

BUSINESS CONDITIONS IN CANADA,

third quarter of 2022

Business expectations over the next three months

- 80.4%** expect to keep the same number of employees
- 60.0%** expect rising inflation to be an obstacle
- 50.0%** expect profitability to remain relatively unchanged
- 48.6%** expect meeting an increase in demand to be a major or moderate challenge
- 47.1%** expect the rising cost of inputs to be an obstacle

- 38.4%** expect transportation costs to be an obstacle
- 37.0%** expect rising interest rates and debt costs to be an obstacle
- 34.0%** expect to raise the prices of goods and services
- 22.4%** expect the demand for products and services to increase



Labour

- 38.7%** expect recruiting skilled employees to be an obstacle
- 37.1%** expect the labour force shortage to be an obstacle
- 30.9%** expect retaining skilled employees to be an obstacle

Of businesses that expect labour-related obstacles, **61.8%** find recruiting and retaining staff more challenging than 12 months earlier



Supply chain

- 71.5%** of businesses purchase materials, parts, components, or goods for sale from a **domestic supplier**
- 82.8%** of businesses purchase materials, parts, components, or goods for sale from a **foreign supplier**

Over the next three months...

- 26.8% of businesses** expect difficulty acquiring inputs, products or supplies from within Canada
- 14.4% of businesses** expect difficulty acquiring inputs, products or supplies from abroad
- 14.2% of businesses** expect maintaining inventory levels to be an obstacle

Supply chain challenges

Of businesses that expect supply chain challenges over the next three months...

- 58.2%** reported that supply chain challenges have worsened over the last three months
- 30.6%** reported that they plan to partner with new suppliers over the next 12 months
- 29.6%** reported that they plan to substitute inputs, products or supplies with alternate inputs, products or supplies over the next 12 months
- 29.2%** reported that they plan to work with suppliers to improve timeliness over the next 12 months



Interprovincial trade

- 21.4%** of businesses traded goods or services interprovincially over the last 12 months

Of these businesses that conducted interprovincial trade activities over the last 12 months...

- 57.0%** directly exported or imported goods or services to or from **Ontario**
- 48.1%** directly exported or imported goods or services to or from **British Columbia**
- 46.6%** directly exported or imported goods or services to or from **Alberta**
- 41.9%** directly exported or imported goods or services to or from **Quebec**
- 45.1%** did not experience any obstacles importing or exporting goods or services interprovincially