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# FOREIGN INVESTMENT REVIEW ACT

***Annual Report***  
**1980-81**

The Honourable Herb Gray  
Minister responsible for the  
administration of the Act

Canada

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# FOREIGN INVESTMENT REVIEW ACT

***Annual Report***  
**1980-81**

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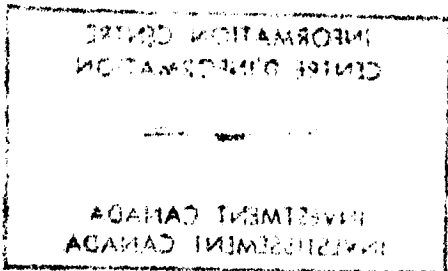
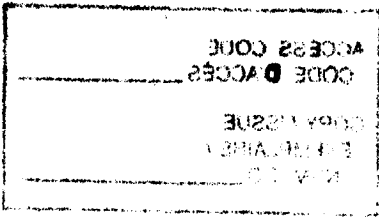


Government  
of Canada

Gouvernement  
du Canada

Foreign Investment  
Review Agency

Agence d'examen de  
l'investissement étranger



La version française est disponible  
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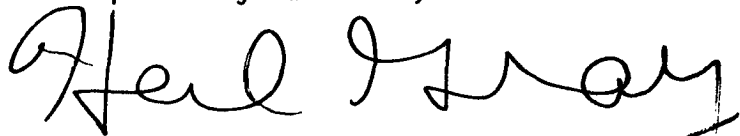
Ottawa, Canada  
October 1981

To His Excellency,  
The Right Honourable Edward Schreyer,  
Governor General of Canada.

Sir:

As Minister responsible for the administration of the Foreign Investment Review Act, I have the honour to present to your Excellency the Seventh Annual Report under the Act for the fiscal year ended March 31, 1981.

Respectfully submitted,



Herb Gray  
Minister of Industry, Trade and Commerce

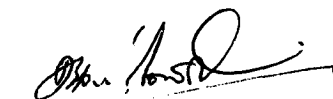
Ottawa, Canada  
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The Honourable Herb Gray,  
Minister of Industry, Trade and Commerce,  
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Sir:

I have the honour to submit to you, as Minister responsible for the administration of the Foreign Investment Review Act, the Seventh Annual Report under the Act for the fiscal year ended March 31, 1981.

Respectfully submitted,



Gorse Howarth  
Commissioner

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## OPERATIONS UNDER THE ACT

The Foreign Investment Review Act requires the Government to review two types of foreign investment: (1) most acquisitions of control by non-Canadians of existing businesses in Canada; and (2) the establishment of new businesses in Canada by non-Canadians who either do not already have a business in Canada or do not have a business in Canada to which the new business is or would be related.

### CASELOAD

The number of applications received by the Agency increased again in 1980-81 to 883 from 849 in 1979-80. New-business applications were entirely responsible for the increase the number of acquisition applications decreased. For the first time ever, the number of cases certified as reviewable decreased, from 784 in 1979-80 to 731 in 1980-81. Of the 731 cases certified in 1980-81, 552 or 76 percent involved businesses with assets of less than \$2 million and 656 or 90 percent involved businesses with fewer than 100 employees.

What follows is a detailed description of acquisition and new-business cases, including a discussion of the benefits to Canada of investments that were allowed.

### Acquisitions (Tables I to XI)

This was the second consecutive year during which the number of acquisition applications received fell, to 377 in 1980-81 from 397 the preceding year. It was the first year, however, that the number of acquisition applications certified as reviewable decreased, from 380 in 1979-80 to 330 in 1980-81. At year-end, 40 applications remained to be certified, including 11 small-business notices that were legally incomplete on March 31, 1981.

The 1980-81 total of 330 certified reviewable acquisition cases comprised approximately the same number of Canadian-controlled acquiree businesses (162) as foreign-controlled businesses (168). Over 58 percent of the 330 cases involved acquisition of businesses with assets of less than \$2 million, a slightly smaller share than in the preceding year (over 62 percent). The proportion of cases involving acquiree businesses with fewer than 100 employees increased slightly, from approximately 79 percent in 1979-80 to about 83 percent in 1980-81.

Despite the smaller number of applications resolved, the total value of assets involved increased substantially, from \$3.5 billion in 1979-80 to \$4 billion in 1980-81. Consequently, the average value of assets per resolved case increased, by \$3 million over 1979-80, to \$12 million. The increase is most notable in applications involving foreign-controlled businesses with assets worth \$25 million or more: the average asset value of this category rose to \$122 million in 1980-81 from \$91 million the preceding year.



The distribution of cases by industrial sector changed very little between 1979-80 and 1980-81, services again accounting for the largest share (53 percent), followed by manufacturing (41 percent) and the resource sector (6 percent). Almost 55 percent of the manufacturing cases related to five industrial sectors: metal fabricating, machinery, food and beverages, chemical products and electrical products. The sectorial distribution according to assets changed in 1980-81 with services accounting for the largest share (45 percent), followed by manufacturing (43 percent) and the primary sector (12 percent). In absolute terms, service sector cases showed the largest increase in total value of assets involved (over \$300 million), an increase largely attributable to cases involving businesses in finance, insurance, real estate, and community, business and personal services. The average asset value of acquisition cases rose from \$8.2 million to \$10.4 million in the service sector, from \$9.5 million to \$12.8 million in manufacturing, and from \$15.5 million to \$25.7 million in the primary sector.

The provincial distribution of acquisition cases followed its well-established pattern with Ontario accounting for 52 percent of the cases, followed by Quebec (16 percent), and Alberta and British Columbia (13 percent each). The other provinces and the territories together accounted for only 6 percent of the cases. The provincial distribution according to acquiree asset values remained approximately the same as in the preceding year and was roughly consistent with the distribution of cases.

The United States' share of the number of cases increased from 60 to 64 percent, thus ending a string of consecutive decreases which began in 1978-79. Western Europe, which is the second largest single source of cases, recorded a corresponding 4-percent decrease. Also noteworthy is the increase in the U.S. share of the total value of assets involved in acquisition cases, from 61 percent to a record high of 74 percent; this resulted in Western Europe's share falling to a record low of 23 percent. In fact, at \$940 million, 1980-81 is the first year since 1977-78 that the total asset value of acquisition applications from Western Europe fell below \$1 billion. Most U.S. cases involved Ontario (57 percent), Alberta (14 percent) and Quebec (12 percent). The provincial distribution of West European cases was somewhat similar, with Ontario involved in almost half the cases (47 percent), and Quebec and British Columbia each accounting for 19 percent of the cases. There was a slight departure in the industrial distribution of U.S. cases, the service sector recording the largest share (49 percent). As in 1979-80, most West European cases (56 percent) involved the service sector.

Of the 293 resolved acquisition cases, 251 were decided while 42 were withdrawn before being brought to a decision by the Governor in Council. Almost 86 percent of the decided cases were allowed and just over 14 percent were disallowed, rates comparable to those registered in 1979-80.

### New Businesses (Tables I and XII to XXI)

The Agency received 506 applications for the establishment of new and unrelated businesses in 1980-81, an increase of 54 over 1979-80. Of these 506 applications, 401 were certified as reviewable. At year-end, 107 applications

had not yet been certified; 51 of them involved small business notices which were legally deficient at March 31, 1981.

While the great majority of new-business cases (90 percent) involved, as in previous years, businesses with an initial investment of less than \$2 million, total projected asset values increased by almost \$1 billion in 1980-81 to reach \$1.3 billion. A sharp rise in the number of cases involving initial investments worth \$25 million or more, from one in 1979-80 to 12 in 1980-81, largely accounts for the increase in total asset values to a record high level.

The industrial distribution of cases changed somewhat in 1980-81, the service sector share decreasing from 69 percent to 58 percent and manufacturing and the primary sector shares increasing from 25 to 33 percent and from 6 to 9 percent, respectively. Though the primary sector attracted only 9 percent of the cases numerically, it accounted for 63 percent of the total value of planned investments. In fact, the average planned investment in the primary sector was over \$21.5 million in 1980-81 or six times higher than in 1979-80, whereas that in manufacturing was only \$1.6 million and that in services \$1.1 million. There was no significant change in the industrial distribution by area of origin. In manufacturing, five industries accounted for almost half the cases: metal fabricating, machinery, food and beverages, electrical products and furniture and fixtures.

The provincial distribution of the number of cases changed very little, with Ontario involved in well over half the cases (59 percent), followed by Alberta (14 percent), Quebec (13 percent) and British Columbia (8 percent). As with acquisitions, the other provinces and the Territories together accounted for only 6 percent of the cases. An exceptionally high value of planned investment in a few cases had a dramatic impact on provincial shares of planned investment in 1980-81. The share of Ontario, which traditionally leads in this category, shrank from 38 percent to 14 percent, whereas that of the Atlantic provinces was over 12 times greater, rising from 2.6 percent in 1979-80 to over 32 percent in 1980-81. With 41 percent of planned investment, Alberta had the largest share. Quebec's share was more than halved from 17 to 7 percent.

The United States was again the single most important source of new business proposals (53 percent). Western Europe accounted for 39 percent and almost half of these came from the United Kingdom and West Germany. At 48 percent, Europe accounted for an even larger share by dollar value of total planned investment than it did the preceding year (41 percent) and the United States, with a 29-percent share, accounted for less (35 percent). West Germany, which accounted for only approximately 9 percent of total planned investment in 1979-80, dramatically increased its share in 1980-81 to over 23 percent.

Most U.S. cases involved Ontario (65 percent), Alberta (15 percent) and British Columbia (10 percent). The distribution of European cases was slightly different, with Ontario involved in over half (54 percent), followed by Quebec (21 percent) and Alberta (12 percent).

Of the 293 resolved new-business cases, 260 were decided and 33 were withdrawn before being brought to a decision by the Governor in Council. Almost 90 percent of the decided cases (a decrease of about 2 percent from the previous year) were allowed, and just over 10 percent, a slight increase over 1979-80, were disallowed.

### Significant benefit

Only those cases can be allowed which, in the opinion of the Government, offer significant benefit to Canada according to the factors set out in subsection 2(2) of the Act. The weight given to each of the factors that is relevant to a particular case necessarily varies according to the nature of the proposal, the sector in which the investment is to occur, the region in which it is to be made, the kinds of undertakings, if any, offered by the applicant, and other factors and circumstances unique to each case. To provide some illustration of the variety of benefits that will result from cases allowed in 1980-81, there follow descriptions of three allowed proposals, in three somewhat heterogenous industrial sectors. (In each case the permission of the applicant to release this information -- which otherwise may not legally be divulged -- was sought and obtained.)

One was the allowed establishment of a new business in Calgary by Northwest Exploration Company, which is wholly owned by Northwest Energy Company of the United States, to explore for, develop and produce oil and gas. Northwest Exploration undertook to restrict the activities of the company to exploration, and the development and production of reserves found as a result of the exploration, and not to acquire proven reserves of oil or gas. Another important undertaking was that the applicant will carry out its first exploration project through a joint venture with two Canadian companies which together will own 50 percent of the venture. Northwest Exploration undertook to give preference to Canadians in any other joint ventures which it may form in the future. Yet another Canadian ownership undertaking was the applicant's commitment to make available to Canadians, by way of an orderly distribution over a five-year period, at least 30 percent of the equity in the new company.

Other commitments were to ensure that two thirds of the members of the company's board of directors and a majority of its officers will be resident Canadians, that resident Canadians will be employed at all levels of the company, subject to availability, and that the company will purchase its goods and services from Canadian manufacturers or suppliers, when competitively available.

Another example was an allowed acquisition proposal by Canadian General Electric Company Limited/Compagnie Général Electrique du Canada Limitée (CGE), which is controlled by the General Electric Company of Fairfield, Connecticut. CGE proposed to acquire the business carried on by the magnet-wire division in Guelph of Pirelli Cables Limited of Saint-Jean, Quebec, a firm controlled by Swiss, Italian and U.K. interests.

CGE's proposal included a substantial number of undertakings of which the following are some of the more important: to spend within five years approximately \$10 million on new production machinery; to spend within five years not less than \$750,000 on magnet-wire technology improvements; to offer employment on terms no less favourable than those current to all of Pirelli's employees engaged in its magnet-wire division in Guelph; to purchase all material and services from Canadian sources where competitive as to price, quality and delivery; and to treat all potential customers on an equal basis with its own manufacturing departments which use magnet wire. Employment at the Guelph plant is expected increase to 205 by 1985 from its current level of 115.

In addition, a number of indirect benefits are expected to result from this transaction that are not part of the acquisition itself. For instance, Pirelli intends to invest the receipts from this transaction to construct a new power-cable plant in Eastern Ontario at a cost of approximately \$12.5 million. Furthermore, Pirelli will likely spend \$1.2 million on plant improvements to its other facility in Guelph and to its Surrey, B.C., plant. As a result of these expenditures, the company expects to create an additional 150 permanent jobs at its new and existing facilities. Pirelli also expects to export some \$20 million worth of power-cable products, between 1982 and 1986, from its new facility.

Although CGE's decision to phase out its power-cable and building-wire business in Peterborough was unrelated to its acquisition of Pirelli's magnet wire business, CGE has implemented a program for all employees affected by the acquisition and cessation of power-cable and building-wire manufacturing activities. This includes six-month notification of all employees likely to be affected, full disclosure of details concerning their displacement rights, steps taken by the company to assist them in finding alternative employment within CGE or with outside employers, special re-training plans available to them, union discussions and the full range of benefits available to laid-off employees.

A third example was the allowed acquisition of Neptune Bulk Terminals (Canada) Ltd. of North Vancouver, B.C., by a consortium of the following 11 companies: Alberta Food Products, Canbra Foods Ltd., Canpotex Bulk Terminals Ltd., Consolidation Coal Company of Canada, CSP Foods Ltd., Imperial Oil Limited, Luscar Ltd., McIntyre Mines Limited, Narp Processors Ltd., United Oilseed Products Ltd. and Western Canada Alfalfa Transportation Ltd.

The consortium, which is composed of the present users of Neptune's bulk-commodities-handling terminal at North Vancouver, undertook to operate the terminal on a cost-of-service basis and will spend at least \$9.5 million in the next three years for maintenance and to make whatever improvements are needed to increase the effective capacity of the terminal, which currently is significantly less than its rated capacity. The consortium will also expand the terminal, at an estimated total cost of \$23 million, when this is necessary to meet the needs of Western Canadian shippers who are prepared to contract for new capacity.

Thus, the transaction will not only increase the level of economic activity and employment at the terminal itself but, by facilitating the development of Canadian exports, it will make possible a significant increase in the level of activity, especially in Western Canada, in producing bulk commodities (grains, coal, etc.) for foreign markets and transporting them to the terminal.

The consortium of terminal users also undertook to ensure that potential new users of the terminal, who are not members of the consortium, will have access to the terminal on fair and equitable terms and conditions. That undertaking provides, among other things, that Neptune will keep a register of available existing capacity and of new capacity which could be made available by expansion of the terminal and will make the register available to potential users on request. Furthermore, the board of directors of Neptune will have autonomy to consider and deal in good faith with all offers by potential users to enter into terminal contracts with Neptune.

The three examples cited provide only a glimpse of the range and value of the benefits associated with allowed cases. Increased employment, new investment and increased resource processing or use of Canadian parts and services are among the most common benefits. For a fuller description of benefits, the reader may refer to the lists of resolved cases in appendices B and C of this report.

## OPINIONS

Two types of opinion are provided to foreign investors on request: first, subsection 4(1) of the Act authorizes the Minister to give opinions as to whether or not an investor is a non-eligible person and as to whether or not a new or acquired business is, or would be, related to a non-eligible person's existing business in Canada; second, the Agency gives opinions, under certain circumstances, on whether or not a proposed or actual investment is reviewable under the Act. Ministerial opinions are formally binding on the Minister for a period of two years, provided that all material facts were disclosed at the time the application was made and that these facts remained substantially unchanged. Agency opinions are informal and are not binding on the Minister.

In 1980-81, 13 ministerial opinions were given to the effect that applicants were not non-eligible persons (Appendix D). In addition, six applicants withdrew their applications when it became apparent that a favourable opinion could not be given. Of the 13 opinions on eligibility, seven were first-time opinions and six were renewals of earlier opinions, following the expiry of the two-year period. The Minister also gave four opinions on "relatedness", all favourable. Nine applicants for relatedness opinions withdrew their applications when it became apparent that the proposed new business could not be considered related to an existing Canadian business carried on by the same applicant.

The volume of Agency opinions on reviewability remained high in 1980-81. This shows that investors are well aware of the usefulness of these more informal contacts with the Agency.

## SURVEILLANCE

The Foreign Investment Review Act empowers the Minister to require that a notice in the prescribed form be filed when a non-Canadian proposes to make or has made an investment which is subject to review and has failed to file notice.

In 1980-81, numerous reports from the news media and unsolicited information from individuals and companies resulted in 147 detailed investigations concerning proposed or actual acquisitions of Canadian business enterprises and the establishment of new businesses in Canada where no notice had been filed. These investigations led directly to the filing of 19 acquisition and new-business notices.

## ENFORCEMENT

The number of cases monitored for compliance decreased slightly from 1,338 in 1979-80 to 1,306 in 1980-81. Of the 1,306, 1,258 were allowed cases and 48 were disallowed cases. In the great majority of disallowed cases, investors had complied with the decision of the Governor in Council or were taking the steps to do so. And most investors, by far, whose proposed investments had been allowed, had met their undertakings. In some few cases economic circumstances made it necessary to renegotiate certain undertakings.

## LEGAL PROCEEDINGS

The Foreign Investment Review Act authorizes the Minister to initiate legal proceedings in any case where the investor fails to file notice as required by the Act or to comply with the terms and conditions of his investment, as set out in his application or in the plans and undertakings.

A significant legal case, involving the applicability of the Foreign Investment Review Act to an indirect acquisition, was ruled on in the Trial Division of the Federal Court of Canada on June 10, 1980. Indirect acquisitions are those in which control of a Canadian business is acquired through the acquisition of control, by a non-Canadian, of the foreign parent of the Canadian firm. The transaction in question arose out of the 1975 merger of Richard D. Irwin, Inc., the parent of Irwin Dorsey Limited of Georgetown (Ontario), into R.D.I. Inc., a wholly-owned subsidiary of Dow Jones & Company, Inc. The Government disallowed the resulting acquisition by Dow Jones of Irwin Dorsey twice: the first time in November 1976 and the second in December 1978. Dow Jones had filed both applications subject to its right to contest the applicability of the Foreign Investment Review Act.

One of the bases upon which Dow Jones formally contested applicability was that it would involve an extraterritorial application of the Act. The Government argued that the Act applied and was being applied only to the acquisition of the Canadian business, that is, the business of Irwin Dorsey, as opposed to the (American) business carried on by Richard D. Irwin, Inc. Dow Jones and the Government agreed to seek a judicial resolution of the

issue: the trial court ruled, in the Government's favour, to the effect that the Act was indeed applicable to the acquisition by Dow Jones of Irwin Dorsey.

On March 20, 1981 the Federal Court of Appeal dismissed an appeal by Dow Jones & Company, Inc. against this ruling. Dow Jones then sought leave to appeal the decision of the appeal court to the Supreme Court of Canada. By order dated May 11, 1981, the Supreme Court of Canada refused Dow Jones' application for leave to appeal the order of the Federal Court of Appeal.

#### ADMINISTRATION

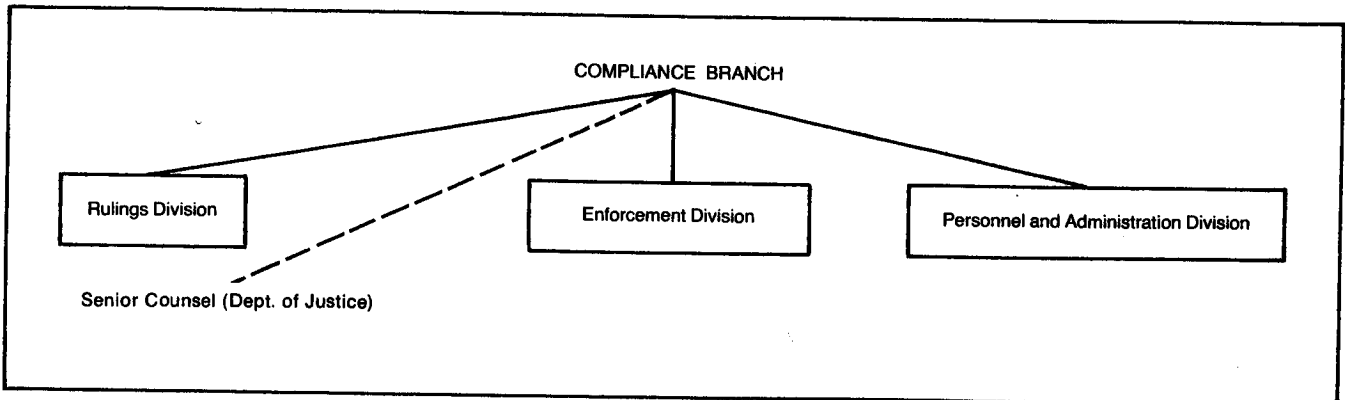
For fiscal year 1980-81, the Agency was assigned a budgetary allotment of \$4,133,023 and 114 person-years. Actual expenditure was \$4,005,228, and 113 person-years were utilized. For this fiscal year, budgetary and person-year levels were retained at levels established in accordance with the government's restraint program of 1979. Despite the fact that there was no change in resource levels, the Agency was able to increase marginally the number of bilingual positions over the previous year. Continued efforts were also made to achieve the government's objectives with regard to equal opportunity programs.

## ORGANIZATION OF THE AGENCY

The Foreign Investment Review Agency, whose sole responsibility is to advise and assist the Minister responsible for the administration of the Act, has three administrative units: Compliance Branch, Assessment Bureau and Policy, Research and Communications Branch. Their functions and responsibilities are described below.

### COMPLIANCE BRANCH

The Compliance Branch is responsible for the legal, enforcement and general administrative functions of the Agency.



The Rulings Division receives notices from investors and determines whether or not the proposed investments are reviewable under the Act. It is responsible for responding to investors who seek advice on the applicability of the Act to their proposed investments and on matters related to the administration of the Act. To this end, Rulings Division provides Agency opinions on reviewability and formulates Ministerial opinions on eligibility and relatedness in response to written requests from investors.

The Enforcement Division regularly monitors the implementation of plans and undertakings made by investors whose applications are allowed. Most undertakings cover an investor's performance over a number of years and require monitoring for a commensurate period of time. Because the number of new commitments associated with investments allowed in each year still substantially exceeds the number which expire in that year through total and final fulfillment, the monitoring activity has increased and continues to do so. The Enforcement Division also enforces Orders of Disallowance. Where an actual investment has been disallowed, it is the responsibility of the Enforcement Division to ensure that the decision of the Governor in Council is complied with; this may involve making sure that actual new business establishments cease operations, or instructing and overseeing a divestiture of an acquired Canadian business enterprise. The Enforcement Division also makes certain that those proposed investments which are disallowed are not



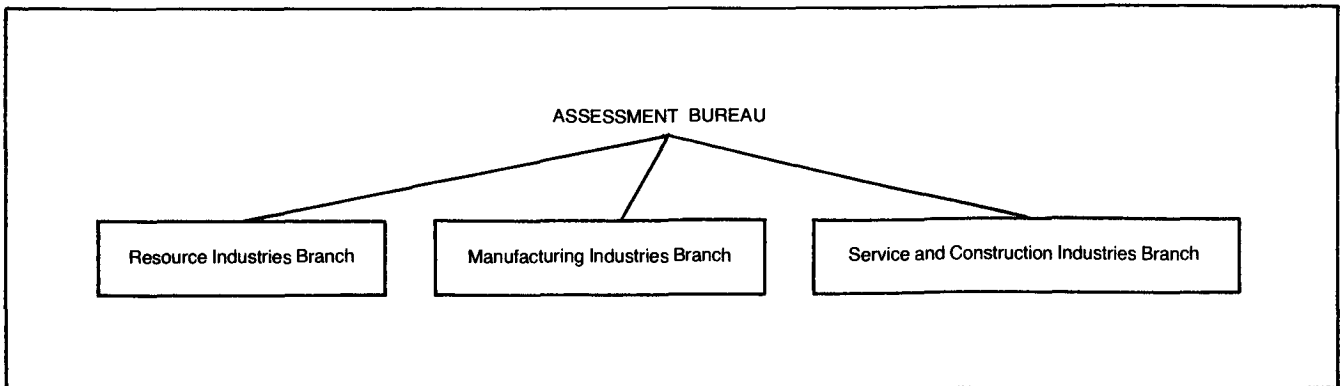
consummated. The Act authorizes the Minister to initiate legal proceedings in any case where the investor fails to comply with the terms and conditions of his investment, as set out in his plans and undertakings.

The Compliance Branch is advised and assisted by the Senior Counsel, assigned by the Department of Justice. In addition to providing general counsel and advice, the Senior Counsel is the official representative of the Department of Justice in matters relating to the administration of the Foreign Investment Review Act, specifically its interpretation and applicability.

The Personnel and Administration Division, as its name implies, is responsible for coordinating the administration of the Agency. It is also responsible for implementing various government personnel and administration policies such as recent restraint programs and the official languages program.

#### ASSESSMENT BUREAU

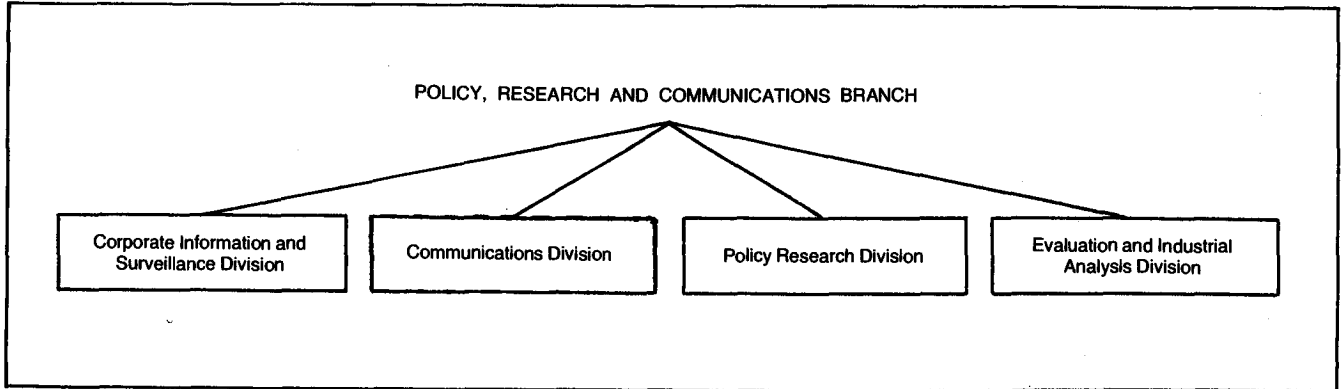
The Bureau, which is at the heart of the Agency's operations, analyses investment proposals against the criteria for the assessment of benefit to Canada. It has three branches, each carrying out the same functions in relation to one of the three major sectors of the economy, namely: Resource Industries, Manufacturing Industries and Service and Construction Industries.



In all three branches the analysis is based primarily on information provided by the investor in his notice or further information on companies and sectors provided by interested federal departments and agencies. In addition, the Bureau maintains direct contact with provincial governments in order to determine how investment proposals relate to their industrial and economic policy objectives and to obtain their views on the proposals. Following this analysis, the Bureau advises the Minister and assists him in his own assessment of the proposals. The sections in this report on the caseload and significant benefits provide an excellent insight into the work of the Assessment Bureau.

## POLICY, RESEARCH AND COMMUNICATIONS BRANCH

The Policy, Research and Communications Branch is responsible primarily for research and analysis in support of Agency operations and the development of government policy related to foreign investment. It reviews results achieved through the administration of the Act and helps to develop new approaches to improve the Act's effectiveness.



The Corporate Information and Surveillance Division investigates reports from the news media and unsolicited information from individuals and companies concerning acquisitions of Canadian businesses or the establishment of new businesses with a view to ensuring that the requirements of the Act are met and notices of reviewable transactions are filed with the Agency. In addition to its investigative functions, the division provides a key information service by maintaining a comprehensive data base on all investment proposals which come before the Agency. This data base is the cornerstone for the Agency's information program, including publications and responses to Parliament and the public and private sectors. It also underlies operational and administrative decisions made by senior management and is the basis for a variety of research projects undertaken within and outside the Agency. Furthermore, the division maintains a fairly comprehensive information network on Canadian and foreign companies in support of its surveillance activities as well as in support of a number of activities carried on by the Assessment Bureau and Compliance Branch.

The Policy Research Division maintains an information base on a number of areas, including the following: federal, provincial and foreign government policies on foreign investment; federal and provincial industrial policies; and international investment flows and balance of payments. Other information functions include responding to questions from Parliament and the general public, preparing and giving briefings on FIRA for a variety of Canadian and foreign groups and receiving visitors at the Agency who seek information on the Agency and the Act. Policy research is the centre of the Division's work and, to this end, it participates in the federal Interdepartmental Committee on International Investment Policies, contributes to the development of federal policies related to foreign investment, reviews legislation that can have an impact on foreign investment and participates in

the work of the Committee on International Investment and Multinational Enterprises of the Organization for Economic Co-operation and Development. The Division also carries out a wide range of research projects. In 1980-81, these projects covered issues such as the effects of host country policies and legislation on foreign investment flows and on the balance of payments, and Canada's international obligations under the GATT.

The Evaluation and Industrial Analysis Division is responsible for advice and analysis on industrial and corporate performance in support of the assessment and enforcement functions of the Agency. Equally important is the advice it provides in the determination of whether or not proposed acquired or new businesses would be related to the existing businesses of applicants. In 1980-81, the Division did 84 industry profiles for the Assessment Branch and 25 for the Compliance Branch, specifically in support of its enforcement role. The Division provided economic information in response to 88 enquiries on relatedness, as a complement to the legal considerations involved.

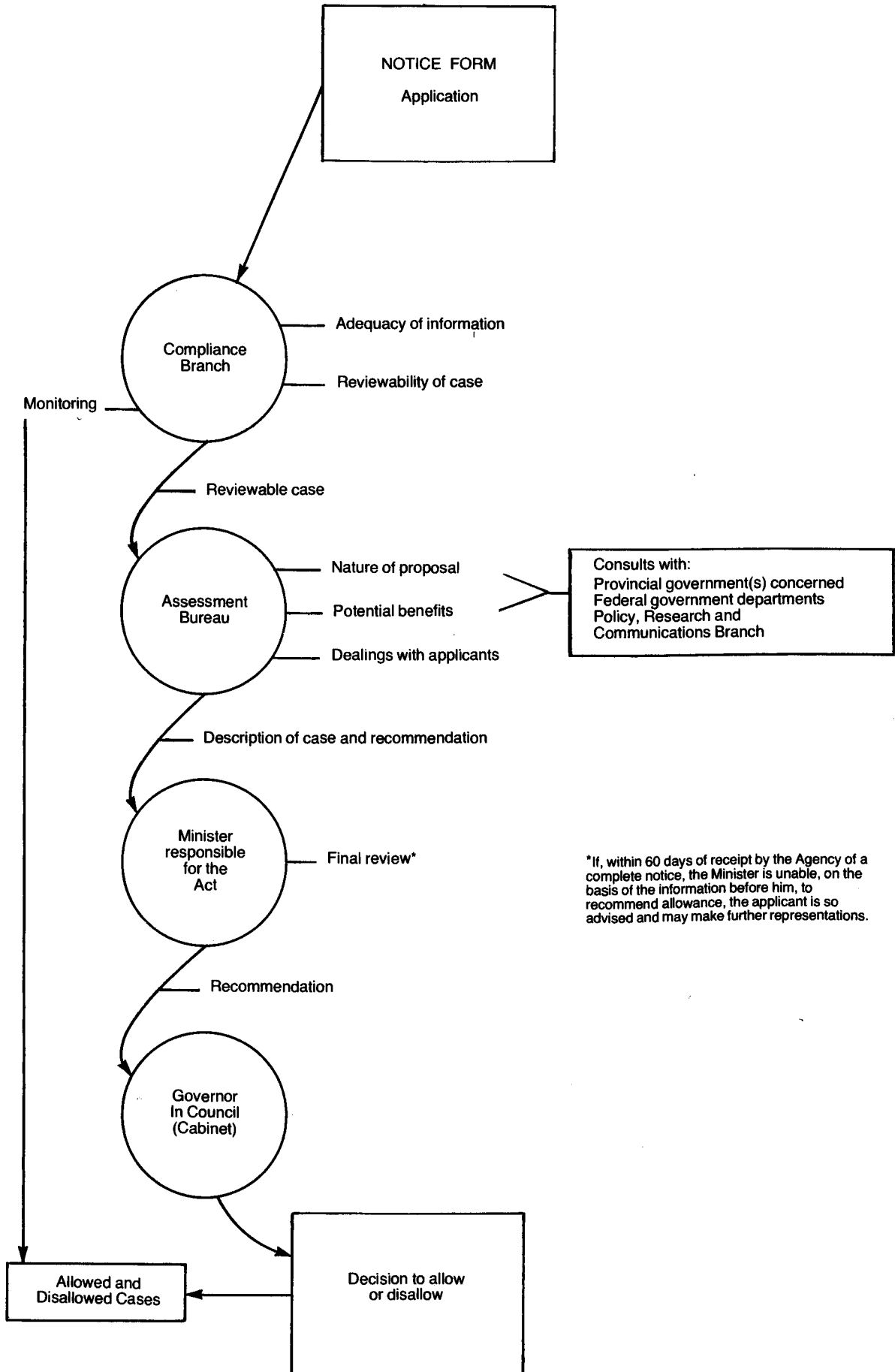
The extensive research and analysis work performed in the Branch generates a considerable amount of useful information which the Agency is anxious to communicate. The role of publishing this information is carried out by the Branch's Communications Division, principally by means of a series of working papers and the publication of a biannual magazine on investment conditions in Canada and a quarterly report on the activities of the Agency.

## REVIEW PROCESS

As soon as a notice outlining an investment proposal is received by the Foreign Investment Review Agency, it is scrutinized by the Compliance Branch to determine whether or not the proposal is reviewable and whether the notice contains the information prescribed by the Foreign Investment Review Regulations. If the proposal is deemed reviewable, it is passed on to the Assessment Bureau for evaluation based on the benefit criteria outlined in the Act. Frequently, during this stage, information additional to that contained in the notice is sought through contacts with the applicant and consultations with appropriate federal departments. The notice is also circulated to the province or provinces significantly affected by the proposal for their views and comments. Once all the necessary information has been assembled the case is then referred to the Minister, together with an assessment by the Agency of the perceived effects of the investment by reference to the factors prescribed in subsection 2(2) of the Act. If the Minister concludes that the investment is likely to result in significant benefit to Canada he must make a recommendation to the Governor in Council that the investment be allowed. If not, he must so inform the Agency, which then informs the applicant accordingly. The applicant then has the opportunity to make further representations. When those representations are completed the case is referred to the Minister a second time for a final decision as to what his recommendation will be.

Following is an illustration of the review process and the role played by the different branches of the Agency.

# REVIEW PROCESS



\*If, within 60 days of receipt by the Agency of a complete notice, the Minister is unable, on the basis of the information before him, to recommend allowance, the applicant is so advised and may make further representations.



STATISTICAL  
TABLES



TABLE I  
ALL APPLICATIONS OUTCOME OR STATUS

	<u>Acquisitions</u>			<u>New businesses</u>			<u>All applications</u>		
	<u>79/80</u>	<u>80/81</u>	<u>Total<sup>1</sup></u>	<u>79/80</u>	<u>80/81</u>	<u>Total<sup>2</sup></u>	<u>79/80</u>	<u>80/81</u>	<u>Total<sup>1</sup></u>
Applications received of which:	397	377	2,140	452	506	2,115	849	883	4,255
Withdrawn prior to certification	32	30	131	63	75	235	95	105	370
Returned as non-reviewable	6	2	107	2	1	27	8	3	134
Pending small business cases on which more information requested <sup>3</sup>	4	11		30	51		34	62	
Pending certification	21	29		48	56		69	85	
Uncertified applications carried forward from previous year	46	25	--	95	78	--	141	103	--
Applications certified as reviewable in the fiscal year	380	330	1,862	404	401	1,742	784	731	3,604
Unresolved applications carried forward from previous year	114	107	--	65	59	--	179	166	--
Applications resolved in the fiscal year of which:	387	293	1,718	410	293	1,575	797	586	3,293
Allowed	331	215	1,409	356	233	1,339	687	448	2,748
Disallowed	29	36	155	29	27	102	58	63	257
Withdrawn after certification but before being brought to a decision by the Governor in Council	27	42	154	25	33	134	52	75	288
Applications under assessment at year-end	107	144		59	167		166	311	

<sup>1</sup>April 9, 1974 to March 31, 1981

<sup>2</sup>October 15, 1975 to March 31, 1981

<sup>3</sup>Small business cases where the Minister requested that the applicant provide a more detailed presentation of his proposals for assessment purposes.



TABLE II

REVIEWABLE ACQUISITION CASES  
ACQUIREES CLASSIFIED BY ASSET RANGE AND BY WHETHER  
CANADIAN CONTROLLED OR FOREIGN CONTROLLED

Asset range (\$000)	Total				Canadian controlled				Foreign controlled			
	Number of cases		Assets (\$mil.)		Number of cases		Assets (\$mil.)		Number of cases		Assets (\$mil.)	
	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81
Up to 499	107	77	24.0	15.9	65	51	14.6	9.9	42	26	9.4	6.0
500 - 999	58	56	40.4	39.5	32	36	22.1	25.6	26	20	18.3	13.9
1,000 - 1,999	71	59	101.2	85.9	35	28	49.4	39.0	36	31	51.8	46.9
2,000 - 4,999	49	46	164.2	138.8	26	21	86.2	60.7	23	25	78.0	78.1
5,000 - 9,999	33	43	230.3	289.3	10	12	72.3	77.1	23	31	158.0	212.2
10,000 - 24,999	31	20	484.3	344.6	11	9	164.4	165.3	20	11	319.9	179.3
25,000 and above	31	29	2,488.0	3,162.3	7	5	295.7	237.2	24	24	2,192.3	2,925.1
TOTAL	380	330	3,532.4	4,076.3	186	162	704.7	614.8	194	168	2,827.7	3,461.5
	%	%	%	%	%	%	%	%	%	%	%	%
	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81
Up to 499	28.2	23.3	0.7	0.4	34.9	31.5	2.1	1.6	21.6	15.5	0.3	0.2
500 - 999	15.3	17.0	1.1	1.0	17.2	22.2	3.1	4.2	13.4	11.9	0.7	0.4
1,000 - 1,999	18.7	17.9	2.9	2.1	18.8	17.3	7.0	6.3	18.5	18.5	1.8	1.3
2,000 - 4,999	12.9	13.9	4.7	3.4	14.0	13.0	12.2	9.9	11.9	14.9	2.8	2.3
5,000 - 9,999	8.7	13.0	6.5	7.1	5.4	7.4	10.3	12.5	11.9	18.4	5.6	6.1
10,000 - 24,999	8.1	6.1	13.7	8.4	5.9	5.5	23.3	26.9	10.3	6.5	11.3	5.2
25,000 and above	8.1	8.8	70.4	77.6	3.8	3.1	42.0	38.6	12.4	14.3	77.5	84.5
TOTAL	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

TABLE III

REVIEWABLE ACQUISITION CASES  
ACQUIREES CLASSIFIED BY EMPLOYMENT RANGE AND BY WHETHER  
CANADIAN CONTROLLED OR FOREIGN CONTROLLED

Employment range	Total				Canadian controlled				Foreign controlled			
	Number of cases		Employment		Number of cases		Employment		Number of cases		Employment	
	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81
0 - 24	201	171	1,746	1,490	109	103	871	865	92	68	875	625
25 - 49	62	63	2,093	2,289	37	27	1,233	967	25	36	860	1,322
50 - 74	22	15	1,359	881	10	7	647	397	12	8	712	484
75 - 99	16	24	1,462	1,979	8	8	710	636	8	16	752	1,343
100 - 299	42	32	7,767	5,446	12	15	2,183	3,389	30	17	5,584	12,534
300 - 999	27	19	14,789	10,477	9	2	5,407	--	18	17	32,483	--
1,000 and above	10	6	23,101	16,550	1	--	--	--	9	6	--	16,550
TOTAL	380	330	52,317	39,112	186	162	11,051	6,254	194	168	41,266	32,858
	%	%	%	%	%	%	%	%	%	%	%	%
	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81
0 - 24	52.9	51.8	3.3	3.8	58.6	63.6	7.9	13.8	47.4	40.5	2.1	1.9
25 - 49	16.3	19.1	4.0	5.8	19.9	16.7	11.2	15.5	12.9	21.4	2.1	4.0
50 - 74	5.8	4.5	2.6	2.3	5.4	4.3	5.9	6.3	6.2	4.8	1.7	1.5
75 - 99	4.2	7.3	2.8	5.1	4.3	4.9	6.4	10.2	4.1	9.5	1.8	4.1
100 - 299	11.1	9.7	14.8	13.9	6.5	9.3	19.7	54.2	15.5	10.1	13.6	38.1
300 - 999	7.1	5.8	28.3	26.8	4.8	1.2	48.9	--	9.3	10.1	78.7	--
1,000 and above	2.6	1.8	44.2	42.3	0.5	--	--	--	4.6	3.6	--	50.4
TOTAL	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

TABLE IV  
 REVIEWABLE ACQUISITION CASES  
 ACQUIREES CLASSIFIED BY PRINCIPAL INDUSTRY SECTOR

Industry sector	Number of cases		Assets of acquirees (\$000)		Average assets of acquirees (\$000)		Distribution by number of cases (%)		Distribution by assets of acquirees (%)	
	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81
	Mines, mineral fuels, and incidental services	22	16	399,872	510,150	18,176	31,884	5.8	4.9	11.3
Other primary	4	4	3,480	4,546	870	1,137	1.0	1.2	0.1	0.1
Manufacturing	171	136	1,621,063	1,740,356	9,480	12,797	45.0	41.2	45.9	42.7
Construction	6	9	11,584	33,782	1,931	3,754	1.6	2.7	0.3	0.8
Transportation, communication and other utilities	11	9	89,192	29,797	8,108	3,310	2.9	2.7	2.5	0.7
Wholesale and retail trade	100	84	490,991	202,496	4,910	2,411	26.3	25.5	13.9	5.0
Finance, insurance and real estate	18	22	839,253	999,281	46,625	45,422	4.8	6.7	23.8	24.5
Community, business and personal services	48	50	76,933	555,887	1,603	11,118	12.6	15.1	2.2	13.7
TOTAL	380	330	3,532,368	4,076,295	9,296	12,352	100.0	100.0	100.0	100.0
<u>SUMMARY</u>										
Primary	26	20	403,352	514,696	15,514	25,735	6.8	6.1	11.4	12.6
Manufacturing	171	136	1,621,063	1,740,356	9,480	12,797	45.0	41.2	45.9	42.7
Service	183	174	1,507,953	1,821,243	8,240	10,467	48.2	52.7	42.7	44.7

TABLE V  
 REVIEWABLE ACQUISITION CASES  
 ACQUIREES CLASSIFIED BY PRINCIPAL TYPE OF MANUFACTURING

Type of Manufacturing	Number of cases		Assets of acquirees (\$000)		Average assets of acquirees (\$000)		Distribution by number of cases (%)		Distribution by assets of acquirees (%)	
	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81
Food and beverages	10	14	65,253	382,602	6,525	27,329	5.9	10.3	4.0	22.0
Tobacco products	--	--	--	--	--	--	--	--	--	--
Rubber and plastic products	4	7	12,172	24,592	3,043	3,513	2.3	5.2	0.7	1.4
Leather	1	--	c.	--	c.	--	0.6	--	c.	--
Textiles	5	4	25,825	21,655	5,165	5,414	2.9	3.0	1.6	1.2
Knitting Mills	2	--	c.	--	c.	--	1.2	--	c.	--
Clothing	6	3	17,037	6,811	2,840	2,270	3.5	2.2	1.0	0.4
Wood	6	1	20,609	c.	3,435	c.	3.5	0.7	1.3	c.
Furniture and fixtures	3	3	7,396	5,238	2,465	1,746	1.8	2.2	0.5	0.3
Paper and allied	2	3	c.	292,330	c.	97,443	1.2	2.2	c.	16.8
Printing, publishing and allied	6	6	20,930	28,630	3,488	4,772	3.5	4.4	1.3	1.6
Primary metal	9	2	70,578	c.	7,842	c.	5.3	1.5	4.4	c.
Metal fabricating	26	22	70,976	56,706	2,730	2,578	15.2	16.2	4.4	3.3
Machinery	25	14	108,381	129,332	4,335	9,238	14.6	10.3	6.7	7.4
Transportation equipment	7	9	154,716	176,173	22,102	19,575	4.1	6.6	9.5	10.1
Electrical products	24	12	547,202	251,827	22,800	20,986	14.0	8.8	33.8	14.5
Non-metallic mineral products	4	5	5,427	108,956	1,357	21,791	2.3	3.7	0.3	6.3
Petroleum and coal products	1	1	c.	c.	c.	c.	0.6	0.7	c.	c.
Chemical	17	12	163,558	107,129	9,621	8,927	9.9	8.8	10.1	6.2
Miscellaneous manufacturing	13	18	57,847	106,920	4,450	5,940	7.6	13.2	3.6	6.1
TOTAL	171	136	1,621,063	1,740,356	9,480	12,797	100.0	100.0	100.0	100.0

(c.) Asset figures excluded to preserve confidentiality.

TABLE VI  
REVIEWABLE ACQUISITION CASES  
ACQUIREES CLASSIFIED BY PROVINCE OF PRINCIPAL LOCATION

Region	Number of cases		Assets of acquirees (\$000)		Distribution by number of cases %		Distribution by assets of acquirees %	
	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81
Atlantic provinces	7	9	8,225	32,880	1.8	2.7	0.2	0.8
Newfoundland	3	1	6,071	c.	0.8	0.3	0.2	c.
Prince Edward Island	1	--	c.	--	0.2	--	c.	--
Nova Scotia	3	5	c.	10,718	0.8	1.5	c.	0.3
New Brunswick	--	3	--	c.	--	0.9	--	c.
Quebec	62	51	431,297	612,317	16.3	15.5	12.2	15.0
Ontario	221	173	2,272,932	2,445,604	58.2	52.4	64.4	60.0
Western provinces	90	97	819,914	985,494	23.7	29.4	23.2	24.2
Manitoba	7	3	36,900	c.	1.9	0.9	1.0	c.
Saskatchewan	5	5	c.	3,328	1.3	1.5	c.	0.1
Alberta	40	44	323,497	433,679	10.5	13.4	9.2	10.6
British Columbia	36	43	310,331	372,011	9.5	13.0	8.8	9.1
The Territories	2	2	c.	c.	0.5	0.6	c.	c.
TOTAL	380	330	3,532,368	4,076,295	100.0	100.0	100.0	100.0

(c.) Asset figures excluded to preserve confidentiality.

TABLE VII

REVIEWABLE ACQUISITION CASES  
 APPLICANTS CLASSIFIED BY COUNTRY OF APPARENT CONTROL

Applicant's country of apparent control	Number of cases		Assets of acquirees (\$000)		Distribution by number of cases %		Distribution by assets of acquirees %	
	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81
	United States	230	210	2,152,597	3,024,758	60.5	63.6	60.9
Western Europe	134	101	1,300,555	940,010	35.3	30.6	36.8	23.1
Belgium	2	1	c.	c.	0.5	0.3	c.	c.
Denmark	1	1	c.	c.	0.3	0.3	c.	c.
Finland	3	2	c.	c.	0.8	0.6	c.	c.
France	10	12	150,461	21,216	2.6	3.7	4.2	0.5
Italy	2	2	c.	c.	0.6	0.6	c.	c.
Liechtenstein	2	1	c.	c.	0.6	0.3	c.	c.
Netherlands	9	5	86,266	109,588	2.3	1.5	2.4	2.7
Norway	--	1	--	c.	--	0.3	--	c.
Spain	1	--	c.	--	0.3	--	c.	--
Sweden	14	6	98,639	49,018	3.7	1.8	2.8	1.2
Switzerland	10	9	62,729	27,354	2.6	2.7	1.8	0.7
United Kingdom	57	43	267,920	311,202	15.0	13.0	7.6	7.6
West Germany	23	18	402,299	161,340	6.0	5.5	11.4	4.0

TABLE VII (conclusion)

REVIEWABLE ACQUISITION CASES  
 APPLICANTS CLASSIFIED BY COUNTRY OF APPARENT CONTROL

Applicant's country of apparent control	Number of cases		Assets of acquirees (\$000)		Distribution by number of cases %		Distribution by assets of acquirees %	
	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81
	All Other	16	19	79,216	111,527	4.2	5.8	2.3
Argentina	--	1	--	c.	--	0.3	--	c.
Australia	5	3	13,964	2,066	1.2	0.9	0.4	0.1
Bahamas	1	--	c.	--	0.3	--	c.	--
Bermuda	2	1	c.	c.	0.5	0.3	c.	c.
Brazil	--	1	--	c.	--	0.3	--	c.
Hong Kong	--	3	--	43,607	--	0.9	--	1.1
Iran	1	1	c.	c.	0.3	0.3	c.	c.
Japan	2	2	c.	c.	0.5	0.6	c.	c.
Panama	1	--	c.	--	0.3	--	c.	--
Saudi Arabia	1	3	c.	42,848	0.3	0.9	c.	1.0
South Africa	1	1	c.	c.	0.3	0.3	c.	c.
United Arab Emirates	--	1	--	c.	--	0.3	--	c.
Non-resident Canadian	2	2	c.	c.	0.5	0.7	c.	c.
TOTAL	380	330	3,532,368	4,076,295	100.0	100.0	100.0	100.0

(c.) Asset figures excluded to preserve confidentiality.

TABLE VIII

REVIEWABLE ACQUISITION CASES  
ACQUIREES CLASSIFIED BY PROVINCE OF PRINCIPAL LOCATION  
AND APPLICANTS BY COUNTRY OF APPARENT CONTROL

Region	"U.S." applicants				"European" applicants				"All other" applicants			
	Number		Distribution of cases		Number		Distribution of cases		Number		Distribution of cases	
	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81
Atlantic provinces	--	8	--	3.8	6	1	4.5	1.0	1	--	6.2	--
Newfoundland	--	1	--	0.5	2	--	1.5	--	1	--	6.2	--
Prince Edward Island	--	--	--	--	1	--	0.8	--	--	--	--	--
Nova Scotia	--	5	--	2.4	3	--	2.2	--	--	--	--	--
New Brunswick	--	2	--	0.9	--	1	--	1.0	--	--	--	--
Quebec	36	25	15.7	11.9	24	19	17.9	18.8	2	7	12.5	36.8
Ontario	141	120	61.3	57.2	70	47	52.2	46.5	10	6	62.5	31.6
Western provinces	53	57	23.0	27.1	34	34	25.4	33.7	3	6	18.8	31.6
Manitoba	5	1	2.2	0.5	2	1	1.5	1.0	--	1	--	5.3
Saskatchewan	3	3	1.3	1.4	2	1	1.5	1.0	--	1	--	5.3
Alberta	23	30	10.0	14.3	16	13	11.9	12.9	1	1	6.2	5.3
British Columbia	21	21	9.1	10.0	13	19	9.7	18.8	2	3	12.6	15.7
The Territories	1	2	0.4	0.9	1	--	0.8	--	--	--	--	--
TOTAL	230	210	100.0	100.0	134	101	100.0	100.0	16	19	100.0	100.0



TABLE IX

REVIEWABLE ACQUISITION CASES  
ACQUIREES CLASSIFIED BY PRINCIPAL INDUSTRY SECTOR  
AND APPLICANTS CLASSIFIED BY COUNTRY OF APPARENT CONTROL

Industry Sector	<u>"U.S." applicants</u>				<u>"European" applicants</u>				<u>"All other" applicants</u>			
	<u>Number</u>		<u>Distribution of cases</u>		<u>Number</u>		<u>Distribution of cases</u>		<u>Number</u>		<u>Distribution of cases</u>	
	<u>79/80</u>	<u>80/81</u>	<u>%</u>		<u>79/80</u>	<u>80/81</u>	<u>%</u>		<u>79/80</u>	<u>80/81</u>	<u>%</u>	
			<u>79/80</u>	<u>80/81</u>			<u>79/80</u>	<u>80/81</u>			<u>79/80</u>	<u>80/81</u>
Mines, mineral fuels, and incidental services	13	11	5.6	5.2	7	4	5.2	4.0	2	1	12.5	5.3
Other primary	2	2	0.9	1.0	2	2	1.5	2.0	--	--	--	--
Manufacturing	113	94	49.1	44.8	52	38	38.8	37.6	6	4	37.5	21.0
Construction	2	5	0.9	2.4	3	4	2.2	4.0	1	--	6.2	--
Transportation, communications and other utilities	10	5	4.4	2.4	1	1	0.7	0.9	--	3	--	15.8
Wholesale and retail trade	50	51	21.7	24.3	45	28	33.6	27.7	5	5	31.3	26.3
Finance, insurance and real estate	5	7	2.2	3.3	12	11	9.0	10.9	1	4	6.3	21.1
Community, business and personal services	35	35	15.2	16.6	12	13	9.0	12.9	1	2	6.2	10.5
TOTAL	230	210	100.0	100.0	134	101	100.0	100.0	16	19	100.0	100.0
<u>SUMMARY</u>												
Primary	15	13	6.5	6.2	9	6	6.7	6.0	2	1	12.5	5.3
Manufacturing	113	94	49.1	44.8	52	38	38.8	37.6	6	4	37.5	21.0
Service	102	103	44.4	49.0	73	57	54.5	56.4	8	14	50.0	73.7

TABLE X

OUTCOME OF RESOLVED ACQUISITION CASES  
 APPLICANTS CLASSIFIED BY COUNTRY OF APPARENT CONTROL  
 AND ACQUIREES BY WHETHER CANADIAN OR FOREIGN CONTROLLED

Applicants' country of apparent control and outcome of cases	TOTAL				Canadian controlled				Foreign controlled			
	Number of cases		Percent		Number of cases		Percent		Number of cases		Percent	
	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81
United States												
Allowed	202	130	83.5	72.6	90	59	90.9	70.2	112	71	78.3	74.8
Disallowed	22	24	9.1	13.4	4	10	4.0	11.9	18	14	12.6	14.7
Withdrawn	18	25	7.4	14.0	5	15	5.1	17.9	13	10	9.1	10.5
TOTAL	242	179	100.0	100.0	99	84	100.0	100.0	143	95	100.0	100.0
Western Europe												
Allowed	117	72	88.6	74.2	67	42	88.1	72.4	50	30	89.2	76.9
Disallowed	7	10	5.3	10.3	4	7	5.3	12.1	3	3	5.4	7.7
Withdrawn	8	15	6.1	15.5	5	9	6.6	15.5	3	6	5.4	15.4
TOTAL	132	97	100.0	100.0	76	58	100.0	100.0	56	39	100.0	100.0
All other countries												
Allowed	12	13	92.3	76.4	7	10	87.5	76.9	5	3	100.0	75.0
Disallowed	--	2	--	11.8	--	1	--	7.7	--	1	--	25.0
Withdrawn	1	2	7.7	11.8	1	2	12.5	15.4	--	--	--	--
TOTAL	13	17	100.0	100.0	8	13	100.0	100.0	5	4	100.0	100.0
Total Resolved												
Allowed	331	215	85.5	73.4	164	111	89.6	71.6	167	104	81.9	75.4
Disallowed	29	36	7.5	12.3	8	18	4.4	11.6	21	18	10.3	13.0
Withdrawn	27	42	7.0	14.3	11	26	6.0	16.8	16	16	7.8	11.6
TOTAL	387	293	100.0	100.0	183	155	100.0	100.0	204	138	100.0	100.0

TABLE XI

OUTCOME OF RESOLVED ACQUISITION CASES  
ACQUIREES CLASSIFIED BY PRINCIPAL INDUSTRY SECTOR

Industry Sector	Allowed cases				Disallowed cases				Withdrawn cases			
	Number of cases		Percentage of industry sector total		Number of cases		Percentage of industry sector total		Number of cases		Percentage of industry sector total	
	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81
Mines, mineral fuels, and incidental services	17	5	68.0	38.5	6	5	24.0	38.5	2	3	8.0	23.0
Other primary	4	2	100.0	66.7	--	--	--	--	--	1	--	33.3
Manufacturing	150	106	86.7	80.4	9	13	5.2	9.8	14	13	8.1	9.8
Construction	7	1	100.0	50.0	--	--	--	--	--	1	--	50.0
Transportation, communications and other utilities	7	4	87.5	57.1	1	2	12.5	28.6	--	1	--	14.3
Wholesale and retail trade	96	50	88.1	69.4	8	10	7.3	13.9	5	12	4.6	16.7
Finance, insurance and real estate	11	15	73.3	68.2	--	2	--	9.1	4	5	26.7	22.7
Community, business and personal services	39	32	84.8	76.2	5	4	10.9	9.5	2	6	4.3	14.3
TOTAL	331	215	85.5	73.4	29	36	7.5	12.3	27	42	7.0	14.3
<u>SUMMARY</u>												
Primary	21	7	72.4	43.8	6	5	20.7	31.2	2	4	6.9	25.0
Manufacturing	150	106	86.7	80.4	9	13	5.2	9.8	14	13	8.1	9.8
Service	160	102	86.5	70.4	14	18	7.6	12.4	11	25	5.9	17.2

TABLE XII

REVIEWABLE NEW BUSINESS CASES  
NEW BUSINESSES CLASSIFIED BY PLANNED INVESTMENT RANGE

Planned investment range (\$000)	Number of cases		Planned investment (\$mil.)		Distribution by number of cases %		Distribution by planned investment %	
	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81
Up to 499	318	279	27.3	32.5	78.7	69.6	9.8	2.6
500 - 999	38	41	25.4	27.9	9.4	10.2	9.1	2.2
1,000 - 1,999	24	40	33.3	54.5	6.0	10.0	11.9	4.3
2,000 - 4,999	11	16	35.1	57.7	2.7	4.0	12.5	4.5
5,000 - 9,999	7	2	48.9		1.7	0.5	17.5	
10,000 - 24,999	5	11	109.5	130.9	1.2	2.7	39.2	10.3
25,000 and above	1	12		967.7	0.3	3.0		76.1
TOTAL	404	401	279.5	1,271.2	100.0	100.0	100.0	100.0

TABLE XIII

REVIEWABLE NEW BUSINESS CASES  
NEW BUSINESSES CLASSIFIED BY PLANNED EMPLOYMENT RANGE

Planned employment range	Number of cases		Planned employment		Distribution by number of cases		Distribution by planned employment	
	79/80	80/81	79/80	80/81	%		%	
	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81
0 - 24	337	340	2,115	2,297	83.4	84.8	31.1	27.0
25 - 49	32	24	1,046	803	7.9	6.0	15.4	9.4
50 - 74	16	12	919	710	4.0	3.0	13.5	8.4
75 - 99	6	7	492	581	1.5	1.7	7.3	6.8
100 - 299	11	12	2,224	1,696	2.7	3.0	32.7	20.0
300 - 999	2	6		2,409	0.5	1.5		28.4
1,000 and above	--	--	--	--	--	--	--	--
TOTAL	404	401	6,796	8,496	100.0	100.0	100.0	100.0

TABLE XIV  
 REVIEWABLE NEW BUSINESS CASES  
 NEW BUSINESSES CLASSIFIED BY PRINCIPAL INDUSTRY SECTOR

Industry sector	Number of cases		Planned investment (\$000)		Average planned investment (\$000)		Distribution by number of cases (%)		Distribution by planned investment (%)	
	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81
	Mines, mineral fuels, and incidental services	19	31	73,953	789,687	3,892	25,474	4.7	7.7	26.4
Other primary	5	6	2,676	11,267	535	1,878	1.2	1.5	1.0	0.9
Manufacturing	102	130	90,138	209,882	884	1,614	25.3	32.4	32.3	16.5
Construction	10	13	21,636	104,036	2,164	8,003	2.5	3.2	7.7	8.2
Transportation, communication and other utilities	12	5	11,510	370	959	74	3.0	1.3	4.1	n.
Wholesale and retail trade	164	136	26,312	29,928	160	219	40.6	33.9	9.4	2.4
Finance, insurance and real estate	11	9	6,283	51,699	571	5,744	2.7	2.3	2.3	4.1
Community, business and personal services	81	71	47,035	74,371	581	1,061	20.0	17.7	16.8	5.8
TOTAL	404	401	279,543	1,271,240	692	3,170	100.0	100.0	100.0	100.0
<u>SUMMARY</u>										
Primary	24	37	76,629	800,954	3,193	21,647	5.9	9.2	27.4	63.0
Manufacturing	102	130	90,138	209,882	884	1,614	25.3	32.4	32.3	16.5
Service	278	234	112,776	260,404	406	1,113	68.8	58.4	40.3	20.5

n. - negligible

TABLE XV  
 REVIEWABLE NEW BUSINESS CASES  
 NEW BUSINESSES CLASSIFIED BY PRINCIPAL TYPE OF MANUFACTURING

Type of Manufacturing	Number of cases		Planned investment (\$000)		Average planned investment (\$000)		Distribution by number of cases (%)		Distribution by planned investment (%)	
	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81
	Food and beverages	10	12	11,147	33,340	1,115	2,778	9.8	9.3	12.4
Tobacco products	--	--	--	--	--	--	--	--	--	--
Rubber and plastic products	10	5	13,837	5,307	1,384	1,061	9.8	3.8	15.4	2.5
Leather	--	1	--	c.	--	c.	--	0.8	--	c.
Textiles	4	7	10,107	25,991	2,527	3,713	3.9	5.4	11.2	12.4
Knitting Mills	--	--	--	--	--	--	--	--	--	--
Clothing	3	2	51	c.	17	c.	2.9	1.5	0.1	c.
Wood	5	5	1,022	67,422	204	13,484	4.9	3.8	1.1	32.1
Furniture and fixtures	4	8	460	2,257	115	282	3.9	6.2	0.5	1.1
Paper and allied	1	3	c.	1,945	c.	648	1.0	2.3	c.	0.9
Printing, publishing and allied	5	6	207	1,582	41	264	4.9	4.6	0.2	0.8
Primary metal	2	4	c.	2,349	c.	587	2.0	3.1	c.	1.1
Metal fabricating	13	19	6,968	5,774	536	304	12.7	14.6	7.7	2.7
Machinery	13	16	5,519	23,056	425	1,441	12.7	12.3	6.1	11.0
Transportation equipment	3	6	6,882	4,138	2,294	690	2.9	4.6	7.6	2.0
Electrical products	12	8	2,298	4,650	192	581	11.8	6.2	2.6	2.2
Non-metallic mineral products	2	6	c.	19,893	c.	3,316	2.0	4.6	c.	9.5
Petroleum and coal products	--	2	--	c.	--	c.	--	1.5	--	c.
Chemical	8	7	3,537	4,861	442	694	7.9	5.4	3.9	2.3
Miscellaneous manufacturing	7	13	1,991	3,382	284	260	6.9	10.0	2.2	1.6
TOTAL	102	130	90,138	209,882	884	1,614	100.0	100.0	100.0	100.0

(c.) Asset figures excluded to preserve confidentiality.

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TABLE XVI

REVIEWABLE NEW BUSINESS CASES  
NEW BUSINESSES CLASSIFIED BY PROVINCE OF PRINCIPAL LOCATION

Region	Number of cases		Planned investment (\$'000)		Distribution by number of cases %		Distribution by planned investment %	
	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81
Atlantic provinces	13	15	7,255	409,493	3.2	3.7	2.6	32.2
Newfoundland	2	1	c.	c.	0.5	0.3	c.	c.
Prince Edward Island	1	--	c.	--	0.2	--	c.	--
Nova Scotia	6	11	2,831	47,823	1.5	2.7	1.0	3.8
New Brunswick	4	3	3,552	c.	1.0	0.7	1.3	c.
Quebec	60	50	47,503	87,268	14.9	12.5	17.0	6.9
Ontario	243	238	105,005	173,826	60.1	59.4	37.6	13.7
Western provinces	88	98	119,780	600,653	21.8	24.4	42.8	47.2
Manitoba	6	7	8,267	32,639	1.5	1.7	2.9	2.6
Saskatchewan	2	1		c.	0.5	0.2		c.
Alberta	38	55	90,103	514,495	9.4	13.7	32.2	40.5
British Columbia	42	32	21,410	48,275	10.4	8.0	7.7	3.8
The Territories	--	3	--	c.	--	0.8	--	c.
TOTAL	404	401	279,543	1,271,240	100.0	100.0	100.0	100.0

(c.) Asset figures excluded to preserve confidentiality.



TABLE XVII  
 REVIEWABLE NEW BUSINESS CASES  
 APPLICANTS CLASSIFIED BY COUNTRY OF APPARENT CONTROL

Applicants' country of apparent control	Number of cases		Planned investment (\$000)		Distribution by number of cases %		Distribution by planned investment %	
	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81
	United States	220	212	98,641	373,861	54.5	52.9	35.3
Western Europe	142	154	113,415	608,860	35.1	38.4	40.6	47.9
Austria	1	2	c.	c.	0.2	0.5	c.	c.
Belgium	5	2	13,950	c.	1.2	0.5	5.0	c.
Denmark	2	7	c.	6,852	0.5	1.7	c.	0.5
Finland	5	4	435	10,360	1.2	1.0	0.1	0.8
France	16	27	2,759	13,123	4.0	6.7	1.0	1.0
Gibraltar	1	--	c.	--	0.2	--	c.	--
Greece	1	--	c.	--	0.2	--	c.	--
Ireland	1	1	c.	c.	0.2	0.3	c.	c.
Italy	7	11	3,366	37,715	1.8	2.7	1.2	3.0
Leichtenstein	1	--	c.	--	0.2	--	c.	--
Luxembourg	--	1	--	c.	--	0.3	--	c.
Netherlands	6	12	1,615	4,324	1.5	3.0	0.6	0.4
Norway	2	2	c.	c.	0.5	0.5	c.	c.
Spain	2	--	c.	--	0.5	--	c.	--
Sweden	7	9	437	1,540	1.8	2.2	0.2	0.1
Switzerland	17	5	5,903	4,885	4.2	1.3	2.1	0.4
United Kingdom	48	44	37,595	227,353	11.9	11.0	13.4	17.9
West Germany	20	27	24,495	297,783	5.0	6.7	8.8	23.4

TABLE XVII (conclusion)

REVIEWABLE NEW BUSINESS CASES  
 APPLICANTS CLASSIFIED BY COUNTRY OF APPARENT CONTROL

Applicants' country of apparent control	Number of cases		Planned investment (\$'000)		Distribution by number of cases %		Distribution by planned investment %	
	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81
	All Other Countries	42	35	67,487	288,519	10.4	8.7	24.1
Argentina	--	2	--	c.	--	0.5	--	c.
Australia	3	1	27,000	c.	0.7	0.2	9.7	c.
Bulgaria	--	1	--	c.	--	0.3	--	c.
Colombia	--	1	--	c.	--	0.2	--	c.
Cuba	1	--	c.	--	0.2	--	c.	--
Ecuador	--	1	--	c.	--	0.3	--	c.
Guadaloupe	1	--	c.	--	0.3	--	c.	--
Hong Kong	6	9	34,740	1,567	1.5	2.2	12.4	0.1
India	1	--	c.	--	0.2	--	c.	--
Indonesia	1	--	c.	--	0.3	--	c.	--
Iraq	--	1	--	c.	--	0.2	--	c.
Israel	1	--	c.	--	0.2	--	c.	--
Japan	16	7	3,075	280,565	4.0	1.7	1.1	22.1
Jordan	1	--	c.	--	0.3	--	c.	--
Korea	2	1	c.	c.	0.5	0.3	c.	c.
Kuwait	1	--	c.	--	0.2	--	c.	--
Lebanon	--	1	--	c.	--	0.2	--	c.
Mexico	2	1	c.	c.	0.5	0.3	c.	c.
Morocco	--	1	--	c.	--	0.2	--	c.
New Zealand	--	1	--	c.	--	0.3	--	c.
Pakistan	1	--	c.	--	0.3	--	c.	--
Philippines	1	1	c.	c.	0.2	0.2	c.	c.
Poland	--	1	--	c.	--	0.3	--	c.
Romania	--	1	--	c.	--	0.2	--	c.
Singapore	2	1	c.	c.	0.5	0.3	c.	c.
South Africa	1	1	c.	c.	0.2	0.2	c.	c.
Taiwan	1	--	c.	--	0.3	--	c.	--
Turkey	--	1	--	c.	--	0.3	--	c.
Yugoslavia	--	1	--	c.	--	0.3	--	c.
TOTAL	404	401	279,543	1,271,240	100.0	100.0	100.0	100.0

(c.) Planned investment figures excluded to preserve confidentiality.

TABLE XVIII

REVIEWABLE NEW BUSINESS CASES  
 NEW BUSINESSES CLASSIFIED BY PROVINCE OF PRINCIPAL LOCATION  
 AND APPLICANTS CLASSIFIED BY COUNTRY OF APPARENT CONTROL

Region	"U.S." applicants				"European" applicants				"All other" applicants			
	Number		Distribution of cases %		Number		Distribution of cases %		Number		Distribution of cases %	
	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81
Atlantic provinces	5	5	2.3	2.4	8	10	5.6	6.5	--	--	--	--
Newfoundland	2	--	0.9	--	--	1	--	0.7	--	--	--	--
Prince Edward Island	--	--	--	--	1	--	0.7	--	--	--	--	--
Nova Scotia	--	5	--	2.4	6	6	4.2	3.9	--	--	--	--
New Brunswick	3	--	1.4	--	1	3	0.7	1.9	--	--	--	--
Quebec	19	11	8.6	5.2	34	32	24.0	20.8	7	7	16.7	20.0
Ontario	140	137	63.6	64.6	78	83	54.9	53.9	25	18	59.5	51.4
Western provinces	56	59	25.5	27.8	22	29	15.5	18.8	10	10	23.8	28.6
Manitoba	5	6	2.3	2.8	--	1	--	0.7	1	--	2.4	--
Saskatchewan	1	1	0.5	0.5	1	--	0.7	--	--	--	--	--
Alberta	24	32	10.9	15.1	12	19	8.5	12.3	2	4	4.7	11.4
British Columbia	26	20	11.8	9.4	9	6	6.3	3.9	7	6	16.7	17.2
The Territories	--	--	--	--	--	3	--	1.9	--	--	--	--
TOTAL	220	212	100.0	100.0	142	154	100.0	100.0	42	35	100.0	100.0

TABLE XIX

REVIEWABLE NEW BUSINESS CASES  
 NEW BUSINESSES CLASSIFIED BY PRINCIPAL INDUSTRY SECTOR  
 AND APPLICANTS CLASSIFIED BY COUNTRY OF APPARENT CONTROL

Industry Sector	<u>"U.S." applicants</u>				<u>"European" applicants</u>				<u>"All other" applicants</u>			
	<u>Number</u>		<u>Distribution of cases</u>		<u>Number</u>		<u>Distribution of cases</u>		<u>Number</u>		<u>Distribution of cases</u>	
	<u>79/80</u>	<u>80/81</u>	<u>79/80</u>	<u>80/81</u>	<u>79/80</u>	<u>80/81</u>	<u>79/80</u>	<u>80/81</u>	<u>79/80</u>	<u>80/81</u>	<u>79/80</u>	<u>80/81</u>
Mines, mineral fuels, and incidental services	10	14	4.5	6.6	8	15	5.6	9.7	1	2	2.4	5.7
Other primary	3	1	1.4	0.5	2	4	1.4	2.6	--	1	--	2.9
Manufacturing	52	68	23.6	32.1	43	51	30.3	33.1	7	11	16.7	31.4
Construction	6	6	2.7	2.8	4	7	2.8	4.6	--	--	--	--
Transportation, communications and other utilities	6	2	2.7	0.9	4	3	2.8	1.9	2	--	4.7	--
Wholesale and retail trade	86	68	39.1	32.1	53	52	37.3	33.8	25	16	59.5	45.7
Finance, insurance and real estate	4	2	1.9	0.9	6	7	4.3	4.6	1	--	2.4	--
Community, business and personal services	53	51	24.1	24.1	22	15	15.5	9.7	6	5	14.3	14.3
TOTAL	220	212	100.0	100.0	142	154	100.0	100.0	42	35	100.0	100.0
<u>SUMMARY</u>												
Primary	13	15	5.9	7.1	10	19	7.0	12.3	1	3	2.4	8.6
Manufacturing	52	68	23.6	32.1	43	51	30.3	33.1	7	11	16.7	31.4
Service	155	129	70.5	60.8	89	84	62.7	54.6	34	21	80.9	60.0

TABLE XX

OUTCOME OF RESOLVED NEW BUSINESS CASES  
 APPLICANTS CLASSIFIED BY COUNTRY OF APPARENT CONTROL

Applicants' apparent country of control and outcome of cases	Number of cases		Percent		Applicants' apparent country of control and outcome of cases	Number of cases		Percent	
	79/80	80/81	79/80	80/81		79/80	80/81	79/80	80/81
	United States						All other countries		
Allowed	196	118	86.3	78.7	Allowed	31	23	79.5	82.2
Disallowed	16	13	7.1	8.6	Disallowed	5	3	12.8	10.7
Withdrawn	15	19	6.6	12.7	Withdrawn	3	2	7.7	7.1
TOTAL	227	150	100.0	100.0	TOTAL	39	28	100.0	100.0
Western Europe					Total resolved				
Allowed	129	92	89.6	80.0	Allowed	356	233	86.8	79.5
Disallowed	8	11	5.5	9.6	Disallowed	29	27	7.1	9.2
Withdrawn	7	12	4.9	10.4	Withdrawn	25	33	6.1	11.3
TOTAL	144	115	100.0	100.0	TOTAL	410	293	100.0	100.0

TABLE XXI

OUTCOME OF RESOLVED NEW BUSINESS CASES  
NEW BUSINESSES CLASSIFIED BY PRINCIPAL INDUSTRY SECTOR

Industry Sector	Allowed cases				Disallowed cases				Withdrawn cases			
	Number of cases		Percentage of industry sector total		Number of cases		Percentage of industry sector total		Number of cases		Percentage of industry sector total	
	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81	79/80	80/81
Mines, mineral fuels, and incidental services	16	8	84.2	53.3	2	1	10.5	6.7	1	6	5.3	40.0
Other primary	4	3	100.0	75.0	--	--	--	--	--	1	--	25.0
Manufacturing	102	101	92.7	95.3	3	2	2.7	1.9	5	3	4.6	2.8
Construction	10	3	76.9	60.0	1	1	7.7	20.0	2	1	15.4	20.0
Transportation, communications and other utilities	9	3	81.8	60.0	1	1	9.1	20.0	1	1	9.1	20.0
Wholesale and retail trade	135	85	86.6	78.7	13	11	8.3	10.2	8	12	5.1	11.1
Finance, insurance and real estate	10	2	83.4	40.0	1	1	8.3	20.0	1	2	8.3	40.0
Community, business and personal services	70	28	82.4	62.2	8	10	9.4	22.2	7	7	8.2	15.6
TOTAL	356	233	86.8	79.5	29	27	7.1	9.2	25	33	6.1	11.3
<u>SUMMARY</u>												
Primary	20	11	87.0	57.9	2	1	8.7	5.3	1	7	4.3	36.8
Manufacturing	102	101	92.7	95.3	3	2	2.7	1.9	5	3	4.6	2.8
Service	234	121	84.5	72.0	24	24	8.7	14.3	19	23	6.8	13.7



APPENDIX A

PRINCIPAL OFFICERS OF THE AGENCY

Minister	The Honourable Herb Gray, P.C., M.P.	
Commissioner	G. Howarth	995-9601
Deputy Commissioner	J.J. Tennier	995-9605
Assessment Bureau		
	Deputy Commissioner J.J. Tennier	995-9605
	Director General, Service and Construction Industries Branch J.A. Downer	995-9456
	Director General, Manufacturing Industries Branch D.G. Laplante	995-9455
	Director General, Resource Industries Branch C.C. Pineau	995-9452
Compliance Branch		
	Director General L.F. Drahotsky	996-2728
	Associate Director General W.T. Wood	995-9997
	Senior Counsel P. Tetro	992-5478
Policy, Research and Communications Branch		
	Director General G.H. Dewhirst	992-3847
General Inquiries		995-9449





APPENDIX B

ALPHABETIC LIST OF ALLOWED AND DISALLOWED ACQUISITION CASES  
SIGNIFICANT BENEFITS TO CANADA  
SUMMARIZED BY PRINCIPAL FACTORS OF ASSESSMENT

FISCAL 1980-81

Applicant/acquiree and its business	Applicant's country of control	Allowed (A) or Disallowed (D)	Increased Employment	New Investment	Increased Resource Processing or Use of Canadian Parts & Services	Additional Exports	Canadian Participation (as shareholders/directors/managers)	Improved Productivity & Industrial Efficiency	Enhanced Technological Development	Improved Product Variety & Innovation	Beneficial Impact on Competition	Compatibility with Industrial and Economic Policies
1. Robert R. Hansen, Mary M. Hansen and Robert E. Kersting; David Fehlhaber and Patricia Fehlhaber; and David A. McLelland and Barbara J. McLelland/Minto Trading and Development Company Limited, which owns a mineral property together with some timber rights in B.C.	US	A	x	x	x							x
2. Roy Praegar and 196,685 Holdings Ltd./International Marine Logging, which salvages sunken logs from Cowichan Lake	US	A	x	x	x			x				x
3. Amoco CYM Corporation/Cyprus Anvil Mining Corporation, which is engaged in zinc, lead and silver mining	US	D										
4. Canadian General Electric Company Limited/Widney Well Servicing (1971) Limited, which operates a service rig business for the oil and gas well drilling industry	US	A	x	x	x			x		x	x	x
5. Esso Resources Canada Limited/Byron Creek Collieries Limited, which mines thermal coal	US	A	x	x	x	x	x	x				x
6. Fisons Limited/Atlantic Peat Moss Co. Ltd., which is engaged in the harvesting, processing and marketing of sphagnum peat moss	UK	A	x	x	x	x		x	x	x		x
7. Fort St. John Sand and Gravel (1980) Limited/1) Fort St. John Sand and Gravel (1977) Limited and 2) Lake End Services (1963) Ltd., 1) which owns and operates a sand and gravel pit and 2) which provides a trucking service for sand and gravel	UK	A	x	x	x	x	x	x	x	x	x	x
8. Getty Oil Company/Canadian Reserve Oil and Gas Ltd., which is engaged in oil and gas exploration, development and production and metallic mineral exploration	US	D										
9. Gulf Canada Resources Inc./Kissinger Petroleum Ltd., which consists of certain oil and gas properties located in the Province of Saskatchewan	US	D										
10. Mobil-GC Canada Ltd./Canadian Division of General Crude Oil Company (excluding its drilling division), which explores for and produces oil and gas	US	D										
11. PPC Petroleum Corporation/Great Basins Petroleum Ltd., Columbian Northland Exploration Ltd., 208955 Resources Ltd. and 210680 Resources Ltd., which are engaged in oil and gas exploration, development and production and gold mining	US	D										
12. Paloma Petroleum Ltd./Bandera Resources Ltd., which is engaged in oil and gas exploration, development and production in Alberta	Nrc	A	x			x						x
13. Uddeholms Aktiebolag/Granges Nyby Canada Limited (Granges Canada), which manufactures and sells stainless steel pipe and sells specialty steel pipe and fittings manufactured by its parent	Swe	A	x	x		x	x	x		x		x
14. Adageo Exporters (Pty), Ltd./Quebec Casing Co. Ltd., which packages bulk purchased animal sausage casings and distributes sausages	SAF	A	x	x	x	x	x					x
15. Allfood Inc./World Wide Gum Co. Limited, which manufactures ball bubble gum and various packaged candies	FRG	A	x			x	x					x
16. American Financial Corporation/Aloro Food Products, Ltd., which processes, markets and distributes frozen pizza products	US	A	x	x	x	x	x			x		x

<u>Applicant/acquiree and its business</u>		<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
17.	Beecham Group Limited/Bovril (Canada) Limited, which manufactures beef and chicken bouillon products and distributes, under the Bovril name, canned corned beef and luncheon meats	UK	A	x	x	x	x	x	x	x	x		x
18.	Cargill Company Ltd./ (1) Maplewood Poultry Processing Ltd. and (2) J.J. Hambley Hatcherles (B.C.) Ltd., (1) which operates a poultry processing plant and (2) which operates a plant for the incubation and hatching of eggs and sells baby chicks and turkey poults to growers	US	D										
19.	Consolidated Wafer and Cone Corporation and Consolidated Cone Corporation/Expert Candy Ltd., which manufactures and sells solid hollow moulded chocolate candies, sugar-based hard candies and ice cream coatings and cones	US	A*										
20.	Cooperative Condensfabriek "Friesland" w.a./Sodispro Technologie Ltée, which produces lactose and whey protein concentrate	Ne	A	x	x	x	x		x	x	x		x
21.	Imasco Foods Limited/Coan Food Products Ltd.-Les Produits Alimentaires Coan Ltée, which imports, manufactures and distributes cheese, delicatessen products, condiments and seasonings	UK	A	x	x	x	x				x		x
22.	Imasco Foods Limited/Lido Biscuit Co. Limited, which manufactures and markets biscuits	UK	A										
23.	Thomas J. Lipton, Inc./Lawry's Foods of Canada Ltd., which manufactures and distributes a specialty line of high quality seasonings, sauce mixes, packaged soups, Mexican foods and salad dressing mixes	Ne	D										
24.	Reynolds Merger Corp./ (1) Canadian Cannery Ltd., (2) Walmer Transport Company Ltd. and (3) Alymer Foods Warehousing Ltd., (1) which processes and cans a large variety of fruits, vegetables and formulated products such as soups and catsups, and operates two can manufacturing facilities in Ontario, (2) which operates a trucking and warehousing business, and (3) which operates a warehousing and distribution service	US	A	x	x	x	x		x		x		x
25.	Seven-Up Canada Inc./Seven-Up Montréal Ltée, which is the Seven-Up franchisee for the Province of Quebec (except Quebec City) and in addition is the franchisee in Quebec for other soft drink companies and produces beverages under the trade names R.C. Cola, Welch, Nesbitt, Snow White and Frostie	US	A	x	x				x	x	x		x
26.	Star-Kist Foods, Inc./Ocean Maid Foods Division of Zapata Canada Inc., which produces "Bye the Sea" brand canned tuna, and canned pet food products	US	A	x	x	x	x		x		x		x
27.	Du Pont Canada Inc. and Witk & Hoeglund (Canada) Ltd./Beta Plastics Inc., which manufactures and sells polyethylene plastic pipe for gas distribution as well as for water distribution and irrigation systems	US	A	x	x	x	x	x	x	x	x	x	x
28.	Hepworth Ceramic Holdings Limited/Pacific Plastics Limited, which manufactures polyvinyl chloride, acrylonitrile butadiene styrene and polyethylene pipe	UK	A	x	x	x			x	x			x
29.	Pentos Limited/Profile Expanded Plastics Limited, which manufactures and markets expanded polystyrene frames for use by the upholstered furniture industry	UK	A			x	x	x					x
30.	Michael F. Shill/MSA Tire Ltd., which manufactures and sells retreaded earthmover equipment tires and distributes tires for automobiles, highway trucks and off-highway vehicles	US	A	x		x	x	x	x				x
31.	Sonoco Limited - Sonoco Limitée/Sonoco-Mauser Containers Limited, which manufactures and markets plastic storage drums primarily for the fishing industry	US	A	x	x	x	x	x		x			x

<u>Applicant/acquiree and its business</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
32. C. & J. Clark Canada Ltd./The women's and children's footwear manufacturing business of Savage Shoes Limited	UK	D										
33. Clopay Corporation/Supreme Clopay Limited, which produces and/or distributes window shades and distributes shelf lining materials	US	A	x			x	x			x		x
34. Hanson Trust Limited/John Leckie Inc., which distributes marine equipment and supplies to the commercial fishing industry	UK	D										
35. Rospatch Corporation/Thermopatch (Canada) Inc., which imports and sells heat-sealing machines	US	A*										
36. Levi Strauss of Canada, Inc./Lingerie Lambton Inc., which manufactures shirts	US	A	x	x	x	x	x	x		x		x
37. Overhead Door Company of Canada, Limited/Woodchuck Manufacturing Ltd., which manufactures and sells wooden sections for overhead garage doors	US	A	x			x	x	x				x
38. Knoll International Ontario Limited and Klaus Nienkamper/Klaus Nienkamper Limited, which manufactures and distributes furniture for residential and commercial use	US	A*										
39. Lyon Metal Products, Incorporated/Storage Products Division of Pedlar Industrial, Inc., which manufactures fabricated steel products such as shelving, cabinets, lockers and storage racks	US	D										
40. William James Burke/The Belle River Stripper, a furniture stripping and refinishing business	US	A	x	x			x					x
41. 93094 Canada Limited/Bonar & Bemis Ltd., which manufactures flexible packaging products including multi-wall paper bags, plastic and jute bags for commercial, industrial and consumer use	UK	A	x	x	x	x	x	x		x	x	x
42. City Investing Company/Drummond Business Forms Ltd., which manufactures and distributes business forms	US	D										
43. The Liverpool Daily Post and Echo Holdings Limited/Peace Arch Publications Ltd., which publishes and distributes a free weekly newspaper, a biweekly supplement and advertising flyers	UK	D										
44. The Mazer Corporation/Triangle Graphic Services Ltd., which is engaged in the printing of price lists, paperback books and direct mail literature	US	A	x	x	x					x		x
45. McCorquodale and Company Ltd./La Clede Color Cards, Ltd., which produces colour display charts for the paint, cosmetic and automotive industries	UK	A				x	x	x		x		x
46. Sandvik Canada Corp. and Noranda Mines Limited/Special Metals Division of Noranda Metal Industries Limited, which manufactures nickel alloy and stainless steel seamless tubing for use primarily in CANDU nuclear reactors	Swe	A	x				x	x	x	x	x	x
47. Sanibraze Corporation/Unibraze of Canada Ltd. - Unibraze du Canada Ltée, which manufactures and sells flux coated brazing alloys and markets welding equipment	US	A	x	x	x		x					x
48. Uddeholms Aktiebolag/Ekberg Canada Limited (Ekberg Canada), which manufactures and sells stainless steel fittings, such as elbows, tees and reducers	Swe	A	x	x		x	x	x		x		x
49. Allegheny Ludlum Industries Inc./ (1) Chemetron of Canada, Ltd. and (2) Chemetron Holdings Ltd., (1) which manufactures welding electrodes, pipe components, fire suppression equipment, process equipment, pigments and (2) which is a holding company	US	A	x	x	x	x	x	x		x	x	x

<u>Applicant/acquiree and its business</u>		Applicant's country of control	Allowed (A) or Disallowed (D)	Increased Employment	New Investment	Increased Resource Processing or Use of Canadian Parts & Services	Additional Exports	Canadian Participation (as shareholders/directors/ managers)	Improved Productivity & Industrial Efficiency	Enhanced Technological Development	Improved Product Variety & Innovation	Beneficial Impact on Competition	Compatibility with Industrial and Economic Policies
50.	Automated Building Components, Inc./Trans Canada Truss, a division of the Campeau Corporation, which manufactures metal connector plates for use in the wood truss industry	UK	A	x	x	x	x	x					x
51.	Cooper Industries Inc./Demco Inc., which imports, assembles and sells butterfly valves	US	A		x	x	x		x	x	x		x
52.	Deltarex Corporation/Avco of Canada, Limited, which manufactures commercial cooking equipment	US	A*										
53.	Dura-Bernardin, Inc./Bernardin of Canada, Ltd., which manufactures and distributes, through wholesalers, lids and bands for home canning jars	US	A			x	x	x		x	x		x
54.	G.K. Technologies Incorporated/Automation Industries of Canada Ltd., which manufactures gas and oil fired hot water and steam boilers, baseboard heating units and related products and non-metallic flexible tubing and hose	US	D										
55.	Hayes-Dana Inc./Lo-Rez Vibration Control Ltd., which manufactures flexible couplings and vibrator isolators	US	A	x	x	x	x	x	x	x		x	x
56.	Johann Henkenjohann/Rollag Manufacturing Corp. Ltd., which assembles and sells rollshutters for windows, entrances, counter shutters and garage doors and manufactures aluminum window and sliding patio doors	FRG	A			x	x	x	x				x
57.	Hydro-Air Engineering (Canada) Limited/Trans Canada Truss, a Division of the Campeau Corporation, which manufactures and sells metal connector plates used to manufacture prefabricated wood trusses for the construction industry	US	A	x				x	x				x
58.	IBG International, Inc./ (1) Ickes-Braun Glasshouses of Canada, Ltd. and (2) Baumeister Constructors, Ltd., (1) which manufactures, markets, installs and services commercial and industrial greenhouses and (2) which installs greenhouses and skylights	SAr	A	x	x	x	x	x	x				x
59.	MWY, Inc./ (1) Wylain Canadian, Ltd./Ltée and 2) Moldcast Inc., 1) which manufactures baseboard heaters and swimming pool equipment, assembles pumps, and imports cast iron boilers and sewage pumps and 2) which markets outdoor lighting fixtures	US	A	x	x	x	x	x			x		x
60.	Marine Iron and Shipbuilding Company Incorporated/A.P.A. Metal Industries Ltd., which fabricates steel, principally for hydro-electric, pulp and paper, and pipeline applications	US	A*										
61.	Middlesex Machine Tool Co. Ltd./E.S. Stephenson Co. Ltd., a business engaged in the repair and rewinding of electric motors, the servicing of elevators, general engineering work for local companies and some limited manufacture of components for aircraft	UK	A	x	x	x	x	x	x	x			x
62.	Newell Companies, Inc./Bernzomatic Limited, which manufactures and assembles propane torches	US	A	x	x	x	x	x					x
63.	Parker-Petrie, Inc./Dur-o-wal Limited, which distributes Parker-Petrie, Inc. masonry wall reinforcement products in Canada and fabricates steel wire trusses	US	A			x	x	x					x
64.	Transport Development Group Ltd./Rhodes Vaughan & Company Ltd., which sells reinforcing steel to the construction industry	UK	D										
65.	Spir-l-ok Industries Canada Ltd./Richardson Culverts Ltd., which manufactures steel pipe, fittings and snow fencing	Austl	A	x	x		x	x			x		x

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66. Wheelabrator-Frye Inc./ (1) Neptune Meters, Ltd., (2) Neptune Microfloc Ltd. and (3) Compteurs Neptune Québec Ltée, which (1) manufactures residential and industrial water meters as well as petroleum meters for tanker trucks and oil or gas storage terminals, (2) sells and assembles (partially) imported products used in water treatment and filtration systems and (3) serves as a Quebec sales organization	US	A	x		x	x	x			x	x	x
67. ASC Investors, Inc./Atlantic Service Company Limited, which manufactures and markets miscellaneous meat market and supermarket supplies and equipment	US	A	x	x	x	x	x			x		
68. Jack L. Bryans, Alfred Deifel, Konrad Sugg, Poul E. Hansen and Preben Ostberg/Lift Rite Inc., which manufactures and sells hydraulic hand lift trucks	Den	A	x	x	x	x	x	x	x			x
69. Cooper Industries Inc./Gardner-Denver Canada, Inc., which manufactures, distributes, services and rents stationary and portable air compressors, drilling equipment, pumps and related parts, primarily to the mining and construction industries, and imports and distributes power tools, hoists and related parts	US	A		x	x	x		x	x	x		x
70. Dynapac Limited/Pavemaster of Canada Limited, which manufactures and distributes a range of light asphalt rollers and related products such as asphalt hot boxes and trailers for the construction industry	Swe	A	x		x	x	x	x			x	x
71. FMC Corporation/Vulcan Tire Changer business of Vulcan Equipment Company Limited, which manufactures machinery used for retreading truck, bus and car tires, and related garage service equipment and distributes a line of towing equipment	US	A	x	x	x	x				x	x	x
72. Hawker Siddeley Canada Ltd./B & K Machinery International Ltd., which manufactures and markets a broad range of forming and processing equipment	UK	A	x	x		x	x	x				x
73. JBI Holdings Inc./Jacuzzi Canada Ltd., which manufactures and distributes swimming pool equipment and accessories, industrial and irrigation pumps and water systems	US	A	x	x	x	x		x	x	x		x
74. Monarch Road Machinery Company/Fluid Pack Systems Inc., which assembles hydraulic components	US	A	x	x	x	x	x	x		x		x
75. Newell Companies, Inc./Counselor Products Ltd., which manufactures bathroom scales and related bathroom furniture for the home	US	A*										
76. Skutt Ceramic Products, Inc./Sandstone Manufacturing Co., Ltd., which manufactures and sells ceramic kilns	US	A*										
77. A.D. Smith Corporation/Sterling Power Systems Division of Dale Electronics, Ltd., which assembles variable speed drives, gear motors and induction electric meters	US	A	x	x	x	x	x	x		x		x
78. Statsforetag A.B./Kockums Industries Ltd., which manufactures and distributes sawmill and logging equipment	Swe	A	x	x	x	x	x	x				x
79. Sunnequip Ltd./Sunnen Products Company, Ltd., which manufactures and distributes in Canada precision honing machinery, equipment and accessories	US	A	x		x		x			x	x	x
80. White Farm Industries, Inc./White Motor Corporation of Canada Limited, consisting of its White Farm Equipment Division	US	A	x	x	x	x	x	x		x		x
81. Champion Parts Rebuilders (Canada) Ltd./NYX Limited, which remanufactures automotive brake callipers, master cylinders and windshield wiper motors	US	A	x	x	x	x		x		x		x

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82.	James E. Douglas, Jr./KSR Industrial Corporation and General Hitch of Canada Ltd., which manufactures commercial vehicle latches and trailer hitches	US	A*										
83.	Howden Group Canada Limited/Heatex Radiators Limited, which manufactures and distributes assembled radiator units and radiator cores	UK	A*										
84.	Mar-Sko Corporation and Neil Douglas McArthur and Anne Frances McArthur/Sandco Automotive Limited, which manufactures rocker arms for automobiles and trucks	US	A	x	x	x	x	x			x		x
85.	Procor Limited/Alloy Manufacturing Ltd., which manufactures aluminum products, principally harbour work boats	US	A	x					x				x
86.	Procor Limited/1) Manguys Limited and 2) Continental Transport Appliances Limited, 1) which designs and manufactures diesel electric generator sets, principally for the railroad industry and 2) which designs and manufactures components for rail cars, including discharge outlets, and bolster and slack adjusters	US	A	x	x	x	x	x	x			x	x
87.	Riverside Metal Products Company/1) Trim Fab Ltd. and 2) Deveau's Auto Trim Ltd., 1) which manufactures decorative plastic trim for the automotive and appliance industries and imports decorative automotive stripings and decals and 2) which distributes and installs body side moulding, wheel arch moulding, pin striping and decals for automobiles	US	A	x	x	x	x	x		x	x	x	x
88.	TRW Inc./C.E. Niehoff & Co. of Canada Ltd., which primarily distributes automotive replacement parts	US	A	x			x	x			x		x
89.	Allied Chemical Corporation/Eltra of Canada Ltd., North American Refractories Ltd., Equiplease Ltd., Can-West Truck and Equipment Sales Ltd. and Carbolease Ltd.	US	A	x	x		x		x	x	x		x
90.	Bayly Engineering Limited/Shefford Electronics Corporation, which manufactures and markets electronic equipment	Ita	A	x			x	x			x		x
91.	BBC Brown, Boveri & Company, Ltd. and Howden Group Canada Ltd./Brown Boveri Howden Inc., which manufactures large (over 125 megawatts) turbine generators and industrial air, gas and fluid-handling equipment	UK	A	x	x	x	x	x	x	x	x		x
92.	B.G. Checo International Limited/Centre Electro Technique Inc., which manufactures and markets communication systems and supervisory control systems	Fr	A	x	x	x	x	x	x		x		x
93.	Brevel Motors of Canada Ltd./Brevel Motor Division of McGraw-Edison Limited, which manufactures and markets a range of subfractional electric motors and gearmotors	US	A	x	x	x	x	x	x	x	x		x
94.	Canadian General Electric Company Ltd./Federal Pioneer Ltd., which produces heavy electrical transmission and distribution equipment	US	D										
95.	Canadian General Electric Company Limited - Compagnie Générale Electrique du Canada Limitée/Magnet wire division of Pirelli Cables Limited	US	A		x	x	x	x	x	x	x		x
96.	Canfarge Ltd./Timmins Gravel Products Company Limited, which manufactures and sells ready-mixed concrete	Fr	A	x	x				x	x	x		x
97.	Cetech, Inc./The Electrical Products Division of Allis-Chalmers Canada Ltd., which assembles and sells electrical power regulators, switchgear, industrial controls and direct current devices	US	A	x	x	x	x	x		x	x	x	x

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98. Emerson Electric Co./Skil Canada Ltd., which imports and manufactures a variety of portable electric power tools and accessories which it distributes to industrial and consumer markets	US	A	x	x	x	x	x	x	x
99. Esquire, Inc./ITT Lighting Division of ITT Industries of Canada Ltd., which assembles and distributes indoor and outdoor lighting fixtures	US	A*							
100. Exportmundo S.A./Teknimat Canada Inc., which at present conducts research and development and manufactures communications equipment such as satellite television receivers	Arg	A	x	x	x	x	x	x	x
101. Murata Manufacturing Company Ltd./Erie Technological Products Ltd., which manufactures electronic components used extensively in the manufacture of equipment for the defense, avionics and aerospace industries	Jpn	A	x	x	x	x	x	x	x
102. New England Steel Service Corporation/Cor-Mag Ltd., which manufactures and sells distributed gap magnetic cores for transformers	Ita	A	x		x	x	x	x	x
103. Pass & Seymour, Inc./The Electrical Wiring Devices Division of Renfrew Electric Co., Ltd., which manufactures and/or assembles electrical wiring devices	US	A	x	x	x	x		x	x
104. Rockwell International Corporation/Wescom Canada Ltd., which is involved primarily in the marketing of Wescom Inc.'s products, such as voice frequency and pulse code modulation transmission equipment	US	A	x	x	x	x	x	x	x
105. Dyckerhoff & Widmann AG, Ernest F. Kaszas, Paul Kruger, Herbert Droschinski and Jurgen Wolf/Fab Con Products Ltd., which manufactures miscellaneous precast concrete products mainly for use in the building industry	FRG	A	x	x	x	x	x	x	x
106. National Polymer Concrete Corporation Inc./Plastibeton Canada Inc., which manufactures and markets cladding for elevated roadways, highway median barriers and facades for buildings which are all made from polymer concrete	US	A	x	x	x	x	x	x	x
107. St. Lawrence Cement Co./Peninsula Ready-Mix & Supplies Inc. and Clem's Ready Mix, a division of 382273 Ontario, Limited, which are engaged in the production and distribution of ready-mix concrete	Swi	A	x	x	x		x	x	x
108. 464933 Ontario Inc./Simoniz Division of Texize Canada Ltd., which manufactures a variety of automotive care products under the trade name Simoniz	US	A	x	x	x			x	x
109. Allegheny Ludlum Industries Inc./Eddy Match Company Ltd., which manufactures matches, match machinery; sale of razors, razor blades, and other shaving products, sale of garden tools, houseware products of writing instruments and disposable lighters	US	A	x	x	x	x	x	x	x
110. Darling & Company, Ltd./Duochem Ltd., which manufactures industrial adhesives, coatings and sealants	US	A	x	x	x	x	x	x	x
111. Fibre Glass-Evercoat Company, Inc./J. M. Atwood, Ltd., which manufactures and distributes body filler products for the professional automotive repair market and, in addition, provides a sealing service to foundries which seals porous castings by vacuum impregnation	US	A	x	x	x	x	x		x
112. The B.F. Goodrich Company/Tremco (Canada) Ltd., which develops produces and markets specialty chemical products primarily used as sealants, protective coatings and weather-proofing compounds	US	A	x	x	x	x	x	x	x



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113.	Lawter Chemicals, Inc. and Currie Products Ltd./St. Lawrence Resin Products Ltd., which manufactures petroleum-based synthetic resins for use by the rubber, paint and adhesive industries	US	A	x x	x	x			x x		x		x
114.	McCall Chemical Company of Canada Limited/Canadian Metofina Chemicals Limited, which processes scrap metals into industrial and agricultural chemicals	US	A	x x	x	x	x				x		x
115.	McGeen Canada Inc./Rohco Chemical Ltd., which manufactures and distributes chemicals and other products for use by the metal finishing industry	US	A			x	x		x		x		x
116.	Tunnel Holdings Ltd./Scholler Brothers, Ltd., which manufactures and sells textile finishing chemicals and resins	UK	A*										
117.	Unilever United States, Inc./ (1) Nacan Products Limited, (2) Lepage's Limited and (3) Foodpro National Inc., (1) which produces adhesives and resins for industrial use and specialty starch products which are used by the food, paper and textile industries and in packaging, (2) which manufactures and distributes adhesives and allied home care, plaster and wallboard fillers and other decorator aid products, coatings for concrete, wood stains and other wood and metal finishes and (3) which produces various food additives and imports and sells stabilizers, emulsifiers, natural smoke extracts and soya proteins	Ne	D										
118.	United Technologies Corporation/Carrier Air Conditioning (Canada) Ltd., Carrier Air Conditioning Distributors Co. Ltd., Inmont Canada Ltd. and Inmont Presstite Ltd.; Carrier Manufacturing is engaged in the manufacture of air conditioning equipment which is marketed through Carrier Distribution, Inmont manufactures printing inks and automobile paints and Inmont Presstite manufactures industrial sealants	US	A	x x	x	x	x	x	x x		x		x
119.	Witco Chemical Canada Ltd./Cordesco Ltd., which is engaged in the blending and/or packaging of private label liquid products such as detergents, fabric softeners, shampoos, baby oil and other liquid cleaning or cosmetic products	US	A				x		x x		x		x
120.	3M Canada Inc./Hook Outdoor Advertising Ltd. and Hook Signs (Lethbridge) Limited, both engaged in outdoor advertising	US	D										
121.	457077 Ontario Limited/White Mop Wringer Company, which manufactures and distributes commercial mopping equipment	US	A	x x	x	x	x				x		x
122.	Bausch & Lomb Canada, Inc./Semco Instruments Company Limited, which researches, designs, develops and manufactures scanning electron microscopes and accessories	US	A	x x			x	x	x x		x		x
123.	BBC Biocontacts Canada Ltd./Morgan Optics Ltd., which manufactures and markets contact lenses and markets related supplies	US	A	x x	x		x				x		x
124.	James D. Hogan/Rapid Air Ltd., which produces and sells medical hot and cold packs, first aid kits, air splints and sport nose guards	US	A				x						x
125.	Mattel, Inc./Whitman Golden Ltd., which imports and distributes adult and juvenile books and manufactures games, hobby and craft activity products	US	D										
126.	NorStat, Inc./Stevens Controls, Ltd., which manufactures and markets thermostats for the tabletop appliance industry	US	A	x x	x	x	x		x			x	x
127.	Theodore E. Plummer, C.L. Chappel and Charles Robins/White Mop Wringer Company (a division of Consolidated Foods Corporation of Canada Ltd.), which manufactures and distributes commercial mopping equipment	US	A	x x	x	x	x				x		x

<u>Applicant/acquiree and its business</u>		<u>Applicant's country (of control)</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports Canadian Participation (as shareholders/directors/ managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
128.	Raymond Peter Rinke/Helin Tackle Company Limited, which assembles, paints, packages and distributes fishing lures	US	A	x	x	x	x	x	x	x
129.	Siemens Electric Limited/Searle Instrumentation Division of G.D. Searle & Co. of Canada, Limited, which is engaged in the sale, installation and service of diagnostic medical imaging devices	FRG	A	x				x		x
130.	Sonnfilter Holding AG/Corneal Contact Lens Company Ltd., which manufactures and distributes hard and gas permeable contact lenses, and imports and distributes soft contact lenses	UK	A	x	x	x	x	x	x	x
131.	Wurtembergische Metallwarenfabrik/Burke and Wallace Limited, a manufacturer of sterling silver and silver-plated holloware	FRG	A	x	x	x	x	x	x	x
132.	BG Checo International Limited/Progress Electric Ltd., a business engaged in electrical contracting for commercial, institutional and industrial projects	Fr	A	x	x		x	x		x
133.	Alberta Food Products, Canbra Foods Ltd., Canpotex Bulk Terminals Ltd., Consolidation Coal Company of Canada, CSP Foods Ltd., Imperial Oil Limited, Luscar Ltd., McIntyre Mines Limited, Narp Processors Ltd., United Oilseed Products Ltd. and Western Canada Alfalfa Transportation Ltd./Neptune Bulk Terminals (Canada) Ltd.	US	A	x	x		x	x		x
134.	Costain Process, Inc./Consolidated X-Ray Limited, which provides both field and laboratory non-destructive testing services using x-rays and gamma rays to detect cracks and other defects in oil and gas pipeline welds, and tests welds used in steel structures and pressure vessels	UK	A	x	x	x	x	x	x	x
135.	IU International Corporation/Canadian Motorways Ltd., which provides truck transport services and transportation and storage of household furniture, from British Columbia to Quebec	US	D							
136.	Robert A. Swartz/Bercliff Holdings Ltd., which is engaged in trucking and hauling fruits, vegetables and peat moss	US	A	x						x
137.	TNT Canada Inc./1) Wesbell Transport Ltd./Ltsfe and 2) Lommac Warehousing Limited, 1) which transports, warehouses and installs electrical and communications equipment and 2) which operates a warehouse	Austl	D							
138.	W.M.I. Waste Management of Canada, Inc./Super Disposal Services Ltd., which is engaged in the collection of solid waste from residential, commercial and industrial establishments	US	A	x	x	x			x	x
139.	Aalco Limited/Kaiser Aluminum & Chemical of Canada Limited, consisting of the service centre operation of its Kaiser Aluminum Division	UK	A	x	x	x	x	x	x	x
140.	Adams Investment Company/Franklin Supply Company Ltd., which is an oilfield supply company	US	A	x	x	x	x		x	x
141.	Amoco Chemicals Corporation/Norchem Services Limited, which is engaged in the sale of oilfield production chemicals	US	A	x	x				x	x
142.	Axel Johnson Industries Ltd./Brian Engineering Limited, which distributes and sells industrial process instrumentation	Swe	A	x	x	x	x	x	x	x
143.	Bally Shoes Ltd./Spence Shoes Limited, which operates a chain of retail shoe stores	Swi	D							
144.	Bear Automotive Service Equipment Company/Applied Power Automotive Canada Ltd., which distributes and services equipment used for wheel alignment and balancing, brake parts and engine diagnostic work	US	A		x	x	x	x	x	x

<u>Applicant/acquiree and its business</u>		<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
145.	Berthold of North America, Inc./Alphatype Canada Inc., which imports, markets and services electronic phototypesetting equipment manufactured by its Alphatype Corporation	FRG	A	x		x		x		x			x
146.	Blackwood Hodge (Canada) Limited/Aggregate Machinery Limited and Aggregate Machinery Manufacturing Limited, which distribute mobile crushing and screening plants, imported from the U.S.A., and wear-resistant castings made in Canada	UK	A	x	x	x		x		x		x	x
147.	Boots Drug Stores (Canada) Ltd./Jacmur Pharmacy Limited, which operates a drug store	UK	A*										
148.	The William Boulton Group Ltd./Matthew Wylie (Canada) Ltd., which sells and services specialized wood-working machinery and equipment	UK	A				x	x			x		x
149.	B.H. Bunn Company/A.B. Mitch Distributing Company Limited, a business engaged in the exclusive sales and service of Bunn's products, including tying machines, accessories and twine used in packaging operations	US	A	x	x				x				x
150.	Canada West Indies Molasses Co. Limited/the Calgary, Hamilton and Montreal operations of Xtravim Agricultural Products Limited, which distribute blackstrap molasses and also manufacture liquid feed supplements for animals, made from the blackstrap molasses	UK	A					x	x				x
151.	CECO Fuel Supply Corporation/Nepco Petroleum Ltd., which sells gasoline, home heating oil and operates a petroleum products terminal	US	A		x			x	x			x	x
152.	Chemonics Industries (Canada) Ltd./North American Scientific Chemical Ltd. and North American Scientific Chemical (Alberta) Ltd., which distribute and sell specialized laboratory chemicals and supplies	US	A		x							x	x
153.	Clausing Corporation/Fife Controls Canada Ltd., which sells and services equipment used in the manufacture of flexible materials, such as paper, plastic film and textiles, which are produced in continuous rolls	US	A	x	x	x							x
154.	Corbetts Automotive Ltd./Automotive Warehouse Distributors Ltd., which distributes automotive parts to jobbers who in turn supply dealers and consumers	US	A		x				x				x
155.	CRC Canchem Industries Limited/Carlin Products Company Division of CPC Industries Limited, which imports and distributes wholesale, chemical products consisting of lubricants, cleaning and sealing agents, rust inhibiting agents and moisture removal chemicals	US	A	x	x	x							x
156.	Dainippon Ink & Chemicals America, Inc./Polychrome Corporation Canada Limited, which imports and distributes printing and lithographic supplies	Jpn	D										
157.	DMC Systems, Inc./Cetec of Canada, Ltd., which imports, distributes and services micro-processor peripheral equipment	US	A	x		x	x						x
158.	Dobson Park Industries Limited/Wolf Power Tools Limited, which sells and services industrial power tools, consisting mainly of jack hammers and hand tools such as drills, saws, planes, sanders and screwdrivers	UK	A			x	x		x		x		x
159.	Emco Limited/Fred Poliquin Ltée, a wholesaler of plumbing and heating supplies	US	D										

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160.	Gemco Holdings Inc./Bentley Lighter Corporation (Canada) Ltd., which distributes "Bentley" cigarette lighters and Cartier products such as jewellery, watches, lighters, pens, leather goods and scarves which are generally considered luxury items aimed at an exclusive clientele	Swi	A*										
161.	Globcor, Ltd./Tennant Griplock of Canada Limited, which sells steel strapping and leases baling machines for wood pulp	Swi	A	x	x	x	x	x			x		x
162.	Golden Eagle Canada Ltd./the heating business of A. Harvey and Company Ltd., which sells heating oil and services furnaces and hot water heaters	UK	D										
163.	Gulf Canada Limited/certain assets of Ravenda Inc., which distributes heating oil	US	D										
164.	G.U.S. Canada Inc./G.J. Lemieux Ltd., which is engaged in the retail of home furniture and appliances	UK	A		x				x				x
165.	Hughes Tool Company/Centrilift-Canada Limited, which is engaged in the sale and service of submersible oil well pumps manufactured by its parent, Centrilift Inc.	US	A	x	x			x	x	x			x
166.	InTrade - A.C.T. U.S. Holdings Inc./Alfred C. Toepfer (Canada) Ltd., which primarily trades agricultural commodities	US	A								x	x	x
167.	Jack Shiu-Chung Hui and Elsie Wai-Ming Yeung, Won-Yue Jear, Isaac Kim-Mo Yeung and George Yuen/Rikki Jewellery Ltd., a retail store which specializes in oriental jade jewellery	HK	A	x	x								x
168.	Kawai America Corporation/MKB Music Ltd., which distributes pianos and organs	Jpn	A	x	x	x			x				x
169.	Kidde Canada Ltd./Olson Equipment Ltd., which distributes, repairs and leases construction equipment, particularly construction cranes	US	D										
170.	Kiwi Polish Company (Canada) Limited/Philippe-Charles Limited, which distributes household and personal care products	Austl	A	x	x		x	x	x				x
171.	Koffler Stores Ltd./J.W. Crooks Company Ltd. and Clinic Pharmacy Associates, which operate drug stores	UK	D										
172.	Kux Manufacturing Company/Arlon Products, Ltd., which distributes pressure sensitive products including industrial tapes for gasketing, double-coated mounting tapes for mirror tiles, die cuts for anti-vibration pads and decorative products	US	A	x	x			x			x		x
173.	Leder & Co. A.G./Industrial belting division of James Ross Limited, which imports bulk industrial belting from Leder & Co. A.G. and then fabricates the belting to customer specifications	Swi	A	x	x			x	x		x		x
174.	LTV Corporation/Continental-Bmsco Company Limited, an oilfield equipment and supplies distributor	US	A	x	x	x	x	x	x		x		x
175.	Lucas Industries Canada Limited/The Applied Hydraulics Company Division of Powercon Limited, which distributes hydraulic and pneumatic components, assembles hydraulic power units and repairs and overhauls industrial and mobile hydraulic components	UK	D										
176.	Mego International, Inc./Grand Toys Ltd.-Jouets Grand Ltd. and Mylec Canada Ltd., which import, assemble and distribute toys and games	US	A	x		x	x		x				x
177.	Millipore Corporation/Waters Scientific Ltd., which markets liquid chromatography equipment and accessories	US	A		x	x		x			x		x
178.	Mobil Chemical Company/H. Muehlstein & Co. (Canada) Ltd., which is a broker and wholesaler of off-grade and odd-size lots of plastic resins and rubber raw materials	US	D										

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179.	Montague L. Meyer Overseas Limited/MacMillan Jardine (North America) Ltd., which imports and sells lumber, plywood and other sheet materials made from tropical hardwoods	UK	A*										
180.	Neil & Spencer Holdings Ltd./Merkara Inc., which distributes and installs dehumidification equipment, primarily to the lumber, ceramics and textile fibre industries	UK	A	x	x	x	x	x	x	x		x	
181.	Nortek, Inc. and Nortron Industries Limited/Broan Limited, which distributes range hoods, exhaust fans and central air cleaning systems	US	A			x		x	x		x	x	
182.	Preussag Aktiengesellschaft (second submission)/(1) The British Metal Corporation (Canada) Ltd. and (2) Debro Inc., (1) which is an international metals and minerals trading company and (2) which is a distributor of steel, specialty chemicals and construction accessories	FRG	A	x	x	x	x		x		x	x	
183.	The Rawlplug Company, Inc./Rawlplug Canada Limited, which imports and distributes masonry drills and anchoring devices	US	A		x			x				x	
184.	Hamid Razi, Reza Razi and Iraj Jamasbi/One Way Food Warehouse Ltd., which operates a grocery store	Iran	A	x	x	x		x				x	
185.	Geneviève Robin and Albert Meloul/Garage Touchette Limitée, a business engaged in automobile repairs	Fr	A	x	x							x	
186.	Schering AG/Laboratoires Pentagone Ltée, which distributes pharmaceuticals	FRG	A								x	x	
187.	Kenneth Silver/Siltan Limited, which operates five retail stores which sell high fashion ladies wear	US	A	x	x							x	
188.	Storage Technology Corporation/Documation of Canada Limited, which distributes and services high speed computer-based line printers	US	A						x		x	x	
189.	Sullair (Northern Ontario) Ltd./the assets of Canadore Supply (Sudbury) Ltd., which sells, rents and services industrial tools and supplies including air compressors, generators, pumps and related accessories	US	A	x	x	x			x			x	
190.	Swiftsure Fisheries, Inc./Vansea Enterprises Ltd., which operates a frozen seafood brokerage business	US	A		x		x	x			x	x	
191.	Sybron Corporation/Brinkmann Instruments (Canada) Ltd., which imports and distributes scientific instruments, laboratory apparatus and specialty chemicals	US	A	x		x		x				x	
192.	The Texstar Corporation/The Automotive Products Division of Motorola Electronics Sales Ltd., which distributes radio and stereo products for the automobile aftermarket	US	A		x			x			x	x	
193.	Towle Manufacturing Company/Giftware Division of Sigma Marketing Ltd., which imports and wholesales silverplated holloware and crystal	US	D										
194.	The UCS Group Ltd./Rensam Enterprises Ltd., which is engaged in the retailing of a wide range of sporting goods through outlets, known as The Outdoor Stores	UK	A	x	x	x			x			x	
195.	United Capital Corp./Crystal Greeting Ltd., which imports and sells at the wholesale level greeting cards	US	A	x	x							x	
196.	Welding Fittings & Flanges Ltd./Woodhouse & Rixson (Canada) Ltd., which distributes pipeline connecting fittings	UK	A	x	x	x		x			x	x	
197.	Wheelabrator-Frye Inc./Sigma Instruments (Canada) Ltd., which distributes electronic and electromechanical products used to move, direct and control machinery and equipment	US	A	x	x	x		x		x	x	x	

Applicant/acquiree and its business	Applicant's country of control	Allowed (A) or Disallowed (D)	Increased Employment	New Investment	Increased Resource Processing or Use of Canadian Parts & Services	Additional Exports	Canadian Participation (as shareholders/directors/managers)	Improved Productivity & Industrial Efficiency	Enhanced Technological Development	Improved Product Variety & Innovation	Beneficial Impact on Competition	Compatibility with Industrial and Economic Policies
198. Wallace Lee Wogenstahl, Gary Lee Wogenstahl and Terry Lee Wogenstahl/Flying Bait Service and Trailer Park, which sells minnows at the wholesale and retail levels and operates a trailer park and grocery store	US	A	x	x				x				x
199. 97134 Canada Ltd./Mondév International Ltée, which consists of a real estate complex known as "Westmount Square"	Fr	A*										
200. Avco Financial Services Canada Ltd./Seyn Investment Co. Ltd., which is engaged in consumer lending	US	A	x					x		x		x
201. Sheikh Abdulla Mohamed Baroom/a business carried on by William Richard Sorichetti and Claude Andrew Sorichetti, consisting of a real estate complex known as "White Oaks Court" at Whitby, Ontario	SAr	A	x									x
202. Bredero Vast Goed N.V./Winnishop Ltd. and E.P. Operations Ltd., which are engaged in the redevelopment of a building complex	Ne	A	x	x	x			x				x
203. Digican B.V. and Belvago Labda B.V./Northwest Projects Corporation, consisting of its proposed Digitech Building at Calgary, Alberta	Ne	A	x	x	x							x
204. Dominion Insurance Corporation/Brouwer & Company General Insurance Adjusters Ltd., which adjusts claims for underwriters of all classes of insurance	US	D										
205. Easton Holdings Ltd./Crownco Holdings Ltd., which owns and manages the Crown Trust Building, a 10-storey office building in downtown Calgary	UK	A	x									x
206. Alfred Ernst, Klaus Ernst and Hans-Joachim Handreke Limited/Carlton Tower Limited, a commercial office building	FRG	A	x				x					x
207. Manarah Luxembourg S.A./Hawco Construction Ltd., which is engaged in real estate	SAr	A	x	x	x							x
208. Marex Properties Limited/Bayers Road Shopping Centre	US	A*										
209. Marsh & McLennan Ltd.-Ltée/Dale-Ross Holdings Ltd., which markets general insurance, administers pension plans, provides insurance adjusting and marine survey services	US	D										
210. Reed Stenhouse Companies Limited - Les Compagnies Reed Stenhouse, Limitée/Blackett-Galway Insurance (Northern) Ltd., which operates a general and life insurance agency	UK	A*										
211. Reed Stenhouse Companies Limited - Les Compagnies Reed Stenhouse, Limitée/Crosbie Reed Stenhouse Limited, which operates a general insurance agency	UK	A	x	x			x	x	x			x
212. The Standard Life Assurance Company/Pierre Tardif, Inc., consisting of its office complex located in Sillery, Quebec, known as Place Sillery Nord	UK	A*										
213. West-Point Realty Ltd./Willson Centre, which is a three-storey office and warehouse building with parking facilities	Swi	A*										
214. Westwood Estates, Inc./apartment complex located at 2085 and 2101 Islington Avenue in Etobicoke, Ontario	US	A*										
215. Sydney Wolofsky, Kenneth Wolofsky and Peter Wolofsky/certain assets of the National Bank of Canada, consisting of twelve apartment buildings located in Montreal	NrC	A	x	x								x
216. 99067 Canada Limited/Cinéma Capri Inc., consisting of a movie theatre known as Cinéma Roxy	Swi	A	x	x			x					x
217. ACI Campgrounds Ltd./South Beach Holdings Ltd., which operates a campground	US	D										

<u>Application/acquiree and its business</u>		<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
218.	Acres Davy Ltd./Acres Davy McKee Ltd., which provides engineering and construction services primarily to the chemical, steel, food and pharmaceutical industries	UK	A	x		x	x	x		x		x	x
219.	Ardco Industries Inc./Ardco Industries Limited, which manufactures, sells and leases off-the-road vehicles	US	A	x	x	x	x	x	x	x		x	x
220.	Baker Industries Inc./Burns Electronic Security Services Ltd., which provides electronic security (fire and burglary) protection services to commercial and industrial clients	US	A*										
221.	Harold J. Baker and Joanne Baker/Pelee Island Development Limited, consisting of a marina and adjoining lands on Pelee Island, Ontario	US	A		x					x			x
222.	Milton A. Brown, Jr./Atlin Inn Ltd., which operates a hotel with a restaurant and licensed lounge	US	A	x	x					x			x
223.	Normal I. and Gloria J. Cole/Bay View Marina and Trailer Park, which operates a tourist camp	US	A	x	x								x
224.	Orrie Lewis Colegrove and Paula Kay Colegrove/Eagle Lake Lodge, which operates a fishing and hunting camp	US	A	x	x								x
225.	Compagnie Française d'Etudes et de Construction Technip and Wright Engineers Limited/INTEG-Intercontinental Engineering Ltd., a firm of engineering consultants specializing in projects relating to the generation of steam and electricity	Fr	A*										
226.	Diamond Shamrock Corporation/Ardco Industries Limited, which manufactures, sells and leases off-the-road vehicles	US	A	x	x	x	x	x	x	x		x	x
227.	Electro Painters of South Carolina, Inc./98852 Canada Ltd., consisting of the former Electro Painters Division of Ransburg Canada Ltd., which is engaged in on-site refinishing of metal office furniture and equipment, metal cafeteria furniture, school lockers and similar objects by an electrostatic paint spraying process	US	A	x				x					x
228.	Gannett Co. Inc./Mediacom Industries Inc., Mediacom Inc., C.D. Maintenance Services Limited and Transtop Ltd., which are mainly in the soliciting of outdoor advertising and the erection and maintenance of outdoor signs	US	D										
229.	Weldon Vanden Heuvel, Georgia Vanden Heuvel, Arnie D. Clemons and Janice K. Clemons/Lansink's Red Lake Lodge, which operates a tourist camp for hunting, fishing, boating and recreation	US	A		x								x
230.	Robert Edward Hicks and Yvonne Carol Hicks/Flint River Tourist Camp, consisting of a fishing camp, nine log cabins and a lodge	US	A		x				x				x
231.	Walter Huber/Kieffer's Lone Pine Camp, which operates a hunting and fishing camp	FRG	A	x	x								x
232.	James Everett Jones and Dolly Ann Jones/Thetis Island Marina Ltd., which provides services for boaters, including docking facilities, restaurant facilities, lounge, grocery store and other related services.	US	A	x	x	x		x					x
233.	Kenyon and Eckhardt, Ltd./Grant/Tandy Limited, an advertising agency	US	D										
234.	Kinder-Care Learning Centers Inc./Three Little Fishes Ltd., which operates a child-care centre	US	A	x	x			x					x
235.	Le Bristol Café Ltd./Danube Café Ltd., which operates a restaurant business	Fr	A		x	x		x					x
236.	Gary R. and Romaine L. Marshall/Cree Lake Lodge Ltd., which operates a fly-in fishing lodge which provides food, lodging, transportation and guides	US	A	x	x								x

Applicant/acquiree and its business	Applicant's country of control	Allowed (A) or Disallowed (D)	Increased Employment	New Investment	Increased Resource Processing or Use of (Canadian Parts & Services)	Additional Exports	Canadian Participation (as shareholders/directors/managers)	Improved Productivity & Industrial Efficiency	Enhanced Technological Development	Improved Product Variety & Innovation	Beneficial Impact on Competition	Compatibility with Industrial and Economic Policies
237. Massimo's Restaurant Ltd./La Maisonnette Restaurant Ltd., which operates a restaurant	Ita	A			x			x				x
238. Monique A. McCool/Thomas Holdings Ltd., which operates a day-care centre	US	A	x				x			x		x
239. Metromail Corporation/Mailing-List Research of Canada Limited, which markets U.S.-published directories which list Montreal residents by sequential street address and telephone number	US	D										
240. A.C. Neilson Company of Canada Limited/R.M. Darragh & Associates Limited, which operates a proprietary, consumer promotion program, known as the Bridal Shower Program	US	A*										
241. Wayne Penrod and Peggy Penrod/Mindemoya Court Cottages, a business which owns and operates tourist cottages	US	A		x				x				x
242. Don L. Pertl and Four Seasons Hotels Limited/Brighton Laundry Limited, a commercial and industrial laundry business	US	A	x	x		x		x				x
243. Ingebord Schobel and Martin Janz/Domaine du Soleil Qui Rit Inc., which consists of 500 acres of land comprising a golf course, sub-divided lots for sale and a private residence	FRG	A		x								x
244. Sheffield House Limited/Northwestern Accommodations Limited, which operates the Gold City Motor Inn at Dawson City, Yukon Territory, consisting of 64 rental units, a restaurant and a cocktail lounge	US	A	x	x								x
245. Shell Canada Ltd./Ultra Energy, Inc., which is engaged in the research and development of lithium sulphur dioxide batteries	Ne	A	x	x	x	x	x	x	x	x		x
246. Staginnus & Schulze Holdings Ltd./Revelstoke KOA, which operates a 100-lot campground, general store, pool, recreation room and laundry	FRG	A	x	x								x
247. Standard Oil Company (Indiana)/certain assets of Ultra Energy, which was engaged in the research and development of high energy lithium primary and secondary batteries	US	A		x	x		x	x	x	x		x
248. Ben Taylor, Ken Cosgrove, Terry Taylor, Jack Taylor and Jim Caligiuri/Em Kay Camp, which operates a fishing camp, offering lodging, boat and motor rentals and other related services	US	A		x								x
249. Telegraph Creek Outfitters (1980) Ltd./Telegraph Creek Outfitters Ltd., which provides guide and outfitting services to Canadian and foreign hunters	US	A	x							x	x	x
250. Lloyd W. Wise, Jr. and Hans G. Muehle/K.T. Theatres Ltd., which operates a motion picture cinema and is engaged in real estate	US	A		x			x	x				x
251. John and Sandra E. Zintnieks/Big Sandy Camp, a tourist lodge and outfitter	US	A	x	x				x				x

\* Indicates deemed allowance



## APPENDIX C

ALPHABETIC LIST OF ALLOWED AND DISALLOWED NEW BUSINESS CASES  
SIGNIFICANT BENEFITS TO CANADA  
SUMMARIZED BY PRINCIPAL FACTORS OF ASSESSMENT

FISCAL 1980-81

<u>Applicant/new business and nature of new business</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
1. Alberta Natural Gas Company Ltd./ (name to be determined), to construct and operate greenhouses	US	A	x	x	x			x	x		x	x
2. Shu Gill Shin and Kim Hyong-Yup Shin/Shin Foods, to raise livestock and produce dairy products	Eq	A	x	x	x							x
3. Almforest Timber Co. Ltd./ (name to be determined), to be engaged in timber harvesting	FRG	A	x		x			x				x
4. Anschutz Mining Corporation/ (name to be determined), to explore, develop and mine columbium, tantalum and other metallic minerals	US	A*										
5. Celcan Minerals Limited/ (name to be determined), to export for, develop and produce metallic minerals, except uranium, in B.C., Alberta and Saskatchewan	UK	A	x	x			x	x				x
6. Denison Mines Limited and Potash Company of Canada Limited/ (name to be determined), to be engaged in the development of a potash mine and in the mining and processing of potash	FRG	A	x	x	x	x	x		x			x
7. Energy Reserves Canada, Ltd./ (name to be determined), to be engaged in the exploration for, and the production of, gold and other metals	US	A	x	x	x		x					x
8. Imperial Continental Gas Alberta Limited/ (name to be determined) to explore for, develop and produce oil and gas	UK	A	x	x			x					x
9. J-Dex Mining & Exploration Ltd./ (name to be determined), to explore for, develop and produce gold and silver	US	A	x	x	x		x					x
10. Norman Mines Ltd./ (name to be determined), to raise funds from Canadian investors to explore for, develop and produce metals, excluding uranium.	US	D										
11. Northwest Exploration Company/ (name to be determined), to explore for, develop and produce oil and gas	USA	A	x	x	x		x					x
12. Rowan Companies, Inc./ (name to be determined), to provide contract oil and gas drilling services in the general vicinity of Sable Island, Nova Scotia, using the self-elevating drilling unit known as the "Rowan-Juneau"	US	A	x	x	x				x			x
13. Canadian Licorice Company Ltd./ Canadian Licorice Company Ltd., to manufacture and sell licorice and licorice confections	NZ	A	x	x	x		x			x		x
14. J.H.W. Eadie/Gilbertson and Page (Canada) Ltd., to manufacture and market dog foods	UK	A	x	x	x		x					x
15. Heublein Inc./ (name to be determined), to manufacture, either directly or through joint ventures, and to market liqueurs	US	A	x	x	x		x			x	x	x
16. Juergen Philipp (Canada) Inc./ (name to be determined), to manufacture jam, jellies and fruit juices using domestic fruit	FRG	A	x	x	x	x	x			x	x	x
17. Walter Niemetz/ (name to be determined), to manufacture and sell specialized snack food confections	Aus	A	x	x	x	x	x			x		x

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18. Pang Tai On and Dick T.F. Yip/Kin Hong Foods and Bakery Company, to produce and market a variety of Chinese ready made food products	HK	A	x	x	x	x					x
19. Paris Croissant Inc./Paris Croissant Inc., to establish a fast-food restaurant business in Montreal where it would bake on-site and sell French-style breads and pastries	Fr	A	x	x	x				x	x	x
20. R.G. Patel, S.P. Patel, K.P. Patel, P.P. Patel and Mrs. P.G. Patel/(name to be determined), to produce specialty flours and to process spices	UK	A	x	x	x	x			x		x
21. A. Frank Pilchard/Perrett Processors, Ltd., to process the fleshings and trimming of animal hides	US	A	x	x	x	x	x	x		x	x
22. Amcan Plastics Ltd./(name to be determined), to manufacture plastic extrusions for use in the production of vinyl extruded windows	UK	A	x	x	x	x	x		x		x
23. Fagersta Limited and LesJofors Plast AB/(name to be determined), to manufacture mine ventilation tubing	Swe	A	x	x	x	x	x		x		x
24. Hagemeyer (Canada) Limited/(name to be determined), to manufacture and distribute "Poly Kits" (small storage compartment trays of styrene plastic which fold into self-contained carrying cases)	Ne	A	x	x	x	x	x		x		x
25. Panelera Manufacturing (Canada) Ltd./(name to be determined), to manufacture rigid foam insulation	US	A	x	x	x	x	x	x	x		x
26. Polymer Building Systems Ltd./Polymer Building Systems Ltd., to manufacture polyurethane insulation panels	FRG	A	x	x	x	x	x		x	x	x
27. Polyply (Canada) Ltd./Polyply (Canada) Ltd., to manufacture and sell glass fibre reinforced plastic laminates	US	A	x	x	x	x	x		x		x
28. Serrot Corporation/(name to be determined), to manufacture and market plastic tank liners	US	A	x	x	x		x		x		x
29. José H. Sanchez Giraldez and Rosemarie W. De Sanchez/(name to be determined), to manufacture and distribute patient restraint systems	FRG	A	x	x	x	x	x	x	x		x
30. Colamco, Inc./(name to be determined), to manufacture interior soft trim parts for the truck, automotive and marine industries	US	A	x	x	x	x	x		x		x
31. I.C. Trawl International Limited/(name to be determined), to assemble trawls and provide consulting services on trawl fishing	Den	A	x	x	x	x	x				x
32. Pyrotek Inc./Pyrotek Canada Ltd., to manufacture and distribute fiberglass cloth filters, ceramic components and fiber gaskets for use by aluminum producers	US	A	x	x	x	x	x	x	x		x
33. TRW Canada Limited and Wolf-Dieter Klink/(name to be determined), to manufacture passive occupant restraint systems	US	A	x	x	x	x	x	x	x		x
34. B.S. Saggu Sons & Company/(name to be determined), initially to import and later to manufacture and wholesale men's, ladies' and children's clothing	UK	A	x	x	x		x		x		x
35. Scan-Ply International Wood Products A/S/(name to be determined), to manufacture and sell parquet flooring and bathroom panels	Den	A	x	x	x	x					x
36. Bident Bazaar Canada Ltd./(name to be determined), to manufacture and market rattan furniture, wood and metal spindles and birdlife replicas	HK	A	x	x	x	x	x		x		x

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37.	Jorma Tapani Samuel Kaari/(name to be determined), to manufacture and sell household furniture	Fin	A	x	x	x	x	x		x		x
38.	Pietro Manzoni and Bruno Manzoni/(name to be determined), to manufacture steel camping chairs	Ita	A	x	x	x		x			x	
39.	S.A. Soudexvinyl and Badrig Holdings Ltée/(name to be determined) to manufacture vinyl furniture fittings	Fr	A	x	x	x	x	x	x	x		x
40.	The Wavecrest Fabrication and Sales Company of Canada Limited/(name to be determined), to fabricate and market polyvinyl chloride articles such as water bed mattresses and related sleep products and accessories	US	A	x	x	x	x	x			x	x
41.	Neweld Plastics (UK) Ltd. and David, Evelyn and James Yates/Neweld Plastics Ltd., initially to import and distribute and later to manufacture and distribute stationery and plastic products	UK	A	x	x	x		x		x		x
42.	Les Editions Antoine Ltée, Les Entreprises Fontevielle Ltée, Editions Fagnolles Ltée, Entreprises Fruitet Ltée, Les Editions Ménard Ltée, Les Editions Néo-Calédoniennes Ltée and Entreprises Vuduc Ltée/Les Editions du Mémorial (Québec), to publish and distribute books of a socio-historical nature	Fr	D									
43.	Robert Gadsden, Verne R. Howatt and AKKA PRODUKTER A/S/(name to be determined), initially to import and assemble and later to manufacture ring binders, sheet protectors and related office products	Nor	A	x	x	x		x		x	x	x
44.	Modular Products Corporation/Modular Products Ltd., to subcontract the manufacture and to distribute labels, placards and other similar products related to the transportation of dangerous goods	US	A	x	x	x		x		x	x	x
45.	Daniel Canadian Manufacturing Limited/(name to be determined), to manufacture fluid flow measurement devices, valves, and alloy stud bolts and nuts	US	A	x	x	x	x	x	x			x
46.	Inland Enterprises, Inc./Inland Refractories Canada, Ltd., to manufacture and sell refractory products used in the processing and purification of iron and steel	US	A	x	x	x		x		x		x
47.	Doctor Phillip Howard Wilks and John Webster Poole/Wilks and Poole Company, to process and distribute magnetite	US	A	x	x	x	x	x				x
48.	Ahlmarks Bransle AB/Cantherm Heating Limited, to manufacture and market heat pumps	Swe	A	x	x	x	x	x		x		x
49.	Ahlmarks Bransle AB/Cantherm Heating Ltd., to manufacture and market heat pumps	Swe	A	x	x	x	x	x		x		x
50.	Bauer Irrigation Ltd./Bauer Irrigation Ltd., to assemble and distribute specialized farm and industrial equipment	Aus	A	x	x	x		x		x	x	x
51.	Robert William Becker and Keith Lane Bradshaw/(name to be determined), to manufacture, market, service and repair steel rule dies	US	A	x	x	x		x		x		x
52.	Brazeway Inc./Brazeway of Canada Ltd., to manufacture evaporators for air conditioners and dehumidifiers	US	A	x	x	x		x				x
53.	David J. Conville/Prest-On Clip Co. (Canada) Ltd., to manufacture and distribute interior wall fastening devices	US	A	x	x	x	x	x		x		x

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54. Galveston-Houston Canada Ltd./(name to be determined), to assemble and subcontract the manufacture of valve actuators used in the automation of fluid handling and/or gas systems	US	A	x	x	x	x	x	x	x	
55. John A. Gibbs and Alexander H. Foster/Falcon Products, to manufacture and sell marine winches and machine tool accessories	UK	A	x	x	x	x	x	x	x	
56. Gladwin Corporation/Gladwin Machinery of Canada Ltd., to manufacture and recondition continuous casting moulds and related equipment for the steel industry	US	A	x	x	x	x	x	x	x	
57. Intertec Instrumentation Ltd./Intertec Instrumentation Ltd., to import, assemble and sell glass fibre reinforced polyester instrument protection boxes and small electrical heaters for controlling temperatures inside the boxes	FRG	A	x	x		x			x	
58. Kasle Steel of Canada Ltd./Kasle Steel of Canada Ltd., to be engaged initially in metal blanking operations and later in the processing and manufacturing of metal products	US	A	x	x	x	x	x		x	
59. Robert LaRivière and Douglas Gene Cornell/(name to be determined), to manufacture and market heat recovery systems for residential, commercial and industrial applications	US	A	x	x	x	x	x	x	x	
60. Masco Corporation/(name to be determined), to manufacture and sell components for slide gate valves	US	A	x	x	x	x		x	x	
61. Metalas-Holland B.V. and Gerry Brouwer/Metalas Inc., to manufacture and market industrial cleaning and degreasing machinery and metal treatment machinery	Ne	A	x	x	x	x	x	x	x	
62. O.F.R. Officine Fratelli Riello S.P.A./Riello Canada Inc., to manufacture and assemble natural gas and oil burners for distribution throughout North America	Ita	A	x	x	x	x	x	x	x	
63. Onsrud Cutter Manufacturing Company and Royce Carbide Tools Ltd./O-R Ltd., to manufacture carbide tipped routing tools and high speed steel tools	USA	A	x	x	x	x	x	x	x	
64. George William Ramberg/(name to be determined), to manufacture folding metal saw horses	US	A	x	x	x	x		x	x	
65. Gian Carlo and Dario Tagliaferro and Piero Occleppo/(name to be determined), to manufacture high precision metallic components for the electronic, aeronautic and automotive industries	Ita	A	x	x	x	x		x	x	
66. Tate Architectural Products, Inc./(name to be determined), to manufacture and sell access floor panels	US	A	x	x	x	x	x	x	x	
67. J.A.M. Taylor Tool Co., Limited and Arnos Tap & Die Co. Ltd./(name to be determined), to manufacture metal cutting tools and dies	UK	A	x	x	x	x		x	x	
68. TPM Bi-Metal Products Inc./(name to be determined), to manufacture and market bi-metal silver contact rivets	UK	A	x	x	x	x		x	x	
69. 437612 Ontario Limited/(name to be determined), to design, manufacture and market automatic production-line handling equipment	UK	A	x	x	x	x	x	x	x	
70. Canadian Encon Fan Industries Limited/(name to be determined), to assemble and sell electric ceiling fans and controls	US	A	x	x	x	x		x	x	
71. Enviro-Clear Co. Inc./(name to be determined), to manufacture solids/liquids separation equipment	US	A	x	x	x	x	x	x	x	

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72.	Galland Henning Mopak Inc., Intair Limited, and Anthony Hutchinson, John Grundie, Noel Maxwell, John Mosforth, Terry Power, Colin Bowles, Kenneth Hattie and David Gentes, a Canadian Investor Group/(name to be determined), to manufacture and distribute air and hydraulic cylinders and to distribute air and hydraulic valves	US	A	x	x	x		x					x
73.	Goulds Pumps, Inc./(name to be determined), to manufacture and distribute water pumps for domestic use	US	A	x	x	x		x				x	x
74.	Latendorf Conveying Corp./Latendorf Canada Ltd., to manufacture conveying equipment such as loaders, unloaders, coolers, proofers and diverters for the baking industry	US	A	x	x	x	x	x			x		x
75.	LTV, Tel-Rites Services Ltd. and Sage Holdings Ltd./(name to be determined), to manufacture oil gathering equipment	US	A*										
76.	Pavesi International Ltd./Pavesi International Ltd., to manufacture and sell winding, inserting, forming and insulating machines for the electrical motor industry	Ita	A	x	x	x	x	x			x		x
77.	Remington Rand Corporation/Remington Rand Corporation (Canada), to assemble single element typewriters	US	A	x	x	x	x	x			x	x	x
78.	S.A.I.M.P. Societa Azionaria Industrie Meccaniche Padovane and Valiant Machine & Tool Inc./Valiant-SAIMP Inc., to import industrial grinding machines, to be equipped with electronic controls and other equipment and to sell completed units in Canada and abroad	Ita	A	x	x	x	x	x		x	x		x
79.	Specialized Soil Products Ltd. and Middle State Manufacturing Corporation Inc./(name to be determined), initially to assemble and later to manufacture aeration equipment and residue burners	US	A*										
80.	James Hutchings, Frederick Hehl, Frank R. Mueller and Hans J. Mueller/(name to be determined), to manufacture and market automotive air conditioning parts	US	A	x	x	x		x			x		x
81.	Joiner Systems JSC Canada Limited - Systèmes de Menuiserie JSC Canada Limitée (formerly known as Brading Equipment Sales Limited)/(name to be determined), to manufacture steel and sheet metal products for the shipbuilding and related industries	US	A	x	x	x	x	x					x
82.	Lenmar Industries, Inc./LENGARD Diesel Engine Controls, Ltd., to assemble and distribute diesel engine coolant and oil pressure protection systems and diesel engine speed limiters	USA	A	x	x	x	x	x			x		x
83.	Nelson Industries, Inc./Nelson Muffler Canada, to manufacture and market custom and standard design mufflers and related exhaust systems	US	A	x	x	x	x	x		x	x		x
84.	Socata/Socata of Canada Ltd., initially to assemble and later to manufacture, market and service light aircraft	Fr	A	x	x	x	x	x		x	x	x	x
85.	Robert Harold Vardy/(name to be determined), initially to import and later to manufacture and distribute kayaks, canoes, sail boards, other small water craft and related equipment and clothing	UK	A	x	x	x		x			x	x	x
86.	Apollo Electronics Ltd./Apollo Electronics Ltd., to manufacture stereo sound systems	Mex	A*										
87.	Boekamp, Inc./(name to be determined), to manufacture quartz tube radiant heaters	US	A*										

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88. Vincenzo Cappello/(name to be determined), to assemble and sell speed-control devices for electric motors used to drive assembly lines and conveyor belts	US	A	x	x	x				x
89. Gerald Vernon Langdon and Joseph Bélanger/(name to be determined), to rebuild and market printed circuit boards and to manufacture related chemicals	US	A	x	x	x	x	x	x	x
90. Phalo Corporation/(name to be determined), to manufacture and market fibre-optic data communication links for the computer industry	US	A	x	x	x	x	x	x	x
91. Henry Tazzia and James Rigney/Dresser-Controlled Power Limited, to manufacture dry type transformers, regulators and related electrical equipment	US	A	x	x	x	x		x	x
92. 33 Hundred, Inc./(name to be determined), to manufacture and recondition refractory components and to recondition steel slide gates	US	A	x	x	x	x		x	x
93. Granicor Inc./(name to be determined), to produce thin granite panels	Ita	A	x	x	x	x	x	x	x
94. Les Investissements Retti Inc./(name to be determined), to import and process bentonite	Gre	A	x	x		x	x		x
95. Modulars, Inc./ConCor Industries Incorporated, to manufacture and sell precast concrete glass-fiber-mesh-reinforced panels	US	A	x	x	x	x	x	x	x
96. Mole Mab S.P.A. and Gian Franco Maiolini/(name to be determined), to manufacture grinding wheels	Ita	A	x	x	x	x		x	x
97. Century Oils Group Limited/(name to be determined), to blend and market specialty petroleum products	UK	A	x	x	x		x	x	x
98. Paraseal Materials Inc./(name to be determined), to manufacture and distribute rubberized asphalt materials and related products for the construction industry	US	A	x	x	x	x			x
99. Catalyst Recovery International S.A./Catalyst Recovery International S.A., to be engaged in the treatment of catalysts of Canadian oil refineries	US	A	x	x			x	x	x
100. Pro-Scan Laboratories Inc./Pro-Scan Laboratories Inc., to prepare, market and distribute diagnostic radiopharmaceuticals and provide related services	US	A	x	x	x	x	x	x	x
101. Roy Devine & Company Ltd./(name to be determined), to mix, fill and package Hawaiian Tropic suntan lotions, oils, creams and gels and other health and beauty aids and cosmetics	US	A	x	x	x	x		x	x
102. Sidex Furniture Corp./(name to be determined), to assemble furniture from imported pre-cut and pre-finished wood components Yug	D								
103. Sidney Marina Co. Ltd., Joseph M. Leslie and Peter E. Flood, Jonathan W. Clark Jr. and Peter B. Statham/(name to be determined), to manufacture and market marine paints, wood preservatives and related products	US	A	x	x	x	x	x		x
104. Sprea S.P.A./(name to be determined), to manufacture urea and melamine thermosetting moulding powders	Ita	A	x	x	x		x	x	x
105. Transkim S.A./Torcan Chemicals Limited, to perform research on, and to manufacture organic chemicals and pharmaceuticals	Arg	A	x	x	x	x	x		x

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106. Acoustiguide Corporation/(name to be determined), to sell recorded audio tour systems for use in museums, historic sites, art galleries and other cultural institutions	US	A	x	x	x							x
107. Dalimpex Ltd. and Ian Marnoch/Unidal Cycle Inc., to manufacture and distribute bicycles	Pol	A	x	x	x	x	x			x	x	x
108. Lloyd A. Ferreira/Biostim Inc., to manufacture and market implantable biomedical devices including cardiac pacemakers, hearing stimulators, bone growth stimulators and transcutaneous nerve stimulators	US	A	x	x	x	x	x	x		x		x
109. Leigh Flexible Structures Canada Ltd./(name to be determined), to lease portable damming systems	UK	A	x	x	x		x	x		x		x
110. Walter Henry Macnally and Michael John Macnally/Betraine Limited, to manufacture and market personal safety products	UK	A	x	x	x	x	x	x		x		x
111. Hiroshi Ohkubo/Glass Thermometer, to manufacture and sell precision thermometers and thermo-regulators, primarily for use in the fields of oceanography and meteorology	Jpn	A	x	x	x	x	x	x		x		x
112. Premier Crown Corporation/(name to be determined), to manufacture and market police protective headware, protective shields and motorcycle helmets	US	A	x	x	x	x	x	x		x		x
113. Protection C.F.H. Inc. and John Kerr and Co. (Manchester) Ltd./Kerr-Ginge Canada Ltd., to market fire protection systems and related equipment	Den	A	x	x	x	x	x			x		x
114. Spraybake Canada Limited/(name to be determined), initially to assemble and later to manufacture and sell painting equipment	UK	A	x	x	x	x	x					x
115. Starkey Labs-Canada Ltd./(name to be determined), to manufacture and sell custom moulded in-the-ear hearing aids	US	A	x	x	x	x	x			x	x	x
116. Brilock Construction Ltd./(name to be determined), to provide general contracting and construction management services	UK	A		x			x	x				x
117. Hiberican Investments of Canada Ltd./Hiberican Investments of Canada Ltd., to develop and construct mainly residential property in the Province of Quebec	Sp	A*	x	x	x		x					x
118. Robert McAlpine Ltd. and Edmund Nuttall (Canada) Limited, to construct earth and rock tunnels, underground storage facilities and sewers	UK	D										
119. Reading & Bates Construction Co./(name to be determined), to install pipelines and conduits under waterways	US	A	x	x	x		x	x		x		x
120. 401879 Ontario Limited/(name to be determined), to operate a lumber transfer yard	US	A	x	x		x	x	x				x
121. Moller Steamship Company, Inc./Maersk Line Agency (Canada) Inc., to carry out the functions of a shipping agent for the Maersk Line	Den	A	x	x			x	x				x
122. Mother Nature Land Company Limited/(name to be determined), to operate a mini-warehouse at Bible Hill, Nova Scotia, for the storage of items by small businesses and by individuals	US	A	x	x			x					x
123. Royal Hydrofoil Cruises (Canada) Limited/(name to be determined), to operate a hydrofoil passenger ferry service between Toronto, Ontario and Niagara-on-the-Lake, Ontario	Nor	D										

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124.	100523 Canada Inc./ (name to be determined), to promote trade, and the import and export of goods and services between Canada and the Peoples' Republic of China	PRC	A	x	x	x	x	x				x
125.	445921 Ontario Ltd./ (name to be determined), to distribute cypress clocks and clock components	US	A	x	x	x	x			x		x
126.	97542 Canada Ltd./ (name to be determined), to distribute cosmetics and skin care products	US	A	x	x		x			x		x
127.	98416 Canada Ltd./ (name to be determined), to sell, at the wholesale level pet foods and accessories	UK	A	x	x	x	x					x
128.	Accraply, Incorporated/Accraply Canada Inc., to distribute equipment used for the application of pressure sensitive labels and in the printing of these labels	US	A	x	x		x					x
129.	Advanced Micro Devices, Inc./ (name to be determined), to import and market its line of electrical products and components, including related software	US	A*									
130.	Agences Matimex Inc./ (name to be determined), to purchase and recondition, for resale in Europe, used heavy equipment (primarily construction related and earth moving equipment)	Bel	A	x	x		x					x
131.	Akla Medic Inc./ Akla Medic Inc., to distribute first-aid kits and related products	Swe	A	x	x		x					x
132.	Alpine Electronics Inc./ Alpine Electronics of Canada, Inc., to import and distribute automobile sound products such as amplifiers, equalizers, speakers, car radios and cassette players	Jpn	A	x	x	x	x		x			x
133.	Brian W. Anderson, Thomas Gerry Dunbar and Frank Bernard Kraimer/ (name to be determined), to sell and service industrial machinery consisting mainly of metal working machines	US	A	x	x		x					x
134.	Aubrey McDonald Creations Limited/ (name to be determined), to distribute costume jewelry	US	A	x	x	x	x			x		x
135.	Svante Back, Ake Nobelius, Robert Douglas and James Wood/ (name to be determined), to manufacture awning hardware systems and related sun shade products	Swe	A	x	x	x	x	x		x		x
136.	Gerrit Bakker/ (name to be determined), to purchase Canadian lumber and building materials for export	Ne	A	x	x	x	x	x				x
137.	Barda Electronic, Inc./ (name to be determined), to import, manufacture and sell character (letters, numbers, symbols, etc.) generators and videotex equipment	Fr	D									
138.	Joh. Friedrich Behrens A.G. and Harvey Goldberg/ BeA Canada Inc., to distribute pneumatic tools and manufacture and distribute fasteners used in pneumatic tools	FRG	A	x	x	x	x					x
139.	Berber International Carpet Corporation/ (name to be determined), to distribute hand made Moroccan carpets	Mor	A	x	x		x			x		x
140.	Alain Blanc and Bengt Lindstrom/ (name to be determined), to operate an art gallery	Fr	A	x	x		x			x		x
141.	Jean-Francois Bonnet and Lucie and Alain Cartau/ F.C.R. International Fibre Corporation, to purchase and export used paper and cardboard	Fr	A	x	x	x	x	x				x



<u>Applicant/new business and nature of new business</u>		<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
142.	Boston Metal Products/(name to be determined), initially to import and distribute and later to manufacture and distribute, material handling and storage equipment for the food industry	US	A	x	x	x	x				x		x
143.	Brunschwig & Fils, Inc./Brunschwig & Fils, Inc., to sell decorative fabrics and wallcoverings at the wholesale level	US	A	x	x	x	x				x	x	x
144.	Cana-Copy Ltd./(name to be determined), to sell, lease and service office copiers	US	A	x	x	x	x	x					x
145.	Clarion Shoji Co. Ltd./(name to be determined), to import, distribute on a wholesale basis, and to service automobile audio and communications equipment	Jpn	A	x	x	x	x	x				x	x
146.	Continental Information Systems Corporation/Continental Information Systems Canada Inc.-Les Systèmes d'Informatique Continental Canada, to buy, sell and lease used computers and related equipment	US	D										
147.	Courrèges Enterprises, Inc./Courrèges Canada Ltée, to import and distribute cosmetics, high fashion clothing and related accessories	Fr	A	x	x		x				x		x
148.	Lothar and Hans-Dieter Dahmann/(name to be determined), to import and distribute thermal wall and roof panels and roll shutters for windows	FRG	A	x	x		x				x		x
149.	Daisy of California, Inc., Michael Joseph DiPaulo, Fred Abdo, George Ayoub and Albert Makad/Hang Ten Pour Hommes, Inc., to manufacture and distribute men's sportswear	US	A	x	x	x	x				x	x	x
150.	Dalemark Industries, Inc. and Brian Summerscales/Dalemark Industries, Inc., to distribute automatic marking and coding systems for the packaging industry	US	A	x		x	x				x		x
151.	Danavox A/S/(name to be determined), to assemble, distribute and service hearing aids	Den	A	x	x	x	x	x			x		x
152.	Elixir Industries/Elixir Industries Limited-Les Industries Elixir Limitée, to distribute components and appliances used in the manufactured housing and recreational vehicle industries	US	D										
153.	Elve Systems Canada Inc./(name to be determined), initially to distribute, and eventually to assemble and manufacture in Canada, a line of electrical laboratory instruments used in the training of electrical technicians and engineers	FRG	A	x	x	x	x	x			x		x
154.	Esse International, Inc./(name to be determined), to sell, lease and service hydrogen-sulphide safety equipment and provide on-location training programs. It would also offer other environmental safety equipment and services, including first-aid and fire protection services	US	A	x		x			x				x
155.	J. Gerber (Canada) Ltd./(name to be determined), to be engaged mainly in the export of Canadian manufactured goods and products	US	A	x	x		x	x					x
156.	G/H Ltd., Inc./G/H Ltd., Inc., to market a pharmaceutical computer program	US	A	x	x	x	x	x	x		x		x
157.	Haworth Office Systems Ltd./(name to be determined), to distribute prefabricated modular office interiors and office furniture	US	A	x	x	x	x	x			x	x	x
158.	Heather Metallurgical Services of Canada Limited/(name to be determined), to distribute metallurgical products for use in the steel industry	US	A	x	x		x		x		x		x

Applicant/new business and nature of new business		Applicant's country of control	Allowed (A) or Disallowed (D)	Increased Employment	New Investment	Increased Resource Processing or Use of Canadian Parts & Services	Additional Exports (Canadian Participation (as shareholders/directors/ managers)	Improved Productivity & Industrial Efficiency Enhanced Technological Development	Improved Product Variety & Innovation Beneficial Impact on Competition	Compatibility with Industrial and Economic Policies
159.	Heliotron Canam Inc./ (name to be determined), initially to import and sell and later to manufacture altar candles	FRG	A	x x		x	x x		x	x
160.	Heublein, Inc./ (name to be determined), to blend and market, either directly or through joint ventures, pre-mixed cocktails	US	A	x x		x	x		x	x
161.	Hill-Peck Controls, Ltd./ (name to be determined), to sell and service silicon-controlled rectifiers for use on oil drilling rigs	US	A*							
162.	HTI-Hydroteck Hydrocarbon Technology Inc./ (name to be determined), to initially, sell and service, and later, manufacture crude oil treaters	US	A*							
163.	J.M. Huber Corporation/ (name to be determined), to sell oilfield equipment	US	D							
164.	Ziad David Jabadou/ (name to be determined), to export sawn dimension lumber	Leb	A	x x			x			x
165.	M. Jahn Machine Tools Inc./ (name to be determined), to distribute and service automatic turning latches	FRG	A	x			x x			x
166.	Juno Lighting Ltd./ (name to be determined), initially to import and distribute and later to manufacture lighting systems	US	A	x x		x	x		x	x
167.	Koninklijke Van Kempen and Begeer N.V./ (name to be determined), to manufacture and sell souvenir spoons and miniatures	Ne	A	x x		x	x x		x	x
168.	Keystone Cable of Kingsville/Keystone Cable of Kingsville, to manufacture, assemble and distribute automotive wire and cable products for sale to the automotive aftermarket	US	A	x x						x
169.	Kis France S.A./Kis-Minute Quebec Inc., to import and distribute small machines for printing, engraving, key reproduction and for soling boots and shoes	Fr	A*							
170.	Kwik-Sew Pattern Co., Inc./ (name to be determined), to distribute sewing patterns and sewing instruction books and to provide sewing instruction courses to in-store personnel	US	A	x x			x x			x
171.	Le Grand-Livre-du-Mbis Ltée/ (name to be determined), to distribute French language books through formation of a book club	Fr	D							
172.	Lima Electric Canada Ltd./Lima Electric Canada Ltd., to import and distribute electric alternators	US	D							
173.	Vernon S. J. Lockie/ (name to be determined), to import, finish and distribute Welsh wood carvings, and to distribute wood carvings produced by Canadian native people	UK	A	x x			x x		x	x
174.	Love Shop, Ltd./Love Shop, Ltd., to distribute candy products	US	A	x x		x				x
175.	Geoffrey E. MacPherson, Inc./ (name to be determined), to sell and service embroidery machinery and to design and sell embroidery patterns	UK	A	x x					x	x
176.	Magnetic Reclaimers Limited/ (name to be determined), to reclaim metals from industrial waste materials	US	A	x x		x	x x		x	x
177.	Patricia Frances Maynard and Joseph Mimran/Fabrix Etc. Ltd., to sell, at the wholesale and retail levels, fabrics, patterns, notions, craft items, clothing, clothing accessories, and home decorating accessories	US	A	x x			x		x x	x

Applicant/new business and nature of new business		Applicant's country of control	Allowed (A) or Disallowed (D)	Increased Employment	New Investment	Increased Resource Processing or Use of Canadian Parts & Services	Additional Exports	Canadian Participation (as shareholders/directors/managers)	Improved Productivity & Industrial Efficiency	Enhanced Technological Development	Improved Product Variety & Innovation	Beneficial Impact on Competition	Compatibility with Industrial and Economic Policies
178.	Mead Packaging (Canada) Ltd./ (name to be determined), to distribute merchandising display stands and bottle return machines	US	A	x		x			x		x		x
179.	Meubles Marius Guetat S.A. and Gilles Cloutier/Meubles Majolane Canada Inc., to manufacture and sell contemporary wood furniture	Fr	A	x	x	x	x	x			x		x
180.	Midland Pipe Canada Corporation/ (name to be determined), to import, warehouse and distribute steel oilfield tubing and casing	US	A*										
181.	Montra Investments Ltd./Montra Investments Ltd., to be engaged in international trading and trade financing	Liech	A	x	x	x	x	x					x
182.	National Chemsearch of Canada, Ltd./National Chemsearch of Canada Ltd., Plumbmaster Division, to be engaged in the specialty plumbing supply business	US	A	x	x	x		x			x	x	x
183.	National School Services Ltd./ (name to be determined), to distribute sportswear to schools	US	A	x	x	x		x					x
184.	Walter Niemetz/ (name to be determined), to import and sell frozen cakes	Aus	A	x	x		x	x			x		x
185.	Milfisk Ltd./ (name to be determined), to distribute industrial vacuum cleaners	Den	A	x	x			x			x		x
186.	Nissan Industrial Equipment Company/Nissan Industrial Equipment Company, to distribute forklift trucks and related spare parts	Jpn	D										
187.	Jose A. Oliverira and Edgar J. Gaffer/ (name to be determined), to sell picture frames and provide custom framing services	US	A	x	x			x			x		x
188.	Ontario Paint & Wallpaper Limited and Dekofab N.V./ (name to be determined), to manufacture, import and distribute vinyl, suede and textile wallcoverings	Bel	A	x	x	x	x	x			x		x
189.	Andre Oort/ (name to be determined), to offer a subscription service for magazines and books in languages other than French and English	Ne	A	x	x								x
190.	Dennis William Pascoe, James Alfred Walker and Geoffrey Mayo/ Loma Engineering (Canada) Ltd., to manufacture, market and service metal detection equipment for the food processing industry	UK	A	x	x	x	x				x		x
191.	Daniel E. Pavon/ (name to be determined), to manufacture and sell sewage treatment units, almost exclusively for cottage use	US	A		x	x		x					x
192.	Peko-Wallsend Ltd./ (name to be determined), to manufacture heavy duty solids handling pumps	Austl	A	x	x	x	x	x			x		x
193.	Perstorp AB/ (name to be determined), initially to import and sell and later to manufacture prefabricated squash courts	Swe	A	x	x	x		x	x		x		x
194.	Playtex Ltd./ (name to be determined), to manufacture and distribute toiletries	US	A	x	x	x		x			x	x	x
195.	Prepared Media Laboratory, Inc./Prepared Media Laboratory, Inc., to, initially, import and sell and, later on, manufacture, micro-biological culture media	US	A	x	x			x					x
196.	Raufast S.A./ (name to be determined), to distribute footwear, clothing and accessories under the tradename "Kickers"	Fr	A	x	x	x	x	x			x		x

<u>Applicant/new business and nature of new business</u>		<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
197.	Virgil Reginato/(name to be determined), to purchase steel tubing for resale abroad and to act as sales agent for Canadian steel tubing producers	US	A	x	x		x						x
198.	Richardson-Merrell (Canada) Ltd./(name to be determined), initially to import and wholesale and later to manufacture and wholesale chewing gum products	US	A	x	x	x		x			x	x	x
199.	Riverside Clay Company/Riverside Refractories Canada Ltd., to, initially, import and, later on, manufacture and sell refractory materials, and also import and sell refractory material applicators	US	A	x	x	x		x			x		x
200.	Joh. Moritz Rump and Imra S.A./Imra-Rit Inc., to distribute knitting needles, crochet hooks and related products	FRG Mex	A	x	x	x		x			x	x	x
201.	Haluk Sahbaz, Ihsan Mehmet Pala and Yavuz Guner/PGS Trading Development Inc., to export machinery, mobile and stationary equipment and spare parts, rubber goods and anthracite coal	Tur	A				x	x					x
202.	Manuel Salinas-Ruiz and German Suarez-Vargas/(name to be determined), to engage in general trading, primarily in the export of various products such as rapeseed oil, sunflower oil, cattle and fiberglass canoes to Mexico and Central America	Mex	A	x	x		x	x					x
203.	Sasco Cosmetics Inc./(name to be determined), initially to market and later to manufacture skin care, make-up, hair care and other cosmetic items	US	A	x	x	x		x			x	x	x
204.	Scovill Industries Limited/(name to be determined), to import, sell, warehouse and, ultimately, assemble and manufacture Yale and Norton brands of locks, door closers and security devices	US	A	x	x	x		x				x	x
205.	Shan-Rod, Inc./Shan-Rod Valves Inc., initially to manufacture by subcontract and later to manufacture and distribute dampers, dampers, butterfly valves and special valves for industrial applications	US	A	x	x	x		x			x	x	x
206.	T.D.I. Timesharing Limited (U.K.)/(name to be determined), to design and develop applications software for financial analysis	Gibr	D										
207.	Tecnica Spa/(name to be determined), to import and distribute ski boots and after-ski footwear	Ita	D										
208.	Telecommunications Technology, Inc./Telecommunications Technology, Inc., to import, sell, service and repair test equipment used in the communications industry	US	A	x	x	x			x		x		x
209.	Terumo Corporation/Terumo Corporation, to import, warehouse and promote specialized medical needles, blood-collecting tube units and related items	Jpn	D										
210.	Torcan-KDK International Co. Ltd./(name to be determined), to manufacture and market box fans, electric heaters and oscillating fans	Jpn	A	x	x	x	x	x		x	x		x
211.	Trak, Incorporated/Trak Canada Inc., to manufacture, by subcontract, fibreglass ski poles and related equipment	FRG	A	x	x	x	x	x			x		x
212.	Tri-Guards Inc./(name to be determined), to distribute corner guards for wall protection	US	A	x	x	x							x
213.	Triad Systems Corporation/(name to be determined), to import, market and service its business management systems	US	D										

Applicant/new business and nature of new business	Applicant's country for control	Allowed (A) or Disallowed (D)	Increased Employment	New Investment	Increased Resource Processing or Use of Canadian Parts & Services	Additional Exports	Canadian Participation (as shareholders/directors/ managers)	Improved Productivity & Industrial Efficiency Enhanced Technological Development	Improved Product Variety & Innovation	Beneficial Impact on Competition	Compatibility with Industrial and Economic Policies
214. Tyton Corporation/(name to be determined), to import, warehouse and sell, through Canadian distributors, plastic cable ties and plastic hose clamps	UK	A	x	x	x	x					x
215. Underberg (Canada) Inc./(name to be determined), to import, market and warehouse its proprietary product known as "Underberg bitters"	FRG	A	x	x					x		x
216. C.A. Warner, Michael Henry Hancox, Jeffrey Lloyd, Robert Stanley Harris and Anthony Michael Brooks/(name to be determined), to manufacture and distribute roll forming and related metal fabricating equipment	UK	A	x	x	x	x	x	x	x		x
217. C.J. Wennberg Inc./(name to be determined), to design, sell and install bulk handling equipment, particularly travelling-screw reclaiming systems for the pulp and paper industry	Swe	A*									
218. Wirsbo Bruks AB, Meltaway/Wirsbo Bruks AB, Meltaway, to sell and install plastic pipe snow-melting systems	Swe	A	x	x	x	x			x		x
219. YHS Trading (Canada) Ltd./(name to be determined), to distribute oriental food products	Sing	A	x	x		x	x				x
220. Film Finances Ltd./Film Finances Canada Ltd., to provide completion guarantees in connection with feature films being produced in Canada	UK	D									
221. Mallon & Dorney Company, Ltd./(name to be determined), to operate a foreign exchange brokerage business	UK	A	x	x	x	x					x
222. Tullett and Riley International Ltd./Tullett Riley Greenshields International Ltd., to operate a foreign exchange brokerage business	UK	A	x	x	x	x			x		x
223. 101036 Canada Inc./(name to be determined), to provide geotechnical services for off-shore oil and gas projects	US	A	x	x		x	x				x
224. 435289 Ontario Limited and 435285 Ontario Limited/Physicians Weight Control Clinic, to operate medically supervised weight-loss clinics	US	A*									
225. Acrita International Limited/(name to be determined), to provide export management services and to engage in the export of goods from Canada	UK	A	x	x	x	x	x				x
226. Alsthom-Atlantique/(name to be determined), to rent and service turbodrills	Fr	A	x	x	x	x	x	x	x		x
227. Applied Management Corporation/(name to be determined), to conduct technical studies and analyses mainly of defence weapon systems and equipment	US	A	x	x	x	x	x				x
228. M.F. Bank & Company Inc./M.F. Bank & Company Canada, Ltd., to provide merchandise appraisal and salvage services to insurance companies	US	A	x	x			x				x
229. Clyde Black and Son, Inc./(name to be determined), to develop foundation corn seedstock	US	D									
230. CACI, Inc. - Commercial/(name to be determined), to sell computer software services	US	D									
231. Carlson Marketing and Motivation, Ltd./Radisson Hotels of Canada, to operate and manage Minaki Lodge	US	A	x	x	x		x	x			x

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232. Computrans Inc./ (name to be determined), to provide computer-assisted translation services	Fr	D										
233. Decima Research, The Sherwood Communications Group Ltd., and Allan Gregg/Decima Research Ltd., to be engaged in social science, marketing, communications and public policy research services	US	A	x	x		x				x		x
234. DHL Customs Brokerage Ltd./DHL Customs Brokerage Ltd., to provide customs brokerage services	HK	A	x	x		x		x				x
235. EKDND, Inc./ (name to be determined), to provide engineering and consulting services	Fin	D										
236. Engell Medical Inc./ (name to be determined), to sell and lease electric breast pumps for nursing mothers	Swi	A	x	x						x		x
237. Expomat Canada Ltée/Ltd./ (name to be determined), to organize international trade shows specializing in products and services related to the building and construction industries	Fr	A	x	x	x		x			x		x
238. FSI Sales of B.C. Ltd./ (name to be determined), to trade logs and other timber	US	A		x		x				x		x
239. Far East Hotels and Entertainment Limited/ (name to be determined), to construct and operate a hotel and apartment complex	HK	A	x	x	x		x					x
240. Stephen G. Fisher, Alexander J. Zabik, Donald F. Donohue and Christopher F. Gruner/ (name to be determined), to offer microfilm services to health-care institutions	US	A*										
241. Frank Tunney Sports Limited, Jim Crockett Promotions Inc. and 410430 Ontario Limited/Frank Tunney Sports Promotion, to stage wrestling events	US	A	x	x			x					x
242. Graphic Scanning Corp./ (name to be determined), to be engaged in the operation of a radio paging service	US	D										
243. Interstate Warranty Company, PHP Management Limited and G.B. Ellis Developments, Inc./ (name to be determined), to provide warranty service contracts for appliances and equipment used in the home	US	A	x	x						x		x
244. Isomedix, Inc./ (name to be determined), to provide radiation, sterilization and related services to the healthcare and other industries	US	A	x	x	x			x			x	x
245. Medela A.G./ (name to be determined), to sell and lease electric breast pumps for nursing mothers	Swi	A	x	x						x		x
246. N/C Drilling Inc./ (name to be determined), to provide a precision drilling and routing service for printed circuit boards	US	A	x	x	x	x	x			x		x
247. Poliglas, S.A./Techno-Glass North America Ltd., to sell technology and related technical assistance to manufacturers of glass fibre insulation and related products	Sp	A	x	x	x	x		x		x	x	x
248. Raymond, Chabot, Martin, Paré et Associés and Compagnie Générale d'Informatique/ (name to be determined), to sell computer software packages and related services	Fr	A	x	x	x	x	x	x		x		x
249. Carlos Pedro Spadone and Daniel Bernesi/Bespa Inc., to develop communications equipment	Arg	A	x	x		x	x		x	x		x

Applicant/new business and nature of new business		Applicant's country of control	Allowed (A) or Disallowed (D)	Increased Employment	New Investment	Increased Resource Processing or Use of Canadian Parts & Services	Additional Exports	Canadian Participation (as shareholders/directors/managers)	Improved Productivity & Industrial Efficiency	Enhanced Technological Development	Improved Product Variety & Innovation	Beneficial Impact on Competition	Compatibility with Industrial and Economic Policies
250.	Sports Unlimited, Inc./Entertainment Passbook, Inc., to distribute discount coupon booklets	US	D										
251.	Donald V. Staudter, Kenneth L. Sullivan and Donald L. Klass/Georgian Bay Lodge, to operate a convention hall	US	A	x	x								x
252.	Harry M. Stevens Holding Corp./(name to be determined), to operate the fast food concessions and a restaurant at Windsor Raceway	US	D										
253.	Cynthia J. Tiede/Sing-A-Gram, to operate a telegram and related delivery service	US	A	x	x						x	x	x
254.	Trans-World Bowling Corporation Ltd./Trans-World Bowl, to operate a bowling alley with restaurant facilities	Phi	A	x	x								x
255.	TTI Geotechnical Resources Ltd./(name to be determined), to provide geotechnical services to the petroleum and mining industries	US	D										
256.	Mark Tullis and Gregg Pancero/(name to be determined), to operate pizza shops	US	D										
257.	W.L. Wardrop & Associates Ltd., Lalonde, Girouard, Letendre Associates Ltd. and J.E. Sirrine Company/LGL-Wardrop-Sirrine Inc., to provide consulting engineering services to the Canadian forest products industry	US	A	x	x		x	x					x
258.	The Werner Erhard Charitable Settlement/(name to be determined), to conduct personality development and training courses	UK	D										
259.	Ceng Chi Wu and Siang Kwang Go/(name to be determined), two new businesses to be engaged in soliciting participation by Canadian insurance companies in the coverage of exclusively foreign-based risks	HK	A	x	x		x	x					x

KEY TO COUNTRY ABBREVIATIONS\*

Alg	Algeria	Hai	Haiti	Nor	Norway
Arg	Argentina	Hun	Hungary	Pan	Panama
Aust1	Australia	Inda	India	Phi	Philippines
Aus	Austria	Indo	Indonesia	Pol	Poland
Bahs	Bahamas	Iran	Iran	Por	Portugal
Bahn	Bahrain	Iraq	Iraq	PRC	Peoples' Republic of China
Bel	Belgium	Ire	Ireland	SAR	Saudi Arabia
Ber	Bermuda	Isr	Israel	SAF	South Africa
Bra	Brazil	Ita	Italy	Sing	Singapore
Chile	Chile	Jpn	Japan	Sp	Spain
Cze	Czechoslovakia	Kor	Korea	Swe	Sweden
Den	Denmark	Kuw	Kuwait	Swi	Switzerland
Ec	Ecuador	Leb	Lebanon	Syr	Syria
Egy	Egypt	Liech	Liechtenstein	Tai	Taiwan
ES	El Salvador	Lux	Luxembourg	Trin	Trinidad
FRG	Federal Republic of Germany	Mal	Malaysia	Tur	Turkey
Fin	Finland	Mex	Mexico	UK	United Kingdom
Fr	France	Mor	Morocco	US	United States
Gibr	Gibraltar	NZ	New Zealand	USSR	Union of Soviet Socialist Republics
Gre	Greece	Ne	Netherlands	Yug	Yugoslavia
HK	Hong Kong	Ne-A	Netherlands-Antilles	Zam	Zambia

\* In addition to country abbreviations, there is NrC, which means non-resident Canadian.

APPENDIX D

LIST OF CORPORATIONS THAT OBTAINED OPINIONS  
FROM THE MINISTER, PURSUANT TO SUBSECTION 4(1) OF THE ACT,  
THAT THEY WERE NOT NON-ELIGIBLE PERSONS WITHIN THE MEANING OF THE ACT

Fiscal 1980-81

<u>Name</u>	<u>Date of Opinion</u>
Asamera Oil Corporation Ltd.	22 July 1980
The Big "O" Drain Tile Company Limited	8 April 1980
Brinco Limited	6 November 1980
Camit Farms Inc.	15 January 1981
Crosbie Bristow Helicopters Limited	22 July 1980
Fairweather Gas Ltd.*	8 April 1980
Fallbridge Holdings Limited	23 June 1980
Lanover Products Inc.*	6 October 1980
Maritime Agencies Ltd.*	8 April 1980
Ranger Oil (Canada) Limited*	29 May 1980
Reichold Limited	22 July 1980
Rhodes-Vaughan Steel (1980) Ltd.	16 February 1981
United Canso Oil & Gas Ltd.	6 March 1981

\* renewals



HG5152/.A25  
Canada. Foreign Investment  
Canada. Foreign Investment  
Review Act. Annual report  
BGHH 1980/81

**DATE DUE - DATE DE RETOUR**

JAN - 6 2003	

ISTC 1551 (2/90)

