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IMPLEMENTATION OF THE STANDARDS INITIATIVE

TELECOMMUNICATIONS SECTOR CAMPAIGN

INDUSTRY CANADA

FINAL REPORT

Serving the Telecommunications Industry Across Canada

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NWCRF - Telecom Standards V2.1 31 Mar 94

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I INTRODUCTION

Purpose of the Study

The purpose of the study was to examine the needs of Small to Medium size Enterprises ("SMEs") for services in facilitating access to export markets through improved access to standards information. The study was designed to define the needs of SME's in the above area, to examine how these needs could be addressed, assuming there was evidence to suggest that there was a problem with meeting the needs at present.

Objectives and Scope of the Study

This assignment was directly related to the Telecommunications Sector Campaign in that this initiative included a Standards Initiative. The objectives of this assignment are complimentary to this initiative and were the following:

- to develop a consensus on how to achieve this sectoral growth among key sector organizations such as NWCRF, CTAC, TCC, CCMC and CITEC;
- to develop descriptions of the services required by sector participants to ensure that the above referenced Sector Campaign initiative are implemented down to the level of firms operating in the sector;
- to establish an "action plan" to ensure that the above described services are made available to all segments of the industry through respective industry associations;
- to help ensure that the Industry Canada Sector Campaign accomplishes its objectives.

The scope of the study was defined by the following key parameters:

- what are the needs of SME's to obtain access to export markets of interest;
- how do companies address the development and evolution of new standards.

Within these parameters the assignment worked to define the key product groupings that were key in terms of SME's trying to export. The assignment also took steps to define which markets in the world were key to SME's and what types of services were these firms able to secure as they attempted to secure sales in these various markets.

Methodology Used

The methodology used to address these objectives and the scope of the study included the following key components:

- hypotheses were developed for each of the key tasks in the assignment and the methodology employed for each of the tasks was designed to test the stated hypotheses.
- a series of interviews were held with key officials of Industry Canada to identify the background behind the inclusion of the Standards Program within the Telecommunications Sector Campaign and the key issues associated with its inclusion;
- a national survey was conducted with NWCRF obtaining the co-operation of CITEC and CCMC in order to help ensure that the majority of SME's operating in the telecommunications sector had the opportunity to present their needs as well as the problems associated with securing access to export markets;
- a series of case studies was undertaken that examined how individual successful companies had addressed problems that they had encountered in the standards area; and
- information was obtained from both primary sources, surveys and case studies, and secondary sources literature and several previous studies on certification services and the problems associated with new and evolving standards and this information was factored into the findings on both the needs and the services required to service the defined needs of SME's.

The survey produced a response rate of 12% on a national basis. The non-sampling error was measured through telephone interviews with non-respondents, who provided the following basis for their non-participation:

- personal time constraints, including resistance to "yet another survey"
- companies had not experienced standards difficulties due to their nonexporting status based on size or company age
- companies that may have had past difficulties, but were either unable or unwilling to share this information (changed ownership or personnel were cited in several cases)

None of the non-respondents contacted stated reservations about the validity of standards as a topic for exploration.

Background and Study Issues

Industry Canada has recently completed a three year consultative process with all segments of the telecommunications industry. The product of this process has been a Telecommunications Sector Campaign currently in the midst of securing approval and funding by the department. The Sector Campaign will be implemented during the next five years.

The Canadian Telecommunications Advisory Council (CTAC) has been the industry based body offering Industry Canada advice on the document and has been central to its development.

CTAC, together with Industry Canada, will need to take steps to ensure that the Campaign is implemented. Industry Canada officials are of the opinion that industry must lead the implementation process covering the majority of the initiatives in the Campaign as Industry Canada possesses neither the human nor the financial resources to significantly alter the behaviour or the performance of the sector. Therefore, it is felt that industry associations can and must play a very major role in this implementation.

The Industry Canada Telecommunications Sector Campaign defines key initiatives required to be pursued if the industry is going to grow and be profitable. These initiatives are:

- Industry Consortia: the objective of this initiative will be to have industry take on collaborative projects and to form partnerships to facilitate the development of synergy to help ensure the projects come to fruition;
- Standards: the objectives of this initiative are improved awareness, participation, and adoption of technical standards by telecommunication equipment SME's so as to capitalize on global market opportunities;
- Management of Software Development: the objective is to increase SME awareness of the impact of software development management issues on future competitive performance and to expand the application of software productivity methodologies and tools to improve firm efficiency and conformance to reliability and quality standards;
- Intelligence Provision: the objective is to strengthen firm decision making capabilities by providing timely and accurate intelligence to telecommunications equipment SMEs

This assignment was developed in co-operation with Industry Canada to assess the need for a standards program under the Sector Campaign. This document tests the need for action to be taken on the standards issue and defines the type of services required to respond to the array of demonstrated needs for standards information and support.

Specific attention is drawn to the issues of ACCESS to standards information, and MANAGERIAL AWARENESS of standards issues. These topics are covered in Section II, including the preferred context for the term "Managerial Awareness", which appears at the end of Section II.

Needs of Firms Seeking Access to Export Markets

The first approach to the definition of the needs of the firms interested in the standards project were to classify the needs in terms of product groupings. The idea of defining needs in this fashion was initially felt to be instrumental in terms of the eventual servicing of these needs with the types of information that the firms may require.

In order to define needs in this fashion, the following hypothesis was submitted and approved by the Project Authority:

There will be three types of product groupings that need to be addressed by standards information sources.

The three product groupings that were used in both the mail out survey and in the case studies were the following:

- radio/RF related;
- telephony/voice communications; and
- computer or datacomm equipment

The definitions of these categories are as follows:

- Radio and RF-related:
 - Devices which are, by design and intent, part of a wireless communications process, and therefore falling under the jurisdiction of agencies and standards concerned specifically with RF spectrum management, interference tolerance and mitigation, and interworking with other RForiented devices. As an example, the (former) CCIR is such an agency.
 - Telephony and Voice products:
 - Telephones, transmission equipment, switching and other gear constituting either an integral part of, or an interworking attachment to, traditionallydefined telephone networks and systems, where the carriage of voice (or voice-bandwidth) communications is the primary objective. The CCITT was the most commonly referenced source of recommendations concerning interworking compatibility of such devices.
 - Computer and Data Communications products

Equipment designed to be part of a computer system or network where digitallyencoded information transfer is the primary objective, and where computer-based entities, as opposed to people, are the direct generators and recipients of information traversing a system. The International Standards Organization (ISO) is the most often quoted agency in this category. It is important to note that many agencies claim or exercise jurisdiction over two or more of the above topics, and that the trend is decidedly toward convergence between categories; the divisions, however, were chosen as a reflection of historic convention, and were assumed to be easily understood by the SME.

The Telephony/Voice category represented approximately 50% of the product categories selected by respondents to both the mini-survey and the case study, with the remainder again split in roughly equal proportion between RF and Data categories. Several offer products in two or more categories.

Respondents to both the surveys and the case studies did not have any difficulty linking their firms and the products into these three categories. All of the respondents felt that their firms were represented by one of the three categories and as such the categories do serve to make an initial step in the definition of the type of information that may be required for standards information.

In terms of servicing potential users, it is abundantly clear from the information obtained in the surveys and the case studies that each firm will need information from a series of data sources, as the sources covering standards tend to be product based. The survey results indicate that users will need information from more than one source. Reference Appendix B-1, section 1.1.

The study was established to define the needs of firms who were wanting to export products and services to key export markets. It was felt that certain markets would be more important than others and if an organization was going to begin to facilitate exports the organization should be prepared to deal with certain key markets.

Accordingly, the following hypothesis was developed:

there will be four key markets of concern to SME's and these will be:

- United States
- Europe
- Mexico
- Australia and New Zealand

The SME's responding to the question on key markets of interest were able to link their needs to these four key markets for the most part. The most definitive finding from the responses was that the United States constituted by far the most frequently stated market of interest (virtually all respondents), and was the MOST important to six of the ten case study participants. The second most important market for those firms responding to the survey was Europe. Companies stating Europe as an important market always ranked it behind the United States and only 75% of the companies that stated the U.S. was important felt that Europe was of secondary importance. Reference Appendix B-1, section 1.1.

Companies with more than two markets of interest identified that the markets located the furthest away geographically were less important than those markets closer to the company.

Consistent with the above finding is the fact that western-based companies indicated a strong interest in the Asean markets with this covering the entire Pacific Rim region.

With the above group of hypotheses defining the types of markets and products that the companies were interested in the assignment shifted its focus to assess the types of information that would be required to address these potential needs.

The hypothesis defined for this purpose was:

there is no single identifiable source of standards information that covers all significant markets.

The survey listed several potential sources of information that could be used by companies interested in securing standards information. Virtually every one of the listed sources was referenced by the survey respondents. (These included ETSI, ITU, SCC and ANSI/T1.)

Certainly some of the information sources were referenced more frequently than others and ITU was the most frequent.

Case study respondents however, illustrated the need for country specific documents. Reference Appendix B-1, section 2.2.

Additional support for this hypothesis is quite succinctly shown in the Patton & Associates document (Appendix E) showing for each European country, the approvals, testing and standards bodies for each. This document, along with others from the same source, are contained in Appendix E. [The reference items credited to Patton & Associates are part of the training documentation provided participants in seminars on Export Certification offered by CCL of the U.S. Patton & Associates is a U.K. firm specializing in European approvals.]

The potential correlation between markets and information bases used to obtain access to the market in question was not definitive. That is, companies used ITU to access information for use in moving their product into export markets, but not all companies in this situation stated that they had used the ITU.

It is important to make a distinction between organizations such as the ITU and ETSI, the International Telecommunications Union (an agency of the United Nations) and the European Telecommunications Standards Institute, respectively, and specific NATIONAL bodies. The ITU, in an effort to promote global standardization and compatibility of telecommunications systems, produces recommendations that MAY be adopted by participating nations. The primary value of the documents available is in describing "how things work". ETSI is similar in only some respects, and could be seen as an agency that tells others "how things work, according to the benefit of European Telecomm Manufacturers".

Each country has a set of what are generally called "mandatory" standards, covering such items as network compatibility (specifying "safe" or non-interfering signal levels, resistance to electromagnetic phenomena, etc.).

Obviously, both types of "standard" are necessary to the exporter's efforts. Outside of North America, telecommunications networks "work differently"; the ITU documents provide that information, allowing at least interworking between devices to take place. The mandatory standards, on the other hand, are the ones most frequently used as barriers to imports by offending countries. These are generally NOT available from, for example, the ITU or any specific single party, but generally are obtained through agencies in the target country.

In terms of defining the needs of firms for information on existing standards, the surveys and the case studies were the prime sources utilized for this study. There was little complementary information on these subjects but where additional relevant information was found this was also factored in.

Virtually every company queried in this context stated that they had problems determining which standards applied to the product and/or market being pursued. None of the information sources listed in the responses to the survey and the case study indicated that the information contained therein was all that was required.

The problem identified by companies was that the standards process was made very complicated as it was extremely difficult if not impossible to ascertain whether or not the information source being utilized had any limitations with respect to the product or market in question. Companies were aware and in some cases involved in the development of new standards for new products and as such knew that the information bases were somewhat out of date.

Another problem encountered with the information sources was that they were not mutually exclusive, one from the other. As such it was difficult for the company users to be confident that the information they had secured from one source was the only information that they required for the market in question. Reference Appendix B-1, sections 2.1 and 2.2

For those companies that could eventually determine which standards applied to the market in question, 90% then experienced problems securing copies of the needed standards documentation. This figure, based upon the "mini-survey", became 50% among those experienced firms taking part in the case studies, itself an alarmingly high percentage. Reference Appendix B-1, section 1.2.

Companies, having identified which markets they were interested in, became convinced that additional information requirements would have to be met if the companies were going to secure access to the markets in question. Three-quarters of these companies experienced problems trying to define what other types of information were required in order to secure access to the market in question. [40% of case study respondents, all of them experienced in foreign certifications, identified "other" factors as problems; these were generally procedural factors.] Reference Appendix B-1, section 1.2.

Another significant problem raised by respondents was that it was also exceedingly difficult to find qualified labs that could certify products to existing standards. [As the case study results show, the real obstacle is the refusal of many jurisdictions, primarily European ones, to accept the findings of out-of-country labs.] Reference Appendix B-1, section 1.2.

It is extremely interesting to note that all companies responding to the survey and to the case study stated that there were problems/concerns related to existing standards. However, only 25% of respondents stated that access to information on standards constituted a barrier to entering export markets. In essence, while companies did encounter difficulties in securing the right information and in dealing with certification, etc., they did find ways to surmount these problems. This strategy is clear when one examines the detailed process used by case study participants and the rationale for the approach used by these various companies. Reference Appendix B-1, sections 2.3 & 2.4.

Case study participants confirmed the survey findings and stated that there were a number of problems in determining which standards apply where and in securing copies of the needed documents. However, these companies went through the various processes defined for them as they identified that there were significant benefits to be derived from securing access to these markets. These companies had in several cases spent over \$100,000 to enter the market in terms of dealing with the standards issues. The profits derived from obtaining access to these export markets clearly paid for the standards process. An attempt to identify these costs more directly is made in Section IV. Reference Appendix B-1, section 2.5.

The review of the literature identified that the following sources of information were available for use in securing needed information on standards:

- ETSI
- SCC
- ITU (CCITT,CCIR)
- ANSI/T1

These sources are used by different firms wishing to secure access to particular markets; the information available from each is somewhat restricted. The key issue is that the standards material covering any one market area is extremely large. The categorization and organization of the information offered by each of the above is non-uniform. Reference Appendix G, Information Service Directories.

For this reason the above databases do not support the idea of consolidation. Database designers operate on the assumption that users know that they want to obtain access into a particular market. They will pay for access to an information source that provides them with the information that essentially opens the door to the desired market.

These facts were confirmed through the survey. The information secured in this fashion identifies that the key information source utilized by the majority of firms involved in the survey was the ITU. This correlates with the reality of most export markets following the recommendations of the ITU. Also see Appendix G, Information Service Directories.

One could conclude, based upon just the information received from case study participants, that U.S. documents presented access problems; this is NOT the experience of most firms. In fact, U.S. penetration is taken for granted by most Canadian SMEs (Appendix B), with some indication that the domestic Canadian market is more difficult to deal with in terms of information access.

Respondents to both the survey and the case studies highlighted the fact that in the majority of instances the SME community is using an intermediary to sort through the information and to select the key pieces that will provide the needed access to the desired market. This is a de facto statement on the size and related difficulty in the management of these data sources, and this essentially preempts the establishment of a single database to service all products and all markets. Reference Appendix B-1, section 2.2.

In terms of responding to these needs this assignment was to examine the types of services that would be required or are in existence that address these needs. Companies initially addressed the question in terms of the sources for the information that they felt they required in order to obtain access to the markets in question. Companies were asked to state which of the following organizations they had used for these needs and how would they assess the quality of the services they received. The organizations/ databases that they were asked about were the following:

- ETSI
- SCC
- ITU (CCITT,CCIR)
- ANSI/T1

Just over 50% of survey respondents stated that they were relying on ITU for their required information. It is interesting to note that over 50% of respondents may not know the information source being accessed but rather relied exclusively on an intermediary to secure whatever information was required from wherever.

While companies clearly demonstrated that ITU was the preferred source of information on existing standards, this ranking was not necessarily a function of the level of service provided by ITU to its clients. The SME's ranked ITU services on the basis of timeliness, accuracy, and availability of interpretation on standards as mediocre. Less than 1% of respondents placed these services as excellent. However, none of the respondents ranked the services as poor.

Another very significant point raised in assessing the quality of the services offered was that firms saw too many sources for the same or similar information on standards. This fact in many cases precipitated the utilization of intermediaries to sort through the various sources to ensure that the optimal information was being secured and relied upon.

We consider the hypothesis proven, based upon both the survey instrument responses, and the documents prepared by Patton & Associates in Appendix E.

The assignment examined some of the steps that had been taken by companies wishing to obtain access to export markets with this potentially offering further insight into the definition of the needs of firms in this area.

The first hypothesis developed to examine this facet of the assignment was the following:

there is no (single) intermediary assessing the various information sources and providing clients with these assessments for a fee. As referenced, intermediaries play a key role in providing services to SME's so that these firms may move into selected export markets.

The intermediaries named in the case studies fell into the following categories - hired consultants, 30%; testing agencies, 10%; distributors, 10%; suppliers TO the firm, 10%, and the (customer) PTT, 10%. As implied, the type of intermediary and the type of service rendered varied from one firm to another, thus illustrating the hypothesis. Reference Appendix B1, section 2.2.

TSACC and the Standards Council of Canada have both mentioned "One Stop Shopping" for information on standards. The focus of both groups has been somewhat limited, either due to their defined roles and alliances (SCC, for example, at the time of writing, were restricted to ISO, IEC and Cenelec data, as SCC is the Canadian signatory to these agencies) or resources.

There are U.S. firms and U.K. firms that claim the ability to source documents for a fee, and in fact, these are used by some Canadian exporters. These firms are, in the strictest sense of the word, consultants who render a service, tailored to each specific client, for an appropriate fee.

No evidence of such a role for an intermediary has been presented, and the hypothesis is considered to be proven.

A manifestation of the hypothesis was further shown in the case study responses to the questions relating to the acquisition of documents. Fully one half of all respondents noted problems, while the sources for documents generally included the ITU, specific target-country national bodies, and sometimes consultants.

It was anticipated that the tailored services would increase the costs and as such the following hypothesis was designed for the assignment:

there are very significant costs associated with securing access to the needed standards information.

The more detailed rationale for the role of the intermediary was identified in the case study process and in a detailed review of the information sources used for standards information. The case studies, as suggested above, showed that even 50% of "experienced" firms had difficulty sourcing documents. In addition to the costs associated with identifying the needed documents, the interpretation and (sometimes) translation of same also add significant incremental costs. Many firms responding to both the survey and the case study did not, however, cite these difficulties. There is, then, the implication that SOME attempts to secure information are expensive, that costs will be variable. We consider the hypothesis proven.

Another dimension to the definition of the needs of SME's was to document the problems most frequently listed by SME's in trying to address the various "standards issues" of concern to them. The hypothesis developed for this segment was the following:

SME's are not able to accurately select the "right" information base or the "right" process to use to access the desired market.

The most frequently raised issue of concern in the survey and case studies was simply that there were too many information sources that could be accessed, that these sources normally did not co-operate with one another so the user of the information base was not completely clear on what information could be obtained from whatever source.

The case studies identified language and translation as significant problems, to 60% of the respondents. Reference Appendix B1, section 2.3.

An even more startling finding was the 40% of respondents who identified "other" factors, such as unwritten procedural requirements, as problems. Reference Appendix B1, sections 2.3, 2.4.

Certain companies were able to quickly secure the right information but this was clearly demonstrated as a function of the experience these companies possessed in utilizing the information bases. But subsequently these same companies found themselves in the situation of having to adapt their product, late in the process, to comply with these standards. [Actually, the problem was identified as being the result of either unique standards in a given country, or even a unique interpretation of common wording.] The definition of the required "right" process to use to obtain certification could not come from the information base. This had to come from other sources such as the Canadian government (trade or embassy officials, in-country) in some instances, and strategic alliance partners in the market of interest more frequently. Reference Appendix B1, section 2.4.

Based upon the above, plus the high proportion of firms citing problems, the hypothesis is considered to be proven.

Similarly another hypothesis is the following:

information can be catalogued on the basis of product groupings as defined earlier.

The information that has been obtained from survey respondents identifies that the firms do not have difficulty placing their principle product line into one or two of three product groupings.

This activity restricted itself to the information provided by ANSI T1, ITU, SCC, and ETSI, as these information sources are available in electronic format, and are thus easily processed. Operational difficulties were encountered with SCC (long delays in registration formalities) and ITU (administrative problems in Geneva) databases, which prevented their timely use in this analysis. This resulted in the ANSI/T1 facility being used for both its own sponsoring group's information, and that pertaining to ETSI, which is also maintained there, although the latter suffers from some lack of currency.

The approach chosen to test the hypothesis involves the generation of relevant "keywords" that are contained in the text of documents maintained by the specific agency, and the use of these, in turn, as an index from which pointers into appropriate source documents could be contrived. Reference Appendix C.

The size of the databases (the ETSI files were used) proves a challenge for the keyword approach. The example contained in Appendix C shows that one keyword generates so many records that this information is not easily processable by the SME. A further sorting of records with multiple-linked keywords significantly increases the focus coming from the retrieved records. It is only through an iterative process that the "right" combination can be developed that generates the right information needed to define the standards information needed. This iterative process bears little or no resemblance to the previously mentioned product groupings.

It was noted during study of the ETSI information base, that their documents tended to follow the structure of the working groups set up to generate (common European) recommendations. This structure, due to both the convergence of technologies, and the partitioning of functional network blocks, does not map directly to the three categories of product defined earlier in this study. Therefore, a particular product could easily be impacted by several of the arbitrary ETSI groupings, requiring a more global approach to data searching.

Appendix C contains the results of an exercise to extract, edit and catalog a manageable list of technical keywords for two categories of document, ETSI Released Recommendations and ETSI Questions under Study. Our conclusion is that while such lists may be quite easily generated using modern computer database and text tools, this method is necessary, so the hypothesis is disproven.

The next hypothesis states that these electronically based databases are well suited to searching through a keyword system.

As evidenced in the earlier hypothesis there is demonstrated value in the utilization of keywords to access the database. The databases are amenable to keywords and they are simply too large to address through more generic sorting processes such as product groupings or other broad cataloguing systems.

Another dimension of the keywording required to secure the needed information is that the keywords will need to be very technical. Very technical in this instance refers to certain keywords that are part of the jargon associated with the product itself. However, more difficult to identify are the keywords that are required, that are also technical but are defined as relevant based on the knowledge of the database.

In order to make the process work in accessing the correct information from a database, a detailed description of the product needing access to the export market is required. This definition MUST be made in the context of the available "pointers" into standards documents, as determined by the product developer, or as has historically been the case, intimate knowledge of the entire range of standards and documents on the part of the potential exporter.

The mere fact that no SME is likely to possess the familiarity with standards necessary to identify all those likely to be relevant, due to the rare occurrence of a need for such activity, certainly clarifies a need for an intermediary in the process.

Therefore, significant editing must be done of the various keywords found in the target database, in order to both reduce the number of entries to manageable proportions, but more importantly, to maintain meaningful and explicit terms that would allow a knowledgeable company representative (or a VERY knowledgeable third party) to select those keywords that together, comprehensively define the standards SOURCE documents applicable to the target product.

The example in Appendix C reflects this editing, and provides some search examples of what the researchers defined as representative product characteristics. Based on these results, we have concluded that this portion of the hypothesis is proven.

The next hypothesis examined how the SME might deal with the databases that could be most effectively accessed through the use of the keyword systems. The hypothesis was the following:

access by SME's will need to be through an intermediary due to the complexity of the source information.

Also as illustrated in the examples of Appendices A and B, the tables of contents of the sample document registers do not easily (even to a fairly seasoned telecommunications professional) yield enough useful information to allow a reader to immediately determine whether or not a given document contains pertinent information.

Similarly, the keyword lists extracted suggest a heuristic approach to retrieval strategy for a given client/product.

The suggested approach, then, would employ an intermediary who is familiar with the subject matter (telecommunications technologies), who is similarly able to quickly synthesize INITIAL search parameters from product documentation or from the SME's product specialists, and who is possessed of the skills necessary to quickly turn these search parameters into a preliminary report from a database.

Based upon many conversations with SMEs outside of the case study process, we believe it unlikely that the activities of the intermediary in isolation would be satisfactory in extracting ALL of the pertinent sections from a given data store. It is anticipated that this, as in previous exercises, would be an iterative process involving both the intermediary and a product expert from the company.

These characteristics de facto define the types of services that can be provided by intermediaries. The information retrieval processes are deemed too complex and too time consuming to sort through for the average company. These companies clearly are relying on strong market studies that identify that these export markets will yield significant sales and profits and therefore the services of the intermediary will pay for themselves once the product achieves access to the market.

The role of the intermediary has been demonstrated to be significant in terms of the tailoring of the services specifically to the needs of the clients, and we consider the hypothesis proven.

Several of the earlier hypotheses have indicated that there is a role for an intermediary to play in assisting the SME to work through the standards process. In order to test the validity of this value-added role, the following hypothesis was developed to determine how much SME's would be willing to pay for this service:

SME's are willing to pay for access at a rate of 1% of the sales in the market being accessed.

The suggestion implied in this hypothesis was that if an SME is wanting to get his product into a new export market and realize incremental sales of \$5 million, he would be willing to pay \$50,000 for the standards documentation necessary to accomplish access.

Further analysis of reported costs of certification, and subsequent follow-up with respondents, revealed that at least one firm used the 1% threshold as a qualifier for market entry. If the projected annual sales of the product to be certified do not reach the costs of certification, it is not attempted.

The costs of certification are made up of several components, and while data on each of the steps in the process are not available, it is easily assumed that the costs associated with information acquisition do not represent the majority of all those incurred.

Some inferences can, however, be drawn from the case study data. By far the highest cost element shown by respondents is the pursuit of Network Compatibility certification, followed by Health and Safety certification. These costs are reported to be indirect (personnel, lodging, etc.) rather than fee-based. Anecdotal evidence suggests that much of the cost results from a lack of knowledge of process and procedures at the time of entry into the testing queue. It may therefore be implied that an intermediary might quite early and clearly be able to effect significant savings, by shortening the learning curve that seems to inevitably accompany each new certification attempt.

There was insufficient information to prove or disprove the hypothesis, there being some evidence that a fee would be acceptable, while the 1% figure may not.

With the above findings being established the assignment moved forward to define the types of services that were required. The hypothesis developed for this purpose was the following:

- access can be provided by the intermediary in two ways:
 - *i) the technical information can be supplied in response to questions from the client or,*
 - *ii) information and the process can be supplied to the less experienced client, with the obvious cost implications*

This was deemed to be a moot hypothesis, as the case study results clearly showed a wide variety of intermediary types used, and a wide variety of intermediary services being rendered. The hypothesis is not, therefore relevant.

The selection of testing laboratories has been identified by many as a problem in itself, with no clear guide available to determine the skills with which each facility is equipped, or the probability of satisfaction by a client using a particular firm's services. The hypothesis was thus:

There are too many organizations providing certification and testing services for the SME to make informed choices of testing labs for specific products and market requirements

This question requires some qualification in that North American testing labs are not generally recognized abroad, particularly in the problematic EC. The hypothesis effectively is restricted to North American markets, since SMEs have no choice at least in Europe.

The most disturbing finding of this portion of the survey was the high level of dissatisfaction with the labs used. Comments by respondents were frequently charged with considerable (negative) emotion, reflecting their respective experiences with some labs. It should be noted that Canadian labs, although not specifically identified in many cases, were the objects of this dissatisfaction. (See "Certification Issues")

The above finding is, in itself, a strong indication that insufficient information about available labs was amassed or considered by the firms involved.

In order to test this hypothesis, data were collected from various directories and journals to help determine which firms offer which types of compliance testing services. The word "accessible" is an important one as it allows U.S.-based facilities to be included with Canadian ones. The experiences of individual firms is reported in Section II under the heading "Certification Issues" while the laboratory data gathered appear in Appendix D.

The reports from firms and the Table illustrating the vast array of laboratories available, prove the hypothesis.

There is also a strong indication that a service opportunity exists in the area of providing both more detailed data on the stated capabilities of the various testing facilities, and anecdotal or other reports from users of same.

Another possible observation arising from analysis of the data is that more and better preparation by the SME could lessen the probability of failure or disenchantment, and that this may be aided by the use of consultants during the preparation and testing phases. This topic is discussed in more detail in "Recommendations", in Section V.

For markets outside of North America, there are two hypotheses presented, both of them pertaining to certification testing in offshore markets.

The first of these relates to in-country assistance:

SMEs cannot utilize (offshore) certification and testing services without an intermediary

Virtually all of the respondents employed some form of in-country resource during the certification process. While this does not prove the hypothesis, the conclusion is nearly inevitable, based upon the fact that the majority of respondents were "mature" exporters to the target countries, and employed methods that succeeded. This is confirmed by the "Patton" checklist in Appendix E; also, Appendix B1, section 2.6.

It must be emphasized that the utilization of experiences gained by more experienced exporters enhances, rather than erodes, the value of this information to the newly-exporting SME.

The specific type of resource employed by these reporting firms, tended to vary somewhat, but this appeared to be based more upon the type of presence the company had already achieved in the target country, than on any other factor. To illustrate, some firms use their in-country distributors/reps; other use their own staff, or staff from a related firm. Still others depended upon their in-country clients. The important conclusion is, however, that all obviously enjoyed some benefit from in-country assistance.

The hypothesis is essentially proven by the first statement in this topic.

The next hypothesis based upon offshore certification states:

Intermediaries will not be able to provide SMEs with a generic set of services, but rather will need to supply "value added" services specifically tailored to the needs of individual SMEs.

The context here is not necessarily one of "in-country" intermediaries, although all of the case study respondents identified this as desirable or mandatory, but one encompassing any supporting service which may be desired or required to assist the SME in achieving product certification in target countries.

The various services identified by respondents, as well as those inferred from the problems reported by them, include:

- I_anguage translation
- Knowledge of administrative processes
- Interpretation of printed technical requirements and tests
- Scheduling of testing
- Selection of test lab (see "*", below)
- Knowledge of related requirements in other countries in the target region or elsewhere
- BABT in the U.K was named as the facility frequently used by firms desiring entry in several EC markets. While there is much discussion of harmonizing requirements between EC countries, and of accepting foreign test lab results as being valid, there is little basis in fact for optimism or economy in the process at this time. Therefore, there is, in effect, no choice available to the SME. Reference Appendix B1, section 2.3.

The "Patton" checklist itemizes a number of key points in preparedness; many of these have been shown to require country-specific attention, thus voiding any "generic" approach.

The conclusion drawn from the questionnaires and case studies points toward a "valueadded" rather than "generic" support service that could be provided by an intermediary. A significant part of this service would be knowledge-based, and requiring a fairly large body of experience amassed by firms going through the certification quest. The question of "local conventions" appears to be a very significant one.

The hypothesis is therefore considered to be proven.

Evolving Standards

Evolution of standards is another very significant topic in the whole area of standards information. The concern has been often expressed about the capability of small and medium sized companies to be involved in the establishment of new standards. The problem was cost. However, certain common views were that if these companies were not involved in the establishment of standards there was a distinct possibility that newly established standards may not provide for the products being developed by these smaller companies.

In recognition of the above point, the assignment examined the evolution of standards and raised this issue with the following hypothesis:

exporting SME's are not aware of the issues being raised in key standards making bodies

The mini-survey indicated that over 45% of respondents were not aware of which organizations were working on which standards. Reference Appendix B1, section 3.2. This was pointed out as a significant problem by certain of the case studies. Companies had found that certain organizations were working on new standards only when these companies went to re-export their products or entered a new market.

One of the problems associated with keeping track of the evolution of standards was the fact that this required a significant amount of time in many instances. Over 30% of respondents stated that they were simply not in a position to dedicated internal resources.

It is important to point out that the monitoring of new standards was not seen as a task that could easily be handed over to an intermediary. The general feeling is that such outsiders cannot possibly have enough knowledge of each company's present and possible future activities to provide worthwhile "connections" between these and possibly significant facts emerging from standards-making bodies. For this reason it appears to require an internal resource rather than a hired expert who simply addresses a particular issue at a particular time.

The case studies also indicated in some cases that the material generated from standards formulation committees was frequently not reliable. The stated view was that if standards evolution was important it meant that companies had to be present at the meetings where these points were discussed. Reference Appendix B1, section 4.0. It could not be

assumed that the periodic readings of proceedings was enough to keep firms abreast of developments in a timely fashion. Companies could not read proceedings, identify that there was a problem and then move to try and correct the problem. More often the proceedings were not distributed in a timely fashion and as such if a problem was picked up in the proceedings there was a distinct possibility that it would have been dealt with by the time the reader reacted to the document.

One-half of the case study respondents claimed good knowledge of evolving standards; the other half gave poor to fair assessments of their awareness. This effectively proves the hypothesis, and the topic is discussed in Section V in more detail.

Additional points were to be examined with regard to the evolution of standards and this was in part covered with the following hypothesis:

SME's are not interested in participating in standards formulation due to the time and cost factors associated with the involvement.

SMEs, based on widely-held views, cite financial and time problems associated with being involved with the formulation of new standards. Many of SMEs feel that the role of government funding, at least of travel costs associated with this involvement, was a very useful service. Reference Appendix B1. Companies in some cases were prepared to pay the time costs associated with this evolution but were not willing and in many cases not able to pay both the travel and the time costs.

The wording of the hypothesis does not deny the importance of monitoring of standards evolution. Most companies were therefore very interested in the subject area but were simply not in a position to be able to demonstrate their interest with participation.

The hypothesis is effectively proven by the non-participation, which is on record.

Certification Issues

Ten local (BC) companies have been contacted to collect information on how they handle product testing and certifications. While the sample is relatively small, it shows that all companies use outside test laboratories to assist them, that they find the process both necessary and onerous. The comments received are summarized in the following section, without reference to who made individual comments.

Table 1 on the following page lists the companies responding to the phone survey. The types of approvals they normally seek are also shown.

All companies used one or more outside lab for product testing and assistance with approval filings. Table 2 gives a listing of the testing labs named by the interviewed companies.

TABLE 1 INTERVIEW LIST

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COMPANY	CONTACT	PHONE #	Telco Interconnect	Emissions	Radio	Safety	INTERNA- TIONAL
			ISC/FCC	FCC	ISC/FCC	CSA/UL	
CREO	R. Lavaseur	(604) 451-2700	No	Yes	No	Yes	No
DANIELS	R. Small	(604) 382-8268	Yes	Yes	Yes	No	Yes
DBA	A. Hewitt	(604) 985-9521	Yes	Yes	No	Yes	Yes
DEES	S. Spiro	(604) 946-8433	Yes	Yes	No	Yes	No
IMAN	A. Tsang	(604) 946-5630	No	Yes	No	Yes	No
NORSAT	D. Filmer	(604) 597-6209	No	Yes	No	Yes	Yes
OMNEX	A. Severinson	(604) 944-9247	No	Yes	Yes	No	No
SIERRA WIRELESS	N. Toms	(604) 668-7328	Yes	Yes	Yes	No	No
VISCOUNT	F. Jubany	(604) 327-9446	Yes	Yes	No	Yes	No
XINEX	P. Lancaster	(604) 526-1585	Yes	Yes	No	Yes	No
<u> </u>			<u> </u>			l	<u> </u>

LABORATORY	USED BY	TYPES OF TESTING
ACME Wash.	4 companies	all kind, all countries
Certelecom Ottawa	2 companies	all kind
CSA, Edmonton & Rexdale	5 companies	safety, CSA & UL
Dash, Straus & Goodhue Mass.	1 company	all kind
Electronic Test Centre Edmonton	3 companies	all kind
Spectrum Technology Seattle	2 companies	radio, emissions
Warnock Hersey Coquitlam	1 company	safety, CSA & ETL

TABLE 2 Laboratories Used by Interviewed Companies

The companies tend to use the same lab(s) repeatedly. All companies found that they received good assistance from the lab they use, including help to fix minor deficiencies.

One company used a US lab for approvals in all countries. All others who do non-Arnerican approvals go to lab(s) in the country for which they want certification.

A couple of companies made use of local consultants to assist them in identifying relevant standards and to get their products ready for testing. Messrs. Marz Neumeister, Brad Sullivan and Darcy Smith were mentioned. One company uses a pre-test service offered by MPR Teltech to check their "approval readiness". MPR possess the necessary facilities for FCC Part 15 type testing, but lack the official certification to allow measurements to be used in actual filings. At \$500 for a half day it may be a valuable resource for Vancouver companies.

Comments were made on the growing number of standards to be met. For example, Stentor and Bell Canada are now implementing their own compatibility and immunity testing, which get added to IC, CSA and others.

IC (former DOC) standards for radio equipment was commented on as being significantly more stringent than those required by agencies in any other countries, forcing additional engineering for the small Canadian market. Significantly greater harmonization in product approvals and spectrum usage between IC and FCC would be very beneficial.

IC's policy of regional autonomy, causing a different frequency assignment strategy in every local IC office, was also seen as a major hindrance in providing effective (legal) radio service in Canada.

CSA seemed to be the preferred lab for safety testing, both to CSA and UL rules. They were considered to be significantly less expensive than other labs. Labs in both Rexdale, ON, Edmonton, AB, and in Vancouver, BC were used. The Rexdale user probably went there due to old habits, and the good service received. Some companies thought that they got quicker response from the Edmonton lab than from Vancouver and thus the preference to go there. Edmonton's offices were seen as more oriented towards telecom equipment than the Vancouver office. All facilities were viewed as giving good service and as being co-operative.

UL was generally considered to be very bureaucratic and most people avoided them by having UL approvals done through CSA.

One company gets CSA and ETL (UL equivalent) testing done by a Coquitlam company called Warnock Hersey. Some other companies were considering using their services. Warnock Hersey is fairly new on the Vancouver scene.

One company has taken the approach of doing their own CSA/UL approval. Two reasons were given; one is that the equipment is large and difficult to move, the second is that they did not have to send the equipment away for a substantial amount of time during critical phases of the development. CSA has well documented procedure to help with the company approvals. Two different pieces of test equipment had to be rented to carry out the prescribed tests. Visits from a CSA inspector were done, and some retesting had been ordered, but all in all it was judged to have been a good approach and they were going to do it again on new equipment.

One company selling products in Japan claimed that they had got their CSA approvals recognized in Japan and they did not have to do any retesting to enter that market (they needed safety approval only). The CSA 950, UL 1950 and IEC 950 specifications are claimed to be virtually identical, greatly assisting the company in getting wide reaching approvals with minimum effort.

Two companies have approached Aprel but have not received quotations and did not pursue them further.

Companies dealing with Germany generally found specifications to be tight, but the process of approvals seemed well handled by the German labs they used.

One company commented that specifications in Spain were probably written to keep foreign companies out, doubting that any local company could meet the demands in the specifications.

Reference Appendix D, Laboratory Directory

Adoption of Standards:

The findings of both the survey and the case study illustrate the real nature of this topic. Exporting firms must either adopt the standards which prevail in the market of interest, or they do not have the opportunity to do business there.

However, in recent history, the context for this subject has been based upon ISO-900X classes of standards which, if adopted by Canadian industry, would maintain the ability of our domestic exporters to tap into existing and new markets in export countries.

As indicated by case study responses, 50% of respondents have achieved ISO9K certification, or expect to do so shortly.

The Canadian Government has taken some steps to apply these standards to their own purchases, to provide some impetus to the transition; this was reported in the case studies to be at least partially positive, and while there are many dissenters, the move is seen as somewhat beneficial.

Telecommunications product makers, the focus of this study, do not encounter difficulties as the result of failing to adopt any class of standards. In Canada, it is widely recognized that if a product is to be connected to the telephone network, it must comply with several types of standard. If it plugs into an electrical socket, it must comply with several standards. It follows naturally and logically that foreign countries extract the same types of tolls.

Definition of SME

The acronym is derived from the words Small to Medium Enterprise. In the reports generated by CTAC, and later issued by NGL Consulting, the definition embraces the 200 or so telecommunications product firms "smaller than Northern Telecom", and specifically names such firms as Mitel, SR Telecom, Gandalf, Glenayre and Newbridge as the more significant players in this category.

This definition is assumed throughout this document.

Managerial Awareness

As above, for the SME attempting to export telecommunications products, the issue is not awareness, but access to standards information.

However, this particular member of the telecomm standards lexicon of the '90s carries several connotations, each with a context based on a particular point of view:

 Senior managers of firms are not aware of the importance of standards, for if they were, they would be much more supportive of employee participation in standardsmaking bodies. This context is an important one with respect to export markets, and is valid, as demonstrated by the major telephone carriers and equipment makers trend toward the reduction in such participation. For example, the support of committee Chair activities has largely been withdrawn by Stentor and the BCE group.

The context has, however, been used as a platform for other positions. Canada's DOMESTIC standards-making bodies are declining in participation (largely, one would expect, from the need to accept some harmonization of our standards with ROTW) by all firms. SMEs rarely have been participants in any event. Another example of this phenomenon is CIGOS, which has a very valid mission at present, but which was also part of the "Protocol Wars", between ISO X.400 and the TCP/IP camps.

Senior managers of firms are not aware of various trends in standards-making, and could benefit greatly from knowledge of ISO9000 proliferation, the progress and potential impact of ETSI, and other developments.

This is a more relevant definition, in the eyes of the SME, since it does provide strategically valuable insight into the happenings elsewhere (and domestically, for government purchases).

Senior managers of SMEs are not aware of the developments taking place within standards-making bodies that could directly impact their specific products or product plans.

This context is understood to be that held by Industry Canada's Standards Program Office. The standards-making bodies involved include the various study groups, Joint Technical Committees, and others working in the areas of new or evolving technologies, where knowledge of the subject matter being studied, the positions of the respective participants, and the issues resisting resolution could be strategically important.

There is also the narrowly held view that access is only a problem to those very small firms with no experience in exporting. This view is firmly refuted by the case study findings that fully 50% of the more powerful SMEs in the country (Mitel, Newbridge, Marconi, Glenayre, for example) reported access difficulties.

The stated focus of Industry Canada's Telecommunications Sector Campaign, and the consequent focus of this study, is the export of telecommunications products by SMEs.

Managerial Awareness then, if this focus is honoured, embraces the latter two examples of context.

There are many internationally diverse committees in which Canadian representation is being provided, that are potentially important to Canadian SMEs, and that should benefit from the Sector Campaign. Except for a select group of individuals, the broad SME community in Canada is unaware of the scope or intent of such groups as CNO/CCIR or JTC-1.

This issue is explored in Section V, Action Plan portion of this report.

Service providers are those agencies rendering services in aid of exporting firms. These are broadly classed into governmental, Canada-domiciled, and foreign. The latter group could be collected into those rendering their services in the target market country, and those in, say, the U.K. or U.S.A., who provide services outside of the target country. There is no apparent reason to thus complicate the study, so this latter distinction will not be observed, except as the context dictates.

Government of Canada (standards-related) services theoretically available to domestic firms could be defined to include the following:

- participation in ITU and ISO standards-making
- provision of information, and sometimes documents, relating to standards applying to products exported into specific foreign markets (including Standards Council of Canada information service)
- in-country embassy and trade officials who can assist Canadian companies in doing business, selecting partners, obtaining data, etc.

A key question addressed by the case studies is the definition of the type of service that should be provided by the government. In order to define the possible services the following hypothesis was developed:

the role of government will be precisely defined as a support function.

Responses from companies were singular in their definition of the role of government as that of support only. Companies do not see the government involved in any role other than supporting the development of international standards by companies and in assisting companies to comply with international standards by helping to make this information available to the companies that require same.

An important continuing role is the support of Canadian participation in international standards-making bodies. The scope of this activity is well hidden from most SMEs, to whom acronyms such as "CNO/CCITT", and "JTC-1" are unfamiliar. This fact illustrates a potential impact on the Managerial Awareness and Action Plan sections of this document.

Companies expressed a number of views on the specific types of support services they would like to receive from the government. The primary role seen for the government was as a provider of information on existing standards. As stated earlier in the report companies have experienced the greatest difficulty defining which standards apply to which markets and products. Companies have no choice but to move quickly to address international markets due to the size of the domestic market for telecommunications equipment.

Domestic non-government service providers are largely testing laboratories which are resources who can assist with many aspects of information provision, product qualification (where accepted) and the various other processes associated with achieving product certification.

There is a large community of consultants with varying levels of credentials and qualifications, who can represent an extremely valuable role in planning and processing of certification steps.

Foreign agencies providing services include the major standards-making bodies (ISO, ITU, ANSI), a number of testing agencies who specialize in information provision and in (pertinent) certification testing, and a number of consulting firms who act as intermediaries in the evolving standards monitoring processes.

There are also those firms providing standards and regulatory information through newsletters and other publications. Some firms either stock, or provide other expedited access to standards documents.

Document translation into English (or French) from the prevailing language in the target country is supported (for the EC) by the British Standards Agency.

Electronic Information Services are provided domestically by the Standards Council of Canada (ISO, IEC). The International Telecommunications Union in Geneva supports information related to ITU and ETSI via their service, using a variety of access methods, which include the internet, MCI mail, telephone and others. The third major service is offered by Committee T1 of the American National Standards Institute (ANSI) in the United States.

The SCC "standard" service is limited to ISO and IEC standards. The ITU information base is accessible by virtually anyone, but many documents are available only in hardcopy form, for reasons of revenue preservation. Only members of specific study groups are able to access more than very cursory "in process" standards documents, thus limiting the effectiveness of the service to most firms. The ITU resource also is theoretically an access path to ETSI documents, but this pathway is of mixed performance success.

The ANSI/T1 resource provides dial-up and internet access to most documents (standards, meeting minutes, submissions to study groups), and also provides an archived list of ETSI documents. This latter data resource was used for the information studied in Appendix G, as part of the information cataloguing effort.

The "NAFTA" markets (the U.S. and Mexico) are quite accessible by Canadian SMEs. Except in Canada (ironically), standards are not generally used as barriers to trade. And, except for Mexico, which has historically been in "ITU" territory, and whose telephone system has been built using signalling and transmission schemes common to "ROTW" (the Rest Of The World; Canada and the U.S. are an island of home-grown conventions), not only is there a "plug and play" capability, the respective jurisdictions generally accept test results from any of many laboratories, including in-house ones. This strongly infers that service providers within Canada are capable of supporting exports to other NAFTA countries. The observations reported in the section on testing laboratories do not deny this capability, but certainly indicate many failures to demonstrate it.

The conclusion that must be reached from these observations is that there are many service providers, that the concept of providing services in exchange for fees is well established for this sector, albeit at rates spanning a broad range, and that the take-up of these services is not uniform across the SME telecomm industry base.

Needs versus Services

The material received from companies via both the case study process and the surveys indicates that there is a very important set of basic needs that require addressing. The needs are seen as somewhat generic in that there is not a wide range of needs defined from the information obtained.

However, there is a series of wide ranging services that are required to address these needs. The servicing of needs is for the most part directly a function of products and markets. Within the standards process these needs are addressed through the provision of information. Information sources are currently numerous as evidenced in earlier study findings. While these sources are not all mutually exclusive one from the other they tend to be market based and are influenced through continuance product development and standards development to cover the new products.

The problem is that in the information sources required to address all markets and all products are very large. The selecting of the relevant information that pertains to the key products and the key markets is a difficult one due to the size and the complexity of the information sources utilized.

The service providers are responsible for producing the most up-to-date information on the products and markets that are covered by the information source. This is a major task due to the degree of regulation that impacts on the marketplace. The complexity of the information source is exacerbated due to the continual innovation process that brings new technology and new products into the regulated marketplace.

Further compounding the above problems that the service providers are attempting to grapple with is the powerful movement towards globalization of the sector and the products therein. The companies supplying information for this assignment have stated it very concisely. The Canadian market is too small to provide a viable marketplace for high technology telecommunications products. Therefore Canadian producers as well as producers in many other countries are moving to export markets very quickly. In so doing these manufacturers are hoping to secure enough of a world market share that economies of scale can be generated in the production process.

If there is going to be the economies of scale achieved by the production entity it is critical that the products moving to all of the markets selected are the same products. this can only be achieved if products are sold in markets with automatic compliance with international standards that are consistent from market to market.

The gap defined here is that standards are not consistent from market to market and yet the manufacturer must produce for a share of the world market. Some companies seek to have new standards evolve in a consistent fashion from market to market and this addresses the economies of scale production problem. In some cases this strategy is

very workable and companies have proven that this is the case. However, there is a heavy time and dollar cost associated with this strategy and as such this option is not available to all companies involved with new products and new markets.

Another dimension of the above gap is that of existing standards. As companies increase production capacity and capability generally they are interested to move products into more markets. In so doing, firms must seek to find a balance between product modification to ensure compliance with the standards of the new market and the need for consistency in the production process that is going to provide for the benefits of economies of scale production.

Companies have addressed this aspect of the gap between service providers and needs by seeking markets that require minimal product adjustments in order to comply with the standards. This is a technical question in many instances as the information source containing the standards for the market in question may require a very detailed review. The company who is very familiar with the product it produces is in all likelihood not familiar with the information base, with the standards in place and requires assistance to bridge this gap. This assistance is not provided by the information provider who is involved full time with the maintenance of the database. Assistance must be obtained from a source that is familiar with the information base. This normally requires engagement of a professional intermediary of some sort and this gap solution strategy can be costly.

In summary, the difference between the needs of the companies and the services available from the information sources is that not all information sources are complimentary one of the other and the information must be tailored to the specific needs of the companies.

The specific problems identified are clearly,

- identification and access to standards documents, complicated by translation and interpretation of content
- information pertaining to the administrative and other local culture in destination countries, as it pertains to certification; some indication that the identification of potential resources who could assist in-country is a challenge
- costs associated with providing on-site company personnel participation in the process of certification testing (and waiting)
- preparation of both the company and the product for offshore penetration is lacking in many cases
- in-Canada resources to assist with offshore certification and other activities are either not available, or not identified to the average SME
- for North America, there is a gap in the ability of SMEs to locate and select testing labs which will deliver the desired result

advance intelligence of evolving standards is lacking in half of the "mature" firms reporting in the case studies, and one could easily infer that the proportion of smaller firms would show a much worse result.

the ability of SMEs to access the activities of already-sponsored Canadian participation in international standards-making activities is negligible

Impact of Closing the Gap

Globalization has recently been demonstrated as the optimal trade strategy. The elimination of the above gaps would help to move Canadian telecommunication equipment manufacturers onto more equal ground in the global trade situation.

The most often mentioned barrier to the penetration of export markets was delay, as shown in the case study returns. Industry experts have assessed the overall impact of a six month delay in product introduction at 30% to 50% of cumulative gross sales of the product. It is obvious that those countries employing standards and certification as barriers to imports are aware of this fact; this in turn provides a basis for many of the analyses attempted, and for those still to be addressed in future programs.

For each of the difficulties outlined in the preceding section, the consequent impact of possible remedies is discussed.

identification and access to standards documents, complicated by translation and interpretation of content

Each firm wishing to export products must individually search out applicable documents governing each product they wish to export to each country. Each such document must be translated into English or French by an agency or expert who is sufficiently familiar with the subtleties of the interpretation of the technical language to avoid serious errors; this latter qualification applies with or without language translation. The internal costs to a firm to seek out and procure these documents is estimated at \$1,000 per product per country for an experienced firm. Anecdotal reports indicate that a NEW exporter could easily expend 2-3 person-months in this phase alone. The interpretive problems are assumed to result in a 10% rate of certification failure, based upon case study findings and undocumented interviews with participants.

Assuming that 100 firms each address 5 new product/market ventures per year, the direct cost to these firms exceeds \$500,000 per year. If a product certification carries an average cost of \$10,000, the cost to industry of the failed 10% is another \$500.000. Document translations are never inexpensive - there are services offered in the U.K. (into English) that are unknown to many SMEs, who may incur an unknown penalty in pursuing other routes.

It is estimated that up to \$1 million per year could be saved by Canadian SMEs, were there a central source for the above information.

The basis for the above projections of costs and savings is the population of 200+ firms, the knowledge that just one of these firms pursued more than 20 product/ country certifications in 1993, and the knowledge that typical loaded labour rates for typical technical personnel in this industry average over \$300 per day.

information pertaining to the administrative and other local culture in destination countries, as it pertains to certification; some indication that the identification of potential resources who could assist in-country is a challenge

Experience is the only apparent means of acquiring the knowledge of process that might mitigate the delays and other penalties inherent in the path to product certification. Generally, this experience is held captive by the sponsoring firm. All of the mature firms involved in the case studies placed a high value on in-country intermediaries, who were divided among clients, distributors and consultants. While companies will choose their clients and distributors according to their own commercial opportunity analysis, some sensitivity exists in the area of consultant expertise. No attempt was made to place a value on this particular factor, but it is obviously a candidate for further analysis.

costs associated with providing on-site company personnel participation in the process of certification testing (and waiting).

The bulk of the costs of certification were assumed to be salaries, travel and lodging for company employees participating in the certification process. All of the case study respondents cited employees as the most valuable contributors to the process. If we assume, again, 500 new product/country certifications per year, at an average cost of \$10,000, the total expenditure of the domestic industry will likely exceed \$5 million per year. [One firm interviewed expends more than \$250,000 per year on salary, travel and lodging for certifications of a limited product line; this figure is more than 1% of the firm's gross worldwide sales.] This adds credence to the suggested government roles, as suggested by some case study respondents, that a program to offset these costs be supported.

The impact of any direct cost-offsets would be felt directly by the industry; the timing of such offsets would be most beneficial if it were coincident with the expenditures by the firms.

preparation of both the company and the product for offshore penetration is lacking in many cases

No firm data were available to allow an estimate of the costs of this presumed lack of preparation, the information being largely anecdotal and subjective. However, as recommended by Patton & Associates (Appendix E), a checklist approach to preparation of equipment and personnel does offer some promise. Were a service offered to SMEs which clearly identified the broad spectrum of preparatory steps and hazards associated with each destination market, the costs of preparation and failure would likely be decreased dramatically.

In-Canada resources to assist with offshore certification and other activities are either not available, or not identified to the average SME In an attempt to rationalize this statement with the presence of under-utilized knowledgeable Canadian professionals, the critical piece of information turns out to be surprise on the part of the companies that costs and delays are so extreme. It follows naturally from this fact, that if firms knew in advance what costs would be, they would be more aggressive in attempting to reduce these costs, and the use of accessible consultants would likely increase. [There is also the propensity of company employees to under-estimate or understate the costs associated with standards and certification, particularly on items which have exceeded their budgets, further aggravating the situation.]

This category of difficulties is possibly best addressed as part of the preparation challenge above.

For North America, there is a gap in the ability of SMEs to locate and select testing labs who will deliver the desired result

The problems cited by both survey and case study participants include not only information gaps, but large disparities in costs. These disparities span not only service and fee dissimilarities, but costs of preparation and attendance during testing. Particularly for the beginning exporter, there are many errors which can be made, any of which can result in many months of delay in product introduction, and in many thousands of dollars in direct and salary costs.

While the costs of these difficulties have not been estimated, there appears to be an opportunity to reduce them drastically through the methods presenting themselves in pursuit of the previous two challenges above.

Advance intelligence of evolving standards is lacking in half of the "mature" firms reporting in the case studies, and one could easily infer that the proportion of smaller firms would show a much worse result.

No valuation of this gap or its closure was attempted. The category is "strategic" in nature, and likely to not show any effect for several years after any information is obtained. Of equal concern to firms is the transition of common carriers to an unregulated status; each country's conditions and pace are different, and opportunities for not only sales, but equity frequently arise from the latter.

The provision of advance intelligence, while largely related to standards, is considered to be best categorized in the "Strategic Information" portion of the Telecommunications Sector Campaign.

The ability of SMEs to access the activities of already-sponsored Canadian participation in international standards-making activities is negligible

Tempering the statements above with respect to advance information on evolving standards, is the fact that there appear to be many government and private personnel engaged in various international standards-making bodies. An Industry Canada manager

was heard to state that there does not appear to be a centralized list of people, companies, agencies or committees involved. CNO/ITU thrusts are presumably known, but their reach to SMEs is negligible. Many ISO and Joint Technical Committees have Canadian participants, but once again, their reach to SMEs is minuscule.

The cost of this failure to communicate with the SME community is not estimated in this study, but closure of this information gap would clearly be of great benefit to these SMEs.

The Gap, Recommendations and the Role of National Wireless

Identification and access to standards documents, complicated by translation and interpretation of content

Recommendation:

A common repository for information which would allow Canadian SMEs to easily and inexpensively determine which standards apply to virtually any type of telecommunications product, and the means to cross-reference and maintain current, the contents of the repository. Additionally, the sources and costs for each document should be provided, and subsidiary information relating to document translation and/or interpretation resources should be provided.

National Wireless Role:

NWCRF believe they are capable of playing a major role in the planning, building and operation of such a service, in cooperation with Industry Canada and the various departments and services currently being supported by them.

Advance information upon which SMEs may prepare their products, their relationships with domestic and in-country intermediaries, their certification budgets and personnel allotments, and their schedules are lacking

Recommendation:

A catalog, a tutorial and a series of ongoing seminars, containing both generic and market specific information on preparation, administrative hurdles, technical factors, and intermediary use and provision. This set of resources would contain not only currently available official publications, but the summary of experiences of firms proceeding through the compliance and certification processes. If appropriate, these items could be divided into market-specific, and/or product family specific versions, to reduce the amount of information to be digested by participants.

National Wireless Role:

There are two strategies which would be employed. Firms such as CCL of Utah, and Patton & Associates, already provide packaged seminars and consultative services for some of the above items. Additionally, there may be Canadian testing laboratories or other agencies who have already developed materials which could contribute to closing this gap. The strategy for these existing services would be to contract delivery of the appropriate documents or presentations to these organizations, or perhaps license the material for delivery directly.

The second strategy addresses the more detailed information which may be required in a specific case, where assistance in locating domestic and in-country intermediaries could be required, on a specific contract basis. Both of these strategies are felt to be within the mandate and the capability of National Wireless to undertake.

Information pertaining to the administrative and other local culture in destination countries, as it pertains to certification appears to be obtained only through direct experience by each firm

Recommendation:

Reduce the duplication of this "learning curve" through not only the information provision strategies outlined in the previous item, but provide a means of acquiring and disseminating the benefits of the experience gained by individual companies undergoing certification processes, either by direct contributions of information by the companies, or by increasing the pool of knowledge available through the consulting community. This latter strategy is dependent upon some means of increasing the awareness regarding, and the use of, such existing consultants by the SME community.

A two stage process, then, is suggested. In stage one, the above topic which proposes an information program to more adequately inform SMEs of the problems to be encountered, would clearly identify the need for assistance in foreign market entry. A logical spin-off of this task would identify persons and firms able to render this assistance. The increased use of these would lead to the desired increased experience.

National Wireless Role:

There are two distinct roles for an organization such as NWCRF. One of these is to maintain, if the information service in the first item of this section is to be provided, files of data on country-specific "lore" relating to establishing a presence there. This information would also reference resources known to be knowledgeable in a given product/market area. Both types of information would be made available to SMEs under the rules of access that may be put into place.

There is no inference that National Wireless would provide personnel directly, although the possibility of doing so under government or other contract is open for discussion.

 Costs associated with providing on-site company personnel participation in the process of certification testing (and waiting) are excessive and unexpected in many cases

Recommendation:

This barrier to exports impacts the smaller firms more heavily than the larger ones, and carries its greatest penalty during a firm's initial entry into the export arena. Therefore, some means of offsetting these costs that can be delivered directly to the firm in a timely fashion is desired. Direct subsidies for travel and lodging may not be easily implemented in the increasingly open trade environments of the '90s. However, there appears to be a definite correlation between a firm's initial sorties into exporting, and their need for consultative assistance in preparation for this step.

The recommendation, therefore, is for government to provide funding for consulting services related to export and certification preparation, with a bias toward new exporters, or at least new destination markets. This funding could be administered by non-profit entities, as initially proposed for other programs, such as the Management of Software Development item identified in the Sector Campaign documents.

National Wireless Role:

National Wireless are both mandated for and capable of the administration of such a program on behalf of Industry Canada, based upon the organization's role under the Technical Outreach Program, and the consequent reach to industry, and inhouse understanding of the processes involved.

- For North America, there is a gap in the ability of SMEs to locate and select testing labs who will deliver the desired result
- For offshore certification, there is a large gap due to the fact that Canadian testing laboratories are not recognized by many destination market certification agencies.

Recommendation:

Undertake a program to more accurately assess both the scope and depth of each testing facility's offerings. Essential to the process are two further steps, the compilation of firms who have previously used each facility's services, so that inquiring SMEs may directly receive the benefit of these firms' experiences, and the ongoing maintenance of these data, to reflect the incremental increases in experience by each firm, and possible changes in strategy by them.

National Wireless Role:

A study to assess the capabilities of each test laboratory is felt to be partially within the mandate of National Wireless, through our Technical Outreach Program objectives. Assistance in defining and perhaps administering such a study contract would be a minimum role that Wireless would wish to play.

The ongoing maintenance of laboratory capabilities and users would fit closely into an information system providing other strategic standards/certification information to SMEs, as indicated throughout this Section, and would be sought by National Wireless.

Advance intelligence on evolving standards is lacking, as is that on regulatory structure changes in many export markets

Recommendation:

There are three obvious pathways by which such information may be obtained and disseminated:

- Participants in standards-making bodies, as in the last item in this Section, represent a promising source of strategically important information. There is no means in place to collect and disseminate same. Earlier suggestions put forward in various documents from Dr. Denis Hall, and by the Standards Council and other bodies, have suggested means of obtaining reports from these individuals or companies. Specifically, an inventory of all participants in such bodies is a mandatory first step. Once that is complete, we recommend that this information be presented to the SME community for analysis, so that a determination may be made of the potential value of employing this method of information access. Finally, a workable strategy should be sought, in consultation with both the SME community and those organizations, such as National Wireless, who may be able to assist in the access and dissemination of tasks.
- Government officials abroad may be in a position to garner important data on at least regulatory evolution in various countries, as part of the Strategic Information Program under the Sector Campaign. A means to collect, collate and disseminate same is required. The recommendation is to proceed with this program, but to do so in consultation with industry and associated organizations, to assist with definitions of information and access thereto.
- Existing and pending electronic information services offer varying degrees of currency and detail regarding topics under discussion, and in some cases, even proposals and meeting minutes covering current topics. Specific agreements with each of the organizations (including Standards Council of Canada, the ITU, ANSI Committee T1, possibly ETSI) must be reached with respect to copyright, confidentiality, and fees. This would be a first step.

The second recommendation follows on the successful catalog exercise undertaken under this contract, and would, given the above permissions, expand the scope of the information catalog to embrace all of the agreeing organizations' data, and to further enhance the structure of this information for more targeted retrieval. The obvious third recommendation is to structure a service which would actually make the data retrieval function available to SMEs, for a fee, and possibly on an international basis, if feasible. This last item is offered as a topic for further discussion and study.

National Wireless Role:

As implied above, National Wireless propose to undertake programs to gather and deliver strategic information made available by participants in

international standards-making bodies. This may be multi-faceted, as some parts of this have been proposed to be undertaken by the Standards Council of Canada. National Wireless would propose to combine such information with that obtained from sources not easily accessed by SCC, for single-source packaging and delivery to SMEs.

With respect to government participation in the gathering of strategic information, National Wireless foresees a valuable role in assisting government planners with the definition and categorization of information and its sources, at the outset, but more importantly, in providing a dissemination mechanism to the telecommunications SME community. It is felt important to emphasize the value of a single channel through which such information can pass, to avoid duplication, to effect cross-referencing, and to more tightly target the potential recipients thereof.

The third task, the operation of a centralized information retrieval and extraction service which employs existing electronic information services for source data, was earlier proposed by National Wireless, and is felt to be of increasing potential value to the SME community, based upon the results of this study.

There is an unknown, but significant level of participation in international standards-making bodies by Canadian nationals, but SMEs have no means of gaining any known benefit from this participation, much of which is funded by government programs.

This item is covered in the above sections.

Managerial Awareness

The following key points were developed in Section II:

- Senior managers of SMEs are very aware of the importance of standards to their business, and this fact, supported by the findings of this study, appears to render invalid the definition of the Managerial Awareness thrust of the Telecommunications Sector Campaign.
- There are admitted gaps in the knowledge of SMEs with respect to standards evolution, and there was no recognition of the roles of such government sponsored activities as CNO/ITU shown by case study participants.
- Managers of smaller SMEs are unaware of the real costs and obstacles in the way of achieving product certification in foreign markets.

These findings indicate a more appropriate focus for the effort and funds originally identified for this activity in the Sector Campaign.

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Recommendations:

The first recommendation would allocate Managerial Awareness program funds toward the action plan identified here, with a focus on educating SMEs in the complexities of foreign certification of products.

The second recommendation places a new item into the Sector Campaign "Strategic Information" thrust, which must be some means to disseminate to SMEs the advance information available to federally funded standards-making participants.

National Wireless Role:

If this Action Plan is approved, National Wireless propose to coordinate and arrange for delivery of the service in the first recommendation above, and to assist Industry Canada in defining a method of accomplishing the second recommendation, and eventually performing the dissemination.

The above role appears obvious, given the position of Wireless to be the single focus for SME-oriented Standards Support programs in Canada.

Access to Standards Information:

The case studies showed that even seasoned exporters experience difficulty, on a continuing basis, in identifying and acquiring standards documents. While generally firms did not see availability of these documents as a deliberate "barrier" to trade, they did experience problems.

There are several strategies proposed to handle the three basic problems identified:

- Database of standards document facts providing cross-referenced keyword data, sources of documents, costs, etc.
- Associated database of "experts" capable of assisting with the interpretation of these documents, both in Canada and abroad; the latter would be assumed to be capable of assisting firms with "administrative" issues in the target country.
- Sources of translation services, or translated documents, referenced above, that could be used by SMEs working in either official language.

Recommendation:

The provision of an information service which includes the above-listed data, and which supports the sourcing, maintenance and dissemination-for-fee of extracts therefrom is recommended.

A fundamental concept of this service would dictate that it be "Need-driven" based upon industry requirements. [By contrast, the existing SCC information base is

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driven by that organization's affiliations with ISO, IEC and CENELEC, and there has historically been no mandate to include ITU, ETSI, ANSI/T1 or other agencies' information in their service.]

A second concept assumes that some significant level of operating costs can be derived from fees charged for many of the services. Some reservations exist with respect to services which may have a significant impact on a sector-wide basis, but for which individual SMEs are unlikely to pay a representative fee. Smaller SMEs, for example, should be exposed to longer-lead time information on evolving standards, but are unlikely to equate the value received to current expenditures for the service.

The exercise undertaken within this study to assess the viability and usefulness of a keyword-based information retrieval method would be used as a model for this service. It is assumed that conventional relational database tools can be implemented to support the remaining functions described above.

National Wireless Role:

National Wireless has demonstrated the feasibility of the approach, the ability to structure and model this information service, and has the mandate and focus upon the telecommunications SME clientele to accurately target the service to the desired client SMEs.

National Wireless then, as the single focal point for the Telecomm Standards Support of SMEs, can deliver this set of VALUE-ADDED and individually tailored services in the most appropriate form.

Action Plan

In August of 1993, National Wireless circulated within Industry Canada and CTAC, a document describing a Standards Support Program, to be undertaken by Wireless and to be funded under the Telecommunications Sector Campaign.

The findings of the survey and the case study do not materially change the elements of this proposal.

There has been some evolution in information services, including a pilot service sponsored by TSACC, and there have been a number of additional resources identified which may be used in acquiring information for use by SMEs.

Canadian SMEs were assumed to have a set of basic needs associated with the attainment of product certification in target countries. These assumed needs were presented to an experienced segment of the SME community as questions related to hypotheses to be tested for correlation with these needs.

Responses to these questions verified the vast majority of these assumptions and hypotheses, and thus supported the contentions advanced in the August, 1993 proposal. Given that no major failures of these hypotheses were encountered, the validity of the objectives of that proposal stands.

Tactical Changes:

There have, as suggested above, been some advances in the provision of data by various service providers. The task identified to evaluate the form and contents of these various data sources would require modification to capitalize on these new developments.

The difficulties experienced by SMEs in various markets have been localized to Europe and Australia as the most serious problem areas, allowing more time-sensitive attention to be paid these critical markets.

The level of appreciation of certification costs by junior SMEs is lower than anticipated, and a series of materials and seminars is indicated to close this gap. As a consequence of this educational process, it is anticipated that SMEs would be better able to both appreciate costs to be encountered, and to define and price value-added services crafted to assist them in improved costs and response times.

The level of difficulty experienced by the more seasoned respondents to the case study was higher than anticipated, suggesting that value-added services capable of attracting participation by these firms may also be larger than originally thought.

A strong desire was evidenced for broader government support of SME certification expenses in foreign markets. Given free trade pressures, an alternative program is proposed, wherein organizations like Wireless could be the conduit through which government support of Preparation steps could be directed to consultants. This would bypass potential difficulties with "export subsidies".

The breadth of some of the tasks defined in that earlier proposal would benefit from some additional funding allocations, although a thorough analysis of the effects of the passage of 9 months or more since the original estimates, has not been done.

Conclusion:

This study clearly demonstrates the many issues facing SME as they prepare their product for sale:

- Identification and Access to Standards documents
- Advance information to prepare products and relationships
- Administrative and local culture information as it pertains to certification
- High costs of providing on site personnel to assist in certification testing
- The Gap in the ability of SMEs to locate and select testing labs
- Lack of recognition of Canadian testing laboratories by foreign agencies
- Advance intelligence on evolving standards.

The study has supported the need for intermediaries to assist companies in meeting and solving many of these challenges.

National Wireless, through the organization's unique position as both a focal point for the Telecomm SME Community and as a demonstrated source of knowledge and experience in analyzing the standards issues presented, is the ideal organization to formulate and deliver the services defined in this document.

The Telecommunications Sector Campaign seeks to provide solutions to these needs through the provisioning of specific services available to SMEs and the original submission of National Wireless to implement that portion of the Telecommunications Sector Campaign submitted in August of 1993 remains as a valid proposal to address the solutions.

These needs form the basis for the offering of services to the SMEs that may be a profitable venture.

The National Wireless Foundation strongly urges immediate action on the part of Industry Canada to implement the recommendations outlined in this and in the earlier Wireless Standards support documents.

APPENDIX A

Questionnaire Copies

NWCRF Telecom Standards

Mini Survey

In an effort to prioritize services to be offered under National Wireless' proposed Telecomm Standards Support Program, we would appreciate receiving input from product designers and producers on the following subjects:

- 1. What are the types of issues you are concerned about regarding <u>existing</u> Telecomm Standards in Export Markets?
 - ____ determining which standards apply
 - _____ obtaining copies of standards documents
 - _____ finding qualified labs-which can certify to existing standards
 - _____ information on other requirements for entry to a new export market (other than standards)
 - _____ no issues of concern relating to existing standards
 - ____ Other issues (specify)___
- 2. Has access to information on existing Telecomm Standards been a barrier to entering new export markets?
 - ____Yes
 - ____ No 🕙
- 3. Please identify the <u>ONE</u> organization your company uses most frequently for information on Telecomm Standards affecting Export Markets.
 - ____ TSACC
 - ____ SCC
 - ____ ITU (CCITT, CCIR)
 - ____ CNO/ITU
 - ____ ANSI/TI

4. Please rank the services provided by that organization.

	Excellent				Poor
Timeliness of Responses	1	2	3	4	5
Accuracy of Information	1	2	3	4	5
Available Interpretation of Standards	1	2	3	4	5

5. What are the most significant issues of concern in the establishment of **NEW STANDARDS** and the evolution of existing Standards in the Telecomm area?

- _____ identifying which organizations are working on particular standards
- ____ dedicating internal resources to participation in standard formulation
- _____ defining the commercial link to these activities focusing on technical standard formulation
- _____ securing technical advice to assist in standards formulation
- minimal understanding by senior corporate management regarding the importance of new standards formulation
- 6. What should the role of government be in the formulation and dissemination of Telecomm Standards in support of Canadian exporters?

The following questions are designed to identify the characteristics of your organization for the purposes of grouping responses with those of comparable companies.

- 1. What is the size of your company based on last year's sales?
 - less than \$1 million
 - _____ \$1 million \$2.5 million 👘 🚊
 - \$2.5 million \$5 million
 - _____ \$5 million \$7.5 million
 - \$7.5 million \$10 million
 - ____ Over \$10 million
- 2. Where is the head office of your company located?
 - ____ Eastern region (Maritimes)
 - Central region (Quebec & Ontario)
 - Western region (Manitoba, Saskatchewan & Alberta)
 - ____ Pacific region (British Columbia)
 - ____ Foreign country _____
- 3. How many full-time employees are currently on staff in Canada?
 - ____ less than 50
 - ____ 51 100
 - ____ 101 500
 - ____ more than 500

4. What are the product groups that are of interest to your firm?

- Radio/RF related
- ____ Telephony/Voice Communications
- Computer or Datacomm Equipment

5. Please rank the export markets that are important to your firm.

- ____ United States
- ____Japan

____ Other Asia ______

- ____ Mexico/Latin America
- ____ Europe
- ____ Other _____

PLEASE FAX or MAIL your Response to:

NWCRF, #450 - 1122 Mainland Street Vancouver, BC V6B 5L1 Fax: (604) 687-7563 / Tel: (604) 687-7644

(Optional):

Company Name

Contact

Phone ____

APPENDIX B

Case Study Form and Response Summary

Appendix B - Case Study

NATIONAL WIRELESS - TELECOMM STANDARDS CASE STUDY

1.	Introduction:

1.1 **Company Profile:**

Approximate Gross Annual Sales:

Head	Office	Location:
------	--------	-----------

Full Time Employees in Canada:

Number of years of significant export activity:

Product Groupings:

Radio / RF Telephony / Voice Computer / Datacomm

Export Markets (Please rank...)

U.S.A.

- Japan
- Other Asia
- Mexico / Latin America
- Europe
- Other

Which standards required by export target markets have the most impact on your company's activities?

- Network Compatibility (voltages, signal levels etc.) Interworking Compatibility (ITU, for example) Health and Safety (IEC, for example) Product / Quality / Design (ISO 900X, for example)
- Other

Does the company have a formal QA program? Does the company have any ISO900X certifications? Is the company a member of CSA's Quality Institute?

1.2 For EXISTING Telecomm Standards In EXPORT Markets, which of the following do you consider to represent significant challenges?

- determining which standards apply
- obtaining copies of appropriate standards documents
- accessing qualified labs to conduct certification testing identifying "other" requirements to entry into new export markets other issues not listed above:

2.0 Export Standards Challenges

2.1 What Happened?

The objective of this section is to document specific experiences in attempting to gain access to export markets, in order to identify and illustrate areas which could benefit from government or other support programs.

Please outline a typical, or a particularly trying example:

Which of the following personnel were involved?

Senior Management

- Technical
- Marketing
 - Number of people within the organization routinely deal with standards issues?

2.2 Information Sources:

Which organization or agency was used in the identification and procurement of the necessary standards documents?

Was it possible, using the same source, to identify and make arrangements for certification testing? Comments:

Did you encounter, or are you now aware of any centralized agency (ETSI, for example, in Europe) through whom information governing several countries could be obtained?

In the case of such an organization, do you feel that their activities help or hinder the process of gaining approval in several countries within such a trading bloc?

2.3 Information Access and Relevance:

Outline any particular difficulties encountered in accessing the necessary standards or compliance information

Were there problems associated with:

Document translation? Interpretation of contents? Adapting for compliance?

Were any exemptions from specific standards requirements offered, sought, granted? Explain:

Was an outside firm or consultant used to assist with procurement, interpretation, compliance or testing?

2.4 **Barriers Encountered:**

Outline difficulties experienced with the testing, acceptance and certification processes:

Have you encountered problems with any non-technical issues that impede product testing and certification for sale? Comment:

Is it necessary or beneficial to make use of "strategic partnerships" in target countries to assist with the compliance / certification processes?

Do the capabilities of accessible testing laboratories present any problems to your activities?

Is the elapsed time required to effect compliance a major problem?

Describe YOUR perception of recent trends in the above areas; getting better? Worse?

2.5 **Costing Information:**

Including internal effort, contract services, travel, fees and other costs, what is your estimate of the costs associated with standards compliance, for a "typical" product?

\$ \$	Network Compatibility (voltages, signal levels etc.) Interworking Compatibility (ITU, for example) Health and Safety (IEC, for example)
\$ \$	Product / Quality / Design (ISO 900X, for example) Other
\$	Total

2.6 Additional Issues:

The "CULTURE" governing approvals in many countries, even within trading blocs such as the EC, can provide challenges unique to a given country. On a scale of 1-10, please rate the importance of each of the following factors in gaining equipment certification:

- In-country assistance with "administrative" process
- In-country technical assistance to support testing processes
- Company employee present during testing Other factors (for example, the ability to speedily correct problems encountered, to avoid being bumped to the back of the waiting list)

Are there prevailing standards in Canada governing the products exported?

Are these compatible with those in force in your export markets?

Are you aware of any Canadian Government agencies or individuals who might influence the interpretation or application of, or exemptions from, prevailing standards in your target markets?

New and Evolving Standards:

Strategic planning information can sometimes be extracted from analysis of ongoing standards development. Regulatory changes are also having a profound effect on the deployment of newer technologies and products, and the emergence of agencies such as ETSI promises to introduce new challenges to the exporter.

3.1 Domestic Standards:

3.0

Is the move toward harmonization of Canadian telecomm and safety standards with others providing any benefit to your company's efforts?

Which of the following limit the effectiveness of introducing new products in Canada before they are taken to export markets:

- Regulatory delays
- Delays in adopting standards
- Adoption of unique, or incompatible standards
- None of the above

Comments:

Using the logic that it will assist Canadian manufacturers of telecomm and other infotech products in addressing foreign markets, several government agencies have begun to demand ISO9XXX compliance, among others. Is this a good strategy? _____ What, if any, additional standards should be applied to such purchases?

3.2 European and other Export Standards:

European Community countries are making progress toward a harmonized set of telecomm standards. Please use % figures to describe the present and 2-year projections to indicate YOUR perception of how effective this will be, in the context of gaining entry into additional countries in the bloc:

	Present	2-years
Health / Safety Telecomm Interworking		
Network Compatibility		
Product / Quality		
Other		

Do you agree with the observation that standards are used by many countries as a non-taniff barner to imports? Which countries offer the most formidable barners, through the use of this method of limiting competition?

For Europe in particular, and export markets in general, how effective do you consider your advance information on changing standards to be?

Are you aware of any organization, government-sponsored or other, who can provide the necessary advance strategic knowledge?

Summary:

What government action, what organizations, what other activities are desirable in order to ease the problems currently associated with standards compliance in export markets?

Are there changes that you would recommend be made in the Canadian telecomm standards-making process?

In terms of overcoming export compliance challenges, which are the most important sources of expertise and advice?

Employee experience and kno	wiedge
 Governent organizations	-
 Commercial organizations	
 In-country alliances	
 Other	

If the Canadian government were to introduce a program to assist your industry with standards and compliance problem-solving:

What services should be made available?

Which ministry, if government-operated, would logically provide these services?

Do industry associations make attractive candidates to deliver these services?

Should these s	ervices be made available electronically	/?	With local or provincial deployment
points?	Or from a centralized national base?		ž

Other Comments:

Thank you for taking the time to assist us in gathering this information. Please complete the following section for our records. No information contained in this form will be disclosed in a form identifying the information provider.

Company Name: _____ Person: ______ Phone: _____ Fax: ____ Date: ______

> National Wireless #450, 1122 Mainland Street, Vancouver, B.C. V6B 5L1 Ph: 604 687 7644 Fax: 604 687 7563

4.0

Case Study Summary:

Background:

The objective of this task was to identify export problems related to standards and certification, and seek solutions to them.

The original strategy chosen to do this was a "pilot" program, in which SMEs would be invited to submit requests for assistance in solving current and outstanding problems being encountered by them.

When the overall program eventually received final approval to proceed, however, it was apparent that very few firms were in that position, and that little or no data on either problems or solutions were likely to result.

Another document, the "mini survey", was sent to approximately 500 firms in the west, Quebec and the mantimes; the results of this are summarized elsewhere, but the important point is that no significant demand for this "pilot" service was seen to exist during the December, 1993 polling period.

As an alternative strategy, a number of the more seasoned, exporting SMEs were approached with requests for a wide range of specific details on their experiences in broaching export standards / certification problems. 10 "quality" responses were received, primarily from the western region and the Ottawa area. (Mitel, Gandalf, Newbridge, Pika, Marconi, Calian/Skywave, Glenayre, DBA, Norsat and Novatel responded; NT were not approached, while SR Telecom, SED/Calian, Nexus, Spilsbury/RACE, Develcon and a number of others were either unable to respond due to workload or personnel travel, or felt that they had no information of significance.)

The above response was considered very good on the basis of representation of the mainstream of SME "mature" exporters, and given that experience with both problems and solutions was desired.

* Telecomm products (as opposed to software or services) was and is the focus of all parts of this project; this is an important qualifier when considering the above results. The above companies represent \$2 billion or more in annual sales, most of it exports, and in terms of "non-NT" product suppliers, a very large proportion of the total Canadian output. It is tempting to draw negative conclusions of the sample size relative to industry lists such as Evert Communications' "Export-Capable Telecommunications Suppliers", which lists several hundred firms. More detailed analysis of the latter, however, reveals that the majority of those listed firms are NOT part of the telecomm products family at all. The reader is also directed to the NGL profile of the industry as done in 1990(?).

Summary of Results:

Product Categories - RF/Radio, Telephony/Voice, Computer/Data. Results: 4,8,4.

- Geographic Markets US most important to 6 respondents and mentioned by virtually all, while Asia and Europe are next most popular destinations. Mexico is a significant market, while Japan, Australia and African nations received less attention.
- Standards Type Network Compatibility was mentioned by all but one firm; the next most important area was "product" related, like ISO9000. Interworking and Health/Safety standards were mentioned by less than half of the respondents.

Quality Programs - All firms have formal QA programs in place, while more than half are already ISO9000 certified, or expect to be shortly.

Standards Issues - The most burning issues are the identification of prevailing standards, for a given product in a given marketplace, and the accessing of suitable laboratory facilities to perform testing. 5 of the firms noted problems with obtaining copies of standards documents, while a significant 4 identified "Other Factors" as being problems. While not identified in the written answers, many reported falling victim to unwritten procedural pitfalls, such as a 7-day re-submission deadline on products failing some certification testing procedure; expiry of this deadline caused one firm to be bumped to the back of the (1-year) queue for retesting. Europe and Australia are thought to be the worst offenders.

Costs of certification, delays in scheduling and national variants of presumably "uniform" standards were cited by many as being problematic.

Specific Problems -

No product-specific pattern appears to be present; most of the reported "stories" appear to reflect autocratic or cavalier treatment by approval agencies, taking the form of delays, obstructions and misinterpretations. In one case, no information on the existing network equipment or specifications (for interworking) was available, and in another, no standards had yet been published in the product area being dealt with; the latter report is somewhat suspect.

From 3 to 10 people routinely deal with standards-related issues in the reporting Personnel Involved firms; these are generally technical personnel, but frequently include marketing and senior management persons. In-country PTTs or certification agencies provided the majority of documents, while Document Sourcing -ITU, ETSI and other were also used by some. The agency providing the standards documents was also responsible for Testing Agency conducting or specifying the testing in only 3 of the reported cases. 4 firms mentioned some benefit of inter-country standards activity (all ETSI); all Trading Bloc Effect reported incomplete recognition throughout the trading bloc 6 firms noted language translation as a problem in using a given national standard Document Problems document. 6 firms also noted "Interpretation" of the document as being a problem, while 5 firms reported "adapting of product" as an area of difficulty. Consultants were noted by 3 firms; testing agencies by one, distributors by one, suppliers by one, and the PTT by one, as sources of help within the target country. In-country Assistance -Non-Technical Barriers -Delays, test equipment, costs, language and document interpretation were all mentioned by one firm (this was a poorly worded question, and specific problems are more thoroughly covered in other sections) Value of Local Help -Unanimously necessary Lab Access Problems -Only 2 firms mentioned delays in access as a problem Compliance Effort -4 firms mentioned the elapsed time to comply with test recommendations as a problem; however, since bureaucratic delay is mentioned by all, it is more likely that this is the real problem. Trends -4 firms believe that the certification process is getting better, while one believes that it is eroding. 4 others report no change or mixed signals in the process. In-Country Problems -Assistance with Administrative processes was considered an "8" (on a scale of 10) by the average company, as was the value of having employees in-country during the testing processes. In-country technical consultants rated just 5.5 with the respondents, with only 2 of them rating it as 8 or better. Canadian Standards -Were both applicable and of value in meeting foreign requirements in the opinion of only 3 firms, and only "partially" with those. Canadian Government -Has not been considered as a resource in any attempts to achieve waivers or exemptions in any certification procedure. Canadian Standards -6 firms objected to Canada's UNIQUE standards as being barriers to Canadian firms' success; Comments ranged from "Export Now" to "proprietary standards are bad" to "Canadian Standards are barriers to Canadian companies" ISO 9000 Purchases -Three firms agree with government requirements for ISO9K compliance by vendor firms; three others rated the policy as "all such requirements are bad" or questionable. Two firms suggested that various CSA standards should be added. Worst Export Barriers -Individual EC countries, or the EC in general were mentioned by 7 firms, India by one, Japan by one, and Canada by one, as above. Advance Intelligence -Five firms consider their knowledge of advance work on standards to be good, another 5 poor to fair. No government agency was identified as a source of such strategic information. Government Action -Four firms desire adoption of global standards in Canada as a first priority - one of these suggests participation in international standards-making. Translated documents (into English?), subsidized foreign testing and certification costs, and the expedited development of domestic knowledge of offshore standards were all mentioned by one firm. Domestic Standards -The few comments received were "Cooperate with ETSI, MITI etc.", "Stamp out BCE/NT".

Expertise Sources -

Government Services -

Which Agency? -

Electronic Info -

Company employees and in-country affiliates were mentioned by 9 firms as being the most important sources of expertise on export standards. Commercial organizations (including consultants and testing labs) were mentioned by two firms. The choice "government" was not selected by any firm, and was specifically discouraged by one.

5 firms believe that standards documents and information should be provided by government. One firm specifically named SCC as an agency that should NOT be used as this vehicle. Two firms mentioned subsidized offshore compliance testing as a potential government program, while one each also mentioned negotiating reciprocity of test results in export markets, the provision of contacts and resources, and participation in offshore standars bodies.

Associations were acceptable means of delivering standards related services to 5 firms. EDC was mentioned by two firms, and CSA/DOC by one. (* the question pertaining to associations was poorly placed on the page, and it is suspected that the response may have been higher, as there were no "no" or other non-yes answers to the question

All but one firm desired that any source of information be electronic in nature. The lone dissenter extended the earlier point that knowledgeable people were the real shortage.

APPENDIX B - 1

Detailed Response

of

Five Large Company Case Studies

NATIONAL WIRELESS - TELECOMM STANDARDS CASE STUDY

1. Introduction:

1.1 Company Profile:

Approximate Gross Annual Sales:

Number of years of significant export activity:

Head Office Location:

Full Time Employees in Canada:

_>9 yrs____

>\$350 million

Canada

> 600

Product Groupings:

1/5	Radio/RF	
<u>4/5</u>	Telephony / Voice	:
4/5	Computer / Datacon	nm

Export Markets (As ranked by five large companies only)

#1-all	U.S.A.
_5	Japan
_4	Other Asia
_3	Mexico / Latin América
#2-all	Europe
_6	Other Australia/NZ, Middle East, Africa

Which standards required by export target markets have the most impact on your company's activities?

- #1 Network Compatibility (voltages, signal levels etc.)
- #3 Interworking Compatibility (ITU, for example)
- #4 Health and Safety (IEC, for example)
- #2 Product / Quality / Design (ISO 900X, for example)
- #5 Other _____

Does the company have a formal QA program?yes for all five large companiesDoes the company have any ISO900X certifications?yes for all five large companiesIs the company a member of CSA's Quality Institute?NA

nember of CSA's Quality Institute? NA

1.2 For EXISTING Telecomm Standards in EXPORT Markets, which of the following do you consider to represent significant challenges?

(Ranking of 5 large companies only)

- #1 determining which standards apply
- #3 obtaining copies of appropriate standards documents

Not a problem in the US, but definitely a problem in Europe and Pac Rim

#2 accessing qualified labs to conduct certification testing

Finding Labs within the Target country is not a problem. Getting labs in Canada or US that will be accepted there is very difficult

#4 identifying "other" requirements to entry into new export markets

#5 other issues not iisted above: Costs, Approval/Testing and Cycle time

2.0 Export Standards Challenges

2.1 What Happened?

The objective of this section is to document specific experiences in attempting to gain access to export markets, in order to identify and illustrate areas which could benefit from government or other support programs.

Please outline a typical, or a particularly trying example:

COMPANY 1

"Complying with requirements for local representation in some markets, including Europe."

COMPANY 2

"Safety assessment of modem type product was non compliant due to different interpretations of international standard - resulting in large cost increases to reach compliance"

COMPANY 3

"Most trying problem is getting an interpretation of the requirement without submitting product for test (Safety/Network Protection requirements), lab seems to be given the power to interpret the requirements and their is NO arbitrator. We have Had ongoing standards disagreement with BABT over their interpretation of the network protection safety requirements for UK and now for EC.

Government needs peer to peer relationship with other countries or regions so that tests done in Canada are accepted in other countries." COMPANY 4

"Type approvals were part of a supply contact. Product engineering and testing were included as costs in the contract. Some delays were encountered in obtaining AUSTEL approval components, but they were sourced and installed. Testing was done in the US. The system was then sent to Australia for final approval and installation. COMPANY 5

Chinese R2 MFC signalling was quoted as R2 MFC STANDARD, but was found to be provincial variant and was not CCITT compliant. Documentation translation was also a big issue specifically the technical part of the information. Sourcing appropriate test equipment was very frustrating; we had to hook up to the local PSTN to move out the design. A costly exercise when it is in China."

Which of the following personnel were involved?

3/5	Senior Management
_5/5	Technical
4/5	Marketing

5>10 Number of people within the organization routinely deal with standards issues?

2.2 Information Sources:

Which organization or agency was used in the identification and procurement of the necessary standards documents?

BSI British Standards Institute, FCC, Standards Council of Canada, CSA, DTI, NKT (HOLLAND GOVERNMENT LAB), AUSTEL.

Was it possible, using the same source, to identify and make arrangements for certification testing? Comments: Service not well developed, and for the second company special arrangements had to be made by their local office for testing in Germany. Company 5 arranged for site testing on their own. Did you encounter, or are you now aware of any centralized agency (ETSI, for example, in Europe) through whom information governing several countries could be obtained?

Company 1 said NO, the others YES, and Company 3: "Sort of! ETSI & Cenelec can provide EC standards BUT country specific standards are often still required."

In the case of such an organization, do you feel that their activities help or hinder the process of gaining approval in several countries within such a trading bloc?

Company 1 and 5 said HELP!, Company 2 said "Standards are same but testing requirements still are different", Company 4 said there was neither help nor hinderance

2.3 Information Access and Relevance:

Outline any particular difficulties encountered in accessing the necessary standards or compliance information COMPANY 1. "Language Barriers" COMPANY 2. "Procurement time, cost, translation

COMPANY 2. "Procurement time, cost, translation COMPANY 3. "It is not always clear when EC standards replace national standards. Different rules for the same equipment in different countries." COMPANY 4. Delays through foreign agency bureaucracies COMPANY 5. Standards were not the real issue. Getting information on what was actually there was the biggest stumbling block.

Were there problems associated with:

Document translation?

COMPANY 1. Yes COMPANY 2. Yes Costly and time consuming COMPANY 3 Sometimes COMPANY 4. No COMPANY 5. Yes, Chinese

Interpretation of contents?

COMPANY 1. No COMPANY 2. Yes - Multiple testing Cycles COMPANY 3, 4 & 5. Sometimes

Adapting for compliance?

COMPANY 1 & 4. Sometimes COMPANY 2. Yes - Cost and Space Problems

COMPANY 3. Yes

COMPANY 5. System specific, little problem

Were any exemptions from specific standards requirements offered, sought, granted? Explain:

Company 4: "We sell to national phone companies and they sometimes waive approval requirements.

Was an outside firm or consultant used to assist with procurement, interpretation, compliance or testing? *COMPANY 1, 4 & 5* Who?_*Test Labs, suppliers* Comments: *Helping with approvals in some southern & Eastern European countries*

COMPANY 3. _YES Who? Comments: Very helpful, good knowledge of Both Euro and German requirements and ways to approach the testing.

Outline difficulties experienced with the testing, acceptance and certification processes:

COMPANY 1. "Local representation and language differences"

COMPANY 2. "Cycle time, waiting in Que for retesting, cost of having personnel present during testing"

COMPANY 4. "Overcoming bureaucratic delays at foreign approval agencies" COMPANY 5. "Limited availability and access to equipment."

Have you encountered problems with any non-technical issues that impede product testing and certification for sale?

COMPANY 1. YES Comment: Local representation and language differences COMPANY 3. YES Comment: "Trying to Figure out the marketing requirements"

COMPANY 4. YES Comment: "Slow response time, as many interpretations of standards requirements needed."

COMPANY 5. YES Comment: "Cultural differences"

Is it necessary or beneficial to make use of "strategic partnerships" in target countries to assist with the compliance / certification processes?

COMPANY 1. YES

COMPANY 2. "It is necessary to have someone in target country to obtain compliance and certifications.

COMPANY 3. "It is beneficial sometimes, probably necessary"

COMPANY 4. "Extremely difficult, almost necessary"

COMPANY 5. "Yes, these can make the "bridges" required to span the cultural differences "

Do the capabilities of accessible testing laboratories present any problems to your activities?

COMPANY 1. Sometimes COMPANY 2. "No, Only problem is lack of recognition" COMPANY 3, 4, & 5. No

Is the elapsed time required to effect compliance a major problem?

COMPANY 1. " YES, SOME TAKE 6 MONTHS!! TO COMPLETE" COMPANY 2. Yes COMPANY 3. "It is always Unclear" COMPANY 4 & 5. No

Describe YOUR perception of recent trends in the above areas; getting better? Worse?

COMPANY 1. "BETTER IN SOME AND WORSE IN OTHERS"

COMPANY 3. "In some markets example - EC countries- getting worse" COMPANY 4. "Getting better, although real standards harmonization is still years away.

COMPANY 5. "Getting better as equipment availability improves."

2.5 Costing Information:(5 large companies only)

Including internal effort, contract services, travel, fees and other costs, what is your estimate of the costs associated with standards compliance, for a "typical" product?

COMPANY 1.

\$\$50k	Network Compatibility (voltages, signal levels etc.)
\$\$25k	Interworking Compatibility (ITU, for example)
\$\$30k	Health and Safety (IEC, for example)
\$\$10k	Product / Quality / Design (ISO 900X, for example)
\$\$25k	Other _EMC

\$__\$140k_ Total

2.4

COMPANY 2.

\$\$6k	Network Compatibility (voltages, signal levels etc.)
\$\$1k	Interworking Compatibility (ITU, for example)
\$\$9k	Health and Safety (IEC, for example)
\$\$1k	Product / Quality / Design (ISO 900X, for example)
\$	Other
Ψ \$\$17k_	Total

COMPANY 3. No estimate given

COMPANY 4.

\$60K, APPROXIMATELY, (FRANCE IN THIS EXAMPLE)

COMPANY 5

\$\$50k	Network Compatibility (voltages, signal levels etc.)
\$	Interworking Compatibility (ITU, for example)
\$\$16k	Health and Safety (IEC, for example)
\$\$?k	Product / Quality / Design (ISO 900X, for example)
\$	Other

\$__\$66k_ Total

2.6 Additional Issues:

The "CULTURE" governing approvals in many countries, even within trading blocs such as the EC, can provide challenges unique to a given country. On a scale of 1-10, please rate the importance of each of the following factors in gaining equipment certification:

(Ranking of 5 large companies)

8 In-country assistance with "administrative" process

5.5 In-country technical assistance to support testing processes

8 COMPANY employee present during testing

9.5 Other factors (for example, the ability to speedily correct problems encountered, to avoid being bumped to the back of the waiting list....)

COMPANY 1. Local representation

COMPANY 2. identified in-country assistance, and company employees presence as effecting cycle time of testing.

Are there prevailing standards in Canada governing the products exported?

COMPANY 1 No COMPANY 2, 3,& 4 Yes COMPANY 5 DOC, CSA

Are these compatible with those in force in your export markets?

COMPANY 1 & 3 No COMPANY 2 Only Safety

COMPANY 4 Partly, better than US standards

Are you aware of any Canadian Government agencies or individuals who might influence the interpretation or application of, or exemptions from, prevailing standards in your target markets? **COMPANY 1** Canadian reps to IEC technical committees

COMPANY 4 & 5 NO

Telecomm Standards Case Study / summary response of five large companies

3.0 New and Evolving Standards:

Strategic planning information can sometimes be extracted from analysis of ongoing standards development. Regulatory changes are also having a profound effect on the deployment of newer technologies and products, and the emergence of agencies such as ETSI promises to introduce new challenges to the exporter.

3.1 Domestic Standards:

Is the move toward harmonization of Canadian telecomm and safety standards with others providing any benefit to your company's efforts?

COMPANY 1. " Yes, but going too slow on telecom side and too narrow in scope."

COMPANY 3. "Harmonization of safety standards could help, FCC/DOC harmonization will help in US and Canada. There is no effort in Canada to Harmonize telecom interface or protocol standards but there should be." COMPANY 4. "Yes, reduces times and testing required of foreign agencies" COMPANY 5. "Yes, Being aware of these standards early in the development cycle is beneficial."

Which of the following limit the effectiveness of introducing new products in Canada before they are taken to export markets:

(summary of 5 largest)

Regulatory delays

- 1/5 Delays in adopting standards
- 4/5 Adoption of unique, or incompatible standards
- 1/5 None of the above

Comments:

COMPANY 2. "Products that are universally aprovable are more costly and difficult to configure.

COMPANY 3. "Need reciprocal agreements for testing/certifications with other countries. Use of proprietary specifications by Canadian Telcos a major problem not usable elsewhere"

COMPANY 4. "We normally export first and then sell in Canada"

Using the logic that it will assist Canadian manufacturers of telecomm and other infotech products in addressing foreign markets, several government agencies have begun to demand ISO9XXX compliance, among others. Is this a good strategy? **YES for 5/5** What, if any, additional standards should be applied to such purchases?

COMPANY 3. "Quality programs are good but must focus on needs of country"

COMPANY 5. "Yes in that ISO9xxx compliance may get you a sale. No in that ISO9xxx is cost prohibitive for smaller companies.

European and other Export Standards:

European Community countries are making progress toward a harmonized set of telecomm standards. Please use % figures to describe the present and 2-year projections to indicate YOUR perception of how effective this will be, in the context of gaining entry into additional countries in the bloc:

	COMPANY 1		COMPANY 2		COMPANY 3		
	Now	2-years	Now	2-years	Now	2-years	
Health / Safety	_80%	958	70%	100%	20%	40%	
Telecomm Interwork	ing 0%	25%_	10%	10%	10%	. 25%	
Network Compatibili		25%	30 %	50%	10%	25%	
Product / Quality	100%		100%	100%	10%	40%	
Other	_5 0 %	_80%_					

COMPANY 4			COMPANY 5		
	Now	2-years	Now	2-years	
Health / Safety	_10%	30 %	: 10%	40%	
Telecomm Interworki	ng_10%	30%	` 40%	70%	
Network Compatibility	y_10%_	_30%_	60%	80%	
Product / Quality	20%	_ 30 %	30 %1	50%	
Other	_10%	_ 30% _			

Do you agree with the observation that standards are used by many countries as a non-tariff barrier to imports? **YES for all** Which countries offer the most formidable barriers, through the use of this method of limiting competition?

COMPANY 1. FRANCE COMPANY 2. Australia and UK, COMPANY 3. Canada COMPANY 4. France, Japan, India COMPANY 5 EC.

For Europe in particular, and export markets in general, how effective do you consider your advance information on changing standards to be?

COMPANY 1. Somewhat effective in Europe COMPANY 2, 4 & 5. Very effective COMPANY 3. Good for Europe & US, not good for other countries.

0

Are you aware of any organization, government-sponsored or other, who can provide the necessary advance strategic knowledge? YES for all

Summary:

What government action, what organizations, what other activities are desirable in order to ease the problems currently associated with standards compliance in export markets?

COMPANY 1.

- Harmonize telecom standards
- Establish registry for global standards
- Subsidize export markets consultancy

COMPANY 2

- Ability to obtain current translated standards
- Recognition of local testing labs by export markets

COMPANY 3

- Get some experts in Canada that know what standards are applicable in other countries
- Get peer to peer relationships with other countries to accept canadian test results

COMPANY 4

- Harmonizing CSA/DOC requirements with foreign agencies to allow acceptance of test results/certification

COMPANY 5

Participation in the international standards bodies; moving to adopt these as national standards thereby reducing the cost of product compliance and certification.

Are there changes that you would recommend be made in the Canadian telecomm standardsmaking process?

COMPANY 1. Reduce BCE/Northern Bias

COMPANY 3. Most important change would be for Canadian telcos to be required to use <u>standards</u> either international or national ones based on international standards.

COMPANY 4 More co-operation with major foreign agencies (ETSI, MITI) reducing duplications, improving acceptance process.

In terms of overcoming export compliance challenges, which are the most important sources of expertise and advice?

(ranking of 5 large companies)

If the Canadian government were to introduce a program to assist your industry with standards and compliance problem-solving:

What services should be made available?

COMPANY 1.- Provide agency contacts, standards, consultancy subsidies COMPANY 2. Standards Service COMPANY 3 Access to experts on foreign standards and their interpretations. Foreign acceptance of Canadian test results COMPANY 4. Library of current standards and set up of certification acceptance standards COMPANY 5 Funding the attendance of Standards bodies working groups. Which ministry, if government-operated, would logically provide these services?

COMPANY 2. Ministry responsible for export

COMPANY 3. No opinion but EAICT should be involved COMPANY 4. DOC/CSA

COMPANY 5. EDC

Do industry associations make attractive candidates to deliver these services? 2/5 large companies and 5/10 said YES

Should these services be made available electronically? COMPANY 1,2,4 & 5 yes, COMPANY 3 - not possible- the need is for people.

With local or provincial deployment points? *all companies - yes_*Or from a centralized national base?

Other Comments:

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COMPANY 4. THE KEY PROBLEMS ARE FAST ACCESS TO CURRENT STANDARDS AND AVAILABILITY OF APPROVED LABS IN CANADA TO DO FOREIGN APPROVAL TESTING.

APPENDIX C

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Keyword Search Data

The ETSI files available from archives maintained by ANSI, Committee T1, are divided into two distinct groups: approved recommendations, and topics undergoing study.

These files were downloaded and imported into a database management program where the individual line items in each file were parsed into a set of fields within a record. The field containing the document descriptor was subjected to an indexing process, wherein each word found (save for common connector words and other non-relevant words, which were placed in a "stop list") became associated with an array of document numbers (another field in the record) whose document descriptors contained that word.

This index was initially subjected to manual editing to allow further fine-tuning of contents, so that the volume of text strings to be studied by a potential client or intermediary became more manageable.

Two such sets of keywords are included; one of these is the edited version of the "approved recommendations" file, while the other is the largely unedited file from the "questions under review" category. The latter is included to illustrate the degree of processing required to compress the list to manageable proportions.

Attachment 1 contains the parsed file of the released documents for illustration of the form in which the text is made available by ETSI; the level of detail provided for each document descriptor.

GENERAL INFORMATION ON ETSI

The ability for companies to compete in global markets largely depends on their capacity to communicate in a cost-effective and reliable manner. In Europe, telecommunications standardization is an important step towards building a harmonized economic market. The Commission of European Communities has set an ambitious pace for achieving a unified, Single Market and, in addition, the members of the European Free Trade Association and other CEPT countries recognize the benefits of harmonized telecommunications.

The European Telecommunications Standards Institute (ETSI) is a non-profit making organization whose mission is to determine and produce the telecommunications standards that will be used for decades to come. It is an open forum that unites 289 members from 24 countries representing Administrations, public network operators, manufacturers, service providers, users and counsellors. Any European organization proving an interest in promoting European telecommunications standards has the right to represent that interest in ETSI and thus to directly influence the standards making process.

ETSI's approach to standards making is innovative and dynamic. It is ETSI's members that fix the standards work program in function of market needs. Accordingly, ETSI produces voluntary standards; some of these may go on to be adopted by the CEC as the technical basis for Directives or Regulations. However the fact that the voluntary standards are requested by those who subsequently implement them, means that the standards remain practical rather than abstract.

ETSI promotes the worldwide standardization process whenever possible. Its Work Program is based on and coordinated with the activities of international standardization bodies, mainly the CCITT and the CCIR.

ETSI consists of a General Assembly, a Technical Assembly and a Secretariat. The Technical Assembly produces and approves technical standards. It encompasses 12 Technical Committees, about 60 Technical Sub-Committees and more than 140 Working or Rapporteurs Groups. These Committees are set up to deal with the following technical areas:

1

- Network Aspects
- Business Telecommunications
- Signalling Protocols and Switching
- Transmission and Multiplexing
- Terminal Equipment
- Equipment Engineering
- Radio Equipment and Systems
- Special Mobile Group
- Paging Systems
- Satellite Earth Stations
- Advanced Testing Methods
- Human Factors

Furthermore, there are four Special Committees dealing with the following topics: integrated Services, Digital Network Standards Management, Intellectual Property Rights, Strategic Review of Standards required for network evolution, and a Joint Technical committee with the European Broadcasting Union.

More than 2000 experts are att present working for ETSI in over 200 groups. In order to promote and accelerate standardization work in specific areas, Project Teams have been established. They, in general work on a full time basis at the ETSI Headquarters in Southern France. At present, there are abut 28 Project Teams with around 100 experts. The Work Program includes more than 600 standardization projects. Up to now, 96 European Standards have been adopted and 250 have reached the stage of Public Enquiry. It is estimated that 170 standards will have been adopted at the end of February 1992.

2

ETSI KEYWORD LIST

FROM

APPROVED RECOMMENDATIONS

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A-BIS ACCESS ACCESSIBILITY ACTIVITY ADAPTATION ADAPTION ADAPTORS ADDRESS AIR ANALOGUE ANGLE-MODULATED ANTENNA AOC AOC-D AOC-E AOC-S ASYNCHRONOUS ATTACHMENT ATTACHMENTS AUDIO AUDIOGRAPHIC BALANCED BASIC BEACONS BEARER BIS BROADCAST BSC BSS BSS-MSC BSSMSC CCITT CELL CELLULAR CENTRALISED CENTRE CEPT CHANNEL CHANNELS CHARACTERISATION CHARACTERISTICS CHARGE CHARGES CHARGING CIRCUIT CIRCUIT-MODE CLASS CLASSIFICATION CLIP ĊŪŔ CLOSED CODEC CODING COLLECTION COLP COLR COMBINED COMMON COMMUNICATIONS COMMUNITY COMPATIBILITY COMPLETION COMPONENT CONDITIONS CONF CONFERENCE CONFIGURATION CONFORMANCE CONFORMITY CONNECT CONNECTED CONNECTION CONNECTIONLESS CONNECTIONS CONNECTOR CONTRIBUTION CONTROL CONTROLLER CORDLESS CORE CROSS CSPDN CUG CUSTOMER CW D-CHANNEL DATA DDI DECT DETECTION DIGITAL DIRECT-PRINTING

:

DIRES DISPATCHING DISPLAY DISTRIBUTION DRX DSRR DSS1 DTE DTES DTMF DTX EARTH EMC EMERGENCY EMISSION END ENGINEERING ENVIRONMENTAL EPIRBS EQUIPMENT ERMES EUROPEAN EXCHANGE EXTERNAL FACSIMILE FIXED-CONNECTION FLOWS FRAME FREQUENCY FULL G4 GATEWAYS GENERATION GENERIC GROUP GSM HANDOVER HANDSET HIERARCHICAL HIERARCHIES HIERARCHY HOLD HOME HOMING HOST **IDENTIFICATION** IDENTIFIER IDENTITIES INBAND INDICATING INDICATION INDICATIONS INPUT INTELLIGENT INTERCOMMUNICATION INTERCONNECTION INTERFACE INTERNAL INTERNATIONAL INTERWORKING INTRODUCTION ISDN ISM ISUP KBITS KBITS-BASED KEYPAD KHŻ LANGUAGE LAPB LAYER LINE LINK LINKS LOCAL LOST MACHINE-MACHINE MAINTENANCE MALICIOUS MANAGEMENT MAPPING MARITIME MBITS MCID ME MEASUREMENT MECHANISMS MEET-ME MESSAGE METEOROLOGICAL MFHF MHS

MMC MOBILE MODE MODULATION MODULO MONITORING MOU MS-BS MS-BSS MS-BSSBSS-MSC MSC MSN MTP MULTI MULTILINK MULTIPLE MULTIPLEXING MUTING NARROW-BAND NAVTEX NETWORK NICAMBSS NOISE NON-SPEECH NUMBERING PABX PACKET PAD PAGING PATH PDNS PERMANENT PHASE PHI PHYSICAL PLAN PLESIOCHRONOUS PLMN PMBS PORTABILITY PORT POSITION-INDICATING POWER PR PRESENTATION PRIVATE PROTECTION PROTOCOL PSPDN PSTN PTN PUBLIC PVC QUALITY RACKS RADIATED RADIO RADIOTELEPHONE RADIOTELEX RANGE RECEIV RECEIVE REGULATED REMOTE RESCUE RESTORATION RESTRICTION REVOLUTION RF ROUTING SAFETY SATELLITE SCCP SDL SEARCH SECOND SECURITY SERVEABILITY SERVICE-CELL SES SET-UP SHORT SIDE SIGNALLING SIGNALS SIMULATOR SIMULTANEOUS SMS SMSCB SOUND

SPEECH SPS ST STANDARD STATION SUBADDRESSING SUBSCRIBER SUBSTITUTION SWITCH SYNCHRONIZATION SYNCHRONOUS SYNTAX SYNTAX-BASED SYSTEM TAF TCAP TE TELECONFERENCE TELEFAX TELEGRAPH TELEMATIC TELEPHONE TELESERVICE TELETEX TELEVISION TERMINAL TERMINALS TERMINOLOGY TERRESTRIAL TEST TFI TRAFFIC TRANSACTION TRANSCODERS TRANSCODING TRANSFER TRANSMISSION TRANSPARENT TRANSPONDERS TRANSPORT TS ΤĒ TTM TTR TVRO VHF VIDEO VIDEOTEX VIRTUAL VISITOR VISUAL VOCABULARY VOICE VSAT VSATS WAITING х

APPENDIX C, ATTACHMENT 1 - ETSI DOCUMENT TITLES

300 001 DRAFT prETS	Attachments to Public Switched Telephone Network (PSTN);
300 001 DRAFT prETS	Attachments to Public Switched Telephone Network (PSTN);
300 002 DRAFT prETS	Public Switched Telephone Network (PSTN);
300 003 I-ETS25)	Transmission characteristics of digital PABXs
300 004 I-ETS	Transmission characteristics at 2-wire analogue interfaces of a digital Private Automatic Branch Exchange (PABX)
300 005 I-ETS	Transmission characteristics at 4-wire analogue interfaces of a digital Private Automatic Branch Exchange (PABX)
300 006 I-ETS	Transmission characteristics at digital interfaces of a digital Private Automatic Branch Exchange (PABX)
300 007 FINAL DRAFT prETS	Integrated Services Digital Network (ISDN); Support of packet-mode terminal equipment by an ISDN
300 008 DRAFT prETS	CCITT signalling system number 7; Message Transfer Part (MTP) to support international interconnection (T/S 43-01)
300 009 DRAFT prETS	CCITT signalling system number 7; Signalling Connection Control Part (SCCP) (connectionless service) to support international interconnection (T/S 43-03)
300 010-1 DRAFT prETS	Synchronous cross connect equipment 64 and n x 64 kbit/s cross connection rate 2048 kbit/s access ports - Part 1 : Core functions and characteristics (L 03-17)
300 011 DRAFT prETS	Integrated Services Digital Network (ISDN); Primary rate user-network interface - Layer 1 specification and test principles.
300 012 DRAFT prETS	Integrated Services Digital Network (ISDN); Basic user- network interface - Layer 1 specification and test principles
300 015 DRAFT prETS	Requirements for teletex terminal equipment participating in the teletex service (T/TE 07-01)
300 016 DRAFT prETS	Service intercommunication requirements for teletex terminal equipment participating in a regulated service teletex service (T/TE 07-04)
300 017 DRAFT prETS	Test procedures for teletex (T/TE 07-05)
300 018 DRAFT prETS	Attachment requirements for teletex terminal equipment participating in a regulated teletex service (T/TE 07-07) (Candidate NET 32)
300 019-A DRAFT prETS	Environmental conditions and environmental tests for telecommunications equipment - Part A: Introduction and terminology (T/TR 02-12).
300 019-B DRAFT prETS	Environmental conditions and environmental tests for telecommunications equipment - Part B: Classification of environmental conditions (T/TR 02-12)
300 046-1 DRAFT prETS	Integrated Service Digital Network (ISDN); Primary rate access - safety and protection - Part 1: General (T/TE 046- 1)
300 046-2 DRAFT prETS	Integrated Services Digital Network (ISDN); Primary rate access - safety and protection - Part 2: Interface Ia - safety (T/TE 047-2-1)
300 046-3 DRAFT prETS	Integrated Services Digital Network (ISDN); Primary rate access - safety and protection - Part 3: Interface la - protection (T/TE 300 046-2-2)
300 046-4 DRAFT prETS	Integrated Services Digital Network (ISDN); Primary rate access - safety and protection - Part 4: Interface Ib - safety (T/TE 300 046-2-3)
300 046-5 DRAFT prETS	Integrated Services Digital Network (ISDN); Primary rate access - safety

and protection - Part 5: Interface Ib - protection (T/TE 300 046-2-4)

300 047-1 DRAFT prETS

300 047-2 DRAFT prETS

300 047-3 DRAFT prETS

300 047-4 DRAFT prETS

300 047-5 DRAFT prETS

300 048 DRAFT prETS

300 049 DRAFT prETS

300 050 FINAL DRAFT prETS

300 051 FINAL DRAFT prETS

300 052 FINAL DRAFT prETS

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300 060 FINAL DRAFT prETS

300 061 FINAL DRAFT prETS

300 062 FINAL DRAFT prETS

300 063 FINAL DRAFT prETS

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Integrated Services Digital Network (ISDN); Basic access - safety and protection - Part 1: General (T/TE 047-1)

Integrated Services Digital Network (ISDN); Basic access - safety and protection - Part 2: Interface Ia - safety (T/TE 047-2-1)

Integrated Services Digital Network (ISDN); Basic access - safety and protection - Part 3: Interface Ia - protection (T/TE 047-2-2)

Integrated Services Digital Network (ISDN); Basic access - safety and protection - Part 4: Interface Ib - safety (T/TE 047-2-3)

Integrated Services Digital Network (ISDN); Basic access - safety and protection - Part 5: Interface Ib - protection (T/TE 047-2-4)

Integrated Services Digital Network (ISDN); ISDN Packet Mode Bearer Service (PMBS) - ISDN Virtual call (VC) and permanent Virtual Circuit (PVC) bearer services provided by the B channel of the user access basic and primary rate (T/NA1(89)29)

Integrated Services Digital Network (ISDN); ISDN Packet Mode Bearer Service (PMBS) ISDN Virtual Call (VC) and Permanent Virtual Circuit (PVC) bearer services provided by the D channel of the user access basic and primary rate (T/NA1(89)30)

Integrated Services Digital Network (ISDN); Multiple Subscriber Number (MSN) supplementary service - Service description (T/NA1(89)20)

Integrated Services Digital Network (ISDN); Multiple Subscriber Number (MSN) supplementary service - Functional capabilities and information flows

Integrated Services Digital Network (ISDN); Multiple Subscriber Number (MSN) supplementary service - Digital Subscriber Signalling System No. one (DSS1) protocol

Integrated Services Digital Network (ISDN); Terminal Portability (TP) supplementary service - Service Description

Integrated Services Digital Network (ISDN); Terminal Portability (TP) supplementary service - Functional capabilities and information flows

Integrated Services Digital Network (ISDN); Terminal Portability (TP) supplementary service - Digital Subscriber Signalling System No. one (DSS1) protocol

Integrated Services Digital Network (ISDN); Call Waiting (CW) supplementary service - Service Description

Integrated Services Digital Network (ISDN); Call Waiting (CW) supplementary service Functional capabilities and informations flows

Integrated Services Digital Network (ISDN); Call Waiting (CW) supplementary service - Digital Subscriber Signalling System No. one (DSS1) protocol

Integrated Services Digital Network (ISDN); Subaddressing (SUB) supplementary service - Service Description

Integrated Services Digital Network (ISDN); Subaddressing (SUB) supplementary service - Functional capabilities and information flows

Integrated Services Digital Network (ISDN); Subaddressing (SUB) supplementary service - Digital Subscriber Signalling System No. one (DSS1) protocol

Integrated Services Digital Network (ISDN); Direct Dialling In (DDI) supplementary service - Service Description

Integrated Services Digital Network (ISDN); Direct Dialling In (DDI)

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		supplementary service - Functional capabilities and information flows
	300 064 FINAL DRAFT prETS	Integrated Services Digital Network (ISDN); Direct Dialling In (DDI) supplementary service - Digital Subscriber Signalling System No. one (DSS1) protocol
	300 065 DRAFT prETS	Narrow-band direct-printing telegraph equipment for receiving meteorological information (NAVTEX) - Technical characteristics and methods of measurement
	300 066 DRAFT prETS	Float-free maritime satellite emergency position-indicating radio beacons (EPIRBs) operating on 406.025 MHz Technical characteristics and methods of measurement
	300 067 ETS	Radiotelex equipment operating in the maritime MF/HF service; Technical characteristics and methods of measurement
	300 072 ETS	Videotex presentation layer protocol; Videotex presentation layer data syntax
	300 073 ETS	Videotex presentation layer data syntax; Geometric display (CEPT Recommendation T/TE 06-02, Edinburgh 1988)
	300 074 ETS	Videotex presentation layer data syntax transparent data (CEPT Recommendation T/TE 06-03, Edinburgh 1988)
	300 075 ETS	Videotex processable data
	300 076 ETS	Videotex Terminal Facility Identifier (TFI)
	300 077 DRAFT prETS	Integrated Services Digital Network (ISDN); Attachment requirements for terminal adaptors to connect to an ISDN at the S/T reference point (T/TE 04-10) - (Candidate NET 7)
	300 078 DRAFT prI-ETS	European digital cellular telecommunications system (phase 1); Layer 1-general requirements (GSM 04.04)
	300 079 DRAFT prETS	Integrated Services Digital Network (ISDN); Syntax-based Videotex - End-to-end protocols (T/TE 06-10)
	300 080 DRAFT prETS	Integrated Services Digital Network (ISDN); ISDN lower layer protocols for telematic terminals (T/TE 12-04)
	300 081 DRAFT prETS	Integrated Services Digital Network (ISDN); Teletex end-to end protocol over the ISDN (T/TE 07/11)
	300 082 DRAFT prETS	Integrated Services Digital Network (ISDN); 3.1 kHz telephony teleservice - End-to-end compatibility (T/TE 12- 05)
	300 083 DRAFT prETS	Integrated Services Digital Network (ISDN); Circuit mode structured bearer service category usable for speech information transfer - End-to-end compatibility (T/TE 12-07)
	300 084 DRAFT prETS	Integrated Services Digital Network (ISDN); Circuit mode structured bearer service category usable for 3.1 kHz audio information transfer - End-to-end compatibility (T/TE 12-08)
	300 085 ETS	Integrated Services Digital Network (ISDN); 3.1 kHz telephony teleservice - Attachment requirements for handset terminals
	300 086 ETS	Technical characteristics and test conditions for radio equipment with an internal or external RF connector intended primarily for analogue speech
	300 087 DRAFT prETS	Integrated Services Digital Network (ISDN); Facsimile group 4 class 1 equipment on the ISDN - Functional specification of the equipment (T/TE 05-09)
	Draft prETS 300 088	Integrated Services Digital Network (ISDN); Facsimile Group 4 class 1 equipment on the ISDN - General and service aspects (T/TE 05-06)
	300 089 FINAL DRAFT prETS	Integrated Services Digital Network (ISDN); Calling Line Identification Presentation (CLIP) supplementary service - Service description

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Integrated Services Digital Network (ISDN); Calling Line Identification Restriction (CLIR) supplementary service - Service description 300 090 FINAL DRAFT prETS Integrated Services Digital Network (ISDN); Calling Line Identification Presentation (CLIP) and Calling Line Identification Restriction (CLIR) 300 091 FINAL DRAFT prETS supplementary services - Functional capabilities and information flows Integrated Services Digital Network (ISDN); Calling Line Identification Presentation (CLIP) supplementary service - Digital Subscriber Signalling 300 092 FINAL DRAFT prETS System No. one (DSS1) protocol Integrated Services Digital Network (ISDN); Calling Line Identification Restriction (CLIR) supplementary service - Digital Subscriber Signalling System No. one (DSS1) protocol 300 093 FINAL DRAFT prETS 300 094 FINAL DRAFT prETS Integrated Services Digital Network (ISDN): Connected Line Identification Presentation (COLP) supplementary service - Service description Integrated Services Digital Network (ISDN); Connected Line Identification 300 095 FINAL DRAFT prETS Restriction (COLR) supplementary service - Service description Integrated Services Digital Network (ISDN); Connected Line Identification 300 096 FINAL DRAFT Presentation (COLP) and Connected Line Identification Restriction (COLR) . supplementary services - Functional capabilities and information flows Integrated Services Digital Network (ISDN); Connected Line Identification 300 097 FINAL DRAFT prETS Presentation (COLP) supplementary service - Digital Subscriber Signalling System No. one (DSS1) protocol 300 098 FINAL DRAFT prETS Integrated Services Digital Network (ISDN); Connected Line Identification Restriction (COLR) supplementary service - Digital Subscriber Signalling System No. one (DSS1) protocol Integrated Services Digital Network (ISDN); Specification of the Packet Handler Access Point Interface (PHI) for the provision of prETS 300 007 (CCITT Recommendation X.31) packet mode services (T/NA2(89)10) 300 099 DRAFT prETS 300 100 FINAL DRAFT prETS Integrated services Digital Network (ISDN); Routing In support or ISUP version 1 services.

Integrated Services Digital Network (ISDN); International Digital Audiographic Teleconference (T/N 33-01)

Integrated Services Digital Network (ISDN); User-network interface layer 3 - Specifications for basic call control

Integrated Services Digital Network (ISDN); User-network interface layer: 3 - Specifications for basic call control; Specification Description Language (SDL) diagrams

Integrated Services Digital Network (ISDN); Support of CCITT Recommendation X.21, X.21 bis and X.20 bis based Data Terminal Equipments (DTEs) by an ISDN - Synchronous and asynchronous terminal adaption functions.

Integrated Services Digital Network; Attachment requirements for terminal equipment to connect to an ISDN using ISDN basic access - Layer 3 aspects

Videotex Interworking (T/TE 06-20)

International interworking between a terminal and a host (T/TE 06-21)

International interworking between gateways (T/TE 06-22)

Integrated Services Digital Network (ISDN); Circuit-mode 64 kbit/s unrestricted 8 kHz structured bearer service category (T/NA1(89)35) - Service description

Integrated Services Digital Network (ISDN); Circuit-mode 64 kbit/s 8 kHz structured bearer service category (T/NA1(89)36) - Service description

300 105 DRAFT prETS 300 106 DRAFT prETS 300 107 DRAFT prETS 300 108 DRAFT prETS

300 101 DRAFT prETS

300 102-1 ETS .

300 102-2 ETS

300 103 ETS

300 104 ETS

300 109 DRAFT prETS

300 110 DRAFT prETS	Integrated Services Digital Network (ISDN); Circuit-mode 64 kbit/s 8 kHz structured bearer service category (T/NA1(89)37) usable for 3.1 kHz audio information transfer - Service description
300 111 DRAFT prETS	Integrated Services Digital Network (ISDN); Telephony 3.1 kHz teleservice - Service description
300 112 DRAFT prETS	Integrated Services Digital Network (ISDN); Facsimile group 4 class 1 equipment on the ISDN - End-to-end protocols (T/TE 05-07)
300 113 DRAFT prl-ETS	Technical characteristics and test conditions for non-speech and combined analogue speech/non-speech equipment with an internal or external antenna connector intended for the transmission of data (draft I-ETS A)
300 119-2 DRAFT prETS	European Telecommunication Standard for Equipment Practice - Part 2: Engineering requirements for racks (T/TM 02-13 Part B)
300 120 DRAFT prETS	Integrated Services Digital Network (ISDN); Telefax G4 (T/NA1(90)02)
300 121 DRAFT prETS	Integrated Services Digital Network (ISDN); Application of the ISDN user part of CCITT Signalling System No. 7 for international ISDN interconnections. CCITT Recommendation Q.767 draft edition 3:1990-modified (ISUP version 1-T/S 43-14)
300 122 FINAL DRAFT prETS	Integrated Services Digital Network (ISDN); Generic keypad protocol for the support of supplementary services; Digital Subscriber No. 1 (DSS1) protocol
300 123 ETS	Attachment requirements for Data Terminal Equipment (DTE) to connect to Packet Switched Public Data Networks (PSPDN) using CCITF Recommendation X.25 (1984) interface Requirements applicable to DTEs subscribing to Link Access Procedure Balanced (LAPB) extended (modulo 128) operation
300 124 ETS	Attachment requirements for Data Terminal Equipment (DTE) to connect to Packet Switched Public Data Networks (PSPDN) using CCITT Recommendation X.25 (1984) interface Requirements applicable to DTEs subscribing to Multilink operation
300 126 DRAFT prETS	Integrated Services Digital Network (ISDN); Equipment with ISDN interface at basic and primary rate EMC Requirements (D/DE-4001)
300 127 DRAFT prETS	Radiated emission testing of physically large systems (DE/EE-4002)
300 128 DRAFT prETS	Integrated Services Digital Network (ISDN); Malicious Call Identification (MCID) supplementary service - Service description (T/NA1(89)03)
300 129 DRAFT prETS	Integrated Services Digital Network (ISDN); Malicious Call Identification (MCID) supplementary service - Functional capabilities and information flows (T/S 22-10)
300 130 DRAFT prETS	Integrated Services Digital Network (ISDN); Malicious Call Identification (MCID) supplementary service - Digital Subscriber Signalling System No. one (DSS1) protocol (T/S 46-33N)
300 131 DRAFT prI-ETS	Second generation cordless telephones - Common air interface specification to be used for the interworking between cordless telephone apparatus including public access services
300 132 DRAFT prETS	Equipment Engineering; Power supply interface at the input to telecommunications equipment (DE/EE-2001)
300 133-1 DRAFT prETS	Paging Systems; European Radio Message System (ERMES) - Part 1: General aspects
300 133-2 DRAFT prETS	Paging Systems; European Radio Message System (ERMES) - Part 2: Service aspects
300 133-3 DRAFT prETS	Paging Systems; European Radio MEssage System (ERMES) - Part 3: Network aspects
300 133-4 DRAFT prETS	Paging Systems; European Radio MEsage System (ERMES) - Part 4: Air

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interface specification 300 133-5 DRAFT prETS Paging Systems (PS); European Radio MEssage System (ERMES) - Part 5: Receiver conformance specification Paging Systems (PS); European Radio MEssage System (ERMES) - Part 300 133-6 DRAFT prETS 6: Base station conformance specification Paging Systems (PS); European Radio MEssage System (ERMES) - Part 300 133-7 DRAFT prETS 7: Operations and maintenance aspects (DE/PS-3001-7) 300 134 DRAFT prETS Integrated Services Digital Network (ISDN); CCITT Signalling System No. 7 - Transaction Capabilities Application Part (TCAP) (T/S 43-05) Radio Equipment and Systems; Angle-modulated Citizen's Band radio equipment (CEPT PR 27 Radio Equipment) - Technical characteristics and 300 135 ETS methods of measurement 300 136 DRAFT prETS Integrated Services Digital Network (ISDN); Closer User Group (CUG) supplementary service - Service description (T/NA1(89)21) 300 137 DRAFT prETS Integrated Services Digital Network (ISDN); Closed User Group (CUG) supplementary service - Functional capabilities and information flows (T/S 22-03) Integrated Services Digital Network (ISDN); Closed User Group (CUG) supplementary service - Digital Subscriber Signalling System No. one (DSS1) protocol (T/S 46-33H) 300 138 DRAFT prETS Integrated Services Digital Network (ISDN); Call Hold (HOLD) supplementary service - Service description (T/NA1(89)27) 300 139 DRAFT prETS Integrated Services Digital Network (ISDN); Call Hold (HOLD) 300 140 DRAFT prETS supplementary service - Functional capabilities and information flows (T/S 22-19) Integrated Services Digital Network (ISDN); Call Hold (HOLD) supplementary service - Digital Subscriber Signalling one (DSS1) protocol 300 141 DRAFT prETS (T/S 46-33S) 300 142 DRAFT prETS. Integrated Services Digital Network (ISDN) and other digital telecommunications networks; Audio-visual teleservices - Video codec for audio-visual services at p* 64 kbit/s (T/N 31-04) 64 kbit/s, where p is the 300 143 DRAFT prETS Integrated Services Digital Network (ISDN) and other digital 300 144 DRAFT prETS Integrated Services Digital Network (ISDN) and other digital 300 145 DRAFT prETS 300 146 DRAFT prETS Integrated Services Digital Network (ISDN) and other digital telecommunications networks; Audio-visual teleservices - Frame synchronous control and indication signals for Audio- visual systems (T/N 32-06) 300 147 DRAFT prETS Transmission and multiplexing; Synchronous digital hierarchy -Multiplexing Structure (DE/TM-3001) 300 148 DRAFT prETS Terminal Equipment; Requirements for Teletex systems participating in the Teletex service (T/TE 07-10) 300 149 DRAFT prETS Terminal Equipment; Videotex - Audio syntax (T/TE 06/07) Transmission and multiplexing; Protocol suites for Q interfaces for 300 150 DRAFT prETS management of transmission systems (DE/TM- 2001) 300 151 I-ETS Radio Equipment and Systems; 9GHZ radar transponders for use in search and rescue operations - Technical characteristics and methods of measurement 300 152 ETS Radio Equipment and Systems. Maritime Emergency Position Indicating Radio Beacons (EPIRBs) intended for use on the frequency 121.5 Mhz or

	the frequencies 121.5 MHz and 243 MHz for homing purposes only - Technical characteristics and methods of measurement
300 153 DRAFT prETS	Integrated Services Digital Network (ISDN); Attachment requirements for terminal equipment to connect to an ISDN using ISDN basic access (T/TE 04-08)
300 154 DRAFT prETS	Terminal Equipment (TE); Optional applications between teletex equipments - Transparent mode and local dispatching at the receiving side (T/TE 07-09)
300 155 DRAFT prETS	Integrated Services Digital Network (ISDN); Facsimile group 4, class 1 equipment on the ISDN - End-to-end protocols tests (T/TE 05-08)
300 156 DRAFT prETS	Integrated Services Digital Network (ISDN); Attachment requirements for terminal equipment to connect to an ISDN using ISDN primary rate access (T/TE 04-24)
300 157 DRAFT prETS	Satellite Earth Stations (SES); Receive-Only VSATs used for data distribution (DE/SES-2001)
300 158 DRAFT prETS	Satellite Earth Stations (SES); Television Receive-Only (TVRO) satellite earth stations (DE/SES-4001)
300 159 DRAFT prETS	Satellite Earth Stations (SES); 'Transmit/receive VSATs used for data communications (DE/SES-2002)
300 160 DRAFT prETS	Satellite Earth Stations (SES); Control and Monitoring functions at a VSAT (DE/SES-3005)
300 161 DRAFT prETS	Satellite Earth Stations (SES); Centralised control and monitoring functions for VSAT networks (DE/SES-3004)
300 162 DRAFT prETS	Radio equipment and systems Radiotelephone transmitters and receivers for the maritime mobile service operating in VHF bands Technical characteristics and methods of measurement
300 163 DRAFT prETS	Television systems; Specification for transmission of two- channel digital sound with terrestrial television systems B, G, H and I (NICAM)(BSS 424)
300 164 DRAFT prETS	Integrated Services Digital Network (ISDN); Meet-Me Conference (MMC) supplementary service - Service Description (T/NA1(89)26)
300 165 DRAFT prETS	Integrated Services Digital Network (ISDN); Meet- Me Conference (MMC) supplementary service - Functional capabilities and information flows (T/S 22-11)
300 166 DRAFT prETS	Transmission and multiplexing; Physical/electrical characteristics of hierarchical digital interfaces for equipment using the 2048 kbit/s-based plesiochronous or synchronous digital hierarchies (DE/TM-3002)
300 167 DRAFT prETS	Transmission and multiplexing; Functional characteristics of 2 Mbit/s interfaces (DE/TM-3006)
300 168 Draft prl-ETS	Radio Equipment and Systems; Digital Short Range Radio (DSRR) (DI/RES-7001)
300 169 DRAFT prETS	Data link layer protocol for the D-channel of the interfaces at the reference point between terminal equipment and private telecommunications networks (standard ECMA-105, third edition, June 1990)
300 170 DRAFT prETS	Data link layer protocol at the Q reference point for the signalling channel between two private telecommunication network exchanges (standard ECMA-141, June 1990)
300 171 DRAFT prETS	Specification, functional model and information flows for control aspects of circuit mode basic services in private telecommunications networks (standard ECMA-142, June 1990)
300 172 DRAFT prETS	Layer 3 protocol for signalling between exchanges of private telecommunication networks for the control of circuit- swiched calls (standard ECMA-143,June 1990)

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300 173 DRAFT prETS

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300 175-1 DRAFT prETS

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300 175-6 DRAFT prETS

300 175-7 DRAFT prETS

300 175-8 DRAFT prETS

300 175-9 DRAFT prETS

300 176 DRAFT prI-ETS

300 178 DRAFT prETS

300 179 DRAFT prETS

300 180 DRAFT prETS

300 181 DRAFT prETS

300 182 DRAFT prETS

300 183 DRAFT prETS

300 184 DRAFT prETS

Identification supplementary services in private telecommunication networks - Specification, functional model and information flows

Network Aspects; Digital coding of component television signals for contribution quality applications in the range 34-45 Mbit/s

Radio Equipment and Systems; Digital European Cordless Telecommunications Common interface - Part 1: Overview (DE/RES 3001-1)

Radio Equipment and Systems; Digital European Cordless Telecommunications - Common interface - Part 2: Physical layer (DE/RES 3001-2)

Radio Equipment and Systems; Digital European Cordless Telecommunications - Common interface - Part 3: Medium access control layer (DE/RES 3001-3)

Radio Equipment and Systems; Digital European Cordless Telecommunications - Common interface - Part 4: Data link control layer (DE/RES 3001-4)

Radio Equipment and Systems; Digital European Cordless Telecommunications - Common interface - Part 5: Network layer (DE/RES 3001-5)

Radio Equipment and Systems; Digital European Cordless Telecommunications - Common interface - Part 6: Identities and addressing (DE/RES 3001-6)

Radio Equipment and Systems; Digital European Cordless Telecommunications - Common interface - Part 7: Security features (DE/RES 3001-7)

Radio Equipment and Systems; Digital European Cordless Telecommunications - Common interface - Part 8: Speech coding and transmission (DE//RES 3001-8)

Radio Equipment and Systems; Digital European Cordless Telecommunications - Common interface - Part 9: Public access profile (DE/RES 3001-9)

Radio Equipment and Sytems; Digital European Cordless Telecommunications - Approval Test Specification (DI/RES 3002)

Integrated Services Digital Network (ISDN); Advice of charge: charging information at call set-up time (AOC-S) supplementary service - Service descrption (T/NA1 (89)13)

Integrated Services Digital Network (ISDN); Advice of charge: charging information during the call (AOC-D) supplementary service - Service description (T/NA1(89)14)

Integrated Services Digital Network (ISDN); Advice of charge: charging information at the end of the call (AOC-E) supplementary service - Service description (T/NA1(89)15)

Integrated Services Digital Network (ISDN); Advice of Charge (AOC) supplementary service - Functional capabilities and information flows (T/S 22-04)

Integrated Services Digital Network (ISDN); Advice of Charge (AOC) supplementary service - Digital Subscriber Signalling System No. one (DSS1) protocol (T/S 46-33K)

Integrated Services Digital Network (ISDN); Conference call add-on (CONF) supplementary service - Service description (T/NA1(89)25)

Integrated Services Digital Network (ISDN); Conference call add-on (CONF) supplementary service - Functional capabilities and information flows (T/S 22-12)

300 185 DRAFT prETS	Integrated Services Digital Network (ISDN); Conference call add-on (CONF) supplementary service - Digital Subscriber Signalling System No. one (DSS1) protocol (T/S 46-33J1)
ETR 001	Integrated Services Digital Network (ISDN); Customer Maintenance
ETR 002	Network Aspects (NA); Guidelines for the Provision of X.75 Links at Data Rates higher than 64 Kbit/s
ETR 003	Network Aspects (NA); General Aspects of Quality of Service and Network Performance in Digital Networks including ISDN
ETR 004	Business Telecommunications (BT); Transmission Plan Aspects of a Private Branch Network for Voice Connections with access to the Public Network
ETR 005	Terminal Equipment (TE); Technical Requirements for Data Terminal Equipment for Connection to High Speed Digital Fixed-Connection Services
ETR 006	Network Aspects; Numbering and Addressing for the Memorandum of Understanding (MoU) on Integrated Services Digital Network (ISDN) (priorities 1 and 2)
ETR 008	Networks Aspects (NA); The method for the characterisation of the Machine-Machine Interfaces utilised by a Telecommunications Management Network (TMN)
ETR 010	ISDN Standards Managements (ISM); The ETSI basic guide on the European Integrated Services Digital Network
ETR 011	Network Aspects (NA); The relationship between Component Performance and the Overall Network Performance
ETR 015	Radio Equipment and Systems Digital European Cordless Telecommunications (DECT) reference document
ETR 016	Business Telecommunications (BT); Serveability Performance Objectives for Private Telecommunications Networks (PTN)
ETR 018	Integrated Services Digital Network (ISDN); Application of the BC-, HLC-, LLC-, information elements by terminals supporting ISDN services
ETR 019	Transmission and Multiplexing; Specification of New Generation High-Capacity Digital Radio Systems
ETR 020	Network Aspects; Numbering and Addressing for X.31 services
ETR 023	Network Aspmects; Intelligent Networks : Framework
ETR 024	Signalling Protocols & Switching (SPS); Intelligent Networks Switching Aspects
ETSI/TC GSM 01.02	General Description of a GSM PLMN
ETSI/GSM 01.04	Recommendation GSM 01.04 Vocabulary in a GSM PLMN.
ETSI/TS GSM 01.06	Service implementation phases and possible further evolution phases in the GSM PLMN
ETSI/TC GSM 02.01	Principles of telecommunication services supported by a GSM PLMN
ETSI/TC GSM 02.02	Bearer services supported by a GSM PLMN
ETSI/TC GSM 02.03	Teleservices supported by a GSM PLMN
ETSI/TC GSM 02.04.	General on supplementary services GSM
ETSI/TC GSM 02.05	Simultaneous and Alternative use of Services GSM
ETSI/TC GSM 02.06	Types of Mobile Stations GSM

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ETSI/TC GSM 02.06-DCS Types of Mobile Stations GSM ESTI/TC GSM 02.07 Mobile Station features GSM Security aspects GSM ETSI/TC GSM 02.09 Provision of telecommunication services GSM ETSI/TC GSM 02.10 Service accessibility GSM ETSI/TC GSM 02.11 Service accessibility GSM ETSI/TC GSM 02.11-DCS ETSI/TC GSM 02.12 Licensing GSM Subscription to the services of a GSM PLMN ETSI/TC GSM 02.13 ETSI/TC GSM 02.14 Service directory GSM ETSI/TC GSM 02.15 **Circulation of Mobile Stations** ETSI/TC GSM 02.16 International Mobile Station Equipment Identities ETSI/TC GSM 02.17 Subscriber Identity Mobiles, functional characteristics ETSI/TS GSM 02.20 Collection charges GSM ETSI/TC GSM 02.24 Description of advice Of charge GSM ETSI/TC GSM 02.30 "Man-machine Interface of the Mobile Station" GSM ETSI/TC GSM 02.40 Procedures for Call Progress Indications GSM ETSI/TC GSM 02.81 Number Identification supplementary services GSM ETSI/TC GSM 02.82 Call Offering supplementary services GSM Call Completion supplementary services GSM ETSI/TC GSM 02.83 ETSI/TC GSM 02.84 Multi Party supplementary services GSM ETSI/TC GSM 02.85 Community of Interest supplementary services GSM ETSI/TC GSM 02.86 Charging supplementary services GSM ETSI/TC GSM 02.87 Additional Information Transfer supplementary services GSM ETSI/TC GSM 02.88 Call Restriction supplementary services ETSI/TC GSM 03.01 Network Functions GSM ETSI/TC GSM 03.02 Network Architecture GSM ETSI/TC GSM 03.03 Numbering, addressing and Identification GSM ETSI/TC GSM 03.04 Signalling requirements relating to routing of calls to mobile subscribers GSM ETSI/TC GSM 03.05 Technical Performance Objectives GSM ETSI/TC GSM 03.07 Restoration Procedures GSM HOME SUBSCRIBER information. ETSI/TC GSM 03.08 ETSI/TC 03.09 Handover Procedures ETSI/TC GSM 03.10 GSM PLMN Connection Types ETSI/TC GSM 03.11 Technical realization of supplementary services - general aspects ETSI/TC GSM 03.12 Location Registration Procedures ETSI/TC GSM 03.12-DCS Location Registration Procedures

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ETSI/TC GSM 03.13	Discontinuous Reception (DRX) in the GSM system
ETSI/TC GSM 03.14	Support of DTMF via the GSM system
ETSI/TC GSM 03.20	Security Related Network Functions
ETSI/TC GSM 03.40	Technical Realization of the SMS point-to-point
ETSI/TC GSM 03.41	Technical Realization of Short Message Service-Cell Broadcast
ETSI/TC GSM 03.42	Technical realization of advanced Data MHS access
ETSI/TC GSM 03.43	Technical realization of Videotex
ETSI/TC GSM 03.44	Support of Teletex in a GSM PLMN
ETSI/TC GSM 03.45	Technical realization of Facsmile Group 3 - Transparent
ETSI/TC GSM 03.46	Technical realization of Facsmile Group 3 -Non-transparent
ETSI/TC GSM 03.48	GSM Short Message Service Cell Broadcast
ETSI/TC GSM 03.50	Transmission planning aspects of the speech service in the GSM PLMN System
ETSI/TC GSM 03.70	Routing of calls to/from PDNs
ETSI/TC GSM 03.82	Technical realization of Call Offering supplementary services
ETSI/TC GSM 03.88	Technical realization of call restriction supplementary services
ETSI/TC GSM 04.01	MS-BS Interface - General aspects and principles
ETSI/TC GSM 04.02	GSM PLMN access reference configuration
ETSI/TC GSM 04.03	MS-BS Interface - Channel structures and access capabilities
ETSI/TC GSM 04.04.	Layer 1 - General Requirements
ETSI/TC GSM 04.05	Data Link Layer - General Aspects
ETSI/TC GSM 04.06	The scope of this recommendation is to define the data link layer protocol to be used for signalling, and possibly also for other applications, on the MS-BS interface.
ETSI/TC GSM 04.07	Mobile Radio Interface Signalling Layer 3 - General Aspects
ETSI/TC GSM 04.08	Mobile Radio Interface : Layer 3 Specification
ETSI/TC GSM 04.08-DCS	Mobile Radio Interface Layer 3 Specification
ETSI/TC GSM 04.10	Mobile Radio Interface Layer 3 Supplementary Services Specification General Aspects.
ETSI/TC GSM 04.11	Point-to-point Short Message Service Support on Mobile Radio Interface
ETSI/TC GSM 04.12	Short Message Service Cell Broadcast (SMSCB) support on Mobile Radio Interface
ETSI/TC GSM 04.21	Rate adaption on the MS-BSS Interface
ETSI/TC GSM 04.22	Radio Link Protocol for Data and Telematic Services on the MS-BSS Interface
ETSI/TC GSM 04.80	Mobile Radio Interface Layer 3 supplementary services - Specification Formats and Coding
ETSI/TC 04.82	Mobile Radio Interface Layer 3 Call Offering Supplementary Services Specification
ETSI/TC GSM 04.88	Mobile Radio Interface Layer 3 Call Restriction Supplementary Services Specification

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Physical Layer on the Radio Path: General description ETSI/TC GSM 05.01 Physical Layer on the Radio Path: General desription ETSI/TC GSM 05.01-DCS Multiplexing and Multiple Access on the Radio Path. ETSI/TC GSM 05.02 ETSI/TC GSM 05.03 Channel Coding ETSI/TC GSM 05.04 Modulation ETSI/TC GSM 05.05 Radio Transmission and Reception ETSI/TC GSM 05.05-DCS Radio Transmission and Reception Radio Sub-System Link Control ETSI/TC GSM 05.08 ETSI/TC GSM 05.08-DCS Radio Sub-System Link Control ETSI/TC GSM 05.10 Radio Sub-System Synchronization ETSI/TC GSM 06.01. Speech Processing Functions: General description ETSI/TC GSM 06.10 GSM Full Rate of Speech Transcoding ETSI/TC GSM 06.11 Substitution and Muting of Lost Frames for Full-Rate Speech Traffic Channels ETSI/TC GSM 06.12 Comfort Noise Aspects for Full-Rate Speech Traffic Channels ETSI/TC GSM 06.31 Discontinuous Transmission (Dtx) for Full-Rate Speech Traffic Channels ETSI/TC GSM 06.32. Voice Activity Detection ETSI/TC GSM 07.01 General on Terminal Adaptation Functions for Mobile Stations ETSI/TC GSM 07.02. Terminal Adaptation Functions (TAF) for services using Asynchronous **Bearer Capabilities** ETSI/TC GSM 07.03 Terminal Adaptation Functions for services using Synchronous Bearer Capabilities ETSI/TC GSM 08.01 Base Station System to Mobile switching Centre Interface, General Aspects ETSI/TC GSM 08.02 BSS/MSC Interface - Interface Principles 64 kbit/s channels which can be used ETSI/TC GSM 08.06 Signalling Transport Mechanisms between the BSS and MSC ETSI/TC GSM Mobile Switching Centre (MSC) to Base Station System (BSS) ETSI/TC GSM 08.09 Network Management Signalling Support Related to the BSS ETSI/TC GSM 08.20 Rate Adaption on the BSS-MSC Interface ETSI/TC GSM 08.51 Base Station Controller (BSC) to Base Transceiver Station ETSI/TC GSM 08.52 Base Station Controller (BSC) to Base Transceiver Station ETSI/TC GSM 08.54 Base Station Controller (BSC) to Base Transceiver Station ETSI/TC GSM 08.56 Base Station Controller (BSC) to Base Transceiver Station ETSI /TC GSM 08.58 Base Station Controller (BSC) to Base Transceiver Station ETSI/TC GSM 08.58-DCS Base Station Controller (BSC) to Base Transceiver Station ETSI/TC GSM 08.59 Base Station Controller (BSC) to Base Transceiver Station ETSI/TC GSM 08.60 Inband Control of Remote Transcoders and Rate Adaptors ETSI/TC GSM 09.01 General Aspects on PLMN Interworking

ETSI/TC GSM 09.02 ETSI/TC GSM 09.02-DCS ETSI/TC GSM 09.03 ETSI/TC GSM 09.04 ETSI/TC GSM 09.05 ETSI/TC GSM 09.06 ETSI/TC GSM 09.07 ETSI/TC GSM 09.09 ETSI/TC GSM 09.10 ETSI/TC GSM 09.10-DCS ETSI/TC GSM 09.11 ETSI/TC GSM 11.10 ETSI/TC GSM 11.11 ETSI/TC GSM 11.11-DCS ETSI/TC GSM 11.20 ETSI/TC GSM 11.30 ETSI/TC GSM 11.31 ETSI/TC GSM 11.32 ETSI/TC GSM 11.40 ETSI/TC GSM 12.00 ETSI/TC GSM 12.01 ETSI/TC GSM 12.02 ETSI/TC GSM 12.03 ETSI/TC GSM 12.04 ETSI/TC GSM 12.05 ETSI/TC GSM 12.06 ETSI/TC GSM 12.07 ETSI/TC GSM 12.10 ETSI/TC GSM 12.11 ETSI/TC GSM 12.13 ETSI/TC GSM 12.14 ETSI/TC GSM 12.20 ETSI/TC GSM 12.21 Other documents Other documents

Other documents

Mobile Application Part Specification Mobile Application Part Specification Signalling Requirements on Interworking between the ISDN or Interworking between the PLMN and the CSPDN Interworking between the PLMN and the PSPDN for PAD Access Interworking between a PLMN and a PSPDN/ISDN for the support General Requirements on Interworking between the PLMN and Detailed Signalling Interworking within the PLMN and with Information element mapping between MS-BSS/BSS-MSC Information Element Mapping between MS-BSS/BSS-MSC Signalling interworking for supplementary services Mobile Station conformity specifications Specifications of the SIM-ME Interface Specifications of the SIM-ME Interface The GSM Base Station System: Equipment specification Mobile Services Switching Centre Home Location Register Specification Visitor Location Register Specification System Simulator specification Objectives and Structure of Network Management Common Aspects of GSM Network Management Subscriber, Mobile Equipment and Services Data Security Management Performance Data Measurements Subscriber Related Event and Call Data GSM Network Change Control **Operations and Performance Management** Maintenance Provisions for Operational Integrity of Mobile Maintenance of The Base Station System BSS Maintenance of the Mobile-Services Switching Centre Maintenance of Location Registers Network Management Procedures and Messages Network Management Procedures and Messages on the A-bis A Revolution in European Telecommunications Standards Making Mobile Telecommunications Mobile Telecommunications MEG Core Report and Annexes

	Appendix C, Attachment 2; Example	s of Search Results - 2 examples provided
	ETSI APPROVED STANDARDS CON PAGE 1	TAINING THE KEY SEARCH STRING 'MULT' 11:39:40 22 FEB 1994
	DOCUMENT	DESCRIPTION
	ETR 019	Transmission and Multiplexing; Specification of New Generation High-Capacity Di
	300 166 DRAFT prETS	Transmission and multiplexing; Physical/electrical characteristics of hierarchi
	ETSI/TC GSM 02.84	Multi Party supplementary services GSM
	300 052 FINAL DRAFT	Integrated Services Digital Network (ISDN); Multiple Subscriber Number (MSN) su
	300 124 ETS	Attachment requirements for Data Terminal Equipment (DTE) to connect to Packet
	300 147 DRAFT prETS	Transmission and multiplexing; Synchronous digital hierarchy - Multiplexing Str
	ETSI/TC GSM 05.02	Multiplexing and Multiple Access on the Radio Path.
	300 050 FINAL DRAFT	Integrated Services Digital Network (ISDN); Multiple Subscriber Number (MSN) su
•	300 051 FINAL DRAFT	Integrated Services Digital Network (ISDN); Multiple Subscriber Number (MSN) su
	ETSI/TC GSM 02.05	Simultaneous and Alternative use of Services GSM
	300 150 DRAFT prETS	Transmission and multiplexing; Protocol suites for Q interfaces for management
	300 167 DRAFT prETS	Transmission and multiplexing; Functional characteristics of 2 Mbit/s interface

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ETSI STANDARDS IN PROCESS CONTAINING THE KEY SEARCH STRING 'MULT'

PAGE 1 DOCNAME	11:40:50 22 FEB 1994 DESCRIPTION
МІ/ТМ-2205 DE/ГМ-1013	Management of flexible multiplexers & 64 kbit/s cross connect. Flexible Multiplexer Equipment Part 2: Digital multiplex and/or transmission facilities functional block
DI/TM-1006	Transmission and Multiplexing (TM); Single-mode optical fibre cables to be used for aerial application
DE/SPS-502	Integrated Services Digital Network (ISDN); Multiple Subscriber Number (MSN) Supplementary Service; protocol implementation conformance statement (PICS) proforma for Digital Subscriber Signalling Syst
SI/NA-1241	List of multimedia services
T/S	Integrated Services Digital Network (ISDN); Multiple Subscriber Number (MSN) supplementary service Digital Subscriber Signalling System No. one (DSS1) protocol
DE/TM-1013	Flexible Multiplexer Equipment Part 4: Flexible access termination Additions to DE/TM-3001 'SDH multiplexing structure'
GSM	European digital cellular telecommunications system (phase 1); Multiplexing and multiple access on the radio path (GSM 05.02)
DTR/TM-400	Transmission and Multiplexing Specification of new generation high-capacity digital radio systems
RTS/SMG-00	European digital cellular telecommunications system; Simultaneous and Altemate Use of Services
RTS/SMG-00	European digital cellular telecommunications system; Simultaneous and Altemate Use of Services
DE/TM-4003	Transmission and Multiplexing (TM); Parameters for radio-relay systems for the transmission of digital signals and analogue video signals operating at 23 GHz (DE/TM-4003)
T/S	Conformance Test Specification for multiple subscriber number (MSN)

	E 2 CNAME	11:40:50 22 FEB 1994 DESCRIPTION
MI/N	IA-1240	Input to NA4 on methodology for multimedia services. Coordination and results from RACE and SGXVIII
DE/	Г М-1002	Functional requirements of flexible multiplexer equipments
MI/T	M-1001	Multimode graded index optical fibres
DE/E	3T-3006	Supplementary service: Multi PTN attendant (MPA) Stage 1 and stage 2 descriptions
GSM	A .	European digital cellular telecommunications system (phase 2); Multiplexing and multiple access on the radio path (GSM 05.02)
DTR	/HF-101	A multiple index approach for the evaluation of pictogram proposals
DE/	ГМ-2001	Transmission and Multiplexing (TM); Protocol suites for Q interfaces for management of transmission systems
RI/S	MG-020	European digital cellular telecommunications system; Multiplexing and Multiple Access on the Radio Path
DE/	TM-3002	Transmission and multiplexing Physical/electrical characteristics of hierarchical digital interfaces for equipment using the 2048 kbit/s-based plesiochronous or synchronous digital hierarchies (DE/TM-
DTR	/TM-401	Low capacity point to multipoint digital systems
DTR	/HF-100	User Procedures for Multipoint Videotelephony
DTR	/TM-300	Applications and network functional architecture of flexible Multiplexers & 64 kbit/s cross-connects
DTR	/TE-100	Multipoint for audiovisual services
Draf	t	Attachment requirements for Data Terminal Equipment (DTE) to connect to Packet Switched Public Data Networks (PSPDN) using CCITT Recommendation X.25 (1984) interface Requirements applicable to DTEs su
DTR	/ECMA-0	Multi-PTN attendant (ECMA-TR/MPA)

PAGE 3 DOCNAME	DESCRIPTION
MI/TE5	Specification of 2 Mbit/s data multipexer/cross connect system and 64 kbit/s multipexer
DE/ECMA-00	Supplementary service Multi-PTN attendant (MPA) stage 2 description
DTR/NA-522	Multimedia methodology
T/S	Integrated Services Digital Network (ISDN); Multiple Subscriber Number (MSN) supplementary service Functional capabilities and information flows
DE/TM-1013	Functional requirements of flexible multiplexer (FM) equipments
MI/HF-1013	Human factors aspects of multimedia telecommunications
DI/TM-1004	Transmission and Multiplexing (TM); Single-mode optical fibre cables to be used in ducts and for directly buried application
DE/TM-4005	Transmission and Multiplexing (TM); High capacity digital radio-relay systems carrying 1 x STM-1 signals and operating in frequency bands with about 30 MHz channel spacing and alternated arrangements
DTR/TM-101	Transmission and Multiplexing (TM); Technical report on statistical approach design
Draft	General principles for multi-application Intelligent Cards and Card Terminals for telecommunications use (TE 11-01)
T/NA1(89)2	Integrated Services Digital Network (ISDN); Multiple Subscriber Number (MSN) supplementary service Service Description
RTS/SMG-01	European digital cellular telecommunications system; Multi-party Supplementary Services
RI/SMG-020	European digital cellular telecommunications system; Multiplexing and Multiple Access on the Radio Path
MI/TE-1000	Multipoint for audiovisual services

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	PAGE 4 DOCNAME	11:40:50 22 FEB 1994
	DE/TM-1013	Flexible Multiplexer Equipment Part 1: Flexible multiplexer functional blocks
	MI/SPS	Flexible multiplexer interfaces on exchanges
	DE/TM-3003	Transmission and Multiplexing (TM); Digital section for ISDN primary rate access
	RTS/SMG-03	European digital cellular telecommunications system; Mobile Radio Interface Layer 3 - Multi-party SS Specification
	DI/TM-1008	Tramsmission and Multiplexing (TM); CCITT Recommendation G.652-type single-mode optical fibre
:	DI/TM-1020	Transmission and Multiplexing (TM); CCITT Recommendation G.653-type dispersion shifted single-mode optical fibre
	DE/TM-3006	Transmission and multiplexing Functional characteristics of 2 Mbit/s interfaces (DE/TM-3006)
	DE/TM-3001	Transmission and multiplexing Synchronous digital hierarchy Multiplexing structure
	DTR/TM-500	Transmission and Multiplexing (TM); Digital European Cordless Telecommunications (DECT); Transmission aspects 3,1 kHz telephony Interworking with other networks
	DTR/NA-124	Base document on multimedia services
	DE/TM-1013	Flexible Multiplexer Equipment Part 3: Management & control functions functional block
	RTS/SMG-03	European digital cellular telecommunications system; Technical Realization of Multi-party Supplementary Services
	MI/NA-1240	Input to CCITT on multimedia services
	DE/TM-1014	Transmission and Multiplexing (TM); Synchronous cross connect 64 and n x 64 kbit/s cross connection rate 2 048 kbit/s access ports Part 1: Core functions and characteristics

PAGE 5 DOCNAME...

DTR/NA-241

DE/TM-1011

T/TE

11:40:50 22 FEB 1994 DESCRIPTION......

Network Aspects (NA); Terminal selection principles for priority I and II services of MoU - ISDN, applicable in multi-terminal environments at customer premises

Transmission and Multiplexing (TM); Optical parameters for interfaces for the Synchronous Digital Hierarchy (SDH)

Multi-profile Videotex terminal for the use on the PSTN

ETSI KEYWORD LIST FROM TOPICS UNDER STUDY

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KEYWORD/CATALOG/INFORMATION MANAGEMENT

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Appendix C - Keyword / Catalog / Information Management

AAL ACCESS ADDRESS ADPCM ADSL AERO ALPHABET ATM -AUT BROADBAND CAP CARRIER CHANNEL COMMON COMPAT COMPRESS CONNECT CROSS DATA DEFLECT DIGITAL DSL DS1 DS3 DTE DUPLEX ECHO EDI ERROR FACSIMILE **FIBRE** FORWARD FPAD FRAME HDSL HUMAN **IDENT** INTELLIGENT INTER ISDN JITTER LAN LAND LANGUAGE LAP LINK LOUD MARITIME MEASURE MESSAGE MOBILE MODEM MULTIPLEX NETWORK NNI NUMBER OMAP OPEN OPTIC OSI PACKET PAD PCS PCM PČN PERSONAL PICS

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APPENDIX D

Directory of Testing Laboratories

INTRODUCTION

This appendix lists a number of facilities and services available for standards approval engineering, testing and application services. The material comes largely from the 1993 Directory Issue of EMC Test & Design. For more complete and detailed information, please refer to that publication.

The attached table lists a number of randomly selected companies and the type of facilities and services offered. The category numbers used in the table are defined on the next page.

The large number of companies included in this partial list of companies attests to the significant business that exists around product design for compatibility, testing and regulatory approvals. The twenty-four different categories in the table also highlights the significant diversity of approval types, specialized skills and the range of facilities required and available.

CANADIAN COMPANIES

A total of nine Canadian companies were found on the list:

Ancom Electromagnetics	Dorval	QUE
Aprel Inc	Nepean	ONT
Canadian Standards Association	Point-Claire	QUE
Certelecom Laboratories	Ottawa	ONT
CRIQ	Montreal	QUE
Electronics Test Centre	Edmonton	ALB
Emcon Emanation Controls	Nepean	ONT
MPB Technologies	Ottawa	ONT
Ultratech Engineering Labs	Mississauga	ONT

1.

2.

CAPABILITY CATEGORIES LIST:

MINI GLOSSARY CATEGORY DESCRIPTION TEST FACILITIES Indoor Test Range 1 2 Open Area Test Site 3 NARTE-Certified Personnel tions Engineers Nationally Recognized Test Lab 4 5 NVLAP Accredited Program

TEST CAPABILITIES

3.

- EC Competent or Notified Body 6
- 7 Failure Analysis
- 8 FCC - Part 15
- FCC Part 68 9
- 10 European EMC
- 11 Other International EMC
- Military EMC Standards 12
- 13 TEMPÉST
- Automotive EMC 14
- 15 ESD
- 16 EFT, Surge
- ELF Measurement 17
- 18 EMP, Lighting
- 19 Radiation Hazards
- 20 Susceptibility / Immunity
- 21 Shielding Effectiveness

ADDITIONAL SERVICES

- 22 Calibration Services
- 23 EMC Site Surveys
- 24 ESD Site Surveys

NARTE - National Association of Radio and Telecommunica-

NVLAP - National Voluntary Laboratory Accreditation

EC - European Community

FCC - Federal Communications Commission

EMC - ElectroMagnetic Compatibility

TEMPEST - US govn. radiated emissions security program

ESD - ElectroStatic Discharge EFT - Electrical Fast Transient ELF - Extremely Low Frequency EMP - ElectroMagnetic Pulse

Appendix D - Laboratory TEST LABORATORY FACILITIES AND SERVICES

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Contact											0	1	2	3	4	5	6	7

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Bema Technology	4063 Clipper Court				<u> </u>					<u> </u>		<u> </u>		Г
Jagtar Sahota	Fremont, CA 94538 (510) 490-9215					-				-				
Bull HN Information	300 Concord Road										<u> </u>			T
System, Inc. Blake Bisson	Billerica, MA 01821 (508) 294-2900													
C&C Laboratory, Inc	49000 Milmont Drive													t
Carl Felts	Fremont, CA 94539 (510) 440-3838													
C.C. Moore Co.	22965 La Cadena Laguna hills, CA 92653													Γ
Chuck Moore	(714) 588-8899	· .												
Canadian Standards	865 Ellingham Street						 			<u> </u>				t
Association	Point-Claire, QUE H9R								ĺ		1			
Linda Castonguay Cardinal Technologies	<i>5E8, (514) 694-8110</i> 1827 Freedom Road			 			 	 			ļ			Ļ
Cardinal Technologies	Lancaster, PA 17601													
Michael A. Royer	(717) 293-3092		2							ļ				
Carl T. Jones	7901 Yarnwood Court													Γ
Corporation Michael Nicolay	Springfield, VA 22153 (703) 569-7704								ĺ					
Carnel Labs	21434 Osborne Street			 				 		ļ				┝
	Canoga Park, CA 91304													
Paul Bender														
Celect Testing Laboratories	7500 Innovation Way Mason, OH 45040													
Steven G. Davis	(513) 573-6809													
CERTELECOM	3325 River Road, R.R 5									saam				ŀ
Labrotories, Inc. Rae Dulmage	Ottawa, ONT KIG 3N3 (613) 737-9691													
Certitech Corporation	B-8800 Irvine Center Drive			 										ŀ
David C. Bloksom	Irvine, CA 92718 (800) 346-9906			• .										
CF Europe, Ltd.	Westfields House, West						 							┝
•. *	Ave. Kidsgrove, Stoke-on-													
	Trent, Staffordshire,										•			
	England ST7 1TL 0782-774234													ŀ
Chase EMC, Ltd.	Bramley Business Center													F
	Station Road, Bramley													
Graham Mays	Surrey, England GU5 0AZ													
Stanatti teta às	44-483-898969													
Cincinnati Electronics	7500 Innovation Way		 											ſ
Steve Davis	Mason, OH 45040													
CKC Laboratories, Ltd.	(513) 573-6100 5473 A Clouds Rest			 										╞
	Mariposa, CA 95338													
Chuck Kendall	(209) 966-5240													L
Cliff Tomack Consulting	19220 Beardsley Road													ſ
Cliff Tomack	Los Gatos, CA 95030 (408) 354-1015													
Communication	1940 West Alexander St													ſ
Certification Lab. Joseph W. Jackson	Salt Lake City, UT 84119 (801) 972-6146													
Compatible Electronics	2337 Troutdate Drive			 										ſ
Inc., Agoura	Agoura, CA 91301													
James K. Baer	(818) 597 0600	1											91 (C	1

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Jagtar Sahota	Fremont, CA 94538 (510) 490-9215														1
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System, Inc. Blake Bisson	Billerica, MA 01821 (508) 294-2900														
C&C Laboratory, Inc	49000 Milmont Drive	_	8 8		-						å 	-			
Carl Felts	Fremont, CA 94539														
C.C. Moore Co.	22965 La Cadena		8							ų 🖉	<u>.</u>				
Chuck Moore	Laguna hills, CA 92653 (714) 588-8899														
Canadian Standards	865 Ellingham Street								 <u> </u>		<u> </u>	┥───			Ļ
Association Linda Castonguay	Point-Claire, QUE H9R														1
Cardinal Technologies	5E8, (514) 694-8110 1827 Freedom Road														
Michael A. Royer	Lancaster, PA 17601 (717) 293-3092														
Carl T. Jones	7901 Yarnwood Court				4										
Corporation Michael Nicolay	Springfield, VA 22153 (703) 569-7704														
Carnel Labs	21434 Osborne Street			+		+					<u> </u>				
Paul Bender	Canoga Park, CA 91304 (818) 882-3977														
Celect Testing Laboratories	7500 Innovation Way														
Steven G. Davis	Mason, OH 45040 (513) 573-6809														
CERTELECOM	3325 River Road, R.R 5														
Labrotories, Inc. Rae Dulmage	Ottawa, ONT KIG 3N3 (613) 737-9691														
Certitech Corporation	B-8800 Irvine Center Drive													<u> </u>	
David C. Bloksom	Irvine, CA 92718 (800) 346-9906														
CF Europe, Ltd.	Westfields House, West														_
	Ave. Kidsgrove, Stoke-on- Trent, Staffordshire,				ļ										
	England ST7 1TL														
Chase EMC, Ltd.	0782-774234														
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Graham Mays	Surrey, England GU5														
	0AZ 44-483-898969														
Cincinnati Electronics	7500 Innovation Way		<u> </u>												1
Steve Davis	Mason, OH 45040 (513) 573-6100														
CKC Laboratories, Ltd.	5473 A Clouds Rest														
Chuck Kendall	Mariposa, CA 95338 (209) 966-5240														
Cliff Tomack Consulting	19220 Beardsley Road					┝									
Cliff Tomack	Los Gatos, CA 95030 (408) 354-1015														1
Communication Certification Lab.	1940 West Alexander St					+					-+			<u> </u>	
Joseph W. Jackson	Salt Lake City, UT 84119 (801) 972-6146											1			
Compatible Electronics	2337 Troutdate Drive														
Inc., Agoura James K. Baer	Agoura, CA 91301 (818) 597 0600	1000													
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Compliance Consulting	P.O. Box 612650				-1		1	-			188888	a1222222	2			10000000		
Services. Michael Azar	San Jose, CA 95161 (408) 463-0885																	
Computer Crossroads of America, Inc.	P.O. Box 832117				8	1	 								-			<u>8</u>
Mark E. Bushnell	1380 Presidential Drive Richardson, TX 75083 (214) 231-6108																	
Consolidated Spectrum	22 Merrill Drive				<u> </u>											<u> </u>	ļ	_
Services 🔄	Atkinson, NH 03811 (603) 362-5977																	
Continental Viking Labs	8385 South US Hwy 17-				+							 -						_
Ed Sawyer	92 Fern Park, FL 32730 (407)831-2700																	
CRIQ	8475 rue Christophe-	+																+
	Colomb, B.P. 2000, Succursale Youville												ŀ					
Benoit Nadeau	Montreal, QUE H9P 2X1 (514) 383-3250																	
Cummins Electronics	2851 State Street			8														4
Company, Inc. Dean Dringenburg	Columbus, IN 47201 (812) 377-5072																	
D.L.S. Electronic	10350 Dearlove Road		.															
Systems Inc. Don Sweeney	Glenview, IL 60025 (708) 699-9060																	
Dash, Straus & Goodhue	593 Massachusetts Ave.																	
William R. O'Brien	Boxborough, MA 01719 (508) 263-2662																	
Dayton T. Brown, Inc	555 Church Road																	ł
Engineering & Test Division Joe Deo	Bohemia, NY 11716 (516) 589-6300																	
Detroit Testing	P.O. Box 869																	
Laboratory	7111 E. Eleven Mile road Warren, MI 48090																	
Judy Caudill Diversfeild T.E.S.T.	(313) 754-9000																	
Technologies Inc.	Route 222, P.O. Box 8 Groton, NY 13073																	
ONB Engenering, Inc	(607) 898-4218 3535 W. Commonwealth			ļ														
0 0,	Ave. Fullerton, CA						[ſ
Douglas Broaddus	92633 (714) 870-7781						Í											
C.L.I. Electronic	325 Preston Ct.				-													╞
Compliance Labs. Inc. Eugene Tovar	Livermore, CA 94550 (510) 373-2588							07070										
CR Laboratories, Inc.	265-E Sobrante Way																	-
Henry Lee	Sunnyvale, CA 94086 (408) 738-8754						1000					0000		•				
.F. Electronics Co.	912 W. Industrial Drive					-+										-+		3
Ed French	Aurora, IL 60506 (708) 897-1950							-										
ESI - Electromagnetics Engineering Services	11696 Sorrento Valley Rd						+											<u> </u>
John Lavery	San Diego, CA 92121 (619) 259-4943																	
Clectro Magnetic	P.O. Box 260283					\neg	-+											_
Rodney A. Perala	Denver, CO 80226 (303) 980-0070														. 8			

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Electro Service Corp. Charles Slease	2 Davis Drive Belmont, CA 94002 (415) 943-5111										Τ		
Electronic Development Incorporated Patrick Means	707 Balfour Road Grosse Point Park, MI									-			
Electronic Resources Inc. Ed Draper	48230, (313) 824-0456 1790-10 E. Market St. Harrisonburg, VA 22801 (703) 289-5571		_										
ELECTRONICS TEST CENTRE Chris Talliss	250 Karl Clark Road Edmonton, ALB T6N 1E4 (403) 450-5368				<u> </u>								
Elite Electronic Engineering Company John B. Schmit	1516 Centre Circle Downers Grove, IL 60515 (708) 495-9770												
Elliot Associated Laboratories, Inc. Barry W. Klinger	3A-897 Independence Ave Mountain View, CA 94043 (415) 967-4166									8			
EMACO Product Sevice Al H. Mills	7562 Trade Street San Diego, CA 92121 (619) 578-1480												
EMC Baden AG Mr. F. Gassmann	c/o ABB Research Center Segelhof, Baden-Dattwil Switzerland, CH-5405 41-56-76 8805												
EMC Fribourg SA Hubert Sauvain	Centre Technologique de Montenaz Rossens, Switzerland CH-1728 41-37-31-31-51												
EMC Sales Inc.	P.O. Box 114 Brookline, NH 03033 (603) 672-4455												
EMCC Dr. Rasek Dr. Rasek	Moggast 72-74 Ebermannstadt, Germany D-W-8553 49-9194-9016			:									
EMCE Engineering, Inc. Steve Sawyer	4615 Enterprise Common Fremont, CA 94538 (510) 490-4307												
Emcon Emanation Control Ltd. Peter Doig	Nepean, ONT K2E 7M6 (613) 723-1838												
EMI Measurements	300 Maranatha Drive Hollister, CA 95023 (408) 636-2860												
Emitech Belgium Ivan J. Hendrikx Environment Associates,	Kapeldreef 60 Leuven, Belgium B-3001 32-16-270-440						•••••						
IncEMI Test Division Gordon Levey	5700 Corsa Ave., Suite 111 Westlake Village, CA 91362, (818) 889-9364				une								

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ETL Testing Laboratories	260 E. Grant Avenue #38			8										8				鄒
	South San Francisco, CA 94080, (415) 871-1414																	
Barbara Judge				8														3
Euro EMC Service (EES)	Potsdamer Strasse 10 D-O-1530 Teltow																	Į
(1115)	Berlin/Brandenburg,																	2
	Germany, 49-3328477141													ŝ				
Dr. Hansen																		
Euroconsult, Inc.	P.O. Box 243, 66 Summer St, Manchester, MA								1				T		1			Ť
Werner W. Paster	01944																	
	(508) 526-1687																	
Eurotest Laboratories	Matthews Drive													+			<u> </u>	+
Ltd.	P.O. Box 262																	l
Liz Roger	East Haddam, CT 06423 (203) 873-1451																	
General Datacom Inc.	Park Rd. Ext												§		<u> </u>			1
	Middlebury, CT 06762																	
Charles W. Reed	(203) 758-1811													1				
General Test Laboratories, Inc.	977 Benicia Avenue]						Ī	l				1			t
Peter Nijessen	Sunnyvale, CA 94086 (408) 245-7100																	
Globetek, Inc.	186 Veterans Drive													 				1
	Northvale, NJ 07647													· ·				l
Jon Landau	(201) 784-1000													1				l
Grace Electronic Materials	77 Dragon Court																	T
	Woburn, MA 01888 (800) 225-1936																	
GTE Testmark	3050 Harrodsburg Road																	Ļ
Laboratories	Lexington, KY 40503																	
Richard Lawrence	(606) 223-3061																	l
Hetra Computer and Comm. Ind. Inc.	10300-102nd Terrace Sebastian, FL 32958																	t
Ed Busch	(407) 589-7331																	
Hi-Rel Laboratories	12311 Loraleen St.																	Ļ
	Garden Grove, CA 92641			Į														
Michael Gorham	(714) 530-9667																	
Hitachi Ferrite, Ltd	1-17-8 Nishikata Bunkyo-Ku, Tokyo, Japan																	Г
T. Danbara	113, 03-5800-2553																	
Hoffman Electronics	P.O. Box 1173		*******															┝
Corp.	Chadds Ford, PA 19317			. ·													·	
N. Hoffman Hughes Aircraft Co.	(215) 388-0722 P.O. Box 3310																	
lugnes Aircraft Co.	Bldg TC16, MS C108					Í												ſ
	Fullerton, CA 92634																	İ
Kent Jackson	(714) 732-7005					1												
Hyger Physics, Inc.	E-537 Constitution																	Γ
Hugh Hyatt	Avenue Camarillo, CA 93010 (805) 388-7884								1									
BM	1701 North Street				sst													Ż
Aliaon IT-	Endicott, NY 13760																	ģ
Alison Hammrack	(607) 755-2616																	
nstrument Specialties Vestern Division	505 Porter Way Placentia, CA 92670	· .																
David Badtorff	(714) 579-7123		A 10		[888) B				399 (1			9110				Ű

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International	1911 E. Jeter Road					—								8				
Compliance Corporations	Argyle, TX 76226 (817) 491-3696																	
Val L. Erwin	(017) 491-5090																	
International Science &	P.O. Box 580	-		** ***** %							21 <i>222</i> 2 21	9		§				<u>1990</u>
Technology, Inc	Black Hall Road												1					
Larry K. Stillings	Epsom, NH 03234 (603) 736-8414																	
John M. Dailey &	30753 Ganado Drive			<u> </u>							<u>.</u>		-				<u> </u>	
Associates	Palos Verdes, CA 90274																	
John M. Dailey Key Tronic	(310) 377-5940																	
Key Home	P.O. Box 14687 Spokane, WA 99214				1							1	T	T				
Denise Razzeto	(509) 928-8000												ĺ		1			
L-CAD, Inc.	A-26 Keewaydin Drive	-			+	+	+	+							<u> </u>			
	Salem, NH 03079 (603) 893-3696																	
LCR Electronics Inc.	9 South Forest Avenue		8	┼──		\bot	<u> </u>											
	Norristown, PA 19401																	
Dottie Foster	(215) 278-0840						Ì											
Liberty Labs, Inc.	4411 Bornholm Street	T				1						1	1					
	P.O. Box 147 Elk Hom, IA 51531	1			ŝ				1	· ·				[
Mike Howard	(712) 764-2199							Ì				1						
Lightning Technologies,	10 Downing Parkway		8					+			<u> </u>							
Inc. J.A Plumer	Pittsfield, MA 01201 (413) 499-2135																	
Loral, Western	7100 Standard Drive			<u> </u>	<u> </u>	<u></u>		<u> </u>										
Development Lab.	Hanover, MD 21076																	
Tony Mangerie	(410) 796-3514																	
M. Flom Associates, Inc.	3356 N. San Marcos P. S- 107 Chandler, AZ 85224						1											
Morton Flom	(602) 926-3100+																	
Mark Lapchak &	6721 S. Leyden Ct.															700000		
Associates	Englewood, CO 80112																	
Mark Lapchak Mercatus International	(303) 771-6925 J-5355 Avenida Encinas	<u> </u>																
Marketing Inc	Carlbad, CA 92008																	
Bill Rathsburg	(619) 431-7555																	
Matech Associates	150 E. Grove Street																	-
Dr. B. Chowdhury	Scranton, PA 18510 (717) 344-4067						İ										1	
Materials Research, Inc.	790 East 700 South																	
	Centerville, UT 84014																	7
John Hunt Messelectronik Berlin	(801) 298-4000																	
GMBH	Landsberger Alleee 399 Berlin, Germany D-126											-						
Michael Rehfeldt	81													·				-
	49 30 93922126																	
Met Laboratories, Inc.	914 W. Patapsco Avenue	[+	
Joyce Holton	Baltimore, MD 21230 (410) 354-3300																	4
Micro Energy, Inc.	745 West State Road 434				ette fil													
Don Eist	Longwood, FL 32750			ĺ							1					ALC: N		
Don Fisher Mikes Product Service	(407) 262-7307																	4
GMBH	Ohmstrasse 2-4 P.O. Box 28,																	\neg
	8444 Strasskirchen,																	
Gunter Mikes	Germany, 49-9424-1031												Ī					
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COMPANY NAME Contact	ADDRESS	1	2	3	4	5	6	7	8	9	1	1	1 2	1 3	1 4	1 5	1 6	17	[
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Mooser Consulting GMBH	Biberkorstrass 14 Berg/Stamstrasse See 4		Τ	<u> </u>						
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MPB Technologies, Inc.	Bulding M-50, NRC Montreal Road, Ottawa ONT KIA 0R6									
Dave Scribailo	(613) 744-3273									
National Technical Systems Hal Lipchik	200-24007 Ventura Blvd. Calabasas, CA 91302 (818) 591-0776									
Nearfeild Systems, Inc. greg Masters	524-1330 E. 223rd Street Carson, CA 90745 (310) 518-4277									
Norand EMC Test Lab. Cedric Brownfield	550 2nd St. SE Cedar Rapids, IA 52401 (319) 846-2415									
Northrop ESD-RMS	600 Hicks Road Rolling Meadows, IL 60008, (708) 259-9600									
Oneida Research Services, Inc Kathleen L. Smith	P.O. Box 678 503 Randolph Street Meadville, PA 16335 (814) 336-2125									
Parametrics, Inc. NDT Division Meindert Anderson	221 Cresent Street Waltham, MA 02254 (800) 225-8330					 	 		 	
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PDE Labs Kim Bushy	950 Calle Negocio San Clemente, CA 92673 (714) 361-9189									
Philips Consumer Electronics Co. Fred Fisher	One Philips Drive P.O. Box 14810 Knoxville, TN 37914 (615) 521-4720									
Product Safety Engineering, Inc. Herb Watkins	12955 Bellamy Brothers Blvd. Dade City, FL 33525 (904) 588-2209									
Product Verification Specialists Paul Mohr	K-11211 Sorrento Valley Rd, San Diego, CA 92121 (619) 452-9665									
Professional Testing (EMI), Inc. Becky Patterson	1303 W. Industrial Blvd. Round Rock, TX 78681 (512) 244-3371									
Pulver Laboratories Inc. Alisa Pulver	419 S. 8th Street Boise, ID 83702 (208) 342-1000			, ,						
Quest Engineering Solutions Blake Bisson	300 Concord Road Billerica, MA 01821 (508) 294-2900									

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Racal-Comsec Ltd.	Green Lane, Newton Tewkesbury, Glos. England												8	
S. Withnall	GL20 8HD, 44-684-293821													
Radiation Sciences Inc. Tony Mauriello	3131 Detwiler Road Hareysville, PA 19438 (215) 256-4133													
Radiometrics Midwest Corporation	106-55 West 22nd Street Lombard, IL 60148					 								
Dennis Rollinger Ray Proof Ltd.	(708) 932-7262 Boulton Road, Pin Green			 		 <u> </u>								
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Preston R. MacDiamid	(315) 337-0900							Ì						
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RFI Controls Company	(801) 261-3036 320 N. Santa Cruz Ave.									8				
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RFI Industries Dick Davis	54 Holloway Drive Bayswater, Victoria Austraila 3153 61-3-7208522													
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Rockford Engineering Services. Spencer L. Brown	9959 Calveras Road P.O. Box 543 Sunol, CA 94586 (510) 862-2944					 								
Rockwell International	3370 Miraloma Avenue P.O. Box 3105 Anaheim, CA 92803													
John M. Stadille Rutherford Research	(714) 762-6181 P.O. Drawer 249	<u> </u>					 							
Corp. A.R. Blanck	Rutherford, NJ 07070 (201) 933-2091													
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Siemens Matsushita Components GMBH+CO.KG	Siemensstr. 81 D-7920 Heidenheim/Brenz,						, 							
A. Hinrichs	Germany 07321-326-120													

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Singapore Institute of Standards and Industrial Research (SISIR) Chong Weng Hoe	1 Science Park Drive Singapore 0511, Republic of Singapore (065) 7729721																	****
Smith Electronics, Inc. Kenneth P. Klann	8200 Snowville Road Cleveland, OH 44141 (216) 526-4386																	
Solid State Testing, Inc James D. Roberts	56 Middlesex Turnpike Burlington, MA 01803 (617) 272-0972																	T
Southwest Research Institute.	6220 Culebra Road P.O Drawer 28510 San Antonio, TX 78228 (210) 522-3631																	
Space Electronics, Inc. Edward Li	4031 Sorrento Valley Blvd. San Diego, CA 92121 (619) 452-5495																	
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Timonta AG Reihold Grob	San Marino, Mendrisio Switzerland CH-6850 41-091-48-0131									Γ		
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APPENDIX E

Excerpts From Patton & Associates Manual

Appendix E - Extracts from Patton & Associates Guide

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START WITH THE MARKETING PLAN

- OBTAIN A LIST OF TARGET COUNTRIES
- BE PREPARED FOR UPDATES TO THE LIST
 - The List Will Change
- DRAFT A TASK LIST
 - Establish a local representative
 - Organize document translation
 - Pre-Test to essential & common requirements
 - Obtain Manufacturer Facility Certificate

LOCAL REPRESENTATION

- . LICENSE HOLDER MUST BE EC BASED
- TRY AND LET THIS BE A SUBSIDIARY COMPANY
- · LOCAL HELP IS REQUIRED
 - Local branch office
 - Associated company
 - Local consultant
 - Local distributor
- LOCAL REPRESENTATIVE MUST
 - Obtain and complete all application forms
 - Undertake or check translations
 - Plan and book laboratory testing
 - Submit the Application

09/23/93

Patton & Associates, Ltd.

JR, Pg-5

COUNTRY:	APPROVALS BODY:	TESTING AUTHORITY:	STANDARDS BODY:
AUSTRIA	Ministry of the PTT	FZA	O N & For Safety OVE
BELGIUM	SAMT	BELCOMLAB	SAMT
DENMARK	National Telecom Agency Denmark	3 for Telecom Plus DEMKO for safety	National Telecom Agency Denmark
FINLAND	Telecom Admin Centre	PTT and HTC + Safety lab	Telecom Admin Centre
FRANCE	DRG	CNET + LCIE	CNET + UTE
GERMANY	BZT + BAPT	BZT + DBT	BAPT/FTZ/VDE
GREECE	OTE (PTT)	OTE	ELOT
IRELAND	DOC	EOLAS + TE	DOC
ITALY	IGTMINISTRY	ISPT	ISPT
NETHERLANDS	HDTP-MINISTRY	Telification	HDTP
NORWAY	NTRA	NTRA +NEMKO	NTRA
PORTUGAL	ICP	CET + TLP	ICP
SPAIN	DGT	DGT + Telefonica + LEII Bilbao	BOE
SWEDEN	TELESTYRELSEN	Teletest + SP + SEMKO	SIS & TELEVERKET
UK	BABT	BSI + BT + KTL + AS + WT	BSI + DTI/OFTEL

European Telecommunications Type Approvals

ESTIMATED COST AND TIME FOR APPROVAL OF SIMPLE ATTACHMENTS

TELEPHONES, ANSWERING MACHINES & DATA MODEMS

F	1			1
EC or EFTA	<\$2.5K	<\$5.0K	<\$7.5K	TIME IN
COUNTRY				MONTHS
AUSTRIA		Х		2 - 4
BELGIUM		X		2-3
DENMARK		X		2 - 3
FINLAND		X		3 - 5
FRANCE			x	5 - 12
GERMANY			x	4 - 8
GREECE	x			4-6
ICELAND	x			1 - 6
IRELAND			x	3 - 4
ITALY		Х		4 - 6
LUXEMBOURG	NA	NA	NA	1 - 2
NETHERLANDS			x	3 - 5
NORWAY			x	2 - 3
PORTUGAL	х			4 - 6
SPAIN		х		3 - 6
SWEDEN		X		2 - 5
SWITZERLAND		Х		2 - 3
UNITED KINGDOM			x	3 - 7

FIGURE 1

European Telecommunications Type Approvals

ESTIMATED COST AND TIME FOR APPROVAL OF VOICE PABX

EC or EFTA COUNTRY	<\$10K	<\$25K	<\$50K	<75K	<100K	TIME IN MONTHS
AUSTRIA	x					4 - 8
BELGIUM	X				:	6 - 10
DENMARK			Х			6 - 10
FINLAND		х				6 - 10
FRANCE					X	8 - 14
GERMANY					X	8 - 14
GREECE	X			•		4 - 8
ICELAND	· X		Ľ			6 - 10
IRELAND			Х		•	6 - 10
ITALY		X				8 - 14
LUXEMBOURG	NR	NR	NR	NR	NR	1 - 2
NETHERLANDS				X		6 - 10
NORWAY			х			6 - 10
PORTUGAL	×X					4 - 8
SPAIN		х			·	4 - 8
SWEDEN			х			6 - 10
SWITZERLAND	NA	NA	NA	ŃA	NA	N.A.
UNITED KINGDOM					x	8 - 14

FIGURE 2

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1 October, 1993

APPENDIX F

Hypotheses and Statement of Work

DETAILED WORKPLAN TO COVER TESTING OF HYPOTHESES

In order to show how the tasks described in the Statement of Work will serve to construct a set of findings and conclusions, we have developed a series of hypotheses that pertain to each of the previously stated tasks. The study will work towards testing each of the stated hypotheses in the fashion described after each hypotheses. In this fashion a set of results will be defined for each of the tasks included in the workplan. The consolidation, analysis and recommendations that flow from these tests will constitute the Action Plan and the subsequent Final Report.

Task One

The hypotheses to be tested in the first task are as follows:

There will be three types of product groupings that need to be addressed by standards information sources.

TO BE TESTED VIA SURVEY AND CASE STUDIES

Respondents are being asked about their inclusion in one of three product groupings or in a category "other". This hypothesis finding will be an attestation that the three categories previously defined in the instrument are valid.

There will be four key markets of concern to SME's and these will be:

- United States
- Europe
- Mexico
- Australia and New Zealand

TO BE TESTED VIA SURVEY AND CASE STUDIES

Survey respondents are being asked which export markets are of interest to them. The analysis of these results will identify that the above listing is reflective of the majority of survey responses.

There is no single identifiable source of standards information that covers all significant markets.

TO BE TESTED VIA SURVEY AND CASE STUDIES

Survey respondents are being asked about the information sources they are or have used to deal with their standards problems. These responses will be consolidated and it assumed that companies will be using a range of information sources. There is no intermediary assessing the various information sources and providing clients with these assessments for a fee.

TO BE TESTED VIA SURVEY AND CASE STUDIES

The case studies will provide the bulk of the information used to assess this hypothesis. Companies will be asked this question. It is assumed that companies dealing with a range of problems, i.e. information sourcing, certification, testing, etc., will use a number of support services to work through these steps and that there is no single source that deals with a company at the beginning of the process and helps them through all steps in the process and assists in the final securing of export sales.

There are very significant costs associated with securing access to the needed standards information.

TO BE TESTED VIA SURVEY AND CASE STUDIES PLUS ACQUISITION OF RELEVANT SECONDARY INFORMATION

Respondents and particularly case study participants will detail the costs associated with securing access to various markets. The survey and case studies findings will be supplemented with selected secondary information that we are confident will further support the findings derived from this small survey sample.

SME's are not able to accurately select the "right" information base or the "right" process to use to secure access to the desired market.

ANALYSIS OF SURVEY FINDINGS PLUS REVIEW OF LITERATURE (HALL REPORT, etc)

The results obtained from both the survey and the case studies will be consolidated. This hypothesis assumes that companies have been experiencing a number of problems, have been paying high costs and have being immersed in a series of decision processes that require decisions but they have little to base the decisions on. This hypothesis test will be a qualitative review of findings.

Task Two

The hypotheses to be tested in this task are as follows:

Information can be catalogued on the basis of product groupings as defined in Task One.

INFORMATION SOURCES WILL BE SECURED AND THE PRODUCT GROUPS CONTAINED THEREIN WILL BE LINKED TO THE PRODUCT GROUPINGS AS DEFINED IN TASK ONE

- 2 -

There are information sources that have been obtained at this stage in the assignment and these contain over 150 product groupings. These groupings will be analyzed to determine whether or not they easily correlate with the product groupings defined by clients and survey respondents.

Information cannot be catalogued in any fashion that permits access by the inexperienced person.

THE ABOVE SYSTEM OF CATALOGUING WILL BE STRUCTURED FOR USE USING A KEY WORD SYSTEM

The view is that the catalogue accessing process will involve a number of keywords of a technical nature in order to access the entire database and not all these keywords will be easily understood by the inexperienced potential user. Possible keyword systems will be tested with local firms to determine their receptivity.

Access by SME's will need to be through an intermediary due to the complexity.

TO BE TESTED VIA SURVEY AND CASE STUDIES PLUS ASSESSMENT OF CATALOGUE OPTIONS

As discussed earlier, the hypothesis will be proven that intermediaries will be required by SME's. The findings on the two previous hypotheses on cataloguing will be consolidated with this point on intermediaries.

SME's are willing to pay for access at a rate of 1% of sales in the market being accessed.

TO BE TESTED VIA SURVEY AND CASE STUDIES PLUS REVIEW OF CCL REPORT AND OTHER MATERIALS

Respondents in the survey are being asked whether or not they would pay for services related to standards. The case studies are focussing on past problems companies have experienced in securing export market sales. The case studies will document the costs incurred in the "standards process" and will document the success achieved in the export market of concern. All this information will be used to assess the possible fee structure for "standards services" and to assess the overall viability of providing the services to companies with needs.

Access can be provided by the intermediary in two ways:

- the technical information can be supplied in response to questions from the client, or
- information and the process can be supplied to the less experienced client;

with the obvious cost implications.

AN ANALYSIS OF CASE STUDY FINDINGS, REVIEW OF RESEARCH, INTERVIEWS WITH LOCAL PEOPLE/BOARD MEMBERS AND TESTIMONIALS

The testing of this hypothesis will be achieved through the consolidation of all relevant information secured through survey results case studies, the literature and in talking to experts in the area. Again this will be primarily a qualitative consolidation, but some quantitative information may be added in if it is available.

Task Three

This task is a continuance of the work covered in the earlier tasks but is not directly affected by the results achieved in the earlier tasks.

There are a large number of organizations providing certification and testing services. This task will identify organizations offering these services and will assist in the definition of processes to be used to secure the certification services in a cost-effective manner.

The hypotheses to be tested in this task are the following:

For North American Markets:

There are too many organizations providing certification and testing services for the SME's to become knowledgeable about and to provide them with the capability to make informed decisions on which organizations to select for which services.

TO BE TESTED VIA SURVEY AND CASE STUDIES

The survey and the case studies will ask a number of questions about the points raised in this hypothesis. All the information obtained from these primary sources as well as any comparable information from secondary sources will be captured and scrolled. This will define the magnitude of the problems facing SME's and illustrate the difficulty of interpreting and extracting the relevant items.

The study can identify randomly selected organizations that have a track record with certain Canadian companies.

TO BE TESTED VIA SURVEY AND CASE STUDIES

NWF officials have selected a number of goods that have been successfully exported, and the case studies are documenting the ease with which exporting companies were able to achieve these objectives. These findings will state which organizations have been proven to be effective through the on-going and evolving use of these organizations. The assessment made by the case study participants will be reported. This will acknowledge which organizations have been used for which purposes and will comment on how these services were received by the organizations.

For Most Other Export Markets:

SME's cannot utilize these certification and testing services without an intermediary.

TO BE TESTED VIA SURVEY AND CASE STUDIES

Respondents to the case studies will be asked a number of questions focussing on the certification and testing services. A detailed review of the problems experienced by SME's will assist in the development of conclusions on the need for an intermediary.

Intermediaries will not be able to provide SME's with a generic set of services, but rather will need to supply "value added" services specifically tailored to the needs of individual SME's.

TO BE TESTED VIA SURVEY AND CASE STUDIES

The survey asks respondents to describe the types of services and assistance they believe they require. The case studies will document the possible range of services needed as there is a definite possibility that the services required need to be specifically tailored to the precise needs of the SME.

Task Four

Again this task is a separate undertaking addressing the question of dealing with new and evolving standards. As such it is only marginally related to the previous tasks.

They hypotheses to be proven in this task are the following:

Exporting SME's are not aware of the issues being raised in key standards-making bodies.

TO BE TESTED VIA SURVEY AND CASE STUDIES

Questions in both the survey and the case studies will identify this level of knowledge from the answers given. The analysis will be broadly based and will focus on whether or not this organization has previously been involved with the decision process. The involvement or lack of involvement in these issues will also be documented.

SME's are not interested in participating in standards formulation due to the time and cost factors associated with this involvement.

TO BE TESTED VIA SURVEY AND CASE STUDIES

Through the surveys small business will be asked whether or not they are interested in being involved in the formulation of new standards. The assumption here is that these firms do not have the time or the funding to permit this involvement. Also, it is believed that SME's are too pressed with other responsibilities to ever permit these to be afforded significant attention and these factors will be examined in the case studies.

6 -

Task Five

This task covering the pilot test will produce much of the information needed to test the above hypotheses. A tracking system will be designed to document all activity and the impacts of this activity within the pilot test period. Also, this system will be constructed so as to provide a management tool for possible use by the intermediary once the study is complete. In addition to the previously listed hypotheses the following are to be provided through the pilot test as well:

It is feasible to define and operate a third party service to assist export ready SME's to reach export markets successfully and in a very cost effective fashion.

TO BE TESTED VIA SURVEY AND CASE STUDIES

All survey and case study findings will be consolidated to reach a definite conclusion on the need for a third party to assist the SME in securing access to an export market.

The third party service will be perceived as a value added service by the SME and therefore it will be paid for by the SME.

TO BE TESTED VIA SURVEY AND CASE STUDIES

All findings will be re-analyzed to attempt to draw a conclusion on the value per perceived by SME's from the services that could be offered by a third party. This analysis will try to quantify the value in order to project certain pricing policy options.

The responding to the needs of SMEs with these tailored value added services will constitute available business for the intermediary operating on a national basis.

ANALYSIS OF SURVEY AND CASE STUDY FINDINGS

A quantitative analysis will be undertaken to try and forecast what the total demand might be for value added services from an intermediary operating on a national basis and providing information to SME's on selected key markets and product groups. These findings will be combined with previous findings on the pricing strategies. Also an assessment will be made of the potential costs to be incurred in providing these services and this will define the potential in providing these tailored services.

The role of government will be precisely defined as a support function.

TO BE TESTED VIA CASE STUDIES

Respondents are being asked this question and the case study participants are being encouraged to have some dialogue on the matter in order to develop more precise findings on this issue. The issues of access and awareness raised in the sector campaign will be defined and ranked through the pilot test.

TO BE TESTED VIA SURVEY AND CASE STUDIES

Respondents are again being asked these questions. Case studies will delve further into the issue and try to identify a correlation if any between increasing company size and a difference in the significance of either access or awareness.

Task Six

This task involves the writing of an action plan and a final report for the Project Authority. There will be no hypotheses specifically pertaining to this task. Rather this task will simply report on the results of the previous tests.

APPENDIX G

Electronic Information Service Directories

Document Register Report - All Document Registers All Groupe WHERE DRDate Between 01/01/93 AND 11/09/93 11/09/93 Group: Tl T1/93-002 T1/93-002 Source: Barbara Engel Smith, Southwestern Bell Technology Resources, 314-529-7622 Title: Southwestern Bell Comments on Ring Interworking Recommended Solutions Summary: This contribution presents Southwestern Bell's comments on Ring Interworking Recommended Solutions. From: To: T1/93-002 Group: TIAG TIAG/93-000. Dated: 04/15/93 Registerd: 04/15/93 Source: Gopal Iyengar, NTI, Tel.: (919) 991-7000 Title: Future Directions for TI Mechanization Summary: This contribution proposes future directions for TI Mechanization and the TI Mechanization Group. T1AG/93-000 From TIGL.1/93-016 Dated: 05/11/93 Registerd: 05/11/93 Source: Martin Carroll, Bell Atlantic..... Title: Demo of Document Register TDOCS for TIEL.1 Summary: Test of TDOCS From: Test T181.1/93-016 Group: T1E1.2 TIEL.2/93-000 Dated: 07/20/93 Registerd: 07/20/93 Source: Curtis Brownmiller, Chairman Ad Hoc Group on DS1 Idle Signal, NCI Telecommunications, 214-918-2541 Title: Heeting Report, Ad Hoc Group on DS1 Idle Signal July 20, 1993 Summary: This document contains the report of the July 20, 1993 Ad Hoc Group on DS1 Idle Signal, conference call. From: To: Group: TIE1.4 TIRI.4/93-000 Dated: 01/26/93 Registerd: Source: Vice-Chair TIEI.4 Title: TIEI.4 1993 Document Register Summary: TIEI.4 Document List for 1993 - Updated to March 5, 1993 From: To: Dated: 01/26/93 Registerd: 05/06/93 TIE1.4/93-001 Dated: 01/26/93 Registerd: 05/06/93 Source: Vice-Chair TIE1.4 Title: TIE1.4 Combined Mailing and Participant List - Updated to 03/05/93 Summary: TIE1.4 Combined Mailing and Participant List From: To: Dated: 01/26/93 Registerd: 05/06/93 TIEL.4/93-002 Dated: VICE. Source: Chair TIEL.4 Title: Living List for HDSL Issue II Technical Report Summary: Living List for HDBL Issue II T.R. To: Dated: 01/25/93 Registerd: 05/06/93 TIE1.4/93-010 Date Source: Chair TIE1.4 Title: Agenda for March TIE1.4 Meeting Summary: Agenda for March TIE1.4 Meeting From: To: Dated: 01/26/93 Registerd: 05/06/93 TIE1.4/93-011 Dated: 01/26/ SOURCe: Chair Tie1.4 Title: Letter from the Chair (March TIE1.4 Meeting) Summary: Letter from the Chair To: From: To: Dated: 01/26/93 Registerd: 05/06/93 TIE1.4/93-012 Dated: 01/20/93 Registerd: 05/ Source: GTE:N. Epstein Title: Minutes from TIE1.4/TIA1.5 Conference Call on January 11, 1993 Summary: Minutes from conference call on testing issues From: To: Dated: 01/20/93 Registerd: 05/06/93 TIRI:4/93-013 Dated: 0: Source: RTKC: W. Chen Title: Reliance Comm/Tec Patent Letter to ANSI Summary: ADSL Patent Letter From: To: Dated: 01/20/93 Registerd: 05/06/93 TIE1.4/93-014 Dated: 01/20/93 Registerd: 05/06/93 Source: Bell Atlantic: K. Sistanazadeh, D. Little Title: Focus of ADSL Efforts in TIE1 Summary: Focus of ADSL Efforte in TIE1.4 Working Group From: To: T181.4/93-015 Dated: 01/20/93 Registerd: 05/06/93 Source: Ameritech: T. Starr Title: ADSL Characteristics Summary: ADSL Characteristics From: To: T1E1.4/93-016 Dated: 01/20/93 Registerd: 05/06/93 Surce: Chair TIEL.4 Fource: Chair TIEL.4 Summary: Interim Meeting Announcement From: To: TIE1.4/93-01 Dated: 01/20/93 Registerd: 05/06/93 Source: RTRC: W. Chen Title: Near-End Crosstalk in Cable Test Facilities Summary: Near-End Crosstalk in Cable Test Facilities From: To: TIE1.4/93-018 Source: Amati: K. Naxwell, J. Bingham Title: Why DHT should be chosen for ADSL now. Summary: DHT ADSL Contribution From: Dated: 03/08/93 Registerd: 05/06/93 TIE1.4/93-019 Dated: 03/08/93 Registerd: 05/0 Source: Amati: J. Cioffi, J. Aslantis Title: Spectral Compatibility and Extrapolations from DMT Measurements Summary: DMT ADSL Contribution From: To: Dated: 03/08/93 Registerd: 05/06/93 PlB1.4/93-020 Source: Amati: J. Cioffi, J. Bingham Title: Echo Cancellation for ADSL Summary: DHT ADSL Contribution From: Dated: 03/08/93 Registerd: 05/06/93 To: TEL.4/93-021 Dated Source: Amati: J. Cioffi Title: Revisiting Recommended DMT Line Code Summary: DMT ADSL Contribution From: To: Dated: 03/08/93 Registerd: 05/06/93 1E14/93-022 Source: Amati: J.S. Chow, J. Cioffi Title: DMT Initialization Parameters needed for Specification in a Dated: 03/08/93 Registerd: 05/06/93

Standard Summary: DHT ADSL Contribuiton TO: Source: Amati: J. T. Aslantis, J. S. Chow Title: A Selective Error Correction Proposal for ADSL Summary: DAT ADSL Contribution From: T1E1.4/93-023 Dated: 03/08/93 Registerd: 05/06/93 T1E1.4/93-024 Dated: 03/08/93 Registerd: 05/06/ Source: Amati: K. Maxwell, J. Cioffi Title: Alterations to Bellcore FA Consequent to DHT Line-Code Selection Summary: DHT ADSL Contribution From: To: Dated: 03/08/93 Registerd: 05/06/93 T1E1.4/93-025 Dated: 03/08/93 Registerd: 05/06/93 Source: Amati: J. Cioffi, P. T. Tong Title: VLSI DHT Implementation for ADSL Summary: DHT ADSL Contribution From: Dated: 03/08/93 Registerd: 05/06/93 Source: Amati: K. Haxwell, J. H. Cioffi Title: Spectral Compatibility Advanatages of DHT Summary: DHT ADSL Contribution From: T1E1.4/93-026 TIX1.4/93-027 Dated: 03/08/93 Registerd: 05/06/93 Source: Amati: R. K. Maxwell, J.M. Cioffi Title: OAN & P Suggestions for ADSL Summary: DMT ADSL Contribution From: To: T1E1.4/93-028 Source: Amati: R.K. Maxwell Title: Issues & Answers for DMT ADSL Summary: Issues & Answers for DMT ADSL From: Dated: 03/08/93 Registerd: 05/06/93 To: TIE1.4/93-029 Dated: 03/08/93 Register Source: Bellcore: B.A. Blake Title: Description of the Transmission Tests Performed on ADSL Transceiver Prototypes at Bellcore Summary: Bellcore ADSL Test Plan Dated: 03/08/93 Registerd: 05/06/93 From: To: TIE1.4/93-030 Dates. Source: Bellcore: B. A. Blake Source: Bellcore: B. A. Blake Title: Results of Transmission Tests on an ADSL Transceiver Prototype from Reliance Comm/Tec and Bellcore To: Dated: 03/08/93 Registerd: 05/06/93 T1E1.4/93-031 Dated: 03/08/93 Registerd: 05/ Source: Bellcore: B.A. Blake Title: Results of Transmission Tests on an ADSL Transceiver Prototype from Amati Communications Corporation Summary: Amati ADSL Test Results From: To: Dated: 03/08/93 Registerd: 05/06/93 TIEL.4/93-032 Dated: 03/08/93 Registerd: 05/ Source: Bellcore: B.A. Blake Title: Results of Transmission Tests on an ADSL Transceiver Prototype from AT&T Paradyne Summary: AT&T Paradyne ADSL Test Results From: To: Dated: 03/08/93 Registerd: 05/06/93 TIE1.4/93-033 Source: Bellcore: W.Y. Chen Dated: 03/08/93 Registerd: 05/06/93 Source: Bellove, wit, chem Title: The Effects of ADSL Spectrum on T1 Performance Summary: ADSL/T1 Spectral Compatibility From: To: TIE1.4/93-034 Dated: 03/08/93 Registerd: 05/06/93 Source: Bellcore: K. Kerpez, C. Valenti Title: Impulse Noise Testing for ADSL Transceivers Summary: ADSL Impulse Noise Contribution From: To: TIE1.4/93-035 Dated: 03/08/93 Register Source: Bellcore: K. Kerpez Title: An Update on the Recommended Reed-Solomon Code for ADSL Summary: Error Correcting Codes From: Dated: 03/08/93 Registerd: 05/06/93 T1B1.4/93-036 Dated: 03/08/93 Registerd: 05/06/93 Source: Bellcore: N. Hoque, J. Lichtig, N. Barton Title: Electromagnetic Compatibility of QAM ADSL Summary: ADSL EMI Contribution To: TIE1.4/93-037 Dated: 03/08/93 Regist Source: ADTRAN: M. Turner Title: Some Performance Comparisons for DNT and QAH/CAP ADSL Summary: CAP vs. DNT Comparisons Dated: 03/08/93 Registerd: 05/06/93 From: To: T1E1.4/93-038 Dated: 03/08/93 Registerd: 05/06/93 Source: Adtran: M. Turner Title: HDSL Start-Up and Retraining Summary: HDSL Start-Up Contribuiton From: To: T1R1.4/93-039 Dated: 03/08/93 Registerd: 05/06/93 Source: Bell Atlantic: K. Sistanizadeh, D. Little Title: Very High-Rate Digital Subscriber Lines (VADSL) Summary: ADSL Contribution From: To: T1E1.4/93-040 Dated: 03/08/93 Registerd: 05/06/93 Source: Bell Atlantic: K. Sistanizadeh, D. Little Title: Asymmetric Transport Capabilities of the Loop Flant Summary: ADSL Contribuiton To: TIE1.4/93-041 Date: Source: Chair TIE1.4 Title: Liaison from TIA1.5 Summary: Liaison Letter on ADSL Testing From: To: Dated: 03/08/93 Registerd: 05/06/93 TIE1.4/93-042 Source: Chair TIE1.4 Title: Liaison from IEEE P.1007 Summary: Liaison Letter From: Dated: 03/08/93 Registerd: 05/06/93 To: T1E1.4/93-043 Dated: 03/08/93 Registerd: 05/06/93 Source: AT&T Network Systems: L. Schaeffer Title: Frame Alignment procedure Issue for T1.605 Summary: T Interface DSL Contribution From: T1E1.4/93-044 Dated: 03/08/93 Registerd: 05/06/93 Source: AT&T Network Systems: R. Townsend

Title: Discussion and Work Plan for Proposed New Question N in CCITT S.G. IVIXI Summary: T interface DSL Contribution From: To: TIRI.4/93-045 Source: ATET Metwork Systems: H. Bond Title: NT Maintenance Mode Trigger Signal - Requirements Deficiency Summary: U-Interface DSL Contribution From: To: Dated: 03/08/93 Registerd: 05/06/93 TIE1.4/93-046 Dated: 03/08/93 Registerd: 05/06/93 Source: Bellcone: J. Kuzin, R. McDonald Title: End User Premises Equipment Powering Proposal for ISDN Summary: T-Interface DEL Contribution From: To: TIE1.4/93-047 Source: Bellcore: S. Ungar Title: Sealing Current Provisioning Dated: 03/08/93 Registerd: 05/06/93 Summary: U-Interface DSL Contribution From: Tot TIE1.4/93-048 Dated: 03/08/93 Registerd: 05/06/93 Source: GTE: R. Gross Title: Heasured Performance of Amati/NTI ADSL System Operating at 6.3 Hbps Summary: HMT ADSL Contribution To: TIX1.4/93-049 Dated: Source: Teltrend: G. Cerulli Title: Modifications to HDSL Loopback Method Sumwary: HDSL Contribution From: To; Dated: 03/08/93 Registerd: 05/06/93 TIE1.4/93-050 Dated: 03/08/93 Registerd: 05/0 Source: BellSouth: P. Kyees Title: Laboratory Measurement of insertion Loss of ADSL Test loops at 5-1000 kHz Summary: ADSL Contribution From: To: Dated: 03/08/93 Registerd: 05/06/93 T1E1.4/93-051 Source: BellSouth: P. Kyees Title: Attributes for ADSL Summary: ADSL Contribution From: Dated: 03/08/93 Registerd: 05/06/93 To: TIE1.4/93-052 Dated: 03/08/93 Registerd: 0 Source: ECI: T. Throop Title: Suggestion for the Inclusion of 6 Hbpe Payload in ADSL work Sugmerry: ADSL Contribution From: To: Dated: 03/08/93 Registerd: 05/06/93
 TIEL.4/93-053RO]
 Dated: 03/08/93 Registerd: 05/06/93

 Source: UCLA: H. Samueli
 Title: Progress Report on the Design of a Single Chip QAM ADSL Transceiver

 Summary: QAM ADSL Contribution
 To:
 Dated: 03/08/93 Registerd: 05/06/93 TIE1.4/93-054 Dated: 03/08/93 Registerd: 05/06/93 Source: ATET: D. Kelly, L.M. Smith, M. Sorbara, J.J. Werner Title: Discussion of the ATET Unit Submitted for Test at Bellcore and NyNex y: CAP AD5L Contribution Summary: From: To:
 TIE1.4/93-157R1
 Dated: 03/08/93 Registerd: 07/0 Source: UCLA: H. Samueli

 Title: Progress Report on Design of a Single Chip QAM ADSL Transceiver Summary: QAM ADSL, Contribution From:
 To:
 Dated: 03/08/93 Registerd: 07/07/93 Group: TIMECH TIMECH/93-000 Dated: 04/15/93 Registerd: 04/15/93 Bource: Gopal Ivengar, NTI, Tel.: (919) 991-7000 Title: Future Directions for Tl Hechanization Summary: This contribution proposes future directions for Tl Hechanization and the Tl Hechanizat@jion group. From: Group: T1P1 -----Dated: 01/22/93 Registerd: 01/22/93 T1P1/93-001 BOURCE: WAYNE LOHMAN, NEC AMERICA, 708-698-2122 Title: DOCUMENT REGISTER Summary: DOCUMENT REGISTER To: Group: T1P1.1 TIP1.1/93-000 Source: G. Fishman Title: TIP1.1 DOCUMENT REGISTER Summary: TIP1.1 DOCUMENT REGISTER From: Dated: 01/04/93 Registerd: 01/22/93 To: TIP1.1/93-001 Dated: 02/07/93 Registerd: 02/07/93 Source: G. Fishman, ATGT Communications Systems, 908-234-3780 Title: Draft Technical Report on program management of standards for complex projects Summary: This is a guide for Program Management of Standards related to complex projects. To: From: TOS T1P1.1/93-002 Dated: 01/08/93 Registerd: 02/07/93 Source: P. Johnson Title: Liaison from TiMI on OALH Summary: Liaison from TIMI on OALH From: To: T1P1.1/93-003 Dated: 02/08/93 Registerd: 02/08/93 Source: S. Heeralall, NTI, 201 292-5726 Title: UFT & Other standards activities in Japan Summary: Fax from Japan to bring clarifications to TIP1 on UPT activities in Japan. From: To: T1P1.1/93-004 Dated: 01/21/93 Registerd: 02/08/93 Source: 5. Engelman, MCI, (214)918-5166 Title: Results of TIP1 LB/92-02 Summary: Results of TIP1 LB/92-02 From: To: Source: 5. Engelman, HCI, (214)918-5166 Sturce: 7. Liaison Summary: Th Liaison From: T1P1.1/93-005

description group chairs. Summary: Responsibility for Service Description Work. From: To: To: TIP1.1/93-007 Dated: 02/01/93 Registerd: 02/08/93 Source: Frank LaPorta, AT&T, (908)234-4658 Title: Froposal for work on stage 1 service description for PCS. Summary: Proposed work on Stage 1 Service Descriptions for PCS.' From: T1P1.1/93-008 Dated: 12/10/93 Registerd: 02/08/93 Source: S. Engleman, MCI, (214)918-5166 Title: Liaison from T1E1 Summary: Activities to specify higher layer Interface 1 requirements. From To: T1P1.1/93-009 Dated: 02/01/93 Registerd: 02/08/ Source: C. Bailey, Southwestern Bell, (314)529-7538 Title: Network interface requirements in accordance with the functional network architecture for PCS Summary: Requirements for functional network arch. for PCS From: To: Dated: 02/01/93 Registerd: 02/08/93 (314)529-7538 Dated: 02/05/93 Registerd: 02/08/53 Source: S. Engelman, MCI, (214)918-5166 Title: Request for Liaison Summary: Request liaison with TIA TR46 and its subordinate commities From: To: T1P1.1/93-010 TIPL.1/93-011 Dated: 02/05/93 Registerd: 02/08/93 Source: G. Fishman, AT&T, (908)234-3780 Title: TIPLI HERTING NOTES Summary: TIPL:1 Meeting Notes From: To: T1P1.1/93-012 Dated: 02/02/93 Registerd: 02/08/93 Source: G. Patterson, BellSouth Telecommunications (205)977-7639 Title: Presentation of T1P1.2 PCS Systems Engineering Work to T1S1.1 IN SWG, SBSD SWG, and the T1S1.3 TCCAL SWG Summary: Joint Meeting Between T1P1.2, T1S1.1, and T1S1.3 From: To: TIP1.1/93-013 Dated: 02/04/93 Registerd: 02/08/93 Source: H. Wienshienk, AG Communication System, (602)582-7503 / Title: Draft Technical Report on Program Management of Standards for PCS Summary: Draft TR on Program Mgmt. for PCS From: To: T1P1.1/93-014 Dated: 02/01/93 Register Source: G. Fishman Title: Program management of personal communications standards-allocation of standards work for service descriptions. Summary: Allocation of standards work From: To: Dated: 02/01/93 Registerd: 02/08/93 T1P1.1/93-015 Dated: 02/05/93 Registerd: 02/08/93 Source: M. Wienshienk, AG Communication System, (602)582-7503 Title: Comment resolutions for T1P1 LB-02 Summary: Comment Resolutions for T1P1 LB-02 From: To: T1P1.1/93-016 Dated: 02/04/93 Registerd: 02/08/93 Source: M. Wienshienk, AG Communication Systems, (602)582-7503 Title: Report of ad hoc group on program management technical reports Summary: T1P1.1 ad hoc meeting report From: To: Dated: 02/03/93 Registerd: 02/08/93 Source: J. Papadopoulos, NYNEX, (212)564-5159 Title: Report of Program Management Team, 2-3 Feb. 1993 Summary: BMT meeting report From: To: T1p1.1/93-017 T1P1.1/93-018 Dated: 02/04/93 Registerd: 02/08/93 Source: G. Fishman, AT&T, (908)234-3780 Title: Liaison to TIAG on general program management draft Technical Report Summary: Liaison to TIAG From: To: T1P1.1/93-019 Dated: 02/04/93 Registerd: 02/08/93 Source: J. Papadopoulos, NYNEX, (212)967-3622 Title: Response to TIEI liaison on JTC activities Summary: Response to TIEI liaison on JTC activities From: To: T1 P1 - 1 /93-020 Dated: 02/04/93 Registerd: 02/08/93
 International Sources
 Dated: 02/04/93
 Registerd: 0

 Sources
 J. McDonough,
 Title:
 Presentation to personal communication standards PHT,2/2/93

 Summary:
 same as title
 From:
 1P1.1/93-021 Dated: 02/22/93 Registerd: 02/22/93 Source: WAYNE LOHMAN, NEC AMERICA, 708-698-2122 Title: CONTRIBUTION TO TR ON PROGRAM MANAGEMENT OF STANDARDS Summary: QUESTIONS THAT NEED TO BE ASKED WHEN MANAGING COMPLEX PROJECTS From: To: T1P1.1/93-021 T1P1.1/93-022 Dated: 02/27/93 Registerd: 02/27/93 Source: Wayne Lohman,NEC America, (708)598-2122 Title: Pert chart for PCS Summary: Pert Chart showing dates and dependancies for PCS From: To: T1P1.1/93-023 Dated: 10/15/93 Registerd: 10/15/93 Source: Mel Woinsky and Chris Wallace (NTI) Tel (201) 292-5726 Title: PCS TIP1/TIS1 Work Allocation Summary: This contribution proposes a work allocation between TIS1 and TIP1 for low power wireless access standards supporting PCS. From: To: Group: TIP1.2 TIP1.2/93-001 Dated: 10/29/92 Registerd: 03/26/93 Source: TIP1.2 Chairman / Greg Patterson (BellSouth, 205/977-5096) Title: Full Report of the October 26-29, 1992 TIP1.2 Working Group Heeting Summary: See report To: TIP1.2/93-002 Dated: 02/01/93 Registerd: 03/26/93 Source: TIP1.2 Chairman / Greg Patterson (BellSouth, 205/977-5096) Title: Tentative Agenda for TIP1.2 Regular Meeting, St. Louis, Missouri, February 1-5, 1993 Summary: See agenda From: TO: TiPl.2/93-003 Dated: 11/02/92 Registerd: 03/26/93 Source: TiPl.2 Chairman / Greg Patterson (BellSouth, 205/977-5096) Title: Report on Presentation of TiPl.2 PCS Systems Engineering Work to TiBl.1 IN (Intelligent Network) Sub-Working Group (SWG), SBSD (Supplementary and Bearer Service Description) SWG, and the TiSl.3 TCSAL (Transaction Capabilities and Application Layer) SWG Summary: Report of meeting held with the above listed TiSl groups at the Hyatt Rickeys in Palo Alto, California, 1:30 pm to 4:30 pm on November 2, 1992.

- T1P1.1/93-006 Source: Bradtey J. Frison, Bell Atlantic, (703)974-3138 Title: Report of joint discussion between TR45.4 & TIP1.3 service

From To: 93-004 T1P1.3 Chairman / Amok Chatterjee (Pacific Bell, 510/867-6625) T1P1.3/92-278 TIP1.2/93-004 Source Title: le: T1P1.3/92-278
sary: Response to lisisons T1P1.2/92-119R1 (T1P1.3/92-232) and
T1P1.2/92-141 (T1P1.3/92-215). Items directed to Wireless
Access Sub-Working Group. From Toz TIP1.2/93-005 Dated: 11/13/92 Registerd: 03/26/93 Source: IBK Corporation / Robert M. Amy (929/254-4141) Title: TISI Intelligent Network Consensus Document Summary: TISI.1 Intelligent Network Consensus Document. This document to provide an awareness of issues under study in the Intelligent Networking SUD-Working Group. Of specific note, Appendix 5 of this document contains the TISI.1 IN work plan that aligns with the CCITT IN work plan for the 1993-1996 study period. This is an effort toward aligning of mutual efforts between TIP1 and TISI. T1P1.2/93-005 Erom Tot T1P1.2/93-006 Dated: 01/07/93 Registerd: 03/26/93 Source: Ericseon Network Systems / Nils Bojeryd (214/997-0363) Title: Approach to Inter-PCS Switching Center Handover Summary: This contribution compares different approaches to inter-PCS handover proposes that the anchor-switch concept is chosen for inter-PCS handovers. To: T1P1.2/93-R1 FIOR TIP1.2/93-007R1 Dated: 02/01/93 Registerd: 03/26/93 Source: Ameritech / Ron Czaplewski, Gary Bannack, Deborah HcCann (708/248-4766) Title: PCS Reference Model Call Flows Summary: This contribution provides updated information flows that conform with the format of the Reference Model. Minor modifications made since the Jan. 6-7 meeting. From: To: TIP1.2/93-007R1 T1F1.2/93-008 Dated: 01/04/93 Registerd: 03/26/93 Source: Motorola / Lynn Whittington (817/232-6030) Title: Proposed Additions to the Information Flows Summary: It was agreed in the Daytons meeting that the next step in enhancing the information flows would be to include a description of each step of each flow in the parameters of each message identified. This submission is intended to provide the agreed upon level of detail. To: From: To: TIP1.2/93-009 Dated: 01/07/93 Registerd: 03/26/93 Source: Ericeson Network Systems / Nile Bojeryd (214/997-0363) Title: Single Call Reference Approach for Multi-Call Features on ISDN Accesses Summary: This contribution proposes a technique of allowing a PCS user involved in multiple calls to experience seamless handover. From: To: T1P1.2/93-009 T1F1.2/93-010 Dated: 01/06/93 Registerd: 03/26/93 Source: Bellcore / Hark Hansen (908/758-5178) Title: Proposed Call Flow for Registration Summary: This contribution proposes a registration call flow for the technical report on "Network Capabilities, Architectures, and Interfaces for Personal Communications" (T1F1.2/92-156) From: To: T1P1.2/93-011 Dated: 01/06/93 Registerd: 03/26/ Source: Bellcore / Mark Hansen (908/758-5178) Title: Proposed Call Flow for Call Origination Summary: This contribution proposes a call origination call flow for the "Tej nical Report on Network Capabilitiee, Architectures, and Interfaces for Personal Communications" (T1P1.2/92-156) To: Dated: 01/06/93 Registerd: 03/26/93 T1P1.2/93-024 P1P1.2/93-012 Dated: 01/06/93 Registerd: 03/26/93
Source: Bellcore / Mark Hansen (908/758-5178)
Title: Proposed Call Flow for Call Delivery
Summary: This contribution proposes a call delivery call flow for the
Technical Report on Network Capabilities, Architectures, and
Interfaces for Personal Communications' (TIP1.2/92-156)
From: To; T1P1.2/93-012 From T1P1.2/93-025 Trom: TIP1.2/93-013 Dated: 05/01/93 Regieterd: 03/26/9 Source: Editor / Dwight Hakim (Bellcore) Title: Technical Report on Network Capabilities, Architectures, and Interfaces for Personal Communications Summary: This draft Technical report identifies network capabilities to support wireless access, terminal mobility, and personal mobility for personal communications. Included within is the Reference Architecture for Personal Communications, as well as information flows based on the Reference Architectures for registration, Authentication/privacy, call origination and delivery, and handover. Potential physical architectures based on the Reference Architecture are also provided. Finally, standards impacts and requirements are specified relative to Intelligent Retwork standards and standards applicable to the various reference points. From: To: Dated: 05/01/93 Registerd: 03/26/93 T1P1.2/93-026 T1P1.2/93-014 Dated: 01/06/93 Registerd: 03/26/93 Source: AT&T Network Systems / Brian Hurphy (908/949-0772) Title: Format for Information Flows Summary: This contribution propose that the information flows to be included in Section 6 of the draft "Technical Report on Network Capabilities, Architectures, and Interfaces for Personal Communications be based on the methodology described in CCITT Recommendation Q.65. From: To: From: Tot T1P1.2/93-015 Dated: 12/11/92 Registerd: 03/26/93 TIPL.2/93-015 Source: TIM1 Chairman / Phil Johnson Title: PCS OAMEP Future Efforts Summary: Liaison from TIM1 (Ref: TIM1/92-093 & TIM1.5/92-284) discussing PCS OAMEP requirements and the need for more interaction betwee TIM1 and TIP1. T1P1.2/93-028 From: To: T1P1.2/93-016 Dated: 01/06/93 Registerd: 03/26/93 Source: T1P1.2 RMAD SWG Chairman / Brian Murphy (ARTT NG) Title: T1P1.2 REFerence Model and Architecture Development Sub-Working Group Meeting Report (1/6-7/93, Bedford, Texas) Summary: See report From: To: TIPL.2/93-017 Source: Motorola / Lynn Whittington (817/232-6655) Title: Proposed Information Flows and Text for Section 6 of the TR Summary: This submission provides a step-by-step description of the information flows, building upon the work accomplished at the Dayton meeting which was subsequently refined at the interim meeting in Ft. Worth. Additionally, a summary of all messages, their parameters, and an indication of their mandatory or optional status is provided. From: To: 191.2/93-018 Dated: 01/27/93 Registerd: 03/26/93 Source: GTE Labs / Dave Morris (617/466-2413), GTE Telops/Jay Hilton,

Bernard Harris Title: Proposed Functional Architecture for Personal Communications Summary: This contribution proposes a functional architecture to support the delivery of Personal Communications Services for the consideration of TIP1. The proposed functional architecture is based on the TIP1 PCS Reference Nodel and relates these concepts to the work in TIS1 on Intelligent Networks. From: To: TTOR: 101 TIP1.2/93-019 Dated: 02/01/93 Registerd: 03/26/93 Source: Bellcore / Dwight Hakim (908/758-6468) Title: Proposal for a Rierarchical Information Model for PCS summary: Efforts to develop information flows have revealed that the process of mapping functional capabilities to the reference model could benefit from the additional activity: developing a data model. A data model could augment the reference model with the dimension of distribution of data (and associated functionality), while preserving its simple structure. This contribution contains a proposal for a hierarchical information model to assist in the development of the information flows for the Technical Report on Network Capabilities, Architectures, and Interfaces for Personal Communications From: To: T1P1.2/93-020 Dated: 02/01/93 Registerd: 03/26/93
 Source: TR Editor / Dwight Hakim (908/758-4648)
 Title: An Example of an Information Flow for Section 6 of the 'Technical Report on Network Capabilities, Architectures, and Interfaces for Personal Communications"
 Summary: This contribution provides an example of the desired format of information flows for Section 6 of the 'Technical Report on Network Capabilities, Architectures, and Interfaces for Personal Communications. Its purpose is to encourage the submission of information flows in a format that reflects the agreements of the interim meeting and promote clarity through consistency.
 From: To: TIP1.2/93-021 Dated: 02/01/93 Registerd: 03/26/93 Source: Bellcore / Dwight Hakim (908/758-4648) Title: Proposed Reference Model - Revisions for Clarity Summary: This contribution is a proposal to add clarity to the PCS Reference Model. The complexity and ambiguity of the 'C' Reference Model. The complexity and ambiguity of the 'C' reference Points of the model has resulted in many differing interpretations. This contribution proposes to distill the 'C' reference points into two distinct types and further proposes to exchange the labels for the 'N' and 'N' reference points to be compatible with other industry publications. From: To: TiP1.2/93-022 Dated: 01/22/93 Registerd: 01/22/93 Source: Shila Hseralall, NTI, 201-292-5726, Hel Woinsky Title: TIP1.2 1993 Document Register Summary: This contribution presents a fax received from Japan to bring clarifications to TIP1.2/92-163 on UPT activities in Japan from the last meeting. This contribution is provided to TIP1 for information only and no action is required From: To: C1P1.2/93-024 Dated: 02/01/93 Registerd: 03/26/93 Source: ATET Network Systems / Helen Chu (201/386-3547) Title: Radio Network Topology for Personal Communications Services Summary: This contribution proposes various radio network topologies for the PCS network. This is a revision of contribution T1P1.2/92-152, which was submitted at the October '92 T1P1 meeting. From: TIP1-2/93-025 Dated: 02/01/93 Registerd: 03/26/93 Source: US West Advanced Technologies / Brent Hirschman Title: Standarde Requirements for "P" Reference Point Summary: This contribution supports the standardization of the "P" reference point from the reference model. It proposes text for the Standards Requirements excited the draft Technical Report on Network Capabilities, Architectures, and Interfaces for Form: TIP1.2/93-026 Dated: 02/01/93 Registerd: 03/26/93 Source: US West Advanced Technologies / Brent Hirschman Title: Addition of "CR" Reference Point Summary: This contribution proposes the addition of the "CR" reference point to the reference model. This reference point addresses the issues of peer-level handover between RPCs. Text is proposed for the draft Technical Report on Network Capabilities, Architectures, and Interfaces for Personal Communications. Revision of the Reference Hodel figure is also proposed. From: To: T1F1.2/93-027 Dated: 02/01/93 Registerd: 03/26/93
Source: Telocator Personal Communications Section / Technical &
Engineering (TEE) Committee/Network Subcommittee [Contacts: TEE
Cmte. Chair C. C. Bailey (314/529-7538) / Network Subcmte. Chair
Don Salerno (212/509-5115)]
Title: Network Interface Standards Requirements Document for Personal Title: Network Interface Standards requirements in Communications Summary: This document identifies the network interface requirements in accordance with the functional network architecture for Personal Communicatione Services (PCS) previously adopted by the Telocator PCS Section. To: TIP1.2/93-028 Dated: 01/29/93 Registerd: 03/26/93 Source: Telocator Personal Communications Services Section / Technical & Engineering Access Subcommittee Title: Draft of Telocator Spectrum Sharing Report Summary: In support of the legislative, regulatory, and industry bodies examining the feasibility of spectrum sharing (co-existence), the Telocator Technical & Engineering Committee has reviewed currently available information among its members on co-existence techniques. This draft report is intended to bring attention to the complex issues in spectrum sharing between PCS and fixed microwave services and to survey some of the existing proposals for addressing these issues. From: T1P1.2/93-029 Dated: 12/10/92 Registerd: 03/26/93 Source: TLBI Chairman / William J. Buckley / Verilink (405/945-1199) Title: Letter Re TIA TR45.4/R/TEL9 Joint Technical Committee (JTC) on Personal Communications Air Interface Standards Extensive Review of the Report of the Joint Experts' Neeting on PCS Air Interface Standards. Summary: See lisison From: To:

TIF1.2/93-030 Dated: 02/04/93 Registerd: 03/26/93 Source: Telocator Personal Communications Section / Technical & Engineering (TER) Communications Section / Technical & Ealley (314/529-7538) Title: Report on the Joint Experts Meeting on Personal Communications Air Interface Standards Summary: This document is the final report from the Joint Experts Meeting (JEM) on Personal Communications Air Interface Standards held Movember 9-13, 1992. T1P1.2/93-031 Dated: 02/04/93 Registerd: 03/ Source: T1P1.2 RHAD SWG Title: Liaison to T1P1.3, Clarifications Needed on Low-Power Wireless Access Service Description Summary: See liaison From: To: Dated: 02/04/93 Registerd: 03/26/93 T1P1.2/93-032 Dated: 02/04/93 Registerd: 03/26/ Source: T1P1.2 RHAD SWG Title: Liaison to T1S1.1, T1S1.2, T1S1.3, T1E1.9, TR45.4 JTC, T1P1.3 Title: Liaison to T1S1.1, T1S1.2, T1S1.3, T1E1.9, TR45.4 JTC, T1P1.3 Architectures, and Interfaces for Personal Communications Summary: See Liaison From: To: Dated: 02/04/93 Registerd: 03/26/93 TIP1.2/93-033 Dated: 02/04/93 Registerd: 03/3 Source: TIP1.2 RHAD SWG Title: Liaison to TR45.4, Telocator Technical & Engineering Committee transmitting Draft Technical Report on Network Capabilities, Architectures, and Interfaces for Personal Communications Summary: See liaison From: To: Dated: 02/04/93 Registerd: 03/26/93
 TIP1.2/93-034
 Dated: 02/04/93
 Registerd: 03/2

 Source: TIP1.2 RHAD SWG
 Title: Liaison to CCITT SG XI/XVIII, CCIR TGB/1, ETSI NA7 / SHG5, TTC

 Transmitting Draft Technical Report on Network Capabilities, Architectures, and Interfaces for Personal Communications

 Summary: See liaison

 From:
 Dated: 02/04/93 Registerd: 03/26/93 TIP1.2/93-035R1 Dated: 02/04/93 Registerd: 03/26/93 Source: TIP1.2 RHAD SWG Chairman / Brian Murphy Title: Report of Reference Model and Architecture Development Sub-Working Group Summary: See report From: To: TIP1.2/93-036 Source: TIP1.2 WASD Acting Chairman / Greg Patterson Title: Report of the Wireless Access Systems Development (WASD) SWG Summary: See report From: To: T1P1.2/93-036 T1P1.2/93-037 Dated: 02/04/93 Registerd: 03/26, Source: T1P1.2 NMAD SWG Title: Text and Information Flows for Draft Technical Report on Network Capabilities, Architectures, and Interfaces for Personal Communications Summary: Text and flows developed at the February 1993 T1P1.2 meeting. From: To: Dated: 02/04/93 Registerd: 03/26/93 Dated: 02/04/93 Registerd: 03/26/93 T1P1-2/93-038 Durge: Notorola / Herb Calhoun Title: T1H1.5/T1P1.2 Joint Meeting Agenda Summary: T1H1.5/T1P1.2 Harch 30-31, 1993 Agenda for Joint Meeting on PCS OAMEP From Tor T1P1.2/93-039 Da Source: T1P1.2 Chair/Greg Patterson Title: Report of the OAMEP Issues Ad Hoc Summary: See report From: T Dated: 02/01/93 Registerd: 03/26/93 To: T1P1.2/93-040 Source: N/A Title: Not Used Summary: N/A From: Dated: 03/05/93 Registerd: 03/05/93 To: TIP1.2/93-041 Dated: 03/29/93 Registerd: 03/05/93 Source: Telocator, C.C. Bailey, Chairman, T&E Committee Southwestern Bell Technology Resources [314) 529-7538 Title: Telecommunications Hanagement Standards Requirements Document for Personal Communications Services (Version 1, draft Revision 3) Summary: This Standards Requirement Scoument (SRD) identifies requirements to support telecommunications management standards organizations in creating a minimum set of telecommunication management standards to support PCS. From: To: T1P1.2/93-041 T1P1.2/93-042 Dated: 03/30/93 Registerd: 03/05/93 Source: Greg Patterson, Chairman, T1P1.2 Title: Full Report of the T1P1.2 Working Group Meeting, Feb 1-4, 1993, 51. Louis Summary: See Report From: T1P1.2/93-043 Dated: 03/10/93 Registerd: 03/10/93 Source: Chairman, T1P1.2 / Greg Patterson (BellSouth) 205-977-5096 Title: Tentative Agenda for T1P1.2 Regular Heeting; Dallas, Texas; Hay 3-6, 1993 Summary: N/A From: To: T1P1.2/93-044 Source: Chairman, T1H1.5 / John McDongugh Chairman, T1P1.2 / Greg Patterson Chairman, T1P1.2 / Greg Patterson Title: Agenda: Joint T1H1.5/T1P1.2 Working Group Meeting on PCS OAMEP March 30 - March 31, 1993 Dated: 03/10/93 Registerd: 03/10/93 Summary: N/A From: To: Tipl.2/93-045 Dated: 03/24/93 Registerd: 03/24/93 Source: Lynn Whittington, Motorola, (817) 232-6655, 5555 N. Beach St., Ft. Worth, TX 76137 Title: Proposed Addition to Section 7 of the Technical Report Summary: Potential physical configurations have been solicited from the manufacturers to represent possible product configurations which may be built based upon the PCS Architecture under development by Tipl. This submission illustrates one such configuration whi From: From Tor T1P1.2/93-046 Source: Lynn Whittington, Motorola, (817) 232-6655, 5555 N. Beach St. Ft. Worth, TX 76137 Title: Proposed Addition to Section 7 of the Technical Report Summary: Proposed addition to Section 7 of TR describing possible configuration for DS-CDMA PCS system. From: To: T1P1.2/93-046 Dated: 03/24/93 Registerd: 03/24/93 Source: Lynn Whittington, Motorola, (817) 232-6655, 5555 N. Beach St. ft. Worth, TX 76137 T1P1.2/93-047

Title: Proposed Addition to Section 5.2.2 and 5.2.3 of the Technical Report Report Summary: Additional text to clarify the P and F reference points. From: To: T1P1.2/93-048 Dated: 03/25/93 Registerd: 03/25/9 Bource: Herb Calhoun, Motorola, (817) 232-6262, 5555 N. Beach St. Ft. Worth, TX 76137 Title: Proposal for Support of E911 Service for PC5 Terminals Summary: This contribution proposes design considerations and information flows for E911 service to PC5 terminals. From: To: T1P1.2/93-049 Dated: 03/26/93 Registerd: 03/26/9 Source: Herb Calhoun, Motorola, (817) 232-6262, 5555 N. Beach St. Ft. Worth, TX 76137 Title: Analysis of the effects of handover during authentication. Summary: Authentication must allow for handovers to occur without corrupting the transaction(s). From: To: T1P1.2/93-050 Dated: 03/29/93 Registerd: 04/30/ Source: CCIR TG 8/1 c/o John Wilber, GTE Telephone Operations, 214-718-6285 Title: FPLMTS Metwork Management Title: FPLMTS Network Management Summary: This document is a liaison to CCITT from CCIR TG 8/1 which describes Future Public Land Mobile Telecommunication Systems (FPLMTS) Network Management Requirements in manner which is generally aligned with the TMN and H.3010. From: To: PIPI.2/93-051 Source: John McDonough (NYNEX), Chairman TIM1.5, 212-967-3623 Title: TIP1 Proposed Draft Technical Report: Privacy and Authentication Objectives for Wireless Access to Personal Communications Summary: This report focuses on call security rather than management security. TIM1.5/TIP1.2 may be able to provide comment to assist TIP1.3. From: T1P1.2/93-051 T1P1.2/93-052 Dated: 03/11/93 Registerd: 04/30/93 Source: R. N. Truscott, AT&T Communications, 908-234-7659 Title: Accounting Hanagement Summary: n/a From: To: T1P1.2/93-058 Source: Brian Murphy, XT4T Bell Labe, 908-949-0772 Titis: Editorial Corrections to Draft Technical Report on Network Capabilities, Architectures, and Interfaces for Personal Communications. Summary: This contribution specifies editorial corrections to Draft Technical Report on Network Capabilities, Architectures, and Interfaces for Personal Communications [T1P1.2/93-013R2] based on agreed material from the February 1933 meeting. FID: T1P1.2/93-059 T1P1.2/93-058 TIP1.2/93-059 Source: Brian Murphy, AT&T Bell Labs, 908-949-0772 Title: Results of Tisl Review of Draft Technical Report on Network Capabilities, Architectures, and Interfaces for Personal Communications (TIP1.2/93-013R2) Summary: This contribution provides 'unofficial' results from the recent TIS1 ad hoc meeting at which the draft Technical Report on Network Capabilities, Architectures, and Interfaces for Personal Communications was reviewed. From: To: T1P1.2/93-059 T1P1.2/93-060 Dated: 02/04/93 Registerd: 04/30/93 Source: Asok Chatterjee, Chairman, T1P1.3, 510-867-6625 Title: Liaison Responding to T1P1.2/92-170 *Additional Questions Regarding Wireless Terminal Service* Summery: n/a From: To: FIF1.2/93-061 Dated: 02/04/93 Registerd: 04/30/93 Source: Asok Chatterjee, Chairman, TIP1.3, 510-867-6625 Title: Copy of Liaison to TIS1.1 on PCS Service Description documents and Activities Summary: n/a From. T121.2/93-061 From: To: T1P1.2/93-062 Dated: 03/30/93 Registerd: 04/30/93 Source: Brian Hurphy, AT&T Bell Labs, 908-949-0772 Title: Proposed Changes to Draft Technical Report on Network Capabilities, Architectures, and Interfaces for Personal Communications (T1P1.2/93-013R2) Summary: This contribution proposes changes to draft Technical Report on Network Capabilities, Architectures, and Interfaces for Personal Communications (T1P1.2/93-013R2). From: To: T1P1.2/93-062 From: To: TIP1.2/93-063 Dated: 03/30/93 Registerd: 04/30/93 Source: Brian Murphy, ATT Bell Labs, 908-949-0772 Title: Proposed Changes to Draft Technical Report Section 8.2.1 -Intelligent Network Standards Impact Summary: This contribution revisits material on Intelligent Network standards impacts added to Section 8.2.1 of the draft Technical Report on Network Capabilities, Architectures, and Interfaces for Personal Communications. There is concern that introducing a functional 'view as part of this material may lead to confusion as the rest of the TR focuess on the reference architecture in Section 5. In addition, the material in Section 8.2.1 established new relationships between access and control functional elements which go beyond the reference architecture. While it is valuable to maintain material related to IN standards impacts in the TR, this contribution proposes changes to address the aforementioned concerns. From: To: TP1.2/93-064 Dated: 03/30/92 Registerd: 04/30/93 Source: Erent Hirschman, U. S. West Advanced Tschnologies, 303-541-5234 Title: Proposed Distributed RPC Architecture Summary: This contribution proposes the addition of a new physical architecture for PSESonal Communications. Distributed RPCs focus on handover functionality in the RPC and minimize switch development. A new network element, the VLR/DN Manager acts as a gateway between the HLR and the RPC for caching user information. From: T1 P1 . 2/93-064 From: To: TIP1.2/93-065 Dated: 03/30/92 Registerd: 04/30/93 Source: Brent Hirschman, U. S. West Advanced Technologies, 303-541-6234 Title: Cr Reference Point text for Section 8. Summary: This contribution proposes the addition of text in Section 8 to support the 'Cr reference point. It discusses the various potential physical interfaces that could support the reference point. The text is proposed for the completeness of the Technical Report. T1P1.2/93-065 T1P1.2/93-066 Dated: 03/30/92 Registerd: 04/30/93 Source: Brent Mirschman, U. S. West Advanced Technologies, 303-541-6234 Title: Cr Reference Point Message Scope Summary: This contribution proposes addition to the "Cr" reference point text adopted in the March T1P1 meeting. Additional scope for

the messages is proposed to include the exchange of Registration, Authentication, service profiles, and other user information. From: Tot TIPL.2/93-067 Dated: 03/30/93 Registerd: 04/30/93 Source: GTE Telephone Operations, J.R. Hilton (214-718-6295), B.Harris, D.G.Morrie Title: Clarification and Nodifications to Section 8.2.1 (Intelligent Networks) of the Technical Report on Network Capabilities, Architectures, and Interfaces for Personal Communications. Summary: This contribution proposes introductory text for Section 8.2.1 (Intelligent Networks) of the Technical Report. Modifications to the diagrams of Section 8.2.1 are included to clarify the use of the general IN infrastructure to support services such as PCS. From: To: TID1 2/93-067 TIP1.2/93-068 Dated: 04/12/93 Registerd: 04/30/93 Source: Brian Hurphy (AT&T NS), Chairman TIP1.2 RHAD Title: Report of Reference Hodel and Architecture Development Sub-working Group Interim Meeting (March 30 - April 1, 1993) Summary: This meeting was collocated with the joint T1P1.2/T1H1.5 meeting in Bellevue Washington. T1P1.2/93-068 T1P1.2/93-069 Dated: 03/30/93 Registerd: 04/30/93 Source: John McDonough (NYNEX), Chairman T1H1.5, 212-967-3623 Title: TH1.5 List of Reference Documents Summary: This is a list of documents which was developed to assist T1H1.5 progress the development of THM standards to support PCS. From: To: T1P1.2/93-069 TIP1.2/93-070 Dated: 03/30/93 Registerd: 04/30/93 Source: John McDonough (NYNEX), Chairman TIM1.5, 212-967-3623 Title: TIM1.5/TIP1.2 Documents for Joint Heeting Consideration Summary: This is a list of documents which were intended to assist in addressing the meeting agenda. From: To: T1P1.2/93-070 T1P1.2/93-071 Dated: 02/04/93 Registerd: 04/30/93 Source: Asok Chatterjee, Chairman, T1P1.3, 510-867-6625 Title: Copy of Limison to T1S1.1 on PCS Service Description documents and Activities Summary: This document is a duplicate of T1P1.2/93-061. From: To: TIP1./93-072 Dated: 03/30/93 Registerd: 04/30/93
Source: Brad Frison (Bell Atlantic), Chairman TIP1.3 Service Descriptions
SWG, 703-974-3138
Title: CCITT Draft Recommendation F.851 "Universal Personal
Telecommunication (UPT) - Service Description, Version 8 Geneva,
12-16 October 1992
Summary: This document forms the basis of the service description for
wired access to Personal Communications Services (PCS) being
developed in TIP1.3
From: To: To: T1P1.2/93-073 Dated: 03/30/93 Registerd: 04/30/93 Bource: Brad Frison (Bell Atlantic), Chairman T1P1.3 Service Descriptions SWG, 703-974-3138 Title: TIP1-proposed Change to the Description of Multi-level Precedence and Pre-emption (MLPP) of CCITT F.851 UPT Service Description Summary: This document was generated at the February T1P1 meeting. From: To: T1P1.2/93-074 Dated: 03/30/93 Registerd: 04/30/93
Source: Brad Frison (Bell Atlantic), Chairman T1P1.3 Service Descriptions
SNG, 703-974-3138
Title: High-level Service Description of Low-power Wireless Access
Service Capabilities, Version 1, October 1992
Summary: In light of FCC encouragement of innovative use of the licensed
PCS spectrum to be allocated for public use, it appears most
appropriate to standardize the service "capabilities" that
should be supported across the interfaces of Personal
Communications Systems, as oppoade to standardizing Specific
services such as "telepoint." This approach will allow service
offerings to meet market needs while providing sufficient
requirements to allow the deployment of interoperable equipment
across multiple service providers.
From:
To: T1P1.2/93-075 Dated: 03/30/93 Registerd: 04/30/93 Source: Brad Frison (Bell Atlantic), Chairman T1P1.3 Service Descriptions SWG, 703-974-3138 Title: CCITT Draft Recommendation F.115 "Operational and Service Provisions for Future Fublic Land Hobile Telecommunication Systems (FPLNTS)" Summary: n/a From: T121.2/93-075 TIP1.2/93-076 Dated: 03/30/93 Registerd: 04/30/93 Source: Brad Frison (Bell Atlantic), Chairman TIP1.3 Service Descriptions SNG, 703-974-3138 Title: TIP1 Draft Technical Report "System and Service Objectives for Low-power Wireless Access to Personal Communications Services" Summary: This report describes objectives for services using wireless access to Personal Communications. It further establishes system objectives for wireless systems necessary for a quality wireless service. It is primarily intended for use in defining specifications for low-power radio systems operating in the frequency spectrum for emerging technologies, but may be used broadly for higher power systems as well. This document was developed by Committee TI as part of its overall responsibility for Project Hanagement for Personal Communications Services tandards. Tos TIP1.2/93-077 Dated: 03/30/93 Registerd: 04/30/93 Source: Brad Frison (Bell Atlantic), Chairman TlP1.3 Service Descriptions SWG, 703-974-3138 Title: TIP1-proposed Changes to Section 1.3 "Definitions and Terminology" in CCITT draft Recommendation F.851 Summary: This document was generated at the February TIP1 meeting. From: To: TIP1.2/93-078 Dated: 03/30/93 Registerd: 04/30/93 Source: Brad Frison (Bell Atlantic), Chairman TIP1.3 Service Descriptions SHG, 703-974-3138 Title: TIP1-proposed Changes to Section 4.2 "Service Aspects of Numbering and Dialing" in CCITT draft Recommendation F.851 Summary: This document was generated at the February TIP1 meeting. From: To: TIP1.7/93-078 NIP1.2/93-079 Dated: 03/30/93 Registerd: 04/30/93
 Source: Brad Frison (Bell Atlantio), Chairman TIP1.3 Service Descriptions 5%G, 703-974-3138
 Title: TIP1-proposed Changes to Section 4.3.1 "User Perspective Aspects" in CCITT draft Recommendation F.851
 Summary: This document was generated at the February TIP1 meeting. From: To: Pl.2/93-080 Dated: 03/30/93 Registerd: 04/30/93 Surce: Brad Frison (Bell Atlantic), Chairman TiPl.3 Service Descriptions SWG, 703-974-3138 1P1.2/93-080 Summary: Follow-up to T1P1.2/93-062 in which Attachments 2 and 3 were

1.1

Title: TIP1-proposed Changes to Section 4.4.2 "Authentication" in CCIIT draft Recommendation 7.851 Summary: This document was generated at the February TIP1 meeting. From: To: T1P1.2/93-081 Dated: 03/30/93 Registerd: 04/30/93 Source: Brad Frison (Bell Atlantic), Chairman T1P1.3 Service Descriptions SNG, 703-974-3138 Title: T1P1-proposed Changes to Section 4.5.3 "Stored Service Profile Information" in CCITT draft Recommendation F.851 Summary: This document was generated at the February T1P1 meeting. From: To: T1P1.2/93-082 Dated: 03/30/93 Registerd: 04/30/93 Source: Brad Frison (Bell Atlantic), Chairman T1P1.3 Service Descriptions SWG, 703-974-3138 Title: TIP1-proposed Changes to the Annex in CCITT draft Recommendation F.851 Summary: This document was generated at the February T1P1 meeting. From: To: T1P1.2/93-083 Dated: 03/30/93 Registerd: 04/30/93 Source: Brad Frison (Bell Atlantic), Chairman T1P1.3 Service Descriptions SNG, 703-974-3138 Title: T1P1-proposed Changes to Optional Features of CCITT draft Recommendation F.851 Summary: This document was generated at the February T1P1 meeting. From: To: T1P1.2/93-084 Dated: 03/30/93 Registerd: 04/30/93 Source: Brad Frison (Bell Atlantic), Chairman T1P1.3 Service Descriptions SWG, 703-974-3138 Title: T1P1-proposed Changes to Supplementary Services of CCITT draft Recommendation F.851 Summary: This document was generated at the February T1P1 meeting. From: To: T1P1.2/93-085 Source: Brad Frison (Bell Atlantic), Chairman T1P1.3 Service Descriptions SWG, 703-974-3138 Title: T1P1-proposed Changes to Section 4.6 "Protection of Third Parties" in CCITT draft Recommendation F.851 Summary: This document was generated at the February T1P1 meeting. From: To: T1P1.2/93-086 Dated: 02/08/93 Registerd: 04/30/93 Source: John McDonongh (NYNEX), T1M1.5 Chairman (212-967-3623) Title: Architecture for Billing Functions and Operations Summary: This contribution is intended to avoid the duplication of standardization effort in the area of Accounting Management for PCS. From -TIP1.2/93-087 Dated: 03/30/93 Registerd: 04/30/93
Source: John McDonongh (NYNEX)- TIM1.5 Chairman (212-967-3623), Greg
Patterson (BellSouth) - TIP1.2 Chairman (205-977-3623);
Title: Report of the TIM1.5/TIP1.2 Joint Working Group Meeting
Summary: This meeting was held March 30-March 31, 1993 in Bellevue,
Washington and collocated with the TIMI meeting.
From: To: T1P1.2/93-088 Dated: 04/29/93 Registerd: 04/29/93 Source: Brent Hirschman, U S WEST, (303) 541-6234, FAX (303) 541-8239 Title: Happing Reference Model to Potential Physical Architecture for Section 7 of Draft TR. Summary: This contribution proposes five potential physical architecture mappings of the reference model. From: From To: Dated: 04/29/93 Registerd: 04/29/93 Source: Brent Hirschman, U S WEST, (303) 541-6234, FAX (303) 541-6234 Title: Proposed Distributed RPCU Architecture Summary: This contribution proposes the addition of a new physical architecture into Annex 1. From: T1p1.2/93-089 T1P1.2/93-090 Dated: 04/29/93 Registerd: 04/29/93 Source: Brent Hirschman, U S WEST, (303) 541-6334, FAX (303) 541-8239 Title: Alignment of Section 8 of Draft TR to revisions of Section 7 Summary: Thei contribution aligns the text in Section 8 with the physical interfaces instead of the reference points. From: Tot T1P1.2/93-091 rlP1.2/93-091 Dated: 04/29/93 Registerd: 04/29/93 Source: Brent Hirschman, U S WKST, (303) 541-6234, FAX (303) 541-8239 Title: Clarification of Anchor Concept in Section 5 of the Draft TR. Summary: This contribution proposes text to clarify the anchor concept for RPC, RASC, and PSC in Section 5 of the Draft TR. Trom. T1P1.2/93-092 TIPL 2/93-093 Dated: 04/29/93 Registerd: 04/29/93 Source: Herb Calhoun, Motorola, 517-232-6262 Titls: Recommendation to change OAMAP reference points names to aling with TIM usage. Summary: The Oe and Op reference points are more properly referred to as From: Dated: 04/29/93 Registerd: 04/29/93
 Source: Herb Calhoun, Hotorola, 817-232-6262
 Title: Additional information for sections 5.1.x.3 based on analysis of section 6 information flows.
 Summary: Information flows in section 6 of the draft TR imply additional information
 From: T1P1.2/93-094 TIP1.2/93-095 Dated: 04/02/93 Registerd: 04/29/93 Source: John McDonough, Chairman TIM1.5, NYNEX, 212-967-3623 Title: Liaison from TIM1.5 Summary: This letter transmits TIM1.5's intentions for PCS OAM6P work as well as PCS OAM6P Preliminary Requirements Analysis performed by their PCS Mgmt ad hoc group. From: To: T1P1.2/93-096 Dated: 04/30/93 Registerd: 04/30/93 Source: RHAD SWG Convenor, Brian Hurphy, AT&T Bell Labs, 908-949-0772 Title: Definitions (Section 3) for Drait Technical Report on Network Capabilities, Architectures and Interfaces for Personal Communications Summary: Provides definitions and abbreviations for the draft TR. From: To: TIP1.2/93-097 Dated: 04/30/93 Registerd: 04/30/93 Source: AT&T Network Systems, Brian Hurphy, 908-949-0772 Title: Proposed Changes to Draft Technical Report on Network Capabilities, Architectures, and Interfaces for Fersonal Communications Summary Follow.ptp 102-24 T1P1.2/93-097

Title: Proposed Attributes for PCS Air Interface Layer III Signalling Summary: Attributes of layer III signalling for the PCS air interface as discussed, particularly the categorization of messages, the decoupling of radio-dependent and radio independent messages at the need to be compatible with upstream layer III interfaces. This separation should help the definition of the specific components, which comprise the C interface of PCS, which is within the scope of TIP1.2. This contribution is for the information of TIP1.2 and has previously been presented to the JTC(AIR). inadvertently omitted. This contribution provides that material. TIP1.2/93-098 Dated: 05/01/93 Registerd: 05/01/93 Bource: Eandro Cianci, NTI, (514)765-8271 Title: Proposed mapping between TIP1 reference elements and IN functional. entities. Summary: This contribution proposes text and a figure for Section 8.2.1 of the draft "Technical Report on Network Capabilities, Architectures and Interfaces for Personal Communications". From: To: JTC(AIR). From: TIP1.2/93-099 Dated: 05/03/93 Registerd: 06/25/93 Source: Ericsson, Nils Bojeryd, (214) 997-0363 Title: Inter-System Handover Summary: This contribution suggests text to be put into the TIP1.2 Technical Report, including: the anchor-switch concept, reference element definitions, and text for inter-system handover information flow sequences. From: To: T1P1.2/93-099 Summary: n/a From: T121-2/93-116 TIP1.2/93-100 Dated: 04/29/93 Registerd: 06/25/93 Source: Chirman TIP1, Steve Engelman (214) 918-5166, Vice-Chair TIP1, Hel Woinsky Title: PCS Standards Development Summary: This contribution discusses the future of TIP1 and PCS standards development. From: To: 06/25/93 --- T1P1.2/93-100 From: T1P1.2/93-101 Dated: 05/06/93 Registerd: 06/25/93 Source: Chairman, RMAD SWG, Brian Murphy, (908) 949-0772 Title: Report of Reference Hodel and Architecture Development Sub-Working Group Summary: This provides the RMAD report of the May 1993 regular meeting of TIP1.2 RMAD SWG From: To: T1P1.2/93-118 ry: n/a Summary: : From: TiP1.2/93-102R1 Source: Chairman, TiP1.2, Greg Patterson (205) 977-5096 Title: Proposed Liaison to Ti61 (Ti61.1, Ti61.2, Ti61.3) Summary: The liaison transmits TiP1.2's draft Technical Report 'Network Capabilities, Architectures, and Interfaces for Personal Communications' to the above groups and responde to issues raised at Ti61's Ad hoc meeting about the draft TR. From: To: Summary: n/a From: T1P1.2/93-120 TIP1.2/93-103 Dated: 05/06/93 Registerd: 06/25/93 Source: Chairman TIP1.2, Greg Patterson, (205) 977-5096 Title: Liaison to JTC(air), TIM1.5, TIA1.6 Summary: Transmits TIP1.2 draft Technical Report "Network Capabilities, Architectures, and Interfaces" to the above groups. T1P1.2/93-103 From: To: TiP1.2/93-104 Datsd: 05/06/93 Registerd: 06/25/93 Source: Chairman TiP1.2, Greg Patterson, (205) 977-5096 Title: Liaison to TR45.4, TR46, and Telocator Tach. 4 Eng. Committee Summary: Transmits TiP1.2 draft Technical Report "Network Capabilities, Architectures, and Interfaces for Personal Communications" to The above groups. T1p1.2/93-122 From: To: P1P1.2/93-105 Dated: 05/06/93 Registerd: 06/25/93 Source: Chairman T1P1.2, Greg Patterson, (205) 977-5096 Title: Proposal to transmit T1P1.2 draft Technical Report "Network Capabilities, Architectures, and Interfaces for Personal Communications" to ITU RS via Region II Rapporteur Summery: sac title. T1P1.2/93-105 Summary: see title From: T1P1.2/93-123 To: T1P1.2/93-106 Dated: 04/27/93 Registerd: 06/25/93 Source: Chairman T1A1.6, Antony Crossman, PicturTel Corp. Title: Liaiaon from T1A1.6 on Acoustic Echo Cancellation in Hands-free Telephony Summary: Addresses acoustic echo cancellation in hands-free telephony n/a Summary Fromt Summary: From T1P1.2/93-124 T1P1.2/93-107 Dated: 05/06/93 Registerd: 06/25/93 Source: Chairman T1P1.2, Greg Patterson, (205) 977-5096 Title: Reply Lisison to T1A1.6 on Acoust Echo Cancellation Summary: n/a From: To: PIP1.2/93-108 Dated: 07/26/93 Registerd: 06/25/93
Source: Heather Sinnott, c/o Ed Ehrlich, Northern Telecom, Inc., (201)
292-5274
Title: Comments on Handover
Summary: Provides additional technical comments to accompany NTI's Letter
Eallot response to TIP1/LB93-02 entitled "Network Capabilities,
Architectures, and Interfaces for Personal Communications"
From: To: T1P1.2/93-108 T1P1.2/93-126 TiP1.2/93-109 Dated: 07/26/93 Registerd: 06/25/93 Source: David Gallagher, c/o Ed Ehrlich, Northern Telecom, Inc., (201) 292-5724 Title: Comments on Call Delivery Summary: Provides additional technical comments to accompany NTI's Letter Ballot response to TIP1/LB93-02 antitled "Network Capabilitien, ARchitectures, and Interfaces for Personal Communications". From: To: Summary: n/a From: T121.2/93-127 TIF1.2/93-110 Dated: 07/15/93 Registerd: 07/15/93 Source: Reference Hodel and Architecture Development Sub-Working Group Convenor Title: Collated Comments on TIP1/LB93-02, "Technical Report on Network Capabilities, Architectures, and Interfaces for Personal Summary: XXX T1P1.2/93-110 From: Summary: xxx From: To: TIP1.2/93-112 Dated: 07/22/93 Registerd: 07/22/93 Source: GTX Telephone Operations: J.R. Hilton, B. Harris, D.G. Morris 617-466-241300 Title: Updated Diagram Depicting the Mapping and Relationships between Tip1 Reference Architecture and the Intelligent Network Functional Architecture Summary: This contribution provides an updated diagram for Section 8.2.1 (Intelligent Networks) of the Technical Report on Network Capabilities, Architectures and Interfaces for Personal Communications From: T1P1.2/93-112 From From: To: r1P1.2/93-113 Dated: 07/23/93 Registerd: 07/23/93 Source: Andy McGregor, NTT, (201) 292-4160, Ed Ehrlich Title: Protocol Stack for PCS Applications Summary: A layered protocol model for PCS is proposed, which clearly separates the radio-dependent aspects from the radio independent aspects. This separation should help the definition of the specific components, which comprise the C interface of PCS, which is within the scope of TIP1.2. This contribution is for the info of TIP1.2 and has previously been presented to the JTC(AIR). T1P1.2/93-113 From: T1F1.2/93-132 Front To: T1P1.2/93-114 Dated: 07/23/93 Registerd: 07/23/93 Source: Heather Sinnott, NTI, Ed Ehrlich, (201) 292-4160

Tor T1P1.2/93-115 Dated: 07/23/93 Registerd: 07/23 Source: Chairman, T1P1.2, Greg Patterson Title: Tentative Agenda for T1P1.2 Regular Meeting of July 26-30, 1993 Dated: 07/23/93 Registerd: 07/23/93 Tot Dated: 07/23/93 -116 Source: TTU-RS TG 3/1 Region 2 Rapporteur (Rolyn Callahan, 5WB, 314-529-7424) Title: ITU-RS TG 8/1 Liaison Report Summary: h/a To: TIP1.2/93-117 Dated: 07/02/93 Registerd: 07/23/93 Source: TIP1 Chair & Vice-chair, TIE1 Chair, TIE1 Chair & Vice-chair, 6 JTC Co-chair Title: JTC Transition Plan Summary: In compliance with the T1 motion passed on June 18, 1993 to transfer the JTC to TIP1, a transition plan is presented. From: To: 1P1.2/93-118 Dated: 07/01/93 Registerd: 07/23/93 Source: Gary Jones, Chairman, TR46.3.3; Charles Cook, Chairman, T1E1.9 Title: Liaison from JTC(air) requesting input on signaling work To: T1P1.2/93-119 Dated: 07/25/93 Registerd: 07/25/93 Source: Chairman, T1P1.2 (Greg Patterson, 205-977-5096) Title: Full Report of the T1P1.2 Working Group Meeting (May, 1993, Dalles, Texas Tor T1P1.2/93-120 Dated: 07/22/93 Registerd: 08/27/93 Source: Johm McDonough (NYNEX), Chairman, T1N1.5; (212) 967-3623 Title: Liaison from T1N1.5 on PCS OAMEP Summary: Provides T1P1.2 with status, work plan, and draft standard for PCS OAMEP To: T1P1.2/93-121 Dated: 07/15/93 Registerd: 08/27/93 Source: Chuck Bailey (SWB), Chairman, Teleocator TSE Committee Title: Liaison from Teleocator Technical & Engineering Committee Summary: Documents need for a "C" interface standard From: To: TIP1.2/93-122 Source: Brian Murphy (AT&T NS), Chairman, TIP1.2 RMAD SWG Title: Resolution of Letter Ballot Comments on TIP1/LB93-02 "Technical Report on Network Capabilities, Architectures, and Interfaces for Personal Communications" Summary: Documents comment resolution Summary: Documents comment resolution during July 1993 meeting. From: To: Source: Greg Patterson, Chairman, T1P1.2 Title: Proposed Liaison from T1P1 to TR46 Re: Reference Models to Support PC5 Dated: 07/29/93 Registerd: 08/27/93 TO: Dated: 07/29/93 Registerd: 08/27/93 FIPL.2/93-124 Dated: 07/29/93 Registerd: 08/27/9: Sourcs: Greg Patterson, Chairman, T1PL.2 Title: Proposed Liaison to STSI SHG 5 Transmitting Draft Technical Report on Network Capabilities, Architectures, and Interfaces for Personal Communications Summary: n/a From: To: T1P1.2/93-125 Dated: 07/29/93 Registerd: 08/27/93 Source: Greg Patterson, Chairman, T1P1.2 Title: Liaison to JTC(air) Re: Air Interface Signaling Work Summary: Provides response to liaison from JTC on air interface signaling. From: To: Dated: 08/27/93 Registerd: 08/27/93 [/] rman, T1P1.2 FILL 2755-126 Registerson, Outgoing Chairman, TIPL 2 Fitle: Full Report of the TIPL 2 Working Group Meeting; July 26-29, 1993 at Annapolis, Maryland To: Dated: 08/24/93 Registerd: 08/31/93: ClP1.2/93-127 Dated: 08/24/93 Registerd: vc/3 Source: Anil Kripalani, Chairman, TR45 Title: Liaison from TR46 Regarding Reference Model Development Summary: This is a reply liaison to TIP1.2's request to develop T1 and T1A reference models with some common reference points. A jo meeting was requested. From: To: A joint To: T1P1.2/93-128 Dated: 09/16/93 Registerd: 09/16/93 Source: T1P1.2 Chairman / Jose Costa (NTI, Tel.: 613-763-7574) Title: Draft Agenda, T1P1.2 Heeting, 1-4 November 1993, Phoenix, AX Summary: Meeting of T1P1.2 To: From: To: T1P1.2/93-129 Dated: 09/21/93 Registerd: 10/06/93 Source: T1S1 (Robert Amy, Chair, Tel: 919-254-4141) Title: Liaison from T1S1: Summary of activity in T1S1 on PCS Coordination Summary: During the week of August 30th, T1S1 held a two hour coordination meeting on the subject of PCS and subsequently continued this discussion in T1S1.2 during the week. The results are provided. To: T1P1.2/93-130 Dated: 10/15/93 Registerd: 10/15/93 Source: Mel Woinsky and Chris Wallace (NTI) Te1.: (201) 292-5726 Title: PCS T1P1/T1S1 Work Allocation Summary: This contribution proposes a work allocation between T1S1 and T1P1 for low power wireless access standards supporting PCS. To: Dated: 10/22/93 Registerd: 10/22/93
 Bource: Heather Sinnott (NTI) Tel (613) 765-2015
 Title: Comments on Handover: Reformatted
 Summary: Provide reformatting of handover examples provided in previous contribution TIP1.2/93-108. T1P1.2/93-132 Dated: 10/26/93 Registerd: 1 Bource: ATif Network Systems Title: Resolution of ATif Network Systems' Comments on Terminal Authentication and Privacy Information Flows in T1P1/LB93-02 Dated: 10/26/93 Registerd: 10/26/93

Summary: This contribution proposes an alternative resolution for ATET Network Systems' Tipl letter ballot comments concerning the Terminal Authentication and Privacy information flows in Tipl/LB93-02, Technical Report on Network Capabilities, Architectures, and Interfaces for Personal Communications From: To: From: TiP1.2/93-133 Dated: 11/01/93 Registers. Source: Luc Samson, NTI Title: PCS Modelling Methodology Summary: This contribution contains a copy of CCITT Recommendations I.130 and 0.65 for defining services. This contribution was previously distributed as TiP1.3-91-028, From: To: Dated: 11/01/93 Registerd: 11/03/93 TIP1.2/93-134 Dated: 11/01/93 Registerd: 11/03/93
Source: Chris Wallace and Mel Woinsky, NTI, Tel.: 201-292-5726
Title: Proposed Ti51 service definition methodology
Summary: This contribution is the current version of the TIS1 service
definition methodology as of the August 1993 meeting.
From: To: TIP1.2/93-135 Dated: 11/01/93 Registerd: 11/03/93 Source: J.R. Hilton and D.G. Morris, GTF, Tel.: 617-666-2413 Title: Information Flows, Information Elements and Information Elements Descriptions for Three IN Supported Terminal Mobility Features, based on the TIP1.2 Technical Report. Summary: This contribution contains sequences of Information Flows (IF) for three IN supported Terminal Mobility service features. From: TOI Group: T1P1.3 TIP1.3/93-033 Dated: 02/05/93 Registerd: 03/18/5 Source: Leon Hofer, US West Dated: 02/05/93 Registerd: 03/18/5 Title: Proposed text for abstract to TR on System and Service Objectives (TIP1.3/92-039R7) Summary: Proposes next text for the document From: To: Dated: 02/05/93 Registerd: 03/18/93 T1P1.3/93-034 Dated: 02/05/93 Regist Source: Charles Cook, US West Title: Task to develop a contribution to CCIR Task Group 8/1 Summary: Proposes a CCIR contribution From: To: Dated: 02/05/93 Registerd: 03/18/93 T1P1.3/93-035 Dated: 02/05/93 Registerd: 03/18/93 Source: Steve Engelman, Chairman - T1P1 Title: Liaison from T1E1 on Air Interface Standards Summary: Text of liaison To: T1P1.3/93-036 Dated: 02/05/93 Registerd: 03/18/93 Source: Carl Bedingfield, Secretary - T1P1.3 Title: T1P1.3 summary meeting report for T1P1 - Feb, 1993 Summary: Summarizes meeting report for St. Louis meeting From: To: T1P1.3/93-037 Dated: 02/05/93 Registerd: 03/18/93 Source: Brad Frison, Chairman - Service Description SWG Title: Service Description Subworking Group Meeting Report, Feb., 1993 Summary: Report given to T1P1.3 in 5t. Louis From: To: T1F1.3/93-038 Dated: 02/05/93 Registerd: 03/18/93 Source: Fred Gaechter, Chairman - Numbering, Addressing, and Routing SWG Title: Numbering, Addressing, and Routing Subworking Group Meeting Report, Feb., 1993 Summary: Report given to T1F1.3 in St. Louis From: To: TIP1.3/93-039 Dated: 02/05/93 Registerd: 03/18/93 Source: Leon Hofer, Convenor - System and Service Objectives Ad Hoc Group Title: System and Service Objectives Ad Hoc Group Group Meeting Report, Feb., 1993 Summary: Report given to TIP1.3 in St. Louis From: To: T1P1.3/93-039 T1P1.3/93-040 Dated: 02/05/93 Registerd: 03/18/93 Source: Jose Costa, Convenor - Definitions Ad Hoc Group Group Title: Definitions Ad Hoc Group Group Heeting Report, Feb., 1993 Summary: Report given to TIP1.3 in St. Louis From: To: T1P1.3/93-041 Dated: 02/05/93 Registerd: 03/18/93 Source: Carl Bedingfield, Convenor - Security Ad Hoc Group Title: Security Ad Hoc Group Meeting Report, Feb., 1993 Summary: Report given to T1P1.3 in St. Louis From: To: TIP1.3/93-042 Dated: 02/05/93 Registerd: 03/18/93 Source: Jose Costa, Convenor - Definitions Ad Hoo Group Group Title: Disposition of Comments Report Summary: Summarizes comment disposition on the Letter Ballot for the draft TR on Terminology From: T1P1.3/93-043 Dated: 02/05/93 Registerd: 03/18/93 Source: Jose Costa, Convenor - Definitions Ad Hoc Group Group Title: Revised Version of draft TR on Personal Communications Terminology Summary: This version incorporates the comments resulting from the letter ballot From: TO: T1P1.3/93-044 Dated: 02/05/93 Registerd: 03/18/93 Source: Carl Bedingfield, Convenor - Security Ad Hoc Group Title: Draft Technical Report on Privacy and Authentication for Personal Communications Summary: Version proposed for T1P1 letter ballot From: To: TIP1.3/93-045 Dated: 02/05/93 Registerd: 03/18/93 Source: Leon Hofer, Convenor - System and Service Objectives Ad Hoc Group Title: Revised Version of draft TR on System and Service Objectives for Low-power Wireless Access for Personal Communications Summary: This version incorporates comments resulting from the TIP1 Tetter ballot From: To: TIPI.3/93-046 Dated: 02/05/93 Registerd: 03/18/93 Source: Leon Hofer, Convenor - System and Service Objectives Ad Hoc Group Title: Comment Resolution for System and Service Objectives draft TR letter ballot Summary: Provides comment disposition on the Letter Ballot for the draft TR on System and Service Objectives From: To:
 Pll.3/93-047
 Dated: 02/05/93
 Registerd: 03/18/93

 Source:
 Leon Hofer, Convenor - System and Service Objectives Ad Hoc Group

 Title:
 Interim Comment Resolution for System and Service Objectives draft

 TR
 letter ballot
 TR letter Ballot Summary: Provides summary of comment disposition on the Letter Ballot for the draft TR on System and Service Objectives for presentation at TIPI.3 meeting From: Tot

TIP1.3/93-048 Dated: 02/05/93 Registerd: 03, Source: Carl Bedingfield, Convent - Security Ad Hoc Group Title: Recommended liaisons from TIP! to TIMI, TIMI, TIAI, TR45.4, Telocator, X374, and US CIR Task Group S/. Summary: Recommends liaisons on privacy and authentication; requests interest in experts' meeting Trans T1P1.3/93-049 Dated: 02/05/93 Registerd: 03/18/93 Source: Brad Frison, Chairman - Service Description SWG Title: Response liaison to T1P1.2 on wireless terminal services Summary: Answers additional questions From: To: T1P1.3/93-050 Dated: 02/05/93 Registerd: 03/18/93 Source: Brad Frison, Chairman - Service Description SWG Title: Liaison to T151.1 on PCS Service Description documents and activities Summary: General transfer of information From: To: T1P1.3/93-051 Dated: 02/05/93 Registerd: 03/18/93 Source: Brad Frison, Chairman - Service Description SWG Title: Liaison to TR45.4 on PCS Service Description documents and activities Summary: General transfer of information From: To: T1P1.3/93-052 Dated: 02/05/93 Registerd: 03/18/93 Source: Brad Frison, Chairman - Service Description SWG Title: Recommended contribution to CCITT Study Group 35/I on MLPP Summary: Proposes new text and clarifications of contentious text From: TO: T1P1.3/93-053 Dated: 02/05/93 Registerd: 03/18/93 Source: Brad Frison, Chairman - Service Description SWG Title: Recommended contribution to CCITT Study Group 35/I on Definitions and Terminology Summary: Proposes new text and clarifications of contentious text From: To: T1p1.3/93-054 Dated: 02/05/93 Registerd: 03/18/93 Source: Brad Frison, Chairman - Service Description SWG Title: Recommended contribution to CCITT Study Group 35/I on Numbering and Dialing Summary: Proposes new text and clarifications of contentious text From: To:
 T1P1.3/93-055
 Dated: 02/05/93 Registerd:

 Source: Brad Frison, Chairman - Service Description SWG

 Title: Recommended contribution to CCITT Study Group 35/I on User

 Perspective Aspects

 Summary: Proposes new text and clarifications of contentious text

 From:
 Registerd: 03/18/93 TIP1.3/93-056 Dated: 02/05/93 Registerd: 03/18/93 Source: Brad Frison, Chairman - Service Description SWG Title: Recommended contribution to CCITT study Group 35/I on Authentication Summary: Proposes new text and clarifications of contentious text From: To: T1P1.3/93-057 Dated: 02/05/93 Registerd: 03/18/93 Source: Brad Frison, Chairman - Service Description SWG Title: Recommended contribution to CCITT Study Group 35/I on Stored Service Profile Information Summary: Proposes new text and clarifications of contentious text From; To: T1P1.3/93-058 Dated: 02/05/93 Registerd: 03/18/93 Source: Brad Frison, Chairman - Service Description SWG Title: Recommended contribution to CCITT Study Group 35/I on the Annex to r.851 Summary: Proposes new text and clarifications of contentious text From: To: TIP1.3/93-059 Dated: 02/05/93 Registerd: 03/18/93 Source: Brad Frison, Chairman - Service Description SWG Title: Recommended contribution to CCITT Study Group 35/I on UFT Optional Feature Set in F.851 Summary: Proposes new text and clarifications of contentious text From: To: T1P1.3/93-060 Dated: 02/05/93 Registerd: 03/18/93 Source: Brad Frison, Chairman - Service Description 546 Title: Recommended contribution to CCITT Study Group 35/I on UPT Supplementary Services in F.851 Summary: Proposes new text and clarifications of contentious text From: To: FIP1.3/93-061 Dated: 02/05/93 Registerd: 03/18/ Source: Brad Frison, Chairman - Service Description SWG Title: Recommended contribution to CCITT Study Group 35/I on Protection of Third Parties, F.851 Summary: Proposes new text and clarifications of contentious text From: To: T1P1.3/93-061 Registerd: 03/18/93 T1P1.3/93-062 Dated: 02/05/93 Registerd: 03/18/93 Source: Carl Bedingfield, Secretary, T1P1.3 Title: Heeting Report for February, 1993 T1P1.3 Heeting Summary: Report for February, 1993 Heeting in St. Louis, NO. From: To: T1P1.3/93-063 Dated: 02/05/93 Source: Carl Bedingfield, Secretary, T1P1.3 Title: Tentative Agenda for Hay, 1993 T1P1.3 Heeting Summary: Proposed Heeting Agenda From: To: Dated: 02/05/93 Registerd: 03/18/93 T1P1.3/93-000 Dated Source: Secretary, TIPL.3 via TIBBS Title: Document Log for TIPL.3 - 1993 Summary: List of Documents for TIPL.3, 1993 From: Dated: 01/14/93 Registerd: 01/14/93 r1P1.3/93-001 Dated: 01/14/93 Registerd: 01/14/93 Source: Amok Chatterjee, Chairman - T1P1.3 Title: Draft Agenda for Feb. Heeting Summary: Tentative Agenda for Feb., 1993 Keeting From: To: T1P1.3/93-001 T1P1.3/93-002 Dated: 01/14/93 Registerd: 01/14/93
 Source: Alfred Gaechter, Chairman, SWG NA&R, and representative of the NANP Administrator
 Title: Continuation of the development of Technical Reports on PC5/UPT numbering within the T1P1.3 Subworking Group on Numbering, Addressing, and Routing (SWG on NA&R)
 Summary: This document consting a response to the AT&T. MCI, and Sprint statement presented at the October 29, 1992 T1P1.3 closing plenary. plenary. From: TOI T1P1.3/93-003 Dated: 01/15/93 Registerd: 01/15/93 Source: Gayle Murdock, US West, 206-346-7775 Title: Draft Technical Report for UPT Numbering, Addressing, and Routing

Dated: 02/05/93 Registerd: 03/18/93

Summary: Proposed technical report From: To: T1P1.3/93-004 Dated: 01/19/93 Registerd: 01/19/93 Source: T1H1 - Philip Johnson, Chairman Title: Liaison on PCS OANEP from T1H1 Summary: Response to previous liaison; includes order of standardization of PCS OANEP requirements. Fromt 70: T1P1.3/93-005 Dated: 01/13/23 Control Source: T1P1.2 - Greg Patterson, Chairman Title: Liaison from T1P1.2 on Wireless Terminal Service Summary: Three questions posed to Service Descriptions SWG on Wireless Terminal Service. To: Dated: 01/19/93 Registerd: 01/19/93 T1P1.3/93-006 Dated: 01/20/93 Registerd: 01/20/93 Source: Sam George - Defense Information Systems Agency Title: Proposed CCITT Contribution Revising the Description of Multi-level Precedence and Preemption (MLPP) in Draft CCITT Recc F.851 F.851. Summary: Contribution to correct minor errors in transfer of text From: To: TIP1.3/93-007 Dated: 01/21/93 Registerd: 01/21/93 Source: Joan Michaels, Bellcore/NA4R SWG Technical Report Editor, and Alfred Gaechter, Chairman NA4T SWG/NAMP Administrator Title: proposed Re-organization of the "Technical Report on PCS/UPT Numbering and Addressing in World Zone 1 Summary: This contribution proposes a re-organization of the NA4R SWG that is based on the TIAG recommendation and an outline agreed to by the TIP1 Chairman, the TIP1.3 Chairman, and the NA4R SWG Chairman. The re-organized technical report as proposed captures all of the work-in-progress. From: To: 7121.3/93-007 T1P1.3/93-008 Dated: 01/22/93 Registerd: 01/22/93
Source: Frank LaPorta - AT&T Communications
Title: Proposed Changes to CCITT Draft Recommendation F.851, UPT Service
Description
Summary: The document discusses proposed changes to F.851, and is being
prom: To: T1P1.3/93-009 Dated: 01/22/93 Registerd: 01/22/93 Source: Shila Heeralall, NTI, (201)292-5726, Mal Woinsky Title: UFT and Other Standards Activities in Japan Summary: This contribution presents a fax received from Japan to bring clarifications to T1P1.2/92-163, on UPT activities in Japan, from the last meeting. This contribution is provided to T1P1 for information only and no action is required. From: To: T1P1.3/93-010 Dated: 01/25/93 Registerd: 01/25/93
Source: Steve Engelman - Chairman, T1P1
Title: Results of T1P1 Letter Ballot LB92-01
Summary: This contribution reports the results of the letter ballot on
the Draft TR on Personal Communications Terminology
From: To: Fip1.3/93-011 Dated: 01/25/93 Registerd: 01/25/93
Fource: Steve Engelman - Chairman, Tip1
Title: Results of TiP1 Letter Ballot LE92-03
Summary: This contribution reports the results of the letter ballot on
draft TR fpr System and Service Objectives for Low-VPower
Wireles: Access to Personal Communications Services
From:
To:
Fip1.3/93-012 T1P1.3/93-011 T1P1.3/93-012 Dated: 01/27/93 Registerd: 01/27/93 FIP1.3/93-012 Dated: 01/2//93 Registeru: 01/2// Source: jose Costa, NTI, (201)292-5726, Mel Woinsky. Title: Export Considerations in Privacy and Authentication Standards Summery: This contribution proposes an approach to take into account export issues in the davelopment of privacy and authentication standards for personal communications. From: To: T1P1.3/93-013 Dated: 01/01/93 Registerd: 01/27/93
 Source: Bradley J. Frison - Bell Atlantic
 Title: Report of Joint Discussion between TR45.4 and T1P1.3 Service
 Description Group Chairs
 Summary: The chairs responsible for Service Description Work in T1P1.3
 and TR45.4 met informally to exchange information and work plans.
 From: To: PIPL 3/93-014 Dated: 02/94/75 regardless Source: Bradley J. Frison - Bell Atlantic Title: Proposal to consider adoption of CCITT F.851 as the baseline TI service description for UPT Summary: It is proposed that TIPL consider the merits of adopting F.851 as the TI UPT service description at the Hay 1993 meeting. To: T1P1.3/93-014 Dated: 02/01/93 Registerd: 01/27/93 r191.3/93-015 Dated: 01/27/93 Registerd: 01/27/93 Source: Steve Engelman - Chairman, T191 Title: TIA Liaison letter Summary: Liaison Letter from TIA From: To: T1P1.3/93-015 T1P1.3/93-016 Dated: 01/27/93 Registerd: 01/27/93
 Source: Steve Engolman - Chairman, T1P1; Asok Chatterjee, Chairman, T1P1; Fred Gaechter - Chairman, Numbering, Addressing, and Routing Subworking Group
 Title: Recommendation on how to proceed based on the results of TIAG
 PCS/UPT numbering discussions
 Summary: Recommendation on continuation of numbering work
 From: To:
 T1P1.3/93-017
 Dated: 01/27/93 Registerd: 01/27/93

 Source: Ben Levitan ARINC 410 266-4111
 Title: Criteria For Safe Operation of Portable Electronic Device on Aircraft

 Summary: FOR INFORMATION - The FAA is asking for manufacturers of Personal Electronic Devices to show that devices are safe on Aircraft
 From: . To: T1P1.3/93-018 From: To: Tipl.3/93-019 Dated: 01/29/93 Registerd: 01/29/93 Source: ATET - John Carl Brown, Marian Hosmer; (908)949-8048 Title: Text for Home-Based Numbering Scheme section Summary: This contribution contains text for integration into the Home-Based Numbering Scheme section of the UPT Technical Report on Numbering To: Fromt Tor T1P1.3/93-020 Dated: 01/29/93 Registerd: 01/29/93 Source: ATET - John Carl Brown, Harian Hosmer; (908)949-8048 Title: Text for Country-Based Numbering Scheme section T1P1.3/93-020

Summary: This contribution contains text for integration into the Country-Based Numbering Scheme section of the UPT Technical Report on Numbering From: To: T1P1.3/93-021 Dated: 01/29/93 Registerd: 01/29/9 Source: AT&T - John Carl Brown, Marian Hosmer; (908)949-8048 Title: Text for Global-Based Numbering Scheme section Bummary: This contribution contains text for integration into the Global-Based Numbering Scheme section of the UPT Technical Report on Numbering Report on Numbering From: To: T1P1.3/93-022 Dated: 01/29/93 Registerd: 01/29/9 Source: AT&T - John Carl Brown, Marian Hosmer; (908)949-8048 Title: Text for UPT/PCS Numbering Space Scheme section Summary: This contribution contains text for integration into the UPT/PCS Numbering Space Scheme section of the UPT Technical Report on Numbering Tech To: Dated: 01/29/93 Registerd: 01/29/93 Source: AT&T - John Carl Brown, Marian Hosmer; (908)949-8048 Title: Revised Attribute Criteria Evaluation Matrix Summary: This contribution contains text for integration into the UPT Technical Report on Numbering T1P1.3/93-023 From: **TO**: T1P1.3/93-024 Dated: 01/29/93 Registerd: 01/29. Source: VR0yn Callahan, Bellcore Title: Submission of CCIR TG8/1 document Security Principles for FMPLTS (FPLMTS.SCRT) Summary: This contribution introduces CCIR TG8/1 document Security Principles for FMPLTS (FPLMTS.SCRT), 22 Oct 1992, for consideration by T1P1.3 From: To: Dated: 01/29/93 Registerd: 01/29/93 TIP1.3/93-025 Dated: 01/29/93 Registers. Source: Rolyn Callahan, Bellcore Title: Submission of revised F.115, Study Group I Service Description for FMPLTS:P Service and Operational Provisions for FPLMTS Summary: This contribution introduces revised F.115, Study Group I Service Description for FMPLTS:P Service and Operational Provisions for FPLMTS, for consideration by TIP1.3 To: Dated: 01/29/93 Registerd: 01/29/ Source: Rolyn Callahan, Bellcore Title: Proposal for using F.115 as baseline Service Description Document Description Document From: T1P1.3/93-026 Dated: 01/29/93 Registerd: 01/29/93 From Tot T1P1.3/93-027 Dated: 01/29/93 Registerd: 01/29/93 Source: Marian Hosmer, ATir; Tony Toubassi, MCI; Jim Lord, U.S. Sprint Title: Consensus on the Development of the PCS Numbering Technical Report Summary: This contributions discusses the consensus in the T1P1.3 Numbering, Addressing, and Routing Subworking Group with respect to the development of PCS Numbering Technical Reports From: To: T1P1.3/93-028 Datsd: 01/29/93 Registerd: 01/29/93 Source: Aaok Chatterjee - Chairman, T1P1.3 Title: Laison from CCIR TG 8/1 Summary: This lisison requests an input document to CCIR Task Group 8/1 on System and Service Objectives From: To: TiPl.3/93-029R Dateq: v./... Source: Rolyn Callahan, Bellcore Dateq: v./... Title: Submission of CCIR Study Group I document, Performance Requirements for FPLMTS Summary: This contribution introduces CCIR Study Group I document, Performance Requirements for FDLMTS, for consideration by TIPl.3 To: T1P1.3/93-030 Dated: 01/29/93 Registerd: (Source: Rolyn Callahan- Bellcore' Title: Working Document Towards Draft Recommendation FPLMTS System Framework for the Radio Interface (FPLMTS.SFRI) Summary: Submission of TG 8/1 Document From: To: Dated: 01/29/93 Registerd: 01/29/93 T1P1.3/93-031 Dated: 01/29/93 Registerd: 01/29/93
Source: Carl Bedingfield - BellSouth (404)332-2122
Title: Proposed New Figure for draft TR on PCS Terminology
Summary: This contribution consists of a redrawn version of the Figure 1
for the draft TR. The contents of the figure have not changed.
From: To:
 T1P1.3/93-032
 Dated: 01/29/93 Registerd: 01/29/93

 Source: Carl Bedingfield - BellSouth (404)332-2122

 Title: Recommendation to incorporate FFLMTS.SCRT into draft TR on Security. as appropriate.

 Summary: This contribution recommende that the appropriate portions of FFLMTS.SCRT be considered for use in the draft TR on Security From:
 T1P1.3/93-064 Dated: 03/24/93 Registerd: Source: Marian Hosmer, ATET Dated: 03/24/93 Registerd: Title: Country-based scheme for PCS Summary: Contribution to Draft TR for interim meeting of NA&R SWG From: To: Dated: 03/24/93 Registerd: 03/24/93 T1P1.3/93-065 Dated: 03/24/93 Re Source: John Brown, ATET Title: Prefix-based scheme for PCS Summary: Text submitted for draft TR for interim meeting From: To: Dated: 03/24/93 Registerd: 03/24/93 T1P1.3/93-066 ClP1.3/93-066 Decou. 0., Source: Gayle Mundock, US West Title: UPT Numbering - Further clarification regarding the use and purpose of a prefix Summary: Contribution for interim meeting From: To: Dated: 03/29/93 Registerd: 03/29/93 T1P1.3/93-067 Dated: 03/29/93 Registerd: 03/29 Source: Ameritech and US West Title: Clarification of contribution T1P1.3/92-097 "UPT numbering call flow analysis" Summary: Contribution to interim meeting From: Dated: 03/29/93 Registerd: 03/29/93 T1P1.3/93-068 Dated: 03/29/93 Registerd: 03/29/93 Source: Rugh Burrows, Stentor Title: SRCI comments on restricting Tschnical Report to numbering Summary: Contribution to interim meeting From: To: Dated: 03/29/93 Registerd: 03/29/93 T1P1.3/93-069 Every: Dennis J. Byrne, USTA Dated: 03/29/93 Registerd: 03/29/ Title: Comments on structure and content of "TR on PCS/UPT numbering and addressing in World Some 1 Summary: Text for interim meeting

From: To: T1P1.3/93-070 Dated: 03/29/93 Registerd: 03/29/93 Dated 03/29/33 Source: Norman Epstein, GTE Dated 03/29/33 Title: Comments on the Country-based numbering scheme Summary: Text for interim meeting Toz Front T191.3/93-071 Source: Fred Gaechter, NANPA Title: Modifications to K.168 Summary: K.168 Modifications From: Dated: 03/30/93 Registerd: 03/30/93 TOI T1P1.3/93-072 Dated: 04/05/93 Registerd: 04/05/93 Rource: Jim Lord, Sprint, 913-624-3158 Title: NAER SWG Interim Meeting Minutes Summary: Meeting minutes for NAER SWG interim meeting, March 30-31,1993 From: To: Dated: 04/12/93 Registerd: 04/12/93 T1P1.3/93-073 Source: TIP1.2 Title: Liaison from TIP1.2, draft TR on Network Capabilities, Architectures, and Interfaces for Personal Communications Summary: Transmits latest version of draft TR T1P1.3/93-074 Date Source: T1P1.2 Title: Liaison from T1P1.2 cn service desc Summary: Requests clarification of items From: To: Dated: 04/12/93 Registerd: 04/12/93 description items TIP1.3/93-075 Dated: 04/12/93 Source: TR45.4 Title: Liaison from TR45.4 on Service Description work Summary: Comments on status report from TIP1.3 To: To: Dated: 04/12/93 Registerd: 04/12/93 T1P1.3/93-076 Dated: 04/12/93 Registerd: 04/12/93 Tills Joint Technical Committee Tills: Liaison from JTC(AIR) Summary: Comments on proposed privacy and authentication JEM From: To: (191.3/93-077 Dated: 04/12/93 Registerd: 04/12/93 Source: Chairman, Subworking Group on Mumbering, Addressing, and Routing Title: Request for clarification of direction regarding draft TR Summary: Letter requesting clarification regarding draft TR as a result of contributions to NAR SWG interim meeting From: To: 1P1.3/93-077 TIP1.3/93-078 Dated: 04/12/93 Registerd: 04/12/93 Source: Telocator Technical and Engineering Committee Title: Network Interface Standards Requirements Document Summary: Identifies network interface requirements From: To: Dated: 04/15/93 Registerd: 04/15/93 Bource: José H. Costa, NTI, Tel.: (613) 763-7574 Title: Definition of Radio Interface Summary: This contribution proposes a terminology definition for "Radiogf Interface". From: T1P1-3/93-079 T1P1.3/93-080 Dated: 04/26/93 Registerd: 04/26/93 From: Date: 04/26/93 Registerd: 04/26/93 Date: 04/26/93 Registerd: 04/26/93 Title: Support for proposed expert's meeting on privacy and authentication Summary: Support for proposed meeting From: To: T1P1.3/93-081 Dated: 05/06/93 Registerd: Source: Carl Bedingfield-BellSouth Title: Proposed questions for proposed privacy and authentication experts' meeting Dated: 05/06/93 Registerd: 09/30/93 Summary From: Tot T1P1.3/93-082 Sourcs: Jim Dahl - US West Title: Human factors for PCS Summary: -From: Dated: 05/06/93 Registerd: 09/30/93 To: T1P1.3/93-083 Dated: 05/06/93 Registerd: 0 Source: Brad Frison - Bell Atlantic Title: Proposal to adopt ITU-TS5 document F.851 as the ANSI Service Description for UPT Dated: 05/06/93 Registerd: 09/30/93 Summary: From: To: T1P1.3/93-084 Dated: 05/06/93 Registerd: 09/30/93 Source: Frad Frison - Bell Atlantic Faced: 05700753 Registerit 097507 Title: Proposal to modify TIPL.3/92-274 and forward it for approval as a Summary: From: · · ····· To: TIP1.3/93-085 Dated: 05/06/93 Registerd: Source: Jim Longua - Ameritech Title: U.S. Position on ITU-TS IFS numbering and routing proposal Dated: 05/06/93 Registerd: 09/30/93 Summary: From: To: F1P1.3/93-086 Dated: 05/06/93 Registerd: 09/30/93 Fills, Steve Engelman - Chairman, TIP1 Title: Results of the T1 letter ballot on terminology From: To: T1P1.3/93-087 Dated: 05/06/93 Registerd: 09/30/93 Source: Frank LaPorta - ATET Communications Title: UPT Service Description Draft Version 9 aary: From: TIP1.3/93-088- Dated: 05/06/93 Registerd: 09/30/93 Source: Frank LaPorta - ATIT Communications Title: ETSI Technical Reports on UPT Summary: -From; Tor T1P1.3/93-089 Dated: 05/06/93 Registerd: 09/30/93 Source: Frank LaPorta - AT&T Communications Title: UPT Work plan and UPT joint coordination group Summary: From: Dated: 05/06/93 Registerd: 09/30/93 Source: Rolyn Callshan - Southwestern Bell Title: Operational and service provisions for FPLMTS Summary: From: Tot 191.3/93-091 Source: T191 Dated: 05/03/93 Registerd: 05/03/93

Title: Letter Ballot Comments on dpTR, Frivacy and Authentication Summary: Letter Ballot Comments From: N1P1.3/93-092 Source: Jose Costa - Convenor, Ad hoc group on definitions Title: Input on terms and definitions from TR45.4 T1P1.3/93-092 Summary: From: Tot T1P1 3/93-093 Dated: 05/06/93 Registerd: 09/30/93 Source: T151 Title: Heating Report, T151 ad hoc group on Personal Communications Summary: From: To: T1P1.3/93-094 Source: Definitions ad hoc group Title: Report for May '93 meeting Dated: 05/06/93 Registerd: 09/30/93 mary: " From: TO: T1P1.3/93-095 Dated: 05/06/93 Registerd: 09/30/93 Source: Definitions ad hoc group Title: Disposition of Comments - T1 letter ballot 335 Summary: From: T1P1.3/93-096 Dated: 05/06/9: Source: Definitions ad hoc group Title: Draft 5 of TR, incorporating TLB335 comments Summary: -From: To: Dated: 05/06/93 Registerd: 09/30/93 Dated: 05/06/93 Registerd: 09/30/93 Source: Privacy and authentication ad hoc group Title: Report for May '93 meeting Summary: -T1P1.3/93-097 Summary: From: T1P1.3/93-098
Source: Service description sub-wa
Title: Report for May '93 meeting
Summary: From: Dated: 05/06/93 Registerd: 09/30/93 -working group T1P1.3/93-099 Dated: 05/06/93 Registerd: 09/30/93 Source: Numbering, addressing, and routing sub-working group ritle: Report for May '93 meeting Summary: -From: TO: T1P1.3/93-100 Dated: 05/06/93 Registerd: 09/30/93 Source: Privacy and authentication ad hoc group Title: Disposition of comments, T1P1 letter ballot 93-001 Summary: From: T1P1.3/93-101 Dated: 05/06/93 Registerd: 09/30/93 Source: Privacy and authentication ad hoc group Title: Announcement of ad hoc meeting for privacy and authentication. Summary: -From: To: T1P1.3/93-102 Source: Service description sub-working group Title: Proposed lisison to TR45.4 on service description activities Summary: - To: Dated: 05/06/93 Registerd: 09/30/93 T1P1.3/93-103 Source: Service description sub-working group Title: Proposed liaison to T1SI on service description activities Summary: -T1P1.3/93-103 From Tot T1P1.3/93-104 Dated: 05/06/93 Registerd: 09/30/93 Source: Privacy and authentication ad hoc group Title: Proposed liaison to TR46, TIM1, etc., on privacy and authentication Summary: -From: To: T1P1.3/93-105 Dated: 05/06/93 Registerd: 09/30/93 Dated: 05/06/93 Registerd: 0 Source: Service description eub-working group Title: Proposed liaison to TR46, TIM1, etc. on service description activities Summary From: To: T1P1.3/93-106 Dated: 05/06/93 Registerd: 09/30/93 Source: TIPL.3 Title: Summary report to TIPL of May meeting Summary: ______ From: To: T1P1.3/93-107 Dated: 06/22/93 Registerd: 09/30/93 Source: Chairman, T1P1.3 Title: Draft Agenda for July, 1993 meeting Summary: -From: To: T1P1.3/93-108 Source: Chairman, T1P1 Title: T1/T1AG Action Report Dated: 06/22/93 Registerd: 09/30/93 from: To: T1P1.3/93-109 Source: Secretary, T1P1.3 Title: Report of May meeting Dated: 06/22/93 Registerd: 09/30/93 Summary: From: To: T1P1.3/93-110 Dated: Source: Frank LaPorta - ATT-C Title: Draft Recc. F.851 Service Description Dated: 07/06/93 Registerd: 09/30/93 Summary: From: To: T1P1.3/93-111 Dated: 07/06/93 Registerd: 09/30/93 Source: Frank LaPorta - ATT-C Title: Proposed changes to draft Recc. F.851 Summary: Summary: From: To: TIP1.3/93-112 F Source: Frank LaPorta - ATT-C Title: Delta document regarding F.851 Dated: 07/06/93 Registerd: 09/30/93 Summary: -Tot Dated: Registerd: 07/13/93 Scurce: Title: Sumarvi

----From: To: TIP1.3/93-113 Dated: 07/14/93 Registerd: 07/14/93 Source: Gail Murdock, U.S. West; Jim Longua, Ameritech Title: International Freephone Project Proposal Sumary: Front Tor Dated: 07/14/93 Registerd: 07/14/93 T1P1.3/93-114 Source: Ben Levitan, ARINC Title: Draft Recommendation E.IFS Number (Source, Study Group II) Summary: Information copy From: Tot T1P1.3/93-115Ro Dated: 07/16/93 Registerd: 07/16/93 Source: James Dahl, U S WEST, 303-541-6230 Title: Research into Human Factors for PCS Handsets Su ATY: From: T1P1.3/93-116 Dated: 07/16/93 Registerd: 07/16/93 Source: James Dahl, U S WEST, 303-541-6230 Title: PCS Services in F.851 Summaryy Two proposed ITU contributions Tot T1P1.3/93-117 Dated: 07/16/93 Registerd: Source: Stave Engelman, Chairman, T1P1 Title: Results of T1AG meeting on International Freephone Service Numbering Dated: 07/16/93 Registerd: 07/16/93 Summary: -From: TO: T1P1.3/93-118 Dated Source: Brad Frison, Bell Atlantic Title: Collation of results of T1P1/LB93-03 Dated: 07/22/93 Registerd: 07/22/93 Summary: -To: T1P1.3/93-119 Dated: 07/22/93 Registerd: 07/22/93 Dated: 07/22/93 Source: Brad Frigon, Bell Atlantic Title: Proposed changes to draft Rec. F.851, version 9 To: T1P1.3/93-120 Dated: 07/22/93 Registerd: 07/22/93 Source: Asok Chatterjee, Pacific Bell Title: Formation of a Sub-working group for Definitions and Terminology under T1P1.3 Summary: -From: To: T1P1.3/93-121 Dated: 07/23/93 Registerd: 07/23/93 Source: John Brown - ATLT Communications Title: Proposed text for Section 9 (Prefix Numbering Scheme) of UPT draft TR Summary Tront To: TP1.3/93-122 Dated: 07/23/93 Registerd: 07/23/93 Source: Jose Costa, NTI, Tel.: (613) 763-7574 Title: Terminology for UPT and Mobile Networks in ITU-TS SG 13 Summary: This contribution reports on the work on terminology for UPT and mobile networks in ITU-TS Study Group 13, which included input from TIP1. It is proposed that TIP1 continues to input to this work in ITU. T1P1.3/93-122 Front TOT T1P1.3/93-123 Dated: 07/23/93 Registerd. Source: Rolyn Callahan, Southwestern Bell Title: Service/System Description Standards for Personal Communication Wireless Access Systems Dated: 07/23/93 Registerd: 07/23/93 Summary: -From: T1P1.3/93-124 Dated: 07/23/93 Registerd: 0 Source: Rolyn Callahan, Southwestern Bell Title: ITU Radiocommunication Sector Task Group 8/1 Liaison Report Dated: 07/23/93 Registerd: 07/23/93 Summary: From: TO T1P1.3/93-125 Dated: 07/23/93 Registerd: 07/23/93 Source: Gayle Murdock, U S WEST, 206-346-7775 Title: Universal International Freephone Service Evaluation Criteria Summary: Evaluation factors From Tor T1P1.3/93-126 Dated: 07/23/93 Registerd: 07/23/93 Source: Gayle Murdock, U S WEST, 206-346-7775 Title: Universal International Freephone Service Technical Issues to be addressed Summary: Techn ical issues of UIFS From: To: TITI.3/93-127 Dated: 07/23/93 Regieterd: 07/23/93 Source: Gayle Hurdock, U S WEST, 205-345-7775 Title: Functionality of the prefix '011' in World Zone 1 Summary: Role of prefix From: T1P1.3/93-127 Source: Gayle Murdock, U S WEST, 206-346-7775 Title: UIFS Contributions Submitted to SG2 Meeting in June Summary: Contributions to TSS meeting From: T1P1.3/93-128 T1P1.3/93-129 Dated: 07/26/93 Registerd: 11/08/93 Source: Privacy and Authentication Ad Hoc Group Title: July Meeting Report Summary: Summary: From: To: IP1.3/93-130 Dated: 07/23/93 Registerd: 07/23/93 Source: Gayle Hurdock, U S WEST, 206-346-7775 Title: UPT/PCS E.174 Hodifications Summary: mamma From: Tota: T1P1.3/93-130 T1P1.3/93-131 Source: James Dahl, U S WEST, 303-541-6230 Title: Universal International Fraephone Service- Service Principles Summary: ppp From: To: T1P1.3/93-132 Source: Norman Epstein, GTE Title: Proposed Work Plan for IFS Humbering for T1P1.3 To: Dated: 07/23/93 Registerd: 07/23/93 T1P1.3/93-133 Dated: 07/26/93 Registerd: 11/08/93 Bource: Privacy and Authentication Ad Hoc Group Title: Comment Resolution for T1 Letter Ballot 346 Bummary: -From: To:

T1P1.3/93-134 Dated: 07/24/93 Registerd: 07/24 Source: Carl Bedingfield, BellSouth Title: Liaison from TR46 on Privacy and Authentication Experts' Meeting Summary: -From: To: T1P1.3/93-135 Dated: 07/24/93 Registerd: 07/24/9 Bource: Carl Bedingfield, BellSouth Title: Privacy and Authentication experts' meeting planning status report Dated: 07/24/93 Registerd: 07/24/9 Summary: -From: To: TIP1.3/93-136 Dated: 07/26/93 Registerd: 11/08/9 Source: Service Description SWG Title: Results of Letter Ballot T1P1/LB933-03 Sin Dated: 07/26/93 Registerd: 11/08/93 Source: System/Service Objectives Ad Hoc Group Title: July Meeting Report Summary: T1P1.3/93-137 From: To: T1P1.3/93-138 Source: Definitions Ad Hoc Group Title: July Heeting Report Dated: 07/26/93 Registerd: 11/08/93 From: To: T1P1.3/93-139 Dated: 07/26/93 Registerd: 1 Source: Norm Epstein - GTE Title: Proposed T5 Contribution on UPT/PC5 Numbering and Addressing Summary: -From: To: Dated: 07/26/93 Registerd: 11/08/93 T1P1.3/93-140 Dated: 07/26/93 Registerd: 11/08/ Source: Steve Engelman, Chairman T1P1 Title: t Summary: Results of Letter Ballot T1LB344, System and Service Objectives From: To: Dated: 07/26/93 Registerd: 11/08/93 T1P1.3/93-141 Dated: 07/26/93 Registerd: 1: Source: Steve Engelman, Chairman T1P1 Title: Results of Letter Ballot T1LB346, Privacy and Authentication Summary: -From: To: Dated: 07/26/93 Registerd: 11/08/93/ T1P1.3/93-142 Source: Steve Engelman, Chairman T1P1 Title: Liaison from Joint Technical Co Dated: 07/26/93 Registerd: 11/08/93 Committee (AIR) from: To: T1P1.3/93-143 Dated: 07/26/93 Registerd: 11/08/93 Source: Asok Chatterjee, Chairman T1P1.3 Title: Liaison from T1M1.5 Summary: From: Source: Numbering, Addressing, and Routing SWG Title: July Meeting Report Summary: -To: T1P1.3/93-144 From: To: T1P1.3/93-145 Source: Numbering, Addressing, and Routing SWG Title: Working Document on Universal International Freephone Service Standards Project Proposal Dated: 07/26/93 Registerd: 11/08/93 Summary: From: T1P1.3/93-146 Dated: 07/26/93 Registerd: 11/08/93 Source: Numbering, Addressing, and Routing SWG Title: Proposed Study Group II Contribution on Universal International Freephone Service Numbering Summary: From: TO: T1P1.3/93-147 Dated: 07/26/93 Registerd: 11/08/93 Source: Service Description SWG Title: Draft Proposed ANSI Standard on UPT Service Description Summary: From: TOI Source: Service Description SWG Title: Working Document for Future UPT Services Summary: -From: T1P1.3/93-148 Dated: 07/26/93 Registerd: 11/08/93 T1P1.3/93-149 Source: Sarvice Description SWG Title: July Meeting Report Summary: -From: Dated: 07/26/93 Registerd: 11/08/93 To: T1P1.3/93-150 Dated: 07/26/93 Registerd: 11/08/93 Title: Resolution of Comments, T1P1LB93-03 Summary: From: To: T1P1.3/93-151 Datad: 07/26/93 Registerd: 11/08/93 Source: Estvice Description SWG Dated: 07726793 Registerd: 117 Title: Draft Proposed Standard on System/Service Requirements for PCS Wireless Accesso Systems Summary: From: TO: T1P1.3/93-152 Dated: 07/25/93 Registers. Source: Service Description SWG Title: Draft Proposed Standard on System/Service Framework for PCS Wireless Access Systems Dated: 07/26/93 Registerd: 11/08/93 Summary: From: To: T1P1.3/93-153 Dated: 07/26/93 Registerd: 11/08/93 Source: Service Description SWG Title: Proposed Liaison to TR32 on Human Factors Summary: From: To: T1P1.3/93-154 Dated: 07/26/93 Registerd: 11/08/93 Source: Privacy and Authentication Ad Hoc Group Title: Proposed JEM Meeting Announcement Summary: -From: To: T1P1.3/93-155 Dated: 07/26/93 Source: Secretary, T1P1.3 Title: Summary Report to T1P1 of July T1P1.3 Heeting Dated: 07/26/93 Registerd: 11/08/93 BATY: From: TOI

Dated: 07/24/93 Registerd: 07/24/

T1P1.3/93-156 Source: Carl Bedingfield, Secretary, T1P1.3 Title: Report of July Heeting, T1P1.3 Summary: From To: Tip1.3/93-157 Source: Marian Hosmer, ATET Title: Tutorial on IFS/ILB Summary: -From: Dated: 09/30/93 Registerd: 09/30/93 To: TIP1.3/93-158 Source: Marian Hosmer, AT&T Title: Tutorial on Universal IFS Dated: 09/30/93 Registerd: 09/30/93 Summary: - . From: To: T1P1.3/93-159 Source: Lee Van Der Bokke, Bellcore Title: NAER TR Acronym List (Annex D) Summarv: -Dated: 09/30/93 Registerd: 09/30/93 HITY: -From: To: C1P1.3/93-160 Dated: 09/30/93 Registerd: 09/30/93 Source: Asok Chatterjee, Chairman T1P1.3 - Pacific Bell Title: Proposed Agenda for Nov, 93 T1P1.3 Heeting T1P1.3/93-160 Summary: -T1P1.3/93-161 D. Source: Jim Lord, Sprint, 913-624-3158 Title: NA&R SWG Interim Heeting Minutes Summary: Meeting Minutes From: Dated: 10/05/93 Registerd: 10/05/93 To: T1P1.3/93-162 Dated: 10/15/93 Registerd: 10/15/93 Source: Hel Woinsky and Chris Wallace (NTI) Tel (201) 292-5726 Title: PCS TiP1/TIS1 Work Allocation Summary: This contribution proposes a work allocation between TIS1 and T1P1 for low power wireless access standards supporting PCS. Tos Fromt T1P1.3/93-163 Source: VChairman, T1S1 Title: Liaison from T1S1 Dated: 10/19/93 Registerd: 10/19/93 Summaryi -From: Tot T1P1.3/93-164 Source: Chairman, X3V1.9 Title: Response Liaison from X3V1.9 on Human Factors To: Dated: 10/20/93 Registerd: 10/20/93 T1P1.3/93-165 Dated: 10/22/93 Registerd: 10/22/93 Source: Lee van der Bokke - Bellcore Title: Removal of Interworking Section, TR on UPT Numbering and Addressing Summary: -From: To: C1P1.3/93-166 Source: Lee van dar Bokke Title: UPT Portability Dated: 10/22/93 Registerd: 10/22/93 Summary: -From: To: T1P1.3/93-167 Dated: 10/22, Source: Lee van der Bokke Title: Removal of Annex B, TR on UPT PCS Numbering Dated: 10/22/93 Registerd: 10/22/93 Summary: From: To: T1P1.3/93-168 Scurce: Lee van der Bokke Title: InCall Routing TR Proposal Dated: 10/22/93 Registerd: 10/22/93 Hary: -From: To: T1P1.3/93-169 Dated: 10/25/93 Registerd: 10/25/93 Source: Frank LaPorta - AT&T Communications Title: Contribution on UPT Numbering Summary: -To: TIP1.3/93-170 Dated: 10/25/93 Registerd: 10/25/93 Source: Frank LaPorta - AT&T Communications Title: Privacy and Authentication Contribution From: To: Dated: 10/27/93 Registerd: 10/27/93 Source: Sam George - DISA Title: Proposed ITU Contribution adding HLPP to draft Rec. F.115 Summary: -From: To: Dated: 10/28/93 Registerd: 10/28/93 Source: Gayle Murdock - U5 West and Jim Longua - Ameritech Title: Universal IF5 Ottawa Contributions Summary: -From: To: Dated: 10/28/93 Registerd: 10/28/93 Source: Gayle Murdock - US West and Jim Longua - Ameritech Title: UFT draft Rec 5.174 Summary: From: TT1-1/93-173 T1P1.3/93-174 Dated: 10/28/93 Registerd: 10/28/93 Scurce: Gayle Hurdock - US West and Jim Longua - Ameritech Title: UPT CCITT Rec. E.168 Section 4.3 Clarifying Text Summary: -From: Group: TIX1 111/93-000 Dated: 02/18/93 Registerd: 02/18/93 . Da Source: TIXI Secretary Title: TIXI 1993 Document Register Summary: 1993 Document Register for TIXI From: To: Dated: 02/18/93 Registerd: 02/18, Source: T1X1 Chair Title: Letter Requesting a T1X1 Default Letter Ballot for T1X1 LB 92-02 Summary: NA From: To: m1 ¥1 /93_001 Dated: 02/18/93 Registerd: 02/18/93 T1X1/93-002 Dated: 05/03/93 Registerd: 05/03/93 Source: BA Title: Test Tdocs ary: test..... From: To:

Group: T1X1.2 TIX1.2/93-000 Dated: 01/05/93 Source: Chairman TIX1.2 Document register Title: Resevered for the TIX1.2 1993 Document register Summary: 1993 Document Log From: To: Dated: 01/05/93 Registerd: 01/05/93 T1X1.2/93-001 Dated: 01/11/93 Registerd: 01/05/93 Surce: TIXI.3 Chairman Title: Liaison from TIXI.3 to TIXI.2 on SONET synchronization modeling Summary: Request by TIXI.3 for TIXI.2 to validate SONET DE3 island model and to complete their work on the DE1 SONET island model From: To: TIX1.2/93-002 Dated: 03/01/93 Registerd: 01/05/93 Source: NYMEX James Burkitt (914) 644-5075 Title: Number of DS-1 SONET Islands in the NYMEX Network Summary: This contribution addresses the number of DS-1 SONET Islands required to support the NYMEX network during the transition to full SONET deployment To: From: Top Dated: 01/18/93 Registerd: 01/18/93 Source: Barbara Smith, Southwestern Bell Technology Resources, 314-529-7622 T1X1.2/93-003 314-529-7622 Title: SONET Ring Interconnection Issues Summary: This contribution addresses technical issues and related concerns with regard to the interconnection of SONET Rings. The discussion is based on dual ring interconnection of unidirectional rings, bidirectional rings, or a combination of unidirectional and bidirectional architectures utilizing the Drop and Continue Feature. Too: To: From: CIX1.2/93-004 Dated: 03/01/93 Registerd: 02/01/93 Source: Barbara Engel Smith, Southwestern Bell Technology Resources, 314-529-7622 Title: DEL Reference Model for SONET Islands Summary: This contribution provides Southwestern Bell's estimate of the number of SONET Islands for a treference circuit. From: To: T1X1.2/93-004 TIX1.2/93-005 Dated: 02/08/93 Registerd: 02/08/93
 Source: Denny Smithson, Bellsouth Telecommunications, Contact is John Spencer 205-977-7657
 Title: Comments on the Number of SONET Islands to Consider in the hypothetical Reference Circuit
 Summary: This contribution provides BellSouths's position regarding the number of SONET islands to be contained in the hypothetical reference Circuit From: To: T1X1.2/93-006R1 Dated: 02/08/93 Registerd: 02/08/93 Source: Joseph Scsnosky,Bellcore,908-758-5505 Title: T1 Technical Report on SONET Ring Interworking-Baseline Document Summary: Baseline Document To: From: To: T1X1.2/93-007 Dated: 03/01/93 Registerd: 02/09/93 Source: . Title: Withdrawn prior to distribution Summary: . From: To: TIX1.2/93-008 Dated: 03/01/00 Registerd: 02/16/93 Source: Kirk Mahon, Stentor Room 490 160 Elgin Street Ottawa, Ontario KIG 334 Canada 613-781-7491 Title: Further Discussion on the Number of DS3 SONET Islands in Stentor's Network Network Summary: This contribution is intended to further the discussion on the IEC allocation of DS3 SONST islands as it pertains to the development of the SONST Island Hypothetical Reference Circuit. It is our intention to resolve the issue concerning the number of potential DS3 SONST Islands in Stentor's network and to support the establishment of a jitter accumulation model that will ultimately support good network jitter performances From: TIXI.2/93-009 Dated: 03/01/00 Registerd: 02/16/93 Source: Kirk Mahon Stentor Room 490 160 Elgin Street Ottawa,Ontario K1G 3J4 Canada Title: Number of DS1 SONET Islands in Stentor's Network Summary: This contribution presents information on the number of DS1 SONET islands in the Stentor network and is intended to support the satablishment of a SONET Island Hypothetical Reference Circuti theat will ultimately support good network jitter performance performance From: To: TIX1.2/93-010R1 Dated: 03/01/93 Registerd: 02/16/93 Source: Chairman TIX1.2, James Burkitt, NYNEX, 914-644-5075 Title: Agenda for TIX1.2 meeting on March 1, 1993 Summary: Agenda From: To: TIX1.2/93-011 Dated: 02/25/93 Registerd: 02/16/93 Source: TISL:5 contact James Burkitt NYMEX 914-644-5075 Title: Liaison from TISI:5 on Line FEBE to SOMET NNI Summary: Request to add Line FEBE to SOMET NNI From: To: To: ClX1.2/93-012 Dated: 02/18/93 Registerd: 02/18/93 Source: G. Scott Henderson, MCI Telecommunications, (214) 918 5220 Title: Technical Report - Synchronization Distribution Architecture and SONET T1X1.2/93-012 SONET Summary: DRAFT Technical Report on changes to synchronization distribution required by SONET. Includes hybrid networks, and CCITT draft recommendations. From: To: TIX1.2/93-013 Dated: 03/01/93 Registerd: 02/22/93 Source: Joseph Sosnosky, Bellcore, 9087585505 Title: SWB Ring Interconnection Architecture Issues and Proposed Interim Solutions Summary: This contribution addresses Southwestern Bell's issues and related concerns in T1X1.2/93-003. Several possible solutions are described. From: To: T1X1.2/93-014 Dated: 03/03/93 Registerd: 03/03/93 Source: James Burkitt NYNEX 914-644-5075 Chairman T1X1.2 Title: Report of March 1, 1993 T1X1.2 Meeting Summary: Report of March 1, 1993 T1X1.2 Meeting From: To: TIX1.2/93-015 Dated: 03/03/93 Registerd: 03/03/93 Source: James Burkitt NYNEX 914-644-5075 Chairman TIX1.2 Title: Liaison to TIX1.3 on SONET Islands Summary: Reports the Number of DSI and DS3 SONET Islands for TIX1.3 to use for jitter analysis From Tot T1X1.2/93-016

NX1.2/93-016 Dated: 03/03/93 Registerd: 03/03/93 Bource: James Burkitt NYNEX 914-644-5075 Chairman T1X1.2

Title: Liaison to TIX1.5 on Line FEBE Summary: Requests TIX1.5 to add Line FEBE to SONET overhead for all interfaces Tot TIX1.2/93-017 Dated: 04/21/93 Registerd: 04/21/93 Source: Chairman TIX1.2, James Burkitt, NYNEX, 914-644-5075, email jimb@nynexst.com Title: TIX1.2 Heeting Announcement fot Hay 1993 Heeting Summary: Heeting Notice From: To: TIX1.2/93-018 Dated: 05/17/93 Registerd: 04/29/93
Source: Bellcore, Sabit Say 908-758-5477, Room NVC 2X259, 331 Newman
Springs Read, Red Bank NJ 07701, smay@cc.bellcore.com
Title: Section Trace function on C1 Byte
Summary: This contribution points to the difference in the definition of
the C1 byte of the transport overhead in SONTT and SDH: in
particular to the recent provisional agreements in CCITT to use
this byte for a section trace function. TIX1 should consider the
implications of this change and generate a response to SGI5 by
the next meeting. To: From: TI1.2/93-019 Dated: 05/17/93 Registerd: 04/29/93 Source: Author: 6. Vedula, Contact Benson Wang, AT&T Communications, Room 5.210, 900 Route 202.206 North, Bedminster, NJ 07921 Title: Proposal to include a scenario in the SONET Ring Interworkin T1X1.2/93-019 Title: Proposal to include a stensito in the bonds king and statement -Baseline Document Summary: This contribution proposed to include a specific interconnection scenario in the SONET Ring Interworking - Baseline Document. The scenario is the interconnection of the SONET ring of one carrier (Carrier 1) with the SONET node of another carrier (Carrier 2) over a 'ring interconnection interface'. From: To: TIX1.2/93-020 Dated: 05/17/93 Registerd: 04/29/93 Source: Author; Graham Copley and John Gruber. Contact: Arun Arunachalam, PO Box 13478, Research Triangle Park, NC 27709 tel 919-991-8039 in inclusion College Contact Statements. 919-991-8039 Title: Comments on the Technical Report on SONET-SDH Interworking Summary: This contribution comments on the Technical Report on SONET-SDH Interworking. the comments are intended to enhance clarity, provide updating information and provide expansion where it is thought to be beneficial To: From: PIXI.2/93-021 Dated: 05/17/93 Registerd: 04/29/93 Bource: James Burkitt, NYNEX, Room 387F, 120 Bloomingdale Road, White Plaims NY 10605, 914-644-5075, jimbénynexst.com Title: BONET Interface below STS-1 Summary: This contribution discusses BONET interfaces below the STS-1 rate. In Particular, 6 Hbit/s interface advantages are covered From: To: T1X1.2/93-021 TIX1.2/93-023R1 Dated: 05/04/93 Registerd: 05/04/93 Source: Chairman TIX1.2, James Burkitt 914-644-5075, jimbénynexst.com Title: Agenda for May 17, 1993 TIX1.2 Meeting Summary: Agenda From: To: TIX1.2/93-024R1 Dated: 05/04/93 Registerd: 05/04/93
Source: Editor - Kusuma Rao, ATET, Room 2G-421, Crawford Corners Road,
Holmdel, NJ
Title: Draft Proposed Technical Report on The Comparison of SONET/SDH
Revision of TIX1.2/92-017R1
Summary: SONET and SDH are compatible, but not identical, digital
hierarchies. Both define similar sets of overheads and
functions, however, there are differences in the usage of the
two overhead structures. The purpose of this technical report
is to identify the areas where SONET and SDH differ.
From: To:
PlX1.2/93-025 T1X1.2/93-024R1 TIX1.2/93-025 Dated: 05/04/93 Registerd: 05/04/93 Source: Malcolm Betts, Northern Telecom, 705 Westech Drive, Norcross GA 30092, 404-246-2548 Title: Policy for the acceptance of contributions to TIX1 meetings Summary: This contribution proposes that TIX1 adopt a policy on the acceptance and disposition of contributions. The intent of this policy is to improve the efficiency of the standards development process in TIX1 by ensuring that technical contributions are distributed before the start of the meeting. From: To: T1X1.2/93-025 TX1.2/93-026 Dated: 05/17/93 Registerd: 06/27/93 Source: Bellcore - L.H. Castellon Room 22273 331 Newman Springs Road Red Bank NJ 908-758-5507 Title: Proposal for a VT Group Interface at 6.912 Mb/s Summary: This contribution proposes development of a new interface signal at 6.912 Mb/s. From: T1X1.2/93-026 From: To: rlX1.2/93-027 Dated: 05/17/93 Registerd: 06/27/93 Source: Southwest Bell Barbara Smith Title: Need for VT-1.5 Interface Summary: Explains SWB's requirement for a VT1.5 interface From: To: T1X1.2/93-027 T1X1.2/93-028 Dated: 05/18/93 Registerd: 06/27/93 Fource: Sab Say - Bellcore Sector of the May 1993 TIX1.2 Meeting Summary: Report of the May 1993 TIX1.2 Meeting From: To: FIX1.2/93-029 Dated: D3/1//73 Register Source: James Burkitt Chairman T1X1.2 Title: Liaison from T1X1.2 to T1X1.3 on SONET DS1 NRC Summary: This liaison confirms that the information in T1X1.2/93-015 in no longer tentative and has been approved by T1X1.2 To: To: T1X1.2/93-029 Dated: 05/17/93 Registerd: 06/27/93 T1X1.2/93-030 Datad: 05/17/93 Registerd: 06/27/93
Source: James Burkitt Chairman T1X1.2
Title: Liaison from T1X1.2 to T1X1.5 on Line FEBE
Summary: Informs T1X1.5 that T1X1.2 believes that Line FEBE is a required
function for NNI's Table Tabl From Tot Tix1.2/93-031 Dated: 05/17/93 Registerd: 06/27/93 Source: James Burkitt Chairman TiX1.2 Title: Liaison from TiX1.2 to TiX1.5 on Section Trace Summary: This Liaison decribes several reasons for providing Section trace From: To: TIX1.2/93-032 Dated: 06/27/93 Registerd: 06/27/93 Source: Andrew Nunn, BT, Room 2-02,PH1, Bibb Way, Ipewich 1P1 2EQ, UK +44 473 227139 Title: Provision of the section trace function using the Cl byte Summary: This contribution provides the rationals for the provision of the section trace function and proposes that the section trace function, as provisionall agreed by CCITT SG XVIII, should be adopted by TIX1. T1X1.2/93-032

TIX1.2/93-036 Dated: 08/02/93 Registerd: 07/16/93 Source: Halcolm Betts, Northern Telecom, (404) 246-2548 Title: System Requirements for OC-192 Summary: Requests input to identify and prioritize the requirements for transmission systems operation at rates above OC-48 From: To: Dated: 07/16/93 Registerd: 07/16/93 Source: Fujitsu Network Transmission System Jonathan Morgan 2801 Telcom Parkway, Richardson Tx 75082 214-918-8981 Title: Functional Needs of VT-Group Interface Summary: Proves Functional requirements for a VT-group Interface From: To: T1X1.2/93-037 TiX1.2/93-038 Dated: 07/16/93 Registerd: 07/16/93 Source: Luis Castellon, Bellcore, (908) 758-5507 Title: Guidelines and Approaches for a VT Group Interface Summary: This contribution addresses the features of a VT Group interface listed by TIX1.5 at the May meeting and discusses possible approaches. To: To: From: ALLI-2/93-039 Dated: 07/19/93 Registerd: 07/19/93 Source: Stentor, Steve Corkovick, 613-781-9129 Title: Comments on Technical Report comparing SONET and SDH Summary: Comments on Draft Technical Report From: To: T1X1.2/93-039 T1X1.2/93-040 Dated: 07/23/93 Registerd: 07/23/93 Source: Ameritech - Corey Parollina, 614-223-8130 Title: Sub STS-1 Interfaces Summary: Discusses functions required for Sub STS-1 interfaces From: To: FIXI.2/93-041 Source: Bob Cubbage, Alcatel, 214-996-2182 Title: Applications for Newly Defined Section Trace Functions Summary: At the January 1993 ITU-TS meeting of SGXVII, it was provisionally agreed to allocate the Cl byte for the use of the Section Trace function. TIXI is also discussing a similar usage of the Cl byte in SONET standards. This contribution shows the network applications where section trace will be beneficial, and mekes recommendations on the structure of the section trace message that will satisfy the network applications. From: TIXI.2/93-042 T1X1.2/93-041 TIX1.2/93-042 Dated: 07/23/93 Registerd: 07/23/93 Source: Robert Cubbage, Alcatel, 214-996-2182 Title: Possible Solutions to VT/STS Ring Interworking Issue Summary: This contribution proposes some possible solutions to issues raised in TIX1.2/93-003. From: To: T1X1.2/93-043 Source: Neville Golding IBH 919-254-4130 Title: Terminology Summary: Requests that T1X1.2 define such terms as NNI and UMI as there is confusion in the industry To: Fromt T1X1.2/93-044 T1X1.2/93-045 TIX1.2/93-046 Dated: 08/12/93 Registerd: 08/12/93 Source: Bellcore Joseph Sosnosky 908-758-5505 ja2@cc.bellcore.com Title: Need for a Payload Failure Indication in SOMET King Interworking Summary: This contribution discusses a possible SOMET solution to dual office interconnects between access and interoffice ring networks using a intervening NE for grooming of traffic between TIXI.2/93-003. The proposed solution involves defining a code i STS path overhead that a path protection switch element can interpret as a trigger for switching STS level signals. A payload failure indication would indicate taht all or part of the payload being carried in the STS level signal has failed From: Tot T1X1.2/93-047 Dated: 08/12/93 Registerd: 08/12 Source: Bellcore Luis Castellon Title: Comments on the Technical Report "Comparison of SONET and SDH" Summary: Comments on the Technical Report "Comparison of SONET and SDH" From: To: Dated: 08/12/93 Registerd: 08/12/93 T1X1.2/93-048 Dated: 08/12/93 Registerd: 08/12/93 CIX1.2/93-049 Dated: 08/12/93 Registerd: 08/12/93 Source: Chairman TIX1.2 James burkitt 914-644-5075 Title: Liaison to TIX1.5 on SONET Section Trace Summary: SONET Section Trace needs are discussed From: To: T1X1.2/93-049 T1X1.2/93-050 Dated: 08/12/93 Registerd: 08/12/93 Source: James Burkitt Chairman T1X1.2 914-644-5075 Title: Liaison to T1X1.5 on Functional Requirements for a Sub STS-1 Interface Summary: Functional Requirements for a Sub STS-1 interfaces From: TOI T1X1.2/93-051 Dated: 09/20/93 Registerd: 09/20/93 121.2793-051 Dated: 09/ Source: Chairman TIXI.2 Title: TIXI.2 October 1993 Meeting Announcement Summary: October 1993 Meeting Announcement From: To: TIX1.2/93-052 Dated: 09/20/93 Registerd: 09/20/93 Source: TIX1.3 Title: Ligison from TIX1.3 requesting TIX1.2 to work on a DE1 SONET HRC of 500 miles Summary: Ligison from TIX1.3 requestion TIX1.2 to work on a DE1 SONET HRC Dated: 09/20/93 Registerd: 09/20/93

Source: James Burkitt Chairmen TiX1.2 Title: Hesting Notice for August 2, 1993 TiX1.2 meeting Summary: Hesting Notice To:

Dated: 07/03/93 Registerd: 07/03/9

T1X1.2/93-035 Dated: 07 Source: James Burkitt Chairman T1X1.2 Title: Agenda for August 2, 1993 T1X1.2 Meeting Summary: Agenda To: To:

Dated: 07/03/93 Registerd: 07/03/93

T1X1.2/93-053 Dated: 09/20/93 Registerd: 09/20/93 TIX1.2/93-053 Source: TIEI.4 Title: Liaison to TIX1.2 and TIX1.5 from TIEI.4 on Transport of SONET virtual tributary rates over ADEL Summary: Liasion from TIEI.4 about ADEL and SONET VT interfaces From: To:

TIX1.2/93-054R Dated: 09/28/93 Registerd: 09/28/93 Source: joseph sosnosky Bellcore 9087585505 Title: Recommended Solutions to SONEY VT/STS Ring Interworking Issues Summary: This contribution presents the solutions that are recommended to be standardized to solve the problems highlighted in TIX1.2/93-003 To:

To: From:

- TIX1.2/93-055 Dated: 10/01/93 Registerd: 10/01/93 Source: Barbara Engel Smith, Southwestern Bell Technology Resources, 314-529-7622 Title: Southwestern Bell Comments on Ring Interworking Solutions Summary: This contributions provides Southwestern Bell's comments on Ring Interworking Solutions proposed to date. From: To: From: To:

- TIX1.2/93-056 Dated: 10/07/93 Registerd: 10/06/93 Source: Jonathan A. Morgan Fujitsu Network Transmission System, Inc. (214) 918-8981 Title: Sub STS-1 Interface Standard Working Document Summary: This contribution is presented to TIX1.2 and TIX1.5 as the working document for the Sub STS-1 standard. This contribution seeks to pull together ideas and text from previous contributions and previous meetings to document agreements, open issues, and requirement for the standardization of sub STS-1 interfaces. To:

To:

From:

- T1X1.2/93-057
- TIX1.2/93-057 Dated: 10/01/93 Registerd: 10/06/93 Source: Jonathan A. Morgan Fujitsu Network Transmission System, Inc. (214) 918-8981 Title: Need for a DCC in a Virtual Tributary Group Interface Summary: This contribution addresses the need for a Data Communication Channel (DCC) in a Virtual Tributary Group interface and format. This contribution discusses why Fujitsu feels that a DCC is needed and describes some specific implementation issues concerning the DCC. To:

- T1X1.2/93-058
- TIX1.2/93-058 Source: Steven Gorshe NEC America Steveg@tdd.hbo.nec.com Title: Recommendation to Use OC-1 Interfaces for applications requireing a LAPD Date Link, and not including a Data Link in Sub-STS-1 Interfaces Summary: NEC is concerned about the introduction of a new LAPD data link into sub-STS1 interfaces. The standard OC-1 signal is recommended for applications requiring the complexity of a data link. The need for this data link in sub-STS-1 signals has not be prohibitive. From: To:
- TIX1.2/93-059 Dated: 10/07/93 Registerd: 10/07/93
 Source: James Burkitt NYNEX (914) 644-5075
 Title: Proposed 500 Mile SONET DSI HRC
 Summary: This contribution addresses values for a 500 mile SONET DSI HRC
 in reply to a request by TIX1.3
 From: To:

- T1X1.2/93-060 Dated: 10/07/93 Registerd: 10/08/93 Source: HCI G.Scott Henderson (214) 918-5220 Title: VTI.5 Electrical Interface Requirements Summary: This contribution discusses the general need and functions of an intra-facility VTI.5 electrical interface From: To:
- LX1.2/93-061 Dated: 10/25/93 Registerd: 10/08/93 Source: Stephen Corkovic, Brian Kent Stentor Resource Centre INC. (306) 777-2728 T1X1.2/93-061
- Fouries Starting Continue Hethods for Ring Interworking
 Title: Drop and Continue Hethods for Ring Interworking
 Summary: This contribution examins lternatives for Drop and Continue use for Dual Ring Interworking from a Ring capacity perspective. If advocates tant protectin bandwidth use be accepted as a valid approach for "Same Side" circuits
 From: To:
- Īt

- TIX1.2/93-062 Dated: 10/22/93 Registerd: 10, Source: Editor of Technical Report Title: SONET-SDH Technical Report combined TIX1 and T1 letter ballot Dated: 10/22/93 Registerd: 10/08/93
- comments Summary: Combines all comments into one document To:

TIXI.2/93-063 Dated: 10/22/93-063 Bource: TISI.5 Title: Ligison from TISI.5 to TIXI.2 on the definition for "Network Node" Summary: Gives a tentative definition for the term "Network Node" From: Pated: 10/22/93 Registerd: 10/22/9 Dated: 10/22/93 Registerd: 10/08/93

TIX1.2/93-064 Dated: 10/22/93 Registerd: 10/22/93 Source: James Burkitt Chairman of TIX1.2 914-644-5075 Title: Agenda for the October 1993 meeting of TIX1.2 Summary: Agenda From: To:

Group: T1X1.5

- TIX1.5/93-000 Dated: 03/04/93 Registerd: 02/01/93 Source: Andy Turudic, Southwestern Bell Technology Resources, 314-529-7708 Title: Proposed Standard for an Electrical VII.5 Interface Summary: This contribution provides an Electrical VII.5 Interface proposal to allow SONET Ring Interconnection and physical grooming in the Central Office at VII.5 rates. From: To: T1X1.5/93-000

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- Synchronization Interface Standards for Digital Networks (ANSI T1.101-1987) (P)
- Digital Hierarchy Electrical Interfaces (ANSI T1.102-1993) (P)
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- OAM&P Lower Layer Protocols for Telecommunication Management Network (TMN) Interfaces Between Operations Systems and Network Elements (ANSI T1.204-1993) (P)
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	TR No. 2 March 1989 - The Performance of AMI Signals Through B8ZS Optional Equipment Across Network Boundaries (P)
	TR No. 3 August 1989 - Test Vectors for the 24-, 32-, and 40- kbit/s ADPCM Algorithms Specified in ANSI T1.303-1989 (P)
	TR No. 4 October 1990 - Mathematical Modeling of DS1, DS1A, DS1C, DS3 and DS4NA Waveshapes (P)
	TR No. 5 June 1990 - Carrier to Customer Installation Interface Connector Wiring Configuration Catalog (P)
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	TR No. 11 June 1991 - Switched Exchange-Access Network Traffic Availability Performance (P)
	TR No. 12 September 1991 - Application Guidelines for Use of the DS1 Extended Superframe Format Data Link (P)
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	TR No. 14 April 1992 - Exchange - Interexchange Carrier Interfaces - INF Code Assignment and Administration (P)
	TR No. 15 March 1992 - Private ISDN Networking (P)
	TR No. 16 December 1992 - DS-3 Transport for Contribution Application of Systems M-NTSC Television Signals - Analog Interface and Performance Objectives (P)
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	TR No. 28 December 1993(?) - High-Bit-Rate Digital Subscriber Line (HDSL)
Ì	TR No. 29 January 1994 - Program Management of Standards for Complex Projects

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TIT Cc: carl@malamud.com Status: RO 12 Regulatory provisions Official service documents I 3 Terminology 4 π Telegram service Phototelegraph services 5 I Telemessage service Telex service 6 Ι 8 I Mobile telephone, telegraph, telematic and data services Teletex service τ 10 General service framework for document communication Ι I A general service framework for interactive modes to be used by 11 telematic services with document transfer capabilities 12 II Bureaufax service Subscriber facsimile service Facsimile store-and-forward services 13 $\overline{14}$ 15 II Message handling services International public directory services Audiovisual services Videotex service 16 17 1 Ι 18 Ī 20 International multi-destination telecommunication services via satellite 21 New services on the ISDN I Broadband services on the ISDN Existing telematic and data transmission services on the ISDN Suitability of new services and facilities to meet the needs of 22 23 Ĩ I Ī 24 users 25 Ι International Telephone Instructions and operation of telephone relations New international telecommunication services Customer satisfaction and efficiency when using world-wide telecommunications Symbols, pictograms and keypad layout Customer control procedures in the PSDN and ISDN User indications in the PSTN and the ISDN Human factors aspects of access to voice and non-voice terminals using public terminals Human factors issues of new telecommunications services Computerized directory assistance for numbers in foreign countries International telecommunication credit card service Network operational aspects of international telephone service International interconnection of mobile services and the PSTN Evolution of numbering and numbering plan interworking for ISDN era Evolution of routing plan in the ISDN era Non-voice aspects of networks during transition from PSTN to ISDN Service quality of networks (PSTN/ISDN) International network management 26 27 New international telecommunication services I 28 I 29 I 30 I 31 ī 32 33 Ξ Ξ 34 3. ĪI 4 5 11 II 67 ĪĪ II 8 II 9 II International network management Traffic measurement requirements on telecommunications networks Terms and definitions for QOS, dependability and traffic engineering Traffic, operational and network planning objectives of common channel signalling networks Design alternatives for telecommunication networks Methods for forecasting international traffic Traffic medication and the provide the network and 10 II II 12 II 13 11 14 ĪĪ 15 Traffic models and measurements for traffic offered to network and grade of service Application of traffic measurements in telecommunication networks Traffic reference models for ISDN traffic engineering Grade of service during and after a total failure of network components or traffic peak conditions Call oriented models for the serveability performance in networks Serveability performance and service integrity of telecommunication 16 II II 17 18 II 19 II 20 services II CCITT Handbood(s) on application and implementation of Recommendations on quality of service
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International Telecommunication Union Telecommunication Standardization Bureau Editor, Catalogue of Recommunedations Coordinator, Electronic Document Handling Internet: Lagrana@itu.ch Voice: + 41 22 730 58 94 Fax: + 41 22 730 58 93 I.400: SURNAMS-lagrana, PRIVATE_DOMAIN-itu, ADMIN_DOMAIN=arcom, COUNTRY=ch

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Qstn	Study Grp	Title	H.I. Area	ÆTSI Wrk	TTC Wrk	T1 Wrk
1	Ī	Regulatory provisions				
2	Ι	Official service documents				
3	I	Terminology				
4	Ι	Telegram service				
• 5	I	Phototelegraph services				
6	I	Telemessage service				
7	I	Telex service				
8	I	Mobile telephone, telegraph, telematic and data services				
9	I	Teletex service				
10	Ι	General service framework for document communication				
11	Ι	A general service framework for interactive modes to be used by telematic services with document transfer capabilities				
12	I	Bureaufax service				
13	I	Subscriber facsimile service				
.14	I	Facsimile store-and-forward services				
15	Ι	Message handling services				
16	I	International public directory services				
17	I	Audiovisual services				
18	I	Videotex service				
20	I	International multi-destination telecommunication services via satellite				
21	Ι	New services on the ISDN				
22	I	Broadband services on the ISDN				
23	I	Existing telematic and data transmission services on the ISDN				
24	I	Suitability of new services and facilities to meet the needs of users				
25	I	International Telephone Instructions and operation of telephone relations				
26	Ι	New international telecommunication services				

Qstn	Study Grp	Title	H.I. Area	ETSI Wrk	TTC Wrk	T1 Wrk
27	Ι	Customer satisfaction and efficiency when using world-wide telecommunications	. 77 -	-		
28	I	Symbols, pictograms and keypad layout				
29	I	Customer control procedures in the PSDN and ISDN				
30	I	User indications in the PSTN and the ISDN				
31	I	Human factors aspects of access to voice and non-voice terminals using public terminals				
32	I	Human factors issues of new telecommunications services				
33	Ι	Computerized directory assistance for numbers in foreign countries				
34	I	International telecommunication credit card service				
3	II	Network operational aspects of international telephone service				
4	II	International interconnection of mobile services and the PSTN				
5	II	Evolution of numbering and numbering plan interworking for ISDN era				
6	II	Evolution of routing plan in the ISDN era				
7	II	Non-voice aspects of networks during transition from PSTN to ISDN				
8	II	Service quality of networks (PSTN/ISDN)				
9	II	International network management				
10	II	Traffic measurement requirements on telecommunications networks				
11	II	Terms and definitions for QOS, dependability and traffic engineering				
12	II	Traffic, operational and network planning objectives of common channel signalling networks				
13	II	Design alternatives for telecommunication networks				
14	II	Methods for forecasting international traffic				
15	II	Traffic models and measurements for traffic offered to network and grade of service				
16	II	Application of traffic measurements in telecommunication networks				
17	11	Traffic reference models for ISDN traffic engineering	1			

Title Qstn Study H.I. ETSI TTC **T1** Area Wrk Wrk Grp Wrk Grade of service during and after a total failure of network 18 II components or traffic peak conditions 19 II Call oriented models for the serveability performance in networks 20III Serveability performance and service integrity of telecommunication services 21 II CCITT Handbood(s) on application and implementation of Recommendations on quality of service 1 III General principles for the lease of international private telecommunication circuits 21III Special conditions lease of continental for the telecommunication circuits for private service 3 III Special conditions for the lease of intercontinental telecommunication circuits for private service 4 III Tariff principles for the leasing of international transmission facilities intended for the transmission of data by digital techniques 5 III Development of tariff principles for international telecommunication services to meet the specific requirements of certain categories of users 6**|**111 General tariff principles applicable to data communication on public data networks 7 III Tariff principles and accounting arrangements for public data communication services on public packet-switched networks 8111 Tariff principles and accounting arrangements applicable to public data communication services in public circuit-switched networks 9 III General tariff and accounting principles for the different public data communication network interworking options 10 III Tariff principles in the international public telegram service 11 III Tariff principles in the international public telemessage service 12 III Tariff principles for the international telex service 13 III Tariff principles for international public facsimile services 14 III Tariff principles for the international Teletex service 15 III Tariff and international accounting principles to be applied to the Videotex services

Qstn	Study Grp	Title	H.I. Area	ETSI Wrk	TTC Wrk	T1 Wrk
16	III	Charging and accounting principles in the international telephone service				
17	III	Occasional provision of circuits for international sound and television programme transmissions				
18	III	Leased international sound and television programme circuits				
19	III	General tariff principles for mobile telecommunications services				
20	III	Tariff and accounting principles for services not covered by a specific question				
21	III	Charging and accounting principles to be applied to the services offered by an integrated services digital network				
22	III	General charging and accounting principles for non-voice services provided by interworking between the ISDN and existing public data networks				
23	III	Tariff and accounting principles to be applied to permanent and reserved services within the ISDN				
24	III	General charging and accounting principles to be applied to multi-point-to-point international telecommunication services via satellite				
25	III	General charging and accounting principles to be applied to two-way multiple access international telecommunication services via satellite				
26	III	General consideration of the tariff and accounting provisions of D-Series Recommendations in light of the content of the new International Telecommunication Regulations adopted by the WATTC-88				
27	III	Cost studies for determining the basic tariff components for telecommunication services				
28	III	Cost study for determining the basic tariff components for sound- and television-programme transmissions				
29	III	Methodology to be followed for the determination of costs and the establishment of national tariffs				
30	III	Terms and definitions for the Recommendations dealing with tariff and accounting principles				
31	III	Amendments and additions to be made to Rec. C.1 relating to telecommunication statistics				
1	IV	Terminology and definitions				

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Title H.I. ETSI TTC **T1** Ostn Study Area Wrk Wrk Wrk Grp IV Use of the CCITT Man-Machine Language for maintenance 2 IV Maintenance of mobile telecommunications systems 4 5 IV Standardized information exchange between administrations 6 IV Maintenance philosophy, principles and strategy for networks and services 7 IV Keeping Volume IV of the CCITT Book up to date 8 IV Assessment of network performance and exchange of information for maintenance purposes 9IV Restoration of failed international exchanges, transmission systems, path, etc. 10 IV Measuring instrument specifications 11 IV Transmission measuring equipment and associated maintenance test access lines 12 IV Maintenance of international sound-programme circuits 13 ĪV Maintenance of international television circuits 14 IV General maintenance organization 15 IV Maintenance of international videoconference circuits 17 IV Designation of international circuits, groups, blocks etc. and related information 18 IV Maintenance of telephone type circuits (other than leased or special circuits) 19|IV Maintenance of leased and special circuits with analogue presentation at the users premises 20IV Maintenance aspects of data transmission systems, leased and special circuits with digital presentation at the users premises IV~ 21 Maintenance of ISDNs 23 IV Telecommunication Management Networks (TMNs) and their relationship to associated network elements v 1 Arrangement and purpose of protective components fitted at main distribution frames and other connection points 5 V Protection policy against over-voltages v 6 Coordinated protection schemes for telecommunication cables 7 v Characteristics and testing of protective components and assemblies

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Qsta	Study Grp	Title	H.I. Area	ETSI Wrk	 T1 Wrk
8	V	Interference testing and measurement			
11	v	Disturbance to telecommunications circuits from powerline carrier systems			
13	V	Unbalance of telephone installations			
15	V	Magnitudes of harmonics in power and traction lines and methods to reduce their effects			
16	V	Levels of voltages and currents related to disturbances from power and traction installations			
17	V	Electromagnetic compatibility (EMC) of telecommunications networks and equipment			
18	V	Radiated radio frequency interference and telecommunications equipment and systems			
19	V	Conducted radio frequency interference on telecommunication equipment and systems			·
20	V	Survey on provisions intended to mitigate adverse effects (danger and disturbance) of electromagnetic origin			
21	V	Test to be carried out on repeaters or regenerators to check the efficiency of protection from external interference with local or remote power feeding			
22	V	Protection of telecommunication lines and installations against lightning			
24	V	Earthing in telecommunication systems			
2.6	v	Directives concerning the protection of telecommunication lines against harmful effects from electric power and electrified railway lines			
1	VI	Conductive plastic materials as protective covering for metal cable sheaths			
2	VI	Fire safety of telecommunication installation			
3	VI	Application of computers and micro-processors to the construction, installation and protection of telecommunication cables			
4	VI	Coordinated protection schemes for telecommunication cables			
5	VI	Amendments and additions to the Handbook outside plant technologies for public networks			
6	VI	Copper networks for ISDN services.			

Title H.I. ETSI TTC **T1** Qstn Study Area Wrk Wrk Wrk Grp Optical fibre cable installations 7 VI VI Optical fibre cable restoration 8 9 VI Optical fibre cable construction VI Performance tests for optical fibre cables and associated 10 hardware VI 11 Optical fibre cables inside buildings 12 VI Optical fibre cable distribution networks VI 13 Passive optical components 1 VII Standardization of the technical characteristics of user classes of service, international data transmission services and optional user facilities in PDNs and ISDNs and the categories of access for DTEs 2 VII Call progress signals 3 VII Technical characteristics of connectionless services in public networks 4 VII Network performance and quality of service in data communications networks 5 VII Testing and verification of data communication protocols 6 VII Further study on Recommendations for DTE-DCE interfaces for circuit switched services 7 VII Further study of DTE-DCE interfaces for terminals operating in the packet mode 8 VII Study of DTE/DCE interface procedures for dissimilar terminal interworking VII 9 Principles of maintenance in user-network interfaces for public data networks 10VIIGeneral technical principles for interworking between public networks or between public networks and other networks for the provision of data services 11 **VI**I Arrangements generic to different interworking (circuit and packet modes) between public networks or between public networks and other networks, for the provision of data services 12 VII Management aspects of interworking between public networks, and between public networks and other networks when involved in the provision of data services

Qstn	Study Grp	Title	H.I. Area	ETSI Wrk	TTC Wrk	T1 Wrk
13	VII	Interworking between circuit-switched public data network (CSPDN) and Integrated Services Digital Network (ISDN)				
14	VII	Interworking between public data networks and the telex network				
15	VII	Arrangements for interworking between networks other than ISDNs and telex, for the provision of data services				
16	VII	Packet mode signalling between public networks providing data transmission services				
17	VII	Arrangements for CSPDNs interworking and associated inter-network signalling				
18	VII	Message handling systems				
19	VII	Framework for support of distributed applications				
20	VII	Directory systems				
21	VII	Numbering plan for public data networks				
22	VII	Routing principles for public data networks				
23	VII	Open Systems Interconnection (OSI) Architecture				
24	VII	Open Systems Interconnection (OSI) Management				
25	VII	Open Systems Interconnection (OSI) Application Layer				
26	VII	Open Systems Interconnection (OSI) Presentation and Session Layers				
27	VII	Open Systems Interconnection (OSI) Transport and Network Layers				
28	VII	Open Systems Interconnection (0SI) Data link and physical layers				
29	VII	Application of formal description techniques to X-Series recommendations				
30	VII	Support of X-Series interfaces in an ISDN and new interface aspects for data services in ISDNs				
31	VII	Requirements and arrangements for the provision of data services in ISDNs				
32	VII	Continue the preparation of definitions which arise during the study of all Questions entrusted to Study Group VII				
33	VII	Revision of recommendations				
1	VIII	Revision of Recommendations				

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Qstn	Study Grp-	Title	H.I. Area	ETSI Wrk	TTC Wrk	T1 Wrk
2	VIII	Definitions				
3	VIII	Study of telephone-type circuit dependent problems in facsimile transmission				
4	VIII	Group 4 facsimile apparatus				
5	VIII	Choice of modulation techniques to be used with telematic services connected to the PSTN				
6	VIII	Terminal characteristics for mixed mode and processable mode				
7	VIII	Digital phototelegraphy equipment				
8	VIII	Coding of alphanumeric characters and associated control functions for telematic services				
9	VIII	Protocols for interactive audiovisual services				
10	VIII	Terminal characteristics and standardized options for the teletex terminals				
11	VIII	Conversion				
12	VIII	Telematic interworking				
13	VIII	Development of conformance procedures to ensure the international compatibility of teletex				
14	VIII	Syntax aspects of interactive Videotex				
15	VIII	Protocol aspects of interactive Videotex				
16	VIII	Common components for image communications				
17	VIII	Terminal characteristics and protocols for telematic services on ISDN				
18	VIII	Group 3 facsimile apparatus				
19	VIII	Operational structure application profiles				
20	VIII	Imaging conversion rules interworking between different facsimile apparatus groups				
21	VIII	Development of session control procedures for telematic services				
22	VIII	Network independent basic transport protocol for telematic application				
23	VIII	Equipment characteristics and protocols for audiographic conferencing				
24	VIII	Communication application profiles				۱.

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Title H.I. ETSI TTC **T1** Study Qstn Wrk Wrk Grp Area Wrk Enhancement to the application rules to physical, data link and VIII 25 network layer protocols for telematic application 26 VIII Document application profiles for Teletex, Facsimile Group 4 and message handling services 27 VIII Document architecture, Transfer and Manipulation 1 IX Revision of recommendations 2|IX|Mobile (satellite) service transmission standards and the interconnection of mobile (satellite) telegraph and telematic services with the international telex network Quality, reliability and availability of telegraph transmission 3IIX Transmission standards for terminal equipment using 4IIX modulation rates up to 300 bauds 7IX Automatic maintenance tests of telegraph circuits 8IIX Technical aspects of the store and forward service for telex subscribers 9IX Standardization of modems for telegraph TDM system in the **R-Series Recommendations** 10 IX TDM systems for telegraphy employing a new technique of multiplexing 11 IX Definitions concerning telegraph networks and terminals 12 I X Statistical muldexes and muldexes/concentrators 14 IX Code and speed dependent TDM systems 15 IX Interworking between the telex and teletex services 16 IX Further standardization of signalling systems 17 IX Integration of the telex network with other networks that use common channel signalling, particularly ISDN 18 IX Use of data networks for provision of the international telex service 19 IX Network plans for telegraph networks 20|IX|Interworking between telex and services provided on other networks 21 IX Various telex network facilities to be provided in real time 22|IX|Unavailability of telex terminals/store and forward units/non-telex terminals

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Qstn	Study Grp	Title	H.I. Area	ETSI Wrk	TTC Wrk	T1 Wrk
23	IX	Expanded coding techniques for text transmission over the international telex networks				
24	IX	Transmission aspects of data communication networks				
25	IX	Numbering plan for telex networks				
1	X	Reorganization and extension of existing Recommendations Z.311 to Z.323				
2	Х	New recommendations and maintenance of existing Recommendations to account for centralized environments				
3	Х	Supplementing international standardization work to enhance the use of CCITT MML in interfacing to telecommunication networks	9			
4	X	Improved methodology to specify Human-Machine Interface (HMI)				
5	Х	Specification of the Human-Machine Interface to support the management of telecommunication networks				
6	Х	Support environments for telecommunication systems through their lifetimes				
7	X	Software quality, software testing and verification for telecommunication systems				
8	X	Maintenance of SDL				
9	X	Specification and description techniques needed for telecommunication systems				
10	X	Quality assurance, testing and verification for telecommunications specifications				
11	X	Harmonization of the use of SDL and CHILL				
12	X	Maintenance, training, compliance and promotion aspects of CHILL				
1	XI	New switching and signalling techniques				
2	XI	Signalling and OAM protocol architecture				
3	XI	Switching functions and signalling information flows for implementation of basic and supplementary services				
4	XI	Switching functions and signalling information flows for implementation of OAM functions				
5	XI	Application of the stage 2 Recommendations to the signalling protocols for services				

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1 XII

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Future programme of work

Hands free telephony.

Title H.I. **T1** ETSI TTC Study Area Wrk Wrk Wrk Grp Application of the stage 2 Recommendations to the signalling IXI protocols for OAM 7 XI Updating of Q-series Recommendations Structure and use of Signalling System No. 7 networks 8XI 9|X|Common channel Signalling System No. 7 - Signalling Connection Control Part 10 XI Evolution of the ISDN user part 11 XI Call control and bearer control protocols in Signalling System No. 7 for the full range of ISDN telecommunication services 12 XI Transaction capabilities 13 XI Signalling System No. 7 Operation, Maintenance, and Administration Part (OMAP) Signalling System No. 7 protocol testing and test specification 14 XI 15 XI Guidelines for implementing Signalling System No. 7 in national networks 16 XI Interworking of Signalling Systems 17 XI Signalling for existing and future land mobile systems 18 XI Interworking with mobile satellite networks 19 XI Signalling requirements for new transmission equipments Updating and enhancements of ISDN user-network interface 20|XI call control protocol 21 XI Updating and enhancements of ISDN user-network interface data link layer protocol 22 XI ISDN user-network protocol (DSS 1) conformance 23 XI Common channel Signalling System No. 7 - Message transfer part 24 XI Enhancement and extension of the Q.500-Q.544 series of Recommendations on digital exchanges 25 XI Protocols for remote operation of specific OAM applications 26 XI Definitions for switching and signalling

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analogue/digital and ISDN networks

Setting objectives for mixed analogue-digital circuits

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Title H.I. TTC Qstn Study ETSI **T1** Area Wrk Wrk Wrk Grp Definitions in the field of telephonometry and of characteristics 3 XII of international connections and circuits 4 XII Updating of the CCITT telephonometric and transmission planning Handbooks 5 XII Speech synthesis/recognition systems 6 XII Harmonization of G.100-Series of Recommendations 7 XII Models for predicting transmission quality from objective measurements Improvement of the methods for the determination of loudness 8 XII ratings 9XII Sidetone 10|XII|Speech transmission characteristics for digital handset telephones 11 XII Transmission degradation introduced by interaction between voice operated devices 12 XII Artificial mouths and ears 13 XII Methods for the evaluation of non-linear distortions 14 XII Application for the artificial voice 15 XII Loudness rating, algorithm and application rules 16 XII Impedance strategy in the local network XII 17 Actual and preferred speech levels in telephone connections 18 XII Transmission performance of digital systems 19 XII Recommended values for loudness ratings 20 XII Wideband telephony 21 XII Relative level at the boundary between national systems and the international chain 22 IXII International telephone conference XII 23 Coupling of hearing aids to telephone receivers 24 XII Integration of mobile systems into the public switched network 25 XII Transmission impairments in the evolving mixed

Title H.I. ETSI TTC **T1** Ostn Study Area Wrk Wrk Wrk Grp 27 XII Talker echo, propagation time, and stability in telephone networks, ISDN and interconnection with ISDN Listener echo (receive and echo) in the public switched 28 XII telephone networks Transmission plan aspects of the interworking between PSTN 29 XII and ISDN in the evolving network Methods for evaluating the transmission performance of digital 30 XII telephone sets 1|XV|Characteristics of equipment for digital transmission of sound programme signals 2|XV|Characteristics of equipment for digital transmission of television signals 3 XV Visual telephone systems including videoconferencing and videophone 4 XV Harmonization of audiovisual systems 5 XV Characteristics of direct transmission restoration systems of the 1+1 and N+M type (link protection switching) 6 XV Characteristics of automatic rerouting systems for the restoration of transmission links (network protection switching) 7 XV Characteristics of network echo control equipment 8 XV Characteristics of acoustic echo control equipment 9XV and Maintenance Operations, Administration (OAM) interfaces for transmission equipment intended for connection to a Telecommunication Management Network (TMN) 10 XV Characteristics of Digital Circuit Multiplication Equipment (DCME) and Systems (DCMS) 11 XV Characteristics and test methods for single-mode optical fibre cables 12 XV Characteristics and test methods for multi-mode optical fibre cables 13 XV Characteristics for submarine optical fibre cables and systems 14 XV Characteristics of optical cables for local networks 15 XV Characteristics of line systems on optical fibre cables 16 XV Characteristics of digital line systems for use in local networks, including narrow-band and broadband ISDN access

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Qstn	Study Grp	Title	H.I. Area	ETSI Wrk	TTC Wrk	T1 Wrk
17	XV	Characteristics of coding (e.g. PCM, ADPCM) and digital multiplexing equipment for use in local networks, including narrow-band and broadband ISDN access				
18	XV	Availability and reliability of line systems on optical fibres				
19	XV	Characteristics of digital multiplexing equipment for the new synchronous hierarchy				
20	XV	Characteristics of digital cross-connect equipment				
21	XV	16 kbit/s speech signal encoding and extension to other bandwidths and bit rates				
22	XV	Encoding of stored digitized voice signals				
23	XV	Encoding of speech signals into bit rates of less than 16 kbit/s				
24	XV	Speech packetization systems				
25	XV	Characteristics of monitoring points on digital transmission equipments and systems				
26	xv	Harmonization and update of the texts in Recommendations in Vol. III of the Blue Book insofar as they relate to transmission equipment metallic cables and systems				
27	XV	Terminology for transmission equipment, media and systems				
28	XV	Characteristics of new multiplexing equipment for the digital hierarchy as given in G.702				
29	XV	Characteristics of digital systems on optical fibre cables for the synchronous hierarchy				
30	XV	Performance characteristics of PCM and ADPCM channels at voice frequencies				
31	XV	Guide for the application of new technologies in local networks				
32	xv	Enhancement and extension of the Q.550-Series of Recommendations on the transmission performance of digital exchanges				
1	XVII	Supplement to the vocabulary for data transmissions				
2	XVII	Measurement on telephone-type circuits used for data transmission systems between subscribers				
3	XVII	Modems for transmission of data and other digital signals on the General Switched Telephone Network (GSTN) and on two-wire telephone-type leased circuits				

Title H.I. ETSI TTC Qstn Study **T1** Area Wrk Wrk Wrk Grp 4 XVII Modems for the transmission of data and other digital signals on four-wire telephone-type leased circuits 5 XVII Error control in modems 6 XVII Characteristics of a device used to interface a DTE to digital channels other than ISDN 8 XVII Measuring criteria for telephone-type circuits appropriate to their use for transmission of data signals 9 XVII Network management 11 XVII Support of DTEs (TE2) with V-series type interfaces on an ISDN, and interworking of DTEs with modems on PSTNs with TE2s and TE1s on ISDNs 12 XVII Comparative tests of data communication equipments for use over telephone-type circuits 13 XVII Interchange circuits 14 XVII Refinement and extension of Recommendation V.25bis functions and protocols 15 XVII Data transmission over intercontinental switched telephone connections 18 XVII Revision of the existing Series-V Recommendations 22 XVII Digital performance of data transmission services using V-series modems over the telephone network 23 XVII General data communication interface 1 xviii General aspects of ISDN 2 XVIII Asynchronous transfer mode (ATM) 3 XVIII Network aspects of synchronous digital hierarchies 4 XVIII Network application of Synchronous Digital Hierarchy with reference to the Network Node Interface (NNI) 5 XVIII General aspects of quality of service and network performance in digital networks including ISDNs 6 XVIII Network performance objectives for ISDN circuit mode information transfer 7 XVIII Performance objectives for timing and controlled slips (synchronization), filter, wander and propagation delay 8 XVIII Network performance objectives for ISDN connection, processing and packet mode information transfer

Title H.I. ETSI TTC **T1** Qstn Study Wrk Wrk Area Wrk Gгр 9 xviii Performance objectives for ISDN availability 10 XVIII Impact of signal processing on ISDN 11 XVIII Internetworking of ISDNs with other networks, including compatibility checking and terminal selection Interworking between networks using different digital 12 XVIII hierarchies -Layer 1 functionality 13 XVIII Network capabilities for the support of broadband services in **ISDNs** 14 XVIII ISDN network capabilities for the support of additional and/or new services 15 XVIII ISDN packet mode bearer services - services and user-network interface aspects 16 XVIII ISDN architecture and functional principles, characterisation methods and reference configurations (including user/network interfaces) 17 XVIII ISDN protocol reference model 18 XVIII ISDN connection types 19 xviii Network capabilities for the integration of mobile network services into the ISDN 20 xvIII Layer 1 characteristics of ISDN interfaces and ISDN access 21 XVIII Vocabulary for ISDNs xviii Broadband ISDN influence on principles for video encoding 22 23 Guidelines for implementing ISDN field trials in developing XVIII countries

APPENDIX H

Tracking System

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The provision of services relating to standards, to SME's in order to facilitate their access to export markets warrants the development of a measurement system to help ensure that these services do facilitate access. A system of performance tracking has been developed to measure the performance of the service provider and the impacts serviced from the services provided.

The tracking system has four key components:

- what are the costs of the services offered?
- what are the specific service outputs that were provided to the user?
- who is the recipient of these outputs and are these recipients representative of a segment or a population?
- what are the impacts derived from the recipient of the services provided?

It is the intention of the tracking system that all costs are tracked, all service outputs are tracked, the listing of which users received which services is tracked on a perpetual basis. Direct, and immediate impacts derived from receipt of the services is measured on a periodic basis.

Through the utilization of the tracking systems, the costs of the services provided will be known. By knowing what services were delivered to whom it is possible to obtain information on the direct and immediate impacts of the service. These impacts can be obtained through surveys conducted by third parties or by service recipients being asked to report on the immediate results achieved as a result of obtaining the service offered.

This type of tracking system has been successfully used in a variety of other contexts especially where a range of services are offered and the results of the services produce short and long term results. By measuring the immediate results and tracking the trend line associated with these measurements, the service provider can seek to improve the performance by improving the trend lines. As the trend line is monitored so is the performance of the service provider. From time to time, an impacts survey may also be undertaken to measure the validity and the merits of the service be continued.

In terms of the establishment of the tracking system, it is critical that the organization that is providing services to a client is able to fully cost the services provided. In determining the associated costs of the provision of the service certain elements of the costs are easily definable, such as:

- cost of data acquisition
- cost of computer time
- other "out-of-pocket" costs associated with servicing a particular client

However, a key cost element in the servicing of clients with this type of service is the amount of professional time involved. The tracking of "time spent" by each professional responding to clients is central to the costing system required for this tracking system.

The second key step in the establishment of the tracking system is the documentation of all outputs being offered to clients. It is anticipated that the "service provider" will generate the following service outputs; all of which will need to be costed as discussed earlier:

- responses to initial inquiries
- definition of the type of service required
- identification of key database to be accessed
- definition of proven testing facility to be employed
- definition of the "roadmap" for the client to follow in addressing all facets of the standards process

The third critical component to the tracking system is the definition of the client who is receiving the service output being offered. This client should be tracked by name, location, telephone/fax number and the type of service output received. Further, it is assumed that this client is a part of a "primary market segment" or a secondary market segment. These segments should be defined both in terms of size and characteristics.

The fourth component to the model is the direct and immediate impacts to be accomplished upon receipt of the service output. Basically, the impact measurement component defines what the results were of the client receiving the service output and also, why did the service provider offer the service output; i.e.e. what was expected by the service provider.

The last component is seeking to measure the changes in the behaviour of the client subsequent to the receipt of the service. Also the component should measure client satisfaction with the service output provided.

Another dimension to this component is that impacts may change over time and therefore immediate impacts should be tracked over time with all service recipients. For example, it is very possible that the receipt of a service output does not precipitate an immediate change in behaviour but if this client were asked whether or not behaviour changed six months after receiving the service the answer could be different. Therefore it is suggested that each client/service user be asked the same questions over an extended period of time. Also, by asking the same questions of all service users, the service provider will be able to measure the trend line behind the impact of individual clients. That is, the trend line for the various impact indicators may be one of the most useful indicators of the impacts being created through the delivery of the service.

While tracking of each service user over time is critical in determining the value of the service offered and the true results accomplished there is merit in a periodic evaluation of the results being achieved by the service. This type of evaluation involves a third party obtaining the views of service users on the services utilized, the results achieved that are attributable to the service and other information that may prove useful such as other needs that could be addressed.

APPENDIX I

Proposal for the

Telecommunications Sector Campaign

of

Industry Canada

THE STANDARDS INITATIVE

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NATIONAL WIRELESS COMMUNICATIONS RESEARCH FOUNDATION

PROPOSAL FOR THE

TELECOMMUNICATIONS SECTOR CAMPAIGN

OF

INDUSTRY SCIENCE AND TECHNOLOGY CANADA

THE STANDARDS INITIATIVE

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Aug 11/93 Draft for CTAC Comment

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I. INTRODUCTION

This is the National Wireless Communications Research Foundation (NWCRF) proposal to deliver a portion of the Industry and Science Canada Telecommunications Products Sector Campaign. The specific component of the sector campaign being addressed by this proposal is the Standards Initiative.

1. National Wireless Foundation

The NWCRF has the following mission statement:

NWCRF is a non-profit industry led organization whose mission is to enhance the growth, profitability and competitiveness of the Canadian telecommunications industry in world markets.

NWCRF will deliver services directly and through alliances with other organizations, government bodies and universities on a regional and national basis.

The telecommunications industry is defined as those companies and organizations which produce communications hardware, software and systems and those which provide services utilizing these products.

The areas in which the NWCRF delivers services are:

- people development
- product development
- business development
- funding and consortia development

NWCRF is currently working from a very strong base in British Columbia and is actively moving to deliver services nationally through linkages now in place with organizations as far east as Quebec.

NWCRF is actively involved with the Canadian Telecommunications Action Committee and has been actively involved with the issues raised through the CTAC mechanism.

The recent development of a new strategic plan for NWCRF, together with the CTAC involvement and the linkages made with other organizations across the country place NWCRF in an ideal position to facilitate delivery of the sector campaign for the department.

2. Sector Campaign

I&SC has recently completed a three year consultative process with all segments of the telecommunications industry. The product of this process has been a Telecommunications Sector Campaign currently in the process of securing approval and

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funding by the department. The sector campaign will be implemented during the next five years.

3. Other Key Organizations Involved With Standards ...

The Canadian Telecommunications Action Committee (CTAC) has been the industry based body offering I&SC advice on the document and has been central to its development.

CTAC, together with I&SC will need to take steps to ensure that the campaign is implemented. I&SC officials are of the opinion that industry must lead the implementation process covering the majority of the initiatives in the campaign as I&SC possesses neither the human nor the financial resources to significantly alter the behaviour or the performance of the sector. Therefore, it is felt that industry associations can and must play a very major role in this implementation.

The I&SC Telecommunications Sector Campaign defines key initiatives required to be pursued if the industry is going to grow and be profitable. These initiatives are:

- <u>Industry Consortia</u>: the objective of this initiative will be to have industry take on collaborative projects and to form partnerships to facilitate the development of synergy to help ensure the projects come to fruition;
- <u>Standards</u>: the objectives of this initiative are improved awareness, participation, and adoption of technical standards by telecommunication equipment SME's so as to capitalize on global market opportunities;
- <u>Management of Software Development</u>: the objective is to increase SME awareness of the impact of software development management issues on future competitive performance and to expand the application of software productivity methodologies and tools to improve firm efficiency and conformance to reliability and quality standards;
- <u>Intelligence Provision</u>: the objective is to strengthen firm decision making capabilities by providing timely and accurate intelligence to telecommunications equipment SME's.

This proposal from NWCRF specifically addresses the initiative of Standards. This proposal is submitted with input from the Telecommunications Consortia of Canada (TCC) with whom NWCRF is working very closely. NWCRF has welcomed input from TCC in this proposal and in turn NWCRF is working closely with TCC on their proposal to address delivery of the Industry Consortia initiative.

4. **Objectives** of the Proposed Program

The sector campaign and the standards initiative have the objectives as stated earlier. The objectives of this Standards Implementation Plan will be:

- to develop a consensus on how to achieve this sectoral growth objective among key sector organizations such as NWCRF, CTAC, CITR, and TCC;
- to develop descriptions of the services required by sector participants to ensure that the above referenced sector campaign initiative are implemented down to the level of firms operating in the sector;
- to establish an "action plan" to ensure that the above described services are made available to all segments of the industry through respective industry associations; and,
- to help ensure that the I&SC Sector Campaign is effective in accomplishing its objectives.

In order to attain the above objectives a specific action plan and program design will be formulated to achieve the following sub-objective covering the key initiative addressed by this proposal:

Standards: to define the groups across the country that can be linked to review the relevant issues pertaining to the dissemination, and possible formulation of standards for the primary purpose of enhancing the global competitiveness of Canadian firms. In addition, the action plan will define the specific strategies for awareness, participation and testing and certification which are three defined critical components of the Standards Initiative and the plan will define how these will be addressed. The Standards program will define specific activities to cover all participants in the sector and thereby ensure that the Canadian industry is fully cognizant of standards affecting their products, are involved in the formulation of new standards relevant to their areas and are able to comply with current and new standards through improved access to testing and certification services.

5. Scope of the Work

The scope of the work will firstly be limited to the standards initiative in the sector campaign. This proposal provides for a limited degree of planning at the commencement of the project and this will define the action plan required to deliver the initiative. The key segment of the project will involve the delivery of the program designed during the planning process and this will cover the bulk of the time and resources required for this initiative.

The plan and the associated program design will be fully operational for a three year period and will cover all issues including awareness, participation and testing and certification, with the particular emphases outlined elsewhere in this document.

II. BACKGROUND

As a result of an extensive study done by CTAC in 1991, two key goals were developed:

- Canadian equipment industry revenues to reach \$20 billion by the year 2000 with this being a significant increase over the \$6.4 billion in sales in 1990;
- reversal of the negative trend in the balance of trade for the sector as the 1991 balance was in a negative \$33 million position.

These goals were the fundamental rational for the Department to move towards the formulation of a sector campaign. This is the type of instrument the Department has relied upon heavily in recent years to address issues of sectoral international competitiveness.

The Sector Campaign was developed through extensive consultation with a number of stakeholders within both the public and private sectors. This has led to the production of a document that contains the earlier referenced initiatives. These initiatives are basically designed to achieve sustainable improvement in the competitive position of the telecommunications product industry and the second objective is to contribute in a very positive way to the overall competitiveness of the country due to the fact that telecommunications in an "enabling" technology that can be used in a myriad of sectors.

III. PROGRAM ISSUES/METHODOLOGY

PROPOSED PROGRAMS:

1. **EXISTING STANDARDS:** See Table 1.

The proposal from NWCRF to meet the points raised in the I&SC Sector Campaign - Standards for Improving Managerial Awareness will be addressed as a section called Existing Standards.

a) Background

The most common inquiry received from SMEs, by Wireless, is of the form "I wish to sell my (product) to (a country's) PTT; what standards apply? How do I get a copy of them? How do I get certification?"

(A service to support this type of inquiry from industry was defined for inclusion in Wireless' programs, during the organization's recent Strategic Review, conducted under the auspices of the Technology Outreach Program of I&SC. Analysis shows a fairly extensive effort to be required to implement such a program of support; it is hoped that the Sector Campaign be used to support the implementation and delivery of this service.)

b) Methodology and Implementation

In order to answer these basic questions, a minimum set of actions is required:

- for each significant export market (beginning with the U.S. and those embracing ITU recommendations), it is necessary to identify each of the standards agencies claiming some jurisdiction over various telecomm product types;
- to catalog the various standards documents (and their sources for procurement) and their areas of focus;
- to extract from either the documents themselves, or from available directories of these documents, sufficient keyword and other information to easily relate the characteristics of a given product to the appropriate standards;
- to tabulate the primary contacts within each market area, through whom certification inquiries should be directed.

Sources of data from which this information might be extracted will obviously include electronic data stores, such as the information services supported by the International Telecommunications Union (ITU) "Teledoc" system, and the American National Standards Institute's T1 bulletin board system, "T1BBS", both of which are currently accessible via several public and private network means. As the SCC/TSACC database becomes operational and relevant to the exporting telecomm sector, it will be a crucial element in the information source base.

The processing of this data is proposed to be done within an NWCRF system, operated by NWCRF personnel, where these services are not already provided by others. It is also assumed that the operators of these source information systems will wish to provide the appropriate summary documents, as this would assist them in the provision of their own services. Value-added services that may be provided under SCC or TSACC auspices would not be duplicated by NWCRF.

The structure and scope of exactly what database applications will be implemented by NWCRF remains open, pending further study of additional needs, development and maintenance effort, and TSACC/SCC developments.

2. EVOLVING AND NEW STANDARDS: See Table 2

The I&SC Sector Campaign - Standards section called Improved SME Participation in Standards Development will be addressed by NWCRF in this section titled Evolving and New Standards.

a) Access to Information

Once again, with a primary focus on export development, NWCRF experience with Canadian SMEs provides a strong indication of the need for information on new standards topics, and on proposed changes to existing ones, within the international community.

Recognizing that in the U.S. and other fora, standards are frequently created or altered in response to the actions of individual manufacturers, or of individual nations on behalf of their domestic industry, it is to be expected that knowledge of pending changes or developments could be of extreme strategic importance to our own exporters, current or potential.

This information is typically desired for two primary purposes:

- on an individual country (or economic bloc) basis, an evolving standard will provide an implied warning of a threat to a planned or established product, to which the company would be able to respond in some manner (see "representation");
- on a broader scale, where one or more agencies are studying a particular topic, industry will be able to use this information as a guide to their own advanced product planning; where the data are broadly based and current, an opportunity to anticipate, or even create a de facto standard could develop, but in any event, the planning process will be served.

The sources of data, at least for the two primary export market information sources (ITU and ANSI-T1, again), are available in raw form, as minutes and committee reports resident in the (currently accessible) data systems operated by these groups. The key information, of course, is that which describes which working groups are active, and what specific issues are being addressed.

The processing of the raw data, which is seen to be a major (but as yet unestimated) task, would be done by NWCRF personnel, possibly with the help of consultants who possess particular intimate knowledge of the various working groups within these organizations.

The storage and report generation from these data would be supported by the proposed in-house NWCRF database.

An obvious means of deriving, interpreting and presenting information on specific strategic information is the use of knowledgeable standards professionals, who are active in the specific fields of interest to the SME community. This service has been proposed both within the Sector Campaign documents, and for domestic activity, by TSACC.

A current activity is underway to assess the complexity and cost of the necessary parts of this program.

b) Representation

It is a widely-held belief that Canada's SME Telecomm firms are largely unaware of the various standards activities that are unfolding around the world. An implied benefit of the "Access" program above would be a greater awareness of strategic events; some of these will undoubtedly precipitate a (company's) desire for representation or intervention within a given working group.

It follows that if the activities of these groups are not widely known, then it is probable that whatever Canadian participation in them is being undertaken, is similarly not widely known. Therefore, we may assume that Canadian (or "friendly" foreign) participants in various working groups are potential ASSETS, who may be available to provide some form of support to other Canadian firms.

It also follows that this support could take the form of information provision, or even of actual representation on behalf of another firm.

Identification of participants in the various working groups of the key organizations is possible via (once again) existing electronic services operated by these agencies, via word-of-mouth from known participants, and in some cases, from existing government agencies.

It is here implied that the previous section's basic data describing the various working groups and their active issues is available.

The proposed NWCRF database would support the speedy retrieval of information identifying the current "hot" topics of standards-making activity, and the range of possible assets currently participating in the process.

A particularly important facet of representation is the inclusion of SMEs in the preparation of Canadian positions on specific issues, where Canadian government bodies are the recognized signatories or contributors to same. This recognizes, and attempts to deal with, the difficulty that DOC and other agencies have had in assessing and implementing the needs of the important SME community.

c) Methodology and Implementation

Once a baseline amount of information on standards-making activity is accessible, along with a means to identify companies and individuals taking part in the process, it is proposed to circulate these data broadly among the SME community (preserving sensitive information, wherever necessary), to determine the areas of any interest from the community at large, in either capturing more data, or in effecting some form of representation within a working committee.

Where this interest is present, NWCRF will attempt to link the firm to a (compatible) already-active participant in the issue, or to facilitate the identification of a suitable candidate from other sources.

A specific target project being studied by Wireless would attempt to form a strategic "Wireless" team to formulate ITU recommendations on wireless and associated standards and methods, in pursuit of the massive Pacific Rim wireless infrastructures that will be used in place of wired methods.

Where indicated, the provision for assisting the company in accessing desired information, or in effecting representation (hired consultant) in a given forum, is necessary. However, it is felt that a blanket travel assistance program is not indicated at this time, but that a targeted program covering representation or other value-added services, or in some cases, travel costs, would be more effective. This contention arises in part from the need for more basic information, and the costs of providing same, in light of the limited funds available to the overall program.

Within Canada, there are definitely regional disparities in travel and manpower costs of participating in standards activities, which follow from the convenience of conducting these activities largely in Central Canada. SMEs in any locale suffer proportionally greater burdens than large firms, in attending out-of-country meetings; most firms doing \$20M or more of business per year will easily justify attending strategically important meetings, with the major problem being identified as a lack of awareness of activity in these critical areas.

Special Reports, based upon either specific current standards activities, or based upon multi-agency probes of existing standards, would be prepared at a lower level by NWCRF staff, by extracting database-resident information from (NWCRF and other) data sources, and at a higher level, by consultants drawn from the community of current or retired standards professionals knowledgeable in the area of interest. It is expected that these reports will be either sector-specific, or company-specific. In the former case, they would normally be circulated to SMEs as indications of opportunities, at minimal cost to them, while the company-specific reports would normally be revenue-positive, to reflect both the value to the user, and the cost of preparation.

3. CERTIFICATION TESTING: See Table 3

The I&SC Sector Campaign - Standards section "Improve Adoption of Standards" will be addressed by NWCRF as "Certification Testing".

a) Program Description

As part of the collection of data on standards bodies required to support the above activities, an incremental task would add data on the certification processes and agencies associated with each of the standards covered.

There are widely varying processes necessary to effect certification in a given market. There is obviously a need for compliance with the product safety and suitability requirements, with the regulatory requirements, and with the performance and interworking requirements. In many cases, particularly in countries where standards remain as a non-tariff barrier to imports, there is a political obstacle to be overcome. In some countries, only government-operated agencies can effect certification, while others will allow offshore engineering reports to be used.

These parameters describe some part of the "process" necessary for certification; only in-country experience may suffice to completely describe this process. An obvious service to provide, then, is one linking prospective exporters to consultants or others who are able to assist with preparation for testing, expediting the incountry process, or in conducting the actual tests. NWCRF proposes to gradually acquire the necessary data to support this service.

A long-term goal, and probably an activity best carried out by government, is the recognition of (Canadian) domestic test labs certification for acceptance by, at least, major export markets.

b) Methodology and Implementation

NWCRF proposes to assemble the data related to certification processes, test criteria and available resources, as they pertain to mainstream standards in major markets, within the initial phase of the "Certification Support" program. Pending evaluation of the results of this phase, the program could be extended to more countries, more agencies, and more domestic resources.

The funding proposed for this thrust should be adequate to support both the (I&SC-suggested) survey of test labs / industry needs, and the tabulation of the data outlined above.

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IV. DELIVERABLES

1. Listing of Deliverables

The deliverables of the NWCRF proposal are summarized in Tables 1, 2 and 3. These Tables compare the focus given by I&SC in the Sector Campaign and clarify the differences proposed by NWCRF. The differences stem from feedback already obtained through extensive discussions held with industry members, with representatives of Government bodies and with telecommunications experts.

The proposal recognizes the importance placed on making Managers aware of Standards, but more emphasis is given to improving the access by SMEs to existing standards information. The primary issue for SMEs is not that of making managers aware of standards, rather it is to make access easier.

TABLE 1EXISTING STANDARDS

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I&SC AUGUST PROPOSAL	NWCRF PROPOSAL - EXISTING STANDARDS
 #1 IMPROVE MANAGERIAL AWARENESS Improve Awareness at Managerial Level Roundtables Workshops Seminars Production of Brochures Consultancy Support to Companies by RETIRED Telecom EXPERTS Use of newsletters Use of Bulletin Boards 	 NWCRF proposes to support SME access to existing standards documents, in (industry-defined) primary export, markets The NWCRF PROPOSAL HAS; 12 days per year for seminars and workshops Specific formats and content to be defined after the planning phase is completed. Dissemination of information collected to expand the awareness and to solicit input from SMEs
Budget 300k	Proposal from NWCRF
	Totai \$340.4K
	Revenue from industry \$ 22.0K

TABLE 2EVOLVING AND NEW STANDARDS

I&SC AUGUST PROPOSAL	NWCRF PROPOSAL - EVOLVING AND NEW STANDARDS
#2 IMPROVE SME PARTICIPATION IN STANDARDS DEVELOPMENT	
 Develop Early Understanding by SME's Share cost of International Participation Development of Shared Database 	Exactly meets the recommendations AND provides a greater focus on the gathering and dissemination of strategically important information on evolving standards.
	The NWCRF proposal places LESS emphasis on travel subsidies, except where tightly targeted
	 Support from Telecom experts to SME's delivering "ad hoc reports"
	Standards Activity Bulletins
·	Topic reports
Budget 150k	Proposal from NWCRF
	Total \$320.4k
	Revenue from Industry \$135k

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Table 3 CERTIFICATION TESTING

I&SC AUGUST PROPOSAL	NWCRF PROPOSAL - CERTIFICATION TESTING
 #3 IMPROVE ADOPTION OF STANDARDS Study Existing and Proposed Public and Private Testing Facilities Some funding to support testing facilities to improve their facilities 	 Will provide the study as proposed by I&SC but will also provide concrete data to service users, as per the following: Deliverables Inventory of testing facilities in North America and other jurisdictions Inventory of consultants who are capable of assisting SME's in preparing materials for certification Assistance in managing the Process of Certification testing Seminars to assist SME's in knowing and learning what and how to get products certified. This will be done in co-operation with Affiliate partners Support to existing Government Departments to expand the recognition of Canadian testing labs Inventory of companies willing to share information on the process they successfully followed in getting products certified. Information in the form of bulletins and How To manuals for certifying products in different jurisdictions
Budget \$150k	Proposal from NWCRF
	Total \$99.2k
	Revenue from Industry \$1.5k

2. Program Phasing:

A number of basic assumptions are made, regarding program delivery:

- There have been many studies of the standards environment, and many recommendations from learned persons, regarding the items requiring action, and the form of that action. As a general rule, we are attempting to outline specific action, and delivery of services to the SME community, in preference to yet more studies.
- There are, however, many changes taking place in the global standards environment, within our own government agencies, and within the community we are attempting to serve. Therefore, in order to provide both timely service benefits, and adaptability of those benefits to reflect a changing environment, there will be evaluation and fine-tuning processes associated with most of the services outlined.
- Based upon this need for trial and consultation, and upon the phasing of funding proposed by I&SC, we plan to adopt a two-phased approach to most program activities. The first phase will provide a demonstration of the service, probably using information gathered primarily manually. This will be followed by an evaluation process, in which the objectives of each of the services will be finetuned to reflect industry or other comments. The second phase will provide for ramp-up of the various services.
- Pending TSACC / SCC Database definition and delivery dates, this resource may enhance some of the effort outlined by NWCRF.
- Initial activity on some issues could begin to deliver meaningful services to the SME community within a few months of project commencement.

3. Evaluation Assessment/Framework

The program will be designed to have particular impacts and effects in both the short and long term as a result of the activities undertaken by the program. It is important that these results are measured, in some cases at the time of delivery in order to not only assess the effectiveness of the program but to ensure the program is properly managed. The development of an evaluation assessment and framework will provide for the information collection that will facilitate measurement of result during the period in which the program is being delivered.

This evaluation assessment/framework will identify the key information to be collected in order to answer the key questions that will determine the effectiveness of the program. The utilization of this instrument will also facilitate the measurement of the total sector campaign with the latter being a responsibility of the Department.

a) Definition of Program Delivery Processes

This component of the methodology covers scheduling, the parties delivering and the topics addressed nationally. A complete identification of the deliverables by the NWCRF will be completed approximately six months after award of the contract, at the end of the planning phase.

b) Development of Evaluation Framework for Standards Program

The methodology to be used for this segment of the program would be in line with the federal government approach to evaluation frameworks. That is the issues and the information used to measure the effectiveness of the program will be identified at the beginning of the delivery of the program. In this manner management systems can be put in place to collect the required information in a cost effective fashion. This will likely mean that certain information is collected as the program is delivered, while other types of information are collected on a periodic basis.

By structuring information collection in this way a management tool is produced that is very useful in the management of the program on a day-to-day basis. Also as the information potentially indicates that an activity is not extremely effective and the activity can be altered before many resources are wasted.

Information and issues will be identified through interviews with program managers and potential users. Information collection procedures will be defined as information requirements become known. A logic model specifying short and long term impacts and effects for the program will be defined. This will produce the required framework and the program will be delivered in accordance with the framework. Also the program will be evaluated on a periodic basis using the framework.

V. FINANCIALS

The total cost of the program will be \$800,000. With expected revenues of \$200,000, the cost of the program to I&SC will be \$600,000.

APPENDIX I STANDARDS INFORMATION FLOW

The attached diagram, Figure 1: NWCRF Database - Standards Information Flow, attempts to show, in graphical form, the flow of information that would take place within and around the proposed NWCRF database.

The services supported by this database include:

- Responses to ad hoc inquiries, regarding the prevailing standards or certification bodies relevant to a given product type in a given export market
- **Special Reports**, describing either comprehensive lists of documents and activities related to given technological or application areas, or outlining specific standards-making activities which impact a given company or sector
- Support of access to, and preparation for, certification testing facilities relevant to specific product types in specific markets.

Specific terms used in the diagram that may require definition are:

- Jurisdiction: This term attempts to capture the various descriptors relevant to a given standards agency, which would aid in identifying that agency as the correct one in affairs relating to the use of a given product in a given application in a given locale.
- Jurisdictional descriptors are further divided into Geographic, Class of Standard, and Customer Type categories
 - **Geographic** may pertain to a governmental zone, an economic bloc (such as EC), or some other grouping
 - Classes of standards reflect the concern of a particular agency with "Suitability" criteria (vendor qualifications, quality/ISO 9001 issues, health and safety etc.), "Regulatory" criteria (physical/electrical interfaces, signal levels, electromagnetic compatibility, licensing, spectrum allocations/modulation types etc.), and "Interworking" issues, which generally describe signalling parameters, languages, and how things work and interwork.
 - **Customer** types that may impose different standards within the same set of geographic and class categories, include PTTs/Telcos, Military, Governments, Consumer, Industrial etc. groupings.

KEYWORDS are terms found in standards documents which may be used as pointers into those documents, in an effort to compile sources of information fitting a given profile. They may be used singly, or in combination with each other (when

used as search parameters), and a given company or ad hoc search would employ a subset of approved keywords to profile their interests.

Position Paper is a company-generated document, in this context, intended for presentation to a standards-making body, either directly, or via an approved intermediary (CNO/ITU, for example).

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FIGURE 1 Standards Information Flow **NWCRF DATABASE STANDARDS WORKING GROUPS** JURISDICTION AGENCY - ISSUES - GEOGRAPHIC - PARTICIPANTS - CLASS OF STD. - CUSTOMER TYPE - CDN CONTRIBS (CNO/ITU ETC.) -**CERT LABS** DOCUMENTS - CURRENT STDS - ACCESS - CONSULTANTS - INTERIM RECOMMEND'S - MEETING MINUTES * DELEGATES N Ν ANALYZE EXNBACI Valuew w Added С С Services R R \$ \$ KEYWORDS REPORTS Company * POSITION PAPER Profile or Interests Ad-Hoc or SPECIAL REPORTS Periodic Reports COMPANY

Standards Information Flow

NWCRF / JMF / 06 JUL 93

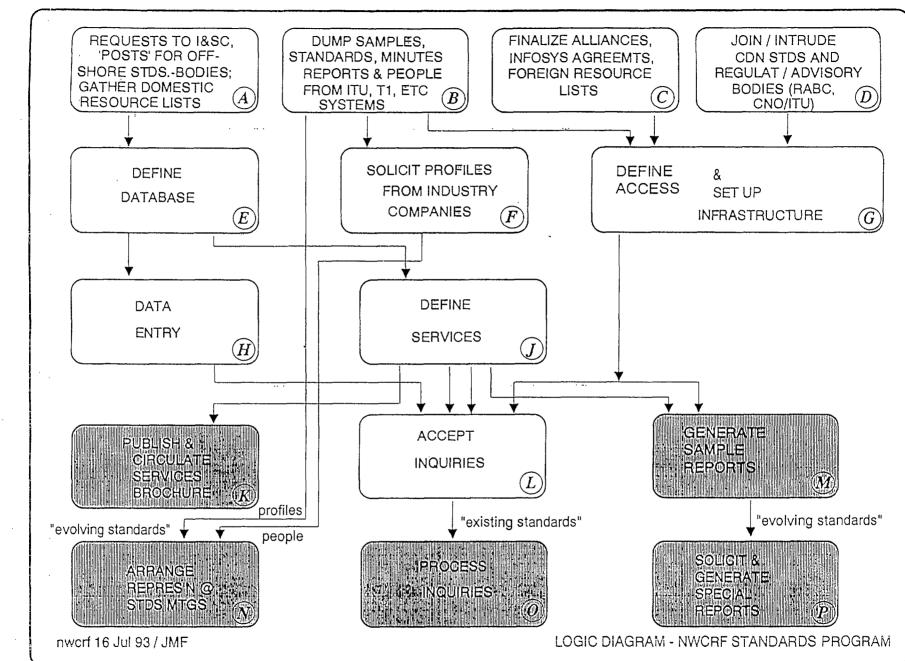
APPENDIX II STARTUP TASK DEFINITIONS

The attached pages describe in flowchart, and in tabular form, the various startup tasks envisioned for the project, the costs and projected schedule for same, and the relationships between these tasks.

The effort required is divided into two stages, "planning" and "processing", to allow possible differentiation of personnel involved.

"Expert", "Clerical", "Management" and "Consultant/Outside" resources are defined; the Expert category implies the need for an understanding of both telecommunications and the standards processes, familiarity with computer database management tools and structures, or both. The term "Management" implies policy-making and negotiating authority, particularly as it impacts relationships with other Canadian agencies who may be involved in program delivery or access.

Deliverable items are noted with an [*] in the table, and are described in more detailed fashion in Appendix III.



LOGIC DIAGRAM OF NWCRF STANDARDS PROGRAM က FIGURE

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FIGURE 2 STARTUP TASK DESCRIPTIONS AND ESTIMATES (PERSON-DAYS)

TASK	DESCRIPTION	
A	Solicit (from I&SC etc.) offshore stds., cert., and support agencies; also domestic test labs, consultants, other sources of data and assistance	
в	Extract Data from iTU, T1, SCC databases (standards, meeting minutes, reports, calendars, working groups, issues, participants)	
с	Formalize alliances with other agencies, for access to our services, access to electronic data by NWCRF.	
D	Effect Participation in domestic advisory groups (RABC, SCOT etc) and delegations to foreign agencies (CNO/ITU), on behalf of SMEs	
E	Define Database - based on form and content of information available from electronic sources (ITU, T1, SCC etc.)	
F *	Solicit Industry Profiles of interest, based upon information retrieved in (E) - determines interest categories for screening	
G	Establish Infrastructure and access methods - tasks A,B will define nature and quality of source data. This task defines appropriate forms, processes for access by industry.	
н	Data Entry; work not included in other tasks	
J	Define Services - similar to (G), this task establishes the types of service that can be provided, based on actual source information	
к۰	Services Brochure - (Dependent upon [J]) to solicit client utilization of services	
L,O *	Accept and Process Inquiries - limited to ad-hoc inquiries on existing standards, and on certification, in countries covered by data. Costs and effort included in "incremental" category	
M	Sample Report Preparation - pilot trial of system, to determine quality and effort associated with initially available data; assists with cost and effort estimates	
	* EXP = "EXPERT", MGT = "MANAGEMENT CLR = "CLERICAL, CNS = "CONSULTANT/OUTSIDER" (ALL FIGURES IN PERSON-DAYS)	

Notes: Columns "PLAN" and "PROCESS" relate to the planning and processing phases of each task, respectively. * = DELIVERABLES

APPENDIX III SUMMARY OF DELIVERABLES

1. Industry Profile (F)

A summary of the working groups active within ITU, ANSI Committee T1, and other accessible standards-making bodies will be prepared from raw data provided by electronic means and others.

This summary will contain and present, for each of the working groups, the various **questions** being addressed by each, the registered **participants** in each, and any **background** information that can be obtained from available sources - Canadian participants, government departments etc.

In turn this document will be circulated among the SME community, who will be asked to **identify** any **issues** which are **of interest** to them. This process will, in turn, lead to the extraction of key words and other information pertinent to each company, representing a "profile" of that company's interests.

The objective of the profile is to allow maintenance of a broadly-based "standardswatch" service, which may lead to periodic bulletins, and perhaps to additional activity either in reporting, or in meetings of appropriate standards-making bodies.

2. Final Services Definition; Services Brochure (J,K)

The initial service definition will be based upon the form and content of the information available to NWCRF, from the various standards-making bodies included. Depending upon the agency and the type of document (directory, meeting minutes, report), there will be a variable level of effort necessary to extract the key points from same, for indexing. In some cases, the document will be virtually meaningless, containing only terse reports of who moved what, but lacking reference to the key issues involved.

The initial services offering, then, will be dependent upon the quality of a very broad sampling of source documents, and the services in turn will reflect the quality of the source material.

The brochure and other promotional material will be delayed until the scope of services can be determined from the above exercise.

3. Standards "ad hoc" Inquiries, and Certification Inquiries (L,0)

Routine questions regarding existing standards and certification procedures and agencies, for a given market, depend upon the availability of the base information describing same. The principal activities associated with this deliverable are the requests for data from various agencies (I&SC, SCC, DOC, etc.), their provision of those data, and the computer-based retrieval and management processes to extract same.

The scope of countries and agencies supported could be limited by the quality of data forthcoming from government and other sources.

4. Sample Reports (M)

Covering a technical topic, or a specific market, 1 - 2 reports requiring "knowledgeable" analysis and interpretation of data derived from electronic and other documents, are necessary to provide a measure of the complexity of the preparation, and the quality of the resulting product.

These reports will be used, if appropriate, as examples of studies that could be undertaken for industrial clients.

It is important to re-emphasize the requirement for analysis and contributions by persons knowledgeable in the subject material, and probably in a target firm's business, which will be necessary to the creation of a truly valuable report. This task may reveal the need for much more "expert" analysis than originally estimated; the methodology and scope of such studies and reports will likely undergo significant redefinition as the result of this sample generation.

5. Detailed "Strategic" Reports

As implied in the above paragraph, this service will be defined and developed in the period following the "sample" task delivery.

6. SME Management Seminars

These seminars will be delivered in conjunction with the Affiliates identified above over the three years of the program. The objective to be addressed by these seminars is to establish a commitment on the part of the management of Canadian SME's in the telecommunication sector to be aware and involved in the standards issues and to be leaders in adopting their existing and new products to conform to international standards. This commitment needs to be put in place across the country and accordingly, the seminars need to be delivered on a national basis.

7. Testing and Certification Capability Inventory

The issue of standards, including participation and adoption, requires access to testing and certification capability. A program to be established under this initiative is to prepare an inventory of this capability and to continually update and disseminate this information to the parties potentially interested to utilize this capability. This program would be assembled and delivered by NWCRF as this organization has positioned itself to manage the network of telecommunications industry associations on a national basis.

8. National Needs Assessment Program

One of the key problems with the delivery of a standards program is that there is a huge amount of information pertaining to standards, yet not all information pertains to all parties. Therefore, if a program can be established to definitively define the standards needs of industry associations, this will provide for the sorting of information at the dissemination end. This should contribute to a significant value-added dimension to standards services. QUEEN HD 9696 .T443 C34 1994 National Wireless Communicat Implementation of the standa

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