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IMPORT PROFILE

Investment Opportunities

VENETIAN BLIND STOCK, ALUMINUM, FABRICATED

Pub. No.: 8812-IP February 1989



Government
of Canada

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Regional Industrial
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VENETIAN BLIND STOCK, ALUMINUM, FABRICATED

INTRODUCTION

This report is part of a continuing series designed to increase business awareness of the potential existing for production in Canada.

CANADIAN IMPORTS

Import data are given on subsequent pages for the following product:

<u>Description</u>	<u>Commodity Code</u>	<u>TOTAL IMPORTS</u>		<u>% Change 1987/1986</u>
		<u>1986</u>	<u>1987</u>	
		<u>(C\$ million)</u>		
Venetian Blind Stock, Aluminum, Fabricated	451-49-70	8.8	9.3	+5

Lists of Canadian importers and foreign exporters to Canada are given in Appendices A and B respectively.

For information on venetian blinds, please see Import Profile No. 88-02-IP (Venetian Shades and Blinds).

CANADIAN PRODUCTION

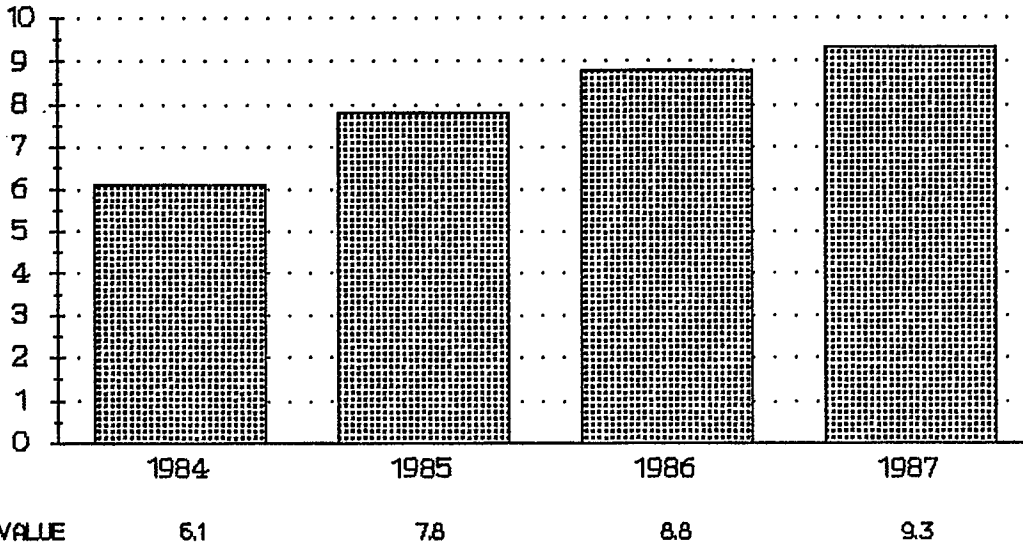
There is one Canadian producer of fabricated aluminum venetian blind stock. Statistics Canada does not, however, publish data on production of this specific product.

CANADIAN EXPORTS

Statistics Canada does not publish data on exports of fabricated aluminum venetian blind stock.

VENETIAN BLIND STOCK, ALUMINUM, FABRICATED
 COMMODITY CODE 451-49-70
 IMPORT TRENDS

VALUE (MILLION \$)



IMPORTS BY MAJOR FOREIGN COUNTRY OF EXPORT

FOREIGN COUNTRY OF EXPORT	1984	1985	1986	1987	AVERAGE ANNUAL GROWTH RATE 1984-87
					%
UNITED STATES					
VALUE (C\$000)	3188	4293	5112	4948	16
SWEDEN					
VALUE (C\$000)	1813	1868	2408	1872	5
NETHERLANDS					
VALUE (C\$000)	855	821	175	868	10
ISRAEL					
VALUE (C\$000)	193	135	881	587	45
REPUBLIC OF KOREA					
VALUE (C\$000)	0	0	0	528	N/A
OTHER					
VALUE (C\$000)	498	868	443	498	0
TOTAL					
VALUE (C\$000)	6147	7783	8819	9301	15

N/A -- NOT APPLICABLE

VENETIAN BLIND STOCK, ALUMINUM, FABRICATED
COMMODITY CODE 451-49-70
=====

IMPORT MARKET SHARES

FOREIGN COUNTRY OF EXPORT	1984	1985	1986	1987
	%	%	%	%
UNITED STATES				
VALUE	51.9	55.2	58.0	53.2
SWEDEN				
VALUE	26.2	24.0	27.3	20.1
NETHERLANDS				
VALUE	10.7	8.0	2.0	9.3
ISRAEL				
VALUE	3.1	1.7	7.7	6.3
REPUBLIC OF KOREA				
VALUE	0.0	0.0	0.0	5.7
OTHER				
VALUE	8.1	11.1	5.0	5.4
TOTAL				
VALUE	100.0	100.0	100.0	100.0

APPENDIX A

CANADIAN IMPORTERS

The principal 20 importers of fabricated aluminum venetian blind stock accounted for 92 per cent of the total import value during 1986.

<u>Principal Importers</u> (No.)	<u>Cumulative Value</u> (C\$ million)	<u>Per Cent of Total Value</u>
5	5.4	61
10	6.9	78
20	8.1	92
All Importers (45)	8.8	100

Importers of fabricated aluminum venetian blind stock during 1986 are listed below in alphabetical order. This list includes all importers except individuals and a minimal number of importers whose names were not available.

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
2160-5381 Québec Inc.	Ste-Foy, Qué.	Montebello Metal Inc.	Hawkesbury, Ont.
Abbey Blind Incorporated	Burnaby, B.C.	Multi Stores Faber Ltée	St-Laurent, Qué.
Art Venetian Blind Ltd.	Toronto, Ont.	New-View Blinds Mfg. Ltd.	Calgary, Alta.
Beatrice International (Can) Ltd.	Mississauga, Ont.	Olympia Interiors Ltd.	Bolton, Ont.
Canadian Drapery Hardware Ltd.	Downsview, Ont.	Revello Corporation	Montréal, Qué.
Canadian Window Coverings Corp.	Burnaby, B.C.	Roper Eastern, Div. of Roper Canada Ltd.	Weston, Ont.
	Toronto, Ont.	Shade-O-Matic Ltd.	Downsview, Ont.
Curbsun Systems Inc.	Woodbridge, Ont.	Shades Window Coverings Inc.	Downsview, Ont.
Décor Moderne Sobec Ltée.	Ste-Foy, Qué.	Stores Ericson du Canada Inc., Les	Montréal, Qué.
Elite Draperies	St-Laurent, Qué.	Studio Draperies Ltd.	Scarborough, Ont.
Fabroline Industries Ltd.	Kelowna, B.C.	Sunssi Sun Shade Systems Inc.	Winnipeg, Man.
Frontenac Fabrics Inc.	Montréal, Qué.	Super Blinds Inc.	Winnipeg, Man.
Hunter Douglas Canada Ltd.	Montréal, Qué	Sureway Fabrics & Components Ltd.	Calgary, Alta.
Kirsch Canada Inc.	Woodstock, Ont.	Val-Abel Textiles Ltd.	Montréal, Qué.
Industries Becar Inc., Les	Chicoutimi, Qué.	Vertican Inc.	St-Laurent, Qué.
Industries Bergemont Ltée., Les	Ste-Foy, Qué.		Medicine Hat, Alta.
Louverdrape of Canada O/B M Desmarais & Associés Ltée	Varennes, Qué.	Vénitienne 83 Enr.	Chicoutimi, Qué.
Mar-Del Shade Co. Ltd.	Concord, Ont.	Wrisco Ltd.	Markham, Ont.

FOREIGN EXPORTERS TO CANADA

Major exporters to Canada of fabricated aluminum venetian blind stock during 1986 are listed in descending order of dollar value by major country of export. These exporters accounted for 76 per cent of the total value of imports in 1986.

<u>Country</u>	<u>Exporter Name</u>	<u>Value of Imports</u> (C\$ 000)
United States:	Levolor Lorentzen Inc.	1 987
	Marathon Carey McFall Corp.	1 732
	Delmar Window Coverings) Hunter Douglas Inc.) Wrisco Ltd.)	642 *
Sweden:	Turnils A.B.)	
	Perma Systems A.B.)	2 346 *
	Nyge Haglund A.B.)	

* Aggregated to preserve confidentiality of Canadian importers.

FOR MORE INFORMATION PLEASE CONTACT:

Market Intelligence Division
Services to Business Branch
Industry, Science and Technology Canada
235 Queen Street
Ottawa, Ontario
K1A 0H5
Tel: (613) 954-4970

OR

Fabricated Metal and Construction
Products Division
Resource Processing Industries Branch
Industry, Science and Technology
Canada
235 Queen Street
Ottawa, Ontario
K1A 0H5
Tel: (613) 954-3133

REFERENCE SOURCES

Industry, Science and Technology Canada
Statistics Canada
Revenue Canada

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TARIFF PROGRAMS
REVENUE CANADA
CUSTOMS AND EXCISE
OTTAWA, ONTARIO
K1A 0L5
TEL: (613) 954-6929

EXPLANATORY NOTES

Valuation

Imports are generally recorded at the values established for customs duty purposes according to the provisions of the Customs Act. Customs values are identical to selling prices for most transactions between non-affiliated companies, but customs values exceed selling prices for many transactions between affiliated companies. All values are reported in Canadian dollars and do not include duty.

Average Growth Rate

Growth rates are calculated on the basis of annual compounding.

Rounding

Figures may not add due to rounding.

