

HF
3221
.A1
C3
no.86-87



IMPORT PROFILE

Investment Opportunities

PARTS AND ACCESSORIES FOR AIR AND GAS COMPRESSORS

Pub. No: 86-87 August 1987



Government
of Canada

Gouvernement
du Canada

Regional Industrial
Expansion

Expansion industrielle
régionale

Canada

DEPARTMENT OF REGIONAL
INDUSTRIAL EXPANSION
LIBRARY

FEB 9 1988

BIBLIOTHEQUE
MINISTERE DE L'EXPANSION
INDUSTRIELLE REGIONALE

PARTS AND ACCESSORIES FOR AIR AND GAS COMPRESSORS

Pub. No: 86-87 August 1987

FOR MORE INFORMATION PLEASE CONTACT:

Market Information and Analysis Division
Market Development Branch
Department of Regional Industrial Expansion
235 Queen Street
Ottawa, Ontario
K1A 0H5
Tel: (613) 954-4970

OR

Energy Equipment Division
Electrical and Energy Equipment Directorate
Surface Transportation and Machinery Branch
Department of Regional Industrial Expansion
235 Queen Street
Ottawa, Ontario
K1A 0H5
Tel: (613) 954-3194

OR

The nearest DRIE Regional Office.
These offices are listed on the last
page of this publication.

REFERENCE SOURCES

Department of Regional Industrial Expansion
Statistics Canada
Revenue Canada
Supply and Services Canada

EXPLANATORY NOTES

Valuation

Imports are generally recorded at the values established for customs duty purposes according to the provisions of the Customs Act. Customs values are identical to selling prices for most transactions between non-affiliated companies, but customs values exceed selling prices for many transactions between affiliated companies. All values are reported in Canadian dollars and do not include duty.

Average Growth Rate

Growth rates are calculated on the basis of annual compounding.

Rounding

Figures may not add due to rounding.

C O N T E N T S

	<u>PAGE</u>
INTRODUCTION AND SCOPE	4
IMPORT TRENDS: OVERVIEW	5
IMPORTS TO CANADA BY MAJOR FOREIGN COUNTRY OF EXPORT	6
IMPORT DATA TRENDS BY TYPE	7
IMPORTS BY PROVINCE OF CLEARANCE - 1985	8
IMPORT MARKET CONCENTRATION	9
TYPE AND LOCATION OF TOP IMPORTERS	9
UNITED STATES' IMPORTS	10
CANADIAN PRODUCTION	10
CANADIAN EXPORTS	10
DEPARTMENT OF SUPPLY AND SERVICES PROCUREMENTS	10
MARKET SUMMARY	11
APPENDIX A - IMPORTS BY MAJOR FOREIGN COUNTRY OF EXPORT AND PROVINCE OF CLEARANCE	12
APPENDIX B - UNITED STATES' IMPORTS BY COUNTRY OF ORIGIN - 1985	13
APPENDIX C - CANADIAN TARIFFS	15
APPENDIX D - CANADIAN IMPORTERS	17
DRIE REGIONAL OFFICES	26

PUB. NO: 86-87
IMPORT COMMODITY CODE - 507-36

CANADIAN MARKET OPPORTUNITIES - IMPORT PROFILE
PARTS AND ACCESSORIES FOR AIR AND GAS COMPRESSORS

INTRODUCTION AND SCOPE

This report is one of a continuing series designed to increase business awareness of the potential existing for domestic production and to stimulate Canadian business to further explore potential opportunities in both the Canadian and export markets. It is important to emphasize that this report does not attempt any assessment as to the feasibility of manufacturing or competing in a particular market and should be treated as an indicator or starting point for the manufacturer or entrepreneur.

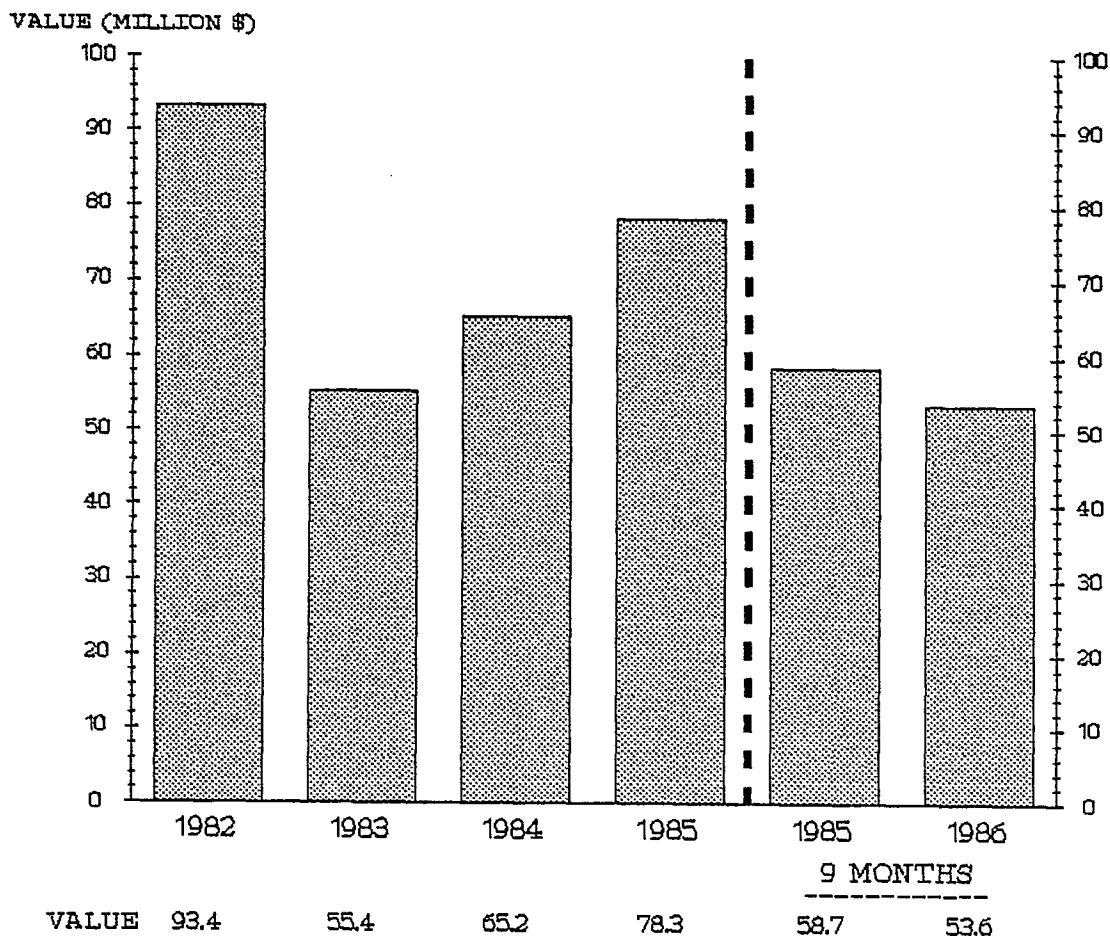
Parts and accessories for air and gas compressors, as covered in this report, are classified to Import Commodity Classification (M.C.C.) Code 507-36. This code is subdivided into the following eight Canadian International Trade Classification (C.I.T.C.) Codes. This report consists of the eight classes of products combined, as well as individual data on each product. Compressors are usually sold as a complete compression set, system or package which is comprised of a compressor, a driver and all the required components such as structural base, lubrication system, cooling system, silencing, air intakes, controls, etc., necessary to produce a functioning machine. This import class includes only parts and accessories for the compressors. Parts and accessories included in this profile are used in industries such as construction, manufacturing, the oil and gas field industry, etc. Data for stationary type and portable, air and gas compressors are included in profile numbers 84-87 and 85-87.

Canadian International
Trade Classification
(C.I.T.C.)

<u>Commodity Code</u>	<u>Product Description</u>
507-36-20	Compressors, Air, Stationary, Accessories For
507-36-22	Compressors, Air, Stationary, Parts of
507-36-25	Compressors, Air, Portable, Accessories For
507-36-27	Compressors, Air, Portable, Parts of
507-36-30	Compressors, Gas, Stationary, Accessories For
507-36-32	Compressors, Gas, Stationary, Parts of
507-36-39	Compressors, Gas, Not Elsewhere Specified, Accessories For
507-36-89	Compressors, Gas, Not Elsewhere Specified, Parts of

IMPORT TRENDS: OVERVIEW

PARTS AND ACCESSORIES FOR AIR AND GAS COMPRESSORS (507-36)



The value of imports decreased significantly from \$93.4 million in 1982 to \$55.4 million in 1983. However, it has increased to \$65.2 million in 1984, and to \$78.3 million in 1985.

During the first nine months of 1986, the value of imports declined by nine per cent, when compared to the same period of 1985. For that period of 1986, imports amounted to \$53.6 million.

In analysing this data, it should be noted that individual categories of products within the group are broad, including individual products of small value, as well as high value. As a result, aggregate data shows large fluctuations from year to year and from one category to another. Nevertheless the data, as presented, gives an overview of the sector while showing areas for potentially more detailed examination.

IMPORTS TO CANADA BY MAJOR FOREIGN COUNTRY OF EXPORT

PARTS AND ACCESSORIES FOR AIR AND GAS COMPRESSORS (507-36)

FOREIGN COUNTRY OF EXPORT	1982	1983	1984	1985	Average Annual Growth Rate	Per cent Change	9-Month Imports	
					1982-1985 %	1984-1985 %	Jan. to Sept. 1985	1986
UNITED STATES Value (\$000)	83 480	49 289	55 938	68 035	-7	22	51 233	44 800
UNITED KINGDOM Value (\$000)	2 336	2 045	3 044	3 655	16	20	2 158	3 419
SWITZERLAND Value (\$000)	3 722	922	1 255	2 388	-14	90	2 212	1 196
FEDERAL REPUBLIC OF GERMANY Value (\$000)	994	549	1 108	1 375	11	24	1 017	920
BELGIUM, LUXEMBOURG Value (\$000)	1 233	1 287	1 998	1 328	3	-34	1 128	1 710
OTHER Value (\$000)	1 635	1 317	1 893	1 537	-2	-19	991	1 589
TOTAL Value (\$000)	93 398	55 409	65 237	78 318	-6	20	58 739	53 634

During the entire period, the United States dominated the Canadian import market for parts and accessories for air and gas compressors. Its exports represented at least 85 per cent of Canadian imports for each of the four years. In 1985, the U.S.A. accounted for \$68 million, or 87 per cent of Canadian imports. The United Kingdom was second, supplying five per cent of the import market.

IMPORT DATA TRENDS BY TYPE

PARTS AND ACCESSORIES FOR AIR AND GAS COMPRESSORS

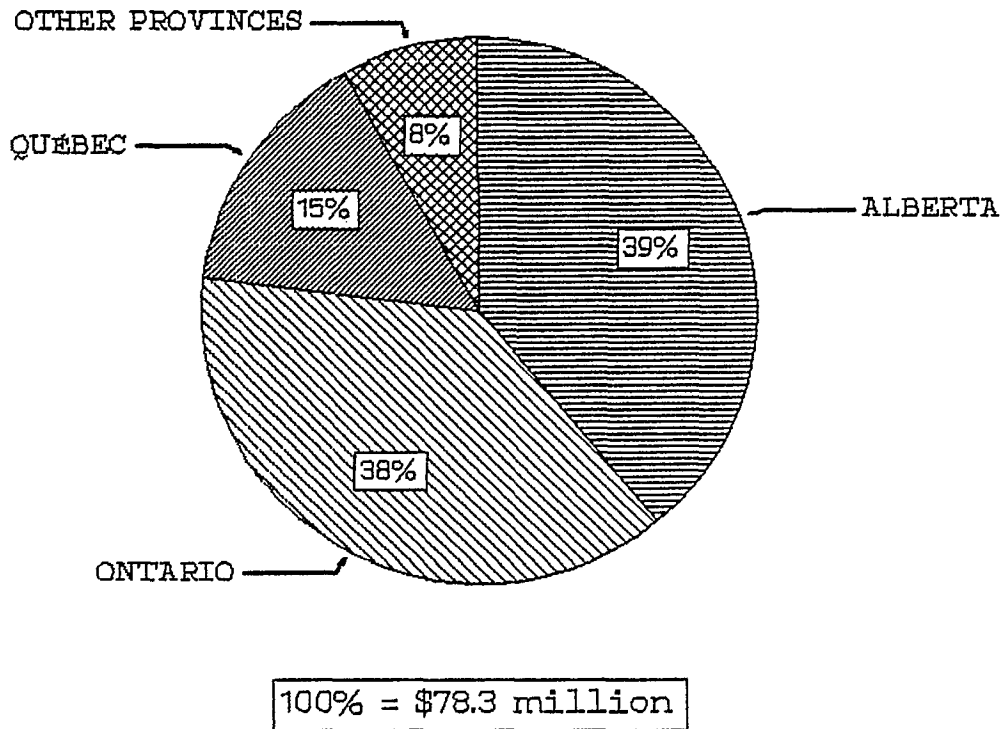
	<u>1982</u>	<u>1983</u>	<u>1984</u>	<u>1985</u>	<u>Average Annual Growth Rate 1982-1985</u>	<u>Major Country of Export 1985 Share</u>	<u>9-Month Imports Jan. to Sept. 1985 1986</u>	
					<u>%</u>			
507-36-20 Stationary Air Compressors, Accessories for Value (\$000)	582	627	928	583	0	410 U.S.	425	338
507-36-22 Stationary Air Compressors, Parts of Value (\$000)	24 020	15 711	20 482	24 958	1	17 567 U.S.	18 427	22 738
507-36-25 Portable Air Compressors, Accessories for Value (\$000)	609	282	293	505	-6	497 U.S.	210	333
507-36-27 Portable Air Compressors, Parts of Value (\$000)	11 359	4 859	3 873	4 044	-29	3 448 U.S.	2 887	3 677
TOTAL AIR	36 570	21 479	25 576	30 090		21 922 U.S.	21 949	27 086
507-36-30 Stationary Gas Compressors, Accessories for Value (\$000)	225	35	2 113	49	-40	45 U.S.	24	19
507-36-32 Stationary Gas Compressors, Parts of Value (\$000)	19 654	15 909	14 332	19 894	0	19 262 U.S.	14 602	10 943
507-36-39 Gas Compressors, NES Accessories for Value (\$000)	396	447	373	107	-35	89 U.S.	94	413
507-36-89 Gas Compressors, NES Parts of Value (\$000)	36 555	17 539	22 842	28 178	-8	26 717 U.S.	22 071	15 174
TOTAL GAS	56 830	33 930	39 660	48 228		46 113 U.S.	36 791	26 594
TOTAL VALUE (\$000)	93 400	55 409	65 236	78 318	-6	68 035 U.S.	58 739	53 634

Parts and accessories for compressors are divided into two major categories, air and gas. Air can be further subdivided into a) stationary air; and b) portable air. Gas is subdivided into a) stationary gas; and b) gas compressors, not elsewhere specified.

From 1982 and 1985, the value of imports of parts and accessories for air and gas compressors decreased at an average annual rate of six per cent. In 1985, parts and accessories for all types of gas compressor parts totalled \$48.2 million or 62 per cent of the total imports. Stationary air compressor parts accounted for \$25.5 million or 33 per cent of the total imports. In 1985, the United States was the principal exporter to Canada of all types of parts and accessories for air and gas compressors.

IMPORTS BY PROVINCE OF CLEARANCE - 1985

PARTS AND ACCESSORIES FOR AIR AND GAS COMPRESSORS (507-36)



In 1985, the bulk of the imports of parts and accessories for air and gas compressors were cleared through three provinces. Alberta was the major province of clearance with \$30.4 million, or 39 per cent of the imports of parts and accessories for air and gas compressors. Ontario was a close second province of clearance with \$29.6 million or 38 per cent of the imports. Québec was third with \$11.7 million, or 15 per cent of the imports. The remaining imports, \$6.6 million or eight per cent, were cleared through the other provinces. For more detailed data on imports by major foreign countries of export and provinces of clearance, see Appendix A, page 12.

UNITED STATES' IMPORTS

The United States Department of Commerce indicates U.S. imports of all stationary and portable compressors and parts from all countries totalled C\$353.5 million in 1985. Parts of compressors accounted for \$209.8 million. Canada's share of total U.S. imports of parts of compressors totalled at least \$24 million. For further details see Appendix B, page 13.

CANADIAN PRODUCTION

There are approximately four manufacturers of parts and accessories for air and gas compressors in Canada. Statistics Canada reports that shipments of parts for air and gas compressors totalled \$6.1 million, in 1984 (the latest year for which information is available).

CANADIAN EXPORTS

In 1986, Statistics Canada reported that exports of stationary and portable compressors accounted for 2 466 units valued at \$3.6 million. Air compressors accounted for 2 418 units, valued at \$2.2 million; gas compressors accounted for 48 units valued at \$1.4 million. Parts for the stationary and portable compressors totalled \$8.1 million in 1986. This does not include all compressors as other types are included in export codes that do not show separate data for compressors (e.g. 655-99 Air Conditioning and Refrigeration Equipment and Parts, Not Elsewhere Specified).

DEPARTMENT OF SUPPLY AND SERVICES PROCUREMENTS

The Department of Supply and Services reports that the federal government purchased \$5.2 million worth of stationary and portable compressors during the period April 1985 to March 1986. This value includes acquisitions, repair and maintenance.

NOTE: This figure is for purchases by the Department of Supply and Services only, and may not include direct purchases by other federal government departments.

MARKET SUMMARY

This profile deals specifically with parts and accessories for air and gas compressors. Data for stationary air and gas compressors and portable compressors are included in profile numbers 84-87 and 85-87. The range of products covered in these three profiles includes standard plant air compressors, engine driven portables, oil and gas field production, process and pipeline service compressors and sets. Also included are a wide range of miscellaneous compressors and sets for such diverse end uses as artists' air brushes, scuba diving, etc.

In 1984, the domestic market for all types of compressors and parts was estimated at \$206 million, with domestic shipments of \$114 million. Exports were \$31 million and imports were \$123 million. The import penetration represents 60 per cent of the domestic market. The domestic market for stationary air and gas compressors, and parts is estimated at 80 per cent, while portable compressor and parts account for 20 per cent. The only statistics available for 1985, were imports, which increased to \$152 million and exports which totalled \$24.1 million. In 1986, exports were \$11.7 million a decline of 51 per cent while imports decreased to \$144 million. The international marketplace for all types of compressors and compressors sets is dominated by a few large manufacturers who have all the inherent benefits and economies of scale. However, the high level of imports clearly indicates opportunities for Canadian manufacture.

This report was prepared by:

the Market Development Branch
in collaboration with the
Energy Equipment Division
Electrical and Energy Equipment Directorate
Surface Transportation and Machinery Branch

DEPARTMENT OF REGIONAL INDUSTRIAL EXPANSION

IMPORTS BY MAJOR FOREIGN COUNTRY OF EXPORT

AND PROVINCE OF CLEARANCE

1985

PARTS AND ACCESSORIES FOR AIR AND GAS COMPRESSORS

<u>Foreign Country Of Export</u>	<u>Canada</u>	<u>Nfld.</u>	<u>P.E.I.</u>	<u>N.S.</u>	<u>N.B.</u>	<u>Qué.</u>	<u>Ont.</u>	<u>Man.</u>	<u>Sask.</u>	<u>Alta.</u>	<u>B.C.</u>
UNITED STATES Value (\$000)	68 035	72	0	224	406	6 486	25 540	1 019	2 949	30 132	1 208
UNITED KINGDOM Value (\$000)	3 655	0	0	41	0	764	2 794	0	0	9	47
SWITZERLAND Value (\$000)	2 388	0	0	203	0	2 107	38	0	1	38	0
FEDERAL REPUBLIC OF GERMANY Value (\$000)	1 375	2	0	15	1	525	434	0	60	140	199
BELGIUM, LUXEMBOURG Value (\$000)	1 328	0	0	0	0	1 323	5	0	0	0	0
OTHER Value (\$000)	1 537	10	0	1	0	495	808	16	0	47	160
TOTAL Value (\$000)	78 318	84	0	484	407	11 700	29 619	1 035	3 010	30 366	1 614

UNITED STATES' IMPORTS BY COUNTRY OF ORIGIN - 1985

COMPRESSORS

Due to differences in the import coding systems of the United States and Canada, the product content of commodity codes may differ slightly.

<u>U.S. TARIFF SCHEDULE NUMBER</u>	<u>COMMODITY DESCRIPTION</u>	<u>COUNTRY OF ORIGIN</u>	<u>QUANTITY (No.)</u>	<u>VALUE(1) (C \$000)</u>
661-10-51	Air Compressors Stationary, 15 HP and under:	Canada	17 978	5 801
		Italy	107 388	9 954
		India	12 571	6 304
		Others	<u>89 051</u>	<u>12 487</u>
		TOTAL	226 988	34 546
661-10-53	Air Compressors, Stationary, over 15 HP but not over 100 HP:	Canada	1 225	1 134
		Belgium, Luxembourg	630	5 442
		Federal Republic of Germany	791	4 175
		Others	<u>10 039</u>	<u>8 225</u>
		TOTAL	12 685	18 976
661-10-55	Air Compressors, Stationary, over 100 HP:	Canada	14	3 466
		Belgium, Luxembourg	1 927	20 825
		Federal Republic of Germany	235	5 645
		Others	<u>904</u>	<u>11 058</u>
		TOTAL	3 080	40 994
661-10-57	Air Compressors, Portable:	Canada	10 732	1 109
		Taiwan	371 807	6 472
		Japan	29 392	7 997
		Others	<u>215 542</u>	<u>6 433</u>
		TOTAL	627 473	22 011
661-10-63	Compressors, Centrifugal and Axial:	Canada	19	579
		United Kingdom	38	176
		Federal Republic of Germany	86	227
		Others	<u>20</u>	<u>160</u>
		TOTAL	163	1 141

UNITED STATES IMPORTS BY COUNTRY OF ORIGIN - 1985

COMPRESSORS (Continued)

<u>U.S. TARIFF SCHEDULE NUMBER</u>	<u>COMMODITY DESCRIPTION</u>	<u>COUNTRY OF ORIGIN</u>	<u>QUANTITY (No.)</u>	<u>VALUE(1) (C \$000)</u>
661-10-65	Compressors, not specially provided for (NSPF), including reciprocating (RECIP) and rotary 250 HP and under:	Canada	7	97
		United Kingdom	527	2 294
		Federal Republic of Germany	89	612
		Others	<u>107</u>	<u>740</u>
	TOTAL		730	3 743
661-10-67	Compressors, NSPF, Inc. RECIP and rotary, 250 HP, but not over 1 000 HP:	Canada	2	180
		United Kingdom	129	1 735
		Japan	58	635
		Others	<u>52</u>	<u>900</u>
	TOTAL		241	3 450
661-10-69	Compressors, NSPF, Inc. RECIP and rotary over 1 000 HP:	Canada	2	580
		Federal Republic of Germany	31	1 888
		Switzerland	91	4 029
		Others	<u>46</u>	<u>1 820</u>
	TOTAL		170	8 317
661-10-90	Parts of compressors:	Canada	-	23 969
		Japan	-	92 087
		Italy	-	22 691
		Others	<u>-</u>	<u>71 005</u>
	TOTAL		-	209 752
661-13-00	Compressors and parts, Canadian Article, Automotive Product Trade Act:	Canada	-	7 853
661-14-00	Compressors, NSPF and parts, certified for civil aircraft:	Canada	-	348
		United Kingdom	-	1 495
		Japan	-	270
		Others	<u>-</u>	<u>627</u>
	TOTAL		-	2 740
GRAND TOTAL FOR ALL COMPRESSORS AND PARTS				353 523

SOURCE - United States Department of Commerce U.S. Imports for Consumption (Report No. IM 146, December 1985)

(1) Conversion factor for U.S. to Canadian dollars = 1.3652 (yearly average, 1985)

CANADIAN TARIFFS

PARTS AND ACCESSORIES FOR AIR AND GAS COMPRESSORS

Tariff Item	Description	% of Total Import Value (1985)	Tariff Treatment					
			British Prefer- ential Tariff %	Most Favoured Nation Tariff %	General Tariff %	General Prefer- ential Tariff %	U.K. and Ireland %	
42700-01	Machines, n.o.p., and accessories, attachments, control equipment and tools for use therewith; parts of the foregoing:							
	January 1, 1985	60	2.5	10.7	35	2.5	9.2	
	January 1, 1986		2.5	9.9	35	2.5	9.2	
	January 1, 1987		2.5	9.2	35	2.5	9.2	
42701-01	Articles which otherwise would be classified under tariff items 42700-01 to 42700-04, namely: compressor sets, electricity generating sets, fork lift trucks, front-end loaders or tractor shovels, gear reducers, pumps and pump sets, motor operated valves, positive displacement blowers and vacuum pumps, metal working lathes, metal working milling machines, cutting tools for use with metal working machines, articulated folding boom-type cranes designed for mounting on trucks; accessories, attachments and control equipment for use therewith; parts of the foregoing:							
	January 1, 1985	28	2.7	10.9	35	2.7	-	
	January 1, 1986		2.6	10.0	35	2.6	-	
	January 1, 1987		2.6	9.3	35	2.6	-	

CANADIAN TARIFFS, 1985 (CONT'D)

PARTS AND ACCESSORIES FOR AIR AND GAS COMPRESSORS

Tariff Item	Description	% of Total Import Value (1985)	Tariff Treatment				
			British Prefer- ential Tariff %	Most Favoured Nation Tariff %	General Tariff %	General Prefer- ential Tariff %	U.K. and Ireland %
49105-1	Bolted steel tanks; equipment for testing/inspecting physical properties; filter presses; flexible metal tubing, non-electric; oil well pressure maintenance or pressure improvement equipment; pressure measuring/controlling instruments; roller chain: power transmission, conveyor, and offset sidebar types; scientific equipment for oceanographic exploration and discovery work; seismic instruments; surveying instruments; parts of all the foregoing, other than wing unions for oil well pressure maintenance or pressure improvement equipment	4	Free	Free	Free	Free	Free

N.o.p. - Not otherwise provided for

Tariff Arrangements and Foreign Countries of Export:

Countries which benefit from the Most Favoured Nation tariff treatment: United States, Belgium, Luxembourg, Federal Republic of Germany, Switzerland

Country which benefits from the Most Favoured Nation tariff treatment or U.K. and Ireland:
United Kingdom

ENQUIRIES CONCERNING TARIFFS SHOULD BE DIRECTED TO THE NEAREST CUSTOMS AND EXCISE OFFICE OR TO:

TARIFF PROGRAMS
REVENUE CANADA
CUSTOMS AND EXCISE
OTTAWA, ONTARIO
K1A 0L5
TEL: (613) 954-6886

CANADIAN IMPORTERS

Importers of parts and accessories for air and gas compressors during 1985, as indicated in this report, are listed below in alphabetical order. This list includes all importers except individuals and a minimal number of importers whose names were not available.

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
86264 Canada Ltée (Taxidermie Québec Eng.)	Gatineau, Qué.	Alliance Ro-Na Home Inc.	St. Jacobs, Ont.
ABT Equipment Manufacturing Ltd.	Calgary, Alta.	Allied Chemical Canada Ltd.	Mississauga, Ont.
ACF Canada Limited	New York, NY, U.S.A.*	Allied Distributors Ltd.	Calgary, Alta.
APE Canada Div. of NEI Canada Limited	Toronto, Ont.	Allied Fasteners & Supplies Limited	Vanier, Ont.
APV Crepaco of Canada Ltd.	Weston, Ont.	Allis Chalmers Canada Inc.	Toronto, Ont.
APV Hall Crepaco Inc.	Montréal, Qué.	Allis Chalmers Cda. Inc.	Lachine, Qué.
ARA Automotive Accessories Inc.	Toronto, Ont.	Allroc Building Products Ltd.	Calgary, Alta.
ATI Compressor & Engine Supplies Ltd.	Calgary, Alta.	Alltemp Products Company Ltd.	Pickering, Ont.
Abitibi-Price Fine Papers, Div. Abitibi-Price Inc.	Toronto, Ont.	Allwest Compressor Services Ltd.	Medicine Hat, Alta.
Accuflex Industrial Hose Ltd.	Guelph, Ont.	Aluminum Company of Canada Ltd.	Montréal, Qué.
Ace Sharpening, Div. of Merlin Machine Co. Ltd.	Kitchener, Ont.	Amoco Canada Petroleum Company Ltd.	Calgary, Alta.
Acme Vacuum Cleaner Company Ltd.	St-Laurent, Qué.	Amoco Fabrics Ltd.	St-Jean, Qué.
Affiliated Engineering Equipment Limited	Montréal, Qué.	Anaco Inc.	Ironton, MN, U.S.A.*
Afton Operating Corp.	Vancouver, B.C.	Ape Canada Inc.	Toronto, Ont.
Agrafes Dorson Limitée	Montréal, Qué.	Ardco Industries Ltd.	Stony Plain, Alta.
Air Canada	Winnipeg, Man.	Armstrong Jones Limited	Toronto, Ont.
Air Drilling Service International Ltd.	Nisku, Alta.	Artanus Inc.	Woodview, Ont.
Air Industriel I & E Inc.	Laval, Qué.	Associated Graphic Supplies Ltd.	Vancouver, B.C.
Air King Ltd.	Brampton, Ont.	Astra Sprinklers Ltée	Sherbrooke, Qué.
Airmatic Sales Ltd.	Vancouver, B.C.	Athletes Wear Co. Ltd.	Winnipeg, Man.
Airtek Ltd.-Ltée	St-Laurent, Qué.	Atlantic Purification Systems Ltd.	Dartmouth, N.S.
Airtron Assembly Tools Inc.	Scarborough, Ont.	Atlantic Towing Ltd.	Saint John, N.B.
Airways Compressor Sales Ltd., C/o Thorne Riddell Inc.	Calgary, Alta.	Atlas Copco Canada Inc.	Dorval, Qué.
Al Webster Farm Supply Limited	Wyoming, Ont.	Atomic Energy of Canada Ltd.	Ottawa, Ont.
Alberta Ceramic Supplies Ltd.	Edmonton, Alta.	Ayers Cliff Industries Ltd.	Ayers Cliff, Qué.
Alberta Compressor Value Co. Ltd.	Edmonton, Alta.	B.C. Hydro & Power Authority	Vancouver, B.C.
Alberta Gas Chemicals Ltd.	Edmonton, Alta.	B.K. Pneumatic Inc.	Weston, Ont.
Alberta Natural Gas Co. Ltd.	Calgary, Alta.	BBC Brown Boveri Canada Inc.	Pointe Claire, Qué.
		B.C. Compressor Sales & Service Ltd.	Burnaby, B.C.
		BNR Equipment Ltd.	Kitchener, Ont.
		Barber Industries, Division of Bralorne Resources Limited	Edmonton, Alta.
		Barross Equipment Ltd.	Calgary, Alta.
		Basil Fearn Ltd.	St. John's, Nfld.

CANADIAN IMPORTERS (CONT'D)

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Behnsen Graphic Supplies Ltd.	Vancouver, B.C.	Canadian Industrial Distributors Inc.	Rexdale, Ont.
Bendix Engine Components Limited	Chatham, Ont.	Canadian Liquid Air Ltd.	Montréal, Qué.
Bendix Heavy Vehicle Systems Limited	London, Ont.	Canadian National Railways	Montréal, Qué.
Bennett & Emmott Limited	Edmonton, Alta.	Canadian Oxygen Ltd.	Mississauga, Ont.
Binks Manufacturing of Canada Ltd.	Toronto, Ont.	Canadian Pneumatic Tool Company Ltd.	Toronto, Ont.
Bob's A-Z Rentals Ltd.	Maple Ridge, B.C.	Canadian Pure Gas Equipment Ltd.	Hamilton, Ont.
Boise Cascade Canada Ltd.	Fort Frances, Ont.	Canadian Superior Oil Ltd.	Calgary, Alta.
Bombardier Ltée	Boucherville, Qué.	Canadian Tire Corporation Ltd.	Toronto, Ont.
Bostitch, Division of Textron Canada Ltd.	Toronto, Ont.	Canadian-Montana Gas Company Ltd.	Butte, MT, U.S.A.*
Bow Valley Offshore Drilling Ltd.	Halifax, N.S.	Canadian Oxy Chemicals Ltd.	Calgary, Alta.
Bowaters Mersey Paper Company Ltd.	Liverpool, N.S.	Canterra Energy Ltd.	Calgary, Alta.
Brasserie Molson du Québec Limitée	Montréal, Qué.	Canterra Engineering Ltd.	Calgary, Alta.
Brittania Compression Industries Ltd.	Calgary, Alta.	Canwest Pumping Systems Ltd.	Calgary, Alta.
Burroughs Memorex Inc.	North York, Ont.	Carling O'Keefe Limited	Toronto, Ont.
Burvell Canada Company Ltd.	Markham, Ont.	Carrier Air Conditioning (Canada) Ltd.	Bramalea, Ont.
C & L Industrial Refrigeration Ltd.	Don Mills, Ont.	Ceco Sales Ltd.	Burnaby, B.C.
C N G Fuels Ltd.	Toronto, Ont.	Cegelec Industrie Inc.	La Prairie, Qué.
CAE Webster Ltd.	London, Ont.	Celanese Canada Ltd.	Edmonton, Alta.
CFM Air Equipment, Div. of Western Air Equipment Ltd.	Calgary, Alta.	Centre d'Ouillage Duberger A.G. Inc.	Duberger, Qué.
CH Heist (Canada) Limited	Buffalo, NY, U.S.A.*	Centre de location Chomedey Inc.	Laval, Qué.
CH Thomas Importers Incorporated	Digby, N.S.	Certified Rentals Ltd.	Edmonton, Alta.
CIL Inc.	Willowdale, Ont.	Cessco Fabrication & Engineering Ltd.	Edmonton, Alta.
CIP Inc.	Montréal, Qué.	Champion Machinery Co. Inc.	Toronto, Ont.
CNG Compressors Ltd.	Brampton, Ont.	Chase Teck Ltd.	Calgary, Alta.
Calkins & Burke Ltd.	Vancouver, B.C.	Cherco Compressors Ltd.	Calgary, Alta.
Cameron Compressor Ltd.	Toronto, Ont.	Chester Plastics (1975) Limited	Chester, N.S.
Can-Dive Services Ltd.	North Vancouver, B.C.	Chevron Canada Resources Ltd.	Calgary, Alta.
Canada Cement Lafarge Ltd.	Montréal, Qué.	Chinook Industrial Supplies Ltd.	Calgary, Alta.
Canadian Air Compressor Ltd.	Toronto, Ont.	Chitton Equipment Ltd.	Calgary, Alta.
		Chromalox, Div. of Canadian Corporate Management Co. Ltd.	Rexdale, Ont.
		Cimco Limited	Toronto, Ont.

CANADIAN IMPORTERS (CONT'D)

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
City Machinery (1971) Ltd.	Winnipeg, Man.	Department of National Defence	Ottawa, Ont.
City of Edmundston	Edmundston, N.B.	Desco Case Lot Supply Ltd.	Surrey, B.C.
Cleaver-Brooks of Canada Ltd.	Stratford, Ont.	Devilbiss (Canada) Ltd.	Barrie, Ont.
Comairco Equipment Ltd.	Downsview, Ont.	Dijo Industrial Sales Limited	Windsor, Ont.
Comco Roots Compressor Canada Inc.	Baie D'Urfé, Qué.	Dismobec Ltée	Anjou, Qué.
Cominco Ltd.	Trail, B.C.	Dome Petroleum Ltd.	Calgary, Alta.
Compair Canada Limited	Mississauga, Ont.	Domglas Inc.	Mississauga, Ont.
Compresseur Rapid-Air 1980 Ltée	St-Léonard, Qué.	Dominion Forge Co. Ltd.	Windsor, Ont.
Compresseurs Québec Inc.	Mont-Royal, Qué.	Dominion Oilfield Supply Company Ltd.	Calgary, Alta.
Compressor Essentials Limited	Mississauga, Ont.	Domtar Inc.	Montréal, Qué.
Comprevac Inc.	Mississauga, Ont.	Don Risk Equipment Ltd.	Concord, Ont.
Consumers Distributing Co. Ltd.	Rexdale, Ont.	Dover Corporation Ltd.	Louisville, KY, U.S.A.*
Consumers Glass Co. Ltd.	Etobicoke, Ont.	Dow Chemical Canada Inc.	Sarnia, Ont.
Control Drilling (1981) Ltd.	Edmonton, Alta.	Dresser Canada Inc., Worthington Pump Div.	Brantford, Ont.
Cooper Energy Services Ltd.	Stratford, Ont.	Dresser Canada Inc.	Mississauga, Ont.
Cooper Industries (Canada) Inc.	Sudbury, Ont.	Dresser Clark, Division of Dresser Canada Inc.	Lethbridge, Alta.
Coray Industrial Sales Limited	Hamilton, Ont.	Drummond McCall, Div. of Marshall Drummond McCall Inc.	Hamilton, Ont.
Cord Turbo-Blowers Limited	Rexdale, Ont.	Dunham-Bush of Canada Limited	Weston, Ont.
Creighton Rock Drill Ltd.	Mississauga, Ont.	Dupont Canada Inc.	Mississauga, Ont.
Crestbrook Forest Industries Ltd.	Cranbrook, B.C.	EE Tigert Limited	Agincourt, Ont.
Cubex Ltd.	Winnipeg, Man.	ERS Energy Resource Supply Ltd.	Calgary, Alta.
Curtis Hoover (BC) Ltd.	Edmonton, Alta.	EW Playford Ltd.	Montréal, Qué.
Custom Engineering Ltd.	Delta, B.C.	Eagle Pump & Compressor Ltd.	Calgary, Alta.
Cyanamid Canada Inc.	Willowdale, Ont.	Eakins Tech Sales Inc.	St-Laurent, Qué.
D.H. Howden & Co. Limited	London, Ont.	Earl Scheib Auto Paintings Company Inc.	Beverly Hills, CA, U.S.A.*
Dam Products Alberta Ltd.	Calgary, Alta.	Echo Bay Mines Ltd.	Edmonton, Alta.
Dan Barclay Enterprises Ltd.	Kelowna, B.C.	Edgewind Sales and Manufacturing Limited	Windsor, Ont.
Danfoss Manufacturing Company Ltd.	Mississauga, Ont.	Eldorado Nuclear Ltd.	Port Hope, Ont.
Davanac Inc.	St-Laurent, Qué.	Electrolyser Corporation	Toronto, Ont.
De Laval Turbine Canada Ltd.	Maple, Ont.	Elgin Farm Supply Ltd.	St. Thomas, Ont.
Delta Enterprises (Sarnia) Ltd.	Sarnia, Ont.	Elliott Industrial Equipment Co., Div. of Carrier Air Conditioning	Brampton, Ont.
Delta/70 Manufacturing Co., A Div. of 238838 Mfg. Ltd.	Harrow, Ont.		
Denison Mines Ltd.	Elliot Lake, Ont.		
Dentech Ltée	Montréal, Qué.		
Department of Energy, Mines & Resources	Ottawa, Ont.		

CANADIAN IMPORTERS (CONT'D)

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Emco Limited	London, Ont.	G & G Distributors Ltd.	Saskatoon, Sask.
Enerflex Systems Ltd.	Calgary, Alta.	GEA Rainey Airexchangers Ltd.	Cochrane, Alta.
Energy Industries Ltd.	Calgary, Alta.	Gardner Denver Company Canada Ltd.	Scarborough, Ont.
Entreprises Larry Inc.	Montréal, Qué.	Garlock of Canada Ltd.	Toronto, Ont.
Équipement Germain Inc.	Québec, Qué.	Gatx-Fuller Ltd.	Scarborough, Ont.
Équipements et Fournitures Pneumatiques Ltée	Montréal, Qué.	General Compressors, O/B 478906 Ontario Limited	Downsview, Ont.
Équipement Air Plus Enr.	St-Bernard, Qué.	General Equipment Ltd.	Vancouver, B.C.
Esso Resources Canada Limited, Compact Division	Don Mills, Ont.	General Motors of Canada Ltd.	Oshawa, Ont.
Estrin Manufacturing Ltd.	Vancouver, B.C.	Geophysical Services Inc.	Calgary, Alta.
FMC of Canada Ltd.	Squamish, B.C.	George Good Equipment Ltd.	Ottawa, Ont.
Falconbridge Nickel Mines Ltd.	Falconbridge, Ont.	Gerry T. Smith Holdings Ltd.	Calgary, Alta.
Fasco Rentals Ltd.	Edmonton, Alta.	Goodall Rubber Co. of Canada Ltd.	Trenton, NJ, U.S.A.*
Federated Co-Operatives Ltd.	Canoe, B.C.	Great Lakes Forest Products Ltd.	Thunder Bay, Ont.
Fiba-Canning Inc.	Agincourt, Ont.	Greay Lightnin, Unit of General Signal Limited	Toronto, Ont.
Fieldco Mfg. (1975) Ltd.	Edmonton, Alta.	Greg Lund Products Ltd.	Oakville, Ont.
Finnan Engineered Products Ltd.	Scarborough, Ont.	Grip Clinch Canada Ltd.	Weston, Ont.
Finning Tractor Co. Limited	Vancouver, B.C.	Grip Clinch Fasteners Ltd.	Burnaby, B.C.
Fisher Scientific Company Ltd.	Ottawa, Ont.	Gulf Canada Limited	Toronto, Ont.
Fit-Rite Bootery (1978) Ltd.	West Vancouver, B.C.	Gulf Canada Resources Inc.	Calgary, Alta.
Fleck Bros. Limited	Burnaby, B.C.	HO Trerice Company	Windsor, Ont.
Fleming Pedlar Ltd.	Winnipeg, Man.	Haar-Drum Canada Inc.	Burlington, Ont.
Flexpac Systems Ltd.	Calgary, Alta.	Hagen Electric Leth Ltd.	Lethbridge, Alta.
Foothills Provincial General Hospital	Calgary, Alta.	Hamworthy Canada Ltd.	St. Catharines, Ont.
Ford Motor Co.	Dearborn, MI, U.S.A.*	Harrigan Rentals & Equipment Ltd.	Vancouver, B.C.
Ford Motor Company of Canada Ltd.	Oakville, Ont.	Hawkeswood Garage Ltd.	Windsor, Ont.
Forney Welding Equipment & Supplies Ltd.	Regina, Sask.	Hi-Test Equipment Ltd.	Rexdale, Ont.
Fourniture de Céramique Québec Inc.	Laval, Qué.	Hiram Walker & Sons Limited	Windsor, Ont.
Fram Canada Inc.	Stratford, Ont.	Hobbycraft Canada, Div. of Canadian Hobbycraft Ltd.	Rexdale, Ont.
Fraser Art Supplies Ltd.	Winnipeg, Man.	Hoerbiger (Canada) Ltd.	Downsview, Ont.
Friesen Electric Ltd.	Clearbrook, B.C.	Hoffman Industries of Canada Ltd.	Toronto, Ont.
Fryston Can. Inc.	Mississauga, Ont.	Honda Canada Incorporated	Scarborough, Ont.
Fundy Grinding & Machining Ltd.	Truro, N.S.		

CANADIAN IMPORTERS (CONT'D)

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Hoskin Scientific Ltd.	Oakville, Ont.	Japan Camera Centre Ltd.	Don Mills, Ont.
House of Tools (Edmonton) Ltd.	Edmonton, Alta.	Jay Fas Co. Ltd.	Mississauga, Ont.
House of Tools Ltd.	Calgary, Alta.	Jems Hydraulique Inc.	Toronto, Ont.
Howden Canada Inc.	Lachine, Qué.	John A. Kennedy & Company	
Howden Company Inc.	West Hartford, CT, U.S.A.*	Ltd.	Saint John, N.B.
Hub Equipment Ltd.	Agincourt, Ont.	John Deere Ltd.	Grimsby, Ont.
Hurum Marine Inc.	Longueuil, Qué.	Johnson Controls Ltd.	Markham, Ont.
Huttons Ltd.	Calgary, Alta.	Jordair Compressors Inc.	Richmond, B.C.
Hydro Dynamics Ltd.	Montréal, Qué.	Joy Mfg. Co. (Canada) Ltd.	
Hydro Electric Power Commission	Milverton, Ont.	Heavy Machinery, Division of	Toronto, Ont.
Hydro Mécanique Inc.	Québec, Qué.	Joy Mfg. Co. Canada Ltd.,	
Hydro Québec	Montréal, Qué.	Precipitation Div.	Toronto, Ont.
ICG Canadian Propane Ltd.	Winnipeg, Man.	Kafka Enterprises Ltd.	Winnipeg, Man.
IH Caswell & Company Ltd.	Burnaby, B.C.	Kent Farm Supplies Ltd.	Blenheim, Ont.
IIC Mechanical Products Ltd.	Point Edward, Ont.	Kenting Oilfield Services	
IMT Cranes Canada Ltd.	Orillia, Ont.	Ltd.	Leduc, Alta.
IMW Industries Ltd.	Chilliwack, B.C.	Kerr Controls Limited	Truro, N.S.
ITT Canada Limited	Guelph, Ont.	Key Lake Mining Corporation	Saskatoon, Sask.
Ibis Products Limited	Scarborough, Ont.	Kidd Creek Mines Ltd.	Timmins, Ont.
Imperial Oil Ltd.	Don Mills, Ont.	Kidd Creek Mines Ltd.	Toronto, Ont.
Imperial Optical Company Ltd.	Toronto, Ont.	Kirkland & Rose Ltd.	Vancouver, B.C.
Inco Limited	Thompson, Man.	L. Krushel & Sons Ltd.	Morden, Man.
Industrial Equipment Company		LOF Glass of Canada Ltd.	Collingwood, Ont.
Ltd.	Delta, B.C.	La Compagnie Unie d'Outils Mtl.	
Industries PPG Canada Ltée	Beauharnois, Qué.	Ltée	Montréal, Qué.
Ingersoll Rand Canada Inc.	Sherbrooke, Qué.	La Coopérative Fédérée de Québec	Montréal, Qué.
Ingersoll Rand Canada Inc.	Montréal, Qué.	La Société d'exploitation	
Interfriction Canada Inc.	Anjou, Qué.	Petro-Canada	Montréal, Qué.
Intermann Marine Marketing Ltd.	Vancouver, B.C.	Labatt Brewing Company Limited	London, Ont.
Interprovincial Steel & Pipe		Lagden Equipment Ltd.	Montréal, Qué.
Corporation Ltd.	Regina, Sask.	Lakusta Compression Equip.	
Irving Oil Ltd.	Saint John, N.B.	Ltd.	Calgary, Alta.
Island Blue Print Co. Ltd.	Victoria, B.C.	Lance Bissett Ltd.	West Vancouver, B.C.
J & R Weir Ltd.	Montréal, Qué.	Lemac Tools Limited	Windsor, Ont.
JH Lock & Sons Ltd.	Toronto, Ont.	Lens Equipment Repair & Service	
JMAR Compressors Inc.	Richmond, B.C.	Ltd.	Scarborough, Ont.
JP Soubry Distribution		Leo Allan Wayrynen Inc.	Thunder Bay, Ont.
Représentation Limitée	Repentigny, Qué.	Leroi Division DIDL	St. Thomas, Ont.
Jaeger Machine Co. of Canada		Les Alcools de Commerce Ltée	St-Laurent, Qué.
Ltd.	St. Thomas, Ont.		

CANADIAN IMPORTERS (CONT'D)

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Les Compresseurs Gélinas Inc.	Montréal, Qué.	Manco Industrial Supplies (1976) Inc.	Edmonton, Alta.
Les Compresseurs Lavoie Ltée	Laval, Qué.	Mandem-Industrial, Division of Asamera Inc.	Winnipeg, Man.
Les Compresseurs Servi Centre Ltée	St-Léonard, Qué.	Maritime Compressor Ltd.	Notre Dame, N.B.
Les Équipements Chalin Ltée	Laval, Qué.	Mark Hot Incorporated	Longueuil, Qué.
Les Équipements Fore Inc.	Rock Forest, Qué.	Masdom Corporation Ltd.	Toronto, Ont.
Les Équipements G. Bolen Ltée	St-Laurent, Qué.	Master-Dyne Limited	Mississauga, Ont.
Les Fournitures Industrielles de Granby Ltée	Granby, Qué.	McCain Foods Ltd.	East Florenceville, N.B.
Les Hall Filter Service Ltd.	North Vancouver, B.C.	McCarthy Robinson Inc.	Scarborough, Ont.
Liftow Ltd.	Malton, Ont.	McGraw-Edison Canada Limited, National Electric Coil Div.	St-Jean, Qué.
Liquid Carbonic Inc.	Scarborough, Ont.	Mecon Sales (1980) Ltd.	Saskatoon, Sask.
Litzens Sport Centre Limited	Dundas, Ont.	Merchants Consolidated Ltd.	Winnipeg, Man.
London Compressed Air Equipment Limited	London, Ont.	Mersey Seafoods Limited	Liverpool, N.S.
Lotepro Engineering & Constr. Ltd.	Calgary, Alta.	Mesam Ltd.	Markham, Ont.
Lukes Machinery (1968) Ltd.	Winnipeg, Man.	Mico Machinery Ltd.	Vancouver, B.C.
Lux & Zwingenberger Ltd.	Toronto, Ont.	Mid-Continent Supply Co.	Fort Worth, TX, U.S.A.*
Lyman Agencies Limited	Vancouver, B.C.	Midwest Pump Ltd.	Lethbridge, Alta.
M & Y Valve Services Inc.	Brantford, Ont.	Mitsubishi Electronics Industries Canada Inc.	Midland, Ont.
M-K Power Products Corp.	Mississauga, Ont.	Mitsui & Co. Canada Ltd.	Toronto, Ont.
M-K Process Equipment Ltd.	Mississauga, Ont.	Modern Tire Supply Ltd.	Edmonton, Alta.
M.J. O'Connor & Associates Ltd.	Calgary, Alta.	Molson Brewery Manitoba Ltd.	Winnipeg, Man.
MCC Powers, Unit of Mark Controls Limited	Mississauga, Ont.	Molson Brewery Saskatchewan Ltd.	Regina, Sask.
MDS Health Group Limited	Rexdale, Ont.	Molson Brewery Saskatchewan Ltd.	Prince Albert, Sask.
MLW Industries, Division of Bombardier-MLW Ltd.	Montréal, Qué.	Monarch Propane Ltd.	Mississauga, Ont.
MNM Machinery Ltd., C/o Miller McClelland & Co.	Calgary, Alta.	Montgomery Elevator Co. Ltd.	Islington, Ont.
Maaco Enterprises Ltd.	King of Prussia, PA, U.S.A.*	Montreal Children's Hospital	Montréal, Qué.
MacLeod Stedman Inc.	Winnipeg, Man.	Monument Machine Shop Ltd.	Calgary, Alta.
Magneto Hydraulique & Pneumatique Inc.	Boucherville, Qué.	Moosehead Breweries	Saint John, N.B.
Malcolm Food Specialties, Div. of Beatrice Intl. (Canada) Ltd.	St. George, Ont.	Morneau & Thibodeau Inc.	Montréal, Qué.
Malnar Industries Ltd., O/P As Johnson Bros Mfg. International	Winnipeg, Man.	Motoparts Inc.	Plessisville, Qué.
		Murphy & Wake Field Ltd.	Abbotsford, B.C.
		Murphy Oil Company Ltd.	Calgary, Alta.
		Mussens Equipment Ltd.	Lachine, Qué.
		Myers Controls & Equipment Ltd.	Burnaby, B.C.

CANADIAN IMPORTERS (CONT'D)

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
N.L. Rucker Products Ltd.	Richmond, B.C.	Pièces pour Camions Remorques	
NBIP Forest Products Inc.	Dalhousie, N.B.	Ass. Inc.	Montréal, Qué.
National Compressed Air (Canada) Ltd.	Mississauga, Ont.	Polar Body & Paint Supplies Ltd.	Edmonton, Alta.
National Energy Equipment Inc.	Burnaby, B.C.	Polysar Limited	Sarnia, Ont.
National Supply Canada Ltd.	Edmonton, Alta.	Port Weller Dry Dock Limited	St. Catharines, Ont.
Neles Canada Inc.	St-Laurent, Qué.	Power & Mine Supply Co. Limited	Winnipeg, Man.
Nelson Machinery Company Ltd.	North Vancouver, B.C.	Power Application & Mfg. Co. Ltd.	Calgary, Alta.
Newman Hattersley Ltd.	Mississauga, Ont.	Power Press & Equipment Company Ltd.	Montréal, Qué.
Noranda Mines Limitée	Noranda, Qué.	Price & Markle (Penticton) Ltd.	Vernon, B.C.
Norcal Reprographics (1981) Ltd.	Regina, Sask.	Prime Fasteners Ltd.	Scarborough, Ont.
Northwest Machinery & Sales Co.	Vancouver, B.C.	Prime Fasteners Maritimes Ltd.	Scarborough, Ont.
Northwood Industrial Supply Inc.	Sudbury, Ont.	Prime Fasteners of B.C. Ltd.	Scarborough, Ont.
Nova, An Alberta Corporation	Calgary, Alta.	Princess Auto & Machinery Ltd.	Winnipeg, Man.
OK Welders Supplies Ltd.	Penticton, B.C.	Pritchard Engineering Company Ltd.	Winnipeg, Man.
OSA Marine Services Canada Limited	St. John's, Nfld.	Procter & Gamble Inc.	Hamilton, Ont.
Ontario Compressor Supplies Limited	Oldcastle, Ont.	Procter & Gamble Inc.	Toronto, Ont.
Ontario Diesel Limited	St. Catharines, Ont.	Produits Forestiers McLaren Inc.	Murdochville, Qué.
Ontario Hydro	Toronto, Ont.	Prolew (Québec) Ltd.	Montréal, Qué.
Otto Timm Enterprises Ltd.	Oakville, Ont.	Propane Services Inc.	Olmsted Falls, OH, U.S.A.*
P.M. Hansen Ltd.	Richmond, B.C.	Protection Incendie Viking Ltée	Boisbriand, Qué.
Palmer-Hayes Air Equipment Limited	Burlington, Ont.	Provincial Compressor Ltd.	Montréal, Qué.
Paramount Resources Ltd.	Calgary, Alta.	Pumps & Power Ltd.	Vancouver, B.C.
Patterson Consolidated Tool & Die Inc.	London, Ont.	Purves Ritchie, Div. of Rivtow Equipment Ltd.	Vancouver, B.C.
Peacock Brothers Ltd.	Lasalle, Qué.	QIT Fer & Titane du Québec Inc.	Sorel, Qué.
Peacock Equipment Ltd.	Aldergrove, B.C.	R.A. Warren Equipment Ltd.	North Bay, Ont.
Peavey Industries Limited	Red Deer, Alta.	Raffin Electric Co. Ltd.	Calgary, Alta.
Pembina Resources Limited	Calgary, Alta.	Ranger Engineering Inc.	Pickering, Ont.
Pepper Compressed Air & Gas Limited	Dorchester, Ont.	Ray-Gordon Ltd.	Weston, Ont.
Perco Limited	Montréal, Qué.	Raychuck Machinery Inc.	Stanbridge East, Qué.
Petro Equipment Sales Ltd.	Calgary, Alta.	Réfrigération ICM Ltée	Montréal, Qué.
Petro-Canada Inc.	Calgary, Alta.	Reggin Industries Ltd.	Calgary, Alta.
Petromont Inc.	Montréal, Qué.	Reliable Engine Services Ltd.	Edmonton, Alta.
		Réparation Hydrair Limitée	St-Luc, Qué.
		Revelstoke Companies Ltd.	Calgary, Alta.

CANADIAN IMPORTERS (CONT'D)

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Rideout Tool & Supply Ltd.	St. John's, Nfld.	Sonat Offshore Canada Ltd.	Dartmouth, N.S.
Ring Radiator Products Ltd., O/B 30332D Ontario Ltd.	Scarborough, Ont.	Sound Insight Ltd.	Markham, Ont.
Ritchey Supply Ltd.	Mississauga, Ont.	Southeastern Commonwealth Drilling Ltd.	Halifax, N.S.
Riv-Tow Straits Ltd.	Vancouver, B.C.	Spraybake Canada Ltd.	Concord, Ont.
Robert H. Laning & Sons Ltd.	Waterford, Ont.	Stabeco Art & Drafting Supplies Inc.	Mississauga, Ont.
Rods & Wire Specialties Ltd.	Tilbury, Ont.	Stearns Catalytic Ltd., Air Products Div.	Allentown, PA, U.S.A.*
Rollins Machinery Ltd.	Vancouver, B.C.	Steelcase Canada Ltd.	Don Mills, Ont.
Rondex Limited	Winnipeg, Man.	Stephens Equipment Inc.	Montréal, Qué.
Rotair Industries Limited	Burnaby, B.C.	Stephensons Rent-All Ltd.	Rexdale, Ont.
Rotating Equipment Service O/B General Tire Canada Ltd.	Calgary, Alta.	Sterling Engine Works Ltd.	Winnipeg, Man.
Rothmans Inc.	Don Mills, Ont.	Stoffel Seals of Canada Ltd.	Brampton, Ont.
Rowand Industries Ltd.	Richmond, B.C.	Stork Werkspoor Canada Ltd.	Candiac, Qué.
Rubberline Products Ltd.	Kitchener, Ont.	Storrington Industries Limited	Pickering, Ont.
Safety Supply Company, c/o Imperial Optical Company Ltd.	Toronto, Ont.	Stratoflex of Canada Ltd.	Fort Worth, TX, U.S.A.*
Salims Refrigeration Canada Ltd.	Weston, Ont.	Sturdy Truck Body (1972) Ltd.	Kitchener, Ont.
Sanitherm Engineering Ltd.	North Vancouver, B.C.	Sullair Québec Inc.	Beloil, Qué.
Saskatchewan Power Corporation	Regina, Sask.	Sullivan Sales (USA) Inc.	Mississauga, Ont.
Scepter Manufacturing Company Limited	Don Mills, Ont.	Sullivan Strong Scott Ltd.	Downsview, Ont.
Sedpex Inc.	St. John's, Nfld.	Sulpetro Limited	Calgary, Alta.
Shell Canada Limited	Calgary, Alta.	Sulzer Canada Inc.	Dorval, Qué.
Sherritt Gordon Mines Ltd.	Fort Saskatchewan, Alta.	Sumitomo Canada Limited	Toronto, Ont.
Siemens Electric Limited	Mississauga, Ont.	Suncor Inc.	Fort McMurray, Alta.
Signode Canada Inc.	Scarborough, Ont.	Sunoco Inc.	Toronto, Ont.
Sihl Pumps Limited	Guelph, Ont.	Surgeson Electric Limited	Cornwall, Ont.
Simmons Construction Ltd.	Winnipeg, Man.	Surplus Général Tardif Inc.	St-Antonin, Qué.
Simplot Chemical Co. Ltd.	Brandon, Man.	Syncrude Canada Ltd.	Fort McMurray, Alta.
Simpson Power Products Ltd.	Coquitlam, B.C.	Systems Supply Northern Limited	Sudbury, Ont.
Simpsons-Sears Ltd.	Toronto, Ont.	TLM Machinerie Équpement Ltée	Kirkland, Qué.
Skeans Engineering & Machinery Ltd.	Vancouver, B.C.	TSC Stores Limited	London, Ont.
Smith Cameron Industrial Inc.	Coquitlam, B.C.	Tandy Leather Co. of Canada	Barrie, Ont.
Smith-Roles Ltd.	Saskatoon, Sask.	Tericorp Ltd.	Winnipeg, Man.
Smoky River Coal Limited	Grande Cache, Alta.	Texaco Canada Inc.	Toronto, Ont.
Solar Turbines Canada Ltd.	Edmonton, Alta.	Texaco Canada Resources Ltd.	Calgary, Alta.
		The Alberta Gas Ethylene Company Ltd.	Red Deer, Alta.

CANADIAN IMPORTERS (CONT'D)

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
The Algoma Steel Corporation Ltd.	Sault Ste-Marie,	Vente Rozon Sales Inc.	Bromont, Qué.
The British Columbia Sugar Refining Company Limited	Vancouver, B.C.	Vic's Compressor Parts, Div. of 461400 Ontario Ltd.	Scarborough, Ont.
The Canadian Coleman Company Ltd.	Etobicoke, Ont.	Volvo (Canada) Limited	Halifax, N.S.
The Canadian Salt Company Ltd. Ojibway Mine	Windsor, Ont.	WN White & Company Ltd.	Halifax, N.S.
The Complax Corporation	Cobourg, Ont.	WR Scott Equipment (1977) Ltd.	Edmonton, Alta.
The Consumers Gas Company Ltd.	Scarborough, Ont.	Wabco Limited	Hamilton, Ont.
The Paul Moore Company Ltd.	Winnipeg, Man.	Wabush Mines, C/o Pickands Mather & Co.	Sept-Îles, Qué.
The Spencer Turbine Company	Fort Erie, Ont.	Wainbee Ltd.	Rexdale, Ont.
The University of Alberta	Edmonton, Alta.	Waltec Components Div. Of Waltec Inc.	Wallaceburg, Ont.
Thermo Routier Ltd.	St-Laurent, Qué.	Waterflood Service & Sales Ltd.	Estevan, Sask.
Thomson-Gordon Ltd.	Burlington, Ont.	Webcon Equipment Inc.	Thornhill, Ont.
Thorcom Inc., Commercial Equipment Div.	Saint John, N.B.	Webster Air Equip., Div. of Curtiss-Wright of Canada Inc.	London, Ont.
Tonto Drilling Company Group B, C/o Tonto Group of Companies	Burnaby, B.C.	Westar Mining Ltd.	Sparwood, B.C.
Toro Canada Ltd.	Steinbach, Man.	Westcoast Transmission Co. Ltd.	Vancouver, B.C.
Trans Canada Compressor Valve Repair Co. Ltd.	Vaudreuil, Qué.	Western Co-Op Fertilizers Ltd.	Calgary, Alta.
Trans Canada Freezers Ltd.	Etobicoke, Ont.	Western Coring & Equipment Co. Ltd.	Vancouver, B.C.
Trans Canada PipeLines Ltd.	Toronto, Ont.	Western Industrial Enterprises Ltd.	Port Moody, B.C.
Turbo Resources Ltd.	Calgary, Alta.	Western Rock Bit Company Ltd.	Calgary, Alta.
U-Haul Company of Canada Ltd.	Burlington, Ont.	Weston Bakeries Limited	Kitchener, Ont.
UAP Inc.	Montréal, Qué.	Whalley Hardware, Div. of Holland Import Inc.	Burnaby, B.C.
Union Carbide Canada Ltd.	Toronto, Ont.	Wiens Equipment Supplies Ltd.	St. Catharines, Ont.
United Co-Operatives of Ontario	Mississauga, Ont.	Wilfs Millwright Service 1977 Ltd.	Edmonton, Alta.
Universal Ignition & Battery Ltd.	London, Ont.	Wilron Equipment Ltd.	Edmonton, Alta.
Universal Package Corporation	Mount Royal, Qué.	Wilson Oilfield Supply Ltd.	Calgary, Alta.
Urgent Industrial Supply Inc.	Windsor, Ont.	Wimpey Sable Marine Limited	Halifax, N.S.
Valley Pride Dairy Products Ltd.	Abbotsford, B.C.	Windsor Bumper Co., Div. of Gulf & Western (Canada) Ltd.	Windsor, Ont.
Valley Rentals Ltd., C/o Joe Small & Company	Surrey, B.C.	Windsor Factory Supply Ltd.	Windsor, Ont.
Vapor-Tech Systems, Div. of TSC Consultants Ltd.	Winterburn, Alta.	Wirth Limited	Montréal, Qué.
Varian Canada Inc.	Georgetown, Ont.	Wolf Offshore Transport Ltd.	St. John's, Nfld.
Velan Engineering Ltd.	Montréal, Qué.	York, Division of Borg Warner Canada Ltd.	Rexdale, Ont.

*Non-resident importer

DRIE REGIONAL OFFICES

Newfoundland
P.O. Box 8950
Parsons Building
90 O'Leary Avenue
St. John's, Newfoundland
A1B 3R9
Tel: (709) 772-4884

Prince Edward Island
P.O. Box 1115
Confederation Court Mall
134 Kent Street, Suite 400
Charlottetown, Prince Edward Island
C1A 7M8
Tel: (902) 566-7400

Nova Scotia
P.O. Box 940, Station M
1496 Lower Water Street
Halifax, Nova Scotia
B3J 2V9
Tel: (902) 426-2018

New Brunswick
P.O. Box 1210
Assumption Place
770 Main Street
Moncton, New Brunswick
E1C 8P9
Tel: (506) 857-6400

Québec
P.O. Box 247
Tour de la Bourse
800, Place Victoria, Suite 3800
Montréal, Québec
H4Z 1E8
Tel: (514) 283-8185

Ontario
P.O. Box 98
1 First Canadian Place, Suite 4840
Toronto, Ontario
M5X 1B1
Tel: (416) 365-3737

Manitoba
P.O. Box 981
330 Portage Avenue
Room 608
Winnipeg, Manitoba
R3C 2V2
Tel: (204) 983-4090

Saskatchewan
Canada Building
6th Floor, 105-21st Street East
Saskatoon, Saskatchewan
S7K 0B3
Tel: (306) 975-4400

Alberta
Cornerpoint Building
10179 - 105th Street, Suite 505
Edmonton, Alberta
T5J 3S3
Tel: (403) 420-2944

British Columbia
P.O. Box 49178
Bentall Postal Station
Bentall Tower IV
1101 - 1055 Dunsmuir Street
Vancouver, British Columbia
V7X 1K8
Tel: (604) 666-0434

Yukon
Suite 301
108 Lambert Street
Whitehorse, Yukon
Y1A 1Z2
Tel: (403) 668-4655

Northwest Territories
P.O. Bag 6100
Precambrian Building
Yellowknife, Northwest Territories
X1A 1C0
Tel: (403) 920-8571

