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Canadian Industrial
Renewal Board

Office canadien pour un
renouveau industriel

SECOND ANNUAL REPORT

November 1, 1982 - October 31, 1983

Canada 

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| Regional Industrial Expansion | Expansion industrielle regionale |
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CANADIAN INDUSTRIAL RENEWAL BOARD

SECOND
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November 1, 1982 - October 31, 1983

Montreal, January 16, 1984

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INTRODUCTION

1. The Canadian Industrial Renewal Board (CIRB) was set up in October 1981 by the Government of Canada with a three-fold mandate: (1) to revitalize the textile, clothing and footwear industries (through the Sector Firms Program); (2) to strengthen and diversify the economic base of regions heavily dependent on these industries (through the Business and Industrial Development Program); and (3) to help textile, clothing and footwear workers adjust to changes (through the Labour Adjustment Program). The CIRB, with an initial budget of \$267 million for a five-year period ending in 1986, is administered by a Board of Directors made up for the most part of representatives of the private sector (see Annex A for the composition of the Board at the end of October 1983).
2. This report focusses on results achieved under CIRB programs since their inception and during the twelve-month period ending in October 1983. While it is still too early to evaluate the effectiveness of these programs, an attempt is made to assess the CIRB in terms of program delivery. The report also summarizes recent trends in the textile, clothing and footwear industries, and in the seven Special Areas now designated under the Business and Industrial Development Program.

TARGET SECTORS

3. Between June 1981 (the date of the announcement of the new textile and clothing policy by the Government of Canada) and June 1982, the situation in the textile, clothing, knitting, footwear and tanning (TCF) industries had considerably deteriorated. Available data indicate that 44,000 TCF jobs, or roughly 18% of all TCF jobs, had been lost in Canada over that period, accounting for 21% of all manufacturing job losses.
4. Over the following twelve months from June 1982 to June 1983, the situation improved perceptibly, as 20,000 (or 45%) of the 44,000 TCF jobs lost between June of 1981 and 1982 were recuperated. In August of 1983, employment in TCF industries was 236,000, its highest level since November 1981. This recovery in employment levels took place gradually during 1983.

5. In fact, TCF industries, which generally registered a more severe contraction of their activity than the rest of the manufacturing sector during the past recession, have experienced an earlier and stronger recovery since then. Utilization of productive capacity has increased sharply from previous low rates, ranging from 71% in the leather sector to 96% in the knitting sector in the second quarter of 1983, compared to 68% for the entire manufacturing sector.

6. With the exception of the clothing sector, the recovery has translated at the end of 1983 in upward revisions in the investment intentions of these industries for the year 1983, compared to original intentions at the beginning of the year. Thus, investment intentions were revised upward respectively by 18%, 12% and 3% in the leather, knitting and textile sectors (but downward by 7% in the clothing sector). Should these investments be realized as planned, they would exceed those made in 1982 by 77% in the leather sector, 52% in knitting and 6% in textile. In the clothing sector, projected investments for 1983 would represent a drop of 18% from 1982 levels. The increase of low-cost imports may be acting as a restraining factor in the investment plans of clothing manufacturers.

7. Short-term prospects (1984) for TCF industries in Canada appear encouraging. The current recovery has enabled manufacturers to recoup some of the losses suffered during the past recession, while current statistics on new orders received and on retail sales point to a continuation of the present momentum. Inventories of finished products throughout the distribution system (manufacturers, wholesalers and retailers) are at low levels and need to be replenished, and this should provide an additional source of activity for these industries. The recovery will provide manufacturers with an opportunity to strengthen their financial position and to improve the efficiency of their operations while investing in newer and more advanced production technologies.

SPECIAL AREAS

8. The level of dependency of CIRB Special Areas on the textile, clothing and footwear industries, when measured by the proportion of their manufacturing employees working in those sectors, has decreased from approximately 35% in 1981 to 30% in 1982. This is the result of a significant decrease of more than 20% in the level of their TCF employment during 1982, a decrease which affected nearly 6,000 workers and was proportionately more severe than in all of Canada. It is also the result of a slight increase in the level of their other manufacturing employment during that same period. This latter increase (0.8%), while minimal and insufficient to compensate for the TCF job losses,

appears nevertheless encouraging when compared with the 8.5% decrease observed in Canada in the level of manufacturing employment other than TCF during 1982 (1983 employment figures for the Special Areas were not available at the time this report was prepared).

ACTIVITIES 1982-83

9. This section of the report is essentially a presentation of the most significant results for each of the three programs: sector firms, business and industrial development, and labour adjustment.

Sector Firms Program

10. The Sector Firms Program is aimed at all textile, clothing and footwear firms in Canada and is intended to help them restructure and modernize to improve their competitiveness. One of the main features of this program is that assistance is provided only to firms on the basis of proven past strength and strong plans of applicants. Selecting the strongest and most competitive firms is the best means to strengthen each of the three sectors. Assistance is provided towards studies (comprehensive analysis of the strengths and weaknesses of firms, development of restructuring plans, feasibility studies), innovation projects, common services, mergers and acquisitions, as well as expansion and modernization projects.
11. Program delivery in year two was characterized by the approval or rejection of a large number of applications, including applications that had built up during the first year of implementation of the program, and by a gradual shift of emphasis towards projects involving large capital expenditures. Highlights are as follows (see also Tables 1 to 3 in Annex B):
 - during the period November 1, 1982 to October 31, 1983, the Board committed \$88.6 million in contributions, to bring total commitments since inception of the Sector Firms Program to \$104.6 million. Of this amount, \$87.1 million represents offers already accepted by applicant firms. Offers made by the CIRB, and still valid, but not yet accepted by applicants account for the balance of \$17.5 million;
 - of the \$104.6 million committed so far, 57% is for projects to be implemented in Quebec, 34% for projects to be carried out in Ontario, and 9% for projects to be undertaken in other provinces;

- the textile sector is getting the largest share with 69%, the clothing and tanning/footwear sectors accounting respectively for 23% and 8%;
 - once implemented, projects approved so far will have generated total investments of more than \$450 million by the 315 firms which have received offers from the CIRB;
 - actual payments made by the CIRB in respect of approved contributions totalled \$10.3 million; it is expected that disbursements will increase significantly in the months to come as firms begin to make claims;
 - during 1982-83, 258 firms (an average of 21.5 per month) submitted applications under the Sector Firms Program to bring the total number of applications received since November 1981 to 699;
 - major cases approved during 1982-83 include assistance to Dominion Textile Inc. (\$30 million contribution), Wabasso Inc. (\$5.4 million), Celanese Canada Inc. (\$3.1 million) in the textile sector; to Keystone Industries Ltd. (\$1.1 million), Wescott Fashions Ltd. (\$1 million), Vogue Brassiere Inc. (\$560,750) in the clothing sector; and to Dominion Tanners (\$975,000) and Chaussures H. H. Brown Ltée (\$349,309) in the tanning and footwear sectors (see Annex C for a complete list of firms which have accepted CIRB assistance in 1982-83).
12. Consultations have been held with all industry associations on a policy framework which identifies broad directions that should be followed to redress problems within the industries and to capitalize on opportunities through CIRB's Sector Firms Program. Significant progress has been made in that regard, especially with respect to the tanning, footwear and textile industries, and the exercise will be pursued in the coming months.

Business and Industrial Development Program

13. The Business and Industrial Development Program is the second facet of the CIRB's overall mandate and its objective is to consolidate and diversify the economic base of regions that are heavily dependent on the textile, clothing and footwear industries. In a first phase to end in March 1984, the program is implemented in seven Special Areas*. The

* Cornwall and Hawkesbury in Ontario; Valleyfield, Drummondville, Trois-Rivières/Shawinigan, Sherbrooke/Magog and Victoriaville/Plessisville in Quebec.

program, administered jointly by the Department of Regional Industrial Expansion (DRIE) and the CIRB, is aimed at firms that are either located in one of the Special Areas or willing to set up there.

14. During the period covered by this Report, program delivery was based on a strategy consisting, on the one hand, in a proactive campaign aimed at locally established firms to encourage them to take an in-depth look at their operations and develop projects to capitalize on opportunities, and, on the other hand, in attracting new industries in the Special Areas through a selective promotion strategy targetted at growth sectors identified in the economic development plans funded last year by the CIRB for each Special Area.

15. Highlights can be summarized as follows (see also Tables 4 to 6 in Annex B):
 - during the period November 1, 1982 to October 31, 1983, 129 applications, representing contributions of \$27.3 million for projects with a total cost of \$99.4 million, were approved, to bring the total number of applications approved and total commitments since April 1982 to respectively 174 applications and \$37.2 million. Of these, 22 contribution offers, totalling \$1.6 million, had not yet been accepted by applicant firms as of October 31, 1983;
 - of the \$37.2 million committed so far, 92.3% is for projects to be implemented in the five Quebec Special Areas, and 7.7% in the two Ontario Special Areas;
 - it is estimated that CIRB contributions approved since inception of the program will help create or preserve some 2,080 jobs in the Special Areas: 146 in Cornwall, 55 in Hawkesbury, 65 in Valleyfield, 247 in Drummondville, 426 in Trois-Rivières/Shawinigan, 727 in Sherbrooke/Magog, and 414 in Victoriaville/Plessisville;
 - major projects during the period under consideration include the establishment of TIE-Communications Canada Ltd. (\$5.6 million contribution - 400 jobs created) and Travenol Canada Inc. (\$878,000 - 110 jobs) in Sherbrooke, and of Karnuk Marble Industries Ltd. (\$554,000 - 43 jobs) in Cornwall, and the expansion or modernization of Agropur (\$1.2 million) in Victoriaville/Plessisville, of Les Cartonnières St-Francis Ltée (\$735,000 - 5 jobs) in Drummondville, of the Société du Port de Valleyfield (\$326,000 - 14 jobs) in Valleyfield, of Canadian Buttons Ltd. (\$269,500 - 30 jobs) in Hawkesbury, and of Scannar Industries Inc. (\$175,000 - 40 jobs) in Cornwall (see Annex C for a complete list of firms which have accepted CIRB assistance in 1982-83);

- during 1982-83, 311 firms (or an average of 25.9 per month) submitted applications under the Business and Industrial Development Program to bring the total number of applications received since April 1982 to 558;
- 78 applications, with a potential of more than \$60 million in investment and 819 new jobs, were under consideration at the end of the period.

Labour Adjustment Program

16. The third component of the CIRB's mandate concerns the Labour Adjustment Program for workers displaced as a result of industrial adjustment in textile, clothing and footwear sectors. Canada Employment and Immigration Commission (CEIC) is responsible for the delivery of this Program. The Government earmarked an amount of \$51.3 million until 1985-86 for adjustment measures administered by the CEIC. These measures consist of regular programs available across Canada to all sector workers as well as special measures available to sector workers in firms assisted by CIRB or in CIRB's Special Areas.
17. In 1982-83, an amount of more than \$12 million, not including unemployment benefits, was paid to some 13,000 workers under these programs. In addition, close to \$9 million was paid to eligible workers under Canada's Labour Adjustment Benefits Act. Overall, some 65% of all benefits were paid to Quebec sector workers. Commitments and expenses in Ontario and in the rest of Canada represented respectively 25% and 10% (see also Table 7 in Annex B).

Entreprise Development Program

18. While the CIRB may make loans of last resort or issue loan insurances, CIRB's policy, in keeping with the approach to support strong firms, is to avoid using this type of assistance. However, in an effort to channel all government assistance to the textile, clothing and footwear industries through a single body, the CIRB assumed in 1982 the administration of loan insurances and direct loans previously granted to fourteen sector companies by the Enterprise Development Board. Under this program, it is CIRB's responsibility to ensure that the requirements of loan insurance agreements and loan agreements are met. The follow-up on collateral security pledged is also done. In cases of bankruptcy or winding up, the CIRB ensures that assets securing risks are liquidated in an orderly manner and that the interest of the Crown is protected.

19. Direct loans and loan guarantees transferred to CIRB totalled respectively \$2.6 million and \$11.6 million. As of October 31, 1983, outstanding loans and loan guarantees were reduced to respectively \$2.3 million and \$4.8 million.

INTERIM ASSESSMENT OF PROGRESS ACHIEVED AFTER TWO YEARS

Sector Firms Program

20. While it is still too early to draw any firm conclusion on the overall effectiveness of the Sector Firms Program -- since it is contingent on the assessment of fully implemented plans by a number of firms in a representative cross section of the industries --, results achieved to date seem to indicate that the restructuring of firms in the textile, clothing and footwear industries is well engaged.
21. On the basis of assessments provided by the management of selected firms now in the process of implementing plans assisted by the CIRB, the following indications emerge:
- firms accelerate their investment programs because of the availability of CIRB assistance;
 - significant productivity gains are achieved through the introduction of new machinery, changes in plant layout, and the implementation of labour, material, overhead and financial controls;
 - gross profit margins of firms increase as a result of plans.
22. The rate of program coverage, though substantial after two years of implementation, is still insufficient. Sales of the sector firms which have received some assistance from the CIRB for capital projects represented, as of October 31, 1983, more than 20% of total sector sales by Canadian firms.

Business and Industrial Development Program

23. In spite of some notable successes, results achieved so far in the seven Special Areas are uneven and, globally, still insufficient. Much remains to be done to reinforce and diversify the economic base of sector dependent areas. While available data seem to point to a

decrease in the level of dependency of these areas on the textile, clothing and footwear industries, sector job losses are far from being compensated for by new jobs in other industrial sectors.

24. On the other hand, the 2,080 jobs which will be created or preserved through implementation of the approved projects constitute a very encouraging achievement given the economic climate in 1982 and early 1983. Industrial renewal in Special Areas, and more particularly the Sherbrooke/Magog region, is progressing. In addition, projects now under review, as well as those that may result from about 15 feasibility studies now being conducted by potential investors, should accelerate even more the process of strengthening and diversifying the economy of Special Areas.
25. The designation period for the seven Special Areas is scheduled to terminate at the end of March 1984. The Government will decide shortly whether the designation period should be extended for two additional years.

Labour Adjustment Program

26. In addition to its regular programs, the CEIC also offers sector workers special adjustment measures. The latter have been available only since June 1982 and January 1983. This fact probably explains why few workers have taken advantage of these special measures. For example, payments under the portable wage subsidies program amounted to \$45,000 during the period June 1982 to March 1983.

BUDGET

27. The high level of participation in CIRB programs, especially by sector firms, generated cumulative commitments, as of October 31, 1983, of close to \$141.8 million under the Sector Firms and Business and Industrial Development programs against an overall contribution budget of \$197 million. Current projections, based on applications on hand and to come, indicate that total expenditures might exceed \$300 million. The Government is now considering increasing CIRB's budget and a decision on this matter is expected shortly.

BOARD OF DIRECTORS (AS OF OCTOBER 31, 1983)

Mr. Paul Desmarais (Chairman)
Chairman and Chief Executive Officer
of Power Corporation

Mr. Ralph M. Barford
President of Valleydene Corporation Ltd.

Mr. Claude Castonguay
President of the Laurentian Fund Inc.

Mr. Sam Fox
Canadian Director of
the Clothing Division of the
Amalgamated Clothing and
Textile Workers Union

Mr. Robert Gratton
Chairman and Chief Executive Officer
of the Montreal Trust

Ms. Janice Kerr
Past National President of
the Consumers' Association of Canada

Mr. E.C. Kolber
President and Managing Director of
Camp Investments Ltd.

Mr. Arthur Kroeger
Secretary of the Ministry of State for
Economic Development

Mr. Guy A. Lavigueur
President of the
Federal Business Development Bank

Mr. Gaétan Lussier
Deputy Minister/Chairman of
Employment and Immigration Canada

Mr. Clifford S. Malone
Vice-Chairman of United Corporation Ltd.

Mr. Marcel Massé
Under-Secretary of State for
External Affairs

Mr. Donald Scott McGiverin
President of the Hudson's Bay Co.

Mr. Paul Soubry
President and Chief Executive Officer
of Versatile Farm Equipment Co.

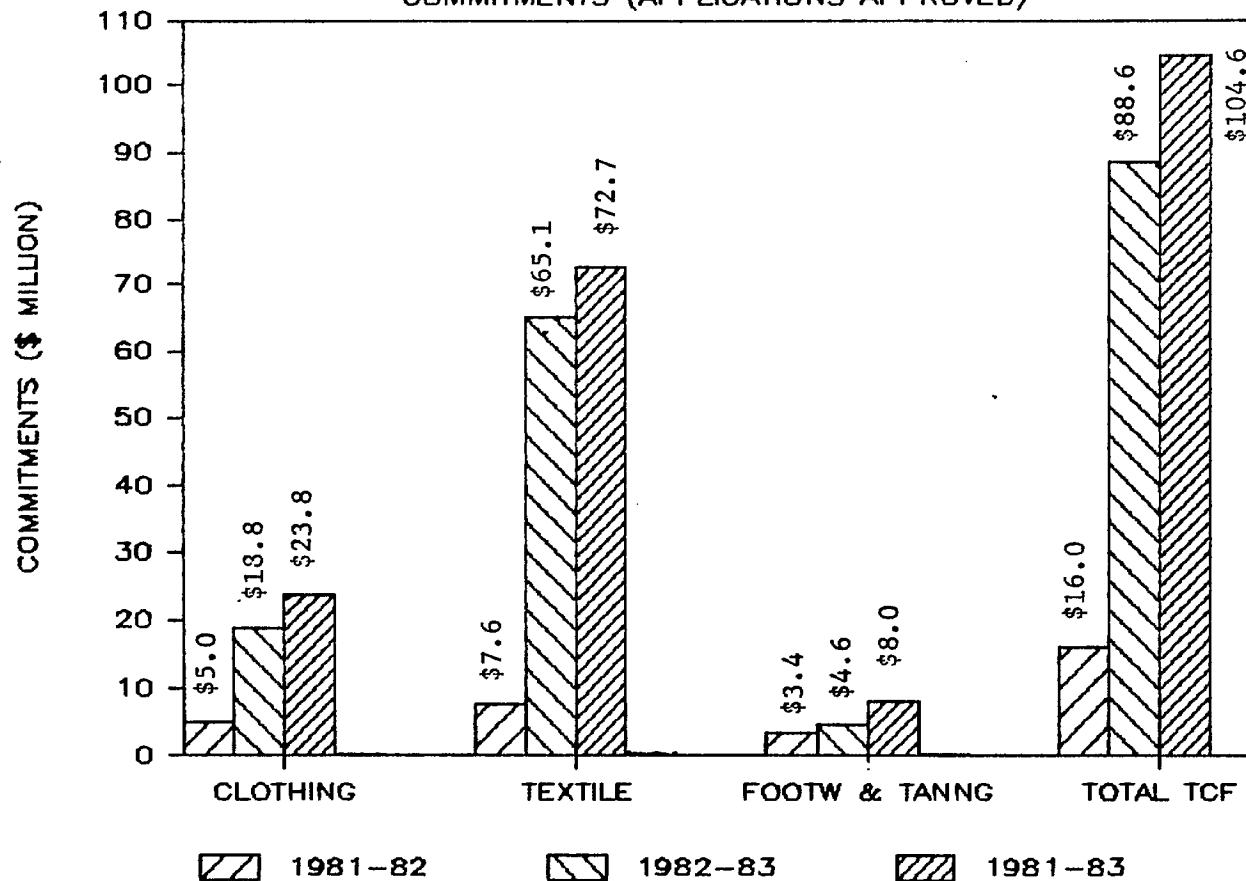
Mr. William Teschke
Deputy Minister of Industry,
Trade and Commerce and of
Regional Economic Expansion

ANNEX B

(Tables 1 to 7)

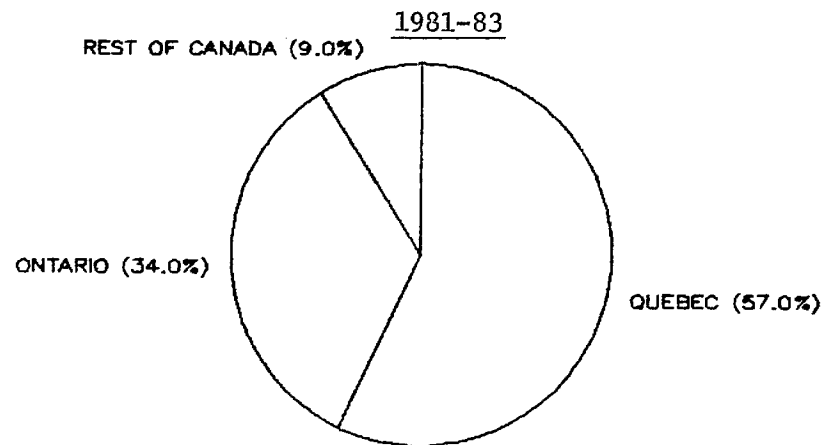
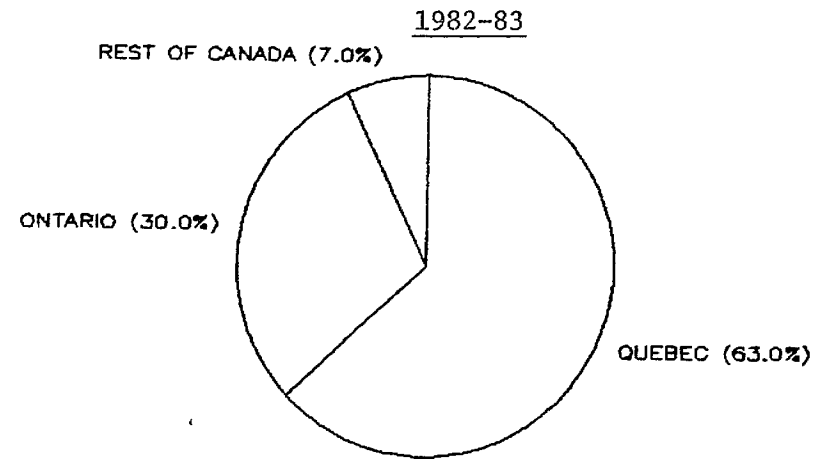
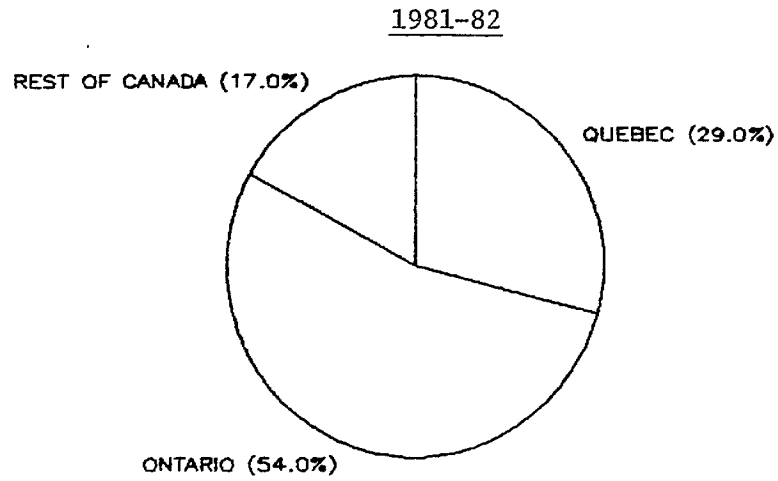
SECTOR FIRMS PROGRAM

COMMITMENTS (APPLICATIONS APPROVED)



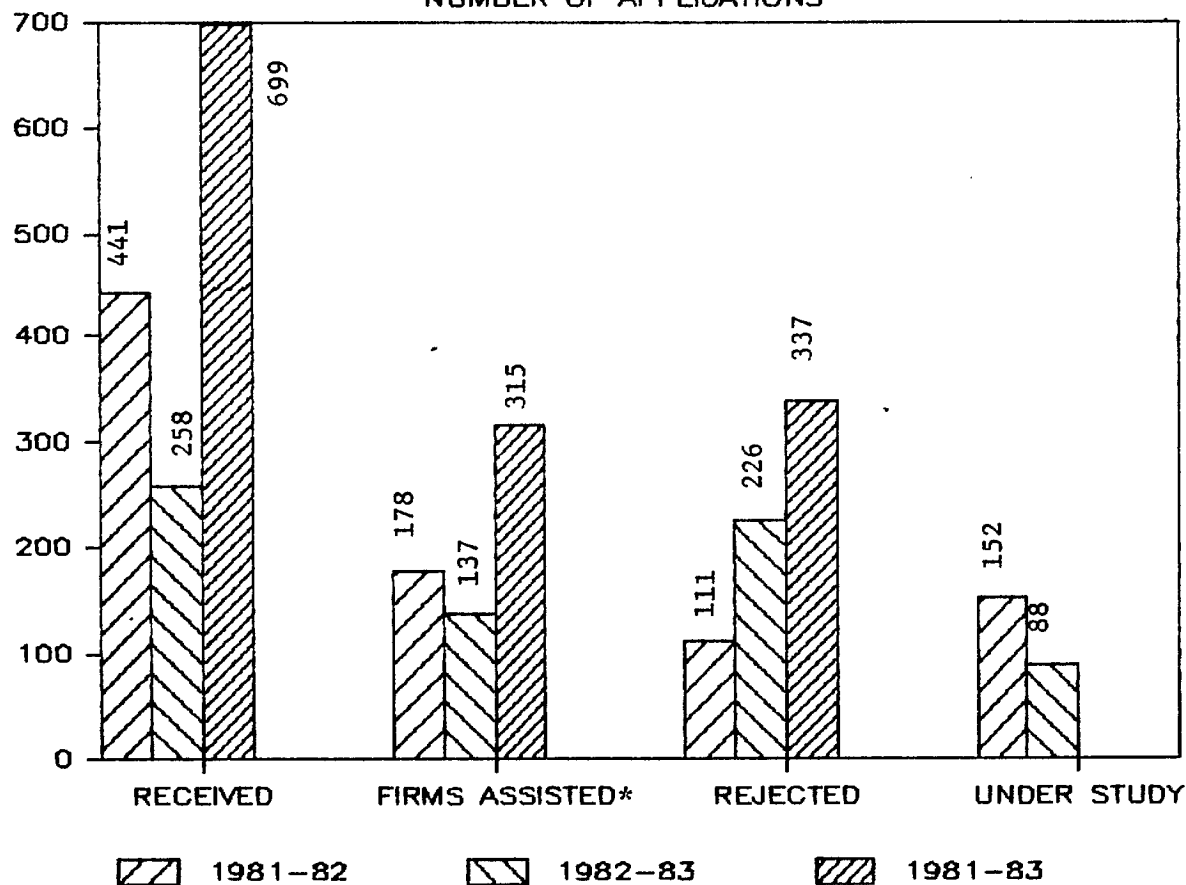
SECTOR FIRMS PROGRAM

GEOGRAPHIC DISTRIBUTION - COMMITMENTS



SECTOR FIRMS PROGRAM

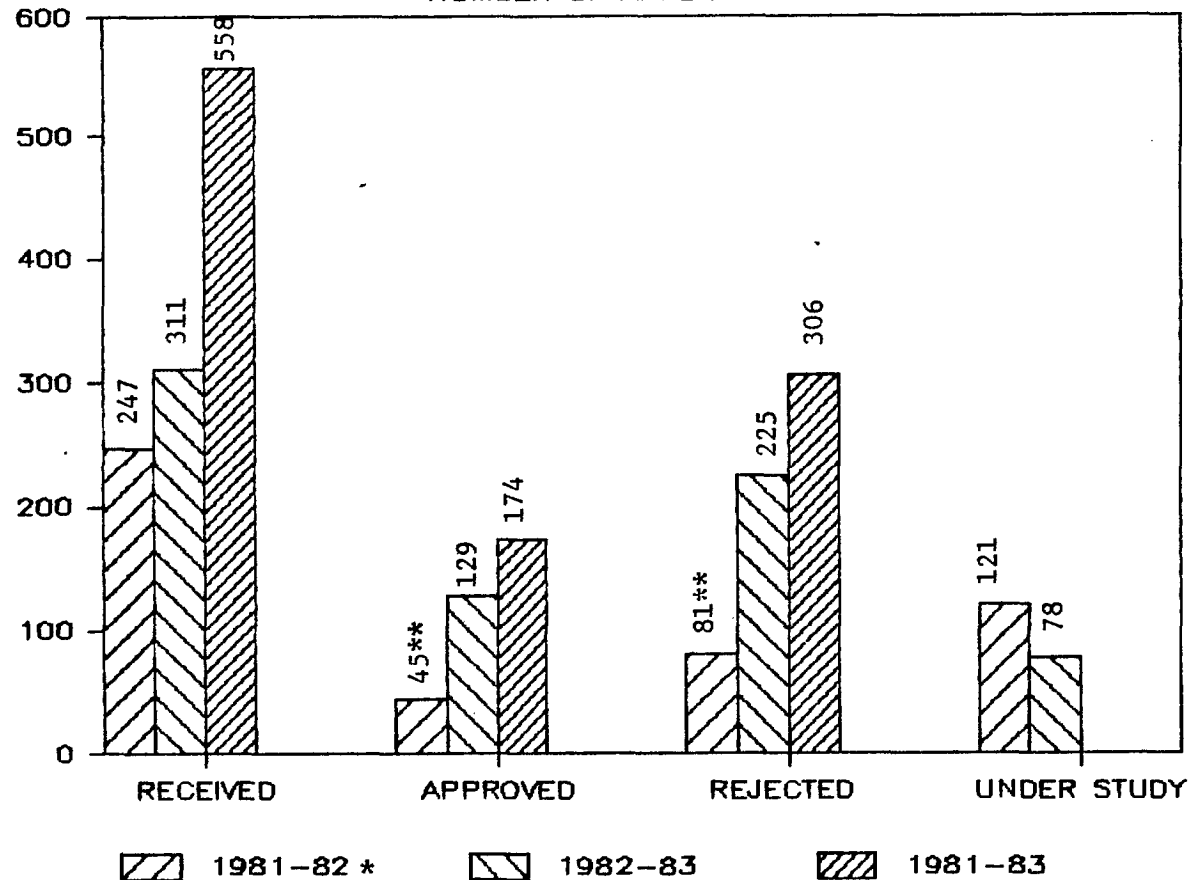
NUMBER OF APPLICATIONS



* "Firms Assisted" means: number of firms assisted for the first time.

BUSINESS AND INDUSTRIAL DEVELOPMENT

NUMBER OF APPLICATIONS



* April 8, 1982 to October 31, 1982

** Figures reported in last year's annual report were adjusted by 10 representing offers which were subsequently declined by applicants

Table 5

BUSINESS AND INDUSTRIAL DEVELOPMENT PROGRAM

Contributions approved and cost of projects, by Special Area
(November 1, 1982 - October 31, 1983 and cumulative to October 31, 1983)

| Special Area | Number | | Contributions \$(000) | | Cost of projects \$(000) | | Jobs | |
|--------------------------------|-----------|-------|-----------------------|---------|--------------------------|---------|-----------|--------|
| | 1982-1983 | Total | 1982-1983 | Total | 1982-1983 | Total | 1982-1983 | Total |
| Cornwall | 8 | 12 | 989 | 1,697 | 2,224 | 4,154 | 88 | 146 |
| Hawkesbury | 3 | 8 | 126 | 1,161 | 341 | 2,592 | 17 | 55 |
| Valleyfield | 15 | 18 | 1,105 | 1,182 | 3,188 | 3,278 | 65 | 65 |
| Drummondville | 26 | 32 | 6,383 | 7,467 | 20,282 | 24,266 | 212 | 247 |
| Trois-Rivières/ Shawinigan | 16 | 26 | 3,147 | 7,889 | 7,478 | 19,043 | 117 | 426 |
| Sherbrooke/ Magog | 31 | 40 | 12,425 | 13,959 | 54,629 | 60,208 | 660 | 727 |
| Victoriaville/ Plessisville | 30 | 38 | 3,106 | 3,832 | 11,208 | 13,169 | 216 | 414 |
| Total | 129 | 174* | 27,281 | 37,187* | 99,350 | 126,710 | 1,375 | 2,080* |

* Includes 22 offers, representing \$1,570,000 in contributions and 138 new jobs, not yet accepted by applicant firms but still valid.

N.B.: 1982-83 amounts added to the amounts shown in the previous annual report do not give the cumulative totals as 10 offers authorized as of October 31, 1982 were subsequently declined by the applicants.

Table 6

BUSINESS AND INDUSTRIAL DEVELOPMENT PROGRAM

Cost of projects under study as of October 31, 1983 and
anticipated jobs, by Special Area

| <u>Special Area</u> | <u>Number of Projects</u> | <u>Cost of Projects Under Study</u> \$(000) | <u>Number of Jobs</u> |
|------------------------------|---------------------------|--|-----------------------|
| ✓ Cornwall | 9 | 15,614 | 211 |
| ✓ Hawkesbury | 8 | 3,500 | 40 |
| ✓ Valleyfield | 8 | 3,539 | 58 |
| ✓ Drummondville | 9 | 4,225 | 69 |
| ✓ Trois-Rivières/Shawinigan | 15 | 23,461 | 136 |
| ✓ Sherbrooke/Magog | 18 | 10,367 | 246 |
| ✓ Victoriaville/Plessisville | 11 | 2,070 | 59 |
| Total | 78 | 62,776 | 819 |

Table 7

LABOUR ADJUSTMENT PROGRAMS
CEIC Employment Programs/Services
TCFT Sectors

| | 1981-1982 | 1982-1983 | Cumulative |
|----------------|----------------------------|----------------------------|----------------------------|
| | Total Costs/Commitments | Total Costs/Commitments | Total Costs/commitments |
| Quebec | 5,380,095 | 6,297,194 | 11,677,289 |
| Ontario | 3,476,404 | 4,116,956 | 7,593,360 |
| Rest of Canada | 3,514,885 | 1,998,328 | 5,513,213 |
| Canada | 12,371,384 | 12,412,478 | 24,783,862 |

| | Labour Canada Labour Adjustment Benefit Program (LABP) | | |
|----------------|---|-----------|------------|
| | 1981-1982 | 1982-1983 | Cumulative |
| | Payments | Payments | Payments |
| Quebec | 4,446,458 | 7,811,858 | 12,258,316 |
| Ontario | 650,429 | 1,040,077 | 1,690,506 |
| Rest of Canada | 13,030 | 17,401 | 30,431 |
| Canada | 5,109,917 | 8,869,336 | 13,979,253 |

Source: CEIC 1983

ANNEX C

List of firms

SECTOR FIRMS PROGRAM

Firms Awarded A Contribution Already Announced For
Capital Expenditures
November 1st, 1982 - October 31st, 1983

| List of firms according to the province where their Head Office is situated | Sector | Contribution \$ | Total Cost of Project \$ |
|---|--------|--------------------|-----------------------------|
| <u>British Columbia</u> | | | |
| 1. Marjorie Hamilton Ltd. | C | 212,604 | 850,415 |
| 2. Mustang Industries | C | 211,010 | 1,055,050 |
| | | 423,614 | 1,905,465 |
| <u>Manitoba</u> | | | |
| 1. Dominion Tanners - Division of United Canadian Shares Ltd. | F | 975,000 | 3,900,000 |
| 2. Freed & Freed of Canada Ltd. | C | 74,380 | 371,900 |
| | | 1,049,380 | 4,271,900 |
| <u>Ontario</u> | | | |
| 1. Ambertex Inc. | T | 408,250 | 1,633,000 |
| 2. Canada Cordage Inc. | T | 85,000 | 170,000 |
| 3. Glendale Spinning Mills (1981) Inc | T | 440,400 | 2,202,000 |
| 4. Guelph Elastic Hosiery Co. Ltd. | C | 25,800 | 129,000 |
| 5. Harvey Woods Ltd. | C | 417,050 | 1,668,200 |
| 6. Mercedes Textiles Limited | T | 43,480 | 86,960 |
| 7. Monaco Group Inc. | C | 261,346 | 1,045,383 |
| 8. Robson-Lang Leather Inc. | F | 1,200,000 | 6,000,000 |
| 9. Sunburst Fashions Ltd. | C | 127,625 | 510,500 |
| 10. The Cambridge Towel Corporation | T | 473,400 | 2,367,000 |
| 11. Universal Knitting Ltd. | C | 324,690 | 1,298,762 |
| 12. Vogue Brassiere Inc. | C | 560,750 | 2,243,000 |
| | | 4,367,791 | 19,353,805 |

| List of firms according to the province where their Head Office is situated | Sector | Contribution \$ | Total Cost of Project \$ |
|---|--------|--------------------|-----------------------------|
| <u>Quebec</u> | | | |
| 1. Bermatex Inc. | T | 340,750 | 1,363,000 |
| 2. Blondo Inc. | F | 216,544 | 866,177 |
| 3. CAMA | | 15,336 | 61,345 |
| 4. Canadian International Fur Fair | C | 470,000 | 3,945,500 |
| 5. Celanese Canada Inc. | T | 3,146,400 | 20,976,000 |
| 6. Confection Vetibec Inc. | C | 31,250 | 125,000 |
| 7. Dominion Textile Inc. | T | 30,000,000 | 150,000,000 |
| 8. Doris Hosiery Mills Ltd. | T | 793,200 | 3,966,000 |
| 9. Du Pont Canada Inc. | T | 726,000 | 1,320,000 |
| 10. Imperial Converters Co. Ltd. | C | 60,500 | 242,000 |
| 11. Keystone Industries (1970) Ltd. | C | 1,088,667 | 4,354,669 |
| 12. Les Lainages Victor Ltée | T | 1,052,494 | 4,209,977 |
| 13. Texturon Inc. | T | 35,250 | 235,000 |
| 14. Wabasso Inc. | T | 5,400,000 | 27,000,000 |
| 15. Zephyr Knitting Mills Inc. | C | 209,966 | 839,865 |
| | | 43,586,357 | 219,504,533 |

C = Clothing
F = Footwear & Tanning
T = Textile

LISTE DES COMPAGNIES QUI ONT PARTICIPÉ AU
PROGRAMME DES FIRMES DES SECTEURS VISÉS EN 1982-1983

LIST OF FIRMS WHICH HAVE PARTICIPATED
IN SECTOR FIRMS PROGRAM IN 1982-83

COLOMBIE-BRITANNIQUE/BRITISH COLUMBIA

Evergreen Sportswear Mfg. Ltd./Smith Watson Textiles Ltd., Gordon Campbell, I. Hignell & Associates Ltd., Jantzen Canada Ltd., Koret of Canada Ltd., Marjorie Hamilton Ltd., Mr. Jax Fashions Inc., Mustang Industries, West Coast Woollen Mills Ltd.

ALBERTA

Sun Ice

MANITOBA

Century 21 Apparel Ltd., Dominion Tanners - Division of United Canadian Shares Limited, Kelsey Sportswear Ltd., Manitoba Fashion Industry Transportation Co., Silpit Industries Co. Ltd., Standard Knitting Ltd., Wescott Fashions Ltd., White Buffalo Mills Ltd.

ONTARIO

A.R. Clarke & Co. Ltd., Albarrie Canada Limited, Aline Marelle Ltd., Ambertex Inc., Baldwin Garments Ltd., Barrday, Bay Mills Ltd., Bernard Athletic Knit & Enterprises Ltd., Bonnie Stuart Shoes Limited, Borg Textiles Inc., C-T-L Uniforms Limited, Canada Cordage Inc., Canada Hair Cloth Co. Limited, Caulfeild Burns and Gibson Limited, Cooper Canada Limited, Dorothea Knitting Mills Limited, Elen Henderson Ltd., Florsheim Inc., Frank Heller & Co. Limited, Futurama Knitting Mills 1971 Ltd., Gesco Industries Inc., Glendale Spinning Mills (1981) Ltd., Grant Emblems Ltd., Greb Industries (Division of Warrington Inc.), H.A. Sheldon Inc., Hartford Fibres Ltd., Harvey Woods Ltd., Highlite Fashions Ltd., Holiday Knitwear Limited, Imperial Feather Corp. (Toronto) Ltd., J.G. Field & Co. Ltd., John Forsyth Co. - Division of Forsyth Trading Co., Kayser-Roth Canada Ltd., Kendall Canada Division - CKR Inc., Kraus Carpet Mills Ltd., Lady Western of Canada Limited, Lincoln Fabrics Limited, Lindzon Ltd., Mac Mor of Canada Ltd., McGregor Hosiery Mills, Mercedes Textiles Limited, Metro Sportswear Ltd., Monaco Group Inc., Morbern Inc., Patons & Baldwins Canada Inc., Pellon Chemotextiles Inc., Playtex Ltd., Poli-Twine, Riviera Slacks Inc., Robson-Leathers Inc., Royal Leather Goods Ltd., Russill H. Morin Products Ltd., Sprinrite Yarns & Dyers Limited, Star Slipper Co. Ltd., Strudex Fibres Limited, Sunburst Fashions Ltd., Susan Shoe Industries Ltd., Tender Tootsies Ltd., The S.C. Walker Mfg. Co. Ltd., The Stewart Group Inc., Torfeaco Industries Ltd., Universal Knitting Ltd., Vagden Mills Limited, Vinaflex Canada Ltd., Vogue Brassière Inc., Warnaco of Canada Limited, Waterloo Glove Manufacturing Company Limited, Waterloo Region Shoe Manufacturers Ltd., William H. Kaufman Inc.

QUEBEC

Agence Québec Plus, Agmont Inc., Alfred Cloutier Ltée, Algo Industries Ltd./East Angus Apparel Ltd., Allure Sportswear Canada Ltd., Amsel & Amsel (1962) Inc., Arrow Mfg., Avalon Hosiery Ltd., Ballin Inc., Bastien & Frères Inc., Belding Corticelli (1982) Inc., Bermatex Inc., Blondo Inc., Bootlegger Inc., Boutique Tricot Inc., Calko Canada Inc., CAMA, Canada Belt & Bag Company Incorporated, Canadian International Fur Fair, Casual Togs Inc., Chantex Inc., Chaussures Faber Inc., Chaussures H.H. Brown Ltée, Christina Canada Inc., Claudel Lingerie Inc., Cleyn and Tinker Inc., Comdye Inc., Commonwealth Curtain Co. Ltd., Compagnie de Chaussures Pablito Ltée, Confection Drolet Inc., Confection Vetibec Inc., Cookshiretex Inc., Coronation Knitting Mills Canada Inc., Cortina Knitters Inc., Daimor Ltée, Dales Inc., Deluxe Embroidery Inc., Dominion Textile, Doris Hosiery Mills Ltd., DuPont Canada Inc., Drospro Inc., Empire Clothing Manufacturing Company Inc., Fils à Coudre Allied Thread Inc., FLICC (Bastien & Frères-Savage Shoes-Santana), FLICC (Consortium-Susan Shoes & Savage Shoes), Frontenac Fabrics Inc., Genfoot Inc., Gentry (1978) Inc., Glanmar Mills Ltd., Grenico Inc., H.M. Côté Inc., H. Barbeau Inc., Hallmark Knits Ltd., Hamilton Lingerie (1978) Ltd., Ideal Knitwear Mfg. Co. Ltd., Imperial Converters Co. Ltd., Imperial Pants Co. Ltd., J & P Coats (Canada) Inc., J.A. Besner & Sons (Canada) Ltd., Jocardi Habits & Manteaux Inc./Sharp Fashions, K-Way Canada Inc., Katescorp Inc., Keystone Industries (1970) Ltd., Kiddo Children's Wear Ltd., Knitcraft Fashion Mills Ltd., Kovac Manufacturing Inc., L'Amour Hosiery Mfg. Inc., Leedye Inc., Les Industries Holmont Ltée, Les Industries Sauquoit, Les Lainages Victor Ltée, Les Souliers La Vallée Inc., Les Tricots Duval et Raymond Ltée, Les Tricots Harris Inc., Lingerie Pink Lady, Lu-Say Créations Inc., Lutfy Ltd and Nocturne Apparel, Majdell Manufacturing Company Limited, Manufacture Kute-Knit Inc., Manufacturier de Bas Siebruck Ltée, Marbrooke Corp., Matador Converters Co. Ltd., Merit Clothing Corporation, Mondor Ltée, Morwill Clothing Mfg. Co. Ltd., Nancy G. Dress Corp., Niedner Limited/ Limitée, Omnitex (77) Ltd., Pantalon Star & Cie et Pantalon Star Ltée, Peerless Rug Ltd., Phentex Inc., Quality Elastics Ltd., Rayonese Textile Inc., Rosita Shoe Co. (Canada) Ltd., S. Cohen Inc., Santana Inc., Shirtmate (Canada) Inc., Shoe Manufacturer's Association of Canada, Spinto, Sport Maska Inc., Stedfast Inc., Studio Thomas Wallace Inc., Tapis Coronet, Taran Furs Inc., Texel Inc., Textiles Dionne Inc., Texturon Inc., The Liberty Wool Stock Co. Ltd., Tricot Richelieu Inc., Utility Garments Inc., Vêtements Cedar Ltée, Wabasso Inc., Wink Industries Ltd., Zephyr Knitting Mills Inc.

NOUVEAU-BRUNSWICK/NEW BRUNSWICK

Scotia Textile Ltd.

NOUVELLE-ECOSSE/NOVA SCOTIA

Nova Scotia Textiles Ltd.

TERRE-NEUVE/NEWFOUNDLAND

Terra Nova Shoes Ltd.

BUSINESS AND INDUSTRIAL DEVELOPMENT PROGRAM
LIST OF PROJECTS
1982-83

| Special area and name | Type of enterprise | Type of Project | Contribution (\$000) | Cost of Project (\$000) | Jobs (number) |
|----------------------------------|---------------------------|-----------------|----------------------|-------------------------|---------------|
| <u>Cornwall</u> | | | | | |
| 1. Spalco Metals Inc. | Metal processing | New facility | 113 | 322 | 13 |
| 2. Dynamic Closures Ltd | Grilles and closures | Expansion | 463 | 1,323 | 30 |
| 3. Dek-King Ltd | Industrial decking | New facility | 82 | 235 | 15 |
| 4. Cornwall Concrete Products | Concrete Products | Expansion | 28 | 113 | 5 |
| 5. Karnuk Marble Industries Inc. | Marble | New facility | 554 | 1,385 | 43 |
| 6. Scannar Industries Inc. | Sonar Equipment | Acquisition | 175 | 350 | 40 |
| <u>Hawkesbury</u> | | | | | |
| 1. Progressive Products Limited | Medical Products | New facility | 250 | 500 | 8 |
| 2. Canadian Buttons Ltd | Plastic Products | Expansion | 270 | 770 | 30 |
| 3. Solex Leather Canada Limited | Synthetic soling material | Study | 25 | 33 | - |

N.B: Excludes projects which have not been publicly announced.

BUSINESS AND INDUSTRIAL DEVELOPMENT PROGRAM
LIST OF PROJECTS
1982-83

| Special area and name | Type of enterprise | Type of Project | Contribution (\$000) | Cost of Project (\$000) | Jobs (number) |
|--|-------------------------------|-----------------|----------------------|-------------------------|---------------|
| <u>Valleyfield</u> | | | | | |
| 1. Rochevert Inc. | Thermoplastic Rubber Products | Expansion | 188 | 626 | 10 |
| 2. Monette & Larivière Inc | Bread and Pastries | Study | 27 | 36 | - |
| 3. Atelier d'Usinage Meloche Inc. | Metal Fabricating | Expansion | 56 | 223 | 9 |
| 4. Benoit, Réal (for a company to be incorp.) | Springs | Study | 8 | 10 | - |
| 5. Seven-Up Valleyfield Ltée and Les Investissements René Cournoyer Inc. | Soft Drinks | Expansion | 48 | 190 | 2 |
| 6. Société du Port de Valleyfield | Transportation | Study | 102 | 136 | - |
| 7. 121920 Canada Inc. | Munitions | New facility | 60 | 149 | 9 |
| 8. Société du Port de Valleyfield | Transportation | Expansion | 326 | 815 | 16 |

BUSINESS AND INDUSTRIAL DEVELOPMENT PROGRAM
LIST OF PROJECTS
1982-83

| Special area and name | Type of enterprise | Type of Project | Contribution (\$000) | Cost of Project (\$000) | Jobs (number) |
|---|--------------------------|-------------------------|----------------------|-------------------------|---------------|
| <u>Drummondville</u> | | | | | |
| 1. Les Produits de Sécurité M.G.M. Inc. | Safes | New product development | 68 | 90 | - |
| 2. Serico Decal Inc. | Silk Screen Printing | Expansion | 79 | 315 | 7 |
| 3. Valmetal Inc. | Metal Fabrication | Study | 6 | 13 | - |
| 4. Produits Easterntube Inc. | Carton Tubes | Expansion | 40 | 132 | 20 |
| 5. T.H. Machine Inc. | Wire Drawing | New facility | 25 | 62 | 3 |
| 6. Valmetal Inc. | Metal Fabricating | Expansion | 76 | 191 | 24 |
| 7. Destel Inc. | Wood Products | Study | 30 | 40 | - |
| 8. Les Produits Industriels de Haute Température Pyrotek Inc. | Common Research Services | Study | 23 | 31 | - |
| 9. Drummex Inc. | Warehousing Systems | Expansion | 44 | 59 | - |
| 10. Literie Drummond Ltée | Mattresses | Study | 11 | 14 | - |
| 11. Boulangerie-Pâtisserie Louis | Bakery | New facility | 30 | 74 | 4 |
| 12. Equipements Agricoles Proulx Ltée | Agricultural Equipment | Study | 7 | 10 | - |

BUSINESS AND INDUSTRIAL DEVELOPMENT PROGRAM
LIST OF PROJECTS
1982-83

| Special area and name | Type of enterprise | Type of Project | Contribution (\$000) | Cost of Project (\$000) | Jobs (number) |
|--|----------------------------|-----------------|----------------------|-------------------------|---------------|
| 13. Foresbec Inc. | Wood products | Expansion | 81 | 270 | 1 |
| 14. Imprimerie Paris Inc. | Printing | New facility | 263 | 875 | 5 |
| 15. Produits Easterntube Inc. | Carton tubes | Study | 8 | 10 | - |
| 16. Piercon Ltée | Colored stones | Study | 11 | 15 | - |
| <u>Trois-Rivières/ Shawinigan</u> | | | | | |
| 1. J. R. Boisvert et Cie | Tool handles | Expansion | 34 | 115 | 3 |
| 2. La Maison de l'Aluminium (Mauricie) Ltée | Aluminum products | Expansion | 6 | 30 | 1 |
| 3. Ateliers d'Usinage Robitaille Inc. | Metal products | Expansion | 144 | 480 | 21 |
| <u>Sherbrooke/Magog</u> | | | | | |
| 1. Les Fabricants d'acier inoxydable Fabricon Ltée | Stainless steel containers | Study | 87 | 117 | 0 |
| 2. Les Engrenages Sherbrooke Inc. | Gears | Expansion | 49 | 162 | 6 |

BUSINESS AND INDUSTRIAL DEVELOPMENT PROGRAM
LIST OF PROJECTS
1982-83

| Special area and name | Type of enterprise | Type of Project | Contribution (\$000) | Cost of Project (\$000) | Jobs (number) |
|-----------------------------------|-------------------------------|-----------------|----------------------|-------------------------|---------------|
| 3. Salaison Orford Inc. | Meat products | Expansion | 44 | 125 | 15 |
| 4. Les Distributions Thona Inc. | Joints | New facility | 111 | 442 | 35 |
| 5. Travenol Canada Inc. | Medical equipment | New facility | 878 | 2,195 | 110 |
| 6. TIE Communications Canada Ltd. | Circuit boards for telephones | New facility | 5,625 | 11,250 | 400 |
| 7. Les Industries U.C.L. Inc. | Metal fabrication | Expansion | 15 | 50 | 12 |
| 8. Laboratoires Supervision Inc. | Lenses | New facility | 20 | 50 | 5 |
| 9. Lunetterie Grégoire Inc. | Glass frames | New facility | 43 | 108 | 20 |
| <u>Victoriaville/Plessisville</u> | | | | | |
| 1. Ventilateur Victoria Ltée | Silos | Study | 75 | 100 | - |
| 2. Sani-Marc Inc. | Cleaning products | Study | 11 | 14 | - |

BUSINESS AND INDUSTRIAL DEVELOPMENT PROGRAM
LIST OF PROJECTS
1982-83

| Special area and name | Type of enterprise | Type of Project | Contribution (\$000) | Cost of Project (\$000) | Jobs (number) |
|--|-------------------------|--------------------------|----------------------|-------------------------|---------------|
| 3. Agropur, Coopérative Agro-alimentaire | Milk powder | Modernization | 1,210 | 4,839 | - |
| 4. Claude Litalien | Soil processing | New facility | 56 | 141 | 8 |
| 5. Forano Inc. | Equipment manufacturing | Study | 158 | 210 | - |
| 6. Forano Inc. | Equipment manufacturing | Productivity improvement | 275 | 550 | - |
| 7. Meubles Asterix Inc. | Furniture | Expansion | 21 | 70 | 10 |
| 8. Industries Victoriaville Inc. | Furniture | Study | 7 | 10 | - |
| 9. Pomco (1983) Inc. | Pumps | Acquisition | 52 | 209 | 14 |

