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MARKET INTELLIGENCE

IMPORT ANALYSIS

FISH NETTING AND FISH NETS (COMMERCIAL)

JANUARY TO MARCH 1987

Pub. No.: 88015-PM November 1988



Industry, Science and Technology Canada Industrie, Sciences et Technologie Canada

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IMPORT ANALYSIS

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EXPLANATORY NOTES

Method

The data shown in this analysis are extracted from Revenue Canada Customs documents. These documents provide a description of the products, names of importers, exporters, quantities, dollar values, unit prices, countries of origin, provinces of entry, tariff applications and rates of exchange.

The information presented in this report is more detailed than that generally available from Statistics (Canada or other publications. Data which might reveal information about individual importers are aggregated.

<u>Valuation</u>

Dollar values shown in this report are based on selling price F.O.B. plant, in Canadian dollars. This selling price represents the value paid by the importer, excluding all freight, packing and insurance costs when specified. All trade discounts, when applicable, are also deducted from the selling price.

OR

Rounding

Figures may not add due to rounding.

REFERENCE SOURCES

Department of Regional Industrial Expansion Statistics Canada Revenue Canada

FOR MORE INFORMATION PLEASE CONTACT:

Market Intelligence Division
Services to Business Branch
Industry, Science and Technology Canada
235 Queen Street
Ottawa, Ontario
KIA OH5 Ontario
Tel: (613) 954-4970

Textiles Division
Service Industries & Consumer
Goods Branch
Industry, Science and Technology Canada
235 Queen Street
Ottawa, Ontario
KIA OH5
Tel: (613) 954-2885

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IMPORT ANALYSIS

FISH NETTING AND FISH NETS (COMMERCIAL)

I. INTRODUCTION AND SCOPE

This Import Analysis is one of a series prepared in order to assist businesses and other organizations in their market research of specific products. The detailed import information provided in these reports supports studies by organizations seeking to expand existing production lines, change individual product characteristics or engage in new manufacturing investment in Canada. The coverage of an import analysis is developed in close consultation with the client, and is tailored to meet those specific requirements. It is important to emphasize that this report does not attempt any assessment as to the feasibility of competing in a particular market.

This analysis of imports of commercial fish netting and fish nets is based on a detailed examination of Revenue Canada Customs import documents for the period January to March 1987. The following Canadian International Trade Classification (C.I.T.C.) import commodity codes were analysed:

381-56-20 Netting, Fish, Cotton 381-56-30 Netting, Fish, Nylon 381-56-40 Netting, Fish, Polyester 381-56-50 Netting, Fish, Polypropylene 381-56-90 Fish Netting, Not Elsewhere Specified

961-51-20 Nets, Fishing, Commercial 961-51-40 Fish Net Sections, Made-Up 961-51-90 Fish Nets Not Elsewhere Specified Excluding Sportsmen

The above classes consist of nets and netting for commercial use. Imports of sportsmen's fishing nets are in class 832-85-60, which is reported in a separate publication, Import Profile Pub. No. 88-09-IP-2. In general, commercial fish netting is material to be further processed to make commercial fish nets.

Due to the large volume of documents classified to the aforementioned C.I.T.C. import commodity codes, only those shipments having a value of \$7,000 and over were examined. Total figures in this report do not correspond to Statistics Canada published figures. The differences are explained in Appendix H.

Import statistics for the period January to March, 1987 as analyzed in this report are shown in Appendix A.

II. IMPORT TRENDS 1983-1987

As shown below, total value of imports of commercial fish netting and fish nets for the years 1983 to 1987 have been increasing at an average annual growth rate of 28 per cent and 23 per cent respectively. Imports of commercial fish netting made of nylon and polyester twine increased substantially from 1986 to 1987 (107 per cent and 75 per cent respectively) after steady volumes from 1983 to 1986.

C.I.T.C.	19	83	198		198		198		198		% Change	Average Annual <pre>Growth Rate (%)</pre>
•	<u>Qty</u> (1b)	<u>Value</u> (\$000)	<u>Qty</u> (1b)	<u>Value</u> (\$000)		<u>Value</u> (\$000)	<u>Qty</u> (1b)	<u>Value</u> (\$000)	<u>Qty</u> (1b)	<u>Value</u> (\$000)	(1986–87)	(1983- 87) i on Value)
	(10)	(\$000)	(עו)	(\$000)	(10)	(\$000)	(10)	(\$000)	(עוו)	(\$000)	(nasec	i on value)
Fish Netting												
381-56-20	0	0	377	2	0	0	46 462	140	710	- 5	- 9 6	N.A.
381-56-30	635 570	1 762	614 852	1 783	658 693	1 960	644 907	2 240	1 504 172	4 630	107	.27
381-56-40	127 425	287	155 587	248	15 2 28 0	272	109 28 8	303	209 859	531	75	17
381-56-50	18 766	51	76 8 2 5	248	59 16 5	162	- 98 154	272	70 242	198	– 27	40
381-56-90	179 954	475	255 789	614	251 766	679	446 913	1 246	528 6 88	<u>1 501</u>	20	<u>33</u>
Total Netting	961 715	2 5 75	1 063 430	2 895	1 121 904	3 752	1 365 724	4 201	2 313 671	6 865	63	. 28
Fish Nets												
961-51-20		3 321		4 277		3 458	 -	6 040		7 916	31	24
961-51-40		1 979		1 323		1 404		2 162		2 638	22	7
961-51-90		175		120		129		242		1 840	<u>659</u>	<u>80</u>
Total Nets		5 475		5 720		4 991	<u></u>	8 444		12 394	47	23
C.I.T.C. D	<u>escription</u>									·		
381–56–20 N	etting, Fisl	n, Cotton	•						•			
	etting, Fisl	. •										
	ettin <mark>g, Fi</mark> sl											
	etting, Fisl										•	
	ish Netting,		•	cified								
	ets, Fishing											
	ish Net Sect	-	•			_						
961–51–90 F	ish Nets, No	ot Elsewh	e re Spe c if	ied Exc	luding Sp or	tsmen		•				

Not Applicable

N.A.

111. ANALYSIS OF IMPORTS

During the months of January to March 1987, imports of commercial fish netting and fish nets amounted to \$4.2 million.

Of this \$4.2 million, a value of \$854 000 or 20 per cent was identified as <u>nylon</u> commercial fish netting and fish nets. A further \$156 000 or 4 per cent was identified as <u>polyester</u>, and \$68 000 or 2 per cent was <u>polypropylene</u>. Although the remaining \$3 million was not identified by material, it is believed that most of these imports were made of nylon. (For further details, refer to Appendix A.)

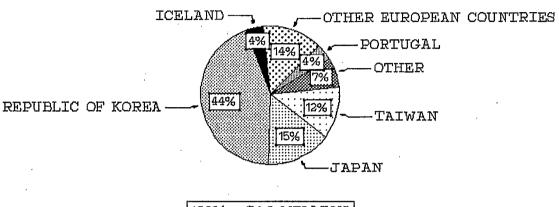
Imports of commercial fish netting and fish nets showing a <u>denier</u> twine size amounted to \$1.7 million or 41 per cent of the total value. A further \$1.2 million or 29 per cent was indicated as <u>monofilament</u> twine size. The remaining \$1.2 million (30%) did not indicate twine size. (For further details, refer to Appendix B.)

SUMMARY OF IMPORTS

TWINE SIZE	QUANTITY (000 lb.)	<u>VALUE</u> (\$000)	AVERAGE PRICE (\$/1b.)
Denier:	638	1 635.7 47.4	2.56
Total - Denier		1 683.1	
Monofilament:	217	900.4	4.15
Total - Monofilament	· -	332.4 1 232.8	
Not Known:	319	1 210.6	3.79
Total - Not Known	-	24.7 1 235.3	
GRAND TOTAL		4 151.2	

Imports originating from the Republic of Korea accounted for \$1.8 million, or 44 per cent of the total value of imports, for commercial fish netting and fish nets combined. Japan followed, with \$609,000 or 15 per cent. For all other countries refer to graph below and Appendix C.

COUNTRY OF ORIGIN

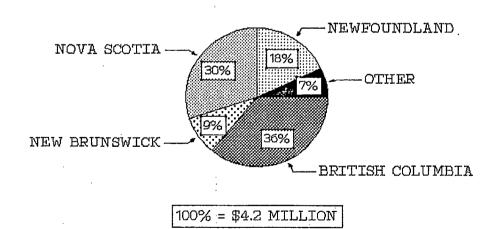


100% = \$4.2 MILLION

Other European Countries: Federal Republic of Germany, Norway, United Kingdom, Denmark, Italy. Other: Philippines, United States and Thailand.

British Columbia was the major province of consignee for the imports analysed, accounting for 36 per cent of the total value of imports. For further details, refer to Appendix D.

PROVINCE OF CONSIGNEE



Other includes: Ontario, Manitoba, Prince Edward Island and Québec.

JANUARY TO MARCH 1987

There were 32 known consignees/importers of commercial netting and fish nets during the period January to March 1987. The principal 3 consignees/importers accounted for \$1.6 million or 38 per cent of the total dollar value of imports. All consignees/importers are listed in alphabetical order in Appendix E.

Principal <u>Consignees/Importers</u> (by value)	Cumulative <u>Value</u> (\$000)	Cumulative % of Total Value
	1 583	38
6	2 274	55
10	2 967	71
15	3 481	84
All Consignees/Importers (32)	4 151	100

IV. CANADIAN PRODUCTION

Commercial Fish Netting and Fish Nets are manufactured in Canada. However, separate data on production or shipments by Canadian manufacturers are not available.

APPENDIX A

IMPORTS OF COMMERCIAL FISH NETTING AND FISH NETS BY MATERIAL JANUARY TO MARCH 1987

<u>Material</u>	Quantity (1b)	<u>Value</u> (\$)	Average <u>Unit Price</u> (\$/1b)
Ny1on .	240 279 -	732 894 121 425 854 319	3.05
Polyester	62 639	155 954	2.49
Polypropylene '	30 252	67 927	2.25
Not Specified	840 802	2 789 990 283 015 3 073 005	3.31 -
GRAND TOTAL		4 151 205	-

IMPORTS OF COMMERCIAL FISH NETTING AND FISH NETS BY TWINE SIZE AND MESH SIZE JANUARY TO MARCH 1987

<u>Twine Size</u> (Denier)	Mesh Size (in.)	Quantity (1b)	<u>Value</u> (\$)	Average <u>Unit Price</u> (\$/lb)
210/2	2 1/8 to 5 1/2	1 250 -	9 109 <u>14 158</u> 23 267	7.29 -
210/3) 210/6)* 210/9)	3/4 to 5 1/2	19 340 -	63 571 33 209 96 780	3.29 - -
210/12	3/4 and 7/8	22 723	71 681	3.15
210/15	1/2 to 7/8 1 1/8 to 2 5/8	32 348 24 301 56 649	99 277 61 604 160 881	3.07 <u>2.54</u> 2.84
210/18	3/4 to 1 3/4	7 495	21 902	2.92
210/20): 210/21)*	1/2 to 1 3/4	53 605	136 286	2.54
210/24	7/8 and 1 1/4	8 157	21 358	2.62
210/27	7/8 to 1 1/2	69 073	163 530	2.37
210/30	1 to 1 1/4	10 200	24 821	2.43
210/36	1 to 8	29 812	72 071	2.42
210/39	3/4 to 1 1/4	11 790	30 815	2.61
210/40) 210/42)*	1 1/2 to 4 1/4	37 850	82 505	2.18
10/44) 210/45)*	1 1/4 to 3 3/4	27 490	79 420	2.89
210/48	1 1/4 to 4	71 855	169 726	2.36

^{*} Aggregated in order to preserve confidentiality of Canadian importers

Due to industry standards, the sizes and quantities are reported in imperial measure.

IMPORTS OF COMMERCIAL FISH NETTING AND FISH NETS BY TWINE SIZE AND MESH SIZE (CONT'D) JANUARY TO MARCH 1987

Twine Size (Denier)	Mesh Size (in.)	Quantity (1b)	<u>Value</u> (\$)	Average <u>Unit Price</u> (\$/1b)
210/51) 210/52)* 210/54)	1 1/8 to 4 1/4	38 842	95 005	2.45
210/72) 210/78)* 210/84)	1 1/4 to 3	18 719	50 009	3.67
210/96) 210/112) 210/128) 210/160)* 210/162) 210/180)	3 to 5 1/2	34 759	92 299	2.66
210/208) 210/224)* 210/240)	3 to 4	14 938	43 612	2.92
220/6) 225/3) 380/18) 380/96)* 380/111) 380/132) 400/27)	2 to 8	39 980	94 656	2.37
1000/9) 1500/6)* 1500/9)	3 5/8 to 8	63 800	152 495	2.39
Total - Denier	•		1 683 119	·

^{*} Aggregated in order to preserve confidentiality of Canadian importers.

IMPORTS OF COMMERCIAL FISH NETTING AND FISH NETS BY TWINE SIZE AND MESH SIZE (CONT'D) JANUARY TO MARCH 1987

Twine Size (Monofilament)		Mesh <u>Size</u>) (in.)		<u>Quantity</u> (lb)	<u>Value</u> (\$)	Average <u>Unit Price</u> (\$/lb)
Numb	<u>oer</u>	٠				
1) 1/2)*	2 3/16	to 4 3/4	3 410 —	25 639 19 031 44 670	7.52
2		2 3/16	to 5 1/2	8 960 —	60 800 <u>33 900</u> 94 700	6.79
3 5 6 7 8))*)	1 1/4	to 4 1/2	7 355 —	35 841 15 992 51 833	4.87
9 10))*	2 1/4	to 3	· . -	19 628	•
12 14))*	1 3/8	to 11	119 539 —	313 068 238 358 551 426	2.62
15 · 16) *	4 1/2	to 9	1 392 —	21 198 4 231 25 429	15.23
19		4 1/4	to 6 7/8	7 093	93 632	13.20
23		4 1/4	to 6 1/4	3 237	43 967	13.58
26	•	4	to 5 1/2	3 931	50 644	12.88
27 28))*	5	to 6	2 870	37 201	12.96

^{*} Aggregated in order to reserve confidentiality of Canadian importers.

IMPORTS OF COMMERCIAL FISH NETTING AND FISH NETS BY TWINE SIZE AND MESH SIZE (CONT'D) JANUARY TO MARCH 1987

Twine Size (Monofilament)	Mesh <u>Size</u> (in.)	Quantity (1b)	Value (\$)	Average <u>Unit Price</u> (\$/1b)
<u>Number</u>				
Over 28 ⁽¹⁾ 4	5/8 to 9 1/2	8 157	90 499	11.09
Not known: 1	1/8 to 10 1/2	51 108	127 897 1 256 129 153	2.50
Total - Monofila	ment	:	1 232 782	
Not known: 1	3/4 to 8	100 943	248 490	2.46
N	ot Known	217 650	962 137 24 677 986 814	4.42
Total - Twine Si	zes not known		1 235 304	
GRAND TOTAL, All	Twine Sizes		4 151 205	

^{*} Aggregated in order to preserve confidentiality of Canadian importers. (1) Includes: No's 29, 30, 31, 33, 35, 39, 43, 50, 63 and 72.

APPENDIX C

IMPORTS OF COMMERCIAL FISH NETTING AND FISH NETS BY COUNTRY OF ORIGIN JANUARY TO MARCH 1987

Country of Origin		Value (\$)	% of Total Value
Republic of Korea		1 840 884	44
Japan		609 002	15
Taiwan		484 511	12
Portugal		184 073	4
Iceland		177 540	4
·			
Federal Republic of Germ	nany)		
Norway)		
United Kingdom)*	566 303	14
Denmark)		
Italy)		·
		•	
Philippines)		
United States)*	288 892	7
Thailand)		********
TOTAL, ALL COUNTRIES		4 151 205	100

^{*}Aggregated in order to preserve confidentiality of Canadian importers.

APPENDIX D

IMPORTS OF COMMERCIAL FISH NETTING AND FISH NETS BY PROVINCE OF CONSIGNEE JANUARY TO MARCH 1987

Province	<u>Value</u> (\$)	% of Total Value
British Columbia	1 515 167	36
Nova Scotia	1 235 514	30
Newfoundland	761 175	18
New Brunswick	368 191	9
Ontario)		
Manitoba)		
Prince Edward Island)	* 271 158	7
Québec)	-	-
TOTAL, ALL PROVINCES	4 151 205	100

^{*}Aggregated in order to preserve confidentiality of Canadian importers.

CANADIAN IMPORTERS

JANUARY TO MARCH 1987

Consignees/importers of commercial fish netting and fish nets during the period January to March 1987, as indicated in this report, are listed below in alphabetical order. Where the importer is not the same as the consignee (i.e. the recipient of the goods shipped), the name of the consignee rather than that of the importer is listed. The importer or consignee is not necessarily the end-user of the product.

NOTE: This list includes all importers except individuals.

Name

Avcon Limited Abba North America Limited Acadian Nets and Trawls Co. Limited Bay Bulls Trading Company Limited Bridport Brownell Limited Coastal Equipment Marine Limited Cosalt Limited Deep Sea Fishing Supply Company Fishery Products Int. Limited Forsea Limited Franklin Net and Twine Limited Gowcock Div., Wire Rope Ind. Limited Hardy Sea Farms Inc. I.M.P. Group Limited Lakefish Net and Twine Limited National Sea Products Limited North Pacific Trading Co. Limited Norwegian Enterprises Inc. Omstead Foods Limited Oppdrett Service Canada Limited Pacific Net and Twine Limited Prince Rupert Fishermen's Supply Co. Limited Purvis Bros. Limited Puretic Fishing Gear Inc. Rea-Fac Agencies Limited Redden Net Co. Limited Redl Industries Limited T. and M. Equipment Limited Towns Seines Limited Trans Pacific Trading Company United Marine Fishermen Wire Rope Industries Limited

<u>Address</u>

Bay Roberts, Nfld. Halifax, N.S. Digby, N.S. St. John's, Nfld. Dartmouth, N.S. St. John's, Nfld. St. John's, Nfld. Vancouver, B.C. St. John's, Nfld. Moncton, N.B. Wheatley, Ont. Dartmouth, N.S. Vancouver, B.C. Dartmouth, N.S. Winnipeg, Man. Halifax, N.S. Richmond, B.C. Campbell River, B.C. Wheatley, Ont. Sechelt, B.C. Richmond, B.C. Prince Rupert, B.C. Silver Water, Ont. Richmond, B.C. Charlottetown, P.E.I. Vancouver, B.C. Burnaby, B.C. Richmond, B.C. Richmond, B.C. Richmond, B.C. Moncton, N.B. Pointe Claire, Qué.

FOREIGN EXPORTERS TO CANADA

There were a total of 35 exporters to Canada of commercial fish netting and fish nets during the period January to March 1987. They are listed below in descending order of dollar value.

Name	Address			Value of Imports (\$000)
		,		
Sam Hae Industrial Co. Ltd.	Pusan	Rep. of Korea		796
Nam Yang Fishing Net Ind. Co. Ltd.	Pusan	Rep. of Korea		691
Taito Seiko Co. Ltd.	Tokyo	Japan		310
Herman Engel and Co.	Bremerhaven	Fed. Rep. of Germany))*	426
Kaisers Industries Corp.	Kaohsiung	Taiwan)	
Hampidjan H.F.	Reykjavik	Iceland		177
BUN HWA Industrial Co. Ltd.	Busan	Rep. of Korea		170
Nippon Kenmo Co. Ltd. Chin Sheng Fishing Net Mfg Co Ltd Mitsui and Co. Ltd.	Kuwana Pinctung Tokyo	Japan Taiwan Japan))*)	429
Aqua Supply A/S Belong Enterprises Co. Ltd.	Alvoen Kaohsiung	Norway Taiwan))*	253
Euronete-Productor Derredes de Pesca, Ld	Maia, Code	Portugal		84
Nagaura Net Co Inc. Yusung Industrial Co. Ltd. Cotesi-Ca	USA-City, Oita Seoul Gijo-Gaia	Japan Rep. of Korea Portugal))*)	209
Follett Fisheries Inc. Siam Brothers Corp. King Salmon Fishing Gear Co. Ltd.	Pence Dale, R.I. Bangkru Kaohsiung	United States Thailand Taiwan))*)	157
Sagamarin Bridport-Gundy Netting Ltd. Nichimo Co. Ltd.	Knarrevik Bridport Chiyoda-Ku	Norway United Kingdom Japan))*)	136

^{*} Aggregated in order to preserve confidentiality of Canadian Importers.

APPENDIX F

FOREIGN EXPORTERS TO CANADA (CONT'D)

<u>Name</u>	<u>Address</u>		٠	Value of Imports (\$000)
L.F.S. Inc. Cosalt P.L.C. Polyplast Ltd.	Bellingham, WA Grimsby Espinko	United States United Kingdom Portugal))*)	119
Iver Christensens Vaadbinderi AS Guigher S.P.A. Nichimen Corp.	Skagen Vigano Osaka	Denmark Italy Japan))*)	86
Philippine Fishing Gear Ind. Inc. Monoi Fishing Net Mfg. Co. Ltd. Dantrawl	Manila Ako -	Phillipines Japan Denmark))*)	60
Kaneshin Bussan Kaisha Ltd. Fukui Fishing Net Co. Ltd. Yamashita Fishing Tackles Co. Ltd. Sato Corp.	Osaka Toyohashi Yokosuka Aichi	Japan Japan Japan Japan))*)	48
TOTAL				4 151

^{*} Aggregated in order to preserve confidentiality of Canadian Importers.

CANADIAN SUPPLIERS

The following lists are taken from two sources: a) the Business Opportunities Sourcing System (BOSS), a computerized data bank established by the federal Industry, Science and Technology Canada (ISTC); and b) the Canadian Trade Index, published by the Canadian Manufacturers' Association (CMA). These lists may not include all suppliers of the products in question, as companies must themselves register in BOSS or the Canadian Trade Index. In both cases, information of Canadian products supplied is as given by the companies.

BOSS

Canadian companies are arranged in alphabetical order within the following Canadian International Trade Classification (C.I.T.C.) commodity codes.

961-51-20 Nets, Fishing, Commercial

Name

*Bridport Brownell Ltd.
C and W Welding Ltd.
Collins Aluminum and Repairs Ltd.
Gowcock Div., Wire Rope Ind. Ltd.
*Industrial Marine Products Ltd.
Inshore Midshore Ltd.
Powell River Net Loft Inc.
Tricots Gerrard Canada Ltée (Les)
*Wire Rope Industries Ltd.

Address

Dartmouth, N.S.
Bay Bulls, Nfld.
Glovertown, Nfld.
Dartmouth, N.S.
Halifax, N.S.
Port aux Choix, Nfld.
Powell River, B.C.
Stanstead, Qué.
Pointe Claire, Qué.

961-51-40 Fish Net Sections, Made-Up

Name

Inshore Midshore Ltd.

Address

Port aux Choix, Nfld.

Any enquiries and/or comments regarding the BOSS list should be directed to:

Business Opportunities Sourcing System (ABOS) Industry, Science and Technology Canada 235 Queen Street Ottawa, Ontario KIA OH5

Tel: (613) 954-5031 - Telex: 053-4123

^{*} Company engaged in export trade

APPENDIX G

<u>Canadian Trade Index</u>

Canadian companies are arranged in alphabetical order.

Nets, Fishing

<u>Name</u>

Forsea Ltd.
Gerrard Mills Ltd.
Gowcock Div., Wire Rope Industries Ltd.
Hafner Fabrics, Toronto Knit Division
Hollandia Sports Net Manufacturers Ltd.
I.M.P. Group Ltd.
Lucky Strike Bait Works Ltd.

<u>Address</u>

Moncton, N.B.
Stanstead, Qué.
Dartmouth, N.S.
Rexdale, Ont.
St.Laurent, Qué.
Halifax, N.S.
Peterborough, Ont.

Any enquiries and/or comments regarding the Canadian Trade Index list should be directed to:

The Canadian Manufacturers' Association One Yonge Street Toronto, Ontario M5E 1J9

Tel: (416) 363-7261 - Telex: 065-24693

RECONCILIATION

Imports of Commercial Fish Netting and Fish Nets during January to March 1987, as reported by Statistics Canada, amounted to \$4.7 million. The value reported in this import analysis does not correspond to official Statistics Canada figures for various reasons. Reconciliation of the two total figures is explained as follows:

Values Accounted For	<u>Value</u> (\$000)
Documents referring to products which should have been classified elsewhere	92
Values reported by Statistics Canada but not included in this report (e.g. documents not available for processing)	49
Documents covering individual shipments valued at <u>less</u> than \$7 000, not included in this analysis	381
Total values reported in this import analysis	4 151
Total values accounted for as above	4 675
Total values published by Statistics Canada	4 675

APPENDIX I

CANADIAN AND FOREIGN TARIFFS

Commercial Fish Netting and Fish Nets included in this analysis were dutiable under the following most commonly applied tariff item.

	v	1987 Tariff Treatment					
Tariff <u>Item</u>	<u>Description</u>	British Prefer- ential Tariff	Most Favoured Nation Tariff %	General Tariff %	General Prefer- ential Tariff %	U.K. and Ireland %	
68200-1	Fish hooks, for deep-sea or lake fishing, not smaller in size than number 2.0; Fishing nets and netting of all kinds; Lures, jiggers and artificial baits; Metal panel devices for use in keeping nets open; Metal swivels; Net and line floats of any material except wood; Threads, twines, marlines, fishing lines, rope and cordage, not exceeding one and one-half inches in circumferen Spat collectors and collector holders; All the foregoing for use commercial fishing, or in the commercial harvesting of marine plants, under such regulations as the Minister may prescribe; Carapace measures of any material		Free	Free	Free	Free	
	out abace measures of any material	1166	1166	1166	1166	1100	

Tariff Arrangements and Foreign Countries of Export:

Exporting countries which qualify for the Most Favoured Nation tariff treatment: The United Kingdom, Denmark, Federal Republic of Germany, Iceland, Italy, Japan, Norway, Portugal, Taiwan and the United States.

Exporting countries which benefit from the Most Favoured Nation Tariff treatment or General System of Preference*: Philippines, Republic of Korea and Thailand.

*NOTE: In order to qualify for the General System of Preference, a special certificate of origin in required.

APPENDIX I

Tariff Arrangements and Foreign Countries of Export: (Cont'd)

Enquiries concerning tariffs should be directed to the nearest Customs and Excise office or to:

TARIFF PROGRAMS
REVENUE CANADA
CUSTOMS AND EXCISE
OTTAWA, ONTARIO
K1A OL5
TEL: (613) 954-7006

Foreign Countries

Enquiries concerning tariffs and other government trade regulations in foreign countries should be directed to:

INFO EXPORT
EXTERNAL AFFAIRS
OTTAWA, ONTARIO
KIA 0G2
TEL: (613) 993-6435 OP 1-800

TEL: (613) 993-6435 OR 1-800-267-8376