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Canada

Construction Export Directory



Government
of Canada

Regional Industrial
Expansion

Gouvernement
du Canada

Expansion industrielle
régionale



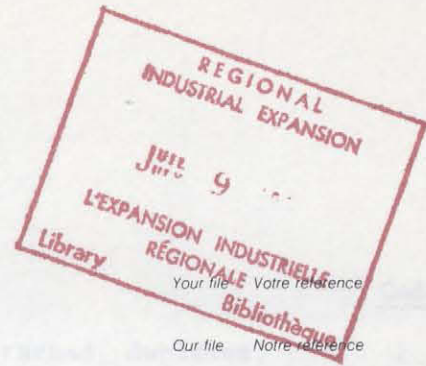
Government
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Regional Industrial
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Expansion industrielle
régionale

Ottawa, Canada
K1A 0H5



CONSTRUCTION EXPORT DIRECTORY

INTRODUCTION

This directory provides basic information on Canadian contractors that have in-house construction capabilities and that have undertaken work in the past or are now actively marketing their services outside of Canada.

The primary purpose of the directory is to assist departmental officers throughout Canada and Trade Commissioners abroad channel relevant information and project leads to appropriate Canadian firms. The directory may also be used to provide, in summary form, pertinent information on companies in response to specific enquiries.

Companies are listed alphabetically under two categories:

- a) General Contractors, defined as having the capability to act as prime or principal contractors responsible for all phases of construction.
- b) Specialty Contractors, defined as trade contractors or manufacturers, suppliers or installers specializing in specific areas, usually as sub-contractors to general contractors.

A Directory Key is provided which summarizes the type of specialization in construction work and geographical area of interest for each firm. This key provides a starting point for the identification of appropriate companies for any type of construction project.

Additional information may be obtained by direct communication with the companies concerned or through the Construction Division (ISEI), Service Industries Branch, Department of Regional Industrial Expansion, telephone: (613) 995-8107, telex: 053-4123.

R.H. McGee
Assistant Deputy Minister
Consumer Goods, Services and
Resource Processing

DIRECTORY KEY

<u>Type of Structure</u>	<u>Description</u>	<u>Code</u>
Residential:	Single detached, semi-detached, duplexes, apartments, row housing.	1
Industrial:	Factories, plants, workshops, mines and mill buildings, railway stations, roadway buildings, railway shops, etc.	2
Commercial:	Warehouses, storehouses, refrigerated storage, grain elevators, hotels, clubs, restaurants, office buildings, stores, garages, service stations, theatre, arenas, recreational buildings, laundries, etc.	3
Institutional:	Schools, churches, hospitals, clinics, etc.	4
Other Buildings:	Farm buildings, broadcasting stations, telephone exchanges, hangars, passenger terminals, bunkhouses, camps, laboratories, etc.	5
Marine:	Docks, wharves, piers, breakwaters, retaining walls, embankments, canals, dredging, pile driving, dykes, logging booms.	6
Road, Highway and	Highway, road and street construction, parking lots, sidewalks, runways, landing fields.	7
Waterworks and Sewage	Tile drains, ditches, storm sewers, water mains, hydrants, sewage systems, disposal plants, connections, pumping stations, filtration plants, water-storage tanks.	8
Dams and Irrigation:	Dams, reservoirs, irrigation, land reclamation.	9
Electric Power:	Electric power generating plants, water conveying and controlling structures, transformer stations, transmission and distribution lines.	10
Railways, Telephone	Railway tracks and roadbeds; signals; interlockers, telephone, telegraph and cablevision lines; underground and marine cables; micro-wave.	11

<u>Type of Structure</u>	<u>Description</u>	<u>Code</u>
Gas and Oil	Gas mains and services; oil and gas pumping stations, storage tanks, pipelines, wells; oil refinery, natural gas processing plants.	1
Other Engineering:	Bridges, trestles, culverts, overpasses, viaducts, tunnels, subways, parks, landscaping, outdoor recreation facilities, mine shafts, and underground workings, fences, signs, guardrails, etc.	

General Contractors

	1. Residential	2. Industrial	3. Commercial	4. Institutional	5. Other Buildings	6. Marine	7. Roads, Highways & Airport Runways	8. Waterworks & Sewage Systems	9. Dams & Irrigation	10. Electric Power	11. Railways, Telephone & Telegraph	12. Gas & Oil Facilities	13. Other Engineering	Middle East/ North Africa	South East Asia	Caribbean	Africa	Latin America	Other
ACT Contracting Ltd.							X	X	X				X			X		X	
Adam Clark Company Ltd.		X						X				X				X	X		
Almax International Ltd.		X	X	X	X	X	X	X	X			X	X			X	X	X	
Atlas -Gest International Ltd.	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
B.A. Construction Ltd.							X	X								X		X	
Banister Continental Ltd.						X	X		X	X		X	X	X	X				
Beaver Asphalt Ltd.							X									X		X	
Bechtel Canada Limited		X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Canadian International Construction Corporation		X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Canamont Construction Inc.						X								X		X		X	
E.G.M. Cape & Company Ltd.	X	X	X	X	X							X	X			X			
Captel Inc.					X						X			X	X	X	X	X	X
Commercial Contracting Corporation of Canada Ltd.		X												X	X	X			X

General Contractors

	1. Residential	2. Industrial	3. Commercial	4. Institutional	5. Other Buildings	6. Marine	7. Roads, Highways & Airport Runways	8. Waterworks & Sewage Systems	9. Dams & Irrigation	10. Electric Power	11. Railways, Telephone & Telegraph	12. Gas & Oil Facilities	13. Other Engineering	Middle East/ North Africa	South East Asia	Caribbean	Africa	Latin America	Other
Harrison Overseas Construction Inc.		X						X	X	X			X	X	X	X	X	X	X
Hundseth Construction Ltd.										X		X				X			
Lemay Vicon Inc.		X	X	X	X	X	X	X	X				X				X		
Loram International Ltd.		X					X		X	X	X		X		X			X	
Marine Pipeline Construction of Canada Limited												X		X	X	X		X	
Mamut Inc.	X	X	X	X					X	X				X	X	X	X	X	
M.B.L. International Contractors Inc.		X				X	X	X	X	X	X	X	X	X	X	X	X	X	X
Milne & Nicholls Limited	X	X	X	X	X									X	X	X			
Monenco Engineers & Constructors Inc.												X		X	X	X	X	X	
Mulder Construction Materials Limited							X							X				X	

Specialty Contractors

	1. Residential	2. Industrial	3. Commercial	4. Institutional	5. Other Buildings	6. Marine	7. Roads, Highways & Airport Runways	8. Waterworks & Sewage Systems	9. Dams & Irrigation	10. Electric Power	11. Railways, Telephone & Telegraph	12. Gas & Oil Facilities	13. Other Engineering	Middle East/ North Africa	South East Asia	Caribbean	Africa	Latin America	Other
Archidome of Canada Ltd.		X	X		X									X	X	X	X	X	X
Armco Westeel Inc.		X	X	X	X									X	X	X	X	X	X
Atco Ltd.	X	X	X	X	X									X	X	X	X	X	X
Atlantic Piping Services Ltd.						X	X	X	X					X	X	X	X	X	X
Beck Construction Limited		X	X	X		X	X	X				X	X		X				X
Bennett & Wright Limited		X	X	X	X		X		X						X	X			X
Black & McDonald Limited		X	X	X						X		X		X		X			
Brampton Brick Limited	X	X	X	X															X
Canron Inc.		X	X	X	X	X	X		X			X	X	X	X	X	X	X	X
B.G. Checo International Ltd.		X	X	X	X	X	X		X		X	X		X	X		X	X	X
Duron Western Ltd.		X	X	X										X	X	X	X	X	X
Dy-Core Systems Inc.	X	X	X	X	X									X	X	X	X	X	
Easteel Industries (1984) Ltd.		X	X	X	X	X			X			X	X	X		X			
Fairford Industries Ltd.		X	X		X							X	X	X	X		X	X	
K-Line Maintenance & Construction Ltd.									X	X	X			X	X	X	X	X	

Specialty Contractors

	1. Residential	2. Industrial	3. Commercial	4. Institutional	5. Other Buildings	6. Marine	7. Roads, Highways & Airport Runways	8. Waterworks & Sewage Systems	9. Dams & Irrigation	10. Electric Power	11. Railways, Telephone & Telegraph	12. Gas & Oil Facilities	13. Other Engineering	Middle East/ North Africa	South East Asia	Caribbean	Africa	Latin America	Other
Lord & Cie Limited		X	X													X	X	X	
MMH Prefab Ltd.	X		X		X									X	X	X	X	X	
Niagara Structural Steel Ltd.		X	X	X	X								X	X	X				
O'Brien Contracting Inc.							X		X					X	X	X	X	X	
Ontario Store Fixtures Inc.			X											X		X		X	
Petrifond Foundation Co. Ltd.		X	X	X	X	X			X	X			X			X		X	
Prebilt Structures Ltd.	X	X	X	X	X	X							X			X		X	
Reid & Deleye Contractors Ltd.	X	X	X	X	X											X		X	
SDS Drilling Ltd.		X	X	X					X	X		X		X	X	X	X	X	X
Sprung Instant Structures Inc.		X	X	X	X		X	X			X	X	X	X	X		X	X	
Steen Contractors Ltd.		X	X		X					X	X	X			X	X	X	X	
Surrey Iron Works Ltd.		X	X															X	
Territorial Trailer Industries Ltd.	X		X		X									X	X	X	X	X	X
Total Package Interiors Ltd.	X		X	X	X											X		X	

Specialty Contractors

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Transelec Inc.										X						X	X	X	
Travco Industrial Housing Ltd.	X	X	X	X	X									X	X	X	X	X	X
Tremcour Electrotecnic Inc.		X	X	X	X		X	X		X				X		X	X		
Unilight Limited	X		X	X										X	X				
Ventilation Latendresse Ltd.		X	X	X										X					X
Vipond Automatic Sprinkler Company Limited	X	X	X	X	X									X	X	X	X	X	X
West-Can Inspection Limited								X		X	X	X	X	X	X	X	X	X	X
Western Caissons Limited		X	X	X		X		X	X	X		X	X		X	X			
Wormald Fire Systems Inc.		X	X	X	X					X		X			X	X	X	X	



CONTRACTING LTD.

PERSON(S) RESPONSIBLE FOR EXPORTS:

Gordon Acri, President

COMPANY HISTORY:

ACT Contracting Ltd. was founded in 1980; however, the parent company has been operating since 1930.

PRINCIPAL FIELDS OF ACTIVITY:

ACT Contracting specializes in civil engineering construction: roads, highways, sewage systems, dams and irrigation projects.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Lake Louise Road Sewer Water,
DPW
City of Vernon Road Sewer Water

ABROAD:

MARKET AREAS OF INTEREST:

- | | |
|---|---|
| <input type="checkbox"/> MIDDLE-EAST/NORTH AFRICA | <input type="checkbox"/> AFRICA |
| <input type="checkbox"/> S.E. ASIA | <input checked="" type="checkbox"/> LATIN AMERICA |
| <input checked="" type="checkbox"/> CARIBBEAN
Colombia; Mexico | <input type="checkbox"/> OTHER |



Adam Clark Company Ltd.

1605 Main Street West
P.O. Box 5040, Station E
Hamilton, Ontario L8S 4L1
416/525-2090 TX 061-8427

PERSON(S) RESPONSIBLE FOR EXPORTS:

Ken Niepage, Vice-President, Special Projects

COMPANY HISTORY:

The company was originally formed in 1877 as Adam Clark Company and was incorporated as Adam Clark Company Ltd. in 1971. In 1973 the company was purchased by Trans Union Corporation, and then re-purchased as an employee owned company in 1981. The annual business volume is \$25 million and the number of employees can vary up to 1 000. The company has a branch office in Edmonton.

PRINCIPAL FIELDS OF ACTIVITY:

Industrial Constructors.
Mechanical, piping, electrical process installations for the steel, chemical, food & beverage, automotive, mining, pulp & paper, manufacturing, water and sewage treatment, oil and gas industries.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Gulf Canada - Clarkson, Ontario -
Hydrotreater & Dewaxing Unit.
Potash Company of America, Sussex, N.B. -
Mechanical Equipment Setting & Process
Piping.
E.B. Eddy Forest Products - Espanola, Ont.-
Digester Plant.
Ford Motor Company - Assembly Plant Equipment.
Bowater Mersey - Liverpool, N.S. - Paper
Machine Installation.
Alberta Gas Ethylene - Process Piping &
Electrical.

ABROAD:

Ghana West Africa - Mechanical-
Electrical for Accra Tema Water
Treatment Plant.
Ford Motor Company - Monterrey, Mexico
Aluminum Casting Equipment.

MARKET AREAS OF INTEREST:

() MIDDLE-EAST/NORTH AFRICA

(X) AFRICA

() S.E. ASIA

() LATIN AMERICA

(X) CARIBBEAN

() OTHER U.S.A.



ALMAX INTERNATIONAL INC.

PERSON(S) RESPONSIBLE FOR EXPORTS:

Mr. Bernard L'Écuyer, P.Eng., Executive Director

COMPANY HISTORY:

Established in 1983. Almax International Inc. is a consortium set up under the Québec Industrial Development Corporation's program for creating consortia as a means of increasing exports. The activities of Almax International Inc.'s eight shareholders complement each other and enable the consortium to offer a complete range of construction services and knowhow.

PRINCIPAL FIELDS OF ACTIVITY:

Almax is a diversified Canadian consortium engaged in all types of construction and particularly industrial, commercial and institutional projects; the construction of public buildings, roads and airport runways; municipal engineering, dykes and irrigation works; civil engineering such as viaducts, bridges and interchanges; and construction related to the measurement and the transportation of natural gas.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Gatineau Hospital
Filtration plant, Lachine
Twin bridges, Rivière-du-Loup
Socio-Cultural Centre LG3, James Bay
Water purification and pumping station,
Chibougamau
Pressure reduction and measurement station
for Gaz Intercité
Steelwork for Québec Coliseum
Steelwork for new Justice Building in Québec
By-pass canal, floodwater escape and OA5 dam
for the James Bay Power Corporation
250 kilometres of bush roads, James Bay
80,000 tons of bitumen surfacing for highway
117 in Québec

ABROAD:

University Polytechnic College, Bénin
Drywall installation at El Asnam,
Algeria
Steelwork for Sicomed Hospital,
Abidjan, Ivory Coast

MARKET AREAS OF INTEREST:

() MIDDLE-EAST/NORTH AFRICA

() S.E. ASIA

(X) CARIBBEAN

(X) AFRICA

(X) LATIN AMERICA

() OTHER

PERSONS RESPONSIBLE FOR EXPORTS:

K.R. Olsen, P.Eng., President
M.F. Chartrand, P.Eng., Vice-President



**ATLAS-GEST
INTERNATIONAL
INC.**

255, rue Narman, Ville St-Pierre (Montréal)
Québec, Canada H8R 1A3
Téléphone (514) 487-5350 Téléc: 055-66449

COMPANY HISTORY:

- 1894 - Founding of G.M. GEST, specialized contractor.
- 1908 - Founding of ATLAS CENTERING COMPANY, specialized contractor.
- 1969 - Acquisition of the G.M. GEST LIMITED group by Atlas
- 1975 - Incorporation of ATLAS-GEST INTERNATIONAL INC. responsible for the ATLAS-GEST group operations outside Canada.
- 1981 - Creation of holding company now ATLAS-GEST INC.

The firm has a permanent staff of over 250 engineers, specialists, superintendents, technicians and support personnel, and during peak periods, the total work force has reached 3 500 persons.

PRINCIPAL FIELDS OF ACTIVITY:

ATLAS-GEST is a constructor providing every service necessary for the complete realization of CEMS projects (civil, electrical, mechanical, structural) including technical studies, planning, estimating, procurement and construction or management. The principal fields covered are:

- POWER-Generation (hydro/thermal/nuclear)-Transmission-Distribution.
- INDUSTRIAL-Manufacturing-Processing.
- BUILDINGS-hospitals, schools, housing, commercials.
- NATURAL RESOURCES-mine and hydro development, irrigation, dams & dykes.
- INFRASTRUCTURE-Transportation, roads, bridges, transit systems, tunnels, marine structures, airport facilities.
- Municipal works, water, sewage run-off, waste disposal, streets, electrical and telecommunication networks.

EXAMPLES OF RECENT PROJECTS:*

Canada:

HEP Churchill Falls, Manicouagan, Outardes, Baie James; Thermal power station Coleson Cove, Lepreau; Transmission line 735 kV; Industrial Pulp & paper mill Port-Cartier, Pelletizing Iron Ore, Alcan, filtration plant of Montréal; Hospital of Fredericton; Expressways Ville Marie underground interchange, Lafontaine submerged tunnel; Metro of Montréal; Bridges Senneville, Hartland; Communication networks Bell Canada; Major overhaul shop for metro rolling stock; East and west portals for railway tunnel.

Abroad:

Submerged tunnel, Mobile, Alabama USA; Underground pumping station, Chicago USA; Transbassin tunnel, rockfill dam, Maduru Oya, Sri Lanka; Agro/Industrial sugar complex, Ivory Coast; Construction of a new city, Nigeria; Concrete structures for hotel, museum and cultural center, Algeria; Regulating dam, spillway & 2 km canal, Maduru Oya, Sri Lanka;

MARKET AREAS OF INTEREST:

Asia, Africa, Latin America, West Indies and Middle East.

*Some are the work of joint ventures.

B-A Construction

B-A Construction Ltd.
Niakwa Construction Ltd.
Box 185, R.R. No. 5
Winnipeg, Manitoba R2C 2Z2
(204) 222-3231 Telex: 07587795

PERSON(S) RESPONSIBLE FOR EXPORTS:

W.D. Kufflick, V.P. & General Manager

COMPANY HISTORY:

B.A. Construction Ltd. was incorporated March 31, 1965 and is a division of Genstar Corporation. Annual business volume is \$20 million. The number of employees fluctuates between 50 and 200.

PRINCIPAL FIELDS OF ACTIVITY:

Road Construction
Land Development
Aggregate Crushing
Sewer and Water Installation
Airport Runway Construction

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Transport Canada - Expansion to Apron I
Winnipeg Airport

Manitoba Highways - Contract #2639
Rock Embankment
Mistik Creek

C.P.R.- Produce and Stockpile
Railway Ballast
Dyment Ontario

Manitoba Highways - Contract #2708
Bituminous Pavement
Riverton

MARKET AREAS OF INTEREST:

() MIDDLE-EAST/NORTH AFRICA

() S.E. ASIA

(X) CARIBBEAN

ABROAD:

Nil

() AFRICA

(X) LATIN AMERICA

() OTHER

GENSTAR

A Genstar
Construction Company



Banister
Continental Ltd.

P.O. Box 2408
9910 - 39 Avenue
Edmonton, Alberta
T5J 2R4
Phone (403) 462-9430
Telex 037-2380

PERSON(S) RESPONSIBLE FOR EXPORTS:

H.B. Banister
Vice-President, Planning, Equipment & Business Development

COMPANY HISTORY:

Banister was founded in 1948 and became a public corporation in 1969. A permanent staff of approximately 200 supervises a work force of up to 4 000 hired for construction projects. There are three wholly owned divisions: Banister Pipelines, Pitts Engineering Construction and Cliffside Pipelayers. Major projects have been completed in Canada, the United States and the Middle East.

PRINCIPAL FIELDS OF ACTIVITY:

Heavy civil, marine, utility, and pipeline construction.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

- Revelstoke dam & powerhouse (\$300 million)
- 190 km of 914 mm pipeline in Ontario
- marine elevator and ship repair facility, St. John's Nfld.
- Whitehorse powerhouse expansion, Yukon.

ABROAD:

- American prebuild of Alaska Highway Gas Pipeline (Oregon)
- several large-diameter pipeline projects in the Middle East.

MARKET AREAS OF INTEREST:

(X) MIDDLE-EAST/NORTH AFRICA

(X) S.E. ASIA

() CARIBBEAN

() AFRICA

() LATIN AMERICA

() OTHER

La Cie de Pavage d'Asphalte Beaver Ltée



PERSON(S) RESPONSIBLE FOR EXPORTS:

Mr. Albert La Roche, P.Eng., Director, Sales and Engineering

COMPANY HISTORY:

Incorporated in 1955 in the Province of Québec. Annual business volume is \$40 000 000. The number of employees is about 700.

Directors: T.A. D'Errico, President
M. Pellegrino C.A., Vice President
A. Ste-Marie, Secretary-Treasurer
A. La Roche P.Eng., Director
J. Carola, Director
M. D'Errico, Director

PRINCIPAL FIELDS OF ACTIVITY:

Construction of roads and runways, grading, drainage, manufacture of crushed aggregates, cement concrete and bituminous cement.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

1982-83: Paved two runways at Montréal International Airport, Dorval, Québec, with bituminous concrete. The value of the contract was \$2 500 000.

1981-82: Complete reconstruction of two-level interchange and approaches at Lemoyne, Québec. The value of the contract was \$7 000 000.

ABROAD:

1980-83: Reconstruction of three sections of highway at San José, Costa Rica, for the local government. The project was financed by the World Bank. The value of the contract was \$5 000 000.

1978-79: Paved three runways with bituminous concrete on St. Lucia, Dominica and Nevis in the West Indies for Transport Canada. The project was financed by CIDA.

MARKET AREAS OF INTEREST:

() MIDDLE-EAST/NORTH AFRICA

() S.E. ASIA

(X) CARIBBEAN

() AFRICA

(X) LATIN AMERICA

() OTHER

Bechtel Canada Limited

Engineers — Constructors

250 Bloor Street East

Toronto, Ontario M4W 3K5

Telephone (416) 928-1600

Telex No 06-23266



PERSON(S) RESPONSIBLE FOR EXPORTS:

Ronald P. Holmes, Vice-President

COMPANY HISTORY:

The company was incorporated under a federal charter in 1949. Bechtel offices are located in Montréal, Toronto, Calgary and Vancouver. Business volume tends to vary with the Canadian economy. Currently there are 250 technical personnel employed with the company.

PRINCIPAL FIELDS OF ACTIVITY:

Engineering, Procurement, Construction and Project Management Services for all sectors of the construction industry.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Syncrude Canada Ltd.
Esso Redwater Fertilizer
Polaris Lead Zinc Mine
Echo Bay Mines Ltd.
James Bay Energy Corporation
Churchill Falls Power

ABROAD:

Greenex Lead/Zinc Project, Greenland
P.T. Inco, Nickel Project, Indonesia

MARKET AREAS OF INTEREST:

(X) MIDDLE-EAST/NORTH AFRICA

(X) S.E. ASIA

(X) CARIBBEAN

(X) AFRICA

(X) LATIN AMERICA

(X) OTHER



Canadian International Construction Corporation
Corporation Internationale de Construction Canadienne

PERSON(S) RESPONSIBLE FOR EXPORTS:

Yann M. Davies, P.Eng., Vice-President & General Manager

COMPANY HISTORY:

CICC has eight member shareholders. It operates since 1982 under its federal incorporation. In 1982, its eight members had totalled a volume of over one billion dollars.

PRINCIPAL FIELDS OF ACTIVITY:

CICC is a diversified company that acts as a general contractor in a variety of services. Some of the activities include: industrial, commercial and institutional buildings; electrical power and marine structures; heavy construction (highways, runways, sewage and water systems, dams, and railway tracks.)

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

- LG 2 Powerhouse, James Bay
- Revelstoke Dam & Powerhouse, B.C.
- Palais des Congrès, Montréal
- CN Tower, Toronto
- Prince Rupert Grain Terminal, B.C.
- Upper Salmon Power Project, Newfoundland

ABROAD:

- Maduru Oya, Sri Lanka
- Wolsung Nuclear Power, S. Korea
- Kenya Interconnector Power Lines
- Algiers National Monument
- CHULAC Diversion Tunnels, Guatemala
- Bamako Selinghe Power Line, Mali

MARKET AREAS OF INTEREST:

(X) MIDDLE-EAST/NORTH AFRICA

(X) S.E. ASIA

(X) CARIBBEAN

(X) AFRICA

(X) LATIN AMERICA

() OTHER



PERSON(S) RESPONSIBLE FOR EXPORTS:

Mr. Guy Décarie, President

COMPANY HISTORY:

Incorporated under federal charter in 1980. The company previously operated as Quebec Engineering from 1959 to 1980.

Directors: Guy Décarie, President
Mario Laudadio, Vice-President
Bernard Prévost, Comptroller
J.K.C. Mulherin, President of Monenco Limitée
P.C. Veinot, Vice-President of Monenco Limitée

Annual business volume is \$20 000 000. The number of employees varies from 30 to 400.

PRINCIPAL FIELDS OF ACTIVITY:

Harbour engineering: docks, wharves, jetties, breakwaters, retaining walls, dykes, canals, dredging, pile-driving, piers.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Construction of wharf and access roads, Sept-Iles, Pointe-Noire.
Gulfspan Dock, North Sydney, Nova Scotia.
Port development, Bécancourt.
Reconstruction of wharf, phase II, Port-Menier, Anticosti Island.
Construction of wharf section 80, Port of Montreal.
Collection & destruction of debris on Opinaca reservoir.
Major repairs to landing, Rivière-du-Loup.
Improvements to Quai des Pêcheurs, Magdalen Islands.
Repairs to Quai Éperon, Magdalen Islands.

ABROAD:

Cement plant, Metapam, El Salvador
Wharf, Acajutla, El Salvador
Wharf, Vishakhapatnam, India

MARKET AREAS OF INTEREST:

(X) MIDDLE-EAST/NORTH AFRICA

() AFRICA

() S.E. ASIA

(X) LATIN AMERICA

(X) CARIBBEAN

() OTHER

TELEPHONE
449-5300

E.G.M. Cape & Company Ltd.

CABLEGRAMS
'CAPECON' TORONTO
TELEX 06-966873

Established 1906

180 DUNCAN MILL ROAD · DON MILLS, ONT. M3B 3K2

PERSON(S) RESPONSIBLE FOR EXPORTS:

J. Morton, President & General Manager

COMPANY HISTORY:

The company was established in 1906 and was granted a Federal Charter in 1913. Canadian branches are located in Montréal and Ottawa. Overseas branches can be found in Caymen, Turks and Caicos, and St. Lucia. The number of employees fluctuates between 75 and 100.

PRINCIPAL FIELDS OF ACTIVITY:

General contractor and construction management for industrial, commercial and institutional construction. The company has also done some overseas work on residential projects.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

American Express Card Processing Centre -
Markam, Ontario;
Hotel Newfoundland, Canadian National -
St. John's;
New TCMP Plant, Abitibi-Price - Beauport, P.Q.
Toronto Western Hospital - Toronto
Variety Club Sports Complex - Toronto

ABROAD:

Antigua Commercial Bank - Antigua;
Half Moon Bay Hotel - Antigua;
Cayman Falls Shopping Mall - Cayman;
International Seabed Authority -
Jamaica
Cable & Wireless - Turks and Caicos

MARKET AREAS OF INTEREST:

() MIDDLE-EAST/NORTH AFRICA

() S.E. ASIA

(X) CARIBBEAN

() AFRICA

() LATIN AMERICA

() OTHER



PERSON(S) RESPONSIBLE FOR EXPORTS:

Jean-Marc Carré, Président

COMPANY HISTORY:

Capitel Inc. was founded in 1979. Years of experience coupled with an uncompromising dedication to perfection, have made Capitel one of the leaders in designing and building telecommunications infrastructures. Annual business volume is between 15 and 20 million dollars. The number of employees ranges between 50 and 80.

PRINCIPAL FIELDS OF ACTIVITIES:

From site selection to turnkey contracts, Capitel can provide clients with all the experience and technology required to set up telecommunications projects or radio-TV broadcast operations.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Québec Hydro
Québec Radio
Ministry of Communications
Transport Canada

ABROAD:

MARKET AREAS OF INTEREST:

(X) MIDDLE-EAST/NORTH AFRICA

(X) S.E. ASIA

(X) CARIBBEAN

(X) AFRICA

(X) LATIN AMERICA

(X) OTHER



COMMERCIAL CONTRACTING CORPORATION OF CANADA, LIMITED

875 FOSTER AVE. • WINDSOR, ONTARIO N8X 4W3 • TEL. 519 966-2522

PERSON(S) RESPONSIBLE FOR EXPORTS:

R.E. LeBlanc, President

COMPANY HISTORY:

CCC Canada Ltd. was established under the laws of the Province of Ontario in October 1966 and has been in continuous business since that date. The company specializes in the installation of industrial equipment.

A present project is at Kellogg's-Salada - London, Ont. for the installation of process equipment and monorail. CCC Canada Ltd. presently has a staff of 40 inclusive of salaried and hourly.

CCC Canada Ltd. is a subsidiary of Commercial Contracting Corporation - Troy, Michigan, U.S.A. Total annual business volume based on a five-year average is \$30 million.

PRINCIPAL FIELDS OF ACTIVITY:

Installation of specialty equipment, i.e.: material handling systems, conveyor systems, turbines, elevators.

Design-build total turnkey auto facilities (international).

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Ford Essex Engine Plant - Windsor, Ont.
Goodyear Valleyfield, Québec Tire Plant -
Valleyfield, Québec; Dow Chemical Turbine
Power Plant - Sarnia, Ont.; General Motors
Transmission - Windsor, Ontario; Kellogg's-
Salada - London, Ontario.

ABROAD:

A.A.V. Jeep Assembly Plant-Cairo,
Egypt; Ford Tractor Plant - Basildon,
England; General Motors of Mexico -
Saltillo, Coahuila, Mexico; Ford Motor
Company Engine Plant - Chihuahua,
Mexico; Guardian Industries -
Luxembourg, Germany.

MARKET AREAS OF INTEREST:

(X) MIDDLE-EAST/NORTH AFRICA

() AFRICA

(X) S.E. ASIA

() LATIN AMERICA

(X) CARIBBEAN

(X) OTHER
China



COMMONWEALTH CONSTRUCTION COMPANY

Limited

Engineers and Builders

4599 TILlicUM STREET • BURNABY, B.C., CANADA V5J 3J9 • TEL.: (604) 438-8373 • TELEX: 04-356575

VANCOUVER
CALGARY
EDMONTON
VICTORIA

PERSON(S) RESPONSIBLE FOR EXPORTS:

D. Nicholson, Vice-President, Corporate Development
J. Bortnak, Manager, Business Development

COMPANY HISTORY:

The company was founded in 1907 and was incorporated in 1944. Branch offices are located at Edmonton and Victoria. Over the last four years annual business volume has averaged \$225 million. Permanent employees number 200; field staff varies from 200 to 2 000 depending on the work at hand.

PRINCIPAL FIELDS OF ACTIVITY:

Heavy industrial construction involving mines, hydro and thermal plants, pulp mills, tunnels, oil - gas - petrochemical plants.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

The Alberta Gas Ethylene Co. Ltd., Joffre, Alberta; 525 KV Submarine Cable, Pirelli Cables Canada Ltd. & I.T.T. Canada Ltd.; Nipawin Hydro-electric Project, Sask.; ALRT - Section B Station Tunnels and Guideway, Vancouver; Bridge, Hwy. 16 x O.P., Alberta; Hemlo Development, Lac Minerals Ltd., Ontario.

ABROAD:

Golden Sunlight Gold Mine, Butte, Montana; Silver/Lead/Zinc Mine, Central Mexico in the State of Zacatecos

MARKET AREAS OF INTEREST:

() MIDDLE-EAST/NORTH AFRICA

() AFRICA

() S.E. ASIA

(X) LATIN AMERICA

() CARIBBEAN

() OTHER



Skill, Capacity
and Integrity

Concordia

La Société
d'Administration
Concordia Limitée

5005 ouest, Jean-Talon
Montréal, Québec
H4P 1W7
Téléphone (514) 342-6330
Télex 05-827514

PERSON(S) RESPONSIBLE FOR EXPORTS:

T.M. Phelan, Executive Vice-President

COMPANY HISTORY:

Concordia entered the field of Project & Construction Management in 1964 as Concordia Construction Inc. In 1968 to emphasize the management aspect it incorporated Concordia Management Company Limited. Concordia has carried out, on a management basis, projects of all kinds totalling over \$2 billion in Canada, the U.S.A. and the Caribbean. Its average annual volume of construction completed is \$100 million.

Its officers are: President - Q.L. Carlson Vice-Pres. - K. Heinzinger
Exec. Vice-Pres.- T.M. Phelan Vice-Pres. - E. Balys
Senr. Vice-Pres.- E. Kavanagh Vice-Pres. - D. Soenderop
Senr. Vice-Pres.- E. Simani Secretary - S. Huberman
Treasurer - K. Heinzinger

It has approximately 100 full time management employees.

PRINCIPAL FIELDS OF ACTIVITY:

Project and Construction Management for all types of institutional, commercial, and industrial projects.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Alcan World Headquarters - Montréal, Qué.
National Museum of Man - Ottawa, Ont.
Paramax Electronics Inc. - Montréal, Qué.
New Development & Test Facility
Fraser Valley College - Abbotsford, B.C.
Le Centre Sheraton Hotel - Montréal, Qué.

ABROAD:

Golden Grove Prison Complex -Trinidad.
Diamond Vale Shopping Centre-Trinidad.
Sydney Learning Stores.
(throughout the U.S.A.)
Broadview Arms Apartments -
Oklahoma City, Oklahoma, U.S.A.

MARKET AREAS OF INTEREST:

() MIDDLE-EAST/NORTH AFRICA

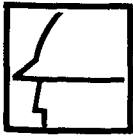
(X) S.E. ASIA

(X) CARIBBEAN

() AFRICA

(X) LATIN AMERICA

() OTHER



**DB ENGINEERS
& CONSTRUCTORS**
AMCA
INTERNATIONAL

PERSON(S) RESPONSIBLE FOR EXPORTS:

H.R. Williams - Vice-President, Business Development

COMPANY HISTORY:

DB Engineers & Constructors is a Unit of AMCA International Limited, formerly known as Dominion Bridge Company, Limited. AMCA was established in 1882 and has approximately 16 000 employees. DB Engineers & Constructors is the Canadian unit doing export construction and turnkey projects.

PRINCIPAL FIELDS OF ACTIVITY:

Emphasis is now on the Coal Industry, specializing in Coal Terminals, Coal Cleaning plants and Coal Handling for Thermal plants. Conceptual and design ability in materials handling for other bulk products.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Coal Cleaning Plant,
Gregg River, Alberta \$60MM

ABROAD:

Tarahan Coal Terminal
Bukat Asam Mining, Indonesia \$9MM

MARKET AREAS OF INTEREST:

() MIDDLE-EAST/NORTH AFRICA

() AFRICA

(X) S.E. ASIA

() LATIN AMERICA

() CARIBBEAN

() OTHER

Dillingham

Construction

PERSON(S) RESPONSIBLE FOR EXPORTS: J.M. MacDonald, Manager, International Division

COMPANY HISTORY:

Dillingham Construction Ltd. was incorporated in 1965, at which time the operations of predecessor companies were amalgamated. The predecessor companies have a background of over 70 years of operating experience in the construction industry. Today, Dillingham Construction is one of Canada's largest construction companies. Revenues during 1983 exceeded \$160 million. The company's principal office is in Vancouver, B.C.; a branch office is located in Edmonton, Alberta. Both of these locations have extensive facilities for pipe fabrication, construction of modular components, prefabrication of formwork and special structures, as well as equipment repair and machine shops. In addition, the dockside location and graving dock in Vancouver provide facilities for the manufacture of caissons, floating pontoons and dock sections.

PRINCIPAL FIELDS OF ACTIVITY:

Dillingham Construction Ltd. undertakes all aspects of construction and construction management. These activities include undertaking initial planning with the client and design engineers at project concept, construction of the facility and any necessary infrastructure and commissioning of the completed facility.

Divisions: Industrial, Heavy Civil, Marine, Building

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

B.C. Place Stadium, Vancouver, B.C. - construction management of multi-purpose, 60 000-seat stadium with an air-supported teflon roof.
B.C. Hydro & Power Authority, Revelstoke, B.C. - construction of an earthfill wing dam for the Revelstoke hydroelectric development.
Keephills Thermal Power Project, TransAlta Utilities Corporation, Alberta - construction of powerhouse, pumphouse, relay building and stack and boiler auxiliary foundations, turbine hall, boilerhouse and water treatment plant concrete slab; powerhouse masonry slabs; control building interior works; coal plant and miscellaneous equipment; powerhouse mechanical and ash handling system; and wet ash disposal and recirculation pipelines for an 800 MW coal-fired electric generating facility.

ABROAD:

Gilan Forest Products Complex, Iran - construction management including construction of necessary infrastructure. Complex included pulp and paper mill, sawmill, plywood mill and wood handling facilities.

MARKET AREAS OF INTEREST:

- (X) MIDDLE-EAST/NORTH AFRICA
- (X) S.E. ASIA
- (X) CARIBBEAN

- (X) AFRICA
- (X) LATIN AMERICA
- () OTHER

Dillingham Construction Ltd.

20 BROOKSBANK AVENUE, NORTH VANCOUVER, B.C. V7J 2B8
TELEPHONE (604) 986-5911 TELEX 04-352590



CHARLES DURANCEAU LIMITÉE

ENTREPRENEURS GÉNÉRAUX

PERSON(S) RESPONSIBLE FOR EXPORTS:

Mr. Pierre Schurtz

COMPANY HISTORY:

The company was incorporated in January 1941. Mr. Charles-Arthur Duranceau is the Chief Executive Officer. The annual business volume is \$20 000 000. There are 275 employees.

PRINCIPAL FIELDS OF ACTIVITY:

General contracting; buildings and major projects; highways and public works (roads, bridges, sanitation); an asphalt plant.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Constructed a section of highway 50 in L'Ange-Gardien and Masson townships for the Quebec Ministry of Transport
Reconstructed the junction of highway 148 and highway 344 in St-Eustache for the Quebec Ministry of Transport.

Built spurs & branches between Chambord and La Baie for Gaz Inter-Cité Québec.

MARKET AREAS OF INTEREST:

MIDDLE-EAST/NORTH AFRICA

S.E. ASIA

CARIBBEAN

ABROAD:

High school at Bonabéri Douala, Cameroon

University Science & Health Centre, Yaoundé, Cameroon

Technical buildings & living quarters, Kaarta Integrated Development, Mali

AFRICA

LATIN AMERICA

OTHER

DYNATEC MINING LIMITED



10720 Yonge Street, Richmond Hill, Ontario L4C 3C9
Telephone: (416) 883-4022 / Telex 06-98667

PERSON(S) RESPONSIBLE FOR EXPORTS:

John B. Scott, Projects Manager

COMPANY HISTORY:

Dynatec Mining Limited was incorporated on February 25, 1980. Another branch is located in the United States under the name Dynatec Mining Corporation. Annual business volume is about \$8 million. The number of employees is approximately 100.

PRINCIPAL FIELDS OF ACTIVITY:

Mining Contractors and Engineers.
All Underground Mine Development Work.
Shafts and Associated Hoisting Equipment.
Raiseboring.
Surface Facilities for Mines.
Mechanical and Electrical Installations.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Macassa No. 3 Shaft
7275 ft. deep (deepest in W. Hemisphere)
for Lac Minerals, Kirkland Lake, Ontario.

8 000 ft. raiseboring 12.5 ft. diameter
for Westmin Resources H.W. Mine,
Vancouver Island, B.C.

7 000 ft. excavation for Hudson Bay
Mining & Smelting at Tom Valley Project,
Yukon Territory

Electrical/Mechanical installations for
Billiton Canada Limited at Mount Pleasant
Tungsten Project, New Brunswick

MARKET AREAS OF INTEREST:

(X) MIDDLE-EAST/NORTH AFRICA

(X) S.E. ASIA

(X) CARIBBEAN

ABROAD:

Cerro Colorado Project for Rio Tinto
Zinc, Panama
Cost Estimates

(X) AFRICA

(X) LATIN AMERICA

(X) OTHER
Australasia
China

EDLAND BUILDING SYSTEMS

189 South Service Road,
Grimsby, Ontario L3M4H7
Phone (416) 945-2251

PERSON(S) RESPONSIBLE FOR EXPORTS:

A. Thomson, Sales Manager
G.J. Penney, Controller

COMPANY HISTORY:

Date Established: 1957 Incorporated: December 31, 1971
Annual Business: \$6 million Number of Employees: 20

Edland has provided clients with Design/Build packages utilizing both conventional construction and the Butler pre-engineered buildings since the early 1960's.

PRINCIPAL FIELDS OF ACTIVITY:

Design and construction for the industrial, commercial and institutional building market.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

- Office & Warehouse
Papaiz of Canada Limited
- A & P Store
Greater Atlantic & Pacific
- Warehouse
Cadbury, Schweppes, Powell Inc.
- Forging Plant
General Aluminum Forgings Inc.

ABROAD:

- Office & Warehouse
Volta River Authority, Ghana
- Electrical Control Buildings
Stephens-Adamson Project
Colombia, S.A.
- Building Addition & Renovation
Westinghouse Project
Lybia

MARKET AREAS OF INTEREST:

- (X) MIDDLE-EAST/NORTH AFRICA
- () S.E. ASIA
- (X) CARIBBEAN

- (X) AFRICA
- (X) LATIN AMERICA
- () OTHER



ELLIS-DON
LIMITED
GENERAL CONTRACTORS

PERSON(S) RESPONSIBLE FOR EXPORTS:

Mr. Donald Smith - President

COMPANY HISTORY:

General Contractor and Construction Manager established in 1951. Offices in London, Toronto, Ottawa, Sudbury, Calgary, Vancouver, Edmonton, Saskatoon. Annual volume \$400 000 000.
300 salaried employees, 1 200 hourly employees.

PRINCIPAL FIELDS OF ACTIVITY:

General Contracting
Construction Management
Design/Build
Project Planning

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

The Bank of Canada, Ottawa
The New National Gallery of Canada, Ottawa
Commonwealth Stadium, Edmonton
Canada Place, Vancouver
IBM Canada Ltd. Headquarters, Markham, Ont.
Metropolitan Toronto Convention Centre
Calgary City Hall
Toronto Dominion Centre Tower Four

ABROAD:

Flight Simulator Buildings, -
Saudi Arabia

MARKET AREAS OF INTEREST:

- | | |
|---|--|
| <input type="checkbox"/> MIDDLE-EAST/NORTH AFRICA | <input type="checkbox"/> AFRICA |
| <input type="checkbox"/> S.E. ASIA | <input type="checkbox"/> LATIN AMERICA |
| <input checked="" type="checkbox"/> CARIBBEAN | <input type="checkbox"/> OTHER |

FITZPATRICK CONSTRUCTION LIMITED/LIMITÉE

5135 Ouest Boul. de Maisonneuve West.
Montréal H4A 1Z2, P.Q./Tél.(514)482-0210
Telex: FITZCO 05-25372

PERSON(S) RESPONSIBLE FOR EXPORTS:

Mr. Arthur G. Abbey, Senior Vice-President

COMPANY HISTORY:

Since its incorporation in 1955, Fitzpatrick Construction Limited has successfully completed a great variety of construction projects locally and overseas. Its executives, managers, engineers and employees have extensive experience in all aspects of the industry, which enables the company to offer exceptional capability in construction management. The head office has about 30 regular employees. The number of employees is dependent on the projects in hand.

PRINCIPAL FIELDS OF ACTIVITY:

The company holds a general contractor's licence from the Régie des Entreprises de Construction du Québec (Quebec Construction Contractors Licensing Board), no. 1117-7516.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Eastman/Sherbrooke gas pipeline junction
Waste water treatment plant & reservoir
structure for IBM at Bromont
Plamondon subway station, Montreal
Assembly plant & office for Canadair at Dorval
Anchorages in the rock at Lac St-François
Repairs to the wharf at Contrecoeur
Drinking water reservoir, Montreal
CN transshipment terminal at St.John, N.B.

ABROAD:

Rock and earth dam Sri Lanka
Seven sites for grain silos in Algeria
National Monument in Algiers, Algeria
Delavan subway station, Buffalo, USA
Rapid transit extension, NY State
National University, Rwanda
1 200-metre jetty at Port Tonasa II,
Indonesia

MARKET AREAS OF INTEREST:

(X) MIDDLE-EAST/NORTH AFRICA

(X) AFRICA

(X) S.E. ASIA

() LATIN AMERICA

(X) CARIBBEAN

() OTHER



FLUOR CANADA CONSTRUCTORS, INC.

BOX 8606, STATION "F"
CALGARY, ALBERTA T2J 5S6
TELEPHONE: (403) 259-1600
TELEX: 038-24790

PERSON(S) RESPONSIBLE FOR EXPORTS:

A.J. Switzer, General Manager

COMPANY HISTORY:

Formerly operated as a department of Fluor Canada Ltd. of Calgary. Became a separate legal entity, incorporated under the laws of Canada as Fluor Canada Constructors, Inc. April 28, 1983. Operations commenced October 24, 1983. Sole and Head Office located in Calgary, Alberta. Current employees number 70.

PRINCIPAL FIELDS OF ACTIVITY:

Fluor Constructors specializes in constructing gas, oil, chemical and mining facilities. The company is also capable of providing engineering maintenance and maintenance related services.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

\$300 mm Ethylene Glycol Facility
Prentiss, Alberta

\$240 mm Polyethylene Facility
Joffre, Alberta

\$ 20 mm Steam Line Replacement,
Ft. McMurray, Alberta

ABROAD:

\$250 mm Methanol Production Facility,
Waitara, New Zealand

MARKET AREAS OF INTEREST:

() MIDDLE-EAST/NORTH AFRICA

(X) S.E. ASIA

() CARIBBEAN

(X) AFRICA

() LATIN AMERICA

(X) OTHER

THE FOUNDATION COMPANY OF CANADA LIMITED

1 Yonge Street, Toronto, Ontario M5E 1E8, Telephone: (416) 361-4611, Telex: 065-24213

PERSON(S) RESPONSIBLE FOR EXPORTS:

A.R. Mackie - Senior Vice-President & General Manager, International Division
P. Hofvander - Vice-President, International Operations
A.S. Jordan - Vice-President, International Operations
R. Kindbom - President & Chief Executive Officer
C.-C. Frenette - Vice-President, Corporate Development

COMPANY HISTORY:

The Foundation Company of Canada Limited was established in 1910; it was incorporated in 1924. Branch offices are located at Vancouver, Calgary, Edmonton, Montréal, Halifax and Dallas, Texas. Annual Business Volume is approximately \$143 million. The company employs 450 permanent and about 2 000 hourly employees.

PRINCIPAL FIELDS OF ACTIVITY:

Project and Construction Management: plan, coordinate and control all aspects of a project, feasibility studies, facilities planning, technical design assistance and staff training.

General Contractor: Heavy construction projects; mechanical and electrical installations; nuclear, marine, industrial, commercial, and institutional facilities.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Prince Rupert Grain Terminal;
East and West portals, Rogers Pass;
Digby Spur Wharf, Nova Scotia;
Mechanical/Electrical installations,
Strathcona Refinery; Pumphouse, Genesee
Coal-Fired Power Station, Edmonton;
Civic Centre, Mississauga; Woodbine
Shopping Plaza, Toronto; Light Rapid
Transit Systems, Vancouver and Calgary.

ABROAD:

Maduru Oya irrigation project,
Sri Lanka; Wolsung-1 600 MW CANDU,
Korea; Diversion tunnels, Chulac
Hydroelectric Development, Guatemala;
Kiambere Hydroelectric Development,
Kenya; Miami Elevated Transit System,
Florida; Cogenerated District Heating,
Trenton, N.J.; NDK Dam, Sri Lanka;
Sicomed Medical Centre, Ivory Coast.

MARKET AREAS OF INTEREST:

(X) MIDDLE-EAST/NORTH AFRICA

(X) AFRICA

(X) S.E. ASIA

(X) LATIN AMERICA

(X) CARIBBEAN

(X) OTHER





**Harrison
Overseas
Construction
Inc.**

188 Eglinton Ave. E.
Suite 304
Toronto, Ontario
Canada M4P 2X7

Tel: 416-487-1173
Telex: 06-217886

PERSON(S) RESPONSIBLE FOR EXPORTS:

Kathryn A. Beacham, Vice-President
Karel Curda, Marketing Manager

COMPANY HISTORY:

Harrison Overseas Construction Inc. is the international division of the Harrison Group of Companies established in 1934 and incorporated in 1944. Annual business volume is \$30 000 000. There are 150 full-time management and engineering personnel located throughout the world.

PRINCIPAL FIELDS OF ACTIVITY:

Underground excavations (shafts, tunnels, mine developments, raise boring); coal, potash and uranium projects; engineering and design; construction management, plant construction; equipment installation; personnel training; and power and civil projects.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

- Sewage and water treatment plant for Ont. Ministry of the Environment, Kenora, Ont.
- Aishihik Hydroelectric Project for N.C.P.C., Aishihik, B.C.
- Rehabilitation of mine plant, dewatering of 32 000 000 cu. meters. Shaft 1 406 m, phase 2. development for and mining 600 t.p.d. for Renable Mines.
- Construct artificial island, install concrete collar and drive 320 m, 2.7 m x 3.6 m Alimak raise, containing manway to breakthrough in collar.

ABROAD:

- 700 metre concrete lined shaft for Caraiba Metais S.A., Bahia, Brazil.
- 2 200 metre ramp for Caraiba Metais S.A. Bahia, Brazil.
- Two 460 metre shafts and development work - Petrobras Mineracao, S.A. Sergipe, Brazil.
- 135 M.W. Hydroelectric Project for Electroperu, Arequipa, Peru.
- Other projects located in Dominican Republic, Mexico, U.S.A.

MARKET AREAS OF INTEREST:

(X) MIDDLE-EAST/NORTH AFRICA

(X) S.E. ASIA

(X) CARIBBEAN

(X) AFRICA

(X) LATIN AMERICA

() OTHER U.S.A.

Hundseth Construction Ltd.

Hangar 5, Mobile 3
Saskatoon, Saskatchewan S7L 5X4

PERSON(S) RESPONSIBLE FOR EXPORTS:

Cec Hundseth, President

COMPANY HISTORY:

Hundseth Construction Limited was incorporated in 1976. Even though it is a relatively young company it has people in key management and technical positions with several years of experience. In total about 80 people work for Hundseth. Yearly business volume is approximately \$2 200 000.

PRINCIPAL FIELDS OF ACTIVITY:

Construction of transmission lines, town and city U.R.D. systems, rural systems, oilfield distribution systems and sub-stations. Maintenance of above systems. Construction of gas distribution and transmission systems, including regulator stations. Gas line ploughing.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Construction of 230 K.V. gulfport bundle
636 mcm, Assiniboia to Swift Current;
Reinsulated energized 72 K.V. to 138 K.V.
H-frame with live line tools, Saskatchewan;
Assiniboia and Swift Current Switching Stns.
230 K.V.; Constructed approximately 200 miles
of 25 K.V. line in northern areas; Constructed
gas distribution and transmission facilities
in northern Saskatchewan.

ABROAD:

Nil

MARKET AREAS OF INTEREST:

- | | |
|---|--|
| <input type="checkbox"/> MIDDLE-EAST/NORTH AFRICA | <input type="checkbox"/> AFRICA |
| <input type="checkbox"/> S.E. ASIA | <input type="checkbox"/> LATIN AMERICA |
| <input checked="" type="checkbox"/> CARIBBEAN | <input type="checkbox"/> OTHER |

Lemay Vican inc.



PERSON(S) RESPONSIBLE FOR EXPORTS:

Mr. Marcel-P. Rigny, Vice-President, Exports

COMPANY HISTORY:

Lemay Vican Inc. was formed in 1983 following a reorganization of Lemay Construction Ltée (1958) and Les Constructions Vican Inc. (1976) and the merger of their assets. The Board of Directors consists of Mr. Denis Roy, P.Eng. - President, Mr. Marcel-P. Rigny, P.Eng. - Vice-President, Exports, Mr. Gaëtan Ducharme, P.Eng. - Vice-President, Equipment and Highways, and Mr. Denis Tremblay, P.Eng. - Vice-President, Buildings and Civil Engineering. The annual business volume in 1983 was \$46 000 000 and the company employed over 700 at the peak period.

PRINCIPAL FIELDS OF ACTIVITY:

The company is engaged in the construction of industrial, commercial and institutional buildings, and the construction of highways, bridges, viaducts, wharves, dykes and dams, airports and similar works.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Reception Centre for the Daughters of Jesus,
Trois-Rivières
Lock for the Société du Vieux Port de Québec,
Quebec City
Work camp LAL for the James Bay Power Corp.,
James Bay
Road and concrete sea-wall for the Quebec
Ministry of Transport, Gaspesia
Dykes and mine excavation for Campbell Red Lake,
Ontario
Bridge for the City of Quebec
Concrete foundations and structures for Reynolds
Metals aluminum works, Baie-Comeau
Grain storage for Coopérative Fédérée, Victoriaville
Wharf for Public Works Canada, Natashquan

ABROAD:

In 1984, Port-Gentil Day Nursery for
City of Port-Gentil, Gabon

MARKET AREAS OF INTEREST:

- | | |
|---|--|
| <input type="checkbox"/> MIDDLE-EAST/NORTH AFRICA | <input checked="" type="checkbox"/> AFRICA |
| <input type="checkbox"/> S.E. ASIA | <input type="checkbox"/> LATIN AMERICA |
| <input type="checkbox"/> CARIBBEAN | <input type="checkbox"/> OTHER |



LORAM INTERNATIONAL LTD.
P.O. BOX 2828, CALGARY, ALBERTA, CANADA T2P 2M7

HEAD OFFICE: 3015 - 5th AVENUE N.E.
TELEPHONE: (403) 235-9000
TELEX NO: 03-824742

PERSON(S) RESPONSIBLE FOR EXPORTS:

Mr. Gordon F. Coates, Vice-President, Business Development

COMPANY HISTORY:

Established in 1898, over 200 full time staff

Affiliated Companies: Loram Construction Inc.
Ste. 103, 1106 N. Highway 360
Grand Prairie, Texas 75050

Techman International Ltd.
P.O. Box 2840
Calgary, Alberta T2P 2M7

L'Entreprise Loram Inc.
5885, rue Bessette
Saint-Laurent, Que. H4S 1P1

Manalta Coal Ltd.
P.O. Box 2880
Calgary, Alberta T2P 2M7

PRINCIPAL FIELDS OF ACTIVITIES:

Heavy Construction
General Contracts
Earthmoving
Pipelines
Railroad
Mechanical
Insulation
Mining

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Saskatchewan Power Corp.
- 4 access shafts & tunnel.
Foothills Pipelines Ltd.
- compressor station.
Gregg River Resources Ltd.
- E.P.C. Coal Mine.
TransCanada Pipelines Ltd.
- 186 km pipeline loops.
Alsands Project Group
- E.P.C. oils sands mine.
James Bay Energy Corporation
- LG-2 and 4 powerhouses (underground).

ABROAD:

China
- coal mine feasibility study. Griffin
Coal Mining Co.-Australia
- mine plan and operations study.
Canadian International Dev. Agency
Indonesia - engineering services-road.
Cleveland Rapid Transit Authority
- 21 miles rail line.

MARKET AREAS OF INTEREST:

() MIDDLE-EAST/NORTH AFRICA

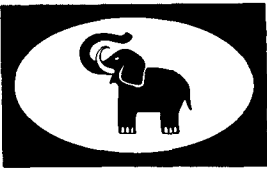
(X) S.E. ASIA

() CARIBBEAN

() AFRICA

(X) LATIN AMERICA

() OTHER



Mamut Inc.

Installation mécanique et tuyauterie industrielle

PERSON(S) RESPONSIBLE FOR EXPORTS:

Mr. James Lawlor, President
Mr. Jean-P. Bernier, Vice-President

COMPANY HISTORY:

Established in 1980. Annual business volume was about \$7 000 000 in 1983. The number of employees varies between 20 and 200 professionals and semi-professionals, depending on the projects in progress at the time.

PRINCIPAL FIELDS OF ACTIVITY:

Planning work camps and undertaking their construction and arranging the supply and the transportation of the materials. Projects include the development of complete infrastructures for work-site residential quarters, offices, schools and technical colleges, and providing prefabricated modular systems for industry, business, recreation and institutional use.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Work camps, James Bay
Work camps, (650 houses), Baie-Comeau
Project 103
Work camps (650 houses), Baie-Comeau
Project 109
Logging camps (250 houses), Baie-Comeau
Residential complex (400 houses) N.W.T.
Work camps (400 houses), Detour Lake, Ont.
Gymnasiums, James Bay
Communications installations, New Québec
Airport, Blanc-Sablon, Québec
Gymnasiums, Ville Ste-Catherine, Québec

ABROAD:

Plumbing, heating gas
Construction of 8 intermediate
schools, Indonesia
Construction of a technical college,
Algeria

MARKET AREAS OF INTEREST:

(X) MIDDLE-EAST/NORTH AFRICA

(X) AFRICA

(X) S.E. ASIA

(X) LATIN AMERICA

(X) CARIBBEAN

() OTHER

Marine Pipeline Construction of Canada Limited



5120 - 6th Street N.E., Calgary, Alberta T2K 4W5
Phone (403) 274-3443 • Telex 038-21595

PERSON(S) RESPONSIBLE FOR EXPORTS:

Gordon C. Gibson, Vice-President & General Manager

COMPANY HISTORY:

Marine was incorporated in 1954. Marine is a division of James Richardson & Sons, Limited of Winnipeg, Manitoba. Annual business volume varies, our peak volume was \$81 million in 1982, the average volume for the years 1978 - 1983 inclusive was \$15.7 million. Number of employees varies from a low of 16 to a peak of 850.

PRINCIPAL FIELDS OF ACTIVITY:

Pipeline Contractor, River Crossings

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Blackstone Pipeline, Canterra Energy Ltd. Alberta; Scotford Refinery Project, Shell Canada Ltd., Alberta; Alaska Highway Project-Eastern Leg, Foothills Pipe Lines, Ltd., Alberta; Trans Québec & Maritime Pipeline, Québec.

ABROAD:

Nil

MARKET AREAS OF INTEREST:

(X) MIDDLE-EAST/NORTH AFRICA

() AFRICA

(X) S.E. ASIA

(X) LATIN AMERICA

(X) CARIBBEAN

() OTHER

QUARRY & GRAVEL PITS
SERVING
SOUTH WESTERN ONTARIO

M.B.L. INTERNATIONAL CONTRACTORS INC.

CONTRACTORS AND ENGINEERS

385 GRAND MARAIS RD. E. P.O. BOX 1120 WINDSOR, ONTARIO, CANADA N8X 3Y4

519-966-7500 (CANADA) 313-961-6269 (UNITED STATES)

TELEX NO. 064-77828



PERSON(S) RESPONSIBLE FOR EXPORTS:

H.T. Marentette, President
Roger Marentette

COMPANY HISTORY:

The company was incorporated in 1952 at Windsor. Other branches are located in Tanzania, East Africa; Trinidad & Tobago, West Indies; and Indonesia. Annual business volume is between \$29 and \$35 million. There are about 500 people employed by M.B.L.

PRINCIPAL FIELDS OF ACTIVITY:

Heavy Civil Construction consisting of the construction of dams, roads, highways, airports, dredging, harbours, bridges, power projects, water & sewage process systems, pipe lines, asphalt and concrete manufacturing, engineering services, land reclamation, mass earth and rock excavations, power transmission lines, railways.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

County of Essex, Ontario

Land Reclamation and County
Land Fill Management

Pelee Island, Ontario

Quarry Development

ABROAD:

Tanzania East Africa

A) Dam Construction
B) Railway Construction

Trinidad & Tobago West Indies

A) Airport Rehabilitation

Indonesia

Road Reconstruction

MARKET AREAS OF INTEREST:

(X) MIDDLE-EAST/NORTH AFRICA

(X) S.E. ASIA

(X) CARIBBEAN

(X) AFRICA

(X) LATIN AMERICA

(X) OTHER



CONCRETE AND ASPHALT PAVING - ROADS, AIRPORTS, HIGHWAYS



MILNE & NICHOLLS LIMITED · GENERAL CONTRACTORS · CONSTRUCTION MANAGEMENT

PERSON(S) RESPONSIBLE FOR EXPORTS:

R.H. Nicholls - President	B. Nicholls - Vice-President
V. Catchick - Vice-President	J. Hughes - Project Manager
	C. Ollier - General Manager

COMPANY HISTORY:

Milne & Nicholls Limited was established in 1933 and incorporated as a Private Company in 1941 in the Province of Ontario, Canada. The head office in Toronto carries a staff of 35 employees along with approximately 25 field staff. Our average business volume of \$90 million is divided between our general contracting, construction management and turnkey projects.

PRINCIPAL FIELDS OF ACTIVITY:

General contractors and construction managers for commercial, industrial, residential and institutional building construction.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Bay/Bloor Condominium Project, Toronto
General Motors of Canada, Oshawa;
Harbour Castle Hilton Hotel, Toronto;
General Foods Head Office, Toronto
Royal Ontario Museum, Toronto
Toronto General Hospital, Toronto

ABROAD:

Four Soccer Stadia, Dubai,
United Arab Emirates.
Greenhouse Development, Saudi Arabia

MARKET AREAS OF INTEREST:

MIDDLE-EAST/NORTH AFRICA

AFRICA

S.E. ASIA

LATIN AMERICA

CARIBBEAN

OTHER

ROLAND H. NICHOLLS, PRESIDENT
VICTOR C. CATCHICK, P. ENG., VICE-PRESIDENT
CHRISTOPHER OLLIER, M.C.I.Q.S., GENERAL MANAGER
STANLEY HUNTER, R.I.A., SECRETARY-TREASURER
275 LESMILL ROAD, DON MILLS, ONTARIO M3B 2V1
TELEPHONE (416) 445-5670





Monenco

Monenco Engineers & Constructors Inc.

Oil and Gas Division
1300 Monenco Place, 801 - 6 Avenue S.W.
Calgary, Alberta, Canada T2P 3W3
Tel: (403) 298-4900
Telex: 038-22636

PERSON(S) RESPONSIBLE FOR EXPORTS:

J.H. Newman, Manager Business Development

COMPANY HISTORY:

Monenco Engineers & Constructors Inc. was formerly MHG International Ltd., which was incorporated in 1957. Branch offices are located in Toronto, Montréal and St. Catherines. Annual business volume is in the \$25 million to \$35 million range. Employees number about 150. The company is a subsidiary of Monenco Limited.

PRINCIPAL FIELDS OF ACTIVITY:

Extensive experience in the design, engineering, procurement, construction and project management of a variety of installations associated with the oil, gas and petrochemical industries.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Polysar Ltd. - Butyl Rubber Plant
Gulf Canada Resources Ltd. - Strachan Plant
Tail Gas Clean-Up
Suncor Inc. - Oil Sands Upgrading
Shell Canada Ltd. - Waterton Gas Plant/Deep Cut

ABROAD:

Nil

MARKET AREAS OF INTEREST:

(X) MIDDLE-EAST/NORTH AFRICA

(X) AFRICA

(X) S.E. ASIA

(X) LATIN AMERICA

(X) CARIBBEAN

() OTHER



MULDER CONSTRUCTION & MATERIALS LTD.

401 CHRISLIND STREET, WINNIPEG, MANITOBA R3W 1A2 (204) 222-6751

PERSON(S) RESPONSIBLE FOR EXPORTS:

William Fisher

COMPANY HISTORY:

Mulder Construction Materials Ltd. was established July 1, 1980. Sales volume is approximately \$8 500 000 per year. There are 55 permanent employees, but this number expands to about 175 in the summer months.

PRINCIPAL FIELDS OF ACTIVITY:

Highway construction, grading, gravel, asphalt

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Gravel base, asphalt pavement highway # 59 in
Manitoba - value @ \$2 125 000.00
Gravel Base, Asphalt pavement highway #10 in
Manitoba - value @ \$1 800 000.00

ABROAD:

Nil

MARKET AREAS OF INTEREST:

MIDDLE-EAST/NORTH AFRICA

AFRICA

S.E. ASIA

LATIN AMERICA

CARIBBEAN

OTHER



PERSON(S) RESPONSIBLE FOR EXPORTS:

W.C. Lee, P.Eng.; R.E. Gottfred, P.Eng.; Louis Bouvier, R.I.A.

COMPANY HISTORY:

This company was incorporated in 1923. The head office is presently located in Winnipeg. The number of employees varies between 150-350. Annual business volume is between \$10 million and \$20 million.

PRINCIPAL FIELDS OF ACTIVITY:

- sewer & water installations
- highway construction - asphalt and concrete paving
- airport reconstruction
- quarrying - crushing
- production of ballast
- large-diameter tunnelling

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Reconstruction of runway and taxiway at Brandon Airport.
Large-diameter tunnelling for storm-sewer relief - City of Winnipeg.
Numerous concrete and asphalt highways.
Quarrying for materials highway construction.

ABROAD:

Nil

MARKET AREAS OF INTEREST:

- | | |
|------------------------------|-------------------|
| () MIDDLE-EAST/NORTH AFRICA | () AFRICA |
| () S.E. ASIA | (X) LATIN AMERICA |
| (X) CARIBBEAN | () OTHER |

NELSON RIVER CONSTRUCTION LIMITED
101 DAWSON ROAD, WINNIPEG R2J 0S6 MANITOBA, (204) 233-2416

North American Construction Ltd.

16745 - 111 AVENUE, EDMONTON, ALBERTA T5M 2S4
TELEPHONE (403) 484-7171

PERSON(S) RESPONSIBLE FOR EXPORTS:

Edward W. Demers, Manager of Business Development

COMPANY HISTORY:

North American Construction Ltd. was established as an incorporated company in 1953. Annual Business volume is approximately \$40 million. The number of employees varies up to 400.

PRINCIPAL FIELDS OF ACTIVITY:

North American Construction is involved in all fields of heavy construction including: gas distribution systems, strip mining, water and sewage systems, excavating, highways and roads, dams and irrigation, and site preparation.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Water pipeline and treatment facilities, Alberta Indian Affairs; Mine stripping starter dyke, Union Oil; Willingdon Highway, Alberta Transportation; Rural gas system installation, Saskatchewan Power Corporation, North Battleford; Access Roads & Mine Stripping, Trans Alta Utilities; Genesee Cooling Pond-Phase II, City of Edmonton; Site preparation, Interprovincial Pipeline.

ABROAD:

Nil

MARKET AREAS OF INTEREST:

(X) MIDDLE-EAST/NORTH AFRICA

(X) AFRICA

(X) S.E. ASIA

(X) LATIN AMERICA

(X) CARIBBEAN

(X) OTHER
All

CONTRACTORS
AND
ENGINEERS



NORTHERN CONSTRUCTION COMPANY LTD.
A MORRISON-KNUDSEN COMPANY

1304 HORNBY STREET / VANCOUVER, BRITISH COLUMBIA V6Z 1W6
TELEX 0454393
PHONE (604) 683-4535

PERSON RESPONSIBLE FOR EXPORTS:

Mr. H. (Blair) McLenaghan, Manager, Corporate Development

COMPANY HISTORY:

The company was founded in Canada in 1904. It became an operating division of Morrison Knudsen Company, Inc. of Boise, Idaho in 1969. Subsequently it was incorporated as a Canadian subsidiary in 1978. The Company has regional offices in Calgary and Inuvik, and is headquartered in Vancouver. Approximately 100 office personnel and a labour force of 500 generate an annual volume in excess of eighty million dollars.

PRINCIPAL FIELDS OF ACTIVITY:

Project Management, engineering, procurement, construction management and construction services for:

- Mass Transit Systems
- Marine Terminals, Docks and Storage Facilities
- Dams
- Hydroelectric and Pumped Storage Generation Facilities
- Pipelines
- Dredging and Artificial Island Construction
- Fossil Fuel Electric Generation Facilities
- Synthetic Fuels
- Underground and Surface Mine Development
- Material Handling Systems
- Pulp and Paper, Mechanical Installations

EXAMPLES OF RECENT PROJECTS:

Canada

- Ammonia Plant, Manitoba
- Artificial Island construction, Beaufort Sea
- Hospital Expansion, Vancouver
- Airport expansion, Edmonton
- Coal Silos/Service Complex, Tumbler Ridge, B.C.
- Paper Machine/Lime Kiln, B.C.
- Electrification/Rail Tunnel work, Tumbler Ridge, B.C.
- Pipeline Work, Saskatchewan and Manitoba
- Hydroelectric Development, Nova Scotia, Newfoundland, Manitoba
- Railway construction, Quebec
- High-rise office building, Calgary

ABROAD:

- Cerrejon Coal Project, Colombia, S.A. - exporter of record for E.D.C.

MARKET AREAS OF INTEREST:

- Middle East/North Africa
- Southeast Asia
- Caribbean
- Africa
- South America



PCL CONSTRUCTION LTD.

Formerly Poole Construction Limited

5410 - 99 Street
Mailing Address:
P.O. Box 8, Edmonton, Alberta T5J 2H2
Phone: (403) 435-9711

PERSON(S) RESPONSIBLE FOR EXPORTS:

Joseph D. Thompson, Executive Vice-President

COMPANY HISTORY:

Founded in 1906, incorporated in 1955. Branches in Vancouver, Calgary, Edmonton, Regina, Winnipeg, Toronto, Minneapolis and Denver. Company privately owned - 15% by Great-West Life of Winnipeg, 85% by about 350 full-time employees. No. of employees varies with annual volume - at the moment there are about 700 salaried employees and 2 600 hourly employees.

PRINCIPAL FIELDS OF ACTIVITY:

General contracting in commercial, institutional, industrial and civil work.
Construction management and project management in all fields.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Scotia Plaza, Toronto
Mississauga Hospital, Toronto
Bank of Montréal Bldg., Winnipeg
Blood Transfusion Centre, Edmonton
First Canadian Centre, Calgary
Mandarin Hotel, Vancouver.
Annacis Bridge, Vancouver
Community Bldg., Tuktoyaktuk
Health Sciences Centre, Edmonton
Oakridge Shopping Centre, Vancouver
Mining Buildings, Key Lake, Sask.
Compressor Station, Ignace, Ontario

ABROAD:

Law Building, Ames, Iowa
Republic Plaza, Denver
Citicorp Plaza, Los Angeles
Amfac Hotel, Minneapolis
Stapleton Terminal Expan., Denver
Marriott Hotel, Houston
Galleria, Louisville
Town Square, St. Paul
Great West Plaza, Denver

MARKET AREAS OF INTEREST:

() MIDDLE-EAST/NORTH AFRICA

() AFRICA

(X) S.E. ASIA

(X) LATIN AMERICA

(X) CARIBBEAN

(X) OTHER



A Division of Banister Continental Ltd.

Pitts
Engineering
Construction

7500 Woodbine Avenue
Suite 300
Markham, Ontario
L3R 4M8
Telephone: (416) 474-0404
Telex 06-986236

PERSON(S) RESPONSIBLE FOR EXPORTS:

Mr. A.R. Drummond, Vice-President & General Manager
Mr. H.S. Dhillon, Vice-President & Chief Engineer

COMPANY HISTORY:

The company was incorporated in Canada April 1, 1942. Branch offices can be found in Vancouver, Edmonton, Montreal, Halifax and St. John's. Annual business volume is between \$90 and \$120 million. There are 60 permanent employees on staff and 300 to 1 500 hourly employees depending upon the business volume.

PRINCIPAL FIELDS OF ACTIVITY:

Large-scale energy developments, subways, bridges, tunnels, highways, hydroelectric dams, marine work and dredging.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Powerplant & Concrete Dam
Revelstoke, B.C.
St. Mary's River Powerhouse
Sault Ste. Marie, Ontario
Dickson Dam Twin Tunnels,
Innisfail, Alberta
Hwy 14. Norris Whitney Bridge,
Belleville, Ontario
Approach & Tailrace Channel,
Sault Ste. Marie, Ontario
Marine Transfer Facility
St. John's, Newfoundland
Addition to Hydroelectric
Plant, Whitehorse, Yukon
ALRT Station & Subway,
Vancouver, B.C.

ABROAD:

MARKET AREAS OF INTEREST:

() MIDDLE-EAST/NORTH AFRICA
() S.E. ASIA
(X) CARIBBEAN

() AFRICA
(X) LATIN AMERICA
(X) OTHER - India



PERSON(S) RESPONSIBLE FOR EXPORTS:

Mr. Hervé Pomerleau, President

COMPANY HISTORY:

Founded on July 5, 1966 and incorporated under section 1-a of the Québec Companies Act. Annual business volume exceeded \$80 000 000 in 1983. There are about 450 employees.

In the past ten years, Hervé Pomerleau Inc. has completed over \$600 000 000 worth of construction projects of all kinds.

PRINCIPAL FIELDS OF ACTIVITY:

The company is engaged in general construction contracting, mainly in the commercial, industrial and institutional fields, and works from customers' own plans and specifications or will submit proposals, offer turnkey projects, or make other arrangements.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

- Drummondville Penitentiary: \$20 000 000
- Place La Laurentienne, Montréal: \$38 000 000
- Rockland Shopping Centre, Montréal: \$30 M.
- Hydro-Québec administrative centre in Rouyn: \$14 000 000
- Reynolds Metals of Canada at Baie-Comeau: \$12 000 000.

ABROAD:

- Socio-Cultural Centre and the Museum in Algiers (paving): \$6 000 000
- Ech Cheliff, Algeria: \$2 000 000
- The firm was preselected to tender for the construction of the new Canadian Embassy in Saudi Arabia.
- A prospectus was submitted for prequalification for the covered sports hall project in Egypt & the Mirquab Transportation Centre in Kuwait.

The firm is currently tendering for the construction of the new Canadian Embassy in Barbados.

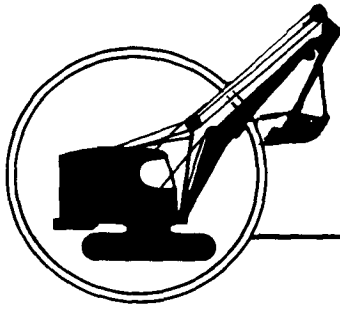
MARKET AREAS OF INTEREST:

- | | |
|------------------------------|-------------------|
| (X) MIDDLE-EAST/NORTH AFRICA | () AFRICA |
| () S.E. ASIA | () LATIN AMERICA |
| (X) CARIBBEAN | () OTHER |

hervé pomerleau inc. entrepreneurs généraux

- 521, 6e ave., st-georges-ouest, béauce, québec, canada G5Y 5C4
- 315, boul. dorchester-est, suite 300, montréal H2X 3P3

st-geor: 418-228-6688
mtl.: 514-282-1789



Red River CONSTRUCTION COMPANY LIMITED

PERSON(S) RESPONSIBLE FOR EXPORTS:

Mr. Neil S. Wither, President

COMPANY HISTORY:

Red River Construction Company Limited was officially chartered in 1953. This is a small company but the employees are highly experienced in the heavy construction industry.

PRINCIPAL FIELDS OF ACTIVITY:

Heavy Construction: Sewer and water installations, road construction.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Various construction projects throughout the country including Ontario, Manitoba, Saskatchewan and the N.W.T.

ABROAD:

Supply and installation of sewer and water systems and electrical duct banks for the Caroni Race Track in Trinidad and Tobago

MARKET AREAS OF INTEREST:

() MIDDLE-EAST/NORTH AFRICA

() AFRICA

() S.E. ASIA

(X) LATIN AMERICA

(X) CARIBBEAN

() OTHER

RYCO

PERSON(S) RESPONSIBLE FOR EXPORTS:

D.E. Munro, P.Eng., President

COMPANY HISTORY:

Robertson-Yates Corporation limited was founded in 1908. In 1983 business volume was \$30 million. The number of employees varies from 50 to 200.

PRINCIPAL FIELDS OF ACTIVITY:

General Building Contractors: commercial, industrial and institutional.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Major plant expansion Chrysler Canada - Windsor, Ontario.

Canada's Wonderland - Maple, Ontario

AEROAD:

Southampton Princess Hotel - Bermuda.

Bank of Bermuda - Head Office, Bermuda

MARKET AREAS OF INTEREST:

() MIDDLE-EAST/NORTH AFRICA

() S.E. ASIA

(X) CARIBBEAN

() AFRICA

() LATIN AMERICA

() OTHER

H. A. SIMONS (OVERSEAS) LTD.

700 WEST PENDER STREET
VANCOUVER, B. C.
CANADA V6C 1G8

CABLE ADDRESS
HASOSEAS - VANCOUVER
CANADA
TELEX 04-55183
TWX 810-922-1997

TELEPHONE
664-4913
AREA CODE 604

PERSON(S) RESPONSIBLE FOR EXPORTS:

Address the Company for market area concerned.

COMPANY HISTORY:

H.A. Simons (Overseas) was formed in 1976. Foreign project offices are set up as necessary. The average annual business volume is approximately \$50 000 000. Over the last five years Simons Overseas has employed on average 125 people.

PRINCIPAL FIELDS OF ACTIVITY:

Simons Overseas is a general contractor capable of delivering completed major investment projects including operations training, maintenance procedures and start-up assistance as well as full technical and financial management when required. Fields of specialization: pulp and paper; wood products; mining and mineral processing; petroleum and petrochemical; electrical and thermal power; cement plants; environmental systems; materials handling facilities; ports and terminals.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Not active in Canada because of sister companies.
e.g. PCL-Braun-Simons Ltd. General Contractor of \$1 billion
Shell Oil Scotford Refinery, Alberta

ABROAD:

Poland: Kwidzyn Pulp & Paper Project.
Czechoslovakia: Ruzomberok Pulp Project
Peru: Cero Verde Copper Project Studies.
Egypt: NAPA Paper Project.
Malaysia: Development of Wood Products Study.

MARKET AREAS OF INTEREST:

(X) MIDDLE-EAST/NORTH AFRICA

(X) AFRICA

(X) S.E. ASIA

(X) LATIN AMERICA

(X) CARIBBEAN

(X) OTHER
Eastern Europe.

All areas requiring sole responsibility contracting (turnkey) approach.



PERSON(S) RESPONSIBLE FOR EXPORTS:

Paul Nappert, Vice-President, Marketing
Émeric-G. Léonard: Director of Development and Technical Services
Claude Gauthier: Vice-President, Transelec Inc.
Guy Bouchard: Director, International Division

COMPANY HISTORY:

In 1974, Sintra Inc. was created from the merger of Seroc Inc. and Modern Construction and Paving Ltd. Both companies were created in the forties.

- Volume of sales: average for 1981-82-83: \$1.6 M (Sintra Group)
- Permanent employees: 350; during construction period the number of employees may reach 1 500.

PRINCIPAL FIELDS OF ACTIVITIES:

Road, Highway and Airport runways;
Water works and sewage systems;
Dams;
Electric Power: sub-stations, transmission and distribution lines;
Gas and oil facilities: pumping stations, pipeline;
Others: bridges, tunnels, park, outdoor recreation facilities, wharves, dykes, etc.

IN CANADA:

Transmission lines, 735 kv,
James Bay, over 2000 km in 5
years;
Upper Salmon Development, Newfoundland;
Expressway #30, Quebec;
Gas pipeline, Granby-Eastman, Québec;
Wharf breakwater, Cap-aux-Meules,
Magdalen Islands, Quebec;
Airport, Frobisher Bay, N.W.T.

ABROAD:

Portsmouth-Hatton Garden,
Dominica;
High Tension Power,
transmission lines,
Kenya and Mali;
Water works & sewage,
Haiti & Barbados;
Bridge reconstruction,
Haiti;
Airport runways, Antigua
and St.Lucia;
Access roads & drilling
platforms, Guatemala;
Water treatment plant,
Belize.

4984, Place de la Savane
Suite 200, Montréal, Québec
Canada H4P 2M9

Tél.: (514) 341-5331
Télex: 05-827633

MARKET AREAS OF INTEREST:

- | | |
|------------------------------|-------------------|
| (X) MIDDLE-EAST/NORTH AFRICA | (X) AFRICA |
| (X) S.E. ASIA | (X) LATIN AMERICA |
| (X) CARIBBEAN | (X) OTHER |



1. Complexe Desjardins
P.O. Box 10
Desjardins Postal Station
Montréal, Canada H5B 1C8

Telephone (514) 282-9551

Cable Address SNCINC
Telex 055-60042

The SNC Group

PERSON(S) RESPONSIBLE FOR EXPORTS:

Nash A. Sidky
President, SNC International Ltd.

COMPANY HISTORY:

The SNC Group was founded in Montreal in 1911. Through 40 divisions, subsidiaries and associate companies, with a staff of more than 4 000, The SNC Group is able to serve the whole spectrum of the construction industry. Offices are located across Canada in Montreal, Victoriaville, Toronto, Niagara Falls, Saskatoon, Lethbridge, Edmonton, Calgary and Vancouver and abroad in Chattanooga, Caracas, Lima, Llandudno, London, Paris and Tunis. The company is owned by its employees. Its annual volume of business is in the \$200 million range.

PRINCIPAL FIELDS OF ACTIVITIES:

Direct-hire or subcontracted construction, construction management, construction supervision, overall project management, project planning, scheduling and control, inspection, feasibility studies, engineering, procurement, commissioning, initial operation.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Suncor hydrocracker complex, Sarnia;
Reynolds Aluminum smelter expansion;
Baie-Comeau, Québec; Alcan alumina
calcination plant, Jonquièrre, Quebec;
Dickson Dam, Alberta; Trans-Quebec &
Maritime and Gas Inter-Cité pipelines,
Quebec; Donohue-Normick newspring mill,
Amos, Quebec; modernization of St. Mary River
irrigation system, Alberta.

ABROAD:

Hoteles Turistico, Panama;
Tintaya copper concentrator, Peru;
Puerto Piray paper mill, Argentina;
Panafel micro-wave network, Sénégal,
Mali, Niger, Upper Volta and Benin;
Cinkur zinc refining, rolling and
casting complex, Turkey; Idukki Dam
and powerhouse and current expansion,
India; Chamera Hydroelectric project,
India.

MARKET AREAS OF INTEREST:

(X) MIDDLE-EAST/NORTH AFRICA

(X) S.E. ASIA

(X) CARIBBEAN

(X) AFRICA

(X) LATIN AMERICA

(X) OTHER
Pakistan, India, China

Spino Construction Co. Ltd.

SPINO

1505 de Louvain St. West Montréal, (Québec) Canada H4N 1G6
(514) 381-2351 TELEX 05-826691

PERSON(S) RESPONSIBLE FOR EXPORTS:

Nunzio M. Spino, Eng. President

COMPANY HISTORY:

Spino Construction Co. Ltd. was incorporated in 1960. Annual business volume is approximately \$25 000 000. The company employs 150 people.

PRINCIPAL FIELDS OF ACTIVITY:

Heavy Construction with specialization in: tunnelling, open cut sewer and water, and excavation.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

LG-2 Tailrace tunnels and access to penstocks, Nil
James Bay Energy Corporation; Henri-Bourassa
Interceptor sewer, Montréal Urban Community;
LG-2 Service gallery and shafts to powerhouse,
James Bay Energy Corporation; Parc Lafontaine
Collector Sewer, Ministry of Transport, Québec;
Montréal Subway, Line No. 2 Section De La Savane/
Du Collège, Montréal Urban Community

ABROAD:

MARKET AREAS OF INTEREST:

MIDDLE-EAST/NORTH AFRICA

AFRICA

S.E. ASIA

LATIN AMERICA

CARIBBEAN

OTHER

The Tower Company (1961) Ltd.

Suite 920, 1350 Sherbrooke Street West, Montréal, Canada, H3G 1J1

ENGINEERING • CONSTRUCTION • ARCTIC CONSULTANTS • PERMAFROST SPECIALISTS

PERSON(S) RESPONSIBLE FOR EXPORTS:

Mr. Jean Barthe, Vice-President

COMPANY HISTORY:

Founded and incorporated in 1946.

Directors: Mr. Geo Jacobsen, President
Mr. Eric Jacobsen, Vice-President
Mr. Jean Barthe, Vice-President
Mr. Otto Kredl, Secretary-Treasurer

Annual business volume is \$12 000 000 to \$15 000 000. There are 220 employees.

PRINCIPAL FIELDS OF ACTIVITY:

Construction - civil engineering and buildings
Administration - airport operation and hotel management
Engineering - analysis for foundations in permafrost
Logistics - project management

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

School at Clyde River, NWT
Pipeline at Echo Bay, NWT
Pipeline at Little Cornwallis, NWT
Wharf at Little Cornwallis, NWT
Housing at Frobisher Bay, NWT

ABROAD:

Housing in Oran, Algeria
Construction camp at Gouré, Niger

MARKET AREAS OF INTEREST:

(X) MIDDLE-EAST/NORTH AFRICA

(X) AFRICA

() S.E. ASIA

(X) LATIN AMERICA

(X) CARIBBEAN

() OTHER



PERSON(S) RESPONSIBLE FOR EXPORTS:

John E. Mead, Vice-President, Corporate Development

COMPANY HISTORY:

George Wimpey Canada Limited was incorporated in the Province of Ontario in 1954 and has offices in Toronto, Edmonton, Vancouver and St. John's.

Its major subsidiary companies are A.V. Carlson, Edmonton, H.J. MacFarland, Belleville, and McNamara Construction, Newfoundland. The company employs over 400 permanent Canadian staff and has a turnover exceeding \$300 million per annum. The parent company is George Wimpey PLC from the U.K., one of the world's major construction companies.

PRINCIPAL FIELDS OF ACTIVITY:

The company has build over 10 000 single family homes in Canada and develops land from its raw state into major sub-divisions.
Construction of high rise apartments and commercial industrial developments.
Major highway, drainage schemes and dam schemes have been undertaken.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Cat Arm Dam
Highway 403
Burlington St. Flyover
Key Lake Tailings Dam
Grande Prairie Water Treatment Plant.

ABROAD:

Canadian Embassy Saudi Arabia
Many other major projects carried out
by George Wimpey PLC

MARKET AREAS OF INTEREST:

(X) MIDDLE-EAST/NORTH AFRICA
(X) S.E. ASIA
(X) CARIBBEAN

(X) AFRICA
(X) LATIN AMERICA
(X) OTHER



**LA COMPAGNIE D'ACIER ARCHIDROME DU CANADA LTÉE
ARCHIDROME STEEL COMPANY OF CANADA LTD.**

3100, boul. Losch Blvd., St-Hubert, Cte Taillon Co., Qué. J3Y 3V8
Tel.: (514) 678-4444 / Télex: 055-60238 Archidrom STHU

PERSON(S) RESPONSIBLE FOR EXPORTS:

Mr. Karl Dufour, Export Director

COMPANY HISTORY:

Archidrome Steel Company of Canada Ltd. was founded in 1959. The President is Mrs. Rolande Ouellet. Annual business volume was \$1 182 000 in 1983. There are 35 employees.

PRINCIPAL FIELDS OF ACTIVITY:

The manufacture of prefabricated steel buildings.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

500 buildings sold in the past five years.

ABROAD:

100 buildings sold in the past five years

MARKET AREAS OF INTEREST:

(X) MIDDLE-EAST/NORTH AFRICA

(X) AFRICA

(X) S.E. ASIA

(X) LATIN AMERICA

(X) CARIBBEAN

(X) OTHER

ARMCO WESTEEL INC.
GUELPH, ONTARIO

P.O. BOX 3000
(519) 822-0210
TELEX 069-56539
N1H 6P2

PERSON(S) RESPONSIBLE FOR EXPORTS:

Ernest Conway, District Manager

COMPANY HISTORY:

Armco Westeel Inc. was formerly Armco Canada Ltd. (part of Westeel Rosco Ltd.). The new company was incorporated on October 24, 1983. There are 400 employees. Annual business volume is \$200 million.

PRINCIPAL FIELDS OF ACTIVITY:

Design, fabricate, supply and erection of systems buildings (pre-engineered structures)

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Trucking Terminal 80 000 sq.ft.
Hangar for 2-747's Wardair-Toronto
Bus Terminal 60 000 sq.ft.

ABROAD:

Hangar for 747's - Sri Lanka
Storage Buildings - Nigeria
Manufacturing Plant - Mexico

MARKET AREAS OF INTEREST:

(X) MIDDLE-EAST/NORTH AFRICA

(X) AFRICA

(X) S.E. ASIA

(X) LATIN AMERICA

(X) CARIBBEAN

(X) OTHER

ATCO Industries (N A) Ltd

5115 Crowchild Trail S W
Calgary Alberta Canada T3E 1T9
(403) 240-6200
Telex 038 22852

ATCO

PERSON(S) RESPONSIBLE FOR EXPORTS:

J. Alec McDonald - General Sales Manager

COMPANY HISTORY:

Divisions and affiliated companies of Atco Ltd. are active worldwide in gas and oil exploration, utilities, manufacturing and real estate. The company was incorporated in August 1962. Annual business volume is approximately \$800 million. Atco Ltd. employs 8 000 people worldwide.

PRINCIPAL FIELDS OF ACTIVITY:

Manufacture, supply, transportation and installation, including complete facility infrastructure for camp housing, offices, support facilities and metal buildings.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

500-man camp, ESSO, Norman Wells, NWT;
500-man camp, Union Oil, Alberta;
Minimum Security Prison, Saskatchewan
Department of Social Services;
43 000 sq. foot steel building, Brandon,
Manitoba; several large camps throughout
British Columbia.

ABROAD:

75-man geophysical camp, Gobi Desert,
China; 650-man camp, Anchorage Alaska;
20 classrooms, Anchorage School
District; several large camps
throughout Australia; large steel
building, Papua, New Guinea; housing
for workers on the Carbocal Coal
project, Columbia; 534-man kitchen and
mosque, Ministry of Defense and
Aviation, Jeddah, Saudi Arabia.

MARKET AREAS OF INTEREST:

(X) MIDDLE-EAST/NORTH AFRICA

(X) S.E. ASIA

(X) CARIBBEAN

(X) AFRICA

(X) LATIN AMERICA

(X) OTHER
United States
Australia

Atlantic Piping Services Limited

TEL (902) 469-5284

30 Simmonds Drive Dartmouth, N.S. B3B 1R3

PERSON(S) RESPONSIBLE FOR EXPORTS:

Roger M. Cimborá, General Manager

COMPANY HISTORY:

Atlantic Piping Services Limited was incorporated in July of 1980. The main branch is located in Dartmouth. Annual business volume is \$300 000 and the company has 8 employees.

PRINCIPAL FIELDS OF ACTIVITY:

Specializes in the cleaning and restoration to maximum flow capacity of existing in-service piping systems regardless of their age, type, length or service, utilizing established and innovative mechanical and chemical procedures.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

New Brunswick Municipality-Gravity Feed System. 100% restoration of 3.5 miles of 14" pipe installed in 1910. Project initiated and completed in four night time shutdown periods.

Newfoundland City - pumped system. 25 000 feet cleaned to relieve consumer complaints about odors, tastes, discolorations, "Dirty Water", low pressures and to restore fire protection to necessary standard.

Nova Scotia Municipality-Pumped System. Total restoration of 27 000 feet of six inch asbestos cement piping resulting in restoration of required flows and a 75% reduction in pumping operations and demand.

MARKET AREAS OF INTEREST:

(X) MIDDLE-EAST/NORTH AFRICA

(X) S.E. ASIA

(X) CARIBBEAN

ABROAD:

Design and sale of piping system cleaning instruments to a water supply company in Saudi Arabia.

(X) AFRICA

(X) LATIN AMERICA

(X) OTHER



BECK Construction Ltd.

for special construction techniques

3620 Blackburn Road S.E.
Calgary, Alberta T2G 4A5
(403) 287-3160

PERSON(S) RESPONSIBLE FOR EXPORTS:

Mike Hamer, Vice-President & General Manager

COMPANY HISTORY:

Beck Construction Limited was founded in 1978. The company has branches in Alberta & Colorado. Annual business volume in \$4 million. There are 20 employees working for the firm.

PRINCIPAL FIELDS OF ACTIVITY:

Tie-back systems, rock drilling, pressure grouting, relief wells, rock anchors

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Tie-backs on all major excavations in Calgary;
Rock anchors on several sewage treatment plants;
Rock anchors on Nipawin Dam;
Rock anchors on Transmission Lines in
Rocky Mountains.

ABROAD:

MARKET AREAS OF INTEREST:

() MIDDLE-EAST/NORTH AFRICA

() AFRICA

(X) S.E. ASIA

(X) LATIN AMERICA

() CARIBBEAN

() OTHER U.S.A.



Mechanical
Electrical
Fire Protection
Millwrighting
Air Conditioning

Bennett & Wright Limited
Engineers & Contractors
47 Cranfield Road, Toronto, Ont. M4B 3H7
Tel: (416) 751-5111 Telex: 06-963825

PERSON(S) RESPONSIBLE FOR EXPORTS:

G.W. Meyer, Chief Engineer
David J.P. Nicholson, Vice-President Finance & Administration

COMPANY HISTORY:

Bennett & Wright Limited was established in 1875. Annual business volume is \$35 000 000. Branches are located in Burlington, Ottawa and Saskatoon, with subsidiaries in Calgary and Port of Spain.

PRINCIPAL FIELDS OF ACTIVITY:

Bennett & Wright specializes in mechanical and electrical installations for industrial, commercial, institutional and electric power projects.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Terminal I
Key Lake

ABROAD:

Katunayake Hangar
Malabar S.T.P.

MARKET AREAS OF INTEREST:

() MIDDLE-EAST/NORTH AFRICA

(X) S.E. ASIA

(X) CARIBBEAN

() AFRICA

(X) LATIN AMERICA

() OTHER

PERSON(S) RESPONSIBLE FOR EXPORTS:

R.S.W. Shishakly, Vice-President

COMPANY HISTORY:

Black & McDonald Limited was established in 1921 and incorporated in 1949. Ten branch offices are located across Canada. Annual business volume is \$80 million. The number of employees fluctuates between 1 200 and 1 500.

PRINCIPAL FIELDS OF ACTIVITY:

Electrical, instrumentation and mechanical construction and service.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Thunder Bay Generating Station, General Electric Contract E01, Ontario Hydro; River Water Pump House, Union Carbide, Prentiss Alberta; New Maintenance Hangar, Air Canada; Installation of Can Manufacturing Equipment, American Can, Whitby, Ontario; Detour Lake Gold Mine, Campbell Red Lake Mines; Corn Sweetener Plant-Electrical Installation, Zymaise Inc.

ABROAD:

Airport lighting & Field Electrical Center, Port-of-Spain, Trinidad

MARKET AREAS OF INTEREST:

(X) MIDDLE-EAST/NORTH AFRICA

() S.E. ASIA

(X) CARIBBEAN

() AFRICA

() LATIN AMERICA

() OTHER

██████████
BRAMPTON
██████████
BRICK

██████████ *Limited*

514 MAIN ST. NORTH
BRAMPTON, ONTARIO L6V 1P9
PHONE: (416) 451-5881

CANADA'S MOST DYNAMIC BRICK COMPANY

PERSON(S) RESPONSIBLE FOR EXPORTS:

J.W. Duke, General Sales Manager

COMPANY HISTORY:

Brampton Brick Limited was first established in 1905. The head office in Brampton employs 100 people and performs approximately \$10 million in business. In 1982 an office employing five was opened in Dartmouth. The branch office has an annual business volume of \$1 million.

PRINCIPAL FIELDS OF ACTIVITY:

Housing, Commercial, Industrial, Architectural.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Bay & Edwards Condominiums, Toronto
All Burger King Restaurants, Ontario,
Québec & Maritimes.

ABROAD:

Hud Dev. (Gov. Project)
Massina, N.Y., U.S.A.

MARKET AREAS OF INTEREST:

() MIDDLE-EAST/NORTH AFRICA

() AFRICA

() S.E. ASIA

() LATIN AMERICA

() CARIBBEAN

(X) OTHER U.S.A.





EASTERN STRUCTURAL DIVISION 100 DISCO ROAD, REXDALE, ONTARIO M9W 1M1
TELEX 06-989198 TEL. 675-6400

PERSON(S) RESPONSIBLE FOR EXPORTS:

Alan Douglas, General Sales Manager

COMPANY HISTORY:

This company was originally established in 1930 and is now a division of Canron Inc. Annual business volume is \$75 million. There are 400 employees in the plant and office plus an average of 200 construction personnel.

PRINCIPAL FIELDS OF ACTIVITY:

Supply and erection of structural steel for buildings, bridges, conveyor galleries, etc.

Construction services (provision of labour and equipment for installation of machinery, vessels, furnaces, etc.)

Manufacture of transmission line support poles.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

CN Tower, Toronto
First Canadian Place, Toronto
Coal Fired Power Station, Atikokan
Nuclear Fired Power Station, Bruce
Steel Mill Bldgs., Dofasco, Hamilton

ABROAD:

56 - Storey Office Bldg., New York
Hoosick St. Bridge, Troy, N.Y.
Alumina Project, Ireland
Pulp Paper Mill, Poland
Furnace Re-Build, Kenya

MARKET AREAS OF INTEREST:

(X) MIDDLE-EAST/NORTH AFRICA

(X) AFRICA

(X) S.E. ASIA

(X) LATIN AMERICA

(X) CARIBBEAN

(X) OTHER



BG CHECO INTERNATIONAL LIMITÉE

110 CREMAZIE O., MONTREAL, QUEBEC, CANADA H2P 1B9
TEL. (514) 382-3030 - TELEX: 05-827615 - CABLE: BG CHECO INT. MTL.



PERSON(S) RESPONSIBLE FOR EXPORTS:

Mr. Francis Mounie, Director, International Promotion

COMPANY HISTORY:

The present BG Checo International Limitée is the result of a merger of BG Checo Inc. on September 12, 1978 with Ingénierie B.G. Checo Limitée on December 31, 1980 under the provisions of the Canada Business Corporations Act.

Ingénierie BG Checo Limitée was itself the result of a merger on May 31, 1974 between (Bédard Girard Limitée (incorporated in 1927) and Ingénierie Checo Limitée (formerly Canadian Hoosier Limited, incorporated in 1929).

Mr. F.H. Ernst is the President and Chief Executive Officer. Annual business volume is \$128 000 000. There are 1 071 employees.

PRINCIPAL FIELDS OF ACTIVITY:

Mechanical, electrical and electromechanical construction; the sale, fabrication, installation and maintenance of electrical, mechanical, electromechanical and electronic products and systems. Included in this are the design and fabrication of the systems, products and equipment; the design, construction and maintenance of electrical power and pipeline networks; setting up and maintaining the electrical, mechanical and electronic components of industrial, commercial and ships equipment and of electrical stations and generating plant.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Ultramar Canada Inc.: modernization of the St-Romuald refinery.

Trans Québec and Maritimes Pipeline Inc.: construction of pipeline from St-Sulpice to Trois-Rivières.

Gaz Inter-Cité Québec Inc.: construction of Sabrevois-Farnham spur.

James Bay Power Corporation: installation of electrical and mechanical equipment at LG-4 - Rivière la Grande.

ABROAD:

Empresa Minera Especial Tintaya S.A.: constructed one generating plant (16.5 MW diesel power plant) - Tintaya Copper, Peru

Sistema de Transporte Colectivo: supplied 383 automatic turnstiles for Mexico City subway.

Disney World: supplied system for controlling admission to the EPCOT Centre in Florida.

MARKET AREAS OF INTEREST:

(X) MIDDLE-EAST/NORTH AFRICA

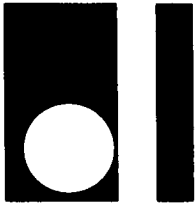
(X) S.E. ASIA

() CARIBBEAN

(X) AFRICA

(X) LATIN AMERICA

(X) OTHER



Duron

PERSON(S) RESPONSIBLE FOR EXPORTS:

Melvin Carl Hurdle, President
Anthony Walter Wyenberg, Vice-President
Larry Verhaeghe, Estimator

COMPANY HISTORY:

The company was originally established in 1958 as Western Concrete Finishers Ltd., and in February 1966 was incorporated. In 1972 the name was changed to Duron Western Ltd., with "associated" branches in B.C., Ottawa, Toronto, Newfoundland, Halifax and Edmonton.

Annual business volume can be estimated at approximately 15 million with about 250 + employees on the payroll at any one time.

PRINCIPAL FIELDS OF ACTIVITIES:

Concrete Pumping, Placing and Finishing of Commercial and Industrial projects; the Concrete Pump Leases /Concrete Pump Rental and Sales (Distributor for Thomsen and Schwing Concrete Pumps) ;
Concrete Floor Hardeners and Sealers;
Installation of Ceramic & Quarry Tile, Seamless Epoxy Flooring and total Waterproofing Systems.

Duron has been involved in development and manufacture and installation of superior industrial and commercial structural protection systems for more than 20 years. Have applied more than 10 million square feet of waterproofing systems.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Standard Life, Ottawa, W/P 30 000 sq.ft.
Palace Pier Condo, Toronto, W/P 180 000 sq.ft.
Scarborough Hydro, Ont. W/P 70 000 sq.ft.
Ontario Hydro Atikokan Project,
Concrete Pumping 6 mos.
Great West Life Centre, Ceramic Tile,
W/P 80 000 sq.ft.
Ice Tank St. Johns, Nfld. 1 year

ABROAD:

Singapore /Orient
U.S.A. - multi projects

MARKET AREAS OF INTEREST:

(X) MIDDLE-EAST/NORTH AFRICA

(X) AFRICA

(X) S.E. ASIA

(X) LATIN AMERICA

(X) CARIBBEAN

(X) OTHER

Dy-Core Systems Inc.

Engineered Systems and
Specialized Equipment for the
Concrete Industry

1590 Powell Street
Vancouver, B.C., Canada
V5L 1H3
Telephone: (604) 254-8171
Telex: 04-54631/Cable: DY-CORE

DY-CORE®

PERSON(S) RESPONSIBLE FOR EXPORTS:

Harold M. Gregg, Manager, Sales and Marketing

COMPANY HISTORY:

Dy-Core Systems Inc., formerly Dyform Engineering Ltd. was incorporated March 1, 1984, the latter company having been established in 1966. Dy-Core Systems Inc. is a wholly owned subsidiary of OY Partek AB, a firm with numerous associated companies both in Finland and other countries in the world. Annual volume of business averages 2.5 M and the number of employees totals 25 to 30.

PRINCIPAL FIELDS OF ACTIVITIES:

Dy-Core Systems Inc. is the manufacturer and distributor of precast prestressed concrete hollow core production equipment. The hollow core product is used as structural walls and floors in industrial, commercial, institutional and residential structures. As a Dy-Core licensee, you are supported by field training and parts service for all Dy-Core equipment and the transference of technology (the "Know-How"). Additional services available to you are: your factory design; consulting and design service for precast concrete structures; turnkey project for your precast concrete production facility.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

5 operating Dy-Core Licensees

ABROAD:

Dy-Core Licensees in Europe, Middle East, Far East and U.S.A.

MARKET AREAS OF INTEREST:

(X) MIDDLE-EAST/NORTH AFRICA

(X) AFRICA

(X) S.E. ASIA

(X) LATIN AMERICA

(X) CARIBBEAN

() OTHER



EASTEEL INDUSTRIES (1984) LTD.

Manufacturers of Miscellaneous Metals — Structural Steel Fabricators

P. O. Box 1268 A1C 5N3
Telephone: (709) 782-3333
Head Office: Octagon Pond
Telex: 016-4576
St. John's, Newfoundland, Canada

PERSON(S) RESPONSIBLE FOR EXPORTS:

Fraser H. Edison, Vice-President of Marketing

COMPANY HISTORY:

Date established: 1941

Incorporated: 1984

Annual Business \$12 million

Number of Employees: Up to 250

While this company was established in 1941, Easteel Industries 1984 Limited was just recently bought by Brookfield Investments Ltd. While the company's ownership has changed, the work which the company does will not change.

PRINCIPAL FIELDS OF ACTIVITY:

Easteel Industries 1984 Limited has a complete service to offer the offshore, marine, industrial and construction industries. Easteel provides structural steel fabrications such as pressure vessels, above and underground storage tanks, hoppers, conveyors, other miscellaneous metal fabrications and steel warehouse sales. In addition, Easteel is now able to provide heat treatment.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Structural Steel, Arctic Vessel Institute,
Fuller Construction; Structural Steel,
Clarenville Hospital, Collavino; Plate
Work tunnel liner, Newfoundland Hydro;
Bleaching towers, Abitibi; Cement tanks for
offshore supply vessels, Marystown Shipyard.

ABROAD:

Nil

MARKET AREAS OF INTEREST:

MIDDLE-EAST/NORTH AFRICA

S.E. ASIA

CARIBBEAN

AFRICA

LATIN AMERICA

OTHER

FAIRFORD INDUSTRIES LTD.

P.O. Box 907 370 - 7th Avenue N.W., Moose Jaw, Saskatchewan Canada S6H 4P6
Telephone: (306) 693-3648

Telex: 071-29151

PERSON(S) RESPONSIBLE FOR EXPORTS:

John T. Dokken, P.Eng., General Manager and Executive V.P.

COMPANY HISTORY:

Fairford Industries Ltd. was incorporated in 1971. Both the factory and office are located at Moose Jaw. The majority of Fairford's domestic business is done in Western Canada. Presently Fairford is exporting to the United States and Australia. In the past, Fairford has conducted business in the Union of South Africa, Peru, the Middle East, Norway and Great Britain. There are between 50 and 55 employees at Fairford Industries. In 1983 business volume was \$4.2 million.

PRINCIPAL FIELDS OF ACTIVITY:

Fairford Industries constructs pre-engineered steel buildings for industrial, commercial and agricultural markets.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

5 kilometer Coal Conveyor Cover -
Greenhills Mines, Elkford, B.C.

ABROAD:

Farm Buildings Sales-Australia

MARKET AREAS OF INTEREST:

(X) MIDDLE-EAST/NORTH AFRICA

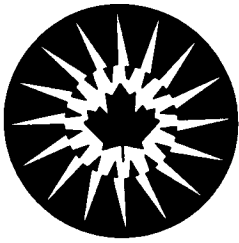
(X) AFRICA

(X) S.E. ASIA

(X) LATIN AMERICA

() CARIBBEAN

() OTHER



K-LINE MAINTENANCE & CONSTRUCTION LIMITED

P.O. BOX 291, 3111 KENNEDY RD., AGINCOURT, ONT. M1S 3B9 TEL.: (416) 292-1191 TELEX 065-25116

PERSON(S) RESPONSIBLE FOR EXPORTS:

K.C. Kellett, President

COMPANY HISTORY:

K-Line Maintenance and Construction Limited was incorporated on October 4, 1967 in the Province of Ontario. A branch office is located in Regina. Associate companies are: K-Tek Electro-Services Limited, K-Line (USA) Inc., K-Line (International) Limited. Annual business volume is \$8 000 000. 150 people are employed by the company.

PRINCIPAL FIELDS OF ACTIVITY:

Design, supply and install: transformer stations, control systems, transmission lines, distribution systems (urban & rural), highway and airport lighting systems, and gas distribution systems (plastic & steel pipes).

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

230Kv/110v 13.8 H.S.S. Substation
115 Kv Transmission Line
Electrical Distribution & High Mast
Lighting System
General Powerline Construction &
Maintenance (Various Utilities)
Plowing in Plastic Natural Gas
Mains & Services - Sask.

ABROAD:

Electrical Underground Distribution
System - Benghazi, Libya
30Kv/11Kv Transmission Line, Libya

MARKET AREAS OF INTEREST:

(X) MIDDLE-EAST/NORTH AFRICA

(X) AFRICA

(X) S.E. ASIA

(X) LATIN AMERICA

(X) CARIBBEAN

() OTHER

LORD & CIE LIMITÉE



4700, RUE IBERVILLE, MONTRÉAL, QUÉ. H2H 2M2

(C.P. 370 SUCC. DELORIMIER, MONTRÉAL, QUÉ H2H 2N7)

TÉL.: 527-3111

PERSON(S) RESPONSIBLE FOR EXPORTS:

Mr. André Marceau, P.Eng., President & Executive Director

COMPANY HISTORY:

Established in 1935 and incorporated in 1936. Annual business volume is \$10 000 000.
The number of employees varies between 100 and 200.

PRINCIPAL FIELDS OF ACTIVITY:

The design, fabrication and erection of structural steelwork.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

- 1983: James Maclaren Industries, Thurso, Qué.
- 1983: Canadian National Railways (CN),
Winnipeg and Toronto - 28 bridges
- 1982: B.C. Coal Ltd. (FMC Canada Ltd.)
Sparwood B.C. - drying shed
- 1982: Gulf Canada Resources (Partec Lavalin)-
sulphur prilling tower

ABROAD:

The firm has been involved in major projects in North America, South America and the Caribbean (Barbados) Polytechnic in Dahomey (now Bénin) Cementos Salvalegre, Quito, Ecuador

MARKET AREAS OF INTEREST:

- MIDDLE-EAST/NORTH AFRICA
- S.E. ASIA
- CARIBBEAN

- AFRICA
- LATIN AMERICA
- OTHER





P.O. Box 1580.

Industrial Drive Sussex, N.B.

Phone (506) 433-4980

PERSON(S) RESPONSIBLE FOR EXPORTS:

Terrence Gulliver, V.P., Sales

COMPANY HISTORY:

Incorporated in 1973. Sussex is head office. The company has distribution centres in Atlantic Canada and Québec in the form of agents in all the major centres. We also have a leasing fleet (Commercial Units) such as offices, bunkhouses, washrooms, dormitories, display units, etc.

PRINCIPAL FIELDS OF ACTIVITY:

MMH Prefab Ltd. provides pre-fabricated buildings for residential (including mobile homes), commercial and temporary (bunkhouses, camps) facilities.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

We supply housing, mobile homes and commercial units on a daily basis in Atlantic Canada and Québec.

ABROAD:

Delivered 13 homes to Iraq, several to Germany and to Maine, U.S.A.

MARKET AREAS OF INTEREST:

(X) MIDDLE-EAST/NORTH AFRICA

(X) AFRICA

(X) S.E. ASIA

(X) LATIN AMERICA

(X) CARIBBEAN

() OTHER

Manufacturer of the "Prestige" Homes.



Box 730, 23 Smith Street, St. Catharines, Ontario L2R 6Y6
St. Catharines (416) 684-9421 Toronto (416) 925-4557
Hamilton: (416) 526-9361 Telex: 061-5149

Niagara Structural Steel

(St. Catharines) Limited

PERSON(S) RESPONSIBLE FOR EXPORTS:

J.R. Bigwood, Vice-President, Construction Division

COMPANY HISTORY:

Niagara Structural Steel Limited was established in December 1952 and incorporated in September 1962. Annual business volume ranges between 15 and 20 million dollars. Excluding field forces, the number of salaried and hourly employees is 250. During peak periods up to 400 are employed.

PRINCIPAL FIELDS OF ACTIVITY:

Customer fabricators and erectors of structural steel framing for light commercial and industrial buildings, heavy industrial buildings, crane runways, highway and railroad bridges. Also framework for petrochemical and power generating installations.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Ontario Hydro, Heavy Water Plant

General Motors of Canada, Paint Shop Expansion

ABROAD:

Terminal building, Ben Gurion International Airport

MARKET AREAS OF INTEREST:

MIDDLE-EAST/NORTH AFRICA

AFRICA

S.E. ASIA

LATIN AMERICA

CARIBBEAN

OTHER

HEAD OFFICE: Located just east of Kitchener on Regional Road 17, the Breslau-Preston (Cambridge) Highway, one-half mile north of the Waterloo-Wellington Airport.



P.O. BOX 33
BRESLAU, ONTARIO
CANADA NOB 1MO
AREA CODE 519
PHONE 648-2297
TELEX: 06955121

PERSON(S) RESPONSIBLE FOR EXPORTS:

Robert D. Evans, General Manager; J. Patrick O'Brien, Sales Manager

COMPANY HISTORY:

Comprising one of the largest landscape contracting organizations in Canada, O'Brien Contracting Inc. and O'Brien Contracting Services Limited have enjoyed more than a decade-and-a-half of successful operations. We have performed projects both as Prime Contractor directly for various governmental bodies and agencies, and as a Sub-Contractor for many Developers and General Contractors. Depending on the scope and magnitude of the project, we are also prepared to serve as suppliers, or as project managers, for the implementation of landscape site developments.

PRINCIPAL FIELDS OF ACTIVITIES:

Our staff includes Landscape Architects, Landscape Architectural Technologists, Division Managers and Estimating, Purchasing, Procurement, Expediting and Administrative Personnel as well as Co-ordinators, Production Superintendents, Project Foremen/Forewomen, Lead Hands, and Specialty trades people. We can provide earthwork, irrigation, grading, grassing, planting, paving surfaces, masonry, concrete, timber and carpentry, in addition to other allied trade work. Although we prefer to perform most landscape works with our own in-house personnel, we often arrange for exceptional items and are responsible to our clients for a total comprehensive landscape development. Our decentralized operations are supported by our own in-house fully integrated computerized administration systems.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

In the past five years, O'Brien Contracting has completed more than 250 separate landscape contracts throughout Canada. This completed work includes landscaping on Canadian Government financed and operated public housing projects involving approx. 5 000 residential housing units. In addition, we have successfully completed landscaping contracts on many private apartments, townhouses, and condominium projects involving several thousand housing units, also landscaping on utility projects, parks, sewage plants, nuclear plants, schools, hospitals, universities, urban development projects, and city halls.

ABROAD:

We have performed landscaping and contracting Management Services in Saudi Arabia. Feasibility studies have taken O'Brien personnel to Europe, Africa and to the Middle East.

MARKET AREAS OF INTEREST:

(X) MIDDLE-EAST/NORTH AFRICA
(X) S.E. ASIA
(X) CARIBBEAN

(X) AFRICA
(X) LATIN AMERICA
() OTHER

O'BRIEN CONTRACTING INC.

ONTARIO STORE FIXTURES INC.

5145 STEELES AVENUE WEST, WESTON, ONTARIO M9L 1R5
Tel. (416) 749-7800 / Telex 065-27143 / Telecopy: (416)-749-1988

PERSON(S) RESPONSIBLE FOR EXPORTS:

Roy Wilding, Export Manager

COMPANY HISTORY:

Established 1926 - Reorganized and incorporated in 1977

Branch - Anko Store Fixtures, Swindon England.

We operate two manufacturing plants - Woodworking Plant - Weston, Ont.- 120 000 sq.ft.
- Steel Fabrication - Weston, Ont.- 125 000 sq.ft.
- Warehouse - Weston, Ont.- 40 000 sq.ft.

Associated company - Benwind Industries - Weston, Ontario - 40 000 sq.ft.
- Manufacturing wire and tubular steel products.

PRINCIPAL FIELDS OF ACTIVITY:

We provide complete interior work including panelling, woodwork, metal work, decor restaurant seating, bars, complete kitchens, cafeterias, shelving display units for supermarkets, drug stores, department stores, etc. Steel or wood cabinets of every description, furniture, etc.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

T.Eaton Co. - complete interior - including all store fixtures, restaurants, kitchens, gourmet centres, decor etc., in Ottawa and Montréal.

Holt Renfrew - all work as above in Edmonton and Montréal.

ABROAD:

Saudi Arabia - cafeteria; interior panelling & equipment for theatre, library.

Trinidad - all fixturing and equipment for supermarkets, restaurants, drug stores.

England - Fixturing and equipment for F.W. Woolworth stores, etc.

Bahrain - supermarkets.

MARKET AREAS OF INTEREST:

MIDDLE-EAST/NORTH AFRICA

S.E. ASIA

CARIBBEAN

AFRICA

LATIN AMERICA

OTHER U.S.A.

PETRIFOND FOUNDATION

Tel.: 731-3473

785 Ave Plymouth Montréal, Qué. H4P 1B3

PERSON(S) RESPONSIBLE FOR EXPORTS:

Louis Donolo Jr., President

COMPANY HISTORY:

Petrifond Foundation Company Limited was incorporated in 1961. Branch offices can be found in Edmonton, Calgary and Vancouver. Annual business volume is in the \$15 to \$20 million range. Including eight engineers, the company employs, on average, 100 people.

PRINCIPAL FIELDS OF ACTIVITY:

Foundation construction: caissons, piles, soil retention systems, underpinning, diaphragm walls, slurry trenches, marine piling and caissons, special foundations.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

2 500 caissons for Bearspaw Water Treatment plant in Calgary, Alta.
1 000 piles for Dennison-Potocan, Sussex, N.B.
450 caissons Water Treatment plant, Montreal
275 000sq.ft. cut-off walls, James Bay
Berthing Structure Potash Wharf St. John, N.B.

ABROAD:

Piling for wharf Dominica.
Soldier caissons and diaphragm wall Laurens Station, Baltimore, Md.
Piling and shoring, office building, Baltimore, Md.
Bonneville Power Dam, Washington.

Latin America

MARKET AREAS OF INTEREST:

- () MIDDLE-EAST/NORTH AFRICA
- () S.E. ASIA
- (X) CARIBBEAN

- () AFRICA
- (X) LATIN AMERICA
- () OTHER



PREBILT STRUCTURES LTD.

MODULAR HOMES & COTTAGES • STRUCTURAL STEEL FABRICATION • MISCELLANEOUS METALS • SWIMMING POOLS & ACCESSORIES • FOUNDATIONS
423 MT. EDWARD ROAD • CHARLOTTETOWN • P.E.I. • C1A-7K4 • TELEPHONE 1-902-892-8577

PERSON(S) RESPONSIBLE FOR EXPORTS:

D.A. Darby, Secretary/Treasurer

COMPANY HISTORY:

Established in 1974 with one branch in Charlottetown, P.E.I. Annual business volume of \$5 000 000. Prebilt employs approximately 50 to 75 regular employees.

PRINCIPAL FIELDS OF ACTIVITIES:

Manufacturers of structural steel, and misc. metals also manufactures modular homes and kitchen cabinets.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Mill River Complex/Resort, P.E.I.
General Mining Bldg., Nova Scotia

ABROAD:

MARKET AREAS OF INTEREST:

() MIDDLE-EAST/NORTH AFRICA

() AFRICA

() S.E. ASIA

(X) LATIN AMERICA

(X) CARIBBEAN

() OTHER

MEMBERS OF
hudac



CANADIAN
WELDING
BUREAU



Reid & De Leye

Contractors Ltd.

box 306, Courtland
noj 160

842-7824

- general contracting
- design build
- pre-engineered building
- concrete contracting

PERSON(S) RESPONSIBLE FOR EXPORTS:

R. Allan Reid
(Sec-treas., Chief Estimator)

COMPANY HISTORY:

Reid and Deleye Contractors Limited was incorporated May 3, 1978. Annual business volume is \$850 000. There are 15 people in direct employment with the company.

PRINCIPAL FIELDS OF ACTIVITY:

Design - build, pre-engineered buildings (sales & construction), farm buildings, industrial, commercial, institutional and concrete forming and finishing.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Pt. Stanely Medical Centre	\$200 000
Twp. of Delhi Town Hall	\$165 000
Engeniski Lumber Mill	\$200 000
Paris PUC Office & Shop	\$120 000
P.G. Elliott M.F.	\$120 000

ABROAD:

Antigua W.I. - Single detached home
\$60 000

MARKET AREAS OF INTEREST:

() MIDDLE-EAST/NORTH AFRICA

() S.E. ASIA

(X) CARIBBEAN

() AFRICA

(X) LATIN AMERICA

() OTHER



SDS DRILLING LTD.

4636 - 1 Street S.E.
Calgary, Alta. T2G 2L3
(403) 287-1460

PERSON(S) RESPONSIBLE FOR EXPORTS:

Darrell Bennett, President & General Manager

COMPANY HISTORY:

SDS Drilling Ltd. was formed in February, 1976. The principals of the company have all had in excess of 20 years experience in all fields of the drilling industry on the North America continent as well as many foreign countries. Branch offices are located in Vancouver and Montréal. Annual business volume is about \$10 million. The number of employees fluctuates between 50 and 150.

PRINCIPAL FIELDS OF ACTIVITY: Drilling contractors for:

- Oil & gas exploration drilling
- All types mining exploration and development drilling
- Soils investigations
- Water well drilling and development
- All types helicopter portable drilling
- Construction foundation drilling & grouting

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

- Coal exploration - Fording Coal Ltd.
- Oil sands coring - Canstar Oilsands Ltd.
- Transmission line anchoring-Québec Hydro
- Gold exploration-Sundance Mines
- Gravel exploration - Alberta Transportation
- Coal exploration - Quintette Mines
- Tie back anchors - Nipiwán Dam

ABROAD:

- Diamond exploration - Botswana
Client Falconbridge - Debeers
- 1200 Water wells - Nigeria
Client - World Bank and Govt. of
Nigeria - In progress.
- Iron ore sampling - United Nations -
El Salvador
- 220 Water wells Saudi Arabia
Client - Govt. Saudi Arabia
- 300 Water Wells - Niger
Client - CIDA - Just awarded.

MARKET AREAS OF INTEREST:

(X) MIDDLE-EAST/NORTH AFRICA

(X) AFRICA

(X) S.E. ASIA

(X) LATIN AMERICA

(X) CARIBBEAN

(X) OTHER

Interested in any area where drilling projects may develop.

TELEPHONES

MONTREAL, QUEBEC

(514) 626-3303

Sprung Instant Structures Ltd.

MONTREAL BRANCH

1158 RIVE BOISEE ROAD, PIERREFONDS, QUÉ. CANADA, H8Z 2Z1

PERSON(S) RESPONSIBLE FOR EXPORTS:

L.C. Ozolin, V.P. Marketing
J.K. Slack, Sen. V.P.

COMPANY HISTORY:

Sprung Instant Structures is a member of the Sprung Group of Companies, established in 1887. The Sprung structures are manufactured under the "Membrane Stress Theory". The application of this technique is now a world-wide patented process.

PRINCIPAL FIELDS OF ACTIVITY:

Portable space enclosures for unlimited uses as either temporary or permanent structures.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

46 structures for Québec '84 celebrations,
Ongoing contracts with DND

ABROAD:

Military & Exhibition U.S.A. and other
countries

MARKET AREAS OF INTEREST:

(X) MIDDLE-EAST/NORTH AFRICA

(X) AFRICA

(X) S.E. ASIA

(X) LATIN AMERICA

() CARIBBEAN

() OTHER



STEEN CONTRACTORS LIMITED 37 Dufflaw Rd., Toronto, Ont., M6A 2W2 Tel: (416) 787-1141 Telex: 06-969894

PERSON(S) RESPONSIBLE FOR EXPORTS:

Larry H. Fingler, Overseas Manager

COMPANY HISTORY:

Steen Contractors Limited was incorporated in November 1937.
Branch offices are located at Montréal, Halifax and St. John's.
Annual business volume is approximately \$65 million.
There are 135 salaried and 500-1 200 hourly employees.

PRINCIPAL FIELDS OF ACTIVITY:

Mechanical & electrical contracting for industrial, commercial and institutional construction.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Peel Hospital
Toronto General Hospital
Gulf Oil
Michelin Tire
I.B.M. Toronto

ABROAD:

La Fortuna Hydro electric, Panama
Tarahan Coal Terminal, Indonesia
Corfino Saw Mill, Honduras

MARKET AREAS OF INTEREST:

- | | |
|---|---|
| <input type="checkbox"/> MIDDLE-EAST/NORTH AFRICA | <input checked="" type="checkbox"/> AFRICA |
| <input checked="" type="checkbox"/> S.E. ASIA | <input checked="" type="checkbox"/> LATIN AMERICA |
| <input checked="" type="checkbox"/> CARIBBEAN | <input type="checkbox"/> OTHER |





Surrey Iron Works Ltd.

12294 - 104th AVE., SURREY, BRITISH COLUMBIA, CANADA V3V 3H3
PHONE: 585-1511 TELEX: 04-351157

PERSON(S) RESPONSIBLE FOR EXPORTS:

John W. Frakes, General Manager

COMPANY HISTORY:

Surrey Iron Works Ltd. was established in 1957. The company has an annual sales volume of \$20 000 000. Including staff, shop and field personnel, the average number of employees is 200.

PRINCIPAL FIELDS OF ACTIVITY:

Design, fabrication, erection structural steel.
Design, build conveyor materials handling systems.
Design, build bulk materials storage systems.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Preview Centre Dome - Expo 86, Vancouver;
Prince Rupert Grain Terminal; Onshore
Conveyers, Ridley Island Terminals; Culliton
Creek Bridge, B.C. Ministry of Transport;
Design and build power house, gates and misc.
structures, Northern Canada Power Commission;
Refurnish ship loader and design supply of
Potash Eurosilo system, Vancouver Wharves.

ABROAD:

Nil

MARKET AREAS OF INTEREST:

() MIDDLE-EAST/NORTH AFRICA

() S.E. ASIA

() CARIBBEAN

() AFRICA

(X) LATIN AMERICA

() OTHER

TERRITORIAL TRAILER INDUSTRIES LTD.

P.O. Box 3417, Station D,
Edmonton, Alberta. T5L 4J3
Telephone: (403)962-4090

PERSON(S) RESPONSIBLE FOR EXPORTS:

John Park, Vice-President Marketing

COMPANY HISTORY:

Territorial Trailer Industries Ltd. was established in 1973. Branches are located at Calgary, Vancouver and Prince George. Annual business volume is \$15 000 000. There are 85 employees.

PRINCIPAL FIELDS OF ACTIVITY:

Production, sales or leasing of work site offices, sleeping accommodations, kitchen, dining facilities, recreation facilities, first-aid units, water storage.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

1,000 Man 2 storey Accommodation
Syncrude Canada Ltd.
Ft. McMurray, Alberta

1,000 Refurbishing of older accommodation
to Alberta Codes
Syncrude Canada Ltd.
Ft. McMurray, Alberta

400 Man Industrial Camp including kitchen,
dining and recreational facilities
Lac Minerals
Hemlo Division
Marathon, Ontario

800 Man Industrial Camp
Kitchen dining, recreational and supervisory
quarters
Peter Kiewit & Sons
Nipawan Dam
Nipawan, Saskatchewan

ABROAD:

Nil

MARKET AREAS OF INTEREST:

(X) MIDDLE-EAST/NORTH AFRICA

(X) AFRICA

(X) S.E. ASIA

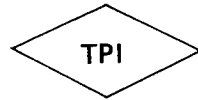
(X) LATIN AMERICA

(X) CARIBBEAN

(X) OTHER

TOTAL PACKAGE INTERIORS LIMITED

UNIT 16, SUITE 106,
30 BAYWOOD ROAD,
REXDALE, ONTARIO,
CANADA, M9V 3Z2



INTERNATIONAL

TELEPHONE:(416)743-9809
CABLES :TOLPACK TORONTO
TELEX :065-27346 CBL TOR

PERSON(S) RESPONSIBLE FOR EXPORTS:

Joseph E. Higgins, Export Director

COMPANY HISTORY:

The company was incorporated in Ontario November 1978. Annual business in exports is \$250 000. There are four employees working for Total Package Interiors.

PRINCIPAL FIELDS OF ACTIVITY:

Medium and low cost housing construction.
Office Interiors (Office partitions, drywall, ceilings)

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Interior contracts for local school boards.

ABROAD:

Construction of low cost housing in Barbados.

MARKET AREAS OF INTEREST:

() MIDDLE-EAST/NORTH AFRICA

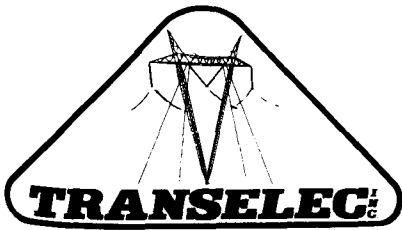
() S.E. ASIA

(X) CARIBBEAN

() AFRICA

(X) LATIN AMERICA

() OTHER



PERSON(S) RESPONSIBLE FOR EXPORTS:

Mr. Claude Gauthier, Vice-President and Executive Director

COMPANY HISTORY:

Transélec was established in 1978 and is Canadian-owned and controlled. Annual business volume is about \$40 000 000. There are about 300 employees.

PRINCIPAL FIELDS OF ACTIVITY:

Design, construction and maintenance of electrical transmission systems and planning transformer stations.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Construction of the 4th and 5th 735KV lines from Point C to Chamouchouane, James Bay Territory
Complete construction of a control building, electrical installations and civil engineering works, Langlois station
Provision of crews for alterations and maintenance of overhead distribution systems in the Richelieu Region.

ABROAD:

Construction of 220 KV lines, Interconnector Section, Kenya
Construction of 132KV lines, Western Region Section, Kenya

MARKET AREAS OF INTEREST:

() MIDDLE-EAST/NORTH AFRICA

(X) AFRICA

() S.E. ASIA

(X) LATIN AMERICA

(X) CARIBBEAN

() OTHER



INDUSTRIAL HOUSING LTD.
1507 - 8th Street, Nisku Industrial Park
P.O. Box 77, Nisku, Alberta T0C 2G0
Telephone: (403) 955-7366

PERSON(S) RESPONSIBLE FOR EXPORTS:

R.F. Yates, President & General Manager

COMPANY HISTORY:

Company formed in 1979, Billings past 4 years - \$58 million. Employee fluctuation from 30 to 110. No branch offices, Production facilities consist of 40 000 sq. ft. on 9 acres of land.

PRINCIPAL FIELDS OF ACTIVITY:

Manufacturing of camps, offices, schools, gyms, kitchen/dining and homes, etc. pertaining to the modular industry. Units on skids, wheels or frameless.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

2 storey 200 man camp for Esso and Gulf -
Canadian Arctic.
School and teacherage - Govt of Yukon.
Esso - 200 man camp, Norman Wells
N.W.T. - Many smaller camps and houses etc.,
for various clients.

ABROAD:

MARKET AREAS OF INTEREST:

(X) MIDDLE-EAST/NORTH AFRICA

(X) AFRICA

(X) S.E. ASIA

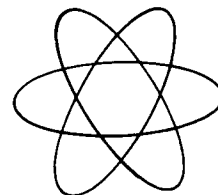
(X) LATIN AMERICA

(X) CARIBBEAN

(X) OTHER
(All Areas)



TREMCOUR ÉLECTROTECNIC, INC.



PERSON(S) RESPONSIBLE FOR EXPORTS:

Mr. Pierre-J. Tremblay, President

COMPANY HISTORY:

The company was incorporated in December 1979. The directors are Mr. Pierre-J. Tremblay and Mr. Claude Courchesne. The annual business volume in 1983 was \$1 500 000. There were 16 employees in 1983.

PRINCIPAL FIELDS OF ACTIVITY:

Construction and start-up inspection of electrical generating plants and substations; design, construction and start-up of automated systems. Construction of commercial and industrial electrical installations.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Modernization of Bell Canada's emergency installation at Dorval;
Modernization and automation of various assembly lines for Sanyo Industries of Canada Inc.;
Installation of sweeping system for landing strips at Blanc-Sablon, Quebec;
Conversion to electric heating of several buildings at LG2 and Radisson for James Bay Development Corporation;
Start-up of new substations at Dondieu Clairmont and St-Félicien, Alcan, Selbaie Mines, Domtar Inc. Dolbeau.

ABROAD:

Installation and start-up of assembly line for microwave ovens for N.K.C. of America Inc. at Memphis, Tennessee;
Construction of 9 school complexes in Algeria to European & African standards.

MARKET AREAS OF INTEREST:

MIDDLE-EAST/NORTH AFRICA

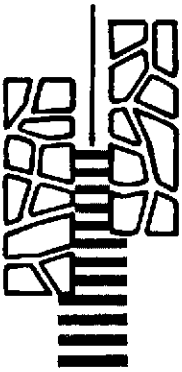
S.E. ASIA

CARIBBEAN

AFRICA

LATIN AMERICA

OTHER



UNILIGHT Limited

HEAD OFFICE & SHOWROOM:

4999 ST. CATHERINE ST. W., SUITE 100 - SEC. 1-G, CHATEAU MAISONNEUVE BLDG., MONTRÉAL, P.Q., CANADA H3Z 1T3
CABLE: ELKPRO, MONTRÉAL - TELEX: 055-66310 - TELEPHONE: (514) 482-1710

MANUFACTURING PLANT:

1261 SHEARER ST., NORTHERN ELECTRIC BLDG. - SEC. 4-B, MONTRÉAL, P.Q. H3K 2K3 - TELEPHONE: (514) 931-7201

PERSON(S) RESPONSIBLE FOR EXPORTS:

J. Holy - President

COMPANY HISTORY:

Federally incorporated in 1973. Present management assumed control in January 1976 previously having established Lumiart Ltd. which was successful and subsequently sold to the U.S. Conglomerate Walter Kidde. Present executive management and key production personnel have been with Unilight and formerly with Lumiart for many years, some since 1960. Annual sales in 1983 were 3MM and for 1984 sales in excess of 3MM are projected. Approximately 60% of sales are exports to U.S.A., Saudi Arabia and Australia. Markets in the far east are presently under development. The company presently employs 45 people.

PRINCIPAL FIELDS OF ACTIVITY:

Manufacture decorative incandescent light fixtures and chandeliers.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

The Sheraton Centre - Montréal
Westin Hotel - Ottawa, Ont.
Paliser Hotel, Calgary, Alberta
Meridian Hotel, Vancouver, B.C.
Park Plaza Hotel - Toronto, Ont.

ABROAD:

Marriott Hotels (owned throughout USA)
Fairmont Hotel - Denver, Col.
Mandalay Four Seasons - Dallas, Texas
Royal & Princes Palaces, Damman,
Saudi Arabia
Royal Diwan of Medina, Saudi Arabia
King Khalid Eye Hospital - Riyadh,
Saudi Arabia
Abha Guest Palace, Riyadh,
Saudi Arabia

MARKET AREAS OF INTEREST:

MIDDLE-EAST/NORTH AFRICA

AFRICA

S.E. ASIA

LATIN AMERICA

CARIBBEAN

OTHER



Ventilation Latendresse INC.

VENTILATION — AIR CLIMATISÉ — RÉFRIGÉRATION
VENTILATION — AIR CONDITIONING — REFRIGERATION

PERSON(S) RESPONSIBLE FOR EXPORTS:

Mr. J.-M. Latendresse, President

COMPANY HISTORY:

Incorporated in 1964. Annual business volume is \$4 000 000. There are 60 employees.

PRINCIPAL FIELDS OF ACTIVITY:

Contractor specializing in ventilation and air conditioning for commercial and industrial buildings.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

CTCUM subway station
Hydro-Québec's head office in Montreal
Olympic stadium - ventilation and air-
conditioning for the swimming pool in
the Claude Robillard Centre
Gentily II nuclear power station - steam
recovery, ventilation, heating
Sidbec Normines pelletizing plant at
Port-Cartier
Faculty of Medicine, Sherbrooke
Dust removal and aluminum recovery for
Alcan at La Baie

ABROAD:

Fabricating ventilation equipment and
air conditioning the Conference
Centre, the Hotel Alger, the
Socio-Cultural Centre and the Museum
- Algeria.
Fish market in Agadir, Morocco

MARKET AREAS OF INTEREST:

MIDDLE-EAST/NORTH AFRICA

S.E. ASIA

CARIBBEAN

AFRICA

LATIN AMERICA

OTHER
Europe



Membre: Association de la construction de Montréal et du Québec

Member: The Construction Association of Montréal and The Province of Québec

VIPOND AUTOMATIC SPRINKLER COMPANY LIMITED

6380 VIPOND DRIVE MISSISSAUGA ONTARIO L5T 1A1
TELEPHONE (416) 678-7060



PERSON(S) RESPONSIBLE FOR EXPORTS:

Jack E. Priest - President
Jim Washburn - Sales Representative

COMPANY HISTORY:

The company was established in 1945 and incorporated federally in 1951. It is a private company, 100% Canadian owned. There are ten branches across Canada but exports are handled from the above address. Sales for 1981 were \$30 000 000 with about 120 salaried employees and 300 hourly employees. 1982 sales were \$27 000 000 and 1983 sales were \$26 000 000.

PRINCIPAL FIELDS OF ACTIVITY:

Design, supply and installation of automatic fire extinguishing systems such as sprinkler and deluge systems. Related lines such as fire pumps, hand hose reel systems, gas systems, and foam systems are also handled. These are installed to automatically extinguish fires in : Factories; Plants; Warehouses; High Rise Office Towers; Steel Mills; Generating Stations, including nuclear; Hospitals; Nursing Homes; Aircraft Hangars and Terminals; Flammable Liquids Storage and Handling.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Wardair Hangar - Toronto
First Canadian Place (Bank Office Tower) -
Toronto
Ford Motor Plant - Windsor
Petrosar (Refinery) - Sarnia
Scarborough Town Centre (Shopping Plaza) -
Toronto
Ontario Hydro Burce Nuclear Generating
Station
Regina General Hospital

ABROAD:

Iron & Steel Mill of Trinidad & Tobago
Office Tower known as Govt. Offices -
Riverside Plaza in Trinidad
Prison Complex - Trinidad
Royal Bank - 10 Storey Office Bldg. -
Trinidad

MARKET AREAS OF INTEREST:

- | | |
|------------------------------|----------------------------------|
| (X) MIDDLE-EAST/NORTH AFRICA | (X) AFRICA |
| (X) S.E. ASIA | (X) LATIN AMERICA |
| (X) CARIBBEAN | (X) OTHER
Would consider any. |



ST. JOHN'S / MONCTON / DARTMOUTH / MONTREAL / OTTAWA / MISSISSAUGA / KITCHENER
LONDON / WINDSOR / THUNDER BAY / WINNIPEG / REGINA / SASKATOON / CALGARY / EDMONTON



west-can
INSPECTION LIMITED

522 Dobbie Street
Winnipeg, Man. R2K 1G4

Inspection Services
Industrial Radiography (Mobile Units)
Aircraft X-Ray (Structural)
Ultrasonic — Flaw Detection, etc.
Corrosion Survey
Magnetic Particle & Penetrant
Visual Inspection
Built Up Roof Inspection

Telephone 668-7327

Winnipeg — Saskatoon
Regina — Calgary

PERSON(S) RESPONSIBLE FOR EXPORTS:

Larry R. Russell, Operations Manager

COMPANY HISTORY:

West-Can Inspection Limited was incorporated in 1969. Branch offices are located in Regina, Saskatoon and Calgary. The number of employees fluctuates between 15 and 30.

PRINCIPAL FIELDS OF ACTIVITIES:

Non-destructive testing and materials evaluation testing and consulting.
Training of non-destructive testing technicians.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Various non-destructive testing (n.d.t.) refinery systems, Consumers Coal Refinery; Full range n.d.t. on process systems for potash mines, Kalium Chemicals, Belle Plains, Saskatchewan; Consultation development and implementation of n.d.t. techniques for the inspection of high mast lighting, Manitoba Hydro; Development and implementation of a special Radio-graphic Technique for the examination of historic structures, Parks Canada.

ABROAD:

Nil

MARKET AREAS OF INTEREST:

(X) MIDDLE-EAST/NORTH AFRICA

(X) AFRICA

(X) S.E. ASIA

(X) LATIN AMERICA

(X) CARIBBEAN

(X) OTHER



Western Caissons Limited

DIVISION OF AGRA INDUSTRIES LIMITED

7708 Wagner Road, Edmonton, Alberta T6E 5B2

Telephone (403) 468-3392 Telex 037-2428

PERSON(S) RESPONSIBLE FOR EXPORTS:

Al Rankin, Director of Marketing
John McKelvie, Manager, Western Caissons Limited, Vancouver
F.D. McCarthy, President

COMPANY HISTORY:

Western Caissons was established in 1956. Branches are located across Canada and the United States, employing 150 people. Annual business volume is \$40 million.

PRINCIPAL FIELDS OF ACTIVITY:

Deep Foundation Contractor installing piling (augered and driven), sheet piles, cofferdams, marine installations.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Convention Centre - Edmonton
ALRT - Vancouver
Gov't of Alta. Office Bldg South - Calgary
Hospitals - Alberta
University Buildings - Sask. & Alta.
Wharf - Nova Scotia.

ABROAD:

Pile Splice installation - Hawaii
Several Dozen Projects throughout USA
Docks & Wharfs in Alaska & Aleutian
Islands.

MARKET AREAS OF INTEREST:

() MIDDLE-EAST/NORTH AFRICA

() AFRICA

(X) S.E. ASIA

() LATIN AMERICA

(X) CARIBBEAN

() OTHER U.S.A.

WORMALD FIRE SYSTEMS

FORMERLY AUTOMATIC SPRINKLER LIMITED

WORMALD FIRE SYSTEMS INC.
135 MATHESON BLVD.,
MISSISSAUGA, ONTARIO L4Z 1R2
TELEPHONE (416) 270-1440
TELEX 06-961147

PERSON(S) RESPONSIBLE FOR EXPORTS:

Robert L. Milne, Chairman of the Board

COMPANY HISTORY:

Company started operations in 1911 as Automatic Sprinkler Co. of Canada Ltd. Became part of the Wormald International Group of Companies in 1979. Branch offices are established in Vancouver, Calgary, Edmonton, London, Toronto, Ottawa with representation in Montréal. Associated Company, Scotia Sprinklers Ltd., Halifax, has branch operations in Moncton and Sydney. Company's present volume approx. 25 million annually, and employs approximately 125 salaried employees and construction personnel as required.

PRINCIPAL FIELDS OF ACTIVITY:

Wormald presently offers total fire detection and suppression systems including hazard analysis, design, fabrication, supply of hardware and controls, installation, commissioning and servicing for the commercial, institutional, industrial and marine fields. Beyond the conventional sprinkler systems, company has capabilities to provide full range of custom designed systems for any specific hazard or application.

EXAMPLES OF RECENT PROJECTS:

IN CANADA:

Air Canada Hangars-Montreal, Toronto
Hydro Quebec Research Institute-Varennes, Qué.
Keylake Mining Corp.-Key Lake, Sask.
N.B.E.P.C. Nuclear Power-New Brunswick Plant
Bowdrill #3 Drilling Platform - St. John, N.B.
Alberta Gas Ethylene-Petro Chemical-Joffre, Alta.
Dome Drilling Caisson-Beaufort Sea
Dow Chemical Petrochemical Plant-Fort Saskatchewan, Alta.
Canada Post-Automated Postal Terminals-Montréal, Toronto
Teleglobe Satellite Transfer Facility-Vancouver, B.C.
Coast Guard-Des Grosliers-Ice Breaker-Port Wellar, Ont.

ABROAD:

Air Lanka 747 Hangar-Sri Lanka
Cooling Towers - Trinidad

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(X) AFRICA

(X) S.E. ASIA

(X) LATIN AMERICA

(X) CARIBBEAN

() OTHER