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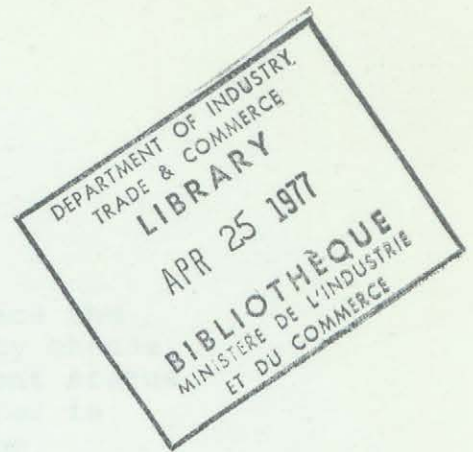


VARIETY CHEESE IN CANADA PRODUCTION AND IMPORTS



Industry, Trade
and Commerce

Industrie
et Commerce



VARIETY CHEESE IN CANADA
PRODUCTION AND IMPORTS

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FOREWORD

The purpose of this report is to trace the growth and developments of the Canadian variety cheese industry, and provide information on its current status within the Canadian dairy industry. This sector is relatively small when compared with that of the cheddar cheese industry, but statistics show that it is expanding rapidly and may overtake cheddar in total size within a few years.

Imports of foreign cheese may have impeded the Canadian production of several types of cheese, but many of the varieties imported are relatively small in volume and are not economical to manufacture in Canada. On the other hand, imports have stimulated Canadian interest in cheese which has resulted in increased sales of all types of cheese. An analysis has been made of cheeses imported in 1975 that competed with domestically produced variety cheese, and of imported varieties which are not manufactured in Canada.

Appendix A provides a list of the variety cheese factories in Canada and a corresponding list of the varieties they manufacture.

This publication should be of interest to and a source of information for cheese manufacturers and those interested in the development and growth of the Canadian variety cheese industry.

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INTRODUCTION

The variety cheese industry was started in Canada by the early settlers who made the same cheese that they were accustomed to eating in their native country. As demand grew, production moved from the home to a local farm dairy where the milk from a farmer's herd, plus one or two neighbour's, was made into cheese.

The immigrant often established a cheese factory of his own. In his home country both the milk supply and market for his cheese were relatively close together. In Canada conditions were different: the milk was in the country and the market in the larger urban centres. If the cheesemaker started in the country near the milk supply, marketing was a problem. Therefore, most variety cheese factories were established in the cities where the markets were -- mainly Kitchener, Hamilton, Toronto and Montreal.

No matter where a plant is situated manufacturing costs are high because of the large amount of hand labour necessary in production of these cheeses. Also, the cheesemaker has to make small batches, which normally do not have a long shelf life, in order to supply the varieties requested by the trade. These are the major differences with the cheddar industry where all milk is made into one type of cheese that can be stored for a long period.

The early variety cheese manufacturers were very much on their own. They did not receive support from the various government departments or from other associations within the industry, partly because they were not organized. The variety of nationalities involved and the variety of cheeses produced, plus the fact that many of the plants were small and privately owned by people who considered themselves specialists, made organization difficult.

Today, the location of a plant in relation to the market is still an important factor in the economy of a variety cheese operation. Because of the nature of these cheeses, the main market remains in the large urban centres, and there is a distinct advantage in being close

to the market where fresh cheese can be delivered daily. On the other hand, the cost of labour and capital cost of building a plant are more expensive in or near the city.

The competition for milk in the area surrounding a large city is from the fluid milk trade. The transportation charges from beyond this area make it more expensive to deliver milk to variety cheese plants located in large urban areas.

There is, however, another source of milk in large cities known as surplus milk, but like all the other sources of milk in Canada the supply varies with the season. This is not a satisfactory supply of milk for variety cheese because, with few exceptions, the production and marketing of variety cheese are not seasonal. Production is fairly uniform from month to month, with a slight increase during December to meet the Christmas demand. Although surplus milk on its own is not a satisfactory source for variety cheese factories, it continues to play an important part in their operations.

In some provinces, variety cheese manufacturers pay a premium for milk over that charged to cheddar cheese manufacturers, in spite of the higher costs involved in making and marketing the numerous types of cheese.

PRODUCTION

There are 76 variety cheese plants registered in Canada as compared with 61 in 1970, when the previous survey was taken. These factories now manufacture 64 varieties against 46 varieties in 1970.

Imports and production of variety cheese increased after World War II. Production moved ahead approximately one million pounds per year from 1948 to 1958, when it reached 10,406,000 pounds. From 1959 to 1964, production increased by two million pounds per year to 17,320,000 pounds. During this period the increase, with the exception of Gouda and Limburger, was in the European types of cheese similar to those imported. However, from 1964 to 1968, these remained fairly static and the increases were in Mozzarella, Brick and Colby types. In the period 1970 to 1975, major production gains again were shown for Brick, Colby, Mozzarella and other cheeses, as outlined in Table 1.

TABLE 1 - PRODUCTION IN CANADA OF FACTORY CHEESE, OTHER THAN CHEDDAR, MADE FROM WHOLE MILK AND CREAM

<u>Variety</u>	<u>1970</u>	<u>1971</u>	<u>1972</u>	<u>1973</u>	<u>1974</u>	<u>1975</u>
			(Thousand Pounds)			
Brick	5,834	5,936	2,449	2,731	12,092	12,068
Caciacavallo	293	279	212	197	240	174
Camembert	213	226	210	162	151	124
Colby	5,390	8,795	4,984	4,105	7,188	7,081
Mozzarella	11,249	11,995	19,441	22,212	36,679	40,014
Pizza	11,988	13,916	12,684	12,657	13,155	9,644
Scamorza	302	358	551	598	1,139	588
Other (1)	14,301	15,758	16,819	17,280	21,576	19,912
CANADA	<u>49,570</u>	<u>57,253</u>	<u>57,350</u>	<u>59,942</u>	<u>92,220*</u>	<u>89,605*</u>
<u>Skim Milk and Whey Cheese</u>						
Skim Milk						
Cheese	729	1,209	2,063	1,963	3,179	3,105
(2)Whey Cheese	980	1,240	1,182	946	1,780	1,927

Source: Statistics Canada (From Dairy Produce Market Report)

- (1) Includes the following 45 varieties, which cannot be published separately because of statistical secrecy: Alpin, Amfrom, Basilica, Blue Vein, Bra, Brie, Burini, Carre, Chantelle, Cream, Dolce, Duro, Ermite, Esrom, Feta, Fontina, Formaggio, Fresco, Fresh Cheese, Furlana, Gouda, Grating Cheese, Gruyere, Jowa, Lemoine, Limburger, Maigrelet, Montasio, Monterey, Mt. St. Benoit, Oka, Portuguese, Provencal, Provolone, Quark, Richelieu, Romano, Serra-Vaquinha, Semi-soft, Spiced, Suries, St-Paulin, Swiss, Swuisca, Tilsiter.

* 1974 and 1975 variety production figures were revised because of misreporting by a number of variety cheese plants in Canada.

- (2) Whey cheese normally known as Ricotta, is an Italian low fat cheese made from Mozzarella cheese whey to which some fresh milk is added.

Production and volume by province has changed considerably in Canada in the past five years. Ontario, which traditionally had the largest volume, was passed in 1974, by the Province of Quebec. This was mainly due to one cheese -- Mozzarella. The western provinces have shown the largest growth in plants and production (five times in volume) from 1,044,000 pounds in 1970 to 5,884,000 pounds in 1975.

TABLE 2 - VARIETY CHEESE PRODUCTION BY AREA

	<u>1970</u>	<u>1971</u>	<u>1972</u> (Thousand Pounds)	<u>1973</u>	<u>1974</u>	<u>1975</u>
Ontario	29,409	34,024	34,681	35,982	41,053	39,853
Quebec	19,117	21,397	20,399	20,128	45,487	43,868
Western Canada	<u>1,044</u>	<u>1,842</u>	<u>2,270</u>	<u>3,832</u>	<u>5,860</u>	<u>5,884</u>
TOTAL	49,570	57,263	57,350	59,942	92,220	89,505

Source: Statistics Canada

As indicated, the most significant increase in production was in Mozzarella. This major expansion was due to its demand by the pizza trade which has experienced a tremendous growth in Canada during the past five years. Mozzarella manufacturers have also been aided by the

introduction of several ingenious machines that have assisted in automating production by mechanically stretching the curd while it is being tempered in hot water, and then automatically transferring it to molding and packaging machines.

As previously stated, variety cheese is more expensive to make than cheddar cheese. Production costs are high because, in many instances, a great deal of hand labour is required in manufacturing, molding and ripening small cheeses. Most variety cheese companies are relatively small operations, and it is often necessary for them to make several types of cheese in the same day. This requires additional equipment, such as different sizes and shapes of molds, salting vats and often separate curing rooms.

However, this has not discouraged Canadian manufacturers from increasing the production of their traditional varieties and also increasing the number of varieties manufactured. Those interviewed stated that there can be no doubt that imports of variety cheeses, over many years, has stimulated Canadians to consume more cheese and has helped to increase the production of new varieties of cheese in Canada. Many felt that Canadian variety cheese is as good, if not better, than imported, because it can be marketed fresh and, hence, has a better flavour. In several instances it was pointed out that the lower prices of some bulk imported cheeses restricts the expansion of domestically manufactured variety cheeses.

CHEESE IMPORTED INTO CANADA

Global Cheese Quota, June 6, 1975

One of the major issues affecting the variety cheese industry in Canada over the years has been the question of its competitiveness with imports. A global import quota for all types of cheese was established on June 6, 1975. This step was taken to simplify existing import controls and to support the Canadian supply management for manufacturing milk. The quota in effect restricted imports to some 15 per cent of consumption.

Quotas were implemented by issuing individual import permits to traditional cheese importers on the basis that they would maintain the same relative proportion of individual cheese varieties in their import volume as in 1973 and 1974.

The quota for 1975 was established at 50 million pounds. This figure was arrived at by taking into account the needs of the domestic market, recent performance of imports, market requirements and the domestic dairy situation. It permitted a modest increase of two million pounds over 1974. No further increase in volume has been provided for the 1976 - 1977 dairy year.

As in 1975, importers are free to source their cheese imports from any country, except Rhodesia. All authorized imports of cheese may be distributed in Canada without restriction of end use.

To meet Canadian market requirements, an importer may be permitted to make a shift. That is, he may reduce by up to a maximum of 20 per cent by weight his entitlement for any type or variety in order to increase up to an equivalent weight another type or variety for which he has an entitlement. Importers are limited to a single shift for each type or variety. Requests to shift to varieties for which an importer has no entitlement are not normally permitted.

GENERAL ROLE OF FOREIGN SUPPLIER IN
THE DOMESTIC MARKET

Canadian imports of cheese increased in the five year period 1971 - 1975 from 34.6 to 48.6 million pounds, for an average market growth of about eight per cent per annum.

TABLE 3

TOTAL IMPORTS OF CHEESE INTO CANADA

1971 - 1975

(Pounds)

<u>1971</u>	<u>1972</u>	<u>1973</u>	<u>1974</u>	<u>1975</u>
34,611,900	37,510,300	43,194,900	48,762,400	48,681,000

Source: Statistics Canada

Canada imported more than 200 varieties of natural and processed cheese from 24 countries in 1975. Of these, ten countries accounted for the bulk of the shipments. Table 4 lists the countries and compares import volumes for the period, 1973 - 1975. Table 5 outlines the major foreign suppliers by country groups expressed in percentage terms.

TABLE 4

IMPORTS OF CHEESE INTO CANADA BY COUNTRY

	<u>1973</u>	<u>1974</u> (Pounds)	<u>1975</u>
Denmark	7,032,200	7,841,400	7,489,700
Netherlands	9,729,700	6,395,200	6,392,300
Italy	3,084,900	6,044,700	6,029,000
Switzerland	4,894,100	4,664,200	4,898,200
United States	3,782,200	4,443,400	4,628,800
France	3,919,500	3,878,200	4,250,900
West Germany	1,439,400	3,898,100	4,271,600
Finland	2,444,100	2,180,400	2,563,300
Austria	2,041,800	2,128,800	2,087,500
Norway	1,219,600	1,283,900	1,535,200
Britain	1,084,700	1,107,500	878,300
Poland	415,600	1,903,300	923,600
Argentina	754,200	1,159,400	599,400
Sweden	461,200	464,800	525,300
Greece	124,400	360,700	674,900
Portugal	336,500	424,400	355,200
Romania	272,600	312,600	81,100
Australia	72,800	102,000	185,300
Ireland	12,700	82,600	121,200
Belgium-			
Luxembourg	34,300	84,700	57,000
New Zealand			105,400
Hungary	37,500		26,500
Philippines		1,800	
Bulgaria			1,300
Japan	900		
Jamaica		300	
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TOTAL	43,194,900	48,762,400	48,681,000

Source: Statistics Canada

TABLE 5

MAJOR FOREIGN SUPPLIERS OF CHEESE
EXPRESSED IN PERCENTAGE TERMS

<u>Countries</u>	<u>1973</u>	<u>1974</u>	<u>1975</u>
EEC (1)	61.1	60.0	60.6
Other Western Europe (2)	26.7	23.1	26.0
Eastern Europe	1.2	4.5	2.2
The United States	9.0	9.1	9.5
Other -- Australia, New Zealand, Argentina	2.0	3.3	1.7

(1) Denmark, The Netherlands, Italy, France, West Germany, Britain, Ireland, Belgium-Luxembourg.

(2) Austria, Switzerland, Finland, Norway, Sweden, Greece, Portugal.

The EEC is Canada's largest supplier of cheese, maintaining a steady proportion of the import market of some 60 per cent. The introduction of the global cheese quota on June 6, 1975, to support the domestic industrial supply management program for manufacturing milk has not affected the EEC position.

In 1975, total cheese imports from the EEC into Canada reached 24,490,000 pounds, an increase of 0.05 per cent compared with 1974 imports, but 11.9 per cent above corresponding totals for 1973. EEC sales and, hence, its prices (Table 6) play a major role in the Canadian market. In terms of total Canadian domestic cheese consumption in 1975, imports from the EEC represented 9.6 per cent of the 15.8 per cent contributed by imports from all sources. The leading EEC supplying countries have consistently been Denmark, The Netherlands, France, West Germany and Italy.

TABLE 6

QUANTITY AND VALUE OF CHEESE IMPORTS
BY COUNTRY OF ORIGIN -- 1975

<u>Country</u>	<u>Quantity</u> (Pounds)	<u>Value</u> (\$000) (F.O.B.)	<u>Average Value</u> (Per lb. \$) (F.O.B.)
Denmark	7,489,700	7,161	.95
The Netherlands	6,392,300	6,049	.94
Italy	6,029,000	7,184	1.18
Switzerland	4,898,200	6,057	1.23
United States	4,628,800	4,990	1.07
France	4,250,900	5,065	1.19
West Germany	4,271,600	3,137	.73
Finland	2,563,300	1,461	.56
Austria	2,087,500	1,370	.65
Norway	1,535,000	1,212	.78
Britain	878,300	865	.98
Poland	923,600	417	.45
Argentina	599,400	608	1.01
Sweden	525,300	444	.84
Greece	674,900	679	1.00
Portugal	355,200	437	1.23
Romania	81,100	86	1.06
Australia	185,300	117	.63
Ireland	121,200	102	.84
Belgium- Luxembourg	57,000	67	1.17
New Zealand	105,400	64	.60
Hungary	26,500	25	.94
Bulgaria	1,300	1	.76
TOTAL	48,681,000	47,561	

EEC Countries -- Belgium-Luxembourg, Denmark, France,
West Germany, Italy, Ireland,
The Netherlands, Britain.

Source: Statistics Canada

Although the value of cheese is shown and a calculation made per pound, this is not always a good basis for comparison. For example, a large percentage of the cheese entering Canada from Switzerland is in consumer size packages and the cost of cutting and wrapping is included in the price. Nevertheless, it gives an indication of the general value of cheese coming into Canada in 1975, which can be used to compare with the average Canadian wholesale price of approximately \$1.06 per pound.

In order to obtain more data about the major varieties, an analysis (Table 7) was undertaken on Canadian market disappearance (including imports/domestic production) of varieties where Canadian consumption was over one million pounds. Where there are less than three Canadian manufacturers, only the total market figure appears.

TABLE 7

COMPETING DOMESTIC AND IMPORTED CHEESES 1975

<u>Variety</u>	<u>Total Market</u> (Pounds)	<u>Canadian Production</u> (Pounds)	<u>Imports</u> (Pounds)	<u>Imports Percent</u>	<u>Main Supplier</u>
Mozzarella	41,100,000	40,000,000	1,100,000	2.2	EEC
Brick	12,100,000	12,100,000	--	--	--
Colby	6,500,000	6,500,000	100,000	0.4	EEC
Gouda	5,100,000	800,000	4,200,000	82.4	EEC
Parmesan	4,400,000	3,100,000	1,300,000	29.5	US
Swiss	2,400,000	2,200,000	200,000	7.5	EEC
Romano	2,200,000	500,000	1,800,000	78.5	EEC
Ricotta	2,100,000	1,900,000	200,000	7.4	EEC
Feta	1,900,000	200,000	1,700,000	87.5	EEC
Farmers	1,800,000	1,800,000	--	--	--
Provolone	1,400,000	600,000	800,000	55.9	EEC
Monterey	1,300,000	1,200,000	100,000	9.9	US
Blue	1,200,000	--	--	--	EEC
Skim Milk	1,200,000	--	--	--	EEC
Camembert	1,100,000	--	--	--	EEC

In addition, there are a large number of imported varieties totalling some 22 million pounds in volume, which are not manufactured in Canada. Table 8 outlines these varieties and also indicates the percentage of market change from 1974 to 1975.

TABLE 8

MAJOR IMPORTED CHEESES NOT MANUFACTURED
IN CANADA IN 1975

<u>Variety</u> (over 100 T. pounds)	<u>Imports Equal</u> <u>Apparent</u> <u>Market (Pounds)</u>	<u>Major</u> <u>Supplier</u>	<u>Market</u> <u>Change</u> <u>75/74</u> (Percent)
<u>Non-Cheddar</u>			
Edam	5,100,000	EEC	- 24.5
Emmental	2,400,000	Austria Switzerland	+ 17.6
Havarti	2,400,000	EEC	+ 32.6
Jarlsberg	1,000,000	Norway	+ 9.2
Samsoe	800,000	EEC	+ 5.6
Sardo	700,000	EEC	+ 25.2
Roquefort, Stilton & Gorgonzola	500,000	EEC	N/A
Cheshire	500,000	EEC	+ 29.2
Vize	400,000	EEC	+158.1
Podlaski	400,000	Poland	- 28.1
Grana (incl. grated)	400,000	EEC	+ 9.8
Elbo	300,000	EEC	- 7.3
Norvegia	300,000	Norway	+ 19.8
Pecorino Romano	300,000	EEC	- 84.1
Tybo	300,000	EEC	+ 2.7
Crotonese	200,000	EEC	+ 7.1
Gournay	200,000	EEC	+186.7
Muenster	200,000	EEC	+ 39.5
Fynbo	200,000	EEC	+ 13.8
Romanello	200,000	EEC	+ 84.0
Kasseri	100,000	Greece	- 23.0
Asiago	100,000	United States	- 29.0
Ambrosia	100,000	Sweden	+ 28.4
Taffel	100,000	Norway	+700.6
Danbo	100,000	EEC	+ 15.0
Sbrinz	100,000	Switzerland	+ 89.1
Lancashire	100,000	EEC	- 27.8
Chalpa	100,000	Australia	+100.0
Other	4,700,000	EEC	N/A
TOTAL	22,300,000		

Notes: N/A - Not available

Others include: Carre, Svenbo, Gloucester, Reggiano, Port Salut, Maribo, Stilton, Fontal, Kosher, Zappi, Wensleydale, Turunmaa, Graddost, Leicester, Dalsost, Coulommiers, Parmiciano, Caerphilly, Eurobel, Danablu, Leyden, Rigatino, Killarney, Grieve, Norbo and Miscellaneous varieties.

DOMESTIC DISAPPEARANCE OF CHEESE IN CANADA

The consumption of variety cheese is steadily increasing. Production increased from 6,427,000 pounds in 1949 to 89,605,000 pounds in 1975, with which imports of 48,681,000 added up to a total consumption of 138,286,000 pounds. The per capita consumption rose from 0.48 pounds to 5.58 pounds in the same period.

Table 9 shows the per capita consumption and table 10 the domestic disappearance of cheese in Canada from 1970 to 1975. The consumption of variety cheese has increased by 71 per cent during this period, showing a greater growth than either cheddar or process, which increased by only 7 per cent and 25 per cent during this five year period. It should be noted that the high prices for cheese announced on April 1, 1975, caused a drop in per capita consumption of variety cheese, the first decrease since statistics were first published in 1939.

TABLE 9

PER CAPITA CONSUMPTION OF CHEESE
IN CANADA 1970 - 1975

	<u>Cheddar</u>	<u>Processed</u>	<u>Variety</u>	<u>Total All</u> <u>Cheese</u>	
		(Pounds)			
1970	4.12	4.47	3.26	11.85	
1971	4.11	4.74	3.75	12.60	
1972	4.20	5.21	3.77	13.18	
1973	4.92	5.51	4.00	14.43	
1974	4.52	5.70	5.67	15.89	
1975	4.44	5.61	5.58	15.63	

Source: Statistics Canada

TABLE 10

CHEESE IN CANADA

PRODUCTION, DOMESTIC DISAPPEARANCE, EXPORTS, IMPORTS

1971 - 1975

Total Cheddar (Natural)

(in millions of pounds, rounded)

Total Variety

<u>Year</u>	<u>Production</u>	<u>Exports</u>	<u>Domestic Disappearance</u>	<u>Production</u>	<u>Imports</u>	<u>Exports</u>	<u>Domestic Disappearance</u>
1971	191	29	159	57	35	2	83
1972	192	18	165	57	37	2	85
1973	189	6	187	60	43	6	92
1974	194	3	189	92	49	5	131
1975	176	2	179	90	49	2	131

NOTE: Production less exports and plus imports does not equal domestic disappearance due to fluctuations in the amount of stocks in storage.

Source: Statistics Canada

It is interesting to note that total domestic consumption of variety cheese (imports/domestic production), Table 10, which was reported at 83 million in 1971, as compared with total cheddar consumption of 159 million in the same year, has moved to 131 million pounds in 1975 compared with 179 million for cheddar. If this growth trend in variety consumption continues, total disappearance of variety may very well pass that of cheddar by 1980.

The table also reflects the decline in exports of both cheddar and variety cheese. Export sales of cheddar dropped when Britain joined the Common Market. With the application of the EEC variable levy system in Britain, there were virtually no sales of our aged cheddar to that country. Exports of Canadian aged cheddar to Britain are now resuming as a result of recent negotiations which Canada undertook with the European Economic Community. The special access arrangement concluded with the EEC provides for the application of a fixed levy for imports of Canadian aged cheddar of 15 EEC units of account per 100 kilograms (about 8½ cents per pound). The full levy does not come into effect until January 1, 1978. In order for Canadian aged cheddar to benefit from the special fixed levy, certain agreed specifications have to be met as regards minimum import price, quality, age (9 months), and form of the product. In addition, shipments must be accompanied by official Canadian certifications that the stipulated requirements have been observed. The Canadian Dairy Commission is the agency authorized to issue the certificates.

Exports of variety cheese to the United States, which tripled from 1971 to 1973, fell to two million pounds in 1975. This was mainly due to the increase in the Canadian dairy support program which made Canadian variety cheese prices uncompetitive.

MARKETING

There are many problems in marketing variety cheese, particularly if the factory is not close to one of the large urban centres. There is no common marketing organization, such as the cheddar cheese board at Belleville or Stratford. The Canadian Dairy Commission does not support the price of variety cheese as it does milk powder and butter, nor does it subsidize variety cheese exports.

Compared with cheddar cheese, most of the cheese referred to here are perishable. The life of many varieties is numbered in weeks, regardless of storage conditions, therefore, distribution costs are high because small quantities of a number of varieties must be delivered frequently. When the volume is small, the gross operating margins must be higher than for cheeses such as cheddar. Any production of less than 50,000 pounds per year is, therefore, a problem. If the retail outlet does not have a suitable cheese counter, or does not rotate its stock, the deterioration is most rapid and can result in unsatisfied customers and increased cheese returns.

Variety cheese is marketed in many ways. A factory or a broker can sell it directly to a large number of small stores. It can be sold through wholesalers or contracted directly to large chains or packers. Finally, it can be sold directly from the plants own retail outlet, which has become popular in recent years.

In addition to retail sales, there are two other markets for variety cheese -- the manufacturing trade and exports to the United States. The pizza trade has been the salvation of some factories that could not compete with bulk imported cheeses. Thirty-seven of the 76 factories making variety cheese report producing some mozzarella in 1975. Mozzarella production in Canada increased from 11,249,000 pounds in 1970 to 40,014,000 pounds in 1975.

There is an expanding market for certain Canadian variety cheeses in the United States. In the early 1970's, mozzarella was exported to the U.S. because of our competitive price and high quality. Unfortunately, with the increases in milk prices in Canada, our cheeses have become totally uncompetitive on the export market. However, there is a strong market demand in the U.S. today for soft ripened and semi-soft consumer packed cheese. These varieties may enter the U.S. from Canada without benefit of permit, as they are above the "Pricebreak". The "Pricebreak" is the U.S. Commodity Credit Corporation purchase price for cheddar cheese rounded to the nearest whole cent, plus 7 cents. At present, October 1976, the CCC purchase price for cheddar is 92.5 cents, making the pricebreak an even one dollar per pound.

CONCLUSION

The main complaint received during interviews with the owners and managers of variety cheese plants was a total lack of stability or security in the industry. Many wish to expand their volume and move into new varieties but are hesitant to increase their investment as there are so many risks involved. The supply of milk during periods of low production has always been a problem because variety cheese sales are almost uniform from month to month, except for the holiday season at Christmas when production increases to meet demand. The ripening period for many varieties is short and they, therefore, must be marketed fresh, and cannot be carried over from summer to winter, as is the case with cheddar cheese.

In some provinces cheese factories are having great difficulty obtaining a steady supply of milk. In at least one province variety cheese manufacturers are being charged more for milk than cheddar cheese manufacturers at a time when there is a surplus of milk. More could be manufactured into variety cheese where there is a good potential for expanding both the domestic and export markets.

The variety cheese manufacturers have received no assistance such as that given to the cheddar cheese manufacturers, who received grants to improve equipment and factories, assistance in obtaining milk supplies and export subsidies on cheddar cheese sold to Britain. At a time when there is a surplus of dairy products in Canada, which are an expensive burden to the taxpayer, the variety cheese firms have increased production of brick, colby and mozzarella and have found a market for these products.

One of the greatest concerns to the variety cheesemaker has been the import of cheese into Canada. Because of the surplus of cheese in Europe, and the restitutions (subsidies), large volumes of inexpensive cheese have been coming into Canada at less than the cost of Canadian production. The tariff on such cheese is 3½ cents a pound. While the Department of Industry, Trade and Commerce introduced the global cheese quota in

June, 1975 to support the supply management program for milk, the problem of subsidized imports within the quota continues. The quota put an absolute limit (50 million pounds) on all cheese imported into Canada on a yearly basis. As a result, the import market has become tight and there has been a marked tendency for importers to swing from inexpensive cheese that could be used for processing, to expensive table cheese not normally manufactured in Canada, or to prepacked expensive gourmet cheeses. Several importers are also sourcing domestic Canadian supplies of variety cheeses.

The ceiling on imports has created a number of opportunities for the Canadian cheesemaker. Importers of cheese have stated that they would be pleased to handle domestically produced variety cheese providing that the cheese and packaging were comparable to imported cheese.

Many cheesemakers are now studying the cheese import statistics with a view to expanding their production facilities and manufacturing new varieties in Canada.

APPENDIX A

GLOBAL CHEESE QUOTA, APRIL 1, 1976 - MARCH 31, 1977

ALLOCATIONS TO IMPORTERS BY VARIETY

<u>Variety</u>	<u>Pounds</u>
Ambrosia	118,367
Amsterdam	6,782
Appenzell (er)	19,817
Arrestal	7,023
Asiago	164,103
Bakers Cheese	94,800
Bel Paese	4,140
Bianco	46,354
Biarom	27,291
Billinge	9,554
Blarney	30,383
Blue	1,454,507
Bra	17,810
Butter Cheese (Kase)	268,574
Caciocavello	30,118
Caerphilly	84,565
Calgano	24,180
Castalos	24,965
Chalpa	110,000
Cheddar (Includes Kosher)	935,000
Cheedam	18,907
Cheshire	421,955
Clove	10,491
Colby (Includes Kosher)	131,271
Colonia	30,000
Cream	609,217
Crotonese	262,616
Danbo	143,584
Derby	21,922
Double Gloucester	75,381

<u>Variety</u>	<u>Pounds</u>
Dunlop	21,188
Edam	5,503,078
Edelweis	6,389
Egmont	70,000
Elbo	379,229
Emmenthal (er)	2,950,577
Esrom	385,553
Farm (ers)	58,185
Feta	1,636,055
Fontal	57,186
Fontina	160,201
Fontinella	15,249
Friulano	12,560
Fromex	6,600
Fynbo	231,286
Gjetost	43,424
Gloucester	75,088
Goat	18,080
Gorgonzola	30,763
Gouda	4,822,241
Gournay	44,058
Graddost	65,196
Grana	319,429
Grana Padano	20,388
Graviere	20,000
Greve	6,885
Gruyere	1,973,377
Hand (cheese)	11,682
Harzer	18,916
Havarti	2,012,384
Herzigard	9,017
Hingino	40,000

<u>Variety</u>	<u>Pounds</u>
Incanestrato	13,609
Jackie	6,584
Jarlsberg	1,066,665
Kashkaval	83,351
Kasseri	330,958
Kefalograviera	10,000
Kefalotyri	131,060
Kilarney	87,500
Lancashire	126,369
Lappi	35,695
Leicester	52,421
Leyden	13,912
Limburger	9,341
Mainzer	28,980
Maribo	116,255
Mizithra	54,603
Molbo	37,574
Montasio	29,013
Mozzarella	844,732
Munster	166,572
Mycella	20,290
Nokkelost	29,468
Norbo	20,826
Norwegia	416,869
Parmesan	2,593,587
Parmigiano	152,550
Pastorella	6,742
Pecorino	1,191,219
Pecorino Romano	336,611
Pepato	20,457
Podano	4,337
Podlaski	302,758
Process (1)	4,925,148

<u>Variety</u>	<u>Pounds</u>
Provolone	877,242
Raclette	25,546
Reggianito	51,617
Reggiano	48,458
Rennetless	46,000
Ricotta	128,463
Ridder	14,534
Rigatello	58,960
Rigatino	32,645
Romano	1,600,028
Roquefort	33,737
St. Jorge	320,844
St. Paulin	391,420
Salata	4,189
Samsoe	801,305
Sardo	509,205
Sbrinz	165,278
Serra	4,149
Skandia	85,165
Skim Milk Cheese	135,040
Smoked	11,013
Soft (2)	3,258,462
Stilton	39,898
Svenbo	56,961
Svecia	4,292
Swiss	423,638
Taffel	23,393
Tilsit	611,667
Tutrumna	41,643
Tybo	249,535
Vize	136,810
Vize Feta	46,290
Wensleydale	72,183

<u>Variety</u>	<u>Pounds</u>
Wexford	35,213
Misc - (3)	161,172
<hr/>	
TOTAL LBS.	50,000,000

- (1) Process - includes all process "types"
- (2) Soft - includes all soft ripened varieties
e.g. Brie, Camembert, etc.
- (3) Misc. - Includes varieties where the quota
is less than 4,000 pounds,
(approximately 50 varieties).
Also, includes product designated
for test market purposes, for gift
packs and for various Kosher other
than Cheddar/Colby.

* Actual imports by variety may vary as importers are permitted to reduce up to a maximum of 20% by weight, an entitlement for any type or variety by increasing by up to an equivalent weight another type or variety for which an entitlement exists in order to meet Canadian market requirements.

APPENDIX B

VARIETY CHEESE FACTORIES IN CANADA
BY PROVINCE AND VARIETIES MANUFACTURED

<u>Name</u>	<u>Varieties</u>
<u>ALBERTA</u>	
Alberta Cheese Company 8420 - 26th Street Southeast Calgary T2C 1C7	Burrino, Cacciocavallo, Mozzarella, Provoletta (semi-soft), Provoloni, Ricotta, Scamorza, Trecece
Dutch Dairies Bashaw P. O. Box 447 Bashaw T0B 0H0	Colby, Farmers, Monterey Jack
Faith Farms 4715 - 40th Avenue Wetaskiwin T9A 2B8	Brick, Camosun, Colby, Farmers, Monterey Jack, Mozzarella (spiced, part skimmed)
Folkerts Dairy Rainier	Gouda
Northern Alberta Dairy Pool St. Paul	Brick, Colby
Northern Alberta Dairy Pool Viking T0B 4N0	Mozzarella
Neapolis Dairy Products R.R. # 2 Didsbury T0M 0W0	Camembert, Limburger, Quark

<u>Name</u>	<u>Varieties</u>
<u>Alberta</u> continued	
Pass Dairy Limited P. O. Box 100 Bellevue T0K 0C0	Mozzarella
U.I.D. Cheese Factory Co-op Limited P. O. Box 1099 Glenwood T0K 2R0	Brick, Colby, Monterey Jack
<u>BRITISH COLUMBIA</u>	
Avalon Cheese Limited 5805 Wales Street Vancouver	Burrino, Caciocavallo, Cacita, Monterey Jack, Mozzarella, Ricotta, Scamorze, St. Jorge (rennetless mozzarella)
<u>MANITOBA</u>	
Manitoba Dairy & Poultry Co-op Limited 570 Roseberry Street Winnipeg R3H 0T2	Brick, Colby, Farmers, Monterey Jack, Mozzarella
Superior Cheese (Canada) Limited Souris R0K 2C0	Colby, Monterey Jack, Mozzarella
<u>ONTARIO</u>	
Ainos Milk Products Limited 150 Nantucket Boulevard Unit # 10 Scarborough M1P 2N8	Feta, Kasserì

<u>Name</u>	<u>Varieties</u>
<u>Ontario</u> continued	
Atwood Cheese Limited R.R. # 1 Atwood NOG 1B0	Brick, Buttercheese, Colby, Esrom, Fontina, Gouda, Mozzarella
Ault Foods (1975) Limited 490 Gordon Street Winchester KOC 2K0	Brick, Colby, Farmers, Mozzarella
Baden Cheese Factory Limited 149 Snider's Road Baden NOB 1G0	Brick, Brine, Colby, Farmers, Limburger, Mozzarella (skim milk), Tilsit
Balderson Cheese Factory Limited Balderson KOG 1A0	Brick, Colby, Farmers (caraway, garlic, onion), Mozzarella
Bright Cheese & Butter Manufacturing Company R.R. # 1 Bright NOJ 1B0	Brick, Colby
Darigold Products Limited 550 Speers Road Oakville L6K 2G3	Brick, Colby, Mozzarella
Empire Cheese & Butter Co-op R.R. # 5 Campbellford KOL 1L0	Colby
Nemo Evanoff Caledon LON 1C0	Kaimak, Serbian

<u>Name</u>	<u>Varieties</u>
<u>Ontario</u> continued	
Forfar Dairy Limited R.R. # 1 Elgin	Colby
Glenco Cheese Limited St. Andrews West KOC 2A0	Brick (garlic, caraway), Colby, Mozzarella
Walter Glitz Cheese Limited P. O. Box 220 Milverton NOK 1M0	Brick (caraway), Camembert, Colby, Farmers, Gouds, Mozzarella (high fat, low fat), Tilsit
Grande Cheese Company Limited 175 Milvan Drive Weston M9L 1Z8	Mozzarella, Ricotta, Scamorza
Gos & Gris Cheese Limited Highway 20 East R.R. # 1 Hannon LOR 1P0	Alpine, Montasio, Stella
International Cheese Company 67 Mulock Avenue Toronto M6N 3C5	Caciocavallo, Fruilano, Mozzarella, Provolone, Ricotta, Romano
Kraft Foods Limited Ingleside KOC 1M0	Gouda
Kraft Foods Limited Williamstown	Parmesan, Romano Swiss

<u>Name</u>	<u>Varieties</u>
<u>Ontario</u> continued	
Macedonian Import & Export Company Limited 415 Chestnut Street Dunnville N1A 2H6	Feta
Mannina Cheese Company Limited 155 Crawford Avenue Windsor N8X 2A9	Caciocavallo, Mozzarella, Ricotta, Scamorze
Millbank Cheese & Butter Limited Church Box 100 Millbank M0K 1L0	Colby
National Cheese Limited Rivermede Road Concord L4K 1B2	Caciocavallo, Caciotta, Fruilano, Mozzarella, Provolone, Ricotta, Scamorze
Oak Grove Cheese Factory 29 Bleams Road East New Hamburg NOB 2G0	Bra (fresh), Brick, Romano, Swiss
Paron Cheese Company Limited R.R. # 1 Hannon, LOR 1T0	Casata, Goat, Montasio, Parmesan
Pine Grove Farms Inc. P. O. Box 730 R.R. # 2 Lakefield	Brick, Colby

<u>Name</u>	<u>Varieties</u>
<u>Ontario continued</u>	
Portuguese Cheese Company 7 Taymall Toronto M8Z 3Y8	St. Jorge, Serra, Vaquinha
Quality Cheese Produce Company Limited 55 Ossington Toronto M6J 2Y9	Mozzarella, Ricotta Scamorze
Roman Cheese Products Limited 4916 Montrose Road Niagara Falls L2H 1K5	Basket Cheese (Incanestrato), Butirro, Caciocavallo, Mozzarella, Ricotta, Romano
St. Albert Co-op Cheese Manufacturing Association P. O. Box 24 St. Albert K0A 3C0	Brick, Colby, Farmers
Salerno Dairy Products Limited 20 Morley Street Hamilton L8H 3R7	Bocchette, Burrini, Caciocavallo, Caciotta, Fruilano Cassata, Mozzarella, Provolette, Provolone, Ricotta, Scamorze
Silani Sweet Cheese R.R. # 2 Schomberg LOG 1T0	Butirro, Caciocavallo, Mozzarella, Provolone, Ricotta, Tenero
Spataro Cheese Products Limited R.R. # 1 Cookstown	Brick, Butirro, Mozzarella, Provolone, Ricotta, Scamorze, Tuma

<u>Name</u>	<u>Varieties</u>
<u>Ontario</u> continued	
Swiss Cheese Factory Trent River	Brick, Fontina, Jowa (Bel Paese), Skim Milk Cheese, Swiss, Tilsit
Tavistock Union Cheese & Butter Limited R.R. # 2 Tavistock	Colby, Farmers, Mozzarella, Skim Milk Cheese
Teeswater Creamery Limited Clinton TV Teeswater HOG 2S0	Colby
The Trenton Riverside Dairy Products Limited 89 Front Street Trenton K8V 4N5	Skim Milk Cheese
Uniondale Cheese Factory R.R. # 1 Lakeside NOM 2G0	Mozzarella
A. Viskontas (Stouffville Creamery) P. O. Box 1120 Stouffville	Swiss, Varske
Warkworth Cheese Company Limited Hastings Road Warkworth	Brick, Colby

<u>Name</u>	<u>Varieties</u>
<u>QUEBEC</u>	
Les Produits Alimentaires Anco Ltée 10205, boul. Parkway Ville d'Anjou, Montreal H1J 1P9	Anfleur, Anfrom, Capusin, Grand Camembert, Goat, St. Paulin, Taverne
Les Produits Caillette Inc. 116, boul. Est Maskinongé JOK 1N0	Brick, Mozzarella
La Coopérative Agricole de Granby 10 rue Laval Granby J2G 7G2	Brick, Colby, Mozzarella
Coopérative Laitière du Sud du Québec Lodurantaze VOR 1W0	Gouda, Swiss
Crescent Cheese Company 100, rue Stinson St. Laurent, Montreal H4N 2E8	Cream, Mozzarella
Dolbeau Creamery 299, av. 5e Dolbeau G8L 1X1	Brick, Colby, Farmers, Mozzarella
European Cheese Enr'g R.R. # 3 Port Lewis	Mitzithra, Mozzarella
Fromagerie Clement Inc. McMasterville	Brie, Camembert

<u>Name</u>	<u>Varieties</u>
<u>Quebec</u> continued	
Fromagerie Gemme 616, Rouissear Barré Marieville, St-Hyacinthe GOR 1G0	Mozzarella
Fromagerie D'Oka Inc. 1400, chemin d'Oka Oka JON 1E0	Oka
Lactantia Limited 75, av. du Filtre Victoriaville G6B 6T3	Skim Milk Cheese, Mont St. Michael
Laiterie de Chez Nous Ltée 500, Range Saint-Isidore C.P. 1090, Saint-Raymond Comté Portneuf	Boursault, Feta, Goat
Liberty Brand Products Inc. 1425, rue Provencher Brossard Cté Laprairie J4W 1Z3	Brick, Cream, Farmers
Les Produits Laitier Marieville Ltée 2350, rue St-Ceasire Marieville Cté St. Hyacinthe	Mozzarella
Fromagerie di Palma & Sons St-Liboire Cté St. Hyacinthe	Mozzarella, Parmesan

Name

Varieties

Quebec continued

Les Fromages Saputo Ltée
8500 8th Avenue
St-Michel, Montreal
H1Z 2W6

Butirro, Caciocavallo,
Mozzarella, Ricotta,
Scamorze, Yiori di lalle

Abbaye St-Benoit
Fromage Mont St-Benoit
St-Benoit du Lac
Cté Brome GOB 2M0

Blue, Gruyere, Ricotta
(pressed)

SASKATCHEWAN

Cypress Hills Cheese Limited
2055 Walker Street
P. O. Box 894
Swift Current S9H 3W7

Brick, Camosun, Colby,
Farmers, Monterey Jack,
Mozzarella

CANADIAN VARIETIES OF CHEESE
BY COMPANY OF MANUFACTURE

ALPINE

Gos & Gris Cheese Limited
Highway 20 East
R.R. # 1
Hannen, Ontario
LOR 1P0

ANFLEUR

Les Produits Alimentaires Anco Ltée
10205, boul. Parkway
Ville d'Anjou, Montreal, Quebec
H1J 1P9

ANFROM

Les Produits Alimentaires Anco Ltée
10205, boul. Parkway
Ville d'Anjou, Montreal, Quebec
H1J 1P9

BLUE

Abbaye St-Benoit
Fromage Mont St-Benoit
St-Benoit du Lac
Cté Brome, Quebec
GOB 2M0

BOCETTE

Salerno Dairy Products Limited
20 Morley Street
Hamilton, Ontario
L8H 3R7

BOURSAULT

Laiterie de Chez Nous Ltée
500 Range Saint-Isidore
C.P. 1090, Saint-Raymond
Comté Portneuf, Québec

BRA

Oak Grove Cheese Factory
29 Bleams Road East
New Hamburg, Ontario
NOB 2G0

BRICK

Faith Farms
4715 - 40th Avenue
Wetaskiwin, Alberta
T9A 2B8

Northern Alberta Dairy Pool
St. Paul, Alberta

U.I.D. Cheese Factory Co-op Limited
P. O. Box 1099
Glenwood, Alberta
TOK 2R0

Manitoba Dairy & Poultry Co-op Limited
570 Roseberry Street
Winnipeg, Manitoba
R3H 0T2

Atwood Cheese Limited
R.R. # 1
Atwood, Ontario
NOG 1B0

Ault Foods (1975) Limited
490 Gordon Street
Winchester, Ontario
KOC 2K0

Baden Cheese Factory Limited
149 Snider's Road
Baden, Ontario
NOB 1G0

Balderson Cheese Factory Limited
Balderson, Ontario
KOG 1A0

Bright Cheese & Butter Manufacturing Company
R.R. # 1
Bright, Ontario
NOJ 1B0

BRICK continued

Darigold Products Limited
550 Speers Road
Oakville, Ontario
L6K 2G3

Glenco Cheese Limited,
St. Andrews West, Ontario
K0C 2A0

Walter Glitz Cheese Limited
P. O. Box 220
Milverton, Ontario
N0K 1M0

Oak Grove Cheese Factory
29 Bleams Road East,
New Hamburg, Ontario
N0B 2G0

Pine Grove Farms Inc.
P. O. Box 730
R.R. # 2
Lakefield, Ontario

St. Albert Co-op Cheese Manufacturing Association
P. O. Box 24
St. Albert, Ontario
K0A 3C0

Spataro Cheese Products Limited
R.R. # 1
Cookstown, Ontario

Swiss Cheese Factory
Trent River, Ontario

Warkworth Cheese Company Limited
Hastings Road
Warkworth, Ontario

Les Produits Caillette Inc.
116, boul. Est
Maskinongé, Quebec
J0K 1N0

La Coopérative Agricole de Granby,
10, rue Laval
Granby, Quebec
J2G 7G2

BRICK continued

Dolbeau Creamery
299, av. 5e
Dolbeau, Quebec
G8L 1X1

Liberty Brand Products Inc.
1425, rue Provencher
Brossard, Cté Laprairie
Quebec, J4W 1Z3

Cypress Hills Cheese Limited
2055 Walker Street
P. O. Box 894
Swift Current, Saskatchewan
S9H 3W7

BRIE

Fromagerie Clement Inc.
McMasterville, Quebec

BRINE

Baden Cheese Factory Limited
149 Snider's Road
Baden, Ontario
N0B 1G0

BURRINO

Alberta Cheese Company
8420 - 26th Street Southeast
Calgary, Alberta
T2C 1C7

Avalon Cheese Limited
5805 Wales Street
Vancouver, British Columbia

Salerno Dairy Products Limited
20 Morley Street
Hamilton, Ontario
L8H 3R7

BUTIRRO

Roman Cheese Products Limited
4916 Montrose Road
Niagara Falls, Ontario
L2H 1K5

BUTIRRO continued

Silani Sweet Cheese
R.R. # 2
Schomberg, Ontario
LOG 1T0

Spataro Cheese Products Limited
R.R. # 1
Cookstown, Ontario

Les Fromages Saputo Ltée
8500, av. 8e
St-Michel, Montreal, Quebec
H1Z 2W6

BUTTERCHEESE

Atwood Cheese Limited
R.R. # 1
Atwood, Ontario
NOG 1B0

CACIOCAVALLO

Alberta Cheese Company
8420 - 26th Street Southeast
Calgary, Alberta
T2C 1C7

Avalon Cheese Limited
5805 Wales Street
Vancouver, British Columbia

International Cheese Company
67 Mulock Avenue
Toronto, Ontario
M6N 3C5

Mannina Cheese Company Limited
155 Crawford Avenue
Windsor, Ontario
N8X 2A9

National Cheese Limited
Rivermede Road
Concord, Ontario
L4K 1B2

CACIOCAVALLO continued

Roman Cheese Products Limited
4916 Montrose Road
Niagara Falls, Ontario
L2H 1K5

Salerno Dairy Products Limited
20 Morley Street
Hamilton, Ontario
L8H 3R7

Silani Sweet Cheese
R.R. # 2
Schomberg, Ontario
LOG 1T0

Les Fromages Saputo Ltée
8500, av. 8e
St-Michel, Montreal, Quebec
H1Z 2W6

CACIOTTA

National Cheese Limited
Rivermede Road
Concord, Ontario
L4K 1B2

Salerno Dairy Products Limited
20 Morley Street
Hamilton, Ontario
L8H 3R7

CACITA

Avalon Cheese Limited
5805 Wales Street
Vancouver, British Columbia

CAMEMBERT

Neopolis Dairy Products
R.R. # 2
Didsbury, Alberta
TOM OWO

Walter Glitz Cheese Limited
P. O. Box 220
Milverton, Ontario
NOK 1M0

CAMEMBERT continued

Fromagerie Clement Inc.
McMasterville, Quebec

CAMEMBERT, GRAND

Les Produits Alimentaires Anco Ltée
10205, boul. Parkway
Ville d'Anjou, Montreal, Quebec
H1J 1P9

CAMOSUN

Cypress Hills Cheese Limited
2055 Walker Street
P. O. Box 894
Swift Current, Saskatchewan
S9H 3W4

Faith Farms
4715 - 40th Avenue
Wetaskiwin, Alberta
T9A 2B8

CAPUSIN

Les Produits Alimentaires Anco Ltée
10205, boul. Parkway
Ville d'Anjou, Montreal, Quebec
H1J 1P9

CASATA

Paron Cheese Company Limited
R.R. # 1
Hannon, Ontario
LOR 1T0

COLBY

Faith Farms
4715 - 40th Avenue
Wetaskiwin, Alberta
T9A 2B8

Dutch Dairies Bashaw
P. O. Box 447
Bashaw, Alberta
TOB OH0

COLBY continued

Northern Alberta Dairy Pool
St. Paul, Alberta

U.I.D. Cheese Factory Co-op Limited
P. O. Box 1099
Glenwood, Alberta
TOK 2R0

Manitoba Dairy & Poultry Co-op Limited
570 Roseberry Street
Winnipeg, Manitoba
R3H 0T2

Superior Cheese (Canada) Limited
Souris, Manitoba
ROK 2C0

Atwood Cheese Limited
R.R. # 1
Atwood, Ontario
NOG 1B0

Ault Foods (1975) Limited
490 Gordon Street
Winchester, Ontario
KOC 2K0

Baden Cheese Factory Limited
149 Snider's Road
Baden, Ontario
NOB 1G0

Balderson Cheese Factory Limited
Balderson, Ontario
KOG 1A0

Bright Cheese & Butter Manufacturing Company
R.R. # 1
Bright, Ontario
NOJ 1B0

Darigold Products Limited
550 Speers Road
Oakville, Ontario
L6K 2G3

Empire Cheese & Butter Co-op
R.R. # 5
Campbellford, Ontario
K0L 1L0

COLBY continued

Forfar Dairy Limited
R.R. # 1
Elgin, Ontario

Glenco Cheese Limited
St. Andrews West, Ontario
KOC 2A0

Walter Glitz Cheese Limited
P. O. Box 220
Milverton, Ontario
NOK 1M0

Millbank Cheese & Butter Limited
Church Box 100
Millbank, Ontario
MOK 1L0

Pine Grove Farms Inc.
P. O. Box 730
R.R. # 2
Lakefield, Ontario

St. Albert Co-op Cheese Manufacturing Association
P. O. Box 24
St. Albert, Ontario
K0A 3C0

Tavistock Union Cheese & Butter Limited
R.R. # 2
Tavistock, Ontario

Teeswater Creamery Limited
Clinton TV
Teeswater, Ontario
HOG 2S0

Warkworth Cheese Company Limited
Hastings Road
Wardkwoth, Ontario

La Coopérative Agricole de Granby
10, rue Laval
Granby, Quebec
J2G 7G2

Dolbeau Creamery
299, av. 5e
Dolbeau, Quebec
G8L 1X1

COLBY continued

Cypress Hills Cheese Limited
2055 Walker Street
P. O. Box 894
Swift Current, Saskatchewan
S9H 3W7

CREAM

Crescent Cheese Company
100, rue Stinson
St. Laurent, Montreal, Québec
H4N 2E8

Liberty Brand Products Inc.
1425, rue Provencher
Brossard,
Cté Laprairie, Quebec
J4W 1Z3

Twin Pines Dairy
636 Aylmer Avenue
Windsor, Ontario
N9A 1V1

ESROM

Atwood Cheese Limited
R.R. # 1
Atwood, Ontario
NOG 1B0

FARMERS

Faith Farms
4715 - 40th Avenue
Wetaskiwin, Alberta
T9A 2B8

Dutch Dairies Bashaw
P. O. Box 447
Bashaw, Alberta
TOB OH0

Manitoba Dairy & Poultry Co-op Limited
570 Roseberry Street
Winnipeg, Manitoba
R3H OT2

FARMERS continued

Ault Foods (1975) Limited
490 Gordon Street
Winchester, Ontario
KOC 2K0

Baden Cheese Factory Limited
149 Snider's Road
Baden, Ontario
NOB 1G0

Balderson Cheese Factory Limited
Balderson, Ontario
KOG 1A0

Walter Glitz Cheese Limited
P. O. Box 220
Milverton, Ontario
NOK 1M0

St. Albert Co-op Cheese Manufacturing Association
P. O. Box 24
St. Albert, Ontario
KOA 3C0

Tavistock Union Cheese & Butter Limited
R.R. # 2
Tavistock, Ontario

Dolbeau Creamery
299, av. 5e.
Dolbeau, Québec
G8L 1X1

Liberty Brand Products Inc.
1425, rue Provencher
Brossard
Cté Laprairie, Quebec
J4N 1Z3

Cypress Hills Cheese Limited
2055 Walker Street
P. O. Box 894
Swift Current, Saskatchewan
S9H 3W7

FETA

Ainos Milk Products Limited
150 Nantucket Boulevard
Unit # 10
Scarborough, Ontario
MLP 2N8

FETA continued

Macedonian Import & Export Company Limited
415 Chestnut Street
Dunnville, Ontario
N1A 2H6

Laiterie de Chez Nous Ltée
500, Range Saint-Isidore
C.P. 1090, Saint-Raymond
Comté Portneuf, Quebec

FIORI DI LATTE

Saputo Cheese Limited
8500 - 8th Avenue
St-Michel, Montreal, Quebec

FONTINA

Atwood Cheese Limited
R.R. # 1
Atwood, Ontario
NOG 1B0

Swiss Cheese Factory
Trent River, Ontario

FRUILANO

International Cheese Company
67 Mulock Avenue
Toronto, Ontario
M6N 3C5

National Cheese Limited
Rivermede Road
Concord, Ontario
L4K 1B2

FRUILANO CASSATA

Salerno Dairy Products Limited
20 Morley Street
Hamilton, Ontario
L8H 3R7

GOAT

Paron Cheese Company Limited
R.R. # 1
Hannon, Ontario
LOR 1T0

Les Produits Alimentaires Anco Ltée
10205, boul. Parkway
Ville d'Anjou, Montreal, Quebec
HLJ 1P9

Laiterie de Chez Nous Ltée
500, Range Saint-Isidore
C.P. 1090, Saint-Raymond
Comté Portneuf, Québec

GOUDA

Folkerts Dairy
Rainier, Alberta

Coopérative Laitière du Sud du Quebec
Lodurantaze, Quebec
VOR 1W0

Atwood Cheese Limited
R.R. # 1
Atwood, Ontario
NOG 1B0

Walter Glitz Cheese Limited
P. O. Box 220
Milverton, Ontario
NOK 1M0

Kraft Foods Limited
Ingleside, Ontario
KOC 1M0

GRUYERE

Abbaye St-Benoit
Fromage Mont St-Benoit
St-Benoit du Lac
Cté Brome, Québec
GOB 2M0

INCANESTRATO

Roman Cheese Products Limited
4916 Montrose Road
Niagara Falls, Ontario
L2H 1K5

JOWA (Bel Paese type)

Swiss Cheese Factory
Trent River, Ontario

KAIMAK

Nemo Evanoff
Caledon, Ontario
LON 1C0

KASSERI

Ainos Milk Products Limited
150 Nantucket Boulevard
Unit # 10
Scarborough, Ontario
MLP 2N8

LIMBURGER

Neapolis Dairy Products
R.R. # 2
Didsbury, Alberta
TOM OWO

Baden Cheese Factory Limited
149 Snider's Road
Baden, Ontario
NOB 1G0

MITZITHRA

European Cheese Enr'g.
R.R. # 3
Port Lewis, Quebec

MONTASIO

Gos & Gris Cheese Limited
Highway 20 East
R.R. # 1
Hannon, Ontario
LOR 1P0

Paron Cheese Company Limited
R.R. # 1
Hannon, Ontario
LOR 1T0

MONTEREY JACK

Faith Farms
4715 - 40th Avenue
Wetaskiwin, Alberta
T9A 2B8

Dutch Dairies Bashaw
P. O. Box 447
Bashaw, Alberta
TOB OH0

U.I.D. Cheese Factory Co-op Limited
P. O. Box 1099
Glenwood, Alberta
TOK 2R0

Manitoba Dairy & Poultry Co-op Limited
570 Roseberry Street
Winnipeg, Manitoba
R3H 0T2

Superior Cheese (Canada) Limited
Souris, Manitoba
ROK 2C0

Cypress Hills Cheese Limited
2055 Walker Street
P. O. Box 894
Swift Current, Saskatchewan
S9H 3W4

Avalon Cheese Limited
5805 Wales Street
Vancouver, British Columbia

Mont St. Michael
Lactantia Limited
75, av. du Filtre
Victoriaville, Quebec
G6B 6T3

MOZZARELLA

Albert Cheese Company
8420 - 26th Street Southeast
Calgary, Alberta
T2C 1C7

Faith Farms
4715 - 40th Avenue
Wetaskiwin, Alberta
T9A 2B8

Northern Alberta Dairy Pool
Viking, Alberta
T0B 4N0

Pass Dairy Limited
P. O. Box 100
Bellevue, Alberta
T0K 0C0

Avalon Cheese Limited
5805 Wales Street
Vancouver, British Columbia

Manitoba Dairy & Poultry Co-op Limited
570 Roseberry Street
Winnipeg, Manitoba
R3H 0T2

Superior Cheese (Canada) Limited
Souris, Manitoba
R0K 2C0

Atwood Cheese Limited
R.R. # 1
Atwood, Ontario
N0G 1B0

Ault Foods (1975) Limited
490 Gordon Street
Winchester, Ontario
K0C 2K0

Baden Cheese Factory Limited
149 Snider's Road
Baden, Ontario
N0B 1G0

Balderson Cheese Factory Limited
Balderson, Ontario
K0G 1A0

Darigold Products Limited
550 Speers Road
Oakville, Ontario
L6K 2G3

MOZZARELLA continued

Glenco Cheese Limited
St. Andrews West, Ontario
KOC 2A0

Walter Glitz Cheese Limited
P. O. Box 220
Milverton, Ontario
NOK 1M0

Grande Cheese Company Limited
175 Milvan Drive
Weston, Ontario
M9L 1Z8

International Cheese Company
67 Mulock Avenue
Toronto, Ontario
M6N 3C5

Kraft Foods Limited
Wolfe Island, Ontario

Mannina Cheese Company Limited
155 Crawford Avenue
Windsor, Ontario
N8X 2A9

National Cheese Limited
Rivermede Road
Concord, Ontario
L4K 1B2

Quality Cheese Produce Company Limited
55 Ossington
Toronto, Ontario
M6J 2Y9

Roman Cheese Products Limited
4916 Montrose Road
Niagara Falls, Ontario
L2H 1K5

Salerno Dairy Products Limited
20 Morley Street
Hamilton, Ontario
L8H 3R7

Silani Sweet Cheese
R.R. # 2
Schomberg, Ontario
LOG 1T0

MOZZARELLA continued

Spataro Cheese Products Limited
R.R. # 1
Cookstown, Ontario

Tavistock Union Cheese & Butter Limited
R.R. # 2
Tavistock, Ontario

Uniondale Cheese Factory
R.R. # 1
Lakeside, Ontario
NOM 2G0

Les Produits Caillette Inc.
116, boul. Est
Maskinongé, Québec
J0K 1N0

La Coopérative Agricole de Granby
10, rue Laval
Granby, Quebec
J2G 7G2

Coopérative Agricole de Granby
1020 Rg. Visitations
Joliette, Quebec

Crescent Cheese Company
100, rue Stinson
St. Laurent, Montreal, Quebec
H4N 2E8

Dolbeau Creamery
299, av. 5e
Dolbeau, Québec
G8L 1X1

European Cheese Enr'g.
R.R. # 3
Port Lewis, Quebec

Fromagerie Gemme
616, Rouisseau Barré
Marieville, St-Hyacinthe, Quebec
GOR 1G0

Les Produits Laitier Marieville Ltée
2350, rue St-Cesaire
Marieville,
Cté St-Hyacinthe, Quebec

MOZZARELLA continued

Fromagerie di Palma & Sons
St-Liboire
Cté St-Hyacinthe, Québec

Les Fromages Saputo Ltée
8500, av. 8e
St-Michel, Montreal, Québec
H1Z 2W6

Cypress Hills Cheese Limited
2055 Walker Street
P. O. Box 894
Swift Current, Saskatchewan
S9H 3W7

OKA

Fromagerie d'Oka Inc.
1400, chemin d'Oka
Oka, Quebec
JON 1E0

PARMESAN

Kraft Foods Limited
Williamstown, Ontario

Paron Cheese Company Limited
R.R. # 1
Hannon, Ontario
LOR 1T0

Fromagerie di Palma & Sons
St-Liboire
Cté St-Hyacinthe, Quebec

PROVOLONE (Provoletta, Provoletti)

Alberta Cheese Company
8420 26th Street Southeast
Calgary, Alberta
T2C 1C7

International Cheese Company
67 Mulock Avenue
Toronto, Ontario
M6N 3C5

PROVOLONE continued

National Cheese Limited
Rivermede Road
Concord, Ontario
L4K 1B2

Salerno Dairy Products Limited
20 Morley Street
Hamilton, Ontario
L8H 3R7

Silani Sweet Cheese
R.R. # 2
Schomberg, Ontario
L0G 1T0

Spataro Cheese Products Limited
R.R. # 1
Cookstown, Ontario

QUARK

Neapolis Dairy Products
R.R. # 2
Didsbury, Alberta
T0M 0W0

RICOTTA

Alberta Cheese Company
8420 26th Street Southeast
Calgary, Alberta
T2C 1C7

Avalon Cheese Limited
5805 Wales Street
Vancouver, British Columbia

Grande Cheese Company Limited
175 Milvan Drive
Weston, Ontario
M9L 1Z8

International Cheese Company
67 Mulock Avenue
Toronto, Ontario
M6N 3C5

RICOTTA continued

Mannina Cheese Company Limited
155 Crawford Avenue
Windsor, Ontario
N8X 2A9

National Cheese Limited
Rivermede Road
Concord, Ontario
L4K 1B2

Quality Cheese Produce Company Limited
55 Ossington
Toronto, Ontario
M6J 2Y9

Roman Cheese Products Limited
4916 Montrose Road
Niagara Falls, Ontario
L2H 1K5

Salerno Dairy Products Limited
20 Morley Street
Hamilton, Ontario
L8H 3R7

Silani Sweet Cheese
R.R. # 2
Schomberg, Ontario
LOG 1T0

Spataro Cheese Products Limited
R.R. # 1
Cookstown, Ontario

Abbaye St-Benoit
Fromage Mont St-Benoit
St-Benoit du Lac
Cté Brome, Quebec
GOB 2M0

Les Fromages Saputo Ltée
8500, av. 8e
St-Michel, Montreal, Quebec
HLZ 2W6

ROMANO

International Cheese Company
67 Mulock Avenue
Toronto, Ontario
M6N 3C5

ROMANO continued

Kraft Foods Limited
Williamstown, Ontario

Oak Grove Cheese Factory
29 Bleams Road East
New Hamburg, Ontario
NOB 2G0

Roman Cheese Products Limited
4916 Montrose Road
Niagara Falls, Ontario
L2H 1K5

ST. JORGE

Avalon Cheese Limited
5805 Wales Street
Vancouver, British Columbia

Portuguese Cheese Company
7 Taymall
Toronto, Ontario
M8Z 3Y8

ST. PAULIN

Les Produits Alimentaires Anco Ltée
10205, boul. Parkway
Ville d'Anjou, Montreal, Quebec
H1J 1P9

SCAMORZE

Alberta Cheese Company
8420 - 26th Street Southeast
Calgary, Alberta
T2C 1C7

Avalon Cheese Limited
5805 Wales Street
Vancouver, British Columbia

Grande Cheese Company Limited
175 Milvan Drive
Weston, Ontario
M9L 1Z8

SCAMORZE continued

Mannina Cheese Company Limited
155 Crawford Avenue
Windsor, Ontario
N8X 2A9

National Cheese Limited
Rivermede Road
Concord, Ontario
L4K 1B2

Quality Cheese Produce Company Limited
55 Ossington
Toronto, Ontario
M6J 2Y9

Salerno Dairy Products Limited
20 Morley Street
Hamilton, Ontario
L8H 3R7

Spataro Cheese Products Limited
R.R. # 1
Cookstown, Ontario

Les Fromages Saputo Ltée
8500, av. 8e
St-Michel, Montreal, Quebec
H1Z 2W6

SERBIAN

Nemo Evanoff
Caledon, Ontario
L0N 1C0

SERRA

Portuguese Cheese Company
7 Taymall
Toronto, Ontario
M8Z 3Y8

SKIM MILK CHEESE

Tavistock Union Cheese & Butter Limited
R.R. # 2
Tavistock, Ontario

SKIM MILK CHEESE continued

The Trenton Riverside Dairy Products Limited
89 Front Street
Trenton, Ontario
K8V 4N5

Lactantia Limited
75, av. du Filtre
Victoriaville, Quebec
G6B 6T3

STELLA

Gos & Gris Cheese Limited
Highway 20 East
R.R. # 1
Hannon, Ontario
LOR 1P0

SWISS

Kraft Foods Limited
Williamstown, Ontario

Oak Grove Cheese Factory
29 Bleams Road East
New Hamburg, Ontario
NOB 2G0

Swiss Cheese Factory
Trent River, Ontario

A. Viskantas
(Stouffville Creamery)
P. O. Box 1120
Stouffville, Ontario

Coopérative Laitière du Sud du Québec
Lodurantaze, Québec
VOR 1W0

TAVERNE

Les Produits Alimentaires Anco Ltée
10205, boul. Parkway
Ville d'Anjou, Montreal, Quebec
H1J 1P9

TENERO

Silani Sweet Cheese
R.R. # 2
Schomberg, Ontario
LOG 1T0

TILSIT

Baden Cheese Factory Limited
149 Snider's Road
Baden, Ontario
NOB 1G0

Walter Gritz Cheese Limited
P. O. Box 220
Milverton, Ontario
NOK 1M0

Swiss Cheese Factory
Trent River, Ontario

TRECCE

Alberta Cheese Company
8420 - 26th Street Southeast
Calgary, Alberta
T2C 1C7

TUMA

Spataro Cheese Products Limited
R.R. # 1
Cookstown, Ontario

VAQUINHA

Portuguese Cheese Company
7 Taymall
Toronto, Ontario
M8Z 3Y8

VARSKÉ

A. Viskontas
(Stouffville Creamery)
P. O. Box 1120
Stouffville, Ontario

YIORI DI LALLE

Les Fromages Saputo Ltée
8500, av. 8e
St-Michel, Montreal, Quebec
H1Z 2W6

