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IMPORT ANALYSIS

OF

TIME RECORDERS

OCTOBER 1982 TO SEPTEMBER 1983

Further information available from Market Development Branch,
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Canada

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- REFERENCES:
- (1) Customs Tariff: Item 36800-1
and 44532-1
 - (2) Canadian International Trade
Classification (Cat. #65-502E,
Statistics Canada)
 - (3) Imports by Commodities
(Cat. #65-007, Statistics Canada)
Commodity Codes 771-32 & 820-89

SECTION I

SCOPE OF ANALYSIS

This report is based on a detailed analysis of imports of time recorders, time stamps and watchman's clocks during the period October 1982 to September 1983. The following Statistics Canada import commodity codes were surveyed:

771-32(60)	Stamping Machine, Date, Exc. Daters
820-89(40)	Time Recorders, High Precision
820-89(80)	Time Recorders, Attendance
820-89(90)	Time Recorders, n.e.s.

SECTION II

CANADIAN PRODUCTION

According to departmental and industry sources time recorders as described in this report are not presently manufactured in Canada.

SECTION III

ANALYSIS OF IMPORTS

Imports of time recorders, time stamps and watchman's clocks reported on documents examined covering the period October 1982 to September 1983 amounted to a total value of \$1,390,874. Time recorders accounted for \$1,081,554 or 78 per cent of the total value, followed by time stamps accounting for \$245,980 or 18 per cent of the total value.

Although it is not noted in the analysis, Ontario was the major region of entry accounting for 89 per cent of the total value.

Ninety-five per cent of the analyzed shipments were in Statistics Canada's terminology, "company transfer transactions" i.e. shipments between affiliated firms.

Full details of the analysis are provided in the following table.

IMPORTS OF TIME RECORDERS

PERIOD OCTOBER 1982 TO SEPTEMBER 1983

	<u>Quantity</u> (No.)	<u>Value</u> (\$)
Time Recorders:		
Auto-Trip	843	169,890
Semi-Auto	107	33,562
Fully Auto	479	191,552
Consecutive	1,386	317,945
Manual	892	158,489
Electronic	118	171,691
N.F.I.	222	38,425
TOTAL	4,047	1,081,554
Time Stamps:		
Dater	453	122,261
Numbering/Dater	507	102,746
N.F.I. (including Manual)	-	20,973
TOTAL		245,980
Watchman's Clocks	-	48,700
N.F.I.	-	14,640
GRAND TOTAL		1,390,874

NOTES: N.F.I. - Not further identified.

All percentage figures are rounded

Dollar values shown are based on selling price F.O.B. plant, in Canadian dollars.

SECTION IV

IMPORT MARKET CONCENTRATION

TIME RECORDERS

OCTOBER 1982 TO SEPTEMBER 1983

<u>Value</u> <u>(\$)</u>	<u>MARKET SHARES</u>		
	<u>Top 3</u> <u>Importers</u> (-)	<u>Top 5</u> <u>Importers</u> % of Value	<u>Top 10</u> <u>Importers</u> (-)
1,390,874	86	94	99

SECTION V

FOREIGN EXPORTERS TO CANADA

Major exporters to Canada with total shipments of \$20,000 and over are listed in descending order of value. These exporters accounted for 99 per cent of the total value of imports.

<u>NAME</u>	<u>ADDRESS</u>		<u>VALUE OF EXPORTS</u> (\$,000)
Simplex Time Recorder Co.	Gardner, MA	USA)
Amano Corp.	Yokohoma	Japan)
Amano America Inc.	Anaheim, CA	USA	) 1,222*
Lathem Time Recorders	Atlanta, GA	USA)
Cincinnati Time Recorder	Cincinnati, OH	USA)
Widmer Time Recorder Co. Inc.	Hackensack, NJ	USA)
Acroprint Time Recorder Co.	Raleigh, NC	USA	) 161*
Kronos Inc.	Brighton, MA	USA)

NOTES: * - Aggregated in order to preserve confidentiality.

All values are rounded.

SECTION VI

CANADIAN AND FOREIGN TARIFFS

CANADA

Time recorders included in this analysis were dutiable under the following most commonly applied tariff items.

<u>Tariff Item</u>	<u>Description</u>	<u>British Preferential Tariff</u>	<u>Most Favoured Nation Tariff</u>	<u>General Tariff</u>	<u>General Preferential Tariff</u>	<u>U.K. & Ireland</u>
36800-1	Clocks, time recorders, clock movements, clockwork mechanisms, and clock cases.....1982 but not less than, each	15%	24.1%	35% 50 cts.	15%	22.5%
	.....1983 but not less than, each	15%	23.8%	35% 50 cts.	15%	22.5%
44532-1	Electrical instruments and apparatus of precision of a class or kind not made in Canada, viz.: -Meters or gauges for indicating and/or recording altitude, amperes, comparisons, capacity, density, depth, distance, electrolysis, flux, force, frequency, humidity, inductance, liquid level, ohms, operation, power factor, pressure space, speed, stress, thrust, synchronism, temperature, time volts, volume, watts, weight; complete parts thereof....1982	Free	4.7%	30%	Free	Free
	.....1983	Free	3.8%	30%	Free	Free

Tariff items and rates of duty are subject to change, and need to be verified by direct reference to:

Department of National Revenue
Tariff Program, Legislation and
Implementation Group
Customs and Excise
Ottawa, Ontario
K1A 0L5

FOREIGN COUNTRIES

Inquiries concerning tariffs and other government trade regulations in foreign countries should be directed to:

International Bureaux
Department of External Affairs Canada
Ottawa, Ontario
K1A 0G2

