

Monday, April 25, 1994
For release at 8:30 a.m.
MAJOR RELEASES


- Canada's International transactions in securites, February 994

In February 1994, non-residents increased their holdings of Canadian securities by $\$ 2.5$
billion, their third consecutive monthly net investment.

- Wholesale trade, February 1994

After generally rising since May 1993, the wholesale sector experienced its second
consecutive monthly decline in February, dropping a modest $0.7 \%$ to $\$ 17.8$ billion.

## DATA AVAILABILITY ANNOUNCEMENTS

Local government long-term debt, March 1994 ..... 8
Mineral wool including fibrous glass insulation, March 1994 ..... 8
Production, shipments and stocks of sawmills east of the Rockies, February 1994 ..... 8
PUBLICATIONS RELEASED ..... 9

## MAJOR RELEASES

## Canada's international transactions in securities

February 1994
In February 1994, non-residents increased their holdings of Canadian securities by $\$ 2.5$ billion, their third consecutive monthly net investment. February's investment was made up of $\$ 2.7$ billion in. Canadian bonds and $\$ 1.3$ billion in Canadian stocks. It was offset by a net sell-off of $\$ 1.5$ billion of Canadian money market instruments, as redemptions outpaced new investment.

As for the foreign market, Canadian residents purchased a net $\$ 1.5$ billion of foreign securities in February 1994, continuing the pattern of recent years.

## Canadlan bonds

The $\$ 2.7$ billion net purchase of Canadian bonds by non-residents went exclusively into net new issues, which soared to a record $\$ 6.2$ billion. Non-residents sold a substantial $\$ 3.5$ billion of existing bonds, mainly federal issues.

Non-resident net transactions in Canadian bonds and money market paper


Total bondsTotal money market paper

The $\$ 6.2$ billion of net new issues in February consisted of a large $\$ 8.4$ billion of new issues offset by a moderate $\$ 2.2$ billion of retirements. The provinces and the federal government, which floated large global issues in foreign markets in February, accounted for $\$ 3.5$ billion and $\$ 2.5$ billion of net new issues, respectively. Four of these large new bond issues, one by the federal sector and three by the provincial sector in February, averaged $\$ 1.7$ billion each. An unusually large $80 \%$ of gross new issues were denominated in U.S. dollars, with a small $17 \%$ in Canadian dollars, and $3 \%$ in other foreign currencies.

The $\$ 3.5$ billion net sell-off of existing bonds was in line with the pattern of net disinvestment that has prevailed since April 1993. Over this 11 -month period, non-residents sold $\$ 13.0$ billion of Canadian bonds, largely federal issues. The net selling in February was widespread: $\$ 1.9$ billion from the United States, $\$ 1.3$ billion from Europe, and $\$ 0.4$ billion from Asia. Gross trading in the secondary market rose to $\$ 108$ billion in February, surpassing the previous high of $\$ 100$ billion in November 1993. Both Canadian and U.S. Iong-term rates rose by some 25 basis points in February, leaving virtually unchanged the differential favouring investment in Canada. This rise in interest rates contrasted with the downward trend that began in late 1990.

## Canadlan money market

In the Canadian money market, the $\$ 1.5$ billion net disinvestment by non-residents in February followed five months of net investments that totalled $\$ 6.7$ billion. In February, the net foreign sell-off was spread to all sectors of the Canadian economy. As U.S. investors sold $\$ 2.5$ billion, Asian investors sold $\$ 0.2$ billion; this was partially offset by net buying of $\$ 1.2$ billion from the European Community countries. Total gross trading amounted to a record $\$ 57$ billion in February, ahead of the $\$ 51$ billion high reached in the previous month.


## Canadian stocks

The $\$ 1.3$ billion net purchase of Canadian stocks continued the string of foreign net purchases that has prevailed since October 1992. Over that period, nonresidents channelled $\$ 15.1$ billion into the Canadian equity market. February's net investment went into existing shares ( $\$ 1.1$ billion) and into new shares ( $\$ 0.2$ billion). In February, some 70\% of the net investment came from the United States, with most of the balance coming from European countries. This reflected more diversification than in 1993, when U.S. investors accounted for over $90 \%$ of the net investment in Canadian stocks.

Gross value of trading in Canadian equities with non-residents rose $25 \%$ to $\$ 8.7$ billion in February-a new record-as gains were recorded from all geographical areas. Canadian stock prices, as measured by the TSE 300 index, declined $2.9 \%$ in February 1994, the first setback since the $3.6 \%$ decline in September 1993.

## Foreign securities

In February 1994, Canadian residents (excluding banks) purchased a net $\$ 1.5$ billion of foreign securities, made up of $\$ 1.1$ billion in foreign stocks
and $\$ 0.4$ billion in foreign bonds. February's net investment in foreign stocks continued the large net investments that have averaged $\$ 1.6$ billion for the past four months. February's net investment in foreign stocks was almost entirely accounted for by Canadian mutual funds and pension funds. Over $90 \%$ of this net investment was directed to overseas stocks, with less than $10 \%$ channeiled into U.S. stocks.

Canadian investment in foreign securities


## Available on CANSIM: matrix 2330.

The February 1994 issue of Canada's international transactions in securities (67-002, \$15.80/\$158) will be available in May. See "How to order publications".

For further information on this release, contact Don Granger (613-951-1864), Balance of Payments Division.

The Dally, Aprll 25, 1994

Canada's International transactions In securitles

|  | $\begin{array}{r} \text { July } \\ 1993 \end{array}$ | August 1993 | $\begin{array}{r} \text { September } \\ 1993 \end{array}$ | $\begin{array}{r} \text { October } \\ 1993 \end{array}$ | $\begin{array}{r} \text { November } \\ 1993 \end{array}$ | $\begin{array}{r} \text { December } \\ 1993 \end{array}$ | January 1994 | February 1994 | $\begin{aligned} & \text { Year } \\ & 1993 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \$ millions |  |  |  |  |  |  |  |
| Canadian securttes total | 1,378 | -342 | 9,800 | 534 | -1,041 | 2,381 | 5,749 | 2,478 | 48,182 |
| Bonds (net) | 532 | -1,005 | 8,066 | -2,029 | -3,951 | 714 | 3,295 | 2,696 | 26,998 |
| Outstanding bonds | -1,784 | -1,585 | 4,105 | -1,752 | -4,702 | -977 | 62 | -3,546 | -549 |
| New issues | 4,826 | 1,493 | 6,897 | 2,483 | 2,716 | 4,747 | 4,311 | 8,445 | 54,008 |
| Retirements | -2,509 | -913 | -2,936 | -2,760 | -1,965 | -3,056 | -1,078 | -2,202 | -26,461 |
| Money market paper (net) | -603 | -883 | 871 | 1,844 | 2,039 | 551 | 1,434 | -1,492 | 9,297 |
| Govemment of Canada | -749 | 136 | 2,300 | 1,976 | 1,970 | -1,292 | 1,803 | -115 | 10,940 |
| Other money market paper | 145 | -1,019 | -1,430 | -132 | 69 | 1,843 | -368 | -1,377 | -1,643 |
| Stocks (net) | 1,449 | 1,545 | 863 | 719 | 871 | 1,116 | 1,020 | 1,274 | 11,887 |
| Outstanding stocks (net) | 1,231 | 1,276 | 683 | 670 | 674 | 753 | 941 | 1,077 | 10,134 |
| New issues (net) | 217 | 269 | 180 | 49 | 197 | 363 | 79 | 197 | 1,753 |
| Foreign securttes total | -100 | -1,246 | 272 | -855 | -2,667 | -3,219 | -1,345 | -1,493 | -12,759 |
| Bonds (net) | 24 | -785 | 555 | -242 | -679 | -1,496 | 236 | -352 | -4,016 |
| Stocks (net) | -124 | -461 | -282 | -613 | -1,988 | -1,723 | -1,581 | -1,141 | -8,743 |

Note: Net is the "sales to" less the "punchases from" non-residents. A minus sign indicates the purchase of securities from nor-residents, i.e. an outflow of capital from Canada.

## Wholesale trade

February 1994 (preliminary)

After generally rising since May 1993, the wholesale sector experienced its second consecutive monthly decline in February, mostly a result of lower sales of food, beverage, drug and tobacco products and, to a lesser extent, diminished demand for lumber and building materials. The modest $0.7 \%$ drop brought total sales to $\$ 17.8$ billion.

## Downward pressure leads sales movement

While sales of five trade groups (accounting for about $60 \%$ of total sales) were up in February, the overall monthly movement was down as reduced sales from the other groups more than offset the rise. The largest downward pressure came from wholesalers of food, beverage, drug and tobacco products $(-4.5 \%)$-this marked the second consecutive monthly decline for this group (for which sales reached a peak last December). Partly contributing to this drop were lower food imports and manufacturing shipments.

Lumber and building materials continued to fall, down $1.4 \%$ in February after posting a drop of $5.6 \%$ in January. Most of the downward pressure during January and February can be attributed to a diminished demand brought on by severe winter storms that subdued building activity in various regions of Canada and the United States. Also down in February were sales from wholesalers of apparel and dry goods (-3.4\%) and suppliers of farm machinery, equipment and supplies ( $-1.1 \%$ ).

Among the five trade groups that recorded higher sales in February, the largest gains were posted by wholesalers of other machinery, equipment and supplies, up $2.0 \%$. February's rise erased most of January's decline ( $-2.0 \%$ ) and pushed sales back up, close to their peak level of December. Sales of metals, hardware, plumbing and heating equipment and supplies were up $3.0 \%$ following a small reduction in January.

> Note to users
> Starting in February, estimates are based on a renewed sample of wholesale businesses. The new sample was drawn to maintain overall data quality, while permitting the introduction of two new trade groups later in the year.

## Mostly lower saies across Canada

In contrast to January, when Ontario led lower sales, the declines in February were widespread. Nine of 11 regions experienced slower sales, varying from $-0.3 \%$ in Ontario to $-6.6 \%$ in Nova Scotia. Only Saskatchewan and the Yukon and Northwest Territories posted gains of $0.3 \%$ and $4.5 \%$ respectively, following losses in the previous months.

## Durable goods leads inventory decline

After rising for several months, stocks of other machinery, equipment and supplies-representing over one-quarter of all inventory-fell $2.2 \%$. This contributed to an overall drop of $1.1 \%$ in wholesale merchants' inventories, which totalled $\$ 26.5$ billion in February.

The inventories to sales ratio at the end of February 1994 was 1.49:1, unchanged from January 1994.

## Unadjusted sales and inventorles

Broad-based increases resulted in a $7.8 \%$ rise in total sales from year-earlier levels, to $\$ 15.4$ billion. The largest increases were recorded by merchants of other machinery, equipment and supplies followed by suppliers of motor vehicles, parts and accessories. Inventory levels rose $3.6 \%$ to $\$ 26.7$ billion in February.

Avallabie on CANSIM: matrices $59,61,648$ and 649.

The February 1994 issue of Wholesale trade ( $63-008, \$ 14.40 / \$ 144$ ) will be available the second week of May. See "How to order publications".

For further information on this release, contact Catherine Mamay (613-951-9683) or Gilles Berniquez (613-951-3540), İndustry Division.

## Wholesale merchants' saies



Wholesaie merchants' inventories


1 The short-term trend represents a weighted average of data.

Wholesale merchants' sales

| Trade group | $\begin{aligned} & \text { Feb. } \\ & 1993 \end{aligned}$ | $\begin{gathered} \text { Jan. } \\ \text { 1994r } \end{gathered}$ | Feb. $1984^{p}$ | $\begin{array}{r} \text { Feb. } \\ 1993 \\ \text { to } \\ \text { Feb. } \\ 1894 \end{array}$ | $\begin{aligned} & \text { Feb. } \\ & 1993 \end{aligned}$ | Nov. $1893^{r}$ | $\begin{aligned} & \text { Dec. } \\ & \text { 1983 } \end{aligned}$ | $\begin{gathered} \text { Jan. } \\ \text { 1994r } \end{gathered}$ | Feb. $1994^{p}$ | Jan. <br> 1994 <br> to <br> Feb. <br> 1994 | Feb. 1993 to Feb. 1994 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ millions |  |  | $\begin{array}{r} \text { \% } \\ \text { hange } \end{array}$ | \$ millions |  |  |  |  | \% change |  |
|  | unadjusted |  |  |  | seasonally adjusted |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |  |  |
| Food, beverege, drug and tobacco products | 3,863 | 4,186 | 3,932 | 1.8 | 4,424 | 4,609 | 4,712 | 4,670 | 4,458 | -4.5 | 0.8 |
| Apparel and dry goods | 505 | 365 | 468 | -7.1 | 439 | 458 | 436 | 435 | 420 | -3.4 | -4.3 |
| Household goods | 481 | 441 | 457 | -6.9 | 596 | 583 | 568 | 557 | 558 | . 3 | 8. 4 |
| Motor vehicles, parts and accessories | 1,522 | 1,680 | 1.727 | 13.4 | 1,779 | 1,978 | 2,014 | 2,012 | 2,015 | 0.2 | 13.3 |
| Metals, hardware, plumbing and heating equipment and supplies | 1,023 | 1,149 | 1,170 | 14.4 | 1,151 | 1,254 | 1,269 | 1,260 | 1,297 | 3.0 | 12.7 |
| Lumber and building materials | 1,164 | 1,193 | 1,219 | 4.7 | 1,626 | 1,689 | 1,794 | 1,694 | 1,670 | -1.4 | 2.7 |
| Farm machinery, equipment and supplies | 232 | 291 | 279 | 20.4 | 362 | 431 | 511 | 444 | 440 | -1.1 | 21.4 |
| Other machinery, equipment and supplies | 3.264 | 3.619 | 3,774 | 15.6 | 3,632 | 4,102 | 4.189 | 4,104 | 4,185 | 2.0 | 15.2 |
| Other products | 2,268 | 2,366 | 2,429 | 7.0 | 2.587 | 2,815 | 2,817 | 2,772 | 2,765 | 0.5 | 7.6 |
| Total, all trades | 14,332 | 15,289 | 15,454 | 7.8 | 16,597 | 17,918 | 18,309 | 17,947 | 17,828 | -0.7 | 7.4 |
| Provinces and territories 1.000170 |  |  |  |  |  |  |  |  |  |  |  |
| Newfoundland | 141 | 150 | 142 | 0.7 | 171 | 173 | 179 | 179 | 173 | -3.5 | 1.5 |
| Prince Edward Island | 36 | 38 | 37 | 5.1 | 42 | 37 | 41 | 43 | 42 | -1.2 | 0.4 |
| Nove Scotia | 309 | 348 | 322 | 4.2 | 376 | 375 | 432 | 415 | 387 | -6.6 | 3.0 |
| New Brunswick | 207 | 205 | 196 | -5.4 | 247 | 234 | 237 | 243 | 235 | -3.2 | -4.8 |
| Quebec | 3,355 | 3.472 | 3,580 | 6.7 | 3,949 | 4,242 | 4,205 | 4,227 | 4,207 | -0.5 | 6.5 |
| Ontario | 6,053 | 6,416 | 6,508 | 7.5 | 6,924 | 7.429 | 7,645 | 7,414 | 7,389 | -0.3 | 6.7 |
| Manitoba | 456 | 478 | 468 | 2.3 | 576 | 580 | 627 | 591 | 587 | -0.6 | 1.8 |
| Saskatchewan | 401 | 440 | 436 | 8.6 | 503 | 542 | 604 | 543 | 545 | 0.3 | 8.2 |
| Alberta | 1,331 | 1.529 | 1,504 | 13.0 | 1,523 | 1,730 | 1,605 | 1,759 | 1,742 | -1.0 | 14.4 |
| British Columbia | 2,027 | 2,194 | 2,246 | 10.8 | 2,265 | 2,542 | 2,512 | 2,513 | 2,489 | -0.5 | 10.3 |
| Yukon and Northwest Territories | 17 | 17 | 18 | 6.1 | 21 | 23 | 22 | 21 | 22 | 4.5 | 5.5 |

## Wholesale merchants' Inventories

| Trade group | $\begin{aligned} & \text { Feb. } \\ & 1983 \end{aligned}$ | $\begin{gathered} \text { Jan. } \\ \text { 1894r } \end{gathered}$ | $\begin{aligned} & \text { Feb. } \\ & \text { 1994P } \end{aligned}$ | Feb. <br> 1893 to Feb. 1994 | $\begin{gathered} \text { Feb. } \\ 1993 \end{gathered}$ | $\begin{aligned} & \text { Nov. } \\ & \text { 1893r } \end{aligned}$ | $\begin{aligned} & \text { Dec. } \\ & \text { 1993r } \end{aligned}$ | $\begin{aligned} & \text { Jan. } \\ & \text { 1994 } \end{aligned}$ | $\begin{aligned} & \text { Feb. } \\ & 1994 \mathrm{P} \end{aligned}$ | Jan. <br> 1994 <br> to <br> Feb. <br> 1994 | Feb. 1993 to Feb. 1984 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ millions |  |  | $\begin{gathered} \text { \% } \\ \text { change } \end{gathered}$ | \$ millions |  |  |  |  | \% change |  |
|  | unadjusted |  |  |  | seasonally adjusted |  |  |  |  |  |  |
| Canads |  |  |  |  |  |  |  |  |  |  |  |
| Food, beverage, drug and tobacco products | 3,184 | 3.270 | 3,175 | -0.3 | 3,274 | 3,318 | 3,304 | 3,317 | 3,266 | -1.5 | -0.3 |
| Apparel and dry goods | 969 | 1,066 | 1,063 | 8.8 | 949 | 1,057 | 1,062 | 1,061 | 1,048 | -1.3 | 10.4 |
| Household goods | 1,143 | 1,229 | 1,241 | 8.6 | 1.143 | 1,281 | 1,270 | 1,307 | 1,306 | -0.1 | 14.3 |
| Metals, hardware, plumbing and heating |  |  |  |  | 3,786 | 3.542 | 3,384 | 3.509 | 3,463 | -1.3 | -8.5 |
| Metals, hardware, plumbing and heating equipment and supplies | 2,064 | 2,418 | 2,435 | 18.0 | 2,154 | 2,387 | 2,430 | 2,462 | 2,497 | 1.4 -1.4 | 15.9 |
| Lumber and building materials | 2,570 | 2,827 | 2,910 | 13.2 | 2,543 | 2,772 | 2,878 | 2,906 | 2,865 | -1.4 | 12.6 |
| Farm machinery, equipment and supplies | 1,325 | 1,247 | 1,302 | -1.7 | 1,295 | 1,245 | 1,257 | 1,253 | 1,258 | 0.4 | -2.9 |
| Other machinery, equipment and supplies | 7,083 | 7,275 | 7,258 | 2.5 | 7,108 | 7,184 | 7,294 | 7.430 | 7,264 | -2.2 | 2.2 |
| Other products | 3,430 | 3,570 | 3,664 | 6.8 | 3,321 | 3,508 | 3.527 | 3.556 | 3,536 | -0.6 | 6.5 |
| Total, all trades | 25,758 | 26,388 | 26,689 | 3.6 | 25,573 | 26,294 | 26,405 | 26,802 | 26,502 | -1.1 | 3.6 |

[^0]
## DATA AVAILABILITY ANNOUNCEMENTS

## Local government long-term debt <br> March 1994

Estimates of the accumulated long-term debt of local governments for all provinces except Ontario are now available.

For further information on this release, contact Marlene Vollmer (613-951-1830), Public institutions Division.

Data are also available through custom tabulations. For more information or general inquiries on Public Institutions Division products or services, contact Jo-Anne Thibault, Data Dissemination and External Relations Co-ordinator (613-951-0767).

## MIneral wool Including fibrous glass Insulation <br> March 1994

Manufacturers shipped 2753035 square metres of R12 factor (RSI 2.1) mineral wool batts in March 1994, down $3.7 \%$ from 2859951 square metres a year earlier but up 36.8\% from 2011767 square metres a month earlier.

Year-to-date shipments to the end of March 1994 totalled 6942405 square metres, a $5.5 \%$ decrease from the same period in 1993.

Avaliable on CANSIM: matrices 40 and 122 (serles 32-33).

The March 1994 issue of Mineral wool including fibrous glass insulation (44-004, $\$ 5 / \$ 50$ ) will be available later.

For further information on this release, contact Roland Joubert (613-951-3527), Industry Division.

## Production, shipments and stocks of sawmills east of the Rockies <br> February 1994

Lumber production in sawmills east of the Rockies increased $8.3 \%$ to 2187217 cubic metres in February 1994, from 2018991 cubic metres after revisions in February 1993.

Stocks on hand at the end of February 1994 totalled 3172808 cubic metres, up 21.0\% from 2622205 cubic metres in February 1993.

At the end of February 1994, year-to-date production totalled 4287190 cubic metres, up $9.1 \%$ from 3928831 cubic metres after revisions for the same period in 1993.

Available on CANSIM: matrices 53 (except series 1.2, 2.2 and 3.2) and 122 (series 2 ).

The February 1994 issue of Production, shipments and stocks on hand of sawmills east of the Rockies ( $35-002, \$ 10 / \$ 100$ ) will be available later.

For further information on this release, contact Jacques Lepage (613-951-3516), Industry Division.


## Statistics Canada's official release builetin

Catalogue 11-001E. (Canada: $\$ 120$; United States: US\$144; Other Countries: US\$168.)
Published each working day by the Communications Division, Statistics Canada, 10-M, R.H. Coats Bldg., Tunney's Pasture, Ottawa, Ontario K1A OT6.

Editor: Tim Prichard (613-951-1103)
Head of Official Release: Jacques Lefebvre (613-951-1088)
Published by authority of the Minister responsible for Statistics Canada. - Minister of Industry, Science and Technology, 1994. All rights reserved. No part of this publication may be reproduced, stored in a retrieval system or transmitted in any form or by any means, electronic, mechanical, photocopying, recording or otherwise without prior written permission from Licence Services, Marketing Division, Statistics Canada, Ottawa, Ontario, Canada K1A OT6.

## PUBLICATIONS RELEASED

Non-metal mlnes, 1992.
Catalogue number 26-224
(Canada: \$22; United States: US\$26;
other countries: US\$31)
Industry price Indexes, February 1994.
Catalogue number 62-011
(Canada: \$18.20/\$182; United States:
US\$21.80/US\$218; other countries:
US\$25.50/US\$255).
Bullding permits, February 1994.
Catalogue number 64-001
(Canada: $\$ 24 / \$ 240$; United States: US\$29/US\$290;
other countries: US\$34/US\$340).

Exports by commodlty, January 1994.
Catalogue number 65-004
(Canada: \$55.10/\$551; United States:
US\$66.10/US\$661; other countries:
US\$77.10/US\$771).

The paper used in this publication meets the minimum requirements of American National Standard for Information Sciences - Permanence of Paper for Printed Library Materials, ANSI Z39.48-1984.

## (0)

## How to order pubilcations

Simplify your data search with Statistics Canada catalogue, 1993 (19-204E, $\$ 13.95$; United States: US $\$ 17$; other countries: US $\$ 20$ ). Its keyword index will guide you to statistics on Canada's social and economic activity.
Order The Dally and other publlcations by phone:
Please refer to the - Titte - Catalogue number - Volume number - Issue number - Your VISA or MasterCard number.

| In Canada and the United States call: | $1-800-267-6677$ |
| :--- | :--- |
| From other countries call: | $1-613-951-7277$ |
| Or fax your order to us: | $1-613-951-1584$ |

For address changes: Please refer to your customer account number.
To order a publlcation by mall write: Sales and Service, Marketing Division, Statistics Canada, Ottawa, K1A OT6. Include a cheque or money order payable to Receiver General of Canada/Publications. Canadian customers add 7\% GST.
Statistics Canada Reglonal Reference Centres provide a full range of the Agency's products and services. For the reference centre nearest you, check the blue pages of your telephone directory under Statistics Canada.
Authorized agents and bookstores also carry Statistics Canada's catalogued pubilcations.

# "Just one 

 more thing... I received your recommendation - now I need the statistics to back it up."Most of us have been in this situation more than once. Usually when there's something else that's pressing.
Now Statistics Canada offers you the Guide to Statistics Canada's Programs and Products. In one place, you'll find 550 pages of detailed information for 409 surveys and statistical programs covering just about every topic your boss could ever stump you with.
From Absence from Work through Cable Television, the Mushroom Grower's Survey, and Traveller Accommodation, to the Wholesale Trade Survey and Zoos. The Guide is your quick three-step solution to the "Just-one-more-thing" syndrome. All you have to do is:

1. Choose your topic. The complete, cross-referenced index puts your finger on every survey covering your subject.
2. Choose your surveys. Look up each survey to make sure it's relevant to your needs. The complete survey profile includes everything you need to know:

- what data are collected
- when the survey was done
- who was surveyed
- how often they are surveyed
- and other relevant points that will help you find the survey or program with the information you need.

3. Phone.the experts. For key findings and insights from the survey, just pick up the phone and talk to the person who conducted the survey. A phone number is provided for every survey.

## ORDER NOW!

To order your three-step solution
 fax (613) 951-1584, or mail to Statistics Canada, Marketing Division, Publication Sales, Tunney's Pasture, Ottawa, Ontario, K1A 0T6.

The Guide to Statistics Canada's Programs and Products 1991
(Cat. no. 12-575E)
is $\$ 85.00$ in Canada,
US $\$ 102.00$ in the United States and
US $\$ 119.00$ in other countries.

If you would prefer the information on diskette, call
(613) $951-8576$ or fax (613) 951-8578.


[^0]:    r Revised figures.
    p Preliminary figures.

