



CANADA BUSINESS FACTS

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Canada

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For more information on doing business in Canada, contact your nearest Canadian Embassy or Consulate or
Investment Canada
P.O. Box 2800
Station "D"
Ottawa, Ontario, Canada
K1P 6A5
Telephone: (613) 995-0465
Telex: 053-4450
Fax: (613) 996-2515

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Foreign investors coming to Canada will find a nation that is unparalleled in offering opportunities for a profitable and secure place in which to invest.

The Government of Canada recognizes the great benefits that foreign investment brings. To this end, Canada offers the right economic and policy fundamentals to attract and retain investment. Among the advantages that Canada offers are access to a market of 360 million consumers in the largest proposed free trade area in the world (consisting of Canada, the United States, and Mexico) and the best overall transportation infrastructure among the G7. Canada had the lowest consumer price inflation rate in 1992, and has the highest forecast growth of GDP among the G7 for 1993 and 1994. Canada also offers the second highest rate of return on capital among the G7, as well as competitive corporate taxes, low energy costs, and a highly skilled labour force.

With these and other benefits, it is no surprise that in 1992 the United Nations judged Canada as having the highest overall standard of living in the world.

Canada Business Facts 1993 presents quantitative information on Canada — its markets, its economic, investment, and trade performance, and its business costs — and shows Canada's standing in comparison to other countries.

The government offices and business associations listed at the back of this booklet are ready to assist you in looking at business opportunities in Canada. I invite you to examine the Canadian option as a base for your operations.



Michael H. Wilson
*Minister of Industry, Science and Technology,
Minister for International Trade and
Minister Responsible for Investment Canada*

COMING TO CANADA

- 5 Climate of Major Cities and International Comparisons
- 5 Public Holidays (1993)
- 6 Average Cost of Office Space in Selected North American Cities
- 6 Apartment Rents for Selected Canadian Cities
- 6 Average Cost of Housing in Selected North American Cities

POPULATION AND DEMOGRAPHICS

- 7 Provincial Capitals and Selected Cities
- 7 Canadian Urban/Rural Population
- 8 Population Distribution by Age and Sex
- 8 Population by Mother Tongue
- 9 Immigrant Population by Place of Birth

THE CANADIAN ECONOMY

- 10 Outlook for Economic Growth
- 10 Gross Domestic Product: International Comparison
- 11 Gross Domestic Product Per Capita: International Comparison
- 11 Gross Domestic Product by Industry at Factor Costs (\$ millions)
- 12 Gross Domestic Product by Industry at Factor Costs (% of Total Economy)
- 12 Consumer Price Inflation Rates: International Comparison
- 13 Leading Canadian-Owned Corporations
- 13 Leading Foreign-Owned Corporations with Canadian Offices
- 14 Fastest Growing Canadian Companies

- 14 Leading Financial Institutions
- 15 Rates of Return on Capital in the Business Sector
- 15 Corporate Taxes: International Comparison
- 15 Prime Rate, One-Year Mortgage Rate and 90-Day Commercial Paper Rate

INVESTMENT

- 16 Growth of Foreign Direct Investment
- 16 Gross and Net Flows of Foreign Direct Investment into Canada
- 16 Gross and Net Flows of Canadian Direct Investment Abroad
- 17 Gross and Net Flows: Foreign Direct Investment into Canada by Sector
- 18 Gross and Net Flows: Canadian Direct Investment Abroad by Sector
- 19 Stock of Canadian Direct Investment Abroad by Sector
- 19 Stock of Foreign Direct Investment in Canada by Sector
- 19 Foreign Direct Investment in Canada by Location of Ownership

TRADE

- 20 Growth of Canadian Merchandise Trade
- 21 Principal Canadian Exports by Trading Partner
- 22 Principal Canadian Imports by Trading Partner
- 23 Canada's Major Trading Partners - Exports
- 23 Canada's Major Trading Partners - Imports
- 23 USA's Major Trading Partners

SCIENCE AND TECHNOLOGY

- 24 Total Intramural R&D Expenditures by Industry
- 24 Percentage Distribution of Intramural R&D Expenditures by Industry
- 25 Expenditures on the Performance of Research and Development by Sector
- 25 Sources of Funds for Research and Development

ENERGY

- 26 Electricity Prices for Industry
- 26 Self-Sufficiency in Oil
- 27 Natural Gas Prices for Industry
- 27 Government Expenditures on R&D in Energy
- 27 Gasoline Prices

TRANSPORTATION

- 28 Transportation Infrastructure: International Comparison
- 28 Value of Exports to the United States, by Mode of Transport
- 29 Distances Between Selected Cities
- 29 Largest Canadian Ports, by Tonnage of Cargo

SOCIAL INFRASTRUCTURE

- 30 Index of Living Conditions
- 30 Health Spending: International Comparisons
- 31 Crime Rates: Canada and the United States
- 31 Public Expenditures on Labour Market Training as a Percentage of GDP

LABOUR

- 32 Distribution of Employment by Sector
- 32 Growth Occupations
- 33 Employment Growth in the Service Sector
- 33 Administrative and Professional Labour Costs

EDUCATION

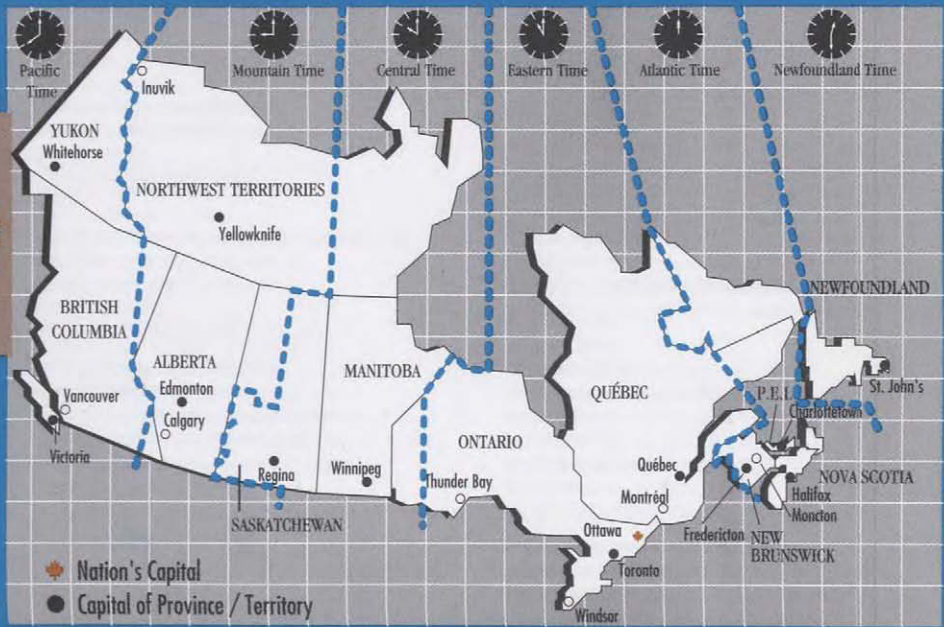
- 34 Higher Education Enrollment
- 34 Education of Workers in Canada
- 35 Post-Secondary Enrollment by Selected Areas of Study

PROVINCIAL SUMMARY TABLE

- 36 Population
- 36 Gross Provincial Product
- 36 Gross Investment
- 36 Employment
- 36 Full-time Post-Secondary Enrollment
- 36 Consumer Price Index
- 36 Value of Exports
- 36 Value of Imports

CANADIAN BUSINESS CONTACTS

- 37 Business Associations
- 37 Major Embassies and Consulates
- 40 Government Contacts



C LIMATE OF MAJOR CITIES AND INTERNATIONAL COMPARISONS

CITY	AVERAGE DAILY TEMPERATURE (CELSIUS)				AVERAGE PRECIPITATION (MILLIMETERS)	
	JANUARY		JULY		JANUARY	JULY
	max	min	max	min		
Vancouver	5.2	-0.2	21.9	12.6	154	32
Calgary	-6.0	-17.6	23.3	9.4	102	65
Edmonton	-10.9	-22.0	22.4	9.2	24	92
Regina	-13.2	-23.4	26.3	12.0	18	53
Winnipeg	-14.3	-24.2	25.9	13.3	21	76
Toronto	-2.5	-10.9	26.8	14.2	50	71
Ottawa	-6.4	-15.4	26.3	14.9	61	86
Montreal	-5.7	-14.6	26.1	15.6	72	90
Quebec City	-7.5	-16.6	24.9	13.2	90	117
Charlottetown	-3.3	-11.4	23.0	14.3	117	84
Moncton	-3.0	-13.2	24.1	13.4	125	95
Halifax	-1.6	-10.3	23.3	13.0	153	94
St. John's	-0.5	-7.2	20.2	10.7	156	75
Los Angeles	18.1	8.5	24.1	17.0	78	0.3
New York	3.0	-3.3	28.8	20.5	79	93
Washington, D.C.	4.9	-5.7	30.6	17.7	72	95
Chicago	-1.6	-10.2	28.5	17.0	41	92
Dallas	12.8	1.6	35.7	24.6	46	51
Tokyo	8.0	-2.0	28.0	21.0	48	142
London	6.0	2.0	22.0	14.0	54	57
Paris	6.0	1.0	25.0	15.0	56	59
Berlin	2.0	-3.0	24.0	14.0	46	73
Rome	11.0	5.0	30.0	20.0	71	15

Source: The World Weather Guide

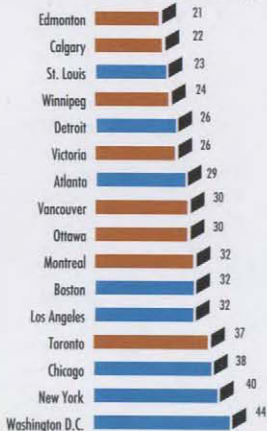
P BLIC HOLIDAYS (1993)

New Year's Day	January 1
Good Friday	April 9
Easter Monday	April 12
Victoria Day	May 24
St. Jean Baptiste (Quebec)	June 24
Canada Day	July 1
Civic Holiday*	August 2
Labour Day	September 6
Thanksgiving	October 11
Remembrance Day	November 11
Christmas	December 25
Boxing Day	December 26

* The name of this holiday varies from province to province. Not a holiday in Quebec and Newfoundland.

AVERAGE COST OF OFFICE SPACE IN SELECTED NORTH AMERICAN CITIES — 1992

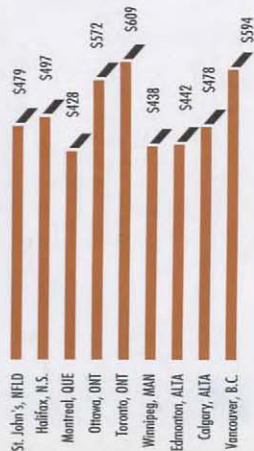
(\$/square foot) figures have been rounded off to zero decimal places.



Note: Annual occupancy cost includes base rent, operating expenses, and taxes, and is based on a five-year lease of Class A 10,000 square feet in a prime downtown location
Source: Colliers International Property Consultants

A PARTMENT RENTS FOR SELECTED CANADIAN CITIES

(average monthly rent for one-bedroom apartment, Oct. 1992)



Source: Canada Mortgage and Housing Corporation

AVERAGE COST OF HOUSING IN SELECTED NORTH AMERICAN CITIES — 1991

* Canadian figures represent the average sales price;
US figures represent the median sales price.



Source: Canadian Real Estate Association, National Association of Realtors, Washington D.C.

P ROVINCIAL CAPITALS AND SELECTED CITIES (1991)



* Ottawa, Ontario and Hull, Quebec

C ANADIAN URBAN/RURAL POPULATION (1991)

	URBAN		RURAL		TOTAL POPULATION
	POPULATION	%	POPULATION	%	
CANADA	20,907,957	76.6	6,388,902	23.4	27,296,859
Newfoundland	304,451	53.6	264,023	46.4	568,474
Prince Edward Island	51,813	39.9	77,952	60.1	129,765
Nova Scotia	481,508	53.5	418,434	46.5	899,942
New Brunswick	345,214	47.7	378,686	52.3	723,900
Quebec	5,351,211	77.6	1,544,752	22.4	6,895,963
Ontario	8,253,842	81.8	1,831,043	18.2	10,084,885
Manitoba	787,175	72.1	304,767	27.9	1,091,942
Saskatchewan	623,397	63.0	365,531	37.0	988,928
Alberta	2,030,893	79.8	514,660	20.2	2,545,553
British Columbia	2,640,961	80.5	641,100	19.5	3,282,061
Yukon Territory	16,335	58.8	11,462	41.2	27,797
Northwest Territories	21,157	36.7	36,492	63.3	57,649

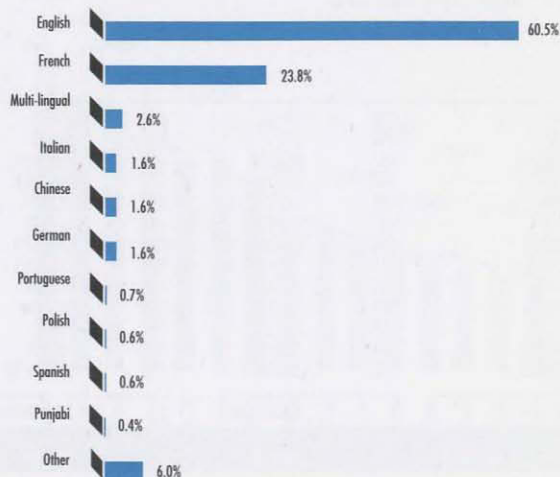
Source: Statistics Canada, (Catalogue 93-301, Population and Dwelling Counts, Census 1991)

POPULATION DISTRIBUTION BY AGE AND SEX (1991)

AGE	MALE	FEMALE	TOTAL
TOTAL—ALL AGES	13,454,580	13,842,280	27,296,860
0-4	975,765	930,735	1,906,500
5-9	978,220	929,820	1,908,040
10-14	962,925	915,085	1,878,010
15-24	1,943,625	1,886,885	3,830,510
25-34	2,420,265	2,446,325	4,866,590
35-44	2,175,850	2,195,520	4,371,370
45-54	1,487,485	1,478,750	2,966,235
55-64	1,180,025	1,219,605	2,399,630
65-74	851,455	1,043,615	1,895,070
75-84	392,665	598,900	991,565
85+	86,305	197,030	283,335

Source: Statistics Canada, (Catalogue 93-310, Age, Sex, and Marital Status)

POPULATION BY MOTHER TONGUE - 1991 (PER CENT OF TOTAL POPULATION)



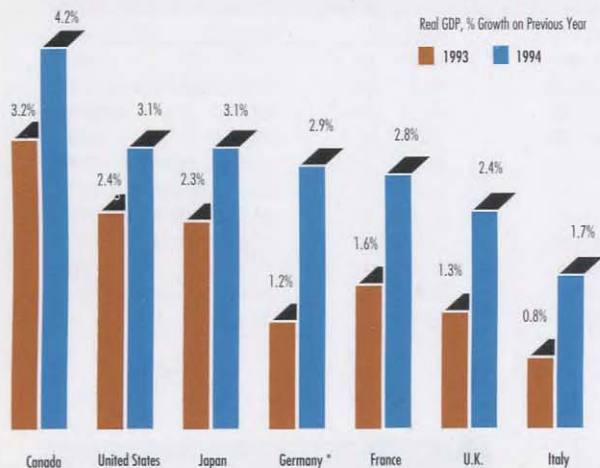
Source: Statistics Canada, (Catalogue 93-313, Mother Tongue)

I IMMIGRANT POPULATION BY PLACE OF BIRTH (1991)

<i>PLACE OF BIRTH</i>	<i>PERCENTAGE OF TOTAL IMMIGRANT POPULATION</i>
UNITED STATES	5.7
EUROPE	54.4
United Kingdom	16.5
Italy	8.0
Poland	4.2
Germany	4.1
ASIA	24.5
Western Asia	3.4
Eastern Asia	8.6
South East Asia	7.2
Southern Asia	5.3
AFRICA	3.8
CARIBBEAN	5.3
SOUTH AND CENTRAL AMERICA	5.0
OTHER	1.3

Source: Statistics Canada, (Catalogue 93-316, Immigration and Citizenship)

OUTLOOK FOR ECONOMIC GROWTH—PREDICTED GROWTH OF GDP (1993 AND 1994)



* refers only to West Germany

Source: OECD, Economic Outlook, December 1992

GROSS DOMESTIC PRODUCT: INTERNATIONAL COMPARISON (\$ BILLIONS)

	CAN	USA	JPN	UK	FRA	GER*	ITA
1977	218	2,117	739	271	415	548	208
1978	242	2,546	1,121	369	553	734	341
1979	276	2,915	1,192	492	683	891	437
1980	310	3,167	1,244	630	778	952	530
1981	356	3,634	1,403	614	730	818	489
1982	374	3,887	1,344	601	684	809	497
1983	406	4,196	1,464	568	651	809	515
1984	445	4,890	1,643	561	649	803	536
1985	478	5,514	1,854	626	721	857	581
1986	506	5,931	2,786	784	1,019	1,243	841
1987	552	6,021	3,220	919	1,178	1,480	1,006
1988	606	6,031	3,593	1,033	1,188	1,484	1,030
1989	650	6,218	3,434	1,000	1,144	1,418	1,024
1990	668	6,443	3,469	1,145	1,394	1,764	1,266
1991	674	6,506	3,887	1,164	1,376	1,825	1,356

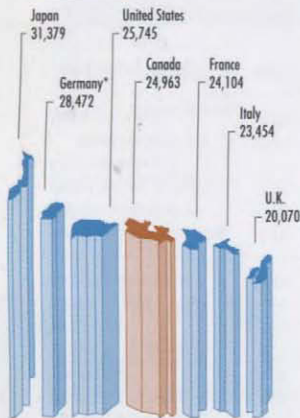
* refers only to West Germany

Note: (1) United States, Japan, and Germany are GNP based;

(2) figures are in current Canadian dollars.

Source: OECD Statistics, Paris (1992)

G *GROSS DOMESTIC PRODUCT PER CAPITA:
INTERNATIONAL COMPARISON — 1991*



* refers only to West Germany

Note: (1) based on United Nations mid-year estimates of population;

(2) United States, Japan, and Germany are GNP Based;

(3) figures are in current Canadian dollars.

Source: OECD Statistics, Paris (1992)

G *GROSS DOMESTIC PRODUCT BY INDUSTRY AT FACTOR COSTS IN 1986 PRICES (\$ MILLIONS)*

	1965	1970	1975	1980	1985	1990	1991
Agriculture, Forestry & Fishing	11,241	10,766	11,552	12,344	13,328	15,494	15,144
Mining	12,978	17,227	17,220	17,354	18,919	19,926	20,126
Manufacturing	44,820	53,319	65,250	75,203	86,218	90,947	84,929
Construction	16,636	16,684	20,415	24,380	26,953	32,329	30,915
Other Utilities	4,306	6,686	9,754	13,059	15,565	15,934	16,626
Goods Producing Industries	89,981	104,682	124,191	142,340	160,983	174,630	167,740
Transportation & Communications	12,919	17,870	23,591	29,770	34,517	42,101	42,292
Wholesale & Retail Trade	21,907	28,404	36,209	40,810	49,141	58,018	57,149
Finance, Insurance, & Real Estate	25,577	33,273	43,454	56,961	66,214	78,838	81,855
Community, Business, & Personal Services	41,108	54,766	71,494	85,589	96,303	115,853	114,454
Government Services	16,707	20,239	25,913	28,279	30,955	33,251	33,674
Services Producing Industries	118,218	154,552	200,661	241,409	277,130	328,061	329,424
Total Economy	208,199	259,234	324,852	383,749	438,113	502,691	497,164

Note: includes both the business and non-business sector.

Source: Statistics Canada, (Catalogue 15-001, GDP by Industry)

GROSS DOMESTIC PRODUCT BY INDUSTRY AT FACTOR COSTS IN 1986 PRICES (% OF TOTAL ECONOMY)

	1965	1970	1975	1980	1985	1990	1991
Agriculture, Forestry & Fishing	5.4%	4.2%	3.6%	3.2%	3.0%	3.1%	3.0%
Mining	6.2%	6.6%	5.3%	4.5%	4.3%	4.0%	4.0%
Manufacturing	21.5%	20.6%	20.1%	19.6%	19.7%	18.1%	17.1%
Construction	8.0%	6.4%	6.3%	6.4%	6.2%	6.4%	6.2%
Other Utilities	2.1%	2.6%	3.0%	3.4%	3.6%	3.2%	3.3%
Goods Producing Industries	43.2%	40.4%	38.2%	37.1%	36.7%	34.7%	33.7%
Transportation & Communications	6.2%	6.9%	7.3%	7.8%	7.9%	8.4%	8.5%
Wholesale & Retail Trade	10.5%	11.0%	11.1%	10.6%	11.2%	11.5%	11.5%
Finance, Insurance, & Real Estate	12.3%	12.8%	13.4%	14.8%	15.1%	15.7%	16.5%
Community, Business, & Personal Services	19.7%	21.1%	22.0%	22.3%	22.0%	23.0%	23.0%
Government Services	8.0%	7.8%	8.0%	7.4%	7.1%	6.6%	6.8%
Service Producing Industries	56.8%	59.6%	61.8%	62.9%	63.3%	65.3%	66.3%
Total Economy	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

Note: includes both the business and non-business sector.

Source: Statistics Canada, (Catalogue 15-001, GDP by Industry)

CONSUMER PRICE INFLATION RATES:
INTERNATIONAL COMPARISON*


* Expressed in percentage changes from previous period, to September 1992, not seasonally adjusted
Source: OECD Economic Outlook, December 1992

L EADING CANADIAN-OWNED* CORPORATIONS

		1991 SALES (\$ MILLIONS)	ASSETS (\$ MILLIONS)	EMPLOYEES
1.	BCE Inc.	19,884	45,704	124,000
2.	George Weston Ltd.	10,770	3,824	63,700
3.	Canadian Pacific Ltd.	10,070	20,587	78,200
4.	Alcan Aluminum	8,878	12,555	51,000
5.	Noranda Inc.	8,412	14,583	51,000
6.	Ontario Hydro	7,143	43,244	28,000
7.	Provigo Inc.	6,699	1,509	14,800
8.	Brascan Ltd.	6,437	5,258	107,000
9.	Thompson Corp.	6,403	9,479	45,800
10.	Hydro-Quebec	6,284	41,851	20,755

* Canadian-owned corporations defined as less than or equal to 50% foreign ownership.

Source: Financial Post 500, Summer 1992

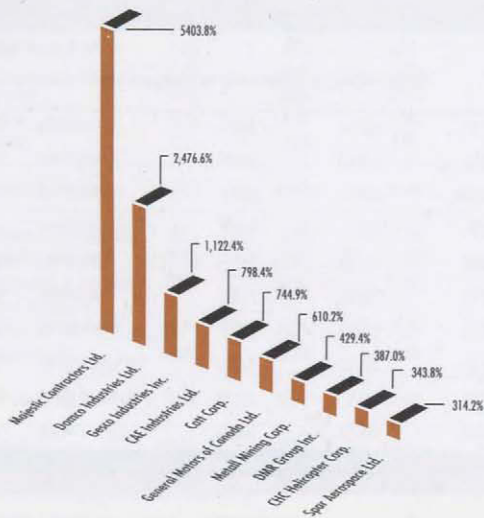
L EADING FOREIGN-OWNED* CORPORATIONS WITH CANADIAN OFFICES

RANK	COMPANY	1991 SALES (\$ MILLIONS)	% FOREIGN OWNERSHIP	PARENT COUNTRY
1.	General Motors of Canada	19,304	100	U.S.
2.	Ford Motor Co. of Canada	12,174	97	U.S.
3.	Chrysler Canada	8,337	100	U.S.
4.	Imperial Oil	8,330	75	U.S.
5.	IBM Canada	6,255	100	U.S.
6.	Sears Canada	4,089	63	U.S.
7.	Amoco Canada Petroleum	4,049	100	U.S.
8.	Mitsui & Co.	3,045	100	Japan
9.	Maple Leaf Foods	3,045	56	Britain
10.	Total Petroleum (N.A.)	2,848	64	France

* Foreign-owned corporations defined as having greater than 50% foreign ownership.

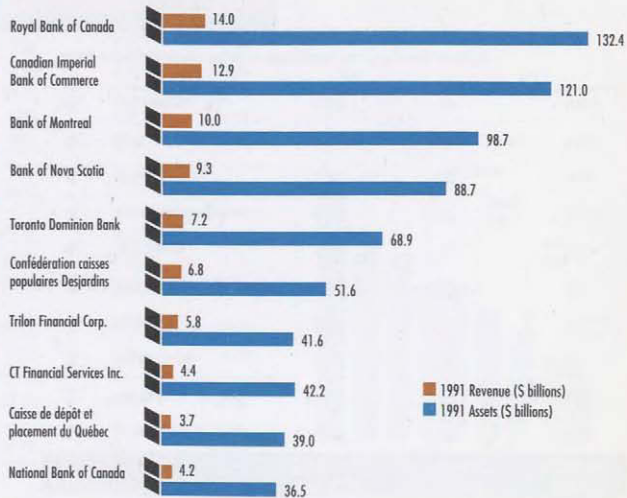
Source: Financial Post 500, Summer 1992

F ASTEST GROWING CANADIAN COMPANIES (RANKED BY LARGEST YEAR-TO-YEAR PROFIT GAINS)



Source: Financial Post 500, Summer 1992

L EADING FINANCIAL INSTITUTIONS



Source: Financial Post 500, Summer 1992

RATES OF RETURN ON CAPITAL IN THE BUSINESS SECTOR

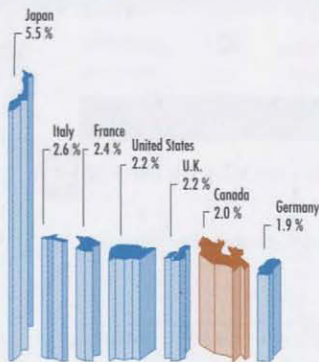
	1990	1991*	1992*	1993*	1994*
United States	16.6	16.1	17.1	17.8	18.3
Canada	16.9	16.0	15.5	15.6	16.1
Japan	15.7	15.3	14.7	14.3	14.2
Germany**	14.8	14.7	14.2	14.0	14.0
France	14.0	13.8	14.2	14.4	14.8
Italy	13.2	12.8	12.2	12.2	12.2
United Kingdom	9.9	9.6	10.4	11.3	12.1

* estimates

** refers only to West Germany

Source: OECD Economic Outlook, December 1992

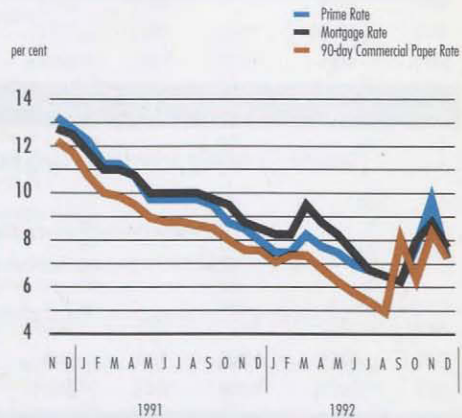
CORPORATE TAXES: INTERNATIONAL COMPARISON (1991)



Note: The figures represent taxes on corporations as a per cent of GDP or GNP.

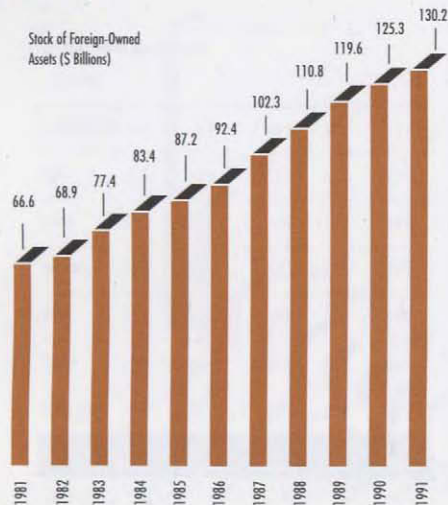
Source: Dept. of Finance, Economic Reference Tables, 1992

PRIME RATE, ONE-YEAR MORTGAGE RATE, AND 90-DAY COMMERCIAL PAPER RATE



Source: Bank of Canada

GROWTH OF FOREIGN DIRECT INVESTMENT 1981-1991



Source: Statistics Canada, (Catalogue 67-202, Canada's International Investment Position)

GROSS AND NET FLOWS OF FOREIGN DIRECT INVESTMENT INTO CANADA (\$ MILLIONS)

	1985	1986	1987	1988	1989	1990	1991
Gross Inflows	3,910	8,050	10,595	9,268	13,216	10,498	8,906
Gross Outflows	6,710	6,675	5,995	4,818	10,816	3,678	3,015
Net Flows	-2,800	1,375	4,600	4,450	2,400	6,820	5,891

Source: Statistics Canada, (Catalogue 67-001, Canada's Balance of International Payments, First Quarter, 1992)

GROSS AND NET FLOWS OF CANADIAN DIRECT INVESTMENT ABROAD (\$ MILLIONS)

	1985	1986	1987	1988	1989	1990	1991
Gross Inflows	2,854	3,908	3,598	5,545	7,616	5,435	4,649
Gross Outflows	6,754	9,558	12,973	12,045	13,066	10,535	9,049
Net Flows	-3,900	-5,650	-9,375	-6,500	-5,450	-5,100	-4,400

Source: Statistics Canada, (Catalogue 67-001, Canada's Balance of International Payments, First Quarter, 1992)

GROSS AND NET FLOWS: FOREIGN DIRECT INVESTMENT INTO CANADA BY SECTOR (\$ MILLIONS)

	1985	1986	1987	1988	1989	1990	1991
GROSS INFLOWS							
Manufacturing	1,724	3,369	3,643	4,498	7,647	4,956	5,881
Petroleum and natural gas	678	1,605	2,439	1,771	1,845	1,869	1,164
Mining and smelting	231	637	473	1,175	615	529	414
Merchandising	376	836	347	308	596	444	222
Financial	488	1,064	3,006	916	1,382	1,832	822
Other enterprises	413	539	687	599	1,132	867	402
GROSS OUTFLOWS							
Manufacturing	954	1,601	2,716	2,787	4,167	1,967	1,682
Petroleum and natural gas	4,684	3,866	1,815	611	4,342	194	190
Mining and smelting	189	289	140	435	1,443	228	394
Merchandising	177	191	300	132	211	260	170
Financial	343	441	698	676	313	840	467
Other enterprises	363	287	326	176	340	189	112
NET FLOWS							
Manufacturing	770	1,768	927	1,711	3,481	2,990	4,199
Petroleum and natural gas	-4,006	-2,261	624	1,160	-2,498	1,675	974
Mining and smelting	42	348	333	740	-827	300	20
Merchandising	199	645	47	176	385	185	52
Financial	145	623	2,308	240	1,069	992	355
Other enterprises	50	252	361	792	792	678	290

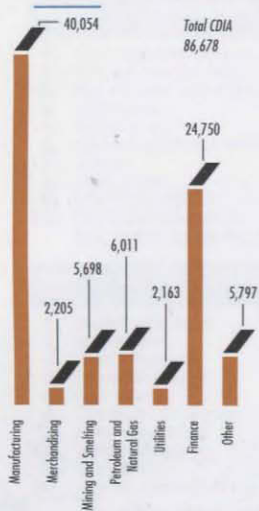
Source: Statistics Canada, (Catalogue 67-001, Canada's Balance of International Payments, First Quarter, 1992)

GROSS AND NET FLOWS: CANADIAN DIRECT INVESTMENT ABROAD BY SECTOR (\$ MILLIONS)

	1985	1986	1987	1988	1989	1990	1991
GROSS INFLOWS							
Manufacturing	698	1,721	837	2,484	2,210	3,018	2,365
Petroleum and natural gas	504	905	801	421	753	483	657
Mining and smelting	285	475	742	326	1,608	691	197
Merchandising	55	92	144	431	51	74	119
Financial	1,016	553	964	1,739	1,316	872	1,218
Other enterprises	296	162	110	110	1,678	298	93
GROSS OUTFLOWS							
Manufacturing	2,495	1,613	4,192	6,084	4,399	4,308	3,454
Petroleum and natural gas	812	899	637	1,008	1,103	1,195	1,165
Mining and smelting	1,590	768	729	695	1,266	463	848
Merchandising	100	472	339	303	176	301	116
Financial	1,241	4,625	6,265	3,515	4,479	2,548	2,522
Other enterprises	516	1,181	811	441	1,642	1,720	944
NET FLOWS							
Manufacturing	-1,797	108	-3,355	-3,599	-2,189	-1,291	-1,089
Petroleum and natural gas	-308	6	164	-587	-350	-711	-509
Mining and smelting	-1,305	-293	13	-370	341	228	-651
Merchandising	-45	-380	-195	128	-125	-227	3
Financial	-225	-4,072	-5,301	-1,775	-3,164	-1,677	-1,304
Other enterprises	-220	-1,019	-701	-298	36	-1,422	-851

Source: Statistics Canada, (Catalogue 67-001, Canada's Balance of International Payments, First Quarter, 1992)

S *TOCK OF CANADIAN DIRECT INVESTMENT
ABROAD BY SECTOR (1990) (\$ MILLIONS)*



Source: Statistics Canada, (Catalogue 67-202, Canada's International Investment Position)

S *TOCK OF FOREIGN DIRECT INVESTMENT IN
CANADA BY SECTOR (1990) (\$ MILLIONS)*

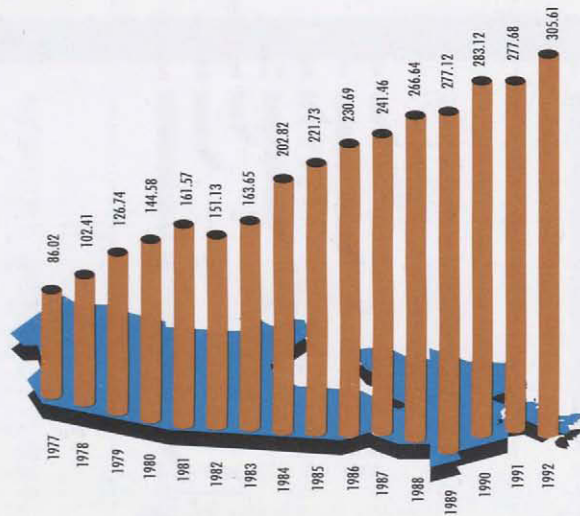


Source: Statistics Canada, (Catalogue 67-202, Canada's International Investment Position)

F *OREIGN DIRECT INVESTMENT IN CANADA BY LOCATION OF
OWNERSHIP (1990) (\$ MILLIONS)*



Source: Statistics Canada (Catalogue 67-202 Canada's International Investment Position)

G GROWTH OF CANADIAN MERCHANDISE TRADE (\$ BILLIONS)

Note: Canadian trade is defined as merchandise exports plus imports; balance of payments basis; total exports includes re-exports.

Source: Statistics Canada (Catalogue 67-001, Quarterly Estimates of the Canadian Balance of International Payments)

P RINCIPAL CANADIAN EXPORTS BY TRADING PARTNER (1991)

RANK	UNITED STATES	VALUE (\$ MILLIONS)	SHARE
1.	Passenger automobiles and chassis	16,334	15.8%
2.	Trucks, truck tractors and chassis	7,109	6.9%
3.	Motor vehicle parts, except engines	6,062	5.9%
4.	Crude petroleum	5,973	5.8%
5.	Newsprint paper	5,170	5.0%
6.	Other telecommunications & related equipment	3,997	3.9%
7.	Natural gas	3,339	3.2%
8.	Lumber, softwood	3,055	3.0%
9.	Petroleum and coal products	2,993	2.9%
10.	Office machines and equipment	2,622	2.5%
TOTAL DOMESTIC EXPORTS TO THE UNITED STATES		103,449	100.0%

RANK	EUROPEAN COMMUNITY	VALUE (\$ MILLIONS)	SHARE
1.	Wood pulp and similar pulp	1,410	12.7%
2.	Newsprint paper	682	6.1%
3.	Lumber, softwood	662	6.0%
4.	Iron ores and concentrates	505	4.6%
5.	Copper and alloys	444	4.0%
6.	Office machines and equipment	368	3.3%
7.	Aircraft, engines, and parts	345	3.1%
8.	Aluminum, including alloys	342	3.1%
9.	Nickel and alloys	266	2.4%
10.	Zinc in ores, concentrates and scrap	262	2.4%
TOTAL DOMESTIC EXPORTS TO THE EUROPEAN COMMUNITY		11,086	100.0%

RANK	JAPAN	VALUE (\$ MILLIONS)	SHARE
1.	Coal & other crude bitumin. substances	1,280	18.0%
2.	Lumber, softwood	1,079	15.2%
3.	Copper in ores, concentrates & scrap	523	7.4%
4.	Wood pulp and similar pulp	511	7.2%
5.	Rapeseed	503	7.1%
6.	Aluminum, including alloys	274	3.9%
7.	Other fishery foods and feeds	256	3.6%
8.	Organic chemicals	235	3.3%
9.	Wheat	231	3.2%
10.	Fish, whole or dressed, fresh or frozen	161	2.3%
TOTAL DOMESTIC EXPORTS TO JAPAN		7,111	100.0%

RANK	MEXICO	VALUE (\$ MILLIONS)	SHARE
1.	Motor vehicle parts, except engines	121	27.4%
2.	Newsprint paper	40	9.0%
3.	Plate, sheet and strip, steel	38	8.6%
4.	Trucks, truck tractors and chassis	28	6.3%
5.	Wheat	25	5.7%
6.	TV, radio sets, and phonographs	22	4.9%
7.	Sulphur	19	4.3%
8.	Aircraft complete with engines	18	4.2%
9.	Live animals	17	3.9%
10.	Petroleum and coal products	16	3.7%
TOTAL DOMESTIC EXPORTS TO MEXICO		441	100.0%

Note: customs basis.

Source: Statistics Canada (Catalogue 65-001, Summary of Canadian International Trade)

P RINCIPAL CANADIAN IMPORTS BY TRADING PARTNER (1991)

RANK	UNITED STATES	VALUE (\$ MILLIONS)	SHARE
1.	Motor vehicle parts, except engines	10,094	11.7%
2.	Passenger automobiles and chassis	6,987	8.1%
3.	Electronic computers	4,324	5.0%
4.	Trucks, truck tractors and chassis	2,462	2.9%
5.	Other telecommunications & related equipment	2,316	2.7%
6.	Motor vehicle engines	2,015	2.3%
7.	Electronic tubes & semi-conductors	1,539	1.8%
8.	Plastics materials, not shaped	1,394	1.6%
9.	Miscellaneous equipment and tools	1,343	1.6%
10.	Organic chemicals	1,271	1.5%
TOTAL IMPORTS FROM THE UNITED STATES		86,235	100.0%

RANK	EUROPEAN COMMUNITY	VALUE (\$ MILLIONS)	SHARE
1.	Crude petroleum	1,573	10.7%
2.	Aircraft, complete with engines	802	5.4%
3.	Passenger automobiles and chassis	662	4.5%
4.	Organic chemicals	462	3.1%
5.	Motor vehicle parts, except engines	393	2.7%
6.	Other telecommunications & related equipment	358	2.4%
7.	Electronic computers	336	2.3%
8.	Other special industry machinery	312	2.1%
9.	Medicinal & pharmaceutical products, in dosage	279	1.9%
10.	Footwear	235	1.6%
TOTAL IMPORTS FROM THE EUROPEAN COMMUNITY		14,717	100.0%

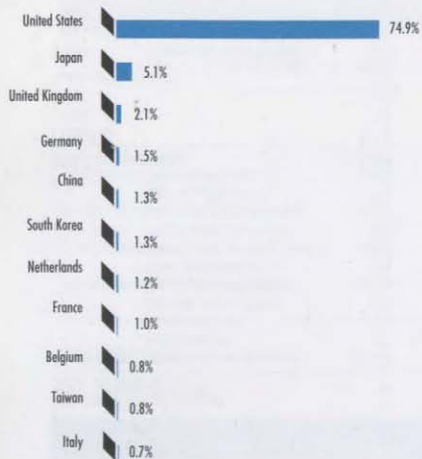
RANK	JAPAN	VALUE (\$ MILLIONS)	SHARE
1.	Passenger automobiles and chassis	3,048	29.7%
2.	Electronic computers	853	8.3%
3.	Motor vehicle parts, except engines	754	7.4%
4.	Other telecommunications & related equipment	686	6.7%
5.	Motor vehicle engines	345	3.4%
6.	Other photographic goods	323	3.2%
7.	Electronic tubes & semi-conductors	318	3.1%
8.	Trucks, truck tractors and chassis	241	2.4%
9.	Televisions, radio sets & phonographs	211	2.1%
10.	Telegraph and telegraph equipment	162	1.6%
TOTAL IMPORTS FROM JAPAN		10,249	100.0%

RANK	MEXICO	VALUE (\$ MILLIONS)	SHARE
1.	Motor vehicle parts, except engines	681	24.7%
2.	Passenger automobiles and chassis	674	24.5%
3.	Motor vehicle engines	205	7.4%
4.	Electronic computers	129	4.7%
5.	Crude petroleum	90	3.3%
6.	Televisions, radio sets & phonographs	86	3.1%
7.	Other telecommunications & related equipment	68	2.5%
8.	Air conditioning & refrigerator equipment	58	2.1%
9.	Trucks, truck tractors and chassis	43	1.5%
10.	Miscellaneous equipment and tools	42	1.5%
TOTAL IMPORTS FROM MEXICO		2,754	100.0%

Note: customs basis

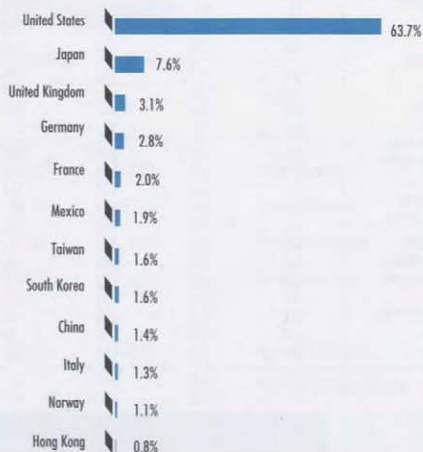
Source: Statistics Canada (Catalogue 65-001, Summary of Canadian International Trade)

C CANADA'S MAJOR TRADING PARTNERS (1991)
(PERCENTAGE OF TOTAL) EXPORTS



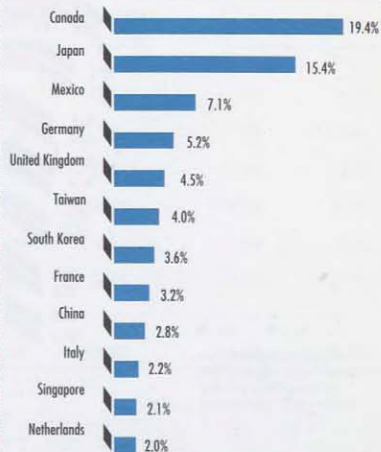
Source: Statistics Canada, (Catalogue 65-001, Summary of Canadian International Trade)

C CANADA'S MAJOR TRADING PARTNERS (1991)
(PERCENTAGE OF TOTAL) IMPORTS



Source: Statistics Canada, (Catalogue 65-001, Summary of Canadian International Trade)

U SA'S MAJOR TRADING PARTNERS* (1991)



* Merchandise exports + Merchandise imports = Total merchandise trade
Note: Exports are f.a.s. (free along side) value; imports are customs value.

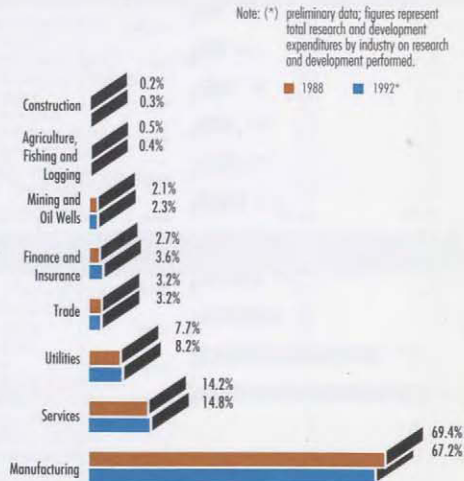
Source: U.S. Department of Commerce

TOTAL INTRAMURAL R&D EXPENDITURES BY INDUSTRY (\$ MILLIONS)

	1988	1989	1990	1991*	1992*
Agriculture, Fishing and Logging	22	20	24	211	22
Mining and Oil Wells	99	99	110	119	121
Manufacturing:					
Telecommunication equipment	720	705	712	819	764
Aircraft and parts	421	421	455	437	429
Business machines	295	299	302	315	326
Other electronic equipment	299	329	362	343	343
Pharmaceutical and medicine	134	177	237	249	286
Other chemical products	201	199	194	201	213
Refined petroleum and coal product	130	131	152	158	144
Primary metals (non-ferrous)	130	138	165	169	172
Other transportation equipment	97	90	155	114	123
Paper and allied products	145	151	112	112	113
Other manufacturing	627	620	624	598	623
TOTAL MANUFACTURING	3,199	3,260	3,470	3,515	3,536
Construction	7	8	14	14	15
Utilities	355	376	403	430	434
Trade	148	183	179	170	167
Finance and Insurance	125	149	186	181	189
Services:					
Computer and related services	222	254	255	262	280
Engineering and scientific services	359	355	385	385	404
Management consulting services	24	25	32	34	42
Other services	49	48	48	53	55
TOTAL SERVICES	654	682	720	734	781
TOTAL ALL INDUSTRIES	4,610	4,777	5,105	5,184	5,265

Note: (*) preliminary data; figures represent total research and development expenditures by industry on research and development performed.
Source: Statistics Canada (Catalogue 88-001, Service Bulletin Release)

P PERCENTAGE DISTRIBUTION OF INTRAMURAL R&D EXPENDITURES BY INDUSTRY (PERCENTAGE OF TOTAL R&D)



Source: Statistics Canada, (Catalogue 88-001, Service Bulletin Release)

E XPENDITURES ON THE PERFORMANCE OF RESEARCH AND DEVELOPMENT BY SECTOR

	1980		1991*	
	(\$ MILLIONS)	SHARE	(\$ MILLIONS)	SHARE
Non-Profit	30	0.9%	111	1.1%
Higher Education	1,055	29.9%	2,527	26.0%
Business Enterprise	1,571	44.5%	5,184	53.2%
Provincial Government	140	4.0%	322	3.3%
Federal Government	733	20.8%	1,593	16.4%
TOTAL EXPENDITURES	3,529	100.0%	9,737	100.0%

Note: (*) data is preliminary.

Source: Statistics Canada (Catalogue 88-002, Indicators of Science and Technology)

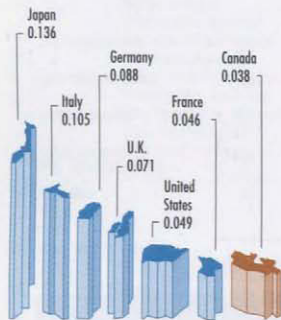
S URCE OF FUNDS FOR RESEARCH AND DEVELOPMENT

	1980		1991*	
	(\$ MILLIONS)	SHARE	(\$ MILLIONS)	SHARE
Foreign	101	2.9%	947	9.7%
Non-Profit	80	2.3%	250	2.6%
Higher Education	558	15.8%	995	10.2%
Business Enterprise	1,392	39.4%	3,994	41.0%
Provincial Government	249	7.1%	696	7.1%
Federal Government	1,149	32.6%	2,855	29.3%
TOTAL EXPENDITURES	3,529	100.0%	9,737	100.0%

Note: (*) data is preliminary.

Source: Statistics Canada (Catalogue 88-002, Indicators of Science and Technology)

E ELECTRICITY PRICES FOR INDUSTRY IN
U.S. DOLLARS / kWh (1991)



Source: International Energy Agency Statistics, 1992

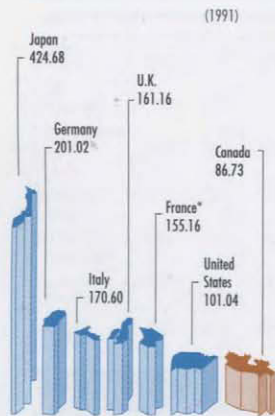
S ELF - SUFFICIENCY IN OIL — 1990 (MILLION METRIC TONS)

	PRODUCTION*	CONSUMPTION	NET SURPLUS
Canada	81.6	66.8	14.8
United States	411.9	667.4	-255.5
Japan	0.6	170.4	-169.8
United Kingdom	91.6	65.5	26.0
France	3.4	76.6	-73.2
Germany	3.6	102.4	-98.8
Italy	4.7	62.2	-57.5

* Includes crude oil, and natural gas liquids.

Source: International Energy Agency Statistics, 1992

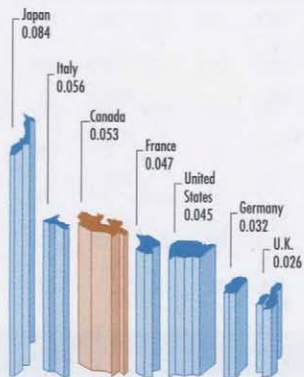
NATURAL GAS PRICES FOR INDUSTRY IN
U.S. DOLLARS /10⁶ Kcal (GCV)



* 1990 prices

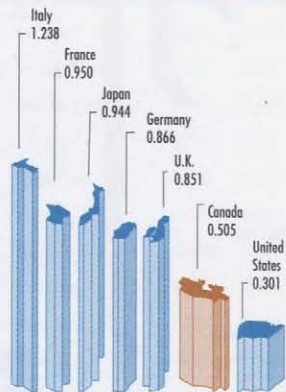
Source: International Energy Agency Statistics, 1992

GOVERNMENT EXPENDITURES ON R&D IN ENERGY
(1991)



Source: International Energy Agency Statistics, 1992

GASOLINE PRICES IN
U.S. DOLLARS/LITRE (1991)



Source: International Energy Agency Statistics, 1992

T TRANSPORTATION INFRASTRUCTURE: INTERNATIONAL COMPARISON

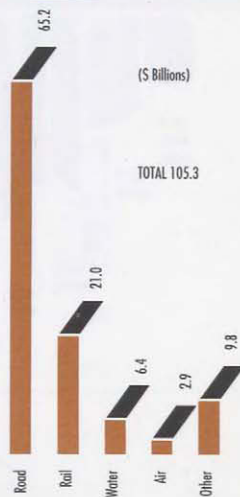
Score* (0=low, 100=high)

COUNTRY	TOTAL	ROADS	RAILROADS	AIR TRANSPORT	PORT ACCESS
Canada	80.5	81.6	73.5	82.4	84.6
Germany	76.3	77.9	68.9	81.0	77.5
United States	74.5	77.7	54.5	87.2	78.5
Japan	72.9	54.8	85.2	69.9	81.5
France	69.7	68.4	80.0	71.9	58.5
United Kingdom	56.4	53.3	33.3	70.0	69.1
Italy	44.6	61.7	23.7	49.7	43.2
Mexico	38.3	39.4	13.9	62.4	37.6

* Score measures the extent to which transportation infrastructure is developed to meet business requirements of a company competing internationally. Score measures adequacy of roads, railroads, air transport, and port access.

Source: The World Competitiveness Report, 1992

V VALUE OF EXPORTS TO THE U.S., BY MODE OF TRANSPORTATION (1990)



Source: Statistics Canada (Catalogue 65-202, Exports: Merchandise Trade)

DISTANCES BETWEEN SELECTED CITIES (KM)

	CALG.	CHIC.	EDMON.	HALIF.	MONT.	N.Y.	OTTAWA	QUE.	S.F.	TOR.	VAN.	WIN.
Calgary AB		2587	294	5109	3752	3905	3598	3928	2180	3491	1049	1358
Chicago IL	2587		2721	2741	1364	1302	1184	1626	3496	829	3486	1388
Edmonton AB	294	2721		5007	3702	4026	3496	3940	2475	3390	1233	1308
Halifax NS	5109	2741	5007		1332	1485	1530	1075	6199	1929	6182	3726
Montreal PQ	3752	1364	3702	1332		615	204	257	4764	554	4850	2394
New York NY	3905	1302	4026	1485	615		692	911	4714	831	4718	2673
Ottawa ON	3598	1184	3496	1530	204	692		455	4603	399	4643	2194
Quebec PQ	3928	1626	3940	1075	257	911	455		5026	745	5025	2570
San Francisco CA	2180	3496	2475	6199	4764	4714	4603	5026		4229	1535	3130
Toronto ON	3491	829	3390	1929	554	831	399	745	4229		4537	2085
Vancouver BC	1049	3486	1233	6182	4850	4718	4643	5025	1535	4537		2455
Winnipeg MB	1358	1388	1308	3726	2394	2673	2194	2570	3130	2085	2455	

LARGEST CANADIAN PORTS, BY TONNAGE OF CARGO (IN THOUSANDS OF TONNES)

	1987	1989	1990
1. Vancouver	64,630	63,753	64,489
2. Sept Iles/Point Noire	19,648	23,325	21,346
3. Montreal/Contrecoeur	21,436	20,285	21,125
4. Port-Cartier	23,120	21,290	20,581
5. Quebec/Levis	18,262	15,358	17,125
6. Halifax	15,082	16,313	16,840
7. Saint John	12,988	14,589	14,444
8. Thunder Bay	19,355	13,387	13,930
9. Prince Rupert	13,805	11,601	12,485
10. Hamilton	10,935	12,508	11,860

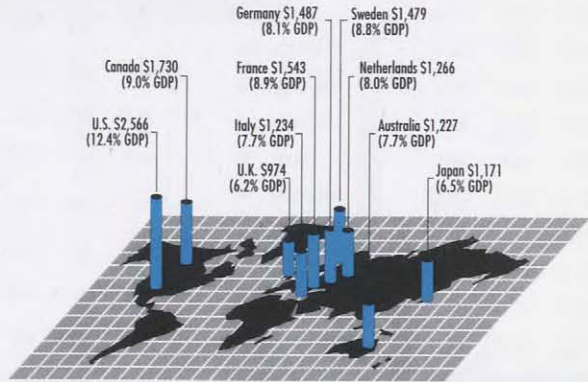
Source: Statistics Canada, (Catalogue 54-205, Shipping In Canada)

INDEX OF LIVING CONDITIONS

RANK	COUNTRY	HUMAN DEVELOPMENT INDEX* (1 = HIGH, 0 = LOW)
1.	Canada	0.982
2.	Japan	0.981
3.	Norway	0.978
4.	Switzerland	0.977
5.	Sweden	0.976
6.	U.S.A.	0.976
7.	Australia	0.971
8.	France	0.969
9.	Netherlands	0.968
10.	U.K.	0.962
11.	Iceland	0.958
12.	Germany	0.955
13.	Denmark	0.953
14.	Finland	0.953
15.	Austria	0.950

* The Human Development Index (HDI) is a measure of life expectancy, education, and national income. A high HDI indicates a high level of development and high overall standard of living.

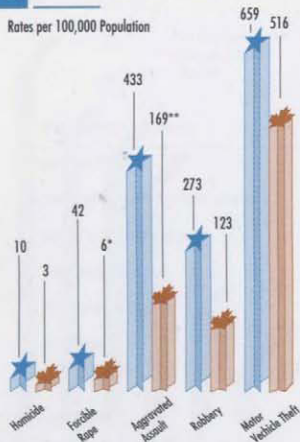
HEALTH SPENDING: INTERNATIONAL COMPARISONS - 1990



Note: \$ Per-Capita are Denominated in U.S. dollars through the use of GDP purchasing power parities; total health expenditure as a per cent of GDP.

C CRIME RATES: CANADA AND U.S. (1991)

Rates per 100,000 Population



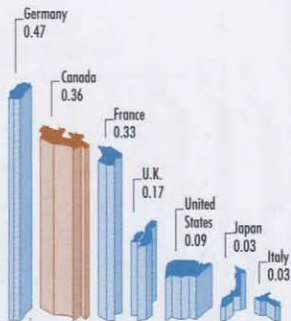
* Defined as "aggravated sexual assault" and "sexual assault with a weapon".

** Defined as "Assault with weapon or causing bodily harm".

"Aggravated Assault Level 3", and "Unlawfully causing bodily harm".

Source: Statistics Canada, (Catalogue 85-205, Canadian Crime Statistics); U.S. Department of Justice, (Crime in the U.S. 1991)

P PUBLIC EXPENDITURES ON LABOUR MARKET TRAINING AS A PERCENTAGE OF GDP (1991)



Source: OECD Economic Outlook, July 1992

DISTRIBUTION OF EMPLOYMENT BY SECTOR — % OF TOTAL EMPLOYMENT

	1970	1991
Agriculture	6.5	3.6
Other Primary	2.7	2.2
Manufacturing	22.3	14.8
Construction	5.9	5.5
Transportation and Utilities	8.8	7.5
Trade, Retail & Wholesale	16.8	17.5
Finance, Insurance & Real Estate	4.8	6.4
Community, Business & Personal Services	25.8	35.5
Public Administration	6.4	7.0

Note: seasonally adjusted

Source: Statistics Canada, (Catalogue 71-001, The Labour Force)

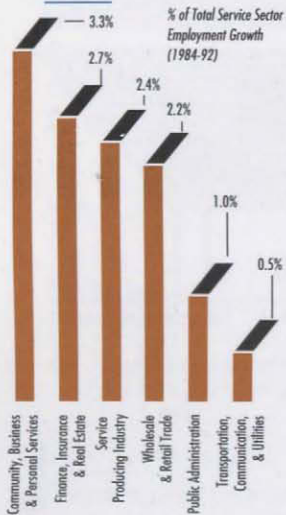
GROWTH OCCUPATIONS

	GROWTH % 1986-91*
Managerial, Administrative and Related Fields	5.5
Materials Handling	5.4
Artistic, Literary, Recreation and Related Fields	3.9
Service	2.9
Teaching and Related Fields	2.9
Other Crafts and Equipment Operating	2.5
Sales	2.2
Medicine and Health	2.0
Fabricating, Assembling and Repairing	1.8
Social Sciences and Related Fields	1.8
Natural Sciences, Engineering and Mathematics	1.4
Construction	1.2
Transport Equipment Operating	1.1
Clerical and Related Fields	-1.0
Farming, Horticulture, and Animal Husbandry	-2.2
Mining and Quarrying	-2.2
Fishing, Hunting and Trapping	-2.3
Processing	-3.5
Religion	-6.8
Machining and Related Fields	-6.8
Forestry and Logging	-7.7

* Average annual compound growth rates

Source: Statistics Canada (Catalogue 71-001, The Labour Force)

E EMPLOYMENT GROWTH IN THE SERVICE SECTOR

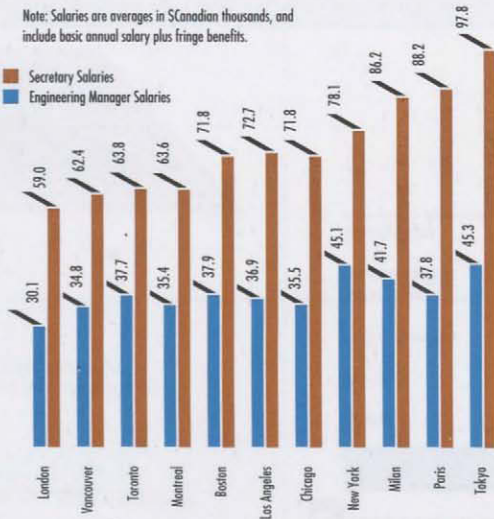


Source: Statistics Canada, (Catalogue 72-002, Employment Earnings and Hours)

A ADMINISTRATIVE AND PROFESSIONAL LABOUR COSTS

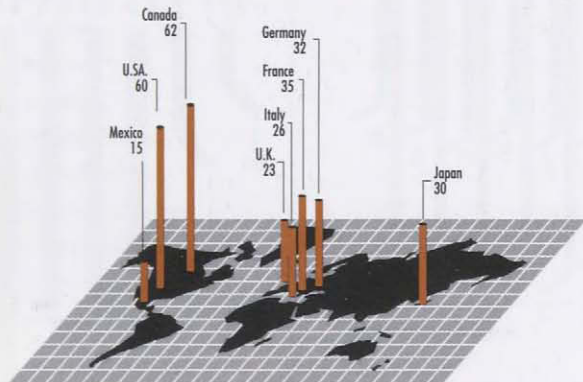
Note: Salaries are averages in \$Canadian thousands, and include basic annual salary plus fringe benefits.

Secretary Salaries
Engineering Manager Salaries



Source: Montreal Urban Community, *Décision Montréal* (1992)

HIGHER EDUCATION ENROLLMENT (1988)
 PERCENTAGE OF 20-24 YEAR-OLD POPULATION ENROLLED IN HIGHER EDUCATION



Source: World Competitiveness Report, 1992

E DUCATION OF WORKERS IN CANADA (THOUSANDS)

	1980	1990	CHANGE
0-8 years	1,641	943	-698
High School	5,679	5,281	-398
Some Post-Secondary	907	1,219	312
Post-Secondary Diploma or Certificate	1,236	3,303	2,067
University Degree	1,192	1,816	624

Source: Statistics Canada (Labour Force Statistics)

POST - SECONDARY ENROLLMENT BY SELECTED AREAS OF STUDY (PERCENTAGES OF STUDENTS ATTENDING POST - SECONDARY INSTITUTIONS)

	HUMANITIES	SOCIAL AND BEHAVIOURAL SCIENCE	BUSINESS ADMINISTRATION	MATH AND COMPUTER SCIENCE	MEDICAL & HEALTH	ENGINEERING
Canada	5.5	10.9	15.9	3.4	7.3	6.9
Germany	12.2	20.4	2.0	4.6	12.6	18.0
United Kingdom	8.0	5.4*	—	13.0	13.8	15.0
Japan	16.2	32.4*	—	0.6	6.0	17.0
Sweden	14.0	23.9*	—	9.2	14.1	17.9
Italy	13.7	20.3	1.9	3.1	16.0	8.4
Netherlands	7.8	16.5	8.9	0.7	9.8	6.3

* Includes Business Administration

- Notes: 1. Percentages do not add up to 100 because not all areas of study are shown.
2. Figures for Canada, Germany and Japan are for 1988; the remaining are for 1987.

Source: UNESCO

P PROVINCIAL SUMMARY TABLE

KEY PROVINCIAL DATA	NFLD	PEI	NS	NB	QUE	ONT	MAN	SASK	ALTA	BC
Population (3rd quarter 1992, thousands)	575.9	130.2	908.2	728.5	6,931.7	10,114.2	1,097.2	994.2	2,568.2	3,312.4
Gross Provincial Product (1991, \$ millions)	9,217	2,074	17,656	13,772	156,118	275,323	23,319	19,986	71,447	83,383
Gross Investment (1991, \$ millions) (*)	2,892	564	4,298	3,456	35,572	62,654	5,027	6,271	20,233	21,883
Employment (November 1992, thousands)	189	54	364	291	2,925	4,720	488	438	1,229	1,558
Full-Time Post-Secondary Enrollment (1991-92)	16,912	3,709	31,321	21,186	289,593	328,625	24,754	25,842	74,691	73,248
Consumer Price Index (October 1992, 1986 = 100)	122.5	127.2	125.2	124.8	129.3	129.3	127.2	127.8	126.7	128.1
Value of Exports (1991, \$ millions)	1,519	168	2,158	3,019	24,269	66,918	3,055	5,433	16,018	15,207
Value of Imports (1991, \$ millions)	743	27	2,976	2,549	25,233	79,183	3,659	1,501	4,590	14,801

(*) preliminary

Major Embassies and Consulates

Business Associations

The Canadian Chamber of Commerce

55 Metcalfe Street, Suite 1160
Ottawa, Ontario K1P 6N4
Tel: (613) 238-4000 Fax: (613) 238-7643

The Canadian Manufacturers' Association

1 Yonge Street, 14th Floor, Suite 1400
Toronto, Ontario M5E 1J9
Tel: (416) 363-7261 Fax: (416) 363-3779

Canadian Federation of Independent Business

4141 Yonge Street
Willowdale, Ontario M2P 2A6
Tel: (416) 222-8022 Fax: (416) 222-4337

Canadian Exporters' Association

99 Bank Street, Suite 250
Ottawa, Ontario K1P 6B9
Tel: (613) 238-8888 Fax: (613) 563-9218

Canadian Importers Association

210 Dundas Street West, Suite 700
Toronto, Ontario M5G 2E8
Tel: (416) 595-5333 Fax: (416) 595-8226

Washington

Canadian Embassy
501 Pennsylvania Avenue N.W.
Washington, D.C. 20001 U.S.A.
Tel: (202) 682-1740
Telex: 0089664 (DOMCAN A WSH)
Fax: (202) 682-7756

Los Angeles

Canadian Consulate General
300 South Grand Avenue
10th Floor, California Plaza
Los Angeles, California 90071 U.S.A.
Tel: (213) 687-4310
Telex: 00674657 (DOMCAN LA)
Fax: (213) 620-8827

New York

Canadian Consulate General
1251 Avenue of the Americas
New York, N.Y. 10020-1175 U.S.A.
Tel: (212) 768-2400
Telex: 62014481 (DOMCAN NY)
Fax: (212) 768-2440

Boston

Canadian Consulate General
Three Copley Place, Suite 400
Boston, Massachusetts, 02116, U.S.A.
Tel.: (617) 262-3760
Telex: 94-0625 (DOMCAN BSN)
Fax: (617) 262-3415

Chicago

Canadian Consulate General
Two Prudential Plaza
180 N. Stetson Avenue, Suite 2400
Chicago, Illinois 60601, U.S.A.
Tel.: (312) 616-1860
Telex: 00254171 (DOMCAN CGO)
Fax: (312) 616-1877

Detroit

Canadian Consulate General
600 Renaissance Center, Suite 1100
Detroit, Michigan 48243-1798, U.S.A.
Tel.: (313) 567-2340
Telex: 23-0715 (DOMCAN DET)
Fax: (313) 567-2164

San Francisco

Canadian Consulate General
50 Fremont Street, Suite 2100
San Francisco, California 94105, U.S.A.
Tel.: (415) 495-6021
Telex: 0034321 (DOMCAN SFO) or
Easylink 62014485
Fax: (415) 541-7708

Paris

Canadian Embassy
35, avenue Montaigne, 75008 Paris, France
Tel: (011-33-1) 44.43.32.00
Telex: (Destination code 42) 651806
(CANADA 651806F) Fax: (011-33-1) 44.43.34.98

Lyon

Canadian Consulate
Bonnell Part-Dieu Building
74, rue de Bonnell, 3rd Floor
69428 Lyon Cedex 03
France
Tel.: (011-33) 72.61.15.25
Telex: (Destination code 42) 380003 (CANADA)
Fax: (011-33) 78.62.09.36

London

Canadian High Commission
 Macdonald House One Grosvenor Square
 London, W1X 0AB, England
 Tel: (011-44-71) 258-6600
 Telex: (Destination code 51) 261592 (CDALDNG)
 Fax: (011-44-71) 258-6384

Bonn

Canadian Embassy
 Friedrich-Wilhelm-Strasse 18 D-5300 Bonn 1,
 Germany
 Tel: (011-49-228) 23 10 61
 Telex: (Destination code 41) 886421 (DOMCA D)
 Fax: (011-49-228) 23.61.70

Munich

Canadian Consulate General
 Tal 29
 D-8000 Munich 2
 Germany
 Tel.: (011-49-89) 22-26-61
 Telex: (Destination code 0411) 5214139 (CAND D)
 Fax: (011-49-89) 228-5987

Rome

Canadian Embassy
 Via G.B. de Rossi 27
 00161 Rome, Italy
 Tel.: (011-39-6) 841-5341
 Telex: (Destination code 43) 610056
 (DOMCAN I)
 Fax: (011-39-6) 841-2479

Milan

Canadian Consulate General
 Via Vittor Pisani 19
 20124 Milan, Italy
 Tel: (011-39-2) 669-7451
 Telex: (Destination code 43) 310368
 (310368 CANCON I)
 Fax: (011-39-2) 670-4450

Vienna

Canadian Embassy
 Dr. Karl Lueger Ring 10
 A-1010 Vienna
 Austria
 Tel.: (011-43-1) 533-3691
 Telex: (Destination code 47) 11-5320
 (DMCAN A)
 Fax: (011-43-1) 533-4473

Berne

Canadian Embassy
 Kirchenfeldstrasse 88
 CH-3005 Berne, Switzerland
 Tel.: (011-41-31) 44-63-81
 Telex: (Destination code 45) 911308
 (911308 DMCN CH)
 Fax: (011-41-31) 44-73-15

Brussels

Canadian Embassy
 2, Avenue de Tervuren
 1040 Brussels,
 Kingdom of Belgium
 Tel: (011-32-2) 735-60-40
 Telex: (Destination code 46) 21613 (DOMCAN B)
 Fax: (011-32-2) 735-3383

Mexico

Canadian Embassy
 Calle Schiller No. 529
 Colonia Rincon del Bosque
 11580 Polanco, Mexico, Mexico
 Tel.: (011-525) 724-7900
 Telex: (Destination code 22) 1771191 (DMCNME)
 Fax: (011-525) 724-7982

Tokyo

Canadian Embassy
 7-3-38 Akasaka, Minato-ku Tokyo 107, Japan
 Tel: (011-81-3) 3408-2101
 Telex: (Destination code 72) 22218/(DOMCAN J22218)
 Fax: (G3 system) (011-81-3)3479-5320

Seoul

Canadian Embassy
 10th Floor, Kolon Building
 45 Mugyo-Dong, Jung-Ku
 Seoul 100-170, Republic of Korea
 Tel.: (011-82-2) 753-2605/8; 753-7290/3
 Telex: (Destination code 801) 27425
 (CANADA K27425)
 Fax: (011-82-2) 755-0686/774-6989
 (BC)/753-2613 (Ont)/756-0869 (Qué)

Singapore

Canadian High Commission
 IBM Towers, 14th Floor, 80 Anson Road
 Singapore 0207
 Republic of Singapore
 Tel.: (011-65) 225-6363
 Telex: (Destination code 87) RS21277
 (DOMCAN RS21277)
 Fax: (011-65) 225-2450

Taipei

Canadian Trade Office

13th Floor
365 Fu Hsing North Road
Taipei, Taiwan
Tel.: (011-886-2) 713-7268
Telex: 29484 CANTAI
Fax: (011-886-2) 712-7244

Hong Kong

Commission for Canada

13th Floor, Tower 1
Exchange Square
8 Connaught Place
Hong Kong, Hong Kong
Tel.: (011-852) 847-7414
Telex: (Destination code 802) 73391
(73391 DOMCA HX)
Fax: (011-852) 847-7441/810-6736

Canberra

Canadian High Commission

Commonwealth Avenue
Canberra ACT 2600
Australia
Tel.: (011-61-62) 273-3844
Telex: (Destination code 71) 62017
(DOMCAN AA62017)
Fax: (011-61-62) 273-3285

Government Contacts

Investment Canada

P.O. Box 2800, Station "D"
Ottawa, Ontario K1P 6A5
Tel.: (613) 995-0465 Fax: (613) 996-2515
Telex: 053-4450

Federal Business Development Bank

800 Victoria Square
Tour de la Place Victoria
Montreal, Quebec H4Z 1L4
Tel: 1-800-361-2126 Fax: (514) 283-0617

Industry, Science and Technology Canada (ISTC)

Headquarters

ISTC
1st Floor, East Tower
235 Queen Street
Ottawa, Ontario K1A 0H5
Tel.: (613) 932-ISTC Fax: (613) 957-7942

Newfoundland

ISTC
5th Floor, Atlantic Place
215 Water Street, P.O. Box 8950
St. John's, Nfld. A1B 3R9
Tel.: (709) 772-ISTC Fax: (709) 772-5093

Prince Edward Island

ISTC
Suite 400, National Bank Tower
Confederation Court Mall
134 Kent Street, P.O. Box 1115
Charlottetown, P.E.I. C1A 7M8
Tel.: (902) 566-7400 Fax: (902) 566-7450

Nova Scotia

ISTC
5th Floor, Central Guaranty Trust Tower
1801 Hollis Street, P.O. Box 940, Station M
Halifax, N.S. B3J 2V9
Tel.: (902) 426-ISTC Fax: (902) 426-2624

New Brunswick

ISTC
12th Floor, Assumption Place
770 Main Street, P.O. Box 1210
Moncton, N.B. E1C 8P9
Tel.: (506) 857-ISTC Fax: (506) 851-6429

Quebec

ISTC
Suite 3800, Tour de la Bourse
800 Victoria Place, P.O. Box 247
Montreal, Que. H4Z 1E8
Tel.: (514) 283-8185 or 1-800-361-5367
Fax: (514) 283-3302

Ontario

ISTC
4th Floor, Dominion Public Building
1 Front Street West
Toronto, Ont. M5J 1A4
Tel.: (416) 973-ISTC Fax: (416) 973-8714

Manitoba

ISTC
8th Floor, 330 Portage Avenue
P.O. Box 981
Winnipeg, Man. R3C 2V2
Tel.: (204) 983-ISTC Fax: (204) 983-2187

Saskatchewan

ISTC
401 - 119 4th Avenue South
Saskatoon, Sask. S7K 5X2
Tel.: (306) 975-4400 Fax: (306) 975-5334

Alberta

ISTC
Room 540, Canada Place, 9700 Jasper Avenue
Edmonton, Alta. T5J 4C3
Tel.: (403) 495-ISTC Fax: (403) 495-4507
ISTC
Suite 1100, 510 - 5th Street Southwest
Calgary, Alta. T2P 3S2
Tel.: (403) 292-4575 Fax: (403) 292-4578

British Columbia

ISTC
Suite 900, Scotia Tower
650 West Georgia Street, P.O. Box 11610
Vancouver, B.C. V6B 5H8
Tel.: (604) 666-0266 Fax: (604) 666-0277

Yukon

ISTC
Suite 301, 108 Lambert Street
Whitehorse, Y.T. Y1A 1Z2
Tel.: (403) 668-4655 Fax: (403) 668-5003

Northwest Territories

ISTC
10th Floor, Precambrian Building
P.O. Bag 6100
Yellowknife, N.W.T. X1A 2R3
Tel.: (403) 920-8575 Fax: (403) 873-6228

Atlantic Canada Opportunities Agency (ACOA)**Head Office**

ACOA
Blue Cross Centre
644 Main Street, P.O. Box 6051
Moncton, N.B. E1C 9J8
Tel: (506) 581-2271 Fax: (506) 581-7403
Toll Free: 1-800-561-7862

Newfoundland and Labrador

ACOA
Suite 801, Atlantic Place
215 Water Street
P.O. Box 1060, Station C
St. John's, Nfld. A1C 5M5
Tel: (709) 772-2751, Toll Free: 1-800-563-5766
Fax: (709) 772-2712

Nova Scotia

ACOA
Suite 600, 1801 Hollis Street
P.O. Box 284, Station M
Halifax, N.S. B3J 3M5
Tel: (902) 426-8361, Toll Free: 1-800-565-1228
Fax: (902) 426-2054

Prince Edward Island

ACOA
75 Fitzroy Street, 3rd Floor
Charlottetown, P.E.I. C1A 1R6
Tel: (902) 566-7492, Toll Free: 1-800-565-0228
Fax: (902) 566-7098

New Brunswick

ACOA
590 Brunswick Street, P.O. Box 578
Fredericton, N.B. E3B 5A6
Tel: (506) 452-3184, Toll Free: 1-800-561-4030
Fax: (506) 452-3285

Western Economic Diversification Canada (WED)**Manitoba**

WED
P.O. Box 777, Suite 712
The Cargill Building, 240 Graham Avenue
Winnipeg, Man. R3C 2L4
Tel: (204) 983-4472

Saskatchewan

WED
P.O. Box 2025, Suite 601
S.J. Cohen Building, 119-4th Avenue South
Saskatoon, Sask. S7K 5X2
Tel: (306) 975-4373
Regina Toll Free: (306) 780-6725

Alberta

WED
Suite 1500, Canada Place
9700 Jasper Avenue
Edmonton, Alta. T5J 4H7
Tel: (403) 495-4164
Calgary Toll Free: (403) 292-5382

British Columbia

WED
P.O. Box 49276, Bentall Tower 4
1200-1055 Dunsmuir Street
Vancouver, B.C. V7X 1L3
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INVESTMENT CANADA
COMMUNICATIONS GROUP
P.O. Box 2800,
Station "D"
Ottawa, Ontario,
Canada
K1P 6A5

