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FOREIGN INVESTMENT

REVIEW ACT

CENTRE DISTONATION CONTRA

QUARTERLY

REPORT

JANUARY-MARCH 1980



Government of Canada

Gouvernement du Canada

Foreign Investment Review Agency

Agence d'examen de l'investissement étranger

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POLICY AND OTHER DEVELOPMENTS

On February 12, 1980, during the course of the federal election campaign, the Right Honourable P.E. Trudeau, speaking as Leader of the Liberal Party, outlined proposals to broaden and strengthen the Foreign Investment Review Act. These included: a periodic performance review of large foreign firms; publication of large foreign takeover bids; and financial assistance to Canadian companies wishing to compete against foreign takeovers or repatriate foreign ownership of assets.

On March 3, 1980, the Honourable Herb Gray was appointed Minister of Industry, Trade and Commerce and consequently became the Minister responsible for the administration of the Foreign Investment Review Act.

REVIEW ACTIVITIES

Applications

The number of reviewable applications received in the first quarter of 1980 (193) was greater than that of the previous quarter (183). This increase is due entirely to the higher number of new-business proposals which rose from 91 to 101.

Of the 92 <u>acquisition</u> applications, only 44 were from U.S. investors. This latter figure is substantially below the level of other recent <u>quarters</u>. There was, however, an increase in applications from U.K. and other West European investors (to 20 and 21 respectively). As usual, Ontario led with 53 cases, followed by Quebec (14), British Columbia (10) and Alberta (9). Well over half of the cases (52) concerned the service sector, whereas manufacturing and resource industries drew considerably fewer cases, 36 and 4 respectively. A majority of the projected acquirees had assets of less than \$2 million and most employed fewer than 100 employees.

About two-thirds of the 101 new-business applications were from the United States (66), while 7 were from the United Kingdom, 23 from the rest of Western Europe and 5 from elsewhere. Ontario was the province most frequently involved (54 cases), followed by Alberta and British Columbia (15 each), and Quebec (12). With 61 cases, the service sector again drew the most cases, with manufacturing and resources following quite far behind (26 and 14 cases respectively). Over 80 percent of the cases involved planned investments of less than \$1 million and over 90 percent of the proposed new businesses were to employ fewer than 100 employees. Nevertheless the total value of proposed investments rose substantially in this quarter, largely as a result of several applications involving investments of over \$10 million.

Resolved Cases

The number of resolved cases dipped to 212 in the first quarter compared to the 227 of the last quarter of 1979. Just over 87 percent of the cases were allowed, 8 percent disallowed and the others withdrawn by the applicants prior to a decision being made.

The number of resolved acquisition cases decreased from 113 in the last quarter of 1979 to 100 in the first quarter of 1980. Of these, 88 were allowed, 7 disallowed and 5 withdrawn prior to a decision being made.

One allowed acquisition proposal which, with the permission of the applicant, was described in some detail in the news release of January 28, 1980 was the acquisition by Phillips Cables Limited of NT Cable, the power cable business of Northern Telecom Canada Limited, and of the ITT Wire & Cable Division of ITT Industries of Canada Ltd. Both NT Cable and ITT Cable manufacture and distribute copper electrical building wire and cable and power cable products. Phillips Cables, which is controlled by BICC Limited of the United Kingdom, saw its first proposal disallowed in December 1979, having failed to show significant benefit to Canada. The applicant revised its application and offered a number of new and improved undertakings including significant expenditures on new equipment and capital improvements, job creation, increased exports, import replacement and research and development. Specifically, Phillips Cables will spend \$5 million on new equipment and capital improvements, in addition to expenditures required for relocating NT Cable's machinery and equipment from Lachine to the ITT Cable plant in St. Jerome. As a result of these expenditures, Phillips sales volume is expected to increase substantially, resulting in the creation of about 150 jobs over the next five years. Phillips Cables will more than double the value of its exports and will substitute Canadian-made goods for approximately \$1 million worth of products which ITT Cable currently imports. Phillips undertook to offer employment to all ITT Cable employees. Northern Telecom retained responsibility for placement of its NT Cable employees. Phillips also undertook to spend over \$1 million a year on research and development, a figure which is more than double the value of current R&D expenditures. The applicant further undertook to provide for meaningful Canadian participation in its equity, direction and management. One factor which makes this transaction even more beneficial is that Northern Telecom fully intended to withdraw from the electrical build

At 112, the number of resolved new-business cases changed very little from that recorded for the last quarter of 1979. Of these 98 were allowed, 11 disallowed and 3 withdrawn prior to a decision being made.

A new-business case which was described in a news release of March 18, 1980 concerned a proposed investment by Avco Canadian Engineering Limited, a wholly-owned subsidiary of Avco Corporation of the United States. The proposed new-business, to be located in Brampton (Ontario), will perform mechanical design work for the aerospace, transportation, marine and farm equipment industries, as well as the design of jigs and tools for industry in general. The transaction was judged to be beneficial in terms of job creation, new investment, use of Canadian parts and services, additional exports, Canadian participation, enhanced technological development and innovation. Among other things, Avco undertook to establish, within 60 days of the allowance of the proposal, a manpower plan in consultation with the appropriate Canada manpower centre. The

significance of this undertaking is that it will ensure maximum opportunities for Canadians who are not now working in the aerospace industry, but who would like to be. Another undertaking, which has wide-ranging implications, is that Avco will award to Canadian manufacturers approximately 50 percent of all manufacturing which is generated by development work of the new business and which is under its control. A third published undertaking concerns Canadian equity participation in the new business. Subject to certain specified conditions, Avco undertook to sell, within five years of the allowance of the proposal, a significant portion of its equity ownership of the business to Canadian residents.

OTHER ACTIVITIES

Opinions. During the first quarter the Minister gave four opinions on eligibility under Section 4(1) of the Act. Three involved the renewal of opinions given in previous years to Alcan Aluminum Limited, Dome Mines Limited and Dome Petroleum Limited, that they were considered to be eligible persons within the meaning of the Act. A fourth company, Nu-West Group Limited, was given a similar opinion for the first time.

Surveillance. The Act authorizes the Minister to require non-Canadians who are proposing to make, or have made, a reviewable investment to file the prescribed notice with the Agency. Under its program of surveillance the Agency monitors news media reports of mergers, acquisitions and the establishment of new businesses. Unsolicited information is also received from individuals and companies. Detailed investigations of such reports are carried out as necessary.

During the first quarter of 1980, surveillance activity led to the initiation of 40 detailed investigations as a result of which six notices were filed under the Act.

Enforcement. Following procedures which have been established to monitor, at annual intervals, the implementation of plans and undertakings provided by investors whose applications were allowed, 274 cases were monitored for compliance in this quarter. Special investigations and on-site inspections were undertaken in a number of cases.

Legal proceedings. Dn March 31, 1980, the Federal Court granted an indefinite extension of the injunction against Central Cartage Co. of Sterling Heights, Michigan and Fallbridge Holdings Limited of Toronto. The Order of the Federal Court had been made initially on June 19, 1979, enjoining Central Cartage and Fallbridge from, among other things, taking certain actions in relation to the corporations owning the Ambassador Bridge connecting Detroit and Windsor.

STATISTICAL TABLES

TABLE 3 - Outcome or status		Acc	uisitions			New busi	nesses	
		1979		1980		1979		1980
	Π	III	IV	I	II	III	IV	Ī
Reviewable new cases Carryover from previous period Total of above	103 114 217	93 125 21B	92 135 227	92 114 206	107 65 172	105 87 192	91 93 184	101 70 171
Canadian-controlled Foreign-controlled	49 54	47 46	37 55	53 39				
Total resolved	92	83	113	100	85	99	114 ^r	112
Allowed Disallowed Withdrawn	75 3 14	73 6 4	95 13 5	88 7 5	74 3 8	87 6 6	97° 9 8	98 11 3
Carried over to next period	125	135	114	106	87	93	70r	59
Allowed cases as percent of resolved (%)	82	88	84	88	87	88	85	88

TABLE 2 - Country of control*		Ac	quisitions			New bus	inesses	
		1979		1980		1979		1980
	11	III	IV	ſ	П	III	IV	1
Total	103	93	92	92	107	105	91	101
United States United Kingdom	75	55 12	56r	44	60	45	49	66
France	12 3	2	14r 1	20 4	14 4	7	10 4	1
Germany, West Spain	4	6	6	7	6	6	4	4
Sweden	3	5	4	2	2	3	1	1
Switzerland Other Western Europe	2	3	2	3 5	5	3	6 7	3 12
Japan			i	i	5	6	5	
All other	3	2	3	6	6	10	5	5

TABLE 3 - Province*		Ac	quisitions			New bus	inesses	
		1979		1980		1979		1980
	II	III	ĪV	T	II	III	īv	I
Newfoundland	1		1	1				2
Prince Edward Island	1				1			-
Nova Scotia			1	2	3	2	3	
New Brunswick	- -				1		i	2
Quebec	16	15	17	14	15	15	18	12
Întario	59	55	54	53	67	73	49	54
Manitoba	1	1	3	2	1	í	4	34
Saskatchewan	2	3			i			1
Alberta	15	9	7	9	8	6	à	15
British Columbia	7	10	9	10	10	Ř	á	15
The Territories	1			ī				
[otal	103	93	92	92	107	105	91	101

^{*}Number of reviewable cases

r_{revised}

TABLE 4 - Industrial sector*		Ac	quisitions_			New bus	inesses	
		1979		1980		1979		1980
	11	III	IV	I	ΙΪ	III	ΙV	I
Total	103	93	92	92	107	105	91	101
Primary	11	8	3	4	6	3	1	14
Agriculture, fishing and trapping	1	3						3
Forestry					1			1
Mines, quarries, oil wells	10	5	3	4	5	3	1	10
Manufacturing	44	42	49	36	26	31	19	26
Food, beverage and tobacco	2	3	4	1	2	3	3	2
Rubber, plastic and leather		3	1	1	1	3	1	5
Textiles, knitting and clothing	5	1	6	1	1	3	2	1
Wood, furniture and paper	2	2	4	3		5	2	3
Printing, publishing and allied	2	1	2	1	2	2	1	
Primary metal and metal fabricating	8	11	10	6	5	4	1	5
Machinery and transport equipment	9	9	7	7	8	3	4	1
Electrical products	9	3	5	7	3	2	2	5
Non-metallic mineral products	1		1	2		1		1
Petroleum and coal products			1					
Chemical	4	3	5	5	3	!	1	3
Miscellaneous	2	6	3	2	1	4	2	
Construction and services	48	43	40	52	75	71	71	61
Construction	2	3		1	5	2	1	2
Transportation, communication, utilities	3	3	3	2	3	4	2	3
Trade	31	20	18	31	47	38	49	30
Finance, insurance and real estate	1	3	6	8	1	5	3	2
Community, business and personal services	11	14	13	10	19	22	16	24

TABLE 5 - Asset value*			A	cquirees	5						!	New busi	nesses		
		Number Assets in \$millions								Nu	mber			Assets in Amillions	
		1979 [[[1980 I	II	1979 [][īv	1980 I	II	197 III	9 IV	1980 I	19: 11 11		1980 I
Asset range in \$ thousands															
up to 499 500 - 999 1,000 - 1,999 2,000 - 4,999 5,000 - 9,999 10,000 -24,999 25,000 and above	29 16 18 9 15 6	34 11 15 14 8 6	18 18 21 1 4 10	26 13 17 15 6 9	6.1 11.6 26.1 29.7 101.4 99.6 641.7	6.9 7.9 22.4 41.6 51.5 87.4 257.7	5.4 12.0 30.1 41.4 31.1 142.7	5.6 9.0 22.6 51.6 46.3 154.5 412.5	86 13 3 3 2 	78 10 10 4 2 1	80 7 2 1 1	74 8 9 3 2 4	4.8 6.8 7.1 4.7 14.26.8 11.27.	0 4.7 6 10.0 }	9.9 5.1 12.4 22.2 98.0
Total	103	93	92	92	916.2	475.4	1438.8	702.1	107	105	91	101	44.9 66.	0 21.1	147.6

TABLE 6 - Employment range*			Α	cquirees								New busi	nesses			
		Num	ber			Em	ployment			Ĭ	lumber			Emp	loyment	<u>c</u>
		1979 [[[ĪV	1980 I	11	1979 III	IA.	1980 I]	1979 I III	IV	1980 I	ĪĪ	1979 III	ĪΫ	1980 I
Employment range																
0 - 24 25 - 99 100 - 199 200 - 499 500 and above	54 30 5 9 5	48 25 8 7 5	44 26 5 7 10	55 19 7 7 4	416 1406 708 2892 10625	371 1073 1121 1990 7061	445 1407 690 2153 7775	514 1028 956 2226 7 4 60	912 2 	2 15 3 2	79 12 	82 15 3 1	519 529 495 	587 719 1163	505 435 	504 774 566
Total	103	93	92	92	16047	11616	12470	12184	107	105	91	101	1543	2469	940	1844

^{*}Number of reviewable cases

ALLOWED AND DISALLOWED ACQUISITION CASES BENEFITS TO CANADA JANUARY - MARCH 1980

	UNITORIN	1 - PIAN	UII 130										
	Applicant/acquiree and sector of activity	Applicant's Country of Control	Allowed (A) or Disallowed (D)	Increased Employment	New Investment	Increased Resource Processing or Use of Canadian Parts & Services	Additional exports	Canadian Participation (as shareholders/directors/ managers	Improved Productivity & Industrial Efficiency	Enhanced Technological Development	Improved Product Variety & Innovation	Beneficial Impact on Competition	Compatability with Industrial and Economic Policies
AGRICU	LTURE												
1.	Bernard van Buerck, Heidemarie Jung van Buerck, Hans van Buerck, Birgit Radin and Elke Salditt/J.E. Deck Farms Ltd., which grows rapeseed, durum wheat and feed grains	FRG	Α		x	x		x		x	x	x	x
MINES,	QUARRIES AND OIL WELLS												
2.	Golden Eagle Oil and Gas Ltd./Page Petroleum Ltd., which consists of certain oil producing properties	UK	D										
3.	Longyear Canada Inc./Eastern Exploration Services Ltd., which provides diamond drilling services for mineral exploration and geo-technical services for foundation construction	n SA	А	x	×	x							x
4.	Williams Hudson Canada Ltd./Trans-Canada Resources Ltd., which provides supplies and services to the drilling industry and explores for, develops and produces oil and gas	y UK	D										
MANUFA	CTURING INDUSTRIES												
Food	and Beverage Industries												
5.	Allied Breweries Ltd./DCA Food Industries Ltd., which manufactures and sells prepared baking mixes	UK	А	x	x	×		x	x				x
6.	United Biscuits (Canada) Ltd./Magic Pantry Foods Inc., which prepares, processes and packages foodstuffs	UK	A*										
Text	ile Industries												
7.	Robert K. Barrett/Barrett & Turner Corp. (Canada) Ltd., which manufactures rigid wall plastic containers which are sold to dairies and other food processors	US	A*										
В.	IFI International S.A./(1) Chicago Rawhide Products Canada Ltd. and (2) International Speedi-Sleeve Ltd., which (1) manufactures custom molded products and oil seals and warehouses and markets replacement oil seal products and (2) manufactures metal sleeves for installation on worm shafts	It	A			x	×	x	×	×			x
Clot	hing Industries												
9.	Cluett, Peabody & Co. of Canada, Ltd./Merit Clothing Co. Ltd., Evan Pants Incorporated, Rex Pants Ltd., Eversharp Clothes, Ltd. and Centre Manufacturing Co. Ltd., which manufacture suits, sport jackets, pants and slacks	us	D										
10.	Levi Strauss and Co./Koret of California (Canada) Ltd., which manufactures women's coordinated fashion sportswear	US	A	x	x	x		x	x		x		x
Wood	Industries												
11.	Bell Pole Co. Ltd./Little, Haugland and Kerr Ltd., which produces and supplies untreated cedar poles and sawn fencing material $$	US	А	x	x	x		×	x				x
12.	Forestply Limited/Silvaplex Ltd., which produces specialty veneer and plywood, moulded plywood shapes and a laminated plastic-faced particle board known as macrolite	US	А		×	×		x	×				x
13.	Northwood Pulp and Timber Ltd./North Central Plywoods Ltd., which operates a softwood sheathing plywood mill	US	А			x	х		x			x	x
Furn	iture and Fixture Industries												
14.	Harry R. Friedrich, Rudolph Froehlich and Johanniter Quelle B Wildungen, H.u.E. Kropf OHG/Home Technics Ltd., which manufac and distributes household and industrial products including lampshades and related products		А		X				x				x
													^

	Applicant/acquiree and sector of activity	Applicant's Country of Control	Allowed (A) or Disallowed (D)	Increased Employment	New Investment	Increased Resource Processing or Use of Canadian Parts & Services	[Additional exports	Canadian Participation (as shareholders/directors/ managers	Improved Productivity & Industrial Efficiency	Enhanced Technological Development	Improved Product Variety & Innovation	Beneficial Impact on Competition	Compatability with Industrial and Economic Policies
Prim	ary Metal Industries												
15.	Amazonen-Werke (H. Dreyer GmbH & Co. KG) and Elinor Louise Rempel/Canadian Steel Tank Ltd. and its subsidiary, Metals Industries Ltd., which manufacture and distribute st grain storage and fertilizer bins and grain truck boxes and to a lesser extent, manufacture steel siding and roofing, fuel storage tanks, well-cribbing and culverts	eel , FRG	A		x	x x		x	x	x	x	x	x
16.	Cabot Corporation/Deloro Stellite Division of Canadian Oxygen Ltd., which designs and produces high precision castings and manufactures alloy rods	US	A		x	x x		x	x	x	x		x
17.	Lawton Die Cast Company/Lawton Die Cast of Canada Ltd., which manufactures and sells zinc die castings, primarily for use by the automotive industry	US	A		x	x x		x x					x
18.	Sulzer Brothers Ltd. and Dominion Bridge Company, Ltd./D.B. Sulzer Inc. (certain assets of Dominion Bridge Company, Ltd which is a diversified mechanical engineering company		А		x	x x		x x		x	×	x	x
Meta	l Fabricating Industries												
19.	Amax Specialty Metals (Canada) Ltd./Canadian Wilbur B. Driv Division of GTE Sylvania Canada Ltd., which manufactures precision electrical resistance alloys in round wire form or as ribbons and strips	ver US	A		x	x x		x		x	x		x
20.	Ambit A.G./Terry Burners Inc., which manufactures, distribution and maintains heating equipment and accessories, including furnaces, oil-fired water heaters, gauges and controls	utes US	A		x	x x			×	: x	x		x
21.	Fisher Controls Corporation of Delaware/Fisher Controls Company of Canada Ltd., which manufactures and installs automatic control valves, regulators, pneumatic controllers and field instrumentation for process control applications	US	A		x	x x		x x		x	: x	. x	. x
22.	Harrow Corporation/Leigh Metal Products Ltd., which manufactures sheet metal products for the building supply industry and distributes construction and home improvement products	US	A		x	x x		x x			x		x
23.	Metals International B.V./Andora Associates Ltd. and its two subsidiaries Canadian Strut Products Ltd. and Canstrut Manufacturing Ltd., which manufacture and sell a complete line of products associated with the conveyance and support of cable and conduit; electrical and security enclosures; specialty sound and lighting effects equipment	t	A		x	x x		x x			,	(x
24.	Precision Rubber Products Corporation/Precision Rubber Products (Canada) Ltd., which manufactures and distributes rubber seals, rubber-to-metal bonded parts, diaphragms for hydraulic and pneumatic aircraft components, general seali applications and other moulded rubber specialty products		A		×	x x		x x	1	x)	ς.		x
25.	Transport Development Group Ltd./(1) Raymond Vinette Steel Ltd. and (2) Raymond Structural Steel Ltd., which (1) fabr and installs reinforcing steel and wire mesh and (2) is en in the shop fabrication and erection of structural steel	icates	A		x	x		x		;	ĸ		x
Mag	hinery Industries												
26.	ABD Holdings Incorporated/A.B. Dick Company of Canada, Ltd which markets office equipment, primarily duplicating mach and copiers		A		x	x		x x			;	x :	x x
27.	Bennett Pump Canada Ltd Les Pompes Bennett du Canada Lt Bennett Pump division of John Wood Mfg. Ltd., which rebuil manufactures, sells and services gasoline pumps, related m and tire inflaters	ds,	A			x		x		x	:	x	x
28.	Maschinenfabrik Augsburg-Nurnberg Aktiengesellschaft/ Ashton Press Mfg. Co. Ltd., which designs and manufactures printing presses used in the production of business forms including computer print-out forms	FRG	A		x	x x		x x	i.		:	x	x
29.	Pet Incorporated/Blanchard-Ness Ltée, which manufactures a distributes a variety of heat transfer products such as evaporators and condensers for freezers and walk-in and un coolers used by supermarkets, food warehouses and food sen establishments	nit	A	L	x	x		x x	.		x	x	×

	Applicant/acquiree and sector of activity	Applicant's Country of Control	Allowed (A) or Disallowed (D)	Increased Employment	New Investment	Increased Resource Processing or Use of Canadian Parts & Services	Additional exports	Canadian Participation (as shareholders/directors/ managers	Improved Productivity & Industrial Efficiency	Enhanced Technological Development	Improved Product Variety & Innovation	Beneficial Impact on Competition	Compatability with Industrial and Economic Policies
30.	Thomas Tilling Inc./Hoffman Industries of Canada Ltd., which distributes filtration equipment, centrifugal air and gas compressors, dust control systems and industrial vacuum cleaning systems		A +										
Trai	nsportation Equipment Industries	UK	A*										
31.	A-M, Inc./Van Der Hout Associates Ltd. and Gabriel of Canada Ltd., which produce shock absorbers and tail and exhaust pip												
32.	and import and distribute other automotive products Harsco Corporation/Fairmont Railway Motors Ltd., which imports, assembles and services maintenance-of-way equipment		A	х	x		х		x	x	x	x	X
33.	for the railroad industry Richard Mooradian/Midland Automobile Radiator Manufacturing Ltd., which manufactures radiators and heaters for the automobile aftermarket in Canada	US	A	x x	X	x x	x	x x		x x	x x		x x
Flee	etrical Products Industries	03	^	^	х	*	^	^		^	^		^
34.	Dart Holdings Inc./Mallory Battery Company of Canada Ltd., which produces and sells dry cell batteries and distributes related products	US	A	x	x	x	x	x	x	x	x		x
35.	Esselte Pendaflex Corp./Dymo of Canada, Ltd., which imports, assembles and sells embossing machines, pressure-sensitive vinyl tape and price-marketing equipment and supplies	Swed	A	x	x	×		x	x	x			x
36.	Fanchem Ltd./The Waste Division of Rothsay Concentrates Co. Ltd., which recycles and sells chemical waste products and produces iron salt crystals, which are used as animal feed supplements	US	A	x	x	×	x	x					×
37.	GTE International Incorporated/Circle F Canada Ltd., which manufactures and distributes a complete range of electric wiring devices and lamp parts for commercial and home use	US	A	x	x				x		x		x
ЗВ.	Harris Corporation/Farinon Canada Ltd Farinon Canada Ltee, which develops and manufactures telecommunications equipment for use by telephone companies, power utilities and oil and gas pipeline companies	US	A	x	x	x	x			x	x		x
39.	Hill Refrigeration of Canada Ltd./Mallory Components Ltd. which manufactures electrical and electromechanical components	US	A	x	×	x	×	x	×	x	x		x
4D.	Multitone Electric Company Ltd./the assets of Farrell Development Corporation Ltd., which manufactures radio pagin systems and peripheral equipment	g UK	A	x	x	x	x	x					x
41.	Phillips Cables Ltd. (second submission)/Power Cable busines: (NT Cable) of Northern Telecom Canada Ltd. and ITT Wire & Cal Division of ITT Industries of Canada Ltd., which manufacture distribute copper electrical building wire and cable and power cable products	ole	Α	x	x	x	x	x	x	x	x		x
Non-	Metallic Mineral Products Industries												
42.	N.V. Apeldoornse Betonindustrie/Kentville Concrete Products Ltd., which manufactures concrete blocks, patio slabs, silo staves, concrete pipes and other similar concrete products	Neth	A	x	×	x		×	x				x
43.	Norcros Ltd./Johnson Quarry Tiles Ltd. and H & R Johnson (Canada) Inc., which import, manufacture and distribute glaze ceramic floor and wall tiles	ed UK	A *										
Petr	roleum and Coal Products Industries												
44.	Société générale de financement du Québec, Gulf Canada Ltd., and Union Carbide Canada Ltd./Varennes Petrochemical Works of Gulf Canada Ltd. and Montreal East Olefins Division of Union Carbide Canada Ltd., which produce primary petrochemicals	US	A	x	x	x		x	x	x	x	x	x
Chen	nical and Chemical Products Industries												
45.	Katalco Corporation/Nalco Catalysts Company LtdCatalyseurs Compagnie Ltee, which manufactures and sells catalysts used in the petroleum refining industry	US	A	x		x					x		x

		Applicant's Country of Control	Allowed (A) or Disallowed (D)	Increased Employment	New Investment	Increased Resource Processing or Use of Canadian Parts & Services	Additional exports	Canadian Participation (as shareholders/directors/ managers)	Improved Productivity & Industrial Efficiency	Enhanced Technological Development	Improved Product Variety & Innovation	Beneficial Impact on Competition	Compatability with Industrial and Economic Policies
1.0	Applicant/acquiree and sector of activity Soltex Polymer Corporation/Salsbury Laboratories Ltd.,	₹ <u>6</u>	A O	=	ž.	17.08	Ā	2 2 E	<u>= ~</u>	<u>تة ق</u>	I V	9 6	<u>358</u>
46.	which manufactures and distributes veterinary pharmaceutical products and feed additives and sells veterinary biological products	US	А			x			x				×
Misc	ellaneous Manufacturing Industries												
47.	Loews Corporation/Bulova Watch Company Ltd., which assembles a wide range of watches and clocks for the consumer market $% \left(1\right) =\left\{ 1\right\} $	US	A		×	x x	,	c x	х				×
48.	Rhinechem Corporation/(1) Miles Laboratories Ltd., (2) Household Cleansers Ltd. and (3) The S.O.S. Manufacturing Co. of Canada Ltd., which (1) manufactures a variety of media products and health aids, produces chemicals for the dairy at food industries and distributes instruments for hospital use (2) & (3) distribute certain products manufactured by Miles Laboratories Ltd.	cal nd	А	×	; >	x x		x		x	x	x	x
49.	Wormald International Ltd./Automatic Sprinkler Ltd., which designs, fabricates and installs fixed fire protection systems	Austl	A*										
CONSTR	RUCTION INDUSTRY												
50.	Burland, Conyers and Marirea Ltd. and E.C. Holmes McCullough Doran Construction Ltd., which is engaged in general construction	/ Ber	A	x	Į.		:	x x					x
TRANSF	PORTATION, COMMUNICATIONS AND OTHER UTILITIES												
51.	Bahama Cruise Line, Inc./Strand Holidays Holdings Ltd., which sells tour packages to travel agents throughout Canada and the U.S.A.	US	A*										
52.	Detroit International Bridge Company/The Canadian Transit Company, which owns and operates the Canadian portion of the Ambassador Bridge linking Windsor, Ontario and Detroit, Michigan	US	D										
53.	Quinn Brothers Corporation/certain assets of Transport G. Courchesne Inc., which transports goods by truck	US	А					x	x				x
54.	Ryder Truck Lines Inc./international transport portion of Reliable Transport Ltd., which transports, by truck, general commodities between points in Southern Ontario and the U.S.A.	US	А	,	c :	x x		x	x				x
WHOLE	SALE AND RETAIL TRADE												
55.	AB Electrolux/Blaze Industries of Canada Ltd., which distributes and retails wood stoves and heaters and associated products	Swed	A	,	()	x x		x					×
56.	Acme Dunbar Industries, Inc./Exel Plastics Ltd., which sells incandescent, fluorescent and high intensity discharge vandal resistant lighting units	US	А			x					×		x
57.	Allied Products Corporation and Flintridge Holdings Ltd./ Bush Hog Equipment Ltd., which manufactures farm implements and distributes agricultural equipment	US	А	:	ĸ	x x		x x			x	х	x
5B.	Antioch Bookplate Company/Antioch Book Accessories Ltd., which imports and sells bookplates, bookmarks, bookbags, bookcovers and calendars	US	А	:	x	×							x
59.	Aurora Holdings Ltd./Arthur Balfour Ltd., which imports and distributes a full range of high-speed cutting and threading tools used mainly in the metal working industry	UK	А			x x							×
60.	Bonspiel Curling Stone Company Ltd. and Wesgeo Enterprises L Ailsa Craig Curling Stone Company Ltd., which distributes curling stones	uK	А			x		×			x		x

		Applicant's Country of Control	Allowed (A) or Disallowed (D)	ncreased Employment	New Investment	Increased Resource Processing or Use of Canadian Parts & Services	Additional exports	Canadian Participation (as Shareholders/directors/ managers)	mproved Productivity Industrial Efficiency	Enhanced Technological Development	Improved Product Variety & Innovation	Beneficial Impact on Competition	Compatability with Industrial and Economic Policies
61.	Applicant/acquiree and sector of activity Boots Drug Stores (Western) Ltd./Drugcraft Pharmacy Ltd. (th assets of), which operates four drug stores		A 4	트	<u>×</u>	x F. F. S. S.	JAd	Sha	×	De	Im Var	x x	× ×
62.	Cargill Grain Company Ltd./Mighty Peace Grain Ltd., which handles, stores, cleans, dries and ships grains, sells herbicides, insecticides, fertilizers, seeds and farm equipment to farmers	US	A *										
63.	Compudyne Corporation/Grandin Weighing Systems Ltd., which distributes electronic weighing equipment to the grain trade	US	А		x			x	x				x
64.	Exel Oy/Cross-Country Skis International (1978) Ltd., which imports and distributes European cross-country ski equipment and distributes Canadian cross-country ski waxes to department stores, specialty ski shops and sporting goods stores	Fin	A	x	x	x	x				×		x
65.	FDD Acquisition Inc./Fritzsche Dodge and Olcott Canada Ltd., which imports and distributes flavors, fragrances and essential oils	FRG	A					×					×
66.	Fleetline Parts & Equipment Ltd./G. & C. Equipment Co. Ltd., which warehouses and distributes welding supplies	US	Α	x				x				x	x
67.	Gulf Canada Ltd./Jas A. Conway Ltd., which distributes Gulf petroleum products	US	А	x	х			x	x				x
6B.	Brian Henry Hathaway/Inter-Gems Canada Ltd., which is engage in the merchandising of diamonds and precious stones ${\sf Canada}$	đ UK	Α					x	x				x
69.	Honeywell Inc./Electronics for Medicine Canada Ltd., which distributes patient monitoring and medical test equipment	US	А					x	x				x
70.	George Horesh/Parkway Toyota Ltd., which sells and services new and used Toyota automobiles	Iran	Α	x	x								x
71.	Hussey Seating Company (Canada) Ltd./Crestline Products Ltd. which distributes seating products, telescopic bleachers, gymnasium dividers, basketball, weight-lifting, gymnasium and playground equipment	, US	А		x				x				x
72.	IKEA Ltd./European Furnishings Ltd., which is engaged in the retail and catalogue sale of furniture and related products under franchise from IKEA $$	Swi	A	x	x	x	x		x				x
73.	IKEA Ltd./Scandinavian Furnishings Ltd., which is engaged in the retail and catalogue sale of furniture and related products under franchise from IKEA	Swi	A	x	x	x	x		x				×
74.	Newcorp, Inc./Pier I Imports of Canada (1978) Inc., which operates retail outlets across Canada	US	A*										
75.	The Plainville Manufacturing Company Inc. and Eclectic Management Sciences Ltd./Latoplast Ltd., which distributes protective work gloves and aprons of various kinds for use in manufacturing and service operations	Austl	A			×		x					x
76.	Sanders Associates, Inc./California Computer Products of Canada Ltd., which sells, services and leases computer peripheral equipment used extensively in the exploration for oil, gas and coal	US	A	x				x	x	x	x		x
77.	Shelter Rock Investors Corporation/Bowsteel Canada LtdLt&e which distributes alloy steel bars and carbon steel to the aircraft industry and to machine shops	, US	A	x	x	x		x					x
78.	Sunoco Inc./Ontario Division of Spur Oil Ltd., which markets petroleum products	US	D										
79.	TN Delaware Incorporated/The Great Atlantic & Pacific Tea Company, Ltd. and its four wholly-owned subsidiaries, which operates a chain of 113 food markets, 4 drug stores, a bakery and a processing and packaging plant	, FRG	А	x	x	x		x	x			x	x

	Applicant/acquiree and sector of activity	Applicant's Country of Control	Allowed (A) or Disallowed (D)	Increased Employment	New Investment	Increased Resource Processing or Use of Canadian Parts & Services	Additional exports	Canadian Participation (as shareholders/directors/ managers	Improved Productivity & Industrial Efficiency	Enhanced Technological Development	Improved Product Variety & Innovation	Beneficial Impact on Competition	Compatability with Industrial and Economic Policies
80.	United Biscuits (Canada) Ltd. (second submission)/Koffman Food Importers Ltd., which is engaged in the warehousing, sale and distribution of a variety of domestic and imported cheeses for the institutional, wholesale and retail trades	UK	A*										
81.	Weiland & Cie, McGean Chemical Company, Inc., John Weyls, Walter F. Johnson and William J. Saas/Rohco Chemicals, Ltd., which supplies electroplating chemical products to metal finishing companies	FRG	А	x		×			x	x			x
82.	Wombwell Foundry & Engineering (Canada) Ltd./E.G. Macnutt & Co. Ltd., which sells and distributes castings, forgings and related products	UK	А		x				x				x
83.	Wormald International Ltd./Mather & Platt (Canada) Ltd., which sells and services pumps, electric motors and machinery for the textile and food processing industries	Aust1	А	x		x				x	x		x
FINAN	CE, INSURANCE AND REAL ESTATE												
84.	Hall & Henshaw Ltd./Garnet Retallack & Sons Ltd., which are general insurance brokers	US	A		x				x				x
85.	Lukis Stewart Sedgwick Forbes Inc./William Evans & Company Ltd., which operates an insurance agency which provides services to both individuals and corporate clients	UK	A	×	x						x		x
CDMMUI	NITY, BUSINESS AND PERSONAL SERVICE INDUSTRIES												
86.	Equifax Services Ltd./Hooper Holmes Canada Ltd., which provides paramedical examination services and information gathering services for insurance companies	US	D										
87.	Harry and Patricia Fielding/Hide Away Lodge, which operates a tourist lodge and cabins	US	Α	x	x								x
88.	Dr. Wolfgang Goldner/Dezadeash Lodge Ltd., which operates a lodge	FRG	А	x	x								x
89.	H.J. Heinz Company/Weight Watchers of British Columbia, Ltd. which provides structured group therapy programs designed to change people's eating habits by adhering to a prescribed eating regime, and which sells food-weighing scales		D										
90.	Gayle Kindred and Darryl W. Archer/Borden Street Wentures Ltd., which operates a boat marina	US	А	x	x								x
91.	Kenneth Lorne Lien and Del Hart Lien/Manion Lake Lodge Ltd., which operates a tourist camp	US	A		х								x
92.	Mrs. Solange Masse/New American Coin Lock Ltd., which leases and services coin locks for pay toilets and pay shower rooms	US	A	×	x								×
93.	Medicus Affiliates, Inc./Medicus Systems Corporation of Canada Ltd., which provides hospital management consulting services and designs and installs medical information systems utilizing mini-computers	US	A						x	x			X
94.	Ryder Truck Rental, Inc./FWL Ltd., which leases commercial and industrial trucks and trailers	US	Α	x					x				x
95.	Volmac Holding 8.V./Optipro Inc., which sells proprietary user-oriented computer-software packages and trains computer programmers	Neth	A	x					×		x		x
96.	James Michael Weaver and Gerry Ann Figura/Retzke's Gullrock Lake Camp, which operates a tourist camp used primarily for hunting, fishing, boating and recreation	US	А			x							x
97.	Young & Rubicam Inc./(1) Marsteller Advertising Ltd. and (2) Burson-Marsteller Ltd., (1) which is an advertising agency (2) which provides public relations services	US	А	x	. х						x		x

^{*} Indicates deemed allowance

ALLOWED AND DISALLDWED NEW BUSINESS CASES BENEFITS TO CANADA JANUARY - MARCH 1980

	Applicant/new business and sector of activity	Applicant's Country of Control	Allowed (A) or Disallowed (D)	Increased Employment	New Investment	Increased Resource Processing or Use of Canadian Parts & Services	Additional exports	Canadian Participation (as shareholders/directors/ managers	Improved Productivity & Industrial Efficiency	Enhanced Technological Development	Improved Product Variety & Innovation	Beneficial Impact on Competition	Compatability with Industrial and Economic Policies
AGRICU	ILTURE												
1.	Huverba Canada Ltd./Huverba Canada Ltd., to operate a plant and shrub nursery and to sell nursery and garden equipment and supplies	Neth	А	x	x	x		x					x
2.	World Agrinautics Ltd./World Agrinautics Ltd., to spray forests and farm crops by means of aircraft	US	Α	x	x								x
FORES?	'RY												
3.	Beglinger Timber Corp. Ltd./Beglinger Timber Corp., to harvest timber	Swi	А	x	x	x		x					x
FISHIN	G AND TRAPPING												
4.	Robert Francis Owen Burdett/Butedale Development Company, to be engaged in lobster and other marine life farming and toperate lodges and cabins on a vacation time share basis	o US	A*										
MINES,	QUARRIES AND OIL WELLS												
5.	Donham Oil Tool Company, Inc./Dotco Fishing Tools (Alberta) Ltd., to service oil and gas wells, and rent well-servicing equipment	US	D										
6.	Golden Eagle Oil and Gas Ltd./Golden Eagle Oil and Gas Ltd., to explore for, develop, produce and market uranium and minerals found in association therewith	UK	A		x	x	x	x					x
7.	Houston Oil & Minerals Exploration Company/Houston Dil & Minerals Exploration Company, to explore for and develop and produce uranium	US	A	×	x	x		x					x
8.	Peerless Silver and Cobalt Explorations Ltd./Peerless Silver and Cobalt Explorations Ltd., to explore for and develop and produce silver, cobalt and other metallic minerals	US	Α	x	x	x		x					x
9.	Resource Drilling, Inc./224360 Resource Drilling Ltd., to be engaged in contract drilling for oil and gas $$	US	А	x	x					x		x	x
10.	Sagitta Development & Management Inc./Atlantic Petrol Ltd., to explore for and develop oil and gas $$	FRG	D										
11.	Teledyne Canada, Ltd./Teledyne Canada, Ltd., to explore for, and produce cobalt and silver $$	US	A*										
MANUFA	CTURING INDUSTRIES												
Food	and Beverage Industries												
12.	Comfin Commodities Canada Inc./Westway Feeds Inc., to manufacture and sell horse and cattle feed	Swi	Α	x	x	x	x	х		x	x		x
13.	Mr. Hans Henning Jensen and Mrs. Bodil Westenberg Leth Jenser Marinco Enterprises Ltd., to export smoked salmon and import trawl nets and heavy duty marine propulsion systems	n/ Den	A	x	x	x	x	x					x
14.	Pisces Trading Company Ltd./Pisces Trading Company Ltd., to purchase, process and sell fish	Jap	D										

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Rubb	er and Plastics Products Industries			_	_		_						
15.	Fiberdome Incorporated/Fiberdome Incorporated, to manufactu fiberglass enclosure containers and bins for farm use	re US	А	:	x	x x		x x		×			x
16.	John M. Robinson/name to be determined, to manufacture packaging materials, primarily polyethylene envelopes	US	А	:	×	x x		x x		×			×
17.	Syn-Tex Bag, Inc./Syn-Tex Bag, Inc., to manufacture and sel synthetic flexible containers for packaging powdered and granular products such as cement and potash and manufacture related packaging equipment		А	:	x	x x		x x			x		x
Text	ile Industries												
18.	Bay Mills Ltd. and Nicolon B.V./Nicolon Inc., to manufactur industrial fabrics and related products particularly for us in erosion control systems	e e Neth	А	;	x	x x		x			×		x
19.	Carpets International-Georgia (Sales) Inc./Interface Canada Ltd., to manufacture and sell fusion bonded carpet tiles	UK	А		x	x x		x			x		x
Clot	hing Industries												
20.	Accessible Products Ltd./Accessible Products Ltd., to distribute and later to manufacture insulation products, cabundling and splicing devices and related accessories	ble US	А	:	×	x x		x			×		×
Wood	Industries												
21.	Sam Cyr, J. Louis Johnson, Roger V. Ouellette, Jack B. Nude Martin L. Nudelman and Myron H. Finkelstein/Les Entreprises Sam Cyr, to manufacture wood laths	lman, US	А	:	×	x x		x x					x
Furn	iture and Fixture Industries												
22.	Jay Davidner and John Ross Cato/Easy-Up Shelving (Canada) I to manufacture and sell steel shelving	nc., US	А	:	x	x x		x x					x
Pape	r and Allied Industries												
23.	Archival Conservation Resources (Canada) Ltd./Archival Conservation Resources (Canada) Ltd., to produce and distrispecial storage containers for use in libraries, museums an historical societies	bute d US	А	:	x	x x		x x			x		×
Prin	ting, Publishing and Allied Industries												
24.	Wolfgang R. Felzmann/Felzmann and Grunsky, to print, publis import and export printed matter	h, Swi	А	;	x	×							x
	nary Metal Industries												
25.	Fort Steele Mineral Corporation Ltd., Zeus Mineral Corporat Ltd. and B.C. Mineralien Exploration GmbH/Bul River Mineral Corporation, to be engaged in copper, silver and gold minin		Д*										
Meta	l Fabricating Industries												
26.	John E. Norton/Speer Taps Unlimited of Canada, to provide specialized contracting services to connect and repair pipe systems	US	А	:	x	×		x	×		x		x
27.	Rima Manufacturing Company/not stated, to manufacture automatic screw machine products on a custom basis, primarily for the automotive industry	US	А		x	x x		x x					x
2B.	Société M.T.E./M.T.E. Inc., to supply technical services an railway equipment components	d Fr	А	;	x	x x		x x			x		x
Mach	inery Industries												
29.	Keronix, Inc./Canadian Keronix, Ltd., to produce minicomputer systems and components	US	Α		x	x x		x x		x			x
E lec	trical Products Industries												
30.	Opal, Ltd./Canadian Webcor Electronics, Ltd., to assemble a sell television sets	ind US	А		x	x x		x x			x		x

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31.	Reunanen & Roviola OY/Aito Manufacturing Ltd., to manufactur and sell grills, copper ornamental nails and machines for		<u> </u>	<u> </u>	<u>z</u>	1408	₹_	ONE	11.00	<u> </u>	1^	<u>= 0</u>	214
32.	making reinforcement steel for concrete Wolverton Ltd. and Richard Leroux/96601 Canada Inc., to assemble and sell battery powered emergency lighting devices	Fin US	A* A	x	x	x	x	x				x	x
Chem	ical and Chemical Products Industries												
33.	Banner Gelatin Products Corporation/Banner Products (Canada) Ltd., to manufacture soft elastic gelatin capsules containing vitamins, minerals and other drug substances	J US	A	x	x	x	x	x		x	x	x	x
34.	Gemstone Enterprises, Inc./Gemstone Enterprises, Inc., to produce and sell all-purpose paste cleaner for industrial, commercial and consumer use	US	A	x	x	x		x			×		x
35.	Vidal Sassoon Inc./Vidal Sassoon Inc., to manufacture, by subcontract, and sell cosmetics, primarily hair care products	US	А	x	x	x	x	x			x		x
36.	Société Fabenrev/Arfa Canada Inc., to produce and sell powder-based wall coatings	Fr	Α	x	x	x	x	x			x		x
37.	Utikem International Ltee, to manufacture and sell a range of chemical products related to the maintenance of public health	US	А	x	x	x	x	×					x
Misc	ellaneous Manufacturing Industries												
38.	Marshall, Morgan & Scott Publications Ltd./Pilgrim Canada Ltd., to produce, manufacture and distribute albums, cassette and other forms of music for the evangelical market	es UK	A	x	x	x	x	x			×		x
39.	Hi Joon Rhee and J.D. Gibson/Hywin Electronics Instruments, to manufacture electronic wrist watches	Kor	A	x	x	x	x	x		x	x	x	x
CONSTR	UCTION INDUSTRY												
40.	Northern Improvement Company/not stated, to be engaged solely in the paving construction related to City of Calgary Tender 9235 Deerfoot Trail Extension	, US	A	x					x				x
41.	Stueve Construction Company, Inc./Stueve Construction Company, Inc., to be engaged in the management of the construction of fertilizer storage plants on a contract basis	US	A*										
TRANSP	ORTATION, COMMUNICATIONS AND OTHER UTILITIES												
42.	B.D. Brister/Brister Canada Ltd., to test and repair pipelines	US	A	x	x						x		x
WHOLES	ALE AND RETAIL TRADE												
43.	Acrylic Optics Corporation/Acrylic Dptics Corporation, to be engaged in the retail sale of eye glasses, contact lenses and related accessories, and to carry out lens finishing and grinding operations	US	A	x	x	x		x					x
44.	Alfa Metalcraft Corporation/Alfa Metalcraft Corporation Ltd., to import and distribute stainless steel cook and serve ware	FRG	D										
45.	Allders International Ltd./Allders International (Canada) Ltd to tender for, and, if successful, operate the Duty Free Shop at Toronto International Airport	·, s UK	D										
46.	American Coupler Systems, Inc./American Coupler Systems, Ltd. initially to import and later to manufacture front end loader attachments $ \frac{1}{2} \left(\frac{1}{2} \right) = \frac{1}{2} \left(\frac{1}{2} \right) \left(\frac{1}{2} \right)$		Α	x	x	x		x			x		×

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47.	Appleton Papers Inc. (second submission)/Appleton Papers Ltd to market, warehouse and manufacture carbonless copy paper in Canada		A	x	x	×	_	<u>x</u>	×			x	x
48.	Avon Inflatables (Overseas) Ltd./Avon Inflatables of Canada Ltd., to import and assemble inflatable craft and lifesaving devices	UK	A*										
49.	CI Coil Sales & Manufacturing Company of Canada, Ltd./CI Coil Sales & Manufacturing Company of Canada, Ltd., initially to import, and sell and later to manufacture and sell, attachments and accessories for use in telephone communication systems		A	x	x	x		x			x		x
50.	Camay Trading Corporation/Camay Trading Corporation, to operate an automobile service station	US	Α	x	x	x		×				×	x
51.	J.M. Chabot Inc., Hewlett Group Ltd., Seagirt Ltd. and Ayre & Sons Ltd./Atlantic Sea Care Co. Ltd., to provide equipment and services to the offshore oil exploration and production industry	US	A	x	x	x		x					x
52.	Compuduct Inc. and Edward G. Tigchelaar/Compuduct Ltd., to purchase, sell and lease accounting and computer equipment	US	Α	x	×			x	x				x
53.	422694 Ontario Ltd./422694 Ontario Ltd., to tender for, and, if successful, be engaged in the operation of the duty-free shops at Toronto International Airport	НК	D										
54.	GAF (Canada) Ltd./GAF (Canada) Ltd., to distribute specialty chemical products	US	A	х	х			x			x		x
55.	Greer Hydraulics, Incorporated/Cardkey Systems of Canada, Ltd., to market and service electronic security systems	US	Α	x	х	×							x
56.	Santoso Hanitijo/Kin Wah Company, to import dried fruits and vegetables and canned foods, export wood pulp and machinery and provide related services	Indon	· A	x	x		х					x	x
57.	Wilebald Huurdeman and Alphonsus A.T. Goudsmit/Bel O Sol Solariums (Canada) Inc., to import and distribute Dutch manufactured artificial sunlight tanning equipment	Neth	А	x	x	x					x		x
58.	KT Services, Inc./88246 Canada Ltd Ltee, to import, distribute, install and service electronic data-reading equipment	US	Α	x	x			x			×		x
59.	KabiVitrum AB/KabiVitrum Canada Inc., to import and distribu specialized therapeutic and diagnostic pharmaceuticals and reagents, and to provide consulting services in regard to pharmaceutical production and distribution	te Swed	A*										
6D.	William Herbert Keller and Kevin James Webb/Martex Chemical Inc., to sell supplies for photocopying equipment	US	А	x	x						x		×
61.	Kneller and Nof Diamond Corp./Kneller and Nof Diamond Corp., to sell polished diamonds	US	Α	x	x						×		x
62.	Konishiroku Photo Ind. Co., Ltd./Konica Canada Ltd., to distribute cameras	Jap	D										
63.	Kremers-Urban Company/Kremers-Urban Company (Canadian Division), to import, warehouse and distribute pharmaceutical products	US	A	×	x	x		×			×		×
64.	Emmanuel C. Lao/Visayan Rattan Imports, to manufacture furniture and furnishings	Phi	A	x	x	x		×			×		x
65.	Lightsaround Canada, Inc./Lightsaround Canada, Inc., to distribute, on a wholesale basis, ceramic hobbycraft supplie lighting fixtures and clock-making kits	s, US	A	x	x	x	x	x			x		×
66.	The W.E. Long Co Independent Bakers Co-Operative/The W.E. Long Co Independent Bakers Co-Operative, to sell materials, supplies, equipment and services to the baking industry	US	A	x	x				x				×

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67.	Major Muffler Centres of Canada Ltd./Major Muffler Centres of Canada Ltd., to distribute mufflers, exhaust pipes, tail pipes and related products	of	Α	x	x	x	_						×
68.	Marshall International Trading Company, Inc./Mitcorp Inc., to export industrial products from Canada	UK	Α	х	x		x					x	×
69.	Louis Marx & Co. Inc. (second submission)/Marx Toys Canada Ltd. – Les Jouets Marx du Canada Ltée, to import, distribute and subcontract the manufacture of toys and games	UK	А	x	x	x		x			x		x
70.	Nokia Products Ltd./Nokia Products Ltd., initially to import and distribute and subsequently to manufacture car and truck tires and rubber boots		А	×	x	x	x	x		x	×	x	x
71.	Jean-Claude Paré, Marie Thérèse Paré and François Cardis/ HIFACH Inc., to market and distribute artistic books and lithographies	Fr	А	x	x	x					x		x
72.	La Petite Gaminerie Ltd./La Petite Gaminerie Ltd., to be engaged in the retail sale of high quality children's cloth and the provision of children's hairdressing services	ing Fr	А	x	x	x		x			x		x
73.	Mauro and Franco Pierini/name to be determined, to trade, primarily in exports, and to act as Canadian manufacturers' agents ${\sf Canadian}$	It	А	x	x		x						x
74.	The Premier Drum Company (Canada) Ltd./The Premier Drum Comp (Canada) Ltd., to sell musical instruments and associated products	any UK	А	x	x			x			x		x
75.	Richmond Hill Antique Imports Inc./Richmond Hill Antiques, to sell antique furniture and furnishings	UK	А	x	x	x					x		x
76.	Sencore, Inc./Sencore of Canada Ltd., to distribute and service electronic test equipment	US	Α	x	x			x					x
77.	Société Nouvelle Siplast S.A./Siplast Canada Inc., to import and distribute bituminous roofing products	Fr	D										
78.	Talian (Holdings) Ltd./Talian (Holdings) Ltd., to sell and service discotheque sound and lighting equipment	UK	Α	x	x	×							x
79.	Tally Corporation/Tally Corporation, to distribute and servi its computer peripheral equipment	ce FRG	Α	x	x						x	x	x
80.	Telatex Import - Export A.G./Canatextile Sales Ltd., to enga in trading house production, primarily to export textile products and also to import textile machinery	ge Swi	A	x	x	x	x						x
81.	W.I. Thomas, J.R. Toomey and D.E. Leyden/Pacecan Electronics to distribute communication equipment and mobile sound products $ \frac{1}{2} \left(\frac{1}{2} \right) = \frac{1}{2} \left(\frac{1}{2} \right) \left(\frac{1}{2}$	us	A	x	x			x					x
82.	Townecraft, Inc./Townecraft Canada Inc., to import and distribute stainless steel cookware and flatware, china, crystal and stoneware	US	A	x	x	x		x				x	×
83.	Welles Corporation Ltd./Welles Corporation Ltd., to provide technical and marketing support to distributors of large industrial, municipal and agricultural pumps	US	A	x	x	x							x
FINANC	E, INSURANCE AND REAL ESTATE												
84.	Le Assicurazione d'Italia and Harlock Williams Lemon Ltd./ H.W.L. Property Underwriters Ltd., to sell property and liability insurance policies	It	A	x	x						x	x	x
85.	John Deere Ltd./John Deere Insurance Company of Canada, to provide a full line of general non-life insurance to John Deere dealers in Canada	US	A	x	x			x			x		x
86.	Dolores Bench Ltd./Dolores Bench General Partner Inc., to explore for and develop and produce uranium	US	A	x	x	x	x						x
87.	ITT Diversified Credit Corp./ITT Diversified Credit Canada Ltd., to provide inventory and accounts receivable financing	US	A	x	x	×		×				x	x

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00	Applicant/new business and sector of activity	A O	A O	<u>=</u>	<u>×</u>	77.38	AG	<u>2 2 €</u>	<u> </u>	<u> </u>	<u> </u>	Ben	312
88.	Nugan Hand Ltd./Nugan Hand (Canada) Ltd., to provide counselling services to companies engaged in international trade	Austl	D										
COMMUN	ITY, BUSINESS AND PERSONAL SERVICE INDUSTRIES												
89.	Avco Canadian Engineering Ltd./Avco Canadian Engineering Ltd. to be engaged in mechanical design work for the aerospace, transportation, marine and farm equipment industries, as well as the design of jigs and tools for industry in general	•	А	x	x	x	x	x		x	x		x
90.	Bonney, Bennett and Peters, Inc./Bonney, Bennett and Peters (Canada) Ltd., to provide consulting engineering services to the Canadian forest products industry	US	А	x	x		x	×	×		×		×
91.	Butler Service Group, Inc./Butler Canada, to provide technical services, initially for the U.S. aerospace industry	US	А*										
92.	The Consulting Center U.S.A., Inc. and Dr. Atif A. Kubursi/ Consulting Centre Canada Inc., to provide specialized management and engineering consulting services and economic feasibility studies	US	A	x	x			x					x
93.	Davies, Almon and Associates (Canada) Ltd./Davies, Almon and Associates (Canada) Ltd., to provide geological consulting services to the petroleum industry	ng US	А	x	x			×	×	x		×	x
94.	Gwilym J. Davies Professional Corporation/Gwilym J. Davies Professional Corporation, to practice law	Austl	А								x	x	x
95.	Dyer, Welles & Associates Inc./Mica Data Systems Inc., to import, develop, distribute and market data processing softwarelated hardware and consulting services	are, US	D										
96.	EG & G, Inc./Environmental Consultants Division, EG & G Inc., to provide oceanographic consulting services to the petroleur and marine industries		А	x	x			×					×
97.	IPS Industrial Promotion Services Ltd. and Famous Recipe Fried Chicken, Inc./Lee's Famous Recipe Chicken, to operate fast food outlets	Swi	А	×	x	x		×			x		x
98.	Kintracers Ltd./Kintracers Ltd., to provide genealogical (family history) research services	UK	А	x	x						x		x
99.	The Original Philadelphia Hoagie Inc./The Original Philadelph Hoagie Inc., to operate a take-out sandwich and beverage restaurant service	hia US	А	x	x	x		x					x
100.	The Point of Sale Centre Ltd./O'Brien Plastics Ltd., to import, produce and sell point-of-sale displays and merchandising aids	UK	А	x	x	x	×	x			x		x
101.	Reservations Services, Inc./Reservations Services, Inc., to provide computerized reservation services, primarily to the members in Canada of Best Western International, Inc.	US	А		×	x		×					x
102.	SMA Segnalamento Marittimo Ed Aereo SpA/Smaradar Canada Inc. to design, develop and manufacture, or sub-contract the manufacture, of radar systems	, It	Α	x	×	x				x	×		x
103.	Saltec S.p.A. and Lavalin, Inc./Saltex Lavalin Inc., to design and construct plants for the production of common saland by-product salts from rock salt and brines	t It	А	x	×	×	x	x		x			×
104.	Savin of Canada Ltd./Savin of Canada Ltd., to market office copiers and associated supplies	US	А	x	x						x	x	x
105.	Selling Areas - Marketing, Inc./SAMI Canada, to provide marketing information services	US	А	x	x			x	x		x		×

	Applicant/new business and sector of activity	Applicant's Country of Control	Allowed (A) or Disallowed (D)	Increased Employment	New Investment	Increased Resource Processing or Use of Canadian Parts & Services	Additional exports	Canadian Participation (as shareholders/directors/ managers	Improved Productivity & Industrial Efficiency	Enhanced Technological Development	Improved Product Variety & Innovation	Beneficial Impact on Competition	Compatability with Industrial and Economic Policies
106.	Solus Ocean Systems, Inc./not specified, to tender for and, if successful, provide underwater technical services related to a contract with the British Columbia Hydro and Power Authority, for the survey of a proposed route for an underwater gas pipeline	US	A	x	x				x				x
107.	Harry M. Stevens Holding Corp./Harry M. Stevens Inc. of Canada, to operate fast-food concessions and a restaurant amprovide maintenance and cleaning services at Windsor Raceway		D										
108.	Tunex, Inc./86656 Canada Limited, to sell franchises for the operation of automotive tune-up centres	US	Α	x	x	x		x					x
109.	Wade R. Williams, Kenneth Bruce Gray and Janey Lynne Gray/ Wyoming Meter Proving Service Inc., to be engaged in the testing, calibrating, sale and maintenance of liquid meters and devices used in the oil and chemical industry	US	А	x	x			x			x		x

^{*} Indicates deemed allowance