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# IMPORT PROFILE

## Investment Opportunities

DECALCOMANIA TRANSFERS (DECALS)

Pub. No.: 88-05-IP      October 1988



Government  
of Canada

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Regional Industrial  
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DECALCOMANIA TRANSFERS

INTRODUCTION

This report is part of a continuing series designed to increase business awareness of the potential existing for production in Canada.

CANADIAN IMPORTS

Import data are given on subsequent pages for the following product:

<u>Description</u>	<u>Commodity Code</u>	<u>TOTAL IMPORTS</u>		<u>% Change 1986-1987</u>
		<u>1986</u>	<u>1987</u>	
		<u>(C\$ million)</u>		
Decalcomania Transfers	895-28-10	13.4	16.6	+24

A list of Canadian importers is given in Appendix A, page 8.

CANADIAN PRODUCTION

There are at least 50 companies manufacturing decalcomania transfers in Canada. Statistics Canada reports that shipments amounted to \$24.9 million in 1985, an increase of 47 per cent from 1984. In 1985 and 1986, the apparent domestic market was estimated to be \$35.0 million and \$40.8 million, respectively.

CANADIAN EXPORTS

Statistics Canada does not publish separate export data for decalcomania transfers. In 1987, it is estimated that Canada exported decalcomania transfer valued at \$2 million.

UNITED STATES' IMPORTS

The United States Department of Commerce indicates that the U.S. imports of decalcomania transfers (except toys) from all countries totalled C\$38.4 in 1987. Canada's share of U.S. imports totalled C\$1.9 million.

MARKET SUMMARY

A decalcomania transfer (also called decalcomania or decal) is a design, picture, or lettering laid on a carrier film for subsequent transfer to another surface. Such images are produced in single or multiple colours by means of the printing process. Some decalcomania transfers are backed with metal leaf. Decalcomania transfers can be placed on virtually any type of smooth surface. They are used widely as trademarks, name plates, signs, imprinted advertising messages and instructions, as decorative designs on ceramics, plastic tableware, and glassware, and for children's games.

It is estimated that the Canadian domestic market for decalcomania transfers increased from \$28.6 million in 1983 to \$41 million in 1986, an average annual growth rate of 13 per cent. During this period, imports declined from \$14.4 million to \$13.4 million and their share of the Canadian market dropped from 50.4 per cent in 1983 to an estimated 32.8 per cent in 1986. However, imports increased to \$16.6 million in 1987. The United States is by far the largest supplier of decalcomania transfers to Canada.

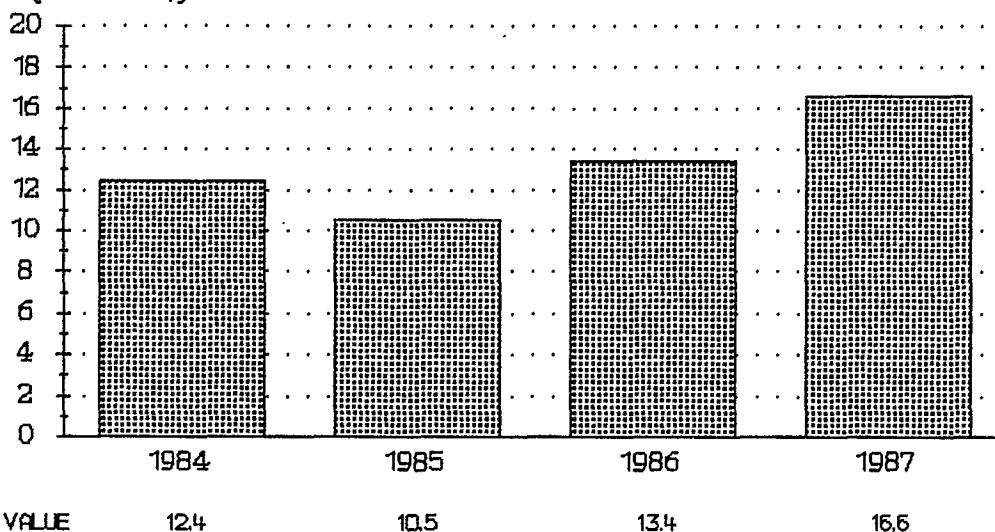
There are about 50 companies engaged in printing decalcomania transfers in Canada. The vast majority of these firms are classified to the commercial printing sector. Many of them are also engaged in printing other identification products, such as tags and labels. Statistics Canada does not publish separate export data for decalcomania transfers. It is estimated that exports reached \$2.1 million in 1987, three times the level attained in 1986. It is believed that over 90 per cent of export shipments were directed to the United States.

Canadian market demand for decalcomania transfers should continue to grow at a relatively strong rate over the medium term and should therefore provide ample opportunity for increased production in Canada.

IMPORT DATA

DECALCOMANIA TRANSFERS  
 COMMODITY CODE 895-28  
 IMPORT TRENDS

VALUE (MILLION \$)



IMPORTS BY MAJOR FOREIGN COUNTRY OF EXPORT

FOREIGN COUNTRY OF EXPORT	1984	1985	1986	1987	AVERAGE ANNUAL GROWTH RATE 1984-87
					%
UNITED STATES					
VALUE [C\$000]	9005	8389	10469	10593	8
ITALY					
VALUE [C\$000]	1367	810	517	3395	35
UNITED KINGDOM					
VALUE [C\$000]	770	836	985	1370	21
GERMANY, FED. REP.					
VALUE [C\$000]	144	113	228	322	31
JAPAN					
VALUE [C\$000]	319	298	748	268	-6
OTHER					
VALUE [C\$000]	780	446	441	684	-4
TOTAL					
VALUE [C\$000]	12385	10492	13386	16632	10

DECALCOMANIA TRANSFERS - COMMODITY CODE 895-28

IMPORT MARKET SHARES

<u>FOREIGN COUNTRY OF EXPORT</u>	<u>1984</u>	<u>1985</u>	<u>1986</u>	<u>1987</u>
	<u>%</u>	<u>%</u>	<u>%</u>	<u>%</u>
UNITED STATES VALUE	72.7	80.0	78.2	63.7
ITALY VALUE	11.0	5.8	3.9	20.4
UNITED KINGDOM VALUE	6.2	6.1	7.4	8.2
GERMANY, FED. REP. VALUE	1.2	1.1	1.7	1.9
JAPAN VALUE	2.6	2.8	5.6	1.6
OTHER VALUE	6.3	4.3	3.3	4.1
<u>TOTAL VALUE</u>	<u>100.0</u>	<u>100.0</u>	<u>100.0</u>	<u>100.0</u>



CANADIAN IMPORTERS

The principal 40 importers of decalcomania transfers accounted for 63 per cent of the total import value during 1986.

<u>Principal Importers</u> (No.)	<u>Cumulative Value</u> (C\$ Million)	<u>Per Cent of Total Value</u>
5	4.5	34
10	5.7	43
30	7.1	53
40	8.5	63
All Importers (1 021)	13.4	100

Importers of decalcomania transfers during 1986 are listed below in alphabetical order. This list includes all importers except individuals and a minimal number of importers whose names were not available.

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
231510 Alberta Ltd.	Calgary, Alta.	Actionmatic Ltd.	Chatham, Ont.
3M Canada Inc.	London, Ont.	Ad-Pressions Ltd.	Mississauga, Ont.
429289 Ontario Limited, O/A (Toronto Hobby)	Markham, Ont.	Adanac Ceramics Inc.	Burnaby, B.C.
656795 Ontario Limited	Mississauga, Ont.	Adidas Textiles Canada Ltd.	Downsview, Ont.
A & A G Agencies Inc.	Dorval, Qué.	Advance Floor Machine Canada Limited	Mississauga, Ont.
A & E Electronic Supply Ltd.	Calgary, Alta.	Advance Process Supply Co.	Chicago, IL, USA*
A & P Technical Supplies Inc.	Edmonton, Alta.	Advanced Automated Equipment Limited	London, Ont.
A C F Grew Inc.	Penetanguishene, Ont.	Aeroquip (Canada) Ltd.	Toronto, Ont.
A E S Data Inc.	Lachine, Qué.	Air Canada	Winnipeg, Man.
A M F Canada Limited	Guelph, Ont.	Alberta Government Telephones	Edmonton, Alta.
A M K Imports, Div. of A M K Investments Ltd.	Weston, Ont.	Alberta Governor Service Ltd.	Edmonton, Alta.
A Pickard Machinery Limited	Charlottetown, P.E.I.	Aldrich Chemical Company (Canada) Ltd.	Milwaukee, WI, USA*
A T Distributors (Central) Ltd.	Kitchener, Ont.	Alfa-Laval Ltd.	Scarborough, Ont.
ADP Dealer Services Ltd.	Don Mills, Ont.	Aliments Interbake Ltée, Les	Longueuil, Qué.
AG-Tronic Mfg. Ltd.	Hastings, NE, USA*	Aline Marelle Ltd.	Toronto, Ont.
AMS/Oil Inc.	Superior, WI, USA*	Allen Crawford Associates Ltd.	Mississauga, Ont.
Aarkay Imports Inc.	Vancouver, B.C.	Allied Sales Ltd.	Charlottetown, P.E.I.
Achievement Place Ltd.	Saskatoon, Sask.	Allsorts Imports Inc.	Maple, Ont.
Actif de Librairie du Nomade Inc.	Montréal, Qué.		
Action Accessories Ltd.	London, Ont.		

CANADIAN IMPORTERS (CONT'D)

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Alltrex China & Decorating Supply Ltd.	Thornhill, Ont.	Ball Brothers Ltd.	Kitchener, Ont.
Almar Industries	Toronto, Ont.	Bandag Canada Ltd.	Shawinigan, Qué.
Almonte Firetrucks Ltd.	Almonte, Ont.	Barnacle Bills Board & Sail Ltd.	White Rock, B.C.
Altec Industries Ltd.	Milton, Ont.	Barry-Hamel Equipment Ltd.	Vancouver, B.C.
Amaco Construction Equipment Inc.	Mississauga, Ont.	Barton of Canada Ltd.	Burnaby, B.C.
Amalgamated Sewer Services Inc.	Winnipeg, Man.	Bata Industries Limited	Batawa, Ont.
Amerace Ltd.	Markham, Ont.	Battatco Inc.	Montréal, Qué.
American Hospital Supply, Div. of Travenol Inc.	Mississauga, Ont.	Batronics Inc.	Maple, Ont.
American Motors (Canada) Inc.	Brampton, Ont.	Bauer Brothers Company (Canada) Ltd., The	Brantford, Ont.
American Standard, Div. of Wabco Standard Ltd.	Toronto, Ont.	Baumann Fabrics Ltd.	Toronto, Ont.
American Sterilizer Canada Inc.	Brampton, Ont.	Beam Central Vacuum Systems Inc.	Oakville, Ont.
Amico Co.	Ville d'Anjou, Qué.	Bear Automotive Inc.	Scarborough, Ont.
Amscan Inc.	Harrison, NY, USA*	Beaver Equipment Limited	Dorval, Qué.
Ansoil Regional Warehouse, Div. of Ansoil Inc.	Burnaby, B.C.	Beaver-Delta Machinery Corp.	Guelph, Ont.
Andersons Engineering Ltd.	Langley, B.C.	Beclawat Ontario Ltd.	Belleville, Ont.
Anglo American Leather Company Ltd.	Vancouver, B.C.	Bell Helicopter Ltée	Ste-Thérèse, Qué.
Anthes Equipment Ltd.	Mississauga, Ont.	Benjamin Moore & Co. Limited	Toronto, Ont.
Anthony's Art Design Ltd.	Toronto, Ont.	Benmak Distributors Ltd.	Don Mills, Ont.
Apple Canada Inc.	Markham, Ont.	Benmor Furniture Ltd.	Vancouver, B.C.
Applied Power Industrial Canada Ltd.	Mississauga, Ont.	Berco Concept Marketing Ltd.	Orillia, Ont.
Arcadian Imports Ltd.	Edmonton, Alta.	Berke! Products Company Ltd.	Mississauga, Ont.
Asplundh Utility Services Ltd.	Cobourg, Ont.	Berkley & Company (Canada) Ltd.	Winnipeg, Man.
Atco Controls Ltd.	Toronto, Ont.	Bic Sport Canada, Div. of Bic Inc.	Markham, Ont.
Atlantic & Pacific Marketing Corp.	Vancouver, B.C.	Bicyclette Universelle Ltée	Montréal, Qué.
Atlantic Service Company Ltd.	Scarborough, Ont.	Bigfoot Industries Ltd.	Armstrong, B.C.
Atlas Trailer Coach Products Ltd.	Calgary, Alta.	Bill Lynch Shows Ltd.	Halifax, N.S.
Atlas Van-Lines (Canada) Ltd.	Oakville, Ont.	Bilsom International Ltd.	Toronto, Ont.
Audio Video Specialists Inc.	Dorval, Qué.	Biltmore Chesterfield Creations Inc.	Mount-Royal, Qué.
Audiovox Canada Ltd.	Mississauga, Ont.	Binks Manufacturing of Canada Ltd.	Toronto, Ont.
Auto Design DGM Inc.	St-Hubert, Qué.	Binney & Smith (Canada) Ltd.	Lindsay, Ont.
Auto Dynamics Inc.	St. Catharines, Ont.	Black & Decker Canada Inc.	Brockville, Ont.
Automotive Trim Supply Co.	Burnaby, B.C.	Blackwood Hodge Equipment Ltd., Ontario Division	Weston, Ont.
Avco New Idea Farm Equipment, Div. of the Paul Revere Corp.	Coldwater, OH, USA*	Blue Giant Equipment of Canada Ltd.	Brampton, Ont.
Avenue Farm Machinery Ltd.	Abbotsford, B.C.	Blythe Matthey, Division of Johnson Matthey Ltd.	Brampton, Ont.
Avir Céramiques Inc.	Montréal, Qué.	Bob Dale Glove & Import Ltd.	Edmonton, Alta.
B M B Distributors Ltd.	Toronto, Ont.	Bomag Canada, A Unit of Amca International Limited	Mississauga, Ont.
Babson Bros. Co. (Canada) Ltd.	Oak Brook, IL, USA*	Bombardier Inc.	La Pocalière, Qué.
		Bonneterie Avalon Ltée	Montréal, Qué.
		Borrowmans Grove Ltd.	Shefford, Qué.
			Montréal, Qué.
			Amherstburg, Ont.

CANADIAN IMPORTERS (CONT'D)

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Bowen Tools Ltd.	Edmonton, Alta.	Canadian Pacific Airlines	Vancouver, B.C.
Bowne de Montréal Inc.	St-Laurent, Qué.	Canadian Pneumatic Tool Company Ltd.	Toronto, Ont.
Boyes Sehmer Ltd.	Victoria, B.C.	Canadian Puregas Equipment Ltd.	Hamilton, Ont.
Brandt Industries Ltd.	Regina, Sask.	Canland Diffusion Inc.	St-Laurent, Qué.
Brant Cycle and Sports Ltd.	Burlington, Ont.	Canon Canada Inc.	Mississauga, Ont.
Brault Bouthiller Ltée	Montréal, Qué.	Canuck Industrial Sales (1982) Ltd.	Edmonton, Alta.
Brennan Educational Supply Ltd.	Regina, Sask.	Capital Equipment Limited	Rexdale, Ont.
Bri Tex Limited	Bridgetown, N.S.	Carl Zeiss Canada Ltd.	Don Mills, Ont.
Bridgestone (Canada) Inc.	Richmond, B.C.	Carland Diffusion Inc.	St-Laurent, Qué.
British American Bank Note Company Ltd.	Ottawa, Ont.	Carleton University	Ottawa, Ont.
Brock Valley Ltd.	Morris, Man.	Carling O'Keefe Breweries of Canada Limited	North York, Ont.
Bruinink Enterprises Ltd.	Mt. Brydges, Ont.	Carlton Cards Ltd.	Toronto, Ont.
Brunswick Centre Incorporated	Skokie, IL, USA*	Cascade Chemical Commodities Ltd.	Vancouver, B.C.
Budget Rent A Car Corporation	Toronto, Ont.	Catamarine Inc.	Markham, Ont.
Burke Canada Inc.	Ayers Cliff, Qué.	Caterpillar of Canada Ltd.	Mississauga, Ont.
Burlington Ceramics & Supply Limited	Burlington, Ont.	Cedar Garments Ltd.	Montréal, Qué.
Burnside Equipment Ltd.	Downsview, Ont.	Cedar Rapids Kwik-Way Co.	Scarborough, Ont.
Butterick Canada Ltd.	Toronto, Ont.	Celanese Canada Ltd.	Edmonton, Alta.
C C I Products Ltd.	Vancouver, B.C.	Centaur Products Inc.	Burnaby, B.C.
C C S Auto Trim Ltd.	Regina, Sask.	Century Sales & Service Ltd.	Edmonton, Alta.
C H Heist (Canada) Limited	Buffalo, NY, USA*	Cera Nor Inc.	St-Jérôme, Qué.
C J McDonald Company	Toronto, Ont.	Ceramic Greenhouse Ltd., The	Winnipeg, Man.
CBS Records Canada Ltd.	Don Mills, Ont.	Ceramics Unlimited	Kitchener, Ont.
Cabletel Communications Inc. (1986)	Markham, Ont.	Certified Parts Corporation	Winnipeg, Man.
Canada Cup Inc.	Toronto, Ont.	Cerum Dental Supplies Ltd.	Calgary, Alta.
Canada Outdoor Products Inc.	Brampton, Ont.	Cheers Gift Corporation	Surrey, B.C.
Canada Packers Inc.	Toronto, Ont.	Chemical By-products Ltd.	Rexdale, Ont.
Canada Sefaway Ltd. & MacDonald Consolidated Ltd.	Vancouver, B.C.	Chemical Leaman Tank Lines Inc.	Exton, PA, USA*
Canada Starch Company Ltd.	Etobicoke, Ont.	Chemlawn Ltd.	Fort Erie, Ont.
Canadair Ltd.	St-Laurent, Qué.	Christian Bell Porcelain Ltd.	Mount Forest, Ont.
Canadian Bluebird Sales Co.	Brantford, Ont.	Chromalox, Div. of Canadian Corporate Management Co. Ltd.	Rexdale, Ont.
Canadian Ceramic Wholesalers Ltd.	Surrey, B.C.	Chrysler Canada Limited	Windsor, Ont.
Canadian Coleman Supply Inc.	Toronto, Ont.	Circle Sales & Import Ltd.	Montréal, Qué.
Canadian Dental Supply Ltd.	Vancouver, B.C.	Claas of America Inc.	Montréal, Qué.
Canadian Fashion Sales Inc.	Mississauga, Ont.	Classic Lamp Shade Inc.	Montréal, Qué.
Canadian Freightways Eastern Limited	Calgary, Alta.	Claude Le Gros Sales Inc.	Toronto, Ont.
Canadian Germicide Company Ltd.	Toronto, Ont.	Claynor Enterprises Ltd.	Langley, B.C.
Canadian Graphics West Inc.	Vancouver, B.C.	Clearview Packaging Inc.	Toronto, Ont.
Canadian Industrial Distributors	Rexdale, Ont.	Coastal Wide Distributors Inc.	Downsview, Ont.
Canadian Kawasaki Motors Inc.	Don Mills, Ont.	Coca-Cola Ltd.	Toronto, Ont.
Canadian Locker Company Ltd.	Agincourt, Ont.	Coleco (Canada) Ltée	Montréal, Qué.
Canadian Morbark Limited Inc.	North Bay, Ont.	Colins Inc.	St-Laurent, Qué.
		Colossal Toy Industries Ltd.	Montréal, Qué.
		Columbus McKinnon Ltd.	Cobourg, Ont.
		Communications Technology (Canada) Ltd.	Rexdale, Ont.

CANADIAN IMPORTERS (CONT'D)

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Concord Parys Depot, C/O Concord Inc.	Saskatoon, Sask.	Delfi Importing Co. Ltd.	Willowdale, Ont.
Coneco Equipment, Div. of Rivtow Equipment Ltd.	Edmonton, Alta.	Delta Air Lines Inc.	Atlanta, GA, USA*
Consolidated Turf Equipment (1965) Ltd.	Winnipeg, Man.	Delta Design Ltd.	Saskatoon, Sask.
Construction Equipment Co. (Manitoba) Ltd.	Winnipeg, Man.	Dennison Mfg. Canada Inc.	Bowmanville, Ont.
Contor Terminals Inc.	Mississauga, Ont.	Desa Industries of Canada Inc.	Mississauga, Ont.
Contractors Machinery & Equip., Div. of Kidde Canada Ltd.	Burlington, Ont.	Deutz-Allis Corporation Canada Ltd.	Mississauga, Ont.
Coopérative Fédérée de Québec, La	Montréal, Qué.	Diana May Clay Ltd.	Theodore, Sask.
Corbetts Automotive Ltd.	Calgary, Alta.	Dicom Systems Limited	Weston, Ont.
Cornelius Mfg. Co. Ltd.	Rexdale, Ont.	Diesel Equipment Ltd.	Toronto, Ont.
Coronet Instructional Media Ltd.	Markham, Ont.	Diffracto Ltd.	Windsor, Ont.
Corvette Specialties Ltd.	Surrey, B.C.	Digital Equipment Co. Ltd.	Kanata, Ont.
Cotec International (Canada) Ltd.	Calgary, Alta.	Distributeurs Culmer Inc., Les	Montréal, Qué.
Cottage Industry Supplies Ltd. Créations Tiffany (1982) Inc., Les	Truro, N.S.	Distribution Impact System (IS) Inc.	Montréal, Qué.
Creative Incentives Ltd.	Montréal, Qué.	Distribution des 4 Vents Enr.	Montréal, Qué.
Crestline Coach Ltd.	Burnaby, B.C.	Distributions B S L Inc., Les	St-Antonin, Qué.
Cronin Fire Equipment Limited	Saskatoon, Sask.	Diversified Products of Canada Ltd.	Kitchener, Ont.
Crothers Ltd.	Mississauga, Ont.	Do-Gree Fashions Ltd.	Montréal, Qué.
Culligan of Canada Ltd.	Concord, Ont.	Domaine Distributors Inc.	St-Laurent, Qué.
Custom Steamex Ltd.	Mississauga, Ont.	Dominion Skate Company Ltd.	Brampton, Ont.
Cute Things Inc.	Saskatoon, Sask.	Dominion Textile Inc.	Montréal, Qué.
Cycles Marinomi Inc.	Richmond, B.C.	Don Watt & Associates Communications Ltd.	Toronto, Ont.
D H L International Express Ltd.	Lachenais, Qué.	Donsco Adhesives, O/B 478261 Ontario Limited	Toronto, Ont.
Dairy Queen Frozen Products (Canada) Ltd.	Mississauga, Ont.	Doreens Ceramics Studio Ltd.	Dartmouth, N.S.
Daiwa Canada Ltd.	Burlington, Ont.	Dorel Company Ltd.	Montréal, Qué.
Dalhousie University	Burnaby, B.C.	Douwe Egberts Limited	Burlington, Ont.
Dan Kane, Chevrolet, Oldsmobile, Cadillac Ltd.	Halifax, N.S.	Dow Chemical Canada Inc.	Sarnia, Ont.
Danbel Industries Inc.	Windsor, Ont.	Dresser Canada Inc.	Candiac, Qué.
Danco Equipment Ltd.	Toronto, Ont.	Ducks Unlimited (Canada) Limited	Winnipeg, Man.
Danesco Inc.	Toronto, Ont.	Duna Printers (Western) Ltd.	Toronto, Ont.
Datamex Ltd.	Calgary, Alta.	Dunlop Industrial Limited	Winnipeg, Man.
Datatech Business Machine of North America Inc.	Roxboro, Qué.	Duracell Inc.	Scarborough, Ont.
Davey Tree Expert Co. of Canada Ltd.	Downsview, Ont.	Durakon Canada Inc.	Mississauga, Ont.
David R. Hands Enterprises Ltd.	St-Laurent, Qué.	Dynapac Ltd.	Mississauga, Ont.
Deep Three Enterprises Ltd.	Weston, Ont.	E R Carpenter Company of Canada Ltd.	Richmond, VA, USA*
Deflecta Shield Corporation	Nepean, Ont.	E-Z Loader Canada Ltd.	Bolton, Ont.
	London, Ont.	Ealing Scientific Ltd.	St-Laurent, Qué.
	Naicam, Sask.	Eastern Air Lines Inc.	Miami, FL, USA*
		Eastern Marketing Ltd.	Woodstock, N.B.
		Ebco Trading Corp. Ltd.	Columbus, OH, USA*
		Echlin Canada Inc.	Rexdale, Ont.
		Econ-O-Pac Ltd.	Scarborough, Ont.

CANADIAN IMPORTERS (CONT'D)

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Ed Miller Sales & Rentals Ltd.	Edmonton, Alta.	Federal Express Corporation	Mississauga, Ont.
Edan Auto Service Ltd.	Calgary, Alta.	Federal Mogul Canada Ltd.	Detroit, MI, USA*
Edmonton Space Sciences Foundation	Edmonton, Alta.	Fel-Pro of Canada Ltd.	Toronto, Ont.
Electrolab Limited	Belleville, Ont.	Ferguson Supply, Division of Keco Limited	Calgary, Alta.
Elegant Lamp Co. Ltd.	Mississauga, Ont.	Fiat Allis (Can) Ltd.	Lachine, Qué.
Elfin Ceramics & Gifts Ltd.	Kitchener, Ont.	Fiba-Canning Inc.	Agincourt, Ont.
Eli Lilly Canada Inc.	Scarborough, Ont.	Field Aviation Company Ltd.	Toronto, Ont.
Elite Mfg. Ltd.	Victoria, B.C.	Field Publications Limited	Columbus, OH, USA*
Emab Canada, Div. of Euroclean Canada Inc.	Cambridge, Ont.	Finning Tractor Co. Limited	Vancouver, B.C.
Emerson Electric Canada Ltd.	Markham, Ont.	Fitz-Wright Manufacturing Ltd.	Surrey, B.C.
Emhart Canada Ltd.	Montréal, Qué.	Fletcher Leisure Group Inc.	Montréal, Qué.
Enheat Inc.	Sackville, N.B.	Flexible Tubing, Div. of Automation Ind. (Canada) Ltd.	Mississauga, Ont.
Entreprises Donald Berman Ltée	Montréal, Qué.	Fluid Pack International Ltd.	London, Ont.
Entreprises Robert Thibert Inc., Les	Mercier, Qué.	Fogarty Creations, O/B 662137 Ontario Limited	Orillia, Ont.
Epic Data Inc.	Richmond, B.C.	Fook Wan Enterprises Ltd.	Vancouver, B.C.
Epton Industries Inc.	Kitchener, Ont.	Ford Glass Ltd.	Toronto, Ont.
Equerry Equestrian Co., O/B BFS Imports Ltd.	Richmond Hill, Ont.	Ford Motor Company of Canada Ltd.	Oakville, Ont.
Équipement Fédéral Québec Limitée	St-Laurent, Qué.	Fortress Allatt Limited	Downsview, Ont.
Equipment Sales & Service Ltd.	Rexdale, Ont.	Four Seasons Ceramics Limited	Toronto, Ont.
Eriez Magnetics of Canada Ltd.	Downsview, Ont.	Fourniture de Céramique Québec Inc.	Laval, Qué.
Esco Ltd.	Port Coquitlam, B.C.	Fred Deeley Limited	Richmond, B.C.
Esselte Pendaflex Canada Inc.	Mississauga, Ont.	Frederick Transport Limited	Dundas, Ont.
Esteam Manufacturing Ltd.	Calgary, Alta.	Free Wheelin' Skateboards, O/B Bell Specialty Sports Inc.	Calgary, Alta.
Esthetic and Beauty Supply Service, Div. 537500 Ontario Limited	Don Mills, Ont.	Freightliner of Canada Ltd.	Burnaby, B.C.
Everest & Jennings Canadian Ltd.	Concord, Ont.	Friendly Bears Ltd.	Richmond, B.C.
Exclusive Candy & Novelty Distributing Ltd.	Toronto, Ont.	Frito-Lay Canada, A Division of Pepsi-Cola Canada Ltd.	Kitchener, Ont.
Exide Electronics Canada Inc.	Mississauga, Ont.	Fruehauf Canada Inc.	Mississauga, Ont.
F A Peddlesden & Son Limited	Trenton, Ont.	Frères Baboushkin Ltée, Les	Montréal, Qué.
FMC of Canada Limited	Markham, Ont.	Funcraft Vehicles (1981) Ltd.	Cambridge, Ont.
Faberge of Canada Limited	Bramalea, Ont.	Future Electronics Inc.	Pointe-Claire, Qué.
Fabricated Steel Products, Division of Indal Limited	Downsview, Ont.	G & A Bourque Enr.	St-David, Qué.
Fantasy Copperware of Canada (1982) Limited	Windsor, Ont.	G R Saunders Limited	New Minas, N.S.
Fedder International Distributing Corp.	Toronto, Ont.	G W Johnston Equipment Company Ltd.	Mississauga, Ont.
	Vancouver, B.C.	Ganterie Best Ltée	Coaticook, Qué.
		Gardner Denver Company Canada Ltd.	Scarborough, Ont.
		Garob Industries Inc.	Ft. Erie, Ont.
		General Body & Equipment Ltd.	Edmonton, Alta.
		General Motors of Canada Limited	Oshawa, Ont.

CANADIAN IMPORTERS (CONT'D)

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
General Publishing Company Ltd.	Don Mills, Ont.	Headmaster Industries Ltd.	Montréal, Qué.
General Tire & Rubber Co. of Canada Limited, The	Barrie, Ont.	Henry's Sport and Cycle Ltd.	White Rock, B.C.
Genfoot Incorporated	Montréal, Qué.	Herbalife of Canada Ltd.	Calgary, Alta.
Gerber (Canada) Inc.	Niagara Falls, Ont.	Herbert Dubé Co. Ltd.	Downsview, Ont.
Gerry Lewis Ltd.	Agincourt, Ont.	Hesston Industries Ltd.	Calgary, Alta.
Gesco Industries Inc.	Weston, Ont.	Hewitt Equipment Ltd.	Montréal, Qué.
Gibson Greetings Inc.	Cincinnati, OH, USA*	Hickson Lang Supply Company	Weston, Ont.
Gilles Soucy Inc.	Drummondville, Qué.	High Tree Services Ltd.	Nanaimo, B.C.
Glas-Tech Ltd.	Winnipeg, Man.	Hillerich & Bradsby of Canada Limited	Wallaceburg, Ont.
Goldin & Co. (Canada) Ltd.	Winnipeg, Man.	Hino Diesel Trucks (Canada) Ltd.	Mississauga, Ont.
Golds Tobacco & Variety Ltd.	Niagara Falls, Ont.	Hobart Canada Inc.	Don Mills, Ont.
Goldwell Cosmetics (Canada) Limited	Mississauga, Ont.	Hobbieville Inc.	St-Laurent, Qué.
Goodhost Foods Limited	Rexdale, Ont.	Hobbycraft Canada, Div. of Canadian Hobbycraft Ltd.	Rexdale, Ont.
Goodyear Canada Inc.	Islington, Ont.	Homelite Terry, Division of Textron Canada Ltd.	Lachine, Qué.
Gordon Price Music Ltd.	Calgary, Alta.	Homestead Ceramic Warehouse Ltd.	Willowdale, Ont.
Gore Lamp & Shade Co. Ltd.	Montréal, Qué.	Honda Canada Incorporated	Scarborough, Ont.
Goulds Pumps Canada Inc.	Toronto, Ont.	Honeywell Ltd.	Willowdale, Ont.
Grand River Hobbies	Kitchener, Ont.	Hood International Trading Inc.	Edmonton, Alta.
Great West Imports Ltd.	Richmond, B.C.	Hoover Canada Inc.	Burlington, Ont.
Great West Piano & Organ Corp.	Richmond, B.C.	Hubscher Ribbon Corporation Ltd.	Montréal, Qué.
Greif Containers Inc.	Niagara Falls, Ont.	Hudson General Aviation Service Inc.	Montréal, Qué.
Greyhound Lines of Canada Ltd.	Calgary, Alta.	Hunnisett & Edmonds Ltd.	Toronto, Ont.
Griffith Laboratories Ltd., The	Scarborough, Ont.	Husco Industrial Ltd.	Edmonton, Alta.
H & H Braund Manufacturing Company (Canada) Ltd.	Mount Forest, Ont.	Husky Food Importers & Distributors Ltd.	Scarborough, Ont.
Hachette International Canada Inc.	St-Léonard, Qué.	Hydery Canada Ltd.	Toronto, Ont.
Halliburton Services Limited	Calgary, Alta.	Hydra-Fab Industriel Inc.	Laval, Qué.
Hamilton Auto Parts Company Ltd.	Hamilton, Ont.	Hypressure Jenny Sales & Service Ltd.	Rexdale, Ont.
Hansen Transmissions Ltd.	Mount-Royal, Qué.	Hyster Canada Ltd.	Mississauga, Ont.
Hansler Equipment (West) Inc.	Mississauga, Ont.	Hyundai Auto Canada Inc.	Markham, Ont.
Harding Forklift Services Ltd.	Surrey, B.C.	I B M Canada Ltd.	Markham, Ont.
Harley Davidson Motorcycles of Edmonton (1980) Ltd.	Edmonton, Alta.	I C S Ltée	Burlington, Ont.
Harnischfeger Corporation Canada Ltd.	Milwaukee, WI, USA*	I I L Limited	Weston, Ont.
Harry F McLean Ltd.	Toronto, Ont.	IAMS Canada Inc.	Concord, Ont.
Harry J Searson Limited	Eganville, Ont.	ICEE-Canada Inc.	Anaheim, CA, USA*
Hasbro Canada Inc.	Longueuil, Qué.	Ian Kennedy Motor Cycles (Canada) Inc.	London, Ont.
Hayes-Dana Filters Inc.	Pickering, Ont.	Ikea Ltd.	Edmonton, Alta.
Hayward & Warwick Ltd.	Saint John, N.B.	Imperial Toy Canada Ltd.	Mississauga, Ont.
		Importations Ro-Jo Ltée, Les	Montréal, Qué.
		Industries Classiques Ltée, Les	Waterloo, Ont.
		Industries Graphiques Cameo Crafts Ltée	Montréal, Qué.

CANADIAN IMPORTERS (CONT'D)

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Industries Griffin International Inc.	Roxton Pond, Qué.	Kelford Industrial Sales Ltd.	Cambridge, Ont.
Industries Sanyo Canada, Les	Montréal, Qué.	Kelsea Sales & Importing Ltd.	Scarborough, Ont.
Ingersoll Rand Canada Inc.	Sherbrooke, Qué.	Kendale Products Limited	Gormley, Ont.
	Montréal, Qué.	Kennametal Ltd.	Toronto, Ont.
Inside Edge Skil & Sailboat Co. Ltd., The	Edmonton, Alta.	Kent-Moore Canada Inc.	Mississauga, Ont.
Invitation Apparel Inc.	Willowdale, Ont.	Knappe & Vogt Canada Inc.	Rexdale, Ont.
Invotek Instruments Inc.	Scarborough, Ont.	Knud Simonsen Industries Ltd.	Rexdale, Ont.
Irwin Enterprises Ltd.	Montréal, Qué.	Kodak Canada Inc.	Toronto, Ont.
Irwin Toy Limited	Toronto, Ont.	Konica Canada Inc.	Mississauga, Ont.
Island of Bob-Lo Company	Detroit, MI, USA*	Kramer Tractor Ltd.	Regina, Sask.
J & J Display Sales Ltd.	Mississauga, Ont.	L'Ami Ceramics Inc.	Montréal, Qué.
J I Case Canada Inc.	Hamilton, Ont.	L-Tec Welding And Cutting Systems, O/B L-Tec Canada Inc.	Mississauga, Ont.
J L Wilson & Sons Ltd.	Toronto, Ont.	Lab Volt (Québec) Ltée	Ste-Foy, Qué.
J Stahle Industries Inc.	Kitchener, Ont.	Labatt Brewing Company Limited	London, Ont.
J V C Canada Inc.	Scarborough, Ont.	Ladish Co. of Canada Ltd.	Cudany, WI, USA*
J Vanderburg Enterprises	Calgary, Alta.	Laiterie Dallaire Ltée	Rouyn, Qué.
J W Goodfellow Produits Forestiers Inc.	Ville de Lery, Qué.	Larry's Sport Shops Ltd.	Grande Prairie, Alta.
J St-Denis Distribution Inc.	Laval, Qué.	Laser International Holdings 1983 Ltd.	Hawkesbury, Ont.
Jaber Trading Co. Ltd.	Brampton, Ont.	Lawrasons Chemicals Ltd.	London, Ont.
Jaeger (Canada) Inc.	Montréal, Qué.	Leaf Confections Ltd.	Scarborough, Ont.
	Bramalea, Ont.	Lear Siegler Industries Limited-Neway Canada	Kitchener, Ont.
Jamark Packaging Inc.	Markham, Ont.	Lennox Industries (Canada) Ltd.	Etobicoke, Ont.
Japan Camera Centre Ltd.	Don Mills, Ont.	Lenys Garage Ltd.	Toronto, Ont.
Jaslow Glass Industries Ltd.	Montréal, Qué.	Letraset Canada Ltd.	Markham, Ont.
Jay Norris Canada Inc.	Montréal, Qué.	Levens Aviation Inc.	Mississauga, Ont.
Jelinek Sports, Division of Canadian Corporate Mgmt. Co. Ltd.	Oakville, Ont.	Levitt Safety Eastern Ltd.	Toronto, Ont.
Jet Spray of Canada Ltd.	Toronto, Ont.	Liebherr Canada Limited	Mississauga, Ont.
Jim Morrison Power Cars, O/B 585748 Ontario Ltd.	Aurora, Ont.	Liftow Ltd.	Malton, Ont.
John Brooks Company Ltd.	Milton, Ont.	Locker Room Ltd., The	Toronto, Ont.
John Deere Ltd.	Grimsby, Ont.	Lockheed Canada Inc.	Ottawa, Ont.
Johnson Controls Ltd., Control Products Division	Scarborough, Ont.	Longyear Canada Inc.	North Bay, Ont.
Johnson Reels of Canada Ltd.	Orillia, Ont.	Loomis Root Canada Ltd.	Dundas, Ont.
Joico Hair Products of Canada Ltd.	Vancouver, B.C.	Lubriwin Inc.	Ville Vanier, Qué.
Jones Mac Tool Sales Ltd.	Vancouver, B.C.	Lucky Strike Bait Works Ltd.	Peterborough, Ont.
Jouets Ritvik Toys Inc.	Dorval, Qué.	Luhr Jensen & Sons (BC) Ltd.	Vancouver, B.C.
Joyce Ceramic Supplies Ltd.	Sturgeon Falls, Ont.	Lumiray Corporation	Brampton, Ont.
	Montréal, Qué.	Lund-Larson Boats Canada Ltd.	Steinbach, Man.
June Lee Incorporated	Vancouver, B.C.	M T P Transfers Ltd.	Montréal, Qué.
K L D Enterprises Ltd.	Shelburne, Ont.	M&L Ventures Ltd.	Dauphin, Man.
Kaiser Porcelain Company Ltd.	Cornwall, Ont.	MBB Helicopter Canada Limited	Fort Erie, Ont.
Karl Gutmann Incorporated		MEM Company (Canada) Ltd.	Boucherville, Qué.
		MTD Products Canada, O/P by Sehl Engineering Limited	Kitchener, Ont.
		MacBay Mailing Services Ltd.	Toronto, Ont.
		MacDon Industries Ltd.	Winnipeg, Man.

CANADIAN IMPORTERS (CONT'D)

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
MacMillan Bloedel Limited	Vancouver, B.C.	Michel Joncas Consultant Inc.	Lorraine, Qué.
Macamix Tool Sales Ltd.	Winnipeg, Man.	Michelin Tires Canada Ltd.	St-Laurent, Qué.
Magalas Marketing Inc.	Mississauga, Ont.	Mighty Star Ltd.	Montréal, Qué.
Magna International Inc.	Richmond Hill, Ont.	Mikerian Mercantile Ltd.	Edmonton, Alta.
Manark Industrial Sales Ltd.	Burnaby, B.C.	Milans, O/B Jalaram Enterprises Ltd.	Toronto, Ont.
Manchester Tank Canada Ltd.	Tillsonburg, Ont.	Milarm Company Ltd.	Edmonton, Alta.
Manufacturier Granford Inc., Le	Granby, Qué.	Milupa Corporation	Darien, CT, USA*
Maple Leaf Plastics Ltd.	Scarborough, Ont.	Miracle Ventures (1983) Ltd.	Winnipeg, Man.
Maple Roll Leaf Co. Ltd.	Windsor, Ont.	Mission Electronics of Canada Inc.	Mississauga, Ont.
Marcan Limited	Fort Erie, Ont.	Mitchell Distributors Ltd.	Winnipeg, Man.
Mark Anthony Group Inc., The	Vancouver, B.C.	Mohawk Oil Company Ltd.	Burnaby, B.C.
Marka Novelties Inc.	Toronto, Ont.	Modes David Bradley Inc., Les	Montréal, Qué.
Marr's Leisure Products 1977 Inc., Anchor Division	Brandon, Man.	Molsons Brewery Ontario Ltd.	Toronto, Ont.
Marson Canada Inc.	Toronto, Ont.	Monark America Inc.	Toronto, Ont.
Mary Kay Cosmetics Ltd.	Mississauga, Ont.	Montréal Interglass Corporation	La Salle, Qué.
Masland Carpets of Canada Limited	Rexdale, Ont.	Morris Rod Weeder Company Ltd.	Yorkton, Sask.
Massey Combines Corp.	Brantford, Ont	Moto Pierre Ste-Foy Inc.	Ste-Foy, Qué.
Master Builders Company Ltd.	Cleveland, OH, USA*	Motor Coach Industries Ltd.	Winnipeg, Man.
Matheson Gas Products Canada Inc.	Calgary, Alta.	Multi Turf Specialists Ltd.	Delta, B.C.
Mathew & Company Ltd.	Edmonton, Alta.	Mussens Equipment Ltd.	Lachine, Qué.
Matsushita Electric of Canada Limited	Mississauga, Ont.	Mutual of Omaha Insurance Co.	Toronto, Ont.
Max Mayer & Co. of Canada Ltd.	Downsview, Ont.	Mylec Canada Ltd.	Dorval, Qué.
Maytag Company Ltd.	Rexdale, Ont.	N E I Canada Limited	Toronto, Ont.
Maytag Québec Inc.	Montréal, Qué.	NCR Canada Ltd.	Mississauga, Ont.
McCaul Importers Ltd.	Downsview, Ont.	NGK Sparkplugs Canada Ltd.	Scarborough, Ont.
McCaw Canadian Farm Supply (1981) Ltd.	London, Ont.	Nash Engineering Company of Canada Limited	Norwalk, CI, USA*
McQuat Investment Ltée	Lachute, Qué.	National Business Systems Inc.	Mississauga, Ont.
McWilliam Holdings Ltd.	Wasaga Beach, Ont.	National Liquidators Ltd.	Vancouver, B.C.
Medeco Security Locks Canada Limited	Waterloo, Ont.	National School Services Ltd.	Owatonna, MI, USA*
Melroe Equipment Ltd.	St. Thomas, Ont.	Navistar International Corporation Canada	Hamilton, Ont.
Memorial University of Nfld	St. John's, Nfld.	Nelly Hansen (Canada) Ltd.	Dartmouth, N.S.
Menceles Management Ltd.	North York, Ont.	New Holland of Canada Ltd.	New Holland, PA, USA*
Mercedes-Benz of Canada Limited	Toronto, Ont.	Nicholson Murdie Machines Ltd.	Victoria, B.C.
Mercury Marine Ltd.	Mississauga, Ont.	Nissan Automobile Co. (Canada) Ltd.	Mississauga, Ont.
Merit Distributors Ltd.	Lachine, Qué.	Normark Ltd.	Oshawa, Ont.
Merle Norman Cosmetics Ltd.	Bramalea, Ont.	Nortel Manufacturing Ltd.	Scarborough, Ont.
Metco Fashions Inc.	Scarborough, Ont.	North American Van Lines Can Ltd.	Whitby, Ont.
Metropolitan Stores (MTS) Ltd.	Pointe-Claire, Qué.	North South Yachting Corpn.	Mississauga, Ont.
Metropolitan Supplies Ltd.	Toronto, Ont.	North Star Sporting Goods Ltd.	Edmonton, Alta.
Metropolitan Toronto Assn. for the Mentally Retarded	Toronto, Ont.	Northern Titan Equipment Sales Ltd.	Edmonton, Alta.
Metropolitan Wire Goods Canada Limited	Mississauga, Ont.	Northwest Territorial Airways Ltd.	Yellowknife, N.W.T.
		Norvinca Inc.	Mount-Royal, Qué.



CANADIAN IMPORTERS (CONT'D)

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Nu-Dell Plastics of Canada Limited	Downsview, Ont.	Pratt and Lambert Inc.	Fort Erie, Ont.
O E McIntyre Ltd.	Laval, Qué.	Pratt and Whitney Canada Inc.	Longueuil, Qué.
O G D Outdoor Gear Ltd.	St-Laurent, Qué.	Premier Fastener Ltd.	Cleveland, OH, USA*
O Pee Chee Limited	London, Ont.	Preston Cycle Products Inc.	Kitchener, Ont.
Old Dutch Foods Ltd.	Winnipeg, Man.	Primary School Supplies Limited	Richmond Hill, Ont.
Olson Curling Manufacturing & Supplies Ltd.	Edmonton, Alta.	Produits Mohawk Ltée, Les	St-Léonard, Qué.
Omnimedia Corporation Limited	Dorval, Qué.	Produits Nautiques Lavy Inc., Les	Princeville, Qué.
Ontario Bus Industries Inc.	Mississauga, Ont.	Produits de Sécurité A B C Inc.	St-Laurent, Qué.
Oriflame Canada Limited	Mississauga, Ont.	Progressive Products Ltd.	Coquitlam, B.C.
Otto Mobiles Calgary 1982 Ltd.	Calgary, Alta.	Promafil Canada Ltd.	St-Laurent, Qué.
Outboard Marine Corporation of Canada Ltd.	Peterborough, Ont.	Prowler Industries of Ont. Ltd.	Lindsay, Ont.
Owens Classic of Canada Inc.	Brantford, Ont.	Pub Time of Canada Ltd.	Winnipeg, Man.
P P D Hercules Inc.	Sherbrooke, Qué.	Purpose Products, O/B 476001 Ontario Ltd.	Aurora, Ont.
P P G Canada Inc.	Oshawa, Ont.	Quaker State Inc.	Burlington, Ont.
Pacific Partners Inc.	Mississauga, Ont.	Quality Goods Ind. Corporation	St-Laurent, Qué.
Palco Welding Products Canada Ltd.	Toronto, Ont.	R A E Industrial Electronics Ltd.	Burnaby, B.C.
Paramount Hosiery Ltd.	Oakville, Ont.	R Angus Alberta Ltd.	Edmonton, Alta.
Parco-Wesse Corporation Inc.	Lachine, Qué.	R Hammer Limited	Montréal, Qué.
Parfums Stern (Canada) Inc.	Granby, Qué.	RCA Inc.	Toronto, Ont.
Parker Brothers, Div. of General Mills Ltd.	Mississauga, Ont.	Racer Sportif Inc.	Toronto, Ont.
Paymaster Cheque Writers (Canada) Ltd.	Concord, Ont.	Radio Shack, a Div. of Tandy Electronics Ltd.	Barrie, Ont.
Pedal Pusher Cycle Centre, The	Rexdale, Ont.	Rain Bird Sprinkler Manufacturing Co. (Canada) Ltd.	Vancouver, B.C.
Pelnor Plastics Limited	Nanaimo, B.C.	Raja Importex Co. Ltd.	Edmonton, Alta.
Penguin Books Canada Ltd.	Lethbridge, Alta.	Raleigh Industries of Canada Ltd.	Mississauga, Ont.
Penn Ventilator Canada Ltd.	Markham, Ont.	Ramsel Limited	Toronto, Ont.
Penn Ventilator Canada Ltd.	Markham, Ont.	Ranchers Supplies Co. (1979) Ltd.	Weston, Ont.
Petro Key Holdings Ltd.	Farnham, Qué.	Ray-Gordon Ltd.	Weston, Ont.
Petro Vend of Canada Inc.	Edmonton, Alta.	Raymond Industrial Equipment Limited	Brantford, Ont.
Pfaff Canada Inc.	Richmond, B.C.	Raymond Lanctot 1982 Ltée	Montréal, Qué.
Philips Electronics Ltd.	Downsview, Ont.	Re-Markable Sign Systems Inc.	Vancouver, B.C.
Picture Pets Inc.	Scarborough, Ont.	Regal Greetings and Gifts, Div. of Can Corp. Mgmt. Co. Ltd.	Toronto, Ont.
Pioneer Clubs Canada Inc.	Brampton, Ont.	Regal Imports Canada Inc.	Laval, Qué.
Pitney-Bowes of Canada Ltd.	Burlington, Ont.	Remarc Mat-O-Vend Inc.	Markham, Ont.
Plasti-Snap Inc.	Burlington, Ont.	Ricon of America Inc.	Newport Beach, CA, USA*
Plasti-Snap Inc.	Don Mills, Ont.	Robert Bosch Inc.	Mississauga, Ont.
Plastic C M P Ltd.	Montréal, Qué.	Robert Thibert Inc.	Lery, Qué.
Plastic Dress-Up Ltd.	Montréal, Qué.		
Plax Inc., a Member of Consumers Packaging Group	Bowmanville, Ont.		
Polaris Industries Inc.	Weston, Ont.		
Poly Industries Inc.	Burlington, Ont.		
Poor Richards Distributing Corp.	Winnipeg, Man.		
Poppa Corn Co. Limited	Montréal, Qué.		
Powell Equipment Ltd.	Coquitlam, B.C.		
Powerflow Products Ltd.	Mississauga, Ont.		
	Winnipeg, Man.		
	Toronto, Ont.		

CANADIAN IMPORTERS (CONT'D)

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Roberts-Gordon Canada Inc.	Grimsby, Ont.	Sheridan Equipment Ltd.	Toronto, Ont.
Robetown 1977 Ltd/Ltée	Montréal, Qué.	Shields Intertrade, Div. of	
Rockwell International of		Lorne Shields Intertrade Corp.	Downsview, Ont.
Canada Ltd.	Toronto, Ont.	Shirt Stop Ltd.	Markham, Ont.
Rocky Mountain Bicycle Co.	Vancouver, B.C.	Shop-Vac of Canada Ltd.	Williamsport, PA, USA*
Roger A Kent Ltd.	Mississauga, Ont.		
RoIm Canada Inc.	Willowdale, Ont.	Silverwood Dairies Ltd.	London, Ont.
Ross Equipment Ltd.	Winnipeg, Man.	Simplex Cycle Ltd.	Winnipeg, Man.
Royal Business Machines Ltd.	Pickering, Ont.	Simpson-Sears Ltd.	Toronto, Ont.
Royal Specialty Sales Ltd.	Leaside, Ont.	Skil Canada Ltd., Div. of	
Rubbermaid Canada Inc.	Mississauga, Ont.	Emerson Electric Canada Ltd.	Markham, Ont.
Ruby Jean Ceramics Ltd.	Edmonton, Alta.	Skylite Vans Inc.	Aurora, Ont.
Rudy Huften Ltd.	Orillia, Ont.	Smith & McCausland Ltd.	Markham, Ont.
Rudys Sport Centre Limited	Toronto, Ont.	Smyth Sound Equipment	
Rug Doctor (Canada) Limited	London, Ont.	Limited	Longueuil, Qué.
Ryder Truck Rentals Limited	Miami, FL, USA*	Snap-on Tools of Canada Ltd.	Concord, Ont.
S E B Canada Inc.	Dorval, Qué.	Socadis Inc.	St-Laurent, Qué.
S R Gent (Canada) Inc.	Mississauga, Ont.	Société Chimique Laurentide	
SC Time Incorporated	Willowdale, Ont.	Inc.	Shawinigan, Qué.
STC Canada Inc.	Rexdale, Ont.	Solomon Canada Sports Ltd.	Montréal, Qué.
Saab-Scania Canada Inc.	Markham, Ont.	Sony of Canada Ltd.	Willowdale, Ont.
Safety Kleen Canada Ltd.	Elgin, IL, USA*	Sorman-Rupp of Canada Ltd.	St. Thomas, Ont.
Safety Supply Canada Ltd.	Richmond Hill, Ont.	Sotal Ltd.	Montréal, Qué.
		Southland Canada Inc.	Burnaby, B.C.
Sail Free Marketing Canada Ltd.	Scarborough, Ont.	Spartan Plastics Canada Ltd.	London, Ont.
Samko Sales, O/B Sam Kotzer Ltd.	Toronto, Ont.	Specialty Manufacturing Ltd.	Vancouver, B.C.
Samsonite, A Div. of Beatrice		Spectravision Int'l Inc.	Brampton, Ont.
Consumer Products Canada Inc.	Stratford, Ont.	Sperry Inc.	New Holland, PA, USA*
San Francisco Gifts Ltd.	Edmonton, Alta.		
Saskatoon Greenware Shop		Spinneybeck Enterprises Ltd.	Stouffville, Ont.
Ltd., The	Saskatoon, Sask.	Sport Dinaco Inc.	Lachine, Qué.
Saunders Equipment Ltd.	Fredericton, N.B.	Sportlines International Ltd.	Toronto, Ont.
Scepter Manufacturing Company		Sports Brecks (1983) Inc.	Sherbrooke, Qué.
Limited	Don Mills, Ont.	Spring Arbor Distributing	
Schofield Visual Systems Ltd.	Vancouver, B.C.	Company	Windsor, Ont.
Scholastic Tab Publications Ltd.	Richmond Hill, Ont.	Standard Aero Limited	Winnipeg, Man.
		State Farm Mutual Automobile	
Science City Inc.	Toronto, Ont.	Insurance Company	Scarborough, Ont.
Screentec Corporation	Mississauga, Ont.	Steamatic Franchises Ltd.	Waterloo, Ont.
Sea-West Engines Ltd.	Vancouver, B.C.	Stearns Catalytic Ltd., Air	
Sealed Power Corporation of		Products Division	Allentown, PA, USA*
Canada Ltd.	Muskegon, MI, USA*		
Seapen Ventures Inc.	Victoria, B.C.	Steelcase Canada Ltd.	Don Mills, Ont.
Sedpex Inc.	St John's, Nfld.	Steen Hansen Motorcycles Ltd.	Edmonton, Alta.
Selfix of Canada Ltd.	Chicago, IL, USA*	Steeple Jack Services (Sarnia)	
Senotrade Inc.	St-Laurent, Qué.	Ltd.	Sarnia, Ont.
Service Général de Sérigraphie		Stewart-Warner Corporation of	
S G S Inc.	Cap-de-la	Canada Ltd.	Belleville, Ont.
	Madeleine, Qué.	Stihl Limited (1981)	London, Ont.
Setsco Educational Ltd.	Coquitlam, B.C.	Stoel Tek Inc.	St-Laurent, Qué.
Shamrock Lighting Fixtures		Stoffel Seals of Canada	
Incorporated	Montreal, Qué.	Ltd.	Brampton, Ont.

CANADIAN IMPORTERS (CONT'D)

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Subaru Auto Canada Ltd.	Richmond, B.C.	Tri-Chem of Canada Ltd.	Scarborough, Ont.
Suncee Fashions, O/B Suncee Enterprises Inc.	Toronto, Ont.	Tricots Regent Ltd.	Montréal, Qué.
Suncity Trading Co. Ltd.	Don Mills, Ont.	Trio-Kenwood Canada Inc.	Mississauga, Ont.
Sunoco Inc.	Toronto, Ont.	Tsubaki of Canada Limited	Mississauga, Ont.
Sunwest Decal & Display Ltd.	Winnipeg, Man.	Turf Care Products Limited	Markham, Ont.
Supra Key Control Ltd.	Ottawa, Ont.	Turn-O-Matic Ltd.	Mississauga, Ont.
Swarovski Canada Limited	Scarborough, Ont.	Turple Bros. Ltd.	Toronto, Ont.
Sweco Canada Ltd.	Toronto, Ont.	U-Haul Company of Canada Ltd.	Red Deer, Alta.
Symak Sales Company Ltd.	St-Laurent, Qué.	USS Dilwell Supply Co. Ltd.	Stoney Creek, Ont.
Syracuse China of Canada Ltd.	Joliette, Qué.	Udisco Ltd.	Garland, TX, USA*
T B Canada Inc.	Longueuil, Qué.	Ultique Skin Care Products Inc.	Montréal, Qué.
TRD Mechanalysis Limited	Hamilton, Ont.	Uniceram Inc.	Vancouver, B.C.
TRW Seat Belt Division & Decor Products, Div. of TRW Canada Ltd.	Midland, Ont.	Union Carbide Canada Ltd.	Boucherville, Qué.
Talens C A C Inc.	St-Lambert, Qué.	Union Tractor Ltd.	Toronto, Ont.
Tamrock Canada Inc.	Copper Cliff, Ont.	Unireco Industries Inc.	Edmonton, Alta.
Tanaka Kogyo U S A Co. Ltd.	Washington, DC, USA*	United Electric Controls (Canada) Ltd.	Aurora, Ont.
Taylor Freezers Inc.	Brampton, Ont.	United Parcel Service Canada Ltd.	Mississauga, Ont.
Team Mates International, O/B 581341 Ont. Inc.	Toronto, Ont.	Unitex Inc.	Montréal, Qué.
Teledyne Industries Canada Ltd.	Oakville, Ont.	University of Lethbridge	Lethbridge, Alta.
Terra Cotta Ceramics Limited	Agincourt, Ont.	University of Manitoba	Winnipeg, Man.
Terra Nova Shoes Ltd.	Harbour Grace, Nfld.	University of Victoria	Victoria, B.C.
Textron Canada Ltd.	Providence, RI, USA*	University of Waterloo	Waterloo, Ont.
Thomas Cook Canada Ltd.	Toronto, Ont.	Upjohn Company of Canada, The	Don Mills, Ont.
Thompson Products, Division of T R W Canada Limited	St. Catharines, Ont.	Upright Scaffolds Ltd.	Whitby, Ont.
Tiffany Glass Centre Ltd.	Vancouver, B.C.	VME Equipment of Canada Limited	Guelph, Ont.
Times Electronics Corporation Ltd.	Mississauga, Ont.	Valley Island Rug Doctors Ltd.	St. Thomas, Ont.
Tom Taylor Company Ltd.	Toronto, Ont.	Valley Star Holdings Ltd.	Langley, B.C.
Tops Importing Limited	Grimsby, Ont.	Valtek Controls Ltd.	Burnaby, B.C.
Toro Canada Ltd.	Steinbach, Man.	Valvoline Oil Canada, Div. of Valvoline Oil & Chemicals Ltd.	Edmonton, Alta.
Toyco Recreation Products Inc.	Montréal, Qué.	Van Kel Distributors (Kelowna) Ltd.	Mississauga, Ont.
Toyota Canada Inc.	Scarborough, Ont.	Van-Coast Beauty Holdings Ltd.	Kelowna, B.C.
Toys R Us Inc.	Rexdale, Ont.	Vannof & Blokker Ltd.	Burnaby, B.C.
Tractor & Equipment 1962 Ltd.	Fredericton, N.B.	Ven Par Vending Equipment Sales Ltd.	Mississauga, Ont.
Trailmobile Canada Ltd.	Brantford, Ont.	Versatile Farm Equipment Co. Ltd.	Toronto, Ont.
Trans Can Greetings Inc.	Saskatoon, Sask.	Victaulic Company of Canada Ltd.	Winnipeg, Man.
Travenol Canada Inc.	Mississauga, Ont.	Violetta China Canada Ltd.	Rexdale, Ont.
Treepac Industries Inc.	Vancouver, B.C.	Volkswagen Canada Inc.	Mississauga, Ont.
		Vollrath of Canada Ltd.	Scarborough, Ont.
			Sueboycon, WI, USA*

CANADIAN IMPORTERS (CONT'D)

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Volvo (Canada) Limited,	Halifax, N.S. Willowdale, Ont.	White Farm Manufacturing Canada Limited	Brantford, Ont. Fort Erie, Ont.
W B J Enterprises Ltd.	Burnaby, B.C.	White Rose Nurseries Limited	Unionville, Ont.
W C Cameron & Sons Ltd.	Toronto, Ont.	Whites Diving Equipment Ltd.	Victoria, B.C.
W H Brady Company of Canada Ltd.	Toronto, Ont.	Whiting Roll Up Door Manufacturing Limited	Oakville, Ont.
W S Tractors & Equipment Ltd.	Halifax, N.S.	Whiting Equipment Canada Inc.	Welland, Ont.
Wabco Haulpac, Division of Dresser Canada Inc.	Paris, Ont.	Wilcor Canada Inc., Pump & Filtration Div.	Mississauga, Ont.
Waddingtons House of Games Limited	Bramalea, Ont.	Williams & Wilson Limited	Montréal, Qué.
Wajax Industries Limited	Mississauga, Ont. Coquitlam, B.C.	Williams Gold Refining Company of Canada Ltd.	Fort Erie, Ont.
Walker-Atlantic Glass Ltd.	Agincourt, Ont.	Wilson Sports Equipment Canada Limited	Belleville, Ont.
Walpac Company Incorporated, The	Montréal, Qué.	Windsports Unlimited Inc.	Toronto, Ont.
Wardair Canada Inc.	Mississauga, Ont.	Wintergreen Communications Ltd.	Concord, Ont.
Water Doctor Ltd.	Toronto, Ont.	Winzer Ltd.	Mississauga, Ont.
Wegev Importing Co. Ltd.	Toronto, Ont.	Wolsey Canada Inc.	Montréal, Qué.
Welles Corporation Limited	Windsor, Ont.	Woodchuk of Halton Hills Inc.	Acton, Ont.
Wells Fargo Alarm Services of Canada Limited	Toronto, Ont.	Woodstream Corporation	Niagara Falls, Ont.
West Bend of Canada, Div. of Dart Industries Can Ltd.	Barrie, Ont.	Word Records Limited	Vancouver, B.C.
West Point Cycles Ltd.	Vancouver, B.C.	World Book & Child Craft Ltd.	Chicago, IL, USA*
Westbeach Surf Co. Ltd.	Vancouver, B.C.	Wyant Chemicals Company Ltd.	St-Laurent, Qué.
Westbrook Floral Ltd.	Grimbsby, Ont.	Yale Industrial Trucks Montréal Ltd.	Dorval, Qué.
Westbrook Greenhouses Limited	Grimbsby, Ont.	Yale Industrial Trucks Ontario Ltd.	Woodbridge, Ont.
Westburne Industrial Enterprises Ltd.	Montréal, Qué.	Yamaha Canada Music Ltd.	Scarborough, Ont.
Westcoast Flowercraft Supply Co. Ltd.	Burnaby, B.C.	Yamaha Motor Canada Ltd.	Willowdale, Ont.
Western Educational Activities Ltd.	Edmonton, Alta.	Yellow Freight Systems Inc.	Windsor, Ont.
Western Limited	Regina, Sask.	Yokohama Tire (Canada) Inc.	Burnaby, B.C.
Western Propeller Company Ltd.	Clearbrook, B.C.	York Air Conditioning Ltd.	Rexdale, Ont.
Westfalia Systemat, Division of Centrico Inc.	Lachine, Qué.	York Barbell Co. Ltd.	Oakville, Ont.
Westinghouse Canada Limited	Hamilton, Ont.	York University	Downsview, Ont.
		Yoshimura North West Ltd.	Calgary, Alta.
		Zellers Limited	Montréal, Qué.
		Zenith Radio Canada Ltd.	Toronto, Ont.
		Ziebart Canada Inc.	Downsview, Ont.

\* Non-resident importer.

**FOR MORE INFORMATION PLEASE CONTACT:**

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Market Development Branch  
Department of Regional Industrial Expansion  
235 Queen Street  
Ottawa, Ontario  
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Tel: (613) 954-4970

OR

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Service Industries and Consumer  
Goods Branch  
Department of Regional Industrial Expansion  
235 Queen Street  
Ottawa, Ontario  
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Tel: (613) 954-3100

**REFERENCE SOURCES**

Department of Regional Industrial Expansion  
Statistics Canada  
Revenue Canada

**ENQUIRIES CONCERNING TARIFFS SHOULD BE DIRECTED TO THE NEAREST CUSTOMS AND EXCISE OFFICE OR TO:**

TARIFF PROGRAMS  
REVENUE CANADA  
CUSTOMS AND EXCISE  
OTTAWA, ONTARIO  
K1A 0L5  
TEL: (613) 954-6923

**EXPLANATORY NOTES**

**Valuation**

Imports are generally recorded at the values established for customs duty purposes according to the provisions of the Customs Act. Customs values are identical to selling prices for most transactions between non-affiliated companies, but customs values exceed selling prices for many transactions between affiliated companies. All values are reported in Canadian dollars and do not include duty.

**Average Growth Rate**

Growth rates are calculated on the basis of annual compounding.

**Rounding**

Figures may not add due to rounding.

