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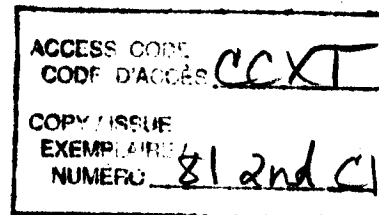
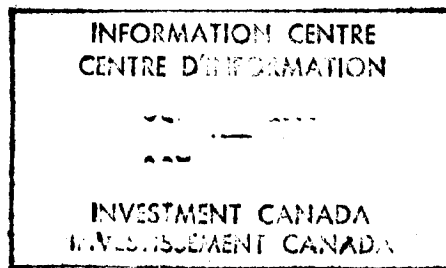
**FOREIGN INVESTMENT
REVIEW ACT**

**QUARTERLY
REPORT**

APRIL—JUNE 1981



Canada



**FOREIGN INVESTMENT
REVIEW ACT**

**QUARTERLY
REPORT**

APRIL—JUNE 1981



**Government
of Canada**

**Foreign Investment
Review Agency**

**Gouvernement
du Canada**

**Agence d'examen de
l'investissement étranger**

REVIEW ACTIVITIES

Applications

The number of reviewable new cases continued to increase in the second quarter reaching 197, compared to 189 in the first quarter. This modest increase was mainly attributable to acquisition applications in manufacturing and new-business applications in the service sector.

Acquisitions

The slight increase in the number of reviewable acquisition applications (85 to 88) was entirely attributable to manufacturing, the primary and service sectors having drawn fewer applications. The total value of acquiree assets increased by \$68 million in the second quarter. Though manufacturing drew a larger share of applications (45 percent) in the second quarter than it did in the first (37 percent), services still accounted for over half the applications (53 percent). The United States accounted for the largest share of applications (69 percent) and Ontario was the province most frequently involved (64 percent). The majority of cases (59 percent) involved assets of less than \$2 million and businesses that employed fewer than 100 employees (85 percent).

New businesses

The number of new-business applications rose slightly to 109, five more than in the first quarter. The service sector attracted 66 percent of the cases and Ontario was involved in 57 percent of the applications. The United States accounted for almost 60 percent of the applications. Well over 90 percent of the cases involved small businesses with assets of less than \$2 million and fewer than 100 employees.

Resolved cases

Though it was very small, there was another decrease in the number of resolved cases (130 to 128). The second quarter number, however, was still above the low of 117 recorded in the third quarter of 1980. Acquisitions were entirely responsible for the decrease, sliding from 64 in the first quarter to 49. The number of resolved new-business cases rose from 66 to 79.

Of the 128 cases, approximately 77 percent were allowed, 10 percent disallowed and 13 percent withdrawn by applicants before a decision was made. The allowance rate for acquisitions (74 percent) decreased after its first-quarter rise to 84 percent, whereas the allowance rate for new-businesses (78 percent) increased after a significant decrease in the first quarter to a record low of 67 percent.

Acquisitions

At 49, the number of resolved acquisition cases was the lowest ever reported in the Quarterly Report. Since the first quarter of 1979, the previous low (52 cases) was recorded in the third quarter of 1980. The allowance rate also decreased from 84 percent to about 75 percent. A larger proportion of the cases were disallowed (14 percent) and withdrawn by applicants (11 percent).

An April press release described in detail an allowed acquisition proposal by Eaton Corporation of Cleveland (Ohio) to acquire control of Cutler-Hammer Canada Limited of Scarborough (Ontario), which manufactures electrical and electronic devices and systems for industrial users and original equipment manufacturers.

The transaction is expected to result in increased economic activity in terms of capital investment, job creation, exports and Canadian sourcing. Within two years, Cutler Canada will expand its plant facilities at a cost of approximately \$575,000. Cutler Canada will have a world product mandate for the manufacture of a series of pneumatic timing relays, the export of which is expected to account for 95 percent of total production or \$950,000 by the end of 1982. Cutler Canada will assign the responsibility for developing exports of all its products to a specific member of its staff. In addition, Eaton will use its international marketing network to promote the sale of Cutler Canada products.

New businesses

The number of resolved new-business cases increased in the second quarter to 79 after it had fallen considerably in the first quarter to 66. At 78 percent, the allowance rate was also higher than that of the last quarter, which at 67 percent was a record low. Approximately 8 percent of the cases were disallowed and, at 14 percent, the rate of withdrawals by applicants remained relatively high.

An April press release described in detail an allowed new-business proposal, which may be of some relevance to those foreign investors contemplating investments in franchising. This was a proposal by Consul Corporation of Minneapolis (Minnesota) to establish a new business in Alberta to operate "Chi-Chi's" restaurants, which specialize in Mexican food.

The applicant gave a number of undertakings in support of its proposal. The new business will open one Chi-Chi's restaurant in 1981 and a total of 12 within five years, of which at least seven will be owned and operated by resident Canadians under license from the new business. The applicant will provide organized training programs for all employees of the new business and the Canadian licensees and, after the second outlet is opened, all training will be done in Canada. Within five years, at least 60 percent of the voting equity of the new business will be held by resident Canadians. All employees and managers and all but one director of the new business will be resident Canadians. Another undertaking is to purchase from Canadian sources, provided they are competitively available, all materials,

equipment and supplies required by the new business including, without limitation, uniforms, packaging, signs, stationary, furnishings, fixtures, decorator items and foodstuffs, but with the possible exception of tortillas and proprietary spices of Chi-Chi's Inc. which are expected to account for less than 5 percent of all foodstuffs. The applicant also undertook that neither the new business nor any Canadian licensee shall pay to Consul any franchise or royalty fees save as specifically provided for in the franchise agreement, and that all franchise fees and royalties payable by Canadian licensees will be at the same rates payable by the new business and will flow directly to Chi-Chi's Inc. without additional payment to Consul or the new business.

OTHER ACTIVITIES

Opinions. During the second quarter of 1981, the Minister gave two eligibility opinions and one relatedness opinion. Both eligibility opinions involved the renewal of earlier opinions to the effect that Bow Valley Industries Ltd. and Chieftain Development Co. Ltd. were considered to be eligible persons within the meaning of the Act. Glitsch Inc. received an opinion that its projected investment was "related" to its existing business and thus not subject to review.

Surveillance. During the second quarter surveillance activity led to the initiation of 95 detailed investigations to determine whether the transactions in question were or were not reviewable. As a result, 9 notices were filed under the Act.

Enforcement. In accordance with established procedures for monitoring, at intervals, the implementation of plans and undertakings provided by investors whose applications have been allowed, 297 allowed cases were monitored during the second quarter. In addition, 21 disallowed cases were monitored.

Legal proceedings. On April 9 the Federal Court of Canada, Trial Division, dismissed on jurisdictional grounds an application by Central Cartage Co. to permit the sale of its shares of The Canadian Transit Company to Mr. T.J. Maroun, who has become a permanent resident. By Order dated May 25, 1981, the Federal Court of Appeal ruled that, if Central Cartage carried out its proposal to sell those shares to Mr. Maroun, it would not be in breach of an injunction made by the Federal Court against Fallbridge Holdings and Central Cartage Co. in 1979 and extended indefinitely on March 31, 1980. The injunction enjoined the two companies from, among other things, taking certain actions in relation to the corporations owning the Ambassador Bridge connecting Detroit and Windsor. The Court declared, however, that its ruling

was not to be construed in any way as expressing an opinion on whether such a transaction was or was not reviewable under the Foreign Investment Review Act, or as precluding its review under the Act.

By order dated May 11, 1981, the Supreme Court of Canada refused to allow an application made by Dow Jones & Co. Inc. for leave to appeal the March 20, 1981 Order of the Federal Court of Appeal which dismissed Dow Jones' Appeal from a decision of the Trial Division, which had held that the acquisition by Dow Jones of Irwin Dorsey Limited did constitute an acquisition of control within the meaning of the Foreign Investment Review Act.

Another development during the second quarter was that legal proceedings were instituted by the Attorney General for Canada against Trio-Kenwood Canada Inc. under subsection 24(2) of the Foreign Investment Review Act, which deals with failure to file notice under the Act following a demand by the Minister under subsection 8(3). The trial is scheduled to take place this fall.

STATISTICAL TABLES

TABLE 1 - Outcome or status

	Acquisitions				New businesses			
	1980		1981		1980		1981	
	III	IV	I	II	III	IV	I	II
Reviewable new cases	71	87	85	88	101	98	104	109
Carryover from previous period	110	129	123 ^r	144	87	123	129	167
Total of above	181	216	208 ^r	232	188	221	233	276
Canadian-controlled	33	41	45	30	--	--	--	--
Foreign-controlled	38	46	40	58	--	--	--	--
Total resolved	52	93	64	49	65	92	66	79
Allowed	38	60	54	37	55	72	44	62
Disallowed	7	11	6	7	5	8	11	6
Withdrawn	7	22	4	5	5	12	11	11
Carried over to next period	129	123 ^r	144 ^r	183	123	129	167	197
Allowed cases as percent of resolved (%)	73	65	84	76	85	78	67	78

TABLE 2 - Country of control*

	Acquisitions				New businesses			
	1980		1981		1980		1981	
	III	IV	I	II	III	IV	I	II
Total	71	87	85	88	101	98	104	109
United States	43	53	57	58	52	57	55 ^r	65
United Kingdom	15	8	10	13	9	13	14	9
France	4	4	4	--	10	7	5	1
Germany, West	2	9 ^r	5	5	11	2	6 ^r	5
Spain	--	--	--	--	--	--	--	--
Sweden	2	--	2	4	1	1	1	1
Switzerland	1	2	2	2	2	1	1	2
Other Western Europe	2	5 ^r	1	3	8	10	9	6
Japan	--	--	1	1	--	2	4	3
All other	2	6	3	2	8	5	9	17

TABLE 3 - Province*

	Acquisitions				New businesses			
	1980		1981		1980		1981	
	III	IV	I	II	III	IV	I	II
Newfoundland	--	1	--	--	--	--	1	2
Prince Edward Island	--	--	--	--	--	--	--	--
Nova Scotia	2	2	1	1	2	3	3	1
New Brunswick	1	1	--	--	2	--	1	--
Quebec	14	13	13	8	17	12	12	12
Ontario	34	50	44	56	53	58	64	63
Manitoba	--	--	1	4	3	1	1	6
Saskatchewan	--	--	4	--	1	--	--	--
Alberta	9	10	11	9	14	13	15 ^r	11
British Columbia	10	10	10	9	8	11	7 ^r	12
The Territories	1	--	1	1	1	--	--	2
Total	71	87	85	88	101	98	104	109

* Number of reviewable cases

^r revised

TABLE 4 - Industrial sector*

	Acquisitions				New businesses			
	1980		1981		1980		1981	
	III	IV	I	II	III	IV	I	II
Total	71	87	85	88	101	98	104	109
Primary	5	3	7	2	11	9	9	5
Agriculture, fishing and trapping	--	1	1	--	2	1	1	1
Forestry	1	--	--	--	1	--	--	--
Mines, quarries, oil wells	4	2	6	2	8	8	8	4
Manufacturing	36	33	31	40	31	35	30	31
Food, beverage and tobacco	4	4	1	3	2	4	3	1
Rubber, plastic and leather	2	1	2	4	2	3	--	3
Textiles, knitting and clothing	2	2	1	1	3	--	4	3
Wood, furniture and paper	4	1	2	5	5	5	5	--
Printing, publishing and allied	--	2	3	1	1	2	2	1
Primary metal and metal fabricating	7	6	6	3	2	7	4	6
Machinery and transport equipment	4	4	7	6	6	6	5	8
Electrical products	--	5	2	4	1	2	--	2
Non-metallic mineral products	3	1	1	3	2	1	2	1
Petroleum and coal products	--	--	1	--	--	1	1	--
Chemical	5	1	5	5	3	1	1	3
Miscellaneous	5	6	--	5	4	3	3	3
Construction and services	30	51	47	46	59	54	65	73
Construction	3	1	4	3	4	2	3	7
Transportation, communication, utilities	2	4	2	2	--	2	1	3
Trade	12	23	22	16	36	30	37 ^r	35
Finance, insurance and real estate	7	11	3	6	3	1	4	3
Community, business and personal services	6	12	16	19	16	19	20 ^r	25

TABLE 5 - Asset value*

	Acquirees								New businesses							
	Number				Assets in \$millions				Number				Assets in \$millions			
	1980		1981		1980		1981		1980		1981		1980		1981	
Asset range in \$ thousands	III	IV	I	II	III	IV	I	II	III	IV	I	II	III	IV	I	II
up to 499	11	20	23	27	2.8	4.8	4.4	6.3	67	73	74	83	9.5	8.0	8.0	10.2
500 - 999	14	15	17	10	10.0	10.9	11.9	7.3	8	9	8	9	5.2	6.4	4.9	6.6
1,000 - 1,999	9	14	20	15	13.0	22.2	28.3	21.2	12	8	12	11	15.5	10.4	17.8	13.7
2,000 - 4,999	10	12	10	16	33.1	35.8	29.4	50.3	8	4	2	4	23.3	11.5	13.6	--
5,000 - 9,999	13	11	3	7	89.5	66.9	21.2	54.5	1	--	1	2	--	--	51.4 ^r	26.7
10,000 - 24,999	4	9	4	7	72.1	154.0	65.9	103.0	3	--	4	--	282.4	--	--	--
25,000 and above	10	6	8	6	1415.3	923.9	628.9	615.1	2	4	3	--	294.0	318.3	--	--
Total	71	87	85	88	1635.8	1218.5	790.0	857.7	101	98	104	109	335.9	330.3	414.0	57.2

TABLE 6 Employment range*

	Acquirees								New businesses							
	Number				Effectif				Number				Employment			
	1980		1981		1980		1981		1980		1981		1980		1981	
Employment range	III	IV	I	II	III	IV	I	II	III	IV	I	II	III	IV	I	II
0 - 24	31	41	51	48	297	290	508 ^r	474	85	85	91	92	551	628	553	809
25 - 99	19	35	26	19	1004	1695	1231	1087	13	6	7	16	590	254	351	901
100 - 199	9	6	1	8	1228	927	826	1023	2	4	3	1	530	487	421	--
200 - 499	6	1	2	8	1992	6448	7743	2403	1	2	3	--	1382	1027	--	--
500 and above	6	4	5	5	9042	--	--	8037	--	1	--	--	--	--	--	--
Total	71	88	85	88	13563	9360	10308 ^r	13024	101	98	104	109	1671	2751	2352	1710

* Number of reviewable cases

^r revised

ALLOWED AND DISALLOWED ACQUISITION CASES
BENEFITS TO CANADA
APRIL - JUNE 1981

<u>Applicant/Acquiree and sector of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts & Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/ managers)</u>	<u>Improved Productivity & Industrial Efficiency Enhanced Technological Development</u>	<u>Improved Product Variety & Innovation Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
AGRICULTURE										
1. Jean Pierre Charles Nouveau/a business carried on by Mr. William Morris, consisting of a cattle ranch	Fr	A	x	x	x			x		x
MINES (INCLUDING MILLING), QUARRIES AND OIL WELLS										
2. Prodeco Oil & Gas Co. Ltd./Petromark Minerals Ltd., which is engaged in oil and gas exploration and development, primarily in Canada but also in the U.S.A.	FRG	A	x	x	x		x			x
MANUFACTURING INDUSTRIES										
<u>Food and Beverage Industries</u>										
3. Gilbey Canada Inc./Barnes Wines, Limited, which produces and distributes a full line of wines	UK	D								
4. McCormick & Company, Incorporated/1) Stange Canada, Inc. (Stange-Canada), which produces seasonings, food ingredients batter mixes, food colours and flavourings; and 2) its wholly-owned subsidiary, Ashner Food Products Limited, (Ashner), through which Stange-Canada produces sugar based flavours for drink mixes and sweet bases for puddings	US	D								
5. Wm. Underwood Co. (Canada) Ltd./Ruttan Foods Limited, which manufactures a variety of diet food products and sugar substitutes	US	A	x	x	x	x		x	x	x
<u>Textile Industries</u>										
6. Forté Cashmere Corporation/Nor-Can Marine Manufacturing Limited, which manufactures lead lines and braided rope for the commercial fishing industry	US	A		x	x	x	x	x		x
<u>Clothing Industries</u>										
7. Angelica Whitewear Ltd./Service Uniform Co. Limited, which manufactures and markets uniforms for industrial and corporate markets	US	D								
<u>Furniture and Fixture Industries</u>										
B. Hefa AB/1) Rosedale Furniture of Fenelon Ltd., which produces pine lawn and garden furniture and maple and beech living room furniture; and 2) Swedcan Ltd., which produces upholstered and bentwood furniture of Scandinavian design	Swe	A	x	x	x	x	x			x
	Swe	A			x	x	x			x
<u>Printing, Publishing and Allied Industries</u>										
9. ICP, Inc./Inter-Collegiate Press of Canada, a division of Sargent-Welch Scientific of Canada, Limited, which assembles and prints year books for schools and historical societies	US	A	x	x	x	x	x			x
<u>Metal Fabricating Industries (except Machinery and Transportation Equipment Industries)</u>										
10. Burning Hills Steel Company and George Peter Whelan/W.C. Pursley Limited, which manufactures sheet metal enclosures and related products primarily for the electrical and electronics industry	US	A	x	x	x	x	x	x	x	x

<u>Applicant/acquiree and sector of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts & Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity & Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety & Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
11. Euroclean Holdings Limited/Trail Manufacturing Limited, which manufactures and markets a light-weight, hobby type, gas engine driven chain saw	Swe	A	x	x	x	x	x			x	x	x
12. Lightolier Canada Inc./Marjohn Industries Limited, which anodizes and sells aluminum sheeting	US	A	x	x	x			x				x
13. Thilo Wrede, Ilse Muengersdorff and Dipl.-Ing. Wrede & Niedecken GmbH and Eddie K. Neuser/Westfalia Industries Inc., which designs and manufactures high quality processing equipment and systems	FRG	A	x	x	x	x	x		x		x	x
<u>Machinery Industries (except Electrical Machinery)</u>												
14. Leo Gottwald KG/General Crane Industries Limited, which manufactures mobile power cranes	FRG	A*										
<u>Electrical Products Industries</u>												
15. Eaton Corporation (Eaton)/Cutler-Hammer Canada, Limited (Cutler Canada), which manufactures electrical and electronic control devices and systems for industrial users and original equipment manufacturers	US	A	x	x	x	x	x					x
<u>Non-Metallic Mineral Products Industries</u>												
16. 470339 Ontario Limited/Burlington Brick Company Limited, Con-Lite Products Limited and Marhan Services Limited, which together manufacture concrete bricks, roof tiles, patio stones and a large variety of related concrete products	US	A	x	x								x
17. Lone Star Industries, Inc./Plastibeton Canada Inc., which manufactures and markets products made from polymer concrete	US	A	x	x	x		x	x				x
<u>Petroleum and Coal Products Industries</u>												
18. Hydrotech Membrane Corporation/Rubberized Asphalt (RAP) portion of the Construction Products Department of the Chemicals Division of Uniroyal Ltd., which manufactures rubberized asphalt products for use in the building and construction industries for roofing and waterproofing	US	A	x	x	x	x	x					x
<u>Chemical and Chemical Products Industries</u>												
19. H.L. Holdings & Financing Ltd./Nilaplast Permanent Roadmarking (Western) Ltd., which manufactures thermoplastic roadmarking material	FRG	A	x	x	x	x	x			x	x	x
20. OY Redox AB/Jack Rabbit Ski Waxes of Canada Ltd., which manufactures and markets ski waxes and waxing accessories	Fin	A	x	x	x	x	x	x		x	x	x
<u>Miscellaneous Manufacturing Industries</u>												
21. Federal-Mogul Corporation/Huck Manufacturing Company (Canada) Ltd., which manufactures and markets special proprietary mechanical fasteners (self locking nuts and bolts)	US	A	x	x	x	x	x	x		x		x
22. Carl R. Meyer/Woodway Structural Components Limited, which manufactures whirlpools and spas and fibreglass products for swimming pools and spas, such as slides, pool steps and diving boards	US	A	x	x	x	x	x			x	x	x

Applicant/acquiree and sector of activity	Applicant's country of control	Allowed (A) or Disallowed (D)	Increased Employment	New Investment	Increased Resource Processing or Use of Canadian Parts & Services	Additional Exports	Canadian Participation (as shareholders/directors/managers)	Improved Productivity & Industrial Efficiency	Enhanced Technological Development	Improved Product Variety & Innovation	Beneficial Impact on Competition	Compatibility with Industrial and Economic Policies
23. Revlon, Inc./Technicon International of Canada Limited, which is engaged in marketing and servicing automated analytical systems for clinical and industrial use	US	A		x		x		x				x
CONSTRUCTION INDUSTRY												
24. Entreprises Saunier Duval/the Electrical Contracting and Maintenance Division (Division) of Great West Electric Ltd., which provides electrical contracting and maintenance services for industrial plants, offices and warehouses	Fr	A	x			x		x				x
25. I-P Holdings Limited of Thornhill/1) Prepak Intrusion Equipment Company Limited (Prepak), which is engaged in concrete restoration, rehabilitation and erosion control; and 2) CC Chemicals Limited (CC), which manufactures additives for concrete and concrete related products	US	A	x x	x	x	x	x					x
26. Optec N.V./Norris Warming Canada Limited, which designs and supplies heating, ventilating and air conditioning systems for the shipbuilding and ship repair industry	US	D										
27. Page Petroleum Ltd./1) Habco Sales Ltd., which provides a variety of services to the oil and gas industry, including the installation of small diameter pipelines, the operation of well service rigs, and the assembly and installation of wellhead facilities, compressors and gas plant equipment; and 2) Gathering and Service Company Ltd., a small natural gas producer of Calgary Alberta	US	D										
28. Ruttle Plant Holdings Ltd./Digger Excavating Ltd., which is engaged in equipment rentals and in industrial, commercial and residential excavating	UK	A*										
TRADE												
29. Dart Industries Limited/1) Dachem Limited (Dachem), which distributes polymers and compounds, and extrudes plastics, and 2) Colorwel Concentrates Limited (Colorwel), which manufactures colour concentrates used for the colouring of thermoplastics	US	D										
30. Hussmann Store Equipment Limited/Palmer Refrigeration Limited, which sells, installs and services commercial refrigeration equipment	US	A	x x	x				x		x		x
31. Albert H. Jordan, Inc./Fabritec Canada Ltd., which distributes, in Canada, dry-cleaning products manufactured by its parent in the U.S.A., and offers technical services to drycleaning establishments	US	A	x x	x		x						x
32. Lucas Industries Canada Limited/Applied Hydraulics Company Division of Powercon Limited, which distributes hydraulic power units, and repairs and overhauls industrial and mobile hydraulic components	UK	A*										
FINANCE, INSURANCE AND REAL ESTATE												
33. Digican B.V., Belvago Labda B.V. and Lapoca B.V./of a business carried on by Northwest Projects Corporation, consisting of its proposed Digitech Building at Calgary, Alberta, a 25-story office tower and a shopping mall	Ne	A*										

Applicant/acquiree and sector of activity	Applicant's country of control	Allowed (A) or Disallowed (D)	Increased Employment	New Investment	Increased Resource Processing or Use of Canadian Parts & Services	Additional Exports Canadian Participation (as shareholders/directors/ managers)	Improved Productivity & Industrial Efficiency Enhanced Technological Development	Improved Product Variety & Innovation Beneficial Impact on Competition	Compatibility with Industrial and Economic Policies
34. Parkland Mall/Gelmon Corporation Ltd., consisting of its Parkland Mall Shopping Centre at Red Deer, Alberta, a shopping centre complex with retail space, a gasoline service station and a parking lot	US	A	x						x
COMMUNITY, BUSINESS AND PERSONAL SERVICE INDUSTRIES									
35. Norman David Danielson and Susan Mary Danielson and David Axel Danielson/Camp Baribeau, a fishing and hunting camp	US	A	x		x	x	x		x
36. Hans-Juergen Wiemers and Franz Ernst/Besa-River Outfitters Ltd., which operates a wilderness ranch	FRG	A	x	x				x	x
37. Terry Alan Johnson and Robert Michael DeFelice/Rivers Inlet Resort Ltd., which owns and operates a fishing lodge	US	A	x	x					x
38. Laxford Development Corporation Ltd. (Laxford) and Butlin International Holdings Ltd. (Butlin)/Ritz International Hotel of Vancouver, B.C.	UK	A		x	x				x
39. Metropolitan Life Insurance Company of New York/of the business carried on by the Sheraton Centre Division of ITT Industries of Canada Ltd., which operates the Sheraton Centre hotel complex at Toronto	US	A		x	x	x			x
40. Mini-Skools Limited/Ye Golde Carriage Nursery School Inc., which operates a child-care centre	US	A	x					x	x
41. Scanada Slip Form Systems Inc./Systèmes de Coffrage Glissant Scanada Inc./Slipform and Heavylift Division of Linden-Alimak Inc., which is involved in the leasing, selling and manufacturing of slip forming equipment and heavy lift equipment for the construction industry	Swe	A	x		x	x			x

ALLOWED AND DISALLOWED NEW BUSINESS CASES
BENEFITS TO CANADA
APRIL - JUNE 1981

<u>Applicant/new business and sector of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts & Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/ managers)</u>	<u>Improved Productivity & Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety & Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
AGRICULTURE												
1. Inasco Foods (1980) Limited/(name to be determined), to produce fruit and vegetables using the method known as "Hydroponic Culture"	UK	A*										
MINES (INCLUDING MILLING), QUARRIES AND OIL WELLS												
2. Beaver River Sand & Gravel Ltd./(name to be determined), to produce sand and gravel	UK	A	x	x	x		x	x				x
3. Bull Moose Resources Ltd./(name to be determined), to explore for, develop and produce metallic minerals	US	A	x	x	x		x					x
4. Century Gold Mining Co. Ltd./(name to be determined), to explore for, develop and produce gold and other metallic minerals	FRG	A	x	x	x		x					x
5. Cluff Oil Limited/(name to be determined), to explore for, develop and produce oil and gas	UK	A	x	x	x		x					x
6. Cord Holdings Inc./(name to be determined), to engage in placer mining operations for the recovery of gold and platinum	US	A	x	x	x							x
7. Minatco Ltd./(name to be determined), to explore for, develop and produce uranium and other fissionable radioactive materials	Fr	A	x	x	x	x	x		x			x
8. Nippon Kokan Kabushiki Kaisha, Kobe Steel, Ltd., Nippon Steel Ltd. Nippon Steel Corporation, Kawasaki Steel Corporation, Sumitomo Metal Industries, Ltd. and Nisshin Steel Co., Ltd., and Mitsui & Co. Ltd./(name to be determined), to be engaged in exploration for, and the development and production of coal	Jpn	A	x	x	x	x	x				x	x
9. Yukon Barite Company Ltd/(name to be determined), to explore for, develop and produce barite	US	A	x	x	x	x	x				x	x
MANUFACTURING INDUSTRIES												
<u>Food and Beverage Industries</u>												
10. Dr. Kurt Laue/(name to be determined), to manufacture spices, sauces and additives	FRG	A	x	x	x	x	x			x		x
<u>Rubber and Plastics Products Industries</u>												
11. Chemgrate Limited/(name to be determined), to manufacture and sell fiberglass grating and stairtreads	US	A	x	x	x			x		x		x
<u>Textile Industries</u>												
12. Yours Truly, Incorporated/(name to be determined), to manufacture and market quilting kits and accessories	US	A	x	x	x		x					x
<u>Wood Industries</u>												
13. 101297 Canada S.C.C. and Société de Récupération, d'Exploitation et de Développement Forestiers du Québec (Rexfor)/(name to be determined), to manufacture ordinary particle board, laminated particle board and furniture components (knock-down products)	FRG	A	x	x	x	x	x	x			x	x

<u>Applicant/new business and sector of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts & Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/ managers)</u>	<u>Improved Productivity & Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety & Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
<u>Paper and Allied Industries</u>												
14. Dopaco Canada, Inc./(name to be determined), to manufacture paperboard packaging for the fast food industry	US	A	x	x	x	x	x	x	x			x
<u>Printing, Publishing and Allied Industries</u>												
15. Accelerated Christian Education Inc./(name to be determined), to import, distribute and develop educational materials for private schools	US	A	x		x	x				x		x
<u>Primary Metal Industries</u>												
16. Donald McGregor, Richard Brewer and Western Forge & Flange Company/(name to be determined), to manufacture and market stainless steel and high nickel alloy fittings	US	A	x	x	x	x	x		x	x		x
<u>Metal Fabricating Industries (except Machinery and Transportation Equipment Industries)</u>												
17. Hamilton Construction Co./(name to be determined), to manufacture modular portable bridges for use primarily by timber companies and oil and gas companies	US	A	x	x	x		x		x	x		x
18. Hess Concrete Stone Machinery Ltd./(name to be determined), to manufacture moulds used to produce concrete paving stones	FRG	A	x	x	x	x	x	x				x
19. Les Foyers Don-Bar Fireplaces Inc./(name to be determined), to manufacture and sell wall-hung fireplaces.	Swi	A*										
20. Judith Magyarí and Michael Korenda/(name to be determined), to repair pumps and valves and to recondition hydraulic parts for automotive plants and steel mills	US	A	x	x		x	x					x
<u>Machinery Industries (except Electrical Machinery)</u>												
21. Maren Engineering Corporation/(name to be determined), to manufacture baling equipment for industrial materials	US	A	x	x	x	x	x			x	x	x
22. Spun Steel Limited/(name to be determined), to manufacture and market automotive and industrial pulleys	US	A	x	x	x	x	x					x
23. Wilson Trailer Company/(name to be determined), to manufacture two lines of grain, livestock and machine hauling trailers	US	A	x	x	x			x	x	x		x
<u>Electrical Products Industries</u>												
24. Mr. George Kemp/(name to be determined), to provide a service to restore insulation of electric motors and generators using the proprietary "Ayrodev" process	UK	A	x	x	x	x	x	x	x	x		x
<u>Non-Metallic Mineral Products Industries</u>												
25. R.D.B. Building Products Ltd. (R.D.B.)/(name to be determined), to manufacture clay bricks, blocks and tiles for the construction industry	Ita	A	x	x	x	x	x		x	x	x	x
26. Vern Stilson/(name to be determined), to manufacture and distribute porcelain windchimes and mobiles	US	A	x	x	x	x	x					x
27. D.A. White & Co. Limited and Pilkington Tiles (Bermuda) Limited/(name to be determined), to manufacture and market glazed ceramic wall tiles	UK	A*										

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Miscellaneous Manufacturing Industries													
28.	Mayer & Poer Corporation Inc./ (name to be determined), to design, develop, manufacture and market machinery and equipment to produce hydrocarbon fuels from waste by-products	US	A	x	x	x	x	x		x	x		x
CONSTRUCTION INDUSTRY													
29.	Dominion Bridge Company, Limited and McDermott Incorporated/ (name to be determined), which will be involved in the design, fabrication and installation of offshore structures and in the laying of marine pipelines for the oil and gas industry	US	A	x	x	x	x	x		x	x	x	x
30.	Entreprises Saunier Duval and Great West Electric Ltd., The Odyssey Development Group Limited and Mr. Michael Kent Power/ (name to be determined), to provide services for the installation and maintenance of instrumentation, process control, computerized and other automated equipment	Fr	A	x	x	x	x	x	x		x		x
31.	GAL Construction Inc./ (name to be determined), to engage only in the construction of a building addition to the Niagara Falls plant of Abex Industries Ltd.	US	A*										
32.	Lilley Resources Ltd/ (name to be determined), to undertake construction projects	UK	D										
TRANSPORTATION, COMMUNICATION AND OTHER UTILITIES													
33.	Société d'Aménagement Urbain et Rural and Lalonde, Girouard, Letendre & Associés Ltée/ (name to be determined), to provide management services for water treatment plants	Fr	A	x	x		x		x				x
TRADE													
34.	Ankra Corporation of El Segundo/ (name to be determined), to assemble cargo restraint systems for the aerospace, trucking, material handling and recreational markets	US	A	x	x	x		x	x		x		x
35.	CDP - Copy Duplicating Products Canada Ltd./ (name to be determined), to sell, lease and service office copiers	US	A	x	x			x			x		x
36.	Cam-Am Liquids Corp. Ltd./ (name to be determined), to market liquefied petroleum gases	US	A	x	x	x	x	x				x	x
37.	Robert E. Conway and Robert W. Byrne, Jr./ (name to be determined), to import and distribute wood windows, interior and exterior doors and related building products	US	D										
38.	DeSoto Coatings Limited/ (name to be determined), to import detergents, fabric softeners and related products in bulk, warehouse and label these in Canada, and then sell them to Canadian customers	US	A	x	x	x			x				x
39.	Elscint Limited/ (name to be determined), to design and manufacture computer-based medical diagnostic imaging equipment	Isr	A	x	x	x	x	x		x	x		x
40.	Hans Joseph Herkenrath/ (name to be determined), to import and distribute and later to manufacture pigments and related chemicals	FRG	A	x	x	x	x	x			x		x

Applicant/new business and sector of activity		Applicant's country of control	Allowed (A) or Disallowed (D)	Increased Employment	New Investment	Increased Resource Processing or Use of Canadian Parts & Services	Additional Exports	Canadian Participation (as shareholders/directors/ managers)	Improved Productivity & Industrial Efficiency	Enhanced Technological Development	Improved Product Variety & Innovation	Beneficial Impact on Competition	Compatibility with Industrial and Economic Policies
41.	Joel Thomas Hickey/(name to be determined), to operate an art gallery which would sell primarily Canadian Eskimo works of art and, to a lesser extent, brassware, reproduction porcelain and jade jewelry imported from the Orient	US	A*										
42.	Kero-Sun Canada, Ltd./(name to be determined), for distribution in Canada, portable kerosene heaters and parts	US	D										
43.	La Maison du Croissant Ltée./(name to be determined), to produce and sell croissants and French pastries	Fr	A	x	x	x		x			x		x
44.	Charles Albert Mady and Martin Bruseloff/(name to be determined), to operate a grocery store	US	A	x	x	x	x	x					x
45.	Nestier Corporation/(name to be determined), to manufacture and market returnable plastic containers and in-plant material handling systems	US	A*										
46.	Ogden Fibres Ltd./(name to be determined), to engage principally in the export of substandard and waste textile materials	UK	A	x	x		x	x					x
47.	Paradyne Corporation/(name to be determined), to import, distribute, service and ultimately to manufacture high-speed data communications equipment consisting of modern products, PIX systems and related peripheral equipment	US	A	x	x	x		x	x		x	x	x
48.	Patrimonium S.A./(name to be determined), to distribute thermal clothing, primarily underwear made of chlorofibre fabric	Lux	A	x	x	x		x			x		x
49.	Pott Industries Inc./(name to be determined), to sell marine sewage units which would be manufactured in Canada	US	A*										
50.	Repco Incorporated/(name to be determined), to sell, service and assemble two-way radio equipment	US	A	x	x	x		x	x				x
51.	The I. Shor Company, Inc./(name to be determined), to distribute machinery, equipment and supplies to the Canadian jewelry manufacturing industry	US	A	x		x		x	x				x
52.	Start-Rite Shoes Ltd./(name to be determined), to manufacture by subcontract, and to distribute children's footwear	UK	A	x	x	x		x			x		x
FINANCE, INSURANCE AND REAL ESTATE													
53.	E.F. Hutton & Company Inc./(name to be determined), to carry on business as a securities broker, investment dealer, investment advisor and commodity futures merchant	US	D										
54.	Laxford Development Corporation Ltd. (Laxford) and Butlin International Holdings Ltd. (Butlin)/(name to be determined), to demolish the Ritz International Hotel, B.C., construct an office tower on the site and carry on the operations of the office tower	UK	A		x	x							x
55.	London Overseas Confirmer Canada Ltd./(name to be determined), to engage in international trade financing	UK	A	x	x			x	x				x
COMMUNITY, BUSINESS AND PERSONAL SERVICE INDUSTRIES													
56.	93435 Canada Inc./(name to be determined), to acquire and resell franchise rights, manufacturing licences and trademark concessions	Fr	A	x	x	x	x	x	x				x

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57. ALFREDO THE ORIGINAL OF ROME (TORONTO) INC./ (name to be determined), to operate a restaurant specializing in Italian cuisine	US	A	x	x	x		x		x		x
58. Bruce Applebaum/ (name to be determined), to provide specialized advertising services to local radio stations	US	D									
59. Clyde Black and Son, Inc./ (name to be determined), to establish a foundation corn seedstock research station at Rockwood, Ont.	US	A*									
60. Consul Corporation of Minneapolis/ (name to be determined), to operate "Chi-Chi's" restaurants, specializing in Mexican food	US	A	x	x	x		x		x		x
61. Elkins Creek Lodge Ltd./ (name to be determined), to construct and operate a tourist lodge facility	FRG	A	x	x	x		x				x
62. Douglas Fogal, Paul Fogal and Douglas Fogal Jr./ (name to be determined), to conduct guided raft trips on the Rouge River	US	A	x	x	x		x		x		x
63. LKAB International Canada Inc./ (name to be determined), to provide consulting services and equipment to the mining and metallurgical industries	Swe	A	x	x	x	x	x	x	x	x	x
64. Let's Dine Out (Alberta) Ltd./ (name to be determined), to sell subscriptions which would entitle an individual to one free dinner or admission for each dinner or admission purchased	US	A*									
65. Rentokil Group Limited/ (name to be determined), to offer pest control services	UK	D									
66. Selas Corporation of America/ (name to be determined), to design and engineer pyrolysis furnaces and heaters primarily for the petrochemical industry	US	A	x	x	x	x	x	x			x
67. UMA Pritchard Ltd./ (name to be determined), to provide consulting engineering services	Kor	A	x	x	x		x	x	x		x
68. Wood Technology Systems Inc./ (name to be determined), to design and sell machinery and equipment for processing wood and wood products	US	A	x	x	x	x	x	x			x

* - Indicates deemed allowance

KEY TO COUNTRY ABBREVIATIONS*

Alg	Algeria	Hai	Haiti	Ne-A	Netherlands-Antilles
Arg	Argentina	Hun	Hungary	Nor	Norway
Austl	Australia	India	India	Pan	Panama
Aus	Austria	Indo	Indonesia	Phi	Philippines
Bahs	Bahamas	Iran	Iran	Pol	Poland
Bahn	Bahrain	Iraq	Iraq	Por	Portugal
Bel	Belgium	Ire	Ireland	PRC	Peoples' Republic of China
Ber	Bermuda	Isr	Israel	SAf	South Africa
Bra	Brazil	Ita	Italy	Sing	Singapore
Chile	Chile	Jpn	Japan	Sp	Spain
Cze	Czechoslovakia	Kor	Korea	Swe	Sweden
Den	Denmark	Kuw	Kuwait	Swi	Switzerland
Ec	Ecuador	Leb	Lebanon	Syr	Syria
Egy	Egypt	Liech	Liechtenstein	Tai	Taiwan
ES	El Salvador	Lux	Luxembourg	Trin	Trinidad
FRG	Federal Republic of Germany	Mal	Malaysia	Tur	Turkey
Fin	Finland	Mex	Mexico	UK	United Kingdom
Fr	France	Mor	Morocco	US	United States
Gibr	Gibraltar	NZ	New Zealand	USSR	Union of Soviet Socialist Republics
Gre	Greece	Ne	Netherlands	Yug	Yugoslavia
HK	Hong Kong				

* In addition to country abbreviations, there is NrC, which means non-resident Canadian.