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Department Store Sales and Stocks, December 1986 and
Annual Review

- Following two consecutive monthly increases, seasonally adjusted department store sales remained unchanged from the November 1986 level.

Labour Market Developments in Canada, 1986

- The number of persons employed increased by 323,000 to an all-time annual high of 11.6 million.

Sales of Refined Petroleum Products, December 1986

- Seasonally adjusted, total sales of refined petroleum products increased $4.1 \%$ from November.


## Data Availability Announcements

Steel Ingots, Week Ending February 14, $1987 \quad 7$
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Department Store Sales, by Month, Unadjusted and Seasonally Adjusted, Canada, 1984-1986


## Department Store Sales and Stocks

December 1986

## Highlights

## Seasonally Adjusted Data

- Adjusted for seasonal fluctuations and the number of trading days, department store sales totalled $\$ 1,077$ million in December 1986, unchanged from the previous month's revised level. This followed gains of $1.1 \%$ in November and $2.3 \%$ in October.
- Seasonally adjusted, department store stocks (at selling value) totalled $\$ 4,577$ million at the end of December, up $11.1 \%$ over the November 1986 revised value of $\$ 4,119$ million. This significant increase in December followed declines of $1.7 \%$ in October and $3.3 \%$ in November.
- The inventories to sales ratio stood at 4.25:1 in December, considerably higher than the average ratio of $3.97: 1$ observed during 1986.


## Unadjusted Data

- Department stores in Canada reported sales totalling $\$ 1,945$ million in December 1986, up $6.1 \%$ from the December 1985 level of $\$ 1,834$ million.
- With the exception of Alberta, which recorded a decrease of $1.4 \%$ from the corresponding month in 1985, all other provinces registered higher sales in December 1986. The increases ranged from $22.0 \%$ in Prince Edward Island to $2.3 \%$ in Manitoba. Sales rose in eight of the 10 metropolitan areas surveyed.
(continued on page 3)
- Sales by major department stores in December 1986 reached $\$ 1,163$ million, up $3.5 \%$ over the corresponding month a year earlier, while junior department stores had sales of $\$ 783$ million, up $10.2 \%$ over the same period last year.
- Unadjusted, department store stocks at month-end totalled $\$ 4,282$ million, a sharp increase of $21.2 \%$ over the level reached in December 1985.


## Annual 1986 (Preliminary Estimates)

- Department store sales rose $5.2 \%$ in 1986 to a level of $\$ 12,668$ million, a slight deceleration from the $5.7 \%$ growth recorded in 1985. This marks the fourth consecutive year in which department store sales have increased.
- The growth in 1986 was broadly based as 31 of the 40 departments covered by the survey recorded higher sales. The largest increases were in women's and misses' sportswear $(+14.1 \%)$, repairs and services ( $+13.7 \%$ ) and women's, misses' and children's footwear $(+12.5 \%)$. Decreases ranged from $14.7 \%$ for millinery to $0.4 \%$ for hardware, paints and wallpaper.
- Major department store organizations reported sales of $\$ 7,761$ million in 1986, an increase of $3.8 \%$ over 1985. Junior department stores recorded sales of $\$ 4,906$ million, up $7.5 \%$ over 1985.
- Major department store sales accounted for $61.3 \%$ of total department store sales, as compared to $62.1 \%$ in 1985 and $63.1 \%$ in 1984. Over the last five years, their market share has gradually declined.
- At the provincial level, when compared to 1985, total department store sales rose in all provinces with increases ranging from $7.6 \%$ in Ontario to $1.4 \%$ in both Alberta and Manitoba. Sales also advanced in all 10 metropolitan areas surveyed, with gains ranging from $9.1 \%$ in Toronto to $0.6 \%$ in Calgary.

Available on CANSIM: matrix 112.
Order the December 1986 issue of Department Store Sales and Stocks (63-002, $\$ 13 / \$ 130$ ), available the second week of April. Contact: Lina Di Piétro (613-991-3551) or Emma MacPhail (613-990-9824), Retail Trade Section, Industry Division.

## Labour Market Developments in Canada <br> 1986

In 1986, the annual unemployment rate fell below $10 \%$ for the first time since 1981. Moreover, 1986 employment was a substantial $3 \%$ higher than the 1985 level.

Highlights of Labour Market Developments in Canada, 1986, a review of last year's labour market performance include:

- The level of employment increased by 323,000 to an all-time annual high of 11.6 million in 1986. However, most of the employment gains made last year occurred in the first quarter.
- The rise in employment last year in turn pushed up the employment/population ratio by one full percentage point to $59.4 \%$. This ratio, which shows the employed as a proportion of the population 15 years and over, had peaked at $59.9 \%$ in 1981, before the recession.
- At nearly 4\%, British Columbia registered the largest employment increase by province; above-average gains were also recorded in Ontario and New Brunswick. The employment/population ratio rose in every province, with British Columbia exhibiting the largest change.
- Full-time and part-time employment both increased approximately $3 \%$ in 1986 , following more than a decade of uneven
growth. From 1976 to 1985, part-time employment rose on average $5.9 \%$ each year, compared to only $1.4 \%$ for full-time work.
- Between 1985 and 1986, employment growth was greater in the service sector (3\%) than in the goods-producing sector ( $2 \%$ ), continuing a trend of the past decade. In 1986, the goods-producing sector accounted for only $29 \%$ of the employed compared to $34 \%$ a decade earlier.
- The number of "long-term" unemployed (persons unemployed more than 52 weeks) dropped by $18 \%$ to 109,000 in 1986. This percentage decrease was much greater than the $7 \%$ decline in the overall level of unemployment between these two years (to $1,236,000$ from $1,328,000$ ). Nevertheless, the long-term unemployed still accounted for $9 \%$ of the total unemployed last year compared to less than $3 \%$ in 1976.
- The largest unemployment declines in 1986 occurred in Ontario and British Columbia. In fact, these two provinces accounted for nearly $70 \%$ of the overall drop in unemployment.

The above highlights are from Labour Market Developments in Canada, 1986, the feature article in the January issue of The Labour Force (71-001, \$20/\$200), now available. Contact: Maryanne Webber (613-991-6894), Labour and Household Surveys Analysis Division.

## Sales of Refined Petroleum

## Products

December 1986

## Highlights

## Seasonally Adjusted

- Seasonally adjusted, sales of refined petroleum products in December rose to 6611553 cubic metres, up $4.1 \%$ from November. This marked the first increase since September.
- Despite the December increase, cumulative sales of refined petroleum products in 1986 stood at approximately the same level as those in 1985.
- The December increase was broadly based across most of the main products. Sales of motor gasoline increased for the first time during the last three months, up $3.1 \%$ to 2774428 cubic metres. Diesel fuel oil sales continued the upward trend started in September, increasing by $5.4 \%$ to a level of 1312390 cubic metres. Heavy fuel sales rose $6.4 \%$ to 567254 cubic metres. The only decrease recorded in the main products was in light fuel oil where sales declined for the fourth consecutive month, down $0.7 \%$ to 569734 cubic metres.


## Unadjusted Sales

- Total sales of refined petroleum products in December increased to 7228600 cubic metres, up $2.6 \%$ from the same month a
year earlier. Cumulative sales for 1986 stood at 78005300 cubic metres, up slightly from sales of 77683200 cubic metres for the same period in 1985.
- Most main products contributed to this increase. Motor gasoline sales rose $1.4 \%$ over December 1985 to reach 2828500 cubic metres. Increases were posted for light fuel sales, up $1.7 \%$ to 1058800 cubic metres and for heavy fuel sales, up $13.6 \%$ to 797700 cubic metres. Diesel fuel sales showed the only decline in the main products, dropping to 1238400 cubic metres (-1.2\%).
- On a provincial basis, Ontario and New Brunswick posted the largest increases from December 1985. Sales of all products increased by 96800 cubic metres ( $4.0 \%$ ) in Ontario and 94900 cubic metres ( $31.8 \%$ ) in New Brunswick. Offsetting these increases were decreases in Saskatchewan of 27400 cubic metres ( $-9.8 \%$ ) and in Manitoba of 19900 cubic metres $(-8.2 \%)$.
(see table on page 6)
Available on CANSIM: matrices 628-641 and 644-647.

Order the December 1986 issue of Refined Petroleum Products (45-004, \$15/\$150), available the fourth week of March. Contact: Gérard O'Connor (613-991-3562), Energy Section, Industry Division.

Sales of Refined Petroleum Products
(thousands of cubic metres)

|  | September 1986 | $\begin{array}{r} \text { October } \\ 1986 \end{array}$ | November $1986^{r}$ | $\begin{array}{r} \text { December } \\ 1986 \mathrm{p} \end{array}$ | December 1986/ <br> November 1986 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Adjusted for Seasonal Variation |  |  | \% change |
| Total - all products | 6615.3 | 6529.2 | 6350.2 | 6611.6 | 4.1 |
| Main products: |  |  |  |  |  |
| Motor gasoline | 2830.1 | 2800.1 | 2691.9 | 2774.4 | 3.1 |
| Diesel fuel oil | 1226.0 | 1243.5 | 1244.9 | 1312.4 | 5.4 |
| Light fuel oil | 683.9 | 644.9 | 573.5 | 569.7 | -0.7 |
| Heavy fuel oil | 528.4 | 498.3 | 533.2 | 567.3 | 6.4 |
|  | $\begin{array}{r} \text { December } \\ 1986^{p} \end{array}$ | $\begin{array}{r} \text { December } \\ 1985 \end{array}$ | November $1986^{\text {r }}$ | Total Jan.-Dec. 1986 | Total Jan.-Dec. 1985 |
|  | Not adjusted for Seasonal Variation |  |  |  |  |
| Total - all products | 7228.6 | 7040.0 | 6386.5 | 78005.3 | 77683.2 |
| Main products: |  |  |  |  |  |
| Motor gasoline | 2828.5 | 2789.7 | 2584.9 | 32906.6 | 32730.5 |
| Diesel fuel oil | 1238.4 | 1253.4 | 1230.7 | 14975.6 | 15142.6 |
| Light fuel oil | 1058.8 | 1041.6 | 672.9 | 7019.1 | 7372.3 |
| Heavy fuel oil | 797.7 | 702.0 | 575.1 | 6307.9 | 5868.1 |

p Preliminary figures.
$r$ Revised figures.

## Data Availability Announcements

## Steel Ingots

Week Ending February 14, 1987
Preliminary estimates indicate that Canadian steel ingot production for the week ending February 14, 1987 totalled 283303 tonnes, an increase of $1.0 \%$ from the preceding week's total of 280403 tonnes and up $1.2 \%$ from the year-earlier level of 279867 tonnes.

The cumulative total in 1987 was 1803706 tonnes, an increase of $4.9 \%$ from 1719194 tonnes for the same period in 1986.

Contact: Gerry W. Barrett (613-991-3515), Industry Division.

Railway Carloadings<br>Seven Days Ending February 7, 1987

Freight tonnages loaded by railways in Canada for the week ending February 7, 1987 totalled 4.7 million tonnes, an increase of $2.0 \%$ from the 1986 figure. Loadings decreased in the East by $0.8 \%$ and increased in the West by $4.2 \%$.

Container-trailer or piggyback tonnages (included above) increased in the East by $9.9 \%$ and in the West by $3.1 \%$; there was an overall national increase of $7.7 \%$.

The year-to-date rail freight loadings totalled 23.6 million tonnes, a decrease of $1.3 \%$ from the previous year. During the same period, piggyback cars loaded increased $2.9 \%$.

Order the Vol. 3, No. 5 issue of Railway Carloadings ( $52-005, \$ 75$ a year), scheduled for release the week of February 23. Contact: Mamady Kaba (613-990-6154), Surface Transport Section, Transportation Division.

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## Publications Released

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Insulating Materials Industry, 1985 Census of Manufactures.
Catalogue number 44-250B 3594
(Canada: \$4; Other Countries: \$5).
Quarterly Report on Energy Supplydemand in Canada, Second Quarter 1986.
Catalogue number 57-003
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Gross Domestic Product by Industry, November 1986.
Catalogue number 61-005
(Canada: $\$ 10 / \$ 100$; Other Countries:
\$11/\$110).
Building Permits, October 1986.
Catalogue number 64-001
(Canada: $\$ 20 / \$ 200$; Other Countries: $\$ 21 / \$ 210$ ).

The Labour Force, January 1987.
Catalogue number 71-001
(Canada: $\$ 20 / \$ 200$; Other Countries:
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