1

I

1

IMPORT ANALYSIS

POLYCARBONATE WATER BOTTLES

JANUARY TO DECEMBER 1983





Government of Canada

Regional Industrial Expansion Expansion industrielle régionale

Gouvernement

du Canada



Pub. No. 84003 - F I.D. 1264 May 22, 1984

POLYCARBONATE WATER BOTTLES

JANUARY TO DECEMBER 1983

. h.	DUNAL
*	NORM
瀛、	4 1987
L'EXP	4001 1004
11	RÉGIONALE
Library	Bibliothèque

Further information available from:

Market Information and Analysis Division Market Development Branch Regional Industrial Expansion Ottawa, Canada, K1A OH5 Tel: (613) 995-8216

Copyright 1984

۲ ,

 \bigcirc

Crown in Right of Canada. No part of this report may be reproduced without the written consent of the Minister of Regional Industrial Expansion.

. -

CONTENTS

- SECTION I Scope of Analysis
- SECTION II Canadian Production
- SECTION III Analysis of Imports
 - Table 1 Size, Total Quantity and Value, Unit Price, Region of Entry and Import Market Concentration
 - Table 2 Quarterly Distribution of 1983 Imports
 - Table 3 By Unit Price
- SECTION IV Foreign Exporters to Canada
- SECTION V Canadian and Foreign Tariffs

- REFERENCES: (1) Customs Tariff: Item 93907-1
 - (2) Canadian International Trade Classification (Cat. #65-502E, Statistics Canada)
 - (3) Imports by Commodities (Cat. #65-007, Statistics Canada) Commodity Code 950-78

SECTION I

SCOPE OF ANALYSIS

This report on polycarbonate water bottles is based on a survey of all imports, from January to December 1983, found in Statistics Canada Import Commodity Code 950-78(90) "Bottles, Plastic, Not Elsewhere Specified".

SECTION II

CANADIAN PRODUCTION

According to industry sources polycarbonate water bottles are presently being manufactured in Canada, however Statistics Canada does not provide data on production or shipments due to confidentiality restrictions.

SECTION III

ANALYSIS OF IMPORTS

Imports of five gallon polycarbonate water bottles found in Statistics Canada Import Commodity Code 950-78(90), amounted to 113,169 units valued at \$671,239 during the period January to December 1983.

Of every dollar of imports $87 \notin$ entered at ports in the province of Quebec.

There was rapid growth in imports through 1983; ranging from ten per cent of the value in the first quarter to 40 per cent in the last. The volumes of bottles with a unit price of under \$6.00 was fairly steady, however the number of bottles priced at over \$6.00 increased very rapidly, the quarterly volumes for the more expensive ones were (in thousands) 0, 8, 20 and 36, see Table 3.

Water bottling companies imported 68 per cent of the total imported value with manufacturing and wholesaling businesses accounting for the remaining 32 per cent. The three largest value importers accounted for 65 per cent of all imports. All imports originated from the United States.

Polycarbonate water bottles in three gallon size were found in this survey but could not be reported due to confidentiality restrictions. Their value was minimal.

Full details of the analysis are provided in the following tables.

NOTES: The following notes apply to all tables in this report.

Dollar values shown are based on selling price F.O.B. plant, in Canadian dollars. This selling price represents the value paid by the importer, excluding all freight, packing and insurance costs when specified. All trade discounts when applicable are also deducted from the selling price.

All percentage figures are rounded.

TABLE 1

IMPORTS OF POLYCARBONATE WATER BOTTLES

JANUARY TO DECEMBER 1983

Size	<u>Quantity</u> (No.)	Value (\$)	Average <u>Unit Price</u> (\$)	Quebec (n of Entr <u>Ontario</u> of Value	y <u>Other</u>)	Import Market Conce Top 3 Importers Top (% of Value	5 Importers
5 Gallon (20 litres equivalent)	113,169	671,239	5.93	87	11	1	65	86

TABLE 2						
QUARTERLY	DISTRIBUTION	0F	1983	IMPORTS		

ւ տ

1

<u>1983</u>	Quantity (No.)	<u>Value</u> (\$)	Average <u>Unit Price</u> (\$)	% of Total Value
January to March	12,181	68,206	5.60	10
April to June	21,642	122,419	5,66	18
July to September	34,798	209,517	6.02	31
October to December	44,548	271,097	6.09	40
TOTAL	113,169	671,239		

TABLE 3

QUARTERLY QUANTITIES BY UNIT PRICE RANGE

<u>1983</u>	Quarterly Totals <u>All Prices</u> (No.)	<u> 0ver \$5 - \$6</u> (No.)	<u>Over \$6</u> (No.)
January to March	12,181	12,181.	-
April to June	21,642	13,157	8,485
July to September	34,798	15,167	19,631
October to December	44,548	8,563	35,985
TOTAL	113,169	49,068	64,101

SECTION IV

FOREIGN EXPORTERS TO CANADA

Exporters to Canada of polycarbonate water bottles during the period January to December 1983 as shown in Section III are listed below in descending order of value.

UNITED STATES		Value (\$)
Revalco Int'l Inc. (Reid Valve Co. Inc.)	Monrovia, CA	519,468
Liqui-Box Corp. CBCO Trading Corp. Ltd. Crystal Rock Water Co.	Worthington, OH) Columbus, OH) Stamford, CT)	151,771*

NOTE: * - Aggregated to preserve confidentiality.

SECTION V

CANADIAN AND FOREIGN TARIFFS

CANADA

Polycarbonate water bottles included in this analysis were dutiable under the following most commonly applied tariff item.

Tariff Item	Description	British Prefer- ential <u>Tariff</u>	Most Favoured Nation <u>Tariff</u>	General <u>Tariff</u>	General Prefer- ential <u>Tariff</u>	U.K. & Ireland
	93901 - Condensation, polycondensat and polyaddition products, whether of not modified or polymerised, and whether or not linear (for example, phenoplasts, aminoplasts, alkyds, polyallyl esters and other unsaturat polyesters, silicones):	or				
	(a) Without admixture other than an agent necessary to prevent caking, including scrap and waste; aqueous emulsions, aqueous dispersions or aqueous solutions, without other admixture:					
	93907 - Articles of materials of the kinds described in headings 93901 to 93906 inclusive, n.o.p.:					
93907-1	Other than the following 1983	15%	15.5%	30%	10%	15%

Tariff items and rates of duty are subject to change, and need to be verified by direct reference to:

Department of National Revenue Tariff Programs Legislation Implementation Group Customs and Excise Ottawa, Ontario KIA OL5

FOREIGN COUNTRIES

Inquiries concerning tariffs and other government trade regulations in foreign countries should be directed to:

International Bureaux Department of External Affairs Canada Ottawa, Ontario KIA OG2