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IMPORT ANALYSIS

WIRE MESH (VINYL-COATED)

FOR LOBSTER TRAPS

JULY 1983 TO JUNE 1984



Government
of Canada

Regional Industrial
Expansion

Gouvernement
du Canada

Expansion industrielle
régionale

Canada 

Pub. No. 84022 - B
I.D. 2180
March 29, 1985

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Further information available from:

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- REFERENCES:
- (1) Customs Tariff: Item 40115-1
 - (2) Canadian International Trade Classification (Cat. #65-502E, Statistics Canada)
 - (3) Imports by Commodities (Cat. #65-007, Statistics Canada)
Commodity Codes: See Section I

SECTION I

SCOPE OF ANALYSIS

This report is based on a detailed examination of Revenue Canada Custom and Excise import documents on vinyl-coated wire mesh for use in the manufacture of lobster traps. The period covered is July 1983 to June 1984. This type of vinyl-coated wire mesh is restricted to tariff item 40115-1 (see Section V for tariff description).

The following Canadian International Trade Classification Commodity Codes were examined:

- 449-39-69 Wire, alloy steel, not elsewhere specified, round, coated or not
- 449-39-79 Wire, alloy steel, not elsewhere specified, flat, coated or not
- 449-39-89 Wire, alloy steel, not elsewhere specified, coated or not
- 463-15-90 Fence/fencing, woven/welded wire, steel, not elsewhere specified
- 463-32-20 Wire mesh, woven/welded, metal, reinforcing
- 463-32-90 Wire mesh, woven or welded, metal, not elsewhere specified
- 463-36-90 Wire netting, metal, not elsewhere specified
- 529-91-88 Commercial fishing industry machinery/equipment not elsewhere specified, parts
- 529-91-89 Commercial fishing industry machinery/equipment not elsewhere specified

SECTION II

ANALYSIS OF IMPORTS

Imports of wire mesh (vinyl-coated) for lobster traps, during July 1983 up to and including June 1984, totalled 3,219 one-hundred-foot rolls valued at \$374,672.

IMPORT SUMMARY

| <u>Width of Roll</u> (Inches) | <u>Quantity</u> (100 Feet Rolls) (No.) | <u>Value</u> (\$) | <u>% of Total</u> <u>Value</u> |
|----------------------------------|--|----------------------|-----------------------------------|
| 12 to 21 | 1,748 | 111,091 | 30 |
| 24 to 43.5 | 663 | 94,652 | 25 |
| 48 to 60 | <u>808</u> | <u>168,929</u> | <u>45</u> |
| TOTAL | 3,219 | 374,672 | 100 |

All imports originated from the United States with New Brunswick and Nova Scotia being the only provinces of entry.

Fifty-six cents of every dollar of imports of wire mesh (vinyl-coated) for lobster traps entered at ports in New Brunswick, while the remaining 44 cents entered at ports in Nova Scotia.

On import documents the wire guage was rarely indicated and specific mesh size was not consistently shown. However, when indicated, the one and one-half inch square mesh was the dominant size.

Further details of the analysis are provided in following tables.

NOTE: Dollar values shown are based on selling price F.O.B. plant, in Canadian dollars. This selling price represents the value paid by the importer, excluding all freight, packing and insurance costs when specified. All trade discounts when applicable are also deducted from the selling price.

WIRE MESH (VINYL-COATED) FOR LOBSTER TRAPS

JULY 1983 TO JUNE 1984

TABLE 1 - BY AVERAGE UNIT PRICE PER 100 FOOT ROLL

| <u>Width of Roll</u> (In.) | <u>Quantity</u> (100 Ft. Roll) (No.) | <u>Value</u> (\$) | <u>Average Price</u> <u>Per Roll</u> (\$) |
|-------------------------------|--|----------------------|---|
| 12 | 1,054 | 55,127 | 52 |
| 13.5 & 15 | 314 | 20,317 | 65 |
| 18 | 140 | 12,963 | 93 |
| 21 | 240 | 22,684 | 95 |
| 24 | 96 | 10,882 | 113 |
| 28 & 30 | 82 | 10,819 | 132 |
| 31.5 | 128 | 17,423 | 136 |
| 34.5 | 36 | 5,339 | 148 |
| 36 | 241 | 36,588 | 152 |
| 43.5 | 80 | 13,601 | 170 |
| 48 | 468 | 86,391 | 185 |
| 57 | 292 | 67,102 | 230 |
| 60 | <u>48</u> | <u>15,436</u> | 322 |
| TOTAL | 3,219 | 374,672 | |

WIRE MESH (VINYL-COATED) FOR LOBSTER TRAPS

JULY 1983 TO JUNE 1984

TABLE 2 - BY AVERAGE UNIT PRICE PER SQUARE FOOT

| <u>Width of Roll</u> (In.) | <u>Quantity</u> (Sq. Ft.) | <u>Value</u> (\$) | <u>Average</u> <u>Unit Price</u> <u>Per Sq. Ft.</u> (\$) |
|-------------------------------|------------------------------|----------------------|---|
| 12 | 105,693 | 55,127 | .52 |
| 13.5 & 15 | 35,888 | 20,317 | .57 |
| 18 | 21,000 | 12,963 | .62 |
| 21 | 42,000 | 22,684 | .54 |
| 24 | 19,200 | 10,882 | .57 |
| 28 & 30 | 20,433 | 10,819 | .53 |
| 31.5 | 33,600 | 17,423 | .52 |
| 34.5 | 10,350 | 5,339 | .52 |
| 36 | 72,300 | 36,588 | .51 |
| 43.5 | 29,000 | 13,601 | .47 |
| 48 | 187,200 | 86,391 | .46 |
| 57 | 138,700 | 67,102 | .48 |
| 60 | <u>24,000</u> | <u>15,436</u> | .64 |
| TOTAL | 739,364 | 374,672 | |

SECTION III

FOREIGN EXPORTERS TO CANADA

All exporters to Canada of vinyl-coated wire mesh for use in the manufacture of lobster traps during the period July 1983 to June 1984, as shown in Section II, are listed below in descending order of value.

UNITED STATES

| | |
|---|------------------|
| Friendship Trap Co. | Friendship, ME |
| Coatings Engineering Corp. | Sudbury, MA |
| Brooks Trap Mill div. Lawrence Brooks Inc. | Thomaston, ME |
| Nor'East Marine Products Inc. | Waldoboro, ME |
| O.W. & B.S. Look Co. Inc. | Jonesport, ME |
| Custom Trap | East Machias, ME |
| Riverdale Mills Corp. | Northbridge, MA |

SECTION IV

CANADIAN PRODUCTION

According to industry sources, vinyl-coated wire mesh for lobster traps is not presently manufactured in Canada.

SECTION V

CANADIAN AND FOREIGN TARIFFS

CANADA

Wire mesh (vinyl-coated) for use in the manufacture of lobster traps, included in this analysis, was "not dutiable" under the following applied temporary tariff item.

| <u>Tariff Item</u> | <u>Description</u> | <u>British Preferential Tariff</u> | <u>Most Favoured Nation Tariff</u> | <u>General Tariff</u> | <u>General Preferential Tariff</u> | <u>U.K. & Ireland</u> |
|--------------------|---|------------------------------------|------------------------------------|-----------------------|------------------------------------|---------------------------|
| 40115-1 | Galvanized steel wire mesh, coated with a compounded polyvinyl chloride type material, for use in the manufacture of lobster traps..... | Free | Free | 25% | Free | Free |

(Temporary tariff item: Expiry Date 30-06-85)

The sole country of export included in this analysis and its tariff arrangement was:

United States - Most Favoured Nation

Tariff items and rates of duty are subject to change and need to be verified by direct reference to:

Department of National Revenue (Tel: (613) 996-1038)
Tariff Programs
Customs and Excise
Ottawa, Ontario
K1A 0L5

FOREIGN COUNTRIES

Inquiries concerning tariffs and other government trade regulations in foreign countries should be directed to:

Trade Information Centre (Tel: (613) 993-6435)
International Bureaux
Department of External Affairs
Ottawa, Ontario
K1A 0G2

