I

IMPORT ANALYSIS

VINYL COATED FABRICS

JANUARY TO DECEMBER 1984





Government of Canada

Gouvernement du Canada **Regional Industrial** Expansion

Expansion industrielle régionale



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VINYL COATED FABRICS

JANUARY TO DECEMBER 1984



Further information available from:

Market Information and Analysis Division Market Development Branch Regional Industrial Expansion Ottawa, Canada, K1A OH5 Tel: (613) 995-8216

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SECTION I - INTRODUCTION

Scope of Analysis

This report is based on the examination of Revenue Canada Customs import documents for imports of specific vinyl coated fabrics classified to Canadian International Trade Classification (C.I.T.C.) import commodity codes as described below. The period analyzed was January to December 1984.

C.I.T.C. Import Commodity Codes Analyzed

38702-20 Awning & Upholstery Fabric, Vinyl Coated Cotton Woven 38702-35 Shoe Fabric, Vinyl Coated, Cotton, Woven 38702-65 Fabric, Vinyl Coated, Cotton, Woven, Automotive 38702-90 Vinyl Coated Fabric, Cotton, Woven, N.E.S. 38707-20 Fabric, Vinyl Coated, Nylon, Exc. Automobile 38707-30 Fabric, Vinyl Coated, Nylon, Automobile 38709-30 Fabric, Vinyl Coated, Rayon 38709-40 Belting, Conveyor, Vinyl Coated 38709-50 Shoe Fabric, Vinyl Coated, Made Fibre & Blends 38709-79 Fabric, Vinyl Coated, NES, Automotive 38709-89 Vinyl Coated Fabric, Man-Made Fibre & Blends, N.E.S.

Method

The data shown in this analysis were extracted from Revenue Canada Customs documents. These documents provide a description of the products, names of importers and exporters, quantities, dollar values, unit prices, countries of origin, provinces of entry, tariff applications and rates of exchange.

Due to the large volume of documents classified to the aforementioned C.I.T.C. import commodity codes it was necessary to use a sampling technique. Documents with small values (less than \$4,000 in Automotive codes and less than \$1,000 in other codes) were not examined. These omitted documents had a value of \$2.04 million, or 2.3 per cent of the total value.

Sampling Technique

The documents were divided into two "end use" categories namely, Automotive and Other. Within these two categories a stratum number was applied to each document based on the dollar value (for customs duty purposes). For each stratum number the following table shows the proportion of documents included in the sample. Sampling for each end use category was systematic from random starts.

<u>Sampling Technique</u> - (Cont'd)

<u>Stratum No.</u>	End Use Category	Value for Customs <u>Duty Purposes</u> (\$)	Sampling <u>Ratio</u>
1	Automotive	80,000 and Over	Take All
2	Automotive	40,000 to 79,999	Take] in 2
3	Automotive	4,000 to 39,999	Take] in 5
4	Other	20,000 and Over	Take All
5	Other	10,000 to 19,999	Take 1 in 3
6	Other	4,000 to 9,999	Take 1 in 8
7	Other	1,000 to 3,999	Take 1 in 22

Accuracy of Results Due to Sampling

Since some of the documents were selected using random sampling, figures in the tables do not correspond exactly to the results which would have been obtained if all documents had been examined.

The following summary shows the probable range of error for various values shown in the tables in Section III.

	Typical Relative Standard	Deviation of Value
	Automotive	Non-Automotive
<u>Value in Table</u>	End Use	End Use
	(%)	(%)
53,172	٦.0	-
52,848	1.0	-
29,216	_	1.5
19,768	3.7	_
18,174	-	2.8
16,240	5.0	5
12,696	-	4.5
10,600	3.9	-
7,867		4.3
6,582	**	4.7
6,564	7.3	-
5,586	-	3.4
Over 2,000 to 5,000		6 to 9
Over 1,000 to 2,000		8 to 13
Over 500 to 1,000		15 to 22

Smaller values in the tables are subject to even larger standard deviations. Footwear figures in the tables also have larger standard deviations than indicated above.

In most cases (approximately two thirds or more), the true result will be within plus or minus one relative standard deviation of the values shown in the tables. In rare cases (less than one in twenty) will the true value be more than two relative standard deviations from the table value.

Reconciliation

Imports of vinyl coated fabrics during the period January to December 1984, as reported on documents analyzed, amounted to 13,539,968 kilograms for a total dollar value of \$82,387,465 (selling price).

The value reported in this import analysis does not correspond to official Statistics Canada figures for various reasons.

<u>Reconciliation</u> of the two total figures is explained as follows:

Values accounted for	<u>Value</u> (\$'000)
Documents having values less than the prescribed sampling values for each End Use category	2,033
Documents not available for analysis	612
Documents referring to products which should have been classified elsewhere	2,047
Total values reported in this import analysis	<u>82,387</u>
Total values accounted for as above	87,079
Total values published by Statistics Canada	87,299
Total difference = \$220,000 (= -0.25 per cent)	

Standard deviation of total value due to sampling is approximately \$690,000, or 0.8 per cent. Therefore the difference of total values is due to sampling.

References

- (1) Customs Tariff: Items 57401-01 and 57402-1
- (2) Canadian International Trade Classification (Cat. #65-502E, Statistics Canada)
- (3) Imports by Commodities (Cat. #65-007, Statistics Canada) Commodity Code(s) 38702-20, 38702-35, 38702-65, 38702-90, 38707-20, 38707-30, 38709-30, 38709-40, 38709-50, 38709-79 and 38709-89

SECTION II - ANALYSIS AND OBSERVATIONS

Import Trends

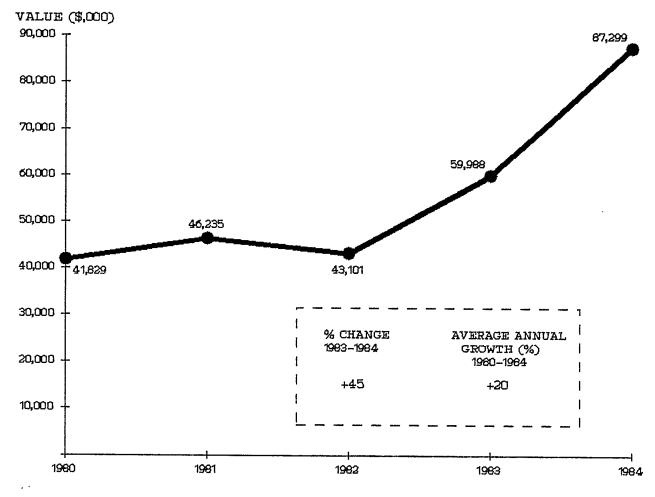
Imports of vinyl coated fabrics classified to C.I.T.C. import commodity codes as described in Section I of this report increased from \$41.8 million in 1980 to \$87.3 million in 1984, an average annual growth rate of 20 per cent. Import values per annum from 1980 to 1984 inclusive are indicated below. (Graph I refers)

SOURCE: Statistics Canada

GRAPH I

VINYL COATED FABRICS

CALENDAR YEARS 1980 TO 1984



SUMMARY OF IMPORTS - BY APPARENT END USE

JANUARY TO DECEMBER 1984

Quantity

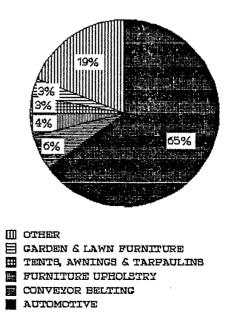
Appa	rent
End	<u>Use</u>

End use	Qualitity	value
	(KG)	(\$)
Automotivo	6 000 001	E9 171 605
Automotive	6,920,931	53,171,685
Conveyor Belting	1,693,263	5,585,592
Furniture Upholstery	865,232	3,753,779
Tents, Awnings and Tarpaulins	570,040	2,615,472
Garden and Lawn Furniture	452,634	2,432,513
Footwear	267,409	1,665,854
Apparel	293,539	1,513,901
Stationery, Bookcloth, Printing		
and Advertising Displays	126,559	905,348
Window Shades	66,763	724,149
Mattresses	100,642	549,264
Linens and Tablecloths	115,781	469,934
Luggage	208,519	424,770
Wall Covering	47,845	343,722
Medical Supplies	87,316	314,928
Boats	57,268	285,834
Gloves and Mitts	57,042	242,888
Drapes	39,548	205,195
Sporting goods, Toys and Games	25,335	122,111
Not Known	1,544,304	7,060,526
GRAND TOTAL	13,539,968	82,387,465
	• •	• • •

GRAPH II - APPARENT END USE

Value

The apparent end use "automotive" category accounted for 65 per cent of the total dollar value. This was followed by "Conveyor Belting" with 6 per cent, "Furniture Upholstry" 4 per cent, "Tents, Awnings and Tarpaulins" 3 per cent and "Garden and Lawn Furniture" 3 per cent. All other categories, including "Not Known", accounted for the remaining 19 per cent. For further details, see Table 1.



SUMMARY OF IMPORTS - BY PROVINCE OF CLEARANCE

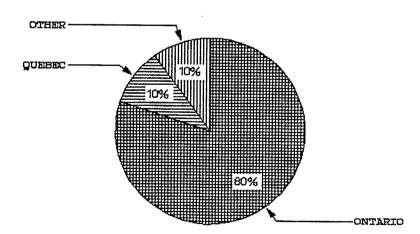
JANUARY TO DECEMBER 1984

	<u>Value</u> (\$)	% of Total Value
Ontario	65,544,402	80
Quebec	8,026,107	10
Saskatchewan	3,793,853	4
British Columbia	1,876,179	2
Nova Scotia	1,565,377	2
Alberta	1,025,135	1
Manitoba	556,412	1
	82,387,465	100

Eighty-one per cent of the total dollar value of imports into the province of Ontario was for use in the automotive industry.

GRAPH III - PROVINCE OF CLEARANCE

Ontario was the major Province of clearance accounting for 80 per cent of the total dollar value, followed by Quebec with 10 per cent. The remaining provinces as indicated above accounted for the remaining 10 per cent.



SUMMARY OF IMPORTS - BY COUNTRY OF ORIGIN

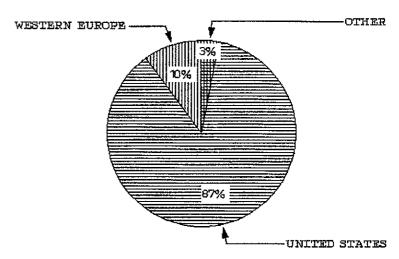
JANUARY TO DECEMBER 1984

<u>Country of Origin</u>	<u>Apparer</u> Automo-	nt End Use Non automo-	<u>Quant</u> (000 sq. m)		<u>Value</u> (\$000)
	<u>tive</u> -(%of	* <mark>tive</mark> Value) _		,	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
United States			145,549	8,552	56,835
	75	25	Not Known	<u>1,880</u> 10,432	<u>14,511</u> 71,346
Western Europe*			719 Nati Kara	1,678	5,878
	-	100	Not Known	$\frac{480}{2,158}$	<u>2,426</u> 8,304
Japan) South Korea)**			976	488	1,664
Taiwan)	-	100	Not Known	<u>330</u> 818	$\frac{766}{2,430}$
Other -			2.40		
other -			149 Not Known	82 <u>51</u> 133	204 <u>104</u>
	-	100		133	308
GRAND TOTAL	65	35		13,540	82,387

 * Includes United Kingdom, Austria, Belgium, Denmark, Finland, France, West Germany, Italy, Netherland, Norway and Sweden.
** Aggregated to preserve confidentiality Other: Includes East Germany, Hungary and Colombia

The United States accounted for 87 per cent of the total imported dollar value of vinyl coated fabrics. This was followed by Western European countries with 10 per cent. All imports of vinyl coated fabrics for use in the automotive industry originated from the United States. This accounted for 65 per cent of the total imported dollar value. For further details, see Table 2.

GRAPH IV - COUNTRY OF ORIGIN



SUMMARY OF IMPORTS - BY GENERIC FIBRE CONTENT

JANUARY TO DECEMBER 1984

<u>Generic Fibre Content</u>		<u>Quantity</u> (KG)	<u>Value</u> (\$)
Polyester		2,991,958	20,318,766
Polyester/Cotton		1,046,825	4,369,890
Nylon		660,864	3,148,521
Cotton		671,857	2,892,853
Synthetic, Not Known		388,344	2,246,092
Polyester/Polypropylene Polyester/Rayon Polypropylene))**)	194,017	1,092,489
Rayon Rayon/Nylon))**	56,418	414,944
Nylon/Polyester		45,060	360,380
Acrylic		23,070	298,821
Not Known		7,461,555	47,244,709
GRAND TOTAL		13,539,968	82,387,465

Fifty-seven per cent of the total dollar value of imports of vinyl coated fabrics was not identified by generic fibre content. Of the fabrics which were identified by generic fibre content, polyester was the single largest fabric accounting for 25 per cent of the total imported dollar value. For further details see Table 3.

^{**} Aggregated to preserve confidentiality

SECTION III - RESULTS

<u>Canadian Importers</u>

Importers of vinyl coated fabrics during the period January to December 1984 as analyzed in this report are listed below in alphabetical order.

NAME

ADDRESS

3M Canada Ltd. A & B Plastics Co. Ltd. Afeyan Impex Ltd. Afeyan Impex Ltée Aftex Products Western Ltd. Allen Industries Canada Ltd. Allfoam Industries Ltd. Anderson General Sales Div. of Starcan Corp. Annin Flag Co. Ltd. Antra Inc. Aquastar Industries Ltd. Armour Protection Supplies Ltd. Armstrong Trading Inc. Arnold Mfg. Ltd. Asian Pacific Trading Co. Ltd. Auclair & Martineau Inc. B & E Furniture Mfg. Ltd. B.B.A. Automotive & Ind. B.R.M. Distributions Inc. BAL Trading Co. Barri Corp. Barry Manufacturing Co. Ltd. Belgo-Lux Handbag Inc. Bert-Well Industries (1971) Ltd. Biltmore Chesterfield Mfg. Ltd. Cabrelli Inc. Cambridge Canvas Centre Ltd. Cana-Foam Products Ltd. Canada Belt & Bag Co. Ltd. Canadian Blue Bird Sales Ltd. Canadian Fabricated Products, Div. AMC Canadian General Tower Ltd. Canflex Manufactures Inc. Canning W.E. Mfg. Co. Ltd. Cape Breton Development Corp. Capitol Leather Goods Inc. Carrier Footwear 1980 Ltd.

London, Ontario Downsview, Ontario Montréal, Québec Montréal, Québec Richmond, British Columbia Hamilton, Ontario Richmond, British Columbia Vancouver, British Columbia Toronto, Ontario Markham, Ontario Kelowna, British Columbia Hamilton, Ontario Vancouver, British Columbia Windsor, Ontario Vancouver, British Columbia St-Emile, Québec Weston, Ontario Rexdale, Ontario Montréal, Québec Toronto, Ontario Laval, Québec East Mississauga, Ontario Montréal, Québec Kelowna, British Columbia Montréal, Québec Montréal, Québec Cambridge, Ontario Agincourt, Ontario Montréal, Québec Brantford, Ontario Stratford, Ontario Cambridge, Ontario Coquitlam, British Columbia Montréal, Québec Sidney, Nova Scotia Montréal, Québec Toronto, Ontario

Canadian Importers (Cont'd)

Centre de Distribution La Piscine Trans-Canada Ltd. Chateau Manufacturing Ltd. Chaussures Monteregie Inc. Chrysler Canada Ltd. Cominco Ltd. Continental Petroleum Rubber Ltd. Cooper Canada Ltd. Cramaro Tarpaulin Systems Ltd. Cushion Ease Inc. Davis, L. Textile Co. Ltd. Denalt Paint Inc. Detroit Gasket-Canada, A Div. of Welles Corp. Ltd. Dominion Sample Card Ltd. Draco Ltd. Dunlop Industrial Ltd. Earl's Restaurant Limited Edmont Canada, Div. of Becton Dickinson Canada Inc. Egan Laing Ltd. Elbe Fibres Ltd. Elran Furniture Ltd. Embassy Furniture Mfg. Ltd. Emhart Canada Ltd. Ennis J. Fabrics Ltd. Esko Tops & Canvas Products Eve Footwear Inc. Evenflo Canada, A Div. of Questor Commercial Inc. Everest & Jennings Canadian Fagersta Ltd. False Creek Ind. Ltd. Fancy Linens & Domestics Ltd. Fell-Fab International Inc. Flexmaster Co. Ltd. Foster, Anthony & Sons Ltd. Foulis Engineering Sales Ltd. Fraser Valley Tarp & Tie Ltd. Future Chair Ltd. G.M. of Canada Ltd. Galt Fabrics & Hardware Ltd. Genco Sails General Upholstery Supply Ltd. Genfoot Inc. Gibson Textiles Dyers Ltd. Golding Bros. Canadian Ltd. Goodyear Canada Inc.

Longueuil, Québec Paris, Ontario Contrecoeur, Québec Windsor, Ontario Vanscoy, Saskatchewan Burnaby, British Columbia Toronto, Ontario Stoney Creek, Ontario Montréal, Québec Toronto, Ontario St-Léonard, Québec

Petrolia, Ontario St-Léonard, Québec Repentigny, Québec Toronto, Ontario West Vancouver, British Columbia

Cowansville, Québec Mississauga, Ontario Montréal, Québec Montréal, Québec Winnipeg, Manitoba Montréal, Québec Edmonton, Alberta Midland, Ontario Toronto, Ontario

Brantford, Ontario Concord, Ontario Burlington, Ontario Vancouver, British Columbia Toronto, Ontario Hamilton, Ontario Richmond Hill, Ontario Vancouver, British Columbia Halifax, Nova Scotia Langley, British Columbia Weston, Ontario Windsor, Ontario Cambridge, Ontario Toronto, Ontario Toronto, Ontario Montréal, Québec Toronto, Ontario Lachine, Québec Islington, Ontario

<u>Canadian Importers</u> (Cont'd)

Gorenko, John Canada Ltd. Gracious Living Inc.

Great Lakes Enterprises HZO Wood Products Ltd. Heer E.H. & Sons 1td. Heidt Metal Prod. Ltd. Helley Hansen (Canada) Ltd. Hinspergers Poly Industries Holliston Canada Inc. Hort John Hollywood Handbags Ltd. Horton C.B.I. Ltd. Imprimerie Krono Enrg. Industrial Belting and Equipment Co. Inland Plastics Ltd. Int. Minerals & Chemicals Corp. Canada Ltd. Interior Fiberglass Ltd. Iozza Industies Ltd. Irwin Leisure Products J.C. McLaren Belting Co. Ltd. Jackson George N. Ltd. Jaylorn Textiles Co. John-Houser Ironworks Jomac Canada Inc. Dominion Glove Div. Kenrod Mfg. Co. Kroehler Furniture Co. LP Systems Sudbury Ltd. Landes Canada Ltd. Lasalle Canvas & Rope Ltd. Lawn Furniture Canada Inc. Lemire, André Holdings Ltd. (Modern Decor Div.) Liberty Furniture Ind. Lindsay Specialty Products Ltd. MacGregor Bedding Inc. Manta Industries Ltd. Manto, E.J. & Sons Ltd. Maple Structure Ltd. Margue Fabrics Marubeni Canada Ltd. Master Fabrics Ltd. McLaren J.C. Belting Inc. McLellan Supply 1984 Ltd. Medcom Ltd. Mel-Bar Furniture 1982 Ltd. Metropolitan Loose Leaf Co. Ltd. Miller Safety Ltd.

Modern Redwood Products Ltd.

Montréal, Québec Markham, Ontario Boisbriand, Québec Chatham, Ontario Burnaby, British Columbia Mississauga, Ontario Waterloo, Ontario Dartmouth, Nova Scotia Mississauga, Ontario Scarborough, Ontario Toronto, Ontario Fort-Erie, Ontario St-Laurent, Québec Willowdale, Ontario Drumheller, Alberta Esterhazy, Saskatchewan Vernon, British Columbia Rexdale, Ontario Etobicoke, Ontario Toronto, Ontario Winnipeg, Manitoba Montréal, Québec Kitchener, Ontario Beebe, Québec Montréal, Québec Stratford, Ontario Burlington, Ontario Granby, Québec Lasalle, Québec Montréal, Québec Medicine Hat, Alberta Concord, Ontario Lindsay, Ontario New Glasgow, Nova Scotia Winnipeg, Manitoba Hamilton, Ontario Brampton, Ontario

Winnipeg, Manitoba Hamilton, Ontario Brampton, Ontario Montréal, Québec Toronto, Ontario Montréal, Québec Calgary, Alberta Toronto, Ontario New Westminster, British Columbia Montréal, Québec Trenton, Ontario Beamsville, Ontario Morris Chrome Manufacturing Naizil Coated Fabrics Inc. National Sample Card Co. Naz-Dar Graphic Products Ltd. Nightingale Ind. Ltd. Northwest Tent & Awning Ltd., Div. of Norsman Olympia Interiors Ltd. Orange Crate The (468301 Ontario Ltd.) Otaco Ltd. Ovo Optique Inc. Owen Trevor Ltd. PCS Mining Ltd. Pacific Vinyldeck Ltd. Panoramic Shades Paramount Industries Parapad Inc. Peabody Int'l Canada Ltd. c/o ABC Manufacturing of Canada Plastiques Dura (1971) Ltée Plastiseal Inc. Premier Belting Co. Canada Ltd. Price Wilson Ltd. Priva-Screen Inc. Quality Trim Shop, Div. of Searle Canvas Products Ltd. Ranpro Inc. Reflections Int'l Furniture Mfg. Co. Ltd. Rembourrage Pratt Inc. Renfrew Tape Ltd. Robert Soper Ltd. Royal Mattress Mfg. Co. S.E.I. Industries Ltd. Sandvik Canada Corp. Scandura Ltd. Scholtz-Flexdwall Inc. Scythes Inc. Sealy Mattress of Western Canada

<u>Canadian Importers (Cont'd)</u>

Seaway Plastics Ltd. Shadex Corp. Shapiro, I. Co. Ltd. Sheller Globe of Canada Ltd. Shergroup Textiles Ltd. Signtech Inc. Silvercrest Baby Products Inc. Simmons Ltd. Smith-Anderson Co. Ltd. Weston, Ontario Downsview, Ontario Montréal, Québec Downsview, Ontario Toronto, Ontario Edmonton, Alberta Bolton, Ontario Rosemont, Ontario Orillia, Ontario Montréal, Québec Scarborough, Ontario Saskatoon, Saskatchewan North Vancouver, British Columbia Concord, Ontario Weston, Ontario Montréal, Québec Saskatoon, Saskatchewan Montréal, Québec Montréal, Québec Winnipeg, Manitoba Lachute, Québec Scarborough, Ontario Chatham, Ontario Simcoe, Ontario Toronto, Ontario Montréal, Québec Renfrew, Ontario Hamilton, Ontario Burlington, Ontario Vancouver, British Columbia Mississauga, Ontario Saskatoon, Saskatchewan Montréal, Québec Montréal, Québec Toronto, Ontario Edmonton, Alberta Lachine, Québec Markham, Ontario Montréal, Québec Tilbury, Ontario Toronto, Ontario Mississauga, Ontario Montréal, Québec Bramalea, Ontario Montréal, Québec

Canadian Importers (Cont'd)

Snowden Rubber Industries Solar Industries Specialloy Ind. Ltd. Sprung Clindinin Ltd. Sprung Instant Structures Ltd. Stafford R.V. Agencies Ltd. Star Chrome Mfg. Co. Star Importing Co. Ltd. Stor-Tex Importers Ltd. Stork Craft Ltd. Stylerite Furniture Co. Sunbeam Shoes Ltd. Tape Specialties Ltd. Tapis Beaver Ltée Tender Tootsies Ltd. Thermo Patch Canada Inc. Thomas Built Buses of Canada Ltd. Thomas J.E. Specialties Ltd. Thompson Rubber Industry Ltd. Tritex Fabrics Ltd. Tye-Sil Corp. Ltd. Unicanvas Reg'd, Div. 109298 Canada Inc. Utah Mines Ltd. Vancouver Upholstery & Auto Supply Ltd. Vancouver, British Columbia Vertican Inc. Vinyl Canada Inc. Vogel Mfg. Co. Wajax Industries Ltd.

Waterloo Bedding Co. Ltd. Welles Corporation Ltd. Werner Finkel Inc. Westar Mining Ltd. Western Sleep Products Ltd. Western Tarpaulin & Textiles White Rose Nurseries Ltd. York Belting Ltd.

Oshawa, Ontario Markham, Ontario Winnipeg, Manitoba Calgary, Alberta Calgary, Alberta Toronto, Ontario Toronto, Ontario Montréal, Québec Toronto, Ontario Richmond, British Columbia Weston, Ontario Port Colbourne, Ontario Concord, Ontario Montréal, Québec London, Ontario Montréal, Québec Woodstock, Ontario Lindsay, Ontario Montréal, Québec Vancouver, British Columbia Montréal, Québec Cookshire, Québec Black Lake, Québec Port Hardy, British Columbia Montréal, Québec Weston, Ontario Weston, Ontario Saskatoon, Saskatchewan Edmonton, Alberta Waterloo, Ontario Windsor, Ontario Montréal, Québec Sparwood, British Columbia Burnaby, British Columbia Rexdale, Ontario Unionville. Ontario Weston, Ontario

Foreign Exporters to Canada

Major exporters to Canada of vinyl coated fabrics as shown in this report are listed below in descending order of dollar value. These exporters accounted for 78 per cent of the total analyzed value of \$82,387,465. Only those exporters with shipments totalling over \$200,000 are listed:

NAME

ADDRESS

Chrysler Plastics Products Corp.	Beaverton, OR	United States
	Sandusky, OH	United States
Milliken & Co.	New York, NY	United States
Athol Mfg. Corp.	Butner, NC	United States
Scandura Ltd.	Checkheaton,	United Kingdom
	West Sacramento, CA	United States
Cooley Inc.	Pawtucket, RI	United States
Intex Plastics Sales Co.	Corinth, MS	United States
	Long Beach, CA	United States
Fenner International Ltd.	Hull,	United Kingdom
Phifer International Sales Inc.	Tuscaloosa, AL	United States
Duratex A/S	Haderslev,	Denmark
	Bradner, OH	United States
Twitchell, Div. of Ludlow	Dothan, AL	United States
Peabody ABC Corp.	Warshaw, IN	United States
General Tire & Rubber Fabrics Co.	Toledo, OH	United States
Compagnie Colmant Tournai S/A	Tournai,	Belgium
Vernon Plastics Co.	Haverhill, MA	United States
Uniroyal Inc.	Mishawaka, IN	United States
•	Stoughton, WI	United States
Lucky-Gold Star Int. Corp.	Seoul,	South Korea
Foss Mfg. Co. Inc.	Haverhill, MA	United States
Mitsui & Co.	Tokyo,	Japan
Collins & Aikman Corp.	New York, NY	United States
Moririn Co. Ltd.	Osaka,	Japan
Advanced Fabrics Ltd.	La Grance, GA	United States
La Plastiventa Spa	Cagonegne,	Italy
Seaman Corp.	Bristol, TN	United States
·	Millersburg, OH	United States
Allen Industries	El Paso, TX	United States
Freudenberg, Carl	Weinheim,	West Germany
Interplast Univerval Ind.	Lodi, NJ	United States
Pervel Industries Inc.	Plainfield, CT	United States
Ford Motor Co.	Mt. Clemens, MI	United States
Boyle, John & Co. Inc.	Statesvilles, NC	United States
Turo Oy Turoplast	Kuopio,	Finland
Herculite Products Inc.	New York, NY	United States
Bemis Associates Inc.	Watertown, MA	United States
Georgia Duck & Cordage Mill	Scottdale, GA	United States
- •	•	

Foreign Exporters to Canada (Cont'd)

Reeves Brothers, Inc. Helley-Hansen A/S

Compo Ind. Inc. Ideal Plastic Fabrics Inc. Nashua International Inc. Formoco International Corp.

Fabric Designs Inc. Arkwright Products Weed Corp. Haartz Auto Fabric Co.

Note: A number of shipments of vinyl coated fabrics totalling approximately \$10,469,000 known definitely to be for use in the automotive industry are included in the tables in Section II and III. However, because of the unavailability of the invoice documents, only limited data was obtained. The name of the exporting company could not be confirmed, therefore this amount was not included in this list of foreign exporters.

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TABLE_1

IMPORTS OF VINYL COATED FABRICS - BY APPARENT END USE

AND PROVINCE OF CLEARANCE

JANUARY TO DECEMBER 1984

tario ebec			
ebec		6,856,886	52,848,470
nitoba berta itish Columbia)))**)	64,045	323,215
b-Total		6,920,931	53,171,685
va Scotia ebec tario nitoba skatchewan		320,773 78,320 33,215 29,279 943,439	1,165,287 341,201 279,949 199,809 2,600,708
berta itish Columbia))**	288,237	998,638
b-Total		1,693,263	5,585,592
ebec tario		305,885 484,099	1,436,916 2,048,369
nitoba berta itish Columbia))**)	75,248	268,494
b-Total		865,232	3,753,779
ebec tario		127,953 280,133	579,893 1,338,089
nitoba skatchewan berta itish Columbia)))**)	161,954	697,490
b-Total		570,040	2,615,472
nthe vetres the tet retriet solutions	erta tish Columbia p-Total va Scotia bec ario nitoba katchewan perta tish Columbia p-Total bec ario nitoba perta tish Columbia p-Total bec ario nitoba tish Columbia perta tish Columbia	<pre>httoba http://www.sectors.com/sectors</pre>	hitoba)** 64,045 hitsh Columbia)

** Aggregated to preserve confidentiality

IMPORTS OF VINYL COATED FABRICS - BY APPARENT END USE

AND PROVINCE OF CLEARANCE

JANUARY TO DECEMBER 1984

Apparent <u>End Use</u>	Province <u>of Clearance</u>		<u>Quantity</u> (kg)	<u>Value</u> (\$)
Garden and Lawn Furniture	Quebec Ontario		222,190 <u>230,444</u>	1,188,926 <u>1,243,587</u>
	Sub-Total		452,634	2,432,513
Footwear	Quebec Ontario		132,050 <u>135,359</u>	992,640 673,214
	Sub-Total		267,409	1,665,854
Apparel (Incl. Handbags)	Quebec Ontario		127,792 54,184	774,365 232,636
	Nova Scotia Alberta British Columbia))**)	111,563	506,900
	Sub-Total		293,539	1,513,901
Stationery, Bookcloth, Printing and Advertising Displays	Ontario))**	126,559	905,348
Window Shades	Ontario		58,515	590,406
	Quebec Alberta))**	_8,248	<u>133,743</u>
	Sub-Total		66,763	724,149
Mattresses	Ontario		70,225	333,807
	Nova Scotia Quebec Alberta British Columbia)))**)	30,417	215,457
	Sub-Total		100,642	549,264

** Aggregated to preserve confidentiality

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TABLE 1 (Cont'd)

IMPORTS OF VINYL COATED FABRICS - BY APPARENT END USE

AND PROVINCE OF CLEARANCE

JANUARY TO DECEMBER 1984

Apparent <u>End Use</u>	Province <u>of Clearance</u>	<u>Quantity</u> (kg)	<u>Value</u> (\$)
Linens and Table Cloths	Quebec) Ontario))** 115,781	469,934
Luggage	Quebec	208,519	424,770
Wall Covering	Quebec Ontario	36,040 <u>11,805</u>	216,750 <u>126,972</u>
	Sub-Total	47,845	343,722
Medical Supplies	Ontario	87,316	314,928
Boats	Ontario) British Columbia)))** 57,268	285,834
Gloves and Mitts	Nova Scotia Quebec Ontario))** 57,042)	242,888
Drapes	Quebec Manitoba British Columbia)))** 39,548)	205,195
Sporting Goods, Toys and Games	Quebec	25,335	122,111

** Aggregated to preserve confidentiality

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(Cont'd)

IMPORTS OF VINYL COATED FABRICS - BY APPARENT END USE

AND PROVINCE OF CLEARANCE

JANUARY TO DECEMBER 1984

Apparent End Use of	Province <u>Clearance</u>	<u>Quantity</u> (kg)	<u>Value</u> (\$)
Not Known	Quebec Ontario	200,952 935,459	782,018 4,715,340
	Manitoba) Saskatchewan)** Alberta)	377,371	1,402,476
	British Columbia	30,522	160,692
	Sub-Total	1,544,304	7,060,526
GRAND TOTAL ALL FABRICS		13,539,968	82,387,465

** Aggregated to preserve confidentiality

IMPORTS OF VINYL COATED FABRICS - BY COUNTRY OF ORIGIN

JANUARY TO DECEMBER 1984

Country of Origin	Apparent End Use	<u>Fabric Weight</u>	Qua	intity	Value
<u>or or igm</u>		(g. per sq. m)	(sq. m)	(kg)	<u>Value</u> (\$)
United States	Automotive	Up to 499 500 to 699 700 and over Not Known	1,238,574 4,055,511 3,766,826 Not Known	522,215 2,402,662 2,976,693 <u>1,019,361</u>	6,563,871 19,767,928 16,240,304 <u>10,599,582</u>
				6,920,931	53,171,685
	Furniture Upholstery	Up to 499 500 to 875 Not Known	1,158,558 450,517 Not Known	448,289 279,434 _22,088	1,981,719 1,340,090 ·
				749,811	3,436,361
	Garden and Lawn Furniture	Up to 499 500 to 625 Not Known	389,209 517,417 Not Known	155,947 281,727 <u>14,960</u>	879,993 1,442,048 <u>110,472</u>
	Tents, Awnings & Tarpaulins	250 to 1,675 Not Known	349,934 Not Known	452,634 175,368 <u>105,914</u>	2,432,513 980,949 <u>445,012</u>
				281,282	1,425,961
	Conveyor Belting	1,175 to 4,999 5,000 to 15,000 Not Known	25,635 11,653 Not Known	68,716 82,851 <u>10,703</u>	426,025 445,813 <u>132,455</u>
				162,270	1,004,293

(Cont'd)

IMPORTS OF VINYL COATED FABRICS - BY COUNTRY OF ORIGIN

JANUARY TO DECEMBER 1984

Country <u>of Origin</u>	Apparent End Use_	Fabric Weight		Quantity	Value
		(g. per sq. m)	(sq. m)	(kg)	(\$)
United States (cont'd)	Footwear	575 to 1,200	153,780	156,086	709,376
(Not Known	Not Known	36,860	259,546
				192,946	968,922
	Apparel (Incl. Handbags)	300 to 700 Not Known	259,518 Not Known	119,190 <u>52,784</u>	654,514 <u>289,030</u>
				171,974	943,544
	Stationery, Bookcloth Printing & Advertising				
	Display	125 To 900 Not Known	143,332 Not Known	72,255 <u>54,304</u>	508,677 <u>396,671</u>
				126,559	905,348
	Mattresses	Up to 540 Not Known	171,233 Not Known	43,683 <u>10,995</u>	315,031 <u>42,294</u>
				54,678	357,325
	Linens & Tablecloths	150 to 310 Not KNown	126,176 Not Known	22,408 <u>68,924</u>	95,846 <u>250,360</u>
				91,332	346,206
	Wall Covering	230 to 1,270	75,170	37,099	240,658
		Not Known	Not Known	<u>10,746</u>	<u>103,064</u>
				47,845	343,722

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IMPORTS OF VINYL COATED FABRICS - BY COUNTRY OF ORIGIN

JANUARY TO DECEMBER 1984

Country <u>of Origin</u>	Apparent <u>End Use</u>	<u>Fabric Weight</u> (g. per sq. m)	Qua (sq.m)	antity (kg)	<u>Value</u> (\$)
United States (Cont'd)	Boats	180 to 1,000 Not Known	47,570 Not Known	36,562 <u>20,706</u>	200,575 <u>85,259</u>
		·		57,268	285,834
	Drapes	220 to 470 Not Known	79,202 Not Known	25,004 <u>14,544</u>	157,419 _47,776
				39,548	205,195
	Other (1)	140 to 1,000 Not Known	468,192 Not Known	118,245 <u>23,934</u>	940,606 <u>112,261</u>
				142,179	1,052,867
	Not Known	Not Known Not Known	1,060,963 Not Known	469,522 <u>413,584</u>	2,943,225 <u>1,523,121</u>
				883,106	4,466,346
UNITED STATES -	TOTAL			10,432,363	71,346,115

(1) Includes gloves and mitts, medical supplies, sporting goods, toys and games and window shades

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IMPORTS OF VINYL COATED FABRICS - BY COUNTRY OF ORIGIN

JANUARY TO DECEMBER 1984

Country <u>of Origin</u>	Apparent End Use	<u>Fabric Weight</u> (g. per sq. m)		antity (kg)	<u>Value</u>
Western Europe	Conveyor Belting	(g. per sq. m) 1,000 to 9,999	(sq. m) 11,811	(kg) 74,447	(\$)
	conveyor berting	10,000 to 14,999 10,000 to 14,999 15,000 to 21,000 Not Known	81,485 14,969 Not Known	996,642 249,497 <u>31,634</u>	286,626 2,801,314 868,192
				1,352,220	4,089,814
	Tents, Awnings and				
	Tarpaulins	500 to 1,000 Not Known	188,489 Not Known	125,234 <u>147,285</u>	459,057 <u>670,042</u>
				272,519	1,129,099
	Footwear	300 to 1,500 Not Known	73,316 Not Known	45,266 <u>24,159</u>	338,661 <u>327,135</u>
				69,425	665,796
	Window Shades	180 to 475 Not Known	103,410 Not Known	30,244 <u>27,939</u>	402,065 218,532
				58,183	620,597
	Apparel (Inc. Handbags)	300 to 575 Not Known	46,656 Not Known	23,391 <u>68,156</u>	149,174 <u>297,267</u>
				91,547	446,441
	Gloves and Mitts	Not Known	Not Known	49,857	209,591
	Furniture Upholstery	Not Known	2,016	1,000	34,136

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IMPORTS OF VINYL COATED FABRICS - BY COUNTRY OF ORIGIN

JANUARY TO DECEMBER 1984

Country <u>of Origin</u>	Apparent <u>End Use</u>	<u>Fabric Weight</u> (g. per sq. m)	Qua (sq. m)	antity (kg)	<u>Value</u> (\$)
Western Europe	Not Known	460 to 950 Not Known	197,325 Not Known	132,341 <u>130,662</u>	538,664 <u>569,565</u>
				263,003	1,108,229
WESTERN EUROPE TOTA	L		2,157,754	8,303,703	
Japan, South Korea & Taiwan					
	Furniture Upholstery	625 to 750	75,460	51,762	۱ ۲51,488 N
	Apparel (Inc. Handbags)	180 to 530	80,431	30,018	123,916
	Other (1)	Not Known Not Known	410,993 Not Known	175,454 <u>303,528</u>	614,193 709,277
				478,982	1,323,470
	Not Known	Not Known Not Known	409,344 Not Known	230,504 _26,104	774,272 <u>57,081</u>
	_			256,608	831,353

(1) Includes conveyor belting, footwear, linens and tablecloths, luggage, mattresses, tents, awnings and tarpaulins

(Cont'd)

IMPORTS OF VINYL COATED FABRICS - BY COUNTRY OF ORIGIN

JANUARY TO DECEMBER 1984

Country	Apparent	<u>Fabric Weight</u>	Qua	ntity	<u>Value</u>
<u>of Origin</u>	End Use	(g. per sq. m)	(sq. m)	(kg)	(\$)
JAPAN, SOUTH KOR & TAIWAN - TOT				817,370	2,430,227
Other (2)	Furniture Upholstery &	290 to 800	148,721	81,681	203,578
	Not Known	Not Known	Not Known	50,800	103,842
GRAND TOTAL ALL	COUNTRIES			132,481 13,539,968	307,420 82,387,465

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(2) Includes East Germany, Hungary and Colombia

<u>TABLE 3</u>

IMPORTS OF VINYL COATED FABRICS - BY GENERIC FIBRE CONTENT

JANUARY TO DECEMBER 1984

Apparent <u>End Use</u>	Generic Fibre <u>Content</u>	Substrat <u>Construction</u>	<u>Quantity</u> (kg)	<u>Value</u> (\$)
Automotive	Nylon Nylon/Polyester))** Woven	26,354	418,717
	Polyester Polyester Polyester	Woven Non-Woven Knit	86,158 595,639 485,521	1,134,765 2,262,356 7,839,405
	Polyester/Cotton Polyester/Cotton Polyester/Cotton	Woven Non-Woven Knit	146,977 86,830 386,939	664,056 323,819 1,815,571
•	Polyester/Polypropylene Polyester/Rayon Polypropylene Rayon/Nylon	Non-Woven Woven Woven Woven)))** 91,217)	698,787
	Synthetic, Not Known	Not Known	38,379	451,731
	Not Known	Not Known	4,952,624	37,406,857
	Sub-Total		6,920,931	53,171,685
Conveyor Belting	Not Known	Not Known	1,693,263	5,585,592
Furniture Upholstery	Cotton Polyester Polyester Polyester Polyester Polyester/Cotton Polyester/Rayon	Woven Woven Non-Woven Knit Not Known Woven Woven	25,968 212,618 159,044 38,844 55,379 28,747 79,024	114,919 972,669 608,787 159,638 199,268 124,277 400,148

** Aggregated to preserve confidentiality

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IMPORTS OF VINYL COATED FABRICS - BY GENERIC FIBRE CONTENT

JANUARY TO DECEMBER 1984

Apparent <u>End Use</u>	Generic Fibre <u>Content</u>	Substrat <u>Construction</u>		<u>Quantity</u> (kg)	<u>Value</u> (\$)
Furniture Upholstery (Cont'd)	Synthetic, Not Known Synthetic, Not Known Synthetic, Not Known	Woven Non-Woven Not Known))**)	35,072	203,254
	Not Known Not Known	Woven Not Known		60,913 104,872	358,504 429,579
	Sub-Total			865,232	3,753,779
Tents, Awnings and Tarpaulins	Nylon	Woven		236,798	1,093,217
	Polyester	Woven		222,530	952,964
	Polyester Polyester	Non-Woven Not Known))**	56,352	300,890
	Cotton Polyester/Cotton Synthetic, Not Known Not Known	Woven Woven Not Known Not Known)))**)	54,360	268,351
	Sub-Total			570,040	2,615,472

^{**} Aggregated to preserve confidentiality

TABLE 3 (Cont'd)

IMPORTS OF VINYL COATED FABRICS - BY GENERIC FIBRE CONTENT

JANUARY TO DECEMBER 1984

Apparent <u>End Use</u>	Generic Fibre Content	Substrat <u>Construction</u>		<u>Quantity</u> (kg)	<u>Value</u> (\$)
Garden and Lawn Furniture	Polyester Polyester	Woven Non-Woven))**	318,790	1,698,264
	Synthetic, Not Known Synthetic, Not Known	Woven Non-Woven))**	30,499	159,745
	Not Known Not Known	Woven Not Known		28,171 75,174	157,599 416,905
	Sub-Tota]			452,634	2,432,513
Footwear	Cotton	Woven		19,967	151,830
	Nylon Polyester	Woven Woven))**	8,925	101,672
	Polyester/Cotton	Woven		46,277	236,234
	Not Known Not Known Not Known	Woven Non-Woven Not Known		32,537 33,526 126,177	245,542 334,832 595,744
	Sub-Total			267,409	1,665,854

** Aggregated to preserve confidentiality

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IMPORTS OF VINYL COATED FABRICS - BY GENERIC FIBRE CONTENT

JANUARY TO DECEMBER 1984

Apparent <u>End Use</u>	Generic Fibre Content		Substrat <u>Construction</u>		<u>Quantity</u> (kg)	<u>Value</u> (\$)
Apparel (Incl. Handbags)	Cotton Nylon Polyester Polyester/Cotton		Woven Woven Woven Woven		70,180 50,465 42,368 80,832	332,401 215,746 161,741 468,973
	Rayon Not Known)	Not Known	**	49,694	335,040
	Sub-Total				293,539	1,513,901
Stationery, Bookcloth, Printing and Advertising Displays	Cotton Polyester Polyester/Cotton Rayon		Woven Woven Woven Woven)))**)	89,397	651,674
	Synthetic, Not Known Not Known		Not Known Not Known))**	37,162	253,674
	Sub-Total				126,559	905,348

^{**} Aggregated to preserve confidentiality

TABLE 3 (Cont'd)

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IMPORTS OF VINYL COATED FABRICS - BY GENERIC FIBRE CONTENT

JANUARY TO DECEMBER 1984

Apparent <u>End Use</u>	Generic Fibre <u>Content</u>	Substrat <u>Construction</u>		<u>Quantity</u> (kg)	<u>Value</u> (\$)
Window Shades	Acrylic Acrylic Cotton	Woven Not Known Woven))**)	16,376	232,310
	Polyester Polyester	Woven Not Known))**	11,188	104,337
	Not Known	Not Known		39,199	387,502
	Sub-Total			66,763	724,149
Mattresses	Nylon Nylon Nylon	Woven Non-Woven Not Known))**)	60,033	316,032
	Polyester Polyester	Woven Non-Woven))**	25,129	168,537
	Synthetic, Not Knowņ Not Known	Not Known Not Known))**	15,480	64,695
	Sub-Total			100,642	549,264

** Aggregated to preserve confidentiality

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IMPORTS OF VINYL COATED FABRICS - BY GENERIC FIBRE CONTENT

JANUARY TO DECEMBER 1984

Apparent <u>End Use</u>	Generic Fibre Content	Substrat <u>Construction</u>	<u>Quantity</u> (kg)	<u>Value</u> (\$)
Linens and Tablecloths	Cotton Nylon Polyester Polyester Polyester Not Known	Woven Woven Woven Non-Woven Not Known Not Known)))** 115,781))	469,934
Luggage	Nylon Polyester/Cotton Polyester/Cotton	Woven Woven Knit))** 208,519)	424,770
Wall Covering	Cotton Polyester Polyester Polyester/Cotton Not Known	Woven Woven Non-Woven Not Known Not Known)))** 47,845))	343,722
Medical Supplies	Cotton Polyester Not Known	Woven Woven Not Known))** 87,316)	314,928

** Aggregated to preserve confidentiality

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TABLE 3 (Cont'd)

IMPORTS OF VINYL COATED FABRICS - BY GENERIC FIBRE CONTENT

JANUARY TO DECEMBER 1984

Apparent <u>End Use</u>	Generic Fibre <u>Content</u>	Substrat <u>Construction</u>		<u>Quantity</u> (kg)	<u>Value</u> (\$)
Boats	Polyester Polyester Polyester/Cotton	Woven Non-Woven Woven))**)	24,154	157,059
	Polypropylene Not Known	Woven Not Known))**	31,114	128,775
	Sub-Total			55,268	285,834
Gloves and Mitts	Not Known	Not Known		57,042	242,888
Drapes	Polyester Polyester/Cotton Rayon Not Known	Woven Woven Woven Not Known)))**)	39,548	205,195
Sporting Goods, Toys and Games	Cotton Nylon	Woven Woven))**	25,335	122,111

** Aggregated to perserve confidentiality

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IMPORTS OF VINYL COATED FABRICS - BY GENERIC FIBRE CONTENT

JANUARY TO DECEMBER 1984

Apparent <u>End Use</u>	Generic Fibre Content	Substrat <u>Construction</u>		<u>Quantity</u> (kg)	<u>Value</u> (\$)
Not Known	Cotton	Woven		372,244	1,381,877
	Nylon Nylon	Woven Non-Woven		98,294 17,881	495,815 94,468
	Nylon Nylon Nylon/Polyester Nylon/Polyester	Knit Not Known Woven Knit)))**)	45,857	281,264
	Polyester Polyester Polyester	Woven Non-Woven Not Known		230,914 20,110 156,153	1,157,336 82,411 975,347
	Polyester/Cotton Polyester/Cotton Polyester/Cotton	Woven Knit Not Known))**)	119,074	365,890
	Acrylic Polyester/Rayon	Woven Woven))**	25,876	155,793
	Synthetic, Not Known	Not Known		33,915	185,391
	Not Known Not Known Not Known	Woven Non-Woven Knit))**)	46,168	189,853
	Not Known	Not Known		294,262	1,147,745

** Aggregated to preserve confidentiality

TABLE 3 (Cont'd)

IMPORTS OF VINYL COATED FABRICS - BY GENERIC FIBRE CONTENT

JANUARY TO DECEMBER 1984

Apparent <u>End Use</u>	Generic Fibre <u>Content</u>	Substrat <u>Construction</u>	<u>Quantity</u> (kg)	<u>Value</u> (\$)
Not Known -	Sub-Total		1,472,539	6,581,558
GRAND TOTAL ALL FABRICS			13,539,968	82,387,465

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TABLE 4

IMPORT MARKET CONCENTRATION - VINYL COATED FABRICS

JANUARY TO DECEMBER 1984

Apparent <u>End Use</u>	<u>Total Value</u> (\$)	Market Shares <u>Top 3 Importers</u> (\$)
Automotive	53,171,685	50,697,462
Conveyor Belting	5,585,592	3,224,983
Furniture Upholstery	3,753,779	1,235,041
Tents, Awnings and Tarpaulins	2,615,472	1,403,216
Garden and Lawn Furniture	2,435,513	1,645,309
Footwear	7,665,854	1,131,004
Apparel	1,513,901	746,763
Stationery, Bookcloth, Printing and Advertising Displays	905,348	581,238
Window Shades	724,149	507,957
Mattresses	549,264	302,923
Linens and Tablecloths	469,934	368,640
Luggage	424,770	424,770
Wall Covering	343,722	245,034
Medical Supplies	314,928	314,928*
Boats	285,834	174,218
Gloves and Mitts	242,888	242,888*
Drapes	205,195	205,195*
Sporting Goods, Toys and Games	122,111	122,111
Not Known	7,060,526	2,489,474
GRAND TOTAL	82,387,465	

* Top 4 Importers

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Canadian and Foreign Tariffs

<u>Canada</u>

Vinyl coated fabrics included in this analysis were dutiable under the following most commonly applied tariff items.

Tariff <u>Item</u>	Description	British Prefer- ential <u>Tariff</u>		Most Favoured Nation <u>Tariff</u>	General <u>Tariff</u>	General Prefer- ential <u>Tariff</u>
	Coated or impregnated fabrics, containing textile fabric, produced by any method, including lamination, if the weight of the textile fabric is less than two-thirds of the weight of the coated or impregnated fabric:					
57401-1	The textile fabric being wholly or in part of man- made fibres or filaments or of glass fibres or filaments	20.2% 20.2%	26.3% 25.8%	50% 50%	17.5% 17%	25% 25%
57402-1	The textile fabric not being wholly or in part of man- made fibres or filaments or of glass fibres or filaments	20% 20%	22.5% 22.5%	40% 40%	15% 15%	22.5% 22.5%

Tariff Arrangements and Foreign Countries of Export: Most Favoured Nation: Western Europe, Japan, Taiwan and United States

Most Favoured Nation: Western Europe, Japan, Taiwan and United States Most Favoured Nation or General Preferential: Colombia and South Korea Tariff items and rates of duty are subject to change and need to be verified by direct reference to:

Tariff Programs Revenue Canada Customs and Excise Ottawa, Ontario KIA OL5 Tel: (613) 996-1038

Foreign Countries

Inquiries concerning tariffs and other government trade regulations in foreign countries should be directed to:

.

Trade Information Centre International Bureaux External Affairs Canada Ottawa, Ontario KIA OG2 Tel: (613) 993-6435

