

Thursday, August 17, 1995
For release at 8:30 a.m.


- Canadian international merchandise trade, June 1995

Exports advanced nearly $1 \%$ in June to $\$ 20.57$ billion, gaining strength from pulp, wheat and industrial goods. Imports were off $2.1 \%$ to $\$ 18.71$ billion, largely because of reduced demand for autos and parts.

- Film and video production, 1993/94

The film production industry recorded its best performance ever in fiscal year 1993/94. The industry generated almost $\$ 734$ million in production revenue, due largely to tremendous growth in film exports and consumer demand for home entertainment services.

## OTHER RELEASES

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PUBLICATIONS RELEASED

## MAJOR RELEASES

## Canadian international merchandise trade

June 1995
Exports ended the second quarter of 1995 on a somewhat positive note, advancing nearly $1 \%$ in June to $\$ 20.57$ billion. In the wake of a four-month lull, exports gained on the strength of pulp, wheat and industrial goods as declines in the auto sector began to ease. Shipments to the United States and Japan advanced, but they fell to non-OECD countries and the European Union. Exports to other OECD countries rose sharply.


Imports were off $2.1 \%$ in June (to $\$ 18.71$ billion), largely because of renewed weakness for automotive products. Demand also weakened for machinery and energy products after exceptional growth in May. Imports from the United States, Japan, and non-OECD countries fell most sharply, outweighing gains from the European Union.

## Note to readers

Merchandise trade is only one component of the current account of Canada's balance of payments, which also includes trade in senvices. In the first quarter of 1995, an overall merchandise trade surplus of $\$ 5.5$ billion contrasted with a current account deficit of $\$ 4.0$ billion.

With exports up and imports returning to lower levels, June's merchandise trade surplus advanced to $\$ 1.87$ billion from $\$ 1.28$ billion. Surpluses with the United States and Japan continued to grow, but deficits remained with all other trading partners.

## Pulp, paper, and industrial goods revived exports

Forestry products led the export roster in June, growing $4.3 \%$ over May. The bulk of the increase was in pulp shipments ( $+16.2 \%$ ), which grew in price and volume as demand swelled in Japan and the European Union. Producers of newsprint and other paper exported $2.3 \%$ more in June; their shipments advanced in each of the 14 months to June, as export prices soared $43 \%$. Tempering overall gains in forestry exports were lower lumber shipments, dampened for the last six months by slack U.S. housing starts. These exports were curtailed further in June by shutdowns for maintenance at some mills.


Strong wheat shipments have helped agricultural exports grow $10.5 \%$ since March. Low wheat stocks worldwide have put upward pressure on prices recently. Correspondingly, this has increased demand for Canada's wheat exports, which advanced $12.8 \%$ in June. Shipments to non-OECD countries grew the most.

Exports of agricultural products


Contributing significantly to the resurgent exports in June were industrial goods and materials ( $+1.7 \%$ ). Shipments of copper ores from Western Canada grew sizably, reflecting rising demand from Europe and Japan. Exports of chemicals, plastics, steel products, and nickel all advanced, reflecting a small recovery in U.S. industrial output.

Consumer exports advanced $6.7 \%$ as U.S. retail sales moved ahead for a second straight month. Consumer goods have been trending upward for more than three years, unfettered by the recent slump in other exports.

Except for an increase in the volatile aircraft component, machinery exports were flat in June. Although growth in machinery exports has waned since February, second-quarter exports were 19\% above their level in 1994.

Exports of passenger cars (-4.2\%) continued to dampen the trade picture, with U.S. vehicle sales still
in a slump. Reduced car exports reflected production cutbacks and lower manufacturers shipments in June. The rate at which overall automotive exports have been falling has slowed considerably in recent months, however, slowing from $-4.4 \%$ in March to $-0.7 \%$ in June.

## Widespread decline in imports

Following a brief reprieve in May, imports were once again hamstrung by widespread weakness in the automotive sector. Demand for parts declined $6.7 \%$, reflecting reduced domestic assembly rates; car and truck imports fell $7.6 \%$ and $3.0 \%$ respectively. Light vehicle imports since June 1994 have declined 5.9\%, while sales over the same period have dropped $9.3 \%$.

Imports of energy products fell $25.4 \%$ in June, reflecting lower demand for crude oil than in May. Imports of coal and refined petroleum products were also down.

Machinery and equipment imports fell $2.3 \%$, as the demand for drilling machinery returned to normal following a one-time purchase of equipment for use at Hibernia in May. Partially buoying the machinery and equipment sector in June were increased imports of office machines and high-valued jet aircraft.

Some offsetting upward movements in imports came from widespread gains in consumer goods ( $+2.6 \%$ ) and agricultural products ( $+1.1 \%$ ). The trend in consumer imports has increased steadily since early 1994, but growth in agricultural products has flattened in recent months.

## Revisions

Merchandise trade data are revised on a continuing basis for every month of the current year. Factors that make revisions necessary include late receipt of import and export documentation, incorrect information on customs documents, replacement of estimated figures with actual values once available, changes to classification of merchandise based on more current information, and updated seasonal adjustments.

Revised data for January 1991 to May 1995 are available in the relevant CANSIM matrices.

## Available on CANSIM: matrices 3611-3616,

 3618-3629, 3651, 3685-3713, 3718-3720 and 3887-3913.This release contains a summary of the merchandise trade data that will be available next week in Canadian intemational merchandise trade ( $65-001, \$ 19 / \$ 182$ ). It will include detailed tables by commodity and country on a customs basis.

For more timely receipt of the merchandise trade data, a fax service is available on the morning of release.

Current account data, which incorporate merchandise trade statistics, services transactions, investment income and transfers, are available on a quarterly basis in Canada's balance of international payments ( $67-001, \$ 30 / \$ 120$ ). See "How to order publications".

For further information on this release, contact Suzie Carpentier (613-951-9647), Marketing and Client Services Section, International Trade Division (1-800-294-5583).

## Merchandise trade of Canada



| seasonally adjusted, \$ current |  |  |  |
| :---: | :---: | :---: | :---: |
| \$ millions | \% change | \$ millions | \% change |

Principal trading partners

| Exports |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| United States | 16,425 | 16,419 | 16,618 | 0.0 | 1.2 | 82,377 | 100,343 | 21.8 | -2.1 |
| Japan | 963 | 985 | 1,058 | 2.3 | 7.4 | 4,376 | 5,713 | 30.6 | 12.1 |
| European Union | 1,186 | 1,144 | 1,060 | -3.5 | -7.3 | 5,302 | 7,220. | 36.2 | -12.2 |
| Other OECD countries ${ }^{1}$ | 339 | 207 | 244 | -38.9 | 17.9 | 1,652 | 1,826 | 10.5 | -11.3 |
| All other countries | 1,514 | 1,626 | 1,593 | 7.4 | -2.0 | 6,895 | 9,503 | 37.8 | -12.5 |
| Total | 20,427 | 20,381 | 20,573 | -0.2 | 0.9 | 100,601 | 124,606 | 23.9 | -3.1 |
| Imports |  |  |  |  |  |  |  |  |  |
| United States | 13,851 | 13,692 | 13,319 | -1.1 | -2.7 | 71,087 | 84,225 | 18.5 | -7.7 |
| Japan | 875 | 733 | 675 | -16.2 | -7.9 | 4,184 | 4,719 | 12.8 | -19.8 |
| European Union | 1,599 | 2,045 | 2,211 | 27.9 | 8.1 | 7,653 | 10,599 | 38.5 | 48.6 |
| Other OECD couritries ${ }^{1}$ | 698 | 760 | 765 | 8.9 | 0.7 | 2,798 | 4,313 | 54.1 | 15.6 |
| All other countries | 1,655 | 1,872 | 1,734 | 13.1 | -7.4 | 10,184 | 10;378 | 1.9 | -4.4 |
| Total | 18,678 | 19,102 | 18,705 | 2.3 | -2.1 | 95,906 | 114,234 | 19.1 | -2.7 |
| Balance |  |  |  |  |  |  |  |  |  |
| United States | 2,574 | 2,727 | 3,299 | ... | $\ldots$ | 11,290 | 16,118 |  |  |
| Japan | 88 | 252 | 383 | $\ldots$ | $\ldots$ | 192 | 994 |  |  |
| European Union | -413 | -901 | -1,151 | ... | ... | -2,351 | -3,379 | ... | ... |
| Other OECD courtries ${ }^{1}$ | -359 | -553 | -521 | ... | ... | -1,146 | -2,487 | ... | ... |
| All other countries | -141 | -246 | -141 | ... | ... | -3,289 | -875 | ... |  |
| Total | 1,749 | 1,279 | 1,868 | ... | ... | 4,695 | 10,372 | ... | ... |
| Principal commodity groupings ${ }^{2}$ |  |  |  |  |  |  |  |  |  |
| Exports |  |  |  |  |  |  |  |  |  |
| Agricultural and fishing products | 1,482 | 1,552 | 1,586 | 4.7 | 2.2 | 8,372 | 9,412 | 12.4 | 0.8 |
| Energy products | 2,031 | 2,120 | 2,119 | 4.4 | 0.0 | 10,008 | 11,863 | 18.5 | 22.8 |
| Forestry products | 3,192 | 3,174 | 3,311 | -0.6 | 4.3 | 14,420 | 18,850 | 30.7 | 8.7 |
| Industrial goods and materials | 3,920 | 3,849 | 3,913 | -1.8 | 1.7 | 18,064 | 24,078 | 33.3 | -6.7 |
| Machinery and equipment | 4,130 | 4,124 | 4,120 | -0.1 | -0.1 | 20,028 | 25,049 | 25.1 | -3.6 |
| Automotive products | 5,185 | 4,995 | 4,959 | -3.7 | -0.7 | 26,164 | 32,223 | 23.2 | -13.3 |
| Other consumer goods | 560 | 535 | 571 | -4.5 | 6.7 | 2,753 | 3,318 | 20.5 | 5.0 |
| Special transactions trade ${ }^{3}$ | 836 | 834 | 864 | -0.2 | 3.6 | 4,329 | 5,120 | 18.3 | 0.6 |
| Imports |  |  |  |  |  |  |  |  |  |
| Agricultural and fishing products | 1,099 | 1,134 | 1,146 | 3.2 | 1.1 | 5,909 | 6,739 | 14.0 | -0.6 |
| Energy products | 510 | 965 | 720 | 89.2 | -25.4 | 3,346 | 4,408 | 31.7 | 3.4 |
| Forestry products | 194 | 179 | 175 | -7.7 | -2.2 | 842 | 1,062 | 26.1 | 4.8 |
| Industrial goods and materials | 3,865 | 3,786 | 3,703 | -2.0 | -2.2 | 17,963 | 22,899 | 27.5 | -2.5 |
| Machinery and equipment | 6,131 | 6,509 | 6,361 | 6.2 | -2.3 | 30,475 | 37,507 | 23.1 | 3.4 |
| Automotive products | 4,071 | 4,106 | 3,843 | 0.9 | -6.4 | 23,157 | 26,012 | 12.3 | -17.1 |
| Other consumer goods ${ }^{3}$ | 2,202 | 2,189 | 2,245 | -0.6 | 2.6 | 11,276 | 13,025 | 15.5 | 5.4 |
| Special transactions trade ${ }^{3}$ | 473 | 457 | 427 | -3.4 | -6.6 | 2,404 | 2,643 | 9.9 | 0.5 |

[^0]
## Film and video production 1993/94

The film production industry recorded its best performance ever in fiscal year 1993/94, generating almost $\$ 734$ million in production revenue, up $46.9 \%$ from four years earlier.

The expansion was largely due to tremendous growth in domestic film exports and consumer demand for home entertainment services. Growth in business investment and increased government grants and contributions were also factors. Since 1990, exports of Canadian films and videos have soared $85 \%$, reaching \$148.8 million in 1993/94.

Since 1991/92, film and video production revenue has increased at an annual rate of $12 \%$. The television market rose $31 \%$ annually and the non-theatrical market 10\%.

Film and video producers reported $\$ 86.8$ million in profits in 1993/94, up $43.7 \%$ from a year earlier. That represents $9 \%$ of total revenue, unchanged from the previous year.

## Canadian films a hit on international markets

After fluctuating around the $\$ 80$ million mark in the early 1990s, revenues from exports suddenly took off in 1992/93, jumping almost $60 \%$ to $\$ 132$ million. In 1993/94, export revenues rose another $13 \%$ to $\$ 148.8$ million.

The export market for Canadian films is likely to keep expanding. A major reason for this trend is increased exports of films produced for the television market. Exports of television productions amounted to $\$ 121.1$ million, up 7\% from 1992/93 and $80 \%$ from 1991/92. Made-for-TV productions accounted for $81 \%$ of total exports in 1993/94.

## Note to readers

This release summanizes the activity in the 1993/94 fiscal year of 743 film, video and audio-visual production companies and 164 motion picture laboratories and post-production companies in the Canadian film and video industry. The data are from a census survey of these companies in 1994.

The non-theatrical sector comprises productions sponsored by advertising agencies, educational institutions, govemment boards, agencies, crown corporations or departments, and the industry at large.

The theatrical market represents films shown to paying audiences in regular motion picture theatres and drive-ins.

Post-production services include companies primanily engaged in processing and duplicating motion picture films and providing video production facilities.

## Exports of Canadian films



Canadian films also gained exposure abroad through co-production agreements with foreign companies. In 1993/94, foreign direct investment in the theatrical and TV productions reported by producers reached $\$ 192.8$ million, with $85 \%$ invested in television productions. Foreign direct investment represented $31 \%$ of the total investment ( $\$ 612.6$ million) in theatrical and TV production.

Overall, producers reported total private and public investment of $\$ 829.9$ million in films and videos in 1993/94. Foreign investment accounted for $23 \%$, up from $14 \%$ in 1991/92. Direct investment by the federal government reached $\$ 108.9$ million or $13 \%$ of total investment, down from a $20 \%$ share in 1991/92. Other levels of government together invested $\$ 50.8$ million. The Canadian private sector invested $\$ 477.4$ million or $58 \%$ of the total investment, up from $61 \%$ in 1991/92.

## Non-theatrical sector most lucrative for producers

The non-theatrical sector (such as advertising and educational markets) remained the most lucrative for producers, earning them $\$ 288.0$ million in 1993/94. However, the television market is on the verge of surpassing it as the major source of revenue.

After accounting for about $50 \%$ of production revenue for a number of years, the non-theatrical sector's share of revenue has steadily declined since 1989/90, to $39 \%$ in 1993/94.

Conventional and pay-TV now account for $35 \%$ of production revenue, up from less than $20 \%$ in 1989/90. The conventional television market alone (the second most lucrative market) captured $\$ 149$ million or $32 \%$ of production revenue, while the pay-TV market represented another \$23 million or 3\%.

Film production revenue, by selected markets


The theatrical market accounted for less than $\$ 4$ million, under $1 \%$ of the total production revenue in 1993/94. The remaining production revenue ( $\$ 182$ million or $25 \%$ ) was generated by other placements and work contracted from other production companies.

## Revenue from post-production services rose slightly

Motion picture laboratories and post-production services reported revenues of $\$ 323.7$ million, up $4 \%$ from 1992/93. Their total expenses fell slightly to $92 \%$ of total revenue, from $95 \%$ the previous year.

As a result, profit before taxes rose to $\$ 24.2$ million, representing almost $8 \%$ of total revenue, slightly higher than in the previous year.

The publication, Film and video (87-204) has been discontinued. Selected details from the Film, Video and Audio-visual Production Survey and from the Motion Picture Laboratory Operations and Post-production Services Survey are now available in table format $(\$ 50)$. A summary of the data will appear this fall in a new publication, Canada's culture heritage and identity: A statistical perspective. Data from the survey are also available by province and territory. Custom tabulations are available on a cost-recovery basis.

For further information on this release, or to order tables, contact Pina La Novara (613-951-1573, fax: 613-951-9040), Culture Statistics Program, Education, Culture and Tourism Division.

Film revenue, by selected markets for Canadian films

|  | 1989/90 | 1991/92 | 1993/94 |
| :---: | :---: | :---: | :---: |
|  | \$ millions |  |  |
| Market |  |  |  |
| Theatrical | 10.3 | 8.5 | 3.7 |
| Conventional and pay-TV | 97.7 | 171.9 | 260.2 |
| Non-theatrical | 249.0 | 263.6 | 288.0 |
| Other production revenue ${ }^{2}$ | 142.6 | 137.8 | 182.0 |
| Total production revenue | 499.6 | 581.8 | 733.9 |
| Other revenue ${ }^{3}$ | 84.0 | 106.4 | 262.6 |
| Total revenue | 583.6 | 688.2 | 996.5 |

[^1]
## OTHER RELEASES

## Export and import price indexes <br> June 1995

Current- and fixed-weighted export and import price indexes ( $1986=100$ ) on a balance of payments basis are now available. Price indexes are listed from January 1986 to June 1995 for the five commodity sections and 62 (exports)/61 (imports) major commodity groups.

Current- and fixed-weighted U.S. price indexes ( $1986=100$ ) are also available on a customs basis. Indexes are listed from January 1986 to June 1995. Included with the U.S. commodity indexes are the 10 all-countries and U.S.-only Standard International Trade Classification (SITC) section indexes. Indexes for the five commodity sections and 62/61 major commodity groups are also now available on a customs basis.

Available on CANSIM: matrices 3611-3616, 3618-3629, 3651 and 3685.

The June 1995 issue of Canadian international merchandise trade (65-001, $\$ 19 / \$ 182$ ) will be available shortly. See "How to order publications".

For further information on this release, contact Denis Pilon (613-951-4808), Price Index Unit, International Trade Division.

## Steel primary forms

Week ending August 12, 1995 (preliminary)
Steel primary forms production for the week ending August 12, 1995, totalled 271838 tonnes, up 1.3\% from 268274 tonnes a week earlier and up $7.0 \%$ from 254038 tonnes a year earlier.

The year-to-date total at the end of the week was 9081638 tonnes, an $8.1 \%$ increase from 8404697 tonnes for the same period in 1994.

For further information on this release, contact Greg Milsom (613-951-9827), Industry Division.

## Plastic film and bags <br> Second quarter 1995

Data for the second quarter of 1995 on shipments of plastic film and bags are now available.

Shipments of plastic film and bags manufactured from resin (47-007, $\$ 10 / \$ 32$ ) will be available shortly. See "How to order publications".

For further information on this release, contact Suzette DesRosiers (613-951-9836), Industry Division.

## Correction: Migration estimates 1993 to 1994

The 1993-to-1994 interprovincial migration figures for the Yukon and the Northwest Territories were transposed in the second table that appeared on page 3 of this release in the August 15 issue of The Daily.

The correct figures are presented in the excerpt below.

## Net migration

|  | 1993 to 1994 |  |  |
| :--- | ---: | ---: | ---: |
|  | Interprovincial migration |  |  |
|  | In | Out | Net |
| Yukon | 1,558 | 2,652 | $-1,094$ |
| Northwest Territories | 3,303 | 3,339 | -36 |

For further information on this release, contact Client Services (613-951-9720, fax: 613-951-4745), Small Area and Administrative Data Division.

## PUBLICATIONS RELEASED

Provincial economic accounts, annual estimates 1981-1994
Catalogue number 13-213
(Canada: \$50; United States: US\$60; other countries: US\$70).

Particleboard, waferboard and fibreboard, June 1995
Catalogue number 36-003
(Canada: $\$ 6 / \$ 60$; United States: US $\$ 8 /$ US $\$ 72$; other countries: US\$9/US\$84).

Energy statistics handbook, August 1995 Catalogue number 57-601
(Canada: \$330; United States: US\$400; other countries: US\$460).

Average prices of selected farm inputs, July 1995 Catalogue number 62-012
(Canada: $\$ 9 / \$ 48$; United States: US\$11/US\$58; other countries: US\$13/US\$68).

The labour force, July 1995
Catalogue number 71-001
(Canada: $\$ 23 / \$ 230$; United States: US\$28/US\$276; other countries: US\$33/US\$322).

## Quarterly estimates of trusteed pension funds, first quarter 1995 <br> Catalogue number 74-001 <br> (Canada: $\$ 18 / \$ 60$; United States: US\$22/US\$72; other countries: US\$26/US\$84).

The paper used in this publication meets the minimum requirements of American National Standard for Information Sciences - Permanence of Paper for Printed Library Materials, ANSI Z39.48-1984.
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[^0]:    1 Includes Australia, Iceland, Mexico, New Zealand, Norway, Switzerland and Turkey.
    2 Figures not adjusted to balance of payments basis.
    3 Mainly, these are low-valued transactions, value of repairs to equipment and goods retumed to country of origin.
    ... Figures not appropriate or not applicable.

[^1]:    1 Includes advertising, govemment, educational, and industrial markets.
    2 Includes revenue from other production companies, film societies and private screenings.
    3 Includes revenue from rental of production facilities, post-production senvices, dividends, grants and subsidies.

