

HF
3221
.A1
C3
no.114-88



IMPORT PROFILE

Investment Opportunities

MASKING TAPE, CUT TO SIZE

Pub. No.: 114-88 January 1988



Government
of Canada

Regional Industrial
Expansion

Gouvernement
du Canada

Expansion industrielle
régionale

Canada

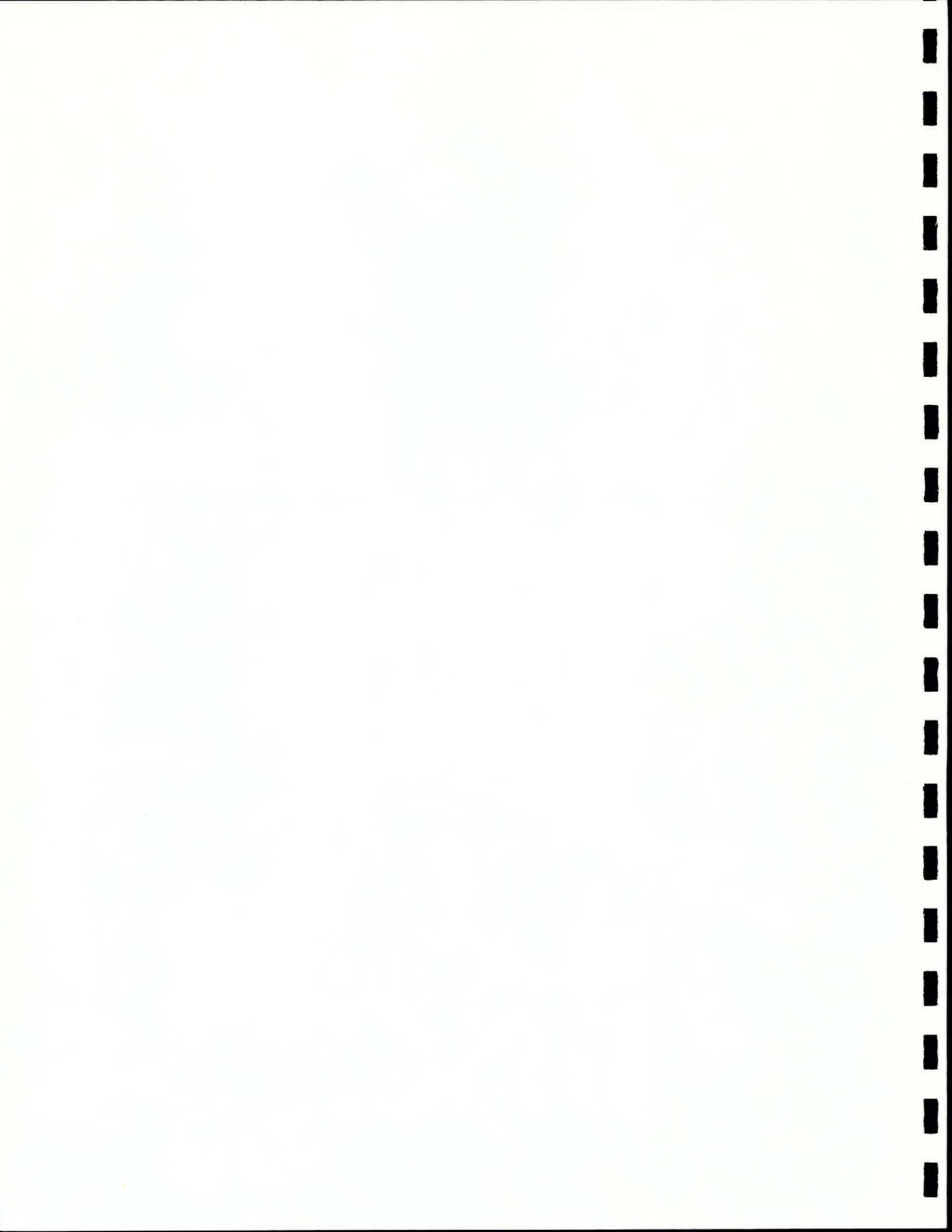
DEPARTMENT OF REGIONAL
INDUSTRIAL EXPANSION
LIBRARY

FEB 23 1988

BIBLIOTHEQUE
MINISTERE DE L'EXPANSION
INDUSTRIELLE REGIONALE

MASKING TAPE, CUT TO SIZE

Pub. No.: 114-88 January 1988



MASKING TAPE, CUT TO SIZE

INTRODUCTION

This report is part of a continuing series designed to increase business awareness of the potential existing for production in Canada.

CANADIAN IMPORTS

Import data are given on subsequent pages for the following product:

<u>Description</u>	<u>Commodity Code</u>	<u>TOTAL IMPORTS</u>	
		<u>1986</u>	<u>January - June 1987</u>
		<u>(C \$million)</u>	
Masking Tape, Cut to Size	904-99-50	6.5	3.5

Lists of Canadian importers are given in Appendix A.

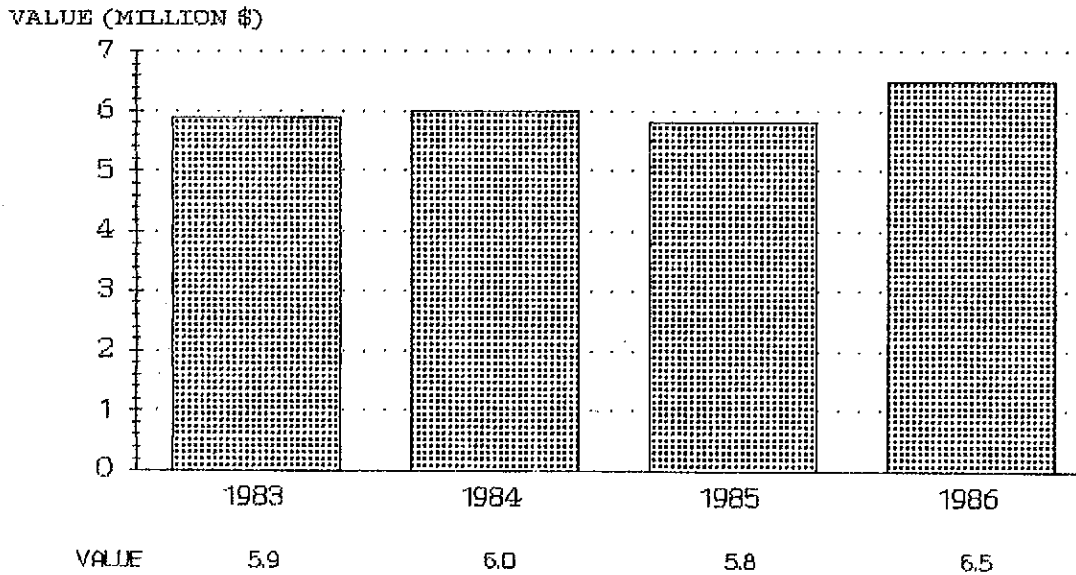
CANADIAN PRODUCTION

There are at least five manufacturers or packagers of masking tape in Canada. Statistics Canada does not publish separate statistical data on production of this product. This information is included in the commodity group "miscellaneous paper converters: all other products."

CANADIAN EXPORTS

Canadian manufacturers indicate they currently export, but Statistics Canada does not publish separate data on exports of masking tape.

MASKING TAPE, CUT TO SIZE
COMMODITY CODE 904-99-50
IMPORT TRENDS



IMPORTS BY MAJOR FOREIGN COUNTRY OF EXPORT

FOREIGN COUNTRY OF EXPORT	1983	1984	1985	1986	AVERAGE ANNUAL GROWTH RATE 1983-86	6-MONTH IMPORTS JAN. TO JUNE	
						1986	1987
					%		
UNITED STATES VALUE (C\$000)	5626	5840	5718	6305	4	3618	3387
UNITED KINGDOM VALUE (C\$000)	89	51	24	85	-2	85	70
TAIWAN VALUE (C\$000)	43	95	84	48	4	36	0
SWITZERLAND VALUE (C\$000)	25	3	8	10	-26	0	7
JAPAN VALUE (C\$000)	18	9	1	6	-31	6	1
OTHER VALUE (C\$000)	126	15	2	5	-66	5	28
TOTAL VALUE (C\$000)	5927	6013	5833	6459	3	3750	3493

MASKING TAPE, CUT TO SIZE - COMMODITY CODE 904-99-50
=====

IMPORT MARKET SHARES

FOREIGN COUNTRY OF EXPORT	1983	1984	1985	1986
	%	%	%	%
UNITED STATES VALUE	94.9	97.1	98.0	97.6
UNITED KINGDOM VALUE	1.5	0.8	0.4	1.3
TAIWAN VALUE	0.7	1.6	1.4	0.7
SWITZERLAND VALUE	0.4	.0	0.1	0.2
JAPAN VALUE	0.3	0.1	.0	0.1
OTHER VALUE	2.1	0.2	.0	0.1
TOTAL VALUE	100.0	100.0	100.0	100.0

CANADIAN IMPORTERS

The principal 15 importers of masking tape, cut to size accounted for 73 per cent of the total import value during 1986.

<u>Principal Importers</u> (No.)	<u>Cumulative Value</u> (C\$000)	<u>Per Cent of Total Value</u>
5	3 582	55
10	4 266	66
15	4 693	73
All Importers	6 459	100

Importers of masking tape during 1986, as indicated in this report, are listed below in alphabetical order. This list includes all importers except individuals and a minimal number of importers whose names were not available.

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
3M Canada Inc.	London, Ont.	C G Industries Limited	Toronto, Ont.
A P I Great Guns Logging Inc.	Edmonton, Alta.	Cabot Shipping Supplies Ltd.	Halifax, N.S.
A Schonbek & Company Ltd.	Montréal, Qué.	Canadian Consumer Supply Corp.	Burnaby, B.C.
Abrasifs J J S Inc.	Levis, Qué.	Canadian Willamette Industries Inc.	Langley, B.C.
Acklands Limited	Winnipeg, Man.	Canadian Window Coverings Corp.	Toronto, Ont.
Adhésifs et Attaches Electbro Inc.	Lachute, Qué.	Cansew Inc.	Montréal, Qué.
Aero Mart Inc., The	Toronto, Ont.	Capital Equipment Limited	Rexdale, Ont.
All Tape Converting Corp.	St-Laurent, Qué.	Carr McLean Limited	Toronto, Ont.
Allcan Marking Systems Limited	Agincourt, Ont.	Central Shipping Supplies Ltd.	Kitchener, Ont.
Alloycraft Limited	Montréal, Qué.	Charles H. Frenette Ltée	Montréal, Qué.
American Hospital Supply, Div. of Travenol Inc.	Mississauga, Ont.	Chrysler Canada Limited	Windsor, Ont.
Ames Taping Tool of Canada Ltd.	Burnaby, B.C.	Coast Paper Ltd.	Vancouver, B.C.
Andrew Gilchrist Inc.	Montréal, Qué.	Coast Pet Supplies Ltd.	Vancouver, B.C.
ASC Incorporated	Southgate, MI, U.S.A.*	Commercial Plastics (CP) Inc.	Mississauga, Ont.
Atlantic Service Company Ltd.	Scarborough, Ont.	Crosible Filtration Ltd.	Guelph, Ont.
Aviall (Canada) Ltd.	Dallas, TX, U.S.A.*	Crown Forest Industries Ltd.	New Westminster, B.C.
Baron Industrial Distributors Ltd.	Montréal, Qué.	D R G Inc.	Don Mills, Ont.
Batten Gravure Cylinders Limited	Toronto, Ont.	D'Amour Bicycles Sports Enrg.	Lachine, Qué.
Bell Helicopter Ltée	Ste-Thérèse, Qué.	Datafile Limited	Willowdale, Ont.
Birchland Veneer Limited	Thessalon, Ont.	Davis & Henderson Ltd.	Don Mills, Ont.
Blair-Behnsen Ltd.	Vancouver, B.C.	Denso of Canada Ltd.	Agincourt, Ont.
Boeing of Canada Ltd.	Winnipeg, Man.	Dominion Engineering Works Ltd.	Montréal, Qué.
Bombardier Inc.	La Pocatière, Qué.		
Brock Electronics Ltd.	Gormley, Ont.		

CANADIAN IMPORTERS (CONT'D)

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Dominion Rug Company Ltd.	Toronto, Ont.	Intasco Corporation	London, Ont.
Dominion Tape of Canada Ltd.	Cornwall, Ont.	Isofab Inc.	St-Laurent, Qué.
Doublure Veratex Ltée	Montréal, Qué.	J Stevens & Son Company Ltd.	Bramalea, Ont.
Draco Limitée	Repentigny, Qué.	Jacobs & Thompson Inc.	Weston, Ont.
Dundas-Jafine Industries Ltd.	Weston, Ont.	Jodine Co. Ltd., O/A Fleck Mfg.	
E B Peerless Ltd.	Vancouver, B.C.	Co.	Tillsonburg, Ont.
E J Cantwell & Co Distributors Inc.	Oakville, Ont.	K & G Pool Products Ltd.	Penticton, B.C.
Earl Scheib Auto Painting Company Inc.	Beverly Hills, CA, U.S.A.*	Kendall Canada, Div., CKR Inc.	Toronto, Ont.
Edelstein Diversified Ontario Ltd.	Downsview, Ont.	Keuffel & Esser Canada Inc.	Parsippany, NJ, U.S.A.*
Edgewind Sales and Manufacturing Limited	Windsor, Ont.	Kodak Canada Inc.	Toronto, Ont.
Elk Shipping Supplies Limited	Rexdale, Ont.	La Compagnie Diversifiée de l'Est Ltée	Dollard-des-Ormeaux, Qué.
Emballage Peerless Ltée Paper Packaging Ltd.	Montréal, Qué.	Larry's Sport Shops Ltd.	Grande-Prairie, Alta.
Équipement Lettrage Derusha Cie Ltée	Beebe, Qué.	Le Manufacturier Granford Inc.	St-Alphonse- de-Granby, Qué.
Équipements de Monument Bomat Ltée	Beebe, Qué.	Leitch Video Limited	Don Mills, Ont.
Essex International Canada Ltd.	St.Thomas, Ont.	Lens Factory Limited, The	Toronto, Ont.
F Hendel Distribution Inc.	St-Laurent, Qué.	Les Équipements Qué-Mont Inc.	St-Laurent, Qué.
Fasco Limited	Scarborough, Ont.	Les Industries Vertifab	Montréal, Qué.
Fifth Wheel Truck Stops Ltd.	Milton, Ont.	Les Papiers M P C Inc.	Montréal, Qué.
Filtran Ltd.	Nepean, Ont.	Les Produits de Papier et Rubans G B S Inc.	Mont-Royal, Qué.
Firestone Canada Inc.	Hamilton, Ont.	Les Produits Mohawk Ltée.	St-Léonard, Qué.
Fisher Scientific Company Ltd.	Ottawa, Ont.	Letraset Canada Ltd.	Markham, Ont.
Fleet Industries, a Div. of Ronyx Corporation Limited	Fort Erie, Ont.	Louver Drape of Canada, O/B Beatrice International (Can) Ltd.	Mississauga, Ont.
Ford Motor Company of Canada Ltd.	Oakville, Ont.	Lowrys Mfg. & Sales Alberta Ltd.	Edmonton, Alta.
G Leclair Inc.	Montréal, Qué.	Mactac Canada Ltd.	Brampton, Ont.
Ganida Enterprises Ltd.	Port Coquitlam, B.C.	Matrix Technology Limited	Markham, Ont.
Garway Industrial & Abrasive Distributors Inc.	Windsor, Ont.	McCall Chemical Co. Can. Ltd.	New Westminster, B.C.
General Motors of Canada Ltd.	Oshawa, Ont.	McCall Chemical Co. of Canada Ltd.	Portland, OR, U.S.A.*
Glenwood Distributors Ltd.	Port Moody, B.C.	McDonnell Douglas Canada Ltd.	Toronto, Ont.
Graphic Controls Canada Limited	Gananoque, Ont.	Metco Canada Limited, Division of Perkin-Elmer Canada Ltée	Rexdale, Ont.
Halls Paper, Div. of Domtar Fine Papers Ltd.	Toronto, Ont.	Mezey & Co. Ltd.	Toronto, Ont.
Hazel Manufacturing Co. Limited	Mississauga, Ont.	Moïse Cadorette Incorporé	Grand'Mère, Qué.
Heinz Jordan & Company Ltd.	Downsview, Ont.	Moore Corporation Ltd.	Toronto, Ont.
Hollander Glass Canada Inc.	Mississauga, Ont.	Motor Coach Industries Ltd.	Winnipeg, Man.
Hytec Manufacturing Ltd.	Armstrong, B.C.	Mudge Watson Canada Inc.	Montréal, Qué.
		N B I P Forest Products Inc.	Dalhousie, N.B.
		N D Graphic Products Ltd.	Downsview, Ont.
		New Holland of Canada Ltd.	New Holland, PA, U.S.A.*

CANADIAN IMPORTERS (CONT'D)

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Nicholas-Jenson Inc.	Hamilton, Ont.	Sonoco Limited	Brantford, Ont.
Normandy Industrial Mfg. Inc.	Toronto, Ont.	Sportlines International Ltd.	Terrebonne, Qué.
Norton Canada Inc.	Hamilton, Ont.	Stamford Engineering & Sales Ltd.	Toronto, Ont.
Oak Materials Group Inc., Floor Glass Div.	Hoosick Falls, NY, U.S.A.*	Standard Button Corp.	Vancouver, B.C.
P Hurtubise Inc.	Montréal, Qué.	Stihl Limited (1981)	Montréal, Qué.
Pacific Rim Flooring Ltd.	Surrey, B.C.	Superior Tape of Canada Ltd.	London, Ont.
Pactherm Distributors Inc.	Richmond, B.C.	Tabu Veneers (North America) Ltd.	Brampton, Ont.
Paisley Products of Canada Inc.	Scarborough, Ont.	Tago Company Ltd.	Downsview, Ont.
Papier Laurentides Limitée	Laplaine, Qué.	Takless Corporation Canada Ltd.	Woodstock, Ont.
Placages Nicolet Sud Inc.	Nicolet, Qué.	Tape Specialties Limited	Montréal, Qué.
Polaroid Canada Inc.	Rexdale, Ont.	Thomas & Betts Limited	Concord, Ont.
Pollack Sporting Goods Ltd.	Toronto, Ont.	Tiffany Glass Centre Ltd.	Iberville, Qué.
Pollock Import. Co. of Vancouver Ltd.	Vancouver, B.C.	Top Tape & Label Ltd.	Vancouver, B.C.
Post Fax 1977 Corp.	Anjou, Qué.	Tory Tapes Limited	Burlington, Ont.
PowerFlow Products Ltd.	Toronto, Ont.	Toys R Us Inc.	Downsview, Ont.
Prestolite Electronics, Div. of Allied Canada Inc.	Farmington Hills, MI, U.S.A.*	Tycote Products Inc.	Rexdale, Ont.
Pro Form Products Limited	Milton, Ont.	U-Haul Company of Canada Ltd.	Concord, Ont.
Propak Industries Ltd.	Richmond, B.C.	United Shipping Supplies Ltd.	Burlington, Ont.
Quentex Ltd.	Montréal, Qué.	Van Dusen Aircraft Supplies Ltd.	Richmond, B.C.
Quint Distributing (1984) Ltd.	Edmonton, Alta.	Venture Industries Canada Ltd.	Winnipeg, Man.
Regal Paper and Smallwares Company	Montréal, Qué.	Viskase Canada Inc.	Wallaceburg, Ont.
Rocky Mountain Sales Inc.	Delta, B.C.	Visual Planning Corporation	Lindsay, Ont.
Rolands Neon Sign Co. Ltd.	Windsor, Ont.	Volker Stevin Dredging and Services Canada Ltd.	Montréal, Qué.
Rollag Manufacturing Corp.	Mississauga, Ont.	W Carsen & Company Limited	Calgary, Alta.
Roth (Plastics) Corp.	Willowdale, Ont.	Westburne Industrial Entreprises Ltd.	Don Mills, Ont.
Royal Business Machines Ltd.	Pickering, Ont.	Westinghouse Canada Limited	Montréal, Qué.
Rug Tech (1974) Inc.	St-Léonard, Qué.	Wexport Industries Ltd.	Hamilton, Ont.
Schlumberger Canada Ltd.	Calgary, Alta.	Winnipeg Wilbert Ltd.	Mississauga, Ont.
Sealed Air of Canada Ltd.	Brampton, Ont.	Wm E Coutts Company Ltd.	Winnipeg, Man.
Sherwin Williams Canada Inc.	Montréal, Qué.	Wrisco Ltd.	Willowdale, Ont.
Smithers Oasis Canada Ltd.	Ajax, Ont.	Y K K Canada Inc.	Markham, Ont.
Snell Packaging Systems Ltd.	Mississauga, Ont.	Zippo Manufacturing Company of Canada Ltd.	St-Laurent, Qué.
Société Industrielle Fox Inc.	Candiac, Qué.		Niagara Falls, Ont.

* Non-resident importer

FOR MORE INFORMATION PLEASE CONTACT:

Market Information and Analysis Division
Market Development Branch
Department of Regional Industrial Expansion OR
235 Queen Street
Ottawa, Ontario
K1A 0H5
Tel: (613) 954-4970

Converted Wood and Paper Products Division
Resource Processing Industries Branch
Department of Regional Industrial Expansion
235 Queen Street
Ottawa, Ontario
K1A 0H5
Tel: (613) 954-3028

REFERENCE SOURCES

Department of Regional Industrial Expansion
Statistics Canada
Revenue Canada

ENQUIRIES CONCERNING TARIFFS SHOULD BE DIRECTED TO THE NEAREST CUSTOMS AND EXCISE OFFICE OR TO:

TARIFF PROGRAMS
REVENUE CANADA
CUSTOMS AND EXCISE
OTTAWA, ONTARIO
K1A 0L5
TEL: (613) 954-6919

EXPLANATORY NOTES

Valuation

Imports are generally recorded at the values established for customs duty purposes according to the provisions of the Customs Act. Customs values are identical to selling prices for most transactions between non-affiliated companies, but customs values exceed selling prices for many transactions between affiliated companies. All values are reported in Canadian dollars and do not include duty.

Average Growth Rate

Growth rates are calculated on the basis of annual compounding.

Rounding

Figures may not add due to rounding.

