

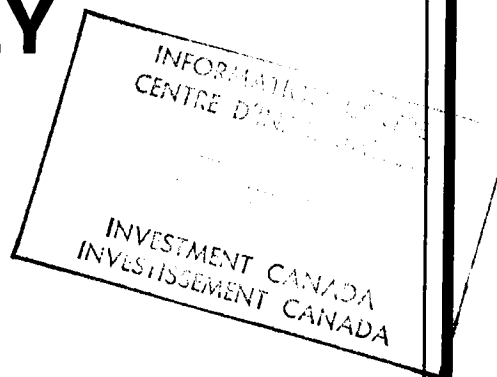
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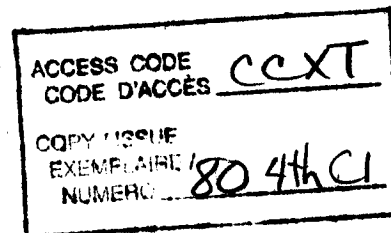
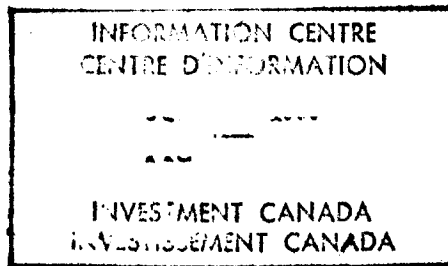
FOREIGN INVESTMENT
REVIEW ACT

**QUARTERLY
REPORT**

OCTOBER—DECEMBER 1980



Canada



FOREIGN INVESTMENT REVIEW ACT

QUARTERLY REPORT

OCTOBER—DECEMBER 1980



Government
of Canada

Foreign Investment
Review Agency

Gouvernement
du Canada

Agence d'examen de
l'investissement étranger

POLICY AND OTHER DEVELOPMENTS

The National Energy Program, announced by the Government on October 28, contains a number of elements that bear upon the assessment (a) of new foreign investment proposals in the energy sector and, b) of proposals in other sectors by foreign-controlled corporations which are principally engaged in the energy sector. Perhaps the most important is that the Canadian ownership objective has been defined with greater precision than in the past. The Government has set a goal of "at least fifty percent Canadian ownership of oil and gas production by the end of this decade" and a further goal of "Canadian control of a significant number of the larger oil and gas firms". Canadian ownership of oil and gas production is now around 30 percent and Canadians control only 8 of the top 25 oil and gas producing companies in Canada.

The Government's statement on the National Energy Program points out that "FIRA will continue to play a key role in ensuring the Government's Canadianization goals." This means that the ownership factor in FIRA's review of investment proposals in the energy sector will be given even greater weight than in the past. It is a further signal to the investment community of what will be required if investments are to be allowed to proceed.

Another of the standard assessment factors set out in the Foreign Investment Review Act is the compatibility of an investment with national and provincial economic and industrial policies. The new National Energy Program represents a statement of Canadian policy for the energy sector which, clearly, will have to be taken into account wherever relevant.

REVIEW ACTIVITIES

Applications

A strong increase in applications related to the service sector brought the total number of reviewable applications to its highest point (186) since the first quarter of 1980. The increase in the fourth quarter reversed the trend to successive decreases that emerged in the second and third quarters of 1980.

Acquisitions

The increase in service sector applications noted above was entirely in the field of acquisitions. In the third quarter the service sector share of acquisition applications fell below 50 percent, while the manufacturing

sector accounted for over half the applications. The service sector share bounced back to 59 percent in the fourth quarter. This had an effect on the average size of the acquirees, the majority of which were once again in the small-business class. Though the sector and asset profiles changed, the country of origin and provincial profiles did not: the United States remained the single most important source of acquisition applications (61 percent) and Ontario was again the province most frequently involved (57 percent). Another characteristic of acquisition applications that did not change was the employment range of acquiree firms, the majority of them employing fewer than 100 persons.

New businesses

The profile of new-business applications hardly changed from the third to the fourth quarter. Most applications came from the United States (59 percent), involved Ontario (59 percent), were related to the service sector (56 percent), concerned small businesses (90 percent) and involved fewer than 100 employees (91 percent). The statistical profile varies a few percentage points each quarter but, in the main, has been very consistent.

Resolved cases

The number of cases resolved (allowed, disallowed or withdrawn) rose dramatically in the fourth quarter to 184, 67 more than in the third quarter. This reversed the pattern of decreases through the first three quarters of 1980. Another noteworthy fact is that, at 72 percent, the overall allowance rate as a percentage of all cases resolved decreased for the third consecutive quarter and was the lowest it has ever been for both acquisitions (65 percent) and new businesses (78 percent).

Acquisitions

The number of resolved acquisition cases rose sharply from 52 to 92. Only 65 percent of the cases were allowed, 11 percent were disallowed and 21 percent were withdrawn by applicants before a decision had been made. An analysis of the cases withdrawn indicates that the unusually large number of withdrawals reflects coincidence of timing rather than any substantive reason. Several of the cases were withdrawn in anticipation of a decision by the Government to disallow the acquisitions. In most cases, however, the applications were withdrawn for commercial reasons, including, in several instances, successful competing bids from Canadian buyers.

An October press release described in detail an allowed acquisition proposal by Canadian General Electric Company Limited/Compagnie Générale Electrique du Canada Limitée, which is controlled by The General Electric

Company of Fairfield, Connecticut. CGE sought to acquire the business carried on by the magnet wire division in Guelph of Pirelli Cables Limited of St. Jean, Quebec, a firm controlled by Swiss, Italian and U.K. interests.

CGE's proposal included a number of undertakings of which the following were some of the more important:

- to spend within 5 years approximately \$10 million on new production machinery;
- to spend within 5 years not less than \$750,000 on magnet wire technology improvements;
- to offer employment on terms no less favourable than currently exist to all of Pirelli's employees engaged in its magnet wire division in Guelph;
- to purchase all material and services from Canadian sources where competitive as to price, quality, and delivery; and
- to treat all potential customers on an equal basis with its own manufacturing departments which use magnet wire.

Employment at the Guelph plant is expected to increase to 205 by 1985 from its current level of 115.

In addition, a number of significant indirect benefits are expected to result from this transaction that are not part of the acquisition itself. For example, Pirelli plans to invest the receipts from this transaction to construct a new power cable plant in Eastern Ontario at a cost of approximately \$12.5 million. Furthermore, Pirelli will likely spend \$1.2 million on plant improvements to its other facility in Guelph and to its Surrey, B.C., plant. As a result of these expenditures the company expects to create an additional 150 permanent jobs at its new and existing facilities. Pirelli also expects to export some \$20 million worth of power cable products, between 1982 and 1986, from its new facility.

Although CGE's decision to phase out its power cable and building wire business in Peterborough was unrelated to its acquisition of Pirelli's magnet wire business, CGE has implemented a program for any employees affected by the acquisition and cessation of power-cable and building-wire manufacturing activities. This includes six month's notification of all employees likely to be affected, full disclosure of details concerning their displacement rights, steps taken by the company to assist them in finding alternative employment within CGE or with outside employers, special re-training plans available to them, union discussions and the full range of benefits available to laid-off employees.

New businesses

As was the case with acquisitions, the number of resolved new-business cases was much greater in the last quarter than in the third quarter (up from 65 to 92) and the allowance rate (72 percent) was below the 80 percent level for the first time since at least the first quarter of 1979.

A case that was described in a November press release was the establishment of a new business in Belleville, Ontario, by TRW Canada Limited, a wholly-owned subsidiary of TRW Inc. of the United States, and by Wolf-Dieter Klink, a citizen of the Federal Republic of Germany. The new business will manufacture passive occupant restraint systems, primarily for export to Volkswagen of America Inc. The applicants undertook, among other things, that quality control and testing facilities would be maintained in Canada, that key Canadian management personnel would be trained in Germany and that the new business would be managed by Canadians. A number of other key commitments were made by the applicants. They have undertaken to construct a 22,500 square foot manufacturing facility in Belleville, using Canadian contractors, and to invest approximately \$1.5 million in equipment and machinery for the new plant. They have also undertaken to create 72 jobs within two years and to purchase at least 80 percent of the required materials, parts and components from Canadian sources. Of interest, too, is the undertaking actively to seek contracts with European automobile manufacturers for restraint systems for inclusion in those automobiles destined for the North American market.

In the press release announcing the decision, it was noted that the applicants chose to locate the new business in Canada in spite of attractive incentives from the United States and Mexico.

OTHER ACTIVITIES

Opinions. During the fourth quarter of 1980, the Minister gave two eligibility opinions and two relatedness opinions. One eligibility opinion was given to Brinco Limited, that it was considered to be an eligible person within the meaning of the Act, and the other involved the renewal of an opinion given to Lanover Products Inc. to the same effect.

Two other opinions were given on relatedness. Cargill Grain Company, Limited and Rio Algom Limited received opinions that their projected investments were related to their existing businesses and thus not subject to review.

Surveillance. During the fourth quarter surveillance activity led to the initiation of 45 detailed investigations as a result of which 5 notices were filed under the Act.

Enforcement. In accordance with established procedures for monitoring, at intervals, the implementation of plans and undertakings provided by investors whose applications have been allowed, 342 cases were monitored for compliance in the fourth quarter.

Legal proceedings. No legal proceedings were initiated during the fourth quarter.

STATISTICAL TABLES

TABLE 1 - Outcome or status	Acquisitions				New businesses			
	1980				1980			
	I	II	III	IV	I	II	III	IV
Reviewable new cases	92	87	71 ^r	88	101	98	101	99
Carryover from previous period	114	107	110 ^r	129	70	59	87	123
Total of above	206	194	181 ^r	217	171	157	188	222
Canadian-controlled	53	43	33	41	--	--	--	--
Foreign-controlled	39	44	38 ^r	47	--	--	--	--
Total resolved	99	84 ^r	52	92	112	70	65	92
Allowed	88	63	38	60	98	62	55	72
Disallowed	7	12	7	11	11	3	5	8
Withdrawn	4	9 ^r	7	21	3	5	5	12
Carried over to next period	107	110 ^r	129 ^r	125	59	87	123	130
Allowed cases as percent of resolved (%)	89	76	73	65	88	89	85	78

TABLE 2 - Country of control*	Acquisitions				New businesses			
	1980				1980			
	I	II	III	IV	I	II	III	IV
Total	92	87	71 ^r	88	101	98	101	99
United States	44	57	43	54	66	48	52	58
United Kingdom	20	10	15 ^r	8	7	8 ^r	9	13
France	4	-- ^r	4	4	1	5 ^r	10	7
Germany, West	7	2	2	8	4	8	11	2
Spain	--	--	--	--	2	--	--	--
Sweden	2	2	2	--	1	6	1	1
Switzerland	3	4 ^r	1	2	3	1	2	1
Other Western Europe	5	5	2	6	12	15	8	10
Japan	1	1	--	--	--	1	--	2
All other	6	6	2	6	5	6 ^r	8	5

TABLE 3 - Province*	Acquisitions				New businesses			
	1980				1980			
	I	II	III	IV	I	II	III	IV
Newfoundland	1	--	--	1	2	--	--	--
Prince Edward Island	--	--	--	--	--	--	--	--
Nova Scotia	2	--	2 ^r	2	--	3	2	3
New Brunswick	--	1	1	1	2	--	2	--
Quebec	14	11	14	13	12	9	17	12
Ontario	53	45	34	51	54	63	53	58
Manitoba	2	2	--	--	--	2	3	2
Saskatchewan	--	1	--	--	1	--	1	--
Alberta	9	14	9 ^r	10	15	13	14	13
British Columbia	10	13	10	10	15	6	8	11
The Territories	1	--	1	--	--	2	1	--
Total	92	87	71 ^r	88	101	98	101	99

* Number of reviewable cases

^r revised

TABLE 4 - Industrial sector*

	Acquisitions				New businesses			
	1980				1980			
	I	II	III	IV	I	II	III	IV
Total	92	87	71 ^r	88	101	98	101	99
Primary	4	5	5	3	14	8	11	9
Agriculture, fishing and trapping	--	--	--	1	3	1	2	1
Forestry	--	1	1	--	1	--	1	--
Mines, quarries, oil wells	4	4	4	2	10	7	8	8
Manufacturing	36	36 ^r	36 ^r	34	26	34	31	35
Food, beverage and tobacco	1	5 ^r	4 ^r	4	2	3	2	4
Rubber, plastic and leather	1	2	2	1	5	1	2	3
Textiles, knitting and clothing	1	2	2	2	1	2	3	--
Wood, furniture and paper	3	--	4	1	3	1	5	5
Printing, publishing and allied	1	1	--	2	--	1	1	2
Primary metal and metal fabricating	6	5	7	6	5	10	2	7
Machinery and transport equipment	7	8	4	5	1	4	6	6
Electrical products	7	5	--	5	5	5	1	2
Non-metallic mineral products	2	--	3	1	1	1	2	1
Petroleum and coal products	--	--	--	--	--	--	--	1
Chemical	5	1	5	1	3	3	3	1
Miscellaneous	2	7	5	6	--	3	4	3
Construction and services	52	46 ^r	30 ^r	51	61	56	59	55
Construction	1	1	3	1	2	4	4	2
Transportation, communication, utilities	2	1	2 ^r	4	3	2	--	2
Trade	31	27 ^r	12	23	30	33	36	30
Finance, insurance and real estate	8	1	7	11	2	1	3	1
Community, business and personal services	10	16	6	12	24	16	16	20

TABLE 5 - Asset value*

	Acquirees								New businesses							
	Number				Assets in \$millions				Number				Assets in \$millions			
	1980				1980				1980				1980			
	I	II	III	IV	I	II	III	IV	I	II	III	IV	I	II	III	IV
Asset range in \$ thousands																
up to 499	26	23	11	20	5.6	4.0	2.8	4.8	74	65	67	74	9.9	7.0	9.5	8.2
500 - 999	13	10	14 ^r	15	9.0	6.7	10.0 ^r	10.9	8	16	8	9	5.1	11.4	5.2	6.4
1,000 - 1,999	17	16	9	14	22.6	22.4	13.0	22.2	9	8	12	8	12.4	10.8	15.5	10.4
2,000 - 4,999	15	14	10	12	51.6	40.6	33.1	35.8	3	2	8	4	22.2	4.0	23.3	11.5
5,000 - 9,999	6	16	13 ^r	11	46.3	111.6	89.5 ^r	66.9	2	--	1	--				--
10,000 - 24,999	9	3	4	9	154.5	52.7	72.1	154.0	4	4	3	--	98.0	42.5	282.4	--
25,000 and above	6	5	10	7	412.5	194.1	1415.3	978.2	1	3	2	4		115.3		294.0
Total	92	87	71 ^r	88	702.1	432.1	1635.8 ^r	1272.8	101	98	101	99	147.6	191.0	335.9	330.5

TABLE 6 - Employment range*

	Acquirees								New businesses							
	Number				Employment				Number				Employment			
	1980				1980				1980				1980			
	I	II	III	IV	I	II	III	IV	I	II	III	IV	I	II	III	IV
Employment range																
0 - 24	55	48	31 ^r	41	514	401	297 ^r	290	82	79	85	86	504	559	551	642
25 - 99	19	22	19	35	1028	1219	1004 ^r	1695	15	17	13	6	774	1157	590	254
100 - 199	7	9	9	7	956	1289	1228	1123	3	2	2	4	566		530	487
200 - 499	7	7	6	1	2226	2951	1992	6448	1	--	1	2				1382
500 and above	4	1	6	4	7460		9042		--	--	--	1	--	--	--	
Total	92	87	71 ^r	88	12184	5860	13563 ^r	9556	101	98	101	99	1844	1716	1671	2765

*Number of reviewable cases

^r revised

ALLOWED AND DISALLOWED ACQUISITION CASES
BENEFITS TO CANADA
OCTOBER - DECEMBER 1980

<u>Applicant/acquiree and sector of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts & Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/ managers)</u>	<u>Improved Productivity & Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety & Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
MINES (INCLUDING MILLING), QUARRIES AND OIL WELLS												
1. Fisons Limited/Atlantic Peat Moss Co. Ltd., which is engaged in the harvesting, processing and marketing of sphagnum peat moss	UK	A	x	x	x	x			x	x		x
2. Fort St. John Sand and Gravel (1980) Limited/1) Fort St. John Sand and Gravel (1977) Limited and 2) Lake End Services (1963) Ltd., 1) which owns and operates a sand and gravel pit and 2) which provides a trucking service for sand and gravel	UK	A	x	x	x		x	x		x	x	x
3. PPC Petroleum Corporation/Great Basins Petroleum Ltd., Columbian Northland Exploration Ltd., 208955 Resources Ltd. and 210680 Resources Ltd., which are engaged in oil and gas exploration, development and production and gold mining	US	D										
MANUFACTURING INDUSTRIES												
<u>Food and Beverage Industries</u>												
4. Allfood Inc./World Wide Gum Co. Limited, which manufactures ball bubble gum and various packaged candies	FRG	A	x			x	x					x
5. American Financial Corporation/Aloro Food Products, Ltd., which processes, markets and distributes frozen pizza products	US	A		x	x		x	x		x		x
6. Consolidated Wafer and Cone Corporation and Consolidated Cone Corporation/Expert Candy Ltd., which manufactures and sells solid hollow moulded chocolate candies, sugar-based hard candies and ice cream coatings and cones	US	A*										
7. Cooperatieve Condensfabriek "Friesland" w.a./Sodispro Technologie Ltée, which produces lactose and whey protein concentrate	Ne	A	x	x	x	x		x	x	x		x
8. Imasco Foods Limited/Lido Biscuit Co. Limited, which manufactures and markets biscuits	UK	A										
9. Star-Kist Foods, Inc./Ocean Maid Foods Division of Zapata Canada Inc., which produces "Bye the Sea" brand canned tuna, and canned pet food products	US	A	x	x	x	x		x		x		x
<u>Rubber and Plastics Products Industries</u>												
10. Du Pont Canada Inc. and Wilk & Hoeglund (Canada) Ltd./Beta Plastics Inc., which manufactures and sells polyethylene plastic pipe for gas distribution as well as for water distribution and irrigation systems	US	A	x	x	x	x	x	x	x	x	x	x
11. Hepworth Ceramic Holdings Limited/Pacific Plastics Limited, which manufactures polyvinyl chloride, acrylonitrile butadiene styrene and polyethylene pipe	UK	A	x	x	x			x	x			x
12. Sonoco Limited - Sonoco Limitée/Sonoco-Mausser Containers Limited, which manufactures and markets plastic storage drums primarily for the fishing industry	US	A	x	x	x	x	x		x			x

Applicant/acquiree and sector of activity		Applicant's country of control	Allowed (A) or Disallowed (D)	Increased Employment	New Investment	Increased Resource Processing or Use of Canadian Parts & Services	Additional Exports	Canadian Participation (as shareholders/directors/managers)	Improved Productivity & Industrial Efficiency	Enhanced Technological Development	Improved Product Variety & Innovation	Beneficial Impact on Competition	Compatibility with Industrial and Economic Policies
<u>Leather Industries</u>													
13.	C. & J. Clark Canada Ltd./The women's and children's footwear manufacturing business of Savage Shoes Limited	UK	D										
<u>Textile Industries</u>													
14.	Clopay Corporation/Supreme Clopay Limited, which produces and/or distributes window shades and distributes shelf lining materials	US	A	x				x	x		x		x
15.	Hanson Trust Limited/John Leckie Inc., which distributes marine equipment and supplies to the commercial fishing industry	UK	D										
<u>Clothing Industries</u>													
16.	Levi Strauss of Canada, Inc./Lingerie Lambton Inc., which manufactures shirts	US	A	x	x	x	x	x	x		x		x
<u>Furniture and Fixture Industries</u>													
17.	Lyon Metal Products, Incorporated/Storage Products Division of Pedlar Industrial, Inc., which manufactures fabricated steel products such as shelving, cabinets, lockers and storage racks	US	D										
<u>Paper and Allied Industries</u>													
18.	93094 Canada Limited/Bonar & Bemis Ltd., which manufactures flexible packaging products including multi-wall paper bags, plastic and jute bags for commercial, industrial and consumer use	UK	A	x	x	x	x	x	x		x	x	x
<u>Printing, Publishing and Allied Industries</u>													
19.	The Liverpool Daily Post and Echo Holdings Limited/Peace Arch Publications Ltd., which publishes and distributes a free weekly newspaper, a biweekly supplement and advertising flyers	UK	D										
<u>Primary Metal Industries</u>													
20.	Sanibraise Corporation/Unibraise of Canada Ltd. - Unibraise du Canada Ltée, which manufactures and sells flux coated brazing alloys and markets welding equipment	US	A	x	x	x		x					x
<u>Metal Fabricating Industries (except Machinery and Transportation Equipment Industries)</u>													
21.	Hydro-Air Engineering (Canada) Limited/Trans Canada Truss, a Division of the Campeau Corporation, which manufactures and sells metal connector plates used to manufacture prefabricated wood trusses for the construction industry	US	A	x				x	x				x
22.	Middlesex Machine Tool Co. Ltd./E.S. Stephenson Co. Ltd., a business engaged in the repair and rewinding of electric motors, the servicing of elevators, general engineering work for local companies and some limited manufacture of components for aircraft	UK	A	x	x	x	x	x	x	x			x
23.	Newell Companies, Inc./Bernzomatic Limited, which manufactures and assembles propane torches	US	A	x	x	x	x	x					x

<u>Applicant/acquiree and sector of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource processing or Use of Canadian Parts & Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity & Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety & Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
<u>Machinery Industries (except Electrical Machinery)</u>												
24. A.O. Smith Corporation/Sterling Power Systems Division of Dale Electronics, Ltd., which assembles variable speed drives, gear motors and induction electric meters	US	A	x	x	x	x	x	x		x		x
25. Sunnequip Ltd./Sunnen Products Company, Ltd., which manufactures and distributes in Canada precision honing machinery, equipment and accessories	US	A	x		x		x			x	x	x
<u>Transportation Equipment Industries</u>												
26. Howden Group Canada Limited/Heatex Radiators Limited, which manufactures and distributes assembled radiator units and radiator cores	UK	A*										
<u>Electrical Products Industries</u>												
27. Allied Chemical Corporation/Eltra of Canada Ltd., North American Refractories Ltd., Equiplease Ltd., Can-West Truck and Equipment Sales Ltd. and Carbolease Ltd. —	US	A	x	x		x		x	x	x		x
28. Bayly Engineering Limited/Shefford Electronics Corporation, which manufactures and markets electronic equipment	Ita	A	x			x	x			x		x
29. Canadian General Electric Company Limited - Compagnie Générale Electrique du Canada Limitée/Magnet wire division of Pirelli Cables Limited	US	A	x		x	x	x	x	x	x		x
30. Exportmundo S.A./Teknimat Canada Inc., which at present conducts research and development and manufactures communications equipment such as satellite television receivers	Arg	A	x	x	x	x	x		x	x		x
<u>Non-Metallic Mineral Products Industries</u>												
31. Dyckerhoff & Widmann AG, Ernest F. Kaszas, Paul Kruger, Herbert Droschinski and Jurgen Wolf/Fab Con Products Ltd., which manufactures miscellaneous precast concrete products mainly for use in the building industry	FRG	A	x	x	x	x	x		x	x	x	x
32. National Polymer Concrete Corporation Inc./Plastibeton Canada Inc., which manufactures and markets cladding for elevated roadways, highway median barriers and facades for buildings which are all made from polymer concrete	US	A	x	x	x	x	x	x		x		x
<u>Miscellaneous Manufacturing Industries</u>												
33. 3M Canada Inc./Hook Outdoor Advertising Ltd. and Hook Signs (Lethbridge) Limited, both engaged in outdoor advertising	US	D										
34. 457077 Ontario Limited/White Mop Wringer Company, which manufactures and distributes commercial mopping equipment	US	A	x	x	x	x	x			x		x
35. BBC Biocontacts Canada Ltd./Morgan Optics Ltd., which manufactures and markets contact lenses and markets related supplies	US	A	x	x	x		x			x		x
36. NorStat, Inc./Stevens Controls, Ltd., which manufactures and markets thermostats for the tabletop appliance industry	US	A	x	x	x	x	x	x			x	x
37. Raymond Peter Rinke/Helin Tackle Company Limited, which assembles, paints, packages and distributes fishing lures	US	A	x	x	x	x		x		x		

Applicant/acquiree and sector of activity	Applicant's country of control	<div> <div>Allowed (A) or Disallowed (D)</div> <div>Increased Employment</div> <div>New Investment</div> <div>Increased Resource Processing or Use of Canadian Parts & Services</div> <div>Additional Exports</div> <div>Canadian Participation (as shareholders/directors/managers)</div> <div>Improved Productivity & Industrial Efficiency</div> <div>Enhanced Technological Development</div> <div>Improved Product Variety & Innovation</div> <div>Beneficial Impact on Competition</div> <div>Compatibility with Industrial and Economic Policies</div> </div>										
		Allowed (A) or Disallowed (D)	Increased Employment	New Investment	Increased Resource Processing or Use of Canadian Parts & Services	Additional Exports	Canadian Participation (as shareholders/directors/managers)	Improved Productivity & Industrial Efficiency	Enhanced Technological Development	Improved Product Variety & Innovation	Beneficial Impact on Competition	Compatibility with Industrial and Economic Policies
38. Siemens Electric Limited/Searle Instrumentation Division of G.D. Searle & Co. of Canada, Limited, which is engaged in the sale, installation and service of diagnostic medical imaging devices	FRG	A	x					x				x
39. Wurttembergische Metallwarenfabrik/Burke and Wallace Limited, a manufacturer of sterling silver and silver-plated holloware	FRG	A	x	x	x	x		x	x	x	x	x
CONSTRUCTION INDUSTRY												
40. BG Checo International Limited/Progress Electric Ltd., a business engaged in electrical contracting for commercial, institutional and industrial projects	Fr	A	x	x		x				x		x
TRANSPORTATION, COMMUNICATION AND OTHER UTILITIES												
41. Alberta Food Products, Canbra Foods Ltd., Canpotex Bulk Terminals Ltd., Consolidation Coal Company of Canada, CSP Foods Ltd., Imperial Oil Limited, Luscar Ltd., McIntyre Mines Limited, Narp Processors Ltd., United Oilseed Products Ltd. and Western Canada Alfalfa Transportation Ltd./Neptune Bulk Terminals (Canada) Ltd.	US	A	x	x		x		x				x
42. Costain Process, Inc./Consolidated X-Ray Limited, which provides both field and laboratory non-destructive testing services using x-rays and gamma rays to detect cracks and other defects in oil and gas pipeline welds, and tests welds used in steel structures and pressure vessels	UK	A	x	x	x	x	x		x		x	x
43. Robert A. Swartz/Berclif Holdings Ltd., which is engaged in trucking and hauling fruits, vegetables and peat moss	US	A	x									x
WHOLESALE AND RETAIL TRADE												
44. Aalco Limited/Kaiser Aluminum & Chemical of Canada Limited, consisting of the service centre operation of its Kaiser Aluminum Division	UK	A	x	x	x	x	x	x			x	x
45. Axel Johnson Industries Ltd./Brian Engineering Limited, which distributes and sells industrial process instrumentation	Swe	A	x	x	x	x		x	x	x		x
46. Bally Shoes Ltd./Spence Shoes Limited, which operates a chain of retail shoe stores	Swi	D										
47. Bear Automotive Service Equipment Company/Applied Power Automotive Canada Ltd., which distributes and services equipment used for wheel alignment and balancing, brake parts and engine diagnostic work	US	A		x	x	x	x	x	x	x		x
48. B.H. Bunn Company/A.B. Mutch Distributing Company Limited, a business engaged in the exclusive sales and service of Bunn's products, including tying machines, accessories and twine used in packaging operations	US	A	x	x				x				x
49. Canada West Indies Molasses Co. Limited/the Calgary, Hamilton and Montreal operations of Xtravim Agricultural Products Limited, which distribute blackstrap molasses and also manufacture liquid feed supplements for animals, made from the blackstrap molasses	UK	A					x	x				x

Applicant/acquiree and sector of activity	Applicant's country of control	Allowed (A) or Disallowed (D)									
		Increased Employment	New Investment	Increased Resource Processing or Use of Canadian Parts & Services	Additional Exports	Canadian Participation (as shareholders/directors/managers)	Improved Productivity & Industrial Efficiency	Enhanced Technological Development	Improved Product Variety & Innovation	Beneficial Impact on Competition	Compatibility with Industrial and Economic Policies
50. Dainippon Ink & Chemicals America, Inc./Polychrome Corporation Canada Limited, which imports and distributes printing and lithographic supplies	Jpn	D									
51. Emco Limited/Fred Poliquin Ltée, a wholesaler of plumbing and heating supplies	US	D									
52. Globcor, Ltd./Tennant Griplock of Canada Limited, which sells steel strapping and leases baling machines for wood pulp	Swi	A	x	x	x	x			x		x
53. Gulf Canada Limitée/certain assets of Ravenda Inc., which distributes heating oil	US	D									
54. Kux Manufacturing Company/Arlon Products, Ltd., which distributes pressure sensitive products including industrial tapes for gasketing, double-coated mounting tapes for mirror tiles, die cuts for anti-vibration pads and decorative products	US	A	x	x		x				x	x
55. Leder & Co. A.G./Industrial belting division of James Ross Limited, which imports bulk industrial belting from Leder & Co. A.G. and then fabricates the belting to customer specifications	Swi	A	x	x		x	x			x	x
56. Lucas Industries Canada Limited/The Applied Hydraulics Company Division of Powercon Limited, which distributes hydraulic and pneumatic components, assembles hydraulic power units and repairs and overhauls industrial and mobile hydraulic components	UK	D									
57. Montague L. Meyer Overseas Limited/MacMillan Jardine (North America) Ltd., which imports and sells lumber, plywood and other sheet materials made from tropical hardwoods	UK	A*									
58. The Rawlplug Company, Inc./Rawlplug Canada Limited, which imports and distributes masonry drills and anchoring devices	US	A		x		x					x
59. Geneviève Robin and Albert Meloul/Garage Touchette Limitée, a business engaged in automobile repairs	Fr	A	x	x							x
60. Schering AG/Laboratoires Pentagone Ltée, which distributes pharmaceuticals	FRG	A							x	x	x
61. Wheelabrator-Frye Inc./Sigma Instruments (Canada) Ltd., which distributes electronic and electromechanical products used to move, direct and control machinery and equipment	US	A	x	x	x	x		x	x		x
FINANCE, INSURANCE AND REAL ESTATE											
62. Alfred Ernst, Klaus Ernst and Hans-Joachim Handreke Limited/Carlton Tower Limited, a commercial office building	FRG	A		x		x					x
63. Marex Properties Limited/Bayers Road Shopping Centre	US	A*									
64. Reed Stenhouse Companies Limited - Les Compagnies Reed Stenhouse, Limitée/Blackett-Galway Insurance (Northern) Ltd., which operates a general and life insurance agency	UK	A*									
65. Reed Stenhouse Companies Limited - Les Compagnies Reed Stenhouse, Limitée/Crosbie Reed Stenhouse Limited, which operates a general insurance agency	UK	A	x	x		x		x	x		x
66. Westwood Estates, Inc./apartment complex located at 2085 and 2101 Islington Avenue in Etobicoke, Ontario	US	A*									

Applicant/acquiree and sector of activity

COMMUNITY, BUSINESS AND PERSONAL SERVICE INDUSTRIES

	Applicant's country of control	Allowed (A) or Disallowed (D)	Increased Employment	New Investment	Increased Resource Processing or Use of Canadian Parts & Services	Additional Exports	Canadian Participation (as shareholders/directors/ managers)	Improved Productivity & Industrial Efficiency Enhanced Technological Development	Improved Product Variety & Innovation	Beneficial Impact on Competition	Compatibility with Industrial and Economic Policies
67. Ardco Industries Inc./Ardco Industries Limited, which manufactures, sells and leases off-the-road vehicles	US	A	x	x	x	x	x	x	x	x	x
68. Diamond Shamrock Corporation/Ardco Industries Limited, which manufactures, sells and leases off-the-road vehicles	US	A	x	x	x	x	x	x	x	x	x
69. Walter Huber/Kieffer's Lone Pine Camp, which operates a hunting and fishing camp	FRG	A	x	x							x
70. Don L. Pertl and Four Seasons Hotels Limited/Brighton Laundry Limited, a commercial and industrial laundry business	US	A	x	x		x		x			x
71. Ingeborg Schobel and Martin Janz/Domaine du Soleil Qui Rit Inc., which consists of 500 acres of land comprising a golf course, sub-divided lots for sale and a private residence	FRG	A		x							x

* Indicates deemed allowance

KEY TO COUNTRY ABBREVIATIONS

Alg	Algeria	Hun	Hungary	Pan	Panama
Arg	Argentina	India	India	Phi	Philippines
Aus	Austria	Indo	Indonesia	Pol	Poland
Austl	Australia	Iran	Iran	Por	Portugal
Bahn	Bahrein	Iraq	Iraq	PRC	Peoples' Republic of China
Bahs	Bahamas	Ire	Ireland	SAf	South Africa
Bel	Belgium	Isr	Israel	SAr	Saudi Arabia
Ber	Bermuda	Ita	Italy	Sing	Singapore
Bra	Brazil	Jpn	Japan	Sp	Spain
Chile	Chile	Kor	Korea	Swe	Sweden
Cze	Czechoslovakia	Kuw	Kuwait	Swi	Switzerland
Den	Denmark	Leb	Lebanon	Syr	Syria
ES	El Salvador	Liech	Liechtenstein	Tai	Taiwan
Egy	Egypt	Lux	Luxembourg	Trin	Trinidad
FRG	Federal Republic of Germany	Mal	Malaysia	Tur	Turkey
Fin	Finland	Mex	Mexico	UK	United Kingdom
Fr	France	Mor	Morocco	US	United States
Gre	Greece	Ne	Netherlands	USSR	Union of Soviet Socialist Republics
HK	Hong Kong	Ne-A	Netherlands-Antilles	Yug	Yugoslavia
Hai	Haiti	Nor	Norway		

ALLOWED AND DISALLOWED NEW BUSINESS CASES
BENEFITS TO CANADA
OCTOBER - DECEMBER 1980

Applicant/new business and sector of activity	Applicant's country of control	Allowed (A) or Disallowed (D)	Increased Employment	New Investment	Increased Resource Processing or Use of Canadian Parts & Services	Additional Exports	Canadian Participation (as shareholders/directors/managers)	Improved Productivity & Industrial Efficiency	Enhanced Technological Development	Improved Product Variety & Innovation	Beneficial Impact on Competition	Compatibility with Industrial and Economic Policies
MINES (INCLUDING MILLING), QUARRIES AND OIL WELLS												
1. Denison Mines Limited and Potash Company of Canada Limited/(name to be determined), to be engaged in the development of a potash mine and in the mining and processing of potash	FRG	A	x	x	x	x	x		x			x
2. Energy Reserves Canada, Ltd./(name to be determined), to be engaged in the exploration for, and the production of, gold and other metals	US	A	x	x	x		x					x
3. Rowan Companies, Inc./(name to be determined), to provide contract oil and gas drilling services in the general vicinity of Sable Island, Nova Scotia, using the self-elevating drilling unit known as the "Rowan-Juneau"	US	A	x	x	x				x			x
MANUFACTURING INDUSTRIES												
<u>Food and Beverage Industries</u>												
4. J.H.W. Eadie/Gilbertson and Page (Canada) Ltd., to manufacture and market dog foods	UK	A	x	x	x		x					x
5. Juergen Philipp (Canada) Inc./(name to be determined), to manufacture jam, jellies and fruit juices using domestic fruit	FRG	A	x	x	x	x	x			x	x	x
6. Walter Niemetz/(name to be determined), to manufacture and sell specialized snack food confections	Aus	A	x	x	x	x	x			x		x
7. A. Frank Pilchard/Perrett Processors, Ltd., to process the fleshings and trimming of animal hides	US	A	x	x	x	x	x		x		x	x
<u>Rubber and Plastics Products Industries</u>												
8. Hagemeyer (Canada) Limited/(name to be determined), to manufacture and distribute "Roly Kits" (small storage compartment trays of styrene plastic which fold into self-contained carrying cases)	Ne	A	x	x	x	x	x			x		x
9. Panelera Manufacturing (Canada) Ltd./(name to be determined), to manufacture rigid foam insulation	US	A	x	x	x	x	x		x	x		x
<u>Leather Industries</u>												
10. José H. Sanchez Giraldez and Rosemarie W. De Sanchez/(name to be determined), to manufacture and distribute patient restraint systems	FRG	A	x	x	x	x	x		x	x		x
<u>Textile Industries</u>												
11. TRW Canada Limited and Wolf-Dieter Klink/(name to be determined), to manufacture passive occupant restraint systems	US	A	x	x	x	x	x		x	x		x

<u>Applicant/new business and sector of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts & Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/ managers)</u>	<u>Improved Productivity & Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety & Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
<u>Clothing Industries</u>												
12. B.S. Saggi Sons & Company/(name to be determined), initially to import and later to manufacture and wholesale men's, ladies' and children's clothing	UK	A	x	x	x		x			x		x
<u>Furniture and Fixture Industries</u>												
13. Bident Bazaar Canada Ltd./(name to be determined), to manufacture and market rattan furniture, wood and metal spindles and birdlife replicas	HK	A	x	x	x	x	x			x		x
14. Pietro Manzoni and Bruno Manzoni/(name to be determined), to manufacture steel camping chairs	Ita	A	x	x	x		x				x	
15. S.A. Soudexvinyl and Badrig Holdings Ltée/(name to be determined) to manufacture vinyl furniture fittings	Fr	A	x	x	x	x	x		x	x		x
16. The Wavecrest Fabrication and Sales Company of Canada Limited/(name to be determined), to fabricate and market polyvinyl chloride articles such as water bed mattresses and related sleep products and accessories	US	A	x	x	x	x	x				x	x
<u>Printing, Publishing and Allied Industries</u>												
17. Les Editions Antoine Ltée, Les Entreprises Fontevielle Ltée, Editions Fagnolles Ltée, Entreprises Fruitet Ltée, Les Editions Ménard Ltée, Les Editions Néo-Calédoniennes Ltée and Entreprises Vuduc Ltée/Les Editions du Mémorial (Québec), to publish and distribute books of a socio-historical nature	Fr	D										
18. Robert Gadsden, Verne R. Howatt and AKKA PRODUKTER A/S/(name to be determined), initially to import and assemble and later to manufacture ring binders, sheet protectors and related office products	Nor	A	x	x	x		x			x	x	x
19. Modular Products Corporation/Modular Products Ltd., to subcontract the manufacture and to distribute labels, placards and other similar products related to the transportation of dangerous goods	US	A	x	x	x		x			x	x	x
<u>Primary Metal Industries</u>												
20. Inland Enterprises, Inc./Inland Refractories Canada, Ltd., to manufacture and sell refractory products used in the processing and purification of iron and steel	US	A	x	x	x		x			x		x
21. Doctor Phillip Howard Wilks and John Webster Poole/Wilks and Poole Company, to process and distribute magnetite	US	A	x	x	x	x	x					x
<u>Metal Fabricating Industries (except Machinery and Transportation Equipment Industries)</u>												
22. Robert William Becker and Keith Lane Bradshaw/(name to be determined), to manufacture, market, service and repair steel rule dies	US	A	x	x	x		x			x		x
23. Galveston-Houston Canada Ltd./(name to be determined), to assemble and subcontract the manufacture of valve actuators used in the automation of fluid handling and/or gas systems	US	A	x	x	x	x	x			x		x

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24.	Gladwin Corporation/Gladwin Machinery of Canada Ltd., to manufacture and recondition continuous casting moulds and related equipment for the steel industry	US	A	x	x	x		x	x	x	x		x
25.	Robert LaRivière and Douglas Gene Cornell/(name to be determined), to manufacture and market heat recovery systems for residential, commercial and industrial applications	US	A	x	x	x	x	x			x		x
26.	Tate Architectural Products, Inc./(name to be determined), to manufacture and sell access floor panels	US	A	x	x	x	x	x		x	x		x
27.	J.A.M. Taylor Tool Co., Limited and Arnos Tap & Die Co. Ltd./ (name to be determined), to manufacture metal cutting tools and dies	UK	A	x	x	x	x	x			x		x
<u>Machinery Industries (except Electrical Machinery)</u>													
28.	437612 Ontario Limited/(name to be determined), to design, manufacture and market automatic production-line handling equipment	UK	A	x	x	x	x	x		x	x		x
29.	Specialized Soil Products Ltd. and Middle State Manufacturing Corporation Inc./(name to be determined), initially to assemble and later to manufacture aeration equipment and residue burners	US	A*										
<u>Transportation Equipment Industries</u>													
30.	James Hutchings, Frederick Hehl, Frank R. Mueller and Hans J. Mueller/(name to be determined), to manufacture and market automotive air conditioning parts	US	A	x	x	x		x			x		x
31.	Socata/Socata of Canada Ltd., initially to assemble and later to manufacture, market and service light aircraft	Fr	A	x	x	x	x	x		x	x	x	x
<u>Non-Metallic Mineral Products Industries</u>													
32.	Granicor Inc./(name to be determined), to produce thin granite panels	Ita	A	x	x	x	x	x	x	x	x		x
<u>Chemical and Chemical Products Industries</u>													
33.	Roy Devine & Company Ltd./(name to be determined), to mix, fill and package Hawaiian Tropic suntan lotions, oils, creams and gels and other health and beauty aids and cosmetics	US	A	x	x	x		x				x	x
34.	Sprea S.P.A./(name to be determined), to manufacture urea and melamine thermosetting moulding powders	Ita	A	x	x	x		x		x	x	x	x
<u>Miscellaneous Manufacturing Industries</u>													
35.	Dalimpex Ltd. and Ian Marnoch/Unidal Cycle Inc., to manufacture and distribute bicycles	Pol	A	x	x	x	x	x			x	x	x
36.	Walter Henry Macnally and Michael John Macnally/Betraine Limited, to manufacture and market personal safety products	UK	A	x	x	x	x	x		x	x		x
37.	Premier Crown Corporation/(name to be determined), to manufacture and market police protective headware, protective shields and motorcycle helmets	US	A	x	x	x	x	x		x		x	x
38.	Starkey Labs-Canada Ltd./(name to be determined), to manufacture and sell custom moulded in-the-ear hearing aids	US	A	x	x	x	x	x			x	x	x

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CONSTRUCTION INDUSTRY													
39.	Robert McAlpine Ltd. and Edmund Nuttall (Canada) Limited, to to construct earth and rock tunnels, underground storage facilities and sewers	UK	D										
WHOLESALE AND RETAIL TRADE													
40.	100523 Canada Inc./(name to be determined), to promote trade, and the import and export of goods and services between Canada and the Peoples' Republic of China	PRC	A	x	x	x	x	x					x
41.	Advanced Micro Devices, Inc./(name to be determined), to import and market its line of electrical products and components, including related software	US	A*										
42.	Agences Matimex Inc./(name to be determined), to purchase and recondition, for resale in Europe, used heavy equipment (primarily construction related and earth moving equipment)	Bel	A	x	x		x						x
43.	Aubrey McDonald Creations Limited/(name to be determined), to distribute costume jewelry	US	A	x	x	x		x				x	x
44.	Berber International Carpet Corporation/(name to be determined), to distribute hand made Moroccan carpets	Mor	A	x	x			x			x		x
45.	Danavox A/S/(name to be determined), to assemble, distribute and service hearing aids	Den	A	x	x	x	x	x			x		x
46.	Elwe Systems Canada Inc./(name to be determined), initially to distribute, and eventually to assemble and manufacture in Canada, a line of electrical laboratory instruments used in the training of electrical technicians and engineers	FRG	A	x	x	x	x	x			x		x
47.	Haworth Office Systems Ltd./(name to be determined), to distribute prefabricated modular office interiors and office furniture	US	A	x	x	x	x	x			x	x	x
48.	Heather Metallurgical Services of Canada Limited/(name to be determined), to distribute metallurgical products for use in the steel industry	US	A	x	x			x	x		x		x
49.	Heliotron Canam Inc./(name to be determined), initially to import and sell and later to manufacture altar candles	FRG	A	x	x	x	x	x			x		x
50.	J.M. Huber Corporation/(name to be determined), to sell oilfield equipment	US	D										
51.	Ziad David Jabadou/(name to be determined), to export sawn dimension lumber	Leb	A	x	x		x						x
52.	M. Jahn Machine Tools Inc./(name to be determined), to distribute and service automatic turning latches	FRG	A		x			x	x				x
53.	Juno Lighting Ltd./(name to be determined), initially to import and distribute and later to manufacture lighting systems	US	A	x	x	x		x			x		x
54.	Kis France S.A./Kis-Minute Québec Inc., to import and distribute small machines for printing, engraving, key reproduction and for soiling boots and shoes	Fr	A*										
55.	Kwik-Sew Pattern Co., Inc./(name to be determined), to distribute sewing patterns and sewing instruction books and to provide sewing instruction courses to in-store personnel	US	A	x	x		x	x					x

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56. Geoffrey E. MacPherson, Inc./(name to be determined), to sell and service embroidery machinery and to design and sell embroidery patterns	UK	A	x	x							x		x
57. Midland Pipe Canada Corporation/(name to be determined), to import, warehouse and distribute steel oilfield tubing and casing	US	A*											
58. Walter Niemetz/(name to be determined), to import and sell frozen cakes	Aus	A	x	x			x	x			x		x
59. Dennis William Pascoe, James Alfred Walker and Geoffrey Mayo/Loma Engineering (Canada) Ltd., to manufacture, market and service metal detection equipment for the food processing industry	UK	A	x	x		x	x				x		x
60. Perstorp AB/(name to be determined), initially to import and sell and later to manufacture prefabricated squash courts	Swe	A	x	x		x		x	x		x		x
61. Haluk Sahbaz, Ihsan Mehmet Pala and Yavuz Guner/PGS Trading Development Inc., to export machinery, mobile and stationary equipment and spare parts, rubber goods and anthracite coal	Tur	A					x	x					x
62. Manuel Salinas-Ruiz and German Suarez-Vargas/(name to be determined), to engage in general trading, primarily in the export of various products such as rapeseed oil, sunflower oil, cattle and fiberglass canoes to Mexico and Central America	Mex	A	x	x			x	x					x
63. Shan-Rod, Inc./Shan-Rod Valves Inc., initially to manufacture by subcontract and later to manufacture and distribute dampers, dampers, butterfly valves and special valves for industrial applications	US	A	x	x		x		x			x	x	x
64. Tri-Guards Inc./(name to be determined), to distribute corner guards for wall protection	US	A	x	x		x							x
65. Triad Systems Corporation/(name to be determined), to import, market and service its business management systems	US	D											
66. Underberg (Canada) Inc./(name to be determined), to import, market and warehouse its proprietary product known as "Underberg bitters"	FRG	A	x	x							x		x
COMMUNITY, BUSINESS AND PERSONAL SERVICE INDUSTRIES													
67. Applied Management Corporation/(name to be determined), to conduct technical studies and analyses mainly of defence weapon systems and equipment	US	A	x	x		x	x	x					x
68. Clyde Black and Son, Inc./(name to be determined), to develop foundation corn seedstock	US	D											
69. Decima Research, The Sherwood Communications Group Ltd., and Allan Gregg/Decima Research Ltd., to be engaged in social science, marketing, communications and public policy research services	US	A	x	x				x			x		x
70. EKDN0, Inc./(name to be determined), to provide engineering and consulting services	Fin	D											
71. Engell Medical Inc./(name to be determined), to sell and lease electric breast pumps for nursing mothers	Swi	A	x	x							x		x

<u>Applicant/new business and sector of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or use of Canadian Parts & Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity & Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety & Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
72. Stephen G. Fisher, Alexander J. Zabik, Donald F. Donohue and Christopher F. Gruner/(name to be determined), to offer microfilm services to health-care institutions	US	A*										
73. Frank Tunney Sports Limited, Jim Crockett Promotions Inc. and 410430 Ontario Limited/Frank Tunney Sports Promotion, to stage wrestling events	US	A	x	x			x					x
74. Harry M. Stevens Holding Corp./(name to be determined), to operate the fast food concessions and a restaurant at Windsor Raceway	US	D										
75. Interstate Warranty Company, PHP Management Limited and G.B. Ellis Developments, Inc./(name to be determined), to provide warranty service contracts for appliances and equipment used in the home	US	A	x	x						x		x
76. Isomedix, Inc./(name to be determined), to provide radiation, sterilization and related services to the healthcare and other industries	US	A	x	x	x			x			x	x
77. Raymond, Chabot, Martin, Paré et Associés and Compagnie Générale d'Informatique/(name to be determined), to sell computer software packages and related services	Fr	A	x	x	x	x	x	x		x		x
78. Carlos Pedro Spadone and Daniel Bernesi/Bespa Inc., to develop communications equipment	Arg	A	x	x			x	x	x	x		x
79. Mark Tullis and Gregg Pancero/(name to be determined), to operate pizza shops	US	D										
80. Ceng Chi Wu and Siong Kwang Go/(name to be determined), two new businesses to be engaged in soliciting participation by Canadian insurance companies in the coverage of exclusively foreign-based risks	HK	A	x	x			x	x				x

* Indicates deemed allowance