

HF
3221
.I4
no.
84016-B

IMPORT ANALYSIS

ACOUSTIC CEILING TILES AND PANELS

JANUARY TO JUNE 1984



Government
of Canada

Gouvernement
du Canada

Regional Industrial
Expansion

Expansion industrielle
régionale

Canada

Pub. No. 84016 - B
I.D. 2120
January 24, 1985

ACOUSTIC CEILING TILES AND PANELS

JANUARY TO JUNE 1984



Further information available from:

Market Information and Analysis Division
Market Development Branch
Regional Industrial Expansion
Ottawa, Canada, K1A 0H5
Tel: (613) 995-8216

© Copyright 1984

Crown in Right of Canada. No part of this report may be reproduced without the written consent of the Minister of Regional Industrial Expansion.

C O N T E N T S

	<u>Page</u>
<u>SECTION I</u> - Scope of Analysis	3
<u>SECTION II</u> - Reconciliation	3
<u>SECTION III</u> - Analysis of Imports:	4
Table 1 - Summary, July 1982 to June 1984 (Plus Figure I)	5
Table 1a- Summary, January to June 1984	6
Table 2 - For products classified by Type, Size and Unit Price Range; shows Quantity, Selling Price, Fair Market Value and Fire Rated	7
Table 3 - For products classified by Type and Size; shows Quantity and percentage of Quantity by Province	13
Table 4 - For Mineral Type product shipped by Truck, classified by Size; shows Quantity and percentage of Quantity by Province	16
Table 5 - For products classified by Type and Size; shows Selling Price, Quantity and percentage of Quantity by Month of Entry	18
Table 6 - Import Market Concentration by Type and Region of Consignee	21
Table 7 - Import by Tariff Application	22
<u>SECTION IV</u> - Foreign Exporters to Canada	23
<u>SECTION V</u> - Canadian and Foreign Tariffs	24

REFERENCES:	
(1) Customs Tariff: Items 19200-1, 19200-2, 19200-5, 19200-6 & 71100-1	
(2) Canadian International Trade Classification (Cat. #65-502E, Statistics Canada)	
(3) Imports by Commodities (Cat. #65-007, Statistics Canada) Commodity Codes: 494-07 & 494-09	

SECTION I

SCOPE OF ANALYSIS

This report is based on a detailed examination of documents covering imports of acoustic ceiling tiles and panels during the period from January to June 1984. The following Statistics Canada's import commodity codes were examined: 494-07-10 "Mineral acoustic ceiling tiles and panels", 494-09-20 "Tiles, acoustic and ceiling, fibreglass", and 494-09-90 "Acoustic ceiling tiles and panels, not elsewhere specified".

SECTION II

RECONCILIATION

The value reported in this analysis does not correspond to official Statistics Canada figures for various reasons.

Reconciliation of the two total figures is explained as follows:

<u>Values accounted for</u>	<u>Value (\$,000)</u>
Values reported by Statistics Canada but not included in this report (e.g. freight and packing charges, missing documents)	614
Difference in definition of values (Market Information & Analysis uses selling price F.O.B.; Statistics Canada values are for Customs duty purposes)	198
Total values analyzed in this report \$9,229	
Less values in other classes \$ 535	<u>8,694</u>
Total values accounted for as above	9,506
Total values published by Statistics Canada for commodity codes 494-07 and 494-09	9,604

NOTE: Statistics Canada's figures are subject to revision; changes will be reflected in the normal way: i.e., "pink sheets", which are located in the front section of Catalogue #65-007

SECTION III

ANALYSIS OF IMPORTS

Imports of acoustic ceiling tiles and panels during the period January to June 1984 amounted to a total quantity of 28,487,480 square feet for a value of \$9,228,530 (selling price). All shipments originated from the United States.

The analysis indicates that mineral ceiling tiles accounted for 93% of the total quantity and also 93% of the total value of imports in the period analyzed. Mineral ceiling tiles having a size of 5/8" x 24" x 48" accounted for 19,733,155 square feet or 69 % of the total quantity or 75% of the mineral type quantity.

Mineral ceiling tiles shipped by truck accounted for 19,924,484 square feet or 75% of the mineral type quantity.

Full details of the analysis are provided in the following tables.

NOTES: N.F.I. - Not further identified.

* - Less than one per cent.

All percentage figures are rounded.

(1) - Less than number of firms indicated (see Table 6).

(2) - Used in mobile homes.

(3) - Aggregated due to confidentiality.

All dollar values shown, other than fair market value, are based on selling price F.O.B. plant, in Canadian dollars. This selling price represents the value paid by the importer, excluding all freight, packing and insurance costs when specified. All trade discounts when applicable are also deducted from the selling price.

The above notes apply to all tables of information.

TABLE 1

MINERAL TYPE CEILING TILES

SUMMARY - JULY 1982 TO JUNE 1984

	<u>QUANTITY</u> (SQ. FT.)	<u>VALUE</u> (\$)	<u>AVERAGE</u> <u>UNIT</u> <u>PRICE</u>
JULY TO DECEMBER 1982	16,779,335	5,744,167	.3423
JANUARY TO JUNE 1983	18,620,489	6,122,979	.3288
JULY TO DECEMBER 1983	22,706,606	7,067,279	.3112
JANUARY TO JUNE 1984	26,508,383	8,541,140	.3222
TOTAL	84,614,813	27,475,565	.3247

FIGURE I

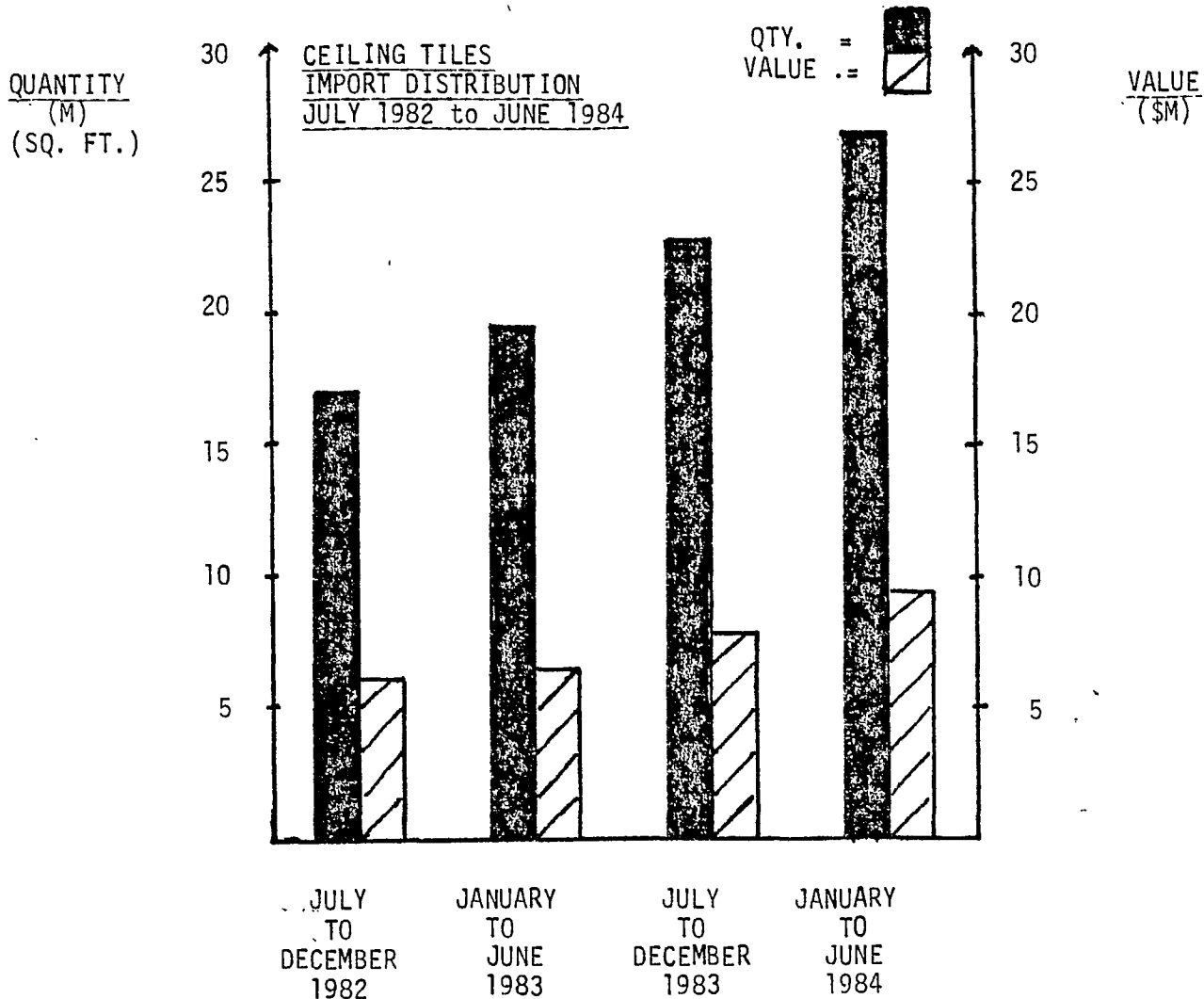


TABLE 1a - SUMMARY

IMPORTS OF ACOUSTIC CEILING TILES AND PANELS

JANUARY TO JUNE 1984

<u>Type</u>	<u>Quantity</u> (Sq.Ft.)	<u>Selling Price</u> (\$)	<u>Fair Market Value</u> (\$)
Mineral	26,508,383	8,541,140	8,741,890
Fibreglass	34,864	40,551	40,551
Gypsum) (3)	311,547	163,811	163,811
Mineral/Fibre)			
Wood Fibre	1,219,295	265,252	259,403
Wall Panels	16,060	68,424	68,255
N.F.I.	<u>397,331</u>	<u>149,352</u>	<u>149,352</u>
TOTAL	28,487,480	9,228,530	9,423,262

TABLE 2

IMPORTS OF ACOUSTIC CEILING TILES AND PANELS

JANUARY TO JUNE 1984

<u>Type</u>	<u>Size</u> (in.)	<u>Unit Price</u> <u>Range</u> (Based on S.P.) (¢ per sq.ft.)	<u>Quantity</u> (sq.ft.)	<u>Selling</u> <u>Price</u> (\$)	<u>Fair Market</u> <u>Value</u> (\$)	<u>Fire</u> <u>Rated</u> (sq.ft.)
Mineral	3/8 x 48 x 60)	45 to 99	49,800	30,721	30,721	
	1/2 x 6-11/16 x 48)					
	1/2 x 12 x 12	Up to 34	185,856	57,198	55,181	
		35 to 44	122,752	49,018	49,018	
		45 to 49	95,216	44,624	44,762	
		50 to 59	13,992	7,624	8,239	
		60 and over	73,800	55,794	55,794	
				<u>491,616</u>	<u>214,258</u>	<u>212,994</u>
	1/2 x 24 x 48	20 to 34	197,384	52,785	52,785	
		35 to 60	70,912	27,553	27,553	
				<u>268,296</u>	<u>80,338</u>	<u>80,338</u>
	9/16 x 24 x 24	30 to 86	134,624	83,702	83,728	
	5/8 x 12 x 12	20 to 44	56,530	19,413	19,916	14,080
		45 to 49	32,184	15,441	16,730	
		50 to 54	33,932	17,625	19,313	
55 to 59		93,969	54,857	55,706		
60 to 80		29,952	20,266	20,706	12,912	
85 and over		33,300	41,952	41,952	480	
		<u>279,867</u>	<u>169,554</u>	<u>174,323</u>	<u>27,472</u>	

TABLE 2

(Continued)

IMPORTS OF ACOUSTIC CEILING TILES AND PANELSJANUARY TO JUNE 1984

<u>Type</u>	<u>Size</u> (in.)	<u>Unit Price</u> <u>Range</u> (Based on S.P.) (¢ per sq. ft.)	<u>Quantity</u> (sq. ft.)	<u>Selling</u> <u>Price</u> (<u>\$</u>)	<u>Fair Market</u> <u>Value</u> (<u>\$</u>)	<u>Fire</u> <u>Rated</u> (sq. ft.)
Mineral	5/8 x 20 x 60	20 to 34	168,675	41,317	41,317	
		35 and over	101,821	50,577	51,303	
			270,496	91,894	92,620	
	5/8 x 24 x 24	20 to 24	82,688	18,204	18,237	
		25 to 29	358,483	97,083	96,894	
		30 to 34	220,351	70,237	70,799	102,847
		35 to 39	129,344	48,384	54,651	5,120
		40 to 44	117,402	50,009	53,295	2,400
		45 to 49	52,736	24,411	25,804	
		50 to 54	48,064	25,378	26,039	5,952
		55 and over	39,784	27,171	27,434	23,136
				1,048,852	360,877	373,153
	5/8 x 24 x 48	Up to 19	375,839	57,527	59,414	110,784
		20 to 24	8,589,882	1,894,597	1,993,367	755,480
		25 to 29	6,688,807	1,723,149	1,757,642	1,913,072
		30 to 34	2,993,880	926,203	937,341	2,598,278
		35 to 39	155,639	57,750	60,266	59,520
		40 to 44	210,588	85,761	90,305	70,560
		45 to 49	127,740	61,851	62,144	80,064
		50 to 54	54,074	27,738	26,810	11,904
		55 to 59	55,660	31,661	32,968	20,480
		60 to 64	106,944	66,451	66,451	
		65 to 74	66,782	46,582	47,230	27,200
		75 to 84	47,320	39,181	39,347	19,264
		85 to 94	103,784	91,264	91,355	84,096
	95 to 99	96,992	94,289	94,475	84,416	

TABLE 2

(Continued)

IMPORTS OF ACOUSTIC CEILING TILES AND PANELSJANUARY TO JUNE 1984

<u>Type</u>	<u>Size</u> (in.)	<u>Unit Price</u> <u>Range</u> (Based on S.P.) (¢ per sq.ft.)	<u>Quantity</u> (sq.ft.)	<u>Selling</u> <u>Price</u> (\$)	<u>Fair Market</u> <u>Value</u> (\$)	<u>Fire</u> <u>Rated</u> (sq.ft.)
Mineral	5/8 x 24 x 48	100 to 119	53,440	54,961	54,961	45,888
		150 and over	5,784	12,061	12,061	2,784
			<u>19,733,155</u>	<u>5,271,026</u>	<u>5,426,137</u>	<u>5,883,790</u>
	5/8 x 24 x 60	15 to 24	377,760	84,182	88,281	
		25 to 29	533,748	135,748	137,213	24,100
		30 to 39	140,436	49,538	49,925	1,216
		40 and over	31,184	14,134	15,244	1,120
			<u>1,083,128</u>	<u>283,602</u>	<u>290,663</u>	<u>26,436</u>
	5/8 x 19-1/8 x 57-3/4)	(3)	25 to 35	137,372	36,979	36,979
	5/8 x 21 x 54)					
	5/8 x 24 x 54)					
	5/8 x 24 x 56)					
5/8 x 27 x 48)	(3)	30 to 45	71,587	24,608	24,608	
5/8 x 27 x 54)						
5/8 x 27 x 58)						
5/8 x 27-3/4 x 27-3/4)						
5/8 x 30 x 30)	(3)	35 and over	79,402	34,008	35,141	
5/8 x 30 x 60)						
						10,736

TABLE 2 (Continued)

IMPORTS OF ACOUSTIC CEILING TILES AND PANELS

JANUARY TO JUNE 1984

<u>Type</u>	<u>Size</u> <u>(in.)</u>	<u>Unit Price</u> <u>Range</u> <u>(Based on S.P.)</u> <u>(¢ per sq.ft.)</u>	<u>Quantity</u> <u>(sq.ft.)</u>	<u>Selling</u> <u>Price</u> <u>(\$)</u>	<u>Fair Market</u> <u>Value</u> <u>(\$)</u>	<u>Fire</u> <u>Rated</u> <u>(sq.ft.)</u>
Mineral	3/4 x 12 x 12	Up to 64	39,276	22,015	22,020	
		65 to 84	15,824	11,672	11,672	96
		85 to 94	89,832	78,699	74,924	1,200
		95 and over	79,520	84,607	84,706	10,160
			<u>224,452</u>	<u>196,993</u>	<u>193,322</u>	<u>11,456</u>
	3/4 x 12 x 24	85 to 105	17,880	17,285	17,285	
	3/4 x 20 x 60	50 to 60	3,427	1,776	1,776	
	3/4 x 24 x 24	20 to 49	41,144	12,907	13,490	3,888
		50 to 59	145,228	82,629	87,123	20,808
		60 to 64	298,572	184,965	185,315	33,024
		65 to 69	177,768	117,823	118,542	8,736
		70 to 74	79,776	56,987	57,858	
		75 to 84	79,516	62,167	63,927	
85 to 99		157,875	143,398	143,445	16,259	
100 to 109		84,085	86,868	86,868	12,880	
110 to 134	55,445	71,703	71,726			
135 and over	66,336	93,345	93,345	576		
		<u>1,185,745</u>	<u>912,792</u>	<u>921,639</u>	<u>96,171</u>	

TABLE 2

(Continued)

IMPORTS OF ACOUSTIC CEILING TILES AND PANELSJANUARY TO JUNE 1984

<u>Type</u>	<u>Size</u> (in.)	<u>Unit Price</u> <u>Range</u> (Based on S.P.) (¢ per sq.ft.)	<u>Quantity</u> (sq.ft.)	<u>Selling</u> <u>Price</u> (\\$)	<u>Fair Market</u> <u>Value</u> (\\$)	<u>Fire</u> <u>Rated</u> (sq.ft.)	
Mineral	3/4 x 24 x 48	20 to 49	245,184	107,768	107,935		
		50 to 54	105,120	53,515	53,527		
		55 to 59	51,360	28,966	29,123	10,560	
		60 to 69	64,400	41,214	41,707	25,792	
		70 to 79	35,258	26,291	26,713		
		80 and over	34,160	28,736	28,828		
				535,482	286,490	287,833	36,352
		3/4 x 3 x 30)	10 and over (3)	41,295	19,827	20,642	40,215
		3/4 x 27-3/4 x 27-3/4)					
		3/4 x 30 x 108)					
		7/8 x 24 x 24)	Up to 475 (3)	52,724	86,484	86,484	5,280
		7/8 x 24 x 48)					
		(mm)	20 to 100 (3)	455,304	140,078	150,244	
	16 x 500 x 1500)						
	16 x 600 x 1200)						
	16 x 720 x 1494)						
	16 x 750 x 750)						
	16 x 750 x 1500)						
	19 x 600 x 750)						
	N.F.I.	20 to 435	343,879	197,847	201,021	41,600	
TOTAL - MINERAL			26,508,383	8,541,140	8,741,890		

TABLE 2

(Continued)

IMPORTS OF ACOUSTIC CEILING TILES AND PANELSJANUARY TO JUNE 1984

<u>Type</u>	<u>Size</u> (in.)	<u>Unit Price</u> <u>Range</u> (Based on S.P.) (¢ per sq.ft.)	<u>Quantity</u> (sq.ft.)	<u>Selling</u> <u>Price</u> (\\$)	<u>Fair Market</u> <u>Value</u> (\\$)	<u>Fire</u> <u>Rated</u> (sq.ft.)
Fibreglass	1 x 24 x 48)	70 to 150	23,536	20,873	20,873	
	1 x 48 x 48)					
	1 x 60 x 60)					
	1-1/2 x 24 x 24)	100 to 235	11,328	19,678	19,678	
	1-1/2 x 24 x 48)					
	1-1/2 x 48 x 48)					
TOTAL - FIBREGLASS			34,864	40,551	40,551	
GYPSUM)		(3)				
MINERAL/FIBRE (2))	-	-	311,547	163,811	163,811	
Wood Fibre	1/2 x 48 x 82 to 117	20 to 24	178,031	37,968	37,968	
	1/2 x 48 x 120 to 144	20 to 24	287,563	60,948	55,099	
	1/2 x 48 x 157 to 165	20 to 24	361,803	79,250	79,250	
	1/2 x 48 x 166 to 192	20 to 24	391,898	87,086	87,086	
TOTAL - WOOD FIBRE			1,219,295	265,252	259,403	
WALL PANELS	-	-	16,060	68,424	68,255	
N.F.I.	-	-	397,331	149,352	149,352	
GRAND TOTAL			28,487,480	9,228,530	9,423,262	

TABLE 3

IMPORTS OF ACOUSTIC CEILING TILES AND PANELS BY PROVINCE OF CONSIGNEE

JANUARY TO JUNE 1984

<u>Type</u>	<u>Size</u> <u>(in.)</u>	<u>Selling</u> <u>Price</u> <u>(\$)</u>	<u>Quantity</u> <u>(sq.ft.)</u>	<u>B.C.</u>	<u>Alta</u> <u>(</u>	<u>Sask.</u> <u>-</u>	<u>Man.</u> <u>%</u>	<u>Ont.</u> <u>of</u>	<u>Que.</u> <u>Quantity</u>	<u>N.B.</u> <u>-</u>	<u>N.S.</u> <u>)</u>	<u>Nfld.</u>
Mineral	3/8 x 48 x 60) (3) 1/2x6-11/16x48)	30,721	49,800	11	10	-	6	60	-	13	-	-
	1/2 x 12 x 12	214,258	491,616	28	9	-	6	46	-	9	*	-
	1/2 x 24 x 48	80,338	268,296	25	16	-	12	38	-	9	-	-
	9/16 x 24 x 24	83,702	134,624	27	10	-	4	54	2	3	-	-
	5/8 x 12 x 12	169,554	279,867	14	8	-	14	54	7	-	3	-
	5/8 x 20 x 60	91,894	270,496	-	-	-	24	62	14	-	-	-
	5/8 x 24 x 24	360,877	1,048,852	8	9	3	5	64	10	-	1	-
	5/8 x 24 x 48	5,271,026	19,733,155	10	12	5	5	47	17	2	2	*
	5/8 x 24 x 60	283,602	1,083,128	3	15	8	2	45	25	-	2	-
	5/8x19-1/8x57-3/4) (3)											
	5/8 x 21 x 54)											
	5/8 x 24 x 54)	36,979	137,372	-	73	16	-	21	-	-	-	-
	5/8 x 24 x 56)											
	5/8 x 27 x 48) (3)											
	5/8 x 27 x 54)											
5/8 x 27 x 58)	24,608	71,587	-	-	76	-	24	-	-	-	-	
5/8x27-3/4x27-3/4)												
5/8 x 30 x 30) (3)												
5/8 x 30 x 60)	34,008	79,402	5	10	11	3	71	-	-	-	-	

TABLE 3 (Continued)

IMPORTS OF ACOUSTIC CEILING TILES AND PANELS BY PROVINCE OF CONSIGNEE

JANUARY TO JUNE 1984

<u>Type</u>	<u>Size</u> <u>(in.)</u>	<u>Selling</u> <u>Price</u> <u>(\$)</u>	<u>Quantity</u> <u>(sq.ft.)</u>	<u>B.C.</u>	<u>Alta</u> <u>(</u>	<u>Sask.</u> <u>-</u>	<u>Man.</u> <u>%</u>	<u>Ont.</u> <u>of</u>	<u>Que.</u> <u>Quantity</u>	<u>N.B.</u> <u>-</u>	<u>N.S.</u> <u>)</u>	<u>Nfld.</u>
Mineral	3/4 x 12 x 12	196,993	224,452	42	7	-	-	27	24	-	-	-
	3/4 x 12 x 24	17,285	17,880	2	-	-	-	50	48	-	-	-
	3/4 x 20 x 60	1,776	3,427	-	1	-	-	10	-	-	89	-
	3/4 x 24 x 24	912,792	1,185,745	8	14	2	6	52	17	1	*	-
	3/4 x 24 x 48	286,490	535,482	3	4	-	1	52	38	*	2	-
	3/4 x 3 x 30) (3)											
	3/4x27-3/4x27-3/4)	19,827	41,295	-	-	-	-	97	3	-	-	-
	3/4 x 30 x 108)											
	7/8 x 24 x 24) (3)											
	7/8 x 24 x 48)	86,484	52,724	-	3	-	5	13	79	-	-	-
	<u>(mm)</u>											
	16 x 500 x 1500) (3)											
	16 x 600 x 1200)											
16 x 720 x 1494)												
16 x 750 x 750)	140,078	455,304	7	54	2	-	34	2	-	1	-	
16 x 750 x 1500)												
19 x 600 x 750)												
N.F.I.		197,847	343,879	29	8	22	-	38	3	-	*	-

TABLE 3 (Continued)

IMPORTS OF ACOUSTIC CEILING TILES AND PANELS BY PROVINCE OF CONSIGNEE

JANUARY TO JUNE 1984

Type	Size (in.)	Selling Price (\$)	Quantity (sq.ft.)	B.C.	Alta (Sask. -	Man. %	Ont. of	Que. Quantity	N.B. -	N.S.)	Nfld.
Fibreglass	1 x 24 x 48) (3) 1 x 48 x 48) 1 x 60 x 60)	20,873	23,536	-	-	-	-	99	1	-	-	-
	1-1/2 x 24 x 24) (3) 1-1/2 x 24 x 48) 1-1/2 x 48 x 48)	19,678	11,328	-	-	-	-	27	73	-	-	-
Gypsum Mineral/Fibre)	(3) -	163,811	311,547	18	-	-	-	82	-	-	-	-
Wood Fibre	1/2x48x82 to 117 1/2x48x120 to 144 1/2x48x157 to 165 1/2x48x166 to 192	37,968 60,948 79,250 87,086	178,031 287,563 361,803 391,898	41 27 17 24	2 2 14 36	- - - -	- - - -	11 26 23 -	23 33 15 6	23 12 22 34	- - 9 -	- - - -
Wall Panels	-	68,424	16,060	1	2	19	4	5	64	1	4	-
N.F.I.	-	149,352	397,331	5	1	-	34	33	27	-	-	-
GRAND TOTAL		9,228,530	28,487,480									

TABLE 4

IMPORTS OF MINERAL ACOUSTIC CEILING TILES AND PANELS BY PROVINCE OF CONSIGNEE

SHIPPED BY TRUCK

JANUARY TO JUNE 1984

Size (in.)	Selling Price (\$)	Quantity (sq.ft.)	B.C.	Alta (Sask. -	Man. %	Ont. of	Que. Quantity	N.B. -	N.S.)	Nfld.
3/8 x 48 x 60) (3) 1/2x6-11/16x48)	23,263	41,000	3	-	-	8	73	-	16	-	-
1/2 x 12 x 12	139,962	326,520	8	-	-	9	69	-	14	-	-
1/2 x 24 x 48	48,359	169,590	6	-	-	19	60	-	15	-	-
9/16 x 24 x 24	59,664	98,816	14	-	-	6	73	3	4	-	-
5/8 x 12 x 12	145,108	231,805	9	4	-	17	65	5	-	-	-
5/8 x 20 x 60	91,894	270,496	-	-	-	24	62	14	-	-	-
5/8 x 24 x 24	306,321	904,820	6	3	1	6	74	10	-	-	-
5/8 x 24 x 48	3,900,439	14,588,260	5	5	3	6	63	17	1	*	-
5/8 x 24 x 60	202,223	759,248	5	5	1	2	64	23	-	-	-
5/8 x 19-1/8 x 57-3/4) (3) 5/8 x 21 x 54) 5/8 x 24 x 54) 5/8 x 24 x 56)	36,979	137,372	-	63	16	-	21	-	-	-	-
5/8 x 27 x 48) (3) 5/8 x 27 x 54) 5/8 x 27 x 58) 5/8x27-3/4x27-3/4)	24,608	71,587	-	-	-	76	24	-	-	-	-
5/8 x 30 x 30) (3) 5/8 x 30 x 60)	30,404	71,152	2	2	12	4	80	-	-	-	-

TABLE 4 (Continued)

IMPORTS OF MINERAL ACOUSTIC CEILING TILES AND PANELS BY PROVINCE OF CONSIGNEE

SHIPPED BY TRUCK

JANUARY TO JUNE 1984

<u>Size</u> <u>(in.)</u>	<u>Selling</u> <u>Price</u> <u>(\$)</u>	<u>Quantity</u> <u>(sq.ft.)</u>	<u>B.C.</u>	<u>Alta</u> <u>(</u>	<u>Sask.</u> <u>-</u>	<u>Man.</u> <u>%</u>	<u>Ont.</u> <u>of</u>	<u>Que.</u> <u>Quantity</u>	<u>N.B.</u> <u>-</u>	<u>N.S.</u> <u>)</u>	<u>Nfld.</u>
3/4 x 12 x 12	133,470	150,652	16	9	-	-	40	35	-	-	-
3/4 x 12 x 24) (3) 3/4 x 20 x 60)	17,169	17,880	-	-	-	-	52	48	-	-	-
3/4 x 24 x 24 3/4 x 24 x 48	761,987 220,209	1,004,233 414,250	3 1	9 -	1 -	7 1	62 67	17 31	1 -	- -	- -
3/4 x 3 x 30) (3) 3/4x27-3/4x27-3/4) 3/4 x 30 x 108)	19,827	41,295	-	-	-	-	97	3	-	-	-
7/8 x 24 x 24) (3) 7/8 x 24 x 48)	63,696	47,684	-	-	6	-	14	80	-	-	-
<u>(mm)</u>											
16 x 500 x 1500) (3) 16 x 600 x 1200) 16 x 720 x 1494) 16 x 750 x 750) 16 x 750 x 1500) 19 x 600 x 750)	115,400	361,298	-	59	-	-	41	*	-	-	-
N.F.I.	106,722	216,526	-	*	35	-	60	5	-	-	-
TOTAL	6,447,704	19,924,484									

TABLE 5

IMPORTS OF ACOUSTIC CEILING TILES AND PANELS BY MONTH OF ENTRY

JANUARY TO JUNE 1984

<u>Type</u>	<u>Size</u> (in.)	<u>Selling</u> <u>Price</u> (\$)	<u>Quantity</u> (sq. ft.)	<u>January</u>	<u>February</u> (- % of	<u>March</u> Quantity -	<u>April</u>	<u>May</u>	<u>June</u>	
Mineral	3/8 x 48 x 60) (3) 1/2x6-11/16x48)	30,721	49,800	-	14	14	4	48	20	
	1/2 x 12 x 12	214,258	491,616	16	13	21	19	19	12	
	1/2 x 24 x 48	80,338	268,296	5	24	27	14	14	16	
	9/16 x 24 x 24	83,702	134,624	5	12	26	19	20	18	
	5/8 x 12 x 12	169,554	279,867	11	10	17	7	40	15	
	5/8 x 20 x 60	91,894	270,496	1	8	*	52	6	33	
	5/8 x 24 x 24	360,877	1,048,852	30	16	14	14	14	12	
	5/8 x 24 x 48	5,271,026	19,733,155	14	16	22	17	16	15	
	5/8 x 24 x 60	283,602	1,083,128	9	26	19	7	30	9	
	5/8x19-1/8x57-3/4) (3)									
	5/8 x 21 x 54)									
	5/8 x 24 x 54)	36,979	137,372	-	49	30	-	-	21	
	5/8 x 24 x 56)									
	5/8 x 27 x 48) (3)									
	5/8 x 27 x 54)									
	5/8 x 27 x 58)	24,608	71,587	-	21	-	-	61	18	
	5/8x27-3/4x27-3/4)									
	5/8 x 30 x 30) (3)									
5/8 x 30 x 60)	34,008	79,402	-	42	11	4	19	24		

181

TABLE 5

(Continued)

IMPORTS OF ACOUSTIC CEILING TILES AND PANELS BY MONTH OF ENTRYJANUARY TO JUNE 1984

<u>Type</u>	<u>Size</u> (in.)	<u>Selling</u> <u>Price</u> (\$)	<u>Quantity</u> (sq. ft.)	<u>January to June 1984</u>					
				<u>January</u>	<u>February</u> (- % of	<u>March</u> Quantity -)	<u>April</u>	<u>May</u>	<u>June</u>
Mineral	3/4 x 12 x 12	196,993	224,452	33	15	17	8	6	21
	3/4 x 12 x 24	17,285	17,880	2	-	25	11	43	19
	3/4 x 20 x 60	1,776	3,427	-	2	9	-	-	89
	3/4 x 24 x 24	912,792	1,185,745	17	18	15	16	16	18
	3/4 x 24 x 48	286,490	535,482	9	22	23	23	16	7
	3/4 x 3 x 30) (3)								
	3/4x27-3/4x27-3/4)	19,827	41,295	49	-	48	-	1	2
	3/4 x 30 x 108)								
	7/8 x 24 x 24) (3)								
	7/8 x 24 x 48)	86,484	52,724	5	1	4	11	68	11
	(mm)								
	16 x 500 x 1500) (3)								
	16 x 600 x 1200)								
16 x 720 x 1494)									
16 x 750 x 750)	140,078	455,304	39	5	12	25	16	3	
16 x 750 x 1500)									
19 x 600 x 750)									
N.F.I.		197,847	343,879	21	14	18	1	4	42

TABLE 5

(Continued)

IMPORTS OF ACOUSTIC CEILING TILES AND PANELS BY MONTH OF ENTRYJANUARY TO JUNE 1984

<u>Type</u>	<u>Size</u> <u>(in.)</u>	<u>Selling</u> <u>Price</u> <u>(\$)</u>	<u>Quantity</u> <u>(sq.ft.)</u>	<u>January</u>	<u>February</u> (- % of	<u>March</u>	<u>April</u>	<u>May</u>	<u>June</u>
					of	Quantity -			
Fibreglass	1 x 24 x 48) (3) 1 x 48 x 48) 1 x 60 x 60)	20,873	23,536	32	*	3	65	-	-
	1-1/2 x 24 x 24) (3) 1-1/2 x 24 x 48) 1-1/2 x 48 x 48)	19,678	11,328	-	42	6	24	25	3
Gypsum) Mineral/Fibre)	(3) -	163,811	311,547	55	7	13	13	15	7
Wood Fibre	1/2 x 48 x 82 to 117 1/2 x 48 x 120 to 144 1/2 x 48 x 157 to 165 1/2 x 48 x 166 to 192	37,968 60,948 79,250 87,086	178,031 287,563 361,803 391,898	20 5 9 35	13 15 14 15	- 8 5 -	39 24 22 24	12 26 36 26	16 22 14 -
Wall Panels	-	68,424	16,060	9	18	12	11	10	40
N.F.I.	-	149,352	397,331	2	32	16	12	23	15
GRAND TOTAL		9,228,530	28,487,480						

TABLE 6

IMPORTS OF ACOUSTIC CEILING TILES AND PANELS

IMPORT MARKET CONCENTRATION BY TYPE AND REGION OF CONSIGNEE

JANUARY TO JUNE 1984

Type (in.)	Quantity (sq.ft.)	<u>WEST OF ONTARIO</u>		<u>ONTARIO</u>		<u>EAST OF ONTARIO</u>	
		<u>Top 3 Firms</u> (% of Quantity)	<u>Top 5 Firms</u> (% of Quantity)	<u>Top 3 Firms</u> (% of Quantity)	<u>Top 5 Firms</u> (% of Quantity)	<u>Top 3 Firms</u> (% of Quantity)	<u>Top 5 Firms</u> (% of Quantity)
Mineral	26,508,383	15	18	33	41	9	13
Fibreglass	34,864	-	-	(1)	(1)	100	(1)
Gypsum) (3) Mineral)	311,547	(1)	(1)	(1)	(1)	-	-
Wood Fibre	1,219,295	(1)	(1)	(1)	(1)	100	(1)
Wall Panels	16,060	(1)	(1)	(1)	(1)	60	70
N.F.I.	397,331	39	40	29	33	27	(1)
TOTAL	28,487,480						

TABLE 7

IMPORTS BY TARIFF APPLICATION OF ACOUSTIC CEILING TILES AND PANELS

JANUARY TO JUNE 1984

Tariff item applications of imports during the period analyzed are listed below in descending order according to square feet and dollar value (see Section V for individual tariff item description).

<u>Tariff Item</u>	<u>Quantity (Sq.Ft.)</u>	<u>% of Total Quantity</u>	<u>Value (\$)</u>	<u>% of Total Value</u>
19200-1	21,370,143	75	6,890,308	75
71100-1	2,843,065	10	850,922	9
19200-2) (3)				
19200-5)	3,693,051	13	1,319,998	14
19200-6)				
Other Tariffs	581,221	2	167,302	2
	<hr/>	<hr/>	<hr/>	<hr/>
TOTAL	28,487,480	100	9,228,530	100

SECTION IV

FOREIGN EXPORTERS TO CANADA

Major exporters to Canada of products shown in Section III of this report are listed below in descending order of value. These dollar values accounted for 97% of the total analyzed value of \$9,228,530.

<u>UNITED STATES</u>		Value (\$,000)
Armstrong World Industries Inc.	Lancaster, PA	5,807
Jim Walter Int'l Sales/Celotex Corp.	L'Anse, MI) Lagra, ID) Tampa, FL) Pittson, PA)	1,243
United States Gypsum Co.	Greenville, MS) Chicago, IL)	955
Gold Bond Building Products Div. of National Gypsum Co.	Mobile, AL	207
Drexel Acoustic Inc. Conweb Corp.	Redmond, WA) St Paul, MN)	368*
Acoustiflex Corp. Lavallee Co. Tectum Inc.	Hagerstown, MD) Fargo, ND) Newark, OH)	352*
		<hr/> 8,932

NOTE: * - Aggregated in order to preserve confidentiality.

SECTION V

CANADIAN AND FOREIGN TARIFFS

CANADA

Acoustic ceiling tiles and panels included in this analysis were dutiable under the following most commonly applied tariff items.

<u>Tariff Item</u>	<u>Description</u>	<u>British Preferential Tariff</u>	<u>Most Favoured Nation Tariff</u>	<u>General Tariff</u>	<u>General Preferential Tariff</u>	<u>U.K. & Ireland</u>
	Tarred paper and prepared roofings (including shingles), tiles and lay-in panels for ceilings, fibreboard, strawboard, sheathing and insulation, manufactured wholly or in part of vegetable fibres, n.o.p.; blotting paper, not printed nor illustrated:					
19200-1	Other than the following.....	11.4%	11.4%	35%	**Free	11.4%
19200-2	Building papers and building paper felts, whether or not coated or saturated, not cut to size or shape; fibreboard, strawboard, sheathing and insulation, manufactured wholly or in part of vegetable fibres, n.o.p., not cut to size or shape; blotting paper, not cut to size or shape.....	9.7%	9.7%	35%	**Free	9.7%
19200-5*	Tiles and lay-in panels, other than hardboard, for ceiling, n.o.p.	11.4%	11.4%	35%	7.5%	11.4%
19200-6*	Tiles and lay-in panels, other than hardboard, for ceilings, not cut to size or shape.....	9.7%	9.7%	35%	6%	9.7%
71100-1	All goods not enumerated in this schedule as subject to any other rate of duty, and not otherwise declared free of duty, and not being goods the importation whereof is by law prohibited.....	12.9%	12.9%	25%	8.5%	12.9%

*Pending passage by Parliament of the Notice of Ways and Means Motion tabled on April 19, 1983, entries made under these tariff items will be accepted "Subject to Amendment"

**Pending passage by Parliament of the Notice of Ways and Means Motion tabled on April 19, 1983, entries made under the General Preferential Tariff will be accepted "Subject to Amendment"

(United States falls within MFN category)

Tariff items and rates of duty are subject to change and need to be verified by direct reference to:

Customs Programs Branch
Department of Revenue Canada
Customs and Excise
Ottawa, Ontario
K1A 0L5

FOREIGN COUNTRIES

Inquiries concerning tariffs and other government trade regulations in foreign countries should be directed to:

International Bureaux
Department of External Affairs
Ottawa, Ontario
K1A 0G2

