



The Daily

Statistics Canada

Wednesday, September 22, 1993
For release at 8:30 a.m.

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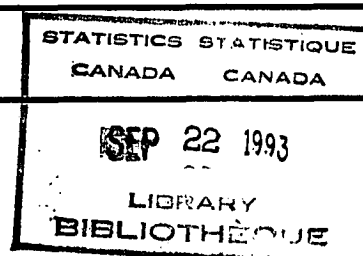
MAJOR RELEASE

- Wholesale Trade, July 1993**
 In July, wholesale merchants' seasonally adjusted sales totalled \$16.9 billion, up 1.3% from the previous month and the third consecutive monthly increase.

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DATA AVAILABILITY ANNOUNCEMENTS

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Canada-Japan Trade Data Reconciliation 1990 and 1991

Statistics Canada announces that Canada and Japan have reached agreement on a set of reconciled merchandise trade statistics for bilateral trade between Canada and Japan for 1990 and 1991.

Prior to the reconciliation, Canada's published statistics indicated trade deficits of \$1.3 billion for 1990 and \$3.1 billion for 1991. In contrast, Japan's published statistics indicated Japanese deficits of \$2.0 billion for 1990 and \$0.5 billion for 1991. After applying several agreed-upon adjustments, the reconciled data show Canadian deficits of \$452 million in 1990 and \$2.1 billion in 1991.

The reconciliation adjustments do not represent revisions to the officially-published figures of either country, but reflect discrepancies between the two sources of information.

For further information, please contact Craig Kuntz (613-951-0304, fax: 613-951-0117), Client Services Section, International Trade Division.



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MAJOR RELEASE

Wholesale Trade

July 1993 (Preliminary)

In July, wholesale merchants' seasonally adjusted sales totalled \$16.9 billion, up 1.3% from the previous month and the third consecutive monthly increase.

Sales

Sales for seven of the nine trade groups rose. The most notable increase in dollars was for wholesalers of other machinery, equipment and supplies, up 2.0% from June. In recent months, movement in this group has tended to lead the direction of total wholesale trade. Following a drop in April, three months of steady gains have brought sales for this group close to year-earlier levels.

July's increase was also driven by higher sales of other products (farm and paper products, agricultural supplies, industrial and household chemicals, etc.), up 2.5% from June, and by higher sales of motor vehicles, parts and accessories, up 2.2%.

The overall increase was partly offset by sales declines for food, beverage, drug and tobacco products (-0.2%) and apparel and dry goods (-1.4%).

Note to Users

Wholesalers interact with various sectors of the economy both in buying and selling goods. More specifically, wholesalers purchase through a network of importers, manufacturers and other wholesalers. They sell to other wholesalers, retailers, household consumers, industrial and commercial users, and to foreign markets.

On a regional basis, except for Prince Edward Island, all provinces and territories experienced growth during July. The increases ranged from 0.2% in Manitoba to 3.2% in Newfoundland.

Inventories

Wholesale merchants' inventories totalled \$25.8 billion in July, 0.2% higher than in June.

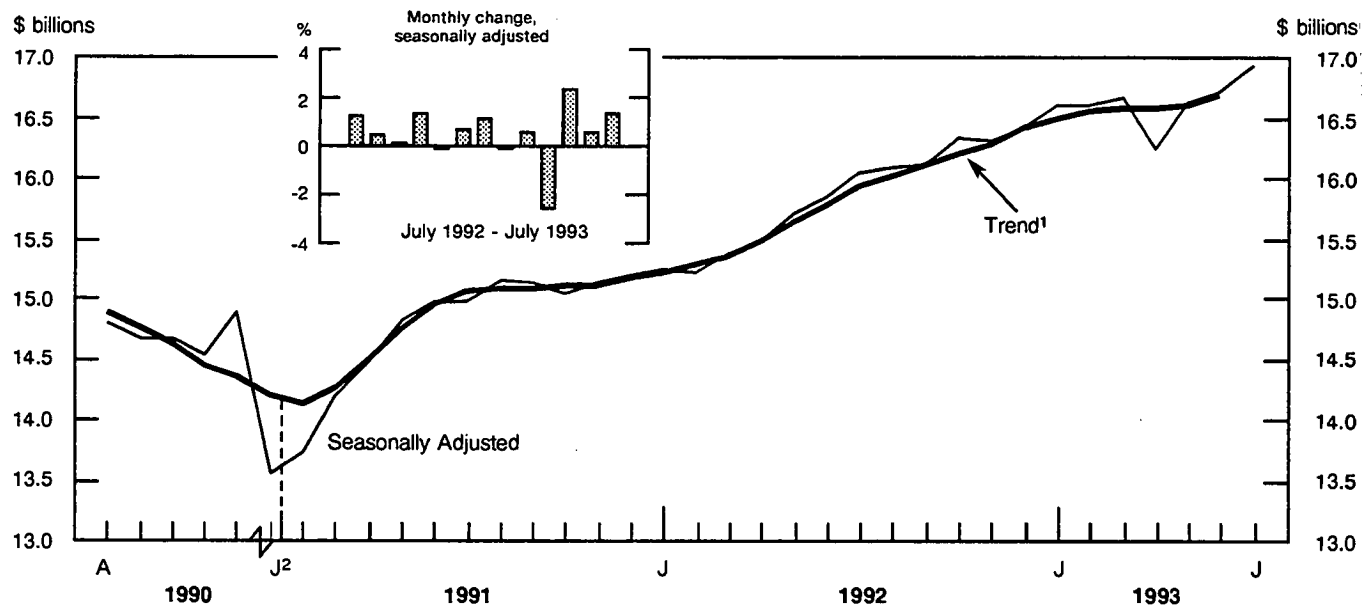
The inventories/sales ratio at the end of July was down to 1.52:1, from 1.54:1 in June.

Available on CANSIM: matrices 59, 61, 648 and 649

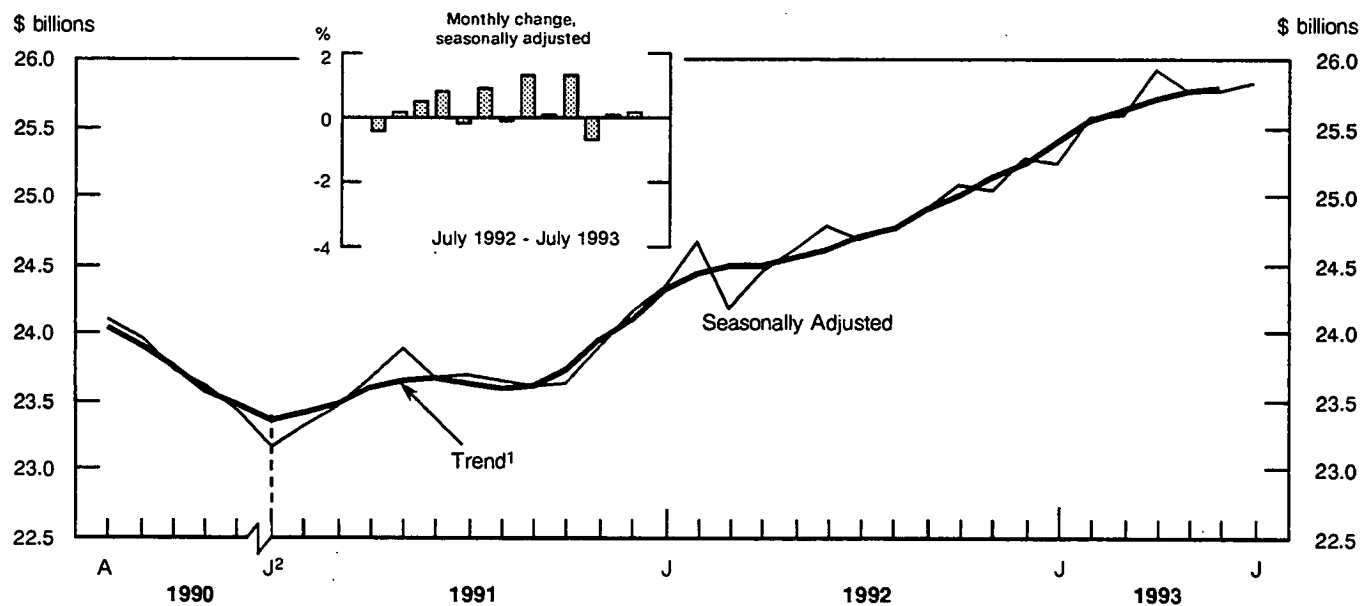
The July issue of *Wholesale Trade* (63-008, \$14.40/\$144) will be available the second week of October. See "How to Order Publications".

For more information on this release, contact Larry Murphy (613-951-3542) or Gilles Berniquez (613-951-3540), Industry Division. □

Wholesale Merchants' Sales



Wholesale Merchants' Inventories



¹ The short-term trend represents a weighted average of data.

² Prior to 1991, data includes Federal Sales Tax. Its successor, the Goods and Services Tax, is not included in the 1991 and later data.

Wholesale Merchants' Sales

Trade group	July 1992	June 1993 ^r	July 1993 ^p	July 1992 to July 1993	July 1992	April 1993 ^r	May 1993 ^r	June 1993 ^r	July 1993 ^p	June 1993 to July 1993	July 1992 to July 1993
	\$ millions			% change	\$ millions			% change			
	unadjusted				seasonally adjusted						
Canada											
Food, beverage, drug and tobacco products	4,300	4,705	4,565	6.2	4,130	4,315	4,474	4,504	4,496	-0.2	8.9
Apparel and dry goods	448	352	480	7.1	390	428	444	435	429	-1.4	9.8
Household goods	525	532	543	3.3	580	580	582	592	597	0.7	2.9
Motor vehicles, parts and accessories	1,636	1,993	1,742	6.5	1,739	1,781	1,821	1,825	1,866	2.2	7.3
Metals, hardware, plumbing and heating equipment and supplies	1,105	1,282	1,166	5.5	1,109	1,144	1,144	1,165	1,185	1.8	6.9
Lumber and building materials	1,740	1,894	1,783	2.5	1,481	1,597	1,561	1,523	1,552	1.9	4.8
Farm machinery, equipment and supplies	377	462	389	3.1	344	355	359	361	365	1.1	6.0
Other machinery, equipment and supplies	3,546	4,038	3,517	-0.8	3,733	3,429	3,578	3,649	3,722	2.0	-0.3
Other products	2,408	2,944	2,559	6.3	2,525	2,630	2,667	2,666	2,734	2.5	8.3
Total, all trades	16,084	18,203	16,745	4.1	16,031	16,259	16,629	16,722	16,946	1.3	5.7
Provinces and Territories											
Newfoundland	191	180	190	-0.5	178	176	176	171	177	3.2	-0.3
Prince Edward Island	53	47	47	-11.3	46	40	42	42	42	-0.3	-10.4
Nova Scotia	399	424	415	4.2	375	343	366	367	377	2.7	0.4
New Brunswick	259	254	255	-1.4	240	231	237	233	238	2.0	-0.6
Quebec	3,947	4,272	3,964	0.4	4,003	3,941	4,000	3,989	4,066	1.9	1.6
Ontario	6,495	7,491	6,695	3.1	6,607	6,638	6,866	6,929	7,012	1.2	6.1
Manitoba	630	683	659	4.5	564	588	587	595	596	0.2	5.7
Saskatchewan	517	606	571	10.6	510	519	514	523	524	0.3	2.8
Alberta	1,464	1,753	1,562	6.7	1,428	1,494	1,531	1,538	1,556	1.2	9.0
British Columbia	2,107	2,469	2,362	12.1	2,060	2,268	2,290	2,313	2,337	1.0	13.4
Yukon and Northwest Territories	22	23	24	8.2	20	21	21	21	21	1.3	7.3

Wholesale Merchants' Inventories

Trade group	July 1992	June 1993 ^r	July 1993 ^p	July 1992 to July 1993	July 1992	April 1993 ^r	May 1993 ^r	June 1993 ^r	July 1993 ^p	June 1993 to July 1993	July 1992 to July 1993
	\$ millions				\$ millions				% change		
	unadjusted				seasonally adjusted						
Canada											
Food, beverage, drug and tobacco products	3,068	3,324	3,372	9.9	3,047	3,308	3,309	3,317	3,346	0.9	9.8
Apparel and dry goods	940	1,088	1,117	18.9	855	931	964	1,002	1,015	1.3	18.7
Household goods	1,216	1,301	1,363	12.1	1,216	1,260	1,285	1,301	1,363	4.7	12.1
Motor vehicles, parts and accessories	3,441	3,736	3,616	5.1	3,508	4,022	3,835	3,736	3,718	-0.5	6.0
Metals, hardware, plumbing and heating equipment and supplies	2,149	2,185	2,202	2.4	2,094	2,159	2,118	2,126	2,135	0.4	2.0
Lumber and building materials	2,483	2,746	2,574	3.7	2,441	2,634	2,634	2,595	2,546	-1.9	4.3
Farm machinery, equipment and supplies	1,393	1,263	1,272	-8.6	1,383	1,203	1,223	1,240	1,249	0.7	-9.7
Other machinery, equipment and supplies	7,231	7,147	7,302	1.0	7,074	7,040	7,037	7,108	7,134	0.4	0.9
Other products	3,046	3,268	3,250	6.7	3,082	3,380	3,357	3,348	3,313	-1.0	7.5
Total, all trades	24,966	26,058	26,068	4.4	24,699	25,936	25,761	25,773	25,820	0.2	4.5

^r Revised figures.^p Preliminary figures.

DATA AVAILABILITY ANNOUNCEMENTS

Tobacco Products

August 1993

Tobacco product firms produced 3.54 billion cigarettes in August 1993, up 2.3% from 3.46^r (revised) billion manufactured in August 1992. From January to August 1993, production totalled 30.37 billion cigarettes, up 3.7% from 29.30^r billion a year earlier.

Domestic sales in August 1993 totalled 2.74 billion cigarettes, down 21.9% from 3.51 billion in August 1992. Year-to-date sales at the end of August 1993 totalled 20.51 billion cigarettes, down 14.6% from 24.01 billion a year earlier.

Available on CANSIM: matrix 46.

The August 1993 issue of *Production and Disposition of Tobacco Products* (32-022, \$5/\$50) will be available shortly. See "How to Order Publications".

For further information, contact Peter Zylstra (613-951-3511), Industry Division. ■

Mineral Wool Including Fibrous Glass Insulation

August 1993

Manufacturers shipped 2 567 583 square metres of R12 factor (RSI 2.1) mineral wool batts in August 1993, up 28.0% from 2 005 161 square metres a year earlier and up 9.1% from 2 354 327 square metres the previous month.

Year-to-date shipments to the end of August 1993 totalled 18 697 919 square metres, a 6.2% decrease from the same period in 1992.

Available on CANSIM: matrices 40 and 122 (series 32 and 33).

The August 1993 issue of *Mineral Wool Including Fibrous Glass Insulation* (44-004, \$5/\$50) will be available at a later date.

For more detailed information on this release, contact Roland Joubert (613-951-3527), Industry Division. ■

Construction Type Plywood

July 1993

Firms produced 150 475 cubic metres of construction type plywood during July 1993, up 3.8% from 145 017 cubic metres in July 1992.

For January to July 1993, production totalled 1 067 588 cubic metres, down 2.5% from 1 094 457 cubic metres during the same period in 1992.

Available on CANSIM: matrix 122 (level 1).

The July 1993 issue of *Construction Type Plywood* (35-001, \$5/\$50) will be available at a later date. See "How to Order Publications".

For more information on this release, contact Ted Brown (604-666-3694), Pacific Region, Statistics Canada, Sinclair Centre, 757 West Hastings Street, Vancouver, B.C., V6C 3C9. ■



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The Daily, September 22, 1993

PUBLICATIONS RELEASED

The Dairy Review, July 1993.

Catalogue number 23-001

(Canada: \$12.20/\$122; United States: US\$14.60/US\$146; Other Countries: US\$17.10/US\$171).

Monthly Survey of Manufacturing, July 1993.

Catalogue number 31-001

(Canada: \$17.30/\$173; United States: US\$20.80/US\$208; Other Countries: US\$24.20/US\$242).

Monthly Production of Soft Drinks, August 1993.

Catalogue number 32-001

(Canada: \$2.70/\$27; United States: US\$3.20/US\$32; Other Countries: US\$3.80/US\$38).

Corrugated Boxes and Wrappers, August 1993.

Catalogue number 36-004

(Canada: \$5/\$50; United States: US\$6/US\$60; Other Countries: US\$7/US\$70).

Primary Iron and Steel, July 1993.

Catalogue number 41-001

(Canada: \$5/\$50; United States: US\$6/US\$60; Other Countries: US\$7/US\$70).

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