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FARM IMPROVEMENT LOANS ACT SMALL BUSINESSES LOANS ACT FISHERIES IMPROVEMENT LOANS ACT

GUIDELINES FOR LENDERS



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Government of Canada

Gouvernement du Canada

APRIL 1, 1982

<u>NOTE</u>: It is suggested that lenders keep this issue of guidelines as a loose-leaf reference which may be updated page by page.

> Lenders should destroy all previous issues of Guidelines and Amendments (Last issue August 31, 1979)

This publication is available in both official languages. Copies may be obtained from Bank Stationery Offices or the Federal Government Departments listed on page i.

IMPORTANT NOTICE

ALL correspondence concerning the three Acts <u>MUST</u> be addressed as follows:

FARM IMPROVEMENT LOANS ACT

Farm Improvement Loans Administration Agriculture Canada Sir John Carling Building Ottawa, Ontario KIA 0C5 613-995-5880

SMALL BUSINESSES LOANS ACT

The Manager Small Business Loans Administration (41A) Industry, Trade and Commerce 235 Queen Street Ottawa, Ontario K1A OH5 613-995-0497

FISHERIES IMPROVEMENT LOANS ACT

Fisheries Improvement Loans Administration Economic Development Programming Branch Fisheries and Oceans 240 Sparks Street Ottawa, Ontario KIA 0E6 613-996-0450

i

April 1982

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TABLE OF CONTENTS

| | Page |
|---------------------------------------------------------------------|------|
| Important Notice | i |
| Table of Contents | iii |
| Examples of Forms to be Used | iv |
| Guidelines for Lenders (A Summary) | 1 |
| ANNEXES | |
| A - Flow Chart: General Flow of Events and Documentation | 4 |
| B - Administrative Rulings: | |
| B-1 - Farm Improvement Loans Act | 5 |
| B-2 - Small Businesses Loans Act | 8 |
| B-3 - Fisheries Improvement Loans Act | 11 |
| C - Granting Loans (Procedures Summary) | 12 |
| D - Servicing a Loan | 13 |
| E - Loans in Default and Submission of Claims | 14 |
| F - Follow-up Procedure | 16 |
| G - Notes for Completion of Application Form | 18 |
| H - Promise to Repay | 30 |
| J - Direct Report of Loan Made (Schedule E2) | 32 |
| K - Request for Revision of Terms (Schedule E3) | 34 |
| L - Default Report (Schedule E6) | 36 |
| M - Claim for Loss (Schedule E4) | 38 |
| N - Report of Loans Outstanding & Loans in Default (Schedule E5) | 40 |
| 0 - Receipt in Favour of Minister | 41 |

.

۲

ھ

iii

EXAMPLES OF FORMS TO BE USED

Application for Loan

| - Farm Improvement Loans Act | 19 |
|-------------------------------------------------------------------|----|
| - Small Businesses Loans Act | 23 |
| - Fisheries Improvement Loans Act | 27 |
| Direct Report of Loan Made (Schedule E2) | 31 |
| Request for Revision of Terms (Schedule E3) | 33 |
| Default Report (Schedule E6) | 35 |
| Claim for Loss (Schedule E4) | 37 |
| Report of Loans Outstanding and Loans in Default (Schedule E5) | 39 |
| Receipt in Favour of Minister | 41 |

NOTE: Chartered Banks can obtain the required forms from their respective stationary department and other lenders may make their requests to the appropriate government department.

.

April 1982

Ę

Page

iv

GUIDELINES FOR LENDERS

 These guidelines are designed to assist lenders in the processing of loans under the Farm Improvement Loans, the Small Businesses Loans and the Fisheries Improvement Loans Act and Regulations. They are complementary to the Acts and Regulations which remain the determining publications in any case.

GENERAL PROCEDURE

- 2. All completed reporting forms should be submitted to the appropriate Department (See Page i).
- 3. The following Annexes are attached:
 - (a) <u>Annex A</u> shows the general flow of events and documentation for negotiation of a loan.
 - (b) Annexes B-1, B-2 and B-3 give administrative rulings for Farm Improvement Loans, Small Businesses Loans and Fisheries Improvement Loans respectively which have been made from time to time for interpretation of the Regulations. Lenders may request rulings from the appropriate Department, where they consider a question in the relation to a loan situation is not clearly covered by the Regulations and requires interpretation. Where it is considered that such a request is of general application, an official ruling may be given, which will be circulated to all lenders. Rulings are numbered sequentially within the year in which they were given (e.g. F.I.L.A. 67/1,2, etc.).
 - (c) Annex C gives the procedure to be followed when granting a loan.
 - (d) <u>Annex D</u> gives the procedure to be followed when <u>servicing a</u> loan.
 - (e) <u>Annex E</u> gives the procedure to be followed for <u>loan in default</u> and submission of claims.
 - (f) <u>Annex F</u> gives the <u>follow-up</u> procedure used after a claim has been paid.
 - (g) Annexes G = 0 give examples of the various forms used with notes for their completion and submission.

4. The following forms are used in the procedures. Initial supplies of these forms are provided to lenders but any further requirements are to be provided by the lending institution.

| Loan Application Farm Small Businesses Fisheries | - Schedule l in the Farm, Small Businesses and Fisheries Regulations and Annex G to these Guidelines. |
|----------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Promise to Repay | - A written promise to repay is taken for every loan made. |
| Direct Report of Loan Made (Schedule E2) | - This form is intiated by the lender at the time a loan is disbursed and forwarded to the appropriate Department. |
| Report of Loans Outstanding and Loans in Default (Schedule E5) | - This form, initiated by the lender, lists the amount outstanding by period for the various programs; also, the number of loans and amount outstanding of loans 6 months in default together with the amount of arrears in default. (See Annex N) |
| Default Report (Schedule E6) | - This form is initiated by the lender when a loan goes into default. (See Annex L) |
| Claims for Loss (Schedule E4) | - This form is initiated by the lender and forwarded to the appropriate Department with supporting material when a claim is made under the guarantee. (See Annex M) |
| Request for Revision of Terms: (Schedule E3) | - This form is used to obtain approval of the Minister for a revision in the terms of an existing loan where the terms of such revision exceed the time requirements of the Legislation. (See Annex K) |
| Receipt in Favour of the Minister | - Schedule II in the Farm, Small Businesses and Fisheries Regulations. This form will be sent to the lender concerned, with a cheque in settlement of any approved claim, and will be completed and returned to the appropriate Department. (See Annex O) |

April 1982

TRANSIT NUMBER

5. Chartered banks and lenders designated by the Minister are required to record their transit number (all eight digits) on correspondence and all documentation submitted.

OFFENCES

- 6. Where a lender finds that a borrower has made a false statement on his application form or has used the proceeds of a loan for a purpose other than that specified in his application, a report should be made immediately to the appropriate Department, giving full details of the offence so that prosecution under the Act may be considered.
- 7. In the event a lender, when attempting to realize upon security (see Annex E), finds that it has been disposed of without the lender's knowledge or consent, a full report respecting the disposition of the security and the present financial position of the borrower should be submitted immediately to the appropriate Department, so that prosecution or other action may be considered.

RESTRICTIONS

8. Refinancing of existing debts or working capital requirements are not eligible purposes. Also, under the Small Businesses Loans Act, business enterprises engaged in finance, real estate, insurance or the business of a profession are not eligible. However, this restriction does not apply to real estate or insurance brokers or agencies. Non-profit, charitable and religious organizations are also excluded.

LAND APPRAISAL

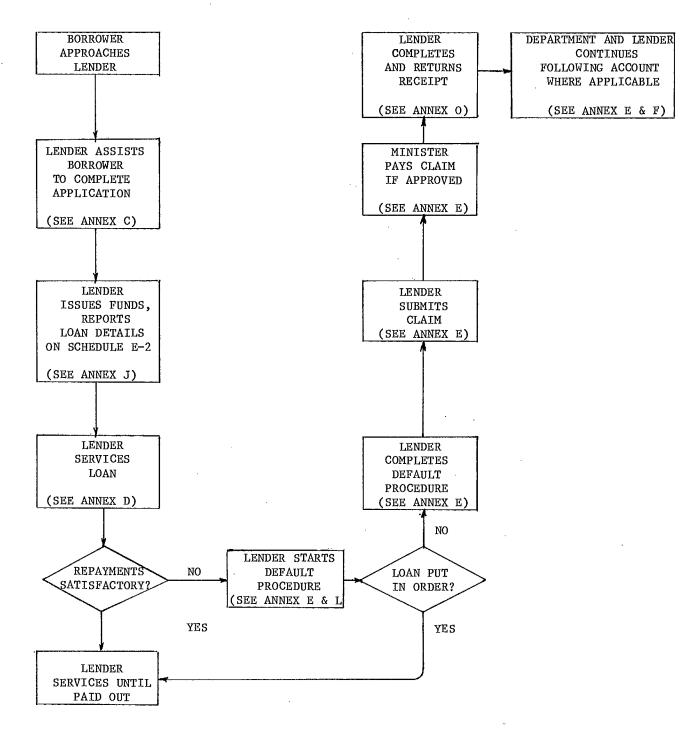
9. Under the Farm Improvement Loans Act and Small Businesses Loans Act loans may be made for purchase of additional land. At the option of the lender an appraisal may be requested to determine the market value of the land and buildings used for farm or business purposes. The cost of the appraisal is to be paid by the borrower and is not to be included in the loan amount. Normally, a borrower will ask the lender to have the appraisal done on his behalf. In the case of FILA, a lender may wish to use the facilities available for this purpose through the local Farm Credit Corporation Credit Adviser. The Credit Adviser will provide the necessary forms if he is contacted in this regard.

3

April 1982

ANNEX A

GENERAL FLOW OF EVENTS AND DOCUMENTATION



April 1982

FARM IMPROVEMENT LOANS ACT ADMINISTRATIVE RULINGS

FIL 67/1.1

STOCK OR EQUIPMENT

- As used in the Regulations, the term is intended to cover non-expendable items such as beehives, foundation wax, syrup or milk pails and the like. Expendable items such as sugar, drugs, firewood or other fuel, fertilizer, etc. are not included. This is analogous in industrial usage to 'production equipment' (i.e. equipment used in the production process but not necessarily forming part of the finished product such as power tools, dies, etc.) which would be eligible under the Small Businesses Loans Act. This is in contrast to expendable items used up in the production process (such as oils and lubricants, cotton waste, etc.) which would not be eligible.

FIL 67/1.2

IMPLEMENTS - VEHICLES

 Any self-propelled vehicle which, in the opinion of the bank, is essential for efficient operation of the farm would qualify for a loan (e.g. Skidoos, Snow cruisers). Any vehicle not self-propelled (e.g. sledges, trailers, carts) similarly essential for efficient operation would qualify.

FIL 67/1.3 OWNERSHIP - PRINCIPAL OCCUPATION

- The Act defines a Farmer as a person who is in possession of a farm and whose principal occupation consists of farming the farm. While it is for the bank to judge in individual cases what constitutes the principal occupation of the applicant in making a livelihood, such criteria as time spent working on the farm and income from the farm related to total income may be used in making the judgment. Income from investments, gifts, annuities, bequests, etc. would be considered in this context.

FIL 67/1.4

OWNERSHIP - JOINT BUSINESS/PARTNERSHIP

 Partners or joint owners may not each borrow to the maximum permitted in respect of one farm operated under the joint ownership or partnership. In these cases the maximum permitted loan would apply to one farm regardless of the number of joint owners or partners.

April 1982

FIL 67/1.5 OWNERSHIP - PUBLIC LANDS ACT, ALBERTA

 Loans, where security required is upon the homestead, cannot be made to applicants within the jurisdiction of the Public Lands Act, Alberta.

FIL 67/1.6 OWNERSHIP - HUTTERITE COLONIES

- A Hutterite Colony is the beneficial owner of the land and thus qualifies as an owner for purposes of the Act. A loan may, therefore, be made to a colony even though title to the land on which the colony farms, may be held by a Holding Company.

FIL 67/1.7 ELIGIBILITY - UTILITIES

- Loans may not be made to cover the cost of bringing the necessary feeder lines (water, gas or power), for work permitted under this Regulation, to the boundary of the property concerned.

FIL 67/1.8 ELIGIBILITY - PURCHASE OF CONTRACTS

- The Act provides for loans for the purchase of equipment or for construction or improvement of a farm. The intent is that such loans are to be expended upon physical items (e.g. tractors, barns, lumber and fittings for construction, etc.). The purchase of a contract, under which a farmer is obligated to provide goods or services (e.g. 'milk basis', egg or poultry contracts) to a marketing firm, cannot be considered as an eligible purpose.

FIL 67/1.9 REVOKED -- ELIGIBILITY - MINORS - SEE FIL 70/3

FIL 67/1.10 ELIGIBILITY - PRE-SEASON CONTRACTS

- Loans are not available to extinguish any legal indebtedness, which a farmer has previously assumed, such as a promissory note or conditional sales contract. Thus, any assignment between a farmer and an implement dealer, whereby a binding legal obligation has been incurred between the parties, will preclude the farmer from obtaining, at a later date, a Farm Improvement Loan to retire his previously incurred obligation. In the event a farmer has made a deposit of money or machine without any other legal binding agreement, a sale, later consummated, could be settled by a Farm Improvement Loan.

FIL 67/1.11 REVOKED -- SECURITY - SECTION 88 - GENERAL ASSIGNMENT

April 1982

FIL 67/2 ELIGIBLE PURPOSE - NURSERIES

- A nursery operation, under which flower seeds are grown for purposes of resale to the public or to retail outlets (florists), shall be considered as eligible for Farm Improvement Loans, provided that at least 50% of the annual gross revenue received by the applicant is derived from the nursery operation.

FIL 67/3 ELIGIBLE PURPOSE - NATURAL GAS WELLS

- A loan may be granted for purposes of drilling a natural gas well on property owned by an applicant (or leased provided the lease terms satisfy the Regulations) where the output of the well is used solely for purposes of operating the farm and/or the homestead. A licence to operate the well must be obtained from the appropriate provincial authority prior to approval of a loan, and the licence must limit production of gas from the well to the domestic needs of the farm.

FIL 70/1 PURCHASE OF BUFFALO

- The Act provides that loans can be granted for the acquisition of livestock. The Oxford Dictionary defines the word 'livestock' as 'animals kept or dealt in for use or profit'. A herd of buffalo for breeding and eventual sale for meat and hides is included within this definition. A farmer, who purchases a herd of buffalo for the purposes indicated above, would qualify for loans under this legislation.

FIL 70/2 PURCHASE OF VENDING MACHINES

- Vending machines to be used by a 'farmer' as defined in the Act, to market his <u>own</u> produce would qualify as an implement under the Farm Improvement Loans Act. Vending machines used for such purposes must be purchased outright and not obtained on a consignment or rental basis. As it is intended that these machines will be located in areas other than on the farm, the borrower must satisfy the bank that adequate protection is provided to safeguard the bank's security.

FIL 70/3 THE AGE OF MAJORITY

- The Age of Majority recognized for purposes of the Farm Improvement Loans Act is that stipulated in current legislation of the province where lender is located.

FIL 81/1 ELIGIBLE PURPOSE - HYDROPONIC FARMING

- A hydroponic operation, under which produce is grown for purposes of resale to the public or to retail outlets, shall be considered as eligible for Farm Improvement Loans, provided that at least 50% of the annual gross revenue received by the applicant is derived from the hydroponic operation.

SMALL BUSINESSES LOANS ACT ADMINISTRATIVE RULINGS

SBLA 67/1.1 ELIGIBILITY - BUSINESS OF A PROFESSION

- The Act specifically excludes that business of a profession that is recognized <u>as such</u> by a law of Canada or of a province. This applies to those who offer a direct service to the customers such as a Doctor, Lawyer, Architect, etc. but does not apply to a business enterprise which, <u>as such</u>, is not subject to a law of Canada or of a province such as a laboratory, consultant, pharmacy, etc. even though such an enterprise may employ or be owned by people with professional qualifications.
- SBLA 67/1.2 REVOKED -- ELIGIBILITY LENGTH OF TIME IN OPERATION
- SBLA 67/1.3 REVOKED -- ELIGIBILITY ADDITIONS TO EXISTING BUSINESS
- SBLA 67/1.4 ELIGIBILITY DIVISIONS/SUBSIDIARIES OF A COMPANY AND HOLDING COMPANIES (General)
 - Loans may only be made to a business enterprise as a whole which satisfies the requirements of the Act. Thus, a division of a company cannot be considered as a business enterprise although a subsidiary company would be considered an enterprise and eligible for loans on its own account. A Holding Company could not be considered eligible as it is classified under the business of finance and does not, therefore, satisfy the requirements of the legislation.
- SBLA 67/1.5 EQUIPMENT MOVABLE
 - In addition to items normally classified as movable in accordance with the Act (i.e. items not affixed to real or immovable property such as display cases, furnishings, etc.), the term is intended to cover production equipment (e.g. moulds, machine tools, dies, etc.). Items which may be considered as working capital (e.g. inventory, oils and lubricants, cotton waste, etc.) are not eligible.

SBLA 67/1.6 GROSS REVENUE

- The figure to be used is that for the business as a whole. The revenue of one segment or division of an operation may not be used. In cases where a business has been operating less than a year, it is

April 1982

sufficient that the bank satifies itself that the estimate is realistic and within the limits set down. In cases where a company holds funds collected from customers for provincial sales tax, such funds should be excluded.

However, where the tax is levied upon the business itself, it represents a liability related to the sales of the company and, hence, may not be deducted from the revenue calculation.

SBLA 67/1.7 REFINANCING

Loans may only be made to finance an original transaction at the time of the transaction concerned.
 Some discretion by the bank manager is required as to any reasonable time lag between the date of the purchase and the filing of the application when a loan has been the subject of prior verbal agreement. Where a purchase has been made prior to any discussion relating to a loan to purchase the item, an application for a loan should not be accepted as such a procedure is refinancing.

SBLA 67/1.8 RESERVE INDIANS

 Loans may not be made under these Regulations to Indians living on a reserve since they cannot satisfy the requirements of ownership of a building built upon reservation property (Section 88, Indian Act). In cases where the applicant has letters patent and becomes incorporated, the company would not be subject to the Indian Act and, hence, a loan may be granted to the company.

SBLA 67/1.9 TENANCY (Revoked) See SBLA 77/1

SBLA 70/1 FISH FARMING

- Fish Farming is a recognized industry in the Industrial Classification Manual and is classified as wholesale/retail trade. It is, therefore, an eligible business under the Small Businesses Loans Act. Fish Farms may be of three types:
 - (a) Hatchery for spawning and raising young fish for restocking purposes.
 - (b) Rearing of fish for human consumption.
 - (c) Put and take bonds for recreational fishing.

April 1982

SBLA 70/2 THE AGE OF MAJORITY

- The Age of Majority recognized for purposes of the Small Businesses Loans Act is that stipulated in current legislation of the province where lender is located.

SBLA 74/1 PRIVATE CLUBS

- Private clubs do not qualify as eligible businesses unless individual members of the public are permitted to 'buy' use of the club's facility by payment of an admission charge at the premises at the time of commencing use of the facility.

SBLA 76/1 LEASING COMPANIES

- A company, whose sole function is the leasing of chattels (capital goods) - i.e. automobiles, office furniture, equipment, etc., would be considered as a service business and eligible to apply for financial assistance under the Small Businesses Loans Act.

SBLA 77/1 TENANCY

- A right of tenancy is not established until the effective date of the lease agreement. Hence, an agreement dated in the future to allow completion of the premise (e.g. in a shopping plaza) cannot be considered as satisfying the requirements until after the effective date of the lease. However, a right of renewal for 1 or more years which extends the lease 2 years or more beyond the repayment period of the loan or which is open ended and can extend the lease beyond the 2 year repayment period of the loan is deemed a right of tenancy within the meaning of sub-paragraph 9(a) (ii) and clause 11(a) (i) (E) of the Regulations.

April 1982

ANNEX B-3

FISHERIES IMPROVEMENT LOANS ACT ADMINISTRATIVE RULINGS

FISHILA 70/1

1 THE AGE OF MAJORITY

- The Age of Majority recognized for purposes of the Fisheries Improvement Loans Act is that stipulated in current legislation of the province where lender is located.

April 1982

ANNEX C

GRANTING LOANS

1. INTERVIEW BORROWER

- (a) Normally a borrower will be known to the lender. However, the lender should satisfy himself as to the credit risk involved as he would for a normal loan made by his institution.
- (b) The purpose of the loan, the amount required and repayment terms should be discussed, taking into consideration the overall debt position of the applicant.
- (c) Having determined the need for and purpose of the loan, check the Regulations and determine under which loan purpose section the loan is to be made. Make sure that the borrower is able to meet all the requirements as to loan purposes, provision of required funds from his own or other resources towards the total cost of the project and the security requirements of the appropriate section of the Regulations.
- (d) Ensure the borrower fully understands his obligation and the fact that he cannot dispose of any security pledged in support of the loan without the bank's consent. He should also be aware of the implications should the lender find it necessary to realize on its security.

2. COMPLETE APPLICATION FORM

- (a) Detailed notes for completion of this form are outlined in Annex G.
- (b) In those cases where security is taken on the goods or articles purchased, check to ensure there are no previous liens that would prevent the lender from realizing on its security.
- 3. ISSUE OF FUNDS
 - (a) The borrower must complete a written promise to repay the loan (see Annex H) and the security document (as required) must be registered before or at the same time the funds are issued. (A written promise or agreement by the borrower to give the necessary security may be temporarily accepted in lieu of registration.)
 - (b) Provided the lender is satisfied that the above conditions will be met, the funds may be released.

4. REPORT TO THE MINISTER

All loans must be reported as they are made to the appropriate Minister on form E2. (See Annex J)

April 1982

ANNEX D

SERVICING A LOAN

1. GENERAL

These loans should be serviced in exactly the same manner that the institution services its own loans.

2. SECURITY

Adequate security must be maintained throughout the life of the loan.

3. REVISION

- (a) If difficulty in servicing the loan is being experienced, consideration, in consultation with the borrower, should be given to the following possible means of alleviating the situation:
 - a revision of the agreed terms of the loan in order to establish a program of repayment which would take into account the borrower's present difficulties and enable him to maintain his account in good standing;
 - (ii) checking the existence and condition of, and the equity remaining in, the original security taken and the taking of additional security, if considered necessary.
- (b) It is a requirement, where the terms of a revision would exceed those permitted under the Regulations, that approval for such a revision be obtained from the appropriate Minister before such a revision is granted. (See Annex K Request for Revision of Terms, E3)
- (c) Under the Farm Improvement Loans Act, Small Businesses Loans Act and Fisheries Improvement Loans Act a bank may, upon request from a borrower for a revision of the terms of repayment of a loan with the borrower's concurrence, revise the interest rate. This revision only applies to those loans granted prior to 1 March 1978 as all loans subsequent to that date are subject to the fluctuating bank's prime rate plus 1%.

April 1982

LOANS IN DEFAULT AND SUBMISSION OF CLAIMS

1. DEFAULT

ANNEX E

- (a) A loan is considered in default when any payment due is not met. Immediately this situation occurs, consideration should be given to the following procedures to bring the loan into order:
 - (i) contact the borrower and endeavour to obtain payment of arrears and if warranted, arrange for a revision of the terms of his loan (See Annex D). A loan may be carried in past due form if appropriate. A Report of Loan Default (Schedule E6) should be forwarded to the appropriate authority at this time (See Annex L).
 - (ii) failing agreement on revised terms, security for the loan should be realized and the funds applied against the loan in the usual manner; i.e. firstly, to any costs payable by borrower; secondly, to interest and, finally, to the reduction of principal outstanding. It is preferable that security be sold privately rather than by public auction.
 - NOTE: If a bankruptcy is involved, a notice of claim as a secured debt should be submitted to the Trustee in Bankruptcy immediately bankruptcy proceedings become known to the lender. The trustee must then either deliver up the goods or pay their value.
 - (iii) where there is a residual balance established after (ii) above, and if circumstances warrant, legal action should be taken to effect recovery or as long term protection. It should be made clear to the borrower that any residual balance established remains his responsibility. This does not apply in the case of a bankruptcy.
- (b) In the event a manager considers any of the steps in (a) above unwarranted, the matter may be referred to the appropriate Department, for direction.
- 2. CLAIMS
 - (a) A claim for loss may be submitted to the appropriate Department when a lender has taken all appropriate action under 'Default' above or where the lender has been advised by the Department concerned. (See Annex M)

April 1982

- (b) To establish the amount of claim for loss, money received by the bank in reduction of the account should be applied as follows:
 - (i) to all costs which are chargeable to the borrower,
 - (ii) to interest accrued to date of payment, and
 - (iii) to principal amount outstanding.
- (c) The appropriate Department will verify that the loan, when made, satisfied the conditions for the guarantee and, if so, will pay the claim forthwith.
- (d) The lender, upon acceptance of settlement, completes and returns the receipt form provided with the settlement cheque together with the written promise to repay the loan, unless it has been lodged with a Court in support of Judgment action. (See Annex O)

April 1982

ANNEX F

FOLLOW-UP PROCEDURE

1. DEPARIMENTAL PROCEDURE

- When a claim is paid to a lender, the appropriate Department will inform the debtor he is now indebted to the Crown. (See 4 below)
- (b) The account will be placed on a regular review basis in the Department and correspondence to the lender/borrower will be initiated at least once a year.
- (c) The lender may be requested to submit a report at each review, upon the present situation of the debtor and the prospect of recovery.
- (d) The Department will determine from the review report what action, if any, should be instituted. If some action is necessary, the lender will be asked to carry out such action and collect the debt on behalf of the appropriate Minister.
- (e) In the event it is clear that no hope of recovery exists (i.e. debtor is destitute, deceased, bankrupt, etc.), the Department may close the file and so inform the lender; in which case no further action would be required by the lender on such an account.

2. LENDERS' PROCEDURE

Notwithstanding the review procedure outlined above, lenders should continue to actively follow an account after payment of a claim in order to effect recovery at the first opportunity or to make a report to the appropriate Department of any developments between reviews.

3. COLLECTIONS

Any amounts collected after payment of a claim should be forwarded by cheque in favour of the Receiver General for Canada to the appropriate Department in Ottawa. (See Page i) Such collections must be accompanied by a statement showing the name and the <u>date collection made</u>. The Department concerned will acknowledge and indicate status of account after application of the funds received.

Any costs incurred by the lender in collecting or endeavouring to collect on behalf of the Minister may be claimed.

4. The following example letter is sent to borrower by the appropriate Department at the time a claim is paid:

April 1982

Dear Sir/Madam:

This letter is to inform you that, because of default in the repayment of your indebtedness under the above program, the Federal Government has been called upon to honour its guarantee for loss sustained by the lender that negotiated your loan(s).

You are indebted to the Crown and the entire debt is due and payable in the amount of \$ plus interest accumulating since and, in addition, you owe \$ for costs incurred. If you have made a recent payment it may not be reflected in this statement and a receipt will be forwarded later. Cheques or money orders should be made payable to the Receiver General for Canada and forwarded to:

See Page (1)

It would be in your best interest to settle this account in full by return mail. If this is not possible, we would expect you to provide full information respecting your present circumstances as it is possible, in those cases where it is warranted, other repayment terms may be arranged.

ANNEX G

NOTES FOR COMPLETION OF APPLICATION FORM

1. TRANSIT NUMBER

Chartered banks and Designated Lenders

Enter eight digit transit number at top right.

2. APPLICATION NUMBER

The application number consists of a loan serial number (allotted by the lender) and a numerical prefix representing the loan period in which the loan was granted.

3. APPLICATION DETAILS

- (a) All details must be completed. Those not applicable should have 'N/A' written in.
- (b) Particular attention should be paid to the following:
 - (i) <u>Name of Applicant</u> should be spelled out in full-Surname on first line and given names on second line.
 - (ii) <u>Purpose of loan</u> Enter the purpose as defined in the Regulations.
 - (iii) Cost Details List major items and their costs.

4. DISPOSITION OF COMPLETED APPLICATION FORMS

The form is retained on the <u>lender's file</u> until the loan is paid in full by the borrower. In the event a claim is made under the Government guarantee, a copy of the application form must accompany the claim form. (See Annex M) The lender's file should be retained complete as follow-up action by the lender will be required after the claim is paid. (See Annex F)

| | NAME AND A | DDRESS OF LENDER | TRANSIT NO. |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|---------------------------------|-----------------------------|
| FARM IMPROVEMENT LOANS ACT | | | 1: |
| LOAN APPLICATION | | | AMOUNT OF LOAN |
| | | | \$ |
| | | | APPLICATION NO. |
| (ALL APPLICABLE DATA TO BE | | | |
| RECORDED BEFORE SIGNATURE. | REPAYMENT | | |
| APPLICATION MUST BE SIGNED | | TERM: | PERIOD YEARS |
| IN THE PRESENCE OF THE LENDER.) | DIVISIE | | |
| in the measure of the Lender.) | PAYABLE: | ANNUALLY SEMI-ANNUALLY | ON |
| | | QUARTERLY | ON |
| | | MONTHLY | ON |
| | | | jon |
| | INTEREST RAT | E | |
| | | SOLE OWNERSHIP | SOCIAL INSURANCE NO. |
| | | PARTNERSHIP | |
| | | | |
| (PLEASE TYPE OR PRINT CLEARLY) | | INCORPORATED | |
| 1. NAME OF APPLICANT | - | 2. ADDRESS OF AP | PLICANT |
| | | | |
| | | | |
| | | | |
| 3. PURPOSE OF LOAN | | | |
| | | | |
| | | | |
| COST DETAILS OF PROJECT FOR WHICH LOV materials and supplies to be purchased and cost be let, give contractor's name and details of wor | of labour, if ap | plicable. If a contract is let, | or to (ACTUAL OR ESTIMATED) |
| | | | \$ |
| | | | |
| | | | |

| naterials and supplies to be pur | OR WHICH LOAN IS REQUIRED: Include implements, equipment, chased and cost of labour, if applicable. If a contract is let, or to d datails of work to be performed. | COST (ACTUAL OR ESTIMATED) \$ |
|----------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------|
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Cette formule est disponible en français

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| 5. FINANC | IAL RESULTS - LA | AST 3 YEARS | | | | | | |
|---------------------|---------------------------------------|------------------------------------|----------------------------------------|--------------------------------------------------|----------------------------------------|---------------------------------------|--|--|
| | FISCAL YEAR ENDI | NG | GROSS REVENUE | NET PROFIT AFTER OEPRECIATION, ORAWING, DIVIDEND | | | | |
| DAY | MONTH | YEAR | \$ | PROFIT \$ | LOSS \$ | | | |
| | 1 | 19 | | | - | | | |
| | | 19 | | | | · · · · · · · · · · · · · · · · · · · | | |
| | | 19 | | | | | | |
| ESTIMA | TED GROSS REVEN | | FOR FISCAL YEAR END | ING (DAY) (MONTH) | 19 | 15 \$ | | |
| 6. CONDE | NSED FINANCIAL | STATEMENT | NL | | | | | |
| NOTE: The fina | bank may reques ancial statement f | t additional or or retention in | more detailed own files. | _ | as of (DAY) | 19 | | |
| | ASSETS | | Ş | LIABILITIES | •••••••••••••••••••••••••••••••••••••• | \$ | | |
| CASH ON H | ANO AND ON DEPO | DSIT | | ACCOUNTS PAYABLE | | | | |
| ACCOUNTS RECEIVABLE | | | SHORT TERM DEBTS | | | | | |
| INVENTORY | INVENTORY (Livestock & crops) | | | TAX PAYABLE | | | | |
| AGRICULTU | RAL IMPLEMENTS (I | ist below) | ······································ | NOTES PAYABLE | | | | |
| | | | | | | | | |
| | <u></u> | | | | | | | |
| | SUB-TOTAL | | | SUB-TOTAL | | | | |
| FIXED EQUI | PMENT | | | LONG TERM OEBTS (Mortgage) | | | | |
| LAND ANO | BUILDINGS | | | | | | | |
| OTHER REAL | LESTATE | | | OTHER LIABILITIES (List each on separate line) | | | | |
| OTHER ASSE | ETS (List each on se | parate line) | | | | | | |
| | | | · | | | | | |
| | | | | DEPRECIATION RESERVE | | | | |
| | | | | NET WORTH (Profit) | | | | |
| | TOTAL | | | TOTAL | | | | |
| 7. DETAIL | S OF INSURANCE | E | | 8. DETAILS OF OTHER LIAB | ILITIES | | | |
| LIFE INSUR | ANCE | FIRE IN | ISURANCE | OETAILS OF OTHER LIABILITIES | i (if no liability | , state none) | | |
| NAME OF IN | NSUREO | ON PRE | MISES \$ | | | | | |
| FACE VALU | FACE VALUE \$ ON EQUIPMENT \$ | | UIPMENT \$ | OBLIGATIONS IN ARREARS \$ | | | | |
| | ENDER VALUE \$ | | /ENTORY \$ | CONTINGENT LIABILITIES \$ | | | | |
| 0/S POLICY | | | HER ASSETS \$ | - | | | | |
| | ENEFICIARY | | | JUOGMENTS OR LEGAL \$ | | | | |
| | | | - | | | · | | |

| 9. DETAILS OF LAND FARME | D | | | |
|--------------------------|-------------|----------------------------------------------|---------------------------------------------------------|----------------------------------------|
| TOTAL ACREAGE: | | | · · | ······································ |
| LOCATION | VALUE \$ | NATURE OF INTEREST OWNER/TENANT/PURCHASER | EXPIRY DATE OF LEASE {INCLUDING RIGHT OF RENEWAL} | ENCUMBRA NCES |
| | | | | |
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OF THE LAND DESCRIBED ABOVE THERE ARE _____ ACRES UNDER CULTIVATION, OF WHICH_____ ACRES ARE IN CROP OR WILL BE IN CROP DURING 19 _____ MADE UP AS FOLLOWS:

_____ ACRES OF WHEAT

_____ ACRES OF OTHER GRAIN

_____ ACRES OF FRUIT

_____ ACRES OF BARLEY

___ ACRES OF OATS

____ ACRES OF HAY ____ ACRES OF TOBACCO

_____ ACRES OF ROOTS _____ ACRES OF OTHER CROPS

10. STATEMENT OF PREVIOUS LOANS OUTSTANDING UNDER FARM IMPROVEMENT LOANS ACT TO THIS APPLICANT AS OF THE DATE OF THIS APPLICATION

| NAME OF BANK AND BRANCH | DATE OF APPLICATION | APPLICATION NO. (If known) | AMOUNT OF LOAN \$ | AMOUNT NOW OWING |
|-------------------------|------------------------|-------------------------------|----------------------|------------------|
| | | | | |
| | | · - | | |
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11. DETAILS OF SECURITY

PLEASE DESCRIBE BRIEFLY NATURE OF PRIME SECURITY AND OF ADDITIONAL SECURITY, IF ANY.

12. STATEMENT BY BORROWER

I hereby apply for a loan under the Farm Improvement Loans Act and declare that I am the proprietor of the enterprise described above in respect of which the loan is to be expended and that to the best of my knowledge the information contained in this application is complete and correct. I hereby agree, if so requested by the bank, to furnish evidence satisfactory to the bank to the effect that the security to be taken by the bank will constitute a first charge on the property to be covered thereby. In the event of the loan applied for being made by you, I hereby

(a) undertake to use the proceeds for the purpose specified in this application and for no other purpose;

- (b) undertake not to encumber or dispose of any equipment purchased with the proceeds of the loan or pledged as security for the loan while I am indebted to you under a guaranteed loan without your consent in writing;
- (c) undertake to provide you with such evidence as you may require to satisfy you that the proceeds of the loan applied for have been used for the purpose stated in this application;
- (d) agree to furnish from time to time at my expense such security and insurance as the bank may require to secure the loan and the interest thereon;
- (e) agree that, in the event of my failure to furnish or to keep in good standing any required insurance, the bank may obtain or renew such insurance and charge me with the cost thereof;
- (f) authorize you to have any necessary registration or filing of security effected and to obtain evidence satisfactory to you of the rank of such security and to do so at my expense;
- (g) authorize you in the event of default in any payment of this loan to sell by public or private sale or partly by each mode following notice to me by ordinary post and without further notice of any kind at any time after five days from the date the notice was mailed any of the security given for this loan and any property covered thereby, the proceeds of each sale less the expenses thereof to be applied on account of my indebtedness and my liability for any deficiency shall not be affected thereby to any extent;
- (h) authorize you to furnish any person appointed by or on behalf of the Government of Canada in connection with the administration of the Farm Improvement Loans Act with all information in respect of the Ioan hereby applied for or in connection with any of my dealings with you.

(i) I authorize you to make credit inquiries at any time in connection with the financing hereby applied for:

(For individuals) I am

years of age, am married/single (if a married woman resident in Quebec) I am subject to the following matrimonial regime:

□ Separation of Property

- Partnership of acquests
- Community of moveables and acquests

I have checked the foregoing application and statements contained therein and certify they are correct to the best of my knowledge.

| | DAY | MONTH | YEAR | SIGNATURE OF APPLICANT |
|-----|---------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------|
| 13. | BANK CERTIFICATE | | | |
| | application and the required of me by the and that to the best of of the loan made pursu | statements con Bank in the con of my knowledge uant to the appli r the Farm Imp | ed and checked the for tained therein with th duct of its ordinary bu the conditions and pu ication are such as to c rovement Loans Act a | e care siness poses uualify |

14. POWER OF ATTORNEY

I hereby appoint the person for the time being acting as manager of the above-mentioned branch of the bank my attorney, on my behalf to give to the bank the security mentioned above and to sign or endorse and deliver any and all instruments and documents in connection therewith.

DATE _____ 19

SIGNATURE OF APPLICANT

| | | | NAME AND ADD | RESS OF LENDER | | | TRANSIT NO. |
|--------------------------------------|------------------|-----------------|--------------|----------------------------|-----------|----------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| SMALL D | USINESSES | | | | | | |
| SMALL D | 0311123223 | LOANS ACT | | | | | AMOUNT DF LOAN |
| L | OAN APPLICA | TION | | | | | \$ |
| FO | RM SBLA 1 - | - 3/79 | | | | | APPLICATION NO. |
| | | | REPAYMENT | | | | |
| • | | D BE RECORDED | | TERM: | | <u> </u> | PERIOD YEARS |
| BEFORE SIGNATURE BE SIGNED IN THE | | | PAYABLE: | ANNUALLY | | 1 1 | DN |
| LENDER.) | | | | SEMI-ANNUALLY QUARTERLY | | 1 1 | NN |
| | | | | MONTHLY | | | DN |
| | | | | | | | |
| | | | | SOLE OWN | ERSHIP | | IF A TRADE STYLE IS USED, IS IT? |
| | | | | PARTNERS | нр | | |
| (PLEAS | SE TYPE OR PRINT | CLEARLY) | | INCORPOR | ATED | | |
| 1. BUSINESS NAM | IE OF APPLICAN | | | 2. BUSINES | S ADDRESS | OF APPL | LICANT |
| 3. | | | | | | | |
| | | EXISTENCE FOR _ | | | R NEW BU | SINESS | |
| 4. NATURE OF B | USINESS | | | , | ··· 4 | | |
| WHOLESALE | | GENERAL CONTRA | CTOR 🗌 | MANU | FACTURING | | TRANSPORTATION |
| RETAIL | | SPECIAL CONTRAC | | SERVIC | CE | | |
| | OF BUILDING | | | | | | t - that is a set of the set of t |

| 5. DESCRIPTION OF BUSINESS: (Give type of product/service, e.g. grocery, drug, taxi, lodgings, etc: and number of outlets, annual volume, | , etc |
|-------------------------------------------------------------------------------------------------------------------------------------------|-------|
|-------------------------------------------------------------------------------------------------------------------------------------------|-------|

| MOVEABLE EQUIPMENT |
|------------------------|
| |
| IMMOVEABLE EQUIPMENT |
| PREMISES - ALTERATIONS |
| - CONSTRUCTION |
| - PURCHASE |
| LAND PURCHASE |
| |
| |

| | EXPLAIN BRIEFLY HOW BALANCE IS BEING EXPENDED |
|---------------------------------|-----------------------------------------------|
| TOTAL COST OF PROJECT | \$ |
| AMOUNT TO BE COVERED BY LOAN | \$ |
| BALANCE | \$ |
| | |

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| . FINANCIAL RESULTS F | OR LAST 3 | EARS | | | | | |
|------------------------------------------------------------------------------------|----------------|----------------|-----------------|-----------------------------------------|-----------------------------------------|--------------|---------------------------------------|
| FISCAL YEAR EN | DING | GROS | S REVENUE | NET PROFIT A | FTER DRAWINGS | DIVIDENDS | AND DEPRECIATION |
| DAY MONTH | YEAR | | \$ | PROFIT | \$ | | LOSS \$ |
| | 19 | | | | | | |
| | | | | | | | |
| | 19 | | | | | | |
| | 19 | | | | | | |
| ESTIMATED GROSS REVE | NUE EXPEC | TED FOR FISCA | L YEAR ENDIN | | | IS \$ | ; |
| NOTE: IN THE CASE OF A NEW E | | | | (DAY) | | 5 11850 | |
| 0. CONDENSED FINANCI | | | IIMATED FOR THE | FIRST 52 WEEKS OF OPER | TATIONS SHOULD B | 20520. | |
| CONDENSED FINANCIAL STA DF THE BUSINESS KNOWN A | | | BUSINESS N | AME OF APPLICANT IN | AS | DATE OF F | INANCIAL STATEMENT |
| NOTE: THE BANK MAY REQUEST A MORE DETAILED, FINANCIA RETENTION IN THE BANK'S | AL STATEMENT | SFOR | | | OF | DAY | MONTH YEAF |
| ASSETS | | | \$ | L | IABILITIES | | \$ |
| CASH ON HAND AND IN BAN | KS | | | ACCOUNTS PAYAB | LE | | |
| ACCOUNTS RECEIVABLE | | | | SHORT-TERM BANK | K LOANS | | |
| INVENTORIES | | | | OTHER SHORT-TER | M LIABILITIES | | |
| | SUB-TOTA | AL | | | SUB | -TOTAL | |
| MOVEABLE EQUIPMENT | | | | LONG-TERM DEBT | | | , |
| FIXED EQUIPMENT | | | | | | | |
| BUSINESS PREMISES | | | | OTHER LIABILITIES | S (List each on sep | parate line) | |
| OTHER REAL ESTATE | | | | | | | |
| OTHER ASSETS (List each on | separate line) | | | | | | |
| | ····· | | | | | | |
| · · · · · · · · · · · · · · · · · · · | | | | | | | |
| | | | | DEPRECIATION RE | SERVE | | |
| | | | | | | | |
| | | | | NET WORTH | | | |
| | тота | | | | | TOTAL | |
| 11. DETAILS OF INSURAL | | | | 12. DETAILS OF (| | | · |
| LIFE INSURANCE (If applicab | Leu | RE INSURANCE | | | | | one" explain any entry at |
| NAME OF INSURED | | | | section 20 (Notes) | | | |
| FACE VALUE OF \$ | 0 | N PREMISES | \$ | OBLIGATIONS IN A | ARREARS \$ | · · · · · · | |
| CASH SURRENDER VALUE \$ | 0 | N EQUIPMENT | \$ | CONTINGENT LIA | BILITIES \$ | | · · · · · · · · · · · · · · · · · · · |
| OUTSTANDING POLICY LOANS \$ | 0 | N INVENTORY | \$ | | | | |
| NAME OF BENEFICIARY | 0 | N OTHER ASSETS | \$ | ACTIONS PENDING | | 5 | |
| 13. DETAILS OF BUSINES | SS PREMISE | S AND OTHER I | REAL ESTATE | • · · · · · · · · · · · · · · · · · · · | | | |
| LOCATION | | VALUE \$ | | OF INTEREST ant, Purchaser, Etc.) | EXPIRY DATE (Incl. Right of If An | Renewal, | ENCUMBRANCES |
| | | | | | | | |

'IF LOAN IS MADE TO A TENANT TO FINANCE INSTALLATION OF FIXED EQUIPMENT, OR TO MAKE IMPROVEMENTS TO LEASEHOLD PROPERTY, BORROWER'S RIGHT OF TENANCY MUST EXTEND TWO YEARS BEYOND LOAN MATURITY DATE.

14. STATEMENT OF PREVIOUS LOANS OUTSTANDING UNDER THE SMALL BUSINESSES LOANS ACT TO THIS APPLICANT AS OF THE DATE OF THIS APPLICATION

| BANK NAME AND BRANCH | DATE OF APPLICATION | APPLICATION NUMBER (if known) | AMOUNT OF LOAN | AMOUNT NOW OWING |
|----------------------|------------------------|----------------------------------|-------------------|---------------------|
| | | | \$ | \$ |
| | | | \$ | \$ |
| | | | \$ | \$ |
| | | | \$ | \$ |

15. DETAILS OF SECURITY * (SEE SECTION 10 OF THE REGULATIONS RE SECURITY REQUIREMENTS)

•

DESCRIBE BRIEFLY NATURE OF PRIME SECURITY AND OF ADDITIONAL SECURITY, IF ANY, FOR PREMISES LOANS GIVE DETAILS OF PRIOR CHARGES, IF ANY:

| 16. COST DETAILS OF PROJECT FOR WHICH LOAN IS REQUIRED. | | | |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|------------|-------|
| PARTICULARS — INCLUDE ITEMS OF EQUIPMENT (State whether new or used) MATERIALS AND SUPPLIES TO BE PURCHASED AND COST OF LABOUR IF APPLICABLE IF A CONTRACT IS LET, | COST – CHECK OR ES | WHETHER AC | CTUAL |
| OF TO BE LET, GIVE CONTRATOR'S NAME AND DETAILS OF WORK TO BE PERFORMED. | \$ | ACTUAL | EST'D |
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| 17. STATEME | NT BY | BORR | OWER |
|-------------|-------|------|------|
|-------------|-------|------|------|

I hereby apply for a loan under the Small Businesses Loans Act and declare that I am the proprietor of the enterprise described above in respect of which the loan is to be expended and that to the best of my knowledge the information contained in this application is complete and correct. I hereby agree, if so requested by the bank, to furnish evidence satisfactory to the bank to the effect that the security to be taken by the bank will constitute a first charge on the property to be covered thereby. In the event of the loan applied for being made by you, I hereby

(a) undertake to use the proceeds for the purpose specified in this application and for no other purpose;

- (b) undertake not to encumber or dispose of any equipment purchased with the proceeds of the loan or pledged as security for the loan, while I am indebted to you under a guaranteed loan without your consent in writing;
- (c) undertake to provide you with such evidence as you may require to satisfy you that the proceeds of the loan applied for have been used for the purpose stated in this application;

(d) agree to furnish from time to time at my expense such security and insurance as the bank may require to secure the loan and the interest thereon;

- (e) agree that, in the event of my failure to furnish or to keep in good standing any required insurance, the bank may obtain or renew such insurance and charge me with the cost thereof;
- (f) authorize you to have any necessary registration or filing of security effected and to obtain evidence satisfactory to you of the rank of such security and to do so at my expense;
- (g) authorize you in the event of default in any payment of this loan to sell by public or private sale or partly be each mode following notice to me by ordinary post and without further notice of any kind at any time after five days from the date the notice was mailed any of the security given for this loan and any property covered thereby, the proceeds of each sale less the expenses thereof to be applied on account of my indebtedness and my liability for any deficiency shall not be affected thereby to any extent;
- (h) authorize you to furnish any person appointed by or on behalf of the Government of Canada in connection with the administration of the Small Business Loans Act with all information in respect of the loan hereby applied for or in connection with any of my dealings with you.

(!) authorize you to make credit enquiries at any time in connection with the financing hereby applied for.

(For individuals) I am years of age, am married/single (if a married applicant resident in Quebec) I am married under the regime of:

Separation as to property

Community as to property

I have checked the foregoing application and statements contained therein and certify they are correct to the best of my knowledge.

19

| DAY | MONTH | YEAR | SIGNATURE OF APPLICANT | | |
|----------------|-----------------------------------------------------|-------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------|----------|
| 18. B. | ANK CERTIFI | CATE | | | |
| st Co Co | atements cont anduct of its o anditions and p | ained therein v ordinary busine ourposes of the | crutinized the foregoing application and the with the care required of me by the Bank in the ess and that to the best of my knowledge the cloan made pursuant to the application are such | SIGNATURE ON BEHALF OF BANK | <u> </u> |
| as | to qualify it f | or guarantee u de thereunder. | Inder the Small Businesses Loans Act and the | DATE (DAY, MONTH, YEAR) | |

19. POWER OF ATTORNEY

I hereby appoint the person for the time being acting as manager of the above-mentioned branch of the bank my attorney, on my behalf to give to the bank the security mentioned above and to sign or endorse and deliver any and all instruments and documents in connection therewith.

DATE .

SIGNATURE OF APPLICANT

20. NOTES

SEE SECTION 9 AND 12

| | Name and Address of Le | ender | NY TAUN DESCRIPTION OF THE | Transit No. | en ment villen i den sie sterken. | 5-1677977757555555555555555555555555555555 |
|-------------------------------------------------------------------|---------------------------------------------------------|---------------------------------------|----------------------------|-----------------------------|-----------------------------------|--------------------------------------------|
| | | | | | | |
| | | | | | | |
| | | | | Amount of Lean | Application No | o . |
| | | | | | | |
| FISHERIES IMPROVEMENT LOANS ACT LOAN APPLICATION | Repayment | | | | | |
| | Term: | | | | eriod | (Years) |
| (All applicable data to be recorded before signature. Application | | | | F | | (reals) |
| must be signed in the presence | Annually | | on | | | |
| of the lender) | Semi-ann | • | on | | | |
| | Quarterly Monthly | | on | | | · · · · · |
| | | | L] 0// | | | |
| | Sole Owr | | | Social Insurance No. (if kn | own) | |
| | Partnerst | | | | | |
| | Incorpora | • | | | | - I |
| (Please type of print clearly) 1. Business Name of Applicant | 2. Business Address of | | · | | | |
| | | oppream | | | | |
| | | | | | | |
| | | | | | | |
| 3. Purpose of Loan | | | | 4. Actual or Estimated C | ost | |
| | | | | \$ | | |
| | Applicant's | Financial Statement | - | | ATT LOTE & STATUS | NA STRACT |
| 5. Profit and Loss Statement for year's operations endi | A CONTRACTOR OF ANY | | | 19 | | 10012012012012 |
| Revenue | \$ | | Expenditures | | | |
| Sale of Catch | | Wages and Shares | | | | |
| | | | | | | |
| Wages | | New Vessels and/or Engin | ies | | | |
| Other Income (List each source and amount on a separate line) | | Repairs | | | | |
| ······································ | | · · · · · · · · · · · · · · · · · · · | | | | |
| • | - | New Fishing Gear | | | | |
| | | Supplies, Fuel, etc. | | | | |
| | | Other (specify) | | | | |
| Total | | | | Total | | |
| 6. Statement of Assets and Liabilities as of | | | | | 19 | |
| Assets | \$ | | Liabilities | | | |
| Cash on Hand and in Banks | | Bank Loans | | | | |
| Land and Buildings | | Owing on Vessels | | | | |
| Vesseis, Engines | | Owing on Fishing Equipme | ent | | | |
| Fishing Equipment | | Owing on Land and Buildin | 19 | | | ····· |
| Trucks, Vessels, etc. | | Taxes | | | | |
| Supplies | | Other Debts (specify) | | | | |
| | | | | | | |
| Olher (specify) | | | | · · _ · _ · _ · _ · _ · _ · | | |
| | | Net Worth | | | | · |
| Total | | | | Total | | |

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| 7. Details of interest in | Equipment and Property | | | SV4 Yest | | | States and | | <u>19</u> 19 |
|----------------------------|----------------------------------------------------------------------|-----------------------------|----------------------------|--------------------------------|-------------|-----------------|-----------------------------------------|----------------------------|--------------|
| Name алс inl | l Address of Other Person having an erest in applicant's property | Description | of Equipme hich interes | nt or Prope t held | erty | Exter Perso | nt of other n's Interest | Extent of Appl Interest | icant's |
| | · · · · · · · · · · · · · · · · · · · | | , <u> </u> | | | | % | | % |
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| | ······ | | | | | | | | |
| | Inces AgeInst Assets | | Orig | inal | Repa | yment | Amount in | Amour | nt now |
| Asset | Name and Address of Mortgagee or L | Jen Holder | Ame | ount | Te | rms | Arrears | ow | ing |
| | | | \$ | | \$ | | \$ | \$ | |
| | | | | | | | - | | |
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| | | | | | | | | | |
| 9. Details of Insurance | on Property and Equipment | | NY VILLOU | ther a standar Sanat Africa | | ine and sing | ERRANC. | | 201 |
| Asset | Name of Insurer | Amount of Insurance | | Expiry [of Poli | Data cy | | If Policy Ass Name of | igned, Stato Assignee | |
| Buildings | | \$ | | | | | | | |
| Equipment | | \$ | | | | | <u></u> | | |
| Fishing | ······································ | | [| | | | | | |
| Vessels | us Loans Outstanding under The Fisheries im | \$ | | Posta - | | Paulite de cara | 1.1100000000000000000000000000000000000 | | n 152 - |
| Lender's Name and Bran | | Date of Application | | Applica Number (if | | | n ount of Loan | Amount n Owing | 14 1 / 3 1 A |
| | | Аррисацол | | vumber (ir | KNOWN) | | | | |
| | | | | | | \$ | | \$ | |
| | | | | | | | | | |
| | | | | | | | | | |
| | *(See Section 19 of the Regulations — Re: S | | | <u> ZEERA</u> | | S PRAS | a lana a shikaraa Googla Angola ay | | |
| Please describe briefly If | ne nature of the prime security and of additional se | curity, if any, for premise | s loans give | details of | prior charg | es, if any: | | | |
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| 11. S | STATEMENT BY BORROWER | 943) 14 44 |
| loan the b | reby apply for a loan under the Fisheries Improvement Loans Act and declare that I am the proprietor of the enterprise described above in respect of which is to be expended and that to the best of my knowledge the information contained in this application is complete and correct. I hereby agree, if so requested bank to furnish evidence satisfactory to the bank to the effect that the security to be taken by the bank will constitute a first charge on the property to be cover eby. In the event of the loan applied for being made by you, I hereby | by |
| | undertake to use the proceeds for the purpose specified in this application and for no other purpose; | |
| (b) | undertake not to encumber or dispose of any equipment purchased with the proceeds of the ioan or pledged as security for the loan while i am indebted to y under a guaranteed loan without your consent in writing; | ou |
| (c) | undertake to provide you with such evidence as you may require to satisfy you that the proceeds of the loan applied for have been used for the purpose stat in this application; | ed: |
| (d) | agree to furnish from time to time at my expense such security and insurance as the bank may require to secure the ioan and the interest thereon; | |
| (e) | agree that, in the event of my failure to furnish or to keep in good standing any required insurance, the bank may obtain or renew such insurance and charge with the cost thereof; | 1e |
| (f) | authorize you to have any necessary registration or filing of security effected and to obtain evidence satisfactory to you of the rank of such security and to so at my expense; | lo |
| (g) | authorize you in the event of default in any payment of this loan to sell be public or private sale or partly by each mode following notice to me by ordinary part and without further notice of any kind at any time after five days from the date the notice was malied any of the security given for this loan and any proper covered thereby, the proceeds of each sale less the expenses thereof, to be applied on account of my indebtedness and my liability for any deficiency should be affected thereby to any extent; | ty |
| h) | authorize you to furnish any person appointed by or on behalf of the Government of Canada in connection with the administration of the Fisheries Improvement Loans Act with all information in respect of the loan hereby applied for or in connection with any of my dealings with you. | ni |
| i) | authorize you to make credit enquiries at any time in connection with the financing hereby applied for. | |
| | (For individuals) I am years of age, am married/single (if married applicant resident in Quebec) I am married under the regime of | |
| | Separation as to property | |
| _ | Partnership of Acquests I have checked the foregoing application and statements contained Community as to property I have checked the foregoing application and statements contained therein and certify they are correct to the best of my knowledge I have checked the foregoing application and statements contained | |
| | DAY MONTH YEAR SIGNATURE OF APPLICANT | _ |
| 2. B | SANK CERTIFICATE | 8 |
| state | SIGNATURE ON BEHALF OF BANK reby certify that I have scrutinized and checked the foregoing application and the ements contained therein with the care required of me by the Bank in the conduct s ordinary business and that to the best of my knowledge the conditions and pur- | |
| pose guar | es of the loan made pursuant to the application are such as to qualify it for DATE (DAY, MONTH, YEAR) rantee under the Fisherles Improvement Loans Act and the Regulations made reunder. | |
| 1.552 | OWER OF ATTORNEY | 73 |
| l her secu | reby appoint the person for the time being acting as manager of the above-mentioned branch of the bank my attorney on my behalf to give to the bank th urity mentioned above and to sign or endorse and deliver any and all instruments and documents in connection therewith. | 1 |
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ANNEX H

PROMISE TO REPAY

- 1. A written promise to repay the loan is to be taken for every loan advanced.
- 2. The note form used by the lender in its normal lending operations may be used. However, the form of interest to be charged must be entered on the face of the note in a convenient place.
- 3. The reverse of this note can be used for record of repayments made.
- 4. The original promise to repay the loan and renewal notes are retained on file until the debt is repaid in full, at which time the notes are returned to the borrower in the normal way. In the event a claim is submitted and paid by the appropriate Minister, the notes are sent to the Minister with the receipt form, unless the notes have been lodged with a Court in support of Judgment action. (See Annex 0)
- 5. Where terms are revised, all notes must be retained on file and not returned to borrower until account is paid in full.

| Government of Canada (DIRECT REPORT OF LOAN MADE | Jouvenn | ement du Canad | ، . و . ، | | 2 Sub seve | mit the eral disl | report bursem | at the ients st | all take | h loan. e loan is made or when it is intended place, at the time initial disbursement is to the proper address shown below. | s made. |
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| ne of Borrower (Surname First) | | | | | | Tic | | of Progra | | | |
| vince in which Borrower's Operation is situ | inted | | | | | | _ | | ement Lo | an | |
| whice in which bondwer a operation is sit | ateu | | | | | | _ | l Busine | | | |
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| en the loan is for more than one purpo w total below | se, enter i | up to 4 purposes (on | e per li | ine) and | | | | <u>.</u> | | | r F |
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| FARM IMPROVEMENT LOANS | | and the second second | SMALL | BUSINE | SS LOA | NS | | | | FISHERIES IMPROVEMENT LOANS | |
| mbine | 101 | | Equ | ipment | | Premise | S | Land | Nets and | 1 Traps | 311 |
| / Baler | 102 | Loan Purpose | | | | | | | Radio El | ectronic Equipment | 312 |
| ctor ck | . 103 .104 | Class | | tbie | suo | uction | * | 8 | Trucks | | 313 |
| er Implement | 104 | of Business | Movable | Immovable | Aiterations | Construction | Purchase | Purchase | | quipment | 314 |
| aring/Breaking | 111 | <u>></u> | | ··· | | A 24. | · · · · | | 14 ° | e of Boats/Vessel e of Engine | 321 |
| ncing/Drainage rovement/Development | 112 | Wholesale | 211 | 212 | 213 | 214 | 215 | 216 | Repair C | | 322 323 |
| pation | 114 | Retail | 221 | 222 | 223 | 224 | 225 | 226 | 10 C | and Construction | 331 |
| w Outbuildings | 121 | Construction | 231 | 232 | 233 | 234 | 235 | 236 | Certified | I Correct | <u></u> |
| W Homes | 122 | Manufacturing | 241 | 242 | 243 | 244 | 245 | 246 | | | Ì |
| pairs/Alterations (Bidgs) ed Equipment | 123 | Service | 251 | 252 | 253 | 254 | 255 | 258 | | | |
| esiock | 141 | Transportation | 261 | 262 | 263 | 264 | 265 | 266 | | | |
| chase of Land pair/Overhau! | 151 | | | | | | | | | · · · · · · · · · · · · · · · · · · · | |
| | 161 | Communications | 271. | 272 | 273 | 274 | 275 | 276 | | Signature of Responsible Officer | |
| m Improvement Loans Administration | 1 1 | The Mana | aer | | | | net s | | | Fisheries Improvement Loans | |
| riculture Canada | | Small Bus | | oans A | dminist | ration | | | | Administration | |
| John Carling Bidg awa, Ontario | | (41A) Industry, " | Trade 8 | & Comm | nerce | | С, Г | | ж _р ан с | Fisheries and Oceans 240 Sparks Street, West | 1 |
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DIRECT REPORT OF LOAN MADE (SCHEDULE E2)

- 1. This form is to be completed at the time a loan is negotiated and full or partial disbursement is made and the original forwarded immediately to the appropriate department.
- 2. The form is self-explanatory but specific attention is directed to:
 - (i) ensuring that all loan details are entered and relative loan program is checked;
 - (ii) ensuring that the eight digit transit number is entered.
 - (iii) the Bank is to ensure that their complete mailing address is recorded to facilitate prompt return.
- 3. The appropriate Department, upon receipt of Schedule E2, will record the information contained thereon, "REGISTER" the form and return to the lender for retention on the borrower's file. It is a requirement, in the event of a Claim for Loss that Schedule E2 be included with the submission of loan documents.

IMPORTANT: DO NOT HOLD

THIS REPORT IS TO BE FORWARDED IMMEDIATELY AFTER A LOAN IS MADE

| REQUEST FOR REVISION OF TERMS | N ¹ | | | | | |
|--------------------------------------------------------------------|---------------------------------------|-----------------------------------------|------------------------|-----------------------|---------------------------------------------------------------------|----------------|
| UF IENMS | | | HEDULE E3 | Π | ransit N° | ll |
| · | | · · · · · · · · · · · · · · · · · · · | | | | |
| Type of Loan | Borrower's Name (St | | e or Print Clearly | | <u> </u> | · |
| Farm Improvement Loan | | | | | Loan Number | |
| Parm improvement Loan | Borrower's Current / | Address | | | Purpose of Loan | |
| Small Business Loan | | | | | | |
| Fisheries Improvement | | | | | | |
| Loan | | | | | Date of Note | day month year |
| ne and Mailing address of lender | -l | | | | Rate | % |
| | | | | Interest | | |
| | | | | | Paid To | day month year |
| | | | | Principal | Original Loan | \$ |
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| curity Held (give present estimated value) Loan Nº | | • • • • • • • • • • • • • • • • • • • • | | ct al Amount \$ | To Outstanding \$ | Arroars \$ |
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| Loan N° te reason for request for revision: (day/month/year) | Purpo | • • • • • • • • • • • • • • • • • • • • | | al Amount \$ | Outstanding \$ | Arrears \$ |
| Loan N° | Purpo | • • • • • • • • • • • • • • • • • • • • | | al Amount \$ | Outstanding \$ | Arrears \$ |
| Loan N° te reason for request for revision: (day/month/year) | Purpo | • • • • • • • • • • • • • • • • • • • • | | al Amount \$ | Outstanding \$ ure on behalf of lender) For Government use | Arrears \$ |
| Loan N° te reason for request for revision: (day/month/year) | Purpo | • • • • • • • • • • • • • • • • • • • • | | al Amount \$ | Outstanding \$ ure on behalf of lender) For Government use | Arrears \$ |

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REQUEST FOR REVISION OF TERMS

- 1. This form is to be completed whenever the terms of an existing loan are revised under the Regulations and such revision requires the Minister's approval. This approval is required when a request for revision of terms extends repayment of the loan beyond the repayment period prescribed in the Act and Regulations. The form is to be submitted to the appropriate Department:
- 2. The form is self-explanatory but specific attention is directed to:
 - ensuring that the proper Act, under which the loan was made, is checked;
 - (ii) ensuring that the eight digit transit number is entered;
 - (iii) ensuring that the address of the borrower is his last known address;
 - (iv) ensuring that the interest rate entered is that applicable at the time the loan was granted or that it is a revised rate of interest, if applicable;
 - (v) ensuring that under 'Security Held' a brief description be given in addition to the estimated value;
 - (vi) ensuring that a statement of the borrower's present financial position and a résumé of the events leading to the revision be entered in the section entitled 'State reason Revision is requested'.
- 3. The form will be returned to the lender by the appropriate Department indicating approval or otherwise.
- 4. In the event of a Claim for Loss, copies of Revision of Terms, should be included with other loan documents.

Government of Canada Gouvernement du Canada

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| Appli- cation lumber | Loan Made | Purpose of Loan | Amount | Interest Rate | Principal Outstanding | Amount of Principal in Arrears | Date | | applied inst |
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| ate reasc | n for default and rei | nedial action already ta | ken: | | · · · | | | | |
| te of De | | atement attached Date this form sub (d/m/y) | on reverse | | re on behalf of lender | | | | |
| (d/m/y | | | | | | | | | |
| | rnment Use Only | | | | | | | | |

ANNEX L

DEFAULT REPORT

(Schedule E6)

- 1. This form should be forwarded to the appropriate Department (See Page (i)) whenever a loan is six months in default.
- 2. It is important to realize while the government Departments concerned may not necessarily become involved in the detailed servicing of the loan at this point, the use of the form provides a dialogue which in many cases will assist in the smooth processing of further possible claim action.
- 3. If considered necessary the appropriate Department will initiate follow-up action at some time after receipt of the Schedule E6.
- 4. All default reports will be acknowledged.

| Government of Canada | Gouvernement du Canada | |
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| Government of Canada | Gouvernement du Cana | da | | Š. | | | | | ser di | | | |
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| CLAIM FOR LOSS | | · · · · · · | | | . 6. 9 | | ، ۱ | 2 5 | | • • • • • • | | |
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| Farm Improvement Loan | | | | | | | | | | | | а. |
| Small Business Loan | | | | | | | | 1 1 | Ìu | Ι. | . 11 | ĺ |
| Fisheries Improvement | | | ``` | | | | - | | | I | <u>]U</u> | 1 |
| Loan Name of Borrower (Surname First) | | · | Current Addres | | | | | | Se l'agres | 9 11 St | | |
| Name of Borrower (Sumanie First) | | ſ | | 55 | | | | | | | | |
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| The following documents are attached: | | I, | | roved | requests | for revis | sion of ter | ms | | | | Þ |
| Application form with relevant receipt cheques evidencing purchases | ts/paid | | | | t of unreali | | | | | | | |
| Registered copy of E2 | | | | | or receipt | | | st payme | ənt | | | |
| Statement of loan account | | | Cor | by of J | udgment a | und Writ | ofExecu | tion | | | | |
| | | <u> </u> | | | | | | | 1 | | | |
| Original Ioan data | Amount \$ | Date of | | | Interest rate | | | % | Loan number | | | 19 |
| | Ψ | note (da | y/month/year) | | | | | | | | | |
| Claim items: | | .L | | day | month | year | 1 | | | <u></u> | | 18 |
| 1 Inlerest | | | From | | | | • | | | | | |
| 2 Unpaid principal | | | | | | | | | | | | |
| 3 Uncollected taxed cosis for or incident | tal to legal proceedings | | | | | | | | | | | |
| 4 Legal fees, legal cost and legal disburs | semenis, whether taxable or not, a | actually incurred | by the lender | wheth | ner with or | r withou | ut iitigatior | | | , | | |
| 5 Olher disbursements actually incurred | by the lender in collecting | | | | | | | | | | | |
| The value of interest due to date c Government Department | alm approved and the total claim | will be entered I | oy respective | | | | Totai 🔒 claim | | | | | |
| Brief history of account: | | | | | | | | | | | | 11.) 1. j |
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Date submitted Signature on behalf of lender (day/month/year) FP-1482 a de la companya de la companya

ANNEX M

CLAIM FOR LOSS

- This form is to be completed whenever a claim is to be made under the Government Guarantee and submitted to the appropriate . Department:
- 2. The form is self-explanatory, but specific attention is directed to:
 - (i) ensuring that the proper Act under which the loan was made is checked,
 - (ii) ensuring that the eight digit transit number is entered,
 - (iii) ensuring that the address of the borrower is his last known address.
 - (iv) Documents to be Attached to Claim Form
 - a signed copy of the application form;
 - a registered copy of Form E2 "(See Annex J)";
 - a detailed statement of the loan account in all cases;
 - copies of approved requests for revision of terms, if applicable;
 - invoices/receipts to support any claims for costs (i.e. advertisement costs, legal costs not chargeable to the borrower, storage costs, etc., as applicable);
 - a copy of any Judgment and Writ of Execution where applicable;
 - evidence that the bank required, in accordance with normal banking requirements, and the borrower provided, at the time the loan was made, evidence that the funds advanced in respect of the loan were expended for the purpose set out in application for the loan;

- a statement of unrealized security, where applicable.

(v) Brief History of Account

A resume of the events leading to submission of the claim should be given, which would include disposition of security.

April 1982

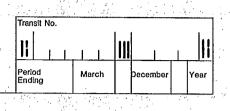
Government of Canada Gouvernement du Canada

| REPORT | OFLO | ANS | OUT | STA | NDING | |
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SECTION 1 - Loans Outstanding

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PP-1484

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| | | | SMALL BUSINESS | | | FISHERIES IMPROVEMENT | | | | |
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| Period From To | \$ Amount (omit cents) | | Period From To | \$ Amount (omit cents) | | Period From To | \$ Amount (omit cents) | | | |
| July 1, 1962 7 | | | January 1, 1970 4 | | - | July 1, 1970 3 | | | | |
| Juna 30, 1965 | | | June 30, 1971 | ····, | | June 30, 1971 | | | | |
| July 1, 1965 8 | | 2 | July 1, 1971 5 | | | July 1, 1971 4 | | | | |
| June 30, 1968 July 1, 1966 | | | June 30, 1974 | | | June 30, 1974 | | | | |
| 9 | | | July 1, 1974 6 | | 2 | July 1, 1974 5 | | | | |
| June 30, 1971 July 1, 1971 | · · · · · · · · · · · · · · · · · · · | | June 30, 1977 July 1, 1977 | | 4 | June 30, 1977 July 1, 1977 | - <u></u> - · · · · · · · · · · · · · · · · · | | | |
| 10 June 30, 1974 | | | 7 | | | 6 | | | | |
| July 1, 1974 | | - | June 30, 1980 July 1, 1960 | | - " ' | June 30, 1980 July 1, 1980 | | | | |
| 1 1 June 30, 1977 | | | 8 | | | 7 | | | | |
| July 1, 1977 | | - 2 | June 30, 1962 | | -17 | June 30, 1983 | | | | |
| 12 June 30, 1980 | | | | | 1.5 | | | | | |
| July 1, 1960 | | | · | | | | | - | | |
| 13 June 30, 1983 | | | | | | | | | | |
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| Total Outstanding | | | Total Outstanding | | | Total Outstanding | ····· | | | |
| SECTION 2 - Loans | in default (6 months and o | ver 85 | at December 31st) | | - | | | : ; }:::::::::::::::::::::::::::::::::: | | |
| No. of Loans | Amount Outstanding | | No. of Loans | Amount Outstanding | | No. of Loans | Amount Outstanding | 7. 4 | | |
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| we certity that a report of | of loan in default has been submit | ted for | each loan in default repo | ted above | iger e T | | | , 1 | | |
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| | Signature of Manager | | and the second s | | | Signature of Acc | ountant | | | |
| Name and address of le | | | | | | | | | | |
| | | | | To: Divisiona | l, Reg | later than 10 days after gional or Head Office as a | pplicable. | ا ا ، ۱۰۰۰ | | |
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| P-1484 | | . •• <i>•</i> | | | 100 | n in State | 39 | 3 | | |

ANNEX N

REPORT OF LOANS OUTSTANDING AND LOANS IN DEFAULT (SCHEDULE E5)

- 1. This form consists of:
 - (a) Report of loans outstanding under each program by lending period to be submitted December 31 and March 31 annually.
 - (b) Report of loans in default which is required as at December 31 each year. In certain circumstances, you may be requested to report more frequently in respect of defaults but this will be the subject of a special request.
- 2. This form must be submitted to your Regional or Head Office (depending on bank procedure) so that a consolidated report by Bank may reach the appropriate Department within 30 days of the last day of December and March.
- 3. Other lenders must submit this form directly, within the same time limit, to the appropriate Department unless other arrangements have been made within their affiliates.

April 1982

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ANNEX O

RECEIPT IN FAVOUR OF MINISTER

This form originates with the appropriate Minister and will accompany each cheque in settlement of a claim for loss.

- 1. The lender, upon receipt of this form, should verify from its records that the loan detail is correct as well as the information contained on the enclosed cheque.
- 2. Complete receipt portion of this form.
- 3. Note information re collection action.
- 4. Snap forms apart, remove carbons and distribute copies as follows:

Copy 3 - retain for your record

- Copy 2 retain for Head Office (where applicable)
- Copy 1 return to the appropriate Department Along with the written promise to repay. (See Annex H)