



# THIRD QUARTER FINANCIAL REPORT

PERIOD ENDED DECEMBER 31, 2022

Management's Discussion and Analysis, and Unaudited Condensed Interim Financial Statements

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# MANAGEMENT'S DISCUSSION AND ANALYSIS

This management's discussion and analysis (MD&A) outlines the financial results and operational changes for the third quarter ended December 31, 2022, for Defence Construction Canada (the "Corporation" or "DCC"). This discussion should be read in conjunction with the unaudited condensed interim financial statements for the period ended December 31, 2022.

The Corporation prepared this quarterly report as per the requirements of the Financial Administration Act. This statute requires all federal Crown corporations to prepare and make public a report within 60 days of the end of each fiscal quarter. These statements were prepared in accordance with International Accounting Standard 34, Interim Financial Reporting, and the Treasury Board of Canada Standard on Quarterly Financial Reports for Crown Corporations, and are reported in Canadian dollars. The Corporation also recommends that this information be read in conjunction with the Corporation's MD&A and annual financial statements for the year ended March 31, 2022 (the "Annual Report 2021-2022"). Financial results reported in the MD&A are rounded to the nearest thousand. Related percentages are based on numbers rounded to the nearest thousand. DCC management is responsible for the information presented in the MD&A and unaudited condensed interim financial statements.

In the following analysis, all references to the third quarter refer to the three months ended December 31, 2022. All references to the previous year's third quarter relate to the three months ended December 31, 2021. All references to the year-to-date period refer to the nine months ended December 31, 2022. All references to the previous year-to-date period refer to the nine months ended December 31, 2021. All references to the previous year end relate to March 31, 2022.

# 1.0 MATERIALITY

In assessing what information is to be provided in the MD&A, management applies the materiality principle. Management considers information to be "material" when it is probable that its omission or misstatement would influence decisions that users make based on the financial information.

# 2.0 CORPORATE PROFILE

Defence Construction Canada (DCC, or the Corporation) is a Crown corporation that procures and delivers defence infrastructure and environmental projects. DCC's principal mandate is to meet the infrastructure, real property and environmental needs of the Department of National Defence and the Canadian Armed Forces (DND/CAF) by advising on, collaboratively planning, procuring and managing defence contracts.

Throughout the Corporation's history, DCC has supported the Government of Canada, including its departments and agencies both at home and abroad. DCC currently has two primary Client-Partners: the infrastructure and environment (IE) community at DND, and the Communications Security Establishment. DCC also provides services to Shared Services Canada for its Enterprise Data Centre at CFB Borden.

DCC is proud to have worked with DND since 1951, acquiring the specialized expertise and large knowledge base to manage projects at home and abroad, from traditional to innovative, from simple maintenance work to complex construction projects. From project needs planning to facility decommissioning, DCC's work covers a broad spectrum of activities. DCC's resources are divided among five service lines.

# **Contract Services**

The Contract Services Team handles planning and contracting for goods and for professional, environmental, real property, construction and maintenance services.

# Contract Management Services

The Contract Management Services Team supports the creation, renovation and maintenance of facilities for DND's IE program.

# **Environmental Services**

The Environmental Services Team helps DND meet environmental performance targets, comply with regulatory requirements, and manage due diligence and risk.

# Project and Program Management Services

The Project and Program Management Services Team advises on matters such as infrastructure requirements, program planning, and schedule and document control.

# Real Property Management Services

The Real Property Management Services Team supports the efficient maintenance of DND's infrastructure by providing strategic and tactical support throughout the entire real property lifecycle.

# 3.0 OPERATIONAL PERFORMANCE INDICATORS

# 3.1 COST OF DCC SERVICE DELIVERY

This indicator was initially established to measure the cost of DCC's services to its Client-Partners, in relation to the size of the infrastructure and environmental program delivered by DCC. In recent years, DND has requested increased support from DCC in non-program-related services. As a result, DCC has revised its cost of DCC service delivery. Starting in fiscal 2022–2023, that cost only includes service revenue related to program-driven services, including Contract Management, Project and Program Management, and Contract services. DCC expects these costs to continue to fall in the range of 9% to 15% of its Client-Partners' actual program expenditures.

For the year-to-date period, the cost of service delivery for program-driven services was 12%, up one percentage point from 2021–2022. This increase was due to a slower DND program rollout than that in the previous year to date, along with a planned billing rate increase and higher demand for program-driven services, which led to higher revenue.

# 3.2 EMPLOYEE UTILIZATION RATE

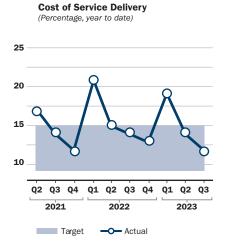
The employee utilization rate indicates the hours spent directly on service delivery functions that are billable to the Client-Partners, as opposed to the hours spent on corporate strategic initiatives and administrative functions that are considered overhead support, and on compensated leave. The utilization rate is an important indicator of efficiency and effectiveness, and a key financial management tool.

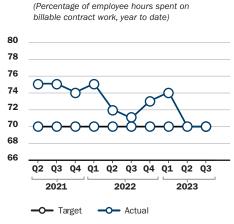
The Corporation sets a target to recover 70% of employee hours from the Client-Partners. For the year-to-date period, the utilization rate was 70%—a decrease of one percentage point from the same period in 2021–2022. The utilization rate decreased primarily due to increased vacation taken by employees during this period, as a result of the lifting of pandemic-related restrictions across Canada, as well as to non-revenue-generating corporate strategic initiatives.

# 3.3 INVESTMENT IN TRAINING AND DEVELOPMENT

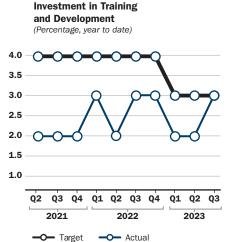
DCC's ability to serve DND is heavily dependent on the skills of its employees, and maintaining a skilled and professional workforce is a key corporate objective. DCC's performance indicator for training and development is based on the total annual investment in professional development, defined as the combination of direct expenditures and the cost of staff time spent on training and development activities, expressed as a percentage of base salary cost. In 2022–2023, DCC reduced its annual overall corporate target for spending on training and development from 4% to 3% of base salary costs, due to expected lower travel costs related to training resulting from an expected increase in virtual training.

For the year-to-date period, the actual percentage was 3%, consistent with the same period in 2021–2022. The amount of training is dependent on the effort required to develop and maintain internal courses, and the timing and delivery of professional development activities in various regions. In the current period, training activities returned to normal, as pandemic restrictions were lifted and delivery shifted to a hybrid model.





**Utilization Rate** 



# 4.0 RISK MANAGEMENT

There have been no material changes to the corporate risks identified by management and discussed in Section 5.0, Risk Management, of the MD&A in DCC's *Annual Report* 2021–2022.

# 5.0 FINANCIAL PERFORMANCE

# **5.1 REVENUE**

# SERVICES REVENUE

Services revenue for all activities combined was \$38 million in the third quarter, an increase of \$2 million or approximately 6% from the same period in 2021–2022. For the year-to-date period, services revenue was \$116 million, an increase of \$7 million or approximately 7% over the previous year-to-date period. The increases were due to an increase in demand for services from the Client-Partners, combined with a planned billing rate increase for the year.

In general, services revenue directly correlates with DND's spending on infrastructure and environmental projects.

Services revenue increases when the number and dollar value of DND projects increase and decreases when the opposite occurs. The cyclical nature of DND funding has a direct impact on demand for the Corporation's services and its services revenue. DCC's payments to project contractors on behalf of its Client-Partners totalled \$719 million in the year-to-date period, 6% less than in the same period in 2021–2022. The DND program in 2022–2023 is expected to be similar to that in 2021–2022.

Revenue, by activity	Three months ended change Nine months ended December 31 December 31						Change				
(in thousands of dollars)		2022		2021	\$	%	2022	2021		\$	%
Contract Management	\$	15,682	\$	14,639	1,043	7%	\$ 48,373	\$	43,642	4,731	11%
Project and Program Management		9,745		9,815	(70)	-1%	28,657		29,898	(1,241)	-4%
Real Property Technical Support		4,304		3,452	852	25%	13,097		10,466	2,631	25%
Contracting		3,013		2,882	131	5%	9,288		8,805	483	5%
Construction Technical Support		2,916		3,061	(145)	-5%	7,964		8,715	(751)	-9%
Environmental Technical Support		2,782		2,572	210	8%	8,552		7,030	1,522	22%
Total services revenue	\$	38,442	\$	36,421	2,021	6%	\$ 115,931	\$	108,556	7,375	7%

# Contract Management

Contract Management revenue increased by 7% in the third quarter and 11% in the year-to-date period when compared to the same periods in the previous year. The higher revenue was a result of increased demand from the Client-Partners (which accounted for 4 and 8 percentage points, respectively, of the increases) and the increase in billing rates (which accounted for 3 percentage points of each increase). The higher demand

reflected the variability of services used by the Client-Partners as projects moved from the Project and Program Management and Contracting to Contract Management phases.

# Project and Program Management

Project and Program Management revenue decreased by 1% in the third quarter and 4% in the year-to-date period when compared to the same periods in the prior year. The decreases

over the prior periods were due to lower demand from the Client-Partners, partially offset by the billing rate increase (which accounted for 3 percentage points of each decrease).

# Real Property Technical Support

Real Property Technical Support revenue increased by 25% in both the third quarter and the year-to-date period when compared to the same periods in the prior year. This was due to increased demand for services related to facility and portfolio management (which accounted for 22 percentage points of each increase) and the billing rate increase (which accounted for 3 percentage points of each increase).

# Contracting

Contracting revenue increased by 5% in both the third quarter and the year-to-date period when compared to the same periods in the prior year. This was due to the increase in billing rates (which accounted for 3 percentage points of each increase) and the increased demand from the Client-Partners (which accounted for 2 percentage points of each increase).

# Construction Technical Support

Construction Technical Support revenue decreased by 5% in the third quarter and 9% in the year-to-date period when compared to the same periods in the prior year. This was due to lower demand from the Client-Partners, partially offset by the billing rate increase (which accounted for 3 percentage points of each decrease).

# Environmental Technical Support

Environmental Technical Support revenue increased by 8% in the third quarter and 22% in the year-to-date period when compared to the same periods in the prior year. The higher revenue was a result of an increase in demand (which accounted for 5 and 19 percentage points, respectively, of the increases) and the increase in billing rates (which accounted for 3 percentage points of each increase).

# INVESTMENT REVENUE

Investment revenue, which is generated from the Corporation's average cash balance in the bank and from investments, increased in the third quarter by \$401,000, or approximately 326%, when compared to the previous year's third quarter. For the year-to-date period, investment revenue increased by \$805,000 or 235% when compared to the same period in the prior year. The increases in both periods were due to a higher rate of return in the current period due to rising interest rates.

Three mo Dece					Change		Nine mont	Change			
(in thousands of dollars)	rs) <b>2022</b>		2021		\$	%	2022	2021		\$	%
Investment revenue	\$	524	\$	123	401	326%	\$ 1,147	\$	342	805	235%

# **5.2 EXPENSES**

# SALARIES AND EMPLOYEE BENEFITS

Salaries totalled \$28 million in the third quarter, an increase of \$2 million or approximately 6% over the previous year's third quarter. For the year-to-date period, salaries totalled \$84 million, an increase of \$8 million or approximately 10% over the same period in the previous year. The increases were mainly due to an increase of approximately 7% (or 79) in full-time equivalents (FTEs) over the same period in the previous year, in response to increased demand from the Client-Partners. The remaining increase related to a planned annual increase in salaries, related to cost of living and performance pay.

In the third quarter, employee benefits totalled \$7 million, an increase of \$577,000 or approximately 9% from the same period in the prior year. For the year-to-date period, employee benefits totalled \$21 million, an increase of \$2 million or approximately 9% from the same period in the prior year. The increases were due to growth in the Corporation's workforce, slightly offset by a decrease in the cost of employee future benefits.

	Three mo Dece				Change		Nine mont Decem	Change			
(in thousands of dollars)		2022		2021	\$	%	2022		2021	\$	%
Salaries	\$	28,403	\$	26,670	1,733	6%	\$ 84,469	\$	76,633	7,836	10%
Employee benefits		7,211		6,634	577	9%	21,445		19,595	1,850	9%
Total salaries and employee benefits	\$	35,614	\$	33,304	2,310	7%	\$ 105,914	\$	96,228	9,686	10%
Employee benefits as a % of salaries		25%		25%			25%		26%		

# **OPERATING AND ADMINISTRATIVE EXPENSES**

Operating and administrative expenses were \$3 million in the third quarter, an increase of \$777,000 or approximately 29% over the previous year's third quarter. For the year-to-date period, operating and administrative expenses totalled \$9 million, an increase of \$2 million or 23%. A variety of factors influenced these expenses.

	Three mor		Cha	ange	Nine mon		Ch	ange	
(in thousands of dollars)	2022	2021	\$	%	2022	2021	\$	%	Variance analysis
Computer hardware	\$ 556	\$ 19	537	2,826%	\$ 581	\$ 26	555	2,135%	The increases were due to one-time purchases of computer accessories previously rented.
Cloud computing services	511	477	34	7%	1,411	1,394	17	1%	The increases were due to increased costs associated with managed cloud services and the introduction of mobile contract management software to meet Client-Partner demand.
Software maintenance	418	303	115	38%	1,242	958	284	30%	The increases were due to a higher head count as a result of increased demand for services from the Client-Partners and the purchase of new virtual collaboration tools and engineering design software support.
Employee training and development	330	221	109	49%	620	424	196	46%	The increases were due to a gradual return to in-person training activities with the easing of COVID-19 restrictions.
Leased location operating costs	260	251	9	4%	688	675	13	2%	The increases were due to higher rental operating costs as a result of more employees returning to the office with the easing of COVID-19 restrictions.
Professional services	199	468	(269)	-57%	906	1,059	(153)	-14%	The decreases were due to one-time human resource initiatives completed in the prior period.
Travel	193	13	180	1,385%	416	19	397	2,089%	The increases were a result of business travel gradually returning to pre-COVID-19 levels.

(CONT'D)									
	Three mon Decem		Cha	ange	Nine mont Decem		Ch	ange	
(in thousands of dollars)	2022	2021	\$	%	2022	2021	\$	%	Variance analysis
Office services, supplies and equipment	185	148	37	25%	490	304	186	61%	The increases were related to employees returning to the workplace, as well as to higher property and liability insurance costs.
Telephone and data communications	166	200	(34)	-17%	565	589	(24)	-4%	The decreases were due to lower cellular and landline costs as a result of shifting to virtual meetings and reducing the number of landlines in offices.
Equipment rental	139	298	(159)	-53%	688	807	(119)	-15%	The decreases were due to the Corporation purchasing all computer peripherals previously rented.
Furniture and equipment	115	67	48	72%	140	158	(18)	-11%	The increase in the third quarter was due to purchasing additional workstations and upgrading the conference room at one regional office and the team collaboration facilities at a second.  The decrease in the year-to-date period was due to the completion of office renovations in the prior period.
Recruiting	96	11	85	773%	161	61	100	164%	The increases were due to higher demand for external recruiting services.
Client services and communications	92	61	31	51%	320	281	39	14%	The increases were due to more communications initiatives being completed and to additional Indigenous branding initiatives, including the development of the Progressive Aboriginal Relations visual identity.

(CONT'D)									
	Three mon Decem		Ch	ange	Nine mont Decem		Cha	ange	
(in thousands of dollars)	2022	2021	\$	%	2022	2021	\$	%	Variance analysis
Staff relocation	60	22	38	173%	174	109	65	60%	The increases were due mainly to the creation of the new Pacific Region and of key leadership roles in other regions.
Hospitality	56	12	44	367%	101	23	78	339%	The increases were due to employees' gradual return to the workplace, which increased in-person collaboration.
Memberships and subscriptions	22	18	4	22%	68	71	(3)	-4%	The variances were not material.
Other	9	7	2	29%	17	14	3	21%	The variances were not material.
Postage and freight	8	6	2	33%	21	20	1	5%	The variances were not material.
Computer software	3	40	(37)	-93%	74	98	(24)	-24%	The decreases were due to a lower demand for software licences.
Leasehold improvements	1	_	1	_	12	7	5	71%	The increases were due to renovations at a regional office.
Total operating and administrative expenses	\$ 3,419	\$ 2,642	777	29%	\$ 8,695	\$ 7,097	1,598	23%	

# **DEPRECIATION AND AMORTIZATION**

Depreciation and amortization combined decreased by 4% or \$20,000 in the third quarter and increased by 0.2% or \$3,000 in the year-to-date period compared to the previous year. Depreciation of property, plant and equipment decreased by 14% or \$17,000 in the third quarter and increased by 6% or \$18,000 in the year-to-date period compared to the previous year. The decrease in depreciation of property, plant and equipment in the third quarter was due to certain items being disposed of in the prior year. Depreciation of right-of-use assets decreased by 1% or \$4,000 in the third quarter and

decreased by 2% or \$23,000 in the year-to-date period compared to the previous year, mostly due to termination of copier leases in the last quarter of 2021–2022. The decrease in the year-to-date period was also due to the depreciation of renovation costs incurred in the prior period. Amortization of intangible assets increased by 20% or \$1,000 in the third quarter and increased by 89% or \$8,000 in the year-to-date period, due to the purchase of additional software.

	Three months ended December 31				Change		Nine mon	Change		
(in thousands of dollars)	2022		2021	\$	%		2022	2021	\$	%
Depreciation of right-of-use assets  Depreciation of property, plant and	\$ 331	\$	335 123	(4)	-1% -14%	\$	992 319	\$ 1,015 301	(23)	-2% 6%
equipment	106		125	(17)	-14%		319	301	18	6%
Amortization of intangible assets	6		5	1	20%		17	9	8	89%
Total depreciation and amortization	\$ 443	\$	463	(20)	-4%	\$	1,328	\$ 1,325	3	0%

# 5.3 NET INCOME AND TOTAL COMPREHENSIVE INCOME

The net loss and total comprehensive loss in the current quarter was \$558,000 compared to a net income of \$80,000 in the previous third quarter. For the year-to-date period, the Corporation realized a net income of \$1 million, compared to a net income of \$4 million in the previous year-to-date period. The lower net income in both periods resulted from higher operating costs, as well as the growth in salaries

driven by an increase in FTEs and the annual salary increase, partially offset by higher revenue due to rising demand from the Client-Partners. Higher costs for travel, software maintenance, computer hardware and office requirements were related to the increase in FTEs, as well as the easing of COVID-19 restrictions.

	T	hree moi Decen			Cha	nge		Nine mont		Change		
(in thousands of dollars)	2022		2021		\$	%	2022		2021		\$	%
Net income (loss) and comprehensive income												
(loss)	\$	(558)	\$	80	(638)	*	\$	992	\$	4,076	(3,084)	-76%

<sup>\*</sup>The change was not meaningful.

# **5.4 LIQUIDITY AND CAPITAL RESOURCES**

DCC's financial and cash management policy is discussed in the *Annual Report 2021–2022*.

# CASH, CASH EQUIVALENTS AND INVESTMENTS

Cash, cash equivalents and investments totalled \$58 million at December 31, 2022, an increase of \$1 million or 1% from March 31, 2022.

The cash and cash equivalents balance at December 31, 2022, was \$38 million, an increase of \$1 million or 2% from March 31, 2022. In the nine-month period after March 31, 2022, the Corporation generated \$2 million in cash through operating activities, spent \$156,000 on capital expenditures, generated \$1 million from the redemption of investments, reinvested \$1 million to acquire new investments and paid \$953,000 for lease obligations.

As at December 31, 2022, DCC's overall cash balance was higher than its 2022–2023 targeted operating cash reserves of \$26 to \$34 million, due to increased demand from the Client-Partners and lower expenses than planned.

Investments (both current and long term) at December 31, 2022, were \$21 million, an increase of \$143,000 or 1% from the 2021–2022 year end. The increase was due to the acquisition of

a guaranteed investment certificate, offset by redemption of investments that reached maturity.

Investments consist of non-derivative financial assets with fixed or determinable payments and fixed maturity. The Corporation currently invests in listed bonds, guaranteed investment certificates and mutual funds, which are recorded at cost and amortized using the effective interest method. The investments held are consistent with the policy approved by the Board of Directors. It is the Corporation's intention to hold the investments to maturity.

# TRADE RECEIVABLES

Trade receivables are due from the Corporation's Client-Partners, mainly DND. At December 31, 2022, trade receivables were \$29 million, which represented an increase of \$12 million or 72% from March 31, 2022. The increase was mostly due to increased revenue from DND and an increase in the time needed to collect those receivables. All of the trade receivables were assessed to be fully collectible.

# **CURRENT LIABILITIES**

Current liabilities were \$30 million at December 31, 2022, an increase of \$11 million or 60% from March 31, 2022. The increase in current liabilities was primarily due to the increase in deferred revenue and the timing of payments to suppliers.

Liquidity and capital resources		As a	t		Change			
(in thousands of dollars)	Decer	nber 31, 2022	Marc	:h 31, 2022	\$	%		
Cash and cash equivalents	\$	37,518	\$	36,918	600	2%		
Investments		20,743		20,600	143	1%		
Cash and cash equivalents and investments	\$	58,261	\$	57,518	743	1%		
Trade receivables	\$	28,689	\$	16,676	12,013	72%		
Current liabilities	\$	29,700	\$	18,593	11,107	60%		

# **5.5 EMPLOYEE BENEFITS**

The Corporation records a liability for the estimated cost of sick leave and retirement allowance for active employees, and health and dental care and life insurance benefits for its retirees. This estimate is actuarially determined. Effective April 2022, the sick leave program was curtailed. Current employees' accumulated sick leave banks were frozen and may be used in the future. Sick leave has been replaced by a short-term disability program. The accrual for employee

benefits at December 31, 2022, was \$35 million, an increase of \$2 million or approximately 6% from March 31, 2022.

Overall, the liability increased because the current service cost (\$1 million) and the interest on the present value of the obligation (\$1 million) were higher than the employee benefit premiums (\$500,000).

		As at	t		Change			
(in thousands of dollars)	Decem	nber 31, 2022	Marc	h 31, 2022	\$	%		
Current portion	\$	1,900	\$	1,803	97	5%		
Long-term portion		33,286		31,529	1,757	6%		
Total employee benefits	\$	35,186	\$	33,332	1,854	6%		

# **5.6 CAPITAL EXPENDITURES**

The Corporation's capital expenditures for the third quarter totalled \$101,000, an increase of \$68,000 or 206% from the previous year's third quarter. The increase was mainly due to the commencement of leasehold construction at a regional office, the annual remeasurement of right-of-use assets and the purchase of audiovisual equipment. In the year-to-date period, capital expenditures totalled \$173,000, a decrease of 80% or \$695,000, mainly due to two major expenses incurred in 2021–2022: the one-time leasehold improvement costs for Head Office renovations and the renewal of a regional office lease.

	Three mor	 	Change		N	ine mont Decemi	hs ended ber 31	Cł	Change		
(in thousands of dollars)	2022	2021	\$	%	2	2022	2021	\$	%		
Computer equipment	\$ _	\$ _	_	_	\$	_	\$ 12	4 (124)	-100%		
Furniture and equipment	12	_	12	_		72	10	(32)	-31%		
Leasehold improvements	82	_	82	_		82	15	1 (69)	-46%		
Intangible assets	_	33	(33)	-100%		12	3	3 (21)	-64%		
Right-of-use-assets	7	_	7	_		7	45	6 (449)	-98%		
Total capital expenditures	\$ 101	\$ 33	68	206%	\$	173	\$ 86	8 (695)	-80%		

# 5.7 ACTUAL PERFORMANCE VERSUS PLAN

The following table compares the Corporation's actual performance in the third quarter of 2022–2023 with the projections in the Corporate Plan (the Plan). The Corporation's actual performance compared to that given in the Plan was lower than anticipated.

Services revenue for the period was 7% lower than projected in the Plan. The decrease was due to lower-than-anticipated demand for services from DND.

Travel and disbursement revenue and expenses were both 28% higher than indicated in the Plan, due to the gradual return of in-person business travel to pre-COVID-19 levels.

Investment revenue was 206% higher than anticipated in the Plan, due to higher interest rates and a higher cash and cash equivalents balance than anticipated.

Salaries and employee benefit costs were 1% lower than projected in the Plan, due to the lower-than-planned cost of employee benefits.

Operating and administrative expenses were 25% lower than projected. The decrease was due mainly to lower-than-expected levels of employee training and development, and the timing of professional services and cloud computing services.

Depreciation and amortization were 2% lower than given in the Plan, due to a delay in signing the Pacific Regional Office lease.

Net income was \$4 million lower than forecasted in the Plan, mainly due to lower demand for services. This was partially countered by lower-than-expected salaries and operating and administrative expenses.

Capital expenditures were 31% lower than projected, due to a variety of factors: extended negotiations of the Pacific Regional Office lease, extended local government timelines and the office fit-up contractor project schedule.

	Nine months ended December 31		Cha	nge	
(in thousands of dollars)	Actual		Corporate Plan	\$	%
Revenue					
Services revenue	\$	115,931	\$ 124,858	(8,927)	-7%
Travel and disbursement revenue		2,264	1,769	495	28%
Investment revenue		1,147	375	772	206%
Total revenue		119,342	127,002	(7,660)	-6%
Expenses					
Salaries and employee benefits		105,914	107,171	(1,257)	-1%
Operating and administrative expenses		8,695	11,576	(2,881)	-25%
Travel and disbursement expenses		2,264	1,769	495	28%
Depreciation and amortization		1,328	1,354	(26)	-2%
Finance costs		149	149	_	_
Total expenses		118,350	122,019	(3,669)	-3%
Net income and comprehensive income		992	4,983	(3,991)	-80%
Capital expenditures	\$	173	\$ 250	(77)	-31%

# 5.8 CONTRACT EXPENDITURES, BY REGION

The Corporation's contract expenditures through the DND program for the nine months ended December 31, 2022, decreased by \$49 million or 6% when compared to the same period last year. This decrease was mostly due to a slower DND program rollout, compared to the previous year-to-date period. The DND program in 2022–2023 is expected to be similar to that of 2021–2022.

(in thousands of dollars)	Nine months ended December 31				Change		
Region		2022		2021	\$	%	
Ontario	\$	144,959	\$	190,112	(45,153)	-24%	
Quebec		127,886		106,215	21,671	20%	
National Capital		122,728		108,433	14,295	13%	
Pacific		111,018		124,094	(13,076)	-11%	
Western		106,732		109,226	(2,494)	-2%	
Atlantic		105,662		130,239	(24,577)	-9%	
Total contract expenditures	\$	718,985	\$	768,319	(49,334)	-6%	

# 6.0 DCC FUTURE OUTLOOK

# 6.1 NORMAL BUSINESS OPERATIONS DURING THE PANDEMIC

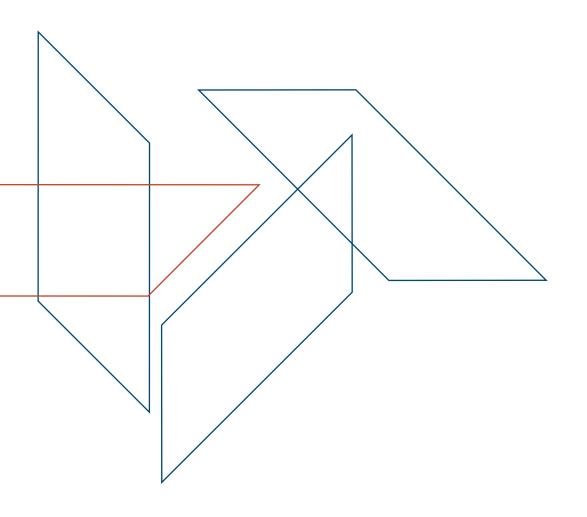
COVID-19 has not significantly affected the Corporation's operations. As the pandemic continues to evolve, uncertainty about future waves of infection and government interventions remains. However, the Corporation does not believe there will be a negative impact on operations, since DCC has navigated the COVID-19 pandemic with minimal disruptions and maintained its strong financial position.

# 6.2 MONITORING THE WAR IN UKRAINE

On February 24, 2022, Russian troops started invading Ukraine. The ongoing military attack continues to lead to significant casualties, dislocation of the population, damage to infrastructure and disruption of economic activity in Ukraine. In response, multiple jurisdictions, including Canada, have imposed economic sanctions on Russia.

While DCC cannot predict the duration and impact of the war in Ukraine, it continues to monitor its operations and stays ready to provide any incremental support that DND requires. Although the Corporation has seen minimal increases in the prices of the goods and services it buys, it continues to monitor closely the wider effects of the war—including increasing inflationary pressures and supply-chain disruptions—on its operations. The surge in inflation in the first half of 2022 increased uncertainty around inflation assumptions for future salary increases, billing rate increases for Client-Partners and long-term assumptions for the employee benefit plan. However, DCC has not changed its assumptions from 2021–2022, since its long-term view of inflation has not changed.

# UNAUDITED CONDENSED INTERIM FINANCIAL STATEMENTS



# MANAGEMENT RESPONSIBILITY STATEMENT

Management is responsible for the preparation and fair presentation of these condensed interim financial statements in accordance with International Accounting Standard 34, Interim Financial Reporting, and the Treasury Board of Canada Standard on Quarterly Financial Reports for Crown Corporations. Management is also responsible for such internal controls as it determines are necessary to enable the preparation of condensed interim financial statements that are free from material misstatement. In addition, management is responsible for ensuring that all other information in this quarterly financial report is consistent, as appropriate, with the condensed interim financial statements. Based on our knowledge, these condensed interim financial statements present fairly, in all material respects, the financial position, results of operations and cash flows of the Corporation, as at the date of and for the periods presented in the condensed interim financial statements.

Original signed by

# **Derrick Cheung**

President and Chief Executive Officer

# Marie-Josée Lacombe, CPA

Vice-President, Finance & HR and Chief Financial Officer

Ottawa, Canada March 1, 2023

# CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

	As	As at				
(in thousands of dollars)	Notes	Decem	ber 31, 2022	March 31, 2	022	
Assets						
Cash and cash equivalents		\$	37,518	\$	36,918	
Investments	6, 14		3,225		2,134	
Accrued revenue			1,261		_	
Trade receivables	14		28,689		16,676	
Prepaid and other assets			1,319		1,096	
Other receivables			1,928		1,793	
Current assets			73,940		58,617	
Investments	6, 14		17,518		18,466	
Property, plant and equipment	7		1,899		2,064	
Intangible assets			32		37	
Right-of-use assets	13		6,048		7,033	
Non-current assets			25,497		27,600	
Total assets		\$	99,437	\$	86,217	
Liabilities						
Trade and other payables	14	\$	20,332	\$	14,227	
Deferred revenue	9		6,500		1,285	
Employee benefits	8		1,900		1,803	
Lease obligations	13		968		1,278	
Current liabilities			29,700		18,593	
Employee benefits	8		33,286		31,529	
Lease obligations	13		5,499		6,135	
Non-current liabilities			38,785		37,664	
Total liabilities			68,485		56,257	
Equity						
Share capital: Authorized (1,000 common shares of no par value); issued (32 common shares)			_		_	
Retained earnings			30,952		29,960	
Total equity			30,952		29,960	
Total liabilities and equity		\$	99,437	\$	86,217	

Commitments: See Note 13. Contingent liabilities: See Note 15.

 $The \, accompanying \, notes \, are \, an \, integral \, part \, of \, these \, condensed \, interim \, financial \, statements.$ 



# CONDENSED INTERIM STATEMENT OF PROFIT AND OTHER COMPREHENSIVE INCOME

		1	Three months ended December 31			Nine mon	 
(in thousands of dollars)	Notes	20	022		2021	2022	2021
Services revenue	9	\$	38,442	\$	36,421	\$ 115,931	\$ 108,556
Travel and disbursement revenue			719		735	2,264	1,682
Investment revenue			524		123	1,147	342
Total revenue			39,685		37,279	119,342	110,580
Salaries and employee benefits			35,614		33,304	105,914	96,228
Operating and administrative expenses	10		3,419		2,642	8,695	7,097
Travel and disbursement expenses			719		735	2,264	1,682
Depreciation of property, plant and equipment	7		106		123	319	301
Depreciation of right-of-use assets	13		331		335	992	1,015
Amortization of intangible assets			6		5	17	9
Finance costs	13		48		55	149	172
Total expenses			40,243		37,199	118,350	106,504
Net income (loss) and comprehensive income (loss)		\$	(558)	\$	80	\$ 992	\$ 4,076

The accompanying notes are an integral part of these condensed interim financial statements.

# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY

	Three months ended December 31			Nine months ended December 31				
(in thousands of dollars)	20	022		2021		2022		2021
Share capital	\$	_		_	\$	_		_
Retained earnings								
Balance as at the beginning of the period		31,510		16,450		29,960		12,454
Net income (loss) and comprehensive income (loss)		(558)		80		992		4,076
Balance as at the end of the period	\$	30,952	\$	16,530	\$	30,952	\$	16,530
Equity	\$	30,952	\$	16,530	\$	30,952	\$	16,530

# CONDENSED INTERIM STATEMENT OF CASH FLOWS

		Three mon		Nine mon		
(in thousands of dollars)	Notes	2022	2021	2022	2021	
Cash flow provided by (used in) operating activities						
Net income (loss)		\$ (558)	\$ 80	\$ 992	\$ 4,076	
Adjustments to reconcile net income (loss) to cash provided by (used in) operating activities						
Employee benefits expensed	8	785	839	2,354	2,514	
Employee benefits paid	8	(116)	(94)	(500)	(291)	
Depreciation of property, plant and equipment	7	106	123	319	301	
Depreciation of right-of-use assets	13	331	335	992	1,015	
Amortization of intangible assets		6	5	17	9	
Amortization of investment premiums		12	12	37	23	
Loss on disposal of property, plant and equipment		_	1	_	1	
Change in non-cash operating working capital						
Trade receivables		(9,197)	2,184	(12,013)	(1,894)	
Other receivables		(317)	1,731	(135)	(161)	
Prepaid and other assets		431	119	(223)	411	
Accrued revenue		(180)	(269)	(1,261)	(1,336)	
Trade and other payables		3,470	4,802	6,095	2,337	
Deferred revenue		104	(649)	5,215	5,443	
Net cash flows provided by (used in) operating activities	i	(5,123)	9,219	1,889	12,448	
Cash flows provided by (used in) investing activities						
Acquisition of investments		_	_	(1,200)	(5,942)	
Redemption and disposition of investments		_	_	1,020	1,925	
Acquisition of property, plant and equipment	7	(82)	(66)	(144)	(314)	
Acquisition of intangible assets		_	(33)	(12)	(33)	
Net cash flows used in investing activities		(82)	(99)	(336)	(4,364)	
Cash flows used in financing activities						
Repayment of lease obligations	13	(321)	(309)	(953)	(1,011)	
Net cash flows used in financing activities		(321)	(309)	(953)	(1,011)	
Increase (decrease) in cash and cash equivalents during the period		(5,526)	8,811	600	7,073	
Cash and cash equivalents at the beginning of the period		43,044	33,894	36,918	35,632	
Cash and cash equivalents at the end of the period		\$ 37,518	\$ 42,705	\$ 37,518	\$ 42,705	

Supplemental cash flow information: See Note 11.

The accompanying notes are an integral part of these condensed interim financial statements.

# **NOTICE TO READERS**

These condensed interim financial statements have not been audited or reviewed by an external auditor and must be read in conjunction with the most recent financial statements for the year ended March 31, 2022, and with the management's discussion and analysis (MD&A) included in this quarterly financial report.

# NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

Unless otherwise stated, all amounts are in thousands of Canadian dollars.

# 1. DESCRIPTION OF BUSINESS AND OBJECTIVES

Defence Construction (1951) Limited (the "Corporation") was incorporated under the Companies Act in 1951 pursuant to the authority of the Defence Production Act and continued under the Canada Business Corporations Act. The Corporation's Head Office is located at 350 Albert Street, Ottawa, Ontario, Canada. The Corporation is an agent Crown corporation named in Part 1 of Schedule III to the Financial Administration Act (FAA). In 1980, under the Federal Identity Program, the Corporation was provided "Defence Construction Canada" as an applied title. Since 1996, responsibility for the Corporation has rested with the Minister of Public Services and Procurement.

The mandate of the Corporation is to provide procurement, construction, professional, operations and maintenance services in support of the defence of Canada. The prime, but not exclusive, beneficiary of the Corporation's services is the Department of National Defence (DND). The Corporation also provides services to the Canadian Forces Housing Agency, Communications Security Establishment, Shared Services Canada, and Public Services and Procurement Canada. Revenue is generated from fees charged for specific services provided.

# 2. BASIS OF PREPARATION AND PRESENTATION

The Corporation prepared these condensed interim financial statements in accordance with International Accounting Standard 34 (IAS 34), Interim Financial Reporting, issued by the International Accounting Standards Board (IASB), and the Standard on Quarterly Financial Reports for Crown Corporations, issued by the Treasury Board of Canada. As

permitted under IAS 34, these condensed interim financial statements do not include all of the disclosures required for annual financial statements and should be read in conjunction with the Corporation's audited financial statements for its fiscal year ended March 31, 2022, and the current quarter's MD&A.

The condensed interim financial statements have been prepared according to the International Financial Reporting Standards (IFRS) effective when these statements were prepared. The statements have been prepared on a historical cost basis, except as permitted by the IFRS and as otherwise indicated in these notes.

### 3. SUMMARY OF ACCOUNTING POLICIES

These condensed interim financial statements follow the same accounting policies and methods of computation described in the notes to the Corporation's audited financial statements for the year ended March 31, 2022, except for the application of new standards, amendments and interpretations effective January 1, 2022, as disclosed in Note 5 to these condensed interim financial statements. The accounting policies have been applied consistently to all periods presented, unless otherwise indicated.

# 4. CRITICAL ACCOUNTING ESTIMATES

Under the Corporation's accounting policies, management is required to make judgments, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors considered relevant. Actual results may differ from the judgments, estimates and assumptions.

The estimates and underlying assumptions are reviewed regularly. Revisions to accounting estimates are recognized in the period in which the estimates are revised, when the revision affects only that period, or in the period of the revision and future periods, when the revision affects both current and future periods. Critical judgments and key sources of estimation uncertainty are disclosed in the notes to the Corporation's annual financial statements for the year ended March 31, 2022.

# 5. STANDARDS, AMENDMENTS AND INTERPRETATIONS

# **5.1 CURRENT ACCOUNTING CHANGES**

The Corporation actively monitors new and amended IASB standards. The IASB did not issue any such standards that had an impact on the Corporation's condensed interim financial statements.

# 5.2 FUTURE ACCOUNTING CHANGES

The IASB has not issued any new or amended standards that would affect the Corporation in the future, other than those disclosed in Note 3 to the Corporation's annual financial statements for the year ended March 31, 2022.

### 6. INVESTMENTS

Investments consist of Canadian provincial and federal bonds with effective interest rates ranging from 0.4% to 3% (coupon rates ranging from 0.5% to 4.4%) and guaranteed investment certificates (GICs) ranging from 0.9% to 4.5%.

The maturity dates of the bonds vary from March 2023 to June 2027, and of the GICs from June 2023 to March 2027, and the Corporation intends to hold all of them to maturity. The carrying amounts, measured at the amortized cost and fair value of these investments, are shown in the following tables:

		As at					
	Decem	December 31, 2022					
Current portion	\$	3,225	\$	2,134			
Long-term portion		17,518		18,466			
Total investments	\$	20,743	\$	20,600			

	As at				
CARRYING AMOUNT AT AMORTIZED COST	Decem	ber 31, 2022	Mar	ch 31, 2022	
Provincial bonds	\$	6,146	\$	6,503	
Federal bonds (Note 14)		1,001		1,001	
Guaranteed investment certificates		13,596		13,096	
	\$	20,743	\$	20,600	

The fair value of the investments can be determined by (a) quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1); (b) inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices) (Level 2); and (c) inputs for the asset or liability that are not based on observable market data (unobservable inputs) (Level 3). The fair values of the

investments are not quoted in an active market, but rather are determined from quoted prices from a decentralized, over-the-counter market, which is considered Level 2 in the fair value hierarchy.

The current portion of investments consists of instruments maturing in the next 12 months.

		As at					
FAIR VALUE	Decemb	December 31, 2022					
Provincial bonds	\$	5,875	\$	6,344			
Federal bonds (Note 14)		957		986			
Guaranteed investment certificates		13,787		13,155			
	\$	20,619	\$	20,485			

As at December 31, 2022	Effective interest rate	Coupon interest rate	< One year		One to five years		Total
Obligations							
Federal bonds (Note 14)	1.7%	1.8%	\$	_	\$	1,001	\$ 1,001
Provincial bonds	0.4%–3%	0.5%-4.4%		1,905		4,241	6,146
Guaranteed investment certificates	0.9%–4.5%	0.9%-4.5%		1,320		12,276	13,596
			\$	3,225	\$	17,518	\$ 20,743

# 7. PROPERTY, PLANT AND EQUIPMENT

The changes in property, plant and equipment are shown in the following table:

Cost	puter pment	 iture and xtures	 asehold ovements	Total
Balance as at March 31, 2022	\$ 649	\$ 1,327	\$ 1,711	\$ 3,687
Additions	_	72	82	154
Balance as at December 31, 2022	\$ 649	\$ 1,399	\$ 1,793	\$ 3,841
Accumulated depreciation				
Balance as at March 31, 2022	\$ 494	\$ 815	\$ 314	\$ 1,623
Depreciation	56	109	154	319
Balance as at December 31, 2022	\$ 550	\$ 924	\$ 468	\$ 1,942
Net book value, by asset class				
Net book value as at March 31, 2022	\$ 155	\$ 512	\$ 1,397	\$ 2,064
Net book value as at December 31, 2022	\$ 99	\$ 475	\$ 1,325	\$ 1,899

There was no impairment of property, plant and equipment.

### 8. EMPLOYEE BENEFITS

# 8.1 POST-EMPLOYMENT AND OTHER LONG-TERM EMPLOYEE BENEFITS

Post-employment and other long-term employee benefits represent the Corporation's liability for the estimated costs of sick leave for employees, retirement allowance for certain employees at retirement, and health, dental and life insurance benefits for its retirees. The benefit plan is not funded and thus has no assets, resulting in a plan deficit equal to the accrued benefit obligation.

The significant actuarial assumptions are disclosed in the *Annual Report 2021–2022*. The measurement date for the last actuarial valuation of the provision for employee benefits was March 31, 2020. The next actuarial valuation is planned for March 2023.

	As at							
	Decem	ber 31, 2022	March 31, 2022					
Current portion	\$	1,900	\$	1,803				
Long-term portion		33,286		31,529				
Total employee benefits	\$	35,186	\$	33,332				

Movements in the present value of the defined benefits obligation during the year were as follows:

Balance as at March 31, 2022	\$ 33,332
Current service cost	1,310
Interest on present value of obligation	1,044
Employee benefit premiums	(500)
Balance as at December 31, 2022	\$ 35,186

Amounts recognized in the Condensed Interim Statement of Profit and Comprehensive Income for the period in respect of this benefit plan are as follows:

	Th	ree mon Decem		ed	Nine mon Decem	
	202	2	2	2021	2022	2021
Current service cost	\$	437	\$	509	\$ 1,310	\$ 1,525
Interest on present value of obligation		348		330	1,044	989
Employee benefit expenses	\$	785	\$	839	\$ 2,354	\$ 2,514

# 9. REVENUE RECOGNITION

### 9.1 ACCOUNTING POLICY

Accrued revenue arises when, at a reporting date, the services delivered through fixed-fee service-level arrangements exceed the amount of revenue invoiced.

Deferred revenue arises when the amount invoiced to the Client-Partners exceeds the services delivered through fixed-fee service-level arrangements. The Corporation has an unconditional right to payment when it has invoiced in accordance with fixed-fee service-level arrangements. The amounts in excess will be recognized in revenue as services are delivered.

# 9.2 SEGMENTED AND DISAGGREGATED REVENUE INFORMATION

In reviewing the performance of the Corporation, management analyzes revenue by region, by activity and by type of contract (time based vs. fixed fee). The following tables disaggregate revenue by major activity and by region:

Three months end	ed Dec	ember 31,	2022										
							Ac	tivity					
		Contract nnagement	P	oject and rogram nagement	Т	l Property echnical upport	Coi	ntracting	To	struction echnical upport	Te	ronmental echnical upport	 al revenue, y region
Region													
Atlantic	\$	2,439	\$	1,144	\$	581	\$	471	\$	569	\$	893	\$ 6,097
Quebec		2,804		1,418		615		383		370		452	6,042
National Capital		1,729		3,504		1,520		137		118		427	7,435
Ontario		3,336		1,143		794		556		1,099		578	7,506
Pacific*		2,273		1,161		239		260		173		198	4,304
Western*		3,028		1,361		500		735		206		233	6,063
Head Office		73		14		55		471		381		1	995
Total revenue,													
by activity	\$	15,682	\$	9,745	\$	4,304	\$	3,013	\$	2,916	\$	2,782	\$ 38,442

Three months ende	d Dec	ember 31, 2	2021										
							А	ctivity					
Region		Contract	Projec Prog Manag		Te	Property echnical upport	Соі	ntracting	Te	struction chnical upport	Т	ironmental echnical Support	al revenue, oy region
Atlantic	\$	2,435	\$	1,304	\$	415	\$	432	\$	244	\$	681	\$ 5,511
Quebec		2,598		1,276		378		442		336		411	5,441
National Capital		1,305		3,371		1,675		78		114		444	6,987
Ontario		3,143		1,368		708		571		1,632		539	7,961
Pacific*		2,132		1,022		50		199		200		210	3,812
Western*		2,984		1,419		226		732		201		287	5,850
Head Office		42		55		_		428		334		_	859
Total revenue, by activity	\$	14,639	\$	9,815	\$	3,452	\$	2,882	\$	3,061	\$	2,572	\$ 36,421

Nine months ended	Dece	mber 31, 2	022											
							A	ctivity						
		Contract	1	roject and Program magement	т	al Property Technical Support	Co	ntracting	Т	nstruction echnical Support	1	rironmental Fechnical Support	_	tal revenue, by region
Region														
Atlantic	\$	7,743	\$	3,291	\$	1,827	\$	1,463	\$	1,136	\$	2,544	\$	18,004
Quebec		8,299		3,783		1,623		1,205		1,028		1,345		17,283
National Capital		5,312		10,535		4,949		428		271		1,481		22,975
Ontario		10,471		3,667		2,595		1,710		3,240		1,860		23,543
Pacific*		6,893		3,229		681		754		477		553		12,587
Western*		9,411		4,120		1,262		2,317		684		768		18,563
Head Office		244		32		160		1,411		1,128		1		2,976
Total revenue, by activity	\$	48,373	\$	28,657	\$	13,097	\$	9,288	\$	7,964	\$	8,552	\$	115,931

Nine months ended	Decer	mber 31, 20	021										
							Ad	ctivity					
Region		Contract nagement	Р	oject and rogram nagement	Te	l Property echnical upport	Сог	Contracting		struction echnical upport	Te	ronmental echnical upport	cal revenue, by region
Atlantic	\$	7,065	\$	4,328	\$	1,225	\$	1,305	\$	706	\$	1,653	\$ 16,282
Quebec		7,665		3,752		1,173		1,216		954		1,163	15,923
National Capital		3,586		10,194		5,016		223		359		1,307	20,685
Ontario		9,856		4,315		2,060		1,757		4,385		1,615	23,988
Pacific*		6,466		2,825		157		690		550		588	11,276
Western*		8,898		4,397		834		2,389		658		704	17,880
Head Office		106		87		1		1,225		1,103		_	2,522
Total revenue, by activity	\$	43,642	\$	29,898	\$	10,466	\$	8,805	\$	8,715	\$	7,030	\$ 108,556

 $<sup>{\</sup>it *The \ Corporation \ has \ reclassified \ comparative \ information \ to \ be \ consistent \ with \ the \ current-year \ presentation.}}$ 

The following tables disaggregate revenue by region and contract type:

TIME-BASED REVENUE	Three months ended Nine in December 31 December 31							
Region	20	)22		2021		2022		2021
Atlantic	\$	1,407	\$	1,256	\$	4,097	\$	3,364
Quebec		1,955		1,967		5,311		5,566
National Capital		6,191		6,264		19,547		17,700
Ontario		2,010		2,432		6,331		7,358
Pacific*		1,320		1,375		4,181		3,980
Western*		1,279		1,187		3,761		3,573
Head Office		628		638		1,893		1,729
Total time-based revenue	\$	14,790	\$	15,119	\$	45,121	\$	43,270

FIXED-FEE REVENUE	Three months ended December 31  Nine months ended December 31							
Region	20	22		2021		2022		2021
Atlantic	\$	4,690	\$	4,255	\$	13,907	\$	12,918
Quebec		4,087		3,474		11,972		10,357
National Capital		1,244		723		3,428		2,985
Ontario		5,496		5,529		17,212		16,630
Pacific*		2,984		2,438		8,406		7,297
Western*		4,784		4,662		14,802		14,306
Head Office		367		221		1,083		793
Total fixed-fee revenue	\$	23,652	\$	21,302	\$	70,810	\$	65,286
Total revenue	\$	38,442	\$	36,421	\$	115,931	\$	108,556

 $<sup>{}^*\</sup>mathit{The Corporation has reclassified comparative information to be consistent with the current-year presentation.}$ 

As at December 31, 2022, \$6,500 (March 31, 2022, \$1,285) in deferred revenue was related to unsatisfied performance obligations. Management expects the balance to be recognized as revenue during the next reporting period. The changes in deferred revenue for the nine-month period are shown in the following table:

Nine mont	hs er	ided Dec	emb	er 31
	:	2022	:	2021
Balance as at the beginning of the period	\$	1,285	\$	_
Recognition of deferred revenue		(12)		_
Amounts invoiced and revenue deferred		5,227		1,285
Balance as at the end of the period	\$	6,500	\$	1,285

# 10. OPERATING AND ADMINISTRATIVE EXPENSES

Operating and administrative expenses for the year are detailed in the following table:

		Three mon Decem			nths ended nber 31		
	2	022	2021	2022		2021	
Computer hardware	\$	556	\$ 19	\$ 581	\$	26	
Cloud computing services		511	477	1,411		1,394	
Software maintenance		418	303	1,242		958	
Employee training and development		330	221	620		424	
Leased location operating costs		260	251	688		675	
Professional services		199	468	906		1,059	
Travel		193	13	416		19	
Office services, supplies and equipment		185	148	490		304	
Telephone and data communications		166	200	565		589	
Equipment rental		139	298	688		807	
Furniture and equipment		115	67	140		158	
Recruiting		96	11	161		61	
Client services and communications		92	61	320		281	
Staff relocation		60	22	174		109	
Hospitality		56	12	101		23	
Memberships and subscriptions		22	18	68		71	
Other		9	7	17		14	
Postage and freight		8	6	21		20	
Computer software		3	40	74		98	
Leasehold improvements		1	_	12		7	
Total operating and administrative expenses	\$	3,419	\$ 2,642	\$ 8,695	\$	7,097	

# 11. SUPPLEMENTAL OPERATING CASH FLOW INFORMATION

		Three mon Decem				nths ended mber 31		
	2022			2021	2022		2021	
Interest charges on lease obligations	\$	48	\$	55	\$ 149	\$	172	
Interest received from bank deposits	\$	404	\$	58	\$ 826	\$	164	
Interest received from investments	\$	121	\$	62	\$ 321	\$	172	
Acquisition of property, plant and equipment not paid	\$	12	\$	(101)	\$ 12	\$	65	

# 12. FINANCIAL INSTRUMENTS AND RELATED RISK MANAGEMENT

### 12.1 CREDIT RISK

Credit risk is the risk that one party to a financial instrument might not meet its obligations under the terms of the financial instrument. The carrying value of financial assets subject to credit risk as at December 31, 2022, was \$88,895 (March 2022, \$75,997) and represented the Corporation's maximum exposure to credit risk.

The Corporation does not use credit derivatives or similar instruments to mitigate this risk and, as such, the maximum exposure is the full carrying value or face value of the financial asset. The Corporation minimizes credit risk on cash by depositing the cash only with reputable and high-quality financial institutions.

The Corporation has no significant exposure to credit risk on trade receivables, since all of the trade receivables are due from departments of the Government of Canada. The Corporation is exposed to concentration risk in relation to trade receivables with DND, as described in Note 14. Based on historic default rates and the aging analysis, the Corporation believes that there are no requirements for an expected credit loss.

Other assets consist of balances related to travel advances to employees and computer loans to employees. Prepaids are not included in other assets.

The following table shows the fair value through profit or loss (FVTPL) of the financial assets subject to credit risk:

As at December 31, 2022	FVTPL	Am	ortized cost	T	otal carrying amount
Cash and cash equivalents	\$ 37,518	\$	_	\$	37,518
Investments	_		20,743		20,743
Trade receivables	_		28,689		28,689
Other receivables	_		1,928		1,928
Other assets	_		17		17
Total financial assets	\$ 37,518	\$	51,377	\$	88,895

As at March 31, 2022	FVTPL		Amortized cost		Т	otal carrying amount
Cash and cash equivalents	\$	36,918	\$	_	\$	36,918
Investments		_		20,600		20,600
Trade receivables		_		16,676		16,676
Other receivables		_		1,793		1,793
Other assets		_		10		10
Total financial assets	\$	36,918	\$	39,079	\$	75,997

# 12.2 LIQUIDITY RISK

Liquidity risk is the risk that an entity will encounter difficulty in meeting its obligations associated with financial liabilities. The carrying value of financial liabilities for trade and other payables as at December 31, 2022, was \$12,322 (March 31, 2022, \$6,251) and represented the maximum exposure of the Corporation. The Corporation manages its liquidity risk by monitoring and managing its cash flow from operations and anticipated investing activities. The liquidity risk is low, since the Corporation does not have debt instruments and derives its cash flow from services offered to the

Government of Canada. All trade and other payables mature within six months or less. Trade and other payables consist of balances owed to suppliers. Commodity taxes payable and accrued vacation and overtime are not included in trade and other payables. In addition, as at December 31, 2022, the Corporation's financial assets exceeded its financial liabilities by \$76,573 (March 31, 2022, \$69,746).

The contractual maturities of financial liabilities, including estimated interest payments, are shown in the following table:

As at December 31, 2022	Carrying amount		Contractual cash flows		≤ Six months	
Trade and other payables	\$	12,322	\$	12,322	\$	12,322
Financial liabilities	\$	12,322	\$	12,322	\$	12,322

As at March 31, 2022	Carrying amount			Contractual cash flows	≤ Six months		
Trade and other payables	\$	6,251	\$	6,251	\$	6,251	
Financial liabilities	\$	6,251	\$	6,251	\$	6,251	

# 12.3 MARKET RISK

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. It comprises three types of risk: currency risk, interest rate risk and other price risk. The Corporation's financial assets and financial liabilities are not exposed to fluctuations in currency risk and other price risk, given their underlying nature and characteristics.

The Corporation is exposed to fluctuations in interest rates on its investments. As at December 31, 2022, all of the investments (\$20,743) were in fixed interest-bearing instruments (March 31, 2022, \$20,600). Fluctuations in the interest rate would affect the fair value of the instruments. Management intends to hold these instruments until maturity. The Corporation has determined that the market risk is not significant.

### 13. LEASES

# 13.1 RIGHT-OF-USE ASSETS

The Corporation's right-of-use assets comprise office space and facilities for information technology (data warehouses). The Corporation has included extension options in the measurements of its lease liability when it is reasonably certain it will exercise the extension option.

The changes in right-of-use assets are shown in the following table:

	Office space leases		Data	warehouse leases	Total		
Balance as at March 31, 2022	\$	6,748	\$	285	\$	7,033	
Additions		7		_		7	
Depreciation		(962)		(30)		(992)	
Balance as at December 31, 2022	\$	5,793	\$	255	\$	6,048	

# 13.2 LEASE OBLIGATIONS

	As at						
	Decem	Marc	h 31, 2022				
Current portion	\$	968	\$	1,278			
Long-term portion		5,499		6,135			
Total lease obligations	\$	6,467	\$	7,413			

Balance as at December 31, 2022	\$ 6,467
Interest expense	149
Payments	(1,102)
Additions	7
Balance as at March 31, 2022	\$ 7,413

The following table shows the contractual undiscounted cash flows for lease obligations as at December 31, 2022:

For the third quarter, the expense relating to variable lease payments not included in the measurement of lease obligations was \$260, while the same expense in the previous third quarter was \$251. The expense in the year-to-date period was \$688, while the same expense in the same period in 2021–2022 was \$675. This amount consists of variable lease payments for operating costs, property taxes and insurance. There were no expenses relating to short-term leases, and expenses relating to leases of low-value assets were immaterial. Total cash outflow for leases was \$629 for the third quarter (the amount for the same period in 2021–2022 was \$615). This included \$321 for principal payments on lease obligations (the amount for the same period in 2021–2022 was \$309). Total cash outflow for leases was \$1,790 for the year-to-date period (the

One year or less	\$ 1,053
Between one and two years	\$ 938
Between two and five years	\$ 2,489
Over five years	\$ 2,578
Total	\$ 7,058

amount for the same period in 2021–2022 was \$1,858). This included \$953 for principal payments on lease obligations (the amount for the same period in 2021–2022 was \$1,011).

The Corporation signed a lease agreement for its new Pacific Regional Office on August 30, 2022. The lease has not yet commenced due to the renovations required prior to occupying the facility. The Corporation has committed to a five-year lease term with an undiscounted cash flow of \$591.

# 14. RELATED-PARTY TRANSACTIONS AND BALANCES

The Corporation is related in terms of common ownership to all Government of Canada departments, agencies and Crown corporations. The Corporation enters into transactions with these entities in the normal course of business under its stated mandate. These transactions are measured at fair value, which is the actual amount of the consideration given or received for the services provided. The Corporation's services revenue in the third quarter totalled \$38,442, compared to \$36,421 in the same period in 2021–2022, and was generated from services provided to entities owned by the Government of Canada. For the year-to-date period, this revenue totalled \$115,931, compared to \$108,556 for the previous year-to-date period. The amounts due to and from related parties are included in trade receivables and trade and other payables, respectively, and are shown in the following table:

	As at						
	December 31, 2022		Mar	ch 31, 2022			
Due from:							
Department of National Defence (DND)	\$	26,591	\$	15,423			
Canadian Forces Housing Agency		1,857		1,045			
Communications Security Establishment		218		171			
Shared Services Canada		23		37			
	\$	28,689	\$	16,676			
Due to:							
Shared Services Canada		_		7			
Department of Justice		268		393			
	\$	268	\$	400			

The Corporation incurs expenses with other Government of Canada departments. These transactions totalled \$310 for the third quarter, compared to \$403 in the same period in 2021–2022. The transactions totalled \$731 for the year-to-date period of 2022–2023, compared to \$809 for the same period in 2021–2022. Of these expenses, the Corporation recovered \$304 from DND in the third quarter and \$651 in the year-to-date period.

In accordance with the Memorandum of Understanding between DND and the Corporation, DND is to provide office accommodations free of charge to the Corporation's service delivery personnel at DND-owned bases and wings and at other locations. Where office space is not provided, and for the Corporation's service delivery personnel who cannot be accommodated at a DND-owned facility, accommodation

costs are recovered either as an out-of-pocket reimbursable disbursement or through the hourly billing rates established for the services provided.

On March 2, 2022, the Corporation purchased a bond for \$1,002 issued by the Canadian Mortgage and Housing Corporation. The Corporation earned investment revenue of \$5 during the third quarter and \$14 during the year-to-date from the bond.

### 14.1 COMPENSATION OF KEY MANAGEMENT PERSONNEL

Key management personnel are those persons (including members of the Board of Directors) having authority and responsibility for planning, directing and controlling the activities of the entity, directly or indirectly. The remuneration of key management personnel was as follows.

	Three months ended December 31				Nine months ended December 31			
	2022	2021		2022		2021		
Short-term benefits	\$ 959	\$	1,004	\$	3,643	\$	3,195	
Post-employment benefits	124		129		499		428	
	\$ 1,083	\$	1,133	\$	4,142	\$	3,623	

# **15. CONTINGENT LIABILITIES**

The Corporation's efforts to resolve disputes are reflected in the number and value of claims before the courts. As at December 31, 2022, there were 12 ongoing claims totalling \$14,557. These were related to contracts the Corporation had put in place on behalf of its Client-Partners. As at March 31, 2022, there were 15 ongoing claims totalling \$21,338.

In accordance with the Memorandum of Understanding between the Corporation and DND, DND accepts the legal and financial risks associated with claims resulting from third-party contracts put in place by the Corporation. Therefore, the financial risk associated with settling these contractual claims

does not have any financial impact on the Corporation, and the Corporation does not consider it necessary to record any provision in its financial statements relating to these particular legal claims.

In addition, as at December 31, 2022, there were other ongoing legal claims, not related to DND, for which the outflow of resources to settle the obligation either cannot be estimated or is not probable at this time. No amount for these claims had been recognized as at December 31, 2022.