

# The <br>  

Thursday, August 22, 1991
For release at 8:30 a.m.

## MAJOR RELEASES

## - Retail Trade, June 1991

Seasonally adjusted, retail sales were unchanged in June as a broadly-based decline was offset primarily by the higher sales of motor vehicle and recreational vehicle dealers.

- Farm Cash Receipts, January-June 1991

Farm cash receipts dropped $4 \%$ from the previous year to $\$ 10.6$ billion for the period January-June 1991.

DATA AVAILABILITY ANNOUNCEMENTS
Production, Shipments and Stocks of Sawmills East of the Rockies, June 1991
Production, Shipments and Stocks on Hand of Sawmills in British Columbia, June 1991
Steel Primary Forms, Week Ending August 17, 19916
Short-term Debt of Local Governments, June 19916
Grain Marketing Situation Report, July 19916

PUBLICATION RELEASED 7


## MAJOR RELEASES

## Retail Trade

June 1991

## Highlights

## Seasonally Adjusted Sales

- Preliminary estimates indicate retail trade showed no growth in June, maintaining a level of $\$ 15.2$ billion. However, excluding motor vehicle and recreational vehicle dealers, retail sales declined $1.2 \%$ in the month.

- In spite of the unchanged level in June, retail sales increased by $2.1 \%$ in the second quarter compared to a decline of $2.1 \%$ (after adjustment for taxes) in the first quarter of 1991.
- The flat growth rate in June resulted from a broadly-based decline that was offset primarily by the increase for motor vehicle and recreational vehicle dealers $(4.3 \%)$. In order of dollar impact, the most significant drops were reported by other semi-durable goods stores ( $-6.4 \%$ ), general merchandise stores ( $-1.7 \%$ ) and automotive parts, accessories and services stores ( $-3.0 \%$ ).
- The increase in sales of motor vehicle and recreational vehicle dealers märked the third consecutive monthly gain. The decline by-other semi-durable goods stores followed a $5.4 \%$,


#### Abstract

Note to Users

Retail sales estimates exclude the Goods and Services Tax (GST). Prior to January 1991, sales data included the Federal Sales Tax (FST). Due to this change in indirect taxes, data for 1991 are not strictly comparable with those of previous years. For users interested in deriving comparable data, an estimate of the amount of FST included in retail sales for 1990 is available for Canada. The reliability of this estimate does not permit adiustments at the provincial or trade-group level.


increase in May and the sales decrease in general merchandise stores followed a $1.9 \%$ gain in May. Among the other major trade groups, sales by supermarkets and grocery stores advanced by $0.3 \%$ while sales by gasoline service stations fell $1.0 \%$.

- Fluctuations in provincial sales were moderate. Half of the provinces posted sales increases, ranging from $0.7 \%$ in Newfoundland to $0.1 \%$ in Manitoba. Notable declines were registered in Nova Scotia ( $-1.8 \%$ ) and British Columbia $(-1.5 \%)$. Sales increased by $1.5 \%$ in the Northwest Territories and fell by $2.7 \%$ in the Yukon.


## Year-to-date

- Cumulative retail sales for the first half of 1991 amounted to $\$ 89.8$ billion, down $2.4 \%$ from the corresponding period in 1990 (after removing federal sales tax from the 1990 data).

Available on CANSIM: matrices 2399 (seasonally adjusted), 2400 (not seasonally adjusted), 2398 (department store type merchandise totals for the provinces and territories), and 2299, 2401-2417 (quarterly trade-group estimates for Canada, the provinces and territories).

The June 1991 issue of Retail Trade (63-005, $\$ 18.20 / \$ 182$ ) will be.. available the first week of September. See "How to Order Publications".

For more detailed information on this release, : contact Maurice Massaad (613-951-9682) or Roger : Laplante (613-951-3552), Retail Trade; Section, ;Industry Division.

Retail Sales, by Trade Group and by Region
June 1991

| Trace group | Unadjusted |  |  |  | Seasonally Adjusted |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 1990 | $\begin{gathered} \text { May } \\ 199{ }^{r} \end{gathered}$ | June 1991• | June 1991/ June 1990* | June <br> 1990 | March 1991 | $\begin{gathered} \text { April } \\ 1991 \mathrm{r} \end{gathered}$ | $\begin{gathered} \text { May } \\ 199{ }^{1 r} \end{gathered}$ | June 1991P | June 1991/ May 1991 | June 1991/ June 1990* |
|  | millions of \% |  |  | \% | millions of \% |  |  |  |  | \% | \% |
| Canada |  |  |  |  |  |  |  |  |  |  |  |
| Supermarkets and grocery |  |  |  |  |  |  |  |  |  |  |  |
| All other food stores | 363.5 | 347.1 | 343.4 | -5.5 | 334.4 | 319.0 | 299.0 | 320.6 | 315.7 | -1.5 | -5.6 |
| Drug and patent medicine |  |  |  |  |  |  |  |  |  |  |  |
| Shoe stores | 169.0 | 148.9 | 144.5 | -14.5 | 154.4 | 133.1 | 131.9 | 135.6 | 134.9 | -0.5 | -12.6 |
| Men's clothing stores | 181.0 | 152.8 | 155.2 | -14.3 | 170.8 | 148.8 | 145.3 | 148.1 . | 147.8 | - 0.2 | -13.4 |
| Women's clothing stores | 352.1 | 325.6 | 306.4 | -13.0 | 337.4 | 300.8 | 302.6 | 305.7 | 299.3 | -2.1 | -11.3 |
| Other clothing stores 325.0 300.5 300.4 -7.6 336.2 321.4 311.3 317.5 315.7 -0.6 -6.1    <br> Household furniture and               |  |  |  |  |  |  |  |  |  |  |  |
| Household furniture and appliance stores | 731.8 | 579.2 | 601.5 | -17.8 | 724.2 | 617.1 | 623.9 | 610.4 | 613.8 | 0.6 | -15.2 |
| Household furnishings stores | 250.3 | 175.9 | 172.9 | -30.9 | 231.3 | 169.9 | 170.7 | 171.4 | 165.1 | -3.6 | -28.6 |
| Motor vehicle and recre- |  |  |  |  |  |  |  |  |  |  |  |
| Gasoline service stations | 1,320.3 | 1,218.0 | 1,189.1 | -9.9 | 1,255.8 | 1,156.8 | 1,182.0 | 1,165.3 | 1,153.2 | -1.0 | -8.2 |
| Automotive parts,accessories and services | 1,141.7 | 1,054.4 | 966.4 | -15.4 | 1,002.7 | 903.9 | 920.4 | 915.8 | 888.5 | -3.0 | -11.4 |
| General merchandise stores | 1,723.1 | 1,752.6 | 1,650.2 | -4.2 | 1,743.7 | 1,733.5 | 1,728.0 | 1,760.5 | 1,731.2 | -1.7 | -0.7 |
| Other semi-durable goods stores | 659.3 | 648.4 | 562.9 | -14.6 | 594.5 | 529.4 | 529.2 | 557.5 | 522.0 | -6.4 | -12.2 |
| Other durable goods stores | 465.4 | 419.8 | 396.3 | -14.8 | 446.0 | 395.0 | 408.5 | 412.1 | 393.7 | -4.5 | -11.7 |
| All other retail stores | 940.8 | 896.3 | 889.5 | -5.5 | 832.5 | 852.2 | 835.9 | 829.7 | 833.2 | 0.4 | 0.1 |
| Total, all stores | 17,020.5 | 16,677.6 | 15,753.5 | -7.4 | 15,868.5 | 14,913.5 | 14,991.2 | 15,203.9 | 15,197.6 | -- | -4.2 |
| Total exciuding motor vehicie and recreational vehicie dealers | 13,133.3 | 12,664.8 | 12,132.0 | -7.6 | 12,408.1 | 11,964.6 | 11,957.6 | 12,026.2 | 11,881.7 | -1.2 | -4.2 |
| Department store type merchandise | 5,611.6 | 5,269.5 | 5,004.9 | -10.8 | 5,500.1 | 5,100.2 | 5,103.6 | 5,176.2 | 5,062.5 | -2.2 | -8.0 |
| Regions |  |  |  |  |  |  |  |  |  |  |  |
| Newfoundland | 313.7 | 315.0 | 297.9 | -5.0 | 291.5 | 275.8 | 277.6 | 283.1 | 285.2 | 0.7 | -2.2 |
| Prince Edward Island | 74.2 | 65.4 | 65.6 | -11.7 | 66.0 | 60.0 | 60.3 | 60.0 | 60.2 | 0.4 | -8.7 |
| Nova Scotia | 541.9 | 532.4 | 496.1 | -8.5 | 511.6 | 483.8 | 489.8 | 493.9 | 485.2 | -1.8 | -5.2 |
| New Brunswick | 452.9 | 436.1 | 416.5 | -8.0 | 425.2 | 383.2 | 395.3 | 399.6 | 401.9 | 0.6 | -5.5 |
| Quebec | 4,307.6 | 4,354.3 | 3,935.4 | -8.6 | 3,980.4 | 3,712.4 | 3,713.9 | 3,776.1 | 3,738.1 | -1.0 | -6.1 |
| Ontario | 6,297.7 | 6,066.0 | 5,812.8 | -7.7 | 5,842.5 | 5,439.1 | 5,443.5 | 5,585.9 | 5,572.6 | -0.2 | -4.6 |
| Manitoba | 589.9 | 565.4 | 540.4 | -8.4 | 548.0 | 514.7 | 516.9 | 518.1 | 518.5 | 0.1 | -5.4 |
| Saskatchewan | 519.1 | 473.5 | 463.1 | -10.8 | 473.9 | 443.6 | 432.2 | 441.9 | 439.2 | 0.6 | -7.3 |
| Alberta | 1,772.2 | 1,683.9 | 1,650.1 | -6.9 | 1,666.0 | 1,567.1 | 1,586.9 | 1,580.7 | 1,588.0 | 0.5 | -4.7 |
| British Columbia | 2,099.0 | 2,137.1 | 2,025.3 | -3.5 | 1,980.6 | 1,956.9 | 1,974.6 | 2,011.7 | 1,982.0 | -1.5 | 0.1 |
| Yukon | 18.3 | 17.2 | 17.2 | -5.8 | 16.0 | 14.5 | 15.3 | 15.6 | 15.2 | -2.7 | -4.8 |
| Northwest Territories | 33.9 | 31.3 | 33.1 | -2.2 | 31.2 | 29.6 | 29.7 | 30.2 | 30.6 | 1.5 | -2.0 |

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## Farm Cash Receipts

January-June 1991
Farm cash receipts for January to June 1991 fell 4\% compared to the same period a year earlier to $\$ 10.6$ billion. Crop receipts dropped $5 \%$ and direct program payments declined $21 \%$, while livestock receipts remained virtually unchanged.

All of the provinces registered declines in farm cash receipts. Prince Edward Island and New Brunswick experienced the largest drops, $20 \%$ and $12 \%$, respectively, due to decreases in potato receipts. Other declines ranged from $5 \%$ in Ontario to $0.2 \%$ in Newfoundland.

## Crop Receipts

Crop receipts for the first six months of 1991 were $\$ 4.4$ billion, $5 \%$ below year-earlier levels. Responsible for the decrease were smaller Canadian Wheat Board payments, fewer liquidations of deferred grain receipts and lower corn, potato and soybean receipts.

## Farm Cash Receipts, Canada



- Canadian Wheat Board payments made during the first half of 1991 fell to $\$ 315$ million from $\$ 423$ million. The final payment made January 1991 for the 1989/1990 (August 1 to July 31) wheat, excluding durum, crop was $\$ 208$ million. This was $22 \%$ below the final payment a year earlier. There was also a $\$ 71$ million adjustment payment for wheat made in February 1990 because of an increase in initial prices.
- Grain receipts cashed in 1991 for grain marketed in 1990 were $\$ 430$ million, compared to the $\$ 507$ million liquidated the previous year.


## User Notes

Farm cash receipts measure the gross returns to farmers in current dollars from the sale of all agricultural products except those associated with direct sales between farms in the same province. They also include Canadian Wheat Board and Ontario Wheat Producers' Marketing Board payments, deferred grain receipts and direct payments to farmers from various federal, provincial and municipal programs.

Realized net farm income, which takes into account producers' operating expenses and depreciation charges, is published in Agriculture Economic Statistics (21-603E).

- Corn and soybean receipts dropped $26 \%$ and $27 \%$, respectively, as both marketings and prices fell. Depressed prices and the restoration of the interest-free option for the Advance Payments for Crops Act Program may have contributed to the lower marketings. Prices for all grains and oilseeds were below year-earlier levels; the declines ranged from $5 \%$ for soybeans to $49 \%$ for flaxseed. Ample supply, weak world demand and the prospect of a good 1991 grain crop has put downward pressure on grain prices.
- Potato receipts, at $\$ 191$ million, were $17 \%$ below the January-June 1990 level. The $4 \%$ increase in marketings failed to offset a $20 \%$ drop in prices. Partial restriction of seed exports to the U.S. because of the PVYn virus contributed to the lower prices.


## Direct Program Payments

Direct program payments fell $21 \%$ to $\$ 641$ million. Sharp declines in crop insurance and tripartite payments were responsible for the drop. A payment under the Western Grain Stabilization Act (WGSA) partially offset the decrease. Since 1983, payments for the January-June period increased steadily to peak in 1988 where they contributed $20 \%$ to total farm cash receipts. From 1988, program payments continuously declined to 1991, where they represented only $6 \%$ of total farm cash receipts.

- Crop insurance payments fell to $\$ 75$ million from $\$ 315$ million because of better growing conditions in 1990. This compares to the previous five-year average of $\$ 233$ million when drought conditions prevailed in several years.
- Payments under tripartite plans took a sharp drop ( $90 \%$ ) to $\$ 14$ million due to lower payments for hogs. Hog prices have been relatively strong since early 1990.
- A WGSA interim payment of $\$ 158$ million was made during the first quarter of 1991. This was the first interim payment since 1988 and was well below the $\$ 505$ million average paid between 1984 and 1988.


## Livestock Receipts

Livestock and animal product receipts remained virtually unchanged at the record $\$ 5.5$ billion level reached last year for the same period. Livestock receipts were responsible for $52 \%$ of total farm cash receipts.

Receipts for eggs and calves rose, offsetting a $2 \%$ decline in hog receipts. Cattle, poultry and dairy receipts remained unchanged.

- Receipts for cattle were unchanged at $\$ 1.9$ billion. Both prices and quantities marketed remained stable, although the proportion of animals slaughtered and exported changed. Exports of live animals were up $11 \%$ while the number of animals slaughtered declined $7 \%$.
- Egg receipts rose $5 \%$ to $\$ 240$ million because of a slight increase in marketings and a $4 \%$ rise in prices.
- Hog receipts dropped $2 \%$ to $\$ 990$ million mainly because of lower marketings. A reduction in the number of hogs slaughtered was responsible for the decline as live exports increased $17 \%$.


## Available on CANSIM: matrices 3582 to 3592.

Order the January-June 1991 issue of Farm Cash Receipts (21-001, \$11/\$44), scheduled for release September 3. See "How to Order Publications".

For further information on this release, contact Gail-Ann Breese (613-951-0375), Agriculture Division.

## Total Cash Receipts from Farming Operations

January-June

|  | 1991 |  | 1990 | $1991 / 1990$ |
| :--- | ---: | ---: | ---: | ---: |
|  |  | (millions of dollars) | \% Change |  |
| Newfoundland | 28.3 |  | -0.2 |  |
| Prince Edward Island | 112.0 | 28.4 | -20.0 |  |
| Nova Scotia | 139.7 | 140.1 | -0.5 |  |
| New Brunswick | 121.7 | 140.4 | -12.0 |  |
| Quebec | $1,787.5$ | 138.3 | -3.1 |  |
| Ontario | $2,499.4$ | $1,84.1$ | -4.9 |  |
| Manitoba | $1,009.3$ | $2,627.3$ | -3.9 |  |
| Saskatchewan | $2,110.2$ | $1,049.7$ | -2.0 |  |
| Alberta | $2,156.1$ | $2,152.8$ | -4.3 |  |
| British Columbia | 590.5 | $2,252.0$ | -0.3 |  |
| Canada | $10,554.8$ | 592.6 | -3.8 |  |

Note: Totals may not add due to rounding.

## DATA AVAILABILITY ANNOUNCEMENTS

## Production, Shipments and Stocks of Sawmills East of the Rockies June 1991

Production of lumber in sawmills east of the Rockies decreased $8.6 \%$ to 1747173 cubic metres in June 1991 from 1911078 cubic metres after revisions in June 1990.

Stocks on hand at the end of June 1991 totalled 2798533 cubic metres, an increase of $18.4 \%$ compared to 2363030 cubic metres in June 1990.

Year-to-date production in 1991 amounted to 10279607 cubic metres, a decrease of $11.4 \%$ compared to 11599298 cubic metres after revisions for the same period in 1990.

Available on CANSIM: matrices 53 (except 1.2, 2.2 and 3.2) and 122 (series 2).

The June 1991 issue of Production, Shipments and Stocks on Hand of Sawmills East of the Rockies (35-002, $\$ 10 / \$ 100$ ) will be available at a later date. See "How to Order Publications".

For more detailed information on this release, contact Jacques Lepage (613-951-3516), Industry Division.

## Production, Shipments and Stocks on Hand of Sawmills in British Columbia June 1991

Sawmills in British Columbia produced 2814000 cubic metres of lumber and ties in June 1991, a decrease of $3.0 \%$ from the 2901700 cubic metres produced in June 1990.

January to June 1991 production was 15815200 cubic metres, a decrease of $11.5 \%$ from the 17875100 cubic metres produced over the same period in 1990.

Available on CANSIM: matrix 53 (series 1.2, 2.2 and 3.2).

The June 1991 issue of Production, Shipments and Stocks on Hand of Sawmills in British Columbia (35-003, $\$ 7.10 / \$ 71$ ) will be available at a later date. See "How to Order Publications".

For more detailed information on this release, contact Jock Dobie (604-666-2671, Pacific Region, Statistics Canada, Sinclair Centre, 757 West Hastings Street, Vancouver, B.C. V6C 3C9.

## Steel Primary Forms <br> Week Ending August 17, 1991

Preliminary estimates indicate that Canadian steel primary forms production for the week ending August 17,1991 totalled 257289 tonnes, a decrease of $0.5 \%$ from the preceding week's total of 258513 tonnes but up $70.1 \%$ from the year-earlier level of 151255 tonnes. The cumulative total in 1991 was 8018277 tonnes, a decrease of $8.6 \%$ from 8769069 tonnes for the same period in 1990.

For more detailed information on this release, contact Greg Milsom (613-951-9827), Industry Division.

## Short-term Debt of Local Governments June 1991

At June 30, 1991, estimates of the short-term debt (treasury bills and other short-term paper) of local governments totalled $\$ 447$ million, down $\$ 220$ million ( $67 \%$ ) from March 1991 and down $\$ 73$ million from June 30, 1990. Revised estimates for previous quarters are also available.

For further information on these data, contact Marlene Vollmer (613-951-1830), Public Institutions Division.

For more information, or general inquiries on Public Institutions Division's products or services, contact Patricia Phillips (613-951-0767).

## Grain Marketing Situation Report

July 1991
The situation report for July 1991 is now available. This report presents up-to-date information on the Canadian and world grain supply and market situation.

For further detailed information on this release, contact Karen Gray (204-983-2856), Agriculture Division.

## PUBLICATION RELEASED

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[^0]:    * Percentage changes contained in this table are not adjusted for the change in indirect taxes. Caution should be exercised in their use.
    $r$ Revised.
    p Preliminary.
    -- Too small to be expressed.

