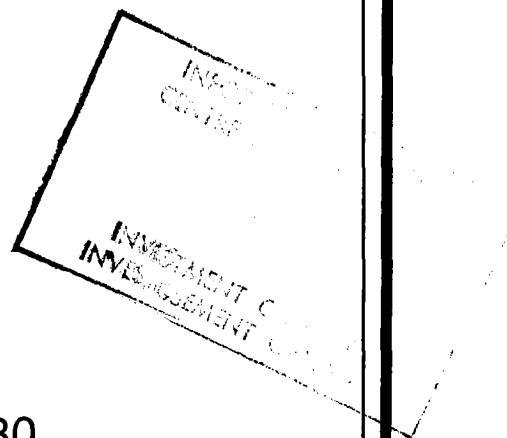


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FOREIGN INVESTMENT REVIEW ACT

QUARTERLY REPORT

JULY—SEPTEMBER 1980



Government
of Canada

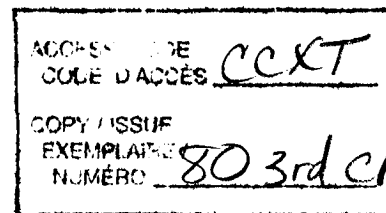
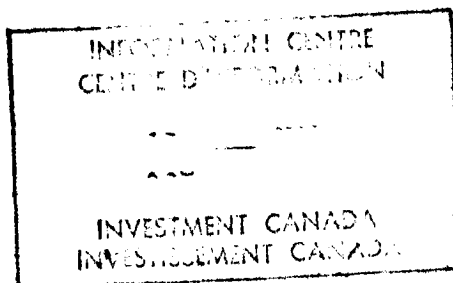
Gouvernement
du Canada

Foreign Investment
Review Agency

Agence d'examen de
l'investissement étranger

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Canada. Foreign Investment
Foreign investment review
act : quarterly report
ADMH 3rdQ 80 c1

REVIEW ACTIVITIES



Applications

The Agency received 15 fewer reviewable applications in the third quarter (170), as a result of a considerable decrease in the number of acquisition applications.

Acquisitions

Over 62 percent of the acquisition applications were from the United States, 19 percent from the United Kingdom and 16 percent from other countries of Western Europe. While Ontario remained the province involved in the largest number of cases, Quebec was the only province to experience a significant increase, whereas British Columbia and Alberta were involved in fewer cases than in the second quarter. For the first time since the fourth quarter of 1979, manufacturing accounted for the greatest number of cases, whereas services recorded its lowest number since the first quarter of 1979. Another departure from the norm was that the majority of projected acquirees in the third quarter of 1980 had assets of more than \$2 million. On the other hand, one aspect of projected acquiree businesses that did not change was that most employed fewer than 100 employees.

New businesses

As was the case in acquisitions, the United States accounted for over half the new-business applications. In spite of a slight decrease, Ontario still drew over half the cases, whereas Quebec doubled its number and Alberta and British Columbia recorded slight increases. Services accounted for almost 60 percent of the cases, followed by manufacturing and resources in that order. Typical applications involved small businesses, 74 percent projecting investments of less than \$1 million and 97 percent a projected employment of fewer than 100 employees.

Resolved Cases

This was the third consecutive quarter during which the number of resolved cases decreased: from 227 in the last quarter of 1979, the number of resolved cases fell to 211 in the first quarter of 1980, 153 in the second quarter and 117 in the third. Slightly over 79 percent of the cases in the third quarter were allowed and over 10 percent disallowed. The others were withdrawn by applicants before a decision had been made.

Acquisitions

The number of resolved acquisition cases decreased from 83 in the second quarter to 52 in the third. Of these, 73 percent were allowed, over 13 percent disallowed and the rest withdrawn by applicants prior to a decision being made.

Two allowed acquisition proposals submitted by Allegheny Ludlum Industries Inc. of Pittsburgh, Pennsylvania, and LTV Corporation of Dallas, Texas, were described in some detail with the applicants' permission in press releases issued in August and September. The first was for the acquisition by Allegheny Ludlum of the businesses carried on by Chemetron of Canada, Limited and Chemetron Holdings Limited of Ridgetown, Ontario, both wholly-owned by Chemetron Corporation of the U.S.A. The second proposal was for the acquisition of control by LTV of Continental-Emsco Company Limited of Calgary, whose previous ultimate controller was Lykes Corporation of the United States. Both proposals were second applications by the applicant, which the Government allowed because of new and improved commitments which were likely to bring significant benefits to Canada.

In the Chemetron acquisition, Allegheny Ludlum undertook to make one of Chemetron's Divisions the sole North American facility for the design, manufacture and marketing of special testers and fittings used in oil and gas pipelines and other industrial applications. This undertaking is expected to increase exports (eventually to 65 percent of total sales), employment and use of Canadian manufactured components, and will require the establishment of an on-going research and development program.

The Continental-Emsco acquisition was allowed on the basis of key criteria such as Canadian participation in management and equity, the sourcing of goods and services in Canada, and import replacement. LTV Corporation undertook to establish a 67-percent Canadian-owned company to manufacture oil gathering equipment which hitherto has been imported. It will purchase from Canadian sources, when available at competitive prices, any oil field supplies and tubular products, whether or not such goods are manufactured by its parent or associates outside Canada. In addition, LTV Corporation will ensure that Continental-Emsco becomes a highly autonomous, self-managed company, with greatly increased authority and responsibility to conduct all aspects of the business and with its own data processing capability. The applicant also undertook to offer 20 percent of the equity in Continental-Emsco to Canadians within two years.

New businesses

The number of resolved new-business cases remained about the same in the third quarter as in the second. Of the 65 cases, approximately 84 percent were allowed, 8 percent disallowed and the rest withdrawn by the applicant before a decision had been made.

One of the allowed new-business cases, which was described in a press release issued on September 3, was a proposal by Northwest Exploration Company, which is wholly-owned by Northwest Energy Company of the United States, to establish a new business in Calgary to explore for, develop and produce oil and gas. Northwest Exploration undertook to restrict the activities of the company to exploration, and the development and production of reserves found as a result of that exploration, and not to acquire proven reserves. Another important undertaking is that the applicant will carry out its first exploration project through a joint venture with two Canadian companies, which, together, would own 50 percent of the venture. Northwest Exploration has undertaken to give preference to Canadians in any other joint ventures which it may form in the future. Yet another Canadian ownership undertaking is the applicant's commitment to make available to Canadians, by way of an orderly distribution over a five-year period, at least 30 percent of the equity in the new company. Other undertakings are to ensure that two-thirds of the members of the company's board of directors and a majority of its officers will be resident Canadians, that resident Canadians will be employed at all levels of the company, subject to availability, and that the company will purchase its goods and services from Canadian manufacturers or suppliers, when competitively available.

OTHER ACTIVITIES

Opinions. During the third quarter of 1980, the Minister gave three opinions on eligibility under Section 4(1) of the Act. One involved the renewal of an opinion given previously to the Asamera Oil Corporation, that it was considered to be an eligible person within the meaning of the Act. Two other companies, Crosbie Bristow Helicopters Ltd. and Reichhold Ltd., were given an eligibility opinion for the first time. No Ministerial opinions were given on questions of relatedness.

Surveillance. The Act authorizes the Minister to require non-Canadians who are proposing to make or have made a reviewable investment to file the prescribed notice with the Agency. Under its program of surveillance, the Agency monitors news media reports of mergers, acquisitions and the establishment of new businesses. Unsolicited information is also received from individuals and companies. Detailed investigations of such reports are carried out as necessary. During the third quarter of 1980, surveillance activity led to the initiation of 52 detailed investigations as a result of which 4 notices were filed under the Act.

Enforcement. Following procedures which have been established to monitor, at annual intervals, the implementation of plans and undertakings provided by investors whose applications were allowed, 345 cases were monitored for compliance in the third quarter.

Legal proceedings. No legal proceedings were undertaken during the third quarter.

STATISTICAL TABLES

TABLE 1 - Outcome or status	Acquisitions				New businesses			
	1979	1980			1979	1980		
	IV	I	II	III	IV	I	II	III
Reviewable new cases	92	92	87	69	91	101	98	101
Carryover from previous period	135	114	107	111	93	70	59	87
Total of above	227	206	194	180	184	171	157	188
Canadian-controlled	37	53	43	33	--	--	--	--
Foreign-controlled	55	39	44	36	--	--	--	--
Total resolved	113	99	83	52	114	112	70	65
Allowed	95	88	63	38	97	98	62	55
Disallowed	13	7	12	7	9	11	3	5
Withdrawn	5	4	8	7	8	3	5	5
Carried over to next period	114	107	111	128	70	59	87	123
Allowed cases as percent of resolved (%)	84	89	76	73	85	88	89	85

TABLE 2 - Country of control*	Acquisitions				New businesses			
	1979	1980			1979	1980		
	IV	I	II	III	IV	I	II	III
Total	92	92	87	69	91	101	98	101
United States	56	44	57	43	49	66	48	52
United Kingdom	13	20	10	13	10	7	7	9
France	1	4	1	4	4	1	4	10
Germany, West	6	7	2	2	4	4	8	11
Spain	1	--	--	--	--	2	--	--
Sweden	4	2	2	2	1	1	6	1
Switzerland	2	3	3	1	6	3	1	2
Other Western Europe	5 ^r	5	5	2	7	12	15	8
Japan	1	1	1	--	5	--	1	--
All other	3	6	6	2	5	5	8	8

TABLE 3 - Province*	Acquisitions				New businesses			
	1979	1980			1979	1980		
	IV	I	II	III	IV	I	II	III
Newfoundland	1	1	--	--	--	2	--	--
Prince Edward Island	--	--	--	--	--	--	--	--
Nova Scotia	1	2	--	1	1	--	3	2
New Brunswick	--	--	1	1	1	2	--	2
Quebec	17	14	11	14	18	12	9	17
Ontario	54	53	45	34	49	54	63	53
Manitoba	3	2	2	--	4	--	2	3
Saskatchewan	--	--	1	--	--	1	--	1
Alberta	7	9	14	8	9	15	13	14
British Columbia	9	10	13	10	9	15	6	8
The Territories	--	1	--	1	--	--	2	1
Total	92	92	87	69	91	101	98	101

*Number of reviewable cases

TABLE 4 - Industrial sector*

	Acquisitions				New businesses			
	1979		1980		1979		1980	
	IV	I	II	III	IV	I	II	III
Total	92	92	87	69	91	101	98	101
Primary	3	4	5	5	1	14	8	11
Agriculture, fishing and trapping	--	--	--	--	--	3	1	2
Forestry	--	--	1	1	--	1	--	1
Mines, quarries, oil wells	3	4	4	4	1	10	7	8
Manufacturing	49	36	35	35	19	26	34	31
Food, beverage and tobacco	4	1	4	3	3	2	3	2
Rubber, plastic and leather	1	1	2	2	1	5	1	2
Textiles, knitting and clothing	6	1	2	2	2	1	2	3
Wood, furniture and paper	4	3	--	4	2	3	1	5
Printing, publishing and allied	2	1	1	--	1	--	1	1
Primary metal and metal fabricating	10	6	5	7	1	5	10	2
Machinery and transport equipment	7	7	8	4	4	1	4	6
Electrical products	5	7	5	--	2	5	5	1
Non-metallic mineral products	1	2	--	3	--	1	1	2
Petroleum and coal products	1	--	--	--	--	--	--	--
Chemical	5	5	1	5	1	3	3	3
Miscellaneous	3	2	7	5	2	--	3	4
Construction and services	40	52	47	29	71	61	56	59
Construction	--	1	1	3	1	2	4	4
Transportation, communication, utilities	3	2	1	1	2	3	2	--
Trade	18	31	28	12	49	30	33	36
Finance, insurance and real estate	6	8	1	7	3	2	1	3
Community, business and personal services	13	10	16	6	16	24	16	16

TABLE 5 - Asset value*

	Acquirees				New businesses			
	Number		Assets in \$millions		Number		Assets in \$millions	
	1979 IV	1980 I II III	1979 IV	1980 I II III	1979 IV	1980 I II III	1979 IV	1980 I II III
Asset range in \$ thousands								
up to 499	18	26 23 11	5.4	5.6 4.0 2.8	80	74 65 67	6.4	9.9 7.0 9.5
500 - 999	18	13 10 13	12.0	9.0 6.7 9.5	7	8 16 8	4.7	5.1 11.4 5.2
1,000 - 1,999	21	17 16 9	30.1	22.6 22.4 13.0	2	9 8 12		12.4 10.8 15.5
2,000 - 4,999	11	15 14 10	41.4	51.6 40.6 33.1	1	3 2 8	10.0	22.2 4.0 23.3
5,000 - 9,999	4	6 16 12	31.1	46.3 111.6 83.9	1	2 -- 1		
10,000 -24,999	10	9 3 4	142.7	154.5 52.7 72.1	--	4 4 3	--	98.0 42.5 282.4
25,000 and above	10	6 5 10	1176.1	412.5 194.1 1415.3	--	1 3 2	--	115.3
Total	92	92 87 69	1438.8	702.1 432.1 1629.7	91	101 98 101	21.1	147.6 191.0 335.9

TABLE 6 - Employment range*

	Acquirees				New businesses			
	Number		Employment		Number		Employment	
	1979 IV	1980 I II III	1979 IV	1980 I II III	1979 IV	1980 I II III	1979 IV	1980 I II III
Employment range								
0 - 24	44	55 48 29	445	514 401 265	79	82 79 85	505	504 559 551
25 - 99	26	19 22 19	1407	1028 1219 1019	12	15 17 13	435	774 1157 590
100 - 199	5	7 9 9	690	956 1289 1228	--	3 2 2	--	566 530
200 - 499	7	7 7 6	2153	2226 2951 1992	--	1 -- 1	--	
500 and above	10	4 1 6	7775	7460 9042	--	-- -- --	--	-- -- --
Total	92	92 87 69	12470	12184 5860 13546	91	101 98 101	940	1844 1716 1671

*Number of reviewable cases

ALLOWED AND DISALLOWED ACQUISITION CASES
BENEFITS TO CANADA
JULY - SEPTEMBER 1980

Applicant/acquiree and sector of activity	Applicant's country of control	Allowed (A) or Disallowed (D)	Increased Employment	New Investment	Increased Resource Processing or Use of Canadian Parts & Services	Additional Exports	Canadian Participation (as shareholders/directors/ managers)	Improved Productivity & Industrial Efficiency	Enhanced Technological Development	Improved Product Variety & Innovation	Beneficial Impact on Competition	Compatibility with Industrial and Economic Policies
FORESTRY												
1. Roy Praegar and 196,685 Holdings Ltd.,/International Marine Logging, which salvages sunken logs from Cowichan Lake	US	A	x	x	x			x				x
MANUFACTURING INDUSTRIES												
<u>Food and Beverage Industries</u>												
2. Imasco Foods Limited/Coan Food Products Ltd.-Les Produits Alimentaires Coan Ltée, which imports, manufactures and distributes cheese, delicatessen products, condiments and seasonings	UK	A	x	x	x	x				x		x
3. Reynolds Merger Corp./ (1) Canadian Cannery Ltd. and (2) Walmer Transport Company Ltd. and (3) Alymer Foods Warehousing Ltd., (1) which processes and cans a large variety of fruits, vegetables and formulated products such as soups and catsups, and operates two can manufacturing facilities in Ontario, (2) which operates a trucking and warehousing business, and (3) which operates a warehousing and distribution service	US	A		x	x	x		x		x		x
<u>Textile Industries</u>												
4. Rospatch Corporation/Thermopatch (Canada) Inc., which imports and sells heat-sealing machines	US	A*										
<u>Wood Industries</u>												
5. Overhead Door Company of Canada, Limited/Woodchuck Manufacturing Ltd., which manufactures and sells wooden sections for overhead garage doors	US	A	x			x	x	x				x
<u>Furniture and Fixture Industries</u>												
6. Knoll International Ontario Limited and Klaus Nienkamper/Klaus Nienkamper Limited, which manufactures and distributes furniture for residential and commercial use	US	A*										
<u>Printing, Publishing and Allied Industries</u>												
7. City Investing Company/Drummond Business Forms Ltd., which manufactures and distributes business forms	US	D										

<u>Applicant/acquiree and sector of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts & Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity & Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety & Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
<u>Metal Fabricating Industries (except Machinery and Transportation Equipment Industries)</u>												
8. Allegheny Ludlum Industries Inc./ (1) Chemetron of Canada, Ltd. and (2) Chemetron Holdings Ltd., (1) which manufactures welding electrodes, pipe components, fire suppression equipment, process equipment, pigments, (2) which is a holding company	US	A	x	x	x	x	x		x	x	x	x
9. Deltarex Corporation/Avco of Canada, Limited, which manufactures commercial cooking equipment	US	A*										
10. Dura-Bernardin, Inc./Bernardin of Canada, Ltd., which manufactures and distributes, through wholesalers, lids and bands for home canning jars	US	A			x	x	x		x	x		x
11. Hayes-Dana Inc./Lo-Rez Vibration Control Ltd., which manufactures flexible couplings and vibrator isolators	US	A	x	x	x	x	x	x	x		x	x
12. MMV, Inc./ 1) Wylain Canadian, Ltd./Ltée and 2) Moldcast Inc. 1) which manufactures baseboard heaters and swimming pool equipment, assembles pumps, and imports cast iron boilers and sewage pumps and 2) which markets outdoor lighting fixtures	US	A	x	x	x	x	x			x		x
13. Marine Iron and Shipbuilding Company Incorporated/A.P.A. Metal Industries Ltd., which fabricates steel, principally for hydro-electric, pulp and paper, and pipeline applications	US	A*										
14. Transport Development Group Ltd./Rhodes Vaughan & Company Ltd., which sells reinforcing steel to the construction industry	UK	D										
<u>Machinery Industries (except Electrical Machinery)</u>												
15. Hawker Siddeley Canada Ltd./B & K Machinery International Ltd., which manufactures and markets a broad range of forming and processing equipment	UK	A	x	x			x	x	x			x
16. Monarch Road Machinery Company/Fluid Pack Systems Inc., which assembles hydraulic components	US	A	x	x	x		x	x	x		x	x
17. Statsforetag A.B./Kockums Industries Ltd., which manufactures and distributes sawmill and logging equipment	Swe	A	x	x	x		x	x	x			x
<u>Transportation Equipment Industries</u>												
18. Champion Parts Rebuilders (Canada) Ltd./NYX Limited, which remanufactures automotive brake calipers, master cylinders and windshield wiper motors	US	A	x	x	x		x		x			x
<u>Electrical Products Industries</u>												
19. New England Steel Service Corporation/Cor-Mag Ltd., which manufactures and sells distributed gap magnetic cores for transformers	Ita	A		x	x		x	x	x		x	x
<u>Chemical and Chemical Products Industries</u>												
20. Allegheny Ludlum Industries Inc./Eddy Match Company Ltd., which manufactures matches, match machinery; sale of razors, razor blades, and other shaving products, sale of garden tools, houseware products of writing instruments and disposable lighters	US	A	x	x	x		x	x	x		x	x

Applicant/acquiree and sector of activity	Applicant's country of control	Allowed (A) or Disallowed (D)	Increased Employment	New Investment	Increased Resource Processing or Use of Canadian Parts & Services	Additional Exports	Canadian Participation (as shareholders/directors/managers)	Improved Productivity & Industrial Efficiency	Enhanced Technological Development	Improved Product Variety & Innovation	Beneficial Impact on Competition	Compatibility with Industrial and Economic Policies
21. Darling & Company, Ltd./Duochem Ltée, which manufactures industrial adhesives, coatings and sealants	US	A	x	x	x	x	x	x	x			x
22. McGean Canada Inc./Rohco Chemical Ltd., which manufactures and distributes chemicals and other products for use by the metal finishing industry	US	A			x	x		x		x		x
Miscellaneous Manufacturing Industries												
23. Bausch & Lomb Canada, Inc./Semco Instruments Company Limited, which researches, designs, develops and manufactures scanning electron microscopes and accessories	US	A	x	x		x	x	x	x	x		x
24. Sonnfiter Holding AG/Corneal Contact Lens Company Ltd., which manufactures and distributes hard and gas permeable contact lenses, and imports and distributes soft contact lenses	UK	A	x	x	x	x	x	x	x	x	x	x
TRANSPORTATION, COMMUNICATION AND OTHER UTILITIES												
25. IU International Corporation/Canadian Motorways Ltd., which provides truck transport services and transportation and storage of household furniture, from British Columbia to Quebec	US	D										
26. TNT Canada Inc./1) Wesbell Transport Ltd./Ltée and 2) Lormac Warehousing Limited; 1) which transports, warehouses and installs electrical and communications equipment and 2) which operates a warehouse	Austl	D										
WHOLESALE AND RETAIL TRADE												
27. Amoco Chemicals Corporation/Norchem Services Limited, which is engaged in the sale of oilfield production chemicals	US	A	x	x						x		x
28. CECO Fuel Supply Corporation/Nepco Petroleum Ltd., which sells gasoline, home heating oil and operates a petroleum products terminal	US	A		x		x	x				x	x
29. Clausing Corporation/Fife Controls Canada Ltd., which sells and services equipment used in the manufacture of flexible materials, such as paper, plastic film and textiles, which are produced in continuous rolls	US	A	x	x	x							x
30. Gemco Holdings Inc./Bentley Lighter Corporation (Canada) Ltd., which distributes "Bentley" cigarette lighters and Cartier products such as jewellery, watches, lighters, pens, leather goods and scarves which are generally considered luxury items aimed at an exclusive clientele	Swi	A*										
31. Kiwi Polish Company (Canada) Limited/Philippe-Charles Limited, which distributes household and personal care products	Austl	A	x	x		x	x	x				x
32. Koffler Stores Ltd./J.W. Crooks Company Ltd. and Clinic Pharmacy Associates, which operate drug stores	UK	D										
33. LTV Corporation/Continental-Emsco Company Limited, an oilfield equipment and supplies distributor	US	A	x	x	x	x	x	x		x		x
34. Kenneth Silver/Siltan Limited, which operates five retail stores which sell high fashion ladies wear	US	A	x	x								x

Applicant/acquiree and sector of activity	Applicant's country of control	Allowed (A) or Disallowed (D)	Increased Employment	New Investment	Increased Resource Processing or Use of Canadian Parts & Services	Additional Exports	Canadian Participation (as shareholders/directors/managers)	Improved Productivity & Industrial Efficiency	Enhanced Technological Development	Improved Product Variety & Innovation	Beneficial Impact on Competition	Compatibility with Industrial and Economic Policies
35. Sullair (Northern Ontario) Ltd./the assets of Canadore Supply (Sudbury) Ltd., which sells, rents and services industrial tools and supplies including air compressors, generators, pumps and related accessories	US	A	x	x	x			x				x
36. Swiftsure Fisheries, Inc./Vansea Enterprises Ltd., which operates a frozen seafood brokerage business	US	A		x		x	x				x	x
37. The Texstar Corporation/The Automotive Products Division of Motorola Electronics Sales Ltd., which distributes radio and stereo products for the automobile aftermarket	US	A		x			x			x		x
38. The UCS Group Ltd./Rensam Enterprises Ltd., which is engaged in the retailing of a wide range of sporting goods through outlets, known as The Outdoor Stores	UK	A	x	x	x			x				x
FINANCE, INSURANCE AND REAL ESTATE												
39. Avco Financial Services Canada Ltd./Severn Investment Co. Ltd., which is engaged in consumer lending	US	A		x				x		x		x
40. Dominion Insurance Corporation/Brouwer & Company General Insurance Adjusters Ltd., which adjusts claims for underwriters of all classes of insurance	US	D										
41. Easton Holdings Ltd./Crownco Holdings Ltd., which owns and manages the Crown Trust Building, a 10-storey office building in downtown Calgary	UK	A		x								x
COMMUNITY, BUSINESS AND PERSONAL SERVICE INDUSTRIES												
42. 99067 Canada Limited/Cinéma Capri Inc., consisting of a movie theatre known as Cinéma Roxy	Swi	A		x	x		x					x
43. ACI Campgrounds Ltd./South Beach Holdings Ltd., which operates a campground	US	D										
44. Compagnie Française d'Etudes et de Construction Technip and Wright Engineers Limited/INTEG-Intercontinental Engineering Ltd., a firm of engineering consultants specializing in projects relating to the generation of steam and electricity	Fr	A*										
45. Le Bristol Café Ltd./Danube Café Ltd., which operates a restaurant business	Fr	A		x	x		x					x

* Indicates deemed allowance

ALLOWED AND DISALLOWED NEW BUSINESS CASES
BENEFITS TO CANADA
JULY - SEPTEMBER 1980

<u>Applicant/new business and sector of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts & Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity & Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety & Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
AGRICULTURE												
1. Alberta Natural Gas Company Ltd./ (name to be determined), to construct and operate greenhouses	US	A	x	x	x			x	x		x	x
FORESTRY												
2. Alnforest Timber Co. Ltd./ (name to be determined), to be engaged in timber harvesting	FRG	A	x		x			x				x
MINES (INCLUDING MILLING, QUARRIES AND OIL WELLS)												
3. Celcan Minerals Limited/ (name to be determined), to export for, develop and produce metallic minerals, except uranium, in B.C., Alberta and Saskatchewan	UK	A	x	x			x		x			x
4. J-Dex Mining & Exploration Ltd./ (name to be determined), to explore for, develop and produce gold and silver	US	A	x	x	x		x					x
5. Northwest Exploration Company/ (name to be determined), to explore for, develop and produce oil and gas	US	A	x	x	x		x					x
MANUFACTURING INDUSTRIES												
<u>Food and Beverage Industries</u>												
6. Pang Tai On and Dick T.F. Yip/Kin Hong Foods and Bakery Company, to produce and market a variety of Chinese ready made food products	HK	A	x	x	x		x					x
<u>Rubber and Plastics Products Industries</u>												
7. Amcan Plastics Ltd./ (name to be determined), to manufacture plastic extrusions for use in the production of vinyl extruded windows	UK	A	x	x	x	x	x			x		x
8. Fagersta Limited and LesJofors Plast AB/ (name to be determined), to manufacture mine ventilation tubing	Swe	A	x	x	x	x	x			x		x
<u>Textile Industries</u>												
9. Colamco, Inc./ (name to be determined), to manufacture interior soft trim parts for the truck, automotive and marine industries	US	A	x	x	x	x	x			x		x
<u>Furniture and Fixture Industries</u>												
10. Jorma Tapani Samuel Kaari/ (name to be determined), to manufacture and sell household furniture	Fin	A	x	x	x	x	x			x		x

<u>Applicant/new business and sector of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts & Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity & Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety & Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
<u>Paper and Allied Industries</u>												
11. Neweld Plastics (UK) Ltd. and David, Evelyn and James Yates/Neweld Plastics Ltd., initially to import and distribute and later to manufacture and distribute stationery and plastic products	UK	A	x	x	x		x			x		x
<u>Metal Fabricating Industries (except Machinery and Transportation Equipment Industries)</u>												
12. Ahlmarks Bransle AB/Cantherm Heating Ltd., to manufacture and market heat pumps	Swe	A	x	x	x	x	x			x		x
13. Brazeway Inc./Brazeway of Canada Ltd., to manufacture evaporators for air conditioners and dehumidifiers	US	A	x	x	x		x					x
14. Masco Corporation/(name to be determined), to manufacture and sell components for slide gate valves	US	A	x	x	x		x			x	x	x
15. Metalas-Holland B.V. and Gerry Brouwer/Metalas Inc., to manufacture and market industrial cleaning and degreasing machinery and metal treatment machinery	Ne	A	x	x	x	x	x		x	x		x
16. O.F.R. Officine Fratelli Riello S.p.A./Riello Canada, Inc., to manufacture and assemble natural gas and oil burners for distribution throughout North America	Ita	A	x	x	x	x	x		x	x	x	x
17. Onsrud Cutter Manufacturing Company and Royce Carbide Tools Ltd./O-R Ltd., to manufacture carbide tipped routing tools and high speed steel tools	USA	A	x	x	x	x	x	x	x	x	x	x
18. George William Ramberg/(name to be determined), to manufacture folding metal saw horses	US	A	x	x	x	x	x			x		x
<u>Machinery Industries (except Electrical Machinery)</u>												
19. Canadian Encon Fan Industries Limited/(name to be determined), to assemble and sell electric ceiling fans and controls	US	A	x	x	x	x	x			x		x
20. LTV, Tel-Rites Services Ltd. and Sage Holdings Ltd./(name to be determined), to manufacture oil gathering equipment	US	A*										
21. Remington Rand Corporation/Remington Rand Corporation (Canada), to assemble single element typewriters	US	A	x	x	x	x	x			x	x	x
<u>Transportation Equipment Industries</u>												
22. Lenmar Industries, Inc./LENGARD Diesel Engine Controls; Ltd., to assemble and distribute diesel engine coolant and oil pressure protection systems and diesel engine speed limiters	USA	A	x	x	x	x	x			x		x
23. Nelson Industries, Inc./Nelson Muffler Canada, to manufacture and market custom and standard design mufflers and related exhaust systems	US	A	x	x	x	x	x		x	x		x
<u>Electrical Products Industries</u>												
24. Boekamp, Inc./(name to be determined), to manufacture quartz tube radiant heaters	US	A*										
25. Henry Tazzia and James Rigney/Dresser-Controlled Power Limited, to manufacture dry type transformers, regulators and related electrical equipment	US	A	x	x	x	x	x			x		x

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<u>Non-Metallic Mineral Products Industries</u>													
26.	Les Investissements Retti Inc./ (name to be determined), to import and process bentonite	Gre	A	x	x		x	x	x				x
27.	Modulars, Inc./ConCor Industries Incorporated, to manufacture and sell precast concrete glass-fiber-mesh-reinforced panels	US	A	x	x	x		x		x	x		x
<u>Chemical and Chemical Products Industries</u>													
28.	Sidex Furniture Corp./ (name to be determined), to assemble furniture from imported pre-cut and pre-finished wood components	Yug	D										
29.	Transkim S.A./Torcan Chemicals Limited, to perform research on, and to manufacture organic chemicals and pharmaceuticals	Arg	A	x	x	x	x	x		x			x
<u>Miscellaneous Manufacturing Industries</u>													
30.	Acoustiguide Corporation/ (name to be determined), to sell recorded audio tour systems for use in museums, historic sites, art galleries and other cultural institutions	US	A	x	x	x							x
31.	Lloyd A. Ferreira/Biostim Inc., to manufacture and market implantable biomedical devices including cardiac pacemakers, hearing stimulators, bone growth stimulators and transcutaneous nerve stimulators	US	A	x	x	x	x	x		x	x		x
32.	Leigh Flexible Structures Canada Ltd./ (name to be determined), to lease portable damming systems	UK	A	x	x	x		x	x		x		x
33.	Spraybake Canada Limited/ (name to be determined), initially to assemble and later to manufacture and sell painting equipment	UK	A	x	x	x	x	x					x
CONSTRUCTION INDUSTRY													
34.	Brilock Construction Ltd./ (name to be determined), to provide general contracting and construction management services	UK	A		x			x	x				x
WHOLESALE AND RETAIL TRADE													
35.	97542 Canada Ltd./ (name to be determined), to distribute cosmetics and skin care products	US	A	x	x			x			x		x
36.	98416 Canada Ltd./ (name to be determined), to sell, at the wholesale level pet foods and accessories	UK	A	x	x	x	x						x
37.	Brian W. Anderson, Thomas Gerry Dunbar and Frank Bernard Kraimer/ (name to be determined), to sell and service industrial machinery consisting mainly of metal working machines	US	A	x	x			x					x
38.	Gerrit Bakker/ (name to be determined), to purchase Canadian lumber and building materials for export	Ne	A	x	x	x	x	x					x
39.	Alain Blanc and Bengt Lindstrom/ (name to be determined), to operate an art gallery	Fr	A	x	x		x				x		x
40.	Continental Information Systems Corporation/Continental Information Systems Canada Inc.-Les Systèmes d'Informatique Continental Canada, to buy, sell and lease used computers and related equipment	US	D										

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41. Daisy of California, Inc., Michael Joseph DiPaulo, Fred Abdo, George Ayoub and Albert Makad/Hang Ten Pour Hommes, Inc., to manufacture and distribute men's sportswear	US	A	x	x	x		x			x	x	x
42. Elixir Industries/Elixir Industries Limited-Les Industries Elixir Limitée, to distribute components and appliances used in the manufactured housing and recreational vehicle industries	US	D										
43. Magnetic Reclaimers Limited/(name to be determined), to reclaim metals from industrial waste materials	US	A	x	x	x	x	x			x		x
44. Mead Packaging (Canada) Ltd./(name to be determined), to distribute merchandising display stands and bottle return machines	US	A	x		x			x		x		x
45. Meubles Marius Guetat S.A. and Gilles Cloutier/Meubles Majolane Canada Inc., to manufacture and sell contemporary wood furniture	Fr	A	x	x	x	x	x			x		x
46. Nilfisk Ltd./(name to be determined), to distribute industrial vacuum cleaners	Den	A	x	x			x			x		x
47. Andre Dort/(name to be determined), to offer a subscription service for magazines and books in languages other than French and English	Ne	A	x	x								x
48. Peko-Wallsend Ltd./(name to be determined), to manufacture heavy duty solids handling pumps	Austl	A	x	x	x	x	x			x		x
49. Richardson-Merrell (Canada) Ltd./(name to be determined), initially to import and wholesale and later to manufacture and wholesale chewing gum products	US	A	x	x	x		x			x	x	x
50. Tecnica SpA/(name to be determined)/to import and distribute ski boots and after-ski footwear	Ita	D										
51. Trak, Incorporated/Trak Canada Inc., to manufacture, by subcontract, fibreglass ski poles and related equipment	FRG	A	x	x	x	x	x			x		x
52. Tyton Corporation/(name to be determined), to import, warehouse and sell, through Canadian distributors, plastic cable ties and plastic hose clamps	UK	A	x	x	x		x					x
53. C.J. Wennberg Inc./(name to be determined), to design, sell and install bulk handling equipment, particularly travelling-screw reclaiming systems for the pulp and paper industry	Swe	A*										
54. YHS Trading (Canada) Ltd./(name to be determined), to distribute oriental food products	Sing	A	x	x			x	x				x
FINANCE, INSURANCE AND REAL ESTATE												
55. Film Finances Ltd./Film Finances Canada Ltd., to provide completion guarantees in connection with feature films being produced in Canada	UK	D										
56. Mallon & Dorney Company, Ltd./(name to be determined), to operate a foreign exchange brokerage business	UK	A	x	x	x		x					x
COMMUNITY, BUSINESS AND PERSONAL SERVICE INDUSTRIES												
57. 435289 Ontario Limited and 435285 Ontario Limited,/Physicians Weight Control Clinic, to operate medically supervised weight-loss clinics	US	A*										

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58. FSI Sales of B.C. Ltd./(name to be determined), to trade logs and other timber	US	A		x		x				x		x
59. Medela A.G./(name to be determined), to sell and lease electric breast pumps for nursing mothers	Swi	A	x	x						x		x

* Indicates deemed allowance

KEY TO COUNTRY ABBREVIATIONS

Alg	Algeria	Hai	Haiti	Ne-A	Netherlands-Antilles
Arg	Argentina	Hun	Hungary	Nor	Norway
Aus	Austria	India	India	Pan	Panama
Austl	Australia	Indo	Indonesia	Phi	Philippines
Bahn	Bahrain	Iran	Iran	Pol	Poland
Bahs	Bahamas	Iraq	Iraq	Por	Portugal
Bel	Belgium	Ire	Ireland	SAf	South Africa
Ber	Bermuda	Isr	Israel	SAR	Saudi Arabia
Bra	Brazil	Ita	Italy	Sing	Singapore
Chile	Chile	Jpn	Japan	Sp	Spain
Cze	Czechoslovakia	Kor	Korea	Swe	Sweden
Den	Denmark	Kuw	Kuwait	Swi	Switzerland
ES	El Salvador	Leb	Lebanon	Syr	Syria
Egy	Egypt	Liech	Liechtenstein	Tai	Taiwan
FRG	Federal Republic of Germany	Lux	Luxembourg	Trin	Trinidad
Fin	Finland	Mal	Malaysia	Tur	Turkey
Fr	France	Mex	Mexico	UK	United Kingdom
Gre	Greece	Mor	Morocco	US	United States
HK	Hong Kong	Ne	Netherlands	USSR	Union of Soviet Socialist Republics
				Yug	Yugoslavia