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Regional Industrial  
Expansion

Expansion industrielle  
régionale

Canada

EMPLOYMENT DYNAMICS

FOCUS ON CANADA'S SERVICE SECTOR

1978 AND 1985

EMPLOYMENT DYNAMICS

FOCUS ON CANADA'S SERVICE SECTOR

1978 AND 1985

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Commercial Services Directorate  
Service Industries and Consumer Goods Branch  
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April 1988

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## INTRODUCTION

There is a growing awareness of the size and importance of the service sector in the Canadian economy. However, there is limited public information measuring employment and number of firms for specific service industries at the national or provincial levels. The data on which these tables were based were purchased from Statistics Canada and have not been published previously. Although the Department of Regional Industrial Expansion initially obtained the data for internal analytical purposes, it became apparent that the information would be of considerable interest to other jurisdictions. Accordingly, it was decided to compile the data into a handbook for broader distribution.

The data are provided at both the provincial level and for Canada, and for the years 1978 and 1985. Tables 1 and 2 are divided into "a" and "b" parts. The "a" tables focus on major sectors for the whole economy whereas the "b" tables concentrate on selected service industry sub-sectors for each province. The tables contain the following information:

### **Provincial Tables**

**Table 1** provides information on the number of firms, employment in 1978 and 1985 and total earnings for 1985.

**Table 2** focuses on small firms (less than 20 employees). Data are presented on the percentage of small firms by industry and on the percentage of employment in small firms in a particular province and Canada. One will note the significant difference between the two sets of data. An overwhelming proportion of firms have less than 20 employees. Nevertheless, for most industries, the larger firms employ the majority of the employees. However, though not presented here, these data indicate that employment is growing in small firms and declining in larger firms.

### **Canada Tables**

**Table 1** provides information on the number of firms, employment in 1978 and 1985 and total earnings for 1985.

**Table 2** presents statistics on employment growth for Canada and each province between 1978 and 1985.

**Table 3** includes data on the percentage distribution of employment for Canada and each province by major industrial sector. One will note that service industries are somewhat more important in employment terms in Atlantic Canada and the Western provinces than in Quebec or Ontario.

**Table 4** Tables 4 and 5 present the same data as in Table 3 except that and **Table 4** distributes employment for each industrial sector by **Table 5** province and **Table 5** distributes employment for all of Canada by industrial sector and province.

**Table 6** This table provides data on the absolute change in employment for the period 1978-1985 by provinces and major industrial sector.

For information on sources and data limitations and the explanatory notes please see the appendix, page 88.

**CANADA**

TABLE 1a

## Firms, Employment and Earnings by Major Sector, Canada 1978 and 1985

Sector	Number of Firms	Employment (000's)		Salaries and Wages (\$ Millions) 1985
		1978	1985	
<b>Goods Producing Industries</b>	118,424	2,295	2,287	59,425
Primary	67,924	250	275	7,413
Manufacturing	50,500	2,045	2,012	52,012
<b>Service Industries</b>	703,409	6,832	8,136	170,512
Construction	91,788	439	448	13,060
Wholesale Trade	50,698	529	602	13,359
Retail Trade	140,240	1,080	1,354	18,379
Transportation	31,826	434	436	11,423
Communication and Utilities	3,007	275	274	8,970
Finance, Insurance and Real Estate	49,097	556	638	14,667
Business Services	64,538	359	508	11,340
Other Services <sup>1</sup>	197,436	911	1,172	13,585
Community Services	N.A.	1,262	1,583	35,085
Public Administration	N.A.	987	1,121	30,644
<b>All Industries</b>	821,833	9,127	10,423	229,937

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

TABLE 1b

## Firms, Employment and Earnings by Sub-Sector, Canada 1978 and 1985

Sector	Number of Firms	Employment (000's)		Salaries and Wages (\$ Millions) 1985
		1978	1985	
<b>Construction</b>				
Building Construction	25,876	111	106	2,507
Highway, Bridge, Road Construction	2,740	39	33	969
Other Construction	2,384	52	38	1,249
Trade Contractors	60,788	237	272	6,841
<b>Transportation</b>				
Air Transport	1,145	49	52	1,667
Rail Transport	79	130	108	3,277
Water Transport	694	30	28	937
Trucking	19,055	115	119	2,822
Other Transportation <sup>2</sup>	10,291	104	122	2,582
Storage, Warehousing	562	6	6	138
<b>Finance, Insurance and Real Estate</b>				
Banks and Other Deposit	3,531	236	263	5,670
Other Credit Agencies	462	20	20	502
Security Brokers, Dealers	885	13	30	1,067
Investment, Holding Companies	8,212	15	20	569
Insurance Carriers	958	88	97	2,474



TABLE 1b (cont.)

Sector	Number of Firms	Employment (000's)		Salaries and Wages (\$ Millions) 1985
		1978	1985	
Insurance, Real Estate Agencies	15,323	77	107	2,373
Real Estate Developers	19,726	106	102	2,013
<b>Business Services</b>				
Employment Agencies	2,103	42	66	822
Computer Services	3,810	9	45	1,394
Security, Investigation	997	30	37	461
Accountants	7,734	32	44	936
Advertising	3,996	14	22	548
Architects	1,729	6	7	170
Engineering, Scientific	9,869	82	93	2,802
Lawyers, Notaries	11,459	35	51	1,046
Management Consultants	11,433	26	52	1,267
Miscellaneous Business Services <sup>3</sup>	11,408	81	91	1,894

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

TABLE 2a

## Percentage Growth in Employment by Major Sector, Canada and Provinces, 1978-1985

SECTOR	NFLD	P.E.I.	N.S.	N.B.	QUE.	ONT.	MAN.	SASK.	ALTA.	B.C.	CANADA
<b>Goods Producing</b>	- 2.7	3.5	4.2	- 6.1	- 9.1	2.9	- 3.3	53.8	16.1	- 6.4	- 0.3
Primary	-11.6	47.5	15.4	4.0	- 8.4	- 8.3	-33.9	53.8	51.3	- 7.8	10.2
Manufacturing	- 0.7	- 7.5	1.7	- 8.1	- 9.2	3.6	1.8	- 4.6	- 3.0	- 6.1	- 1.6
<b>Service Industries</b>	11.0	18.3	17.3	10.1	12.8	23.4	13.2	23.6	24.5	12.1	19.1
Construction	-21.6	-13.7	-16.8	-15.6	8.3	11.6	- 0.7	6.6	-23.1	- 4.8	2.1
Wholesale	8.6	3.5	1.2	11.1	4.4	28.6	5.0	27.5	5.5	- 2.2	13.7
Retail Trade	11.6	19.5	32.2	23.0	27.1	24.1	14.0	35.9	34.0	18.3	25.3
Transportation	-17.8	- 6.6	0.4	- 4.2	-10.0	4.2	-10.9	1.6	10.5	5.7	0.4
Communication and Utilities	1.8	-45.5	9.1	- 0.2	- 1.3	5.3	-13.6	- 9.8	1.5	-11.0	- 0.4
Finance Insurance and Real Estate	7.5	9.8	17.0	7.3	1.8	23.1	7.9	19.0	15.7	10.8	14.8
Business Services	73.1	14.9	27.2	1.8	37.2	46.2	21.4	57.5	42.9	28.5	41.2
Other Services	78.5	81.5	28.4	163.6	-11.4	43.0	15.3	11.6	89.1	50.4	28.7
Community Services	-11.2	23.2	28.7	- 8.6	38.8	17.6	37.2	61.5	32.3	13.0	25.4
Public Administration	19.1	15.6	2.9	- 1.7	11.8	19.2	15.3	5.8	15.8	- 7.5	13.6
<b>All Industries</b>	8.3	16.1	14.9	6.5	6.9	17.4	10.1	22.1	23.0	8.0	14.2

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

TABLE 2b

## Total Percentage Growth in Employment by Industry Sub-Sector, Canada and Provinces, 1978-1985

SECTOR	NFLD	P.E.I.	N.S.	N.B.	QUE.	ONT.	MAN.	SASK.	ALTA.	B.C.	CANADA
<b>Construction</b>											
Building Construction	-23.2	-35.9	15.6	-43.2	18.3	19.9	-16.4	-25.5	-45.8	-15.1	- 4.6
Highway, Bridge, Road Construction	-50.6	- 7.2	-18.7	28.2	-29.5	-28.1	10.9	6.2	-11.9	13.2	-15.7
Other Construction	- 8.3	9.9	-12.6	-38.2	-35.5	-31.3	13.1	56.5	-24.5	-53.0	-27.7
Trade Contractors	-21.6	-3.5	31.5	1.9	22.0	22.1	6.1	20.1	-11.7	12.7	14.6
<b>Transportation</b>											
Air Transport	4.8	104.1	34.0	-20.0	-6.0	18.0	- 0.4	- 3.4	- 9.3	2.1	6.6
Rail Transport	-55.4	0.0	-23.9	-21.2	-18.7	-19.0	-15.6	-21.0	- 6.3	-10.2	-16.9
Water Transport	102.1	15.8	-19.0	57.4	-23.9	-12.9	46.0	257.1	132.6	- 8.0	- 5.0
Trucking	- 7.8	55.0	7.4	24.2	-19.7	4.1	3.1	29.8	25.8	4.8	3.1
Other Transportation	2.0	3.0	28.9	27.6	10.2	21.6	-20.5	4.8	9.7	49.7	17.7
Storage and Warehousing	-17.8	0.0	12.4	-53.5	-27.1	1.5	-56.0	81.8	-20.9	65.4	0.0
<b>Finance, Insurance and Real Estate</b>											
Banks and other											
Deposit	6.3	- 3.8	2.4	- 1.0	- 4.1	21.8	2.1	23.6	21.9	5.6	11.2
Other Credit Agencies	24.2	19.0	-26.6	- 4.0	-10.6	17.3	- 0.5	5.5	-23.6	- 9.4	- 1.5
Security Brokers, Dealers	163.2	0.0	132.6	17.4	68.8	124.3	104.8	187.4	82.6	253.6	123.6

TABLE 2b (cont.)

SECTOR	NFLD	P.E.I.	N.S.	N.B.	QUE.	ONT.	MAN.	SASK.	ALTA.	B.C.	CANADA
Investment, Holding											
Companies	44.9	75.4	96.1	17.0	60.9	50.2	49.6	25.0	55.4	-10.7	35.1
Insurance Carriers	9.0	37.9	21.8	- 2.9	6.9	4.5	- 0.8	22.3	22.1	85.8	10.8
Insurance, Real Estate											
Agencies	29.1	32.7	52.1	46.2	18.1	54.5	74.7	2.7	51.1	17.4	38.0
Real Estate Developers	37.5	- 5.7	40.9	9.7	-13.6	1.4	-11.4	8.7	-15.6	-10.2	- 4.1
<b>Business Services</b>											
Employment Agencies	86.3	0.0	35.5	- 3.4	65.8	64.8	39.1	56.6	47.1	28.1	57.3
Computer Services	2,252.9	0.0	365.1	1,718.2	420.8	377.7	254.0	132.6	403.3	357.4	389.4
Security,											
Investigation	49.7	0.0	4.5	-16.1	- 9.4	33.2	29.8	37.6	104.9	24.8	19.8
Accountants	18.3	29.9	32.9	12.8	46.2	27.9	26.0	24.2	52.9	34.2	36.0
Advertising	235.3	300.0	-48.6	156.4	59.2	52.6	255.3	358.0	134.4	15.2	57.4
Architects	7.3	-45.0	8.1	47.1	100.0	39.5	-51.7	80.7	-36.2	26.3	29.5
Engineering,											
Scientific	53.3	8.7	66.0	6.5	-24.3	26.1	18.2	32.6	15.2	16.5	12.8
Lawyers, Notaries	64.6	133.6	58.5	10.1	47.0	24.7	6.5	31.5	83.9	84.0	43.3
Management Consultants	291.1	33.3	8.7	167.6	198.4	67.5	-13.4	121.2	89.4	29.8	92.5
Misc. Bus. Services	- 0.3	14.9	- 7.9	-38.8	22.2	15.0	15.3	75.4	10.0	- 6.0	12.1

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

TABLE 3

Percentage Distribution of Employment for Each Province and Canada by Major Industrial Sector, 1985

SECTOR	NFLD	P.E.I.	N.S.	N.B.	QUE.	ONT.	MAN.	SASK.	ALTA.	B.C.	CANADA
<b>Goods Producing</b>	17.6	13.1	17.0	19.3	22.8	25.4	16.7	13.2	17.5	18.9	21.9
Primary	3.0	3.7	3.4	3.5	1.5	1.3	1.6	5.3	8.0	3.8	2.6
Manufacturing	14.6	9.4	13.6	15.8	21.3	24.1	15.1	7.9	9.5	15.1	19.3
<b>Service Industries</b>	82.4	86.9	83.0	80.6	77.2	74.6	83.3	86.8	82.5	81.1	78.1
Construction	3.7	5.4	4.9	4.5	3.9	4.2	3.7	5.1	5.6	4.1	4.3
Wholesale	5.5	5.0	4.4	4.7	5.8	5.9	6.3	7.1	5.7	5.5	5.8
Retail Trade	12.5	13.6	14.2	14.0	13.1	12.7	12.9	14.3	13.0	13.2	13.0
Transportation	4.7	2.5	3.4	5.0	4.1	3.6	6.0	4.1	4.5	5.7	4.2
Communication and Utilities	3.1	2.2	2.8	3.1	2.8	2.5	2.8	3.2	2.3	2.6	2.6
Finance Insurance and Real Estate	3.5	4.0	4.8	4.4	5.7	6.7	5.9	5.8	5.6	6.6	6.1
Business Services	2.9	1.7	3.6	3.1	4.7	5.3	3.7	3.3	5.8	4.6	4.9
Other Services	10.1	17.1	10.3	10.4	10.6	10.5	12.0	13.5	12.8	13.6	11.2
Community Services	11.7	15.3	15.7	11.9	17.9	13.8	17.2	18.6	14.8	14.5	15.2
Public Administration	24.7	20.0	18.7	19.4	8.6	9.3	12.9	11.8	12.3	10.6	10.8
<b>All Industries</b>	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.<sup>4</sup>

TABLE 4

## Percentage Distribution of Employment for Major Industrial Sectors by Province, 1985

SECTOR	NFLD	P.E.I.	N.S.	N.B.	QUE.	ONT.	MAN.	SASK.	ALTA.	B.C.	CANADA <sup>1</sup>
<b>Goods Producing</b>	1.3	0.2	2.4	2.0	24.9	46.9	3.1	2.0	8.0	9.2	100.0
Primary	1.8	0.6	4.1	3.0	13.8	20.9	2.6	6.7	30.9	15.7	100.0
Manufacturing	1.3	0.2	2.2	1.8	26.5	50.4	3.2	1.3	4.9	8.3	100.0
<b>Service Industries</b>	1.7	0.4	3.3	2.3	23.8	38.7	4.3	3.6	10.7	11.1	100.0
Construction	1.3	0.5	3.5	2.4	22.0	39.5	3.5	3.9	13.1	10.2	100.0
Wholesale	1.5	0.3	2.4	1.8	24.0	41.5	4.4	4.0	9.9	10.2	100.0
Retail Trade	1.5	0.4	3.4	2.4	24.2	39.6	4.0	3.6	10.1	10.8	100.0
Transportation	1.8	0.2	2.5	2.7	23.6	34.5	5.8	3.2	10.8	14.8	100.0
Communication											
and Utilities	1.9	0.3	3.3	2.6	25.2	38.7	4.3	4.0	9.0	10.7	100.0
Finance Insurance											
and Real Estate	0.9	0.3	2.4	1.6	22.4	44.6	3.9	3.1	9.2	11.6	100.0
Business Services	0.9	0.1	2.3	1.4	23.5	44.1	3.1	2.2	12.1	10.2	100.0
Other Services	1.4	0.6	2.8	2.1	22.7	37.7	4.3	3.9	11.5	13.0	100.0
Community Services	1.2	0.4	3.2	1.7	28.3	36.7	4.6	4.0	9.8	10.2	100.0
Public Administration	3.7	0.7	5.4	4.0	19.6	35.4	4.9	3.6	11.7	10.7	100.0
<b>All Industries</b>	1.6	0.4	3.1	2.2	24.1	40.5	4.1	3.3	10.1	10.7	100.0

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

TABLE 5

## Percentage Distribution of Employment for Canada by Major Industrial Sectors and Provinces, 1985

SECTOR	NFLD	P.E.I.	N.S.	N.B.	QUE.	ONT.	MAN.	SASK.	ALTA.	B.C.	CANADA <sup>1</sup>
<b>Goods Producing</b>	0.3	0.1	0.5	0.4	5.5	10.3	0.7	0.4	1.8	2.0	
Primary	0.0	0.0	0.1	0.1	0.4	0.5	0.1	0.2	0.8	0.4	
Manufacturing	0.2	0.0	0.4	0.4	5.1	9.8	0.6	0.3	1.0	1.6	
<b>Service Industries</b>	1.3	0.3	2.6	1.8	18.6	30.2	3.4	2.8	8.3	8.7	
Construction	0.1	0.0	0.2	0.1	0.9	1.7	0.2	0.2	0.6	0.4	
Wholesale	0.1	0.0	0.1	0.1	1.4	2.4	0.3	0.2	0.6	0.6	
Retail Trade	0.2	0.1	0.4	0.3	3.1	5.2	0.5	0.5	1.3	1.4	
Transportation	0.1	0.0	0.1	0.1	1.0	1.4	0.2	0.1	0.5	0.6	
Communication and Utilities	0.0	0.0	0.1	0.1	0.7	1.0	0.1	0.1	0.2	0.3	
Finance Insurance and Real Estate	0.1	0.0	0.1	0.1	1.4	2.7	0.2	0.2	0.6	0.7	
Business Services	0.0	0.0	0.1	0.1	1.1	2.1	0.1	0.1	0.6	0.5	
Other Services	0.2	0.1	0.3	0.2	2.5	4.2	0.5	0.4	1.3	1.5	
Community Services	0.2	0.1	0.5	0.3	4.3	5.6	0.7	0.6	1.5	1.6	
Public Administration	0.4	0.1	0.6	0.4	2.1	3.8	0.5	0.4	1.2	1.1	
<b>All Industries</b>	1.6	0.4	3.1	2.2	24.1	40.3	4.1	3.3	10.1	10.7	100.0

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

TABLE 6

## Absolute Change in Employment by Major Sector, Canada and Provinces, 1978-1985

SECTOR	NFLD	P.E.I.	N.S.	N.B.	QUE.	ONT.	MAN.	SASK.	ALTA.	B.C.	CANADA
<b>Goods Producing</b>	-804	177	2,196	-2,923	-56,936	29,760	-2,415	5,051	25,367	-14,452	-7,979
Primary	-643	483	1,465	313	-3,404	-5,114	-3,538	6,335	28,392	-3,572	25,417
Manufacturing	-161	-306	731	-3,236	-53,532	34,874	1,123	-1,284	-3,025	-10,880	-33,396
<b>Service Industries</b>	13,259	5,427	39,227	17,176	218,565	593,356	41,036	56,326	169,756	96,910	1,303,338
Construction	-1,650	-350	2,256	-1,940	7,483	18,328	-105	1,064	-17,474	-2,282	9,030
Wholesale	708	68	165	1,102	6,032	55,364	1,257	5,204	3,106	-1,360	72,646
Retail Trade	2,123	899	11,098	6,056	69,509	103,734	6,695	12,860	34,526	22,582	273,782
Transportation	-1,668	4	46	-513	-11,348	6,076	-3,061	225	4,463	3,416	1,688
Communication											
and Utilities	91	-751	757	-13	-941	5,343	-1,841	-1,198	373	-3,605	-1,185
Finance Insurance											
and Real Estate	399	143	2,239	694	2,498	53,069	1,833	3,168	7,906	7,175	82,324
Business Services	1,985	57	2,481	125	31,937	70,113	2,711	4,087	18,296	11,343	148,235
Other Services	7,213	3,098	7,292	15,019	-34,118	131,905	6,697	4,738	63,248	50,699	261,543
Community Services	-2,388	1,168	11,200	-2,594	124,828	86,928	19,660	23,999	37,797	18,535	320,933
Public Administration	6,446	1,091	1,693	-760	22,685	62,496	7,190	2,179	17,515	-9,593	134,342
<b>All Industries</b>	12,455	5,604	41,423	14,253	161,629	623,116	38,621	61,377	195,123	82,458	1,295,359

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.



**BRITISH COLUMBIA**

TABLE 1a

## Firms, Employment and Earnings by Major Sector, British Columbia, 1978 and 1985

Sector	Number of Firms	Employment		Salaries and Wages (\$ Millions) 1985
		1978	1985	
<b>Goods Producing Industries</b>	16,150	224,452	210,000	6,467
Primary	9,107	45,972	42,400	1,476
Manufacturing	7,043	178,480	167,600	4,991
<b>Service Industries</b>	97,158	803,090	900,000	19,553
Construction	13,178	47,482	45,200	1,281
Wholesale Trade	7,526	62,460	61,100	1,467
Retail Trade	17,142	123,418	146,000	2,256
Transportation	5,643	60,384	63,800	1,912
Communication and Utilities	416	32,905	29,300	945
Finance, Insurance and Real Estate	8,383	66,625	73,800	1,762
Business Services	9,663	39,757	51,100	1,214
Other Services	25,396	100,601	151,300	1,849
Community Services	N.A.	142,165	160,700	3,674
Public Administration	N.A.	127,293	117,700	3,193
<b>All Industries</b>	113,308	1,027,542	1,110,000	26,020

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

TABLE 1b

## Firms, Employment and Earnings by Sub-Sector, British Columbia, 1978 and 1985

Sector	Number of Firms	Employment		Salaries and Wages (\$ Millions) 1985
		1978	1985	
<b>Construction</b>				
Building Construction	4,074	12,367	10,500	292
Highway, Bridge, Road Construction	578	4,330	4,900	166
Other Construction	374	7,444	3,500	161
Trade Contractors	8,152	23,341	26,300	683
<b>Transportation</b>				
Air Transport	285	9,989	10,200	358
Rail Transport	24	14,029	12,600	407
Water Transport	289	11,952	11,000	385
Trucking	3,444	14,892	15,600	398
Other Transportation	1,486	8,615	12,900	329
Storage, Warehousing	115	907	1,500	36
<b>Finance, Insurance and Real Estate</b>				
Banks and Other Deposit	275	28,121	29,700	663
Other Credit Agencies	93	2,207	2,000	49
Security Brokers, Dealers	205	1,216	4,300	161
Investment, Holding Companies	1,689	4,030	3,600	86
Insurance Carriers	151	3,499	6,500	177

TABLE 1b (cont.)

Sector	Number of Firms	Employment		Salaries and Wages (\$ Millions) 1985
		1978	1985	
Insurance, Real Estate Agencies	1,781	10,729	12,600	312
Real Estate Developers	4,189	16,823	15,100	314
<b>Business Services</b>				
Employment Agencies	242	3,357	4,300	51
Computer Services	596	809	3,700	114
Security, Investigation	209	2,404	3,000	49
Accountants	1,186	3,874	5,200	114
Advertising	474	1,650	1,900	42
Architects	227	475	600	21
Engineering, Scientific	1,751	8,323	9,700	311
Lawyers, Notaries	1,373	4,075	7,500	159
Management Consultants	1,755	3,622	4,700	141
Miscellaneous Business Services	1,800	11,168	10,500	210

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

TABLE 2a

## Small Firms by Major Sector, British Columbia and Canada, 1985

Sector	Small Firms as % of All Firms		% of Employment in Small Firms	
	B.C.	Canada	B.C.	Canada
<b>Goods Producing Industries</b>	87.2	90.0	17.0	11.4
Primary	96.4	98.2	38.9	31.4
Manufacturing	75.2	79.0	11.4	8.5
<b>Service Industries</b>	93.2	94.2	25.7	22.2
Construction	96.6	96.1	51.3	46.6
Wholesale Trade	83.4	89.1	34.2	29.2
Retail Trade	94.5	94.6	36.2	33.0
Transportation	94.3	93.6	17.9	17.3
Communication and Utilities	83.4	86.7	4.1	3.0
Finance, Insurance and Real Estate	92.4	94.7	22.0	17.7
Business Services	93.4	95.0	40.3	30.3
Other Services	94.0	94.7	39.8	37.2
Community Services	N.A.	N.A.	N.A.	N.A.
Public Administration	N.A.	N.A.	N.A.	N.A.
<b>All Industries</b>	92.3	93.6	24.0	19.8

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

Note: Small Firms are denoted as firms with fewer than 20 employees.

TABLE 2b

## Small Firms by Selected Service Industry Sub-Sector, British Columbia and Canada, 1985

Sector	Small Firms as % of All Firms		% of Employment in Small Firms	
	B.C.	Canada	B.C.	Canada
<b>Construction</b>				
Building Construction	98.0	97.1	54.3	48.3
Highway, Bridge, Road Construction	91.9	87.1	28.6	28.9
Other Construction	85.0	85.9	25.7	19.9
Trade Contractors	96.8	96.5	57.8	53.3
<b>Transportation</b>				
Air Transport	82.1	88.6	4.9	64.0
Rail Transport	75.0	70.9	0.3	0.2
Water Transport	79.9	79.5	6.4	5.7
Trucking	96.0	95.4	41.0	37.4
Other Transportation	96.7	92.4	27.1	25.8
Storage, Warehousing	82.6	88.6	20.0	23.1
<b>Finance, Insurance and Real Estate</b>				
Banks and Other Deposit	66.5	84.6	2.7	4.3
Other Credit Agencies	63.4	87.0	5.0	3.7
Security Brokers, Dealers	78.5	88.4	9.3	9.7
Investment, Holding Companies	96.2	97.8	61.1	56.4
Insurance Carriers	53.6	82.5	1.5	1.4

TABLE 2b (cont.)

Sector	Small Firms as % of All Firms		% of Employment in Small Firms	
	B.C.	Canada	B.C.	Canada
Insurance, Real Estate Agencies	90.1	94.9	41.3	44.1
Real Estate Developers	96.3	96.0	49.0	42.9
<b>Business Services</b>				
Employment Agencies	81.8	74.2	23.3	14.6
Computer Services	90.4	93.4	32.4	26.0
Security, Investigation	83.7	79.0	23.3	15.7
Accountants	97.2	97.7	42.3	43.8
Advertising	93.0	95.4	42.1	47.7
Architects	97.5	95.8	83.3	68.4
Engineering, Scientific	91.3	93.1	35.1	31.1
Lawyers, Notaries	95.3	97.0	48.0	53.6
Management Consultants	96.6	96.5	61.7	59.2
Miscellaneous Business Services	93.4	94.2	41.0	38.9

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

Note: Small Firms are denoted as firms with fewer than 20 employees.

**ALBERTA**



TABLE 1a

## Firms, Employment and Earnings by Major Sector, Alberta, 1978 and 1985

Sector	Number of Firms	Employment		Salaries and Wages (\$ Millions) 1985
		1978	1985	
<b>Goods Producing Industries</b>	14,659	157,533	182,900	5,902
Primary	10,079	55,308	83,700	3,140
Manufacturing	4,580	102,225	99,200	2,762
<b>Service Industries</b>	80,175	691,744	861,500	18,474
Construction	11,273	75,674	58,200	1,570
Wholesale Trade	5,973	56,494	59,600	1,468
Retail Trade	12,711	101,474	136,000	1,910
Transportation	4,912	42,337	46,800	1,241
Communication and Utilities	286	24,127	24,500	775
Finance, Insurance and Real Estate	5,689	50,494	58,400	1,322
Business Services	10,144	42,604	60,800	1,477
Other Services	20,710	70,952	134,300	1,642
Community Services	N.A.	117,003	154,800	3,525
Public Administration	N.A.	110,585	128,100	3,544
<b>All Industries</b>	94,834	849,277	1,044,400	24,376

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

TABLE 1b

## Firms, Employment and Earnings by Sub-Sector, Alberta, 1978 and 1985

Sector	Number of Firms	Employment		Salaries and Wages (\$ Millions) 1985
		1978	1985	
<b>Construction</b>				
Building Construction	2,752	22,517	12,200	283
Highway, Bridge, Road Construction	476	4,589	4,500	143
Other Construction	511	10,854	8,200	277
Trade Contractors	7,534	37,714	33,300	868
<b>Transportation</b>				
Air Transport	197	4,024	4,400	132
Rail Transport	16	12,061	11,300	348
Water Transport	24	129	300	10
Trucking	3,651	14,550	18,300	441
Other Transportation	957	10,941	12,000	300
Storage, Warehousing	67	632	500	11
<b>Finance, Insurance and Real Estate</b>				
Banks and Other Deposit	211	19,284	23,500	516
Other Credit Agencies	83	1,963	1,500	36
Security Brokers, Dealers	132	986	1,800	63
Investment, Holding Companies	1,255	1,931	3,000	87
Insurance Carriers	133	4,503	5,500	140

TABLE 1b (cont.)

Sector	Number of Firms	Employment		Salaries and Wages (\$ Millions) 1985
		1978	1985	
Insurance, Real Estate Agencies	1,732	7,014	10,600	239
Real Estate Developers	2,143	14,813	12,500	241
<b>Business Services</b>				
Employment Agencies	227	4,012	5,900	86
Computer Services	500	914	4,600	108
Security, Investigation	124	1,415	2,900	35
Accountants	1,373	3,729	5,700	131
Advertising	323	512	1,200	26
Architects	265	1,254	800	24
Engineering, Scientific	2,820	17,186	19,800	606
Lawyers, Notaries	1,573	4,241	7,800	173
Management Consultants	1,615	2,429	4,600	129
Miscellaneous Business Services	1,324	6,912	7,600	159

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

TABLE 2a

## Small Firms by Major Sector, Alberta and Canada, 1985

Sector	Small Firms as % of All Firms		% of Employment in Small Firms	
	Alberta	Canada	Alberta	Canada
<b>Goods Producing Industries</b>	86.4	90.0	15.3	11.4
Primary	95.3	98.2	18.4	31.4
Manufacturing	66.9	79.0	12.6	8.5
<b>Service Industries</b>	91.9	94.2	23.4	22.2
Construction	95.1	96.1	41.2	46.6
Wholesale Trade	79.8	89.1	29.0	29.2
Retail Trade	93.0	94.6	33.2	33.0
Transportation	92.7	93.6	21.6	17.3
Communication and Utilities	80.1	86.7	3.3	3.0
Finance, Insurance and Real Estate	91.0	94.7	19.9	17.7
Business Services	92.8	95.0	36.5	30.3
Other Services	92.9	94.7	34.0	37.2
Community Services	N.A.	N.A.	N.A.	N.A.
Public Administration	N.A.	N.A.	N.A.	N.A.
<b>All Industries</b>	91.0	93.6	22.0	19.8

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

Note: Small Firms are denoted as firms with fewer than 20 employees.

TABLE 2b

## Small Firms by Selected Service Industry Sub-Sector, Alberta and Canada, 1985

Sector	Small Firms as % of All Firms		% of Employment in Small Firms	
	Alberta	Canada	Alberta	Canada
<b>Construction</b>				
Building Construction	95.9	97.1	45.1	48.3
Highway, Bridge, Road Construction	86.6	87.1	31.1	28.9
Other Construction	83.2	85.9	17.1	19.9
Trade Contractors	96.1	96.5	47.1	53.3
<b>Transportation</b>				
Air Transport	76.6	88.6	9.1	64.0
Rail Transport	50.0	70.9	0.5	0.2
Water Transport	54.2	79.5	0.5	5.7
Trucking	94.8	95.4	38.8	37.4
Other Transportation	89.8	92.4	20.0	25.8
Storage, Warehousing	92.5	88.6	40.0	23.1
<b>Finance, Insurance and Real Estate</b>				
Banks and Other Deposit	63.5	84.6	2.6	4.3
Other Credit Agencies	65.1	87.0	6.7	3.7
Security Brokers, Dealers	75.8	88.4	11.1	9.7
Investment, Holding Companies	96.4	97.8	46.7	56.4
Insurance Carriers	42.9	82.5	1.8	1.4

TABLE 2b (cont.)

Sector	Small Firms as % of All Firms		% of Employment in Small Firms	
	Alberta	Canada	Alberta	Canada
Insurance, Real Estate Agencies	93.7	94.9	42.5	44.1
Real Estate Developers	93.3	96.0	37.6	42.9
<b>Business Services</b>				
Employment Agencies	72.7	74.2	10.2	14.6
Computer Services	84.6	93.4	21.7	26.0
Security, Investigation	78.2	79.0	13.8	15.7
Accountants	97.5	97.7	47.4	43.8
Advertising	92.3	95.4	58.3	47.7
Architects	94.7	95.8	62.5	68.4
Engineering, Scientific	91.2	93.1	31.3	31.1
Lawyers, Notaries	96.9	97.0	57.7	53.6
Management Consultants	96.2	96.5	58.7	59.2
Miscellaneous Business Services	90.1	94.2	38.2	38.9

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

Note: Small Firms are denoted as firms with fewer than 20 employees.

**SASKATCHEWAN**

TABLE 1a

## Firms, Employment and Earnings by Major Sector, Saskatchewan, 1978 and 1985

Sector	Number of Firms	Employment		Salaries and Wages (\$ Millions) 1985
		1978	1985	
<b>Goods Producing Industries</b>	12,050	39,749	44,800	1,151
Primary	10,457	11,765	18,100	503
Manufacturing	1,593	27,984	26,700	648
<b>Service Industries</b>	32,549	238,374	294,700	5,893
Construction	4,319	16,326	17,300	387
Wholesale Trade	2,629	18,896	24,100	507
Retail Trade	6,064	35,840	48,700	667
Transportation	1,538	13,775	14,000	333
Communication and Utilities	112	12,198	11,000	346
Finance, Insurance and Real Estate	2,041	16,632	19,800	423
Business Services	1,864	7,113	11,200	207
Other Services	9,853	40,872	45,700	541
Community Services	N.A.	39,001	63,000	1,367
Public Administration	N.A.	37,721	39,900	1,115
<b>All Industries</b>	44,599	278,123	339,500	7,044

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.



TABLE 1b

## Firms, Employment and Earnings by Sub-Sector, Saskatchewan, 1978 and 1985

Sector	Number of Firms	Employment		Salaries and Wages (\$ Millions) 1985
		1978	1985	
<b>Construction</b>				
Building Construction	1,129	5,326	3,900	82
Highway, Bridge, Road Construction	168	1,506	1,600	40
Other Construction	161	1,086	1,700	57
Trade Contractors	2,861	8,408	10,100	208
<b>Transportation</b>				
Air Transport	62	725	700	17
Rail Transport	11	5,952	4,700	141
Water Transport	9	28	100	3
Trucking	1,074	3,853	5,000	111
Other Transportation	362	3,052	3,200	54
Storage, Warehousing	20	165	300	8
<b>Finance, Insurance and Real Estate</b>				
Banks and Other Deposit	248	7,279	9,000	180
Other Credit Agencies	28	758	800	19
Security Brokers, Dealers	36	174	500	13
Investment, Holding Companies	309	320	400	10
Insurance Carriers	80	3,270	4,000	93

TABLE 1b (cont.)

Sector	Number of Firms	Employment		Salaries and Wages (\$ Millions) 1985
		1978	1985	
Insurance, Real Estate Agencies	638	2,531	2,600	58
Real Estate Developers	702	2,300	2,500	49
<b>Business Services</b>				
Employment Agencies	53	958	1,500	14
Computer Services	70	215	500	14
Security, Investigation	46	436	600	8
Accountants	272	966	1,200	25
Advertising	87	131	600	7
Architects	58	166	300	6
Engineering, Scientific	349	1,584	2,100	56
Lawyers, Notaries	283	1,065	1,400	28
Management Consultants	296	452	1,000	20
Miscellaneous Business Services	350	1,140	2,000	30

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

TABLE 2a

Small Firms by Major Sector, Saskatchewan and Canada, 1985

Sector	Small Firms as % of All Firms		% of Employment in Small Firms	
	Sask.	Canada	Sask.	Canada
<b>Goods Producing Industries</b>	93.6	90.0	25.4	11.4
Primary	98.4	98.2	42.0	31.4
Manufacturing	62.6	79.0	14.2	8.5
<b>Service Industries</b>	91.6	94.2	26.4	22.2
Construction	94.1	96.1	53.2	46.6
Wholesale Trade	81.4	89.1	33.2	29.2
Retail Trade	94.1	94.6	40.9	33.0
Transportation	90.8	93.6	21.4	17.3
Communication and Utilities	74.1	86.7	1.8	3.0
Finance, Insurance and Real Estate	88.5	94.7	22.2	17.7
Business Services	88.4	95.0	39.3	30.3
Other Services	95.0	94.7	40.9	37.2
Community Services	N.A.	N.A.	N.A.	N.A.
Public Administration	N.A.	N.A.	N.A.	N.A.
<b>All Industries</b>	92.1	93.6	26.2	19.8

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

Note: Small Firms are denoted as firms with fewer than 20 employees.

TABLE 2b

## Small Firms by Selected Service Industry Sub-Sector, Saskatchewan and Canada, 1985

Sector	Small Firms as % of All Firms		% of Employment in Small Firms	
	Sask.	Canada	Sask.	Canada
<b>Construction</b>				
Building Construction	94.6	97.1	53.8	48.3
Highway, Bridge, Road Construction	85.7	87.1	31.3	28.9
Other Construction	75.8	85.9	23.5	19.9
Trade Contractors	94.1	96.5	61.4	53.3
<b>Transportation</b>				
Air Transport	77.4	88.6	14.3	64.0
Rail Transport	63.6	70.9	0.6	0.2
Water Transport	55.6	79.5	33.0	5.7
Trucking	92.9	95.4	36.0	37.4
Other Transportation	88.2	92.4	34.4	25.8
Storage, Warehousing	80.0	88.6	24.0	23.1
<b>Finance, Insurance and Real Estate</b>				
Banks and Other Deposit	79.0	84.6	12.2	4.3
Other Credit Agencies	14.3	87.0	1.0	3.7
Security Brokers, Dealers	50.0	88.4	6.4	9.7
Investment, Holding Companies	97.4	97.8	75.0	56.4
Insurance Carriers	43.8	82.5	2.5	1.4

TABLE 2b (cont.)

Sector	Small Firms as % of All Firms		% of Employment in Small Firms	
	Sask.	Canada	Sask.	Canada
Insurance, Real Estate Agencies	93.8	94.9	66.5	44.1
Real Estate Developers	93.2	96.0	52.0	42.9
<b>Business Services</b>				
Employment Agencies	77.4	74.2	13.3	14.6
Computer Services	82.9	93.4	20.0	26.0
Security, Investigation	65.2	79.0	16.7	15.7
Accountants	94.5	97.7	50.0	43.8
Advertising	89.7	95.4	33.3	47.7
Architects	94.8	95.8	66.7	68.4
Engineering, Scientific	79.1	93.1	33.3	31.1
Lawyers, Notaries	96.5	97.0	64.3	53.6
Management Consultants	93.6	96.5	60.0	59.2
Miscellaneous Business Services	86.6	94.2	40.0	38.9

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

Note: Small Firms are denoted as firms with fewer than 20 employees.

**MANITOBA**

TABLE 1a

## Firms, Employment and Earnings by Major Sector, Manitoba, 1978 and 1985

Sector	Number of Firms	Employment		Salaries and Wages (\$ Millions) 1985
		1978	1985	
<b>Goods Producing Industries</b>	6,194	72,815	70,400	1,572
Primary	3,831	10,438	6,900	182
Manufacturing	2,363	62,377	63,500	1,390
<b>Service Industries</b>	27,934	310,264	351,300	6,925
Construction	3,575	15,805	15,700	371
Wholesale Trade	2,864	25,243	26,500	540
Retail Trade	5,072	47,805	54,500	711
Transportation	1,503	28,161	25,100	666
Communication and Utilities	91	13,541	11,700	336
Finance, Insurance and Real Estate	2,280	23,167	25,000	509
Business Services	2,037	12,689	15,400	282
Other Services	7,144	43,903	50,600	529
Community Services	N.A.	52,840	72,500	1,513
Public Administration	N.A.	47,110	54,300	1,468
<b>All Industries</b>	34,128	383,079	421,700	8,497

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

TABLE 1b

## Firms, Employment and Earnings by Sub-Sector, Manitoba, 1978 and 1985

Sector	Number of Firms	Employment		Salaries and Wages (\$ Millions) 1985
		1978	1985	
<b>Construction</b>				
Building Construction	1,007	5,261	4,400	102
Highway, Bridge, Road Construction	123	1,172	1,300	30
Other Construction	94	796	900	27
Trade Contractors	2,351	8,576	9,100	212
<b>Transportation</b>				
Air Transport	93	3,214	3,200	103
Rail Transport	16	15,044	12,700	367
Water Transport	18	274	400	10
Trucking	813	5,528	5,700	133
Other Transportation	542	3,646	2,900	49
Storage, Warehousing	21	455	200	4
<b>Finance, Insurance and Real Estate</b>				
Banks and Other Deposit	178	8,615	8,800	172
Other Credit Agencies	39	1,105	1,100	27
Security Brokers, Dealers	65	293	600	17
Investment, Holding Companies	459	468	700	18
Insurance Carriers	93	5,544	5,500	130



TABLE 1b (cont.)

Sector	Number of Firms	Employment		Salaries and Wages (\$ Millions) 1985
		1978	1985	
Insurance, Real Estate Agencies	674	2,289	4,000	74
Real Estate Developers	772	4,853	4,300	71
<b>Business Services</b>				
Employment Agencies	79	1,222	1,700	18
Computer Services	88	226	800	23
Security, Investigation	47	1,310	1,700	15
Accountants	267	1,270	1,600	29
Advertising	131	197	700	10
Architects	36	414	200	5
Engineering, Scientific	234	2,199	2,600	77
Lawyers, Notaries	289	1,314	1,400	24
Management Consultants	418	1,848	1,600	33
Miscellaneous Business Services	448	2,689	3,100	49

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

TABLE 2a

## Small Firms by Major Sector, Manitoba and Canada, 1985

Sector	Small Firms as % of All Firms		% of Employment in Small Firms	
	Manitoba	Canada	Manitoba	Canada
<b>Goods Producing Industries</b>	82.4	90.0	13.5	11.4
Primary	98.0	98.2	52.2	31.4
Manufacturing	57.0	79.0	9.3	8.5
<b>Service Industries</b>	89.4	94.2	20.0	22.2
Construction	94.4	96.1	50.3	46.6
Wholesale Trade	77.4	89.1	30.2	29.2
Retail Trade	91.8	94.6	30.5	33.0
Transportation	88.6	93.6	12.4	17.3
Communication and Utilities	75.8	86.7	1.7	3.0
Finance, Insurance and Real Estate	88.6	94.7	18.8	17.7
Business Services	88.6	95.0	31.2	30.3
Other Services	91.7	94.7	32.4	37.2
Community Services	N.A.	N.A.	N.A.	N.A.
Public Administration	N.A.	N.A.	N.A.	N.A.
<b>All Industries</b>	88.1	93.6	18.9	19.8

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

Note: Small Firms are denoted as firms with fewer than 20 employees.

TABLE 2b

## Small Firms by Selected Service Industry Sub-Sector, Manitoba and Canada, 1985

Sector	Small Firms as % of All Firms		% of Employment in Small Firms	
	Manitoba	Canada	Manitoba	Canada
<b>Construction</b>				
Building Construction	94.3	97.1	45.5	48.3
Highway, Bridge, Road Construction	87.8	87.1	30.8	28.9
Other Construction	78.7	85.9	33.3	19.9
Trade Contractors	95.4	96.5	57.1	53.3
<b>Transportation</b>				
Air Transport	74.2	88.6	6.3	64.0
Rail Transport	68.8	70.9	0.8	0.2
Water Transport	50.0	79.5	N.A.	5.7
Trucking	91.9	95.4	28.1	37.4
Other Transportation	88.6	92.4	37.9	25.8
Storage, Warehousing	76.2	88.6	50.0	23.1
<b>Finance, Insurance and Real Estate</b>				
Banks and Other Deposit	73.6	84.6	6.8	4.3
Other Credit Agencies	41.0	87.0	4.4	3.7
Security Brokers, Dealers	72.3	88.4	16.7	9.7
Investment, Holding Companies	97.4	97.8	71.4	56.4
Insurance Carriers	37.6	82.5	N.A.	1.4

TABLE 2b (cont.)

Sector	Small Firms as % of All Firms		% of Employment in Small Firms	
	Manitoba	Canada	Manitoba	Canada
Insurance, Real Estate Agencies	92.6	94.9	47.5	44.1
Real Estate Developers	93.1	96.0	37.2	42.9
<b>Business Services</b>				
Employment Agencies	77.2	74.2	11.8	14.6
Computer Services	79.5	93.4	25.0	26.0
Security, Investigation	53.2	79.0	5.9	15.7
Accountants	91.4	97.7	31.3	43.8
Advertising	89.3	95.4	57.1	47.7
Architects	86.1	95.8	50.0	68.4
Engineering, Scientific	85.0	93.1	19.2	31.1
Lawyers, Notaries	95.2	97.0	57.1	53.6
Management Consultants	95.2	96.5	56.3	59.2
Miscellaneous Business Services	85.9	94.2	35.5	38.9

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

Note: Small Firms are denoted as firms with fewer than 20 employees.

**ONTARIO**

TABLE 1a

## Firms, Employment and Earnings by Major Sector, Ontario, 1978 and 1985

Sector	Number of Firms	Employment (000's)		Salaries and Wages (\$ Millions) 1985
		1978	1985	
<b>Goods Producing Industries</b>	36,937	1,040	1,069	28,874
Primary	15,993	62	57	1,637
Manufacturing	20,944	978	1,013	27,237
<b>Service Industries</b>	240,533	2,533	3,128	65,356
Construction	32,853	157	176	4,508
Wholesale Trade	18,954	194	249	5,564
Retail Trade	45,365	431	535	7,069
Transportation	8,648	143	149	3,744
Communication and Utilities	1,061	100	106	3,576
Finance, Insurance and Real Estate	18,885	230	283	6,777
Business Services	24,641	152	222	5,103
Other Services	63,945	307	439	5,044
Community Services	N.A.	493	580	13,216
Public Administration	N.A.	326	389	10,755
<b>All Industries</b>	277,470	3,573	4,197	94,230

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

TABLE 1b

## Firms, Employment and Earnings by Sub-Sector, Ontario, 1978 and 1985

Sector	Number of Firms	Employment (000's)		Salaries and Wages (\$ Millions) 1985
		1978	1985	
<b>Construction</b>				
Building Construction	9,051	35	42	979
Highway, Bridge, Road Construction	688	13	10	285
Other Construction	856	17	12	370
Trade Contractors	22,258	92	113	2,874
<b>Transportation</b>				
Air Transport	346	13	15	477
Rail Transport	32	35	29	885
Water Transport	166	7	6	219
Trucking	4,298	41	43	1,046
Other Transportation	3,573	44	54	1,084
Storage, Warehousing	233	2	2	53
<b>Finance, Insurance and Real Estate</b>				
Banks and Other Deposit	1,053	91	111	2,474
Other Credit Agencies	195	7	8	219
Security Brokers, Dealers	423	8	18	641
Investment, Holding Companies	3,324	6	9	259
Insurance Carriers	416	42	44	1,167

TABLE 1b (cont.)

Sector	Number of Firms	Employment (000's)		Salaries and Wages (\$ Millions) 1985
		1978	1985	
Insurance, Real Estate Agencies	6,047	31	47	1,078
Real Estate Developers	7,427	45	46	938
<b>Business Services</b>				
Employment Agencies	975	21	35	411
Computer Services	1,779	5	24	844
Security, Investigation	332	12	17	203
Accountants	2,504	13	17	376
Advertising	1,886	8	12	336
Architects	563	2	2	66
Engineering, Scientific	2,930	29	36	1,088
Lawyers, Notaries	4,534	16	20	431
Management Consultants	4,546	12	20	503
Miscellaneous Business Services	4,592	33	39	845

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.



TABLE 2a

## Small Firms by Major Sector, Ontario and Canada, 1985

Sector	Small Firms as % of All Firms		% of Employment in Small Firms	
	Ontario	Canada	Ontario	Canada
<b>Goods Producing Industries</b>	84.0	90.0	8.6	11.4
Primary	98.0	98.2	37.7	31.4
Manufacturing	73.2	79.0	7.0	8.5
<b>Service Industries</b>	92.7	94.2	20.3	22.2
Construction	95.2	96.1	43.9	46.6
Wholesale Trade	85.1	89.1	25.7	29.2
Retail Trade	93.0	94.6	28.3	33.0
Transportation	89.2	93.6	14.8	17.3
Communication and Utilities	82.5	86.7	2.7	3.0
Finance, Insurance and Real Estate	93.1	94.7	14.6	17.7
Business Services	92.9	95.0	26.3	30.3
Other Services	94.0	94.7	34.2	37.2
Community Services	N.A.	N.A.	N.A.	N.A.
Public Administration	N.A.	N.A.	N.A.	N.A.
<b>All Industries</b>	91.5	93.6	17.3	19.8

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

Note: Small Firms are denoted as firms with fewer than 20 employees.

TABLE 2b

## Small Firms by Selected Service Industry Sub-Sector, Ontario and Canada, 1985

Sector	Small Firms as % of All Firms		% of Employment in Small Firms	
	Ontario	Canada	Ontario	Canada
<b>Construction</b>				
Building Construction	96.2	97.1	47.3	48.3
Highway, Bridge, Road Construction	82.1	87.1	21.6	28.9
Other Construction	85.7	85.9	24.3	19.9
Trade Contractors	95.6	96.5	46.5	53.3
<b>Transportation</b>				
Air Transport	79.5	88.6	5.2	64.0
Rail Transport	50.0	70.9	0.4	0.2
Water Transport	63.9	79.5	4.9	5.7
Trucking	91.6	95.4	21.4	37.4
Other Transportation	89.1	92.4	20.0	25.8
Storage, Warehousing	84.1	88.6	37.5	23.1
<b>Finance, Insurance and Real Estate</b>				
Banks and Other Deposit	86.2	84.6	2.4	4.3
Other Credit Agencies	79.5	87.0	4.8	3.7
Security Brokers, Dealers	80.4	88.4	3.4	9.7
Investment, Holding Companies	96.8	97.8	46.5	56.4
Insurance Carriers	72.4	82.5	1.6	1.4

TABLE 2b (cont.)

Sector	Small Firms as % of All Firms		% of Employment in Small Firms	
	Ontario	Canada	Ontario	Canada
Insurance, Real Estate Agencies	92.8	94.9	35.4	44.1
Real Estate Developers	94.8	96.0	35.0	42.9
<b>Business Services</b>				
Employment Agencies	69.3	74.2	8.4	14.6
Computer Services	91.2	93.4	15.6	26.0
Security, Investigation	69.9	79.0	6.1	15.7
Accountants	96.9	97.7	29.1	43.8
Advertising	93.5	95.4	36.7	47.7
Architects	95.2	95.8	60.7	68.4
Engineering, Scientific	89.9	93.1	21.1	31.1
Lawyers, Notaries	97.1	97.0	55.4	53.6
Management Consultants	95.9	96.5	45.8	59.2
Miscellaneous Business Services	92.2	94.2	30.4	38.9

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

Note: Small Firms are denoted as firms with fewer than 20 employees.

**QUEBEC**

TABLE 1a

## Firms, Employment and Earnings by Major Sector, Quebec, 1978 and 1985

Sector	Number of Firms	Employment		Salaries and Wages (\$ Millions) 1985
		1978	1985	
<b>Goods Producing Industries</b>	27,960	625,736	568,800	13,706
Primary	11,610	40,704	37,300	1,075
Manufacturing	16,350	585,032	531,500	12,631
<b>Service Industries</b>	178,810	1,707,735	1,926,300	39,578
Construction	19,289	90,517	98,000	2,578
Wholesale Trade	14,000	138,268	144,300	3,097
Retail Trade	42,522	256,791	326,300	4,456
Transportation	7,714	113,348	102,000	2,669
Communication and Utilities	815	69,741	68,800	2,320
Finance, Insurance and Real Estate	10,731	139,802	142,300	3,133
Business Services	15,061	85,963	117,900	2,463
Other Services	51,983	298,318	264,200	3,136
Community Services	N.A.	322,072	446,900	9,629
Public Administration	1,737	192,915	215,600	6,097
<b>All Industries</b>	206,770	2,333,471	2,495,100	53,284

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

TABLE 1b

## Firms, Employment and Earnings by Sub-Sector, Quebec, 1978 and 1985

Sector	Number of Firms	Employment		Salaries and Wages (\$ Millions) 1985
		1978	1985	
Construction				
Building Construction	5,385	18,597	22,000	545
Highway, Bridge, Road Construction	471	9,501	6,700	201
Other Construction	359	11,946	7,700	260
Trade Contractors	13,074	50,473	61,600	1,572
Transportation				
Air Transport	219	15,531	14,600	472
Rail Transport	27	32,485	26,400	805
Water Transport	163	6,836	5,200	163
Trucking	4,208	27,402	22,000	514
Other Transportation	2,985	29,859	32,900	692
Storage, Warehousing	112	1,235	900	22
Finance, Insurance and Real Estate				
Banks and Other Deposit	1,562	67,592	64,800	1,363
Other Credit Agencies	138	4,920	4,400	114
Security Brokers, Dealers	138	2,369	4,000	148
Investment, Holding Companies	1,036	2,051	3,300	89
Insurance Carriers	352	24,126	25,800	636

TABLE 1b (cont.)

Sector	Number of Firms	Employment		Salaries and Wages (\$ Millions) 1985
		1978	1985	
Insurance, Real Estate Agencies	3,826	20,573	24,300	489
Real Estate Developers	3,679	18,171	15,700	294
<b>Business Services</b>				
Employment Agencies	522	8,865	14,700	189
Computer Services	903	1,901	9,900	244
Security, Investigation	266	11,037	10,000	128
Accountants	1,825	8,137	11,900	223
Advertising	1,125	3,330	5,300	119
Architects	434	1,000	2,000	35
Engineering, Scientific	1,572	20,222	15,300	491
Lawyers, Notaries	2,848	6,736	9,900	187
Management Consultants	2,683	4,926	14,700	337
Miscellaneous Business Services	2,891	19,809	24,200	510

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

TABLE 2a

## Small Firms by Major Sector, Quebec and Canada, 1985

Sector	Small Firms as % of All Firms		% of Employment in Small Firms	
	Quebec	Canada	Quebec	Canada
<b>Goods Producing Industries</b>	83.5	90.0	11.2	11.4
Primary	98.1	98.2	32.4	31.4
Manufacturing	73.1	79.0	9.7	8.5
<b>Service Industries</b>	93.4	94.2	23.3	22.2
Construction	95.3	96.1	50.0	46.6
Wholesale Trade	85.4	89.1	31.3	29.2
Retail Trade	95.0	94.6	37.7	33.0
Transportation	91.8	93.6	18.7	17.3
Communication and Utilities	87.0	86.7	3.2	3.0
Finance, Insurance and Real Estate	91.4	94.7	19.5	17.7
Business Services	92.2	95.0	30.1	30.3
Other Services	95.8	94.7	41.5	37.2
Community Services	N.A.	N.A.	N.A.	N.A.
Public Administration	N.A.	N.A.	N.A.	N.A.
<b>All Industries</b>	92.0	93.6	20.5	19.8

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

Note: Small Firms are denoted as firms with fewer than 20 employees.



TABLE 2b

## Small Firms by Selected Service Industry Sub-Sector, Quebec and Canada, 1985

Sector	Small Firms as % of All Firms		% of Employment in Small Firms	
	Quebec	Canada	Quebec	Canada
<b>Construction</b>				
Building Construction	96.7	97.1	63.2	48.3
Highway, Bridge, Road Construction	83.9	87.1	25.4	28.9
Other Construction	72.4	85.9	15.6	19.9
Trade Contractors	95.8	96.5	52.3	53.3
<b>Transportation</b>				
Air Transport	77.2	88.6	3.4	64.0
Rail Transport	48.1	70.9	0.4	0.2
Water Transport	63.8	79.5	9.6	5.7
Trucking	94.6	95.4	36.8	37.4
Other Transportation	91.0	92.4	28.6	25.8
Storage, Warehousing	90.2	88.6	55.6	23.1
<b>Finance, Insurance and Real Estate</b>				
Banks and Other Deposit	78.9	84.6	11.6	4.3
Other Credit Agencies	71.0	87.0	4.5	3.7
Security Brokers, Dealers	74.6	88.4	5.0	9.7
Investment, Holding Companies	94.9	97.8	36.4	56.4
Insurance Carriers	67.9	82.5	1.9	1.4

TABLE 2b (cont.)

Sector	Small Firms as % of All Firms		% of Employment in Small Firms	
	Quebec	Canada	Quebec	Canada
Insurance, Real Estate Agencies	94.7	94.9	44.0	44.1
Real Estate Developers	96.0	96.0	47.8	42.9
<b>Business Services</b>				
Employment Agencies	68.4	74.2	11.6	14.6
Computer Services	89.1	93.4	21.2	26.0
Security, Investigation	72.6	79.0	8.0	15.7
Accountants	96.2	97.7	32.8	43.8
Advertising	92.7	95.4	47.2	47.7
Architects	95.4	95.8	65.0	68.4
Engineering, Scientific	89.8	93.1	25.5	31.1
Lawyers, Notaries	97.8	97.0	56.6	53.6
Management Consultants	93.7	96.5	42.9	59.2
Miscellaneous Business Services	90.6	94.2	30.6	38.9

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

Note: Small Firms are denoted as firms with fewer than 20 employees.

**NEW BRUNSWICK**

TABLE 1a

## Firms, Employment and Earnings by Major Sector, New Brunswick, 1978 and 1985

Sector	Number of Firms	Employment		Salaries and Wages (\$ Millions) 1985
		1978	1985	
<b>Goods Producing Industries</b>	4,171	47,823	44,900	1,034
Primary	2,778	7,887	8,200	220
Manufacturing	1,393	39,936	36,700	814
<b>Service Industries</b>	19,152	169,824	187,000	3,580
Construction	2,688	12,440	10,500	234
Wholesale Trade	1,291	9,898	11,000	215
Retail Trade	4,114	26,344	32,400	375
Transportation	1,067	12,213	11,700	296
Communication and Utilities	116	7,213	7,200	210
Finance, Insurance and Real Estate	956	9,506	10,200	199
Business Services	1,062	7,075	7,200	133
Other Services	5,571	11,550	24,200	250
Community Services	N.A.	27,825	27,600	509
Public Administration	N.A.	45,760	45,000	1,159
<b>All Industries</b>	23,323	217,647	231,900	4,614

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

TABLE 1b

## Firms, Employment and Earnings by Sub-Sector, New Brunswick, 1978 and 1985

Sector	Number of Firms	Employment		Salaries and Wages (\$ Millions) 1985
		1978	1985	
<b>Construction</b>				
Building Construction	793	4,222	2,400	49
Highway, Bridge, Road Construction	102	1,170	1,500	29
Other Construction	69	1,457	900	22
Trade Contractors	1,724	5,591	5,700	134
<b>Transportation</b>				
Air Transport	35	375	300	10
Rail Transport	3	7,484	5,900	170
Water Transport	51	699	1,100	27
Trucking	778	2,656	3,300	71
Other Transportation	188	784	1,000	16
Storage, Warehousing	12	215	100	1
<b>Finance, Insurance and Real Estate</b>				
Banks and Other Deposit	133	4,544	4,500	81
Other Credit Agencies	19	521	500	11
Security Brokers, Dealers	14	92	200	6
Investment, Holding Companies	66	171	200	3
Insurance Carriers	58	1,648	1,600	38

TABLE 1b (cont.)

Sector	Number of Firms	Employment		Salaries and Wages (\$ Millions) 1985
		1978	1985	
Insurance, Real Estate Agencies	360	1,163	1,700	33
Real Estate Developers	306	1,367	1,500	26
<b>Business Services</b>				
Employment Agencies	36	1,242	1,200	17
Computer Services	37	11	200	4
Security, Investigation	28	477	400	7
Accountants	134	532	600	11
Advertising	53	78	200	3
Architects	38	136	200	5
Engineering, Scientific	197	939	1,000	24
Lawyers, Notaries	226	636	700	10
Management Consultants	119	411	1,100	22
Miscellaneous Business Services	194	2,613	1,600	29

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

TABLE 2a

## Small Firms by Major Sector, New Brunswick and Canada, 1985

Sector	Small Firms as % of All Firms		% of Employment in Small Firms	
	N.B.	Canada	N.B.	Canada
<b>Goods Producing Industries</b>	83.7	90.0	14.3	11.4
Primary	98.1	98.2	40.2	31.4
Manufacturing	55.1	79.0	8.4	8.5
<b>Service Industries</b>	91.2	94.2	22.9	22.2
Construction	94.0	96.1	51.4	46.6
Wholesale Trade	74.7	89.1	30.9	29.2
Retail Trade	91.8	94.6	37.0	33.0
Transportation	90.9	93.6	17.1	17.3
Communication and Utilities	81.9	86.7	4.2	3.0
Finance, Insurance and Real Estate	84.5	94.7	23.5	17.7
Business Services	86.8	95.0	37.5	30.3
Other Services	95.2	94.7	41.3	37.2
Community Services	N.A.	N.A.	N.A.	N.A.
Public Administration	N.A.	N.A.	N.A.	N.A.
<b>All Industries</b>	89.8	93.6	21.2	19.8

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

Note: Small Firms are denoted as firms with fewer than 20 employees.

TABLE 2b

## Small Firms by Selected Service Industry Sub-Sector, New Brunswick and Canada, 1985

Sector	Small Firms as % of All Firms		% of Employment in Small Firms	
	N.B.	Canada	N.B.	Canada
<b>Construction</b>				
Building Construction	96.6	97.1	70.8	48.3
Highway, Bridge, Road Construction	77.5	87.1	26.7	28.9
Other Construction	68.1	85.9	22.2	19.9
Trade Contractors	94.8	96.5	54.4	53.3
<b>Transportation</b>				
Air Transport	82.9	88.6	33.3	64.0
Rail Transport	0.0	70.9	0.0	0.2
Water Transport	45.1	79.5	9.1	5.7
Trucking	94.3	95.4	39.4	37.4
Other Transportation	93.1	92.4	50.0	25.8
Storage, Warehousing	75.0	88.6	20.6	23.1
<b>Finance, Insurance and Real Estate</b>				
Banks and Other Deposit	86.5	84.6	11.1	4.3
Other Credit Agencies	21.1	87.0	N.A.	3.7
Security Brokers, Dealers	28.6	88.4	N.A.	9.7
Investment, Holding Companies	90.9	97.8	50.0	56.4
Insurance Carriers	25.9	82.5	6.3	1.4



TABLE 2b (cont.)

Sector	Small Firms as % of All Firms		% of Employment in Small Firms	
	N.B.	Canada	N.B.	Canada
Insurance, Real Estate Agencies	91.9	94.9	64.7	44.1
Real Estate Developers	91.2	96.0	40.0	42.9
<b>Business Services</b>				
Employment Agencies	75.0	74.2	8.3	14.6
Computer Services	75.7	93.4	50.0	26.0
Security, Investigation	53.6	79.0	25.0	15.7
Accountants	92.5	97.7	50.0	43.8
Advertising	86.8	95.4	58.7	47.7
Architects	92.1	95.8	78.3	68.4
Engineering, Scientific	83.8	93.1	39.5	31.1
Lawyers, Notaries	98.2	97.0	85.7	53.6
Management Consultants	86.6	96.5	25.0	59.2
Miscellaneous Business Services	80.9	94.2	25.0	38.9

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

Note: Small Firms are denoted as firms with fewer than 20 employees.

**NOVA SCOTIA**

TABLE 1a

## Firms, Employment and Earnings by Major Sector, Nova Scotia, 1978 and 1985

Sector	Number of Firms	Employment		Salaries and Wages (\$ Millions) 1985
		1978	1985	
<b>Goods Producing Industries</b>	4,353	52,504	54,700	1,232
Primary	2,639	9,535	11,000	285
Manufacturing	1,714	42,969	43,700	947
<b>Service Industries</b>	22,647	226,373	265,600	5,163
Construction	3,467	13,444	15,700	350
Wholesale Trade	1,683	14,035	14,200	278
Retail Trade	4,731	34,502	45,600	555
Transportation	981	10,754	10,800	244
Communication and Utilities	128	8,343	9,100	243
Finance, Insurance and Real Estate	1,355	13,161	15,400	323
Business Services	1,453	9,119	11,700	231
Other Services	6,150	25,708	32,900	346
Community Services	N.A.	39,000	50,200	1,070
Public Administration	N.A.	58,307	60,000	1,523
<b>All Industries</b>	27,000	278,877	320,300	6,395

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

TABLE 1b

## Firms, Employment and Earnings by Sub-Sector, Nova Scotia, 1978 and 1985

Sector	Number of Firms	Employment		Salaries and Wages (\$ Millions) 1985
		1978	1985	
<b>Construction</b>				
Building Construction	1,065	4,067	4,700	96
Highway, Bridge, Road Construction	77	1,844	1,500	34
Other Construction	71	915	800	25
Trade Contractors	2,254	6,618	8,700	195
<b>Transportation</b>				
Air Transport	31	1,119	1,500	43
Rail Transport	3	3,283	2,500	69
Water Transport	71	1,482	1,200	34
Trucking	628	3,074	3,300	61
Other Transportation	238	1,707	2,200	36
Storage, Warehousing	10	89	100	2
<b>Finance, Insurance and Real Estate</b>				
Banks and Other Deposit	104	6,640	6,800	131
Other Credit Agencies	40	954	700	14
Security Brokers, Dealers	34	172	400	12
Investment, Holding Companies	141	204	400	11
Insurance Carriers	80	2,052	2,500	56

TABLE 1b (cont.)

Sector	Number of Firms	Employment		Salaries and Wages (\$ Millions) 1985
		1978	1985	
Insurance, Real Estate Agencies	454	1,578	2,400	60
Real Estate Developers	502	1,561	2,200	38
<b>Business Services</b>				
Employment Agencies	47	1,181	1,600	22
Computer Services	72	86	400	15
Security, Investigation	43	670	700	8
Accountants	181	677	900	17
Advertising	63	389	200	4
Architects	47	185	300	5
Engineering, Scientific	341	2,048	3,400	77
Lawyers, Notaries	235	757	1,200	22
Management Consultants	149	736	800	15
Miscellaneous Business Services	275	2,390	2,200	45

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

TABLE 2a

## Small Firms by Major Sector, Nova Scotia and Canada, 1985

Sector	Small Firms as % of All Firms		% of Employment in Small Firms	
	N.S.	Canada	N.S.	Canada
<b>Goods Producing Industries</b>	81.1	90.0	14.8	11.4
Primary	97.0	98.2	36.4	31.4
Manufacturing	56.7	79.0	9.4	8.5
<b>Service Industries</b>	89.7	94.2	20.1	22.2
Construction	93.3	96.1	47.8	46.6
Wholesale Trade	73.4	89.1	35.2	29.2
Retail Trade	91.7	94.6	31.4	33.0
Transportation	86.5	93.6	19.4	17.3
Communication and Utilities	79.7	86.7	22.0	3.0
Finance, Insurance and Real Estate	84.0	94.7	17.5	17.7
Business Services	84.4	95.0	28.2	30.3
Other Services	93.8	94.7	39.2	37.2
Community Services	N.A.	N.A.	N.A.	N.A.
Public Administration	N.A.	N.A.	N.A.	N.A.
<b>All Industries</b>	88.3	93.6	19.2	19.8

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

Note: Small Firms are denoted as firms with fewer than 20 employees.

TABLE 2b

## Small Firms by Selected Service Industry Sub-Sector, Nova Scotia and Canada, 1985

Sector	Small Firms as % of All Firms		% of Employment in Small Firms	
	N.S.	Canada	N.S.	Canada
<b>Construction</b>				
Building Construction	94.8	97.1	51.1	48.3
Highway, Bridge, Road Construction	67.5	87.1	13.3	28.9
Other Construction	66.2	85.9	25.0	19.9
Trade Contractors	94.3	96.5	54.0	53.3
<b>Transportation</b>				
Air Transport	51.6	88.6	4.2	64.0
Rail Transport	0.0	70.9	0.0	0.2
Water Transport	56.3	79.5	8.3	5.7
Trucking	92.5	95.4	36.4	37.4
Other Transportation	85.7	92.4	31.8	25.8
Storage, Warehousing	80.0	88.6	11.8	23.1
<b>Finance, Insurance and Real Estate</b>				
Banks and Other Deposit	73.1	84.6	2.9	4.3
Other Credit Agencies	47.5	87.0	14.3	3.7
Security Brokers, Dealers	55.9	88.4	25.0	9.7
Investment, Holding Companies	92.2	97.8	50.0	56.4
Insurance Carriers	27.5	82.5	4.0	1.4

TABLE 2b (cont.)

Sector	Small Firms as % of All Firms		% of Employment in Small Firms	
	N.S.	Canada	N.S.	Canada
Insurance, Real Estate Agencies	89.6	94.9	41.7	44.1
Real Estate Developers	92.6	96.0	45.5	42.9
<b>Business Services</b>				
Employment Agencies	55.3	74.2	6.3	14.6
Computer Services	77.8	93.4	25.0	26.0
Security, Investigation	53.5	79.0	14.3	15.7
Accountants	93.9	97.7	33.3	43.8
Advertising	85.7	95.4	50.0	47.7
Architects	93.6	95.8	66.7	68.4
Engineering, Scientific	83.3	93.1	29.4	31.1
Lawyers, Notaries	95.3	97.0	50.0	53.6
Management Consultants	91.3	96.5	37.5	59.2
Miscellaneous Business Services	78.5	94.2	22.7	38.9

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

Note: Small Firms are denoted as firms with fewer than 20 employees.



**PRINCE EDWARD ISLAND**

TABLE 1a

## Firms, Employment and Earnings by Major Sector, Prince Edward Island, 1978 and 1985

Sector	Number of Firms	Employment		Salaries and Wages (\$ Millions) 1985
		1978	1985	
<b>Goods Producing Industries</b>	1,834	5,123	5,300	95
Primary	1,549	1,017	1,500	27
Manufacturing	285	4,106	3,800	68
<b>Service Industries</b>	4,184	29,673	35,100	612
Construction	568	2,550	2,200	39
Wholesale Trade	281	1,932	2,000	31
Retail Trade	830	4,601	5,500	63
Transportation	185	826	780	34
Communication and Utilities	27	1,651	900	23
Finance, Insurance and Real Estate	231	1,457	1,600	31
Business Services	161	652	749	12
Other Services	1,448	3,963	7,071	55
Community Services	N.A.	5,032	6,200	124
Public Administration	N.A.	7,009	8,100	200
<b>All Industries</b>	6,018	34,796	40,400	707

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

TABLE 1b

## Firms, Employment and Earnings by Sub-Sector, Prince Edward Island, 1978 and 1985

Sector	Number of Firms	Employment		Salaries and Wages (\$ Millions) 1985
		1978	1985	
<b>Construction</b>				
Building Construction	166	780	500	9
Highway, Bridge, Road Construction	28	539	500	9
Other Construction	10	91	100	2
Trade Contractors	364	1,140	1,100	20
<b>Transportation</b>				
Air Transport	9	49	100	2
Rail Transport	2	40	40	N.A.
Water Transport	16	259	300	6
Trucking	129	341	200	N.A.
Other Transportation	25	97	100	2
Storage, Warehousing	4	40	40	N.A.
<b>Finance, Insurance and Real Estate</b>				
Banks and Other Deposit	22	728	700	13
Other Credit Agencies	9	84	100	2
Security Brokers, Dealers	5	5	5	1
Investment, Holding Companies	34	57	100	1
Insurance Carriers	22	145	200	4

TABLE 1b (cont.)

Sector	Number of Firms  1985	Employment		Salaries and Wages (\$ Millions) 1985
		1978	1985	
Insurance, Real Estate Agencies	57	226	300	7
Real Estate Developers	82	212	200	4
<b>Business Services</b>				
Employment Agencies	5	143	143	2
Computer Services	5	11	11	N.A.
Security, Investigation	6	10	10	N.A.
Accountants	23	77	100	2
Advertising	6	3	12	N.A.
Architects	4	35	19	N.A.
Engineering, Scientific	25	92	100	2
Lawyers, Notaries	31	119	159	2
Management Consultants	26	75	100	2
Miscellaneous Business Services	30	87	100	2

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

TABLE 2a

Small Firms by Major Sector, Prince Edward Island and Canada, 1985

Sector	Small Firms as % of All Firms		% of Employment in Small Firms	
	P.E.I.	Canada	P.E.I.	Canada
<b>Goods Producing Industries</b>	93.1	90.0	34.0	11.4
Primary	99.5	98.2	80.0	31.4
Manufacturing	58.6	79.0	15.8	8.5
<b>Service Industries</b>	89.2	94.2	30.5	22.2
Construction	92.8	96.1	56.4	46.6
Wholesale Trade	77.6	89.1	45.0	29.2
Retail Trade	91.1	94.6	45.5	33.0
Transportation	84.3	93.6	40.0	17.3
Communication and Utilities	63.0	86.7	N.A.	3.0
Finance, Insurance and Real Estate	74.5	94.7	25.0	17.7
Business Services	82.0	95.0	N.A.	30.3
Other Services	93.6	94.7	35.7	37.2
Community Services	N.A.	N.A.	N.A.	N.A.
Public Administration	N.A.	N.A.	N.A.	N.A.
<b>All Industries</b>	90.4	93.6	28.0	19.8

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

Note: Small Firms are denoted as firms with fewer than 20 employees.

TABLE 2b

## Small Firms by Selected Service Industry Sub-Sector, Prince Edward Island and Canada, 1985

Sector	Small Firms as % of All Firms		% of Employment in Small Firms	
	P.E.I.	Canada	P.E.I.	Canada
<b>Construction</b>				
Building Construction	96.4	97.1	60.0	48.3
Highway, Bridge, Road Construction	67.9	87.1	20.0	28.9
Other Construction	40.0	85.9	40.0	19.9
Trade Contractors	94.5	96.5	72.7	53.3
<b>Transportation</b>				
Air Transport	66.7	88.6	N.A.	64.0
Rail Transport	0.0	70.9	N.A.	0.2
Water Transport	31.3	79.5	N.A.	5.7
Trucking	93.0	95.4	N.A.	37.4
Other Transportation	88.0	92.4	N.A.	25.8
Storage, Warehousing	75.0	88.6	N.A.	23.1
<b>Finance, Insurance and Real Estate</b>				
Banks and Other Deposit	50.0	84.6	14.3	4.3
Other Credit Agencies	11.1	87.0	N.A.	3.7
Security Brokers, Dealers	0.0	88.4	N.A.	9.7
Investment, Holding Companies	94.1	97.8	60.0	56.4
Insurance Carriers	22.7	82.5	N.A.	1.4

TABLE 2b (cont.)

Sector	Small Firms as % of All Firms		% of Employment in Small Firms	
	P.E.I.	Canada	P.E.I.	Canada
Insurance, Real Estate Agencies	77.2	94.9	33.3	44.1
Real Estate Developers	96.3	96.0	50.0	42.9
<b>Business Services</b>				
Employment Agencies	40.0	74.2	40.0	14.6
Computer Services	86.0	93.4	N.A.	26.0
Security, Investigation	66.7	79.0	N.A.	15.7
Accountants	87.0	97.7	N.A.	43.8
Advertising	89.0	95.4	N.A.	47.7
Architects	80.0	95.8	N.A.	68.4
Engineering, Scientific	80.0	93.1	93.6	31.1
Lawyers, Notaries	96.8	97.0	N.A.	53.6
Management Consultants	84.6	96.5	N.A.	59.2
Miscellaneous Business Services	73.3	94.2	N.A.	38.9

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

Note: Small Firms are denoted as firms with fewer than 20 employees.

**NEWFOUNDLAND**



TABLE 1a

## Firms, Employment and Earnings by Major Sector, Newfoundland, 1978 and 1985

Sector	Number of Firms	Employment		Salaries and Wages (\$ Millions) 1985
		1978	1985	
<b>Goods Producing Industries</b>	1,291	29,504	28,700	619
Primary	577	5,543	4,900	172
Manufacturing	714	23,961	23,800	447
<b>Service Industries</b>	15,717	120,841	134,100	2,571
Construction	1,633	7,650	6,000	142
Wholesale Trade	941	8,192	8,900	166
Retail Trade	3,243	18,277	20,400	259
Transportation	695	9,368	7,700	185
Communication and Utilities	79	5,009	5,100	147
Finance, Insurance and Real Estate	502	5,301	5,700	113
Business Services	654	2,715	4,700	95
Other Services	6,416	9,187	16,400	180
Community Services	N.A.	21,388	19,000	416
Public Administration	N.A.	33,754	40,200	868
<b>All Industries</b>	17,008	150,345	162,800	3,190

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

TABLE 1b

## Firms, Employment and Earnings by Sub-Sector, Newfoundland, 1978 and 1985

Sector	Number of Firms	Employment		Salaries and Wages (\$ Millions) 1985
		1978	1985	
<b>Construction</b>				
Building Construction	632	2,736	2,100	48
Highway, Bridge, Road Construction	98	1,215	600	18
Other Construction	58	545	500	16
Trade Contractors	845	3,154	2,800	61
<b>Transportation</b>				
Air Transport	29	954	1,000	27
Rail Transport	3	4,936	2,200	61
Water Transport	53	1,039	2,100	57
Trucking	362	1,518	1,400	24
Other Transportation	241	882	900	12
Storage, Warehousing	7	39	100	4
<b>Finance, Insurance and Real Estate</b>				
Banks and Other Deposit	31	2,454	2,300	42
Other Credit Agencies	22	528	400	9
Security Brokers, Dealers	7	38	100	3
Investment, Holding Companies	61	69	100	3
Insurance Carriers	36	642	700	15

TABLE 1b (cont.)

Sector	Number of Firms	Employment		Salaries and Wages (\$ Millions) 1985
		1978	1985	
Insurance, Real Estate Agencies	148	697	900	19
Real Estate Developers	197	873	1,200	21
<b>Business Services</b>				
Employment Agencies	20	161	300	6
Computer Services	20	17	400	10
Security, Investigation	22	334	500	5
Accountants	78	338	400	8
Advertising	30	17	57	1
Architects	19	41	44	1
Engineering, Scientific	200	783	1,200	32
Lawyers, Notaries	80	243	400	7
Management Consultants	72	179	700	14
Miscellaneous Business Services	113	602	600	11

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

TABLE 2a

## Small Firms by Major Sector, Newfoundland and Canada, 1985

Sector	Small Firms as % of All Firms		% of Employment in Small Firms	
	Nfld.	Canada	Nfld.	Canada
<b>Goods Producing Industries</b>	72.3	90.0	8.0	11.4
Primary	91.5	98.2	18.4	31.4
Manufacturing	56.7	79.0	5.9	8.5
<b>Service Industries</b>	93.2	94.2	21.6	22.2
Construction	94.3	96.1	56.7	46.6
Wholesale Trade	78.1	89.1	29.2	29.2
Retail Trade	93.4	94.6	42.6	33.0
Transportation	89.9	93.6	23.4	17.3
Communication and Utilities	81.0	86.7	2.0	3.0
Finance, Insurance and Real Estate	80.1	94.7	14.0	17.7
Business Services	83.3	95.0	40.4	30.3
Other Services	97.7	94.7	40.6	37.2
Community Services	N.A.	N.A.	N.A.	N.A.
Public Administration	N.A.	N.A.	N.A.	N.A.
<b>All Industries</b>	91.6	93.6	19.2	19.8

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

Note: Small Firms are denoted as firms with fewer than 20 employees.

TABLE 2b

## Small Firms by Selected Service Industry Sub-Sector, Newfoundland and Canada, 1985

Sector	Small Firms as % of All Firms		% of Employment in Small Firms	
	Nfld.	Canada	Nfld.	Canada
<b>Construction</b>				
Building Construction	96.7	97.1	52.4	48.3
Highway, Bridge, Road Construction	90.8	87.1	50.0	28.9
Other Construction	74.1	85.9	40.0	19.9
Trade Contractors	94.3	96.5	64.3	53.3
<b>Transportation</b>				
Air Transport	55.2	88.6	10.0	64.0
Rail Transport	0.0	70.9	4.5	0.2
Water Transport	52.8	79.5	9.5	5.7
Trucking	95.9	95.4	57.1	37.4
Other Transportation	95.0	92.4	55.6	25.8
Storage, Warehousing	71.4	88.6	36.2	23.1
<b>Finance, Insurance and Real Estate</b>				
Banks and Other Deposit	54.8	84.6	2.1	4.3
Other Credit Agencies	27.3	87.0	4.5	3.7
Security Brokers, Dealers	28.6	88.4	10.0	9.7
Investment, Holding Companies	91.8	97.8	36.3	56.4
Insurance Carriers	22.2	82.5	1.1	1.4

TABLE 2b (cont.)

Sector	Small Firms as % of All Firms		% of Employment in Small Firms	
	Nfld.	Canada	Nfld.	Canada
Insurance, Real Estate Agencies	85.8	94.9	33.3	44.1
Real Estate Developers	94.4	96.0	33.3	42.9
<b>Business Services</b>				
Employment Agencies	65.0	74.2	11.9	14.6
Computer Services	80.0	93.4	25.0	26.0
Security, Investigation	45.5	79.0	40.0	15.7
Accountants	91.0	97.7	50.0	43.8
Advertising	93.3	95.4	43.9	47.7
Architects	89.5	95.8	75.0	68.4
Engineering, Scientific	83.0	93.1	41.7	31.1
Lawyers, Notaries	93.8	97.0	75.0	53.6
Management Consultants	87.5	96.5	28.6	59.2
Miscellaneous Business Services	76.1	94.2	33.3	38.9

Source: Statistics Canada, Business Micro Data Integration and Analysis, Unpublished Data.

Note: Small Firms are denoted as firms with fewer than 20 employees.

A P P E N D I X

## SOURCES AND METHODOLOGY

### Source and Description of Data

The tables presented in this package are based on Statistics Canada data for the years 1978 and 1985. The data have been assembled from information supplied by Revenue Canada from employer tax records. All firms with employees must issue T4 slips to Revenue Canada on behalf of their employees. The T4 slips include total earnings, deductions and the employer's "Payroll Deduction Account Number" (PD). By linking all the T4 slip data with the same PD's, Statistics Canada is able to compute the total wages and salaries paid out by each firm. Using data from their survey of employment and earnings, Statistics Canada is able to compute the average earnings for employees in each industry for each province. This average is then used to calculate the total number of Average Labour Units or ALU's (formerly called Full Year Equivalents or FYE's) utilized by the firm (total salaries and wages divided by the average yearly income paid to employees in that type of industry).

The data are available by industry sub-sector, three digit (1970) Standard Industrial Classification (SIC) codes, for each province. Statistics Canada also supplies the data by five firm-sized categories ranging from under six employees to over 500 employees. In addition to employment figures, data on each industry sub-sector are available on the number of firms and total employee earnings. Furthermore, as well as the net change in the number of firms and employment by industry and firm size, Statistics Canada also provides data on gains and losses "deaths" and "births" in employment and number of firms. Though many of these breakdowns are available, they are not presented in this document.

### Limitations

When using the data in the preceding tables, it is essential for the reader to understand some of the limitations associated with the statistics.

1. The statistics computed from Revenue Canada data generally underestimate the actual number of employees for two reasons.
  - a) Employers themselves are not obliged to submit a T4 slip as an employee. Such individuals, whether they are the sole employee or not, may wish to take earnings in the form of dividends or profits and not as wages or salaries. As a result, neither Revenue Canada nor Statistics Canada would have a record of this person as an employee thus leading to a marginally lower estimate of employment in some industries than is actually the case.
  - b) ALU statistics generally will underestimate the total paid labour force because both full-time and part-time workers are, in effect, averaged together to give an approximation of full year equivalent persons. In other words, the ALU's are statistical measures



representing full year equivalents not actual numbers of people in the labour force or an actual head count of the labour force. However, there is a counter-balance to the averaging. If an individual works at two jobs in two different firms the individual will be counted twice by this methodology but only once in the Labour Force Survey, for example. Overall, in comparing these results with those from the Labour Force Survey, the estimates based on Revenue Canada data under-represent employment by about nine percent. In some cases, the figures differ by as little as one percent (business services, for example). However, it must be emphasized that the purpose in using Revenue Canada data in this way was not to estimate the number of employed persons per se but ALUs. In addition, as a consistent methodology was used for the two time periods, 1978 and 1985, the growth rates in employment presented here and those based on the Labour Force Survey are virtually identical.

2. Data on number of firms and firm size, must be interpreted in the light of how the firm is defined and classified. The following must be taken into account.
  - a) Franchises (e.g. MacDonalds) and subsidiaries (e.g. Zellers, a subsidiary of The Bay) are considered separate firms from the parent since they generally operate as independent businesses. On the other hand, chain stores (The Bay, Loblaws, etc.) are considered single firms at the national or provincial level.
  - b) The number of firms may be overestimated. Revenue Canada permits firms to have more than one PD. Statistics Canada attempts to aggregate all PD's for a single firm but may not be successful in all cases, especially for small firms. The errors are not thought to be large.
  - c) The total number of firms for all of Canada cannot be derived by summing across provinces. If a firm is represented in each province, e.g. the CNR, it would be counted as a rail transportation company in each province. In addition, if a firm has more than 500 employees, for example, at the national level, it will be classified with the firms of more than 500 employees at the provincial level, even if this firm does not employ 500 persons in a particular province.
3. Growth rates were calculated on the basis of actual ALU's reported by Statistics Canada and not on the rounded data as given in some tables. For example in Table 1b, Canada, employment in architecture has been reported as six thousand for both 1978 and 1985, rounded to the nearest thousand. The actual numbers used for the calculation of the growth rate were 5,715 and 5,809, indicating an increase of three percent over the six years (Table 3b).
4. A more complete description of the methodology will be available from Statistics Canada in the late summer or early fall of 1987.

Contact

If you have any questions concerning these tables, please feel free to call or write:

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### EXPLANATORY NOTES

1. The category "Other Services" includes largely food and accommodation, barber shops, laundry services, funeral services covered by the following SIC codes: 871-879, 881-886, 891-894, 896, 898 and 899.
2. "Other transportation" includes bus and urban transportation, taxi cabs, pipelines, highway and bridge maintenance, parking lots and garages, travel agencies and miscellaneous transport covered by SIC codes 508-517.
3. The category "Miscellaneous Business Services" includes collection agencies, credit bureaux, duplication services, market research, secretarial services and other services covered by SIC code 869.
4. While data are available for the Yukon and North West Territories, in most instances the values are too low to be reported by industry sub-sector. Consequently, data for the territories are not reported here.

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INDUSTRY CANADA/INDUSTRIE CANADA