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1983/84

FOREIGN  
INVESTMENT  
REVIEW  
ACT

**Ninth Annual Report**

1982-83

Canada

# FOREIGN INVESTMENT REVIEW ACT

*Annual Report*  
*1982-83*

**The Honourable Edward C. Lumley**  
**Minister responsible for the**  
**administration of the Act**



**Government  
of Canada**

**Foreign Investment  
Review Agency**

**Gouvernement  
du Canada**

**Agence d'examen de  
l'investissement étranger**

La version française est disponible  
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Ottawa, Canada  
September 1983

His Excellency,  
The Right Honourable Edward Schreyer, P.C.,  
Governor General of Canada,  
Ottawa, Ontario.

Your Excellency:

As Minister responsible for the administration of the Foreign Investment Review Act, I have the honour to present to your Excellency the Ninth Annual Report under the Act for the fiscal year ended March 31, 1983.

In presenting this year's report, I am obliged to draw to your attention several significant changes that occurred during the year and which are reflected in the body of the report. These changes were announced in the June 28, 1982, Budget presented by the Minister of Finance, and relate to both the Regulations pursuant to the Act and to the administration of the review process.

Concerning the Regulations, and with the intent of clarifying requirements under the Act, steps were taken to revise the Regulations under the Act and to re-design and simplify the forms which investors use to file notice of their investments.

With respect to the process, one initiative was to raise the thresholds under which the short-form review would apply and to introduce the practice of focusing only on key issues. The implementation of these and other administrative changes enabled the Government to reach decisions on 66 percent more proposals than in the previous year. This increase in the rate of processing enabled the Government to eliminate the backlog of outstanding notices and to process an increase of 18 percent in the number of new investment proposals received. This streamlining of the process has included a number of other innovations to both expedite and clarify the process to remove unnecessary delays and confusion for investors.

I have highlighted these changes to explain the very dramatic increase in the number of proposals received and brought to decision as reflected in the data for the period under review.

Respectfully yours,

A handwritten signature in black ink, appearing to read 'Ed Lumley', written in a cursive style.

Edward C. Lumley,  
Minister of Industry, Trade and Commerce

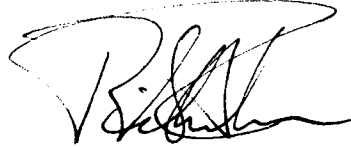
Ottawa, Canada  
September 1983

The Honourable Edward C. Lumley,  
Minister of Industry, Trade and Commerce,  
Ottawa, Canada.

Sir:

I have the honour to submit to you, the Minister responsible for the administration of the Foreign Investment Review Act, the Ninth Annual Report under the Act for the fiscal year ended March 31, 1983.

Respectfully submitted,

A handwritten signature in black ink, appearing to read 'R. Richardson', written over a faint, large, irregular scribble or stamp.

Robert L. Richardson  
Commissioner

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## **Operations under the Act**

The Foreign Investment Review Act requires the Government of Canada to review two types of foreign investment to ensure significant benefit to Canada: most acquisitions of control by non-Canadians of existing businesses in Canada; and the establishment of new businesses in Canada by non-Canadians who either do not already have a business in Canada or do not have a business in Canada to which the new business is or would be related.

### **1982-83: A YEAR OF STREAMLINING**

The Government had two priorities concerning the Foreign Investment Review Act in 1982-83: to streamline its administration and to clarify its interpretation. With a growing backlog of cases under review, it became clear that the administration of the Act, which had remained virtually unchanged for several years, needed important reforms in order to be effective and timely. As for the interpretation of the Act, the Foreign Investment Review Agency had identified a number of provisions and expressions in the Act which, over the years, had proven to be particularly difficult to interpret. Action was taken on both fronts.

The streamlining began when the Government announced in its June 1982 Budget that it intended to introduce measures designed to allow a greater percentage of reviewable investment proposals to qualify for the shorter and simpler review procedure. To do this, the eligibility ceilings for the small-business procedure were raised from \$2 million in assets and 100 employees to \$5 million and 200 employees for proposals involving direct acquisitions or the establishment of new Canadian businesses by foreign investors. In addition, indirect acquisitions — those involving the transfer of control of a Canadian business through a foreign merger or takeover of a foreign-parent were also made eligible for the small-business procedure when they involve businesses with assets of less than \$15 million and fewer than 600 employees. Measures were also taken to streamline discussions with investors concerning undertakings which they submit along with their investment proposals. Discussions are now confined to only those undertakings which relate to key elements of an investment proposal.

The impact of these budgetary changes and a streamlining of the review process under the Act was reflected in a number of ways in 1982-83. The number of cases brought to decision increased 66 percent over the previous fiscal year. This increase in the rate of decision-making enabled the Government to respond promptly to all notices received during the fiscal year, the number of which in fact increased by 18 percent over 1981-82. Additionally, the inventory of outstanding cases at the beginning of the year was reduced by 55 percent by year-end, virtually eliminating the backlog of long-outstanding cases. Thus, in 1982-83, investors whose proposals were subject to review under the Act found less difficulty in understanding the requirements and expectations of the Government with respect to obtaining approval and in turn received prompt reactions from the Government to their investment plans.

Measures were also taken to clarify the interpretation of the Act. For example, the Minister authorized the Foreign Investment Review Agency to issue interpretation notes covering provisions and expressions in the Act that experience has shown to be difficult to interpret. Six notes were issued in 1982 concerning limited partnerships, single or isolated contracts, rights to acquire shares or property, businesses that have ceased operations, and the phrases “part of a business capable of being carried on as a separate business” and “substantially all of the property used in carrying on the business”.

The Minister also authorized the Agency to provide formal opinions to investors on whether or not their investments are subject to review under the Act. Such opinions had previously been given on an informal basis to assist and guide investors.

## **New appointments**

In September 1982, the Honourable Edward C. Lumley was appointed Minister of Industry, Trade and Commerce and Regional Economic Expansion and also Minister responsible for the administration of the Foreign Investment Review Act. Mr. Lumley, who had been Minister of State (International Trade), replaced the Honourable Herb Gray. Mr. Gray was named President of the Treasury Board. In October 1982, Robert L. Richardson was appointed Commissioner of the Foreign Investment Review Agency. Gorse Howarth, who had been Commissioner for six years, was named President of the Canadian Commercial Corporation.

## **CASELOAD (Table I)**

The number of reviewable applications reached 887 in 1982-83 compared with 739 in 1981-82. Cases involving assets or planned investments of less than \$5 million accounted for 72 percent of the 887 reviewable applications.

What follows is a profile of acquisition and new-business cases including some discussion of the benefits to Canada of investments that were allowed.

## **Acquisitions (Tables II to XI)**

The number of reviewable acquisition applications increased to 427 in 1982-83 from 338 in 1981-82. Of the 427 applications, 226 involved Canadian-controlled acquiree businesses and 201, foreign-controlled acquiree businesses. Acquiree businesses with assets of less than \$5 million accounted for 73 percent of the reviewable acquisition applications. The total value of assets of acquirees in 1982-83 amounted to \$5.3 billion compared to \$8.5 billion in 1981-82.

The distribution of cases by industrial sector was almost identical to that of 1981-82 with services accounting for 55 percent, manufacturing 39 percent and resources 6 percent. Of the 168 manufacturing cases, half involved four industries, namely metal fabricating, food and beverages, machinery and chemical products. While the industrial distribution of cases by number of cases was the same, the distribution by the value of acquiree assets changed considerably in 1982-83 with the manufacturing sector's share decreasing from 61 to 48 percent and that of the service sector from 34 to 31 percent, while the resource sector's share increased from 5 to 21 percent.

As far as provincial distribution was concerned, Ontario accounted for 58 percent of the reviewable acquisition cases, followed by Quebec (16 percent), and British Columbia and Alberta (about 11 percent each). The other provinces and the territories accounted for only about 4 percent of the cases. On the basis of value of acquiree assets the provincial distribution was much different with Ontario accounting for 32 percent, Alberta 25 percent, British Columbia 22 percent and Quebec 21 percent.

The U.S. share of cases rose to 64 percent in 1982-83 from 58 percent in 1981-82, whereas that of Western Europe decreased to 28 percent from 35 percent. However, on the basis of the value of acquiree assets, the U.S. share decreased to 48 percent in 1982-83 from 64 percent in 1981-82, while that of Western Europe increased from 26 to 34 percent, as did that of "other countries" from 10 to 18 percent.

Most U.S. cases involved Ontario (64 percent), Quebec and Alberta (11 percent each) and British Columbia (10 percent). The pattern was similar for Western European cases with Ontario involved in 47 percent, Quebec 22 percent, and Alberta and British Columbia 12 percent each. Most U.S. and Western European cases involved the service sector (56 and 54 percent, respectively). Only 5 percent of the U.S. cases and 7 percent of the Western European cases involved the resource sector.

Of the 518 acquisition cases resolved in 1982-83, 482 were decided and 36 were withdrawn by the applicants before a decision was reached by the Governor in Council. Of the decided cases, 97 percent were allowed.

## **New businesses (Tables XII to XXI)**

The great majority of the 460 reviewable new business applications (95 percent) in 1982-83 involved planned investments of less than \$5 million. The total projected value of investments increased from \$704 million in 1981-82 to more than \$3.4 billion in 1982-83. Over 90 percent of the value of total planned investment was attributable to eight cases in the \$25-million-and-over range.

The service sector's share of new-business cases was 69 percent, followed by manufacturing (28 percent) and the primary sector (3 percent). In terms of the value of planned investment, however, the order was reversed with the primary sector accounting for 70 percent, manufacturing about 22 percent, and the service sector about 8 percent. The average planned investment in the primary sector reached \$173 million, in manufacturing almost \$6 million, and in the service sector \$854 thousand. Machinery, metal fabricating, transportation equipment, electrical products and food and beverages together accounted for nearly 60 percent of the new-business manufacturing cases.

Ontario was involved in about 58 percent of the new-business applications, Quebec in 15 percent, British Columbia in about 9 percent and Alberta in about 8 percent. The other provinces and territories were involved in about 10 percent of the cases. However, when ranked according to share of the value of projected investment, British Columbia ranked first with 65 percent, followed by Alberta (about 25 percent) and Ontario (5 percent).

In 1982-83 the U.S. share of applications remained virtually unchanged at 57 percent, followed by Western Europe (31.5 percent), and "other countries" (11.5 percent). In terms of the value of planned investment, however, "other countries" accounted for almost 74 percent, Western Europe 19 percent, and the United States about 8 percent. The largest single share of planned investment was from Japan (69.6 percent), largely attributable to one investment in British Columbia coal resources. This also explains the large shares of planned investment in British Columbia (65 percent) and in the primary sector (70 percent).

Most U.S. cases involved Ontario (67 percent), British Columbia (9 percent) and Alberta and Quebec (8 percent each). Most Western European cases involved Ontario (41 percent) and Quebec (29 percent). Most applications from "other countries" involved Ontario (57 percent) and British Columbia and Quebec (about 15 percent each).

The number of resolved new-business cases rose 39 percent in 1982-83. Of the 561 resolved cases, 502 were decided and 59 were withdrawn by applicants before a decision was reached by the Governor in Council. Of the decided cases, 91 percent were allowed.

## **Significant benefit**

All investments which, in the opinion of the Government, offer significant benefit to Canada according to the factors set out in subsection 2(2) of the Act, are allowed. Briefly, the factors concern the impact of a proposal on the economy in terms of employment, use of parts and services produced in Canada, exports and so on, the impact on Canadian participation, on industrial efficiency and technological development, and on competition, and the compatibility of a proposal with enunciated national and provincial economic and industrial policies. The weight given to each of the factors relevant to a particular case necessarily varies according to the nature of the proposal, the sector in which the investment is to occur, the region in which it is to be made, the kinds of undertakings, if any, offered by the applicant, and other factors and circumstances unique to each case.

There was a large increase in planned investment and employment benefits resulting from acquisition and new-business proposals allowed in 1982-83 under the Foreign Investment Review Act. According to Agency estimates, more than \$3 billion worth of planned new investment could result from proposals allowed in 1982-83, which is almost double the value of planned new investment recorded in 1981-82 proposals. The growth in employment benefits was just as encouraging, rising from 19,000 jobs in 1981-82 to 31,000 in proposals allowed in 1982-83. A noteworthy aspect of the employment benefits was that over 3,500 jobs in 1981-82 and almost 5,700 in 1982-83 were jobs saved as a result of the acquisition of failing businesses. The 89-percent increase in planned new investment and the 61-percent increase in employment benefits were attributable in part to the greater number of cases decided in 1982-83 re-

sulting from measures to streamline the review process. Another contributing factor was the larger average size of investment allowed in 1982-83.

The table below provides a breakdown of the investment and employment benefits. Readers should keep in mind that these estimates are not comparable to the statistics found in Appendix A of the Annual Report because they are based on allowed proposals whereas the latter are based on all reviewable proposals.

**Comparison of planned new investment and planned employment  
identified in plans/undertakings of allowed cases**

**Fiscal years 1981-82 and 1982-83**

|                | Planned new investment<br>(\$ million) |         |        | Planned employment<br>(number of jobs) |         |        |       |         |        | % Change<br>(Total) |
|----------------|--|---------|--------|--|---------|--------|-------|---------|--------|---------------------|
|                | 81-82                                  | 82-83   | %      | 81-82                                  |         |        | 82-83 |         |        |                     |
|                |  |         |        | Saved                                  | Planned | Total  | Saved | Planned | Total  |                     |
| Acquisitions   | 704.9                                  | 1,514.5 | +114.9 | 3,521                                  | 9,284   | 12,805 | 5,670 | 7,822   | 13,492 | +5.4                |
| New businesses | 904.9                                  | 1,531.7 | +69.3  | —                                      | 6,620   | 6,620  | —     | 17,723  | 17,723 | +167.7              |
| Total          | 1,609.8                                | 3,046.2 | +89.2  | 3,521                                  | 15,904  | 19,425 | 5,670 | 25,545  | 31,215 | +60.7               |

To further illustrate the variety of benefits that will result from cases allowed in 1982-83, there follow descriptions of three allowed proposals, one in each of the three broad industrial sectors. In each case the permission of the applicant to release this information was sought and obtained, because otherwise, it may not legally be divulged.

One case was the allowed acquisition by the British Petroleum Company Limited of London, England, of Selco Inc. of Toronto, a subsidiary of Selection Trust Limited of the United Kingdom, a company engaged in the exploration for and the production of minerals, and the provision of exploration services and equipment to the mining industry. In support of its proposal British Petroleum undertook, among other things, to cause Selco to increase its exploration program from an annual average of \$3.2 million to about \$7 million and to maintain that level of expenditure through at least 1986, subject to normal competitive and commercial considerations. It also undertook to seek to have Selco's technical services and systems used in mining exploration ventures in which the BP group is engaged and to place no restraints on Selco with respect to exports. British Petroleum further undertook to achieve substantially increased Canadian ownership in the businesses and activities of Selco through a combination of increased equity and direct participation in projects. The proposal was found to be of benefit to Canada in terms of its impact on employment, investment, exports, Canadian participation and technological development.

Another example of benefits to Canada is provided in the allowed proposal by Soprema S.A. of Strasbourg, France, to establish a new business in Quebec which will manufacture and distribute specialized heavy-duty roofing products. In addition to introducing new technology to Canada, Soprema's investment is expected to bring a number of other benefits to Canada. For example, Soprema undertook to invest \$1 million in the acquisition of land and buildings and an additional \$1 million in the purchase of machinery and equipment in Canada. Soprema will create 25 new jobs during the first two years of activity if a projected sales volume is reached, will train employees in France, and will bring its French technical experts to Canada to train Canadian personnel in the manufacture and installation of Soprema's roofing products. Soprema also undertook to provide the new business unrestricted and exclusive access to the applicant's technology and know-how, and to establish a product development laboratory in Canada. The day-to-day management of the new business will be in the hands of Canadians.

A third example was the allowed acquisition proposal by the Prudential Insurance Company of America of Newark, New Jersey to acquire control of Bache Halsey Stuart Canada Limited and Halsey Stuart Corporate Services Limited, both of Toronto and both wholly-owned subsidiaries of Bache & Group Inc. of New York, New York. Bache Canada is engaged in financial activities including securities brokerage, trading, underwriting and distribution; customer financing; commodities futures and so on. Halsey is a business which owns the premises and equipment used by Bache Canada. Bache Canada is expected to establish three new branch offices in Canada and create 30 jobs. In addition Bache Canada will continue to provide to Canadian investors comprehensive services related to foreign securities, which are not substantially available from other sources. The change of control will also give Bache Canada greater autonomy in its management, will provide greater Canadian participation in its direction, and will permit new Canadian participation in ownership.

The three examples cited are only an illustration of the range and value of the benefits associated with allowed cases. Increased employment, new investment and increased processing or use of Canadian parts and services are among the most common benefits. Other benefits of foreign investments have included enhanced research and development, increased Canadian participation, penetration of new export markets and improved competition. The reader may refer to appendices B and C of this report for a complete list of the cases decided during the year under review and the benefits associated with them.

## **OPINIONS**

Two types of opinion are provided to foreign investors on request: first, subsection 4(1) of the Act authorizes the Minister to give opinions as to whether or not an investor is a "non-eligible person" (i.e. non-Canadian), and as to whether or not a new or acquired business is, or would be, related to a non-eligible person's existing business in Canada; second, the Agency gives its own opinions, under certain circumstances, on whether or not a proposed or actual investment is reviewable under the Act. Ministerial opinions are formally binding on the Minister for a period of two years, provided that all material facts are disclosed at the time the application is made and that these facts remain substantially unchanged. Agency opinions are not binding on the Minister.

In 1982-83, nine ministerial opinions were given on the question of whether or not an applicant was a non-eligible person under the Act. Eight of these opinions were to the effect that the applicants were not non-eligible persons, and one opinion was given to the effect that an applicant was a non-eligible person. In addition, three applicants withdrew their applications before an opinion was given. Of the opinions given, six were renewals of earlier opinions, following the expiry of the two-year period.

The Minister also gave six favourable opinions on "relatedness". The establishment of a business in Canada by a non-eligible person is not reviewable if the new business is related to a business already being carried on by that person in Canada. Three applications were withdrawn before an opinion was given. The number of Agency opinions on reviewability remained high in 1982-83. This indicates that investors are well aware of the usefulness of this more informal type of contact with the Agency.

## **SURVEILLANCE**

The Foreign Investment Review Act empowers the Minister to require that a notice in the prescribed form be filed when a non-eligible person proposes to make or has made an investment which is subject to review and has failed to file notice.

In 1982-83, numerous reports from the news media and unsolicited information from individuals and companies resulted in 172 detailed investigations concerning proposed or actual acquisitions of Canadian business enterprises or the establishment of new businesses in Canada, where no notice had been filed. These investigations led directly to the filing of 70 acquisition and new-business notices.

## **ENFORCEMENT**

All cases decided under the Act are followed up to ensure that investors are meeting the terms and conditions of their allowance, or in disallowed cases, to ensure that investors are not proceeding with the in-

vestment contrary to the Governor in Council decision. In 1982-83, in accordance with established procedures, the Enforcement Division monitored the implementation of plans and undertakings provided by investors in 1,275 proposals that had been allowed. In addition, 53 disallowed cases were monitored to ensure compliance with the decision of the Governor in Council.

The Government recognizes that after the allowance of a proposal, economic and other circumstances may arise that would make it impossible for an investor to fulfil his commitments, and provides for the renegotiation of undertakings when necessary. In 1982-83 most investors, whose proposed investments had been allowed, had met their undertakings. However, due to the depressed economic climate it was necessary to renegotiate certain undertakings in a larger number of cases than in previous years.

## **LEGAL PROCEEDINGS**

The Foreign Investment Review Act authorizes the Minister to initiate legal proceedings in any case where the investor fails to file notice as required by the Act, or fails to meet the terms and conditions of his investment as set out in his investment notice or in the plans and undertakings connected with it, or fails to comply with an order of disallowance.

### **Ambassador Bridge**

Central Cartage Company and the Detroit International Bridge Company (DIBC), owners of the Ambassador Bridge linking Windsor and Detroit, commenced proceedings in the United States District Court in Michigan against the Crown, various ministers and officials and past officials of FIRA for alleged losses arising out of the Government's disallowance of the acquisition of control by the plaintiffs of the Canadian side of the bridge. The action is being defended, and the trial in the U.S. court in Michigan to hear Canada's application to have the proceeding dismissed was set for June 1983.

### **British Columbia Forest Products Limited (BCFP) and Western Forest Products Limited (Western)**

In November 1981, BCFP and Western together applied to the Federal Court, Trial Division, for a declaration that they are not non-eligible persons under the FIR Act. In connection with this application, BCFP and Western sought and obtained an interim injunction against the Minister of Industry, Trade and Commerce and the Commissioner of the Agency taking any action against them until their status is determined by the courts. The appeal of the order granting the interim injunction was heard June 9, 1982 by the Federal Court, Appeal Division and dismissed. By the end of the year under review no date had been set by the court for the hearings on the declaration action.

### **Gotaverken Energy Systems Ltd.**

After disallowance of a new-business proposal that Gotaverken had submitted under reserve of its rights, the company commenced proceedings in the Federal Court, Trial Division, for a declaration that its investment was not a new business under the FIR Act and therefore was not reviewable, and sought an interim injunction to restrain the Minister and the Agency from taking any action. The court adjourned the injunction application May 18, 1982, pending outcome of a similar case.

### **KSC, Ltd.**

The new-business investment proposal by KSC (formerly Kero-Sun Canada, Ltd.) was disallowed April 16, 1981, and May 6, 1982. In June 1982, an application was made to the Federal Court, Trial Division, for an Order rendering the investment by KSC nugatory. The trial was held August 26 and 27, 1982, but judgment had not been given by the end of 1982-83.

### **Oilfield Fluids, Inc.**

Oilfield's proposal to acquire Brinadd of Canada Ltd. was disallowed September 3, 1982. Oilfield contended that the transaction was not reviewable and that, consequently, the disallowance order was of no effect. In February 1983, an application was made to the Federal Court, Trial Division, for an Order

rendering the investment by Oilfield nugatory. The trial date was scheduled for May 18, 1983, in the Federal Court in Calgary.

#### **Trio-Kenwood Inc.**

In 1981, criminal proceedings were commenced in Provincial Court against Trio-Kenwood for failure to respond to a ministerial demand to file notice of its investment. On March 3, 1982 the accused was acquitted. The Attorney General for Canada filed a notice of appeal, but no date has yet been set. Because Trio-Kenwood filed notice and the Governor in Council allowed the investment March 3, 1983, the application, commenced in December 1981, for an order rendering the investment nugatory was discontinued.

### **ADMINISTRATION**

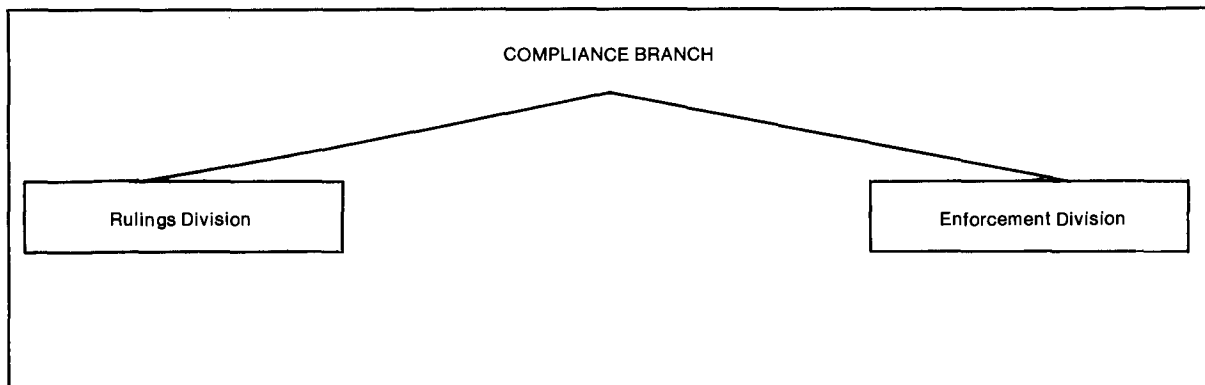
For fiscal year 1982-83, the Agency was assigned a budgetary allotment of \$5,862,000 and 125 person-years. The actual expenditure was \$5,778,573 and 125 person-years were utilized. During the year, administrative activities continued to be carried out in accordance with the policies and procedures of the Treasury Board and the Public Service Commission. The job classification changes required by the introduction of the Senior Management category were completed, and an improved procedure for the performance review and appraisal of all Agency employees was introduced.

## Organization of the Agency

The Foreign Investment Review Agency, whose sole responsibility is to advise and assist the Minister responsible for the administration of the Act, has three operational units: Compliance Branch, Assessment Bureau and Policy, Research and Communications Branch. Their functions and responsibilities are described below. All units of the Agency are supported by the Personnel and Administration Division, which reports directly to the Commissioner. Legal services are provided to the Agency by Department of Justice advisors.

### COMPLIANCE BRANCH

The Compliance Branch is responsible for ensuring that the legal requirements of the Act are met.



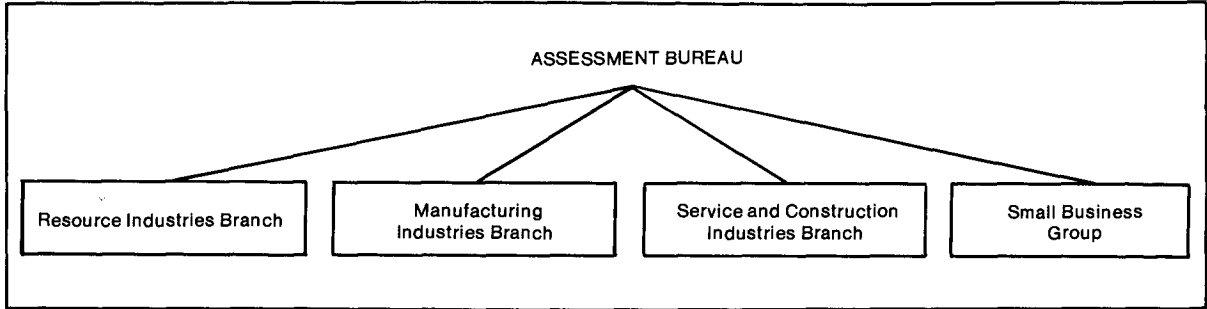
The Rulings Division receives and verifies notices from investors who submit their investment proposals for review under the Act. It provides informal advice to investors, their counsel and Agency officials on the applicability of the Act and assists the Minister in discharging his statutory responsibility for issuing formal opinions on the eligibility status of applicants and on whether or not the proposed new business activities are related to existing activities of a business.

The Enforcement Division carries out a program of surveillance to identify reviewable transactions for which notices have not been filed and ensures that they are submitted for review under the Act. It regularly monitors the implementation of plans and undertakings offered by investors whose applications have been allowed. It also ensures that investors whose proposals have been disallowed by the Governor in Council comply with the orders of disallowance within a reasonable period of time. This may involve making sure that new businesses which may have already been established cease operating; causing and monitoring the divestiture of an acquired Canadian business enterprise; and making certain that investment proposals that are disallowed are not implemented. The Enforcement Division also conducts investigations and inspections, informally or formally under the authority of the Act, into apparent instances of failure to comply with the Act, including implementation of investment proposals without Governor in Council approval, or on terms different from those contained in the proposal. And, it advises the Minister to invoke, when necessary, the remedial provisions of the Act (injunctions, nugatory orders, or orders to comply with undertakings).



# ASSESSMENT BUREAU

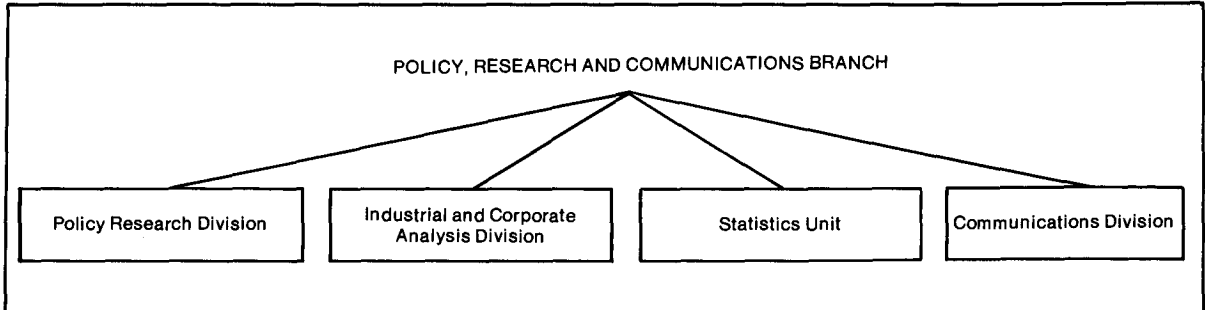
The Assessment Bureau, which is at the heart of the Agency's operations, analyses investment proposals against the factors for the assessment of significant benefit to Canada. It has three branches, each carrying out the same functions in relation to one of the three broad sectors of the economy, namely: Construction and Services; Manufacturing Industries; and Resource Industries. In addition, a small-business group provides rapid analysis and assessment of small business proposals in the manufacturing and service sectors.



In all four units the analysis is based primarily on information provided by the investor in his notice and information on companies and sectors provided by federal departments and agencies with policy responsibilities and expertise in the industry sectors involved. The Bureau also maintains direct contact with provincial governments in order to determine how investment proposals relate to their industrial and economic policy objectives. Following this analysis, the Bureau advises and assists the Minister in his assessment of the proposals. The sections in this report on the caseload and significant benefits provide further insight into the work of the Assessment Bureau.

# POLICY, RESEARCH AND COMMUNICATIONS BRANCH

The Policy, Research and Communications Branch is responsible primarily for research and analysis in support of Agency operations and the development of government policy related to foreign investment. It reviews results achieved through the administration of the Act and helps to develop new approaches to improve the effectiveness of the program.



The Policy Research Division briefs ministers, senior Agency officials, Canadian businessmen, the international investment community and other interest groups on the many issues related to Canada's foreign investment policy. Other functions include responding to questions from members of Parliament and senators and from the general public, receiving visitors at the Agency who seek information on the program and the Act, and providing speakers for seminars and engagements on various topics surrounding the issue of foreign investment in Canada. Policy research is the centre of the Division's work, and to this end, it participates in the Interdepartmental Committee on International Investment Policies (which is chaired by the Department of External Affairs and is concerned with a host of international issues, many of which have major implications for foreign investment policy) and participates in the work of the Committee on International Investment and Multinational Enterprises of the Organization for Economic Cooperation and Development. The Division also carries out a wide range of research projects on various aspects of foreign direct investment, including the behaviour of multinational enterprises.

The Industrial and Corporate Analysis Division is responsible for advice and analysis on industrial and corporate performance in support of the assessment and enforcement functions of the Agency. Equally important is the advice it continues to provide in the determination of whether or not proposed acquisition or new business investments are related to the existing business of applicants. The Division provided the economic analysis for 93 enquiries on relatedness, as a complement to the legal considerations involved, and carried out 150 studies in support of the Agency's assessment and enforcement roles.

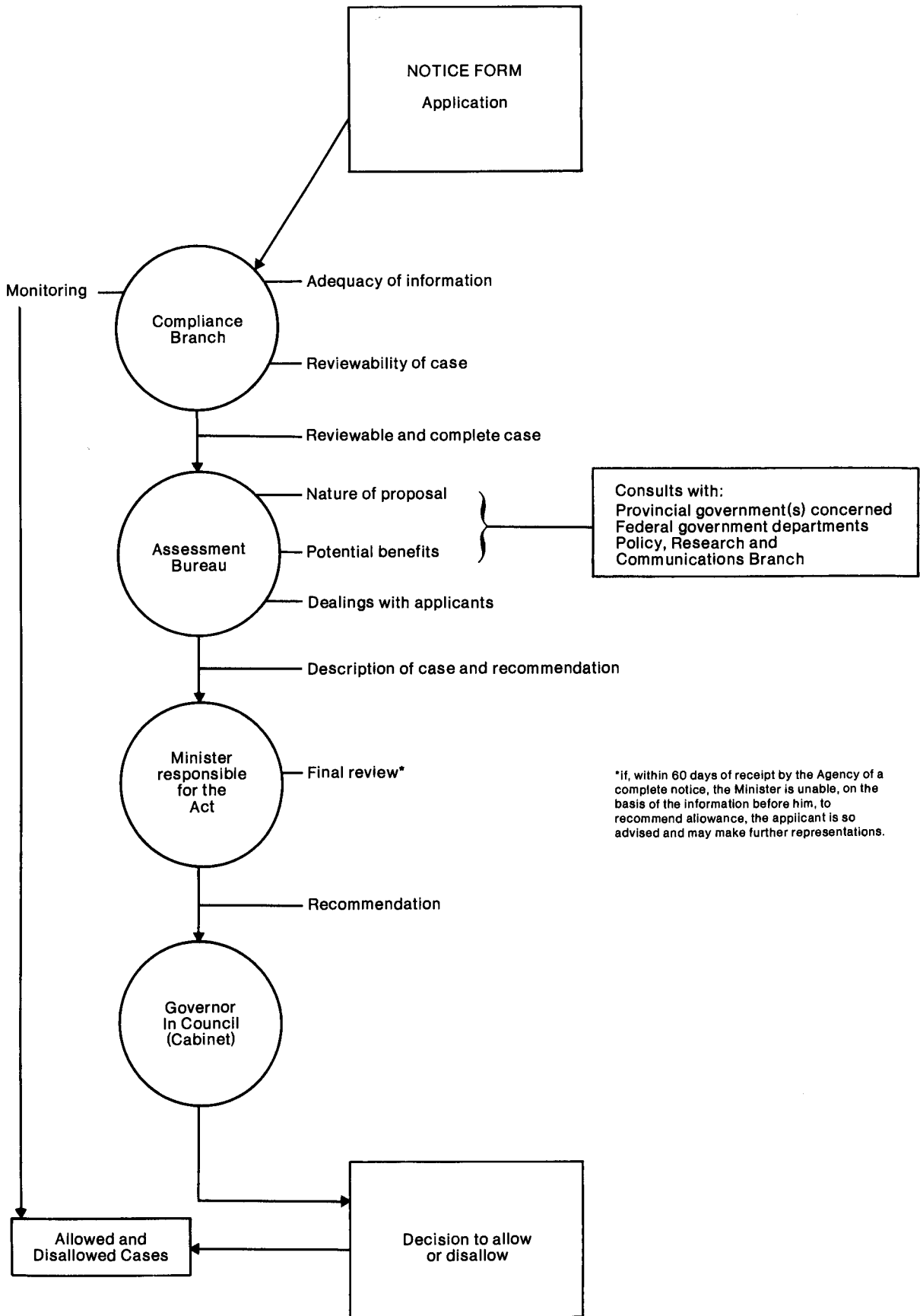
The Statistics Unit compiles and maintains data on investments reviewed and on the review process for purposes of internal management, reporting and research. The unit provides statistical analysis in support of the Agency's information program, including responses to parliamentary and other enquiries.

The objective of the Communications Division is to ensure that foreign investors, their governments, their advisors and the general public fully understand the nature, objectives and requirements of the Foreign Investment Review Act, through publications and other means of communication. Among the publications are annual and quarterly reports on activities under the Act, working papers and information for foreign investors and their legal advisors. The Division also participates in the development of the Agency's communication policy and programs.

## **REVIEW PROCESS**

As soon as a notice outlining an investment proposal is received by the Foreign Investment Review Agency, it is examined by the Compliance Branch to determine whether or not the proposal is reviewable and whether the notice contains all of the information prescribed by the Foreign Investment Review Regulations. If the proposal is judged reviewable and complete, it is passed on to the Assessment Bureau for evaluation based on the benefit factors outlined in the Act. Frequently, during this stage, information additional to that contained in the notice is sought and obtained through contacts with the applicant and consultations with appropriate federal departments. The proposal is also circulated to the province or provinces that would be significantly affected by the investment for their views and comments. Once all the necessary information has been assembled the case is then referred to the Minister, together with an assessment by the Agency of the perceived effects of the investment by reference to the factors prescribed in subsection 2(2) of the Act. If the Minister concludes that the investment is likely to result in significant benefit to Canada he must make a recommendation to the Governor in Council that the investment be allowed. If not, the applicant is informed accordingly. The applicant then has the opportunity to make further representations. When those representations are completed the case is referred to the Minister a second time for a final decision as to what his recommendation will be.

# REVIEW PROCESS





## **APPENDICES**



**Appendix A**  
**Statistical Tables**





Table I

## All Applications Outcome or Status

|   | Acquisitions |       |                    | New businesses |       |                    | All applications |       |                    |
|---|--------------|-------|--------------------|----------------|-------|--------------------|------------------|-------|--------------------|
|   | 81-82        | 82-83 | Total <sup>1</sup> | 81-82          | 82-83 | Total <sup>2</sup> | 81-82            | 82-83 | Total <sup>1</sup> |
| Applications received   | 359          | 456   | 2,955              | 440            | 487   | 3,042              | 799              | 943   | 5,997              |
| Withdrawn prior to certification  | 26           | 24    | 181                | 78             | 41    | 360                | 104              | 65    | 541                |
| Returned as non-reviewable  | 4            | 2     | 113                | 2              | —     | 29                 | 6                | 2     | 142                |
| Pending small-business cases on which more information requested <sup>3</sup> | 3            | —     |                    | 10             | 1     |                    | 13               | 1     |                    |
| Pending certification   | 28           | 34    |                    | 54             | 49    |                    | 82               | 83    |                    |
| Uncertified applications carried forward from previous year                   | 40           | 31    |                    | 105            | 64    | —                  | 145              | 95    | —                  |
| Applications certified as reviewable  | 338          | 427   | 2,627              | 401            | 460   | 2,603              | 739              | 887   | 5,230              |
| Unresolved applications carried forward from previous year                    | 144          | 168   |                    | 167            | 163   | —                  | 311              | 331   | —                  |
| Applications resolved   | 314          | 518   | 2,550              | 405            | 561   | 2,541              | 719              | 1,079 | 5,091              |
| Allowed   | 248          | 469   | 2,126              | 265            | 455   | 2,059              | 513              | 924   | 4,185              |
| Disallowed  | 36           | 13    | 204                | 45             | 47    | 194                | 81               | 60    | 398                |
| Withdrawn after certification but before decision by the Governor in Council  | 30           | 36    | 220                | 95             | 59    | 288                | 125              | 95    | 508                |
| Applications under assessment at year-end                                     | 168          | 77    |                    | 163            | 62    |                    | 331              | 139   |                    |

<sup>1</sup> April 9, 1974 to March 31, 1983<sup>2</sup> October 15, 1975 to March 31, 1983<sup>3</sup> Small-business cases in which the Minister requested that the applicant provide a more detailed presentation of his proposals for assessment purposes, and that presentation was not complete by March 31, 1983

Table II

Reviewable Acquisition Cases  
Acquirees Classified by Asset Range  
and by Whether Canadian Controlled or Foreign Controlled

| Asset range<br>(\$000) | Total           |       |                 |         | Canadian controlled |       |                 |         | Foreign controlled |       |                 |         |
|------------------------|-----------------|-------|-----------------|---------|---------------------|-------|-----------------|---------|--------------------|-------|-----------------|---------|
|                        | Number of cases |       | Assets (\$mil.) |         | Number of cases     |       | Assets (\$mil.) |         | Number of cases    |       | Assets (\$mil.) |         |
|                        | 81-82           | 82-83 | 81-82           | 82-83   | 81-82               | 82-83 | 81-82           | 82-83   | 81-82              | 82-83 | 81-82           | 82-83   |
| Up to 499              | 94              | 108   | 19.6            | 23.4    | 60                  | 72    | 12.8            | 15.4    | 34                 | 36    | 6.8             | 8.0     |
| 500 — 999              | 53              | 60    | 37.6            | 44.5    | 32                  | 41    | 22.6            | 30.1    | 21                 | 19    | 15.0            | 14.4    |
| 1,000 — 1,999          | 54              | 73    | 75.5            | 113.4   | 27                  | 39    | 36.5            | 58.9    | 27                 | 34    | 39.0            | 54.5    |
| 2,000 — 4,999          | 47              | 73    | 155.2           | 243.3   | 19                  | 33    | 66.6            | 115.9   | 28                 | 40    | 88.6            | 127.4   |
| 5,000 — 9,999          | 29              | 40    | 210.1           | 293.7   | 6                   | 18    | 41.5            | 135.7   | 23                 | 22    | 168.6           | 158.0   |
| 10,000 — 24,999        | 31              | 44    | 460.1           | 734.6   | 11                  | 15    | 158.2           | 247.0   | 20                 | 29    | 301.9           | 487.6   |
| 25,000 and above       | 30              | 29    | 7,498.4         | 3,871.8 | 11                  | 8     | 6,181.4         | 508.7   | 19                 | 21    | 1,317.0         | 3,363.1 |
| TOTAL                  | 338             | 427   | 8,456.5         | 5,324.7 | 166                 | 226   | 6,519.6         | 1,111.7 | 172                | 201   | 1,936.9         | 4,213.0 |
|                        | (% )            |       | (% )            |         | (% )                |       | (% )            |         | (% )               |       | (% )            |         |
|                        | 81-82           | 82-83 | 81-82           | 82-83   | 81-82               | 82-83 | 81-82           | 82-83   | 81-82              | 82-83 | 81-82           | 82-83   |
| Up to 499              | 27.8            | 25.3  | 0.2             | 0.5     | 36.2                | 31.9  | 0.2             | 1.4     | 19.8               | 17.9  | 0.3             | 0.2     |
| 500 — 999              | 15.7            | 14.0  | 0.5             | 0.8     | 19.3                | 18.1  | 0.4             | 2.7     | 12.2               | 9.5   | 0.8             | 0.3     |
| 1,000 — 1,999          | 16.0            | 17.1  | 0.9             | 2.1     | 16.3                | 17.3  | 0.6             | 5.3     | 15.7               | 16.9  | 2.0             | 1.3     |
| 2,000 — 4,999          | 13.9            | 17.1  | 1.8             | 4.6     | 11.4                | 14.6  | 1.0             | 10.4    | 16.3               | 19.9  | 4.6             | 3.0     |
| 5,000 — 9,999          | 8.6             | 9.4   | 2.5             | 5.5     | 3.6                 | 8.0   | 0.6             | 12.2    | 13.4               | 10.9  | 8.7             | 3.8     |
| 10,000 — 24,999        | 9.1             | 10.3  | 5.4             | 13.8    | 6.6                 | 6.6   | 2.4             | 22.2    | 11.6               | 14.4  | 15.6            | 11.6    |
| 25,000 and above       | 8.9             | 6.8   | 88.7            | 72.7    | 6.6                 | 3.5   | 94.8            | 45.8    | 11.0               | 10.5  | 68.0            | 79.8    |
| TOTAL                  | 100.0           | 100.0 | 100.0           | 100.0   | 100.0               | 100.0 | 100.0           | 100.0   | 100.0              | 100.0 | 100.0           | 100.0   |

**Table III**  
**Reviewable Acquisition Cases**  
**Acquirees Classified by Employment Range**  
**and by whether Canadian Controlled or Foreign Controlled**

| Employment range | Total           |              |               |               | Canadian controlled |              |               |               | Foreign controlled |              |               |               |
|------------------|-----------------|--------------|---------------|---------------|---------------------|--------------|---------------|---------------|--------------------|--------------|---------------|---------------|
|                  | Number of cases |              | Employment    |               | Number of cases     |              | Employment    |               | Number of cases    |              | Employment    |               |
|                  | 81-82           | 82-83        | 81-82         | 82-83         | 81-82               | 82-83        | 81-82         | 82-83         | 81-82              | 82-83        | 81-82         | 82-83         |
| 0 - 24           | 171             | 215          | 1,403         | 1,765         | 97                  | 128          | 795           | 1,087         | 74                 | 87           | 608           | 678           |
| 25 - 49          | 52              | 70           | 1,787         | 2,375         | 25                  | 38           | 850           | 1,267         | 27                 | 32           | 937           | 1,108         |
| 50 - 74          | 19              | 38           | 1,163         | 2,261         | 9                   | 20           | 527           | 1,170         | 10                 | 18           | 636           | 1,091         |
| 75 - 99          | 21              | 17           | 1,827         | 1,435         | 8                   | 7            | 675           | 568           | 13                 | 10           | 1,152         | 867           |
| 100 - 299        | 45              | 57           | 7,421         | 10,019        | 18                  | 25           | 2,769         | 4,515         | 27                 | 32           | 4,652         | 5,504         |
| 300 - 999        | 22              | 19           | 12,596        | 8,996         | 3                   | 5            | 17,228        | 1,961         | 19                 | 14           | 18,780        | 7,035         |
| 1,000 and above  | 8               | 11           | 23,412        | 27,512        | 6                   | 3            |               | 4,883         | 2                  | 8            |               | 22,629        |
| <b>TOTAL</b>     | <b>338</b>      | <b>427</b>   | <b>49,609</b> | <b>54,363</b> | <b>166</b>          | <b>226</b>   | <b>22,844</b> | <b>15,451</b> | <b>172</b>         | <b>201</b>   | <b>26,765</b> | <b>38,912</b> |
|                  | <b>(%)</b>      |              | <b>(%)</b>    |               | <b>(%)</b>          |              | <b>(%)</b>    |               | <b>(%)</b>         |              | <b>(%)</b>    |               |
|                  | 81-82           | 82-83        | 81-82         | 82-83         | 81-82               | 82-83        | 81-82         | 82-83         | 81-82              | 82-83        | 81-82         | 82-83         |
| 0 - 24           | 50.6            | 50.4         | 2.8           | 3.2           | 58.4                | 56.6         | 3.5           | 7.0           | 43.0               | 43.3         | 2.3           | 1.7           |
| 25 - 49          | 15.4            | 16.4         | 3.6           | 4.4           | 15.1                | 16.8         | 3.7           | 8.2           | 15.7               | 15.9         | 3.5           | 2.9           |
| 50 - 74          | 5.6             | 8.9          | 2.3           | 4.2           | 5.4                 | 8.9          | 2.3           | 7.6           | 5.8                | 8.9          | 2.4           | 2.8           |
| 75 - 99          | 6.2             | 4.0          | 3.7           | 2.6           | 4.8                 | 3.1          | 3.0           | 3.7           | 7.6                | 5.0          | 4.3           | 2.2           |
| 100 - 299        | 13.3            | 13.3         | 15.0          | 18.4          | 10.9                | 11.1         | 12.1          | 29.2          | 15.7               | 15.9         | 17.4          | 14.1          |
| 300 - 999        | 6.5             | 4.4          | 25.4          | 16.6          | 1.8                 | 2.2          | 75.4          | 12.7          | 11.0               | 7.0          | 70.1          | 18.1          |
| 1,000 and above  | 2.4             | 2.6          | 47.2          | 50.6          | 3.6                 | 1.3          |               | 31.6          | 1.2                | 4.0          |               | 58.2          |
| <b>TOTAL</b>     | <b>100.0</b>    | <b>100.0</b> | <b>100.0</b>  | <b>100.0</b>  | <b>100.0</b>        | <b>100.0</b> | <b>100.0</b>  | <b>100.0</b>  | <b>100.0</b>       | <b>100.0</b> | <b>100.0</b>  | <b>100.0</b>  |

**Table IV**  
**Reviewable Acquisition Cases**  
**Acquirees Classified by Principal Industry Sector**

| Industry sector                                   | Number of cases |            | Assets of acquirees (\$000) |                  | Average assets of acquirees (\$000) |               | Distribution by number of cases (%) |              | Distribution by assets of acquirees (%) |              |
|---|-----------------|------------|-----------------------------|------------------|-------------------------------------|---------------|-------------------------------------|--------------|---|--------------|
|   | 81-82           | 82-83      | 81-82                       | 82-83            | 81-82 <sup>1</sup>                  | 82-83         | 81-82                               | 82-83        | 81-82 <sup>1</sup>                      | 82-83        |
| Mines, mineral fuels, and incidental services     | 10              | 21         |                             |                  |                                     |               | 2.9                                 | 4.9          |   |              |
| Other resources                                   | 2               | 2          | 138,828                     | 1,112,475        | 11,569                              | 48,368        | 0.6                                 | 0.5          | 4.8                                     | 20.9         |
| Manufacturing                                     | 132             | 168        | 1,765,399                   | 2,539,746        | 13,374                              | 15,118        | 39.1                                | 39.3         | 61.0                                    | 47.7         |
| Construction                                      | 16              | 4          | 72,458                      | 13,298           | 4,529                               | 3,325         | 4.7                                 | 0.9          | 2.5                                     | 0.2          |
| Transportation, communication and other utilities | 9               | 20         | 20,320                      | 120,032          | 2,258                               | 6,002         | 2.7                                 | 4.7          | 0.7                                     | 2.3          |
| Wholesale and retail trade                        | 91              | 107        | 320,425                     | 277,995          | 3,521                               | 2,598         | 26.9                                | 25.1         | 11.1                                    | 5.2          |
| Finance, insurance and real estate                | 18              | 26         | 5,935,385                   | 1,041,202        | 21,978                              | 40,046        | 5.3                                 | 6.1          | 12.9                                    | 19.6         |
| Community, business and personal services         | 60              | 79         | 203,676                     | 219,969          | 3,395                               | 2,784         | 17.8                                | 18.5         | 7.0                                     | 4.1          |
| <b>TOTAL</b>                                      | <b>338</b>      | <b>427</b> | <b>8,456,491</b>            | <b>5,324,717</b> | <b>8,590</b>                        | <b>12,470</b> | <b>100.0</b>                        | <b>100.0</b> | <b>100.0</b>                            | <b>100.0</b> |
| <b>SUMMARY</b>                                    |                 |            |                             |                  |                                     |               |                                     |              |   |              |
| Resource  | 12              | 23         | 138,828                     | 1,112,475        | 11,569                              | 48,368        | 3.5                                 | 5.4          | 4.8                                     | 20.9         |
| Manufacturing                                     | 132             | 168        | 1,765,399                   | 2,539,746        | 13,374                              | 15,118        | 39.1                                | 39.3         | 61.0                                    | 47.7         |
| Service   | 194             | 236        | 6,552,264                   | 1,672,496        | 5,132                               | 7,086         | 57.4                                | 55.3         | 34.2                                    | 31.4         |

<sup>1</sup> One case with assets of more than \$5.5 billion has been excluded from the calculations in the "average assets of acquirees" and "distribution by assets of acquirees" columns because inclusion of this amount would unduly distort the comparison between the two fiscal years

**Table V**  
**Reviewable Acquisition Cases**  
**Acquirees Classified by Principal Type of Manufacturing**

| Type of Manufacturing           | Number of cases |            | Assets of acquirees (\$000) |                  | Average assets of acquirees (\$000) |               | Distribution by number of cases (%) |              | Distribution by assets of acquirees (%) |              |
|---------------------------------|-----------------|------------|-----------------------------|------------------|-------------------------------------|---------------|-------------------------------------|--------------|---|--------------|
|                                 | 81-82           | 82-83      | 81-82                       | 82-83            | 81-82                               | 82-83         | 81-82                               | 82-83        | 81-82                                   | 82-83        |
| Food and beverages              | 7               | 21         | 452,006                     | 149,608          | 64,572                              | 7,124         | 5.3                                 | 12.5         | 25.6                                    | 5.9          |
| Tobacco products                | —               | —          | —                           | —                | —                                   | —             | —                                   | —            | —                                       | —            |
| Rubber and plastic products     | 7               | 11         | 53,974                      | 43,640           | 7,711                               | 3,967         | 5.3                                 | 6.5          | 3.1                                     | 1.7          |
| Leather                         | —               | 2          | —                           | c.               | —                                   | c.            | —                                   | 1.2          | —                                       | c.           |
| Textiles                        | 3               | 4          | 13,027                      | 5,022            | 4,342                               | 1,256         | 2.3                                 | 2.4          | 0.7                                     | 0.2          |
| Knitting Mills                  | 2               | —          | c.                          | —                | c.                                  | —             | 1.5                                 | —            | c.                                      | —            |
| Clothing                        | 5               | 5          | 9,798                       | 11,659           | 1,960                               | 2,332         | 3.8                                 | 3.0          | 0.6                                     | 0.5          |
| Wood                            | 7               | 2          | 55,494                      | c.               | 7,928                               | c.            | 5.3                                 | 1.2          | 3.1                                     | c.           |
| Furniture and fixtures          | 4               | 4          | 8,149                       | 24,423           | 2,037                               | 6,106         | 3.0                                 | 2.4          | 0.5                                     | 1.0          |
| Paper and allied                | 2               | 4          | c.                          | 52,126           | c.                                  | 13,032        | 1.5                                 | 2.4          | c.                                      | 2.0          |
| Printing, publishing and allied | 4               | 5          | 3,494                       | 39,468           | 1,193                               | 7,894         | 3.0                                 | 3.0          | 0.2                                     | 1.6          |
| Primary metal                   | 3               | 4          | 50,395                      | c.               | 16,798                              | c.            | 2.3                                 | 2.4          | 2.8                                     | c.           |
| Metal fabricating               | 17              | 28         | 91,724                      | 165,152          | 5,396                               | 5,898         | 12.9                                | 16.7         | 5.2                                     | 6.5          |
| Machinery                       | 12              | 18         | 83,680                      | 108,200          | 6,973                               | 6,011         | 9.1                                 | 10.7         | 4.7                                     | 4.3          |
| Transportation equipment        | 8               | 10         | 247,275                     | 257,620          | 30,909                              | 25,762        | 6.1                                 | 5.9          | 14.0                                    | 10.1         |
| Electrical products             | 16              | 16         | 513,724                     | 205,528          | 32,108                              | 12,846        | 12.1                                | 9.5          | 29.1                                    | 8.1          |
| Non-metallic mineral products   | 7               | 4          | 25,960                      | c.               | 3,709                               | c.            | 5.3                                 | 2.4          | 1.5                                     | c.           |
| Petroleum and coal products     | —               | —          | —                           | —                | —                                   | —             | —                                   | —            | —                                       | —            |
| Chemical                        | 17              | 17         | 90,786                      | 49,540           | 5,340                               | 2,914         | 12.9                                | 10.1         | 5.1                                     | 1.9          |
| Miscellaneous manufacturing     | 11              | 13         | 47,242                      | 47,891           | 4,295                               | 3,684         | 8.3                                 | 7.7          | 2.7                                     | 1.9          |
| <b>TOTAL</b>                    | <b>132</b>      | <b>168</b> | <b>1,765,399</b>            | <b>2,539,746</b> | <b>13,374</b>                       | <b>15,118</b> | <b>100.0</b>                        | <b>100.0</b> | <b>100.0</b>                            | <b>100.0</b> |

c. Asset figures excluded to preserve confidentiality

**Table VI**  
**Reviewable Acquisition Cases**  
**Acquirees Classified by Province of Principal Location**

| Region                          | Number of cases |            | Assets of acquirees (\$000) |                  | Distribution by number of cases (%) |              | Distribution by assets of acquirees (%) |              |
|---------------------------------|-----------------|------------|-----------------------------|------------------|-------------------------------------|--------------|---|--------------|
|                                 | 81-82           | 82-83      | 81-82                       | 82-83            | 81-82                               | 82-83        | 81-82                                   | 82-83        |
| Atlantic provinces              | 11              | 13         | 26,647                      | 23,861           | 3.2                                 | 3.0          | 0.9                                     | 0.4          |
| Newfoundland                    | 2               | —          | c.                          | —                | 0.6                                 | —            | c.                                      | —            |
| Prince Edward Island            | —               | 2          | —                           | c.               | —                                   | 0.4          | —                                       | c.           |
| Nova Scotia                     | 4               | 6          | c.                          | c.               | 1.2                                 | 1.4          | c.                                      | c.           |
| New Brunswick                   | 5               | 5          | 6,623                       | 14,811           | 1.4                                 | 1.2          | 0.2                                     | 0.3          |
| Quebec                          | 56              | 68         | 383,773                     | 1,100,890        | 16.6                                | 15.9         | 13.3                                    | 20.7         |
| Ontario                         | 192             | 247        | 7,613,514 <sup>1</sup>      | 1,717,535        | 56.8                                | 57.9         | 70.9                                    | 32.3         |
| Western provinces               | 79              | 99         | 432,557                     | 2,482,431        | 23.4                                | 23.2         | 14.9                                    | 46.6         |
| Manitoba                        | 11              | 1          | 33,620                      | c.               | 3.3                                 | 0.2          | 1.2                                     | c.           |
| Saskatchewan                    | —               | 5          | —                           | c.               | —                                   | 1.2          | —                                       | c.           |
| Alberta                         | 28              | 46         | 156,964                     | 1,313,819        | 8.3                                 | 10.8         | 5.4                                     | 24.7         |
| British Columbia                | 36              | 46         | 201,071                     | 1,163,082        | 10.6                                | 10.8         | 6.9                                     | 21.8         |
| Yukon and Northwest Territories | 4               | 1          | 40,902                      | c.               | 1.2                                 | 0.2          | 1.4                                     | c.           |
| <b>TOTAL</b>                    | <b>338</b>      | <b>427</b> | <b>8,456,491</b>            | <b>5,324,717</b> | <b>100.0</b>                        | <b>100.0</b> | <b>100.0</b>                            | <b>100.0</b> |

<sup>1</sup> One case with assets of more than \$5.5 billion has been excluded from the calculations in the "distribution by assets of acquirees" column because inclusion of this amount would unduly distort the comparison between the two fiscal years

c. Asset figures excluded to preserve confidentiality

**Table VII**  
**Reviewable Acquisition Cases**  
**Applicants Classified by Country of Apparent Control**

| Applicant's country<br>of apparent control | Number<br>of cases |            | Assets of<br>acquirees<br>(\$000) |                  | Distribution<br>by number<br>of cases<br>(%) |              | Distribution<br>by assets<br>of acquirees<br>(%) |              |
|--|--------------------|------------|-----------------------------------|------------------|--|--------------|--|--------------|
|  | 81-82              | 82-83      | 81-82                             | 82-83            | 81-82  | 82-83        | 81-82 <sup>1</sup>                               | 82-83        |
| United States                              | 196 <sup>r</sup>   | 272        | 1,853,896 <sup>r</sup>            | 2,541,575        | 58.0 <sup>r</sup>                            | 63.7         | 64.1 <sup>r</sup>                                | 47.7         |
| Western Europe                             | 117 <sup>r</sup>   | 120        | 6,306,870 <sup>r</sup>            | 1,811,913        | 34.6 <sup>r</sup>                            | 28.1         | 25.7 <sup>r</sup>                                | 34.0         |
| Belgium                                    | 5                  | 2          | 5,566,795                         | c.               | 1.5  | 0.5          | 0.2  | c.           |
| Denmark                                    | 2                  | 2          | c.                                | c.               | 0.6  | 0.5          | c.   | c.           |
| Finland                                    | 3                  | 2          | c.                                | c.               | 0.9  | 0.5          | c.   | c.           |
| France                                     | 10                 | 15         | 145,066                           | 274,779          | 2.9  | 3.5          | 5.0  | 5.1          |
| Greece                                     | —                  | 1          | —                                 | c.               | —  | 0.2          | —  | c.           |
| Italy                                      | 2                  | 2          | c.                                | c.               | 0.6  | 0.5          | c.   | c.           |
| Luxembourg                                 | —                  | 1          | —                                 | c.               | —  | 0.2          | —  | c.           |
| Netherlands                                | 4                  | 3          | 12,629                            | 2,980            | 1.2  | 0.7          | 0.4  | 0.1          |
| Norway                                     | 3                  | 1          | 3,211                             | c.               | 0.9  | 0.2          | 0.1  | c.           |
| Portugal                                   | —                  | 1          | —                                 | c.               | —  | 0.2          | —  | c.           |
| Sweden                                     | 8                  | 11         | 20,094                            | 55,102           | 2.4  | 2.6          | 0.7  | 1.0          |
| Switzerland                                | 12                 | 11         | 60,236                            | 50,286           | 3.5  | 2.6          | 2.1  | 0.9          |
| United Kingdom                             | 46                 | 52         | 321,196                           | 1,085,447        | 13.6   | 12.2         | 11.1   | 20.4         |
| West Germany                               | 22 <sup>r</sup>    | 16         | 135,406 <sup>r</sup>              | 46,117           | 6.5 <sup>r</sup>                             | 3.7          | 4.7 <sup>r</sup>                                 | 0.9          |
| All other countries                        | 25                 | 35         | 295,725                           | 971,229          | 7.4  | 8.2          | 10.2   | 18.3         |
| Australia                                  | 2                  | 7          | c.                                | 11,150           | 0.6  | 1.6          | c.   | 0.2          |
| Bermuda                                    | 1                  | —          | c.                                | —                | 0.3  | —            | c.   | —            |
| Hong Kong                                  | 4                  | 6          | 81,258                            | 34,023           | 1.2  | 1.4          | 2.8  | 0.7          |
| Indonesia                                  | —                  | 1          | —                                 | c.               | —  | 0.3          | —  | c.           |
| Japan                                      | 3                  | 6          | 3,882                             | 26,387           | 0.9  | 1.4          | 0.1  | 0.5          |
| Jordan                                     | 1                  | —          | c.                                | —                | 0.3  | —            | c.   | —            |
| Kenya                                      | 1                  | 1          | c.                                | c.               | 0.3  | 0.2          | c.   | c.           |
| Kuwait                                     | 1                  | —          | c.                                | —                | 0.3  | —            | c.   | —            |
| Lebanon                                    | —                  | 2          | —                                 | c.               | —  | 0.5          | —  | c.           |
| Libya                                      | —                  | 1          | —                                 | c.               | —  | 0.2          | —  | c.           |
| Malaysia                                   | —                  | 2          | —                                 | c.               | —  | 0.5          | —  | c.           |
| Mexico                                     | —                  | 1          | —                                 | c.               | —  | 0.2          | —  | c.           |
| Netherlands Antilles                       | 1                  | 1          | c.                                | c.               | 0.3  | 0.3          | c.   | c.           |
| New Zealand                                | 1                  | 1          | c.                                | c.               | 0.3  | 0.2          | c.   | c.           |
| Philippines                                | 1                  | —          | c.                                | —                | 0.3  | —            | c.   | —            |
| Saudi Arabia                               | 1                  | 1          | c.                                | c.               | 0.3  | 0.3          | c.   | c.           |
| Singapore                                  | 1                  | —          | c.                                | —                | 0.3  | —            | c.   | —            |
| South Africa                               | —                  | 1          | —                                 | c.               | —  | 0.2          | —  | c.           |
| Tanzania                                   | 1                  | —          | c.                                | —                | 0.3  | —            | c.   | —            |
| Venezuela                                  | —                  | 1          | —                                 | c.               | —  | 0.2          | —  | c.           |
| Yugoslavia                                 | —                  | 1          | —                                 | c.               | —  | 0.2          | —  | c.           |
| Non-resident Canadian                      | 6                  | 2          | 9,410                             | c.               | 1.7  | 0.5          | 0.3  | c.           |
| <b>TOTAL</b>                               | <b>338</b>         | <b>427</b> | <b>8,456,491</b>                  | <b>5,324,717</b> | <b>100.0</b>                                 | <b>100.0</b> | <b>100.0</b>                                     | <b>100.0</b> |

c. Asset figures excluded to preserve confidentiality

<sup>1</sup> One case with assets of more than \$5.5 billion has been excluded from the calculations in the "distribution by assets of acquirees" column because inclusion of this amount would unduly distort the comparison between the two fiscal years

<sup>r</sup> Revised

Table VIII

**Reviewable Acquisition Cases  
Acquirees Classified by Province of Principal Location  
and Applicants by Country of Apparent Control**

| Region                          | U.S. applicants        |            |                           |              | Western European applicants |            |                           |              | All other applicants |           |                           |              |
|---------------------------------|------------------------|------------|---------------------------|--------------|-----------------------------|------------|---------------------------|--------------|----------------------|-----------|---------------------------|--------------|
|                                 | Number                 |            | Distribution of cases (%) |              | Number                      |            | Distribution of cases (%) |              | Number               |           | Distribution of cases (%) |              |
|                                 | 81-82                  | 82-83      | 81-82 <sup>r</sup>        | 82-83        | 81-82                       | 82-83      | 81-82 <sup>r</sup>        | 82-83        | 81-82                | 82-83     | 81-82                     | 82-83        |
| Atlantic provinces              | 7                      | 6          | 3.6                       | 2.2          | 3                           | 6          | 2.6                       | 5.0          | 1                    | 1         | 4.0                       | 2.9          |
| Newfoundland                    | 1                      | —          | 0.5                       | —            | 1                           | —          | 0.9                       | —            | —                    | —         | —                         | —            |
| Prince Edward Island            | —                      | 1          | —                         | 0.4          | —                           | —          | —                         | —            | —                    | 1         | —                         | 2.9          |
| Nova Scotia                     | 3                      | 2          | 1.5                       | 0.7          | —                           | 4          | —                         | 3.3          | 1                    | —         | 4.0                       | —            |
| New Brunswick                   | 3                      | 3          | 1.6                       | 1.1          | 2                           | 2          | 1.7                       | 1.7          | —                    | —         | —                         | —            |
| Quebec                          | 20                     | 30         | 10.2                      | 11.0         | 32                          | 27         | 27.3                      | 22.5         | 4                    | 11        | 16.0                      | 31.4         |
| Ontario                         | 127                    | 174        | 64.8                      | 64.0         | 54                          | 57         | 46.2                      | 47.5         | 11                   | 16        | 44.0                      | 45.7         |
| Western provinces               | 42 <sup>r</sup>        | 62         | 21.4                      | 22.8         | 28 <sup>r</sup>             | 30         | 23.9                      | 25.0         | 9                    | 7         | 36.0                      | 20.0         |
| Manitoba                        | 6                      | 1          | 3.1                       | 0.4          | 4                           | —          | 3.4                       | —            | 1                    | —         | 4.0                       | —            |
| Saskatchewan                    | —                      | 4          | —                         | 1.5          | —                           | 1          | —                         | 0.8          | —                    | —         | —                         | —            |
| Alberta                         | 13                     | 29         | 6.6                       | 10.6         | 13                          | 15         | 11.1                      | 12.5         | 2                    | 2         | 8.0                       | 5.7          |
| British Columbia                | 20 <sup>r</sup>        | 27         | 10.2                      | 9.9          | 10 <sup>r</sup>             | 14         | 8.5                       | 11.7         | 6                    | 5         | 24.0                      | 14.3         |
| Yukon and Northwest Territories | 3                      | 1          | 1.5                       | 0.4          | 1                           | —          | 0.9                       | —            | —                    | —         | —                         | —            |
| <b>TOTAL</b>                    | <b>196<sup>r</sup></b> | <b>272</b> | <b>100.0</b>              | <b>100.0</b> | <b>117<sup>r</sup></b>      | <b>120</b> | <b>100.0</b>              | <b>100.0</b> | <b>25</b>            | <b>35</b> | <b>100.0</b>              | <b>100.0</b> |

<sup>r</sup> Revised

Table IX

**Reviewable Acquisition Cases  
Acquirees Classified by Principal Industry Sector  
and Applicants by Country of Apparent Control**

| Industry sector                                   | U.S. applicants        |            |                           |              | Western European applicants |            |                           |              | All other applicants |           |                           |              |
|---|------------------------|------------|---------------------------|--------------|-----------------------------|------------|---------------------------|--------------|----------------------|-----------|---------------------------|--------------|
|   | Number                 |            | Distribution of cases (%) |              | Number                      |            | Distribution of cases (%) |              | Number               |           | Distribution of cases (%) |              |
|   | 81-82                  | 82-83      | 81-82 <sup>r</sup>        | 82-83        | 81-82                       | 82-83      | 81-82 <sup>r</sup>        | 82-83        | 81-82                | 82-83     | 81-82                     | 82-83        |
| Mines, mineral fuels, and incidental services     | 6                      | 13         | 3.1                       | 4.8          | 4                           | 7          | 3.4                       | 5.8          | —                    | 1         | —                         | 2.8          |
| Other resources                                   | —                      | 1          | —                         | 0.3          | 2                           | 1          | 1.7                       | 0.8          | —                    | —         | —                         | —            |
| Manufacturing                                     | 81 <sup>r</sup>        | 106        | 41.3                      | 39.0         | 44 <sup>r</sup>             | 47         | 37.6                      | 39.2         | 7                    | 15        | 28.0                      | 42.9         |
| Construction                                      | 10                     | 2          | 5.1                       | 0.7          | 6                           | 2          | 5.1                       | 1.7          | —                    | —         | —                         | —            |
| Transportation, communication and other utilities | 6                      | 12         | 3.1                       | 4.4          | 2                           | 7          | 1.7                       | 5.9          | 1                    | 1         | 4.0                       | 2.9          |
| Wholesale and retail trade                        | 51                     | 70         | 26.0                      | 25.7         | 34                          | 27         | 29.1                      | 22.5         | 6                    | 10        | 24.0                      | 28.6         |
| Finance, insurance and real estate                | 7                      | 14         | 3.6                       | 5.2          | 8                           | 10         | 6.9                       | 8.3          | 3                    | 2         | 12.0                      | 5.7          |
| Community, business and personal services         | 35                     | 54         | 17.8                      | 19.9         | 17                          | 19         | 14.5                      | 15.8         | 8                    | 6         | 32.0                      | 17.1         |
| <b>TOTAL</b>                                      | <b>196<sup>r</sup></b> | <b>272</b> | <b>100.0</b>              | <b>100.0</b> | <b>117<sup>r</sup></b>      | <b>120</b> | <b>100.0</b>              | <b>100.0</b> | <b>25</b>            | <b>35</b> | <b>100.0</b>              | <b>100.0</b> |
| <b>SUMMARY</b>                                    |                        |            |                           |              |                             |            |                           |              |                      |           |                           |              |
| Resource  | 6                      | 14         | 3.1                       | 5.1          | 6                           | 8          | 5.1                       | 6.6          | —                    | 1         | —                         | 2.8          |
| Manufacturing                                     | 81 <sup>r</sup>        | 106        | 41.3                      | 39.0         | 44 <sup>r</sup>             | 47         | 37.6                      | 39.2         | 7                    | 15        | 28.0                      | 42.9         |
| Service   | 109                    | 152        | 55.6                      | 55.9         | 67                          | 65         | 57.3                      | 54.2         | 18                   | 19        | 72.0                      | 54.3         |

<sup>r</sup> Revised

Table X

**Outcome of Resolved Acquisition Cases  
Applicants Classified by Country of Apparent Control  
and Acquirees by Whether Canadian Controlled or Foreign Controlled**

| Applicant's country<br>of apparent control<br>and outcome of cases | Total              |       |         |       | Canadian controlled |       |         |       | Foreign controlled |       |         |       |
|--|--------------------|-------|---------|-------|---------------------|-------|---------|-------|--------------------|-------|---------|-------|
|  | Number<br>of cases |       | Percent |       | Number<br>of cases  |       | Percent |       | Number<br>of cases |       | Percent |       |
|  | 81-82              | 82-83 | 81-82   | 82-83 | 81-82               | 82-83 | 81-82   | 82-83 | 81-82              | 82-83 | 81-82   | 82-83 |
| United States  |                    |       |         |       |                     |       |         |       |                    |       |         |       |
| Allowed  | 134                | 307   | 74.0    | 91.6  | 60                  | 129   | 75.9    | 89.6  | 74                 | 178   | 72.6    | 93.2  |
| Disallowed   | 27                 | 11    | 14.9    | 3.3   | 12                  | 6     | 15.2    | 4.2   | 15                 | 5     | 14.7    | 2.6   |
| Withdrawn  | 20                 | 17    | 11.1    | 5.1   | 7                   | 9     | 8.9     | 6.2   | 13                 | 8     | 12.7    | 4.2   |
| TOTAL  | 181                | 335   | 100.0   | 100.0 | 79                  | 144   | 100.0   | 100.0 | 102                | 191   | 100.0   | 100.0 |
| Western Europe   |                    |       |         |       |                     |       |         |       |                    |       |         |       |
| Allowed  | 96                 | 125   | 84.9    | 88.0  | 54                  | 70    | 85.7    | 88.6  | 42                 | 55    | 84.0    | 87.3  |
| Disallowed   | 9                  | 1     | 8.0     | 0.7   | 4                   | 1     | 6.4     | 1.3   | 5                  | —     | 10.0    | —     |
| Withdrawn  | 8                  | 16    | 7.1     | 11.3  | 5                   | 8     | 7.9     | 10.1  | 3                  | 8     | 6.0     | 12.7  |
| TOTAL  | 113                | 142   | 100.0   | 100.0 | 63                  | 79    | 100.0   | 100.0 | 50                 | 63    | 100.0   | 100.0 |
| All other countries  |                    |       |         |       |                     |       |         |       |                    |       |         |       |
| Allowed  | 18                 | 37    | 90.0    | 90.3  | 13                  | 23    | 92.9    | 88.5  | 5                  | 14    | 83.3    | 93.3  |
| Disallowed   | —                  | 1     | —       | 2.4   | —                   | 1     | —       | 3.8   | —                  | —     | —       | —     |
| Withdrawn  | 2                  | 3     | 10.0    | 7.3   | 1                   | 2     | 7.1     | 7.7   | 1                  | 1     | 16.7    | 6.7   |
| TOTAL  | 20                 | 41    | 100.0   | 100.0 | 14                  | 26    | 100.0   | 100.0 | 6                  | 15    | 100.0   | 100.0 |
| Total Resolved   |                    |       |         |       |                     |       |         |       |                    |       |         |       |
| Allowed  | 248                | 469   | 79.0    | 90.5  | 127                 | 222   | 81.4    | 89.2  | 121                | 247   | 76.6    | 91.8  |
| Disallowed   | 36                 | 13    | 11.4    | 2.5   | 16                  | 8     | 10.3    | 3.2   | 20                 | 5     | 12.6    | 1.9   |
| Withdrawn  | 30                 | 36    | 9.6     | 7.0   | 13                  | 19    | 8.3     | 7.6   | 17                 | 17    | 10.8    | 6.3   |
| TOTAL  | 314                | 518   | 100.0   | 100.0 | 156                 | 249   | 100.0   | 100.0 | 158                | 269   | 100.0   | 100.0 |

Table XI

**Outcome of Resolved Acquisition Cases  
Acquirees Classified by Principal Industry Sector**

| Industry sector  | Allowed cases      |       |  |       | Disallowed cases   |       |  |       | Withdrawn cases    |       |  |       |
|--|--------------------|-------|--|-------|--------------------|-------|--|-------|--------------------|-------|--|-------|
|  | Number<br>of cases |       | Percentage of<br>industry sector<br>total<br>(%) |       | Number<br>of cases |       | Percentage of<br>industry sector<br>total<br>(%) |       | Number<br>of cases |       | Percentage of<br>industry sector<br>total<br>(%) |       |
|  | 81-82              | 82-83 | 81-82  | 82-83 | 81-82              | 82-83 | 81-82  | 82-83 | 81-82              | 82-83 | 81-82  | 82-83 |
| Mines, mineral fuels, and<br>incidental services       | 2                  | 17    | 18.2   | 65.4  | 7                  | 5     | 63.6   | 19.2  | 2                  | 4     | 18.2   | 15.4  |
| Other resources  | 3                  | 2     | 100.0  | 100.0 | —                  | —     | —  | —     | —                  | —     | —  | —     |
| Manufacturing  | 117                | 179   | 88.0   | 92.7  | 9                  | —     | 6.8  | —     | 7                  | 14    | 5.2  | 7.3   |
| Construction   | 11                 | 9     | 64.7   | 90.0  | 4                  | —     | 23.5   | —     | 2                  | 1     | 11.8   | 10.0  |
| Transportation, communica-<br>tion and other utilities | 7                  | 21    | 87.5   | 87.5  | —                  | 1     | —  | 4.2   | 1                  | 2     | 12.5   | 8.3   |
| Wholesale and retail trade                             | 56                 | 135   | 74.7   | 94.4  | 10                 | 3     | 13.3   | 2.1   | 9                  | 5     | 12.0   | 3.5   |
| Finance, insurance and<br>real estate                  | 12                 | 28    | 80.0   | 82.3  | 2                  | 2     | 13.3   | 5.9   | 1                  | 4     | 6.7  | 11.8  |
| Community, business and<br>personal services           | 40                 | 78    | 76.9   | 90.7  | 4                  | 2     | 7.7  | 2.3   | 8                  | 6     | 15.4   | 7.0   |
| TOTAL  | 248                | 469   | 79.0   | 90.5  | 36                 | 13    | 11.4   | 2.5   | 30                 | 36    | 9.6  | 7.0   |
| <b>SUMMARY</b>   |                    |       |  |       |                    |       |  |       |                    |       |  |       |
| Resource   | 5                  | 19    | 35.7   | 67.9  | 7                  | 5     | 50.0   | 17.8  | 2                  | 4     | 14.3   | 14.3  |
| Manufacturing  | 117                | 179   | 88.0   | 92.7  | 9                  | —     | 6.8  | —     | 7                  | 14    | 5.2  | 7.3   |
| Service  | 126                | 271   | 75.4   | 91.2  | 20                 | 8     | 12.0   | 2.7   | 21                 | 18    | 12.6   | 6.1   |

**Table XII**  
**Reviewable New-Business Cases**  
**New Businesses Classified by Planned Investment Range**

| Planned investment range<br>(\$000) | Number<br>of cases |            | Planned<br>investment<br>(\$mil.) |                | Distribution<br>by number<br>of cases<br>(%) |              | Distribution<br>by planned<br>investment<br>(%) |              |
|-------------------------------------|--------------------|------------|-----------------------------------|----------------|--|--------------|---|--------------|
|                                     | 81-82              | 82-83      | 81-82                             | 82-83          | 81-82  | 82-83        | 81-82   | 82-83        |
| Up to 499                           | 308                | 349        | 33.1                              | 39.1           | 76.8   | 75.9         | 4.7   | 1.1          |
| 500 — 999                           | 42                 | 33         | 28.5                              | 22.2           | 10.5   | 7.2          | 4.1   | 0.7          |
| 1,000 — 1,999                       | 26                 | 37         | 34.1                              | 49.4           | 6.5  | 8.1          | 4.8   | 1.4          |
| 2,000 — 4,999                       | 12                 | 18         | 36.5                              | 52.0           | 3.0  | 3.9          | 5.2   | 1.5          |
| 5,000 — 9,999                       | 5                  | 7          | 64.7                              | 37.6           | 1.2  | 1.5          | 9.2   | 1.1          |
| 10,000 — 24,999                     | 2                  | 8          |                                   | 131.1          | 0.5  | 1.7          |   | 3.8          |
| 25,000 and above                    | 6                  | 8          | 507.3                             | 3,116.6        | 1.5  | 1.7          | 72.0  | 90.4         |
| <b>TOTAL</b>                        | <b>401</b>         | <b>460</b> | <b>704.2</b>                      | <b>3,448.0</b> | <b>100.0</b>                                 | <b>100.0</b> | <b>100.0</b>                                    | <b>100.0</b> |

**Table XIII**  
**Reviewable New-Business Cases**  
**New Businesses Classified by Planned Employment Range**

| Planned employment range | Number<br>of cases |            | Planned<br>employment |              | Distribution<br>by number<br>of cases<br>(%) |              | Distribution<br>by planned<br>employment<br>(%) |              |
|--------------------------|--------------------|------------|-----------------------|--------------|--|--------------|---|--------------|
|                          | 81-82              | 82-83      | 81-82                 | 82-83        | 81-82  | 82-83        | 81-82   | 82-83        |
| 0 — 24                   | 341                | 389        | 2,341                 | 2,455        | 85.0   | 84.6         | 28.7  | 26.1         |
| 25 — 49                  | 25                 | 35         | 832                   | 1,109        | 6.2  | 7.6          | 10.2  | 11.8         |
| 50 — 74                  | 14                 | 10         | 719                   | 576          | 3.5  | 2.2          | 8.8   | 6.1          |
| 75 — 99                  | 7                  | 9          | 562                   | 754          | 1.8  | 2.0          | 6.9   | 8.0          |
| 100 — 299                | 8                  | 13         | 1,169                 | 1,834        | 2.0  | 2.8          | 14.4  | 19.5         |
| 300 — 999                | 6                  | 3          | 2,530                 | 2,676        | 1.5  | 0.6          | 31.0  | 28.5         |
| 1,000 and above          | —                  | 1          | —                     |              | —  | 0.2          | —   |              |
| <b>TOTAL</b>             | <b>401</b>         | <b>460</b> | <b>8,153</b>          | <b>9,404</b> | <b>100.0</b>                                 | <b>100.0</b> | <b>100.0</b>                                    | <b>100.0</b> |

**Table XIV**  
**Reviewable New-Business Cases**  
**New Businesses Classified by Principal Industry Sector**

| Industry sector                                   | Number of cases |            | Planned investment (\$000) |                  | Average planned investment (\$000) |              | Distribution by number of cases (%) |              | Distribution by planned investment (%) |              |
|---|-----------------|------------|----------------------------|------------------|------------------------------------|--------------|-------------------------------------|--------------|--|--------------|
|   | 81-82           | 82-83      | 81-82                      | 82-83            | 81-82                              | 82-83        | 81-82                               | 82-83        | 81-82                                  | 82-83        |
| Mines, mineral fuels, and incidental services     | 11              | 12         | 352,220                    | 2,424,001        | 32,020                             | 173,143      | 2.7                                 | 2.6          | 50.0                                   | 70.3         |
| Other resources                                   | 3               | 2          | 1,820                      |                  | 607                                |              | 0.8                                 | 0.4          | 0.3                                    |              |
| Manufacturing                                     | 109             | 129        | 96,993                     | 753,147          | 890                                | 5,838        | 27.2                                | 28.0         | 13.8                                   | 21.8         |
| Construction                                      | 20              | 14         | 5,543                      | 7,358            | 277                                | 526          | 5.0                                 | 3.1          | 0.8                                    | 0.2          |
| Transportation, communication and other utilities | 15              | 8          | 42,341                     | 51,513           | 2,823                              | 6,439        | 3.7                                 | 1.7          | 6.0                                    | 1.5          |
| Wholesale and retail trade                        | 151             | 178        | 54,412                     | 34,821           | 360                                | 196          | 37.7                                | 38.7         | 7.7                                    | 1.0          |
| Finance, insurance and real estate                | 8               | 16         | 50,361                     | 138,524          | 6,295                              | 8,658        | 2.0                                 | 3.5          | 7.1                                    | 4.0          |
| Community, business and personal services         | 84              | 101        | 100,480                    | 38,627           | 1,196                              | 382          | 20.9                                | 22.0         | 14.3                                   | 1.2          |
| <b>TOTAL</b>                                      | <b>401</b>      | <b>460</b> | <b>704,170</b>             | <b>3,447,991</b> | <b>1,756</b>                       | <b>7,496</b> | <b>100.0</b>                        | <b>100.0</b> | <b>100.0</b>                           | <b>100.0</b> |
| <b>SUMMARY</b>                                    |                 |            |                            |                  |                                    |              |                                     |              |  |              |
| Resource  | 14              | 14         | 354,040                    | 2,424,001        | 25,289                             | 173,143      | 3.5                                 | 3.0          | 50.3                                   | 70.3         |
| Manufacturing                                     | 109             | 129        | 96,993                     | 753,147          | 890                                | 5,838        | 27.2                                | 28.0         | 13.8                                   | 21.8         |
| Service   | 278             | 317        | 253,137                    | 270,843          | 911                                | 854          | 69.3                                | 69.0         | 35.9                                   | 7.9          |

**Table XV**  
**Reviewable New-Business Cases**  
**New Businesses Classified by Principal Type of Manufacturing**

| Type of Manufacturing           | Number of cases |            | Planned investment (\$000) |                | Average planned investment (\$000) |              | Distribution by number of cases (%) |              | Distribution by planned investment (%) |              |
|---------------------------------|-----------------|------------|----------------------------|----------------|------------------------------------|--------------|-------------------------------------|--------------|--|--------------|
|                                 | 81-82           | 82-83      | 81-82                      | 82-83          | 81-82                              | 82-83        | 81-82                               | 82-83        | 81-82                                  | 82-83        |
| Food and beverages              | 4               | 11         | 2,400                      | 41,972         | 600                                | 3,816        | 3.7                                 | 8.5          | 2.4                                    | 5.6          |
| Tobacco products                | —               | —          | —                          | —              | —                                  | —            | —                                   | —            | —                                      | —            |
| Rubber and plastic products     | 10              | 8          | 7,268                      | 49,770         | 727                                | 6,221        | 9.2                                 | 6.2          | 7.4                                    | 6.6          |
| Leather                         | 1               | 1          | c.                         | c.             | c.                                 | c.           | 0.9                                 | 0.8          | c.                                     | c.           |
| Textiles                        | 5               | 3          | 4,120                      | 5,810          | 824                                | 1,162        | 4.6                                 | 2.3          | 4.2                                    | 0.8          |
| Knitting Mills                  | —               | —          | —                          | —              | —                                  | —            | —                                   | —            | —                                      | —            |
| Clothing                        | 4               | 3          | 655                        | 1,424          | 164                                | 475          | 3.7                                 | 2.3          | 0.6                                    | 0.2          |
| Wood                            | 1               | 1          | c.                         | c.             | c.                                 | c.           | 0.9                                 | 0.8          | c.                                     | c.           |
| Furniture and fixtures          | 1               | 1          | c.                         | c.             | c.                                 | c.           | 0.9                                 | 0.8          | c.                                     | c.           |
| Paper and allied                | 3               | 8          | 6,725                      | 7,361          | 2,242                              | 920          | 2.8                                 | 6.2          | 6.9                                    | 1.0          |
| Printing, publishing and allied | 1               | 3          | c.                         | 550            | c.                                 | 183          | 0.9                                 | 2.3          | c.                                     | 0.1          |
| Primary metal                   | 3               | 1          | 174                        | c.             | 58                                 | c.           | 2.7                                 | 0.8          | 0.1                                    | c.           |
| Metal fabricating               | 17              | 20         | 7,607                      | 30,404         | 447                                | 152          | 15.6                                | 15.5         | 7.8                                    | 4.0          |
| Machinery                       | 19              | 21         | 8,110                      | 6,498          | 427                                | 309          | 17.4                                | 16.3         | 8.3                                    | 0.9          |
| Transportation equipment        | 3               | 12         | 9,250                      | 61,501         | 3,083                              | 5,125        | 2.7                                 | 9.3          | 9.5                                    | 8.2          |
| Electrical products             | 9               | 12         | 6,583                      | 3,223          | 731                                | 269          | 8.3                                 | 9.3          | 6.7                                    | 0.4          |
| Non-metallic mineral products   | 5               | 3          | 3,550                      | 19,809         | 710                                | 6,603        | 4.6                                 | 2.3          | 3.6                                    | 2.6          |
| Petroleum and coal products     | —               | 2          | —                          | c.             | —                                  | c.           | —                                   | 1.5          | —                                      | c.           |
| Chemical                        | 11              | 10         | 6,126                      | 8,691          | 557                                | 869          | 10.1                                | 7.8          | 6.3                                    | 1.1          |
| Miscellaneous manufacturing     | 12              | 9          | 6,510                      | 10,164         | 543                                | 1,129        | 11.0                                | 7.0          | 6.7                                    | 1.3          |
| <b>TOTAL</b>                    | <b>109</b>      | <b>129</b> | <b>96,993</b>              | <b>753,147</b> | <b>890</b>                         | <b>5,838</b> | <b>100.0</b>                        | <b>100.0</b> | <b>100.0</b>                           | <b>100.0</b> |

c. Planned investment figures excluded to preserve confidentiality



**Table XVI**

**Reviewable New-Business Cases  
New Businesses Classified by Province of Principal Location**

| Region                          | Number of cases |            | Planned investment (\$000) |                  | Distribution by number of cases (%) |              | Distribution by planned investment (%) |              |
|---------------------------------|-----------------|------------|----------------------------|------------------|-------------------------------------|--------------|--|--------------|
|                                 | 81-82           | 82-83      | 81-82                      | 82-83            | 81-82                               | 82-83        | 81-82                                  | 82-83        |
| Atlantic provinces              | 8               | 35         | 4,017                      | 82,038           | 2.0                                 | 7.6          | 0.6                                    | 2.4          |
| Newfoundland                    | 3               | 4          | c.                         | 2,158            | 0.7                                 | 0.9          | c.                                     | 0.1          |
| Prince Edward Island            | —               | —          | —                          | —                | —                                   | —            | —                                      | —            |
| Nova Scotia                     | 4               | 26         | 3,157                      | 39,261           | 1.0                                 | 5.6          | 0.4                                    | 1.1          |
| New Brunswick                   | 1               | 5          | c.                         | 40,619           | 0.3                                 | 1.1          | c.                                     | 1.2          |
| Quebec                          | 57              | 71         | 60,261                     | 82,608           | 14.2                                | 15.4         | 8.6                                    | 2.4          |
| Ontario                         | 233             | 265        | 207,923                    | 177,587          | 58.1                                | 57.6         | 29.5                                   | 5.1          |
| Western provinces               | 103             | 89         | 431,969                    | 3,105,758        | 25.7                                | 19.4         | 61.3                                   | 90.1         |
| Manitoba                        | 16              | 8          | 8,357                      | 13,063           | 4.0                                 | 1.7          | 1.1                                    | 0.4          |
| Saskatchewan                    | 3               | 4          | c.                         | c.               | 0.7                                 | 0.9          | c.                                     | c.           |
| Alberta                         | 32              | 35         | 63,862                     | 848,568          | 8.0                                 | 7.6          | 9.0                                    | 24.6         |
| British Columbia                | 50              | 40         | 351,272                    | 2,239,540        | 12.5                                | 8.7          | 49.8                                   | 65.0         |
| Yukon and Northwest Territories | 2               | 2          | c.                         | c.               | 0.5                                 | 0.5          | c.                                     | c.           |
| <b>TOTAL</b>                    | <b>401</b>      | <b>460</b> | <b>704,170</b>             | <b>3,447,991</b> | <b>100.0</b>                        | <b>100.0</b> | <b>100.0</b>                           | <b>100.0</b> |

c. Planned investment figures excluded to preserve confidentiality

**Table XVII**  
**Reviewable New-Business Cases**  
**Applicants Classified by Country of Apparent Control**

| Applicant's country<br>of apparent control | Number<br>of cases |            | Planned<br>investment<br>(\$000) |                  | Distribution<br>by number<br>of cases<br>(%) |              | Distribution<br>by planned<br>investment<br>(%) |              |
|--|--------------------|------------|----------------------------------|------------------|--|--------------|---|--------------|
|  | 81-82              | 82-83      | 81-82                            | 82-83            | 81-82  | 82-83        | 81-82   | 82-83        |
| United States                              | 230                | 262        | 137,825                          | 260,855          | 57.3   | 57.0         | 19.6  | 7.6          |
| Western Europe                             | 111                | 145        | 214,879                          | 650,029          | 27.7   | 31.5         | 30.5  | 18.8         |
| Austria                                    | —                  | 3          | —                                | 1,460            | —  | 0.7          | —   | 0.1          |
| Belgium                                    | 1                  | 5          | c.                               | 2,795            | 0.3  | 1.1          | c.  | 0.1          |
| Denmark                                    | 1                  | 5          | c.                               | 752              | 0.3  | 1.1          | c.  | n.           |
| Finland                                    | 3                  | 3          | 359                              | 825              | 0.7  | 0.7          | 0.1   | n.           |
| France                                     | 23                 | 27         | 78,499                           | 10,562           | 5.7  | 5.9          | 11.1  | 0.3          |
| Italy                                      | 4                  | 6          | 4,166                            | 3,895            | 1.0  | 1.3          | 0.5   | 0.1          |
| Liechtenstein                              | —                  | 1          | —                                | c.               | —  | 0.2          | —   | c.           |
| Luxembourg                                 | 1                  | 1          | c.                               | c.               | 0.3  | 0.2          | c.  | c.           |
| Netherlands                                | 6                  | 8          | 1,640                            | 11,572           | 1.5  | 1.7          | 0.2   | 0.3          |
| Norway                                     | 2                  | 8          | c.                               | 6,586            | 0.5  | 1.7          | c.  | 0.2          |
| Portugal                                   | —                  | 1          | —                                | c.               | —  | 0.2          | —   | c.           |
| Sweden                                     | 4                  | 5          | 1,730                            | 1,170            | 1.0  | 1.1          | 0.2   | n.           |
| Switzerland                                | 10                 | 8          | 28,419                           | 2,528            | 2.5  | 1.7          | 4.0   | 0.1          |
| United Kingdom                             | 33                 | 35         | 11,864                           | 82,007           | 8.2  | 7.6          | 1.6   | 2.4          |
| West Germany                               | 23                 | 29         | 84,812                           | 524,439          | 5.7  | 6.3          | 12.0  | 15.2         |
| All other countries                        | 60                 | 53         | 351,466                          | 2,537,107        | 15.0   | 11.5         | 49.9  | 73.6         |
| Argentina                                  | 1                  | —          | c.                               | —                | 0.3  | —            | c.  | —            |
| Australia                                  | 2                  | —          | c.                               | —                | 0.5  | —            | c.  | —            |
| Bermuda                                    | 1                  | —          | c.                               | —                | 0.2  | —            | c.  | —            |
| Brunei                                     | 1                  | —          | c.                               | —                | 0.3  | —            | c.  | —            |
| Chile                                      | —                  | 2          | —                                | c.               | —  | 0.4          | —   | c.           |
| Guadaloupe                                 | 1                  | —          | c.                               | —                | 0.2  | —            | c.  | —            |
| Hong Kong                                  | 22                 | 8          | 2,525                            | 24,240           | 5.5  | 1.8          | 0.3   | 0.7          |
| India                                      | 3                  | 3          | 420                              | 390              | 0.7  | 0.7          | 0.1   | n.           |
| Iran                                       | —                  | 1          | —                                | c.               | —  | 0.2          | —   | c.           |
| Israel                                     | 4                  | 1          | 507                              | c.               | 1.0  | 0.2          | 0.1   | c.           |
| Japan                                      | 12                 | 17         | 1,519                            | 2,398,531        | 3.0  | 3.7          | 0.2   | 69.6         |
| Kenya                                      | 1                  | —          | c.                               | —                | 0.3  | —            | c.  | —            |
| Korea                                      | 2                  | 2          | c.                               | c.               | 0.5  | 0.5          | c.  | c.           |
| Lebanon                                    | —                  | 2          | —                                | c.               | —  | 0.4          | —   | c.           |
| Malaysia                                   | —                  | 2          | —                                | c.               | —  | 0.4          | —   | c.           |
| Martinique                                 | —                  | 1          | —                                | c.               | —  | 0.2          | —   | c.           |
| Mexico                                     | 1                  | —          | c.                               | —                | 0.2  | —            | c.  | —            |
| New Zealand                                | —                  | 5          | —                                | 2,550            | —  | 1.1          | —   | 0.1          |
| Nigeria                                    | —                  | 1          | —                                | c.               | —  | 0.2          | —   | c.           |
| Panama                                     | 1                  | —          | c.                               | —                | 0.3  | —            | c.  | —            |
| People's Republic of China                 | 1                  | —          | c.                               | —                | 0.2  | —            | c.  | —            |
| Poland                                     | 1                  | —          | c.                               | —                | 0.3  | —            | c.  | —            |
| South Africa                               | 1                  | 2          | c.                               | c.               | 0.2  | 0.5          | c.  | c.           |
| Taiwan                                     | 1                  | 2          | c.                               | c.               | 0.3  | 0.4          | c.  | c.           |
| Yugoslavia                                 | —                  | 1          | —                                | c.               | —  | 0.2          | —   | c.           |
| Zambia                                     | 1                  | —          | c.                               | —                | 0.3  | —            | c.  | —            |
| Zimbabwe                                   | —                  | 1          | —                                | c.               | —  | 0.2          | —   | c.           |
| Non-resident Canadian                      | 3                  | 2          | 48,114                           | c.               | 0.7  | 0.4          | 6.8   | c.           |
| <b>TOTAL</b>                               | <b>401</b>         | <b>460</b> | <b>704,170</b>                   | <b>3,447,991</b> | <b>100.0</b>                                 | <b>100.0</b> | <b>100.0</b>                                    | <b>100.0</b> |

c. Planned investment figures excluded to preserve confidentiality  
n. Negligible

Table XVIII

**Reviewable New-Business Cases  
New Businesses Classified by Province of Principal Location  
and Applicants by Country of Apparent Control**

| Region                          | U.S. applicants |            |                           |              | Western European applicants |            |                           |              | All other applicants |           |                           |              |
|---------------------------------|-----------------|------------|---------------------------|--------------|-----------------------------|------------|---------------------------|--------------|----------------------|-----------|---------------------------|--------------|
|                                 | Number          |            | Distribution of cases (%) |              | Number                      |            | Distribution of cases (%) |              | Number               |           | Distribution of cases (%) |              |
|                                 | 81-82           | 82-83      | 81-82                     | 82-83        | 81-82                       | 82-83      | 81-82                     | 82-83        | 81-82                | 82-83     | 81-82                     | 82-83        |
| Atlantic provinces              | 3               | 10         | 1.3                       | 3.8          | 3                           | 22         | 2.7                       | 15.2         | 2                    | 3         | 3.3                       | 5.7          |
| Newfoundland                    | 1               | 1          | 0.4                       | 0.4          | 1                           | 1          | 0.9                       | 0.7          | 1                    | 2         | 1.6                       | 3.8          |
| Prince Edward Island            | —               | —          | —                         | —            | —                           | —          | —                         | —            | —                    | —         | —                         | —            |
| Nova Scotia                     | 2               | 7          | 0.9                       | 2.7          | 1                           | 18         | 0.9                       | 12.4         | 1                    | 1         | 1.7                       | 1.9          |
| New Brunswick                   | —               | 2          | —                         | 0.7          | 1                           | 3          | 0.9                       | 2.1          | —                    | —         | —                         | —            |
| Quebec                          | 20              | 21         | 8.7                       | 8.0          | 30                          | 42         | 27.0                      | 28.9         | 7                    | 8         | 11.7                      | 15.1         |
| Ontario                         | 146             | 176        | 63.5                      | 67.2         | 60                          | 59         | 54.1                      | 40.7         | 27                   | 30        | 45.0                      | 56.6         |
| Western provinces               | 61              | 55         | 26.5                      | 21.0         | 18                          | 22         | 16.2                      | 15.2         | 24                   | 12        | 40.0                      | 22.6         |
| Manitoba                        | 15              | 6          | 6.5                       | 2.3          | 1                           | 2          | 0.9                       | 1.4          | —                    | —         | —                         | —            |
| Saskatchewan                    | 2               | 2          | 0.9                       | 0.8          | 1                           | 1          | 0.9                       | 0.7          | —                    | 1         | —                         | 1.9          |
| Alberta                         | 16              | 22         | 7.0                       | 8.4          | 3                           | 10         | 2.7                       | 6.9          | 13                   | 3         | 21.7                      | 5.6          |
| British Columbia                | 27              | 23         | 11.7                      | 8.7          | 12                          | 9          | 10.8                      | 6.2          | 11                   | 8         | 18.3                      | 15.1         |
| Yukon and Northwest Territories | 1               | 2          | 0.4                       | 0.8          | 1                           | —          | 0.9                       | —            | —                    | —         | —                         | —            |
| <b>TOTAL</b>                    | <b>230</b>      | <b>262</b> | <b>100.0</b>              | <b>100.0</b> | <b>111</b>                  | <b>145</b> | <b>100.0</b>              | <b>100.0</b> | <b>60</b>            | <b>53</b> | <b>100.0</b>              | <b>100.0</b> |

Table XIX

**Reviewable New-Business Cases  
New Businesses Classified by Principal Industry Sector  
and Applicants by Country of Apparent Control**

| Industry sector                                   | U.S. applicants |            |                           |              | Western European applicants |            |                           |              | All other applicants |           |                           |              |
|---|-----------------|------------|---------------------------|--------------|-----------------------------|------------|---------------------------|--------------|----------------------|-----------|---------------------------|--------------|
|   | Number          |            | Distribution of cases (%) |              | Number                      |            | Distribution of cases (%) |              | Number               |           | Distribution of cases (%) |              |
|   | 81-82           | 82-83      | 81-82                     | 82-83        | 81-82                       | 82-83      | 81-82                     | 82-83        | 81-82                | 82-83     | 81-82                     | 82-83        |
| Mines, mineral fuels, and incidental services     | 6               | 5          | 2.6                       | 1.9          | 4                           | 4          | 3.6                       | 2.7          | 1                    | 3         | 1.6                       | 5.7          |
| Other resources                                   | —               | —          | —                         | —            | 2                           | 2          | 1.8                       | 1.4          | 1                    | —         | 1.7                       | —            |
| Manufacturing                                     | 61              | 77         | 26.5                      | 29.4         | 37                          | 39         | 33.3                      | 26.9         | 11                   | 13        | 18.3                      | 24.5         |
| Construction                                      | 15              | 7          | 6.5                       | 2.7          | 5                           | 6          | 4.5                       | 4.1          | —                    | 1         | —                         | 1.9          |
| Transportation, communication and other utilities | 9               | 3          | 3.9                       | 1.2          | 5                           | 5          | 4.5                       | 3.5          | 1                    | —         | 1.7                       | —            |
| Wholesale and retail trade                        | 76              | 96         | 33.1                      | 36.6         | 41                          | 56         | 37.0                      | 38.6         | 34                   | 26        | 56.7                      | 49.0         |
| Finance, insurance and real estate                | 4               | 10         | 1.7                       | 3.8          | 1                           | 4          | 0.9                       | 2.8          | 3                    | 2         | 5.0                       | 3.8          |
| Community, business and personal services         | 59              | 64         | 25.7                      | 24.4         | 16                          | 29         | 14.4                      | 20.0         | 9                    | 8         | 15.0                      | 15.1         |
| <b>TOTAL</b>                                      | <b>230</b>      | <b>262</b> | <b>100.0</b>              | <b>100.0</b> | <b>111</b>                  | <b>145</b> | <b>100.0</b>              | <b>100.0</b> | <b>60</b>            | <b>53</b> | <b>100.0</b>              | <b>100.0</b> |
| <b>SUMMARY</b>                                    |                 |            |                           |              |                             |            |                           |              |                      |           |                           |              |
| Resource  | 6               | 5          | 2.6                       | 1.9          | 6                           | 6          | 5.4                       | 4.1          | 2                    | 3         | 3.3                       | 5.7          |
| Manufacturing                                     | 61              | 77         | 26.5                      | 29.4         | 37                          | 39         | 33.3                      | 26.9         | 11                   | 13        | 18.3                      | 24.5         |
| Service   | 163             | 180        | 70.9                      | 68.7         | 68                          | 100        | 61.3                      | 69.0         | 47                   | 37        | 78.4                      | 69.8         |

**Table XX**  
**Outcome of Resolved New-Business Cases**  
**Applicants Classified by Country of Apparent Control**

| Applicant's apparent country of control and outcome of cases | Number of cases |       | Percent |       | Applicant's apparent country of control and outcome of cases | Number of cases |       | Percent |       |
|--|-----------------|-------|---------|-------|--|-----------------|-------|---------|-------|
|  | 81-82           | 82-83 | 81-82   | 82-83 |  | 81-82           | 82-83 | 81-82   | 82-83 |
| United States  |                 |       |         |       | All other countries  |                 |       |         |       |
| Allowed  | 152             | 251   | 66.4    | 78.4  | Allowed  | 25              | 51    | 40.3    | 85.0  |
| Disallowed   | 28              | 32    | 12.2    | 10.0  | Disallowed   | 6               | 1     | 9.7     | 1.7   |
| Withdrawn  | 49              | 37    | 21.4    | 11.6  | Withdrawn  | 31              | 8     | 50.0    | 13.3  |
| TOTAL  | 229             | 320   | 100.0   | 100.0 | TOTAL  | 62              | 60    | 100.0   | 100.0 |
| Western Europe   |                 |       |         |       | Total resolved   |                 |       |         |       |
| Allowed  | 88              | 153   | 77.2    | 84.6  | Allowed  | 265             | 455   | 65.4    | 81.1  |
| Disallowed   | 11              | 14    | 9.6     | 7.7   | Disallowed   | 45              | 47    | 11.1    | 8.4   |
| Withdrawn  | 15              | 14    | 13.2    | 7.7   | Withdrawn  | 95              | 59    | 23.5    | 10.5  |
| TOTAL  | 114             | 181   | 100.0   | 100.0 | TOTAL  | 405             | 561   | 100.0   | 100.0 |

**Table XXI**  
**Outcome of Resolved New-Business Cases**  
**New Businesses Classified by Principal Industry Sector**

| Industry sector                                   | Allowed cases   |       |   |       | Disallowed cases |       |   |       | Withdrawn cases |       |   |       |
|---|-----------------|-------|---|-------|------------------|-------|---|-------|-----------------|-------|---|-------|
|   | Number of cases |       | Percentage of industry sector total (%) |       | Number of cases  |       | Percentage of industry sector total (%) |       | Number of cases |       | Percentage of industry sector total (%) |       |
|   | 81-82           | 82-83 | 81-82                                   | 82-83 | 81-82            | 82-83 | 81-82                                   | 82-83 | 81-82           | 82-83 | 81-82                                   | 82-83 |
| Mines, mineral fuels, and incidental services     | 21              | 15    | 70.0                                    | 93.8  | 3                | —     | 10.0                                    | —     | 6               | 1     | 20.0                                    | 6.2   |
| Other resources                                   | 3               | 2     | 50.0                                    | 100.0 | 1                | —     | 16.7                                    | —     | 2               | —     | 33.3                                    | —     |
| Manufacturing                                     | 103             | 121   | 83.1                                    | 91.0  | 6                | 3     | 4.8                                     | 2.2   | 15              | 9     | 12.1                                    | 6.8   |
| Construction                                      | 12              | 13    | 52.2                                    | 72.2  | 4                | —     | 17.4                                    | —     | 7               | 5     | 30.4                                    | 27.8  |
| Transportation, communication and other utilities | 3               | 16    | 50.0                                    | 94.1  | 1                | 1     | 16.7                                    | 5.9   | 2               | —     | 33.3                                    | —     |
| Wholesale and retail trade                        | 81              | 173   | 62.3                                    | 77.9  | 12               | 25    | 9.2                                     | 11.3  | 37              | 24    | 28.5                                    | 10.8  |
| Finance, insurance and real estate                | 3               | 13    | 30.0                                    | 68.4  | 4                | 2     | 40.0                                    | 10.5  | 3               | 4     | 30.0                                    | 21.1  |
| Community, business and personal services         | 39              | 102   | 51.3                                    | 76.2  | 14               | 16    | 18.4                                    | 11.9  | 23              | 16    | 30.3                                    | 11.9  |
| TOTAL   | 265             | 455   | 65.4                                    | 81.1  | 45               | 47    | 11.1                                    | 8.4   | 95              | 59    | 23.5                                    | 10.5  |
| <b>SUMMARY</b>                                    |                 |       |   |       |                  |       |   |       |                 |       |   |       |
| Resource  | 24              | 17    | 66.7                                    | 94.4  | 4                | —     | 11.1                                    | —     | 8               | 1     | 22.2                                    | 5.6   |
| Manufacturing                                     | 103             | 121   | 83.1                                    | 91.0  | 6                | 3     | 4.8                                     | 2.2   | 15              | 9     | 12.1                                    | 6.8   |
| Service   | 138             | 317   | 56.3                                    | 77.3  | 35               | 44    | 14.3                                    | 10.7  | 72              | 49    | 29.4                                    | 12.0  |

## Appendix B

### Alphabetic List of Allowed and Disallowed Acquisition Cases Significant Benefits to Canada Summarized by Principal Factors of Assessment

Fiscal 1982-83

| Applicant/Acquiree and type of activity  | Applicant's country<br>of control | Allowed (A) or<br>Disallowed (D) | Increased Employment | New Investment | Increased Resource<br>Processing or Use of<br>Canadian Parts & Services | Additional Exports | Canadian Participation<br>(as shareholders/directors/<br>managers) | Improved Productivity<br>& Industrial Efficiency | Enhanced Technological<br>Development | Improved Product<br>Variety & Innovation | Beneficial Impact<br>on Competition | Compatibility with<br>Industrial and<br>Economic Policies |
|--|-----------------------------------|----------------------------------|----------------------|----------------|---|--------------------|--|--|---------------------------------------|--|-------------------------------------|---|
| <b>AGRICULTURE</b>   |                                   |                                  |                      |                |   |                    |  |  |                                       |  |                                     |   |
| 1. Baguio Enterprises Ltd. and Reinhard Brandner/Fraser River Ranching Ltd., which operates a cattle ranch   | Swi                               | A*                               | x                    | x              | x   |                    | x  |  |                                       |  |                                     | x   |
| 2. Gay Brothers Inc./Charlotte County Products Limited, which grows wild blueberries for export to the United States   | US                                | A*                               |                      | x              |   |                    | x  |  | x                                     |  |                                     | x   |
| <b>MINES (INCLUDING MILLING), QUARRIES AND OIL WELLS</b>   |                                   |                                  |                      |                |   |                    |  |  |                                       |  |                                     |   |
| 3. AMF Incorporated/EYE Drilling Controls, Ltd., which provides directional drilling and down-hole surveying services for oil and gas wells  | US                                | A                                | x                    | x              | x   | x                  | x  | x  | x                                     |  |                                     | x   |
| 4. AMF Incorporated/Geo Space Canada, Ltd., which sells and leases seismic exploration equipment to petroleum companies and geophysical contractors  | US                                | A                                | x                    | x              | x   | x                  | x  | x  | x                                     |  |                                     | x   |
| 5. Mr. Herman Becker-Fluegal to acquire control of the interests of the late Joseph H. Hirshhorn in the following mineral exploration businesses carried on by; 1)International Mine Limited; 2)Aiken-Russet Red Lake Mines Limited; 3) Castlebar Silver & Cobalt Mines Limited; 4)The Combined Larder Mines Limited; 5)Consolidated Marbenor Mines Limited; 6)Consolidated Panther Mines Limited; 7)Grand Saguenay Mines & Minerals Limited; 8)Initiative Explorations Inc.; 9)Pango Gold Mines Limited; 10)Peerless Silver & Cobalt Explorations Ltd.; 11)Pinto Malartic Gold Mines Limited; 12)Prado Explorations Limited; 13)Rock Ore Exploration & Development Limited; 14)Stewart Lake Iron Mines of Ontario Limited; and 15)United Reef Petroleums Limited, all located at Toronto, Ontario | US                                | A                                | x                    | x              | x   |                    | x  |  |                                       |  |                                     | x   |
| 6. The British Petroleum Company Limited/Selco Inc., which is engaged in the exploration for, and the production of, minerals, and in the provision of exploration services and equipment to the mining industry   | UK                                | A                                | x                    | x              | x   | x                  | x  |  | x                                     |  |                                     | x   |
| 7. C-I-L Inc./National Mud Control Laboratories, which provides drilling fluids and associated services for the oil and gas well drilling industry   | UK                                | A                                | x                    | x              | x   | x                  |  |  | x                                     |  | x                                   | x   |

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|---|--------------------------------|-------------------------------|----------------------|----------------|---|--------------------|---|---|------------------------------------|---------------------------------------|----------------------------------|---|
| 8. Canada Tungsten Mining Corporation Limited/Queenstake Resources Ltd., which is involved primarily in the exploration for and the development of mineral resources  | US                             | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 9. Charterhall PLC/Radial Resources (1982) Ltd., which is engaged in oil and gas exploration and production   | UK                             | A*                            |                      | x              |   |                    | x   |   |                                    |                                       |                                  |   |
| 10. Computalog Gearhart Ltd./1) Great Guns Servicing Ltd., which provides oil and gas well cased-hole wireline services in the area of Estevan, Saskatchewan and near Chatham, Ontario and 2) Wescan Perforating Co. Ltd., which provides similar services in the area of Lloydminster, Alberta | US                             | A                             |                      | x              | x   | x                  | x   | x   | x                                  |                                       | x                                | x   |
| 11. Damson Oil Corporation/Juniper Petroleum of Canada, Ltd., which is a small oil and gas producer   | US                             | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 12. Edwin Fishbaine/Denver Silver Inc., which is engaged in mineral exploration   | US                             | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 13. Getty Oil Company/Canadian Reserve Oil and Gas Ltd., which is engaged in the exploration for, and development and production of oil and gas   | US                             | A                             | x                    | x              | x   |                    | x   |   | x                                  |                                       |                                  | x   |
| 14. Gold Sciences Inc./Van Sea Investments Co. Ltd., which mines placer gold in the Yukon   | US                             | A                             |                      | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 15. Guintoli Frères S.A./the Legacé Division of Compagnie Canfarge Ltée, which manufactures and sells crushed stone and bituminous concrete   | Fr                             | A                             | x                    | x              | x   |                    | x   | x   |                                    |                                       |                                  | x   |
| 16. Nelson B. Hunt, William H. Hunt and Lamar Hunt/Cheyenne Petroleum Corporation, consisting of interests in exploration and gas-producing properties in northeastern British Columbia   | US                             | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 17. Mobil-GC Canada Ltd./Canadian Division of General Crude Oil Company   | US                             | A                             | x                    | x              | x   |                    | x   | x   | x                                  |                                       |                                  | x   |
| 18. Mobil-TO Canada Inc./the Canadian Division of Transocean Oil Inc., which has minority interests in oil and gas properties in Alberta, British Columbia and Saskatchewan   | US                             | A                             | x                    | x              |   |                    | x   |   |                                    |                                       |                                  | x   |
| 19. Procan Exploration Company/Cadillac Explorations Limited, which owns a major lead-zinc-copper-silver-ore body in the Northwest Territories  | US                             | A                             | x                    | x              | x   | x                  | x   |   |                                    |                                       |                                  | x   |
| 20. Rosario Resources Corporation/1) Rosario Resources Canada Limited and 2) Bruneau Mining Corporation (N.P.L.); 1) which is engaged in metallic mineral exploration and 2) which owns mineral properties  | US                             | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 21. Société Générale de Belgique SA/Umex Inc., which is engaged in the business of exploring for, developing and producing metallic minerals in Canada  | Bel                            | A                             | x                    | x              | x   |                    | x   | x   |                                    |                                       |                                  | x   |
| 22. State Farm Mutual Automobile Insurance Company/Carolyn Mines Ltd., which is engaged in the exploration for and the development and production of gold   | US                             | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |

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|---|---------------------------------------|--------------------------------------|-----------------------------|-----------------------|--|---------------------------|--|--|---|--|---|--|
| 23. Tenneco Inc./Prometheus Minerals (Canada) Ltd., which is engaged in exploration for uranium   | US                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 24. Trio-Archean Developments Inc./Trio Resources Ltd., which is a junior oil and gas exploration and production company                | Austl                                 | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 25. Worldwide Energy Company Ltd./the oil and gas business carried on in the vicinity of Bonnyville, Alberta by Jorcan Exploration Ltd. | US                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |

## MANUFACTURING INDUSTRY

### Food and Beverage Industries

|   |     |   |   |   |   |   |   |   |   |   |   |   |
|---|-----|---|---|---|---|---|---|---|---|---|---|---|
| 26. Anco Food Products Ltd./Nestle Enterprises Limited, consisting of its cheese and honeybutter division, which processes and packages cheese and honeybutter products   | UK  | A | x | x | x |   | x | x |   |   |   | x |
| 27. Canada West Indies Molasses Co. Limited/Prairie Liquid Feeds Ltd., which manufactures liquid feed supplements   | UK  | A |   | x | x | x | x |   |   |   | x |   |
| 28. Canadian Fish Exporters Inc. and Sherry Dawn Fisheries Limited/Granville Gates and Sons Limited, which owns and operates a fish-processing plant which produces dry salted fish   | US  | A | x | x | x | x | x | x |   |   | x | x |
| 29. Christie, Brown and Company, Limited/Life Savers Canada Inc., which manufactures hard roll candy and chewing gum  | US  | A |   | x | x |   | x | x |   |   | x | x |
| 30. Country Queen Foods, Inc., which processes raw eggs into hard cooked, peeled and frozen chopped eggs. It also imports specialty egg products from Country Queen Foods, Inc. and processes raw produce into prepared salads  | US  | A | x | x | x | x | x | x | x | x |   | x |
| 31. DCA Canada Inc./Thomas A. Steeves Limited, which manufactures prepared food mixes and other food products for the retail market   | UK  | A | x | x | x | x |   | x |   | x | x | x |
| 32. F. Hoffmann-LaRoche & Co., Limited Company/Colborn-Dawes Canada Limited, which blends micro-nutrients for the animal feed industry and produces macro pre-mix (consisting of coarse minerals and vitamins)  | Swi | A |   |   | x |   | x | x |   |   |   | x |
| 33. McCormick & Company, Incorporated/1) Stange Canada, Inc. and 2) Ashner Food Products Limited; 1) produces seasonings and various food ingredients, which are sold to major food processors and 2) manufactures sugar-based flavours for drink mixes and sweet bases for puddings/gelatins | US  | A | x | x | x | x | x |   |   |   |   | x |
| 34. Nutmeg Fisheries Inc./Jackson Bros. Ltd., which purchases and processes groundfish  | US  | A | x | x | x | x | x |   |   | x |   | x |
| 35. Antoine Perroud and Georges Python/Travico Inc., which cuts and distributes fresh meat  | Swi | A | x | x | x |   |   |   |   | x |   | x |

| <u>Applicant/Acquiree and type of activity</u>   | <u>Applicant's country of control</u> | <u>Allowed (A) or Disallowed (D)</u> | <u>Increased Employment</u> | <u>New Investment</u> | <u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u> | <u>Additional Exports</u> | <u>Canadian Participation (as shareholders/directors/managers)</u> | <u>Improved Productivity &amp; Industrial Efficiency</u> | <u>Enhanced Technological Development</u> | <u>Improved Product Variety &amp; Innovation</u> | <u>Beneficial Impact on Competition</u> | <u>Compatibility with Industrial and Economic Policies</u> |
|--|---------------------------------------|--------------------------------------|-----------------------------|-----------------------|--|---------------------------|--|--|---|--|---|--|
| 36. Pet Incorporated/Wm. Underwood Co. (Canada) Ltd., which manufactures and distributes food products including specialty meat spreads, baked beans, spaghetti sauces, flavour enhancers, sugar and salt substitutes and various dietary products   | US                                    | A                                    |                             |                       | x  |                           |  |  |   |  | x                                       | x  |
| 37. Rainer Pohl and Robert Kirmaier/Boulangerie des Cantons Inc., which operates a bakery  | FRG                                   | A                                    | x                           | x                     | x  | x                         | x  | x  |   |  |   | x  |
| 38. Seven-Up Canada Inc./1) Pure Spring Division of Crush Canada Inc., 2) its Charles Wilson Division, 3) its Can Division and 4) those assets of Great Pacific Industries Inc. that pertain to the Pure Spring and Charles Wilson Divisions; 1) and 2) bottle and distribute Crush's soft drinks, 3) produces canned products sold by Pure Spring and Wilson and the company's various licensed bottles and 4) is an investment holding company | US                                    | A                                    |                             | x                     |  |                           |  | x  |   |  | x                                       | x  |
| 39. Jaime Siman, Abraham Siman and Manuel Lopez/Glen Arrow Products Limited, which manufactures whey and casein blend and caseinates, ingredients used in the food preparation industry  | Mex                                   | A                                    | x                           | x                     | x  | x                         | x  | x  |   |  |   | x  |
| 40. Union Camp Corporation/the Bush Boake Allen Division of Erco Industries Limited, which prepares food flavourings and fragrance compounds and distributes aromatic chemicals, essential oils, resins, colouring and spices and also refines certain oils for the soft drink and pharmaceutical industries   | US                                    | A                                    |                             |                       | x  |                           | x  | x  |   |  |   | x  |
| <b>Rubber and Plastics Products Industries</b>   |                                       |                                      |                             |                       |  |                           |  |  |   |  |   |  |
| 41. American Filtrona Corporation/Filpac, Inc., which is engaged in the custom converting of flexible packaging materials primarily for the food processing industry   | US                                    | A                                    | x                           | x                     |  |                           | x  |  | x   |  |   | x  |
| 42. Continental American Corporation and Clare Cooney/1) Balloon Man of Canada, a division of Superior Rubber Industries Ltd., and 2) Western Rubber Company of Canada Limited; 1) which imports and sells rubber balloons and accessories and 2) which manufactures punchballs and household latex gloves   | US                                    | A                                    | x                           | x                     | x  | x                         | x  | x  |   | x  | x                                       | x  |
| 43. Allan Costa/Empire Plastics Ltd., which manufactures blow-moulded plastic containers for general use   | US                                    | A                                    | x                           | x                     | x  | x                         | x  | x  |   |  |   | x  |
| 44. William G. Danforth, 449896 Ontario Limited, Fincorp Capital Ltd., and Equipcan Ventures Inc. and Marsy Industries Limited/Canadian Tarpoly Company Inc., which manufactures and distributes winter pool covers, summer pool solar blankets, laminated plastic bubble packaging material, construction tarpaulins and concrete curing blankets   | US                                    | A                                    | x                           | x                     | x  | x                         | x  | x  | x   | x  |   | x  |
| 45. Jerald A. Goldfarb and William Y. Bogle/Bogle Belting Canada Ltd., which fabricates and distributes commercial conveyor belting  | US                                    | A                                    |                             | x                     | x  | x                         | x  |  | x   |  |   | x  |



| Applicant/Acquiree and type of activity  | Applicant's country | Allowed (A) or | Increased Employment | New Investment | Increased Resource | Processing or Use of      | Canadian Parts & Services | Additional Exports                   | Canadian Participation  | Improved Productivity | Enhanced Technological | Improved Product | Beneficial Impact                | Compatibility with |
|--|---------------------|----------------|----------------------|----------------|--------------------|---------------------------|---------------------------|--------------------------------------|-------------------------|-----------------------|------------------------|------------------|----------------------------------|--------------------|
|  | of control          | Disallowed (D) |                      |                |                    | Canadian Parts & Services |                           | (as shareholders/directors/managers) | & Industrial Efficiency | Development           | Variety & Innovation   | on Competition   | Industrial and Economic Policies |                    |
| 46. Lily Cups Inc./Owens-Illinois Canada Inc., which manufactures and sells disposable paper and plastic cups, lids, plates and containers for the food service, consumer and dairy packaging markets; it also leases, installs and services packaging machines used in the dairy industry   | US                  | A              | x                    | x              |                    |                           |                           | x                                    | x                       |                       |                        | x                |                                  | x                  |
| 47. Robert G. Marcus, Natalie S. Marcus, Roger S. Marcus, Richard G. Marcus and William M. Marcus/American Biltrite (Canada) Ltd., which manufactures rubber and plastic products for the footwear and floor coverings industries and for industrial applications  | US                  | A*             | x                    | x              |                    |                           |                           | x                                    | x                       |                       | x                      |                  |                                  | x                  |
| 48. Osmonics, Inc./Environmental Systems Division of Electrohome, Ltd., which manufactures reverse osmosis and ultra filtration systems  | US                  | A              | x                    | x              | x                  | x                         | x                         | x                                    | x                       |                       | x                      | x                |                                  | x                  |
| 49. Pacific Coast Feather Co. Inc. and Duncan L. Atchison/1) Bentley-Harrod Limited, 2) Northwest Quilt Sales Ltd., 3) Coquitlam Quilt Sales Ltd. and 4) Eurodown Quilts Ltd.; 1) and 2) which manufacture bed pillows, comforters and quilts made from down feathers, and 3) and 4) which each operate five retail stores and market polyester products currently imported from the applicant | US                  | A              |                      | x              | x                  |                           |                           | x                                    | x                       |                       |                        | x                |                                  | x                  |
| 50. Texstyrene Plastics, Inc./Texstyrene Canada Inc., which manufactures cup-grade expandable polystyrene  | US                  | A              | x                    | x              | x                  | x                         | x                         | x                                    | x                       |                       |                        |                  |                                  | x                  |
| 51. Union Carbide Canada Limited/Campbell Films Limited, which manufactures low and high density polyethylene films and related converted film products  | US                  | A              |                      |                | x                  |                           |                           | x                                    |                         |                       |                        |                  |                                  | x                  |
| <b>Leather Industries</b>  |                     |                |                      |                |                    |                           |                           |                                      |                         |                       |                        |                  |                                  |                    |
| 52. John Flynn & Sons, Inc./Robson-Lang Leathers Limited, which operates three tanneries and produces a wide range of finished and semi-finished leathers  | US                  | A              | x                    |                | x                  | x                         |                           | x                                    |                         | x                     |                        | x                |                                  | x                  |
| 53. Melkon Z. Tchakmak and Chahe Dekirmendjian/High Fashion Handbags Ltd., which manufactures women's handbags and purses  | Leb                 | A              | x                    | x              | x                  | x                         | x                         | x                                    | x                       |                       |                        | x                |                                  | x                  |
| <b>Textile Industries</b>  |                     |                |                      |                |                    |                           |                           |                                      |                         |                       |                        |                  |                                  |                    |
| 54. Clemson Fabrics Corporation/Compact Carpets Limited, which manufactures fusion-bonded carpeting  | US                  | A              | x                    | x              | x                  | x                         | x                         | x                                    |                         |                       |                        |                  |                                  | x                  |
| 55. Heuga Canada Ltd./Compact Carpets Limited (Belleville), which manufactures fusion-bonded carpeting   | Ne                  | A              | x                    | x              | x                  | x                         | x                         | x                                    |                         |                       |                        |                  |                                  | x                  |
| 56. Interface Flooring Systems (Canada) Inc./Compact Carpets (Belleville, Ont.), which manufactures fusion-bonded carpet   | US                  | A              | x                    | x              | x                  | x                         | x                         | x                                    |                         |                       |                        | x                |                                  | x                  |
| 57. Long Products Inc./Pro-Tac, a division of Unit Rig and Equipment Co. Ltd., which produces corrosion-protective tape for pipelines and a small range of tapes for industrial use  | UK                  | A              |                      |                | x                  | x                         | x                         | x                                    |                         | x                     |                        |                  |                                  | x                  |

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| 58. SW Industries, Inc./Huyck Canada Limited, which manufactures and markets paper machine clothing (i.e., wet felts, forming fabrics and dryer fabrics in endless belts) which form and carry the sheet of paper through a papermaking machine and assist in the removal of water from the paper sheet as it is being manufactured   | UK                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   | x  |   | x  |
| <b>Knitting Mills</b>   |                                       |                                      |                             |                       |  |                           |  |  |   |  |   |  |
| 59. Gulf & Western Industries, Inc./the Hosiery Division of Burlington Canada Inc., which manufactures women's pantyhose and stockings  | US                                    | A                                    |                             | x                     | x  | x                         | x  | x  | x   | x  |   | x  |
| <b>Clothing Industries</b>  |                                       |                                      |                             |                       |  |                           |  |  |   |  |   |  |
| 60. 523073 Ontario Limited/Central Garments Ltd., which manufactures sportswear, including jogging suits, golf shirts and T-shirts  | HK                                    | A                                    |                             | x                     |  | x                         | x  |  |   |  |   | x  |
| 61. Combined English Stores Group Limited/D.H. Grosvenor, Inc., which is a producer of fur garments   | UK                                    | A                                    | x                           |                       | x  | x                         | x  |  |   | x  |   | x  |
| 62. La Corporation Work Wear Du Québec/Les Entreprises McEwen Brouillet Ltée, which manufactures, distributes and sells uniforms and career apparel   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 63. Speedo Holdings Limited and Wayne Shumate/Blue Grass Textiles Limited, which manufactures swimwear and men's underwear for the wholesale market   | Austl                                 | A                                    | x                           |                       | x  |                           | x  | x  |   | x  |   | x  |
| 64. Stetson Hat Company, Inc./Biltmore Industries Limited, which produces men's straw, fur felt, fabric, wool felt and fur hats   | US                                    | A                                    | x                           | x                     | x  |                           | x  | x  |   |  |   | x  |
| <b>Wood Industries</b>  |                                       |                                      |                             |                       |  |                           |  |  |   |  |   |  |
| 65. Fletcher Challenge Limited/Crown Zellerbach Canada Limited, which has three divisions: 1) the pulp and paper division which manufactures newsprint, semi-bleached and bleached kraft pulp and kraft paper, corrugated containers and other paper products; 2) the wood supply and wood products division which is responsible for its logging operations and production of lumber, plywood and veneer; and 3) the merchandising division which distributes a wide range of office supplies and printing papers, operates two chains of retail lumber and building supplies stores and manufactures and sells plastic packaging products | NZ                                    | A                                    |                             | x                     | x  | x                         | x  |  |   |  |   | x  |
| 66. Foxxco Limited, Earl Filer, Dorothy Forester and Levolor Lorentzen, Inc./Canadian Window Coverings Corporation, which manufactures window shades on rollers, draperies and woven wood shades  | US                                    | A                                    | x                           | x                     | x  |                           | x  | x  |   | x  |   | x  |

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|   |                                |                               |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| <b>Furniture and Fixture Industries</b>   |                                |                               |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 67. Cooper Industries, Inc./Kirsch of Canada Limited, which manufactures drapery hardware   | US                             | A                             |                      | x              | x   | x                  | x   | x   |                                    |                                       |                                  | x   |
| 68. Q-B Enterprises, Inc./Quaker Industries (Canada) Limited, which manufactures, imports and sells houseware products, including utility and decorator steel shelving, folding tray tables, all purpose casual tables and trays, planter poles and utility carts   | US                             | A                             | x                    | x              | x   |                    | x   |   |                                    | x                                     | x                                | x   |
| 69. Sealy Canada Ltd. — Ltée/Sealy (Western) Ltd., which manufactures and markets mattresses, foundations and other related sleep products  | US                             | A                             |                      | x              |   |                    |   | x   |                                    |                                       |                                  | x   |
| <b>Paper and Allied Industries</b>  |                                |                               |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 70. Dietzgen of Canada Ltd./1) Gary Cowley Sales Ltd. and 2) Ace Design & Diazo Supplies Ltd.; 1) which manufactures and sells coated and photo-sensitive paper for drafting and blueprinting use and a full range of drafting supplies and 2) which markets products similar to those sold by Cowley   | US                             | A                             | x                    | x              | x   |                    | x   | x   |                                    | x                                     |                                  | x   |
| 71. James River-Marathon Ltd./Marathon Pulp Division of American Can Canada Inc., which manufactures pulp   | UK                             | A                             |                      | x              |   |                    | x   | x   |                                    |                                       |                                  | x   |
| 72. Newport Management Co. Inc./Eastern Coated Papers Limited, which manufactures a range of coated and laminated papers supplied primarily to the packaging industry   | US                             | A                             |                      | x              |   | x                  |   | x   | x                                  |                                       |                                  | x   |
| <b>Printing, Publishing and Allied Industries</b>   |                                |                               |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 73. 517529 Ontario Limited/Rust Craft Inc., which distributes greeting cards, gift wrap, stationery and other related products through independent, and approximately 20 company-operated, retail stores in Canada  | US                             | A                             | x                    | x              | x   | x                  |   | x   |                                    | x                                     |                                  | x   |
| 74. Carlton Cards Limited/Rust Craft Inc., which distributes greeting cards, gift wrap, stationery and other related products through independent, and approximately 20 company-operated, retail stores in Canada   | US                             | A                             | x                    | x              | x   | x                  |   | x   |                                    |                                       |                                  | x   |
| 75. City Investing Company/Drummond Business Forms Ltd., which manufactures business forms  | US                             | A                             | x                    | x              | x   | x                  | x   |   |                                    | x                                     | x                                | x   |
| 76. Lawson & Jones Limited/Snappy Business Forms Ltd., which designs and manufactures several types of business and commercial forms  | UK                             | A                             | x                    | x              | x   |                    | x   | x   |                                    |                                       |                                  | x   |
| 77. TVW Enterprises Ltd./ATV Music Publishing of Canada Limited and Welbeck Music of Canada Corporation, which seek out Canadian music composers and performers for the purpose of acquiring music copyrights from them, for promotion on a world-wide basis, and ATV Music (Canada) Limited, a holding company, and ITC Television/Cinema Distribution Inc. which distributes motion pictures for television | Austl                          | A                             | x                    | x              | x   | x                  | x   |   |                                    |                                       | x                                | x   |

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| 78. USPC Operating Company, Inc./International Playing Card Company Limited, which imports sheets of printed playing cards from US Card Co., then processes, cuts and packages them into finished product in its plant at Windsor, Ontario  | US                                    | A                                    |                             |                       | x  | x                         | x  |  |   |  |   | x  |
| <b>Primary Metal Industries</b>   |                                       |                                      |                             |                       |  |                           |  |  |   |  |   |  |
| 79. Consulting Heat Treaters Limited and Clair Heat Treaters Limited/CHT Steel Company, which heat treats specialty steel for use in the mining, forestry and construction industries   | US                                    | A                                    |                             |                       |  |                           | x  |  | x   | x  |   | x  |
| 80. Slater Steel Industries Limited/The Crucible Steel Division of Colt Canada Inc., which produces a broad range of custom forgings, tool and die steels and die blocks  | UK                                    | A                                    | x                           | x                     | x  | x                         | x  | x  |   | x  |   | x  |
| 81. United States Bronze Powders Inc./Canbro Division of TIW Industries Ltd., which manufactures non-ferrous metal powders and metallic flake pigments  | NrC                                   | A                                    | x                           | x                     |  |                           | x  | x  | x   | x  |   | x  |
| 82. Urangesellschaft Canada Limited/ESI Resources Limited, which is engaged in the extraction of uranium from phosphoric acid produced by fertilizer manufacturers  | FRG                                   | A                                    | x                           | x                     | x  | x                         | x  |  | x   |  | x                                       | x  |
| <b>Metal Fabricating Industries (except Machinery and Transportation Equipment Industries)</b>  |                                       |                                      |                             |                       |  |                           |  |  |   |  |   |  |
| 83. I15384 Canada Ltée/Uniracor Ltée, which manufactures pipe fittings  | Ven                                   | A                                    | x                           | x                     | x  | x                         | x  |  | x   |  | x                                       | x  |
| 84. I18541 Canada Inc./Lawjack Equipment Ltd., which supplies "Linatex", a modified natural rubber, to the mineral processing industry  | UK                                    | A                                    | x                           | x                     |  |                           | x  | x  | x   |  |   | x  |
| 85. Amerock Inc./Myers Wire Products Ltd., which manufactures point of purchase merchandizers and wire products   | US                                    | A                                    |                             | x                     | x  | x                         | x  |  | x   |  |   | x  |
| 86. Aqua-Chem Holding, Inc./Cleaver-Brooks of Canada Limited, which manufactures, sells and services packaged steam and hot water boilers and related boiler room equipment   | Fr                                    | A                                    |                             | x                     |  |                           | x  | x  |   | x  |   | x  |
| 87. Armco Inc./Ladish Co. of Canada Ltd., which manufactures and sells industrial and sanitary pipe fittings and industrial valves  | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 88. Armstrong International, Inc./Hunt & Moscrop (Canada) Inc., which has two divisions: The Coils Division at Granby, Quebec, which manufactures heavy-duty industrial heating and cooling coils and unit heaters and the Fans Division at Picton, Ontario, which manufactures industrial fans and blowers | US                                    | A*                                   | x                           | x                     |  |                           | x  |  | x   | x  |   | x  |
| 89. Aztech International, Ltd., Alta-West Group Investments Ltd. and W. Colin Bradbury/Thermofilm Corporation, which manufactures and distributes heating elements for various types of heaters   | US                                    | A                                    | x                           | x                     | x  | x                         | x  | x  |   |  |   | x  |

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| 90.  | Baker Production Services (Canada) Ltd./CNC Superior Machine Works Ltd., which manufactures oilfield equipment  | US                                    | A*                                   | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 91.  | Michael David Coff/Spectus North America Ltd., which manufactures and distributes oil burners   | UK                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   | x  |   | x  |
| 92.  | Emhart Corporation/Dominion Tack & Nail Ltd., which imports, polishes and packages and to a minor extent manufactures tacks, nails and fasteners primarily for the footwear and furniture industries  | US                                    | A                                    |                             | x                     |  |                           |  |  |   | x  |   | x  |
| 93.  | Fiat Aster Products, Inc./Fiat Products of Canada Ltd., which manufactures and sells metal shower cabinets  | US                                    | A*                                   | x                           |                       | x  | x                         | x  |  |   |  |   | x  |
| 94.  | Flakt Canada Ltd./Long-Aboud (Québec) Ltée — Ltd., which is engaged in the custom fabrication of specialized metal products such as components for air conditioning systems, ship ventilation, paint spray booths and heat recovery systems   | Swe                                   | A                                    | x                           | x                     | x  | x                         | x  | x  | x   | x  |   | x  |
| 95.  | Freeway Corporation/Freeway Washer Limited, which manufactures specialty flat metal washers and metal stampings   | US                                    | A                                    | x                           | x                     |  | x                         |  |  |   | x  |   | x  |
| 96.  | General Signal Limited/Vicom & Company (Canada) Limited, which manufactures precision parts, dies, tools, jigs and fixtures for the aerospace industry  | US                                    | A                                    | x                           | x                     | x  | x                         |  |  | x   | x  |   | x  |
| 97.  | Geosource Inc./Crosby Valve Ltd., which manufactures and sells bronze and cast iron pressure relief valves  | US                                    | A                                    |                             |                       | x  | x                         | x  |  | x   |  |   | x  |
| 98.  | Houdaille Industries, Inc./Crane Packing Limited, which manufactures and sells sealing devices and packing materials for various types of rotary shaft equipment  | US                                    | A                                    | x                           | x                     |  | x                         | x  |  | x   |  |   | x  |
| 99.  | Household International Inc./Wallace Murray Canada Inc., which manufactures heating and ventilating equipment, cutting tools and engine components  | US                                    | A                                    | x                           | x                     | x  | x                         |  | x  |   | x  |   | x  |
| 100.   | Interpace Corporation/Oshawa Valve and Fittings Ltd., which manufactures valves for compressed air and process water systems  | US                                    | A                                    | x                           | x                     | x  | x                         |  |  | x   | x  |   | x  |
| 101.   | Masco Corporation/Brass-Craft Canada Ltd., which manufactures plumbing supplies   | US                                    | A                                    |                             |                       | x  | x                         | x  |  |   |  |   | x  |
| 102.   | Masco Corporation/Evans Rule Inc., which assembles from imported components and sells measuring tapes, chalk lines, utility knives, key caddies and sells imported wooden folding rules   | US                                    | A                                    |                             |                       | x  |                           | x  |  |   |  |   | x  |
| 103.   | Mass Oxygen Equipment Co. Inc. and Hugh Canning/FIBA Canning Inc., which manufactures and rehabilitates mainly "tube trailers" i.e., tractor trailers, consisting of clusters of small diameter tubes, used to transport various gases under pressure and which is also engaged in conversion of gasoline-powered motor vehicles to natural gas carburation systems | US                                    | A*                                   | x                           |                       | x  |                           |  |  | x   |  |   | x  |

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| 104. Medeco Security Locks, Inc./West Key Security Products, Ltd. and Wayne Young Sales & Marketing, Ltd., which assemble and distribute Medeco products in Canada  | US                             | A                             | x                    | x              | x   | x                  | x   |   |                                    |                                       |                                  | x   |
| 105. Norris-NI Industries, Inc./Weiser Inc., which manufactures and distributes residential and commercial door locks and related hardware  | US                             | A                             |                      | x              | x   | x                  | x   |   |                                    | x                                     |                                  | x   |
| 106. Raypak Acquisition Inc./Raypak Thermonics (Canada) Limited, which manufactures gas-fired boilers for central heating and hot water supply, and gas-fired swimming pool heaters   | US                             | A                             | x                    |                | x   | x                  |   |   |                                    | x                                     |                                  | x   |
| 107. Robertson Building Systems Ltd./Sentinel Aluminum Products Co. Limited, which designs, manufactures and installs metal building materials, including windows, doors, skylights, atria and curtainwalls for commercial, institutional and residential buildings   | US                             | A                             | x                    | x              | x   | x                  |   | x   |                                    | x                                     |                                  | x   |
| 108. SC Holding Corporation/Signode Canada Inc., which manufactures metal and plastic strapping products  | US                             | A*                            | x                    | x              | x   | x                  | x   |   |                                    | x                                     |                                  | x   |
| 109. Security Closure Systems, Inc./Dynaflair Corporation of Canada Inc., which designs, manufactures and sells security grills, security closures and security partitions  | US                             | A                             | x                    | x              | x   | x                  | x   |   |                                    |                                       |                                  | x   |
| 110. Sharon Steel Corporation/Streamline Cooper & Brass, Ltd., which manufactures wrought copper and brass solder-type fittings for plumbing and heating, refrigeration and air conditioning applications   | US                             | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 111. Sharon Steel Corporation/Streamline Copper and Brass Ltd., which fabricates and distributes wrought copper fittings for the plumbing and heating industry  | US                             | A                             | x                    | x              | x   | x                  | x   |   | x                                  | x                                     |                                  | x   |
| 112. Smith International Canada, Ltd./Plant No. 5, P & E Management Services Ltd., which leases plants to a wholly-owned subsidiary, Galaxy Machine & Mfg. Co. Ltd., which manufactures and machines oilfield production and oilfield servicing equipment   | US                             | A                             |                      |                |   |                    | x   | x   |                                    |                                       |                                  | x   |
| 113. South Bend Range Corporation/Escan Metal Canada Ltd., which manufactures commercial steam cooking equipment  | US                             | A                             | x                    | x              | x   | x                  | x   |   |                                    |                                       |                                  |   |
| 114. Townsend and Bottum of Canada, Limited/Besomar Manufacturing, Inc., which designs and manufactures heat exchangers, pressure vessels and piping and also supplies prefabricated portable steel buildings to the construction industry  | US                             | A                             | x                    | x              | x   | x                  | x   | x   |                                    |                                       |                                  | x   |
| <b>Machinery Industries (except Electrical Machinery)</b>   |                                |                               |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 115. Ampco-Pittsburgh Securities II Corporation/1) Canadian Blower/Canada Pumps Limited and 2) Aerofin Corporation (Canada) Limited; 1) which manufactures fans, pumps and heat exchangers for industrial and commercial uses and machine tools and castings for industrial uses and 2) which engineers and manufactures a broad range of extended surface heat exchangers for industrial and commercial uses | US                             | A                             | x                    | x              | x   | x                  | x   | x   | x                                  |                                       |                                  | x   |

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| 116. Baker International Corporation/Envirotech Canada Ltd., which sells, services and supervises the installation of equipment for underground mining and tunnelling   | US                             | A                             | x                    | x              | x   | x                  | x   | x   |                                    |                                       | x                                |   |
| 117. Bolens Corporation/the Outdoor Power Equipment Division of FMC of Canada, Ltd., which distributes outdoor power equipment for the home user  | US                             | A                             | x                    |                | x   |                    | x   |   |                                    | x                                     | x                                |   |
| 118. CPK Holdings, Inc./Torin Manufacturing (Canada) Limited, which manufactures and sells air moving components such as fan balancing devices, electrical control systems and blower assemblies  | US                             | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       | x                                |   |
| 119. The Coe Manufacturing Company/Moore International (Canada) Inc., which manufactures and sells equipment for the forest products industry   | US                             | A*                            |                      |                |   | x                  |   |   |                                    | x                                     | x                                |   |
| 120. DKI Holdings, Inc./Hobart Canada Inc., which manufactures dishwashers and assembles other food preparation equipment such as commercial food-mixing machines   | US                             | A                             | x                    | x              | x   | x                  | x   |   |                                    |                                       | x                                |   |
| 121. Dresser Canada, Inc./Construction Equipment Division of International Harvester Canada Limited – Limitée, which manufactures medium-sized wheel loaders and small parts for larger machines at its Candiac, Quebec, plant, and imports tractors, excavators and service parts  | US                             | A                             | x                    | x              |   | x                  |   |   |                                    |                                       | x                                |   |
| 122. Engelhard Industries of Canada Limited/Mechron Manufacturing Ltd., which manufactures and distributes a catalytic converter and related purifier equipment and silencers, for engine exhaust systems, and imports and distributes other products such as waste heat recovery units   | SAf                            | A                             |                      |                |   | x                  | x   | x   | x                                  |                                       | x                                |   |
| 123. Harnischfeger Corporation of Canada Limited/the Port Moody Division of Linden-Alimak Inc., which designs, manufactures and sells portal cranes   | US                             | A                             |                      | x              |   | x                  | x   |   |                                    |                                       | x                                |   |
| 124. Hawker Siddeley Canada Inc. and Kockums Industries, A.B./1) Kockums Industries Limited and 2) Canadian Car (Pacific) Division of Hawker Siddeley Canada Inc., consisting of its sawmill equipment manufacturing and marketing operations; both are major manufacturers in Canada of sawmill machinery and equipment, including bandsaw mill machinery, log carriages, chippers, edgers, feeder systems and related component and spare parts | UK                             | A                             |                      |                | x   | x                  | x   | x   | x                                  |                                       | x                                |   |
| 125. IMI plc/Cornelius Manufacturing Company Limited, which manufactures coolers and beverage dispensing and vending equipment for sale to soft drink bottlers and restaurant equipment suppliers   | UK                             | A                             | x                    |                | x   | x                  | x   | x   |                                    |                                       | x                                |   |
| 126. Interrad Corporation of Canada Limited/Reputec Industries Limited, which manufactures cleaning and processing equipment used as accessories with paint application systems   | Leb                            | A                             | x                    | x              | x   | x                  | x   | x   | x                                  |                                       | x                                |   |

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| 127. The Marley Company/1) Ajax Engineers Limited, 2) Marley Canadian Limited, 3) Wylain Canadian, Ltd. — Ltée and 4) Moldcast, Inc.; 1) which manufactures water cooling towers of steel, plastic or wood, 2) which acts primarily as a sales organization for Ajax, 3) which manufactures baseboard heaters and swimming pool equipment and 4) which markets outdoor lighting fixtures | US                                    | A                                    | x                           | x                     | x  | x                         |  |  |   | x  |   | x  |
| 128. Midland-Ross of Canada Limited/Devron Engineering Ltd., consisting of the intellectual assets of the Devronizer steam shower, a device used by the pulp and paper industry to provide and control an even and consistent moisture content of paper, across the width of a paper machine   | US                                    | A                                    | x                           |                       | x  | x                         | x  | x  |   |  |   | x  |
| 129. Multicore Solders Ltd. and Germain Gauthier/1) P.A.T. Machine Shop Inc. — Les Ateliers P.A.T. Inc. and 2) Gauthier Non-Ferrous Products Inc.; 1) which manufactures general machinery and specialized equipment for the lead industry and 2) which manufactures lead-and tin-based wire solders, lead blocks for shielding radioactive products and lead castings                   | UK                                    | A                                    | x                           | x                     | x  | x                         | x  |  | x   |  |   | x  |
| 130. PII Acquisitions, Inc./Purex Canada Limited, which, through its Wilson & Cousins Division, distributes fire-fighting, fire-safety and rescue equipment  | US                                    | A*                                   |                             | x                     |  |                           | x  |  |   |  |   | x  |
| 131. Schindler Holding AG/Armor Elevator Canada Limited — Armor Elevator Canada Limitée, which manufactures and services elevators   | Swi                                   | A                                    | x                           | x                     | x  | x                         |  |  | x   | x  | x                                       | x  |
| 132. Smith International, Inc./McEvoy Wellhead Equipment Ltd., which assembles and markets oil and gas wellhead control systems, used to control and direct the flow of oil and gas, and reconditions and rebuilds wellhead production equipment   | US                                    | A                                    | x                           |                       | x  | x                         | x  |  | x   |  |   |  |
| 133. USS Oilwell Supply Co. Ltd./Acer Industries Alberta Ltd., which manufactures pump parts for oil field pumps and sells and repairs new, used and rebuilt oil field pumps and related equipment   | US                                    | A                                    | x                           | x                     |  | x                         |  |  |   | x  |   | x  |
| 134. Wicor, Inc./Filtersoft, Limited, which assembles and distributes water softening and water filtration equipment to residential, commercial and industrial markets   | US                                    | A                                    | x                           |                       | x  |                           |  |  |   |  |   | x  |
| <b>Transportation Equipment Industries</b>   |                                       |                                      |                             |                       |  |                           |  |  |   |  |   |  |
| 135. Dana Corporation/Wix Corporation, now known as Wix Inc., which manufactures a wide range of air, oil, gas and fuel filters used in automobile, aircraft and industrial engines and other fluid-handling systems   | US                                    | A                                    |                             | x                     | x  | x                         |  |  | x   |  |   | x  |
| 136. The Hesse Corporation/Les Carosseries Parco Inc., which manufactures steel truck bodies including special refrigerated truck bodies   | US                                    | A                                    |                             | x                     |  | x                         |  | x  | x   | x  | x                                       |  |



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| 137. Iowa Mold Tooling Co., Inc./Red Top Equipment Company Limited, which manufactures truck-mounted cranes, custom-built truck service bodies, compressors and other equipment for the tire-handling and material-handling industries  | US                             | A                             | x                    | x              | x   | x                  | x   |   |                                    |                                       |                                  | x   |
| 138. Robert J. Kennedy, Ralph R. Whitney, Jr., Douglas A. Worth, William M. Gude, Wm. F. Moore, Thomas L. McCord, James L. Lohman, John D. Burt, James O. Futterknecht, James E. Crawford, Herman C. Gildner, Charles E. Barnes, Louis R. Csokasy, Frank L. Jones, John H. Bickart, Roland C. James/Excel Metalcraft Ltd., which designs, develops and manufactures framed and glazed window assemblies for the transportation industry | US                             | A                             | x                    | x              | x   |                    | x   | x   |                                    | x                                     |                                  | x   |
| 139. Merit Manufacturing Limited/Toga Manufacturing Limited, which manufactures automobile parts and components   | US                             | A                             |                      | x              | x   | x                  | x   | x   |                                    |                                       |                                  | x   |
| 140. Modine Manufacturing Company/1) 504358 Ontario Limited, a holding company for Midland Auto Radiator Mfg. Ltd. and 2) The Radman Corporation Inc.; 1) which manufactures radiators and heaters for the automotive aftermarket and 2) which is a franchisor of a network of automotive cooling specialists   | US                             | A*                            | x                    | x              | x   | x                  |   |   |                                    | x                                     |                                  | x   |
| 141. Peabody International (Canada) Ltd./Huron Steel Products (Windsor) Ltd. and Lakehead Industries Incorporated; both of which manufacture original equipment metal stampings and related production tooling for the automotive industry  | US                             | A                             | x                    | x              | x   | x                  |   |   | x                                  |                                       |                                  | x   |
| 142. Sheller-Globe Corporation/Automotive Division of Olsonite Company Limited, which manufactures molded plastic products, primarily injection-molded steering wheels for the automotive industry  | US                             | A                             |                      | x              | x   | x                  | x   |   |                                    |                                       |                                  | x   |
| 143. Stolpher Industries, Inc./Thomas Harris Engineering Limited, which manufactures and sells sheet metal products, particularly, cabs for agricultural, industrial and construction equipment   | US                             | A*                            | x                    | x              | x   |                    | x   | x   | x                                  |                                       |                                  | x   |
| 144. Thor Industries, Inc./General Coach Division of General Home Systems, Ltd., which manufactures and sells travel trailers and motor homes   | US                             | A                             |                      |                | x   | x                  |   |   |                                    |                                       |                                  | x   |
| <b>Electrical Products Industries</b>   |                                |                               |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 145. 512129 Ontario Limited/EDAC Inc., which manufactures and sells electro-mechanical connectors which are used primarily by the telecommunications, computer and electrical/electronic equipment industries   | UK                             | A                             | x                    | x              | x   | x                  |   |   | x                                  | x                                     |                                  | x   |
| 146. Allegheny International, Inc./Sunbeam Corporation (Canada) Limited, which manufactures and markets food preparation and cooking appliances, electric blankets, heating pads, personal care products and insulated pre-fabricated building panels   | US                             | A                             | x                    | x              | x   | x                  | x   |   |                                    | x                                     | x                                | x   |

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| 147.   | Allied Corporation/1) Borg Textiles Canada, Inc. and 2) Amphenol Canada Inc.; 1) which manufactures synthetic silver knit deep pile fabric and 2) which manufactures high quality standard and custom electrical/electronic connectors, co-axial cable and interconnection devices  | US                                    | A                                    | x                           | x                     |  | x                         | x  |  | x   |  |   | x  |
| 148.   | Bairnco Corporation/Lightolier Canada Inc., which manufactures decorative and functional lighting products and related fixtures   | US                                    | A*                                   | x                           | x                     | x  | x                         | x  |  | x   |  |   | x  |
| 149.   | Blaze King (Canada) Ltd./ESC Manufacturing Corporation, which manufactures wood burning stoves  | US                                    | A                                    | x                           | x                     | x  | x                         |  |  |   |  |   | x  |
| 150.   | Cooper Industries, Inc./General Wire & Cable Co. Limited, which manufactures wire and cable products for the electrical and electronic industries   | US                                    | A                                    |                             | x                     | x  | x                         | x  | x  | x   |  |   | x  |
| 151.   | Emerson Electric Co./Appleton Electric Limited, which manufactures a wide range of standard and custom-made electrical products primarily for industrial and marine applications  | US                                    | A                                    | x                           | x                     | x  | x                         | x  | x  |   |  |   | x  |
| 152.   | Exide Electronics International Corp./Exide Electronics Canada, Inc., which manufactures UPS systems and inverters, emergency lighting systems and battery chargers   | US                                    | A                                    |                             |                       | x  | x                         |  |  | x   | x  |   | x  |
| 153.   | Gaming Systems Corporation/Rank Peripherals of Canada Ltd., which manufactures turn-key, computer-based totalizator systems for race tracks and other parimutuel wagering operations  | US                                    | A                                    | x                           | x                     |  | x                         | x  |  | x   | x  |   | x  |
| 154.   | Motorola, Inc./Four-Phase Systems Ltd., and its affiliate Four-Phase Finance Ltd., both of which market (by sale or lease) and service in Canada, computer systems manufactured by Four-Phase Systems, Inc. (Cupertino, California)   | US                                    | A                                    | x                           | x                     | x  | x                         |  |  | x   |  |   | x  |
| 155.   | Nife-Powertronic Corporation/Telecom Power Corporation, which manufactures and distributes electrical power conversion equipment  | Swe                                   | A                                    |                             | x                     | x  | x                         |  |  |   |  | x                                       | x  |
| 156.   | The Penn Central Corporation/1) Automation Industries (Canada) Ltd., 2) Sprague Electric of Canada Limited, 3) Gencab of Canada Limited and 4) Canada Puregas Equipment Limited; 1) which manufactures gas-and oil-fired hot water and steam boilers, baseboard heating units and flexible plastic tubing/hose, 2) which manufactures components used mainly by the North American auto industry and electronics industry, 3) which imports specialized telephone wire cordage and 4) which imports and distributes equipment for the maintenance of telephone systems and for installation and repair work | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 157.   | Philips Electronics Ltd./the lamp division of Westinghouse Canada Inc., which manufactures a broad range of incandescent and fluorescent lamp products for domestic, commercial, industrial and automotive uses   | Ne                                    | A*                                   | x                           |                       | x  | x                         | x  |  |   | x  |   | x  |

| <u>Applicant/Acquiree and type of activity</u>  |   | <u>Applicant's country of control</u> | <u>Allowed (A) or Disallowed (D)</u> | <u>Increased Employment</u> | <u>New Investment</u> | <u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u> | <u>Additional Exports</u> | <u>Canadian Participation (as shareholders/directors/managers)</u> | <u>Improved Productivity &amp; Industrial Efficiency</u> | <u>Enhanced Technological Development</u> | <u>Improved Product Variety &amp; Innovation</u> | <u>Beneficial Impact on Competition</u> | <u>Compatibility with Industrial and Economic Policies</u> |
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| 158.  | Scientific-Atlanta, Inc./Digital Video Systems Inc. and its successor Digital Video Systems Corp., which designs, manufactures and markets professional studio television equipment used by T.V. broadcasters, cable television companies, medical and educational organizations  | US                                    | A                                    | x                           | x                     | x  | x                         |  |  | x   |  |   | x  |
| 159.  | Square D Company/Rycroft Systems Limited and Lumacell Inc., both of which manufacture and market a range of emergency lighting equipment  | US                                    | A                                    | x                           | x                     | x  | x                         | x  | x  | x   | x  |   | x  |
| 160.  | Staff Sales Inc./Revel Luminaires Inc., which manufactures and distributes electric lighting fixtures for commercial and industrial use   | FRG                                   | A                                    |                             | x                     | x  |                           |  |  |   |  | x                                       | x  |
| 161.  | USI Quebec Group Inc. — Le Groupe USI Québec, Inc./Moldcast, Inc., which manufactures and assembles outdoor lighting fixtures and the related aluminum supporting poles for the high quality commercial and institutional markets   | US                                    | A*                                   | x                           |                       | x  | x                         | x  |  |   |  |   | x  |
| 162.  | Unitech Limited/Erie Manufacturing Co. (Canada) Ltd., which manufactures and markets primarily measurement and control devices for heating, ventilating and air-conditioning equipment  | UK                                    | A                                    | x                           |                       | x  | x                         | x  |  |   | x  |   | x  |
| <b>Non-Metallic Mineral Products Industries</b> |   |                                       |                                      |                             |                       |  |                           |  |  |   |  |   |  |
| 163.  | Foseco Minsep Limited/Unicorn Abrasives of Canada Limited, which has two divisions — the Universal Grinding Wheel Division at Brockville, Ontario, which manufactures a complete line of grinding wheels and the Division Fusion du Saguenay at Arvida, Quebec, which produces crude fused alumina for abrasive grain   | UK                                    | A                                    |                             | x                     | x  |                           |  |  | x   |  |   | x  |
| 164.  | Genstar Corporation and Compania Argentina De Cemento Portland, S.A./Tilbury Cement Plant business of Genstar Corporation, consisting of its Clinker Operation which processes raw materials to produce clinker (clinker is semi-processed cement in the form of large rocks)   | Bel                                   | A                                    | x                           | x                     | x  | x                         | x  | x  |   | x  | x                                       | x  |
| 165.  | Kaiser Clay & Catalyst Company/Pembina Mountain Clays Incorporated, which mines calcium bentonite clay  | US                                    | A                                    |                             | x                     | x  | x                         | x  |  |   | x  |   | x  |
| 166.  | Lukens, Inc./GSI International, Inc., which operates two divisions: the Flex-O-Lite Division manufactures and distributes reflective glass traffic beads used for highway safety purposes and industrial glass beads used to clean and finish metal surfaces; the Simplicity Materials Handling Division distributes and markets heavy-duty processing and conveying machinery for foundry and mining use | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 167.  | Townscope Products Limited and Christopher Derrick McClurg and Evelyn McClurg/Bradstone Decorative Concrete Limited, which manufactures benches, litter bins, plant containers and ballards for use on streets and in shopping centers  | UK                                    | A                                    | x                           | x                     | x  | x                         | x  | x  |   |  |   | x  |

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| <b>Chemical and Chemical Products Industries</b>  |                                       |                                      |                             |                       |  |                           |  |  |   |  |   |  |
| 168. Akzo N.V./Wyandotte Paint Co. of Canada Ltd., which manufactures and markets industrial paints, finishes, coatings and related products, primarily the automotive and sign industries  | Ne                                    | A                                    |                             |                       | x  |                           | x  | x  |   |  |   | x  |
| 169. Ashland Oil, Inc./1) Drew Chemical Limited, 2) SIOC, Limited and 3) Ducon-Mikropul Limited; 1) which manufactures and distributes specialty chemicals for the treatment of water systems in marine, automotive and industrial applications, 2) which manufactures specialized production monitoring and warning instruments and 3) which imports and distributes air pollution control equipment | US                                    | A                                    | x                           | x                     |  |                           |  | x  | x   |  |   | x  |
| 170. BASF Canada Inc./Fortamix Chemicals Limited, which produces micro-premixes for use in the production of livestock and poultry feeds  | FRG                                   | A                                    | x                           | x                     |  | x                         | x  |  | x   | x  | x                                       | x  |
| 171. C-I-L Inc./Canadian Mud Lab Chemical and Manufacturing Co. Ltd., which manufactures chemical products used in drilling muds  | UK                                    | A                                    | x                           | x                     | x  | x                         |  |  | x   |  | x                                       | x  |
| 172. C.I.B. Composants Industrialisés du Bâtiment and Richard Lavigne/Meycopren Est Limitée, which manufactures, distributes, and installs products and materials for sealing roofs   | Fr                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 173. Cargill Grain Company, Limited/the dry bulk fertilizer business carried on at Allan, Saskatchewan by Viscount Flour Mills Ltd.   | US                                    | A                                    | x                           | x                     |  |                           |  | x  |   |  | x                                       | x  |
| 174. Chemed Corporation/Dubois Chemicals of Canada, Limited, which blends and distributes chemicals for general industrial use  | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 175. Chevron Chemical (Canada) Limited and Equities Consultants (1979) Ltd./Later Chemical Ltd., which manufactures and packages home and garden chemical products and a line of agricultural chemicals   | US                                    | A                                    |                             | x                     | x  |                           | x  | x  |   | x  |   | x  |
| 176. The Gillette Company/Liquid Paper Limited, which manufactures and markets correction fluids, office machine ribbons, carbon paper and related office supplies  | US                                    | A                                    |                             | x                     | x  | x                         |  | x  | x   |  |   | x  |
| 177. Hayes-Dana Inc./CSL Silicones Ltd., which manufactures silicone products for use in the automotive, and construction industries, as well as for consumer and industrial use  | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  | x   | x  | x                                       | x  |
| 178. Werner Lassahn/Skimtop-Waltuf Coatings Inc., which manufactures and sells exterior waterproof sealants which are used on concrete and masonry block buildings  | FRG                                   | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 179. Lewis Berger (Overseas Holdings) Ltd. and Hoechst Canada Inc./Korzite Industries Limited, which manufactures a range of oil-and water-based interior and exterior paints   | FRG                                   | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |

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|---|--------------------------------|-------------------------------|----------------------|----------------|---|--------------------|---|---|------------------------------------|---------------------------------------|----------------------------------|---|
| 180. Mallinckrodt, Inc./1) Mallinckrodt Canada Inc. and 2) Fries & Fries Canada Limited; 1) which is primarily an importer and distributor of health care products, medical devices and fine chemicals and 2) which imports and distributes flavours, food ingredients and fragrances   | US                             | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 181. Marion Laboratories, Inc., CDC Life Sciences Inc. and Caisse de dépôt et placement du Québec/Omnimed Inc., which, through its subsidiary Nordic Laboratories Inc., manufactures and distributes pharmaceuticals  | US                             | A                             | x                    | x              |   |                    | x   | x   | x                                  | x                                     |                                  | x   |
| 182. PPG Industries, Inc./Bowers Printing Ink Company of Canada Ltd., which manufactures high-quality lithographic printing inks which it sells directly to commercial printers   | US                             | A                             | x                    | x              |   | x                  | x   | x   |                                    | x                                     |                                  | x   |
| 183. The Proctor & Gamble Company/the Norwich-Eaton Canada Pharmaceutical Division of Morton-Norwich Products, Inc., which manufactures and/or distributes upset-stomach remedies, oral antiseptics, personal deodorants, artificial sweeteners, urologic products and nutritional products   | US                             | A                             |                      | x              |   |                    | x   | x   | x                                  |                                       |                                  | x   |
| 184. The Rio Tinto-Zinc Corporation plc/Colloids Canada Inc., which manufactures and sells specialty chemicals, and 2) Alcolac Ltée/Ltd., which manufactures and sells detergent surfactant specialties used in the detergent industry, and 3) Stablex (Canada) Limited, which designs and manufactures waste treatment and disposal facilities | UK                             | A                             | x                    | x              |   | x                  | x   | x   |                                    | x                                     |                                  | x   |
| 185. Sadolin & Holmbald Ltd./Chemcraft-Sadolin Inc., which develops, manufactures and markets paints and resins as well as painting application systems   | Den                            | A                             | x                    | x              | x   | x                  | x   | x   | x                                  | x                                     |                                  | x   |
| 186. Union Carbide Corporation, Graymont Limited, Bansco & Company, Canam Holdings Limited, S.W. Armstrong, E. Gerald Law and D.S. Cherry/Allied Chemical Services Ltd., which manufactures and distributes herbicides  | US                             | A                             | x                    | x              | x   |                    |   |   | x                                  |                                       |                                  | x   |
| 187. Wormald International (Canada) Inc./Fire Foam Division of Lorcon Inc., which manufactures and distributes fire-fighting foams for industrial and chemical fires  | Austl                          | A                             |                      | x              | x   | x                  | x   | x   |                                    |                                       |                                  | x   |
| <b>Miscellaneous Manufacturing Industries</b>   |                                |                               |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 188. 109302 Canada Inc./Norski Limited, which manufactures cross-country skis for domestic and export markets   | US                             | A                             | x                    | x              | x   | x                  | x   | x   |                                    |                                       |                                  | x   |
| 189. 116333 Canada Inc./Techniques de Métaux Précieux T.M.P. Canada Inc., which manufactures and distributes jewelry chains of gold, silver and other precious metals   | Ita                            | A                             | x                    | x              | x   | x                  | x   |   | x                                  | x                                     |                                  | x   |
| 190. A.Z. Ventures Inc. and Assem Azzabi/Benner Industries Ltd., which manufactures and markets alpine and cross-country skis   | Libya                          | A                             |                      | x              | x   |                    | x   | x   |                                    | x                                     |                                  | x   |
| 191. American Optical Corporation/AOCO Limited — Limitée, which manufactures ophthalmic and safety frames and combat goggles, and grinds and finishes ophthalmic and safety lenses  | US                             | A                             | x                    | x              | x   | x                  | x   | x   |                                    | x                                     |                                  | x   |

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|---|---------------------------------------|--------------------------------------|-----------------------------|-----------------------|--|---------------------------|--|--|---|--|---|--|
| 192. Bissell Ltd./Stevens-Hepner Company Limited, which manufactures and distributes a wide range of brushes for personal, household and industrial use   | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   | x  |   | x  |
| 193. Ernst Heitkamp, Otto C. Timm, Manfred E. Timm and George F. Dawson/Temco International Marketing Ltd., which plans to manufacture a children's educational game which it has developed and patented  | FRG                                   | A                                    | x                           | x                     | x  | x                         | x  |  | x   | x  |   | x  |
| 194. Johnson & Johnson Inc./Odonto Corporation Limited, which manufactures toothbrushes, hairbrushes, mouth-rinse products and specialty dental aids for home and professional use  | US                                    | A                                    | x                           | x                     | x  | x                         | x  | x  | x   | x  |   | x  |
| 195. Kiwi Polish Company (Canada) Limited/Jack Rabbit Ski Waxes of Canada Ltd., which manufactures and sells to the sporting goods trade, cross-country ski waxes and related ski-care products such as pine tar base coats, cleaners, scrapers and cork applicators                            | Austl                                 | A                                    | x                           |                       | x  | x                         | x  | x  |   |  |   | x  |
| 196. Mattel Inc./Whitman Golden Limited, which imports and distributes children's games, colouring books, puzzles, and other games made from paper and cardboard  | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   | x  |   | x  |
| 197. Picker International Holdings Inc./1) Picker X-Ray Mfg. Limited and 2) Picker Canada Ltd., now known collectively as Picker International Canada Inc.; 1) designs and manufactures a broad range of x-ray processing equipment which 2) distributes to hospitals, clinics and laboratories | UK                                    | A                                    | x                           |                       | x  | x                         | x  |  | x   | x  |   | x  |
| 198. Racal Electronics Limited/Deram Limited — Deram Limitée, which manufactures phonographic records and pre-recorded tapes  | UK                                    | A                                    |                             |                       |  |                           |  |  |   |  |   | x  |
| 199. SWS Organization Inc./GRAF Records International Limited, which acquires musical talent, records master tapes and manufactures and distributes phonograph records and tapes  | US                                    | A                                    | x                           |                       | x  | x                         |  |  |   |  |   | x  |
| 200. Sealed Air of Canada Ltd./City Fibreglass Company Limited, which manufactures and sells diving boards, slides, steps and related equipment for the swimming pool industry  | US                                    | A*                                   | x                           | x                     | x  | x                         |  |  |   | x  |   | x  |
| 201. Sheller-Globe Corporation/Dixon Pencil Inc., which manufactures and distributes pencils, pens, crayons, typewriter correction materials, rubber erasers and related products   | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   | x  |   | x  |
| 202. SmithKline Beckman Corporation/Allergan Canada, Ltd., which produces and distributes ophthalmic products   | US                                    | A                                    | x                           | x                     | x  | x                         |  |  |   | x  |   | x  |
| 203. Suunto Incorporated, Glenn H. Sine and Jim Cartwright/Seaway Manufacturing Inc., which manufactures and distributes underwater scuba diving equipment for recreational use   | Fin                                   | A                                    | x                           | x                     | x  | x                         | x  | x  |   |  |   | x  |
| 204. Sybron Canada Limited/Beavers Dental Products Limited, which manufactures tungsten carbide dental bars   | US                                    | A*                                   |                             | x                     | x  | x                         |  |  |   | x  |   | x  |

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| 205. Thorn EMI Limited/1) Capitol Records-EMI of Canada Limited and 2) Kensington Distributors Ltd.; 1) which produces, manufactures and wholesales phonograph records and pre-recorded tapes and 2) which markets phonograph records, pre-recorded tapes and accessories   | UK                             | A                             | x                    | x              | x   | x                  | x   |   |                                    | x                                     | x                                |   |
| <b>CONSTRUCTION INDUSTRY</b>  |                                |                               |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 206. Amplitrol Electronics Limited/Automatic Alarms and Signals Limited, which installs, monitors and maintains alarm detection systems, and its subsidiaries: Automatic Alarms and Signals (Northern) Limited, Automatic Alarms and Signals (Southern) Limited, Automatic Alarms and Signals (Eastern) Limited, Automatic Alarms and Signals (Western) Limited, Alarms and Signals (Services) Limited, Alarms and Signals (Supervision) Limited and Automatic Alarms and Signals (Contracting) Limited   | US                             | A                             | x                    | x              | x   | x                  | x   |   | x                                  | x                                     | x                                | x   |
| 207. Canadian General Electric Company Limited – Compagnie Général Electrique du Canada Limitée/Sheafer-Townsend Construction Limited, which installs, maintains and repairs mechanical and electrical equipment  | US                             | A                             | x                    |                |   | x                  |   |   | x                                  | x                                     |                                  | x   |
| 208. Krupp Wilputte Corporation/Wilputte Canada Inc., an engineering/construction contractor which provides clients with design and construction services for coke-oven, coke-over by-product, pollution control, gas treatment and purification plants for the iron and steel industry   | FRG                            | A                             | x                    | x              | x   | x                  | x   |   | x                                  |                                       |                                  | x   |
| 209. Optec N.V./Norris Warming Canada Limited, which designs and supplies heating, ventilation and air-conditioning systems to the shipbuilding and ship repair industry  | US                             | A                             |                      |                | x   |                    | x   |   |                                    |                                       | x                                |   |
| 210. Republic of France/1) Marine Industrie Limitée, 2) BG Checo International Limitée, 3) Cegelec Industrie Inc., 4) Cegelec Alsthom Canada Inc., 5) Sabrice Limitée, 6) Fulmen Inc., 7) Saft Batteries Ltée and 8) Turboforage Neyrfor Canada Limitée; 1) which is engaged in shipbuilding activities, manufactures and sells freight cars as well as heavy hydro-electrical machinery and equipment, 2) which designs, manufactures, installs and maintains electrical, mechanical, electromechanical and electronic equipment and systems, 3) which manufactures high-and medium-voltage electrical equipment, 4) which imports and distributes power transmission equipment, 5) which acts as a general contractor for construction companies, 6) which manufactures storage batteries used mainly in the automotive industry, 7) which manufactures accumulators and industrial batteries and 8) which rents turbodrills to oil companies and provides skilled operators and maintenance for the drills | Fr                             | A*                            | x                    | x              | x   |                    | x   |   |                                    | x                                     |                                  | x   |
| 211. Riedel Construction Ltd. and Dawson Construction Limited/Sceptre Dredging Ltd., which owns and operates a large fleet of conventional dredges and is engaged in dredging for port development, river and port maintenance and land reclamation   | US                             | A                             | x                    | x              | x   |                    | x   |   | x                                  | x                                     |                                  | x   |

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| 212. SRB Pipeline Industries Limited/McCullough Ditching and Welding Ltd., which is a pipeline contractor which constructs oil and gas gathering and transmission lines in western Canada, and Burl Construction Ltd., which constructs oil and gas field production facilities such as gas separation plants, compressor stations, pump stations, and water and steam injection stations | FRG                                   | A                                    | x                           | x                     | x  | x                         | x  |  |   |  | x                                       | x  |
| 213. Westinghouse Canada Inc./Eastern Elevator Ltd., which maintains, under contract, elevators and escalators in commercial, industrial and institutional buildings. It also contracts to renovate, modernize or repair existing installations   | US                                    | A                                    | x                           | x                     | x  | x                         | x  | x  |   |  |   | x  |
| 214. Wheelabrator-Frye Inc./Pullman Power Products of Canada Limited, which provides engineering, procurement and construction services for large-scale construction projects, primarily related to the power generation industry   | US                                    | A                                    |                             | x                     | x  |                           | x  |  |   |  |   | x  |
| 215. George Wimpey Canada Limited/1) the Construction Division of McNamara Corporation of Newfoundland Limited and 2) McNamara Equipment Leasing Limited; 1) which is a general contracting business and 2) which is a business which acquires the equipment to be used by 1)   | UK                                    | A                                    |                             | x                     |  |                           |  | x  |   |  | x                                       | x  |
| <b>TRANSPORTATION, COMMUNICATION AND OTHER UTILITIES</b>  |                                       |                                      |                             |                       |  |                           |  |  |   |  |   |  |
| 216. 536612 Ontario Limited/Sonic Transport Systems Limited, which provides parcel courier service  | US                                    | A                                    | x                           | x                     | x  |                           |  | x  |   |  | x                                       | x  |
| 217. Browning-Ferris Industries Ltd./Commercial Refuse Limited, which provides a solid waste collection and disposal service to residential, commercial and industrial customers in the Halifax area  | US                                    | A*                                   |                             | x                     | x  |                           | x  |  |   |  |   | x  |
| 218. Browning-Ferris Industries Ltd./Mid Canada Disposal Ltd., which collects, hauls and disposes of solid waste material   | US                                    | A                                    |                             | x                     |  |                           |  |  |   | x  |   | x  |
| 219. Browning-Ferris Industries Ltd./The Commercial and Industrial Segments of Allied Disposal Ltd., which collects, hauls and disposes of solid waste materials generated by commercial and industrial customers   | US                                    | A                                    | x                           | x                     | x  |                           | x  | x  |   |  |   | x  |
| 220. Canadian Auto Carriers Ltd./Melchin Transport Ltd., which is an automobile transporter   | US                                    | A                                    |                             |                       | x  |                           | x  | x  |   |  |   | x  |
| 221. Carlson Marketing Group Ltd./John Austin Travel Ltd. and John Austin Travel (Calgary) Ltd., both of which operate a retail travel agency   | US                                    | A                                    |                             |                       | x  | x                         |  | x  |   |  |   | x  |
| 222. Fallbridge Holdings Limited/The Canadian Transit Company, which owns and operates the Canadian portion of the Ambassador Bridge linking Windsor, Ontario with Detroit, Michigan  | US                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |



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| 223. Tipton Lee Golias and Ernest Harley Koons, Daniel Wuthrich and Peter Schweiller/Horizons North Aviation Ltd., which is a holding company whose major assets are the shares of North Cariboo Flying Service Ltd., a commercial carrier, licensed for charter service scheduled flights   | US                             | A                             |                      | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 224. Guilford Transportation Industries Inc./Napierville Junction Railway Company, a railroad business which transports freight and provides a limited passenger service   | US                             | A                             |                      |                | x   | x                  |   | x   |                                    |                                       |                                  |   |
| 225. Industrial Task Force (1982) Limited, which provides specialty crating, packaging, warehousing and distribution services for Canadian companies in general and also loads and unloads railcars for industrial accounts on a contract basis  | US                             | A                             | x                    | x              |   |                    | x   |   |                                    |                                       |                                  | x   |
| 226. Lonrho Public Limited Company and Kuehne & Nagel W.-H. Holding Limited/G.G.F. Investment Ltd. and Kuehne & Nagel International Ltd., Peek Movers Limited, Ancora Customs Brokerage Limited, Ancora Insurance Limited and Aspen Shipping Co. Ltd.; which provide freight forwarding, customs clearance, warehousing and travel agency services, to individuals and companies | UK                             | A*                            | x                    | x              | x   | x                  | x   |   |                                    |                                       |                                  | x   |
| 227. Maread AG/Allworld Shipping Ltd./Les Expéditions Inter-Mondes Ltée, which is an international freight forwarding company  | FRG                            | A                             |                      |                |   |                    | x   |   | x                                  | x                                     | x                                |   |
| 228. Montgomery Diesel Inc./D. Leclerc Transport Inc., which provides local cartage service (mainly containers)  | Austl                          | A                             |                      |                | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 229. NDT and Corrosion Control Services Establishment and Canada West Inspection Services Ltd./Canadian West Inspection Services Ltd., which provides welding inspection services using radiography, ultrasonic and magnetic particle inspection methods as well as liquid penetrant testing   | Kuw                            | A                             |                      | x              |   |                    | x   | x   | x                                  |                                       |                                  | x   |
| 230. Odin Shipping Limited/J. Lauritzen (Canada) Inc., which hires ships for transporting cargo under freight contracts with third parties   | Den                            | A                             | x                    |                | x   |                    | x   | x   | x                                  | x                                     |                                  | x   |
| 231. Penn Yan Express, Inc., D.E. Bennett and R.J. Bennett/J.E. Transport Inc., which is the holder of an operating license from the Ontario Highway Transport Board   | US                             | A                             |                      | x              | x   |                    | x   |   |                                    | x                                     |                                  | x   |
| 232. Roadway Express, Inc./Harkema Express Lines Limited, consisting of physical assets and trucking licenses used in carrying on its transportation business  | US                             | A                             |                      | x              | x   | x                  |   |   |                                    |                                       | x                                | x   |
| 233. Seatank Terminals (Canada) Ltd./Vancouver Wharves Ltd., which operates a multi-product, bulk cargo, deep-sea terminal and a liquid chemical terminal which handles all of the methanol produced in Alberta which is exported offshore   | Nor                            | A                             | x                    | x              |   |                    |   | x   |                                    |                                       |                                  | x   |
| 234. Summit Transportation, Inc./Hill & Hill Transport of Canada Ltd., which provides specialized intra-provincial, inter-provincial and international truck transportation services to oil and gas companies  | US                             | A                             |                      |                |   |                    | x   |   |                                    |                                       | x                                | x   |

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| 235. John Swire & Sons B.V./Trans Canada Freezers Limited, which provides refrigerated public warehousing services in the provinces of Alberta, Saskatchewan, Ontario and Quebec for wholesalers and retailers of meat, fish, poultry, dairy products and vegetables | UK                                    | A                                    | x                           | x                     | x  |                           |  | x  |   |  | x                                       | x  |
| 236. Tricil Limited/Haul-Away Waste Removal Services (Edmonton) Ltd., which collects, transports and disposes of containerized wastes  | UK                                    | A                                    |                             | x                     | x  |                           | x  | x  |   |  |   | x  |
| 237. Waste Management, Inc./Chem-Security Ltd., which provides waste management services for hazardous and toxic wastes, to industry and government, in British Columbia and Alberta   | US                                    | A                                    | x                           |                       |  |                           | x  |  |   |  |   | x  |
| <b>WHOLESALE AND RETAIL TRADE</b>  |                                       |                                      |                             |                       |  |                           |  |  |   |  |   |  |
| 238. 106613 Canada Inc./Cesco Electronique Ltée — Cesco Electronics Ltd., which distributes electronic components and microcomputers   | US                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 239. 106613 Canada Inc./Cesco Electronique Ltée — Cesco Electronics Ltd., which distributes electronic and electrical components, as well as microcomputers, to industrial accounts and educational and governmental institutions                                    | US                                    | A                                    | x                           | x                     | x  | x                         |  |  |   | x  |   |  |
| 240. 113215 Canada Limited/TRW Data Systems, which imports, markets and services products manufactured by NBI US   | US                                    | A*                                   |                             | x                     | x  |                           | x  | x  |   |  |   | x  |
| 241. 114722 Canada Ltd./Upton, Bradeen & James Limited, which distributes and services machine tools, related industrial supplies and equipment  | Swi                                   | A                                    | x                           |                       | x  |                           |  | x  |   |  |   | x  |
| 242. 119271 Canada Inc./Leeds Sales Ltd. and Silverberg's Toys Canada Limited, which operates retail toy stores  | FRG                                   | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 243. 1853-2010 Québec Inc./Beaudry Construction Inc., which sells construction and hardware material to contractors in the construction field  | Fr                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 244. 424923 Ontario Limited/Anglo-Oriental Rugs Limited, which imports oriental rugs for wholesale distribution across Canada  | NrC                                   | A                                    | x                           | x                     |  |                           | x  |  |   | x  |   | x  |
| 245. 541066 Ontario Limited/81836 Canada Ltd., consisting of its Downtown Fine Cars division, which operates a retail automobile sales and service business  | FRG                                   | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 246. AB Bahco/Record Marples Inc., which imports hand and woodworking tools  | Swe                                   | A                                    | x                           |                       |  |                           | x  |  |   | x  |   | x  |
| 247. ABD Holdings Incorporated/Scriptomatic Canada Ltd., which imports, distributes and services desk-top manual and automatic addressing machines and related equipment and supplies  | UK                                    | A                                    | x                           |                       | x  | x                         | x  |  |   |  |   | x  |

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| 248.   | Jack A. Adelman, Rhoda L. Adelman and Glenn D. Adelman/ 417629 Ontario Ltd., which operates two retail businesses under the names, Adelman's Intimate Apparel, which sells lingerie and related products, and Jack Adelman's Bootery, which sells orthopedic and regular footwear and related items | US                                    | A                                    | x                           | x                     |  |                           |  |  |   | x  |   | x  |
| 249.   | Allied Corporation/Fisher Scientific Limited, which distributes and services laboratory apparatus and chemicals, diagnostic reagents, and furniture for use in medical and industrial laboratories  | US                                    | A                                    | x                           |                       | x  | x                         | x  | x  |   |  |   | x  |
| 250.   | American Brands, Inc./Ofrex Group Canada Limited, which distributes office machines and office supplies   | US                                    | A                                    |                             |                       | x  |                           | x  |  |   |  |   | x  |
| 251.   | Anitec Image International B.V./the Graphic Arts Division of GAF (Canada) Inc., which distributes industrial and commercial photographic films as well as papers and related processing chemicals/materials used in the graphic arts industry   | US                                    | A                                    | x                           |                       | x  |                           | x  |  |   |  |   | x  |
| 252.   | Anixter Canada Inc./Micro-Sat Communications Limited, which distributes products to the cable television industry   | US                                    | A                                    | x                           |                       | x  | x                         |  |  |   |  |   | x  |
| 253.   | Applied Technology Ventures/AM International, Inc., which markets cash register and accounting computer systems for hotels, motels and restaurants  | US                                    | A                                    | x                           | x                     |  |                           | x  |  |   |  | x                                       | x  |
| 254.   | BIC Inc./The SportRack Division of Pinso Sports Ltée, which manufactures and distributes a modular car-top carrier system which can be converted for use as a carrier for skis, bicycles, windsurfing boards as well as luggage   | Fr                                    | A                                    | x                           | x                     | x  | x                         | x  | x  | x   | x  |   | x  |
| 255.   | Barlow Gibb UK Limited/M.S. Gibb (Canada) Ltd., which warehouses and distributes high quality marine fittings   | Austl                                 | A                                    | x                           | x                     | x  | x                         | x  |  |   | x  |   | x  |
| 256.   | Bastian Advanced Systems, Inc./IFES Canada Limited, which imports and distributes food service equipment  | US                                    | A*                                   | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 257.   | Boots Drug Stores (Canada) Ltd./John Lester Drugs Ltd. (Georgian Mall Store) at Barrie, Ontario   | UK                                    | A                                    |                             | x                     | x  |                           | x  |  |   |  |   | x  |
| 258.   | Boots Drug Stores (Canada) Ltd./Drug World Limited (Thunder Bay Store), which operates a retail drug store  | UK                                    | A                                    |                             | x                     | x  |                           | x  |  |   |  | x                                       | x  |
| 259.   | Boots Drug Stores (Canada) Ltd./Top Drug Mart Limited, of London, Ontario, which operates a retail drug store   | UK                                    | A                                    |                             | x                     | x  |                           | x  | x  |   |  | x                                       | x  |
| 260.   | Bose Corporation/Ro-Bar Electronics Systems Limited, which distributes in Canada stereo products  | US                                    | A                                    |                             | x                     |  |                           | x  | x  |   |  |   | x  |
| 261.   | Bufpak Corporation/Teepak Industries, Inc., which distributes food-packaging materials used by meat processors and packaging companies  | US                                    | A                                    | x                           | x                     | x  | x                         | x  | x  |   |  | x                                       | x  |
| 262.   | Canada Starch Company Inc. — Compagnie Canada Starch Inc./Delico Corporation, which imports and manufactures soups, sauces, gravies, bouillons and seasonings for the food service market   | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |

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| 263.   | Cargill Limited/Unity Agri Services Ltd., which sells agricultural chemicals and chemical fertilizers to area farmers and also provides a technical soil testing and customer fertilizer application service  | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 264.   | Century Electric Inc./Gould Manufacturing of Canada Ltd., which distributes and services a variety of industrial electric motors  | US                                    | A                                    |                             |                       |  |                           | x  |  |   | x  | x                                       | x  |
| 265.   | Chinook North America, Inc./New Hermes, Limited, which distributes high precision engraving machines  | US                                    | A                                    | x                           | x                     | x  |                           |  |  |   |  |   | x  |
| 266.   | Joseph Chira, Estelle Chira, Susan Chira, Diane Chira and Nancy Chira/Beaudry Maple Products Inc., which purchases, processes, distributes and markets maple syrup products for the domestic and export markets   | US                                    | A                                    |                             | x                     | x  | x                         |  |  |   | x  |   | x  |
| 267.   | Kai Yau Choi/Wah Loong Ltd., which wholesales frozen and dried seafoods and other dried and canned foods which are imported from Hong Kong and other parts of Asia  | HK                                    | A                                    |                             |                       |  |                           |  |  |   | x  | x                                       | x  |
| 268.   | Cold Industries Operating Corp./M.E.P. Industries Co. Ltd., which provides parts and service for gas engines sold by an affiliated U.S. company for use in the oil and gas industry   | US                                    | A                                    |                             |                       | x  |                           | x  |  |   |  | x                                       | x  |
| 269.   | Conagra, Inc./Peavey Industries Limited, which operates a chain of retail stores selling farm-related equipment and supplies, household and farm hardware, plumbing supplies and tools, housewares, automotive parts and supplies, men's and boys' work clothes and boots and sporting goods and garden and lawn supplies | US                                    | A                                    | x                           | x                     |  |                           |  |  |   |  | x                                       | x  |
| 270.   | Consolidated Micrographics, Inc./Micrographics Division of AM International Inc., which imports, distributes and services office micrographics equipment and supplies, manufactured by Consolidated Micrographics, Inc.   | US                                    | A                                    | x                           |                       | x  | x                         | x  |  |   |  | x                                       | x  |
| 271.   | Control Data Corporation/Centronics Canada, Inc., which distributes computer peripherals, primarily printers in Canada  | US                                    | A                                    |                             |                       | x  |                           |  |  | x   |  |   | x  |
| 272.   | Charles P. Creighton and Charles R. Teschemacher/Alden Optical Laboratories, which distributes contact lenses   | US                                    | A                                    |                             | x                     | x  |                           | x  |  |   |  |   | x  |
| 273.   | DB-Orban Holding Company Inc./Kurt Orban Canada Inc., which distributes a variety of steel products (steel tube, pipe, rod and specialty wire) as well as truck tires, parts for power generating stations and accessories for the fencing industry   | FRG                                   | A                                    | x                           |                       | x  | x                         | x  |  |   |  |   | x  |
| 274.   | DEKALB AgResearch, Inc./Pfizer C. & G. Inc., which supplies growers with hybrid stock and processes the resulting crop in inventory for subsequent sale   | US                                    | A                                    |                             |                       | x  |                           | x  | x  |   |  | x                                       | x  |
| 275.   | DICKEY-john Corporation/Foss Electric Canada Limited, which imports, markets and services electronic analytical instruments and production monitoring systems used by the food and dairy industries   | US                                    | A                                    | x                           | x                     | x  | x                         | x  | x  |   |  |   | x  |

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| 276.   | DWS Canada Holdings Ltd./374478 Ontario Limited, which sells tobacco, cigars, cigarettes and smokers' supplies such as pipes  | Fr                                    | A                                    |                             |                       | x  |                           | x  |  |   |  |   | x  |
| 277.   | R. Dakin & Company/Jack Merritt Agencies, Ltd., which imports and distributes the Dakin product line in Canada  | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 278.   | Claas E. Daun/Richter Yarns Ltd., which imports and distributes worsted wool blend yarns  | FRG                                   | A                                    | x                           | x                     | x  |                           | x  | x  | x   |  |   | x  |
| 279.   | Dayton Malleable of Canada Ltd./The Stanley G. Flagg Company, which imports and sells malleable iron and cast iron pipe fittings  | US                                    | A                                    |                             |                       | x  |                           |  |  |   | x  |   | x  |
| 280.   | Chester Weaver Dennis and Reid Weaver Dennis/Nu-Forest Products (Canada) Inc., a wholesale lumber outlet  | US                                    | A                                    |                             | x                     | x  |                           | x  |  |   |  |   | x  |
| 281.   | The Disston Company/Sandvik Coastal (Canada) Inc., which packages and distributes power tool accessories (saw blades, grinding discs, brushes, etc.) for sale to the "do-it-yourself" end user  | US                                    | A*                                   | x                           |                       | x  |                           | x  |  |   |  |   | x  |
| 282.   | The Disston Company of Canada, Ltd./Sandvik Canada Corp., which distributes Disston brand products (hand saws, blades, files, etc.) for sale to chain stores, mass merchandisers and hardware wholesalers   | US                                    | A*                                   | x                           |                       | x  |                           | x  |  |   |  |   | x  |
| 283.   | Ditting AG, Bizerba-Werke Wilhelm Kraut KG, Egon W. Heitz and Anuta Heitz/Elpack Ltd., which imports and sells various equipment and products used by food store chains, butchers, grocery stores, restaurant suppliers and meat packers                | FRG                                   | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 284.   | E.I. du Pont de Nemours and Company/NEN Canada Ltd., which sells radiopharmaceuticals, radioimmunoassay kits and radioactive chemicals for medical research purposes  | US                                    | A                                    |                             |                       | x  |                           | x  |  |   |  |   | x  |
| 285.   | EGC International Inc./Exquisite Form Brassiere (Canada) Limited  | Phi                                   | A                                    | x                           | x                     | x  | x                         | x  |  |   | x  |   | x  |
| 286.   | Easco Corporation/K-D Tools of Canada, Limited, which packages and distributes hand tools   | US                                    | A                                    | x                           |                       | x  |                           | x  |  |   | x  |   | x  |
| 287.   | Ecodyne Corporation/Water Refining Company Division of Guthrie Canadian Investments Limited, which assembles water treatment equipment, including residential and commercial/ industrial water conditioners and filters for sale at the wholesale level | US                                    | A                                    | x                           | x                     | x  | x                         | x  | x  |   | x  |   | x  |
| 288.   | Elan Tavarna Sportnega Orodja/Monark Sports Ltd., which imports and sells skis and related skiing equipment   | Yug                                   | A*                                   | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 289.   | Emhart Industries, Inc./DOM Canada Ltd., which assembles and sells high security and industrial lock cylinders  | US                                    | A                                    |                             | x                     | x  |                           | x  |  |   | x  | x                                       | x  |

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| 290. Esselte AB/1) Letraset Canada Limited, 2) Charles T. Brainbridge's Sons (Canada) Limited and 3) Loomis and Toles Company Limited; 1) which distributes graphic arts materials, 2) which imports and wholesales art and illustration board as well as mat-cutting and heat-sealing equipment and 3) which retails and wholesales art, reprographic and drafting materials | Swe                            | A                             | x                    |                |   |                    | x   |   |                                    | x                                     |                                  | x   |
| 291. Euroclean Canada Inc./Vacusan Systems, which sells a patented vacuum sewage collection system  | Swe                            | A                             | x                    | x              | x   |                    | x   |   |                                    | x                                     |                                  | x   |
| 292. Farrington Business Systems Ltd./AM Addressograph Division of AM International Inc., which distributes a full range of embossers, imprinters and data encoders   | US                             | A                             | x                    | x              | x   |                    | x   |   |                                    | x                                     |                                  | x   |
| 293. Fashion Two Twenty, Inc./Fashion Two Twenty of Canada Ltd. — Ltée, which distributes beauty products   | US                             | A                             |                      |                | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 294. Fibic Corporation/Curtis Industries of Canada, Ltd., which distributes small metal fasteners, automotive aftermarket parts and industrial maintenance products   | US                             | A                             | x                    |                | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 295. Fleetline Parts & Equipment Ltd./Ideal Automobile Machine Service Ltd., which is a distributor of automotive and truck parts, industrial supplies and accessories to garages, dealers and fleet line operators   | US                             | A                             | x                    |                |   |                    | x   |   |                                    |                                       |                                  | x   |
| 296. Futura Energy Products, Inc./Tedco Trailer Equipment Distributors (Canada) Ltd., which is engaged in the wholesale distribution of recreational vehicle parts, equipment and accessories   | US                             | A                             |                      |                | x   | x                  |   |   |                                    |                                       |                                  | x   |
| 297. GII Holding Corporation/Golding Bros. Canadian Ltd., which sells mattress ticking to Canadian mattress manufacturers   | UK                             | A                             |                      |                | x   |                    | x   |   |                                    | x                                     |                                  | x   |
| 298. General Binding Corporation/Basic Computer Group, Ltd., which imports and distributes business computers and peripherals and distributes software packages produced by a sister corporation in British Columbia  | US                             | A*                            |                      | x              |   | x                  | x   |   |                                    |                                       | x                                | x   |
| 299. Gibbs Wire & Steel Company, Ltd./Randall Roy Metals and Wire Limited, which warehouses, processes and distributes metals   | US                             | A                             | x                    | x              | x   | x                  |   | x   |                                    |                                       |                                  | x   |
| 300. N. Glantz & Son, Inc./DMD Sign Supplies, which sells a complete range of products used to manufacture illuminated signs to manufacturers of those signs  | US                             | A                             | x                    | x              | x   | x                  | x   | x   | x                                  | x                                     |                                  | x   |
| 301. W.R. Grace & Co./Amicon Canada Limited, which markets membrane filtration equipment and epoxy adhesives  | US                             | A                             |                      |                | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 302. The Great Atlantic & Pacific Company of Canada, Limited/two Westflair Foods Ltd. retail grocery stores located at Thunder Bay, Ontario   | FRG                            | A                             | x                    | x              | x   |                    | x   |   |                                    | x                                     |                                  | x   |
| 303. Harrisons & Crosfield (Canada) Ltd. — Harrisons & Crosfield Ltée/Linwo Industries Limited, which blends, packages and distributes chemicals  | UK                             | A                             | x                    | x              | x   | x                  |   |   | x                                  |                                       |                                  | x   |

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| 304. Hayes-Dana Inc./Mascot Truck Parts Limited, which rebuilds heavy-duty truck transmissions and rear axle differentials  | US                             | A                             | x                    | x              | x   | x                  | x   | x   |                                    |                                       | x                                |   |
| 305. Healthdyne Inc./Narco Scientific Limited, which imports and distributes medical equipment, such as infant incubators, intensive care monitors, ventilators, mobile incubators, cardiac defibrillators and surgical instruments, to the larger hospitals across Canada                  | US                             | A                             | x                    |                |   | x                  |   |   | x                                  |                                       | x                                |   |
| 306. The Herald Company/Random House of Canada Limited, which distributes books   | US                             | A                             | x                    |                | x   | x                  |   |   |                                    |                                       | x                                |   |
| 307. I.B.C. AG/1) Kobefab International Limited, 2) Kobe Fabrics Limited and 3) Cornelius de Kort Limited; 1) which is a wholesale distributor of domestic and imported carpets, 2) which is a wholesale distributor of drapery and upholstery fabrics and 3) is a property holding company | Swi                            | A                             |                      | x              | x   | x                  |   |   |                                    |                                       | x                                |   |
| 308. IBH Holding AG/certain assets of the Terex operations of the Diesel Division of General Motors of Canada Limited at London, Ontario, which manufactures and distributes several lines of off-highway vehicles used in the construction and mining industry                             | FRG                            | A                             | x                    | x              | x   | x                  | x   | x   |                                    | x                                     | x                                |   |
| 309. IFI International S.A./Boston Gear of Canada Ltd., which imports, warehouses, distributes and sells mechanical power transmission products   | Ita                            | A                             | x                    |                | x   | x                  |   |   |                                    | x                                     | x                                |   |
| 310. Imasco Retail Inc./J.W. Crooks Company Limited, which operates several drug stores in Thunder Bay, Ontario   | UK                             | A                             | x                    | x              |   |                    |   | x   |                                    |                                       | x                                |   |
| 311. Imperial Continental Gas Association/CompAir Canada Inc., which manufactures pneumatic and hydraulic cylinders, as well as stationary and portable compressors   | UK                             | A                             |                      |                | x   | x                  |   | x   | x                                  |                                       | x                                |   |
| 312. Johannes Moller France S.A.R.L./Manutair Canada Limitée, which distributes handling material, industrial vacuum cleaners and dry or humid filtration units   | FRG                            | A                             | x                    |                | x   | x                  | x   | x   |                                    |                                       | x                                |   |
| 313. K & F Holding Company/Keuffel & Esser Canada, Inc., which operates as a sales and service organization for the distribution in Canada of drafting, reprographic and surveying products/materials   | US                             | A                             | x                    |                | x   | x                  | x   |   |                                    |                                       | x                                |   |
| 314. Kansas Packing Co. Ltd./H.A. Borgerson Ltd., which operates a ship chandlery business  | US                             | A                             | x                    | x              | x   | x                  | x   |   | x                                  |                                       | x                                |   |
| 315. Kiwi Polish Company (Canada) Limited/Garden Research Laboratories Ltd., which sells a range of water soluble fertilizers for home/garden use   | Austl                          | A                             | x                    | x              | x   | x                  | x   |   |                                    |                                       | x                                |   |
| 316. Kremlin Canada Inc./Donmor Industries Ltd., which is a Canadian distributor of a spray system for the application of paints, lacquer and adhesives manufactured by S.K.M. S.A.   | Fr                             | A                             | x                    | x              |   |                    | x   |   |                                    |                                       | x                                |   |
| 317. Lanier Business Products, Inc./the Dictation Products Division of AES Data, Ltd., which sells and services Lanier dictation equipment in Canada  | US                             | A                             | x                    |                | x   | x                  |   | x   |                                    |                                       | x                                |   |

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| 318. Liquid Carbonic Inc./West Coast Welding Supplies Ltd., which distributes a variety of welding products including electrodes and welding wire, welding equipment as well as oxygen and acetylene gases   | US                             | A                             |                      |                | x   |                    | x   |   |                                    |                                       | x                                | x   |
| 319. Liquid Carbonic Inc./472275 Ontario Ltd., which distributes industrial and medical gases and electrodes and welding supplies and related accessories  | US                             | A                             |                      |                | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 320. Thomas Alfred Liquori, John Ralph Liquori, Harold Monroe Hoch, William John Hanna and Michael George Delaney/Perfect Pen & Stationery Co. Ltd., a mail order distributor of imprinted pens, pencils, markers and advertising specialty items such as calendars and desk pads              | US                             | A                             | x                    | x              | x   |                    | x   | x   |                                    | x                                     |                                  | x   |
| 321. Loomis and Toles Company Limited/Thomas R. Fisher Inc., which is engaged in retail and wholesale marketing of commercial art and drafting supplies  | Swe                            | A                             |                      |                |   |                    |   | x   |                                    |                                       |                                  | x   |
| 322. Robert R. Lowe and Robert W. Morris/Gold's Fabrics, Ltd., which operates five retail stores in British Columbia, which sell home decoration fabrics, notions, patterns and sewing accessories   | US                             | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 323. Lucas Industries Canada Limited/Meldor Equipment Limited, which distributes hydraulic products such as pumps and motors   | UK                             | A                             | x                    | x              | x   |                    |   |   |                                    |                                       |                                  | x   |
| 324. Yuet Kang Mak/Lee-Hai Garage Ltd., which repairs and services vehicles  | HK                             | A                             |                      | x              |   |                    |   |   |                                    |                                       | x                                | x   |
| 325. Marsh & McLennan Companies, Inc./Bowring Brothers Limited, which operates specialty and gift shops  | US                             | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 326. Jim McLaughlin and Ray McLaughlin/Bee Line Automotive Equipment Ltd., which distributes, to mechanics, brake machinery, alignment parts, frame straighteners, wheel aligners and wheel straighteners, multi-pull body tools, truck tandem aligners, hydraulic presses and u-bolt machines | US                             | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 327. Melco Sales Canada Inc./the Consumer Products Division of Electrohome Limited, which is engaged in the wholesale distribution of colour television sets   | Jpn                            | A                             |                      |                | x   | x                  |   |   | x                                  |                                       | x                                | x   |
| 328. Meltaway Systems Alberta Ltd./Wirsbro Bruks AB, which designs and installs under-surface heating systems for ice and/or snow removal from vehicular and pedestrian traffic areas  | Swe                            | A                             | x                    |                | x   |                    |   |   |                                    |                                       |                                  | x   |
| 329. Michigan Bulb Company/Rockwood Gardens Limited, a mail order business which sells nursery garden stock to Canadian consumers  | US                             | A                             |                      | x              | x   | x                  | x   | x   |                                    |                                       |                                  | x   |
| 330. Midland-Ross Corporation/Cambridge Thermionic of Canada Limited, which is a sales agent for the industrial electronic products produced by its U.S. parent  | US                             | A                             |                      |                | x   |                    | x   |   |                                    | x                                     |                                  | x   |



| <u>Applicant/Acquiree and type of activity</u> |   | <u>Applicant's country of control</u> | <u>Allowed (A) or Disallowed (D)</u> | <u>Increased Employment</u> | <u>New Investment</u> | <u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u> | <u>Additional Exports</u> | <u>Canadian Participation (as shareholders/directors/managers)</u> | <u>Improved Productivity &amp; Industrial Efficiency</u> | <u>Enhanced Technological Development</u> | <u>Improved Product Variety &amp; Innovation</u> | <u>Beneficial Impact on Competition</u> | <u>Compatibility with Industrial and Economic Policies</u> |
|--|---|---------------------------------------|--------------------------------------|-----------------------------|-----------------------|--|---------------------------|--|--|---|--|---|--|
| 331.   | Miller Printing Equipment Limited/Western Gear of Canada Ltd., which distributes and services printing presses and related equipment, aerospace equipment and systems, power transmission equipment and engineered machinery for the petroleum, marine and metal-working industries | FRG                                   | A                                    | x                           |                       | x  | x                         | x  |  |   | x  |   | x  |
| 332.   | Millipore Ltd./Biolab Equipment Ltd., which sells and services water deionization equipment   | US                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 333.   | Minolta Camera Co. Ltd./Minolta Canada Inc., which imports, distributes and repairs Minolta cameras and accessories   | Jpn                                   | A                                    | x                           |                       | x  |                           | x  |  |   |  | x                                       | x  |
| 334.   | Mobil Chemical Company, a division of Mobil Oil Corporation/H. Muehlstein & Co. (Canada) Limited, which is a broker and wholesaler of off-grade and odd-size lots of plastic resins and rubber raw materials  | US                                    | A                                    | x                           |                       |  | x                         | x  | x  |   |  |   | x  |
| 335.   | Modular Controls Corporation/Modular Controls Limited (Burlington, Ont.), which assembles and distributes industrial hydraulic valves and industrial hydraulic control systems  | US                                    | A                                    | x                           | x                     | x  | x                         | x  | x  |   |  | x                                       | x  |
| 336.   | Mohawk Data Sciences-Canada Limited/CTS Computer Systems Inc., which sells and services minicomputers in B.C., Ontario, Quebec and the Atlantic provinces   | US                                    | A                                    | x                           | x                     | x  |                           |  | x  |   |  | x                                       | x  |
| 337.   | Joseph Molle and Carlo Morandi/Gateway Morandi Furniture Inc., which imports and distributes high quality wood furniture  | Ita                                   | A                                    |                             |                       | x  |                           | x  |  |   |  |   | x  |
| 338.   | New Doxsee Food Corporation/Beaudry Maple Products Inc., which purchases, processes, distributes and markets maple syrup products for the domestic and export markets   | US                                    | A                                    | x                           |                       | x  |                           | x  |  |   |  |   | x  |
| 339.   | Terry Nobel/Pharmasystems, Inc., which distributes labels, oral syringes, pill boxes, warning labels, etc., to retail and hospital pharmacies   | US                                    | A                                    | x                           | x                     | x  |                           | x  | x  |   | x  |   | x  |
| 340.   | Oceaneering International, Inc./Marinav Corporation, which distributes navigation, survey and marine equipment  | US                                    | A                                    |                             | x                     |  | x                         | x  |  |   |  |   | x  |
| 341.   | Oilfields Fluids, Inc./Brinadd Company, Ltd., which distributes polymer-based fluids for use in oil and gas well drilling, completion and work-over activities  | US                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 342.   | Olin Corporation/Hunt Chemical Canada Ltd., which manufactures and distributes image-forming chemicals and developing equipment used in a variety of photography, printing, electronics and electrostatic copying   | US                                    | A                                    | x                           |                       | x  |                           | x  |  |   |  |   | x  |
| 343.   | P.T. Components, Inc./the Power Transmission Division of FMC of Canada Limited, which imports, warehouses, distributes and sells components and sub-systems for mechanical power transmissions to industrial users  | US                                    | A                                    |                             |                       | x  |                           |  |  |   |  |   | x  |

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|   |                                   |                                  |                      |                |   |                    |  |  |                                       |  |                                     |   |
| 344. Philips Electronics Ltd. — Philips Electronique Ltée/the Entertainment Product Business of the Consumer Electronic Product Division of GTE Sylvania Canada Limited — GTE Sylvania Canada Limitée, which distributes television, stereo and video recording equipment   | Ne                                | A                                | x                    | x              | x   | x                  |  | x  | x                                     |  |                                     | x   |
| 345. Polar Ware Company, which distributes stainless steel institutional utensils and sinks in Canada   | US                                | A                                | x                    |                |   |                    | x  |  |                                       |  |                                     | x   |
| 346. Polaris Industries, Inc./the snowmobile business of the Polaris/E-Z-GO Division of Textron Canada Limited, which imports and distributes snowmobiles, parts and accessories  | US                                | A                                |                      |                | x   | x                  | x  |  |                                       |  |                                     | x   |
| 347. Questor Corporation/Questor Commercial Inc., which operates several divisions, including the 1) Evenflo division which distributes infant feeding equipment; 2) the Leslie-Locke division which distributes home building products; and and 3) the Spalding division which distributes sporting goods; and 4) the Questor Juvenile Furniture division which assembles and distributes infant furniture | US                                | A                                |                      |                | x   |                    | x  |  |                                       |  |                                     | x   |
| 348. Robert Elie Rashid, Paul Francis Thomas and Mark Anthony Thomas/West Grand Body Shop Limited, which is the exclusive franchised dealer for Mercedes-Benz automobiles for the city of Windsor, Ontario  | US                                | A                                | x                    | x              | x   |                    | x  |  |                                       |  |                                     | x   |
| 349. Republic of France/Rhône-Poulenc S.A.; Rhône-Poulenc Pharma Inc., which manufactures ethical pharmaceutical products, and May & Baker Canada Inc., which distributes pesticides, pharmaceutical products and industrial chemicals  | Fr                                | A                                |                      | x              | x   |                    | x  | x  |                                       |  |                                     | x   |
| 350. R.J. Reynolds Industries, Inc./Heublin Products Corporation, which manufactures and markets a proprietary liqueur called "Yukon Jack"  | US                                | A                                | x                    |                | x   |                    | x  |  |                                       |  |                                     | x   |
| 351. Rockwell International of Canada Ltd./Hills-McCanna Canada Ltd., which imports, partially assembles and sells ball, butterfly and diaphragm valves for industrial applications in the chemical, steel, power generation and pulp and paper industries  | US                                | A                                |                      |                | x   |                    |  | x  |                                       |  |                                     | x   |
| 352. SC Holding Corporation/Truswal Systems of Canada Limited, which distributes metal plate connectors and metal webs which are used by the construction industry  | US                                | A*                               | x                    | x              | x   |                    |  |  | x                                     |  |                                     | x   |
| 353. Sanyo Canada Inc./Magnasonic Canada Inc. (Toronto, Ont.), consisting of the sales and service of Sanyo and Fisher brand electronic and home entertainment products   | Jpn                               | A*                               | x                    | x              | x   |                    |  | x  |                                       |  |                                     | x   |
| 354. Sealed Power Corporation/Kent-Moore Canada Inc., which imports, distributes and services various tools, equipment, instruments and machinery   | US                                | A                                |                      |                | x   |                    | x  |  |                                       |  |                                     | x   |
| 355. Siemens Capital Corporation/Cetech, Inc., which assembles and sells electrical power regulators, switch gear and controls  | FRG                               | A                                | x                    |                |   |                    | x  |  |                                       |  |                                     | x   |
| 356. The Signal Companies, Inc./Ampex Canada Inc., which sells and services audio-video, data-memory and magnetic tape products   | US                                | A                                |                      |                | x   | x                  | x  | x  |                                       |  | x                                   | x   |

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| 357. SmithKline Beckman Corporation/1) its Analytical Instruments Sales and Services Division, 2) its Process Instruments Control Group and 3) its Beckman Electronic Technologies Group; 1) which distributes medical and scientific instruments, systems and accessories and chemicals and biochemicals for laboratory use, 2) which distributes process analysis and control instruments for chemical, petrochemical and petroleum industry process plants and 3) which manufactures and distributes precision and trimming potentiometers which are used in instruments, control systems and high performance electronic equipment | US                             | A                             | x                    | x              | x   | x                  |   |   |                                    |                                       |                                  | x   |
| 358. Sperry, Inc./Perfec Computer Corporation (Canada) Ltd., which sells and services computer systems   | US                             | A                             | x                    | x              | x   |                    |   | x   |                                    |                                       |                                  | x   |
| 359. Sullair Corporation/Compresseurs Québec Limitée, which distributes air and gas compressors used primarily in the construction, mining, oil and gas industries   | US                             | A*                            | x                    |                | x   |                    |   | x   |                                    |                                       |                                  | x   |
| 360. Sunrise Pipe & Supply Ltd./Peerless Supply Ltd., which is a wholesale plumbing supplier to mechanical and retail stores   | US                             | A                             | x                    | x              | x   |                    | x   | x   |                                    |                                       |                                  | x   |
| 361. TSC Acquisition, Inc./TSC Stores Ltd., a specialty retailer which sells hardware, tools, parts, supplies, lubricants, work clothes, boots and shoes to the farming community insouthwestern Ontario   | US                             | A                             |                      | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 362. Tactec Systems of Canada Inc./Mobile Communications Systems Division of RCA, Inc., which imports and distributes mobile and portable FM two-way radio equipment and communication systems   | US                             | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 363. Tandy Electronics Limited/Consumer Products Division of Burroughs Memorex Inc., which distributed the Memorex brand of consumer audio and video cassette tapes  | US                             | A                             | x                    |                |   |                    |   |   |                                    |                                       | x                                | x   |
| 364. Telex Communications, Inc./Audiovisual Division of the Singer Company of Canada Ltd., which distributes, across Canada, audio-visual products to educational and commercial markets   | US                             | A                             |                      | x              | x   |                    | x   |   |                                    | x                                     | x                                | x   |
| 365. Texaco Canada Inc./A & W Fuels Limited, a fuel oil distribution business  | US                             | A                             |                      |                |   |                    | x   | x   |                                    |                                       |                                  | x   |
| 366. Texaco Canada Inc./Willey & Brown Fuels, a fuel oil distribution business   | US                             | A                             |                      |                |   |                    | x   | x   |                                    |                                       |                                  | x   |
| 367. Towle Manufacturing Company/National Silver Company of Canada, Ltd., which is a distributor of imported giftware to major chain and department stores   | US                             | A                             |                      |                | x   | x                  | x   |   |                                    |                                       |                                  | x   |
| 368. Transamerica Delaval Inc./Berkeley Pump Ltd. — Pompe Berkeley Ltée, which distributes Berkeley Brand pumps  | US                             | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 369. Transparent Products Corporation and Curranhall Holdings Inc./Atnarko Enterprises Ltd. and its subsidiary, Universal Plastics Limited, which is a wholesale distributor of plastics and accessory products  | US                             | A*                            | x                    |                | x   |                    | x   |   |                                    |                                       |                                  | x   |

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|---|---------------------------------------|--------------------------------------|-----------------------------|-----------------------|--|---------------------------|--|--|---|--|---|--|
| 370. Union Carbide Canada Limited/Canadian Welding Gases Ltd., which distributes a wide range of welding products and industrial gases  | US                                    | A                                    | x                           | x                     | x  |                           | x  | x  |   | x  |   | x  |
| 371. VS Services Ltd./Parnell Foods (1981) Limited, consisting of its vending and cafeteria services in the provinces of Alberta and British Columbia which provides vending and cafeteria services to industry and public institutions   | US                                    | A                                    | x                           | x                     |  |                           |  | x  |   |  |   | x  |
| 372. Warner-Lambert Company/Imed Canada Inc., which imports, sells and services electronic medical instruments for hospitals, consisting primarily of volumetric infusion pumps and related disposable cassettes, electronic intravenous control systems and temperature monitors   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  | x   |  |   | x  |
| 373. Mr. Eugene Weber and Mrs. Herta Weber/Nicholas Avenue Irving service station   | Lux                                   | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 374. William E. Coutts Company, Limited/Happy Hour Card 'N Party Shops Limited, which consists of a chain of retail stores which sell greeting cards, gift wrap, party supplies, books, magazines, cigarettes, confections and a variety of small gift items  | US                                    | A                                    | x                           |                       | x  |                           |  | x  |   |  | x                                       | x  |
| 375. Witco Chemical Corporation/Richardson Graphics Canada Limited, which markets and distributes offset printing plates and related chemicals and supplies to the printing industry  | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| <b>FINANCE, INSURANCE AND REAL ESTATE</b>   |                                       |                                      |                             |                       |  |                           |  |  |   |  |   |  |
| 376. 113421 Canada Inc./Sheppard Centre, situated in North York, Ontario  | SAr                                   | A                                    |                             | x                     |  |                           |  |  |   |  |   | x  |
| 377. 114412 Canada Inc./Qualico Developments Ltd., consisting of its properties known as First Edmonton Place of Edmonton, Alberta, a twin-towered office and retail complex and Chancery Place of Vancouver, British Columbia, an office retail and residential development  | SAr                                   | A                                    |                             | x                     |  |                           |  |  |   |  |   | x  |
| 378. 116466 Canada Limited/Wolf Willow Developments Limited, which is a real estate development and management company  | US                                    | A                                    | x                           | x                     | x  |                           |  |  |   |  |   | x  |
| 379. Air Products and Chemicals, Inc./1) Stearns-Roger Canada, Ltd. and 2) Stearns-Roger Ltd.; 1) which is a holding company which owns all the shares of Stearns-Roger Ltd. and 2) which is a prime contractor which provides engineering and construction services to a variety of industry sectors, including power, petroleum, petrochemical and mining | US                                    | A                                    |                             |                       | x  | x                         | x  |  |   | x  |   | x  |
| 380. Angeles Investment Properties, Inc. and 495487 Ontario Limited/Four Twenty Seven Investments Limited, consisting of its property known as Burnhamthorpe Square in Etobicoke, Ontario   | US                                    | A*                                   | x                           | x                     | x  |                           |  |  |   |  |   | x  |
| 381. CIGNA Corporation/INA Insurance Company of Canada and INA Life Insurance Company of Canada, which are engaged in the property and casualty insurance business  | US                                    | A                                    | x                           |                       | x  |                           | x  |  |   | x  | x                                       | x  |

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|   |                                |                               |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 382. Combined International Corporation/Dominion Mutual Insurance Agency Limited, which sells casualty, property, life and employee benefits insurance  | US                             | A                             |                      |                | x   |                    | x   |   |                                    |                                       | x                                | x   |
| 383. Ducketts Limited/Garnet Barlow and Joe Lang Insurance Ltd., a general insurance agency business  | UK                             | A                             | x                    | x              | x   |                    | x   | x   |                                    | x                                     |                                  | x   |
| 384. E.D.O. Leasing Corporation/Dataquip Leasing Ltd., which is engaged in equipment lease financing  | US                             | A                             |                      | x              | x   |                    | x   |   |                                    | x                                     |                                  | x   |
| 385. Employers Reinsurance Corporation/Toplis and Harding Canada, Inc., an insurance adjusting firm, specializing in marine, hydro, film and oil equipment claims   | US                             | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 386. Friends' Provident Life Office/Seaboard Life Insurance Company, which underwrites creditor group life and disability insurance, special risk insurance, including group accidental death and dismemberment plans, student accident and life insurance and travel insurance, and individual life insurance  | UK                             | A                             | x                    | x              |   |                    |   | x   |                                    |                                       |                                  | x   |
| 387. Garvin GuyButler Corporation (New York, New York)/Garvin GuyButler (Toronto, Ont.), which is an international currency broker  | UK                             | A                             |                      |                | x   | x                  | x   |   |                                    |                                       |                                  | x   |
| 388. Genstar Corporation/Canada Permanent Mortgage Corporation, a financial services company which acts principally as an intermediary which invests funds, deposited and borrowed from the public, in a variety of loans and securities, particularly first mortgages on real property located in Canada. It also provides trust, real estate brokerage and related services | Bel                            | A                             | x                    | x              | x   |                    |   | x   | x                                  |                                       | x                                | x   |
| 389. Household Financial Corporation Limited/Associates Capital Corporation and its wholly-owned subsidiaries, Associates Financial Services Limited and Auto League of North America Limited, which provide consumer financing and commercial and industrial financing in all provinces of Canada  | US                             | A                             | x                    | x              | x   |                    |   | x   |                                    |                                       |                                  | x   |
| 390. Mercantile House Holdings PLC/Charles Fulton (Canada) Limited, which provides money brokerage services   | UK                             | A                             |                      |                |   |                    | x   | x   |                                    |                                       |                                  | x   |
| 391. Metropolitan Life Insurance Company/Calgary Market Mall Division of R.C. Baxter Ltd., a regional shopping centre   | US                             | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 392. J.H. Minet (Canada) Inc./Cypress Christie & Weatherley, an insurance broker which services the general public  | UK                             | A                             |                      | x              | x   |                    | x   | x   |                                    | x                                     |                                  | x   |
| 393. Mount-Batten Properties Limited/the Kent Square property of The Cadillac Fairview Corporation Limited, an office and retail building   | US                             | A                             | x                    |                |   |                    |   | x   |                                    |                                       |                                  | x   |
| 394. Northwest Freeholds Limited and Grosvenor International Holdings Limited/First City Development Corp., consisting of its First City Building property at Vancouver, B.C., which is an office and retail complex  | UK                             | A                             |                      | x              |   |                    |   |   |                                    |                                       |                                  | x   |

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|---|---------------------------------------|--------------------------------------|-----------------------------|-----------------------|--|---------------------------|--|--|---|--|---|--|
| 395. Procan Exploration Company/Centrefold Petroleum Partnership No. 1 and Grizzly Valley Limited Partnership, consisting of interests in exploration and gas-producing properties in northeastern British Columbia   | US                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 396. The Prudential Insurance Company of America/1) Bache Halsey Stuart Canada Limited and 2) Halsey Stuart Corporate Services Limited; 1) which is engaged in financial activities encompassing securities brokerage, trading, underwriting and distribution; customer financing; commodities futures and physical metals brokerage; arranging for the private placement of securities and assisting in mergers and acquisitions and 2) which owns the premises and equipment which 1) uses to conduct its operations  | US                                    | A                                    | x                           | x                     |  |                           | x  |  |   |  | x                                       | x  |
| 397. Public Energy Corporation/Continental Minerals Corporation, which is engaged in oil and gas exploration and development in the U.S.A.  | US                                    | A                                    |                             |                       |  |                           | x  |  |   |  |   | x  |
| 398. RCA Corporation/1) Canadian Acceptance Corporation Limited, 2) Canadian Acceptance Company Limited, 3) C.A.C. Realty Limited, 4) Service Leasing Corporation of Canada, Limited, 5) All-Steel Canada Ltd.-Les Meubles All-Steel Canada Ltée, 6) Picker Canada Ltd.-Picker Canada Ltée, 7) Picker X-Ray of Canada, Limited and 8) Picker X-Ray Mfg. Limited; 1), 2), 3) and 4) which provide a wide range of financial services, 5) which manufactures and distributes steel office furniture and equipment, 6) which sells x-ray apparatus and related equipment, 7) which is an inactive company and 8) which manufactures and designs x-ray apparatus and x-ray processing equipment and related accessories | US                                    | A                                    |                             |                       |  | x                         | x  |  |   |  |   | x  |
| 399. Rhulen Agency Inc./Rhulen Insurance Managers Ltd., which is a general insurance brokerage firm offering livestock insurance coverage   | US                                    | A                                    |                             |                       | x  |                           | x  |  |   | x  |   | x  |
| 400. Sea Chart Ltd./Kingsville Realty Corporation consisting of its office building at 80 Bloor Street West, Toronto, Ontario   | HK                                    | A                                    |                             | x                     |  |                           |  |  |   |  |   | x  |
| 401. Sedgwick Alexander Inc./Sheppard, Downing & Coleman Insurance Service Ltd., which is an insurance brokerage business   | UK                                    | A                                    | x                           | x                     |  |                           | x  |  |   | x  |   | x  |
| 402. The Standard Life Assurance Company/Trelleg Properties Ltd., consisting of two office buildings  | UK                                    | A                                    |                             | x                     |  |                           | x  |  |   |  |   | x  |
| 403. Wexford Management Company Limited/Wexford Verwaltungs GmbH, which advises European investors on investment opportunities in North America in real estate and other business enterprises   | FRG                                   | A                                    | x                           |                       | x  |                           | x  | x  |   |  |   | x  |
| <b>COMMUNITY, BUSINESS AND PERSONAL SERVICES INDUSTRIES</b>   |                                       |                                      |                             |                       |  |                           |  |  |   |  |   |  |
| 404. 502015 Ontario Limited/Olson Hotels Limited of Sioux Narrows, Ontario, which operates a tourist camp   | US                                    | A                                    | x                           | x                     | x  |                           | x  | x  |   |  |   | x  |
| 405. 883 Hotel Investments Inc./Hotel 786 Inc., which owns and operates a hotel, restaurant and bar   | HK                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |

| <b>Applicant/Acquiree and type of activity</b> |   | <b>Applicant's country of control</b> | <b>Allowed (A) or Disallowed (D)</b> | <b>Increased Employment</b> | <b>New Investment</b> | <b>Increased Resource Processing or Use of Canadian Parts &amp; Services</b> | <b>Additional Exports</b> | <b>Canadian Participation (as shareholders/directors/managers)</b> | <b>Improved Productivity &amp; Industrial Efficiency</b> | <b>Enhanced Technological Development</b> | <b>Improved Product Variety &amp; Innovation</b> | <b>Beneficial Impact on Competition</b> | <b>Compatibility with Industrial and Economic Policies</b> |
|--|---|---------------------------------------|--------------------------------------|-----------------------------|-----------------------|--|---------------------------|--|--|---|--|---|--|
| 406.   | AB Karlstads Mekaniska Werkstad/MoDoMekan (Canada) Ltd., which is a supplier of custom engineered bulk material handling and processing equipment to the pulp and paper and lumber industries   | Swe                                   | A                                    |                             |                       |  | x                         |  | x  |   | x  |   | x  |
| 407.   | ACI Campgrounds Ltd. and 245428 Alberta Ltd./South Beach Holdings Ltd., which operates a campground at Penticton, British Columbia  | US                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 408.   | Jerry L. Adams and Bonnie J. Adams/Hank & Dab's Camp, a commercial tourist fishing camp which caters principally to U.S. fishermen  | US                                    | A                                    |                             | x                     | x  |                           |  |  |   |  | x                                       | x  |
| 409.   | Adia, S.A./Office Assistance Limited, which provides temporary help services  | Swi                                   | A                                    | x                           | x                     |  |                           | x  |  |   | x  | x                                       | x  |
| 410.   | Alas/kon Lodges Ltd./Kermandie Enterprises Ltd., which operates the Klondike Inn  | Ne                                    | A*                                   | x                           | x                     |  |                           | x  |  |   |  |   | x  |
| 411.   | American Hospital Supply Corporation/Kopp Laboratories Limited, which provides clinical laboratory testing services to hospitals and physicians   | US                                    | A                                    |                             |                       | x  |                           | x  |  |   |  |   | x  |
| 412.   | Ashland Oil, Inc. and Swan Wooster Engineering Co. Ltd./Williams Brothers Canada Limited, a consulting engineering company which specializes in oil and gas pipelines   | US                                    | A                                    |                             |                       |  |                           |  | x  |   |  |   | x  |
| 413.   | Atlas-Alert Security Company, Inc./Security Guard division of Atlas-Alert Security Ltd., which provides security and guard services   | Swi                                   | A                                    | x                           |                       | x  |                           | x  |  |   | x  |   | x  |
| 414.   | Teja Singh Bhabra/Queen's Donut Shop, which sells doughnuts and sandwiches  | Kenya                                 | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 415.   | J. Bibby and Sons Limited/Furmanite Canada Ltd., which provides a service involving the sealing of steam, water, gas and other leaks in industrial systems in power generating stations, pulp and paper mills and refineries  | UK                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 416.   | Borg-Warner Corporation/Burns International Security Services Limited and 2) Industrial & Domestic Protection Company Limited; 1) which provides security guard and private investigation services to private, commercial and government institutions and 2) which invests in securities for the purpose of earning investment income | US                                    | A*                                   | x                           |                       | x  |                           | x  |  |   |  |   | x  |
| 417.   | Joseph Bosanac and Paula Bosanac/Grant's Camp of Geraldton, Ontario, a tourist camp   | US                                    | A                                    |                             | x                     | x  |                           | x  |  |   |  | x                                       | x  |
| 418.   | Carlson Marketing Group, Ltd./P. Lawson Travel Ltd. and Voyages Bel-Air Inc./Bel-Air Travel Inc., which are full service travel agencies engaged in the sale of travel tickets and tour packages, and the booking of car rentals and hotel space for destinations throughout the world  | US                                    | A                                    | x                           |                       |  | x                         |  |  |   | x  |   | x  |
| 419.   | ChemLawn Limited/Proturf Ltd., which provides lawn care services to residential and small commercial establishments   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 420.   | Collinson Resorts Limited/Gaudry Enterprises Limited of Morson, Ontario, which operates a hunting and fishing camp  | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |

| <u>Applicant/Acquiree and type of activity</u>  | <u>Applicant's country of control</u> | <u>Allowed (A) or Disallowed (D)</u> | <u>Increased Employment</u> | <u>New Investment</u> | <u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u> | <u>Additional Exports</u> | <u>Canadian Participation (as shareholders/directors/managers)</u> | <u>Improved Productivity &amp; Industrial Efficiency</u> | <u>Enhanced Technological Development</u> | <u>Improved Product Variety &amp; Innovation</u> | <u>Beneficial Impact on Competition</u> | <u>Compatibility with Industrial and Economic Policies</u> |
|---|---------------------------------------|--------------------------------------|-----------------------------|-----------------------|--|---------------------------|--|--|---|--|---|--|
| 421. Commodities Testing Corp./Chas. Martin (Canada) Inc., which is engaged in the inspection and measurement of bulk liquids including crude petroleum, refined petroleum products and petro-chemicals   | US                                    | A                                    |                             |                       | x  |                           | x  |  |   | x  |   | x  |
| 422. Computalog Gearhart Ltd./United Directional Drilling Ltd., which provides services and equipment for the directional drilling of oil and gas wells   | US                                    | A                                    | x                           | x                     |  | x                         | x  | x  | x   |  |   | x  |
| 423. Michael D. Cross/Professional Studios, School of Self-Improvement, which trains its students in the art of modelling and self-improvement  | US                                    | A                                    |                             | x                     | x  |                           | x  | x  |   |  |   | x  |
| 424. Michael D. Cross/489773 Ontario Limited, which operates a modelling school and employment agency for its graduates, under the name Modelle Mystique Modelling and Finishing Academy and Agency   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 425. Michael D. Cross and Anna Maria Sylge/Professional Studios, School of Self-Improvement and Professional Studios, Modelling Agency, a modelling and finishing school and a modelling agency   | US                                    | A                                    |                             | x                     | x  |                           | x  | x  |   |  |   | x  |
| 426. Crothall Services Limited/1) Epix Analysis Systems Canada Ltd. — Epix Systèmes d'Analyses Canada Ltée and 2) Preventive Maintenance Service (Quebec) Inc. — Service d'Entretien Préventif (Québec) Inc.; 1) which acts solely as the contracting arm for Preventive in two provinces and 2) which provides computer-based maintenance schedules for equipment used for the maintenance of schools, commercial and industrial buildings and hospitals | UK                                    | A                                    | x                           |                       |  | x                         |  | x  |   |  |   | x  |
| 427. Earl T. Cypher and Anita L. Cypher/Southshore Lodge of Eagle River, Ontario, a tourist camp  | US                                    | A                                    | x                           | x                     | x  |                           |  |  |   |  |   | x  |
| 428. DWS Canada Holdings Ltd./Le Gavroche Gourmand Ltd., which is a restaurant business which serves French cuisine   | Fr                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 429. Delta Investments (B.C.) Ltd./Wedgewood Village Estates Ltd., consisting of its Hotel Georgia at Vancouver, B.C.   | Mal                                   | A*                                   |                             | x                     | x  |                           |  |  |   |  |   | x  |
| 430. David Denzler, Betty Denzler and Daniel Denzler/Double A Camp, at Perrault Falls, Ontario, which consists of a hunting and fishing lodge and nine cottages and offers equipment rentals and guide services   | US                                    | A                                    | x                           | x                     | x  |                           |  |  |   | x  |   | x  |
| 431. The Distillers Company (Canada) Limited/A.F. Vigneux & Sons Limited, which acts as a wine and spirits representative   | UK                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 432. EHV-Weidmann Industries Inc./Rondar International Inc., Rondar Services (Canada) Ltd., and Rondar Building Maintenance Ltd., which provide electrical maintenance services, electrical equipment commissioning services and plumbing/carpentry maintenance services  | Swi                                   | A                                    | x                           | x                     | x  |                           | x  |  | x   |  |   | x  |
| 433. Federal Business Development Bank, TCF Acquisition, Inc. and Urban Diversified Properties, Inc./Fortress Mountain Resorts Ltd., which operates two ski resorts in Western Canada   | US                                    | A                                    | x                           | x                     | x  |                           |  | x  |   |  |   | x  |



| <u>Applicant/Acquiree and type of activity</u>   | <u>Applicant's country of control</u> | <u>Allowed (A) or Disallowed (D)</u> | <u>Increased Employment</u> | <u>New Investment</u> | <u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u> | <u>Additional Exports</u> | <u>Canadian Participation (as shareholders/directors/managers)</u> | <u>Improved Productivity &amp; Industrial Efficiency</u> | <u>Enhanced Technological Development</u> | <u>Improved Product Variety &amp; Innovation</u> | <u>Beneficial Impact on Competition</u> | <u>Compatibility with Industrial and Economic Policies</u> |
|--|---------------------------------------|--------------------------------------|-----------------------------|-----------------------|--|---------------------------|--|--|---|--|---|--|
| 434. Figos S.A./Pastificio Restaurants (Quebec) Inc., which operates a restaurant  | Bel                                   | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 435. Figos S.A. and Investissements Fica (1979) Inc./Le Groupe Commerce Intercité Limitée and Pastificio Restaurants (Ontario) Inc., both of which operate restaurants   | Bel                                   | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 436. Fireman's Fund Insurance Company/Agency Records Control (Canada), Inc., which provides automated data processing services to independent Canadian insurance agents and brokers                              | US                                    | A                                    |                             | x                     | x  |                           | x  |  |   |  |   | x  |
| 437. The Forum Corporation/Forum Learning Systems Canada Ltd., which conducts personnel improvement seminars   | US                                    | A                                    | x                           | x                     | x  |                           | x  | x  | x   | x  |   | x  |
| 438. General RE Corporation/Canadian Aviation Insurance Managers, Ltd., which acts as an insurance broker for aircraft   | US                                    | A                                    | x                           |                       | x  |                           | x  |  |   |  |   | x  |
| 439. Gherzi Textil Organisation/102970 Canada Inc. (formerly Leatham Simpson Limited), which provides management consulting services to business, industry and government  | Swi                                   | A                                    |                             | x                     | x  | x                         |  | x  | x   |  | x                                       | x  |
| 440. Granitehill Resorts Inc./Granitehill Lake Resort Limited of Hornepayne, Ontario, which operates a hunting and fishing lodge   | NrC                                   | A                                    | x                           | x                     | x  |                           | x  | x  |   |  |   | x  |
| 441. Groupe Services France/Groupe Sanibec Inc., which operates an enterprise engaged primarily in the cleaning and maintenance of office buildings  | Fra                                   | A                                    |                             | x                     |  | x                         | x  | x  |   |  |   | x  |
| 442. H.J. Heinz Company/Weight Watchers of British Columbia, Ltd., which offers structured group therapy programs designed to change people's eating habits and it also sells food-weighing scales               | US                                    | A                                    | x                           |                       | x  |                           | x  |  |   |  |   | x  |
| 443. High Cross Lodge Ltd./Wildlife Sports, which operates a hunting and fishing camp at Sparwood, B.C.  | FRG                                   | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 444. Francis W. Honer and Madelaine L. Honer/Steven's Gull Rock Bay Camp, a tourist camp at Red Lake, Ontario  | US                                    | A                                    | x                           | x                     | x  |                           |  | x  |   | x  |   | x  |
| 445. The Hongkong Land Company Ltd./Stanley Court Hotel Limited Partnership and Stanley Court Hotel Ltd., which will own and operate a luxury hotel now under construction in Vancouver, British Columbia        | HK                                    | A                                    | x                           | x                     | x  |                           |  | x  |   | x  |   | x  |
| 446. Howe-Baker Engineers, Inc., Thaddeus Joseph Bartkiewicz, Ian MacGregor, James Clifford Sanden and Richard W. Sukovieff/Abax Energy Services Ltd., which manufactures natural gas field processing equipment | Gre                                   | A                                    |                             | x                     | x  | x                         | x  | x  | x   | x  |   | x  |
| 447. I.E.C. Beak Consultants Ltd./I.E.C. International Environmental Consultants Limited and the Beak Division of Sandwell and Company Limited, which provide environmental consulting services                  | Swi                                   | A                                    |                             |                       |  | x                         | x  | x  |   |  | x                                       | x  |

| <u>Applicant/Acquiree and type of activity</u> |   | <u>Applicant's country of control</u> | <u>Allowed (A) or Disallowed (D)</u> | <u>I Increased Employment</u> | <u>I New Investment</u> | <u>I Increased Resource Processing or Use of Canadian Parts &amp; Services</u> | <u>I Additional Exports</u> | <u>I Canadian Participation (as shareholders/directors/managers)</u> | <u>I Improved Productivity &amp; Industrial Efficiency</u> | <u>I Enhanced Technological Development</u> | <u>I Improved Product Variety &amp; Innovation</u> | <u>I Beneficial Impact on Competition</u> | <u>I Compatibility with Industrial and Economic Policies</u> |
|--|---|---------------------------------------|--------------------------------------|-------------------------------|-------------------------|--|-----------------------------|--|--|---|--|---|--|
| 448.   | Phillip Eugene Iddings and Linda Kay Iddings/Wright Point Resort of Port Loring, Ontario, a tourist camp  | US                                    | A                                    |                               | x                       | x  |                             | x  |  |   |  |   | x  |
| 449.   | Arlene Kinnell and Wolfred Nelson/L. & L. Equipment Ltd., which rents and sells welding equipment and welding supplies  | US                                    | A                                    |                               |                         | x  |                             | x  |  |   |  | x   | x  |
| 450.   | Ajit Singh Kuner/The Bay Motor Hotel (White Rock, B.C.)   | UK                                    | A                                    | x                             | x                       | x  |                             | x  |  |   |  |   | x  |
| 451.   | Myron L. Landecker, Joel Anthony Grieshaber and Robert O. Daniels/Stroh Island Resort, a tourist resort at Nestor Falls, Ontario  | US                                    | A                                    | x                             | x                       | x  |                             |  |  |   |  | x   | x  |
| 452.   | Robert B. Loar, Glendda J. Loar and Steve Foley/Mother's Pizza Parlour of Brantford, Ontario, a pizza parlour and a spaghetti house   | US                                    | A                                    |                               | x                       | x  |                             |  | x  |   |  |   | x  |
| 453.   | Magic Pan (Canada) Inc./Magic Pan Restaurants of Alberta Limited and Magic Pan of Canada Division of The Quaker Oats Company of Canada Limited, which operate restaurants in Alberta, Ontario and Quebec  | US                                    | A                                    | x                             |                         | x  |                             | x  |  |   |  |   | x  |
| 454.   | Maritz Canada Limited/the Wilding Division of Bell & Howell Ltd., which provides communications and training materials to assist its clients in selling their products and in the training of personnel   | US                                    | D                                    |                               |                         |  |                             |  |  |   |  |   |  |
| 455.   | Sebastian van Merendonk/Raclette Restaurant Limited, which offers full-course meals and a wine bar which offers specialty wines   | Ne                                    | A                                    | x                             |                         | x  |                             | x  |  |   |  |   | x  |
| 456.   | Mountain States Mineral Enterprises, Inc./A.H. Ross & Associates, which provides consulting services in the recovery of metals from their ores and the processing of metal and chemical products  | US                                    | A                                    |                               | x                       | x  | x                           | x  |  |   |  |   | x  |
| 457.   | NL Industries, Inc./Sperry-Sun of Canada, Ltd., which is primarily engaged in providing directional drilling and down-hole surveying services to the oil and gas industry   | US                                    | A                                    | x                             | x                       | x  |                             | x  | x  | x   |  |   | x  |
| 458.   | Nedinco Acquisition Corp./1) Allright Park Vancouver Ltd., 2) Allright Auto Parks Canada, Ltd. and 3) Eastern Allright Parking, Ltd.; 1) and 2) are holding companies and 3) operates automobile parking facilities in Montreal and Quebec City | HK                                    | A                                    |                               | x                       | x  |                             | x  |  |   |  |   | x  |
| 459.   | Norrell Corporation/Dot Personnel Services Inc., which provides temporary personnel services  | US                                    | A*                                   | x                             | x                       | x  |                             | x  |  |   |  |   | x  |
| 460.   | Omnimedical/EMI Technology Ltd., which services and maintains medical diagnostic equipment  | US                                    | A                                    | x                             |                         | x  |                             | x  | x  |   |  | x   | x  |
| 461.   | Pageette Airsignals Ltd. and IU International Holdings Limited/TASCO Communications Inc., which provides telephone answering, alarm monitoring and paging services at a number of cities across Canada  | US                                    | A                                    |                               | x                       | x  |                             |  | x  |   |  |   | x  |
| 462.   | Pagoda Theatres of Canada, Inc./Rosemary Amusements, Inc., which operates a Chinese-language movie theatre  | US                                    | A                                    | x                             | x                       | x  |                             | x  |  |   | x  |   | x  |

| <u>Applicant/Acquiree and type of activity</u>  | <u>Applicant's country of control</u> | <u>Allowed (A) or Disallowed (D)</u> | <u>Increased Employment</u> | <u>New Investment</u> | <u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u> | <u>Additional Exports</u> | <u>Canadian Participation (as shareholders/directors/managers)</u> | <u>Improved Productivity &amp; Industrial Efficiency</u> | <u>Enhanced Technological Development</u> | <u>Improved Product Variety &amp; Innovation</u> | <u>Beneficial Impact on Competition</u> | <u>Compatibility with Industrial and Economic Policies</u> |
|---|---------------------------------------|--------------------------------------|-----------------------------|-----------------------|--|---------------------------|--|--|---|--|---|--|
| 463. Petrolane Incorporated/Air Drilling Services (International) Inc., which provides air drilling services to the oil and gas industry  | US                                    | A                                    |                             | x                     |  | x                         |  | x  |   |  | x                                       | x  |
| 464. Anthony Pierce and Patricia K. Tyne/Frank and Harold Meades Enterprises Limited, consisting of its Camp Manitou operation, which is a wilderness fly-in fishing and hunting camp   | US                                    | A                                    |                             |                       | x  |                           | x  |  |   | x  |   | x  |
| 465. Donald Wayne Pierce/Trembleur Lake Enterprises Ltd. of Fort St. James, B.C., which operates a hunting and fishing lodge  | US                                    | A                                    |                             | x                     | x  |                           |  | x  |   |  |   | x  |
| 466. Walter M. Rand/Camp Pathfinder Limited, which operates a summer camp for boys and offers a full range of sporting and recreational activities  | US                                    | A                                    |                             | x                     | x  |                           | x  |  |   |  |   | x  |
| 467. The Reader's Digest Association (Canada) Ltd./Dialogue Canada Ltd., a consumer market research organization which specializes in family-oriented panel research exclusively by mail, to conduct market studies or test new products  | US                                    | A                                    | x                           | x                     |  |                           | x  | x  |   | x  |   | x  |
| 468. Daniel E. Ritter and Thomas K. Ritter/Fin and Feather Ltd., consisting of its White Fish Bay Camp, which operates as a hunting and fishing camp consisting of a main lodge with dining facilities and six cabins and also provides equipment rentals and guide services  | US                                    | A                                    | x                           | x                     | x  |                           |  |  |   |  |   | x  |
| 469. Zahra Musa Sasmito and Soeharto Sastrodijoyo/457723 Ontario Inc., which operates a restaurant/dining lounge which specializes in Indonesian cuisine  | Indo                                  | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 470. Schlumberger Technology Corporation/Manufacturing Data Systems International-Canada Limited, which distributes computer software packages used to program numerically-controlled machine tools   | Ne                                    | A                                    | x                           | x                     |  |                           | x  |  | x   |  |   | x  |
| 471. Donald Schoeberl and Patricia Schoeberl/Waldhof Bay Lodge, which is a tourist establishment catering primarily to fishermen and family vacationers   | US                                    | A                                    |                             |                       | x  |                           | x  |  |   |  |   | x  |
| 472. Service Corporation International/Canadian Funeral Management, Inc. which owns and operates funeral homes  | US                                    | A                                    |                             |                       |  |                           | x  | x  |   |  |   | x  |
| 473. Société d'études et de recherches et d'exploitation minières, Kandon Investments Ltd., Geomines Ltée and William H. Pelton/Phoenix Geophysics Limited, which is engaged in geophysical exploration consulting and surveying  | Fr                                    | A                                    |                             | x                     | x  | x                         | x  |  | x   | x  |   | x  |
| 474. Société de Financement Industriel et Agricole/Perco Limitée, which rents equipment to industries and construction companies  | Fr                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 475. Stephens & Carter Limited/Swing Stage Limited, consisting of its Rentals Division of Scarborough, Ontario, Swing Stage Rentals & Sales Ltd. of Vancouver, British Columbia, and Echafaudage Volant Ltée of Ville St. Laurent, Quebec, which rent, install and service portable scaffold systems used for building maintenance and construction | UK                                    | A                                    | x                           | x                     | x  | x                         |  |  |   | x  | x                                       | x  |

| <u>Applicant/Acquiree and type of activity</u> |  | <u>Applicant's country of control</u> | <u>Allowed (A) or Disallowed (D)</u> | <u>Increased Employment</u> | <u>New Investment</u> | <u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u> | <u>Additional Exports</u> | <u>Canadian Participation (as shareholders/directors/managers)</u> | <u>Improved Productivity &amp; Industrial Efficiency</u> | <u>Enhanced Technological Development</u> | <u>Improved Product Variety &amp; Innovation</u> | <u>Beneficial Impact on Competition</u> | <u>Compatibility with Industrial and Economic Policies</u> |
|--|--|---------------------------------------|--------------------------------------|-----------------------------|-----------------------|--|---------------------------|--|--|---|--|---|--|
| 476.   | TAD Technical Services Corporation/Affiliated Technical Services of Canada Ltd., which provides a temporary personnel placement service  | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 477.   | Torchmark Corporation/Cherney Mills, Inc., which buys, refurbishes and hold in inventory, computer and other electronic data processing equipment  | US                                    | A*                                   | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 478.   | George Vanston, Pamela Vanston and Terry Loebel/Valpak of Canada Limited, which distributes advertising material in the form of redeemable coupons directly to the householder   | US                                    | A                                    | x                           |                       | x  |                           | x  |  |   |  |   | x  |
| 479.   | John Wiley & Sons, Inc./Wilson Learning, Ltd., which provides management and sales training programs   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 480.   | Work Wear Corporation of Canada Ltd./Mohawk Industrial Uniform Supply Incorporated, which launders, cleans and rents industrial garments and other related items   | US                                    | A                                    | x                           |                       | x  |                           | x  |  |   |  |   | x  |
| 481.   | George Workman/Stresstech Engineering Ltd., which provides engineering consulting services relating to stress analysis   | US                                    | A                                    | x                           |                       |  |                           |  | x  |   | x  | x                                       | x  |
| 482.   | Jack Zazza, Don L. Barrigar, Jerome F. Frake, Robert A'Hearn, Raymond Blakeman and Steve Allison/Echo Lake Lodge and Detour Outpost, at Underbrush Lake and Detour Lake, district of Kenora, Ontario, which operate two commercial tourist camps | US                                    | A                                    |                             |                       | x  |                           |  |  |   | x  | x                                       | x  |

A\* indicates deemed allowance

## Appendix C

### Alphabetic List of Allowed and Disallowed New Business Cases Significant Benefits to Canada Summarized by Principal Factors of Assessment

**Fiscal 1982-83**

| <u>Applicant/type of activity</u>  | <u>Applicant's country<br/>of control</u> | <u>Allowed (A) or<br/>Disallowed (D)</u> | <u>Increased Employment</u> | <u>New Investment</u> | <u>Increased Resource<br/>Processing or Use of<br/>Canadian Parts &amp; Services</u> | <u>Additional Exports</u> | <u>Canadian Participation<br/>(as shareholders/directors/<br/>managers)</u> | <u>Improved Productivity<br/>&amp; Industrial Efficiency</u> | <u>Enhanced Technological<br/>Development</u> | <u>Improved Product<br/>Variety &amp; Innovation</u> | <u>Beneficial Impact<br/>on Competition</u> | <u>Compatibility with<br/>Industrial and<br/>Economic Policies</u> |
|--|---|--|-----------------------------|-----------------------|--|---------------------------|---|--|---|--|---|--|
| <b>AGRICULTURE</b>   |   |  |                             |                       |  |                           |   |  |   |  |   |  |
| 1. William Donkers and Brigitte Hartinger, to raise dairy and livestock herds and to provide farm management services  | FRG                                       | A  | x                           | x                     | x  |                           | x   | x  |   |  |   | x  |
| 2. Weis Nurseries International Ltd., to import grapevine clones and to propagate virus-free grapevine stock from these for sale in Canada and the U.S.A.                                      | FRG                                       | A  | x                           | x                     | x  | x                         | x   | x  | x   | x  |   | x  |
| <b>MINES (INCLUDING MILLING), QUARRIES AND OIL WELLS</b>   |   |  |                             |                       |  |                           |   |  |   |  |   |  |
| 3. A/S Smedvig Drilling Co., to provide contract oil and gas drilling services off the east coast of Canada, to Mobil Oil Canada, Ltd. with the semi-submersible drilling unit, "West Venture" | Nor                                       | A*                                       | x                           | x                     | x  |                           |   |  | x   |  |   | x  |
| 4. Ardic Exploration and Development Ltd., Inc., to explore for, develop and produce, metallic minerals (excluding uranium)  | US  | A  | x                           | x                     | x  |                           | x   |  |   |  |   | x  |
| 5. Centennial Minerals Ltd., to engage in exploration for and the development and production of metallic minerals  | UK  | A  | x                           | x                     | x  | x                         | x   |  |   |  |   | x  |
| 6. Eric (U.S.) One, Inc., to engage in oil and gas exploration, development and production   | Lux                                       | A  |                             | x                     | x  |                           | x   |  |   |  |   | x  |
| 7. Fafard Peat Moss Company Ltd. and Conrad Fafard Inc., to operate peat bogs and transform and sell their products  | US  | A  | x                           | x                     | x  | x                         | x   |  |   |  |   | x  |
| 8. Idemitsu Kosan Co., Ltd., to engage in the exploration for, and the development and production of uranium and base and precious metals found in association with it                         | Jpn                                       | A  | x                           | x                     | x  |                           | x   |  |   |  |   | x  |
| 9. Lavalin Ocean Systems Limited, to provide commercial diving, hyperbaric welding, inspection, testing, and other services related to underwater construction                                 | US  | A  | x                           | x                     |  | x                         | x   | x  | x   |  |   | x  |
| 10. Neste Oy, to engage in oil and gas exploration, development and production   | Fin                                       | A  | x                           | x                     |  |                           | x   |  |   |  |   | x  |
| 11. Norcen Energy Resources Limited and Marubeni Corporation, to explore for, develop and produce coal   | Jpn                                       | A*                                       | x                           | x                     | x  | x                         | x   | x  |   |  |   | x  |

| Applicant/type of activity   | Applicant's country of control | Allowed (A) or Disallowed (D) | Increased Employment | New Investment | Increased Resource Processing or Use of Canadian Parts & Services | Additional Exports | Canadian Participation (as shareholders/directors/managers) | Improved Productivity & Industrial Efficiency | Enhanced Technological Development | Improved Product Variety & Innovation | Beneficial Impact on Competition | Compatibility with Industrial and Economic Policies |
|--|--------------------------------|-------------------------------|----------------------|----------------|---|--------------------|---|---|------------------------------------|---------------------------------------|----------------------------------|---|
|  |                                |                               |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 12. Pohang Iron and Steel Company Limited and B.C. Coal Ltd., to bring into production a coal mine, known as the Greenhills Mine, near Elkford, British Columbia | Kor                            | A                             | x                    | x              | x   | x                  | x   |   |                                    |                                       |                                  | x   |
| 13. Pool Petrol Energy Limited, to engage in oil and gas exploration, development and production   | FRG                            | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       | x                                | x   |
| 14. J.S. Redpath Limited and Deilmann-Haniel GmbH, to provide deep shaft sinking services to the mining industry   | FRG                            | A                             | x                    | x              | x   | x                  | x   |   | x                                  |                                       | x                                | x   |
| 15. Sandvik Canada Corp., to explore for, develop and produce metallic minerals  | Swe                            | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 16. Zapata Off-Shore Company, to provide drilling and related services to the offshore oil and gas industry  | US                             | A                             | x                    | x              | x   |                    | x   | x   |                                    |                                       | x                                | x   |

## MANUFACTURING INDUSTRIES

### Food and Beverage Industries

|   |       |    |   |   |   |   |   |   |   |   |   |   |
|---|-------|----|---|---|---|---|---|---|---|---|---|---|
| 17. 503567 Ontario Ltd., to import, manufacture, distribute and export alcoholic products   | Tai   | A* | x | x | x | x | x |   |   |   |   | x |
| 18. Mohammad Ammar Ahmad Alvi, to manufacture chewing and bubble gum  | India | A  | x | x | x | x | x |   |   | x | x | x |
| 19. Corporation nord-américaine des eaux minérales, to manufacture plastic bottles and to bottle natural mineral water for sale in Canada and the eastern part of the U.S.A.                    | Leb   | A  | x | x | x | x | x |   | x | x |   | x |
| 20. Jabet Holdings S.A. and Jonas Abbati, to manufacture cooked and processed meats   | Swi   | A  | x | x | x | x | x |   |   |   |   | x |
| 21. Kist Canada Limited, to manufacture and sell dry mix food flavourings and flavour enhancers   | US    | A  | x | x | x |   | x |   |   | x |   | x |
| 22. Bernard Lecroart, Denis Lecroart, Christine Lecroart and Pascal Legrand, to manufacture and sell food, hygienic products and accessories for tropical fish and pet birds                    | Fr    | A  | x | x | x | x | x |   |   |   |   | x |
| 23. Nationwide Fund Raisers of Canada Ltd., to sell and distribute spices, condiments and decorative acrylic ornaments to organizations for resale during fund-raising drives                   | US    | A  | x | x | x |   | x |   |   | x |   | x |
| 24. Paul B. Newman and Gerry A. Kraus, to manufacture and distribute flowers, extracts, aroma chemicals, fragrances, cooked products and food items for the food and pharma-ceutical industries | US    | A  | x | x | x | x | x |   |   | x | x | x |
| 25. Pêcheries Doris Ltée — Doris Fisheries Ltd., to process and export fish   | Por   | A  | x | x | x | x | x | x |   |   |   | x |
| 26. Mr. Sergio Racchelli, to produce ice cream and ice cream cakes  | Ita   | A  | x | x | x |   | x |   |   |   | x | x |
| 27. Rock Lake Oil Seed Development Ltd. and Euro-West Investment & Trade Ltd., to establish a flaxseed crushing plant   | FRG   | A* | x | x | x | x | x |   |   |   |   | x |

| <u>Applicant/type of activity</u>  | <u>Applicant's country of control</u> | <u>Allowed (A) or Disallowed (D)</u> | <u>Increased Employment</u> | <u>New Investment</u> | <u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u> | <u>Additional Exports</u> | <u>Canadian Participation (as shareholders/directors/managers)</u> | <u>Improved Productivity &amp; Industrial Efficiency</u> | <u>Enhanced Technological Development</u> | <u>Improved Product Variety &amp; Innovation</u> | <u>Beneficial Impact on Competition</u> | <u>Compatibility with Industrial and Economic Policies</u> |
|--|---------------------------------------|--------------------------------------|-----------------------------|-----------------------|--|---------------------------|--|--|---|--|---|--|
| <b>Rubber and Plastics Products Industries</b>   |                                       |                                      |                             |                       |  |                           |  |  |   |  |   |  |
| 28. David B. Beuoy, to manufacture child-resistant plastic bottle closures and plastic containers, for the pharmaceutical industry   | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 29. Gulf Canada Limited, Frank Brian Mercer and Netlon Limited, to manufacture high strength plastic grids and meshes (Tensar products)  | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  | x   | x  |   | x  |
| 30. Jaloy Mfg. Co. Inc., to manufacture fuel, hydraulic and refrigerant lines for use by the automotive, refrigeration and other industries  | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 31. Lexalite Canada, Inc., to manufacture plastic lighting components  | US                                    | A                                    | x                           | x                     |  |                           | x  |  |   | x  |   | x  |
| 32. Martintraction Canada Inc., to manufacture a new traction system for use on harvesting equipment, military vehicles and all-terrain vehicles   | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  | x   | x  |   | x  |
| 33. William F. Miller, David Miller, 437482 Ontario Inc. and Frank Pernfuss Limited, to manufacture and distribute in Canada and in the U.S.A., rubber and vinyl flooring accessories, specifically stair treads and stairedge nosings | US                                    | A                                    | x                           | x                     | x  | x                         | x  | x  |   |  |   | x  |
| 34. Thona Inc., to manufacture rubber gaskets and couplings used by the waterworks and soil pipe industries  | Bel                                   | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 35. UMC Industries, Inc., to manufacture fiberglass reinforced plastic products  | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| <b>Leather Industries</b>  |                                       |                                      |                             |                       |  |                           |  |  |   |  |   |  |
| 36. Pantoufles Pifer Industrie Inc., to manufacture slippers for men, women and children   | Fr                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   | x  | x                                       | x  |
| <b>Textile Industries</b>  |                                       |                                      |                             |                       |  |                           |  |  |   |  |   |  |
| 37. Clemson Fabrics Corporation, to manufacture carpet tiles, mats and wiping towels   | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  | x   | x  |   | x  |
| 38. Roger De Clerck, to manufacture woven imitation oriental rugs  | Bel                                   | A                                    | x                           | x                     | x  | x                         | x  |  |   | x  |   | x  |
| 39. Perfection Pad Company Incorporated, to manufacture and sell shoulder pads to the garment industry   | US                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 40. Wooltex Recycling Canada Limited, to produce for export to Third World countries, wool and synthetic fibres and button grindings from recycled used clothing and textile industry rejects  | Swi                                   | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| <b>Clothing Industries</b>   |                                       |                                      |                             |                       |  |                           |  |  |   |  |   |  |
| 41. Lane Walker Rudkin Industries Limited and Carsilco International Limited, to manufacture, import and distribute sportswear   | NZ                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |

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|--|---------------------------------------|--------------------------------------|-----------------------------|-----------------------|--|---------------------------|--|--|---|--|---|--|
| 42. Second Chance Body Armor of Canada Ltd., to manufacture protective body armour   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 43. Workrite Uniform Company, Inc., to manufacture and market fire-resistant clothing made from "nomex" fabric   | US                                    | A                                    | x                           | x                     | x  | x                         | x  | x  | x   |  |   | x  |
| <b>Furniture and Fixture Industries</b>  |                                       |                                      |                             |                       |  |                           |  |  |   |  |   |  |
| 44. Wanzl Metallwarenfabrik GmbH and Albrecht Manufacturing Limited, to manufacture supermarket and retail merchandising, storage and display equipment  | FRG                                   | A                                    | x                           | x                     | x  | x                         | x  | x  |   | x  |   | x  |
| <b>Paper and Allied Industries</b>   |                                       |                                      |                             |                       |  |                           |  |  |   |  |   |  |
| 45. 120537 Canada Inc., to manufacture note pads and other similar stationery items  | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   | x  |   | x  |
| 46. American Brands, Inc., to manufacture cigarette tipping paper  | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 47. Abzac S.A. Cartonnage and Jean Louis D'Anglade and Produits Easterntube Inc., to manufacture specialized cardboard containers, such as spiral tubes, drums, caulking cartridges and other related products | Fra                                   | A                                    | x                           | x                     | x  | x                         | x  |  |   |  | x                                       | x  |
| 48. Martin Gubb, to purchase surplus paper from paper mills for further processing by cutting, slitting, etc.  | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 49. Niemand Packaging Ltd., to manufacture and distribute paper tubes and cores  | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 50. Soprema S.A., to manufacture and distribute specialized heavy-duty roofing products  | Fr                                    | A                                    | x                           | x                     | x  | x                         |  | x  | x   |  |   | x  |
| <b>Printing, Publishing and Allied Industries</b>  |                                       |                                      |                             |                       |  |                           |  |  |   |  |   |  |
| 51. Amorogieva Edwin Woghiren, to print gold/silver and coloured text and/or pictures on various items such as business cards, matchboxes and playing cards and to distribute the final products               | Nig                                   | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 52. Henry Lindsay Annabell, Lynette Carol Annabell and Hank Lin Annabell, to publish and distribute a bi-monthly magazine called <i>Scientific Agriculture</i> , mainly for export                             | NZ                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 53. National Business Lists, Inc., to compile, publish and lease directories and mailing lists of businesses in Ontario  | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  | x                                       | x  |
| 54. Man Kei Sin, to provide printing services in the Chinese and English languages   | HK                                    | A                                    | x                           | x                     | x  |                           |  |  |   |  |   | x  |
| <b>Primary Metal Industries</b>  |                                       |                                      |                             |                       |  |                           |  |  |   |  |   |  |
| 55. Silver Recovery Systems of Canada Ltd., to recover silver from photographic wastes   | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  | x                                       | x  |



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|---|---------------------------------------|--------------------------------------|-----------------------------|-----------------------|--|---------------------------|--|--|---|--|---|--|
| 56. Specalum Metals Ltd., to engage in the recycling, refining, smelting and trading of non-ferrous metals  | Swi                                   | A                                    | x                           | x                     | x  | x                         | x  |  | x   |  | x                                       | x  |
| <b>Metal Fabricating Industries (except Machinery and Transportation Equipment Industries)</b>  |                                       |                                      |                             |                       |  |                           |  |  |   |  |   |  |
| 57. The Barbee Company, Inc., to manufacture and market equipment and related supplies for the repair and servicing of automotive-type radiators and other similar equipment  | US                                    | A                                    | x                           | x                     | x  |                           | x  | x  |   | x  |   | x  |
| 58. Brock Manufacturing, Inc., initially to manufacture grain bin floors, assemble grain bin accessories and distribute complete grain bins, and later to manufacture and distribute complete grain bins  | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 59. Lynne S. Cameron and Alan S. Cameron, to manufacture and distribute stainless steel saddles and steel insulating casings for the positioning and connecting of pipes  | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 60. Donald J. Graham, W. Gavin Malo and Ronald C. Manning, to design and manufacture carving, stamping and branding tools for leather, wood and metal   | NZ                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 61. Harvest Fuel Ltd., to manufacture and sell fuel alcohol plants  | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  | x   | x  |   | x  |
| 62. Max Homberger, Edgar Wenk and Jurgen Wildt, to manufacture laser-engraved flexographic printing rollers, to import and distribute and possibly later to manufacture, gravure and emboss printing rollers, and to provide consulting services to manufacturers of gravure and emboss printing rollers                                | FRG                                   | A                                    | x                           | x                     | x  | x                         | x  | x  | x   | x  |   | x  |
| 63. H. Kampmann GmbH, initially to assemble and later to manufacture and distribute a full range of heat exchanger and related heating equipment  | FRG                                   | A                                    | x                           | x                     | x  | x                         | x  |  |   | x  |   | x  |
| 64. Karlou, Inc., to manufacture dies, moulds, jigs, fixtures and other tooling aids  | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  | x   |  |   | x  |
| 65. MTC Products Limited, to manufacture ultra-high efficiency natural gas furnaces   | US                                    | A                                    | x                           | x                     | x  |                           | x  | x  | x   | x  |   | x  |
| 66. Max Weishaupt GmbH, to manufacture and sell oil, gas and dual fuel burners  | FRG                                   | A                                    | x                           | x                     | x  | x                         | x  |  |   | x  |   | x  |
| 67. Jean-Jacques Muel and V.A.Q. S.A., initially to assemble and later to manufacture high security locks and bolts, electric latches, adjustable locks and other related products  | Fr                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   | x  | x                                       | x  |
| 68. Orbit Valve International Inc., initially to import and service valves and valve actuators for the oil, gas and petrochemical industries and later to assemble and finally manufacture these products   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 69. Performed Line Products Company, to manufacture and sell a range of spiral wrap pole line hardware such as armor rods, dead-ends, splices, ties and other similar products for overhead electrical transmission and distribution lines, as well as underground products such as cable splice enclosures and service wire connectors | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  | x   | x  |   | x  |

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|--|---------------------------------------|--------------------------------------|-----------------------------|-----------------------|--|---------------------------|--|--|---|--|---|--|
| 70. Chamberlain Phipps (General Industries Ltd.), to manufacture cold formed components from wire and wire rod for sale to vehicle/engine manufacturers in North America   | UK                                    | A                                    | x                           | x                     | x  | x                         | x  |  | x   | x  |   | x  |
| 71. Preformed Line Products Company, to manufacture pole line hardware   | US                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 72. Scyfrom Inc. and 521479 Ontario Limited, to manufacture and distribute in Canada energy-saving products, including dock shelters, door seals, impact doors and component parts   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 73. St. Lawrence Servo Inc., to repair hydraulic and electronic components such as servo valves and their associated printed circuit boards and encoder/resolvers used in computerized production systems  | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 74. Stewart Marine Limited, to establish a fully integrated computer-controlled, heavy fabrications machining and assembly facility at Dartmouth, Nova Scotia  | UK                                    | A                                    | x                           | x                     | x  | x                         | x  | x  | x   |  |   | x  |
| 75. Total Transportation Systems, Inc., Steinar Draegebo and Didrik Allan Mehn-Andersen, initially to manufacture custom designed steel fabricating and heavy lift equipment and eventually to manufacture modules used in the construction of offshore oil and gas production platforms and drilling rigs | Nor                                   | A*                                   | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 76. Weiser Inc., to manufacture and distribute large, high-pressure gas cylinders  | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  | x   | x  |   | x  |
| <b>Machinery Industries (except Electrical Machinery)</b>  |                                       |                                      |                             |                       |  |                           |  |  |   |  |   |  |
| 77. 444010 Ontario Limited, to distribute and operate coin-operated, self-contained movie viewing machines   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 78. Allegretti Manufacturing Company (Canada) Inc., to manufacture electric blowers and electric lawn-care products  | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 79. Ampower Canada Limited and Cunningham & Shearer (Holdings) Ltd., to manufacture and assemble remote-control valve and ballast systems and related equipment for the shipbuilding industry  | UK                                    | A                                    | x                           | x                     | x  | x                         | x  | x  | x   | x  |   | x  |
| 80. Kirit P. Balshi, to assemble, test and distribute minicomputer peripheral controllers and memory subsystems  | US                                    | A*                                   | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 81. Beebe International Inc., to assemble and sell manual chain hoists, hand and power winches, and overhead cranes  | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 82. Maurice Cohen and Pieter Francken, to initially import and to assemble, and later to manufacture, ventilators for use in poultry, hog and cattle barns   | Ne                                    | A                                    | x                           | x                     | x  | x                         | x  |  | x   | x  |   | x  |
| 83. Detroit Pump & Manufacturing Company, to manufacture pump components and to assemble complete pump systems   | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 84. Richard Martin Dunville, Sr. and J. Wes Paisley, to manufacture material-handling systems and components   | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |

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|--|---------------------------------------|--------------------------------------|-----------------------------|-----------------------|--|---------------------------|--|--|---|--|---|--|
| 85. Erwin Industries, Inc., to design, engineer and erect material-handling systems  | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   | x  |   | x  |
| 86. Arnold Lee Fields, E. Kathleen Marie Fields, Billy Clifton Hawkins and Linda Darleen Hawkins, to manufacture industrial hoists, presses, saws, wrecker conversion packages and other related machinery, equipment and tools            | US                                    | A                                    | x                           | x                     | x  |                           | x  | x  |   |  |   | x  |
| 87. F.E. Jeffery, D.H. Joshi and E.A. Stadler, to manufacture integrated modular palletizing and de-palletizing machines especially multi-product line palletizing installations   | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 88. Hartvig Jensen & Co. A/S, to import and assemble crop spraying equipment and to manufacture by subcontract, trailer sprayers for agricultural use  | FRG                                   | A                                    | x                           | x                     | x  | x                         | x  | x  |   |  |   | x  |
| 89. Lonnstrom Oy, to manufacture through subcontract and distribute Waplan debarking drums and specialized materials-handling systems for the pulp and paper industry  | Fin                                   | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 90. M.E.F. Machine and Tool Co. Ltd. and M.E.P. Machine Electroniche Piegatrici, to design, manufacture, market and service 'rebar' bending machines   | Ita                                   | A                                    | x                           | x                     | x  | x                         | x  |  | x   | x  | x                                       | x  |
| 91. Pelsue Inc., to assemble, manufacture and distribute utility construction and protection equipment and related products  | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 92. Pickomatic Systems, Inc., initially to import and later to manufacture material-handling equipment   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 93. F. Donald P. Steele, Michael Walker, Edward E. Castor and Subsea Technology Inc., Hamish Jolly and Subsea Technology, Limited, to design, fabricate, test and service blow out preventers for use in oil well drilling and exploration | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 94. Vana Industries Ltd., to manufacture portable pneumatic grain conveyors  | Ne                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  | x                                       | x  |
| 95. Volt Information Sciences, Inc., to repair and service computerized typesetting and related peripheral equipment   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 96. Charles Wilkerson, to manufacture automatic stainless steel vibratory feeders which sort and align parts used in the automated assembly of goods   | US                                    | A                                    | x                           | x                     | x  | x                         |  |  | x   |  |   | x  |
| <b>Transportation Equipment Industries</b>   |                                       |                                      |                             |                       |  |                           |  |  |   |  |   |  |
| 97. 102015 Canada Ltée, to manufacture clutch facings and other friction materials   | PRC                                   | A*                                   | x                           | x                     | x  | x                         | x  |  |   | x  |   | x  |
| 98. Rodney E. Arenson and Peter T. Arenson, to manufacture automotive brake drums and rotors   | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 99. Cleveland Motive Products, Inc., to manufacture centre support bearings, universal joints and water pumps for the automotive replacement market  | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   | x  |   | x  |

| <b>Applicant/type of activity</b>     |  | <b>Applicant's country of control</b> | <b>Allowed (A) or Disallowed (D)</b> | <b>Increased Employment</b> | <b>New Investment</b> | <b>Increased Resource Processing or Use of Canadian Parts &amp; Services</b> | <b>Additional Exports</b> | <b>Canadian Participation (as shareholders/directors/managers)</b> | <b>Improved Productivity &amp; Industrial Efficiency</b> | <b>Enhanced Technological Development</b> | <b>Improved Product Variety &amp; Innovation</b> | <b>Beneficial Impact on Competition</b> | <b>Compatibility with Industrial and Economic Policies</b> |
|---------------------------------------|--|---------------------------------------|--------------------------------------|-----------------------------|-----------------------|--|---------------------------|--|--|---|--|---|--|
| 100.                                  | Flint Engineering & Construction Ltd., to assemble and install a line of patented, Canadian-produced steering mechanisms on truck trailers   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  | x   | x  |   | x  |
| 101.                                  | Inter Friction Canada Inc., to manufacture and sell friction materials, particularly drum brake shoe linings for cars and light trucks   | PRC                                   | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 102.                                  | Modern Wheel, David Robert Lawrie and Kenneth Francis Elliott, to manufacture aluminum wheels and light alloy parts  | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   | x  |   | x  |
| 103.                                  | Pebra GmbH Paul Braun, to design and manufacture automotive trim and mouldings   | FRG                                   | A                                    | x                           | x                     | x  | x                         | x  | x  | x   | x  |   | x  |
| 104.                                  | J.T. Slocomb Company, to manufacture aircraft parts  | US                                    | A                                    | x                           | x                     | x  |                           |  |  |   |  |   | x  |
| 105.                                  | Snyder Tank Corporation, to manufacture and distribute fuel tanks and accessories for trucks, busses and military vehicles   | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 106.                                  | Stainless Exhaust Systems Ltd., to manufacture and sell stainless steel exhaust systems for automotive use in Canada and abroad  | UK                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   | x  |   | x  |
| <b>Electrical Products Industries</b> |  |                                       |                                      |                             |                       |  |                           |  |  |   |  |   |  |
| 107.                                  | 104234 Canada Ltée, to manufacture, distribute and service infrared heat generators and accessories  | Fr                                    | A                                    | x                           | x                     | x  | x                         | x  |  | x   | x  |   | x  |
| 108.                                  | American Telecom, Inc., to import and market and later to assemble and manufacture PABX telephone switching equipment  | Jpn                                   | A                                    | x                           | x                     |  |                           | x  | x  |   |  |   | x  |
| 109.                                  | Arrowhead Enterprises Inc., to manufacture building and property protection and control systems  | Swi                                   | A                                    | x                           | x                     | x  |                           | x  | x  |   | x  |   | x  |
| 110.                                  | William J. Boehm and Gunter E. Dinkel, to manufacture and distribute electrical connectors primarily for electric utilities and original equipment manufacturers                               | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  | x   | x  |   | x  |
| 111.                                  | Dynamic Electric Controls, Inc., to design, engineer and construct industrial controls for machinery manufacturers   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 112.                                  | Eldurail Industries En Handelsoerneming BV, initially to assemble and later to manufacture electronic power control equipment  | Ne                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 113.                                  | Lloyd L. Lautzenhiser and Melanie J. Rossi, to manufacture electronic speed control modules for grain cutting reels on harvesting machines as well as telemetry and telemetry-related products | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  | x   |  |   | x  |
| 114.                                  | Linear Corporation, initially to assemble, test, sell and service motion detection security systems and later to manufacture garage door openers   | US                                    | A                                    | x                           |                       | x  | x                         | x  |  | x   | x  |   | x  |
| 115.                                  | Lorne R. McCartney, Douglas L. Clement and Paul E. Richards, to assemble and distribute a self-contained, portable public-address system   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |

| <u>Applicant/type of activity</u>   | <u>Applicant's country of control</u> | <u>Allowed (A) or Disallowed (D)</u> | <u>Increased Employment</u> | <u>New Investment</u> | <u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u> | <u>Additional Exports</u> | <u>Canadian Participation (as shareholders/directors/managers)</u> | <u>Improved Productivity &amp; Industrial Efficiency</u> | <u>Enhanced Technological Development</u> | <u>Improved Product Variety &amp; Innovation</u> | <u>Beneficial Impact on Competition</u> | <u>Compatibility with Industrial and Economic Policies</u> |
|---|---------------------------------------|--------------------------------------|-----------------------------|-----------------------|--|---------------------------|--|--|---|--|---|--|
| 116. Djura Pavisic and Serge Matovic, to produce and sell an electronic industrial programmable controller  | Swi                                   | A                                    | x                           | x                     | x  | x                         | x  |  |   | x  |   | x  |
| 117. Unican Magnatapes, Inc., initially to import and assemble and later to manufacture audio cassettes   | UK                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| <b>Non-Metallic Mineral Products Industries</b>   |                                       |                                      |                             |                       |  |                           |  |  |   |  |   |  |
| 118. Nouveau Art Glass Co., to manufacture decorative glassware   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 119. Manjit Singh Shihn, Ajit Singh Shihn and Kuldip Kaur Shihn, to manufacture scientific and medical glass apparatus  | UK                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 120. United States Ceramic Tile Company, George Corchis, Rino Nazzani, Ronald J. Webber and A.J. Jordain, to manufacture ceramic tile   | UK                                    | A*                                   | x                           | x                     | x  | x                         | x  |  |   |  | x                                       | x  |
| 121. Viletta China Canada Limited, to manufacture and to subcontract to Canadian companies the manufacture of collector plates and to distribute collector plates and china tableware | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| <b>Petroleum and Coal Products Industries</b>   |                                       |                                      |                             |                       |  |                           |  |  |   |  |   |  |
| 122. R. Joseph Crace, to process wood waste into products for the food processing and food service industries and the retail consumer market  | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| <b>Chemical and Chemical Products Industries</b>  |                                       |                                      |                             |                       |  |                           |  |  |   |  |   |  |
| 123. Austin Productions (Canada) Limited, Alvin Sobel and Stephen Sobel, to manufacture polystyrene loose-fill packaging materials  | US                                    | A*                                   | x                           | x                     | x  | x                         |  |  |   |  |   | x  |
| 124. Harold Evan Blick, to produce and sell men's personal care products  | US                                    | A                                    | x                           | x                     | x  | x                         |  |  |   |  |   | x  |
| 125. Bonar Zimmark Ltd., to provide goods and services for the cleaning, treatment and analysis of used oil   | UK                                    | A                                    | x                           | x                     | x  |                           |  |  |   | x  |   | x  |
| 126. J. F. Daley Incorporating Co., Inc., to manufacture and market specialty chemical products   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 127. Fordath Canada Limited, to manufacture synthetic resin binders   | UK                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 128. Multicore Solders Ltd. and Germain Gauthier, to manufacture soldering materials and to distribute specialty chemicals and related items to solder users                          | UK                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 129. Oneidon Chemical Specialties Inc. and Chemical Systems Inc., to manufacture and distribute commercial metal treatment and cleaning chemicals                                     | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 130. Supelco, Inc., to manufacture and sell in Canada, chromatographic supplies and other Supelco products  | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  | x                                       | x  |

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|---|---------------------------------------|--------------------------------------|-----------------------------|-----------------------|--|---------------------------|--|--|---|--|---|--|
| 131. Tenneco Chemicals Canada, Ltd., to manufacture and market rosin size for the Canadian paper industry   | US                                    | A*                                   | x                           | x                     | x  | x                         | x  |  |   | x  |   | x  |
| 132. White & Bagley Limited, to manufacture, export, import and sell specialty lubricants, chemicals and equipment to apply them  | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 133. M. Yamamori Trading, Information and Planning Service, Ltd. and Relief Engineering Co., Ltd., initially to import and distribute and later to manufacture and distribute chemical products used to prevent rusting and corrosion of metal surfaces                                       | Jpn                                   | A                                    | x                           | x                     | x  | x                         | x  |  |   | x  |   | x  |
| 134. Clifford B. Zlotnik, Arnold H. Zlotnik and Milton M. Zlotnik, to manufacture specialty chemical products used for decontaminating property damaged by smoke as well as eliminating other odours  | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   | x  |   | x  |
| <b>Miscellaneous Manufacturing Industries</b>   |                                       |                                      |                             |                       |  |                           |  |  |   |  |   |  |
| 135. Ava Medical Products of Canada Inc., to manufacture and market hypodermic needles  | It                                    | A                                    | x                           | x                     | x  | x                         | x  | x  | x   | x  | x                                       | x  |
| 136. Konishiroku Photo Industry, Co., Ltd., to import, slit, cut, carton, package and label colour photographic paper in Canada and to distribute it in Canada and in the U.S. A. as well as to import and distribute photographic film and magnetic tape in Canada                           | Jpn                                   | A                                    | x                           | x                     | x  | x                         | x  | x  |   |  | x                                       | x  |
| 137. Leach & Garner Canada Ltd., to manufacture basic precious metal products   | US                                    | A                                    | x                           | x                     | x  | x                         | x  | x  | x   | x  | x                                       | x  |
| 138. Joseph Pesare and Joseph Stifano and Jack Way, to design, manufacture and distribute costume jewellery   | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 139. Theodore G. Salveta, to manufacture displays for business promotions   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  | x                                       | x  |
| <b>CONSTRUCTION INDUSTRY</b>  |                                       |                                      |                             |                       |  |                           |  |  |   |  |   |  |
| 140. Air Industrie S.A., to design, manufacture and distribute anti-pollution systems for the aluminum industry   | Fr                                    | A                                    |                             | x                     | x  | x                         |  |  | x   | x  |   | x  |
| 141. Dimetrics, Inc., to provide pipe-welding services and to distribute welding equipment  | US                                    | A                                    | x                           | x                     | x  |                           | x  | x  |   | x  |   | x  |
| 142. Fling Construction Management, Inc., to offer construction management services for the construction of grain handling and storage facilities   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  | x                                       | x  |
| 143. John Mowlem & Company PLC, to provide mining engineering and mine development services   | UK                                    | A                                    | x                           | x                     | x  | x                         | x  |  | x   |  |   | x  |
| 144. Lundrigans Limited and North Atlantic Contractors Limited, Dillingham Corporation Canada Ltd., Ingenior F. Selmer A/S, Ingenior Thor Furuholmen A/S and A/S Hoyer-Ellefsen, to design, construct and install concrete structures for use in connection of offshore oil and gas resources | Nor                                   | A                                    | x                           | x                     | x  | x                         | x  |  | x   | x  | x                                       | x  |

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|---|---------------------------------------|--------------------------------------|-----------------------------|-----------------------|--|---------------------------|--|--|---|--|---|--|
| 145. Paschal-Forms Ltd., initially to import and distribute and later to manufacture concrete formwork systems  | FRG                                   | A                                    | x                           | x                     | x  | x                         | x  |  |   | x  |   | x  |
| 146. Pipework Engineering (P.E.D.) Limited, to design, fabricate and construct piping systems and to provide related mechanical services  | UK                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 147. Riedel International, Inc., to engage in marine construction   | US                                    | A                                    | x                           | x                     |  | x                         | x  | x  |   |  | x                                       | x  |
| 148. Philip George Simon, Barbara Jane Simon and Philip Robert Simon, to paint commercial and industrial buildings  | US                                    | A                                    | x                           | x                     | x  |                           |  |  |   |  |   | x  |
| 149. Société Beaujolaise de canalisation et travaux publics SOBECA, Entreprise J. Serpollet S.A., Entreprise Cairo S.A. and Techno Transfer & Marketing, to conduct studies and provide earthwork and installation of underground electrical wiring and/or natural gas line systems as well as other related services | Fr                                    | A                                    | x                           | x                     | x  |                           | x  |  | x   |  | x                                       | x  |
| 150. Townsend and Bottum, Inc., to provide mechanical contracting services. It will specialize in large petroleum, petrochemical and mining projects, and will offer engineering, procurement and construction services under the name of Townsend and Bottum of Canada, Ltd.   | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  | x   |  |   | x  |
| 151. Transco Pacific Company, to install, rehabilitate, salvage and maintain railroad and crane rail tracks, as well as to sell related railroad construction materials   | US                                    | A                                    | x                           | x                     | x  | x                         | x  | x  |   |  | x                                       | x  |

#### TRANSPORTATION, COMMUNICATION AND OTHER UTILITIES

|   |     |   |   |   |   |  |   |   |   |   |   |   |
|---|-----|---|---|---|---|--|---|---|---|---|---|---|
| 152. Air Ocean Transport Inc., to provide an international freight-forwarding service   | FRG | A | x | x |   |  | x |   |   | x | x | x |
| 153. Airgo Agency Limited and Burlington Northern Air Freight Inc., to be engaged in the domestic and international air freight forwarding business | US  | A | x | x | x |  | x |   |   | x |   | x |
| 154. Cathay Pacific Airways Limited, to promote and offer scheduled air carrier service between Hong Kong and Vancouver                             | UK  | A | x | x |   |  | x |   |   | x |   | x |
| 155. D & S Warehousing Inc., to provide warehousing and transportation of goods of Canadian manufacturers and industrial plants                     | US  | A | x | x | x |  | x |   |   | x | x | x |
| 156. FlightSafety Canada Ltd. — Ltee, to provide pilot training services  | US  | A | x | x | x |  | x |   | x | x |   | x |
| 157. GATX Terminals Corporation, to bid for and, if successful, construct and operate a bulk liquids terminal at Prince Rupert, British Columbia    | US  | A |   |   | x |  | x | x |   |   | x | x |
| 158. IMA Tourisme, to operate a travel agency   | Fr  | A | x | x | x |  | x |   |   |   |   | x |
| 159. Insight International Tours Limited, to promote and market motor coach tours   | UK  | A | x | x |   |  | x |   |   | x |   | x |

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|---|---------------------------------------|--------------------------------------|-----------------------------|-----------------------|--|---------------------------|--|--|---|--|---|--|
| 160. Japan Travel Bureau International, Inc., to provide services for group tours from the Far East to Canada   | Jpn                                   | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 161. Kronos International Shippers Inc., to forward freight internationally, to convert kitchen appliances for use in Europe and to assemble and export a line of medical ultraviolet equipment | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 162. I.H. Mathers & Son Limited and Parley Augustsson (Invest) A/S, to charter and operate supply vessels for the offshore oil and gas industry   | NrC                                   | A                                    | x                           | x                     | x  |                           | x  | x  |   |  | x                                       | x  |
| 163. Midlantic Transfer Ltd., to operate as a public commercial carrier (motor vehicle) transporting general commodities between Ontario and the United States of America                       | US                                    | A                                    | x                           | x                     | x  |                           |  | x  |   |  |   | x  |
| 164. Saga Transport S.A., to provide freight forwarding and shipping agency services  | Fr                                    | A                                    | x                           | x                     |  | x                         | x  | x  |   |  |   | x  |
| 165. Simon-TR (Holdings) Ltd., to construct and operate bulk liquids transshipment terminals  | UK                                    | A                                    | x                           |                       | x  |                           | x  |  | x   |  | x                                       |  |
| 166. Spectradyne Inc., to install and operate pay-per-view movie viewing systems for use in hotels and motels   | US                                    | A                                    | x                           | x                     |  |                           |  |  |   | x  |   | x  |
| 167. Taj Group Enterprises, to operate a travel agency specializing in corporate travel   | US                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 168. Twin City Freight, Inc., to provide general freight trucking services between Winnipeg, Manitoba and the U.S.A./Manitoba border  | US                                    | A                                    | x                           | x                     | x  |                           |  | x  |   |  | x                                       | x  |
| <b>WHOLESALE AND RETAIL TRADE</b>   |                                       |                                      |                             |                       |  |                           |  |  |   |  |   |  |
| 169. 114040 Canada Inc., initially to distribute and service and later to assemble and refurbish telephone handsets   | US                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 170. 117638 Canada Inc., to retail natural health foods   | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  | x                                       | x  |
| 171. 504179 Ontario Limited, to produce and distribute in Canada, greeting cards, coloured stationery, decorative boxes and packages and other printed matter                                   | US                                    | A                                    | x                           | x                     | x  |                           |  |  |   |  | x                                       | x  |
| 172. A.C. Manufacturing Company, initially to distribute and later to manufacture cooling equipment for environmental control of electronics products   | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   | x  |   | x  |
| 173. Advanced Fuel Systems Inc., initially to market and later to manufacture and distribute "twin-fuel" system conversion kits for use on internal combustion engines                          | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   | x  | x                                       | x  |
| 174. Alfa Metalcraft Corporation, initially to import and distribute, and later to manufacture stainless steel cook and serve ware  | FRG                                   | A                                    | x                           | x                     | x  | x                         | x  |  |   | x  | x                                       | x  |



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|--|--------------------------------|-------------------------------|----------------------|----------------|---|--------------------|---|---|------------------------------------|---------------------------------------|----------------------------------|---|
|  |                                |                               |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 175. Allders International (Canada) Limited, to tender for and, if successful, operate the duty-free shop at Montreal International Airport                                  | UK                             | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 176. American Davidson, Inc., to manufacture, by subcontract, and distribute industrial fans and fluid-drive equipment   | SAF                            | A                             | x                    | x              | x   |                    | x   | x   |                                    |                                       |                                  | x   |
| 177. Amigo Sales, Inc., Amigo Sales International, Inc. and Amigo Leasing Corporation, to manufacture motorized electric wheelchairs and complementary products              | US                             | A                             | x                    | x              | x   |                    | x   | x   |                                    | x                                     | x                                | x   |
| 178. Arcoswitch Canada Ltd., initially to import and later to manufacture switches and indicator lights for the electronics, automotive and electrical appliance industries  | UK                             | A*                            | x                    | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 179. Art America, Inc., to purchase original oil paintings, graphics and prints by Canadian artists and to sell such works both in Canada and in the U.S.A.                  | US                             | A                             | x                    | x              | x   | x                  | x   | x   |                                    |                                       | x                                | x   |
| 180. Assegai, Inc., to import, distribute and repair Casio battery-powered digital watches, small calculators and cash registers   | UK                             | A                             | x                    | x              |   |                    |   |   |                                    | x                                     |                                  | x   |
| 181. Berger and Company, to buy and sell specialty crops   | US                             | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 182. Bes Trading Limited, to purchase and ship Canadian sourced products to export markets   | UK                             | A                             | x                    | x              |   | x                  |   |   |                                    |                                       |                                  | x   |
| 183. Bio-Medical Research Limited, to import, distribute and service electro-muscular stimulators  | US                             | A*                            | x                    | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 184. Mlle Françoise Borduas, to operate a fashion shop specializing in ready-to-wear clothing and accessories for men, women, and children                                   | Fr                             | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 185. C.I.B. Composants Industrialisés du Bâtiment, initially to import and distribute and eventually manufacture roofing and weatherproofing products and materials          | Fr                             | A                             | x                    | x              | x   | x                  | x   |   |                                    | x                                     | x                                | x   |
| 186. Cannon Machine Works Ltd., A-I Import Export, Inc., William B. Bennett, Jack E. Terry and Steve Gibbs, to sell reforestation goods and equipment to the forest industry | US                             | A                             | x                    | x              | x   | x                  | x   |   | x                                  |                                       |                                  | x   |
| 187. Elwin D. Cathcart and Robert W. Vernon, as the exclusive distributor in Canada for the complete line of cosmetic products manufactured by Noevir Co. Ltd. in Japan      | US                             | A                             | x                    | x              | x   |                    | x   |   |                                    | x                                     |                                  | x   |
| 188. Cellier Corporation, to purchase and to export to the U.S.A., parts and components for use by the Cellier Corporation for its manufacturing activities                  | Fr                             | A                             | x                    | x              | x   | x                  |   |   |                                    |                                       |                                  | x   |
| 189. Certified Parts Corporation, to distribute parts for "Arctic Cat" and "Scorpion" snowmobiles  | US                             | A                             | x                    | x              | x   |                    |   |   |                                    | x                                     |                                  | x   |
| 190. Wye Meng Cheong, to operate a retail clothing store   | Mal                            | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 191. Christian Rovsing Systems Canada Inc. — Les Systèmes Christian Rovsing Canada Inc., to produce computer software and hardware for data communications networks          | Den                            | A                             | x                    | x              | x   | x                  | x   |   | x                                  | x                                     |                                  | x   |

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|--|---------------------------------------|--------------------------------------|-----------------------------|-----------------------|--|---------------------------|--|--|---|--|---|--|
| 192. Commercial Resins of Canada Limited, to lease and sell pipeline coating equipment   | US                                    | A                                    | x                           | x                     |  |                           |  | x  | x   |  |   | x  |
| 193. Conservation Update Publication, Inc., to distribute its magazine <i>Conservation Update</i>  | US                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 194. Cosmo Time Limited, initially to assemble and later to manufacture quartz wall clocks, and to import and distribute other clocks, lamps and calculators   | US                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 195. Country Fresh Products, Inc., to manufacture and distribute whey-based products   | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 196. DWS Canada Holdings, Ltd., to establish a retail store at Toronto, Ontario, to sell high-priced luggage, leather goods, watches and gift accessories  | Fr                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 197. Dalmac Inc., to import and distribute rugs, textiles and other home furnishings   | NrC                                   | A                                    | x                           | x                     |  | x                         | x  |  |   | x  |   | x  |
| 198. Delta Dore S.A., initially to distribute in Canada and in the U.S.A. and eventually to manufacture electronic equipment for residential and industrial energy-saving applications   | Fr                                    | A*                                   | x                           | x                     | x  | x                         | x  |  | x   |  |   | x  |
| 199. Detector Electronics Corporation, initially to distribute and service and later to manufacture, fire detection units and burner safety systems for large industrial furnaces and boilers  | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 200. Dicomed Corporation, to market and service Dicomed products sold in Canada  | US                                    | A                                    | x                           | x                     | x  |                           |  | x  |   |  |   | x  |
| 201. J. Dieffenbacher GmbH & Co., to import and distribute and later to design and manufacture hydraulic presses   | FRG                                   | A                                    | x                           | x                     | x  | x                         | x  |  | x   |  |   | x  |
| 202. Dim S.A., to distribute and eventually manufacture panty hose and other related products such as stockings  | Fr                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   | x  | x                                       | x  |
| 203. Draw-Tite, Inc., to manufacture and distribute trailer hitches and related accessories  | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   | x  |   | x  |
| 204. Dysan Corporation, to import, distribute and service its magnetic memory products in Canada   | US                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 205. EIRC Limited, to export sawmills, mining and oil exploration equipment and machinery from Canada  | Leb                                   | A                                    | x                           |                       | x  | x                         | x  |  |   |  |   | x  |
| 206. Eaglebrook Corporation, Alfred M. Tenny & Associates Limited and Eaglebrook Environmental Corporation, initially to distribute and later to produce iron compounds and other chemicals to be used for sewage treatment purposes | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   | x  |   | x  |
| 207. Electron Fusion Devices, Inc., initially to import and sell and later to assemble and sell electro-pneumatic dispensing equipment for liquids and pastes  | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 208. Elscint Limited, to design and manufacture computer-based medical diagnostic imaging equipment  | Isr                                   | A                                    | x                           | x                     | x  | x                         | x  |  | x   | x  |   | x  |

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|--|--------------------------------|-------------------------------|----------------------|----------------|---|--------------------|---|---|------------------------------------|---------------------------------------|----------------------------------|---|
|  |                                |                               |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 209. Les Entreprises B. Dumenil Inc., initially to import and distribute and eventually to manufacture high efficiency door and window weather stripping for domestic and industrial use   | Fr                             | A                             | x                    | x              | x   | x                  | x   |   |                                    | x                                     | x                                | x   |
| 210. Epoch Universal Publications Inc., to produce and distribute liturgical music products and recordings   | US                             | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 211. Espace Cuir Ltée and 1854-9881 Quebec Inc., to distribute leather-covered chesterfields and related upholstered furniture, the majority of which will be produced by Canadian manufacturers and to provide interior decorating services | Fr                             | A                             | x                    | x              | x   | x                  | x   |   |                                    |                                       |                                  | x   |
| 212. Export AB Franz Witte & Co., to export fish and other seafood products  | Swe                            | A                             | x                    | x              | x   | x                  | x   |   |                                    | x                                     |                                  | x   |
| 213. Faiveley S.A., to manufacture, distribute, export and service various products relating to urban and railway transportation   | Fr                             | A                             | x                    | x              | x   | x                  | x   |   | x                                  | x                                     |                                  | x   |
| 214. Falk Canada Inc., to distribute fuel oil pumps and to distribute heat transfer coils  | US                             | A                             | x                    | x              |   |                    |   | x   |                                    |                                       |                                  | x   |
| 215. Far East Trading Company Limited, to import and distribute exotic gift and household items and to export fish products  | HK                             | A                             | x                    | x              | x   | x                  | x   |   |                                    | x                                     |                                  | x   |
| 216. Faxon Canada Ltd., to provide subscription management services to libraries   | US                             | A                             |                      | x              |   |                    |   |   | x                                  |                                       |                                  |   |
| 217. Ferco International S.A., to manufacture proprietary hardware, fittings and sills for windows and doors   | FRG                            | A                             | x                    | x              | x   | x                  | x   |   |                                    | x                                     | x                                | x   |
| 218. Ronald Aubrey Ferguson, Paola Elizabeth Marie Garm, Michel Stam, Daniel Leclerc and Annie Michel, to distribute and to manufacture furniture for the consumer and commercial markets  | Fr                             | A                             | x                    | x              | x   | x                  | x   |   |                                    |                                       |                                  | x   |
| 219. Fidelity Arts of California, Inc., to wholesale and distribute fine art objects originating in Canada and other countries   | US                             | A                             | x                    | x              | x   | x                  | x   |   |                                    | x                                     |                                  | x   |
| 220. Fields Financial Corporation, to make and sell cookies and chocolate confections  | US                             | A                             | x                    | x              | x   |                    | x   |   |                                    | x                                     |                                  | x   |
| 221. Financière Européenne de Travaux Publics, to process and distribute silica sand   | Fr                             | A                             | x                    | x              | x   |                    |   | x   |                                    |                                       |                                  | x   |
| 222. Fleetguard International Corporation, to distribute filters and related products for diesel engines   | US                             | A                             | x                    | x              | x   |                    |   | x   |                                    | x                                     |                                  | x   |
| 223. Fortunate Corporation Canada Ltd., to wholesale the complete line of "Fortunate" pet supplies, personal and home care products, vitamins and health aids to independent distributors  | US                             | A                             | x                    | x              | x   | x                  | x   |   |                                    | x                                     |                                  | x   |
| 224. The Gamewell Corporation, to assemble and manufacture by subcontract fire alarm detection systems   | Swi                            | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 225. Garden Way Incorporated, to import and distribute garden tillers, garden carts and related accessories and attachments  | US                             | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |

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|---|---------------------------------------|--------------------------------------|-----------------------------|-----------------------|--|---------------------------|--|--|---|--|---|--|
| 226. Garlock of Canada Ltd., to distribute rebuilt automotive carburetors and electrical components and to distribute and install liquid petroleum gas fuel systems   | US                                    | A*                                   | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 227. Gilmore Tatge Mfg. Co. Inc., to distribute grain dryers and grain cleaners   | US                                    | A                                    | x                           | x                     | x  |                           | x  | x  |   |  |   | x  |
| 228. Glen Shoe Co., Inc., to import and distribute footwear products  | US                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 229. Green Economizers Limited, to sell, design and to contract for the installation of fuel-saving equipment   | UK                                    | A                                    | x                           | x                     | x  |                           | x  | x  |   | x  |   | x  |
| 230. Oddbjorn Gronnevik and Jan Skaimsgard Johansen and Fraser Daniel Reid, to import and market, and later, to manufacture machinery and equipment including automatic coiling and wrapping systems relating to the plastic extrusion industry | Nor                                   | A                                    | x                           | x                     | x  | x                         |  |  | x   | x  |   | x  |
| 231. Grow Group, Inc., to distribute marine coating products which would be manufactured in Canada  | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  | x                                       | x  |
| 232. Guerrini Mouldings (Canada) Limited, to import and sell, at the wholesale level, "Albor" picture frame mouldings and related items   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 233. Guhring Corporation, to manufacture drill bits for the metalworking industry   | FRG                                   | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 234. Haemonetics Corporation, to market and service blood processing equipment, used in clinics and hospitals   | US                                    | A                                    | x                           | x                     | x  | x                         |  | x  | x   |  |   | x  |
| 235. Hafele KG, initially to distribute and later to manufacture furniture and cabinet hardware   | FRG                                   | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 236. Gerald Haft, Bruce Selig and Nash Cohen, to engage in door-to-door sale of frozen portioned meat, poultry and seafood  | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 237. Hakmet Ltd. and Turveuikki OY, to manufacture and market peat harvesting machinery and equipment and solid fuel furnaces   | Fin                                   | A                                    | x                           | x                     | x  | x                         | x  | x  | x   |  | x                                       | x  |
| 238. Hall & Watts Limited, to import, distribute and service, and later to manufacture, optical/mechanical and electronic surveying and guidance equipment for the defence and construction industries  | UK                                    | A                                    | x                           | x                     | x  | x                         | x  | x  | x   | x  |   | x  |
| 239. Hanaman Tire Ltd., to provide re-treading and repair services for truck tires  | US                                    | A                                    | x                           | x                     | x  |                           |  |  | x   |  | x                                       | x  |
| 240. Alfons Har and The Drum Engineering Company Ltd., initially to import and distribute and later to assemble equipment for use on aircraft refuelling systems and tanker trucks  | FRG                                   | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 241. Jaroslav Jan Havlik and China National Machinery & Equipment Import & Export Corporation, to import, carry out final assembly and distribute metal-working machinery and accessories   | PRC                                   | A                                    | x                           | x                     | x  | x                         | x  |  | x   |  |   | x  |

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| 242. Hearstone Corporation, to manufacture solid fuel stoves lined with soapstone  | US                                    | A                                    | x                           | x                     | x  | x                         | x  | x  |   |  |   | x  |
| 243. William M.P. Heath-Saunders, J.M. Ann Heath-Saunders, Violet Georgina Marchant and Joan M. Gaines, to distribute perfumery products   | UK                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 244. Heine Instruments (Canada) Limited, initially to import and distribute medical optical instruments and equipment and later to assemble and then to manufacture component parts for the instruments and equipment  | FRG                                   | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 245. Herbalife International Inc., to import and distribute vitamins, minerals, herbal products and related food supplements   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  | x                                       | x  |
| 246. Hollandse Signaalparten, B.V., to provide logistic, technical and engineering support services for its electronic and electromechanical systems   | Ne                                    | A                                    | x                           | x                     | x  |                           | x  | x  |   |  |   | x  |
| 247. Hyundai Corporation, to carry on the activities of a general trading company  | Kor                                   | A                                    | x                           | x                     | x  | x                         | x  |  | x   |  |   | x  |
| 248. IC Input Canada Inc., to assemble, distribute and service optical character recognition equipment   | US                                    | A                                    | x                           | x                     | x  |                           |  |  |   | x  |   | x  |
| 249. ISC Systems Corporation, to sell and service microprocessor based terminal systems for financial institutions   | US                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 250. Immuno Nuclear Corporation, to import and distribute diagnostic and research test kits  | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 251. Infil Electronics Corporation, to export electrical products  | US                                    | A                                    | x                           | x                     | x  | x                         |  |  |   |  |   | x  |
| 252. Infotron Systems Corporation, initially to import and distribute and later to manufacture data communications equipment   | US                                    | A                                    | x                           | x                     | x  |                           | x  | x  | x   |  |   | x  |
| 253. Intabex Netherlands B.V., to purchase and export tobacco  | Zim                                   | A                                    | x                           | x                     | x  | x                         |  |  |   |  | x                                       | x  |
| 254. Intermedics Ophthalmics Inc., to distribute intraocular lenses and ophthalmic supplies  | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 255. Itoya of America, Ltd., initially to import and distribute office supplies and art materials such as pens, mechanical pencils and glues, and eventually to export such products as stationery, paper, paper pads, greeting cards and other gift items and handicrafts | Jpn                                   | A                                    | x                           | x                     |  | x                         | x  |  |   |  |   | x  |
| 256. JASTRAM CANADA LTD., to manufacture, sell and service high technology rudder systems and ice friction reducing systems for use on marine vessels  | FRG                                   | A                                    | x                           | x                     | x  | x                         | x  |  | x   |  |   | x  |
| 257. Johnson & Firth Brown Limited, to import and market forged steel rolls, cast steel and iron rolls and specialized alloy steel forgings for the aerospace, nuclear energy, oil and chemical industries   | UK                                    | A                                    |                             | x                     | x  |                           | x  |  |   |  |   | x  |

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|-----------------------------------|---|---------------------------------------|--------------------------------------|-----------------------------|-----------------------|--|---------------------------|--|--|---|--|---|--|
| 258.                              | KSB Technical Sales Corp., to distribute and service its pumps and valves and later to manufacture the pumps in Canada  | FRG                                   | A                                    | x                           | x                     | x  |                           | x  | x  | x   |  |   | x  |
| 259.                              | KSC, Ltd. (previously known as Kero-Sun Canada, Ltd.), to import and distribute portable kerosene heaters and parts   | US                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 260.                              | Sun Hung Kai Securities Limited, to carry on the activities of a general trading company between Canada and Pacific Rim countries   | HK                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 261.                              | Kajaani Inc. Automation, to import and distribute electronic devices for the pulp and paper industry  | Fin                                   | A                                    | x                           | x                     | x  | x                         | x  |  | x   | x  |   | x  |
| 262.                              | Kallestad Laboratories, Inc., to import and distribute diagnostic products  | US                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 263.                              | Keith Clark, Inc., to warehouse and distribute desk and wall calendars, planning books, diaries and appointment books   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 264.                              | Kleiber & Schulz, Inc., to provide specialized engineering services and unique custom components for use in electrical power generating systems (both fossil-fueled and nuclear)              | US                                    | A*                                   | x                           | x                     | x  | x                         | x  |  |   | x  |   | x  |
| 265.                              | Komori Printing Machinery Co. Ltd., to import, sell and service offset printing presses which it manufactures in Japan  | Jpn                                   | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 266.                              | Kongsberg North America, Inc., to sell and service computer-aided cartography systems and high speed automatic drafting systems   | Nor                                   | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 267.                              | Koomey, Inc., to manufacture and sell oil and gas well equipment  | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  | x   | x  |   | x  |
| 268.                              | Lifeline Systems (Canada) Inc., to sell to hospitals equipment that provides emergency response service to individuals in their homes   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 269.                              | Lifescan Medical Products Ltd., initially to import and distribute and possibly later to manufacture blood glucose monitoring devices   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 270.                              | Lindy Little Joe Inc., Mister Twister, Inc. and Hart Mallin, to assemble, package and distribute fishing lures  | US                                    | A                                    | x                           |                       |  |                           | x  |  |   | x  |   | x  |
| 271.                              | Linmac Pty. Ltd., to distribute and assemble mobile hydraulic articulated tractor-mounted cranes  | Austl                                 | A*                                   | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 272.                              | O.W. & B.S. Look Co., Inc., to operate a lobster and crab pound and to buy and sell lobsters and crabs on Grand Manan Island, N.B.  | US                                    | A                                    | x                           | x                     | x  |                           |  |  |   |  | x                                       | x  |
| 273.                              | Lord Realty Holdings Limited, to operate a chain of specialty coffee and bake shops   | FRG                                   | A                                    | x                           | x                     | x  |                           | x  |  |   | x  | x                                       | x  |
| 274.                              | Gary T. Lorge and Eric M. Horn, to repair consumer type electronic products such as digital watches, personal computers and electronic calculators and to sell accessories for these products | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |

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| 275. Louet Beheer B.V. and Latif Crowder, to distribute and, ultimately, manufacture craft products including spinning wheels, looms and accessories  | Ne                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 276. Guy Maheux, initially to distribute in Canada and abroad frozen food products and eventually to establish a packaging and freezing plant in the St-Jean, Quebec area   | Fr                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 277. Pietro Marrocchelli and Pierluigi D'Adda, to import from Italy, to sell as well as to repair and/or refinish high quality Italian antique furniture and artifacts  | Ita                                   | A                                    | x                           | x                     | x  | x                         | x  |  |   | x  |   | x  |
| 278. Mazal Ubracha (1970) Ltd., to import and sell polished, unset diamonds and manufacture high-fashion jewelry  | Isr                                   | A                                    | x                           | x                     | x  | x                         | x  |  |   |  | x                                       | x  |
| 279. Harry C. McKee and James W. Emison, to purchase, sell, import and export liquid hydrocarbons including diesel fuel, aviation fuel, residential fuel oil and gasoline   | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  | x                                       | x  |
| 280. Merrick Scale Mfg. Company of Canada Ltd., to sell and service scales and related materials-handling equipment   | US                                    | A                                    | x                           | x                     |  |                           |  | x  |   |  | x                                       | x  |
| 281. Metalplastiche Italiane S.P.A., initially to import and later to manufacture component parts for window blinds   | Ita                                   | A*                                   | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 282. Meybo Power Shoe Machines Corporation, to import, distribute and service shoe repair machinery   | Ne                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 283. Oscar R. Morgenstern, Thomas Gordon Hendry and Chase Development Corporation, to distribute proprietary electrical load energy-saving switching systems  | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 284. Roger Morin and Innovation Specialties Corporation, to assemble and sell decorative desk clocks, executive desk sets and accessories   | US                                    | A*                                   | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 285. Murray International Holdings Limited, to distribute stainless-steel pipe and related steel products   | UK                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 286. O. Mustad & Son (Can.) Limited, to import, distribute and service commercial longline fishing systems  | Nor                                   | A                                    | x                           | x                     | x  | x                         | x  |  |   | x  |   | x  |
| 287. Herbert W. Natzke, Rosella A. Natzke, Joseph C. Young and Jean Marie Cheng, to export from Canada a variety of goods and raw materials such as asbestos, chemicals, steel and malt and to import Philippine goods such as beer and consumer electronics products into Canada | US                                    | A                                    | x                           | x                     |  | x                         |  | x  |   |  | x                                       | x  |
| 288. James T. Negaard, Wayne R. Schmidt and Lawrence L. Lahr, to produce and distribute prescription eyeglasses   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  | x                                       | x  |
| 289. Neo-Life Company of Canada Limited, to be engaged in the importation and wholesale distribution of natural organic vitamins, food supplements and nutritional products to health food stores   | Ne                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 290. Network Systems Ltd., initially to import, sell and service and later to manufacture high-speed data communication equipment   | US                                    | A                                    | x                           | x                     | x  |                           | x  | x  |   | x  |   | x  |

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|-----------------------------------|---|---------------------------------------|--------------------------------------|-----------------------------|-----------------------|--|---------------------------|--|--|---|--|---|--|
| 291.                              | North American Mfg. Co., to manufacture and assemble combustion equipment and related control systems   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 292.                              | Northfab Systems Inc., to manufacture bio-mass combustion systems, air filtration systems and fire and explosion protection systems   | Den                                   | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 293.                              | O.C.C. Ocean Commodities (Canada) Limited, to purchase, prepare and export fish and other seafood   | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  | x                                       | x  |
| 294.                              | Omron Electronics, Inc., to import and distribute industrial control components and assemble incandescent-lighted pushbutton switches and limit switches                          | Jpn                                   | A                                    | x                           | x                     | x  | x                         |  |  |   | x  | x                                       | x  |
| 295.                              | Ossa Footwear Inc., to manufacture and distribute non-leather athletic and casual footwear  | Tai                                   | A                                    | x                           | x                     | x  | x                         | x  |  |   |  | x                                       | x  |
| 296.                              | Packaging Surface Systems, Inc., initially to import and later to manufacture adhesives to prevent pallet load shifting   | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   | x  |   | x  |
| 297.                              | Packaging Surface Systems, Inc., initially to import and later to manufacture specialty chemicals for use by the pulp and paper industry  | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   | x  |   | x  |
| 298.                              | Palasturist, to sell wholesale package tours to travel agents and promote travel to and from Yugoslavia and Canada  | Yug                                   | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 299.                              | Pengo Industries of Canada, Inc., to manufacture, sell and service oil field equipment  | US                                    | A*                                   | x                           | x                     | x  |                           | x  | x  |   |  | x                                       | x  |
| 300.                              | Phoenix Electronics Corporation, to import, assemble and distribute watches, clocks, calculators and related products   | Kor                                   | A                                    | x                           | x                     | x  | x                         | x  |  |   | x  |   | x  |
| 301.                              | Photozone Inc., initially to import, then assemble and, ultimately, to manufacture and sell water purification systems using ultra-violet light sources as the purification agent | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  | x   | x  |   | x  |
| 302.                              | Plastafil Medical Supplies, to distribute carton fibre ligament implants and bone anchoring devices used in the repair of torn ligaments  | SAf                                   | A                                    | x                           | x                     | x  | x                         |  |  |   | x  |   | x  |
| 303.                              | Pleasant Pheasant Ltd., to distribute a wide variety of women's fashion accessories to retail stores  | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 304.                              | Eugene J. Pontillo, to market credit card protection services to credit card holders  | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 305.                              | Premier Dental Products Co., to distribute a complete range of products including instruments, prosthetic devices and operative materials for the dental profession               | US                                    | A*                                   | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 306.                              | Process Equipment Builders, Inc., to market its newly-patented system to load bulk granular commodities such as coal and grain  | US                                    | A                                    | x                           | x                     | x  | x                         | x  | x  | x   | x  |   | x  |
| 307.                              | The Proctor & Gamble Company, to process, package and distribute Tender Leaf Tea  | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |



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|---|---------------------------------------|--------------------------------------|-----------------------------|-----------------------|--|---------------------------|--|--|---|--|---|--|
| 308. Produktenhandel Und Investierungs-Anstalt, to distribute and service panel processing equipment for the furniture/woodworking industry   | Swi                                   | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 309. Provincial Beverages Ltd., to import and distribute carbonated and non-carbonated canned beverages in northern Alberta   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 310. Questor Commercial Inc., initially to import and distribute children's furniture and related products and later to assemble, manufacture and distribute these products in Canada                         | US                                    | A                                    | x                           | x                     |  |                           |  |  |   |  |   | x  |
| 311. Roboserve Limited, to assemble, sell, lease and operate food and beverage vending machines   | UK                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 312. Dr. Harry Rohr, to sell health care products and vegetable juices  | US                                    | A                                    |                             | x                     | x  |                           |  |  |   |  |   | x  |
| 313. Royal Zenith Canada Ltd., to import, distribute and sell in Canada printing presses and related equipment  | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  | x   |  |   | x  |
| 314. SMC Pneumatics (Canada) Inc., to import and distribute and later to assemble air filters, valves, cylinders and other related products   | Jpn                                   | A                                    | x                           | x                     |  |                           | x  |  |   |  |   | x  |
| 315. Sanyo Machine Works Ltd., initially to install and service and later to design and manufacture automatic line transfer equipment and other related equipment for the appliance and automotive industries | Jpn                                   | A                                    | x                           | x                     | x  | x                         | x  |  | x   | x  | x                                       | x  |
| 316. Paul Schear & Associates Inc., to distribute "bargain books" to retail stores on a consignment basis   | US                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 317. Earl Scheib International, to provide automobile painting and body repair services   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  | x                                       | x  |
| 318. Schooner Trading Corporation, to export fish and agricultural products   | Jpn                                   | A                                    | x                           | x                     |  | x                         |  |  |   | x  | x                                       | x  |
| 319. Select Formula Life Products Inc. — Formule Select de Produits-Vie Inc., to import and distribute vitamins, nutritional supplements and natural cosmetics  | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 320. Bharat Kumar K. Shah and U.S. Rajan, to import and export a range of commodities   | India                                 | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 321. Sinclair and Rush, Inc., initially to distribute and later to manufacture vinyl plastic products   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  | x                                       | x  |
| 322. Skorimpex Rind Ltd., to import and distribute fur garments and leather goods and to export hides, tanning chemicals, footwear, footwear materials and supplies   | Pol                                   | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 323. Société Industrielle de Ferblanterie, Sif Sarl and Sifelmet, to distribute metal and non-electrical cooking utensils   | Fr                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 324. Sogedial S.A. and Ian Matheson, to export food products  | Mart                                  | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 325. Sökkisha Canada Inc., to import, distribute and service surveying instruments and related products   | Jpn                                   | A                                    | x                           | x                     | x  |                           | x  | x  |   |  |   | x  |

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| 326. Solvay & Cie., S.A. and Laporte Industries (Holdings) Limited, to store, distribute and later, if markets warrant, to manufacture hydrogen peroxide in Quebec   | Bel                                   | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 327. Southern Systems, Inc., to import and distribute electronic printers and related equipment for use with computers   | US                                    | A                                    | x                           | x                     | x  | x                         |  |  |   | x  | x                                       | x  |
| 328. Southwest Oilfield Products Inc., to manufacture and sell replacement parts for mud pumps used in drilling for oil and gas  | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  | x                                       | x  |
| 329. Spectra-Physics, Inc., initially to import, market and service laser-based construction alignment systems and other Spectra products and later, if economically feasible, to manufacture these products   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 330. Spraylab Inc., to manufacture certain pharmaceutical products for which it holds manufacturing licenses, including capsules under the trademark OROBRONZE. The product protects against ill effects of sun rays and accelerates tanning of the skin | Swi                                   | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 331. Staff Industries, Inc., June McDonald, Donald Colbourne and Walter van Woudenberg, to manufacture and install impermeable plastic liners which are used for the storage of chemicals  | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 332. R. Stahl Industries Canada Inc., initially to import and distribute cranes and hoists and later to manufacture cranes and possibly to assemble hoists   | FRG                                   | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 333. Star Technologies, Inc., to import, distribute and service array processor products and related software products   | US                                    | A                                    | x                           | x                     | x  |                           |  | x  |   |  | x                                       | x  |
| 334. Stoeger Canada Ltd., to import firearms, accessories and related publications   | Fin                                   | A                                    | x                           | x                     | x  | x                         | x  |  |   | x  | x                                       | x  |
| 335. Suramco Chemicals Research Ltd., to blend, sell and distribute specialty chemicals to the oil and gas industry  | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 336. System Industries, Inc., to sell and service disk and tape memory subsystems for large mini-computers   | US                                    | A                                    | x                           | x                     |  |                           |  |  |   | x  |   | x  |
| 337. T.C.S. SRL, to produce and sell diecasting equipment, injection moulding equipment and hydraulic presses  | Ita                                   | A                                    | x                           | x                     |  | x                         | x  |  | x   |  |   | x  |
| 338. TIE/communications Canada Limited, to assemble and distribute key telephone units   | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  | x   | x  | x                                       | x  |
| 339. TT Systems Corporation, to import, sell and service FM wireless intercoms and telephone answering machines  | US                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 340. Maarten Taal and Joseph Mogar, to manufacture and distribute electrostatic air purification systems   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 341. Peng Hok Tan, Phay Meng Lim, Jean Pierre Chenet and Soun Lim, initially to import, operate and distribute and later to manufacture, carousels for indoor use  | Fr                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |

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| 342. D.H. Thompson Inc., to import parts and to subcontract the assembly of tools for fishing tackle   | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 343. Timeplex, Inc., initially to import, distribute and service, and later manufacture, primarily data multiplexers and related data communications products  | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  | x                                       | x  |
| 344. Kurt Tonne, to assemble farm implements, tillers, plows, etc.   | FRG                                   | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 345. Total Transportation Systems, Inc., to provide technical services together with the sales and service function to Woodside Fabricators Limited, at Dartmouth, Nova Scotia, and to import, sell and service custom designed mechanical transportation and production equipment | Nor                                   | A*                                   | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 346. Tour & Andersson AB, to import, distribute and service products and systems related to the heating ventilation, air conditioning and sanitary installation areas  | Swe                                   | A                                    | x                           | x                     | x  |                           | x  |  |   | x  | x                                       | x  |
| 347. Toys "R" US, Inc., to operate a chain of retail stores specializing in toys and games   | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  | x                                       | x  |
| 348. Michael Trager, to export log houses and related accessories and consumer goods, as well as to provide investment consulting services   | FRG                                   | A                                    | x                           | x                     | x  | x                         |  |  |   |  |   | x  |
| 349. Trio-Kenwood Corporation, to distribute and service stereo products   | Jpn                                   | A                                    | x                           | x                     | x  | x                         |  |  |   |  | x                                       | x  |
| 350. U.S. Amada, Ltd., initially to distribute and service and later to assemble/manufacture machine tools   | Jpn                                   | A                                    | x                           | x                     | x  | x                         | x  | x  |   |  |   | x  |
| 351. Van Zyverden Bros., Inc., to import and distribute flower bulbs and other horticultural products in Canada  | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  | x                                       | x  |
| 352. Vedac Inc. and 1854-9881 Québec Inc., to distribute furniture (other than leather upholstered furniture), the majority of which would be produced by Canadian manufacturers, and to provide interior decorating services  | Fr                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 353. Wanakah Leasing Inc., to purchase Toyota motorcars from Toyota dealer outlets in Ontario and export them to the U.S.A.  | US                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 354. Watercraft America Inc., to sell and manufacture survival craft   | UK                                    | A*                                   | x                           | x                     | x  | x                         | x  |  | x   | x  |   | x  |
| 355. Weco Wester Ebbinghaus & Co., initially to distribute and later to assemble and manufacture electrical connectors   | FRG                                   | A                                    | x                           | x                     | x  | x                         | x  |  |   | x  |   | x  |
| 356. David D. Weingartner and W. Allen Bearden, to repair, service and tune, pipe organs   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 357. Weresch Automat GmbH and William Singer, to market, service, design and assemble machines for the sorting, trimming and bending of electronic components for mounting on printed circuit boards   | FRG                                   | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 358. Westmar Ship Supply Inc., to carry on a ship chandlery business   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  | x                                       | x  |

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| 359. Westport Company, Ltd., to import, distribute and assemble "Sparkomatic" automotive sound equipment under the name Sparkomatic Canada Inc.   | US                                    | A                                    | x                           | x                     | x  | x                         | x  | x  |   | x  | x                                       | x  |
| 360. White Storage & Retrieval Systems, Ltd., initially to import and distribute and later to manufacture automated storage and retrieval systems for use in a variety of industrial, garment and office filing applications                                | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   | x  |   | x  |
| 361. Wieland-Werke AG, to import and distribute semi-finished specialty products of non-ferrous metals  | FRG                                   | A                                    | x                           | x                     | x  | x                         | x  |  |   | x  |   | x  |
| 362. Wiseco Piston, Inc., to import, warehouse and market forged aluminum performance and replacement pistons for snowmobiles, motorcycles and go-carts   | US                                    | A                                    | x                           | x                     |  |                           | x  |  |   | x  | x                                       | x  |
| 363. World Auto Parts (Canada) Limited, to purchase and distribute new and used automotive parts  | US                                    | A                                    | x                           | x                     | x  | x                         | x  | x  |   |  |   | x  |
| 364. Worldwide Cycle Accessories Ltd., to distribute motorcycle accessories   | US                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 365. Jiro Yamamoto, Richard A. Prendergast and Charles Prosser, to import and distribute clothing and sporting goods  | US                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 366. Marion Young, to import and sell Clydesdale horses   | UK                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 367. Carl Zeiss Canada Limited, to import, assemble and distribute locks and lock systems   | FRG                                   | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 368. Zilog Canada, Inc., to import, market and service microprocessor chips and associated products manufactured by Zilog, Inc.   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  | x                                       | x  |
| <b>FINANCE, INSURANCE AND REAL ESTATE</b>   |                                       |                                      |                             |                       |  |                           |  |  |   |  |   |  |
| 369. Block 81 Holdings Limited, to construct and operate an office, retail and residential complex  | HK                                    | A                                    | x                           | x                     | x  |                           |  |  |   |  |   | x  |
| 370. James William Bradshaw, Bruce Stewart MacGowan, Robert Clemens Cawston, Christopher Winston Templeton, John Marks Templeton, Jr. and Gail Dean Zimmerman, to manage and distribute a mutual fund for investing primarily in Canadian equity securities | US                                    | A                                    |                             | x                     |  |                           | x  |  |   |  | x                                       | x  |
| 371. Cazaban et Associés S. A., to promote and manage hotels and real estate projects   | Fr                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 372. Coldwell Banker Canada Inc., to provide commercial real estate brokerage, planning and consulting services   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 373. Discount Corporation of New York, to act principally as a dealer in short-term money market instruments in Canada  | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  | x                                       | x  |
| 374. Drivers Jonas, to provide real estate planning and consulting services   | UK                                    | A                                    |                             | x                     |  | x                         | x  |  |   | x  |   | x  |
| 375. Electronic Realty Associates, Inc., Frie Realty Inc. and Phan Realty Inc., to operate franchised real estate brokers' offices  | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |

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| 376. Geomex Development, Inc., to explore for, develop and produce metallic minerals   | FRG                                   | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 377. Idem, Consultants Internationaux Inc., to provide financial, investment and management counselling services to an inter-national clientele. These services would be offered particularly to foreign investors seeking to establish businesses in Canada | Swi                                   | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 378. Internationaler Energie Fonds GmbH, to engage in oil and gas exploration, development and production  | FRG                                   | A*                                   |                             | x                     | x  |                           | x  |  |   |  |   | x  |
| 379. National Money Market Services Inc., to provide Canadian investors with interest rate information and pertinent data on short-term investments offered by banks and other financial institutions  | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  | x                                       | x  |
| 380. North American Commodity Futures Corporation, to service commodity futures accounts   | US                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 381. Progressive Casualty Insurance Company, to act as an automobile insurance underwriting company  | US                                    | A*                                   | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 382. Dr. Helmut W. Roeschinger, to establish two new businesses to acquire, manage and resell real estate properties   | FRG                                   | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 383. Walton Insurance Limited, to provide insurance and reinsurance services   | US                                    | A*                                   | x                           | x                     |  | x                         | x  |  |   |  | x                                       | x  |

#### COMMUNITY, BUSINESS AND PERSONAL SERVICES INDUSTRIES

|   |     |   |   |   |   |  |   |  |  |   |   |   |
|---|-----|---|---|---|---|--|---|--|--|---|---|---|
| 384. 119170 Canada Inc., to provide a well casing service and to lease miscellaneous drilling tools and equipment to the offshore oil and gas industry  | Nor | A | x | x | x |  | x |  |  |   | x | x |
| 385. 256577 Alberta Limited, to operate an athletic club  | US  | A | x | x | x |  | x |  |  | x |   | x |
| 386. ACI Campgrounds Ltd. and 245428 Alberta Ltd., to develop and operate a new campground at Red Deer, Alberta   | US  | A | x | x |   |  | x |  |  |   | x | x |
| 387. AMG Healthcare (Canada) Ltd., to provide specialized consulting and management services for the establishment and maintenance of health care facilities  | UK  | A | x | x | x |  | x |  |  |   |   | x |
| 388. Adesco Inc., to market and administer an extended car service and warranty program   | US  | A | x | x | x |  | x |  |  | x |   | x |
| 389. Adirondack Wildwaters Inc., to organize white water rafting runs for groups or individuals on the Lachine rapids   | US  | D |   |   |   |  |   |  |  |   |   |   |
| 390. Bruce Applebaum, Michael Applebaum and Michael Berkus, to provide a service to radio stations by selling their uncommitted advertising broadcast time to public service organizations and commercial customers | US  | A | x | x | x |  | x |  |  | x |   | x |
| 391. Aujila Ltd. and Delta-Mec Ltd., initially to provide construction equipment rental services and eventually to provide labour contracting and property development services                                     | UK  | A | x | x | x |  | x |  |  |   |   | x |

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|---|---------------------------------------|--------------------------------------|-----------------------------|-----------------------|--|---------------------------|--|--|---|--|---|--|
| 392. B.I.S. International Ltd., to import, distribute and service a packaged computer software program known as MIDAS   | UK                                    | A                                    | x                           | x                     | x  | x                         |  |  |   | x  |   | x  |
| 393. Battelle Memorial Institute, to engage in scientific research and development, technology commercialization and educational activities   | US                                    | A                                    | x                           | x                     |  |                           | x  | x  | x   | x  |   | x  |
| 394. Martin S. Berger, to assist investors to market their inventions   | US                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 395. CACI N.V., to provide computer consulting services and customized computer software  | US                                    | A                                    | x                           | x                     |  | x                         | x  |  |   | x  |   | x  |
| 396. CR International, Ltd., to provide consulting services to companies doing business in domestic and foreign markets   | US                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 397. Canadian Preparatory Collegiate Ltd., to operate a private secondary school  | Tai                                   | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 398. CanNet Advertising Limited, to operate a direct response television advertising agency   | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  |   | x  |
| 399. Chuck E. Cheese's PTT Ltd., to operate a chain of family restaurants and entertainment centres across Canada using the "Chuck E. Cheese's Pizza Time Theatre" concept developed by its U.S. parent | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 400. Kin Wat Chwe and Kau Tang, to operate a restaurant serving Chinese cuisine   | HK                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 401. Comprehensive Care Corporation (Canada) Limited and The Rutland Management Group Limited, to market alcoholism treatment services to Canadian hospitals and employee groups                        | US                                    | A                                    | x                           | x                     |  |                           | x  |  |   | x  |   | x  |
| 402. Contiki Travel America Ltd., to promote and market motor coach tours   | NZ                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  | x                                       | x  |
| 403. Credit Card Service Corporation, to market and maintain credit card and valuable personal document protection services   | US                                    | A                                    | x                           | x                     | x  |                           | x  | x  |   |  |   | x  |
| 404. Cullinane Database Systems, Inc., to provide systems software  | US                                    | A                                    | x                           | x                     | x  |                           | x  |  | x   |  | x                                       | x  |
| 405. Cyborg Systems of Canada, Inc., to sell and service the payroll and personnel programs developed by Cyborg Systems, Inc.   | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  | x   | x  |   | x  |
| 406. DEK Photo Systems (Canada) Ltd., to produce identification cards that include a personal photograph  | US                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 407. DWS Canada Holdings Ltd., to construct, operate and manage a luxury hotel at Toronto, Ontario  | Fr                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 408. Dancefit (Canada) Limited, to conduct classes in dancing and physical fitness and to sell T-shirts and audio tapes of fitness routines to class participants                                       | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |

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| 409. Dayton-Scott Equipment Company, to manage and lease commercial and industrial cranes  | US                                    | A                                    | x                           |                       | x  | x                         | x  |  |   |  |   | x  |
| 410. De Leuw Cather, Canada Ltd., and Electrack Incorporated, to provide consulting services related to the electrification of railways and rapid transit systems    | UK                                    | A                                    | x                           | x                     | x  |                           | x  |  | x   |  |   | x  |
| 411. Duff's Enterprises, Inc., to operate a restaurant business  | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 412. Ekono Inc., to do consulting engineering  | Fin                                   | A                                    | x                           | x                     |  | x                         | x  |  | x   |  |   | x  |
| 413. Emra Corporation, to franchise hair care establishments, under the name Supercuts, in British Columbia, Alberta, metropolitan Montreal and metropolitan Toronto | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 414. Wesley A. Estabrook, to establish a new business at Niagara Falls, Ontario, which would be an Elvis Presley Museum in the Maple Leaf Village complex            | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 415. Evans Transportation Company, to lease and sell railcars  | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  |   |  | x                                       | x  |
| 416. Fairview Estates Limited, to be engaged in real estate development  | UK                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 417. Judge Norman S. Fenton and Patricia Wallace, to provide mediation services relating to family problems  | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 418. First Family of Travel Specialists, Ltd., to sell travel packages to Canadian travel agents   | US                                    | A                                    | x                           | x                     |  |                           | x  |  |   |  |   | x  |
| 419. R.S. Fling & Partners, Inc., to provide specialized design engineering services for the grain storage and handling industry                                     | UK                                    | A                                    | x                           | x                     |  |                           | x  |  | x   |  | x                                       | x  |
| 420. Fortune Enterprises Inc., to offer weight loss counselling services in Canada   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 421. General Mills Canada, Ltd., initially to operate a full-service restaurant and later, a chain of restaurants, specializing in seafood and beef entrées          | US                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 422. General Mills Canada, Inc., to operate "Red Lobster" restaurants, specializing in seafood and beef entrées  | US                                    | A*                                   | x                           | x                     | x  | x                         | x  |  | x   | x  |   | x  |
| 423. Grocer's Coupon Clearing House, Inc., to offer a sales promotion (coupon redemption) service, mainly to food processors   | US                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 424. Group Systems International, to provide sales and service for commercial air-carriers not represented in Canada   | US                                    | A                                    | x                           | x                     |  |                           |  |  |   |  | x                                       | x  |
| 425. Michel Guerrand and Annette Guerrand, to offer catering services and to produce buns, croissants, French bread and prepared dishes for consumers                | Fr                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 426. The Horn & Hardart Company, to operate a fast-food restaurant   | US                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 427. ISS International Service Systems, Inc., to provide building maintenance services   | Den                                   | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |

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|  |                                |                               |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 428. Inert Welding & Mfg. Co., to distribute grain dryers and grain cleaners   | US                             | A                             | x                    | x              | x   |                    |   |   | x                                  |                                       |                                  | x   |
| 429. Intech Capital Corporation, to provide third-party leasing services in Canada   | US                             | A                             | x                    | x              | x   | x                  | x   |   |                                    | x                                     |                                  | x   |
| 430. Interstate United Corporation, to provide food management services, if it is awarded the contract at British Columbia Place   | UK                             | A                             | x                    | x              | x   |                    | x   | x   |                                    |                                       |                                  | x   |
| 431. International Academy of Merchandising & Design (Canada) Ltd., to operate a private vocational school offering courses in fashion merchandising and interior design   | US                             | A                             | x                    | x              | x   |                    | x   |   |                                    | x                                     |                                  | x   |
| 432. Jadro Holdings Canada Ltd., to construct and operate a hotel at Hull, Quebec  | US                             | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       | x                                | x   |
| 433. Jet Services J.S.T. Inc., to carry light parcels by overseas air cargo  | Fr                             | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 434. John V. Carr & Son, Inc., to provide customs house brokerage services   | US                             | A                             | x                    | x              | x   |                    | x   |   |                                    |                                       |                                  | x   |
| 435. Kelvin Services Limited, to provide catering and job training services  | UK                             | A                             | x                    | x              |   |                    |   | x   |                                    | x                                     |                                  | x   |
| 436. Kilborn/John Brown Offshore Limited, to provide designs, engineering, procurement and construction services to the offshore oil and gas industry  | UK                             | A                             | x                    | x              | x   |                    | x   |   | x                                  |                                       | x                                | x   |
| 437. Kimberly Services, Inc., to provide professional and non-professional temporary nursing, planning and related services in the health care field   | UK                             | A                             | x                    | x              | x   |                    | x   |   |                                    | x                                     |                                  | x   |
| 438. Jean-Michel Labouygues, to design and supervise the manufacture of machinery and equipment for the treatment of sand and aggregates for use in concrete for dams and other large concrete projects                        | Fr                             | A                             | x                    | x              | x   |                    | x   | x   | x                                  |                                       |                                  | x   |
| 439. Leto Travel Service Inc., to provide travel agency services   | US                             | A                             | x                    | x              | x   |                    | x   |   |                                    | x                                     |                                  | x   |
| 440. Lifeco Services Corporation, to provide Canadian travel destination packages for its U.S. clients, as well as management and consulting services to corporations which have or are developing in-house travel departments | US                             | A                             | x                    | x              | x   |                    | x   |   |                                    | x                                     |                                  | x   |
| 441. Logica Nederland B.V., to service the demand for custom design of computer systems and software by private corporations and government agencies, principally in the fields of finance and communications                  | UK                             | D                             |                      |                |   |                    |   |   |                                    |                                       |                                  |   |
| 442. MEDP Mediterranean Enterprise for Development and Projects (Canada) Inc., to export raw materials, products and services to Third World countries   | Swi                            | A                             | x                    | x              |   | x                  | x   |   |                                    |                                       |                                  | x   |
| 443. Mark H. Magnuson, to provide a service to radio stations by selling their uncommitted advertising broadcast time to public organizations and commercial customers   | US                             | A                             | x                    | x              |   |                    | x   |   |                                    |                                       | x                                | x   |



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| 444.                              | Maropix Canada Foods Inc. and Godfather's Pizza, Inc., to operate pizza restaurants  | US                                    | A*                                   | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 445.                              | Marriott Hotels of Canada Ltd., to own and operate a hotel in the Metropolitan Toronto area  | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  | x                                       | x  |
| 446.                              | Norman R. Matson, Charles T. Baker, G. Michael Driscoll, Peter J. Kahn, Gerald W. Warshaw and John A. Damico, to provide accounting and auditing services in the verification and evaluation of insurance claims | US                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 447.                              | Metropolitan Life Insurance Company and 444517 Ontario Limited, to own and operate the Howard Johnson Capital Place Hotel at Ottawa, Ontario   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  | x                                       | x  |
| 448.                              | Minit International S.A. and P.C.A. International, Inc., to open outlets which would provide key duplication, shoe repair, skate and knife sharpening and embossing and engraving services                       | Bel                                   | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 449.                              | Mr. Build International, to sell Mr. Build franchises to home remodelling contractors and custom home builders in Canada   | US                                    | A                                    | x                           | x                     | x  |                           | x  | x  |   |  |   | x  |
| 450.                              | Multi-Bonus B.V., to engage in a sales promotion business utilizing, principally, discount coupons   | NrC                                   | A                                    | x                           | x                     | x  |                           | x  |  |   |  | x                                       | x  |
| 451.                              | Nurotoco Inc., to provide pipe, drain and sewer cleaning services  | US                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 452.                              | Oil & Gas Consultants International Inc., to provide seminars on technological developments in the oil and gas industry  | US                                    | A                                    | x                           |                       |  |                           |  | x  | x   |  | x                                       | x  |
| 453.                              | Bernard E. Oszust and Peter Powell, to provide consulting services to the oil and gas industry   | UK                                    | A                                    | x                           | x                     |  | x                         | x  |  | x   |  |   | x  |
| 454.                              | Pacifico Creative Service, Inc., to introduce into Canada its domestic Japanese credit card for use by Japanese residents while they are tourists in Canada  | Jpn                                   | A                                    |                             | x                     | x  |                           | x  |  |   | x  |   | x  |
| 455.                              | Petrocarbon Developments Ltd., to provide consulting engineering services to the oil, gas and chemical industries, under the name Petrocarbon Development (Canada) Ltd.  | UK                                    | A                                    | x                           | x                     | x  |                           | x  |  | x   |  | x                                       | x  |
| 456.                              | Photo Promotion Associates Inc., to provide photographic services  | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 457.                              | Plan Services, Inc., to provide administrative and claims payment services for underwriters of group insurance for small businesses  | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 458.                              | Quantitative System Performance Ltd., to provide software and consulting services in modelling computer systems as queueing networks   | US                                    | A                                    | x                           | x                     |  | x                         | x  | x  | x   |  |   | x  |
| 459.                              | RE/SPEC INC., to provide geotechnical engineering services   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  | x   |  | x                                       | x  |
| 460.                              | SAS Catering A/S Denmark and LaHave Developments Limited, to provide food catering services to institutions, work camps, ships and oil and gas onshore and offshore exploration and production rigs              | Den                                   | A                                    | x                           | x                     | x  | x                         | x  | x  |   | x  |   | x  |

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| 461. SNC/Aker Offshore Inc., to provide design, engineering, procurement and project management services to the offshore oil and gas industry  | Nor                                   | A                                    | x                           | x                     | x  | x                         | x  |  | x   |  | x                                       | x  |
| 462. Saints Regent Roller Skating Centres, Ltd., to operate roller skating centres   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 463. Saints Winnipeg South Roller Skating Centre, Inc., to operate a roller skating centre   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 464. David M. Schultz, to provide a financial and credit counselling service to private citizens   | US                                    | A                                    | x                           | x                     |  |                           |  |  |   | x  |   | x  |
| 465. Scitex American Corp., initially to provide technical servicing for its computer-aided design equipment used for graphics and image reproduction, and later to sell such systems in Canada                          | Isr                                   | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 466. Scott-Ortech Mining Ltd., to provide consulting engineering services to the mining industry   | UK                                    | A                                    | x                           |                       |  | x                         | x  | x  | x   |  |   | x  |
| 467. Ian David Singer, to import and distribute software compatible with Timex 1000 computers  | US                                    | A                                    | x                           | x                     |  |                           |  |  |   |  | x                                       | x  |
| 468. Ski Keep, Inc., to provide security services for ski equipment  | US                                    | A                                    | x                           | x                     |  |                           | x  |  |   | x  | x                                       | x  |
| 469. Smart Industries Ltd., to carry on a travelling arcade business   | US                                    | A                                    | x                           |                       |  |                           | x  |  |   |  |   | x  |
| 470. Smooth Rock Camps Inc., to operate a fishing and resort camp  | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 471. Société Lyonnaise des Eaux et de l'Eclairage, to provide for the operation and maintenance of water filtration and sewage plants, and for municipal underground piping networks                                     | Fr                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 472. Sound FX of Canada Ltd., to provide post-production sound-editing services to the Canadian motion-picture industry  | US                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 473. Stained Glass Overlay Inc., to manufacture and sell simulated stained glass products  | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 474. Stichting Waterbouwkundig Laboratorium and Steffen Robertson & Kirsten (Canada) Incorporated, to provide geotechnical consulting and soil-testing services for offshore, coastal and soft-soil engineering projects | Ne                                    | A                                    | x                           | x                     |  | x                         | x  |  | x   |  |   | x  |
| 475. Swedson & Welsh Engineering Ltd., to offer a specialized consulting engineering service to the bulk-commodity handling industry   | US                                    | A                                    | x                           | x                     | x  |                           | x  | x  |   |  |   | x  |
| 476. Systech Corporation, to provide consulting services and to contract with customers to dispose of combustible liquid waste which would also be used as a supplemental fuel for industry                              | US                                    | A                                    | x                           | x                     | x  | x                         | x  | x  | x   | x  |   | x  |
| 477. Systems Marketing Consultants, Inc., to provide computer training courses   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  | x                                       | x  |

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| 478. TO.D.I.S. Canada Inc., to import shoe repair products and open repair centers for shoes, handbags, etc.  | Fr                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 479. TSC, Inc., to provide consulting and educational services to government and industry in disciplines, principally related to radar and radar systems  | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 480. TVW Paper Machine Group OY, to market and service pulp and papermaking machinery and equipment manufactured by its controllers in Finland  | Fin                                   | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 481. TechMark Corporation, to provide engineering and design services in conjunction with industrial energy recovery systems  | US                                    | A                                    | x                           | x                     | x  |                           |  | x  | x   | x  |   | x  |
| 482. Tel-Ad Advisors Ltd., to market consulting services on specialized forms of advertising  | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 483. Tomarket International Limited, to provide consulting services to new investors  | FRG                                   | A                                    | x                           | x                     |  |                           | x  |  |   |  |   | x  |
| 484. TranShelter Group Incorporated, to erect and maintain transit passenger shelters with advertising panels   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   |  | x                                       | x  |
| 485. Trans-Canadian Cranes Ltd., to rent cranes   | US                                    | A*                                   | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 486. Tudor Engineering Company, to provide transit consulting services to the Urban Transit Authority of British Columbia   | US                                    | A                                    | x                           | x                     | x  |                           |  | x  | x   | x  |   | x  |
| 487. U.S. Computer Systems, to import, distribute and service its packaged software and related hardware and to provide directly or through subcontract, other computer services to Canadian cable television companies | US                                    | A                                    | x                           | x                     | x  |                           | x  |  | x   |  |   | x  |
| 488. The University of Bridgeport, to offer a weekend program leading to a Master of Science degree in biology/nutrition  | US                                    | A                                    | x                           | x                     |  |                           |  |  |   | x  |   | x  |
| 489. Village Gate Theatrical Productions Inc./McCartney-Brown Ltd., to provide live theatrical entertainment and to serve food and liquor   | US                                    | A                                    | x                           | x                     | x  |                           | x  |  |   | x  |   | x  |
| 490. Volt Information Sciences, Inc., to provide energy management studies for provincial and municipal hydro-electric commissions and utilities  | US                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 491. Larry D. Walker and Virginia M. Walker, to operate a fishing, hunting and resort camp at Perrault Falls, Ontario   | US                                    | A                                    | x                           | x                     | x  |                           |  |  |   |  | x                                       | x  |
| 492. Walsh Prochem Inc., to provide engineering and technical support services  | UK                                    | A                                    | x                           | x                     | x  | x                         | x  |  | x   | x  |   | x  |
| 493. John H. White, Gerald S. Bowlin and John Roe, to provide, on a lease basis, bits and core barrels and to provide a service, to offshore drilling companies, to obtain core samples                                 | UK                                    | A                                    | x                           | x                     |  |                           | x  | x  |   |  |   | x  |
| 494. Peter White and Brian Ronald Gaines, initially to import and distribute and later to design and manufacture computer peripheral equipment  | UK                                    | A                                    | x                           | x                     | x  | x                         | x  |  | x   | x  |   | x  |

| <u>Applicant/type of activity</u>   | <u>Applicant's country of control</u> | <u>Allowed (A) or Disallowed (D)</u> | <u>Increased Employment</u> | <u>New Investment</u> | <u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u> | <u>Additional Exports</u> | <u>Canadian Participation (as shareholders/directors/managers)</u> | <u>Improved Productivity &amp; Industrial Efficiency</u> | <u>Enhanced Technological Development</u> | <u>Improved Product Variety &amp; Innovation</u> | <u>Beneficial Impact on Competition</u> | <u>Compatibility with Industrial and Economic Policies</u> |
|---|---------------------------------------|--------------------------------------|-----------------------------|-----------------------|--|---------------------------|--|--|---|--|---|--|
| 495. Whitman, Benn & Associates Limited and Intersite Surveys bv, to engage in the offshore positioning of oil and gas drilling and production equipment, underwater site surveying and related activities          | Ne                                    | A*                                   | x                           | x                     | x  | x                         | x  |  | x   |  |   | x  |
| 496. Marilyn Wolfe, Leslie R. Wolfe, Jamie A. Wolfe, Corey E. Wolfe and Louis N. Wolfe, to sell souvenirs and photographic supplies and to operate photography booths   | US                                    | A*                                   | x                           | x                     | x  |                           | x  |  |   |  |   | x  |
| 497. Woodward Clyde Consultants, to provide consulting services to petroleum companies  | US                                    | D                                    |                             |                       |  |                           |  |  |   |  |   |  |
| 498. XMCO Inc., to provide integrated logistics support services  | US                                    | A                                    | x                           | x                     |  | x                         | x  | x  |   |  |   | x  |
| 499. Xytel Corporation, to design, build and operate automatic computer-controlled models and pilot plants of research systems for the processing of gases and liquids at extremely high pressures and temperatures | US                                    | A                                    | x                           | x                     | x  | x                         | x  |  | x   |  |   | x  |
| 500. Yukon Travel Adventures Ltd., to provide wilderness tours  | US                                    | A                                    | x                           | x                     | x  |                           |  |  |   |  | x                                       | x  |
| 501. Zibb Sports Ltd., to operate an amateur junior hockey team at Nanaimo, British Columbia  | US                                    | A                                    | x                           | x                     |  |                           | x  |  |   | x  |   | x  |

A\* indicates deemed allowance

#### KEY TO COUNTRY ABBREVIATIONS\*

|       |                             |       |               |      |                                     |
|-------|-----------------------------|-------|---------------|------|-------------------------------------|
| Alg   | Algeria                     | HK    | Hong Kong     | Ne-A | Netherlands-Antilles                |
| Arg   | Argentina                   | Hai   | Haiti         | Nor  | Norway                              |
| Austl | Australia                   | Hun   | Hungary       | Pan  | Panama                              |
| Aus   | Austria                     | India | India         | Phi  | Philippines                         |
| Bahs  | Bahamas                     | Indo  | Indonesia     | Pol  | Poland                              |
| Bahn  | Bahrein                     | Iran  | Iran          | Por  | Portugal                            |
| Bel   | Belgium                     | Iraq  | Iraq          | PRC  | People's Republic of China          |
| Ber   | Bermuda                     | Ire   | Ireland       | SAr  | Saudi Arabia                        |
| Bra   | Brazil                      | Isr   | Israel        | SAf  | South Africa                        |
| Bru   | Brunei                      | Ita   | Italy         | Sing | Singapore                           |
| Bul   | Bulgaria                    | Jpn   | Japan         | Sp   | Spain                               |
| Chile | Chile                       | Kenya | Kenya         | Swe  | Sweden                              |
| Col   | Colombia                    | Kor   | Korea         | Swi  | Switzerland                         |
| Cze   | Czechoslovakia              | Kuw   | Kuwait        | Syr  | Syria                               |
| Den   | Denmark                     | Leb   | Lebanon       | Tai  | Taiwan                              |
| Ec    | Ecuador                     | Libya | Libya         | Tnz  | Tanzania                            |
| Egy   | Egypt                       | Liech | Liechtenstein | Trin | Trinidad                            |
| ES    | El Salvador                 | Lux   | Luxembourg    | Tur  | Turkey                              |
| FRG   | Federal Republic of Germany | Mal   | Malaysia      | UK   | United Kingdom                      |
| Fin   | Finland                     | Mart  | Martinique    | US   | United States                       |
| Fr    | France                      | Mex   | Mexico        | USSR | Union of Soviet Socialist Republics |
| Gibr  | Gibraltar                   | Mor   | Morocco       | Ven  | Venezuela                           |
| Gre   | Greece                      | NZ    | New Zealand   | Yug  | Yugoslavia                          |
| Guad  | Guadeloupe                  | Ne    | Netherlands   | Zam  | Zambia                              |
|       |                             |       |               | Zim  | Zimbabwe                            |

\* In addition to country abbreviations, there is NrC, which means "Non-resident Canadian".

## Appendix D

### List of Corporations that Obtained Opinions from the Minister, Pursuant to Subsection 4(1) of the Act

1982-83

| <b>Name</b>                              | <b>Date of Opinion</b> |
|--|------------------------|
| Norcen Energy Resources Limited          | April 16, 1982         |
| Sultran Ltd. <sup>1</sup>                | April 20, 1982         |
| Westburne International Ltd.             | May 4, 1982            |
| Dome Mines Limited <sup>2</sup>          | June 16, 1982          |
| Dome Petroleum Limited <sup>2</sup>      | June 16, 1982          |
| Asamera Inc. <sup>2</sup>                | August 18, 1982        |
| Ranger Oil (Canada) Limited <sup>2</sup> | September 15, 1982     |
| Reichold Limited <sup>2</sup>            | December 6, 1982       |
| Little Long Lac Group <sup>2</sup>       | March 7, 1983          |

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<sup>1</sup> Opinion to the effect that the corporation is a non-eligible person within the meaning of the Act

<sup>2</sup> Renewals

## Appendix E

### Principal officers of the Agency

|  |          |
|--|----------|
| <b>Minister</b><br>The Honourable Edward C. Lumley, P.C., M.P.                 | 996-1880 |
| <b>Commissioner</b><br>Robert L. Richardson                                    | 995-9601 |
| <b>Deputy Commissioner</b><br>J.J. Tennier                                     | 995-9605 |
| <b>Assessment Bureau</b>   |          |
| Deputy Commissioner<br>J.J. Tennier  | 995-9605 |
| Director General, Service and Construction<br>Industries Branch<br>J.A. Downer | 995-9456 |
| Director General, Manufacturing Industries<br>Branch<br>D.G. Laplante          | 995-9455 |
| Director General, Resource Industries Branch<br>C.C. Pineau                    | 995-9452 |
| <b>Compliance Branch</b>   |          |
| Director General<br>L.F. Drahotsky   | 996-2728 |
| Associate Director General<br>W.T. Wood  | 995-9997 |
| <b>Policy, Research and Communications Branch</b>                              |          |
| Director General<br>G.H. Dewhirst  | 992-3847 |
| <b>Department of Justice</b>   |          |
| Senior Counsel<br>T.S. Barton  | 992-5478 |

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 (English)

Canada. Foreign Investment Review Agency.

Title/Titre

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 report. [Loi sur l'examen de l'investisse-  
 ment étranger; rapport annuel] 1982/83

| Date            | Borrower<br>Emprunteur | Room<br>Pièce                   | Telephone<br>Téléphone |
|-----------------|------------------------|---------------------------------|------------------------|
| <i>Jan 2/85</i> | <i>AGEEGEE</i>         | <i>JEFF</i><br><i>10E 21045</i> |                        |
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