

# FOREIGN INVESTMENT REVIEW ACT

*Annual Report*  
**1978-79**

The Honourable Robert de Cotret  
Minister responsible for the  
administration of the Act

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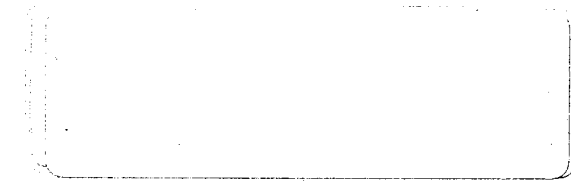


Government  
of Canada

Gouvernement  
du Canada

Foreign Investment  
Review Agency

Agence d'examen de  
l'investissement étranger



La version française est disponible  
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To His Excellency,  
The Right Honourable Edward Schreyer,  
Governor General of Canada.

Sir:

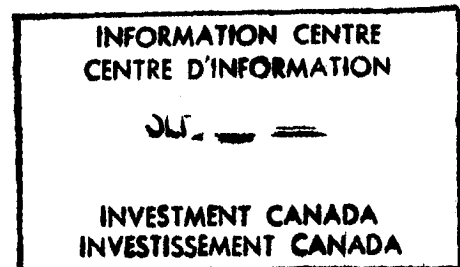
As Minister responsible for the administration of the Foreign Investment Review Act, I have the honour to present to your Excellency the Fifth Annual Report under the Act for the fiscal year ended March 31, 1979.

Respectfully submitted,



Robert de Cotret  
Minister of Industry, Trade and Commerce

Ottawa, Canada  
October 1979




The Honourable Robert de Cotret  
Minister of Industry, Trade and Commerce,  
Ottawa, Canada.

Sir:

I have the honour to submit to you, as Minister responsible for the administration of the Foreign Investment Review Act, the Fifth Annual Report under the Act for the fiscal year ended March 31, 1979.

Respectfully submitted,



Gorse Howarth  
Commissioner

Ottawa, Canada  
October 1979

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## CHAPTER ONE

### INTRODUCTION

This report describes operations under the Foreign Investment Review Act for the period April 1, 1978 to March 31, 1979. The Act requires review by the Government of two types of foreign investments:

- i) most acquisitions of control of Canadian businesses by non-Canadians\*, and
- ii) the establishment of new Canadian businesses by non-Canadians who either do not already have a business in Canada or do not have a business in Canada to which the new business is or would be related.

The provisions of the Act respecting acquisitions came into effect on April 9, 1974; those covering the establishment of new or unrelated businesses on October 15, 1975. In March 1977, the Government introduced revised regulations which simplified and reduced information requirements for small-business proposals.

The principal officers and organization of the Foreign Investment Review Agency are set out in Appendix A of the report.

A number of significant developments influenced operations under the Act during the 1978-79 fiscal year, the most noteworthy being the concurrent wave of mergers and acquisitions in North America. This made it necessary for the Agency to devote considerable resources to the analysis of large and complex transactions. To illustrate the point, in 1978-79 the Agency received 175 acquisition and new-business applications involving gross assets of \$2 million or more compared with 116 in the preceding year. (Thirty of the 175 applications involved businesses with gross assets exceeding \$25 million; this is 12 more than in the preceding year.) Furthermore, the total value of assets and planned investment involved in these larger transactions increased from \$2.1 billion in 1977-78 to \$5.4 billion in 1978-79.

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\*The expression "non-Canadians" paraphrases the term "non-eligible persons" which is defined and used in the Act.

For fiscal year 1978-79, the Agency received a budgetary allotment of \$3,867,000 and 123 person-years. As a result of the Government of Canada's budgetary cuts, the allotment was cut, during the year, to \$3,793,000 and 121 person-years. Actual expenditures in fiscal year 1978-79 were \$3,735,170.82 and 117 person-years were used.

Treasury Board approved the Agency's 1978-79 official-languages plan under which 55 positions were designated bilingual. As of March 31, 1979, 41 of these were filled by employees who met the language requirements.



## CHAPTER TWO

### REVIEW ACTIVITIES

The Act requires that a notice of every proposed or actual investment to which the Act applies be submitted to the Foreign Investment Review Agency. The Agency reviews the application, and advises the Minister on the proposal. The Minister's recommendation is then submitted to the Governor in Council, who makes the final decision. The Governor in Council may allow the investment only if it is likely to be of significant benefit to Canada.

The number of applications received by the Agency increased for the fifth consecutive year, from 766 in 1977-78 to 818 in 1978-79. Of the 713 applications certified as reviewable, 534 or 75 percent involved Canadian businesses with gross assets or planned investment of less than \$2 million and fewer than 100 employees. In 354 of the 620 cases decided, the information submitted in the abbreviated form of notice was sufficient to permit the Minister to recommend allowance.

Acquisition and new-business review activities are described separately in this chapter, which concludes with a discussion of the benefits to Canada of investments that were allowed.

### ACQUISITIONS

#### Number of applications

The number of applications to acquire Canadian businesses received by the Agency rose from 342 in 1977-78 to 416 in 1978-79, an increase of 22 percent (see Table I). Of the applications received and the 33 uncertified applications carried forward from the previous fiscal year, 373 applications were certified as reviewable. At year-end, there remained 46 applications awaiting certification, 17 of which involved small-business cases for which additional information had been requested but not yet received.

During the year 337 applications were resolved compared with 265 in 1977-78. Of these, 296 were allowed, 26 disallowed and 15 withdrawn during review. At year-end, 114 applications were carried forward.

#### Characteristics of acquirees

Tables II and III present statistical data on the acquisition proposals reviewed during the year.

In 1978-79, the increase in the number of large-business cases was greater than that of small-business cases, whereas in 1977-78 the opposite was true (principally as a result of the introduction in 1977 of a simplified notice form for small-business cases). The number of large-business cases rose from 101 to 155, while small-business cases increased from 198 to 218.

The majority of acquisition applications reviewed by the Agency in 1978-79 involved foreign-controlled acquirees; they accounted for 200 or 56 percent of the 373 applications reviewed. This contrasts with the situation in the preceding year when 65 percent of the acquirees were Canadian-controlled. The number of applications involving Canadian-controlled acquirees did increase, however, from 151 to 173. Most of this increase concerned acquirees whose assets exceeded \$2 million. Six of the applications involved acquirees whose gross assets exceeded \$25 million; two examples of such acquirees were Simpsons Ltd., which was the object of an acquisition application that was allowed by the Government but not carried out, and Trizec Corporation Ltd., which was the object of an application that was under review on March 31, 1979 but was subsequently withdrawn.

Indirect applications, those resulting from the acquisition of control of the foreign parent, increased from 92 cases in 1977-78 to 119 in 1978-79.

#### Industrial distribution

Tables IV and V show that the industrial distribution of reviewable acquisition applications in 1978-79 was considerably different from that in the preceding year. The primary sector, for example, had 32 applications compared to 22 in 1977-78; this includes an increase from 15 to 29 for the mining and oil and gas industries and a decrease from 7 to 3 for other primary industries. A number of important acquisition applications--among others, the acquisition of Anaconda Canada Limited by Atlantic Richfield Co., and the proposed acquisition of Husky Oil Ltd. by Occidental Petroleum Corp.--pushed the value of acquiree-business assets to \$1.26 billion. As in 1977-78, the number of applications to acquire manufacturing businesses accounted for less than half the total, though it did increase from 125 to 172. High-technology businesses--metal fabricating, machinery, transport equipment, electrical and chemical products--were the object of the greatest increase in acquisition activity, along with the food and beverage industry. Assets of acquiree manufacturing businesses rose from almost \$700 million to \$1.6 billion. Fiscal year 1978-79 was the first year since 1975-76 in which the service industry's share of total acquisition applications decreased, from 51 percent to 45 percent. While the total assets of the acquiree service businesses increased from \$709 million to \$2.3 billion, much of this was due to the two applications to acquire Simpsons Ltd. and Trizec Corporation Ltd. Similarly, in 1977-78 the large increase in assets over the previous year was due to a single case involving two large insurance companies.

## Provincial distribution

Table VI shows the provincial distribution of acquiree businesses. Acquiree businesses often have operations in more than one province but, for statistical purposes, only that province in which the major portion of the operations of the acquiree business is located, is recorded in the table.

The 1978-79 provincial distribution was virtually the same as the preceding year's. Ontario again attracted more than half of the total number of proposals with 210. The Western provinces accounted for the second largest share of acquisition applications with 88, an increase over the 75 applications in 1977-78. The increase in the West was due mainly to a rise from 26 to 39 in proposals to acquire businesses in Alberta. Quebec also experienced an increase with its number of acquisition applications rising from 46 to 64.

With the exception of the Atlantic provinces, the asset value of acquiree businesses rose in all regions. Again, it was the value of a few large acquiree businesses which accounted for most of the increase, namely: Trizec Corporation Ltd. in Quebec; Simpsons Ltd. in Ontario; Husky Oil Ltd., and Anaconda Canada Ltd. in the West.

## Country of control of applicants (acquirors)

Table VII shows that the distribution of applicants according to apparent country of control did not change significantly in 1978-79. The United States again headed the list of countries with 244 applications, accounting for 65 percent of all applications, a fairly consistent figure considering that it was 70 percent in 1977-78 and 65 percent in 1976-77. The number of applicants from Europe continued to increase; from 80 to 110 for a 30-percent share of all applications. The United Kingdom and West Germany were the two major sources of European applications. As in previous years, there were relatively few applications from other countries. Europeans were involved in a number of very important acquisition cases. This is shown by the European share of the asset value of acquiree businesses which increased from 37 percent in 1977-78 to 43 percent in 1978-79. The U.S. share of acquiree asset value decreased correspondingly from 62 to 56 percent.

Tables VIII and IX show the provincial and industrial distribution of acquisition applications according to the applicant's country of control. As in other years, the majority of U.S. applications were related to Ontario, though the proportion related to that province decreased from 63 percent to 55 percent. The proportion of U.S. applications related to Quebec and the Western provinces increased to 16 and 25 percent respectively. In 1978-79, there was a greater concentration of U.S. applications in mining and manufacturing and a decrease in the service industry in general.

In 1977-78, there was a significant increase in the proportion of European applications related to the Western provinces. In 1978-79, however, it was the proportion of European applications related to Ontario which increased, whereas that related to the Western provinces decreased from 34 percent to 20 percent. As with U.S. applications, most European applications were related to manufacturing, wholesale and retail trade, and mining.

#### Outcome of acquisition cases

In fiscal year 1978-79, 337 acquisition cases were resolved, 27 percent more than in the preceding year (Table X). Of these, 296 were allowed, 26 disallowed and 15 withdrawn during review. The allowance rates in all sectors were about the same as those of previous years. One departure from the usual pattern observed since the Foreign Investment Review Act took effect was that in 1978-79 the disallowance rate was greater in cases involving the acquisition of foreign-controlled enterprises than in those involving Canadian-controlled enterprises. Of the 15 cases in which applications for the acquisition of foreign-controlled businesses were disallowed, 12 resulted from the acquisition of a parent company which involved the indirect acquisition of a Canadian subsidiary. The relatively high disallowance rate for indirect acquisitions in this year (just over 12 percent) resulted from the acquirors not having fully considered the future of the Canadian subsidiary. In many cases, however, a second application was made to the Agency which included more detailed plans. The service industry accounted for the greatest number of disallowances with 16 (Table XI).

#### Reasons for acquisitions

From the acquiror's point of view, by far the most common reason given for acquisition proposals was "expansion of operations". In nearly 60 percent of the cases, "horizontal integration and expansion" was identified as the principal reason. "Vertical integration" was cited in 7 percent of the cases. Other reasons were "to increase existing degree of ownership of the Canadian business enterprise" (6 percent) and "acquisition as the best or easiest means of entering the Canadian market" (1 percent).

From the vendor's standpoint, a poor financial condition or an inability to raise capital for expansion were the reasons behind the decision to sell in 30 percent of the cases. Reasons unrelated to the condition of the business accounted for about 25 percent of the cases. Another fairly common reason for selling was the parent company's desire to raise capital for use in its other operations or to move out of the area of activity in which the Canadian business enterprise was engaged. In about 25 percent of the cases, the vendor received an offer which was sufficiently attractive to prompt him to sell his business. Strictly personal reasons, such as ill health or the desire to retire, are to be found behind the sale of about 10 percent of the businesses being acquired.

## NEW BUSINESSES

### Number of applications

During the year the Agency received 402 applications for the establishment of new and unrelated businesses, a decrease of 22 compared to 1977-78. Of these 402 applications and the 89 uncertified applications carried over from the previous year, 340 were certified as reviewable. At year-end, 95 applications had not yet been certified, 44 of which involved small businesses for which additional information had been requested but not yet received.

In 1978-79, 322 applications were resolved, a decrease from last year's total of 337. Of the 322 applications, 280 were allowed, 18 disallowed and 24 withdrawn during review. At year-end, 65 cases were still under review.

### Characteristics of new businesses

As in previous years, the great majority of applications involved the establishment of small businesses (Tables XII and XIII). More than 94 percent of the new-business applications called for initial investments of less than \$2 million. Furthermore, 82 percent of the applications involved investments of less than \$500,000 with an average investment of less than \$75,000.

It is worth noting that three of the applications were from foreign-controlled construction firms submitting bids for work on the construction of the Revelstoke hydroelectric dam in British Columbia, and that those three applications alone accounted for about \$130 million of the \$355 million involved in all the applications. In 1977-78, the planned construction of a gasification plant in New Brunswick accounted for \$636 million of the almost \$800 million of planned investment.

### Industrial distribution

Tables XIV and XV show that the industrial distribution of new-business applications was about the same as that of the previous two years. In terms of the number of applications, the wholesale and retail trade sector headed the list of industrial categories with 111, followed closely by manufacturing (98). The principal manufacturing categories were machinery, metal fabricating and miscellaneous manufacturing, principally scientific and professional equipment as well as sporting equipment and toys (Table XV).

Though the industrial distribution of new-business applications did not vary much numerically, it did in terms of value. Primary-sector investments rose from \$65 million in 1977-78 to \$81.6 million, manufacturing investments from \$70 million to \$96.4 million, and service-sector investments from \$26 million to \$177 million. The large service-sector increase reflects the applications related to the

Revelstoke construction project mentioned above. In the manufacturing sector, total planned investment for the food and beverage industry dropped sharply from \$13.3 million in 1977-78 to \$1.4 million in 1978-79. The non-metallic mineral products sector recorded a dramatic rise from \$640,000 to \$12 million. Other industries in which projected investments increased were wood (from \$2.4 million to \$15.4 million), rubber (which tripled to reach \$5 million), metal fabricating (from \$7 million to \$16 million) and primary metal (from \$23 million to \$28 million).

#### Provincial distribution

Table XVI shows the distribution of new-business applications and of planned investment by province of principal location. Ontario accounted for 57 percent of the applications, slightly below the 1977-78 figure. The share of the Western provinces increased from 20 to 25 percent, whereas the Atlantic provinces experienced a small decrease from 5.7 to 4 percent. Quebec retained its 14-percent share.

The provincial distribution of planned investment changed considerably as a result of several important applications related to British Columbia's Revelstoke construction project. The value of planned investment increased in all regions except the Atlantic provinces, whose total dropped sharply to about \$10 million. Planned investment increased in the other regions: in Quebec by \$33 million to reach \$53 million; in Ontario by \$14 million to reach \$57 million; and in the Western provinces by \$169 million to reach \$235 million, including \$83 million in Alberta alone.

#### Country of control of applicants

Table XVII shows the distribution of new-business applicants according to their country of apparent control. U.S. applications increased slightly to 200 and continued to head the list with nearly 59 percent of the total. At 101 applications, Europe remained an important source of new-business applications, though its share of total applications dropped for the second consecutive year from 40 percent in 1976-77, to 35 percent in 1977-78 and to 30 percent in 1978-79. With 39 applications, the share of investments from other parts of the world increased to 12 percent.

Table XVIII shows that U.S. applications increased for all regions except Ontario. Nevertheless, Ontario's share of U.S. applications remained very large at 60 percent, followed by the Western provinces (27 percent), Quebec (10 percent) and the Atlantic provinces (4 percent). As far as European applications were concerned, the Western provinces were the only region to record an increase (18 to 20 applications). Though Ontario and Quebec had fewer applications than last year, they increased their share of total European applications. Most applications from other parts of the world involved Ontario and British Columbia.

The numerical distribution of U.S. applications by industry sector was about the same as in 1977-78 with the primary sector accounting for 7 percent, manufacturing 27.5 percent and the service sector 65.5 percent (Table XIX). European applicants continued to be important investors in manufacturing, with 38 percent of their applications related to that sector. Applicants from other parts of the world continued to concentrate on the service sector (31 of 39 applications).

#### Outcome of new-business cases

Of the 322 applications resolved during the year, 280 were allowed, 18 disallowed and 24 withdrawn during review. Of the 188 applications by U.S. applicants, 14 were disallowed and 11 withdrawn. Of the 97 European applications, 87 were allowed. Thirty of the 37 applications from other countries were allowed and 1 disallowed (Table XX).

All decided applications in the primary sector were allowed (Table XXI). Three new-business manufacturing applications were disallowed, as well as 15 of the 208 applications in the service sector.

#### Reasons for establishment of new businesses

As in acquisition cases, there is a wide variety of reasons for the establishment of new businesses. The principal reason identified (in 70 percent of the cases), was the desire to enter a new market, Canada or North America, for the first time. In slightly less than 4 percent of the cases, the applicant wanted to replace existing distributors or agents with a wholly-owned distribution subsidiary, while in 3 percent of the cases, the applicants decided to establish production facilities in Canada after they had sufficiently penetrated the Canadian market. A number of the applicants established a business with the objective of ensuring component supply and after-sale servicing for the products they export to Canada.

#### SIGNIFICANT BENEFIT

A supplement to this report describes the benefits obtained through the review process during the five years in which the Act has been in operation. Some of the benefits to Canada gained from investments reviewed under the Act in 1978-79 are illustrated in the following examples. These examples show that the weighting given to each benefit category varies from case to case according to the sector in which the investment occurs, the region in which it is made, and other circumstances particular to each case.

In the resource sector, for example, the Government has looked for a substantial level of Canadian equity participation in keeping with declared policies, as well as for undertakings providing for Canadian participation in management and for upgrading of resources where that would be economically feasible. In some instances, technological benefits were also a factor.

A proposal by Kaiser Resources Ltd., to acquire Ashland Oil Canada Limited illustrates some of these benefits. Although in this case both the acquiror and the acquiree were foreign-controlled, the higher proportion of Canadian equity participation in Kaiser Resources resulted in substantially increased Canadian ownership of the acquired company. Moreover, the acquisition gave Canadian management a larger role in the conduct of company operations. Additionally, Kaiser Resources agreed to increase Ashland Canada's oil and gas exploration activities to at least \$17 million a year for three years and to embark on a new \$7.5-million research and development program involving heavy oil recovery.

Maintenance of high levels of Canadian ownership and management were also factors in a proposal by Hudson Bay Mining and Smelting Co. Ltd., and Kawecki Berylco Industries Inc. to acquire a 50.01 percent share interest in Tantalum Mining Corporation of Canada, previously held by International Chancellor Corporation, a company which was in receivership. The increased likelihood that, as a result of the transaction, lithium reserves of the company would be developed, and an undertaking that, if developed, they would be upgraded to the fullest extent possible, were important factors in this case.

In another application, Refratechnik GmbH of West Germany applied to acquire control of Baymag Mines Co. Ltd., owner of a non-producing magnesite property in British Columbia. Technical problems related to the structure of the ore as well as insufficient financing had frustrated efforts to bring the property into production, and attempts to interest Canadian partners in the venture had been unsuccessful.

Refratechnik had already spent substantial amounts on laboratory investigations and pilot tests to develop a process for the economic beneficiation of the ore and proposed to invest more than \$35 million in a sintering plant to produce dead-burned magnesite, used in refractory products, and caustic calcined magnesia. Besides increasing employment, the proposal was clearly calculated to make an appreciable contribution to Canada's exports. Moreover, Refratechnik undertook to study the feasibility of further upgrading the resource by constructing a refractory brick plant in Canada and to construct such a plant if a satisfactory rate of return could be obtained on the investment.

In the manufacturing sector, considerable weight has been given to technological benefits, where these apply. A proposal was received from Oy Tampella AB, a Finnish corporation, to establish a business in Sudbury, Ontario for the manufacture and sale of specialized rock drilling equipment and components, including drifting and tunnelling rigs for use in mining and civil engineering. In deciding to allow this proposal, the Government took into account undertakings to build a new plant, to transfer the parent company's advanced rock drilling technology to the Canadian company, to perform research and development, to manufacture specified new products in Canada for export to world markets and to undertake an active campaign to promote exports to the U.S.A. and South America.



A second application by United Technologies Corporation to acquire Otis Elevator Company Limited succeeded, where an earlier one had failed, as a result of new commitments to safeguard the future level of Canadian content in products sold by Otis and to carry out a significant level of research and development in Canada. Specifically, United Technologies undertook to ensure that, within any five-year period, the annual value of Canadian content in Otis Canada's domestic sales will average not less than 85%. However, to encourage product specialization between the company's U.S. and Canadian facilities, it was agreed that any excess of exports over imports would count towards "Canadian content". United Technologies also undertook to establish in Canada a new research and development organization, staffed by Canadians. Otis Canada's R&D expenditure is to be increased, with the objective of reaching, within five years, an annual value equal to one percent of the company's sales of new equipment. Of particular note was the further undertaking to make Otis Canada immediately responsible, within the world-wide Otis organization, for research and development in one of three specified product areas and, within five years, to make Otis Canada responsible for all three product areas.

Of necessity, the relative weights attached to the investment criteria vary particularly widely in the service sector because of the great range of activities included in that sector. Canadian sourcing, participation in management or ownership and, where relevant, research and development, are important objectives. In deciding to allow a proposal by U.K.-controlled Imasco Ltd. to acquire control of Koffler Stores Limited (which franchises "Shoppers Drug Mart" stores, owns "Embassy Cleaners" outlets and has a 50-percent interest in Pharmaprix drug stores in the Province of Quebec), account was taken of the high level of Canadian management in Imasco; the intention to increase Canadian ownership of Imasco from 41 percent to 60 percent within five years; the success already enjoyed by Imasco in pharmaceutical retailing in Canada; its intention to provide substantial funds for expansion programs that would create over 2,000 new jobs, and its intention to provide strong financial support for pharmaceutical research and development in Canada. Other significant considerations included the plans to continue and enlarge the franchise or associated status arrangements, to allow associates freedom to choose and purchase goods and services from any source, and to establish and advertise their own selling prices.

For some service activities there are quite specific policy objectives. In any investment concerned with data processing, for example, the Government has sought to ensure that data pertaining to individual Canadians will be processed and maintained in Canada. This was one of the undertakings given by Shell Canada Limited in its proposal to acquire 50.5 percent of the shares of Alphatext Limited, a company engaged in the provision of integrated text editing, photo-composition and information retrieval services. Additionally, Shell undertook to

invest \$4 million in Alphatext within the next five years; to create 166 jobs; to cause all employees of Alphatext, including officers and directors, to be resident Canadians; actively to seek Canadian sources for all Alphatext's purchases of equipment and services and to cause all copyrights, patents, trademarks and industrial designs developed by Alphatext to be held in Alphatext's name.

In the case of a distribution and service enterprise, considerable benefits are obtained if future plans include the manufacture of products that were previously imported. A proposal was received from NL Industries Inc. of New York to acquire control of Rucker Products Limited and Northern Hydraulics Ltd., firms engaged in the distribution and repair of hydraulic and pneumatic products. A previous application relating to this acquisition had been disallowed. In deciding to allow the second application, the Government took into account several new and improved undertakings, including the establishment of a manufacturing facility to produce a new proprietary lubricator line of products for which components would be purchased from Canadian sources. Additionally, the company undertook to expand one of the operations, to engage resident salesmen and to cause the purchase, for export, of hydraulic cylinders from Canadian sources.

The examples demonstrate that not all of the criteria of significant benefit set out in the Act are applicable to every case. Each application is examined on its individual merits in the context of the benefits to Canada which it is likely to create. This flexible approach to review procedure as opposed to a fixed-rules approach enables the Government to take into account the unique characteristics and opportunities of each investment proposal.

The benefits derived from each acquisition and new-business proposal, categorized by principal factors of assessment, are set out in Appendices B and C.

A positive effect on the level or nature of economic activity in Canada was the benefit most commonly achieved. This is not surprising as the effect on "economic activity" covers benefit factors such as the impact on employment, on resource processing, on procurement of parts and services and on exports. In 1978-79, over 90 percent of the allowed acquisition applications and almost all of the allowed new-business applications had a positive effect on the level or nature of economic activity in Canada.

Nearly 55 percent of the acquisition proposals offered benefits in terms of increased Canadian participation in the form of equity ownership, representation on the boards of directors or representation in the management positions of the company. In a number of cases, the applicant undertook to increase Canadian participation not only in the business being acquired but also in his other Canadian operations. Of the new-business applicants, 58 percent undertook to offer some degree of Canadian participation.

Benefits in the form of improved productivity and/or industrial efficiency were present in 62 percent of acquisition applications and 23 percent of new-business applications.

Technology-related benefits were identified in 22 percent of allowed acquisition applications and 17 percent of new-business applications. They included specific undertakings to establish, maintain or expand research and development facilities; or to employ a specified number of persons to be engaged in research. The value of those undertakings to which a dollar figure can be assigned totals almost \$30 million. Other, less readily quantifiable, undertakings are expected to lead to the expenditure of additional substantial amounts on R&D in Canada.

A beneficial impact on competition was a factor recognized in 32 percent of the acquisition proposals and 40 percent of the new-business proposals. All allowed applications were judged to be compatible with national and provincial industrial and economic policy objectives.



## CHAPTER THREE

### OTHER OPERATIONS AND ADMINISTRATION

#### Length of review process

With the introduction in 1977 of an abbreviated form of notice and more streamlined review procedures for small-business applications, the average length of review has decreased. Fifty-seven percent of the applications in 1978-79 were decided within 17 days of receipt. For the remainder, which included a greater number of particularly large and complex cases, the review period lengthened in 1978-79.

#### Opinions

The Agency provides advice and assistance to investors in a variety of ways on the applicability of the Foreign Investment Review Act to their proposed investments and on matters relating to the administration of the Act. Two types of opinion are provided. The first consists of opinions given by the Minister under subsection 4(1) of the Act, on two questions: whether or not an investor is a non-eligible person; and whether or not a new or acquired business is related to a non-eligible person's existing business in Canada. These opinions are binding on the Minister for a period of two years provided that all material facts were disclosed at the time of application and those facts remained substantially unchanged. In 1978-79, the Minister gave opinions on "eligibility" to six applicants (Appendix D). All six were considered to be eligible persons. In addition, five applicants decided to withdraw their applications when it became apparent that a favourable opinion could not be given. A further three applicants obtained a renewal of eligibility opinions given in previous years, after their original two-year period had expired.

In 1978-79, the Minister gave eight opinions on "relatedness", all favourable. Five applicants withdrew their applications when it became apparent to them that the new business they were proposing to establish would not be considered related to their existing business.

The second type is Agency opinions on whether or not a proposed investment is reviewable under the Act. These opinions encompass such matters as whether control of a Canadian business enterprise has in fact been acquired, whether a portion of a business being acquired is capable of being carried on as a separate business, whether an investment meets the definition of small business for purposes of notice requirements and whether and when a business has been established.

Investors frequently find it helpful to discuss the transaction they are contemplating with Agency officials on an informal basis before making formal requests for opinions. These discussions permit questions to be answered quickly, at minimum expense to the investor. In addition,

Agency officials are ready to offer investors and their advisors advice on the formulation of applications with a view to a more expeditious disposition of applications. In 1978-79, the volume of informal consultations between Agency officials and investors increased. This in part reflects an increasing awareness on the part of investors of the usefulness of informal contact with the Agency.

### Surveillance

The Act empowers the Minister to require that the prescribed notice be filed whenever a non-Canadian proposes to make or has made an investment which is subject to review, and has failed to file notice. The Agency examined 2,400 reports in the news media, in addition to unsolicited information received from individuals and companies, regarding acquisitions of Canadian businesses, mergers of foreign companies, and the establishment of new businesses in Canada during 1978-79. These surveillance activities gave rise to 350 investigations, about twice as many as in the previous year, which led to the filing of 24 acquisition notices and 11 new-business notices. In one case it was necessary for the Minister to issue a formal demand under subsection 8(3) for the filing of a notice. In that case, the acquisition by Total Petroleum (North America) Ltd. of control of the businesses carried on by Apco Oil Corporation and Apco Oil, Ltd., a notice had been filed but was later withdrawn on the advice of legal counsel that the investment was not subject to review under the Act. The notice was re-submitted, without prejudice, in response to the Minister's formal demand.

### Enforcement

Plans and undertakings offered by the investor form the principal basis for assessing significant benefit to Canada. Undertakings are generally more formal and thus more readily enforceable. Although applicants are not required to provide undertakings, they are encouraged to do so where practicable.

Procedures have been established to monitor the implementation of plans and undertakings presented by investors whose applications were allowed. The monitoring is usually carried out at annual intervals although, depending on the nature and content of plans and undertakings, the interval is occasionally varied. Most undertakings cover an investor's performance over a number of years and require monitoring for a commensurate period of time.

Because the number of new commitments associated with investments allowed in each year still substantially exceeds the number of commitments which expire in that year, through total and final fulfillment, the monitoring activity over the years has increased substantially and continues to do so. During 1978-79 the number of cases monitored for compliance almost doubled to 851 from 442 in 1977-78. As would be expected, most investors by far are fulfilling their

commitments. In a few cases changed economic circumstances have made it necessary to renegotiate undertakings and to obtain new undertakings to replace the original ones.

The Act authorizes the Minister to initiate legal proceedings in any case where the investor fails to comply with the terms and conditions of his investment, as set out in his application or in the plans and undertakings. It was not necessary for the Minister to take such action during 1978-79.

#### Consultations with federal departments and provincial governments

The compatibility of an investment proposal with national and provincial industrial and economic policies is one of the criteria of assessment of significant benefit. Procedures for consultation on investment proposals with federal government departments and agencies and with provincial governments, to assess their compatibility with such policies, are well established and effective.





## CHAPTER FOUR

### FIRA - FIVE YEARS OF REVIEW

The end of fiscal year 1978-79 marks the completion of five years of review activities under the Foreign Investment Review Act. In fact, although acquisitions have been reviewed for the full five years, new businesses have been subject to review for only three and one half years. Nevertheless, the period, as a whole, provides a sufficient number of cases to describe some principal characteristics of investment proposals. The following charts show several of those characteristics. In some cases reference is also made to annual trends or to differences between acquisitions and new businesses. In several instances the totality confirms the picture provided from annual data in Chapter 2. The proportion of applications from the United States or Europe, for example, which has shown little year-to-year change, is almost the same in 1978-79 as it is for the five years taken together. In other instances, the five-year picture differs from the annual one. It is also possible, using the five-year totals, to show some characteristics for which annual data are too small to be meaningful; for example, the relative importance to the several regions of investments from different sources.

#### Number of applications

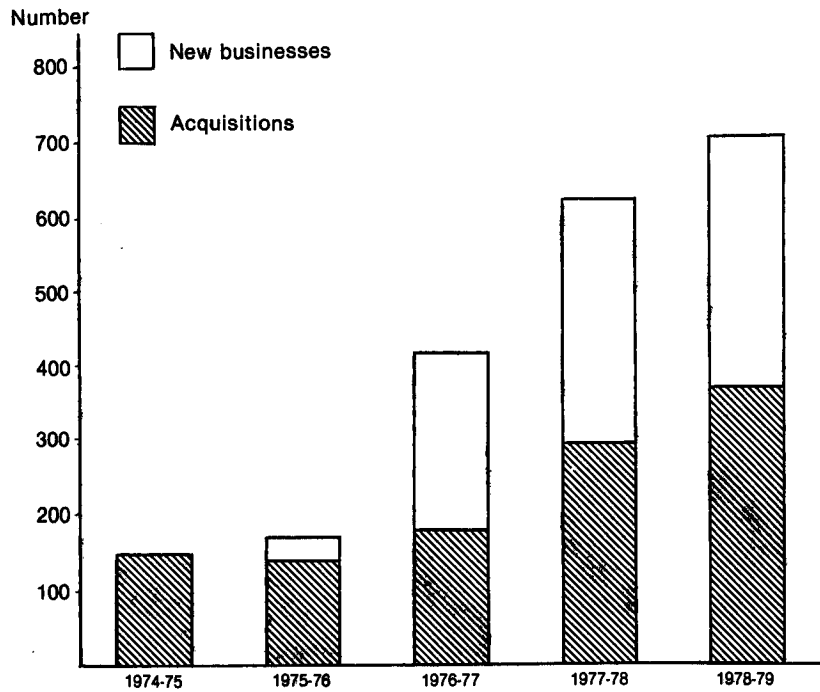
Chart 1 shows the number of reviewable applications received by the Agency in each year of its operation. In 1975-76 the slight increase in total applications was due entirely to the coming into force of provisions for the review of new-business applications on October 15, 1975, approximately half-way through the fiscal year. New-business applications were also responsible for much of the exceptionally large increase in applications in 1976-77, the first full year they were reviewable. In that year, new-business applications exceeded applications for acquisitions, though these too were at a higher level than previously. Since then the number of both types of investment proposals has risen sharply, bringing total applications to over 700 in the latest fiscal year.

#### Distribution by country of control

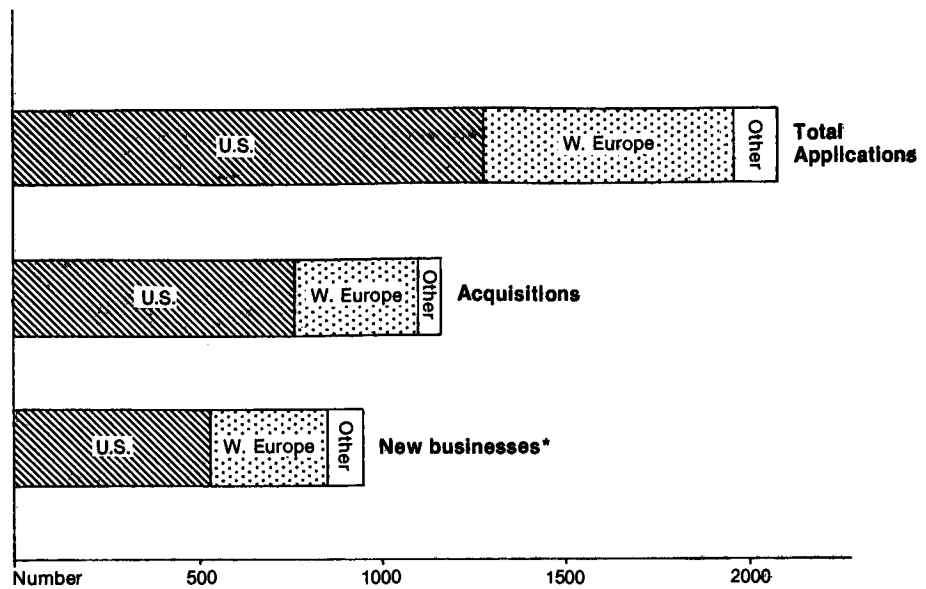
For the five years taken together, 61.5 percent of the 2,089 reviewable applications were from the United States, 31.7 percent from Western Europe and 6.8 percent from the rest of the world (Chart 2).

A striking feature of the data is the year-to-year stability in the proportion of total applications from each of these three sources (Chart 3). Over the period the proportion of applications from the United States remained almost constant at approximately 63 percent of the total. Only in 1976-77 it fell substantially below that level, to 56.4 percent. That was the first full year of new-business review and the

**CHART 1**  
**Number of reviewable applications**



**CHART 2**  
**Number of applications by country of control**

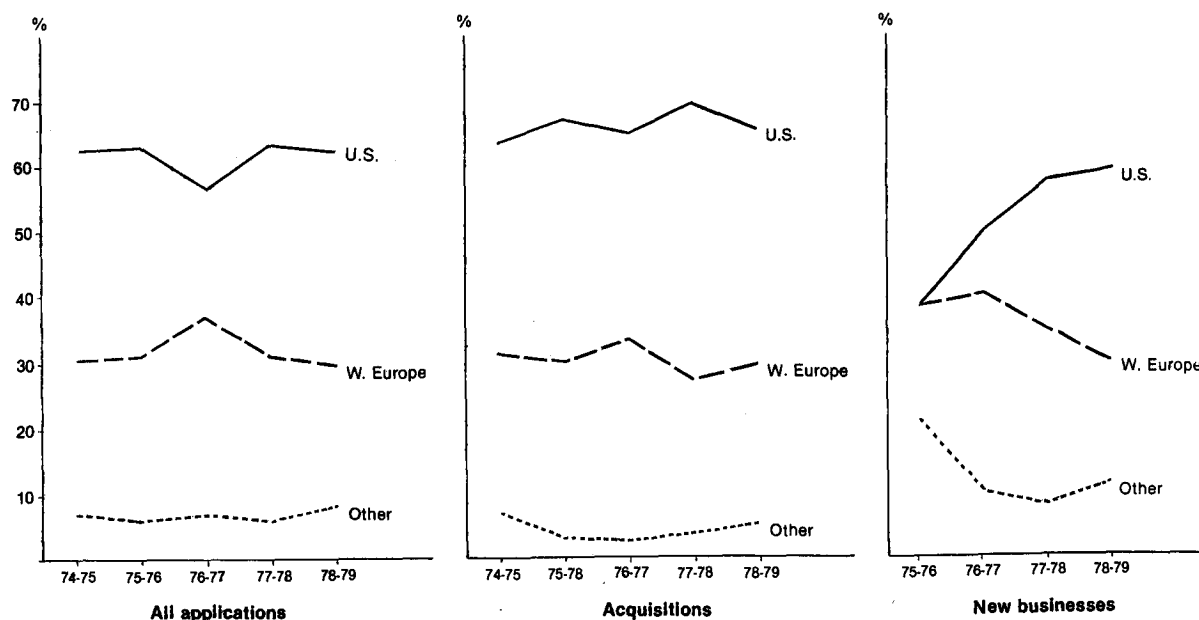


\* New businesses from October 15, 1975 only.

decline reflected the substantially lower share of new-business than of acquisition proposals from the United States. That lower share continued for the remainder of the period but the gap has steadily narrowed as the U.S. share of new-business applications grew from 50 percent in 1976-77 to 59 percent in 1978-79. In terms of the number of applications, the U.S. total was generally about equally divided between acquisitions and new businesses.

The West European share of total applications also remained relatively unchanged over the five-year period at 31 percent of the total, except for a brief surge to 37 percent in 1976-77. In the first two complete years of new business review, the number of European new-business applications considerably exceeded acquisition applications. But in 1978-79 acquisitions slightly exceeded new businesses.

**CHART 3**  
**Distribution of applications by country of control**  
**(Percentage)**

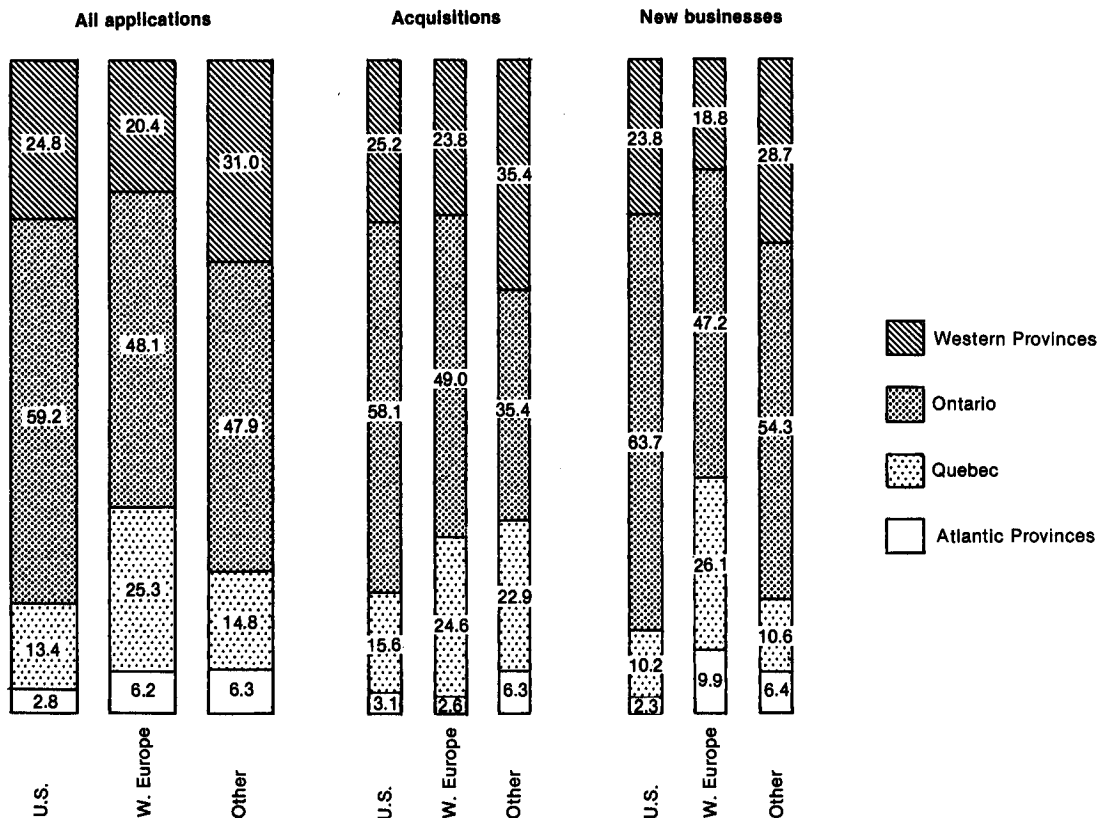


Since the application of the Act to new businesses began, the U.K. share of European applications has fallen substantially because, unlike the rest of Europe, a majority of U.K. applications has been for acquisitions. In 1974-75 when acquisitions only were reviewed, U.K. applications accounted for 50 percent of all European applications. That proportion fell to 34 percent in 1976-77, rising only slightly thereafter, to 37 percent by 1978-79.

Applications from outside the United States and Western Europe were a small part of the total, representing less than 10 percent of all applications. Their number rose steadily, however, from 10 in 1974-75 to 58 in 1978-79 when they increased relatively faster than U.S. or European applications, particularly in new-business proposals where they represented 11.5 percent of the total.

There are some significant differences in the planned location of investments from each of these areas (Chart 4).

**CHART 4**  
Distribution of applications by country of control and region  
(Percentage)



About 60 percent of the U.S. applications were for investment in Ontario (slightly higher for new businesses than for acquisitions) compared with only 48 percent from all other countries. The proportion of U.S. investment in Quebec, however, was only about half that of European investors, one in four of whose applications concerned Quebec. This difference is particularly marked in new investments, for which Quebec's share of U.S. applications averaged only 10 percent, compared with 26 percent of European applications.

The four western provinces accounted for 25 percent of U.S. applications compared with 20 percent of European applications and 31 percent of those controlled elsewhere. Of those provinces, Alberta received the highest proportion of U.S. and West European applications (10 and 11 percent respectively), whereas British Columbia attracted 9 percent of U.S. investment and only 6 percent of West European. But British Columbia received 23 percent of the applications from countries outside the United States and Europe.

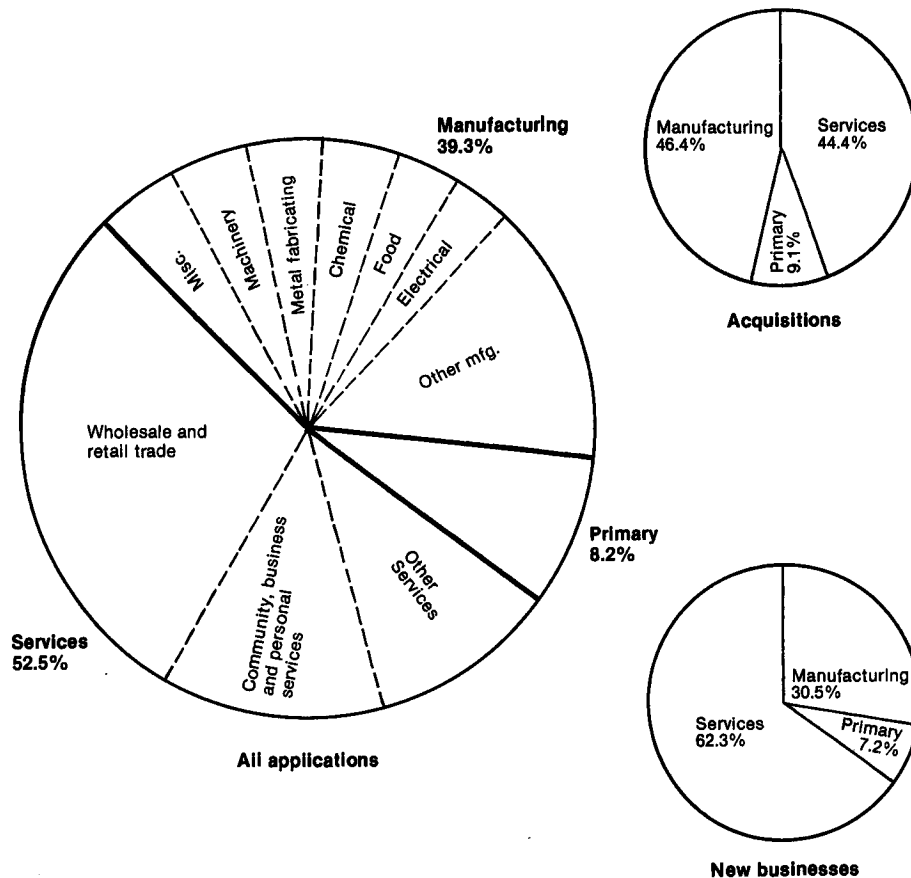
Only 3 percent of U.S. applications were for the Atlantic provinces compared with 6 percent of those from both Western Europe and other countries. The Atlantic area's share of new-business applications from Western Europe was particularly high - 10 percent of Western Europe's total new business applications.

#### Distribution by sector

Over half (52.5 percent) of all reviewable applications have been in the service sector and, of these, well over half were in the wholesale and retail trade. Manufacturing industries accounted for 40 percent of total applications and the primary sector for only 8 percent. These figures, however, mask fairly substantial differences between acquisitions and new businesses and some notable year-to-year changes.

The predominance of the service sector in total applications is due mainly to the very high proportion of new-business applications that have been in this sector - over 60 percent compared with only 44 percent of acquisitions. Within the sector, investment in the wholesale and retail trades accounted for over half of both acquisitions and new business proposals. Community, business and personal services made up the second largest group, accounting for 27 percent of new-business applications and 22 percent of acquisitions. The service sector as a whole was the one most favoured by investors from countries outside the United States and Western Europe - nearly 70 percent of their total applications were for service activities - compared with about half of U.S. and European applications. But it should be noted that two-thirds of U.S. new-business applications were in this sector.

**CHART 5**  
**Distribution of applications by industrial sector**



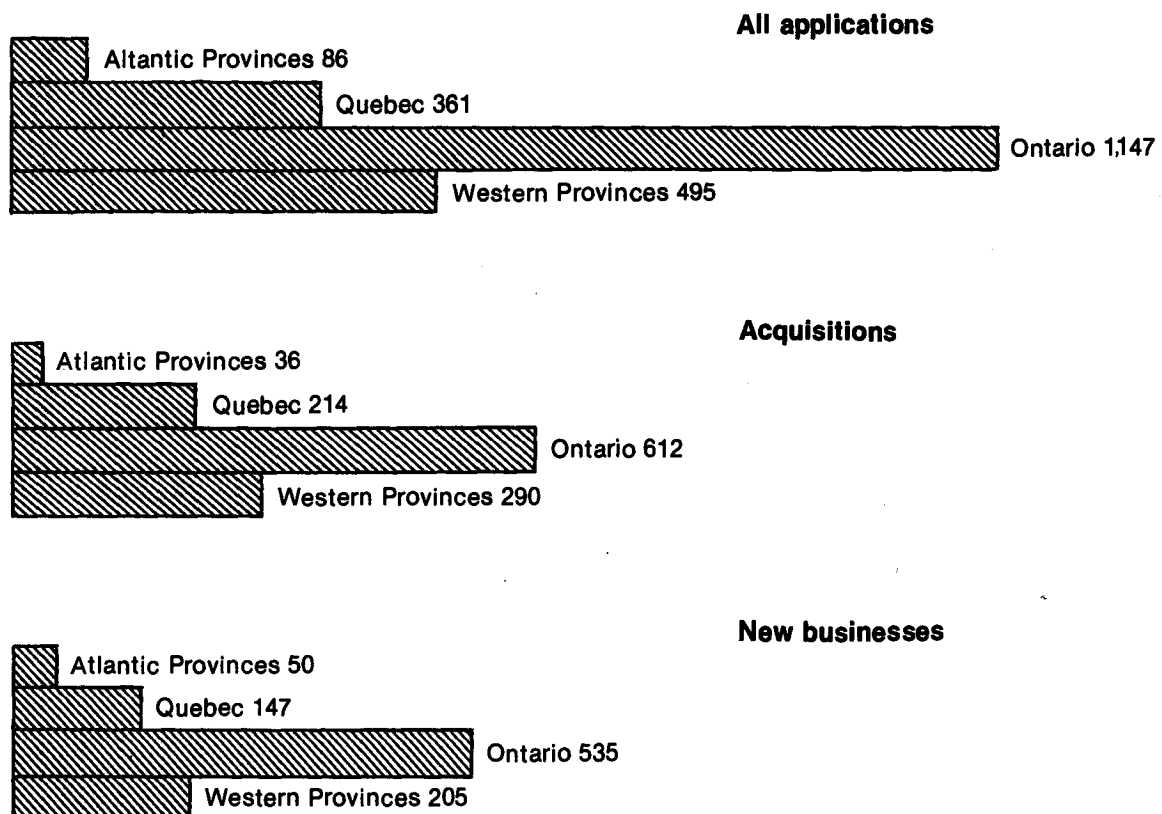
The manufacturing sector has been the chief target for acquisitions, accounting for 46 percent of all acquisition proposals. Annual figures fluctuated between a high of 53 percent and a low of 42 percent. By contrast, only about 30 percent of new-business applications were in manufacturing, a proportion that remained almost constant for the three full years of new-business review. Over half of the acquisition proposals were concentrated in five industry groups, namely--chemicals, food and beverages, machinery, metal fabricating and electrical products. The miscellaneous manufacturing group accounted for the largest number of new-business proposals, followed by machinery and metal fabricating. Manufacturing industries were the target for a slightly higher proportion of U.S. than of European acquisitions (49 percent compared with 42 percent), but they attracted a relatively much lower proportion of U.S. new-business applications (27 percent for the U.S. compared with Europe's 39 percent). For all other countries taken together, manufacturing represented a considerably smaller share of applications (35 percent of acquisitions and only 20 percent of the larger number of new-business applications).

The primary sector accounted numerically for only 8 percent of applications, marginally higher for acquisitions than for new businesses. A slightly higher proportion of European than of other applications were in this sector.

### Distribution by region

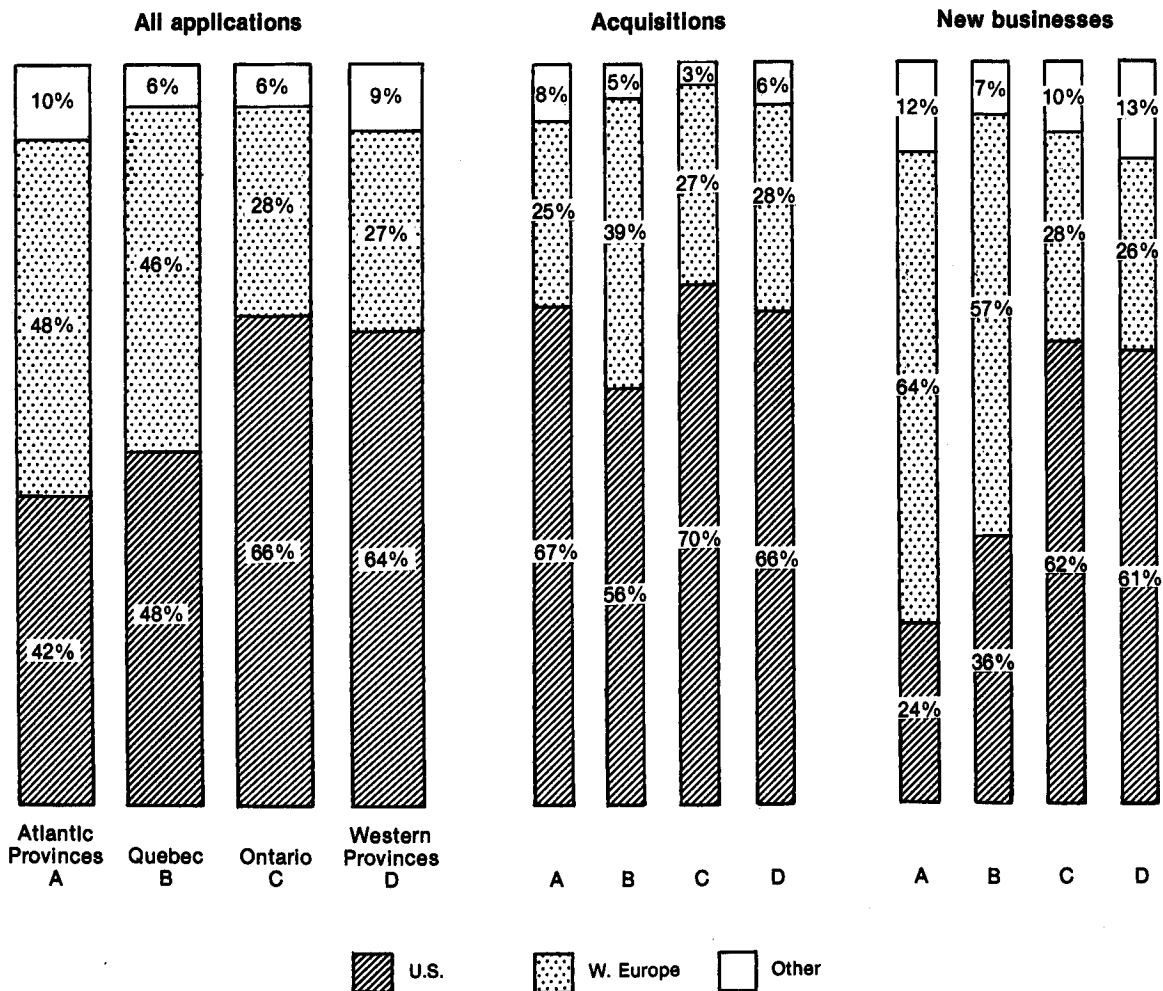
Ontario was the planned location for 55 percent of all investment proposals; the four Western provinces together accounted for 24 percent, Quebec for 17 percent and the four Atlantic provinces for 4 percent (Chart 6). Between 1974-75 and 1978-79 the shares, but not the rank, of the four regions altered considerably. Ontario's share rose from 39 percent to 57 percent while that of the Western provinces and Quebec both declined by 7 and 10 percentage points respectively. Although the 1978-79 totals include new businesses as well as acquisitions while the 1974-75 figures were for acquisitions only, this is only a small factor in the change in shares since regional shares are approximately the same for acquisitions as for new businesses.

**CHART 6**  
**Number of applications by region**



There were some notable differences in the source of applications for the several regions (Chart 7). The United States was responsible for the largest share of applications in each of the regions, except the Atlantic provinces, but that share varied from nearly two-thirds of Ontario and Western applications to less than half of those for Quebec and the Atlantic provinces. The differences were particularly marked in the case of new-business applications: in the Atlantic region, for example, 64 percent of new-business applications were from Western Europe, 12 percent from "other countries" and only 24 percent from the United States. In Quebec, too, only 36 percent of new-business applications were from the United States, but in Ontario and the Western provinces the proportion of applications from the United States exceeded 60 percent of their total.

**CHART 7**  
**Distribution of applications by region and country of control**





STATISTICAL  
TABLES



TABLE I  
ALL APPLICATIONS OUTCOME OR STATUS

|   | <u>Acquisitions</u> |              |                          | <u>New business</u> |              |                          | <u>All applications</u> |              |                          |
|---|---------------------|--------------|--------------------------|---------------------|--------------|--------------------------|-------------------------|--------------|--------------------------|
|   | <u>77/78</u>        | <u>78/79</u> | <u>Total<sup>1</sup></u> | <u>77/78</u>        | <u>78/79</u> | <u>Total<sup>2</sup></u> | <u>77/78</u>            | <u>78/79</u> | <u>Total<sup>1</sup></u> |
| Applications received<br>of which:  | 342                 | 416          | 1,366                    | 424                 | 402          | 1,157                    | 766                     | 818          | 2,523                    |
| Withdrawn prior to certification  | 16                  | 24           | 69                       | 26                  | 53           | 101                      | 42                      | 77           | 170                      |
| Returned as non-reviewable  | 3                   | 6            | 99                       | 3                   | 3            | 24                       | 6                       | 9            | 123                      |
| Pending small business cases on which<br>more information requested <sup>3</sup>                      | 8                   | 17           |                          | 37                  | 44           |                          | 45                      | 61           |                          |
| Pending certification   | 25                  | 29           |                          | 52                  | 51           |                          | 77                      | 80           |                          |
| Uncertified applications carried forward<br>from previous year  | 9                   | 33           | --                       | 27                  | 89           | --                       | 36                      | 122          | --                       |
| Applications certified as reviewable in<br>the fiscal year  | 299                 | 373          | 1,152                    | 333                 | 340          | 937                      | 632                     | 713          | 2,089                    |
| Unresolved applications carried forward<br>from previous year   | 44                  | 78           | --                       | 51                  | 47           | --                       | 95                      | 125          | --                       |
| Applications resolved in the fiscal year<br>of which:   | 265                 | 337          | 1,038                    | 337                 | 322          | 872                      | 602                     | 659          | 1,910                    |
| Allowed   | 241                 | 296          | 863                      | 300                 | 280          | 750                      | 541                     | 576          | 1,613                    |
| Disallowed  | 11                  | 26           | 90                       | 14                  | 18           | 46                       | 25                      | 44           | 136                      |
| Withdrawn after certification but<br>before being brought to a decision<br>by the Governor in Council | 13                  | 15           | 85                       | 23                  | 24           | 76                       | 36                      | 39           | 161                      |
| Applications under assessment at year-end   | 78                  | 114          |                          | 47                  | 65           |                          | 125                     | 179          |                          |

<sup>1</sup>April 9, 1974 to March 31, 1979

<sup>2</sup>October 15, 1975 to March 31, 1979

<sup>3</sup>Small business cases where the Minister requested that the applicant provide a more detailed presentation of his proposals for assessment purposes.

TABLE II

REVIEWABLE ACQUISITION CASES  
ACQUIREES CLASSIFIED BY ASSET RANGE AND BY WHETHER  
CANADIAN CONTROLLED OR FOREIGN CONTROLLED

| Asset range<br>(\$000) | Total              |              |                    |              | Canadian controlled |              |                    |              | Foreign controlled |              |                    |              |
|------------------------|--------------------|--------------|--------------------|--------------|---------------------|--------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|
|                        | Number<br>of cases |              | Assets<br>(\$mil.) |              | Number<br>of cases  |              | Assets<br>(\$mil.) |              | Number<br>of cases |              | Assets<br>(\$mil.) |              |
|                        | <u>77/78</u>       | <u>78/79</u> | <u>77/78</u>       | <u>78/79</u> | <u>77/78</u>        | <u>78/79</u> | <u>77/78</u>       | <u>78/79</u> | <u>77/78</u>       | <u>78/79</u> | <u>77/78</u>       | <u>78/79</u> |
| Up to 499              | 83                 | 106          | 18.9               | 24.7         | 60                  | 65           | 13.9               | 16.8         | 23                 | 41           | 5.0                | 7.9          |
| 500 - 999              | 50                 | 59           | 37.6               | 41.2         | 27                  | 32           | 19.4               | 22.6         | 23                 | 27           | 18.2               | 18.6         |
| 1,000 - 1,999          | 65                 | 53           | 94.2               | 81.3         | 34                  | 23           | 46.8               | 34.1         | 31                 | 30           | 47.4               | 47.2         |
| 2,000 - 4,999          | 46                 | 56           | 151.1              | 181.4        | 15                  | 22           | 48.1               | 72.4         | 31                 | 34           | 103.0              | 109.0        |
| 5,000 - 9,999          | 24                 | 41           | 175.7              | 290.5        | 6                   | 18           | 44.4               | 127.2        | 18                 | 23           | 131.3              | 163.3        |
| 10,000 - 24,999        | 15                 | 30           | 256.1              | 433.0        | 5                   | 7            | 91.2               | 122.9        | 10                 | 23           | 164.9              | 310.1        |
| 25,000 and above       | 16                 | 28           | 775.4              | 4,176.2      | 4                   | 6            | 147.0              | 1,740.9      | 12                 | 22           | 628.4              | 2,435.3      |
| TOTAL                  | 299                | 373          | 1,509.0            | 5,228.3      | 151                 | 173          | 410.8              | 2,136.9      | 148                | 200          | 1,098.2            | 3,091.4      |
|                        | <u>%</u>           | <u>%</u>     | <u>%</u>           | <u>%</u>     | <u>%</u>            | <u>%</u>     | <u>%</u>           | <u>%</u>     | <u>%</u>           | <u>%</u>     | <u>%</u>           | <u>%</u>     |
|                        | <u>77/78</u>       | <u>78/79</u> | <u>77/78</u>       | <u>78/79</u> | <u>77/78</u>        | <u>78/79</u> | <u>77/78</u>       | <u>78/79</u> | <u>77/78</u>       | <u>78/79</u> | <u>77/78</u>       | <u>78/79</u> |
| Up to 499              | 27.8               | 28.4         | 1.3                | 0.5          | 39.7                | 37.6         | 3.4                | 0.8          | 15.5               | 20.5         | 0.4                | 0.3          |
| 500 - 999              | 16.7               | 15.8         | 2.5                | 0.8          | 17.9                | 18.5         | 4.7                | 1.1          | 15.5               | 13.5         | 1.7                | 0.6          |
| 1,000 - 1,999          | 21.7               | 14.2         | 6.2                | 1.4          | 22.5                | 13.3         | 11.4               | 1.6          | 20.9               | 15.0         | 4.3                | 1.5          |
| 2,000 - 4,999          | 15.4               | 15.0         | 10.0               | 3.5          | 9.9                 | 12.7         | 11.7               | 3.4          | 20.9               | 17.0         | 9.4                | 3.5          |
| 5,000 - 9,999          | 8.0                | 11.0         | 11.6               | 5.6          | 4.0                 | 10.4         | 10.8               | 5.9          | 12.2               | 11.5         | 12.0               | 5.3          |
| 10,000 - 24,999        | 5.0                | 8.1          | 17.0               | 8.3          | 3.3                 | 4.0          | 22.2               | 5.7          | 6.8                | 11.5         | 15.0               | 10.0         |
| 25,000 and above       | 5.4                | 7.5          | 51.4               | 79.9         | 2.7                 | 3.5          | 35.8               | 81.5         | 8.2                | 11.0         | 57.2               | 78.8         |
| TOTAL                  | 100.0              | 100.0        | 100.0              | 100.0        | 100.0               | 100.0        | 100.0              | 100.0        | 100.0              | 100.0        | 100.0              | 100.0        |

TABLE III

REVIEWABLE ACQUISITION CASES  
ACQUIREES CLASSIFIED BY EMPLOYMENT RANGE AND BY WHETHER  
CANADIAN CONTROLLED OR FOREIGN CONTROLLED

| Employment range | Total           |       |            |        | Canadian controlled |       |            |        | Foreign controlled |       |            |        |
|------------------|-----------------|-------|------------|--------|---------------------|-------|------------|--------|--------------------|-------|------------|--------|
|                  | Number of cases |       | Employment |        | Number of cases     |       | Employment |        | Number of cases    |       | Employment |        |
|                  | 77/78           | 78/79 | 77/78      | 78/79  | 77/78               | 78/79 | 77/78      | 78/79  | 77/78              | 78/79 | 77/78      | 78/79  |
| 0 - 24           | 160             | 185   | 1,592      | 1,657  | 93                  | 94    | 951        | 838    | 67                 | 91    | 641        | 819    |
| 25 - 49          | 48              | 42    | 1,756      | 1,501  | 21                  | 22    | 757        | 794    | 27                 | 20    | 999        | 707    |
| 50 - 74          | 27              | 38    | 1,637      | 2,332  | 15                  | 18    | 877        | 1,104  | 12                 | 20    | 760        | 1,228  |
| 75 - 99          | 19              | 20    | 1,630      | 1,694  | 12                  | 13    | 1,024      | 1,091  | 7                  | 7     | 606        | 603    |
| 100 - 299        | 24              | 48    | 3,836      | 7,853  | 8                   | 15    | 3,450      | 2,400  | 16                 | 33    | 15,427     | 5,453  |
| 300 - 999        | 18              | 30    | 10,340     | 16,282 | 1                   | 9     |            | 16,545 | 17                 | 21    |            | 30,230 |
| 1,000 and above  | 3               | 10    | 4,701      | 30,493 | 1                   | 2     |            |        | 2                  | 8     |            |        |
| TOTAL            | 299             | 373   | 25,492     | 61,812 | 151                 | 173   | 7,059      | 22,772 | 148                | 200   | 18,433     | 39,040 |
|                  | %               | %     | %          | %      | %                   | %     | %          | %      | %                  | %     | %          | %      |
|                  | 77/78           | 78/79 | 77/78      | 78/79  | 77/78               | 78/79 | 77/78      | 78/79  | 77/78              | 78/79 | 77/78      | 78/79  |
| 0 - 24           | 53.5            | 49.6  | 6.2        | 2.7    | 61.6                | 54.3  | 13.5       | 3.7    | 45.3               | 45.5  | 3.5        | 2.1    |
| 25 - 49          | 16.1            | 11.2  | 6.9        | 2.4    | 13.9                | 12.7  | 10.7       | 3.5    | 18.2               | 10.0  | 5.4        | 1.8    |
| 50 - 74          | 9.0             | 10.2  | 6.4        | 3.8    | 9.9                 | 10.4  | 12.4       | 4.8    | 8.1                | 10.0  | 4.1        | 3.2    |
| 75 - 99          | 6.4             | 5.4   | 6.4        | 2.7    | 7.9                 | 7.5   | 14.5       | 4.8    | 4.7                | 3.5   | 3.3        | 1.5    |
| 100 - 299        | 8.0             | 12.9  | 15.0       | 12.7   | 5.3                 | 8.7   | 48.9       | 10.5   | 10.8               | 16.5  | 83.7       | 14.0   |
| 300 - 999        | 6.0             | 8.0   | 40.7       | 26.4   | 0.7                 | 5.2   |            | 72.7   | 11.5               | 10.5  |            | 77.4   |
| 1,000 and above  | 1.0             | 2.7   | 18.4       | 49.3   | 0.7                 | 1.2   |            |        | 1.4                | 4.0   |            |        |
| TOTAL            | 100.0           | 100.0 | 100.0      | 100.0  | 100.0               | 100.0 | 100.0      | 100.0  | 100.0              | 100.0 | 100.0      | 100.0  |

TABLE IV  
REVIEWABLE ACQUISITION CASES  
ACQUIREES CLASSIFIED BY PRINCIPAL INDUSTRY SECTOR

| Industry sector                                   | Number of cases |       | Assets of acquirees (\$000) |           | Average assets of acquirees (\$000) |        | Distribution by number of cases (%) |       | Distribution by assets of acquirees (%) |       |
|---|-----------------|-------|-----------------------------|-----------|-------------------------------------|--------|-------------------------------------|-------|---|-------|
|   | 77/78           | 78/79 | 77/78                       | 78/79     | 77/78                               | 78/79  | 77/78                               | 78/79 | 77/78                                   | 78/79 |
| Mines, mineral fuels, and incidental services     | 15              | 29    | 111,436                     | 1,258,691 | 7,429                               | 39,334 | 5.0                                 | 7.8   | 7.4                                     | 24.1  |
| Other primary                                     | 7               | 3     | 4,536                       |           | 648                                 |        | 2.4                                 | 0.8   | 0.3                                     |       |
| Manufacturing                                     | 125             | 172   | 683,746                     | 1,645,034 | 5,470                               | 9,564  | 41.8                                | 46.1  | 45.3                                    | 31.5  |
| Construction                                      | 3               | 2     | 6,500                       | 25,335    | 2,167                               | 2,815  | 1.0                                 | 0.5   | 0.4                                     | 0.5   |
| Transportation, communication and other utilities | 12              | 7     | 32,907                      |           | 2,742                               |        | 4.0                                 | 1.9   | 2.2                                     |       |
| Wholesale and retail trade                        | 78              | 105   | 212,853                     | 1,116,429 | 2,729                               | 10,633 | 26.1                                | 28.1  | 14.1                                    | 21.3  |
| Finance, insurance and real estate                | 19              | 14    | 350,469                     | 1,052,479 | 18,446                              | 75,177 | 6.3                                 | 3.8   | 23.2                                    | 20.1  |
| Community, business and personal services         | 40              | 41    | 106,521                     | 130,282   | 2,663                               | 3,178  | 13.4                                | 11.0  | 7.1                                     | 2.5   |
| TOTAL   | 299             | 373   | 1,508,968                   | 5,228,250 | 5,047                               | 14,017 | 100.0                               | 100.0 | 100.0                                   | 100.0 |
| <u>SUMMARY</u>                                    |                 |       |                             |           |                                     |        |                                     |       |   |       |
| Primary   | 22              | 32    | 115,972                     | 1,258,691 | 5,271                               | 39,334 | 7.4                                 | 8.6   | 7.7                                     | 24.1  |
| Manufacturing                                     | 125             | 172   | 683,746                     | 1,645,034 | 5,470                               | 9,564  | 41.8                                | 46.1  | 45.3                                    | 31.5  |
| Service   | 152             | 169   | 709,250                     | 2,324,525 | 4,666                               | 13,755 | 50.8                                | 45.3  | 47.0                                    | 44.4  |

TABLE V  
REVIEWABLE ACQUISITION CASES  
ACQUIREES CLASSIFIED BY PRINCIPAL TYPE OF MANUFACTURING

| Type of Manufacturing           | Number of cases |       | Assets of acquirees (\$000) |           | Average assets of acquirees (\$000) |        | Distribution by number of cases (%) |       | Distribution by assets of acquirees (%) |       |
|---------------------------------|-----------------|-------|-----------------------------|-----------|-------------------------------------|--------|-------------------------------------|-------|---|-------|
|                                 | 77/78           | 78/79 | 77/78                       | 78/79     | 77/78                               | 78/79  | 77/78                               | 78/79 | 77/78                                   | 78/79 |
| Food and beverages              | 13              | 19    | 32,253                      | 270,930   | 2,481                               | 14,259 | 10.4                                | 11.0  | 4.7                                     | 16.5  |
| Tobacco products                | --              | --    | --                          | --        | --                                  | --     | --                                  | --    | --                                      | --    |
| Rubber and plastic products     | 7               | 9     | 43,618                      | 281,863   | 6,231                               | 31,318 | 5.6                                 | 5.2   | 6.4                                     | 17.1  |
| Leather                         | --              | 2     | --                          | c.        | --                                  | c.     | --                                  | 1.2   | --                                      | c.    |
| Textiles                        | 4               | 5     | c.                          | 33,836    | c.                                  | 6,767  | 3.2                                 | 2.9   | c.                                      | 2.1   |
| Knitting Mills                  | 1               | --    | c.                          | --        | c.                                  | --     | 0.8                                 | --    | c.                                      | --    |
| Clothing                        | --              | --    | --                          | --        | --                                  | --     | --                                  | --    | --                                      | --    |
| Wood                            | 5               | 6     | 8,566                       | 9,566     | 1,713                               | 1,594  | 4.0                                 | 3.5   | 1.3                                     | 0.6   |
| Furniture and fixtures          | 3               | 6     | 5,395                       | 46,165    | 1,798                               | 7,694  | 2.4                                 | 3.5   | 0.8                                     | 2.8   |
| Paper and allied                | 5               | 2     | c.                          | c.        | c.                                  | c.     | 4.0                                 | 1.2   | c.                                      | c.    |
| Printing, publishing and allied | 5               | 1     | 13,872                      | c.        | 2,774                               | c.     | 4.0                                 | 0.6   | 2.0                                     | c.    |
| Primary metal                   | 2               | 2     | c.                          | c.        | c.                                  | c.     | 1.6                                 | 1.2   | c.                                      | c.    |
| Metal fabricating               | 13              | 19    | 134,315                     | 84,086    | 10,332                              | 4,426  | 10.4                                | 11.0  | 19.6                                    | 5.1   |
| Machinery                       | 12              | 23    | 45,904                      | 136,404   | 3,825                               | 5,931  | 9.6                                 | 13.4  | 6.7                                     | 8.3   |
| Transportation equipment        | 8               | 15    | 76,781                      | 385,577   | 8,566                               | 25,705 | 6.4                                 | 8.7   | 11.2                                    | 23.4  |
| Electrical products             | 11              | 19    | 56,102                      | 85,578    | 5,100                               | 4,504  | 8.8                                 | 11.0  | 8.2                                     | 5.2   |
| Non-metallic mineral products   | 8               | 7     | c.                          | 94,390    | c.                                  | 13,484 | 6.4                                 | 4.1   | c.                                      | 5.7   |
| Petroleum and coal products     | --              | 1     | --                          | c.        | --                                  | c.     | --                                  | 0.6   | --                                      | c.    |
| Chemical                        | 12              | 24    | 49,634                      | 128,040   | 4,136                               | 5,335  | 9.6                                 | 13.9  | 7.3                                     | 7.8   |
| Miscellaneous manufacturing     | 16              | 12    | 53,950                      | 50,944    | 3,372                               | 4,245  | 12.8                                | 7.0   | 7.9                                     | 3.1   |
| TOTAL                           | 125             | 172   | 683,746                     | 1,645,034 | 5,470                               | 9,564  | 100.0                               | 100.0 | 100.0                                   | 100.0 |

(c.) Asset figures excluded to preserve confidentiality.

TABLE VI  
 REVIEWABLE ACQUISITION CASES  
 ACQUIREES CLASSIFIED BY PROVINCE OF PRINCIPAL LOCATION

| Region               | Number of cases |              | Assets of acquirees<br>(\$000) |              | Distribution by number of cases<br>% |              | Distribution by assets of acquirees<br>% |              |
|----------------------|-----------------|--------------|--------------------------------|--------------|--------------------------------------|--------------|--|--------------|
|                      | <u>77/78</u>    | <u>78/79</u> | <u>77/78</u>                   | <u>78/79</u> | <u>77/78</u>                         | <u>78/79</u> | <u>77/78</u>                             | <u>78/79</u> |
| Atlantic provinces   | 11              | 11           | 83,980                         | 23,792       | 3.6                                  | 2.9          | 5.6                                      | 0.4          |
| Newfoundland         | 3               | 1            | 8,744                          | c.           | 1.0                                  | 0.2          | 0.6                                      | c.           |
| Prince Edward Island | --              | 2            | --                             | c.           | --                                   | 0.5          | --                                       | c.           |
| Nova Scotia          | 4               | 4            | 75,236                         | c.           | 1.3                                  | 1.1          | 0.5                                      | c.           |
| New Brunswick        | 4               | 4            |                                | 8,079        | 1.3                                  | 1.1          |  | 0.1          |
| Quebec               | 46              | 64           | 161,822                        | 1,226,347    | 15.4                                 | 17.2         | 10.7                                     | 23.5         |
| Ontario              | 167             | 210          | 1,045,010                      | 2,554,620    | 55.9                                 | 56.3         | 69.2                                     | 48.9         |
| Western provinces    | 75              | 88           | 218,156                        | 1,423,491    | 25.1                                 | 23.6         | 14.5                                     | 27.2         |
| Manitoba             | 12              | 9            | 20,219                         | 16,544       | 4.0                                  | 2.4          | 1.3                                      | 0.3          |
| Saskatchewan         | 5               | 5            | c.                             | c.           | 1.7                                  | 1.3          | c.                                       | c.           |
| Alberta              | 26              | 39           | 126,386                        | 1,226,265    | 8.7                                  | 10.5         | 8.4                                      | 23.5         |
| British Columbia     | 31              | 32           | 67,130                         | 146,933      | 10.4                                 | 8.6          | 4.5                                      | 2.8          |
| The Territories      | 1               | 3            | c.                             | c.           | 0.3                                  | 0.8          | c.                                       | c.           |
| TOTAL                | 299             | 373          | 1,508,968                      | 5,228,250    | 100.0                                | 100.0        | 100.0                                    | 100.0        |

(c.) Asset figures excluded to preserve confidentiality.



TABLE VII

 REVIEWABLE ACQUISITION CASES  
 APPLICANTS CLASSIFIED BY COUNTRY OF APPARENT CONTROL

| Applicant's country<br>of apparent control | Number<br>of cases |       | Assets of<br>acquirees<br>(\$000) |           | Distribution<br>by number<br>of cases |       | Distribution<br>by assets<br>of acquirees |       |
|--|--------------------|-------|-----------------------------------|-----------|---------------------------------------|-------|---|-------|
|  | 77/78              | 78/79 | 77/78                             | 78/79     | %                                     |       | 77/78                                     | 78/79 |
|  |                    |       |                                   |           | 77/78                                 | 78/79 |   |       |
| United States                              | 208                | 244   | 938,582                           | 2,912,134 | 69.7                                  | 65.4  | 62.2                                      | 55.7  |
| Europe                                     | 80                 | 110   | 560,750                           | 2,249,451 | 26.7                                  | 29.5  | 37.2                                      | 43.0  |
| Austria                                    | --                 | 1     | --                                | c.        | --                                    | 0.2   | --  | c.    |
| Belgium                                    | 2                  | 1     | c.                                | c.        | 0.7                                   | 0.3   | c.  | c.    |
| Denmark                                    | 2                  | 1     | c.                                | c.        | 0.7                                   | 0.2   | c.  | c.    |
| France                                     | 6                  | 7     | 13,366                            | 23,833    | 2.0                                   | 1.9   | 0.9                                       | 0.5   |
| Greece                                     | --                 | 1     | --                                | c.        | --                                    | 0.3   | --  | c.    |
| Italy                                      | 3                  | 1     | c.                                | c.        | 1.0                                   | 0.3   | c.  | c.    |
| Liechtenstein                              | --                 | 1     | --                                | c.        | --                                    | 0.3   | --  | c.    |
| Luxembourg                                 | --                 | 1     | --                                | c.        | --                                    | 0.3   | --  | c.    |
| Netherlands                                | 6                  | 6     | 37,175                            | 996,783   | 2.0                                   | 1.6   | 2.5                                       | 19.1  |
| Norway                                     | --                 | 1     | --                                | c.        | --                                    | 0.3   | --  | c.    |
| Sweden                                     | 1                  | 8     | c.                                | 14,955    | 0.3                                   | 2.1   | c.  | 0.3   |
| Switzerland                                | 5                  | 9     | c.                                | 31,481    | 1.6                                   | 2.4   | c.  | 0.6   |
| United Kingdom                             | 38                 | 53    | 245,266                           | 660,392   | 12.7                                  | 14.2  | 16.3                                      | 12.6  |
| West Germany                               | 17                 | 19    | 78,069                            | 493,139   | 5.7                                   | 5.1   | 5.2                                       | 9.4   |
| All Other                                  | 11                 | 19    | 9,636                             | 66,665    | 3.6                                   | 5.1   | 0.6                                       | 1.3   |
| Argentina                                  | 1                  | --    | c.                                | --        | 0.3                                   | --    | c.  | --    |
| Australia                                  | 1                  | --    | c.                                | --        | 0.3                                   | --    | c.  | --    |
| Czechoslovakia                             | --                 | 1     | --                                | c.        | --                                    | 0.3   | --  | c.    |
| Hong Kong                                  | --                 | 1     | --                                | c.        | --                                    | 0.3   | --  | c.    |
| Japan                                      | 4                  | 7     | 1,668                             | 20,817    | 1.4                                   | 1.9   | 0.1                                       | 0.4   |
| Jordan                                     | --                 | 1     | --                                | c.        | --                                    | 0.2   | --  | c.    |
| Kuwait                                     | 1                  | 1     | c.                                | c.        | 0.3                                   | 0.3   | c.  | c.    |
| Malaysia                                   | 1                  | --    | c.                                | --        | 0.3                                   | --    | c.  | --    |
| Panama                                     | --                 | 1     | --                                | c.        | --                                    | 0.2   | --  | c.    |
| Saudi Arabia                               | --                 | 1     | --                                | c.        | --                                    | 0.3   | --  | c.    |
| South Africa                               | 1                  | 1     | c.                                | c.        | 0.3                                   | 0.2   | c.  | c.    |
| Tanzania                                   | --                 | 1     | --                                | c.        | --                                    | 0.3   | --  | c.    |
| Non-resident Canadian                      | 2                  | 4     | c.                                | 4,831     | 0.7                                   | 1.1   | c.  | 0.1   |
| TOTAL                                      | 299                | 373   | 1,508,968                         | 5,228,250 | 100.0                                 | 100.0 | 100.0                                     | 100.0 |

(c.) Asset figures excluded to preserve confidentiality.

TABLE VIII

REVIEWABLE ACQUISITION CASES  
ACQUIREES CLASSIFIED BY PROVINCE OF PRINCIPAL LOCATION  
AND APPLICANTS BY COUNTRY OF APPARENT CONTROL

| Region               | <u>"U.S." applicants</u> |              |                              |              | <u>"European" applicants</u> |              |                              |              | <u>"All other" applicants</u> |              |                              |              |
|----------------------|--------------------------|--------------|------------------------------|--------------|------------------------------|--------------|------------------------------|--------------|-------------------------------|--------------|------------------------------|--------------|
|                      | <u>Number</u>            |              | <u>Distribution of cases</u> |              | <u>Number</u>                |              | <u>Distribution of cases</u> |              | <u>Number</u>                 |              | <u>Distribution of cases</u> |              |
|                      | <u>77/78</u>             | <u>78/79</u> | <u>77/78</u>                 | <u>78/79</u> | <u>77/78</u>                 | <u>78/79</u> | <u>77/78</u>                 | <u>78/79</u> | <u>77/78</u>                  | <u>78/79</u> | <u>77/78</u>                 | <u>78/79</u> |
| Atlantic provinces   | 7                        | 8            | 3.4                          | 3.3          | 4                            | 2            | 5.1                          | 1.8          | --                            | 1            | --                           | 5.3          |
| Newfoundland         | 2                        | 1            | 1.0                          | 0.4          | 1                            | --           | 1.3                          | --           | --                            | --           | --                           | --           |
| Prince Edward Island | --                       | --           | --                           | --           | --                           | 1            | --                           | 0.9          | --                            | 1            | --                           | 5.3          |
| Nova Scotia          | 3                        | 4            | 1.4                          | 1.7          | 1                            | --           | 1.3                          | --           | --                            | --           | --                           | --           |
| New Brunswick        | 2                        | 3            | 1.0                          | 1.2          | 2                            | 1            | 2.5                          | 0.9          | --                            | --           | --                           | --           |
| Quebec               | 29                       | 40           | 13.9                         | 16.4         | 15                           | 21           | 18.7                         | 19.1         | 2                             | 3            | 18.2                         | 15.8         |
| Ontario              | 130                      | 135          | 62.5                         | 55.3         | 34                           | 65           | 42.5                         | 59.1         | 3                             | 10           | 27.3                         | 52.6         |
| Western provinces    | 42                       | 61           | 20.2                         | 25.0         | 27                           | 22           | 33.7                         | 20.0         | 6                             | 5            | 54.5                         | 26.3         |
| Manitoba             | 8                        | 7            | 3.8                          | 2.9          | 3                            | 1            | 3.7                          | 0.9          | 1                             | 1            | 9.1                          | 5.3          |
| Saskatchewan         | 2                        | 4            | 1.0                          | 1.6          | 2                            | 1            | 2.5                          | 0.9          | 1                             | --           | 9.1                          | --           |
| Alberta              | 17                       | 26           | 8.2                          | 10.7         | 9                            | 13           | 11.2                         | 11.8         | --                            | --           | --                           | --           |
| British Columbia     | 15                       | 21           | 7.2                          | 8.6          | 12                           | 7            | 15.0                         | 6.4          | 4                             | 4            | 36.3                         | 21.0         |
| The Territories      | --                       | 3            | --                           | 1.2          | 1                            | --           | 1.3                          | --           | --                            | --           | --                           | --           |
| TOTAL                | 208                      | 244          | 100.0                        | 100.0        | 80                           | 110          | 100.0                        | 100.0        | 11                            | 19           | 100.0                        | 100.0        |

TABLE IX

REVIEWABLE ACQUISITION CASES  
ACQUIREES CLASSIFIED BY PRINCIPAL INDUSTRY SECTOR  
AND APPLICANTS CLASSIFIED BY COUNTRY OF APPARENT CONTROL

| Industry Sector  | "U.S." applicants |       |                            |       | "European" applicants |       |                            |       | "All other" applicants |       |                            |       |
|--|-------------------|-------|----------------------------|-------|-----------------------|-------|----------------------------|-------|------------------------|-------|----------------------------|-------|
|  | Number            |       | Distribution of cases<br>% |       | Number                |       | Distribution of cases<br>% |       | Number                 |       | Distribution of cases<br>% |       |
|  | 77/78             | 78/79 | 77/78                      | 78/79 | 77/78                 | 78/79 | 77/78                      | 78/79 | 77/78                  | 78/79 | 77/78                      | 78/79 |
| Mines, mineral fuels,<br>and incidental<br>services      | 8                 | 18    | 3.9                        | 7.4   | 5                     | 10    | 6.3                        | 9.1   | 2                      | 1     | 18.2                       | 5.3   |
| Other primary  | 3                 | 1     | 1.4                        | 0.4   | 3                     | 1     | 3.7                        | 0.9   | 1                      | 1     | 9.1                        | 5.2   |
| Manufacturing  | 92                | 119   | 44.2                       | 48.8  | 30                    | 48    | 37.5                       | 43.6  | 3                      | 5     | 27.2                       | 26.3  |
| Construction   | 1                 | 1     | 0.5                        | 0.4   | 2                     | 1     | 2.5                        | 0.9   | --                     | --    | --                         | --    |
| Transportation,<br>communications and<br>other utilities | 9                 | 5     | 4.3                        | 2.0   | 2                     | 2     | 2.5                        | 1.8   | 1                      | --    | 9.1                        | --    |
| Wholesale and<br>retail trade                            | 54                | 61    | 26.0                       | 25.0  | 22                    | 35    | 27.5                       | 31.8  | 2                      | 9     | 18.2                       | 47.4  |
| Finance, insurance<br>and real estate                    | 10                | 5     | 4.8                        | 2.0   | 9                     | 8     | 11.3                       | 7.3   | --                     | 1     | --                         | 5.3   |
| Community, business and<br>personal services             | 31                | 34    | 14.9                       | 14.0  | 7                     | 5     | 8.7                        | 4.6   | 2                      | 2     | 18.2                       | 10.5  |
| TOTAL  | 208               | 244   | 100.0                      | 100.0 | 80                    | 110   | 100.0                      | 100.0 | 11                     | 19    | 100.0                      | 100.0 |
| <u>SUMMARY</u>   |                   |       |                            |       |                       |       |                            |       |                        |       |                            |       |
| Primary  | 11                | 19    | 5.3                        | 7.8   | 8                     | 11    | 10.0                       | 10.0  | 3                      | 2     | 27.3                       | 10.5  |
| Manufacturing  | 92                | 119   | 44.2                       | 48.8  | 30                    | 48    | 37.5                       | 43.6  | 3                      | 5     | 27.2                       | 26.3  |
| Service  | 105               | 106   | 50.5                       | 43.4  | 42                    | 51    | 52.5                       | 46.4  | 5                      | 12    | 45.5                       | 63.2  |

TABLE X

OUTCOME OF RESOLVED ACQUISITION CASES  
 APPLICANTS CLASSIFIED BY COUNTRY OF APPARENT CONTROL  
 AND ACQUIREES BY WHETHER CANADIAN OR FOREIGN CONTROLLED

| Applicants' country<br>of apparent control<br>and outcome of cases | TOTAL              |              |              |              | Canadian controlled |              |              |              | Foreign controlled |              |              |              |
|--|--------------------|--------------|--------------|--------------|---------------------|--------------|--------------|--------------|--------------------|--------------|--------------|--------------|
|  | Number<br>of cases |              | Percent      |              | Number<br>of cases  |              | Percent      |              | Number<br>of cases |              | Percent      |              |
|  | <u>77/78</u>       | <u>78/79</u> | <u>77/78</u> | <u>78/79</u> | <u>77/78</u>        | <u>78/79</u> | <u>77/78</u> | <u>78/79</u> | <u>77/78</u>       | <u>78/79</u> | <u>77/78</u> | <u>78/79</u> |
| United States  |                    |              |              |              |                     |              |              |              |                    |              |              |              |
| Allowed  | 163                | 201          | 91.0         | 88.2         | 79                  | 95           | 90.8         | 89.6         | 84                 | 106          | 91.3         | 86.9         |
| Disallowed   | 8                  | 19           | 4.5          | 8.3          | 3                   | 8            | 3.4          | 7.6          | 5                  | 11           | 5.4          | 9.0          |
| Withdrawn  | 8                  | 8            | 4.5          | 3.5          | 5                   | 3            | 5.8          | 2.8          | 3                  | 5            | 3.3          | 4.1          |
| TOTAL  | 179                | 228          | 100.0        | 100.0        | 87                  | 106          | 100.0        | 100.0        | 92                 | 122          | 100.0        | 100.0        |
| Western Europe   |                    |              |              |              |                     |              |              |              |                    |              |              |              |
| Allowed  | 71                 | 78           | 92.2         | 86.6         | 44                  | 39           | 91.6         | 86.6         | 27                 | 39           | 93.1         | 86.6         |
| Disallowed   | 2                  | 6            | 2.6          | 6.7          | 2                   | 3            | 4.2          | 6.7          | --                 | 3            | --           | 6.7          |
| Withdrawn  | 4                  | 6            | 5.2          | 6.7          | 2                   | 3            | 4.2          | 6.7          | 2                  | 3            | 6.9          | 6.7          |
| TOTAL  | 77                 | 90           | 100.0        | 100.0        | 48                  | 45           | 100.0        | 100.0        | 29                 | 45           | 100.0        | 100.0        |
| All other countries  |                    |              |              |              |                     |              |              |              |                    |              |              |              |
| Allowed  | 7                  | 17           | 77.8         | 89.4         | 3                   | 9            | 75.0         | 90.0         | 4                  | 8            | 80.0         | 88.9         |
| Disallowed   | 1                  | 1            | 11.1         | 5.3          | 1                   | --           | 25.0         | --           | --                 | 1            | --           | 11.1         |
| Withdrawn  | 1                  | 1            | 11.1         | 5.3          | --                  | 1            | --           | 10.0         | 1                  | --           | 20.0         | --           |
| TOTAL  | 9                  | 19           | 100.0        | 100.0        | 4                   | 10           | 100.0        | 100.0        | 5                  | 9            | 100.0        | 100.0        |
| Total Resolved   |                    |              |              |              |                     |              |              |              |                    |              |              |              |
| Allowed  | 241                | 296          | 90.9         | 87.8         | 126                 | 143          | 90.7         | 88.8         | 115                | 153          | 91.3         | 86.9         |
| Disallowed   | 11                 | 26           | 4.2          | 7.7          | 6                   | 11           | 4.3          | 6.8          | 5                  | 15           | 4.0          | 8.5          |
| Withdrawn  | 13                 | 15           | 4.9          | 4.5          | 7                   | 7            | 5.0          | 4.4          | 6                  | 8            | 4.7          | 4.6          |
| TOTAL  | 265                | 337          | 100.0        | 100.0        | 139                 | 161          | 100.0        | 100.0        | 126                | 176          | 100.0        | 100.0        |

TABLE XI

OUTCOME OF RESOLVED ACQUISITION CASES  
ACQUIREES CLASSIFIED BY PRINCIPAL INDUSTRY SECTOR

| Industry Sector                                    | Allowed cases   |       |                                     |       | Disallowed cases |       |                                     |       | Withdrawn cases |       |                                     |       |
|--|-----------------|-------|-------------------------------------|-------|------------------|-------|-------------------------------------|-------|-----------------|-------|-------------------------------------|-------|
|  | Number of cases |       | Percentage of industry sector total |       | Number of cases  |       | Percentage of industry sector total |       | Number of cases |       | Percentage of industry sector total |       |
|  | 77/78           | 78/79 | 77/78                               | 78/79 | 77/78            | 78/79 | 77/78                               | 78/79 | 77/78           | 78/79 | 77/78                               | 78/79 |
| Mines, mineral fuels, and incidental services      | 11              | 19    | 73.3                                | 90.5  | 1                | --    | 6.7                                 | --    | 3               | 2     | 20.0                                | 9.5   |
| Other primary                                      | 8               | 3     | 100.0                               | 100.0 | --               | --    | --                                  | --    | --              | --    | --                                  | --    |
| Manufacturing                                      | 110             | 128   | 93.2                                | 87.1  | 3                | 10    | 2.6                                 | 6.8   | 5               | 9     | 4.2                                 | 6.1   |
| Construction                                       | 3               | 1     | 100.0                               | 100.0 | --               | --    | --                                  | --    | --              | --    | --                                  | --    |
| Transportation, communications and other utilities | 8               | 9     | 88.9                                | 81.8  | 1                | 1     | 11.1                                | 9.1   | --              | 1     | --                                  | 9.1   |
| Wholesale and retail trade                         | 61              | 89    | 92.4                                | 93.7  | 4                | 5     | 6.1                                 | 5.3   | 1               | 1     | 1.5                                 | 1.0   |
| Finance, insurance and real estate                 | 16              | 11    | 100.0                               | 84.6  | --               | 1     | --                                  | 7.7   | --              | 1     | --                                  | 7.7   |
| Community, business and personal services          | 24              | 36    | 80.0                                | 78.2  | 2                | 9     | 6.7                                 | 19.6  | 4               | 1     | 13.3                                | 2.2   |
| TOTAL  | 241             | 296   | 90.9                                | 87.8  | 11               | 26    | 4.2                                 | 7.7   | 13              | 15    | 4.9                                 | 4.5   |
| <u>SUMMARY</u>                                     |                 |       |                                     |       |                  |       |                                     |       |                 |       |                                     |       |
| Primary  | 19              | 22    | 82.6                                | 91.7  | 1                | --    | 4.4                                 | --    | 3               | 2     | 13.0                                | 8.3   |
| Manufacturing                                      | 110             | 128   | 93.2                                | 87.1  | 3                | 10    | 2.6                                 | 6.8   | 5               | 9     | 4.2                                 | 6.1   |
| Service  | 112             | 146   | 90.3                                | 88.0  | 7                | 16    | 5.7                                 | 9.6   | 5               | 4     | 4.0                                 | 2.4   |

TABLE XII  
 REVIEWABLE NEW BUSINESS CASES  
 NEW BUSINESS CLASSIFIED BY PLANNED INVESTMENT RANGE

| Planned investment range<br>(\$000) | Number<br>of cases |              | Planned<br>investment<br>(\$mil.) |              | Distribution<br>by number<br>of cases<br>% |              | Distribution<br>by planned<br>investment<br>% |              |
|-------------------------------------|--------------------|--------------|-----------------------------------|--------------|--|--------------|---|--------------|
|                                     | <u>77/78</u>       | <u>78/79</u> | <u>77/78</u>                      | <u>78/79</u> | <u>77/78</u>                               | <u>78/79</u> | <u>77/78</u>                                  | <u>78/79</u> |
| Up to 499                           | 285                | 279          | 19.4                              | 20.8         | 85.6                                       | 82.1         | 2.4   | 5.9          |
| 500 - 999                           | 19                 | 14           | 12.1                              | 10.0         | 5.7  | 4.1          | 1.5   | 2.8          |
| 1,000 - 1,999                       | 14                 | 27           | 18.9                              | 35.9         | 4.2  | 7.9          | 2.4   | 10.1         |
| 2,000 - 4,999                       | 7                  | 7            | 35.8                              | 19.5         | 2.1  | 2.1          | 4.5   | 5.5          |
| 5,000 - 9,999                       | 2                  | 3            |                                   | 18.1         | 0.6  | 0.9          |   | 5.1          |
| 10,000 - 24,999                     | 4                  | 8            | 711.2                             | 250.7        | 1.2  | 2.3          | 89.2  | 70.6         |
| 25,000 and above                    | 2                  | 2            |                                   |              | 0.6  | 0.6          |   |              |
| TOTAL                               | 333                | 340          | 797.4                             | 355.0        | 100.0                                      | 100.0        | 100.0   | 100.0        |

TABLE XIII  
 REVIEWABLE NEW BUSINESS CASES  
 NEW BUSINESS CLASSIFIED BY PLANNED EMPLOYMENT RANGE

| Planned employment range | Number of cases |              | Planned employment |              | Distribution by number of cases |                   | Distribution by planned employment |                   |
|--------------------------|-----------------|--------------|--------------------|--------------|---------------------------------|-------------------|------------------------------------|-------------------|
|                          | <u>77/78</u>    | <u>78/79</u> | <u>77/78</u>       | <u>78/79</u> | <u>77/78</u><br>%               | <u>78/79</u><br>% | <u>77/78</u><br>%                  | <u>78/79</u><br>% |
| 0 - 24                   | 287             | 288          | 1,714              | 1,796        | 86.2                            | 84.7              | 42.0                               | 24.5              |
| 25 - 49                  | 28              | 26           | 875                | 790          | 8.4                             | 7.6               | 21.5                               | 10.8              |
| 50 - 74                  | 10              | 12           | 558                | 712          | 3.0                             | 3.5               | 13.7                               | 9.7               |
| 75 - 99                  | 6               | 5            |                    | 417          | 1.8                             | 1.5               |                                    | 5.7               |
| 100 - 299                | 1               | 5            | 931                | 806          | 0.3                             | 1.5               | 22.8                               | 11.0              |
| 300 - 999                | 1               | 3            |                    |              | 0.3                             | 0.9               |                                    |                   |
| 1,000 and above          | --              | 1            | --                 | 2,800        | --                              | 0.3               | --                                 | 38.3              |
| TOTAL                    | 333             | 340          | 4,078              | 7,321        | 100.0                           | 100.0             | 100.0                              | 100.0             |

TABLE XIV

REVIEWABLE NEW BUSINESS CASES  
NEW BUSINESSES CLASSIFIED BY PRINCIPAL INDUSTRY SECTOR

| Industry sector                                   | Number of cases                               |       | Planned investment (\$000) |         | Average planned investment (\$000) |       | Distribution by number of cases (%) |       | Distribution by planned investment (%) |       |
|---|---|-------|----------------------------|---------|------------------------------------|-------|-------------------------------------|-------|--|-------|
|   | 77/78   | 78/79 | 77/78                      | 78/79   | 77/78                              | 78/79 | 77/78                               | 78/79 | 77/78                                  | 78/79 |
|   | Mines, mineral fuels, and incidental services | 18    | 23                         | 63,602  | 81,573                             | 3,533 | 3,263                               | 5.4   | 6.8                                    | 39.4  |
| Other primary                                     | 9   | 2     | 1,370                      |         | 152                                |       | 2.7                                 | 0.6   | 0.9                                    |       |
| Manufacturing                                     | 102   | 98    | 70,023                     | 96,357  | 687                                | 983   | 30.6                                | 28.8  | 43.4                                   | 27.1  |
| Construction                                      | 6   | 15    | 1,045                      | 147,236 | 174                                | 9,816 | 1.8                                 | 4.4   | 0.6                                    | 41.5  |
| Transportation, communication and other utilities | 5   | 12    | 180 <sup>(1)</sup>         | 3,385   | 45 <sup>(1)</sup>                  | 282   | 1.5                                 | 3.5   | 0.1 <sup>(1)</sup>                     | 0.9   |
| Wholesale and retail trade                        | 115   | 111   | 4,866                      | 9,552   | 42                                 | 86    | 34.6                                | 32.7  | 3.0                                    | 2.7   |
| Finance, insurance and real estate                | 13  | 15    | 4,155                      | 3,913   | 320                                | 261   | 3.9                                 | 4.4   | 2.6                                    | 1.1   |
| Community, business and personal services         | 65  | 64    | 16,124                     | 12,997  | 248                                | 203   | 19.5                                | 18.8  | 10.0                                   | 3.7   |
| TOTAL   | 333   | 340   | 161,365 <sup>(1)</sup>     | 355,013 | 486 <sup>(1)</sup> r               | 1,044 | 100.0                               | 100.0 | 100.0                                  | 100.0 |
| <u>SUMMARY</u>                                    |   |       |                            |         |                                    |       |                                     |       |  |       |
| Primary   | 27  | 25    | 64,972                     | 81,573  | 2,406                              | 3,263 | 8.1                                 | 7.4   | 40.3                                   | 23.0  |
| Manufacturing                                     | 102   | 98    | 70,023                     | 96,357  | 687                                | 983   | 30.6                                | 28.8  | 43.4                                   | 27.1  |
| Service   | 204   | 217   | 26,370 <sup>(1)</sup>      | 177,083 | 130 <sup>(1)</sup>                 | 816   | 61.3                                | 63.8  | 16.3                                   | 49.9  |

(1) Excludes the value of one large project; inclusion of this amount would unduly distort the planned investment data.

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TABLE XV  
 REVIEWABLE NEW BUSINESS CASES  
 NEW BUSINESSES CLASSIFIED BY PRINCIPAL TYPE OF MANUFACTURING

| Type of Manufacturing           | Number of cases    |       | Planned investment (\$000) |        | Average planned investment (\$000) |       | Distribution by number of cases (%) |       | Distribution by planned investment (%) |       |
|---------------------------------|--------------------|-------|----------------------------|--------|------------------------------------|-------|-------------------------------------|-------|--|-------|
|                                 | 77/78              | 78/79 | 77/78                      | 78/79  | 77/78                              | 78/79 | 77/78                               | 78/79 | 77/78                                  | 78/79 |
|                                 | Food and beverages | 10    | 6                          | 13,355 | 1,419                              | 1,336 | 237                                 | 9.8   | 6.1                                    | 19.1  |
| Tobacco products                | --                 | --    | --                         | --     | --                                 | --    | --                                  | --    | --                                     | --    |
| Rubber and plastic products     | 6                  | 6     | 1,535                      | 4,916  | 256                                | 819   | 5.9                                 | 6.1   | 2.2                                    | 5.1   |
| Leather                         | --                 | 1     | --                         | c.     | --                                 | c.    | --                                  | 1.0   | --                                     | c.    |
| Textiles                        | 5                  | 1     | 5,080                      | c.     | 1,016                              | c.    | 4.9                                 | 1.0   | 7.3                                    | c.    |
| Knitting Mills                  | 2                  | --    | c.                         | --     | c.                                 | --    | 2.0                                 | --    | c.                                     | --    |
| Clothing                        | 3                  | 3     | 640                        | 159    | 213                                | 53    | 2.9                                 | 3.1   | 0.9                                    | 0.2   |
| Wood                            | 4                  | 3     | 2,437                      | 15,440 | 609                                | 5,147 | 3.9                                 | 3.1   | 3.5                                    | 16.0  |
| Furniture and fixtures          | 1                  | 2     | c.                         | c.     | c.                                 | c.    | 1.0                                 | 2.0   | c.                                     | c.    |
| Paper and allied                | 2                  | --    | c.                         | --     | c.                                 | --    | 2.0                                 | --    | c.                                     | --    |
| Printing, publishing and allied | 1                  | 3     | c.                         | 156    | c.                                 | 52    | 1.0                                 | 3.1   | c.                                     | 0.2   |
| Primary metal                   | 5                  | 4     | 22,518                     | 27,500 | 4,504                              | 6,875 | 4.9                                 | 4.1   | 32.1                                   | 28.5  |
| Metal fabricating               | 13                 | 9     | 6,917                      | 16,372 | 532                                | 1,819 | 12.7                                | 9.2   | 9.9                                    | 17.0  |
| Machinery                       | 15                 | 14    | 4,646                      | 3,728  | 310                                | 266   | 14.7                                | 14.3  | 6.6                                    | 3.9   |
| Transportation equipment        | 5                  | 7     | 1,556                      | 4,075  | 311                                | 582   | 4.9                                 | 7.1   | 2.2                                    | 4.2   |
| Electrical products             | 6                  | 6     | 1,604                      | 1,147  | 267                                | 191   | 5.9                                 | 6.1   | 2.3                                    | 1.2   |
| Non-metallic mineral products   | 5                  | 4     | 640                        | 11,608 | 128                                | 2,902 | 4.9                                 | 4.1   | 0.9                                    | 12.0  |
| Petroleum and coal products     | --                 | --    | --                         | --     | --                                 | --    | --                                  | --    | --                                     | --    |
| Chemical                        | 2                  | 8     | c.                         | 751    | c.                                 | 94    | 2.0                                 | 8.2   | c.                                     | 0.8   |
| Miscellaneous manufacturing     | 17                 | 21    | 6,323                      | 6,651  | 372                                | 317   | 16.6                                | 21.4  | 9.0                                    | 6.9   |
| TOTAL                           | 102                | 98    | 70,023                     | 96,357 | 687                                | 983   | 100.0                               | 100.0 | 100.0                                  | 100.0 |

(c.) Asset figures excluded to preserve confidentiality.

TABLE XVI  
 REVIEWABLE NEW BUSINESS CASES  
 NEW BUSINESSES CLASSIFIED BY PROVINCE OF PRINCIPAL LOCATION

| Region               | Number of cases |       | Planned investment (\$000) |         | Distribution by number of cases % |       | Distribution by planned investment % |       |
|----------------------|-----------------|-------|----------------------------|---------|-----------------------------------|-------|--------------------------------------|-------|
|                      | 77/78           | 78/79 | 77/78                      | 78/79   | 77/78                             | 78/79 | 77/78                                | 78/79 |
| Atlantic provinces   | 19              | 13    | 31,910 <sup>(1)</sup>      | 9,574   | 5.7                               | 3.8   | 19.8 <sup>(1)</sup>                  | 2.7   |
| Newfoundland         | --              | 2     | --                         | c.      | --                                | 0.6   | --                                   | c.    |
| Prince Edward Island | 6               | 1     | 2,798                      | c.      | 1.8                               | 0.3   | 1.7                                  | c.    |
| Nova Scotia          | 8               | 6     | 25,457                     | 2,976   | 2.4                               | 1.7   | 15.8                                 | 0.8   |
| New Brunswick        | 5               | 4     | 3,655 <sup>(1)</sup>       | 6,008   | 1.5                               | 1.2   | 2.3 <sup>(1)</sup>                   | 1.7   |
| Quebec               | 48              | 48    | 19,760                     | 52,848  | 14.4                              | 14.1  | 12.2                                 | 14.9  |
| Ontario              | 199             | 193   | 43,671                     | 57,206  | 59.8                              | 56.8  | 27.1                                 | 16.1  |
| Western provinces    | 67              | 86    | 66,024                     | 235,385 | 20.1                              | 25.3  | 40.9                                 | 66.3  |
| Manitoba             | 9               | 8     | 859                        | 4,840   | 2.7                               | 2.3   | 0.5                                  | 1.3   |
| Saskatchewan         | 3               | 4     | c.                         | c.      | 0.9                               | 1.2   | c.                                   | c.    |
| Alberta              | 28              | 37    | 50,536                     | 83,326  | 8.4                               | 10.9  | 31.3                                 | 23.5  |
| British Columbia     | 26              | 35    | 3,651                      | 137,031 | 7.8                               | 10.3  | 2.3                                  | 38.6  |
| The Territories      | 1               | 2     | c.                         | c.      | 0.3                               | 0.6   | c.                                   | c.    |
| TOTAL                | 333             | 340   | 161,365 <sup>(1)</sup>     | 355,013 | 100.0                             | 100.0 | 100.0                                | 100.0 |

(c.) Asset figures excluded to preserve confidentiality.

(1) Excludes the value of one large project; inclusion of this amount would unduly distort the planned investment data.

TABLE XVII  
 REVIEWABLE NEW BUSINESS CASES  
 APPLICANTS CLASSIFIED BY COUNTRY OF APPARENT CONTROL

| Applicants' country<br>of apparent control | Number<br>of cases |       | Planned<br>investment<br>(\$000) |                       | Distribution<br>by number<br>of cases<br>% |       | Distribution<br>by planned<br>investment<br>% |                     |
|--|--------------------|-------|----------------------------------|-----------------------|--|-------|---|---------------------|
|  | 77/78              | 78/79 | 77/78                            | 78/79                 | 77/78                                      | 78/79 | 77/78   | 78/79               |
|  | United States      | 192   | 200                              | 58,808 <sup>(1)</sup> | 217,249                                    | 57.7  | 58.8  | 36.5 <sup>(1)</sup> |
| Europe                                     | 115                | 101   | 98,471                           | 131,098               | 34.5                                       | 29.7  | 61.0  | 36.9                |
| Austria                                    | 1                  | 2     | c.                               | c.                    | 0.3  | 0.6   | c.  | c.                  |
| Belgium                                    | --                 | 1     | --                               | c.                    | --   | 0.3   | --  | c.                  |
| Denmark                                    | 3                  | 5     | c.                               | 750                   | 0.9  | 1.5   | c.  | 0.2                 |
| Finland                                    | 1                  | 3     | c.                               | 1,310                 | 0.3  | 0.9   | c.  | 0.4                 |
| France                                     | 19                 | 13    | 21,498                           | 15,900                | 5.7  | 3.8   | 13.3  | 4.5                 |
| Greece                                     | 1                  | 1     | c.                               | c.                    | 0.3  | 0.3   | c.  | c.                  |
| Ireland                                    | --                 | 1     | --                               | c.                    | --   | 0.3   | --  | c.                  |
| Italy                                      | 8                  | 11    | 4,895                            | 21,766                | 2.4  | 3.2   | 3.0   | 6.1                 |
| Luxembourg                                 | --                 | 1     | --                               | c.                    | --   | 0.3   | --  | c.                  |
| Monaco                                     | 1                  | --    | c.                               | --                    | 0.3  | --    | c.  | --                  |
| Netherlands                                | 4                  | --    | 270                              | --                    | 1.2  | --    | 0.2   | --                  |
| Norway                                     | 4                  | 2     | 2,240                            | c.                    | 1.2  | 0.6   | 1.4   | c.                  |
| Portugal                                   | --                 | 1     | --                               | c.                    | --   | 0.3   | --  | c.                  |
| Spain                                      | 2                  | 1     | c.                               | c.                    | 0.6  | 0.3   | c.  | c.                  |
| Sweden                                     | 8                  | 4     | 1,732                            | c.                    | 2.4  | 1.2   | 1.1   | c.                  |
| Switzerland                                | 9                  | 11    | 4,570                            | 33,045                | 2.7  | 3.2   | 2.8   | 9.3                 |
| United Kingdom                             | 29                 | 26    | 9,634                            | 5,111                 | 8.7  | 7.6   | 6.0   | 1.5                 |
| West Germany                               | 25                 | 18    | 41,669                           | 50,871                | 7.5  | 5.3   | 25.8  | 14.3                |

TABLE XVII (conclusion)

REVIEWABLE NEW BUSINESS CASES  
 APPLICANTS CLASSIFIED BY COUNTRY OF APPARENT CONTROL

| Applicants' country<br>of apparent control | Number<br>of cases  |       | Planned<br>investment<br>(\$000) |         | Distribution<br>by number<br>of cases<br>% |       | Distribution<br>by planned<br>investment<br>% |       |
|--|---------------------|-------|----------------------------------|---------|--|-------|---|-------|
|  | 77/78               | 78/79 | 77/78                            | 78/79   | 77/78                                      | 78/79 | 77/78   | 78/79 |
|  | All Other Countries | 26    | 39                               | 4,086   | 6,666                                      | 7.8   | 11.5  | 2.5   |
| Argentina                                  | 1                   | --    | c.                               | --      | 0.3  | --    | c.  | --    |
| Australia                                  | 2                   | 4     | c.                               | 1,205   | 0.6  | 1.2   | c.  | 0.3   |
| Bahamas                                    | 1                   | --    | c.                               | --      | 0.3  | --    | c.  | --    |
| Bermuda                                    | --                  | 1     | --                               | c.      | --   | 0.3   | --  | c.    |
| Brazil                                     | --                  | 1     | --                               | c.      | --   | 0.3   | --  | c.    |
| El Salvador                                | --                  | 1     | --                               | c.      | --   | 0.3   | --  | c.    |
| Guyana                                     | 1                   | --    | c.                               | --      | 0.3  | --    | c.  | --    |
| Hong Kong                                  | 2                   | 3     | c.                               | 1,310   | 0.6  | 0.9   | c.  | 0.4   |
| India                                      | 1                   | 1     | c.                               | c.      | 0.3  | 0.3   | c.  | c.    |
| Iran                                       | 1                   | 2     | c.                               | c.      | 0.3  | 0.6   | c.  | c.    |
| Israel                                     | --                  | 2     | --                               | c.      | --   | 0.6   | --  | c.    |
| Japan                                      | 8                   | 5     | 812                              | 2,190   | 2.4  | 1.4   | 0.5   | 0.6   |
| Jordan                                     | --                  | 1     | --                               | c.      | --   | 0.3   | --  | c.    |
| Korea                                      | --                  | 1     | --                               | c.      | --   | 0.3   | --  | c.    |
| Kuwait                                     | --                  | 1     | --                               | c.      | --   | 0.3   | --  | c.    |
| Lebanon                                    | --                  | 1     | --                               | c.      | --   | 0.3   | --  | c.    |
| Netherlands Antilles                       | 1                   | --    | c.                               | --      | 0.3  | --    | c.  | --    |
| Mexico                                     | --                  | 2     | --                               | c.      | --   | 0.6   | --  | c.    |
| Philippines                                | 1                   | --    | c.                               | --      | 0.3  | --    | c.  | --    |
| South Africa                               | 4                   | 4     | 302                              | c.      | 1.2  | 1.2   | 0.2   | c.    |
| Taiwan                                     | 1                   | 2     | c.                               | c.      | 0.3  | 0.6   | c.  | c.    |
| Trinidad                                   | 1                   | --    | c.                               | --      | 0.3  | --    | c.  | --    |
| Turkey                                     | --                  | 1     | --                               | c.      | --   | 0.3   | --  | c.    |
| USSR                                       | 1                   | --    | c.                               | --      | 0.3  | --    | c.  | --    |
| Non-resident Canadian                      | --                  | 6     | --                               | 680     | --   | 1.7   | --  | 0.4   |
| TOTAL                                      | 333                 | 340   | 161,365 <sup>(1)</sup>           | 355,013 | 100.0                                      | 100.0 | 100.0   | 100.0 |

(c.) Planned investment figures excluded to preserve confidentiality.

(1) Excludes the value of one large project; inclusion of this amount would unduly distort the planned investment data.

TABLE XVIII

REVIEWABLE NEW BUSINESS CASES  
 NEW BUSINESSES CLASSIFIED BY PROVINCE OF PRINCIPAL LOCATION  
 AND APPLICANTS CLASSIFIED BY COUNTRY OF APPARENT CONTROL

| Region               | "U.S." applicants |       |                         |       | "European" applicants |       |                         |       | "All other" applicants |       |                         |       |
|----------------------|-------------------|-------|-------------------------|-------|-----------------------|-------|-------------------------|-------|------------------------|-------|-------------------------|-------|
|                      | Number            |       | Distribution of cases % |       | Number                |       | Distribution of cases % |       | Number                 |       | Distribution of cases % |       |
|                      | 77/78             | 78/79 | 77/78                   | 78/79 | 77/78                 | 78/79 | 77/78                   | 78/79 | 77/78                  | 78/79 | 77/78                   | 78/79 |
| Atlantic provinces   | 3                 | 7     | 1.6                     | 3.5   | 14                    | 6     | 12.2                    | 6.0   | 2                      | --    | 7.7                     | --    |
| Newfoundland         | --                | --    | --                      | --    | --                    | 2     | --                      | 2.0   | --                     | --    | --                      | --    |
| Prince Edward Island | --                | --    | --                      | --    | 6                     | 1     | 5.2                     | 1.0   | --                     | --    | --                      | --    |
| Nova Scotia          | 1                 | 4     | 0.5                     | 2.0   | 5                     | 2     | 4.4                     | 2.0   | 2                      | --    | 7.7                     | --    |
| New Brunswick        | 2                 | 3     | 1.1                     | 1.5   | 3                     | 1     | 2.6                     | 1.0   | --                     | --    | --                      | --    |
| Quebec               | 16                | 20    | 8.3                     | 10.0  | 28                    | 26    | 24.4                    | 25.7  | 4                      | 2     | 15.4                    | 5.1   |
| Ontario              | 130               | 119   | 67.7                    | 59.5  | 55                    | 49    | 47.8                    | 48.5  | 14                     | 25    | 53.8                    | 64.1  |
| Western provinces    | 43                | 54    | 22.4                    | 27.0  | 18                    | 20    | 15.6                    | 19.8  | 6                      | 12    | 23.1                    | 30.8  |
| Manitoba             | 7                 | 7     | 3.7                     | 3.5   | 1                     | --    | 0.9                     | --    | 1                      | 1     | 3.9                     | 2.6   |
| Saskatchewan         | 1                 | 3     | 0.5                     | 1.5   | 2                     | 1     | 1.7                     | 1.0   | --                     | --    | --                      | --    |
| Alberta              | 15                | 20    | 7.8                     | 10.0  | 13                    | 14    | 11.3                    | 13.9  | --                     | 3     | --                      | 7.7   |
| British Columbia     | 19                | 23    | 9.9                     | 11.5  | 2                     | 4     | 1.7                     | 3.9   | 5                      | 8     | 19.2                    | 20.5  |
| The Territories      | 1                 | 1     | 0.5                     | 0.5   | --                    | 1     | --                      | 1.0   | --                     | --    | --                      | --    |
| TOTAL                | 192               | 200   | 100.0                   | 100.0 | 115                   | 101   | 100.0                   | 100.0 | 26                     | 39    | 100.0                   | 100.0 |

TABLE XIX

REVIEWABLE NEW BUSINESS CASES  
NEW BUSINESSES CLASSIFIED BY PRINCIPAL INDUSTRY SECTOR  
AND APPLICANTS CLASSIFIED BY COUNTRY OF APPARENT CONTROL

| Industry Sector  | "U.S." applicants |              |                            |              | "European" applicants |              |                            |              | "All other" applicants |              |                            |              |
|--|-------------------|--------------|----------------------------|--------------|-----------------------|--------------|----------------------------|--------------|------------------------|--------------|----------------------------|--------------|
|  | Number            |              | Distribution of cases<br>% |              | Number                |              | Distribution of cases<br>% |              | Number                 |              | Distribution of cases<br>% |              |
|  | <u>77/78</u>      | <u>78/79</u> | <u>77/78</u>               | <u>78/79</u> | <u>77/78</u>          | <u>78/79</u> | <u>77/78</u>               | <u>78/79</u> | <u>77/78</u>           | <u>78/79</u> | <u>77/78</u>               | <u>78/79</u> |
| Mines, mineral fuels,<br>and incidental<br>services            | 10                | 12           | 5.2                        | 6.0          | 8                     | 8            | 7.0                        | 7.9          | --                     | 3            | --                         | 7.7          |
| Other primary  | 3                 | 2            | 1.6                        | 1.0          | 5                     | --           | 4.3                        | --           | 1                      | --           | 3.9                        | --           |
| Manufacturing  | 53                | 55           | 27.6                       | 27.5         | 43                    | 38           | 37.4                       | 37.6         | 6                      | 5            | 23.0                       | 12.8         |
| Construction   | 5                 | 11           | 2.6                        | 5.5          | 1                     | 4            | 0.9                        | 4.0          | --                     | --           | --                         | --           |
| 48<br>Transportation,<br>communications and<br>other utilities | 2                 | 4            | 1.0                        | 2.0          | 2                     | 4            | 1.7                        | 4.0          | 1                      | 5            | 3.9                        | 12.8         |
| Wholesale and<br>retail trade                                  | 71                | 65           | 37.0                       | 32.5         | 33                    | 27           | 28.7                       | 26.7         | 11                     | 19           | 42.3                       | 48.7         |
| Finance, insurance<br>and real estate                          | 5                 | 8            | 2.6                        | 4.0          | 8                     | 4            | 7.0                        | 4.0          | --                     | 2            | --                         | 5.2          |
| Community, business and<br>personal services                   | 43                | 43           | 22.4                       | 21.5         | 15                    | 16           | 13.0                       | 15.8         | 7                      | 5            | 26.9                       | 12.8         |
| TOTAL  | 192               | 200          | 100.0                      | 100.0        | 115                   | 101          | 100.0                      | 100.0        | 26                     | 39           | 100.0                      | 100.0        |
| <u>SUMMARY</u>   |                   |              |                            |              |                       |              |                            |              |                        |              |                            |              |
| Primary  | 13                | 14           | 6.8                        | 7.0          | 13                    | 8            | 11.3                       | 7.9          | 1                      | 3            | 3.9                        | 7.7          |
| Manufacturing  | 53                | 55           | 27.6                       | 27.5         | 43                    | 38           | 37.4                       | 37.6         | 6                      | 5            | 23.0                       | 12.8         |
| Service  | 126               | 131          | 65.6                       | 65.5         | 59                    | 55           | 51.3                       | 54.5         | 19                     | 31           | 73.1                       | 79.5         |

TABLE XX

OUTCOME OF RESOLVED NEW BUSINESS CASES  
 APPLICANTS CLASSIFIED BY COUNTRY OF APPARENT CONTROL

| Applicants' apparent<br>country of control and<br>outcome of cases | Number<br>of cases |              | Percent<br>of cases |              | Applicants' apparent<br>country of control and<br>outcome of cases | Number<br>of cases |                     | Percent<br>of cases |              |
|--|--------------------|--------------|---------------------|--------------|--|--------------------|---------------------|---------------------|--------------|
|  | <u>77/78</u>       | <u>78/79</u> | <u>77/78</u>        | <u>78/79</u> |  | <u>77/78</u>       | <u>78/79</u>        | <u>77/78</u>        | <u>78/79</u> |
|  | United States      |              |                     |              |  |                    | All other countries |                     |              |
| Allowed  | 177                | 163          | 89.9                | 86.7         | Allowed  | 20                 | 30                  | 74.1                | 81.1         |
| Disallowed   | 6                  | 14           | 3.0                 | 7.4          | Disallowed   | 3                  | 1                   | 11.1                | 2.7          |
| Withdrawn  | 14                 | 11           | 7.1                 | 5.9          | Withdrawn  | 4                  | 6                   | 14.8                | 16.2         |
| TOTAL  | 197                | 188          | 100.0               | 100.0        | TOTAL  | 27                 | 37                  | 100.0               | 100.0        |
| Western Europe   |                    |              |                     |              | Total resolved   |                    |                     |                     |              |
| Allowed  | 103                | 87           | 91.2                | 89.7         | Allowed  | 300                | 280                 | 89.0                | 87.0         |
| Disallowed   | 5                  | 3            | 4.4                 | 3.1          | Disallowed   | 14                 | 18                  | 4.2                 | 5.6          |
| Withdrawn  | 5                  | 7            | 4.4                 | 7.2          | Withdrawn  | 23                 | 24                  | 6.8                 | 7.4          |
| TOTAL  | 113                | 97           | 100.0               | 100.0        | TOTAL  | 337                | 322                 | 100.0               | 100.0        |

TABLE XXI

OUTCOME OF RESOLVED NEW BUSINESS CASES  
NEW BUSINESSES CLASSIFIED BY PRINCIPAL INDUSTRY SECTOR

| Industry Sector                                    | Allowed cases   |       |                                     |       | Disallowed cases |       |                                     |       | Withdrawn cases |       |                                     |       |
|--|-----------------|-------|-------------------------------------|-------|------------------|-------|-------------------------------------|-------|-----------------|-------|-------------------------------------|-------|
|  | Number of cases |       | Percentage of industry sector total |       | Number of cases  |       | Percentage of industry sector total |       | Number of cases |       | Percentage of industry sector total |       |
|  | 77/78           | 78/79 | 77/78                               | 78/79 | 77/78            | 78/79 | 77/78                               | 78/79 | 77/78           | 78/79 | 77/78                               | 78/79 |
| Mines, mineral fuels, and incidental services      | 14              | 15    | 93.3                                | 78.9  | --               | --    | --                                  | --    | 1               | 4     | 6.7                                 | 21.1  |
| Other primary                                      | 9               | 2     | 81.8                                | 100.0 | 1                | --    | 9.1                                 | --    | 1               | --    | 9.1                                 | --    |
| Manufacturing                                      | 93              | 88    | 93.0                                | 94.6  | 1                | 3     | 1.0                                 | 3.2   | 6               | 2     | 6.0                                 | 2.2   |
| Construction                                       | 5               | 11    | 83.3                                | 91.7  | --               | --    | --                                  | --    | 1               | 1     | 16.7                                | 8.3   |
| Transportation, communications and other utilities | 4               | 9     | 80.0                                | 75.0  | --               | --    | --                                  | --    | 1               | 3     | 20.0                                | 25.0  |
| Wholesale and retail trade                         | 105             | 98    | 84.0                                | 85.2  | 9                | 8     | 7.2                                 | 7.0   | 11              | 9     | 8.8                                 | 7.8   |
| Finance, insurance and real estate                 | 13              | 8     | 86.6                                | 80.0  | 1                | 1     | 6.7                                 | 10.0  | 1               | 1     | 6.7                                 | 10.0  |
| Community, business and personal services          | 57              | 49    | 95.0                                | 83.0  | 2                | 6     | 3.3                                 | 10.2  | 1               | 4     | 1.7                                 | 6.8   |
| TOTAL  | 300             | 280   | 89.0                                | 87.0  | 14               | 18    | 4.2                                 | 5.6   | 23              | 24    | 6.8                                 | 7.4   |
| <u>SUMMARY</u>                                     |                 |       |                                     |       |                  |       |                                     |       |                 |       |                                     |       |
| Primary  | 23              | 17    | 88.5                                | 81.0  | 1                | --    | 3.8                                 | --    | 2               | 4     | 7.7                                 | 19.0  |
| Manufacturing                                      | 93              | 88    | 93.0                                | 94.6  | 1                | 3     | 1.0                                 | 3.2   | 6               | 2     | 6.0                                 | 2.2   |
| Service  | 184             | 175   | 87.2                                | 85.4  | 12               | 15    | 5.7                                 | 7.3   | 15              | 18    | 7.1                                 | 7.3   |



APPENDIX A

PRINCIPAL OFFICERS AND ORGANIZATION OF THE AGENCY

September 30, 1979

|                              |   |          |
|------------------------------|---|----------|
| Minister                     | The Honourable Robert de Cotret   |          |
| Commissioner                 | G. Howarth  | 995-9601 |
| Deputy Commissioner          | J.J. Tennier  | 995-9605 |
| Assessment Branch            |   |          |
|                              | Deputy Commissioner<br>J.J. Tennier   | 995-9605 |
|                              | Director, Service and Construction<br>Industries Division<br>L.F. Drahotsky | 995-9456 |
|                              | Director, Manufacturing Industries Division<br>D.G. Laplante                | 995-9455 |
|                              | Director, Resource Industries Division<br>C. Pineau                         | 995-9452 |
| Compliance Branch            |   |          |
|                              | Director<br>W.T. Wood   | 995-9997 |
|                              | Deputy Director<br>R.J. Stocks  | 992-5339 |
|                              | Senior Legal Advisor<br>P. Tetro  | 992-5478 |
| Research and Analysis Branch |   |          |
|                              | Director<br>G.H. Dewhirst   | 992-3847 |
| General Inquiries            |   | 995-9449 |

## ORGANIZATION

The Agency, whose sole responsibility is to advise and assist the Minister responsible for the administration of the Act, is composed of three branches: the Compliance Branch, the Assessment Branch, and the Research and Analysis Branch.

The Compliance Branch receives notices from investors with respect to their proposed investments and checks their reviewability under the Act. Also, the Branch provides Agency opinions and formulates Ministerial opinions. The other responsibilities of the Branch include surveillance, investigation, enforcement, and general administration of the Agency, which are described elsewhere in this report.

The Assessment Branch analyses investment proposals against the criteria for the assessment of benefit to Canada. The analysis is based on the information provided by the investor in the notice or further information on companies and sectors provided by interested federal departments and agencies. In addition, the Branch maintains direct contact with the provincial governments in order to identify their policies relevant to particular proposals. Following this analysis, the Assessment Branch provides advice to the Minister in order to enable him to assess the extent to which proposals offer significant benefit to Canada.

The Research and Analysis Branch provides company and industry analysis in support of the assessment process. It also reviews results achieved through the administration of the Act and helps to develop new approaches to improve its effectiveness. The Branch also evaluates the various factors, both external and domestic, which affect trends in foreign investment in Canada. Similarly, it is responsible for enabling the Agency to advise the Minister on the effects that any proposed federal economic and industrial policies may have on foreign investment. This involves an adequate degree of liaison and consultation with other federal departments and agencies. It is also responsible for the preparation of Agency publications.

APPENDIX B

ALPHABETIC LIST OF ALLOWED AND DISALLOWED ACQUISITION CASES  
SIGNIFICANT BENEFITS TO CANADA  
SUMMARIZED BY PRINCIPAL FACTORS OF ASSESSMENT

FISCAL 1978-79

| No. | Applicant/acquiree and its business  | Allowed (A) or Disallowed (D) | Increased Employment | New Investment | Increased Resource Processing or Use of Canadian Parts & Services | Additional Exports | Canadian Participation (as shareholders/directors/managers) | Improved Productivity & Industrial Efficiency | Enhanced Technological Development | Improved Product Variety & Innovation | Beneficial Impact on Competition | Compatibility with Industrial and Economic Policies |
|-----|--|-------------------------------|----------------------|----------------|---|--------------------|---|---|------------------------------------|---------------------------------------|----------------------------------|---|
| 1.  | ATF-Davidson Company Inc./Ditto Division of Bell & Howell Ltd., which distributes duplicating machines, accessories and related duplicating supplies   | A                             | x                    | x              |   |                    | x   | x   |                                    |                                       | x                                | x   |
| 2.  | Ademco Alarm-Device of Canada Ltd./A.B.C. Security Products Inc., which distributes burglar and fire alarm products  | A                             | x                    |                | x   |                    |   |   |                                    |                                       |                                  | x   |
| 3.  | Advanced Computer Techniques Corporation (ACT) (second submission)/R. Angus Computer Services Ltd. (Angus Computer), which provides data processing services                                 | A                             | x                    | x              | x   | x                  | x   | x   | x                                  | x                                     | x                                | x   |
| 4.  | Aktiebolaget Electrolux/Husqvarna Canada Co. Ltd., which imports domestic sewing machines  | A                             | x                    |                |   |                    |   | x   |                                    | x                                     |                                  | x   |
| 5.  | Allis-Chalmers Canada Ltd.(second submission)/Elliott Rubber & Plastic Ltd., which manufactures rubber and plastic replacement parts for industrial and mining pumps, hoses and pipe linings | A                             |                      |                | x   | x                  | x   |   |                                    |                                       |                                  | x   |
| 6.  | Andola Fibres Ltd./G. Whitaker & Co. Ltd., which converts man-made filaments to staple length fibre and washes raw wool  | A                             |                      | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 7.  | Andres, Lorenz/dairy farm owned by Anton and Alberta Heitveld, dairy farm  | A                             |                      |                |   |                    |   | x   |                                    | x                                     |                                  | x   |
| 8.  | Andresen, Johan H./Swix Sport International Division of Astra Chemicals Ltd., which manufactures and imports ski equipment   | A                             |                      | x              | x   | x                  | x   |   | x                                  |                                       |                                  | x   |
| 9.  | Aquitaine Co. of Canada Ltd./Universal Gas Co. Ltd., which explores for and produces oil and gas   | A                             |                      | x              |   |                    | x   |   | x                                  |                                       |                                  | x   |
| 10. | Aspen Skiing Corporation and Federal Business Development Bank/Fortress Mountain Resorts Ltd., which operates a ski resort   | A                             | x                    | x              |   |                    | x   |   |                                    |                                       | x                                | x   |
| 11. | Aspro Inc./Granning Suspension Ltd., which assembles heavy duty air suspension systems for trucks and trailers   | A                             | x                    | x              | x   |                    | x   |   |                                    | x                                     |                                  | x   |
| 12. | Associated Biscuits of Canada Ltd. (formerly known as Peek Frean Canada Ltd./Dad's Industries Ltd., which makes Dad's cookies  | A                             | x                    | x              | x   | x                  | x   | x   | x                                  |                                       |                                  | x   |

| No. | Applicant/acquiree and its business   | Allowed (A) or Disallowed (D) | Increased Employment | New Investment | Increased Resource Processing or Use of Canadian Parts & Services | Additional Exports | Canadian Participation (as shareholders/directors/managers) | Improved Productivity & Industrial Efficiency | Enhanced Technological Development | Improved Product Variety & Innovation | Beneficial Impact on Competition | Compatibility with Industrial and Economic Policies |
|-----|---|-------------------------------|----------------------|----------------|---|--------------------|---|---|------------------------------------|---------------------------------------|----------------------------------|---|
| 13. | Associated Biscuits of Canada Ltd., et al/Gravure Graphics Ltd., which is engaged in the printing of roto-gravures and conversion of flexible packaging materials   | A                             |                      |                | x   | x                  |   | x   |                                    |                                       |                                  | x   |
| 14. | Associates Financial Services Ltd. and Associates Realty Credit Ltd./ certain assets of TKM Credit Corporation (Canada) Ltd. and Tozer Realty Ltd., which is engaged in TKM-consumer lending and Tozer Realty in residential mortgage lending | A                             | x                    | x              |   |                    | x   | x   |                                    |                                       |                                  | x   |
| 15. | Athena Reproductions Ltd./Gallery Editions Ltd., which distributes fine art reproductions, stationery, and books  | A*                            |                      |                |   |                    | x   | x   |                                    | x                                     |                                  | x   |
| 16. | Atlantic Richfield Co./Continental Cables and Conduits Ltd., which manufactures liquid-tight conduits and aluminum flexible conduits  | A                             | x                    | x              | x   |                    |   | x   |                                    | x                                     |                                  | x   |
| 17. | B.B.&K. Leasing Ltd./Trapper's Shack, which sells Indian handicrafts  | A                             |                      | x              | x   |                    |   |   |                                    |                                       | x                                | x   |
| 18. | B.G.N. Optical Ltd./Nikon Division of Anglophoto Ltd. and Anglophoto Instruments Ltd., which distributes cameras, optical instruments and accessories   | A                             | x                    |                |   |                    |   |   | x                                  | x                                     | x                                | x   |
| 19. | BP Oil Ltd./Roméo Monette Ltée, which sells fuel oil to retail, commercial and industrial accounts and service of heating equipment   | A                             |                      |                |   |                    |   | x   |                                    |                                       |                                  | x   |
| 20. | BSR Ltd./1. Tucker Plastic Products Ltd. 2. Judge International (Canada) Ltd., 1. which manufactures and distributes plastic products 2. which distributes enamel-on-steel cookware   | A                             | x                    | x              | x   | x                  | x   | x   |                                    | x                                     | x                                | x   |
| 21. | Baker Industries Inc./1. Pyrotronics Canada Ltd. 2. Wells Fargo Armored Express Ltd., 1. which manufactures and distributes fire and smoke detectors 2. which provides armored car services to banks and other commercial customers           | A                             | x                    | x              | x   |                    | x   | x   | x                                  | x                                     | x                                | x   |
| 22. | Baker Material Handling Corp./certain assets of Otis Elevator Co. Ltd., namely facilities to distribute imported forklift trucks  | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 23. | Bank Building & Equipment Corp./Cooper Appraisals Ltd., which is engaged in general property appraisal  | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 24. | Bassett Mirror of Canada Ltd. et al/ Les Industries Roy Limitée, which manufactures metal products and metal and glass furniture  | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |

| No. | Applicant/acquiree and its business  | Allowed (A) or Disallowed (D) | Increased Employment | New Investment | Increased Resource Processing or Use of Canadian Parts & Services | Additional Exports | Canadian Participation (as shareholders/directors/managers) | Improved Productivity & Industrial Efficiency | Enhanced Technological Development | Improved Product Variety & Innovation | Beneficial Impact on Competition | Compatibility with Industrial and Economic Policies |
|-----|--|-------------------------------|----------------------|----------------|---|--------------------|---|---|------------------------------------|---------------------------------------|----------------------------------|---|
| 25. | Beatrice Foods Co./Culligan of Canada Ltd., which develops, manufactures and distributes water treatment systems and services  | A                             | x                    | x              | x   |                    | x   | x   |                                    |                                       |                                  | x   |
| 26. | Beatrice Foods (Ontario) Ltd./dairy distribution business of Hunter Dairy Ltd. (certain assets), (a franchised dairy products distributor for Silverwoods Dairy)         | A                             |                      | x              |   |                    | x   | x   |                                    | x                                     | x                                | x   |
| 27. | Bestwood Industries Ltd./Consumer Pallet Ltd. and Coastline Wood Pallet & Container Ltd., which manufactures wooden pallets for the shingle industry                     | A                             | x                    |                | x   | x                  |   | x   |                                    |                                       |                                  | x   |
| 28. | Bickerton Enterprises Ltd./Good Hope Cannery Lodge Ltd., which operates a fishing resort   | A                             |                      | x              | x   |                    | x   | x   |                                    |                                       | x                                | x   |
| 29. | Blackwood Hodge (Canada) Ltd. (second submission)/Tobin Tractor (1957) Ltd., which distributes heavy construction machinery and equipment                                | A                             | x                    | x              | x   |                    | x   | x   |                                    | x                                     | x                                | x   |
| 30. | Bondhus Corp./Mullin Tools Ltd., which distributes specialty hand tools  | A                             | x                    |                |   |                    |   | x   |                                    | x                                     | x                                | x   |
| 31. | Boots Drug Stores (Canada) Ltd./McDermott Drugs Ltd., which operates drug stores   | A                             | x                    | x              | x   |                    |   | x   |                                    | x                                     |                                  | x   |
| 32. | Boots the Chemists Ltd./Tamblyn (Pacific) Ltd. and Associates, which operates drug stores  | A                             | x                    | x              | x   |                    | x   | x   |                                    | x                                     | x                                | x   |
| 33. | Borden Inc./The Creamette Co. of Canada Ltd., which manufactures and distributes pasta and other related products  | A                             |                      |                | x   |                    |   | x   |                                    |                                       |                                  | x   |
| 34. | Borden Products Ltd./Volplex Inc., which extrudes plastic film   | A                             | x                    | x              | x   |                    | x   | x   |                                    | x                                     |                                  | x   |
| 35. | Borg Textiles Ltd./certain assets of Uniroyal Ltd., namely facilities to manufacture deep pile synthetic fibre fabrics   | A                             | x                    | x              | x   |                    | x   | x   |                                    |                                       |                                  | x   |
| 36. | Bose Corp./Les Fabrications Gilles Drolet Ltée, which manufactures a variety of products   | A                             | x                    | x              | x   | x                  | x   | x   |                                    |                                       |                                  | x   |
| 37. | Bristol-Myers Canada Ltd./Vancouver Regional Business Div. of the Clorox Company of Canada Ltd., which sells household cleaners and industrial bleaches to retail stores | A                             |                      | x              | x   |                    | x   | x   |                                    | x                                     |                                  | x   |
| 38. | Bristol-Myers Co./Inter-Unitek Canada Ltd., which imports and distributes orthodontal dentist supplies   | A                             | x                    | x              | x   |                    |   |   |                                    |                                       | x                                | x   |
| 39. | Browning-Ferris Industries Ltd./Disposal Division of Bondy Cartage Ltd., which collects, hauls and disposes of solid waste material                                      | A                             | x                    | x              |   |                    |   | x   | x                                  | x                                     |                                  | x   |

| No. | Applicant/acquiree and its business   | Allowed (A) or<br>Disallowed (D) | Increased Employment | New Investment | Increased Resource<br>Processing or Use of<br>Canadian Parts &<br>Services | Additional Exports | Canadian Participation<br>(as shareholders/directors/<br>managers) | Improved Productivity<br>& Industrial Efficiency | Enhanced Technological<br>Development | Improved Product<br>Variety & Innovation | Beneficial Impact<br>on Competition | Compatibility with<br>Industrial and<br>Economic Policies |
|-----|---|----------------------------------|----------------------|----------------|--|--------------------|--|--|---------------------------------------|--|-------------------------------------|---|
| 40. | Browning-Ferris Industries of Winnipeg (1974) Ltd./Shore Disposal Ltd., which collects commercial and industrial wastes   | A                                | x                    | x              | x  |                    | x  | x  |                                       |  | x                                   | x   |
| 41. | Brunswick Corp./Vapor Canada Ltd., which manufactures a variety of equipment and systems for railroads and mass transit systems   | A                                | x                    | x              | x  |                    | x  | x  |                                       | x  |                                     | x   |
| 42. | Bulk Transport Service Inc./Soulanges Cartage & Equipment Co. Ltd., which hauls bulk cement and construction materials  | D                                |                      |                |  |                    |  |  |                                       |  |                                     |   |
| 43. | Burger King Canada, Ltd./Safko Restaurants Ltd., which operates a "Burger King" fast food restaurant  | A                                |                      | x              | x  |                    | x  | x  |                                       |  | x                                   | x   |
| 44. | Burmeister & Wain American Corp./Mark Products Ltd., which manufactures geophysical cable and sells or rents geophysical exploration equipment such as geophones and connectors     | A                                | x                    | x              | x  |                    | x  |  |                                       | x  |                                     | x   |
| 45. | Bush Boake Allen Corporation Ltd./Monsanto Flavor/Essence Ltd., which supplies raw materials and manufacture/sale of formulated fragrance and flavour compounds                     | A                                |                      |                | x  |                    | x  | x  | x                                     | x  | x                                   | x   |
| 46. | CFMG Inc./which will acquire the fuel, heating and home comfort equipment business of S. Anglin Co. Ltd.  | D                                |                      |                |  |                    |  |  |                                       |  |                                     |   |
| 47. | CN Marine Corp., et al/The Halifax Shipyards Division of Hawker Industries Ltd., which operates two shipyards   | A                                | x                    | x              | x  | x                  | x  | x  |                                       | x  |                                     | x   |
| 48. | Camp Owakonze Inc./310183 Ontario Ltd., which operates a youth camp   | A                                | x                    |                | x  |                    |  |  |                                       |  |                                     | x   |
| 49. | Canada Tungsten Mining Corp./Dublin Gulch Mining Ltd., which operates a placer gold property  | A                                | x                    | x              | x  | x                  |  |  |                                       |  |                                     | x   |
| 50. | Canadian Linen Supply Co. Ltd./certain assets of the Saskatoon Division of Sunshine Uniform Supply (Wpg) Ltd., which supplies laundered towels, linens and wearing apparel for hire | A                                | x                    |                |  |                    |  | x  |                                       |  |                                     | x   |
| 51. | Caplan Profile Group Ltd./Profile Expanded Plastics Ltd., which manufactures expanded polystyrene frames for the furniture industry   | A                                |                      | x              |  | x                  | x  | x  | x                                     | x  |                                     | x   |
| 52. | Cargill Grain Company, Ltd./certain assets of Bosco & Bower Ltd. and Gagnon and Boucher Ltd., which are grain merchandising companies   | A                                | x                    |                | x  |                    |  | x  |                                       |  | x                                   | x   |

| No. | Applicant/acquiree and its business  | Allowed (A) or Disallowed (D) | Increased Employment | New Investment | Increased Resource Processing or Use of Canadian Parts & Services | Additional Exports | Canadian Participation (as shareholders/directors/managers) | Improved Productivity & Industrial Efficiency | Enhanced Technological Development | Improved Product Variety & Innovation | Beneficial Impact on Competition | Compatibility with Industrial and Economic Policies |
|-----|--|-------------------------------|----------------------|----------------|---|--------------------|---|---|------------------------------------|---------------------------------------|----------------------------------|---|
| 53. | Cargill Grain Company, Ltd./certain assets of Gosselin Grain Ltd., which is a grain merchandising company  | A                             | x                    |                | x   |                    |   | x   |                                    |                                       | x                                | x   |
| 54. | Cargill Grain Co. Ltd./Seed Plant Dept. of Kroeker Seeds Ltd., which sells seeds and fertilizers   | A                             |                      | x              | x   | x                  |   | x   |                                    |                                       | x                                | x   |
| 55. | Gegelec Industrie Inc./Dominion Cutout Ltd., which manufactures electrical equipment   | A                             | x                    | x              | x   | x                  |   |   | x                                  | x                                     |                                  | x   |
| 56. | Chauvin, Paul/38237 Ontario Ltd., which supplies and installs computers and computer related equipment   | A                             |                      |                |   |                    |   |   |                                    | x                                     |                                  | x   |
| 57. | ChemLawn Ltd./MacLawn Spray Ltd., which provides a chemically-based lawn care service program to residential, commercial and industrial customers  | A                             |                      |                | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 58. | CIBA-GEIGY Seeds Ltd./Hybridex Inc., which sells cereal and forage crop seeds and agricultural chemicals   | A                             | x                    | x              |   |                    | x   | x   |                                    | x                                     |                                  | x   |
| 59. | Claude Neon Ltd./certain assets of Côte Enseignes Ltée & Groupe Triangle Ltée, namely facilities for the sale and/or leasing of electrical signs and outdoor advertising structures          | A                             | x                    |                |   |                    |   | x   |                                    |                                       |                                  | x   |
| 60. | Clorox Co. of Canada Ltd., The/Campfire Charcoal Ltd. and Atlantic Forest Products Ltd., which manufacture and distribute charcoal briquets for household barbecuing                         | A                             | x                    | x              | x   | x                  | x   | x   |                                    |                                       | x                                | x   |
| 61. | Coca-Cola Ltd./Unico Beverages Ltd., which distributes soft drinks   | A                             | x                    | x              | x   |                    |   | x   |                                    |                                       |                                  | x   |
| 62. | Codex Corp./ESE Ltd., which manufactures telecommunications products and data communications equipment   | A                             | x                    |                |   | x                  | x   |   | x                                  | x                                     |                                  | x   |
| 63. | Coit Drapery & Carpet Cleaners, Inc./Cleano Services Ltd., which cleans draperies and rugs   | A                             | x                    | x              | x   |                    | x   | x   |                                    | x                                     |                                  | x   |
| 64. | Colorcraft Corporation/Triple Print Film Labs Ltd., which is engaged in mail-order photo-finishing   | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 65. | Colt Industries Inc./Menasco Manufacturing of Canada Ltd., which designs, develops, manufactures and overhauls aircraft landing gear and flight control for military and commercial aircraft | A                             | x                    | x              |   | x                  | x   |   | x                                  |                                       |                                  | x   |
| 66. | Comshare Inc./Comshare Ltd., which operates a computer service bureau  | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |

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| 67. | Congoleum Corp./Curtis Industries of Canada, Ltd., which distributes fasteners, automotive aftermarket parts and industrial maintenance products, manufactures key blanks and distributes key cutting machines | A                             | x                    | x              |   |                    |   |   |                                    |                                       | x                                | x   |
| 68. | Consolidated Textile Mills Ltd./Bruck Mills Ltd., which manufactures woven fabrics   | A                             |                      | x              | x   | x                  | x   | x   |                                    | x                                     | x                                | x   |
| 69. | Constituent Merger Corp./Harris Seeds of Canada Ltd., which sells vegetable and flower seeds   | A                             |                      |                |   |                    |   | x   |                                    | x                                     |                                  | x   |
| 70. | Continental Grain Co. (Canada) Ltd./part of Hannas, Hannas, Hannas Consultants Ltd., which stores and handles clover and grass seeds   | A                             | x                    | x              | x   |                    |   | x   |                                    |                                       | x                                | x   |
| 71. | Continental Grain Co. (Canada) Ltd./control of a business carried on by Huron Grain Company, a grain storage elevator and related drying and handling equipment  | A                             | x                    | x              | x   | x                  | x   | x   |                                    | x                                     | x                                | x   |
| 72. | Crane Co./Medusa Products Co. of Canada Ltd., which sells white portland cement  | A                             | x                    | x              |   |                    | x   |   |                                    |                                       | x                                | x   |
| 73. | Creusot-Loire Steel Corp./Brace-Mueller-Huntley (Canada) Ltd., which warehouses machine and tool steels and aluminum bars  | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 74. | Creusot-Loire Steel Corp. (second submission)/Brace-Mueller-Huntley (Canada) Ltd., which distributes a range of machine and tool steels and aluminum bars  | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 75. | Cryo Gaz Ltd./Medicana Inc., which distributes respiratory equipment to hospitals  | A                             | x                    |                |   |                    | x   |   |                                    | x                                     |                                  | x   |
| 76. | Cyanamid Canada Inc./fertilizer business of Ram Fertilizer Ltd., which blends fertilizers for resale   | A                             |                      | x              |   |                    |   | x   |                                    |                                       |                                  | x   |
| 77. | Dalgety Ltd./Kingsley & Keith (Canada) Ltd., which imports and distributes chemicals   | A*                            |                      |                | x   |                    |   |   |                                    | x                                     | x                                | x   |
| 78. | Dawson, Walter, et al/Perfco Services Ltd., Computalog Services, Wireline Electronics (1976) Ltd., D&T Mast Rental & Services Ltd., which supplies wireline related services to the oil and gas industry       | A                             | x                    | x              | x   |                    | x   | x   | x                                  | x                                     | x                                | x   |
| 79. | Delaware Bay Co. (now known as Alcon Laboratories Inc.)/Alcon Laboratories Ltd., which manufactures and sells pharmaceutical equipment   | A                             | x                    | x              | x   | x                  | x   | x   |                                    |                                       | x                                | x   |



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| 80. | Dental Depot (Canada) Ltd./Pro-denta Co. Ltd. and Trigga Corp. Ltd., which distribute dental supplies and equipment  | A                             |                      | x              |   |                    |   |   |                                    |                                       |                                  | x   |
| 81. | Den-Tal-Ez of Canada Ltd./Technodent Industries Ltd., which manufactures dental equipment  | A                             | x                    | x              | x   | x                  | x   |   | x                                  | x                                     | x                                | x   |
| 82. | Dentsply International Inc. (second submission)/National Refining Company Ltd., Canadian Dental Supply Ltd., and Amalgamated Dental Company (Canada) Ltd., ADC, which is engaged in dental equipment and supply trade                    | A                             | x                    |                | x   |                    | x   |   |                                    | x                                     |                                  | x   |
| 83. | Deutsche Babcock Beteiligungs GmbH & Mr. A.K. Velan/Velan Engineering Ltd., which produces a variety of marine and petrochemical products  | A                             | x                    | x              | x   | x                  |   | x   | x                                  | x                                     |                                  | x   |
| 84. | Dewana Trading Ltd./certain assets of Jeyco Screw Products Ltd., which manufactures screw machine products for the automotive, marine, appliance and other industries  | A                             | x                    |                |   | x                  |   | x   |                                    |                                       |                                  | x   |
| 85. | Dominion Electric Protection Co./ABC Lock Services Ltd., which retails and services locks and safes  | A                             |                      |                |   |                    | x   | x   |                                    | x                                     |                                  | x   |
| 86. | Dominion Electric Protection Company/assets of Garda Alarm, a division of Garda Security Services Ltd., which sells, installs and services electronic security and fire alarm systems and operates a central security monitoring station | A                             |                      | x              | x   | x                  |   | x   |                                    | x                                     |                                  | x   |
| 87. | Donn Canada Ltd/Ltée/Buckley's Sheet Metal Manufacturing Ltd., which produces residential ventilation products   | A                             | x                    |                |   |                    | x   |   |                                    | x                                     |                                  | x   |
| 88. | Dow Jones & Co. Inc./Irwin-Dorsey Ltd., which distributes textbooks  | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 89. | Duke Seabridge Ltd./Ince Holdings Ltd., which wholesales and retails building materials and construction machinery and equipment   | A                             | x                    |                | x   |                    | x   | x   |                                    |                                       |                                  | x   |
| 90. | Dynamics Corp. of America/Erie Technological Products of Canada Ltd., which manufactures electronic components such as capacitors and filters  | A                             | x                    | x              | x   |                    |   | x   | x                                  | x                                     |                                  | x   |
| 91. | Eastern Canada Towing Ltd./Mariner Towing Ltd., which transports by barge gravel and coal  | A                             |                      | x              |   |                    | x   | x   |                                    |                                       | x                                | x   |

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| 92.  | Ecolaire Canada Ltd./Condensor Division of Canadian Ingersoll-Rand Co. Ltd. and Canada Machinery Corp. Ltd., which manufactures condensers and grinders, rubber and plastic machinery, conveyors and water control structures respectively | A                             | x                    | x              | x   | x                  |   | x   | x                                  | x                                     |                                  | x   |
| 93.  | Editions Etudes Vivantes Ltée/Les Editions Julienne Inc., which publishes French language textbooks  | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 94.  | Eimicki, V.W., Associates Inc./Forms Ltd., which sells copyrighted business forms and subscriptions to educational periodicals   | A                             | x                    |                |   |                    |   |   |                                    |                                       |                                  | x   |
| 95.  | Embassy Cleaners Ltd./Quick-Well Enterprises Ltd. et al, which operates dry-cleaning outlets   | A                             | x                    | x              | x   |                    |   | x   |                                    |                                       | x                                | x   |
| 96.  | ENSERCH Corp./Metalex Products Ltd., which operates a secondary lead recovery plant  | A                             | x                    |                |   | x                  |   |   |                                    |                                       |                                  | x   |
| 97.  | ERCO Industries Ltd./Walter H. Clegg and Associates Ltd., which is a textile finishing business  | A                             | x                    | x              |   |                    |   | x   |                                    |                                       |                                  | x   |
| 98.  | Erhardt & Leimer/GWD Controls Ltd., which manufactures web guiding units   | A                             | x                    | x              | x   |                    |   | x   | x                                  | x                                     |                                  | x   |
| 99.  | Esso Resources Canada Ltd./a minority interest in the "Canadian Hunter" properties, which explores and develops important gas reserves   | A                             | x                    | x              | x   |                    | x   | x   | x                                  |                                       | x                                | x   |
| 100. | Esso Resources Canada Ltd./a business carried on by Caltor Petroleum Ltd., certain petroleum and natural gas rights  | A                             |                      | x              | x   |                    |   | x   |                                    |                                       |                                  | x   |
| 101. | Exact Weight Scale Co. (Canada) Ltd./certain assets of Stathmos Scale Manufacturing Ltd., which imports commercial weigh scales  | A                             | x                    | x              | x   |                    |   |   |                                    |                                       | x                                | x   |
| 102. | Ex-Cell-O Corp./Davidson Rubber Co. Ltd. and Associates, which manufacture automotive instrument panel crash pads and armrests   | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 103. | Extracorporeal Medical Specialities Inc./Extramed Ltd., which imports specialized medical equipment for hospitals  | A                             |                      |                |   |                    |   |   |                                    |                                       | x                                | x   |
| 104. | F.N. International Société Anonyme Holding/Browning Arms Co. of Canada Ltd., which imports sporting goods  | A                             |                      |                |   |                    | x   | x   |                                    |                                       |                                  | x   |
| 105. | Flintkote Company of Canada Ltd., The/certain assets of Mulco, Inc., which manufactures and distributes asphaltic products   | A                             | x                    | x              |   |                    |   | x   |                                    |                                       |                                  | x   |

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| 106. | Foremost-McKesson Inc./Canadian Armor All Products Ltd., which markets car care chemicals  | A                             | x                    |                | x   |                    |   | x   |                                    |                                       |                                  | x   |
| 107. | Foster, Hickman & Zaenglein Inc./ Fox Brothers Ltd., which manufactures a variety of materials for finished consumer products  | A                             | x                    | x              | x   | x                  |   |   | x                                  | x                                     |                                  | x   |
| 108. | Fuji Photo Film Co., Ltd. (second submission)/R&H Products Ltd., which distributes amateur photographic films, equipment and supplies  | A                             | x                    |                |   |                    |   |   |                                    | x                                     | x                                | x   |
| 109. | GDV, Inc./Servomation Allfood Ltd., which distributes food and tobacco products  | A                             |                      |                |   |                    | x   |   |                                    |                                       |                                  | x   |
| 110. | Gamebridge Investments Ltd. and Greb Industries Ltd./certain assets of Garcia Sports Canada Ltd., which manufactures plastic injection moulded skates  | A                             | x                    | x              | x   | x                  | x   | x   | x                                  |                                       |                                  | x   |
| 111. | Gelco Corp./B.D.C. Ltd., which provides a courier service  | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 112. | Gelco Corp. (second submission)/B.D.C. Ltd., which provides courier services   | A                             | x                    | x              | x   |                    | x   | x   |                                    |                                       | x                                | x   |
| 113. | General Cable Corp./Sprague Electric of Canada Ltd., which manufactures electronic and electrical components   | A                             | x                    | x              |   | x                  | x   | x   |                                    | x                                     |                                  | x   |
| 114. | General Tire and Rubber Co. of Canada Ltd., The/Mansfield-Denman General Co. Ltd., which manufactures industrial rubber and plastic products used mainly in the automotive and appliance industries and automobile, agricultural and truck tires | A                             |                      | x              | x   | x                  | x   | x   | x                                  | x                                     |                                  | x   |
| 115. | George Wimpey and Co. Ltd. and Darling and Hodgson Ltd./Lake Ontario Concrete Ind. and Permapipe, which manufactures concrete sewer pipes.   | A                             | x                    | x              | x   |                    | x   |   | x                                  | x                                     | x                                | x   |
| 116. | Glassexport Co. Ltd./40% of the shares of Belfor & Co. Ltd., which imports and distributes crystal and glass tableware   | A                             | x                    | x              | x   | x                  | x   | x   |                                    | x                                     |                                  | x   |
| 117. | Gulf Canada Ltd./industrial ethyl business of Commercial Alcohols Ltd.   | A                             |                      | x              | x   | x                  | x   | x   |                                    |                                       | x                                | x   |
| 118. | Gulf Canada Ltd./seven automotive service stations/gas bars Pioneer, which are service stations  | A                             | x                    | x              | x   |                    |   | x   |                                    | x                                     | x                                | x   |
| 119. | Gulf Oil Canada Ltd./certain assets of Mattheis Engineering Ltd. and Melaar Resources Ltd., which are businesses engaged in oil and gas exploration  | A                             |                      | x              |   |                    |   | x   |                                    |                                       |                                  | x   |

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| 120. | Haley, George D./R.C. Metals (Canada) Ltd., which produces and sells cement bonded ferrosilicon blocks  | A                             |                      |                | x   |                    | x   |   |                                    |                                       | x                                | x   |
| 121. | Harrisons and Crosfield (Canada) Ltd./Nalor Distribution Ltée/Ltd. and National-Delex Ltd., which distributes chemical and textile supplies   | A                             |                      |                |   |                    |   | x   |                                    |                                       |                                  | x   |
| 122. | Hartell Gas Producers Ltd. Partnership/certain assets of Habco Sales Ltd., namely two gas wells, associated well equipment and mineral leases   | A                             |                      | x              | x   |                    | x   | x   |                                    |                                       |                                  | x   |
| 123. | Hauserman Ltd./Sunar Division of Massey-Ferguson Industries Ltd., which manufactures high quality metal and wood office furniture   | A                             | x                    |                | x   | x                  | x   |   |                                    | x                                     | x                                | x   |
| 124. | Hawker Siddeley Diesels & Electrics Ltd./Electric Switchgear Ltd., which manufactures electrical switchgear of the oil and air type   | A                             | x                    | x              | x   | x                  |   |   | x                                  | x                                     |                                  | x   |
| 125. | Hawker Siddeley Canada Ltd./Sago Saws and Tools Ltd., which manufactures carbide tipped circular saws   | A                             | x                    | x              |   | x                  | x   |   |                                    |                                       | x                                | x   |
| 126. | Hawker Siddeley Canada Ltd./Tel-Eye Industries Canada Ltd., which manufactures wire pullers   | A                             |                      |                | x   |                    |   | x   |                                    |                                       |                                  | x   |
| 127. | Hayes-Dana Ltd./Dealers Truck Equipment Ltd., which distributes truck and agricultural vehicle parts  | A                             | x                    | x              | x   |                    |   | x   |                                    | x                                     |                                  | x   |
| 128. | Heitman Financial Services Ltd./Heitman Financial Services Ltd., which is a mortgage broker of Toronto which is controlled by Cordura Corporation of the U.S.A.                       | A                             |                      |                | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 129. | Hillbrand Industries Ltd./Terra-Flex Ltd., which designs and manufactures track-mounted off-highway vehicles  | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 130. | Homburger, Hans/Siltan Ltd., engaged in the retail of high fashion ladies wear  | A                             | x                    | x              |   |                    | x   |   |                                    |                                       |                                  | x   |
| 131. | Honeywell Inc./Incoterm Computers and Terminals Ltd., which sells and services electronic computer terminals and related equipment  | A                             | x                    | x              |   |                    | x   |   |                                    | x                                     | x                                | x   |
| 132. | Hongkong and Shanghai Banking Corp., The/MarMid Financial Services Ltd. and M.M. Builders Funds Ltd., 1. which is a holding company and 2. which is engaged in construction financing | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 133. | Hooker Chemical Corp./Zoecon Industries Ltd.-Les Industries Zoecon Ltée, which markets pest control products for agricultural, household and pet markets                              | A                             |                      | x              |   |                    | x   | x   | x                                  | x                                     | x                                | x   |

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| 134. | Horing, Muriel, et al/Homemade Wine Crafts Ltd., which produces an alcoholic wine-like beverage   | A                             | x                    |                | x   | x                  | x   |   |                                    |                                       | x                                | x   |
| 135. | Hubbell, Harvey, Inc./Canadian Ohio Brass Co. Ltd., which manufactures equipment, mainly for the electrical and telephone utility markets   | A                             | x                    |                | x   | x                  | x   | x   | x                                  | x                                     |                                  | x   |
| 136. | Hudson Bay Mining & Smelting Co. Ltd. & Kawecki Berylco Ind. Inc./50.01% share interest in Tantalum Mining Corp. of Canada Ltd., which is a tantalum producer   | A                             | x                    | x              | x   | x                  | x   |   |                                    | x                                     |                                  | x   |
| 137. | ICN Canada Ltd./Eri Pharmaceutiques Ltée and Egger (Canada) Ltd., 1. which manufactures pharmaceutical products and nutritional supplements and 2. which sells same   | A                             |                      | x              | x   |                    | x   | x   |                                    | x                                     | x                                | x   |
| 138. | ITT Industries of Canada Ltd./Courier Terminals Division of Canadian Boothe Corp. Ltd., which imports electronic information display terminals and electronic point-of-sale terminal systems for the fast food industry | A*                            | x                    | x              | x   |                    | x   | x   |                                    |                                       | x                                | x   |
| 139. | IU International Corp./Autovoc Inc., ("Tele-Appel Québec Enr."), which rents pocket pagers  | A                             | x                    |                |   |                    |   | x   |                                    |                                       |                                  | x   |
| 140. | IU International Corp. and Pagette Airsignal Ltée/assets of Secretarial Telephone Answering Service, a division of Silnaco Ltd., which operates a telephone answering and pocket paging business                        | A                             |                      |                |   |                    |   | x   |                                    | x                                     |                                  | x   |
| 141. | Imasco Ltd./Koffler Stores Ltd., which operates a chain of drug stores  | A                             | x                    | x              | x   |                    | x   | x   | x                                  | x                                     |                                  | x   |
| 142. | Imperial Oil Ltd./certain assets of Rhodes & Martin Ltd., which distributes fuel oil  | A                             |                      |                |   |                    |   | x   | x                                  |                                       |                                  | x   |
| 143. | Industrial Clean Air Inc./Industrial Clean Air Canada Ltd., which imports baghouse equipment for the collection of dust   | A                             | x                    | x              | x   |                    | x   | x   |                                    | x                                     |                                  | x   |
| 144. | Interdec (Canada) N.V./Miron Inc. (construction division not included), which is an integrated cement and building materials company  | A                             | x                    | x              | x   | x                  |   | x   |                                    |                                       |                                  | x   |
| 145. | Internatio Inc./H.A. Astlett & Co. (Canada) Ltd., which imports natural rubber  | A                             | x                    |                |   |                    |   |   |                                    | x                                     |                                  | x   |
| 146. | Jinah, Mr. Alnoor/Collier Street Enterprises Ltd., which operates a restaurant offering take-out delivery services of light foods and beverages   | A                             | x                    | x              | x   |                    |   |   |                                    | x                                     | x                                | x   |

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| 147. | Kaiser Engineers Inc./Henry J. Kaiser Company (Canada) Ltd./La Compagnie Henry J. Kaiser (Canada) Ltée, which is a consulting engineering business   | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 148. | Kaiser Engineers Inc. (second submission)/Henry J. Kaiser Company (Canada) Ltd./La Compagnie Henry J. Kaiser (Canada) Ltée, which provides consulting engineering and construction management services for industrial and rapid transit projects | A                             | x                    |                |   | x                  | x   |   | x                                  |                                       | x                                | x   |
| 149. | Kaiser Resources Ltd./Ashland Oil Canada Ltd., which is an oil company   | A                             |                      | x              |   |                    | x   |   | x                                  |                                       |                                  | x   |
| 150. | Kaufeld, Hans, GmbH & Co./Fine Art International Furniture Inc., which manufactures upholstered furniture  | A                             |                      | x              | x   |                    |   | x   | x                                  |                                       |                                  | x   |
| 151. | Kemp, A., Fisheries Inc./Kemp Fisheries Ltd., which processes freshwater fish  | A                             | x                    | x              |   | x                  | x   | x   |                                    |                                       |                                  | x   |
| 152. | Kennecott Copper Corporation/Canadian Carborundum Company Ltd., which manufactures abrasives   | A                             | x                    | x              | x   | x                  |   | x   | x                                  | x                                     |                                  | x   |
| 153. | Kewnew Inc./Harshaw Chemical of Canada Ltd. and Associates, which import and manufacture chemicals and hold non-productive oil and gas leases  | A                             | x                    | x              | x   |                    | x   |   |                                    | x                                     | x                                | x   |
| 154. | Keystone Camera Corp./Berkey Keystone of Canada Ltd., which imports and distributes photographic equipment   | A                             |                      |                |   |                    | x   |   |                                    |                                       | x                                | x   |
| 155. | Kidde Canada Ltd./McLean Personnel Western Ltd., which operates a personnel agency for temporary help  | A                             | x                    | x              |   |                    | x   |   |                                    |                                       |                                  | x   |
| 156. | Klein Plastic Products Inc./Max Klein (Canada) Ltd., which distributes horticultural containers  | A                             | x                    | x              | x   |                    |   |   |                                    | x                                     | x                                | x   |
| 157. | Knowles, Norman Douglas, et al/British Columbia Industries Ltd., which distributes drafting, reproduction and surveying equipment and supplies   | A                             | x                    | x              | x   | x                  | x   | x   |                                    | x                                     | x                                | x   |
| 158. | Kubota Ltd./Kubota Tractor Canada Ltd., which sells and services farm tractors and related implements  | A                             | x                    | x              | x   | x                  | x   |   |                                    |                                       |                                  | x   |
| 159. | Lacana Mining Corporation/Discovery Minerals Ltd. and Patton Minerals Ltd., Discovery - which is engaged in oil and gas exploration and development<br>Patton - which provides petroleum land consulting services                                | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       | x                                | x   |
| 160. | LaGrand, James, Lumber Company and John LaGrand/Superior Hardwood Veneers Ltd., which manufactures hardwood veneer   | A                             |                      | x              | x   | x                  | x   | x   |                                    |                                       |                                  | x   |

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| 161. | Lamarre, Caty, Levesque & Mirault Ltée/<br>Bernadin Frères Inc., which is an insurance broker  | A                             |                      |                |   |                    | x   |   |                                    | x                                     | x                                | x   |
| 162. | Lamnea Bruk AB/Lamnea Ltd., which markets and services wire drawing machinery and related equipment  | A                             |                      | x              | x   | x                  | x   |   |                                    | x                                     |                                  | x   |
| 163. | Lamson & Sessions of Canada Ltd./<br>Joachim Machine and Tool Co., 340523 Ont. Ltd. and Excel Bolt & Nut Products Ltd., which manufacture metal fasteners, primarily for automotive industry | A                             | x                    | x              | x   | x                  | x   | x   |                                    | x                                     | x                                | x   |
| 164. | La-Z-Boy Chair Co./Deluxe Upholstering Ltd., which manufactures La-Z-Boy upholstered furniture   | A                             | x                    | x              | x   | x                  |   | x   | x                                  | x                                     | x                                | x   |
| 165. | Lear Siegler Inc./Peerless Page Ind. Ltd. and Associates, which manufacture trailers, disc brake and drum linings and two holding companies  | A                             | x                    | x              |   | x                  | x   | x   | x                                  |                                       |                                  | x   |
| 166. | Linden-Alimak AB/Heede Investments Ltd., which is an investment company  | A                             | x                    | x              | x   | x                  | x   | x   | x                                  | x                                     |                                  | x   |
| 167. | Liquid Carbonic Canada Ltd./Dunn Welding Supplies Ltd., which distributes industrial gases and welding supplies  | A                             |                      | x              | x   |                    | x   | x   |                                    |                                       |                                  | x   |
| 168. | Liquid Carbonic Canada Ltd./Vulcan Welding Supplies Ltd., which distributes industrial gases and welding equipment   | A                             | x                    | x              | x   |                    | x   | x   |                                    | x                                     | x                                | x   |
| 169. | Little Scotchman Industries/Excel Mfg. Ltd., which manufactures hydraulic powered iron workers   | A                             | x                    | x              |   | x                  |   |   | x                                  | x                                     |                                  | x   |
| 170. | Loctite Canada Ltd./Permatex-Pep Ltd., which manufactures sealants, adhesives, lubricants and other automotive chemicals   | A                             | x                    | x              | x   | x                  | x   |   |                                    | x                                     |                                  | x   |
| 171. | Lorch, Arthur R./Burgess Division of Gould Mfg. of Canada Ltd., which manufactures flashlights and dry-cell batteries for industrial and consumer markets                                    | A                             | x                    | x              | x   |                    |   | x   |                                    | x                                     |                                  | x   |
| 172. | Lossiemouth Holdings Ltd./Babine River Resorts Ltd., which is a fishing camp   | A                             | x                    |                | x   |                    |   | x   |                                    |                                       |                                  | x   |
| 173. | Louisiana-Pacific Canada Ltd./Salmo Forest Products Ltd., which operates a sawmill   | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 174. | Louisiana-Pacific Canada Ltd. (second submission)/Salmo Forest Products Ltd., which operates a sawmill   | A                             | x                    | x              | x   | x                  | x   | x   |                                    |                                       |                                  | x   |

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| 175. | Lowndes Lambert Canada Ltd./Searight Insurance Brokers Ltd., which are insurance brokers   | A                             | x                    | x              |   |                    | x   |   |                                    | x                                     | x                                | x   |
| 176. | M&R Music Corporation/U.A. Records Ltd., which promotes records and pre-recorded tapes   | A*                            | x                    |                | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 177. | Mack Trucks Canada Ltd./B.C. Mack Truck Distributors Ltd., which purchases and sells and repairs new and used trucks   | A                             |                      | x              |   |                    | x   | x   |                                    |                                       | x                                | x   |
| 178. | Magnetrol International Inc./Magnetrol International Ltd., which imports devices for controlling the level of liquids or dry granular materials in industrial processes  | A                             |                      |                |   |                    | x   |   |                                    |                                       | x                                | x   |
| 179. | Mark Controls Corporation/1. Powers Regulator Co. of Canada Ltd., 2. Conspec Controls Ltd., 3. Powers-Fiat Ltd., 1&3. which manufacture environmental control systems<br>2. which manufactures shower cabinets | A                             | x                    | x              | x   | x                  | x   |   | x                                  | x                                     |                                  | x   |
| 180. | Masco Industries of Indiana Inc./Rieke Corp., which manufactures a variety of products   | A                             | x                    | x              | x   | x                  | x   | x   |                                    | x                                     |                                  | x   |
| 181. | Mauna N.V./Joy Displays Inc., which manufactures plastic garment hangers, imports mannequins and sells display fixtures  | A                             |                      | x              | x   | x                  |   | x   |                                    | x                                     |                                  | x   |
| 182. | Mays, William, et al/Schooler Brothers Ltd., which manufactures textile chemicals  | A                             | x                    |                |   |                    | x   |   |                                    | x                                     |                                  | x   |
| 183. | McCann-Erickson Advertising of Canada Ltd./Negus-Edwards Ltd., which is an advertising agency  | A                             |                      | x              |   |                    |   |   |                                    |                                       |                                  | x   |
| 184. | McDonald's Restaurants of Canada Ltd./Hollmart Family Restaurants Ltd., which operates a McDonald's restaurant   | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 185. | McGraw-Edison Ltd./transformer business of Reliance Electric Ltd., which is engaged in the manufacture of distribution transformers  | A                             | x                    | x              | x   |                    |   | x   |                                    |                                       |                                  | x   |
| 186. | Meadows, Thomas, & Co. Canada Ltd./Allan & Johnston Ltd., which is a customs broker  | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 187. | Minneapolis Shareholders Company/Arctic Sports Products Ltd., which manufactures aluminum boats and outerwear winter clothing and distributes snowmobiles, marine products and winter clothing                 | A*                            | x                    | x              | x   |                    |   | x   |                                    | x                                     |                                  | x   |



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| 188. | Molson Lake Lodge 1978 Ltd./Molson Lake Lodge Ltd., which is a hunting and fishing lodge   | A                             | x                    | x              |   |                    |   | x   |                                    |                                       |                                  | x   |
| 189. | Motorlatch, Inc./Kysor Industrial of Canada Ltd., and General Hitch of Canada Ltd., which manufacture latches for doors, hoods and trailer hitches   | A                             | x                    | x              |   | x                  | x   | x   |                                    | x                                     | x                                | x   |
| 190. | NL Industries Inc. (second submission)/Rucker Products Ltd. and Northern Hydraulics Ltd., which distribute and repair hydraulic and pneumatic products                                     | A                             | x                    | x              | x   | x                  | x   | x   |                                    | x                                     |                                  | x   |
| 191. | NSI Marketing Ltd./Special Interest Tours Ltd., which is a travel agency   | A                             | x                    | x              |   |                    |   | x   |                                    |                                       | x                                | x   |
| 192. | Malley's Canada Ltd./Bonus Foods Ltd., which packages and cans food products   | A                             | x                    | x              | x   | x                  |   | x   |                                    | x                                     |                                  | x   |
| 193. | National Distillers and Chemical Corp./Emery Industries Ltd., which sells specialty chemicals  | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 194. | Nation-Wide Building Services Ltd./Allied Building Services, which provides janitorial services  | A                             | x                    | x              | x   |                    | x   | x   |                                    |                                       |                                  | x   |
| 195. | Natomas of Canada Ltd./DX Oil Co., which operates discount gas bars in south-central Ontario, a refined petroleum product terminal in Oshawa and a fuel marketing operation in Whitby area | A                             |                      | x              |   |                    |   | x   |                                    |                                       | x                                | x   |
| 196. | Needler, George Henry Christopher/TCG Holdings Ltd. and TCG Properties Ltd., which process gravel, asphalt and concrete, and construct roads   | A                             | x                    | x              |   |                    | x   | x   |                                    |                                       |                                  | x   |
| 197. | Nestle S.A./Cosmair Canada Ltd., which markets toilet preparations   | A                             | x                    | x              | x   |                    | x   | x   |                                    | x                                     | x                                | x   |
| 198. | New-Barneby-Cheney, Inc./Barneby-Cheney Ltd., which produces activated carbon  | A                             | x                    | x              | x   |                    |   | x   |                                    | x                                     |                                  | x   |
| 199. | Newbery Energy Ltd./certain assets of Fabco Machine Ltd., which designs and manufactures specialized machinery for use in potash mines   | A                             | x                    | x              |   | x                  | x   | x   |                                    | x                                     |                                  | x   |
| 200. | Newman Industries Ltd./Avdel Ltd., which imports and distributes a variety of industrial products  | A                             | x                    |                | x   |                    |   |   |                                    |                                       |                                  | x   |
| 201. | NewMet Inc./Milwaukee Electric Tool (Canada) Ltd., which imports and distributes electric tools  | A                             |                      |                |   |                    | x   | x   |                                    |                                       |                                  | x   |
| 202. | Nielsen, A.C., Co./Resource & Marine Development Systems Ltd., which services the petroleum and natural gas industry   | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |

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| 203. | Nixdorf Computer Corp./Entrex (Canada) Ltd., which imports computer data entry peripheral equipment and mini-computer systems | A                             |                      | x              |   |                    | x   |   |                                    | x                                     | x                                | x   |
| 204. | Northwest Wood Preservers Ltd./ certain assets of Domtar Inc., namely a sawmill   | A                             |                      | x              | x   |                    | x   | x   |                                    |                                       |                                  | x   |
| 205. | Northwestern Utilities Ltd./Beaver River Utilities Ltd., which operates a natural gas transmission and distribution system    | A                             | x                    | x              | x   |                    | x   | x   |                                    |                                       |                                  | x   |
| 206. | Norton Simon Inc./Avis Transport of Canada Ltd., which rents and leases cars and trucks                                       | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 207. | Numoog Inc./Moog Canada Ltd., which manufactures ball joints, tie-rod ends and idler arms for the auto industry               | A                             | x                    | x              | x   | x                  | x   | x   | x                                  | x                                     |                                  | x   |
| 208. | O'Neil, Richard, and Richard L. Flynn/ Concord Woodworking Co. of Canada Ltd., which manufactures cedar fence components      | A                             | x                    | x              | x   | x                  |   | x   | x                                  | x                                     |                                  | x   |
| 209. | Ontario Stone Corp./Port Colborne Quarries Ltd., which is a limestone quarry  | A                             | x                    | x              |   | x                  |   | x   |                                    | x                                     | x                                | x   |
| 210. | Owens-Illinois Inc. and Domglas Inc./ The St. Clair Division of Domglas Inc., which designs and manufactures glass ware       | A                             | x                    | x              | x   | x                  |   | x   | x                                  | x                                     |                                  | x   |
| 211. | Oxoid Ltd./Mex-Ox Chemicals Ltd., which imports culture media and laboratory preparations for biomedical laboratories         | A                             | x                    |                |   | x                  |   |   |                                    | x                                     | x                                | x   |
| 212. | Oxwall Tool Co. Inc./Oxwall Tool Co. Ltd., which wholesales hand tools  | A                             | x                    |                |   |                    |   |   |                                    | x                                     | x                                | x   |
| 213. | P.M.I. Inc./Seven-Up Canada Ltd., which manufactures and bottles soft drinks  | A                             | x                    | x              | x   |                    | x   |   |                                    | x                                     |                                  | x   |
| 214. | Pacific Intermountain Express Co./ certain assets of Delta Lines Inc., namely a trucking company                              | A                             |                      |                |   |                    |   | x   |                                    |                                       | x                                | x   |
| 215. | Parinter S.A./Comasec Products Ltd., which distributes industrial equipment and manufactures swimming pool covers             | A                             | x                    |                |   | x                  | x   |   |                                    |                                       |                                  | x   |
| 216. | Parker-Hannifin Corp./Joly Engineering Ltd., which manufactures precision mechanical components                               | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 217. | Pentax of Canada Ltd./McQueen Sales Co. Ltd., which imports and distributes photographic equipment and related products       | A                             | x                    | x              | x   | x                  | x   |   |                                    | x                                     | x                                | x   |

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| 218. | Pentos Ltd./certain assets of The Master's Collection, namely facilities to publish religious recorded music and to distribute religious musical records, tapes and sheet music                                    | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 219. | PepsiCo. Inc./Pizza Hut (Canada) Ltd. and associates, which operate restaurants  | A                             | x                    | x              | x   |                    | x   | x   | x                                  | x                                     | x                                | x   |
| 220. | Philips Electronics Ltd./Micom Data Systems Ltd., development and manufacture of word processing systems   | A                             | x                    | x              | x   | x                  | x   |   | x                                  |                                       | x                                | x   |
| 221. | Pons, Albert, et al/Dewana Trading Ltd., which is an international trading business  | A                             |                      |                |   |                    | x   |   |                                    |                                       |                                  | x   |
| 222. | Porter, Louis/M-P Petroleum Ltd., Aldis Petroleum Ltd. and O&D Drilling Ltd., which are engaged in oil and gas exploration and production  | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       | x                                | x   |
| 223. | Preussag Aktiengesellschaft/Ballast Metal & Equipment Inc. and Commerce Alloys Industries Inc., which are scrap metal merchants  | A                             | x                    | x              | x   | x                  | x   | x   | x                                  |                                       |                                  | x   |
| 224. | Produits Pétroliers Champlain Ltée/retail business of Pétrole Moderne Ltée, which wholesales and/or retails gasoline and fuels   | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 225. | The Prudential Assurance Co. Ltd./Constellation Life Assurance Co. of Canada, which is a life and accident and sickness insurance company  | A                             |                      | x              |   |                    |   | x   | x                                  | x                                     |                                  | x   |
| 226. | Quebec and Ontario Transportation Company Ltd./certain assets of Hindman Transportation Company Ltd., which provides water transportation services for shippers of dry bulk cargo                                  | A                             |                      |                |   |                    | x   | x   |                                    |                                       |                                  | x   |
| 227. | RJR Foods Ltd./the Flexible Packaging Division of the Conn Chem Group Ltd., which packages drink crystals, instant cocoa and coffee, seasonings, food substances, proprietary medicines and hair care preparations | A                             | x                    | x              |   |                    |   | x   | x                                  | x                                     |                                  | x   |
| 22B. | R.S. Holding Inc./Reuter-Stokes Canada Ltd., which manufactures self-powered neutron detectors used in nuclear power reactors  | A                             | x                    |                | x   | x                  | x   |   | x                                  | x                                     |                                  | x   |
| 229. | RTE Corp./Aerovox Canada Ltd., which manufactures oil filled non-electronic AC capacitors of various sizes   | A                             |                      |                |   | x                  | x   |   | x                                  |                                       |                                  | x   |

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| 230. | Reactor Services International Inc./Catalyst Services Canada Ltd., which provides catalyst materials to refineries, gas plants, fertilizer plants and similar installations | A                             |                      | x              |   |                    | x   |   | x                                  |                                       |                                  | x   |
| 231. | Redpath Sugars Ltd./Les Sucres Redpath Ltée/Zymaize Inc., which produces high fructose syrup from domestically grown corn   | A                             | x                    | x              | x   |                    | x   | x   | x                                  | x                                     | x                                | x   |
| 232. | Reed Stenhouse Companies Ltd./URI Holdings Ltd. and Universal Reinsurance Intermediaries Ltd., which are a holding company and a reinsurance broker, respectively           | A                             |                      |                | x   |                    |   | x   |                                    |                                       |                                  | x   |
| 233. | Refratechnik GmbH/Baymag Mines Co. Ltd., which explores for mineral properties  | A                             | x                    | x              | x   | x                  | x   |   | x                                  |                                       |                                  | x   |
| 234. | Reichhold Ltd./certain assets of the Agricultural Chemicals Division of FMC of Canada Ltd., which produces and distributes agricultural chemicals                           | A                             | x                    | x              | x   |                    | x   |   |                                    | x                                     | x                                | x   |
| 235. | Reichhold Ltd./Quebec Ink Ltd.-Les Encres du Québec Ltée, which manufactures web offset black and coloured printing inks  | A                             |                      |                | x   |                    | x   | x   |                                    | x                                     |                                  | x   |
| 236. | Renolit-Werke GmbH/PCL Industries Ltd., which manufactures polyethylene film, garbage bags and plastic bags used in supermarkets for packaging groceries                    | A                             | x                    | x              | x   | x                  |   | x   | x                                  | x                                     | x                                | x   |
| 237. | Reynolds, Dean Witter, Inc./Reynolds Securities (Canada) Ltd., which is a broker-dealer in securities   | A*                            | x                    |                |   |                    | x   |   |                                    | x                                     |                                  | x   |
| 238. | River, James, Graphics Inc./Scott Graphics Ltd., which sells specialized coated paper and film for industrial applications  | A                             |                      |                |   |                    |   | x   |                                    |                                       | x                                | x   |
| 239. | Robin Hood Multifoods Ltd./Fred Martin Agencies Ltd., which imports sporting goods, supplies and equipment  | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 240. | Robroy Industries Ltd./Co-Na-Cote Inc., which manufactures epoxy coated steel conduit, elbows and couplings   | A                             | x                    | x              | x   | x                  |   | x   |                                    | x                                     |                                  | x   |
| 241. | Rosemount Instruments Ltd./The Betz Industrial Controls Division of Betz Laboratories Ltd., which distributes a product line of analytical instrumentation                  | A                             |                      |                |   |                    |   | x   |                                    |                                       |                                  | x   |
| 242. | Rothermel, Donald L./James & James & James, which assembles costume jewelry   | A                             | x                    | x              | x   | x                  | x   |   |                                    |                                       |                                  | x   |

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| 243. | Rumbold, Bernard C, et al/Bimac Division of Great West Steel Inc. Ltd., which blends chemical compounds  | A                             |                      |                | x   |                    |   | x   |                                    | x                                     |                                  | x   |
| 244. | SCH Inc./Scholl (Canada) Inc., which imports, manufactures and distributes footwear and leg care products  | A                             | x                    | x              | x   | x                  |   | x   |                                    | x                                     | x                                | x   |
| 245. | SW (Delaware) Inc./Canadian Worcester Controls Ltd. and Canadian Kenics Ltd., Canadian Worcester which manufactures and distributes ball valves and associated equipment. Kenics - which manufactures and distributes static mixers for use in the plastics and chemical processing industries | A                             | x                    | x              | x   | x                  | x   | x   | x                                  | x                                     |                                  | x   |
| 246. | SW (Delaware) Inc./Hamilton Kent of Canada Ltd., which manufactures extruded rubber products and a variety of pipe gaskets   | A                             | x                    | x              | x   |                    |   | x   |                                    | x                                     |                                  | x   |
| 247. | Sanitation International (S.L.) B.V./ Future Eco-Systems, which produces self-contained biological toilet systems  | A                             | x                    |                | x   | x                  |   |   |                                    |                                       |                                  | x   |
| 248. | Sarna Polymer Inc./Sarnifil Canada Ltd., which imports and distributes plastic materials to the construction industry  | A                             |                      |                |   |                    | x   |   |                                    | x                                     |                                  | x   |
| 249. | Scott Paper Ltd./physical assets of Lennox Paper Ltd., namely facilities to manufacture toilet tissue  | A*                            | x                    | x              | x   | x                  |   | x   | x                                  | x                                     |                                  | x   |
| 250. | Scovill Manufacturing Company/Markel Electric Products Ltd., which assembles and sells electric heaters for residential, commercial and institutional use  | A                             |                      |                | x   |                    | x   | x   |                                    |                                       |                                  | x   |
| 251. | Seismograph Service Corporation/ Central Development Exploration Ltd., which collects seismic data   | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 252. | Sekisui Plastics Co. Ltd. and Ronald D. Tillotson/Tillotson Plastics Industries Ltd., which manufactures plastic extruded custom profiles for windows and swimming pools and prefinished and unfinished mouldings for construction and home renovations  | A                             |                      | x              |   | x                  | x   | x   | x                                  | x                                     |                                  | x   |
| 253. | Shell Canada Ltd. (Shell)/50.5 percent of Alphatext Ltd., which provides text editing, photocomposition and information retrieval services   | A                             | x                    | x              | x   | x                  | x   | x   | x                                  | x                                     |                                  | x   |
| 254. | Shell Petroleum N.V./Dawe's Laboratories of Canada Ltd., which blends micro-nutrients for the animal feed industry   | A                             | x                    | x              | x   |                    |   | x   |                                    | x                                     |                                  | x   |

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| 255. | Sherinda International Inc./Insta Cup Incorporated, which packages and markets instant beverages   | A                             |                      | x              |   |                    | x   | x   |                                    |                                       |                                  | x   |
| 256. | Shunnar, Dr. Moawyah/Cerin Industries Ltd., which manufactures high quality metal and ceramic castings for industrial applications   | A                             | x                    | x              | x   |                    |   | x   |                                    |                                       |                                  | x   |
| 257. | Simpson, W.J., et al/1. Island of Bob-Lo Company, 2. Bob-Lo Company, 3. Bob-Lo Services Ltd. and 4. certain assets of Odgen American Food Services Inc., 1. which operates an amusement part and recreational facilities, 2. which operates passenger vessels, 3. which operates passenger vessels, and 4. which operates food concessions | A                             | x                    | x              | x   |                    |   | x   |                                    |                                       | x                                | x   |
| 258. | Simpsons-Sears Ltd./Simpsons Ltd., which is a department store   | A                             | x                    | x              | x   | x                  | x   | x   |                                    | x                                     |                                  | x   |
| 259. | Skyline Steel Corp./Skyline Steel Industries Ltd., which distributes steel sheet piling not now manufactured in Canada   | A                             |                      |                | x   |                    |   |   |                                    |                                       | x                                | x   |
| 260. | Snoke, Herbert/Skyline Camp, which is a tourist camp   | A                             |                      | x              |   |                    |   |   |                                    |                                       |                                  | x   |
| 261. | Société Anonyme Cheminées Richard Le Droff/80905 Canada Ltée, which sells chimneys and fireplaces  | A                             |                      | x              |   |                    |   |   |                                    | x                                     |                                  | x   |
| 262. | Société VS Ltée, La/Food vending machine and industrial catering division of Les Services Alimentaires Maisonneuve Inc. A  | A                             | x                    | x              |   |                    |   | x   |                                    |                                       |                                  | x   |
| 263. | Spacerium Ltd./St. Catherines Screw Machine Products, which manufactures barstock machine components   | A                             | x                    | x              | x   |                    | x   | x   |                                    | x                                     |                                  | x   |
| 264. | Sparfil Inc. and Sparfil Quebec Inc./ Building Materials Division of BASF Canada Ltd., which manufactures insulating concrete and precast panels, blocks and roof fill   | A                             |                      |                |   | x                  | x   |   |                                    |                                       |                                  | x   |
| 265. | Sparkford Estates Ltd./certain assets of Willis Ranch Ltd., namely a farm  | A                             | x                    | x              |   |                    |   | x   |                                    |                                       |                                  | x   |
| 266. | Spencer, Geoffrey D., James T. Gregg and Philip Lowen/Andre Rubber Company (Canada) Ltd. and Dixon-Spencer Ltd., which manufactures structural bearings for bridges and buildings and imports and distributes rubber bushes used in the automotive industry  | A                             | x                    |                |   | x                  |   |   |                                    |                                       | x                                | x   |
| 267. | Standard Brands Ltd./Dickson's Food Services Ltd., which processes, packages and markets coffee, tea, dry groceries and paper products   | A                             | x                    | x              |   | x                  |   | x   |                                    | x                                     | x                                | x   |

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| 268. | Steetley Talc Ltd./Talc Division of Canadian Johns-Manville Company Ltd., which mines and processes talc  | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 269. | Stone Straw Corp. of Canada Ltd./The Macfarlane Company Inc., which is a wholesale stationer  | A                             | x                    | x              | x   |                    | x   | x   | x                                  | x                                     |                                  | x   |
| 270. | Stoneville Furniture Co. Inc./Battistelli Industries Ltd., which fabricates chrome plate metal furniture frames   | A                             | x                    |                |   | x                  |   |   |                                    |                                       |                                  | x   |
| 271. | Sun Distributors Inc./J.N. Fauver (Canada) Ltd., which distributes various industrial products  | A                             |                      |                |   |                    | x   |   |                                    |                                       | x                                | x   |
| 272. | Sun Distributors Inc./Unibraze of Canada Ltd., which processes welding alloys and related equipment and supplies  | A                             | x                    | x              | x   |                    |   |   |                                    |                                       | x                                | x   |
| 273. | Sun Oil Co. Ltd./minor interests in Pegasus, which is an oil and gas exploration company  | A                             |                      | x              |   |                    |   | x   | x                                  |                                       |                                  | x   |
| 274. | Sun Oil Co. Ltd./certain assets of Sundance Oil Canada Ltd. and Sundance Oil Company, namely gas properties   | A                             | x                    | x              | x   |                    | x   | x   |                                    |                                       |                                  | x   |
| 275. | Sun Oil Co. Ltd./50% interest in the "Fort Kent Heavy Oil Project", a business carried on by Worldwide Energy Co. Ltd., which explores for and produces crude oil and natural gas                                   | A                             | x                    | x              | x   |                    | x   |   | x                                  |                                       |                                  | x   |
| 276. | Sundial Camper/Sundial Camper Inc., which converts vans into mobile homes and campers, and produces van conversion kits   | A                             |                      | x              | x   | x                  |   |   |                                    |                                       |                                  | x   |
| 277. | Superior Varnish & Drier Co. of Canada Ltd./Bichem Industries Ltd., which manufactures liquid resins and varnishes for the printing ink and coating industry  | A                             |                      | x              | x   |                    |   | x   | x                                  | x                                     | x                                | x   |
| 278. | Svedala-Arbra AB/Sala Machine Works Ltd., which manufactures environmental equipment  | A                             | x                    | x              | x   | x                  | x   | x   | x                                  |                                       |                                  | x   |
| 279. | Syntex (U.S.A.) Inc./House of Westmore (Canada) Ltd. and Kurlash of Canada Ltd., which import cosmetics and beauty implements   | A                             |                      |                |   |                    |   |   |                                    |                                       | x                                | x   |
| 280. | T.M.G.C. Inc./Graphic Controls Canada Ltd., which manufactures graphic charts and graph sheets and imports ancillary equipment (marking systems and electrodes) used in scientific and medical monitoring equipment | A                             | x                    |                | x   | x                  | x   |   |                                    | x                                     |                                  | x   |

| No.  | Applicant/acquiree and its business  | Allowed (A) or Disallowed (D) | Increased Employment | New Investment | Increased Resource Processing or Use of Canadian Parts & Services | Additional Exports | Canadian Participation (as shareholders/directors/managers) | Improved Productivity & Industrial Efficiency | Enhanced Technological Development | Improved Product Variety & Innovation | Beneficial Impact on Competition | Compatibility with Industrial and Economic Policies |
|------|--|-------------------------------|----------------------|----------------|---|--------------------|---|---|------------------------------------|---------------------------------------|----------------------------------|---|
| 281. | Telub A.B./Stathmos Scale Manufacturing Ltd., which imports balance-type weigh scales  | A                             |                      |                |   |                    |   | x   |                                    |                                       | x                                | x   |
| 282. | Thiokol Canada Ltd./Niagara Screening and Filtration Products Ltd., which manufactures and markets wire screen filters for plastic extruding equipment   | A                             | x                    | x              |   |                    |   | x   |                                    |                                       |                                  | x   |
| 283. | Thyssen Aktiengesellschaft August Thyssen-Hutte/The Budd Automotive Co. of Canada Ltd., which manufactures automotive frames and other automotive accessories  | A                             |                      |                | x   | x                  | x   | x   | x                                  | x                                     |                                  | x   |
| 284. | Thyssen-Bornemisza N.V./Steadman Containers Ltd., which manufactures containers and container handling equipment and operates a container terminal and repair service                                | A                             |                      | x              |   | x                  |   | x   |                                    |                                       |                                  | x   |
| 285. | Total Service Inc./Nettoyeurs St.-Michel Inc., which operates a dry-cleaning facility  | A                             |                      | x              | x   |                    |   | x   |                                    |                                       |                                  | x   |
| 286. | Triton Petroleum Ltd./certain assets of Rocanville Corp., namely oil properties  | A                             | x                    | x              | x   |                    |   | x   |                                    |                                       |                                  | x   |
| 287. | Trust, Alexander Otto, et al/Sagitta Development & Management Inc., which develops and manages real estate developments  | A                             |                      |                |   |                    |   |   |                                    |                                       |                                  | x   |
| 288. | Tuboflex Inc. & Ekkehard Bachman/B.S.T. Manufacturing Ltd., which manufactures a variety of items for industrial use   | A                             | x                    |                | x   | x                  |   | x   |                                    |                                       |                                  | x   |
| 289. | Tunnel Holdings Ltd./Colloids Canada Inc., which manufactures specialty chemicals  | A                             |                      | x              | x   |                    |   | x   |                                    |                                       |                                  | x   |
| 290. | Tuner Insurance Agency Ltd./Schatz Insurance Agencies Ltd., which is an insurance agency   | A                             | x                    |                |   |                    |   |   |                                    | x                                     | x                                | x   |
| 291. | Tutco Heaters of Canada Ltd./Heating Element Division of Gould Mfg. of Canada Ltd., which manufactures and distributes electrical heating elements for various industries                            | A                             |                      |                | x   |                    |   | x   |                                    |                                       |                                  | x   |
| 292. | Tutco Inc./Heating Element Division of Gould Manufacturing of Canada Ltd., which manufactures and distributes electrical heating elements for the heating, air conditioning and appliance industries | A                             |                      |                | x   |                    |   | x   |                                    |                                       | x                                | x   |
| 293. | UOP Manufacturing Ltd./certain assets of Quebec Hardwoods Inc., namely a sawing and planing service centre at Mattawa, Ont. and a non-operating sawmill in Quebec                                    | A                             | x                    |                | x   |                    |   | x   |                                    |                                       |                                  | x   |



| No.  | Applicant/acquiree and its business  | Allowed (A) or Disallowed (D) | Increased Employment | New Investment | Increased Resource Processing or Use of Canadian Parts & Services | Additional Exports | Canadian Participation (as shareholders/directors/managers) | Improved Productivity & Industrial Efficiency | Enhanced Technological Development | Improved Product Variety & Innovation | Beneficial Impact on Competition | Compatibility with Industrial and Economic Policies |
|------|--|-------------------------------|----------------------|----------------|---|--------------------|---|---|------------------------------------|---------------------------------------|----------------------------------|---|
| 294. | Ultramar Canada Ltd./Canadian Fuel Marketers Ltd., which wholesales and retails refined petroleum products and crude oil   | A                             | x                    | x              | x   |                    | x   | x   |                                    |                                       | x                                | x   |
| 295. | Uniflavor Ltd. & Liquid Carbonic Ltd./ certain assets of Brookside Farms Ltd., which manufactures and markets chocolate chips  | A                             | x                    | x              | x   |                    |   | x   |                                    |                                       |                                  | x   |
| 296. | Uniflavor Ltd./Thomas Foods Division of R.B. Hayhoe Foods Ltd., which processes and packages cherries and mustard  | A                             | x                    | x              |   | x                  |   | x   |                                    |                                       |                                  | x   |
| 297. | Unilever United States, Inc./1. Nacan Products Ltd. 2. Lepage's Ltd. 3. Foodpro National Inc., 1. which produces adhesives, resins and specialty starch products 2. which produces and sells adhesives and allied home care products and decoration aids 3. which produces food additives and imports and sells stabilizers, emulsifiers, natural smoke extracts and soya proteins | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 298. | United Technologies Corp./Otis Elevator Co. Ltd., which manufactures elevators   | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 299. | United Technologies Corp. (second submission)/Otis Elevator Co. Ltd. which manufactures, installs and services elevators and escalators  | A                             | x                    | x              | x   | x                  | x   | x   |                                    |                                       | x                                | x   |
| 300. | Vapor Canada Ltd./the boiler division of Canadian Boilers Ltd., which assembles coil tube steam boilers and high pressure steam flood recovery boilers   | A                             | x                    |                |   | x                  |   | x   |                                    | x                                     |                                  | x   |
| 301. | Verkerke Reproducties B.V./Verkerke Reproductions of Canada Ltd., which distributes posters, wall murals, prints, calendars and greeting cards   | A                             | x                    | x              |   |                    |   |   |                                    |                                       | x                                | x   |
| 302. | Victor United Inc./Victor (Canada) Ltd., which imports and sells cash registers and office machines  | A                             | x                    | x              |   |                    | x   |   |                                    |                                       | x                                | x   |
| 303. | Walsh, James J., et al/Erie Technological Products of Canada Ltd., which manufactures electronic components for various uses   | A                             | x                    | x              | x   | x                  | x   | x   | x                                  | x                                     |                                  | x   |
| 304. | Weatherhead Company, The (Formerly Dana-Weatherhead Inc.)/The Weatherhead Company of Canada Ltd., which manufactures various articles for automotive and industrial applications   | A                             | x                    | x              | x   | x                  | x   | x   |                                    | x                                     | x                                | x   |
| 305. | Weyerhaeuser International Inc./Northwood Properties Ltd., which operates two sawmills   | A                             | x                    | x              |   | x                  |   | x   | x                                  |                                       |                                  | x   |

| No.  | Applicant/acquiree and its business  | Allowed (A) or Disallowed (D) | Increased Employment | New Investment | Increased Resource Processing or Use of Canadian Parts & Services | Additional Exports | Canadian Participation (as shareholders/directors/managers) | Improved Productivity & Industrial Efficiency | Enhanced Technological Development | Improved Product Variety & Innovation | Beneficial Impact on Competition | Compatibility with Industrial and Economic Policies |
|------|--|-------------------------------|----------------------|----------------|---|--------------------|---|---|------------------------------------|---------------------------------------|----------------------------------|---|
| 306. | Wheelabrator-Frye Inc./Whiting Equipment Ltd., which manufactures overhead, gantry and monorail crane systems, large industrial evaporators and dryers and cupolas and electric furnaces | A                             | x                    |                | x   | x                  | x   | x   |                                    | x                                     |                                  | x   |
| 307. | Worster Motor Lines Ltd./certain assets of Delta Truck Lines (Toronto) Inc., which is a business engaged as a transport carrier of fruit and vegetables                                  | A                             | x                    | x              | x   |                    | x   | x   |                                    |                                       |                                  | x   |
| 308. | Wrigley, William Smith and Betty Anne/Strohm Island, which is a tourist resort   | A                             |                      | x              |   |                    |   | x   |                                    |                                       |                                  | x   |
| 309. | Wyandotte Paint of Canada Ltd./Dumar Paint and Chemicals Ltd., which markets paints and related products   | A                             | x                    | x              | x   |                    |   | x   |                                    | x                                     |                                  | x   |
| 310. | Wyandotte Paint Products Co./R.E. Lee Paint Co. Ltd., which produces paints and related products   | A                             |                      | x              | x   |                    | x   | x   |                                    | x                                     |                                  | x   |
| 312. | Yoshi of Vancouver Ltd./Fung Lin Enterprises Ltd., which operates a Chinese restaurant   | A                             | x                    | x              |   |                    |   |   |                                    | x                                     | x                                | x   |
| 313. | Young, Ellwood, et al/Turtle Portage Camp, which operates a commercial tourist resort  | A                             | x                    | x              |   |                    |   |   |                                    |                                       |                                  | x   |
| 314. | Ziff Corp./Rust Craft Ltd., which manufactures greeting cards and related products   | A                             | x                    | x              | x   |                    | x   |   |                                    | x                                     |                                  | x   |
| 315. | 85315 Canada Ltd./85315 Canada Ltée/IVG Rubber Canada Ltd./IVG Caoutchouc Canada Ltée, which produces hand and machine built hose products   | A                             | x                    | x              | x   | x                  | x   | x   | x                                  | x                                     |                                  | x   |
| 316. | 86399 Canada Ltd./certain assets of the industrial coatings distributorship business of Garlock of Canada Ltd.   | A                             |                      |                | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 317. | 87169 Canada Ltd./NWS Welding Supply Division of Liquid Carbonic Canada Ltd., which sells specialized welding electrodes   | A                             | x                    | x              | x   |                    | x   | x   |                                    | x                                     | x                                | x   |
| 318. | 87881 Canada Ltée/Real Peat Moss Inc., which harvests, dries and packages peat moss  | A*                            |                      | x              | x   |                    | x   | x   |                                    |                                       |                                  | x   |
| 319. | 89338 Canada Ltd./Le Centre d'Autobus Thomas Ltée, which imports and distributes bus bodies  | A                             | x                    | x              |   |                    | x   | x   |                                    |                                       |                                  | x   |
| 320. | 338507 Ontario Ltd./Argonaut Football Club, which is a football club   | A                             |                      | x              |   |                    | x   |   |                                    |                                       |                                  | x   |

| <u>No.</u> | <u>Applicant/acquiree and its business</u>   | <u>Allowed (A) or Disallowed (D)</u> | <u>Increased Employment</u> | <u>New Investment</u> | <u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u> | <u>Additional Exports</u> | <u>Canadian Participation (as shareholders/directors/managers)</u> | <u>Improved Productivity &amp; Industrial Efficiency</u> | <u>Enhanced Technological Development</u> | <u>Improved Product Variety &amp; Innovation</u> | <u>Beneficial Impact on Competition</u> | <u>Compatibility with Industrial and Economic Policies</u> |
|------------|--|--------------------------------------|-----------------------------|-----------------------|--|---------------------------|--|--|---|--|---|--|
| 321.       | 368789 Ontario Ltd./certain assets of Garfield-Madar Enterprises Ltd., which sells ladies fashionware  | A                                    |                             |                       |  |                           |  |  |   |  |   | x  |
| 322.       | 379045 Ontario Ltd./Postalia Division of Maziv Industries Ltd., which distributes postage meters   | A                                    | x                           |                       | x  |                           | x  |  |   |  | x                                       | x  |
| 323.       | 382281 Ontario Ltd./Edsy Ltd., which purchases and leases multimedia training systems for data processing and management training for business and government agencies | A                                    | x                           | x                     |  |                           |  |  |   |  |   | x  |

\* Indicates deemed allowance



## APPENDIX C

ALPHABETIC LIST OF ALLOWED AND DISALLOWED NEW BUSINESS CASES  
SIGNIFICANT BENEFITS TO CANADA  
SUMMARIZED BY PRINCIPAL FACTORS OF ASSESSMENT

FISCAL 1978-79

| No. | Applicant/new business<br>and nature of new business   | Allowed (A) or<br>Disallowed (D) | Increased Employment | New Investment | Increased Resource<br>Processing or Use of<br>Canadian Parts &<br>Services | Additional Exports | Canadian Participation<br>(as shareholders/directors/<br>managers) | Improved Productivity<br>& Industrial Efficiency | Enhanced Technological<br>Development | Improved Product<br>Variety & Innovation | Beneficial Impact<br>on Competition | Compatibility with<br>Industrial and<br>Economic Policies |
|-----|--|----------------------------------|----------------------|----------------|--|--------------------|--|--|---------------------------------------|--|-------------------------------------|---|
| 1.  | A.B. Burger Queen Food Services Ltd./A.B. Burger Queen Food Services Ltd., to develop, operate and franchise fast-food restaurants   | A                                | x                    | x              | x  |                    | x  | x  |                                       |  | x                                   | x   |
| 2.  | Abt Associates Inc./Abt Associates Research of Canada Ltd., to be engaged in applied social science research   | A                                | x                    | x              |  |                    | x  |  | x                                     |  | x                                   | x   |
| 3.  | Abt Associates Inc./Abt Associates of Canada Ltd., to solicit and execute a social science research contract for the Canada Employment and Immigration Commission/Department | A                                | x                    | x              | x  |                    | x  |  |                                       | x  |                                     | x   |
| 4.  | AM&S Canada Minerals/AM&S Canada Minerals, to conduct mineral exploration activities   | A*                               |                      |                |  |                    |  |  |                                       |  |                                     |   |
| 5.  | ARC-Gestion, S.A./Société d'Etudes de Realisations et de Gestion Immobilières Sergim Inc., to promote building construction  | D                                |                      |                |  |                    |  |  |                                       |  |                                     |   |
| 6.  | ASB (Canada) Ltd./ASB (Canada) Ltd., to extract and process peat moss as a soil replacer   | A                                | x                    | x              | x  | x                  | x  | x  |                                       |  |                                     | x   |
| 7.  | ATV Music Publishing of Canada Ltd./Welbeck Music of Canada Corp., to acquire and market copyrights of Canadian music composers and performers                               | A                                | x                    | x              | x  | x                  |  |  |                                       |  | x                                   | x   |
| 8.  | Acres Consulting Services Ltd./Acres Consulting Services Ltd., to provide engineering and construction services  | A                                | x                    | x              |  |                    | x  |  | x                                     |  |                                     | x   |
| 9.  | Adam Equipment Corp./Adam Equipment Canada Ltd., to import, manufacture, sell and distribute baking equipment  | A                                | x                    | x              | x  |                    | x  |  | x                                     | x  | x                                   | x   |
| 10. | Ahmad, Dr. Syed Iqbal, et al, to be engaged in food retailing  | A                                | x                    | x              |  |                    |  |  |                                       |  | x                                   | x   |
| 11. | Altamil Corp./Altamil Corp., to manufacture "fifth wheels" which are connecting devices between tractors and trailers  | A                                | x                    | x              | x  |                    |  | x  |                                       |  |                                     | x   |
| 12. | Amsoil Inc./Amsoil Inc., to distribute synthetic lubricants mainly for automotive use  | A                                | x                    | x              |  |                    |  |  |                                       | x  | x                                   | x   |
| 13. | Aquila Favco Cranes Canada Ltd./Aquila Favco Cranes Canada Ltd., to supervise and construct hydraulically-driven log handling cranes   | A                                | x                    | x              | x  |                    |  | x  |                                       | x  | x                                   | x   |

| No. | Applicant/new business and nature of new business  | Allowed (A) or Disallowed (D) | Increased Employment | New Investment | Increased Resource Processing or Use of Canadian Parts & Services | Additional Exports | Canadian Participation (as shareholders/directors/managers) | Improved Productivity & Industrial Efficiency | Enhanced Technological Development | Improved Product Variety & Innovation | Beneficial Impact on Competition | Compatibility with Industrial and Economic Policies |
|-----|--|-------------------------------|----------------------|----------------|---|--------------------|---|---|------------------------------------|---------------------------------------|----------------------------------|---|
| 14. | Arkin Distributing Co./81394 Canada Ltd., to import, warehouse and distribute toys   | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 15. | Armour Foods (Canada) Ltd./ Mossbank Foods Ltd., to produce noodles and noodle soup mixes  | A                             | x                    | x              | x   | x                  | x   |   |                                    | x                                     |                                  | x   |
| 16. | Ashknight Ltd./Microplus (Canada) Ltd., to manufacture automotive plastic windshield washer pumps and handles for electrical appliances  | A                             | x                    | x              | x   | x                  |   |   |                                    | x                                     | x                                | x   |
| 17. | Associated Electric and Gas Insurance Services Ltd./AEGIS Services Ltd., to provide management advisory services for itself only   | A                             | x                    | x              |   |                    |   |   |                                    |                                       |                                  | x   |
| 18. | Assor, Yvette, and Mounir Zarour/Chez Borgia Lingerie Ltd., to sell women's lingerie and other apparel   | A                             | x                    | x              |   |                    | x   |   |                                    |                                       | x                                | x   |
| 19. | Ateliers d'Art Marcou Inc./ Ateliers d'Art Marcou Inc., to sculpt figurines and produce handmade articles  | A                             | x                    | x              | x   | x                  | x   |   |                                    |                                       |                                  | x   |
| 20. | Atkin, Jack, Horticultural Associates Inc. et al/Seacliff Flowers Inc., to grow flowers and house plants   | A                             | x                    | x              | x   | x                  | x   |   |                                    |                                       |                                  | x   |
| 21. | Atkinson, Guy F., Construction Co. et al/Joint venture--Guy F. Atkinson Construction Co., J.A. Jones Construction Co., Al Johnson Construction Co., Arundel International Inc. and Commonwealth Construction Co., to tender for and carry out the construction of the "Revelstoke Dam" | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       | x                                | x   |
| 22. | Atlanta Stove Works/Atlanta Stove Works, to import and distribute primarily solid fuel cast iron and sheet metal stoves, fireplaces and space heaters  | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 23. | Avions Pierre Robin/Avions Pierre Robin Inc., to manufacture aircraft equipment  | A                             | x                    | x              | x   | x                  | x   | x   | x                                  | x                                     | x                                | x   |
| 24. | BMI Inc./BMI Inc. of Canada, to manufacture, install and repair refractory and heat resistant products for use in the steel industry   | A                             | x                    | x              | x   |                    |   |   |                                    |                                       |                                  | x   |
| 25. | Bagaria, Mr. Santosh Kumar, and Mrs. Saroj/Le Boutique, to sell handcrafted Indian products  | A                             | x                    | x              |   |                    |   |   |                                    | x                                     |                                  | x   |
| 26. | Barrett, A. et al/Riess Engineering Ltd., to provide consulting engineering services   | A                             | x                    | x              |   | x                  | x   | x   |                                    |                                       |                                  | x   |

| No. | Applicant/new business and nature of new business   | Allowed (A) or Disallowed (D) | Increased Employment | New Investment | Increased Resource Processing or Use of Canadian Parts & Services | Additional Exports | Canadian Participation (as shareholders/directors/managers) | Improved Productivity & Industrial Efficiency | Enhanced Technological Development | Improved Product Variety & Innovation | Beneficial Impact on Competition | Compatibility with Industrial and Economic Policies |
|-----|---|-------------------------------|----------------------|----------------|---|--------------------|---|---|------------------------------------|---------------------------------------|----------------------------------|---|
| 27. | Barrett, Iral & Gwen/Supra Key Control Ltd., to import and sell lock boxes  | A                             | x                    | x              |   |                    |   |   |                                    | x                                     |                                  | x   |
| 28. | Bate, Ian K., et al, to provide municipal tax information services for mortgage lenders   | A                             | x                    | x              | x   |                    | x   | x   |                                    | x                                     |                                  | x   |
| 29. | Baumfolder Corp./Baumfolder Corp., to import and distribute paper folding machines and replacement parts  | A                             | x                    | x              |   | x                  |   |   |                                    |                                       | x                                | x   |
| 30. | Baxter Minerals Ltd./Yale Associates Limited Partnership, to explore for, develop and mine metals, except uranium   | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 31. | Beaufort Navigation (Western) Ltd./Beaufort Navigation (Western) Ltd., to act as a shipping agent   | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 32. | Behrouzan, Mahmoud/Balco Travel Ltd., to provide travel agency services   | A                             | x                    | x              | x   |                    |   |   |                                    |                                       | x                                | x   |
| 33. | Belco Pollution Control Corp./Belco Pollution Control of Canada Ltd., to design systems for control of air or water pollution   | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 34. | Benoit, Antoine, et al/Organification Antoine Benoit (Canada) Ltée, to provide real estate development planning services  | A                             | x                    | x              |   |                    | x   |   |                                    | x                                     |                                  | x   |
| 35. | Bentley Laboratories Inc./Bentley Laboratories of Canada, to import medical supplies and equipment  | A                             | x                    | x              |   |                    | x   |   |                                    |                                       | x                                | x   |
| 36. | Berger, Martin S./Invention Marketing Inc., to assist inventors to market their inventions  | A*                            | x                    | x              |   |                    |   |   |                                    |                                       |                                  | x   |
| 37. | Beverly Group Inc., The/Protective Equipment of Canada Ltd., to manufacture bullet-proof and bomb-proof trucks, automobiles, wall panel vests and bomb-handling equipment | A                             | x                    | x              | x   | x                  |   | x   |                                    | x                                     |                                  | x   |
| 38. | Bilsom International Ltd./Bilsom International Ltd., to import, promote and market hearing protection devices   | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       | x                                | x   |
| 39. | Bimitash & Co. Ltd./Bimitash & Co. Ltd., to export finished and semi-finished paper, textile and electrical products  | A                             | x                    | x              | x   | x                  | x   |   |                                    |                                       | x                                | x   |
| 40. | Blinick, Edward, and Joseph Wolf GmbH & Co. KG/Wolf Bergstrasse (Canada) Co. Ltd., to produce and distribute baked goods  | A                             | x                    | x              | x   | x                  | x   | x   |                                    | x                                     |                                  | x   |
| 41. | Blum, Julius, Canada Ltd./Julius Blum Canada Ltd., to import and distribute furniture fittings  | A                             | x                    | x              |   |                    | x   | x   |                                    | x                                     |                                  | x   |

| No. | Applicant/new business<br>and nature of new business   | Allowed (A) or<br>Disallowed (D) | Increased Employment | New Investment | Increased Resource<br>Processing or Use of<br>Canadian Parts &<br>Services | Additional Exports | Canadian Participation<br>(as shareholders/directors/<br>managers) | Improved Productivity<br>& Industrial Efficiency | Enhanced Technological<br>Development | Improved Product<br>Variety & Innovation | Beneficial Impact<br>on Competition | Compatibility with<br>Industrial and<br>Economic Policies |
|-----|--|----------------------------------|----------------------|----------------|--|--------------------|--|--|---------------------------------------|--|-------------------------------------|---|
| 42. | Boo, Peter D. and Mary H./Saints<br>Winnipeg South Roller Skating<br>Center Inc., to be engaged in the<br>operation of a roller skating center   | A                                | x                    | x              | x  |                    |  |  |                                       | x  |                                     | x   |
| 43. | Bradbury Co., Inc., The/BCO<br>Machine Tool Ltd., to manufacture<br>and market machines and related<br>equipment   | A                                | x                    | x              | x  |                    | x  | x  |                                       |  |                                     | x   |
| 44. | Bradford Exchange Ltd., The/The<br>Bradford Exchange Ltd., to market<br>limited editions of collectors'<br>decorative dinner plates  | A                                | x                    | x              | x  |                    |  |  |                                       | x  |                                     | x   |
| 45. | Brassac, Françoise, et al/Le<br>Potier d'Étain François Brassac<br>Inc., to import and later to<br>manufacture pewter products   | A                                | x                    | x              | x  | x                  | x  |  |                                       | x  |                                     | x   |
| 46. | Brower, William E./Burrito<br>Factor, to operate a fast food<br>restaurant for Spanish cuisine   | A                                | x                    | x              | x  |                    |  |  |                                       | x  | x                                   | x   |
| 47. | Buckbee-Mears Co./Vision-Ease<br>Canada Ltd., to import ophthalmic<br>lenses   | A                                | x                    | x              |  |                    | x  |  |                                       |  | x                                   | x   |
| 48. | Buffalo Color Corp./Buffalo<br>Color Ltd., to distribute<br>specialty chemical products  | A                                | x                    | x              |  |                    |  |  |                                       | x  |                                     | x   |
| 49. | Burger, Hans Sr., et al/Burger<br>Superfire Canadian Ltd., to<br>manufacture and distribute<br>precast concrete fireplaces   | A                                | x                    | x              | x  | x                  | x  | x  |                                       | x  |                                     | x   |
| 50. | Burtco Co. Inc./Burtco Services<br>Ltd., to provide temporary and<br>permanent housing, dining and<br>camp services to industry and<br>government  | A                                | x                    | x              |  |                    |  |  |                                       |  | x                                   | x   |
| 51. | Burton, William J., Ltd./William<br>J. Burton Ltd., to process fish  | A                                | x                    | x              | x  | x                  |  |  |                                       | x  |                                     | x   |
| 52. | Business Exchange Inc. and<br>Angela Dafoe/Business Exchange<br>of Toronto, to be a clearing house<br>for the bartering of products and<br>services  | A                                | x                    | x              |  |                    | x  |  |                                       |  |                                     | x   |
| 53. | Byham, William C., and Douglas W.<br>Bray/Development Dimensions Inter-<br>national (Canada) Ltd., to market<br>management training programs   | A                                | x                    | x              |  |                    |  | x  |                                       |  |                                     | x   |
| 54. | C.Y.B. Holding B.V./Stablex<br>(Canada) Ltd., to operate waste<br>management centers throughout Canada,<br>to provide consultant services and<br>disposal facilities for hazardous<br>and toxic wastes | A                                | x                    | x              |  |                    | x  | x  | x                                     |  | x                                   | x   |
| 55. | Calberta Mini-Storage Ltd./<br>Calberta Mini-Storage Ltd., to<br>provide public storage facilities   | A                                | x                    | x              |  |                    |  |  |                                       | x  |                                     | x   |



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|-----|--|-------------------------------|----------------------|----------------|---|--------------------|---|---|------------------------------------|---------------------------------------|----------------------------------|---|
| 56. | Camille Publishing Inc./Camille Publishing Inc., to import and sell wall prints and items of wall decor  | A                             | x                    | x              |   |                    |   |   |                                    | x                                     |                                  | x   |
| 57. | Canadian Apartment Leasing Ltd./Canadian Apartment Leasing Ltd., to locate tenants for apartment buildings   | A                             | x                    |                |   |                    |   |   |                                    |                                       |                                  | x   |
| 58. | Cassidy, Frank L. Jr., and Richard Griskevich/Nuggett Pipe & Supply Ltd., to sell plumbing supplies and construction materials to building contractors                                   | A                             | x                    | x              | x   |                    | x   |   |                                    | x                                     |                                  | x   |
| 59. | Chattem Inc./Chattem Inc., to sell proprietary drugs   | A                             | x                    | x              | x   |                    | x   |   | x                                  | x                                     | x                                | x   |
| 60. | Cipriano, Salvatore, Enterprises Ltd./Salvatore Cipriano Enterprises Ltd., to import and distribute fresh fruits and vegetables  | A                             | x                    | x              | x   |                    | x   | x   |                                    |                                       |                                  | x   |
| 61. | Coal Processing Consultants Ltd./Coal Processing Consultants Ltd., to provide consulting engineering services  | A                             | x                    | x              | x   |                    | x   | x   | x                                  |                                       |                                  | x   |
| 62. | Coast Projects Ltd./Coast Projects Ltd., to provide consulting and data services for coastal resource development projects   | A                             | x                    | x              |   |                    |   | x   |                                    | x                                     | x                                | x   |
| 63. | Communications Technology (Canada) Ltd./Communications Technology (Canada) Ltd., to produce wire connectors, transmission products, checking equipment and elastomer and epoxy compounds | A                             | x                    | x              | x   |                    |   | x   | x                                  | x                                     |                                  | x   |
| 64. | Comprifix (Pty) Ltd. et al/Emseal Corp. Ltd., to manufacture a variety of industrial equipment   | A                             | x                    | x              | x   | x                  | x   |   |                                    | x                                     | x                                | x   |
| 65. | Comprifix (Pty) Ltd./Greenex Canada Ltd., to export a variety of industrial equipment  | A                             | x                    | x              |   | x                  |   |   |                                    |                                       |                                  | x   |
| 66. | Compuserve Inc./Compuserve Inc., to sell computer services   | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 67. | Concept Now Cosmetics Ltd./Concept Now Cosmetics Ltd., to sell cosmetics   | A                             | x                    | x              |   |                    |   |   |                                    | x                                     |                                  | x   |
| 68. | Conticommodity Services Inc./Conticommodity Services (Canada) Ltd., to operate commodity brokerage offices   | A                             | x                    | x              |   |                    | x   | x   |                                    |                                       | x                                | x   |
| 69. | Costa, Allan, and Luigi Smali/Cosmo Plastics Inc., to manufacture, using the blow mould process, plastic containers  | A                             | x                    | x              | x   | x                  | x   |   |                                    |                                       |                                  | x   |

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| 70. | Cruise & Coach Corp./Traveline Canada, to sell travel tour packages for travel to Greece   | A                             | x                    | x              |   |                    | x   |   |                                    |                                       | x                                | x   |
| 71. | DER Travel Service Ltd./DER Travel Service Ltd., to operate a travel agency  | A                             | x                    | x              |   |                    |   |   |                                    |                                       | x                                | x   |
| 72. | Daishowa Canada Co. Ltd./Daishowa Canada Co. Ltd., to purchase wood chips and pulp for export markets  | A                             |                      | x              | x   | x                  |   | x   |                                    |                                       |                                  | x   |
| 73. | Daisy of California Inc. and Livible Knits Inc. - Tricots Livible Inc./Hang Ten Prêt-à-Porter, to manufacture and distribute swimwear, sportswear and women's tennis wear                                | A                             | x                    | x              | x   |                    | x   | x   |                                    |                                       |                                  | x   |
| 74. | Dall'Agnese, Carlo, et al/St. George Furniture Ltd., to manufacture high quality furniture   | A                             | x                    | x              | x   | x                  | x   | x   |                                    |                                       |                                  | x   |
| 75. | Dawson, Walter, and T.M. Hanlon/Computalog Services Ltd., to provide logging services  | A                             | x                    | x              |   |                    | x   |   | x                                  |                                       | x                                | x   |
| 76. | de Jong, Ronald J. and Nancy H./Ronan Wood Ltd., to store and transport lumber   | A                             | x                    | x              |   | x                  |   |   |                                    |                                       |                                  | x   |
| 77. | Degussa (Deutsche Gold-und Silber-Scheideanstalt vormals Roessler)/Degussa (Canada) Ltd., to distribute chemical products  | A                             | x                    | x              | x   |                    | x   |   | x                                  | x                                     | x                                | x   |
| 78. | Denmontan Resources Ltd. and Mega Montan Canada (Limited Partnership)/Denmontan-Mega Montan Joint Venture, to explore for, and subject to the Government's uranium mining ownership policy, mine uranium | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 79. | Dodd Richardson and Ainsley Ltd./Dodd Richardson and Ainsley Ltd., to sell household products by mail order  | A                             | x                    | x              | x   |                    | x   |   |                                    | x                                     |                                  | x   |
| 80. | Dominion Electric Protection Co. and the ECE Group/ADT Energy Systems Ltd.-ADT Systèmes d'Énergie Ltée, to provide energy consumption and monitoring services  | A                             | x                    | x              | x   |                    | x   | x   |                                    | x                                     | x                                | x   |
| 81. | Dresser Industries Canada Ltd./Dresser Industries Canada Ltd. and Ideco Manufacturing, to manufacture a line of self-propelled vehicles for the servicing and workover of oil and gas wells              | A                             | x                    | x              | x   | x                  |   | x   | x                                  | x                                     | x                                | x   |
| 82. | Duneba International Ltd. and Hotel Development Corp. S.A./H.D.C. Services Ltd., to provide services and equipment for hotel and institutional projects  | A                             | x                    | x              |   | x                  | x   |   |                                    |                                       |                                  | x   |

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| 83. | Dynamic Sciences Inc./DSL Dynamic Sciences Ltd., to manufacture systems electronics, to provide engineering studies and consulting services and to develop computer software, primarily in the transportation field | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 84. | Ede, Michael Geoffrey, LLB/Michael Ede Management Ltd., to manufacture metal mounting brackets, flexible armoured hoses with brass fittings and tire pressure equalizer devices                                     | A                             | x                    | x              |   | x                  | x   |   |                                    | x                                     |                                  | x   |
| 85. | Edelson, M., Ltd., et al/M. Edelson Furs Canada Inc., to trade furs   | A                             | x                    |                | x   | x                  |   |   |                                    |                                       |                                  | x   |
| 86. | Electro & Optical Systems Ltd., et al/Cotron North America Ltd., to sell and later to manufacture closed circuit TV monitors and equipment  | A                             | x                    | x              | x   | x                  |   |   |                                    |                                       |                                  | x   |
| 87. | Entreprise Razel Frères/Razel Constructeur Inc., to construct canals, bridges and roads   | A                             | x                    | x              | x   |                    | x   |   | x                                  |                                       | x                                | x   |
| 88. | Extel Corp./Extel Communications Canada Ltd., to import, distribute and maintain and later to manufacture teleprinter communications equipment  | A                             | x                    | x              | x   | x                  | x   | x   | x                                  | x                                     | x                                | x   |
| 89. | E-Z-EM (Canada) Ltd., Dennis Stone and John Nye/Nystone Chemicals Ltd., to mine and produce barium sulphate   | A                             | x                    | x              | x   | x                  | x   |   |                                    | x                                     | x                                | x   |
| 90. | Fairfield American Corp./Fairfield Chemical Canada Ltd., to import and distribute household and commercial insecticides, janitorial products, etc.  | A                             | x                    | x              |   |                    |   |   |                                    | x                                     | x                                | x   |
| 91. | Far North Chemicals Ltd./Far North Chemicals Ltd., to import insecticides, herbicides and pesticides  | A                             | x                    | x              | x   |                    |   |   |                                    | x                                     | x                                | x   |
| 92. | Feuer Hide and Skin International Inc./Cantan Leather Corp., to import and finish semi-processed cowhides   | A                             | x                    | x              | x   | x                  | x   |   | x                                  | x                                     | x                                | x   |
| 93. | Finetape Canada Ltd./Finetape Canada Ltd., to manufacture magnetic recording tapes and related equipment  | A                             | x                    | x              | x   | x                  | x   |   |                                    | x                                     |                                  | x   |
| 94. | Flannery, Monica/Telex Supply Co., to distribute various equipment for teletype machines  | A                             | x                    | x              | x   |                    |   |   |                                    |                                       | x                                | x   |
| 95. | Floating Point Systems, Inc./Floating Point Systems (Canada) Ltd., to import, market and service a floating-point array processor   | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |

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| 96.  | Fluor Canada Ltd./Kilsby Tubesupply, to distribute metal pipe and tubing  | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 97.  | Foodmaker Inc./"Jack in the Box", to operate a fast food restaurant   | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 98.  | Fordath Ltd. and Bakelite Thermosets Ltd./Fordath Bakelite Ltd., to manufacture synthetic resin binders for use by foundries and later to manufacture ancillary and related equipment and products and provide related services | A                             | x                    | x              | x   |                    | x   |   |                                    | x                                     |                                  | x   |
| 99.  | Friberg, Bengt O., et al/<br>1) Wedge-Loc Ltd. 2) Nordic Ltd., 1) to manufacture and 2) to distribute vibration proof fasteners   | A                             | x                    | x              | x   | x                  | x   |   |                                    | x                                     |                                  | x   |
| 100. | Gabbiani Machinerie (Canada) Ltée-Gabbiani Machinery (Canada) Ltd./Gabbiani Machinery (Canada) Ltd.-Gabbiani Machinerie (Canada) Ltée, to manufacture machinery and related equipment for wood-working industries               | A                             | x                    | x              | x   | x                  | x   | x   | x                                  | x                                     | x                                | x   |
| 101. | Gamebridge Investments Ltd./ICM Mould Manufacturers Inc., to manufacture moulds and blades for injection moulded leisure footwear   | A                             | x                    | x              | x   |                    | x   |   | x                                  |                                       |                                  | x   |
| 102. | Gamebridge Investments Ltd./Micron Sports Products Inc., to manufacture and distribute plastic moulded footwear of all types  | A                             | x                    | x              | x   | x                  | x   |   |                                    |                                       |                                  | x   |
| 103. | General Theraphysical Inc./The Physiotherapy Equipment Co. of Canada Ltd., to import, distribute and service physiotherapy equipment  | A                             | x                    | x              | x   |                    |   |   |                                    |                                       | x                                | x   |
| 104. | Geosource Canada Ltd./Geosource Canada Ltd., to sell geophysical instruments used in oil and gas exploration and to manufacture geophone cables   | A                             | x                    | x              |   |                    |   |   |                                    | x                                     |                                  | x   |
| 105. | Gibbs, Bernard, Betty and Gina/Bernard Gibbs Enterprises Ltd., to provide "one-stop" wedding services   | A                             | x                    | x              | x   |                    |   |   |                                    |                                       |                                  | x   |
| 106. | Gilbey, Gerald J.A./Rossberry Investment Ltd., to sell ladies wear  | A                             | x                    | x              | x   |                    | x   |   |                                    | x                                     |                                  | x   |
| 107. | Goldstein, Arnold, Ltd./Arnold Goldstein Ltd., to provide consulting services to the footwear industry  | A                             | x                    |                |   |                    | x   | x   |                                    |                                       | x                                | x   |

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| 108. | Goose Bay Timber Co. Ltd./<br>Goose Bay Timber Co. Ltd., to<br>operate a sawmill  | A                             | x                    | x              | x   | x                  | x   |   |                                    |                                       |                                  | x   |
| 109. | Gordian Associates Inc./Gordian<br>Research & Consulting Ltd., to<br>be engaged in science-oriented<br>research and consulting activities   | A                             | x                    | x              |   |                    | x   |   | x                                  |                                       |                                  | x   |
| 110. | Grant-Dreyco Export Management<br>Ltd./Grant-Dreyco Export<br>Management Ltd., to export<br>Canadian manufactured auto-<br>motive products  | A                             | x                    | x              |   | x                  | x   |   |                                    |                                       |                                  | x   |
| 111. | Grass Growers Inc./Grass<br>Growers Inc., to blend, package<br>and market Canadian seaweed  | A                             | x                    | x              | x   |                    | x   |   |                                    | x                                     | x                                | x   |
| 112. | Grohs, Harvey L./Harvey's<br>Skindiving Suits of Canada Inc.,<br>to manufacture and distribute<br>skindiving suits  | A                             | x                    | x              | x   | x                  | x   |   |                                    | x                                     |                                  | x   |
| 113. | Grosfillex S.A.R.L./Grosfillex<br>Inc., to distribute plastic<br>folding doors and room dividers  | A                             | x                    | x              | x   |                    | x   |   |                                    | x                                     | x                                | x   |
| 114. | Gulf Canada Ltd./Gulf Canada Ltd.,<br>to explore for, develop and<br>produce coal   | A                             | x                    | x              | x   | x                  | x   | x   | x                                  |                                       |                                  | x   |
| 115. | Hammer, Mitchell/Target<br>Manufacturers Ltd., to<br>manufacture air filters for the<br>automotive replacement market   | A                             | x                    | x              | x   | x                  |   |   |                                    | x                                     |                                  | x   |
| 116. | Harris, Pat, of Canada Ltd./Pat<br>Harris of Canada Ltd., to sell<br>household products, by mail order  | A                             | x                    | x              | x   |                    |   |   |                                    |                                       |                                  | x   |
| 117. | Hathaway & Muddiman Ltd./Inter-<br>Gems (Canada) Ltd., to act as<br>diamond merchants and dealers<br>in precious stones   | A                             | x                    | x              |   |                    |   |   |                                    | x                                     |                                  | x   |
| 118. | Hlustik, John, Design Ltd. and<br>Colin McElliot/John Hlustik<br>Design Associates Ltd., to provide<br>design, technical and marketing<br>consulting services to the shoe<br>industry | A                             | x                    | x              |   |                    | x   | x   |                                    |                                       |                                  | x   |
| 119. | Holly Energy Inc./Holly<br>Energy Inc., to explore for,<br>develop and produce oil and<br>natural gas   | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 120. | Hydron Canada Ltd./Hydron<br>Canada Ltd., to manufacture<br>contact lenses and related<br>accessories   | A                             | x                    | x              | x   |                    |   |   |                                    |                                       | x                                | x   |
| 121. | Hygiene-Technik Canada Ltd./<br>Hygiene-Technik Canada Ltd., to<br>design and manufacture hospital<br>supply equipment  | A                             | x                    | x              | x   | x                  | x   |   |                                    |                                       | x                                | x   |

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|------------|---|--|-----------------------------|-----------------------|--|---------------------------|---|--|---|--|---|--|
| 122.       | IBH Machinery Inc./IBH Machinery Inc., to import and later to assemble a line of front-end loaders  | A  | x                           | x                     |  | x                         | x   |  |   | x  |   | x  |
| 123.       | ICS Inc./ICS International Construction Services Ltd., to export building materials and construction services   | A  | x                           | x                     |  | x                         | x   |  |   |  |   | x  |
| 124.       | IVO Industries Inc. and W.J. Westaway Co. Ltd./IVO (Canada) Ltd., to sell counting devices and indicators for industrial applications                             | A  | x                           | x                     |  |                           |   |  |   | x  | x   | x  |
| 125.       | Ianer Management Services Ltd./Ianer Management Services Ltd., to provide management services to physicians   | A  | x                           |                       |  |                           |   | x  |   | x  |   | x  |
| 126.       | Information, Marketing, Editions Spécialisées (IMES)/IMES Diffusion Ltée, to sell diaries and prescription order forms  | A*                                       | x                           |                       |  |                           | x   |  |   | x  |   | x  |
| 127.       | Interdandy A.G./Stimorol (Canada) Inc., to distribute chewing gum and confectionery products  | A  | x                           | x                     |  |                           |   |  |   |  | x   | x  |
| 128.       | Invirex Demolition Inc. and B.J. Sudderth/Joint venture--Invirex Demolition Inc. and B.J. Equipment Co., to operate an industrial demolition and salvage business | A  | x                           | x                     |  |                           |   |  |   |  |   | x  |
| 129.       | Irish Sugar Co. Ltd./Erin Foods Canada Ltd., to package and sell dehydrated soups   | A  | x                           | x                     | x  |                           | x   | x  |   |  |   | x  |
| 130.       | Itoman (Canada) Inc./Itoman (Canada) Inc., to provide international trading services  | A  | x                           | x                     |  | x                         | x   |  |   |  | x   | x  |
| 131.       | Jesse Equipment Ltd./Jesse Equipment Ltd., to manufacture and market insulation machinery   | A  | x                           | x                     | x  | x                         |   |  |   | x  |   | x  |
| 132.       | Johnson, Floyd D., and Paul D. Rogers/JMR Canada Ltd., to market Satellite Doppler Systems for geodetic positioning equipment                                     | A  | x                           | x                     |  | x                         | x   | x  |   | x  | x   | x  |
| 133.       | Johnson & Johnson Ltd.-Johnson & Johnson Ltée/Johnson & Johnson Ltd.-Johnson & Johnson Ltée, to extract dental grade feldspar                                     | A  | x                           | x                     | x  | x                         |   |  |   |  |   | x  |
| 134.       | Johnson, Lawrence Edward/Plating Hoists Ltd., to design, assemble and install automatic hoist equipment for the plastic and metal electroplating industries       | A  | x                           | x                     | x  | x                         | x   |  |   | x  |   | x  |
| 135.       | Jones, Robert Trent, Ltd./Robert Trent Jones Ltd., to design and supervise the construction of golf courses   | A  | x                           |                       |  |                           |   |  |   | x  |   | x  |

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| 136. | Kehm, Walter, et al/EDA Collaborative Inc., to sell consulting services  | A                             | x                    | x              |   |                    | x   |   |                                    | x                                     |                                  | x   |
| 137. | Kelvin Energy Ltd./Kelvin Energy Ltd., to explore for, develop and produce uranium and other non-hydrocarbon minerals found in association with uranium  | A                             | x                    | x              |   |                    | x   |   |                                    |                                       |                                  | x   |
| 138. | Korska A/S et al/Skako Ltd., to market concrete proportioning, mixing and handling equipment   | A                             | x                    | x              | x   | x                  |   | x   |                                    |                                       |                                  | x   |
| 139. | Kramer, Marc/Alenite Award Products Ltd., to distribute trophy and plaque components and figurines   | A                             | x                    | x              | x   |                    |   |   |                                    | x                                     |                                  | x   |
| 140. | Kramer, Marc, and Al Weiss/MAK Trophy Products Ltd., to distribute simulated marble components for plaques and trophies  | A                             | x                    | x              | x   |                    |   |   |                                    | x                                     |                                  | x   |
| 141. | Kukje Corp. Ltd./Kukje Corp. Ltd., to operate a trading company  | A                             | x                    | x              | x   | x                  | x   |   |                                    | x                                     |                                  | x   |
| 142. | Lahrman, Guenter F./Lahrman Engineering and Construction Ltd., to construct highway and airport runway engineering equipment   | A                             | x                    | x              |   |                    | x   |   | x                                  |                                       | x                                | x   |
| 143. | Laidlaw Wire of Canada Ltd./Laidlaw Wire of Canada Ltd., to manufacture and distribute specialty laundry and cleaning chemicals  | A                             | x                    | x              | x   |                    |   | x   |                                    |                                       |                                  | x   |
| 144. | LaValley Engineering Ltd./LaValley Engineering Ltd., to market, install and service a line of fiberglass reinforced industrial products for use in the pulp and paper industry                     | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 145. | Les Modes Henri Pierre Inc.-Henri Pierre Fashions Inc./Les Modes Henri Pierre Inc.-Henri Pierre Fashions Inc., to distribute and later to manufacture ladies sportswear and ready-to-wear clothing | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 146. | Lifespring Inc./Lifespring Canada Ltd., to provide personal development seminars   | A                             | x                    | x              | x   |                    | x   |   |                                    | x                                     | x                                | x   |
| 147. | Linsky, Herbert A., Associates (Canada) Ltd./Herbert A. Linsky Associates (Canada) Ltd., to export pre-recorded tapes and phonograph records   | A                             | x                    | x              | x   | x                  | x   |   |                                    |                                       |                                  | x   |
| 148. | Lipe-Rollway/Lipe Clutch Products, to manufacture clutches and related parts   | A                             | x                    | x              | x   |                    |   |   |                                    |                                       | x                                | x   |

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| 149. | Loram International B.C. Ltd., et al/Loram International and Associates, to tender for and carry out construction of the Revelstoke earthfill dam for B.C. Hydro  | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       | x                                | x   |
| 150. | M.E. Boilers Canada Ltd./M.E. Boilers Canada Ltd., to manufacture high pressure steam generators  | A                             | x                    | x              | x   |                    | x   |   | x                                  | x                                     |                                  | x   |
| 151. | M.F. Bank & Co. Inc./M.F. Bank & Co. Ltd., to dispose of salvage for insurance companies  | A                             | x                    | x              | x   |                    |   |   |                                    |                                       | x                                | x   |
| 152. | Madax Graphic Products Ltd./Madax Graphic Products Ltd., to import, distribute and service photographic equipment   | A                             | x                    | x              | x   |                    |   | x   |                                    |                                       | x                                | x   |
| 153. | Madshus Skifabrikk A/S/Madshus Ski Canada Inc., to manufacture cross-country skis   | A                             | x                    | x              | x   |                    | x   | x   | x                                  |                                       |                                  | x   |
| 154. | Make Waves Instrument Corp./Make Waves Instrument Corp., to assemble imported automotive accessories  | A                             | x                    | x              | x   |                    |   |   |                                    | x                                     | x                                | x   |
| 155. | Mallon & Dorney Co. Ltd. and William Burke/Mallon & Dorney (Canada) Ltd., to operate a foreign exchange brokerage business  | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       | x                                | x   |
| 156. | Mandev International B.V./Mandev Training Ltd., to design sales training programs   | A                             | x                    | x              | x   |                    |   | x   |                                    |                                       |                                  | x   |
| 157. | March, Chait & Associates Direct Marketing of Canada Ltd./March, Chait & Associates Direct Marketing of Canada Ltd., to be engaged in direct response advertising | A                             | x                    | x              |   |                    | x   |   |                                    |                                       |                                  | x   |
| 158. | Marline Oil Corp./Marline Oil Corp., to explore for and produce uranium and other non-hydrocarbon minerals  | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 159. | Marteau, Raymond and Monique/Enterprise T.E.P. Inc., to provide waterproofing services for concrete and other porous building materials                           | A                             | x                    | x              | x   |                    |   |   |                                    |                                       |                                  | x   |
| 160. | Martin, R.P., and Co. Ltd./R.P. Martin (Canada) Ltd., to act as a broker in foreign exchange  | A                             | x                    |                |   |                    |   |   |                                    |                                       | x                                | x   |
| 161. | Marx, Louis, & Co. Inc./Marx Toys Canada Ltd., to import games and toys   | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 162. | Mathiason, Mrs. Ivy/Willis Pavillion and Canadian Concession, to be engaged in food catering  | A                             | x                    | x              |   |                    |   |   |                                    |                                       |                                  | x   |



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| 163. | Mazzarelli, August Sr. and August Jr./Maco-Line of Canada Ltd., to manufacture metal umbrella frames  | A                             | x                    | x              | x   |                    |   |   |                                    |                                       | x                                | x   |
| 164. | Mazzawi, Gabi and Fouad/1)Mazbi Trading Inc. 2) Bluebell Convenience Stores Inc., 1) to import food from the Middle East to Canada and export goods from Canada to the Middle East and 2) to operate convenience stores | A                             | x                    | x              |   | x                  | x   |   |                                    |                                       |                                  | x   |
| 165. | McDermott & Gamache Sales Ltd./McDermott & Gamache Sales Ltd., to import sewing threads and related products for the garment industry   | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 166. | McMorris & Associates Inc./McMorris & Associates Inc., to operate a restaurant  | A                             | x                    | x              | x   |                    |   |   |                                    |                                       |                                  | x   |
| 167. | McMullen, John J., Associates Inc. and German & Milne/Canadian Naval Systems Associates, to design naval ships  | A                             | x                    |                | x   |                    | x   |   | x                                  |                                       | x                                | x   |
| 168. | Mecan aids Ltd./Mecan aids North America Inc., to manufacture specialized mechanical aids for the handicapped or disabled   | A                             | x                    | x              |   | x                  |   |   |                                    | x                                     |                                  | x   |
| 169. | Medkar Ltd./Medkar Ltd., to manufacture and market specialized stimulating devices used to control acute and chronic pain   | A                             | x                    | x              | x   | x                  | x   |   | x                                  | x                                     | x                                | x   |
| 170. | Mercer Tool Corp./Mercer Tool Corp., to import and distribute machinists' files and other hand tools  | A                             | x                    | x              |   |                    | x   |   |                                    |                                       |                                  | x   |
| 171. | Metoil International Inc./Metoil International, to formulate and distribute petrochemical products for automotive use   | A                             | x                    | x              | x   | x                  | x   |   |                                    | x                                     | x                                | x   |
| 172. | Milton Bradley International Inc./Milton Bradley Canada Ltd. to distribute and later to manufacture toys, games and crafts  | A                             | x                    | x              | x   |                    | x   | x   | x                                  |                                       |                                  | x   |
| 173. | Mogull, Ivan, Music Corp./Ivan Mogull Music (Canada) Inc., to publish music   | A                             | x                    | x              |   | x                  | x   |   |                                    | x                                     |                                  | x   |
| 174. | Mohawk Industries Inc./Mohawk Fabricators Inc., to fabricate fuel sheet metal stoves  | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 175. | Mohawk Industries Inc. (second submission)/Mohawk Fabricators Inc., to fabricate fuel sheet metal stoves  | A                             | x                    | x              | x   | x                  |   |   | x                                  |                                       |                                  | x   |

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| 176. | Molmax (Canada) Inc./Molmax (Canada) Inc., to distribute high fashion, high quality soft leather luggage   | A                             |                      | x              |   |                    |   |   |                                    | x                                     | x                                | x   |
| 177. | Molnlycke Ltd./Molnlycke Ltd., to sell and later to manufacture polyester and cotton sewing threads  | A                             | x                    | x              |   |                    |   |   |                                    |                                       |                                  | x   |
| 178. | Monarch Knitting Machinery (Canada) Ltd./Monarch Knitting Machinery (Canada) Ltd., to sell and repair knitting machiners, needles and replacement parts              | A                             | x                    |                |   |                    |   | x   |                                    | x                                     | x                                | x   |
| 179. | Moss Music Group (Canada) Inc., The/The Moss Music Group (Canada) Inc., to produce and distribute classical music records and tapes                                  | A                             | x                    | x              |   | x                  | x   |   |                                    | x                                     | x                                | x   |
| 180. | Muir, Isobel C./Bichem Industries Ltd., to manufacture special resins and chemical additives for the fomulation of printing ink and paints                           | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 181. | N.K.R. AB/NKR Environments Ltd., to assemble and distribute office furniture and manufacture components  | A                             | x                    | x              | x   | x                  | x   |   |                                    | x                                     |                                  | x   |
| 182. | N/S Car Wash Enterprises Inc./N/S Car Wash Enterprises (Canada) Inc., to sell car wash equipment and related supplies  | A                             | x                    | x              | x   |                    | x   |   |                                    | x                                     | x                                | x   |
| 183. | National Casein (Canada) Inc./ National Casein (Canada) Inc., to manufacture and distribute adhesives for bonding timber, plywood and veneers                        | A                             | x                    | x              | x   | x                  | x   |   |                                    |                                       | x                                | x   |
| 184. | National Lacquer and Paint Products Co. Ltd., The/Handy R&D Canada Ltd., to research and later to manufacture adhesives, paints and chemical formulations            | A                             | x                    | x              |   | x                  | x   | x   |                                    |                                       |                                  | x   |
| 185. | Nature's Sunshine Products of Canada Ltd./Nature's Sunshine Products of Canada Ltd., to sell health foods and educational material dealing with health and nutrition | A                             | x                    | x              | x   |                    | x   |   |                                    | x                                     | x                                | x   |
| 186. | Neostyle Canada Ltd./Neostyle Canada Ltd., to import, export and repair and later to manufacture eyeware products  | A                             | x                    | x              | x   |                    | x   |   |                                    | x                                     |                                  | x   |
| 187. | Netumar Navigation (Canada) Ltd.-Navigation Netumar (Canada) Ltée/Netumar Navigation (Canada) Ltd.-Navigation Netumar (Canada) Ltée, to operate a shipping agency    | A                             | x                    | x              | x   |                    | x   |   |                                    | x                                     |                                  | x   |

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| 188. | New Balance, Inc./New Balance Athletic Shoe Canada Inc., to distribute running shoes and sport clothes and accessories made by the applicant   | A                             | x                    | x              | x   |                    | x   | x   | x                                  | x                                     |                                  | x   |
| 189. | Nolan Douglas Co., The/Douglas Rubber of Canada Ltd., to provide custom rubber mixing to individual customers' specifications                  | A                             | x                    | x              |   | x                  | x   |   |                                    | x                                     |                                  | x   |
| 190. | Nor-Can Marine Ltd./Nor-Can Marine Manufacturing Ltd., to manufacture lead lines for fishing nets and to provide related installation services | A                             | x                    | x              | x   | x                  | x   | x   |                                    |                                       |                                  | x   |
| 191. | Nordica S.p.A./Nordica (Canada) Ltd., to distribute ski boots and later, to manufacture cross-country ski boots                                | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 192. | North American Watch of Canada Ltd./North American Watch of Canada Ltd., to assemble and sell watches and clocks                               | A                             | x                    | x              | x   |                    |   |   |                                    | x                                     | x                                | x   |
| 193. | Northern Feather International Ltd./Northern Feather Ltd., to manufacture bed linens and import and distribute high quality bed linens         | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 194. | Northland Group Inc., The/Northland Canada Ltd., to manufacture hockey equipment   | A                             | x                    | x              | x   | x                  | x   | x   |                                    | x                                     | x                                | x   |
| 195. | Nyco S.A./Nyconor Corp., to sell and later to manufacture synthetic lubricants for civilian and military aviation industry specifications      | A                             | x                    | x              | x   |                    |   |   | x                                  | x                                     | x                                | x   |
| 196. | Oste, James, et al/Michael Ede Sales Ltd., to market tire pressure equalizer devices for dual wheel vehicles                                   | A                             | x                    | x              |   |                    | x   |   |                                    |                                       |                                  | x   |
| 197. | Overseas Projects Corp. of Canada Ltd./Overseas Projects Corp. of Canada Ltd., to provide high risk venture capital to Canadian exporters      | A                             | x                    | x              | x   | x                  | x   | x   |                                    |                                       | x                                | x   |
| 198. | Oy Tampella AB/Tamrockdrills Inc., to sell rock drilling equipment and components  | A                             | x                    | x              | x   | x                  | x   |   | x                                  | x                                     | x                                | x   |
| 199. | Panafax Corp./Panafax Corp., to import, sell or lease and service facsimile transmission equipment   | A                             | x                    | x              |   |                    |   |   |                                    | x                                     | x                                | x   |
| 200. | Panelera Corp./Panelera Corp. (Canada) Ltd., to manufacture and market insulations   | A                             | x                    | x              | x   | x                  | x   | x   |                                    |                                       |                                  | x   |

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| 201. | Pecunex Oil and Gas Partnership/<br>Pecunex Oil and Gas Partnership,<br>to explore and develop oil and<br>gas properties  | A                             |                      | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 202. | Perry, Sheila Ann, et al/NP<br>Environmental Instruments Ltd.,<br>to manufacture electronic<br>instruments and systems used<br>in waste water monitoring,<br>continuous level monitoring and<br>fluid flow metering | A                             | x                    | x              | x   | x                  | x   |   |                                    | x                                     |                                  | x   |
| 203. | Phillips, Herbert R., et al/<br>Striker Aluminum Yachts Canada<br>Ltd., to manufacture aluminum<br>sportsfishing yachts   | A                             | x                    | x              | x   | x                  | x   | x   |                                    | x                                     |                                  | x   |
| 204. | Physicians Dispensing International/<br>Iolab Canada, to import and<br>distribute scalpels and intra-<br>ocular lenses to physicials,<br>clinics and hospitals  | A                             | x                    | x              |   |                    |   |   |                                    | x                                     |                                  | x   |
| 205. | Popper, Frederick Emanuel/<br>Fisheries Consultants of Canada,<br>to provide consulting and general<br>contracting services for the<br>fisheries industry   | A                             | x                    |                | x   | x                  |   | x   |                                    |                                       |                                  | x   |
| 206. | Pouliot, Ronald Carl/Harbour<br>Island Yachting, Hunting and<br>Fishing Co. Ltd., to operate a<br>tourist resort  | A                             | x                    | x              | x   |                    |   | x   |                                    |                                       | x                                | x   |
| 207. | Power Consultants Inc./Power<br>Consultants Inc., to provide<br>management services   | A                             | x                    | x              |   |                    | x   |   |                                    |                                       |                                  | x   |
| 208. | Powers, Carmen Maria/Halley's<br>Hair Oesign Ltd., to operate a<br>beauty salon and dress shop  | A                             | x                    | x              |   |                    |   |   |                                    | x                                     |                                  | x   |
| 209. | Preussag Aktiengesellschaft/<br>Metaux Ballast Inc.-Ballast<br>Metals Inc., to operate a<br>kiln smelter  | A                             | x                    | x              | x   | x                  | x   | x   | x                                  |                                       |                                  | x   |
| 210. | Professional Bowling Ltd., et<br>al/Sun and Water Products Ltd.,<br>to import and later to man-<br>ufacture jet stream devices<br>for swimming pools  | A                             | x                    | x              | x   |                    | x   |   |                                    | x                                     |                                  | x   |
| 211. | Public Storage Inc./Canadian<br>Mini-Warehouse Properties Ltd.,<br>to develop and operate mini-<br>warehouses   | A                             | x                    | x              | x   |                    | x   |   |                                    | x                                     | x                                | x   |
| 212. | R.C. Sports Inc./R.C. Sports<br>Ltd., to manufacture and sell<br>roller skates and distribute<br>roller skating accessories to<br>roller rinks  | A                             | x                    | x              | x   |                    |   |   |                                    | x                                     | x                                | x   |

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| 213. | R-I Inns of Canada Ltd./ Rodeway Inns of America, to franchise hotels and motels  | A                             | x                    |                |   |                    |   |   |                                    |                                       |                                  | x   |
| 214. | Regent Sports Corp./Regent Sports (Canada) Ltd., to distribute sports equipment   | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 215. | Reiter, Lutz Willi, to maintain and repair and provide assistance in the use of electronic equipment  | A                             | x                    | x              |   |                    |   | x   |                                    |                                       |                                  | x   |
| 216. | Resource Recovery Corp. et al/ Canadian Resource Recovery, to develop waste disposal systems  | A                             |                      | x              | x   |                    | x   | x   | x                                  |                                       |                                  | x   |
| 217. | Robroy Industries Inc./Robroy Industries Ltd., to manufacture epoxy coated conduits and later to manufacture plastic coated conduits and related fittings and accessories                   | A                             | x                    | x              | x   | x                  | x   | x   |                                    | x                                     | x                                | x   |
| 218. | Roy, J., Inc./J. Roy Inc., to sell (retail and wholesale) plumbing and heating supplies   | A                             | x                    | x              |   |                    |   |   |                                    | x                                     | x                                | x   |
| 219. | Royal Copenhagen Porcelain Manufactory Ltd./Royal Copenhagen Porcelain (Canada) Ltd., to import porcelain, earthenware and stone-ware products  | A                             | x                    | x              |   |                    |   | x   |                                    | x                                     |                                  | x   |
| 220. | S.P.S. Laboratories Ltd./SPS Laboratories Ltd., to provide contractual and non-contractual repair and engineering services  | A                             | x                    | x              |   |                    | x   | x   |                                    | x                                     |                                  | x   |
| 221. | Saarberg Interplan GmbH/Saarberg Interplan Canada Ltd., to explore for and, subject to the Government's uranium mining ownership policy, to mine uranium and other non-hydrocarbon minerals | A                             | x                    | x              | x   |                    |   |   |                                    |                                       |                                  | x   |
| 222. | Safeguard Engine Parts Inc./Safeguard Engine Parts Inc., to warehouse and distribute and later to manufacture automotive replacement parts  | A                             | x                    | x              | x   | x                  |   | x   |                                    |                                       |                                  | x   |
| 223. | Sarstedt, Walter/Sarstedt Inc. or W. Sarstedt Inc., to distribute medical instruments and supplies to hospitals and laboratories  | A                             | x                    | x              | x   |                    |   |   |                                    |                                       |                                  | x   |
| 224. | Sauflon International/Sauflon International of Canada Ltd., to import, manufacture and market contact lenses and related accessories  | A                             | x                    | x              | x   |                    | x   |   |                                    | x                                     | x                                | x   |

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| 225. | Schulman, Alan Jay, and Victor Joseph Schwartz,/Brazil Contempo of Canada Ltd., to import and distribute Brazilian leather furniture   | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 226. | Scroggins, Scott, et al/Cambridge Paper Exports, to export waste paper, primarily fine paper   | A                             | x                    | x              |   | x                  | x   |   |                                    |                                       |                                  | x   |
| 227. | Seismic Geocode (Overseas) Ltd./ Seismic Geocode (Overseas) Ltd., to provide land seismology services  | A                             | x                    | x              |   |                    |   |   | x                                  |                                       | x                                | x   |
| 228. | Serstel Corp./Serstel of Canada Ltd., to install and repair high temperature steel making facilities   | A                             | x                    | x              |   |                    |   |   |                                    |                                       | x                                | x   |
| 229. | Sharp, George G., Inc./George G. Sharp Marine Systems (Canada) Ltd., to provide naval architecture and marine engineering services   | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 230. | Sheftool of Canada Ltd./Sheftool of Canada Ltd., to distribute hand tools  | A                             | x                    | x              |   |                    | x   |   |                                    |                                       | x                                | x   |
| 231. | Shorcan International Brokers Ltd./ Shorcan International Brokers Ltd., to purchase and sell Canadian and U.S. government obligations and negotiable certificates of deposit | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       | x                                | x   |
| 232. | Shulman, Sanford/Isles National Portrait Studios, to be engaged in portrait photography  | A                             | x                    | x              |   |                    | x   |   |                                    |                                       |                                  | x   |
| 233. | Silver Grizzly Timber Co. Ltd./ Silver Grizzly Timber Co. Ltd., to log for helicopters   | A                             | x                    | x              | x   | x                  | x   | x   | x                                  |                                       | x                                | x   |
| 234. | Sioux World Wide Inc./Sioux Canada, to manufacture commercial and industrial cleaning equipment  | A                             | x                    | x              | x   | x                  |   | x   | x                                  | x                                     | x                                | x   |
| 235. | Slalom Skiwear Inc./Slalom Sports Canada Ltd., to manufacture Alpine skiwear   | A                             | x                    | x              | x   | x                  |   |   |                                    |                                       |                                  | x   |
| 236. | Snow Machines Inc./Snow Machines Canada Ltd., to produce electrically powered snow-making machines   | A                             | x                    | x              | x   | x                  | x   |   |                                    | x                                     | x                                | x   |
| 237. | Société de Fabrication des Appareils Bourdon/Manobourdon Inc., to import and later to manufacture pressure gauges used on atomic reactors                                    | A                             | x                    | x              | x   |                    |   |   | x                                  | x                                     |                                  | x   |
| 238. | Southeastern Applied Technology and Services Industry Ltd./ Southeastern Applied Technology and Services Industry Ltd., to purchase industrial products for export           | A                             | x                    |                | x   | x                  |   |   |                                    |                                       |                                  | x   |

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| 239. | Southwest Plastic Binding Co./ Southwest Plastic Binding Co., to manufacture laminating equipment, film and related supply items                            | A                             | x                    | x              | x   | x                  | x   |   |                                    | x                                     |                                  | x   |
| 240. | Spectus North America Ltd./Spectus North America Ltd., to manufacture oil burners and related electronic controls for power utilities and industrial plants | A                             | x                    | x              | x   | x                  |   |   |                                    |                                       | x                                | x   |
| 241. | Spurgeon, David L., et al/Pacific Enercom Inc., to manufacture insulation   | A                             | x                    | x              | x   | x                  | x   | x   |                                    | x                                     | x                                | x   |
| 242. | Stamm, Otto/Otto Stamm Ltd.- Buckles by Bruno Ltd., to manufacture belt buckles   | A                             | x                    | x              | x   | x                  |   |   |                                    | x                                     |                                  | x   |
| 243. | Standard FVF Ltd./Standard FVF Ltd., to manufacture forged carbon, stainless steel and other alloy fittings   | A                             | x                    | x              | x   | x                  | x   |   |                                    | x                                     |                                  | x   |
| 244. | Standard Industries Ltd./Standard Industries Ltd., to manufacture rock wool fibre for insulation  | A                             | x                    | x              | x   |                    | x   | x   | x                                  | x                                     | x                                | x   |
| 245. | Standex International Corp./ Mold-Tech Canada, to provide chemical and mechanical texturing and engraving services to the mold and die industry             | A                             | x                    | x              |   |                    |   |   |                                    | x                                     |                                  | x   |
| 246. | Starlex Systems & Services Inc./ Starlex Systems & Services (Canada) Ltd., to provide various services for computer-trained personnel                       | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 247. | Structural Instrumentation Inc./ Structural Instrumentation Inc., to market and service electronic on-board truck scales                                    | A                             | x                    | x              |   |                    |   |   |                                    | x                                     | x                                | x   |
| 248. | Suarez-Vargas, German Antonio, to manufacture Mexican style women's cotton dresses  | A                             | x                    | x              |   |                    |   |   |                                    | x                                     |                                  | x   |
| 249. | Sum-Spec Canada Ltd. and Charing Enterprises Ltd./Sum-Spec Canada Ltd., to sell fashion jewelry through independent distributors                            | A                             | x                    | x              | x   |                    | x   |   |                                    | x                                     |                                  | x   |
| 250. | Sunward Corp./Sunward Corp., to manufacture prefabricated steel buildings   | A                             | x                    | x              | x   |                    |   |   |                                    | x                                     |                                  | x   |
| 251. | Suzuki Canada Ltd./Suzuki Canada Ltd., to import small sports-utility motor vehicles with four-wheel drive  | A                             | x                    | x              |   |                    |   |   |                                    | x                                     |                                  | x   |
| 252. | TC Industries of Canada Ltd./TC Industries of Canada Ltd., to manufacture heat treated cutting edges for construction equipment                             | A                             | x                    | x              | x   | x                  |   | x   | x                                  | x                                     |                                  | x   |

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| 253. | THH Home Products (Canada) Ltd./ The THH Home Corp., to import kitchen and household gadgets, cookware, toys and hobby items   | A*                            | x                    | x              |   |                    | x   |   |                                    | x                                     | x                                | x   |
| 254. | TLC Holdings Ltd. et al/Leak Repairs Inc., to perform leak repair and piping maintenance services for industrial plants  | A                             | x                    | x              |   |                    | x   | x   | x                                  |                                       | x                                | x   |
| 255. | Tampo Manufacturing Co., Inc./ Tampo Canada Ltd., to assemble and manufacture road building equipment  | A                             | x                    | x              | x   | x                  | x   | x   | x                                  | x                                     | x                                | x   |
| 256. | Tandem Computers Canada Ltd./ Tandem Computers Canada Ltd., to import, distribute and service general purpose computer systems   | A                             | x                    | x              | x   |                    | x   |   | x                                  | x                                     | x                                | x   |
| 257. | Taste of the Sea Inc./Taste of the Sea Inc., to process, freeze, can and package seafood products  | A                             | x                    | x              | x   | x                  | x   |   |                                    |                                       |                                  | x   |
| 258. | Technion Electromechanical Corp./ Technion Electromechanical Corp., to distribute electro-mechanical printing mechanisms used for teletypes etc.   | A                             | x                    | x              |   |                    |   |   |                                    | x                                     |                                  | x   |
| 259. | Tellabs Communications Canada Ltd./Tellabs Communications Canada Ltd., to manufacture telephone signalling and terminating equipment   | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 260. | Tepco Inc./Tepco Inc., to manufacture and install air pollution control systems  | A                             | x                    | x              | x   | x                  |   |   |                                    | x                                     | x                                | x   |
| 261. | Texas Steel Co./Texas Steel Co. of Canada Ltd., to manufacture carbon steel castings   | A                             | x                    | x              | x   | x                  | x   | x   | x                                  |                                       | x                                | x   |
| 262. | Thetford Corp./Thetford (Canada) Ltd., to manufacture and market portable and low water use toilets and related products   | A                             | x                    | x              | x   | x                  | x   | x   | x                                  | x                                     | x                                | x   |
| 263. | Thrift Village Inc./Value Village Stores Inc., to operate retail discount and thrift stores  | A                             | x                    | x              | x   |                    | x   | x   |                                    |                                       | x                                | x   |
| 264. | Tissage St-Jacques Ltée /Tissage St-Jacques Ltée, to manufacture plastic and stainless steel wire cloth and provide services for the repair and rebuilding of rotary filters for the pulp and paper industry | A                             | x                    | x              |   | x                  | x   | x   |                                    |                                       | x                                | x   |
| 265. | Todilto Exploration and Development Corp./Todilto Exploration and Development Corp., to explore for, develop and mine metallic mineral deposits, except uranium  | A                             | x                    | x              | x   |                    |   |   |                                    |                                       |                                  | x   |



| No.  | Applicant/new business and nature of new business  | Allowed (A) or Disallowed (D) | Increased Employment | New Investment | Increased Resource Processing or Use of Canadian Parts & Services | Additional Exports | Canadian Participation (as shareholders/directors/managers) | Improved Productivity & Industrial Efficiency | Enhanced Technological Development | Improved Product Variety & Innovation | Beneficial Impact on Competition | Compatibility with Industrial and Economic Policies |
|------|--|-------------------------------|----------------------|----------------|---|--------------------|---|---|------------------------------------|---------------------------------------|----------------------------------|---|
| 266. | Tomorrow's Heritage Inc./ Tomorrow's Heritage Inc., to market family photographic portraits  | A                             | x                    | x              | x   |                    |   |   |                                    |                                       |                                  | x   |
| 267. | Trans-Industries Inc./Destimech Ltd., to assemble and distribute vehicle signalling devices  | A                             | x                    | x              | x   |                    |   |   | x                                  | x                                     |                                  | x   |
| 268. | Transmation Inc./Transmation (Canada) Inc., to sell and service electronic process control instruments   | A                             | x                    |                |   |                    |   | x   |                                    | x                                     |                                  | x   |
| 269. | Transtop Ltd./Transtop Ltd., to erect and maintain public transit passenger shelters   | A                             | x                    | x              | x   |                    |   |   |                                    |                                       | x                                | x   |
| 270. | Trillion Enterprises Canada Ltd./ Trillion Enterprises Canada Ltd., to export a variety of chemicals   | A                             | x                    | x              | x   | x                  |   |   |                                    |                                       |                                  | x   |
| 271. | Trinity Tool Co./Trinco of Canada Inc., to manufacture industrial equipment known as dry blast cabinets  | A                             | x                    | x              | x   |                    |   |   |                                    | x                                     | x                                | x   |
| 272. | Tri-Scan Graphics Ltd./Tri-Scan Graphics Ltd., to provide graphic arts services to various businesses  | A                             | x                    | x              |   |                    | x   |   |                                    | x                                     |                                  | x   |
| 273. | Tse Sui Luen Jewellery Ltd./Tse Sui Luen Jewellery Ltd., to design and import jewellery  | A                             | x                    | x              | x   | x                  | x   | x   |                                    |                                       |                                  | x   |
| 274. | Tunex Inc./86656 Canada Ltd., to sell franchises for the operation of automotive tune-up centres   | A                             | x                    | x              |   |                    | x   | x   |                                    |                                       | x                                | x   |
| 275. | Turnbull & Asser (Ont.) Ltd./ Turnbull & Asser (Ont.) Ltd., to sell clothing   | A                             | x                    | x              |   |                    | x   |   |                                    | x                                     | x                                | x   |
| 276. | Ulrich, Gary, et al/Mini-Monde Imports (1978) Inc., to import children's clothing and accessories  | A                             | x                    | x              |   |                    | x   |   |                                    |                                       | x                                | x   |
| 277. | Uncle John's Family Restaurants Ltd./Uncle John's Family Restaurants Ltd., to license and operate restaurants                                  | A                             | x                    | x              | x   |                    | x   |   |                                    | x                                     | x                                | x   |
| 278. | Valco Cincinnati Inc./Valco Cincinnati Inc., to import adhesive application systems for the packaging industry                                 | A                             | x                    | x              |   |                    |   |   |                                    | x                                     |                                  | x   |
| 279. | Viessmann Kommanditgesellschaft/ Viessmann Holdings Ltd. and Viessman Manufacturing Co. Inc., to manufacture central hot water heating systems | A                             | x                    | x              | x   | x                  | x   | x   | x                                  | x                                     | x                                | x   |
| 280. | Vinson Supply Co./Vinson Supply Co., to sell specialized products used in oil and gas drilling and production A*                               | A*                            |                      |                |   |                    |   |   |                                    |                                       |                                  |   |

| No.  | Applicant/new business and nature of new business  | Allowed (A) or Disallowed (D) | Increased Employment | New Investment | Increased Resource Processing or Use of Canadian Parts & Services | Additional Exports | Canadian Participation (as shareholders/directors/managers) | Improved Productivity & Industrial Efficiency | Enhanced Technological Development | Improved Product Variety & Innovation | Beneficial Impact on Competition | Compatibility with Industrial and Economic Policies |
|------|--|-------------------------------|----------------------|----------------|---|--------------------|---|---|------------------------------------|---------------------------------------|----------------------------------|---|
| 281. | Vujevich, John D./John D. Vujevich, to export bolts, nuts, wire rods and other manufactured steel products   | A                             | x                    | x              | x   | x                  |   |   |                                    |                                       |                                  | x   |
| 282. | Vyncke (F.W.) Ltd./Vyncke (F.W.) Ltd., to produce and distribute boilers and boiler systems  | A                             | x                    | x              | x   |                    | x   |   | x                                  | x                                     | x                                | x   |
| 283. | Waltham Watch Co. and Steve Levy/Waltham Watch Co. of Canada Ltd., to assemble watches   | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 284. | Ward, Bill, and Kismet-Dynaflex Ltd./Double Diamond Manufacturing, to manufacture above-floor automotive hoists  | A                             | x                    | x              |   | x                  | x   |   |                                    | x                                     |                                  | x   |
| 285. | Welbeck Music of Canada Corp./Welbeck Music of Canada Corp., to acquire and market copyrights of Canadian music composers and performers   | A                             | x                    | x              | x   | x                  |   |   |                                    |                                       | x                                | x   |
| 286. | Wetrok Inc./Wetrok Inc., to design and assemble heavy duty floor maintenance equipment   | A                             | x                    | x              | x   | x                  |   |   |                                    | x                                     |                                  | x   |
| 287. | Wexford Verwaltungs GmbH/Wexford Verwaltungs GmbH, to advise European investors to investment opportunities in North America   | A                             | x                    | x              |   |                    |   |   |                                    |                                       |                                  | x   |
| 288. | White, Philip W., et al/Tactron Canada Ltd., to assemble, sell and export Canadian communication systems   | A                             | x                    | x              | x   | x                  | x   |   |                                    |                                       |                                  | x   |
| 289. | Wilson Learning Corp./Wilson Learning Ltd., to produce training material and conduct seminars and workshops for management, sales personnel and other employees                        | A                             | x                    |                | x   |                    |   |   |                                    | x                                     |                                  | x   |
| 290. | Windsor Plasma Corp. Ltd./Windsor Plasma Corp. Ltd., to operate a commercial plasmapheresis centre   | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 291. | Windsurfing International Inc./Windsurfing Sailboats Inc., to market and later to assemble windsurfers   | A                             | x                    | x              | x   |                    |   |   |                                    | x                                     | x                                | x   |
| 292. | Wright, D.K., Organization (Canada) Ltd./D.K. Wright Organization (Canada) Ltd., to supply professional management services to temporarily supplement clients' own personnel resources | A                             | x                    | x              |   |                    | x   |   |                                    |                                       |                                  | x   |
| 293. | 80890 Canada Ltée/Symons General Insurance Co., to underwrite general insurance (except life)  | A                             | x                    | x              |   |                    | x   |   |                                    |                                       | x                                | x   |

| <u>No.</u> | <u>Applicant/new business and nature of new business</u>  | <u>Allowed (A) or Disallowed (D)</u> | <u>Increased Employment</u> | <u>New Investment</u> | <u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u> | <u>Additional Exports</u> | <u>Canadian Participation (as shareholders/directors/managers)</u> | <u>Improved Productivity &amp; Industrial Efficiency</u> | <u>Enhanced Technological Development</u> | <u>Improved Product Variety &amp; Innovation</u> | <u>Beneficial Impact on Competition</u> | <u>Compatibility with Industrial and Economic Policies</u> |
|------------|---|--------------------------------------|-----------------------------|-----------------------|--|---------------------------|--|--|---|--|---|--|
| 294.       | 86747 Canada Ltd./Ltée, to manufacture sports outerwear   | A                                    | x                           | x                     | x  | x                         | x  |  |   |  | x                                       | x  |
| 295.       | 107315 Oil & Gas Ltd./107315 Oil & Gas Ltd., to explore for oil and gas and other minerals (except coal)        | A                                    | x                           | x                     |  |                           | x  |  |   |  |   | x  |
| 296.       | 359563 Ont. Ltd., et al/Poly Foam Products Ltd., to manufacture extruded low density polyethylene foam products | A                                    | x                           | x                     | x  | x                         | x  |  | x   | x  |   | x  |
| 297.       | 370481 Ontario Ltd./370481 Ontario Ltd., to distribute tungstencarbide tipped tools                             | A                                    | x                           | x                     | x  | x                         |  |  |   |  |   | x  |
| 298.       | 397225 Ontario Ltd./397225 Ontario Ltd., to import and distribute an anti-rust compound for automobiles         | A                                    | x                           | x                     | x  | x                         |  |  |   | x  | x                                       | x  |

\* Indicates deemed allowance



APPENDIX D

LIST OF CORPORATIONS THAT OBTAINED OPINIONS  
FROM THE MINISTER, PURSUANT TO SUBSECTION 4(1) OF THE ACT,  
THAT THEY WERE NOT NON-ELIGIBLE PERSONS WITHIN THE MEANING OF THE ACT

Fiscal 1978-79

| <u>Name</u>                | <u>Date of Opinion</u> |
|----------------------------|------------------------|
| Lanover Products Inc.      | April 21 1978          |
| Genstar Limited*           | October 18 1978        |
| Westwood Corporation Ltd   | October 20 1978        |
| Laser Fusion Limited       | October 31 1978        |
| Banister Continental Ltd.* | November 15 1978       |
| Canadian Foremost Ltd.     | November 29 1978       |
| Bow Valley Industries*     | December 19 1978       |
| John Labatt Limited        | February 8 1979        |
| 54321 Holdings Ltd.        | March 13 1979          |

\*Renewed

