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IMPORT ANALYSIS

IN-CIRCUIT BOARD TESTERS

JANUARY TO DECEMBER 1983



Government
of Canada

Regional Industrial
Expansion

Gouvernement
du Canada

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- REFERENCES:
- (1) Customs Tariff: Item 44532-1
 - (2) Canadian International Trade Classification (Cat. #65-502E, Statistics Canada)
 - (3) Imports by Commodities (Cat. #65-007, Statistics Canada) Commodity Code 702-90-90

SECTION I

SCOPE OF ANALYSIS

This analysis of imports of in-circuit board testers for the period January to December 1983 is a follow-up to the analysis of imports Pub. No. 00283-D, which covered the period January to December 1982. These products are included in Statistics Canada Import Commodity Code 702-90-90 "Electrical/Electronic Properties Measuring and Testing Instruments, not elsewhere specified".

Only those shipments valued at \$100,000 and over and classified to the above commodity code were examined.

SECTION II

CANADIAN PRODUCTION

According to industry sources, there are no manufacturers of in-circuit board testers in Canada.

SECTION III

ANALYSIS OF IMPORTS

Imports of in-circuit board testers during the period January to December 1983 amounted to 20 systems valued at \$5,138,280.

Twelve per cent of all shipments included in this analysis are apparently, in Statistics Canada terminology "affiliated transactions", i.e. shipments between affiliated firms. All shipments originated from the United States.

In comparison with the 1982 analysis the total value increased by \$999,806 or 24 per cent.

Details of the analysis are provided in the following table.

IMPORTS OF IN-CIRCUIT BOARD TESTERS

JANUARY TO DECEMBER

<u>Year</u>	<u>Quantity</u> (Systems)	<u>Value</u> (\$)	<u>Region of Entry</u>		<u>Import Market Concentration Market Shares</u>	
			<u>Ontario/ Quebec</u> (% of Value)	<u>Other</u> (% of Value)	<u>Top 3 Importers</u> (% of Value)	<u>Top 5 Importers</u> (% of Value)
1983	20	5,138,280	65	35	66	80
1982	16	4,138,474	74	26	58	71

NOTE: Dollar values shown are based on selling price F.O.B. plant, in Canadian dollars. This selling price represents the value paid by the importer, excluding all freight, packing and insurance costs when specified. All trade discounts when applicable are also deducted from the selling price.

SECTION IV

FOREIGN EXPORTERS TO CANADA

Exporters to Canada of in-circuit board testers as shown in Section III are listed below in descending order of value.

<u>UNITED STATES</u>		<u>Value</u> <u>(\$,000)</u>
Fairchild Test Systems Corp.	Lathem, NY	3,129
Computer Automation Hewlett Packard	Irvine, CA Loveland, CO	) ) 1,187*
Genrad Inc. Zehntel Inc.	Concord, MA Walnut Creek, CA	) ) 823*

* - Aggregated to preserve confidentiality

SECTION V

CANADIAN AND FOREIGN TARIFFS

CANADA

In-circuit board testers included in this analysis were dutiable under the following most commonly applied tariff item.

<u>Tariff Item</u>	<u>Description</u>	<u>British Preferential Tariff</u>	<u>Most Favoured Nation Tariff</u>	<u>General Tariff</u>	<u>General Preferential Tariff</u>	<u>U.K. & Ireland</u>
44532-1	Electrical instruments and apparatus of precision of a class or kind not made in Canada, Viz.: - Meters or gauges for indicating and/or recording altitude, amperes, comparisons, capacity, density, depth, distance, electrolysis, flux, force, frequency, humidity, inductance, liquid levels, ohms, operation, power factor, pressure, space, speed, stress, thrust, synchronism, temperature, time, volts, volume, watts, weight; complete parts thereof					
	..... 1982	Free	4.7%	30%	Free	Free
	..... 1983	Free	3.8%	30%	Free	Free

Tariff items and rates of duty are subject to change, and need to be verified by direct reference to:

Department of National Revenue
Tariff Programs
Legislation Implementation Group
Customs and Excise
Ottawa, Ontario
K1A 0L5

FOREIGN COUNTRIES

Inquiries concerning tariffs and other government trade regulations in foreign countries should be directed to:

International Bureaux
Department of External Affairs Canada
Ottawa, Ontario
K1A 0G2

