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IMPORT ANALYSIS

ACOUSTIC CEILING TILES
AND PANELS

JULY TO DECEMBER 1983



Government
of Canada

Regional Industrial
Expansion

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du Canada

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AND PANELS

JULY TO DECEMBER 1983



Further information available from:

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- REFERENCES:
- (1) Customs Tariff: Items 19200-1, 19200-2, 19200-5, 19200-6 & 71100-1
 - (2) Canadian International Trade Classification (Cat. #65-502E, Statistics Canada)
 - (3) Imports by Commodities (Cat. #65-007, Statistics Canada) Commodity Codes: 494-07 & 494-09

SECTION I

SCOPE OF ANALYSIS

This report is based on a detailed examination of documents covering imports of acoustic ceiling tiles and panels during the period from July to December 1983. The following Statistics Canada's import commodity codes were examined: 494-07-10 "Mineral acoustic ceiling tiles and panels", 494-09-20 "Tiles, acoustic and ceiling, fibreglass and 494-09-90 "Acoustic ceiling tiles and panels, not elsewhere specified".

SECTION II

RECONCILIATION

The value reported in this analysis does not correspond to official Statistics Canada figures for various reasons.

Reconciliation of the two total figures is explained as follows:

<u>Values accounted for</u>	<u>Value</u> <u>(\$,000)</u>
Values reported by Statistics Canada but not included in this report (e.g. freight and packing charges, missing documents)	265
Difference in definition of values (Market Information & Analysis uses selling price F.O.B.; Statistics Canada values are for Customs duty purposes)	197
Total values analyzed in this report \$7,840	
Less values in other classes \$ 743	<u>7,097</u>
Total values accounted for as above	7,559
Total values published by Statistics Canada for commodity codes 494-07 and 494-09	7,449

NOTE: Statistics Canada's figures are subject to revision; changes will be reflected in the normal way: i.e., "pink sheets", which are located in the front section of Catalogue #65-007

SECTION III

ANALYSIS OF IMPORTS

Imports of acoustic ceiling tiles and panels during the period July to December 1983 amounted to a total quantity of 25,106,215 square feet for a value of \$7,840,158 (selling price). Over 99% of all shipments originated from the United States.

The analysis indicates that mineral ceiling tiles accounted for 90% of the total quantity and also 90% of the total value of imports in the period analyzed. Mineral ceiling tiles having a size of 5/8" x 24" x 48" accounted for 17,037,700 square feet or 68 % of the total quantity or 75% of the mineral type quantity.

Full details of the analysis are provided in the following tables.

NOTES: N.F.I. - Not further identified.

* - Less than one per cent.

All percentage figures are rounded.

(1) - Less than number of firms indicated (see Table 5).

(2) - Used in mobile homes.

(3) - Aggregated due to confidentiality.

All dollar values shown, other than fair market value, are based on selling price F.O.B. plant, in Canadian dollars. This selling price represents the value paid by the importer, excluding all freight, packing and insurance costs when specified. All trade discounts when applicable are also deducted from the selling price.

The above notes apply to all tables of information.

TABLE 1 - SUMMARY

IMPORTS OF ACOUSTIC CEILING TILES AND PANELS

JULY TO DECEMBER 1983

<u>Type</u>	<u>Quantity</u> <u>(Sq.Ft.)</u>	<u>Selling Price</u> <u>(\$)</u>	<u>Fair Market Value</u> <u>(\$)</u>
Mineral	22,706,606	7,067,279	7,261,439
Fibreglass	112,670	96,545	99,071
Gypsum	112,945	40,937	40,937
Mineral/Fibre	210,198	147,894	147,894
Wood Fibre	1,589,836	330,964	330,964
Wall Panels	15,851	56,916	57,083
N.F.I.	<u>358,109</u>	<u>99,623</u>	<u>99,735</u>
TOTAL	25,106,215	7,840,158	8,037,123

TABLE 2

IMPORTS OF ACOUSTIC CEILING TILES AND PANELS

JULY TO DECEMBER 1983

Type	Size (in.)	Unit Price Range (Based on S.P.) (¢ per sq. ft.)	Quantity (sq. ft.)	Selling Price (\$)	Fair Market Value (\$)	Cut to Size (sq. ft.)	TRANSPORTATION		Fire Rated (sq. ft.)
							Rail (sq. ft.)	Truck (sq. ft.)	
Mineral	1/2x6-11/16x48) 1/2x11-11/16x48) 9/16x12x12)	(3) 45 to 99	15,600	12,363	12,363		10,800	4,800	
	1/2 x 12 x 12	25 to 29 30 to 34 35 to 44 45 to 49 50 to 54 55 to 59 60 to 69 70 & over	32,400 27,648 25,600 28,896 36,880 13,556 8,464 22,886	8,219 8,955 9,892 13,513 19,337 7,702 5,399 19,429	8,466 8,955 9,892 14,740 22,107 7,721 5,399 19,429		3,600 12,288 - 19,296 33,048 - 6,400 16,006	28,800 15,360 25,600 9,600 3,832 13,556 2,064 6,880	
			196,330	92,446	96,709		90,638	105,692	
	1/2 x 24 x 48	Up to 34 35 & over	64,668 21,072	16,614 8,336	16,614 8,336		6,656 8,320	58,012 12,752	1,488
			85,740	24,950	24,950		14,976	70,764	1,488
	9/16x24x24	55 to 99	43,264	26,665	26,665		6,400	36,864	
	5/8 x 12 x 12	Up to 44 45 to 49 50 to 54 55 to 59 60 to 69 70 to 74 80 & over	38,224 44,696 36,280 82,428 15,024 3,936 3,072	11,602 20,783 19,348 46,622 9,752 2,762 3,056	11,560 21,657 20,825 48,352 9,752 2,762 3,056		14,400 22,072 15,100 45,360 9,504 - -	23,824 22,624 21,180 37,068 5,520 3,936 3,072	6,400 280 96 6,776
			223,660	113,925	117,964		106,436	117,224	6,776

TABLE 2

(Continued)

IMPORTS OF ACOUSTIC CEILING TILES AND PANELS

JULY TO DECEMBER 1983

Type	Size (in.)	Unit Price Range (Based on S.P.) (¢ per sq. ft.)	Quantity (sq. ft.)	Selling Price (\$)	Fair Market Value (\$)	Cut to Size (sq. ft.)	TRANSPORTATION		Fire Rated (sq. ft.)
							Rail (sq. ft.)	Truck (sq. ft.)	
Mineral	5/8 x 20 x 60	Up to 29	54,856	11,833	11,833		-	54,856	
		30 to 34	4,312	1,373	1,458		2,750	1,562	
		30 & over	17,455	6,621	6,552		8,622	8,833	
			76,623	19,827	19,843	8,622	11,372	65,251	
	5/8 x 24 x 24	Up to 24	154,544	33,310	40,622		131,376	23,168	2,648
		25 to 29	333,665	85,747	88,032		108,800	224,865	14,564
		30 to 34	158,984	49,753	50,270		41,032	117,952	42,696
		35 to 39	81,703	29,712	33,447		56,216	25,487	2,496
		40 to 44	133,240	55,084	70,307		56,288	76,952	6,272
		45 to 49	41,897	19,873	22,175		30,400	11,497	17,616
		50 to 54	27,360	13,844	16,418		19,232	8,128	6,432
		55 to 69	30,208	17,613	17,623		112	30,096	2400
		70 to 94	19,484	15,616	15,616		-	19,484	6,812
			981,085	320,552	354,510	79,360	443,456	537,629	101,936
	5/8 x 24 x 48	Up to 24	8,991,900	1,943,642	2,038,954		3,195,548	5,796,352	914,556
		25 to 29	4,632,829	1,209,031	1,222,778		1,370,107	3,262,722	1,798,655
		30 to 34	2,373,887	730,051	731,225		299,108	2,074,779	2,067,340
		35 to 39	233,768	86,176	87,906		72,864	160,904	43,248
		40 to 44	164,638	67,582	75,388		105,664	58,974	97,408
		45 to 49	56,064	26,934	27,113		24,064	32,000	22,080
		50 to 54	20,544	10,871	10,979		-	20,544	7,344
		55 to 59	159,684	91,243	91,605		28,480	131,204	9,856
		60 to 64	67,200	41,429	41,429		31,616	35,584	15,744
		65 to 69	18,624	12,713	12,713		-	18,624	
		70 to 79	43,024	30,955	30,955		10,240	32,784	19,456
		80 to 84	54,632	44,677	44,700		18,040	36,592	18,880
		85 to 89	70,746	60,553	60,553		13,238	57,508	60,342

TABLE 2

(Continued)

IMPORTS OF ACOUSTIC CEILING TILES AND PANELS

JULY TO DECEMBER 1983

Type	Size (in.)	Unit Price Range (Based on S.P.) (¢ per sq.ft.)	Quantity (sq.ft.)	Selling Price (\$)	Fair Market Value (\$)	Cut to Size (sq.ft.)	TRANSPORTATION		Fire Rated (sq.ft.)
							Rail (sq.ft.)	Truck (sq.ft.)	
Mineral	5/8 x 24 x 48 (Continued)	90 to 94	51,528	48,049	48,049		30,312	21,216	45,440
		95 to 99	89,848	85,651	85,651		16,064	73,784	89,848
		105 to 119	5,888	6,323	6,323		-	5,888	3,200
		125 & over	2,896	4,560	4,566		2,512	384	2,832
			17,037,700	4,500,440	4,620,887	20,480	5,217,857	11,819,843	5,216,229
	5/8 x 24 x 60	Up to 24	485,600	111,987	115,923		189,360	296,240	6,400
		25 to 29	355,480	91,182	91,803		62,800	292,680	16,680
		30 to 39	4,880	1,629	1,735		2,720	2,160	
		40 to 44	7,880	3,260	3,363		3,880	4,000	
		45 & over	26,880	20,109	21,118		6,240	20,640	
		880,720	228,167	233,942		265,000	615,720	23,080	
5/8 x 30 x 30)	(3)								
5/8 x 30 x 60)	25 to 39	180,658	62,094	62,926	80,808	16,800	163,858	25,023	
3/4 x 12 x 12	Up to 64	26,304	15,123	15,192		1,400	24,904		
	65 to 84	31,232	22,691	22,691		160	31,072	3,792	
	85 to 89	24,962	21,539	21,539		-	24,962	16,450	
	90 to 94	27,648	25,424	25,424		3,200	24,448		
	95 to 99	5,184	5,033	5,033		1,840	3,344	40	
	100 to 109	6,520	6,749	6,749		-	6,520	2,200	
	110 & over	6,760	10,617	11,111		-	6,760		
		128,610	107,176	107,739	1,144	6,600	122,010	22,482	
3/4 x 12 x 24	Up to 88	8,176	6,590	7,104		-	8,176		
	89 & over	7,840	7,254	7,254		-	7,840		
		16,016	13,844	14,358		-	16,016		

TABLE 2

(Continued)

IMPORTS OF ACOUSTIC CEILING TILES AND PANELS

JULY TO DECEMBER 1983

Type	Size (in.)	Unit Price Range (Based on S.P.) (¢ per sq.ft.)	Quantity (sq.ft.)	Selling Price (\$)	Fair Market Value (\$)	Cut to Size (sq.ft.)	TRANSPORTATION		Fire Rated (sq.ft.)
							Rail (sq.ft.)	Truck (sq.ft.)	
Mineral	3/4 x 20 x 60	40 to 54	7,640	3,610	3,610		-	7,640	1,040
	3/4 x 24 x 24	Up to 49	54,872	15,376	15,534		8,760	46,112	8,640
		50 to 54	31,392	16,344	17,069		-	31,392	13,920
		55 to 59	210,464	119,035	120,114		20,016	190,448	9,600
		60 to 64	101,000	63,078	63,078		-	101,000	
		65 to 69	153,376	101,598	103,110		22,800	130,576	
		70 to 79	27,192	20,511	20,511		3,072	24,120	2,544
		80 to 84	70,976	58,127	58,127		20,688	50,288	9,600
		85 to 89	35,939	31,173	31,825		4,560	31,379	7,200
		90 to 94	19,634	18,021	18,021		8,410	11,224	4,138
		95 to 99	28,144	27,140	27,262		-	28,144	2,016
		100 to 104	10,454	10,562	10,562		-	10,454	1,000
		105 to 109	15,160	15,914	15,914		8,560	6,600	15,160
		110 to 124	10,743	12,973	12,973		6,355	4,388	
		125 to 129	8,352	10,545	10,545		3,408	4,944	6,992
		142 & over	22,970	46,146	47,110		5,760	17,210	
			800,668	566,543	571,755	32,312	112,389	688,279	80,810
	3/4 x 24 x 48	Up to 44	44,880	18,863	19,098		2,640	42,240	
		45 to 49	196,222	92,447	92,692		67,160	129,062	
		50 to 54	83,328	43,605	44,310		21,760	61,568	
		55 to 59	26,912	15,775	15,775		-	26,912	24,160
		60 to 64	53,048	32,428	32,428		2,816	50,232	14,912
		65 to 69	115,560	77,872	77,872		37,440	78,120	
		70 to 74	31,232	22,273	22,273		21,312	9,920	
		75 to 79	12,608	9,883	9,883		5,184	7,424	
		80 to 84	32,704	26,816	26,816		6,400	26,304	
		85 to 89	10,172	8,938	8,938		-	10,172	
		90 & over	3,267	4,811	4,853		2,432	835	2,432
			609,933	353,711	354,938	395	167,144	442,789	41,504

TABLE 2

(Continued)

IMPORTS OF ACOUSTIC CEILING TILES AND PANELSJULY TO DECEMBER 1983

Type	Size (in.)	Unit Price Range (Based on S.P.) (¢ per sq.ft.)	Quantity (sq.ft.)	Selling Price (\$)	Fair Market Value (\$)	Cut to Size (sq.ft.)	TRANSPORTATION		Fire Rated (sq.ft.)
							Rail (sq.ft.)	Truck (sq.ft.)	
Mineral	7/8 x 24 x 24	Up to 411	5,640	13,927	14,276		1,104	4,536	
		431	3,560	15,332	15,332		1,240	2,320	
		432 & over	3,520	15,615	15,615		2,320	1,200	
		(nm)		12,720	44,874	45,223	4,664	8,056	
	16 x 600 x 1200	Up to 24	288,678	59,939	60,099		2,326	286,352	
		25 to 29	25,977	6,804	8,080		23,417	2,560	
		30 to 59	50,497	20,183	20,415		23,857	26,640	20,857
				365,152	86,926	88,594	49,600	315,552	20,857
	16 x 500 x 1500)								
	16 x 600 x 1500)	(3)							
19 x 600 x 600)	22 to 89	194,446	129,824	129,824	31,533	125,110	69,336	4,052	
19 x 600 x 750)									
19 x 600 x 1500)									
N.F.I.		Up to 24	191,285	42,113	42,129		14,880	176,405	880
		25 to 29	181,001	51,532	51,532		95,454	85,547	14,267
		30 to 34	22,784	7,491	7,491		7,424	15,360	12,800
		35 to 39	67,182	25,032	31,314		58,886	8,296	320
		40 to 44	74,982	30,131	35,426		68,838	6,144	
		45 to 49	65,770	29,746	30,245		-	65,770	
		50 to 54	47,075	24,360	25,386		22,951	24,124	11,543
		55 to 59	109,722	62,032	62,422		14,400	95,322	17,004
		60 to 64	16,152	9,793	10,953		12,957	3,195	
		65 to 69	1,854	1,264	1,264		-	1,854	
70 to 74	20,408	15,107	15,107		-	20,408	13,656		
75 to 79	26,904	20,499	20,862		6,808	20,096			

TABLE 2

(Continued)

IMPORTS OF ACOUSTIC CEILING TILES AND PANELSJULY TO DECEMBER 1983

Type	Size (in.)	Unit Price Range (Based on S.P.) (¢ per sq.ft.)	Quantity (sq.ft.)	Selling Price (\$)	Fair Market Value (\$)	Cut to Size (sq.ft.)	TRANSPORTATION		Fire Rated (sq.ft.)
							Rail (sq.ft.)	Truck (sq.ft.)	
Mineral	N.F.I. (Continued)	80 to 84	4,496	3,642	3,642		3,200	1,296	
		85 to 89	9,202	7,964	7,964		7,776	1,426	1,426
		95 to 99	6,184	5,936	6,202		1,664	4,520	
		125 & over	5,040	22,700	22,700		-	5,040	40
			850,041	359,342	374,639	880	315,238	534,803	71,936
Fibreglass	1 x 24 x 48)								
	1 x 30 x 60)	(3)							
	1 x 48 x 48)	72 to 133	49,980	42,652	42,652		22,328	27,652	
	1 x 60 x 60)								
	1-1/2 x 24 x 48	Up to 213	27,802	30,410	32,603		3,600	24,202	
		222 & over	2,240	5,051	5,051		2,112	128	
			30,042	35,461	37,654		5,712	24,330	
	1-1/2 x 24 x 24)	(3)							
	1-1/2 x 48 x 48)	71 to 228	9,144	9,230	9,563		1,600	7,544	
	1-1/2 x 60 x 60)								
	N.F.I.	22 to 143	23,504	9,202	9,202		-	23,504	
Gypsum	1/2 x 24 x 48	32 to 53	95,200	33,106	33,106		-	95,200	27,360
	N.F.I.	31 to 79	17,745	7,831	7,831		-	17,745	1,920

TABLE 2

(Continued)

IMPORTS OF ACOUSTIC CEILING TILES AND PANELSJULY TO DECEMBER 1983

Type	Size (in.)	Unit Price Range (Based on S.P.) (¢ per sq.ft.)	Quantity (sq.ft.)	Selling Price (\$)	Fair Market Value (\$)	Cut to Size (sq.ft.)	TRANSPORTATION		Fire Rated (sq.ft.)
							Rail (sq.ft.)	Truck (sq.ft.)	
Mineral/Fibre (2)									
	1x47-3/4x23-3/4 to 144)								
	2x23-3/4x48 to 108)								
	2 x 24 x 48)								
	2 x 47-3/4 x 96)								
	2-1/2x30-3/4x118 to 144)	22 to 171 (3)	210,198	147,894	147,894		-	210,198	
	3x23-3/4x71-1/4 to 96)								
	3x30-3/4x118 to 144)								
	3 x 47-3/4 x 96)								
	N.F.I.)								
Wood Fibre									
	1/2x48x82-1/2 to 118	20 to 22	93,550	19,641	19,641		-	93,550	
	1/2x48x120 to 144	19 to 21	643,387	131,104	131,104		-	643,387	
	1/2x48x158-1/2 to 165	12 to 21	392,510	81,385	81,385		-	392,510	
	1/2x48x166 to 192	20 to 27	427,738	91,531	91,531		-	427,738	
	N.F.I.	21 to 73	32,651	7,303	7,303		-	32,651	
Wall Panels	-	28 to 503	15,851	56,916	57,083		6,756	9,095	
N.F.I.	-	-	358,109	99,623	99,735		57,180	300,929	
TOTAL			25,106,215	7,840,158	8,037,123				

TABLE 3

IMPORTS OF ACOUSTIC CEILING TILES AND PANELS BY PROVINCE OF CONSIGNEE

JULY TO DECEMBER 1983

Type	Size (in.)	Selling Price (\$)	Quantity (sq.ft.)	B.C.	Alta (Sask. -	Man. %	Ont. of	Que. Quantity	N.B. -	N.S.)	Nfld.
Mineral	1/2x6-11/16x48) 1/2x11-11/16x48) 9/16 x 12 x 12)	(3) 12,363	15,600	69	-	-	-	31	-	-	-	-
	1/2 x 12 x 12	92,446	196,330	30	14	2	3	48	2	-	-	-
	1/2 x 24 x 48	24,950	85,740	19	-	-	-	81	-	-	-	-
	9/16 x 24 x 24	26,665	43,264	19	-	-	1	80	-	-	-	-
	5/8 x 12 x 12	113,925	223,660	15	5	2	-	46	24	-	8	-
	5/8 x 20 x 60	19,827	76,623	4	11	-	-	85	1	-	-	-
	5/8 x 24 x 24	320,552	981,085	4	26	3	1	33	25	2	3	3
	5/8 x 24 x 48	4,500,440	17,037,700	11	13	6	8	41	15	2	2	1
	5/8 x 24 x 60	228,167	880,720	7	9	3	10	56	13	-	2	-
	5/8 x 30 x 30) 5/8 x 30 x 60)	(3) 62,094	180,658	7	-	2	-	91	-	-	-	-
	3/4 x 12 x 12	107,176	128,610	15	1	2	1	62	17	-	1	-
	3/4 x 12 x 24	13,844	16,016	-	-	7	-	15	78	-	-	-
	3/4 x 20 x 60	3,610	7,640	-	-	-	-	58	42	-	-	-
	3/4 x 24 x 24	566,543	800,668	7	20	4	6	48	14	*	*	-

TABLE 3 (Continued)

IMPORTS OF ACOUSTIC CEILING TILES AND PANELS BY PROVINCE OF CONSIGNEE

JULY TO DECEMBER 1983

<u>Type</u>	<u>Size</u> <u>(in.)</u>	<u>Selling</u> <u>Price</u> <u>(\$)</u>	<u>Quantity</u> <u>(sq.ft.)</u>	<u>B.C.</u>	<u>Alta</u> <u>(</u>	<u>Sask.</u> <u>-</u>	<u>Man.</u> <u>%</u>	<u>Ont.</u> <u>of</u>	<u>Que.</u> <u>Quantity</u>	<u>N.B.</u> <u>-</u>	<u>N.S.</u> <u>)</u>	<u>Nfld.</u>
Mineral	3/4 x 24 x 48	353,711	609,933	6	3	2	7	30	50	*	2	-
	7/8 x 24 x 24	44,874	12,720	5	18	-	-	47	20	7	3	-
	<u>(mm)</u>											
	16 x 600 x 1200	86,926	365,152	1	72	-	14	13	-	-	1	-
	16 x 500 x 1500) 16 x 600 x 1500) (3) 19 x 600 x 600) 19 x 600 x 750) 19 x 600 x 1500)	129,824	194,446	-	97	-	-	3	-	-	-	-
N.F.I.	359,342	850,041	19	24	*	2	45	7	-	2	-	
	<u>(in.)</u>											
Fibreglass	1 x 24 x 48) 1 x 30 x 60) (3) 1 x 48 x 48) 1 x 60 x 60)	42,652	49,980	-	44	-	-	56	*	-	-	-
	1-1/2 x 24 x 48	35,461	30,042	-	7	-	-	89	4	-	-	-
	1-1/2 x 24 x 24) 1-1/2 x 48 x 48) (3) 1-1/2 x 60 x 60)	9,230	9,144	2	76	-	-	22	-	-	-	-
	N.F.I.	9,202	23,504	-	-	-	86	14	-	-	-	-

TABLE 3 (Continued)

IMPORTS OF ACOUSTIC CEILING TILES AND PANELS BY PROVINCE OF CONSIGNEE

JULY TO DECEMBER 1983

Type	Size (in.)	Selling Price (\$)	Quantity (sq. ft.)	B.C.	Alta (Sask. -	Man. %	Ont. of	Que. Quantity	N.B. -	N.S.)	Nfld.
Gypsum	1/2 x 24 x 48	33,106	95,200	2	-	-	-	98	-	-	-	-
	N.F.I.	7,831	17,745	-	-	-	-	100	-	-	-	-
Mineral/Fibre												
	1x47-3/4x23-3/4 to 144)											
	2x23-3/4x48 to 108)											
	2 x 24 x 48)											
	2 x 47-3/4 x 96)	(3)										
	2-1/2x30-3/4x118 to 144)	147,894	210,198	2	-	-	-	98	-	-	-	-
	3x23-3/4 x 71-1/4 to 96)											
	3x30-3/4x118 to 144)											
	3 x 47-3/4 x 96)											
	N.F.I.											
Wood Fibre												
	1/2x48x82-1/2 to 118	19,641	93,550	42	-	-	47	-	10	-	-	-
	1/2x48x120 to 144	131,104	643,387	61	16	-	-	15	6	2	-	-
	1/2x48x158-1/2 to 165	81,385	392,510	20	25	-	-	20	10	25	-	-
	1/2x48x166 to 192	91,531	427,738	43	16	-	-	-	32	9	-	-
	N.F.I.	7,303	32,651	-	-	-	-	3	97	-	-	-
Wall Panels	-	56,916	15,851	3	18	-	3	30	47	-	-	-
N.F.I.	-	99,623	358,109	7	-	2	28	56	7	-	-	-

TABLE 4

IMPORTS OF ACOUSTIC CEILING TILES AND PANELS BY MONTH OF ENTRY

JULY TO DECEMBER 1983

Type	Size (in.)	Selling Price (\$)	Quantity (sq. ft.)	July	August (-)	September % of	October Quantity	November -	December)
Mineral	1/2x6-11/16x48) 1/2x11-11/16x48) 9/16 x 12 x 12)	(3) 12,363	15,600	23	23	23	10	-	21
	1/2 x 12 x 12	92,446	196,330	5	25	36	5	9	21
	1/2 x 24 x 48	24,950	85,740	-	12	35	11	-	42
	9/16 x 24 x 24	26,665	43,264	-	9	13	27	11	41
	5/8 x 12 x 12	113,925	223,660	24	27	14	18	6	12
	5/8 x 20 x 60	19,827	76,623	-	16	12	70	2	1
	5/8 x 24 x 24	320,552	981,085	12	17	14	21	19	18
	5/8 x 24 x 48	4,500,440	17,037,700	16	16	17	17	17	17
	5/8 x 24 x 60	228,167	880,720	24	23	4	12	21	16
	5/8 x 30 x 30) 5/8 x 30 x 60)	(3) 62,094	180,658	-	42	36	-	1	21
	3/4 x 12 x 12	107,176	128,610	8	16	7	33	16	20
	3/4 x 12 x 24	13,844	16,016	6	9	42	30	12	-
	3/4 x 20 x 60	3,610	7,640	-	42	-	45	14	-
	3/4 x 24 x 24	566,543	800,668	12	12	24	19	18	15

TABLE 4 (Continued)

IMPORTS OF ACOUSTIC CEILING TILES AND PANELS BY MONTH OF ENTRY

JULY TO DECEMBER 1983

Type	Size (in.)	Selling Price (\$)	Quantity (sq.ft.)	July	August (-)	September % of	October Quantity	November (-)	December)	
Mineral	3/4 x 24 x 48	353,711	609,933	12	28	9	14	22	14	
	7/8 x 24 x 24	44,874	12,720	-	*	44	-	43	12	
	<u>(mm)</u>									
	16 x 600 x 1200	86,926	365,152	24	12	6	14	17	26	
	16 x 500 x 1500)									
	16 x 600 x 1500)	(3)								
	19 x 600 x 600)	129,824	194,446	4	-	53	23	19	-	
	19 x 600 x 750)									
	19 x 600 x 1500)									
	N.F.I.	359,342	850,041	21	11	21	20	24	4	
<u>(in.)</u>										
Fibreglass	1 x 24 x 48)									
	1 x 30 x 60)	(3)								
	1 x 48 x 48)	42,652	49,980	2	9	7	-	81	-	
	1 x 60 x 60)									
	1-1/2 x 24 x 48	35,461	30,042	3	1	61	*	35	-	
	1-1/2 x 24 x 24)	(3)								
	1-1/2 x 48 x 48)	9,230	9,144	61	7	21	-	2	8	
	1-1/2 x 60 x 60)									
N.F.I.	9,202	23,504	14	-	86	-	-	-		

TABLE 4 (Continued)

IMPORTS OF ACOUSTIC CEILING TILES AND PANELS BY MONTH OF ENTRY

JULY TO DECEMBER 1983

Type	Size (in.)	Selling Price (\$)	Quantity (sq.ft.)	July	August (-)	September % of	October Quantity	November -	December)
Gypsum	1/2 x 24 x 48	33,106	95,200	20	20	38	1	20	2
	N.F.I.	7,831	17,745	50	-	11	9	29	1
Mineral/Fibre									
	1x47-3/4x23-3/4 to 144)								
	2x23-3/4x48 to 108)								
	2 x 24 x 48)								
	2 x 47-3/4 x 96)								
	2-1/2x30-3/4x118 to 144)	147,894	210,198	33	34	8	-	-	24
	3x30-3/4x118 to 144)								
	3x23-3/4 x 71-1/4 to 96)								
	3 x 47-3/4 x 96)								
	N.F.I.)								
Wood Fibre									
	1/2x48x82-1/2 to 118	19,641	93,550	32	58	11	-	-	-
	1/2x48x120 to 144	131,104	643,387	23	13	16	32	5	12
	1/2x48x158-1/2 to 165	81,385	392,510	24	19	4	42	2	9
	1/2x48x166 to 192	91,531	427,738	49	11	5	24	-	11
	N.F.I.	7,303	32,651	3	-	-	-	-	97
Wall Panels	-	56,916	15,851	3	30	23	8	22	14
N.F.I.	-	99,623	358,109	1	34	37	16	8	4

TABLE 5

IMPORTS OF ACOUSTIC CEILING TILES AND PANELS

IMPORT MARKET CONCENTRATION BY TYPE AND REGION OF CONSIGNEE

JULY TO DECEMBER 1983

Type (in.)	Quantity (sq.ft.)	<u>WEST OF ONTARIO</u>		<u>ONTARIO</u>		<u>EAST OF ONTARIO</u>	
		<u>Top 3 Firms</u> (% of Quantity)	<u>Top 5 Firms</u> (% of Quantity)	<u>Top 3 Firms</u> (% of Quantity)	<u>Top 5 Firms</u> (% of Quantity)	<u>Top 3 Firms</u> (% of Quantity)	<u>Top 5 Firms</u> (% of Quantity)
Mineral	21,324,977	18	23	33	35	13	17
Mineral (mm)	559,598	77	87	(1)	(1)	(1)	(1)
Mineral (N.F.I.)	822,031	36	41	40	43	7	8
Mineral/Fibre	210,198	(1)	(1)	99	(1)	-	-
Fibreglass	112,670	44	(1)	46	(1)	7	(1)
Gypsum	112,945	(1)	(1)	98	(1)	-	-
Wood Fibre	1,589,836	64	(1)	(1)	(1)	(1)	(1)
Wall Panels	15,851	(1)	(1)	30	(1)	41	45
N.F.I.	<u>358,109</u>	36	37	43	53	7	(1)
TOTAL	25,106,215						

TABLE 6

IMPORTS BY TARIFF APPLICATION OF ACOUSTIC CEILING TILES AND PANELS

JULY TO DECEMBER 1983

Tariff item applications of imports during the period analyzed are listed below in descending order according to square feet and dollar value (see Section V for individual tariff item description).

<u>Tariff Item</u>	<u>Quantity (Sq.Ft.)</u>	<u>% of Total Quantity</u>	<u>Value (\$)</u>	<u>% of Total Value</u>
19200-1	20,034,550	80	6,188,014	79
71100-1	2,545,701	10	790,160	10
19200-2) 19200-5) (3) 19200-6)	2,074,222	8	658,702	8
Other Tariffs	451,742	2	203,282	3
	<hr/>	<hr/>	<hr/>	<hr/>
TOTAL	25,106,215	100	7,840,158	100

SECTION IV

FOREIGN EXPORTERS TO CANADA

Major exporters to Canada of products shown in Section III of this report are listed below in descending order of value. These dollar values accounted for 95% of the total analyzed value of \$7,840,158.

<u>UNITED STATES</u>		Value (\$,000)
Armstrong World Industries Inc.	Lancaster, PA	4,465
Jim Walter Int'l Sales/Celotex Corp.	L'Anse, MI) Lagra, ID) Tampa, FL) Pittson, PA)	1,173
United States Gypsum Co.	Greenville, MS) Chicago, IL)	1,120
Gold Bond Building Products Div. of National Gypsum Co.	Mobile, AL	257
Tectum Inc. Conweb Corp.	Newark, OH) St Paul, MN)	262*
Acoustiflex Corp. Interior Bldg. Supply/Int'l.	Hagerstown, MD) Detroit, MI)	156*
		<hr/> 7,433

NOTE: * - Aggregated in order to preserve confidentiality.

SECTION V

CANADIAN AND FOREIGN TARIFFS

CANADA

Acoustic ceiling tiles and panels included in this analysis were dutiable under the following most commonly applied tariff items.

<u>Tariff Item</u>	<u>Description</u>	<u>British Preferential Tariff</u>	<u>Most Favoured Nation Tariff</u>	<u>General Tariff</u>	<u>General Preferential Tariff</u>	<u>U.K. & Ireland</u>
	Tarred paper and prepared roofings (including shingles), fibreboard, strawboard, sheathing and insulation, manufactured wholly or in part of vegetable fibres, n.o.p.; blotting paper, not printed nor illustrated:					
19200-1	Other than the following....1983	12.1%	12.1%	35%	8%	12.1%
19200-2	Building papers and building paper felts, whether or not coated or saturated, not cut to size or shape; fibreboard, strawboard, sheathing and insulation, manufactured wholly or in part of vegetable fibres, n.o.p., not cut to size or shape; blotting paper, not cut to size or shape.....1983	10.8%	10.8%	35%	7%	10.8%
19200-5*	Tiles and lay-in panels, other than hardboard, for ceiling, n.o.p. Effective January 1984	11.4%	11.4%	35%	7.5%	11.4%
19200-6*	Tiles and lay-in panels, other than hardboard, for ceilings, not cut to size or shape Effective January 1984	9.7%	9.7%	35%	6%	9.7%
71100-1	All goods not enumerated in this schedule as subject to any other rate of duty, and not otherwise declared free of duty, and not being goods the importation whereof is by Law prohibited.....1983	13.9%	13.9%	25%	9%	13.9%

*Pending passage by Parliament of the Notice of Ways and Means Motion tabled on April 19, 1983, entries made under these tariff items will be accepted "Subject to Amendment"

Tariff items and rates of duty are subject to change, and need to be verified by direct reference to:

Customs Programs Branch
Department of Revenue Canada
Customs and Excise
Ottawa, Ontario
K1A 0L5

FOREIGN COUNTRIES

Inquiries concerning tariffs and other government trade regulations in foreign countries should be directed to:

International Bureaux
Department of External Affairs Canada
Ottawa, Ontario
K1A 0G2

