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IMPORT ANALYSIS

OF

GLASS TABLEWARE

OCTOBER 1982 TO SEPTEMBER 1983

Further information available from Market Development Branch,
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Canada

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- REFERENCES:
- (1) Customs Tariff: Items 32604-1, 32606-1, 32608-1, 32612-1, 32615-1 & 32660-1
 - (2) Canadian International Trade Classification (Cat. #65-502E, Statistics Canada)
 - (3) Imports by Commodities (Cat. #65-007, Statistics Canada)
Commodity Codes 473-62, 850-63
850-64 & 867-30

SECTION I

SCOPE OF ANALYSIS

This report is based on a detailed examination of documents covering imports of glass tableware during the period October 1982 to September 1983 and included in Statistic Canada's import commodity codes:

- 473-62(10) Glass articles to be cut, mounted or plated
- 850-63(20) Stemware, crystal
- 850-63(30) Stemware, glass, except crystal stemware
- 850-63(40) Tumblers, crystal
- 850-63(50) Tumblers, glass except crystal tumblers
- 850-64(90) Tableware, glass, not elsewhere specified
- 867-30(40) Vases, decorative, glass

The documents examined were selected by a sampling technique (for explanation see Section IV).

SECTION II

RECONCILIATION

The value reported in this analysis does not correspond to official Statistics Canada figures for various reasons.

Reconciliation of the two total figures is explained as follows:

<u>Values accounted for</u>	Value (\$,000)
Documents not available for analysis	4,393
Shipments entering Canada under Tariff item 32648-1 (these shipments were not analyzed)	3,092
Shipments having values of under \$1,000 (these shipments were not included in the sampling)	2,370
Total values analyzed in this report	<u>60,565</u>
Total values accounted for as above	70,420
Total values published by Statistics Canada	71,197

Total difference = \$777,000 (= -1.09 per cent)

The difference of total values is attributable to sampling.

NOTE: Statistics Canada's figures are subject to revision; changes will be reflected in the normal way: i.e., "pink sheets", which are located in the front section of Catalogue #65-007

SECTION III

ANALYSIS OF IMPORTS

This section consists of three parts. Below is a brief overview of some of the major findings. Imports of glass tableware during the period October 1982 to September 1983 are summarized in three short tables. Summary table 1 shows, for each major type of glass tableware, the values of the imports; and the key unit price ranges (where these could be obtained from the information documents). Summary table 2 shows for the major types the values of shipments by country of origin; and the third summary table shows for these types the values by tariff item.

Following the summary tables are tables covering the same topics but in great detail.

Imports of glass tableware as analyzed in this report during the period October 1982 to September 1983 amounted to a total value of \$60.6 million.

The major breakdown of this total, by type, is

	<u>\$ Million</u>
Stemware, crystal	12.8
Stemware, glass	9.7
Tumblers, crystal	2.8
Tumblers, glass	6.8
Cuttings	2.7
Vases	4.3
Other specified products	6.8
Other products	<u>14.6</u>
	60.6

Cuttings are articles of glass to be cut or decorated and enter Canada under tariff item 32660-1 as described in Section VI of this report.

By far the largest volumes were in glass stemware and glass tumblers with a unit price of under \$1.00. There were over 31 million such units for a value of \$9.3 million or 57 per cent of the total imports of glass stemware and glass tumblers. Although not shown in the report, of the 31 million single units under \$1.00, 81 per cent were priced at 50¢ or under with the remaining 19 per cent falling between the 51¢ and 99¢ category.

Of the 7.4 million crystal stemware and crystal tumbler units, 70 per cent were less than \$2.00 each and 92 per cent were under \$3.00 each.

Summary table 2 shows that USA and France each accounted for about a quarter of imports. France was particularly strong in stemware, with \$6.3 million worth (of which \$3.9 million was crystal).

SECTION III (Continued)

The allocation of product types of various tariff items is noted in summary table 3.

In crystal stemware, over half (55 per cent) is imported under the crystal tableware tariff item (32608-1), but substantial amounts are also imported under cut glass (32612-1) and glass tableware (32606-1) headings (29 per cent and 14 per cent respectively). The bulk of glass stemware enters under glass tableware (32606-1).

Crystal tumblers are largely split between crystal tableware (32608-1) with 34 per cent, and cut glass (32612-1) with 42 per cent.

Glass tumblers are largely imported under tariff item 32604-1, tumblers, glass, not cut, but 33 per cent enter under 32606-1, glass tableware n.o.p.

The validity of tariff items as a means of measuring imports is indicated as well in this table. For example, tariff items which showed clear correspondence with particular products were 32660-1 (articles of glass for manufacture of decorated glassware), which was cuttings; 32615-1 manufactures of glass n.o.p., which was largely vases; and 32604-1 (tumblers, glass, not cut) which was primarily just that. Under 32608-1, crystal tableware, the main products were crystal stemware (66 per cent) and crystal tumblers (9 per cent), but there were many other products. Glass tableware (32606-1) and cut glass tableware (32612-1) carried wide ranges of products of which stemware made up roughly 40 per cent.

NOTES: The following notes apply to all tables in this report.

All percentage figures are rounded.

Whenever possible shipments imported in sets were converted to numbers.

Dollar values shown in this report are based on selling price F.O.B. plant, in Canadian dollars. This selling price represents the value paid by the importer, excluding all freight, packing and insurance costs when specified. All trade discounts when applicable are also deducted from the selling price.

N.F.I. - Not further identified.

IMPORTS OF GLASS TABLEWARE - SUMMARY TABLE 1

OCTOBER 1982 TO SEPTEMBER 1983

Type of Tableware	Value of Imports				Total No. of Single Units ('000)	Number of Single Units by Price Range			
	Reported as Single Units (	Reported as Sets \$,000	Quantity Unknown -	Total)		Less than \$1 (	\$1 to \$1.99 '000	\$2 to \$2.99 Units	\$3 and over)
Stemware; Crystal:									
Cut	8,123	120	227	8,471	3,500	61	2,066	1,032	341
Plain	629	62	37	729	491	209	163	119	1
N.F.I.	3,164	11	390	3,564	1,979	462	1,128	242	147
	<u>11,916</u>	<u>193</u>	<u>654</u>	<u>12,764</u>	<u>5,970</u>	<u>732</u>	<u>3,357</u>	<u>1,393</u>	<u>489</u>
Stemware; Glass:									
Cut	305	53	46	404	143	33	86	-	24
Plain	368	-	-	368	498	452	28	-	18
N.F.I.	8,299	471	163	8,932	10,935	9,257	935	508	236
	<u>8,972</u>	<u>524</u>	<u>209</u>	<u>9,704</u>	<u>11,576</u>	<u>9,742</u>	<u>1,049</u>	<u>508</u>	<u>278</u>
Tumblers; Crystal:									
Decorated	1,677	10	-	1,687	903	345	296	202	60
N.F.I.	898	78	176	1,153	504	141	258	79	26
	<u>2,575</u>	<u>88</u>	<u>176</u>	<u>2,840</u>	<u>1,407</u>	<u>486</u>	<u>554</u>	<u>281</u>	<u>86</u>
Tumblers; Glass:									
Decorated	326	-	4	330	757	680	56	-	20
N.F.I.	6,138	6	332	6,475	21,605	20,590	671	192	152
	<u>6,464</u>	<u>6</u>	<u>336</u>	<u>6,805</u>	<u>22,362</u>	<u>21,270</u>	<u>727</u>	<u>192</u>	<u>172</u>
Cuttings	2,465	-	231	2,696	4,028	(1)	(1)	59	34
Vases:									
Crystal	1,413	-	225	1,638	448	114	129	56	149
Clear	683	-	-	683	542	395	(1)	(1)	116
Opaque	206	-	-	206	232	189	(1)	(1)	(1)
N.F.I.	1,156	-	652	1,808	1,183	962	106	52	63
	<u>3,458</u>	<u>-</u>	<u>877</u>	<u>4,335</u>	<u>2,405</u>	<u>1,659</u>	<u>(1)</u>	<u>(1)</u>	<u>(1)</u>
Beermugs	796	-	-	796	1,225	1,041	158	13	13
Bowls	2,530	71	11	2,611	3,485	3,032	189	97	167

IMPORTS OF GLASS TABLEWARE - SUMMARY TABLE 1

(Continued)

OCTOBER 1982 TO SEPTEMBER 1983

<u>Type of Tableware</u>	<u>Value of Imports</u>				<u>Total No. of Single Units ('000)</u>	<u>Number of Single Units by Price Range</u>			
	<u>Reported as Single Units (</u>	<u>Reported as Sets \$,000</u>	<u>Quantity Unknown -</u>	<u>Total)</u>		<u>Less than \$2 (</u>	<u>\$2 to \$3.99 - '000</u>	<u>\$4 to \$7.99 Units</u>	<u>\$8 and over -)</u>
Trays; Service	80	-	-	80	20	(1)	(1)	14	x
Plates; Butter	113	-	-	113	56	32	18	(1)	(1)
Cream & Sugar Sets	-	945	-	945	303*	200*	31*	31*	41*
Ensembles	-	2,103	173	2,276	732*	287*	270*	138*	37*
Other Types	8,023	1,055	5,521	14,599	6,728	5,705	581	369	75
GRAND TOTAL	47,392	4,985	8,188	60,565	59,262**				

NOTES:

(1) - Not shown due to confidentiality

* - Figures represent number of sets

** - Excluding sets

x - Under 500 units

N.F.I. - Not further identified

IMPORTS OF GLASS TABLEWARE - SUMMARY TABLE 2

OCTOBER 1982 TO SEPTEMBER 1983

VALUES BY COUNTRY OF ORIGIN - \$,000

Type of Tableware	Total Value (\$,000)	VALUES BY COUNTRY OF ORIGIN - \$,000												
		U.K. & Ireland	Belgium	France	West Germany	Italy	Other Western Europe (2)	Czechos- lovakia	Hungary	Yugos- lavia	Other Eastern Europe (3)	Other Asia (4)	United States	Other (5)
Stemware	22,468	2,100	318	6,268	1,967	1,333	1,271	1,852	2,580	1,130	826	393	2,366	64
Tumblers	9,645	535	269	2,421	544	1,986	309	455	444	194	359	390	1,546	193
Cuttings	2,696	440	-	254	-	85	-	-	-	-	132	-	1,784	-
Vases	4,335	(1)	-	399	108	330	169	324	-	354	828	187	1,264	320
Beermugs	796	75	-	233	13	-	6	15	(1)	(1)	182	136	114	(1)
Bowls	2,611	298	-	751	240	272	198	304	(1)	(1)	192	68	256	(1)
Trays; Service	80	-	-	2	34	-	(1)	-	-	-	(1)	-	41	-
Butter Plates	113	(1)	-	-	6	-	(1)	68	-	(1)	(1)	(1)	19	-
Cream & Sugar Sets	945	4	-	5	23	-	(6	80	(1)	218	79	(1)	88	-
Ensembles	2,276	236	-	700	152	359	(	69	-	42	49	32	560	75
Other Types	<u>14,599</u>	<u>351</u>	<u>67</u>	<u>2,582</u>	<u>790</u>	<u>656</u>	<u>561</u>	<u>788</u>	<u>147</u>	<u>562</u>	<u>1,001</u>	<u>906</u>	<u>6,650</u>	<u>115</u>
TOTAL	60,565	4,040	653	13,615	3,877	5,020	2,520	3,954	3,172	2,499	3,648	2,111	14,689	766

NOTES:

(1) Not shown due to confidentiality; values included in "Other Types"

(2) Includes Denmark, Finland, Netherlands, Portugal, Spain and Sweden.

(3) Includes Bulgaria, Germany East, Poland and Romania.

(4) Includes Hong Kong, India, People's Republic of China, Japan and Taiwan.

(5) Includes Israel, Turkey, Australia, Brazil and Mexico.

IMPORTS OF GLASS TABLEWARE - SUMMARY TABLE 3

OCTOBER 1982 TO SEPTEMBER 1983

VALUES BY TARIFF ITEM - \$,000

Type of Tableware	Total Value \$,000	Tumblers Glass, Not Cut 32604-1	Glass Tableware n.o.p. (3) 32606-1	Crystal Tableware n.o.p. 32608-1	Cut Glass Tableware & Cut Glassware n.o.p. 32612-1	Manufactures of Glass n.o.p. 32615-1	For Manufacture of Decorated Glassware (2) 32660-1	Tariff Item Not Known
Stemware: Crystal	12,764	111	1,832	7,037	3,711	-	74	-
Glass	9,704	110	8,953	65	490	46	30	10
	<u>22,468</u>	<u>221</u>	<u>10,785</u>	<u>7,102</u>	<u>4,201</u>	<u>46</u>	<u>103</u>	<u>10</u>
Tumblers: Crystal	2,840	226	450	968	1,195	-	-	-
Glass	6,804	4,247	2,237	-	116	-	27	178
	<u>9,645</u>	<u>4,473</u>	<u>2,688</u>	<u>968</u>	<u>1,311</u>	<u>-</u>	<u>27</u>	<u>178</u>
Cuttings	2,696	-	-	-	-	94	2,565	36
Vases	4,335	52	244	312	1,379	2,272	-	75
Beermugs	796	90	515	20	120	-	-	50
Bowls	2,611	23	1,682	449	380	-	-	77
Trays, Service	80	-	50	(1)	(1)	-	-	-
Butter Plates	113	-	47	(1)	(1)	-	-	-
Cream & Sugar Sets	945	-	540	86	319	-	-	-
Ensembles	2,276	10	1,902	97	127	43	-	96
Other Types	<u>14,599</u>	<u>5</u>	<u>10,383</u>	<u>1,559</u>	<u>2,183</u>	<u>500</u>	<u>-</u>	<u>67</u>
TOTAL	60,565	4,875	28,835	10,593	10,021	2,956	2,695	589

NOTES: (1) Not shown due to confidentiality; values included in "Other Types".

(2) Articles of glass, not to include plate, sheet, machine-made tumblers nor containers for the bottling or packaging of products, when for use in the manufacture of cut or decorated glassware.

(3) n.o.p. - not otherwise provided.

(4) See Section VI for full description of tariff items.

TABLE 1

IMPORTS OF GLASS TABLEWARE - BY TYPE AND UNIT PRICE

OCTOBER 1982 TO SEPTEMBER 1983

	<u>Price Range</u> (<u>\$</u>)	<u>Quantity</u> (<u>No.</u>)	<u>Value</u> (<u>\$</u>)
<u>Stemware, Crystal</u>			
Cut:	0.00 to 0.99	61,206	50,900
	1.00 to 1.99	2,065,770	3,035,771
	2.00 to 2.99	1,031,683	2,450,719
	3.00 to 3.99	92,168	314,229
	4.00 to 4.99	52,334	223,852
	5.00 to 5.99	20,952	115,880
	6.00 to 6.99	18,167	118,633
	7.00 to 7.99	15,243	113,529
	8.00 to 8.99	26,829	226,387
	9.00 to 9.99	8,194	77,562
	10.00 to 10.99	42,250	438,086
	11.00 to 11.99	23,815	272,937
	12.00 to 12.99	7,442	92,853
	13.00 to 13.99	12,088	161,673
	14.00 to 14.99	7,997	116,650
	15.00 to 15.99	2,979	46,621
	16.00 to 16.99	1,499	24,662
	17.00 to 17.99	1,947	34,370
	18.00 to 18.99	2,054	38,157
	19.00 to 19.99	324	6,316
	20.00 to 42.99	4,952	163,642
		<u>3,499,893</u>	<u>8,123,429</u>
		(Sets)	
	1.00 to 14.99	39,276	120,298
	-	-	227,254
			<u>8,470,981</u>

TABLE 1 (Continued)

IMPORTS OF GLASS TABLEWARE - BY TYPE AND UNIT PRICE

OCTOBER 1982 TO SEPTEMBER 1983

	<u>Price Range</u> (<u>\$</u>)	<u>Quantity</u> (<u>No.</u>)	<u>Value</u> (<u>\$</u>)
<u>Stemware, Crystal</u>			
Plain:	0.00 to 0.99	208,728	117,014
	1.00 to 1.99	163,140	235,445
	2.00 to 2.99	118,776	268,084
	6.00 to 28.99	504	8,814
		<u>491,148</u>	<u>629,357</u>
	(Sets)		
	2.00 to 3.99	21,000	62,049
	-	-	37,441
			<u>728,847</u>
<u>Stemware, Crystal</u>			
N.F.I.:	0.00 to 0.99	462,336	291,686
	1.00 to 1.99	1,128,216	1,575,403
	2.00 to 2.99	241,852	587,803
	3.00 to 3.99	83,366	277,383
	4.00 to 4.99	29,274	135,495
	5.00 to 5.99	6,036	33,201
	6.00 to 6.99	2,188	14,213
	7.00 to 7.99	7,072	52,277
	8.00 to 8.99	8,016	68,043
	9.00 to 9.99	3,886	36,935
	10.00 to 10.99	1,291	13,420
	11.00 to 11.99	2,808	32,275
	12.00 to 12.99	448	5,661
	13.00 to 13.99	697	9,379
	14.00 to 14.99	1,159	16,487
15.00 to 24.99	624	13,884	
	<u>1,979,269</u>	<u>3,163,545</u>	

TABLE 1 (Continued)

IMPORTS OF GLASS TABLEWARE - BY TYPE AND UNIT PRICE

OCTOBER 1982 TO SEPTEMBER 1983

	<u>Price Range</u> (<u>\$</u>)	<u>Quantity</u> (<u>Sets</u>)	<u>Value</u> (<u>\$</u>)
<u>Stemware, Crystal</u>			
N.F.I.:	12.00 to 12.99	864	10,696
	-	-	390,034
			<hr/>
			3,564,275
			<hr/>
TOTAL - STEMWARE; CRYSTAL			12,764,103
<u>Stemware; Glass</u>			
		(No.)	
Cut:	0.00 to 0.99	32,904	30,369
	1.00 to 1.99	85,899	107,234
	3.00 to 3.99	1,653	6,232
	5.00 to 5.99	16,770	93,079
	6.00 to 6.99	1,232	7,714
	7.00 to 14.99	3,570	33,761
	16.00 to 36.99	1,218	27,072
		<hr/>	<hr/>
		143,246	305,461
		(Sets)	
	7.00 to 7.99	7,200	52,722
	-	-	45,939
			<hr/>
			404,122

TABLE 1 (Continued)

IMPORTS OF GLASS TABLEWARE - BY TYPE AND UNIT PRICE

OCTOBER 1982 TO SEPTEMBER 1983

	<u>Price Range</u> (<u>\$</u>)	<u>Quantity</u> (<u>No.</u>)	<u>Value</u> (<u>\$</u>)
<u>Stemware; Glass</u>			
Plain	0.00 to 0.99	452,400	238,486
	1.00 to 1.99	27,522	29,233
	4.00 to 8.99	17,948	99,960
		<u>497,870</u>	<u>367,679</u>
N.F.I.	0.00 to 0.99	9,256,628	4,751,939
	1.00 to 1.99	935,481	1,277,583
	2.00 to 2.99	507,681	1,227,716
	3.00 to 3.99	159,664	550,752
	4.00 to 4.99	44,270	193,263
	5.00 to 5.99	8,669	47,849
	6.00 to 6.99	4,344	27,732
	7.00 to 7.99	2,684	19,475
	8.00 to 8.99	5,012	41,706
	9.00 to 9.99	2,519	24,311
	10.00 to 14.99	3,760	46,472
	17.00 to 28.99	4,697	89,872
	<u>10,935,409</u>	<u>8,298,670</u>	
	(Sets)		
	2.00 to 2.99	884	2,026
	6.00 to 7.99	3,048	22,112
	9.00 to 9.99	31,956	296,041
	12.00 to 14.99	6,504	88,728
	18.00 to 39.99	2,880	61,968
		<u>45,272</u>	<u>470,875</u>
	-	-	162,736
			<u>8,932,281</u>
TOTAL - STEMWARE; GLASS			<u>9,704,082</u>

TABLE 1 (Continued)

IMPORTS OF GLASS TABLEWARE - BY TYPE AND UNIT PRICE

OCTOBER 1982 TO SEPTEMBER 1983

	<u>Price Range</u> (<u>\$</u>)	<u>Quantity</u> (<u>No.</u>)	<u>Value</u> (<u>\$</u>)
<u>Tumblers; Crystal</u>			
Decorated:	0.00 to 0.99	344,592	251,591
	1.00 to 1.99	295,952	402,283
	2.00 to 2.99	202,492	475,360
	3.00 to 4.99	5,576	20,082
	5.00 to 6.99	12,745	77,948
	7.00 to 7.99	4,467	34,039
	8.00 to 8.99	10,872	94,096
	9.00 to 10.99	15,004	144,496
	11.00 to 11.99	2,977	33,586
	12.00 to 20.99	8,376	143,607
		<u>903,053</u>	<u>1,677,088</u>
		(Sets)	
	3.00 to 4.99	3,018	9,770
			<u>1,686,858</u>
<u>Tumblers; Crystal</u>			
		(No.)	
N.F.I.	0.00 to 0.99	140,952	103,227
	1.00 to 1.99	257,542	356,196
	2.00 to 2.99	79,356	189,275
	3.00 to 3.99	996	3,724
	4.00 to 4.99	1,467	6,801
	5.00 to 5.99	3,242	17,794
	6.00 to 6.99	1,446	9,499
	7.00 to 7.99	3,334	25,021
	8.00 to 8.99	1,206	9,981
	9.00 to 9.99	1,260	11,570
	10.00 to 10.99	4,084	43,148
	11.00 to 11.99	4,380	50,560
	12.00 to 12.99	2,849	35,413
	13.00 to 13.99	354	4,681
	14.00 to 33.99	1,366	31,500
		<u>503,834</u>	<u>898,390</u>

TABLE 1 (Continued)

IMPORTS OF GLASS TABLEWARE - BY TYPE AND UNIT PRICE

OCTOBER 1982 TO SEPTEMBER 1983

	<u>Price Range</u> (<u>\$</u>)	<u>Quantity</u> (<u>Sets</u>)	<u>Value</u> (<u>\$</u>)
<u>Tumblers; Crystal</u>			
N.F.I.:	5.00 to 13.99	9,148	78,203
	-	-	176,419
			<u>1,153,012</u>
TOTAL - TUMBLERS; CRYSTAL			2,839,870
<u>Tumblers; Glass</u>			
		(No.)	
Decorated	0.00 to 0.99	680,100	176,577
	1.00 to 1.99	56,160	68,922
	3.00 to 8.99	20,412	80,251
		<u>756,672</u>	<u>325,750</u>
	-	-	3,888
			<u>329,638</u>
N.F.I.:	0.00 to 0.99	20,590,244	4,135,380
	1.00 to 1.99	670,748	904,261
	2.00 to 2.99	192,322	446,556
	3.00 to 3.99	72,146	238,757
	4.00 to 4.99	51,843	226,352
	5.00 to 5.99	17,573	93,077
	6.00 to 8.99	9,468	67,044
	12.00 to 31.99	1,110	26,505
	<u>21,605,454</u>	<u>6,137,932</u>	

TABLE 1 (Continued)

IMPORTS OF GLASS TABLEWARE - BY TYPE AND UNIT PRICE

OCTOBER 1982 TO SEPTEMBER 1983

	<u>Price Range</u> (<u>\$</u>)	<u>Quantity</u> (<u>Sets</u>)	<u>Value</u> (<u>\$</u>)
<u>Tumblers; Glass</u>			
N.F.I.:	0.00 to 2.99	6,336	5,828
	-	-	331,968
			<hr/> 6,475,228
TOTAL - TUMBLERS; GLASS			<hr/> 6,804,866
<u>Cuttings</u>			
		(No.)	
Stemware:	0.00 to 0.99	1,433,208	553,323
	1.00 to 1.99	113,112	142,619
		<hr/> 1,546,320	<hr/> 695,942
Tumblers:	0.00 to 0.99	170,976	86,843
	-	-	51,282
			<hr/> 138,125
Beer mugs	0.00 to 0.99	775,872	263,058
Cups	0.00 to 1.99	389,376	430,481
Other:	0.00 to 0.99	799,464	387,700
	1.00 to 1.99	253,610	337,583
	2.00 to 2.99	58,625	142,877
	3.00 to 12.99	34,244	120,036
		<hr/> 1,145,943	<hr/> 988,196
	-	-	179,612
			<hr/> 1,167,808
TOTAL - CUTTINGS			<hr/> 2,695,414

TABLE 1 (Continued)

IMPORTS OF GLASS TABLEWARE - BY TYPE AND UNIT PRICE

OCTOBER 1982 TO SEPTEMBER 1983

		<u>Price Range</u> (<u>\$</u>)	<u>Quantity</u> (<u>No.</u>)	<u>Value</u> (<u>\$</u>)
<u>Vases</u>	N.F.I.:	0.00 to 0.99	961,638	557,974
		1.00 to 1.99	105,760	144,744
		2.00 to 2.99	52,396	137,887
		3.00 to 3.99	24,888	78,942
		4.00 to 4.99	22,100	105,392
		5.00 to 5.99	8,445	46,186
		6.00 to 7.99	4,179	28,824
		8.00 to 9.99	1,780	15,695
		11.00 to 73.99	2,090	40,523
			<u>1,183,276</u>	<u>1,156,167</u>
		-	-	651,748
				<u>1,807,915</u>
				<u>4,335,218</u>
<u>TOTAL - VASES</u>				
<u>Beermugs</u>		0.00 to 0.99	1,040,628	481,398
		1.00 to 1.99	157,572	225,662
		2.00 to 2.99	13,164	31,236
		3.00 to 4.99	11,582	39,584
		5.00 to 7.99	1,434	10,203
		12.00 to 13.99	248	3,262
		17.00 to 26.99	216	4,257
			<u>1,224,844</u>	<u>795,602</u>
<u>TOTAL - BEERMUGS</u>				
<u>Bowls</u>		0.00 to 0.99	3,032,474	874,735
		1.00 to 1.99	188,893	246,308
		2.00 to 2.99	96,909	237,762
		3.00 to 3.99	40,489	141,662
		4.00 to 4.99	49,947	221,300
		5.00 to 5.99	14,745	81,711
		6.00 to 6.99	16,818	111,064
		7.00 to 7.99	6,024	43,730

TABLE 1 (Continued)

IMPORTS OF GLASS TABLEWARE - BY TYPE AND UNIT PRICE

OCTOBER 1982 TO SEPTEMBER 1983

	<u>Price Range</u> (<u>\$</u>)	<u>Quantity</u> (<u>No.</u>)	<u>Value</u> (<u>\$</u>)
<u>Bowls</u>	8.00 to 8.99	9,463	80,395
	9.00 to 9.99	3,952	37,136
	10.00 to 10.99	5,604	59,458
	11.00 to 11.99	1,597	18,305
	12.00 to 12.99	2,584	31,812
	13.00 to 13.99	857	11,570
	14.00 to 14.99	1,042	15,309
	15.00 to 15.99	1,256	19,112
	16.00 to 17.99	1,272	21,416
	18.00 to 18.99	934	17,571
	19.00 to 21.99	7,590	153,769
	22.00 to 23.99	762	17,102
	25.00 to 28.99	129	3,510
	29.00 to 33.99	1,387	43,700
	38.00 to 64.99	271	11,343
	71.00 to 446.99	353	39,922
	<u>3,485,352</u>	<u>2,529,702</u>	
	(Sets)		
	1.00 to 6.99	21,340	56,594
	9.00 to 42.99	<u>1,138</u>	<u>14,060</u>
		22,478	70,654
	-	-	11,132
TOTAL - BOWLS			<u>2,611,488</u>
		(No.)	
<u>Trays; Service</u>	0.00 to 3.99	5,614	10,507
	4.00 to 7.99	14,421	66,274
	8.00 to 15.99	387	3,487
TOTAL - TRAYS; SERVICE		<u>20,422</u>	<u>80,268</u>

TABLE 1 (Continued)

IMPORTS OF GLASS TABLEWARE - BY TYPE AND UNIT PRICE

OCTOBER 1982 TO SEPTEMBER 1983

	<u>Price Range</u> (<u>\$</u>)	<u>Quantity</u> (<u>No.</u>)	<u>Value</u> (<u>\$</u>)
<u>Plates; Butter</u>	0.00 to 1.99	31,896	29,154
	2.00 to 3.99	17,606	53,870
	4.00 to 5.99	6,375	26,427
	7.00 to 19.99	437	3,948
TOTAL - PLATES; BUTTER		56,314	113,399
		(Sets)	
<u>Cream & sugar sets</u>	0.00 to 0.99	87,675	73,101
	1.00 to 1.99	112,788	156,758
	3.00 to 3.99	30,911	99,067
	4.00 to 4.99	9,632	42,576
	5.00 to 6.99	21,517	117,398
	8.00 to 11.99	40,599	450,465
	18.00 to 31.99	261	5,922
TOTAL - CREAM & SUGAR SETS		303,383	945,287
<u>Ensembles</u>	0.00 to 0.99	180,912	55,923
	1.00 to 1.99	106,390	189,756
	2.00 to 2.99	216,753	522,749
	3.00 to 3.99	53,242	175,384
	4.00 to 4.99	118,799	509,658
	5.00 to 5.99	14,232	75,484
	6.00 to 6.99	3,431	21,458
	7.00 to 7.99	1,784	13,637
	8.00 to 8.99	17,240	152,308
	9.00 to 9.99	612	5,772
	10.00 to 10.99	889	9,576
	11.00 to 11.99	1,220	13,965
	12.00 to 14.99	1,714	24,126
	15.00 to 15.99	444	6,779
16.00 to 16.99	1,180	19,355	
17.00 to 17.99	2,690	46,886	

TABLE 1 (Continued)

IMPORTS OF GLASS TABLEWARE - BY TYPE AND UNIT PRICE

OCTOBER 1982 TO SEPTEMBER 1983

	<u>Price Range</u> (<u>\$</u>)	<u>Quantity</u> (<u>Sets</u>)	<u>Value</u> (<u>\$</u>)
<u>Ensembles</u>	18.00 to 19.99	3,534	67,075
	20.00 to 23.99	5,330	114,855
	25.00 to 31.99	956	29,115
	35.00 to 298.99	784	48,990
		<u>732,136</u>	<u>2,102,851</u>
	-	-	173,280
TOTAL - ENSEMBLES			<u>2,276,131</u>
		(No.)	
<u>Other</u>	0.00 to 0.99	4,868,432	2,392,299
	1.00 to 1.99	836,087	1,179,121
	2.00 to 2.99	400,719	950,220
	3.00 to 3.99	179,930	630,060
	4.00 to 4.99	160,275	697,373
	5.00 to 5.99	86,744	470,773
	6.00 to 6.99	93,620	604,482
	7.00 to 7.99	27,929	212,220
	8.00 to 8.99	24,818	210,198
	9.00 to 9.99	15,921	150,060
	10.00 to 10.99	2,957	32,098
	11.00 to 11.99	7,074	81,566
	12.00 to 12.99	3,927	48,981
	13.00 to 13.99	8,558	116,425
	14.00 to 14.99	6,385	95,311
	15.00 to 16.99	864	14,240
	17.00 to 17.99	521	9,013
18.00 to 18.99	228	4,161	
20.00 to 24.99	2,068	48,617	
25.00 to 30.99	175	4,658	
34.00 to 43.99	710	26,249	
53.00 to 62.99	257	15,408	
70.00 to 375.99	209	29,509	
	<u>6,728,408</u>	<u>8,023,042</u>	

TABLE 1 (Continued)

IMPORTS OF GLASS TABLEWARE - BY TYPE AND UNIT PRICE

OCTOBER 1982 TO SEPTEMBER 1983

	<u>Price Range</u> (<u>\$</u>)	<u>Quantity</u> (<u>Sets</u>)	<u>Value</u> (<u>\$</u>)
<u>Other</u>	0.00 to 1.99	89,964	104,657
	2.00 to 2.99	22,580	56,735
	3.00 to 3.99	38,769	132,995
	4.00 to 4.99	63,871	292,994
	5.00 to 6.99	14,817	88,071
	7.00 to 9.99	17,176	134,520
	12.00 to 35.99	17,740	245,412
		<u>264,917</u>	<u>1,055,384</u>
	-	-	5,520,877
TOTAL - OTHER			<u>14,599,303</u>
GRAND TOTAL			<u>60,565,031</u>

TABLE 2

IMPORTS OF GLASS TABLEWARE - COUNTRY OF ORIGIN

OCTOBER 1982 TO SEPTEMBER 1983

	<u>Price Range</u> (<u>\$</u>)	<u>Quantity</u> (<u>No.</u>)	<u>Value</u> (<u>\$</u>)	<u>Cut or</u> <u>Decorated Crystal</u> (<u>% of Value</u>)	
<u>U.K. & Ireland</u>					
Stemware:	0.00 to 42.00	2,736,354	2,055,490		
	-	-	44,422		
			2,099,912	50	54
Tumblers	0.00 to 21.00	939,670	535,335	52	26
Cuttings:	0.00 to 0.99	1,218,288	388,695		
	-	-	51,252		
			439,977		
Beermugs	0.00 to 19.00	188,376	74,995		
Bowls	0.00 to 240.00	141,153	297,932		
		(Sets)			
Cream & Sugar Sets	18.00 to 32.00	162	3,971		
Ensembles:	2.00 to 32.00	61,878	174,744		
	-	-	61,536		
			236,280		
		(No.)			
Other:	0.00 to 63.00	362,437	205,732		
(includes Butter Plates & Vases)		(Sets)			
	3.00 to 36.00	13,202	64,869		
	-	-	80,888		
			351,489		
<u>TOTAL - U.K. & IRELAND</u>			<u>4,039,891</u>		

TABLE 2 (Continued)

IMPORTS OF GLASS TABLEWARE - BY COUNTRY OF ORIGIN

OCTOBER 1982 TO SEPTEMBER 1983

	<u>Price Range</u> (\$)	<u>Quantity</u> (No.)	<u>Value</u> (\$)	<u>Cut or Decorated Crystal</u> (% of Value)	
<u>Belgium</u>					
Stemware	0.00 to 14.00	106,429	318,056	38	54
Tumblers	0.00 to 19.00	597,804	268,535	40	40
Other	9.00 to 10.00	7,200	66,672		
TOTAL - BELGIUM			653,263		
<u>France</u>					
Stemware:	0.00 to 29.00	5,587,196	6,185,283		
		(Sets)			
	12.00 to 13.00	864	10,696		
	-	-	72,275		
			6,268,254	34	62
		(No.)			
Tumblers:	0.00 to 34.00	4,075,633	2,289,801		
		(Sets)			
	-	9,344	39,650		
		-	91,203		
			2,420,654	19	24
		(No.)			
Cuttings	0.00 to 3.00	350,694	253,978		

TABLE 2 (Continued)

IMPORTS OF GLASS TABLEWARE - BY COUNTRY OF ORIGIN

OCTOBER 1982 TO SEPTEMBER 1983

	<u>Price Range</u> (\$)	<u>Quantity</u> (No.)	<u>Value</u> (\$)	<u>Cut or Decorated Crystal</u> (% of Value)
<u>France</u>				
Vases:	0.00 to 213.00	93,141	373,858	
	-	-	25,512	
			<u>399,370</u>	- 56
Beermugs	0.00 to 22.00	581,820	232,553	
Bowls:	0.00 to 0.99	880,622	394,574	
	1.00 to 1.99	88,265	114,884	
	2.00 to 2.99	21,414	56,909	
	3.00 to 3.99	8,984	29,208	
	4.00 to 4.99	3,448	14,007	
	5.00 to 13.99	5,683	48,620	
			<u>658,202</u>	
		(Sets)		
	1.00 to 16.99	22,406	68,320	
	-	-	24,600	
			<u>751,122</u>	
		(No.)		
Service Trays	0.00 to 12.00	811	1,592	
		(Sets)		
Cream & Sugar Sets	3.00 to 24.00	1,435	5,239	
Ensembles:	0.00 to 0.99	4,584	2,657	
	1.00 to 1.99	45,892	87,703	
	2.00 to 2.99	48,720	130,148	
	3.00 to 3.99	9,728	34,074	
	4.00 to 4.99	51,882	211,749	
	5.00 to 5.99	8,040	42,370	
	7.00 to 7.99	1,700	13,028	

TABLE 2 (Continued)

IMPORTS OF GLASS TABLEWARE - BY COUNTRY OF ORIGIN

OCTOBER 1982 TO SEPTEMBER 1983

	<u>Price Range</u> (\$)	<u>Quantity</u> (Sets)	<u>Value</u> (\$)	<u>Cut or Decorated Crystal</u> (% of Value)
<u>France</u>				
Ensembles:	8.00 to 9.99	752	6,990	
	13.00 to 15.99	432	6,474	
	16.00 to 19.99	5,594	100,526	
			635,719	
	-	-	64,728	
			700,447	
		(No.)		
Other:	0.00 to 0.99	1,698,854	825,522	
	1.00 to 1.99	109,788	154,258	
	2.00 to 2.99	100,618	233,190	
	3.00 to 3.99	7,902	28,668	
	4.00 to 4.99	24,344	107,785	
	5.00 to 5.99	24,398	131,573	
	6.00 to 6.99	13,476	89,221	
	7.00 to 7.99	3,996	31,056	
	8.00 to 8.99	14,497	122,143	
	9.00 to 9.99	1,768	16,640	
	10.00 to 16.99	2,904	36,621	
	35.00 to 375.00	560	47,775	
				1,824,452
		(Sets)		
	3.00 to 3.99	3,850	14,666	
	4.00 to 4.99	11,228	51,419	
	6.00 to 20.99	27,299	275,640	
			341,725	
	-	-	415,738	
			2,581,915	
TOTAL - FRANCE			13,615,124	

TABLE 2 (Continued)

IMPORTS OF GLASS TABLEWARE - BY COUNTRY OF ORIGIN

OCTOBER 1982 TO SEPTEMBER 1983

	<u>Price Range</u> (\$)	<u>Quantity</u> (No.)	<u>Value</u> (\$)	<u>Cut or Decorated Crystal</u> (% of Value)	
<u>Germany West</u>					
Stemware:	0.00 to 16.99	713,132	1,778,338		
	-	-	188,628		
			<u>1,966,966</u>	44	68
Tumblers:	0.00 to 9.99	634,630	524,585		
		(Sets)			
	3.00 to 4.99	3,018	9,770		
	-	-	9,261		
			<u>543,616</u>	53	73
		(No.)			
Vases:	0.00 to 45.99	13,641	65,655		
	-	-	42,238		
			<u>107,893</u>	-	52
Beermugs	4.00 to 26.99	1,740	13,069		
Bowls:	0.00 to 0.99	22,050	17,885		
	1.00 to 1.99	11,832	13,848		
	2.00 to 2.99	9,566	26,355		
	3.00 to 3.99	3,605	13,006		
	4.00 to 4.99	7,261	32,099		
	5.00 to 5.99	9,721	53,358		
	6.00 to 6.99	4,360	27,894		
	7.00 to 7.99	1,632	12,389		
	8.00 to 8.99	2,244	18,756		
	9.00 to 9.99	1,383	12,585		
	10.00 to 10.99	387	4,164		
	12.00 to 61.99	408	5,697		
			<u>238,036</u>		
		(Sets)			
	22.00 to 42.99	72	2,334		
			<u>240,370</u>		

TABLE 2 (Continued)

IMPORTS OF GLASS TABLEWARE - BY COUNTRY OF ORIGIN

OCTOBER 1982 TO SEPTEMBER 1983

	<u>Price Range</u> (<u>\$</u>)	<u>Quantity</u> (<u>No.</u>)	<u>Value</u> (<u>\$</u>)	<u>Cut or</u> <u>Decorated Crystal</u> (<u>% of Value</u>)
<u>Germany West</u>				
Service Trays	3.00 to 15.99	7,464	34,343	
Butter Plates	1.00 to 5.99	1,605	5,850	
		(Sets)		
Cream & Sugar Sets	4.00 to 8.99	4,100	22,550	
Ensembles:	2.00 to 16.99	27,160	105,238	
	-	-	47,016	
			<u>152,254</u>	
		(No.)		
Other:	0.00 to 0.99	86,496	81,587	
	1.00 to 1.99	17,436	23,455	
	2.00 to 2.99	7,428	19,017	
	3.00 to 3.99	25,185	91,498	
	4.00 to 4.99	27,016	115,713	
	5.00 to 5.99	11,540	63,233	
	6.00 to 6.99	13,562	88,386	
	7.00 to 7.99	4,019	29,912	
	8.00 to 8.99	1,168	9,661	
	9.00 to 9.99	556	5,236	
	10.00 to 10.99	2,742	29,805	
	11.00 to 11.99	2,697	31,541	
	12.00 to 30.99	354	4,896	
			<u>593,940</u>	
		(Sets)		
	3.00 to 3.99	11,459	40,754	
	-	-	155,299	
			<u>789,993</u>	
TOTAL - GERMANY WEST			<u><u>3,876,904</u></u>	

TABLE 2 (Continued)

IMPORTS OF GLASS TABLEWARE - BY COUNTRY OF ORIGIN

OCTOBER 1982 TO SEPTEMBER 1983

	<u>Price Range</u> (\$)	<u>Quantity</u> (No.)	<u>Value</u> (\$)	<u>Cut or Decorated Crystal</u> (% of Value)	
<u>Italy</u>					
Stemware:	1.00 to 36.99	1,272,925	1,211,912		
	-	-	120,992		
			<u>1,332,904</u>	26	50
Tumblers:	0.00 to 31.99	10,031,714	1,858,743		
	-	-	127,614		
			<u>1,986,357</u>	6	6
Cuttings	0.00 to 12.99	74,220	84,636		
Vases:	0.00 to 26.99	85,098	212,216		
	-	-	115,416		
			<u>329,632</u>	-	17
Bowls	0.00 to 6.99	1,598,364	271,901		
		(Sets)			
Ensembles	1.00 to 1.99	94,237	358,736		
		(No.)			
Other:	0.00 to 6.99	402,015	360,649		
		(Sets)			
	1.00 to 1.99	68,040	89,495		
	-	-	205,824		
			<u>655,968</u>		
TOTAL - ITALY			<u>5,020,134</u>		

TABLE 2 (Continued)

IMPORTS OF GLASS TABLEWARE - BY COUNTRY OF ORIGIN

OCTOBER 1982 TO SEPTEMBER 1983

	<u>Price Range</u> (\$)	<u>Quantity</u> (No.)	<u>Value</u> (\$)	<u>Cut or Decorated Crystal</u> (% of Value)	
<u>Other Western Europe</u> (Includes: Denmark, Finland, Netherlands, Portugal, Spain & Sweden)					
Stemware:	2.00 to 13.99	446,119	1,166,644		
		(Sets)			
	2.00 to 2.99	212	430		
	-	-	103,782		
			<hr/>		
			1,270,856	20	24
		(No.)			
Tumblers	1.00 to 24.99	118,446	309,102	4	18
Vases:	2.00 to 73.99	12,651	100,989		
	-	-	68,256		
			<hr/>		
			169,245		
Beermugs	1.00 to 4.99	1,920	5,621		
Bowls:	1.00 to 1.99	29,178	42,845		
	2.00 to 2.99	6,164	14,255		
	3.00 to 3.99	5,195	18,336		
	4.00 to 4.99	2,327	10,145		
	5.00 to 9.99	8,803	63,836		
	10.00 to 18.99	2,265	30,507		
	21.00 to 57.99	816	18,153		
		<hr/>	<hr/>		
		54,748	198,077		
Ensembles & Cream & Sugar Sets	2.00 to 11.99	1,080	6,031		
		(Sets)			

TABLE 2 (Continued)

IMPORTS OF GLASS TABLEWARE - BY COUNTRY OF ORIGIN

OCTOBER 1982 TO SEPTEMBER 1983

	<u>Price Range</u> (\$)	<u>Quantity</u> (No.)	<u>Value</u> (\$)	<u>Cut or Decorated Crystal</u> (% of Value)	
<u>Other Western Europe</u> (Includes: Denmark, Finland, Netherlands, Portugal, Spain & Sweden)					
Other:					
(Includes	0.00 to 4.99	115,379	157,181		
Butter Plates	5.00 to 9.99	7,971	60,342		
& Service	10.00 to 25.99	1,450	21,084		
Trays)		<u>124,800</u>	<u>238,607</u>		
		(Sets)			
	4.00 to 8.99	654	4,830		
	-	-	318,044		
			<u>561,481</u>		
TOTAL - OTHER WESTERN EUROPE			2,520,413		
<u>Czechoslovakia</u>		(No.)			
Stemware:	0.00 to 38.99	1,095,506	1,351,191		
		(Sets)			
	0.00 to 9.99	60,060	178,224		
	-	-	322,697		
			<u>1,852,112</u>	42	75
		(No.)			
Tumblers:	-	186,375	244,190		
		(Sets)			
	-	6,140	43,881		
	-	-	167,158		
			<u>455,229</u>	6	92

TABLE 2 (Continued)

IMPORTS OF GLASS TABLEWARE - BY COUNTRY OF ORIGIN

OCTOBER 1982 TO SEPTEMBER 1983

	<u>Price Range</u> (<u>\$</u>)	<u>Quantity</u> (<u>No.</u>)	<u>Value</u> (<u>\$</u>)	<u>Cut or</u> <u>Decorated Crystal</u> (<u>% of Value</u>)
<u>Czechoslovakia</u>				
Vases:	3.00 to 22.99	42,079	208,159	
	-	-	<u>116,193</u>	
			324,352	- 99
Beermugs	2.00 to 2.99	5,864	14,712	
Bowls:	0.00 to 4.99	123,779	198,750	
	5.00 to 14.99	12,481	102,020	
	-	-	<u>812</u>	
			303,582	
Butter Plates	2.00 to 7.99	19,254	68,012	
		(Sets)		
Cream & Sugar Sets	3.00 to 9.99	16,477	79,702	
Ensembles	0.00 to 298.99	148,824	68,539	
		(No.)		
Other:	0.00 to 4.99	185,878	397,706	
	5.00 to 9.99	14,758	111,432	
	10.00 to 14.99	3,455	49,429	
	16.00 to 87.99	773	<u>14,557</u>	
		204,864	573,124	
		(Sets)		
	2.00 to 9.99	2,972	9,969	
	-	-	<u>204,410</u>	
			787,503	
TOTAL - CZECHOSLOVAKIA			3,953,743	

TABLE 2 (Continued)

IMPORTS OF GLASS TABLEWARE - BY COUNTRY OF ORIGIN

OCTOBER 1982 TO SEPTEMBER 1983

	<u>Price Range</u> (\$)	<u>Quantity</u> (No.)	<u>Value</u> (\$)	<u>Cut or Decorated Crystal</u> (% of Value)	
<u>Hungary</u>					
Stemware	0.00 to 4.99	1,248,433	2,580,067	92	93
Tumblers	1.00 to 2.99	212,208	444,464	97	100
Other (Includes Beermugs, Bowls & Cream & Sugar sets)	-	-	147,324		
TOTAL HUNGARY			3,171,855		
<u>Yugoslavia</u>					
Stemware:	1.00 to 28.99	536,006	839,250		
		(Sets)			
	7.00 to 9.99	31,900	290,889		
		(No.)	1,130,139	63	74
Tumblers	0.00 to 7.99	146,117	194,069	13	82
Vases	1.00 to 48.99	139,592	353,916	-	85
Bowls	3.00 to 76.99	1,510	15,708		
		(Sets)			
Cream & Sugar Sets	1.00 to 19.99	123,428	217,754		
Ensembles	1.00 to 4.99	26,376	41,674		
		(No.)			
Other:					
(Includes	0.00 to 4.99	207,716	332,089		
Butter Plates	5.00 to 36.99	22,773	161,873		
& Beermugs)	-	-	51,617		
			545,579		
TOTAL - YUGOSLAVIA			2,498,839		

TABLE 2 (Continued)

IMPORTS OF GLASS TABLEWARE - BY COUNTRY OF ORIGIN

OCTOBER 1982 TO SEPTEMBER 1983

	<u>Price Range</u> (\$)	<u>Quantity</u> (No.)	<u>Value</u> (\$)	<u>Cut or Decorated Crystal</u> (% of Value)	
<u>Other Eastern Europe</u> (Includes Bulgaria, Germany East, Poland & Romania)					
Stemware	0.00 to 5.99	680,671	683,029		
		(Sets)			
	7.00 to 14.99	14,552	<u>143,173</u>	28	24
		(No.)	826,202		
Tumblers	0.00 to 2.99	393,972	359,166	19	30
Cuttings	1.00 to 1.99	97,596	132,337		
Vases:	2.00 to 18.99	180,481	776,602		
	-	-	<u>51,457</u>		
			828,059	-	66
Beer mugs	0.00 to 2.99	132,624	181,672		
Bowls	2.00 to 21.99	37,030	192,444		
		(Sets)			
Cream & Sugar Sets	3.00 to 4.99	25,347	78,996		
Ensembles	2.00 to 30.99	6,336	48,952		
		(No.)			
Other:	1.00 to 1.99	21,984	27,806		
(Includes	2.00 to 2.99	49,097	123,364		
Butter	3.00 to 3.99	21,072	73,062		
Plates)	4.00 to 4.99	32,192	134,171		
	5.00 to 5.99	34,801	191,435		
	6.00 to 14.99	35,234	<u>322,041</u>		
			871,879		

TABLE 2 (Continued)

IMPORTS OF GLASS TABLEWARE - BY COUNTRY OF ORIGIN

OCTOBER 1982 TO SEPTEMBER 1983

	<u>Price Range</u> (<u>\$</u>)	<u>Quantity</u> (<u>Sets</u>)	<u>Value</u> (<u>\$</u>)	<u>Cut or</u> <u>Decorated Crystal</u> (<u>% of Value</u>)	
<u>Other Eastern Europe</u> (Includes Bulgaria, Germany East, Poland & Romania)					
Other:	7.00 to 7.99	210	1,477		
	-	-	127,233		
			<u>1,000,589</u>		
TOTAL OTHER EASTERN EUROPE			3,648,417		
<u>Other Asia</u> (Includes Hong Kong, India, Peop. Rep. of China, Japan & Taiwan)					
		(No.)			
Stemware	0.00 to 5.99	178,128	393,278	-	68
Tumblers	0.00 to 2.99	1,329,864	389,577	9	23
Vases	0.00 to 7.99	348,270	186,885		
Beermugs	0.00 to 3.99	173,424	135,765		
Bowls	0.00 to 4.99	80,532	68,135		
		(Sets)			
Ensembles	0.00 to 11.99	16,420	31,524		
		(No.)			
Other:	0.00 to 4.99	182,104	274,539		
(Includes Butter Plates & Cream & Sugar Sets)					
	4.00 to 11.99	41,268	448,090		
	-	-	183,461		
			<u>906,090</u>		
TOTAL - OTHER ASIA			2,111,254		

TABLE 2 (Continued)

IMPORTS OF GLASS TABLEWARE - BY COUNTRY OF ORIGIN

OCTOBER 1982 TO SEPTEMBER 1983

	<u>Price Range</u> (\$)	<u>Quantity</u> (No.)	<u>Value</u> (\$)	<u>Cut or Decorated Crystal</u> (% of Value)	
<u>United States</u>					
Stemware:	1.00 to 4.99	2,862,853	2,261,913		
		(Sets)			
	2.00 to 39.99	6,024	93,228		
	-	-	10,608		
			<u>2,365,749</u>	1	8
		(No.)			
Tumblers:	0.00 to 7.99	3,419,196	1,429,054		
	-	-	117,039		
			<u>1,546,093</u>	11	12
Cuttings:	0.00 to 1.99	2,287,689	1,604,874		
	-	-	179,612		
			<u>1,784,486</u>		
Vases:	0.00 to 15.99	1,188,894	805,615		
	-	-	458,048		
			<u>1,263,663</u>	-	6
Beermugs	0.00 to 1.99	120,264	114,127		
Bowls:	0.00 to 0.99	305,166	166,595		
	1.00 to 1.99	33,650	40,652		
	2.00 to 2.99	6,900	16,558		
	3.00 to 15.99	3,087	32,095		
		<u>348,803</u>	<u>255,900</u>		
Service Trays	1.00 to 4.99	11,776	41,064		
Butter Plates	0.00 to 2.99	16,254	19,481		
		(Sets)			
Cream & Sugar Sets	0.00 to 8.99	90,447	88,193		

TABLE 2 (Continued)

IMPORTS OF GLASS TABLEWARE - BY COUNTRY OF ORIGIN

OCTOBER 1982 TO SEPTEMBER 1983

	<u>Price Range</u> (\$)	<u>Quantity</u> (Sets)	<u>Value</u> (\$)	<u>Cut or Decorated Crystal</u> (% of Value)
<u>United States</u>				
Ensembles:	0.00 to 1.99	19,208	8,134	
	1.00 to 1.99	4,032	7,364	
	2.00 to 2.99	13,602	35,197	
	3.00 to 3.99	19,030	63,426	
	4.00 to 4.99	59,648	263,634	
	5.00 to 5.99	2,394	12,537	
	6.00 to 7.99	854	5,481	
	8.00 to 8.99	16,620	147,010	
	10.00 to 25.99	1,245	17,366	
		<u>136,633</u>	<u>560,149</u>	
		(No.)		
Other:	0.00 to 0.99	2,215,106	1,146,189	
	1.00 to 1.99	440,482	595,668	
	2.00 to 2.99	62,643	152,823	
	3.00 to 3.99	19,158	69,031	
	4.00 to 4.99	35,132	151,313	
	5.00 to 5.99	5,460	28,532	
	6.00 to 6.99	25,800	160,491	
	9.00 to 18.99	6,651	75,486	
		<u>2,810,432</u>	<u>2,379,533</u>	
		(Sets)		
	0.00 to 3.99	52,704	99,128	
	4.00 to 12.99	71,199	393,071	
		<u>123,903</u>	<u>492,199</u>	
-		-	3,778,363	
			<u>6,650,095</u>	
<u>TOTAL - UNITED STATES</u>			14,689,000	

TABLE 2 (Continued)

IMPORTS OF GLASS TABLEWARE - BY COUNTRY OF ORIGIN

OCTOBER 1982 TO SEPTEMBER 1983

	<u>Price Range</u> (<u>\$</u>)	<u>Quantity</u> (<u>No.</u>)	<u>Value</u> (<u>\$</u>)	<u>Cut or</u> <u>Decorated Crystal</u> (<u>% of Value</u>)
Other (Includes Israel, Turkey, Australia, Brazil & Mexico)				
Stemware	0.00 to 14.99	85,083	63,690	
Tumblers	0.00 to 1.99	1,683,384	192,539	
Vases	0.00 to 7.99	206,838	319,712	- 3
		(Sets)		
Ensembles	2.00 to 2.99	36,552	75,032	
		(No.)		
Other (Includes Beermugs & Bowls	0.00 to 3.99	77,873	115,221	
TOTAL - OTHER			766,194	
GRAND TOTAL			60,565,031	

TABLE 3

IMPORTS OF GLASS TABLEWARE - BY TARIFF ITEM

OCTOBER 1982 TO SEPTEMBER 1983

Tariff Item	Description	Quantity (No.)	Value (\$)	TARIFF DUTY APPLICATION			
				British Prefer- ential (	Most Favoured Nation % of	General Value	U.K. & Ireland)
32604-1	Stemware	254,440	221,304	-	100	-	-
	Tumblers:	16,581,073	4,211,147				
		-	261,541				
			4,472,688	-	93	-	7
	Vases	94,176	52,491	-	-	-	100
	Beermugs	379,848	90,489	-	100	-	-
	Bowls:	1,152	12,648				
		-	10,320				
			22,968	-	100	-	-
	Ensembles	-	10,488	-	100	-	-
	Other	23,040	4,992	-	100	-	-
TOTAL - 32604-1			4,875,420				
32606-1	Stemware:	12,264,880	9,791,026				
	(Sets)						
		72,432	571,669				
		-	422,479				
			10,785,174	-	68	23	9
	(No.)						
	Tumblers:	5,423,901	2,465,314				
	(Sets)						
		8,800	20,966				
		-	201,307				
			2,687,587	1	70	25	4

TABLE 3 (Continued)

IMPORTS OF GLASS TABLEWARE - BY TARIFF ITEM

OCTOBER 1982 TO SEPTEMBER 1983

Tariff Item	Description	Quantity (No.)	Value (\$)	TARIFF DUTY APPLICATION			
				British Preferential (	Most Favoured Nation - % of	General Value	U.K. & Ireland -)
32606-1	Vases	275,698	243,947	4	64	32	-
	Beermugs	733,650	514,888	-	69	17	14
	Bowls:	3,260,570	1,637,873				
	(Sets)	19,290	44,413				
			1,682,286	-	82	16	2
		(No.)					
	Service Trays	13,875	50,131	-	100	-	-
	Butter Plates	37,355	46,791	-	87	13	-
	(Sets)						
	Cream & Sugar Sets	133,071	540,094	-	98	2	-
	Ensembles:	612,510	1,739,103				
		-	162,792				
			1,901,895	-	88	5	7
		(No.)					
	Other:	5,738,111	5,160,628				
	(Sets)	249,743	984,155				
		-	4,237,750				
			10,382,533	-	93	5	2
TOTAL - 32606-1			28,835,326				

TABLE 3 (Continued)

IMPORTS OF GLASS TABLEWARE - BY TARIFF ITEM

OCTOBER 1982 TO SEPTEMBER 1983

Tariff Item	Description	Quantity (No.)	Value (\$)	TARIFF DUTY APPLICATION			
				British Preferential	Most Favoured Nation	General Value	U.K. & Ireland
				(	- % of)	-
32608-1	Stemware:	3,483,433	6,783,711				
	(Sets)						
		864	10,696				
		-	307,242				
			<u>7,101,649</u>	-	68	31	1
	(No.)						
	Tumblers:	385,584	905,420				
	(Sets)						
		6,684	62,565				
			<u>967,985</u>	-	53	46	1
	(No.)						
	Vases:	36,453	195,816				
		-	116,193				
			<u>312,009</u>	-	21	79	-
	Beermugs	4,958	19,962	-	60	40	-
	Bowls:	93,192	422,180				
	(Sets)						
		3,188	26,241				
		-	812				
			<u>449,233</u>	-	52	48	-

TABLE 3 (Continued)

IMPORTS OF GLASS TABLEWARE - BY TARIFF ITEM

OCTOBER 1982 TO SEPTEMBER 1983

Tariff Item	Description	Quantity (Sets)	Value (\$)	TARIFF DUTY APPLICATION			
				British Preferential	Most Favoured Nation	General Value	U.K. & Ireland
				(	- % of)	(
32608-1	Cream & Sugar Sets	18,442	85,971	-	3	96	1
	Ensembles	7,395	96,825	-	82	18	-
	(No.)						
	Other: (Includes Service Trays & Butter plates)	338,760	1,172,103				
		3,113	9,020				
		-	378,229				
			<u>1,559,352</u>	-	60	40	-
TOTAL - 32608-1			<u>10,592,986</u>				
		(No.)					
32612-1	Stemware:	1,448,610	3,932,593				
	(Sets)						
		40,316	134,275				
		-	133,683				
			<u>4,200,551</u>	-	35	40	25
	(No.)						
	Tumblers:	755,019	1,301,718				
	(Sets)						
		3,018	9,770				
			<u>1,311,488</u>	-	64	26	10

TABLE 3 (Continued)

IMPORTS OF GLASS TABLEWARE - BY TARIFF ITEM

OCTOBER 1982 TO SEPTEMBER 1983

Tariff Item	Description	Quantity (No.)	Value (\$)	TARIFF DUTY APPLICATION			
				British Prefer- ential (	Most Favoured Nation % of	General Value	U.K. & Ireland)
32612-1	Vases:	358,979	1,327,859				
		-	51,457				
			<u>1,379,316</u>	-	45	55	-
	Beermugs	74,084	120,487	-	1	97	2
	Bowls	41,518	379,960	-	19	12	69
		(Sets)					
	Cream & Sugar Sets	151,870	319,222	-	8	91	1
	Ensembles	52,639	127,448	-	62	33	5
	Other: (Includes Service Trays & Butter Plates)	(No.) 505,491	1,570,909				
		(Sets)					
	602	21,455					
	-	590,356					
		<u>2,182,720</u>	-	36	57	7	
TOTAL - 32612-1			10,021,192				
		(No.)					
32615-1	Stemware	9,072	45,795	-	-	100	-
	Cuttings	-	94,331	-	100	-	-

TABLE 3 (Continued)

IMPORTS OF GLASS TABLEWARE - BY TARIFF ITEM

OCTOBER 1982 TO SEPTEMBER 1983

Tariff Item	Description	Quantity (No.)	Value (\$)	TARIFF DUTY APPLICATION			
				British Prefer- ential (	Most Favoured Nation % of	General Value	U.K. & Ireland)
32615-1	Vases:	1,557,655	1,599,240	-	97	3	-
		-	672,832				
			<u>2,272,072</u>				
	(Sets)						
	Ensembles	20,874	43,085	-	100	-	-
		(No.)					
	Other:	79,848	144,511				
		(Sets)					
		11,459	40,754				
		-	314,542				
			<u>499,807</u>	-	100	-	-
TOTAL - 32615-1			<u>2,955,090</u>				
		(No.)					
32660-1	Stemware	69,120	103,488	-	100	-	-
	Tumblers	28,800	27,069	-	100	-	-
	Cuttings:	4,009,083	2,428,407				
		-	136,563				
			<u>2,564,970</u>	-	78	5	17
TOTAL - 32660-1			<u>2,695,527</u>				

TABLE 3 (Continued)

IMPORTS OF GLASS TABLEWARE - BY TARIFF ITEM

OCTOBER 1982 TO SEPTEMBER 1983

<u>Tariff Item</u>	<u>Description</u>	<u>Quantity (No.)</u>	<u>Value (\$)</u>	<u>TARIFF DUTY APPLICATION</u>			
				<u>British Preferential</u> ()	<u>Most Favoured Nation</u> (% of)	<u>General Value</u>	<u>U.K. & Ireland</u> ()
Not Known:	Stemware	17,280	10,224	-	100	-	-
	Tumblers:	594,636	128,492				
		-	49,427				
			177,919	-	100	-	-
	Cuttings	19,404	36,113	-	100	-	-
	Vases	-	75,383	-	100	-	-
	Beermugs	32,304	49,776	70	30	-	-
	Bowls	88,920	77,041	-	100	-	-
	(Sets)						
	Ensembles	38,718	96,390	-	5	-	95
	(No.)						
	Other	68,664	66,644	-	100	-	-
TOTAL - NOT KNOWN			589,490				
GRAND TOTAL			60,565,031				

SECTION IV

SAMPLING AND ESTIMATES

The documents examined were selected as follows. The shipments were divided into four groups (Strata):

	<u>Total Number of Shipments Examined</u>
Stratum A: \$35,000 shipments and over	216
Stratum B: \$15,000 to \$34,999 shipments	241
Stratum C: \$ 5,000 to \$14,999 shipments	355
Stratum D: \$ 1,000 to \$ 4,999 shipments	207

All shipments in Stratum A were examined. In Stratum B one shipment in three was examined, in Stratum C one shipment in seven and in Stratum D one shipment in 24. Results in this report were based on the examined documents those in Stratum B, C & D being multiplied by three, seven & 24 respectively.

ACCURACY OF RESULTS

Since some of the shipments were selected using random sampling, figures in the tables do not correspond exactly to the results which would have been obtained if all shipments had been examined. The probable range of error depends on such factors as the number of shipments examined, their similarity, etc.

The following summary shows the probable range of error for various values shown in the tables in Section III.

<u>Value in Table (\$)</u>	<u>Typical Relative Standard Deviation</u>
60.6 million	1.2%
22.5 million	3.7%
14.5 million	4.3%
12.8 million	4.9%
10 to 11 million	5.1 to 6.4%
8 to 10 million	6 to 7%
5 to 8 million	6.5 to 8%
2 to 5 million	9 to 15%
1 to 2 million	11 to 25%
500 thousand to 1 million	18 to 30%
100 thousand to 500 thousand	20 to 50%
Under 100 thousand	40% or over

In most cases (approximately two thirds or more), the true result will be within plus or minus one relative standard deviation of the values shown in the tables. In rare cases (less than one in twenty) will the true value be more than two relative standard deviations from the table value.

For example, imports of stemware, are shown in Summary Table 2, as being \$22,468,000 and in the accuracy of results table such figures are shown to have a relative standard deviation of around 3.7 per cent, or about \$831,000. So it is probable (two chances out of three) that the actual imports were in the range of \$21.6 million to \$23.3 million, and very likely (95 per cent sure) that they were within two standard deviations - that is, between \$20.8 million, and \$24.1 million.

SECTION V

FOREIGN EXPORTERS TO CANADA

Major exporters to Canada of glass tableware as shown in Section III of this report are listed below in descending order of value of \$200,000 or over. These values accounted for 86 per cent of the total analyzed value of \$60,565,031.

<u>NAME</u>	<u>ADDRESS</u>		<u>Value</u> <u>(\$,000)</u>
J.C. Durand & Co.	Arques	France	11,233
Corning Glass Works Glassexport	Central Falls, RI Liberac	USA Czechoslovakia)	8,354
Ferunion	Budapest	Hungary	3,172
Anchor Hocking	Lancaster, OH	USA	3,011
Libbey Glass	Toledo, OH	USA	2,180
Dema Glass Ltd.	Stourbridge, W.Midland	U.K.	1,408
Les Verreries de St. Gobain Metal Chem	La Chapelle St-Mesmin	France) Yugoslavia)	4,582
Veb Glaswerk	Dobern	Germany East)	
Waterford Crystal Ltd.	Waterford	Ireland)	
C.E.I. Mintex	Warsaw	Poland	955
Revenhead Co., Ltd. Ditta Savam, Spa	Middlesex Altare, Savona	U.K.) Italy)	1,734
Wheaton Fine Glassware	Milleville, NJ	USA	789
China Nat'l Light Industrial Products Import & Export Corp. Centroprom Export-Import	Chengdu Belgrade	Peop. Rep. of China) Yugoslavia)	1,514
Vetreria Co., Vetro S.P.A. Rosenthal Glas & Porzellan AG Schott-Zwiesel-Glaswerk Queen's Lusterware	Altare, Savona Bad Soden Bavaria North Haven, CT	Italy) Germany West) Germany West) USA)	2,500
Action Industries Inc. Vetreria Di Borgonovo S.P.A. Indiana Glass Co. Romsit E.O. Brody Ltd.	Cheswick, PA Borgonovo Dunkirk, ID Bucharest Warrensville Hts, OH	USA Italy USA Romania USA	586 570 566 520 466
B.V. Koninklijke Nederlandsche Kinson Corp.	Leerdam Hong Kong	Netherlands) China)	896

FOREIGN EXPORTERS TO CANADA (Continued)

<u>NAME</u>	<u>ADDRESS</u>		<u>Value</u> <u>(\$,000)</u>
Kristallglas Fabrik SPE	Spiegelaw	Germany West	429
Yuqueri Inc.	Lyon	France)	
Walther Glas, GMBH	Siebenstern	Germany West)	1,198
A. Ahlstrom Osakeyhtio	Littala	Finland)	
V.E.B. Lausitzer Glas	Weisswasser	Germany East	389
Kosta Boda A.B.	Kosta	Sweden)	
M. Korzillius GMBH	Saar	Germany West)	
Bormioli Soc. Commissionaria	Parma	Italy)	1,625
Polikemtrgovina	Titova	Yugoslavia)	
The Phoenix Glass Co.	Monaca, PA	USA)	
Pasabahce Ticaret Ltd.	Sirketi	Turkey	282
Cristalleria Calp S.P.A.	Siena	Italy	271
Cristalleria Artistica La Piana	Siena	Italy)	
Glas Keramik	Berlin	Germany East)	508
Cear S.A.S.	Casalgrasso	Italy	244
Stuarts & Sons Ltd.	Stourbridge, W. Midlands	U.K.)	
Stil-Arte Di Dama Giovanni	Casandrino	Italy)	688
Cristalleries De Boussu	Boussu	Belgium)	
Nadir Figueiredo Ind. E. Com	S/A, Sao Paulo	Brazil	220
Les Verreries Du Gier	Rive De Gier	France)	
Toscany Imports Ltd.	Hamburg	Germany West)	634
Josiah Wedgwood & Sons(Export)Ltd.	Barlaston	U.K.)	
Tehno Impex Ljubljana	Ljubljana	Yugoslavia)	
Bartlett Collins Co.	Sapulpa, OK	USA)	612
Crisal-Cristais de Alcobaca Sarl	Lisbon	Portugal)	
			52,136

SECTION VI

CANADIAN AND FOREIGN TARIFFS

CANADA

Glass tableware included in this analysis were dutiable under the following most commonly applied tariff items.

<u>Tariff Item</u>	<u>Description</u>	<u>British Preferential Tariff</u>	<u>Most Favoured Nation Tariff</u>	<u>General Tariff</u>	<u>General Preferential Tariff</u>	<u>U.K. & Ireland</u>
32604-1	Decanters and machine-made tumblers of glass, not cut nor decorated, n.o.p.....1983	15%	20%	32.5%	13%	20%
32606-1	Glass tableware, n.o.p.....1983	10%	20%	32.5%	10%	20%
32608-1	Lead crystal tableware containing not less than 24% by weight of lead oxide, n.o.p.....1983	10%	15.7%	32.5%	10%	11.3%
32612-1	Cut glass tableware and cut glassware, n.o.p.....1983	10%	15.7%	32.5%	10%	11.3%
32615-1	Manufactures of glass, n.o.p.1983	10%	13.9%	22.5%	9%	10.2%
32660-1	Articles of glass, not to include plate, sheet, machine-made tumblers nor containers for the bottling or packaging of products, when for use in the manufacture of cut or decorated glassware, under such regulations as the Minister may prescribe.....1983	Free	Free	32.5%	Free	Free

