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THE FUTURE OF NEWSPRINT
MANUFACTURING IN CANADA

Report No. 2

NORTH AMERICAN RECYCLED PAPER
SUPPLY-DEMAND ANALYSIS

(1993 - 1998)

Competitiveness Analysis
Corporate and Industrial Analysis Branch

in collaboration with

Forest Industries
Resource Processing Industries Branch

INDUSTRY CANADA

May 31, 1994

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Appendix II ONP Supply By Urban Area

Executive Summary

The Corporate and Industrial Analysis Branch of Industry Canada has embarked upon an analysis of the long run competitiveness of Canada's newsprint industry. The significant development in this industry which has occasioned the need to explore this matter is the current trend towards using recycled fibre. Concerns arise regarding the cost competitiveness of Canadian virgin fibre mills relative to mills using recycled fibre. At issue also is the cost competitiveness of Canadian mills producing newsprint from recycled fibre.

An important issue in this analysis is the projected availability and price of old newspapers (ONP) which are used in the making of recycled fibre. Part One of the current study addresses this issue. It examines factors such as the attainable practical limit of ONP recovery, and the supply-side costs of its collection. It also looks at voluntary and mandatory regulations which encourage the usage of recycled fibre in the U.S. Further, it looks at growth in demand for ONP, and projects the demand, supply and price of ONP for 1998.

It is found that ONP demand will increase by 2.7 million tons by 1998 in North America, reaching a total of more than 10 million tons. This will require an ONP recovery rate of almost 60%, well above the current rate of 45%, but within the practical attainable level of 65%. The recycled fibre usage in newsprint which is implicit in this demand growth is also well above levels required in regulatory timetables, and undermines the need for further regulation. The price for ONP should range between \$30 US per net ton (a price which is sufficient to cover net curbside collection costs) and \$60 US per ton (a price which brings the recycled newsprint producer's costs up to the level of low cost virgin fibre newsprint producers). Our analysis is based on the most likely price range being from \$40 to \$45 US per net ton.

Part Two of the study examines this recycled fibre issue on a site-specific basis. It projects and compares available supply of ONP for five sites in North America in 1998: Bromptonville (Quebec), Thunder Bay (Ontario), Boligee (Alabama), Hale Eddy (New York State) and the Bronx (New York City). Available sources of supply for these mills were determined on the basis of a detailed demand and supply balance: all existing and planned recycling mills which use ONP received their allocation from the projected volume of supply in major urban areas in central, southern and eastern U.S. ONP was also allocated to exports and to non-paper uses (such as animal bedding and cellulosic insulation).

North American Recycled Paper Supply-Demand Analysis (1993-1998)
Executive Summary

The result is a detailed list of supply centres for each of the five mill sites examined, with the corresponding tonnage of ONP that would be received from each supply centre. Two scenarios were analyzed regarding the recycled fibre content of the newsprint produced by the mills in Alabama, Ontario and Quebec: (1) 20% recycled fibre content (2) 40% recycled fibre content. Meanwhile, the two New York State mills were assumed to produce 100% recycled fibre newsprint. One New York mill is a "maxi" mill requiring 280,000 tons of ONP a year; the other is a "mini" mill using 100,000 tons a year.

Transportation costs (truck and rail) were estimated for the delivery of this ONP to our mills on the basis of the distance between these supply centres and the newsprint mill. Transportation costs for the New York (Bronx) mini mill averaged \$15 (Cdn) per ton. The New York maxi mill, which requires much more fibre, had average transportation costs of \$26 (Cdn) per ton. Alabama's costs ranged from \$26 to \$32 (the higher cost occurs when the mill makes 40% recycled content newsprint; for it needs to go further afield to locate the additional ONP). In Quebec, the transportation cost ranged from \$30 to \$35 per ton. And in Thunder Bay, which makes the greatest use of rail transport, the costs ranged from \$35 to \$38.

Part I

Overview of North American ONP Supply and Demand

1. The Economics of ONP

1.1 Determinants of Supply

Maximum Practical Collection Rate

¶ There are practical limitations to the amount of old newspapers (ONP) that can be collected. For example, due to economic limitations, the recovery rate of ONP from rural areas is lower than in urban areas. Maximum practical limits are estimated to be 40% for rural areas, and 70% for urban areas, with an overall weighted average (for U.S.) of 65%.

Avoided Costs

¶ When municipalities collect and sell ONP, they avoid waste disposal costs. A principal disposal cost is the "tipping fee": the fee to landfill a ton of garbage. The higher the tipping fee, the greater the incentive to collect ONP.

Collection Costs

¶ There are costs involved in the collection and sorting and baling of ONP. To the extent that these costs prove to be burdensome, municipalities will require higher revenues from ONP sales. In general, the higher the collection costs, the lower the incentive to collect ONP.

Part I: Overview of North American ONP Demand and Supply

The Economics of ONP

1.2 Determinants of Demand

Legislation

¶ Twenty six states in the U.S. have either mandatory or voluntary programs imposing certain levels of recycled content in newspapers published in those states. The requirements become more stringent over time, and there are penalties for non-compliance. There is an initiative before the federal U.S. government which, if successful, would place considerable demands on ONP supply.

Market Driven Demand

¶ Deinking capacity has increased significantly in recent years. As long as ONP prices remain reasonable, it would appear to be economical to produce newsprint from recycled fibre in certain areas of North America.

Non-Newsprint Usages for ONP

¶ ONP is used for animal bedding and cellulosic insulation. These end uses, while important in their own right, are not large enough to be a concern in our demand analysis.

¶ However, there is a significant demand for a lower-quality ONP (boardgrade #6 ONP) for the production of boxboard. Nevertheless, if supply conditions were to become tight relative to demand, some of this #6 ONP would be converted to higher quality #8 ONP (through the removal of contaminants) and be made available for newsprint.

¶ North American producers of recycled tissue tend to require a higher grade of recycled fibre. However, a modest amount of ONP will continue to find its way into recycled tissue.

¶ Meanwhile, there are higher quality groundwood papers (coated and uncoated) which will demand an increasing quantity of ONP at the expense of newsprint applications. How quickly this demand will develop and how significant it will become in the overall demand-supply balance, remains to be seen.

¶ Finally, a certain amount of ONP is exported. If necessitated by domestic supply-demand circumstances, these exports would be supplanted by domestic end uses.

Part I: Overview of North American ONP Demand and Supply

The Economics of ONP

1.3 Determinants of Price

Supply-Demand Balance

¶ Wastepaper prices are highly cyclical. Price peaks and valleys tend to anticipate price movements in the general paper and board industry. Long term, however, wastepaper prices have moved downward in real terms.

¶ Under current circumstances, supply of ONP has surpassed demand, and prices have remained low. However, sources of demand are currently growing more rapidly than supply and we can expect prices to increase. But it is difficult to estimate the long run equilibrium price. This will depend upon how the demand and supply determinants mentioned above will play themselves out.

Floor Price

¶ No matter how the supply-demand dynamics works out, the price of ONP cannot be below a "floor price": municipalities must receive enough revenue from ONP sales in order to cover their collection costs, net of avoided costs (tipping fees). Collection programs cannot be subsidized indefinitely. Thus there is a certain minimum price for ONP that can be estimated based on collection costs and tipping fees.

Maximum Price

¶ The price of ONP could increase dramatically as a result of increasing demand (whether driven by legislation or markets) if supply problems arise. However, the price cannot rise above the cost of using virgin fibre (plus non-compliance penalties paid by publishers). Otherwise, production will merely switch to virgin fibre and find willing buyers. This maximum price can be estimated.

Part I: Overview of North American ONP Demand and Supply
The Economics of ONP

2. ONP Supply

2.1 Definition of ONP

¶ ONP, or "old newspapers" include inserts and flyers commonly found in newspapers. This adds roughly 15% to 20% to the available tonnage of ONP. Also included is preconsumer waste of newsprint such as pressroom waste and newsstand returns.

¶ Excluded from ONP are items such as telephone books, containerboard, boxboard, magazines and catalogues. These papers are included in boardgrade ONP (#6 ONP), but must be separated from ONP for recycled newsprint applications (#8 ONP). Note that a co-mingled newsprint and magazine mix would be suitable for deinking facilities which use flotation technology.

2.2 Practical Limits of Collection

¶ In 1992 in the U.S., it is estimated that 44.5% of available ONP (as defined above) was collected. (Iannazzi, Pricing Report, pg 2).

¶ Roughly 15% of all newspapers are lost in the office waste paper stream. Despite this loss, Fred Iannazzi estimates that urban areas can attain recovery rates of 70% of urban newspaper consumption (pg 12 of Pricing Report).

¶ Meanwhile, maximum attainable recovery rates in rural areas is 40%. Excluded from this recovery rate is the ONP used for animal bedding.

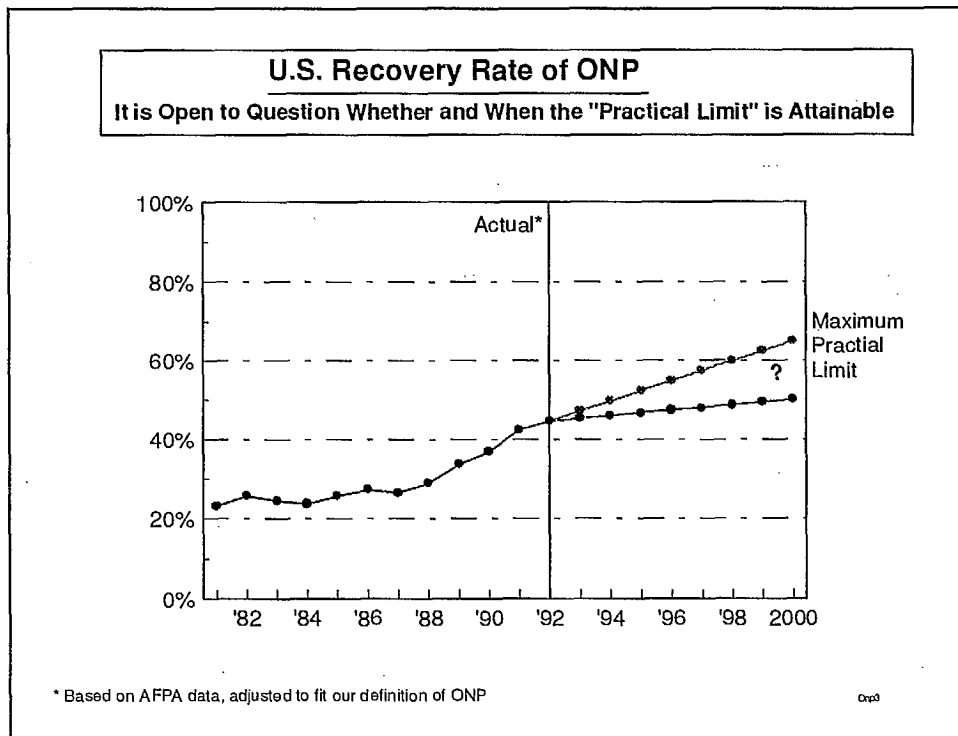
¶ Weighting these municipal and rural recovery rates by urban and rural populations, the maximum practical recovery rate for the U.S. becomes 65%.

Part I: Overview of North American ONP Demand and Supply

ONP Supply

¶ How quickly these recovery rates will be achieved will depend upon (i) the economics of ONP collection, and (ii) the rate of growth of demand for ONP. It is believed that the 65% recovery rate could be achieved in the U.S. by the year 2000 (New York State Newspaper Recycling Task Force).

¶ However, the highest practical collection rate could be lower than 65%; or conditions may be such that reaching a 65% recovery rate could take longer than anticipated.



Part I: Overview of North American ONP Demand and Supply

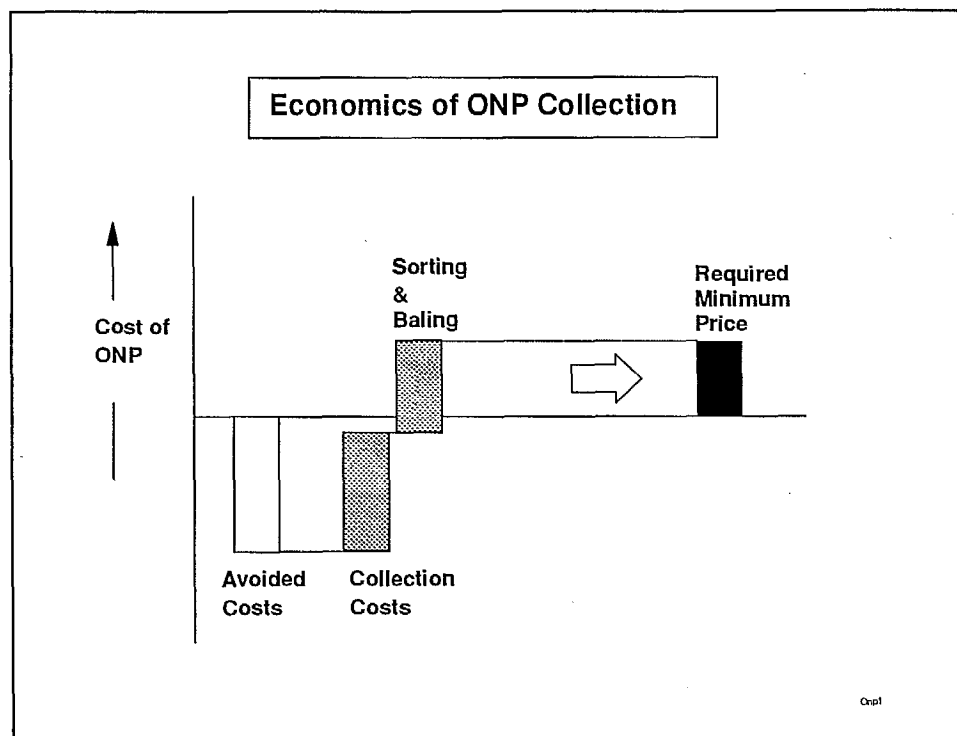
ONP Supply

2.3 Economics of ONP Collection

¶ ONP can be collected by municipalities themselves. More often, the city contracts with a waste hauler to collect the ONP. The waste hauler may have its own MRF (material recovery facility) for sorting and baling, or it may sell the collected ONP to a processing agency (or "packer"). Backward integrated newsprint producers have their own MRFs and sometimes even collect their own ONP.

¶ In all cases, in order for ONP collection to be economical, the collecting and processing agencies must not incur costs which exceed their revenues. In the case of the municipality, this means that the recycling program must not be more expensive than the alternative cost of landfilling the old newspapers.

¶ Ultimately, the revenues from the sale of ONP must offset collection and processing costs (sorting and baling) net of the avoided landfilling costs. In a simple world, avoided costs would equal the cost of collection, and the price of ONP would be driven by the costs of sorting and baling.

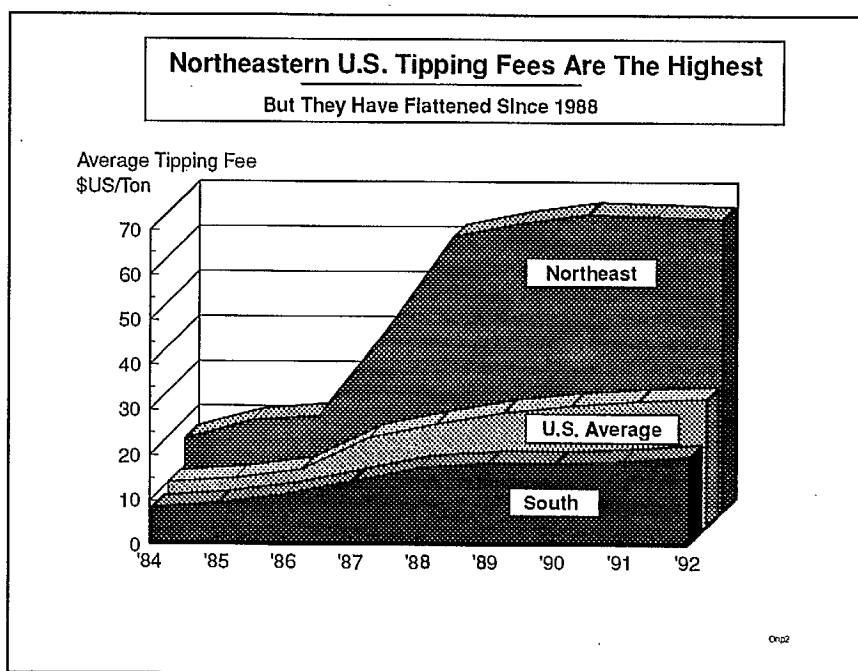


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ONP Supply

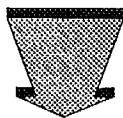
2.3.1 Avoided Costs - Tipping Fees

¶ Many municipal recycling programs were started when it was believed that tipping fees would keep rising as the world ran out of landfill space. However, tipping fees have stabilized since 1988.



¶ In addition, some municipalities own their own landfill sites. In these cases, tipping fees are not an immediate out of pocket cost and so are not entirely an avoided cost.

¶ Further, much of the costs of garbage collection (the cost of a truck and driver) are fixed costs. Thus the municipality may save very little money when it removes 5% (by weight) of recyclable waste from the waste stream.



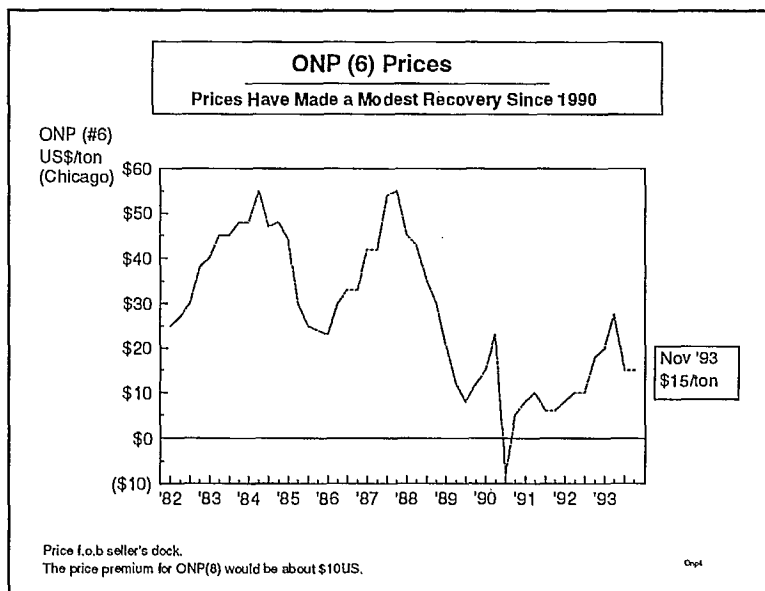
Consequently, it may be the case that the value of avoided costs are lower than had been anticipated.

Part I: Overview of North American ONP Demand and Supply

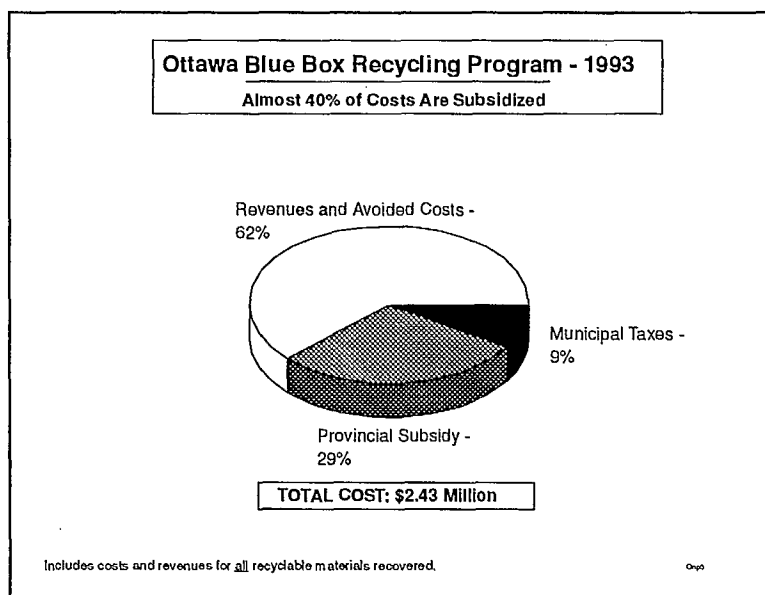
ONP Supply

2.3.2 ONP Revenues Versus the Costs of Collection

¶ Due to an over-supply of ONP in eastern U.S., prices have fallen significantly and have been slow to recover.



¶ As a result of these lower revenues and high costs of collection, some municipalities are discovering that revenues from selling ONP (and other recovered materials) are not covering the costs. For example, the avoided costs and revenues in the blue box recycling program in Ottawa, Ontario cover only 62% of the costs of collection.



Part I: Overview of North American ONP Demand and Supply

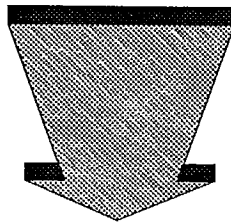
ONP Supply

¶ The situation in Ottawa is not an exception: 35% of the costs of recycling programs in Ontario are funded by provincial subsidies.

¶ Although these subsidies are being extended for another two years, they cannot be continued indefinitely. Public sector deficits will force governments to find other methods to overcome this financial shortfall.

¶ There is a lack of evidence that the recycling of newsprint helps the environment. And once the true costs of recycling programs come to light, the political will could develop to begin landfilling old newspapers once again in certain jurisdictions.

¶ Already some municipalities are trying to alleviate the cost problem by reducing the frequency of collections. Implicit in this action is a cutback in the level of collection.



The economic collection of ONP remains problematic: unless solutions are found, supply levels may not reach optimum levels.

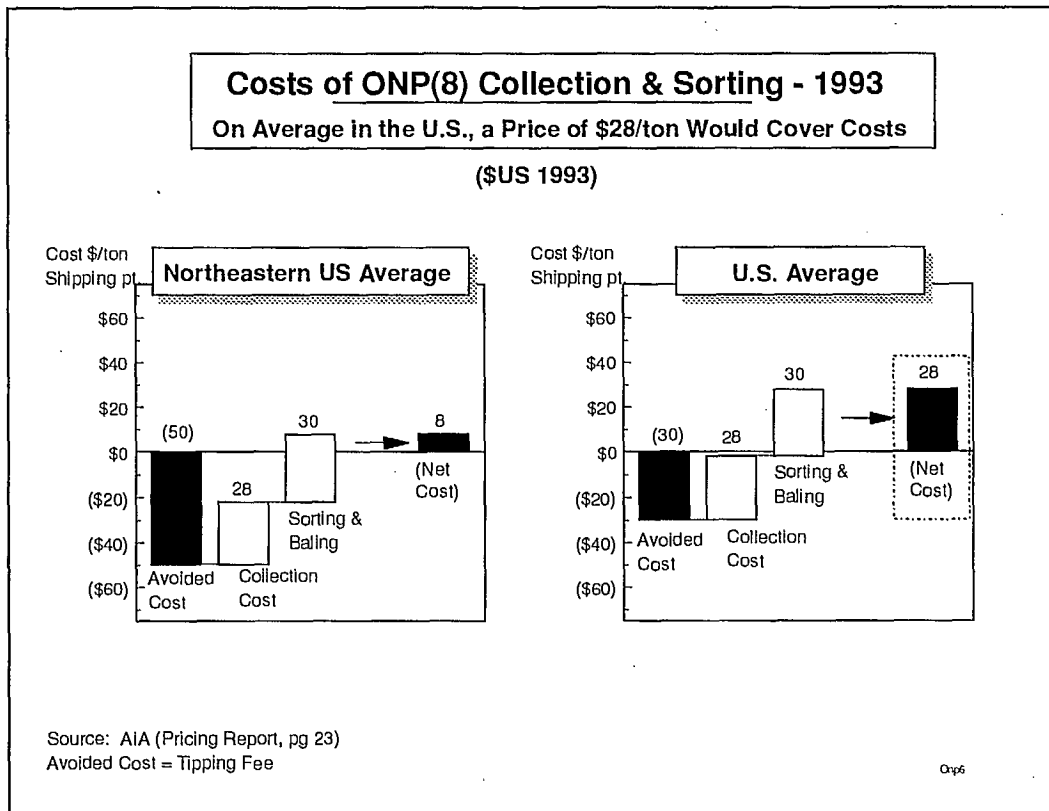
Part I: Overview of North American ONP Demand and Supply
ONP Supply

2.3.3 Supply Price

¶ From our Ontario data, it would appear that current ONP prices are not yet at levels that cover costs. What is the price level that must be reached in order to make ONP recovery economic?

¶ The economics of ONP collection will vary by region, depending mostly upon differences in landfill (tipping) costs.

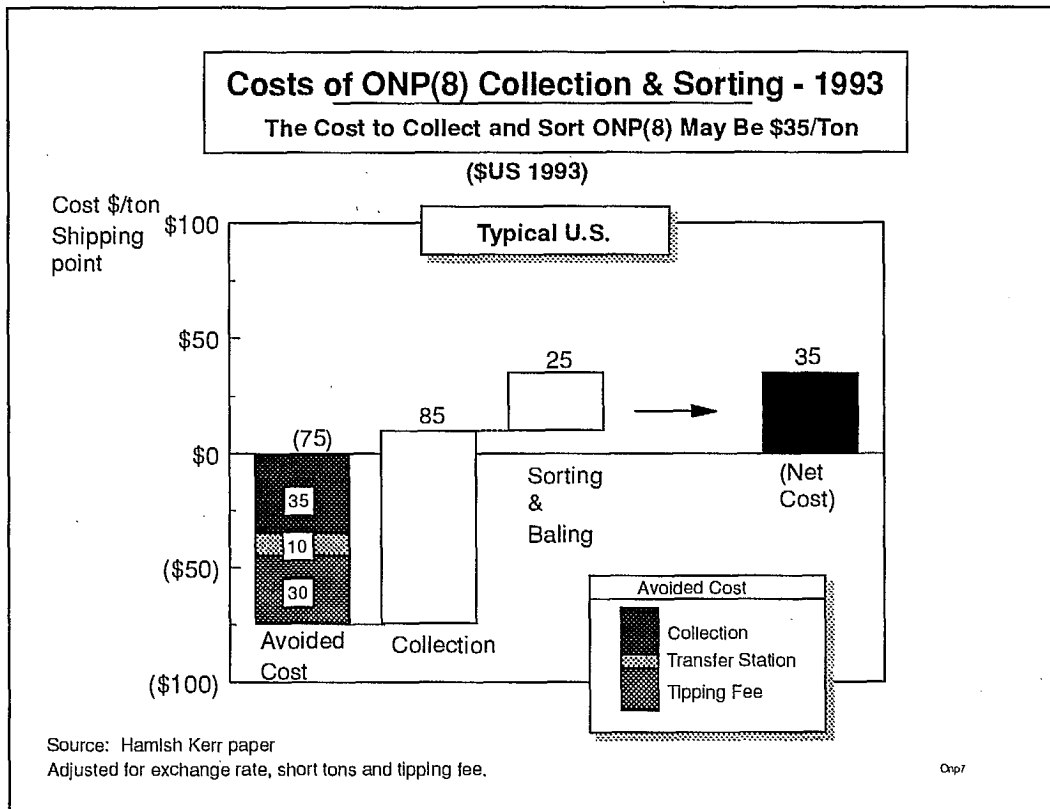
¶ Fred Iannazzi's analysis (Pricing Report, page 23) indicates a cost-driven price for ONP(8) of \$8 US/ton in Northeastern U.S. where tipping fees are the highest. The average required economic ONP price for United States as a whole is \$28/ton. (Note that tipping fees and ONP prices in the mid-west (Chicago) tend to be close to the national average).



¶ The average price of ONP(8) in Eastern U.S. for 1993 was about \$20US per ton. A price of \$28 represents an increase of 40%, and should help alleviate some of the burden experienced by Ontario recycling programs.

Part I: Overview of North American ONP Demand and Supply
ONP Supply

¶ Another analyst, Hamish Kerr, arrives at a higher supply price for ONP. When we adjust his calculations for short tons, exchange rate, and the normalization of tipping fees, we arrive at an ONP cost of \$35 (US 1993)/ton.

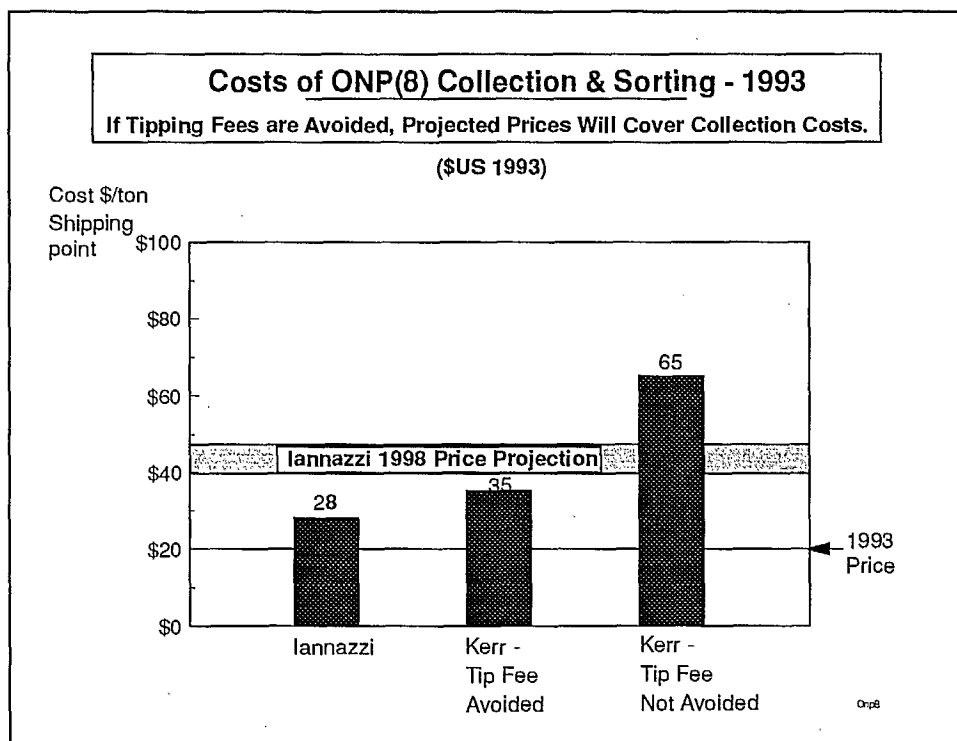


Part I: Overview of North American ONP Demand and Supply

ONP Supply

¶ Hamish Kerr suggests that tipping fees are not always a variable (and thus avoided) cost. As such, in some cases the required supply price might more accurately be \$30/ton higher, or \$65/ton.

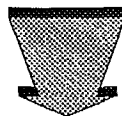
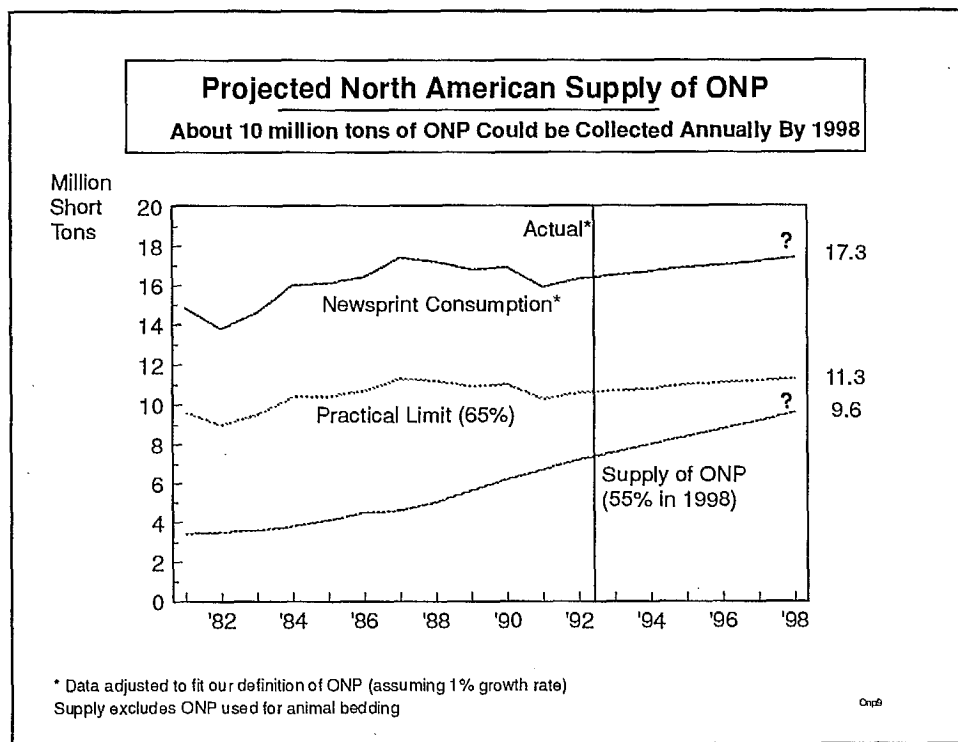
¶ Fred Iannazzi projects that ONP prices will rise to the \$40 - \$45 (\$US 1993) range by 1998 (Price report, page 29). This is the price range that we assume in our newsprint cost competitiveness analysis. At this level, and assuming that tipping fees are an avoided cost, then the newsprint portion of recycling programs would pay for itself.



Part I: Overview of North American ONP Demand and Supply
ONP Supply

¶ We assume that newspaper demand in North America will grow by 1% per year.

¶ If ONP(8) prices increase to the \$40+ (\$US 1993) level, and recycling programs overcome their financial difficulties, then we can assume that recovery rates of ONP will continue to increase. The annual supply of ONP in North America could come close to 10 million tons by 1998 if ONP recovery rates were to increase to a point half way between current levels (45%) and the practical limit (65%).



Will there be sufficient demand growth to pull prices up to the \$40+ level, permitting the ONP recovery rate to continue its increase towards a practical maximum?

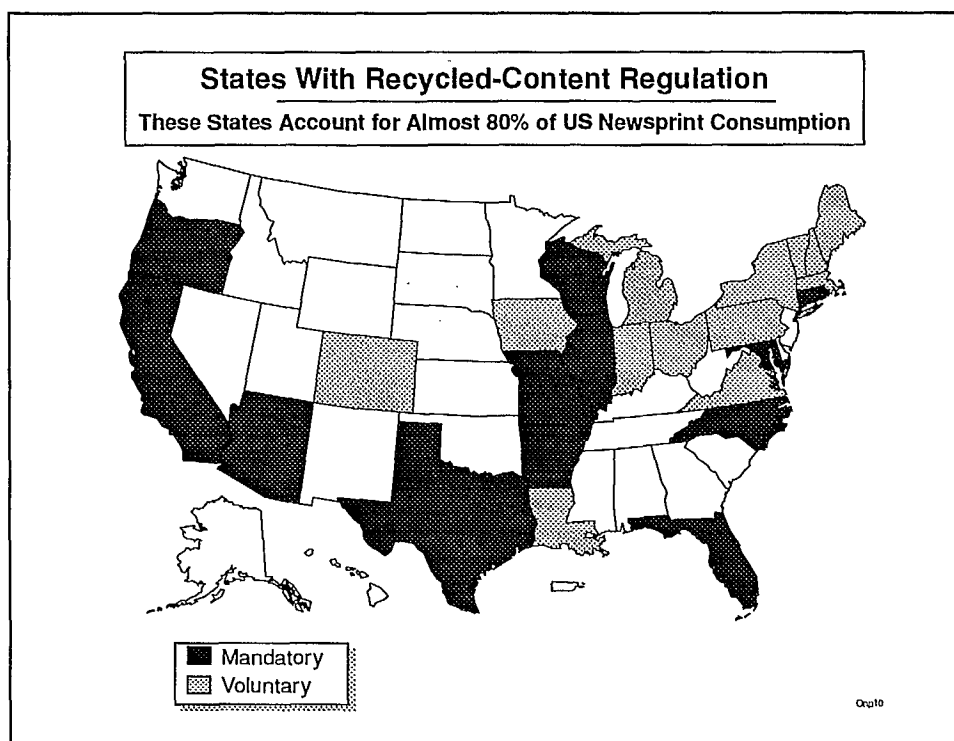
3. ONP Demand

3.1 Regulatory Driven Demand

3.1.1 Background

¶ In the context of rising dumping fees, and concerns about landfill scarcity, curbside collection projects quadrupled between 1988 and 1992. However, demand for ONP did not keep pace, and prices fell.

¶ Consequently, governments were pressured to encourage end-use markets for ONP: some U.S. states have passed stringent guidelines forcing publishers to increase recycled newsprint content over time. Other states initiated voluntary programs. There are 26 states with mandatory or voluntary programs regarding recycled content requirements imposed on newspaper publishers. These states account for almost 80% of the consumption of newsprint in the US



¶ One author (Romain Jacques - research note) points out that most of the US states that are active regarding recycled newsprint regulation are the very states which have the greatest percentage of Canadian newsprint consumption in their home market. Thus recycled-content legislation does not merely support regulated collection programs of recyclables, but also acts as a trade barrier for Canadian newsprint.

3.1.2 Types of Regulation and Recycling Targets

¶ There are two types of recycling targets that have been established by various U.S. state programs:

1. Percentage recycled fibre content as a percentage of recycled fibre used.

2. Percentage of newsprint tonnage purchased that has recycled content.

¶ The latter type of target can be further split into two types:

2.a Those that do not specify any minimum fibre content in newsprint in order for it to be counted as "recycled"

2.b Those that do specify a minimum fibre content, usually 40% as defined by the Environmental Protection Agency.

The average percentage recycled fibre content is more difficult to estimate for states with recycling targets of this second type since not all publishers will use the minimum required content for their paper, and no credit is given when the minimum is exceeded.

¶ The recycling targets in different states have different timetables regarding the achievement of interim levels. However, they all reach their final level by the year 2000.

¶ Meanwhile, the Resource Conservation and Recovery Act (RCRA) aims at implementing a U.S. federal law regarding recycled content in newspapers. If such an act were passed, it could require a recycled fibre content of 40% or even 50%, either for all publishers or for the largest publishers.

However, this act has low priority on the Clinton government agenda; accordingly, it is thought to be unlikely that such a federal law will be passed in the near term.

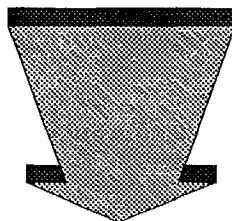
Part I: Overview of North American ONP Demand and Supply

ONP Demand

3.1.3 Impact of These Recycling Targets on Demand for ONP

¶ The following assumptions were made in order to arrive at the total ONP required to meet regulatory requirements by the year 2000:

1. When a minimum definition of "recycled content" is not given (type "2a" above), it is assumed that the average recycled fibre content of recycled paper will be 40%.
2. When a minimum definition of "recycled content" is given (type "2b" above), it is assumed that the average recycled fibre content of recycled paper is 70%. (This 70% is an arbitrary number between 40% and 100%).
3. Newsprint consumption is assumed to grow by 1% per year through to the year 2000.
4. The fibre yield from wastepaper is assumed to be 83%. That is, one needs 1.2 tons of wastepaper (ONP and OMG) in order to make 1 ton of recycled fibre.
5. The wastepaper used for producing the required fibre is assumed to consist of ONP and OMG in the ratio of 80:20. (80% ONP).



The weighted average recycled fibre content implicit in these guidelines for the regulated states in the year 2000 works out to be 31.75%. 3.3 million tons of ONP is needed to meet these guidelines.

If a federal law were enacted requiring 40% recycled fibre content in newsprint, then 5.3 million tons of ONP would be needed. And 6.6 million tons would be needed to achieve a recycled fibre content of 50% across the U.S.

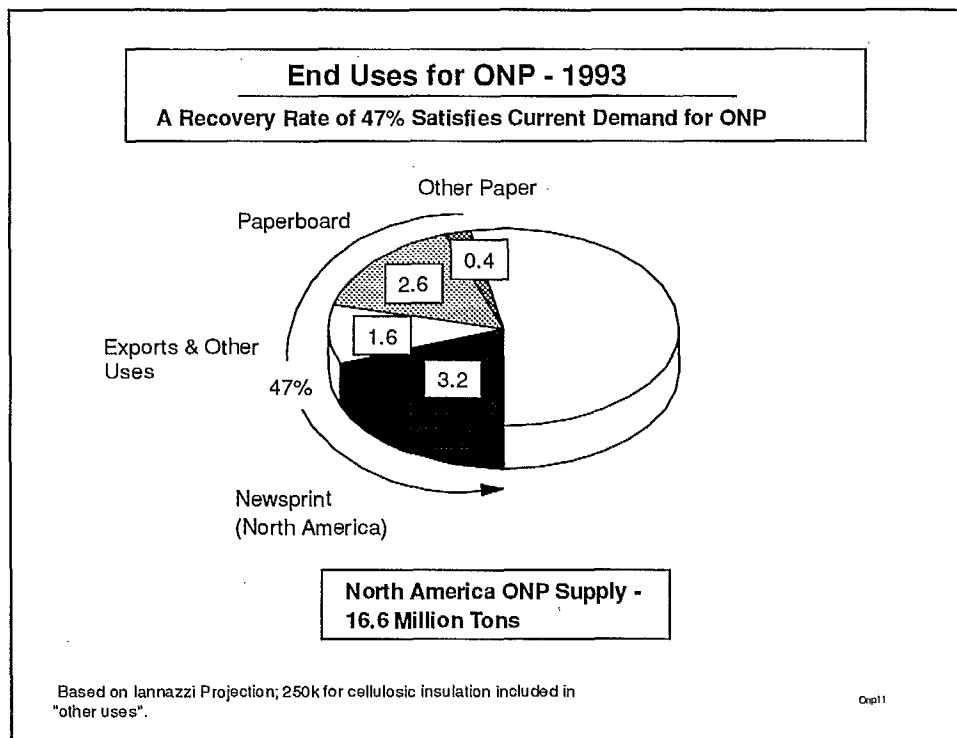
¶ The following table illustrates the ONP requirements to achieve a recycled fibre content

Part I: Overview of North American ONP Demand and Supply
ONP Demand

rate of 31.75% in the regulated states, and 40% and 50% in the U.S. as a whole:

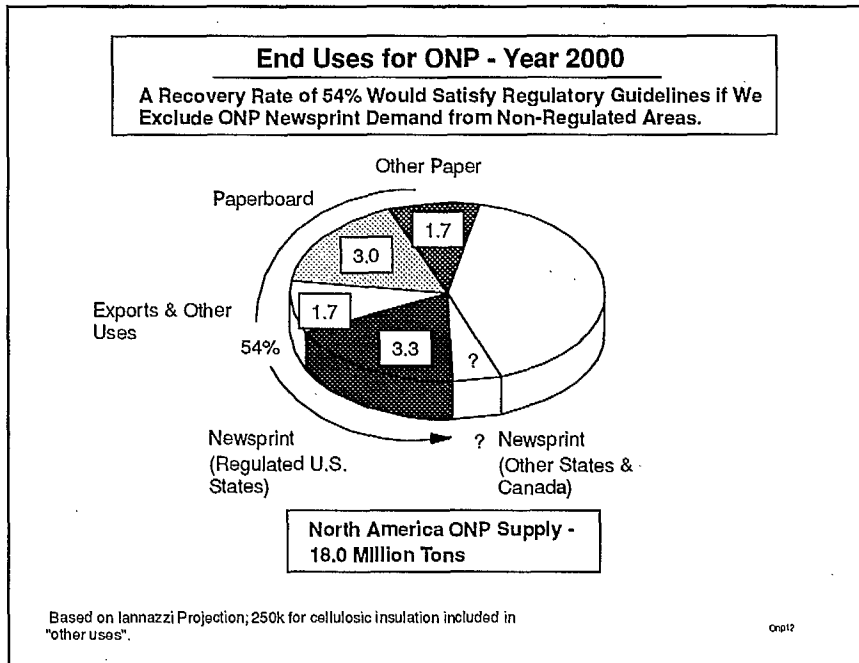
For Year 2000:	Regulated States Only	All U.S. (40% law)	All U.S. (50% law)
Recycled Fibre Content	31.75%	40.0%	50.0%
Newsprint Consumption (Mil. tons)	10.8	13.6	13.6
Deinked Pulp Required (Mil tons)	3.4	5.4	6.8
Wastepaper Required (Mil tons)	4.1	6.6	8.2
ONP Required (Mil tons)	3.3	5.3	6.6
OMG Required (Mil tons)	0.8	1.3	1.6

¶ Currently (1993) about 47% of the available supply of ONP (including inserts and supplements) is collected. Over half of this amount finds applications other than recycled newsprint for North American newspapers.

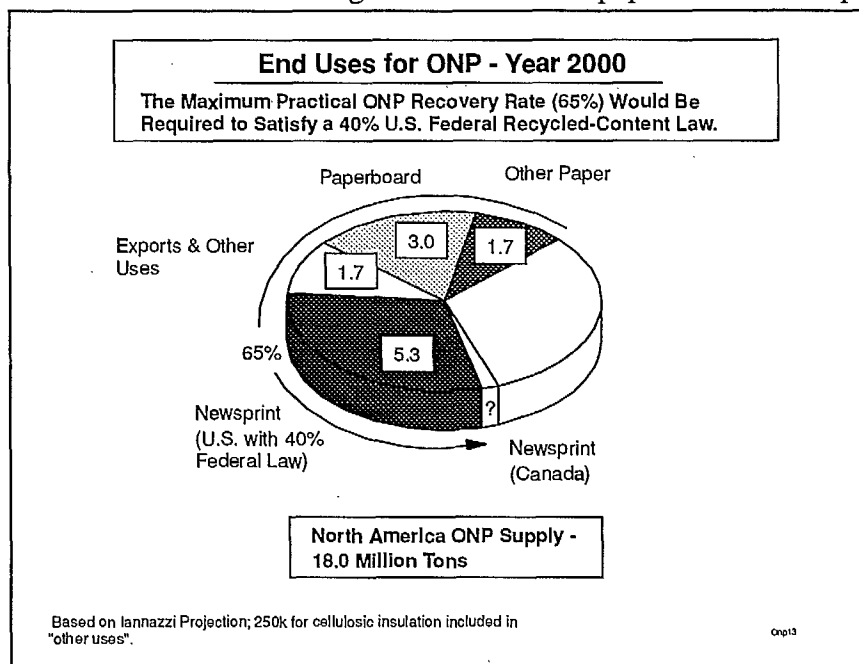


ONP Demand-Supply Analysis
ONP Demand

¶ If current state guidelines for the year 2000 were met, and abstracting from the recycled fibre used in newsprint in non-regulated areas, then the recovery rate of ONP would need to reach 54%. Note that much of this increase results from the higher projected demand for ONP for the manufacture of "other paper".

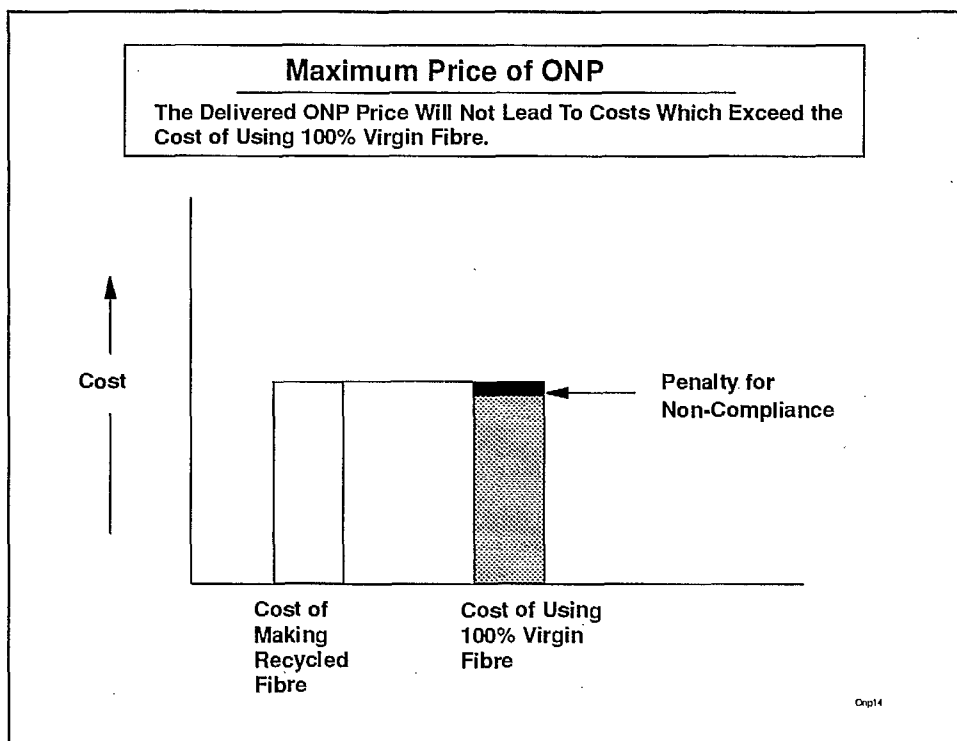


¶ If a 40% recycled content federal law is passed, then ONP recovery rates would need to reach the practical maximum to provide the required supply. And a 50% recycled content law could not be satisfied without ONP being withdrawn from paperboard and export applications.



3.1.4 Impact of Regulations on Pricing

¶ If ONP supply shortages should develop, then prices for ONP would skyrocket. However, at the point where the cost of using ONP exceeds the cost of using virgin fibre, newsprint production would switch to virgin fibre, thereby dampening demand and limiting further ONP price increases. Included in this maximum price level of ONP is the penalty paid by publishers for non-compliance to the recycled fibre content legislation.



¶ Non-compliance penalties exist for at least eight of the thirteen mandatory state programs in the U.S. Penalties tend to range between \$5 and \$15 per ton for each deficient ton of recycled newsprint or shortfall in tonnage of recycled fibre (depending upon the type of regulatory target in place). Some states have fees and credits for newsprint disposal depending upon the achievement of recycling targets.

¶ Most states with non-compliance penalties also have "escape clauses" related to the availability and quality of recycled fibre. For example, if recycled fibre newsprint cannot be acquired at a price within 5% of the price of virgin fibre newsprint, then publishers are absolved of compliance penalties. Accordingly, the price of ONP cannot endure at levels which lead to recycled newsprint prices which exceed virgin newsprint prices by 5%.

ONP Demand-Supply Analysis

ONP Demand

3.2 Market Driven Demand

3.2.1 Background

¶ U.S. and Canadian newsprint producers responded to the threat of regulatory guidelines regarding recycled-content by spending \$2 billion from 1989 to 1992 in deinking projects. The number of mills in North America capable of producing recycled newsprint rose from five in 1989 to over thirty by 1993.

¶ Demand also increased for non-newsprint applications and for exports.

¶ Continued growth in ONP usage is expected as announced deinking projects come online. The majority of this increased usage will come from newsprint. But growth in ONP demand will also come from other paper products such as tissue, recycled paperboard, construction grades and printing and writing papers.

3.2.2 Inconsistencies in ONP Demand Data

¶ Different data sources report different amounts of ONP usage among the various recycled paper applications. Part of the problem would appear to relate to variations in the definition of types of wastepaper.

For example, an AFPA survey estimates that 533,000 tons of ONP would be used in U.S. tissue production in 1992, and that this consumption would rise to 625,000 tons by 1995. Iannazzi, by contrast, suggests that 1993 ONP usage for tissue paper is 175,000 tons, growing to 200,000 by 1995. According to Iannazzi, much of the reported ONP tonnage used in tissue manufacture "actually consisted of coated and uncoated printing and writing paper".

Reported ONP data for paperboard applications may also be inflated. The reason for this is that some non-newsprint paper, such as corrugated containers and magazines, is counted as ONP. This discrepancy arises because these non-newsprint papers are collected together with ONP and sold as "board-grade news".

¶ Another area of confusion relates to the amount of ONP used in non-paper applications. The problem here may relate to getting good source data. For example, how do we estimate how much ONP is used for animal bedding or for cellulosic insulation?

RISI claims that 800,000 tons of ONP is used in the category of "other end uses" (Pulp and Paper Review). However, RISI includes "packaging" in its "other end use" category. Most of packaging is moulded pulp products, and Iannazzi includes this under paperboard applications.

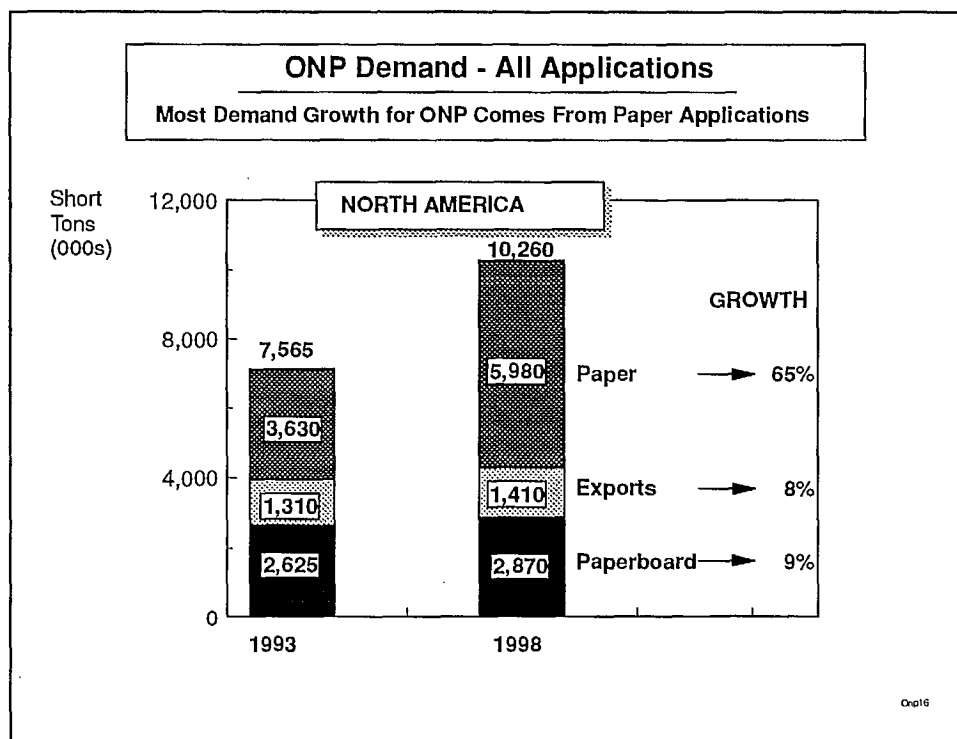
Following a suggestion from Iannazzi, we assume that demand for ONP for cellulosic insulation amounts to 250,000 tons. We also will use Iannazzi's numbers for ONP demand for tissue and paperboard applications. Meanwhile, demand for ONP for animal bedding, although growing, is too insignificant to estimate.

ONP Demand-Supply Analysis

ONP Demand

3.2.3 Demand Projections for ONP Applications

¶ ONP demand for paper applications is expected to show the greatest growth, far outstripping growth in paperboard and export applications.

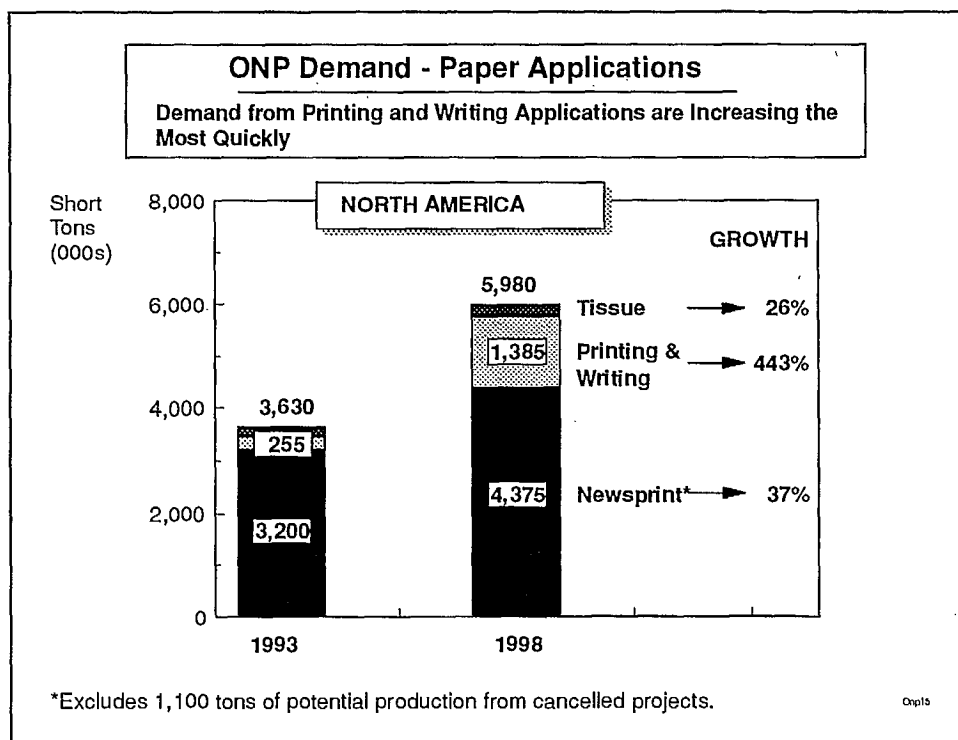


¶ As prices for ONP increase, the comparative prices of other sources of recycled fibre (such as mixed papers and telephone directories) become more attractive for some non-newsprint applications. For example, as a result of higher prices, a certain amount of ONP(6) would shift away from paperboard applications and be converted into ONP(8) for paper applications (newsprint, printing and writing papers) .

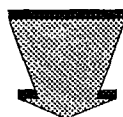
Also, overseas buyers may develop their own ONP collection systems rather than pay the higher prices for U.S. ONP. These factors will help moderate the increase in demand for ONP for paperboard and exports.

ONP Demand-Supply Analysis
ONP Demand

¶ Among paper applications, Iannazzi believes the greatest demand growth in percentage terms will come from printing and writing papers (mainly coated and uncoated groundwood). Meanwhile, growth in ONP demand for newsprint remains significant despite the cancellation of 1.1 million tons of deinked pulp mill projects.



¶ Total projected demand for ONP for 1998 in North America is 10.3 million tons. The ONP recovery rate needed to meet this demand is roughly 60%. This level of market driven demand leads to a supply of ONP which surpasses current regulatory requirements. (Our analysis of regulatory guidelines concerning newsprint pointed to a recovery rate of +54%).



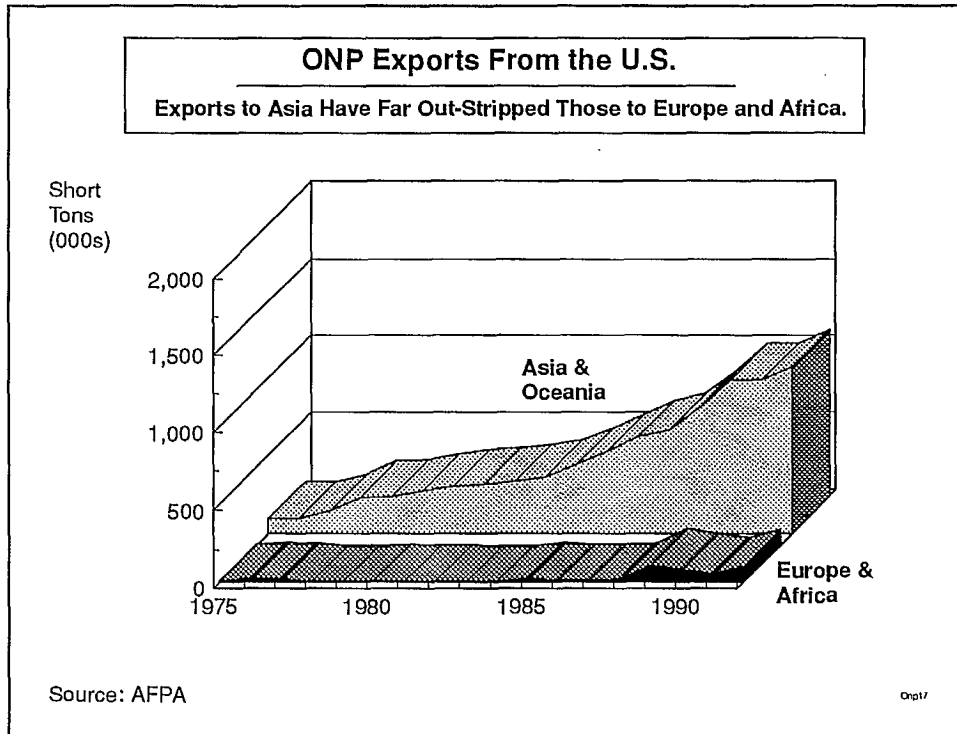
The original intent of recycling legislation was to create a market for ONP. This appears to have happened. Thus regulations regarding recycled content in newspapers may soon not be needed.

Part I: Overview of North American ONP Demand and Supply
ONP Price

4. ONP Price

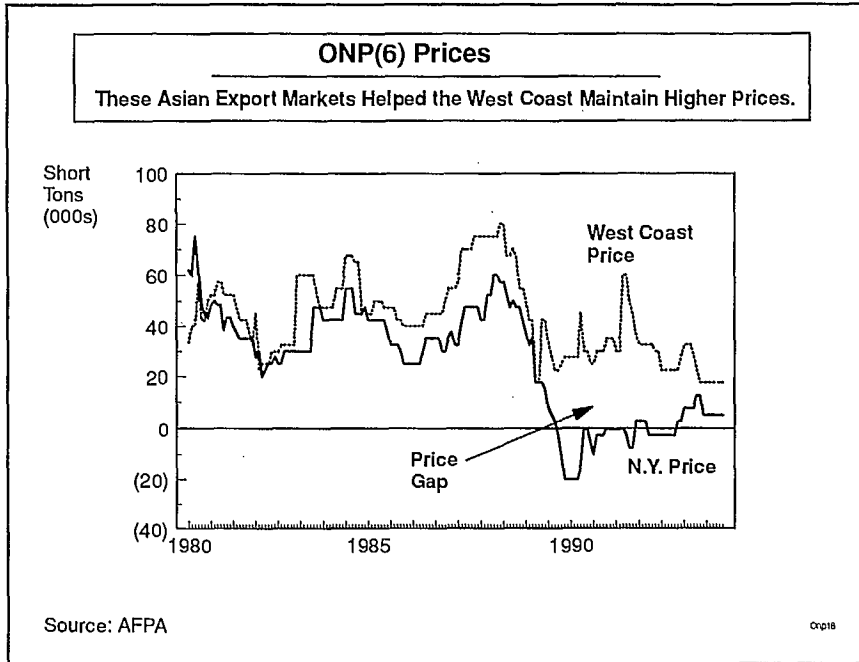
4.1 Supply-Demand Balance

¶ Western U.S. enjoys a strong demand for ONP exports to Asia. Exports from the east coast, by contrast, are much smaller.

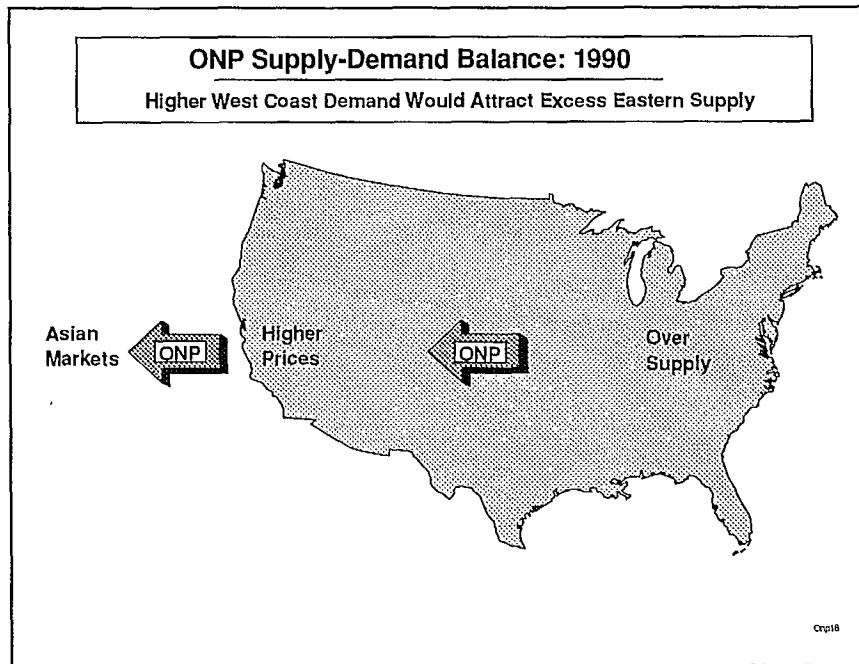


Part I: Overview of North American ONP Demand and Supply
ONP Price

¶ Aided by Asian demand, and by a more rapid response to concerns about the environment, suppliers in the U.S. west coast was able to maintain a higher price.

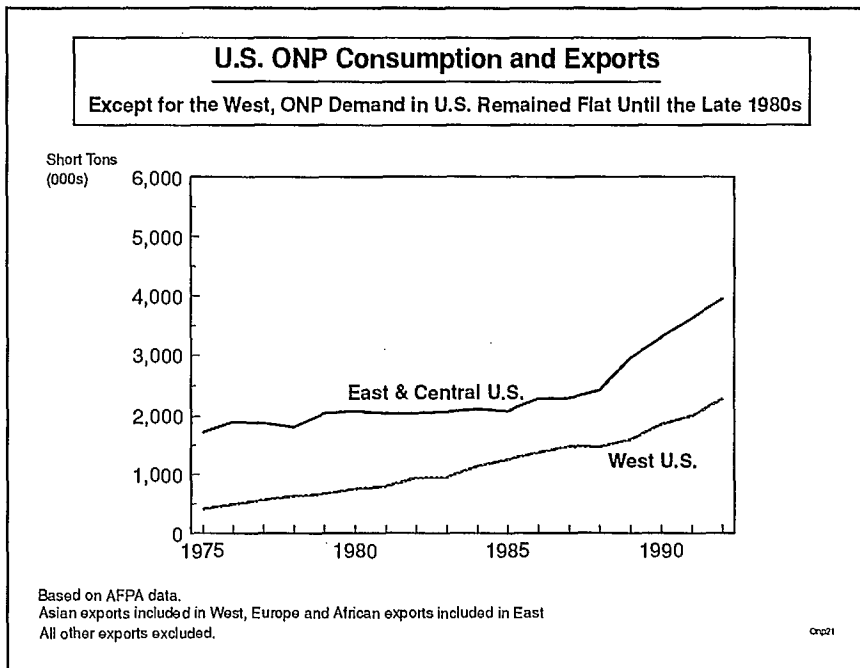


¶ Meanwhile, demand for ONP in eastern U.S. fell behind supply and a large regional disparity and price gap developed between eastern and western U.S.

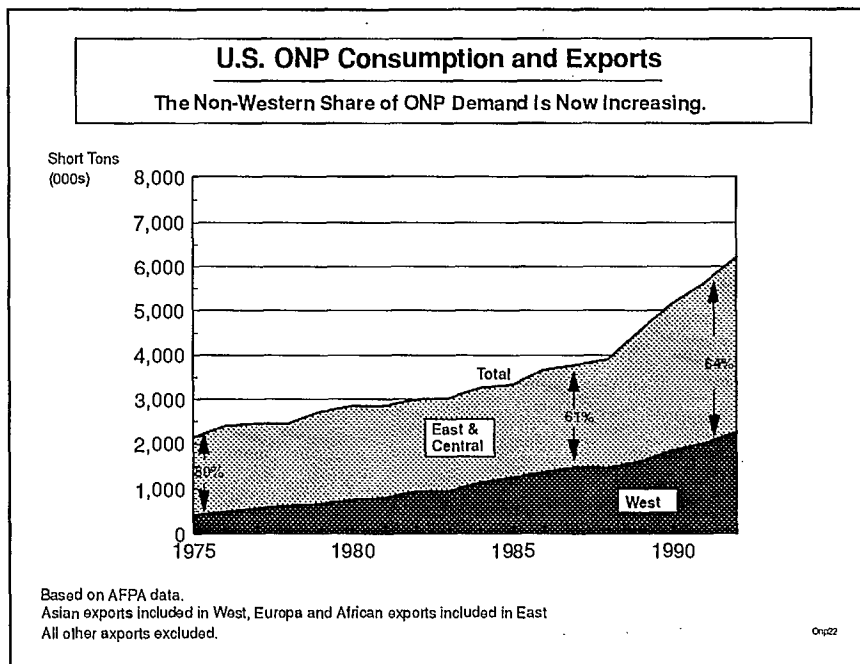


Part I: Overview of North American ONP Demand and Supply
ONP Price

¶ Demand (including exports) grew steadily in the West while remaining flat in the East in the 1980s.

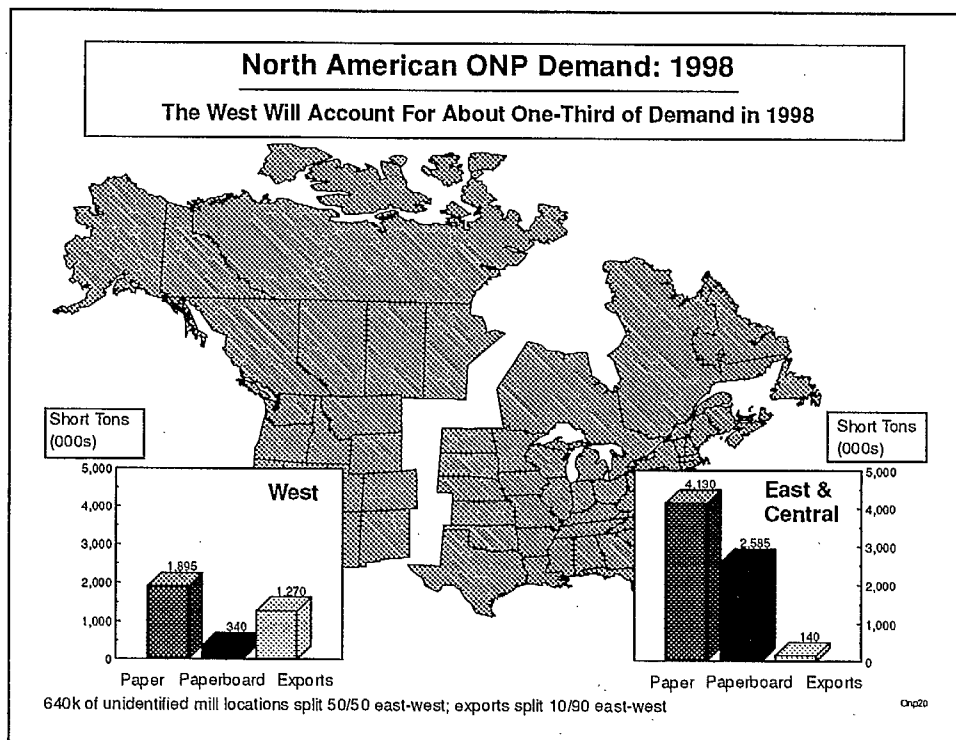


¶ However, demand has picked up across the entire U.S., and the share of ONP demand in non-western regions has increased.

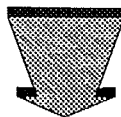


**Part I: Overview of North American ONP Demand and Supply
ONP Price**

¶ By 1998, the Western share of ONP demand (including exports) will drop to one-third.



¶ Accordingly, the east-west demand-supply imbalance is expected to dissipate: the price gap between east and west is already showing signs of closing.



Over the years ahead, Iannazzi expects regional prices to deviate by only plus or minus \$5 per ton from the national average.

Part I: Overview of North American ONP Demand and Supply

ONP Price

4.2 Floor Price

4.2.1 Background

¶ As a result of rising demand across North America, we can expect prices to increase and to find a common level across regions. But what will be this long run equilibrium price level?

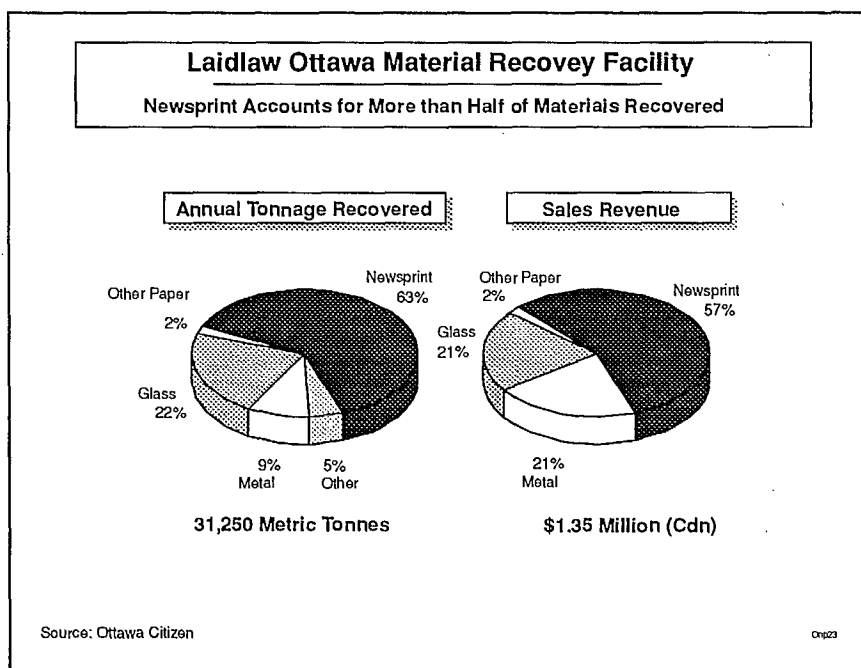
¶ At a minimum, ONP prices must achieve a certain minimum long run level so as to make municipal recycling programs viable. Thus we can begin with an analysis of this minimum price level.

¶ The problem we face in determining the minimum required ONP price level is that recycling programs are not dependent upon newsprint collection alone. Even if newsprint prices were to rise, if other recyclable materials do not yield an adequate return, then ONP supply levels could still suffer (and prices skyrocket).

4.2.2 Analysis of Ontario Data

¶ The Laidlaw materials recovery facility (MRF) in Ottawa processed 31,000 tonnes of recovered materials in 1993, or 7% of the total processed in the province of Ontario.

¶ Note that newspaper accounts for 63% of recovered materials by weight, and 57% by revenue.



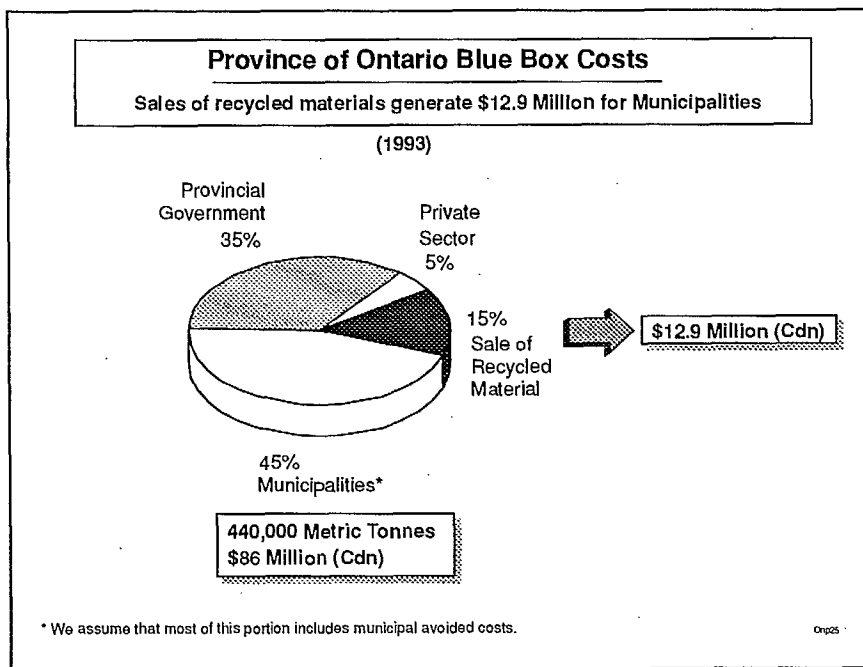
Part I: Overview of North American ONP Demand and Supply
ONP Price

¶ By extrapolating from our single facility data to the province as a whole, we estimate that newspaper collection accounts for \$10.8 million (Cdn) of total processor sales of \$19 million (Cdn).

Estimate for Province of Ontario
(Ottawa Data has been Extrapolated for the Entire Province)
(1993)

OTTAWA				ONTARIO	
	Tonnes (000s)	\$/Tonne	Revenue (\$000s)	Tonnes (000s)	Revenue (\$000s)
Newsprint	19.70	39	768.3	277.4	10,817
Clear Glass	3.74	43	160.8	52.7	2,264
Coloured Glass	3.06	38	116.3	43.1	1,637
Tin	2.60	70	182.0	36.6	2,562
Aluminum	.13	800	100.0	1.8	1,408
PET	.02	140	2.8	2	39
Brown Bags	.17	120	20.4	2.4	287
Telephone Books	.35	0	0	4.9	0
Other	1.49	0	0	20.9	0
TOTAL	31.25		1,350.6	440.0	19,015

¶ Of this \$19 million collected by the processor, the amount that flows through to municipalities is \$12.9 million (Cdn), or 15% of annual blue box costs.



Part I: Overview of North American ONP Demand and Supply
ONP Price

¶ We propose the following experiment with our Ottawa and Ontario data:

1. Increase the Eastern U.S. ONP(8) price to the (Iannazzi) U.S. average required to cover collection costs (i.e. \$28 per ton).
2. Calculate the additional revenue that will accrue to Ontario processors.
3. Pass on that additional revenue entirely to Ontario municipalities and determine how close it brings them to replacing the provincial subsidy.
4. Calculate the U.S. price increase that would be required to make the provincial subsidy unnecessary (again assuming that the entire price increase flows through to the municipality).

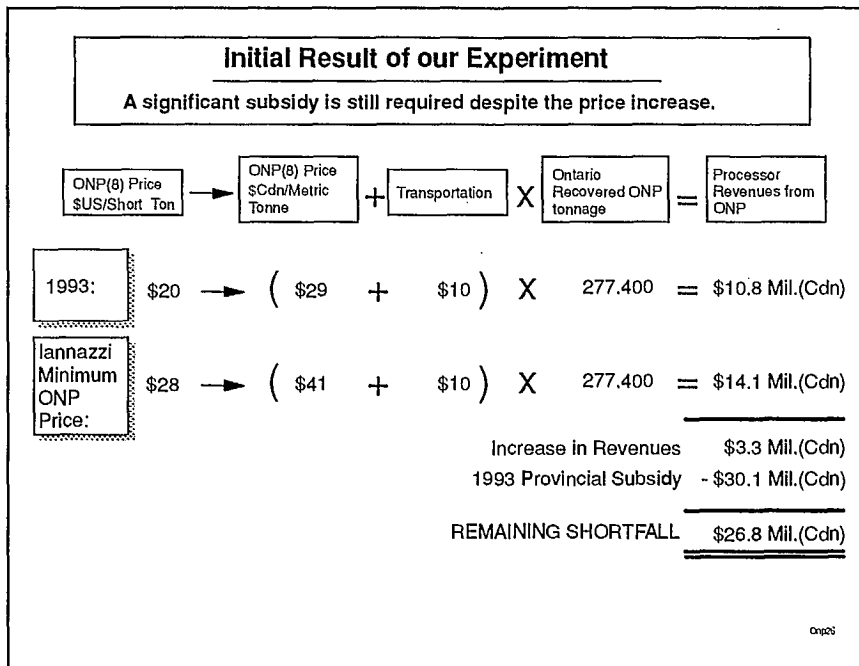
¶ In order to perform this experiment, we make the following pricing assumptions:

1. The eastern U.S. average price for ONP(8) ("baled deinked grade") in 1993 was approximately \$20 (US) a short ton.
2. The exchange rate for 1993 is assumed to be \$1 Cdn = \$0.75 US. Thus the ONP(8) price becomes \$26.67 Cdn per short ton, and \$29 per metric tonne.
4. The Ottawa price (as per the Laidlaw data) was \$39 per metric tonne. We assume that the difference between U.S. East and Ottawa price is transportation (i.e. $39 - 29 = \$10$ per tonne).

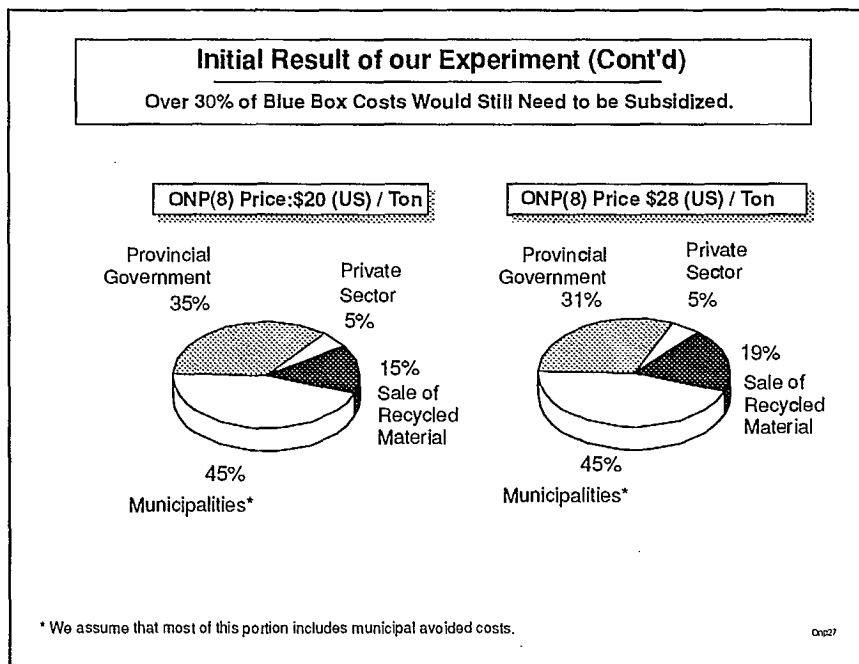
¶ When we increase our Eastern U.S. ONP price from \$20 / ton to the Iannazzi minimum

Part I: Overview of North American ONP Demand and Supply
ONP Price

required U.S. average of \$28 /ton, the Ontario Blue Box program still falls short by \$27 million.

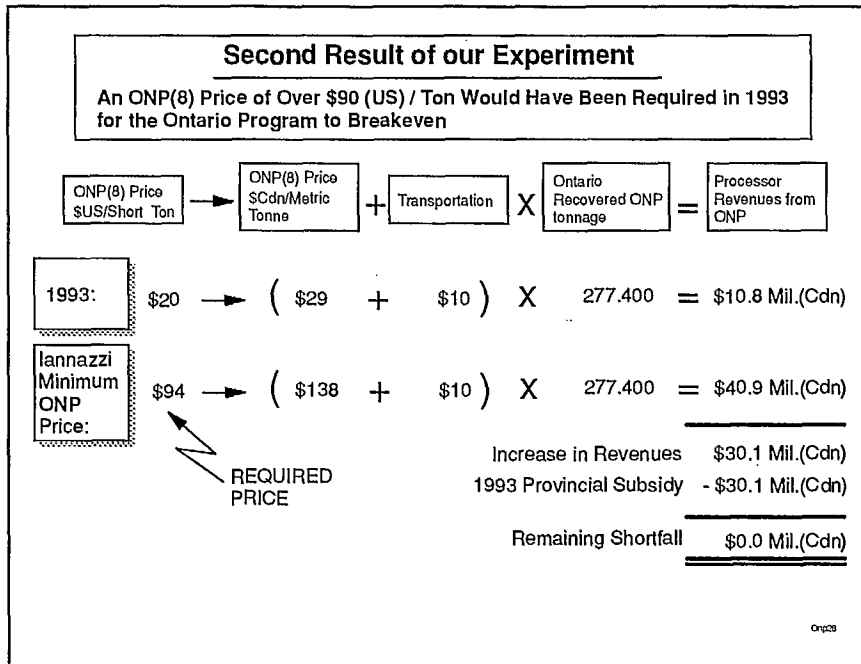


¶ The higher ONP price only serves to reduce the provincial subsidy from 35% to 31%.



Part I: Overview of North American ONP Demand and Supply
ONP Price

¶ In order for the Ontario Blue Box program to break even, the price of ONP(8) would have to increase to \$94 (US) per ton. This is almost five times current eastern values, and over three times higher than the value calculated by Iannazzi for the U.S.



¶ It should be pointed out, however, that our analysis, at best, only holds for Ontario. Whether municipalities in other regions are experiencing financial difficulties of a similar magnitude is unknown.

¶ However, it should also be pointed out that our assumptions are somewhat "conservative":

1. Not all municipalities sell their own recovered materials. In many cases, increased revenue from higher prices would not filter down to the municipality, but would be absorbed in part or in whole by the processor.

2. We have assumed that avoided costs offset the entire contribution made by municipalities in financing the blue box program. However, as we have seen in the city of Ottawa example (Section 2.3.2 above), municipal tax-payers have been forced to subsidize the blue box program as well.

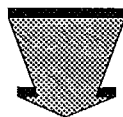
Part I: Overview of North American ONP Demand and Supply ONP Price

4.2.3 Conclusions

¶ Some recycling programs have financial difficulties that won't be easily overcome, even if there are significant increases in the price of ONP.

¶ Solutions to these difficulties will require a co-ordinated effort among governments and all the industries concerned (paper, glass, metal, plastic).

¶ In the meantime, on the ONP supply-side, considerable upward pressure could develop on prices.



How high could prices go?

Part I: Overview of North American ONP Demand and Supply

ONP Price

4.3 Maximum Price

4.3.1 Background

¶ We have seen that demand for ONP in North America will reach 10 million tons or more by 1998. This will require a recovery rate of close to 60%, a rate which is within practical maximum limits (65%). Thus the supply of ONP should be available as long as municipal recycling programs can find solutions to their financial difficulties.

¶ However, if a supply shortage should develop, there would be an upward pressure on ONP prices. Nevertheless, at a certain point, the cost of ONP to the newsprint producer would make the economics of making newsprint from recycled fibre unfavourable when compared with the cost of producing newsprint from virgin fibre. Prices for ONP could not be sustained at levels above this point without causing production to switch from recycled fibre to virgin fibre.

At what maximum ONP price level does this occur?

Part I: Overview of North American ONP Demand and Supply

ONP Price

4.3.2 Cost of Virgin Pulp Versus Deinked Pulp

¶ Iannazzi performs a cost comparison of virgin versus recycled fibre production, focussing on mechanical (TMP) pulp (exclusive of kraft) on the one hand, and deinked pulp made solely from ONP (exclusive of old magazines or OMG) on the other hand (pg 26 of price report).

¶ Iannazzi's cost comparison has the following characteristics:

1.He looks at two sizes of DIP mill, a 200 ton-per-day facility and a 400 ton-per-day facility. The costs of producing recycled paper in the smaller mill are higher; thus this mill requires lower ONP prices to remain economical.

2.The costs of these recycling mills are compared with the costs of "existing low cost" and an "existing high cost" TMP producers.

3.Iannazzi applies "significantly higher" depreciation costs to the new DIP (deinked pulp) mills than to the assumed already existing TMP facilities. He acknowledges that if he were to use a new TMP facility, its costs would be higher, but claims that the current situation makes it appropriate to model existing mill costs.

Part I: Overview of North American ONP Demand and Supply

ONP Price

¶ Iannazzi results:

The small recycling mill becomes uncompetitive with low cost TMP mills when the price for ONP rises above \$5 per ton.

A larger mill is competitive with low cost TMP mills at ONP prices of \$60 / ton, and can compete with high cost TMP mills until the price of ONP reaches \$110 / ton.

Maximum ONP(8) Price		
A Larger Recycling Mill Can Compete with Low Cost TMP Mills at ONP(8) Prices up to \$60 / Ton.		
Maximum ONP(8) Price that Can Be Sustained by Small and Large Recycling Mills And Remain Competitive with Low and High Cost TMP Mills:		
ONP Price \$(US) / Short Ton	Low Cost TMP Mill	High Cost TMP Mill
Small DIP Mill (70k tons / yr)	\$5	\$55
Large DIP Mill (140k tons / yr)	\$60	\$110

Source: Iannazzi price report, pg 27.

¶ Industry Canada is in the process of comparing the cost of state-of-the-art recycling and TMP mills. The results of this work should shed new light on the maximum ONP price that could be sustained by recycling mills.

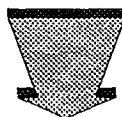
Part I: Overview of North American ONP Demand and Supply
ONP Price

4.3.3 Future ONP Price

¶ On the basis of a minimum required ONP supply price of \$28 per ton, and a maximum \$60 per ton ONP price that is sustainable by larger recycling mills competing with a low cost TMP mill, Iannazzi projects an in-between price range of \$40 to \$45 (\$US 1993) per ton for ONP (No 8).

Iannazzi suggests that board grade (No 6) will be \$5 to \$10 per ton lower; and West coast prices will be \$5 to \$10 higher.

¶ In the current study, suspicion has been raised regarding the amount of subsidy that is required by suppliers of ONP. The upward supply-side push on prices may be considerable. Meanwhile, demand is expected to be very strong. Accordingly, the Iannazzi price projection may prove to be somewhat on the conservative side.



Accordingly, Industry Canada, in its newsprint analysis, should consider a range of possible ONP prices (\$US 1993, short tons):

A minimum price of \$30 per ton.

An Iannazzi projected price of \$45 per ton.

An Iannazzi maximum price of \$60 per ton.

Part I: Overview of North American ONP Demand and Supply Summary and Conclusions

5. Summary and Conclusions

ONP demand is growing rapidly in this decade. Most of this increased usage of ONP is for newsprint applications. (The number of mills in North America capable of producing recycled newsprint increased from five in 1989 to over thirty in 1993). There could also be a very significant growth in ONP demand for printing and writing papers.

On the whole, projected demand for ONP (based on existing and planned recycled pulp mills) should increase by 2.7 million tons to over 10 million net tons by 1998. The rate of ONP usage for newsprint applications implicit in this growth is ample for fulfilling current regulatory targets for this decade. Thus mandatory and voluntary programs encouraging publishers to use recycled newsprint may soon not be needed.

Meanwhile, 60% of used newspapers will need to be recovered in order to fulfill this growing demand for recycled fibre by 1998. This rate of recovery can be attained: it is estimated that a 65% recovery rate is practical in the U.S.

However, there are concerns regarding the costs of collection. There is some evidence that municipalities are not able to cover costs without provincial and state subsidies and higher taxes. With demand for ONP on the rise, prices will increase and should help alleviate these supply side financing difficulties somewhat. However, in the longer term, solutions will need to be found for the financing of recycling programs that do not dip into the public purse.

On the basis of work done by Fred Iannazzi of Andover International, we project that adequate supply of ONP will be available for recycling mills during this decade, and that the price for this ONP will fall between a minimum price of \$28 US per ton (the price which covers average collection, sorting and baling costs, net of avoided dumping costs) and a maximum price of \$60 to \$110 US (the price that a recycling mill can sustain and remain competitive with low cost and high cost TMP mills, respectively). Iannazzi projects a 1998 price of \$40 to \$45 US (in \$1993) per net ton.

Part II

Detailed Analysis of ONP Supply-Demand By Specific Region

Part II: Detailed Analysis of ONP Supply-Demand by Specific Region

Introduction

1. Introduction

¶ The objective of this analysis is to determine where a newsprint mill, beginning operation in 1998, would be able to obtain its required supply of ONP and how much it would cost to transport it to the mill.

¶ In this study we compared five sites, for newsprint mills, in eastern Canada and the United States. These sites are Bromptonville (Quebec), Thunder Bay (Ontario), Boligee (Alabama), Hale Eddy (New York), and Bronx (New York).

¶ The mills in Bromptonville, Thunder Bay, and Boligee were all designed to produce newsprint containing 40% recycled fibre as well as 20% recycled fibre. In New York, a Mini mill (Bronx) and a Maxi mill (Hale Eddy) were examined. Both New York mills will produce newsprint containing 100% recycled fibre. The recycled fibre content contains a 70/30 blend of ONP/OMG. Each hypothetical newsprint mill was assumed to begin operation in 1998.

¶ In our comparison of the new hypothetical mills, each mill, except the New York City Mini mill, was added to the demand-supply balance, examined and then removed. The Mini mill was added to the demand-supply balance and then left in. The Mini mill remained in the balance since it was modelled after a real mill that is going to be opening in the Bronx during the same time period.

Part II: Detailed Analysis of ONP Supply-Demand by Specific Region

Introduction

¶ To simplify our analysis we grouped states and provinces into regions. The regions we used and the states within each region are:

New England:	Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, and Vermont
Middle Atlantic:	New Jersey, New York, Pennsylvania
South Atlantic:	Delaware, Maryland, Virginia, West Virginia, North Carolina, South Carolina, Georgia, Florida
East North Central:	Michigan, Illinois, Indiana, Ohio, Wisconsin
West North Central:	Kansas, Minnesota, Iowa, North Dakota, South Dakota, Missouri, Nebraska
East South Central:	Kentucky, Alabama, Tennessee, Mississippi
West South Central:	Louisiana, Oklahoma, Arkansas, Texas
Atlantic Provinces:	Nova Scotia, New Brunswick, Newfoundland, P.E.I.
Ontario:	Ontario
Quebec:	Quebec
D. of Columbia:	Washington D.C.

¶ This section of the report determines the demand centres, sources of supply for the newsprint mills, and the cost of transporting the ONP from these destinations, in 1998. The assumptions, input data, and a description of the transportation costing models used are also included.

Part II: Detailed Analysis of ONP Supply-Demand by Specific Region Determination of Sources of Supply

2. Determination of Sources of Supply

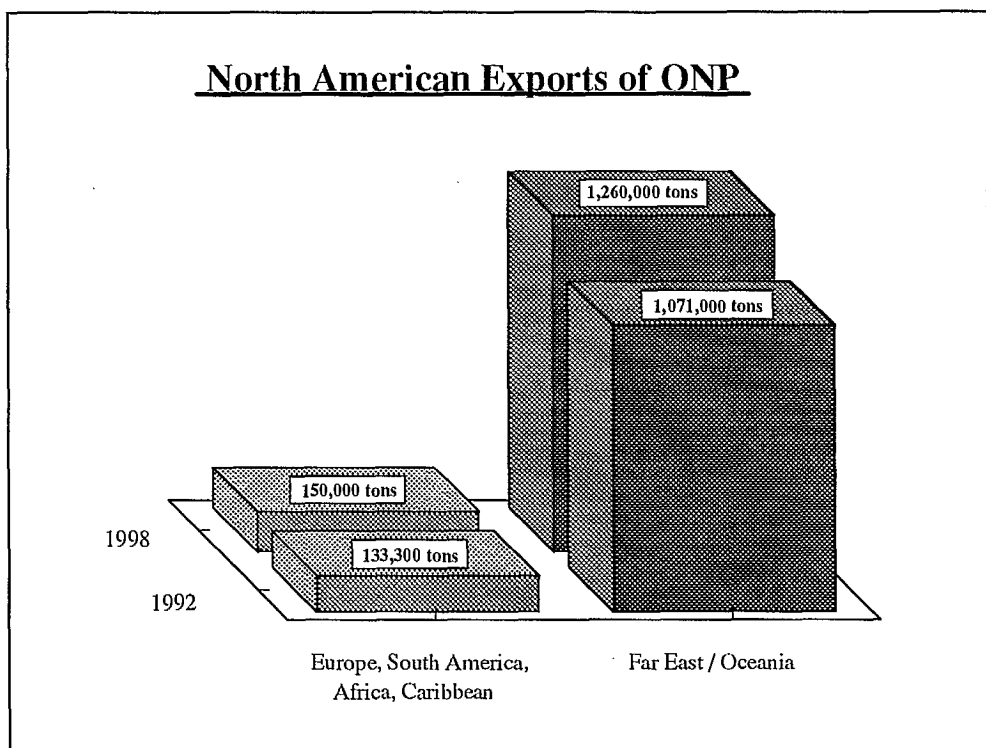
2.1 Demand Assumptions

2.1.1 Exports

¶ The Pulp and Paper Forecaster published a chart containing the amount of exports from the United States to various countries and regions of countries in 1992. The amount exported to Canada was subtracted from the total US exports. Since Canada does not export ONP this amount represents the total exports from Canada and the United States.

¶ Exports to regions and countries such as the Caribbean, Europe, Africa and parts of South America, which are closer to eastern North America, were summed together. This represents the total exports from eastern North America. Comparing this to the total exports from North America, it was determined that 90% is exported by western North America to the Pacific Rim countries.

¶ Andover International Associates estimates that 1.41 million short tons of ONP will be demanded for export in 1998. By assuming that roughly 10% will be exported from eastern North America it was determined that the export demand for ONP in 1998 will be approximately 150,000 short tons.



Part II: Detailed Analysis of ONP Supply-Demand by Specific Region

Determination of Sources of Supply

¶ We determined the major cities along the Atlantic Coast, with shipping ports. The export demand was supplied from these MSA's according to their supply of ONP. The following chart shows the total amount of ONP, in thousands of short tons, exported by state.

State	Conn.	Maine	Mass.	R.I.	N.J.	N.Y.	N.C.	Virg.	S.C.	GA
Export	7.9	3.2	31.0	7.8	3.7	77.2	2.0	10.5	4.2	2.5

2.1.2 Recycled Paper Mills

¶ All recycled paper mills that are presently in existence as well as any that are scheduled to open before 1998 were included in the total demand. The paper mills include newsprint and groundwood (coated and uncoated) mills. The demand figures for all paper mills were obtained from Andover International Associates.

¶ Andover suggests that four new paper mills, two in Canada and two in the United States, will open in 1998. These mills have yet to be announced. Since the location of these four new mills hasn't been determined, we assumed that they would be in the west, for convenience.

¶ The New York mini mill was included in the ONP demand by recycled paper mills since it was modelled after a mill that is scheduled to open in 1997. The demand by the other four hypothetical mills was not included.

2.1.3 Paperboard Mills

¶ The total demand, in 1998, for ONP by paperboard mills is 2.87 million short tons, as projected by Andover International Associates.

¶ The exact demand by each mill is unknown. Andover uses letters to represent the probable range of demand by each mill. By choosing values for the letters and adjusting these values until they matched the total paperboard demand we obtained a possible solution. To increase the accuracy of our results we represented the paperboard demand by state.

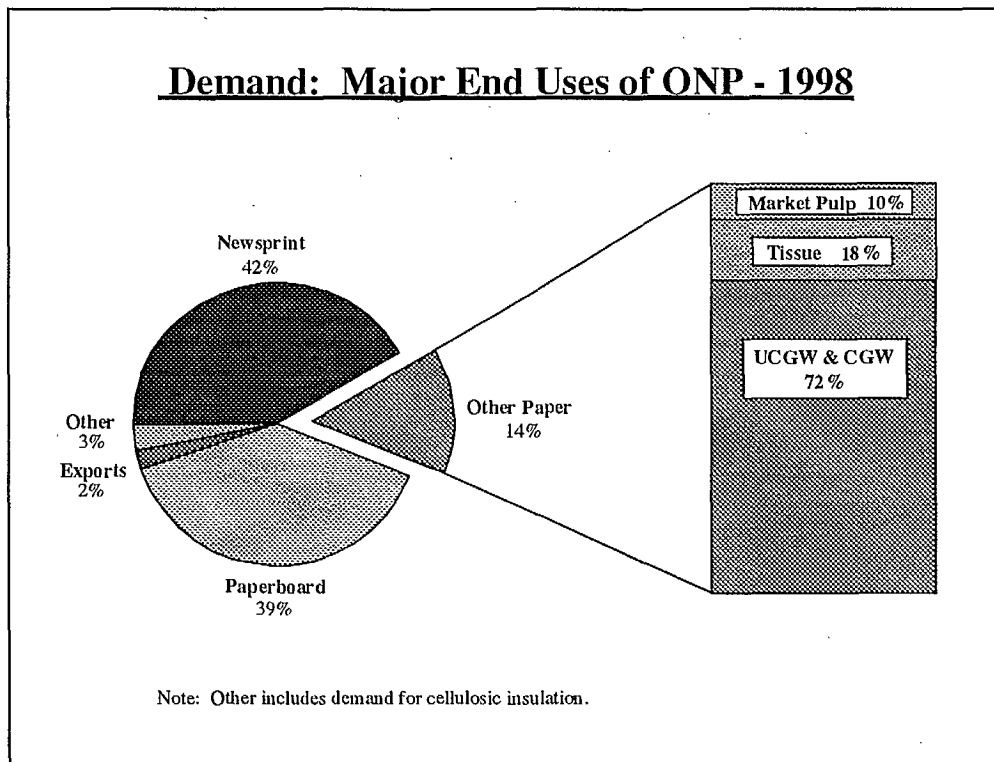
Part II: Detailed Analysis of ONP Supply-Demand by Specific Region Determination of Sources of Supply

2.1.4 Non Paper Demand

¶ Non paper demand includes the use of ONP for cellulosic insulation, animal bedding, and packaging. It was estimated in the *RISI Pulp and Paper Review* that 800,000 tons of old newsprint was used for these purposes in 1991.

¶ Andover claims that the ONP demand for animal bedding is supplied by the rural areas and the values for available supply of rural ONP already assume that this demand has been satisfied. Andover's ONP demand values also include mills that use recycled fibre to produce packaging containers.

¶ Andover did not include any considerations for the demand of ONP for cellulosic insulation. They did, however, estimate that demand was between 200,000 and 300,000 short tons in the eastern United States. Assuming 300,000 short tons of demand, we added 10%, based upon population statistics, to represent Canada. The demand for ONP in the eastern United States is approximately 80% of the total demand. Taking 80% of 330,000 short tons we obtained the 1998 ONP demand for cellulosic insulation in eastern North America which is roughly 260,000 short tons.



Part II: Detailed Analysis of ONP Supply-Demand by Specific Region
Determination of Sources of Supply

¶ The United States imported 44,000 short tons in 1992 according to a chart published by RISI. Adding 10% to account for Canada, gives a total of 49,000 short tons. Without sufficient information to forecast a growth rate or determine the destination of the imports we assumed that 49,000 short tons was imported by eastern North America in 1998.

¶ We subtracted the imports of ONP from the non-paper demand. Hence, the total amount of ONP required for non-paper applications, net of imports, is 215,000 short tons. To account for the non-paper demand, 5,000 short tons were allocated to the 37 states involved and 15,000 tons each were assigned to Ontario and Quebec.

The following table summarizes the demand for ONP by selected state/province.

Part II: Detailed Analysis of ONP Supply-Demand by Specific Region
Determination of Sources of Supply

1998 North American ONP Demand by Selected State/Province
('000 short tons)

State	Paper	Paperboard	Total
Connecticut	0	75	75
Maine	135	10	145
Massachusetts	0	65	65
New Hampshire	0	20	20
Vermont	0	20	20
New Jersey	355	210	565
New York	180	140	320
Pennsylvania	76	170	246
Maryland	0	40	40
North Carolina	0	25	25
Virginia	60	70	130
West Virginia	0	25	25
Ohio	0	220	220
Michigan	0	190	190
South Carolina	0	55	55
Illinois	136	100	236
Indiana	0	75	75
Iowa	0	15	15
Minnesota	0	70	70
Wisconsin	255	155	410
Florida	0	35	35
Georgia	797	85	882
Alabama	112	115	227
Mississippi	0	10	10
Tennessee	95	85	180
Arkansas	0	45	45
Oklahoma	25	90	115
Kansas	0	35	35
Missouri	0	40	40
Louisiana	0	45	45
Texas	134	65	199
Quebec	680	55	735
Ontario	616	150	766
Atlantic Provinces	155	25	180
TOTAL	3,811	2,630	6,441
Exports			150

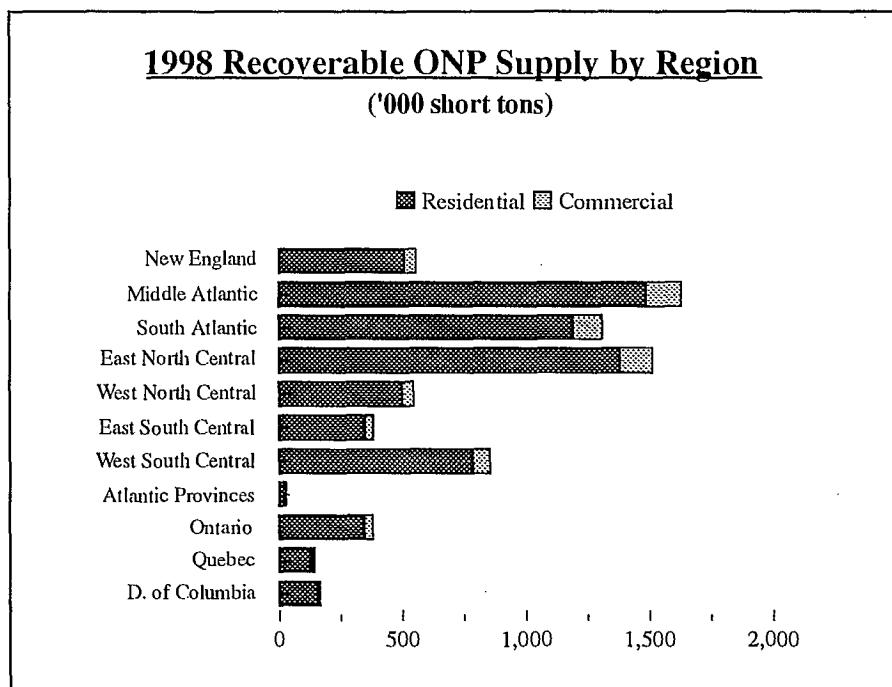
Part II: Detailed Analysis of ONP Supply-Demand by Specific Region Determination of Sources of Supply

2.2 Supply Assumptions

Commercial/Non-Commercial Supply

¶ All supply amounts were obtained from a chart published by Andover International Associates. The commercial supply of ONP consists of press waste and newsstand returns. The potential supply of newsstand returns is listed by MSA, state, and region, whereas the press waste is only listed as a region total.

¶ To allocate each region's press waste of ONP, we divided it evenly amongst the region's MSA's. Assuming that press waste would only be created in large cities and MSA's, no press waste was assigned to the rural districts. By summing the total commercial supply and the total non-commercial supply we obtained the total potential ONP supply for 1993.



Part II: Detailed Analysis of ONP Supply-Demand by Specific Region

Determination of Sources of Supply

Growth Rate

¶ To project the total potential supply from 1993 to 1998 we used a 1% annual growth rate. This is the rate of increase, Andover forecasts, for consumption of newsprint in North America during this time frame.

Recovery Rate

¶ In 1993, ONP had an overall recovery rate of 46%. Andover predicts that the recovery rate of ONP will rise to 59% in 1998. As mentioned before, Andover suggests the maximum attainable recovery rate of ONP is 70% within an MSA, 40% outside an MSA, and 65% combined.

¶ To be conservative, we determined a halfway point between the maximum and present recovery rates. We assumed a recovery rate of 60% within an MSA, 35% outside an MSA, and 55% combined.

Location of Rural Supply

¶ The total potential ONP supply, projected to 1998, is listed by MSA and state. The difference between the total supply of ONP by state and the sum of the MSA's supply within the state is considered the rural supply.

¶ We determined the total recovered ONP supply, for 1998, by applying the corresponding recovery rates to the total potential ONP supply. In order to give all supply a point of origin, the rural supply was split and evenly allocated to each MSA within the state.

The following table summarizes the supply of ONP by selected state/province.

Part II: Detailed Analysis of ONP Supply-Demand by Specific Region
Determination of Sources of Supply

1998 North American ONP Supply by Selected State/Province
('000 short tons)

State	Total ONP Supply	Total
Connecticut	259.5	151.3
Maine	84.5	40.8
Massachusetts	453.2	266.1
New Hamp.	71.8	37.4
Rhode Island	73.4	42.4
Vermont	35.8	21.5
New Jersey	625.1	351.8
New York	1,305.1	783.1
Pennsylvania	839.4	497.1
Delaware	43.6	23.0
D.of Columbia	282.8	169.7
Maryland	177.3	101.6
North Carolina	383.7	200.4
Virginia	270.6	142.2
West Virginia	106.8	47.4
Ohio	740.0	402.9
Kentucky	163.8	75.7
Michigan	666.1	366.5
South Carolina	191.5	95.6
Illinois	650.8	376.0
Indiana	373.6	200.1
Iowa	194.3	88.2
Minnesota	267.7	143.0
North Dakota	41.5	20.6
South Dakota	39.6	16.2
Nebraska	111.6	54.7
Wisconsin	321.8	168.7
Florida	916.9	536.2
Georgia	316.3	167.6
Alabama	149.0	79.3
Mississippi	199.7	76.0
Tennessee	286.9	154.7
Arkansas	162.1	76.1
Oklahoma	213.4	107.0
Kansas	178.6	76.4
Missouri	280.8	150.2
Louisiana	214.0	115.1
Texas	1,022.6	560.4
Atlantic Prov.	60.0	33.0
Quebec	295.4	147.7
Ontario	718.9	383.2
TOTAL	13,789.5	7,546.9

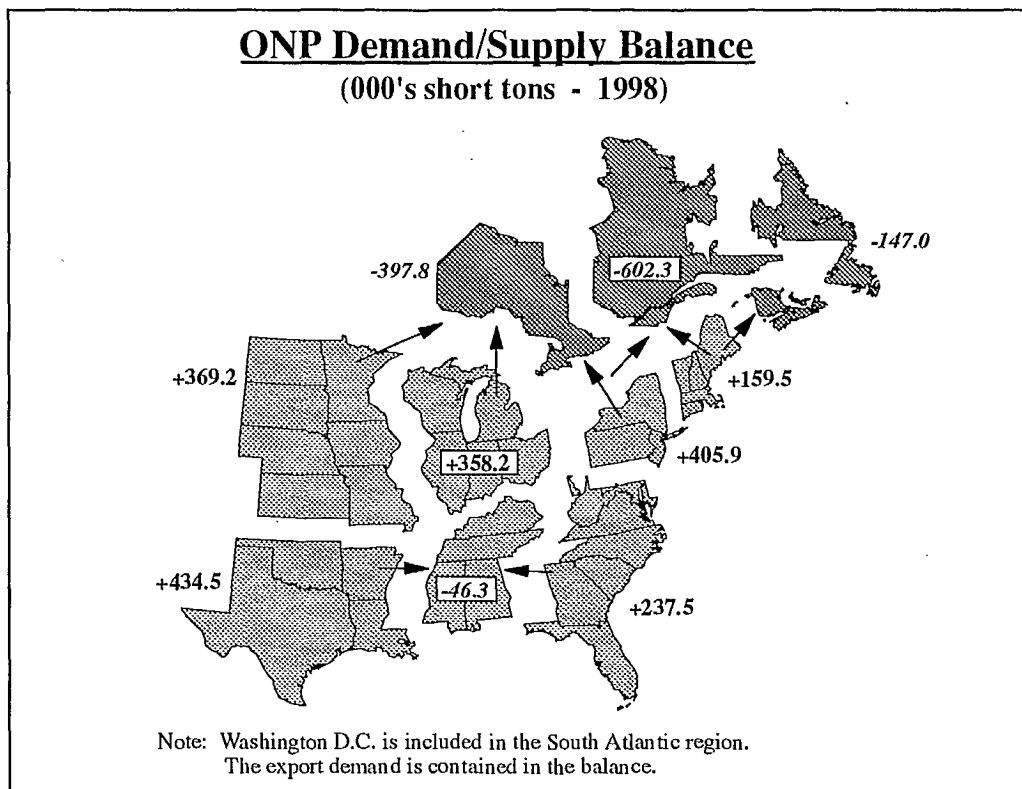
Part II: Detailed Analysis of ONP Supply-Demand by Specific Region Determination of Sources of Supply

2.3 Sources of Supply

¶ Comparing the 1998 ONP demand and the recoverable ONP supply, a balance for each region was obtained. A positive demand-supply balance indicates there is an excess of supply, within a region, while a negative demand-supply balance signifies a deficit of supply. The demand by the New York Mini mill was included in the Middle Atlantic region's balance.

¶ The ONP export demand was allocated to the New England, Middle Atlantic, and the South Atlantic regions. This demand was subtracted from the demand-supply balance for these regions. The ONP demand-supply balance now represents the amount of ONP, in each region, available for mills in eastern North America.

¶ The Atlantic Provinces, Ontario, Quebec, and the East South Central regions all had negative demand-supply balances. The excess supply of ONP required by these regions was obtained from the surrounding regions with positive balances. By judging where each region could obtain their required amount of ONP, we were able to determine the maximum distance between our mills and their potential sources of supply.



Part II: Detailed Analysis of ONP Supply-Demand by Specific Region
Determination of Sources of Supply

¶ We assumed that each hypothetical mill would have to transport some ONP from the region of furthest distance, as determined above. Amounts of ONP supplied from states within the same region as a hypothetical mill were proportioned according to the total supply of the states, relative to the region. Supply obtained from other regions depended on the distance to the mill and the amount of supply in the specific MSA.

¶ The sources of supply and the supply amounts were adjusted to consider the back-hauling of ONP and major transportation routes. Finally the sources of supply for each hypothetical mill were presented to a company in the industry. The company was able to point out any implausible sources and suggest any probable sources that had been left out.

The following tables illustrate the sources of supply for each of the hypothetical mills.

Part II: Detailed Analysis of ONP Supply-Demand by Specific Region
Determination of Sources of Supply

Bromptonville Mill (40% R.F.)

State	MSA	ONP Supply (^{'000} short tons)
Connecticut	Hartford	1.5
	New Haven	1.0
	New London	0.5
Massachusetts	Boston	8.0
	Fitchburg	2.0
	Springfield	0.7
Rhode Island	Providence	2.0
Pennsylvania	Lancaster	0.5
	Pittsburgh	2.0
	Philadelphia	11.0
	York	1.5
D. of Columbia	Washington	9.0
Maryland	Baltimore	5.0
Ohio	Youngstown	3.0
	Cleveland	4.0
	Columbus	2.0
Michigan	Detroit	1.5
New York	Manhattan	17.0
	Nassau	10.7
New Jersey	Bergen	3.0
	Middlesex	3.0
	Newark	6.0
Delaware	Wilmington	2.6
Ontario	Toronto	3.0
	Kingston	3.5
Quebec	Drummond	3.0
	Montreal	5.0
	TOTAL	112.0

Bromptonville Mill (20% R.F.)

State	MSA	ONP Supply (^{'000} tons)
Connecticut	Hartford	1.5
	New Haven	1.0
	New London	0.5
Massachusetts	Boston	3.5
	Fitchburg	1.0
Rhode Island	Providence	0.9
Pennsylvania	Pittsburgh	1.8
	Philadelphia	8.0
New Jersey	Bergen	4.0
	Newark	5.3
New York	Manhattan	10.0
	Nassau	7.5
Ontario	Kingston	3.0
	Toronto	3.0
Quebec	Drummond	2.0
	Montreal	3.0
	TOTAL	56.0

Part II: Detailed Analysis of ONP Supply-Demand by Specific Region
Determination of Sources of Supply

Thunder Bay Mill (40% R.F.)

State	MSA	ONP Supply (^{'000} short tons)
Michigan	Detroit	11.0
	Grand Rapids	1.5
	Lansing	2.1
Iowa	Des Moines	2.5
	Dubuque	1.9
	Iowa City	2.0
	Waterloo	3.5
Minnesota	Duluth	2.0
	Minneapolis	4.0
South Dakota	Sioux Falls	3.0
Wisconsin	Madison	3.5
	Milwaukee	7.2
	Chicago	12.0
Illinois	Lake County	2.6
	Bloomington	2.0
	Gary	6.0
Indiana	Indianapolis	12.0
	Kokomo	2.0
	Lafayette	2.0
	Terre-Haute	2.0
	Cleveland	6.3
	Dayton	3.5
	Lima	1.0
Ohio	Mansfield	1.6
	Toledo	4.3
	Kingston	3.5
	Sault Ste. Marie	1.5
	Toronto	3.0
Ontario	Thunder Bay	2.5
	TOTAL	112.0

Thunder Bay Mill (20% R.F.)

State	MSA	ONP Supply (^{'000} tons)
Michigan	Detroit	7.5
	Grand Rapids	1.0
Iowa	Dubuque	1.0
	Iowa City	2.0
	Waterloo	2.0
Minnesota	Duluth	2.0
	Minneapolis	4.0
Wisconsin	Madison	3.0
	Milwaukee	7.2
Illinois	Chicago	10.8
	Lake County	1.0
Indiana	Gary	2.5
	Indianapolis	6.0
Ontario	Sault Ste. Marie	1.5
	Toronto	2.5
	Thunder Bay	2.0
	TOTAL	56.0

Part II: Detailed Analysis of ONP Supply-Demand by Specific Region
Determination of Sources of Supply

Boligee Mill (40% R.F.)

State	MSA	ONP Supply ('000 short tons)
Indiana	Terre-Haute	0.9
Florida	Fort Walton	2.8
	Jacksonville	2.1
	Orlando	3.1
	Panama City	2.0
	Pensacola	2.4
	Tallahassee	2.6
Alabama	Anniston	0.5
	Birmingham	4.0
	Dothan	1.2
	Florence	1.3
	Gadsen	1.2
	Huntsville	1.5
	Mobile	1.5
	Montgomery	1.7
	Tuscaloosa	0.9
Mississippi	Biloxi	3.0
	Jackson	2.8
	Pascagoula	2.8
Arkansas	Fayetteville	2.0
	Little Rock	6.2
Louisiana	Alexandria	0.5
	Baton-Rouge	1.3
	Monroe	0.9
	New Orleans	3.7
	Shreveport	1.3
Tennessee	Chattanooga	5.0
	Nashville	7.0
	Memphis	2.3
Kentucky	Louisville	3.2
	Owensboro	2.3
Georgia	Albany	0.7
	Atlanta	8.5
	Columbus	2.5
South Carolina	Greenville	2.1
	Columbia	1.6
North Carolina	Asheville	0.6
	Charlotte	1.3
	Greensboro	0.7
Texas	Austin	4.0
	Dallas	10.0
	Houston	6.0
	TOTAL	112.0

Boligee Mill (20% R.F.)

State	MSA	ONP Supply ('000 tons)
Florida	Fort Walton	1.4
	Panama City	1.0
	Pensacola	1.7
	Tallahassee	1.8
Alabama	Anniston	1.0
	Birmingham	3.0
	Dothan	1.0
	Florence	0.9
	Gadsen	0.5
	Huntsville	1.5
	Mobile	1.5
	Montgomery	2.1
	Tuscaloosa	0.9
Mississippi	Biloxi	2.9
	Jackson	2.5
	Pascagoula	2.6
Arkansas	Little Rock	2.3
Louisiana	Baton-Rouge	1.2
	New Orleans	2.1
Tennessee	Chattanooga	3.6
	Nashville	3.2
	Memphis	1.9
Georgia	Albany	0.5
	Atlanta	4.0
	Columbus	1.2
South Carolina	Greenville	1.1
	Columbia	1.0
North Carolina	Charlotte	1.3
Kentucky	Lexington	2.4
	Louisville	2.5
	Owensboro	1.4
	TOTAL	56.0

Part II: Detailed Analysis of ONP Supply-Demand by Specific Region
Determination of Sources of Supply

New York Mini Mill

State	MSA	ONP Supply (^{'000} short tons)
New York	Bronx	8.5
	Brooklyn	8.2
	Manhattan	32.0
	Queens	19.5
	Richmond	3.6
	Orange Co.	5.2
Pennsylvania	Philadelphia	8.0
New Jersey	Bergen	5.0
	Middlesex	3.0
	Newark	7.0
	TOTAL	100.0

New York Maxi Mill

State	MSA	ONP Supply (^{'000} tons)
New York	Albany	13.2
	Binghamton	0.8
	Buffalo	9.9
	Nassau	33.3
	Brooklyn	6.8
	Manhattan	36.5
	Queens	5.5
	Richmond	2.3
	Niagara Falls	4.4
	Orange Co.	1.6
	Poughkeepsie	4.0
	Rochester	8.8
	Syracuse	6.6
Pennsylvania	Allentown	4.6
	Harrisburg	4.3
	Philadelphia	23.7
	Pittsburgh	11.7
	Scranton	3.6
New Jersey	York	4.2
	Atlantic City	4.1
	Bergen	7.4
	Middlesex	6.9
D. of Columbia	Newark	9.5
	Washington	23.5
Massachusetts	Boston	17.6
Maryland	Baltimore	10.2
Delaware	Wilmington	2.0
	Bridgeport	1.7
Connecticut	Hartford	2.3
	Norfolk	2.5
Virginia	Richmond	2.5
	Portland	3.0
Maine	Burlington	4.0
Vermont	Manchester	3.0
	TOTAL	286.0

3. Transportation Costs

3.1 Introduction

¶ One of the principal determinants of any manufacturing facility's competitiveness is its costs of production. Transportation costs are often a significant part of a newsprint mill's production costs. Transportation by truck and by rail are the two main methods that are used to ship ONP to newsprint mills.

¶ The total transportation cost for a newsprint mill includes the cost of supplying the mill with the required input materials as well as the cost of transporting the finished product to market. This section of the report investigates the cost of transporting the required supply of ONP to each of the newsprint mills. Cost models were developed for both truck and rail transportation. Using these transportation cost models, the cost of supplying ONP to each of the five hypothetical newsprint mills, was calculated.

3.2 Modes of Transportation

¶ Volumes and distances are primary determinants of recycled paper transportation costs. However, mode selection and location also influence the total costs. Naturally, total transportation costs and cost per ton of paper production increase as more volume is shipped to distant markets.

¶ While transportation by rail is not competitive on short and medium length hauls, it does offer an alternative for reducing transportation costs on long hauls to distant markets. Unfortunately these savings are not substantial enough to off-set their higher overall transportation costs because of their distance from the markets.

¶ Although railways do provide mills with a choice mode of transportation, there are disadvantages of using rail transportation. If a mill is not situated near a convenient rail spur, additional costs would be incurred in trucking paper from the nearest railhead to the newsprint mill. Also, transportation by truck offers the flexibility to schedule shipments to individual mills more accurately. Rail transportation is less flexible because it requires larger volumes to realize the cost savings on full shipment rates.

Part II: Detailed Analysis of ONP Supply-Demand by Specific Region

Transportation Costs

3.3 Transportation by Truck

Fixed Costs

¶ Fixed costs are the typical annual costs associated with owning and operating a trucking unit. The trucking company covers these expenses by including them in the fee it charges its customers, including the newsprint mills. Fixed costs do not vary with the level of business activity and are allocated based on the number of hours that the truck operates each year. Therefore, the fewer hours a truck operates each year, the higher the fixed hourly charge.

¶ Fixed costs include charges for vehicle depreciation, insurance, business licenses, interest charges on financed equipment purchases, administration and other miscellaneous charges.

Variable Costs

¶ Variable costs are expenses that vary directly with the use of a vehicle. Like fixed costs, the customers must compensate the trucking company for these charges. Variable costs include expenses for operating supplies, fuel, repairs and maintenance, driver's wages, tires, cleaning and other miscellaneous charges.

Hauling Distance

¶ The effect of fixed costs on the overall cost of transportation varies depending on the distance travelled. There are two main categories that the hauling distance between a mill and its supplier may fit in, short haul and long haul. The barrier between the two categories is sixty miles, in this analysis.

¶ Under sixty miles, the hauling distance is irrelevant because the fixed costs are the major determinant of the total cost. The overall transportation cost of a long haul, however, is largely affected by the variable costs. In the transportation cost model for long hauls, the variable costs are expressed as a factor of the hauling distance. To this is added a charge to cover the fixed costs.

¶ Different classes of short and long hauls are formed depending on the location of a mill compared to its suppliers. In this analysis, the six hauling distance categories are; Canadian short haul, Canadian long haul, Canada to the United States long haul, United States long haul, United States short haul except for New York state, and New York state short haul.

Part II: Detailed Analysis of ONP Supply-Demand by Specific Region

Transportation Costs

Truck Capacity

¶ Each newsprint mill has a specified yearly demand of ONP. Each truck that is used to transport this demand has a fixed cost associated with it. The overall cost of transportation can be lowered by minimizing the number of trucks required to ship the ONP. A truck's hauling capacity, therefore, is a large factor in the overall cost of transportation for a newsprint mill.

¶ The maximum gross vehicle weight for highway trucks is dictated by state and province regulations. On average the maximum gross vehicle weight in the United States is slightly less than in Canada. Local regulations usually allow larger trucks to transport ONP for short distances. There are no restrictions on the gross vehicle weight of off-highway trucks.

¶ A truck can either be filled by weight or by size. If a truck is filled by weight then the maximum load weight is attained before the truck is full. If a truck is filled by size then the truck has not reached the maximum gross vehicle weight, although the trailer is full. Trucks transporting ONP are filled by weight.

¶ The maximum truck load capacity in this analysis was assumed to be twenty short tons for Canadian short haul, Canada to the United States long haul, United States short haul except New York state, United States long haul, and New York state short haul. Canadian long haul was assumed to have a maximum truck capacity of thirty short tons.

Contingency

¶ Other factors require a contingency to be added to the trucking transportation cost models. Time delays caused by multiple stops and cross-docking increase the projected cost of transportation. Cross-docking is the exchange of cargo from one truck to another.

¶ We assumed in the cost projections that each truck would be loaded to capacity. Since it is probable that some trucks will not be fully loaded, a contingency was added to the overall transportation cost to account for this.

¶ A contingency of twenty percent was added to the transportation cost model for each of the hauling distance classes, except the Canadian long haul. The transportation cost model for Canadian long haul required a thirty percent contingency because the maximum load capacity of the trucks in this class is thirty short tons compared to twenty short tons in the other classes. This increases the chance of a less than full load and necessitates the higher contingency.

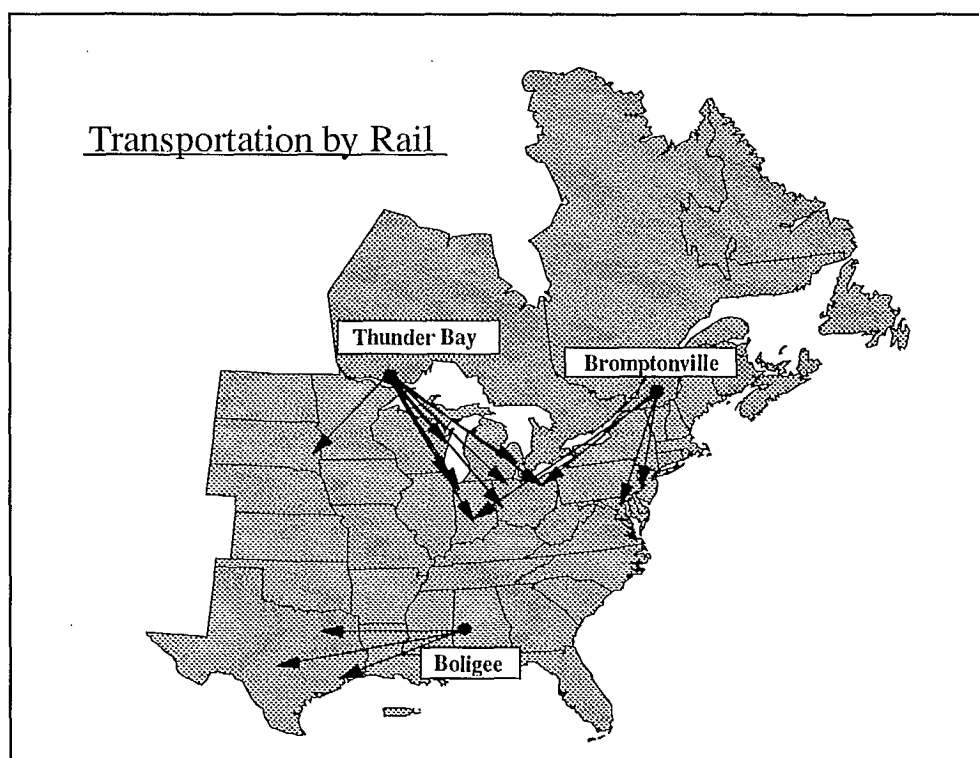
Part II: Detailed Analysis of ONP Supply-Demand by Specific Region Transportation Costs

3.4 Transportation by Rail

Box Car Quotes

¶ The costs of transportation, by rail, were estimated as the product of the tonnage of ONP supplied to each newsprint mill and the quoted rail rate. The suppliers for each newsprint mill that would use rail transportation, instead of transporting by truck, were determined based on the distance to the mill and the availability of a major rail line. Since the costs of transporting ONP by rail are only competitive on long hauls, only the distant suppliers were considered for this mode of transportation.

¶ Detroit, Sioux Falls, Milwaukee, Chicago, Toledo, Dayton, Cleveland, Gary, and Indianapolis are the sources of supply, for the Thunder Bay mill, that were determined to use rail transportation. The Bromptonville mill will be supplied by rail from Philadelphia, Washington D.C., Cleveland, and Indianapolis while Austin, Dallas, and Houston use rail transportation to supply the Boligee newsprint mill with ONP. Both New York mills were able to obtain their supply of ONP from nearby markets so that rail transportation was not needed.



Part II: Detailed Analysis of ONP Supply-Demand by Specific Region

Transportation Costs

¶ The rail quotations for the Bromptonville and Thunder Bay newsprint mills were obtained from Canadian National Railways (CNR). CSX Transportation provided the rail quotations for the Boligee, Alabama newsprint mill.

¶ The prices for transporting ONP, by rail, were quoted as a cost per hundred weight (one hundred pounds). This price was converted to a cost per short ton (two thousand pounds). We assumed that each box car would have a maximum capacity of fifty five short tons. By multiplying the cost per ton by fifty five, we determined the transportation cost per box car of ONP.

¶ The transportation cost per box car

for Bromptonville is:	\$1,106	from Philadelphia and Cleveland
	\$1,610	from Washington D.C.
	\$1,405	from Indianapolis
for Thunder Bay is:	\$1,435	from Detroit and Indianapolis
	\$1,524	from Sioux Falls
	\$1,555	from Milwaukee
	\$1,564	from Chicago
	\$1,500	from Gary
	\$1,794	from Toledo and Cleveland
	\$1,973	from Dayton
for Boligee is:	\$2,167	from Austin
	\$1,980	from Dallas
	\$1,991	from Houston

Exchange Rate

¶ The quoted rail rates have to be adjusted to convert them from United States dollars to Canadian dollars. We assumed an average long term exchange rate of \$1 Cdn = \$0.80US (or Canadian rates 25 per cent above U.S.).

¶ Approximately sixty percent of the CNR rail cost is denominated in U.S. dollars (related to the expense of using rail lines owned by United States railways). Therefore, only sixty percent of the exchange rate differential was used. That is, we increased the US\$ rates, quoted by CNR, by fifteen percent when we converted to Canadian dollars.

¶ Since all of the CSX rail costs are denominated in U.S. dollars, we increased the quoted rates by the full twenty five percent when converting to Canadian dollars.

Part II: Detailed Analysis of ONP Supply-Demand by Specific Region

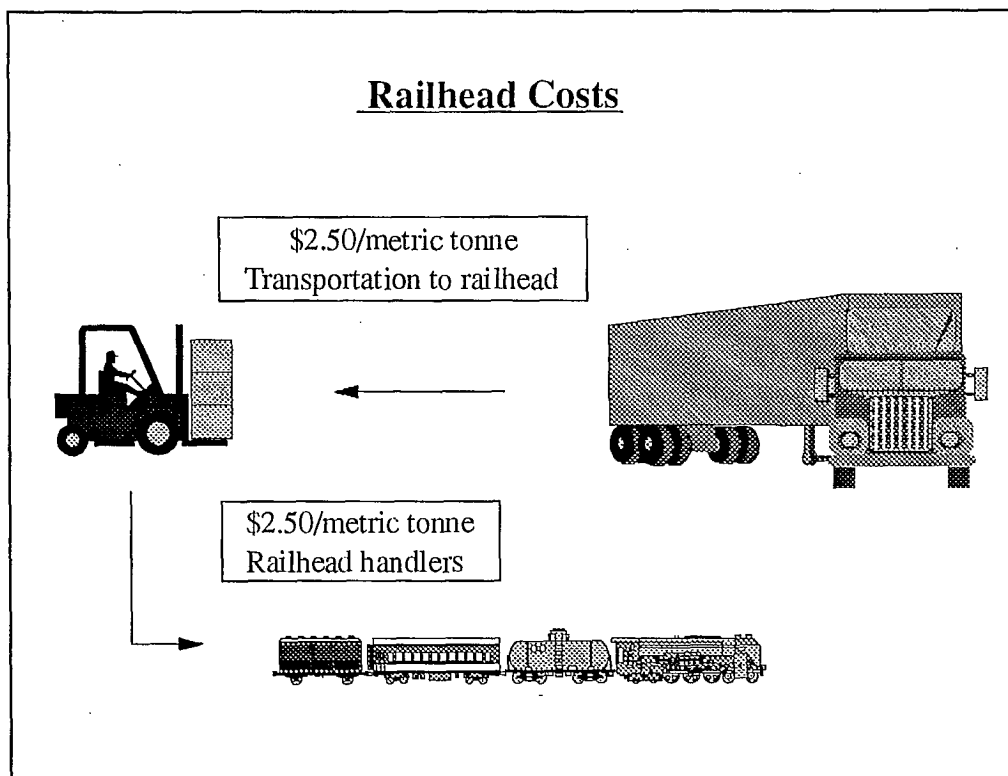
Transportation Costs

Railhead Cost

¶ The disadvantage of rail transportation is that the source of supply may not be located near a railway spur. Now there is the expense of transporting the ONP and OMG to the railway from the broker. Associated with this is the expense of paying for railhead handlers, who unload the ONP and OMG from the truck and then load it onto the train.

¶ An additional cost of \$5 per metric tonne was added to cover the railhead costs. Two dollars and fifty cents per metric tonne for transporting the cargo from the broker to the railhead and \$2.50 per metric tonne to pay for the railhead handlers. This is equivalent to adding \$4.54 per short ton.

¶ Since each box car has a maximum capacity of fifty five short tons of ONP and OMG, two hundred and fifty dollars ($\$4.54 \times 55$) per box car was added to the transportation cost.



Part II: Detailed Analysis of ONP Supply-Demand by Specific Region Transportation Costs

3.5 Travel Distance

¶ Distances are required to compute the transportation costs between the newsprint mills and their sources of supply. Distance information is obtainable from road atlases, commercial tables, and in computerized form. It is often more efficient, however, to compute distances using coordinate points. Unfortunately, it is sometimes less accurate.

¶ We calculated the distance between each mill and its sources of supply using the Great Circle (Spherical Trigonometry) Distance Formula. Latitude and longitudes coordinates, in radians, for the two end points form the input data used by this formula. An advantage of the great circle distance formula is that it avoids mapping distortions and also accounts for the curvature of the earth. Other advantages include; latitude and longitude coordinates are universal, the coordinates are available from a wide variety of sources, the formula is easily computerized, and the results have good accuracy.

The great circle distance formula is:

$$D_{A-B} = 3959 * (\arccos(\sin(LAT_A) * \sin(LAT_B) + \cos(LAT_A) * \cos(LAT_B) * \cos(\text{abs}(LONG_B - LONG_A))))$$

where

D_{A-B} = great circle distance between points A and B, in statute miles

LAT_A = latitude of point A

$LONG_A$ = longitude of point A

LAT_B = latitude of point B

$LONG_B$ = longitude of point B

¶ Straight line distances always understate the actual travel distance between two points. Since roads are rarely straight, a factor has to be added to compensate for route impedances such as detours to and around urban centres, geographical features, and any other deviations from the straight line. The computed distance was multiplied by a factor of 1.17 to convert the straight line distance to a more accurate travel distance. The travel distances between twenty U.S. cities were compared to distances obtained from an approved road atlas. While variations of up to seven percent occurred between individual cities, the error in the total mileage was less than one-half percent.

Part II: Detailed Analysis of ONP Supply-Demand by Specific Region

Transportation Costs

3.6 Transportation Cost Models for Trucks

¶ The following formulas represent the transportation cost model for trucks. Each formula was derived from the preceding assumptions. The formulas were used to calculate the transportation cost, by truck, of supplying a newsprint mill with the required amount of ONP and OMG from a specific location. The sum of these costs is the total transportation cost, by truck, for the newsprint mill.

Canadian Short Haul

Total transportation cost by truck = $A \times B \times C$
where,
A = fixed and variable costs = \$150
B = number of trucks required
= ONP/OMG supply / maximum truck capacity (20 short tons)
C = contingency = 20%

Canadian Long Haul

Total transportation cost by truck = $A \times B \times C$
where,
A = fixed and variable costs = $\$50 + (\$1.50 \times \text{hauling distance})$
B = number of trucks required
= ONP/OMG supply / maximum truck capacity (30 short tons)
C = contingency = 30%

Canada to the United States Long Haul

Total transportation cost by truck = $A \times B \times C$
where,
A = fixed and variable costs = $\$50 + (\$1.50 \times \text{hauling distance})$
B = number of trucks required
= ONP/OMG supply / maximum truck capacity (20 short tons)
C = contingency = 20%

Part II: Detailed Analysis of ONP Supply-Demand by Specific Region Transportation Costs

United States Short Haul Except New York State

Total transportation cost by truck = $A \times B \times C$
where,
A = fixed and variable costs = \$150
B = number of trucks required
= ONP/OMG supply / maximum truck capacity (20 short tons)
C = contingency = 20%

United States Long Haul

Total transportation cost by truck = $A \times B \times C$
where,
A = fixed and variable costs = $\$50 + (\$1.50 \times \text{hauling distance})$
B = number of trucks required
= ONP/OMG supply / maximum truck capacity (20 short tons)
C = contingency = 20%

New York State Short Haul

Total transportation cost by truck = $A \times B \times C$
where,
A = fixed and variable costs = $\$277 + (\$1.40 \times \text{hauling distance})$
B = number of trucks required
= ONP/OMG supply / maximum truck capacity (20 short tons)
C = contingency = 20%

Part II: Detailed Analysis of ONP Supply-Demand by Specific Region

Transportation Costs

3.7 Transportation Cost Model for Rail

¶ The following formulas represent the rail transportation cost model. Each formula was derived from the industry quotes and the exchange rate and railhead cost assumptions. The formulas were used to calculate the transportation cost, by rail, of supplying a newsprint mill with the required amount of ONP from a specific location. The sum of these costs is the total transportation cost, by rail, for the newsprint mill.

Bromptonville Mill

Total transportation cost by rail = $((A \times 1.15) + \$250) \times B$

where,

A = \$1,106 for Philadelphia and Cleveland

\$1,610 for Washington D.C.

\$1,405 for Indianapolis

B = number of box cars required

= ONP/OMG supply / maximum box car capacity (55 short tons)

Thunder Bay Mill

Total transportation cost by rail = $((A \times 1.15) + \$250) \times B$

where,

A = \$1,435 from Detroit and Indianapolis

\$1,524 from Sioux Falls

\$1,555 from Milwaukee

\$1,564 from Chicago

\$1,500 from Gary

\$1,794 from Toledo and Cleveland

\$1,973 from Dayton

B = number of box cars required

= ONP/OMG supply / maximum box car capacity (55 short tons)

Boligee Mill

Total transportation cost by rail = $(A \times \$250) \times B$

where,

A = \$2,167 from Austin

\$1,980 from Dallas

\$1,991 from Houston

B = number of box cars required

= ONP/OMG supply / maximum box car capacity (55 short tons)

Part II: Detailed Analysis of ONP Supply-Demand by Specific Region Transportation Costs

3.8 Total Transportation Cost

¶ The transportation cost models were applied to each of the newsprint mills. The cost of supplying ONP from each supply point to each mill was calculated. The typical furnish of recycled fibre is made up of 70% ONP and 30% OMG (old magazines). The supply numbers below include OMG. The sum of the total transportation cost by truck and the total rail transportation cost provides the total transportation cost of supplying each newsprint mill with ONP and OMG. The following tables summarize this cost by state and also as a cost per ton of supply.

Total Transportation Cost for Bromptonville (20% R.F.)

State	Supply (^{'000} short tons)	Transportation Cost (\$ Cdn)
Connecticut	3.0	\$96,359.08
Massachusetts	4.5	\$113,832.35
New Jersey	9.3	\$375,763.10
New York	17.5	\$595,571.36
Ontario	6.0	\$160,306.98
Pennsylvania	9.8	\$306,894.47
Quebec	5.0	\$43,745.28
Rhode Island	0.9	\$27,489.44
TOTAL	56.0	\$1,719,962.07
Cost Per Ton		\$30.71

Part II: Detailed Analysis of ONP Supply-Demand by Specific Region
Transportation Costs

Total Transportation Cost for Bromptonville (40% R.F.)

State	Supply ('000 short tons)	Transportation Cost (\$ Cdn)
Connecticut	3.0	\$96,359.08
Delaware	2.6	\$130,099.91
D. of Columbia	9.0	\$304,436.64
Massachusetts	10.7	\$271,943.67
Maryland	5.0	\$271,523.29
Michigan	1.5	\$100,818.69
New Jersey	12.0	\$490,494.57
New York	27.7	\$957,974.57
Ohio	9.0	\$429,411.91
Ontario	6.5	\$170,714.59
Pennsylvania	15.0	\$495,276.84
Quebec	8.0	\$70,051.65
Rhode Island	2.0	\$61,087.63
TOTAL	112.0	\$3,850,120.44
Cost Per Ton		\$34.38

Part II: Detailed Analysis of ONP Supply-Demand by Specific Region
Transportation Costs

Total Transportation Cost for Thunder Bay (40% R.F.)

State	Supply ('000 short tons)	Transportation Cost (\$ Cdn)
Illinois	14.6	\$520,115.50
Indiana	26.0	\$1,091,540.68
Iowa	9.9	\$514,496.46
Michigan	14.6	\$518,987.25
Minnesota	6.0	\$181,683.15
Ohio	16.7	\$712,818.38
Ontario	10.5	\$381,423.35
South Dakota	3.0	\$96,763.64
Wisconsin	10.7	\$379,725.08
TOTAL	112.0	\$4,397,553.49
Cost Per Ton		\$39.26

Total Transportation Cost for Thunder Bay (20% R.F.)

State	Supply ('000 short tons)	Transportation Cost (\$ Cdn)
Illinois	11.8	\$404,024.28
Indiana	8.5	\$263,363.64
Iowa	5.0	\$253,824.39
Michigan	8.5	\$278,306.36
Minnesota	6.0	\$181,683.15
Ontario	6.0	\$166,698.59
Wisconsin	10.2	\$359,234.48
TOTAL	56.0	\$1,907,134.89
Cost Per Ton		\$34.06

Part II: Detailed Analysis of ONP Supply-Demand by Specific Region
Transportation Costs

Total Transportation Cost for Boligee (40% R.F.)

State	Supply (^{'000} short tons)	Transportation Cost (\$ Cdn)
Alabama	13.8	\$230,985.14
Arkansas	8.2	\$293,935.77
Florida	15.0	\$481,019.09
Georgia	11.7	\$310,849.12
Indiana	0.9	\$47,477.38
Kentucky	5.5	\$241,674.14
Louisiana	7.7	\$226,477.04
Mississippi	8.6	\$157,919.46
North Carolina	2.6	\$136,324.99
South Carolina	3.7	\$161,581.12
Tennessee	14.3	\$427,516.96
Texas	20.0	\$1,009,454.55
TOTAL	112.0	\$3,725,214.76
Cost Per Ton		\$33.26

Total Transportation Cost for Boligee (20% R.F.)

State	Supply (^{'000} short tons)	Transportation Cost (\$ Cdn)
Alabama	12.4	\$206,968.61
Arkansas	2.3	\$73,515.13
Florida	5.9	\$124,547.82
Georgia	5.7	\$151,707.01
Kentucky	6.3	\$290,623.00
Louisiana	3.3	\$91,456.37
Mississippi	8.0	\$147,267.15
North Carolina	1.3	\$68,075.00
South Carolina	2.1	\$92,259.82
Tennessee	8.7	\$257,151.01
TOTAL	56.0	\$1,503,570.93
Cost Per Ton		\$26.85

Part II: Detailed Analysis of ONP Supply-Demand by Specific Region
Transportation Costs

Total Transportation Cost for the New York Maxi Mill

State	Supply ('000 short tons)	Transportation Cost (\$ Cdn)
Connecticut	4.0	\$70,854.83
Delaware	2.0	\$43,266.57
D. of Columbia	23.5	\$703,896.14
Maine	3.0	\$96,194.30
Maryland	10.2	\$248,959.99
Massachusetts	17.6	\$450,738.87
New Hampshire	3.0	\$74,055.32
New Jersey	27.9	\$477,825.75
New York	133.7	\$2,131,438.27
Pennsylvania	52.1	\$1,059,701.41
Vermont	4.0	\$104,923.14
Virginia	5.0	\$207,092.75
TOTAL	286.0	\$5,668,947.33
Cost Per Ton		\$19.82

Total Transportation Cost for the New York Mini Mill

State	Supply ('000 short tons)	Transportation Cost (\$ Cdn)
New Jersey	15.0	\$128,571.43
New York	77.0	\$1,298,230.13
Pennsylvania	8.0	\$98,123.90
TOTAL	100.0	\$1,524,925.45
Cost Per Ton		\$15.25

Appendix I

ONP and OMG Demand By Recycling Mill

Newsprint, Printing & Writing & Tissue

Company	Mill	Location	Start Date	Product	ONP	%	OMG	OMG	
					Demand	OMG	Demand	Demand	
Bowater	East Millinocket	Maine	Exists	News	60	30%	26	D	
Caithness-King	Pejepscot	Maine	1997	Mkt Pulp	108 C	30%	46	J	A= 5
Fraser Paper	Madawaska	Maine	Exists	UCGW,CGW	6	50%	6		B= 10
Fraser Paper	Madawaska	Maine	1997	UCGW,CGW	69	50%	69	C	C= 20
Madison Paper Industries	Madison	Maine	1997	UCGW,CGW				D	D= 30
									E= 40
Garden State	Garfield	New Jersey	Exists	News	255	0%	0		F= 50
Int'l Resource Recycling	Camden	New Jersey	1995	Mkt Pulp	100	30%	43		G= 75
Marcal Paper	Elmwood Park	New Jersey	Exists	Tissue			30	D	H= 100
									J= 125
Champion Int'l	Deferiet	New York	1996	UCGW	80	35%	43		
Ponderosa Fibre	Albany	New York	1995	News,Mkt Pulp	99 C	30%	42	E	
Ponderosa Fibre	South Bronx	New York	1997	News	99	30%	42	E	
Smurfit Newsprint	?	New York	1997	News	181 C	30%	78	G	
Int'l Paper Co.	Lock Haven	Pennsylvania	Exists	UCGW	76	35%	41		
Bear Island	Ashland	Virginia	Exists	News	60	30%	26		
FSC Paper	Alsip	Illinois	Exists	News	136	0%	0		
Manistique Papers (Kruger?)	Manistique	Michigan	Exists	News	0	100%	69	J	
Caithness-King	?	Michigan	1997	Mkt Pulp	C			J	
Consolidated Paper	Stephens Pt.	Wisconsin	1996	UCGW,CGW	60	30%	26		
Fort Howard	Green Bay	Wisconsin	Exists	Tissue	75		80	est	
REPAP	Kimberly	Wisconsin	1996	UCGW,CGW	60	30%	26		
Niagara of Wisconsin	Niagara	Wisconsin	1995	CGW	60	30%	26		
Augusta Newsprint	Augusta	Georgia	Exists	News	86	30%	37		
Augusta Newsprint	Augusta	Georgia	1996	News	147	30%	63	F	
Fort Howard	Rincon	Georgia	Exists	Tissue	75		80	est	
Southeast Paper	Dublin	Georgia	Exists	News	489	0%	0		
Alabama River Newprt	Claiborne	Alabama	Exists	News	86	30%	37	D	
Kimberly-Clark	Coosa Pines	Alabama	Exists	News, UCGW	26	30%	11	D	
Bowater	Calhoun	Tennessee	Exists	News	95	30%	41	E	
Ford Howard Corp	Muskogee	Oklahoma	Exists	Tissue	25		30	est	
Champion International	Sheldon	Texas	Exists	News	134	25%	45	D	
K-Chico	?	Texas	1997	News	20 C	?	0		
Kenaf Paper	Raymondville	Texas	1997	News	20 C	?	0		
OTHER US (unkown location)		West US	1998	UCGW	150	15%	26		
		West US	1998	News	170	30%	73		
Miramichi Pulp&Paper	Newcastle	New Brunswick	1997	UCGW	60	15%	11		
Stora	Port Hawkesbury	Nova Scotia	1996	News	95	20%	24		
Abitibi-Price	Abitibi	Quebec	1995	News, UCGW	80	30%	34		
CPFP	Gatineau	Quebec	Exists	News	173	30%	74	G	
Daishowa Forest	Quebec City	Quebec	Exists	News, UCGW	73	30%	31		
Desencrage C.D.M.	Cap-de-la-Madeleine	Quebec	Exists	News	121	30%	52	F	
Cascades	Kingsey Falls	Quebec	Exists	Tissue	0		25	est	
Kruger	Bromptonville	Quebec	Exists	News	48	30%	21		
QUNO	Baie Comeau	Quebec	1997	News	80	30%	34	E	
Soucy Inc	Riviere-du-Loup	Quebec	1995	News	45	30%	19		
Stone Consolidated	Shawinigan	Quebec	Exists	News	60	30%	26		
Abitibi-Price	Thunder Bay	Ontario	1997	News	69	30%	30		
Atlantic Newsprint	Whitby	Ontario	Exists	News	130	30%	56	F	
Atlantic Packaging	Scarborough	Ontario	Exists	Tissue	0		10	est	
Boise Cascade	Kenora	Ontario	1997	News,UCGW	86	30%	37	D	
CPFP	Thunder Bay	Ontario	Exists	News	95	30%	41	E	
QUNO	Thorold	Ontario	Exists	News,UCGW	186	30%	80	G	
Spruce Falls	Kapuskasing	Ontario	Exists	News	50	0%	0		

OTHERS CANADA

Alberta Newsprint	Whitecourt	Alberta	Exists News	25	30%	11	
Alberta Newsprint	Whitecourt	Alberta	1995 News	136	30%	58	
Newstech Recycling	Coquitlam	BC	Exists Mkt Pulp	112	30%	48	E
?	?	?	1998 UCGW	150	15%	26	
?	?	?	1998 News	170	30%	73	

Cdn ONP Totā	2044
Cdn OMG Totā	820

OTHERS USA

Evergreen Pulp & Paper	Redrock	Arizona	1997 News	216	C	30%	93	G
Stone Container	Snowflake	Arizona	Exists News	169		20%	42	F
Golden State	Pomona	California	Exists News	159		0%	0	
Golden State	Pomona	California	1995 News	337		0%	0	
MacMillan Bloedel	Central Valley	California	1997 News	259	C	30%	111	G
Smurfit Newsprint	Newberg	Oregon	Exists News	216		0%	0	
Smurfit Newsprint	Oregon City	Oregon	Exists News,UCGW	87		25%	29	E
Westbrook Wood Prod.	Klamath Falls	Oregon	1997 News	199	C	30%	85	G
Boise Cascade	Steilacoom	Washington	Exists News	73		30%	31	D
Daishowa Forest	Port Angeles	Washington	Exists UCGW	73		0%	0	
Inland-Empire	Milwood	Washington	Exists News	45		0%	0	
North Pacific Paper	Longview	Washington	Exists News	143		30%	61	F
		cancelled mills		-199		30%	-85	
		cancelled mills		-259		30%	-111	
		cancelled mills		-216		30%	-93	
		cancelled mills		-20		?	0	
		cancelled mills		-20		?	0	
		cancelled mills		-181		30%	-78	
		cancelled mills		-99		30%	-42	
		cancelled mills		-108		30%	-46	
		cancelled mills		-100		30%	-43	

			ONP	OMG
TOTAL DEMAND:	NA Total:		5925	1935
DIP Mills	Cdn Tot:		2044	820
	US Tot:		3881	1115

PAPERBOARD MILLS

		Recycling Capacity	ONP (1998) Demand	ONP (1998) Demand	OMG (1998) Demand	
REGION A						
Federal Paper Board	Versailles	Connecticut	132	E	40	15
Lydall Inc	Manchester	Connecticut	30	A	10	
Rand-Whitney Paperboard	Montville	Connecticut	18	A	10	3
Simkins Industries	New Haven	Connecticut	62	B	15	5
Yorktowne Paper Mills	Gardiner	Maine	30	A	10	
Haverhill Paperboard	Haverhill	Massachusetts	112	B	15	
Natick Paperboard	Natick	Massachusetts	35	B	15	
Newark Atlantic Paperboard	Lawrence	Massachusetts	60	B	15	5
Pekit Folding Box Board	Boston	Massachusetts	25	A	10	
Sonoco Products	Holyoke	Massachusetts	70	A	10	
APC Inc	Claremont	New Hampshire	20	A	10	
Papertech Corp	W.Hopkinton	New Hampshire	30	A	10	
Rock-Tenn Co	Sheldon Springs	Vermont	50	A	10	
Specialty Paperboard	Brattleboro	Vermont	30	A	10	
REGION B						
Caraustar Industries	Camden	New Jersey	45	B	15	5
Davey Co.	Jersey City	New Jersey	35	B	15	
Georgia-Pacific	Delair	New Jersey	70	C	25	10
Homasote Co.	West Trenton	New Jersey	120	C	25	
Lowe Paper Co.	Ridgefield	New Jersey	48	B	15	
Mafcote Industries	Garwood	New Jersey	40	B	15	
Newark Boxboard	Newark	New Jersey	45	B	15	
Paperboard Specialties	Patterson	New Jersey	40	A	10	
Recycled Paperboard	Clifton	New Jersey	52	B	15	
US Gypsum Co	Clark	New Jersey	140	F	60	20
Armstrong World Industries	Fulton	New York	32	A	10	

- A= 10
- B= 15
- C= 25
- D= 35
- E= 40
- F= 60
- G= 80

Beaver Specialty Paper Products	Brownville	New York	28	A	10	
Champion International	Deferiet	New York	105	G	80	start 1998
Climax Manufacturing Co	Carthage	New York	45	A	10	
Columbia Corp	Chatham	New York	35	B	15	
Domtar Gypsum	Lockport	New York	65	B	15	
Fort Orange Paper	Castleton-on-Hudson	New York	36	A	10	
Martisco Paper CO.	Marcellus	New York	5	A	10	
Sonoco Products	Amsterdam	New York	20	A	10	
Specialty Paperboard	Beaver Falls	New York	9	A	10	
US Gypsum Co.	Oakfield	New York	36	B	15	5

American Paper Board	Lancaster	Pennsylvania	17	A	10	
Brandywine Paperboard Mills	Downingtown	Pennsylvania	16	A	10	
Jefferson Smurfit (CCA)	Philadelphia	Pennsylvania	155	E	40	
National Gypsum CO.	Milton	Pennsylvania	107	D	35	10
Newman & Co.	Philadelphia	Pennsylvania	67	B	15	
Rock-Tenn Co	Delaware Water Gap	Pennsylvania	40	C	25	10
Sonoco Products	Downingtown	Pennsylvania	55	A	10	
Stone Container Corp	York	Pennsylvania	129	A	10	
Yorktowne Paper Mills	York	Pennsylvania	35	B	15	
Unidentified Pennsylvania Mill						

REGION C

Chesapeake Corp	Baltimore	Maryland	79	C	25	
Simkins Industries	Catonsville	Maryland	59	B	15	
Carolina Paper Board	Charlotte	North Carolina	40	B	15	
Halifax Paperboard	Roanoke Rapids	North Carolina	30	A	10	
Chesapeake Corp	West Point	Virginia	200	A	10	
Georgia-Bonded	Buena Vista	Virginia	15	A	10	
Manchester Board & Paper	Richmond	Virginia	40	A	10	
Rock-Tenn Co	Lynchburg	Virginia	110	B	15	5
Sonoco Products	Richmond	Virginia	64	C	25	10

REGION D

Certaineed Corp	Avery	Ohio	30	A	10	
Cincinnati Paperboard Corp	Cincinnati	Ohio	64	B	15	
Georgia-Pacific	Franklin	Ohio	45	C	25	
Grief Board Co	Massillon	Ohio	120	A	10	
Jefferson Smurfit (CCA)	Lockland	Ohio	97	C	25	10
Jefferson Smurfit (CCA)	Middletown	Ohio	84	A	10	3
Newark Boxboard	Franklin	Ohio	55	A	10	
Newark Boxboard	Middletown	Ohio	45	B	15	
Packaging Corp of America	Rittman	Ohio	112	D	35	10
Rock-Tenn	Cincinnati	Ohio	40	B	15	
Sonoco Products	Lancaster	Ohio	28	A	10	
Sonoco Products	Monroe Falls	Ohio	24	A	10	
USG Industries	Gypsum	Ohio	35	B	15	
Valley Converting	Toronto	Ohio	38	B	15	
Halltown Paperboard Co	Halltown	West Virginia	70	C	25	

REGION E

Celotex Corp	Quincy	Illinois	105	D	35	10
Chicago Paperboard Co	Chicago	Illinois	65	A	10	
Davey Co	Aurora	Illinois	35	A	10	
Manville Sales Corp	Joliet	Illinois	69	C	25	
Quaker Oats	Pekin	Illinois	28	A	10	
Sonoco Products	Rockton	Illinois	21	A	10	
Beveridge Paper Co.	Indianapolis	Indiana	20	A	10	
Jeferson Smurfit (CCA)	Lafayette	Indiana	43	B	15	
Jeferson Smurfit (CCA)	Wabash	Indiana	114	C	25	
Kieffer Paper Inc	Brownstown	Indiana	25	A	10	
Rock-Tenn Co.	Eaton	Indiana	50	B	15	
Big M Paperboard	Palmyra	Michigan	28	A	10	
Converters Paperboard Co	Rockford	Michigan	28	A	10	3
James River Corp	Kalamazoo	Michigan	170	E	40	15
Jeferson Smurfit (CCA)	Monroe	Michigan	45	B	15	
Michigan Paperboard	Battle Creek	Michigan	110	C	25	

Monroe Paper	Monroe	Michigan	69	A	10	
Rock-Tenn Co.	Otsego	Michigan	70	C	25	
Simplex Products	Constantine	Michigan	50	A	10	
Waldorf Corp	Battlecreek	Michigan	91	D	35	10
White Pigeon Paper Board	White Pigeon	Michigan	52	A	10	3
REGION F						
Packaging Corp of America	Tama	Iowa	40	B	15	5
Certainteed Corp	Shakopee	Minnesota	64	B	15	
Waldorf Corp	St.Paul	Minnesota	90	E	40	
Waldorf Corp	St.Paul	Minnesota	28	B	15	5
Beloit Boax Board	Beloit	Wisconsin	20	A	10	
Globe Building Materials	Cornell	Wisconsin	69	B	15	
US Paper Mills	DePere	Wisconsin	35	A	10	
US Paper Mills	Menasha	Wisconsin	90	B	15	
Wisconsin Paperboard Corp	Milwaukee	Wisconsin	145	C	25	
REGION G						
St Joe Forest Products	Port St.Joe	Florida	50	A	10	3
US Gypsum Co	Jacksonville	Florida	80	C	25	10
Austell Box Board Corp	Austell	Georgia	120	B	15	
Armstrong World Industries	Macon	Georgia	35	D	35	
Jeferson Smurfit	Cedartown	Georgia	20	A	10	
Sonoco Products	Atlanta	Georgia	35	A	10	
Stone Container Corp	Port Wentworth	Georgia	70	B	15	5
Carotell Paper Board	Taylors	South Carolina	59	B	15	
Sonoco Products	Hartsville	South Carolina	190	E	40	
REGION H						
Armstrong World Industries	Mobile	Alabama	120	F	60	
GAF Corp	Mobile	Alabama	40	B	15	
National Gypsum Co	Anniston	Alabama	75	C	25	10
Newark Box Board Co	Mobile	Alabama	85	B	15	
Atlas Roofing Corp	Meridian	Mississippi	35	A	10	
Caraustar Industries	Chattanooga	Tennessee	48	A	10	
Lydall Inc	Covington	Tennessee	20	A	10	
Rock-Tenn Co	Chattanooga	Tennessee	135	E	40	
Sonoco Products	Newport	Tennessee	95	A	10	
Tamko Asphalt	Knoxville	Tennessee	65	B	15	
REGION J						
Celotex Corp	Camden	Arkansas	15	A	10	
Green Bay Packaging	Morrison	Arkansas	180	C	25	10
International Paper CO	Camden	Arkansas	65	A	10	
Republic Paperboard	Hutchinson	Kansas	75	C	25	
Tamco Asphalt	Phillipsburg	Kansas	30	A	10	
Huebert Fibreboard	Boonville	Missouri	25	A	10	
Tamko Asphalt	Joplin	Missouri	50	B	15	
US Gypsum Co	N. Kansas City	Missouri	35	B	15	5
Georgia-Pacific	Ardmore	Oklahoma	15	A	10	
Georgia-Pacific	Pryor	Oklahoma	80	B	15	5
National Gypsum Co	Pryor	Oklahoma	80	C	25	10
REGION K						
Celotex Corp	Marrero	Louisiana	70	D	35	
GS Roofing	Ahreveport	Louisiana	80	A	10	
Georgia-Pacific	Daingerfield	Texas	15	A	10	
Rock-Tenn Co	Dallas	Texas	122	E	40	15
USG Industries	Galena Park	Texas	60	B	15	

CANADA						
Fraser	Edmundston	New Brunswick	15	B	15	
Minas Basin Pulp & Power Co	Hantsport	Nova Scotia	35	A	10	
Cascades	East Angus	Quebec	25	B	15	5
Daishowa Forest Products	Quebec City	Quebec	100	B	15	
Paperboard Industries Corp	Montreal	Quebec	35	B	15	
Sonoco Ltd	Terrebonne	Quebec	20	A	10	
Beaver Wood Fibre Co	Thorold	Ontario	125	B	15	
Paperboard Industries	Glen Miller	Ontario	35	A	10	
Paperboard Industries	Toronto	Ontario	112	G	80	30
Sonoco Ltd	Brantford	Ontario	45	A	10	
Strathcona Paper Co	Napanee	Ontario	53	D	35	15
<u>Other Canada and US</u>						
Paperboard Industries	Burnaby	BC	160	D	35	
Leatherback Industries	Albuquerque	New Mexico	40	B	15	
California Paper Board	Santa Clara	California	50	B	15	
Domtar Gypsum	Sal Leandro	California	65	B	15	3
Domtar Gypsum	Vernon	California	55	C	25	10
Fontana Paper Mills	Fontana	California	20	A	10	
Jefferson Smurfit	Santa Clara	California	88	C	25	10
Jefferson Smurfit	Vernon	California	75	A	10	
Leatherback Industries	Hollister	California	20	A	10	
Los Angeles Paper Box & Board	Los Angeles	California	30	A	10	
Lunday-Thagard	Southgate	California	10	A	10	
Newark Pacific Paperboard	Los Angeles	California	46	B	15	5
Newark Sierra Paperboard	Stockton	California	84	C	25	10
PABCO Paper Board	Vernon	California	56	D	35	10
Sonoco Products	City of Industry	California	25	A	10	
Specialty Paper Mills	Santa Fe Springs	California	25	A	10	
USG Industries	South Gate	California	70	C	25	
Jefferson Smurfit (CCA)	Tacoma	Washington	40	B	15	
Simpson Tacoma Kraft	Tacoma	Washington	150	B	15	5
Sonoco Products	Sumner	Washington	20	A	10	

	ONP	OMG
TOTAL DEMAND FOR PAPERBOARD	2905	353

Appendix II

ONP Supply By Urban Area

ONP Supply (000's short tons)

R= 0.35
 U= 0.6
 C= 0.55

State	MSA	Press Waste	Newsstand Returns	Total Commercial	Non-Comm. Dist'd	Total ONP Supply	Projected to 1998	Rural or Urban	Percentage Recovered	Recovered ONP (1998)	Recovered ONP by MSA	
Connecticut		11.20	9.70	20.90	226.00	246.90	259.49	C	0.55	142.72	142.72	
	Rural	0.00	0.70	0.70	16.10	16.80	17.66	R	0.35		0.00	
	Bridgeport	2.80	2.60	5.40	60.60	66.00	69.37	U	0.6	41.62	1.54	43.16
	Hartford	2.80	3.20	6.00	74.90	80.90	85.03	U	0.6	51.02	1.54	52.56
	New Haven	2.80	2.40	5.20	56.10	61.30	64.43	U	0.6	38.66	1.54	40.20
	New London	2.80	0.80	3.60	18.30	21.90	23.02	U	0.6	13.81	1.54	15.36
Maine		8.40	2.90	11.30	69.10	80.40	84.50	C	0.55	46.48	46.48	
	Rural	0.00	1.50	1.50	36.30	37.80	39.73	R	0.35		0.00	
	Bangor	2.80	0.40	3.20	9.60	12.80	13.45	U	0.6	8.07	4.63	12.71
	Lewiston	2.80	0.30	3.10	6.80	9.90	10.40	U	0.6	6.24	4.63	10.88
	Portland	2.80	0.70	3.50	16.40	19.90	20.92	U	0.6	12.55	4.63	17.18
Mass.		14.00	17.20	31.20	400.00	431.20	453.20	C	0.55	249.26	249.26	
	Rural	0.00	0.90	0.90	21.40	22.30	23.44	R	0.35		0.00	
	Boston	2.80	10.90	13.70	252.80	266.50	280.09	U	0.6	168.06	1.64	169.70
	Fitchburg	2.80	2.00	4.80	45.80	50.60	53.18	U	0.6	31.91	1.64	33.55
	Fall River	2.80	1.40	4.20	33.30	37.50	39.41	U	0.6	23.65	1.64	25.29
	Pittsfield	2.80	0.40	3.20	10.10	13.30	13.98	U	0.6	8.39	1.64	10.03
	Springfield	2.80	1.60	4.40	36.60	41.00	43.09	U	0.6	25.85	1.64	27.50
New Hamp.		5.60	2.60	8.20	60.10	68.30	71.78	C	0.55	39.48	39.48	
	Rural	0.00	0.90	0.90	20.60	21.50	22.60	R	0.35		0.00	
	Manchester	2.80	0.90	3.70	21.10	24.80	26.07	U	0.6	15.64	3.95	19.59
	Portsmouth	2.80	0.80	3.60	18.40	22.00	23.12	U	0.6	13.87	3.95	17.83
Rhode Is.		2.80	2.80	5.60	64.20	69.80	73.36	C	0.55	40.35	40.35	
	Rural	0.00	0.30	0.30	5.80	6.10	6.41	R	0.35		0.00	
	Providence	2.80	2.50	5.30	58.40	63.70	66.95	U	0.6	40.17	2.24	42.41
Vermont		2.80	1.30	4.10	30.00	34.10	35.84	C	0.55	19.71	19.71	
	Rural	0.00	1.00	1.00	22.00	23.00	24.17	U	0.6		0.00	
	Burlington	2.80	0.30	3.10	8.00	11.10	11.67	U	0.6	7.00	14.50	21.50
New Jersey		21.03	28.80	49.83	544.90	594.73	625.06	C	0.55	343.78	343.78	
	Rural	0.00	4.30	4.30	84.30	88.60	93.12	R	0.35		0.00	
	Atlantic City	2.63	1.20	3.83	21.80	25.63	26.94	U	0.6	16.16	4.07	20.24
	Bergen	2.63	4.90	7.53	91.90	99.43	104.50	U	0.6	62.70	4.07	66.77
	Jersey City	2.63	1.60	4.23	29.60	33.83	35.55	U	0.6	21.33	4.07	25.41
	Middlesex	2.63	4.40	7.03	83.00	90.03	94.62	U	0.6	56.77	4.07	60.85
	Monmouth	2.63	3.70	6.33	70.20	76.53	80.43	U	0.6	48.26	4.07	52.33
	Newark	2.63	6.70	9.33	126.40	135.73	142.65	U	0.6	85.59	4.07	89.66
	Trenton	2.63	1.60	4.23	29.80	34.03	35.76	U	0.6	21.46	4.07	25.53
	Vineland	2.63	0.40	3.03	7.90	10.93	11.49	U	0.6	6.89	4.07	10.97
	New York		44.68	60.10	104.78	1137.00	1241.78	1305.12	C	0.55	717.82	717.82
Rural		0.00	-0.00	-0.00	0.00	-0.00	-0.00	R	0.35	-0.00	-0.00	
Albany		2.63	2.80	5.43	53.40	58.83	61.83	U	0.6	37.10	0.58	37.10
Binghamton		2.63	0.80	3.43	15.60	19.03	20.00	U	0.6	12.00	0.58	12.00
Buffalo		2.63	3.50	6.13	65.50	71.63	75.28	U	0.6	45.17	0.58	45.17
Elmira		2.63	0.30	2.93	5.50	8.43	8.86	U	0.6	5.31	0.58	5.31
Glens Falls		2.63	0.40	3.03	7.50	10.53	11.07	U	0.6	6.64	0.58	6.64
Nassau		2.63	10.20	12.83	193.70	206.53	217.06	U	0.6	130.24	0.58	130.24
Bronx		2.63	2.40	5.03	44.70	49.73	52.26	U	0.6	31.36	0.58	31.36
Brooklyn		2.63	4.60	7.23	87.20	94.43	99.24	U	0.6	59.55	0.58	59.55
Manhattan*		2.63	18.90	21.53	356.00	377.53	396.79	U	0.6	238.07	0.58	238.07
Queens		2.63	5.60	8.23	105.80	114.03	119.84	U	0.6	71.91	0.58	71.91
Richmond		2.63	1.60	4.23	30.70	34.93	36.71	U	0.6	22.03	0.58	22.03
Niagara Falls		2.63	0.90	3.53	16.20	19.73	20.73	U	0.6	12.44	0.58	12.44
Orange Co.		2.63	1.10	3.73	20.80	24.53	25.78	U	0.6	15.47	0.58	15.47
Poughkeepsie		2.63	0.90	3.53	16.90	20.43	21.47	U	0.6	12.88	0.58	12.88
Rochester		2.63	3.00	5.63	57.30	62.93	66.14	U	0.6	39.68	0.58	39.68
Syracuse		2.63	2.20	4.83	41.60	46.43	48.80	U	0.6	29.28	0.58	29.28
Utica	2.63	0.90	3.53	18.60	22.13	23.26	U	0.6	13.95	0.58	13.95	
Penn.		36.79	38.30	75.09	723.60	798.69	839.44	C	0.55	461.69	461.69	
	Rural	0.00	1.20	1.20	20.70	21.90	23.02	R	0.35		0.00	
	Allentown	2.63	2.70	5.33	50.20	55.53	58.36	U	0.6	35.02	0.58	35.59
	Altoona	2.63	0.40	3.03	8.30	11.33	11.91	U	0.6	7.14	0.58	7.72
	Erie	2.63	1.00	3.63	18.00	21.63	22.73	U	0.6	13.64	0.58	14.21
	Harrisburg	2.63	1.90	4.53	35.10	39.63	41.65	U	0.6	24.99	0.58	25.57
	Johnstown	2.63	0.70	3.33	13.90	17.23	18.11	U	0.6	10.86	0.58	11.44
	Lancaster	2.63	1.30	3.93	24.30	28.23	29.67	U	0.6	17.80	0.58	18.38
	Philadelphia	2.63	15.40	18.03	290.40	308.43	324.16	U	0.6	194.50	0.58	195.07
	Pittsburgh	2.63	7.20	9.83	136.60	146.43	153.90	U	0.6	92.34	0.58	92.91
	Reading	2.63	1.10	3.73	21.40	25.13	26.41	U	0.6	15.85	0.58	16.42
	Scranton	2.63	3.10	5.73	58.90	64.63	67.92	U	0.6	40.75	0.58	41.33
	Sharon	2.63	0.30	2.93	5.90	8.83	9.28	U	0.6	5.57	0.58	6.14
	State College	2.63	0.30	2.93	6.30	9.23	9.70	U	0.6	5.82	0.58	6.39
	Williamsport	2.63	0.20	2.83	4.70	7.53	7.91	U	0.6	4.75	0.58	5.32
	York	2.63	1.50	4.13	28.90	33.03	34.71	U	0.6	20.83	0.58	21.40

Delaware	2.30	2.00	4.30	37.20	41.50	43.62	C	0.55	23.99		23.99
Rural	0.00	0.60	0.60	11.30	11.90	12.51	R	0.35			0.00
Wilmington	2.30	1.40	3.70	25.90	29.60	31.11	U	0.6	18.67	4.38	23.04
Dis. of Col.	2.30	13.40	15.70	253.40	269.10	282.83	C	0.55	155.55		155.55
Rural	0.00	0.00	0.00		0.00	0.00	R	0.35	0.00		0.00
Washington	2.30	13.40	15.70	253.40	269.10	282.83	U	0.6	169.70	0.00	169.70
Maryland	6.90	8.10	15.00	153.70	168.70	177.31	C	0.55	97.52		97.52
Rural	0.00	0.90	0.90	17.30	18.20	19.13	R	0.35			0.00
Baltimore	2.30	6.50	8.80	123.10	131.90	138.63	U	0.6	83.18	2.23	85.41
Cumberland	2.30	0.30	2.60	5.40	8.00	8.41	U	0.6	5.04	2.23	7.28
Hagerstown	2.30	0.40	2.70	7.90	10.60	11.14	U	0.6	6.68	2.23	8.92
North Car.	20.70	17.30	38.00	327.10	365.10	383.72	C	0.55	211.05		211.05
Rural	0.00	5.80	5.80	107.60	113.40	119.18	R	0.35			0.00
Asheville	2.30	0.40	2.70	8.40	11.10	11.67	U	0.6	7.00	4.63	11.63
Burlington	2.30	0.50	2.80	8.80	11.60	12.19	U	0.6	7.32	4.63	11.95
Charlotte	2.30	3.70	6.00	70.90	76.90	80.82	U	0.6	48.49	4.63	53.13
Fayetteville	2.30	0.70	3.00	13.20	16.20	17.03	U	0.6	10.22	4.63	14.85
Greensboro	2.30	3.00	5.30	56.10	61.40	64.53	U	0.6	38.72	4.63	43.35
Hickory	2.30	0.50	2.80	10.10	12.90	13.56	U	0.6	8.13	4.63	12.77
Jacksonville	2.30	0.30	2.60	5.70	8.30	8.72	U	0.6	5.23	4.63	9.87
Raleigh	2.30	2.00	4.30	38.80	43.10	45.30	U	0.6	27.18	4.63	31.81
Wilmington	2.30	0.40	2.70	7.50	10.20	10.72	U	0.6	6.43	4.63	11.07
Virginia	11.50	12.30	23.80	233.70	257.50	270.64	C	0.55	148.85		148.85
Rural	0.00	3.80	3.80	73.00	76.80	80.72	R	0.35			0.00
Charlottesville	2.30	0.50	2.80	9.90	12.70	13.35	U	0.6	8.01	5.65	13.66
Lynchburg	2.30	0.40	2.70	7.60	10.30	10.83	U	0.6	6.50	5.65	12.15
Norfolk	2.30	4.00	6.30	75.50	81.80	85.97	U	0.6	51.58	5.65	57.23
Richmond	2.30	2.80	5.10	52.80	57.90	60.85	U	0.6	36.51	5.65	42.16
Roanoke	2.30	0.80	3.10	14.90	18.00	18.92	U	0.6	11.35	5.65	17.00
Virginia	6.60	4.80	11.40	90.20	101.60	106.78	C	0.55	58.73		58.73
Rural	0.00	3.20	3.20	60.20	63.40	66.63	R	0.35			0.00
Charleston	2.20	0.90	3.10	16.80	19.90	20.92	U	0.6	12.55	7.77	20.32
Huntington	2.20	0.40	2.60	7.90	9.90	10.40	U	0.6	6.24	7.77	14.02
Parkersburg	2.20	0.30	2.50	5.90	8.40	8.83	U	0.6	5.30	7.77	13.07
Ohio	24.20	34.10	58.30	645.80	704.10	740.02	C	0.55	407.01		407.01
Rural	0.00	7.90	7.90	148.40	156.30	164.27	R	0.35			0.00
Akron	2.20	2.40	4.60	45.00	49.60	52.13	U	0.6	31.28	5.23	36.50
Canton	2.20	1.30	3.50	24.60	28.10	29.53	U	0.6	17.72	5.23	22.95
Cincinnati	2.20	3.80	6.00	72.50	78.50	82.50	U	0.6	49.50	5.23	54.73
Cleveland	2.20	6.30	8.50	119.60	128.10	134.63	U	0.6	80.78	5.23	86.01
Columbus	2.20	4.10	6.30	78.00	84.30	88.60	U	0.6	53.16	5.23	58.39
Dayton	2.20	3.00	5.20	56.90	62.10	65.27	U	0.6	39.16	5.23	44.39
Lima	2.20	0.50	2.70	10.30	13.00	13.66	U	0.6	8.20	5.23	13.42
Mansfield	2.20	0.40	2.60	8.30	10.90	11.46	U	0.6	6.87	5.23	12.10
Steubenville	2.20	0.50	2.70	10.20	12.90	13.56	U	0.6	8.13	5.23	13.36
Toledo	2.20	2.10	4.30	39.00	43.30	45.51	U	0.6	27.31	5.23	32.53
Youngstown	2.20	1.80	4.00	33.00	37.00	38.89	U	0.6	23.33	5.23	28.56
Kentucky	6.60	7.50	14.10	141.70	155.80	163.75	C	0.55	90.06		90.06
Rural	0.00	4.30	4.30	81.50	85.80	90.18	R	0.35			0.00
Lexington	2.20	0.90	3.10	17.40	20.50	21.55	U	0.6	12.93	10.52	23.45
Louisville	2.20	2.00	4.20	37.70	41.90	44.04	U	0.6	26.42	10.52	36.94
Owensboro	2.20	0.30	2.50	5.10	7.60	7.99	U	0.6	4.79	10.52	15.31
Michigan	18.00	30.90	48.90	584.90	633.80	666.13	C	0.55	366.37		366.37
Rural	0.00	6.40	6.40	119.80	126.20	132.64	R	0.35			0.00
Ann Arbor	1.80	1.10	2.90	21.10	24.00	25.22	U	0.6	15.13	4.64	19.78
Battle Creek	1.80	0.50	2.30	8.90	11.20	11.77	U	0.6	7.06	4.64	11.71
Benton Harbor	1.80	0.40	2.20	7.60	9.80	10.30	U	0.6	6.18	4.64	10.82
Detroit	1.80	16.10	17.90	304.90	322.80	339.27	U	0.6	203.56	4.64	208.20
Grand Rapids	1.80	2.10	3.90	39.90	43.80	46.03	U	0.6	27.62	4.64	32.26
Jackson	1.80	0.50	2.30	9.90	12.20	12.82	U	0.6	7.69	4.64	12.34
Kalamazoo	1.80	0.70	2.50	13.60	16.10	16.92	U	0.6	10.15	4.64	14.80
Lansing	1.80	1.20	3.00	22.80	25.80	27.12	U	0.6	16.27	4.64	20.91
Muskegon	1.80	0.50	2.30	10.30	12.60	13.24	U	0.6	7.95	4.64	12.59
Saginaw	1.80	1.40	3.20	26.10	29.30	30.79	U	0.6	18.48	4.64	23.12
Carolina	8.50	8.70	17.20	165.00	182.20	191.49	C	0.55	105.32		105.32
Rural	0.00	3.70	3.70	69.90	73.60	77.35	R	0.35			0.00
Anderson	1.70	0.40	2.10	7.30	9.40	9.88	U	0.6	5.93	5.41	11.34
Charleston	1.70	1.30	3.00	24.60	27.60	29.01	U	0.6	17.40	5.41	22.82
Columbia	1.70	1.20	2.90	23.50	26.40	27.75	U	0.6	16.65	5.41	22.06
Florence	1.70	0.30	2.00	5.30	7.30	7.67	U	0.6	4.60	5.41	10.02
Greenville	1.70	1.80	3.50	34.40	37.90	39.83	U	0.6	23.90	5.41	29.31
Illinois	21.60	30.00	51.60	567.60	619.20	650.79	C	0.55	357.93		357.93
Rural	0.00	2.80	2.80	52.40	55.20	58.02	R	0.35			0.00
Aurora	1.80	1.30	3.10	24.20	27.30	28.69	U	0.6	17.22	1.69	18.91
Bloomington	1.80	0.40	2.20	8.50	10.70	11.25	U	0.6	6.75	1.69	8.44
Champaign	1.80	0.50	2.30	9.30	11.60	12.19	U	0.6	7.32	1.69	9.01
Chicago	1.80	17.70	19.50	335.10	354.60	372.69	U	0.6	223.61	1.69	225.31
Davenport	1.80	1.30	3.10	24.40	27.50	28.90	U	0.6	17.34	1.69	19.03

	Decatur	1.80	0.40	2.20	7.30	9.50	9.98	U	0.6	5.99	1.69	7.00
	Joliet	1.80	1.10	2.90	20.50	23.40	24.59	U	0.6	14.76	1.69	16.45
	Kankakee	1.80	0.30	2.10	6.50	8.60	9.04	U	0.6	5.42	1.69	7.12
	Lake County	1.80	1.50	3.30	28.00	31.30	32.90	U	0.6	19.74	1.69	21.43
	Peoria	1.80	1.20	3.00	22.10	25.10	26.38	U	0.6	15.83	1.69	17.52
	Rockford	1.80	0.80	2.60	16.00	18.60	19.55	U	0.6	11.73	1.69	13.42
	Springfield	1.80	0.70	2.50	13.30	15.80	16.61	U	0.6	9.96	1.69	11.66
Indiana		21.60	16.80	38.40	317.10	355.50	373.63	C	0.55	205.50		205.50
	Rural	0.00	4.70	4.70	86.90	91.60	96.27	R	0.35			0.00
	Anderson	1.80	0.50	2.30	9.70	12.00	12.61	U	0.6	7.57	2.81	10.38
	Bloomington	1.80	0.30	2.10	6.40	8.50	8.93	U	0.6	5.36	2.81	8.17
	Elkhart	1.80	0.50	2.30	9.40	11.70	12.30	U	0.6	7.38	2.81	10.19
	Evansville	1.80	1.00	2.80	19.30	22.10	23.23	U	0.6	13.94	2.81	16.74
	Gary	1.80	2.20	4.00	40.80	44.80	47.09	U	0.6	28.25	2.81	31.06
	Fort Wayne	1.80	1.20	3.00	22.70	25.70	27.01	U	0.6	16.21	2.81	19.01
	Indianapolis	1.80	4.00	5.80	76.40	82.20	86.39	U	0.6	51.84	2.81	54.64
	Kokomo	1.80	0.40	2.20	7.60	9.80	10.30	U	0.6	6.18	2.81	8.99
	Lafayette	1.80	0.40	2.20	6.70	8.90	9.35	U	0.6	5.61	2.81	8.42
	Muncie	1.80	0.40	2.20	7.60	9.80	10.30	U	0.6	6.18	2.81	8.99
	South Bend	1.80	0.80	2.60	15.90	18.50	19.44	U	0.6	11.67	2.81	14.47
	Terre-Haute	1.80	0.40	2.20	7.70	9.90	10.40	U	0.6	6.24	2.81	9.05
Iowa		8.40	8.90	17.30	167.60	184.90	194.33	C	0.55	106.88		106.88
	Rural	0.00	5.50	5.50	102.60	108.10	113.61	R	0.35			0.00
	Cedar Rapids	1.40	0.60	2.00	11.20	13.20	13.87	U	0.6	8.32	6.63	14.95
	Des Moines	1.40	1.20	2.60	22.40	25.00	26.28	U	0.6	15.77	6.63	22.39
	Dubuque	1.40	0.30	1.70	6.40	8.10	8.51	U	0.6	5.11	6.63	11.74
	Iowa City	1.40	0.40	1.80	7.30	9.10	9.56	U	0.6	5.74	6.63	12.37
	Sioux City	1.40	0.40	1.80	7.70	9.50	9.98	U	0.6	5.99	6.63	12.62
	Waterloo	1.40	0.50	1.90	10.00	11.90	12.51	U	0.6	7.50	6.63	14.13
Minnesota		5.60	12.50	18.10	236.60	254.70	267.69	C	0.55	147.23		147.23
	Rural	0.00	3.30	3.30	63.80	67.10	70.52	R	0.35			0.00
	Duluth	1.40	1.00	2.40	19.40	21.80	22.91	U	0.6	13.75	6.17	19.92
	Minneapolis	1.40	7.30	8.70	137.20	145.90	153.34	U	0.6	92.01	6.17	98.18
	Rochester	1.40	0.40	1.80	7.20	9.00	9.46	U	0.6	5.68	6.17	11.85
	St. Cloud	1.40	0.50	1.90	9.00	10.90	11.46	U	0.6	6.87	6.17	13.04
North Dakota		4.20	1.80	6.00	33.50	39.50	41.51	C	0.55	22.83		22.83
	Rural	0.00	0.80	0.80	15.70	16.50	17.34	R	0.35			0.00
	Bismarck	1.40	0.30	1.70	5.10	6.80	7.15	U	0.6	4.29	2.02	6.31
	Fargo	1.40	0.50	1.90	8.70	10.60	11.14	U	0.6	6.68	2.02	8.71
	Grand Forks	1.40	0.20	1.60	4.00	5.60	5.89	U	0.6	3.53	2.02	5.55
South Dakota		1.40	1.80	3.20	34.50	37.70	39.62	C	0.55	21.79		21.79
	Rural	0.00	1.40	1.40	27.60	29.00	30.48	R	0.35			0.00
	Sioux Falls	1.40	0.40	1.80	6.90	8.70	9.14	U	0.6	5.49	10.67	16.15
Nebraska		2.80	5.20	8.00	98.20	106.20	111.62	C	0.55	61.39		61.39
	Rural	0.00	2.30	2.30	44.30	46.60	48.98	R	0.35			0.00
	Lincoln	1.40	0.80	2.20	15.00	17.20	18.08	U	0.6	10.85	8.57	19.42
	Omaha	1.40	2.10	3.50	38.90	42.40	44.56	U	0.6	26.74	8.57	35.31
Wisconsin		14.00	14.70	28.70	277.50	306.20	321.82	C	0.55	177.00		177.00
	Rural	0.00	4.80	4.80	88.10	92.90	97.64	R	0.35			0.00
	Appleton	1.40	1.00	2.40	19.40	21.80	22.91	U	0.6	13.75	3.42	17.16
	Eau Claire	1.40	0.40	1.80	7.50	9.30	9.77	U	0.6	5.86	3.42	9.28
	Green Bay	1.40	0.70	2.10	13.50	15.60	16.40	U	0.6	9.84	3.42	13.25
	Janesville	1.40	0.50	1.90	8.60	10.50	11.04	U	0.6	6.62	3.42	10.04
	Kenosha	1.40	0.40	1.80	8.00	9.80	10.30	U	0.6	6.18	3.42	9.60
	La Crosse	1.40	0.30	1.70	5.90	7.60	7.99	U	0.6	4.79	3.42	8.21
	Madison	1.40	1.00	2.40	20.70	23.10	24.28	U	0.6	14.57	3.42	17.98
	Milwaukee	1.40	4.90	6.30	93.40	99.70	104.79	U	0.6	62.87	3.42	66.29
	Sheboygan	1.40	0.40	1.80	6.90	8.70	9.14	U	0.6	5.49	3.42	8.90
	Wausau	1.40	0.30	1.70	5.50	7.20	7.57	U	0.6	4.54	3.42	7.96
Florida		32.30	42.20	74.50	797.90	872.40	916.90	C	0.55	504.30		504.30
	Rural	0.00	4.00	4.00	49.20	53.20	55.91	R	0.35			0.00
	Brandenton	1.70	0.90	2.60	16.50	19.10	20.07	U	0.6	12.04	1.03	13.07
	Daytona Beach	1.70	1.50	3.20	28.50	31.70	33.32	U	0.6	19.99	1.03	21.02
	Ft. Lauderdale	1.70	4.10	5.80	76.70	82.50	86.71	U	0.6	52.02	1.03	53.05
	Fort Myers	1.70	1.10	2.80	20.40	23.20	24.38	U	0.6	14.63	1.03	15.66
	Fort Pierce	1.70	1.00	2.70	18.30	21.00	22.07	U	0.6	13.24	1.03	14.27
	Fort Walton	1.70	0.40	2.10	8.10	10.20	10.72	U	0.6	6.43	1.03	7.46
	Gainesville	1.70	0.60	2.30	12.00	14.30	15.03	U	0.6	9.02	1.03	10.05
	Jacksonville	1.70	2.30	4.00	73.80	77.80	81.77	U	0.6	49.06	1.03	50.09
	Lakeland	1.70	1.40	3.10	27.00	30.10	31.64	U	0.6	18.98	1.03	20.01
	Melborne	1.70	1.30	3.00	24.30	27.30	28.69	U	0.6	17.22	1.03	18.25
	Miami	1.70	5.70	7.40	107.10	114.50	120.34	U	0.6	72.20	1.03	73.23
	Ocala	1.70	0.70	2.40	12.40	14.80	15.55	U	0.6	9.33	1.03	10.36
	Orlando	1.70	2.90	4.60	55.20	59.80	62.85	U	0.6	37.71	1.03	38.74
	Panama City	1.70	0.40	2.10	7.60	9.70	10.19	U	0.6	6.12	1.03	7.15
	Pensacola	1.70	0.80	2.50	14.20	16.70	17.55	U	0.6	10.53	1.03	11.56
	Sarasota	1.70	1.20	2.90	21.80	24.70	25.96	U	0.6	15.58	1.03	16.61
	Tallahassee	1.70	0.70	2.40	12.90	15.30	16.08	U	0.6	9.65	1.03	10.68
	Tampa	1.70	7.60	9.30	144.30	153.60	161.44	U	0.6	96.86	1.03	97.89
	W. Palm Beach	1.70	3.60	5.30	67.60	72.90	76.62	U	0.6	45.97	1.03	47.00
Georgia		11.90	14.50	26.40	274.50	300.90	316.25	C	0.55	173.94		173.94

	Rural	0.00	4.20	4.20	80.00	84.20	88.50	R	0.35				0.00
	Albany	1.70	0.30	2.00	5.90	7.90	8.30	U	0.6	4.98	4.42		9.41
	Athens	1.70	0.40	2.10	7.60	9.70	10.19	U	0.6	6.12	4.42		10.54
	Atlanta	1.70	6.90	8.60	131.00	139.60	146.72	U	0.6	88.03	4.42		92.46
	Augusta	1.70	0.70	2.40	13.30	15.70	16.50	U	0.6	9.90	4.42		14.33
	Columbus	1.70	0.50	2.20	9.50	11.70	12.30	U	0.6	7.38	4.42		11.80
	Macon	1.70	0.80	2.50	14.80	17.30	18.18	U	0.6	10.91	4.42		15.33
	Savannah	1.70	0.70	2.40	12.40	14.80	15.55	U	0.6	9.33	4.42		13.76
Alabama		11.70	6.50	18.20	123.60	141.80	149.03	C	0.55	81.97			81.97
	Rural	0.00	2.00	2.00	36.70	38.70	40.67	R	0.35				0.00
	Anniston	1.30	0.20	1.50	4.70	6.20	6.52	U	0.6	3.91	1.58		5.49
	Birmingham	1.30	1.70	3.00	31.50	34.50	36.26	U	0.6	21.76	1.58		23.34
	Dothan	1.30	0.20	1.50	3.50	5.00	5.26	U	0.6	3.15	1.58		4.73
	Florence	1.30	0.20	1.50	4.70	6.20	6.52	U	0.6	3.91	1.58		5.49
	Gadsden	1.30	0.20	1.50	4.20	5.70	5.99	U	0.6	3.59	1.58		5.18
	Huntsville	1.30	0.50	1.80	9.70	11.50	12.09	U	0.6	7.25	1.58		8.83
	Mobile	1.30	0.80	2.10	15.10	17.20	18.08	U	0.6	10.85	1.58		12.43
	Montgomery	1.30	0.40	1.70	8.30	10.00	10.51	U	0.6	6.31	1.58		7.89
	Tuscaloosa	1.30	0.30	1.60	5.20	6.80	7.15	U	0.6	4.29	1.58		5.87
Mississippi		3.90	9.30	13.20	176.80	190.00	199.69	C	0.55	109.83			109.83
	Rural	0.00	8.40	8.40	158.20	166.60	175.10	R	0.35				0.00
	Biloxi	1.30	0.30	1.60	5.90	7.50	7.88	U	0.6	4.73	20.43		25.16
	Jackson	1.30	0.40	1.70	8.80	10.50	11.04	U	0.6	6.62	20.43		27.05
	Pascagoula	1.30	0.20	1.50	3.90	5.40	5.68	U	0.6	3.41	20.43		23.83
Tennessee		7.80	13.30	21.10	251.90	273.00	286.93	C	0.55	157.81			157.81
	Rural	0.00	3.20	3.20	63.20	66.40	69.79	R	0.35				0.00
	Chattanooga	1.30	1.00	2.30	18.60	20.90	21.97	U	0.6	13.18	4.07		17.25
	Clarksville	1.30	0.30	1.60	5.00	6.60	6.94	U	0.6	4.16	4.07		8.23
	Johnson City	1.30	1.30	2.60	23.90	26.50	27.85	U	0.6	16.71	4.07		20.78
	Knoxville	1.30	2.40	3.70	44.50	48.20	50.66	U	0.6	30.40	4.07		34.47
	Memphis	1.30	2.40	3.70	45.50	49.20	51.71	U	0.6	31.03	4.07		35.10
	Nashville	1.30	2.70	4.00	51.20	55.20	58.02	U	0.6	34.81	4.07		38.88
Arkansas		7.20	7.40	14.60	139.60	154.20	162.07	C	0.55	89.14			89.14
	Rural	0.00	4.10	4.10	76.50	80.60	84.71	R	0.35				0.00
	Fayetteville	1.80	0.40	2.20	7.30	9.50	9.98	U	0.6	5.99	7.41		13.40
	Fort Smith	1.80	0.40	2.20	8.30	10.50	11.04	U	0.6	6.62	7.41		14.03
	Little Rock	1.80	2.20	4.00	40.90	44.90	47.19	U	0.6	28.31	7.41		35.73
	Pine Bluff	1.80	0.30	2.10	6.60	8.70	9.14	U	0.6	5.49	7.41		12.90
Oklahoma		7.20	9.80	17.00	186.00	203.00	213.36	C	0.55	117.35			117.35
	Rural	0.00	4.00	4.00	76.00	80.00	84.08	R	0.35				0.00
	Enid	1.80	0.20	2.00	4.10	6.10	6.41	U	0.6	3.85	7.36		11.20
	Lawton	1.80	0.30	2.10	5.90	8.00	8.41	U	0.6	5.04	7.36		12.40
	Oklahoma City	1.80	3.00	4.80	56.10	60.90	64.01	U	0.6	38.40	7.36		45.76
	Tulsa	1.80	2.30	4.10	43.90	48.00	50.45	U	0.6	30.27	7.36		37.63
Kansas		5.40	8.30	13.70	156.20	169.90	178.57	C	0.55	98.21			98.21
	Rural	0.00	5.90	5.90	111.30	117.20	123.18	R	0.35				0.00
	Lawrence	1.80	0.30	2.10	5.80	7.90	8.30	U	0.6	4.98	14.37		19.35
	Topeka	1.80	0.60	2.40	10.80	13.20	13.87	U	0.6	8.32	14.37		22.69
	Wichita	1.80	1.50	3.30	28.30	31.60	33.21	U	0.6	19.93	14.37		34.30
Missouri		10.80	12.90	23.70	243.50	267.20	280.83	C	0.55	154.46			154.46
	Rural	0.00	3.50	3.50	66.30	69.80	73.36	R	0.35				0.00
	Columbia	1.80	0.40	2.20	6.70	8.90	9.35	U	0.6	5.61	4.28		9.89
	Joplin	1.80	0.50	2.30	8.60	10.90	11.46	U	0.6	6.87	4.28		11.15
	Kansas City	1.80	3.10	4.90	59.20	64.10	67.37	U	0.6	40.42	4.28		44.70
	St. Joseph	1.80	0.30	2.10	6.10	8.20	8.62	U	0.6	5.17	4.28		9.45
	St. Louis	1.80	4.40	6.20	83.20	89.40	93.96	U	0.6	56.38	4.28		60.66
	Springfield	1.80	0.70	2.50	13.40	15.90	16.71	U	0.6	10.03	4.28		14.31
Mississippi		8.00	8.00	16.00	187.60	203.60	213.99	C	0.55	117.69			117.69
	Rural	2.00	2.00	4.00	46.70	50.70	53.29	R	0.35				0.00
	Alexandria	0.30	0.30	0.60	6.20	6.80	7.15	U	0.6	4.29	2.33		6.62
	Baton-Rouge	0.90	0.90	1.80	21.80	23.60	24.80	U	0.6	14.88	2.33		17.21
	Hourma	0.40	0.40	0.80	8.60	9.40	9.88	U	0.6	5.93	2.33		8.26
	Lafayette	0.30	0.30	0.60	7.70	8.30	8.72	U	0.6	5.23	2.33		7.57
	Lake Charles	0.40	0.40	0.80	9.50	10.30	10.83	U	0.6	6.50	2.33		8.83
	Monroe	0.30	0.30	0.60	6.00	6.60	6.94	U	0.6	4.16	2.33		6.49
	New Orleans	2.70	2.70	5.40	63.70	69.10	72.62	U	0.6	43.57	2.33		45.91
	Shreveport	0.70	0.70	1.40	17.40	18.80	19.76	U	0.6	11.86	2.33		14.19
Kansas		38.20	38.20	76.40	896.60	973.00	1022.63	C	0.55	562.45			562.45
	Rural	7.90	7.90	15.80	186.80	202.60	212.93	R	0.35				0.00
	Abilene	0.30	0.30	0.60	6.70	7.30	7.67	U	0.6	4.60	3.24		7.84
	Amarillo	0.50	0.50	1.00	10.80	11.80	12.40	U	0.6	7.44	3.24		10.68
	Austin	1.80	1.80	3.60	43.30	46.90	49.29	U	0.6	29.58	3.24		32.82
	Beaumont	1.00	1.00	2.00	23.60	25.60	26.91	U	0.6	16.14	3.24		19.38
	Bryan College	0.30	0.30	0.60	7.50	8.10	8.51	U	0.6	5.11	3.24		8.35
	Corpus Christi	0.70	0.70	1.40	15.40	16.80	17.66	U	0.6	10.59	3.24		13.83
	Dallas	9.50	9.50	19.00	223.50	242.50	254.87	U	0.6	152.92	3.24		156.16
	El Paso	0.80	0.80	1.60	18.50	20.10	21.13	U	0.6	12.68	3.24		15.92
	Houston	7.50	7.50	15.00	175.40	190.40	200.11	U	0.6	120.07	3.24		123.31
	Killeen	0.50	0.50	1.00	11.90	12.90	13.56	U	0.6	8.13	3.24		11.38
	Laredo	0.20	0.20	0.40	5.00	5.40	5.68	U	0.6	3.41	3.24		6.65
	Lubbock	0.50	0.50	1.00	11.00	12.00	12.61	U	0.6	7.57	3.24		10.81

Mc Allen	0.40	0.40	0.80	9.90	10.70	11.25	U	0.6	6.75	3.24	9.99
Midland	0.30	0.30	0.60	6.50	7.10	7.46	U	0.6	4.48	3.24	7.72
Odessa	0.30	0.30	0.60	6.20	6.80	7.15	U	0.6	4.29	3.24	7.53
San Angelo	0.20	0.20	0.40	5.60	6.00	6.31	U	0.6	3.78	3.24	7.02
San Antonio	3.60	3.60	7.20	83.90	91.10	95.75	U	0.6	57.45	3.24	60.69
Sherman	0.30	0.30	0.60	7.50	8.10	8.51	U	0.6	5.11	3.24	8.35
Texarkana	0.20	0.20	0.40	4.40	4.80	5.04	U	0.6	3.03	3.24	6.27
Tyler	0.40	0.40	0.80	8.70	9.50	9.98	U	0.6	5.99	3.24	9.23
Victoria	0.20	0.20	0.40	5.00	5.40	5.68	U	0.6	3.41	3.24	6.65
Waco	0.50	0.50	1.00	11.60	12.60	13.24	U	0.6	7.95	3.24	11.19
Wichita Falls	0.30	0.30	0.60	7.90	8.50	8.93	U	0.6	5.36	3.24	8.60
Quebec	12.00	13.70	25.70	255.40	281.10	295.44	C	0.55	162.49		162.49
Rural	0.00	5.70	5.70	106.90	112.60	118.34	R	0.35			0.00
Drummond	3.00	0.30	3.30	5.10	8.40	8.83	U	0.6	5.30	10.36	15.65
Montreal	3.00	6.20	9.20	115.30	124.50	130.85	U	0.6	78.51	10.36	88.87
Quebec City	3.00	1.20	4.20	23.10	27.30	28.69	U	0.6	17.22	10.36	27.57
Trois-Rivieres	3.00	0.30	3.30	5.00	8.30	8.72	U	0.6	5.23	10.36	15.59
Ontario	29.11	33.40	62.51	621.50	684.01	718.90	C	0.55	395.40		395.40
Rural	0.10	9.30	9.40	173.66	183.06	192.40	R	0.35			0.00
Hamilton	2.91	0.20	3.11	4.20	7.31	7.68	U	0.6	4.61	6.73	11.34
Kitchener	2.90	1.30	4.20	24.20	28.40	29.85	U	0.6	17.91	6.73	24.64
London	2.90	1.40	4.30	26.10	30.40	31.95	U	0.6	19.17	6.73	25.90
Oshawa	2.90	0.90	3.80	17.00	20.80	21.86	U	0.6	13.12	6.73	19.85
Ottawa	2.90	2.50	5.40	46.80	52.20	54.86	U	0.6	32.92	6.73	39.65
St. Catharines	2.90	1.40	4.30	25.54	29.84	31.36	U	0.6	18.82	6.73	25.55
Sudbury	2.90	0.60	3.50	10.80	14.30	15.03	U	0.6	9.02	6.73	15.75
Thunder Bay	2.90	0.50	3.40	8.90	12.30	12.93	U	0.6	7.76	6.73	14.49
Toronto	2.90	14.30	17.20	265.60	282.80	297.23	U	0.6	178.34	6.73	185.07
Windsor	2.90	1.00	3.90	18.70	22.60	23.75	U	0.6	14.25	6.73	20.99
Brunswick	0.61	1.20	1.81	22.00	23.81	25.02	C	0.55	13.76		13.76
Rural			0.00		0.00	0.00			0.00		0.00
Urban			0.00		0.00	0.00			0.00		0.00
Nova Scotia	0.61	1.20	1.81	21.60	23.41	24.60	C	0.55	13.53		13.53
Rural			0.00		0.00	0.00			0.00		0.00
Urban			0.00		0.00	0.00			0.00		0.00
Newfoundland	0.61	0.32	0.93	6.01	6.94	7.29	C	0.55	4.01		4.01
N.E.I.	0.61	0.12	0.73	2.21	2.94	3.09	C	0.55	1.70		1.70
Manitoba	3.23	2.60	5.83	2.60	8.43	8.9	C	0.55	4.87		4.87
Rural	0.00	1.10	1.10	1.10	2.20	2.3	R	0.35			0.00
Winnipeg	3.20	1.50	4.70	1.50	6.20	6.5	U	0.6	3.91	0.81	4.72

