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MAJOR RELEASES

Wholesale Trade, July 1992 Wholesale merchants' sales in July rose to \$16.0 billion, up 1.1% from June.

Department Store Sales and Stocks, July 1992 Seasonally adjusted, department store sales totalled \$1,097 million in July, a 2.6% increase from June 1992.

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PUBLICATIONS RELEASED

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MAJOR RELEASES

Wholesale Trade

July 1992

Highlights

Seasonally Adjusted Sales

- Preliminary estimates indicate that wholesale merchants' sales were \$16.0 billion in July, up 1.1% from June and continuing the growth that began in March.
- Five of the nine trade groups registered increases in sales in July, but three groups decreased and one remained unchanged. The strongest growth in terms of dollar impact was reported by wholesalers of food, beverage, drug and tobacco products followed by other machinery, equipment and supplies, both up 1.8% from June. vendors of other machinery, equipment and supplies, this was the third consecutive monthly sales increase. Also recording growth in July were suppliers of other products (farm and paper products, agricultural supplies, industrial and household chemicals, etc.), up 1.1%, and wholesalers of household goods (+2.6%). The overall rise was dampened slightly by a decrease in wholesale merchants' sales of apparel and dry goods (-3.9%).
- Regionally, in terms of dollar impact, Ontario wholesalers registered the strongest growth, up 1.2% from June. Other notable increases were recorded in British Columbia (+2.2%) and Alberta (+1.9%). Manitoba recorded a decline of 1.4%.

Note to Users

Wholesalers buy and sell goods from a wide range of businesses and individuals in various sectors of the economy. More specifically, wholesalers purchase through a network of importers, manufacturers and other wholesalers. They sell to other wholesalers, retailers, household consumers, industrial and commercial users, and to foreign markets.

Seasonally Adjusted Inventories

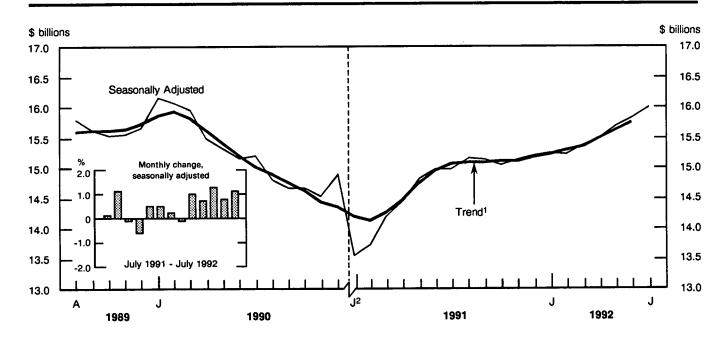
- In July, wholesale merchants' inventories were \$24.6 billion, down 0.8% from June.
- The inventories-to-sales ratio at the end of July fell to 1.54:1 from 1.56:1 in June, based on revised figures.

Available on CANSIM: matrices 649 (sales, seasonally adjusted), 648 (sales, not seasonally adjusted) and 59 (inventories, not seasonally adjusted).

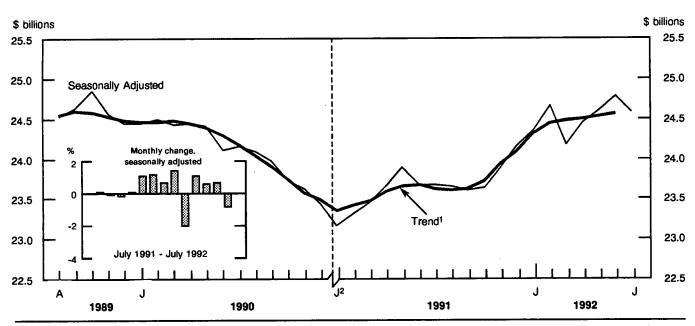
The July issue of *Wholesale Trade* (63-008, \$14.40/\$144) will be available the second week of October. See "How to Order Publications".

For more information on this release, contact Mary Beth Lozinski (613-951-9683) or Gilles Berniquez (613-951-3540), Industry Division.

Wholesale Merchants' Sales



Wholesale Merchants' Inventories



The short-term trend represents a weighted average of data.

Prior to 1991, data included the Federal Sales Tax. Its successor, the Goods and Services Tax is not included in the 1991 and later data.

Wholesale Merchants' Sales, by Trade Group and Region July 1992

	Unadjusted				Seasonally adjusted						
Trade group	July 1991	June 1992	July r 1992p	July 1992/ 1991	July 1991	April 1992 r	May 1992	June 1992	July 1992P	July/ June 1992	July 1992/ 1991
	millions of \$			%		millions of \$			%	%	
Canada											
Food, beverage, drug and tobacco products	3,909	4,231	4,373	11.9	3,798	3,953	4,100	4,069	4,143	1.8	9.1
Apparel and dry goods	411	334	447	8.8	369	369	374	405	390	-3.9	5.6
Household goods	479	515	516	7.8	541	541	537	555	570	2.6	5.3
Motor vehicles, parts and accessories Metals, hardware, plumbing and heating	1,645	1,891	1,661	1.0	1,748	1,821	1,735	1,769	1,763	-0.3	0.9
equipment and supplies	1,111	1,194	1.097	-1.3	1.133	1.081	1,071	1,091	1,099	0.8	-3.0
Lumber and building materials	1.592	1,828	1,727	8.5	1,372	1,420	1,475	1,470	1,469		7.1
Farm machinery, equipment and supplies	325	422	376	15.6	293	354	346	345	344	-0.3	17.4
Other machinery, equipment and supplies	3.100	4.015	3.520	13.6	3.311	3,488	3,597	3,655	3.722	1.8	12.4
Other products	2.267	2,714	2,353	3.8	2,412	2,464	2,460	2,462	2,490	1.1	3.2
Total, all trades	14,838	17,144	16,070	8.3	14,978		15,694	15,821	15,990	1.1	6.8
Regions											
Newfoundland	178	181	190	7.0	171	162	167	172	176	2.1	2.9
Prince Edward Island	41	53	53	29.4	39	43	45	50	48	-3.9	24.1
Nova Scotia	386	417	393	1.8	367	340	361	361	368	1.7	0.1
New Brunswick	268	263	257	-4.1	252	249	247	240	239	-0.4	-5.3
Quebec	3,584	4,250	3,979	11.0	3,711	3,840	3,931	4,003	4,016	0.3	8.2
Ontario	5,962	7,015	6,456	8.3	6,139	6,384	6,445	6,494	6,569	1.2	7.0
Manitoba	548	666	635	16.0	511	519	553	583	575	-1.4	12.5
Saskatchewan	499	544	493	-1.1	487	460	478	477	488	2.5	0.3
Alberta	1,424	1,582	1,458	2.4	1,391	1,427	1,413	1,394	1,420	1.9	2.1
British Columbia	1,928	2,152	2,135	10.7	1,893	2,048	2,036	2,029	2,073	2.2	9.5
Yukon and Northwest Territories	21	20	21	0.6	18	18	19	17	18	3.7	-1.9

Wholesale Merchants' Inventories, by Trade Group July 1992

	Unadjusted				Seasonally adjusted						
Trade group	July 1991	June 1992	•	July 1992/ 1991	July 1991	April 1992	May 1992	June 1992	July 1992P	July/ June 1992	July 1992/ 1991
	millions of \$ %				millions of \$				%	%	
Canada											
Food, beverage, drug and tobacco products	2,733	3,042	3,075	12.5	2,722	2,884	2,963	3,026	3,043	0.6	11.8
Apparel and dry goods	875	930	935	6.8	784	841	834	864	839	-2.8	7.1
Household goods	1,084	1,181	1,193	10.1	1,084	1,155	1,189	1,181	1,193	1.0	10.1
Motor vehicles, parts and accessories Metals, hardware, plumbing and heating	3,292	3,622	3,422	3.9	3,334	3,535	3,651	3,617	3,497	-3.3	4.9
equipment and supplies	2,145	2.173	2,157	0.6	2.074	2.050	2.061	2,121	2.073	-2.3	
Lumber and building materials	2,200	2,565		12.4	2,185		2,446	2,444	2,442	-0.1	11.8
Farm machinery, equipment and supplies	1,363	1,428	1.388	1.9	1,348	1,416	1,443	1,418	1,387	-2.2	2.9
Other machinery, equipment and supplies	7,232	7,102		-0.1	7,071	7,056	7,025	7,058	7,073	0.2	
Other products	3,025	2,994	2,990	-1.2			2,979	3,045	3,025	-0.7	-1.5
Total, all trades	23,948	25,038	24,856	3.8	23,671	24,442	24,591	24,773	24,572	-0.8	3.8

r Revised figure.
P Preliminary figure.
— Amount too small to be expressed.

Department Store Sales and Stocks July 1992

Highlights

Seasonally Adjusted Data

- Department store sales (including concessions) totalled \$1,097 million in July 1992, an increase of 2.6% from the previous month's total (revised) of \$1,069 million.
- Monthly sales levels over the last 18 months continued to be virtually unchanged.

 Department store stocks (at selling value) totalled \$5,177 million at the end of July, a decrease of 0.4% from the June 1992 value (revised) of \$5,195 million.

Available on CANSIM: matrices 112 (series 5-6) and 113.

The July 1992 issue of *Department Store Sales* and *Stocks* (63-002, \$14.40/\$144) will be available in November.

For further information, contact Tom Newton (613-951-3522), Retail Trade Section, Industry Division.

Department Store Sales, Canada (including concessions)

		Unadjusted	<u> </u>	Seasonally Adjusted						
	July 1991	June 1992	July 1992	July 1991	April 1992 r	May 1992 r	June 1992 r	July 1992p		
	millions of \$									
Total Sales	934	1,012	970	1,090	1,102	1,084	1,069	1,097		
Total Stocks	4,782	4,889	4,903	5,040	5,189	5,227	5,195	5,177		
Stock to Sales Ratio	5.1	4.8	5.1	4.6	4.7	4.8	4.9	4.7		

r Revised numbers.

Preliminary numbers.

PUBLICATIONS RELEASED

Monthly Production of Soft Drinks. August 1992. Catalogue number 32-001

(Canada: \$2.70/\$27; United States: US\$3.20/US\$32; Other Countries: US\$3.80/US\$38).

Air Carrier Traffic at Canadian Airports, October-December 1991.

Catalogue number 51-005

(Canada: \$30.50/\$122; United States: US\$36.50/US\$146: Other Countries: US\$42.75/US\$171).

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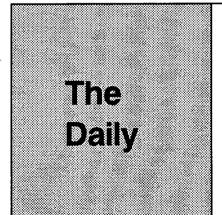
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