

The


The Daily, September 22, 1992

- End of Release


## MAJOR RELEASES

## Wholesale Trade

July 1992

## Highlights

## Seasonally Adjusted Sales

- Preliminary estimates indicate that wholesale merchants' sales were $\$ 16.0$ billion in July, up $1.1 \%$ from June and continuing the growth that began in March.
- Five of the nine trade groups registered increases in sales in July, but three groups decreased and one remained unchanged. The strongest growth in terms" of dollar impact was reported by wholesalers of food, beverage, drug and tobacco products followed by other machinery, equipment and supplies, both up $1.8 \%$ from June. For vendors of other machinery, equipment and supplies, this was the third consecutive monthly sales increase. Also recording growth in July were suppliers of other products (farm and paper products, agricultural supplies, industrial and household chemicals, etc.), up 1.1\%, and wholesalers of household goods ( $+2.6 \%$ ). The overall rise was dampened slightly by a decrease in wholesale merchants' sales of apparel and dry goods (-3.9\%).
- Regionally, in terms of dollar impact, Ontario wholesalers registered the strongest growth, up $1.2 \%$ from June. Other notable increases were recorded in British Columbia ( $+2.2 \%$ ) and Alberta ( $+1.9 \%$ ). Manitoba recorded a decline of $1.4 \%$.

> Note to Users
> Wholesalers buy and sell goods from a wide range of businesses and individuals in various sectors of the economy. More specifically, wholesalers purchase through a network of importers, manufacturers and other wholesalers. They sell to other wholesalers, retailers, household consumers, industrial and commercial users, and to foreign markets.

## Seasonally Adjusted Inventories

- In July, wholesale merchants' inventories were \$24.6 billion, down 0.8\% from June.
- The inventories-to-sales ratio at the end of July fell to 1.54:1 from 1.56:1 in June, based on revised figures.

Avallable on CANSIM: matrices 649 (sales, seasonally adjusted), 648 (sales, not seasonally adjusted), 61 (inventorles, seasonally adjusted) and 59 (inventories, not seasonally adjusted).

The July issue of Wholesale Trade (63-008, $\$ 14.40 / \$ 144$ ) will be available the second week of October. See "How to Order Publications".

For more information on this release, contact Mary Beth Lozinski (613-951-9683) or Gilles Berniquez (613-951-3540), Industry Division.

## Whoiesale Merchants' Sales



## Wholesaie Merchants' Inventories



[^0]The Daliy, September 22, 1992

Whoiesale Merchants' Sales, by Trade Group and Region
July 1992

| Trade group | Unadjusted |  |  |  | Seasonally adjusted |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { July } \\ 1991 \end{gathered}$ | June <br> 1992 | $\begin{gathered} \text { July } \\ 1992 \text { p } \end{gathered}$ | $\begin{gathered} \text { July } \\ 1992 / \\ 1991 \end{gathered}$ | $\begin{gathered} \text { July } \\ 1991 \end{gathered}$ | April $1992 \text { r }$ | $\begin{gathered} \text { May } \\ 1992 \text { r } \end{gathered}$ | June <br> 1992 | $\begin{aligned} & \text { July } \\ & \text { 1992p } \end{aligned}$ | July <br> June <br> 1992 | $\begin{gathered} \text { July } \\ 1992 / \\ 1991 \end{gathered}$ |
|  | millions of \$ |  |  | \% |  | millions of \$ |  |  |  | \% | \% |
| Canada |  |  |  |  |  |  |  |  |  |  |  |
| Food, beverage, drug and tobacco products | 3,909 | 4,231 | 4,373 | 11.9 | 3,798 | 3,953 | 4,100 | 4,069 | 4,143 | 1.8 | 9.1 |
| Apparel and dry goods | 411 | 334 | 447 | 8.8 | 369 | 369 | 374 | 405 | 390 | -3.9 | 5.6 |
| Household goods | 479 | 515 | 516 | 7.8 | 541 | 541 | 537 | 555 | 570 | 2.6 | 5.3 |
| Motor vehicles, parts and accessories             <br> Metals, hardware, plumbing and heating  1,645 1,891 1,661 1.0 1,748 1,821 1,735 1,769 1,763 -0.3 0.9 |  |  | 1,661 | 1.0 | 1,748 | 1,821 | 1,735 | 1,769 | 1,763 | -0.3 | 0.9 |
| Metals, hardware, plumbing and heating equipment and supplies | 1,111 | 1,194 | 1,097 | -1.3 | 1,133 | 1,081 | 1,071 | 1,091 | 1,099 | 0.8 | -3.0 |
| Lumber and building materials | 1,592 | 1,828 | 1,727 | 8.5 | 1,372 | 1,420 | 1,475 | 1,470 | 1,469 | -- | 7.1 |
| Farm machinery, equipment and supplies | 325 | 422 | 376 | 15.6 | 293 | 354 | 346 | 345 | 344 | -0.3 | 17.4 |
| Other machinery, equipment and supplies | 3,100 | 4,015 | 3,520 | 13.6 | 3,311 | 3,488 | 3,597 | 3,655 | 3,722 | 1.8 | 12.4 |
| Other products | 2,267 | 2,714 | 2,353 | 3.8 | 2,412 | 2,464 | 2,460 | 2,462 | 2,490 | 1.1 | 3.2 |
| Total, all trades | 14,838 | 17,144 | 16,070 | 8.3 | 14,978 | 15,490 | 15,694 | 15,821 | 15,990 | 1.1 | 6.8 |
| Regions |  |  |  |  |  |  |  |  |  |  |  |
| Newtoundland | 178 | 181 | 190 | 7.0 | 171 | 162 | 167 | 172 | 176 | 2.1 | 2.9 |
| Prince Edward Island | 41 | 53 | 53 | 29.4 | 39 | 43 | 45 | 50 | 48 | -3.9 | 24.1 |
| Nova Scotia | 386 | 417 | 393 | 1.8 | 367 | 340 | 361 | 361 | 368 | 1.7 | 0.1 |
| New Brunswick | 268 | 263 | 257 | -4.1 | 252 | 249 | 247 | 240 | 239 | -0.4 | -5.3 |
| Quebec | 3,584 | 4,250 | 3,979 | 11.0 | 3,711 | 3,840 | 3,931 | 4,003 | 4,016 | 0.3 | 8.2 |
| Ontario | 5,962 | 7,015 | 6,456 | 8.3 | 6,139 | 6,384 | 6,445 | 6,494 | 6,569 | 1.2 | 7.0 |
| Manitoba | 548 | 666 | 635 | 16.0 | 511 | 519 | 553 | 583 | 575 | -1.4 | 12.5 |
| Saskatchewan | 499 | 544 | 493 | -1.1 | 487 | 460 | 478 | 477 | 488 | 2.5 | 0.3 |
| Alberta | 1,424 | 1,582 | 1,458 | 2.4 | 1,391 | 1,427 | 1,413 | 1,394 | 1,420 | 1.9 | 2.1 |
| British Columbia | 1,928 | 2,152 | 2,135 | 10.7 | 1,893 | 2,048 | 2,036 | 2,029 | 2,073 | 2.2 | 9.5 |
| Yukon and Northwest Territories | 21 | 20 | 21 | 0.6 | 18 | 18 | 19 | 17 | 18 | 3.7 | -1.9 |

Wholesale Merchants' Inventories, by Trade Group
July 1992

| Trade group | Unadjusted |  |  |  | Seasonaly adjusted |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { July } \\ 1991 \end{gathered}$ | June <br> 1992 | $\begin{gathered} \text { July } \\ 1992^{p} \end{gathered}$ | $\begin{gathered} \text { July } \\ \text { 1992/ } \\ 1991 \end{gathered}$ | $\begin{gathered} \hline \text { July } \\ 1991 \end{gathered}$ | April <br> 1992 | $\begin{gathered} \text { May } \\ 1992^{r} \end{gathered}$ | June 1992 | $\begin{gathered} \text { July } \\ 1992^{p} \end{gathered}$ | $\begin{aligned} & \text { Julyl } \\ & \text { June } \\ & 1992 \end{aligned}$ | $\begin{gathered} \text { July } \\ 1992 / \\ 1991 \end{gathered}$ |
|  | millions of \$ |  |  | \% |  | millions of \$ |  |  | \% \% |  |  |
| Canada |  |  |  |  |  |  |  |  |  |  |  |
| Food, beverage, drug and tobacco products | 2,733 | 3,042 | 3,075 | 12.5 | 2,722 | 2,884 | 2,963 | 3,026 | 3,043 | 0.6 | 11.8 |
| Apparel and dry goods | 875 | 930 | 935 | 6.8 | 784 | 841 | 834 | 864 | 839 | -2.8 | 7.1 |
| Household goods | 1,084 | 1,181 | 1,193 | 10.1 | 1,084 | 1,155 | 1,189 | 1,181 | 1,193 | 1.0 | 10.1 |
| Motor vehicles, parts and accessories | 3,292 | 3,622 | 3,422 | 3.9 | 3,334 | 3,535 | 3,651 | 3,617 | 3,497 | -3.3 | 4.9 |
| Metals, hardware, plumbing and heating equipment and supplies | 2,145 | 2,173 | 2,157 | 0.6 | 2,074 | 2,050 | 2,061 | 2,121 | 2,073 | -2.3 | -- |
| Lumber and building materials | 2,200 | 2,565 | 2,473 | 12.4 | 2,185 | 2,522 | 2,446 | 2,444 | 2,442 | -0.1 | 11.8 |
| Farm machinery, equipment and supplies | 1,363 | 1,428 | 1,388 | 1.9 | 1,348 | 1,416 | 1,443 | 1,418 | 1,387 | -2.2 | 2.9 |
| Other machinery, equipment and supplies | 7,232 | 7,102 | 7,223 | -0.1 | 7,071 | 7,056 | 7,025 | 7,058 | 7,073 | 0.2 | -- |
| Other products | 3,025 | 2,994 | 2,990 | -1.2 | 3,070 | 2,983 | 2,979 | 3,045 | 3,025 | -0.7 | -1.5 |
| Total, all trades | 23,948 | 25,038 | 24,856 | 3.8 | 23,671 | 24,442 | 24,591 | 24,773 | 24,572 | -0.8 | 3.8 |

[^1]
## Department Store Sales and Stocks

 July 1992
## Highllghts

## Seasonally Adjusted Data

- Department store sales (including concessions) totalled $\$ 1,097$ million in July 1992, an increase of $2.6 \%$ from the previous month's total (revised) of $\$ 1,069$ million.
- Monthly sales levels over the last 18 months continued to be virtually unchanged.
- Department store stocks (at selling value) totalled $\$ 5,177$ million at the end of July, a decrease of $0.4 \%$ from the June 1992 value (revised) of $\$ 5,195$ million.

Avallable on CANSIM: matrices 112 (series 5-6) and 113.

The July 1992 issue of Department Store Sales and Stocks (63-002, $\$ 14.40 / \$ 144$ ) will be available in November.

For further information, contact Tom Newton (613-951-3522), Retail Trade Section, Industry Division.

Department Store Sales, Canada (including concessions)

|  | Unadjusted |  |  | Seasonally Adjusted |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { July } \\ 1991 \end{gathered}$ | $\begin{aligned} & \text { June } \\ & 1992 \end{aligned}$ | $\begin{array}{r} \text { July } \\ 1992 \end{array}$ | $\begin{array}{r} \text { July } \\ 1991 \end{array}$ | $\begin{gathered} \text { April } \\ 1992^{r} \end{gathered}$ | $\begin{gathered} \text { May } \\ 1992 \text { r } \end{gathered}$ | $\begin{gathered} \text { June } \\ 1992^{r} \end{gathered}$ | $\begin{gathered} \text { July } \\ \text { 1992p } \end{gathered}$ |
|  | millions of \$ |  |  |  |  |  |  |  |
| Total Sales | 934 | 1,012 | 970 | 1,090 | 1,102 | 1,084 | 1,069 | 1,097 |
| Total Stocks | 4,782 | 4,889 | 4,903 | 5,040 | 5,189 | 5,227 | 5,195 | 5,177 |
| Stock to Sales Ratio | 5.1 | 4.8 | 5.1 | 4.6 | 4.7 | 4.8 | 4.9 | 4.7 |

if Revised numbers.
P Preliminary numbers.

## PUBLICATIONS RELEASED

## Monthly Production of Soft Drinks, August 1992. Catalogue number 32-001

(Canada: $\$ 2.70 / \$ 27$; United States: US\$3.20/US\$32; Other Countries: US\$3.80/US\$38).

Air Carrier Traffic at Canadian Airports, OctoberDecember 1991.
Catalogue number 51-005
(Canada: $\$ 30.50 / \$ 122$; United States:
US\$36.50/US\$146; Other Countries:
US\$42.75/US\$171).

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(0)

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[^2]
[^0]:    1 The short-term trend represents a weighted average of data.
    2 Prior to 1991, data included the Federal Sales Tax. Its successor, the Goods and Services Tax is not included in the 1991 and later data.

[^1]:    $r$ Revisod figure.
    p Preliminary figure.

    - Amount too small to be expressed.

[^2]:    Statistics Canada's Official Reiease Bulletin for Statistical Information

    Catalogue 11-001E. Price: Canada: $\$ 120.00$ annually; United States: US $\$ 144.00$ annually; Other Countries: US $\$ 168.00$ annually

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