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FOREIGN INVESTMENT  
REVIEW ACT

**QUARTERLY**

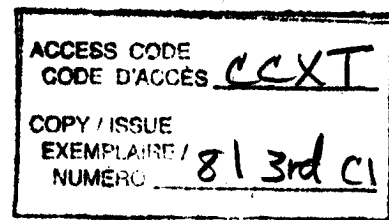
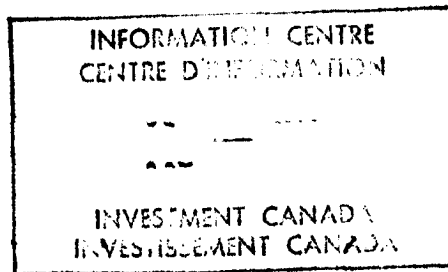
**REPORT**

JULY—SEPTEMBER 1981

Canada

INFORMATION CENTRE  
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INVESTMENT CANADA  
INVESTISSEMENT CANADA



# FOREIGN INVESTMENT REVIEW ACT

# QUARTERLY REPORT

JULY—SEPTEMBER 1981



Government  
of Canada

Foreign Investment  
Review Agency

Gouvernement  
du Canada

Agence d'examen de  
l'investissement étranger



## REVIEW ACTIVITIES

### Applications

The number of applications received by the Agency decreased to 181 in the third quarter of 1981 from 197 in the second quarter. This decrease was distributed equally between acquisition and new-business applications, and was entirely in the manufacturing sector.

### Acquisitions

The Agency received 80 acquisition applications in the third quarter, down from 88 in the second. The highlight of the quarter was the unprecedented increase in the total value of assets involved, which rose from almost \$858 million to more than \$6 billion. However, the majority of applications involved businesses with assets of less than \$2 million (63 percent), and fewer than 100 employees (80 percent). The service sector attracted 63 percent of the applications, and the manufacturing sector, 34 percent. More than half of the proposals (51 percent) came from U.S. investors, and the same proportion involved investments in Ontario.

### New businesses

As with acquisitions, the number of new business applications (101) fell by eight from the preceding quarter. The United States was again the source of the largest number of applications (53 percent), and Ontario was the province most often involved. The service sector continued to attract the majority of the applications (72 percent). Businesses with assets of less than \$2 million accounted for 94 percent of the applications, and businesses expected to employ fewer than 100 people accounted for 97 percent.

### Resolved cases

The number of cases resolved in the third quarter rose to 158 from 128 in the previous quarter, ending the decline registered since the beginning of 1981. Of the 158 cases resolved, 118 were allowed, 18 were disallowed, and 22 were withdrawn by the applicants before a decision was reached.

### Acquisitions

The number of resolved acquisition cases increased markedly, from 49 in the second quarter to 74 in the third. During this third quarter 58 cases were allowed, while 9 were disallowed and 7 were withdrawn by the applicants before a decision was reached.

What follows is an example of an acquisition proposal which was allowed by the government and which was described in detail in a news release published in September. The proposal was by Paccar of Canada Ltd. of Ottawa, a wholly-owned subsidiary of Paccar Inc. of Bellevue, Washington, to acquire control of Russell Brothers, Ltd. of Owen Sound, Ontario, a steel-fabricating company serving the mining, marine and machinery industry and general fabrication sectors. In support of its proposal, the company gave undertakings to manufacture in Canada four models of Wagner underground mining vehicles and parts for after-market support. During the next three years, based on projected sales, the company will nearly double employment at Russell, and in the same period will expend a minimum of \$250,000 on research and development in Canada. Within five years the company will make investments in Canada totalling \$1.2 million, and within three years will give Russell a world product mandate for the vehicles manufactured in Canada.

### New businesses

The number of resolved new business cases rose to 84 from 79 in the previous quarter. Of the 84 cases resolved, 60 were allowed, 9 were disallowed, and 15 were withdrawn by the applicant before a decision was reached.

Some of the new business proposals allowed by the government were described in detail in news releases published during the quarter. The proposal by Apple Computer Inc., of Cupertino, California, for example, included undertakings to carry out research and development in Canada and to promote compatible Canadian technology. In another example, Fichtel and Sachs AG of Schweinfurt, Federal Republic of Germany, which will manufacture clutches, McPherson struts and shock absorbers, undertook to invest \$1.5 million in the new business during the first three years of operation and to export approximately 90 percent of its Canadian production.

A third example is the proposal by Dennison Manufacturing Company of Framingham, Massachusetts, U.S.A. and Canada Development Corporation (CDC) of Toronto, to establish a new business at Mississauga, Ontario, to design and manufacture high speed non-impact printer engines. Initially the CDC will invest \$5 million in the 50-50 joint venture while Dennison will contribute its existing technology and know-how. The new business will immediately employ some 75 highly skilled engineers, technicians and other personnel to perform research and development work and to develop and manufacture prototype printer engines. The joint venture will invest an additional \$10 million to increase manufacturing capacity to enable the new business to commence commercial production in 1982, at which time it is estimated that an additional 80 to 100 people will be employed. The printer engine to be produced by the new business, which expects to export 90 percent of its production, will significantly improve the output capability of data processing equipment.

## OTHER ACTIVITIES

Opinions. During the third quarter of 1981, the Minister gave four eligibility opinions and one relatedness opinion. Two of the eligibility opinions involved the renewal of opinions that Hastings West Investment Ltd. and Oakwood Petroleums Ltd. are considered to be eligible persons within the meaning of the Act. Inter-City Gas Corporation and Kelvin Energy Ltd. received similar opinions for the first time.

Surveillance. During the third quarter, surveillance activity led to 54 investigations that resulted in the filing of five notices under the Act.

Enforcement. In accordance with established procedures for regular monitoring of the implementation of plans and undertakings provided by investors whose applications have been allowed, 231 cases were monitored during the quarter. In addition, 13 disallowed cases were monitored.

Legal proceedings. During the quarter no legal proceedings were begun.

STATISTICAL TABLES

TABLE 1 - Outcome or status	Acquisitions				New businesses			
	1980	1981			1980	1981		
	IV	I	II	III	IV	I	II	III
Reviewable new cases	87	85	88	80	98	104	109	101
Carryover from previous period	129	123	144	183	123	129	167	197
Total of above	216	208	232	263	221	233	276	298
Canadian-controlled	41	45	31 <sup>r</sup>	42	--	--	--	--
Foreign-controlled	46	40	57 <sup>r</sup>	37	--	--	--	--
Total resolved	93	64	49	74	92	66	79	84
Allowed	60	54	37	58	72	44	62	60
Disallowed	11	6	7	9	8	11	6	9
Withdrawn	22	4	5	7	12	11	11	15
Carried over to next period	123	144	183	189	129	167	197	214
Allowed cases as percent of resolved (%)	65	84	76	78	78	67	78	71

TABLE 2 - Country of control*	Acquisitions				New businesses			
	1980	1981			1980	1981		
	IV	I	II	III	IV	I	II	III
Total	87	85	88	80	98	104	109	101
United States	53	57	58	41	57	55	64 <sup>r</sup>	54
United Kingdom	8	10	13	13	13	14	9	10
France	4	4	--	4	7	5	1	8
Germany, West	9	5	5	4	2	6	5	6
Spain	--	--	--	--	--	--	--	--
Sweden	--	2	4	3	1	1	1	3
Switzerland	2	2	2	3	1	1	2	2
Other Western Europe	5	1	3	6	10	9	6	3
Japan	--	1	1	1	2	4	3	2
All other	6	3	2	5	5	9	18 <sup>r</sup>	13

TABLE 3 - Province*	Acquisitions				New businesses			
	1980	1981			1980	1981		
	IV	I	II	III	IV	I	II	III
Newfoundland	1	--	--	1	--	1	2	--
Prince Edward Island	--	--	--	--	--	--	--	--
Nova Scotia	2	1	1	2	3	3	1	1
New Brunswick	1	--	--	2	--	1	--	1
Quebec	13	13	9 <sup>r</sup>	18	12	12	12	16
Ontario	50	44	54 <sup>r</sup>	41	58	64	63	62
Manitoba	--	1	4	2	1	1	6	4
Saskatchewan	--	4	--	--	--	--	--	1
Alberta	10	11	9	5	13	15	11	7
British Columbia	10	10	10 <sup>r</sup>	9	11	7	12	9
The Territories	--	1	1	--	--	--	2	--
Total	87	85	88	80	98	104	109	101

\* Number of reviewable cases

<sup>r</sup> revised

TABLE 4 - Industrial sector\*

	Acquisitions								New businesses			
	1980				1981				1980			
	IV	I	II	III	IV	I	II	III	IV	I	II	III
Total	87	85	88	80	98	104	109	101				
Primary	3	7	2	3	9	9	5	5				
Agriculture, fishing and trapping	1	1	--	1	1	1	1	2				
Forestry	--	--	--	--	--	--	--	--				
Mines, quarries, oil wells	2	6	2	2	8	8	4	3				
Manufacturing	33	31	40	27	35	30	31	23				
Food, beverage and tobacco	4	1	3	--	4	3	1	1				
Rubber, plastic and leather	1	2	4	--	3	--	3	3				
Textiles, knitting and clothing	2	1	1	6	--	4	3	--				
Wood, furniture and paper	1	2	5	3	5	5	--	1				
Printing, publishing and allied	2	3	1	1	2	2	1	--				
Primary metal and metal fabricating	6	6	3	4	7	4	6	2				
Machinery and transport equipment	4	7	6	5	6	5	8	7				
Electrical products	5	2	4	2	2	--	2	1				
Non-metallic mineral products	1	1	3	1	1	2	1	2				
Petroleum and coal products	--	1	--	--	1	1	--	--				
Chemical	1	5	5	3	1	1	3	4				
Miscellaneous	6	--	5	2	3	3	3	2				
Construction and services	51	47	46	50	54	65	73	73				
Construction	1	4	3	4	2	3	7	4				
Transportation, communication, utilities	4	2	3 <sup>r</sup>	2	2	1	3	5				
Trade	23	22	16	28	30	37	35	38				
Finance, insurance and real estate	11	3	5 <sup>r</sup>	4	1	4	3	2				
Community, business and personal services	12	16	19	12	19	20	25	24				

TABLE 5 - Asset value\*

	Acquirees								New businesses							
	Number				Assets in \$millions				Number				Assets in \$millions			
	1980	1981	1980	1981	1980	1981	1980	1981	1980	1981	1980	1981	1980	1981	1980	1981
Asset range in \$ thousands	IV	I	II	III	IV	I	II	III	IV	I	II	III	IV	I	II	III
up to 499	20	23	27	19	4.8	4.4	6.3	3.8	73	74	84 <sup>r</sup>	72	8.0	8.0	10.2	5.9
500 - 999	15	17	10	19	10.9	11.9	7.3	12.2	9	8	8 <sup>r</sup>	13	6.4	4.9	6.0 <sup>r</sup>	8.0
1,000 - 1,999	14	20	15	12	22.2	28.3	21.2	16.0	8	12	11	10	10.4	17.8	13.7	13.3
2,000 - 4,999	12	10	16	6	35.8	29.4	51.3 <sup>r</sup>	21.4	4	2	4	4	11.5	13.6	26.8 <sup>r</sup>	
5,000 - 9,999	11	3	7	6	66.9	21.2	54.5	44.3	--	1	2	--	--	--	--	--
10,000 - 24,999	9	4	7	10	154.0	65.9	103.0	147.4	--	4	--	--	--	51.4	--	101.3
25,000 and above	6	8	6	8	923.9	628.9	615.1	5843.3	4	3	--	2	294.0	318.3	--	--
Total	87	85	88	80	1218.5	790.0	858.7 <sup>r</sup>	6088.4	98	104	109	101	330.3	414.0	56.7 <sup>r</sup>	128.5

TABLE 6 Employment range\*

	Acquirees								New businesses							
	Number				Employment				Number				Employment			
	1980	1981	1980	1981	1980	1981	1980	1981	1980	1981	1980	1981	1980	1981	1980	1981
Employment range	IV	I	II	III	IV	I	II	III	IV	I	II	III	IV	I	II	III
0 - 24	41	51	47 <sup>r</sup>	36	290	502 <sup>r</sup>	473 <sup>r</sup>	251	85	91	92	90	628	559 <sup>r</sup>	809	577
25 - 99	35	26	19	28	1695	1231	1087	1481	6	7	16	8	254	351	901	299
100 - 199	6	1	9 <sup>r</sup>	7	927	826	1155 <sup>r</sup>	976	4	3	1	1	487	421	--	--
200 - 499	1	2	8	2	6448	2403	666		2	3	--	1	1382	1027	--	1215
500 and above	4	5	5	7	7743	8037	8987		1	--	--	1	--	--	--	--
Total	87 <sup>r</sup>	85	88	80	9360 <sup>r</sup>	10302 <sup>r</sup>	13155 <sup>r</sup>	12361	98	104	109	101	2751	2358 <sup>r</sup>	1710	2091

\* Number of reviewable cases

<sup>r</sup> revised



ALLOWED AND DISALLOWED ACQUISITION CASES  
BENEFITS TO CANADA  
JULY - SEPTEMBER 1981

Applicant/Acquiree and sector of activity	Applicant's country of control	Allowed (A) or Disallowed (D)	Increased Employment	New Investment	Increased Resource Processing or Use of Canadian Parts & Services	Additional Exports	Canadian Participation (as shareholders/directors/ managers)	Improved Productivity & Industrial Efficiency	Enhanced Technological Development	Improved Product Variety & Innovation	Beneficial Impact on Competition	Compatibility with Industrial and Economic Policies
<b>MINES (INCLUDING MILLING), QUARRIES AND OIL WELLS</b>												
1. The British Petroleum Company Limited/Selco Mining Corporation Limited, which is engaged in the development and production of minerals and in the provision of technical services and equipment to the mining industry	UK	D										
<b>MANUFACTURING INDUSTRIES</b>												
<u>Food and Beverage Industries</u>												
2. Amstel Brewery Holdings Limited/Henninger Brewery (Ontario) Ltd., which brews, bottles and markets beer	Ne	A	x	x	x	x		x		x	x	x
3. Nestlé Enterprises Limited/the frozen food business of Robin Hood Multifoods Inc., which manufactures, distributes and sells prepared frozen food	Swi	A	x	x	x		x	x		x		x
<u>Rubber and Plastics Products Industries</u>												
4. The Guthrie Corporation Limited/Angus Fire Armour Ltd., which manufactures and markets various types of fire hose	UK	A		x		x	x	x		x		x
<u>Knitting Mills</u>												
5. Ontario Hosiery Mfg. Co. Inc./Goth-Text Limited, which manufactures and distributes sports and dress hosiery	Ber	A			x		x	x				x
<u>Clothing Industries</u>												
6. Blue Bell, Inc./Jantzen of Canada Limited, which manufactures spectator and active sportswear as well as swimwear and sweaters	US	A	x	x		x		x		x		x
7. Unitor Ships Service A/S/Imperial Products & Manufacturing Limited, which manufactures and sells foam neoprene garments and accessories for cold water survival, waterskiing and diving	Nor	A	x	x		x		x				x
8. TD1480 Canada Inc. and Vidal Sassoon of Canada Limited/Technologie du vêtement de sport Inc., which manufactures under contract Vidal Sassoon women's, men's and children's designer jeans	US	A	x	x	x	x	x			x		x
<u>Wood Industries</u>												
9. Sherwood Bears (S) Pte. Ltd. and Mr. N.J. Nielsen/Nor-Wes Cedar Homes (1978) Ltd., which designs and manufactures prefabricated "chalet-style" cedar homes and sells them on a retail basis	Sing	A	x	x	x	x						x
<u>Furniture and Fixture Industries</u>												
10. Newell Companies Inc./Drapery Hardware Division of The Stanley Works Limited, which assembles and distributes drapery hardware	US	A	x	x	x		x	x		x		x

<u>Applicant/Acquiree and sector of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
<u>Paper and Allied Industries</u>												
11. Sonoco Limited - Sonoco Limitée/Kingstube Limited, which manufactures specially wound paper tubes	US	A	x	x			x	x				x
<u>Printing, Publishing and Allied Industries</u>												
12. Bertelsmann Aktiengesellschaft/Bantam Books of Canada Ltd., which is engaged in the distribution of paperbacks	FRG	A			x					x		x
13. MMM Dexter Canada Inc./Dexter Color Canada Division of Coscan Industries Ltd., which produces and distributes a full line of mainly scenic postcards and other pictorial products	US	A	x	x	x	x	x	x		x		x
<u>Primary Metal Industries</u>												
14. Paccar of Canada Ltd./Russell Brothers, Ltd., which is a service-oriented steel fabricating company serving industries which include the mining, marine, machinery and general fabrication sectors	US	A	x	x	x	x	x		x	x		x
<u>Metal Fabricating Industries (except Machinery and Transportation Equipment Industries)</u>												
15. The Electric Furnace Company/Wilkinson Chutes (Canada) Limited, which manufactures and sells metal rubbish and laundry chutes and other similar products for use in multi-story buildings	US	D										
16. G.K. Technologies, Incorporated (GKT)/Automation Industries Limited (Automation Canada), which manufactures a variety of environmental products ranging from gas fired boilers to flexible ducts for ventilation and air conditioning, provides a service for the non-destructive testing of railroad tracks and sells non-destructive testing instruments and systems	US	A	x	x	x		x	x				x
17. Unlimited Textures Co. Ltd./Industrial Platers (Windsor) Inc., which operates a metalplating shop	US	A	x	x		x	x		x	x		x
<u>Machinery Industries (except Electrical Machinery)</u>												
18. Dixon Automatic Tool, Inc./of the Mechanization Division of Arbell Equipment Limited, which manufactures and distributes posts for handling equipment used in manufacturing operations	US	A	x	x	x		x	x			x	x
<u>Transportation Equipment Industries</u>												
19. The Perfect-Hofmann Co. Ltd. and Hofmann Balancing Techniques Limited/the wheel weights division of Hofmann Balancing Techniques Limited, which manufactures and sells wheel balancing weights	US	A	x	x	x		x					x
<u>Electrical Products Industries</u>												
20. Andahl Corporation/Tran Communications Limited, which is engaged in the design, manufacture, sale and support of electronic digital data communications networks and equipment	US	A	x	x		x	x	x	x			x
21. BBC Brown Boveri Canada Inc./of the Power Division of I-T-E Industries Limited, which manufactures low and medium voltage switchgear used to transmit and distribute electricity primarily to utilities and industrial sites	Swi	A	x	x	x	x	x	x		x	x	x

Applicant/Acquiree and sector of activity		Applicant's country of control	Allowed (A) or Disallowed (D)	Increased Employment	New Investment	Increased Resource Processing or Use of Canadian Parts & Services	Additional Exports	Canadian Participation (as shareholders/directors/ managers)	Improved Productivity & Industrial Efficiency	Enhanced Technological Development	Improved Product Variety & Innovation	Beneficial Impact on Competition	Compatibility with Industrial and Economic Policies
22.	Canadian General Electric Company Limited/Compagnie Electrique du Canada Limitee/Canadian Appliance Manufacturing Company Limited, which manufactures major household appliances	US	D										
23.	Tesco Engineering Company/Seismic Cable Service Ltd., which assembles seismic cable networks for sale to geophysical contractors and repairs these networks	US	D										
<u>Non-Metallic Mineral Products Industries</u>													
24.	Ford Motor Company/Pilkington Glass Industries Limited, which is a primary producer of flat glass and a manufacturer of fabricated glass products	US	A	x		x	x		x		x	x	x
25.	Polyker Inc./Industries Ceramco (Canada) Ltée, which manufactures and distributes unglazed ceramic tiles	Ita	A	x	x	x	x	x	x				x
<u>Petroleum and Coal Products Industries</u>													
26.	Kruger Inc./Craftwell Containers and Packaging Limited, which manufactures and markets corrugated paper containers from sheet stock	US	A	x	x	x		x	x				x
27.	Sandoz Ltd./Ex-Lax, Ltd. - Ex-Lax, Ltée, which manufactures packages and sells proprietary drugs	Swi	A	x		x		x					x
<u>Miscellaneous Manufacturing Industries</u>													
28.	Bowmar Instrument Corporation/JMR Instruments Canada Ltd., which manufactures geodetic positioning and mapping systems and related peripheral equipment	US	A*										
29.	Waltham Watch Company of Canada Ltd./Waltham Canada Compagnie de Montres Ltée/Jaltex Jewellery Manufacturing Co. Ltd., which manufactures and sells jewellery	US	A	x	x	x		x			x		x
CONSTRUCTION INDUSTRY													
30.	La Compagnie des Ascenseurs Acme Ltée/Acme Elevator Company Ltd./Affiliated Construction Maintenance Elevator Ltd., which erects, services and maintains elevators and escalators	Fr	A	x	x				x				x
31.	Robert Merten, Bradley Merten, Donald Jenck and Philip Merten/Tillamook Concrete Grooving Ltd., which is engaged in the cutting of grooves in the concrete floors of dairy barns, holding pens and feed lots to prevent cattle from slipping and injuring themselves	US	A*										
TRANSPORTATION, COMMUNICATION AND OTHER UTILITIES													
32.	Tricil Limited/Fiore's Disposal Services, a division of F. Fiore & Son Limited, which collects and disposes of solid waste from industrial and commercial sources	UK	A	x					x				x
TRADE													
33.	Bally Canada Inc./Spence Limited	Swi	A	x	x	x			x	x	x		x

Applicant/Acquiree and sector of activity	Applicant's country of control	Allowed (A) or Disallowed (D)	Increased Employment	New Investment	Increased Resource Processing or Use of Canadian Parts & Services	Additional Exports	Canadian Participation (as shareholders/directors/managers)	Improved Productivity & Industrial Efficiency	Enhanced Technological Development	Improved Product Variety & Innovation	Beneficial Impact on Competition	Compatibility with Industrial and Economic Policies
34. Datapoint Corporation/the Data Systems Division of TRW Canada Ltd., relating to the distribution and servicing of Datapoint's electronic office equipment	US	D										
35. Delbo Enterprises (Minnesota) Inc./Pako Graphics Ltd., which imports and distributes commercial photofinishing equipment, graphic arts processing equipment and medical X-ray film processing equipment	US	A			x	x	x					x
36. EHV Weidmann Industries, Inc./BS&W Whiteley (Canada) Limited, which imports and distributes pressboard to customers in the electrical equipment manufacturing industry	Swi	A	x	x	x							x
37. Fabri-Centers of America, Inc./Gold's Fabrics, Ltd., which sells women's fashions and home decoration fabrics, notions, patterns and sewing accessories	US	A*										
38. Goring Kerr Limited/G.K. Systems Corporation Limited, which markets Goring's line of industrial metal detectors in Canada	UK	A	x	x	x							x
39. Gulf Canada Limitee/Les Petroles Yamaska Ltee, which distributes heating oil	US	D										
40. Harper & Row Publishers, Inc./J.B. Lippincott Company of Canada Ltd., engaged in the importation and distribution of medical and nursing texts and periodicals	US	D										
41. Hendrickson Mfg. (Canada) Limited/Falcon Equipment Ltd., which is engaged primarily in the distribution and servicing of suspension products, primarily used for heavy-duty trucks and trailers	US	A	x				x	x				x
42. Houston Wire and Cable Company/Texcan Cables Limited, which distributes electrical wire and cable	US	A	x	x	x	x		x				x
43. Liquid Carbonic Inc./Eastern Oxygen Limited, which is engaged in the retail distribution of industrial gases, welding electrodes and welding equipment	US	A	x								x	x
44. Mercer Optical Corporation/Mercer Consolidated (Canada) Ltd., which imports and distributes prescription lenses, sunglasses and spectacle frames	UK	A	x	x	x					x		x
45. North American Philips Corporation/a business carried on by The Consumer Electronics Products Division of GTE Sylvania Canada Limited/GTE Sylvania Canada Limitee, which is engaged primarily in the resale and distribution of replacement electronic products	Ne	A	x	x		x	x					x
46. Office International Group (Canada) Limited/Better Office Systems Ltd., which sells and services office equipment and sells office furniture and supplies	UK	A		x	x	x						x
47. SGB Group Limited/Jackson Scaffolding Limited, which leases and sells scaffolding	UK	D										
48. Stihl International GmbH/Timberland Supply Co. Ltd., which distributes chain saws and accessories	FRG	A	x	x	x	x						x
49. Tandy Brands, Inc./The Bombay Furniture Company of Canada, Inc., which imports and retails reproduction antique furniture and home accessories	US	A	x	x	x							x
50. Tooling Investments Ltd./Alfred Herbert (Canada) Limited, which distributes and services machine tools and equipment primarily designed for the metal cutting and metal forming industries	UK	A	x	x							x	x

Applicant/Acquiree and sector of activity	Applicant's country of control	Allowed (A) or Disallowed (D)	Increased Employment	New Investment	Increased Resource Processing or Use of Canadian Parts & Services	Additional Exports	Canadian Participation (as shareholders/directors/managers)	Improved Productivity & Industrial Efficiency	Enhanced Technological Development	Improved Product Variety & Innovation	Beneficial Impact on Competition	Compatibility with Industrial and Economic Policies
51. The Velux Corporation/Velux-Canada Inc., which sells Velux roof windows to building dealers throughout Canada	US	A	x									x
FINANCE, INSURANCE AND REAL ESTATE												
52. Reed Stenhouse Companies Limited - Les Compagnies Reed Stenhouse, Limitée/Twin City Insurance Services Limited, engaged in the general insurance agency business	UK	A	x	x						x		x
53. Sarbo Investments N.V./a business carried on by Ari Developments Ltd., consisting of a shopping centre, office building and hotel complex	SAr	A	x	x	x		x	x				x
COMMUNITY, BUSINESS AND PERSONAL SERVICE INDUSTRIES												
54. Fred Bettschen and Renee Bettschen/The Wolverine Lodge of Lynn Lake, a hunting and fishing camp	US	A		x	x							x
55. Burke International Research Corporation (Burke U.S.)/Burke International Research Limited, which provides a full range of qualitative and quantitative market research services in Canada	US	D										
56. Canadian Linen Supply Co. Ltd./Medicine Hat Laundry and Linen Supply Ltd., a business which provides linen supply service, commercial laundry and drycleaning service	US	A	x					x				x
57. Copthorne Holdings Ltd./the Harbour Castle Hilton Hotel and Convention Centre (Harbour Castle), of Toronto, Ontario, of the Hotel Division of Campeau Corporation of Nepean, Ontario, Harbour Castle is a hotel and convention centre complex	HK	A		x	x							x
58. Emerald Hotels Canada Ltd./Niakwa Travelodge Motel, a motel and restaurant business	UK	A		x	x			x				x
59. Glacier Management Company/Waterton Transport Co. Ltd., which manages the Prince of Wales Hotel	US	A	x									x
60. International Foods Co., Ltd./Aero International Enterprises Ltd., which operates a Japanese food restaurant and provides inflight meals to JAL	Jpn	A	x				x					x
61. Phillips Barratt Kaiser Engineering Ltd./the engineering and construction management business carried on by Phillips Barratt and of control of the business carried on by Henry J. Kaiser Company (Canada) Ltd./La Compagnie Henry J. Kaiser (Canada) Ltée (Kaiser), Phillips Barratt provides architectural services and consulting engineering and construction management services for the forest, mining, food and transportation industries. Kaiser provides consulting engineering and construction management services for steel, aluminum and cement plants and rapid transit projects	US	A	x	x	x	x	x	x				x
62. The Pillsbury Company/Steak and Ale Restaurants Ltd., which operates two "dinner house" restaurants, specializing in steak, prime ribs and shell fish	US	A			x		x					x
63. Robert James Roche and Joan Marie Roche/Camp Narrows Lodge of Fort Francis, a tourist camp consisting of seven cabins and a 20-seat dining lounge	US	A		x	x							x
64. Cindi Ann Te Krony/Barbizon School, which operates a modelling and fashion school and modelling agency	US	A*										

<u>Applicant/Acquiree and sector of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/ managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
65. Western Linen Supply Co. Ltd./Dusty's Rental Services Ltd., which operates a garment rental and dust control business	US	A	x	x	x			x		x		x
66. Wynn's Outfitting Ltd./Northern Cassiar Safaris, which offers outfitting services to hunters	US	A	x	x	x							x

\* Indicates deemed allowance

#### KEY TO COUNTRY ABBREVIATIONS\*

Alg	Algeria	Hai	Haiti	Nor	Norway
Arg	Argentina	Hun	Hungary	Pan	Panama
Austl	Australia	Indi	India	Phi	Philippines
Aus	Austria	Indo	Indonesia	Pol	Poland
Bahs	Bahamas	Iran	Iran	Por	Portugal
Bahn	Bahrein	Iraq	Iraq	PRC	Peoples' Republic of China
Bel	Belgium	Ire	Ireland	SAR	Saudi Arabia
Ber	Bermuda	Isr	Israel	SAf	South Africa
Bra	Brazil	Ita	Italy	Sing	Singapore
Chile	Chile	Jpn	Japan	Sp	Spain
Cze	Czechoslovakia	Kor	Korea	Swe	Sweden
Den	Denmark	Kuw	Kuwait	Swi	Switzerland
Ec	Ecuador	Leb	Lebanon	Syr	Syria
Egy	Egypt	Liech	Liechtenstein	Tai	Taiwan
ES	El Salvador	Lux	Luxembourg	Trin	Trinidad
FRG	Federal Republic of Germany	Mal	Malaysia	Tur	Turkey
Fin	Finland	Mex	Mexico	UK	United Kingdom
Fr	France	Mor	Morocco	US	United States
Gibr	Gibraltar	NZ	New Zealand	USSR	Union of Soviet Socialist Republics
Gre	Greece	Ne	Netherlands	Yug	Yugoslavia
HK	Hong Kong	Ne-A	Netherlands-Antilles	Zam	Zambia

\* In addition to country abbreviations, there is NrC, which means non-resident Canadian.

ALLOWED AND DISALLOWED NEW BUSINESS CASES  
BENEFITS TO CANADA  
JULY - SEPTEMBER 1981

<u>Applicant/new business and sector of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
<b>AGRICULTURE</b>											
1. Alexander John Mitchell/(name to be determined), to own and operate a farm property	Ber	A	x	x	x		x	x			x
2. Supi Farms Ltd./(name to be determined), to operate a fur farm	Fin	D									
3. Western Lettuce Now Inc./(name to be determined), to grow lettuce in greenhouses	Ne	A	x	x	x		x	x	x	x	x
<b>MINES (INCLUDING MILLING), QUARRIES AND OIL WELLS</b>											
4. First Mississippi Corporation/(name to be determined), to explore for, develop and produce metallic minerals	US	A	x	x	x		x				x
5. Hollands Aannemersbedrijf Zanen Verstoep N.V./(name to be determined), to engage in dredging activities in the Beaufort Sea	Ne	A	x		x			x	x		x
6. Homestake Mineral Development Company/(name to be determined), to explore for and produce gold, silver and metals found in association with gold and silver	US	A	x	x	x						x
7. Norman Mines Ltd./(name to be determined), to explore for, develop and produce metallic minerals	US	A	x	x	x		x				x
<b>MANUFACTURING INDUSTRIES</b>											
<u>Food and Beverage Industries</u>											
8. Pisces Trading Company Limited and Keiji Ihara/(name to be determined), to be engaged primarily in the production of herring roe	Jpn	D									
<u>Rubber and Plastics Products Industries</u>											
9. E-A-R Division of Cabot Corporation/(name to be determined), to manufacture, package and distribute expandable foam plastic ear plugs for hearing protection	US	A	x	x	x		x		x		x
10. Hydro Action Industries Inc./(name to be determined), to manufacture plumbing fixtures for use with whirlpool baths and swimming pools	US	A	x	x	x	x	x		x		x
11. Tetra Pak Inc./(name to be determined), to manufacture continuous chains of plastic drinking straws	Swe	A	x	x	x		x	x		x	x
12. Textstyrene Plastics Inc./(name to be determined), to manufacture and sell cupgrade expandable polystyrene	US	A	x	x	x	x	x	x	x	x	x
<u>Textile Industries</u>											
13. Fiber Materials, Inc./(name to be determined), to manufacture and market carbon felt and rigid carbon insulation materials	US	A	x	x	x	x	x	x	x	x	x
<u>Wood Industries</u>											
14. Cascade Pole Company/(name to be determined), to produce wooden utility poles and foundation and marine piles	US	A	x	x	x	x	x	x			x

<u>Applicant/new business and sector of activity</u>	<u>Applicant's country of control</u>	<u>Allowed (A) or Disallowed (D)</u>	<u>Increased Employment</u>	<u>New Investment</u>	<u>Increased Resource Processing or Use of Canadian Parts &amp; Services</u>	<u>Additional Exports</u>	<u>Canadian Participation (as shareholders/directors/managers)</u>	<u>Improved Productivity &amp; Industrial Efficiency</u>	<u>Enhanced Technological Development</u>	<u>Improved Product Variety &amp; Innovation</u>	<u>Beneficial Impact on Competition</u>	<u>Compatibility with Industrial and Economic Policies</u>
15. Insilco Corporation/(name to be determined), to market packaged homes	US	D										
<u>Furniture and Fixture Industries</u>												
16. Spacesaver Corporation/(name to be determined), to import and later to manufacture by sub-contract and sell mobile shelving systems	US	A	x	x	x		x					x
<u>Paper and Allied Industries</u>												
17. Alton Packaging Corporation/(name to be determined), to manufacture and distribute paper tubes and cores	Ire	A	x	x	x	x	x			x	x	x
<u>Printing, Publishing and Allied Industries</u>												
18. La Société Tex Couleur Canada Inc./Tex Colour Canada Inc./(name to be determined), to manufacture heat transfer paper for the textile industry	UK	A	x	x	x	x	x	x			x	x
<u>Metal Fabricating Industries (except Machinery and Transportation Equipment Industries)</u>												
19. LPC/(name to be determined), to develop and manufacture solar products and geothermal systems	US	A	x	x	x	x		x	x			x
20. Manchester Tank & Equipment Company/(name to be determined), to manufacture liquid propane tanks for motor vehicle engine fuel applications	US	A	x	x	x	x	x	x	x	x		x
21. Tri-State Engineering Company/(name to be determined), to manufacture welded wire products for the materials handling industry	US	A	x	x	x	x	x					x
<u>Machinery Industries (except Electrical Machinery)</u>												
22. Auto-Methods Co./(name to be determined), to design, manufacture and install material/parts handling systems	US	A	x	x	x	x	x	x				x
23. Canadian Encon Fan Industries Limited/(name to be determined), to assemble and sell electric ceiling fans and controls	US	A	x	x	x		x			x		x
24. Dennison Manufacturing Company and Canada Development Corporation/(name to be determined), to design and manufacture high speed non-impact printer engines	US	A	x	x	x	x	x	x	x	x	x	x
25. Hubert M. Drossback, Jan S. Johansen, F.O. Huff, Ruth Reid, William A. Bell, Fraser Reid, James L. Davis and Steven Bell/(name to be determined), to manufacture specialty machinery and corrugated thermoplastic tubing	FRG	A	x	x	x	x	x				x	x
26. IBH Machinery Inc./(name to be determined), to import, manufacture and sell front-end loaders and vibrating compacting machines	FRG	A	x	x	x	x	x			x		x
27. Prof. Dr. Heribert Lob/(name to be determined), to manufacture coin counting and packaging machines	FRG	A	x	x	x	x	x			x		x
28. RO Cranes & Equipment of Canada Ltd./(name to be determined), to manufacture truck-mounted, hydraulically-operated, telescopic, stiff-boom cranes	US	A	x	x	x	x	x	x	x	x	x	x



Applicant/new business and sector of activity		Applicant's country of control	Allowed (A) or Disallowed (D)	Increased Employment	New Investment	Increased Resource Processing or Use of Canadian Parts & Services	Additional Exports	Canadian Participation (as shareholders/directors/ managers)	Improved Productivity & Industrial Efficiency	Enhanced Technological Development	Improved Product Variety & Innovation	Beneficial Impact on Competition	Compatibility with Industrial and Economic Policies
29.	The Bradbury Company, Inc./ (name to be determined), to manufacture roll forming machines, machinery parts and related tools and dies	US	A	x	x	x		x					x
<u>Transportation Equipment Industries</u>													
30.	Fichtel and Sachs AG/ (name to be determined), to manufacture clutches, McPherson struts and shock absorbers	FRG	A	x	x	x	x	x			x	x	x
<u>Electrical Products Industries</u>													
31.	Camesa Cables Ltd./ (name to be determined), to manufacture and sell electromechanical cables	Mex	A	x	x	x	x	x		x	x	x	x
<u>Non-Metallic Mineral Products Industries</u>													
32.	Kevin B. Driscoll/ (name to be determined), to manufacture ceramic tableware	Zam	A	x	x	x		x		x	x		x
33.	Marley Ltd./ (name to be determined), to manufacture and market concrete roof tiles	UK	A	x	x	x	x	x		x	x	x	x
<u>Chemical and Chemical Products Industries</u>													
34.	Aquanautics Corporation/ (name to be determined), to manufacture foam neoprene	US	A	x	x	x	x	x		x	x	x	x
35.	Austin Productions (Canada) Limited/ (name to be determined), to manufacture polystyrene loose fill packaging materials	US	D										
36.	Economics Laboratory Canada, Ltd./ (name to be determined), to manufacture chemical dust suppressants	US	A	x	x	x	x	x	x	x	x		x
37.	SermeTel Incorporated/ (name to be determined), to apply anti-corrosion agents to aircraft engines and other industrial equipment and to engage in the reworking of turbine engine blades	US	A	x	x	x	x	x		x	x	x	x
38.	107462 Canada Inc./ (name to be determined), to manufacture and market legume inoculants for the North American market	US	A	x	x	x	x	x	x	x	x		x
<u>Miscellaneous Manufacturing Industries</u>													
39.	Nord Bitumi S.A.S. and Petrofina Canada Inc./ (name to be determined), to manufacture asphalt-based sheeting for the construction industry	Ita	A	x	x	x	x	x	x	x	x	x	x
40.	D.C. Tanner Company/ (name to be determined), to manufacture lapel pins, rings and related jewellery articles and to market them as part of recognition award programs	US	A	x	x	x	x	x			x		x
41.	Tom Jacobs Enterprises, Inc./ (name to be determined), to manufacture and distribute racing and training equipment for alpine and cross-country skiing	US	A	x	x	x		x			x		x
<u>CONSTRUCTION INDUSTRY</u>													
42.	Volker Stevin Dredging B.V./ (name to be determined), to engage in dredging and associated activities related to exploration, development, production and transportation of energy resources	Ne	A	x		x		x	x	x		x	x

Applicant/new business and sector of activity		Applicant's country of control	Allowed (A) or Disallowed (D)	Increased Employment	New Investment	Increased Resource Processing or Use of Canadian Parts & Services	Additional Exports	Canadian Participation (as shareholders/directors/ managers)	Improved Productivity & Industrial Efficiency Enhanced Technological Development	Improved Product Variety & Innovation Beneficial Impact on Competition	Compatibility with Industrial and Economic Policies
TRANSPORTATION, COMMUNICATION AND OTHER UTILITIES											
43. Société de Contrôle Technique Socotex, S.A. and Sodarcac, Inc./ (name to be determined), to provide for insurance purposes, services relating to disaster prevention, risk evaluation and technical inspection	Fr	A	x	x			x	x		x	x
TRADE											
44. Apple Computer Inc./ (name to be determined), to import, distribute and possibly manufacture computers and related products	US	A	x	x		x	x	x	x	x	x
45. Augat Inc./ (name to be determined), to assemble and distribute a broad range of electro-mechanical components and services for the electronics industry	US	A	x	x		x		x		x	x
46. British Heritage Collection Limited/ (name to be determined), to import, frame and distribute brass-rubbed art work	UK	A	x	x		x		x			x
47. Emperor Clock Company/ (name to be determined), to distribute primarily grandfather clocks and to a lesser extent, other clocks and furniture, mainly in do-it-yourself kit form	US	A	x	x		x	x	x			x
48. Enmet Corporation and Richard J. Reeves/ (name to be determined), to distribute and service combustible and toxic gas detection equipment	US	A	x			x		x	x		x
49. Florales Marketing Inc./ (name to be determined), to import and distribute cut flowers	Col	D									
50. Hogefico S.A. and Laboratoire Du-Var Incorporée/ (name to be determined), to distribute cosmetics and domestic care products	Fr	A	x	x		x	x	x			x
51. Jewel Tool Supply Ltd./ (name to be determined), to distribute equipment, hand tools, materials and supplies to the jewellery manufacturing industry	US	A	x	x		x		x			x
52. Kasa International Table Tennis Limited/ (name to be determined), to be engaged in the importation, wholesale and mail order distribution and manufacture of table tennis equipment	UK	A	x	x		x		x		x	x
53. Kochi Corporation/ (name to be determined), to purchase and export fish and fish products	Jpn	A	x	x			x			x	x
54. Mobili Designs International Ltd./ (name to be determined), to distribute furniture	Austl	A*									
55. Organic Beauty Products Inc./ (name to be determined), to manufacture and sell natural-based health and beauty care products	US	A	x	x		x	x	x	x	x	x
56. Poot Lichtenergie BV/ (name to be determined), to market greenhouse lighting fixtures and to contract for their manufacture	Ne	A		x		x	x			x	x
57. Research Planning Institute Inc./ (name to be determined), to provide geological consulting services	US	A	x	x			x		x	x	x
58. Sandy Hill Corporation/ (name to be determined), to manufacture through subcontract, and to market pulp and paper machinery	US	A	x	x		x	x	x		x	x
59. Spectra-Physics, Inc./ (name to be determined), to import and distribute laser products and accessories	US	D									

Applicant/new business and sector of activity	Applicant's country of control	Allowed (A) or Disallowed (D)	Increased Employment	New Investment	Increased Resource Processing or Use of Canadian Parts & Services	Additional Exports	Canadian Participation (as shareholders/directors/managers)	Improved Productivity & Industrial Efficiency	Enhanced Technological Development	Improved Product Variety & Innovation	Beneficial Impact on Competition	Compatibility with Industrial and Economic Policies
60. TW Kutter, Inc./ (name to be determined), to distribute and service food processing and packaging machinery, parts and accessories	US	A*										
61. Tricon Associates Incorporated/ (name to be determined), to sell colours and dyes to the producers of foods, drugs and cosmetics	US	A	x	x						x	x	x
62. Veltronic Exports Limited/ (name to be determined), to import, distribute and assemble personal cosmetic tanning apparatus	Ne	A	x		x	x	x					x
FINANCE, INSURANCE AND REAL ESTATE												
63. Groupe Maison Familiale, S.A./ (name to be determined), to develop residential properties	Fr	D										
COMMUNITY, BUSINESS AND PERSONAL SERVICE INDUSTRIES												
64. Coronet Colour Corp./ (name to be determined), to provide photographic services to performing artists	US	A	x	x	x		x			x		x
65. Future Focus Health Systems Ltd./ (name to be determined), to design and administer, in conjunction with a Canadian insurance company, systems and programs for group dental health care	US	A	x	x	x		x	x		x	x	x
66. International Gold Corporation Limited/ (name to be determined), to promote the use of gold for industrial and investment purposes	SAf	D										
67. National Socket Screw Manufacturing Limited and The Dayton Sure-Grip & Shore Company/ (name to be determined), to manufacture concrete form fasteners	US	A	x	x	x		x			x		x
68. L.T. Nelson Associates, Inc./ (name to be determined), to provide management consulting services	US	D										
69. Smokenders/Northwest, Inc./ (name to be determined), to conduct a program for the cessation of tobacco smoking	US	A	x	x	x		x	x				x

\* Indicates deemed allowance