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# **The State of Competition in the Canadian Petroleum Industry**

## **Volume VII**

**Index:  
Documents,  
Hearing Transcripts and  
other Sources Referenced  
in Volumes II through VI**

**The State of Competition in the Canadian Petroleum Industry**

Statement of Evidence and Material Submitted to the  
Restrictive Trade Practices Commission in Connection with an  
Inquiry under Section 47 of the Combines Investigation  
Act

relating to

**THE EXPLORATION FOR, AND THE IMPORTATION, PRODUCTION,  
PURCHASE, MANUFACTURE, STORAGE, TRANSPORTATION,  
DISTRIBUTION, BARTER, SUPPLY AND SALE OF CRUDE OIL,  
PETROLEUM, REFINED PETROLEUM PRODUCTS AND RELATED  
PRODUCTS**

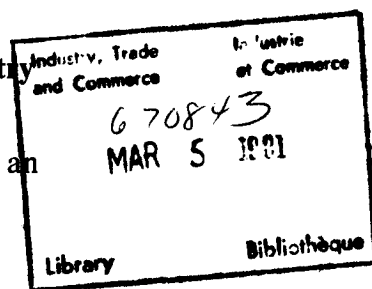
by

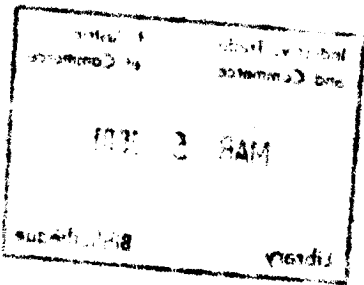
**Robert J. Bertrand, Q.C.,**  
Director of Investigation and Research  
Combines Investigation Act

**Volume VII — Index: Documents, Hearing Transcripts and  
other Sources Referenced in Volumes II  
through VI**

This is one of a set of seven volumes comprising the Statement of Evidence and Material submitted to the Restrictive Trade Practices Commission in this matter by the Director of Investigation and Research under the Combines Investigation Act. The volumes comprising this Statement include:

- |            |   |
|------------|---|
| Volume I   | — Findings, Issues and Remedies   |
| Volume II  | — The Domestic Sector: An Overview of the Environment, Industry Behaviour and Performance     |
| Volume III | — International Linkages: Canada and the World Petroleum Market                               |
| Volume IV  | — The Production Sector   |
| Volume V   | — The Refining Sector   |
| Volume VI  | — The Marketing of Gasoline   |
| Volume VII | — Index: Documents, Hearing Transcripts and other Sources Referenced in Volumes II through VI |





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**VOLUME VII: INDEX: DOCUMENTS, HEARING TRANSCRIPTS AND  
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**VOLUME VII: INDEX: DOCUMENTS, HEARINGS TRANSCRIPTS AND  
OTHER SOURCES REFERENCED IN VOLUMES  
II THROUGH VI—EXPLANATORY NOTES**

This index is intended for reference purposes only, to assist parties interested in appearing before the Restrictive Trade Practices Commission.

This volume consists of an index of documents, hearings transcripts and other sources referred in Volumes II through VI of the Statement of Evidence and Material. The index does not encompass Volume I since the material in Volume I is based upon either the contents of Volumes II through VI or upon sources that are referenced in Volume I itself. The index numbers for each entry correspond to the index numbers in the respective volume. The index reference numbers in Volumes II through VI should not be confused with the footnote references which are found on the bottom of the page on which each footnote appears.

The following example shows the information contained in each index reference for seized documents:

<u><i>Index Number</i></u>	<u><i>Descriptive Category In Index</i></u>	<u><i>Description</i></u>	<u><i>Explanatory Notes For Descriptive Categories</i></u>
258	No.	65444	Serial number placed on single document seized
	Co.	Gulf	Short form for name of company on whose premises seized documents found
	Part of:	65421-79	The inter-related series of seized documents (e.g., a study, or memorandum and attachments) in which the single document was located.
	Doc. date:	Feb. 29, 1969	The date of authorship of the single document, if applicable or on inter-related series.

<u><i>Index Number</i></u>	<u><i>Descriptive Category In Index</i></u>	<u><i>Description</i></u>	<u><i>Explanatory Notes For Descriptive Categories</i></u>
	Author:	R. I. Hoskins	The author or authors if can be identified for the single document or inter-related series.

<u>Index Number</u>	<u>Descriptive Category In Index</u>	<u>Description</u>	<u>Explanatory Notes For Descriptive Categories</u>
	Subject:	GOCAN 1969 Crude Supply	Title of single document or, as applicable, of inter-related series; if there is no title, "subject" has been determined from the document

If the author cannot be identified with certainty, "Unknown" is stated; if the date is uncertain, "Undated" is stated.

Citations for hearings held during the course of the petroleum inquiry appear as in the example below:

<u>Index Number</u>	<u>Descriptive Category In Index</u>	<u>Description</u>	<u>Explanatory Notes For Descriptive Categories</u>
960	No.	Toronto Hearings, Vol. III, pp. 385-6	Identification of hearings by location, volume of transcript for that location, page number, company testifying official representatives
	Part of:	Shell Testimony of Mr. C. F. Williams, V. Pres. Public Affairs and Corporate Planning	Official testifying, official's position in company he represents

Doc. date: April 24, 1975      Date testimony given by the official in "Part of:"

Evidence obtained from exhibits submitted, in response to an order issued by a member of the Restrictive Trade Practices Commission, (RTPC), during hearings held in the course of the inquiry, are referenced in accordance with the following example:

<u><i>Index Number</i></u>	<u><i>Descriptive Category In Index</i></u>	<u><i>Description</i></u>	<u><i>Explanatory Notes For Descriptive Categories</i></u>
363	No.	Exhibit T-19, pp. 3382, 3385	Number of exhibit specifically cited as identified by member of, or hearing officer appointed by the Commission; page number is serial number placed for reference on each sheet of an exhibit by officials in the Bureau of Competition Policy.
	Co.	Shell	Short form name of company submitting exhibit in response to order issued by a member of the Commission.
	Part of:	Exhibit T-19 pp. 3371-88	Number of exhibit indicating the serial numbers of the complete inter-related set of single documents in which the specifically cited item is located.
	Doc. date:	Toronto Hearings, 1975	Identifies the specific hearings before the RTPC (by city and year) at which the cited exhibit was submitted.
	Author:	Unknown	Person authorizing the exhibit, if identical; often the company submitting such exhibits did not identify the person when preparing the exhibit.
	Subject:	Summary of Contract Provisions covering Foreign Crude Oil Procurements for the Years 1955-74 inclusive	Subject as identified in the specific exhibit.



There is one further type of reference requiring explanation. Imperial Oil Limited in response to an order for a return of information submitted what is referred to as their "Quebec Study" on gasoline marketing. For the purposes of identification the "Quebec Study" is designated in the index by the letters IGDS (Imperial Gasoline Dealer Study) and serial numbers for the relevant page, as shown in the following example:

<u>Index Number</u>	<u>Descriptive Category In Index</u>	<u>Description</u>	<u>Explanatory Notes For Descriptive Categories</u>
697	No. Co.	IGDS 1394 Imperial	Study identification plus specific serial number  Company always is Imperial Oil Limited for IGDS series
	Part of:	Quebec Study, Book #4	The Quebec Study comprises of all the memoranda, study drafts and commentary written during the course of preparing the study.
	Author:	Unknown	Often the specific individual author is not identifiable

Volumes II through VI of the Statement of Evidence and Material, particularly Volume VI, *The Marketing of Gasoline*, are based in part upon evidence from inquiries other than the petroleum inquiry. The only distinction in the index between citations from these inquiries and the petroleum inquiry is the identification of these other inquiries following the serial number, as in the following example:

728: No.           68 (Gasoline Western)  
Co.           Imperial  
Part of:   67-70  
Doc. date: July 27, 1960  
Author:   A. E. Elliot Area Sales Supervisor  
Subject:   Establishing Price Differentials in Winnipeg

Material and evidence from the following inquiries are cited in addition to the petroleum inquiry itself; the data of these inquiries is indicated in the index itself, as shown above:

Gasoline Atlantic  
Gasoline Sudbury  
Gasoline Western  
Gasoline Winnipeg II

**INDEX**  
**to**  
**VOLUME II**  
**THE DOMESTIC SECTOR:**  
**AN OVERVIEW OF THE**  
**ENVIRONMENT, INDUSTRY**  
**BEHAVIOUR AND PERFORMANCE**



1.       No.               30951  
         Co.               Shell  
         Part of:       30900-72  
         Doc. date:     June 28, 1971  
         Author:        G.A. Bevan, Western Marketing Regional Manager  
         Subject:       Observations and Suggestions on a Shell International Draft  
                         Marketing Scenario into the 1980's
2.       No.               99890  
         Co.               Imperial  
         Part of:       99890-3  
         Doc. date:     February 20, 1969  
         Author:        C & E Department  
         Subject:       Continental Oil Policy
3.       No.               109480  
         Co.               Imperial  
         Part of:       109388-488  
         Doc. date:     November, 1968  
         Author:        Economics & Statistics Department, Calgary  
         Subject:       Government Reaction and Attitudes Crude Oil Market Planning  
                         Study
4.       No.               109480  
         Co.               Imperial  
         Part of:       109388-488  
         Doc. date:     November, 1968  
         Author:        Economics & Statistics Department, Calgary  
         Subject:       Government Reaction and Attitudes Crude Oil Market Planning  
                         Study
5.       No.               109479  
         Co.               Imperial  
         Part of:       109388-488  
         Doc. date:     November, 1968  
         Author:        Economics & Statistics Department, Calgary  
         Subject:       Government Reaction and Attitudes Crude Oil Market Planning  
                         Study
6.       No.               117971  
         Co.               Imperial  
         Part of:       117962-86  
         Doc. date:     July 22, 1960  
         Author:        Unknown  
         Subject:       Imperial's Viewpoint on the Current Crude Oil Marketing  
                         Situation
7.       No.               89362-3  
         Co.               Imperial  
         Part of:       89342-64  
         Doc. date:     February 8, 1966  
         Author:        B.H. Mackenzie  
         Subject:       Imperial Presentation to Venezuelan Inter-ministerial Tax Com-  
                         mission *Supply and Demand in Canadian Oil Industry*

8.       No.               118723  
          Co.            Imperial  
          Part of:       118722-7  
          Doc. date:    June 7, 1962  
          Author:       Unknown  
          Subject:       Product Price Situation
9.       No.               89359-60  
          Co.            Imperial  
          Part of:       89342-64  
          Doc. date:    February 8, 1966  
          Author:       B.H. Mackenzie  
          Subject:       Imperial Presentation to Venezuelan Inter-ministerial Tax Com-  
                            mission *Supply and Demand in Canadian Oil Industry*
10.      No.               46433-4  
          Co.            Texaco  
          Part of:       46427-40  
          Doc. date:    May 27, 1963  
          Author:       Economics Department  
          Subject:       National Energy Board and National Oil Policy
11.      No.               117963  
          Co.            Imperial  
          Part of:       117962-86  
          Doc. date:    July 22, 1960  
          Author:       Unknown  
          Subject:       Imperial's Viewpoint on the Current Crude Oil Marketing  
                            Situation
12.      No.               117964  
          Co.            Imperial  
          Part of:       117962-86  
          Doc. date:    July 22, 1960  
          Author:       Unknown  
          Subject:       Imperial's Viewpoint on the Current Crude Oil Marketing  
                            Situation
13.      No.               117964  
          Co.            Imperial  
          Part of:       117962-86  
          Doc. date:    July 22, 1960  
          Author:       Unknown  
          Subject:       Imperial's Viewpoint on the Current Crude Oil Marketing  
                            Situation
14.      No.               117967  
          Co.            Imperial  
          Part of:       117962-86  
          Doc. date:    July 22, 1960  
          Author:       Unknown  
          Subject:       Imperial's Viewpoint on the Current Crude Oil Marketing  
                            Situation

15.      No.                117962-86  
         Co.                Imperial  
         Part of:          117962-86  
         Doc. date:        July 22, 1960  
         Author:            Unknown  
         Subject:          Imperial's Viewpoint on the Current Crude Oil Marketing  
                                 Situation
16.      No.                117962  
         Co.                Imperial  
         Part of:          117962-86  
         Doc. date:        July 22, 1960  
         Author:            Unknown  
         Subject:          Imperial's Viewpoint on the Current Crude Oil Marketing  
                                 Situation
17.      No.                117962  
         Co.                Imperial  
         Part of:          117962-86  
         Doc. date:        July 22, 1960  
         Author:            Unknown  
         Subject:          Imperial's Viewpoint on the Current Crude Oil Marketing  
                                 Situation
18.      No.                117963  
         Co.                Imperial  
         Part of:          117962-86  
         Doc. date:        July 22, 1960  
         Author:            Unknown  
         Subject:          Imperial's Viewpoint on the Current Crude Oil Marketing  
                                 Situation
19.      No.                117965  
         Co.                Imperial  
         Part of:          117962-86  
         Doc. date:        July 22, 1960  
         Author:            Unknown  
         Subject:          Imperial's Viewpoint on the Current Crude Oil Marketing  
                                 Situation
20.      No.                117971  
         Co.                Imperial  
         Part of:          117962-86  
         Doc. date:        July 22, 1960  
         Author:            Unknown  
         Subject:          Imperial's Viewpoint on the Current Crude Oil Marketing  
                                 Situation
21.      No.                117972  
         Co.                Imperial  
         Part of:          117962-86  
         Doc. date:        July 22, 1960  
         Author:            Unknown  
         Subject:          Imperial's Viewpoint on the Current Crude Oil Marketing  
                                 Situation

22.      No.                    117972  
            Co.                    Imperial  
            Part of:               117962-86  
            Doc. date:             July 22, 1960  
            Author:                Unknown  
            Subject:                Imperial's Viewpoint on the Current Crude Oil Marketing  
   Situation
23.      No:                    117977  
            Co.                    Imperial  
            Part of:               117962-86  
            Doc. date:             July 22, 1960  
            Author:                Unknown  
            Subject:                Imperial's Viewpoint on the Current Crude Oil Marketing  
   Situation
24.      No.                    16368  
            Co.                    Hudson's Bay Oil & Gas  
            Part of:               16365-8  
            Doc. date:             September 19, 1958  
            Author:                R.C.B.  
            Subject:                Possible Joint Efforts
25.      No.                    117964  
            Co.                    Imperial  
            Part of:               117962-86  
            Doc. date:             July 22, 1960  
            Author:                Unknown  
            Subject:                Imperial's Viewpoint on the Current Crude Oil Marketing  
   Situation
26.      No.                    115873  
            Co.                    Imperial  
            Part of:               115872-3  
            Doc. date:             June 22, 1962  
            Author:                W.O. Twaits  
            Subject:                Discussion regarding prevention of importation of products into  
   Ontario
27.      No.                    111968  
            Co.                    Imperial  
            Part of:               111958-70  
            Doc. date:             June 6, 1960  
            Author:                E.R. Cutlan  
            Subject:                Profitability to Jersey of a Montreal Pipeline
28.      No.                    5291  
            Co.                    Interprovincial  
            Part of:               5289-91  
            Doc. date:             March 2, 1973  
            Author:                Globe & Mail Press Clipping  
            Subject:                Western Oil Claimed Costly for Ontario

29.      No.                    57364-6  
         Co.                    Texaco  
         Part of:               57361-6  
         Doc. date:            February 21, 1973  
         Author:               National Energy Board  
         Subject:               Crude Oil Price History at Ontario and Quebec Refineries
30.      No.                    111958-70  
         Co.                    Imperial  
         Part of:               111958-70  
         Doc. date:            June 6, 1960  
         Author:               E.R. Cutlan  
         Subject:               Profitability to Jersey of a Montreal Pipeline
31.      No.                    111960  
         Co.                    Imperial  
         Part of:               111958-70  
         Doc. date:            June 6, 1960  
         Author:               E.R. Cutlan  
         Subject:               Profitability to Jersey of a Montreal Pipeline
32.      No.                    115906  
         Co.                    Imperial  
         Part of:               115906-7  
         Doc. date:            April 17, 1961  
         Author:               W.O. Twaits  
         Subject:               Letter Headed — Telephone Conversation with Dr. Howland of  
   the National Energy Board
33.      No.                    45309  
         Co.                    Shell  
         Part of:               45277-327  
         Doc. date:            March, 1966  
         Author:               Transportation & Supplies  
         Subject:               The Threat To The National Oil Policy Due To The Importation  
   Of Motor Gasoline And Distillates West Of The National Oil  
   Policy Line
34.      No.                    18025  
         Co.                    Mobil  
         Part of:               18002-35  
         Doc. date:            December, 1961  
         Author:               Economics Division, Controllers Department  
         Subject:               The Crude Oil Price Structure in Canada
35.      No.                    117970  
         Co.                    Imperial  
         Part of:               117962-86  
         Doc. date:            July 22, 1960  
         Author:               Unknown  
         Subject:               Imperial's Viewpoint on the Current Crude Oil Marketing  
   Situation



36.      No.                    117986  
          Co.                    Imperial  
          Part of:            117962-86  
          Doc. date:        July 22, 1960  
          Author:            Unknown  
          Subject:          Product Imports (the need for them & their relation to crude imports)
37.      No.                    117970  
          Co.                    Imperial  
          Part of:            117962-86  
          Doc. date:        July 22, 1960  
          Author:            Unknown  
          Subject:          Imperial's Viewpoint on the Current Crude Oil Marketing Situation
38.      No.                    46431  
          Co.                    Texaco  
          Part of:            46427-40  
          Doc. date:        February 21, 1963  
          Author:            Economics Department  
          Subject:          National Energy Board and National Oil Policy
39.      No.                    45314  
          Co.                    Shell  
          Part of:            45278-327  
          Doc. date:        November 12, 1964  
          Author:            Unknown  
          Subject:          Note of Meeting held in Ottawa between Representatives of N.E.B., Shell Canada Ltd., Toronto, Shell International Petroleum Co., London
40.      No.                    120054-5  
          Co.                    Imperial  
          Part of:            120054-8  
          Doc. date:        April 20, 1970  
          Author:            R.W. Sullivan  
          Subject:          Contravention of National Oil Policy
41.      No.                    127298  
          Co.                    Imperial  
          Part of:            127286-300  
          Doc. date:        July, 1959  
          Author:            Unknown  
          Subject:          The Price War In Greater Toronto -Confidential
42.      No.                    127290  
          Co.                    Imperial  
          Part of:            127286-300  
          Doc. date:        July, 1959  
          Author:            Unknown  
          Subject:          The Price War In Greater Toronto -Confidential

43.       No.               44887-8  
          Co.               Shell  
          Part of:       44864-91  
          Doc. date:     January, 1964  
          Author:       H.O. Economics & Development Dept.  
          Subject:       Metro Toronto Price Study Regular Grade Gasoline Private and  
                          Confidential
44.       No.               120066  
          Co.               Imperial  
          Part of:       120059-67  
          Doc. date:     March 19, 1970  
          Author:       W.E. Barratt  
          Subject:       Ontario Imports Problem
45.       No.               90990  
          Co.               Imperial  
          Part of:       90989-97  
          Doc. date:     November 10, 1969  
          Author:       R.W. Sullivan  
          Subject:       Data on Motor Gasoline Imports to Eastern Canada
46.       No.               90990  
          Co.               Imperial  
          Part of:       90989-97  
          Doc. date:     November 10, 1969  
          Author:       R.W. Sullivan  
          Subject:       Data on Motor Gasoline Imports to Eastern Canada
47.       No.               90995  
          Co.               Imperial  
          Part of:       90989-97  
          Doc. date:     November 10, 1969  
          Author:       Logistics and Marketing Department  
          Subject:       Motor Gasoline Imports to Eastern Canada
48.       No.               117975  
          Co.               Imperial  
          Part of:       117962-86  
          Doc. date:     July 22, 1960  
          Author:       Unknown  
          Subject:       Imperial's Viewpoint on the Current Crude Oil Marketing  
                          Situation
49.       No.               115872  
          Co.               Imperial  
          Part of:       115872-3  
          Doc. date:     June 22, 1962  
          Author:       W.O. Twaits  
          Subject:       Discussion re Prevention of Importation of Products into Ontario
50.       No.               46430-1  
          Co.               Texaco  
          Part of:       46427-40  
          Doc. date:     February 21, 1963  
          Author:       Economics Department  
          Subject:       National Energy Board and National Oil Policy

51.      No.                    46168  
         Co.                    Texaco  
         Part of:            46168-9  
         Doc. date:        February 24, 1964  
         Author:            H.T. Hudson  
         Subject:           National Oil Policy Cost to Texaco Canada
52.      No.                    46169  
         Co.                    Texaco  
         Part of:            46168-9  
         Doc. date:        February 24, 1964  
         Author:            H.T. Hudson  
         Subject:           National Oil Policy Cost to Texaco Canada
53.      No.                    117957  
         Co.                    Imperial  
         Part of:            117956-61  
         Doc. date:        May 31, 1960  
         Author:            J.A. Cogan  
         Subject:           Montreal Crude and Product Prices
54.      No.                    46169  
         Co.                    Texaco  
         Part of:            46168-9  
         Doc. date:        February 24, 1964  
         Author:            H.T. Hudson  
         Subject:           National Oil Policy Cost to Texaco Canada
55.      No.                    48996  
         Co.                    Texaco  
         Part of:            48953-49016  
         Doc. date:        May, 1969  
         Author:            Economics Department  
         Subject:           Chart & Table — Annual Refinery Runs Competitor Analysis  
                                 1956-1968
56.      No.                    49001  
         Co.                    Texaco  
         Part of:            48953-49016  
         Doc. date:        May, 1969  
         Author:            Economics Department  
         Subject:           Chart & Table — Net Annual Crude and Gas Liquids Production  
                                 Competitor Analysis 1956-1968
57.      No.                    49003  
         Co.                    Texaco  
         Part of:            48953-49016  
         Doc. date:        May, 1969  
         Author:            Economics Department  
         Subject:           Chart & Table — Total Annual Crude Production as a Percent-  
                                 age of Annual Refinery Runs Competitor Analysis 1956-1968

58.      No.                    124219  
         Co.                    Imperial  
         Part of:            124218-9  
         Doc. date:        December 11, 1970  
         Author:            Crude Marketing Division  
         Subject:           Table — Effect of 25¢/Bbl Crude Price Increase on Canadian  
                                 Majors (Assuming No Price Recovery for Petroleum Products)
59.      No.                    45305  
         Co.                    Shell  
         Part of:            45278-327  
         Doc. date:        September 21, 1964  
         Author:            Unknown  
         Subject:           Minutes of Meeting held in Ottawa September 18, 1964 —  
                                 Representatives of N.E.B. & Shell Canada Ltd.
60.      No.                    45280-1  
         Co.                    Shell  
         Part of:            45278-327  
         Doc. date:        March, 1966  
         Author:            Transportation and Supplies  
         Subject:           The Threat to the National Oil Policy due to the Importation of  
                                 Motor Gasoline and Distillates West of the National Oil Policy  
                                 Line
61.      No.                    45292  
         Co.                    Shell  
         Part of:            45277-327  
         Doc. date:        March, 1966  
         Author:            Transportation & Supplies  
         Subject:           The Threat To The National Oil Policy Due To The Importation  
                                 Of Motor Gasoline And Distillates West Of The National Oil  
                                 Policy Line
62.      No.                    45283  
         Co.                    Shell  
         Part of:            45277-327  
         Doc. date:        March, 1966  
         Author:            Transportation & Supplies  
         Subject:           The Threat To The National Oil Policy Due To The Importation  
                                 Of Motor Gasoline And Distillates West Of The National Oil  
                                 Policy Line
63.      No.                    117975  
         Co.                    Imperial  
         Part of:            117962-86  
         Doc. date:        July 22, 1960  
         Author:            Unknown  
         Subject:           Imperial's Viewpoint on the Current Crude Oil Marketing  
                                 Situation



71.      No.                    26123  
         Co.                    Shell  
         Part of:               26120-5  
         Doc. date:             May 27, 1970  
         Author:               Economics & Planning, T. & S.  
         Subject:               The National Oil Policy
72.      No.                    57426  
         Co.                    Texaco  
         Part of:               57425-6  
         Doc. date:             Undated  
         Author:               Unknown  
         Subject:               Meeting with Mr. P.G. Scotchmer of the National Energy Board  
   on September 22, 1966
73.      No.                    57426  
         Co.                    Texaco  
         Part of:               57425-6  
         Doc. date:             Undated  
         Author:               Unknown  
         Subject:               Meeting with Mr. P.G. Scotchmer of the National Energy Board  
   on September 22, 1966
74.      No.                    45291  
         Co.                    Shell  
         Part of:               45278-327  
         Doc. date:             March, 1966  
         Author:               Transportation and Supplies  
         Subject:               The Threat to the National Oil Policy due to the Importation of  
   Motor Gasoline and Distillates West of the National Oil Policy  
   Line
75.      No.                    91766  
         Co.                    Imperial  
         Part of:               91765-7  
         Doc. date:             June 28, 1967  
         Author:               M.J. Huffman  
         Subject:               National Energy Board Contact
76.      No.                    109015  
         Co.                    Imperial  
         Part of:               108962-9060  
         Doc. date:             January 25, 1968  
         Author:               C.&P.D. [Jersey]  
         Subject:               Western Hemisphere Supply Study Draft #5
77.      No.                    59869  
         Co.                    Gulf  
         Part of:               59833-77  
         Doc. date:             April, 1969  
         Author:               Corporate Planning and Economics Department  
         Subject:               Crude Oil Supply and Demand in United States and Canada to  
   1985 and a Discussion of a Montreal Pipeline

78.       No.               59871  
          Co.               Gulf  
          Part of:       59833-77  
          Doc. date:     April, 1969  
          Author:       Corporate Planning and Economics Department  
          Subject:       Crude Oil Supply and Demand in United States and Canada to  
                          1985 and a Discussion of a Montreal Pipeline
79.       No.               59874-5  
          Co.               Gulf  
          Part of:       59833-77  
          Doc. date:     April, 1969  
          Author:       Corporate Planning and Economics Department  
          Subject:       Crude Oil Supply and Demand in United States and Canada to  
                          1985 and a Discussion of a Montreal Pipeline
80.       No.               59872-5  
          Co.               Gulf  
          Part of:       59833-77  
          Doc. date:     April, 1969  
          Author:       Corporate Planning and Economics Department  
          Subject:       Crude Oil Supply and Demand in United States and Canada to  
                          1985 and a Discussion of a Montreal Pipeline
81.       No.               59874-5  
          Co.               Gulf  
          Part of:       59833-77  
          Doc. date:     April, 1969  
          Author:       Corporate Planning and Economics Department  
          Subject:       Crude Oil Supply and Demand in United States and Canada to  
                          1985 and a Discussion of a Montreal Pipeline
82.       No.               111232-69  
          Co.               Imperial  
          Part of:       111232-69  
          Doc. date:     December, 1966  
          Author:       Brief prepared by members of: British American Oil Co. Ltd.,  
                          Imperial Oil Ltd., Interprovincial Pipe Line Co., Shell Canada  
                          Ltd., Texaco Canada Ltd.  
          Subject:       A Program for Expanding Canadian Crude Oil Sales in the  
                          United States
83.       No.               111245  
          Co.               Imperial  
          Part of:       111232-69  
          Doc. date:     December, 1966  
          Author:       Brief prepared by members of: British American Oil Co. Ltd.,  
                          Imperial Oil Ltd., Interprovincial Pipe Line Co., Shell Canada  
                          Ltd., Texaco Canada Ltd.  
          Subject:       A Program for Expanding Canadian Crude Oil Sales in the  
                          United States

84.      No.                    90915  
         Co.                    Imperial  
         Part of:               90894-988  
         Doc. Date:            December 22, 1967  
         Author:               Unknown  
         Subject:               Western Hemisphere Supply Study
85.      No.                    107656  
         Co.                    Imperial  
         Part of:               107655-8  
         Doc. date:            July 15, 1968  
         Author:               A.F. Gomm  
         Subject:               Acquisition of Producing Properties
86.      No.                    108988  
         Co.                    Imperial  
         Part of:               108962-9060  
         Doc. date:            January 25, 1968  
         Author:               C.&P.D. [Jersey]  
         Subject:               Western Hemisphere Supply Study — Draft #5
87.      No.                    108988  
         Co.                    Imperial  
         Part of:               108962-9060  
         Doc. date:            January 25, 1968  
         Author:               C.&P.D. [Jersey]  
         Subject:               Western Hemisphere Supply Study — Draft #5
88.      No.                    109023  
         Co.                    Imperial  
         Part of:               108962-9060  
         Doc. date:            January 25, 1968  
         Author:               C.&P.D. [Jersey]  
         Subject:               Western Hemisphere Supply Study — Draft #5
89.      No.                    109023  
         Co.                    Imperial  
         Part of:               108962-9060  
         Doc. date:            January 25, 1968  
         Author:               C.&P.D. [Jersey]  
         Subject:               Western Hemisphere Supply Study — Draft #5
90.      No.                    109027  
         Co.                    Imperial  
         Part of:               108962-9060  
         Doc. date:            January 25, 1968  
         Author:               C.&P.D. [Jersey]  
         Subject:               Western Hemisphere Supply Study — Draft #5
91.      No.                    109574-8  
         Co.                    Imperial  
         Part of:               109574-8  
         Doc. date:            October 23, 1968  
         Author:               D.K. McIvor  
         Subject:               Markets for Canadian Crude Oil in the 1970's



92. No. 115986  
Co. Imperial  
Part of: 115984-97  
Doc. date: June 16, 1971  
Author: Corporate Planning Services  
Subject: National Oil Policy Study
93. No. 117804-9  
Co. Imperial  
Part of: 117804-10  
Doc. date: August 12, 1969  
Author: D.K. McIvor, Co-ordination & Economics Department  
Subject: Interim Coverage of Eastern Canada with North American Crude Oil
94. No. 111067-9  
Co. Imperial  
Part of: 111067-9  
Doc. date: August 20, 1969  
Author: Unknown  
Subject: The Problem of the National Oil Policy with respect to Ontario
95. No. 111070-4  
Co. Imperial  
Part of: 111070-4  
Doc. date: August 21, 1969  
Author: Unknown  
Subject: A Proposal to Deal with the Ontario Imports Problem
96. No. 115969-71  
Co. Imperial  
Part of: 115969-78  
Doc. date: August 20, 1969  
Author: Unknown  
Subject: The Problem of the National Oil Policy with respect to Ontario
97. No. 115972-6  
Co. Imperial  
Part of: 115969-78  
Doc. date: August 21, 1969  
Author: Unknown  
Subject: A Proposal to Deal with the Ontario Imports Problem
98. No. 101184-5  
Co. Imperial  
Part of: 101184-5  
Doc. date: February 6, 1961  
Author: W.O. Twaits  
Subject: Summary of discussions with Mr. McKinnon of the N.E.B. and Mr. Hees, Minister of Industry, Trade & Commerce re: N.O.P. General & Licensing System
99. No. 92937-9  
Co. Imperial  
Part of: 92937-41  
Doc. date: January 29, 1968  
Author: J.W. Hamilton  
Subject: Petroleum Industry Council

100. No. 96546  
Co. Imperial  
Part of: 96546-9  
Doc. date: November 28, 1969  
Author: W.E. Barratt  
Subject: Discussions with NEB
101. No. 80850  
Co. Gulf  
Part of: 80844-53  
Doc. date: April 14, 1969  
Author: D.S. Lyall  
Subject: Canadian Oil Policy
102. No. 26125  
Co. Shell  
Part of: 26120-5  
Doc. date: May 27, 1970  
Author: Economics & Planning, T. & S.  
Subject: The National Oil Policy
103. No. 99890  
Co. Imperial  
Part of: 99890-3  
Doc. date: February 20, 1969  
Author: C. & E. Dept.  
Subject: Continental Oil Policy — Proprietary
104. No. 99799  
Co. Imperial  
Part of: 99798-800  
Doc. date: March 6, 1969  
Author: C.W. Mann  
Subject: Western Canadian Crude Oil Price
105. No. Statistics Canada, Catalogue # 65007
106. No. 71462  
Co. Gulf  
Part of: 71461-6  
Doc. date: January 26, 1972  
Author: C.W. Fitzwilliam  
Subject: Crude Price Increases Venezuela & Middle East
107. No. Statistics Canada, Catalogue # 45-204
108. No. 71461  
Co. Gulf  
Part of: 71461-6  
Doc. date: January 26, 1972  
Author: C.W. Fitzwilliam, Financial Planning & Control  
Subject: Crude Price Increases Venezuela & Middle East

109.      No.                    112963  
            Co.                    Imperial  
            Part of:               112963-4  
            Doc. date:            April 22, 1970  
            Author:                M.J. Huffman  
            Subject:              Mogas Transfers — Ontario, Proposed Exchange or Purchase/  
   Sale Arrangement with Petrofina for Ontario and Quebec —  
   NOP Effect
110.      No.                    65319  
            Co.                    Gulf  
            Part of:               65291-330  
            Doc. date:            April 19, 1972  
            Author:                Unknown  
            Subject:              Meeting with Gotco Pittsburgh, April 14, 1972
111.      No.                    21244  
            Co.                    Shell  
            Part of:               21235-55  
            Doc. date:            July 14, 1972  
            Author:                H.O. T. & S. Supply Planning  
            Subject:              Toronto/Montreal Crude Price Differential
112.      No.                    55617  
            Co.                    Texaco  
            Part of:               55615-8  
            Doc. date:            May 8, 1970  
            Author:                J.G. Light  
            Subject:              National Energy Board Regulations
113.      No.                    83948-9  
            Co.                    Sun  
            Part of:               83947-9  
            Doc. date:            March 3, 1972  
            Author:                B.T. Abbott  
            Subject:              Visit to the National Energy Board
114.      No.                    24734  
            Co.                    Shell  
            Part of:               24732-4  
            Doc. date:            September 15, 1972  
            Author:                Unknown  
            Subject:              Net Transfers of Foreign Origin Motor Gasoline Into Central  
   and Western Ontario
115.      No.                    112964  
            Co.                    Imperial  
            Part of:               112963-4  
            Doc. date:            April 22, 1970  
            Author:                M.J. Huffman  
            Subject:              Proposed Exchange or Purchase/Sale Arrangement with  
   Petrofina for Ontario and Quebec — NOP Effect

116.      No.                85902  
            Co.                Sun  
            Part of:            85902-3  
            Doc. date:          February 2, 1971  
            Author:            B.T. Abbott  
            Subject:            Report on Visit to the National Energy Board, January 5, 1971
117.      No.                24732  
            Co.                Shell  
            Part of:            24732-4  
            Doc. date:          September 20, 1972  
            Author:            Unknown  
            Subject:            Note of Discussion with N.E.B., September 20, 1972
118.      No.                18025  
            Co.                Mobil  
            Part of:            18002-35  
            Doc. date:          December, 1961  
            Author:            Economics Division, Controllers Department  
            Subject:            The Crude Oil Price Structure in Canada
119.      No.                124650-1  
            Co.                Imperial  
            Part of:            124643-51  
            Doc. date:          January 9, 1973  
            Author:            W.O. Twaits  
            Subject:            Press Release — Price Increase
120.      No.                122501  
            Co.                Imperial  
            Part of:            122466-504  
            Doc. date:          May, 1959  
            Author:            J.F. Barrett  
            Subject:            Crude Oil Cost and Competitive Comparison
121.      No.                18008  
            Co.                Mobil  
            Part of:            18002-35  
            Doc. date:          December, 1961  
            Author:            Economics Division, Controllers Department  
            Subject:            The Crude Oil Price Structure in Canada
122.      No.                44533  
            Co.                Shell  
            Part of:            44533  
            Doc. date:          Undated  
            Author:            Unknown  
            Subject:            Canada — Comparison of Laid Down Costs of Crude Oil —  
                                 Canadian Funds — December 1959
123.      No.                118723  
            Co.                Imperial  
            Part of:            118722-7  
            Doc. date:          June 7, 1962  
            Author:            Unknown  
            Subject:            Product Price Situation

124. No. 18012  
Co. Mobil  
Part of: 18002-35  
Doc. date: December, 1961  
Author: Economics Division, Controllers Department  
Subject: The Crude Oil Price Structure in Canada
125. No. 18016  
Co. Mobil  
Part of: 18002-35  
Doc. date: December, 1961  
Author: Economics Division, Controllers Department  
Subject: The Crude Oil Price Structure in Canada
126. No. 111942  
Co. Imperial  
Part of: 111924-57  
Doc. date: September, 1958  
Author: John Davis, Canadian-American Committee  
Subject: Oil, Canadian-American Relations and the Montreal Market Question
127. No. 118723  
Co. Imperial  
Part of: 118722-7  
Doc. date: June 7, 1962  
Author: Unknown  
Subject: Product Price Situation
128. No. 118723-4  
Co. Imperial  
Part of: 118722-7  
Doc. date: June 7, 1962  
Author: Unknown  
Subject: Product Price Situation
129. No. 118724  
Co. Imperial  
Part of: 118722-7  
Doc. date: June 7, 1962  
Author: Unknown  
Subject: Product Price Situation
130. No. 89363  
Co. Imperial  
Part of: 89342-64  
Doc. date: February 8, 1966  
Author: Unknown  
Subject: Table — Part of Imperial Presentation to Venezuelan Inter-ministerial Tax Commission
131. No. 118725  
Co. Imperial  
Part of: 118722-7  
Doc. date: June 7, 1962  
Author: Unknown  
Subject: Product Price Situation

132. No. 118725  
Co. Imperial  
Part of: 118722-7  
Doc. date: June 7, 1962  
Author: Unknown  
Subject: Product Price Situation
133. No. 118724  
Co. Imperial  
Part of: 118722-7  
Doc. date: June 7, 1962  
Author: Unknown  
Subject: Product Price Situation
134. No. 104603  
Co. Imperial  
Part of: 104601-5  
Doc. date: June 20, 1962  
Author: W.O. Twaits, President  
Subject: Re: Pricing of Crude Oil & Petroleum Products — Rationale
135. No. 18509  
Co. Mobil  
Part of: 18507-32  
Doc. date: 1964  
Author: Unknown  
Subject: Crude Oil Price Study — Canadian Crude Oil
136. No. 18509  
Co. Mobil  
Part of: 18507-32  
Doc. date: 1964  
Author: Unknown  
Subject: Crude Oil Price Study — Canadian Crude Oil
137. No. 18512  
Co. Mobil  
Part of: 18507-32  
Doc. date: 1964  
Author: Unknown  
Subject: Crude Oil Price Study — Canadian Crude Oil
138. No. 18520  
Co. Mobil  
Part of: 18507-32  
Doc. date: 1964  
Author: Unknown  
Subject: Crude Oil Price Study — Canadian Crude Oil
139. No. 115906  
Co. Imperial  
Part of: 115906-7  
Doc. date: April 17, 1961  
Author: W.O. Twaits  
Subject: Telephone Conversation with Dr. Howland of the National Energy Board

140. No. 89214  
Co. Imperial  
Part of: 89211-5  
Doc. date: December 23, 1966  
Author: R.J. Richardson (for C.A. Hayles)  
Subject: Meeting with National Energy Board — December 22, 1966
141. No. 89215  
Co. Imperial  
Part of: 89211-5  
Doc. date: December 23, 1966  
Author: R.J. Richardson (for C.A. Hayles)  
Subject: Meeting with National Energy Board — December 22, 1966
142. No. 111259  
Co. Imperial  
Part of: 111232-69  
Doc. date: December, 1966  
Author: B.A., Imperial Oil, Interprovincial P.L., Shell & Texaco  
Subject: A Program for Expanding Canadian Crude Oil Sales in the United States
143. No. 101538  
Co. Imperial  
Part of: 101536-42  
Doc. date: April 7, 1970  
Author: J.G. Taylor  
Subject: Future (1980) Price Level for Canadian Crude
144. No. 91108  
Co. Imperial  
Part of: 91108-9  
Doc. date: October 18, 1966  
Author: J.R. Eastwood (for B.H. Mackenzie) to R.B. Spears  
Subject: U.S. Crude Price Increases and their effect on the Canadian market
145. No. 91108  
Co. Imperial  
Part of: 91108-9  
Doc. date: October 18, 1966  
Author: J.R. Eastwood (for B.H. Mackenzie) to R.B. Spears  
Subject: U.S. Crude Price Increases and their effect on the Canadian Market
146. No. 2467  
Co. Interprovincial  
Part of: 2404-79  
Doc. date: April, 1968  
Author: Study Prepared by Stanford Research Institute, California for Interprovincial Pipe Line Co., Toronto  
Subject: Markets for Liquid Hydrocarbons Transported by Interprovincial Pipe Line Company, 1968-88

147. No. 4991  
Co. Interprovincial  
Part of: 4989-92  
Doc. date: August 25, 1967  
Author: J.J. Phillips — P. & E. Department  
Subject: Laid Down Crude Prices
148. No. 89721  
Co. Imperial  
Part of: 89721-3  
Doc. date: December 9, 1968  
Author: Unknown  
Subject: Transportation & Supply Department, Management Meeting
149. No. 89722  
Co. Imperial  
Part of: 89721-3  
Doc. date: December 9, 1968  
Author: Unknown  
Subject: Transportation & Supply Department, Management Meeting
150. No. 89722  
Co. Imperial  
Part of: 89721-3  
Doc. date: December 9, 1968  
Author: Unknown  
Subject: Transportation & Supply Department, Management Meeting
151. No. 104629  
Co. Imperial  
Part of: 104606-30  
Doc. date: January 8, 1969  
Author: J.W. Park, Head, Crude Market Planning, Supply Division  
Subject: Outline of Crude Market Study — McIvor-Hyde-Park Committee Report — Proprietary
152. No. 109015  
Co. Imperial  
Part of: 108962-9060  
Doc. date: December 22, 1967  
Author: C.&P.D. [Jersey]  
Subject: Western Hemisphere Supply Study — Draft #5
153. No. 90870  
Co. Imperial  
Part of: 90866-78  
Doc. date: Undated  
Author: Unknown  
Subject: Canadian Crude & Equivalent Exports — Short Term
154. No. 99799  
Co. Imperial  
Part of: 99798-800  
Doc. date: March 6, 1969  
Author: C.W. Mann  
Subject: Western Canadian Crude Oil Price



155.      No.                    91129  
            Co.                    Imperial  
            Part of:                91129-43  
            Doc. date:               June 2, 1969  
            Author:                 J.W. Park  
            Subject:                Board Presentation — June 3, 1969 — Crude Oil Marketing  
   Aspects of a Canadian Crude Price Increase
156.      No.                    97095  
            Co.                    Imperial  
            Part of:                97066-159  
            Doc. date:               April 14, 1969  
            Author:                 Unknown  
            Subject:                Document: Before the Interstate Commerce Commission —  
   Clark Oil & Refining Corporation V. Lakehead Pipe Line  
   Company, Inc., and Interprovincial Pipe Line Company —  
   Stipulation and Agreed Statement of Facts
157.      No.                    90876  
            Co.                    Imperial  
            Part of:                90866-78  
            Doc. date:               Undated  
            Author:                 Unknown  
            Subject:                Canadian Crude & Equivalent Exports — Short Term
158.      No.                    90868  
            Co.                    Imperial  
            Part of:                90866-78  
            Doc. date:               Undated  
            Author:                 Unknown  
            Subject:                Canadian Crude & Equivalent Exports — Short Term
159.      No.                    90870  
            Co.                    Imperial  
            Part of:                90866-78  
            Doc. date:               Undated  
            Author:                 Unknown  
            Subject:                Canadian Crude & Equivalent Exports — Short Term
160.      No.                    99800  
            Co.                    Imperial  
            Part of:                99798-800  
            Doc. date:               March 6, 1969  
            Author:                 C.W. Mann  
            Subject:                Western Canadian Crude Oil Price
161.      No.                    99799  
            Co.                    Imperial  
            Part of:                99798-800  
            Doc. date:               March 6, 1969  
            Author:                 C.W. Mann  
            Subject:                Western Canadian Crude Oil Price

162. No. 99800  
Co. Imperial  
Part of: 99798-800  
Doc. date: March 6, 1969  
Author: C.W. Mann  
Subject: Western Canadian Crude Oil Price
163. No. 89972  
Co. Imperial  
Part of: 89967-96  
Doc. date: March 13, 1969  
Author: Transportation & Supply  
Subject: Canadian Crude Oil Pricing
164. No. 89969-70  
Co. Imperial  
Part of: 89967-96  
Doc. date: March 13, 1969  
Author: Transportation & Supply  
Subject: Canadian Crude Oil Pricing
165. No. 89973  
Co. Imperial  
Part of: 89967-96  
Doc. date: March 13, 1969  
Author: Transportation & Supply  
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Author: Transportation & Supply  
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Author: Transportation & Supply  
Subject: An Analysis of Canadian Crude Prices
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Author: Transportation & Supply  
Subject: Canadian Crude Oil Pricing
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Doc. date: April 7, 1970  
Author: J.G. Taylor, Crude Marketing Division  
Subject: Memo from Logistics Department Re: Probable Future Price Levels for Canadian Crude

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            Author:             J.R.D. Bruce  
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Author: R.P. Ritchie  
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Author: C.W. Fitzwilliam  
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Author: C.W. Fitzwilliam  
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Author: Head Office, Marketing-Planning & Budgets  
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Co. Imperial  
Part of: 115999  
Doc. date: May 5, 1969  
Author: J.F. Barrett  
Subject: Request for Discussing Laid Down Crude Costs for Tax Purposes
26. No. 83938  
Co. Sun  
Part of: 83938-9  
Doc. date: September 18, 1970  
Author: R.O. Burk  
Subject: Montreal Crude Cost
27. No. 122669  
Co. Imperial  
Part of: 122669-84  
Doc. date: September 9, 1971  
Author: J.F. Barrett  
Subject: Notes for Combines Talk to Logistics, etc., on Memoranda, Letters, Minutes, etc.
28. No. 118631  
Co. Imperial  
Part of: 118631  
Doc. date: April 27, 1973  
Author: G.R. Wisener  
Subject: Position Papers on Automotive Strategy
29. No. 118632  
Co. Imperial  
Part of: 118632-3  
Doc. date: May 2, 1973  
Author: G.R. Wisener  
Subject: Automotive Strategy Communications
30. No. 114390  
Co. Imperial  
Part of: 114390-1  
Doc. date: August 21, 1970  
Author: S.E. Ewens, Tax Department  
Subject: National Revenue's review of prices of crude oil imported into Canada
31. No. 114391  
Co. Imperial  
Part of: 114390-1  
Doc. date: August 21, 1970  
Author: S.E. Ewens, Tax Department  
Subject: National Revenue's review of prices of crude oil imported into Canada

32.      No.                  6641  
         Co.                  Texaco  
         Part of:              6641-4  
         Doc. date:            September 2, 1964  
         Author:              J.G. Light  
         Subject:              Crude Oil Negotiations Montreal Plant
33.      No.                  6635  
         Co.                  Texaco  
         Part of:              6635-6  
         Doc. date:            November 9, 1966  
         Author:              A.S. Conner  
         Subject:              Evaluations of various crudes
34.      No.                  6627  
         Co.                  Texaco  
         Part of:              6624-8  
         Doc. date:            February 24, 1971  
         Author:              J.G. Light  
         Subject:              Crude Oil Slate Montreal & Halifax — 1971
35.      No.                  57663  
         Co.                  Texaco  
         Part of:              57642-63  
         Doc. date:            Unknown  
         Author:              Unknown (Shell International Petroleum Company Limited)  
         Subject:              Current International Oil Pricing Problems
36.      No.                  83913  
         Co.                  Sun  
         Part of:              83913-4  
         Doc. date:            February, 1969  
         Author:              Unknown  
         Subject:              National Revenue position on crude oil pricing
37.      No.                  83913  
         Co.                  Sun  
         Part of:              83913-4  
         Doc. date:            February, 1969  
         Author:              Unknown  
         Subject:              National Revenue position on crude oil pricing
38.      No.                  116004  
         Co.                  Imperial  
         Part of:              116004  
         Doc. date:            May 1, 1969  
         Author:              S.E. Ewens  
         Subject:              National Revenue and crude oil import prices
39.      No.                  116001  
         Co.                  Imperial  
         Part of:              116000-3  
         Doc. date:            May 2, 1969  
         Author:              S.E. Ewens  
         Subject:              Imperial's crude oil import prices

40.      No.                    6642  
          Co.                    Texaco  
          Part of:            6641-4  
          Doc. date:        September 2, 1964  
          Author:            J.G. Light  
          Subject:          Crude Oil Negotiations Montreal Plant
41.      No.                    6736  
          Co.                    Texaco  
          Part of:            6736  
          Doc. date:        August 25, 1960  
          Author:            A.A. Marshall  
          Subject:          Comparative laid down costs of crude oil at Montreal vs. Petrofina
42.      No.                    116001  
          Co.                    Imperial  
          Part of:            116000-3  
          Doc. date:        May 2, 1969  
          Author:            S.E. Ewens  
          Subject:          Imperial's crude oil import prices
43.      No.                    83921  
          Co.                    Sun Oil  
          Part of:            83921  
          Doc. date:        Undated  
          Author:            Unknown  
          Subject:          Crude Pricing
44.      No.                    83918  
          Co.                    Sun Oil  
          Part of:            83915-9  
          Doc. date:        March 4, 1969  
          Author:            Olav Urheim  
          Subject:          Transfer Price of Arabian Light
45.      No.                    83918  
          Co.                    Sun Oil  
          Part of:            83915-9  
          Doc. date:        March 4, 1969  
          Author:            Olav Urheim  
          Subject:          Transfer Price of Arabian Light
46.      No.                    6701  
          Co.                    Texaco  
          Part of:            6700-14  
          Doc. date:        Undated  
          Author:            Unknown  
          Subject:          Crude Oil Contracts — Year 1965
47.      No.                    84037-8  
          Co.                    Sun Oil  
          Part of:            84037-8  
          Doc. date:        September 6, 1966  
          Author:            D.A. Thomas  
          Subject:          Pricing of Crude Imports

48. No. 64693-4  
Co. Gulf  
Part of: 64687-721  
Doc. date: October 11, 1963  
Author: J.W. Morgan  
Subject: Canadian Petrofina — offshore handling of Venezuelan crude
49. No. 84036  
Co. Sun Oil  
Part of: 84036  
Doc. date: September 15, 1966  
Author: D. McGeer  
Subject: Pricing of Crude Imports
50. No. 113244  
Co. Imperial  
Part of: 113237-327  
Doc. date: December 15, 1968  
Author: Supply Division  
Subject: Imported Crude — Competitive Study January 1, 1967 to October 31, 1968
51. No. 51166  
Co. Texaco  
Part of: 51166-8  
Doc. date: January 8, 1970  
Author: O.C. Windrem  
Subject: 1970 Crude Oil Contract
52. No. 116001  
Co. Imperial  
Part of: 116000-3  
Doc. date: May 2, 1969  
Author: S.E. Ewens  
Subject: Imperial's crude oil import prices
53. No. 65423  
Co. Gulf  
Part of: 65421-79  
Doc. date: December 31, 1970  
Author: J.M. Beddome  
Subject: Background — Import Crude Prices
54. No. Toronto Hearings, pp. 1004-8  
Co. Texaco  
Part of: Testimony of J.G. Light  
Doc. date: May 2, 1975
55. No. 9460  
Co. B.P.  
Part of: 9460-2  
Doc. date: December 31, 1971  
Author: L.E. Barchard  
Subject: Announced Price Increases by Venezuela Re: Crude Oil
56. No. 51078  
Co. Texaco  
Part of: 51075-92  
Doc. date: May 9, 1972  
Author: J.G. Light  
Subject: Memorandum Re: Discussion with E. Barchard, May 8th

57. No. 116195  
Co. Imperial  
Part of: 116195  
Doc. date: September 15, 1972  
Author: E.D.K. Martin  
Subject: Crude Oil Pricing
58. No. 79853-5  
Co. Gulf  
Part of: 79853-6  
Doc. date: January 24, 1972  
Author: J. McAfee  
Subject: Competitors prices (handwritten notes)
59. No. 62880  
Co. Gulf  
Part of: 62877-81  
Doc. date: August 13, 1973  
Author: R.R. Dean  
Subject: Minutes of Meeting Between GoCan-GOTCO Pittsburgh August 9, 1974
60. No. Nova Scotia Light and Power Hearings  
Co. Imperial  
Part of: Testimony of M.J. Huffman, Hearings, Halifax p. 444  
Doc. date: February 19, 1975
61. No. Nova Scotia Light and Power Hearings, p. 445  
Co. Imperial  
Part of: Testimony of M.J. Huffman  
Doc. date: February 19, 1975
62. No. Nova Scotia Light and Power Hearings, pp. 443-4  
Co. Imperial  
Part of: Testimony of M.J. Huffman  
Doc. date: February 19, 1975
63. No. Nova Scotia Light and Power Hearings, p. 452  
Co. Imperial  
Part of: Testimony of M.J. Huffman  
Doc. date: February 19, 1975
64. No. 89473  
Co. Imperial  
Part of: 89464-73  
Doc. date: December 8, 1971  
Author: R.J. Purdy  
Subject: Controlled Tonnage — ESSO Chile vs. COA
65. No. 89470  
Co. Imperial  
Part of: 89464-73  
Doc. date: December 8, 1971  
Author: R.J. Purdy  
Subject: Controlled Tonnage — ESSO Chile vs. COA
66. No. Exhibit #0009-0012  
Co. Imperial  
Part of: Exhibit #0009-0012, Nova Scotia Light and Power Hearings  
Doc. Date: February 17, 1975

67. No. Exhibit #0011  
Co. Imperial  
Part of: Exhibit 0011, Nova Scotia Light and Power Hearings  
Doc. Date: February 1975
68. No. Exhibit T-21, p. 3485  
Co. Imperial  
Part of: Exhibit T-21, pp. 3389-612  
Doc. date: Toronto Hearings, 1975  
Author: Unknown  
Subject: Foreign Crude Oil Contracts
69. No. Nova Scotia Light and Power Hearings p. 371  
Co. Imperial  
Part of: Testimony of M.J. Huffman  
Doc. date: February 19, 1975
70. No. 123960  
Co. Imperial  
Part of: 123960-6  
Doc. date: March 20, 1970  
Author: L.A. Leggiero  
Subject: Imperial-Mobil Crude Arrangements
71. No. 123964-5  
Co. Imperial  
Part of: 123960-6  
Doc. date: March 20, 1970  
Author: L.A. Leggiero  
Subject: Imperial-Mobil Crude Arrangements
72. No. 70490  
Co. Gulf  
Part of: 70490-6  
Doc. date: January 17, 1969  
Author: Unknown  
Subject: Posted Price Study — Light Oils — Atlantic Division
73. No. 89023  
Co. Imperial  
Part of: 89005-27  
Doc. date: September 19, 1967  
Author: R.M. Maier/R.J. Richardson  
Subject: Eastern Canada Supply Study
74. No. 88434  
Co. Imperial  
Part of: 88431-47  
Doc. date: October 19, 1966  
Author: R.B. Spears  
Subject: Offshore Crude Procurement
75. No. 90592  
Co. Imperial  
Part of: 90591-5  
Doc. date: May 29, 1964  
Author: G.R. Wisener for B.H. Mackenzie  
Subject: Middle East crudes & competitive situation at Montreal



76.      No.                    90592  
            Co.                    Imperial  
            Part of:            90591-5  
            Doc. date:          May 29, 1964  
            Author:            G.R. Wisener for B.H. Mackenzie  
            Subject:           Middle East crudes & competitive situation at Montreal
77.      No.                    117868  
            Co.                    Imperial  
            Part of:            117867-8  
            Doc. date:          September 3, 1964  
            Author:            J.A. Cogan  
            Subject:            Venezuelan oil in Eastern Canada
78.      No.                    90588  
            Co.                    Imperial  
            Part of:            90588-9  
            Doc. date:          August 7, 1964  
            Author:            J.A. Cogan  
            Subject:            Venezuelan crude & crude prices
79.      No.                    90588  
            Co.                    Imperial  
            Part of:            90588-9  
            Doc. date:          August 7, 1964  
            Author:            J.A. Cogan  
            Subject:            Venezuelan crude & crude prices
80.      No.                    90592  
            Co.                    Imperial  
            Part of:            90591-5  
            Doc. date:          May 29, 1964  
            Author:            G.R. Wisener for B.H. Mackenzie  
            Subject:            Middle East crudes and competitive situation at Montreal
81.      No.                    90587  
            Co.                    Imperial  
            Part of:            90585-7  
            Doc. date:          September 8, 1964  
            Author:            G.R. Wisener  
            Subject:            Imported Crude Costs
82.      No.                    90589  
            Co.                    Imperial  
            Part of:            90588-9  
            Doc. date:          August 7, 1964  
            Author:            J.A. Cogan  
            Subject:            Venezuelan crude & crude prices
83.      No.                    90589  
            Co.                    Imperial  
            Part of:            90588-9  
            Doc. date:          August 7, 1964  
            Author:            J.A. Cogan  
            Subject:            Venezuelan crude & crude prices

84. No. 90592  
Co. Imperial  
Part of: 90591-5  
Doc. date: May 29, 1964  
Author: G.R. Wisener for B.H. Mackenzie  
Subject: Middle East crudes and competitive situation at Montreal
85. No. 90594  
Co. Imperial  
Part of: 90591-5  
Doc. date: May 29, 1964  
Author: G.R. Wisener for B.H. Mackenzie  
Subject: Middle East Crudes at Montreal, Year 1965
86. No. 90585-7  
Co. Imperial  
Part of: 90585-7  
Doc. date: September 8, 1964  
Author: G.R. Wisener  
Subject: Imported Crude Costs
87. No. 90589  
Co. Imperial  
Part of: 90588-9  
Doc. date: August 7, 1964  
Author: J.A. Cogan  
Subject: Venezuelan crude & crude prices
88. No. Nova Scotia Light and Power Hearings, Vol. 4, pp. 643-4  
Co. Imperial  
Part of: Testimony of M.J. Huffman  
Doc. date: February 20, 1975
89. No. Nova Scotia Light and Power Hearings, Vol. 4, p. 645  
Co. Imperial  
Part of: Testimony of M.J. Huffman  
Doc. date: February 20, 1975
90. No. 90564-5  
Co. Imperial  
Part of: 90563-9  
Doc. date: January 13, 1965  
Author: J.G. Light  
Subject: Middle East Crude Use Montreal and Halifax Refineries
91. No. Nova Scotia Light and Power Hearings, Vol. 4, p. 649  
Co. Imperial  
Part of: Testimony of M.J. Huffman  
Doc. date: February 20, 1975
92. No. 88440  
Co. Imperial  
Part of: 88431-47  
Doc. date: October 24, 1966  
Author: R.M. Maier  
Subject: Background for Presentation on Offshore Crude Procurement

93.      No.                    90560  
            Co.                    Imperial  
            Part of:               90560-1  
            Doc. date:            January 19, 1965  
            Author:                G.R. Wisener  
            Subject:               Imported Crude Costs
94.      No.                    89329  
            Co.                    Imperial  
            Part of:               89329-30  
            Doc. date:            July 27, 1966  
            Author:                R.B. Thompson  
            Subject:               Budget Action for Increased Processing of Eastern Hemisphere  
   Crudes
95.      No.                    90563  
            Co.                    Imperial  
            Part of:               90563-9  
            Doc. date:            January 13, 1965  
            Author:                J.G. Light  
            Subject:               Middle East Crude Use Montreal and Halifax Refineries
96.      No.                    89309  
            Co.                    Imperial  
            Part of:               89307-10  
            Doc. date:            August 8, 1966  
            Author:                W.E. Barratt  
            Subject:               Offshore Crude Procurement
97.      No.                    89331  
            Co.                    Imperial  
            Part of:               89331-4  
            Doc. date:            July 28, 1966  
            Author:                W.E. Barratt  
            Subject:               Offshore Crude Procurement
98.      No.                    89331-3  
            Co.                    Imperial  
            Part of:               89331-4  
            Doc. date:            July 28, 1966  
            Author:                W.E. Barratt  
            Subject:               Offshore Crude Procurement
99.      No.                    89307  
            Co.                    Imperial  
            Part of:               89307-10  
            Doc. date:            August 8, 1966  
            Author:                W.E. Barratt  
            Subject:               Offshore Crude Procurement
100.     No.                    89308  
            Co.                    Imperial  
            Part of:               89307-10  
            Doc. date:            August 8, 1966  
            Author:                W.E. Barratt  
            Subject:               Offshore Crude Procurement

101. No. 90549  
Co. Imperial  
Part of: 90549  
Doc. date: Unknown  
Author: Unknown  
Subject: Producing Economics-\$/Barrel
102. No. 89335  
Co. Imperial  
Part of: 89335-6  
Doc. date: July 26, 1966  
Author: R.M. Maier  
Subject: Diversion — Eastern Hemisphere Crude to Europe
103. No. 89302  
Co. Imperial  
Part of: 89302  
Doc. date: September 28, 1966  
Author: B.H. Mackenzie  
Subject: Diversion — Eastern Hemisphere Crude to Europe
104. No. 89331-3  
Co. Imperial  
Part of: 89331-4  
Doc. date: July 28, 1966  
Author: W.E. Barratt  
Subject: Offshore Crude Procurement
105. No. 89274  
Co. Imperial  
Part of: 89274  
Doc. date: December 29, 1966  
Author: R.M. Maier  
Subject: Diversion — Eastern Hemisphere Crude to Europe
106. No. 88435  
Co. Imperial  
Part of: 88431-47  
Doc. date: October 19, 1966  
Author: R.B. Spears  
Subject: Offshore Crude Procurement
107. No. 91072  
Co. Imperial  
Part of: 91072-3  
Doc. date: March 10, 1967  
Author: B.H. Mackenzie  
Subject: Imported Crude Prices
108. No. 91073  
Co. Imperial  
Part of: 91072-3  
Doc. date: March 10, 1967  
Author: B.H. Mackenzie  
Subject: Imported Crude Prices

109.      No.                    88565  
            Co.                    Imperial  
            Part of:            88484-583  
            Doc. date:          December 15, 1968  
            Author:              Supply Division  
            Subject:             Imported Crude — Competitive Study January 1, 1967 to October 31, 1968
110.      No.                    88446  
            Co.                    Imperial  
            Part of:            88431-47  
            Doc. date:          October 24, 1966  
            Author:              B.H. Mackenzie/R.M. Maier  
            Subject:             Offshore Crude Procurement
111.      No.                    89308-9  
            Co.                    Imperial  
            Part of:            89307-10  
            Doc. date:          August 8, 1966  
            Author:              W.E. Barratt  
            Subject:             Offshore Crude Procurement
112.      No.                    88438  
            Co.                    Imperial  
            Part of:            88431-47  
            Doc. date:          October 21, 1966  
            Author:              R.M. Maier  
            Subject:             Background For Presentation On Offshore Crude Procurement
113.      No.                    89269  
            Co.                    Imperial  
            Part of:            89269-70  
            Doc. date:          January 6, 1967  
            Author:              R.M. Maier  
            Subject:             New Venezuelan tax legislation & Imperial's import crude program
114.      No.                    89279  
            Co.                    Imperial  
            Part of:            89279  
            Doc. date:          October 19, 1966  
            Author:              B.H. Mackenzie  
            Subject:             Venezuelan Crude Price
115.      No.                    89280  
            Co.                    Imperial  
            Part of:            89280-4  
            Doc. date:          October 19, 1966  
            Author:              R.M. Maier  
            Subject:             Additional Discount Required on Venezuelan Crude to Back Eastern Hemisphere out of Imperial's Slate

116.      No.                    89281  
            Co.                    Imperial  
            Part of:                89280-4  
            Doc. date:              October 19, 1966  
            Author:                 R.M. Maier  
            Subject:                Additional Discount Required on Venezuelan Crude to Back  
   Eastern Hemisphere out of Imperial's Slate
117.      No.                    89281  
            Co.                    Imperial  
            Part of:                89280-4  
            Doc. date:              October 19, 1966  
            Author:                 R.M. Maier  
            Subject:                Additional Discount Required on Venezuelan Crude to Back  
   Eastern Hemisphere out of Imperial's Slate
118.      No.                    89281  
            Co.                    Imperial  
            Part of:                89280-4  
            Doc. date:              October 19, 1966  
            Author:                 R.M. Maier  
            Subject:                Additional Discount Required on Venezuelan Crude to Back  
   Eastern Hemisphere out of Imperial's Slate
119.      No.                    88528  
            Co.                    Imperial  
            Part of:                88484-583  
            Doc. date:              December 15, 1968  
            Author:                 Supply Division  
            Subject:                Imported Crude — Competitive Study January 1, 1967 to Octo-  
   ber 31, 1968
120.      No.                    89240  
            Co.                    Imperial  
            Part of:                89240-4  
            Doc. date:              March 29, 1967  
            Author:                 R.M. Maier  
            Subject:                Offshore Crude Procurement
121.      No.                    88565  
            Co.                    Imperial  
            Part of:                88484-583  
            Doc. date:              December 15, 1968  
            Author:                 Supply Division  
            Subject:                Imported Crude — Competitive Study January 1, 1967 to Octo-  
   ber 31, 1968
122.      No.                    113048  
            Co.                    Imperial  
            Part of:                113040-63  
            Doc. date:              February 12, 1969  
            Author:                 W.E. Barratt  
            Subject:                Imperial's Position in the Quebec Petroleum Market

123. No. 88533-4  
Co. Imperial  
Part of: 88483-583  
Doc. date: December 15, 1968  
Author: Supply Division  
Subject: Imported Crude Competitive Study January 1, 1967 to October 31, 1968
124. No. 89882  
Co. Imperial  
Part of: 89882-8  
Doc. date: June 15, 1960  
Author: Unknown  
Subject: Foreign Subsidiary Operations
125. No. 89883  
Co. Imperial  
Part of: 89882-8  
Doc. date: June 15, 1960  
Author: Unknown  
Subject: Foreign Subsidiary Operations
126. No. 120883-4  
Co. Imperial  
Part of: 120882-7  
Doc. date: Undated  
Author: Unknown  
Subject: Incorporation of Non-Resident Foreign Subsidiaries
127. No. 120887  
Co. Imperial  
Part of: 120882-7  
Doc. date: Undated  
Author: Unknown  
Subject: Incorporation of Non-Resident Foreign Subsidiaries
128. No. 114707  
Co. Imperial  
Part of: 114707-11  
Doc. date: January 9, 1970  
Author: J.F. Barrett (Treasurer's Dept.)/D.W. McGibbon  
Subject: Profitability of Caribbean Oil and Transport Inc. 1955 to 1970
129. No. 89863  
Co. Imperial  
Part of: 89861-3  
Doc. date: April 27, 1967  
Author: Unknown  
Subject: Offshore Trader
130. No. 89865-8  
Co. Imperial  
Part of: 89865-8  
Doc. date: April 25, 1967  
Author: S.E. Ewens  
Subject: Use of Off-Shore Subsidiary for Crude Purchases

131. No. 89865  
Co. Imperial  
Part of: 89865-8  
Doc. date: April 25, 1967  
Author: S.E. Ewens  
Subject: Use of Off-Shore Subsidiary for Crude Purchases
132. No. Nova Scotia Light and Power Hearings, Vol. 3, p. 484  
Co. Imperial  
Part of: Testimony of M.J. Huffman  
Doc. date: February 19, 1975
133. No. Toronto Hearings, pp. 1249-50  
Co. Imperial  
Part of: Testimony of W.O. Twaits  
Doc. date: May 6, 1975
134. No. Nova Scotia Light and Power Hearings, Vol. 3, p. 490  
Co. Imperial  
Part of: Testimony of M.J. Huffman  
Doc. date: February 19, 1975
135. No. Nova Scotia Light and Power Hearings, Vol. 3, pp. 493-4  
Co. Imperial  
Part of: Testimony of M.J. Huffman  
Doc. date: February 19, 1975
136. No. 125530  
Co. Imperial  
Part of: 125527-43  
Doc. date: Undated  
Author: Unknown  
Subject: Source of 1971 Earnings and Assets
137. No. 125530  
Co. Imperial  
Part of: 125527-43  
Doc. date: Undated  
Author: Unknown  
Subject: Source of 1971 Earnings and Assets
138. No. 88533-34  
Co. Imperial  
Part of: 88484-88583  
Doc. date: December 15, 1968  
Author: Supply Division  
Subject: Imported Crude — Competitive Study January 1, 1967 to October 31, 1968
139. No. 89229  
Co. Imperial  
Part of: 89229-30  
Doc. date: August 14, 1967  
Author: B.H. Mackenzie  
Subject: Eastern Hemisphere Crude Supply



140.      No.                    89231  
            Co.                    Imperial  
            Part of:                89231-3  
            Doc. date:              August 11, 1967  
            Author:                 B.H. Mackenzie  
            Subject:                Eastern Hemisphere Crude Supply
141.      No.                    89230  
            Co.                    Imperial  
            Part of:                89229-30  
            Doc. date:              August 14, 1967  
            Author:                 B.H. Mackenzie  
            Subject:                Eastern Hemisphere Crude Supply
142.      No.                    89233  
            Co.                    Imperial  
            Part of:                89231-3  
            Doc. date:              August 11, 1967  
            Author:                 B.H. Mackenzie  
            Subject:                Eastern Hemisphere Crude Supply
143.      No.                    89232  
            Co.                    Imperial  
            Part of:                89231-3  
            Doc. date:              August 11, 1967  
            Author:                 B.H. Mackenzie  
            Subject:                Eastern Hemisphere Crude Supply
144.      No.                    89233  
            Co.                    Imperial  
            Part of:                89231-3  
            Doc. date:              August 11, 1967  
            Author:                 B.H. Mackenzie  
            Subject:                Eastern Hemisphere Crude Supply
145.      No.                    91936  
            Co.                    Imperial  
            Part of:                91921-45  
            Doc. date:              May 8, 1968  
            Author:                 G.E. Courtnage  
            Subject:                1968/1969 Middle Distillate Supply Contract
146.      No.                    91937  
            Co.                    Imperial  
            Part of:                91921-45  
            Doc. date:              May 8, 1968  
            Author:                 G.E. Courtnage  
            Subject:                1968/1969 Middle Distillate Supply Contract
147.      No.                    89238  
            Co.                    Imperial  
            Part of:                89236-9  
            Doc. date:              November 15, 1967  
            Author:                 G.E. Courtnage  
            Subject:                Offshore Crude Procurement

148.      No.                88565  
            Co.                Imperial  
            Part of:            88484-583  
            Doc. date:          December 15, 1968  
            Author:             Supply Division  
            Subject:            Imported Crude — Competitive Study January 1, 1967 to October 31, 1968
149.      No.                88511  
            Co.                Imperial  
            Part of:            88484-583  
            Doc. date:          December 15, 1968  
            Author:             Supply Division  
            Subject:            Imported Crude — Competitive Study January 1, 1967 to October 31, 1968
150.      No.                88507  
            Co.                Imperial  
            Part of:            88484-583  
            Doc. date:          December 15, 1968  
            Author:             Supply Division  
            Subject:            Imported Crude — Competitive Study January 1, 1967 to October 31, 1968
151.      No.                88574  
            Co.                Imperial  
            Part of:            88484-583  
            Doc. date:          December 15, 1968  
            Author:             Supply Division  
            Subject:            Imported Crude — Competitive Study January 1, 1967 to October 31, 1968
152.      No.                113048  
            Co.                Imperial  
            Part of:            113040-63  
            Doc. date:          February 12, 1969  
            Author:             W.E. Barratt  
            Subject:            Imperial's Position in the Quebec Petroleum Market
153.      No.                113049  
            Co.                Imperial  
            Part of:            113040-63  
            Doc. date:          February 12, 1969  
            Author:             W.E. Barratt  
            Subject:            Imperial's Position in the Quebec Petroleum Market
154.      No.                90910  
            Co.                Imperial  
            Part of:            90894-976  
            Doc. date:          January 23, 1968  
            Author:             Unknown  
            Subject:            Western Hemisphere Supply Study

155.    No.                    94904  
       Co.                    Imperial  
       Part of:               94901-13  
       Doc. date:            March 16, 1970  
       Author:               Unknown  
       Subject:              Competitive Comparison. Average Laid Down Crude Costs
156.    No.                    123960-5  
       Co.                    Imperial  
       Part of:               123960-5  
       Doc. date:            March 20, 1970  
       Author:               L.A. Leggiero  
       Subject:              Imperial-Mobil Crude Arrangements
157.    No.                    123966  
       Co.                    Imperial  
       Part of:               123966  
       Doc. date:            April 5, 1971  
       Author:               Unknown  
       Subject:              Mobil — Sales/Purchases and Marketing Fee
158.    No.                    123963  
       Co.                    Imperial  
       Part of:               123960-5  
       Doc. date:            March 20, 1970  
       Author:               L.A. Leggiero  
       Subject:              Imperial-Mobil Crude Arrangements
159.    No.                    123961  
       Co.                    Imperial  
       Part of:               123960-5  
       Doc. date:            March 20, 1970  
       Author:               L.A. Leggiero  
       Subject:              Imperial-Mobil Crude Arrangements
160.    No.                    125180  
       Co.                    Imperial  
       Part of:               125178-83  
       Doc. date:            Undated  
       Author:               Unknown  
       Subject:              F.O.B. Costs Canadian Imports — Venezuelan Crude  
                                 \$U.S./BBL.
161.    No.                    116177  
       Co.                    Imperial  
       Part of:               116177-80  
       Doc. date:            April 10, 1973  
       Author:               Marketing Department  
       Subject:              Product Price Increases
162.    No.                    116179  
       Co.                    Imperial  
       Part of:               116177-80  
       Doc. date:            April 10, 1973  
       Author:               Marketing Department  
       Subject:              Product Price Increases

163.      No.                    94918  
            Co.                    Imperial  
            Part of:                94915-8  
            Doc. date:              March 30, 1973  
            Author:                 M.J. Huffman  
            Subject:                Venezuelan & Arabian Crude Price Increases
164.      No.                    120336  
            Co.                    Imperial  
            Part of:                120336-7  
            Doc. date:              June 15, 1973  
            Author:                 M.J. Huffman  
            Subject:                Venezuelan Crude Prices
165.      No.                    6710  
            Co.                    Texaco  
            Part of:                6700-14  
            Doc. date:              Undated  
            Author:                 Unknown  
            Subject:                Crude Oil Contracts — Year 1965
166.      No.                    8503-5  
            Co.                    Texaco  
            Part of:                8503-5  
            Doc. date:              August 2, 1967  
            Author:                 F.M. Dawson  
            Subject:                Disruption of crude supplies to Texaco Canada due to Middle East crisis
167.      No.                    8494  
            Co.                    Texaco  
            Part of:                8494-9  
            Doc. date:              August 18, 1967  
            Author:                 Unknown  
            Subject:                Guide for discussion with Mr. J.W. Green, August 18, 1967, on current crude oil supply contracts
168.      No.                    8495  
            Co.                    Texaco  
            Part of:                8494-9  
            Doc. date:              August 18, 1967  
            Author:                 Unknown  
            Subject:                Guide for discussion with Mr. J.W. Green, August 18, 1967, on current crude oil supply contracts
169.      No.                    51097  
            Co.                    Texaco  
            Part of:                51095-9  
            Doc. date:              February 24, 1971  
            Author:                 J.G. Light  
            Subject:                Crude Oil Slate — Montreal & Halifax — 1971

170. No. 6640  
Co. Texaco  
Part of: 6639-40  
Doc. date: September 3, 1964  
Author: A.A. Marshall  
Subject: Crude Oil Negotiations Montreal Plant
171. No. 57714  
Co. Texaco  
Part of: 57479-737  
Doc. date: December 10, 1964  
Author: F.M. Dawson  
Subject: Foreign Crude Oil Prices & United States Income Tax Payments
172. No. 57548  
Co. Texaco  
Part of: 57479-737  
Doc. date: June 18, 1964  
Author: H.T.H.  
Subject: Analysis of cost of imported crude oil — Montreal, 1961
173. No. 57714  
Co. Texaco  
Part of: 57479-737  
Doc. date: December 10, 1964  
Author: F.M. Dawson  
Subject: Foreign Crude Oil Prices and United States Income Tax Payments
174. No. 57546  
Co. Texaco  
Part of: 57479-737  
Doc. date: June 18, 1964  
Author: H.T.H.  
Subject: Analysis of Cost of Imported Crude Oil — Montreal 1961
175. No. 57548  
Co. Texaco  
Part of: 57479-737  
Doc. date: June 18, 1964  
Author: H.T.H.  
Subject: Texcan Costs of 34° API Middle East and 31° API Carribean Crude Oils Delivered to Portland Compared to Posted Prices Plus AFRA and Inta-Scale Freight Rates to Portland
176. No. 6641  
Co. Texaco  
Part of: 6641-4  
Doc. date: September 2, 1964  
Author: J.G. Light  
Subject: Crude Oil Negotiations Montreal Plant

177.      No.                    6642  
          Co.                    Texaco  
          Part of:               664I-4  
          Doc. date:            September 2, 1964  
          Author:               J.G. Light  
          Subject:              Crude Oil Negotiations Montreal Plant
178.      No.                    6642  
          Co.                    Texaco  
          Part of:               664I-4  
          Doc. date:            September 2, 1964  
          Author:               J.G. Light  
          Subject:              Crude Oil Negotiations Montreal Plant
179.      No.                    6701  
          Co.                    Texaco  
          Part of:               6700-14  
          Doc. date:            Undated  
          Author:               Unknown  
          Subject:              Crude Oil Contracts — Year 1965
180.      No.                    6642  
          Co.                    Texaco  
          Part of:               664I-4  
          Doc. date:            September 2, 1964  
          Author:               J.G. Light  
          Subject:              Crude Oil Negotiations Montreal Plant
181.      No.                    6711  
          Co.                    Texaco  
          Part of:               6700-14  
          Doc. date:            Undated  
          Author:               Unknown  
          Subject:              Crude Oil Contracts — Year 1965
182.      No.                    6703  
          Co.                    Texaco  
          Part of:               6700-14  
          Doc. date:            Undated  
          Author:               Unknown  
          Subject:              Crude Oil Contracts — Year 1965
183.      No.                    6703  
          Co.                    Texaco  
          Part of:               6700-14  
          Doc. date:            Undated  
          Author:               Unknown  
          Subject:              Crude Oil Contracts — Year 1965
184.      No.                    6706  
          Co.                    Texaco  
          Part of:               6700-14  
          Doc. date:            Undated  
          Author:               Unknown  
          Subject:              Crude Oil Contracts — Year 1965

185. No. 6685  
Co. Texaco  
Part of: 6685-8  
Doc. date: December 21, 1964  
Author: L.B. Arthur  
Subject: Texaco Canada Limited — Crude Contracts — Year 1965
186. No. 6703  
Co. Texaco  
Part of: 6700-14  
Doc. date: Undated  
Author: Unknown  
Subject: Crude Oil Contracts — Year 1965
187. No. 6710  
Co. Texaco  
Part of: 6700-14  
Doc. date: Undated  
Author: Unknown  
Subject: Crude Oil Contracts — Year 1965
188. No. 6711  
Co. Texaco  
Part of: 6700-14  
Doc. date: Undated  
Author: Unknown  
Subject: Crude Oil Contracts — Year 1965
189. No. 6727  
Co. Texaco  
Part of: 6726-31  
Doc. date: November 8, 1966  
Author: A.A. Marshall  
Subject: Crude Oil Prices 1966/67
190. No. 6728  
Co. Texaco  
Part of: 6726-31  
Doc. date: November 8, 1966  
Author: A.A. Marshall  
Subject: Crude Oil Prices 1966/67
191. No. 53897  
Co. Texaco  
Part of: 53896-906  
Doc. date: February 25, 1970  
Author: A.G. Farquharson  
Subject: Crude Slate
192. No. 6727  
Co. Texaco  
Part of: 6726-31  
Doc. date: November 8, 1966  
Author: A.A. Marshall  
Subject: Crude Oil Prices 1966/67

193. No. 53897  
Co. Texaco  
Part of: 53896-906  
Doc. date: February 25, 1970  
Author: A.G. Farquharson  
Subject: Crude Slate
194. No. 51097  
Co. Texaco  
Part of: 51095-9  
Doc. date: February 24, 1971  
Author: J.G. Light  
Subject: Crude Oil Slate — Montreal & Halifax — 1971
195. No. 53908-9  
Co. Texaco  
Part of: 53907-9  
Doc. date: May 1, 1970  
Author: J.G. Light  
Subject: Crude Oil Negotiations
196. No. Exhibit T-17, p. 2722  
Co. Texaco  
Part of: pp. 2702-2724  
Doc. date: Toronto Hearings, 1975  
Author: Unknown  
Subject: Foreign Crude Contracts
197. No. 10586  
Co. B.P.  
Part of: 10578-600  
Doc. date: January 1, 1969  
Author: D.F. Mitchell signed for B.P. Canada  
Subject: Crude Oil Supply Agreement between B.P. Trading Limited and BP Canada Limited
198. No. 83927  
Co. Sun Oil  
Part of: 83927  
Doc. date: May 10, 1971  
Author: Unknown  
Subject: Crude Values
199. No. 6634  
Co. Texaco  
Part of: 6634  
Doc. date: January 9, 1969  
Author: V.H. Moore  
Subject: Price of Arabian Crude
200. No. 83927  
Co. Sun Oil  
Part of: 83927  
Doc. date: May 10, 1971  
Author: Unknown  
Subject: Crude Values



201. No. 123963  
Co. Imperial  
Part of: 123960-5  
Doc. date: March 20, 1970  
Author: L.A. Leggiero  
Subject: Imperial-Mobil Crude Arrangements
202. No. 88512  
Co. Imperial  
Part of: 88483-583  
Doc. date: December 15, 1968  
Author: Supply Division  
Subject: Imported Crude Competitive Study January 1, 1967 to October 31, 1968
203. No. 53897  
Co. Texaco  
Part of: 53896-906  
Doc. date: February 25, 1970  
Author: A.G. Farquharson  
Subject: Crude Slate
204. No. 51097  
Co. Texaco  
Part of: 51095-9  
Doc. date: February 24, 1971  
Author: J.G. Light  
Subject: Crude Oil Slate — Montreal & Halifax — 1971
205. No. 51097  
Co. Texaco  
Part of: 51095-9  
Doc. date: February 24, 1971  
Author: J.G. Light  
Subject: Crude Oil Slate — Montreal & Halifax — 1971
206. No. 51096  
Co. Texaco  
Part of: 51095-9  
Doc. date: February 24, 1971  
Author: J.G. Light  
Subject: Crude Oil Slate — Montreal & Halifax — 1971
207. No. 50061  
Co. Texaco  
Part of: 50060-3  
Doc. date: August 9, 1973  
Author: J.G. Light  
Subject: Crude Oil Negotiations Montreal, Halifax and Golden Eagle
208. No. 50062  
Co. Texaco  
Part of: 50060-3  
Doc. date: August 9, 1973  
Author: J.G. Light  
Subject: Crude Oil Negotiations Montreal, Halifax and Golden Eagle

209.      No.                    133746  
            Co.                    Imperial  
            Part of:                133743-6  
            Doc. date:              August 27, 1973  
            Author:                 F.E. Watson  
            Subject:               Up to date Price Histories of Foreign Crude
210.      No.                    133774  
            Co.                    Imperial  
            Part of:                133720-93  
            Doc. date:              August 1973  
            Author:                 Unknown  
            Subject:                Overseas Crude Prices — FOB
211.      No.                    133744-6  
            Co.                    Imperial  
            Part of:                133743-6  
            Doc. date:              August 27, 1973  
            Author:                 F.E. Watson  
            Subject:                Up to date Price Histories of Foreign Crude
212.      No.                    51116  
            Co.                    Texaco  
            Part of:                51104-26  
            Doc. date:              January 1, 1971  
            Author:                 Signed for Texcan by J.G. Light  
            Subject:                Sales Agreement (C & F)
213.      No.                    51105  
            Co.                    Texaco  
            Part of:                51104-26  
            Doc. date:              January 1, 1971  
            Author:                 Signed for Texcan by J.G. Light  
            Subject:                Sales Agreement (C & F)
214.      No.                    Exhibit T-17, p. 2719  
            Co.                    Texaco  
            Part of:                Exhibit T-17  
            Doc. date:              Toronto Hearings, 1975  
            Author:                 Unknown  
            Subject:                Foreign Crude Contracts
215.      No.                    8475-8508  
            Co.                    Texaco  
            Part of:                8475-8508  
            Doc. date:              Various 1967  
            Author:                 Various  
            Subject:                Crude Supply and Crude Oil Contracts
216.      No.                    8475  
            Co.                    Texaco  
            Part of:                8475-8508  
            Doc. date:              December 27, 1967  
            Author:                 Vice-President of Texaco Overseas  
            Subject:                Compromise to settle contract interpretation dispute

217.      No.                8494  
            Co.                Texaco  
            Part of:          8494-9  
            Doc. date:        August 18, 1967  
            Author:            Unknown  
            Subject:            Guide for Discussion with Mr. J.W. Green, August 18, 1967, on  
                                 Current Crude Oil Supply Contracts
218.      No.                8503  
            Co.                Texaco  
            Part of:          8503-5  
            Doc. date:        August 2, 1967  
            Author:            F.M. Dawson  
            Subject:            Impact on Texcan of Disruption in Crude Supplies due to  
                                 Middle East Crisis
219.      No.                8495  
            Co.                Texaco  
            Part of:          8494-9  
            Doc. date:        August 18, 1967  
            Author:            Unknown  
            Subject:            Guide for Discussion with Mr. J.W. Green, August 18, 1967, on  
                                 Current Crude Oil Supply Contracts
220.      No.                8503  
            Co.                Texaco  
            Part of:          8503-5  
            Doc. date:        August 2, 1967  
            Author:            F.M. Dawson  
            Subject:            Impact on Texcan of Disruption in Crude Supplies due to  
                                 Middle East Crisis
221.      No.                8495-6  
            Co.                Texaco  
            Part of:          8494-9  
            Doc. date:        August 18, 1967  
            Author:            Unknown  
            Subject:            Guide for Discussion with Mr. J.W. Green, August 18, 1967, on  
                                 Current Crude Oil Supply Contracts
222.      No.                8497  
            Co.                Texaco  
            Part of:          8494-9  
            Doc. date:        August 18, 1967  
            Author:            Unknown  
            Subject:            Guide for Discussion with Mr. J.W. Green, August 18, 1967, on  
                                 Current Crude Oil Supply Contracts
223.      No.                8476  
            Co.                Texaco  
            Part of:          8475-6  
            Doc. date:        December 27, 1967  
            Author:            A.S. Conner  
            Subject:            Cost of Replacement crude during the Middle East Crisis

224.      No.                    6710  
            Co.                    Texaco  
            Part of:                6700-14  
            Doc. date:              Undated  
            Author:                 Unknown  
            Subject:                Crude Oil Contracts — Year 1965
225.      No.                    53898  
            Co.                    Texaco  
            Part of:                53896-906  
            Doc. date:              February 25, 1970  
            Author:                A.G. Farquharson  
            Subject:                Crude Slate
226.      No.                    53901  
            Co.                    Texaco  
            Part of:                53896-906  
            Doc. date:              February 25, 1970  
            Author:                A.G. Farquharson  
            Subject:                Crude Slate
227.      No.                    51176  
            Co.                    Texaco  
            Part of:                51176-81  
            Doc. date:              February 19, 1970  
            Author:                J.G. Light  
            Subject:                Texaco's Crude Oil Costs
228.      No.                    53908  
            Co.                    Texaco  
            Part of:                53907-9  
            Doc. date:              May 1, 1970  
            Author:                J.G. Light  
            Subject:                Crude Oil Negotiations
229.      No.                    53898  
            Co.                    Texaco  
            Part of:                53896-906  
            Doc. date:              February 25, 1970  
            Author:                A.G. Farquharson  
            Subject:                Crude Slate
230.      No.                    57926  
            Co.                    Texaco  
            Part of:                57926-9  
            Doc. date:              April 5, 1972  
            Author:                J.G. Light  
            Subject:                Crude Oil and Lubricant Supplies from Texaco Inc.
231.      No.                    53907  
            Co.                    Texaco  
            Part of:                53907-9  
            Doc. date:              May 1, 1970  
            Author:                J.G. Light  
            Subject:                Crude Oil Negotiations

232.      No.                    53907  
            Co.                    Texaco  
            Part of:                53907-9  
            Doc. date:               May 1, 1970  
            Author:                  J.G. Light  
            Subject:                Crude Oil Negotiations
- 233.
234.      No.                    50141  
            Co.                    Texaco  
            Part of:                50141-6  
            Doc. date:               October 13, 1972  
            Author:                  J.G. Light  
            Subject:                Golden Eagle Discussions, New York, October 12th, 1972
235.      No.                    8609  
            Co.                    Texaco  
            Part of:                8608-9  
            Doc. date:               March 14, 1973  
            Author:                  J.G. Light  
            Subject:                Golden Eagle Processing
236.      No.                    65445  
            Co.                    Gulf  
            Part of:                65421-79  
            Doc. date:               February 20, 1969  
            Author:                  R.I. Hoskins  
            Subject:                GOCAN 1969 Crude Supply
237.      No.                    91069  
            Co.                    Imperial  
            Part of:                91067-71  
            Doc. date:               August 18, 1967  
            Author:                  B.H. Mackenzie  
            Subject:                Offshore Crude Procurement
238.      No.                    79255  
            Co.                    Gulf  
            Part of:                79255-6  
            Doc. date:               July 20, 1972  
            Author:                  J. McAfee  
            Subject:                Crude pricing
239.      No.                    78191  
            Co.                    Gulf  
            Part of:                78162-97  
            Doc. date:               January 27, 1972  
            Author:                  J. McAfee  
            Subject:                Offshore Crude Oil Prices for Gulf Canada in 1972

240. No. 78768  
Co. Gulf  
Part of: 78627-943  
Doc. date: June 14, 1972  
Author: Supply & Transportation Department  
Subject: Contract Resumés Foreign Crude Arrangements, Gulf Iran Co.
241. No. 78771  
Co. Gulf  
Part of: 78627-943  
Doc. date: June 14, 1972  
Author: Supply & Transportation Department  
Subject: Contract Resumés Foreign Crude Arrangements, Gulf Exploration Co.
242. No. Exhibit T-28, p. 2849  
Co. Gulf  
Part of: Exhibit T-28, pp. 2846-74  
Doc. date: Toronto Hearings, 1975  
Author: Unknown  
Subject: List of Contracts
243. No. 90594  
Co. Imperial  
Part of: 90591-5  
Doc. date: May 29, 1964  
Author: G.R. Wisener  
Subject: Middle East Crudes and Montreal Competitive Situation
244. No. 64942  
Co. Gulf  
Part of: 64935-51  
Doc. date: March 22, 1965  
Author: Unknown  
Subject: Laid Down Cost of Product Purchased in Caribbean at Montreal, versus Cost of Product Produced at Montreal from 30° API Mesa Venezuelan Crude.
245. No. 90590  
Co. Imperial  
Part of: 90590  
Doc. date: June 12, 1964  
Author: G.R. Wisener  
Subject: Crude Price Comparison at Montreal
246. No. 90588  
Co. Imperial  
Part of: 90588-9  
Doc. date: August 7, 1964  
Author: J.A. Cogan  
Subject: Imperial's inability to obtain Venezuelan crude at competitive prices

247. No. 64942  
Co. Gulf  
Part of: 64935-51  
Doc. date: March 22, 1965  
Author: Unknown  
Subject: Laid Down Cost of Product Purchased in Caribbean at Montreal, versus Cost of Product Produced at Montreal from 30° API Mesa Venezuelan Crude
248. No. 64937  
Co. Gulf  
Part of: 64935-51  
Doc. date: March, 1965  
Author: Unknown  
Subject: Gulf Crude & Product Imports into Canada
249. No. 83927  
Co. Sun Oil  
Part of: 83927  
Doc. date: May 10, 1971  
Author: Unknown  
Subject: Crude Oil Pricing
250. No. 94909  
Co. Imperial  
Part of: 94901-18  
Doc. date: March 16, 1970  
Author: J.F. Mathis  
Subject: Ultramar Crude Deal
251. No. 123963  
Co. Imperial  
Part of: 123960-6  
Doc. date: March 20, 1970  
Author: L.A. Leggiero  
Subject: Imperial-Mobil Crude Arrangements
252. No. 83927  
Co. Sun Oil  
Part of: 83927  
Doc. date: May 10, 1971  
Author: Unknown  
Subject: Crude Values
253. No. 65463  
Co. Gulf  
Part of: 65421-79  
Doc. date: January 1, 1961  
Author: Unknown  
Subject: Crude Oil Sales Agreement
254. No. 11175  
Co. B.P.  
Part of: 11173-7  
Doc. date: July 22, 1968  
Author: W.D. Maclean  
Subject: Persian Gulf Posted Crude Prices

255.      No.                    78768-71  
            Co.                    Gulf  
            Part of:                78627-943  
            Doc. date:              June 14, 1972  
            Author:                Supply & Transportation Dept.  
            Subject:                Contract Resumés
256.      No.                    65429  
            Co.                    Gulf  
            Part of:                65421-79  
            Doc. date:              October 1, 1965  
            Author:                Unknown  
            Subject:                Crude Oil Sales Agreement
257.      No.                    Exhibit T-28, p. 2851  
            Co.                    Gulf  
            Part of:                Exhibit T-28, pp. 2846-74  
            Doc. date:              Toronto Hearings, 1975  
            Author:                Unknown  
            Subject:                List of Contracts
258.      No.                    65444  
            Co.                    Gulf  
            Part of:                65421-79  
            Doc. date:              February 20, 1969  
            Author:                R.I. Hoskins  
            Subject:                GOCAN 1969 Crude Supply
259.      No.                    37519  
            Co.                    Shell  
            Part of:                37508-36  
            Doc. date:              1971  
            Author:                Unknown  
            Subject:                Source of Crude Imports into Canada — 1969
260.      No.                    78771  
            Co.                    Gulf  
            Part of:                78627-943  
            Doc. date:              June 14, 1972  
            Author:                Supply & Transportation Department  
            Subject:                Contract Resumés
261.      No.                    83956  
            Co.                    Sun Oil  
            Part of:                83956  
            Doc. date:              October 7, 1969  
            Author:                B.T. Abbott  
            Subject:                Crude Oil Values
262.      No.                    33125  
            Co.                    Shell  
            Part of:                33124-31  
            Doc. date:              June 6, 1972  
            Author:                W.J. Levy Consultants Corp.  
            Subject:                Contracting for Foreign Crude Supplies



263. No. 42301  
Co. Shell  
Part of: 42301-3  
Doc. date: January 12, 1973  
Author: Pocock  
Subject: Participation and Its Consequences
264. No. 42301  
Co. Shell  
Part of: 42301-3  
Doc. date: January 12, 1973  
Author: Pocock  
Subject: Participation and Its Consequences
265. No. 24722  
Co. Shell  
Part of: 24710-27  
Doc. date: April 24, 1972  
Author: Unknown  
Subject: Crude Oil Availability-Longer Term
266. No. 63538-60  
Co. Gulf  
Part of: 63536-60  
Doc. date: May 2, 1972  
Author: H.I. Goodman  
Subject: Reorganization of Gulf Profit Centres
267. No. 63539  
Co. Gulf  
Part of: 63536-60  
Doc. date: May 2, 1972  
Author: H.I. Goodman  
Subject: Reorganization of Gulf Profit Centres
268. No. 63539  
Co. Gulf  
Part of: 63536-60  
Doc. date: May 2, 1972  
Author: H.I. Goodman  
Subject: Reorganization of Gulf Profit Centres
269. No. 63539-40  
Co. Gulf  
Part of: 63536-60  
Doc. date: May 2, 1972  
Author: H.I. Goodman  
Subject: Reorganization of Gulf Profit Centres
270. No. 63542  
Co. Gulf  
Part of: 63536-60  
Doc. date: May 2, 1972  
Author: H.I. Goodman  
Subject: Reorganization of Gulf Profit Centres

271.      No.                63542  
            Co.                Gulf  
            Part of:            63536-60  
            Doc. date:        May 2, 1972  
            Author:            H.I. Goodman  
            Subject:          Reorganization of Gulf Profit Centres
272.      No.                63543  
            Co.                Gulf  
            Part of:            63536-60  
            Doc. date:        May 2, 1972  
            Author:            H.I. Goodman  
            Subject:          Reorganization of Gulf Profit Centres
273.      No.                63541  
            Co.                Gulf  
            Part of:            63536-60  
            Doc. date:        May 2, 1972  
            Author:            H.I. Goodman  
            Subject:          Reorganization of Gulf Profit Centres
274.      No.                63548  
            Co.                Gulf  
            Part of:            63536-60  
            Doc. date:        May 2, 1972  
            Author:            H.I. Goodman  
            Subject:          Reorganization of Gulf Profit Centres
275.      No.                63024  
            Co.                Gulf  
            Part of:            63021-6  
            Doc. date:        August 2, 1972  
            Author:            J.A. Harvie  
            Subject:          Minutes of Meeting GOTCO/GOCAN Toronto, Friday, July  
                                 28, 1972
276.      No.                63023  
            Co.                Gulf  
            Part of:            63021-6  
            Doc. date:        August 2, 1972  
            Author:            J.A. Harvie  
            Subject:          Minutes of Meeting GOTCO/GOCAN Toronto, Friday, July  
                                 28, 1972
277.      No.                63375  
            Co.                Gulf  
            Part of:            63371-97  
            Doc. date:        July 20, 1972  
            Author:            Unknown  
            Subject:          Summary of 1973 Crude Oil Tenders by GOTCO
278.      No.                63490  
            Co.                Gulf  
            Part of:            63460-516  
            Doc. date:        February 26, 1973  
            Author:            J.E. Lee/R. Rees  
            Subject:          Crude Logistics Study

279. No. 75712  
Co. Gulf  
Part of: 75712  
Doc. date: August 15, 1973  
Author: Z.Q. Johnson  
Subject: Affreightment for Gulf Oil Canada — 1974
280. No. 63464  
Co. Gulf  
Part of: 63460-516  
Doc. date: February 26, 1973  
Author: J.D. DeGrandis et al  
Subject: Crude Logistics Study
281. No. Exhibit T-28, p. 2853  
Co. Gulf  
Part of: Exhibit T-28, pp. 2846-74  
Doc. date: Toronto Hearings, 1975  
Author: Unknown  
Subject: List of Contracts
282. No. 63042  
Co. Gulf  
Part of: 63042-7  
Doc. date: September 15, 1972  
Author: J.A. Harvie  
Subject: Affreightment Contract With GOTCO for Years 1973-1975 Inclusive
283. No. 75712  
Co. Gulf  
Part of: 75712  
Doc. date: August 15, 1973  
Author: Z.Q. Johnson  
Subject: Affreightment for Gulf Oil Canada — 1974
284. No. 63042  
Co. Gulf  
Part of: 63042-7  
Doc. date: September 15, 1972  
Author: J.A. Harvie  
Subject: Affreightment Contract With GOTCO for Years 1973-1975 Inclusive
285. No. 79253  
Co. Gulf  
Part of: 79252-4  
Doc. date: July 14, 1972  
Author: H.I. Goodman  
Subject: Gulf Oil Canada Crude Prices
286. No. 79255  
Co. Gulf  
Part of: 79255-6  
Doc. date: July 20, 1972  
Author: J. McAfee  
Subject: Gulf Oil Canada — Crude Prices

287. No. 65314  
Co. Gulf  
Part of: 65291-330  
Doc. date: April 19, 1972  
Author: Unknown  
Subject: Gulf Canada's Eastern Canada Position re Crude Oil Costs
288. No. 65315  
Co. Gulf  
Part of: 65291-330  
Doc. date: April 19, 1972  
Author: Unknown  
Subject: Gulf Canada's Eastern Canada Position re Crude Oil Costs
289. No. 65315  
Co. Gulf  
Part of: 65291-330  
Doc. date: April 19, 1972  
Author: Unknown  
Subject: Gulf Canada's Eastern Canada Position re Crude Oil Costs
290. No. 65314  
Co. Gulf  
Part of: 65291-330  
Doc. date: April 19, 1972  
Author: Unknown  
Subject: Gulf Canada's Eastern Canada Position re Crude Oil Costs
291. No. 78178  
Co. Gulf  
Part of: 78162-97  
Doc. date: April 12, 1972  
Author: Unknown  
Subject: Gulf Canada's Position in Eastern Canada
292. No. 65314  
Co. Gulf  
Part of: 65291-330  
Doc. date: April 19, 1972  
Author: Unknown  
Subject: Gulf Canada's Eastern Canada Position re Crude Oil Costs
293. No. 62997  
Co. Gulf  
Part of: 62986-3008  
Doc. date: July 11, 1972  
Author: Unknown  
Subject: Offshore Crude Purchases through GOTCO-1972
294. No. 65320  
Co. Gulf  
Part of: 65291-330  
Doc. date: April 19, 1972  
Author: Unknown  
Subject: Gulf Canada Imported Crude Costs

295. No. 62994  
Co. Gulf  
Part of: 62986-3008  
Doc. date: July 11, 1972  
Author: Unknown  
Subject: Offshore Crude Purchases through GOTCO — 1972
296. No. 65325  
Co. Gulf  
Part of: 65291-330  
Doc. date: April 12, 1972  
Author: Unknown  
Subject: Comparison of F.O.B. Prices of Nigerian Crude Oil — 1971
297. No. 71461  
Co. Gulf  
Part of: 71461-4  
Doc. date: January 26, 1972  
Author: C.W. Fitzwilliam  
Subject: Crude Price Increases — Venezuela & Middle East
298. No. 71462  
Co. Gulf  
Part of: 71461-4  
Doc. date: January 26, 1972  
Author: C.W. Fitzwilliam  
Subject: Crude Price Increases — Venezuela & Middle East
299. No. 71462  
Co. Gulf  
Part of: 71461-4  
Doc. date: January 26, 1972  
Author: C.W. Fitzwilliam  
Subject: Crude Price Increases — Venezuela & Middle East
300. No. 71461  
Co. Gulf  
Part of: 71461-4  
Doc. date: January 26, 1972  
Author: C.W. Fitzwilliam  
Subject: Crude Price Increases — Venezuela & Middle East
301. No. 65313  
Co. Gulf  
Part of: 65291-330  
Doc. date: April 19, 1972  
Author: Unknown  
Subject: Gulf Canada's Eastern Canada Position re Crude Oil Costs
302. No. 78176  
Co. Gulf  
Part of: 78162-97  
Doc. date: April 12, 1972  
Author: J. McAfee  
Subject: Offshore Crude Oil Prices for Gulf Canada in 1972

- |      |   |   |
|------|---|---|
| 303. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 65319<br>Gulf<br>65291-330<br>April 19, 1972<br>Unknown<br>Comparison of Gulf Canada Montreal Product Costs With<br>Product Imported From Caribbean |
| 304. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 133744-46<br>Imperial<br>133720-93<br>August 27, 1973<br>F.E. Watson<br>Up to date histories of foreign crude                                       |
| 305. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 28079-80<br>Shell<br>28037-85<br>April 19, 1973<br>R.L. Hope<br>First Series, 1973 Operating Estimate Imported Crude Costs                          |
| 306. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | Exhibit T-28, pp. 2846-74<br>Gulf<br>Exhibit T-28, pp. 2846-74<br>Toronto Hearings, 1975<br>Unknown<br>List of Contracts                            |
| 307. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 65444<br>Gulf<br>65421-79<br>February 20, 1969<br>R.I. Hoskins<br>GOCAN 1969 Crude Supply   |
| 308. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | Exhibit T-28, pp. 2846-74<br>Gulf<br>Exhibit T-28, pp. 2846-74<br>Toronto Hearings, 1975<br>Unknown<br>List of Contracts                            |
| 309. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 133774<br>Imperial<br>133720-93<br>August 1973<br>Unknown<br>Overseas Crude Prices — F.O.B.   |
| 310. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 78178<br>Gulf<br>78162-97<br>April 12, 1972<br>Unknown<br>Gulf Canada's Position in Eastern Canada  |

311. No. 133774  
Co. Imperial  
Part of: 133720-93  
Doc. date: August 27, 1973  
Author: Unknown  
Subject: Overseas Crude Prices — F.O.B.
312. No. Exhibit T-19, p. 3374  
Co. Shell  
Part of: Exhibit T-19, pp. 3371-88  
Doc. date: Toronto Hearings, 1975  
Author: Unknown  
Subject: Summary of Key Contract Provisions Covering Foreign Crude Oil Procurements for the Years 1955-1975 Inclusive
313. No. 2287-8  
Co. Irving  
Part of: 2285-8  
Doc. date: March 7, 1963  
Author: Unknown  
Subject: Discussion with Mr. A. Lorbeer, Golden Eagle of Canada
314. No. 90590  
Co. Imperial  
Part of: 90590  
Doc. date: June 12, 1964  
Author: G.R. Wisener  
Subject: Crude Pricing Comparison at Montreal
315. No. 90588  
Co. Imperial  
Part of: 90588-9  
Doc. date: August 7, 1964  
Author: J.A. Cogan  
Subject: Obtention of Venezuelan Crude at Competitive Prices
316. No. 90589  
Co. Imperial  
Part of: 90588-9  
Doc. date: August 7, 1964  
Author: J.A. Cogan  
Subject: Obtention of Venezuelan Crude at Competitive Prices
317. No. 90594  
Co. Imperial  
Part of: 90591-5  
Doc. date: May 29, 1964  
Author: G.R. Wisener  
Subject: Middle East Crudes at Montreal — Year 1965
318. No. 125176  
Co. Imperial  
Part of: 125175-6  
Doc. date: June 3, 1971  
Author: Unknown  
Subject: History of Imperial Oil Crude Pricing

319.      No.                    Exhibit T-19  
            Co.                    Shell  
            Part of:                Exhibit T-19, pp. 3371-88  
            Doc. date:              Toronto Hearings, 1975  
            Author:                 Unknown  
            Subject:                Summary of Key Contract Provisions Covering Foreign Crude  
   Oil Procurements for the Years 1955-1974 Inclusive
320.      No.                    41549  
            Co.                    Shell  
            Part of:                41548-50  
            Doc. date:              March 21, 1972  
            Author:                G.A. Bevan  
            Subject:                Relative Price Outlook for HFO and Crude Oil in Eastern  
   Complex
321.      No.                    83925-6  
            Co.                    Sun Oil  
            Part of:                83925-6  
            Doc. date:              May 1971  
            Author:                D.C. Henderson  
            Subject:                Crude Oil Pricing
322.      No.                    45282  
            Co.                    Shell  
            Part of:                45277-327  
            Doc. date:              March, 1966  
            Author:                Transportation & Supplies  
            Subject:                National Oil Policy — Threat Caused by Product Crossing the  
   NOP Line
323.      No.                    45316-7  
            Co.                    Shell  
            Part of:                45277-327  
            Doc. date:              March, 1966  
            Author:                Transportation & Supplies  
            Subject:                National Oil Policy — Threat Caused by Product Crossing the  
   NOP Line
324.      No.                    45296-7  
            Co.                    Shell  
            Part of:                45277-327  
            Doc. date:              March, 1966  
            Author:                Transportation & Supplies  
            Subject:                National Oil Policy — Threat Caused by Product Crossing the  
   NOP Line
325.      No.                    45304  
            Co.                    Shell  
            Part of:                45277-327  
            Doc. date:              March, 1966  
            Author:                Transportation & Supplies  
            Subject:                National Oil Policy — Threat Caused by Product Crossing the  
   NOP Line



326.      No.                    45305  
            Co.                    Shell  
            Part of:               45277-327  
            Doc. date:            March, 1966  
            Author:                Transportation & Supplies  
            Subject:              National Oil Policy — Threat Caused by Product Crossing the  
                                 NOP Line
327.      No.                    45314  
            Co.                    Shell  
            Part of:               45277-327  
            Doc. date:            March, 1966  
            Author:                Transportation & Supplies  
            Subject:              National Oil Policy — Threat Caused by Product Crossing the  
                                 NOP Line
328.      No.                    45314  
            Co.                    Shell  
            Part of:               45277-327  
            Doc. date:            March, 1966  
            Author:                Transportation & Supplies  
            Subject:              National Oil Policy — Threat Caused by Product Crossing the  
                                 NOP Line
329.      No.                    45308  
            Co.                    Shell  
            Part of:               45277-327  
            Doc. date:            March, 1966  
            Author:                Transportation & Supplies  
            Subject:              National Oil Policy — Threat Caused by Product Crossing the  
                                 NOP Line
330.      No.                    45314-9  
            Co.                    Shell  
            Part of:               45277-327  
            Doc. date:            March, 1966  
            Author:                Transportation & Supplies  
            Subject:              National Oil Policy — Threat Caused by Product Crossing the  
                                 NOP Line
331.      No.                    45318  
            Co.                    Shell  
            Part of:               45277-327  
            Doc. date:            March, 1966  
            Author:                Transportation & Supplies  
            Subject:              National Oil Policy — Threat Caused by Product Crossing the  
                                 NOP Line
332.      No.                    45318  
            Co.                    Shell  
            Part of:               45277-327  
            Doc. date:            March, 1966  
            Author:                Transportation & Supplies  
            Subject:              National Oil Policy — Threat Caused by Product Crossing the  
                                 NOP Line

333.      No.                    45283  
            Co.                    Shell  
            Part of:                45277-327  
            Doc. date:               March, 1966  
            Author:                Transportation & Supplies  
            Subject:               National Oil Policy — Threat Caused by Product Crossing the  
                                     NOP Line
334.      No.                    45284-5  
            Co.                    Shell  
            Part of:                45277-327  
            Doc. date:               March, 1966  
            Author:                Transportation & Supplies  
            Subject:               National Oil Policy — Threat Caused by Product Crossing the  
                                     NOP Line
335.      No.                    45317  
            Co.                    Shell  
            Part of:                45277-327  
            Doc. date:               March, 1966  
            Author:                Transportation & Supplies  
            Subject:               National Oil Policy — Threat Caused by Product Crossing the  
                                     NOP Line
336.      No.                    37532  
            Co.                    Shell  
            Part of:                37508-36  
            Doc. date:               October 31, 1969  
            Author:                H. Bridges  
            Subject:               Supply and Demand Survey for Regions 1 and 2
337.      No.                    83956  
            Co.                    Sun Oil  
            Part of:                83956  
            Doc. date:               October 7, 1969  
            Author:                B.T. Abbott  
            Subject:               Alternate Values on Foreign Crude
338.      No.                    123963  
            Co.                    Imperial  
            Part of:                123960-5  
            Doc. date:               March 20, 1970  
            Author:                L.A. Leggiero  
            Subject:               Imperial-Mobil Crude Arrangements
339.      No.                    40889  
            Co.                    Shell  
            Part of:                40763-919  
            Doc. date:               March 5, 1971  
            Author:                Unknown  
            Subject:               MER Crude Diet Study

340. No. Exhibit T-19, pp. 3371-88  
Co. Shell  
Part of: Exhibit T-19, pp. 3371-88  
Doc. date: Toronto Hearings, 1975  
Author: Unknown  
Subject: Summary of Key Contract Provisions Covering Foreign Crude Oil Procurements for the Years 1955-1974 Inclusive
341. No. Exhibit T-28, pp. 2846-74  
Co. Gulf  
Part of: Exhibit T-28, pp. 2846-74  
Doc. date: Toronto Hearings, 1975  
Author: Unknown  
Subject: List of Contracts
342. No. Exhibit T-17, pp. 2702-24  
Co. Texaco  
Part of: Exhibit T-17, pp. 2702-24  
Doc. date: Toronto Hearings, 1975  
Author: Unknown  
Subject: Foreign Crude Contracts
343. No. Exhibit 0-38  
Co. Imperial  
Part of: Exhibit 0-38  
Doc. date: Toronto Hearings, 1975  
Author: Unknown  
Subject: Foreign Crude Oil Prices
344. No. 28050  
Co. Shell  
Part of: 28037-85  
Doc. date: December 1972  
Author: T & S Supply Planning Department  
Subject: Canadian/U.S. Crude Price Data
345. No. 40889-93  
Co. Shell  
Part of: 40763-919  
Doc. date: March 5, 1971  
Author: Unknown  
Subject: MER Crude Diet Study
346. No. Exhibit T-19, pp. 3371-88  
Co. Shell  
Part of: Exhibit T-19, pp. 3371-88  
Doc. date: Toronto Hearings, 1975  
Author: Unknown  
Subject: Summary of Key Contract Provisions Covering Foreign Crude Oil Procurements for the Years 1955-1974 Inclusive
347. No. 40889  
Co. Shell  
Part of: 40763-919  
Doc. date: March 5, 1971  
Author: Unknown  
Subject: MER Crude Diet Study

348. No. 40889  
Co. Shell  
Part of: 40763-919  
Doc. date: March 5, 1971  
Author: Unknown  
Subject: MER Crude Diet Study
349. No. 26991-2  
Co. Shell  
Part of: 26978-96  
Doc. date: January 11, 1971  
Author: Head Office — Supplies  
Subject: Venezuelan Crude Price Change
350. No. 40889  
Co. Shell  
Part of: 40763-919  
Doc. date: March 5, 1971  
Author: Unknown  
Subject: MER Crude Diet Study
351. No. 29316  
Co. Shell  
Part of: 29310-16  
Doc. date: December 8, 1971  
Author: General Manager — Supplies  
Subject: Imported Crude Oil Supply Situation
352. No. 24196  
Co. Shell  
Part of: 24151-98  
Doc. date: April 27, 1972  
Author: J.D. Finnie  
Subject: Review of Future Crude Oil Tonnage Requirements
353. No. 24306  
Co. Shell  
Part of: 24306-11  
Doc. date: March 15, 1972  
Author: H.O. Procurement Department  
Subject: CSV/Shell Canada Crude Contract — Dated September 1, 1967
354. No. 28293  
Co. Shell  
Part of: 28293-4  
Doc. date: October 25, 1972  
Author: R.L. Hope  
Subject: Meeting with CSV/APC — October 24, 1972
355. No. 29314  
Co. Shell  
Part of: 29310-16  
Doc. date: December 8, 1971  
Author: General Manager — Supplies  
Subject: Imported Crude Oil Supply Situation

356. No. 40889  
Co. Shell  
Part of: 40763-919  
Doc. date: March 5, 1971  
Author: Unknown  
Subject: MER Crude Diet Study
357. No. 29314  
Co. Shell  
Part of: 29310-16  
Doc. date: December 8, 1971  
Author: General Manager — Supplies  
Subject: Imported Crude Oil Supply Situation
358. No. 29310-1  
Co. Shell  
Part of: 29310-16  
Doc. date: February 14, 1973  
Author: C.W. Daniel  
Subject: Negotiations With Taxing Authority
359. No. 24196  
Co. Shell  
Part of: 24151-98  
Doc. date: April 27, 1972  
Author: J.D. Finnie  
Subject: Review of Future Crude Oil Tonnage Requirements
360. No. 28276  
Co. Shell  
Part of: 28276-7  
Doc. date: March 9, 1973  
Author: R.L. Hope  
Subject: Further Diversification Imported Crude Oil Supply
361. No. 24168  
Co. Shell  
Part of: 24151-98  
Doc. date: May, 1972  
Author: Transportation & Supply  
Subject: Review of Future Crude Oil Tonnage Requirements
362. No. 28050  
Co. Shell  
Part of: 28037-85  
Doc. date: December, 1972  
Author: T & S, Supply Planning Department  
Subject: Canadian/U.S. Crude Price Data
363. No. Exhibit T-19, pp. 3382, 3385  
Co. Shell  
Part of: Exhibit T-19, pp. 3371-88  
Doc. date: Toronto Hearings, 1975  
Author: Unknown  
Subject: Summary of Key Contract Provisions Covering Foreign Crude Oil Procurements for the Years 1955-1974 Inclusive

364. No. Exhibit T-19, pp. 3384, 3385  
Co. Shell  
Part of: Exhibit T-19, pp. 3371-88  
Doc. date: Toronto Hearings, 1975  
Author: Unknown  
Subject: Summary of Key Contract Provisions Covering Foreign Crude Oil Procurements for the Years 1955-1974 Inclusive
365. No. 28152  
Co. Shell  
Part of: 28149-65  
Doc. date: August 16, 1972  
Author: C.W. Daniel  
Subject: Crude Oil Contract with S.I.P.C.
366. No. 24391  
Co. Shell  
Part of: 24391  
Doc. date: May 18, 1972  
Author: Unknown  
Subject: Acquisition Costs Middle East Crudes
367. No. 30203  
Co. Shell  
Part of: 30202-II  
Doc. date: August 27, 1973  
Author: T. & S. Supply Planning  
Subject: Canadian Crude Price Forecast 1974-75
368. No. 33125  
Co. Shell  
Part of: 33124-31  
Doc. date: June 6, 1972  
Author: W.J. Levy Consultants Corp.  
Subject: Contracting for Foreign Crude Supplies
369. No. 1278  
Co. Irving  
Part of: 1278-84  
Doc. date: January 9, 1973  
Author: Milton Lipton  
Subject: Price of 1973 Persian Gulf crudes
370. No. 83938  
Co. Sun Oil  
Part of: 83938-9  
Doc. date: September 18, 1970  
Author: R.O. Burk  
Subject: Montreal Crude Cost
371. No. 83926  
Co. Sun Oil  
Part of: 83925-6  
Doc. date: May 7, 1971  
Author: D.C. Henderson  
Subject: Crude Oil Pricing

372. No. 83947  
Co. Sun Oil  
Part of: 83947-9  
Doc. date: March 3, 1972  
Author: B.T. Abbott  
Subject: NEB Summary of Imported Crude Costs by Refiners
373. No. 83889  
Co. Sun Oil  
Part of: 83888-9  
Doc. date: February 2, 1966  
Author: D.A. Thomas  
Subject: Venezuela Crude Oil Pricing
374. No. 83889  
Co. Sun Oil  
Part of: 83888-9  
Doc. date: February 2, 1966  
Author: D.A. Thomas  
Subject: Venezuela Crude Oil Pricing
375. No. 83917  
Co. Sun Oil  
Part of: 83915-19  
Doc. date: March 12, 1969  
Author: B.T. Abbott  
Subject: Foreign Crude Pricing on Purchases from Sun International
376. No. 84030  
Co. Sun Oil  
Part of: 84030  
Doc. date: Undated  
Author: Unknown  
Subject: Crude Prices and Volumes
377. No. 84109-10  
Co. Sun Oil  
Part of: 84107-10  
Doc. date: April 7, 1971  
Author: Unknown  
Subject: Crude Oil — Volumes & Prices
378. No. 83925  
Co. Sun Oil  
Part of: 83925-6  
Doc. date: May 7, 1971  
Author: D.C. Henderson  
Subject: Crude Oil Pricing
379. No. 83927  
Co. Sun Oil  
Part of: 83927  
Doc. date: May 10, 1971  
Author: Unknown  
Subject: Crude Values

380. No. 2262-3  
Co. Irving  
Part of: 2248-66  
Doc. date: August 22, 1962  
Author: K.C. Irving  
Subject: Comparative Costs — Irving versus Imports
381. No. 768  
Co. Irving  
Part of: 768  
Doc. date: April 3, 1972  
Author: M. McKee  
Subject: Name change from Bomag International Ltd. to Irving California Oil Company Ltd.
382. No. 915  
Co. Irving  
Part of: 915  
Doc. date: August 17, 1972  
Author: Mr. Gullekson  
Subject: Regarding bbls. per year Fuel Oil
- 382a. No. 949  
Co. Irving  
Part of: 949  
Doc. date: Undated  
Author: Unknown  
Subject: Irving Oil Dividends re Income Tax
383. No. 83927  
Co. Sun Oil  
Part of: 83927  
Doc. date: May 10, 1971  
Author: Unknown  
Subject: Crude Values
384. No. 83925  
Co. Sun Oil  
Part of: 83925-6  
Doc. date: May 7, 1971  
Author: D.C. Henderson  
Subject: Crude Oil Pricing
385. No. 83982  
Co. Sun Oil  
Part of: 83981-9  
Doc. date: March 12, 1969  
Author: B.T. Abbott  
Subject: Foreign Crude Pricing on Purchases from Sun International
386. No. 83925-6  
Co. Sun Oil  
Part of: 83925-6  
Doc. date: May 7, 1971  
Author: D.C. Henderson  
Subject: Crude Oil Pricing



387. No. 83927  
Co. Sun Oil  
Part of: 83927  
Doc. date: May 10, 1971  
Author: Unknown  
Subject: Crude Values
388. No. 6685-6  
Co. Texaco  
Part of: 6685-8  
Doc. date: December 21, 1964  
Author: L.B. Arthur  
Subject: Texaco Canada Limited — Crude Contracts — Year 1965
389. No. 90644  
Co. Imperial  
Part of: 90643-7  
Doc. date: January 29, 1964  
Author: G.R. Wisener for B.H. Mackenzie  
Subject: Subsequent Outcome Upon Termination of Mobil Contract
390. No. 75741  
Co. Gulf  
Part of: 75730-53  
Doc. date: April 8, 1969  
Author: A.R. Ash  
Subject: Gulf Canada Trader
391. No. 114707  
Co. Imperial  
Part of: 114707-II  
Doc. date: January 9, 1970  
Author: D.W. McGibbon/J.F. Barrett  
Subject: Profitability of Caribbean Oil & Transport Inc., 1955 to 1970
392. No. 101204-8  
Co. Imperial  
Part of: 101194-277  
Doc. date: September 9, 1971  
Author: W.A. Bain  
Subject: Investment Hurdle Rates
393. No. 63491  
Co. Gulf  
Part of: 63460-516  
Doc. date: February 26, 1973  
Author: R. Rees  
Subject: Crude Logistics Study
394. No. 117868  
Co. Imperial  
Part of: 117867-8  
Doc. date: September 3, 1964  
Author: J.A. Cogan  
Subject: Venezuelan Oil in Eastern Canada

395. No. 88547  
Co. Imperial  
Part of: 88484-583  
Doc. date: December 15, 1968  
Author: Supply Division  
Subject: Imported Crude Competitive Study January 1, 1967 to October 31, 1968
396. No. 28058  
Co. Shell  
Part of: 28037-85  
Doc. date: December 1972  
Author: T & S Supply Planning Department  
Subject: Canadian/U.S. Crude Price Data
397. No. 6729  
Co. Texaco  
Part of: 6726-31  
Doc. date: November 8, 1966  
Author: A.A. Marshall  
Subject: Crude Oil Prices 1966/67
398. No. 53898  
Co. Texaco  
Part of: 53896-906  
Doc. date: February 25, 1970  
Author: A.G. Farquharson  
Subject: Crude Slate
399. No. 75673  
Co. Gulf  
Part of: 75671-82  
Doc. date: May 8, 1973  
Author: Unknown  
Subject: Transportation Rates
400. No. 75684-6  
Co. Gulf  
Part of: 75683-8  
Doc. Date: June, 1973  
Author: P.J. Edwards  
Subject: Crude Oil Freight Rates
401. No. 75679  
Co. Gulf  
Part of: 75671-82  
Doc. Date: May 4, 1973  
Author: B.B. Lupton  
Subject: G.O.T.C.O. Transportation Study — Freight Charges to the Regions
402. No. 113080  
Co. Imperial  
Part of: 113066-128  
Doc. date: 1972  
Author: Logistics Department, Standard Oil, New Jersey  
Subject: Worldwide Marine Outlook — 1974 through 1980

403. No. 113091  
Co. Imperial  
Part of: 113066-128  
Doc. date: 1972  
Author: Logistics Department, Standard Oil, New Jersey  
Subject: Worldwide Marine Outlook — 1974 through 1980
404. No. 123963  
Co. Imperial  
Part of: 123960-5  
Doc. date: March 20, 1970  
Author: L.A. Leggiero  
Subject: Imperial-Mobil Crude Arrangments
405. No. 89058  
Co. Imperial  
Part of: 89045-101  
Doc. date: October 30, 1964  
Author: P.T. Duff for W.E. Barratt  
Subject: Eastern Canada Supply Study
406. No. 89060  
Co. Imperial  
Part of: 89045-101  
Doc. date: October 30, 1964  
Author: P.T. Duff for W.E. Barratt  
Subject: Eastern Canada Supply Study
407. No. 83927  
Co. Sun Oil  
Part of: 83927  
Doc. date: May 10, 1971  
Author: Unknown  
Subject: Crude Values
408. No. 88532  
Co. Imperial  
Part of: 88484-583  
Doc. date: December 15, 1968  
Author: Supply Division  
Subject: Imported Crude Competitive Study January 1, 1967 to October 31, 1968
409. No. 62984  
Co. Gulf  
Part of: 62976-85  
Doc. date: August 2, 1972  
Author: Unknown  
Subject: Minutes of Meeting GOTCO/GOCAN Toronto, Friday, July 28, 1972
410. No. 88529  
Co. Imperial  
Part of: 88484-583  
Doc. date: December 15, 1968  
Author: Supply Division  
Subject: Imported Crude Competitive Study January 1, 1967 to October 31, 1968

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|------|---|--|
| 411. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 88530<br>Imperial<br>88484-583<br>December 15, 1968<br>Supply Division<br>Imported Crude Competitive Study January 1, 1967 to October 31, 1968 |
| 412. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 45288<br>Shell<br>45277-327<br>March 1966<br>Transportation & Supply<br>N.O.P. — Threat Caused by Product Crossing the N.O.P. Line             |
| 413. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 89070<br>Imperial<br>89045-101<br>October 30, 1964<br>P.T. Duff for W.E. Barratt<br>Eastern Canada Supply Study                                |
| 414. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 89069<br>Imperial<br>89045-101<br>October 30, 1964<br>P.T. Duff for W.E. Barratt<br>Eastern Canada Supply Study                                |
| 415. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 89061-2<br>Imperial<br>89045-101<br>October 30, 1964<br>P.T. Duff for W.E. Barratt<br>Eastern Canada Supply Study                              |
| 416. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 91079<br>Imperial<br>91079-87<br>October 24, 1966<br>R.B. Spears<br>Offshore Crude Procurement   |
| 417. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 91079-80<br>Imperial<br>91079-87<br>October 24, 1966<br>R.B. Spears<br>Offshore Crude Procurement  |
| 418. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 91929<br>Imperial<br>91921-45<br>May 8, 1968<br>G.E. Courtnage<br>1968/1969 Middle Distillate Supply Contract                                  |

419. No. 44217  
Co. Shell  
Part of: 44165-226  
Doc. date: July 8, 1971  
Author: J.F. Bookout  
Subject: Heavy fuel production in the Eastern Complex
420. No. 44219  
Co. Shell  
Part of: 44165-226  
Doc. date: July 8, 1971  
Author: J.F. Bookout  
Subject: Heavy fuel production in the Eastern Complex
421. No. 44218  
Co. Shell  
Part of: 44165-226  
Doc. date: July 8, 1971  
Author: J.F. Bookout  
Subject: Heavy fuel production in the Eastern Complex
422. No. 89069  
Co. Imperial  
Part of: 89045-101  
Doc. date: October 30, 1964  
Author: P.T. Duff for W.E. Barratt  
Subject: Eastern Canada Supply Study
423. No. 89069  
Co. Imperial  
Part of: 89045-101  
Doc. date: October 30, 1964  
Author: P.T. Duff for W.E. Barratt  
Subject: Eastern Canada Supply Study
424. No. 89092  
Co. Imperial  
Part of: 89045-101  
Doc. date: October 30, 1964  
Author: P.T. Duff for W.E. Barratt  
Subject: Eastern Canada Supply Study
425. No. 89061  
Co. Imperial  
Part of: 89045-101  
Doc. date: October 30, 1964  
Author: P.T. Duff for W.E. Barratt  
Subject: Eastern Canada Supply Study
426. No. 89060  
Co. Imperial  
Part of: 89045-101  
Doc. date: October 30, 1964  
Author: P.T. Duff for W.E. Barratt  
Subject: Eastern Canada Supply Study

427.      No.                    89060  
            Co.                    Imperial  
            Part of:                89045-101  
            Doc. date:              October 30, 1964  
            Author:                 P.T. Duff for W.E. Barratt  
            Subject:                Eastern Canada Supply Study
428.      No.                    91929  
            Co.                    Imperial  
            Part of:                91921-45  
            Doc. date:              May 8, 1968  
            Author:                 G.E. Courtnage  
            Subject:                1968/1969 Middle Distillate Supply Contract
429.      No.                    89061  
            Co.                    Imperial  
            Part of:                89045-101  
            Doc. date:              October 30, 1964  
            Author:                 P.T. Duff for W.E. Barratt  
            Subject:                Eastern Canada Supply Study
430.      No.                    89070  
            Co.                    Imperial  
            Part of:                89045-101  
            Doc. date:              October 30, 1964  
            Author:                 P.T. Duff for W.E. Barratt  
            Subject:                Eastern Canada Supply Study
431.      No.                    89097  
            Co.                    Imperial  
            Part of:                89045-101  
            Doc. date:              October 30, 1964  
            Author:                 P.T. Duff for W.E. Barratt  
            Subject:                Eastern Canada Supply Study
432.      No.                    89356  
            Co.                    Imperial  
            Part of:                89344-64  
            Doc. date:              Undated  
            Author:                 Unknown  
            Subject:                Supply and Demand in Canadian Oil Industry
433.      No.                    Toronto Hearings, Vol. XI, p. 1251  
            Co.                    Imperial  
            Part of:                Testimony of W.O. Twaits, former Chairman  
            Doc. date:              Toronto Hearings, 1975
434.      No.                    6727  
            Co.                    Texaco  
            Part of:                6726-31  
            Doc. date:              November 8, 1966  
            Author:                 Refining Department  
            Subject:                Crude Oil Prices 1966-67

435. No. 6727  
Co. Texaco  
Part of: 6726-31  
Doc. date: November 8, 1966  
Author: Refining Department  
Subject: Crude Oil Prices 1966/67
436. No. 65313  
Co. Gulf  
Part of: 65291-330  
Doc. date: April 19, 1972  
Author: J.D. DeGrandis  
Subject: Gulf Canada's Eastern Canada Position re Crude Oil Costs
437. No. 65315  
Co. Gulf  
Part of: 65291-330  
Doc. date: April 19, 1972  
Author: J.D. DeGrandis  
Subject: Gulf Canada's Eastern Canada Position re Crude Oil Costs
438. No. 6628  
Co. Texaco  
Part of: 6624-8  
Doc. date: February 24, 1971  
Author: J.G. Light  
Subject: Crude Oil Slate — Montreal & Halifax — 1971
439. No. 11624  
Co. BP  
Part of: 11624  
Doc. date: August 28, 1972  
Author: D.A. Deverell  
Subject: Price Increase
440. No. 33106  
Co. Shell  
Part of: 33106-7  
Doc. date: September 21, 1971  
Author: Unknown  
Subject: Price Increase
441. No. 89092  
Co. Imperial  
Part of: 89045-101  
Doc. date: October 30, 1964  
Author: P.T. Duff for W.E. Barratt  
Subject: Eastern Canada Supply Study
442. No. 89061  
Co. Imperial  
Part of: 89045-101  
Doc. date: October 30, 1964  
Author: P.T. Duff for W.E. Barratt  
Subject: Eastern Canada Supply Study

443.      No.                    120994  
            Co.                    Imperial  
            Part of:                120895-1263  
            Doc. date:              November, 1967  
            Author:                  Unknown  
            Subject:                Dartmouth Refinery Statistics. Part of the Royal Commission on  
   The Price Structure of Gasoline and Diesel Oil in Nova Scotia
444.      No.                    121013  
            Co.                    Imperial  
            Part of:                120895-1263  
            Doc. date:              November, 1967  
            Author:                  Unknown  
            Subject:                Dartmouth Refinery Statistics. Part of the Royal Commission on  
   The Price Structure of Gasoline and Diesel Oil in Nova Scotia
445.      No.                    121009  
            Co.                    Imperial  
            Part of:                120895-1263  
            Doc. date:              November, 1967  
            Author:                  Unknown  
            Subject:                Dartmouth Refinery Statistics. Part of the Royal Commission on  
   The Price Structure of Gasoline and Diesel Oil in Nova Scotia
446.      No.                    117948  
            Co.                    Imperial  
            Part of:                117944-52  
            Doc. date:              January 8, 1973  
            Author:                  Marketing Department  
            Subject:                Posted Price Increases All Canada
447.      No.                    101208  
            Co.                    Imperial  
            Part of:                101194-227  
            Doc. date:              September 9, 1971  
            Author:                  W.A. Bain  
            Subject:                Investment Hurdle Rates
448.      No.                    IGDS 1394  
            Co.                    Imperial  
            Part of:                Quebec Study Vol. #4  
            Doc. date:              Undated  
            Author:                  Unknown  
            Subject:                Esso Efficiency Strategy — Divestment
449.      No.                    120926  
            Co.                    Imperial  
            Part of:                120895-1263  
            Doc. date:              November, 1967  
            Author:                  Unknown  
            Subject:                Dartmouth Refinery Statistics. Part of the Royal Commission on  
   The Price Structure of Gasoline and Diesel Oil in Nova Scotia



450. No. 117959  
Co. Imperial  
Part of: 117956-61  
Doc. date: May 31, 1960  
Author: J.A. Cogan  
Subject: Montreal Crude and Product Prices
451. No. 174621-7811  
Co. Imperial  
Part of: 174621-7811  
Doc. date: December 31, 1960  
Author: Unknown  
Subject: Profit Analysis Report
452. No. 75679  
Co. Gulf  
Part of: 75671-82  
Doc. date: May 4, 1973  
Author: B.B. Lupton  
Subject: GOTCO Transportation Study — Freight Charges to the Regions
453. No. 62200  
Co. Gulf  
Part of: 62176-201  
Doc. date: December 24, 1969  
Author: P.B. Binsted  
Subject: GOCAN Freight Rates
454. No. 89319  
Co. Imperial  
Part of: 89311-22  
Doc. date: August 8, 1966  
Author: Supply Division  
Subject: Offshore Crude Procurement
455. No. 24196  
Co. Shell  
Part of: 24151-98  
Doc. date: April 27, 1972  
Author: J.D. Finnie  
Subject: Review of Future Crude Oil Tonnage Requirements
456. No. 89319  
Co. Imperial  
Part of: 89311-22  
Doc. date: August 8, 1966  
Author: Supply Division  
Subject: Offshore Crude Procurement
457. No. 89319  
Co. Imperial  
Part of: 89311-22  
Doc. date: August 8, 1966  
Author: Supply Division  
Subject: Offshore Crude Procurement

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|------|---|---|
| 458. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | Exhibit T-28, pp. 2846-74<br>Gulf<br>Exhibit T-28, pp. 2846-74<br>Toronto Hearings, 1975<br>Unknown<br>List of Contracts  |
| 459. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 79487<br>Gulf<br>79485-7<br>July 4, 1973<br>Unknown<br>Ocean Freight Rates  |
| 460. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 90582<br>Imperial<br>90578-82<br>November 13, 1964<br>G.T. Piercy<br>Transportation Assumptions — Facilities for Processing Middle East Crude   |
| 461. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 90581<br>Imperial<br>90578-82<br>November 13, 1964<br>G.T. Piercy<br>Transportation Assumptions — Facilities for Processing Middle East Crude   |
| 462. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 90579-80<br>Imperial<br>90578-82<br>November 13, 1964<br>G.T. Piercy<br>Transportation Assumptions — Facilities for Processing Middle East Crude  |
| 463. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 64942<br>Gulf<br>64935-51<br>March 22, 1965<br>Unknown<br>Comparison of the Laid Down Cost of Product Purchased in the Caribbean at Montreal versus the Cost of Product Produced at Montreal from 30° API Mesa Venezuelan Crude |
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Author: Supply Division  
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Part of: 91088-9  
Doc. date: December 19, 1966  
Author: B.H. Mackenzie by H.P. Simon  
Subject: Crude Price Increases

47.      No.                    24486  
         Co.                    Shell  
         Part of:               24486  
         Doc. date:            April 25, 1968  
         Author:               W.M. Luthy  
         Subject:              Crude Price Reduction by B.A. (Gulf) — Request to Match
48.      No.                    137261-2  
         Co.                    Gulf  
         Part of:               137261-2  
         Doc. date:            April 3, 1972  
         Author:               J.E.L. West  
         Subject:              Crude Oil Posted Prices
49.      No.                    139692  
         Co.                    Imperial  
         Part of:               139691-2  
         Doc. date:            August 1969  
         Author:               N.R. Callaway, Crude Oil Purchasing  
         Subject:              Transportation and Supply Department — Supply Division.  
                                 Crude Oil Purchasing; 1st Half 1969 Highlights
50.      No.                    91121  
         Co.                    Imperial  
         Part of:               91121  
         Doc. date:            April 9, 1969  
         Author:               J.G. Livingstone  
         Subject:              Pembina Crude Pricing
51.      No.                    91095  
         Co.                    Imperial  
         Part of:               91092-103  
         Doc. date:            December 8, 1966  
         Author:               H.P. Simon for B.H. Mackenzie  
         Subject:              Crude Price Increases
52.      No.                    18525  
         Co.                    Mobil  
         Part of:               18507-32  
         Doc. date:            July, 1964  
         Author:               Unknown  
         Subject:              Crude Oil Price Study — Canadian Crude Oil
53.      No.                    Oil and Gas Conservation Board (OGCB) Report 64-10, pp. 55-6  
         Part of:               OGCB Report 64-10  
         Doc. date:            July 24, 1964  
         Author:               Oil and Gas Conservation Board  
         Subject:              Report and Decision on Review of Plan for Proration of Oil to  
                                 Market Demand in Alberta
54.      No.                    Calgary Hearings, Vol. XVIII, pp. 2062-3  
         Co.                    Chevron  
         Part of:               Testimony of Mr. D.P. Geddes, Manager of Crude Oil, Gas and  
                                 Plant Product Sales  
         Doc. date:            June 20, 1975

55. No. Oilweek, Jan. 24, 1972  
Doc. date: January 24, 1972  
Subject: Plant Capacity for Production of Condensate
56. No. 111449  
Co. Imperial  
Part of: 111447-54  
Doc. date: January 3, 1972  
Author: D.K. Reynolds, Manager — Operations  
Subject: Industry Condensate Surplus
57. No. 139702  
Co. Imperial  
Part of: 139701-30  
Doc. date: December 27, 1968  
Author: N.R. Callaway, Crude Oil Purchasing  
Subject: Transportation & Supply Department — Supply Division —  
Crude Oil Purchasing 1968 Review
58. No. 139751  
Co. Imperial  
Part of: 139740-72  
Doc. date: October 4, 1967  
Author: N.R. Callaway, Crude Oil Purchasing  
Subject: Transportation & Supply — Supply Division, Crude Oil Purchasing — 3rd Quarter 1967 Review
59. No. 41807-9  
Co. Shell  
Part of: 41802-924  
Doc. date: September, 1959  
Author: Unknown  
Subject: Detailed Study of North Star Oil Limited Part II (Appendices)
60. No. 137376  
Co. Gulf  
Part of: 137376-9  
Doc. date: November 2, 1961  
Author: Les Rowland (article from "Oil in Canada")  
Subject: Energy Board Hears Condensate Case
61. No. 136152  
Co. Shell  
Part of: 136145-55  
Doc. date: March 21, 1969  
Author: R.S. Aberg  
Subject: Market for Condensate and Pentane Plus Production from the  
Province of Alberta
62. No. 111449  
Co. Imperial  
Part of: 111447-54  
Doc. date: January 3, 1972  
Author: D.K. Reynolds, Manager-Operations  
Subject: Industry Condensate Surplus

63.      No.                    138093  
          Co.                    Ashland  
          Part of:               138087-93  
          Doc. date:            June 2, 1970  
          Author:               J.L. Turcotte, Manager, Crude Purchases & Sales, Texex  
          Subject:              Texex Condensate Prices (commingled with a crude stream)
64.      No.                    138091  
          Co.                    Ashland  
          Part of:               138087-93  
          Doc. date:            June 11, 1970  
          Author:               D.E. Rogers, Manager Crude Supply Division, S. & T. Department (HBOG)  
          Subject:              Pembina Stream Equalization — Effect on Condensate Pricing
65.      No.                    14829  
          Co.                    Hudson's Bay Oil and Gas  
          Part of:               14829  
          Doc. date:            June 17, 1970  
          Author:               K.W. Lloyd  
          Subject:              Price Reduction — Condensate
66.      No.                    Calgary Hearings, Vol. XIV, p. 1553  
          Co.                    Hudson's Bay Oil and Gas  
          Part of:               Testimony of Mr. D.E. Rogers, Manager of the Crude Supply and Gas Products Division (and previously Assistant Manager of Crude Supply, B.P.)  
          Doc. date:            June 16, 1975
67.      No.                    14829  
          Co.                    Hudson's Bay Oil and Gas  
          Part of:               14829  
          Doc. date:            June 17, 1970  
          Author:               K.W. Lloyd  
          Subject:              Price Reduction — Condensate
68.      No.                    135751  
          Co.                    Gulf  
          Part of:               135751  
          Doc. date:            June 9, 1970  
          Author:               R.C. Turner, Manager — Crude Oil Supply  
          Subject:              Texex Proposed Changes in Pricing Policy for Condensates
69.      No.                    135751  
          Co.                    Gulf  
          Part of:               135751  
          Doc. date:            June 9, 1970  
          Author:               R.C. Turner, Manager — Crude Oil Supply  
          Subject:              Texex's proposed Changes in Pricing Policy for Condensates
70.      No.                    18610  
          Co.                    Mobil  
          Part of:               18609-10  
          Doc. date:            June 12, 1970  
          Author:               G. Petty  
          Subject:              Pembina Equalization Meeting, June 12, 1970 (Condensate Price Change — Texaco Exploration)

71. No. Calgary Hearings, Vol. XV, pp. 1697-1704  
Co. Gulf  
Part of: Testimony of Mr. R.C. Turner, Manager of Domestic Crude and  
NGL Supplies  
Doc. date: June 17, 1975
72. No. Calgary Hearings, Vol. XV, pp. 1697-1704  
Co. Gulf  
Part of: Testimony of Mr. R.C. Turner, Manager of Domestic Crude and  
NGL Supplies  
Doc. date: June 17, 1975
73. No. 136770  
Co. Gulf  
Part of: 136770  
Doc. date: September 9, 1970  
Author: R.C. Turner, Manager — Crude Oil Supply  
Subject: Pembina Pipe Line System Equalization — Maintenance of the  
"status quo"
74. No. 124158  
Co. Imperial  
Part of: 124158-62  
Doc. date: June 12, 1970  
Author: S.K. Lamb  
Subject: Texaco's Condensate Pricing Policy
75. No. 139207  
Co. Imperial  
Part of: 139207-8  
Doc. date: September 4, 1973  
Author: A.W. Robb  
Subject: History of Canadian Crude Prices
76. No. Calgary Hearings, Vol. XVIII, p. 2020  
Co. Ashland  
Part of: Testimony of Mr. K.L. Nesbitt, Manager of Crude Oil Supplies  
Doc. date: June 20, 1975
77. No. 138035  
Co. Ashland  
Part of: 138034-5  
Doc. date: May 22, 1973  
Author: D.E. Brunker  
Subject: Crude Oil Supply Department Activity Report — April 1973
78. No. 135995  
Co. Texex  
Part of: 135995  
Doc. date: October 30, 1972  
Author: D.E. Hyer  
Subject: Gulf Oil Condensate Price Increase

79.      No.                    139187  
         Co.                    Gulf  
         Part of:               139187  
         Doc. date:            December 30, 1970  
         Author:               R.C. Turner, Manager — Crude Oil Supply  
         Subject:               Price Increase for Condensate & Natural Gasoline
80.      No.                    139207  
         co.                    Imperial  
         Part of:               139207-8  
         Doc. date:            September 4, 1973  
         Author:               Crude Oil  
         Subject:               History of Canadian Crude Prices
81.      No.                    139187  
         Co.                    Imperial  
         Part of:               139187  
         Doc. date:            December 30, 1970  
         Author:               R.C. Turner  
         Subject:               Price Increase for Condensate & Natural Gasoline
82.      No.                    138091  
         Co.                    Hudson's Bay Oil and Gas  
         Part of:               138087-93  
         Doc. date:            June 11, 1970  
         Author:               D.E. Rogers, Manager Crude Supply Division  
         Subject:               Blending of Condensate in Crude Streams
83.      No.                    136139  
         Co.                    Shell  
         Part of:               136139-44  
         Doc. date:            January 25, 1971  
         Author:               Head Office Supplies  
         Subject:               Condensate Surplus Problem, January 1971
84.      No.                    136139  
         Co.                    Shell  
         Part of:               136139-44  
         Doc. date:            January 25, 1971  
         Author:               Head Office Supplies  
         Subject:               Condensate Surplus Problem, January 1971
85.      No.                    136158  
         Co.                    Shell  
         Part of:               136156-9  
         Doc. date:            August 25, 1971  
         Author:               H.O. Procurement Dept.  
         Subject:               Condensate Meeting — August 20, 1971
86.      No.                    111448  
         Co.                    Imperial  
         Part of:               111447-54  
         Doc. date:            January 3, 1972  
         Author:               D.K. Reynolds, Manager — Operations  
         Subject:               Industry Condensate Surplus



87. No. 136140  
Co. Shell  
Part of: 136139-44  
Doc. date: January 25, 1971  
Author: Head Office Supplies  
Subject: Condensate Surplus Problem, January 1971
88. No. 135997  
Co. Texex  
Part of: 135997  
Doc. date: November 1, 1972  
Author: D.E. Hyer  
Subject: Price Increase for Condensate — Percentage First Purchase Control held by Gulf and Hudson's Bay Oil and Gas
89. No. 136141  
Co. Shell  
Part of: 136139-44  
Doc. date: January 25, 1971  
Author: Head Office Supplies  
Subject: Condensate Surplus Problem, January, 1971
90. No. 136430  
Co. Sun Oil  
Part of: 136429-32  
Doc. date: January 18, 1971  
Author: D.F. Papworth  
Subject: Surplus Condensate Production
91. No. 136430  
Co. Sun Oil  
Part of: 136429-32  
Doc. date: January 18, 1971  
Author: D.F. Papworth  
Subject: Surplus Condensate Production
92. No. 136141  
Co. Shell  
Part of: 136139-44  
Doc. date: January 25, 1971  
Author: Head Office Supplies  
Subject: Condensate Surplus Problem, January, 1971
93. No. 111449  
Co. Imperial  
Part of: 111447-54  
Doc. date: January 3, 1972  
Author: D.K. Reynolds, Manager — Operations  
Subject: Industry Condensate Surplus
94. No. 136136  
Co. Shell  
Part of: 136129-36  
Doc. date: April 13, 1971  
Author: L.F. Bolger  
Subject: Markets for Western Canada Condensate

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|------|---|---|
| 95.  | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 136141<br>Shell<br>136139-44<br>January 25, 1971<br>Head Office Supplies<br>Condensate Surplus Problem, January, 1971   |
| 96.  | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 136139<br>Shell<br>136139-44<br>January 25, 1971<br>Head Office Supplies<br>Condensate Surplus Problem, January, 1971   |
| 97.  | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 136139<br>Shell<br>136139-44<br>January 25, 1971<br>Head Office Supplies<br>Condensate Surplus Problem, January, 1971   |
| 98.  | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 136142<br>Shell<br>136139-44<br>January 25, 1971<br>Head Office Supplies<br>Condensate Surplus Problem, January, 1971   |
| 99.  | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 139802<br>Imperial<br>139802-3<br>November 18, 1974<br>D.K. Reynolds<br>Vern Millard Visit — Condensate Surplus   |
| 100. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 136139-41<br>Shell<br>136139-44<br>January 25, 1971<br>Head Office Supplies<br>Condensate Surplus Problem, January, 1971  |
| 101. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 136142<br>Shell<br>136139-44<br>January 25, 1971<br>Head Office Supplies<br>Condensate Surplus Problem, January, 1971   |
| 102. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 136482<br>BP<br>136482-3<br>January 27, 1971<br>H.A. Warnock<br>Condensate Surplus — Injection into Mixed Blend Streams —<br>Shippers Meeting, January 26, 1971 |

103. No. 137170  
Co. Gulf  
Part of: 137169-70  
Doc. date: March 5, 1970  
Author: B.J. Foster  
Subject: Crude Supply Committee Meeting Minutes, March 4, 1970
104. No. 136429  
Co. Sun Oil  
Part of: 136429-32  
Doc. date: January 18, 1971  
Author: D.F. Papworth  
Subject: Surplus Condensate Production
105. No. 139802  
Co. Imperial  
Part of: 139802-3  
Doc. date: November 18, 1974  
Author: D.K. Reynolds  
Subject: Vern Millard Visit — Condensate Surplus
106. No. 136140  
Co. Shell  
Part of: 136139-44  
Doc. date: January 25, 1971  
Author: Head Office Supplies  
Subject: Condensate Surplus Problem, January, 1971
107. No. 111449  
Co. Imperial  
Part of: 111447-54  
Doc. date: January 3, 1972  
Author: D.K. Reynolds, Manager — Operations  
Subject: Industry Condensate Surplus
108. No. 136489  
Co. BP  
Part of: 136489-90  
Doc. date: January 19, 1971  
Author: H.A. Warnock  
Subject: January 15, 1971 Minutes of Meeting — Session 3 Re: Condensate Surplus Problem
109. No. 136140  
Co. Shell  
Part of: 136139-44  
Doc. date: January 25, 1971  
Author: Head Office Supplies  
Subject: Condensate Surplus Problem, January, 1971
110. No. 136485  
Co. BP  
Part of: 136484-5  
Doc. date: January 18, 1971  
Author: E.J. Vorman  
Subject: Condensate — Western Canada (Current Problem)

111.      No.                    136489  
            Co.                    BP  
            Part of:                136489-90  
            Doc. date:               January 19, 1971  
            Author:                  H.A. Warnock  
            Subject:                January 15, 1971, Minutes of Meeting — Session 3 Re: Condensate Surplus Problem
112.      No.                    136140  
            Co.                    Shell  
            Part of:                136139-44  
            Doc. date:               January 25, 1971  
            Author:                  Head Office Supplies  
            Subject:                Condensate Surplus Problem, January, 1971
113.      No.                    136136  
            Co.                    Shell  
            Part of:                136129-36  
            Doc. date:               April 13, 1971  
            Author:                  L.F. Bolger  
            Subject:                Markets for Western Canada Condensate
114.      No.                    114737  
            Co.                    Imperial  
            Part of:                114730-37  
            Doc. date:               April 14, 1971  
            Author:                  Unknown (Received: J.W. Hamilton)  
            Subject:                Foreign Crude Supply/Cost Changes 1971-75
115.      No.                    136476  
            Co.                    B.P.  
            Part of:                136476  
            Doc. date:               November 9, 1971  
            Author:                  H.A. Warnock  
            Subject:                Minutes of the Condensate Marketing Meeting held on November 8th, 1971 in the offices of Union Oil Company of Canada Limited
116.      No.                    136472  
            Co.                    B.P.  
            Part of:                136472-5  
            Doc. date:               January 6, 1972  
            Author:                  H.A. Warnock  
            Subject:                Minutes of the Condensate Marketing Meeting held in Shell's offices on December 29th, 1971
117.      No.                    11744-5  
            Co.                    Interprovincial  
            Part of:                11742-5  
            Doc. date:               December 17, 1971  
            Author:                  G.A. Cole  
            Subject:                Items of Interest Arising from F.O.C.O.P. Activities in Calgary, December 14, 15, 1971

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| 118. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 136476<br>BP<br>136476<br>November 9, 1971<br>H.A. Warnock<br>Excess Condensate Volumes  |
| 119. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 138756<br>Husky<br>138756<br>January 10, 1972<br>C.W. Fink<br>Condensate Surplus   |
| 120. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 136475<br>BP<br>136472-5<br>January 6, 1972<br>H.A. Warnock<br>Minutes of Meeting held December 29, 1971 Re: Disposal of<br>Surplus Condensate   |
| 121. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 138756<br>Husky<br>138756<br>January 10, 1972<br>C.W. Fink<br>Condensate Surplus   |
| 122. | No.<br>Co.<br>Part of:<br><br>Doc. date:                    | Calgary Hearings, Vol. XX, pp. 2170-1<br>Alberta Government<br>Testimony of Mr. W.M. Luthy (formerly with Shell), Vice-<br>Chairman, Alberta Petroleum Marketing Commission<br>June 24, 1975 |
| 123. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 136087<br>Shell<br>136087<br>Probably late 1971, early 1972<br>L.F. Bolger<br>1972 Condensate Price Forecast   |
| 124. | No.<br>Co.<br>Part of:<br><br>Doc. date:                    | Calgary Hearings, Vol. XVIII, p. 2057<br>Chevron<br>Testimony of Mr. D.P. Geddes, Manager of Crude Oil, Gas and<br>Plant Products Sales<br>June 20, 1975                                     |
| 125. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 31102<br>Shell<br>31102-3<br>April 13, 1973<br>L.F. Bolger<br>Canada Crude Price Increase  |

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| 126. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 136475<br>BP<br>136472-5<br>January 6, 1972<br>H.A. Warnock<br>Minutes of Meeting held December 29, 1971 Re: Disposal of<br>Surplus Condensate                     |
| 127. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 138756<br>Husky<br>138756<br>January 10, 1972<br>C.W. Fink<br>Condensate Surplus   |
| 128. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 111448<br>Imperial<br>111447-54<br>January 3, 1972<br>D.K. Reynolds, Manager-Operations<br>Industry Condensate Surplus   |
| 129. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 136141<br>Shell<br>136139-44<br>January 25, 1971<br>Head Office Supplies<br>Condensate Surplus Problem, January 1971   |
| 130. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 111451-4<br>Imperial<br>111447-54<br>January 3, 1972<br>D.K. Reynolds, Manager-Operations<br>Industry Condensate Surplus   |
| 131. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 18268<br>Mobil<br>18268<br>June 5, 1968<br>G. Petty<br>Great Northern Oil Processing Agreement Negotiations — Fos-<br>terton/Dollard Crude Price Strategy          |
| 132. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 91121<br>Imperial<br>91121<br>April 9, 1969<br>J.G. Livingstone<br>Pembina Crude Pricing   |
| 133. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 11745<br>Interprovincial<br>11742-5<br>December 17, 1971<br>G.A. Cole<br>Items of Interest Arising from F.O.C.O.P. Activities in Calgary,<br>December 14, 15, 1971 |

134. No. 91095  
Co. Imperial  
Part of: 91092-103  
Doc. date: December 8, 1966  
Author: H.P. Simon for B.H. Mackenzie  
Subject: Crude Price Increases
135. No. 5012  
Co. Interprovincial  
Part of: 5011-26  
Doc. date: December 22, 1964  
Author: A.B. Jones, P & E Department  
Subject: Canadian Crude Prices at Sarnia
136. No. 5014  
Co. Interprovincial  
Part of: 5011-26  
Doc. date: December 22, 1964  
Author: A.B. Jones, P & E Department  
Subject: Crude Prices at Twin Cities
137. No. 5009  
Co. Interprovincial  
Part of: 5008-9  
Doc. date: January 14, 1966  
Author: A.B. Jones, P & E Department  
Subject: Comparison of Laid Down Crude Prices, January 9, 1966
138. No. 5005  
Co. Interprovincial  
Part of: 5002-5  
Doc. date: March 30, 1966  
Author: A.B. Jones, P & E Department  
Subject: Comparison of Laid Down Crude Prices, March 15, 1966
139. No. 5001  
Co. Interprovincial  
Part of: 4999-5001  
Doc. date: July 5, 1966  
Author: A.B. Jones, P & E Department  
Subject: Comparison of Laid Down Crude Prices, June 30, 1966
140. No. 4998  
Co. Interprovincial  
Part of: 4996-8  
Doc. date: October 11, 1966  
Author: A.B. Jones, P & E Department  
Subject: Comparison of Laid Down Crude Prices, September 30, 1966
141. No. 4995  
Co. Interprovincial  
Part of: 4993-5  
Doc. date: March 23, 1967  
Author: A.B. Jones, P & E Department  
Subject: Comparison of Laid Down Crude Prices, March 31, 1967

142.      No.                18228  
            Co.                Mobil  
            Part of:            18228-9  
            Doc. date:          June 22, 1967  
            Author:            W.L. Harrington, Manager — Crude Purchases & Sales Dept.  
            Subject:            Prices of Fosterton, Lloydminster and Midale/Weyburn Crudes
143.      No.                4992  
            Co.                Interprovincial  
            Part of:            4989-92  
            Doc. date:          August 25, 1967  
            Author:            J.J. Phillips, P & E Department  
            Subject:            Comparison of Laid Down Crude Prices, August 25, 1967
144.      No.                4988  
            Co.                Interprovincial  
            Part of:            4986-8  
            Doc. date:          August 12, 1968  
            Author:            J.J. Phillips, P & E Department  
            Subject:            Comparison of Laid Down Crude Prices, August 12, 1968
145.      No.                4984-5  
            Co.                Interprovincial  
            Part of:            4983-5  
            Doc. date:          May 31, 1971  
            Author:            A.E. Scott  
            Subject:            Comparison of Laid Down Crude Prices, May 31, 1971
146.      No.                91101  
            Co.                Imperial  
            Part of:            91092-103  
            Doc. date:          December 6, 1966  
            Author:            H.P. Simon for B.H. Mackenzie  
            Subject:            Crude Price Increases
147.      No.                137014  
            Co.                Gulf  
            Part of:            137014  
            Doc. date:          April 26, 1971  
            Author:            D.A. McRobb  
            Subject:            Heavy Crude Availabilities (listing of Fosterton producers & purchasers)
148.      No.                13048  
            Co.                Interprovincial  
            Part of:            13045-9  
            Doc. date:          August 10, 1962  
            Author:            F.J. Stubbs  
            Subject:            Fosterton Crude Tariffs
149.      No.                91101  
            Co.                Imperial  
            Part of:            91092-103  
            Doc. date:          December 6, 1966  
            Author:            H.P. Simon for B.H. Mackenzie  
            Subject:            Crude Price Increases



150.      No.                    139181  
            Co.                    Imperial  
            Part of:               139181-2  
            Doc. date:            November 6, 1967  
            Author:                B.H. Mackenzie, Manager — Supply Division  
            Subject:              Price Reduction on Fosterton Crude (Control of Fosterton Crude MB/D by Company)
151.      No.                    137014  
            Co.                    Gulf  
            Part of:               137014  
            Doc. date:            April 26, 1971  
            Author:                D.A. McRobb  
            Subject:              Heavy Crude Availabilities (listing of Fosterton producers & purchasers)
152.      No.                    13046  
            Co.                    Interprovincial  
            Part of:               13045-9  
            Doc. date:            August 10, 1962  
            Author:                F.J. Stubbs  
            Subject:              Fosterton Crude Tariffs
153.      No.                    139830  
            Co.                    Imperial  
            Part of:               139830  
            Doc. date:            March 22, 1968  
            Author:                J.D. Jacques, Crude Oil Purchasing Division  
            Subject:              Nominations at South Saskatchewan Shippers' Meeting, March 21, 1968
154.      No.                    18018  
            Co.                    Mobil  
            Part of:               18002-35  
            Doc. date:            December, 1961  
            Author:                Economics Division (Controllers Department)  
            Subject:              The Crude Oil Price Structure in Canada
155.      No.                    17036  
            Co.                    Mobil  
            Part of:               17036-7  
            Doc. date:            May 29, 1961  
            Author:                E.M. Bredin  
            Subject:              South Saskatchewan Pipe Line Company — Tariff Policy
156.      No.                    17018  
            Co.                    Mobil  
            Part of:               17018-20A  
            Doc. date:            April 12, 1962  
            Author:                W.L. Harrington  
            Subject:              South Saskatchewan Pipeline and Fosterton/ Dollard Crude Purchases

157.      No.                17020  
            Co.                Mobil  
            Part of:            17018-20A  
            Doc. date:          April 12, 1962  
            Author:            W.L. Harrington  
            Subject:           South Saskatchewan Pipeline and Fosterton/ Dollard Crude  
                                 Purchases
158.      No.                17160  
            Co.                Mobil  
            Part of:            17160-1  
            Doc. date:          December 1, 1970  
            Author:            J.B. Goza, President, SSPL  
            Subject:           Rules and Regulations Governing the Gathering and Transporta-  
                                 tion of Crude Petroleum on South Saskatchewan Pipe Line
159.      No.                18018-9  
            Co.                Mobil  
            Part of:            18002-35  
            Doc. date:          December, 1961  
            Author:            Economics Division (Controllers Department)  
            Subject:           The Crude Oil Price Structure in Canada
160.      No.                17018-20A  
            Co.                Mobil  
            Part of:            17018-20A  
            Doc. date:          April 12, 1962  
            Author:            W.L. Harrington  
            Subject:           South Saskatchewan Pipeline and Fosterton/Dollard Crude  
                                 Purchases
161.      No.                17031  
            Co.                Mobil  
            Part of:            17029-31  
            Doc. date:          May 25, 1961  
            Author:            O.H. Blehrud  
            Subject:           Saskatchewan Medium Crude Demand
162.      No.                17018  
            Co.                Mobil  
            Part of:            17018-20A  
            Doc. date:          April 12, 1962  
            Author:            W.L. Harrington  
            Subject:           South Saskatchewan Pipeline and Fosterton/Dollard Crude  
                                 Purchases
163.      No.                17019  
            Co.                Mobil  
            Part of:            17018-20A  
            Doc. date:          April 12, 1962  
            Author:            W.L. Harrington  
            Subject:           South Saskatchewan Pipeline and Fosterton/Dollard Crude  
                                 Purchases

164. No. 17020  
Co. Mobil  
Part of: 17018-20A  
Doc. date: April 12, 1962  
Author: W.L. Harrington  
Subject: South Saskatchewan Pipeline and Fosterton/Dollard Crude Purchases
165. No. 13037  
Co. Interprovincial  
Part of: 13037  
Doc. date: March 1, 1962  
Author: F.J. Stubbs  
Subject: Price of Fosterton Crude in Ontario
166. No. 13046  
Co. Interprovincial  
Part of: 13045-9  
Doc. date: August 10, 1962  
Author: F.J. Stubbs  
Subject: Fosterton Crude Tariffs
167. No. 13038  
Co. Interprovincial  
Part of: 13038-41  
Doc. date: March 16, 1962  
Author: F.J. Stubbs  
Subject: Meeting with South Saskatchewan Pipe Line Re: Additional Fosterton Crude to Ontario
168. No. 13045  
Co. Interprovincial  
Part of: 13045-9  
Doc. date: August 10, 1962  
Author: F.J. Stubbs  
Subject: Fosterton Crude Tariffs
169. No. 13038  
Co. Interprovincial  
Part of: 13038-41  
Doc. date: March 16, 1962  
Author: F.J. Stubbs  
Subject: Meeting with South Saskatchewan Pipe Line Re: Additional Fosterton Crude to Ontario
170. No. 13042  
Co. Interprovincial  
Part of: 13042-4  
Doc. date: August 15, 1962  
Author: F.J. Stubbs  
Subject: Fosterton Crude Tariffs: Cantaur to Clarkson; Cantaur to St. Paul

171.      No.                    13043  
            Co.                    Interprovincial  
            Part of:               13042-4  
            Doc. date:            August 15, 1962  
            Author:               F.J. Stubbs  
            Subject:              Fosterton Crude Tariffs: Cantaur to Clarkson; Cantaur to St. Paul
172.      No.                    13045-6  
            Co.                    Interprovincial  
            Part of:               13045-9  
            Doc. date:            August 10, 1962  
            Author:               F.J. Stubbs  
            Subject:              Fosterton Crude Tariffs
173.      No.                    16399  
            Co.                    Hudson's Bay Oil and Gas  
            Part of:               16398-401  
            Doc. date:            November 6, 1963  
            Author:               W.E. Glenn  
            Subject:              Great Northern Price Increase for all Medium Gravity Crude on S.S.P.L. and P.P.L., October 16, 1963
174.      No.                    4999  
            Co.                    Interprovincial  
            Part of:               4999-5001  
            Doc. date:            July 5, 1966  
            Author:               A.B. Jones, P & E Department  
            Subject:              Comparison of Laid Down Crude Prices, June 30, 1966
175.      No.                    18037  
            Co.                    Mobil  
            Part of:               18036-9  
            Doc. date:            December 8, 1966  
            Author:               E.G. Stricker  
            Subject:              Saskatchewan Crude Price Changes — Effects on Mobil & Industry
176.      No.                    18038  
            Co.                    Mobil  
            Part of:               18036-9  
            Doc. date:            December 8, 1966  
            Author:               E.G. Stricker  
            Subject:              Saskatchewan Crude Price Changes — Effects on Mobil & Industry
177.      No.                    13021  
            Co.                    Interprovincial  
            Part of:               13021-2  
            Doc. date:            April 17, 1968  
            Author:               J.E. Letson, District No. 2 Superintendent  
            Subject:              Prorating of Fosterton Crude

178.      No.                    4993  
            Co.                    Interprovincial  
            Part of:                4993-5  
            Doc. date:                March 23, 1967  
            Author:                  A.B. Jones, P & E Dept.  
            Subject:                 Comparison of Laid Down Crude Prices, March 31, 1967
179.      No.                    13025  
            Co.                    Interprovincial  
            Part of:                13023-5  
            Doc. date:                March 28, 1968  
            Author:                  L. Rourke  
            Subject:                 Prorating of Fosterton
180.      No.                    12013  
            Co.                    Interprovincial  
            Part of:                12012-3  
            Doc. date:                September 27, 1967  
            Author:                  L. Rourke  
            Subject:                 Fosterton/Dollard Crude — Supply to Refineries, Export Limitations
181.      No.                    13021  
            Co.                    Interprovincial  
            Part of:                13021-2  
            Doc. date:                April 17, 1968  
            Author:                  J.E. Letson, District No. 2 Superintendent  
            Subject:                 Prorating of Fosterton Crude
182.      No.                    138111  
            Co.                    Ashland  
            Part of:                138110-2  
            Doc. date:                March 6, 1967  
            Author:                  W.E. Perrine  
            Subject:                 Crude Oil Supply Position — purchaser prorating of Fosterton crude
183.      No.                    139181  
            Co.                    Imperial  
            Part of:                139181-2  
            Doc. date:                November 6, 1967  
            Author:                  B.H. Mackenzie, Manager — Supply Division  
            Subject:                 Price Reduction on Fosterton Crude (Control of Fosterton Crude MB/D by Company)
184.      No.                    139768  
            Co.                    Imperial  
            Part of:                139740-72  
            Doc. date:                April 11, 1967  
            Author:                  N.R. Callaway, Crude Oil Purchasing  
            Subject:                 Transportation and Supply — Supply Division, Crude Oil Purchasing; 1st Quarter 1967 Review

185.      No.                    138108  
          Co.                    Ashland  
          Part of:                138107-9  
          Doc. date:              March 13, 1967  
          Author:                W.E. Perrine  
          Subject:               Crude Oil Supply Position — Purchaser Prorating of Foster-  
                                     ton Crude
186.      No.                    139761  
          Co.                    Imperial  
          Part of:                139740-72  
          Doc. date:              December 23, 1967  
          Author:                N.R. Callaway, Crude Oil Purchasing  
          Subject:               Transportation & Supply Department — Supply Division —  
                                     Crude Oil Purchasing — 1967 Review
187.      No.                    18226  
          Co.                    Mobil  
          Part of:                18226-7  
          Doc. date:              July 17, 1967  
          Author:                W.L. Harrington, Manager — Crude Purchases & Sales  
                                     Department  
          Subject:               Production and Prices of Fosterton Dollard Crude
188.      No.                    12000  
          Co.                    Interprovincial  
          Part of:                11999-2002  
          Doc. date:              December 19, 1967  
          Author:                F.J. Stubbs  
          Subject:               Production of and Demand for Fosterton Crude
189.      No.                    20578  
          Co.                    Mobil  
          Part of:                20578-82  
          Doc. date:              October 18, 1968  
          Author:                G. Petty  
          Subject:               Fosterton/Dollard Prorating
190.      No.                    20578  
          Co.                    Mobil  
          Part of:                20578-82  
          Doc. date:              October 18, 1968  
          Author:                G. Petty  
          Subject:               Fosterton/Dollard Prorating
191.      No.                    20580  
          Co.                    Mobil  
          Part of:                20578-82  
          Doc. date:              October 18, 1968  
          Author:                G. Petty  
          Subject:               Fosterton/Dollard Prorating

192.      No.                    12013  
            Co.                    Interprovincial  
            Part of:               12012-3  
            Doc. date:            September 27, 1967  
            Author:                L. Rourke  
            Subject:              Fosterton/Dollard Crude — Supply to Refineries, Export Limitations
193.      No.                    13025  
            Co.                    Interprovincial  
            Part of:               13023-5  
            Doc. date:            March 28, 1968  
            Author:                L. Rourke  
            Subject:              Prorating of Fosterton
194.      No.                    13023-4  
            Co.                    Interprovincial  
            Part of:               13023-5  
            Doc. date:            March 28, 1968  
            Author:                L. Rourke  
            Subject:              Prorating of Fosterton
195.      No.                    18541  
            Co.                    Mobil  
            Part of:               18540-5  
            Doc. date:            July 10, 1968  
            Author:                R.C. Teitsworth  
            Subject:              GNO Negotiation — Fosterton Crude
196.      No.                    136926  
            Co.                    Gulf  
            Part of:               136922-8  
            Doc. date:            January 19, 1972  
            Author:                R.D. Bentley  
            Subject:              Conventional Heavy Crude Oil Production — BPD
197.      No.                    18268  
            Co.                    Mobil  
            Part of:               18268  
            Doc. date:            June 5, 1968  
            Author:                G. Petty  
            Subject:              Great Northern Oil Processing Agreement Negotiations — Fosterton/Dollard Crude Price Strategy
198.      No.                    12013  
            Co.                    Interprovincial  
            Part of:               12012-3  
            Doc. date:            September 27, 1967  
            Author:                L. Rourke  
            Subject:              Fosterton/Dollard Crude — Supply to Refineries, Export Limitations

199.      No.                    139752  
            Co.                    Imperial  
            Part of:                139740-72  
            Doc. date:              October 4, 1967  
            Author:                  N.R. Callaway, Crude Oil Purchasing  
            Subject:                Transportation & Supply — Supply Division Crude Oil Purchasing — 3rd Quarter 1967 Review
200.      No.                    20580  
            Co.                    Mobil  
            Part of:                20578-82  
            Doc. date:              October 18, 1968  
            Author:                  G. Petty  
            Subject:                Fosterton/Dollard Prorationing
201.      No.                    20580-1  
            Co.                    Mobil  
            Part of:                20578-82  
            Doc. date:              October 18, 1968  
            Author:                  G. Petty  
            Subject:                Fosterton/Dollard Prorationing
202.      No.                    20580  
            Co.                    Mobil  
            Part of:                20578-82  
            Doc. date:              October 18, 1968  
            Author:                  G. Petty  
            Subject:                Fosterton/Dollard Prorationing
203.      No.                    20580  
            Co.                    Mobil  
            Part of:                20578-82  
            Doc. date:              October 18, 1968  
            Author:                  G. Petty  
            Subject:                Fosterton/Dollard Prorationing
204.      No.                    13025  
            Co.                    Interprovincial  
            Part of:                13023-5  
            Doc. date:              March 28, 1968  
            Author:                  L. Rourke  
            Subject:                Prorating of Fosterton
205.      No.                    20574  
            Co.                    Mobil  
            Part of:                20572-7  
            Doc. date:              May 13, 1969  
            Author:                  G. Petty  
            Subject:                Fosterton/Dollard Prorationing
206.      No.                    4186  
            Co.                    Interprovincial  
            Part of:                4182-7  
            Doc. date:              October 23, 1967  
            Author:                  L. Rourke  
            Subject:                Prorationing of Ontario Refiners and the Export Market



207. No. 12008-9  
Co. Interprovincial  
Part of: 12005-9  
Doc. date: October 23, 1967  
Author: L. Rourke  
Subject: Prorating of Ontario Refiners and the Export Market
208. No. 139720  
Co. Imperial  
Part of: 139691-730  
Doc. date: July 24, 1968  
Author: N.R. Callaway, Crude Oil Purchasing  
Subject: Transportation & Supply — Supply Division — Crude Oil Purchasing — 2nd Quarter 1968 Review
209. No. 20574  
Co. Mobil  
Part of: 20572-7  
Doc. date: May 13, 1969  
Author: G. Petty  
Subject: Fosterton/Dollard Prorating
210. No. 20575  
Co. Mobil  
Part of: 20572-7  
Doc. date: May 13, 1969  
Author: G. Petty  
Subject: Fosterton/Dollard Prorating
211. No. 139752  
Co. Imperial  
Part of: 139740-72  
Doc. date: October 4, 1967  
Author: N.R. Callaway, Crude Oil Purchasing  
Subject: Transportation & Supply — Supply Division — Crude Oil Purchasing — 3rd Quarter 1967 Review
212. No. 11742  
Co. Interprovincial  
Part of: 11742-5  
Doc. date: December 17, 1971  
Author: G.A. Cole  
Subject: Points of Interest from F.O.C.O.P. Activities in Calgary, December 14, 15, 1971
213. No. 18511  
Co. Mobil  
Part of: 18507-32  
Doc. date: July, 1964  
Author: Unknown  
Subject: Crude Oil Price Study — Canadian Crude Oil
214. No. 18511  
Co. Mobil  
Part of: 18507-32  
Doc. date: July, 1964  
Author: Unknown  
Subject: Crude Oil Price Study — Canadian Crude Oil

215.      No.                18319  
            Co.                Mobil  
            Part of:            18319-38  
            Doc. date:          March 28, 1969  
            Author:            J.W. Harper  
            Subject:            Crude Price Changes
216.      No.                20292  
            Co.                Mobil  
            Part of:            20291-3  
            Doc. date:          May 5, 1971  
            Author:            B.H. Templeton  
            Subject:            April Operating Highlights Crude Oil Department
217.      No.                90868  
            Co.                Imperial  
            Part of:            90866-78  
            Doc. date:          Undated  
            Author:            Unknown  
            Subject:            Canadian Crude and Equivalent Exports — Short Term
218.      No.                18483  
            Co.                Mobil  
            Part of:            18483  
            Doc. date:          April 22, 1969  
            Author:            J.W. Harper  
            Subject:            Crude Price Changes
219.      No:                18511  
            Co.                Mobil  
            Part of:            18507-32  
            Doc. date:          July, 1964  
            Author:            Unknown  
            Subject:            Crude Oil Price Study, Canadian Crude Oil
220.      No.                20353  
            Co.                Mobil  
            Part of:            20352-60  
            Doc. date:          May 26, 1972  
            Author:            J.L. Cooper  
            Subject:            Price Increase for Rainbow Crude
221.      No.                13059  
            Co.                Interprovincial  
            Part of:            13059-61  
            Doc. date:          May 29, 1959  
            Author:            F.G. Dawson  
            Subject:            Prorating of Midale Type & Fosterton Type Crudes
222.      No.                13056  
            Co.                Interprovincial  
            Part of:            13056-8  
            Doc. date:          July 23, 1959  
            Author:            F.G. Dawson  
            Subject:            Dual Price System for Weyburn/Midale Crude

223. No. 18510  
Co. Mobil  
Part of: 18507-32  
Doc. date: July, 1964  
Author: Unknown  
Subject: Crude Oil Price Study, Canadian Crude Oil
224. No. 13064-5  
Co. Interprovincial  
Part of: 13064-5  
Doc. date: April 13, 1959  
Author: D.G. Waldon  
Subject: Weyburn/Medium Gravity Crude
225. No. 13053  
Co. Interprovincial  
Part of: 13053-5  
Doc. date: November 30, 1959  
Author: E.L. Semple, President, Great Northern  
Subject: Weyburn/Midale Posting Reduction
226. No. 13053  
Co. Interprovincial  
Part of: 13053-5  
Doc. date: November 30, 1959  
Author: E.L. Semple, President, Great Northern  
Subject: Weyburn/Midale Posting Reduction
227. No. 13053  
Co. Interprovincial  
Part of: 13053-5  
Doc. date: November 30, 1959  
Author: E.L. Semple, President, Great Northern  
Subject: Weyburn/Midale Posting Reduction
228. No. 13054  
Co. Interprovincial  
Part of: 13053-5  
Doc. date: November 30, 1959  
Author: E.L. Semple, President, Great Northern  
Subject: Price of Weyburn/Midale Crude
229. No. 13053  
Co. Interprovincial  
Part of: 13053-5  
Doc. date: November 30, 1959  
Author: E.L. Semple, President, Great Northern  
Subject: Weyburn/Midale Posting Reduction
230. No. 17081  
Co. Mobil  
Part of: 17081  
Doc. date: May 27, 1960  
Author: J.P. Mannion  
Subject: Cities Service Oil Company Proposed Purchase Contract for Weyburn Medium Crude

231. No. 17081  
Co. Mobil  
Part of: 17081  
Doc. date: May 27, 1960  
Author: J.P. Mannion  
Subject: Cities Service Oil Company Proposed Purchase Contract for Weyburn Medium Crude
232. No. 17120  
Co. Mobil  
Part of: 17120  
Doc. date: January 12, 1961  
Author: W.L. Harrington  
Subject: Price of Weyburn crude
233. No. 5155  
Co. Interprovincial  
Part of: 5155  
Doc. date: March 30, 1962  
Author: F.G. Dawson  
Subject: Crude Price Increase by Texaco for Midale Crude
234. No. 13039  
Co. Interprovincial  
Part of: 13038-41  
Doc. date: March 16, 1962  
Author: F.J. Stubbs  
Subject: Meeting with South Saskatchewan Pipe Line Re: Additional Fosterton Crude to Ontario
235. No. 18268  
Co. Mobil  
Part of: 18268  
Doc. date: June 5, 1968  
Author: G. Petty  
Subject: Great Northern Oil Processing Agreement Negotiations — Fosterton/Dollard Crude Price Strategy.
236. No. 138122  
Co. Ashland  
Part of: 138121-4  
Doc. date: July 2, 1968  
Author: K.L. Nesbitt  
Subject: Medium Gravity Crudes — Canada
237. No. 18761  
Co. Mobil  
Part of: 18761-2  
Doc. date: December 8, 1965  
Author: W.L. Harrington, Crude Oil & Gas Liquids Department  
Subject: Lloydminster Crude
238. No. 18259  
Co. Mobil  
Part of: 18259-61  
Doc. date: October 4, 1968  
Author: W.D. Whyte  
Subject: Great Northern Oil — Processing Deal

239. No. 139151  
Co. Imperial  
Part of: 139151-3  
Doc. date: March 3, 1965  
Author: A.W. Robb, Crude Oil Purchasing  
Subject: Light Crude, Condensate and Natural Gasolines — Pricing Policies in Western Canada
240. No. 139151  
Co. Imperial  
Part of: 139151-3  
Doc. date: March 3, 1965  
Author: A.W. Robb, Crude Oil Purchasing  
Subject: Light Crude, Condensate and Natural Gasolines — Pricing Policies in Western Canada
241. No. 91572  
Co. Imperial  
Part of: 91570-2  
Doc. date: September 25, 1963  
Author: Unknown  
Subject: Interprovincial Pipe Line Presentation to National Energy Board on Appropriate Earnings for Crude Oil Pipe Line Companies in Canada
242. No. Calgary Hearings, Vol. XIX, pp. 2079-81  
Co. Interprovincial  
Part of: Testimony of Mr. G. A. Cole, Manager of Administration  
Doc. date: June 23, 1975
243. No. 11723  
Co. Interprovincial  
Part of: 11722-4  
Doc. date: October 28, 1958  
Author: Unknown  
Subject: Meeting of Shippers, October 28, 1958, Edmonton Petroleum Club
244. No. 11720  
Co. Interprovincial  
Part of: 11716-21  
Doc. date: May 6, 1959  
Author: R.K. Heule  
Subject: Minutes of Meeting with Shippers, May 6, 1959
245. No. 139197  
Co. Imperial  
Part of: 139196-7  
Doc. date: May 15, 1973  
Author: J.B. Goza, President, South Saskatchewan Pipe Line Company  
Subject: Montana Crude Tenders
246. No. 11875  
Co. Interprovincial  
Part of: 11874-6  
Doc. date: October 17, 1972  
Author: G. A. Cole  
Subject: Michigan Crude for Shell

247. No. 137930  
Co. Ashland  
Part of: 137929-30  
Doc. date: October 15, 1974  
Author: K.L. Nesbitt  
Subject: Non Acceptance of Bow River Crude Stream into the Mixed Blend — Imperial's Role
248. No. 11720  
Co. Interprovincial  
Part of: 11716-21  
Doc. date: May 6, 1959  
Author: R.K. Heule  
Subject: Minutes of Meeting with Shippers May 6, 1959 — Mixed Blend Composition and Price Fluctuations
249. No. Calgary Hearings, Vol. XVII, pp. 1938-9  
Co. Imperial  
Part of: Testimony of Mr. N.R. Callaway, Western Manager of the Crude Oil Division, Crude and Light Hydrocarbon Sales Department  
Doc. date: June 19, 1975
250. No. 11922  
Co. Interprovincial  
Part of: 11920-2  
Doc. date: February 14, 1972  
Author: G.A. Cole  
Subject: Items of Interest from February 11, 1972, Shippers' Meeting
251. No. Calgary Hearings, Vol. XV, pp. 1713-9  
Co. Gulf  
Part of: Testimony of Mr. R.C. Turner, Manager of Domestic Crude and NGL Supplies  
Doc. date: June 17, 1975
252. No. 136770  
Co. Gulf  
Part of: 136770  
Doc. date: September 9, 1970  
Author: R.C. Turner  
Subject: Pembina Pipe Line System Equalization — Maintenance of the "status quo"
253. No. 136424  
Co. Sun Oil  
Part of: 136424  
Doc. date: January 29, 1971  
Author: D.J. Pierson  
Subject: Condensate Differentials
254. No. 11720  
Co. Interprovincial  
Part of: 11716-21  
Doc. date: May 6, 1959  
Author: R.K. Heule  
Subject: Minutes of Meeting with Shippers May 6, 1959 — Mixed Blend Composition and Price Fluctuations

255.      No.                    6782  
            Co.                    Texaco  
            Part of:                6782-4  
            Doc. date:               September 25, 1964  
            Author:                 A.A. Marshall, Refining Department  
            Subject:                Imperial Review of Alberta Crude Prices
256.      No.                    137132-3  
            Co.                    Gulf  
            Part of:                137131-47  
            Doc. date:               October 18, 1968  
            Author:                 W.I. Solberg, Northwestern Refining Co.  
            Subject:                Crude Oil Cost Equalization
257.      No.                    11723  
            Co.                    Interprovincial  
            Part of:                11722-4  
            Doc. date:               October 28, 1958  
            Author:                 Unknown  
            Subject:                Meeting of Shippers, October 28, 1958, Edmonton Petroleum Club
258.      No.                    5027  
            Co.                    Interprovincial  
            Part of:                5027-8  
            Doc. date:               December 6, 1963  
            Author:                 F.J. Stubbs  
            Subject:                Canadian Crude Pricing
259.      No.                    5129  
            Co.                    Interprovincial  
            Part of:                5129  
            Doc. date:               July 17, 1964  
            Author:                 O.T. Linton  
            Subject:                Discussions with B.A. and I.O.L. Regarding Cost of Sun's Feedstock at Sarnia
260.      No.                    12046  
            Co.                    Interprovincial  
            Part of:                12046-7  
            Doc. date:               February 27, 1967  
            Author:                 F.J. Stubbs  
            Subject:                Special Streams (how they should be limited and their economics)
261.      No.                    5133  
            Co.                    Interprovincial  
            Part of:                5131-3  
            Doc. date:               June 25, 1964  
            Author:                 F.G. Dawson  
            Subject:                Sun Oil Request for a New Stream to be Moved from Edmonton to their Sarnia Refinery

262. No. 12046-7  
Co. Interprovincial  
Part of: 12046-7  
Doc. date: February 27, 1967  
Author: F.J. Stubbs  
Subject: Special Streams (how they should be limited and their economics)
263. No. 91348  
Co. Imperial  
Part of: 91343-63  
Doc. date: August 15, 1969  
Author: R.J. Richardson  
Subject: GCOS Study Team Report
264. No. 91768-70  
Co. Imperial  
Part of: 91768-70  
Doc. date: April 28, 1967  
Author: H.P. Simon, R.B. Spears  
Subject: G.C.O.S. Crude
265. No. 91769  
Co. Imperial  
Part of: 91768-70  
Doc. date: April 28, 1967  
Author: H.P. Simon, R.B. Spears  
Subject: G.C.O.S. Crude
266. No. 101185  
Co. Imperial  
Part of: 101184-5  
Doc. date: February 6, 1961  
Author: W.O. Twaits, President  
Subject: Confidential — National Oil Policy
267. No. 96546  
Co. Imperial  
Part of: 96545-9  
Doc. date: November 28, 1969  
Author: W.E. Barratt  
Subject: Imperial's Recommendations to the NEB on Crude Oil Exports, Product Imports & Transfers into Ontario and Petroleum Supplies East of the N.O.P. Line.
268. No. 92937-9  
Co. Imperial  
Part of: 92937-41  
Doc. date: January 29, 1968  
Author: J.W. Hamilton  
Subject: Petroleum Industry Council
269. No. 2306  
Co. Interprovincial  
Part of: 2306-7  
Doc. date: September 13, 1972  
Author: D.G. Waldon, President  
Subject: 1973 Physical Capital Budget



270.      No.                    13050  
            Co.                    Interprovincial  
            Part of:               13050  
            Doc. date:              November 11, 1969  
            Author:                W.C. Emmons  
            Subject:               Pembina and Rainbow Pipeline Shutdowns
271.      No.                    139805  
            Co.                    Imperial  
            Part of:               139804-6  
            Doc. date:              March 15, 1974  
            Author:                N.R. Callaway, Manager-Crude and Light Hydrocarbons Sales Dept.  
            Subject:               Pipeline Tariffs — Bow River Pipe Lines Ltd.
272.      No.                    139805  
            Co.                    Imperial  
            Part of:               139804-6  
            Doc. date:              March 15, 1974  
            Author:                N.R. Callaway, Manager-Crude and Light Hydrocarbons Sales Dept.  
            Subject:               Pipeline Tariffs — Bow River Pipe Lines Ltd.
273.      No.                    139805  
            Co.                    Imperial  
            Part of:               139804-6  
            Doc. date:              March 15, 1974  
            Author:                N.R. Callaway, Manager-Crude and Light Hydrocarbons Sales Dept.  
            Subject:               Pipeline Tariffs — Bow River Pipe Lines Ltd.
274.      No.                    26579  
            Co.                    Shell Part of: 26579-81  
            Doc. date:              January 25, 1973  
            Author:                W.M. Luthy  
            Subject:               Historical Background to Current Crude Supply Situation
275.      No.                    139124  
            Co.                    Imperial  
            Part of:               139123-6  
            Doc. date:              February 21, 1964  
            Author:                N.R. Callaway  
            Subject:               Comments on Market Intelligence Review — Crude Supply and Price by Companies
276.      No.                    12189  
            Co.                    Interprovincial  
            Part of:               12188-9  
            Doc. date:              May 12, 1971  
            Author:                G.A. Cole  
            Subject:               Shell Canada — Three Year Projection of Crude Requirement by Type for Sarnia Refinery

277.      No.                    12189  
            Co.                    Interprovincial  
            Part of:                12188-9  
            Doc. date:               May 12, 1971  
            Author:                 G.A. Cole  
            Subject:                Shell Canada — Three Year Projection of Crude Requirement  
   by Type for Sarnia Refinery
278.      No.                    22609  
            Co.                    Shell  
            Part of:                22609-13  
            Doc. date:               February 26, 1971  
            Author:                 J.E. Mims, Manager-Pipeline  
            Subject:                Proposed Acquisition of Bow River Pipe Lines Ltd. — Bow  
   River Earnings
279.      No.                    22609  
            Co.                    Shell  
            Part of:                22609-13  
            Doc. date:               February 26, 1971  
            Author:                 J.E. Mims, Manager-Pipeline  
            Subject:                Proposed Acquisition of Bow River Pipe Lines Ltd. — Bow  
   River Earnings
280.      No.                    22609  
            Co.                    Shell  
            Part of:                22609-13  
            Doc. date:               February 26, 1971  
            Author:                 J.E. Mims, Manager-Pipeline  
            Subject:                Proposed Acquisition of Bow River Pipe Lines Ltd. — Bow  
   River Earnings
281.      No.                    22610  
            Co.                    Shell  
            Part of:                22609-13  
            Doc. date:               February 26, 1971  
            Author:                 J.E. Mims, Manager-Pipeline  
            Subject:                Proposed Acquisition of Bow River Pipe Lines Ltd. — Bow  
   River Earnings
282.      No.                    20842  
            Co.                    Mobil  
            Part of:                20842-7  
            Doc. date:               May 19, 1972  
            Author:                 A.R. Nielsen  
            Subject:                Crude Oil Strategy
283.      No.                    20544  
            Co.                    Mobil  
            Part of:                20541-5  
            Doc. date:               April 28, 1972  
            Author:                 B.H. Templeton  
            Subject:                Effect of a Price Change on Canadian Crude — Restricted



291.      No.                    126507  
            Co.                    Imperial  
            Part of:                126506-10  
            Doc. date:               January 7, 1969  
            Author:                  N.R. Callaway  
            Subject:                Purchases & Sales of Crude Oil, With Marketing Charge  
   and/or Without Marketing Charge
292.      No.                    136013  
            Co.                    Texex  
            Part of:                136010-4  
            Doc. date:               June 22, 1973  
            Author:                  D.E. Hyer  
            Subject:                Crude Oil Control
293.      No.                    21512  
            Co.                    Shell  
            Part of:                21496-559  
            Doc. date:               July, 1971  
            Author:                  M.B. McKenzie, R.H. Shaw  
            Subject:                Pipeline Department 1971 Country Review
294.      No.                    136103  
            Co.                    Shell  
            Part of:                136099-107  
            Doc. date:               February 26, 1970  
            Author:                  W.M. Luthy, Manager, Transportation & Supplies — Western  
            Subject:                Crude Oil Control
295.      No.                    17018  
            Co.                    Mobil  
            Part of:                17018-20A  
            Doc. date:               April 12, 1962  
            Author:                  W.L. Harrington  
            Subject:                South Saskatchewan Pipeline and Fosterton/ Dollard Crude  
   Purchases
296.      No.                    139792  
            Co.                    Imperial  
            Part of:                139792-5  
            Doc. date:               July 13, 1966  
            Author:                  N.R. Callaway, Crude Oil Purchasing  
            Subject:                Transportation & Supply — Supply Division Crude Oil Purchas-  
   ing — 2nd Quarter 1966 Review
297.      No.                    93096-103  
            Co.                    Imperial  
            Part of:                93088-103  
            Doc. date:               July 22, 1964  
            Author:                  Unknown  
            Subject:                Tariff and Earnings Policies — Peace River Oil Pipeline Co.  
   Ltd.

298. No. 8410-1  
Co. Texaco  
Part of: 8410-1  
Doc. date: March 10, 1971  
Author: K.O. Fowler, Tax Administrator  
Subject: Wizard Lake and Bonnie Glen Crude Production
299. No. 8410-1  
Co. Texaco  
Part of: 8410-1  
Doc. date: March 10, 1971  
Author: K.O. Fowler, Tax Administrator  
Subject: Wizard Lake and Bonnie Glen Crude Production
300. No. 28657  
Co. Shell  
Part of: 28655-61  
Doc. date: May 2, 1962  
Author: R.L. Hope, Manager — Crude Oil Department Oils  
Subject: Purchasing Policy S.E. Sask. Medium Crude
301. No. 67123  
Co. Gulf  
Part of: 67109-41  
Doc. date: March 15, 1972  
Author: Unknown  
Subject: Presentation to Montreal Society of Financial Analysis (subsection: Exploration and Production)
302. No. 54989  
Co. Texaco  
Part of: 54985-90  
Doc. date: November 23, 1965  
Author: S.T. McCardell  
Subject: Mitsue-Nipisi Pipeline Tariffs vs. Peace River Pipe Line Tariffs and which Line to Use
303. No. 18262  
Co. Mobil  
Part of: 18262  
Doc. date: September 26, 1968  
Author: W.D. Whyte  
Subject: Wimborne Exchange Agreement
304. No. 136002  
Co. Texex  
Part of: 135999-6009  
Doc. date: February 18, 1972  
Author: D.E. Hyer, Vice-President  
Subject: Canadian Crude Availability
305. No. 20580  
Co. Mobil  
Part of: 20578-82  
Doc. date: October 18, 1968  
Author: G. Petty  
Subject: Fosterton/Dollard Prorationing

306.      No.                    20574  
            Co.                    Mobil  
            Part of:                20572-7  
            Doc. date:              May 13, 1969  
            Author:                 G. Petty  
            Subject:                Fosterton/Dollard Prorating
307.      No.                    136002  
            Co.                    Texex  
            Part of:                135999-6009  
            Doc. date:              February 18, 1972  
            Author:                 D.E. Hyer, Vice-President  
            Subject:                Canadian Crude Availability
308.      No.                    139694  
            Co.                    Imperial  
            Part of:                139693-700  
            Doc. date:              April 16, 1969  
            Author:                 N.R. Callaway, Crude Oil Purchasing  
            Subject:                Transportation & Supply — Supply Division Crude Oil Purchasing — 1st Quarter 1969 Review
309.      No.                    137944  
            Co.                    Ashland  
            Part of:                137944-6  
            Doc. date:              August 21, 1970  
            Author:                 S.K. Lamb, Imperial Oil Limited  
            Subject:                Bow River — Fosterton Exchange Between Imperial Oil Limited and Northwestern Refining Co.
310.      No.                    137958  
            Co.                    Ashland  
            Part of:                137954-62  
            Doc. date:              July 31, 1970  
            Author:                 R.S. George, Northwestern Refining Co.  
            Subject:                Fosterton — Light Sour Blend Exchange October 1, 1970 — October 1, 1971 — between Northwestern Refining Co. & Hudson's Bay Oil and Gas
311.      No.                    139672  
            Co.                    Imperial  
            Part of:                139672-81  
            Doc. date:              May 30, 1973  
            Author:                 N.R. Callaway  
            Subject:                Summary of Crude Oil Operations — 1972 Compared to 1971 and Prior Years
312.      No.                    136936  
            Co.                    Gulf  
            Part of:                136936-9  
            Doc. date:              April 17, 1973  
            Author:                 R.C. Turner  
            Subject:                Highlights — Domestic Crude Oil & N.G.L. Supply Section

313. No. 53515  
Co. Texaco  
Part of: 53508-18  
Doc. date: February 7, 1973  
Author: J.G. Light  
Subject: Canadian Crude Oil Production and Demand Situation — Meeting With National Energy Board, Ottawa, February 6th, 1973
314. No. 139675  
Co. Imperial  
Part of: 139672-81 Doc. Date: May 30, 1973  
Author: N.R. Callaway  
Subject: Summary of Crude Oil Operations — 1972 Compared to 1971 and Prior Years
315. No. 18515  
Co. Mobil  
Part of: 18507-32  
Doc. date: July, 1964  
Author: Unknown  
Subject: Crude Oil Price Study — Canadian Crude Oil
316. No. 139455  
Co. Imperial  
Part of: 139454-5  
Doc. date: January 24, 1972  
Author: S.K. Lamb  
Subject: Marketing Charge Justification
317. No. 113686  
Co. Imperial  
Part of: 113684-6  
Doc. date: April, 1972  
Author: L.F. Wolfe  
Subject: Decision Analysis Worksheet on Pricing Alternatives
318. No. 18515-6  
Co. Mobil  
Part of: 18507-32  
Doc. date: July, 1964  
Author: Unknown  
Subject: Crude Oil Price Study — Canadian Crude Oil
319. No. 124308  
Co. Imperial  
Part of: 124307-9  
Doc. date: April 21, 1964  
Author: R.W. Espfen  
Subject: Relative Value of Medium Gravity Crude-Weyburn/Midale vs. South-East Saskatchewan
320. No. 20886  
Co. Mobil  
Part of: 20886-7  
Doc. date: April 28, 1969  
Author: B.H. Templeton  
Subject: Self Sufficiency and Price Leadership

321.      No.                    19964  
          Co.                    Mobil  
          Part of:               19943-2000l  
          Doc. date:            August, 1965  
          Author:               Unknown  
          Subject:              Marketing of Rainbow Crude Oil (Banff Oil Ltd.) Calgary
322.      No.                    17101  
          Co.                    Mobil  
          Part of:               17101-2  
          Doc. date:            May 5, 1961  
          Author:               W.L. Harrington  
          Subject:              Peace River Pipe Line Company
323.      No.                    19963  
          Co.                    Mobil  
          Part of:               19943-2000l  
          Doc. date:            August, 1965  
          Author:               Unknown  
          Subject:              Marketing of Rainbow Crude Oil (Banff Oil Ltd.) Calgary
324.      No.                    19963  
          Co.                    Mobil  
          Part of:               19943-2000l  
          Doc. date:            August, 1965  
          Author:               Unknown  
          Subject:              Marketing of Rainbow Crude Oil (Banff Oil Ltd.) Calgary
325.      No.                    139792  
          Co.                    Imperial  
          Part of:               139792-5  
          Doc. date:            July 13, 1966  
          Author:               N.R. Callaway, Crude Oil Purchasing  
          Subject:              Transportation & Supply — Supply Division Crude Oil Purchasing — 2nd Quarter 1966 Review
326.      No.                    139753  
          Co.                    Imperial  
          Part of:               139740-72  
          Doc. date:            October 4, 1967  
          Author:               N.R. Callaway, Crude Oil Purchasing  
          Subject:              Transportation & Supply — Supply Division Crude Oil Purchasing — 3rd Quarter 1967 Review
327.      No.                    54987  
          Co.                    Texaco  
          Part of:               54985-90  
          Doc. date:            November 23, 1965  
          Author:               S.T. McCardell  
          Subject:              Mitsue-Nipisi Pipeline Tariffs vs. Peace River Pipe Line Tariffs and which Line to Use



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|------|---|---|
| 328. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 54989<br>Texaco<br>54985-90<br>November 23, 1965<br>S.T. McCardell<br>Mitsue-Nipisi Pipeline Tariffs vs. Peace River Pipe Line Tariffs<br>and which Line to Use |
| 329. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 54989<br>Texaco<br>54985-90<br>November 23, 1965<br>S.T. McCardell<br>Mitsue-Nipisi Pipeline Tariffs vs. Peace River Pipe Line Tariffs<br>and which Line to Use |
| 330. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 54983<br>Texaco<br>54981-4<br>January 5, 1966<br>R.W. Sparks<br>Mitsue Pipeline Connection  |
| 331. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 54995<br>Texaco<br>54993-5<br>October 1, 1965<br>W.C. Howells<br>Nipisi Production/Crude Transportation Return to Texaco's<br>Federated Pipe Lines              |
| 332. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 54991<br>Texaco<br>54991-2<br>October 5, 1965<br>F.M. Dawson<br>Nipisi-Mitsue and Federated Pipelines   |
| 333. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 54995<br>Texaco<br>54993-5<br>October 1, 1965<br>W.C. Howells<br>Nipisi Production/Crude Transportation Return to Texaco's<br>Federated Pipe Lines              |
| 334. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 91481<br>Imperial<br>91477-81<br>December 30, 1965<br>C. Carlisle<br>Acquisition by Imperial of One-Third Interest in Rainbow Pipe<br>Line Company Ltd.         |

335. No. 19762  
Co. Mobil  
Part of: 19755-68  
Doc. date: June 25, 1971  
Author: Unknown  
Subject: Proposed Acquisition of Peace River Pipeline Zama Gathering System by Rainbow Pipe Line Co.
336. No. 18988  
Co. Mobil  
Part of: 18987-8  
Doc. date: September 9, 1971  
Author: J.B. Goza  
Subject: 1971 Objectives Versus Forecast Projections
337. No. 6783  
Co. Texaco  
Part of: 6782-4  
Doc. date: September 25, 1964  
Author: A.A. Marshall  
Subject: Summary of Discussion at Shippers' Meeting at Interprovincial and Saskatchewan Department of Mineral Resources Prorationing Meeting
338. No. 6783  
Co. Texaco  
Part of: 6782-4  
Doc. date: September 25, 1964  
Author: A.A. Marshall  
Subject: Summary of Discussion of Shippers' Meeting at Interprovincial and Saskatchewan Department of Mineral Resources Prorationing Meeting
339. No. 21513  
Co. Shell  
Part of: 21496-559  
Doc. date: July, 1971  
Author: M.B. McKenzie, R.H. Shaw  
Subject: Pipeline Department 1971 Country Review
340. No. 136099  
Co. Shell  
Part of: 136099-107  
Doc. date: March 23, 1970  
Author: C.W. Daniel  
Subject: Crude Oil Control
341. No. 126507  
Co. Imperial  
Part of: 126507-10  
Doc. date: January 7, 1969  
Author: N.R. Callaway  
Subject: Crude Oil Purchasing Sales with and without Marketing Charge

342. No. 87575  
Co. Sun  
Part of: 87572-82  
Doc. date: July 18, 1969  
Author: Unknown (Received: H.S. Ostrander)  
Subject: Crude Oil Selection — Sarnia Refinery
343. No. 18516  
Co. Mobil  
Part of: 18507-32  
Doc. date: July, 1964  
Author: Unknown  
Subject: Crude Oil Price Study — Canadian Crude Oil
344. No. 138105  
Co. Ashland  
Part of: 138104-6  
Doc. date: April 3, 1967  
Author: W.E. Perrine  
Subject: Crude Oil Supply Department Highlights Week Ending March 31
345. No. 136002  
Co. Texex  
Part of: 135999-6009  
Doc. date: February 18, 1972  
Author: D.E. Hyer, Vice-President  
Subject: Canadian Crude Availability
346. No. 136047-49  
Co. Texex  
Part of: 136047-51  
Doc. date: May 24, 1972  
Author: R.E. Griswold  
Subject: Crude Oil Control
347. No. 87575  
Co. Sun  
Part of: 87572-82  
Doc. date: July 18, 1969  
Author: Unknown (Received: H.S. Ostrander)  
Subject: Crude Oil Selection — Sarnia Refinery
348. No. 137919  
Co. Ashland  
Part of: 137918-20  
Doc. date: March 1, 1974  
Author: H.E. Joudrie  
Subject: Memorandum re: General Approach to Improving Communications
349. No. 26579  
Co. Shell  
Part of: 26579-81  
Doc. date: January 25, 1973  
Author: W.M. Luthy  
Subject: Historical Background to Current Crude Supply Situation

- |      |   |  |
|------|---|--|
| 350. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 18511<br>Mobil<br>18507-32<br>July, 1964<br>Unknown<br>Crude Oil Price Study — Canadian Crude Oil  |
| 351. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 21294<br>Shell<br>21291-303<br>April 5, 1971<br>K. Doig, General Manager of Supplies — General Offices —<br>Houston<br>Crude Oil Price Projection 1971-1980 Forecast Period                  |
| 352. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 21294<br>Shell<br>21291-303<br>April 5, 1971<br>K. Doig, General Manager of Supplies — General Offices —<br>Houston<br>Crude Oil Price Projection 1971-1980 Forecast Period                  |
| 353. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 18472<br>Mobil<br>18472-81<br>February 5, 1969<br>F.M. Springer<br>California Crude Prices   |
| 354. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 21295<br>Shell<br>21291-303<br>April 5, 1971<br>K. Doig, General Manager of Supplies — General Offices —<br>Houston<br>Crude Oil Price Projection 1971-1980 Forecast Period                  |
| 355. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 18512<br>Mobil<br>18507-32<br>July, 1964<br>Unknown<br>Crude Oil Price Study — Canadian Crude Oil  |
| 356. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 139770<br>Imperial<br>139740-72<br>April 11, 1967<br>N.R. Callaway, Crude Oil Purchasing<br>Transportation and Supply — Supply Division, Crude Oil Pur-<br>chasing — 1st quarter 1967 review |



364. No. 136453  
Co. BP  
Part of: 136452-3  
Doc. date: August 29, 1967  
Author: D.E. Rogers  
Subject: Price Relationship between Rainbow/Zama and Pembina/Sturgeon Lake
365. No. 10488  
Co. BP  
Part of: 10469-89  
Doc. date: November 3, 1969  
Author: E.J. Vorman  
Subject: Trafalgar Crude Oil Competitive Position
366. No. 18243  
Co. Mobil  
Part of: 18243-6  
Doc. date: December 17, 1970  
Author: B.H. Templeton  
Subject: Canadian Crude Price Recommendation
367. No. 5149  
Co. Interprovincial  
Part of: 5143-5150  
Doc. date: June 14, 1971  
Author: D.J. Ross  
Subject: Texaco's Proposed New Stream
368. No. 136043-4  
Co. Texex  
Part of: 136043-6  
Doc. date: February 22, 1972  
Author: D.E. Hyer, Vice-President  
Subject: General Discussion — Pembina Stream Crude
369. No. 124308  
Co. Imperial  
Part of: 124307-9  
Doc. date: April 21, 1964  
Author: R.W. Esplen  
Subject: Relative Value of Medium Gravity Crude — Weyburn/Midale vs. South-East Saskatchewan
370. No. 5027  
Co. Interprovincial  
Part of: 5027-8  
Doc. date: December 6, 1963  
Author: F.J. Stubbs  
Subject: Canadian Crude Pricing
371. No. 5027  
Co. Interprovincial  
Part of: 5027-8  
Doc. date: December 6, 1963  
Author: F.J. Stubbs  
Subject: Canadian Crude Pricing

372. No. 124303  
Co. Imperial  
Part of: 124299-306  
Doc. date: January 29, 1964  
Author: R.G. Reid, J.G. Cowan  
Subject: Relative Worth of Light and Medium Gravity Crudes at Sarnia and Minneapolis
373. No. 124305  
Co. Imperial  
Part of: 124299-306  
Doc. date: January 28, 1964  
Author: R.G. Reid, J.G. Cowan  
Subject: Relative Worth of Light and Medium Gravity Crudes at Sarnia and Minneapolis
374. No. 124306  
Co. Imperial  
Part of: 124299-306  
Doc. date: January 28, 1964  
Author: R.G. Reid, J.G. Cowan  
Subject: Relative Worth of Light and Medium Gravity Crudes at Sarnia and Minneapolis
375. No. 6657  
Co. Texaco  
Part of: 6655-68  
Doc. date: September 10, 1965  
Author: J.G. Light  
Subject: Comparison of Crude Costs and Crude Values for Various Canadian Crudes
376. No. 6657  
Co. Texaco  
Part of: 6655-68  
Doc. date: September 10, 1965  
Author: J.G. Light  
Subject: Comparison of Crude Costs and Crude Values for Various Canadian Crudes
377. No. 91103  
Co. Imperial  
Part of: 91092-103  
Doc. date: December 9, 1966  
Author: J.A. McGinnis  
Subject: Transportation & Supply Department; Review of Canadian Pricing System
378. No. 126500  
Co. Imperial  
Part of: 126494-501  
Doc. date: June 20, 1968  
Author: J.A. McGinnis  
Subject: Transportation & Supply Department; Review of Canadian Pricing System

379.      No.                    94706  
            Co.                    Imperial  
            Part of:                94706-55  
            Doc. date:               June 12, 1973  
            Author:                 DWM  
            Subject:               Summary of Estimated Laid Down Crude and Condensate  
                                     Costs — IOL Refineries
380.      No.                    124303  
            Co.                    Imperial  
            Part of:                124299-306  
            Doc. date:               January 29, 1964  
            Author:                R.G. Reid, J.G. Cowan  
            Subject:               Relative Worth of Light and Medium Gravity Crudes at Sarnia  
                                     and Minneapolis
381.      No.                    25147  
            Co.                    Shell  
            Part of:                25147  
            Doc. date:               July 23, 1971  
            Author:                H.O. T. & S. Supply Planning  
            Subject:               Relative Profitability of Western Canadian Crude Oils
382.      No.                    6657  
            Co.                    Texaco  
            Part of:                6655-68  
            Doc. date:               September 10, 1965  
            Author:                J.G. Light  
            Subject:               Comparison of Crude Costs and Crude Values for Various  
                                     Canadian Crudes
383.      No.                    91095  
            Co.                    Imperial  
            Part of:                91092-103  
            Doc. date:               December 8, 1966  
            Author:                H.P. Simon for B.H. Mackenzie  
            Subject:               Crude Price Increases
384.      No.                    117938  
            Co.                    Imperial  
            Part of:                117937-9  
            Doc. date:               May 17, 1973  
            Author:                G.W. Carter  
            Subject:               Crude Gravity/Price Scale and Crude Sulphur/Price Scale
385.      No.                    124299  
            Co.                    Imperial  
            Part of:                124299-306  
            Doc. date:               January 28, 1964  
            Author:                R.G. Reid, J.G. Cowan  
            Subject:               Relative Worth of Light and Medium Gravity Crudes at Sarnia  
                                     and Minneapolis



386. No. 6656  
Co. Texaco  
Part of: 6655-68  
Doc. date: September 10, 1965  
Author: J.G. Light  
Subject: Crude Oil Supplies/Costs
387. No. 18229  
Co. Mobil  
Part of: 18228-9  
Doc. date: June 22, 1967  
Author: W.L. Harrington, Manager, Crude Purchases Sales Department  
Subject: Prices of Fosterton, Lloydminster, Midale/Weyburn crudes
388. No. 18037  
Co. Mobil  
Part of: 18036-9  
Doc. date: December 8, 1966  
Author: E.G. Stricker  
Subject: Saskatchewan Crude Price Changes — Effects & on Mobil & Industry
389. No. 91103  
Co. Imperial  
Part of: 91092-103  
Doc. date: December 9, 1966  
Author: H.P. Simon for B.H. Mackenzie  
Subject: Crude Price Increases
390. No. 42685  
Co. Shell  
Part of: 42685-6  
Doc. date: January 11, 1967  
Author: Unknown  
Subject: Notes on Crude Pricing — Profitability of Midale Crude
391. No. 126500  
Co. Imperial  
Part of: 126494-501  
Doc. date: June 20, 1968  
Author: J.A. McGinnis, Transportation & Supply Department  
Subject: Review of Canadian Pricing System
392. No. 25147  
Co. Shell  
Part of: 25147  
Doc. date: July 23, 1971  
Author: H.O. T. & S. Supply Planning  
Subject: Relative Profitability of Western Canadian Crude Oils
393. No. 91092  
Co. Imperial  
Part of: 91092-103  
Doc. date: December 8, 1966  
Author: H.P. Simon for B.H. Mackenzie  
Subject: Crude Price Increases

394.      No.                    91096  
            Co.                    Imperial  
            Part of:                91092-103  
            Doc. date:               December 8, 1966  
            Author:                 H.P. Simon for B.H. Mackenzie  
            Subject:                Crude Price Increases
395.      No.                    91096  
            Co.                    Imperial  
            Part of:                91092-103  
            Doc. date:               December 8, 1966  
            Author:                 H.P. Simon for B.H. Mackenzie  
            Subject:                Crude Price Increases
396.      No.                    91093  
            Co.                    Imperial  
            Part of:                91092-103  
            Doc. date:               December 8, 1966  
            Author:                 H.P. Simon for B.H. Mackenzie  
            Subject:                Crude Price Increases
397.      No.                    91096  
            Co.                    Imperial  
            Part of:                91092-103  
            Doc. date:               December 8, 1966  
            Author:                 H.P. Simon for B.H. Mackenzie  
            Subject:                Crude Price Increases
398.      No.                    91090  
            Co.                    Imperial  
            Part of:                91090-1  
            Doc. date:               December 12, 1966  
            Author:                 B.H. Mackenzie  
            Subject:                Crude Price Increases
399.      No.                    91097  
            Co.                    Imperial  
            Part of:                91092-103  
            Doc. date:               December 6, 1966  
            Author:                 H.P. Simon for B.H. Mackenzie  
            Subject:                Crude Price Increases
400.      No.                    91099  
            Co.                    Imperial  
            Part of:                91092-103  
            Doc. date:               December 6, 1966  
            Author:                 H.P. Simon for B.H. Mackenzie  
            Subject:                Crude Price Increases
401.      No.                    91101  
            Co.                    Imperial  
            Part of:                91092-103  
            Doc. date:               December 6, 1966  
            Author:                 H.P. Simon for B.H. Mackenzie  
            Subject:                Crude Price Increases

402.      No.                    12013  
            Co.                    Interprovincial  
            Part of:                12012-3  
            Doc. date:               September 27, 1967  
            Author:                  L. Rourke  
            Subject:                Fosterton/Dollard Crude — Supply to Refineries, Export Limitations
403.      No.                    139124  
            Co.                    Imperial  
            Part of:                139123-6  
            Doc. date:               February 21, 1964  
            Author:                  N.R. Callaway  
            Subject:                Comments on Market Intelligence Review — Crude Supply and Price by Companies
404.      No.                    5286-7  
            Co.                    Interprovincial  
            Part of:                5286-7  
            Doc. date:               April 18, 1973  
            Author:                  S.D. Clarke  
            Subject:                Imperial's Control of IPPL
405.      No.                    18673  
            Co.                    Mobil  
            Part of:                18673-5  
            Doc. date:               January 26, 1971  
            Author:                  G. Petty  
            Subject:                Confidential — Fosterton/Dollard Demand/Supply
406.      No.                    62147  
            Co.                    Gulf  
            Part of:                62147  
            Doc. date:               July 3, 1973  
            Author:                  Unknown  
            Subject:                Imperial Agreement for Common Storage of Crude
407.      No.                    11983  
            Co.                    Interprovincial  
            Part of:                11983  
            Doc. date:               February 1, 1951  
            Author:                  T.S. Johnston  
            Subject:                B.A. Tender for December
408.      No.                    5154  
            Co.                    Interprovincial  
            Part of:                5154  
            Doc. date:               May 29, 1962  
            Author:                  R.E.A. Logan, Crude Oil Purchasing Agent — Texex  
            Subject:                Movement of "Special Type" Crude from Edmonton to Port Credit

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|------|---|---|
| 409. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 5129<br>Interprovincial<br>5129<br>July 17, 1964<br>O.T. Linton<br>Discussions with B.A. and I.O.L. Regarding Cost of Sun's Feedstock at Sarnia |
| 410. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 13056<br>Interprovincial<br>13056-8<br>July 23, 1959<br>F.G. Dawson<br>Pricing of Midale production   |
| 411. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 91121<br>Imperial<br>91121<br>April 9, 1969<br>J.G. Livingstone<br>Pembina Crude Pricing  |
| 412. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 91095<br>Imperial<br>91092-103<br>December 8, 1966<br>H.P. Simon for B.H. Mackenzie<br>Crude Price Increases                                    |
| 413. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 13062<br>Interprovincial<br>13062-3<br>June 10, 1959<br>F.G. Dawson<br>Background Information re: Pricing of Midale Production                  |
| 414. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 5152<br>Interprovincial<br>5152<br>June 7, 1962<br>O.T. Linton<br>I.O.L. Rejection of "Special Type" Crude Movement Requested by Texaco-Texex   |
| 415. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 5155<br>Interprovincial<br>5155<br>March 30, 1962<br>F.G. Dawson<br>Crude Price Increase by Texaco for Midale Crude.                            |
| 416. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 13062<br>Interprovincial<br>13062-3<br>June 10, 1959<br>F.G. Dawson<br>Background Information re: Pricing of Midale Production                  |

417. No. 11752-3  
Co. Interprovincial  
Part of: 11751-3  
Doc. date: February 14, 1969  
Author: D.J. Ross  
Subject: Sulphur % — Mixed Blend
418. No. 11752-3  
Co. Interprovincial  
Part of: 11751-3  
Doc. date: February 14, 1969  
Author: D.J. Ross  
Subject: Sulphur % — Mixed Blend
419. No. 11921  
Co. Interprovincial  
Part of: 11920-2  
Doc. date: February 14, 1972  
Author: G.A. Cole  
Subject: Items of Interest from February 11, 1972 Shippers' Meeting
420. No. 11933  
Co. Interprovincial  
Part of: 11933-4  
Doc. date: January 26, 1972  
Author: G.A. Cole  
Subject: Statistical Supply Committee
421. No. 139123-4  
Co. Imperial  
Part of: 139123-6  
Doc. date: February 21, 1964  
Author: N.R. Callaway  
Subject: Comments on Market Intelligence Review — Crude Supply and Price by Companies
422. No. 139243  
Co. Imperial  
Part of: 139242-3  
Doc. date: July 3, 1970  
Author: D.K. Reynolds, Manager of Crude Marketing Division of Logistics Department  
Subject: Proposed Crude Supply Society
423. No. 13031  
Co. Interprovincial  
Part of: 13026-35  
Doc. date: September 8, 1955  
Author: P.H.B.  
Subject: Review of the Problems of Pumping Fosterton Crude
424. No. 5132  
Co. Interprovincial  
Part of: 5131-3  
Doc. date: June 25, 1964  
Author: F.G. Dawson  
Subject: Sun Oil Request for a New Stream to be Moved from Edmonton to their Sarnia Refinery

425.      No.                    124310  
            Co.                    Imperial  
            Part of:                124307-9  
            Doc. date:              April 21, 1964  
            Author:                 R.W. Esplen  
            Subject:               Relative Value of Medium Gravity Crude-Weyburn/Midale vs.  
                                     South-East Saskatchewan
426.      No.                    139117  
            Co.                    Imperial  
            Part of:                139116-7  
            Doc. date:              November 23, 1964  
            Author:                M.J. Huffman, Manager — Transportation & Supply Depart-  
                                     ment Western Region  
            Subject:               Crude Oil Prices — Sturgeon Lake Price Penalty Adjustments
427.      No.                    5131  
            Co.                    Interprovincial  
            Part of:                5131-3  
            Doc. date:              June 25, 1964  
            Author:                F.G. Dawson  
            Subject:               Sun Oil Request for a New Stream to be Moved from Edmonton  
                                     to their Sarnia Refinery
428.      No.                    5027  
            Co.                    Interprovincial  
            Part of:                5027-8  
            Doc. date:              December 6, 1963  
            Author:                F.J. Stubbs  
            Subject:               Canadian Crude Pricing
429.      No.                    5131  
            Co.                    Interprovincial  
            Part of:                5131-3  
            Doc. date:              June 25, 1964  
            Author:                F.G. Dawson  
            Subject:               Sun Oil Request for a New Stream to be Moved from Edmonton  
                                     to their Sarnia Refinery
430.      No.                    5132  
            Co.                    Interprovincial  
            Part of:                5131-3  
            Doc. date:              June 25, 1964  
            Author:                F.G. Dawson  
            Subject:               Sun Oil Request for a New Stream to be Moved from Edmonton  
                                     to their Sarnia Refinery
431.      No.                    6655  
            Co.                    Texaco  
            Part of:                6655-68  
            Doc. date:              September 10, 1965  
            Author:                J.G. Light  
            Subject:               Crude Oil Supplies

432. No. 6656  
Co. Texaco  
Part of: 6655-68  
Doc. date: September 10, 1965  
Author: J.G. Light  
Subject: Crude Oil Supplies
433. No. 6656  
Co. Texaco  
Part of: 6655-68  
Doc. date: September 10, 1965  
Author: J.G. Light  
Subject: Crude Oil Supplies
434. No. 12047  
Co. Interprovincial  
Part of: 12046-7  
Doc. date: February 27, 1967  
Author: F.J. Stubbs  
Subject: Special streams (how they should be limited & their economics)
435. No. 5002  
Co. Interprovincial  
Part of: 5002-5  
Doc. date: March 30, 1966  
Author: A.B. Jones, P & E Department  
Subject: Comparison of Laid Down Crude Prices, March 15, 1966
436. No. 136096  
Co. Shell  
Part of: 136096-8  
Doc. date: October 28, 1968  
Author: J.E. MacKenzie  
Subject: Proposal for Acquiring Additional Crude Oil and Improving Supply Position
437. No. 12046-7  
Co. Interprovincial  
Part of: 12046-7  
Doc. date: February 27, 1967  
Author: F.J. Stubbs  
Subject: Special Streams (how they should be limited & their economics)
438. No. 136096  
Co. Shell  
Part of: 136096-8  
Doc. date: October 28, 1968  
Author: J.E. MacKenzie — Crude Oil Representative, T & S — Calgary  
Subject: Proposal for Acquiring Additional Crude Oil and Improving Supply Position
439. No. 136065  
Co. Shell  
Part of: 136065-70 Doc. Date: April 23, 1971  
Author: W.M. Luthy, Manager — Transportation & Supplies — Western  
Subject: Minimum Batch Size

440. No. 12391  
Co. Interprovincial  
Part of: 12390-2  
Doc. date: April 3, 1973  
Author: G.A. Cole  
Subject: Meeting with IOL re: Special Streams
441. No. 12101  
Co. Interprovincial  
Part of: 12100-4  
Doc. date: December 8, 1971  
Author: G.A. Cole  
Subject: Meeting with IOL re: Sarnia Special Stream
442. No. 12391  
Co. Interprovincial  
Part of: 12390-2  
Doc. date: April 3, 1973  
Author: G.A. Cole  
Subject: Meeting with IOL re: Special Streams
443. No. 5147  
Co. Interprovincial  
Part of: 5143-50  
Doc. date: August 10, 1971  
Author: G.A. Cole  
Subject: Special Streams Policy and Allocation of Tankage
444. No. 5143  
Co. Interprovincial  
Part of: 5143-50  
Doc. date: August 17, 1971  
Author: R.K. Heule, Vice-President and General Manager  
Subject: Special Streams Policy and Allocation of Tankage
445. No. 11985  
Co. Interprovincial  
Part of: 11985-6  
Doc. date: January 25, 1951  
Author: J.E. Letson  
Subject: B.A. Deliveries to Superior
446. No. 11986  
Co. Interprovincial  
Part of: 11985-6  
Doc. date: January 25, 1951  
Author: J.E. Letson  
Subject: B.A. Deliveries to Superior
447. No. 5154  
Co. Interprovincial  
Part of: 5154  
Doc. date: May 29, 1962  
Author: R.E.A. Logan, Crude Oil Purchasing Agent — Texex  
Subject: Movement of "Special Type" Crude from Edmonton to Port Credit



448.      No.                    5153  
            Co.                    Interprovincial  
            Part of:               5153  
            Doc. date:            May 31, 1962  
            Author:               R.E. Trammell  
            Subject:              IOL Rejection of "Special Type" Crude Movement Requested  
   by Texaco (Texex)
449.      No.                    5152  
            Co.                    Interprovincial  
            Part of:               5152  
            Doc. date:            June 7, 1962  
            Author:               O.T. Linton  
            Subject:              IOL Rejection of "Special Type" Crude Movement Requested  
   by Texaco (Texex)
450.      No.                    5151  
            Co.                    Interprovincial  
            Part of:               5151  
            Doc. date:            March 11, 1963  
            Author:               F.G. Dawson  
            Subject:              Texaco's (Texex's) Request for a "Special Type" Crude  
   Movement
451.      No.                    5151  
            Co.                    Interprovincial  
            Part of:               5151  
            Doc. date:            March 11, 1963  
            Author:               F.G. Dawson  
            Subject:              Texaco's (Texex's) Request for a "Special Type" Crude  
   Movement
452.      No.                    5131  
            Co.                    Interprovincial  
            Part of:               5131-3  
            Doc. date:            June 25, 1964  
            Author:               F.G. Dawson  
            Subject:              Sun Oil Request for a New Stream to be Moved from Edmonton  
   to their Sarnia Refinery
453.      No.                    5131  
            Co.                    Interprovincial  
            Part of:               5131-3  
            Doc. date:            June 25, 1964  
            Author:               F.G. Dawson  
            Subject:              Sun Oil Request for a New Stream to be Moved from Edmonton  
   to their Sarnia Refinery
454.      No.                    5027  
            Co.                    Interprovincial  
            Part of:               5027-8  
            Doc. date:            December 6, 1963  
            Author:               F.J. Stubbs  
            Subject:              Canadian Crude Pricing

455. No. 5129  
Co. Interprovincial  
Part of: 5129  
Doc. date: July 17, 1964  
Author: O.T. Linton  
Subject: Discussions with B.A. and I.O.L. Regarding Cost of Sun's Feedstock at Sarnia
456. No. 5129  
Co. Interprovincial  
Part of: 5129  
Doc. date: July 17, 1964  
Author: O.T. Linton  
Subject: Discussions with B.A. and I.O.L. Regarding Cost of Sun's Feedstock at Sarnia
457. No. 12047  
Co. Interprovincial  
Part of: 12046-7  
Doc. date: February 27, 1967  
Author: F.J. Stubbs  
Subject: Special streams (how they should be limited & their economics)
458. No. 5147  
Co. Interprovincial  
Part of: 5143-5150  
Doc. date: August 10, 1971  
Author: G.A. Cole  
Subject: Special Streams Policy and Allocation of Tankage
459. No. 21513  
Co. Shell  
Part of: 21496-559  
Doc. date: July, 1971  
Author: M.B. McKenzie, R.H. Shaw  
Subject: Pipeline Department 1971 Country Review
460. No. 6655  
Co. Texaco  
Part of: 6655-68  
Doc. date: September 10, 1965  
Author: J.G. Light  
Subject: Crude Oil Supplies
461. No. 139197  
Co. Imperial  
Part of: 139196-7  
Doc. date: May 15, 1973  
Author: T.B. Goza, President, South Saskatchewan Pipe Line Company  
Subject: Montana Crude Tenders to South Saskatchewan Pipe Line
462. No. Calgary Hearings, Vol. XV, pp. 1713-8  
Co. Gulf  
Part of: Testimony of Mr. R.C. Turner, Manager of Domestic Crude and NGL Supplies  
Doc. date: June 17, 1975

463. No. 11922  
Co. Interprovincial  
Part of: 11920-2  
Doc. date: February 14, 1972  
Author: G.A. Cole  
Subject: Items of Interest from February 11, 1972 Shippers' Meeting
464. No. 11875  
Co. Interprovincial  
Part of: 11874-6  
Doc. date: October 17, 1972  
Author: G.A. Cole  
Subject: Michigan Crude for Shell
465. No. 137930  
Co. Ashland  
Part of: 137929-30  
Doc. date: October 15, 1974  
Author: K.L. Nesbitt  
Subject: Non-acceptance of Bow River Crude Stream into the Mixed Blend — Imperial's Role
466. No. 13071  
Co. Interprovincial  
Part of: 13071  
Doc. date: August 3, 1955  
Author: Unknown  
Subject: Excerpt from Minutes of Meeting of the Board of Directors of Interprovincial Pipe Line Company, held at Toronto, Ontario on Wednesday, August 3, 1955
467. No. 139741  
Co. Imperial  
Part of: 139740-772  
Doc. date: December 28, 1967  
Author: N.R. Callaway, Crude Oil Purchasing  
Subject: Transportation & Supply Department — Supply Division — Crude Oil Purchasing 1967 Review
468. No. 87580  
Co. Sun Oil  
Part of: 87572-82  
Doc. date: July 18, 1969  
Author: Unknown  
Subject: Weighted Average Price of Alberta Mixed Blend Sour
469. No. 139706  
Co. Imperial  
Part of: 139691-730  
Doc. date: December 27, 1968  
Author: N.R. Callaway, Crude Oil Purchasing  
Subject: Transportation and Supply Department — Supply Division — Crude Oil Purchasing 1968 Review

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|------|---|--|
| 470. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 136044<br>Texex<br>136043-6<br>February 22, 1972<br>D.E. Hyer, Vice-President<br>General Discussion — Pembina Stream Crude   |
| 471. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 139706<br>Imperial<br>139691-730<br>December 27, 1968<br>N.R. Callaway, Crude Oil Purchasing<br>Transportation and Supply Department — Supply Division —<br>Crude Oil Purchasing 1968 Review |
| 472. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 139768<br>Imperial<br>139740-72<br>April 11, 1967<br>N.R. Callaway, Crude Oil Purchasing<br>Transportation & Supply — Supply Division Crude Oil Purchasing — 1st Quarter 1967 Review         |
| 473. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 139784<br>Imperial<br>139773-86<br>April 27, 1967<br>N.R. Callaway, Crude Oil Purchasing<br>Transportation & Supply — Supply Division — Crude Oil Purchasing — 4th Quarter 1966 Review       |
| 474. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 139706<br>Imperial<br>139701-9<br>December 27, 1968<br>N.R. Callaway, Crude Oil Purchasing<br>Transportation & Supply Department — Supply Division —<br>Crude Oil Purchasing 1968 Review     |
| 475. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 12011<br>Interprovincial<br>12010-1<br>October 17, 1967<br>F.J. Stubbs<br>Pipe Line Shortages  |
| 476. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 12099<br>Interprovincial<br>12099<br>February 17, 1972<br>G.A. Cole<br>Refusal to Supply IPPL Data to Imperial because of Problems<br>Relating to Shippers' Committee                        |

477. No. 11933-4  
Co. Interprovincial  
Part of: 11933-4  
Doc. date: January 26, 1972  
Author: G.A. Cole  
Subject: Statistical Supply Committee
478. No. 11934  
Co. Interprovincial  
Part of: 11933-4  
Doc. date: January 26, 1972  
Author: G.A. Cole  
Subject: Statistical Supply Committee
479. No. 12099  
Co. Interprovincial  
Part of: 12099  
Doc. date: February 17, 1972  
Author: G.A. Cole  
Subject: Refusal to Supply IPPL Data to Imperial because of Problems Relating to Shippers' Committee
480. No. 91572  
Co. Imperial  
Part of: 91570-2  
Doc. date: September 25, 1963  
Author: Unknown  
Subject: Interprovincial Pipe Line Presentation to NEB on Appropriate Earnings for Crude Oil Pipe Line Companies in Canada
481. No. 95896  
Co. Imperial  
Part of: 95895-7  
Doc. date: February 7, 1972  
Author: B.H. Mackenzie, Transportation Dept. — Pipe Line Division  
Subject: Pipe Line Tariff Structure
482. No. 21538  
Co. Shell  
Part of: 21496-559  
Doc. date: July, 1971  
Author: M.B. McKenzie, R.H. Shaw  
Subject: Pipeline Department 1971 Country Review
483. No. 127401-2  
Co. Imperial  
Part of: 127301-421  
Doc. date: March 4, 5 and 6, 1957  
Author: A.M. Lott  
Subject: Market Appreciation of Canadian Pipe Line Securities
484. No. 18511  
Co. Mobil  
Part of: 18507-32  
Doc. date: July, 1964  
Author: Unknown  
Subject: Crude Oil Price Study — Canadian Crude Oil

485. No. 20353  
Co. Mobil  
Part of: 20352-60  
Doc. date: May 26, 1972  
Author: J.L. Cooper  
Subject: Price Increase for Rainbow Crude
486. No. 21498  
Co. Shell  
Part of: 21496-559  
Doc. date: July, 1971  
Author: M.B. McKenzie, R.H. Shaw  
Subject: Pipeline Department 1971 Country Review
487. No. 26579  
Co. Shell  
Part of: 26579-81  
Doc. date: January 25, 1973  
Author: W.M. Luthy  
Subject: Historical Background to Current Crude Supply Situation
488. No. 4159  
Co. Interprovincial  
Part of: 4159-62  
Doc. date: December 8, 1965  
Author: F.J. Stubbs  
Subject: Investigation of Present Transportation Charges for Fosterton crude, Regina to Clearbrook
489. No. 4157  
Co. Interprovincial  
Part of: 4157-8  
Doc. date: January 18, 1967  
Author: A.B. Jones  
Subject: Interprovincial Pipe Line Tariffs
490. No. 4161  
Co. Interprovincial  
Part of: 4159-62  
Doc. date: December 8, 1965  
Author: F.J. Stubbs  
Subject: Investigation of Present Transportation Charges for Fosterton Crude, Regina to Clearbrook
491. No. 3550  
Co. Interprovincial  
Part of: 3550-55  
Doc. date: March 20, 1967  
Author: D.G. Waldon  
Subject: Northern Pipe Line Company
492. No. 3550  
Co. Interprovincial  
Part of: 3550-55  
Doc. date: March 20, 1967  
Author: D.G. Waldon  
Subject: Northern Pipe Line Company

493. No. 91101  
Co. Imperial  
Part of: 91092-103  
Doc. date: December 6, 1966  
Author: H.P. Simon for B.H. Mackenzie  
Subject: Production and Disposition of Fosterton
494. No. 3548  
Co. Interprovincial  
Part of: 3547-55  
Doc. date: March 21, 1967  
Author: Unknown  
Subject: Minutes of Meeting of Board of Directors of IPL — Proposed Construction of Northern Pipe Line Company
495. No. 3552  
Co. Interprovincial  
Part of: 3550-55  
Doc. date: March 20, 1967  
Author: D.G. Waldon  
Subject: Northern Pipe Line Company
496. No. 91514  
Co. Imperial  
Part of: 91513-4  
Doc. date: March 2, 1967  
Author: B.H. Mackenzie  
Subject: Northern Pipe Line Proposal
497. No. 123964  
Co. Imperial  
Part of: 123960-6  
Doc. date: March 20, 1970  
Author: L.A. Leggiero (Table by R.C.S.)  
Subject: Imperial-Mobil Crude Economics
498. No. 3548  
Co. Interprovincial  
Part of: 3547-49  
Doc. date: March 21, 1967  
Author: Unknown  
Subject: Minutes of Meeting of Board of Directors of IPL — Proposed Construction of Northern Pipe Line Company
499. No. 91508  
Co. Imperial  
Part of: 91507-9  
Doc. date: March 21, 1967  
Author: B.H. Mackenzie  
Subject: Delivery Shortages and the Northern Pipe Line Proposal
500. No. 3540  
Co. Interprovincial  
Part of: 3540-1  
Doc. date: April 4, 1967  
Author: D.G. Waldon  
Subject: Northern Pipe Line Company

501.      No.                    3525  
            Co.                    Interprovincial  
            Part of:                3523-7  
            Doc. date:                October 6, 1967  
            Author:                   E.R. Erickson, President, Northwestern Refining Co.  
            Subject:                  Northern Pipe Line Company — Northwestern's Withdrawal of Support
502.      No.                    3528  
            Co.                    Interprovincial  
            Part of:                3528  
            Doc. date:                May 19, 1967  
            Author:                   F.E. Butterfield, Vice-President — Crude Oil Supply, Great Northern  
            Subject:                  Northern Pipe Line Company and IPL's Proposed Tariff Adjustment
503.      No.                    91501  
            Co.                    Imperial  
            Part of:                91501-2  
            Doc. date:                October 10, 1967  
            Author:                   D.G. Waldon, President — Interprovincial  
            Subject:                  Northwestern's Withdrawal of Support for the Proposed Northern Pipe Line
504.      No.                    5414  
            Co.                    Interprovincial  
            Part of:                5414-5  
            Doc. date:                March 15, 1972  
            Author:                   D.G. Waldon  
            Subject:                  Tariff Rates to St. Paul and Long Haul vs. Short Haul Rates
505.      No.                    91501-2  
            Co.                    Imperial  
            Part of:                91501-2  
            Doc. date:                October 10, 1967  
            Author:                   D.G. Waldon, President — Interprovincial  
            Subject:                  Northwestern's Withdrawal of Support for the Proposed Northern Pipe Line
506.      No.                    91588  
            Co.                    Imperial  
            Part of:                91588  
            Doc. date:                March 1, 1972  
            Author:                   B.H. Mackenzie  
            Subject:                  Interprovincial Tariffs
507.      No.                    91514  
            Co.                    Imperial  
            Part of:                91513-4  
            Doc. date:                March 2, 1967  
            Author:                   B.H. Mackenzie  
            Subject:                  Northern Pipe Line Proposal



508. No. 19962-3  
Co. Mobil  
Part of: 19943-20001  
Doc. date: August, 1965  
Author: Banff Oil Ltd.  
Subject: The Marketing of Rainbow Crude Oil — Banff Oil Ltd.
509. No. 19964  
Co. Mobil  
Part of: 19943-20001  
Doc. date: August, 1965  
Author: Banff Oil Ltd.  
Subject: The Marketing of Rainbow Crude Oil — Banff Oil Ltd.
510. No. 129248  
Co. Imperial  
Part of: 129240-8  
Doc. date: Undated  
Author: Unknown  
Subject: Rainbow Pipeline — Map
511. No. 16472  
Co. Hudson's Bay Oil and Gas  
Part of: 16471-2  
Doc. date: May 19, 1967  
Author: L.J. Richards  
Subject: Significant Developments on Currently Drilling Wells
512. No. 19799  
Co. Mobil  
Part of: 19798-800  
Doc. date: Undated  
Author: Unknown  
Subject: Rainbow/Zama fields and the Pipelines which Serve Them
513. No. 139792  
Co. Imperial  
Part of: 139792-5  
Doc. date: July 13, 1966  
Author: N.R. Callaway, Crude Oil Purchasing  
Subject: Transportation & Supply — Supply Division Crude Oil Purchasing — 2nd Quarter 1966 Review
514. No. 139768  
Co. Imperial  
Part of: 139740-72  
Doc. date: April 11, 1967  
Author: N.R. Callaway, Crude Oil Purchasing  
Subject: Transportation & Supply — Supply Division Crude Oil Purchasing — 1st Quarter 1967 Review
515. No. 139753  
Co. Imperial  
Part of: 139740-72  
Doc. date: October 4, 1967  
Author: N.R. Callaway, Crude Oil Purchasing  
Subject: Transportation & Supply — Supply Division Crude Oil Purchasing — 3rd Quarter 1967 Review

516. No. 21509  
Co. Shell  
Part of: 21496-559  
Doc. date: July, 1971  
Author: M.B. McKenzie, R.H. Shaw  
Subject: Pipeline Department 1971 Country Review
517. No. 54989  
Co. Texaco  
Part of: 54985-90  
Doc. date: November 23, 1965  
Author: S.T. McCardell  
Subject: Mitsue-Nipisi Pipeline Tariffs vs. Peace River Pipe Line Tariffs and which Line to Use
518. No. 20361  
Co. Mobil  
Part of: 20361  
Doc. date: May 11, 1972  
Author: B.H. Templeton General Manager — Crude Oil Department  
Subject: Trans Mountain Pipe Line — Proration Policy
519. No. 139123-4  
Co. Imperial  
Part of: 139123-6  
Doc. date: February 21, 1964  
Author: N.R. Callaway  
Subject: Comments on Market Intelligence Review — Crude Supply and Price by Companies
520. No. 139124  
Co. Imperial  
Part of: 139123-6  
Doc. date: February 21, 1964  
Author: N.R. Callaway  
Subject: Comments on Market Intelligence Review — Crude Supply and Price by Companies
521. No. 92170-2  
Co. Imperial  
Part of: 92169-72  
Doc. date: September 25, 1970  
Author: E.C. Hurd, President — Trans Mountain  
Subject: Five-year forecast of Shipments, by Refinery, on Trans Mountain
522. No. Return of Information, Item 6A  
Co. Bow River  
Part of: File No. 365-1-3B429  
Doc. date: October 25, 1976  
Subject: Response to Question 6(a)
523. No. Return of Information, Exhibit "D"  
Co. Pan Canadian  
Part of: File #365-1-3(l) P380  
Doc. date: October 29, 1976  
Subject: Response to Question 4(a) to 4(c), Page 5

524. No. Return of Information, Item 6A  
Co. Bow River  
Part of: File No. 365-1-3 B429  
Doc. date: October 25, 1976  
Subject: Response to Question 6(a)
525. No. Return of Information  
Co. Husky Pipelines Co. Ltd.  
Part of: File # 365-1-2 H275  
Doc. date: July 12, 1976  
Subject: Response to Question 6, page 4
526. No. Return of Information  
Co. Producers-Westspur  
Part of: File # 365-1-3 W203  
Subject: Response to Question 6
527. No. 19799  
Co. Mobil  
Part of: 19798-800  
Doc. date: Undated  
Author: Unknown  
Subject: Rainbow/Zama fields and the Pipelines which Serve Them
528. No. 16472  
Co. Hudson's Bay Oil and Gas  
Part of: 16471-2  
Doc. date: May 19, 1967  
Author: L.J. Richards  
Subject: Significant Developments on Currently Drilling Wells
529. No. 91457  
Co. Imperial  
Part of: 91454-8  
Doc. date: October 16, 1968  
Author: Unknown  
Subject: Minutes of Informal Meeting held re: Rainbow Acquisition of Mitsue
530. No. 18862  
Co. Mobil  
Part of: 18829-65  
Doc. date: April, 1969  
Author: Unknown  
Subject: Canadian Operations Review, New York — April, 1969 Rainbow Pipe Line
531. No. 15154  
Co. Hudson's Bay Oil and Gas  
Part of: 15150-6  
Doc. date: April 26, 1971  
Author: K.W. Lloyd, Supply and Transportation Dept.  
Subject: Peace River Oil Pipe Line Co. Ltd., Proposed Sale of Zama 20" Line

532. No. 22667  
Co. Shell  
Part of: 22666-7  
Doc. date: August 27, 1973  
Author: M.B. McKenzie  
Subject: PROPL Crude Oil Trunk Line Tariffs Study
533. No. 14116  
Co. Hudson's Bay Oil and Gas  
Part of: 14101-41  
Doc. date: August, 1969  
Author: D.E. Rogers  
Subject: Pricing and Supply Study, Canadian Crude and Condensate, Rocky Mountain Area
534. No. 15923  
Co. Hudson's Bay Oil and Gas  
Part of: 15923-4  
Doc. date: November 19, 1969  
Author: D.E. Rogers, Manager — Crude Supply Division  
Subject: Shipments of crude via Rangeland Pipe Line to the U.S.
535. No. 15923  
Co. Hudson's Bay Oil and Gas  
Part of: 15923-4  
Doc. date: November 19, 1969  
Author: D.E. Rogers, Manager — Crude Supply Division  
Subject: Shipments of crude via Rangeland Pipe Line to the U.S.
536. No. 15923  
Co. Hudson's Bay Oil and Gas  
Part of: 15923-4  
Doc. date: November 19, 1969  
Author: D.E. Rogers, Manager — Crude Supply Division  
Subject: Shipments of crude via Rangeland Pipe Line to the U.S.
537. No. 15924  
Co. Hudson's Bay Oil and Gas  
Part of: 15923-4  
Doc. date: November 19, 1969  
Author: D.E. Rogers, Manager — Crude Supply Division  
Subject: Shipments of Crude via Rangeland Pipe Line to the U.S.
538. No. 15924  
Co. Hudson's Bay Oil and Gas  
Part of: 15923-5  
Doc. date: November 19, 1969  
Author: D.E. Rogers, Manager — Crude Supply Division  
Subject: Shipments of Crude via Rangeland Pipe Line to the U.S.
539. No. 18018  
Co. Mobil  
Part of: 18002-35  
Doc. date: December, 1961  
Author: Economics Division (Controllars Department)  
Subject: The Crude Oil Price Structure in Canada

540. No. 17036  
Co. Mobil  
Part of: 17036-7  
Doc. date: May 29, 1961  
Author: E.M. Bredin  
Subject: South Saskatchewan Pipe Line Company — Tariff Policy
541. No. 20888  
Co. Mobil  
Part of: 20888  
Doc. date: February 6, 1969  
Author: G. Petty  
Subject: Major Canadian Refiners Self Sufficiency Ratio West of National Oil Policy Boundary
542. No. 124219  
Co. Imperial  
Part of: 124218-9  
Doc. date: December 30, 1970  
Author: W.F. Cornett, Crude Marketing Division  
Subject: Effect of 25¢/bbl. crude price increase on Canadian majors (assuming no price recovery for petroleum products)
543. No. 79298  
Co. Gulf  
Part of: 79275-317  
Doc. date: December 15, 1972  
Author: R.A. Dunlop  
Subject: Exploration and Production Departments' "Petroleum Industry Activity — Western Canada" Report No. PF-31 for the Year 1971
544. No. 4521  
Co. Interprovincial  
Part of: 4519-34  
Doc. date: October 14, 1970  
Author: Unknown  
Subject: Information Handed Out to Shippers at October 14, 1970 Shippers' Meeting re: Pipeline Crude Oil Capacity
545. No. 20356  
Co. Mobil  
Part of: 20352-60  
Doc. date: May 26, 1972  
Author: J.L. Cooper  
Subject: Price Increase for Rainbow Crude
546. No. 4521  
Co. Interprovincial  
Part of: 4519-34  
Doc. date: October 14, 1970  
Author: Unknown  
Subject: Information Handed Out to Shippers at October 14, 1970 Shippers' Meeting re: Pipeline Crude Oil Capacity

547. No. 79298  
Co. Gulf  
Part of: 79275-317  
Doc. date: December 15, 1972  
Author: R.A. Dunlop, Exploration & Production Dept.  
Subject: Comparative Summary — Western Canada — 1971 Operations
548. No. 88743-4  
Co. Imperial  
Part of: 88738-55  
Doc. date: August 21, 1968  
Author: Jack Richardson  
Subject: Western Refinery Consolidation P.P.C. Review
549. No. 101196  
Co. Imperial  
Part of: 101194-227  
Doc. date: September 2, 1971  
Author: W.A. Bain, Corporate Planning Services  
Subject: Relationships Between Book Performance Measures and the Cost of Capital (DCF Equivalents)
550. No. 21505  
Co. Shell  
Part of: 21496-559  
Doc. date: July, 1971  
Author: M.B. McKenzie, R.H. Shaw  
Subject: Pipeline Department 1971 Country Review
551. No. 105765  
Co. Imperial  
Part of: 105762-6  
Doc. date: February 2, 1968  
Author: D.C. Choate, Economics & Statistics Department  
Subject: Pembina Pipe Line Limited
552. No. 95962  
Co. Imperial  
Part of: 95962-5  
Doc. date: June 25, 1971  
Author: B.H. Mackenzie  
Subject: Rainbow Pipeline Proposed Purchase of the Zama/Valleyview 20" Line
553. No. 101201  
Co. Imperial  
Part of: 101194-227  
Doc. date: September 2, 1971  
Author: W.A. Bain, Corporate Planning Services  
Subject: Relationships between Book Performance Measures and the Cost of Capital (DCF Equivalents)
554. No. 22131  
Co. Shell  
Part of: 22128-58  
Doc. date: May 1961  
Author: Economics Dept., Calgary  
Subject: Oil Pipe Line Profitability

555. No. 101204  
Co. Imperial  
Part of: 101194-227  
Doc. date: September 2, 1971  
Author: W.A. Bain, Corporate Planning Services  
Subject: Relationships Between Book Performance Measures and the Cost of Capital (DCF Equivalents)
556. No. 101224  
Co. Imperial  
Part of: 101194-227  
Doc. date: September 2, 1971  
Author: W.A. Bain, Corporate Planning Services  
Subject: Relationships Between Book Performance Measures and the Cost of Capital (DCF Equivalents)
557. No. 101204  
Co. Imperial  
Part of: 101194-227  
Doc. date: September 2, 1971  
Author: W.A. Bain, Corporate Planning Services  
Subject: Relationships Between Book Performance Measures and the Cost of Capital (DCF Equivalents)
558. No. 27056-7  
Co. Shell  
Part of: 27026-64  
Doc. date: Undated  
Author: Unknown  
Subject: Pipeline Economics Manual — Investment/Risk Analysis
559. No. 21421-2  
Co. Shell  
Part of: 21421-7  
Doc. date: June 9, 1971  
Author: J.F. Bookout, President  
Subject: Proposal to Acquire Additional Equity Shares in Peace River Oil Pipe Line Co. Ltd.
560. No. 91480  
Co. Imperial  
Part of: 91477-81  
Doc. date: December 30, 1965  
Author: C. Carlisle  
Subject: Acquisition by Imperial of One-Third Interest in Rainbow Pipe Line Company Ltd.
561. No. 91478  
Co. Imperial  
Part of: 91477-81  
Doc. date: December 30, 1965  
Author: C. Carlisle  
Subject: Acquisition by Imperial of One-Third Interest in Rainbow Pipe Line Company Ltd.

562. No. 91478  
Co. Imperial  
Part of: 91477-81  
Doc. date: December 30, 1965  
Author: C. Carlisle  
Subject: Acquisition by Imperial of One-Third Interest in Rainbow Pipe Line Company Ltd.
563. No. 91480  
Co. Imperial  
Part of: 91477-81  
Doc. date: December 30, 1965  
Author: C. Carlisle  
Subject: Acquisition by Imperial of One-Third Interest in Rainbow Pipe Line Company Ltd.
564. No. 91478  
Co. Imperial  
Part of: 91477-81  
Doc. date: December 30, 1965  
Author: C. Carlisle  
Subject: Acquisition by Imperial of One-Third Interest in Rainbow Pipe Line Company Ltd.
565. No. 129159  
Co. Imperial  
Part of: 129157-61  
Doc. date: October 5, 1972  
Author: J.G. Hutchison  
Subject: Redwater Line Economics
566. No. 4159  
Co. Interprovincial  
Part of: 4159-62  
Doc. date: December 8, 1965  
Author: F.J. Stubbs  
Subject: Investigation of Present Transportation Charges for Fosterton Crude, Regina to Clearbrook
567. No. 4165  
Co. Interprovincial  
Part of: 4163-71  
Doc. date: November 1, 1965  
Author: A.B. Jones  
Subject: Review of Competitive Situation
568. No. 4161  
Co. Interprovincial  
Part of: 4159-62  
Doc. date: December 8, 1965  
Author: F.J. Stubbs  
Subject: Investigation of Present Transportation Charges for Fosterton crude, Regina to Clearbrook



569.      No.                    4157  
            Co.                    Interprovincial  
            Part of:               4157-8  
            Doc. date:              January 18, 1967  
            Author:                A.B. Jones  
            Subject:                Interprovincial Pipe Line Tariffs
570.      No.                    3547  
            Co.                    Interprovincial  
            Part of:               3547-49  
            Doc. date:              March 21, 1967  
            Author:                Unknown  
            Subject:                Minutes of Meeting of Board of Directors of IPL — Proposed  
                                 Construction of Northern Pipe Line Company
571.      No.                    3523  
            Co.                    Interprovincial  
            Part of:               3523-7  
            Doc. date:              October 10, 1967  
            Author:                D.G. Waldon  
            Subject:                Northern Pipe Line Company — Northwestern's Withdrawal of  
                                 Support
572.      No.                    93099  
            Co.                    Imperial  
            Part of:               93088-103  
            Doc. date:              July 22, 1964  
            Author:                Unknown  
            Subject:                Tariff and Earnings Policies of Peace River Oil Pipe Line Co.  
                                 Ltd.
573.      No.                    22666  
            Co.                    Shell  
            Part of:               22666-7  
            Doc. date:              August 27, 1973  
            Author:                M.B. McKenzie  
            Subject:                PROPL Crude Oil Trunk Line Tariffs Study
574.      No.                    15033  
            Co.                    Hudson's Bay Oil and Gas  
            Part of:               15033-7  
            Doc. date:              May 31, 1973  
            Author:                J.C. Rawlins, President — Peace River  
            Subject:                Recommended Tariff Charges for Peace River Oil Pipe Line Co.  
                                 Ltd.
575.      No.                    95903  
            Co.                    Imperial  
            Part of:               95903-4  
            Doc. date:              March 9, 1973  
            Author:                B.H. Mackenzie  
            Subject:                Producers/Westpur Tariff Adjustments

576. No. 27076  
Co. Shell  
Part of: 27075-6  
Doc. date: July 13, 1973  
Author: J.E. Czaja  
Subject: Producers/Westpur Tariff Subcommittee 1973 Report to Shippers' Committee
577. No. 19759  
Co. Mobil  
Part of: 19755-68  
Doc. date: June 25, 1971  
Author: Unknown  
Subject: Proposed Acquisition of Peace River Pipeline Zama Gathering System by Rainbow Pipeline Co.
578. No. 19760  
Co. Mobil  
Part of: 19755-68  
Doc. date: June 25, 1971  
Author: Unknown  
Subject: Proposed Acquisition of Peace River Pipeline Zama Gathering System by Rainbow Pipeline Co.
579. No. 91439  
Co. Imperial  
Part of: 91439-40  
Doc. date: January 10, 1969  
Author: K.R. Shipley  
Subject: Acquisition of Rainbow Pipe Line — Use of 5% Rate of Return for Evaluation
580. No. 96053  
Co. Imperial  
Part of: 96051-3  
Doc. date: January 20, 1969  
Author: B.H. Mackenzie  
Subject: Rainbow/Mitsue consolidation — Proposed Tariffs/Rate of Return
581. No. 127388  
Co. Imperial  
Part of: 127301-421  
Doc. date: March 4, 5 and 6, 1957  
Author: E.F. Turner  
Subject: Canadian Pipe Lines — Corporate Finance and Earnings
582. No. 127378  
Co. Imperial  
Part of: 127301-421  
Doc. date: March 4, 5 and 6, 1957  
Author: E.F. Turner  
Subject: Canadian Pipe Lines Corporate Finance and Earnings

583. No. 127384  
Co. Imperial  
Part of: 127301-421  
Doc. date: March 4, 5 and 6, 1957  
Author: E.F. Turner  
Subject: Canadian Pipe Lines Corporate Finance and Earnings
584. No. 127379  
Co. Imperial  
Part of: 127301-421  
Doc. date: March 4, 5 and 6, 1957  
Author: E.F. Turner  
Subject: Canadian Pipe Lines Corporate Finance and Earnings
585. No. 127384  
Co. Imperial  
Part of: 127301-421  
Doc. date: March 4, 5 and 6, 1957  
Author: E.F. Turner  
Subject: Canadian Pipe Lines Corporate Finance and Earnings
586. No. 22610  
Co. Shell  
Part of: 22609-13  
Doc. date: February 26, 1971  
Author: J.E. Mims, Manager — Pipe Line  
Subject: Proposed Acquisition of Bow River Pipe Lines Ltd. — Bow River Earnings
587. No. 22596  
Co. Shell  
Part of: 22589-608  
Doc. date: January 1971  
Author: R.H. Shaw  
Subject: Preliminary Review of Bow River Pipe Lines Ltd.
588. No. 54995  
Co. Texaco  
Part of: 54993-5  
Doc. date: October 1, 1965  
Author: W.C. Howells  
Subject: Nipisi Production/Crude Transportation Returns to Texaco's Federated Pipe Line
589. No. 14406  
Co. Hudson's Bay Oil and Gas  
Part of: 14404-17  
Doc. date: Undated  
Author: Supply & Transportation Dept.  
Subject: Three Year Plan 1973-1975 — Earnings on Rangeland Pipelines
590. No. 22026  
Co. Shell  
Part of: 22026-31  
Doc. date: March 10, 1972  
Author: J.E. Czaja, Manager — Pipe Line, H.O.  
Subject: National Energy Board's Review of Montreal Pipe Line's Returns

591. No. 22029-30  
Co. Shell  
Part of: 22026-31  
Doc. date: March 9, 1972  
Author: M.B. McKenzie  
Subject: National Energy Board's Review of Oil Pipe Line Returns
592. No. 22030  
Co. Shell  
Part of: 22026-31  
Doc. date: March 9, 1972  
Author: M.B. McKenzie  
Subject: National Energy Board's Review of Oil Pipe Line Returns
593. No. 127399  
Co. Imperial  
Part of: 127301-421  
Doc. date: March 4, 5 and 6, 1957  
Author: A.M. Lott  
Subject: Market Appreciation of Canadian Pipe Line Securities
594. No. 127401  
Co. Imperial  
Part of: 127301-421  
Doc. date: March 4, 5 and 6, 1957  
Author: A.M. Lott  
Subject: Market Appreciation of Canadian Pipe Line Securities
595. No. 21538  
Co. Shell  
Part of: 21496-559  
Doc. date: July, 1971  
Author: M.B. McKenzie, R.H. Shaw  
Subject: Pipeline Department 1971 Country Review
596. No. 21538  
Co. Shell  
Part of: 21496-559  
Doc. date: July, 1971  
Author: M.B. McKenzie, R.H. Shaw  
Subject: Pipeline Department 1971 Country Review
597. No. 95896  
Co. Imperial  
Part of: 95895-7  
Doc. date: February 7, 1972  
Author: B.H. Mackenzie, Transportation Department — Pipe Line Division  
Subject: Pipe Line Tariffs
598. No. 95896  
Co. Imperial  
Part of: 95895-7  
Doc. date: February 7, 1972  
Author: B.H. Mackenzie, Transportation Department Pipe Line Division  
Subject: Pipe Line Tariffs

599. No. 22031  
Co. Shell  
Part of: 22026-31  
Doc. date: March 9, 1972  
Author: M.B. McKenzie  
Subject: National Energy Board's Review of Oil Pipe Line Returns
600. No. 21509-10  
Co. Shell  
Part of: 21496-559  
Doc. date: July, 1971  
Author: M.B. McKenzie, R.H. Shaw  
Subject: Pipeline Department 1971 Country Review
601. No. 22141-3  
Co. Shell  
Part of: 22128-58  
Doc. date: May, 1961  
Author: Economics Dept., Calgary  
Subject: Trans Mountain, IPL, and Trans-Prairie Summary of Financial Results
602. No. 54995  
Co. Texaco  
Part of: 54993-5  
Doc. date: October 1, 1965  
Author: W.C. Howells  
Subject: Nipisi Production/Crude Transportation Returns to Texaco's Federated Pipe Line
603. No. 139805-6  
Co. Imperial  
Part of: 139804-6  
Doc. date: March 15, 1974  
Author: N.R. Callaway  
Subject: Pipe Line Tariffs — Bow River Pipe Lines Ltd.
604. No. 5287  
Co. Interprovincial  
Part of: 5286-7  
Doc. date: April 18, 1973  
Author: S.D. Clarke  
Subject: Foreign Take-Overs Review Legislation
605. No. 5287  
Co. Interprovincial  
Part of: 5286-7  
Doc. date: April 18, 1973  
Author: S.D. Clarke  
Subject: Foreign Take-Overs Review Legislation
606. No. 3693  
Co. Interprovincial  
Part of: 3693-5  
Doc. date: December 31, 1969  
Author: C.W.E. Miles, Manager — Purchasing Department  
Subject: Imperial's Role as IPL's Purchasing Agent

607. No. 11921  
Co. Interprovincial  
Part of: 11920-2  
Doc. date: February 14, 1972  
Author: G.A. Cole  
Subject: Items of Interest from February 11, 1972 Shippers' Meeting
608. No. 13050  
Co. Interprovincial  
Part of: 13050  
Doc. date: November 11, 1969  
Author: W.C. Emmons  
Subject: Pembina and Rainbow Pipe Line Shut Downs
609. No. 11752-3  
Co. Interprovincial  
Part of: 11751-3  
Doc. date: February 14, 1969  
Author: D.J. Ross  
Subject: Special Shippers' Meeting — Calgary, January 20, 1969
610. No. 11720  
Co. Interprovincial  
Part of: 11716-21  
Doc. date: May 6, 1959  
Author: R.K. Heule  
Subject: Minutes of Meeting with Shippers Edmonton, May 6, 1959
611. No. 12099  
Co. Interprovincial  
Part of: 12099  
Doc. date: February 17, 1972  
Author: G.A. Cole  
Subject: Information IPL Divulged to Imperial
612. No. 12099  
Co. Interprovincial  
Part of: 12099  
Doc. date: February 17, 1972  
Author: G.A. Cole  
Subject: Information IPL Divulged to Imperial
613. No. 139123-4  
Co. Imperial  
Part of: 139123-6  
Doc. date: February 21, 1964  
Author: N.R. Callaway  
Subject: Comments on Market Intelligence Review — Crude Supply and Price by Companies
614. No. 5361  
Co. Interprovincial  
Part of: 5361-2  
Doc. date: February 11, 1970  
Author: F.J. Stubbs  
Subject: Crude Supply — General

615.      No.                    12010  
            Co.                    Interprovincial  
            Part of:            12010-II  
            Doc. date:          October 17, 1967  
            Author:            F.J. Stubbs  
            Subject:            Pipe Line Shortages
616.      No.                    12014  
            Co.                    Interprovincial  
            Part of:            12014  
            Doc. date:          October 27, 1967  
            Author:            D.G. Waldon  
            Subject:            Prorating of Western Canadian Refiners
617.      No.                    4095  
            Co.                    Interprovincial  
            Part of:            4095-8  
            Doc. date:          May 15, 1962  
            Author:            G.A. Cole  
            Subject:            Review of Effect of Tariff Reductions vs. Dividends on Oil  
                                 Companies Earnings
618.      No.                    4919  
            Co.                    Interprovincial  
            Part of:            4909-37  
            Doc. date:          Undated  
            Author:            Unknown  
            Subject:            Interprovincial Pipe Line — Shareholders Holdings and  
                                 Throughput of Shipper-Owners
619.      No.                    4095  
            Co.                    Interprovincial  
            Part of:            4095-8  
            Doc. date:          May 15, 1962  
            Author:            G.A. Cole  
            Subject:            Review of Effect of Tariff Reductions vs. Dividends on Oil  
                                 Companies Earnings
620.      No.                    3977-8  
            Co.                    Interprovincial  
            Part of:            3977-80  
            Doc. date:          March 25, 1964  
            Author:            A.B. Jones  
            Subject:            Advantages of Dividends vs Tariff Reductions to Shipper  
                                 Owners
621.      No.                    4897  
            Co.                    Interprovincial  
            Part of:            4897  
            Doc. date:          June 13, 1962  
            Author:            Unknown  
            Subject:            Review of Tariff Structure

622. No. 4942  
Co. Interprovincial  
Part of: 4942-8  
Doc. date: March 11, 1964  
Author: John L. O'Brien  
Subject: Possible Rate Regulation
623. No. 3952  
Co. Interprovincial  
Part of: 3925-54  
Doc. date: November 12, 1962  
Author: J.R. Culham, Chief Accountant  
Subject: Interprovincial Pipe Line's Light Crude Tariffs
624. No. 3926  
Co. Interprovincial  
Part of: 3925-54  
Doc. date: November 12, 1962  
Author: J.R. Culham, Chief Accountant  
Subject: Interprovincial Pipe Line's Light Crude Tariffs
625. No. 3861  
Co. Interprovincial  
Part of: 3857-68  
Doc. date: July 22, 1964  
Author: Treasury Section  
Subject: Interprovincial Pipe Line's Light Crude Tariffs
626. No. 3952  
Co. Interprovincial  
Part of: 3925-54  
Doc. date: November 12, 1962  
Author: J.R. Culham, Chief Accountant  
Subject: Interprovincial Pipe Line's Light Crude Tariffs
627. No. 3861  
Co. Interprovincial  
Part of: 3857-68  
Doc. date: July 22, 1964  
Author: Treasury Section  
Subject: Interprovincial Pipe Line's Light Crude Tariffs
628. No. 3536  
Co. Interprovincial  
Part of: 3529-39  
Doc. date: May, 1967  
Author: Treasury Section  
Subject: Interprovincial — Light Crude Tariffs
629. No. 3475  
Co. Interprovincial  
Part of: 3439-3511  
Doc. date: December 1, 1964.  
Author: T.S. Johnston, President  
Subject: Interprovincial Pipe Line Tariffs Effective December 1, 1964



630. No. 4919  
Co. Interprovincial  
Part of: 4909-37  
Doc. date: Undated  
Author: Unknown  
Subject: Interprovincial Pipe Line — Shareholders Holdings and Throughput of Shipper-Owners
631. No. 23347  
Co. Shell  
Part of: 23327-68  
Doc. date: October, 1972  
Author: D.E. Gibbons, Pipe Line Dept.  
Subject: Analysis of Shell's Ownership Position in Interprovincial Pipe Line Company
632. No. 112662  
Co. Imperial  
Part of: 112659-67  
Doc. date: December 10, 1971  
Author: M.S. Meeres  
Subject: Interprovincial Tariff Changes — Effect on Imperial's Profitability
633. No. 124219  
Co. Imperial  
Part of: 124218-9  
Doc. date: December 11, 1970  
Author: Crude Marketing Division  
Subject: Effect of Crude Price Increase on Imperial's Profitability
634. No. 112633  
Co. Imperial  
Part of: 112632-37  
Doc. date: March 24, 1972  
Author: F.J. Bagley  
Subject: Interprovincial Tariff Changes — Effect on Imperial's Profitability
635. No. 139208  
Co. Imperial  
Part of: 139207-8  
Doc. date: September 4, 1973  
Author: A.W. Robb  
Subject: History of Canadian Crude Prices
636. No. 96784  
Co. Imperial  
Part of: 96781-9  
Doc. date: July 16, 1964  
Author: N. Darrell Jr., Sullivan & Cromwell  
Subject: Conference at Department of Justice on July 16, 1964 Re: Status of Portland Pipe Line Corporation, under Atlantic Refining Consent Decree

637. No. 92429  
Co. Imperial  
Part of: 92429-31  
Doc. date: September 11, 1967  
Author: O.M. Kaustinen for K.R. Shipley  
Subject: Trans Mountain Tariffs — Texaco Request for a Reduction
638. No. 4165-6  
Co. Interprovincial  
Part of: 4163-71  
Doc. date: November 1, 1965  
Author: A.B. Jones, G.A. Cole, P.R.C.  
Subject: Review of Competitive Situation
639. No. 30984  
Co. Shell  
Part of: 30968-94  
Doc. date: September 24, 1971  
Author: C.W. Daniel, Vice-President, Transportation & Supplies  
Subject: Murphy Oil — Trans-Northern Pipe Line Company
640. No. 88743-4  
Co. Imperial  
Part of: 88738-55  
Doc. date: August, 1968  
Author: Jack Richardson  
Subject: Western Refinery Consolidation P.P.C. Review
641. No. 4823  
Co. Interprovincial  
Part of: 4799-826  
Doc. date: December 7, 1971  
Author: F.B. Newton  
Subject: IPL — % Rate of Return on I.C.C. Valuation
642. No. 4951  
Co. Interprovincial  
Part of: 4949-51  
Doc. date: May 26, 1967  
Author: F.B. Newton  
Subject: IPL — Historical Rate of Return on Rate Base
643. No. 22031  
Co. Shell  
Part of: 22026-31  
Doc. date: March 9, 1972  
Author: M.B. McKenzie  
Subject: National Energy Board's Review of Oil Pipe Line Returns
644. No. 112660  
Co. Imperial  
Part of: 112659-67  
Doc. date: December 10, 1971  
Author: M.S. Meeres  
Subject: Interprovincial Tariff Changes — Effect on Imperial's Profitability

645. No. 2950  
Co. Interprovincial  
Part of: 2938-64  
Doc. date: May 4, 1973  
Author: Treasury Section  
Subject: Financial Forecast for Interprovincial — Rate of Return
646. No. 2993  
Co. Interprovincial  
Part of: 2965-3000  
Doc. date: September 15, 1972  
Author: Treasury Section  
Subject: Interprovincial Financial Forecast for 1972-1974 Inclusive — Rate of Return
647. No. 112660  
Co. Imperial  
Part of: 112659-67  
Doc. date: December 10, 1971  
Author: M.S. Meeres  
Subject: Interprovincial Tariff Changes — Effect on Imperial's Profitability
648. No. 109006-7  
Co. Imperial  
Part of: 108962-9060  
Doc. date: December 22, 1967  
Author: Jersey, C. & P. D.  
Subject: Western Hemisphere Supply Study Draft # 5
649. No. 109023  
Co. Imperial  
Part of: 108962-9060  
Doc. date: December 22, 1967  
Author: Jersey C. & P. D.  
Subject: Western Hemisphere Supply Study Draft #5
650. No. 109023  
Co. Imperial  
Part of: 108962-9060  
Doc. date: December 22, 1967  
Author: Jersey C. & P. D.  
Subject: Western Hemisphere Supply Study Draft # 5
651. No. 109023  
Co. Imperial  
Part of: 108962-9060  
Doc. date: December 22, 1967  
Author: Jersey C. & P. D.  
Subject: Western Hemisphere Supply Study Draft # 5
652. No. 127401  
Co. Imperial  
Part of: 127301-421  
Doc. date: March 4, 5 and 6, 1957  
Author: A.M. Lott  
Subject: Market Appreciation of Canadian Pipe Line Securities

653. No. 4945-6  
Co. Interprovincial  
Part of: 4942-8  
Doc. date: March 11, 1964  
Author: J.L. O'Brien, O'Brien, Home, Hall, Nolan & Saunders  
Subject: Possible Regulation of Rates
654. No. 91508  
Co. Imperial  
Part of: 91507-9  
Doc. date: March 21, 1967  
Author: B.H. Mackenzie  
Subject: Delivery Shortages and the Northern Pipe Line Proposal
655. No. 95896  
Co. Imperial  
Part of: 95895-7  
Doc. date: February 7, 1972  
Author: B.H. Mackenzie  
Subject: Pipe Line Tariff Structure
656. No. 22031  
Co. Shell  
Part of: 22026-31  
Doc. date: March 9, 1972  
Author: M.B. McKenzie  
Subject: National Energy Board's Review of Oil Pipe Line Returns
657. No. 22030  
Co. Shell  
Part of: 22026-31  
Doc. date: March 9, 1972  
Author: M.B. McKenzie  
Subject: National Energy Board's Review of Oil Pipe Line Returns
658. No. 21876  
Co. Shell  
Part of: 21876-7  
Doc. date: December 13, 1971  
Author: R.H. Shaw for J.E. Mims  
Subject: Interprovincial Pipe Line — Review of Tariffs
659. No. 4626  
Co. Interprovincial  
Part of: 4626-8  
Doc. date: February 7, 1972  
Author: D.G. Waldon  
Subject: National Energy Board — Meeting to Discuss Rate of Return and Tariff Structure
660. No. 90209  
Co. Imperial  
Part of: 90155-217  
Doc. date: July, 1958  
Author: Unknown  
Subject: Pipeline Transportation to Eastern Canada Part of: Supplementary Submission to the Royal Commission on Energy

661.      No.                    92430  
            Co.                    Imperial  
            Part of:                92429-31  
            Doc. date:               September 11, 1967  
            Author:                  O.M. Kaustinen for K.R. Shipley  
            Subject:                Trans Mountain Tariffs — Texaco Request for a Reduction
662.      No.                    12360  
            Co.                    Interprovincial  
            Part of:                12360-1  
            Doc. date:               November 10, 1969  
            Author:                  C.W. Fink, Manager — Crude & Product Supply, Husky  
            Subject:                Interprovincial high Short Haul Tariffs — Edmonton to Hardisty
663.      No.                    12358  
            Co.                    Interprovincial  
            Part of:                12358-9  
            Doc. date:               December 10, 1969  
            Author:                  D.G. Waldon, President  
            Subject:                Interprovincial high Short Haul Tariffs — Edmonton to Hardisty
664.      No.                    4163-5  
            Co.                    Interprovincial  
            Part of:                4163-71  
            Doc. date:               November 1, 1965  
            Author:                  A.B. Jones, G.A. Cole, P.R.C.  
            Subject:                Review of Medium Crude Surcharge/Review of Competitive Situation
665.      No.                    4161  
            Co.                    Interprovincial  
            Part of:                4159-62  
            Doc. date:               December 8, 1965  
            Author:                  F.J. Stubbs  
            Subject:                Investigation of Present Transportation Charges for Fosterton Crude, Regina to Clearbrook
666.      No.                    3523  
            Co.                    Interprovincial  
            Part of:                3523-7  
            Doc. date:               October 10, 1967  
            Author:                  D.G. Waldon  
            Subject:                Northern Pipe Line Company — Northwestern's Withdrawal of Support
667.      No.                    3548  
            Co.                    Interprovincial  
            Part of:                3547-49  
            Doc. date:               March 21, 1967  
            Author:                  Unknown  
            Subject:                Minutes of Meeting of Board of Directors of IPL — Proposed Construction of Northern Pipe Line Company

668. No. 91514  
Co. Imperial  
Part of: 91513-4  
Doc. date: March 2, 1967  
Author: B.H. Mackenzie  
Subject: Northern Pipe Line Proposal
669. No. 91508-9  
Co. Imperial  
Part of: 91507-9  
Doc. date: March 21, 1967  
Author: B.H. Mackenzie  
Subject: Delivery Shortages and the Northern Pipe Line Proposal
670. No. 91508  
Co. Imperial  
Part of: 91507-9  
Doc. date: March 21, 1967  
Author: B.H. Mackenzie  
Subject: Delivery Shortages and the Northern Pipe Line Proposal
671. No. 4165  
Co. Interprovincial  
Part of: 4163-71  
Doc. date: November 1, 1965  
Author: A.B. Jones  
Subject: Review of Competitive Situation
672. No. 4160  
Co. Interprovincial  
Part of: 4159-62  
Doc. date: December 8, 1965  
Author: F.J. Stubbs  
Subject: Investigation of Present Transportation Charges for Fosterton Crude, Regina to Clearbrook
673. No. 4157  
Co. Interprovincial  
Part of: 4157-8  
Doc. date: January 18, 1967  
Author: A.B. Jones  
Subject: Interprovincial Pipe Line Tariffs
674. No. 3523  
Co. Interprovincial  
Part of: 3523-7  
Doc. date: October 10, 1967  
Author: D.G. Waldon  
Subject: Northern Pipe Line Company — Northwestern's Withdrawal of Support
675. No. 4161  
Co. Interprovincial  
Part of: 4159-62  
Doc. date: December 8, 1965  
Author: F.J. Stubbs  
Subject: Investigation of Present Transportation Charges for Fosterton Crude, Regina to Clearbrook

676. No. 4157  
Co. Interprovincial  
Part of: 4157-8  
Doc. date: January 18, 1967  
Author: A.B. Jones  
Subject: Interprovincial Pipe Line Tariffs
677. No. 3523  
Co. Interprovincial  
Part of: 3523-7  
Doc. date: October 10, 1967  
Author: D.G. Waldon  
Subject: Northern Pipe Line Company — Northwestern's Withdrawal of Support
678. No. 2359  
Co. Interprovincial  
Part of: 2350-60  
Doc. date: December 7, 1971  
Author: F.B. Newton, Assistant Treasurer  
Subject: Light Crude Tariffs, Actual & Proposed to Principal Delivery Points
679. No. 3536-7  
Co. Interprovincial  
Part of: 3529-39  
Doc. date: May, 1967  
Author: Treasury Section  
Subject: Interprovincial Pipe Line Company — Tariff Study
680. No. 21876  
Co. Shell  
Part of: 21876-7  
Doc. date: December 13, 1971  
Author: R.H. Shaw for J.E. Mims  
Subject: Interprovincial Pipe Line — Review of Tariffs
681. No. 21877  
Co. Shell  
Part of: 21876-7  
Doc. date: December 13, 1971  
Author: R.H. Shaw for J.E. Mims  
Subject: Interprovincial Pipe Line — Review of Tariffs
682. No. 2950  
Co. Interprovincial  
Part of: 2938-64  
Doc. date: May 4, 1973  
Author: Treasury Section  
Subject: Financial Forecast for Interprovincial — Rate of Return
683. No. 2956  
Co. Interprovincial  
Part of: 2938-64  
Doc. date: May 4, 1973  
Author: Treasury Section  
Subject: Financial Forecast for Interprovincial — Rate of Return

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Author: R.K. Heule  
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Author: Mineral Resources Division, Department of Mines & Technical Surveys  
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Author: Unknown  
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Author: O.M. Kaustinen for K.R. Shipley  
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- Author: C.W. Fitzwilliam, F.L. Johnson, B.C. St. George, R.F. Moyse,  
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Author: C.W. Daniel, Vice-President Transportation & Supplies  
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- Author: O.K. Miniato, Manager-Planning — MTM Planning & Economics — Head Office  
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|------|------------|--|
|      | Author:    | Marketing Department   |
|      | Subject:   | Profitability of Gasoline Sales to Resellers and Branded Markets — Prairie Provinces |
| 93.  | No.        | 60312  |
|      | Co.        | Gulf   |
|      | Part of:   | 60234-336  |
|      | Doc. date: | April 21, 1971   |
|      | Author:    | Corporate Planning and Economics Dept.   |
|      | Subject:   | Implications of the Supply of Petroleum Products to the United Farmers of Alberta    |
| 94.  | No.        | 63646  |
|      | Co.        | Gulf   |
|      | Part of:   | 63643-7  |
|      | Doc. date: | August 21, 1972  |
|      | Author:    | J.A. Holding   |
|      | Subject:   | Minutes of Meeting Gulf/Shell, Shell Building, Friday, August 18, 1972               |
| 95.  | No.        | 138401   |
|      | Co.        | Husky  |
|      | Part of:   | 138396-410   |
|      | Doc. date: | August 21, 1969  |
|      | Author:    | Unknown  |
|      | Subject:   | Processing Agreement   |
| 96.  | No.        | 138218   |
|      | Co.        | Husky  |
|      | Part of:   | 138215-9   |
|      | Doc. date: | September 30, 1970   |
|      | Author:    | C.W. Fink  |
|      | Subject:   | Crude Processing Agreement   |
| 97.  | No.        | 23629  |
|      | Co.        | Shell  |
|      | Part of:   | 23629  |
|      | Doc. date: | June 6, 1972   |
|      | Author:    | H.O. T & S Product Supply Planning   |
|      | Subject:   | Imperial Oil Maritimes/MER Purchase Sale Agreement                                   |
| 98.  | No.        | 122410   |
|      | Co.        | Imperial   |
|      | Part of:   | 122410-1   |
|      | Doc. date: | Undated  |
|      | Author:    | G. Putnam  |
|      | Subject:   | Seaway Bunkers Limited   |
| 99.  | No.        | 122411   |
|      | Co.        | Imperial   |
|      | Part of:   | 122410-1   |
|      | Doc. date: | Undated  |
|      | Author:    | G. Putnam  |
|      | Subject:   | Seaway Bunkers Limited   |
| 100. | No.        | 122410   |
|      | Co.        | Imperial   |

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|------|------------|---|
|      | Part of:   | 122410-1  |
|      | Doc. date: | Undated   |
|      | Author:    | G. Putnam   |
|      | Subject:   | Seaway Bunkers Limited                                    |
| 101. | No.        | 138377-8  |
|      | Co.        | Husky   |
|      | Part of:   | 138369-92   |
|      | Doc. date: | December 31, 1969   |
|      | Author:    | H.B. Brummond, Vice-President                             |
|      | Subject:   | Asphalt Processing Agreement — signed contract            |
| 102. | No.        | 138292  |
|      | Co.        | Husky   |
|      | Part of:   | 138291-3  |
|      | Doc. date: | August 13, 1969   |
|      | Author:    | H. Brummond   |
|      | Subject:   | Processing agreement Edmonton and Calgary with Gulf       |
| 103. | No.        | 138288  |
|      | Co.        | Husky   |
|      | Part of:   | 138279-90   |
|      | Doc. date: | August 21, 1969   |
|      | Author:    | Unknown   |
|      | Subject:   | Asphalt Processing Agreement                              |
| 104. | No.        | 80483   |
|      | Co.        | Gulf  |
|      | Part of:   | 80483-8   |
|      | Doc. date: | April 23, 1969  |
|      | Author:    | Unknown   |
|      | Subject:   | Gulf/Husky — Moose Jaw                                    |
| 105. | No.        | 138549  |
|      | Co.        | Husky   |
|      | Part of:   | 138547-9  |
|      | Doc. date: | October 23, 1972  |
|      | Author:    | A.R. Vicars-Harris, Gulf                                  |
|      | Subject:   | Asphalt Processing Agreement                              |
| 106. | No.        | 138471  |
|      | Co.        | Husky   |
|      | Part of:   | 138467-73   |
|      | Doc. date: | November 30, 1972   |
|      | Author:    | C.W. Fink   |
|      | Subject:   | Husky/Gulf Agreement                                      |
| 107. | No.        | 138439-40   |
|      | Co.        | Husky   |
|      | Part of:   | 138439-41   |
|      | Doc. date: | June 26, 1972   |
|      | Author:    | C.W. Fink   |
|      | Subject:   | Gulf — Asphalt Processing Agreement                       |
| 108. | No.        | Calgary Hearings, Vol. XXI, pp. 2303                      |
|      | Co.        | Husky   |
|      | Part of:   | Testimony of Mr. C.W. Fink, Manager-Supply & Distribution |
|      | Doc. date: | June 25, 1975   |

109. No. 138336  
Co. Husky  
Part of: 138336  
Doc. date: October 4, 1972  
Author: C.W. Fink, Manager-Supply & Distribution  
Subject: Asphalt Processing Agreement
110. No. 138540  
Co. Husky  
Part of: 138540  
Doc. date: March 7, 1973  
Author: C.W. Fink, Manager-Supply & Distribution  
Subject: Asphalt Processing Agreement
111. No. 138704  
Co. Husky  
Part of: 138702-5  
Doc. date: March 1, 1973  
Author: I.W. Sanden  
Subject: Husky-Gulf Agreement
112. No. Calgary Hearings, Vol. XXII, pp. 2432-3  
Co. Husky  
Part of: Testimony of Mr. I.W. Sanden, Manager-Asphalt Sales  
Doc. date: June 26, 1975
113. No. Calgary Hearings, Vol. XXII, p. 2435  
Co. Husky  
Part of: Testimony of Mr. I.W. Sanden, Manager-Asphalt Sales  
Doc. date: June 26, 1975
114. No. 77906  
Co. Gulf  
Part of: 77906  
Doc. date: November 29, 1971  
Author: J.D. DeGrandis  
Subject: Pounder Emulsions — Moose Jaw
115. No. 71766  
Co. Gulf  
Part of: 71766  
Doc. date: November 15, 1971  
Author: J.W. Ussher  
Subject: Pounder Emulsions — Moose Jaw
116. No. 137412  
Co. Gulf  
Part of: 137412  
Doc. date: February 14, 1973  
Author: A.R. Vicars  
Subject: Husky Asphalt
117. No. 31029  
Co. Shell  
Part of: 30974-31036  
Doc. date: June 29, 1971

- Author: H.O. T & S Supply Planning  
Subject: CFM/Murphy Montreal Refinery Possible Alternative Supply  
Ex MER/Ontario
118. No. 140518  
Co. Imperial  
Part of: 140517-18  
Doc. date: May 24, 1972  
Author: J.R. Haggerty, Coordinator Specialty Products, Mkt. Dept.  
Subject: Regina Asphalt Study
119. No. 36822-3  
Co. Shell  
Part of: 36820-3  
Doc. date: November 20, 1970  
Author: C.F. Williams, Vice-President, Marketing  
Subject: Proposed Gulf Agreement
120. No. 31076  
Co. Shell  
Part of: 31075-81  
Doc. date: June 22, 1972  
Author: G.A. Bevan, General Manager-Corporate Planning  
Subject: Western Supply Rationalization
121. No. 27882  
Co. Shell  
Part of: 27873-967  
Doc. date: May 3, 1973  
Author: Unknown  
Subject: MTM Strategic Plan 1974-1990
122. No. 71248  
Co. Gulf  
Part of: 71245-65  
Doc. date: Undated  
Author: Unknown  
Subject: Industrial Marketing and Prices Group - Assessment of the  
Industrial Market
123. No. 94038  
Co. Imperial  
Part of: 94038-54  
Doc. date: January 29, 1962  
Author: J.W. Flanagan  
Subject: Texaco's Halifax Refinery
124. No. 25195  
Co. Shell  
Part of: 25193-7  
Doc. date: September 6, 1966  
Author: W.S. Nicholas for J.W. Zink  
Subject: Proposed Supply Arrangements — Western Canada
125. No. 27158  
Co. Shell  
Part of: 27157-60  
Doc. date: July 27, 1973

- Author: D.C. Anderson/A.J. Bjorkman  
Subject: Husky's Request For Long Term Supply Coverage
126. No. 91875-6  
Co. Imperial  
Part of: 91875-88  
Doc. date: October 8, 1968  
Author: R.J. Richardson — Head, Supply & Distrib.  
Planning, Planning & Co-ordination Division  
T & S Dept.  
Subject: Long term supply arrangement with Pacific Petroleum
127. No. 60249  
Co. Gulf  
Part of: 60234-336 Doc. date: March 16, 1971  
Author: Corporate Planning and Economics Dept.  
Subject: Implications of the Supply of Petroleum Products to the United Farmers of Alberta
128. No.  
Co.  
Part of:  
Doc. date:  
Author:  
Subject:
129. No.  
Co.  
Part of:  
Doc. date:  
Author:  
Subject:
130. No.  
Co.  
Part of:  
Doc. date:  
Author:  
Subject:
131. No. 26247  
Co. Shell  
Part of: 26247-8  
Doc. date: June 29, 1971  
Author: D.R. Mooney  
Subject: Possible exchange arrangement with Murphy
132. No. 78597  
Co. Gulf  
Part of: 78596-7  
Doc. date: April 7, 1970  
Author: R. Anderson  
Subject: Supply Arrangement — Murphy Oil
133. No. 88826  
Co. Imperial  
Part of: 88808-937

- Doc. date: April 25, 1969  
Author: J.R. Haggerty, Coordinator, Mktg. Planning  
Subject: Eastern Canada Supply & Marketing Environment
134. No. 41320  
Co. Shell  
Part of: 41319-22  
Doc. date: February 7, 1973  
Author: L.F. Bolger, General Manager-Supplies  
Subject: Sun Oil Processing Agreement — Montreal East Refinery
135. No. 27320  
Co. Shell  
Part of: 27320  
Doc. date: February 9, 1973  
Author: E.J.R. Jones  
Subject: Newfoundland Refining
136. No. 78292  
Co. Gulf  
Part of: 78291-8  
Doc. date: October 26, 1972  
Author: J.D. DeGrandis  
Subject: Additional Capacity — Port Moody Refinery
137. No. 118722  
Co. Imperial  
Part of: 118722-7  
Doc. date: June 7, 1962  
Author: Unknown  
Subject: Product Price Situation
138. No. 78292  
Co. Gulf  
Part of: 78291-8  
Doc. date: October 26, 1972  
Author: J.D. DeGrandis  
Subject: Additional Capacity — Port Moody Refinery
139. No. 91876  
Co. Imperial  
Part of: 91875-88  
Doc. date: October 8, 1968  
Author: R.J. Richardson — Head, Supply & Distrib. Planning, Planning  
& Co-ordination Division T & S Dept.  
Subject: Long term supply arrangement with Pacific Petroleum
140. No. 27320  
Co. Shell  
Part of: 27320  
Doc. date: February 9, 1973  
Author: E.J.R. Jones  
Subject: Newfoundland Refining
141. No.  
Co.  
Part of:  
Doc. date:

- Author:  
Subject:
142. No. 78597  
Co. Gulf  
Part of: 78596-7  
Doc. date: April 7, 1970  
Author: R. Anderson  
Subject: Supply Arrangement — Murphy Oil
143. No. 118725-6  
Co. Imperial  
Part of: 118722-7  
Doc. date: June 7, 1962  
Author: Unknown  
Subject: Product Price Situation
144. No. 73920  
Co. Gulf  
Part of: 73917-65  
Doc. date: 1972  
Author: Unknown  
Subject: Current Issues Regarding The Retail Class Of Trade
145. No. 71695-6  
Co. Gulf  
Part of: 71693-6  
Doc. date: October 13, 1971  
Author: B.G.S. Withers  
Subject: Coordinated Marketing Approach To Sale Of Surplus Capacity
146. No. 75334  
Co. Gulf  
Part of: 75312-41  
Doc. date: January 1972  
Author: Marketing Department  
Subject: Profitability of Gasoline Sales to Resellers and Branded Markets  
Prairie Provinces
147. No. 31039  
Co. Shell  
Part of: 31039-47  
Doc. date: February 16, 1972  
Author: Unknown  
Subject: Processing for Texaco 1973
148. No. 118725-6  
Co. Imperial  
Part of: 118722-7  
Doc. date: June 7, 1962  
Author: Unknown  
Subject: Product Price Situation
149. No. 119396  
Co. Imperial  
Part of: 119396-7  
Doc. date: February 21, 1972

150. Author: J.D. Urquhart  
Subject: Wholesale Gasoline Prices  
No. 119397  
Co. Imperial  
Part of: 119396-7  
Doc. date: February 21, 1972  
Author: J.D. Urquhart  
Subject: Wholesale Gasoline Prices
151. No. 32955  
Co. Shell  
Part of: 32955  
Doc. date: Undated  
Author: Unknown  
Subject: Unbranded Gasoline Resellers — Ontario — Volumes and Suppliers
152. No. 123676  
Co. Imperial  
Part of: 123673-97  
Doc. date: February 7, 1969  
Author: W.E. Barratt  
Subject: Imperial's Position in the Quebec Petroleum Market
153. No. 71480  
Co. Gulf  
Part of: 71467-576  
Doc. date: September 9, 1971  
Author: The Reseller Market Study Task Force  
Subject: The Motor Gasoline Reseller Market On The Prairie Provinces
154. No. 60247  
Co. Gulf  
Part of: 60234-336  
Doc. date: March 16, 1971  
Author: Corporate Planning and Economics Dept.  
Subject: Implications of the Supply of Petroleum Products to the United Farmers of Alberta
155. No. 60241  
Co. Gulf  
Part of: 60234-336  
Doc. date: March 16, 1971  
Author: Corporate Planning and Economics Dept.  
Subject: Implications of the Supply of Petroleum Products to the United Farmers of Alberta
156. No. 91880  
Co. Imperial  
Part of: 91875-88  
Doc. date: Undated  
Author: R.J. Richardson — Head, Supply & Distrib. Planning, Planning & Co-ordination Division T & S Dept.  
Subject: Long term supply arrangement with Pacific Petroleum
157. No. 88757  
Co. Imperial



- Part of: 88757-8  
Doc. date: February 22, 1968  
Author: A.D. Bull  
Subject: Product supplies in Western Canada — Pacific Petroleum
158. No. 91874  
Co. Imperial  
Part of: 91874  
Doc. date: November 5, 1968  
Author: J.C. Irvine, Coordinator-Domestic Product Supply  
Subject: Proposed product exchange agreement IOL/ Pacific Petroleum
159. No. 26270  
Co. Shell  
Part of: 26265-73  
Doc. date: September 26, 1963  
Author: W.F. Mitchell, Executive Vice-President  
Subject: Murphy Oil Company (Spur and Vigor Brands)
160. No. 26271  
Co. Shell  
Part of: 26265-73  
Doc. date: September 26, 1963  
Author: W.F. Mitchell, Executive Vice-President  
Subject: Murphy Oil Company (Spur and Vigor Brands)
161. No. 26265  
Co. Shell  
Part of: 26265-73  
Doc. date: October 9, 1963  
Author: W.F. Mitchell, Executive Vice-President  
Subject: Murphy Oil Company
162. No. 26858  
Co. Shell  
Part of: 26828-930  
Doc. date: February 17, 1967  
Author: R.W. Faulk  
Subject: Shell Canada Market Demand
163. No. 42718  
Co. Shell  
Part of: 42718-9  
Doc. date: February 21, 1973  
Author: A.G. Seager, General Manager-Marketing  
Subject: Murphy Processing at Sarnia
164. No. 42719  
Co. Shell  
Part of: 42718-9  
Doc. date: February 21, 1973  
Author: A.G. Seager, General Manager-Marketing  
Subject: Murphy Processing at Sarnia
165. No. 27094  
Co. Shell  
Part of: 27094

- Doc. date: July 30, 1973  
Author: D.A. Dean  
Subject: Murphy Oil: Motor Gasoline
166. No. 34370  
Co. Shell  
Part of: 34359-73  
Doc. date: December 13 & 14, 1971  
Author: Unknown  
Subject: Rack Sales to Unbranded Gasoline Resellers
167. No. 34672-88  
Co. Shell  
Part of: 34672-88  
Doc. date: April 15, 1970  
Author: J. Skolnik, Manager-Real Estate H.O. Marketing  
Subject: Gambles Limited, Winnipeg, Man. supply agreement with Shell
168. No. Toronto Hearings, Vol. III, p. 350  
Co. Shell  
Part of: Testimony of Mr. C.F. Williams, Vice-President-Public Affairs & Corporate Planning  
Doc. date: April 24, 1975
169. No. 44727  
Co. Shell  
Part of: 44719-39  
Doc. date: January 27, 1972  
Author: Unknown  
Subject: Shell marketing strategy re: increasing pressure from unbrandeds
170. No. 30648  
Co. Shell  
Part of: 30636-57  
Doc. date: May, 1972  
Author: Unknown  
Subject: Discussion of Motor Gasoline Objectives/Strategies
171. No. 34352  
Co. Shell  
Part of: 34351-3  
Doc. date: December 6, 1971  
Author: A.G. Seager, Manager-Eastern Marketing Region  
Subject: Unbranded Mogas Ex Ottawa Plant
172. No. Toronto Hearings, Vol. I, pp. 123  
Co. Shell  
Part of: Testimony of Mr. A.G. Seager, General Manager-Marketing, pp. 123-4  
Doc. date: April 22, 1975
173. No. 33029  
Co. Shell  
Part of: 33028-33  
Doc. date: August 18, 1972

- Author: A.G. Seager for C.F. Williams, Vice-President Marketing  
Subject: Pricing Authorities
174. No. 33541  
Co. Shell  
Part of: 33474-638  
Doc. date: June 19, 1973  
Author: A.G. Seager, General Manager-Marketing  
Subject: Preference in offerings of surplus product to independents
175. No. 66143  
Co. Gulf  
Part of: 66088-172  
Doc. date: October 3, 1968  
Author: Unknown  
Subject: Refined Products Operations Committee Minutes of Meeting, October 3, 1968
176. No. 75642-3  
Co. Gulf  
Part of: 75634-43  
Doc. date: April 13, 1970  
Author: Unknown  
Subject: Marketing Comments Re: Proposed Nepco Processing Agreement
177. No. 70607  
Co. Gulf  
Part of: 70605-7  
Doc. date: August 26, 1970  
Author: W.J. Dumsday  
Subject: Martin Petroleum-Thunder Bay
178. No. 65587  
Co. Gulf  
Part of: 65480-789  
Doc. date: August 27, 1970  
Author: Unknown  
Subject: Pacific Supply At Thunder Bay
179. No. 78597  
Co. Gulf  
Part of: 78596-7  
Doc. date: April 7, 1970  
Author: R. Anderson  
Subject: Supply Arrangement-Murphy Oil
180. No. 71756  
Co. Gulf  
Part of: 71732-60  
Doc. date: January 21, 1972  
Author: B.G.S. Withers  
Subject: Spent Acid
181. No. 32955  
Co. Shell  
Part of: 32955

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|------|------------|---|
|      | Doc. date: | Undated   |
|      | Author:    | Unknown   |
|      | Subject:   | Unbranded Gasoline Resellers — Ontario — Volumes and Suppliers                    |
| 182. | No.        | 70887   |
|      | Co.        | Gulf  |
|      | Part of:   | 70882-7   |
|      | Doc. date: | October 20, 1970  |
|      | Author:    | C.G. Walker   |
|      | Subject:   | Pioneer Petroleum — Hamilton  |
| 183. | No.        | 78317   |
|      | Co.        | Gulf  |
|      | Part of:   | 78317-24  |
|      | Doc. date: | November 3, 1969  |
|      | Author:    | J.D. DeGrandis  |
|      | Subject:   | Union Oil — Western Canada Supply   |
| 184. | No.        | 60241   |
|      | Co.        | Gulf  |
|      | Part of:   | 60234-336   |
|      | Doc. date: | March 16, 1971  |
|      | Author:    | Corporate Planning and Economics Dept.  |
|      | Subject:   | Implications of the Supply of Petroleum Products to the United Farmers of Alberta |
| 185. | No.        | 73019   |
|      | Co.        | Gulf  |
|      | Part of:   | 73017-21  |
|      | Doc. date: | November 6, 1972  |
|      | Author:    | C.G. Walker   |
|      | Subject:   | Gasoline Price — Pacific 66, Thunder Bay  |
| 186. | No.        | 79665-6   |
|      | Co.        | Gulf  |
|      | Part of:   | 79664-6   |
|      | Doc. date: | July 5, 1971  |
|      | Author:    | E. Crevier, President — Gasex Oil Ltd.  |
|      | Subject:   | Price cutting rumor — a threat to supply arrangement with Gulf                    |
| 187. | No.        | 67101-2   |
|      | Co.        | Gulf  |
|      | Part of:   | 67092-108   |
|      | Doc. date: | April 1972  |
|      | Author:    | Financial Planning & Control, Marketing Dept.                                     |
|      | Subject:   | Organizing to Serve the P.B.D. Market   |
| 188. | No.        | 63517   |
|      | Co.        | Gulf  |
|      | Part of:   | 63517-8   |
|      | Doc. date: | November 3, 1972  |
|      | Author:    | R.F. Moyse  |
|      | Subject:   | S & T's role in disposing of surplus volumes of refined products                  |
| 189. | No.        | 66375   |
|      | Co.        | Gulf  |

- Part of: 66268-457  
 Doc. date: May 10, 1973  
 Author: Unknown  
 Subject: Marketing P.B.D. Pricing Guidelines and Minimum Netback Review
190. No. 69151  
 Co. Gulf  
 Part of: 69034-155  
 Doc. date: August 23, 1973  
 Author: R.T. Brown/C.G. Walker  
 Subject: Gulf Near Term Tactics P.B.D. Market
191. No. 75334  
 Co. Gulf  
 Part of: 75312-41  
 Doc. date: January 1972  
 Author: Marketing Department  
 Subject: Profitability of Gasoline Sales to Resellers and Branded Markets Prairie Provinces
192. No. 75342  
 Co. Gulf  
 Part of: 75342  
 Doc. date: August 18, 1972  
 Author: C.W. Fitzwilliam  
 Subject: Reciprocal Processing Gulf Europe -Gocan- Elf
193. No. 66300  
 Co. Gulf  
 Part of: 66268-457  
 Doc. date: February 8, 1973  
 Author: Unknown  
 Subject: Western Canada Gasoline
194. No. 66018  
 Co. Gulf  
 Part of: 65790-66087  
 Doc. date: March 20, 1969  
 Author: Unknown  
 Subject: Liquifuels-Proposed Contract/Husky Gasoline Price Differentials
195. No. 51225  
 Co. Texaco  
 Part of: 51224-5  
 Doc. date: February 16, 1973  
 Author: E.C. Hall, Secretary — Supply & Distribution Policy Committee  
 Subject: Eastern Canada Supply Situation
196. No. 45870  
 Co. Texaco  
 Part of: 45870  
 Doc. date: Undated  
 Author: Unknown  
 Subject: Jobber Gasoline

197.      No.                45870  
            Co.                Texaco  
            Part of:          45870  
            Doc. date:        Undated  
            Author:            Unknown  
            Subject:          Jobber Gasoline
198.      No.                48073  
            Co.                Texaco  
            Part of:          48073-4  
            Doc. date:        August 13, 1968  
            Author:            E.L. Joynt  
            Subject:          McAuley Fuels Limited
199.      No.                48072  
            Co.                Texaco  
            Part of:          48072  
            Doc. date:        August 14, 1968  
            Author:            W.G. Belfry, Assistant Division Manager (Sales-Industrial)  
            Subject:          McAuley Fuels Limited
200.      No.                48073  
            Co.                Texaco  
            Part of:          48073-4  
            Doc. date:        August 13, 1968  
            Author:            E.L. Joynt  
            Subject:          McAuley Fuels Limited
201.      No.                48068-9  
            Co.                Texaco  
            Part of:          48068-71  
            Doc. date:        August 21, 1968  
            Author:            G.A. Leigh, Law Department  
            Subject:          McAuley Fuels Limited
202.      No.                48062  
            Co.                Texaco  
            Part of:          48062  
            Doc. date:        December 23, 1968  
            Author:            G.A. Leigh, Law Department  
            Subject:          McAuley Fuels Limited
203.      No.                1103 (Gasoline Western)  
            Co.                Royalite  
            Part of:          1103-4  
            Doc. date:        November 14, 1960  
            Subject:          Minutes of Refining and Sales Division Meeting
204.      No.                26266  
            Co.                Shell  
            Part of:          26265-73  
            Doc. date:        October 2, 1963  
            Author:            J.M. Courtright-Manager, Eastern Division  
            Subject:          Murphy Oil Company (Spur and Vigor Brands)
205.      No.                34352  
            Co.                Shell

- Part of: 34351-3  
 Doc. date: December 6, 1971  
 Author: A.G. Seager, Manager-Eastern Marketing Region  
 Subject: Unbranded Mogas Ex Ottawa Plant
206. No. Toronto Hearings, Vol. I, pp. 127-8  
 Co. Shell  
 Part of: Testimony of Mr. A.G. Seager, General Manager-Marketing  
 Doc. date: April 22, 1975
207. No. 27094  
 Co. Shell  
 Part of: 27094  
 Doc. date: July 30, 1973  
 Author: D.A. Dean  
 Subject: Murphy Oil: Motor Gasoline
208. No. 27160  
 Co. Shell  
 Part of: 27157-60  
 Doc. date: July 27, 1973  
 Author: D.C. Anderson/A.J. Bjorkman  
 Subject: Husky's Request For Long Term Supply Coverage
209. No. 27158  
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 Doc. date: July 27, 1973  
 Author: D.C. Anderson/A.J. Bjorkman  
 Subject: Husky's Request For Long Term Supply Coverage
210. No. 27159  
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 Doc. date: July 27, 1973  
 Author: D.C. Anderson/A.J. Bjorkman  
 Subject: Husky's Request for Long Term Supply Coverage
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 Subject: Processing for Murphy Oil
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 Author: Law Department  
 Subject: Sales to Commercial Customers.
213. No. 71490  
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 Doc. date: September 9, 1971  
 Author: The Reseller Market Study Task Force  
 Subject: The Motor Gasoline Reseller Market On The Prairie Provinces

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Author: Marketing Department  
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- Author: J.D. DeGrandis  
Subject: Union Oil Purchase/Sale
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Author: J.D. DeGrandis  
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Subject: Pricing-Metropolitan Vancouver and Lower Mainland
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         Author:        T.R. Dalglish, Service Station Division Manager  
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         Author:       Co-ordination and Economics Department  
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         Co.            Imperial  
         Part of:       123120-54  
         Doc. date:     Undated  
         Author:       Unknown (Report to J.F. Barrett)  
         Subject:       Price Wars In Ontario (A chronological history of the City of St.  
                         Thomas price war)
73.      No.            123133  
         Co.            Imperial  
         Part of:       123120-54  
         Doc. date:     Undated  
         Author:       Unknown (Report to J.F. Barrett)  
         Subject:       Price Wars In Ontario (A chronological history of the City of St.  
                         Thomas price war)
74.      No.            123139  
         Co.            Imperial  
         Part of:       123130-54  
         Doc. date:     Undated  
         Author:       Unknown (Report to J.F. Barrett)  
         Subject:       Price Wars In Ontario (A chronological history of the Kitchener,  
                         Waterloo, Preston, Galt price war)
75.      No.            123139  
         Co.            Imperial  
         Part of:       123130-54  
         Doc. date:     Undated  
         Author:       Unknown (Report to J.F. Barrett)  
         Subject:       Price Wars In Ontario (A chronological history of the Kitchener,  
                         Waterloo, Preston, Galt price war)
76.      No.            123139  
         Co.            Imperial  
         Part of:       123130-54  
         Doc. date:     Undated  
         Author:       Unknown (Report to J.F. Barrett)  
         Subject:       Price Wars In Ontario (A chronological history of the Kitchener,  
                         Waterloo, Preston, Galt price war)
77.      No.            123126  
         Co.            Imperial  
         Part of:       123120-54  
         Doc. date:     Undated  
         Author:       Unknown (Report to J.F. Barrett)  
         Subject:       Price Wars In Ontario (A chronological history of the Peterbor-  
                         ough Area price war)
78.      No.            123134  
         Co.            Imperial  
         Part of:       123120-54  
         Doc. date:     Undated  
         Author:       Unknown (Report to J.F. Barrett)  
         Subject:       Price Wars In Ontario (A chronological history of #35 Highway  
                         near Orono price war)

79.      No.                    123211  
         Co.                    Imperial  
         Part of:            123155-220  
         Doc. date:        September 8, 1958  
         Author:            C.E. Leon  
         Subject:            General Background Information on 1958 Greater Winnipeg  
                                Price War
80.      No.                    123199  
         Co.                    Imperial  
         Part of:            123155-220  
         Doc. date:        September 8, 1958  
         Author:            C.E. Leon  
         Subject:            General Background Information on 1958 Greater Winnipeg  
                                Price War
81.      No.                    123201  
         Co.                    Imperial  
         Part of:            123155-220  
         Doc. date:        September 8, 1958  
         Author:            C.E. Leon  
         Subject:            General Background Information on 1958 Greater Winnipeg  
                                Price War
82.      No.                    123201  
         Co.                    Imperial  
         Part of:            123155-220  
         Doc. date:        September 8, 1958  
         Author:            C.E. Leon  
         Subject:            General Background Information on 1958 Greater Winnipeg  
                                Price War
83.      No.                    123202-3  
         Co.                    Imperial  
         Part of:            123155-220  
         Doc. date:        September 8, 1958  
         Author:            C.E. Leon  
         Subject:            General Background Information on 1958 Greater Winnipeg  
                                Price War
84.      No.                    123210  
         Co.                    Imperial  
         Part of:            123155-220  
         Doc. date:        September 8, 1958  
         Author:            C.E. Leon  
         Subject:            General Background Information on 1958 Greater Winnipeg  
                                Price War
85.      No.                    123127  
         Co.                    Imperial  
         Part of:            123120-54  
         Doc. date:        Undated  
         Author:            Unknown (Report to J.F. Barrett)  
         Subject:            Price Wars In Ontario (A chronological history of the City of  
                                Toronto price war)

86.      No.            123137  
         Co.            Imperial  
         Part of:       123120-54  
         Doc. date:     Undated  
         Author:        Unknown (Report to J.F. Barrett)  
         Subject:       Price Wars In Ontario (A chronological history of the City of  
                                 Hamilton price war)
87.      No.            123121  
         Co.            Imperial  
         Part of:       123120-54  
         Doc. date:     Undated  
         Author:        Unknown (Report to J.F. Barrett)  
         Subject:       Price Wars In Ontario (A chronological history of Niagara Falls  
                                 price war)
88.      No.            123134  
         Co.            Imperial  
         Part of:       123120-54  
         Doc. date:     Undated  
         Author:        Unknown (Report to J.F. Barrett)  
         Subject:       Price Wars In Ontario (A chronological history of #35 Highway  
                                 near Orono price war)
89.      No.            123216  
         Co.            Imperial  
         Part of:       123155-220  
         Doc. date:     September 8, 1958  
         Author:        C.E. Leon  
         Subject:       General Background Information 1958 Greater Winnipeg Price  
                                 War
90.      No.            123163  
         Co.            Imperial  
         Part of:       123155-220  
         Doc. date:     September 8, 1958  
         Author:        C.E. Leon  
         Subject:       General Background Information 1958 Greater Winnipeg Price  
                                 War
91.      No.            127296  
         Co.            Imperial  
         Part of:       127286-300  
         Doc. date:     July, 1959  
         Author:        Unknown  
         Subject:       The Price War in Greater Toronto July, 1959 — A Statement by  
                                 Imperial Oil Limited (Confidential — For Company Use Only)
92.      No.            44870  
         Co.            Shell  
         Part of:       44864-91  
         Doc. date:     January 31, 1964  
         Author:        H.O. Economics & Development Department  
         Subject:       Metro Toronto Price Study Regular Grade Gasoline — Private  
                                 and Confidential



93.       No.               127296  
          Co.            Imperial  
          Part of:       127286-300  
          Doc. date:     July, 1959  
          Author:       Unknown  
          Subject:       The Price War in Greater Toronto July, 1959 — A Statement by  
                          Imperial Oil Limited (Confidential — For Company Use Only)
94.       No.               44864-91  
          Co.            Shell  
          Part of:       44864-91  
          Doc. date:     January 31, 1964  
          Author:       H.O. Economics & Development Department  
          Subject:       Metro Toronto Price Study Regular Grade Gasoline
95.       No.               44875  
          Co.            Shell  
          Part of:       44864-91  
          Doc. date:     January 31, 1964  
          Author:       H.O. Economics & Development Department  
          Subject:       Metro Toronto Price Study Regular Grade Gasoline
96.       No.               44875  
          Co.            Shell  
          Part of:       44864-91  
          Doc. date:     January 31, 1964  
          Author:       H.O. Economics & Development Department  
          Subject:       Metro Toronto Price Study Regular Grade Gasoline
97.       No.               58970A  
          Co.            Gulf  
          Part of:       58961A-95A  
          Doc. date:     June, 1964  
          Author:       Marketing Department  
          Subject:       Marketing Long Range Planning
98.       No.               44887-8  
          Co.            Shell  
          Part of:       44864-91  
          Doc. date:     January 31, 1964  
          Author:       H.O. Economics & Development Department  
          Subject:       Metro Toronto Price Study Regular Grade Gasoline
99.       No.               60118  
          Co.            Gulf  
          Part of:       60110-233  
          Doc. date:     July 21, 1971  
          Author:       Unknown  
          Subject:       Relative Profitability of Reseller Operations Versus Major  
                          Brand Service Stations (Motor Fuel Wholesale/Retail Margins)

100. No. 71531  
Co. Gulf  
Part of: 71467-576  
Doc. date: September 9, 1971  
Author: The Reseller Market Study Task Force  
Subject: The Motor Gasoline Reseller Market On The Prairie Provinces
101. No. 67193  
Co. Gulf  
Part of: 67191-240  
Doc. date: July 3, 1970  
Author: R.T. Van der Velde  
Subject: Retail Discount Market (Basic Problem, Basic Causes)
102. No. 69570  
Co. Gulf  
Part of: 69557-611  
Doc. date: November 30, 1972  
Author: R.T. Brown  
Subject: Presentation To Officers — November 30, 1972 — Motorist Market 1972-1973
103. No. 74526-643  
Co. Gulf  
Part of: 74526-643  
Doc. date: May 27, 1968  
Author: K.O. Gronsdahl, Marketing Planning & Development Group  
Subject: Urban Retail Study (Motor Fuel Wholesale/Retail Margins)
104. No. 74569  
Co. Gulf  
Part of: 74526-643  
Doc. date: May 27, 1968  
Author: K.O. Gronsdahl, Marketing Planning & Development Group  
Subject: Urban Retail Study (Motor Fuel Wholesale/Retail Margins)
105. No. 74552  
Co. Gulf  
Part of: 74526-643  
Doc. date: May 27, 1968  
Author: K.O. Gronsdahl, Marketing Planning & Development Group  
Subject: Urban Retail Study (Motor Fuel Wholesale/ Retail Margins)
106. No. 71485  
Co. Gulf  
Part of: 71467-576  
Doc. date: September 9, 1971  
Author: The Reseller Market Study Task Force  
Subject: The Motor Gasoline Reseller Market On The Prairie Provinces
107. No. 75530  
Co. Gulf  
Part of: 75504-34  
Doc. date: April, 1970  
Author: Marketing Planning  
Subject: The Place of Self-Serve Gasoline Retailing in Gulf's Strategic Planning

108.      No.                    60114-5  
            Co.                    Gulf  
            Part of:                60110-233  
            Doc. date:              July 21, 1971  
            Author:                 Unknown  
            Subject:                Relative Profitability of Reseller Operations Versus Major  
   Brand Service Stations (Motor Fuel Wholesale/Retail Margins)
109.      No.                    74921  
            Co.                    Gulf  
            Part of:                74909-5024  
            Doc. date:              February 11, 1972  
            Author:                 Marketing Department  
            Subject:                1972 Market Plan — Motorist Market — All Canada
110.      No.                    60020  
            Co.                    Gulf  
            Part of:                60016-30  
            Doc. date:              October 4, 1971  
            Author:                 Corporate Planning and Economics Department  
            Subject:                The Motor Gasoline Reseller Market in the Prairie Provinces —  
   Executive Summary
111.      No.                    60116  
            Co.                    Gulf  
            Part of:                60110-233  
            Doc. date:              July 21, 1971  
            Author:                 Unknown  
            Subject:                Relative Profitability of Reseller Operations Versus Major  
   Brand Service Stations (Motor Fuel Wholesale/Retail Margins)
112.      No.                    30690  
            Co.                    Shell  
            Part of:                30690-4  
            Doc. date:              May 23, 1972  
            Author:                 D.W. Menzel  
            Subject:                Branded Gasoline Retailing in Canada — Confidential
113.      No.                    60113  
            Co.                    Gulf  
            Part of:                60110-233  
            Doc. date:              July 21, 1971  
            Author:                 Unknown  
            Subject:                Relative Profitability of Reseller Operations Versus Major  
   Brand Service Stations (Motor Fuel Wholesale/Retail Margins)
114.      No.                    118982-3  
            Co.                    Imperial  
            Part of:                118978-9057  
            Doc. date:              May, 1965  
            Author:                 Unknown  
            Subject:                The Ontario Retail Gasoline Market

115.      No.                    90995  
            Co.                    Imperial  
            Part of:                90989-97  
            Doc. date:              November 10, 1969  
            Author:                 R.W. Sullivan, Pricing Co-Ordinator Business Analysis  
            Subject:                Marketing Margin 95 RON Mogas Quebec City
116.      No.                    90990  
            Co.                    Imperial  
            Part of:                90989-97  
            Doc. date:              November 10, 1969  
            Author:                 R.W. Sullivan, Pricing Co-Ordinator Business Analysis  
            Subject:                Motor Gasoline Imports to Eastern Canada
117.      No.                    120059-67  
            Co.                    Imperial  
            Part of:                120059-67  
            Doc. date:              March 19, 1970  
            Author:                 W.E. Barratt  
            Subject:                Ontario Imports Problem
118.      No.                    120064  
            Co.                    Imperial  
            Part of:                120059-67  
            Doc. date:              March 19, 1970  
            Author:                 W.E. Barratt  
            Subject:                Ontario Imports Problem
119.      No.                    120066  
            Co.                    Imperial  
            Part of:                120059-67  
            Doc. date:              March 19, 1970  
            Author:                 W.E. Barratt  
            Subject:                Ontario Imports Problem
120.      No.                    178557-8  
            Co.                    Imperial  
            Part of:                178485-930  
            Doc. date:              Undated  
            Author:                 Unknown  
            Subject:                Ontario Study — Major Brand Market Share and the Growth of Private Brands
121.      No.                    179976  
            Co.                    Imperial  
            Part of:                179976  
            Doc. date:              Unknown  
            Author:                 Unknown  
            Subject:                Ontario Study — Discount Brand Economics
122.      No.                    180143  
            Co.                    Imperial  
            Part of:                180043-667  
            Doc. date:              Spring 1972  
            Author:                 Study  
            Subject:                Ontario Study: Ontario Automotive Strategy



130.      No.                    116600  
            Co.                    Imperial  
            Part of:                116593-613  
            Doc. date:               Undated  
            Author:                  Unknown  
            Subject:                Presentation By Imperial Oil To The Ontario Government On  
   Gasoline Retailing
131.      No.                    116604-5  
            Co.                    Imperial  
            Part of:                116593-613  
            Doc. date:               Undated  
            Author:                  Unknown  
            Subject:                Presentation By Imperial Oil To The Ontario Government On  
   Gasoline Retailing
132.      No.                    28383  
            Co.                    Shell  
            Part of:                28383-7  
            Doc. date:               July 14, 1972  
            Author:                D.W. Menzel, General Manager — Marketing  
            Subject:                Gasoline Retailing
133.      No.                    44881  
            Co.                    Shell  
            Part of:                44864-91  
            Doc. date:               January 31, 1964  
            Author:                H.O. Economics & Development Department  
            Subject:                Metro Toronto Price Study Regular Grade Gasoline
134.      No.                    127296  
            Co.                    Imperial  
            Part of:                127286-300  
            Doc. date:               July, 1959  
            Author:                  Unknown  
            Subject:                The Price War in Greater Toronto July, 1959 — A Statement by  
   Imperial Oil Limited (Confidential — For Company Use Only)
135.      No.                    44884  
            Co.                    Shell  
            Part of:                44864-91  
            Doc. date:               January 31, 1964  
            Author:                H.O. Economics & Development Department  
            Subject:                Metro Toronto Price Study Regular Grade Gasoline — Private  
   and Confidential
136.      No.                    179614  
            Co.                    Imperial  
            Part of:                179453-931  
            Doc. date:               Undated  
            Author:                  Unknown  
            Subject:                Ontario Study: Dealer Margins — Toronto 1950-1971

137.      No.                179608  
            Co.                Imperial  
            Part of:            179453-931  
            Doc. date:          August 25, 1971  
            Author:              Unknown  
            Subject:             Ontario Study: Regular Grade Gasoline In Toronto History And  
                                 Outlook 1960-1975 and 1980
138.      No.                127290  
            Co.                Imperial  
            Part of:            127286-300  
            Doc. date:          July, 1959  
            Author:              Unknown  
            Subject:             The Price War in Greater Toronto July, 1959 — A Statement by  
                                 Imperial Oil Limited (Confidential — For Company Use Only)
139.      No.                123216  
            Co.                Imperial  
            Part of:            123155-220  
            Doc. date:          September 8, 1958  
            Author:              C.E. Leon  
            Subject:             General Background Information 1958 Greater Winnipeg Price  
                                 War
140.      No.                75332  
            Co.                Gulf  
            Part of:            75310-41  
            Doc. date:          January, 1972  
            Author:              Marketing Department  
            Subject:             Profitability of Gasoline Sales to Resellers and Branded Markets  
                                 Prairie Provinces
141.      No.                127296  
            Co.                Imperial  
            Part of:            127286-300  
            Doc. date:          July, 1959  
            Author:              Unknown  
            Subject:             The Price War in Greater Toronto July, 1959 — A Statement by  
                                 Imperial Oil Limited (Confidential — For Company Use Only)
142.      No.                60123  
            Co.                Gulf  
            Part of:            60110-233  
            Doc. date:          July 21, 1971  
            Author:              Unknown  
            Subject:             Relative Profitability of Reseller Operations Versus Major  
                                 Brand Service Stations
143.      No.                28697  
            Co.                Shell  
            Part of:            28686-733  
            Doc. date:          June 1, 1965  
            Author:              R.J. Benson, Coordinator-Retail Sales  
            Subject:             Retail Report: Unbranded Gasoline Retailers in Canada,  
                                 1956-1964

- |      |   |   |
|------|---|---|
| 144. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 28697<br>Shell<br>28686-733<br>June 1, 1965<br>R.J. Benson, Coordinator-Retail Sales<br>Retail Report: Unbranded Gasoline Retailers in Canada,<br>1956-1964     |
| 145. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 28697-705<br>Shell<br>28686-733<br>June 1, 1965<br>R.J. Benson, Coordinator-Retail Sales<br>Retail Report: Unbranded Gasoline Retailers in Canada,<br>1956-1964 |
| 146. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 28726<br>Shell<br>28686-733<br>June 1, 1965<br>R.J. Benson, Coordinator-Retail Sales<br>Retail Report: Unbranded Gasoline Retailers in Canada,<br>1956-1964     |
| 147. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 28705<br>Shell<br>28686-733<br>June 1, 1965<br>R.J. Benson, Coordinator-Retail Sales<br>Retail Report: Unbranded Gasoline Retailers in Canada,<br>1956-1964     |
| 148. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 179672<br>Imperial<br>179453-931<br>Undated<br>Unknown<br>Ontario Study: Private Brand Growth   |
| 149. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 28729<br>Shell<br>28686-733<br>June 1, 1965<br>R.J. Benson, Coordinator-Retail Sales<br>Retail Report: Unbranded Gasoline Retailers in Canada,<br>1956-1964     |
| 150. | No.<br>Co.<br>Part of:<br>Author:<br>Subject:               | 179608<br>Imperial<br>179608 Doc. Date: August 25, 1971<br>Unknown<br>Ontario Study: Regular Grade Gasoline in Toronto — History<br>and Outlook (Table)         |



151. No. 179672  
Co. Imperial  
Part of: 179672 Doc. Date: Undated  
Author: Unknown  
Subject: Ontario Study: Private Brand Growth (Table)
152. No. 60123  
Co. Gulf  
Part of: 60110-233  
Doc. date: July 21, 1971  
Author: Unknown  
Subject: Relative Profitability of Reseller Operations Versus Major Brand Service Stations
153. No. 179731  
Co. Imperial  
Part of: 179453-931  
Doc. date: Undated  
Author: Unknown  
Subject: Ontario Study: Differential Price (Prevalent Esso-Prevalent Private Brand)
154. No. 44887  
Co. Shell  
Part of: 44864-91  
Doc. date: January 31, 1964  
Author: H.O. Economics & Development Department  
Subject: Metro Toronto Price Study Regular Grade Gasoline — Private and Confidential
155. No. 44887  
Co. Shell  
Part of: 44864-91  
Doc. date: January 31, 1964  
Author: H.O. Economics & Development Department  
Subject: Metro Toronto Price Study Regular Grade Gasoline — Private and Confidential
156. No. 44879  
Co. Shell  
Part of: 44864-91  
Doc. date: January 31, 1964  
Author: H.O. Economics & Development Department  
Subject: Metro Toronto Price Study Regular Grade Gasoline — Private and Confidential
157. No. 44878  
Co. Shell  
Part of: 44864-91  
Doc. date: January 31, 1964  
Author: H.O. Economics & Development Department  
Subject: Metro Toronto Price Study Regular Grade Gasoline — Private and Confidential

158.      No.                    44874  
            Co.                    Shell  
            Part of:                44864-91  
            Doc. date:              January 31, 1964  
            Author:                  H.O. Economics & Development Department  
            Subject:                Metro Toronto Price Study Regular Grade Gasoline — Private  
   and Confidential
159.      No.                    44874  
            Co.                    Shell  
            Part of:                44864-91  
            Doc. date:              January 31, 1964  
            Author:                  H.O. Economics & Development Department  
            Subject:                Metro Toronto Price Study Regular Grade Gasoline — Private  
   and Confidential
160.      No.                    57440  
            Co.                    Texaco  
            Part of:                57436-41  
            Doc. date:              November 22, 1962  
            Author:                  J.D. Thordarson, Analyst; P.M. Turner  
            Subject:                Current Problems in the Retail Pricing of Gasoline
161.      No.                    57440  
            Co.                    Texaco  
            Part of:                57436-41  
            Doc. date:              November 22, 1962  
            Author:                  J.D. Thordarson, Analyst; P.M. Turner  
            Subject:                Current Problems in the Retail Pricing of Gasoline
162.      No.                    57439  
            Co.                    Texaco  
            Part of:                57436-41  
            Doc. date:              November 22, 1962  
            Author:                  J.D. Thordarson, Analyst; P.M. Turner  
            Subject:                Current Problems in the Retail Pricing of Gasoline
163.      No.                    57439  
            Co.                    Texaco  
            Part of:                57436-41  
            Doc. date:              November 22, 1962  
            Author:                  J.D. Thordarson, Analyst; P.M. Turner  
            Subject:                Current Problems in the Retail Pricing of Gasoline
164.      No.                    57439  
            Co.                    Texaco  
            Part of:                57436-41  
            Doc. date:              November 22, 1962  
            Author:                  J.D. Thordarson, Analyst; P.M. Turner  
            Subject:                Current Problems in the Retail Pricing of Gasoline

165.      No.            60123  
            Co.            Gulf  
            Part of:       60110-233  
            Doc. date:     July 21, 1971  
            Author:        Unknown  
            Subject:        Relative Profitability of Reseller Operations Versus Major  
                         Brand Service Stations (Motor Fuel Wholesale/Retail Margins)
166.      No.            60123  
            Co.            Gulf  
            Part of:       60110-233  
            Doc. date:     July 21, 1971  
            Author:        Unknown  
            Subject:        Relative Profitability of Reseller Operations Versus Major  
                         Brand Service Stations (Motor Fuel Wholesale/Retail Margins)
167.      No.            71815  
            Co.            Gulf  
            Part of:       71805-16  
            Doc. date:     August 20, 1965  
            Author:        L.R. Woolsey  
            Subject:        Retail Price Policy
168.      No.            69570  
            Co.            Gulf  
            Part of:       69557-611  
            Doc. date:     November 30, 1972  
            Author:        R.T. Brown  
            Subject:        Presentation To Officers — November 30, 1972 - Motorist  
                         Market 1972-1973
169.      No.            60122  
            Co.            Gulf  
            Part of:       60110-233  
            Doc. date:     July 21, 1971  
            Author:        Unknown  
            Subject:        Relative Profitability of Reseller Operations Versus Major  
                         Brand Service Stations (Motor Fuel Wholesale/Retail Margins)
170.      No.            72574  
            Co.            Gulf  
            Part of:       72573-657  
            Doc. date:     Undated  
            Author:        Unknown  
            Subject:        Pricing Policy Guidelines
171.      No.            71815  
            Co.            Gulf  
            Part of:       71805-16  
            Doc. date:     August 20, 1965  
            Author:        L.R. Woolsey  
            Subject:        Retail Price Policy

172.      No.                71815  
            Co.                Gulf  
            Part of:            71805-16  
            Doc. date:          August 20, 1965  
            Author:            L.R. Woolsey  
            Subject:            Retail Price Policy
173.      No.                69421  
            Co.                Gulf  
            Part of:            69388-462  
            Doc. date:          April 11, 1972  
            Author:            W.H. Griffin  
            Subject:            Price Support Policy and Strategic Guidelines for Gulf Brand  
                                Retail Outlets
174.      No.                69425  
            Co.                Gulf  
            Part of:            69388-462  
            Doc. date:          April 10, 1972  
            Author:            Head Office Planning  
            Subject:            Price Support Policy and Strategic Guidelines for Gulf Brand  
                                Retail Outlets
175.      No.                71815  
            Co.                Gulf  
            Part of:            71805-16  
            Doc. date:          August 20, 1965  
            Author:            L.R. Woolsey  
            Subject:            Retail Price Policy
176.      No.                127296  
            Co.                Imperial  
            Part of:            127286-300  
            Doc. date:          July, 1959  
            Author:            Unknown  
            Subject:            The Price War in Greater Toronto July, 1959 — A Statement by  
                                Imperial Oil Limited (Confiden- tial — For Company Use Only)
177.      No.                123503  
            Co.                Imperial  
            Part of:            123502-5  
            Doc. date:          January 17, 1963  
            Author:            R.B. Dursley  
            Subject:            Dealer Pricing Situation (Quebec, Ontario and Prairie Regions  
                                by City)
178.      No.                123503-5  
            Co.                Imperial  
            Part of:            123502-5  
            Doc. date:          January 17, 1963  
            Author:            R.B. Dursley  
            Subject:            Dealer Pricing Situation (Quebec, Ontario and Prairie Regions  
                                by City)



186. No. 119182  
Co. Imperial  
Part of: 119180-4  
Doc. date: March 1, 1967  
Author: Marketing Research and Economics/Pricing  
Subject: Monthly Price Bulletin
187. No. 74557-8  
Co. Gulf  
Part of: 74526-643  
Doc. date: May 27, 1968  
Author: K.O. Gronsdahl, Marketing Planning & Development Group  
Subject: Urban Retail Study (Combined Wholesale & Retail Margin 1958-1968 various cities)
188. No. 90990  
Co. Imperial  
Part of: 90989-97  
Doc. date: November 10, 1969  
Author: R.W. Sullivan, Pricing Co-Ordinator Business Analysis  
Subject: Motor Gasoline Imports to Eastern Canada
189. No. 90990  
Co. Imperial  
Part of: 90989-97  
Doc. date: November 10, 1969  
Author: R.W. Sullivan, Pricing Co-Ordinator Business Analysis  
Subject: Motor Gasoline Imports to Eastern Canada
190. No. 30765  
Co. Shell  
Part of: 30760-82  
Doc. date: Undated  
Author: Unknown  
Subject: Pribrand in Ontario
191. No. 30778  
Co. Shell  
Part of: 30760-82  
Doc. date: Undated  
Author: Unknown  
Subject: Pribrand in Ontario
192. No. 9635  
Co. BP  
Part of: 9628-64  
Doc. date: July 30, 1970  
Author: T.R. Dalglish, Service Station Division Manager  
Subject: BP Gasoline — Marketing Philosophy
193. No. 90990  
Co. Imperial  
Part of: 90989-97  
Doc. date: November 10, 1969  
Author: R.W. Sullivan, Pricing Co-Ordinator Business Analysis  
Subject: Motor Gasoline Imports to Eastern Canada

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| 194. | No.        | 56980  |
|      | Co.        | Texaco   |
|      | Part of:   | 56979-96   |
|      | Doc. date: | Undated  |
|      | Author:    | J.J. Brennan Limited   |
|      | Subject:   | Evolution of Texaco's Gasoline Merchandising for the 70's  |
|      |            |  |
| 195. | No.        | 35349-51   |
|      | Co.        | Shell  |
|      | Part of:   | 35331-470  |
|      | Doc. date: | January, 1973  |
|      | Author:    | Retail Task Force  |
|      | Subject:   | Retail Task Force — Background   |
|      |            |  |
| 196. | No.        | 30777  |
|      | Co.        | Shell  |
|      | Part of:   | 30760-82   |
|      | Doc. date: | Undated  |
|      | Author:    | Unknown  |
|      | Subject:   | Pribrand in Ontario  |
|      |            |  |
| 197. | No.        | 35410  |
|      | Co.        | Shell  |
|      | Part of:   | 35331-470  |
|      | Doc. date: | January, 1973  |
|      | Author:    | Retail Task Force  |
|      | Subject:   | Pricing — Background & Rationale   |
|      |            |  |
| 198. | No.        | 71486  |
|      | Co.        | Gulf   |
|      | Part of:   | 71467-576  |
|      | Doc. date: | September 9, 1971  |
|      | Author:    | The Reseller Market Study Task Force   |
|      | Subject:   | The Motor Gasoline Reseller Market On The Prairie Provinces  |
|      |            |  |
| 199. | No.        | 111232-69 (111245 in particular)   |
|      | Co.        | Imperial   |
|      | Part of:   | 111232-69  |
|      | Doc. date: | December, 1966   |
|      | Author:    | Gulf, Imperial, Interprovincial, Shell, Texaco   |
|      | Subject:   | A Program for Expanding Canadian Crude Oil Sales in the United States (a brief to the Canadian Government) |
|      |            |  |
| 200. | No.        | 90897  |
|      | Co.        | Imperial   |
|      | Part of:   | 90894-988  |
|      | Doc. date: | December 22, 1967  |
|      | Author:    | Unknown  |
|      | Subject:   | Western Hemisphere Supply Study (Draft #1 — Confidential)  |
|      |            |  |
| 201. | No.        | 90915  |
|      | Co.        | Imperial   |
|      | Part of:   | 90894-988  |
|      | Doc. date: | December 22, 1967  |
|      | Author:    | Unknown  |
|      | Subject:   | Western Hemisphere Supply Study (Draft #1 — Confidential)  |

202.      No.                107656  
            Co.                Imperial  
            Part of:            107655-8  
            Doc. date:          July 15, 1968  
            Author:             D.C. Choate  
            Subject:            Acquisition of Producing Properties
203.      No.                113050  
            Co.                Imperial  
            Part of:            113040-65  
            Doc. date:          February 12, 1969  
            Author:             W.E. Barratt, T & S  
            Subject:            Implications of Supply Costs on Imperial's Market Participation
204.      No.                113044  
            Co.                Imperial  
            Part of:            113040-65  
            Doc. date:          February 12, 1969  
            Author:             W.E. Barratt, T & S  
            Subject:            Implications of Supply Costs on Imperial's Market Participation
205.      No.                30712  
            Co.                Shell  
            Part of:            30712-59  
            Doc. date:          May 31, 1972  
            Author:             C.F. Williams, Vice-President — Marketing  
            Subject:            Group Planning Review — Marketing Functional Paper
206.      No.                118395  
            Co.                Imperial  
            Part of:            118384-417  
            Doc. date:          March 10, 1972  
            Author:             A.P. Bell  
            Subject:            Ontario Automotive Strategy Review, Jersey Marketing, March 10, 1972
207.      No.                71462  
            Co.                Gulf  
            Part of:            71461-6  
            Doc. date:          January 26, 1972  
            Author:             C.W. Fitzwilliam  
            Subject:            Crude Price Increases Venezuela & Middle East
208.      No.                34768  
            Co.                Shell  
            Part of:            34765-98  
            Doc. date:          Undated  
            Author:             Unknown  
            Subject:            Slide Presentation — Canadian Retailing in the Seventies
209.      No.                62070  
            Co.                Gulf  
            Part of:            62068-72  
            Doc. date:          November 13, 1972  
            Author:             C.W. Fitzwilliam  
            Subject:            Canadian Crude Price Increase November 1972 — Confidential





218.      No.                    32175-6  
            Co.                    Shell  
            Part of:                32174-8  
            Doc. date:              April 13, 1972  
            Author:                 D.W. Menzel  
            Subject:               Montreal Retail District — Pricing
219.      No.                    73035  
            Co.                    Gulf  
            Part of:                73032-7  
            Doc. date:              April 23, 1973  
            Author:                 Unknown  
            Subject:               Quebec Division — The P.B.D. Market — Analysis of the  
   Situation
220.      No.                    110456  
            Co.                    Imperial  
            Part of:                110440-59  
            Doc. date:              April 3, 1973  
            Author:                 C.C. Garvin Jr.  
            Subject:               Crude Oil Pricing (CCG)
221.      No.                    110459  
            Co.                    Imperial  
            Part of:                110440-59  
            Doc. date:              April 3, 1973  
            Author:                 C.C. Garvin Jr.  
            Subject:               Crude Oil Pricing (CCG)
222.      No.                    92862  
            Co.                    Imperial  
            Part of:                92859-66  
            Doc. date:              April 6, 1972  
            Author:                 W.O. Twaits  
            Subject:               Report on Conference of Chief Executives New York, March  
   21-22, 1972
223.      No.                    92862-3  
            Co.                    Imperial  
            Part of:                92859-66  
            Doc. date:              April 6, 1972  
            Author:                 W.O. Twaits  
            Subject:               Report on Conference of Chief Executives New York, March  
   21-22, 1972
224.      No.                    71461  
            Co.                    Gulf  
            Part of:                71461-6  
            Doc. date:              January 26, 1972  
            Author:                 C.W. Fitzwilliam  
            Subject:               Crude Price Increases Venezuela & Middle East

225.      No.                    128001  
            Co.                    Imperial  
            Part of:                128000-12  
            Doc. date:              December 12-14, 1955  
            Author:                 W.O. Twaits  
            Subject:                Public Relations Conference — Marketing in a Competitive  
   Climate
226.      No.                    123449  
            Co.                    Imperial  
            Part of:                123449-72  
            Doc. date:              Undated  
            Author:                 Unknown  
            Subject:                Prairie Region Consumer Division — Petroleum Price Manage-  
   ment
227.      No.                    123456  
            Co.                    Imperial  
            Part of:                123449-72  
            Doc. date:              Undated  
            Author:                 Unknown  
            Subject:                Prairie Region Consumer Division — Petroleum Price Manage-  
   ment
228.      No.                    120670  
            Co.                    Imperial  
            Part of:                120669-75  
            Doc. date:              October 12, 1971  
            Author:                 A.P. Bell  
            Subject:                Bill C-256 Competition Act
229.      No.                    120089  
            Co.                    Imperial  
            Part of:                120076-90  
            Doc. date:              June 6, 1972  
            Author:                 D.E. Speers  
            Subject:                Summary of the competitive posture of the major oil companies
230.      No.                    120090  
            Co.                    Imperial  
            Part of:                120076-90  
            Doc. date:              June 6, 1972  
            Author:                 D.E. Speers  
            Subject:                Summary of the competitive posture of the major oil companies
231.      No.                    120077  
            Co.                    Imperial  
            Part of:                120076-90  
            Doc. date:              June 6, 1972  
            Author:                 D.E. Speers  
            Subject:                Summary of the competitive posture of the major oil companies

232. No. IGDS 417  
Co. Imperial  
Part of: Quebec Study, Book #1  
Doc. date: 1972  
Author: Imperial Oil  
Subject: Quebec Volume Restoration/Profit Retention Plan
233. No. IGDS 417  
Co. Imperial  
Part of: Quebec Study, Book #1  
Doc. date: 1972  
Author: Imperial Oil  
Subject: Quebec Volume Restoration/Profit Retention Plan
234. No. 32836-7  
Co. Shell  
Part of: 32836-9  
Doc. date: November 5, 1969  
Author: C.F. Williams  
Subject: Product Price Increases
235. No. 33106  
Co. Shell  
Part of: 33106-7  
Doc. date: September 21, 1971  
Author: Unknown  
Subject: Price Leadership
236. No. 33106  
Co. Shell  
Part of: 33106-7  
Doc. date: September 21, 1971  
Author: Unknown  
Subject: Price Leadership
237. No. 34519  
Co. Shell  
Part of: 34518-25  
Doc. date: Undated  
Author: Unknown  
Subject: Price Conscious Market Segment
238. No. 32979  
Co. Shell  
Part of: 32976-80  
Doc. date: September 6, 1972  
Author: A.G. Seager, General Manager — Marketing  
Subject: Region Manager's Meeting, August 21-23, 1972, Murray Bay, Quebec
239. No. 58553  
Co. Shell  
Part of: 58553-64  
Doc. date: October 24, 1972  
Author: G.N. Beauregard, Retail Sales Manager — C.M.R.  
Subject: Price Restoration Programme

240. No. 32999  
Co. Shell  
Part of: 32999  
Doc. date: November 13, 1972  
Author: C.F. Williams  
Subject: Retail Price Restoration
241. No. 58567  
Co. Shell  
Part of: 58565-74  
Doc. date: October 26, 1972  
Author: J.P. Callum, Manager — C.M.R.  
Subject: Retail Price Restoration
242. No. 33093  
Co. Shell  
Part of: 33093-4  
Doc. date: August 5, 1971  
Author: C.F. Williams  
Subject: Gasoline Pricing — Central Marketing Region
243. No. 32183  
Co. Shell  
Part of: 32183  
Doc. date: June 8, 1972  
Author: D.W. Menzel for C.F. Williams, Vice-President, Marketing  
Subject: TVA Metro Hamilton Area
244. No. 32950  
Co. Shell  
Part of: 32949-50  
Doc. date: October 23, 1968  
Author: J.P. Callum, General Manager — Marketing  
Subject: The Combines Act — Excerpts from letters seized by BCP officers
245. No. 70490  
Co. Gulf  
Part of: 70490-6  
Doc. date: January 17, 1969  
Author: Unknown  
Subject: Posted Price Study — Light Oils — Atlantic Division
246. No. 67272  
Co. Gulf  
Part of: 67241-447  
Doc. date: Undated  
Author: Marketing Department  
Subject: 1973 Plan Motorist Market
247. No. 136596  
Co. Gulf  
Part of: 136595-9  
Doc. date: May 8, 1974  
Author: Unknown  
Subject: Product Pricing Committee, Minutes of Meeting, May 8, 1974 (Product Price Change Recommendations, Commercial Consumer & Consumer Price VS Dealer Tankwagon)

248. No. 46255  
Co. Texaco  
Part of: 46255-60  
Doc. date: March 18, 1969  
Author: O.C. Cleyn  
Subject: Competition Prices
249. No. 8789  
Co. Texaco  
Part of: 8789  
Doc. date: June 22, 1970  
Author: Unknown  
Subject: Quebec Division — General Pricing Guide Lines
250. No. 58392-3  
Co. Texaco  
Part of: 58389-94  
Doc. date: June 14, 1971  
Author: Ontario Division  
Subject: Pricing Philosophy and Authority
251. No. 67186-7  
Co. Gulf  
Part of: 67186-90  
Doc. date: September 10, 1970  
Author: C.G. Mueller  
Subject: Retail Market Issues
252. No. 57769  
Co. Texaco  
Part of: 57769-70  
Doc. date: February 17, 1971  
Author: J.E. King, Vice-President  
Subject: Major Objectives — Report on 1970
253. No. 34519  
Co. Shell  
Part of: 34518-25  
Doc. date: Undated  
Author: Unknown  
Subject: Price Conscious Market Segment
254. No. 32916  
Co. Shell  
Part of: 32915-22  
Doc. date: May 26, 27, 1970  
Author: Unknown  
Subject: Marketing Review — Spring Appraisal
255. No. 36947  
Co. Shell  
Part of: 36922-52  
Doc. date: June, 1973  
Author: Head Office Marketing Planning & Research  
Subject: Marketing Intelligence — Retail Mogas Market Sales — City of Winnipeg — 1972

256.      No.                    32920  
            Co.                    Shell  
            Part of:                32915-22  
            Doc. date:              May 26, 27, 1970  
            Author:                 Unknown  
            Subject:                Marketing Review — Spring Appraisal
257.      No.                    34768  
            Co.                    Shell  
            Part of:                34765-98  
            Doc. date:              Undated  
            Author:                 Unknown  
            Subject:                Canada — Gasoline Retailing in the Seventies
258.      No.                    34355  
            Co.                    Shell  
            Part of:                34354-6  
            Doc. date:              August 19, 1971  
            Author:                 J. Arthur, Co-ordinator Public Relations  
            Subject:                Retail Pump Price Restoration (Aide Memoire for Internal Use)
259.      No.                    34357  
            Co.                    Shell  
            Part of:                34357-8  
            Doc. date:              August 12, 1971  
            Author:                 J.P. Callum, Manager — C.M.R.  
            Subject:                Retail Price Restoration
260.      No.                    34520  
            Co.                    Shell  
            Part of:                34518-25  
            Doc. date:              Undated  
            Author:                 Unknown  
            Subject:                Price Conscious Market Segment
261.      No.                    34479  
            Co.                    Shell  
            Part of:                34477-94  
            Doc. date:              July 10, 1969  
            Author:                 J.W. O'Neil, Planning & Analysis — C.M.R.  
            Subject:                The Unbranded Retail Gasoline Market Central Marketing Region
262.      No.                    28384  
            Co.                    Shell  
            Part of:                28383-7  
            Doc. date:              July 14, 1972  
            Author:                 D.W. Menzel, General Manager — Marketing  
            Subject:                Gasoline Retailing
263.      No.                    34553  
            Co.                    Shell  
            Part of:                34553-5  
            Doc. date:              January 8, 1971  
            Author:                 R.J. Benson, Coordinator — Retail Sales — H.O. Marketing  
            Subject:                Concubines in a Network Plan

264. No. 38500  
Co. Shell  
Part of: 38492-509  
Doc. date: September 19, 1969  
Author: G.A. Bevan  
Subject: Unbranded Gasoline Marketing
265. No. 58546  
Co. Shell  
Part of: 58546-8  
Doc. date: December 23, 1971  
Author: J.P. Callum, Manager — C.M.R.  
Subject: TVAs
266. No. 34775  
Co. Shell  
Part of: 34765-98  
Doc. date: Undated  
Author: Unknown  
Subject: Canada — Gasoline Retailing in the Seventies
267. No. 58587-8  
Co. Shell  
Part of: 58585-8  
Doc. date: July 4, 1973  
Author: G.N. Beauregard, Retail Sales Manager — C.M.R.  
Subject: Pricing Strategy
268. No. 32926  
Co. Shell  
Part of: 32926-7  
Doc. date: August 18, 1970  
Author: C.F. Williams, Vice-President, Marketing  
Subject: Retail Gasoline Pricing
269. No. 32677  
Co. Shell  
Part of: 32670-87  
Doc. date: July 14, 1972  
Author: C.B. Davies  
Subject: Defence of the premium that the Shell brand commands over price-cutters & desirability of entering the unbranded market (Meeting of May 30-31, 1972)
270. No. 30778  
Co. Shell  
Part of: 30760-82  
Doc. date: Undated  
Author: Unknown  
Subject: Pribrand in Ontario
271. No. 35410  
Co. Shell  
Part of: 35331-470  
Doc. date: January, 1973  
Author: Retail Task Force  
Subject: Pricing — Background & Rationale



272.      No.                    38563  
            Co.                    Shell  
            Part of:                38561-3  
            Doc. date:              January 11, 1971  
            Author:                 R.J. Benson, Coordinator — Retail Sales — H.O. Marketing  
            Subject:                The Trade Area Pricing Concept
273.      No.                    58547  
            Co.                    Shell  
            Part of:                58546-8  
            Doc. date:              December 14, 1971  
            Author:                 G.N. Beauregard, Retail Sales Manager — C.M.R.  
            Subject:                TVA Policy, December 15, 1971
274.      No.                    34419  
            Co.                    Shell  
            Part of:                34418-9  
            Doc. date:              March 21, 1973  
            Author:                 J.E. Jarrell for C.F. Williams, Vice-President, Marketing  
            Subject:                The Price Conscious Market Segment Project — Trade Area  
                                 Pricing — Canada
275.      No.                    38563  
            Co.                    Shell  
            Part of:                38561-3  
            Doc. date:              January 11, 1971  
            Author:                 R.J. Benson, Coordinator — Retail Sales — H.O. Marketing  
            Subject:                The Trade Area Pricing Concept
276.      No.                    58629  
            Co.                    Shell  
            Part of:                58628-9  
            Doc. date:              December 23, 1970  
            Author:                 C.G. Kappler, Retail Sales Manager — C.M.R.  
            Subject:                Pricing
277.      No.                    58628  
            Co.                    Shell  
            Part of:                58628-9  
            Doc. date:              December 23, 1970  
            Author:                 C.G. Kappler, Retail Sales Manager — C.M.R.  
            Subject:                Pricing
278.      No.                    33062  
            Co.                    Shell  
            Part of:                33062  
            Doc. date:              June 8, 1972  
            Author:                 D.W. Menzel for C.F. Williams, Vice-President Marketing  
            Subject:                TVA Metro Hamilton Area
279.      No.                    32926  
            Co.                    Shell  
            Part of:                32926-7  
            Doc. date:              August 18, 1970  
            Author:                 C.F. Williams, Vice-President, Marketing  
            Subject:                Retail Gasoline Pricing

280. No. 58629  
Co. Shell  
Part of: 58628-9  
Doc. date: December 23, 1970  
Author: C.G. Kappler, Retail Sales Manager — C.M.R.  
Subject: Pricing
281. No. 32920  
Co. Shell  
Part of: 32915-22  
Doc. date: May 26, 27, 1970  
Author: Unknown  
Subject: Marketing Review — Spring Appraisal
282. No. 38497  
Co. Shell  
Part of: 38492-509  
Doc. date: September 19, 1969  
Author: G.A. Bevan  
Subject: Unbranded Gasoline Marketing
283. No. 38504  
Co. Shell  
Part of: 38492-509  
Doc. date: September 19, 1969  
Author: G.A. Bevan  
Subject: Unbranded Gasoline Marketing
284. No. Return of Information  
Co. Shell  
Part of: File # 365-1-3-S229  
Doc. date: October 1, 1976  
Subject: Response to Question D4
285. No. 35350  
Co. Shell  
Part of: 35331-470  
Doc. date: January, 1973  
Author: Retail Task Force  
Subject: Retail Task Force — Background
286. No. 38478  
Co. Shell  
Part of: 38478-84  
Doc. date: April 23, 1971  
Author: A.G. Seager, Manager — E.M.R.  
Subject: Concubine Operation
287. No. Toronto Hearings, Vol. III, p. 371  
Co. Shell  
Part of: Testimony of Mr. C.F. Williams, Vice-President, Public Affairs  
and Corporate Planning  
Doc. date: April 24, 1975

288.      No.                    28373  
            Co.                    Shell  
            Part of:                28371-3  
            Doc. date:              August 10, 1971  
            Author:                 H.O. Retail Sales  
            Subject:               Shell Eastern Retail Meeting, Park Plaza Hotel, July 28, 1971
289.      No.                    34449  
            Co.                    Shell  
            Part of:                34444-9  
            Doc. date:              December 20, 1972  
            Author:                 C.F. Williams  
            Subject:               Marketing Oil Report on Price Conscious Market Segment
290.      No.                    30760-82  
            Co.                    Shell  
            Part of:                30760-82  
            Doc. date:              Undated  
            Author:                 Unknown  
            Subject:               Pribrand in Ontario
291.      No.                    30777  
            Co.                    Shell  
            Part of:                30760-82  
            Doc. date:              Undated  
            Author:                 Unknown  
            Subject:               Pribrand in Ontario
292.      No.                    30766  
            Co.                    Shell  
            Part of:                30760-82  
            Doc. date:              Undated  
            Author:                 Unknown  
            Subject:               Pribrand in Ontario
293.      No.                    30779  
            Co.                    Shell  
            Part of:                30760-82  
            Doc. date:              Undated  
            Author:                 Unknown  
            Subject:               Pribrand in Ontario
294.      No.                    30766  
            Co.                    Shell  
            Part of:                30760-82  
            Doc. date:              Undated  
            Author:                 Unknown  
            Subject:               Pribrand in Ontario
295.      No.                    30779  
            Co.                    Shell  
            Part of:                30760-82  
            Doc. date:              Undated  
            Author:                 Unknown  
            Subject:               Pribrand in Ontario

296. No. 30766  
Co. Shell  
Part of: 30760-82  
Doc. date: Undated  
Author: Unknown  
Subject: Pribrand in Ontario
297. No. 30779  
Co. Shell  
Part of: 30760-82  
Doc. date: Undated  
Author: Unknown  
Subject: Pribrand in Ontario
298. No. 30780  
Co. Shell  
Part of: 30760-82  
Doc. date: Undated  
Author: Unknown  
Subject: Pribrand in Ontario
299. No. 30780  
Co. Shell  
Part of: 30760-82  
Doc. date: Undated  
Author: Unknown  
Subject: Pribrand in Ontario
300. No. 30766  
Co. Shell  
Part of: 30760-82  
Doc. date: Undated  
Author: Unknown  
Subject: Pribrand in Ontario
301. No. 34723  
Co. Shell  
Part of: 34721-44  
Doc. date: February 22, 1971  
Author: A.G. Seager, Manager — E.M.R.  
Subject: Action Minutes, 1971 Planning Meeting, February 2, 3, 1971
302. No. 30779  
Co. Shell  
Part of: 30760-82  
Doc. date: Undated  
Author: Unknown  
Subject: Pribrand in Ontario
303. No. 30648  
Co. Shell  
Part of: 30636-57  
Doc. date: May, 1972  
Author: Unknown  
Subject: Shell Canada Limited — Discussion of Motor Gasoline — Objectives/Strategies

304. No. 32170  
Co. Shell  
Part of: 32169-73  
Doc. date: January 4, 1972  
Author: D.W. Menzel, General Manager — Marketing  
Subject: Minutes — Region Managers' Meeting December 13 & 14, 1971
305. No. 32833  
Co. Shell  
Part of: 32833  
Doc. date: October 30, 1969  
Author: C.F. Williams, Vice-President, Marketing  
Subject: Unbranded/Concubine Operation — Central Region
306. No. 32191  
Co. Shell  
Part of: 32191  
Doc. date: October 25, 1971  
Author: D.W. Menzel, General Manager — Marketing  
Subject: V-1 Oil Company
307. No. 32964  
Co. Shell  
Part of: 32964  
Doc. date: August 29, 1972  
Author: A.G. Seager, General Manager — Marketing  
Subject: Dominion Motors
308. No. 32981  
Co. Shell  
Part of: 32981-4  
Doc. date: September 19, 1972  
Author: A.G. Seager, General Manager — Marketing  
Subject: Vancouver Unbrandeds
309. No. 30691  
Co. Shell  
Part of: 30690-4  
Doc. date: May 23, 1972  
Author: D.W. Menzel  
Subject: Branded Gasoline Retailing in Canada — Confidential
310. No. 35448  
Co. Shell  
Part of: 35331-470  
Doc. date: January, 1973  
Author: Retail Task Force  
Subject: Retail Task Force — Background
311. No. 34553  
Co. Shell  
Part of: 34553-5  
Doc. date: January 8, 1971  
Author: R.J. Benson, Coordinator — Retail Sales — H.O. Marketing  
Subject: Concubines in a Network Plan

312. No. 30653  
Co. Shell  
Part of: 30636-57  
Doc. date: May, 1972  
Author: Unknown  
Subject: Shell Canada Limited — Discussion of Motor Gasoline — Objectives/Strategies
313. No. Toronto Hearings, Vol. IV, pp. 430-1  
Co. Shell  
Part of: Testimony of Mr. R.J. Benson, Manager, Eastern Marketing Region  
Doc. date: April 25, 1975
314. No. 30770  
Co. Shell  
Part of: 30760-82  
Doc. date: Undated  
Author: Unknown  
Subject: Pribrand in Ontario
315. No. 34549-52  
Co. Shell  
Part of: 34531-52  
Doc. date: January 11, 1973  
Author: Unknown  
Subject: Pribrand: Objectives & Strategies
316. No. 34549  
Co. Shell  
Part of: 34531-52  
Doc. date: January 11, 1973  
Author: Unknown  
Subject: Pribrand: Objectives & Strategies
317. No. 30780  
Co. Shell  
Part of: 30760-82  
Doc. date: Undated  
Author: Unknown  
Subject: Pribrand in Ontario
318. No. 30781  
Co. Shell  
Part of: 30760-82  
Doc. date: Undated  
Author: Unknown  
Subject: Pribrand in Ontario
319. No. 30781  
Co. Shell  
Part of: 30760-82  
Doc. date: Undated  
Author: Unknown  
Subject: Pribrand in Ontario

320. No. 30773  
Co. Shell  
Part of: 30760-82  
Doc. date: Undated  
Author: Unknown  
Subject: Pribrand in Ontario
321. No. 30773  
Co. Shell  
Part of: 30760-82  
Doc. date: Undated  
Author: Unknown  
Subject: Pribrand in Ontario
322. No. Toronto Hearings, Vol. IV, pp. 430-1  
Co. Shell  
Part of: Testimony of Mr. R.J. Benson, Manager, Eastern Marketing Region  
Doc. date: April 25, 1975
323. No. 34554  
Co. Shell  
Part of: 34553-5  
Doc. date: January 8, 1971  
Author: R.J. Benson, Coordinator — Retail Sales, H.O. Marketing  
Subject: Concubines in a Network Plan
324. No. 38520-2  
Co. Shell  
Part of: 38510-23  
Doc. date: March 2, 1972  
Author: W.M.R. Retail  
Subject: W.M.R. Retail Position Paper 1972, 1973
325. No. 38655  
Co. Shell  
Part of: 38655-65  
Doc. date: September 13, 1972  
Author: A. Robertson for G.N. Beauregard, Retail Sales Manager — C.M.R.  
Subject: Rationale for Commission Agent Conversions
326. No. Toronto Hearings, Vol. IV, p. 458  
Co. Shell  
Part of: Testimony of Mr. G.N. Beauregard, Head Office Coordinator of Operations and Budgets  
Doc. date: April 25, 1975
327. No. Toronto Hearings, Vol. IV, p. 459  
Co. Shell  
Part of: Testimony of Mr. G.N. Beauregard, Head Office Coordinator of Operations and Budgets  
Doc. date: April 25, 1975

328. No. 58631  
Co. Shell  
Part of: 58630-1  
Doc. date: October 5, 1971  
Author: E. Wende, Private Brands Manager — C.M.R.  
Subject: Pricing Structure — Beaver — Gas Marts
329. No. 58631  
Co. Shell  
Part of: 58630-1  
Doc. date: October 5, 1971  
Author: E. Wende, Private Brands Manager — C.M.R.  
Subject: Pricing Structure — Beaver — Gas Marts
330. No. 28375  
Co. Shell  
Part of: 28374-5  
Doc. date: Undated  
Author: Unknown  
Subject: Suggested Price Strategy — Branded Full Service, Branded Self-Serve, Pribrand
331. No. 58588  
Co. Shell  
Part of: 58585-8  
Doc. date: July 4, 1973  
Author: G.N. Beauregard, Retail Sales Manager — C.M.R.  
Subject: Pricing Strategy
332. No. 30649  
Co. Shell  
Part of: 30636-57  
Doc. date: May, 1972  
Author: Unknown  
Subject: Shell Canada Limited — Discussion of Motor Gasoline — Objectives/Strategies
333. No. 32995  
Co. Shell  
Part of: 32995-6  
Doc. date: October 26, 1972  
Author: A.G. Seager  
Subject: Pribrand
334. No. 32993  
Co. Shell  
Part of: 32993-4  
Doc. date: October 24, 1972  
Author: A.G. Seager  
Subject: Pribrand Strategy — Private & Confidential
335. No. Toronto Hearings, Vol. I, pp. 166-7  
Co. Shell  
Part of: Testimony of Mr. A.G. Seager, General Manager, Marketing  
Doc. date: April 22, 1975



336. No. 32908  
Co. Shell  
Part of: 32908  
Doc. date: May 4, 1970  
Author: C.F. Williams, Vice-President, Marketing  
Subject: Beaver Service Centres Limited
337. No. Toronto Hearings, Vol. IV, p. 442  
Co. Shell  
Part of: Testimony of Mr. Reynolds, Manager Corporate Accounting  
Shell  
Doc. date: April 25, 1975
338. No. 34551  
Co. Shell  
Part of: 34531-52  
Doc. date: January 11, 1973  
Author: Unknown  
Subject: Pribrand: Objectives & Strategies
339. No. Toronto Hearings, Exhibit T-9, Serial 2583-4  
Co. Shell  
Part of:  
Doc. date: April, 1975
340. No. 35352  
Co. Shell  
Part of: 35331-470  
Doc. date: January, 1973  
Author: Retail Task Force  
Subject: Retail Task Force — Background
341. No. 35449  
Co. Shell  
Part of: 35331-470  
Doc. date: January, 1973  
Author: Retail Task Force  
Subject: Retail Task Force — Background
342. No. 35450  
Co. Shell  
Part of: 35342-470  
Doc. date: January, 1973  
Author: Unknown  
Subject: Retail Task Force — Background
343. No. 38472  
Co. Shell  
Part of: 38471-7  
Doc. date: Undated  
Author: Unknown  
Subject: Shell Canada Private Brand Experience
344. No. 38472  
Co. Shell  
Part of: 38471-7  
Doc. date: Undated  
Author: Unknown  
Subject: Shell Canada Private Brand Experience

345. No. 32969  
Co. Shell  
Part of: 32969-75  
Doc. date: September 1, 1972  
Author: A.G. Seager  
Subject: Beaver-Gasmart
346. No. 34554  
Co. Shell  
Part of: 34553-5  
Doc. date: January 8, 1971  
Author: R.J. Benson, Coordinator — Retail Sales, H.O. Marketing  
Subject: Concubines in a Network Plan
347. No. 32993  
Co. Shell  
Part of: 32993-4  
Doc. date: October 24, 1972  
Author: A.G. Seager  
Subject: Pribrand Strategy — Private & Confidential
348. No. 32995  
Co. Shell  
Part of: 32995-6  
Doc. date: October 26, 1972  
Author: A.G. Seager  
Subject: Pribrand
349. No. 32995  
Co. Shell  
Part of: 32995-6  
Doc. date: October 26, 1972  
Author: A.G. Seager  
Subject: Pribrand
350. No. 34449  
Co. Shell  
Part of: 34444-9  
Doc. date: December 20, 1972  
Author: C.F. Williams, Vice-President — Marketing  
Subject: Marketing Oil Report on Price Conscious Market Segment —  
Volume Responsive Section — Second Branding — Shell  
Canada Example
351. No. 34449  
Co. Shell  
Part of: 34444-9  
Doc. date: December 20, 1972  
Author: C.F. Williams, Vice-President — Marketing  
Subject: Marketing Oil Report on Price Conscious Market Segment —  
Volume Responsive Section — Second Branding — Shell  
Canada Example

352. No. 34448  
Co. Shell  
Part of: 34444-9  
Doc. date: December 20, 1972  
Author: C.F. Williams, Vice-President — Marketing  
Subject: Marketing Oil Report on Price Conscious Market Segment —  
Volume Responsive Section — Second Branding — Shell  
Canada Example
353. No. 34374  
Co. Shell  
Part of: 34374-8  
Doc. date: Undated  
Author: Unknown  
Subject: Private Brand Market
354. No. 32174-5  
Co. Shell  
Part of: 32174-8  
Doc. date: April 13, 1972  
Author: D.W. Menzel, General Manager — Marketing  
Subject: Montreal Retail District — Pricing
355. No. 32175-6  
Co. Shell  
Part of: 32174-8  
Doc. date: April 13, 1972  
Author: D.W. Menzel, General Manager — Marketing  
Subject: Montreal Retail District — Pricing
356. No. 32176  
Co. Shell  
Part of: 32174-8  
Doc. date: April 13, 1972  
Author: D.W. Menzel, General Manager — Marketing  
Subject: Montreal Retail District — Pricing
357. No. 32176  
Co. Shell  
Part of: 32174-8  
Doc. date: April 13, 1972  
Author: D.W. Menzel, General Manager — Marketing  
Subject: Montreal Retail District — Pricing
358. No. 32176  
Co. Shell  
Part of: 32174-8  
Doc. date: April 13, 1972  
Author: D.W. Menzel, General Manager — Marketing  
Subject: Montreal Retail District — Pricing
359. No. 32176-7  
Co. Shell  
Part of: 32174-8  
Doc. date: April 13, 1972  
Author: D.W. Menzel, General Manager — Marketing  
Subject: Montreal Retail District — Pricing

360. No. 32177  
Co. Shell  
Part of: 32174-8  
Doc. date: April 13, 1972  
Author: D.W. Menzel, General Manager — Marketing  
Subject: Montreal Retail District — Pricing
361. No. 32179  
Co. Shell  
Part of: 32179-80  
Doc. date: April 18, 1972  
Author: D.W. Menzel for C.F. Williams, Vice-President — Marketing  
Subject: Montreal District Retail Pricing — Isle de Laval, Northeast and Southeast Areas
362. No. 32180  
Co. Shell  
Part of: 32179-80  
Doc. date: April 18, 1972  
Author: D.W. Menzel for C.F. Williams, Vice-President — Marketing  
Subject: Montreal District Retail Pricing — Isle de Laval, Northeast and Southeast Areas
363. No. 32180  
Co. Shell  
Part of: 32179-80  
Doc. date: April 18, 1972  
Author: D.W. Menzel for C.F. Williams, Vice-President — Marketing  
Subject: Montreal District Retail Pricing — Isle de Laval, Northeast and Southeast Areas
364. No. 32180  
Co. Shell  
Part of: 32179-80  
Doc. date: April 18, 1972  
Author: D.W. Menzel for C.F. Williams, Vice-President — Marketing  
Subject: Montreal District Retail Pricing — Isle de Laval, Northeast and Southeast Areas
365. No. 32175  
Co. Shell  
Part of: 32174-8  
Doc. date: April 13, 1972  
Author: D.W. Menzel, General Manager — Marketing  
Subject: Montreal Retail District — Pricing
366. No. 32175  
Co. Shell  
Part of: 32174-8  
Doc. date: April 13, 1972  
Author: D.W. Menzel, General Manager — Marketing  
Subject: Montreal Retail District — Pricing
367. No. 32177  
Co. Shell  
Part of: 32174-8  
Doc. date: April 13, 1972  
Author: D.W. Menzel, General Manager — Marketing  
Subject: Montreal Retail District — Pricing

368. No. 32833  
Co. Shell  
Part of: 32833  
Doc. date: October 30, 1969  
Author: C.F. Williams, Vice-President, Marketing  
Subject: Unbranded/Concubine Operation — Central Region
369. No. 30691  
Co. Shell  
Part of: 30690-4  
Doc. date: May 23, 1972  
Author: D.W. Menzel  
Subject: Branded Gasoline Retailing in Canada — Confidential
370. No. 32981  
Co. Shell  
Part of: 32981-4  
Doc. date: September 19, 1972  
Author: A.G. Seager, General Manager — Marketing  
Subject: Vancouver Unbrandeds
371. No. 38521  
Co. Shell  
Part of: 38510-23  
Doc. date: March 2, 1972  
Author: W.M.R. Retail  
Subject: W.M.R. Retail Position Paper 1972, 1973
372. No. Toronto Hearings, Vol. V, p. 513  
Co. Shell  
Part of: Testimony of Mr. J.E. Jarrel, Coordinator — Retail Sales  
Doc. date: April 28, 1975
373. No. 34374  
Co. Shell  
Part of: 34374-8  
Doc. date: Undated  
Author: Unknown  
Subject: Private Brand Market
374. No. Toronto Hearings, Vol. III, p. 371  
Co. Shell  
Part of: Testimony of Mr. C.F. Williams, Vice- President, Public Affairs  
and Corporate Planning  
Doc. date: April 24, 1975
375. No. Toronto Hearings, Vol. III, pp. 378-9  
Co. Shell  
Part of: Testimony of Mr. C.F. Williams, Vice-President, Public Affairs  
and Corporate Planning  
Doc. date: April 24, 1975
376. No. 32981  
Co. Shell  
Part of: 32981-4  
Doc. date: September 19, 1972  
Author: A.G. Seager, General Manager — Marketing  
Subject: Vancouver Unbrandeds

377. No. 32922  
Co. Shell  
Part of: 32915-22  
Doc. date: May 26, 27, 1970  
Author: Unknown  
Subject: Marketing Review — Spring Appraisal
378. No. 32920-2  
Co. Shell  
Part of: 32915-22  
Doc. date: May 26, 27, 1970  
Author: Unknown  
Subject: Marketing Review — Spring Appraisal
379. No. 28373  
Co. Shell  
Part of: 28371-3  
Doc. date: August 10, 1971  
Author: H.O. Retail Sales  
Subject: Shell Eastern Retail Meeting, Park Plaza Hotel, July 28, 1971
380. No. 32175  
Co. Shell  
Part of: 32174-8  
Doc. date: April 13, 1972  
Author: D.W. Menzel, General Manager — Marketing  
Subject: Montreal Retail District — Pricing
381. No. 28371-2  
Co. Shell  
Part of: 28371-3  
Doc. date: August 10, 1971  
Author: H.O. Retail Sales  
Subject: Shell Eastern Retail Meeting, Park Plaza Hotel, July 28, 1971
382. No. 32926  
Co. Shell  
Part of: 32926-7  
Doc. date: August 18, 1970  
Author: C.F. Williams, Vice-President, Marketing  
Subject: Retail Gasoline Pricing
383. No. 34449  
Co. Shell  
Part of: 34444-9  
Doc. date: December 20, 1972  
Author: C.F. Williams, Vice-President — Marketing  
Subject: Marketing Oil Report on Price Conscious Market Segment —  
Volume Responsive Section — Second Branding — Shell  
Canada Example
384. No. 32978  
Co. Shell  
Part of: 32976-80  
Doc. date: September 6, 1972  
Author: A.G. Seager, General Manager — Marketing  
Subject: Region Manager's Meeting, August 21-23, 1972 Murray Bay,  
Quebec

385.      No.                    38531  
            Co.                    Shell  
            Part of:                38524-34  
            Doc. date:              October 31, 1972  
            Author:                 Unknown  
            Subject:                Shell Pribrand — Eastern Marketing Region
386.      No.                    32981  
            Co.                    Shell  
            Part of:                32981-4  
            Doc. date:              September 19, 1972  
            Author:                A.G. Seager, General Manager — Marketing  
            Subject:                Vancouver Unbrandeds
387.      No.                    60122-3  
            Co.                    Gulf  
            Part of:                60110-233  
            Doc. date:              July 21, 1971  
            Author:                 Unknown  
            Subject:                Relative Profitability of Reseller Operations Versus Major  
                                 Brand Service Stations (Motor Fuel Wholesale/Retail Margins)
388.      No.                    69570  
            Co.                    Gulf  
            Part of:                69557-611  
            Doc. date:              November 30, 1972  
            Author:                R.T. Brown  
            Subject:                Presentation to Officers — November 30, 1972 — Motorist  
                                 Market 1972-1973
389.      No.                    60123  
            Co.                    Gulf  
            Part of:                60110-233  
            Doc. date:              July 21, 1971  
            Author:                 Unknown  
            Subject:                Relative Profitability of Reseller Operations Versus Major  
                                 Brand Service Stations (Motor Fuel Wholesale/Retail Margins)
390.      No.                    60018  
            Co.                    Gulf  
            Part of:                60016-30  
            Doc. date:              October 4, 1971  
            Author:                Corporate Planning and Economics Department  
            Subject:                The Motor Gasoline Reseller Market in the Prairie Provinces —  
                                 Executive Summary
391.      No.                    60025  
            Co.                    Gulf  
            Part of:                60016-30  
            Doc. date:              October 4, 1971  
            Author:                Corporate Planning and Economics Department  
            Subject:                The Motor Gasoline Reseller Market in the Prairie Provinces —  
                                 Executive Summary

392. No. 74557-8  
Co. Gulf  
Part of: 74526-643  
Doc. date: May 27, 1968  
Author: K.O. Gronsdahl, Marketing Planning & Development Group  
Subject: Urban Retail Study
393. No. 60123  
Co. Gulf  
Part of: 60110-233  
Doc. date: July 21, 1971  
Author: Unknown  
Subject: Relative Profitability of Reseller Operations Versus Major Brand Service Stations (Motor Fuel Wholesale/Retail Margins)
394. No. 71815  
Co. Gulf  
Part of: 71805-16  
Doc. date: August 20, 1965  
Author: L.R. Woolsey  
Subject: Retail Price Policy
395. No. 72574  
Co. Gulf  
Part of: 72573-657  
Doc. date: Undated  
Author: Unknown  
Subject: Pricing Policy Guidelines
396. No. 71815  
Co. Gulf  
Part of: 71805-16  
Doc. date: August 20, 1965  
Author: L.R. Woolsey  
Subject: Retail Price Policy
397. No. 71815  
Co. Gulf  
Part of: 71805-16  
Doc. date: August 20, 1965  
Author: L.R. Woolsey  
Subject: Retail Price Policy
398. No. 62021  
Co. Gulf  
Part of: 62021-31  
Doc. date: August 12, 1966  
Author: J.E.L. West  
Subject: Gasoline Pump Prices
399. No. 69421  
Co. Gulf  
Part of: 69388-462  
Doc. date: April 11, 1972  
Author: W.H. Griffin  
Subject: Price Support Policy and Strategic Guidelines for Gulf Brand Retail Outlets



400. No. 69425  
Co. Gulf  
Part of: 69388-462  
Doc. date: April 10, 1972  
Author: Head Office Planning  
Subject: Price Support Policy and Strategic Guidelines for Gulf Brand Retail Outlets
401. No. 69570  
Co. Gulf  
Part of: 69557-611  
Doc. date: November 30, 1972  
Author: R.T. Brown  
Subject: Presentation To Officers — November 30, 1972 — Motorist Market 1972-1973
402. No. 71815  
Co. Gulf  
Part of: 71805-16  
Doc. date: August 20, 1965  
Author: L.R. Woolsey  
Subject: Retail Price Policy
403. No. 60123  
Co. Gulf  
Part of: 60110-233  
Doc. date: July 21, 1971  
Author: Unknown  
Subject: Relative Profitability of Reseller Operations Versus Major Brand Service Stations (Motor Fuel Wholesale/Retail Margins)
404. No. 69570  
Co. Gulf  
Part of: 69557-611  
Doc. date: November 30, 1972  
Author: R.T. Brown  
Subject: Presentation To Officers — November 30, 1972 — Motorist Market 1972-1973
405. No. 60025  
Co. Gulf  
Part of: 60016-30  
Doc. date: October 4, 1971  
Author: Corporate Planning and Economics Department  
Subject: The Motor Gasoline Reseller Market in the Prairie Provinces — Executive Summary
406. No. 67231  
Co. Gulf  
Part of: 67191-240  
Doc. date: July 3, 1970  
Author: R.T. Van der Velde  
Subject: Retail Discount Market

407. No. 60025  
Co. Gulf  
Part of: 60016-30  
Doc. date: October 4, 1971  
Author: Corporate Planning and Economics Department  
Subject: The Motor Gasoline Reseller Market in the Prairie Provinces — Executive Summary
408. No. 67096  
Co. Gulf  
Part of: 67092-108  
Doc. date: April, 1972  
Author: Financial Planning & Control  
Subject: Organizing to Serve The P.B.D. Market
409. No. 67251  
Co. Gulf  
Part of: 67241-447  
Doc. date: Undated  
Author: Marketing Department  
Subject: 1973 Plan Motorist Market
410. No. 68285  
Co. Gulf  
Part of: 68264-571  
Doc. date: 1970  
Author: J.R. Kemple and R.T. Van der Velde  
Subject: Review of Emerging Changes in Retail Representation
411. No. 60019  
Co. Gulf  
Part of: 60016-30  
Doc. date: October 4, 1971  
Author: Corporate Planning and Economics Department  
Subject: The Motor Gasoline Reseller Market in the Prairie Provinces — Executive Summary
412. No. 60021  
Co. Gulf  
Part of: 60016-30  
Doc. date: October 4, 1971  
Author: Corporate Planning and Economics Department  
Subject: The Motor Gasoline Reseller Market in the Prairie Provinces — Executive Summary
413. No. 63521  
Co. Gulf  
Part of: 63521-3  
Doc. date: March 31, 1970  
Author: W.J. Dumsday  
Subject: Gasoline Resellers — Toronto/Hamilton Area
414. No. 68276  
Co. Gulf  
Part of: 68264-571  
Doc. date: 1970  
Author: J.R. Kemple and R.T. Van der Velde  
Subject: Review of Emerging Changes in Retail Representation

415.      No.                    72624-5  
            Co.                    Gulf  
            Part of:                72573-657  
            Doc. date:              April 11, 1972  
            Author:                 W.H. Griffin  
            Subject:               Price Support Policy and Strategic Guidelines for Gulf Brand  
                                     Retail Outlets
416.      No.                    73920  
            Co.                    Gulf  
            Part of:                73917-68  
            Doc. date:              Undated  
            Author:                 Unknown  
            Subject:               Current Issues Regarding the Retail Class of Trade
417.      No.                    67220  
            Co.                    Gulf  
            Part of:                67191-240  
            Doc. date:              July 3, 1970  
            Author:                 R.T. Van der Velde  
            Subject:               Retail Discount Market
418.      No.                    67222  
            Co.                    Gulf  
            Part of:                67191-240  
            Doc. date:              July 3, 1970  
            Author:                 R.T. Van der Velde  
            Subject:               Retail Discount Market
419.      No.                    73955  
            Co.                    Gulf  
            Part of:                73917-68  
            Doc. date:              July, 1970  
            Author:                 Planning & Development  
            Subject:               Preliminary Planning and Operational Guide- lines for Royalite  
                                     Brand Phase-Out
420.      No.                    67308-9  
            Co.                    Gulf  
            Part of:                67241-447  
            Doc. date:              Undated  
            Author:                 Unknown  
            Subject:               Summary of Main Challenges, Objectives and Related Programs  
                                     and Activities
421.      No.                    60120  
            Co.                    Gulf  
            Part of:                60110-233  
            Doc. date:              July 21, 1971  
            Author:                 Unknown  
            Subject:               Relative Profitability of Reseller Operations Versus Major  
                                     Brand Service Stations (Motor Fuel Wholesale/Retail Margins)

422.      No.                60118  
            Co.                Gulf  
            Part of:            60110-233  
            Doc. date:        July 21, 1971  
            Author:            Unknown  
            Subject:          Relative Profitability of Reseller Operations Versus Major  
                                Brand Service Stations (Motor Fuel Wholesale/Retail Margins)
423.      No.                67186-7  
            Co.                Gulf  
            Part of:            67186-90  
            Doc. date:        September 10, 1970  
            Author:            C.G. Mueller  
            Subject:          Retail Market Issues
424.      No.                60112  
            Co.                Gulf  
            Part of:            60110-233  
            Doc. date:        July 21, 1971  
            Author:            Unknown  
            Subject:          Relative Profitability of Reseller Operations Versus Major  
                                Brand Service Stations (Motor Fuel Wholesale/Retail Margins)
425.      No.                74566  
            Co.                Gulf  
            Part of:            74526-643  
            Doc. date:        May 27, 1968  
            Author:            K.O. Gronsdaahl, Marketing Planning & Development Group  
            Subject:          Urban Retail Study
426.      No.                74565  
            Co.                Gulf  
            Part of:            74526-643  
            Doc. date:        May 27, 1968  
            Author:            K.O. Gronsdaahl, Marketing Planning & Development Group  
            Subject:          Urban Retail Study
427.      No.                71529-30  
            Co.                Gulf  
            Part of:            71467-576  
            Doc. date:        September 9, 1971  
            Author:            The Reseller Market Study Task Force  
            Subject:          The Motor Gasoline Reseller Market On The Prairie Provinces
428.      No.                67186  
            Co.                Gulf  
            Part of:            67186-90  
            Doc. date:        September 10, 1970  
            Author:            C.G. Mueller  
            Subject:          Retail Market Issues
429.      No.                71531  
            Co.                Gulf  
            Part of:            71467-576  
            Doc. date:        September 9, 1971  
            Author:            The Reseller Market Study Task Force  
            Subject:          The Motor Gasoline Reseller Market On The Prairie Provinces

430. No. 71533  
Co. Gulf  
Part of: 71467-576  
Doc. date: September 9, 1971  
Author: The Reseller Market Study Task Force  
Subject: The Motor Gasoline Reseller Market On The Prairie Provinces
431. No. 60119  
Co. Gulf  
Part of: 60110-233  
Doc. date: July 21, 1971  
Author: Unknown  
Subject: Relative Profitability of Reseller Operations Versus Major Brand Service Stations (Motor Fuel Wholesale/Retail Margins)
432. No. 69427  
Co. Gulf  
Part of: 69388-462  
Doc. date: April 10, 1972  
Author: Head Office Planning  
Subject: Price Support Policy and Strategic Guidelines for Gulf Brand Retail Outlets
433. No. 69427  
Co. Gulf  
Part of: 69388-462  
Doc. date: April 10, 1972  
Author: Head Office Planning  
Subject: Price Support Policy and Strategic Guidelines for Gulf Brand Retail Outlets
434. No. 69271  
Co. Gulf  
Part of: 69251-387  
Doc. date: June 21, 1972  
Author: Head Office Motorist  
Subject: To establish price guidelines at company operated facilities
435. No. 69271  
Co. Gulf  
Part of: 69251-387  
Doc. date: June 21, 1972  
Author: Head Office Motorist  
Subject: To establish price guidelines at company operated facilities
436. No. 69268  
Co. Gulf  
Part of: 69251-387  
Doc. date: June 21, 1972  
Author: Head Office Motorist  
Subject: To establish price guidelines at company operated facilities

437.      No.                    66186  
            Co.                    Gulf  
            Part of:                66173-267  
            Doc. date:              October 4, 1971  
            Author:                 G.A. Bannerman, Secretary, Refined Products Operations  
   Committee  
            Subject:               Motor Gasoline Reseller Market — Prairies
438.      No.                    72354  
            Co.                    Gulf  
            Part of:                72344-397  
            Doc. date:              September 30, 1969  
            Author:                 W.S. McBride  
            Subject:               Analysis of Retail Gasoline Pricing
439.      No.                    67231-2  
            Co.                    Gulf  
            Part of:                67191-240  
            Doc. date:              July 3, 1970  
            Author:                 R.T. Van der Velde  
            Subject:               Retail Discount Market
440.      No.                    64957  
            Co.                    Gulf  
            Part of:                64952-5012  
            Doc. date:              June 1970  
            Author:                 Refined Products Operations Committee  
            Subject:               Corporate Pricing Policy Status Report June, 1970
441.      No.                    72521  
            Co.                    Gulf  
            Part of:                72516-72  
            Doc. date:              June 12, 1973  
            Author:                 Unknown  
            Subject:               Motorist Market Strategy
442.      No.                    72630  
            Co.                    Gulf  
            Part of:                72573-657  
            Doc. date:              April 10, 1972  
            Author:                 Head Office Planning  
            Subject:               Price Support Policy and Strategic Guidelines for Gulf Brand  
   Retail Outlets
443.      No.                    77114-5  
            Co.                    Gulf  
            Part of:                77114-5  
            Doc. date:              July 4, 1972  
            Author:                 T.B. Simms/S.F. Ralph  
            Subject:               Implications of the Competition Act
444.      No.                    75095  
            Co.                    Gulf  
            Part of:                75093-130  
            Doc. date:              May 8, 1972  
            Author:                 T.B. Simms  
            Subject:               Commission Operation — Shell Oil

445. No. 75095  
Co. Gulf  
Part of: 75093-100  
Doc. date: May 8, 1972  
Author: T.B. Simms  
Subject: Commission Operation — Shell Oil
446. No. 75093  
Co. Gulf  
Part of: 75093-130  
Doc. date: February 22, 1972  
Author: S.F. Ralph  
Subject: Competitive Information — Shell
447. No. 67206  
Co. Gulf  
Part of: 67191-240  
Doc. date: July 3, 1970  
Author: R.T. Van der Velde  
Subject: Retail Discount Market
448. No. 67222  
Co. Gulf  
Part of: 67191-240  
Doc. date: July 3, 1970  
Author: R.T. Van der Velde  
Subject: Retail Discount Market
449. No. 67200  
Co. Gulf  
Part of: 67191-240  
Doc. date: July 3, 1970  
Author: R.T. Van der Velde  
Subject: Retail Discount Market
450. No. 73930  
Co. Gulf  
Part of: 73917-68  
Doc. date: Undated  
Author: Unknown  
Subject: Current Issues Regarding the Retail Class of Trade
451. No. 73931  
Co. Gulf  
Part of: 73917-68  
Doc. date: Undated  
Author: Unknown  
Subject: Current Issues Regarding the Retail Class of Trade
452. No. 67198-9  
Co. Gulf  
Part of: 67191-240  
Doc. date: July 3, 1970  
Author: R.T. Van der Velde  
Subject: Retail Discount Market

453. No. 66958-9  
Co. Gulf  
Part of: 66958-87  
Doc. date: October 2, 1972  
Author: R.T. Van der Velde  
Subject: Re-Evaluation of Second Brand Operations
454. No. 66960-1  
Co. Gulf  
Part of: 66958-87  
Doc. date: October 2, 1972  
Author: R.T. Van der Velde  
Subject: Re-Evaluation of Second Brand Operations
455. No. 66962-3  
Co. Gulf  
Part of: 66958-87  
Doc. date: October 2, 1972  
Author: R.T. Van der Velde  
Subject: Re-Evaluation of Second Brand Operations
456. No. 72354  
Co. Gulf  
Part of: 72344-397  
Doc. date: August 6, 1969  
Author: W.S. McBride  
Subject: Retail Gasoline Pricing
457. No. 75024  
Co. Gulf  
Part of: 74909-5024  
Doc. date: February 11, 1972  
Author: Marketing Department  
Subject: 1972 Market Plan — Motorist Market — All Canada
458. No. 45784  
Co. Texaco  
Part of: 45784  
Doc. date: December 1, 1972  
Author: Unknown  
Subject: Summary — All Divisions — Type of Facility (All Companies — Unbranded, Company Controlled/ Self-Serve/Car Wash — Number & Estimated Volume)
459. No. 69581-3  
Co. Gulf  
Part of: 69557-611  
Doc. date: November 30, 1972  
Author: R.T. Brown  
Subject: Presentation To Officers — November 30, 1972 — Motorist Market 1972-1973
460. No. 75133  
Co. Gulf  
Part of: 75132-58  
Doc. date: Undated  
Author: Unknown  
Subject: Pricing Policy Guidelines



461. No. 63885  
Co. Gulf  
Part of: 63884-919  
Doc. date: March 1, 1971  
Author: O.J. Nebel  
Subject: Price Recommendations — Eastern Canada (Imported Crude Supply Area)
462. No. 71010-11  
Co. Gulf  
Part of: 71005-71069  
Doc. date: November 20, 1969 and October 27, 1969  
Author: O.J. Nebel and C.W. Fitzwilliam  
Subject: Minimum Commissions — Retail Outlets and Request for Price Approval, All Retail Accounts on G.C.P.
463. No. 69451  
Co. Gulf  
Part of: 69388-462  
Doc. date: December 23, 1970  
Author: C.G. Walker  
Subject: Request for Price Approval — Ontario Division — All Areas — All Retail Accounts on G.C.P.
464. No. 70983-5  
Co. Gulf  
Part of: 70978-71004  
Doc. date: May 3, 1971  
Author: C.R. Bebee/C.G. Walker  
Subject: Request for Price Approval — All Dealers in the City of Lethbridge, Alta.
465. No. 70979-81  
Co. Gulf  
Part of: 70978-71004  
Doc. date: June 21, 1971  
Author: C.R. Bebee/O.J. Nebel  
Subject: Request for Price Approval — All Dealers in the Town of Bonnyville, Alta.
466. No. 69432  
Co. Gulf  
Part of: 69388-462  
Doc. date: April 10, 1972  
Author: Head Office Planning  
Subject: Price Support Policy and Strategic Guidelines for Gulf Brand Retail Outlets
467. No. 67272  
Co. Gulf  
Part of: 67241-447  
Doc. date: Undated  
Author: Marketing Department  
Subject: 1973 Plan Motorist Market

468.      No.                    69431-2  
            Co.                    Gulf  
            Part of:                69388-462  
            Doc. date:              April 10, 1972  
            Author:                 Head Office Planning  
            Subject:               Price Support Policy and Strategic Guidelines for Gulf Brand  
                                 Retail Outlets
469.      No.                    69581  
            Co.                    Gulf  
            Part of:                69557-611  
            Doc. date:              November 30, 1972  
            Author:                 R.T. Brown  
            Subject:               Presentation To Officers — November 30, 1972 — Motorist  
                                 Market 1972-1973
470.      No.                    69431  
            Co.                    Gulf  
            Part of:                69388-462  
            Doc. date:              April 10, 1972  
            Author:                 Head Office Planning  
            Subject:               Price Support Policy and Strategic Guidelines for Gulf Brand  
                                 Retail Outlets
471.      No.                    69421-60  
            Co.                    Gulf  
            Part of:                69388-462  
            Doc. date:              April 10 and 11, 1972  
            Author:                 W.H. Griffin and Head Office Planning  
            Subject:               Price Support Policy and Strategic Guidelines for Gulf Brand  
                                 Retail Outlets
472.      No.                    70649-60  
            Co.                    Gulf  
            Part of:                70649-77  
            Doc. date:              September 6, 1972  
            Author:                 R.T. Brown  
            Subject:               Price Support Policy and Strategic Guidelines — Gulf Branded  
                                 Retail Outlets
473.      No.                    70651-2  
            Co.                    Gulf  
            Part of:                70649-77  
            Doc. date:              September 6, 1972  
            Author:                 R.T. Brown  
            Subject:               Price Support Policy and Strategic Guidelines — Gulf Branded  
                                 Retail Outlets
474.      No.                    70653-4  
            Co.                    Gulf  
            Part of:                70649-77  
            Doc. date:              September 6, 1972  
            Author:                 R.T. Brown  
            Subject:               Price Support Policy and Strategic Guidelines — Gulf Branded  
                                 Retail Outlets

475.      No.                70653  
            Co.                Gulf  
            Part of:            70649-77  
            Doc. date:          September 6, 1972  
            Author:             R.T. Brown  
            Subject:            Price Support Policy and Strategic Guidelines — Gulf Branded  
                                 Retail Outlets
476.      No.                70654  
            Co.                Gulf  
            Part of:            70649-77  
            Doc. date:          September 6, 1972  
            Author:             R.T. Brown  
            Subject:            Price Support Policy and Strategic Guidelines — Gulf Branded  
                                 Retail Outlets
477.      No.                70649  
            Co.                Gulf  
            Part of:            70649-77  
            Doc. date:          September 6, 1972  
            Author:             R.T. Brown  
            Subject:            Price Support Policy and Strategic Guidelines — Gulf Branded  
                                 Retail Outlets
478.      No.                69586  
            Co.                Gulf  
            Part of:            69557-611  
            Doc. date:          November 30, 1972  
            Author:             R.T. Brown  
            Subject:            Presentation To Officers — November 30, 1972 — Motorist  
                                 Market 1972-1973
479.      No.                70654-5  
            Co.                Gulf  
            Part of:            70649-77  
            Doc. date:          September 6, 1972  
            Author:             R.T. Brown  
            Subject:            Price Support Policy and Strategic Guidelines — Gulf Branded  
                                 Retail Outlets
480.      No.                69435  
            Co.                Gulf  
            Part of:            69388-462  
            Doc. date:          April 10, 1972  
            Author:             Head Office Planning  
            Subject:            Price Support Policy and Strategic Guidelines for Gulf Brand  
                                 Retail Outlets
481.      No.                75084  
            Co.                Gulf  
            Part of:            75061-84  
            Doc. date:          June 13, 1972  
            Author:             D.P. Poscente  
            Subject:            Ottawa Pricing

482. No. 69404-5  
Co. Gulf  
Part of: 69388-462  
Doc. date: March 2, 1973  
Author: W.H. Griffin  
Subject: Response Pricing Policy
483. No. 69421-2  
Co. Gulf  
Part of: 69388-462  
Doc. date: April 11, 1972  
Author: W.H. Griffin  
Subject: Price Support Policy and Strategic Guide- lines for Gulf Brand Retail Outlets
484. No. 72631  
Co. Gulf  
Part of: 72573-657  
Doc. date: April 10, 1972  
Author: Head Office Planning  
Subject: Price Support Policy and Strategic Guide- lines for Gulf Brand Retail Outlets
485. No. 69570  
Co. Gulf  
Part of: 69557-611  
Doc. date: November 30, 1972  
Author: R.T. Brown  
Subject: Presentation To Officers — November 30, 1972 — Motorist Market 1972-1973
486. No. 70654  
Co. Gulf  
Part of: 70649-77  
Doc. date: September 6, 1972  
Author: R.T. Brown  
Subject: Price Support Policy and Strategic Guidelines — Gulf Branded Retail Outlets
487. No. 73796  
Co. Gulf  
Part of: 73790-818  
Doc. date: January, 1972  
Author: Marketing Department  
Subject: Profitability of Gasoline Sales to Resellers and Branded Markets Prairie Provinces
488. No. 69429  
Co. Gulf  
Part of: 69388-462  
Doc. date: April 10, 1972  
Author: Head Office Planning  
Subject: Price Support Policy and Strategic Guidelines for Gulf Brand Retail Outlets

489.      No.                    69429  
            Co.                    Gulf  
            Part of:                69388-462  
            Doc. date:              April 10, 1972  
            Author:                 Head Office Planning  
            Subject:               Price Support Policy and Strategic Guidelines for Gulf Brand  
                                     Retail Outlets
490.      No.                    70652  
            Co.                    Gulf  
            Part of:                70649-77  
            Doc. date:              September 6, 1972  
            Author:                 R.T. Brown  
            Subject:               Price Support Policy and Strategic Guidelines — Gulf Branded  
                                     Retail Outlets
491.      No.                    72746  
            Co.                    Gulf  
            Part of:                72712-47  
            Doc. date:              May 8, 1972  
            Author:                 O.J. Kennedy  
            Subject:               Price Support Policy and Strategic Guidelines for Gulf Brand  
                                     Retail Outlets
492.      No.                    70653-4  
            Co.                    Gulf  
            Part of:                70649-77  
            Doc. date:              September 6, 1972  
            Author:                 R.T. Brown  
            Subject:               Price Support Policy and Strategic Guidelines — Gulf Branded  
                                     Retail Outlets
493.      No.                    71065-7  
            Co.                    Gulf  
            Part of:                71005-69  
            Doc. date:              Undated  
            Author:                 Unknown  
            Subject:               Sault Ste. Marie — Motor Fuel Market
494.      No.                    71036  
            Co.                    Gulf  
            Part of:                71005-69  
            Doc. date:              August 11, 1970  
            Author:                 O.J. Nebel  
            Subject:               Retail Price Situation Bonnyville, Alberta
495.      No.                    71039  
            Co.                    Gulf  
            Part of:                71005-69  
            Doc. date:              September 2, 1970  
            Author:                 M.E. MacGougan  
            Subject:               S.D. 122 # 1310P/70 Bonnyville, Alberta R.R.P. — Support

496.      No.                    136596  
            Co.                    Gulf  
            Part of:                136595-9  
            Doc. date:              May 8, 1974  
            Author:                 Unknown  
            Subject:                Product Pricing Committee, Minutes of Meeting, May 8, 1974  
                                    (Product Price Change Recommenda- tions, Commercial Con-  
                                    sumer & Consumer Price VS Dealer Tankwagon)
497.      No.                    71038  
            Co.                    Gulf  
            Part of:                71005-69  
            Doc. date:              July 31, 1970  
            Author:                O.J. Nebel  
            Subject:                Request for Price Approval No. 1310P Covering Proposed R.R.P.  
                                    for Dealers in Bonnyville, Alberta
498.      No.                    71037  
            Co.                    Gulf  
            Part of:                71005-69  
            Doc. date:              August 10, 1970  
            Author:                C.R. Bebee  
            Subject:                Request for Price Approval No. 1310P, Proposed R.R.P.  
                                    Bonnyville
499.      No.                    77299  
            Co.                    Gulf  
            Part of:                77287-99  
            Doc. date:              March 26, 1973  
            Author:                M.S. Binning  
            Subject:                Motorist Market, Eastern Area — Trenton, Peterborough
500.      No.                    71029  
            Co.                    Gulf  
            Part of:                71005-69  
            Doc. date:              July 27, 1970  
            Author:                A.L. Wilson/C.R. Bebee/O.J. Nebel  
            Subject:                Request for Price Approval — All Dealers in the Town of Bon-  
                                    nyville, Alberta
501.      No.                    79223  
            Co.                    Gulf  
            Part of:                79223-42  
            Doc. date:              July 5, 1972  
            Author:                R.B. Collins  
            Subject:                Sault Ste. Marie Study
502.      No.                    79171  
            Co.                    Gulf  
            Part of:                79171-204  
            Doc. date:              April 11, 1972  
            Author:                W.H. Griffin  
            Subject:                Price Support Policy and Strategic Guidelines for Gulf Brand  
                                    Retail Outlets

503.      No.                79224  
            Co.                Gulf  
            Part of:            79223-42  
            Doc. date:          July 5, 1972  
            Author:             R.B. Collins  
            Subject:            Sault Ste. Marie Study
504.      No.                71064-9  
            Co.                Gulf  
            Part of:            71005-69  
            Doc. date:          Undated  
            Author:             Unknown  
            Subject:            Sault Ste. Marie — Motor Fuel Market
505.      No.                79232  
            Co.                Gulf  
            Part of:            79223-42  
            Doc. date:          July 5, 1972  
            Author:             R.B. Collins  
            Subject:            Sault Ste. Marie Study
506.      No.                79229  
            Co.                Gulf  
            Part of:            79223-42  
            Doc. date:          July 5, 1972  
            Author:             R.B. Collins  
            Subject:            Sault Ste. Marie Study
507.      No.                79232  
            Co.                Gulf  
            Part of:            79223-42  
            Doc. date:          July 5, 1972  
            Author:             R.B. Collins  
            Subject:            Sault Ste. Marie Study
508.      No.                69398  
            Co.                Gulf  
            Part of:            69388-462  
            Doc. date:          May 8, 1973  
            Author:             W.H. Griffin  
            Subject:            Pricing Strategy
509.      No.                69403  
            Co.                Gulf  
            Part of:            69388-462  
            Doc. date:          March 2, 1973  
            Author:             W.H. Griffin  
            Subject:            Response Pricing Policy
510.      No.                68786  
            Co.                Gulf  
            Part of:            68786-99  
            Doc. date:          May 7, 1973  
            Author:             W.H. Griffin  
            Subject:            Motorist Marketing Letter April 1972

511. No. 69398-9  
Co. Gulf  
Part of: 69388-462  
Doc. date: May 8, 1973  
Author: W.H. Griffin  
Subject: Pricing Strategy
512. No. 72814  
Co. Gulf  
Part of: 72768-922  
Doc. date: July 6, 1973  
Author: Unknown  
Subject: P.B.D. Price Guidelines — Prairies, Ontario & Quebec and Posted Gasoline Prices in Ontario
513. No. Journal of Law and Economics pp. 133-4  
Part of: "Predatory Price Cutting, Notes and Comments"  
Doc. date: April, 1972  
Author: B. Yamey
514. No. Journal of Law and Economics p. 137  
Part of: "Predatory Price Cutting, Notes and Comments"  
Doc. date: April, 1972  
Author: B. Yamey
515. No. Journal of Law and Economics p. 135  
Part of: "Predatory Price Cutting, Notes and Comments"  
Doc. date: April, 1972  
Author: B. Yamey
516. No. Ontario Royal Commission on Petroleum Products Pricing —  
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Co. Gulf  
Part of: Testimony of Mr. W.H. Griffen
517. No. 69577  
Co. Gulf  
Part of: 69557-611  
Doc. date: November 30, 1972  
Author: R.T. Brown  
Subject: Presentation To Officers — November 30, 1972 — Motorist Market 1972-1973
518. No. 46255  
Co. Texaco  
Part of: 46255-60  
Doc. date: March 18, 1969  
Author: O.C. Cleyn  
Subject: Competition Prices
519. No. Toronto Hearings, Vol. VI, p. 626  
Co. Texaco  
Part of: Testimony of Mr. J.E. King, Vice-President Public Affairs  
Doc. date: April 29, 1975



520.      No.                    50647  
            Co.                    Texaco  
            Part of:                50646-53  
            Doc. date:               May 15, 1959  
            Author:                  C.A. Bengough  
            Subject:                Organization — Pricing
521.      No.                    46203  
            Co.                    Texaco  
            Part of:                46203-19  
            Doc. date:               January 6, 1970  
            Author:                  R. Krantz  
            Subject:                Products and Prices — Competitive Prices — B.C. Division
522.      No.                    46208  
            Co.                    Texaco  
            Part of:                46203-19  
            Doc. date:               January 6, 1970  
            Author:                  N.E. Taylor  
            Subject:                Products and Prices — Competitive Prices
523.      No.                    46213  
            Co.                    Texaco  
            Part of:                46203-19  
            Doc. date:               January 9, 1970  
            Author:                  F.D. Connors  
            Subject:                D.T.W. Prices on Gasoline East of N.O.P. Line
524.      No.                    55966  
            Co.                    Texaco  
            Part of:                55955-69  
            Doc. date:               September 3, 1971  
            Author:                  J.C. Wattie  
            Subject:                Significant Developments or Activities — Prices and Cost Changes
525.      No.                    55966  
            Co.                    Texaco  
            Part of:                55955-69  
            Doc. date:               September 3, 1971  
            Author:                  J.C. Wattie  
            Subject:                Significant Developments or Activities — Prices and Cost Changes
526.      No.                    55933  
            Co.                    Texaco  
            Part of:                55933-4  
            Doc. date:               September 24, 1971  
            Author:                  J.C. Wattie  
            Subject:                Significant Developments or Activities — Prices and Cost Changes

527. No. 55967  
Co. Texaco  
Part of: 55955-69  
Doc. date: September 3, 1971  
Author: J.C. Wattie  
Subject: Significant Developments or Activities — Prices and Cost Changes
528. No. 46255  
Co. Texaco  
Part of: 46255-60  
Doc. date: March 18, 1969  
Author: O.C. Cleyn  
Subject: Competition Prices
529. No. 46255  
Co. Texaco  
Part of: 46255-60  
Doc. date: March 18, 1969  
Author: O.C. Cleyn  
Subject: Competition Prices
530. No. 46256  
Co. Texaco  
Part of: 46255-60  
Doc. date: March 18, 1969  
Author: O.C. Cleyn  
Subject: Competition Prices
531. No. 8789  
Co. Texaco  
Part of: 8789  
Doc. date: June 22, 1970  
Author: Unknown  
Subject: Quebec Division — General Pricing Guide Lines
532. No. 8679  
Co. Texaco  
Part of: 8678-85  
Doc. date: March 1, 1972  
Author: A.F.D.'E.  
Subject: Marketing — Price Practices — Quebec Division
533. No. 58392-3  
Co. Texaco  
Part of: 58389-94  
Doc. date: June 14, 1971  
Author: Ontario Division  
Subject: Pricing Philosophy and Authority
534. No. 57769  
Co. Texaco  
Part of: 57769-70  
Doc. date: February 17, 1971  
Author: J.E. King, Vice-President  
Subject: Major Objectives — Report on 1970

535.      No.                    55956  
            Co.                    Texaco  
            Part of:                55955-69  
            Doc. date:               September 8, 1971  
            Author:                  A.G. Farquharson  
            Subject:                Commentary Sales
536.      No.                    58352  
            Co.                    Texaco  
            Part of:                58346-57  
            Doc. date:               September 2, 1971  
            Author:                  HMJ  
            Subject:                Marketing — Consignment Plan Marketing — Retail Assistance Plan
537.      No.                    55975  
            Co.                    Texaco  
            Part of:                55970-78  
            Doc. date:               September 10, 1971  
            Author:                  J.I. Mingay  
            Subject:                Significant Developments or Activities — Prices Cost Changes
538.      No.                    55933-4  
            Co.                    Texaco  
            Part of:                55933-4  
            Doc. date:               September 24, 1971  
            Author:                  J.C. Wattie  
            Subject:                Significant Developments or Activities — Prices and Cost Changes
539.      No.                    46280  
            Co.                    Texaco  
            Part of:                46280-1  
            Doc. date:               January 31, 1968  
            Author:                  J.E. King  
            Subject:                Pricing Policy: Following of Price Leads by Other Majors
540.      No.                    46280  
            Co.                    Texaco  
            Part of:                46280-1  
            Doc. date:               January 31, 1968  
            Author:                  J.E. King  
            Subject:                Pricing Policy: Following of Price Leads by Other Majors
541.      No.                    46280  
            Co.                    Texaco  
            Part of:                46280-1  
            Doc. date:               January 31, 1968  
            Author:                  J.E. King  
            Subject:                Pricing Policy: Following of Price Leads by Other Majors

542.      No.                    46276  
            Co.                    Texaco  
            Part of:                46276-7  
            Doc. date:               February 14, 1968  
            Author:                  J.E. King  
            Subject:                Pricing Policies of the Majors — Recommendation to Follow  
   Imperial's Practices
543.      No.                    46278  
            Co.                    Texaco  
            Part of:                46278-9  
            Doc. date:               February 7, 1968  
            Author:                  J.C. Wattie  
            Subject:                The Ontario Price Situation
544.      No.                    46276  
            Co.                    Texaco  
            Part of:                46276-7  
            Doc. date:               February 14, 1968  
            Author:                  J.E. King  
            Subject:                Pricing Policies of the Majors — Recommendation to Follow  
   Imperial's Practices
545.      No.                    46276  
            Co.                    Texaco  
            Part of:                46276-7  
            Doc. date:               February 14, 1968  
            Author:                  J.E. King  
            Subject:                Pricing Policies of the Majors — Recommendation to Follow  
   Imperial's Practices
546.      No.                    46279  
            Co.                    Texaco  
            Part of:                46278-9  
            Doc. date:               February 7, 1968  
            Author:                  J.C. Wattie  
            Subject:                The Ontario Price Situation
547.      No.                    46275  
            Co.                    Texaco  
            Part of:                46275  
            Doc. date:               February 12, 1968  
            Author:                  J.E. King  
            Subject:                Pricing Policy for the Ontario Division
548.      No.                    46261  
            Co.                    Texaco  
            Part of:                46261-2  
            Doc. date:               February 28, 1968  
            Author:                  J.E. King, Vice-President  
            Subject:                Products and Prices — Posted Price Changes

549. No. 46276-7  
Co. Texaco  
Part of: 46276-7  
Doc. date: February 14, 1968  
Author: J.E. King  
Subject: Pricing Policies of the Majors — Recommendation to Follow Imperial's Practices
550. No. 46263  
Co. Texaco  
Part of: 46263  
Doc. date: February 27, 1968  
Author: J.E. King, Vice-President  
Subject: Posted Price Changes — Motor Gasoline — Province of Ontario
551. No. 46276  
Co. Texaco  
Part of: 46276-7  
Doc. date: February 14, 1968  
Author: J.E. King  
Subject: Pricing Policies of the Majors — Recommendation to Follow Imperial's Practices
552. No. 46234  
Co. Texaco  
Part of: 46232-4  
Doc. date: December 22, 1969  
Author: J.C. Wattie  
Subject: Gasoline Retail Prices and Dealer Margins
553. No. 46203-19  
Co. Texaco  
Part of: 46203-19  
Doc. date: Various, January, 1970  
Author: Various  
Subject: Products and Prices — Competitive Prices
554. No. 46198  
Co. Texaco  
Part of: 46198  
Doc. date: January 30, 1970  
Author: J.E. King  
Subject: Monitoring of Price Movements all Companies — all Products
555. No. 46275  
Co. Texaco  
Part of: 46275  
Doc. date: February 12, 1968  
Author: J.E. King  
Subject: Pricing Policy for the Ontario Division
556. No. 56444  
Co. Texaco  
Part of: 56444-60  
Doc. date: October 10, 1972  
Author: H.M. James  
Subject: Shell's Commission Agent Agreement

557. No. 54619-20  
Co. Texaco  
Part of: 54608-39  
Doc. date: November 27, 1972  
Author: F.P.M.  
Subject: Distribution Development Leases — Competitors
558. No. 56395-440  
Co. Texaco  
Part of: 56395-440  
Doc. date: January 4, 1973  
Author: R. Krantz  
Subject: Service Stations — General — Agency Agreements
559. No. 56528-66  
Co. Texaco  
Part of: 56528-66  
Doc. date: 1970  
Author: J.N. Duquette, P.G. Leduc, P.S. Gravel, M.A. Bertrand, G. Bérubé, C. Legault  
Subject: Survey — Shell Retail Activities
560. No. 56567-619  
Co. Texaco  
Part of: 56567-619  
Doc. date: 1972  
Author: Ontario Division — District 1 - Ottawa  
Subject: A Report on the Debrand and Jobber Effect Retail Price Situation on the Ottawa Market in the City of Ottawa
561. No. 56056-85  
Co. Texaco  
Part of: 56056-85  
Doc. date: Various, April, 1973  
Author: Various  
Subject: Marketing Plan 1973 — Sales Reporting
562. No. 56872-88  
Co. Texaco  
Part of: 56872-94  
Doc. date: July 20, 1972  
Author: C.B.  
Subject: Marketing Plan 1972 Evaluation of Competition Activities
563. No. 46220-9  
Co. Texaco  
Part of: 46220-9  
Doc. date: Various, December, 1969  
Author: Various  
Subject: Retail Pump Prices

564. No. 46203-19  
Co. Texaco  
Part of: 46203-19  
Doc. date: Various, January, 1970  
Author: Various  
Subject: Products and Prices — Competitive Prices
565. No. 49721  
Co. Texaco  
Part of: 49720-1  
Doc. date: April 25, 1972  
Author: Unknown  
Subject: Competitors — Gulf Oil Company
566. No. 49721  
Co. Texaco  
Part of: 49720-1  
Doc. date: April 25, 1972  
Author: Unknown  
Subject: Competitors — Gulf Oil Company
567. No. 49746  
Co. Texaco  
Part of: 49745-56  
Doc. date: October 9, 1972  
Author: Unknown  
Subject: Competitors — Imperial Oil Company
568. No. 49745  
Co. Texaco  
Part of: 49745-56  
Doc. date: October 31, 1972  
Author: J.E. King  
Subject: Competitors — Imperial Oil Company
569. No. 49754  
Co. Texaco  
Part of: 49745-56  
Doc. date: April 25, 1972  
Author: J.E. King, Vice-President (Ontario)  
Subject: Competitors — Imperial Oil Marketing Structure "Supply Export"
570. No. 57440  
Co. Texaco  
Part of: 57436-41  
Doc. date: November 22, 1962  
Author: J.D. Thordarson, Analyst; P.M. Turner  
Subject: Current Problems in the Retail Pricing of Gasoline
571. No. 57440  
Co. Texaco  
Part of: 57436-41  
Doc. date: November 22, 1962  
Author: J.D. Thordarson, Analyst; P.M. Turner  
Subject: Current Problems in the Retail Pricing of Gasoline

572.      No.                    57439  
            Co.                    Texaco  
            Part of:                57436-41  
            Doc. date:               November 22, 1962  
            Author:                  J.D. Thordarson, Analyst; P.M. Turner  
            Subject:                 Current Problems in the Retail Pricing of Gasoline
573.      No.                    57439  
            Co.                    Texaco  
            Part of:                57436-41  
            Doc. date:               November 22, 1962  
            Author:                  J.D. Thordarson, Analyst; P.M. Turner  
            Subject:                 Current Problems in the Retail Pricing of Gasoline
574.      No.                    57439  
            Co.                    Texaco  
            Part of:                57436-41  
            Doc. date:               November 22, 1962  
            Author:                  J.D. Thordarson, Analyst; P.M. Turner  
            Subject:                 Current Problems in the Retail Pricing of Gasoline
575.      No.                    46243  
            Co.                    Texaco  
            Part of:                46243-8  
            Doc. date:               November 19, 1969  
            Author:                  J.E. King  
            Subject:                 Ontario Division — Price Information
576.      No.                    58389  
            Co.                    Texaco  
            Part of:                58389-94  
            Doc. date:               June 14, 1971  
            Author:                  Ontario Division  
            Subject:                 Pricing Philosophy and Authority
577.      No.                    8786-7  
            Co.                    Texaco  
            Part of:                8786-8  
            Doc. date:               April 7, 1972  
            Author:                  R. Krantz  
            Subject:                 Service Stations — General
578.      No.                    8787  
            Co.                    Texaco  
            Part of:                8786-8  
            Doc. date:               April 7, 1972  
            Author:                  R. Krantz  
            Subject:                 Service Stations — General
579.      No.                    45779-80  
            Co.                    Texaco  
            Part of:                45779-83  
            Doc. date:               Undated  
            Author:                  Unknown  
            Subject:                 Gasoline Picture



580. No. 58391  
Co. Texaco  
Part of: 58389-94  
Doc. date: June 14, 1971  
Author: Ontario Division  
Subject: Pricing Philosophy and Authority
581. No. 8786  
Co. Texaco  
Part of: 8786-8  
Doc. date: April 7, 1972  
Author: R. Krantz  
Subject: Service Stations — General
582. No. 58384  
Co. Texaco  
Part of: 58383-6  
Doc. date: June 28, 1972  
Author: R. Krantz  
Subject: Price History and Philosophy
583. No. 45781  
Co. Texaco  
Part of: 45779-83  
Doc. date: Undated  
Author: Unknown  
Subject: Gasoline Picture
584. No. 45782  
Co. Texaco  
Part of: 45779-83  
Doc. date: Undated  
Author: Unknown  
Subject: Gasoline Picture
585. No. 53618  
Co. Texaco  
Part of: 53618  
Doc. date: August 15, 1972  
Author: J.C. Wattie, General Manager  
Subject: Significant Developments — Retail Price Situation Across Canada
586. No. 50278  
Co. Texaco  
Part of: 50278-9  
Doc. date: April 25, 1972  
Author: J.C. Wattie, General Manager  
Subject: Competitive Activities — General
587. No. 56741  
Co. Texaco  
Part of: 56677-750  
Doc. date: March 17, 1972  
Author: R. Krantz  
Subject: Service Stations — General — Price Policy and Philosophy

588. No. 8786  
Co. Texaco  
Part of: 8786-8  
Doc. date: April 7, 1972  
Author: R. Krantz  
Subject: Service Stations — General
589. No. 8787  
Co. Texaco  
Part of: 8786-8  
Doc. date: April 7, 1972  
Author: R. Krantz  
Subject: Service Stations — General
590. No. 8786  
Co. Texaco  
Part of: 8786-8  
Doc. date: April 7, 1972  
Author: R. Krantz  
Subject: Service Stations — General
591. No. 8789  
Co. Texaco  
Part of: 8789  
Doc. date: June 22, 1970  
Author: Unknown  
Subject: Quebec Division — General Pricing Guide Lines
592. No. 58352  
Co. Texaco  
Part of: 58346-57  
Doc. date: September 2, 1971  
Author: H.M.J.  
Subject: Marketing — Consignment Plan Marketing — Retail Assistance Plan
593. No. 58384  
Co. Texaco  
Part of: 58383-6  
Doc. date: June 28, 1972  
Author: R. Krantz  
Subject: Price History and Philosophy
594. No. 58385  
Co. Texaco  
Part of: 58383-6  
Doc. date: June 28, 1972  
Author: R. Krantz  
Subject: Price History and Philosophy
595. No. 8786-7  
Co. Texaco  
Part of: 8786-8  
Doc. date: April 7, 1972  
Author: R. Krantz  
Subject: Service Stations — General

596. No. 56742  
Co. Texaco  
Part of: 56677-750  
Doc. date: March 17, 1972  
Author: R. Krantz  
Subject: Service Stations — General — Price Policy and Philosophy
597. No. 53618  
Co. Texaco  
Part of: 53618  
Doc. date: August 15, 1972  
Author: J.C. Wattie, General Manager  
Subject: Significant Developments — Retail Price Situation Across Canada
598. No. Toronto Hearings, Vol. VII, p. 756  
Co. Texaco  
Part of: Testimony of Mr. R. Krantz, Assistant General Manager — Retail  
Doc. date: April 30, 1975
599. No. 58385  
Co. Texaco  
Part of: 58383-6  
Doc. date: June 28, 1972  
Author: R. Krantz  
Subject: Price History and Philosophy
600. No. 56627-8  
Co. Texaco  
Part of: 56625-50  
Doc. date: February 15, 1962  
Author: Unknown  
Subject: Dealer Assistance Plan
601. No. 56635  
Co. Texaco  
Part of: 56625-50  
Doc. date: Undated  
Author: Unknown  
Subject: Dealer Assistance Plan
602. No. 56634  
Co. Texaco  
Part of: 56625-50  
Doc. date: Undated  
Author: Unknown  
Subject: Dealer Assistance Plan
603. No. 53761-6  
Co. Texaco  
Part of: 53759-70A  
Doc. date: January 5, 1971  
Author: Sales Department Executive Offices  
Subject: Products and Prices — Price Policies and Authorizations Retail Gasolines

604. No. 53756  
Co. Texaco  
Part of: 53756-7  
Doc. date: January 12, 1972  
Author: D.F.B. — Law Department  
Subject: Products and Prices — Pricing Policies and Authorizations  
Retail Gasolines
605. No. 53762  
Co. Texaco  
Part of: 53759-70A  
Doc. date: January 5, 1971  
Author: Sales Department Executive Offices  
Subject: Products and Prices — Price Policies and Authorizations Retail  
Gasolines
606. No. Toronto Hearings, Vol. VII, p. 820  
Co. Texaco  
Part of: Testimony of Mr. J.C. Wattie, Vice-President Sales and General  
Manager  
Doc. date: April 30, 1975
607. No. 46240  
Co. Texaco  
Part of: 46235-42  
Doc. date: November 17, 1969  
Author: J.E. King  
Subject: Memorandum regarding Texaco's attempt to move up prices in  
Ottawa
608. No. 56741  
Co. Texaco  
Part of: 56677-750  
Doc. date: March 17, 1972  
Author: R. Krantz  
Subject: Service Stations — General — Price Policy and Philosophy
609. No. 46244  
Co. Texaco  
Part of: 46243-8  
Doc. date: November 19, 1969  
Author: J.E. King  
Subject: Ontario Division — Price Information
610. No. 50256  
Co. Texaco  
Part of: 50256  
Doc. date: December 14, 1972  
Author: H.M. James, Ontario Assistant Division Manager — Retail  
Subject: Marketing — Consignment Plan
611. No. 58385-6  
Co. Texaco  
Part of: 58383-6  
Doc. date: June 28, 1972  
Author: R. Krantz  
Subject: Price History and Philosophy

612. No. Toronto Hearings, Vol. VII, pp. 747-8  
Co. Texaco  
Part of: Testimony of Mr. R. Krantz, Assistant General Manager Retail  
Doc. date: April 30, 1975
613. No. 50261  
Co. Texaco  
Part of: 50261-3  
Doc. date: April 19, 1972  
Author: R. Krantz, Assistant General Manager, Retail  
Subject: Marketing — Consignment Plan
614. No. 50287  
Co. Texaco  
Part of: 50287  
Doc. date: March 22, 1973  
Author: H.M. James, Ontario Assistant Division Manager, Retail  
Subject: Marketing — Consignment Plan
615. No. 45805  
Co. Texaco  
Part of: 45805-8  
Doc. date: October 2, 1972  
Author: R. Krantz — Assistant General Manager, Retail  
Subject: Consignment, Debranding and Self Serve Marketing Policies
616. No. 45805  
Co. Texaco  
Part of: 45805-8  
Doc. date: October 2, 1972  
Author: R. Krantz — Assistant General Manager, Retail  
Subject: Consignment, Debranding and Self Serve Marketing Policies
617. No. 50259  
Co. Texaco  
Part of: 50259  
Doc. date: September 27, 1972  
Author: H.M. James, Ontario Assistant Division Manager, Retail  
Subject: Marketing — Consignment Plan
618. No. Toronto Hearings, Vol. VI, pp. 667-8  
Co. Texaco  
Part of: Testimony of Mr. J.E. King, Vice-President Public Relations  
Doc. date: April 29, 1975
619. No. 46244  
Co. Texaco  
Part of: 46243-8  
Doc. date: November 19, 1969  
Author: J.E. King  
Subject: Ontario Division — Price Information

620. No. 50288  
Co. Texaco  
Part of: 50288-91  
Doc. date: March 6, 1973  
Author: H.M. James, A.D.M.(R)  
Subject: Consignment Plan Selected Marketing Areas in Toronto
621. No. 57439  
Co. Texaco  
Part of: 57436-41  
Doc. date: November 22, 1962  
Author: J.D. Thordarson, Analyst; P.M. Turner  
Subject: Current Problems in the Retail Pricing of Gasoline
622. No. 50258  
Co. Texaco  
Part of: 50258-9  
Doc. date: October 2, 1972  
Author: H.M. James, A.D.M.(R)  
Subject: Marketing, Consignment Plan
623. No. 45796  
Co. Texaco  
Part of: 45792-6  
Doc. date: November 3, 1972  
Author: J.E. King  
Subject: Retail Market — Situations and Trends
624. No. 57439  
Co. Texaco  
Part of: 57436-41  
Doc. date: November 22, 1962  
Author: J.D. Thordarson, Analyst; P.M. Turner  
Subject: Current Problems in the Retail Pricing of Gasoline
625. No. 56472  
Co. Texaco  
Part of: 56470-3  
Doc. date: July 31, 1973  
Author: O.C. Cleyn  
Subject: Marketing — Consignment Plan
626. No. 56471  
Co. Texaco  
Part of: 56470-3  
Doc. date: August 3, 1973  
Author: R. Krantz, A.G.M.(R)  
Subject: Marketing — Consignment Plan
627. No. 58395-6  
Co. Texaco  
Part of: 58395-7  
Doc. date: August 9, 1973  
Author: GRR  
Subject: Marketing — Consignment Plan

628. No. 56472  
Co. Texaco  
Part of: 56470-3  
Doc. date: July 31, 1973  
Author: O.C. Cleyn  
Subject: Marketing — Consignment Plan
629. No. 46256  
Co. Texaco  
Part of: 46255-60  
Doc. date: March 18, 1969  
Author: O.C. Cleyn, Division Manager  
Subject: Competitors — Prices
630. No. 8789  
Co. Texaco  
Part of: 8789  
Doc. date: June 22, 1970  
Author: Unknown  
Subject: Quebec Division — General Pricing Guide Lines
631. No. 8772  
Co. Texaco  
Part of: 8772-83  
Doc. date: December 7, 1972  
Author: O.C. Cleyn, Division Manager  
Subject: Marketing — Consignment Plan
632. No. 8900  
Co. Texaco  
Part of: 8900-1  
Doc. date: August 24, 1973  
Author: J.C. Wattie  
Subject: Removal of all consignment and R.A.P. throughout Quebec
633. No. 56741  
Co. Texaco  
Part of: 56677-750  
Doc. date: March 17, 1972  
Author: R. Krantz  
Subject: Service Stations — General — Price Policy and Philosophy
634. No. 45781-2  
Co. Texaco  
Part of: 45779-83  
Doc. date: Undated  
Author: Unknown  
Subject: Gasoline Picture
635. No. 55908  
Co. Texaco  
Part of: 55903-25  
Doc. date: November 8, 1971  
Author: J.C. Wattie, General Manager  
Subject: Significant Developments or Activities

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|------|---|--|
| 636. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 8786<br>Texaco<br>8786-8<br>April 7, 1972<br>R. Krantz<br>Service Stations — General   |
| 637. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 50278<br>Texaco<br>50278-9<br>April 25, 1972<br>J.C. Wattie, General Manager<br>Competitive Activities — General                                   |
| 638. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 50278<br>Texaco<br>50278-9<br>April 25, 1972<br>J.C. Wattie, General Manager<br>Competitive Activities — General                                   |
| 639. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 50278-9<br>Texaco<br>50278-9<br>April 25, 1972<br>J.C. Wattie, General Manager<br>Competitive Activities — General                                 |
| 640. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 58384<br>Texaco<br>58383-6<br>June 28, 1972<br>R. Krantz<br>Price History and Philosophy   |
| 641. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 53618<br>Texaco<br>53618<br>August 15, 1972<br>J.C. Wattie, General Manager<br>Significant Developments — Retail Price Situation Across<br>Canada  |
| 642. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 45787<br>Texaco<br>45785-91<br>November 30, 1972<br>R. Krantz<br>Retail Market Conditions — Review of Industry in Canada —<br>Comments by Division |



643. No. 7422  
Co. Texaco  
Part of: 7401-34  
Doc. date: April 18, 1962  
Author: F.D. Connors, T.J. Madden, P.M. Turner  
Subject: Marketing — General — Merchandising Task Force
644. No. 7424  
Co. Texaco  
Part of: 7401-34  
Doc. date: April 18, 1962  
Author: F.D. Connors, T.J. Madden, P.M. Turner  
Subject: Marketing — General — Merchandising Task Force
645. No. Toronto Hearings, Vol. VII, pp. 813-4  
Co. Texaco  
Part of: Testimony of Mr. J.C. Wattie, Vice-President Sales and General Manager  
Doc. date: April 30, 1975
646. No. Toronto Hearings, Vol. VII, p. 812  
Co. Texaco  
Part of: Testimony of Mr. J.C. Wattie, Vice-President Sales and General Manager  
Doc. date: April 30, 1975
647. No. 45784  
Co. Texaco  
Part of: 45784  
Doc. date: December 1, 1972  
Author: Unknown  
Subject: Summary — All Divisions — Type of Facility (All Companies — Unbranded, Company Controlled/ Self-Serve/Car Wash — Number Estimated Volume)
648. No. 58389  
Co. Texaco  
Part of: 58389-94  
Doc. date: June 14, 1971  
Author: Ontario Division  
Subject: Pricing Philosophy and Authority
649. No. 58393  
Co. Texaco  
Part of: 58389-94  
Doc. date: June 14, 1971  
Author: Ontario Division  
Subject: Pricing Philosophy and Authority
650. No. Toronto Hearings, Vol. VII, p. 755  
Co. Texaco  
Part of: Testimony of Mr. R. Krantz, Assistant General Manager Retail  
Doc. date: April 30, 1975

651. No. 56743  
Co. Texaco  
Part of: 56677-750  
Doc. date: March 17, 1972  
Author: R. Krantz  
Subject: Service Stations — General — Price Policy and Philosophy
652. No. 8787  
Co. Texaco  
Part of: 8786-8  
Doc. date: April 7, 1972  
Author: R. Krantz  
Subject: Service Stations — General
653. No. 7424  
Co. Texaco  
Part of: 7401-34  
Doc. date: April 18, 1962  
Author: F.D. Connors, T.J. Madden, P.M. Turner  
Subject: Marketing — General — Merchandising Task Force
654. No. 54343  
Co. Texaco  
Part of: 54336-61  
Doc. date: September 12, 1969  
Author: H.E. Robinson, District Manager  
Subject: District #3 Hamilton — Review
655. No. 54343  
Co. Texaco  
Part of: 54336-61  
Doc. date: September 12, 1969  
Author: H.E. Robinson, District Manager  
Subject: District #3 Hamilton — Review
656. No. 54345  
Co. Texaco  
Part of: 54336-61  
Doc. date: September 12, 1969  
Author: H.E. Robinson, District Manager  
Subject: District #3 Hamilton — Review
657. No. Toronto Hearings, Vol. VII, p. 812  
Co. Texaco  
Part of: Testimony of Mr. J.C. Wattie, Vice-President Sales and General Manager  
Doc. date: April 30, 1975
658. No. 55921  
Co. Texaco  
Part of: 55903-25  
Doc. date: October 27, 1971  
Author: J.C. Wattie, General Manager  
Subject: Significant Developments or Activities

659. No. 55921  
Co. Texaco  
Part of: 55903-25  
Doc. date: October 27, 1971  
Author: J.C. Wattie, General Manager  
Subject: Significant Developments or Activities
660. No. 55923  
Co. Texaco  
Part of: 55903-25  
Doc. date: October 27, 1971  
Author: J.C. Wattie, General Manager  
Subject: Significant Developments or Activities
661. No. 58389  
Co. Texaco  
Part of: 58389-94  
Doc. date: June 14, 1971  
Author: Ontario Division  
Subject: Pricing Philosophy and Authority
662. No. 56166  
Co. Texaco  
Part of: 56166  
Doc. date: February 15, 1972  
Author: N.E. Taylor, Division Manager  
Subject: Jobbers — General
663. No. 56743  
Co. Texaco  
Part of: 56677-750  
Doc. date: March 17, 1972  
Author: R. Krantz  
Subject: Service Stations — General — Price Policy and Philosophy
664. No. Toronto Hearings, Vol. VII, pp. 748-9  
Co. Texaco  
Part of: Testimony of Mr. R. Krantz, Assistant General Manager of Retail  
Doc. date: April 30, 1975
665. No. 58386  
Co. Texaco  
Part of: 58383-6  
Doc. date: June 28, 1972  
Author: R. Krantz  
Subject: Price History and Philosophy
666. No. 8900  
Co. Texaco  
Part of: 8900-1  
Doc. date: August 24, 1973  
Author: J.C. Wattie  
Subject: Removal of all consignment and R.A.P. throughout Quebec

667.      No.                    11442  
            Co.                    B.P.  
            Part of:                11437-44  
            Doc. date:              May 9, 1973  
            Author:                 D.A. Deverell, Vice-President Marketing  
            Subject:                Marketing Management Report for March, 1973
668.      No.                    32916  
            Co.                    Shell  
            Part of:                32915-22  
            Doc. date:              May 26, 27, 1970  
            Author:                 Unknown  
            Subject:                Marketing Review — Spring Appraisal
669.      No.                    128001  
            Co.                    Imperial  
            Part of:                128000-12  
            Doc. date:              December 12-14, 1955  
            Author:                 W.O. Twaits, Executive Vice-President  
            Subject:                Marketing in a Competitive Climate
670.      No.                    123456  
            Co.                    Imperial  
            Part of:                123449-72  
            Doc. date:              Undated  
            Author:                 Unknown  
            Subject:                Prairie Region Consumer Division — Petroleum Price Management
671.      No.                    120670  
            Co.                    Imperial  
            Part of:                120669-75  
            Doc. date:              October 12, 1971  
            Author:                 A.P. Bell  
            Subject:                Bill C-256 — Competition Act
672.      No.                    IGDS 417  
            Co.                    Imperial  
            Part of:                Quebec Study, Book #1  
            Doc. date:              March 22, 1972  
            Author:                 Unknown  
            Subject:                Quebec Volume Restoration/Profit Retention Plan
673.      No.                    120077  
            Co.                    Imperial  
            Part of:                120076-90  
            Doc. date:              June 6, 1972  
            Author:                 D.E. Speers  
            Subject:                Summary of the competitive posture of the major oil companies
674.      No.                    120077  
            Co.                    Imperial  
            Part of:                120076-90  
            Doc. date:              June 6, 1972  
            Author:                 D.E. Speers  
            Subject:                Summary of the competitive posture of the major oil companies

675.      No.                    120089  
            Co.                    Imperial  
            Part of:               120076-90  
            Doc. date:             June 6, 1972  
            Author:                D.E. Speers  
            Subject:               Summary of the competitive posture of the major oil companies
676.      No.                    120090  
            Co.                    Imperial  
            Part of:               120076-90  
            Doc. date:             June 6, 1972  
            Author:                D.E. Speers  
            Subject:               Summary of the competitive posture of the major oil companies
677.      No.                    180281  
            Co.                    Imperial  
            Part of:               179932-180326  
            Doc. date:             Undated  
            Author:                Unknown  
            Subject:               Ontario Study: Summary of Automotive Environment Competitive Outlook
678.      No.                    180245  
            Co.                    Imperial  
            Part of:               179932-180336  
            Doc. date:             October 12, 1971  
            Author:                Marketing Department  
            Subject:               Ontario Study: Ontario Automotive Plan — Preliminary
679.      No.                    180281  
            Co.                    Imperial  
            Part of:               179932-180326  
            Doc. date:             Undated  
            Author:                Unknown  
            Subject:               Ontario Study: Summary of Automotive Environment Competitive Outlook
680.      No.                    180281  
            Co.                    Imperial  
            Part of:               179932-180326  
            Doc. date:             Undated  
            Author:                Unknown  
            Subject:               Ontario Study: Summary of Automotive Environment Competitive Outlook
681.      No.                    118888  
            Co.                    Imperial  
            Part of:               118886-9  
            Doc. date:             December 12, 1972  
            Author:                A. Bomben  
            Subject:               Automotive Strategy — Public Affairs Analysis

682.      No.                    118966  
            Co.                    Imperial  
            Part of:                118964-6  
            Doc. date:              May 9, 1973  
            Author:                 R.G. Reid  
            Subject:               Automotive Strategy
683.      No.                    119930  
            Co.                    Imperial  
            Part of:                119923-44  
            Doc. date:              Undated  
            Author:                 Unknown  
            Subject:               Ontario — Automotive Market
684.      No.                    118394-5  
            Co.                    Imperial  
            Part of:                118384-417  
            Doc. date:              March 9, 1972  
            Author:                 A.P. Bell  
            Subject:               Ontario Automotive Strategy Review, Jersey Marketing, March  
   10, 1972
685.      No.                    116604-5  
            Co.                    Imperial  
            Part of:                116593-613  
            Doc. date:              Undated  
            Author:                 Unknown  
            Subject:               Presentation By Imperial Oil To The Ontario Government on  
   Gasoline Retailing
686.      No.                    118982-3  
            Co.                    Imperial  
            Part of:                118978-9036  
            Doc. date:              May, 1965  
            Author:                 Unknown  
            Subject:               The Ontario Retail Gasoline Market
687.      No.                    118983  
            Co.                    Imperial  
            Part of:                118978-9036  
            Doc. date:              May, 1965  
            Author:                 Unknown  
            Subject:               The Ontario Retail Gasoline Market
688.      No.                    118984  
            Co.                    Imperial  
            Part of:                118978-9036  
            Doc. date:              May, 1965  
            Author:                 Unknown  
            Subject:               The Ontario Retail Gasoline Market

689. No. 119931  
Co. Imperial  
Part of: 119923-44  
Doc. date: Undated  
Author: Unknown  
Subject: Ontario — Automotive Market
690. No. 120066  
Co. Imperial  
Part of: 120059-67  
Doc. date: March 19, 1970  
Author: W.E. Barratt  
Subject: Ontario Imports Problem
691. No. 180143  
Co. Imperial  
Part of: 179932-180326  
Doc. date: February 17, 1972  
Author: McCardell/Coxon  
Subject: Ontario Study: Ontario Automotive Strategy
692. No. IGDS 1777  
Co. Imperial  
Part of: Quebec Study, Book # 7  
Doc. date: March 19, 1973  
Author: A. Bomben  
Subject: Quebec — Esso Pool Wholesale-Retail Margins (Base Price Zone 1960-1980)
693. No. IGDS 160  
Co. Imperial  
Part of: Quebec Study, Book # 1  
Doc. date: July 10, 1972  
Author: Unknown  
Subject: Quebec Automotive Financial Results
694. No. IGDS 160-1  
Co. Imperial  
Part of: Quebec Study, Book # 1  
Doc. date: July 10, 1972 and June 16, 1972  
Author: Unknown  
Subject: Quebec Automotive Financial Results and Quebec Automotive Montreal-Esso Brand Regular Grade Mogas
695. No. 101204  
Co. Imperial  
Part of: 101194-227 Doc. Date: August 19, 1971  
Author: W.A. Bain  
Subject: Relationships Between Book Performance Measures and The Cost of Capital (DCF Equivalents)
696. No. 101208  
Co. Imperial  
Part of: 101194-227 Doc. Date: August 19, 1971  
Author: W.A. Bain  
Subject: Relationships Between Book Performance Measures and The Cost of Capital (DCF Equivalents)

697.      No.                    IGDS 1394  
            Co.                    Imperial  
            Part of:                Quebec Study, Book # 4 Doc. Date: Undated  
            Author:                Unknown  
            Subject:                Draft — Quebec Strategy Study
698.      No.                    179672  
            Co.                    Imperial  
            Part of:                179672  
            Doc. date:                Unknown  
            Author:                Unknown  
            Subject:                Ontario Study: Private Brand Growth (Table)
699.      No.                    180269  
            Co.                    Imperial  
            Part of:                179932-180326  
            Doc. date:                Undated  
            Author:                Unknown  
            Subject:                Ontario Study: Ontario Major Brand — Wholesale/Retail Margin
700.      No.                    178129  
            Co.                    Imperial  
            Part of:                178009-303  
            Doc. date:                February 10, 1972  
            Author:                Unknown  
            Subject:                Ontario Study: Imperial Automotive Financial Results — ROCE % ROCE \$MM 1960-1970
701.      No.                    11414  
            Co.                    B.P.  
            Part of:                11414  
            Doc. date:                February 25, 1966  
            Author:                R.N. Tottenham-Smith  
            Subject:                Canadian Tire (Canadian Tire had suffered badly from severe price wars waged by Imperial Oil)
702.      No.                    57439  
            Co.                    Texaco  
            Part of:                57436-41  
            Doc. date:                November 22, 1962  
            Author:                J.D. Thordarson, Analyst; P.M. Turner, Administrator, Planning  
            Subject:                Remedial Pricing Policy Against The Unbrandeds
703.      No.                    66186  
            Co.                    Gulf  
            Part of:                66173-267  
            Doc. date:                October 4, 1971  
            Author:                G.A. Bannerman, Secretary  
            Subject:                Minutes of Meeting of Operating Vice-Presidents and Refined Products Operations Committee



704. No. 66186  
Co. Gulf  
Part of: 66173-267  
Doc. date: October 4, 1971  
Author: G.A. Bannerman, Secretary  
Subject: Minutes of Meeting of Operating Vice Presidents and Refined Products Operations Committee
705. No. 72354  
Co. Gulf  
Part of: 72344-97  
Doc. date: September 30, 1969  
Author: W.S. McBride  
Subject: Analysis of Retail Gasoline Pricing
706. No. 38497  
Co. Shell  
Part of: 38492-509  
Doc. date: September 19, 1969  
Author: G.A. Bevan  
Subject: Unbranded Gasoline Marketing
707. No. 9807  
Co. B.P.  
Part of: 9796-808  
Doc. date: June 20-22, 1972  
Author: C.J. Engel Subject: Pricing — Address made at the 1972 Development Conference, Muskoka Sands, Muskoka, Ontario June 20-22, 1972 by C.J. Engel
708. No. 41820  
Co. Shell  
Part of: 41802-924  
Doc. date: September, 1959  
Author: Unknown  
Subject: Detailed Study of North Star Oil Limited, Part II (Appendices)
709. No. 68-9 (Gasoline Western)  
Co. Imperial  
Part of: 67-70  
Doc. date: July 27, 1960  
Author: A.E. Elliott, Area Sales Supervisor  
Subject: Establishing Price Differentials in Winnipeg
710. No. 188 (Gasoline Western)  
Co. Imperial  
Part of: 183-90  
Doc. date: April 2, 1961  
Author: A.E. Elliott  
Subject: Price War — Winnipeg
711. No. 69 (Gasoline Western)  
Co. Imperial  
Part of: 67-70  
Doc. date: July 27, 1960  
Author: A.E. Elliott, Area Sales Supervisor  
Subject: Establishing Price Differentials in Winnipeg

712.      No.                    69-70 (Gasoline Western)  
          Co.                    Imperial  
          Part of:               67-70 Doc date: July 27, 1960  
          Author:               A.E. Elliott, Area Sales Supervisor  
          Subject:               Establishing Price Differentials in Winnipeg
713.      No.                    73 (Gasoline Western)  
          Co.                    Imperial  
          Part of:               73  
          Doc. date:             August 19, 1960  
          Author:               A.E. Elliott, Area Sales Supervisor  
          Subject:               Retail Price Review
714.      No.                    73 (Gasoline Western)  
          Co.                    Imperial  
          Part of:               73  
          Doc. date:             August 19, 1960  
          Author:               A.E. Elliott, Area Sales Supervisor  
          Subject:               Retail Price Review
715.      No.                    73 (Gasoline Western)  
          Co.                    Imperial  
          Part of:               73  
          Doc. date:             August 19, 1960  
          Author:               A.E. Elliott, Area Sales Supervisor  
          Subject:               Retail Price Review
716.      No.                    75-9 (Gasoline Western)  
          Co.                    Imperial  
          Part of:               75-9  
          Doc. date:             August 26, 1960  
          Author:               G.E. Kaumeyer  
          Subject:               Monthly Market Intelligence Letter
717.      No.                    75 (Gasoline Western)  
          Co.                    Imperial  
          Part of:               75-9  
          Doc. date:             August 19, 1960  
          Author:               A.E. Elliott, Area Sales Supervisor  
          Subject:               Retail Price Review
718.      No.                    117 (Gasoline Western)  
          Co.                    Imperial  
          Part of:               117-35  
          Doc. date:             January 23, 1961  
          Author:               J.A. MacDonald  
          Subject:               Prairie Marketing Region: Retail (Manitoba) — December 1960
719.      No.                    89 (Gasoline Western)  
          Co.                    Imperial  
          Part of:               88-91  
          Doc. date:             September 14, 1960  
          Author:               A.E. Elliott, Area Sales Supervisor  
          Subject:               Competitive Practices

720. No. 580 (Gasoline Western)  
Co. Imperial  
Part of: 521-91  
Doc. date: September 8, 1958  
Author: C.E. Leon  
Subject: Study entitled "General Background Information on 1958 Greater Winnipeg Price War"
721. No. 85 (Gasoline Western)  
Co. Imperial  
Part of: 85  
Doc. date: September 1, 1960  
Author: M.G. Hurley  
Subject: Communications of price among oil companies
722. No. 170-1 (Gasoline Western)  
Co. Imperial  
Part of: 170-3  
Doc. date: March 25, 1961  
Author: A.E. Elliott Subject: Pricing — Greater Winnipeg
723. No. 318 (Gasoline Western)  
Co. Imperial  
Part of: 316-21  
Doc. date: May 3, 1961  
Author: G.E. Kaumeyer, Provincial Sales Manager, Manitoba  
Subject: Freddie's Gravel Stone
724. No. 271 (Gasoline Western)  
Co. Imperial  
Part of: 271-3  
Doc. date: April 26, 1961  
Author: Mr. Ignat, Freddie's Gravel Stone Supply Ltd.  
Subject: Imperial's control over Freddie's retail prices
725. No. 319 (Gasoline Western)  
Co. Imperial  
Part of: 316-21  
Doc. date: May 3, 1961  
Author: G.E. Kaumeyer, Provincial Sales Manager, Manitoba  
Subject: Freddie's Gravel Stone
726. No. 319-20 (Gasoline Western)  
Co. Imperial  
Part of: 316-21  
Doc. date: May 3, 1961  
Author: G.E. Kaumeyer, Provincial Sales Manager, Manitoba  
Subject: Freddie's Gravel Stone
727. No. 271-2 (Gasoline Western)  
Co. Imperial  
Part of: 271-3  
Doc. date: April 26, 1961  
Author: Mr. Ignat, Freddie's Gravel Stone Supply Ltd.  
Subject: Imperial's control over Freddie's retail prices

728. No. 68 (Gasoline Western)  
Co. Imperial  
Part of: 67-70  
Doc. date: July 27, 1960  
Author: A.E. Elliot, Area Sales Supervisor  
Subject: Establishing Price Differentials in Winnipeg
729. No. 80-1 (Gasoline Western)  
Co. Imperial  
Part of: 80-1  
Doc. date: August 27, 1960  
Author: A.E. Elliott, Area Sales Supervisor  
Subject: Price Differential Formula
730. No. 85 (Gasoline Western)  
Co. Imperial  
Part of: 85  
Doc. date: September 1, 1960  
Author: M.G. Hurley  
Subject: Communication of price among oil companies
731. No. 60 (Gasoline Winnipeg II)  
Co. Veedol Oil Co. (Tidewater)  
Part of: 60  
Doc. date: July 12, 1965  
Author: R.J. Nesbitt  
Subject: Discussion with Imperial regarding sale of gasoline to Dominion
732. No. 108 (Gasoline Western)  
Co. Imperial  
Part of: 107-10  
Doc. date: January 6, 1961  
Author: H.R. Bowering, Area Sales Supervisor  
Subject: Minto Price War. Communication between Gulf and Imperial
733. No. 109 (Gasoline Western)  
Co. Imperial  
Part of: 107-110  
Doc. date: Undated  
Author: Unknown. Handwritten note addressed to Gerry  
Subject: Discussions between Imperial and two other companies — Dominion Motors, and Gulf
734. No. 114 (Gasoline Western)  
Co. Imperial  
Part of: 114  
Doc. date: January 16, 1961  
Author: H.R. Bowering, Area Sales Supervisor  
Subject: Rivers Price War
735. No. 160 (Gasoline Western)  
Co. Imperial  
Part of: 153-60  
Doc. date: January 11, 1961  
Author: H.R. Bowering, Area Sales Supervisor  
Subject: Retail Price Cutting — Rivers

736. No. 1454 (Gasoline Western)  
Co. Imperial  
Part of: 1454-60  
Doc. date: September 9, 1957  
Author: P.D. Douglas, Assistant Retail Sales Manager  
Subject: Price Cutting
737. No. 1461 (Gasoline Western)  
Co. Imperial  
Part of: 1461-9  
Doc. date: October 9, 1957  
Author: G.L. Miles, Sales Manager — Vancouver  
Subject: Price cut pockets in Winnipeg and Vancouver
738. No. 1471 (Gasoline Western)  
Co. Imperial  
Part of: 1470-1  
Doc. date: November 22, 1957  
Author: G.L. Miles, Sales Manager — Vancouver  
Subject: Cut Price Problem — Kingsway Area — Vancouver
739. No. 1479 (Gasoline Western)  
Co. Imperial  
Part of: 1479-80  
Doc. date: February 4, 1959  
Author: R. Pay, District Sales Supervisor — Retail  
Subject: Cut-Price Activity
740. No. 1485-7 (Gasoline Western)  
Co. Imperial  
Part of: 1481-97  
Doc. date: May 25, 1959  
Author: G.L. Miles, Sales Manager — Vancouver  
Subject: Memorandum re: proposal seeking permission to meet price competition in the Greater Vancouver area
741. No. 1515 (Gasoline Western)  
Co. Imperial  
Part of: 1514-5  
Doc. date: September 17, 1959  
Author: Unknown  
Subject: Meeting with Stellarene re: removal of price signs and 2¢ differential between branded and unbranded retail prices
742. No. 1533 (Gasoline Western)  
Co. Imperial  
Part of: 1533  
Doc. date: January 26, 1960  
Author: Unknown  
Subject: Retail Price Policy
743. No. 1540 (Gasoline Western)  
Co. Imperial  
Part of: 1539-44  
Doc. date: August 26, 1960  
Author: J.D. Urquhart  
Subject: Pricing — Metropolitan Vancouver and Lower Mainland

744. No. 1555-7 (Gasoline Western)  
Co. Imperial  
Part of: 1555-61  
Doc. date: January 24, 1961  
Author: G. Blore  
Subject: Private Brand Dealers
745. No. 1542 (Gasoline Western)  
Co. Imperial  
Part of: 1539-44  
Doc. date: August 26, 1960  
Author: J.D. Urquhart  
Subject: Pricing — Metropolitan Vancouver and Lower Mainland
746. No. 1091 (Gasoline Western)  
Co. Royalite  
Part of: 1091  
Doc. date: February 20, 1961  
Author: A.E. Meyer  
Subject: Minutes of Refining and Sales Division Meeting Held February 20, 1961
747. No. 1076 (Gasoline Western)  
Co. Royalite  
Part of: 1076-7  
Doc. date: June 6, 1961  
Author: A.E. Meyer  
Subject: Minutes of Refining and Sales Division Meeting Held June 6, 1961
748. No. 186 (Gasoline Western)  
Co. Imperial  
Part of: 183-90  
Doc. date: April 2, 1961  
Author: A.E. Elliott  
Subject: Price War — Winnipeg
749. No. 1595 (Gasoline Western)  
Co. Henderson Thriftway Petroleum  
Part of: 1595  
Doc. date: Undated  
Author: Unknown  
Subject: Pressure on Henderson to increase prices exerted by Anglo, its supplier. Anglo pressured by other oil companies
750. No. 1597 (Gasoline Western)  
Co. Henderson Thriftway Petroleum  
Part of: 1597  
Doc. Date: Undated (1961)  
Author: W.D. Henderson  
Subject: Gas War — 1961
751. No. 1598 (Gasoline Western)  
Co. Henderson Thriftway Petroleum  
Part of: 1598  
Doc. date: Undated  
Author: W.D. Henderson  
Subject: Meetings Held in 1960 Establishing Two Cent Differential

752.      No.                    1534 (Gasoline Western)  
            Co.                    Imperial  
            Part of:                1534-7  
            Doc. date:              June 3, 1960  
            Author:                G.A. Thom, Price Analyst  
            Subject:                Monthly Division Price Review — May
753.      No.                    1601 (Gasoline Western)  
            Co.                    Henderson Thriftway Petroleum  
            Part of:                1601  
            Doc. date:              April 21, 1961  
            Author:                Statement by W.D. Henderson and Mr. H. Wiley  
            Subject:                Meeting with C. Carey, B.A. re: 2¢ price differential acceptable  
   to oil companies
754.      No.                    1599 (Gasoline Western)  
            Co.                    Henderson Thriftway Petroleum  
            Part of:                1599  
            Doc. date:              April 20, 1961  
            Author:                Statement by W.D. Henderson and Mr. H. Wiley  
            Subject:                Meeting between Henderson, Wiley and Mr. Carey B.A.,  
   regarding 2¢ differential between branded and unbranded retail  
   prices
755.      No.                    1603 (Gasoline Western)  
            Co.                    Henderson Thriftway Petroleum  
            Part of:                1603-4  
            Doc. date:              June 7, 1961  
            Author:                Statement by W.D. Henderson and Mr. H. Wiley  
            Subject:                Meeting with Mr. Meyers, Royalite, Henderson's retail price
756.      No.                    1607 (Gasoline Western)  
            Co.                    Henderson Thriftway Petroleum  
            Part of:                1607-8  
            Doc. date:              June 8, 1961  
            Author:                Unknown  
            Subject:                Establishment of a 2¢ retail price differential in consignment
757.      No.                    1609 (Gasoline Western)  
            Co.                    Henderson Thriftway Petroleum  
            Part of:                1609  
            Doc. date:              June 9, 1961  
            Author:                Statement by W.D. Henderson  
            Subject:                Meeting between W.D. Henderson, Mr. Edwards, Henderson's  
   Vancouver Manager, and Mr. Meyers, Royalite
758.      No.                    119933  
            Co.                    Imperial  
            Part of:                119924-44  
            Doc. date:              Undated  
            Author:                Unknown  
            Subject:                Ontario — Automotive Market

759. No. 119933  
Co. Imperial  
Part of: 119924-44  
Doc. date: Undated  
Author: Unknown  
Subject: Ontario — Automotive Market
760. No. IGDS 675  
Co. Imperial  
Part of: Quebec Study, Book # 2  
Doc. date: 1972  
Author: Imperial Oil  
Subject: Pricing Policies Differentials
761. No. 118887  
Co. Imperial  
Part of: 118886-118889  
Doc. date: December 12, 1972  
Author: A. Bomben  
Subject: Automotive Strategy — Public Affairs Analysis
762. No. 119763  
Co. Imperial  
Part of: 119757-69  
Doc. date: Undated  
Author: Unknown  
Subject: Brand Use in The Automotive Division Imperial Oil Limited
763. No. 118887  
Co. Imperial  
Part of: 118886-9  
Doc. date: December 12, 1972  
Author: A. Bomben  
Subject: Automotive Strategy — Public Affairs Analysis
764. No. 72354  
Co. Gulf  
Part of: 72344-97  
Doc. date: September 30, 1969  
Author: W.S. McBride  
Subject: Analysis of Retail Gasoline Pricing
765. No. Toronto Hearings, Vol. X, p. 1078  
Co. Imperial  
Part of: Testimony of Mr. R.G. Reid, President and Director  
Doc. date: May 5, 1975
766. No. 118407  
Co. Imperial  
Part of: 118384-417  
Doc. date: March 9, 1972  
Author: A.P. Bell  
Subject: Ontario Automotive Strategy Review Jersey Marketing, March 10, 1972



767. No. Toronto Hearings, Vol. X, p. 1107  
Co. Imperial  
Part of: Testimony of Mr. R.G. Reid, President and Director  
Doc. date: May 5, 1975
768. No. 11591  
Co. BP  
Part of: 11591-3  
Doc. date: May 18, 1973  
Author: T.R. Dalglish  
Subject: Current Market Conditions and Market Forecast
769. No. 93136  
Co. Imperial  
Part of: 93135-8  
Doc. date: July 13, 1970  
Author: H.G. Batt, Law Department  
Subject: Unbranded Gasoline Outlets — Confidential and Proprietary
770. No. 119933  
Co. Imperial  
Part of: 119923-44  
Doc. date: Undated  
Author: Unknown  
Subject: Ontario — Automotive Market
771. No. 118996  
Co. Imperial  
Part of: 118978-9036  
Doc. date: May, 1965  
Author: Unknown  
Subject: The Ontario Retail Gasoline Market
772. No. 123068  
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Part of: 123066-91  
Doc. date: September 22, 1970  
Author: Eric Adams  
Subject: Ottawa-Hull Retail Pump Price
773. No. 123067  
Co. Imperial  
Part of: 123066-91  
Doc. date: September 30, 1970  
Author: P.J. Powers  
Subject: Proposed Pricing Activities in Ottawa Market
774. No. 178166  
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Part of: 178009-303  
Doc. date: February 10, 1972  
Author: A.M. Eberwein  
Subject: Ontario Study: Retail Price Strategy

775.      No.                    135380  
            Co.                    Imperial  
            Part of:                135355-83  
            Doc. date:               June 1, 1966  
            Author:                  R.S. Ritchie  
            Subject:                The Morrow Report — Presentation by Ronald S. Ritchie,  
   Director, Imperial Oil Limited at the Sarnia Seminar, June 1,  
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            Author:                  Unknown  
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            Co.                    Texaco  
            Part of:                58389-94  
            Doc. date:                June 14, 1971  
            Author:                  Ontario Division  
            Subject:                Pricing Philosophy and Authority
778.      No.                    8786  
            Co.                    Texaco  
            Part of:                8786-8  
            Doc. date:                April 7, 1972  
            Author:                  R. Krantz  
            Subject:                Service Stations — General
779.      No.                    58384  
            Co.                    Texaco  
            Part of:                58383-6  
            Doc. date:                June 28, 1972  
            Author:                  R. Krantz  
            Subject:                Price History and Philosophy
780.      No.                    58384  
            Co.                    Texaco  
            Part of:                58383-6  
            Doc. date:                June 28, 1972  
            Author:                  R. Krantz  
            Subject:                Price History and Philosophy
781.      No.                    53618  
            Co.                    Texaco  
            Part of:                53618  
            Doc. date:                August 15, 1972  
            Author:                  J.C. Wattie, General Manager  
            Subject:                Significant Developments — Retail Price Situation Across  
   Canada

782. No. 69268  
Co. Gulf  
Part of: 69251-387  
Doc. date: June 21, 1972  
Author: Head Office Motorist  
Subject: To establish price guidelines at company operated facilities
783. No. 66186  
Co. Gulf  
Part of: 66173-267  
Doc. date: October 4, 1971  
Author: G.A. Bannerman, Secretary, Refined Products Operations Committee  
Subject: Motor Gasoline Reseller Market — Prairies
784. No. 69427  
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Doc. date: April 10, 1972  
Author: Head Office Planning  
Subject: Price Support Policy and Strategic Guidelines for Gulf Brand Retail Outlets
785. No. 57439  
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Part of: 57436-41  
Doc. date: November 22, 1962  
Author: J.D. Thordarson, Analyst; P.M. Turner  
Subject: Current Problems in the Retail Pricing of Gasoline
786. No. 38497  
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Part of: 38492-509  
Doc. date: September 19, 1969  
Author: G.A. Bevan  
Subject: Unbranded Gasoline Marketing
787. No. 72354  
Co. Gulf  
Part of: 72344-97  
Doc. date: September 30, 1969  
Author: W.S. McBride  
Subject: Analysis of Retail Gasoline Pricing
788. No. 9807  
Co. BP  
Part of: 9796-808  
Doc. date: June 20-22, 1972  
Author: C.J. Engel  
Subject: Pricing — Address made at the 1972 Development Conference, Muskoka Sands, Muskoka, Ontario June 20-22, 1972 by C.J. Engel

789. No. 11427  
Co. BP  
Part of: 11423-9  
Doc. date: July 11, 1973  
Author: D.A. Deverell, Vice-President — Marketing  
Subject: Marketing Management Report May 1973
790. No. 69143  
Co. Gulf  
Part of: 69043-155  
Doc. date: May 14, 1973  
Author: R.T. Brown  
Subject: First Quarter Review Marketing Pricing Committee — Retail Pricing Strategy
791. No. 28377  
Co. Shell  
Part of: 28376-7  
Doc. date: April 30, 1973  
Author: Unknown  
Subject: Region Summary — Esso, Gulf, BP/Supertest, Texaco, Sunoco, Unbrandeds
792. No. 27087  
Co. Shell  
Part of: 27086-9  
Doc. date: May 9, 1973  
Author: A.G. Seager  
Subject: Supply/Price — Mogas Central Complex
793. No. 27087  
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Part of: 27086-9  
Doc. date: May 9, 1973  
Author: A.G. Seager  
Subject: Supply/Price — Mogas Central Complex
794. No. 27087  
Co. Shell  
Part of: 27086-9  
Doc. date: May 9, 1973  
Author: A.G. Seager  
Subject: Supply/Price — Mogas Central Complex
795. No. 34427-8  
Co. Shell  
Part of: 34427-9  
Doc. date: Undated  
Author: Unknown  
Subject: Gasoline Pricing — Eastern Canada
796. No. IGDS 227-8  
Co. Imperial  
Part of: Quebec Study, Book # 1  
Doc. date: June 14, 1972  
Author: A. Bomben  
Subject: Econo Proposal — Sherbrooke and Moreau, Montreal

797. No. IGDS 227-8  
Co. Imperial  
Part of: Quebec Study, Book # 7  
Doc. date: June 14, 1972  
Author: A. Bomben  
Subject: Econo Proposal — Sherbrooke and Moreau, Montreal
798. No. IGDS 227-33  
Co. Imperial  
Part of: Quebec Study, Book # 1  
Doc. date: Undated (1972)  
Author: Unknown  
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799. No. IGDS 1602  
Co. Imperial  
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Doc. date: Undated (1972)  
Author: Unknown  
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800. No. IGDS 238  
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Part of: Quebec Study, Book # 1  
Doc. date: Undated (1972)  
Author: Unknown  
Subject: Champlain Agency Plan
801. No. IGDS 486  
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Part of: Quebec Study, Book # 2  
Doc. date: Undated (1972)  
Author: Unknown  
Subject: Champlain — Centre Citadel — W/R Analysis
802. No. 180338-40  
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Part of: 180327-419  
Doc. date: May 24, 1972  
Author: A.P. Bell  
Subject: Ontario Study: Ontario Strategy Checkpoints
803. No. 181072-5  
Co. Imperial  
Part of: 180750-181076  
Doc. date: Undated  
Author: Unknown  
Subject: Ontario Study: 1970 — Service Station Support by Type of Outlet and Costing
804. No. 127228  
Co. Imperial  
Part of: 127179-232  
Doc. date: October 10, 1972  
Author: Wholesale Division  
Subject: Econo — 1971-1976 — Profit Analysis (Imperial's Wholesale Long Term Plan)

805. No. 179479-83  
Co. Imperial  
Part of: 179453-931  
Doc. date: February 28, 1972  
Author: A.M. Eberwein  
Subject: Ontario Study: Charts — Ontario Strategy FMS Results February 28, 1972
806. No. 127228  
Co. Imperial  
Part of: 127179-232  
Doc. date: October 10, 1972  
Author: Wholesale Division  
Subject: Econo — 1971-1976 — Profit Analysis (Imperial's Wholesale Long Term Plan)
807. No. 179479  
Co. Imperial  
Part of: 179479  
Doc. date: February 28, 1972  
Author: Imperial Oil  
Subject: Ontario Study: Ontario Strategy — FMS Results
808. No. 181072-5  
Co. Imperial  
Part of: 180750-181076  
Doc. date: Undated  
Author: Unknown  
Subject: Ontario Study: 1970 — Service Station Support by Type of Outlet and Costing
809. No. 118061  
Co. Imperial  
Part of: 118059-63  
Doc. date: October 3-4, 1972  
Author: A.P. Bell/R.W. Hunt  
Subject: 1973-74 Pricing (Price Philosophy 1973/74 Near Term Plan)
810. No. 119963  
Co. Imperial  
Part of: 119961-8  
Doc. date: August 13, 1971  
Author: W.R. Kedwell, Facilities Manager — Automotive Division  
Subject: Hurdle Rates, Functional D.C.F./R.O.C.E. Automotive Division
811. No. 119962-4  
Co. Imperial  
Part of: 119961-8  
Doc. date: August 13, 1971  
Author: W.R. Kedwell, Facilities Manager — Automotive Division  
Subject: Hurdle Rates, Functional D.C.F./R.O.C.E. Automotive Division
812. No. 118966  
Co. Imperial  
Part of: 118964-6  
Doc. date: May 9, 1973  
Author: R.G. Reid  
Subject: Automotive Strategy

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| 814. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 180061<br>Imperial<br>179932-180326<br>March 8, 1972<br>T.H. Thomson<br>Ontario Study: Ontario Automotive Market                        |
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| 820. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 179166<br>Imperial<br>178931-179227<br>Undated<br>Unknown<br>Ontario Study: Median Retail Price Differentiation                         |

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Part of: Quebec Study, Book # 1  
Doc. date: March 22, 1972  
Author: Unknown  
Subject: Imperial's Approach to the Quebec Market
822. No. IGDS 412  
Co. Imperial  
Part of: Quebec Study, Book # 1  
Doc. date: March 22, 1972  
Author: Unknown  
Subject: Imperial's Approach to the Quebec Market
823. No. IGDS 417  
Co. Imperial  
Part of: Quebec Study, Book # 1  
Doc. date: March 22, 1972  
Author: Unknown  
Subject: Quebec Volume Restoration/Profit Retention Plan
824. No. 41820  
Co. Shell  
Part of: 41802-924  
Doc. date: September, 1959  
Author: Unknown  
Subject: Detailed Study of North Star Oil Limited
825. No. 57439  
Co. Texaco  
Part of: 57436-41  
Doc. date: November 22, 1962  
Author: J.D. Thordarson, Analyst; P.M. Turner  
Subject: Current Problems in the Retail Pricing of Gasoline
826. No. 11414  
Co. B.P.  
Part of: 11414  
Doc. date: February 25, 1966  
Author: R.N. Tottenham-Smith  
Subject: B.P. Canadian Tire Relationship
827. No. 46279  
Co. Texaco  
Part of: 46278-9  
Doc. date: February 7, 1968  
Author: J.C.W.  
Subject: Ontario Price Situation
828. No. 46276  
Co. Texaco  
Part of: 46276-7  
Doc. date: February 14, 1968  
Author: J.E. King  
Subject: Ontario Division: allocation by IOL of special temporary allowances in unstable markets



829. No. 118983  
Co. Imperial  
Part of: 118978-9036  
Doc. date: May, 1965  
Author: Unknown  
Subject: The Ontario Retail Gasoline Market
830. No. 118995  
Co. Imperial  
Part of: 118978-9036  
Doc. date: May, 1965  
Author: Unknown  
Subject: The Ontario Retail Gasoline Market
831. No. 119016-7  
Co. Imperial  
Part of: 118978-9036  
Doc. date: May, 1965  
Author: Unknown  
Subject: The Ontario Retail Gasoline Market
832. No. 119020  
Co. Imperial  
Part of: 118978-9036  
Doc. date: May, 1965  
Author: Unknown  
Subject: The Ontario Retail Gasoline Market
833. No. 119021-2  
Co. Imperial  
Part of: 118978-9036  
Doc. date: May, 1965  
Author: Unknown  
Subject: The Ontario Retail Gasoline Market
834. No. 119024  
Co. Imperial  
Part of: 118978-9036  
Doc. date: May, 1965  
Author: Unknown  
Subject: The Ontario Retail Gasoline Market
835. No. R.T.P.C. No. 48  
Co. Restrictive Trade Practices Commission  
Part of: Report in the Matter of an Inquiry Relating to the Distribution  
and Sale of Gasoline and Related Products in the Sudbury Area  
Doc. date: 1969
836. No. R.T.P.C. No. 40  
Co. Restrictive Trade Practices Commission  
Part of: Report Relating to the Distribution and Sale of Gasoline in the  
City of Winnipeg and Elsewhere in the Province of Manitoba  
Doc. date: 1966

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Co. Restrictive Trade Practices Commission  
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and Sales of Gasoline and Related Products in the Sudbury Area  
Doc. date: 1966
838. No. R.T.P.C. No. 48 p. 134  
Co. Restrictive Trade Practices Commission  
Part of: Report in the Matter of an Inquiry Relating to the Distribution  
and Sale of Gasoline and Related Products in the Sudbury Area  
Doc. date: 1969
839. No. R.T.P.C. No. 48 p. 134  
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Part of: Report in the Matter of an Inquiry Relating to the Distribution  
and Sale of Gasoline and Related Products in the Sudbury Area  
Doc. date: 1969
840. No. 119183-4  
Co. Imperial  
Part of: 119180-4  
Doc. date: March 1, 1967  
Author: Marketing Research and Economics/Pricing  
Subject: Monthly Price Bulletin
841. No. R.T.P.C. No. 48 pp. 35-6  
Co. Restrictive Trade Practices Commission  
Part of: Report in the Matter of an Inquiry Relating to the Distribution  
and Sale of Gasoline and Related Products in the Sudbury Area  
Doc. date: 1969
842. No. 1088-9 (Gasoline Sudbury)  
Co. Imperial  
Part of:  
Doc. date: December 16, 1963  
Author: G. Nuttall, Area Sales Manager  
Subject: Price Review Report
843. No. 336 (Gasoline Winnipeg II)  
Co. Imperial  
Part of: 336  
Doc. date: April 29, 1964  
Author: A.E. Elliott  
Subject: Radio Oils — Private and Confidential
844. No. 363 (Gasoline Winnipeg II)  
Co. Imperial  
Part of: 358-65  
Doc. date: Undated  
Author: Unknown  
Subject: Map Showing Location of Norwood Esso and Dominion Motors
845. No. 361-2 (Gasoline Winnipeg II)  
Co. Imperial  
Part of: 358-65  
Doc. date: July 21, 1967  
Author: R.L. Blamey  
Subject: Gasoline Price Sales — Norwood Esso Service

846. No. 362 (Gasoline Winnipeg II)  
Co. Imperial  
Part of: 358-65  
Doc. date: July 21, 1967  
Author: R.L. Blamey  
Subject: Gasoline Price Sales — Norwood Esso Service
847. No. 362 (Gasoline Winnipeg II)  
Co. Imperial  
Part of: 358-65  
Doc. date: July 21, 1967  
Author: R.L. Blamey  
Subject: Gasoline Price Sales — Norwood Esso Service
848. No. 359 (Gasoline Winnipeg II)  
Co. Imperial  
Part of: 358-65  
Doc. date: July 27, 1967  
Author: S.E. Purdy  
Subject: Dominion Pricing — Motor Gasoline VS. Volume Norwood Esso Location
849. No. 359-60 (Gasoline Winnipeg II)  
Co. Imperial  
Part of: 358-65  
Doc. date: July 27, 1967  
Author: S.E. Purdy  
Subject: Dominion Pricing — Motor Gasoline VS. Volume Norwood Esso Location
850. No. 366 (Gasoline Winnipeg II)  
Co. Imperial  
Part of: 366-7  
Doc. date: August 4, 1967  
Author: A.E. Elliott  
Subject: Dominion Motors — Winnipeg
851. No. 366 (Gasoline Winnipeg II)  
Co. Imperial  
Part of: 366-7  
Doc. date: August 4, 1967  
Author: A.E. Elliott  
Subject: Dominion Motors — Winnipeg
852. No. 366-7 (Gasoline Winnipeg II)  
Co. Imperial  
Part of: 366-7  
Doc. date: August 4, 1967  
Author: A.E. Elliott  
Subject: Dominion Motors — Winnipeg
853. No. 368-9 (Gasoline Winnipeg II)  
Co. Imperial  
Part of: 868-70  
Doc. date: November 19, 1967  
Author: R.L. Blamey  
Subject: Norwood Esso Gasoline Discount

854.      No.                    368-9 (Gasoline Winnipeg II)  
            Co.                    Imperial  
            Part of:                368-70  
            Doc. date:               November 19, 1967  
            Author:                 R.L. Blamey  
            Subject:                Norwood Esso Gasoline Discount
855.      No.                    135380  
            Co.                    Imperial  
            Part of:                135355-83  
            Doc. date:               June 1, 1966  
            Author:                 R.S. Ritchie  
            Subject:                The Morrow Report — Presentation by Ronald S. Ritchie,  
   Director, Imperial Oil Limited at the Sarnia Seminar, June 1,  
   1966 with a transcript of subsequent discussion
856.      No.                    118399  
            Co.                    Imperial  
            Part of:                118384-417  
            Doc. date:               March 9, 1972  
            Author:                 A.P. Bell  
            Subject:                Ontario Automotive Strategy Review, Jersey Marketing, March  
   10, 1972
857.      No.                    118382-3  
            Co.                    Imperial  
            Part of:                118380-3  
            Doc. date:               April 5, 1972  
            Author:                 R.A.M.  
            Subject:                London Project
858.      No.                    180255  
            Co.                    Imperial  
            Part of:                179932-180326  
            Doc. date:               September 27, 1971  
            Author:                 T.H. Thomson  
            Subject:                Ontario Study
859.      No.                    120008  
            Co.                    Imperial  
            Part of:                120008-10  
            Doc. date:               May 25, 1973  
            Author:                 P.R. Craig  
            Subject:                Ontario Pricing
860.      No.                    53771-2  
            Co.                    Texaco  
            Part of:                53771-2  
            Doc. date:               Undated  
            Author:                 Unknown  
            Subject:                Retail price of gasoline — how oil companies dictate price to  
   their dealers

861. No. 117304  
Co. Imperial  
Part of: 117301-10  
Doc. date: November 22, 1972  
Author: A. Bomben  
Subject: Quebec Strategy Test
862. No. 119971-2  
Co. Imperial  
Part of: 119970-6  
Doc. date: May 23, 1973  
Author: G. Provost  
Subject: Minutes of Meeting of Pricing Committee May 14, 1973 —  
Pricing Committee Objectives
863. No. 179143  
Co. Imperial  
Part of: 179132-57 Doc. Date: September 27, 1971  
Author: Imperial  
Subject: Ontario Planning Study
864. No. 118383  
Co. Imperial  
Part of: 118382-3 Doc. Date April 5, 1972  
Author: R.A.M.  
Subject: London Project
865. No. IGDS 1178  
Co. Imperial  
Part of: Quebec Study, Book #4  
Doc. date: December 21, 1972  
Author: Marketing Department  
Subject: Similarity of Quebec situation to that of Ontario
866. No. 119619  
Co. Imperial  
Part of: 119619-36  
Doc. date: February 19, 1973  
Author: J.E. Akitt, Esso Automotive Manager, Automotive Division  
Subject: Tactical Pricing Guidelines
867. No. 119620  
Co. Imperial  
Part of: 119619-36  
Doc. date: February 19, 1973  
Author: J.E. Akitt, Esso Automotive Manager, Automotive Division  
Subject: Tactical Pricing Guidelines
868. No. 119620  
Co. Imperial  
Part of: 119619-36  
Doc. date: February 19, 1973  
Author: J.E. Akitt, Esso Automotive Manager, Automotive Division  
Subject: Tactical Pricing Guidelines

- 868a.      No.                120010  
            Co.                Imperial  
            Part of:            120008-10  
            Doc. date:          May 25, 1973  
            Author:            P.R. Craig  
            Subject:          Ontario Zone Summary — Pricing
869.      No.                120007  
            Co.                Imperial  
            Part of:            120006-7  
            Doc. date:          May 10, 1973  
            Author:            P.R. Craig  
            Subject:          Current Retail Pricing Montreal
870.      No.                27088  
            Co.                Shell  
            Part of:            27086-9  
            Doc. date:          May 9, 1973  
            Author:            A.G. Seager  
            Subject:          Supply/Price — Mogas Central Complex
871.      No.                58795  
            Co.                Shell  
            Part of:            58794-7  
            Doc. date:          March 22, 1973  
            Author:            G.N. Beauregard  
            Subject:          Pricing
872.      No.                34427-8  
            Co.                Shell  
            Part of:            34427-9  
            Doc. date:          Undated  
            Author:            Unknown  
            Subject:          Gasoline Pricing — Eastern Canada
873.      No.                119621  
            Co.                Imperial  
            Part of:            119619-36  
            Doc. date:          February 19, 1973  
            Author:            J.E. Akitt, Esso Automotive Manager, Automotive Division  
            Subject:          Tactical Pricing Guidelines
874.      No.                119626  
            Co.                Imperial  
            Part of:            119619-36  
            Doc. date:          March 19, 1973  
            Author:            D.B. Foster, Ontario Automotive Manager  
            Subject:          Ontario Region Consignment Report to February 1973
875.      No.                58590  
            Co.                Shell  
            Part of:            58589-95  
            Doc. date:          June 26, 1973  
            Author:            G.N. Beauregard  
            Subject:          Pricing Profile

876. No. 119622  
Co. Imperial  
Part of: 119619-36  
Doc. date: February 19, 1973  
Author: J.E. Akitt, Esso Automotive Manager — Automotive Division  
Subject: Tactical Pricing Guidelines
877. No. 119622  
Co. Imperial  
Part of: 119619-36  
Doc. date: February 19, 1973  
Author: J.E. Akitt, Esso Automotive Manager — Automotive Division  
Subject: Tactical Pricing Guidelines
878. No. 120007  
Co. Imperial  
Part of: 120006-7  
Doc. date: May 10, 1973  
Author: P.R. Craig  
Subject: Current Retail Pricing Montreal
879. No. Toronto Hearings, Vol. XI, p. 1170  
Co. Imperial  
Part of: Testimony of Mr. G.R. Wisener, Assistant General Manager  
Marketing  
Doc. date: May 6, 1975
880. No. 119984  
Co. Imperial  
Part of: 119984-8  
Doc. date: May 31, 1973  
Author: G.R. Wisener  
Subject: Esso Brand Objectives
881. No. 119396-7  
Co. Imperial  
Part of: 119396-7  
Doc. date: February 21, 1972  
Author: J.D. Urquhart  
Subject: Wholesale Gasoline Prices
882. No. 118642-3  
Co. Imperial  
Part of: 118632-49  
Doc. date: April 23, 1973  
Author: A. Bomben  
Subject: Position Paper #1 The Gasoline Retailing Environment
883. No. 118643  
Co. Imperial  
Part of: 118631-49  
Doc. date: April 23, 1973  
Author: A. Bomben  
Subject: Position Paper #1 The Gasoline Retailing Environment

884. No. 120066  
Co. Imperial  
Part of: 120059-67  
Doc. date: March 19, 1970  
Author: W.E. Barratt  
Subject: Ontario Imports Problem
885. No. 179976  
Co. Imperial  
Part of: 179932-180326  
Doc. date: February 29, 1972  
Author: Unknown  
Subject: Ontario Study: Discount Brand Economics
886. No. 118899  
Co. Imperial  
Part of: 118895-900  
Doc. date: January 3, 1973  
Author: A. Bomben  
Subject: Public Affairs Analysis — Automotive Strategy
887. No. IGDS 227  
Co. Imperial  
Part of: Quebec Study, Book # 1  
Doc. date: 1972  
Author: Imperial Oil  
Subject: "Econo" See also Return of Information, Imperial Oil, Question D-13
888. No. 180345  
Co. Imperial  
Part of: 180327-419  
Doc. date: May 4, 1972  
Author: A.P. Bell  
Subject: Ontario Study: Ontario Strategy Checkpoints
889. No. 118899  
Co. Imperial  
Part of: 118895-900  
Doc. date: January 3, 1973  
Author: A. Bomben  
Subject: Public Affairs Analysis — Automatic Strategy
890. No. 118397  
Co. Imperial  
Part of: 118384-417  
Doc. date: March 9, 1972  
Author: A.P. Bell  
Subject: Ontario Automotive Strategy Review Jersey Marketing, March 10, 1972
891. No. IGDS 1181  
Co. Imperial  
Part of: Quebec Study, Book # 4  
Doc. date: December 21, 1972  
Author: Marketing Department  
Subject: Anticipated results from implementation of Study recommendations on marketing of gasoline



892. No. 118401  
Co. Imperial  
Part of: 118384-417  
Doc. date: March 9, 1972  
Author: A.P. Bell  
Subject: Ontario Automotive Strategy Review Jersey Marketing, March 10, 1972
893. No. 179143  
Co. Imperial  
Part of: 178931-179227  
Doc. date: September 27, 1971  
Author: A.P. Bell, Automotive Division Manager  
Subject: Ontario Planning Study
894. No. 179980  
Co. Imperial  
Part of: 179932-180326  
Doc. date: March 27, 1972  
Author: A.P. Bell  
Subject: Ontario Study: Esso Brand Strategy
895. No. 179980  
Co. Imperial  
Part of: 179932-180326  
Doc. date: March 27, 1972  
Author: A.P. Bell  
Subject: Ontario Study: Esso Brand Strategy
896. No. 118383  
Co. Imperial  
Part of: 118380-3  
Doc. date: April 5, 1972  
Author: R.A.M.  
Subject: London Project
897. No. 118995  
Co. Imperial  
Part of: 118978-9036  
Doc. date: May, 1965  
Author: Unknown  
Subject: The Ontario Retail Gasoline Market
898. No. 118987-8  
Co. Imperial  
Part of: 118978-9036  
Doc. date: May, 1965  
Author: Unknown  
Subject: The Ontario Retail Gasoline Market
899. No. 118996  
Co. Imperial  
Part of: 118978-9036  
Doc. date: May, 1965  
Author: Unknown  
Subject: The Ontario Retail Gasoline Market

900. No. 118991  
Co. Imperial  
Part of: 118978-9036  
Doc. date: May, 1965  
Author: Unknown  
Subject: The Ontario Retail Gasoline Market
901. No. 131864  
Co. Imperial  
Part of: 131863-4  
Doc. date: April 5, 1966  
Author: C.L. Goddard  
Subject: Press Release issued in B.C. elsewhere April 5, 1966.
902. No. Toronto Hearings, Vol. XI, pp. 1150-3  
Co. Imperial  
Part of: Testimony of Mr. G.R. Wisener, Assistant General Manager  
Marketing  
Doc. date: May 6, 1975
903. No. Toronto Hearings, Vol. X, pp. 1107-8  
Co. Imperial  
Part of: Testimony of Mr. R.G. Reid, President and Director  
Doc. date: May 5, 1975
904. No. 118965  
Co. Imperial  
Part of: 118964-6  
Doc. date: May 9, 1973  
Author: R.G. Reid  
Subject: Automotive Strategy
905. No. Toronto Hearings, Vol. X, p. 1109  
Co. Imperial  
Part of: Testimony of Mr. R.G. Reid, President and Director  
Doc. date: May 5, 1975
906. No. 117369  
Co. Imperial  
Part of: 117369-70  
Doc. date: May 9, 1973  
Author: R.G. Reid  
Subject: Memorandum to Mr. A.P. Bell — Discussions of Pricing Strategy
907. No. 118964  
Co. Imperial  
Part of: 118964-6  
Doc. date: May 9, 1973  
Author: R.G. Reid  
Subject: Automotive Strategy
908. No. 118965  
Co. Imperial  
Part of: 118964-6  
Doc. date: May 9, 1973  
Author: R.G. Reid  
Subject: Automotive Strategy

909. No. 120278  
Co. Imperial  
Part of: 120278-9  
Doc. date: June 21, 1973  
Author: Handwritten notes by G.R.W.  
Subject: Considerations on Price Proposals
910. No. 119988  
Co. Imperial  
Part of: 119988  
Doc. date: April 3, 1973  
Author: R.D.M., Research Analysis  
Subject: Recommendation for Price Increase
911. No. 120011  
Co. Imperial  
Part of: 120011-2  
Doc. date: June 8, 1973  
Author: G.R. Wisener  
Subject: Pricing Situation
912. No. 119762  
Co. Imperial  
Part of: 119757-69  
Doc. date: Undated  
Author: Unknown  
Subject: Brand Use In The Automotive Division — Imperial Oil Limited
913. No. 119763  
Co. Imperial  
Part of: 119757-69  
Doc. date: Undated  
Author: Unknown  
Subject: Brand Use In The Automotive Division — Imperial Oil Limited
914. No. 119970  
Co. Imperial  
Part of: 119970-6  
Doc. date: May 23, 1973  
Author: G. Provost  
Subject: Minutes of Meeting of Pricing Committee May 14, 1973 — Pricing Committee Objectives
915. No. 34428  
Co. Shell  
Part of: 34427-9  
Doc. date: Undated  
Author: Unknown  
Subject: Gasoline Pricing — Eastern Canada
916. No. 27087  
Co. Shell  
Part of: 27086-9  
Doc. date: May 9, 1973  
Author: A.G. Seager  
Subject: Supply/Price — Mogas Central Complex

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|------|---|---|
| 917. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 46283<br>Texaco<br>46282-5<br>February 7, 1968<br>J.C. Wattie<br>Memorandum Concerning The Ontario Price Situation  |
| 918. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 46283<br>Texaco<br>46282-5<br>February 7, 1968<br>J.C. Wattie<br>Memorandum Concerning The Ontario Price Situation  |
| 919. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 116177<br>Imperial<br>116177-80<br>April 10, 1973<br>A.P. Bell<br>Product Price Increases   |
| 920. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 46284<br>Texaco<br>46282-5<br>February 7, 1968<br>J.C. Wattie<br>Memorandum Concerning The Ontario Price Situation  |
| 921. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 46284<br>Texaco<br>46282-5<br>February 7, 1968<br>J.C. Wattie<br>Memorandum Concerning The Ontario Price Situation  |
| 922. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 46282<br>Texaco<br>46282-5<br>February 12, 1968<br>J.E. King<br>Refined Product Price Structures in Ontario   |
| 923. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 46282<br>Texaco<br>46282-5<br>February 12, 1968<br>J.E. King<br>Refined Product Price Structures in Ontario   |
| 924. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 123447<br>Imperial<br>123446-8<br>May 22, 1969<br>T.J. Hennessey<br>Proposal to postpone withdrawal of allowance (.5¢) on gasoline and (.5¢) on diesel from July 1, 1968 to January 1, 1970 |

925. No. 32818  
Co. Shell  
Part of: 32818  
Doc. date: June 25, 1969  
Author: C.F. Williams, Vice-President, Marketing  
Subject: Gasoline Pricing — Southern Ontario
926. No. 46284  
Co. Texaco  
Part of: 46282-5  
Doc. date: February 7, 1968  
Author: J.E. King  
Subject: Memorandum Concerning The Ontario Price Situation
927. No. 30704  
Co. Shell  
Part of: 30702-7  
Doc. date: October 13, 1971  
Author: J.P. Callum, Manager — Central Marketing Region  
Subject: Retail Pricing
928. No. 30702  
Co. Shell  
Part of: 30702-7  
Doc. date: October 13, 1971  
Author: J.P. Callum, Manager — Central Marketing Region  
Subject: Retail Pricing
929. No. 30703  
Co. Shell  
Part of: 30702-7  
Doc. date: October 13, 1971  
Author: J.P. Callum, Manager — Central Marketing Region  
Subject: Retail Pricing
930. No. 30704  
Co. Shell  
Part of: 30702-7  
Doc. date: October 13, 1971  
Author: J.P. Callum, Manager — Central Marketing Region  
Subject: Retail Pricing
931. No. 46277  
Co. Texaco  
Part of: 46276-7  
Doc. date: February 14, 1968  
Author: J.E. King  
Subject: Pricing Policies of the Majors — Recommendation to Follow Imperial's Practices
932. No. 70538  
Co. Gulf  
Part of: 70538-9  
Doc. date: July 24, 1969  
Author: Unknown  
Subject: Posted Price Increases

933.      No.                70539  
            Co.                Gulf  
            Part of:            70538-9  
            Doc. date:          July 24, 1969  
            Author:            Unknown  
            Subject:            Posted Price Increases
934.      No.                58967A-8A  
            Co.                Gulf  
            Part of:            58961A-95A  
            Doc. date:          June, 1964  
            Author:            Marketing Department  
            Subject:            Marketing Long Range Planning
935.      No.                65411  
            Co.                Gulf  
            Part of:            65405-420  
            Doc. date:          February 9, 1968  
            Author:            Unknown  
            Subject:            Minutes of Meeting of the Product Pricing Advisory Group,  
                                 February 9, 1968
936.      No.                65406  
            Co.                Gulf  
            Part of:            65405-420  
            Doc. date:          February 19, 1968  
            Author:            Unknown  
            Subject:            Minutes of Meeting of the Product Pricing Advisory Group,  
                                 February 19, 1968
937.      No.                65408  
            Co.                Gulf  
            Part of:            65405-420  
            Doc. date:          February 19, 1968  
            Author:            Unknown  
            Subject:            Minutes of Meeting of the Product Pricing Advisory Group,  
                                 February 19, 1968
938.      No.                65409  
            Co.                Gulf  
            Part of:            65405-420  
            Doc. date:          February 19, 1968  
            Author:            Unknown  
            Subject:            Minutes of Meeting of the Product Pricing Advisory Group,  
                                 February 19, 1968
939.      No.                65411  
            Co.                Gulf  
            Part of:            65405-420  
            Doc. date:          February 9, 1968  
            Author:            Unknown  
            Subject:            Minutes of Meeting of the Product Pricing Advisory Group,  
                                 February 9, 1968

940. No. 65408  
Co. Gulf  
Part of: 65405-420  
Doc. date: February 19, 1968  
Author: Unknown  
Subject: Minutes of Meeting of the Product Pricing Advisory Group,  
February 19, 1968
941. No. 65412  
Co. Gulf  
Part of: 65405-420  
Doc. date: February 8, 1968  
Author: Unknown  
Subject: Minutes of Meeting of the Product Pricing Advisory Group,  
February 8, 1968
942. No. 65412  
Co. Gulf  
Part of: 65405-420  
Doc. date: February 8, 1968  
Author: Unknown  
Subject: Minutes of Meeting of the Product Pricing Advisory Group,  
February 8, 1968
943. No. 30777  
Co. Shell  
Part of: 30760-82  
Doc. date: Undated  
Author: Unknown  
Subject: Pribrand in Ontario
944. No. 34520  
Co. Shell  
Part of: 34518-25  
Doc. date: Undated  
Author: Unknown  
Subject: Price Conscious Market Segment
945. No. 34521  
Co. Shell  
Part of: 34518-25  
Doc. date: Undated  
Author: Unknown  
Subject: Price Conscious Market Segment
946. No. 34771  
Co. Shell  
Part of: 34765-98  
Doc. date: Undated  
Author: Unknown  
Subject: Canada — Gasoline Retailing in the 70's
947. No. 34775  
Co. Shell  
Part of: 34765-98  
Doc. date: Undated  
Author: Unknown  
Subject: Canada — Gasoline Retailing in the Seventies

948.      No.                    31039  
            Co.                    Shell  
            Part of:                31039-47  
            Doc. date:              February 16, 1972  
            Author:                 Unknown  
            Subject:                Processing for Texaco, 1973
949.      No.                    32181  
            Co.                    Shell  
            Part of:                32181  
            Doc. date:              May 2, 1972  
            Author:                 D.W. Menzel, General Manager — Marketing  
            Subject:                Processing for Murphy Oil
950.      No.                    116177  
            Co.                    Imperial  
            Part of:                116177-80  
            Doc. date:              April 10, 1973  
            Author:                 Marketing Department  
            Subject:                Product Price Increases
951.      No.                    91756  
            Co.                    Imperial  
            Part of:                91755-9  
            Doc. date:              September 19, 1967  
            Author:                 R.J. Richardson  
            Subject:                Texaco Supply — Ontario
952.      No.                    42749  
            Co.                    Shell  
            Part of:                42743-64  
            Doc. date:              February 17, 1969  
            Author:                 Vice-President Shell, Vice-President Texaco  
            Subject:                Processing Agreement — Oakville — Dated February 17, 1969  
                                 Between Texaco Canada Limited and Shell Canada Limited
953.      No.                    31039-41  
            Co.                    Shell  
            Part of:                31039-47  
            Doc. date:              February 16, 1972  
            Author:                 Unknown  
            Subject:                Processing for Texaco, 1973
954.      No.                    6877  
            Co.                    Texaco  
            Part of:                6876-7  
            Doc. date:              March 1, 1972  
            Author:                 J.G. Light  
            Subject:                Ontario Supply Arrangements 1974/75
955.      No.                    6876  
            Co.                    Texaco  
            Part of:                6876-7  
            Doc. date:              March 1, 1972  
            Author:                 J.G. Light  
            Subject:                Ontario Supply Arrangements 1974/75



956. No. 34404  
Co. Shell  
Part of: 34404  
Doc. date: April 9, 1973  
Author: C.F. Williams  
Subject: Gasoline Supply Position and Pricing Initiatives
957. No. 21174  
Co. Shell  
Part of: 21173-6  
Doc. date: April 13, 1973  
Author: C.F. Williams, Vice-President Marketing  
Subject: The Gasoline Market
958. No. Toronto Hearings, Vol. III, pp. 384-6  
Co. Shell  
Part of: Testimony of Mr. C.F. Williams, Vice- President Public Affairs  
and Corporate Planning  
Doc. date: April 24, 1975
959. No. Toronto Hearings, Vol. III, pp. 384-6  
Co. Shell  
Part of: Testimony of Mr. C.F. Williams, Vice- President Public Affairs  
and Corporate Planning  
Doc. date: April 24, 1975
960. No. Toronto Hearings, Vol. III, pp. 385-6  
Co. Shell  
Part of: Testimony of Mr. C.F. Williams, Vice- President Public Affairs  
and Corporate Planning  
Doc. date: April 24, 1975
961. No. Toronto Hearings, Vol. III, p. 386  
Co. Shell  
Part of: Testimony of Mr. C.F. Williams, Vice- President Public Affairs  
and Corporate Planning  
Doc. date: April 24, 1975
962. No. 34404  
Co. Shell  
Part of: 34404  
Doc. date: April 9, 1973  
Author: C.F. Williams  
Subject: Gasoline Supply Position and Pricing Initiatives
963. No. 34404  
Co. Shell  
Part of: 34404  
Doc. date: April 9, 1973  
Author: C.F. Williams  
Subject: Gasoline Supply Position and Pricing Initiatives
964. No. 119396  
Co. Imperial  
Part of: 119396-7  
Doc. date: February 21, 1972  
Author: J.D. Urquhart  
Subject: Wholesale Gasoline Prices

- |      |   |   |
|------|---|---|
| 965. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 119397<br>Imperial<br>119396-7<br>February 21, 1972<br>J.D. Urquhart<br>Wholesale Gasoline Prices                               |
| 966. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 32038-9<br>Shell<br>32037-9<br>April 5, 1973<br>A.G. Seager<br>Central Complex Supply — Reseller Market                         |
| 967. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 30777<br>Shell<br>30760-82<br>Undated<br>Unknown<br>Pribrand in Ontario   |
| 968. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 32037-8<br>Shell<br>32037-9<br>April 5, 1973<br>A.G. Seager<br>Central Complex Supply — Reseller Market                         |
| 969. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 32038<br>Shell<br>32037-9<br>April 5, 1973<br>A.G. Seager<br>Central Complex Supply — Reseller Market                           |
| 970. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 32039<br>Shell<br>32037-9<br>April 5, 1973<br>A.G. Seager<br>Central Complex Supply — Reseller Market                           |
| 971. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 28377<br>Shell<br>28376-7<br>April 30, 1973<br>Unknown<br>Region Summary — Esso, Gulf, BP/Supertest, Texaco, Sunoco, Unbrandeds |
| 972. | No.<br>Co.<br>Part of:<br>Doc. date:<br>Author:<br>Subject: | 34427-8<br>Shell<br>34427-9<br>Undated<br>Unknown<br>Gasoline Pricing — Eastern Canada  |

973. No. 27087  
Co. Shell  
Part of: 27086-9  
Doc. date: May 9, 1973  
Author: A.G. Seager  
Subject: Supply/Price — Mogas Central Complex
974. No. 27087  
Co. Shell  
Part of: 27086-9  
Doc. date: May 9, 1973  
Author: A.G. Seager  
Subject: Supply/Price — Mogas Central Complex
975. No. 31988  
Co. Shell  
Part of: 31988-9  
Doc. date: May 3, 1973  
Author: A.G. Seager  
Subject: Retail Pricing — CMR
976. No. 27087  
Co. Shell  
Part of: 27086-9  
Doc. date: May 9, 1973  
Author: A.G. Seager  
Subject: Supply/Price — Mogas Central Complex
977. No. 27088  
Co. Shell  
Part of: 27086-9  
Doc. date: May 9, 1973  
Author: A.G. Seager  
Subject: Supply/Price — Mogas Central Complex
978. No. 27088  
Co. Shell  
Part of: 27086-9  
Doc. date: May 9, 1973  
Author: A.G. Seager  
Subject: Supply/Price — Mogas Central Complex
979. No. 27088  
Co. Shell  
Part of: 27086-9  
Doc. date: May 9, 1973  
Author: A.G. Seager  
Subject: Supply/Price — Mogas Central Complex
980. No. Toronto Hearings, Vol. I, pp. 177-85  
Co. Shell  
Part of: Testimony of Mr. A.G. Seager, General Manager Marketing  
Doc. date: April 22, 1975

981.      No.                56067  
            Co.                Texaco  
            Part of:        56066-72  
            Doc. date:      Undated  
            Author:         Unknown  
            Subject:        Marketing Plan 1973 MP3/73 Quarterly Summary
982.      No.                56060  
            Co.                Texaco  
            Part of:        56059-65  
            Doc. date:      Undated  
            Author:         Unknown  
            Subject:        Marketing Plan 1973 MP3/73 Quarterly Summary
983.      No.                56064  
            Co.                Texaco  
            Part of:        56059-65  
            Doc. date:      Undated  
            Author:         Unknown  
            Subject:        Marketing Plan 1973 MP3/73 Quarterly Summary
984.      No.                56060  
            Co.                Texaco  
            Part of:        56059-65  
            Doc. date:      Undated  
            Author:         Unknown  
            Subject:        Marketing Plan 1973 MP3/73 Quarterly Summary
985.      No.                56064  
            Co.                Texaco  
            Part of:        56059-65  
            Doc. date:      Undated  
            Author:         Unknown  
            Subject:        Marketing Plan 1973 MP3/73 Quarterly Summary
986.      No.                56064  
            Co.                Texaco  
            Part of:        56059-65  
            Doc. date:      Undated  
            Author:         Unknown  
            Subject:        Marketing Plan 1973 MP3/73 Quarterly Summary
987.      No.                56060  
            Co.                Texaco  
            Part of:        56059-65  
            Doc. date:      Undated  
            Author:         Unknown  
            Subject:        Marketing Plan 1973 MP3/73 Quarterly Summary
988.      No.                56064  
            Co.                Texaco  
            Part of:        56059-65  
            Doc. date:      Undated  
            Author:         Unknown  
            Subject:        Marketing Plan 1973 MP3/73 Quarterly Summary

989. No. 56065  
Co. Texaco  
Part of: 56059-65  
Doc. date: Undated  
Author: Unknown  
Subject: Marketing Plan 1973 MP3/73 Quarterly Summary
990. No. 56065  
Co. Texaco  
Part of: 56059-65  
Doc. date: Undated  
Author: Unknown Subject; Marketing Plan 1973 MP3/73 Quarterly Summary
991. No. 30074  
Co. Shell  
Part of: 30074-87  
Doc. date: August, 1973  
Author: Unknown  
Subject: Background — Marketing Meeting, Shell Centre, September 5-7, 1973
992. No. 30074  
Co. Shell  
Part of: 30074-87  
Doc. date: August, 1973  
Author: Unknown  
Subject: Background — Marketing Meeting, Shell Centre, September 5-7, 1973
993. No. 30074  
Co. Shell  
Part of: 30074-87  
Doc. date: August, 1973  
Author: Unknown  
Subject: Background — Marketing Meeting, Shell Centre September 5-7, 1973
994. No. 30095  
Co. Shell  
Part of: 30088-105  
Doc. date: Undated  
Author: Unknown  
Subject: Competition — Majors, Independents
995. No. 72105  
Co. Gulf  
Part of: 72037-205  
Doc. date: May, 1970  
Author: Marketing Department  
Subject: Eight-Year Plan 1971-1978 Confidential
996. No. 72044  
Co. Gulf  
Part of: 72037-205  
Doc. date: May, 1970  
Author: Marketing Department  
Subject: Eight-Year Plan 1971-1978 Confidential

997.      No.                72105  
            Co.                Gulf  
            Part of:          72037-205  
            Doc. date:        May, 1970  
            Author:           Marketing Department  
            Subject:          Eight-Year Plan 1971-1978 Confidential
998.      No.                75642-3  
            Co.                Gulf  
            Part of:          75634-43  
            Doc. date:        April 13, 1970  
            Author:           Marketing Department  
            Subject:          Marketing Comments Re: Proposed Nepco Processing Agreement
999.      No.                80324  
            Co.                Gulf  
            Part of:          80317-38  
            Doc. date:        January 26, 1972  
            Author:           Unknown  
            Subject:          Profitability of Gasoline Sales to Resellers and Branded Markets — Prairie Provinces — January 1972
1000.     No.                80326  
            Co.                Gulf  
            Part of:          80317-38  
            Doc. date:        January 26, 1972  
            Author:           Unknown  
            Subject:          Profitability of Gasoline Sales to Resellers and Branded Markets — Prairie Provinces — January 1972
1001.     No.                80334  
            Co.                Gulf  
            Part of:          80317-38  
            Doc. date:        January 26, 1972  
            Author:           Unknown  
            Subject:          Profitability of Gasoline Sales to Resellers and Branded Markets — Prairie Provinces — January 1972
1002.     No.                72106  
            Co.                Gulf  
            Part of:          72037-205  
            Doc. date:        May, 1970  
            Author:           Marketing Department  
            Subject:          Eight-Year Plan 1971-1978 Confidential
1003.     No.                72111  
            Co.                Gulf  
            Part of:          72037-205  
            Doc. date:        May, 1970  
            Author:           Marketing Department  
            Subject:          Eight-Year Plan 1971-1978 Confidential

1004. No. 64955  
Co. Gulf  
Part of: 64952-65012  
Doc. date: June 1970  
Author: Refined Products Operations Committee  
Subject: Corporate Pricing Policy Status Report June, 1970
1005. No. 64956  
Co. Gulf  
Part of: 64952-65012  
Doc. date: June 1970  
Author: Refined Products Operations Committee  
Subject: Corporate Pricing Policy Status Report June, 1970
1006. No. 64958  
Co. Gulf  
Part of: 64952-65012  
Doc. date: June 1970  
Author: Refined Products Operations Committee  
Subject: Corporate Pricing Policy Status Report June, 1970
1007. No. 71468-576  
Co. Gulf  
Part of: 71467-576  
Doc. date: September 9, 1971  
Author: The Reseller Market Study Task Force  
Subject: The Motor Gasoline Reseller Market On The Prairie Provinces
1008. No. 71514-6  
Co. Gulf  
Part of: 71467-576  
Doc. date: September 9, 1971  
Author: The Reseller Market Study Task Force  
Subject: The Motor Gasoline Reseller Market On The Prairie Provinces
1009. No. 72106  
Co. Gulf  
Part of: 72037-181  
Doc. date: May, 1970  
Author: Marketing Department  
Subject: Eight-Year Plan 1971-1978 Confidential
1010. No. 71475  
Co. Gulf  
Part of: 71467-576  
Doc. date: September 9, 1971  
Author: The Reseller Market Study Task Force  
Subject: The Motor Gasoline Reseller Market On The Prairie Provinces
1011. No. 75310  
Co. Gulf  
Part of: 75310-41  
Doc. date: January, 1972  
Author: Marketing Department  
Subject: Profitability of Gasoline Sales to Resellers and Branded Markets  
Prairie Provinces

1012. No. 71472  
Co. Gulf  
Part of: 71467-576  
Doc. date: September 9, 1971  
Author: The Reseller Market Study Task Force  
Subject: The Motor Gasoline Reseller Market On The Prairie Provinces
1013. No. 71472  
Co. Gulf  
Part of: 71467-576  
Doc. date: September 9, 1971  
Author: The Reseller Market Study Task Force  
Subject: The Motor Gasoline Reseller Market On The Prairie Provinces
1014. No. 71468-576  
Co. Gulf  
Part of: 71467-576  
Doc. date: September 9, 1971  
Author: The Reseller Market Study Task Force  
Subject: The Motor Gasoline Reseller Market On The Prairie Provinces
1015. No. 60025  
Co. Gulf  
Part of: 60016-30  
Doc. date: October 4, 1971  
Author: Corporate Planning and Economics Department  
Subject: The Motor Gasoline Reseller Market on the Prairie Provinces — Executive Summary
1016. No. 71530-I  
Co. Gulf  
Part of: 71467-576  
Doc. date: September 9, 1971  
Author: The Reseller Market Study Task Force  
Subject: The Motor Gasoline Reseller Market On The Prairie Provinces
1017. No. 71529  
Co. Gulf  
Part of: 71467-576  
Doc. date: September 9, 1971  
Author: The Reseller Market Study Task Force  
Subject: The Motor Gasoline Reseller Market On The Prairie Provinces
1018. No. 71530  
Co. Gulf  
Part of: 71467-576  
Doc. date: September 9, 1971  
Author: The Reseller Market Study Task Force  
Subject: The Motor Gasoline Reseller Market On The Prairie Provinces
1019. No. 71531  
Co. Gulf  
Part of: 71467-576  
Doc. date: September 9, 1971  
Author: The Reseller Market Study Task Force  
Subject: The Motor Gasoline Reseller Market On The Prairie Provinces



1020. No. 71490  
Co. Gulf  
Part of: 71467-576  
Doc. date: September 9, 1971  
Author: The Reseller Market Study Task Force  
Subject: The Motor Gasoline Reseller Market On The Prairie Provinces
1021. No. 71533  
Co. Gulf  
Part of: 71467-576  
Doc. date: September 9, 1971  
Author: The Reseller Market Study Task Force  
Subject: The Motor Gasoline Reseller Market On The Prairie Provinces
1022. No. 71512-7  
Co. Gulf  
Part of: 71467-576  
Doc. date: September 9, 1971  
Author: The Reseller Market Study Task Force  
Subject: The Motor Gasoline Reseller Market On The Prairie Provinces
1023. No. 71533  
Co. Gulf  
Part of: 71467-576  
Doc. date: September 9, 1971  
Author: The Reseller Market Study Task Force  
Subject: The Motor Gasoline Reseller Market On The Prairie Provinces
1024. No. 60119  
Co. Gulf  
Part of: 60110-233  
Doc. date: July 21, 1971  
Author: Unknown  
Subject: Relative Profitability of Reseller Operations Versus Major Brand Service Stations
1025. No. 75334  
Co. Gulf  
Part of: 75310-41  
Doc. date: January, 1972  
Author: Marketing Department  
Subject: Profitability of Gasoline Sales to Resellers and Branded Markets Prairie Provinces
1026. No. 75334  
Co. Gulf  
Part of: 75310-41  
Doc. date: January, 1972  
Author: Marketing Department  
Subject: Profitability of Gasoline Sales to Resellers and Branded Markets Prairie Provinces
1027. No. 74527-643  
Co. Gulf  
Part of: 74526-643  
Doc. date: May 27, 1968  
Author: K.O. Gronsdahl, Marketing Planning Development Group  
Subject: Urban Retail Study

1028. No. 74550  
Co. Gulf  
Part of: 74526-643  
Doc. date: May 27, 1968  
Author: K.O. Gronsdahl, Marketing Planning Development Group  
Subject: Urban Retail Study
1029. No. 74551  
Co. Gulf  
Part of: 74526-643  
Doc. date: May 27, 1968  
Author: K.O. Gronsdahl, Marketing Planning Development Group  
Subject: Urban Retail Study
1030. No. 74551  
Co. Gulf  
Part of: 74526-643  
Doc. date: May 27, 1968  
Author: K.O. Gronsdahl, Marketing Planning Development Group  
Subject: Urban Retail Group
1031. No. 80326  
Co. Gulf  
Part of: 80317-38  
Doc. date: January 26, 1972  
Author: Unknown  
Subject: Profitability of Gasoline Sales to Resellers and Branded Markets — Prairie Provinces — January 1972
1032. No. 74559  
Co. Gulf  
Part of: 74526-643  
Doc. date: May 27, 1968  
Author: K.O. Gronsdahl, Marketing Planning Development Group  
Subject: Urban Retail Group
1033. No. 74600  
Co. Gulf  
Part of: 74526-643  
Doc. date: May 27, 1968  
Author: K.O. Gronsdahl, Marketing Planning Development Group  
Subject: Urban Retail Group
1034. No. 74604  
Co. Gulf  
Part of: 74526-643  
Doc. date: May 27, 1968  
Author: K.O. Gronsdahl, Marketing Planning Development Group  
Subject: Urban Retail Study
1035. No. 74608  
Co. Gulf  
Part of: 74526-643  
Doc. date: May 27, 1968  
Author: K.O. Gronsdahl, Marketing Planning Development Group  
Subject: Urban Retail Study

1036. No. 74612  
Co. Gulf  
Part of: 74526-643  
Doc. date: May 27, 1968  
Author: K.O. Gronsdahl, Marketing Planning Development Group  
Subject: Urban Retail Study
1037. No. 74616  
Co. Gulf  
Part of: 74526-643  
Doc. date: May 27, 1968  
Author: K.O. Gronsdahl, Marketing Planning Development Group  
Subject: Urban Retail Study
1038. No. 80333  
Co. Gulf  
Part of: 80317-38  
Doc. date: January 26, 1972  
Author: Unknown  
Subject: Profitability of Gasoline Sales to Resellers and Branded Markets — Prairie Provinces — January 1972
1039. No. 72979  
Co. Gulf  
Part of: 72923-97  
Doc. date: May 29, 1972  
Author: A.J. Magrath, Secretary  
Subject: Minutes of Meeting, Product Pricing Committee, May 29, 1972 — P.B.D. Guidelines for the Prairies
1040. No. 72979  
Co. Gulf  
Part of: 72923-97  
Doc. date: May 29, 1972  
Author: A.J. Magrath, Secretary  
Subject: Minutes of Meeting, Product Pricing Committee, May 29, 1972 — P.B.D. Guidelines for the Prairies
1041. No. 71513  
Co. Gulf  
Part of: 71467-576  
Doc. date: September 9, 1971  
Author: The Reseller Market Study Task Force  
Subject: The Motor Gasoline Reseller Market On The Prairie Provinces
1042. No. 72950  
Co. Gulf  
Part of: 72923-97  
Doc. date: July 12, 1972  
Author: A.J. Magrath, Secretary  
Subject: Minutes of Meeting, Product Pricing Committee, July 12, 1972 — P.B.D. Guidelines Pacific and Quebec

1043.      No.                72951  
            Co.                Gulf  
            Part of:            72923-97  
            Doc. date:          July 12, 1972  
            Author:            A.J. Magrath, Secretary  
            Subject:           Minutes of Meeting, Product Pricing Committee July 12,  
                                 1972 — P.B.D. Guidelines Pacific and Quebec
1044.      No.                72957  
            Co.                Gulf  
            Part of:            72923-97  
            Doc. date:          July 12, 1972  
            Author:            A.J. Magrath, Secretary  
            Subject:           Minutes of Meeting, Product Pricing Committee July 12,  
                                 1972 — P.B.D. Guidelines Pacific and Quebec
1045.      No.                73091  
            Co.                Gulf  
            Part of:            73067-104  
            Doc. date:          September 1, 1972  
            Author:            Unknown  
            Subject:           Summary Guidelines for the P.B.D. Market Quebec Division
1046.      No.                72502  
            Co.                Gulf  
            Part of:            72502-3  
            Doc. date:          March 8, 1972  
            Author:            P.J. McKeating  
            Subject:           Question of Supply for Suny's International Ltd.
1047.      No.                72830  
            Co.                Gulf  
            Part of:            72768-922  
            Doc. date:          May 30, 1973  
            Author:            J.E. McMillan, Secretary  
            Subject:           Minutes of Meeting, Product Pricing Committee, May 30,  
                                 1973 — Gulf Canada Pricing Strategy and Sales of Surplus  
                                 Product — Point Tupper, Montreal, Clarkson
1048.      No.                72814  
            Co.                Gulf  
            Part of:            72768-922  
            Doc. date:          July 6, 1973  
            Author:            Unknown  
            Subject:           P.B.D. Price Guidelines — Prairies, Ontario Quebec and Posted  
                                 Gasoline Prices in Ontario
1049.      No.                72821  
            Co.                Gulf  
            Part of:            72768-922  
            Doc. date:          June 15, 1973  
            Author:            J.E. McMillan, Secretary  
            Subject:           Minutes of Meeting, Product Pricing Committee, June 15,  
                                 1973 — P.B.D. Price Guidelines Quebec Pacific

1050. No. 73011  
Co. Gulf  
Part of: 73006-11  
Doc. date: June 12, 1973  
Author: C.G. Walker  
Subject: P.B.D. Price Guidelines — Prairie Division
1051. No. 72790  
Co. Gulf  
Part of: 72768-922  
Doc. date: August 2, 1973  
Author: Unknown  
Subject: Minutes of Meeting, Product Pricing Committee, August 2, 1973
1052. No. 119410  
Co. Imperial  
Part of: 119409-10  
Doc. date: July 25, 1973  
Author: L.G. French, Supply Sales  
Subject: Credit and Price Guidelines
1053. No. 27088  
Co. Shell  
Part of: 27086-9  
Doc. date: May 9, 1973  
Author: A.G. Seager  
Subject: Supply/Price — Mogas Central Complex
1054. No. 9388  
Co. B.P.  
Part of: 9376-92  
Doc. date: April, 1968  
Author: Marketing Research Department  
Subject: B.P. in Canada
1055. No. 9632  
Co. B.P.  
Part of: 9628-64  
Doc. date: July 30, 1970  
Author: T.R. Dalglish, Service Station Division Manager  
Subject: B.P. Gasoline — Marketing Philosophy
1056. No. 11566  
Co. B.P.  
Part of: 11561-88  
Doc. date: July, 1973  
Author: T.R. Dalglish  
Subject: Company Operation — Status Report
1057. No. 85755  
Co. Sun Oil  
Part of: 85743-81  
Doc. date: August 23, 1972  
Author: P.S. Hepp  
Subject: Sarnia Expansion Presentation — Market Background

1058.      No.                    69  
            Co.                    Irving  
            Part of:                57-90  
            Doc. date:               September, 1967  
            Author:                Counsel for Irving Oil Company Limited  
            Subject:                In The Matter of The Royal Commission on the Price Structure  
   of Gasoline and Diesel Oil — Brief on Behalf of Irving Oil  
   Company Limited
1059.      No.                    85250  
            Co.                    Sun Oil  
            Part of:                85247-72  
            Doc. date:               November 1, 1972  
            Author:                J.A. Bakker  
            Subject:                Comparative Analysis of Gasoline Distribution Channels
1060.      No.                    85263-4  
            Co.                    Sun Oil  
            Part of:                85247-72  
            Doc. date:               November 14, 1972  
            Author:                J.A. Bakker  
            Subject:                Comparative Analysis of Gasoline Distribution Channels
1061.      No.                    65-6  
            Co.                    Irving  
            Part of:                57-90  
            Doc. date:               September, 1967  
            Author:                Counsel for Irving Oil Company Limited  
            Subject:                In The Matter of The Royal Commission on the Price Structure  
   of Gasoline and Diesel Oil — Brief on Behalf of Irving Oil  
   Company Limited
1062.      No.                    9635  
            Co.                    B.P.  
            Part of:                9628-64  
            Doc. date:               July 30, 1970  
            Author:                T.R. Dalglish, Service Station Division Manager  
            Subject:                B.P. Gasoline — Marketing Philosophy
1063.      No.                    9629  
            Co.                    B.P.  
            Part of:                9628-64  
            Doc. date:               July 30, 1970  
            Author:                T.R. Dalglish, Service Station Division Manager  
            Subject:                B.P. Gasoline — Marketing Philosophy
1064.      No.                    83062  
            Co.                    Sun Oil  
            Part of:                83054-98  
            Doc. date:               July 7, 1966  
            Author:                Brereton, Cowie, McGeer, Ostrander  
            Subject:                Recommendations For Immediate Action Report of Marketing  
   Plan Group

1065. No. 85307  
Co. Sun Oil  
Part of: 85300-15  
Doc. date: March 29, 1973  
Author: Unknown  
Subject: Removing the Mystery of Gasoline Marketing
1066. No. 110482  
Co. Imperial  
Part of: 110481-9  
Doc. date: August 20, 1971  
Author: W.O. Twaits  
Subject: Proprietary — Background Data On Proposed Supertest/B.P. Merger
1067. No. 110482  
Co. Imperial  
Part of: 110481-9  
Doc. date: August 20, 1971  
Author: W.O. Twaits  
Subject: Proprietary — Background Data On Proposed Supertest/B.P. Merger
1068. No. 110483-4  
Co. Imperial  
Part of: 110481-9  
Doc. date: August 20, 1971  
Author: W.O. Twaits  
Subject: Proprietary — Background Data On Proposed Supertest/B.P. Merger
1069. No. 110493  
Co. Imperial  
Part of: 110490-3  
Doc. date: October 29, 1971  
Author: J.D. Urquhart  
Subject: Supertest claims for subsidy support as per processing agreement with Imperial
1070. No. 83091  
Co. Sun Oil  
Part of: 83054-98  
Doc. date: July 7, 1966  
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Doc. date: January 23, 1968  
Author: D. McGeer  
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Doc. date: October 20, 1971  
Author: H.B. Maxwell  
Subject: Corporate Structuring — Unbranded Retail Outlets
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Doc. date: July 16, 1973  
Author: Unknown  
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Author: Unknown  
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Doc. date: October 4, 1971  
Author: E.G. Fitzhenry  
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Doc. date: June 29, 1973  
Author: P.S. Hepp  
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Doc. date: June 25, 1973  
Author: W.P. Rickard  
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Doc. date: February 2, 1972  
Author: E.G. Fitzhenry  
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Doc. date: Undated  
Author: Unknown  
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Author: G.H. Brereton, Marketing Manager  
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Part of: 85330-5  
Doc. date: December 15, 1972  
Author: G.H. Brereton, Marketing Manager  
Subject: Policy Procedure for Pricing Sunoco Gasoline at Retail
1084. No. 85365  
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Doc. date: June 16, 1972  
Author: L.G. Morris, London Retail Branch  
Subject: Consignment Gasoline
1085. No. 85366  
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Doc. date: June 16, 1972  
Author: L.G. Morris, London Retail Branch  
Subject: Consignment Gasoline
1086. No. 85352-430  
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Doc. date: April 10, 1973  
Author: L.G. Morris  
Subject: Summary of Proposal Re: Consignment Gasoline
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Doc. date: June 16, 1972  
Author: L.G. Morris, London Retail Branch  
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Author: L.G. Morris  
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Part of: 9003-7  
Doc. date: February 19, 1971  
Author: F.J.N.  
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1091. No. 9801-7  
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Doc. date: June 20-22, 1972  
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1092. No. 9003-4  
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Doc. date: February 19, 1971  
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1093. No. 9004  
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Part of: 9003-7  
Doc. date: February 19, 1971  
Author: F.J.N.  
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Doc. date: November 16, 1966  
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Co.  
Part of:  
Doc. date:  
Author:  
Subject:
1096. No.  
Co.  
Part of:  
Doc. date:  
Author:  
Subject:
1097. No.  
Co.  
Part of:  
Doc. date:  
Author:  
Subject:
1098. No.  
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Part of:  
Doc. date:  
Author:  
Subject:
1099. No.  
Co.  
Part of:  
Doc. date:  
Author:  
Subject:
1100. No. 85452  
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Part of: 85452  
Doc. date: Undated (Received October 29, 1971)  
Author: Unknown  
Subject: Gasoline Prices — Montreal Branches
1101. No. 11600-1  
Co. B.P.  
Part of: 11600-3  
Doc. date: February 11, 1972  
Author: T.R. Dalglish  
Subject: Future price and brand policy — the competitive situation
1102. No. 84805  
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Doc. date: February 13, 1973  
Author: W.L. Oliver  
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Author: W.B. McEachran, Western Retail Area — London  
Subject: Analysis of Retail Sales — Western Area
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Author: J.H.D.  
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Author: W.L. Oliver  
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Author: Unknown  
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Author: T.R. Dalglish, Manager Service Station Division  
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Doc. date: July 11, 1973  
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Author:  
Subject:
1110. No.  
Co.  
Part of:  
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Author:  
Subject:

1111. No.  
Co.  
Part of:  
Doc. date:  
Author:  
Subject:
1112. No.  
Co.  
Part of:  
Doc. date:  
Author:  
Subject:
1113. No.  
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Part of:  
Doc. date:  
Author:  
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Part of: 65405-20  
Doc. date: Undated  
Author: Unknown  
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1115. No. 85 (Gasoline Western)  
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Part of: 85  
Doc. date: September 1, 1960  
Author: M.G. Hurley  
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Doc. date: November 19, 1967  
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Author:  
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Doc. date: June 10, 1967  
Author: Unknown  
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Doc. date: January 11, 1961  
Author: H.R. Bowering, Area Sales Supervisor  
Subject: Retail Price Cutting — Rivers
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Part of: 156  
Doc. date: March 2, 1967  
Author: E.M.G. Isherwood  
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Part of: 84-7  
Doc. date: September 26, 1968  
Author: T. Smith  
Subject: Pricing Lakehead
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Part of: 84-7  
Doc. date: September 26, 1968  
Author: T. Smith Subject: Pricing Lakehead
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Co. Shell  
Part of: 84-7  
Doc. date: September 26, 1968  
Author: T. Smith  
Subject: Pricing Lakehead
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Doc. date: September 6, 1972  
Author: A.G. Seager, General Manager — Marketing  
Subject: Minutes of Region managers' Meeting August 21, 22, 23, 1972, Murray Bay, Quebec
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Doc. date: October 26, 1972  
Author: J.P. Callum  
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Part of: 49720-1  
Doc. date: April 25, 1972  
Author: Unknown  
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1130. No. 49746  
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Part of: 49745-56  
Doc. date: October 9, 1972  
Author: Unknown  
Subject: Imperial Oil's Line of Communication
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Doc. date: October 31, 1972  
Author: J.E. King  
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Part of: 118-22  
Doc. date: September 22, 1966  
Author: R.C. Richardson  
Subject: Monthly Activity Report August, 1966
1133. No. 123 (Gasoline Winnipeg II)  
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Author: E.C. Gorrie  
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Doc. date: July 4, 1967  
Author: M.E. Farough  
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Author: M.E. Farough  
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Author: S.J.A. Walker  
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Doc. date: July 20, 1973  
Author: L. Giroux, Montreal District Manager  
Subject: Suspension of Free Service
1139. No. 285 (Gasoline Atlantic)  
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Doc. date: December 22, 1960  
Author: R.W. Sullivan, Division Manager  
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Doc. date: January 26, 1961  
Author: L.J. LeBlanc  
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Doc. date: March 9, 1972  
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Author: Unknown  
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 Author/Auteur

Bertrand, Robert J

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