

STATISTIQUE STATISTICS CANADA CANADA Friday, October 21, 1994 For release at 8:30 a.m. OCT 21 1994 **MAJOR RELEASE** LIBRARY 2 Wholesale trade, August 1994 Wholesalers recorded a seventh straight monthly sales increase in August as automotive-related suppliers and metal and hardware merchants recorded large gains. OTHER RELEASES 6 Construction union wage rate index, September 1994 6 Destination of shipments of manufacturers, 1990 6 Cancer incidence, 1991 6 Selected financial indexes, September 1994 **PUBLICATIONS RELEASED** 7 MAJOR RELEASE DATES: Week of October 24-28 8

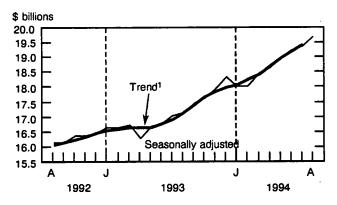
### **MAJOR RELEASE**

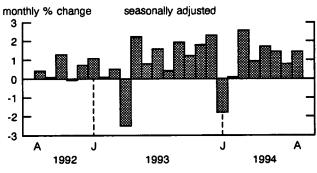
### Wholesale trade

August 1994 (preliminary)

Wholesalers recorded a seventh straight monthly sales increase in August as automotive-related suppliers and metal and hardware merchants recorded large gains. The sector rose to \$19.7 billion for a 1.4% increase from July. This was the seventh straight monthly sales increase as eight of the nine major commodity groups (accounting for 98% of all sales) recorded higher sales. The growth in recent months has, in part, been due to increasing demand from domestic manufacturers and export markets.

### Wholesale merchants' sales





The short-term trend represents a weighted average of data.

#### Note to users

The purpose of this monthly survey is to track, on a timely basis, broad movements in sales and inventory levels of nine groups of wholesalers. In the September 23rd issue of The Daily, the most recent results of the 1992 annual wholesale trade survey were released. The most current information on customer and commodity mix, along with revenue and expense data, are now available for up to 76 specialized wholesalers.

# Motor vehicles, parts and accessories maintain growth

The largest gain in value in August came from wholesalers in the automotive sector (+3.2%), which has risen steadily since mid-1993. According to the annual survey, parts and accessories account for nearly half of all sales for this group. These suppliers have been responding to increased demand both for new parts used in production and for replacement parts needed by an ageing stock of trucks and motor vehicles.

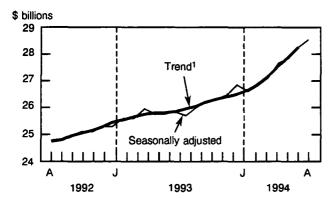
### Sales of metals and hardware are climbing

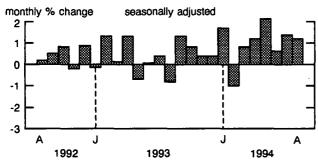
Sales rose 3.3% in August for suppliers of metals and hardware. The unabated growth in their sales since January can be traced to improved prospects in the domestic manufacturing sector and in export markets; combined, these two areas account for nearly two-thirds of all sales in this group. Typical commodities handled by these suppliers include a variety of semi-processed iron, steel and non-ferrous products used for further finishing.

#### Inventory levels rise

Inventory levels grew 1.2% in August to \$28.6 billion as seven of nine major trade groups increased stocks. Most of the buildup occurred in other machinery (+2.6% or \$202 million). Inventories of household goods (-0.4%) and motor vehicles (-0.7%) were the only groups for which inventories were down in August. The inventories to sales ratio at the end of August decreased to 1.45:1, from 1.46:1 at the end of July.

### Wholesale merchants' inventories





The short-term trend represents a weighted average of data

# Available on CANSIM: matrices 59, 61, 648 and 649.

The August 1994 issue of Wholesale trade (63-008, \$16/\$160) will be available the second week of November. See "How to order publications".

For further information on this release, contact Catherine Mamay (613-951-9683) or Gilles Simard (613-951-3541), Industry Division.

	August 1993	May 1994 <sup>r</sup>	June 1994	July 1994	August 1994P	July 1993 <sup>,</sup> to August 1994P	August 1993 to August 1994
		·	se	asonally adj	justed		
	<del></del>		\$ millio	ns		% cha	ange
Frade group							
Food, beverage, drug and tobacco products	4,415	4,583	4,651	4,727	4,778	1.1 -2.3	8.2 4.9
Apparel and dry goods	449	468	511 626	482 612	470 633	-2.3 3.5	8.2
lousehold goods	585	611	2,156	2,175	2,245	3.2	17.5
Motor vehicles, parts and accessories	1,910	2,143	2,130	2,175	2,245	3.2	17.5
Metals, hardware, plumbing and heating	1,211	1,447	1,469	1,503	1,552	3.3	28.2
equipment and supplies	1,587	1,719	1,732	1,756	1,789	1.8	12.7
Lumber and building materials  Farm machinery, equipment and supplies	386	418	420	451	457	1.2	18.4
Other machinery, equipment and supplies	3,833	4,474	4,459	4,529	4,532	0.1	18.2
Other machinery, equipment and supplies  Other products	2,714	3,093	3,202	3,152	3,208	1.8	18.2
Total, all trades	17,090	18,957	19,225	19,387	19,665	1.4	15.1
Provinces and territories							
Newfoundland	174	187	186	190	181	-4.6	4.3
Prince Edward Island	36	47	46	48	46	-4.0	28.9
Nova Scotia	369	402	407	411	414	0.7	12.3
New Brunswick	232	258	276	264	263	-0.2	13.3
Quebec	4,070	4,380	4,372	4,391	4,377	-0.3	7.6
Ontario	7,101	7,929	8,025	8,148	8,339	2.3	17.4
Manitoba	566	611	638	624	642	2.9	13.4
Saskatchewan	527	577	604	574	596	3.8	13.0
Alberta	1,596	1,801	1,817	1,854	1,879	1.3	17.7 21.2
British Columbia	2,397	2,747	2,832	2,858	2,905	1.7 -12.9	1.9
Yukon and Northwest Territories	22	19	22	25		-12.5	
Wholesale merchants' inventories		·					
	August	May	June	July	August	July	August
	1993	1994 <sup>r</sup>	1994′	1994 <sup>r</sup>	1994P	1993' to	1993 to
						August 1994P	August 1994
	seasonally adjusted						
			\$ millio	ns		% ch	ange
Frado aroua					3,612	1.0	9.7
	3,294	3,412	3,511	3,576	0,012		10.4
Food, beverage, drug and tobacco products	3,294 1,023	3,412 1,081	3,511 1,047	3,576 1,095	1,129	3.1	10.4
Food, beverage, drug and tobacco products Apparel and dry goods	1,023	3,412 1,081 1,245	1,047			3.1 -0.4	-6.1
Food, beverage, drug and tobacco products Apparel and dry goods Household goods		1,081	•	1,095	1,129	-	-6.1
Food, beverage, drug and tobacco products Apparel and dry goods Household goods Motor vehicles, parts and accessories	1,023 1,353	1,081 1,245	1,047 1,268	1,095 1,276	1,129 1,271	-0.4 -0.7	-6.1 0.2
Food, beverage, drug and tobacco products Apparel and dry goods Household goods Motor vehicles, parts and accessories	1,023 1,353 3,673 2,192	1,081 1,245	1,047 1,268 3,634 2,529	1,095 1,276 3,707 2,547	1,129 1,271 3,682 2,554	-0.4 -0.7 0.3	-6.1 0.2 16.5
Food, beverage, drug and tobacco products Apparel and dry goods Household goods Motor vehicles, parts and accessories Metals, hardware, plumbing and heating equipment and supplies	1,023 1,353 3,673	1,081 1,245 3,575	1,047 1,268 3,634	1,095 1,276 3,707	1,129 1,271 3,682 2,554 2,893	-0.4 -0.7 0.3 0.0	-6.1 0.2 16.5 11.6
Food, beverage, drug and tobacco products Apparel and dry goods Household goods Motor vehicles, parts and accessories Metals, hardware, plumbing and heating equipment and supplies Lumber and building materials	1,023 1,353 3,673 2,192	1,081 1,245 3,575 2,497	1,047 1,268 3,634 2,529	1,095 1,276 3,707 2,547 2,892 1,507	1,129 1,271 3,682 2,554 2,893 1,548	-0.4 -0.7 0.3 0.0 2.7	-6.1 0.2 16.5 11.6 26.2
Trade group  Food, beverage, drug and tobacco products Apparel and dry goods Household goods Motor vehicles, parts and accessories Metals, hardware, plumbing and heating equipment and supplies Lumber and building materials Farm machinery, equipment and supplies Other machinery, equipment and supplies	1,023 1,353 3,673 2,192 2,592	1,081 1,245 3,575 2,497 2,887	1,047 1,268 3,634 2,529 2,839	1,095 1,276 3,707 2,547 2,892 1,507 7,831	1,129 1,271 3,682 2,554 2,893 1,548 8,033	-0.4 -0.7 0.3 0.0 2.7 2.6	-6.1 0.2 16.5 11.6 26.2 14.6
Food, beverage, drug and tobacco products Apparel and dry goods Household goods Motor vehicles, parts and accessories Metals, hardware, plumbing and heating equipment and supplies Lumber and building materials Farm machinery, equipment and supplies	1,023 1,353 3,673 2,192 2,592 1,227	1,081 1,245 3,575 2,497 2,887 1,404	1,047 1,268 3,634 2,529 2,839 1,472	1,095 1,276 3,707 2,547 2,892 1,507	1,129 1,271 3,682 2,554 2,893 1,548	-0.4 -0.7 0.3 0.0 2.7	-6.1 0.2 16.5 11.6 26.2

P Preliminary figures.

Revised figures.

	August 1993	July 1994 <sup>r</sup>	August 1994P	August 1993 to August 1994P	
	unadjusted				
		\$ millions		% change	
Trade group					
Food, beverage, drug and tobacco products	4,476	4,761	4,894	9.3	
Apparel and dry goods	598	510	633	5.0	
Household goods	608	550	676	11.2	
Motor vehicles, parts and accessories	1,833	1,983	2,258	23.2	
Metals, hardware, plumbing and heating	1 256	1,464	1,671	33.·	
equipment and supplies	1,256	1,464	2,062	33. 14.	
Lumber and building materials	1,806 435	1,969 468	2,002 529	21.3	
Farm machinery, equipment and supplies	3,628	4,176	4,417	21.8	
Other machinery, equipment and supplies Other products	2,568	2,934	3,125	21.6	
Outor produce	·	•			
Total, all trades	17,208	18,815	20,266	17.8	
Provinces and territories					
Newfoundland	186	208	195	5.0	
Prince Edward Island	38	56	48	27.7	
Nova Scotia	379	454	428	13.1	
New Brunswick	252	280	286	13.7	
			4.030	•	

4,229

7,640

673

590

1,824

2,834

28

4,281

6,995

569

561

1,591

2,333

24

4,673

8,469

666

653

1,928

2,895

24

9.1

21.1

17.1

16.3

21.2

24.1

1.7

### Wholesale merchants' inventories

	August 1993	July 1994 <sup>r</sup>	August 1994P	August 1993 to August 1994P
	unadjusted			
		\$ millions		% change
Trade group				40.0
Food, beverage, drug and tobacco products	3,318	3,656	3,658	10.2
Apparel and dry goods	1,064	1,191	1,179	10.8
Household goods	1,353	1,328	1,329	-1.8
Motor vehicles, parts and accessories	3,603	3,669	3,609	0.2
Metals, hardware, plumbing and heating	•			
equipment and supplies	2,230	2.567	2,568	15.2
Lumber and building materials	2,554	2,900	2,805	9.8
Farm machinery, equipment and supplies	1,211	1,558	1,560	28.9
Other machinery, equipment and supplies	7,022	8,031	8,103	15.4
	• -	3,680	3,747	16.8
Other products	3,208	3,000	3,747	10.0
Total, all trades	25,563	28,581	28,558	11.7

Preliminary figures. Revised figures..

**New Brunswick** Quebec Ontario

**British Columbia** 

Yukon and Northwest Territories

Manitoba Saskatchewan

Alberta

### OTHER RELEASES

# Construction union wage rate index September 1994

The construction union wage rate index (including supplements) remained unchanged in September 1994 from August's level of 136.4. On a year-over-year basis, the composite index increased 1.9% to 136.4 in September 1994, from 133.9 in September 1993

Construction union wage rates and indexes (1986 = 100) comprise union wage rates for 16 trades in 22 metropolitan areas (including the basic rate and rates that include selected supplementary payments) and indexes for those cities where a majority of trades are covered by current collective agreements. Users should note that due to pre-existing retroactive clauses in current agreements or the signing of new agreements with such clauses for some trades, the composite index of the basic rate was marginally revised for November and December 1992 and for August 1993.

# Available on CANSIM: matrices 956, 958 and 2033-2038.

The third quarter 1994 issue of Construction price statistics (62-007, \$19/\$76) will be available in December. See "How to order publications".

For further information on this release, contact Paul-Roméo Danis (613-951-3350, fax: 613-951-2848) Information and Current Analysis Unit, Prices Division.

# Destination of shipments of manufacturers 1990

Data on the first destination of shipments of Canadian manufacturers as derived from the 1990 annual survey of manufactures are now available. For Canada and each province and territory, this report presents the value of shipments to each province and territory and outside Canada (to the extent permitted by the confidentiality provisions of the Statistics Act).

The data are available for all manufacturing, for the 22 major groups of manufacturers, and for the 236 four-digit SIC industries, to the extent possible. Two convenient formats are offered. One format arranges the data for each geographic area (Canada, province, territory), showing shipments by major group and by industry to each destination. The other format arranges the data for each industry, showing shipments from each geographic area of origin to each destination.

Explanatory notes are included on: concepts and definitions, special treatment of the Yukon and Northwest Territories, data quality, and confidentiality.

For further information on this release (31C0007) or to order complete or partial tabulations, contact Brian Preston (613-951-3509), Industry Division.

### Cancer incidence

1991 (preliminary)

There were 106,553 (preliminary) new cases of invasive cancer diagnosed in 1991, a 4.5% increase over the 101,964 new cases diagnosed in 1990. Data for both years exclude New Brunswick, and all figures exclude non-melanoma skin cancers.

Preliminary data on cancer incidence for 1991 are now available in advance of the annual publication Cancer in Canada, 1991. The 1991 data show new cases of cancer diagnosed in 1991 as reported by all but one of the provincial and territorial cancer registries.

For further information on this release, contact Leslie Gaudette (613-951-1740), Judy Lee (613-951-1775) or the Information Requests Unit (613-951-1746), Health Statistics Division.

# Selected financial indexes

September 1994

The selected financial indexes (1986 = 100) for September 1994 are now available.

#### Available on CANSIM: matrix 2031.

The third quarter 1994 issue of Construction price statistics (62-007, \$19/\$76) will be available in December. See "How to order publications".

For further information on this release, contact Paul-Roméo Danis (613-951-3350, fax: 613-951-2848), Information and Current Analysis Unit, Prices Division.

### **PUBLICATIONS RELEASED**

Monthly survey of manufacturing, August 1994. Catalogue number 31-001

(Canada: \$19/\$190; United States: US\$23/US\$228;

other countries: US\$27/US\$266).

Monthly production of soft drinks, September 1994.

Catalogue number 32-001

(Canada: \$3/\$30; United States: US\$4/US\$36;

other countries: US\$5/US\$42).

Refined petroleum products, July 1994. Catalogue number 45-004

(Canada: \$20/\$200; United States: US\$24/US\$240;

other countries: US\$28/US\$280).

Quarterly report on energy supply-demand in Canada, 1994-I.

Catalogue number 57-003

(Canada: \$34/\$136; United States: US\$41/US\$164;

other countries: US\$48/US\$191).

Science statistics service bulletin: the provincial distribution of R&D in Canada, 1979-1992.

Catalogue number 88-001

(Canada: \$8/\$76; United States: US\$10/US\$92;

other countries: US\$12/US\$107).

The paper used in this publication meets the minimum requirements of American National Standard for Information Sciences – Permanence of Paper for Printed Library Materials, ANSI Z39.48 – 1984.



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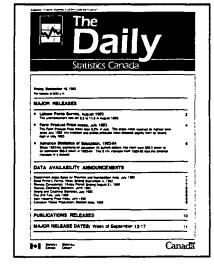


## MAJOR RELEASE DATES

### Week of October 24-28

(Release dates are subject to change)

Release date	Titie	Reference period
25	Canada's international transactions in securities	August 1994
26	Unemployment insurance statistics Cigarette shipments and production	August 1994 September 1994
27	Industrial product price index Raw materials price index	September 1994 September 1994
28	Employment, earnings and hours	August 1994



### Statistics Canada's official release bulletin

Catalogue 11-001E. (Canada: \$175; United States: US\$210; other countries: US\$245.)

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