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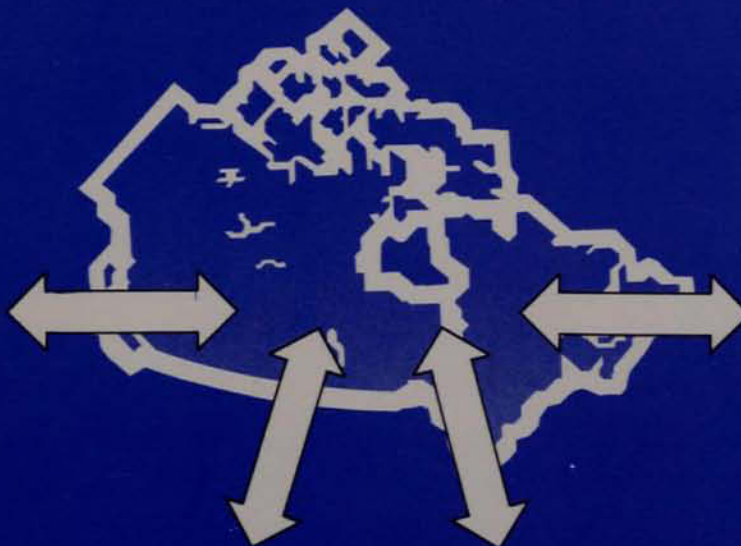
MARKET NOTE

**PIPES AND TUBES
HOT ROLLED, SEAMLESS STEEL**

JANUARY, FEBRUARY AND MARCH 1989

Pub. No.: 90027-NA

June 1990



Canada



ID. 2739

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REFERENCE SOURCES

Industry, Science and Technology Canada
Statistics Canada, Tel.: (613) 951-9647
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Enquiries concerning Canadian tariffs should be directed to the nearest Customs and Excise office or to:

Tariff Programs
Revenue Canada
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Tel.: (613) 954-6933

Enquiries concerning tariffs and other government trade regulations in foreign countries should be directed to:

Info Export
External Affairs
Ottawa, Ontario
K1A 0G2
Tel.: (613) 993-6435 OR
1-800-267-8376

EXPLANATORY NOTES

Commodity Classification

Canadian Trade statistics are classified and published according to the International Convention on the Harmonized Commodity and Description Coding System (H.S.), as defined by the Canadian Customs Tariff and Statistical Nomenclature.

Valuation

Dollar values shown in this report are based on selling price F.O.B. plant, in Canadian dollars. This selling price represents the value paid by the importer, excluding all freight, packing and insurance costs when specified. All trade discounts, when applicable, are also deducted from the selling price.

Rounding

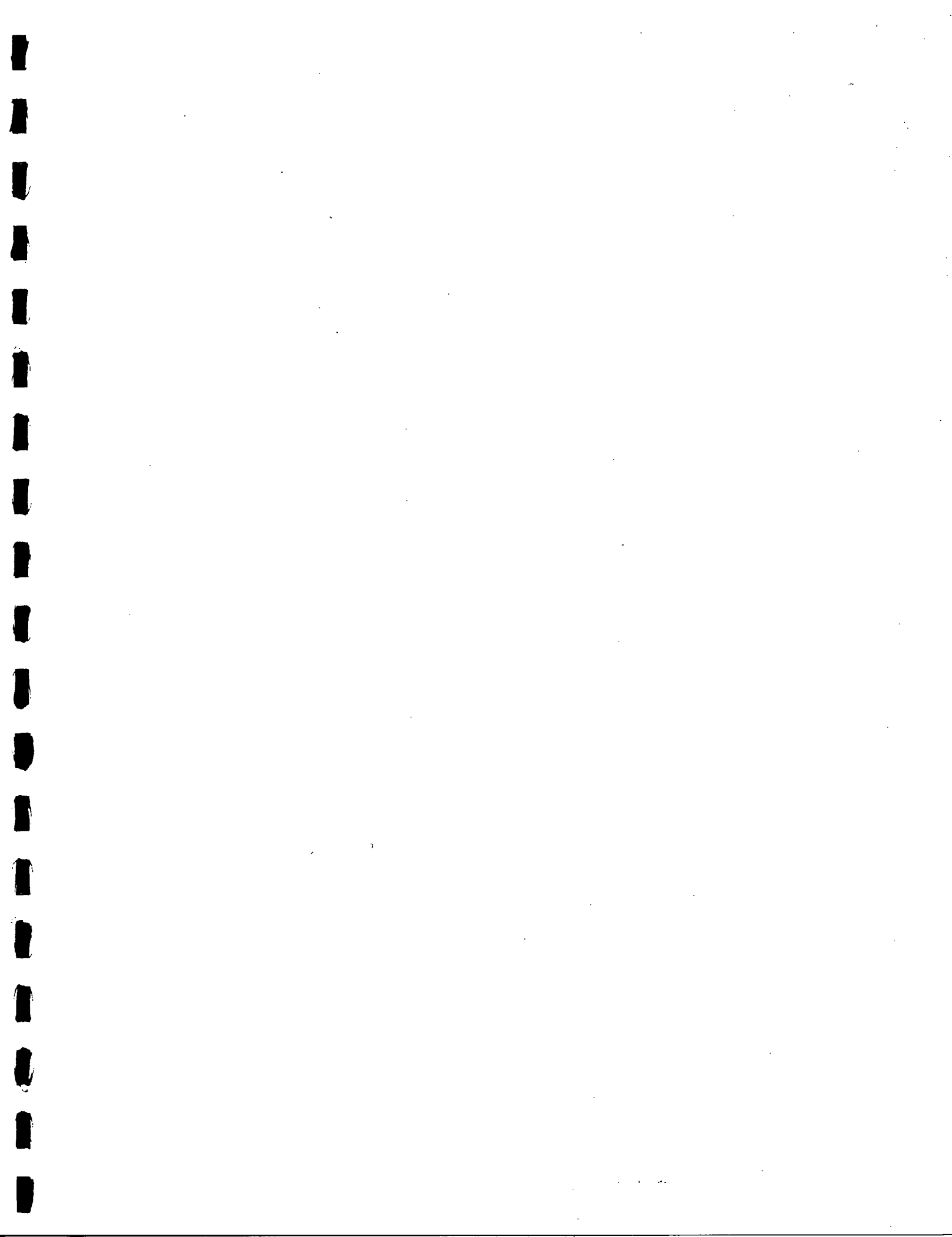
Figures may not add due to rounding.

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MARKET NOTE

IMPORTS OF PIPES AND TUBES, HOT ROLLED, SEAMLESS STEEL

I. INTRODUCTION AND SCOPE

This Market Note is one of a series prepared in order to assist businesses and other organizations in their market research of specific products. The detailed import information provided in these reports supports studies by organizations seeking to expand existing production lines, change individual product characteristics or engage in new manufacturing investment in Canada. The coverage of an import analysis is developed in close consultation with the client, and is tailored to meet their specific requirements. It is important to emphasize that this report does not attempt any assessment as to the feasibility of competing in a particular market.

Hot rolled, seamless steel pipes and tubes are classified to the following Harmonized System (H.S.) commodity codes:

CANADIAN IMPORTS

<u>Description and Commodity Code</u>	<u>IMPORT STATISTICS</u>		
	<u>1989</u> (\$000)	<u>*Jan.-Mar. 1989</u> (\$000)	<u>Jan.-Mar. 1990</u> (\$000)
Tubes, pipes and hollow profiles, seamless, of iron (other than cast iron) or steel (73.04)			
◦Other, of circular cross-section, of iron or non-alloy steel:			
◦Other (7304.39)			
◦Mechanical tubes and pipes (7304.39.00.10)	7 295	1 865	1 473
◦Pressure tubes and pipes			
◦For power boilers (7304.39.00.21)	2 510	155	124
◦For other boilers (7304.39.00.28)	947	217	164
◦Other (7304.39.00.29)	9 289	2 533	2 541
◦Other (7304.39.00.90)	17 650	3 202	4 182

* Period of analysis

MARKET NOTE
IMPORTS OF PIPES AND TUBES, HOT ROLLED, SEAMLESS STEEL
I. INTRODUCTION AND SCOPE (Cont'd)

CANADIAN IMPORTS (Cont'd)

<u>Description and Commodity Code</u>	<u>IMPORT STATISTICS</u>		
	<u>1989</u> (\$000)	<u>*Jan.-Mar. 1989</u> (\$000)	<u>Jan.-Mar. 1990</u> (\$000)
◦Other, of circular cross-section, of other alloy steel:			
◦Other (7304.59)			
◦Mechanical tubes and pipes (7304.59.00.10)	912	130	175
◦Pressure tubes and pipes (7304.59.00.20)	2 684	438	702
◦Other (7304.59.00.90)	<u>3 388</u>	<u>835</u>	<u>606</u>
TOTAL	44 675	9 375	9 967

Due to the large volume of documents classified to the aforementioned H.S. import commodity codes, only those shipments having a value of \$15,000 and over were examined. At the time of processing, several documents were not available for analysis. Shipments with a value of \$15 000 and over and which were available for processing amounted to a total value of \$3 million or thirty-three per cent of the total value of \$9.4 million published by Statistics Canada for the three month period analyzed. The analysis that follows deals with these \$3 million only. A reconciliation between Statistics Canada published data and report findings may be found in Appendix F.

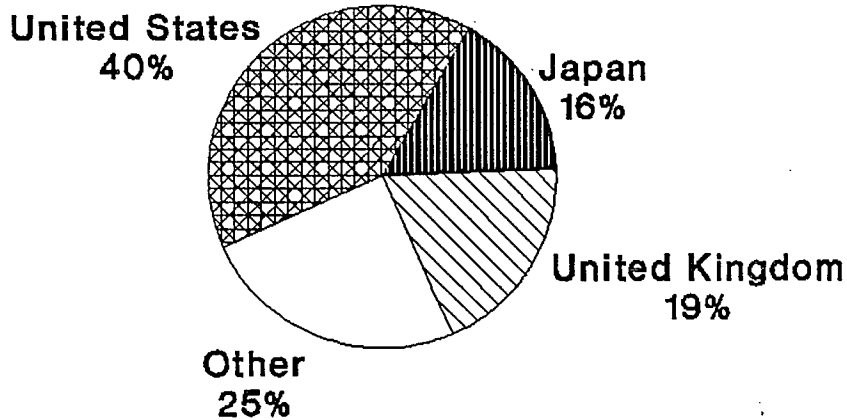
Detailed tables by size, type of steel, ASTM specifications and type of tube may be found in Appendices A and B.

* Period of analysis

II. ANALYSIS OF IMPORTS
PIPES AND TUBES, HOT ROLLED, SEAMLESS STEEL
BY COUNTRY OF ORIGIN

JANUARY, FEBRUARY AND MARCH 1989

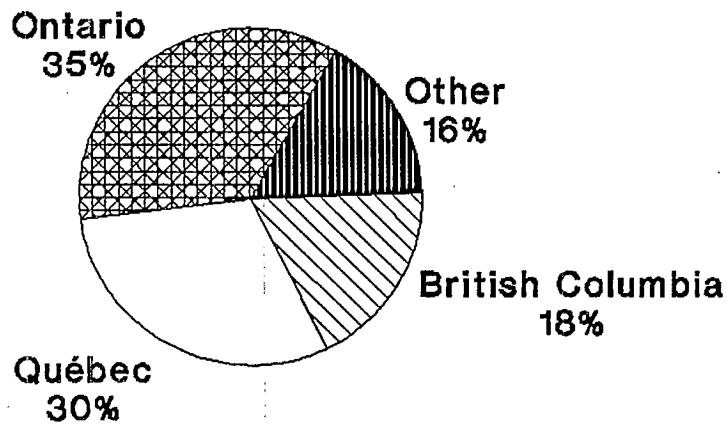
The United States was the single largest country exporting to Canada, accounting for \$1.2 million or 40 per cent of the total value analyzed. The United Kingdom followed with \$563 thousand or 19 per cent. Japan was next with \$482 thousand or 16 per cent. In descending order of value the Federal Republic of Germany, Spain, France, Brazil, Sweden and Italy accounted for the remaining 25 per cent.



100% = \$3 Million

II. ANALYSIS OF IMPORTS (Cont'd)
PIPES AND TUBES, HOT ROLLED, SEAMLESS STEEL
BY PROVINCE OF CONSIGNEE
JANUARY, FEBRUARY AND MARCH 1989

Ontario was the major province of consignee, accounting for \$1.0 million or 35 per cent of the total value. Québec followed, accounting for 30 per cent.



100% = \$3 Million

Other includes Alberta, New Brunswick and Nova Scotia

II. ANALYSIS OF IMPORTS (Cont'd)
PIPES AND TUBES, HOT ROLLED, SEAMLESS STEEL
IMPORT MARKET CONCENTRATION
JANUARY, FEBRUARY AND MARCH 1989

<u>Principal Consignees/Importers</u> (By Value)	<u>Cumulative Value</u> (\$000)	<u>Cumulative % of Total Value</u>
3	947	31
6	1 442	47
10	1 995	65
20	2 707	88
30	3 006	98
All Consignees/Importers (34)	3 075	100

There were 34 known consignees/importers of hot rolled, seamless steel pipes and tubes during the period January to March 1989. The top ten consignees/importers accounted for \$2.0 million or 65 per cent of the total dollar value of imports. All consignees/importers are listed in alphabetical order in Appendix C.

**IMPORTS OF
HOT ROLLED SEAMLESS STEEL PIPES
BY SIZE, TYPE OF STEEL AND A.S.T.M. SPECIFICATIONS
JANUARY, FEBRUARY AND MARCH 1989**

<u>Round Nominal Size</u> (inches)	<u>Outside Diameter</u> (inches)	<u>Wall Thickness</u> (inches)	<u>Quantity</u>		<u>Value</u> (\$)	<u>Type of Steel</u>		<u>A.S.T.M. Specifications</u>			
			(short tons)	(100 feet)		<u>Carbon</u>	<u>Alloy</u>	<u>A-53</u>	<u>A-106</u>	<u>A-333</u>	<u>NS</u>
							(% of value)				
1/2 to 1 1/2	0.840 to 1.900	0.109 to 0.281	-	2 598	280 582	100	-	-	100	-	-
2 to 4	2.375 to 4.500	0.154 to 0.674	-	779	292 712	100	-	-	77	13	10
5 to 6	5.563 to 6.625	0.258 to 0.864	-	95	26 757	100	-	-	100	-	-
8 to 12	8.625 to 12.750	0.322 to 1.312	-	358	389 323	100	-	-	44	6	50
14 to 24	14.000 to 24.000	0.250 to 2.500	-	72	456 588	100	-	15	56	-	29
Not Shown	Not Shown	Not Shown	59	-	127 717	52	48	-	18	-	82
TOTAL			59	3 902	1 573 679	96	4	4	63	4	29

A.S.T.M. - American Society for Testing and Material

NS - Not Specified

**IMPORTS OF
HOT ROLLED SEAMLESS STEEL TUBES
BY SIZE, TYPE OF STEEL AND TYPE OF TUBE
JANUARY, FEBRUARY AND MARCH 1989**

<u>Round Outside Diameter</u> (inches)		<u>Wall Thickness</u> (inches)	<u>Quantity</u> (short tons) (100 feet)		<u>Value</u> (\$)	<u>Type of Steel</u> <u>Carbon</u> <u>Alloy</u> (% of value)		<u>Pressure</u>	<u>Type of Tube</u> <u>Mechanical</u> (% of value)	<u>N.S.</u>
1 1/4	to 2 1/4	0.080 to 0.220	-	1 228	204 146	76	24	24	76	-
2 1/2	to 5	0.105 to 1.250	-	537	328 660) 45	55	23	60	17
			33	48 821						
6	to 7	0.280 to 1.750	-	50	110 851	96	4	63	32	5
7 1/4	to 12 3/4	0.250 to 3.000	-	82	431 937	94	6	21	41	38
13	to 28 1/16	0.312 to 3.000	-	31	327 484	100	-	8	4	88
Not Shown	Not Shown		-	97	28 878) 90	10	4	64	32
			13	20 926						
TOTAL			46	2 025	1 501 703	83	17	22	42	36

N.S. - Not Specified

**CANADIAN IMPORTERS
PIPES AND TUBES, HOT ROLLED, SEAMLESS STEEL**

JANUARY, FEBRUARY AND MARCH 1989

Importers of hot rolled, seamless pipe and tubes during the period January to March 1989, as indicated in this report, are listed below in alphabetical order. Where the importer is not the same as the consignee (i.e. the recipient of the goods shipped), the name of the consignee rather than that of the importer is listed. The importer or consignee is not necessarily the end-user of the product.

NOTE: This list includes all importers except individuals.

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Babcock and Wilcox Canada, Div. of Babcock & Wilcox Ind.	Cambridge, Ont.	Iron Ore Co. of Canada	Labrador City, Nfld.
Beloit Canada Ltd.	Sorel, Qué.	ITT Grinnell Ltd.	Calgary, Alta.
Biraghi Canada Société Div. Fintube Inc.	Becancour, Qué.	Mannesmann Pipe and Steel Corp.	Toronto, Ont.
British Steel Canada Inc.	Montréal, Qué.	Marmon/Keystone, Div. of The Marmon Group of Canada Inc.	Burlington, Ont.
Canvil Inc.	Boucherville, Qué.	Marubeni Canada Ltd.	Vancouver, B.C.
Capitol Pipe and Steel Co.	Simcoe, Ont.	Miramichi Pulp and Paper Inc.	Calgary, Alta.
C.Itoh & Co. (Canada) Ltd.	Toronto, Ont.	Mitsubishi Canada Ltd.	Newcastle, N.B.
CMIL Industries Inc.	Acton Vale, Qué.	Nelson Machinery Ltd.	Toronto, Ont.
Comco Pipe and Supply Ltd.	Mississauga, Ont.	Norton Steel Co. Ltd.	North Vancouver, B.C.
Crane Supply Co.	Vancouver, B.C.	Ontario Hydro	Montréal, Qué.
Eaton Yale Ltd.	Coquitlam, B.C.	Russell Steel Inc.	Bowmanville, Ont.
Emco Supply Div. of Emco Ltd.	Edmonton, Alta.	Shell Canada Products Ltd.	Dartmouth, N.S.
General Motors of Canada Ltd. (Diesel Div.)	Hamilton, Ont.	Solac Acier Ltée.	Corunna, Ont.
Grinnell Corp. of Canada Ltd.	St. Thomas, Ont.	Sumitomo Canada Ltd.	Montréal, Qué.
Hayes-Dana Inc., Axle Div.	Calgary, Alta.	Team Tube Ltd.	Vancouver, B.C.
Huron Steel Products (Windsor) Ltd.	London, Ont.	Two W Livestock Equipment Ltd.	Coquitlam, B.C.
	Montréal, Qué.	Uddeholm Ltd.	Nanton, Alta.
	Barrie, Ont.	Westburne Industrial Enterp. Ltd.	Mississauga, Ont.
	Windsor, Ont.		Burlington, Ont.

APPENDIX D

FOREIGN EXPORTERS TO CANADA
PIPES AND TUBES, HOT ROLLED, SEAMLESS STEEL

JANUARY, FEBRUARY AND MARCH 1989

Exporters to Canada of hot rolled, seamless steel pipes and tubes are listed below in descending order of dollar value. Names are as shown on the shipping documents.

<u>Name</u>	<u>Address</u>	<u>Value of Exports to Canada</u> (\$000)
British Steel Tubes Exports Ltd. Seamless Tubes Ltd. Tubacex C.E. De Tubos Por Extrusion S.A.	Corby, UK) Wolverhampton, UK) Llodio, SPAIN)	604*
Mannesmann Handel AG Phoenix Pipe and Tube	Dusseldorf, FRG) Phoenixville, PA, USA)	355*
Vallourec Industries Sandusky Ltd.	Paris, France) Glenrothes, Fife, UK)	310*
Marubeni Steel Corp. Kelly Pipe Co. Pittsburg Tube Co.	Tokyo, Japan) Hughes Spring, TX, USA) Monaca, PA, USA)	430*
United States Steel International Inc.	Pittsburgh, PA, USA	133
Sumitomo Corp. Valley Steel Products Co.	Tokyo, Japan) St. Louis, MO, USA)	252*
Coutinho Car and Co. Inc. The Timken Co.	New York, NY, USA) Canton, OH, USA)	211*
Industrial Rubber Applicators Inc. Tadd Pipe U.S. Sumitomo Corp.	Hibbing, MN, USA) Houston, TX, USA) Oakland, CA, USA)	193*
Mannesmann Comercial S.A. Ouako Steel Hofors AB Simpson Dura-Vent	Sao Paulo, Brazil) Hofors, Sweden) Vacaville, CA, USA)	156*
Radnor Alloys Inc. Crown Steel Inc. Specialty Pipe and Tube Inc.	Harrison, NJ, USA) Chesterfield, MO, USA) Warron, OH, USA)	122*

* Aggregated in order to preserve confidentiality of Canadian importers

FOREIGN EXPORTERS TO CANADA (Cont'd)
PIPES AND TUBES, HOT ROLLED, SEAMLESS STEEL

JANUARY, FEBRUARY AND MARCH 1989

<u>Name</u>	<u>Address</u>	<u>Value of Exports to Canada</u> (\$000)
Marmon/Keystone Corp.	Auburn, WA, USA)	
	Lemont, IL, USA)	
C. Itoh and Co. Ltd.	Tokyo, Japan)	108*
Mitsubishi Corp.	Tokyo, Japan)	
LTV Steel Co.	Ferndale, MI, USA)	
Karay Metals inc.	New York, NY, USA)	79*
AFL Falck	Arcore, Italy)	
Benchmark Steel	St. Louis, MO, USA)	
Callier Steel Pipe & Tube Inc.	St. Louis, MO, USA)	70*
Tubular Steel International	Hazelwood, MO, USA)	
Tri-State Tube & Supply Inc.	Newark, NJ, USA)	
Central Nebraska Tubing	Waverly, NE, USA)	52*
ITT Higbie Avon	Rochester, MI, USA)	
 TOTAL		 3 075

* Aggregated in order to preserve confidentiality of Canadian importers

APPENDIX E

CANADIAN AND FOREIGN TARIFFS

Hot rolled, seamless steel pipe and tubes included in this market note were dutiable under the following Canadian tariff items.

<u>Tariff Item</u>	<u>Description of Goods</u>	<u>Tariff Treatment</u>		
		<u>Most Favoured Nation Tariff</u>	<u>General Preferential Tariff</u>	<u>United States Tariff</u>
73.04	Tubes, pipes and hollow profiles, of iron (other than cast iron) or steel.			
	Of circular cross-section of iron or non-alloy steel:			
7304.39.00.10	Mechanical tubes and pipes Pressure tubes and pipes	10.2%	X	8.1%
7304.39.00.21	For power boilers	10.2%	X	8.1%
7304.39.00.28	For other boilers	10.2%	X	8.1%
7304.39.00.29	Other	10.2%	X	8.1%
7304.39.00.90	Other	10.2%	X	8.1%
	On and after January 1, 1991			7.1%
	-Other, of circular cross-section, of other alloy steel:			
7304.59.00.10	Mechanical tubes and pipes	12.2%	X	9.7%
7304.59.00.20	Pressure tubes and pipes	12.2%	X	9.7%
7304.59.00.90	Other	12.2%	X	9.7%
	On and after January 1, 1991			8.5%

Where the symbol "X" appears in the column "General Preferential Tariff", the rate of customs duty that applies to those goods is the "Most-Favoured-Nation Tariff".

CANADIAN AND FOREIGN TARIFFS (Cont'd)

TARIFF ARRANGEMENTS AND FOREIGN COUNTRIES OF EXPORT

Exporting countries which qualify for the Most Favoured Nation tariff treatment: United States, United Kingdom, Japan, Federal Republic of Germany, Spain, France, Brazil, Sweden and Italy.

Enquiries concerning tariffs should be directed to the nearest Customs and Excise office or to:

Tariff Programs
Revenue Canada
Customs and Excise
Ottawa, Ontario
K1A 0L5
Tel.: (613) 954-6933
Fax.: (613) 954-2509

FOREIGN COUNTRIES

Enquiries concerning tariffs and other government trade regulations in foreign countries should be directed to:

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Ottawa, Ontario
K1A 0G2
Tel.: (613) 993-6435 OR 1-800-267-8376
Fax.: (613) 996-9709

APPENDIX F

RECONCILIATION

Imports of hot rolled, seamless steel pipes and tubes during the months of January, February and March 1989 as reported on documents analyzed in this report, amounted to \$3.0 million. The value reported in this import analysis does not correspond to the official Statistics Canada figure of \$9.4 million for various reasons. Reconciliation of the two total figures is as follows:

<u>Values Accounted For</u>	<u>Value</u> <u>(\$000)</u>
Value reported by Statistics Canada but not included in this report (e.g. documents not available for processing)	3 360
Documents covering individual shipments valued at less than \$15,000, not included in this analysis	2 940
Total values reported in this import analysis	<u>3 075</u>
Total values accounted for as above	9 375
Total values published by Statistics Canada	9 375