

Monday, January 24, 1994

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# **MAJOR RELEASE**

Retail Trade, November 1993

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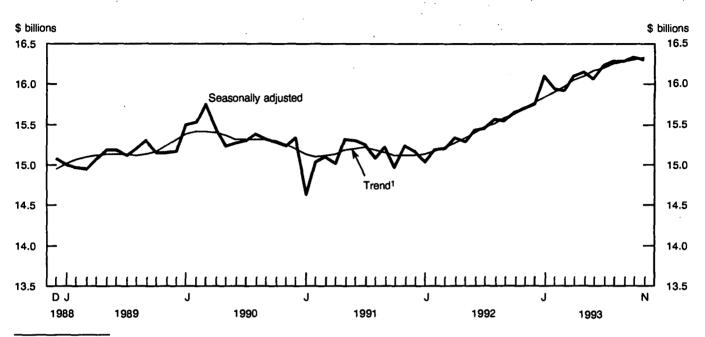
The seasonally adjusted estimate of retail sales was little changed from October (-0.2%) at \$16.3 billion in November. November's sales level was 3.8% higher than a year earlier.

# **PUBLICATIONS RELEASED**

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# **MAJOR RELEASE**

### Retall sales



Data prior to 1991 have been adjusted to remove the Federal Sales Tax to be comparable to January 1991 and subsequent data.

<sup>1</sup> Trend represents smoothed seasonally adjusted data.

## **Retail Trade**

November 1993 (Preliminary)

The seasonally adjusted estimate of retail sales was little changed from October (-0.2%) at \$16.3 billion in November. This decline followed a 0.3% gain in October (revised from +0.1%) and no growth in September. November's level was 3.8% higher than a year earlier. The trend, which had been increasing at a steady rate since March 1992, has slowed over the last three months. (The trend smooths out irregular month-to-month movements not sustained over a longer period.)

### Note to users

Monthly estimates of retail sales are derived from a sample of approximately 14,000 retail businesses. The sample is composed of all large businesses, along with a sample of medium and small businesses. Beginning with the November 1993 estimates, one twenty-fourth of the medium and small businesses will be replaced each month. This will distribute the response burden of the survey more evenly.

Sample rotation has been designed to avoid degrading the accuracy of retail estimates at aggregate levels (such as provincial or trade group total for Canada). It may, however, result in increased variability of estimates at finer detail levels (such as trade group estimates by province).

### Major components

Three of the seven major groups (which account for 27.6% of total retail sales) reported lower sales in November. The most notable decreases were in the general merchandise (-3.5%) and retail stores not elsewhere classified (-0.8%) sectors. Partly countering these decreases were gains in the automotive (+0.5%) and furniture (+1.1%) sectors.

The general merchandise sector's (retail stores, such as department stores, that deal in a wide range of commodities) decrease of 3.5% in November followed a 1.8% gain in October and no change in September. At \$1.7 billion, the sector's sales have not changed significantly since January 1993 because of offsetting fluctuations in monthly levels. The trend for the general merchandise sector has been relatively flat over the past three years, dampening the growth of total retail sales.

The automotive sector's 0.5% sales increase in November continued the fluctuating movements recorded since May. The largest upward influence came from a 0.8% sales gain by motor vehicle and recreational vehicle dealers, the third consecutive monthly increase. The number of new motor vehicles sold rose 0.5% in November. Sales by gasoline service stations were flat in November after two consecutive monthly declines. The trend for the automotive sector has been rising since January 1992.

### Provinces and territories

Eight provinces and territories posted sales decreases in November, ranging from -0.2% in British Columbia to -2.0% in Manitoba. Increases ranged from +0.5% in Quebec and Saskatchewan to +2.3% in the Northwest Territories.

### Year-to-date

Unadjusted cumulative retail sales for the first 11 months of 1993 totalled \$173.5 billion, up 4.6% from the corresponding period in 1992. At the end of October, year-to-date sales were 4.5% higher than in the same period of 1992.

Available on CANSIM: matrices 2299, 2398-2417 and 2420.

The November 1993 issue of *Retail Trade* (63-005, \$18.20/\$182) will be available the first week of February. See "How to Order Publications".

For information about this release, contact Pierre Desjardins (613-951-9682), Retail Trade Section, Industry Division.

| Food Supermarkets and grocery stores All other food stores Orug         | 3,612        |              |                      | Nov.<br>1993<br>% |                     |              |              |              |              | Nov.        | Nov.         |  |
|---|--------------|--------------|----------------------|-------------------|---------------------|--------------|--------------|--------------|--------------|-------------|--------------|--|
| Supermarkets and grocery stores All other food stores                   |              |              | _                    | %                 |                     |              |              |              |              | 1993        | 1993         |  |
| Supermarkets and grocery stores All other food stores                   | 3,612        |              | \$ millions % change |                   |                     |              | \$ millions  |              |              |             | %<br>change  |  |
| Supermarkets and grocery stores All other food stores                   | 3,612        | unadjusted   |                      |                   | seasonally adjusted |              |              |              |              |             |              |  |
| Orug  | 243          | 4,059<br>279 | 3,757<br>264         | 4.0<br>8.5        | 3,894<br>259        | 3,972<br>287 | 3,953<br>285 | 3,983<br>282 | 3,987<br>285 | 0.1<br>0.8  | 2.4<br>10.0  |  |
| Drug and patent medicine stores   | 924          | 1,021        | 1,000                | 8.3               | 941                 | 1,003        | 1,007        | 1,007        | 1,010        | 0.3         | 7.3          |  |
| Clothing  |              |              |                      |                   |                     |              |              |              |              |             |              |  |
| Shoe stores   | 142          | 155          | 157                  | 10.3              | 125                 | 133          | 134          | 138          | 136          | -1.7        | 8.3          |  |
| Men's clothing stores   | 174          | 157          | 186                  | 6.9               | 141                 | 145          | 146          | 151          | 148          | -1.8        | 5.5          |  |
| Nomen's clothing stores   | 327          | 330          | 339                  | 3.8               | 311                 | 324          | 313          | 318          | 313          | -1.6        | 0.7          |  |
| Other clothing stores   | 375          | 376          | 406                  | 8.4               | 330                 | 363          | 358          | 356          | 357          | 0.3         | 7.9          |  |
| Furniture  Household furniture and appliance stores                     | 712          | 718          | 783                  | 9.9               | 660                 | 702          | 711          | 700          | 703          | 0.5         | 6.5          |  |
| lousehold furnishings stores  | 195          | 192          | 209                  | 7.2               | 180                 | 187          | 186          | 182          | 188          | 3.5         | 4.6          |  |
| Automotive  |              |              |                      |                   |                     |              |              |              |              |             |              |  |
| Motor vehicle and recreational vehicle dealers                          | 2,991        | 3,373        | 3,366                | 12.6              | 3,271               | 3,434        | 3,471        | 3,489        | 3,518        | 0.8         | 7.6          |  |
| Sasoline service stations<br>Automotive parts, accessories and services | 1,167<br>933 | 1,228<br>932 | 1,169<br>1,010       | 0.1<br>8.3        | 1,182<br>870        | 1,216<br>916 | 1,212<br>920 | 1,191<br>918 | 1,191<br>915 | -0.3        | 0.8<br>5.3   |  |
| Seneral merchandise   |              |              | •                    |                   |                     |              |              |              |              |             |              |  |
| General merchandise stores  | 2,132        | 1,840        | 2,132                |                   | 1,739               | 1,746        | 1,745        | 1,777        | 1,715        | -3.5        | -1.4         |  |
| Retall stores not elsewhere classified (n.e.                            | c.)          |              |                      |                   |                     |              |              |              |              |             |              |  |
| Other semi-durable goods stores   | 573          | 532          | 590                  | 3.0               | 561                 | 562          | 559          | 565          | 566          | 0.2         | 1.0          |  |
| Other durable goods stores  | 416          | 400          | 453                  | 8.9               | 414                 | 444          | 439          | 440          | 446          | 1.2         | 7.6          |  |
| All other retail stores n.e.c.  | 796          | 834          | 786                  | -1.3              | 821                 | 848          | 839          | 835          | 814          | -2.5        | -0.8         |  |
| otal, retall sales  | 15,711       | 16,425       | 16,607               | 5.7               | 15,698              | 16,283       | 16,281       | 16,331       | 16,292       | -0.2        | 3.8          |  |
| otal, excluding motor vehicle and recreational vehicle dealers          | 12 721       | 13,051       | 13 241               | 41                | 12 427              | 12,849       | 12.809       | 12.841       | 12.774       | -0.5        | 2.8          |  |
|   | 5,970        |              | 6,256                | 4.8               | 5,402               | 5,609        | 5,600        | 5,634        | 5,581        | -0.9        | 3.3          |  |
| Department store-type merchandise                                       | 3,570        | 5,720        | 0,230                | 4.0               | 3,402               | 5,008        | 3,000        | 3,004        | 5,561        | -0.3        | 0.0          |  |
| Provinces and territories Newfoundland                                  | 298          | 281          | 298                  | 0.1               | 284                 | 280          | 278          | 282          | 277          | -1.6        | -2.4         |  |
| rewioundiand<br>Prince Edward Island                                    | 298<br>68    | 70           | 73                   | 7.9               | 68                  | 72           | 71           | 72           | 72           | -0.6        | 5.8          |  |
| lova Scotia   | 523          | 540          | 555                  | 6.0               | 512                 | 540          | 545          | 542          | 540          | -0.4        | 5.4          |  |
| lew Brunswick   | 412          | 429          | 439                  | 6.7               | 403                 | 423          | 423          | 424          | 422          | -0.6        | 4.7          |  |
| Quebec  | 3,687        | 4,017        | 3,940                | 6.9               | 3,793               | 3,971        | 3,963        | 3,969        | 3,990        | 0.5         | 5.2          |  |
| Ontario   | 5,929        | 6,028        | 6,150                | 3.7               | 5,826               | 5,970        | 5,972        | 5,985        | 5,923        | -1.0        | 1.7          |  |
| lanitoba  | 551          | 578          | 581                  | 5.3               | 542                 | 557          | 562          | 574          | 563          | -2.0        | 3.9          |  |
| askatchewan   | 459          | 490          | 505                  | 10.1              | 451                 | 483          | 484          | 485          | 487          | 0.5         | 7.9          |  |
| Iberta  | 1,644        | 1,712        | 1,781                | 8.3               | 1,643               | 1,707        | 1,692        | 1,713        | 1,738        | 1.5         | 5.           |  |
| ritish Columbia   | 2,092        | 2,227        | 2,232                | 6.7               | 2,126               | 2,230        | 2,237        | 2,232        | 2,227        | -0.2        | 4.7          |  |
| 'ukon<br>lorthwest Territories  | 16<br>33     | 17<br>36     | 16<br>37             | 0.5<br>12.2       | 17<br>33            | 17<br>35     | 17<br>36     | 17<br>35     | 17<br>36     | -1.4<br>2.3 | -0.5<br>10.9 |  |

Preliminary figures. Revised figures. Amount too small to be expressed.

# PUBLICATIONS RELEASED

Monthly Survey of Manufacturing, November 1993. Catalogue number 31-001

(Canada: \$17.30/\$173; United States: US\$20.80/ US\$208; Other Countries: US\$24.20/US\$242).

The Labour Force, December 1993. Catalogue number 71-001

(Canada: \$17.90/\$179; United States: US\$21.50/US\$215; Other Countries: US\$25.10/US\$251).

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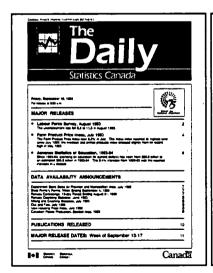
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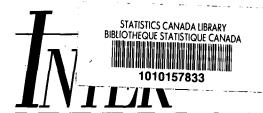
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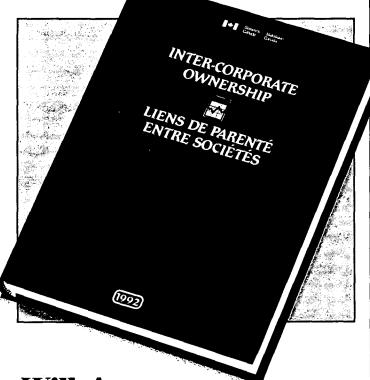
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