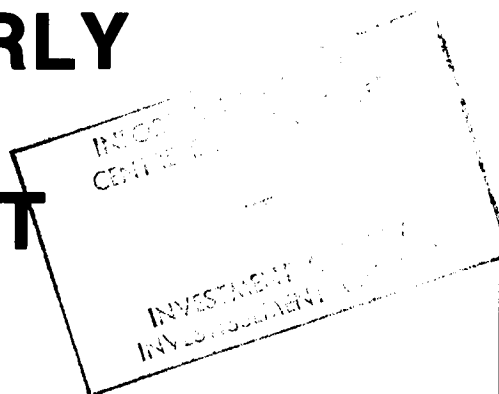


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FOREIGN INVESTMENT
REVIEW ACT

QUARTERLY
REPORT

APRIL—JUNE 1980



Government
of Canada

Foreign Investment
Review Agency

Gouvernement
du Canada

Agence d'examen de
l'investissement étranger

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POLICY AND OTHER DEVELOPMENTS

Proposals related to FIRA, which were outlined during the federal election campaign in February, were reiterated in the Speech from the Throne on April 14, 1980, as follows:

"The Foreign Investment Review Act will be amended to provide for performance reviews of how large foreign firms are meeting the test of bringing substantial benefits to Canada. As well, amendments will be introduced to ensure that major acquisition proposals by foreign companies will be publicized prior to a government decision on their acceptability. The Government will assist Canadian companies wishing to repatriate assets or to bid for ownership or control of companies subject to takeover offers by non-Canadians."

In a speech which he delivered in Montreal on June 3, the Honourable Herb Gray emphasized that the proposed measures must be seen as part of the Government's general industrial policy, which is summarized in the following five points: 1) to capitalize on Canada's energy base in order to build a world competitive industrial sector; 2) to ensure that the Federal Government is an active player in industrial development rather than just a passive referee; 3) to strengthen Canada's research and technology capacity; 4) to encourage independent Canadian enterprise; and 5) to expand Canadian control of the economy while increasing the benefits for Canadians from the foreign investment already here. The Minister underlined the positive objectives of the measures, which are designed to strengthen Canadian participation in the economy and improve the overall capacity of the economy to grow and bring benefits to Canadians.

REVIEW ACTIVITIES

Applications

The number of reviewable applications received in the second quarter of 1980 (185) was slightly lower than in the first quarter (193). This decrease was shared almost equally by acquisition cases (92 to 87) and new-business cases (101 to 98).

Of the 87 acquisition applications, 57 were from U.S. investors. The U.S. share thus returned to its usual level, after having dipped temporarily in the first quarter when it accounted for only 44 of the 92 applications. At the same time, U.K. applications decreased by half (20 to 10) and other West European applications also decreased (21 to 13). Ontario again led with 45 cases, followed by Alberta (14), British Columbia (13) and Quebec (11). The service sector accounted for over half the cases (47), whereas manufacturing and resources drew 35 and 5 applications, respectively. A majority of the projected acquiree businesses had assets of less than \$2 million and most employed fewer than 100 employees.

Less than half the new-business applications were from U.S. investors (48). This is only the second time since the first quarter of 1979 that the U.S. share has dipped below 50 percent. The number of cases from the United Kingdom remained the same (7), while that of other West European countries rose considerably (23 to 34). It is interesting to note that Switzerland had the largest single share of European cases for the second consecutive quarter. Ontario was involved in over 60 percent of the cases (63 cases), considerably more than Alberta (13), Quebec (9) and British Columbia (6). Services had the largest share of cases (56), followed by manufacturing (34) and resources (8). Over 80 percent of the cases involved planned investments of less than \$1 million and over 90 percent involved fewer than 100 employees.

Resolved cases

The number of resolved cases in the second quarter (153) was considerably lower than that of the first quarter (211). This was the second consecutive drop in the number of resolved cases and was a record low for the six quarters covered thus far by the tables in the quarterly report. The previous lowest figure (159) was recorded in the first quarter of 1979. About 82 percent of the cases were allowed, almost 10 percent disallowed and the others withdrawn by the applicants prior to a decision being made.

The number of resolved acquisition cases fell from 99 in the first quarter to 83 in the second. Of these, 63 cases (76 percent) were allowed, 12 cases (14 percent) disallowed and 8 (10 percent) withdrawn by the applicants prior to a decision being made.

The number of resolved new-business cases (70) was the lowest recorded since the first quarter of 1979 (75 cases). Of the 70 cases, 62 (89 percent) were allowed, 3 (4 percent) disallowed and 5 (7 percent) withdrawn by the applicants prior to a decision being made.

One allowed acquisition proposal which, with the permission of the applicant, was described in some considerable detail in the June 20, 1980 news release was the acquisition by United Technologies Corporation of Hartford Connecticut of Carrier Air Conditioning (Canada) Limited, Carrier Air Conditioning Distributors Co. Ltd., Inmont Canada Ltd. and Inmont Presstite Ltd. Carrier Manufacturing manufactures air conditioning equipment which it markets through Carrier Distribution. Both are located in Bramalea (Ontario). Inmont of Brampton (Ontario) manufactures printing inks and automobile paints, and Inmont Presstite of Georgetown (Ontario) manufactures industrial sealants.

The Government allowed the proposal because it provided a number of meaningful benefits. Substantial capital expenditures for plant and equipment and the rationalization of production in Canada of a number of product lines are likely to lead to increased exports, new jobs, improved plant productivity and enhanced industrial efficiency. Also improved will be the level of Canadian participation in the direction and management of the Canadian businesses being acquired. A key economic benefit is an undertaking by United Technologies to increase research and development spending in Canada, in

particular to center in Canada the design and manufacture of several new air conditioning and related products for sale in the North American market. United Technologies expects that, between 1980 and 1985, aggregate R&D expenditures by all its Canadian subsidiaries will exceed \$300 million.

OTHER ACTIVITIES

Opinions. During the second quarter the Minister gave five opinions on eligibility under Section 4(1) of the Act. Four involved the renewal of opinions given in previous years to the Big "O" Drain Tile Co. Ltd., Fairweather Gas Ltd., Maritime Agencies Ltd., and Ranger Oil Canada Ltd., that they were considered to be eligible persons within the meaning of the Act. A fifth company, Fallbridge Holdings Ltd., was given an eligibility opinion for the first time.

Surveillance. The Act authorizes the Minister to require non-Canadians who are proposing to make or have made, a reviewable investment to file the prescribed notice with the Agency. Under its program of surveillance the Agency monitors news media reports of mergers, acquisitions and the establishment of new businesses. Unsolicited information is also received from individuals and companies. Detailed investigations of such reports are carried out as necessary.

During the second quarter of 1980, surveillance activity led to the initiation of 44 detailed investigations as a result of which 5 notices were filed under the Act.

Enforcement. Following procedures which have been established to monitor, at annual intervals, the implementation of plans and undertakings provided by investors whose applications were allowed, 480 cases were monitored for compliance in the second quarter. This is a significant figure because, by itself, the number of cases monitored in the second quarter constitutes 15.5 percent of all the cases monitored since the Agency began operations on April 9, 1974. Approximately 92 percent of the the 480 cases were being monitored for the first or second time and only 8 percent for the third, fourth or fifth time. This statistic clearly presages a sharp increase in monitoring activity over the next few years.

Legal proceedings. A significant legal case, involving the applicability of the Foreign Investment Review Act to an indirect acquisition was ruled on in the Trial Division of the Federal Court of Canada on June 10, 1980.

Indirect acquisitions are those in which control of a Canadian business is acquired through the acquisition of control of the foreign parent of the Canadian firm. The transaction in question arose out of the 1975

merger of Richard D. Irwin, Inc., the parent of Irwin Dorsey Limited of Georgetown (Ontario), into R.D.I. Inc., a wholly-owned subsidiary of Dow Jones & Company, Inc. Twice the Government disallowed the resulting acquisition by Dow Jones of Irwin Dorsey: the first time in November 1976 and the second in December 1978. Dow Jones had filed both applications subject to its right to contest the Agency's jurisdiction.

One of the bases upon which Dow Jones formally contested the jurisdiction of the Agency was that it would be improper because it would constitute an extraterritorial application of the Act. The Government argued that the Act was being applied only to the acquisition of the Canadian business, that is that of Irwin Dorsey, as opposed to the (American) business carried on by Richard D. Irwin, Inc. Dow Jones and the Government agreed to seek a judicial resolution of the impasse and the ruling in the Government's favour was to the effect that the Act was applicable to the acquisition by Dow Jones of Irwin Dorsey. Dow Jones has until early September to decide whether or not to appeal the Court's decision.

STATISTICAL TABLES

TABLE 1 - Outcome or status

| | Acquisitions | | | | New businesses | | | |
|------------------------------------------|--------------|-----|------------------|-----|----------------|-----|------|-----|
| | 1979 | | 1980 | | 1979 | | 1980 | |
| | III | IV | I | II | III | IV | I | II |
| Reviewable new cases | 93 | 92 | 92 | 87 | 105 | 91 | 101 | 98 |
| Carryover from previous period | 125 | 135 | 114 | 107 | 87 | 93 | 70 | 59 |
| Total of above | 218 | 227 | 206 | 194 | 192 | 184 | 171 | 157 |
| Canadian-controlled | 47 | 37 | 53 | 43 | -- | -- | -- | -- |
| Foreign-controlled | 46 | 55 | 39 | 44 | -- | -- | -- | -- |
| Total resolved | 83 | 113 | 99 ^r | 83 | 99 | 114 | 112 | 70 |
| Allowed | 73 | 95 | 88 | 63 | 87 | 97 | 98 | 62 |
| Disallowed | 6 | 13 | 7 | 12 | 6 | 9 | 11 | 3 |
| Withdrawn | 4 | 5 | 4 ^r | 8 | 6 | 8 | 3 | 5 |
| Carried over to next period | 135 | 114 | 107 ^r | 111 | 93 | 70 | 59 | 87 |
| Allowed cases as percent of resolved (%) | 88 | 84 | 89 ^r | 76 | 88 | 85 | 88 | 89 |

TABLE 2 - Country of control*

| | Acquisitions | | | | New businesses | | | |
|----------------------|--------------|-----------------|------|----|----------------|----|------|----|
| | 1979 | | 1980 | | 1979 | | 1980 | |
| | III | IV | I | II | III | IV | I | II |
| Total | 93 | 92 | 92 | 87 | 105 | 91 | 101 | 98 |
| United States | 55 | 56 | 44 | 57 | 45 | 49 | 66 | 48 |
| United Kingdom | 12 | 13 ^r | 20 | 10 | 17 | 10 | 7 | 7 |
| France | 2 | 1 | 4 | 1 | 7 | 4 | 1 | 4 |
| Germany, West | 6 | 6 | 7 | 2 | 6 | 4 | 4 | 8 |
| Spain | -- | 1 | -- | -- | -- | -- | 2 | -- |
| Sweden | 5 | 4 | 2 | 2 | 3 | 1 | 1 | 6 |
| Switzerland | 3 | 2 | 3 | 3 | 3 | 6 | 3 | 1 |
| Other Western Europe | 8 | 6 ^r | 5 | 5 | 8 | 7 | 12 | 15 |
| Japan | -- | 1 | 1 | 1 | 6 | 5 | -- | 1 |
| All other | 2 | 3 | 6 | 6 | 10 | 5 | 5 | 8 |

TABLE 3 - Province*

| | Acquisitions | | | | New businesses | | | |
|----------------------|--------------|----|------|----|----------------|----|------|----|
| | 1979 | | 1980 | | 1979 | | 1980 | |
| | III | IV | I | II | III | IV | I | II |
| Newfoundland | -- | 1 | 1 | -- | -- | -- | 2 | -- |
| Prince Edward Island | -- | -- | -- | -- | -- | -- | -- | -- |
| Nova Scotia | -- | 1 | 2 | -- | 2 | 1 | -- | 3 |
| New Brunswick | -- | -- | -- | 1 | -- | 1 | 2 | -- |
| Quebec | 15 | 17 | 14 | 11 | 15 | 18 | 12 | 9 |
| Ontario | 55 | 54 | 53 | 45 | 73 | 49 | 54 | 63 |
| Manitoba | 1 | 3 | 2 | 2 | 1 | 4 | -- | 2 |
| Saskatchewan | 3 | -- | -- | 1 | -- | -- | 1 | -- |
| Alberta | 9 | 7 | 9 | 14 | 6 | 9 | 15 | 13 |
| British Columbia | 10 | 9 | 10 | 13 | 8 | 9 | 15 | 6 |
| The Territories | -- | -- | 1 | -- | -- | -- | -- | 2 |
| Total | 93 | 92 | 92 | 87 | 105 | 91 | 101 | 98 |

*Number of reviewable cases
^rrevised

TABLE 4 - Industrial sector*

| | Acquisitions | | | | New businesses | | | |
|-------------------------------------------|--------------|----|------|----|----------------|----|------|----|
| | 1979 | | 1980 | | 1979 | | 1980 | |
| | III | IV | I | II | III | IV | I | II |
| Total | 93 | 92 | 92 | 87 | 105 | 91 | 101 | 98 |
| Primary | 8 | 3 | 4 | 5 | 3 | 1 | 14 | 8 |
| Agriculture, fishing and trapping | 3 | -- | -- | -- | -- | -- | 3 | 1 |
| Forestry | -- | -- | -- | 1 | -- | -- | 1 | -- |
| Mines, quarries, oil wells | 5 | 3 | 4 | 4 | 3 | 1 | 10 | 7 |
| Manufacturing | 42 | 49 | 36 | 35 | 31 | 19 | 26 | 34 |
| Food, beverage and tobacco | 3 | 4 | 1 | 4 | 3 | 3 | 2 | 3 |
| Rubber, plastic and leather | 3 | 1 | 1 | 2 | 3 | 1 | 5 | 1 |
| Textiles, knitting and clothing | 1 | 6 | 1 | 2 | 3 | 2 | 1 | 2 |
| Wood, furniture and paper | 2 | 4 | 3 | -- | 5 | 2 | 3 | 1 |
| Printing, publishing and allied | 1 | 2 | 1 | 1 | 2 | 1 | -- | 1 |
| Primary metal and metal fabricating | 11 | 10 | 6 | 5 | 4 | 1 | 5 | 10 |
| Machinery and transport equipment | 9 | 7 | 7 | 8 | 3 | 4 | 1 | 4 |
| Electrical products | 3 | 5 | 7 | 5 | 2 | 2 | 5 | 5 |
| Non-metallic mineral products | -- | 1 | 2 | -- | 1 | -- | 1 | 1 |
| Petroleum and coal products | -- | 1 | -- | -- | -- | -- | -- | -- |
| Chemical | 3 | 5 | 5 | 1 | 1 | 1 | 3 | 3 |
| Miscellaneous | 6 | 3 | 2 | 7 | 4 | 2 | -- | 3 |
| Construction and services | 43 | 40 | 52 | 47 | 71 | 71 | 61 | 56 |
| Construction | 3 | -- | 1 | 1 | 2 | 1 | 2 | 4 |
| Transportation, communication, utilities | 3 | 3 | 2 | 1 | 4 | 2 | 3 | 2 |
| Trade | 20 | 18 | 31 | 28 | 38 | 49 | 30 | 33 |
| Finance, insurance and real estate | 3 | 6 | 8 | 1 | 5 | 3 | 2 | 1 |
| Community, business and personal services | 14 | 13 | 10 | 16 | 22 | 16 | 24 | 16 |

TABLE 5 - Asset value*

| | Acquirees | | | | New businesses | | | |
|-----------------------------|-----------|------|----------------------|------|----------------|--------|----------------------|-------|
| | Number | | Assets in \$millions | | Number | | Assets in \$millions | |
| | 1979 | 1980 | 1979 | 1980 | 1979 | 1980 | 1979 | 1980 |
| | III | IV | I | II | III | IV | I | II |
| Asset range in \$ thousands | | | | | | | | |
| up to 499 | 34 | 18 | 26 | 23 | 6.9 | 5.4 | 5.6 | 4.0 |
| 500 - 999 | 11 | 18 | 13 | 10 | 7.9 | 12.0 | 9.0 | 6.7 |
| 1,000 - 1,999 | 15 | 21 | 17 | 16 | 22.4 | 30.1 | 22.6 | 22.4 |
| 2,000 - 4,999 | 14 | 11 | 15 | 14 | 41.6 | 41.4 | 51.6 | 40.6 |
| 5,000 - 9,999 | 8 | 4 | 6 | 16 | 51.5 | 31.1 | 46.3 | 111.6 |
| 10,000 -24,999 | 6 | 10 | 9 | 3 | 87.4 | 142.7 | 154.5 | 52.7 |
| 25,000 and above | 5 | 10 | 6 | 5 | 257.7 | 1176.1 | 412.5 | 194.1 |
| Total | 93 | 92 | 92 | 87 | 475.4 | 1438.8 | 702.1 | 432.1 |

| | Acquirees | | | | New businesses | | | |
|-----------------------------|-----------|------|----------------------|------|----------------|------|----------------------|-------|
| | Number | | Assets in \$millions | | Number | | Assets in \$millions | |
| | 1979 | 1980 | 1979 | 1980 | 1979 | 1980 | 1979 | 1980 |
| | III | IV | I | II | III | IV | I | II |
| Asset range in \$ thousands | | | | | | | | |
| up to 499 | 78 | 80 | 74 | 65 | 6.2 | 6.4 | 9.9 | 7.0 |
| 500 - 999 | 10 | 7 | 8 | 16 | 7.0 | 4.7 | 5.1 | 11.4 |
| 1,000 - 1,999 | 10 | 2 | 9 | 8 | 14.2 | | 12.4 | 10.8 |
| 2,000 - 4,999 | 4 | 1 | 3 | 2 | 11.6 | 10.0 | 22.2 | 4.0 |
| 5,000 - 9,999 | 2 | 1 | 2 | -- | 27.0 | | | |
| 10,000 -24,999 | 1 | -- | 4 | 4 | -- | -- | 98.0 | 42.5 |
| 25,000 and above | -- | -- | 1 | 3 | -- | -- | | 115.3 |
| Total | 105 | 91 | 101 | 98 | 66.0 | 21.1 | 147.6 | 191.0 |

TABLE 6 - Employment range*

| | Acquirees | | | | New businesses | | | |
|------------------|-----------|------|------------|------|----------------|-------|------------|------|
| | Number | | Employment | | Number | | Employment | |
| | 1979 | 1980 | 1979 | 1980 | 1979 | 1980 | 1979 | 1980 |
| | III | IV | I | II | III | IV | I | II |
| Employment range | | | | | | | | |
| 0 - 24 | 48 | 44 | 55 | 48 | 371 | 445 | 514 | 401 |
| 25 - 99 | 25 | 26 | 19 | 22 | 1073 | 1407 | 1028 | 1219 |
| 100 - 199 | 8 | 5 | 7 | 9 | 1121 | 690 | 956 | 1289 |
| 200 - 499 | 7 | 7 | 7 | 7 | 1990 | 2153 | 2226 | 2951 |
| 500 and above | 5 | 10 | 4 | 1 | 7061 | 7775 | 7460 | |
| Total | 93 | 92 | 92 | 87 | 11616 | 12470 | 12184 | 5860 |

| | Acquirees | | | | New businesses | | | |
|------------------|-----------|------|------------|------|----------------|------|------------|------|
| | Number | | Employment | | Number | | Employment | |
| | 1979 | 1980 | 1979 | 1980 | 1979 | 1980 | 1979 | 1980 |
| | III | IV | I | II | III | IV | I | II |
| Employment range | | | | | | | | |
| 0 - 24 | 85 | 79 | 82 | 79 | 587 | 505 | 504 | 559 |
| 25 - 99 | 15 | 12 | 15 | 17 | 719 | 435 | 774 | 1157 |
| 100 - 199 | 3 | -- | 3 | 2 | 1163 | -- | 566 | |
| 200 - 499 | 2 | -- | 1 | -- | -- | -- | -- | -- |
| 500 and above | -- | -- | -- | -- | -- | -- | -- | -- |
| Total | 105 | 91 | 101 | 98 | 2469 | 940 | 1844 | 1716 |

*Number of reviewable cases
rrevised

ALLOWED AND DISALLOWED ACQUISITION CASES
BENEFITS TO CANADA
APRIL - JUNE 1980

| Applicant/acquiree and sector of activity | Applicant's Country of Control | Allowed (A) or Disallowed (D) | Increased Employment | New Investment | Increased Resource Processing or Use of Canadian Parts & Services | Additional Exports | Canadian Participation (as shareholders/directors/managers) | Improved Productivity & Industrial Efficiency | Enhanced Technological Development | Improved Product Variety & Innovation | Beneficial Impact on Competition | Compatibility with Industrial and Economic Policies |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|-------------------------------|----------------------|----------------|-------------------------------------------------------------------|--------------------|-------------------------------------------------------------|-----------------------------------------------|------------------------------------|---------------------------------------|----------------------------------|-----------------------------------------------------|
| MINES, QUARRIES AND OIL WELLS | | | | | | | | | | | | |
| 1. Amoco CYM Corporation/Cyprus Anvil Mining Corporation, which is engaged in zinc, lead and silver mining | U.S. | D | | | | | | | | | | |
| 2. Mobil-GC Canada Ltd./Canadian Division of General Crude Oil Company (excluding its drilling division), which explores for and produces oil and gas | U.S. | D | | | | | | | | | | |
| MANUFACTURING INDUSTRIES | | | | | | | | | | | | |
| <u>Food and Beverage Industries</u> | | | | | | | | | | | | |
| 3. Cargill Company Ltd./ (1) Maplewood Poultry Processing Ltd. and (2) J.J. Hambley Hatcheries (B.C.) Ltd., (1) which operates a poultry processing plant and (2) which operates a plant for the incubation and hatching of eggs and sells baby chicks and turkey poults to growers | U.S. | D | | | | | | | | | | |
| 4. Adageo Exporters (Pty), Ltd./Quebec Casing Co. Ltd., which packages bulk purchased animal sausage casings and distributes sausages | SA | A | x | x | x | x | x | | | | | x |
| 5. Thomas J. Lipton, Inc./Lawry's Foods of Canada Ltd., which manufactures and distributes a specialty line of high quality seasonings, sauce mixes, packaged soups, Mexican foods and salad dressing mixes | Ne | D | | | | | | | | | | |
| <u>Rubber and Plastic Products Industries</u> | | | | | | | | | | | | |
| 6. Michael F. Shill/MSA Tire Ltd., which manufactures and sells retreaded earthmover equipment tires and distributes tires for automobiles, highway trucks and off-highway vehicles | U.S. | A | x | | x | x | x | x | | | | x |
| <u>Printing, Publishing and Allied Industries</u> | | | | | | | | | | | | |
| 7. McCorquodale and Company Ltd./La Clede Color Cards, Ltd., which produces colour display charts for the paint, cosmetic and automotive industries | U.K. | A | | | | x | x | x | | x | | x |
| <u>Metal Fabricating Industries</u> | | | | | | | | | | | | |
| 8. Cooper Industries Inc./Demco Inc., which imports, assembles and sells butterfly valves | U.S. | A | x | | x | x | | x | x | x | | x |
| 9. Johann Henkenjohann/Rollag Manufacturing Corp. Ltd., which assembles and sells rollshutters for windows, entrances, counter shutters and garage doors and manufactures aluminum window and sliding patio doors | FRG | A | | | x | x | x | x | | | | x |

Applicant/acquiree and sector of activity

| | Applicant's Country of Control | Allowed (A) or Disallowed (D) | Increased Employment | New Investment | Increased Resource Processing or Use of Canadian Parts & Services | Additional Exports Canadian Participation (as shareholders/directors/ managers) | Improved Productivity & Industrial Efficiency | Enhanced Technological Development | Improved Product Variety & Innovation Beneficial Impact on Competition | Compatibility with Industrial and Economic Policies |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------|----------------------------------|----------------------|----------------|-------------------------------------------------------------------------|------------------------------------------------------------------------------------------|--------------------------------------------------|---------------------------------------|---------------------------------------------------------------------------------|-----------------------------------------------------------|
| 10. IBG International, Inc./ (1) Ickes-Braun Glasshouses of Canada, Ltd. and (2) Baumeister Constructors, Ltd., (1) which manufactures, markets, installs and services commercial and industrial greenhouses and (2) which installs greenhouses and skylights | SA* | A | x | x | x | x | x | | | x |
| 11. G.K. Technologies Incorporated/Automation Industries of Canada Ltd., which manufactures gas and oil fired hot water and steam boilers, baseboard heating units and related products and non-metallic flexible tubing and hose | U.S. | D | | | | | | | | |
| 12. Wheelabrator-Frye Inc./ (1) Neptune Meters, Ltd., (2) Neptune Microfloc Ltd. and (3) Compteurs Neptune Québec Ltée, which (1) manufactures residential and industrial water meters as well as petroleum meters for tanker trucks and oil or gas storage terminals, (2) sells and assembles (partially) imported products used in water treatment and filtration systems and (3) serves as a Quebec sales organization | U.S. | A | x | | x | x | x | | x | x |

Machinery Industries

| | | | | | | | | | | |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------|----|---|---|---|---|---|---|---|---|
| 13. Jack L. Bryans; Alfred Deifel; Konrad Sugg; Poul E. Hansen; and Preben Ostberg/Lift Rite Inc., which manufactures and sells hydraulic hand lift trucks | Den | A | x | x | x | x | x | x | | x |
| 14. Cooper Industries Inc./Gardner-Denver Canada, Inc., which manufactures, distributes, services and rents stationary and portable air compressors, drilling equipment, pumps and related parts, primarily to the mining and construction industries, and imports and distributes power tools, hoists and related parts | U.S. | A | | x | x | x | x | x | x | x |
| 15. FMC Corporation/Vulcan Tire Changer business of Vulcan Equipment Company Limited, which manufactures machinery used for retreading truck, bus and car tires, and related garage service equipment and distributes a line of towing equipment | U.S. | A | x | x | x | x | | x | x | x |
| 16. JBI Holdings Inc./Jacuzzi Canada Ltd., which manufactures and distributes swimming pool equipment and accessories, industrial and irrigation pumps and water systems | U.S. | A | x | x | x | x | x | x | x | x |
| 17. Newell Companies, Inc./Counselor Products Ltd., which manufactures bathroom scales and related bathroom furniture for the home | U.S. | A* | | | | | | | | |
| 18. Skutt Ceramic Products, Inc./Sandstone Manufacturing Co., Ltd., which manufactures and sells ceramic kilns | U.S. | A* | | | | | | | | |

Transportation Equipment Industries

| | | | | | | | | | | |
|----------------------------------------------------------------------------------------------------------------------------------------------------------|------|----|---|--|--|---|---|--|---|---|
| 19. James E. Douglas, Jr./KSR Industrial Corporation and General Hitch of Canada Ltd., which manufactures commercial vehicle latches and trailer hitches | U.S. | A* | | | | | | | | |
| 20. TRW Inc./C.E. Niehoff & Co. of Canada Ltd., which primarily distributes automotive replacement parts | U.S. | A | x | | | x | x | | x | x |

Electrical Products Industries

| | | | | | | | | | | |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------|---|---|---|---|---|---|---|---|---|
| 21. BBC Brown, Boveri & Company, Ltd. and Howden Group Canada Ltd./Brown Boveri Howden Inc., which manufactures large (over 125 megawatts) turbine generators and industrial air, gas and fluid-handling equipment | U.K. | A | x | x | x | x | x | x | x | x |
| 22. Canadian General Electric Company Ltd./Federal Pioneer Ltd., which produces heavy electrical transmission and distribution equipment | U.S. | D | | | | | | | | |

| Applicant/acquiree and sector of activity | | Applicant's Country of Control | Allowed (A) or Disallowed (D) | Increased Employment | New Investment | Increased Resource Processing or Use of Canadian Parts & Services | Additional Exports | Canadian Participation (as Shareholders/directors/ managers) | Improved Productivity & Industrial Efficiency | Enhanced Technological Development | Improved Product Variety & Innovation | Beneficial Impact on Competition | Compatibility with Industrial and Economic Policies |
|-------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------|----------------------------------|-------------------------|----------------|-------------------------------------------------------------------------|--------------------|--------------------------------------------------------------------|--------------------------------------------------|---------------------------------------|------------------------------------------|-------------------------------------|-----------------------------------------------------------|
| 23. | Cetech, Inc./The Electrical Products Division of Allis-Chalmers Canada Ltd., which assembles and sells electrical power regulators, switchgear, industrial controls and direct current devices | U.S. | A | x | x | x | x | x | x | x | x | x | x |
| 24. | Emerson Electric Co./Skil Canada Ltd., which imports and manufactures a variety of portable electric power tools and accessories which it distributes to industrial and consumer markets | U.S. | A | x | x | x | x | x | x | x | x | x | x |
| 25. | Esquire, Inc./ITT Lighting Division of ITT Industries of Canada Ltd., which assembles and distributes indoor and outdoor lighting fixtures | U.S. | A* | | | | | | | | | | |
| 26. | Murata Manufacturing Company Ltd./Erie Technological Products Ltd., which manufactures electronic components used extensively in the manufacture of equipment for the defense, avionics and aerospace industries | Jap | A | x | x | x | x | x | x | x | x | x | x |
| 27. | Pass & Seymour, Inc./The Electrical Wiring Devices Division of Renfrew Electric Co., Ltd., which manufactures and/or assembles electrical wiring devices | U.S. | A | x | x | x | x | x | | | x | | x |
| Chemical and Chemical Products Industries | | | | | | | | | | | | | |
| 28. | The B.F. Goodrich Company/Tremco (Canada) Ltd., which develops produces and markets specialty chemical products primarily used as sealants, protective coatings and weather-proofing compounds | U.S. | A | x | x | x | x | x | x | x | x | x | x |
| 29. | Lawter Chemicals, Inc. and Currie Products Ltd./St. Lawrence Resin Products Ltd., which manufactures petroleum-based synthetic resins for use by the rubber, paint and adhesive industries | U.S. | A | x | x | x | x | | x | x | x | | x |
| 30. | Tunnel Holdings Ltd./Scholler Brothers, Ltd., which manufactures and sells textile finishing chemicals and resins | U.K. | A* | | | | | | | | | | |
| 31. | Unilever United States, Inc./ (1) Nacan Products Limited (2) Lepage's Limited and (3) Foodpro National Inc., (1) which produces adhesives and resins for industrial use and specialty starch products which are used by the food, paper and textile industries and in packaging (2) which manufactures and distributes adhesives and allied home care, plaster and wallboard fillers and other decorator aid products, coatings for concrete, wood stains and other wood and metal finishes (3) which produces various food additives and imports and sells stabilizers emulsifiers, natural smoke extracts and soya proteins | Ne | D | | | | | | | | | | |
| 32. | United Technologies Corporation/Carrier Air Conditioning (Canada) Ltd.; Carrier Air Conditioning Distributors Co. Ltd.; Inmont Canada Ltd. and Inmont Presstite Ltd.; Carrier Manufacturing is engaged in the manufacture of air conditioning equipment which is marketed through Carrier Distribution; Inmont manufactures printing inks and automobile paints and Inmont Presstite manufactures industrial sealants | U.S. | A | x | x | x | x | x | x | x | x | | x |
| 33. | Witco Chemical Canada Ltd./Cordesco Ltd., which is engaged in the blending and/or packaging of private label liquid products such as detergents, fabric softeners, shampoos, baby oil and other liquid cleaning or cosmetic products | U.S. | A | | | | x | x | x | x | | | x |
| Miscellaneous Manufacturing Industries | | | | | | | | | | | | | |
| 34. | James D. Hogan/Rapid Air Ltd., which produces and sells medical hot and cold packs, first aid kits, air splints and sport nose guards | U.S. | A | | | | x | | | | | | x |

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| 35. Mattel, Inc./Whitman Golden Ltd., which imports and distributes adult and juvenile books and manufactures games, hobby and craft activity products | U.S. | D | | | | | | | | | | |
| 36. Theodore E. Plummer, C.L. Chappel and Charles Robins/White Mop Wringer Company (a division of Consolidated Foods Corporation of Canada Ltd.), which manufactures and distributes commercial mopping equipment | U.S. | A | x | x | x | x | x | | | x | | x |
| WHOLESALE AND RETAIL TRADE | | | | | | | | | | | | |
| 37. Adams Investment Company/Franklin Supply Company Ltd., which is an oilfield supply company | U.S. | A | x | x | x | x | x | | | x | | x |
| 38. The William Boulton Group Ltd./Matthew Wylie (Canada) Ltd., which sells and services specialized wood-working machinery and equipment | U.K. | A | | | | x | x | | | x | | x |
| 39. Chemonics Industries (Canada) Ltd./North American Scientific Chemical Ltd. and North American Scientific Chemical (Alberta) Ltd., which distribute and sell specialized laboratory chemicals and supplies | U.S. | A | | x | | | | | | | x | x |
| 40. DMC Systems, Inc./Cetec of Canada, Ltd., which imports, distributes and services micro-processor peripheral equipment | U.S. | A | x | | x | x | | | | | | x |
| 41. G.U.S. Canada Inc./G.J. Lemieux Ltée, which is engaged in the retail of home furniture and appliances | U.K. | A | | x | | | | x | | | | x |
| 42. Golden Eagle Canada Ltd./the heating business of A. Harvey and Company Ltd., which sells heating oil and services furnaces and hot water heaters | U.K. | D | | | | | | | | | | |
| 43. InTrade - A.C.T. U.S. Holdings Inc./Alfred C. Toepfer (Canada) Ltd., which primarily trades agricultural commodities | U.S. | A | | | | | | | | x | x | x |
| 44. Kawai America Corporation/MKB Music Ltd., which distributes pianos and organs | Jap | A | x | x | x | | | x | | | | x |
| 45. Kidde Canada Ltd./Dlsen Equipment Ltd., which distributes, repairs and leases construction equipment, particularly construction cranes | U.S. | D | | | | | | | | | | |
| 46. Mego International, Inc./Grand Toys Ltd.-Jouets Grand Ltée and Mylec Canada Ltd., which import, assemble and distribute toys and games | U.S. | A | x | | x | x | | x | | | | x |
| 47. Millipore Corporation/Waters Scientific Ltd., which markets liquid chromatography equipment and accessories | U.S. | A | | x | x | | x | | | x | | x |
| 48. Neil & Spencer Holdings Ltd./Merkara Inc., which distributes and installs dehumidification equipment, primarily to the lumber, ceramics and textile fibre industries | U.K. | A | x | x | x | x | x | x | x | x | | x |
| 49. Preussag Aktiengesellschaft (second submission)/(1) The British Metal Corporation (Canada) Ltd. and (2) Debro Inc., (1) which is an international metals and minerals trading company and (2) which is a distributor of steel, specialty chemicals and construction accessories | FRG | A | x | x | x | x | | x | | | x | x |
| 50. Hamid Razi; Reza Razi; and Iraj Jamasbi/One Way Food Warehouse Ltd., which operates a grocery store | Iran | A | x | x | x | | x | | | | | x |
| 51. Sybron Corporation/Brinkmann Instruments (Canada) Ltd., which imports and distributes scientific instruments, laboratory apparatus and specialty chemicals | U.S. | A | x | | x | | x | | | | | x |

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| 52. Towle Manufacturing Company/Giftware Division of Sigma Marketing Ltd., which imports and wholesales silverplated holloware and crystal | U.S. | D | | | | | | | | | | |
| 53. United Capital Corp./Crystal Greeting Ltd., which imports and sells at the wholesale level greeting cards | U.S. | A | x | x | | | | | | | | x |
| 54. Welding Fittings & Flanges Ltd./Woodhouse & Rixson (Canada) Ltd., which distributes pipeline connecting fittings | U.K. | A | x | x | x | | x | | | x | | x |
| 55. Wallace Lee Wogenstahl; Gary Lee Wogenstahl and Terry Lee Wogenstahl/Flying Bait Service and Trailer Park, which sells minnows at the wholesale and retail levels and operates a trailer park and grocery store | U.S. | A | x | x | | | | x | | | | x |
| FINANCE, INSURANCE AND REAL ESTATE | | | | | | | | | | | | |
| 56. Bredero Vast Goed N.V./Winnishop Ltd. and E.P. Operations Ltd., which are engaged in the redevelopment of a building complex | Ne | A | x | x | x | | | x | | | | x |
| 57. Manarah Luxembourg S.A./Hawco Construction Ltd., which is engaged in real estate | SA* | A | | x | x | | | | | | | x |
| 58. Marsh & McLennan Ltd.-Ltée/Dale-Ross Holdings Ltd., which markets general insurance, administers pension plans, provides insurance adjusting and marine survey services | U.S. | D | | | | | | | | | | |
| 59. 97134 Canada Ltd./Mondev International Ltée, which consists of a real estate complex known as "Westmount Square" | Fr | A* | | | | | | | | | | |
| 60. West-Point Realty Ltd./Willson Centre, which is a three-storey office and warehouse building with parking facilities | Swi | A* | | | | | | | | | | |
| COMMUNITY, BUSINESS AND PERSONAL SERVICE INDUSTRIES | | | | | | | | | | | | |
| 61. Acres Davy Ltd./Acres Davy McKee Ltd., which provides engineering and construction services primarily to the chemical, steel, food and pharmaceutical industries | U.K. | A | x | | x | x | x | | x | | x | x |
| 62. Baker Industries Inc./Burns Electronic Security Services Ltd., which provides electronic security (fire and burglary) protection services to commercial and industrial clients | U.S. | A* | | | | | | | | | | |
| 63. Milton A. Brown, Jr./Atlin Inn Ltd., which operates a hotel with a restaurant and licensed lounge | U.S. | A | x | x | | | | x | | | | x |
| 64. Normal I. and Gloria J. Cole/Bay View Marina and Trailer Park, which operates a tourist camp | U.S. | A | x | x | | | | | | | | x |
| 65. Dorrle Lewis Colegrove and Paula Kay Colegrove/Eagle Lake Lodge, which operates a fishing and hunting camp | U.S. | A | x | x | | | | | | | | x |
| 66. Weldon Vanden Heuvel; Georgia Vanden Heuvel; Arnie D. Clemons and Janice K. Clemons/Lansink's Red Lake Lodge, which operates a tourist camp for hunting, fishing, boating and recreation | U.S. | A | | x | | | | | | | | x |
| 67. Kinder-Care Learning Centers Inc./Three Little Fishes Ltd., which operates a child-care centre | U.S. | A | x | x | | | x | | | | | x |
| 68. Gary R. and Romaine L. Marshall/Cree Lake Lodge Ltd., which operates a fly-in fishing lodge which provides food, lodging, transportation and guides | U.S. | A | x | x | | | | | | | | x |
| 69. Massimo's Restaurant Ltd./La Maisonnette Restaurant Ltd., which operates a restaurant | It | A | | | x | | | x | | | | x |

| <u>Applicant/acquiree and sector of activity</u> | <u>Applicant's Country of Control</u> | <u>Allowed (A) or Disallowed (D)</u> | <u>Increased Employment</u> | <u>New Investment</u> | <u>Increased Resource Processing or Use of Canadian Parts & Services</u> | <u>Additional Exports</u> | <u>Canadian Participation (as shareholders/directors/ managers)</u> | <u>Improved Productivity & Industrial Efficiency</u> | <u>Enhanced Technological Development</u> | <u>Improved Product Variety & Innovation</u> | <u>Beneficial Impact on Competition</u> | <u>Compatibility with Industrial and Economic Policies</u> |
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| 70. Monique A. McCool/Thomas Holdings Ltd., which operates a day-care centre | U.S. | A | x | | | | x | | | x | | x |
| 71. Shell Canada Ltd./Ultra Energy, Inc., which is engaged in the research and development of lithium sulphur dioxide batteries | Ne | A | x | x | x | x | x | | x | x | | x |
| 72. Staginnus & Schulze Holdings Ltd./Revelstoke KOA, which operates a 100-lot campground, general store, pool, recreation room and laundry | FRG | A | x | x | | | | | | | | x |
| 73. Ben Taylor, Ken Cosgrove, Terry Taylor, Jack Taylor and Jim Caligiuri/Em Kay Camp, which operates a fishing camp, offering lodging, boat and motor rentals and other related services | U.S. | A | | x | | | | | | | | x |
| 74. Telegraph Creek Outfitters (1980) Ltd./Telegraph Creek Outfitters Ltd., which provides guide and outfitting services to Canadian and foreign hunters | U.S. | A | x | | | | | | | x | x | x |
| 75. Lloyd W. Wise, Jr. and Hans G. Muehle/K.T. Theatres Ltd., which operates a motion picture cinema and is engaged in real estate | U.S. | A | | x | | | x | x | | | | x |

ALLOWED AND DISALLOWED NEW BUSINESS CASES
BENEFITS TO CANADA
APRIL - JUNE 1980

| <u>Applicant/new business and sector of activity</u> | <u>Applicant's Country of Control</u> | <u>Allowed (A) or Disallowed (D) Increased Employment</u> | <u>New Investment</u> | <u>Increased Resource Processing or Use of Canadian Parts & Services</u> | <u>Additional Exports Canadian Participation (as shareholders/directors/ managers)</u> | <u>Improved Productivity & Industrial Efficiency Enhanced Technological Development</u> | <u>Improved Product Variety & Innovation Beneficial Impact on Competition</u> | <u>Compatibility with Industrial and Economic Policies</u> |
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| AGRICULTURE | | | | | | | | |
| 1. Shu Gill Shin and Kim Hyong-Yup Shin/Shin Foods, to raise livestock and produce dairy products | Eq | A | x x | x | | | | x |
| MINES, QUARRIES AND OIL WELLS | | | | | | | | |
| 2. Anschutz Mining Corporation/name to be determined, to explore, develop and mine columbium, tantalum and other metallic minerals | U.S. | A* | | | | | | |
| MANUFACTURING INDUSTRIES | | | | | | | | |
| <u>Food and Beverage Industries</u> | | | | | | | | |
| 3. Canadian Licorice Company Ltd./Canadian Licorice Company Ltd., to manufacture and sell licorice and licorice confections | NewZ | A | x x | x | x | | x | x |
| 4. Paris Croissant Inc./Paris Croissant Inc., to establish a fast-food restaurant business in Montreal where it would bake on-site and sell French-style breads and pastries | Fr | A | x x | x | | | x x | x |
| <u>Rubber and Plastics Products Industries</u> | | | | | | | | |
| 5. Polymer Building Systems Ltd./Polymer Building Systems Ltd., to manufacture polyurethane insulation panels | FRG | A | x x | x | x x | | x x | x |
| 6. Polyply (Canada) Ltd./Polyply (Canada) Ltd., to manufacture and sell glass fibre reinforced plastic laminates | U.S. | A | x x | x | x x | | x | x |
| <u>Textile Industries</u> | | | | | | | | |
| 7. Pyrotek Inc./Pyrotek Canada Ltd., to manufacture and distribute fiberglass cloth filters, ceramic components and fiber gaskets for use by aluminum producers | U.S. | A | x x | x | x x | x | x | x |
| <u>Metal Fabricating Industries</u> | | | | | | | | |
| 8. Ahlmarks Bransle AB/Cantherm Heating Limited, to manufacture and market heat pumps | Swe | A | x x | x | x x | | x | x |
| 9. Bauer Irrigation Ltd./Bauer Irrigation Ltd., to assemble and distribute specialized farm and industrial equipment | Au* | A | x x | x | x | | x x | x |
| 10. David J. Conville/Prest-On Clip Co. (Canada) Ltd., to manufacture and distribute interior wall fastening devices | U.S. | A | x x | x | x x | | x | x |
| 11. John A. Gibbs and Alexander H. Foster/Falcon Products, to manufacture and sell marine winches and machine tool accessories | U.K. | A | x x | x | x x | | x | x |

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| <u>Machinery Industries</u> | | | | | | | | | | | |
| 12. Intertec Instrumentation Ltd./Intertec Instrumentation Ltd., to import, assemble and sell glass fibre reinforced polyester instrument protection boxes and small electrical heaters for controlling temperatures inside the boxes | FRG | A | x | x | | | | x | | | x |
| 13. Kasle Steel of Canada Ltd./Kasle Steel of Canada Ltd., to be engaged initially in metal blanking operations and later in the processing and manufacturing of metal products | U.S. | A | x | x | | x | x | x | x | | x |
| 14. Gian Carlo and Dario Tagliaferro and Piero Occleppo/name to be determined, to manufacture high precision metallic components for the electronic, aeronautic and automotive industries | It | A | x | x | | x | x | x | | x | x |
| <u>Electrical Products Industries</u> | | | | | | | | | | | |
| 15. Latendorf Conveying Corp./Latendorf Canada Ltd., to manufacture conveying equipment such as loaders, unloaders, coolers, proofers and diverters for the baking industry | U.S. | A | x | x | | x | x | x | | x | x |
| 16. Pavese International Ltd./Pavese International Ltd., to manufacture and sell winding, inserting, forming and insulating machines for the electrical motor industry | It | A | x | x | | x | x | x | | x | x |
| 17. S.A.I.M.P. Societa Azionaria Industrie Meccaniche Padovane and Valiant Machine & Tool Inc./Valiant-SALMP Inc., to import industrial grinding machines, to be equipped with electronic controls and other equipment and to sell completed units in Canada and abroad | It | A | x | x | | x | x | x | x | x | x |
| <u>Non-Metallic Mineral Products Industries</u> | | | | | | | | | | | |
| 18. Apollo Electronics Ltd./Apollo Electronics Ltd., to manufacture stereo sound systems | Mex | A* | | | | | | | | | |
| 19. Vincenzo Cappello/name to be determined, to assemble and sell speed-control devices for electric motors used to drive assembly lines and conveyor belts | U.S. | A | x | x | | x | | | | | x |
| <u>Chemical and Chemical Products Industries</u> | | | | | | | | | | | |
| 21. Catalyst Recovery International S.A./Catalyst Recovery International S.A., to be engaged in the treatment of catalysts of Canadian oil refineries | U.S. | A | x | x | | | | | x | x | x |
| 22. Pro-Scan Laboratories Inc./Pro-Scan Laboratories Inc., to prepare, market and distribute diagnostic radiopharmaceuticals and provide related services | U.S. | A | x | x | | x | | x | x | x | x |
| <u>Miscellaneous Manufacturing Industries</u> | | | | | | | | | | | |
| 23. Hiroshi Ohkubo/Glass Thermometer, to manufacture and sell precision thermometers and thermo-regulators, primarily for use in the fields of oceanography and meteorology | Jap | A | x | x | | x | x | x | x | x | x |
| 24. Protection C.F.H. Inc. and John Kerr and Co. (Manchester) Ltd./Kerr-Ginge Canada Ltd., to market fire protection systems and related equipment | Den | A | x | x | | x | x | x | | x | x |

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| CONSTRUCTION INDUSTRY | | | | | | | | | | | | |
| 25. Hiberican Investments of Canada Ltd./Hiberican Investments of Canada Ltd., to develop and construct mainly residential property in the Province of Quebec | Sp | A* | x | x | x | | x | | | | | x |
| TRANSPORTATION, COMMUNICATION AND OTHER UTILITIES | | | | | | | | | | | | |
| 26. Moller Steamship Company, Inc./Maersk Line Agency (Canada) Inc., to carry out the functions of a shipping agent for the Maersk Line | Den | A | x | x | | | x | x | | | | x |
| WHOLESALE AND RETAIL TRADE | | | | | | | | | | | | |
| 27. Accraply, Incorporated/Accraply Canada Inc., to distribute equipment used for the application of pressure sensitive labels and in the printing of these labels | U.S. | A | x | x | | | x | | | | | x |
| 28. Akla Medic Inc./Akla Medic Inc., to distribute first-aid kits and related products | Swe | A | x | x | | | x | | | | | x |
| 29. Alpine Electronics Inc./Alpine Electronics of Canada, Inc., to import and distribute automobile sound products such as amplifiers, equalizers, speakers, car radios and cassette players | Jap | A | x | x | x | | x | | | x | | x |
| 30. Svante Back; Ake Nobelius; Robert Douglas and James Wood/name to be determined, to manufacture awning hardware systems and related sun shade products | Swe | A | x | x | x | x | x | | | x | | x |
| 31. Joh. Friedrich Behrens A.G. and Mr. Harvey Goldberg/BeA Canada Inc., to distribute pneumatic tools and manufacture and distribute fasteners used in pneumatic tools | FRG | A | x | x | x | | x | | | | | x |
| 32. Jean-François Bonnet, Lucie and Alain Cartau/F.C.R. International Fibre Corporation, to purchase and export used paper and cardboard | Fr | A | x | x | x | x | x | | | | | x |
| 33. Brunswick & Fils, Inc./Brunswick & Fils, Inc., to sell decorative fabrics and wallcoverings at the wholesale level | U.S. | A | x | x | x | | x | | | x | x | x |
| 34. Courrèges Enterprises, Inc./Courrèges Canada Ltée, to import and distribute cosmetics, high fashion clothing and related accessories | Fr | A | x | x | | | x | | | x | | x |
| 35. Lothar and Hans-Dieter Dahmann/name to be determined, to import and distribute thermal wall and roof panels and roll shutters for windows | FRG | A | x | x | | | x | | | x | | x |
| 36. Dalemark Industries, Inc. and Brian Summerscales/Dalemark Industries, Inc., to distribute automatic marking and coding systems for the packaging industry | U.S. | A | x | | x | | x | | | x | | x |
| 37. Esse International, Inc./name to be determined, to sell, lease and service hydrogen-sulphide safety equipment and provide on-location training programs. It would also offer other environmental safety equipment and services, including first-aid and fire protection services | U.S. | A | x | | x | | | x | | | | x |
| 38. 445921 Ontario Ltd./name to be determined, to distribute cypress clocks and clock components | U.S. | A | x | x | x | | x | | | x | | x |
| 39. G/H Ltd., Inc./G/H Ltd., Inc., to market a pharmaceutical computer program | U.S. | A | x | x | x | x | x | x | | x | | x |

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| 40. HTI-Hydroteck Hydrocarbon Technology Inc./name to be determined, to initially, sell and service, and later, manufacture crude oil treaters | U.S. | A* | | | | | | | | | | |
| 41. Hill-Peck Controls, Ltd./name to be determined, to sell and service silicon-controlled rectifiers for use on oil drilling rigs | U.S. | A* | | | | | | | | | | |
| 42. Keystone Cable of Kingsville/Keystone Cable of Kingsville, to manufacture, assemble and distribute automotive wire and cable products for sale to the automotive aftermarket | U.S. | A | x | x | | | | | | | | x |
| 43. Lima Electric Canada Ltd./Lima Electric Canada Ltd., to import and distribute electric alternators | U.S. | D | | | | | | | | | | |
| 44. Love Shop, Ltd./Love Shop, Ltd., to distribute candy products | U.S. | A | x | x | x | | | | | | | x |
| 45. Patricia Frances Maynard and Joseph Mimran/Fabrix Etc. Ltd., to sell, at the wholesale and retail levels, fabrics, patterns, notions, craft items, clothing, clothing accessories, and home decorating accessories | U.S. | A | x | x | | | x | | | x | x | x |
| 46. Montra Investments Ltd./Montra Investments Ltd., to be engaged in international trading and trade financing | Lich | A | x | x | x | x | x | | | | | x |
| 47. National Chemsearch of Canada, Ltd./National Chemsearch of Canada Ltd., Plumbmaster Division, to be engaged in the specialty plumbing supply business | U.S. | A | x | x | x | | x | | | x | x | x |
| 48. Nissan Industrial Equipment Company/Nissan Industrial Equipment Company, to distribute forklift trucks and related spare parts | Jap | D | | | | | | | | | | |
| 49. Daniel E. Pavon/name to be determined, to manufacture and sell sewage treatment units, almost exclusively for cottage use | U.S. | A | | x | x | | x | | | | | x |
| 50. Prepared Media Laboratory, Inc./Prepared Media Laboratory, Inc., to initially, import and sell and, later on, manufacture, micro-biological culture media | U.S. | A | x | x | | | x | | | | | x |
| 51. Virgil Reginato/name to be determined, to purchase steel tubing for resale abroad and to act as sales agent for Canadian steel tubing producers | U.S. | A | x | x | | x | | | | | | x |
| 52. Riverside Clay Company/Riverside Refractories Canada Ltd., to initially, import and, later on, manufacture and sell refractory materials, and also import and sell refractory material applicators | U.S. | A | x | x | x | | x | | | x | | x |
| 53. Joh. Moritz Rump and Imra S.A./Imra-Rit Inc., to distribute knitting needles, crochet hooks and related products | FRG Mex | A | x | x | x | | x | | | x | x | x |
| 54. Telecommunications Technology, Inc./Telecommunications Technology, Inc., to import, sell, service and repair test equipment used in the communications industry | U.S. | A | x | x | x | | | x | | x | | x |
| 55. Terumo Corporation/Terumo Corporation, to import, warehouse and promote specialized medical needles, blood-collecting tube units and related items | Jap | D | | | | | | | | | | |
| 56. Wirsbo Bruks AB, Meltaway/Wirsbo Bruks AB, Meltaway, to sell and install plastic pipe snow-melting systems | Swe | A | x | x | x | x | | | | x | | x |
| FINANCE, INSURANCE AND REAL ESTATE | | | | | | | | | | | | |
| 57. Tullett and Riley International Ltd./Tullett Riley Greenshields International Ltd., to operate a foreign exchange brokerage business | U.K. | A | x | x | x | | x | | | x | | x |

| <u>Applicant/new business and sector of activity</u> | <u>Applicant's Country of Control</u> | <u>Allowed (A) or Disallowed (D)</u> | <u>Increased Employment</u> | <u>New Investment</u> | <u>Increased Resource Processing or Use of Canadian Parts & Services</u> | <u>Additional Exports</u> | <u>Canadian Participation (as shareholders/directors/managers)</u> | <u>Improved Productivity & Industrial Efficiency</u> | <u>Enhanced Technological Development</u> | <u>Improved Product Variety & Innovation</u> | <u>Beneficial Impact on Competition</u> | <u>Compatibility with Industrial and Economic Policies</u> |
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| COMMUNITY, BUSINESS AND PERSONAL SERVICE INDUSTRIES | | | | | | | | | | | | |
| 58. M.F. Bank & Company Inc./M.F. Bank & Company Canada, Ltd., to provide merchandise appraisal and salvage services to insurance companies | U.S. | A | x | x | | | | x | | | | x |
| 59. Carlson Marketing and Motivation, Ltd./Radisson Hotels of Canada, to operate and manage Minaki Lodge | U.S. | A | x | x | x | | | x | | x | | x |
| 60. DHL Customs Brokerage Ltd./DHL Customs Brokerage Ltd., to provide customs brokerage services | HK | A | x | x | | | x | x | | | | x |
| 61. Poliglas, S.A./Techno-Glass North America Ltd., to sell technology and related technical assistance to manufacturers of glass fibre insulation and related products | Sp | A | x | x | x | x | | x | | x | x | x |
| 62. Donald V. Staudter; Kenneth L. Sullivan and Donald L. Klass/Georgian Bay Lodge, to operate a convention hall | U.S. | A | x | x | | | | | | | | x |
| 63. Cynthia J. Tiede/Sing-A-GraM, to operate a telegram and related delivery service | U.S. | A | x | x | | | | | | x | x | x |
| 64. Trans-World Bowling Corporation Ltd./Trans-World Bowl, to operate a bowling alley with restaurant facilities | Phi | A | x | x | | | | | | | | x |
| 65. W.L. Wardrop & Associates Ltd., Lalonde, Girouard, Letendre Associates Ltd. and J.E. Sirrine Company/LGL-Wardrop-Sirrine Inc., to provide consulting engineering services to the Canadian forest products industry | U.S. | A | x | x | | | x | x | | | | x |