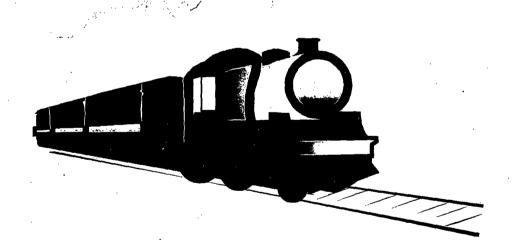


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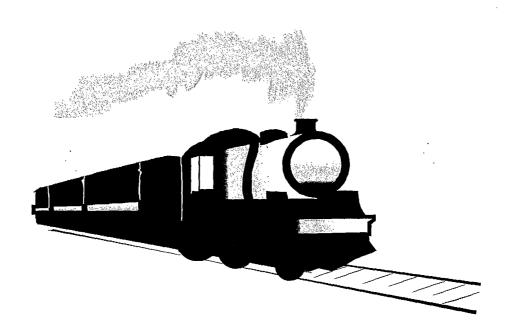
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Canadian Railway Suppliers Directory





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This publication is also available in alternative formats on request

For additional copies of this publication, please contact:

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Automotive and Transportation Branch
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1004C, East Tower
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FOREWORD

Canada's railway network is the third largest in the world and carries the fourth largest freight volume. The Canadian Railway Suppliers Directory provides the first, consolidated, Canada-wide list of companies manufacturing passenger and freight equipment and those providing services to the railway industry. Canadian railway suppliers play a vital role in ensuring the continuing strength of Canadian railways, and are increasingly important in the growth of both North American and international railways. This directory is intended to help expand awareness of Canada's railway supply capabilities as well as to assist you in making contact with these companies.

Canadian railway suppliers provide a wide range of products and services — locomotives, freight and passenger cars, specialty equipment, rail and track equipment, guidance and signaling systems, and a variety of railway-related services. As North American and international railways undergo massive structural and technological change, new and challenging opportunities emerge for equipment and service suppliers. In North America, both railway carriers and suppliers are increasingly operating on an integrated basis, as freer trade brings the Canadian, U.S. and Mexican markets closer together. Many Canadian companies are fully capable of meeting this challenge, and offer competitive, world-class products to their customers. As a result, Canada's share of the North American market is growing, and at the same time, Canadian companies are increasingly looking outward for opportunities to supply throughout the world. The Railway Association of Canada and the Canadian Association of Railway Suppliers are cooperating closely to ensure that their members are informed on developments and issues crucial to the success of Canadian companies, which must compete in an increasingly competitive global market.

With the support of the associations, Industry Canada approached over three hundred companies located across Canada. The information that you will find in this directory has been provided by the companies themselves, and appears both in printed form and on Industry Canada's web site, *Strategis*, one of the largest government information web sites in the world. This directory has been distributed to Canadian high commissions, embassies and consulates as well as to members of both associations.

The Canadian Railway Suppliers Directory provides a brief profile for Canadian equipment and railway service suppliers. You will find information listed by company and by product. You are invited to contact the companies directly or to refer your inquiries to Industry Canada, Canada's delegations around the world or to the Canadian Association of Railway Suppliers.

Industry Canada intends to update the information in this directory on an ongoing basis. Should you wish additional information about the directory or wish to have your company included, please contact Kathie Wells by telephone: (613) 954-8336, facsimile: (613) 952-8088 or e-mail: wells.kathie@ic.gc.ca. You can access *Strategis* at http://strategis.ic.gc.ca.

Industry Canada has taken the utmost care in compiling the Canadian Railway Suppliers Directory; however, the department assumes no liability for the accuracy of the information in the directory or on the Strategis web site.

INDUSTRY ASSOCIATIONS

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Canadian Association of Railway Suppliers

The Canadian Association of Railway Suppliers, incorporated in 1991, brings together companies that supply goods and services to the Canadian railways. There are currently 86 members.

As an advocacy group, the Association promotes the well-being of the rail mode within Canada and, with it, the viability of both the railway companies and their suppliers. These efforts are often synchronized to parallel efforts undertaken by the Canadian railways themselves. A newsletter keeps members informed of industry developments and Association activities.

Canadian Association of Railway Suppliers

551 Windermere Avenue Ottawa ON K2A 2W4 Phone: (613) 761-7760 Fax: (613) 761-7819

E-mail: pmcguire@istar.ca

Railway Association of Canada

The Railway Association of Canada (RAC) is an industry association that represents the 48 freight and passenger railways operating in Canada today. The RAC provides support services to its members and public information, education and advocacy on their behalf.

The Association facilitates Canada's role in establishing North America-wide railway technical and operating standards, and makes representations on matters of common interest to government, courts, boards and commissions. Originally established as the Canadian Railway War Board in 1917 to maximize cooperation between the railway in the war effort, the RAC was created in 1919 and incorporated in 1953. The RAC functions with a Board of Directors, general and technical committees, and a small professional staff.

Railway Association of Canada

800 René-Lévesque Boulevard West, Suite 1105 Montreal QC H3B 1X9

Phone: (514) 879-8555 Fax: (514) 879-1522 E-mail: robertb@railcan.ca

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COMPANIES

A & B Rail Contractors Ltd. 702 - 17th Avenue Nisku AB T9E 7T1

Contact:

Mr. Paul H. Brum, President

Telephone: Fax:

(780) 955-8641 (780) 955-7217

E-mail:

abrail@connect.ab.ca

Other Company Locations:

Richmond, B.C. Telephone: (604) 273-4958

Saskatoon, Sask. Telephone: (306) 374-7765

SPECIALTY: Track, track equipment, infrastructure,

consultants

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1997 Employment Range: 10-99

Exporter: No

Product: Railroad engineering design, construction, maintenance, supply and service, particularly in western Canada, but the company is interested in expanding operations to new territories. Performs design/build projects and has all of the technical capabilities in-house. Has performed many projects as a general contractor, including completion of complex civil earthworks.

A M Signal Systems Ltd. 264 Bronte Street South, # 12 Milton ON L9T 5A3

Contact:

Mr. Dan Fargiorgio, Product Manager

Telephone:

(905) 876-4675

Fax:

(905) 876-4676

SPECIALTY:

Communications, signaling,

infrastructure, consultants

1997 Employment Range: 10-99

Quality Certification: CSA, NRTL/C

Exporter: Yes

Markets: USA, Japan

Product: Design and sales of T2000 Cold-Air Blowers for keeping switch points and hot box detectors clear of snow. Crossing protection is designed, installed and maintained.

ABC Rail Products Corporation 11 Overlea Drive, Apt. 1014 Kitchener ON N2M 5C8

Contact:

Mr. R. Paul Kneeshaw

Canadian Sales Manager

Telephone:

(519) 578-9389

Fax:

(519) 578-9359

SPECIALTY: Locomotive, freight car, passenger car component supplier, track equipment, communications, signaling

1997 Employment Range: under 10

Exporter: No

Product: Production of track materials (switch points/frogs/ guard rails/plates/switches/stands/crossings, etc.), retarders and signal equipment for railway yards and wheels/wheel sets (mounted) for railway rolling stock.

ABIPA CANADA INC. 3065 montée Saint-Aubin Laval QC H7L 4E4

Contact: Telephone: Mr. Guy Bibeau, President

(450) 687-7484

Fax:

(450) 687-7670

SPECIALTY: Passenger car components

1997 Employment Range: 10-99 Quality Certification: ISO 9002

Exporter: Yes Market: USA

Product: Machine shop: precision machining, toolmaking, welding, stamping, wire cutting (EDM) and other related work for aeronautical and commercial products.

Accurate Railroad Limited 110 Fenmar Drive Weston ON M9L 1M5

Contact:

Mr. Bob Wilson, President

Telephone: Fax:

(416) 746-1191 (416) 746-4801

SPECIALTY: Track, infrastructure, consultants

1997 Employment Range: 10-99

Exporter: Yes Market: USA

Product: Design and construction of industrial sidings in Ontario; rehabilitation, repair and retirement of siding tracks and switches; sale of all sorts of track and switch materials; sale of steels and wood products. Services provided on a 24-hour basis.

Acklands-Grainger Inc. 11708 - 167 Street Edmonton AB T5M 3Z2

Contact:

Mr. Wayne McArthur, Vice President

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Telephone:

(780) 451-6345

Fax:

(780) 452-1282

E-mail:

mcarthurw@edmzon.acklands.ca

SPECIALTY: General MRO and safety supplies

1997 Employment Range: 1000 and over

Quality Certification: ISO 9002

Exporter: No

Product: Industrial, fleet, welding and safety supply distribution servicing several industries, including oil and gas, mining, transportation and utility companies. Over 200 000 catalogued items are distributed through our 200 branches coast to coast.

Acres International Ltd. 480 University Avenue Toronto ON M5G 1V2

Contact:

Mr. A.F.D. Russell, Vice President/

Manager, Transportation Division

Fax:

Telephone: (416) 595-2021 (416) 595-2004

E-mail: arussell@toronto.acres.com

Web Address: www.acres.com

Other Company Locations: various

SPECIALTY: Consultants

1997 Employment Range: 100-999

Quality Certification: ISO (in progress)

Exporter: Yes

Markets: USA, Mexico, South and Central America.

Middle East, Southeast Asia, Africa, Caribbean

Product: Consulting services in the power, transportation (airport, road, port, bridge and rapid transit) and mining/heavy industrial sectors. Railway-related services range from economic planning, site investigations, evaluations and feasibility studies to design and project management.

ADAPTIVE ENGINEERING LTD. 3604 Burnsland Road Southeast Calgary AB T2G 3Z2

Contact:

Mr. Endre Pataky, Manager

Telephone:

(403) 243-9455

Fax:

(403) 243-9455

E-mail:

lifts@adaptive.ab.ca

SPECIALTY:

Disabled passenger lifts

1997 Employment Range: 10-99 Exporter: Yes

Markets: USA, Europe, Australia

Product: Wheelchair lifts specifically for providing disabled access to trains. These lifts have been in service for 10 years

with almost 600 units in the field.

ADP ESTAMPILLAGE 231 Brossard Delson QC J0L 1G0

Contact:

Mr. Richard H. Viens, Sales Director

Telephone:

(450) 638-0774, 1-800-361-0774

Fax:

(450) 638-8936

E-mail:

adp-stamping@sympatico.ca

SPECIALTY:

Freight car component supplier

1997 Employment Range: 10-99 Quality Certification: ISO 9002

Exporter: Yes Market: USA

Product: ADP Estampillage specializes in stamping, die forging, dimpling and shearing ferrous and non-ferrous metal into sheets, coils, strips or profiles. ADP Estampillage also operates a welding and assembly service.

ADVANCED RAILWAY CONCEPTS LTD. 264 Bronte Street South, # 11 Milton ON L9T 5A3

Contact:

Mr. Bill Mountain, President

Telephone:

(905) 876-4443

Fax:

(905) 876-4676

SPECIALTY: Communications, signaling

1997 Employment Range: 10-99

Exporter: Yes Market: USA

Product: Design, engineering and installation services to the rail and rail transit industries. Signal systems design of vital and non-vital systems utilizing relays or solid-state devices. Products include PC-based train movement manager for signal control and dark territory (also, ARXM highway crossing monitor).

Advanced ThermoDynamics Corp. 103 Metig Street Sault Ste. Marie ON P6A 5K9

Contact:

Mr. Alan Smith, General Manager

Telephone:

(705) 942-3300

Fax:

(705) 942-3055

SPECIALTY: Locomotive, freight car component supplier

1997 Employment Range: 10-99 Quality Certification: ISO 9001

Exporter: Yes Market: USA

Product: Diesel engine powered cargo heaters that prevent frost-sensitive cargo from freezing (30 000 to 80 000 BTU/hour). This product is called Chinook and is excellent for beverages, produce and steel. Manufacture of the Blizzard railroad air conditioner for locomotives. This unit delivers 36 000 BTU/hour and keeps the engineer's compartment cool in extremely warm conditions.

ALCATEL CANADA 1235 Ormont Drive Weston ON M9L 2W6

Contact:

Mr. Doug Swallow, Deputy Director,

Marketing

Telephone:

(416) 742-3900

Fax:

(416) 742-1136

Web Address:

www.alcatel.ca

Other Company Location:

Location

Burnaby, B.C.

Telephone: (604) 434-2455

SPECIALTY: Communications, signaling

1997 Employment Range: 100-999 Ouality Certification: ISO 9001

Exporter: Yes

Markets: USA, Europe, Southeast Asia

Product: Development, manufacture and implementation of advanced technology train control systems and components. Alcatel's solid record of safety, performance and reliability provides a success-proven technological base for current control systems that include SELTRAC, the world's leading communications-based, moving block control systems for high density, close headway operation, and LDCS, low density control systems for light rail transit and automated people mover applications.

ALSTOM Canada Inc. Signaling 7 - B Place du Commerce Brossard QC J4W 3K3

Contact:

Mr. Guy Desnoyers, Director General

Telephone:

(450) 465-5265

Fax:

(450) 465-5267

Other Company Location:

Mississauga, Ont.

Telephone: (905) 624-8300

SPECIALTY: Communications, signaling, infrastructure, consultants

1997 Employment Range: 10-99

Exporter: Yes

Markets: USA, Europe

Product: Supplier specializing in telecommunications-based driving, operating and maintenance signaling system. Computerized switch boxes. Signaling systems design.
Autopilot (ATS/ATP/ATO). Lineside and on-board signaling. Turnkey system. Signaling system updating and alterations. Point machines, track circuits, wheel detectors and more.

ALSTOM Canada Inc. Transport 1830 LeBer Street Montreal QC H3K 2A4

Contact:

Mr. Danny DiStefano, Director,

Marketing and Sales, Canada

Telephone:

(514) 925-3509

Fax:

(514) 925-3826

E-mail:

danny.distefano@atr.gecalsthom.com

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Web Address:

www.gecalsthom.com

SPECIALTY: Locomotive, freight car, passenger car

supplier and service provider

1997 Employment Range: 100-999

Quality Certification: ISO 9001, ISO 14001, AAR M1003

(wheels and locomotives servicing)

Exporter: Yes Market: USA

Product: Locomotive rehabilitation, refurbishing and maintenance; passenger car rehabilitation, refurbishing and maintenance; freight car design and manufacture; freight, diesel and passenger wheels.

ALTEX EXTRUSION INC. 2000 Fortin Boulevard Laval QC H7S 1P3

Contact:

Mr. Gilbert Décarie, Vice President,

Sales and Marketing

Telephone:

(450) 629-4244 (450) 629-4227

Fax: E-mail:

info@altex-ext.com

Web Address:

www.altex-ext.com

Other Company Location:

Guelph, Ont.

Telephone: (519) 826-0940

SPECIALTY: Passenger car component supplier,

communications, signaling

1997 Employment Range: 100-999 Quality Certification: ISO 9002

Exporter: Yes

Markets: USA, Europe

Product: High-quality aluminum extrusion servicing the transportation industry. Certain profiles can be used in the components of railway cars.

Amélia Salehabadi 1168 Graham Boulevard Mont-Royal QC H3P 2G4

Contact:

Amélia Salehabadi

Telephone:

(514) 737-3207

Fax:

(514) 737-1136

E-mail:

amelia-s@netcom.ca

SPECIALTY: Legal consultation services

Product: Management of all legal aspects of RFP or responses to international request for proposals (turnkey, suppliers) such as the preparation of request for clarifications and modifications, preparation of all tender-related documents. Drafting and negotiation of international agreements (joint ventures, etc.). Fluency in five languages (English, French, Spanish, German and Persian).

AMSCO CAST PRODUCTS (CANADA) INC. 35 Mercy Street Selkirk MB R1A 1N5

Contact:

Mr. Frank Loane, Manager, Sales and

Customer Service

Telephone: Fax:

(204) 453-2322 (204) 482-8980

E-mail:

mail.general@amscocast.com

Web Address:

www.amscocast.com

SPECIALTY: Track

1997 Employment Range: 100-999

Quality Certification: ISO 9002 (in progress)

Exporter: Yes

Markets: USA, Mexico, South America, Europe

Product: Cast products in all steel grades to the following industries: railroad, construction, aggregate, cement, coal,

mining (gold/metals) and trucking.

ANCAST INDUSTRIES LTD. 1350 Saskatchewan Avenue Winnipeg MB R3E 0L2

Contact:

Mr. M. Perrino, Sales Manager

Telephone:

(204) 786-7911

Fax:

(204) 786-2548 ancast@ancast.mb.ca

E-mail: Web Address:

www.ancast.mb.ca

SPECIALTY: Locomotive component supplier, track

1997 Employment Range: 100-999

Quality Certification: New Holland Qualitas, Rockwell

Level 2

Exporter: Yes Market: USA

Product: Ductile iron castings for locomotives, ductile iron

castings for track parts.

Applied Rail Research Technologies 1020 Denison Street, Suite 207 Markham ON L3R 3W5

Contact:

Mr. Jude Igwemezie, PEng, President

Telephone:

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(905) 940-9324

Fax:

(905) 940-9862 jude@arrt-inc.com

E-mail:

Web Address:

www.arrt-inc.com

SPECIALTY: Consultants, researchers

1997 Employment Range: under 10

Exporter: Yes

Markets: USA, South America

Product: Professional consultancy through investigative research and analysis, and finding practical solutions to the toughest engineering problem. Support of the rail transportation industry through publication of its research and development activities, as well as through internationally recognized seminars, conferences and lectures.

ARMTEC

(division of Jenisys Engineered Products) 1501 rue de l' Industrie Beloeil QC J3G 4S5

Contact:

Mr. Gilles Daoust, Regional Engineer

Telephone:

(450) 464-7765

Fax:

(450) 464-6805

Other Company Locations: various, including:

Guelph, Ont.

Telephone: (519) 822-0210

SPECIALTY: Track equipment

1997 Employment Range: 100-999

Exporter: Yes

Markets: South America, Europe, Middle East, Southeast

Asia, Antilles

Product: Corrugated steel pipes, shaped steel products, water control sluice and geosynthetics.

ATELIERS M. DRIVESHAFT INC. 2515 Léger LaSalle QC H8N 2V9

Contact:

Mr. Jean Roch Leduc, President

Telephone:

(514) 363-1821

Fax:

(514) 363-6305

SPECIALTY: Locomotive, passenger car component supplier and locomotive, freight or passenger car service provider

1997 Employment Range: 10-99

Exporter: No

Product: Sales and service for North American or European drive shafts. Dynamic balancing, authorized Rockwell-Spicer-Elbe distributor. Sales and service for Chelsea and Hydrocar power takeoff, Chelsea and Hydrocar hydraulic pump, Gardner Denver-Duroflow blower.

Ateliers Wood Inc. 361 Noël Avenue Sept-Îles QC G4R 1L8

Contact:

Mr. Mario McDonald, President

Telephone:

(418) 962-6131 (418) 962-1862

Fax:

atwood@bbsi.net

E-mail: Other Company Locations:

Baie-Comeau, Que.

RTC, Montreal, Que.

Telephone: (418) 296-4811 Telephone: (514) 637-4092

SPECIALTY: Locomotive supplier and service provider

1997 Employment Range: 100-999

Quality Certification: ISO 9001/ISO9002/W47.1/AAR-M-

1003 (in progress) Exporter: Yes

Markets: South America, Southeast Asia, Africa

Product: Remanufacturing of railway and mining equipment such as locomotives, traction motors, traction generators, alternators, Le Tourneau Inc. off-road trucks and electrical loading components, B.E. (Bucyrus Canada) electrical drilling components and B.E. (Bucyrus Canada) electrical shovel components.

B. HELM ASSOCIATES LTD. 260 Adelaide Street East Toronto ON M5A 1N0

Contact:

Mr. Brian Helm, President

Telephone:

(416) 862-7742 (416) 862-7748

Fax: E-mail:

bhelm@netcom.ca

SPECIALTY: Consultants

1997 Employment Range: under 10

Exporter: Yes

Markets: USA, Europe, Southeast Asia, South Asia

Product: International management and engineering consultancy specializing in transportation and private sector development - with a primary focus on the assessment of feasibility, cost effectiveness and commercial viability. The firm has worked extensively abroad researching the marketability, functional requirements and financial/economic viability of rail, road, marine and intermodal transportation systems and service for freight and passengers. Clients include bilateral and multilateral development agencies; federal, state and municipal governments; rail, bus, ferry and shipping companies; and manufacturers of transportation equipment.

BACH-SIMPSON LTD. P.O. Box 5484, 1255 Brydges Street London ON N6A 4L6

Contact:

Mr. Paul M. Weber, Product Manager

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Telephone:

(519) 452-3200

Fax:

(519) 452-3165

E-mail:

pweber@bach-simpson.com

Web Address:

www.bach-simpson.com

SPECIALTY: Locomotive, passenger car component

supplier, communications, signaling

1997 Employment Range: 10-99 Quality Certification: ISO 9001

Exporter: Yes Market: USA

Product: Research, design and manufacture custom electronic instrumentation and control equipment in two product areas, the Railroad Products Division and the Industrial Products Division, each with its own design, manufacturing and service personnel. Products range from speed sensing indicator equipment to advanced train monitoring and control systems. Design and manufacture many custom products tailored to customer requirements.

BAULTAR ERGO INC. & BAULTAR COMPOSITE INC. 101 Principale Street South Windsor QC J1S 2M2

Contact:

Mr. Bruno Archambault, President

Telephone: Fax:

(819) 845-7110 (819) 845-5600

E-mail:

mkt@baultar.com

SPECIALTY: Locomotive, passenger car component supplier, locomotive, freight or passenger car service provider

1997 Employment Range: 10-99 Quality Certification: ISO 9001

Exporter: Yes

Markets: USA, Mexico

Product: Ergonomic locomotive crew seating, locomotive cab lighting, desks and enclosures, specialized containers, locomotive cab window improvement kit, rail and transit noise attenuation, engineering, production and testing, rail and transit floor covering and composite floor panels, cab design consultation, components production and testing.

BC Bearing Engineers Ltd. 8985 Fraserwood Court Burnaby BC V5J 5E8

Contact:

Mr. Lance Ross, Marketing Manager

Telephone: Fax:

(604) 433-6711 (604) 433-7377

E-mail: Web Address: bcbinfo@bearings.com www.bearings.com

SPECIALTY: Locomotive, freight car, passenger car

component supplier

1997 Employment Range: 100-999 Quality Certification: ISO 9002

Exporter: Yes

Markets: USA, Mexico, South America, Southeast Asia

Product: Bearings (including railway-specific), power transmission products, material handling components, variable frequency drives, and allied industrial products distributed from 30 locations in western Canada, with additional locations

worldwide.

BECLAWAT Manufacturing Inc. 130 Adam Street Belleville ON K8N 2X9

Contact:

Mr. John McKenna, Product Manager

Telephone:

(613) 966-5611

Fax:

(613) 966-0878

E-mail:

beclawat@sympatico.ca

Web Address:

www3.sympatico.ca/beclawat

SPECIALTY: Locomotive component supplier

1997 Employment Range: 10-99

Quality Certification: ISO 9001 (in progress)

Exporter: Yes Market: USA

Product: Sliding side windows, door windows, cab windows, windshields, glass parts, window seals and window hardware.

BEDCO (division of Gerodon Incorporated) 2305 Francis Hughes Chomedey Laval QC H7S 1N5

Contact:

Mr. Paul Pellin, Vice President, Sales

Telephone:

(514) 384-2820

Fax:

(514) 384-4270

E-mail:

bedco.s@sympatico.ca

SPECIALTY: Communications, signaling

1997 Employment Range: 100-999 Quality Certification: ISO 9002

Exporter: Yes

Markets: USA, Europe

Product: Manufactures (made to specifications and drawings) multiple parts, components and products designed for various industrial segments and produces (made to design and specifications) a various assortment of naval shipboard furniture and storage cases of all types. Fabricates shelters (bungalows) used by the railway, telephone and telecommunication industries and outdoor emergency generating stations.

BLACKBOX RADIO REMOTE CONTROLS 586 Main Street Glen Williams ON L7G 3T6

Contact:

Mr. Malcolm Black, President

Telephone: Fax: (905) 873-0141 (905) 877-1809

SPECIALTY: Locomotive component supplier and service provider

1997 Employment Range: under 10

Exporter: Yes

Markets: USA, South America, Southeast Asia

Product: BLACKBOX radio remote controls for the unmanned operation of locomotives, cranes, switches and frontend loaders. Manufactures the "Hostler Helper," a portable SLAP-ONTM radio control for locomotives that does not require any modification to the locomotives for installation.

BOBINE EASTERN ELECT. 450 Saint-Michel Saint-Jean-sur-Richelieu QC J3B 1T4

Contact:

Ms. Jacinthe Meloche, Director

Telephone: Fax: (450) 348-3845

(450) 348-2565

SPECIALTY: Locomotive component supplier and service provider, consultants

1997 Employment Range: 10-99 Quality Certification: ISO 9002

Exporter: Yes Market: USA

Product: Manufacturing and installing electrical coils for all

types of coiling; repairs to all types of electric motors.

Bombardier Transportation 1101 Parent Street Saint-Bruno QC J3V 6E6

Contact:

Ms. Julie Masse, Communication Manager

Telephone:

(450) 441-2020 (450) 441-1515

Fax:

Web Address: www.transportation.bombardier.com

Other Company Locations:

Kingston, Ont.

Telephone: (613) 384-3100

Thunder Bay, Ont.

Telephone: (807) 475-2810

La Pocatière, Que.

Telephone: (418) 856-1232

SPECIALTY: Locomotive, passenger car supplier, locomotive, passenger car service provider, operations and maintenance

1997 Employment Range: 1000 and over

Quality Certification: ISO 9001

Exporter: Yes

Markets: USA, Mexico, Europe, Middle East, Southeast

Asia

Product: A complete range of urban, suburban and intercity vehicles as well as turnkey rail transit systems worldwide. Bombardier is the leading supplier in this field in North America, where its activities are carried out by Mass Transit - North America and Transit Systems (Canada), Bombardier Transit Corporation (USA) and Concarril (Mexico). In Europe, its activities are carried out by ANF (France), BN (Belgium), BWS (Austria), Talbot and DWA (Germany).

Brandt ROAD RAIL CORP. 302 Mill Street, P.O. Box 1876 Regina SK S4P 3E2

Contact:

Mr. Scott Brown, General Manager

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Telephone:

(306) 791-7557

Fax:

(306) 525-1077

SPECIALTY: Locomotive supplier

1997 Employment Range: 10-99

Quality Certification: ISO 9000 (in progress)

Exporter: Yes

Markets: USA, Australia

Product: The Brandt Power Unit, a versatile car puller with a tractive effort of 32 000 pounds. The unit is road, as well as rail, legal and is usable in a variety of applications, including maintenance-of-way work and industrial switching applications. Converts from road to rail in 3-5 minutes.

CAE VANGUARD LTD. 125-H Saint-Joseph Boulevard Lachine OC H8S 2K9

Contact:

Mr. Michel Gravel, Manager

Telephone:

(514) 639-1785

Fax:

(514) 639-1651

Other Company Location:

Winnipeg, Man. Telephone: (204) 786-6821

SPECIALTY: Locomotive, freight car, passenger car

component supplier

1997 Employment Range: 10-99 Quality Certification: ISO, M 1003

Exporter: Yes

Markets: USA, Mexico, South America

Product: Freight car, transit and locomotive axles; transit and locomotive wheel sets; locomotive traction motor combos.

CANAC INC. 1100 University, Suite 500 Montreal QC H3B 3A5

Contact:

Mr. Frank Trotter, President and CEO

Telephone:

(514) 399-5524

Fax:

(514) 399-2591

E-mail:

ftrotter@mail.canac.com

Web Address:

www.canac.com

Other Company Locations: Toronto, Ont.

Telephone: (416) 217-2345 Edmonton, Alta. Telephone: (780) 414-5205

SPECIALTY: Locomotive, freight car, passenger car supplier, track, track equipment, communications, signaling, infrastructure, locomotive, freight or passenger car service provider, consultants, training, technology

1997 Employment Range: 100-999

Exporter: Yes

Markets: USA, Mexico

Product: Integrated knowledge-based and associated valueadded services to railroads, rail-related industries operating their own international site railroads, potential investors in railroads, and the different levels of government. Services include rail operations and planning, engineering services, mechanical services, asset management, training and technology.

CANADA ALLIED DIESEL CO. 2975 de Miniac Street Saint-Laurent QC H4S 1L9

Contact: Telephone: Mr. Don Cooper, O.A. Manager

(514) 332-4451

Fax:

(514) 333-6955

SPECIALTY: Locomotive, freight car, passenger car component supplier, locomotive service provider, consultants

1997 Employment Range: 100-999 Quality Certification: ISO 9002

Exporter: Yes

Markets: USA, Mexico, South America, Europe, Middle

East, Southeast Asia

Product: GE and EMD engines, engine parts, locomotive parts and components, air compressor parts (WABCO), air brake valves for locomotives.

CANADIAN TIMKEN LIMITED 6700 Campobello Road Mississauga ON L5N 2L8

Contact:

Mr. William D. Thompson, Sales Engineer

Telephone:

(905) 826-9520

Fax:

(905) 826-0482

E-mail:

thompsow@timken.com

Web Address:

www.timken.com

Other Company Location:

St. Thomas, Ont. Telephone: (519) 631-4500

SPECIALTY: Locomotive, freight car, passenger car component supplier

1997 Employment Range: 100-999 Quality Certification: ISO 9000

Exporter: No

Product: Timken "AP" bearings (journal bearings), motor suspension unit bearings, bearings for transit drives, engineering support for new designs and bearing selection, service

engineering, bearing reconditioning.

Cando Contracting Ltd. 830 Douglas Street Brandon MB R7A 7B2

Contact:

Mr. Gordon Peters, President

Telephone: Fax:

(204) 725-2627 (204) 725-4100

E-mail:

cando@mb.sympatico.ca

Other Company Location:

Deep River, Ont. Telephone: (613) 584-3294

SPECIALTY: Locomotive, freight car component supplier, track, track equipment, infrastructure, locomotive

service provider

1997 Employment Range: 100-999

Exporter: Yes

Markets: USA, South America

Product: Services in abandonment of rail line, sales of relay rails and ties; equipment and contract services; switching, short

line, maintenance and logistics support contracts.

CARADON INDALEX 325 Avro Street Pointe-Claire OC H9R 5W3

Mr. Terry Wagner, Sales Manager Contact:

Telephone:

(514) 697-5120

Fax:

(514) 694-8310

E-mail:

terrywagnercaradon@caradon

Other Company Locations:

Mississauga, Ont. Calgary, Alta.

Telephone: (905) 890-8821 Telephone: (403) 279-1080

Fort Coquitlam, B.C.

Telephone: (604) 942-6604

SPECIALTY: Freight car, passenger car component supplier, communications, signaling

1997 Employment Range: 100-999

Quality Certification: ISO 9001

Exporter: Yes Market: USA

Product: Aluminum extrusion, painting, anodizing, fabricating

of aluminum extrusions.

CGTX INC. 1600 René-Lévesque Boulevard West **Suite 1500** Montreal QC H3H 1P9

Contact:

Mr. Richard Podsiadlo

Vice President, Sales -

Telephone:

(514) 931-7343

Fax:

(514) 931-6859

SPECIALTY: Freight car (tank car) supplier

Toronto, Ont.

Other Company Locations:

Telephone: (905) 858-0820 Telephone: (403) 262-2191

Calgary, Alia.

1997 Employment Range: 10-99

Exporter: No

Product: Railway equipment (rolling stock) owned and leased to various industries (10 000 tank and freight cars that operate across North America).

CLN INDUSTRIES LTD. 1 Stull Street, P.O. Box 1658 Capreol ON P0M 1H0

Contact:

Mr. Norm Colasimone, Plant Manager

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Telephone:

(705) 858-4056

Fax:

(705) 858-1974

E-mail:

cln@vianet.on.ca

Other Company Location:

Quebec City, Que.

Telephone: (418) 832-4421

SPECIALTY: Locomotive, freight car component supplier, track equipment, locomotive, freight or passenger car service provider, maintenance-of-way equipment

1997 Employment Range: 10-99

Quality Certification: AAR (freight cars), ISO (pending)

Exporter: Yes Market: USA

Product: Complete remanufacturing of maintenance-of-way equipment; contracting of track maintenance equipment either operated or unoperated; fully equipped and AAR certified to carry out rolling stock repair and major overhauls on locomotives and locomotives available for lease.

CMRM

(division of the Roll Form Group of Samuel Manu-Tech Inc.)
2304 Dixie Road
Mississauga ON L4Y 1Z6

Contact:

Mr. Tamo Bianchi

Assistant General Manager of Sales

Telephone:

Fax:

+

4554

(905) 306-3506 (905) 306-3525

Other Company Location:

Cambridge, Ont. Telephone: 1-800-667-0447

SPECIALTY: Freight car, passenger car component

supplier

1997 Employment Range: 100-999 Quality Certification: ISO 9002

Exporter: Yes

Markets: USA, Mexico

Product: Custom-made one-piece sections with everincreasing flexibility in weight, strength, width and length of section. These sections include, but are not limited to, roof sheets and coaming, side sheets, side sills, side top plates, onepiece centre sills, deck plates and deck plate channel.

COAST STEEL FABRICATORS LTD. 1515 Kingsway Avenue Port Coquitlam BC V3C 1S2

Contact:

Mr. John Dick, Sales Manager

Telephone:

(604) 941-9481

Fax:

(604) 941-7447

E-mail:

john.dick@coaststeel.com

Web Address:

www.coaststeel.com

SPECIALTY: Infrastructure

1997 Employment Range: 100-999

Exporter: Yes

Markets: USA, South America, Japan

Product: Design/build of structural/mechanical/electrical structures and a jobbing shop for heavy plate and structural fabrication and erection. Experience with carbon stainless steel-aluminum of plate and shape configurations, i.e., barge and ship components, boiler casings, breeching, bridges, cyclones, conveyor galleries, hoppers, ducts, chutes, pressure vessels, tanks, silos, precipitators and structural steel.

Columbia Chrome Ind. Ltd. 9701 - 201 Street Langley BC V1M 3E7

Contact:

Mr. John Thwaites, President

Telephone: Fax: (604) 888-7311 (604) 888-3498

Other Company Locations: various

SPECIALTY: Freight car component supplier, freight or

passenger car service provider

1997 Employment Range: 10-99

Exporter: Yes

Markets: USA, South America, Southeast Asia

Product: Remanufacture of hydraulic components - cushioning

units. Seven branches in Canada and U.S.

Connectall Ltd. 4291 Garand Street Saint-Laurent QC H4R 2B4

Contact:

Mr. Michel Bourque, President

Telephone:

(514) 335-7755

Fax:

(514) 335-6573

SPECIALTY: Locomotive, freight car, passenger car component supplier, consultants

1997 Employment Range: under 10 Quality Certification: ISO 9002

Exporter: Yes Market: USA

Product: Fluid conveying for a variety of applications in sectors such as transportation, forestry, railway, aerospace,

recreational vehicles and heavy equipment.

Consolequip Inc. 1155 Sherbrooke Street West Suite 1602 Montreal QC H3A 2N3

Contact:

Mr. Charles Eason, President

Telephone:

(514) 288-9282, ext. 223

Fax:

(514) 288-7978

E-mail:

charles@conseq.ca

Other Company Locations:

Winnipeg, Man. Telephone: (204) 663-9294 Calgary, Alta. Telephone: (403) 949-3302

SPECIALTY: Locomotive, freight car, passenger car component supplier, consultants, training seminars

1997 Employment Range: 10-99

Quality Certification: ISO 9002, M-1003

Exporter: Yes Market: USA

Product: Freight car air brake hoses and pressure-measuring devices for the railways. Market and service freight car trucks, brake beams and locomotive components. Consulting services on freight car designs and modifications.

Consultants CANARAIL Inc. 1140 Maisonneuve Boulevard West Suite 1050 Montreal QC H3A 1M8

Contact:

Mr. Mathieu Abbott, Marketing Assistant

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Telephone: Fax: (514) 985-0930 (514) 985-0929

Fax. E-mail:

inbox@canarail.com

Web Address:

www.canarail.com

SPECIALTY: Locomotive, freight car supplier,

infrastructure, locomotive, freight or passenger car service providers, consultants, economic, financial and institutional

reform and privatization

1997 Employment Range: 10-99

Quality Certification: ISO 9001 (in progress)

Exporter: Yes

Markets: USA, Mexico, South America, Europe, Middle

East, Southeast Asia, Africa

Product: All fields of railway consulting, including feasibility studies, project management services, procurement services, preliminary and detailed design, construction supervision, technical assistance, institutional reforms, privatization, training and transfer of technology, economic and transport studies, railway operations, maintenance planning and procedures for motive power, rolling stock, and railway marketing studies and assistance in railway costing, management information systems, electrification, signaling and telecommunications.

Coopérative des travailleurs de la scierie Jos Amant 751 Le Bourdais Saint-Tite Laviolette QC G0X 3H0

Contact:

Mr. Carl Mongrain, Shipping/Receiving

Telephone:

(418) 365-6188

Fax:

(418) 365-6049

SPECIALTY: Track

1997 Employment Range: 100-999

Exporter: No

Product: Railway hardwood ties 7 inches x 9 inches from foot run of 8 to 16 feet; shims 1/8 inch to 2 1/2 inches thick, size 7 1/2 inches x 14 inches. Species: maple, yellow birch, beech, etc.

CPCS TECHNOLOGIES CORPORATION 5 Valois Bay, Suite A Pointe-Claire QC H9S 5H3

Contact:

Mr. G.T. Fisher, President

Telephone:

(514) 697-8198

Fax:

(514) 697-8349

E-mail:

cpcstech@istar.ca

SPECIALTY: Locomotive, freight car, passenger car component supplier, track, track equipment, communications, signaling, consultants, other - operations

1997 Employment Range: 10-99

Exporter: Yes

Markets: South America, Middle East, Southeast Asia,

Japan, Pakistan, China

Product: Technical services and railway equipment, rolling stock, parts, telecommunications equipment, machinery and parts mostly associated with the railway and transport industries. Evaluation of requirements, sourcing of new or used equipment, engineering and technical services for installation, start-up and maintenance.

CPCS Transcom Ltd. 602 - 350 Sparks Street Ottawa ON K1R 7S8

Contact:

Mr. Peter Kieran, President

Telephone:

(613) 237-2500

Fax:

(613) 237-4494

E-mail:

ottawa@cpcstrans.com

Web Address:

www.cpcstrans.com

SPECIALTY: Consultants

1997 Employment Range: 10-99

Exporter: Yes

Markets: USA, South America, Europe, Middle East,

Southeast Asia, Africa

Product: Commercialization and technical services in transportation. CPCS Transcom helps client organizations to become more independent and restructure their relationship with government, to operate in a more commercial and marketsensitive fashion; and to improve their service and their profitability.

Cresswell Inc. C.P. 160 Granby QC J2G 8E4

Contact:

Mr. Martin Boulerice, Sales Director

Telephone:

(450) 378-4611

Fax:

(450) 378-2075

E-mail:

cress@total.net

Web Address:

www.cresswell-inc.com

SPECIALTY: Freight car, passenger car component

supplier

1997 Employment Range: 10-99

Exporter: Yes

Markets: USA, Europe

Product: Cresswell specializes in metal conversion, especially

roll forming, sheet metal and welded fabrication.

D.W. GILL SUPPLY COMPANY LTD. 835 Bancroft Street Pointe-Claire QC H9R 4L6

Contact:

Mr. Bernie Supinski, General Manager

Telephone:

(514) 428-1700

Fax:

(514) 428-1414

E-mail:

gillgrp@total.net

Other Company Location:

Calgary, Alta.

Telephone: (403) 255-1622

SPECIALTY: Locomotive, freight car, passenger car component supplier, communications, signaling, locomotive, freight or passenger car service provider, locomotive oil analysis

1997 Employment Range: 10-99

Exporter: Yes

Markets: USA, Mexico

Product: Agents/distributors for over 25 different railway component manufacturers, from fasteners to complete locomotive rebuilding. Company now operates an oil analysis company and offers full service contracts for various railway specialists, such as electronic air brakes and wheel flange onboard lubrication.

DAVANAC INC. 2035 Onésime-Gagnon Lachine QC H8T 3M5

Contact:

Mr. André Gélinas, President

Telephone:

(514) 633-4445

Fax:

(514) 633-4443

E-mail:

davanac@total.net

Other Company Location:

Calgary, Alta.

Telephone: (403) 236-7227

SPECIALTY: Locomotive, freight car, passenger car component supplier, track, track equipment

1997 Employment Range: under 10 Quality Certification: ISO 9002

Exporter: Yes Market: USA

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Product: Distribution of locomotive and freight car parts, and

maintenance-of-way material.

Delastek Inc. 2699 - 5th Avenue Grand-Mère QC G9T 5K7

Contact: Mr. Claude Lessard, President

Telephone: (819) 533-5788 **Fax:** (819) 533-3494

E-mail: clessard@delastek.com Web Address: www.delastek.com

SPECIALTY: Passenger car component supplier

1997 Employment Range: 10-99

Quality Certification: ISO 9002, ISO 9001 (in progress)

Exporter: Yes

Markets: USA, Europe

Product: Research and development of mechanical, electronic, electrical and plastic products. Production (manufacturing) of this equipment.

Delcan Corporation 133 Wynford Drive North York ON M3C 1K1

Contact: Mr. Charles Orolowitz, Vice President

Telephone: (416) 441-4111
Fax: (416) 441-4131
E-mail: info@delcan.com

Web Address: www.interlog.com/~delcan

Other Company Locations:

Vancouver, B.C. Telephone: (604) 525-9333 Ottawa, Ont. Telephone: (613) 738-4160

SPECIALTY: Consultants

1997 Employment Range: 100-999

Quality Certification: ISO 9001 (London, Ont.)

Exporter: Yes

Markets: USA, Mexico, South America, Europe, Middle

East, Southeast Asia

Product: Program and project management, transportation engineering, environmental engineering, infrastructure rehabilitation, structural engineering, environmental protection, tourism and recreation development, urban planning, maintenance management, systems engineering, roads and highways, telecommunications and procurement.

DENDOFF SPRINGS LIMITED 12045 Old Yale Road Surrey BC V3V 3X4

Contact: Mr. Bob Morris, Sales Manager

Telephone: (604) 580-3400 Fax: (604) 580-3600 E-mail: dendoff@axion

E-mail: dendoff@axionet.com Web Address: www.spidex.com/dendoff

SPECIALTY: Locomotive, freight car, passenger car

component supplier, track

1997 Employment Range: 10-99

Exporter: Yes

Markets: USA, Mexico, South America, Europe, Middle

East, Southeast Asia, Japan

Product: All types of coil and leaf springs: coil compression, extension and torsion springs made from 0.008 diameter wire up to 2 1/2 inch diameter alloy bar size; leaf springs for trucks, trailers, railcars and locomotives (semi-elliptec and full elliptec).

Diesel Division General Motors of Canada Limited 2021 Oxford Street East London ON N6A 4N5

Contact: Mr. Ralph Robinson

Director - Locomotive Operations

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Telephone: (519) 452-5669 Fax: (519) 452-5033

SPECIALTY: Locomotive supplier and service provider

1997 Employment Range: 1000 and over

Quality Certification: ISO 9001

Exporter: Yes

Markets: USA, Mexico, Europe, Middle East, Southeast

Asia

Product: Diesel-electric freight and passenger locomotives and rail-related equipment and services.

DIRAC-DELTA TECHNOLOGIES INC. 762 Upper James Street Suite 187 Hamilton ON L9C 3A2

Contact:

Mr. Joe Gajdacs, President

Telephone:

(905) 318-5409

Fax:

(905) 318-7597

SPECIALTY: Track equipment

1997 Employment Range: under 10

Exporter: No

Product: High-velocity blowers used for switch protection, allowing switches to operate in extreme conditions of falling,

drifting snow and freezing rain.

DIVERSEY LEVER CANADA 2645 Royal Windsor Drive Mississauga ON L5J 1L1

Contact:

Mr. David Cunningham, Vice President

Telephone: Fax:

(905) 822-3511 (905) 822-3797

SPECIALTY: Chemical manufacturer and supplier

1997 Employment Range: 100-999 **Ouality Certification: ISO 9002**

Exporter: Yes Market: USA

Product: Products include locomotive and maintenance shop cleaners, pressure washing, soak cleaning and spray cleaning, equipment for portable and central high pressure and foam cleaning systems, synthetic lubricants, and boiler and waste water treatment programs.

Dominion Castings Limited (division of NACO International) 100 Depew Street Hamilton ON L8L 8G1

Contact:

Mr. Dennis J. Chiarot, Manager,

Sales and Marketing

Telephone:

(905) 544-5000

Fax:

(905) 544-1225

SPECIALTY: Locomotive, freight car, passenger car

component supplier

1997 Employment Range: 100-999

Quality Certification: ISO 9002, AAR - M1003

Exporter: Yes

Markets: USA, Europe

Product: Engineer, design and manufacture cast steel products for industry. High-performance suspension and coupling systems for freight cars and cast steel suspension frames and components for locomotives and high-speed transit.

E.F. Walter Limited 51 Wingold Avenue Toronto ON M6B 1P8

Contact:

Mr. Tim Walter, Executive Vice President

Telephone:

(416) 782-4492

Fax:

(416) 782-2190

Other Company Locations:

Telephone: (514) 735-2211

Montreal, Que.

Vancouver, B.C. Telephone: (604) 253-8855

SPECIALTY: Locomotive and passenger car component supplier

1997 Employment Range: 10-99 Quality Certification: ISO 9002

Exporter: Yes

Markets: USA, Mexico, South America, Europe

Product: Fabrication/distribution of felt, nonwovens, specialty textiles, mechanical and cellular rubbers, and plastics - plain and adhesive coated. Manufacturing, transportation, construction, consumer products, packaging - Canada-wide and export. Montreal plant - mechanical and CAD/CAM waterjet cutting. Toronto plant - mechanical cutting and packaging.

E.P.P. TRACK EQUIPMENT LIMITED 30 Queen Street North Thorold ON L2V 2P8

Contact:

Mr. Paul Pierobon, Vice President

Telephone: Fax:

(905) 227-0051 (905) 227-8583

Web Address:

www.theoffice.net/EPP

SPECIALTY: Track equipment

1997 Employment Range: under 10

Exporter: Yes

Markets: USA, Mexico, South America, Australia, United

Kingdom

Product: Light-weight portable railway tie extractor and inserter. This unit's weight is less than 1000 pounds, comes with an off-track device and also a turntable device and braking system. This unit is small enough to be transported in a pickup ltruck.

Eastern Railway Supplies (Canada) Ltd. 10 Carmine Crescent St. Catharines ON L2S 3M1

Contact:

Mr. Paul O'Shell, Vice President

Telephone: Fax:

(716) 677-5920 (716) 675-5723

E-mail:

erscanada@aol.com

SPECIALTY: Freight car component supplier, track

equipment, infrastructure

1997 Employment Range: under 10

Exporter: No

Product: Sales and service of railway maintenance-of-way equipment and parts; sales, service and rebuilding of railway

locomotive cranes.

Ecofab Covers International Ltd. 1645 Lonsdale Avenue North Vancouver BC V7M 2J5

Contact:

Mr. Doug Bock, Vice President Marketing

Telephone:

(604) 903-2000

Fax:

(604) 903-2025

E-mail:

dbock@ecofab.com

Web Address:

www.ecofab.com

Other Company Locations:

Valleyfield, Que.

Noranda, Que.

SPECIALTY: Freight car component supplier and service provider; service contractor providing system to protect commodities in transit

1997 Employment Range: 10-99

Exporter: Yes

Markets: USA, South America, Australia

Product: Service contractors, protecting ore concentrates and other commodities in transit by providing a complete package of cover insurance, maintenance, removal and replacement, safety, and fleet management in order to solve an important problem in the movement of bulk materials.

ELECTRO SONIC INC. 613 - 1661 Portage Avenue Winnipeg MB R3J 3T7

Contact:

Mr. Don Breed, Inside Sales Representative

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Telephone:

(204) 783-3105

Fax:

(204) 774-7288

E-mail:

winnipeg@e-sonic.com

Web Address: www.e-sonic.com

Other Company Locations:

Willowdale, Ont. Telephone: (416) 494-1555 Vancouver, B.C. Telephone: (604) 273-2911

SPECIALTY: Track equipment, communications, signaling

1997 Employment Range: 100-999 Quality Certification: ISO 9002

Exporter: Yes

Market: USA

Product: Distribution of electronic and electrical components, test equipment, tools and associated products.

Enduron/Custom Inc. 150 Cree Crescent Winnipeg MB R3J 3W1

Contact:

Mr. Richard Klassen, General Manager

Telephone:

(204) 958-6600

Fax:

(204) 888-2912

SPECIALTY: Track, equipment, communications, signaling

1997 Employment Range: 10-99

Quality Certification: ISO 9002/CWB W47.1, W47.2

Exporter: Yes Market: USA

Product: Bungalows, signal masts and ladders, cantilevers and other railroad equipment, including relays cases, brackets, etc. Units are available to custom specification or to standard construction. All welding is by CWB-certified welders. Company also does custom fabricating aluminum, stainless steel and carbon steel.

Erico Canada Inc. 46 Ingram Drive Toronto ON M6M 2L6

Contact:

Mr. Scott Pearce, Regional Sales Manager

Telephone: Fax: (416) 249-3363

(416) 249-5488

SPECIALTY: Track, track equipment, communications,

signaling

1997 Employment Range: under 10 Quality Certification: ISO 9002

Exporter: No

Product: Signal and power bonds along with Cadweld welders to weld bonds to rail. Bond strand, rail clips, retainer clips, grounding, rail grinders and grinding wheels. Materials for electric grounding of rails and primary surge protectors for power protection of devices in the bungalow.

Ernst Hansch Construction Ltd. 33 Terracon Place Winnipeg MB R2J 4B3

Contact:

Mr. Vladimir Hlas, Vice President

Telephone:

MILITER PROPERTY OF THE PROPER

(204) 233-7881

Fax:

(204) 231-0117

SPECIALTY: Construction services

1997 Employment Range: 10-99

Exporter: No

Product: General contractor, project management, designbuild, concrete structure, demolition, tunneling and jacking.

Fabri-Métal Ltd. 8290 Grenache Street Anjou QC H1J 1C5

Contact:

Mr. Guy Lussier, Director of Sales

Telephone:

(514) 351-1440 (514) 351-2987

Fax:

(514) 351-2987

E-mail:

fabri-m@cam.org

SPECIALTY: Locomotive, freight car, passenger car component supplier, communications, freight or passenger car service provider, consultants

1997 Employment Range: 10-99 Quality Certification: ISO 9002

Exporter: Yes Market: USA

Product: Transformation of steel, stainless steel, aluminum to requirements for passenger car, freight car, locomotive, communications and signaling. Consultants for developing components to refurbish inside of passenger car.

FAG BEARINGS LIMITED 5965 Coopers Avenue Mississauga ON L4Z 1R9

Contact:

Mr. Peter Mitchell, Marketing Manager

Telephone:

(905) 890-9770, ext. 266

Fax:

(905) 890-9950

Other Company Locations:

Stratford, Ont.

Telephone: (519) 271-3230

Montreal, Que. Telephone: (514) 422-1125

SPECIALTY: Locomotive, freight car, passenger car component supplier, locomotive and freight car service

provider

Exporter: Yes

Markets: USA, Mexico, South America, Europe, Middle

East, Southeast Asia, Japan

Product: Ball and roller bearings sales, engineering and

service.

FARR INC. 2785 Francis Hughes Laval QC H7L 3J6

Contact:

Mr. Michael Foley, Vice President

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Marketing and Sales

Telephone:

(450) 629-3030

Fax:

(450) 662-6035

Other Company Locations:

Markham, Ont. Telephone: (905) 415-3030 Burnaby, B.C. Telephone: (604) 420-9510

SPECIALTY: Locomotive, passenger car component

supplier

1997 Employment Range: 100-999 Quality Certification: ISO 9001

Exporter: Yes

Markets: USA, South America, Europe, Middle East,

Southeast Asia

Product: Filters for locomotive diesel engines, air filtration

equipment.

FIBREX COMPOSITES INC. 3155 Entreprise Boulevard Terrebonne QC J6X 4J9

Contact:

Mr. Jean Sicotte, Director General

Telephone:

(450) 477-7774

Fax:

(450) 477-7775

E-mail:

jasicotte@adsgc.com

SPECIALTY: Locomotive, passenger car component

supplier

1997 Employment Range: 100-999 Quality Certification: ISO 9002

Exporter: Yes

Markets: USA, Mexico

Product: Fibreglass parts manufacturing, modeling, molds and equipment manufacturing, metrology, manufacturing parts by thermoforming, pultrusion - fibreglass and research and

development.

FIRST UNION RAIL CORPORATION 1 Place Ville-Marie, Suite 3431 Montreal QC H3B 3N6

Contact:

Ms. Susan Barrie, Regional Vice President,

Sales

Telephone:

(514) 861-3101 (514) 861-6695

Fax: E-mail:

susan.barrie@capmark.funb.com

SFECIALTY: Locomotive, freight car component supplier

Exporter: No

Product: First Union's enhanced product line, coupled with our industry expertise and technical resources, enables us to structure innovative lease packages, rail car portfolio acquisitions, and sale and lease-back programs on all types of equipment. First Union Rail has the ability to handle all car hire, administrative and mechanical needs in-house; financing is available through single-investor and leveraged leases.

FRANK RALPHS LIMITED 50-L Brunswick Boulevard Pointe-Claire QC H9B 2L3

Contact:

Mr. Jim Waldie, Vice President

Telephone:

(514) 697-2897

Fax:

(514) 697-8298

supplier

SPECIALTY: Locomotive, passenger car component

1997 Employment Range: 10-99 Quality Certification: ISO 9002

Exporter: No

Product: Panel products, including high-pressure laminate decorative panels, plymetal/plywood panels, and interior

components in plastic laminate and lexan.

G & S HERMETIQUE INC. 1700 Guillet Laval QC H7L 5B2

Contact:

Mr. Michel LeBuis, Sales Manager

Telephone:

(450) 681-4806

Fax:

(450) 682-8160

E-mail:

mlebuis@total.net

SPECIALTY: Passenger car supplier, freight or passenger

car service provider

1997 Employment Range: 10-99 Quality Certification: ISO 9003

Exporter: Yes Market: USA

Product: Remanufacturing and repair of air conditioning units and air conditioning compressors. Brand names such as Stone Safety, Vapor, Faveley, Carrier, Frigidaire, Trane, Thermo King

and others have been serviced.

GE Canada 800 René-Lévesque Boulevard West Suite 1535 Montreal QC H3B 1X9

Contact:

Ms. Carmen Blain, Administrative

Assistant

Telephone:

(514) 876-1808

Fax:

(514) 876-1600

E-mail:

cblain@msx.trans.ge.com

Web Address:

www.ge.com/transportation

Other Company Location:

A lberta

Telephone: (403) 531-2851

SPECIALTY: Locomotive supplier and service provider

1997 Employment Range: under 10 Quality Certification: ISO 9001

Exporter: No

Product: Locomotive marketing and sales offices for Canadian

market.

GENESIS IND. CORP. 7968 Winston Street Burnaby BC V5A 2H5

Contact:

Mr. Ken Restiaux, Account Executive

Telephone:

(604) 421-2224

Fax:

(604) 421-5552

E-mail:

genesis@axionet.com

SPECIALTY: Freight car component supplier

Exporter: Yes Market: USA

Product: Lubricant discs and coupler carrier wear plates

(non-metallic). Complete machine shop.

GEPAY INC. 1751 Nobel Street Sainte-Julie QC J3E 1Z6

Contact:

Mr. Pat Guertin, Vice President

Telephone:

(450) 922-2022

Fax:

(450) 922-2427

SPECIALTY: Locomotive, passenger car component

supplier

1997 Employment Range: 10-99 Ouality Certification: ISO 9002

Exporter: Yes Market: USA

Product: Steel fabrication for supply of fabricated components, fuel tanks, HYDTANKS, brackets, etc.

Griffin Canada Inc. 1570 Ampere, Suite 504 Boucherville OC J4B 7L4

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Contact:

Mr. Jacques Comtois

Director of Marketing

Telephone:

(450) 641-7870

(450) 641-0827

Fax:

Other Company Location:

Winnipeg, Man. Telephone: (204) 222-4252

SPECIALTY: Locomotive, freight car component supplier

1997 Employment Range: 100-999

Quality Certification: AAR M-1003, M-208 and ISO 9001

(in progress) Exporter: Yes Market: USA

Product: Low-stress pressure-poured cast steel railway freight

wheels and a supplier of diesel wheels.

H.J. SKELTON (CANADA) LTD. 165 Oxford Street East London ON N6A 1T4

Contact:

Mr. Peter Fraser, President

Telephone:

(519) 679-9180

Fax: E-mail: (519) 679-0193

skelton@skelton-metals.com www.skelton-metals.com

Web Address:

SPECIALTY: Track equipment, communications, signaling

1997 Employment Range: under 10

Quality Certification: ISO 9001 (suppliers)

Exporter: Yes

Markets: USA, Mexico, Europe, Southeast Asia

Product: Rail: "T" Rail, crane rail, girder rail, guard rail, contact rail. Bumping posts: friction and fixed. Special trackwork: turnouts, expansion joints, temporary crossovers, tramway manganese switches, mates and frogs. Elastomeric grout for embedding rail and direct fixation. Switch machines for open track and in-street. Fish plates/joint bars: straight compromise, insulated, bonded; Screw spikes; Helcal spring washers; plastic inserts, and base/tie plates.

HALEX Consultants 41 John Street, 2nd Floor Port Hope ON L1A 2Z3

Contact:

Mr. Hal Koberinski, Principal

Telephone:

(905) 885-1595

Fax:

(905) 885-1964

E-mail:

kober@phc.igr.net

Web Address:

www.halex.com

SPECIALTY: Consultants

1997 Employment Range: under 10

Exporter: No

Product: Railway consulting, salvage estimates, business plan development and preparation, model competitive comparison and human resources management.

HEGEDUS FASTENERS LTD. 115 Labrosse Avenue Pointe-Claire OC H9R 1A3

Contact:

Mr. Antoine Silveira, Sales Manager

Telephone:

(514) 694-6611

Fax:

(514) 695-4914

Other Company Location:

Mississauga, Ont.

Telephone: (905) 670-0662

SPECIALTY: Industrial fasteners for maintenance

1997 Employment Range: 10-99

Quality Certification: ISO 9003, ISO 9002 (Mississauga)

Exporter: No

Product: Master distributor of industrial fasteners (bolts, nuts, washers, etc.) with threading facilities in Montreal and manufacturing facilities at its subsidiary, Specialty Fasteners

Ltd., in Mississauga, Ontario.

HEINEMANN ELECTRIC 343 Deslauriers Street Montreal QC H4N 1W2

Contact:

Mr. G. Shaw, Director

Telephone:

(514) 332-1163

E-mail:

heinemann@heinemann-electric.com

Web Address:

www.heinemann-electric.com

SPECIALTY: Locomotive, passenger car component supplier and service provider

1997 Employment Range: 10-99

Quality Certification: ISO 9001 (in progress)

Exporter: Yes

Markets: USA, Mexico

Product: Circuit protection and circuit control products.

HELM FINANCIAL CORPORATION 9399 West Higgins Road, Suite 820 Rosemont IL 60018

Contact:

Mr. Brad Wind, Senior Vice President

Telephone:

(847) 292-8600

Fax:

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(847) 292-8609 winddy@aol.com

E-mail:

Web Address:

www.hlmx.com

SPECIALTY: Locomotive, freight car supplier

1997 Employment Range: 10-99

Product: Lease, sale of railroad freight cars and locomotives.

HOVEY INDUSTRIES LTD. 2793 Fenton Road Gloucester ON K1T 3T9

Contact:

Mrs. Edie Everett

Manager Marketing/Sales

Telephone:

(613) 822-1765

Fax:

(613) 822-1556

E-mail:

edie@hovey.ca

Web Address:

www.hovey.ca

SPECIALTY: Track equipment, communications, signaling, infrastructure

1997 Employment Range: 10-99

Quality Certification: ISO 9001, AQUAP 4

Exporter: Yes

Markets: USA, New Zealand

Product: Gas, propage and oil-fired switch point heaters. Horizontal Air Curtains (cold air blowers), insulated tie-ducts and energy management systems to control the operation of heaters to maximize operating efficiency and minimize fuel costs. Also carries a line of "Calrod Heaters" and controllers. Engineering design services, manufacturing, installation service or supervision, and full turnkey design, supply and installation packages.

HUDSON ROI EQUIPMENT INC. P.O. Box 1157 Hudson QC JOP 1H0

Contact:

Mr. L. Swinghammer, President

Telephone:

(450) 458-4107 (450) 458-2886

Fax: E-mail:

hudroi@total.net

SPECIALTY: Locomotive, freight car and component

supplier, track, track equipment

1997 Employment Range: under 10

Exporter: Yes Market: USA

Product: Represents various manufacturers in the rail and transit industry. Manufacture ballast cars for rail and transit. Used equipment and used parts for maintenance-of-way railroad departments.

Husky Oil 707 - 8th Avenue Southwest P.O. Box 6525, Station D Calgary AB T2P 3G7

Contact:

Mr. Ron S. Smith

Wholesale, Sales Manager

Telephone:

(403) 298-6666

Fax:

(403) 298-6161

E-mail:

ron.s.smith@husky-oil.com

Web Address:

www.husky-oil.com

SPECIALTY: Locomotive component and fuel and lubricant supplier

1997 Employment Range: 1000 and over

Quality Certification: ISO 9002 (Lloydminster Refinery)

Exporter: Yes Market: USA

Product: Locomotive fuel and lubricant supplier, national car/truck stop and cardlock network to service intermodal fleets from Vancouver to Ottawa, two western Canada refineries, 250 retail service stations and 21 bulk plants in Canada.

Hypertec Systemes Inc. 9275 TransCanada Highway Saint-Laurent QC H4S 1V3

Contact:

Ms. Reine Karam

Director Major Accounts

Telephone:

(514) 745-4540, ext. 323

Fax:

(514) 745-0937

E-mail: Web Address: reine@groupe-hypertec.com www.groupe-hypertec.com

Other Company Locations:

Quebec, Que.

Telephone: (418) 683-2192 Telephone: (613) 739-1619

Ottawa, Ont.

Toronto, Ont.

SPECIALTY: Informatics material

1997 Employment Range: 100-999 Quality Certification: ISO 9001

Exporter: Yes Market: USA

Product: Groupe Hypertec is made up of integrated businesses operating in the field of computer equipment distribution, aftersales technical services, computer assembly, solutions development and product marketing for large companies as well as home users. The company has its head office in Saint-Laurent and three other offices in Quebec City, Ottawa and Toronto.

IBI Group 230 Richmond Street West Toronto ON M5V 1V6

Contact:

Mr. L. Sims, Director

Telephone:

(416) 596-1930

Fax:

(416) 596-0644

E-mail:

leesims@compuserve.com

Other Company Locations:

Montreal, Que. Telephone: (514) 954-5350

Calgary, Alta.

Telephone: (403) 270-5600

Edmonton, Alta. Telephone: (780) 428-4000

Vancouver, B.C. Telephone: (604) 683-8797

SPECIALTY: Consultants

1997 Employment Range: 10-99

Exporter: Yes

Markets: USA, Mexico, South America, Europe, Middle

East, Southeast Asia

Product: Consulting services to the railway industry and to related agencies. Disciplines include transportation planning, feasibility studies and facilities planning.

IEC HOLDEN INC. 8180 Côte-de-Liesse Saint-Laurent QC H4T 1G8

Contact: Mr. Wayne MacDonell

Vice President Sales

Telephone: (514) 735-4371, ext. 210

Fax:

(514) 342-3944

E-mail:

waynem@iecholden.com

Other Company Locations:

Calgary, Alta. Telephone: (403) 932-9549 Burlington, Ont. Telephone: (905) 335-3322

SPECIALTY: Locomotive, freight car, passenger car component supplier, freight or passenger car service provider. track, track equipment, communications, signaling

1997 Employment Range: 100-999 Quality Certification: ISO 9001

Exporter: Yes

Markets: USA, Mexico, South America

Product: Development and supply of railway equipment and services, including freight car components and services. locomotive traction motor coils and maintenance-of-way equipment. Focus is on logistics, product development, manufacturing and operations management with a worldwide

IMT 374 King Street West Ingersoll ON N5C 3K6

Contact: Mr. Brian J. King

Director, Business Development

Telephone: Fax:

(519) 485-2210 (519) 485-6336

E-mail: sales@imtpcdf.com Web Address: www.imtpcdf.com

Other Company Location:

Port Colbourne, Ont. Telephone: (905) 834-7211

SPECIALTY: Locomotive component supplier

1997 Employment Range: 100-999 Quality Certification: ISO 9002

Exporter: Yes

Markets: USA, Mexico, South America, Europe, Southeast

Product: Axles, machining, painting, plating, assembly and

packaging.

Industrial Chrome & Machine Ltd. 1045 Gorham Street Thunder Bay ON P7B 4A5

Contact:

Mr. Brian Bell, President

Telephone:

(807) 623-2229

Fax:

(807) 622-8799

SPECIALTY: Locomotive component supplier

1997 Employment Range: under 10

Exporter: Yes Market: USA

Product: Chrome plating of diesel cylinder liners for all types

of locomotive engines (both new and used).

INDUSTRIAL COMMUTATOR CO. LTD. 30 Alliance Boulevard Barrie ON L4M 5K3

Contact:

Mr. Martin Gault

Customer Service Manager

Telephone:

(705) 728-1469

Fax:

(705) 728-1372

Web Address:

www.commutator.on.ca

SPECIALTY: Locomotive component supplier and service

provider

1997 Employment Range: 10-99

Exporter: Yes

Markets: USA, South America, Europe, Middle East,

Southeast Asia

Product: Traction motor commutators.

INDUSTRIES DESORMEAU INC. 8195 Pascal-Gagnon Saint-Léonard QC H1P 1Y5

Contact:

Mr. Louis Desormeau, Vice President

Telephone:

(514) 321-2432

Fax:

(514) 327-8002

Other Company Locations: Mont Royal, Que.

Telephone: (514) 321-2432

Laval, Que.

Telephone: (450) 321-2432

SPECIALTY: Locomotive, freight car, passenger car component supplier, track, track equipment, communications, signaling

1997 Employment Range: 10-99

Quality Certification: ISO 9002, CSA - Z.299.3, DSME

NCA 3800 Exporter: Yes Market: USA

Product: We manufacture and distribute bolts, screws, washers and nuts. We also produce forged and/or machined metal parts.

INTER PACIFIC SERVICES 20125 Stewart Crescent Maple Ridge BC V2X 0T6

Contact:

Mr. Dean Jefferson, Manager of Sales

Telephone:

(604) 465-8994

Fax:

(604) 465-4397

E-mail:

ips 1996@direct.ca

SPECIALTY: Locomotive, freight car, passenger car component supplier and service provider, track equipment, infrastructure

1997 Employment Range: 10-99

Exporter: Yes Market: USA

Product: Custom designed and built tools and equipment for a variety of railway applications from track to freight and

passenger rolling stock to locomotives.

INTERNATIONAL RAIL CONSULTANTS 1190 Hornby Street Vancouver BC V6Z 2H6

Contact: Telephone: Mr. Karel Spata, Director

Fax:

(604) 684-9311 (604) 984-5395

E-mail:

spatak@bcral.com "

SPECIALTY: Consultants

1997 Employment Range: 10-99 Quality Certification: ISO 9001

Exporter: Yes

Markets: South America, Southeast Asia, Africa

Product: Comprehensive railway consulting services from planning and engineering to commissioning in track, bridges, buildings and terminals, operations, train control and network planning, motive power and rolling stock, economic, financial and tariff analyses, general management, MIS and marketing, manpower development and training, strategic planning and privatization assistance.

INTERNATIONAL STEEL SERVICE 300 Berge-du-Canal, Porte # 6 Saint-Pierre QC H8R 1H3

Contact:

Mr. Jean Sornin, President

Telephone:

(450) 367-4681 (450) 367-7346

Fax:

SPECIALTY: Locomotive, freight car, passenger car component supplier

1997 Employment Range: 10-59

Quality Certification: ISO 900! (in progress)

Exporter: Yes Market: USA

Product: Individual component metal manufacturing or assembly of several tons according to plans and specifications.

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INTERNATIONAL THREAD SP INC. 225 Michelin Laval QC H7L 5B8

Contact:

Mr. Gilles Masse, Representative

Telephone:

(450) 688-7852

Fax:

(450) 688-3343

SPECIALTY: Locomotive component supplier

1997 Employment Range: 10-99

Quality Certification: ISO 9002 (in progress)

Exporter: Yes Market: USA

Product: Specialized machine shop, precision grinding, CNC

production, locomotive parts manufacturing.

IPSCO SASKATCHEWAN INC. P.O. Box 1670 Regina SK S4P 3C7

Contact:

Mr. John C. Rimmer

Western Canada Operations Manager

Telephone:

(306) 924-7592

Fax:

(306) 924-7214

Other Company Locations:

Surrey, B.C.

Telephone: (604) 596-3361

Scarborough, Ont.

Telephone: (416) 321-4949

SPECIALTY: Freight or passenger car service provider

1997 Employment Range: 1000 and over

Quality Certification: ISO 9002

Exporter: Yes

Markets: USA, Mexico, Europe

Product: Steel sheet and plate, discreet plate, hollow structural sections and other tubular products in various grades and

dimensions.

ISOFAB INC. 5760 Côte-de-Liesse Mont-Royal QC H4T 1B1

Contact:

Mr. Robert Lacoste, Sales Manager

Telephone:

(514) 738-1916

Fax:

(514) 738-2058

E-mail:

robolac@isofab.com

SPECIALTY: Thermal and acoustical insulation

1997 Employment Range: 10-99

Quality Certification: ISO 9002 (in progress)

Exporter: Yes Market: USA

Product: Manufacture and distribution of insulation products for thermal and acoustical applications for the O.E.M., appliance and railway.

J. Lanfranco Fasteners Systems Inc. 1310 Gay-Lussac, # 207 Boucherville QC J4B 7G4

Contact:

Mr. J.C. Bourget, Director, Marketing

Telephone:

(450) 641-4811

Fax:

(450) 641-4615

SPECIALTY: Locomotive, freight car, passenger car component supplier, track, track equipment

1997 Employment Range: under 10

Exporter: Yes Market: USA

Product: Exclusive North American distributor for railtransport specific, reusable, self-locking nuts. Guide rails for passenger car interior finishing. Manufactured by Société J. Lanfranco et Cie, France.

JAYCHRIS Indus-Rail Supply Inc. P.O. Box 60 Brossard QC J4Z 3J1

Contact:

Mr. John Reid, President

Telephone:

(450) 923-4292

Fax:

(450) 923-4293

E-mail:

jaychris@total.net

SPECIALTY: Track, track equipment, communications, signaling

1997 Employment Range: under 10

Exporter: No

Product: A range of signal and track products and services for

the Canadian market.

K.C. INDUSTRIEL 5570 Cypihot Saint-Laurent QC H4S 1V7

Contact:

Mr. John Kelso, President

Telephone:

(514) 333-7199

Fax:

(514) 333-6997

E-mail:

kc@aei.ca

SPECIALTY: Locomotive, freight car, passenger car component supplier, track

1997 Employment Range: under 10

Exporter: Yes

Markets: USA, Europe

Product: Distribution of industrial fasteners of all types.

KASTEN-CHASE APPLIED RESEARCH 5100 Orbitor Drive Mississauga ON L4W 4Z4

Contact:

Mr. Herman Vanderlaag

Senior Vice President

Telephone:

(905) 238-6900

Fax:

(905) 238-6806

Web Address:

www.kastenchase.com

Other Company Location:

Ottawa, Ont.

Telephone: (613) 234-7542

SPECIALTY: Communications, signaling

1997 Employment Range: 100-999 Quality Certification: ISO 9001

Exporter: Yes

Markets: USA, Europe, Southeast Asia

Product: Voice and data communications systems under its

Intertalk brand and communications equipment for

communications-based train control.

KBX Industries Inc. 208 Hillyard Street Hamilton ON L8L 6B6

Contact:

Mr. Keith E. Kaye

President and General Manager

Telephone:

(905) 521-1404

Fax:

(905) 521-0367

SPECIALTY: Freight car component supplier, track, freight car service provider

1997 Employment Range: 10-99

Quality Certification: M-1003, M-1002, M-214

Exporter: Yes Market: USA

Product: Tank car repair/refurbishing, freight car

repair/refurbishing, truck reconditioning, multilevel certification, heavy car repair certification and rule 88 car repair certification.

KELSO TECHNOLOGIES INC. 801 - 131B Homer Street Vancouver BC V6B 6A7

Contact:

Mr. Stephen Grossman

President and CEO

Telephone:

(604) 899-1274

Fax:

(604) 899-1144

E-mail:

klstech@ibm.net

Web Address:

www.kelsotech.com

SPECIALTY: Tank car component supplier, distribution centres/rail service and repair facilities

1997 Employment Range: under 10

Exporter: Not at present

Product: Tank car valves, distribution centres and repair

KNORR BRAKE LIMITED 3425 Harvester Road, Suite 211 Burlington ON L7N 3N1

Contact:

Mr. William J. Bittner

Director, Marketing and Sales

Telephone:

(905) 639-0379

Fax:

(905) 639-2148

E-mail:

kbl-b@sympatico.ca

Other Company Location:

Montreal, Que.

Telephone: (514) 766-7966

SPECIALTY: Locomotive, freight car, passenger car

component supplier

1997 Employment Range: 100-999

Quality Certification: ISO 9001, ISO 9002

Exporter: Yes Market: USA

Product: Braking systems for freight, mass transit and commercial vehicles. Manufacture of computer-controlled

brakes for the North American locomotive market.

KPMG 2000 McGill College Avenue, Suite 1900 Montreal QC H3A 3H8

Contact:

Mr. Robert Friend, Principal

Telephone: Fax:

(514) 840-2347

(514) 840-2357

E-mail:

rfriend@kpmg.ca

Web Address:

www.kpmg.ca

SPECIALTY: Consultants

1997 Employment Range: 1000 and over

Exporter: Yes

Markets: USA, South America, Southeast Asia, Caribbean

Product: Management consulting, assurance, and taxation services to railways in Canada and abroad. KPMG has expertise in railway finance, economics, and costing and maintains proprietary rail cost models used for transportation planning and feasibility study work. Quality Registrar for ISO 9000 certification.

L. & G. Cloutier Inc. 189 - 5th Avenue L'Islet QC G0R 2C0

Contact:

Ms. Annette D. Cloutier, Secretary

Telephone:

(418) 247-5071

Fax:

(418) 247-7924

SPECIALTY: Infrastructure

1997 Employment Range: 10-99

Exporter: Yes Market: USA

Product: Machine shop, jigs, production on "stretch form."

Lar Machinerie (1983) Inc. 63 Route 169 Métabetehouan QC G0W 2A0

Contact:

Mr. Marc Gravel, Vice President

Telephone: Fax:

(418) 349-2875 (418) 349-8415

E-mail:

lar@digicom.qc.ca

SPECIALTY: Freight or passenger car service provider

1997 Employment Range: 100-999 Quality Certification: ISO 9002

Exporter: No

Product: Metal conversion, manufacturing, welding, precision tooling, evaluation, engineering.

Le Matériel Industriel Ltée. 325 Grande Caroline Rougemont QC J0L 1M0

Contact:

Mr. Michel Sornin, Secretary Treasurer

Telephone:

(450) 469-4934

Fax:

(450) 469-4786

SPECIALTY: Passenger car component supplier

1997 Employment Range: 100-999

Exporter: Yes

Markets: USA, Europe, Middle East

Product: Sheet metal.

LES INDUSTRIES B. RAINVILLE INC. 175 Route 104 Iberville QC J2X 4J2

Contact:

Mr. Serge Benjamin, President

Telephone:

(450) 347-5521

Fax:

(450) 347-4381

SPECIALTY: Locomotive, passenger car component supplier, locomotive, freight or passenger car service provider

1997 Employment Range: 10-99

Exporter: No

Product: Manufacturing all types of spare parts. Repairing parts supplied by clients. Machine and welding shop (CWB W47.1). Paint shop.

LES INDUSTRIES RAILWEL INC. 175 J.F. Kennedy Boulevard Saint-Jérôme QC J7Y 4B5

Contact:

Mr. Jacques Precourt, President

Telephone:

(450) 565-9100

Fax:

(450) 432-6985

SPECIALTY: Track, track equipment

1997 Employment Range: 10-99

Quality Certification: ISO 9002 (in progress)

Exporter: Yes Market: USA

Product: Manufacturing and marketing aluminothermic welding equipment for tracks, and supplying small related

É.

equipment.

LES INSTRUMENTS PITANCO 2164 Léger Street LaSalle QC H8N 2L8

Contact:

Mr. Alain Dutil, President

Telephone:

(514) 363-6791

Fax:

(514) 363-2538

SPECIALTY: Locomotive component supplier

1997 Employment Range: under 10

Quality Certification: ISO 9002 (in progress)

Exporter: Yes

Markets: USA, Mexico, Middle East, Southeast Asia

Product: Les Instruments Pitanco specializes in the manufacture, repair and certification of pressure gauges and thermometers.

Les Trempeurs THERMETCO Ltée. 1999 William Montreal QC H3J 1R9

Contact:

Mr. André Houle, President

Telephone:

(514) 934-4684

Fax:

(514) 934-5982

E-mail: Web Address: info@thermetco.com www.thermetco.com

SPECIALTY: Metal heating

1997 Employment Range: 10-99 Ouality Certification: ISO 9002

Exporter: Yes Market: USA

Product: Ferrous and non-ferrous metal heat treatment

services.

LogiSource 20 Bay Street, Suite 1205, Water Park Place Toronto ON M5J 2N8

Contact:

Mr. Daniel Leavitt, Director,

Business Development - Latin America

Telephone:

(416) 214-5535

Fax:

(416) 214-0109 or 214-2043

E-mail:

logisource@sympatico.ca

SPECIALTY: Marketing services in Latin America, technical translations, recruitment of transportation

professionals

Exporter: Yes

Market: Latin America, including Mexico

Product: Building business relationships in Latin America for the railway industry. Establishing market identification, product/service introduction, representation and support in Latin America. Technical translations and recruitment of

transportation professionals.

M.F. WIRTH RAIL CORPORATION 4998 Maisonneuve Boulevard West Suite 1502 Westmount QC H3Z 1N2

Contact:

Mr. Manfred Wirth, President

Telephone:

(514) 369-7245

Fax:

(514) 482-6392

E-mail:

rail@wirth.ca

SPECIALTY: Track

1997 Employment Range: under 10

Exporter: Yes

Markets: USA, Mexico, South America, Southeast Asia

Product: Tee rails, crane rails to American DIN and UIC specifications, girder rails, guard rails, contact rails, standard and high-strength qualities.

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MAGNUS CHEMICALS LTD. 190 Industriel Boucherville QC J4B 2X3

Contact:

Mr. Denis Pichet

Vice President, Sales and Marketing

Telephone:

(450) 655-1344

Fax:

(450) 655-5428

E-mail:

sales@magchem.com

Web Address:

www.magchem.com

Other Company Locations: Mississauga, Ont.

Telephone: (905) 670-8121

Vancouver, B.C.

Telephone: (604) 590-3309

SPECIALTY: Locomotive, freight or passenger car service

provider

1997 Employment Range: 100-999 Quality Certification: ISO 9002

Exporter: Yes

Markets: USA, Mexico, Europe

Product: Specialty cleaners for engine, locomotive and car. Maintenance of the motor. Immersion and spray washer plus

rust inhibition.

MAINTEX INTERNATIONAL INC. 1140 Maisonneuve Boulevard West **Suite 1050** Montreal QC H3A 1M8

Contact: Mr. H. Bédikian, President

(514) 849-1771 Telephone: (514) 849-1772 Fax:

inbox@maintex.qc.ca E-mail: Web Address: www.maintex.gc.ca

SPECIALTY: Locomotive, freight car, passenger car component supplier, infrastructure, locomotive, freight or passenger car service provider

1997 Employment Range: under 10

Quality Certification: ISO 9001 (in progress)

Exporter: Yes

Markets: USA, South America, Europe, Middle East,

Southeast Asia, Africa

Product: Maintex offers worldwide services in locomotive. rolling stock, track, and track equipment maintenance for

railway, transit and commuter rail facilities.

MANCOR CANADA INC. 2481 Royal Windsor Drive Oakville ON L6J 4Z2

Contact:

Mr. Dilip Teppara, Plant Manager

Telephone:

(905) 844-0581 (905) 844-0999

Fax: E-mail:

dteppara@mancor.com

SPECIALTY: Freight car component supplier

1997 Employment Range: 100-999 Quality Certification: ISO 9002

Exporter: Yes Market: USA

Product: Manufacture and sale of tractor trailer chassis components, freight car components, engine components and subassemblies.

1879 Parkedale Avenue Brockville ON K6V 5T1

McDonald Railway Supplies Ltd.

Contact:

Mr. Jim McDonald, General Manager

Telephone: Fax:

(613) 345-3580 (613) 345-2196

E-mail:

mcm@recorder.ca

SPECIALTY: Locomotive component supplier

1997 Employment Range: under 10 Exporter: No

Product: Resale of diesel engine seals and gaskets, as well as traction motor gears and pinions. Various gaskets and seals for locomotive applications.

MESSIER - DOWTY ELECTRONICS 2000 Fisher Drive Peterborough ON K9J 7B1

Contact:

Mr. G.J. Novacek

Vice President and General Manager

Telephone:

(705) 743-6903

Fax:

(705) 745-1394

E-mail:

gnovacek@ptbo.igs.net

Other Company Locations:

Aiax, Ont.

Telephone: (905) 683-3100

Montreal, Que.

Telephone: (514) 434-3400

SPECIALTY: Locomotive component suppliers

1997 Employment Range: 10-99

Quality Certification: ISO 9002 (in progress), AQAP,

PRIDE

Exporter: Yes

Markets: USA, Europe

Product: Brake and health monitoring systems for trains.

MICROTRONIX VEHICLE TECHNOLOGIES 200 Aberdeen Road London ON N5V 4N2

Contact:

Mr. Karl Morgenroth, Marketing Manager

Telephone:

(519) 659-9500

Fax:

(519) 659-8500

E-mail:

mvt@microtronix.ca

Web Address:

mvt.microtronix.ca

SPECIALTY: Passenger car component supplier

1997 Employment Range: under 10

Quality Certification: AQAP-1, MILSPEC COMPLIANCE

Exporter: Yes

Markets: USA, South America, Europe, Middle East

Product: Automatic passenger counting systems based on treadle switch, infrared sensors and optical sensors for "standalone" and integrated applications such as ITS, AVL and others in light rail, bus and subway.

Midland Vegetation Management Box 3448 Regina SK S4P 3J8

Contact:

Mr. Dan Eddy, President

Telephone:

(306) 924-2411

Fax:

(306) 949-4997

E-mail:

d.eddy@midlandvegetation.ca

Web Address:

www.midland.com

Other Company Locations:

Orangeville, Ont. Telephone: (519) 942-8151 Winnipeg, Man. Telephone: (204) 254-3307

Telephone: (403) 285-9111

Calgary, Alta.

SPECIALTY: Vegetation management

1997 Employment Range: 10-99

Exporter: Yes

Market: USA

Product: Vegetation management services to Canadian rail companies. Specialize in track herbicide applications and

mechanical vegetation services.

Milepost Industries 10 Front Street Capreol ON P0M 1H0

Contact:

Mr. Tim Warren, General Manager

Telephone:

(705) 858-4087

Fax:

(705) 858-4111

E-mail:

twarren@isys.ca

SPECIALTY: Facilities maintenance, food and beverage

service, mobile catering, housekeeping

1997 Employment Range: 10-99

Exporter: No

Product: Housekeeping services and food services to CN Nomad Camps in northern Ontario and to CN's White Fleet mobile gangs working in Quebec and Ontario.

Mobile Climate Control Inc. 80 Kincort Street North York ON M6M 5G1

Contact:

Ms. Marianne Mannerheim, Vice President

Telephone:

(416) 242-5858

Fax:

(416) 242-5091

E-mail:

marianne mannerheim@mccii.com

Web Address:

www.mccii.com

SPECIALTY: Locomotive, freight car, passenger car component supplier

1997 Employment Range: 100-999 Quality Certification: ISO 9001

Exporter: Yes

Markets: USA, Europe

Product: Design, engineering and manufacturing of heating. ventilation and air conditioning systems and compressors.

Mobilift Inc. 533 - 71st Avenue Southeast Calgary AB T2H 2Y2

Contact:

Mr. Glen Davis

Vice President, Sales and Marketing

Telephone:

(403) 571-7633, 1-800-860-3864

Fax:

(403) 571-7639

E-mail:

mobilift@direct.ca

SPECIALTY: Locomotive, freight car, passenger car component supplier, communications, signaling, consultants

1997 Employment Range: 10-99

Exporter: Yes Market: USA

Product: Design and manufacture of Mobilift Mobile Fall Prevention System (MEPS). The combined elements of the system prevent falls from unprotected edges of elevated work surfaces and reduce the risk of serious injury resulting from falls into unprotected openings on these surfaces.

Modern Track Machinery Canada Limited 5926 Shawson Drive Mississauga ON L4W 3W5

Contact:

Mr. Michael A. Schaubel

Sales Representative

Telephone:

(905) 564-1211

Fax:

(905) 564-1217

E-mail:

m+mcanada@attmail.com

Other Company Locations:

Montreal, Que. Telephone: (514) 933-8117 Winnipeg, Man. Pager: (204) 931-4544

SPECIALTY: Track equipment, repair of own maintenanceof-way equipment

1997 Employment Range: 10-99

Exporter: Yes

Markets: USA, South America, Mexico, Europe, Africa,

Australia

Product: Manufacturer of railway track construction and maintenance machinery. The extensive Geismar equipment line is complemented by Canadian-designed products from abrasive rail saws to portable tie inserter/extractors.

Motor Coils Mfg. Ltd. 1879 Parkedale Avenue Brockville ON K6V 5T1

Contact:

Mr. Jim McDonald, General Manager

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Telephone:

(613) 345-3580

Fax:

(613) 345-2196 mcm@recorder.ca

E-mail:

Web Address: www.motorcoilsmfg.com

SPECIALTY: Locomotive component supplier and service provider

1997 Employment Range: 10-99 Quality Certification: ISO 9002

Exporter: Yes

Markets: USA, South America

Product: Manufacture and repair of diesel electric traction motors and component parts thereof (field coils, armatures, armature rewind kits).

MTC SUSPENSION INC. 950 Simard Boulevard Chambly QC J3L 4X2

Contact:

Mr. Michel Tremblay, President

Telephone:

(450) 658-3893

Fax:

(450) 447-3271

E-mail:

infos@mtc-suspension.com

Web Address:

www.mtc-suspension.com

SPECIALTY: Locomotive component supplier

1997 Employment Range: 10-99

Quality Certification: ISO 9002

Exporter: Yes

Markets: USA, South America, Central America, Australia

Product: Leaf springs for locomotives and cars.

Multimodal Transportation Logistics 150 Berlioz Rive, Suite 612 Île-des-Soeurs QC H3E 1K3

Contact:

Mr. Stephen F. Mills (514) 766-7914

Telephone:

Fax:

(514) 766-8752

E-mail:

103636.1437@compuserve.com

SPECIALTY: Locomotive, freight car component supplier,

track, infrastructure, consultants

1997 Employment Range: under 10

Exporter: Yes

Markets: USA, Mexico, Europe, Cuba

Product: Consulting to the transportation industry with heavy

emphasis on intermodal. As well, a virtual company

representing companies with like interests that enhance total

package and are noncompeting.

NAMASCO LTD. 140 Paquin Road Winnipeg MB R2J 3V4

Contact:

Mr. Gary Henaire, Marketing Manager

Telephone:

(204) 661-8050

Fax:

(204) 663-2007

Other Company Location:

Burlington, Ont. Telephone: (905) 335-5522

SPECIALTY: Freight car component supplier, track, flatrolled steel sheet and general line bars and structurals

1997 Employment Range: 10-99

Quality Certification: ISO (Burlington)

Exporter: Yes Market: USA

Product: A complete line of flat-rolled sheet in products ranging from hot rolled and cold rolled to aluminum and stainless steel. A full range of plate products, as well as structurals, from bars to hollow structural tube.

NARSTCO 8261 Nechako Drive North Delta BC V4C 3X2

Contact:

Mr. Dino Piovesan, Marketing Manager

Telephone:

(604) 582-1919

Fax:

(604) 582-6607

Other Company Location:

Squamish, B.C. Telephone: (604) 892-9822

SPECIALTY: Track

1997 Employment Range: 10-99 Quality Certification: ISO 9002

Exporter: Yes

Markets: USA, South America, Africa

Product: Design, manufacture and supply steel track and turnout ties. Steel ties are available in H10 and H12 for heavy haul and MIO for lighter traffic. Steel turnout tie sets are available as full, partial and blank, all complete with fastenings. Insulated and noninsulated packages are available to any custom length. NARSTCO also designs and manufactures steel tie fastening systems.

NATIONAL ELECTRICAL CARBON CANADA 6300 Northam Drive Mississauga ON L4V 1H7

Contact: Mr. Tom Baker

Business Development Manager

(905) 678-6660, ext. 222 Telephone:

Fax: (905) 678-6448

tbaker@nationalelectrical.com E-mail: Web Address: www.nationalelectrical.com/

SPECIALTY: Locomotive component supplier and service

provider

1997 Employment Range: 10-99 Quality Certification: ISO 9002, QMI

Exporter: No

Product: Industrial and traction carbon brushes and related products. OEM to major locomotive builders - EMD, GE Transportation. Supplier of commutator maintenance products.

NATIONAL STEEL CAR LIMITED P.O. Box 2450 Hamilton ON L8N 3J4

Contact: Mr. A. Wilson

Senior Vice President - Marketing

(905) 544-3311 Telephone: (905) 544-7614 Fax:

E-mail: alwilson@steelcar.com www.steelcar.com Web Address:

SPECIALTY: Freight car supplier

1997 Employment Range: 1000 and over Ouality Certification: ISO 9001-1994

Exporter: Yes

Markets: USA, Africa

Product: Railway freight cars (except tank cars), including covered hoppers for grain and plastic pellets, centerbeam lumber cars, coil steel cars and various intermodal equipment.

NDT Technologies Inc. 18900 Clark-Graham Baie d'Urfé OC H9X 3R8

Contact:

Mr. J. Slaba, General Manager

Telephone:

(450) 457-7650

Fax: E-mail: (450) 457-7652

info@ndt.ca

Web Address:

www.ivic.gc.ca/abriweb/ndt

Other Company Location:

Kitchener, Ont. Telephone: (519) 742-3961

SPECIALTY: Infrastructure, locomotive, freight or passenger car service provider, consultant, inspection, systems for testing and quality control of rails, wheels and shafts

1997 Employment Range: 10-99

Exporter: Yes Market: Europe

Product: Material testing of transportation parts and

components: rails, rail wheels, rail welds, cylinders, pistons, etc.

NORTHWEST THEIL RAIL CONSULTANTS INC. 131 Delta Park Boulevard Brampton ON L6T 5M8

Contact:

Mr. Dick Stoltz, President

Telephone:

(905) 792-8401

Fax:

(905) 792-8110

E-mail:

northwesttheil@ptal.com

SPECIALTY: Consultants

Exporter: No

Product: Provision of a complete and up-to-date source of information and technical assistance in all aspects of railway consulting, engineering and planning with a focus on catering to the needs of the shortline and tourist rail industry, utilizing in-house personnel and recognized consultants.

Ontario Trap Rock P.O. Box 24118 London ON N6H 5C4

Contact:

Mr. Jim Forbes, Marketing Manager

Telephone:

1-800-449-4244

Fax:

(519) 679-6177

SPECIALTY: Track

1997 Employment Range: 10-99

Quality Certification: Meets or exceeds all specifications

required for use on Class I railroads

Exporter: Yes Market: USA

Product: Railroad ballast. Loading facilities for rail at Bruce Mines, Ontario, quarry. Rail ballast also shipped by selfunloading lake freighters to dock locations throughout the Great Lakes.

Pacific Northern Rail Contractors Corp. P.O. Box 2280, 2595 Deacon Street Abbotsford BC V2T 4X2

Contact:

Mr. Erwin Braun

Vice President, Operations

Telephone:

(604) 850-9166

Fax:

(604) 850-9220

E-mail:

ebraun@pnrail.com

Web Address:

www.pnrail.com

Other Company Locations: Calgary, Alta.

SPECIALTY: Track, track equipment, infrastructure

Telephone: (403) 932-6966

Toronto, Ont.

Telephone: (519) 763-2960

1997 Employment Range: 100-999

Exporter: Yes

Markets: USA, Mexico, South America, Southeast Asia

Product: A complete range of services from material supply to turnkey projects. Contracting services include new track construction, inspections, maintenance, and rehabilitating track abandonments. New and used rail, turnouts, ties and all other track material.

Pan-Acc Transit Systems Inc. 1800 Hymus Boulevard Dorval QC H9P 2N6

Contact:

Mr. Clifford J. Mullins, Product Manager

Telephone:

(514) 685-2270, ext. 188

Fax:

(514) 685-2394

E-mail:

sales@emergi-lite.ltd.com

SPECIALTY: Passenger car components

1997 Employment Range: 10-99

Quality Certification: CSA Z-299.4, ISO 9002 (in

progress)

Exporter: Yes Market: USA

Product: Engineered lighting systems and various interiors to the mass transit market. Products are used in the construction of interior and exterior lighting systems for buses, trains, subway trains and streetcars.

PANDROL CANADA LTD. 8310 Côte-de-Liesse, # 100 Saint-Laurent QC H4T 1G7

Contact:

Mr. W.M. Zacharkiw, President

Telephone:

(514) 735-1112

Fax:

(514) 738-6141

Other Company Location:

Edmonton, Alta. Telephone: (780) 413-4281

SPECIALTY: Locomotive, freight car component supplier, track, track equipment, infrastructure, locomotive service provider

1997 Employment Range: 10-99

Exporter: Yes

Markets: USA, Mexico

Product: Proprietary rail fastening systems: Pandrol and Safelok; rail grinding and rail flaw detection systems (Pandrol Jackson). In addition, Pandrol Canada is a sales and service agent in Canada for the following OEMs: Graham-White Manufacturing: locomotive products and remanufacturing services; Globe Turbocharger Specialties: locomotive products; Ellcon-National: freight car products; Shuttlewagon: rail car movers; and Rails Company; switch heaters.

PDS Rail Car Services Corporation 1805 - 30th Avenue Southeast Calgary AB T2G 4X8

Contact:

Mr. Todd N. Greiner

Vice President and General Manager

Telephone:

(403) 294-1880, ext. 12

Fax:

(403) 261-6808

E-mail:

toddg@pds-calgary.com

Other Company Locations:

Edmonton, Alta. Telephone: (780) 910-0323 Winnipeg, Man. Telephone: (204) 582-1000

SPECIALTY: Freight car component supplier, freight or passenger car service provider, consultants, car inspection services

1997 Employment Range: 100-999 Quality Certification: AAR: M-1003

Exporter: Yes Market: USA

Product: Complete mechanical repair from light running repairs to complete rebuilds, paint, specialty linings, rail car cleaning, including tank cars in most commodities and mobile

call-out units. Services may vary by location.

PENVIDIC CONTRACTING (1971) LTD. 2070 Queensway Drive, P.O. Box 130 Burlington ON L7R 3X8

Contact:

Mr. Brent Penvidic, President

Telephone:

(905) 632-5890

Fax:

(905) 333-3790

SPECIALTY: Track, contractor

1997 Employment Range: 10-99

Exporter: No

Product: Railway contractor - construction of track and track

maintenance. Supplier of track materials.

Performance Polymers Inc. 36 Raglin Place Cambridge ON N1R 7J2

Contact:

Mr. Gordon Steele, President

Telephone:

(519) 622-1792

Fax:

(519) 622-9892

SPECIALTY: Track

1997 Employment Range: 10-99

Exporter: Yes Market: USA

Product: Design and manufacture of rubber products for the transportation industry. Rubber interface for highway/rail grade crossings and isolation vibration systems for transit applications.

PHILLIPS PAINT PRODUCTS LTD. 95 Paquin Road Winnipeg MB R2J 3V9

Contact:

Mr. Keith Vidal, General Manager

Telephone:

(204) 661-6781

Fax:

(204) 663-9228

E-mail:

phillips@mts.net

Web Address:

www.phillipspaint.mb.ca

SPECIALTY: Paint

1997 Employment Range: 10-99

Quality Certification: ISO 9001, AAR M 1003

Exporter: Yes Market: USA

Product: The following coatings systems are available to the railway industry: sulphur cat tank linings; dry food contact approved coatings (Bureau of Chemical Safety and Health and Welfare Canada); High Build DTM epoxy linings and exterior coatings; High Build DTM alkyd enamel exterior coatings; non-isocyanate 2K topcoat systems.

PLASTIFAB IND. 8115 Lafrenaie Saint-Léonard QC H1P 2B1

Contact:

Mr. Mario Di Iorio, General Manager

Telephone:

(514) 325-9840 (514) 325-3341

Fax: E-mail:

infoprod@plastifab.ca

SPECIALTY: Track

1997 Employment Range: 10-99

Exporter: Yes

Markets: USA, Mexico, Europe, Middle East

Product: Extrusion of various tubes, rods and profiles in many shapes and sizes. Use of a wide range of resins. Custom

profiles. In-house tooling. Centreless grinding.

PLASTIK M.P. 250 Gouin Street, P.O. Box 1218 Richmond QC J0B 2H0

Contact:

Mr. Michel Pelchat, President

Telephone:

(819) 826-5921

Fax:

(819) 826-5203

E-mail:

info.plastikmp@login.net

SPECIALTY: Passenger car component supplier,

communications, signaling

1997 Employment Range: 10-99 **Ouality Certification: ISO 9002**

Exporter: Yes Market: USA

Product: PLASTIK M.P. specializes in contract manufacturing of plastic components. Products are molded by thermoforming and are mainly intended for the following markets: transportation (buses, aircraft, trains and subway cars), recreational vehicles (nautical products, snowmobiles), heavy vehicles (trucks), agricultural machinery and sports equipment. The company now produces a new line of thermoformed double-walled handling pallet.

PLASTIQUES FLEXIBULB INC. 9000 Parent Boulevard Trois-Rivières QC G9A 5J3

Contact:

Mr. Louis-Martin Tellier, Sales Director

Telephone: Fax:

(819) 374-9250 (819) 374-5143

E-mail:

pflx001@ibm.net

Other Company Location:

Boucherville, Que.

Telephone: (450) 655-6100

SPECIALTY: Locomotive, passenger car component supplier, freight or passenger car service provider

1997 Employment Range: 10-99

Quality Certification: ISO 9002, AQUAP 4,

MIL-I-45208-A, AMO 39-93

Exporter: Yes Market: USA

Product: Interior finishing in thermoplastics and composites: nonmetallic components machining, computer-assisted design (CAD) CATIA version V-4, thermoforming, and

precision cutting and assembling.

POCATEC LTÉE 85 Route 132 West, P.O. Box 1390 La Pocatière QC G0R 1Z0

Contact:

Mr. Carl Cassista

President and Director General

Telephone:

(418) 856-1454

Fax:

(418) 856-5978

E-mail:

pocatec@pocatec.com

SPECIALTY: Locomotive, passenger car component

supplier

1997 Employment Range: 10-99 Quality Certification: ISO 9001

Exporter: Yes

Markets: USA, Europe

Product: Design and manufacture of electronic equipment for the mass transit market (communications and display system for trains, subways, etc.). Research and development.

Polycorp Inc. 33 York Street Elora ON NOB 1S0

Contact:

Mr. Joe Jordan, Transportation Products

Telephone:

1-800-265-2710

Fax:

(519) 846-2372

E-mail:

bruce@poly-corp.com

Web Address:

www.poly-corp.com

SPECIALTY: Track

1997 Employment Range: 10-99

Quality Certification: ISO 9001 (in progress)

Exporter: Yes Market: USA

Product: Molded, extruded and sheet rubber products.

PORTEC, RAIL PRODUCTS LTD. 2044 - 32nd Avenue Lachine OC H8T 3H7

Contact:

Mr. K. Papazoglou, President

Telephone:

(514) 636-5590

Fax:

(514) 636-5747

SPECIALTY: Track

1997 Employment Range: 10-99

Quality Certification: AAR M-1003/NAPM

Exporter: Yes

Markets: USA, South America, Europe

Product: Fair® rail anchors, rail lubricators, insulated rail joints, rail car securement systems, other track materials.

PPD GROUP 1755 Belvédère Street South Sherbrooke QC J1H 4E4

Contact:

Mr. Jim Coley

Director, Marketing and Sales

Telephone:

(819) 566-0995

Fax:

(819) 569-9531

E-mail:

jimcol@ppdgroup.com

Web Address:

www.ppdgroup.com

SPECIALTY: I reight car component supplier

1997 Employment Range: 100-999

Quality Certification: ISO 9002

Exporter: Yes

Markets: USA, Europe, Japan

Product: U.H.M.W. polyethylene plastic parts such as drive and idler sprockets, wheels, rotors and impellers, bushings and many other wear-resistant applications.

Prelco Inc. 94 Cartier Boulevard Rivière-du-Loup QC G5R 2M9

Contact:

Ms. Patricia McLean

Internal Sales Director

Telephone:

(418) 862-2274

Fax:

(418) 862-8181 prelco@prelco.gc.ca

E-mail: Web Address:

www.prelco.gc.ca

SPECIALTY: Locomotive, freight car, passenger car

component supplier

1997 Employment Range: 100-999 Quality Certification: ISO 9002

Exporter: Yes Market: USA

Product: FRA-rated glass panels and glass units, heated

locomotive windshields, ANSI Z26.1 rated glass.

Prime Railway Services 1666 Baseline Road West Courtice ON L1E 2S6

Contact:

Ms. Yvonne M. Eastman, President

Telephone:

(905) 432-3012

Fax:

(905) 432-3199

SPECIALTY: Locomotive, freight car component supplier, locomotive, freight or passenger car service provider

1997 Employment Range: 10-99

Quality Certification: ISO 9001 (in progress)

Exporter: Yes Market: USA

Product: Manufacturers of sliding boxcar doors and parts, multilevel doors and parts, multilevel side panels, boxcar bottom door panels, modification programs, retaining bars, bunk assemblies, ladder assemblies and grating. Custom fabrication and railcar door repair facility.

Pro-Flex Inc. 505 Léon-Harmel Granby QC J2R 9G7

Contact:

Mr. Daniel Vandenberghe, Director, Sales

Telephone:

(450) 777-4677

Fax:

(450) 777-4643

SPECIALTY: Locomotive, passenger car component

supplier

1997 Employment Range: under 10

Exporter: Yes

Markets: USA, Mexico, Europe

Product: Intercar tubular diaphragms, sheet rubber, rubber strips, various compression molded rubber parts complying with fire and smoke norms.

PRO-SPHERE 2055 Plateau Quimet Laval QC H7L 2X8

Contact:

Mr. Denis Beaulieu, President

Telephone:

(450) 963-0768 (450) 963-0768

Fax: E-mail:

beaulieu@total.net

SPECIALTY: Freight or passenger car service provider.

consultants

1997 Employment Range: under 10

Exporter: No

Product: Design project - systems and subsystems design and modification: interior finishing, structure, heating, air conditioning and ventilation, water supply, toilets, electrical system, suspension, spark plugs, brakes, etc. Computer-assisted drafting services - production of engineering drawings, conceptual rendering, models, etc. Needs assessment, concept development, costs estimates, project organization, working drawings, etc. Technical analysis - evaluation of product or services compliance, performance and reliability analysis, equivalence evaluation. Technical investigation - accident, breakage and breakdown investigation, etc. Project management - engineering project management, planning, organization, monitoring, follow-up, etc. Writing specifications, standards. manuals, procedures, etc.

Proceco Limited 7300 Tellier Montreal QC H1N 3T7

Contact:

Mr. John Williams

Sales and Marketing Director

Telephone:

(514) 254-8494

Fax:

(514) 254-6922

E-mail:

cleaning@proceco.com

Web Address:

www.proceco.com

SPECIALTY: Cleaning equipment

1997 Employment Range: 100-999 Quality Certification: ISO 9001

Exporter: Yes

Markets: USA, Mexico, South America, Europe, Middle

East, Southeast Asia, Australia, Africa

Product: Design and manufacture of aqueous cleaning equipment, including belt and indexing belt washers for parts to be cleaned by a continuous process, turntable washers for parts of various sizes to be cleaned by aqueous spray, spray immersion and immersion systems for parts with complex shapes and intricate passages, oscillating spray washers for large and complex parts such as diesel locomotive engines, continuous drum washers for small parts, and custom-designed systems such as rail-fed automatic cleaning systems for rail and transit bogies.

PROCOR LTD. 2001 Speers Road Oakville ON L6J 5E1

Contact:

Mr. J.R. Pocrnick, Director of Marketing

Telephone:

(905) 827-4111

Fax:

(905) 827-0913

E-mail:

pocrnick@procor.com

Web Address:

www.procor.com

SPECIALTY: Freight car supplier, lease, manufacture, repair of tank/specialty freight cars

1997 Employment Range: 100-999

Exporter: Yes Market: USA

Product: A diversified lease fleet of over 20 000 railcars, as well as a nationwide network of repair shops and mobile repair facilities. Procor also provides specialty railcar manufacturing and administration services, together with unparalleled engineering, technical and information systems support.

PROTECTOLITE INC. 84 Railside Road Don Mills (Toronto) ON M3A 1A3

Contact:

Mr. W. Bruce MacDonald

Vice President, Sales

Telephone:

(416) 444-4484

Fax:

(416) 444-4485

E-mail:

wbmacdonald@msn.com

SPECIALTY: Passenger car component supplier

1997 Employment Range: 10-99

Quality Certification: ISO 9001 (in progress), CSA Z299.3

Exporter: Yes

Markets: USA, Europe

Product: Protectolite, established in 1953, is a custom composite molder of seating, window masks and enclosures for the mass transit market, having supplied major car builders for installation in GO Transit (Ontario), CNR, New York City Transit, etc.

PYKE MANUFACTURING LTD. 185 Hillcroft Street Oshawa ON L1G 2L6

Contact:

Mr. David Arkles, Vice President

Telephone:

(905) 579-4058, ext. 32

Fax:

(905) 725-6887

SPECIALTY: Track equipment

1997 Employment Range: 10-99

Exporter: Yes Market: USA

Product: Design and build high-quality railway maintenance machinery. Key products include ballast regulators, snow clearing machines, tie handling cranes, brushcutters, bridge timber inserters, tie spacers and 20 ton locomotive cranes. Machinery maintenance and repair services are also available.

O-Tron 3855 - 64th Avenue Southeast Calgary AB T2C 2V5

Contact:

Mr. Keith Gilbert, Vice President, Sales

Telephone:

(403) 279-0805

Fax:

(403) 236-2555

E-mail:

k.l.gilbert@q-tron.com

SPECIALTY: Locomotive component supplier

1997 Employment Range: 100-999

Quality Certification: ISO 9002, CSA Z299.3-1985

Exporter: Yes

Markets: USA, South America, Europe, Australia, New

Zealand

Product: Design and manufacture numerous locomotive control and monitoring devices: QES 1000 excitation, logic and adhesion control, Q - TRAC 1000 adhesion control, Datacord event recorders, slow speed control, speedometers, axle alternators and motor speed probes.

QMP Limited 2455 Cawthra Road, Unit 30 Mississauga ON L5A 3P1

Contact:

Ms. Julie Inglis, Sales

Telephone:

(905) 949-4900

Fax:

(905) 949-4904

E-mail:

qmpltd@ibm.net

Other Company Location:

Edmonton, Alta. Telephone: (780) 459-3088

SPECIALTY: Track equipment

1997 Employment Range: under 10

Exporter: Yes

Markets: USA, South America, Europe

Product: Distribution of top-quality railway track maintenance machinery, tools and parts to railways, transit systems and mines such as tie changers used to remove old ties and insert new ones (including the Tie Master), tool carts with specially designed arms to work in conjunction with hydraulic tools (Tool Master), gas impact wrenches, Hydra-Switch 3000, KLS lubrication systems and BTI carbide-protected wear parts for track equipment.

R.B. PACKINGS & SEALS INC. 8585 Henri-Bourassa West Saint-Laurent QC H4S 1P7

Contact:

Mr. Dollard Leblanc, Vice President

Telephone:

(514) 334-2220

Fax:

(514) 333-8329

Other Company Locations: various, including:

Quebec City, Que.

SPECIALTY: Passenger car component supplier, track

equipment

1997 Employment Range: 10-99

Quality Certification: ISO 9002 (in progress)

Exporter: Yes

Markets: USA, Europe

Product: All seals and gaskets used in locomotives and passenger cars, engine liner seal and head gasket for all models of ALCO, EDM and GE engines, variety of seal kits for hydraulic equipment used in track repair and shop equipment.

Rafna Industries Ltd. 19300 Clark-Graham Baie d'Urfé QC H9X 3R8

Contact:

Mr. Gordon Frail, President

Telephone:

(450) 457-4373

Fax:

(450) 457-3567

SPECIALTY: Track equipment, Hi-Rail attachments

1997 Employment Range: 10-99

Exporter: Yes

Markets: USA, Africa

Product: Manufacturer and supplier of Cushion Ride Hi-Rail equipment for attachment to all types of trucks used by the railroad industry. These Hi-Rail or Railgear attachments, when installed on a truck, enable this vehicle to travel on the rails, as well as on the highway. Custom manufacture of Hi-Rail attachments to suit most special requirements.

RAIL AND TRACTION CANADA INC. 659 George V Lachine QC H8S 2R9

Contact:

Mr. Pierre Claveau, President

Telephone:

(514) 637-4092

Fax:

(514) 637-7221

E-mail:

rail.traction@videotron.net

Other Company Location:

Sept-Iles, Que. Telephone: (418) 962-6131

SPECIALTY: Locomotive component supplier and service provider, traction motor - main generator

1997 Employment Range: 100-999

Quality Certification: ISO 9001, ISO 9002

Exporter: Yes

Markets: South America, Southeast Asia, Africa

Product: Locomotive spare parts for ALCO, GE and GM locomotives. Traction motor repairs through parent company Atelier Wood Inc.

RailManagement Inc. 2278 Bethnal Green Road Oakville ON L6J 5J9

Contact:

Mr. Ralph Laviolette, President

Telephone: Fax:

(416) 804-5632 (905) 849-1459

E-mail:

ralphlav@interlog.com

SPECIALTY: Consultants

1997 Employment Range: under 10

Exporter: Yes

Markets: USA, Mexico

Product: All railway consulting: track and roadway, bridges and buildings, operations, administrative, salvage values, business plan development and preparation, model competitive analysis and comparison, and human resources management.

Railtech Ltd. 325 Lee Avenue Baie d'Urfé QC H9X 3S3

Contact:

Mr. John Natale, Executive Vice President

Telephone: Fax:

(450) 457-4760 (450) 457-7111

Other Company Location:

Apple Hill, Ont.

SPECIALTY: Locomotive, freight car, passenger car

component suppliers

1997 Employment Range: 100-999 Quality Certification: ISO 9002

Exporter: Yes Market: USA

Product: Fibreglass, gear cases and toilets for locomotives, waste treatment systems and composite panels used in passenger railcars (i.e., interior panels and plymetal panels for flooring). Company also represents and distributes products such as lubricated wicks, pedestal linens, reversed handles for locomotives and roller bearing adapters for freight cars.

Railway Engineering Services 1140 Byron Baseline Road London ON N6K 2C8

Contact:

Mr. Robert F. Sward, Owner

Telephone: E-mail:

(519) 657-0602 bsward@lonet.ca

SPECIALTY: Consultants

1997 Employment Range: under 10

Quality Certification: Professional Engineers of Ontario and American Railway Engineering Association member

Exporter: No

Product: Engineering services to the railroad industry and its regulators. Transportation studies, railway evaluations, engineering audits for railway projects, track design and consulting.

RALFOR PLUS INC. 750 Lebeau Montreal QC H4N 1S4

Contact:

Mr. Marc Forest, Sales Director

Telephone:

(514) 336-3460 (514) 333-6587

Fax:

ralfor@mlink.com

E-mail:

Web Address:

www.ralfor.com

Other Company Location:

Terrebonne, Que. Telephone: (450) 968-1622

SPECIALTY: Freight car, passenger car component

supplier and service provider

1997 Employment Range: 10-99 Quality Certification: ISO 9002

Exporter: Yes

Market: USA

Product: Manufacture of structural components for railcars.

Reid Crowther & Partners Ltd. 300 - 4170 Still Creek Drive Burnaby BC V5C 6C6

Contact:

Mr. J.W. Scholte, PEng

Vice President - B.C. Region

Telephone:

(604) 298-6181

Fax:

(604) 294-8597

E-mail:

ischolte@reid-crowther.com

Web Address:

www.reid-crowther.com

Other Company Locations:

Calgary, Alta.

Telephone: (403) 254-3301

Winnipeg, Man. Telephone: (204) 477-5381

SPECIALTY: Consultants

1997 Employment Range: 100-999 Quality Certification: ISO 9000

Exporter: Yes

Markets: USA, Mexico, South America, Europe, Middle

East, Southeast Asia

Product: Consulting engineering services in local and international infrastructure and railway transportation projects.

Reliable Engine Services Ltd. 5311 - 86 Street Edmonton AB T6E 5T8

Contact:

Mr. Ray Peets, President

Telephone:

(780) 468-6220

Fax:

(780) 468-5777

E-mail:

reliable@reliable.ab.ca

Web Address: www.reliable.ab.ca

Other Company Location:

Calgary, Alta.

Telephone: (403) 243-3960

SPECIALTY: Locomotive component supplier and service

provider

1997 Employment Range: 10-99 Quality Certification: ISO 9002

Exporter: Yes Market: USA

Product: Supplier of reconditioned con rods, crankshafts, camshafts, liners, partial paks, cylinder heads, pistons, carriers, rocker shafts, Roots Blowers and air compressors and components for various makes and models, including EMD, Alco, WABCO and Gardner Denver. Some items are available on an exchange basis, others are custom rebuild only.

Research and Traffic Group 421 Mansfield Avenue Ottawa ON K2A 2S6

Contact:

Mr. Richard Lake, Partner

Telephone:

(613) 725-1372

Fax:

(613) 761-9952

E-mail:

robin.lake@sympatico.ca

Other Company Location:

Kars, Ont.

Telephone: (613) 489-3897

SPECIALTY: Consultants

1997 Employment Range: under 10

Exporter: No

Product: Knowledge of and experience in Canadian transportation from the economic and policy research, industry, and government perspectives. Most consulting assignments have involved transportation cost, rates and subsidy, passenger and intermodal policy, environmental scans, transportation regulation and legislation, and railway issues.

RESFAB INC. 735 Rossiter Saint-Jean-sur-Richelieu QC J3B 8A4

Contact:

Mr. Robert Massé, President

Telephone:

(450) 359-0294

Fax:

(450) 359-0296

SPECIALTY: Locomotive, freight car, passenger car

component supplier

1997 Employment Range: 10-99

Exporter: Yes

Markets: USA, Mexico, South America, Europe, Southeast

Product: Machined parts, Pin and Bushing and Roller Blind

system.

Richelieu Projects Inc. 555 René-Lévesque Boulevard West Suite 1420 Montreal QC H2Z 1B1

Contact:

Mr. John Garrish, President

Telephone: Fax:

(514) 398-0948 (514) 398-0596 rpi@ibm.net

E-mail:

Other Company Location:

Longueuil, Que. Telephone: (450) 442-3850

SPECIALTY: Locomotive, freight car component supplier,

track, track equipment, consultants

1997 Employment Range: 10-99

Exporter: Yes

Market: South America

Product: Marketing, procurement, civil and mechanical engineering, and project management services to the railway industry. Principal products include new, reconditioned and qualified freight car and locomotive parts and components and new and relay track material and track maintenance equipment. Services cover layout, design and construction, modification and upgrading of freight car and locomotives, design of loading and unloading facilities and project management of track and equipment rehabilitation and upgrading programs.

RIVERSIDE FOREST PRODUCTS LTD./ASHCROFT TREATING P.O. Box 1510 Ashcroft BC V0K 1A0

Mr. Don Adamski, General Manager Contact:

Telephone: (250) 453-2221 Fax: (250) 453-9330

Other Company Location:

Kelowna, B.C. Telephone: (250) 762-3411

SPECIALTY: Treating of railroad ties

1997 Employment Range: 10-99

Exporter: Yes Market: USA

Product: Treating of railroad ties, switch ties, piling, bridge timbers, as well as supply crossing planks and custom treating. As a major treating plant for CP Rail, CN Rail and BC Rail, company provides services for several small line contractors.

RONSCO INC. 1440 Sainte-Catherine Street West Suite 712 Montreal QC H3E 1C9

Contact:

Mr. Donald Regan, President

Telephone:

(514) 866-1033

Fax:

(514) 866-8421

E-mail:

dregan@ronsco.com

Web Address:

www.ronsco.com

Other Company Locations:

Toronto, Ont.

Telephone: (416) 941-9353

Calgary, Alta.

Telephone: (403) 203-0366

SPECIALTY: Locomotive, freight car, passenger car component suppliers and service providers, track, track

equipment, infrastructure, consultants

1997 Employment Range: 10-99 Quality Certification: M1003

Exporter: Yes

Markets: USA, Mexico, Southeast Asia

Product: Service distribution points. Distribution of over 5000 different items to over 100 freight and locomotive componentry

customers.

RUSSEL METALS INC. 1359 St. James Street Winnipeg MB R3H 0K9

Contact:

Mr. Scotte Taylor, Railway Representative

Telephone:

(204) 772-0321

Fax:

(204) 774-5732

E-mail:

drummond@mb-sympatico.ca

Web Address:

www.drummondmccall.mb.ca

Other Company Locations:

Mississauga, Ont.

Telephone: (905) 819-7295

Lachine, Que.

Telephone: (514) 631-2421

SPECIALTY: Freight or passenger car service provider

1997 Employment Range: 1000 and over

Quality Certification: ISO 9002

Exporter: Yes - other company locations

Product: Metals distributor and processor, serving more than 20 000 active customers across the continent and throughout the world. Products include covering plate, structural steels, carbon hot rolled and cold finished steel, pipe and tubular products, stainless steel, aluminum, brass and copper - in nearly all sizes, shapes and specifications. Processing operations include slitting, cut to length, sawing, shearing, forming, flame cutting, punching, pipe threading, high-definition plasma burning and laser cutting.

Sandwell Inc. 1190 Hornby Street Vancouver BC V6Z 2H6

Contact: Mr. Michael J.C. Leeper, PEng

Principal Engineer, Transportation Planning

Telephone:

(604) 684-9311

Fax: (604) 685-7946, (604) 688-5913

E-mail: mleeper@sandwell.com

Web Address: www.sandwell.com

Other Company Locations:

Montreal, Que. Telephone: (514) 866-1221 Toronto, Ont. Telephone: (905) 319-1666

SPECIALTY: Consultants

1997 Employment Range: 1000 and over

Quality Certification: ISO 9001

Exporter: Yes

Markets: USA, South America, Southeast Asia

Product: Comprehensive consulting services from planning and engineering to commissioning in track, bridges, building and terminals; operations, train control and network planning; motive power and rolling stock; economic, financial and tariff analysis; general management, MIS and marketing; manpower development and training; strategic planning and privatization assistance.

Sani Metal Ltée. 5170 Rideau Quebec QC G2E 5S4

Contact:

Mr. Michel Delisle, c.a.

Chairman of the Board

Telephone:

(418) 872-5170

Fax:

(418) 872-5179

Other Company Locations:

Calgary, Alta.

Telephone: (403) 293-6178

Richmond Hill, Ont.

Telephone: (905) 770-1570

Saint John, N.B.

Telephone: (506) 832-4127

SPECIALTY: Freight car, passenger car components

1997 Employment Range: 100-999

Quality Certification: ISO 9001

Exporter: Yes

Markets: USA, South America, Middle East, Caribbean

Product: Sani Metal is a dynamic company that has specialized for over 20 years in the manufacture and installation of customized industrial kitchens; manufacturer of customized stainless steel furnishings.

SDCEM INC. 1905 Lionel-Bertrand Boulevard Boisbriand QC J7H 1N8

Contact:

Mr. Jean Archambault, Vice President

Telephone:

(450) 430-5522

Fax:

(450) 430-7067

E-mail:

sdcem@videotron.net

SPECIALTY: Track

1997 Employment Sange: 10-99 Quality Certification: ISO 9001

Exporter: Yes

Markets: USA, Mexico

Product: We manufacture all catenary mechanical parts for 25 kV electrification, i.e., tensioning device, steady arm, cantilever, guy, insulator and all fastenings and clamps. We also have 25/52 kV catenary isolating switches, and 142/230 kV main and parallel station isolating switches.

SECURIPLEX INC. 549 Meloche Avenue Dorval QC H9P 2W2

Contact:

Mr. Galal Tadros

Vice President, Special Hazards Group

Telephone:

(514) 633-1000, ext. 3060

Fax:

(514) 633-8338

E-mail:

tadros.g@securiplex.com

SPECIALTY: Locomotive, freight car, passenger car component supplier, fire protection equipment

1997 Employment Range: 100-999 Quality Certification: ISO 9001

Exporter: Yes

Markets: USA, Mexico, South America, Europe, Middle

East, Southeast Asia

Product: Design and integration of advanced fire protection and damage control systems. Fire protection systems, products and services are recognized for their technology, innovation and outstanding quality around the world. Securiplex has designed and supplied the Fire Detection and Suppression systems for the Euroshuttle Wagons and Locomotives and Securiplex has developed the environmentally friendly Fine Water Spray system, which has received Factory Mutual approval for several applications.

Semec ElectroMécanique Inc. 1310 Gay-Lussac Street, # 207 Boucherville QC J4B 7G4

Contact:

Mr. J.C. Bourget, Director, Marketing

Telephone:

(450) 641-4811 (450) 641-4615

Fax: E-mail:

semec.inc@sympatico.ca

SPECIALTY: Locomotive, passenger car component

supplier and service provider

1997 Employment Range: under 10 Quality Certification: ISO 9002

Exporter: Yes Market: USA

Product: Manufacturing and reconditioning doors and cooling systems or components. Manufacturing relay or electronic control panels. Prototype assembly. Instrument repairs or modifications in out-of-plant passenger cars.

SICO INC. (Industrial Products Division) 2505 de la Métropole Longueuil QC J4G 1E5

Contact: Mr. François Gay

General Manager, Sales

(450) 442-7923 Telephone: (450) 670-0511

Fax: E-mail: françois.gay@sico.com

Web Address: www.sico.com Other Company Location:

Toronto, Ont. Telephone: (416) 743-2156

SPECIALTY: Locomotive, passenger car component

supplier

1997 Employment Range: 100-999 Quality Certification: ISO 9002

Exporter: Yes

Markets: USA, Mexico

Product: Manufacturing paint and coatings for wood, metal, steel, aluminum, transportation vehicles, agricultural equipment, etc. Products include polyurethanes, high-solid thermosetting enamels and ultraviolet radiation-reactive products.

SixPro Inc. 1576 Simpson Street, P.O. Box 89 Notre-Dame-du-Bon-Conseil QC JOC 1A0

Contact:

Mr. Pierre Bussières

Director, Customer Service

Telephone: Fax:

(819) 336-2117 (819) 336-3776

Other Company Location:

Drummondville, Que. Telephone: (819) 478-2146

SPECIALTY: Metal treatment

1997 Employment Range: 100-999 Quality Certification: ISO 9002

Exporter: Yes Market: USA

Product: Application of powder paint, polyester, polyurethane, hydride (thermosetting) and thermoplastics such as nylon, teflon, allard. We also have an E-coat system (electro-deposition).

SKF CANADA LIMITED 40 Executive Court Scarborough ON M1S 4N4

Contact:

Mr. John Kupka, Marketing Manager

Telephone:

(416) 299-2833

Fax:

(416) 299-6548

E-mail:

john.w.kupka@skf.com

Web Address: www.skf.ca

Other Company Locations:

Montreal, Que. Telephone: (514) 636-5230

Vancouver, B.C. Telephone: (604) 291-9921

SPECIALTY: Locomotive component supplier

1997 Employment Range: 1000 and over

Quality Certification: ISO 9001

Exporter: Yes

Market: USA

Product: Rolling bearings, seals and special steels. Application and service engineers provide a comprehensive technical resource to customers in the railway, truck, general machinery and aerospace industries, as well as heavy industry and the automotive and industrial aftermarkets.

SNC - LAVALIN INC. 1075 West Georgia - 18 Floor Vancouver BC V6E 3C9

Contact:

Mr. Robert Tribe, Group Vice President

Telephone:

(604) 662-3555

Fax:

(604) 662-7688

E-mail:

tribr@snc-lavalin

Other Company Locations:

Willowdale, Ont. Telephone: (416) 756-2300 Montreal, Que, Telephone: (514) 393-1000

SPECIALTY: Infrastructure, consultants

1997 Employment Range: 1000 and over

Quality Certification: ISO 9001

Exporter: Yes

Markets: South America, Europe, Middle East, Southeast

Asia

Product: Project management skills with a total-solution approach to deliver rail-based systems around the world. Competitive lump-sum turnkey services, as well as traditional transportation planning and conceptual studies, systems specifications, component design and integrated systems design. Management of operations, including rolling stock operation, fare collection, preventive maintenance and project management for capital investment projects.

Stella-Jones Inc. 4269 Sainte-Catherine Street West Westmount QC H3Z 1P7

Contact:

Mr. Patrice Gervais

Vice President, Finance and Administration

Telephone:

(514) 934-8665

Fax:

(514) 934-5327

Other Company Locations:

Truro, N.S.

Telephone: (902) 893-9457

Delson, Que.

Telephone: (450) 632-2011

SPECIALTY: Track

1997 Employment Range: 100-999 Quality Certification: ISO 9002

Exporter: Yes Market: USA

Product: Treated wood products, including railway ties.

STEPHEN D. DOBRIN 1212 Pine Avenue West, Suite 1802 Montreal QC H3G 1A9

Contact:

Mr. Steve Dobrin, President,

Canadian Association of Railway Suppliers

Telephone:

(514) 285-9052

Fax:

(514) 285-1650

E-mail:

steved@istar.ca

SPECIALTY: Consultant

1997 Employment Range: under 10

Exporter: No

Product: Consulting for Canadian railway suppliers to help

expand existing business base.

SUMITOMO CANADA LTD. 2121 - 1080 Beaver Hall Hill Montreal QC H2Z 1S8

Contact:

Mr. Brian Lambert, Vice President

Telephone:

(514) 878-0100

Fax:

(514) 871-0224

E-mail:

brian.lambert@sumitomocorp.co.jp

Other Company Locations:

Telephone: (416) 860-3800 Toronto, Ont. Vancouver, B.C. Telephone: (604) 691-6000

SPECIALTY: Track

1997 Employment Range: 10-99

Exporter: Yes Market: Japan

Product: Company represents a select group of world-class

manufacturers of track products in Canada.

SURETY MANUFACTURING & TESTING LTD. 2115 - 91 Avenue Edmonton AB T6P 1L1

Contact:

Mr. Richard Guenette

Systems Sales Manager

Telephone: Fax:

(780) 464-3013

E-mail:

(780) 467-1328

Web Address:

surety@suretyman.com www.suretyman.com

SPECIALTY: Communications, signaling, infrastructure,

consultants

1997 Employment Range: 10-99

Quality Certification: ISO 9001 (in progress)

Exporter: Yes

Markets: USA, Mexico, South America

Product: Manufacture of fall protection equipment for railroad crews. Engineer and install fall protection for repair shops, rescue equipment, fall protection training, rescue training and

fall protection. Rescue consultants.

SURRETTE BATTERY COMPANY LTD. 1 Station Road, P.O. Box 2020 Springhill NS B0M 1X0

Contact:

Mr. David Surrette, President

Telephone:

1-800-681-9914, (902) 597-4015

Fax:

(902) 597-8447

SPECIALTY: Locomotive, passenger car component

supplier

1997 Employment Range: 10-99 Quality Certification: ISO 9002

Exporter: Yes

Markets: USA, South America, Middle East, Southeast

Product: Manufacturer of lead-acid batteries. Surrette Battery is capable of providing batteries for any locomotive that has

been produced in the past 30 years.

SYDNEY STEEL CORPORATION 1 Inglis Street, P.O. Box 1450 Sydney NS B1P 6K5

Contact:

Mr. John Murphy, Manager of Sales

Telephone:

(902) 564-7913 (902) 564-7903

Fax:

E-mail:

imurphy@sysco.ns.ca

SPECIALTY: Track

1997 Employment Range:. 100-999

Quality Certification: ISO 9002 (in progress)

Exporter: Yes

Markets: USA, Mexico, South America, Southeast Asia

Product: Railroad rails, semi-finished rolled axle steel, cast steel products. Sydney Steel is a specialty mini-mill. It has the ability to produce high-quality alloyed steels for demanding applications in the railroad industry that sets it apart from classic mini-mills. Sydney Steel's unique rail head hardening facilities are perhaps the best in the industry.

TECHNISERV AG INC. 3420 - 1st Street Saint-Hubert QC J3Y 8Y5

Contact:

Mr. Ronald Conway, Director, Engineering

Telephone:

(450) 443-3658

Fax:

(450) 443-3142

E-mail:

techniserv@smartnet.ca

SPECIALTY: Freight car, passenger car component supplier and service provider, consultants, electric, electronic and mechanical design

1997 Employment Range: 10-99 Quality Certification: ISO 9002

Exporter: Yes

Markets: USA, Southeast Asia

Product: Design and manufacture, consulting (custom): electronics programmable circuits (PLD, UP, UC), echelon network interfacing, mechanical utility parts design and manufacturing, harness, test box (custom), electromechanical controls and (PLCs) design and manufacture, battery monitors, thrust brake lever system, monitoring system, ground fault detector, digital announcement system, electronic buzzers. attendant call system and communication system.

TELEDYNE Specialty Equipment Metal Products P.O. Box 366, 460 Industrial Avenue Woodstock ON N4S 7X6

Contact:

Ms. C. Diab

Customer Service Representative

Telephone:

(519) 537-2355

Fax:

(519) 537-8613

SPECIALTY: Locomotive, freight car component supplier and service provider

1997 Employment Range: 100-999 Ouality Certification: ISO 9002

Exporter: Yes

Markets: USA, Europe

Product: Metal fabrication welding, assembly and painting, vehicle outfitting, as well as Rops/Fops testing equipment and on-site die and fixture shop.

Thermo King Eastern Canada 6400 Chemin St. François Saint-Laurent QC H4S 1B7

Contact:

Mr. Keith Petrovsky, President

Telephone:

(514) 333-5233

Fax:

(514) 333-7986

E-mail:

kpetrovs@tk-net.com

Other Company Locations:

Toronto, Ont. Moncton, N.B. Telephone: (905) 564-2800 Telephone: (506) 858-8849

SPECIALTY: Freight or passenger car service provider

1997 Employment Range: 100-999

Exporter: No

Product: Refrigeration and yard operator.

THWAITES & ASSOCIATES 34 Lancefield Crescent Brampton ON L6S 2R2

Contact:

Mr. Douglas Thwaites, President

Telephone:

(905) 457-6464

Fax:

(905) 457-6232

E-mail:

thwaites@web.net

SPECIALTY: Consultants

1997 Employment Range: under 10

Exporter: No

Product: Applied transportation planning and market research. Company has developed analytical methods for forecasting traffic demand for passenger and freight movement in urban and interurban markets.

TILLY INDUSTRIES INC. 7777 Trans Canada Highway North Saint-Laurent QC H4S 1L3

Contact:

Mr. Lorenz Tilly, President

Telephone:

(514) 331-4922

Fax:

(514) 332-0718

SPECIALTY: Locomotive component supplier and service provider

1997 Employment Range: 10-99

Exporter: Yes Market: USA

Product: General machine work, all shapes of foil dies, jig boring, precision milling, tools and dies, ultrasonic, plastic welders, manufacture of all types of horns, ultrasonic.

TRANSCONSULT LTD. 3465 Côte-des-Neiges, Suite 601 Montreal QC H3H 1T7

Contact:

Mr. Geza B. Tarczay, Executive Director

Telephone:

(514) 931-0504

Fax:

(514) 931-0504

SPECIALTY: Infrastructure, locomotive service provider, consultants, railway organization and management development...

1997 Employment Range: under 10

Exporter: Yes

Markets: Europe, Southeast Asia, Africa

Product: Consultants in the transportation, economic, financial and management consulting fields. With extensive involvement in developing countries, it specializes in surface transportation and its organizations, particularly railways. Company's involvement in sectoral activities, program and project appraisals, reviews, major institutional recovery and restructuring programs, planning, implementational activities, TA and training endeavours, project management, monitoring and evaluation activities has been continuous for over twenty years.

TRANSOCEAN MACHINE CO. INC. 5666 Thimens Boulevard Saint-Laurent QC H4R 2K9

Contact:

Mr. Gunter H. Hauffe, President

Telephone: Fax:

(514) 339-1300 (514) 339-1299

SPECIALTY: Track equipment, locomotive, freight or passenger car service provider

1997 Employment Range: under 10 Quality Certification: ISO standard

Exporter: No

Product: Supply of German-made under-floor wheel truing machines for locomotives, trams, streetcars, rapid transit rolling stock; above-floor portal wheel lathes for retruing freight and passenger wheel sets. Re-railing equipment. Automated inspection stations for through rolling stock. Rail anchors.

TRANSTRONIC INC. 542 Lépine Avenue Dorval QC H9P 2V6

Contact:

Mr. Pierre Mérette, President

Telephone:

(514) 633-6452

Fax:

(514) 633-6453

E-mail:

trans715@aol.com

SPECIALTY: Locomotive, passenger car component

supplier

1997 Employment Range: 10-99

Exporter: Yes Market: USA

Product: DC/AC inverters, 100-3000 VA booster-charger for

locomotive start-up, electronic bells for locomotives.

TRENTON WORKS LTD. P.O. Box 130 Trenton NS BOK 1X0

Contact:

Mr. M.K. Sood, Manager Sales

Telephone: Fax:

(902) 752-1541 (902) 752-7260

E-mail:

twmike@north.nsis.com

SPECIALTY: Freight car supplier

1997 Employment Range: 1000 and over Quality Certification: AAR - M1003

Exporter: Yes

Markets: USA, Southeast Asia

Product: Design and manufacture of freight cars of all types. Export of freight cars to offshore customers, fully assembled or in kit form in accordance with customers' requirements.

Trimac Consulting Services P.O. Box 3500 Calgary AB T2P 2P9

Contact:

Mr. Lloyd Ash, General Manager

Telephone: Fax:

(403) 298-5134

E-mail:

(403) 298-5242 lash@trimac.com

Web Address:

www.trimac.com

SPECIALTY: Consultants

1997 Employment Range: under 10

Exporter: Yes

Markets: USA, South America, China

Product: Transportation advice and planning services,

management consulting.

TURBOMECA ENGINE CORPORATION 6608 Windsong Avenue Gloucester ON K1C 6N1

Contact:

Mr. A. Waldrum, Canadian Representative

Telephone:

(613) 841-0328

Fax:

(613) 841-0371

E-mail:

waldrum@magi.com

SPECIALTY: Locomotive turbine engines supplier and

service provider

1997 Employment Range: 1000 and over (France)

Quality Certification: ISO 9001

Exporter: No

Product: Supplier of Makila Turbine Engines for locomotives

and repair and overhaul of the engines.

U.S. FILTER/BCP 2180 Speers Road Oakville ON L6L 2X8

Contact:

Mr. Ed Stoltz, Vice President

Telephone:

(905) 827-0643

Fax:

(905) 827-8552

SPECIALTY: Locomotive, freight or passenger car service

provider, blast cleaning and painting systems

1997 Employment Range: 100-999

Exporter: Yes

Markets: USA, Mexico, South America, Middle East,

Southeast Asia, China

Product: Design and manufacture of custom-built shop blast cleaning equipment, both manual and automatic, for the surface preparation and finishing of bulk transport railway cars. Design and manufacture of material handling systems associated with refurbishment and finishing of railway cars.

UNIGEAR INDUSTRIES INC. 20375 Clark-Graham Baie d'Urfé QC H9X 3T5

Contact:

Mr. Ron Mehra, President

Telephone:

(450) 457-7700

Fax:

(450) 457-7700

E-mail:

janet@unigear.com

Web Address: www.unigear.com

SPECIALTY: Locomotive component supplier

1997 Employment Range: 10-99 Quality Certification: ISO

Exporter: Yes

Markets: USA, Europe, Middle East, Southeast Asia

Product: Manufacture of custom gears from 2 inches to 120 inches diameter to A.G.M.A. quality level 13. Equipped with the most modern machinery from CNC lathes to CNC gear hobbers and grinders to electronic gear checkers enabling the company to supply charts and printouts.

Union Switch & Signal Inc. 1000 Saint-Jean Boulevard, Suite 407 Pointe-Claire QC H9R 5P1

Contact:

Mr. D.A. Ike McConnell

Regional Manager

Telephone: Fax: (514) 694-9523 (514) 694-1747

Fax: E-mail:

damcconnell@switch.com

SPECIALTY: Communications, signaling

1997 Employment Range: 1000 and over

Quality Certification: ISO 9001

Exporter: No

Product: Sales office and repair facility only in Canada.

UniP Tie Company Inc. 1020 Denison Street, Suite 207 Markham ON L3R 3W5

Contact:

Mr. Udeozo Ogbue

Director, Customer Relations and Quality

Telephone:

(905) 940-9324

Fax: E-mail: (905) 940-9862 ude@unip-tie.com

Web Address:

www.unip-tie.com

SPECIALTY: Track

1997 Employment Range: under 10

Exporter: Yes Market: USA

Product: Steel ties, railway fasteners, wood tie plates, rail

clips, rail pads, insulators.

Uniteast Canada Inc. 455 Belvédère Street Sherbrooke QC J1H 4B7

Contact:

Mr. A.R. Herring, President

Telephone:

(819) 564-1597

Fax:

(819) 564-8157

SPECIALTY: Locomotive, freight car, passenger car

component supplier

1997 Employment Range: 100-999 Quality Certification: ISO 9000

Exporter: Yes Market: USA

Product: Steel castings for railcars and locomotives.

UNITED WELDING PROCESSES (CAN) INC. 10621 Hénault Street Montreal North QC H1G 5R6

Contact:

Mr. Jacques Champigny, President

Telephone:

(514) 321-3320

Fax:

(514) 324-5529

E-mail:

uwp@videotron.ca
www.pages.infinit.net/uwp

Web Address: www.page.
Other Company Location:

Mississauga, Ont.

Telephone: (905) 670-7444

SPECIALTY: Locomotive component supplier and service

provider, specialized welding service

1997 Employment Range: 10-99

Exporter: Yes Market: USA

Product: Specialized welding service for cast iron and aluminum castings for various types of heavy equipment such as locomotives, ships. Repair by precision welding and machining, all types of cracked cylinder heads and engine blocks.

VAE NORTRAK LTD. 16160 River Road Richmond BC V6V 1L6

Contact: Telephone: Mr. Al Tuningley, President

(604) 273-3030

Fax:

(604) 273-8927

SPECIALTY: Track, track equipment

1997 Employment Range: 100-999 Quality Certification: AAR M 1003

Exporter: Yes

Markets: USA, Mexico, South America, Europe

Product: Manufacture of trackwork, including turnouts, switches, frogs, guard rails and any other component required by Class 1 railroads for small mills and mines. Advanced trackwork technology and numerous patented trackwork components. Supply of relay turnout and track components, as well as maintenance tools, splices and bolts.

Vale-Harmon Enterprises Ltd. 32 Shawbrooke Court Southwest Calgary AB T2X 3G2

Contact:

Mr. Leo Green, Technical Sales

Manager, Western District

Telephone:

(403) 201-2962

Fax:

(403) 201-3011

E-mail:

greenl@istar.ca

Web Address:

www.harmoninc.com

SPECIALTY: Freight or passenger car component supplier and service provider, consultants

1997 Employment Range: under 10

Exporter: No

Product: Sophisticated signal and train control products and systems serving three railroad market: domestic freight, domestic rail transit, and international freight and transit.

VAPOR CANADA INC. 10655 Henri-Bourassa West Saint-Laurent QC H4S 1A1

Contact:

Mr. Marco Lessard, Marketing Manager

Telephone:

(514) 335-4213

Fax:

(514) 335-4231 Other Company Location:

Rexdale, Ont.

Telephone: (416) 743-7200

SPECIALTY: Locomotive, passenger car component supplier, locomotive, freight or passenger car service provider

1997 Employment Range: 100-999 Quality Certification: ISO 9001

Exporter: Yes

Markets: USA, Europe

Product: Supplier of equipment for buses and mass transit rail. Manufacture and refurbishment of HVAC systems, car monitoring systems, tilting systems, and door operator and control systems.

W.M. Price 700 Cardinal Saint-Laurent QC H4L 3C7

Contact:

Mr. W.M. Price, Proprietor

Telephone: Fax:

(514) 747-7752 (514) 747-4744

E-mail:

macprice@total.net

SPECIALTY: Consultants

1997 Employment Range: under 10

Exporter: Yes

Markets: South and Central America, Africa, Southeast Asia

Product: Experience on projects in 22 countries working in English, French and Spanish, mainly in Third World countries with light railway infrastructure. Projects include new railway line location and design, track structure specifications, track maintenance methods, rehabilitation and upgrading, and designing for increases in traffic, reduction of maintenance costs, line capacity improvements, selection of motive power and rolling stock, and train control systems.

WESTINGHOUSE RAILWAY (CDA) LTD. P.O. Box 2050 Hamilton ON L8N 3T5

Mr. Charles Best Contact:

Manager, Sales and Marketing, Canada

(905) 561-8700, ext. 218 Telephone:

Fax: (905) 561-8705 Other Company Locations:

Montreal, Que. Telephone: (514) 335-4214 Winnipeg, Man. Telephone: (204) 982-6031

SPECIALTY: Locomotive, freight car, passenger car

component supplier and service provider

1997 Employment Range: 100-999

Quality Certification: ISO 9001, AAR M-1003

Exporter: Yes

Markets: USA, Mexico, South America, Middle East,

Africa

Product: Manufacture of air brake componentry for railway

rolling stock.

WAJAX INDUSTRIES LTD. 3280 Wharton Way Mississauga ON L4X 2C5

Contact: Mr. Gerry Cunningham

Executive Vice President

Telephone: (905) 624-5611 Fax: (905) 629-8339 E-mail: gac@inforamp.net Web Address: www.on.wajax.com

Other Company Locations:

Dartmouth, N.S. Telephone: (902) 468-7352 Winnipeg, Man. Telephone: (204) 694-5266

SPECIALTY: Track equipment, infrastructure

1997 Employment Range: 10-99

Exporter: No

Product: Distribution of new and used lift trucks.

WAYSIDE INSPECTION DEVICES INC. 4390 de Maisonneuve Boulevard Westmount QC H3Z 1L5

Contact:

Mr. Grigory Izbinsky, President

Telephone:

(514) 933-2800

Fax:

(514) 933-6326

E-mail:

gr.izbinsky@wid.ca

Web Address: www.wid.ca

Other Company Location:

Hudson, Que.

Telephone: (450) 458-2901

SPECIALTY: Consultants, track wayside inspection

1997 Employment Range: under 10

Quality Certification: Patented in USA, Australia and

major European countries

Exporter: Yes

Markets: USA, Europe, Australia, Africa

Product: Wayside Inspection Devices, which provide services and supply an inspection station based on the angle-of-attack measurement system. The system provides the angle-of-attack measurement of each axle of a passing train and the lateral position of each axle. These parameters co-exist to provide a complete spatial description of a train in motion, which reflects the state of the track components.

WESTCAN RAIL LTD. 31220 South Fraserway Abbotsford BC V2T 6L5

Contact:

Mr. Ross Fraser, General Manager

Telephone:

(604) 850-3575

Fax:

(604) 850-3554

SPECIALTY: Track, track equipment, track and material

1997 Employment Range: 10-99

Exporter: Yes

Markets: USA, Southeast Asia

Products: All types of new and used track materials; leasing

of track equipment.

WHITING EQUIPMENT CANADA INC. Box 217, Alexander Street Welland ON L3B 5P4

Contact: Mr. Wayne Feagan, Sales Manager Telephone: (905) 732-7585

Fax: (905) 732-2366
E-mail: whiting@iaw.on.ca
Web Address: www.iaw.on.ca/~whiting

Other Company Location:

Winnipeg, Man. Telephone: (204) 633-4211

SPECIALTY: Manufacturer of railway carshop and rapid

transit hoisting maintenance equipment

1997 Employment Range: 10-99

Exporter: Yes

Markets: USA, South America, Middle East, Southeast

Asia, Australia, Africa

Product: Engineer, manufacture and market railway and rapid transit carshop maintenance equipment both for Canadian and export markets. Capabilities include car progression systems, locomotive jacks, droptables, turntables, transfer tables, multiple car hoists, locomotive sanding systems and train washes.

WILSON MACHINE CO. LTD. 2299 Lapierre Street LaSalle QC H8N 1B7

Contact: Mr. Peter Wilson Telephone: (514) 365-4101 Fax: (514) 365-7511

SPECIALTY: Locomotive component supplier

1997 Employment Range: 10-99 Quality Certification: ISO 9001

Exporter: Yes

Markets: USA, Mexico

Product: Manufacture gear-based products and custom machinery. Products include gear boxes - design, build and repair. Gears including spur helical, double helical and precision profile grinding, custom-designed equipment and build to print capabilities.

ZIMMARK INC. 4380 South Service Road Burlington ON L7L 5Y6

Contact: Mr. Brian C. Wilson, President

Telephone: (905) 632-5410 Fax: (905) 632-5171

E-mail: bcwilson@zimmark.com
Web Address: www.zimmark.com

SPECIALTY: Locomotive component supplier, oil

recycling services

1997 Employment Range: 10-99

Exporter: Yes

Markets: USA, Mexico

Product: On-site recycling of used locomotive, hydraulic and other railroad oils, as well as wastewater from parts and equipment washers. Zimmark owns, operates and maintains the recycling equipment and provides the service at the maintenance facility.

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