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WORKING PAPER

ANALYSIS AND LIAISON

SMALL BUSINESS IN CANADA:
A STATISTICAL PROFILE

#80-03

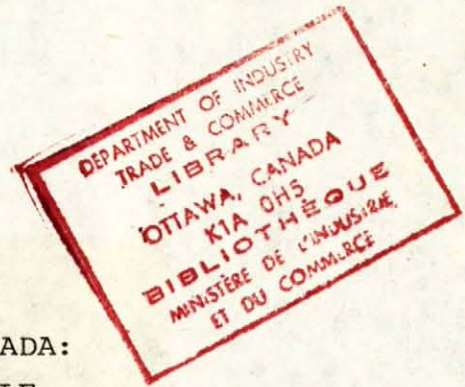


Government
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SMALL BUSINESS IN CANADA:
A STATISTICAL PROFILE

#80-03

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Data Coordination
Analysis & Liaison
Dept. of Regional
Economic Expansion

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Small business is considered such an important element of the Canadian economy that the federal government created a separate Ministry of State in 1977 to give proper consideration to this issue.

In its 1977 publication, "Small Business in Canada: Perspectives", the Ministry of State provided a tentative definition of small business as being: "... firms which are independently owned, and which have not developed the managerial structure typical of large, mature corporations. Generally, this applies to firms with fewer than 100 employees in other sectors."

The paper further states... "The government will publish a book entitled "New Statistics on Small Business in Canada" which will contain comprehensive analysis of statistical data on the small business sector." This publication appeared in October 1979 and although aesthetically pleasing, does not provide a set of comprehensive statistics for analytic use.

As part of its continuing research on business trends, Data Coordination in DREE-Hull initiated a study of small business data in an effort to examine the definition of small business in Canada; its relative size by industrial sectors; and the relationship of government programs to small businesses.

2.0

Definition

There does not appear to be a precise (or even consistent) definition of small business. The Canadian Government's Small Businesses Loans Act (SBLA) has been in effect since 1961 and over time has experienced alterations and adjustments to its guidelines. The most significant changes to the legislation have been that:

- in 1974 a small business was redefined from a business with a gross income of less than \$500 000 to a business with a gross income of less than \$1 000,000; and
- in 1977 it was again redefined as a business with a gross income of less than \$1 500 000.

Within the Department of Regional Economic Expansion (DREE) there are variations among provinces in the definition of small business. In the case of New Brunswick and of British Columbia, for example, the terms of the sub-agreements are directed primarily toward manufacturing firms with sales of less than \$500 000 per year. In P.E.I., the Small Business Assistance program is geared to provide assistance outside the realm of the Regional Development Incentives Act (RDIA), which has a number of criteria for qualification, among them a requirement for improvement funds of \$25 000.

At the provincial level there are also a variety of definitions. For example, Ontario's Small Business Development Corporation (SBDC) defines a small business as one having less than 100 employees. Grants within these guidelines are confined to the manufacturing sector.

In the academic community, a report by R. Petersons of York University (Small Business - Building a Balanced Economy, 1977) states: "A small business concern is one which is independently owned and managed. For statistical and financial purposes, unless otherwise limited by specific regulations, a small business has at most 500 employees".

The latest federal government publication Small Business in Canada: A Statistical Profile 1979 (Industry, Trade and Commerce November, 1979) uses sales of \$2 million or less to define small business. A definition based on the number of employees is not presented.

Examination of various studies shows that no single definition can efficiently capture all aspects of small business. Those definitions based on sales suffer at the hands of inflation and must be continually adjusted upwards. It is, therefore, very difficult to perform time series analysis of small business based on sales figures. Those definitions based on numbers of employees are insensitive to industrial structure. For example, a firm of 100 employees is small business in automobile manufacturing but big business for a law partnership. Because productivity levels are different among industries and because these levels change differentially, a definition based on sales per employee does not itself provide a viable alternative.

For purposes of its own research, Data Coordination chose to analyse the data using two different definitions of small business:

- (1) those which reported sales of two million dollars a year or less (a definition also used by Industry Trade and Commerce in their publication of November, 1979); and
- (2) those which reported employment of 25 or less.

3.0

Data Sources

Data Coordination subscribes to the data services of a private credit-reporting company. As such, DREE receives bi-monthly update tapes containing records for about 480 000 business establishments in Canada. In order to conduct micro-level economic research, DREE has found it necessary to utilize such private data sources.

The use of Statistics Canada data - notably the Census of Manufactures and the Establishment Surveys (ES 1 and ES 2) is not totally satisfactory for a number of reasons:

1. Neither source provides absolute employment figures for individual business establishments; rather, employment is provided by range of employees. This makes it impossible to aggregate establishments by location or industry.
2. The Census of Manufactures is always at least three years out of date.
3. The ES 1 survey does not sample all firms of less than 20 employees. For small areas or for certain industrial groups an aggregate figure cannot be obtained.
4. The two sources provide only one SIC designation. For multi-product firms this can result in considerable difficulty in allocation. Holding companies also pose special problems with the ES 1 and ES 2 data.
5. When errors are discovered, it is not possible to alter Statistics Canada figures.

Similarly, the private company data has been criticized by many sources for the quality of its data and the lack of full coverage. To some degree this, of course, is true. In an effort to improve the private company files, DREE and three other departments entered into a joint project with the company. All establishments with 100 employees or more, in 1978, were matched against the Business Registry Index (BRID) of Statistics Canada. When matches did not occur in name, location, SIC or employees, other sources of such data were searched.¹ About 8 000 requests were made for changes to the private company.

The use of the private company files is enhanced by the following factors:

- Other data is also available including sales, assets, product line, multi-level SICs, both American and Canadian SICs, parent company, credit rating, etc.
- The file is current. New entries and changes are received every two months.
- Mistakes or errors are corrected on request.
- The basic data is flexible and readily manipulated.
- All business, both manufacturing and others, are on the same file.
- Absolute employment figures are provided.

¹ See Directory of Sources of Business Information, Data Coordination, August 1979.

Through use DREE has found that there continues to be a number of weaknesses in the private company data:

- The primary sector, particularly agriculture and fishing are not adequately reported.
- Certain groups in the tertiary sector, including government employment and personal services, are also weak.
- Consolidated reports provided by the head office tend to hide employment in individual establishments.
- Sales and assets are usually reported according to the company's annual report. These are not standardized and may be slightly out of date. Since DREE has not worked extensively with sales figures, no comments can be made as to their reliability.

4.0

Research Design

4.1 Basic Data Aggregations

The private company files were sorted and aggregated to provide data on:

- number of employees
- number of business establishments
- total sales

These data were cross-tabulated according to the size of establishment, using both employment and sales. The employment categories are those utilized by Statistics Canada in their surveys and the sales categories are those employed by the Small Business Secretariat. In addition, two categories - no employees reported (or no sales reported) and 0 employees (or 0 sales) - were included to indicate the completeness of the data file. The categories are as follows:

<u>Employees</u>	<u>Sales</u>
No Employees Reported	No Sales Reported
0 Employees	0 Sales
1 - 5	0 - 50 000
6 - 25	50 000 - 250 000
26 - 50	250 000 - 2 000 000
51 - 100	2 000 000 - 20 000 000
101 - 250	20 000 000 plus
251 - 500	
500 plus	

4.2 Geographic Aggregation

All data was aggregated to the provincial and national level. Yukon and N.W.T. were omitted from the study.

4.3 Time Period

Data was obtained for 1974, 1976 and 1979. This was done to match existing Census of Manufactures figures. It should be noted that previous research, using the private company source, has shown that time series analysis is not valid. This is due to the fact that each year more businesses are added to the basic file. Increases in the quality and coverage of the file can be mistaken for employment growth. The 1978 file "clean-up" has also dramatically altered the basic file.

4.4 Industrial Aggregations

Similar to that of the Small Business Secretariat, the DREE analysis classified businesses into various categories. Prior to 1978 the only industrial code on the file was the American SIC¹. Therefore, in order to compare the private file to published data the following classifications using the American SIC were made:

<u>Industry</u>	<u>American</u>
Manufacturing	2011-3799
Transportation	4011-4971
Construction	1541-1799
Trade	5012-5999
Services	7011-8200
All Other	0111-1499 6011-6799 8021-8999

The research performed by the Small Business Secretariat also utilized the American SIC.

¹ Currently both the American and Canadian SIC are on the file.

5.0

Results

The results of the computer runs and other searches produced four basic sets of tables as contained in the various appendices.

- Appendix 1 contains employees, establishments, and sales in manufacturing for 1974, 1976, and 1977, broken down by province, as reported in Census of Manufactures Catalogue No. 31-203. For comparative purposes the appendix contains similar information derived from the private company source.

- Appendix 2 contains employees, establishments, and sales for 1974, 1976 and 1979, by province, broken down by the six industrial categories. This data is derived from the private company source.

- Appendix 3 contains employees, establishments, and sales for 1974, 1976 and 1979, by province, broken down by the six industrial categories as well as the nine employee-size categories and the seven sales categories.

- Appendix 4 contains the percent of employees, establishments and sales for 1974, 1976 and 1979, by province, broken down by the six industrial categories for small business in Canada as defined by number of employees (25 or less) and sales (\$2 million or less). For these tables "No Employees" and "0 Employees" have been omitted from the analysis.

6.0

Conclusions

The objective of this study was to produce basic data to be used in both the study of industrial structure in Canada, and more specifically, the study of small business. Because of the lack of published data from Statistics Canada, it was necessary to utilize a private company source. The reliability of the private source is difficult to measure because of the lack of an absolute standard. Previous attempts to compare the private data source against the Labour Force Survey and Establishment Survey¹ as well as the Census of Manufactures² have shown that all sources contain certain gaps.

Inconsistencies in the data supplied in the present report should be drawn to the attention of Data Coordination. Comparisons with other data sources will be considered a welcome contribution to the development of useful data bases.

¹ D. Rothwell & B. Perry "An Empirical Analysis of Business Location and Relocation"; paper presented to the Thirteenth Annual Meeting of the Canadian Economics Association, May 31, 1979.

² Working paper "Coverage of Manufacturing Firm by Census of Manufacturing and DREE Data Source", Data Coordination, 1978.

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APPENDIX 1

Comparison of Census of Manufactures and
Data Coordination Data

CENSUS OF MANUFACTURES
MANUFACTURING INDUSTRIES

	1974			1976			1977		
	<u>Employees</u>	<u>Estabs.</u>	<u>Sales*</u>	<u>Employees</u>	<u>Estabs.</u>	<u>Sales*</u>	<u>Employees</u>	<u>Estabs.</u>	<u>Sales*</u>
Newfoundland	14168	264	711	14250	249	599	14904	232	697
P.E.I.	2263	138	94	2138	106	116	2251	104	130
Nova Scotia	36583	740	1696	36290	649	1987	34291	630	2201
New Brunswick	30475	592	1585	30303	527	1864	29725	495	2040
Atlantic Region	83489	1734	4087	82981	1531	4567	81171	1461	5069
Quebec	541500	9974	22396	524632	9020	25802	499981	8475	27951
Ontario	883730	12662	41404	853812	11880	49851	843328	11414	55590
Manitoba	54309	1291	2279	54306	1171	2766	51370	1125	2840
Saskatchewan	17917	678	1045	18694	612	1213	18648	592	1299
Alberta	60827	1864	3821	67376	1790	5208	67634	1731	6026
British Columbia	143964	3309	7411	140975	3025	8857	142099	2899	10058
Western Region	277017	7142	14557	281342	6598	18044	279751	6347	20224
Canada**	1785977	31535	82455	1743047	29053	98280	1704415	27715	108852

*Millions of Dollars

**Totals include Yukon & NWT.

Source: Statistics Canada Cat. No. 31-203

- SALES = Value of shipments of Goods
of own Manufacturers

MANUFACTURING

	1974			1976			1979		
	<u>Employees</u>	<u>Estabs.</u>	<u>Sales*</u>	<u>Employees</u>	<u>Estabs.</u>	<u>Sales*</u>	<u>Employees</u>	<u>Estabs.</u>	<u>Sales*</u>
Newfoundland	13799	321	312	16045	368	376	14373	428	368
P.E.I.	2592	107	69	1779	127	97	2682	141	152
Nova Scotia	33830	858	551	35436	985	639	34279	1098	1109
New Brunswick	29753	745	859	31562	843	974	30231	952	1229
Atlantic Region	79974	2031	1791	85822	2323	2086	81565	2619	2859
Quebec	533757	12592	19291	587266	13556	29598	533972	14435	34071
Ontario	829413	16576	40683	859982	17997	64015	959976	19362	84579
Manitoba	48927	1668	916	51548	1740	1265	49161	1885	1400
Saskatchewan	14752	700	868	19110	894	1492	19910	944	2075
Alberta	56426	2201	1898	63395	2666	2910	79414	3120	3929
British Columbia	132579	5339	6582	141221	6055	8823	150248	6563	9844
Western Region	252684	9908	10265	275274	11285	14429	298913	12518	17249
Canada**	1696150	41144	72033	1808784	45207	110134	1874992	48984	138768

*Millions of Dollars

**Totals include Yukon & NWT.

DATA COORDINATION DREE - HULL

MANUFACTURING INDUSTRIES

PERCENT DIFFERENCE BETWEEN REPORTING OF DATA DERIVED FROM THE CENSUS OF MANUFACTURES
AND FROM DREE SOURCE
1974 AND 1976

	1974			1976		
	<u>Employees</u>	<u>Estabs.</u>	<u>Sales</u>	<u>Employees</u>	<u>Estabs.</u>	<u>Sales</u>
Newfoundland	2.67	(17.76)	127.88	(11.19)	(32.34)	59.31
P.E.I.	(12.69)	28.97	36.23	20.18	(16.54)	19.59
Nova Scotia	8.14	(13.75)	207.80	2.41	(34.11)	210.95
New Brunswick	2.43	(20.54)	84.52	(3.99)	(37.49)	91.38
Atlantic Region	4.40	(14.62)	128.20	(3.31)	(34.09)	118.94
Quebec	1.45	(20.79)	16.10	(10.67)	(33.46)	(12.83)
Ontario	6.55	(23.61)	1.77	(0.72)	(33.99)	(22.13)
Manitoba	11.00	(22.60)	148.80	5.35	(32.70)	118.66
Saskatchewan	21.45	(3.14)	20.39	(2.18)	(31.54)	(18.70)
Alberta	7.80	(15.31)	101.32	6.28	(32.86)	78.97
British Columbia	8.59	(38.02)	12.59	(0.17)	(50.04)	0.39
Western Region	9.63	(27.92)	41.81	2.20	(41.53)	25.05
Canada *	5.30	(23.35)	14.47	(3.63)	(35.73)	(10.76)

* Totals include Yukon & NWT.

Percent difference calculated as $\frac{C.Mft \times 100}{DREE}$

() indicate census of Mfg. has a lower value than does DREE source

APPENDIX 2

Employees, Establishments and Sales, by
Province, for Major Industrial Groups

MANUFACTURING

	1974			1976			1979		
	<u>Employees</u>	<u>Estabs.</u>	<u>Sales*</u>	<u>Employees</u>	<u>Estabs.</u>	<u>Sales*</u>	<u>Employees</u>	<u>Estabs.</u>	<u>Sales*</u>
Newfoundland	13799	321	312	16045	368	376	14373	428	368
P.E.I.	2592	107	69	1779	127	97	2682	141	152
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New Brunswick	29753	745	859	31562	843	974	30231	952	1229
Atlantic Region	79974	2031	1791	85822	2323	2086	81565	2619	2859
Quebec	533757	12592	19291	587266	13556	29598	533972	14435	34071
Ontario	829413	16576	40683	859982	17997	64015	959976	19362	84579
Manitoba	48927	1668	916	51548	1740	1265	49161	1885	1400
Saskatchewan	14752	700	868	19110	894	1492	19910	944	2075
Alberta	56426	2201	1898	63395	2666	2910	79414	3120	3929
British Columbia	132579	5339	6582	141221	6055	8823	150248	6563	9844
Western Region	252684	9908	10265	275274	11285	14429	298913	12518	17249
Canada**	1696150	41144	72033	1808784	45207	110134	1874992	48984	138768

*Millions of Dollars

**Totals include Yukon & NWT.

DATA COORDINATION DREE - HULL

TRANSPORTATION

	1974			1976			1979		
	<u>Employees</u>	<u>Estabs.</u>	<u>Sales*</u>	<u>Employees</u>	<u>Estabs.</u>	<u>Sales*</u>	<u>Employees</u>	<u>Estabs.</u>	<u>Sales*</u>
Newfoundland	5404	251	147	6226	279	224	5955	365	518
P.E.I.	1036	57	21	1647	71	34	1430	100	62
Nova Scotia	9293	519	216	10762	632	318	11605	783	426
New Brunswick	9224	418	178	16017	507	235	17376	634	538
Atlantic Region	24957	1245	563	34652	1489	812	36366	1882	1544
Quebec	152326	3848	9740	167870	4485	12364	116770	5098	16722
Ontario	105324	5018	4947	134176	6114	7355	143966	6743	11862
Manitoba	19066	930	538	18122	1101	629	15710	1236	1752
Saskatchewan	7686	727	897	11077	999	1496	16300	1179	1757
Alberta	29608	1796	1240	34834	2668	1857	46960	3651	2929
British Columbia	52261	2821	1951	60370	8526	2918	56837	4389	4037
Western Region	112621	6274	4628	124403	8294	6901	135807	10455	10476
Canada**	396854	16519	19896	462441	20530	27464	434372	24349	40646

*Millions of Dollars

**Totals include Yukon & NWT.

DATA COORDINATION DREE - HULL

CONSTRUCTION

	1974			1976			1979		
	<u>Employees</u>	<u>Estabs.</u>	<u>Sales*</u>	<u>Employees</u>	<u>Estabs.</u>	<u>Sales*</u>	<u>Employees</u>	<u>Estabs.</u>	<u>Sales*</u>
Newfoundland	9249	624	244	8731	805	374	7268	929	344
P.E.I.	1586	222	46	1979	281	64	2200	363	80
Nova Scotia	12301	1452	297	14198	1931	453	14864	2362	620
New Brunswick	11217	1313	298	11634	1661	419	13113	2072	560
Atlantic Region	34353	3611	884	36542	4678	1310	37445	5726	1604
Quebec	97040	10713	3611	114931	12701	5516	114225	14372	6564
Ontario	171827	15926	6429	167091	18965	8621	166109	19469	9913
Manitoba	16716	2194	601	17791	2612	756	19625	3176	11273
Saskatchewan	8078	1739	345	13136	2395	463	17596	3164	1010
Alberta	37532	4469	1586	61308	6292	2577	70059	8837	4620
British Columbia	40759	6281	1801	53289	8683	2702	52303	10310	3135
Western Region	103085	14683	4333	145524	19982	6498	159583	25487	9912
Canada**	407213	45077	15282	465221	56517	21978	478635	65317	28065

*Millions of Dollars

**Totals include Yukon & NWT.

DATA COORDINATION DREE - HULL

TRADE

	1974			1976			1979		
	<u>Employees</u>	<u>Estabs.</u>	<u>Sales*</u>	<u>Employees</u>	<u>Estabs.</u>	<u>Sales*</u>	<u>Employees</u>	<u>Estabs.</u>	<u>Sales*</u>
Newfoundland	22065	3809	999	24458	4122	1357	26620	4734	1404
P.E.I.	5889	924	201	6296	972	289	6843	1069	370
Nova Scotia	41361	5988	1458	45384	6391	1922	50750	7081	2400
New Brunswick	32663	4781	1478	35271	5115	1767	38542	5878	2080
Atlantic Region	101978	15502	4196	111409	16600	5335	122755	18762	6256
Quebec	345995	51633	18274	386102	55923	28337	415154	61437	35374
Ontario	462745	58908	28914	503970	62554	49820	532022	63763	57761
Manitoba	94243	7859	4559	96499	8414	5229	76560	9229	8244
Saskatchewan	41764	7898	1532	51451	8494	2257	58033	9194	3116
Alberta	102476	13724	4238	122574	15274	6079	150238	17733	12354
British Columbia	145564	19012	8382	161257	21568	12076	173889	24429	14813
Western Region	384047	48493	18712	431781	53750	26641	458720	60685	38528
Canada**	1296980	174925	70099	1435855	189254	109235	1531722	205071	138074

*Millions of Dollars

**Totals include Yukon & NWT.

DATA COORDINATION DREE - HULL

SERVICES

	1974			1976			1979		
	<u>Employees</u>	<u>Estabs.</u>	<u>Sales*</u>	<u>Employees</u>	<u>Estabs.</u>	<u>Sales*</u>	<u>Employees</u>	<u>Estabs.</u>	<u>Sales*</u>
Newfoundland	5869	470	53	9298	647	81	13169	872	85
P.E.I.	1373	232	11	2681	309	21	2878	368	31
Nova Scotia	11212	1292	109	22984	1754	202	31030	2267	277
New Brunswick	7124	1018	81	16879	1377	148	26092	1789	260
Atlantic Region	25578	3012	254	51842	4087	453	74149	5318	654
Quebec	190117	13504	2102	282353	16725	5437	346161	19764	6111
Ontario	264427	17679	3780	382689	23448	6591	455784	27339	12576
Manitoba	24258	2433	241	50508	3208	505	63681	3917	1034
Saskatchewan	11885	2271	136	28086	2788	346	37649	3232	466
Alberta	48268	4078	599	80997	5848	1098	213937	7895	1613
British Columbia	68326	5612	1069	105527	8247	1704	132907	10781	2644
Western Region	152737	14394	2045	265118	20091	3651	448174	25825	5757
Canada**	633860	48744	8196	983440	64538	16241	1326665	78493	25136

*Millions of Dollars

**Totals include Yukon & NWT.

DATA COORDINATION DREE - HULL

OTHER

	1974			1976			1979		
	<u>Employees</u>	<u>Estabs.</u>	<u>Sales*</u>	<u>Employees</u>	<u>Estabs.</u>	<u>Sales*</u>	<u>Employees</u>	<u>Estabs.</u>	<u>Sales*</u>
Newfoundland	4085	282	58	20396	451	131	10993	787	117
P.E.I.	719	155	22	1646	281	58	1990	395	88
Nova Scotia	11477	860	547	34446	1499	406	2325	2154	727
New Brunswick	9151	671	223	14863	1072	320	19923	1720	551
Atlantic Region	25432	1968	849	71291	3403	915	58231	5006	1482
Quebec	266629	5232	20210	298859	8310	38835	309922	10647	34634
Ontario	309406	8806	31495	537262	13871	51719	626090	17053	80181
Manitoba	28110	1302	1816	57352	2225	2826	5537	3029	7835
Saskatchewan	16094	862	248	28576	1639	644	36175	2430	1281
Alberta	80198	3367	3508	115433	6148	6840	188847	9171	13967
British Columbia	68168	4324	4009	167795	7352	6876	200686	9859	9644
Western Region	193380	9855	9581	369156	17364	16886	481085	24489	32727
Canada**	797886	25918	62139	1282910	43073	108366	1481822	57384	149079

*Millions of Dollars

**Totals include Yukon & NWT.

DATA COORDINATION DREE - HULL

ALL SECTORS

	1974			1976			1979		
	<u>Employees</u>	<u>Estabs.</u>	<u>Sales*</u>	<u>Employees</u>	<u>Estabs.</u>	<u>Sales*</u>	<u>Employees</u>	<u>Estabs.</u>	<u>Sales*</u>
Newfoundland	60471	5757	1812	85154	6672	2544	78378	8085	2836
P.E.I.	13195	1697	371	17028	2041	563	19023	2436	783
Nova Scotia	119474	10969	31781	163210	13192	3940	167853	15747	5560
New Brunswick	99132	8946	3116	126166	10675	3865	145257	13045	5220
Atlantic Region	292727	27369	8476	391558	32580	109121	410511	39313	14400
Quebec	1585464	97522	73299	1837321	111700	120091	1836104	125663	133476
Ontario	2143142	122913	116249	2585170	142949	188122	2883947	153729	256878
Manitoba	231320	16386	8671	291820	19300	11150	280114	22572	21391
Saskatchewan	101069	14197	4027	151436	17139	6697	185663	20143	9706
Alberta	354508	29635	13070	478541	38896	21062	749455	50413	39413
British Columbia	511657	43389	23794	689459	55431	35098	767050	66331	44138
Western Region	1198554	103607	49563	1611256	130766	74007	1982282	159459	114649
Canada**	5228943	352327	247645	6438651	419119	393419	7128208	479598	519769

*Millions of Dollars

**Totals include Yukon & NWT.

DATA COORDINATION DREE - HULL

APPENDIX 3

Cross-Tabulation of Provincial Data
by Employee Size and Sales Categories

CANADA (1)

<u>MANUFACTURING</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	568	609.1	-	559	162.7	-	846	288.2
1-5	45 800	15 959	2 104.7	52 032	18 258	4 594.9	57 849	20 450	4 967.1
6-25	181 553	14 379	6 928.1	195 767	15 625	10 546.2	209 846	16 836	13 995.1
26-50	158 380	4 196	4 879.2	167 274	4 451	7 271.5	171 028	4 560	9 020.9
51-100	216 939	2 850	7 166.7	218 442	2 872	11 643.9	223 182	2 938	15 585.9
101-250	343 823	2 085	15 192.7	366 648	2 243	20 198.9	358 554	2 186	24 670.1
251-500	256 410	709	8 429.5	282 047	780	14 701.7	266 294	739	17 198.2
500 plus	493 245	407	26 722.4	526 574	419	41 014.5	588 239	429	53 042.8
TOTAL	1 696 150	41 144	72 032.6	1 808 784	45 207	110 134.2	1 874 992	48 984	138 768.3

TRANSPORTATION

No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	243	30.1	-	299	121.5	-	380	202.4
1-5	25 231	9 240	784.9	31 333	12 019	1 601.7	37 752	14 888	1 560.3
6-25	61 052	5 250	2 338.5	71 355	6 163	3 085.4	78 562	6 798	4 089.1
26-50	35 256	957	1 368.8	39 358	1 060	1 348.1	44 949	1 217	2 163.7
51-100	34 285	459	1 124.4	40 227	538	1 364.8	44 672	593	1 956.9
101-250	39 552	238	2 373.7	46 285	290	2 896.8	47 894	296	4 532.5
251-500	29 687	77	2 074.0	36 486	96	3 449.3	38 306	103	5 815.3
500 plus	171 791	55	9 802.3	197 397	65	13 596.5	142 237	74	20 325.7
TOTAL	396 854	16 519	19 896.7	462 441	20 530	27 464.0	434 372	24 394	40 645.9

* Sales in Millions of Dollars

Data Coordination - DREE Hull

(1) Includes YUKON & NWT.

CANADA

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CONSTRUCTION	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	384	88.7	-	580	73.9	-	583	402.3
1-5	78 774	31 297	3 072.8	99 615	40 284	4 217.8	117 446	47 637	19 933.1
6-25	123 345	10 967	4 931.2	144 009	12 905	7 066.1	158 028	14 355	42 172.6
26-50	56 279	1 493	2 316.1	63 314	1 688	3 572.1	66 460	1 775	18 351.3
51-100	45 386	593	1 775.4	50 436	659	2 731.5	46 772	611	15 590.8
101-250	43 239	258	2 157.4	50 385	304	2 561.9	45 516	275	18 678.4
251-500	24 380	68	730.5	24 952	71	1 265.8	23 183	65	15 852.2
500 plus	35 810	17	209.6	32 510	26	488.6	21 230	16	7 093.3
TOTAL	407 213	45 077	15 281.8	465 221	56 517	21 977.7	478 635	65 317	28 065.6
<u>TRADE</u>									
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	1 268	321.0	-	1 660	517.5	-	2 517	86.0
1-5	318 960	124 033	11 398.2	345 261	132 260	15 409.2	374 596	142 467	6 238.9
6-25	453 061	42 673	19 892.6	505 844	47 390	29 500.8	551 814	51 339	5 157.0
26-50	159 508	4 430	9 527.1	183 846	5 115	13 999.8	203 585	5 651	1 938.8
51-100	123 033	1 687	8 790.9	139 009	1 904	14 445.0	155 266	2 111	2 372.1
101-250	101 462	645	7 356.4	109 972	710	18 008.7	118 046	764	1 822.9
251-500	51 276	141	7 856.4	58 357	160	11 525.3	56 668	160	1 488.2
500 plus	89 680	48	4 957.1	93 566	55	5 828.6	71 747	62	6 031.7
TOTAL	1 296 980	174 925	70 099.4	1 435 855	189 254	109 234.8	1 531 722	205 071	138 074.0

* Sales in Millions of Dollars

Data Coordination - DREE Hull

CANADA

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SERVICES	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	604	31.0	-	931	61.9	-	1 220	86.0
1-5	85 296	33 978	1 683.9	112 671	44 680	2 697.9	137 358	54 704	6 238.9
6-25	124 078	11 388	2 222.9	162 189	14 865	4 925.6	192 012	17 568	5 157.0
26-50	54 619	1 471	810.6	74 562	2 005	1 654.6	90 677	2 436	1 938.8
51-100	50 217	678	762.1	72 650	983	1 307.9	87 220	1 185	2 372.1
101-250	59 366	374	677.1	91 601	569	1 350.7	116 175	715	1 822.9
251-500	47 605	131	496.0	90 855	247	761.1	122 245	332	1 488.2
500 plus	212 679	120	1 511.8	378 912	258	3 481.7	580 978	333	6 091.7
TOTAL	633 860	48 744	8 195.5	983 440	64 538	16 241.4	1 326 665	78 493	28 065.7
<u>OTHER</u>									
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	853	968.8	-	1 369	660.3	-	1 781	433.3
1-5	46 128	15 971	4 047.8	77 549	27 591	7 010.1	101 167	37 261	12 250.4
6-25	74 042	6 651	8 235.5	117 367	10 465	18 709.0	152 245	13 641	25 226.3
26-50	39 816	1 065	7 124.5	60 819	1 638	7 467.1	79 561	2 166	11 278.9
51-100	45 806	596	9 001.7	63 700	850	26 869.8	84 672	1 130	18 471.1
101-250	67 047	400	5 658.0	103 441	630	11 755.0	128 401	775	18 162.5
251-500	72 431	195	5 453.7	100 783	272	8 519.1	116 258	314	11 284.2
500 plus	452 270	186	21 648.5	758 741	257	27 376.1	818 368	313	51 972.7
TOTAL	797 886	25 918	62 138.5	1 282 910	43 073	108 366.4	1 481 822	57 384	149 079.4

* Sales in Millions of Dollars

Data Coordination - DREE Hull

CANADA

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ALL INDUSTRIES	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	3 920	2 048.8	-	5 398	1 597.9	-	7 327	1 518.1
1-5	600 189	230 478	23 092.3	718 461	275 092	35 531.5	826 168	317 407	51 116.9
6-25	1 017 131	91 299	44 548.8	1 196 531	107 413	73 833.0	1 342 507	120 537	99 985.6
26-50	503 858	13 612	26 026.3	589 173	15 957	35 313.2	656 260	17 805	47 234.0
51-100	515 666	6 863	28 621.2	584 464	7 806	58 362.8	641 784	8 568	56 719.0
101-250	654 489	4 000	33 415.3	768 332	4 746	56 771.9	814 586	5 011	70 432.7
251-500	482 135	1 322	25 040.1	593 480	1 626	40 222.2	624 104	1 716	53 393.8
500 plus	1 455 475	833	64 851.7	1 988 210	1 081	91 785.0	2 222 799	1 227	139 376.8
TOTAL	5 228 943	352 327	247 644.5	6 438 651	419 119	393 418.5	7 128 208	479 598	519 768.9

* Sales in Millions of Dollars

Data Coordination - DREE Hull

CANADA

<u>MANUFACTURING</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Sales	502 767	4 360	-	560 748	4 638	-	579 205	4 800	-
0 Sales	155 327	6 580	-	153 944	7 316	-	200 998	9 306	-
0-50 000	17 664	6 610	193.5	16 153	6 422	192.6	13 476	5 836	176.6
50 000-250 000	83 623	10 558	1 410.7	76 089	11 179	1 517.7	67 639	11 670	1 600.8
250 000-2 000 000	326 300	10 074	7 862.8	300 820	11 722	9 320.6	263 053	12 620	10 085.1
2 000 000-20 000 000	354 182	2 574	15 189.3	389 014	3 381	20 240.5	379 520	4 055	23 623.3
20 000 000 plus	256 287	388	47 376.3	312 012	549	78 862.9	371 371	697	103 282.5
TOTAL	1 696 150	41 144	72 032.6	1 808 784	45 207	110 134.2	1 874 992	48 984	138 768.3
 <u>TRANSPORTATION</u>									
No Sales	80 799	2 045	-	111 284	2 303	-	119 967	2 502	-
0 Sales	30 827	4 009	-	38 471	5 292	-	56 379	7 431	-
0-50 000	9 991	3 595	111.1	10 249	4 319	135.3	8 861	4 130	131.4
50 000-250 000	32 754	4 255	535.9	32 717	5 049	647.2	31 199	5 698	735.6
250 000-2 000 000	55 780	2 160	1 480.0	62 846	2 974	2 059.5	62 879	3 762	2 637.1
2 000 000-20 000 000	34 609	366	2 168.2	39 511	482	2 714.7	48 022	687	4 011.4
20 000 000 plus	152 094	89	15 601.5	167 363	111	21 907.4	107 065	139	33 130.4
TOTAL	396 854	16 519	19 896.7	462 441	20 530	27 464.0	434 372	65 317	40 645.9
 <u>CONSTRUCTION</u>									
No Sales	30 993	904	-	38 993	1 008	-	35 991	1 155	-
0 Sales	54 873	10 527	-	61 347	14 574	-	91 399	18 433	-
0-50 000	25 047	11 785	349.4	26 687	12 909	397.0	23 277	12 027	379.5
50 000-250 000	68 420	13 208	1 670.7	81 949	16 307	2 099.1	76 269	19 217	2 508.3
250 000-2 000 000	144 332	7 608	5 298.6	141 872	10 125	7 193.6	139 131	12 450	8 762.9
2 000 000-20 000 000	72 256	994	5 100.0	94 326	1 512	8 007.7	87 794	1 980	9 737.0
20 000 000 plus	11 292	51	2 863.1	20 047	82	4 280.3	24 774	127	6 677.9
TOTAL	407 213	45 077	15 281.8	465 221	56 517	21 977.7	478 635	205 071	28 065.6

* Sales in Millions of Dollars

Data Coordination - DREE Hull

CANADA

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<u>TRADE</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Sales	271 999	13 536	-	316 034	14 055	-	308 308	14 575	-
0 Sales	121 036	22 772	-	134 987	27 941	-	201 158	39 979	-
0-50 000	93 619	46 178	1 407.7	83 593	41 611	1 285.8	67 266	34 432	1 071.8
50 000-250 000	272 334	62 805	7 752.1	275 136	66 835	8 580.4	256 649	67 653	8 946.3
250 000-2 000 000	313 606	25 778	17 213.6	352 278	33 242	22 495.7	385 376	41 090	28 136.2
2 000 000-20 000 000	170 297	3 625	19 601.3	209 709	5 184	28 073.2	231 340	6 827	36 126.8
20 000 000 plus	54 089	231	24 124.8	64 118	386	48 799.7	81 625	515	63 792.9
TOTAL	1 296 980	174 925	70 099.4	143 855	189 254	109 234.8	1 531 722	205 071	138 074.0
 <u>SERVICES</u>									
No Sales	49 740	1 826	-	71 182	2 125	-	94 458	2 594	-
0 Sales	193 695	11 834	-	317 633	18 237	-	421 638	26 029	-
0-50 000	42 605	17 710	477.4	48 376	19 887	547.5	42 502	19 314	542.7
50 000-250 000	94 142	13 396	1 560.0	111 641	17 826	2 155.6	113 561	21 287	2 632.3
250 000-2 000 000	107 234	3 605	2 175.8	150 916	5 803	3 651.4	269 328	8 136	5 126.6
2 000 000-20 000 000	67 621	328	1 910.0	115 877	562	3 424.0	158 040	969	5 628.6
20 000 000 plus	78 823	45	2 072.3	167 815	98	6 462.9	227 138	164	11 205.6
TOTAL	633 860	48 744	8 195.5	983 440	64 538	16 241.4	1 326 665	78 493	25 135.7
 <u>OTHER</u>									
No Sales	94 319	1 753	-	161 679	2 593	-	207 533	38 881	-
0 Sales	188 426	12 206	-	607 651	20 965	-	666 216	28 296	-
0-50 000	9 059	2 969	88.9	14 534	4 697	141.9	15 235	5 605	166.8
50 000-250 000	30 695	4 589	596.3	48 038	7 603	994.3	48 310	9 768	1 293.1
250 000-2 000 000	71 680	3 077	2 277.1	85 698	5 239	3 872.2	99 439	7 098	5 237.2
2 000 000-20 000 000	72 628	955	6 438.4	94 792	1 473	9 827.4	109 522	2 038	12 927.7
20 000 000 plus	331 075	366	52 734.7	270 515	501	93 528.6	335 533	691	129 491.3
TOTAL	797 886	25 918	62 138.5	1 282 910	43 073	108 366.4	1 481 822	57 384	149 079.4

CANADA

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ALL - INDUSTRIES	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Sales	1 030 617	24 424	-	1 259 920	26 722	-	1 345 462	29 507	-
0 Sales	744 184	67 928	-	1 314 033	94 325	-	1 637 788	129 474	-
0-50 000	197 985	88 847	2 628.1	199 592	89 845	2 699.9	170 617	81 344	2 468.7
50 000-250 000	581 968	108 811	13 525.7	625 570	124 799	15 994.3	593 357	135 293	17 716.4
250 000-2 000 000	1 018 936	52 305	36 310.9	1 094 433	69 107	48 595.0	1 219 240	85 163	59 988.2
2 000 000-20 000 000	771 593	8 842	50 407.1	943 229	12 594	72 287.5	1 014 238	16 484	92 054.9
20 000 000 plus	883 660	1 170	144 772.1	1 001 874	1 727	253 841.8	1 147 506	2 333	347 540.6
TOTAL	5 228 943	352 327	247 644.5	6 438 651	419 119	393 418.5	7 128 208	479 598	519 768.9

* Sales in Millions of Dollars

Data Coordination - DREE Hull

NEWFOUNDLAND

<u>MANUFACTURING</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	2	-	-	-	-	-	-	-
1-5	362	135	10.9	465	170	15.5	555	209	19.4
6-25	1182	99	42.2	1455	117	49.6	1458	130	35.5
26-50	1370	34	61.1	1263	30	31.5	1480	39	98.4
51-100	2017	26	40.7	1386	18	54.8	1514	20	59.5
101-250	1643	11	38.2	2271	16	66.1	3262	20	110.0
251-500	4325	11	35.8	5505	14	28.0	2179	6	10.0
500 plus	2900	3	82.7	3700	3	129.9	3925	4	35.0
TOTAL	13799	321	311.5	16045	368	375.4	14373	428	367.8
<u>TRANSPORTATION</u>									
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	-	-	-	1	.1	-	-	-
1-5	356	122	10.2	418	146	23.4	567	213	28.9
6-25	1156	97	29.7	1172	98	29.1	1308	111	25.3
26-50	561	15	7.4	564	15	9.2	766	21	309.1
51-100	700	9	12.7	756	10	28.7	743	10	41.5
101-250	700	4	19.5	945	5	37.8	790	5	16.0
251-500	600	2	22.2	800	2	26.1	1781	5	97.5
500 plus	1331	2	45.4	1571	2	70.0	-	-	-
TOTAL	5404	251	147.2	6226	279	224.5	5955	365	518.3

* Sales in Millions of Dollars

Data Coordination - DREE Hull

NEWFOUNDLAND

- 2 -

<u>CONSTRUCTION</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	1	-	-	1	1.4	-	4	-
1-5	1106	429	38.8	1376	562	55.3	1632	689	54.8
6-25	1894	149	70.7	2285	190	118.6	2205	193	136.0
26-50	1095	29	31.8	1487	37	67.1	1142	29	46.7
51-100	909	11	35.6	953	11	43.7	737	9	6.5
101-250	495	3	16.0	380	2	13.0	502	3	5.0
251-500	-	-	-	-	-	-	300	1	10.0
500 plus	3750	2	50.0	2250	2	75.0	750	1	85.0
TOTAL	9249	624	242.9	8731	805	374.1	7268	929	344.0
<u>TRADE</u>									
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	4	1.7	-	3	-	-	5	.1
1-5	6584	2934	222.3	7020	3169	289.5	8333	3720	317.7
6-25	7794	732	309.9	8618	805	407.0	8993	856	413.4
26-50	3403	94	213.2	3317	92	213.1	3408	95	207.0
51-100	2711	35	180.5	2783	38	305.4	3063	42	321.9
101-250	1573	10	71.7	2120	14	131.9	2223	15	133.4
251-500	-	-	-	-	-	-	-	-	-
500 plus	-	-	-	600	1	11.0	600	1	11.0
TOTAL	22065	3809	999.3	24458	4122	1356.9	26620	4734	1405.4

* Sales in Millions of Dollars

Data Coordination - DREE Hull

NEWFOUNDLAND

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SERVICES	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	1	.6	-	1	-	-	-	-
1-5	807	327	15.1	1165	459	27.0	1592	660	26.7
6-25	1395	119	18.1	1637	148	35.1	1994	185	36.6
26-50	423	12	4.2	746	20	14.2	822	22	5.4
51-100	406	5	5.0	400	5	1.7	786	10	4.4
101-250	638	4	2.3	1340	9	4.3	815	5	6.4
251-500	-	-	-	270	1	-	1070	3	5.6
500 plus	2200	2	8.0	3740	4	-	6090	7	-
TOTAL	5869	470	53.2	9298	647	82.3	13169	892	85.1
<u>OTHER</u>									
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	10	2.8	-	4	.3	-	6	.4
1-5	471	176	10.7	785	303	46.7	1251	529	36.9
6-25	862	79	20.7	1312	114	43.3	1694	152	41.4
26-50	247	6	3.8	464	13	7.9	645	19	6.5
51-100	315	4	13.2	359	5	17.8	823	12	21.6
101-250	590	3	-	630	4	10.0	1663	10	-
251-500	1000	3	6.5	1006	3	5.0	2006	5	-
500 plus	600	1	-	15840	5	-	2911	4	9.3
TOTAL	4085	282	57.7	20396	451	131.0	10993	737	115.7

* Sales in Millions of Dollars

Data Coordination - DREE Hull

NEWFOUNDLAND

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<u>ALL - INDUSTRIES</u>	<u>1974</u>			<u>1976</u>			<u>1979</u>		
	<u>EMPLOYEES</u>	<u>ESTABS.</u>	<u>SALES*</u>	<u>EMPLOYEES</u>	<u>ESTABS.</u>	<u>SALES*</u>	<u>EMPLOYEES</u>	<u>ESTABS.</u>	<u>SALES*</u>
No Employees Reported									
0 Employees	-	18	5.0	-	10	1.8	-	15	.5
1-5	9686	4123	308.0	11229	4809	457.3	13930	6020	484.4
6-25	14283	1275	491.3	16479	1472	682.7	17652	1627	688.3
26-50	7099	190	321.6	7841	207	343.0	8263	225	673.2
51-100	7058	90	287.7	6637	87	452.1	7666	103	455.5
101-250	5639	35	147.6	7686	50	262.2	9255	58	270.8
251-500	5925	16	64.4	7581	20	59.1	7336	20	123.1
500 plus	10781	10	186.1	27701	17	285.9	14276	17	140.3
TOTAL	60471	5757	1811.8	85154	6672	2544.1	78378	8085	2836.1

* Sales in Millions of Dollars

Data Coordination - DREE Hull

NEWFOUNDLAND

<u>MANUFACTURING</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Sales	5455	43	-	5642	39	-	4645	47	-
0 Sales	707	54	-	2198	75	-	3411	123	-
0-50 000	150	58	1.7	168	68	2.0	131	62	1.8
50 000-250 000	626	79	11.2	561	76	10.3	469	88	11.9
250 000-2 000 000	2023	58	43.2	1680	81	54.2	1439	78	54.3
2 000 000-20 000 000	2138	26	147.7	2996	27	179.9	3228	28	210.7
20 000 000 plus	2700	3	107.7	2800	2	129.9	1050	2	89.0
TOTAL	13799	321	311.5	16045	368	375.4	14373	428	367.8
 <u>TRANSPORTATION</u>									
No Sales	1006	24	-	1347	23	-	1921	33	-
0 Sales	449	48	-	657	64	-	1584	151	-
0-50 000	240	66	2.2	204	63	1.9	150	58	1.7
50 000-250 000	638	70	9.1	614	80	10.8	448	72	9.3
250 000-2 000 000	1007	34	22.7	890	36	25.3	611	37	21.2
2 000 000-20 000 000	433	6	45.5	403	9	54.5	395	8	58.3
20 000 000 plus	1631	3	67.7	2111	4	132.0	846	6	427.8
TOTAL	5404	251	147.1	6226	279	224.5	5955	365	518.3
 <u>CONSTRUCTION</u>									
No Sales	3235	12	-	1717	12	-	809	20	-
0 Sales	466	118	-	1013	200	-	1775	357	-
0-50 000	346	168	5.0	348	172	5.6	292	166	5.2
50 000-250 000	1146	201	25.8	1017	238	31.0	770	225	30.8
250 000-2 000 000	2225	108	84.3	2121	147	112.2	1666	131	102.6
2 000 000-20 000 000	1081	16	77.7	1765	35	150.3	1206	29	120.5
20 000 000 plus	750	1	50.0	750	1	75.0	750	1	85.0
TOTAL	9249	624	242.9	8731	805	374.1	7268	929	344.0

* Sales in Millions of Dollars

Data Coordination - DREE Hull

NEWFOUNDLAND

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TRADE	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Sales	3428	218	-	3785	249	-	4267	269	-
0 Sales	910	220	-	1818	406	-	5068	1006	-
0-50 000	2612	1565	42.2	2191	1394	38.6	2109	1359	37.6
50 000-250 000	5053	1259	155.2	4673	1356	173.7	4156	1329	170.7
250 000-2 000 000	5930	471	318.0	6012	612	414.5	5601	667	423.9
2 000 000-20 000 000	4077	75	458.9	5070	98	542.3	4552	97	571.9
20 000 000 plus	55	1	25.0	909	7	188.8	867	7	200.5
TOTAL	22065	3809	999.3	24458	4122	1356.9	26620	4734	1405.4
<u>SERVICES</u>									
No Sales	385	15	-	435	15	-	1115	33	-
0 Sales	1364	75	-	5296	176	-	8800	361	-
0-50 000	466	196	5.0	442	204	5.4	471	226	5.9
50 000-250 000	1008	146	18.2	1356	181	23.5	1110	204	25.7
250 000-2 000 000	1446	37	22.0	1592	67	35.6	1204	64	33.3
2 000 000-20 000 000	1200	1	8.0	177	4	17.9	469	4	20.4
20 000 000 plus	-	-	-	-	-	-	-	-	-
TOTAL	5869	470	53.2	9298	647	82.3	13169	892	85.1
<u>OTHER</u>									
No Sales	1740	19	-	7510	28	-	3341	50	-
0 Sales	717	124	-	10921	198	-	5449	449	-
0-50 000	119	47	1.4	142	64	1..8	124	59	1.7
50 000-250 000	448	57	8.2	435	85	10.8	453	108	13.6
250 000-2 000 000	568	29	19.4	720	65	45.2	639	62	47.3
2 000 000-20 000 000	493	6	28.7	668	11	73.2	987	9	54.5
20 000 000 plus	-	-	-	-	-	-	-	-	-
TOTAL	4085	282	57.7	20396	451	131.0	10993	737	116.7

* Sales in Millions of Dollars

Data Coordination - DREE Hull

NEWFOUNDLAND

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<u>ALL - INDUSTRIES</u>	1974			1976			1979		
	<u>EMPLOYEES</u>	<u>ESTABS.</u>	<u>SALES*</u>	<u>EMPLOYEES</u>	<u>ESTABS.</u>	<u>SALES*</u>	<u>EMPLOYEES</u>	<u>ESTABS.</u>	<u>SALES*</u>
No Sales	15249	331	-	20436	366	-	16098	452	-
0 Sales	4613	639	-	21903	1119	-	26087	2447	-
0-50 000	3933	2100	57.5	3495	1965	55.3	3277	1930	53.9
50 000-250 000	8919	1812	227.8	8656	2016	260.1	7406	2026	262.0
250 000-2 000 000	13199	737	509.8	13015	1008	686.0	11160	1039	682.6
2 000 000-20 000 000	9422	130	766.4	11079	184	1016.9	10837	175	1035.4
20 000 000 plus	5136	8	250.3	6570	14	525.7	3513	16	802.3
TOTAL	60471	5757	1811.8	85154	6672	2544.1	78378	8085	2836.1

* Sales in Millions of Dollars

Data Coordination - DREE Hull

PRINCE EDWARD ISLAND

<u>MANUFACTURING</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	-	-	-	-	-	-	-	-
1-5	124	40	5.2	155	55	6.1	187	62	8.8
6-25	568	43	27.4	625	48	23.8	758	57	37.3
26-50	429	11	9.5	469	12	36.7	465	13	86.5
51-100	380	5	3.5	360	5	2.4	247	4	6.7
101-250	1091	8	23.7	1170	7	27.7	575	4	12.9
251-500	-	-	-	-	-	-	450	1	-
500 plus	-	-	-	-	-	-	-	-	-
TOTAL	2592	107	69.4	2779	127	96.7	2682	141	152.2
 <u>TRANSPORTATION</u>									
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	-	-	-	1	-	-	-	-
1-5	94	30	2.0	98	38	2.9	157	59	4.7
6-25	286	23	3.7	284	25	5.1	373	34	12.1
26-50	32	1	0.1	85	3	.9	120	4	1.6
51-100	-	-	-	-	-	-	-	-	-
101-250	365	2	9.2	380	2	15.5	180	1	23.3
251-500	259	1	6.6	800	2	9.8	600	2	20.0
500 plus	-	-	-	-	-	-	-	-	-
TOTAL	1036	57	21.6	1647	71	34.1	1430	100	61.7

* Sales in Millions of Dollars

Data Coordination - DREE Hull

PRINCE EDWARD ISLAND

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<u>CONSTRUCTION</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	-	-	-	-	-	-	-	-
1-5	375	158	7.1	473	206	13.1	647	278	18.2
6-25	596	54	18.1	702	63	19.4	739	72	23.7
26-50	211	6	4.9	292	7	10.9	337	9	11.3
51-100	182	3	10.5	282	4	14.0	227	3	18.3
101-250	222	1	5.0	230	1	7.0	250	1	8.5
251-500	-	-	-	-	-	-	-	-	-
500 plus	-	-	-	-	-	-	-	-	-
TOTAL	1586	222	45.6	1979	281	64.4	2200	363	80.1
<u>TRADE</u>									
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	1	-	-	-	-	-	1	-
1-5	1649	658	55.0	1717	691	80.1	1913	765	93.8
6-25	2446	228	86.2	2516	237	120.3	2791	258	168.8
26-50	1100	31	43.2	1274	35	63.4	1301	36	82.4
51-100	267	3	3.0	524	7	15.7	423	6	9.5
101-250	427	3	13.8	265	2	9.6	415	3	15.6
251-500	-	-	-	-	-	-	-	-	-
500 plus	-	-	-	-	-	-	-	-	-
TOTAL	5889	924	201.3	6296	972	289.0	6843	1069	370.1

* Sales in Millions of Dollars

Data Coordination - DREE Hull

PRINCE EDWARD ISLAND

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<u>SERVICES</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	-	-	-	-	-	-	1	-
1-5	445	180	5.8	549	230	10.0	684	278	11.3
6-25	416	41	3.2	603	60	7.5	764	73	17.4
26-50	292	8	1.1	430	11	1.7	340	8	1.0
51-100	220	3	1.1	352	5	1.8	323	4	1.6
101-250	-	-	-	130	1	-	-	-	-
251-500	-	-	-	617	2	-	917	3	-
500 plus	-	-	-	-	-	-	850	1	-
TOTAL	1373	232	11.2	2681	309	21.0	3878	368	31.3
<u>OTHER</u>									
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	1	-	-	1	-	-	3	-
1-5	301	117	14.9	541	216	25.8	740	302	40.9
6-25	336	35	6.6	596	56	16.9	832	83	43.1
26-50	82	2	-	157	4	1.0	107	3	-
51-100	-	-	-	199	3	6.2	311	4	3.8
101-250	-	-	-	153	1	7.6	-	-	-
251-500	-	-	-	-	-	-	-	-	-
500 plus	-	-	-	-	-	-	-	-	-
TOTAL	719	155	21.5	1646	281	57.6	1990	395	87.8

* Sales in Millions of Dollars

Data Coordination - DREE Hull

PRINCE EDWARD ISLAND

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<u>ALL - INDUSTRIES</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	2	-	-	2	-	-	5	-
1-5	2988	1183	90.0	3533	1436	138.0	4328	1744	177.8
6-25	4648	424	145.2	5326	489	193.1	6257	577	302.3
26-50	2146	59	58.8	2707	72	114.5	2670	73	182.8
51-100	1049	14	18.2	1717	24	40.0	1531	21	39.9
101-250	2105	14	51.7	2328	14	67.4	1420	9	60.3
251-500	259	1	6.6	1417	4	9.8	1967	6	20.0
500 plus	-	-	-	-	-	-	850	1	-
TOTAL	13195	1697	370.5	17028	2041	562.8	19023	2436	783.0

* Sales in Millions of Dollars

Data Coordination - DREE Hull

PRINCE EDWARD ISLAND

<u>MANUFACTURING</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Sales	707	12	-	645	13	-	803	12	-
0 Sales	322	11	-	297	14	-	139	21	-
0-50 000	41	15	.5	39	17	.6	48	17	.6
50 000-250 000	333	34	5.0	259	40	5.8	266	37	5.0
250 000-2 000 000	845	30	26.0	1162	38	36.9	850	40	34.3
2 000 000-20 000 000	344	5	37.8	377	5	53.5	498	12	48.1
20 000 000 plus	-	-	-	-	-	-	78	2	64.2
TOTAL	2592	107	69.4	2779	127	96.7	2682	141	152.2
 <u>TRANSPORTATION</u>									
No Sales	30	4	-	484	5	-	44	5	-
0 Sales	59	12	-	56	16	-	165	28	-
0-50 000	37	10	.3	25	10	.4	35	16	.6
50 000-250 000	188	21	2.9	190	25	3.2	144	26	3.0
250 000-2 000 000	298	8	3.3	362	13	6.1	256	21	11.5
2 000 000-20 000 000	424	2	15.0	530	2	24.5	606	3	23.3
20 000 000 plus	-	-	-	-	-	-	180	1	23.3
TOTAL	1036	57	21.6	1647	71	34.1	1430	100	61.7
 <u>CONSTRUCTION</u>									
No Sales	44	4	-	55	4	-	66	6	-
0 Sales	185	56	-	113	45	-	231	87	-
0-50 000	153	73	2.2	158	77	2.7	164	89	2.9
50 000-250 000	363	61	7.2	471	113	13.0	485	124	14.5
250 000-2 000 000	482	24	14.5	727	37	23.0	712	51	28.5
2 000 000-20 000 000	359	4	21.7	455	5	25.8	542	6	34.3
20 000 000 plus	-	-	-	-	-	-	-	-	-
TOTAL	1586	222	45.6	1979	281	64.4	2200	363	80.1

* Sales in Millions of Dollars

Data Coordination - DREE Hull

PRINCE EDWARD ISLAND

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<u>TRADE</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Sales	847	63	-	975	60	-	944	60	-
0 Sales	556	100	-	312	66	-	622	137	-
0-50 000	416	224	7.2	379	204	6.7	340	192	6.1
50 000-250 000	1565	389	47.2	1753	443	53.7	1566	434	54.2
250 000-2 000 000	1646	130	88.0	1693	163	92.8	1839	203	124.1
2 000 000-20 000 000	859	18	59.0	1184	36	135.8	1532	43	185.7
20 000 000 plus	-	-	-	-	-	-	-	-	-
TOTAL	5889	924	201.3	6296	972	289.0	6843	1069	370.1
 <u>SERVICES</u>									
No Sales	68	7	-	49	6	-	48	5	-
0 Sales	393	57	-	1215	69	-	2373	111	-
0-50 000	278	104	2.7	302	116	3.3	306	125	3.3
50 000-250 000	344	56	5.4	747	107	11.9	675	108	11.9
250 000-2 000 000	290	8	3.1	368	11	5.8	465	18	9.0
2 000 000-20 000 000	-	-	-	-	-	-	11	1	7.1
20 000 000 plus	-	-	-	-	-	-	-	-	-
TOTAL	1373	232	11.2	2681	309	21.0	3878	368	31.3
 <u>OTHER</u>									
No Sales	81	4	-	76	8	-	99	11	-
0 Sales	224	51	-	460	95	-	735	165	-
0-50 000	98	40	1.2	106	48	1.4	141	61	1.6
50 000-250 000	212	45	5.7	465	101	14.1	404	105	13.3
250 000-2 000 000	93	13	6.1	322	25	16.1	550	46	30.9
2 000 000-20 000 000	11	2	8.5	217	4	26.1	61	7	41.9
20 000 000 plus	-	-	-	-	-	-	-	-	-
TOTAL	719	155	21.5	1646	281	57.6	1990	395	87.8

* Sales in Millions of Dollars

Data Coordination - DREE Hull

PRINCE EDWARD ISLAND

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<u>ALL - INDUSTRIES</u>	1974			1976			1979		
	<u>EMPLOYEES</u>	<u>ESTABS.</u>	<u>SALES*</u>	<u>EMPLOYEES</u>	<u>ESTABS.</u>	<u>SALES*</u>	<u>EMPLOYEES</u>	<u>ESTABS.</u>	<u>SALES*</u>
No Sales	1777	94	-	2284	96	-	2004	99	-
0 Sales	1739	287	-	2453	305	-	4265	549	-
0-50 000	1023	466	14.1	1009	472	15.0	1034	500	15.1
50 000-250 000	3005	606	73.4	3885	829	101.7	3540	834	101.9
250 000-2 000 000	3654	213	141.0	4634	287	180.6	4672	379	238.2
2 000 000-20 000 000	1997	31	142.1	2763	52	265.6	3250	72	340.4
20 000 000 plus	-	-	-	-	-	-	258	3	87.5
TOTAL	13195	1697	370.5	17028	2041	562.8	19023	2436	783.0

* Sales in Millions of Dollars

Data Coordination - DREE Hull

NOVA SCOTIA

<u>MANUFACTURING</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	5	6.3	-	1	.2	-	1	-
1-5	1101	376	31.1	1240	442	40.7	1398	522	52.3
6-25	3457	278	67.5	4239	333	103.1	4597	365	138.4
26-50	3276	89	67.5	3192	86	88.0	3432	91	106.1
51-100	3975	55	181.9	4209	58	204.1	3796	53	324.0
101-250	4818	28	56.5	7143	39	104.8	6811	40	188.0
251-500	5753	17	57.5	5663	17	45.9	6820	19	178.6
500 plus	11450	10	82.5	9750	9	52.9	7425	7	122.3
TOTAL	33830	858	550.8	35436	985	639.7	34279	1098	1109.8
<u>TRANSPORTATION</u>									
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	3	-	-	2	.2	-	1	-
1-5	804	306	13.3	947	370	18.8	1179	493	25.3
6-25	1872	161	25.8	2219	203	38.4	2527	227	53.9
26-50	1125	31	12.2	1158	32	15.9	1129	32	15.5
51-100	622	8	9.0	920	12	119.1	1390	19	195.9
101-250	1320	8	93.9	2018	12	25.7	1285	8	20.9
251-500	400	1	-	-	-	-	595	2	3.8
500 plus	3150	1	62.1	3500	1	100.0	3500	1	111.0
TOTAL	9293	519	216.3	10762	632	318.1	11605	783	426.3

* Sales in Millions of Dollars

Data Coordination - DREE Hull

NOVA SCOTIA

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<u>CONSTRUCTION</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	4	.1	-	6	2.5	-	1	-
1-5	2640	1025	64.0	3297	1405	87.8	4189	1827	121.0
6-25	3826	333	103.6	4757	421	165.7	5151	456	212.0
26-50	2193	59	64.2	2513	66	97.5	1602	43	63.2
51-100	1258	17	26.8	1629	21	55.1	1752	22	174.6
101-250	2084	13	38.7	1702	11	44.1	2170	13	49.7
251-500	300	1	-	300	1	-	-	-	-
500 plus	-	-	-	-	-	-	-	-	-
TOTAL	12301	1452	297.4	14198	1931	452.6	14864	2362	620.4
<u>TRADE</u>									
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	7	2.7	-	6	.5	-	8	3.6
1-5	10837	4316	343.9	11370	4560	451.9	12600	5127	564.2
6-25	15839	1439	541.1	17407	1565	742.4	18390	1663	880.9
26-50	5712	159	218.0	6477	181	269.2	7041	196	333.4
51-100	3621	50	272.0	3917	56	337.0	4598	61	511.1
101-250	2152	13	80.2	3138	19	121.2	2874	17	105.8
251-500	900	2	-	775	2	-	2139	6	1.7
500 plus	2300	2	-	2300	2	-	3108	3	-
TOTAL	41361	5988	1458.0	45384	6391	1922.1	50750	7081	2400.7

* Sales in Millions of Dollars

Data Coordination - DREE Hull

NOVA SCOTIA

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SERVICES	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	8	1.1	-	5	.7	-	4	.1
1-5	2325	949	37.5	3037	1286	63.3	3890	1703	95.5
6-25	2755	264	34.0	3828	353	73.5	4858	432	74.3
26-50	1440	42	20.0	1996	53	15.1	2206	58	16.4
51-100	1319	17	3.2	2591	33	10.1	2466	31	10.1
101-250	1053	8	2.0	1806	12	4.9	3489	22	10.1
251-500	670	2	11.5	3276	8	18.5	5051	13	29.1
500 plus	1650	2	-	6450	4	15.8	9070	6	41.0
TOTAL	11212	1292	109.2	22984	1754	201.8	31030	2269	276.7
<u>OTHER</u>									
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	25	76.7	-	16	-	-	18	1.0
1-5	1629	570	46.3	2818	1069	87.2	3951	1602	136.6
6-25	2276	210	68.0	3603	313	114.8	4620	408	152.7
26-50	1089	29	64.7	1902	51	89.8	2214	64	52.6
51-100	978	13	46.3	2073	28	42.6	2564	34	255.6
101-250	1905	11	196.3	2425	15	52.1	3516	21	126.8
251-500	-	-	-	1025	3	-	1100	3	1.7
500 plus	3600	2	48.2	20600	4	19.8	7360	4	-
TOTAL	11477	860	546.5	34446	1499	406.3	25325	2154	727.0

* Sales in Millions of Dollars

Data Coordination - DREE Hull

NOVA SCOTIA

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<u>ALL - INDUSTRIES</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	52	86.8	-	36	4.0	-	33	4.7
1-5	19336	7542	536.2	22709	9132	749.9	27207	11274	994.9
6-25	30025	2685	840.2	36053	3188	1237.8	40143	3551	1512.2
26-50	14835	409	446.4	17238	469	575.4	17624	484	587.2
51-100	11773	160	539.1	15339	208	767.9	16566	220	1471.2
101-250	13332	81	467.6	18232	108	352.6	20145	121	501.3
251-500	8023	23	69.0	11039	31	64.4	15705	43	214.8
500 plus	22150	17	192.8	42600	20	188.5	30463	21	274.3
TOTAL	119474	10969	3178.2	163210	13192	3940.6	167853	15747	5560.8

* Sales in Millions of Dollars

Data Coordination - DREE Hull

NOVA SCOTIA

<u>MANUFACTURING</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Sales	12313	148	-	13424	168	-	12771	165	-
0 Sales	6549	162	-	8369	152	-	5123	229	-
0-50 000	344	139	4.0	459	166	4.9	457	171	4.9
50 000-250 000	1607	201	25.9	1680	248	31.5	1452	253	33.1
250 000-2 000 000	5173	169	117.8	5923	211	164.4	4913	217	175.6
2 000 000-20 000 000	6394	36	255.5	4281	35	209.6	5135	53	342.5
20 000 000 plus	1450	3	147.5	1300	5	229.3	4428	10	553.7
TOTAL	33830	858	550.8	35436	985	639.7	34279	1098	1109.8
 <u>TRANSPORTATION</u>									
No Sales	1370	55	-	1982	70	-	2548	84	-
0 Sales	1109	153	-	1224	168	-	1921	270	-
0-50 000	336	123	3.9	434	149	4.6	302	145	4.2
50 000-250 000	1122	133	15.9	1301	176	23.4	1114	188	24.4
250 000-2 000 000	1465	46	30.4	1057	55	34.4	1140	81	47.9
2 000 000-20 000 000	581	7	25.5	1199	12	46.8	1015	13	61.7
20 000 000 plus	3310	2	140.5	3565	2	209.0	3565	2	288.0
TOTAL	9293	519	216.3	10762	632	318.1	11605	783	426.3
 <u>CONSTRUCTION</u>									
No Sales	1320	46	-	1604	45	-	1276	44	-
0 Sales	2142	408	-	1874	485	-	3404	795	-
0-50 000	758	365	10.9	1114	512	15.7	1004	538	16.7
50 000-250 000	2235	429	52.1	2702	583	71.6	2580	655	78.6
250 000-2 000 000	3899	179	134.9	4693	269	188.5	3996	287	199.7
2 000 000-20 000 000	1947	25	99.4	2211	37	176.7	2354	40	181.5
20 000 000 plus	-	-	-	-	-	-	250	3	143.9
TOTAL	12301	1452	297.4	14198	1931	452.6	14864	2362	620.4

* Sales in Millions of Dollars

Data Coordination - DREE Hull

NOVA SCOTIA

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<u>TRADE</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Sales	11671	634	-	13627	643	-	15673	641	-
0 Sales	3516	700	-	3326	745	-	6911	1411	-
0-50 000	2735	1536	49.3	2749	1459	46.9	2348	1338	42.2
50 000-250 000	9132	2235	268.0	9553	2402	307.2	8178	2326	302.4
250 000-2 000 000	10112	782	510.2	10999	1012	670.8	11014	1194	790.8
2 000 000-20 000 000	3953	98	439.4	4683	125	605.2	6186	165	875.4
20 000 000 plus	242	3	191.0	447	5	292.0	440	6	389.8
TOTAL	41361	5988	1458.0	45384	6391	1922.1	50750	7081	2400.7
 <u>SERVICES</u>									
No Sales	2041	99	-	2764	102	-	3493	107	-
0 Sales	3269	310	-	11294	478	-	15469	846	-
0-50 000	1101	483	13.0	1386	594	16.2	1353	647	17.2
50 000-250 000	2216	321	33.6	3024	468	54.6	2785	526	62.1
250 000-2 000 000	1873	74	41.1	2436	103	65.2	3435	131	85.2
2 000 000-20 000 000	712	5	21.5	2080	9	65.9	4495	12	112.1
20 000 000 plus	-	-	-	-	-	-	-	-	-
TOTAL	11212	1292	109.2	22984	1754	201.8	31030	2269	276.7
 <u>OTHER</u>									
No Sales	1132	76	-	2400	118	-	3337	159	-
0 Sales	2677	396	-	25566	693	-	15364	1180	-
0-50 000	283	108	3.3	516	204	6.3	595	243	6.9
50 000-250 000	1083	169	23.6	1407	297	39.9	1383	334	42.3
250 000-2 000 000	1382	87	63.0	2682	162	127.3	3058	204	148.5
2 000 000-20 000 000	1568	19	113.0	1587	22	126.2	866	28	156.7
20 000 000 plus	3352	5	343.5	288	3	106.5	722	6	372.7
TOTAL	11477	860	546.5	34446	1499	406.3	25325	2154	727.0

* Sales in Millions of Dollars

Data Coordination - DREE Hull

NOVA SCOTIA

- 3 -

<u>ALL - INDUSTRIES</u>	1974			1976			1979		
	<u>EMPLOYEES</u>	<u>ESTABS.</u>	<u>SALES*</u>	<u>EMPLOYEES</u>	<u>ESTABS.</u>	<u>SALES*</u>	<u>EMPLOYEES</u>	<u>ESTABS.</u>	<u>SALES*</u>
No Sales	29847	1058	-	35801	1146	-	39098	1200	-
0 Sales	19262	2129	-	51653	2721	-	48192	4731	-
0-50 000	5557	2754	84.4	6658	3084	94.6	6059	3082	92.0
50 000-250 000	17395	3488	419.4	19667	4174	528.2	17492	4282	542.9
250 000-2 000 000	23904	1337	897.6	27790	1812	1250.6	27556	2114	1447.7
2 000 000-20 000 000	15155	190	954.4	16041	240	1230.4	20051	311	1730.0
20 000 000 plus	8354	13	822.5	5600	15	836.8	9405	27	1748.1
TOTAL	119474	10969	3178.2	163210	13192	3940.6	167853	15747	5560.8

* Sales in Millions of Dollars

Data Coordination - DREE Hull

NEW BRUNSWICK

<u>MANUFACTURING</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	4	.2	-	3	.4	-	6	1.1
1-5	842	283	40.8	1034	352	48.6	1198	442	76.9
6-25	3548	271	167.0	3648	280	104.0	4068	313	139.1
26-50	3236	85	72.8	3439	92	114.0	3114	86	124.0
51-100	3486	44	63.3	3527	47	59.2	3604	47	87.7
101-250	6768	40	93.6	8514	50	130.8	6897	40	118.2
251-500	3733	10	135.3	3950	11	72.2	3900	10	30.8
500 plus	8140	8	285.9	7450	8	445.0	7450	8	652.0
TOTAL	29753	745	858.9	31562	843	974.1	30231	952	1229.8

TRANSPORTATION

No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	2	-	-	2	-	-	2	-
1-5	730	237	15.0	844	299	18.2	1029	399	33.7
6-25	1625	143	20.9	1837	163	35.9	2029	177	39.2
26-50	671	19	8.3	666	18	8.0	903	25	15.5
51-100	705	9	9.3	1092	15	9.6	1451	19	10.9
101-250	693	4	14.0	778	4	22.0	1164	6	52.7
251-500	400	1	-	400	1	-	400	1	-
500 plus	4400	3	110.5	10400	5	141.4	10400	5	386.0
TOTAL	9224	418	178.0	16017	507	235.1	17376	634	538.0

* Sales in Millions of Dollars

Data Coordination - DREE Hull

NEW BRUNSWICK

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CONSTRUCTION	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	-	-	-	1	-	-	3	2.6
1-5	2476	922	55.6	3239	1221	98.0	4150	1617	133.0
6-25	3578	329	110.3	4106	379	157.9	4232	388	193.2
26-50	1536	42	54.8	1384	37	51.9	1625	43	95.6
51-100	1052	14	36.8	1355	17	49.6	931	12	34.4
101-250	500	3	25.0	375	2	22.9	1200	6	71.0
251-500	575	2	8.0	1175	4	39.0	975	3	30.0
500 plus	1500	1	7.0	-	-	-	-	-	-
TOTAL	11217	1313	297.5	11634	1661	419.3	13113	2072	559.8
<u>TRADE</u>									
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	2	.1	-	3	.2	-	5	.3
1-5	8795	3473	305.2	9451	3713	390.9	10906	4355	505.6
6-25	12144	1126	434.1	13267	1198	583.4	14681	1305	724.8
26-50	4390	122	153.4	4917	135	177.7	5024	138	231.3
51-100	2629	37	219.6	3221	44	409.8	3951	54	317.2
101-250	2605	17	148.4	2424	17	205.2	2361	17	301.2
251-500	1200	3	217.0	1300	4	-	1019	3	-
500 plus	900	1	-	691	1	-	600	1	-
TOTAL	32663	4781	1477.9	35271	5115	1767.3	38542	5878	2080.4

* Sales in Millions of Dollars

Data Coordination-- DREE Hull

NEW BRUNSWICK

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SERVICES	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	5	.2	-	10	-	-	10	-
1-5	1856	747	27.3	2556	1014	43.1	3309	1336	62.6
6-25	2605	233	28.4	3288	289	39.8	4006	350	63.6
26-50	823	22	13.6	1148	31	11.2	1465	39	12.2
51-100	270	4	2.4	903	13	11.0	1324	18	56.1
101-250	705	5	4.4	1284	9	6.7	2379	16	8.7
251-500	865	2	4.3	1615	4	11.3	3106	8	16.3
500 plus	-	-	-	6085	7	25.3	10483	12	41.4
TOTAL	7124	1018	80.5	16879	1377	148.3	26072	1789	260.8
<u>OTHER</u>									
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	14	5.5	-	22	.3	-	19	-
1-5	1415	469	48.4	2488	847	77.8	3459	1285	90.9
6-25	1457	144	35.6	2391	236	68.4	3521	331	157.9
26-50	593	16	37.2	1137	28	25.7	1541	39	77.2
51-100	929	12	43.8	1139	15	93.6	1239	18	123.2
101-250	1667	10	36.4	2235	15	31.7	2390	17	85.6
251-500	1590	4	16.1	2213	5	16.0	1538	4	-
500 plus	1500	2	-	3200	4	6.9	6235	7	16.8
TOTAL	9151	671	222.9	14803	1172	320.4	19923	1720	551.6

* Sales in Millions of Dollars

Data Coordination - DREE Hull

NEW BRUNSWICK

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<u>ALL - INDUSTRIES</u>	1974			1976			1979		
	<u>EMPLOYEES</u>	<u>ESTABS.</u>	<u>SALES*</u>	<u>EMPLOYEES</u>	<u>ESTABS.</u>	<u>SALES*</u>	<u>EMPLOYEES</u>	<u>ESTABS.</u>	<u>SALES*</u>
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	27	6.0	-	41	0.9	-	45	4.0
1-5	16114	6131	492.3	19612	7446	676.6	24051	9434	902.7
6-25	24957	2246	796.3	28537	2545	989.4	32537	2864	1317.8
26-50	11249	306	340.1	12691	341	388.5	13672	370	555.9
51-100	9071	120	375.1	11237	151	632.8	12500	168	629.5
101-250	12938	79	321.8	15610	97	419.2	16391	102	637.3
251-500	8363	22	380.7	10653	29	138.5	10938	29	77.1
500 plus	16440	15	403.4	27826	25	618.6	35168	33	1096.2
TOTAL	99132	8946	3115.7	126166	10675	3864.5	145257	13045	5220.4

* Sales in Millions of Dollars

Data Coordination - DREE Hull

NEW BRUNSWICK

<u>MANUFACTURING</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Sales	9469	115	-	9464	123	-	9349	120	-
0 Sales	6011	125	-	6557	165	-	5935	225	-
0-50 000	291	100	2.7	313	114	3.2	323	129	3.5
50 000-250 000	1572	180	24.8	1644	191	27.2	1117	188	25.9
250 000-2 000 000	4853	177	128.1	4925	200	159.3	4458	229	185.9
2 000 000-20 000 000	4504	42	250.5	4484	44	259.4	5549	57	362.5
20 000 000 plus	3053	6	452.9	4175	6	525.0	3500	4	652.0
TOTAL	29753	745	858.9	31562	843	974.1	30231	952	1229.8
 <u>TRANSPORTATION</u>									
No Sales	4479	64	-	10711	70	-	11195	87	-
0 Sales	596	102	-	1058	140	-	1793	212	-
0-50 000	325	95	3.2	300	111	3.6	267	114	3.5
50 000-250 000	822	106	14.3	972	122	16.5	853	135	18.9
250 000-2 000 000	1308	46	34.7	1301	60	48.6	1340	76	57.4
2 000 000-20 000 000	294	3	15.3	275	2	25.0	278	7	32.2
20 000 000 plus	1400	2	110.5	1400	2	141.4	1650	3	426.0
TOTAL	9224	418	178.0	16017	507	235.1	17376	634	538.0
 <u>CONSTRUCTION</u>									
No Sales	236	13	-	359	18	-	1025	31	-
0 Sales	1770	331	-	1511	404	-	2238	597	-
0-50 000	889	379	10.4	1046	467	13.7	1029	495	14.9
50 000-250 000	2022	372	47.1	2314	480	62.5	2387	602	76.4
250 000-2 000 000	3303	196	132.8	3835	259	173.8	3572	306	207.4
2 000 000-20 000 000	2997	22	107.3	2569	33	169.4	2662	40	230.1
20 000 000 plus	-	-	-	-	-	-	200	1	31.0
TOTAL	11217	1313	297.5	11634	1661	419.3	13113	2072	559.8

* Sales in Millions of Dollars

Data Coordination - DREE Hull

NEW BRUNSWICK

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TRADE	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Sales	8204	495	-	8973	492	-	9490	513	-
0 Sales	2534	470	-	2671	566	-	4290	1035	-
0-50 000	2768	1385	41.8	2714	1336	40.9	2191	1218	37.1
50 000-250 000	6935	1694	211.0	6985	1760	224.2	6721	1911	254.7
250 000-2 000 000	7787	663	444.7	9432	864	587.6	9831	1054	711.6
2 000 000-20 000 000	3325	69	351.6	3794	91	493.4	5204	141	697.3
20 000 000 plus	1110	5	428.7	702	6	421.2	815	6	379.7
TOTAL	32663	4781	1477.9	35271	5115	1767.3	38542	5878	2080.4
<u>SERVICES</u>									
No Sales	627	56	-	1340	65	-	2527	71	-
0 Sales	1646	204	-	7138	365	-	14306	640	-
0-50 000	1187	453	11.1	1362	555	14.5	1251	555	14.5
50 000-250 000	1779	247	28.2	1744	297	35.3	2034	391	46.4
250 000-2 000 000	1415	55	30.7	2170	88	52.5	2035	118	66.8
2 000 000-20 000 000	470	3	10.5	3125	7	45.9	2629	12	67.6
20 000 000 plus	-	-	-	-	-	-	1290	2	65.4
TOTAL	7124	1018	80.5	16879	1377	148.3	26072	1789	260.8
<u>OTHER</u>									
No Sales	2556	33	-	2994	54	-	3829	93	-
0 Sales	2088	352	-	5125	636	-	8798	997	-
0-50 000	303	89	2.5	638	150	4.2	545	196	5.5
50 000-250 000	833	121	15.7	1136	203	26.2	1284	262	33.9
250 000-2 000 000	1406	57	39.9	2131	109	79.5	2638	140	98.9
2 000 000-20 000 000	1875	18	137.8	2579	18	131.1	2447	27	212.5
20 000 000 plus	90	1	27.1	200	2	79.3	382	5	200.7
TOTAL	9151	671	222.9	14803	1172	320.4	19923	1720	551.6

* Sales in Millions of Dollars

Data Coordination - DREE Hull

NEW BRUNSWICK

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ALL - INDUSTRIES	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Sales	25571	776	-	33841	822	-	37415	915	-
0 Sales	14645	1584	-	24060	2276	-	37360	3706	-
0-50 000	5763	2501	71.5	6373	2733	80.1	5606	2707	79.0
50 000-250 000	13963	2720	341.1	14795	3053	391.8	14396	3489	456.2
250 000-2 000 000	20072	1194	810.9	23794	1580	1101.3	23874	1923	1328.1
2 000 000-20 000 000	13465	157	873.0	16826	195	1124.4	18769	284	1602.3
20 000 000 plus	5653	14	1019.2	6477	16	1166.9	7837	21	1754.8
TOTAL	99132	8946	3115.7	126166	10675	3864.5	145257	13045	5220.4

* Sales in Millions of Dollars

Data Coordination - DREE Hull

QUEBEC

MANUFACTURING	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	156	84.9	-	222	33.2	-	274	45.4
1-5	13159	4598	663.5	14529	5049	912.2	16399	5744	1079.6
6-25	55970	4336	2633.0	59307	4631	4077.5	61897	4861	5626.7
26-50	54781	1438	1814.9	57067	1515	2619.4	57945	1538	2791.6
51-100	76208	1005	2120.8	75484	996	3191.4	74154	976	4412.3
101-250	114426	699	3987.1	121767	762	5476.7	111684	696	6418.9
251-500	82174	228	3218.4	86309	243	6463.6	79153	222	4743.4
500 plus	137039	132	4767.9	172743	138	6823.9	132740	124	8952.7
TOTAL	533757	12592	19290.5	587206	13556	29597.9	533972	14435	34070.7

TRANSPORTATION

No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	44	7.9	-	77	6.2	-	122	9.0
1-5	5468	2026	251.7	6366	2361	246.4	7232	2639	351.7
6-25	15262	1293	696.8	17867	1517	963.9	20629	1763	887.3
26-50	9335	256	195.4	10069	273	261.3	11132	303	389.9
51-100	10239	139	234.0	10587	143	346.3	11459	153	480.9
101-250	8950	57	1241.6	10966	71	267.7	12232	76	271.0
251-500	7407	19	155.5	9515	25	289.2	9327	23	597.8
500 plus	95665	14	6957.1	102500	18	9987.7	44759	19	13734.4
TOTAL	152326	3848	9740.1	167870	4485	12368.6	116770	5098	16722.0

* Sales in Millions of Dollars

Data Coordination - DREE Hull

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<u>CONSTRUCTION</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	78	33.0	-	236	10.0	-	291	32.6
1-5	18732	7508	861.4	22568	8844	911.3	26243	10086	1326.6
6-25	28618	2486	1128.6	32551	2886	1699.0	36516	3297	2378.9
26-50	14054	373	519.0	15861	417	801.4	16064	432	945.9
51-100	12914	170	517.8	15546	202	899.0	12810	167	655.5
101-250	12497	74	352.4	14993	90	675.5	12770	79	646.3
251-500	6735	19	173.5	5862	17	302.6	6072	16	394.2
500 plus	3490	5	25.7	7550	9	217.0	3650	4	183.6
TOTAL	97040	10713	3611.4	114931	12701	5515.8	114125	14372	6563.6
<u>TRADE</u>									
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Emploeyss	-	280	180.0	-	818	209.8	-	1536	173.5
1-5	92862	38232	3282.4	101028	40567	4349.3	110581	43943	5391.2
6-25	119581	11184	5525.8	132766	12383	8729.3	146514	13551	11514.7
26-50	44418	1233	2533.6	49251	1369	4101.2	53828	1501	4458.2
51-100	34439	468	2306.0	38954	531	3100.0	40988	559	3770.9
101-250	29459	193	3276.7	30034	199	5407.6	32094	208	6631.9
251-500	10671	30	960.0	14439	41	2076.2	11859	35	3052.4
500 plus	14565	13	209.9	19630	15	363.6	19290	14	381.7
TOTAL	345995	51633	18274.4	386102	55923	28336.9	415154	61347	35374.6

* Sales in Millions of Dollars

Data Coordination - DREE Hull

QUEBEC

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SERVICES	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	104	4.4	-	323	8.0	-	536	30.7
1-5	23851	9864	437.0	29183	11753	629.5	34217	13759	901.8
6-25	30679	2803	510.8	39778	3618	2309.8	45983	4219	1187.4
26-50	12982	347	229.7	17513	471	565.3	21088	569	469.7
51-100	14158	193	211.4	17797	240	460.1	20097	270	933.8
101-250	17120	101	155.4	25140	153	248.0	30676	179	482.7
251-500	17446	48	105.3	30724	84	177.9	41959	115	438.1
500 plus	73881	44	449.6	122218	83	1038.6	152141	117	1666.8
TOTAL	190117	13504	2103.6	282353	16725	5437.2	346161	19764	6111.0
<u>OTHER</u>									
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	250	690.5	-	501	48.3	-	611	25.6
1-5	8917	2976	870.5	14432	4763	2030.5	18343	6244	2428.0
6-25	15486	1358	1571.7	24554	2147	7182.6	31532	2727	8142.2
26-50	9359	247	3852.6	13117	352	1516.2	16522	454	2607.5
51-100	12891	169	1298.4	17473	232	16538.9	20109	269	4647.9
101-250	18041	108	1358.9	30657	188	1323.7	33854	201	2323.9
251-500	22905	60	1947.6	24254	66	1229.1	28940	79	2107.4
500 plus	179030	64	8619.5	174372	61	8965.3	160622	62	12351.6
TOTAL	266629	5232	20209.7	298859	8310	38834.7	309922	10647	34634.2

* Sales in Millions of Dollars

Data Coordination - DREE Hull

QUEBEC

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<u>ALL - INDUSTRIES</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	912	1000.6	-	2177	315.5	-	3370	316.7
1-5	162989	65204	6366.6	188106	73337	9079.1	213015	82415	11479.0
6-25	265596	23460	12066.7	306823	27182	24962.0	343071	30418	29737.2
26-50	144929	3894	9145.2	162878	4397	9864.9	176579	4797	11662.8
51-100	160849	2144	6688.5	175841	2344	24535.6	179617	2394	14901.4
101-250	200493	1232	10372.1	233557	1463	13399.3	233310	1439	16774.7
251-500	147338	404	6560.3	171103	476	10538.6	177310	490	11333.3
500 plus	503670	272	21029.7	599013	324	27396.2	513202	340	37270.8
TOTAL	1585864	97522	73229.7	1837321	111700	120091.1	1836104	125663	133476.1

* Sales in Millions of Dollars

Data Coordination - DREE Hull

QUEBEC

<u>MANUFACTURING</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Sales	147057	1113	-	169319	1135	-	155023	1125	-
0 Sales	51697	1877	-	55435	2159	-	46689	2643	-
0-50 000	5887	2103	60.4	4996	1947	57.6	4289	1818	54.5
50 000-250 000	29088	3151	420.7	26328	3231	439.3	22584	3370	462.7
250 000-2 000 000	115648	3343	2658.7	106661	3760	3076.4	95976	3976	3246.6
2 000 000-20 000 000	128052	884	4733.2	140045	1158	6499.3	132457	1316	7220.9
20 000 000 plus	56328	121	11417.4	84422	166	19525.4	76954	187	23086.1
TOTAL	533757	12592	19290.5	587206	13556	29597.9	533972	14435	34070.7
 <u>TRANSPORTATION</u>									
No Sales	13705	450	-	19138	529	-	25026	576	-
0 Sales	8613	903	-	10838	1106	-	16377	1352	-
0-50 000	2691	856	25.4	2281	872	26.8	1871	768	23.8
50 000-250 000	8193	942	120.9	7669	1056	136.7	7993	1207	160.9
250 000-2 000 000	15946	564	404.0	18192	761	552.5	17849	976	692.9
2 000 000-20 000 000	10006	113	632.5	10688	133	725.3	13245	186	1008.2
20 000 000 plus	93172	20	8557.4	99064	28	10927.3	34409	33	14836.2
TOTAL	152326	3848	9740.1	167870	4485	12368.6	116770	5098	16722.0
 <u>CONSTRUCTION</u>									
No Sales	6072	124	-	4873	148	-	5252	178	-
0 Sales	11995	2444	-	15089	3125	-	18775	3537	-
0-50 000	6676	3160	91.4	6082	2996	89.9	5390	2710	84.4
50 000-250 000	15693	2937	366.9	16838	3616	459.0	18857	4482	576.7
250 000-2 000 000	33161	1768	1281.2	34489	2358	1716.8	35341	2965	2071.6
2 000 000-20 000 000	22688	273	1429.3	31248	437	2343.5	23848	472	2363.5
20 000 000 plus	755	7	442.6	6312	21	906.6	6662	28	1467.3
TOTAL	97040	10713	3611.4	114931	12701	5515.8	114125	14372	6563.6

* Sales in Millions of Dollars

Data Coordination - DREE Hull

QUEBEC

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<u>TRADE</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Sales	44894	2294	-	53854	2356	-	57880	2462	-
0 Sales	39925	7080	-	42823	9147	-	61509	12708	-
0-50 000	29574	15728	455.9	26874	14194	416.4	22250	12027	360.5
50 000-250 000	74015	17845	2171.4	75807	19205	2418.4	74830	20357	2630.1
250 000-2 000 000	89822	7441	5017.6	99675	9299	6368.1	109051	11645	7956.2
2 000 000-20 000 000	56664	1191	6299.2	68651	1610	8704.7	68723	2013	10553.7
20 000 000 plus	11101	54	4330.3	18418	112	10429.3	20911	135	13874.1
TOTAL	345995	51633	18274.4	386102	55923	28336.9	415154	61347	35374.6
 <u>SERVICES</u>									
No Sales	11156	334	-	14541	382	-	20148	458	-
0 Sales	77513	3385	-	108049	4865	-	139935	6601	-
0-50 000	12395	5424	142.4	13710	5597	151.2	11320	5222	145.0
50 000-250 000	23264	3413	390.2	28141	4326	511.4	28391	5232	638.8
250 000-2 000 000	29024	850	497.9	36004	1368	875.0	41211	1948	1232.9
2 000 000-20 000 000	22044	89	550.4	34685	162	1004.0	50740	256	1477.3
20 000 000 plus	14721	9	522.7	47223	25	2895.6	54416	47	2616.9
TOTAL	190117	13504	2103.6	282353	16725	5437.2	346161	19764	6111.0
 <u>OTHER</u>									
No Sales	23502	375	-	30766	547	-	51335	671	-
0 Sales	48897	2721	-	147952	4227	-	142016	5403	-
0-50 000	1739	474	13.9	3027	761	22.6	2569	910	27.4
50 000-250 000	4680	720	95.1	12664	1206	159.4	8924	1612	213.8
250 000-2 000 000	24604	634	487.8	19313	1104	865.3	24131	1453	1120.9
2 000 000-20 000 000	18237	205	1393.1	21946	344	2185.4	27274	451	2817.0
20 000 000 plus	144970	103	18219.8	63191	121	35601.9	53673	147	30455.1
TOTAL	266629	5232	20209.7	298859	8310	38834.7	309922	10647	34634.2

* Sales in Millions of Dollars

Data Coordination - DREE Hull

QUEBEC

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<u>ALL - INDUSTRIES</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Sales	246386	4690	-	292491	5097	-	314664	5470	-
0 Sales	238640	18410	-	380186	24629	-	425301	32244	-
0-50 000	58962	27745	789.5	56970	26367	764.4	47689	23455	695.7
50 000-250 000	154933	29008	3565.2	167447	32640	4124.2	161579	36260	4683.0
250 000-2 000 000	308205	14600	10347.2	314334	18650	13454.2	323559	22963	16321.1
2 000 000-20 000 000	257691	2755	15037.6	307263	3844	21462.2	316287	4694	25440.6
20 000 000 plus	321047	314	43490.2	318630	473	80286.1	247025	577	86335.7
TOTAL	1585864	97522	73229.7	1837321	111700	120091.1	1836104	125663	133476.1

* Sales in Millions of Dollars

Data Coordination - DREE Hull

ONTARIO

<u>MANUFACTURING</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	170	32.2	-	154	54.0	-	417	80.6
1-5	16873	5819	619.0	19004	6552	2370.3	20676	7091	2603.2
6-25	76385	5992	2732.7	82210	6506	4494.4	87658	6953	5470.4
26-50	66965	1783	2071.0	70861	1893	3169.7	73096	1949	4270.5
51-100	98387	1283	3829.3	97954	1280	5999.8	101177	1331	8199.6
101-250	163888	987	8509.3	167546	1016	11391.0	168509	1018	13491.1
251-500	122833	341	3983.3	140094	389	7010.9	136225	380	11070.8
500 plus	284082	201	18906.4	282313	207	29524.7	372635	223	39393.3
TOTAL	829413	16576	40683.3	859982	17997	64014.7	959976	19362	84579.5
<u>TRANSPORTATION</u>									
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	49	3.4	-	78	11.3	-	104	3.6
1-5	7176	2467	226.7	8857	3114	840.8	10124	3573	555.4
6-25	21690	1852	937.8	25108	2145	1228.9	26441	2234	1998.1
26-50	12860	347	805.2	14847	399	656.9	16162	434	985.9
51-100	12280	166	383.6	15608	208	407.5	17538	230	721.6
101-250	16424	98	641.8	17679	111	1157.8	16058	102	1713.8
251-500	9806	26	919.3	15229	41	1572.4	16448	46	3189.8
500 plus	25088	13	1029.6	36848	18	1479.6	41195	20	2693.7
TOTAL	105324	5018	4947.4	134176	6114	7355.2	143966	6743	11861.8

* Sales in Millions of Dollars

Data Coordination - DREE Hull

ONTARIO

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<u>CONSTRUCTION</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	60	34.5	-	60	2.4	-	83	34.7
1-5	26939	10493	1013.1	32671	12884	1497.1	34036	13356	2065.2
6-25	48960	4365	1892.6	55978	4970	2728.4	56204	5065	3177.6
26-50	23123	614	1107.5	24078	651	1567.8	23403	632	1851.4
51-100	18786	243	659.0	17330	231	1001.3	15346	203	901.2
101-250	19465	117	1398.6	21415	130	1130.3	15725	94	1065.1
251-500	9804	28	257.1	11729	34	553.5	11065	32	643.3
500 plus	24750	6	66.9	3890	5	140.0	10330	4	175.0
TOTAL	171827	15926	6429.4	167091	18965	8620.7	166109	19469	9913.4
<u>TRADE</u>									
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	261	50.8	-	249	36.1	-	452	66.1
1-5	106579	40092	3539.0	113199	41952	4882.7	115147	42066	6602.6
6-25	170068	15972	7373.4	186264	17395	10736.5	194639	18036	14349.6
26-50	58187	1612	4021.0	67904	1891	5695.6	74011	2046	7763.4
51-100	47486	661	3008.9	52132	720	6381.6	56932	780	5699.4
101-250	38512	240	2446.9	43027	270	10520.1	46566	298	9209.4
251-500	20338	56	5432.6	24019	65	7574.8	24398	68	9640.1
500 plus	21575	14	3041.7	17425	12	3993.0	20329	17	4436.3
TOTAL	462745	58908	28914.2	503970	62554	49820.3	532022	63763	57767.0

* Sales in Millions of Dollars

Data Coordination - DREE Hull

ONTARIO

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<u>SERVICES</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	162	4.7	-	243	25.6	-	347	37.9
1-5	30087	11564	633.2	40422	15503	954.3	47239	18215	3972.9
6-25	51979	4751	1039.1	65912	6021	1569.2	74100	6778	2116.9
26-50	24602	664	361.6	31984	861	760.0	38141	1022	978.7
51-100	18938	254	383.3	29787	401	593.1	35417	481	1031.7
101-250	27255	176	421.5	36231	229	864.7	43671	276	859.7
251-500	20533	57	298.2	30423	83	409.8	36341	98	753.7
500 plus	91033	51	638.4	147930	107	1414.4	180875	122	2825.0
TOTAL	264427	17679	3780.1	382689	23448	6591.2	455784	27339	12576.6
<u>OTHER</u>									
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	144	80.8	-	259	50.8	-	577	66.1
1-5	15476	5237	1997.0	24221	8426	2597.8	28228	10075	5764.8
6-25	28008	2490	4597.5	43043	3817	7958.6	52114	4662	11217.6
26-50	14906	395	2184.3	22113	601	4431.8	28239	772	5795.1
51-100	17855	231	6567.6	23613	317	7587.4	31583	416	10886.7
101-250	27001	158	2606.0	36796	218	8382.8	46341	278	12486.2
251-500	30470	83	2877.2	45386	124	6033.9	49146	131	5834.2
500 plus	175690	68	10584.2	342090	109	14676.2	390439	142	28129.8
TOTAL	309406	8806	31494.6	537262	13871	51719.4	626090	17053	80180.6

* Sales in Millions of Dollars

Data Coordination - DREE Hull

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<u>ALL - INDUSTRIES</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	846	206.4	-	1043	180.1	-	1980	288.9
1-5	203130	75672	8028.1	238374	88431	13143.0	255450	94376	21564.1
6-25	397090	35422	18573.1	458515	40854	28715.9	491156	43728	38330.2
26-50	200643	5415	10550.7	231787	6296	16281.8	253052	6855	21645.0
51-100	213732	2838	14831.7	236424	3157	21970.7	257993	3441	27440.3
101-250	292545	1776	16024.1	322694	1974	33446.8	336870	2066	38825.4
251-500	213784	591	13767.7	266880	736	23155.3	273623	755	31131.9
500 plus	622218	353	34267.2	830496	458	51227.9	1015803	528	77653.1
TOTAL	2143142	122913	116248.9	2585170	142949	188121.5	2883947	153729	256878.9

* Sales in Millions of Dollars

Data Coordination - DREE Hull

ONTARIO

<u>MANUFACTURING</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Sales	239409	1798	-	260663	1947	-	289143	2065	-
0 Sales	72532	2631	-	63488	2713	-	113619	3425	-
0-50 000	6141	2375	71.3	5510	2226	67.8	4418	1904	58.5
50 000-250 000	32037	4143	564.3	28280	4350	601.3	25525	4510	630.3
250 000-2 000 000	147935	4285	3387.0	125909	4917	3945.5	107602	5205	4217.9
2 000 000-20 000 000	164995	1146	7032.0	186761	1558	9799.9	179376	1880	11383.9
20 000 000 plus	166364	198	29628.7	189371	286	49600.2	240293	373	68288.9
TOTAL	829413	16576	40683.3	859982	17997	64014.7	959976	19362	84579.5
 <u>TRANSPORTATION</u>									
No Sales	33525	726	-	46236	823	-	39806	830	-
0 Sales	11361	1176	-	12681	1526	-	15979	1889	-
0-50 000	2574	891	28.3	2553	962	30.5	1938	811	26.1
50 000-250 000	11076	1323	171.6	10897	1524	203.9	9602	1602	217.6
250 000-2 000 000	18897	754	522.1	23016	1064	739.8	22527	1299	934.7
2 000 000-20 000 000	13524	120	769.9	16730	178	1011.9	19438	261	1601.0
20 000 000 plus	14367	28	3455.4	22063	37	5369.0	34676	51	9082.4
TOTAL	105324	5018	4947.4	134176	6114	7355.2	143966	6743	11861.8
 <u>CONSTRUCTION</u>									
No Sales	9528	290	-	10535	317	-	8948	315	-
0 Sales	25219	3887	-	23389	4748	-	34263	5104	-
0-50 000	7817	3638	113.6	8042	3849	123.0	5709	3025	98.5
50 000-250 000	26565	4814	613.5	27014	5726	747.3	25069	6040	804.5
250 000-2 000 000	68981	2882	2015.7	55485	3734	2698.4	50410	4276	3050.9
2 000 000-20 000 000	28332	390	2101.8	33737	553	3035.3	31812	654	3390.5
20 000 000 plus	5385	25	1584.9	8889	38	2016.8	9898	55	2569.0
TOTAL	171827	15926	6429.4	167091	18965	8620.7	166109	19469	9913.4

* Sales in Millions of Dollars

Data Coordination - DREE Hull

ONTARIO

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TRADE	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Sales	81984	4617	-	95825	4826	-	97282	4807	-
0 Sales	49704	8666	-	52512	9436	-	68534	11896	-
0-50 000	30640	14083	456.6	26099	12325	402.8	19057	9048	299.5
50 000-250 000	97013	21135	2601.5	96721	22461	2889.0	85941	21551	2877.0
250 000-2 000 000	119134	9052	6180.7	130356	11486	7916.4	139308	13824	9738.9
2 000 000-20 000 000	59843	1259	6781.0	75037	1861	9999.7	85249	2427	13060.7
20 000 000 plus	24427	96	12894.4	27420	159	28612.3	36651	210	31790.8
TOTAL	462745	58908	28914.2	503970	62554	49820.3	532022	63763	57767.0
<u>SERVICES</u>									
No Sales	22282	679	-	31735	816	-	37186	957	-
0 Sales	74814	4644	-	102577	6787	-	123076	8925	-
0-50 000	14511	5608	161.7	16571	6356	185.3	13384	5843	173.4
50 000-250 000	38515	5073	600.8	43777	6776	830.9	43162	7834	985.2
250 000-2 000 000	42545	1489	921.1	62405	2396	1493.9	68921	3262	2063.5
2 000 000-20 000 000	32162	158	956.0	53870	268	1708.7	67497	438	2741.5
20 000 000 plus	39598	28	1140.4	71754	49	2372.3	102558	80	6613.0
TOTAL	264427	17679	3780.1	382689	23448	6591.2	455784	27339	12576.6
<u>OTHER</u>									
No Sales	22219	417	-	40335	689	-	61770	1260	-
0 Sales	64782	4095	-	245293	6555	-	296667	7868	-
0-50 000	2737	913	28.4	4122	1346	41.2	4358	1477	44.0
50 000-250 000	12384	1646	213.4	14640	2530	334.3	15348	2931	396.9
250 000-2 000 000	25606	1158	874.0	33425	1883	1382.9	33772	2389	1768.9
2 000 000-20 000 000	30858	401	2900.8	41516	610	4308.9	44258	783	5031.8
20 000 000 plus	150820	176	27478.0	157931	258	45652.2	169917	345	72939.1
TOTAL	309406	8806	31494.6	537262	13871	51719.4	626090	17053	80180.6

* Sales in Millions of Dollars

Data Coordination - DREE Hull

ONTARIO

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<u>ALL - INDUSTRIES</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Sales	408947	8527	-	485329	9418	-	534135	10234	-
0 Sales	298412	25099	-	499940	31765	-	652138	39107	-
0-50 000	64420	27508	859.9	62897	27064	850.6	48864	22108	700.0
50 000-250 000	217590	38134	4765.1	221329	43367	5606.8	204647	44468	5911.6
250 000-2 000 000	423098	19620	13900.7	430596	25480	18176.9	422540	30255	21774.8
2 000 000-20 000 000	329714	3474	20541.5	407651	5028	29864.4	427630	6443	37209.4
20 000 000 plus	400961	551	76181.8	477428	827	133622.8	593993	1114	191283.2
TOTAL	2143142	122913	116248.9	2585170	142949	188121.5	2883947	153729	256878.9

* Sales in Millions of Dollars

Data Coordination - DREE Hull

MANITOBA

<u>MANUFACTURING</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	50	33.5	-	71	45.9	-	54	36.6
1-5	1894	707	64.8	2035	742	118.7	2298	850	150.2
6-25	6742	555	162.3	7114	571	256.8	7539	614	320.7
26-50	5576	151	100.2	5397	143	149.1	5848	158	191.4
51-100	8081	106	141.6	7554	100	160.3	7880	104	212.1
101-250	10900	67	169.3	13329	83	252.2	12929	79	363.8
251-500	7094	20	114.3	8175	21	64.5	7153	19	106.2
500 plus	8640	12	130.4	7944	9	157.6	5514	7	20.0
TOTAL	48927	1668	916.4	51548	1740	1205.2	49161	1885	1400.9
<u>TRANSPORTATION</u>									
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	51	3.8	-	51	95.4	-	55	177.3
1-5	1388	564	21.0	1666	708	35.1	1963	822	69.0
6-25	2602	233	161.1	2847	252	84.9	2939	259	69.6
26-50	1663	45	49.0	1616	44	20.5	1819	50	63.5
51-100	1383	18	30.7	1770	23	51.5	1668	23	50.0
101-250	1135	8	7.6	2078	14	88.9	2776	18	845.9
251-500	2450	6	63.7	2300	6	93.9	2130	6	163.0
500 plus	8445	5	201.4	5845	3	159.4	2415	3	313.3
TOTAL	19066	930	538.3	18122	1101	629.6	15710	1236	1751.5

* Sales in Millions of Dollars

Data Coordination - DREE Hull

MANITOBA

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<u>CONSTRUCTION</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	68	2.4	-	81	10.2	-	67	1.2
1-5	3594	1574	122.6	4457	1925	181.4	5481	2449	206.2
6-25	4922	450	171.1	5580	505	240.6	6037	559	322.7
26-50	2056	55	45.7	2200	60	79.2	2465	64	173.8
51-100	2410	33	114.2	1964	27	105.2	1771	24	148.4
101-250	1423	9	10.5	1379	9	20.5	1440	8	43.7
251-500	1611	4	134.8	1611	4	119.1	1431	4	231.4
500 plus	700	1	-	600	1	-	1000	1	-
TOTAL	16716	2194	601.2	17791	2612	756.1	19625	3176	1127.3
<u>TRADE</u>									
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	143	20.0	-	234	160.1	-	201	95.2
1-5	13875	5439	424.4	14978	5717	574.6	16617	6416	795.4
6-25	20176	1954	772.3	21823	2122	1083.9	24413	2322	2058.0
26-50	6911	189	507.5	7496	204	747.1	8567	233	1413.3
51-100	6154	83	352.8	6684	91	518.3	7762	104	649.1
101-250	5591	36	317.1	4037	27	266.3	4956	34	359.6
251-500	4036	11	999.6	5381	14	1623.5	4945	13	2384.4
500 plus	37500	4	1165.0	36100	5	255.0	9300	6	489.0
TOTAL	94243	7859	4558.8	96499	8414	5228.8	76560	9329	8243.9

* Sales in Millions of Dollars

Data Coordination - DREE Hull

MANITOBA

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<u>SERVICES</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	83	1.9	-	145	11.0	-	131	4.4
1-5	4037	1706	61.2	5218	2201	82.7	6540	2778	128.6
6-25	5737	528	96.0	7284	675	152.5	8538	768	388.1
26-50	1876	51	16.9	3174	87	32.3	3732	101	45.8
51-100	2528	33	19.6	3269	44	32.7	4615	63	44.9
101-250	2991	18	13.4	3513	21	14.0	6021	36	29.9
251-500	3309	10	10.0	7311	21	13.8	7946	23	50.6
500 plus	3780	4	21.6	20739	14	165.6	26289	17	341.3
TOTAL	24258	2433	240.6	50508	3208	504.7	63681	3917	1033.6
<u>OTHER</u>									
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	90	41.9	-	174	405.0	-	162	240.1
1-5	2387	833	158.3	4160	1439	331.2	5659	2061	375.6
6-25	2876	261	177.0	4923	447	239.3	6228	588	512.9
26-50	2105	57	70.6	2930	78	52.8	4144	109	128.4
51-100	1997	26	102.2	2341	32	254.2	3447	47	66.9
101-250	2742	17	228.4	4947	32	323.2	6726	43	946.9
251-500	2726	7	82.3	4349	11	126.3	2684	7	123.4
500 plus	13277	11	955.7	33702	12	1093.8	26489	12	5440.3
TOTAL	28110	1302	1816.3	57352	2225	2825.9	55377	3029	7834.6

* Sales in Millions of Dollars

Data Coordination - DREE Hull

MANITOBA

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<u>ALL - INDUSTRIES</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	485	103.5	-	756	727.6	-	670	554.8
1-5	27175	10823	852.2	32514	12732	1323.7	38558	15376	1725.0
6-25	43055	3981	1539.8	49571	4572	2058.1	55694	5110	3672.0
26-50	20187	548	789.9	22813	616	1081.0	26575	715	2016.1
51-100	22553	299	761.1	23582	317	1122.1	27143	365	1171.4
101-250	24782	155	746.3	29283	186	965.2	34848	218	2589.7
251-500	21226	58	1404.7	29127	77	2041.1	26289	72	3058.9
500 plus	72342	37	2474.1	104930	44	1831.4	71007	46	6603.9
TOTAL	231320	16386	8671.6	291820	19300	11150.3	280114	22572	21391.8

* Sales in Millions of Dollars

Data Coordination - DREE Hull

MANITOBA

<u>MANUFACTURING</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Sales	14889	195	-	17759	197	-	17507	191	-
0 Sales	4726	320	-	4372	302	-	6537	413	-
0-50 000	957	337	8.4	794	317	7.7	621	294	7.5
50 000-250 000	3255	402	53.0	3025	431	58.3	2685	450	61.3
250 000-2 000 000	11505	336	269.2	12907	397	324.3	8924	408	315.0
2 000 000-20 000 000	10794	73	404.1	10141	88	476.8	11655	118	628.3
20 000 000 plus	2801	5	181.7	2550	8	338.0	1232	11	388.8
TOTAL	48927	1668	916.4	51548	1740	1205.2	49161	1885	1400.9
 <u>TRANSPORTATION</u>									
No Sales	2932	85	-	3391	94	-	3594	105	-
0 Sales	2129	306	-	2443	357	-	2084	464	-
0-50 000	632	253	6.8	603	281	7.5	492	242	6.5
50 000-250 000	1540	188	22.3	1357	229	27.8	1458	256	31.0
250 000-2 000 000	2193	75	58.6	2574	116	83.1	2014	131	88.6
2 000 000-20 000 000	2080	17	106.3	1224	17	105.4	1888	27	186.2
20 000 000 plus	7560	6	344.3	6530	7	405.8	4180	11	1439.2
TOTAL	19066	930	538.3	18122	1101	629.6	15710	1236	1751.5
 <u>CONSTRUCTION</u>									
No Sales	1304	39	-	983	35	-	2214	42	-
0 Sales	3368	552	-	3052	694	-	3361	1023	-
0-50 000	1567	745	19.0	1581	806	22.3	1315	762	21.2
50 000-250 000	3017	555	67.4	3294	682	87.5	3315	853	107.4
250 000-2 000 000	4213	265	170.9	4816	336	222.1	4966	419	281.9
2 000 000-20 000 000	2031	33	131.9	3249	55	261.2	3173	72	417.4
20 000 000 plus	1216	5	212.0	816	4	163.1	1281	5	299.4
TOTAL	16716	2194	601.2	17791	2612	756.1	19625	3176	1127.3

* Sales in Millions of Dollars

Data Coordination - DREE Hull

MANITOBA

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TRADE	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Sales	42484	646	-	45988	703	-	19386	732	-
0 Sales	5002	1057	-	5153	1250	-	8751	1879	-
0-50 000	5015	2317	63.7	4418	2084	58.2	3659	1808	50.4
50 000-250 000	12930	2678	336.8	12107	2737	358.0	11288	2854	377.9
250 000-2 000 000	12357	1002	645.9	14866	1414	918.5	15990	1724	1165.5
2 000 000-20 000 000	7787	143	800.0	9248	209	1221.3	11884	303	1646.1
20 000 000 plus	8668	16	2712.5	4719	17	2672.8	5602	29	5003.9
TOTAL	94243	7859	4558.8	96499	8414	5228.8	76560	9329	8243.9
<u>SERVICES</u>									
No Sales	1925	64	-	3022	76	-	3092	88	-
0 Sales	9123	718	-	20808	1032	-	23316	1425	-
0-50 000	2139	931	20.8	2353	1086	24.1	2234	1121	26.2
50 000-250 000	3949	552	63.1	4708	749	88.8	4865	917	113.7
250 000-2 000 000	3980	154	82.8	6972	247	153.1	8217	331	205.1
2 000 000-20 000 000	3142	14	74.0	4039	14	78.9	6076	28	141.4
20 000 000 plus	-	-	-	8606	4	159.8	15881	7	547.3
TOTAL	24258	2433	240.6	50508	3208	504.7	63681	3917	1033.6
<u>OTHER</u>									
No Sales	6917	62	-	9372	70	-	9950	94	-
0 Sales	6916	757	-	30440	1310	-	12537	1800	-
0-50 000	500	156	4.0	921	263	7.4	945	313	9.0
50 000-250 000	1337	175	23.0	1885	298	38.3	2254	432	56.0
250 000-2 000 000	1843	102	71.1	3349	207	150.8	4402	285	210.0
2 000 000-20 000 000	3100	35	224.5	4712	58	352.9	5175	80	509.6
20 000 000 plus	7497	15	1493.6	6673	19	2276.4	20114	25	7050.0
TOTAL	28110	1302	1816.3	57352	2225	2825.9	55377	3029	7834.6

* Sales in Millions of Dollars

Data Coordination - DREE Hull

MANITOBA

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<u>ALL - INDUSTRIES</u>	1974			1976			1979		
	<u>EMPLOYEES</u>	<u>ESTABS.</u>	<u>SALES*</u>	<u>EMPLOYEES</u>	<u>ESTABS.</u>	<u>SALES*</u>	<u>EMPLOYEES</u>	<u>ESTABS.</u>	<u>SALES*</u>
No Sales	70451	1091	-	80515	1175	-	55743	1252	-
0 Sales	31264	3710	-	66268	4945	-	56586	7004	-
0-50 000	10810	4739	122.7	10670	4837	127.2	9266	4540	120.8
50 000-250 000	26028	4550	565.5	26376	5126	658.6	25865	5762	747.3
250 000-2 000 000	36091	1934	1298.4	45484	2717	1851.9	44513	3298	2266.1
2 000 000-20 000 000	28934	315	1740.9	32613	441	2496.6	39851	628	3529.0
20 000 000 plus	27742	47	4944.1	29894	59	6015.9	48290	88	14728.6
TOTAL	231320	16386	8671.6	291820	19300	11150.3	280114	22572	21391.8

* Sales in Millions of Dollars

Data Coordination - DREE Hull

SASKATCHEWAN

<u>MANUFACTURING</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	3	-	-	6	.8	-	9	2.0
1-5	1021	377	63.4	1087	408	197.9	1277	474	148.6
6-25	2509	211	48.3	3244	271	69.0	3788	319	115.3
26-50	2387	62	38.4	2679	71	48.8	2614	70	186.5
51-100	1059	16	12.6	2470	35	50.2	2684	37	62.1
101-250	3996	24	101.1	3985	23	114.5	4489	26	309.6
251-500	1780	5	429.4	2195	6	89.6	1148	4	48.2
500 plus	2000	2	174.9	3450	4	921.0	3910	5	1202.6
TOTAL	14752	700	868.2	19110	824	1491.8	19910	944	2074.9
<u>TRANSPORTATION</u>									
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	3	-	-	5	0.5	-	10	.2
1-5	1250	521	20.7	1627	714	30.5	1919	844	36.8
6-25	1827	156	22.4	2602	225	40.8	2846	255	68.2
26-50	836	23	9.0	1004	28	8.1	1554	42	21.5
51-100	1060	15	8.9	1076	15	4.0	1203	17	6.0
101-250	613	4	3.5	893	6	5.9	998	6	19.3
251-500	1500	4	709.2	1650	4	1232.1	500	1	1180.0
500 plus	600	1	124.0	2225	2	174.0	7280	4	425.0
TOTAL	7686	727	897.8	11077	999	1496.0	16300	1179	1757.0

* Sales in Millions of Dollars

Data Coordination - DREE Hull

SASKATCHEWAN

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<u>CONSTRUCTION</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	4	0.1	-	5	0.1	-	9	.1
1-5	3089	1410	79.3	4239	1878	114.2	5562	2467	254.6
6-25	3018	287	201.2	4755	440	160.7	6115	581	265.6
26-50	1056	28	37.9	1689	46	99.9	2644	72	214.5
51-100	530	8	23.6	1658	21	40.2	2008	27	132.2
101-250	130	1	3.0	795	5	47.8	1267	8	143.2
251-500	255	1	-	-	-	-	-	-	-
500 plus	-	-	-	-	-	-	-	-	-
TOTAL	8078	1739	345.1	13136	2395	463.0	17596	3164	1010.3
<u>TRADE</u>									
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	7	0.7	-	20	12.3	-	27	16.8
1-5	15187	6222	519.8	15712	6364	613.3	16954	6793	832.1
6-25	15023	1499	558.7	19174	1866	896.5	21730	2097	1363.1
26-50	3971	113	160.2	6021	169	331.9	6642	184	411.0
51-100	2853	38	145.7	3674	49	223.5	4575	60	245.2
101-250	2161	12	84.4	2790	17	106.9	3397	21	193.2
251-500	2039	6	62.9	2650	7	72.6	3835	11	54.6
500 plus	530	1	-	1430	2	-	900	1	-
TOTAL	41764	7898	1532.4	51451	8494	2257.1	58033	9194	3116.1

* Sales in Millions of Dollars

Data Coordination - DREE Hull

SASKATCHEWAN

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SERVICES	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	9	0.3	-	13	2.5	-	16	.9
1-5	3969	1868	62.8	4795	2192	87.2	5592	2489	115.7
6-25	3494	336	48.1	4988	463	76.3	6188	554	116.5
26-50	1375	37	13.0	2366	63	21.1	3068	81	33.8
51-100	1217	16	8.9	2627	34	24.6	3374	46	36.5
101-250	530	4	3.0	2130	13	8.2	4274	28	23.5
251-500	-	-	-	1650	4	14.6	3783	10	35.6
500 plus	1300	1	-	9530	6	111.0	11370	8	103.8
TOTAL	11885	2271	136.0	28086	2788	345.5	37649	3232	466.3
<u>OTHER</u>									
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	5	-	-	13	-	-	20	.2
1-5	1595	626	36.6	2981	1208	120.4	4360	1804	184.6
6-25	1922	173	48.6	3447	307	82.0	5013	440	398.1
26-50	1149	31	46.1	1623	45	69.2	2788	75	39.9
51-100	663	9	4.0	2305	29	206.1	3449	44	421.2
101-250	1285	7	52.2	3322	20	89.1	4288	27	81.3
251-500	2590	7	9.2	4698	12	76.7	4817	13	55.8
500 plus	7700	4	51.0	10200	5	-	11460	7	100.0
TOTAL	16904	862	247.6	28576	1639	643.5	36175	2430	1281.2

* Sales in Millions of Dollars

Data Coordination - DREE Hull

SASKATCHEWAN

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<u>ALL - INDUSTRIES</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	31	1.2	-	62	16.2	-	91	20.2
1-5	26111	11024	782.6	30441	12764	1163.5	35664	14871	1572.5
6-25	27793	2662	927.4	38210	3572	1325.3	45680	4246	2326.9
26-50	10774	294	304.5	15382	422	579.1	19310	524	907.2
51-100	7382	102	203.8	13810	183	548.7	17293	231	903.2
101-250	8715	52	247.2	13915	84	372.5	18713	116	770.2
251-500	8164	23	1210.7	12843	33	1485.6	14083	39	1374.2
500 plus	12130	9	349.9	26835	19	1206.0	34920	25	1831.4
TOTAL	101069	14197	4027.2	151436	17139	6696.8	185663	20143	9705.7

* Sales in Millions of Dollars

Data Coordination - DREE Hull

SASKATCHEWAN

<u>MANUFACTURING</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Sales	4024	103	-	5312	124	-	5369	123	-
0 Sales	834	93	-	1739	164	-	1941	229	-
0-50 000	445	192	4.8	395	166	4.2	269	137	3.5
50 000-250 000	1137	172	19.9	1096	193	23.3	1118	222	27.8
250 000-2 000 000	2879	118	79.9	2931	144	110.1	3187	185	142.0
2 000 000-20 000 000	2013	15	88.5	3529	25	162.4	3486	38	244.2
20 000 000 plus	3420	7	675.1	4108	8	1191.7	4540	10	1657.3
TOTAL	14752	700	868.2	19110	824	1491.8	19910	944	2074.9
 <u>TRANSPORTATION</u>									
No Sales	1556	88	-	3993	115	-	4590	122	-
0 Sales	940	134	-	1680	288	-	2021	420	-
0-50 000	584	264	6.7	538	278	7.2	542	275	7.6
50 000-250 000	1218	182	21.5	1312	233	27.1	1105	235	27.0
250 000-2 000 000	1668	54	30.8	1636	80	47.3	1922	114	74.8
2 000 000-20 000 000	220	2	6.6	143	2	8.3	690	10	42.6
20 000 000 plus	1500	3	832.2	1775	3	1406.1	5430	3	1605.0
TOTAL	7686	727	897.8	11077	999	1496.0	16300	1179	1757.0
 <u>CONSTRUCTION</u>									
No Sales	721	52	-	1724	63	-	2116	79	-
0 Sales	1261	309	-	2898	813	-	4180	1152	-
0-50 000	1453	762	17.7	1217	664	16.2	1194	673	17.6
50 000-250 000	1866	425	49.8	2319	557	66.7	3014	774	98.0
250 000-2 000 000	2169	177	118.0	3689	271	189.5	4318	421	285.1
2 000 000-20 000 000	602	13	65.1	1084	25	123.6	2248	59	257.2
20 000 000 plus	6	1	94.6	205	2	67.0	526	6	352.4
TOTAL	8078	1739	345.1	13136	2395	463.0	17596	3164	1010.3

* Sales in Millions of Dollars

Data Coordination - DREE Hull

SASKATCHEWAN

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TRADE	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Sales	8779	749	-	12919	860	-	13760	848	-
0 Sales	2191	592	-	5983	1273	-	8273	1646	-
0-50 000	4572	2410	66.6	3542	1925	52.7	3071	1709	47.2
50 000-250 000	11119	3007	369.2	10073	2866	367.9	9528	2845	378.8
250 000-2 000 000	10486	1062	629.8	11861	1409	925.9	14174	1874	1241.7
2 000 000-20 000 000	4017	76	366.9	6103	158	807.2	7834	264	1227.6
20 000 000 plus	600	2	100.0	970	3	103.4	1393	8	220.7
TOTAL	41764	7898	1532.4	51451	8494	2257.1	58033	9194	3116.1
<u>SERVICES</u>									
No Sales	825	57	-	1254	67	-	1751	78	-
0 Sales	2719	309	-	7586	650	-	16279	957	-
0-50 000	2512	1251	26.5	2351	1200	26.3	2028	1083	23.7
50 000-250 000	3521	570	61.9	3685	692	79.9	3840	836	98.9
250 000-2 000 000	2073	82	42.3	4201	166	95.4	5134	253	141.9
2 000 000-20 000 000	235	2	5.4	4729	11	61.7	3147	22	98.0
20 000 000 plus	-	-	-	4280	2	82.2	5470	3	103.8
TOTAL	11885	2271	136.0	28086	2788	345.5	37649	3232	466.3
<u>OTHER</u>									
No Sales	2817	77	-	4964	105	-	6462	133	-
0 Sales	9288	357	-	16081	815	-	18569	1250	-
0-50 000	451	178	4.9	618	242	6.6	696	292	8.2
50 000-250 000	952	166	21.1	1542	305	38.6	2093	460	60.9
250 000-2 000 000	1037	70	52.0	2042	137	90.5	3330	234	157.2
2 000 000-20 000 000	1309	12	83.1	2320	28	151.6	3009	51	301.4
20 000 000 plus	1050	2	86.5	1009	7	356.1	2016	10	753.4
TOTAL	16904	862	247.6	28576	1639	643.5	36175	2430	1281.2

* Sales in Millions of Dollars

Data Coordination - DREE Hull

SASKATCHEWAN

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<u>ALL - INDUSTRIES</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Sales	18722	1126	-	30166	1334	-	34048	1383	-
0 Sales	17233	1794	-	35967	4003	-	51263	5654	-
0-50 000	10017	5057	127.0	8661	4475	113.2	7800	4169	107.9
50 000-250 000	19813	4522	543.5	20027	4846	603.5	20698	5372	691.5
250 000-2 000 000	20312	1563	952.7	26360	2207	1458.7	32065	3081	2042.7
2 000 000-20 000 000	8396	120	615.6	17908	249	1314.9	20414	444	2171.0
20 000 000 plus	6576	15	1788.4	12347	25	3206.5	19375	40	4692.6
TOTAL	101069	14197	4027.2	151436	17139	6696.8	185663	20143	9705.7

* Sales in Millions of Dollars

Data Coordination - DREE Hull

ALBERTA

<u>MANUFACTURING</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	35	2.7	-	31	12.7	-	35	31.5
1-5	2897	952	125.3	3497	1178	250.3	4185	1385	176.3
6-25	10105	834	317.9	12198	1018	401.1	14371	1191	657.7
26-50	6226	167	142.9	8176	220	304.4	9391	255	334.5
51-100	8042	109	143.0	7643	100	333.3	10021	134	462.0
101-250	12427	76	382.3	14320	86	335.2	14641	92	650.9
251-500	5424	15	56.2	6890	19	230.0	6434	17	283.0
500 plus	11305	13	728.1	10671	14	1043.0	20371	17	1333.3
TOTAL	56426	2201	1898.2	63395	2666	2910.1	79414	3126	3929.2
<u>TRANSPORTATION</u>									
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	15	3.7	-	32	.3	-	48	8.4
1-5	3011	1096	107.8	4406	1792	232.1	5989	2552	193.8
6-25	5842	519	241.9	7386	645	353.7	8821	784	458.7
26-50	3508	94	99.9	4353	114	170.3	5618	152	157.6
51-100	2803	38	70.0	3606	49	138.8	4717	63	195.7
101-250	3292	20	205.7	3903	23	303.1	5781	34	616.5
251-500	3100	8	175.5	2700	7	210.9	4275	11	553.5
500 plus	8052	6	336.4	8480	6	448.4	11759	7	745.4
TOTAL	29608	1796	1240.9	34834	2668	1857.5	46960	3651	2929.5

* Sales in Millions of Dollars

Data Coordination - DREE Hull

ALBERTA

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<u>CONSTRUCTION</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	24	3.6	-	55	42.3	-	44	20.6
1-5	8029	3101	316.6	11315	4497	502.7	16096	6307	881.7
6-25	12652	1121	600.6	16034	1439	836.6	22791	2063	1530.6
26-50	5667	148	232.3	7317	194	458.5	10934	284	659.4
51-100	3813	49	134.3	5366	70	214.6	6996	88	408.6
101-250	2671	16	152.9	3851	24	279.8	6232	40	340.3
251-500	3700	9	85.7	3675	9	241.9	2690	7	346.8
500 plus	1000	1	60.0	13750	4	0.1	4320	4	432.0
TOTAL	37532	4469	1586.0	61308	6292	2576.5	70059	8837	4620.0
<u>TRADE</u>									
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	126	17.7	-	129	30.7	-	142	18.0
1-5	25955	9477	998.7	28648	10274	1378.4	33260	11686	1721.2
6-25	37652	3568	1406.4	44275	4169	2049.1	53574	5008	5726.7
26-50	12729	349	461.1	15915	436	674.3	20644	567	1021.8
51-100	9621	130	847.0	12840	174	1166.3	16330	221	1812.4
101-250	8733	56	383.4	11480	75	592.4	13295	88	919.1
251-500	5586	15	76.2	3736	10	46.1	4905	13	719.0
500 plus	2200	3	47.5	5680	7	142.5	8230	8	415.9
TOTAL	102476	13724	4238.1	122574	15274	6079.8	150238	17733	12354.2

* Sales in Millions of Dollars

Data Coordination - DREE Hull

ALBERTA

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<u>SERVICES</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	49	5.3	-	70	3.3	-	79	2.2
1-5	7492	2792	157.5	10453	3979	305.8	14192	5358	359.0
6-25	11080	1025	193.5	15652	1453	279.8	21750	1986	529.7
26-50	3905	104	48.6	6106	164	90.8	8345	231	158.5
51-100	4848	65	60.2	6661	92	76.3	8400	116	111.0
101-250	4813	32	37.6	9958	62	85.8	13645	85	164.5
251-500	2000	5	8.3	6517	17	17.3	8980	24	39.7
500 plus	14130	6	88.0	25650	11	238.4	138625	16	248.4
TOTAL	48268	4078	599.1	80997	5848	1097.5	213937	7895	1613.1
 <u>OTHER</u>									
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	96	9.7	-	155	109.0	-	195	82.6
1-5	5850	2017	285.1	11158	3925	871.3	16581	5940	1740.4
6-25	10788	965	749.9	17635	1575	1338.3	25599	2338	2834.9
26-50	5358	146	324.8	9908	266	364.8	13124	355	1227.6
51-100	5769	73	811.4	8745	116	1402.4	13644	182	1545.8
101-250	6636	42	383.1	10894	69	470.6	16274	98	1523.8
251-500	4747	14	385.9	7702	21	915.1	12829	35	2128.5
500 plus	41050	14	558.0	49391	21	1069.0	90796	28	2883.6
TOTAL	80198	3367	3507.9	115433	6148	6540.4	188847	9171	13967.3

* Sales in Millions of Dollars

Data Coordination - DREE Hull

ALBERTA

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<u>ALL - INDUSTRIES</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	345	42.6	-	472	198.3	-	543	163.3
1-5	53234	19435	1991.0	69477	25645	3540.6	90303	33228	5072.4
6-25	88119	8032	3510.2	113180	10299	5258.6	146906	13370	11738.4
26-50	37393	1008	1309.7	51775	1394	2063.1	68056	1844	3559.4
51-100	34896	464	2065.9	44861	601	3331.7	60108	804	4535.6
101-250	38572	242	1545.0	54406	339	2066.8	69868	437	4215.1
251-500	24557	66	787.8	31220	83	1661.3	40113	107	4070.5
500 plus	77737	43	1818.0	113622	63	2941.4	274101	80	6058.6
TOTAL	354508	29635	13070.2	478541	38896	21061.8	749455	50413	39413.2

* Sales in Millions of Dollars

Data Coordination - DREE Hull

ALBERTA

<u>MANUFACTURING</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Sales	24732	413	-	27060	432	-	28441	473	-
0 Sales	2779	293	-	5130	437	-	8295	700	-
0-50 000	951	356	10.4	1055	379	11.8	779	312	9.6
50 000-250 000	4125	603	80.4	4064	672	91.5	3694	709	98.6
250 000-2 000 000	9778	448	323.7	11520	618	434.2	11694	728	545.0
2 000 000-20 000 000	7860	76	520.2	8558	108	641.5	9410	173	874.4
20 000 000 plus	6201	12	963.4	6008	20	1731.1	17101	31	2401.5
TOTAL	56426	2201	1898.2	63395	2666	2910.1	79414	3126	3929.2
 <u>TRANSPORTATION</u>									
No Sales	8763	270	-	10352	288	-	16233	361	-
0 Sales	1798	363	-	4527	725	-	6714	1374	-
0-50 000	1022	403	12.3	1375	667	20.9	1339	667	21.6
50 000-250 000	3014	486	59.3	3082	606	73.7	3094	732	90.9
250 000-2 000 000	5128	221	145.4	5511	313	211.6	5666	416	287.6
2 000 000-20 000 000	2799	40	227.4	2787	56	296.0	5026	87	501.7
20 000 000 plus	7084	13	796.4	7200	13	1255.3	8888	14	2027.8
TOTAL	29608	1796	1240.9	34834	2668	1857.5	46960	3651	2929.5
 <u>CONSTRUCTION</u>									
No Sales	5171	203	-	11346	234	-	10057	296	-
0 Sales	3613	816	-	5754	1651	-	14632	3017	-
0-50 000	2656	1198	36.6	3521	1465	45.3	3163	1353	43.4
50 000-250 000	6437	1308	166.8	16019	1647	210.8	8784	2139	284.2
250 000-2 000 000	11736	828	573.1	14667	1120	804.4	17960	1698	1248.9
2 000 000-20 000 000	5969	111	575.5	8192	166	878.2	11816	313	1601.9
20 000 000 plus	1950	5	234.1	1809	9	637.9	3647	21	1441.6
TOTAL	37532	4469	1586.0	61308	6292	2576.5	70059	8837	4620.0

* Sales in Millions of Dollars

Data Coordination - DREE Hull

ALBERTA

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TRADE	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Sales	34069	2217	-	42241	2264	-	49393	2470	-
0 Sales	5179	1212	-	7844	1804	-	19556	3761	-
0-50 000	6254	2912	91.7	5919	2750	88.3	4529	2109	66.5
50 000-250 000	21379	5053	641.7	22099	5236	688.0	19742	5116	692.5
250 000-2 000 000	21857	2082	1360.9	26588	2809	1850.4	31623	3632	2497.4
2 000 000-20 000 000	11296	231	1290.1	14174	387	2080.9	17411	599	3069.6
20 000 000 plus	2442	17	853.6	3709	24	1372.3	7984	46	6028.2
TOTAL	102476	13724	4238.1	122574	15274	6079.8	150238	17733	12354.2
<u>SERVICES</u>									
No Sales	6569	345	-	10237	395	-	15980	490	-
0 Sales	12492	659	-	24120	1415	-	46290	2765	-
0-50 000	3550	1422	40.5	4152	1723	49.0	3858	1636	47.8
50 000-250 000	8110	1271	150.7	10336	1701	209.0	10799	2017	253.0
250 000-2 000 000	10396	357	225.5	14440	573	366.4	116253	893	576.1
2 000 000-20 000 000	2151	22	94.3	4909	36	189.7	8722	89	439.2
20 000 000 plus	5000	2	88.0	12803	5	283.4	12035	5	297.0
TOTAL	48268	4078	599.1	80997	5848	1097.5	213937	7895	1613.1
<u>OTHER</u>									
No Sales	16524	447	-	31004	692	-	34975	915	-
0 Sales	38236	1181	-	49636	2567	-	75016	4249	-
0-50 000	1302	448	13.7	2012	726	22.2	2287	839	24.8
50 000-"50 000	4171	683	87.6	6503	1168	152.9	7001	1550	202.0
250 000-2 000 000	7107	456	326.6	10531	761	547.0	14289	1187	868.8
2 000 000-20 000 000	6022	124	736.3	7186	191	1295.9	12140	344	2141.1
20 000 000 plus	6836	28	2343.8	8561	43	4522.3	43139	87	10730.6
TOTAL	80198	3367	3507.9	115433	6148	6540.4	188847	9171	13967.3

* Sales in Millions of Dollars

Data Coordination - DREE Hull

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<u>ALL - INDUSTRIES</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Sales	95828	3895	-	132240	4305	-	155079	5005	-
0 Sales	64097	4524	-	97011	8599	-	170503	15866	-
0-50 000	15735	6739	205.2	18034	7710	237.4	15955	6916	213.6
50 000-250 000	47236	9404	1186.8	62103	11030	1426.0	53114	12263	1621.4
250 000-2 000 000	66002	4392	2955.3	83257	6194	4214.0	197485	8554	6023.8
2 000 000-20 000 000	36097	604	3443.7	45806	944	5382.1	64525	1605	8627.8
20 000 000 plus	29513	77	5279.3	40090	114	9802.3	92794	204	22926.7
TOTAL	354508	29635	13070.2	478541	38896	21061.8	749455	50413	39413.2

* Sales in Millions of Dollars

Data Coordination - DREE Hull

BRITISH COLUMBIA

<u>MANUFACTURING</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	140	449.3	-	69	15.6	-	48	91.1
1-5	7466	2654	479.8	8920	3290	633.1	9594	3647	649.3
6-25	20954	1737	727.3	21531	1831	963.8	23507	2015	1449.9
26-50	14091	375	500.9	14578	385	708.4	13449	356	828.5
51-100	15219	200	630.1	17770	232	1588.4	18020	231	1759.8
101-250	23866	145	1831.6	26603	161	2299.9	28757	171	3006.8
251-500	23294	62	399.5	23266	60	697.0	22832	61	727.2
500 plus	27689	26	1563.5	28553	27	1916.5	34269	34	1331.6
TOTAL	132579	5339	6582.0	141221	6055	8822.7	150428	6563	9844.2
<u>TRANSPORTATION</u>									
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	71	11.3	-	48	7.5	-	32	3.7
1-5	4750	1802	112.8	5861	2396	147.4	7318	3194	251.8
6-25	8265	719	190.0	9400	833	293.3	10028	897	462.6
26-50	4543	123	178.3	4871	130	195.1	5680	152	202.5
51-100	4418	56	363.8	4623	60	251.2	4152	54	237.2
101-250	5860	32	136.8	6495	41	972.4	6480	39	953.1
251-500	3365	8	22.0	3092	8	15.0	2250	6	10.0
500 plus	25060	10	935.8	26028	10	1036.0	20929	15	1916.9
TOTAL	56261	2821	1950.8	60370	3526	2918.0	56837	4389	4037.7

* Sales in Millions of Dollars

Data Coordination - DREE Hull

BRITISH COLUMBIA

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<u>CONSTRUCTION</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	136	14.8	-	126	4.5	-	76	6.3
1-5	11559	4584	509.3	15681	6734	749.5	18937	8363	1088.4
6-25	14886	1353	623.7	16792	1562	924.3	17496	1628	1077.6
26-50	5260	138	218.1	6378	170	337.4	6011	161	412.3
51-100	3532	45	216.8	4353	55	309.0	4194	56	262.4
101-250	3502	20	146.9	5015	29	311.1	3835	22	173.3
251-500	1400	4	71.4	600	2	9.7	650	2	100.0
500 plus	620	1	-	4470	5	56.5	1180	2	35.0
TOTAL	40759	6281	1800.9	53289	8683	2701.9	52303	10310	3155.3
<u>TRADE</u>									
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	409	45.6	-	186	65.4	-	133	28.5
1-5	35895	12919	1686.0	41293	14958	2370.9	47277	17242	3063.5
6-25	51643	4897	2865.7	58728	5548	4112.4	64710	6107	4903.0
26-50	18233	516	1199.7	20632	586	1699.3	22595	640	2395.6
51-100	13055	179	1450.2	14180	193	1983.5	16484	222	2254.0
101-250	10122	64	533.8	10657	70	648.4	9865	63	809.3
251-500	6506	18	108.1	6057	17	132.1	3568	11	-
500 plus	10110	10	493.0	9710	10	1063.5	9390	11	1359.4
TOTAL	145564	19012	8382.2	161257	21568	12075.6	173889	24429	14813.4

* Sales in Millions of Dollars

Data Coordination - DREE Hull

BRITISH COLUMBIA

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<u>SERVICES</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	170	12.0	-	114	10.1	-	91	9.8
1-5	10172	3886	242.1	14958	5945	399.6	19688	7971	556.4
6-25	13523	1248	246.9	18659	1734	374.7	23130	2158	605.2
26-50	6781	180	98.5	8898	238	139.9	11138	296	214.7
51-100	6102	85	67.0	8034	112	95.1	9883	138	136.9
101-250	4261	26	37.6	9956	59	114.0	10791	65	237.5
251-500	2782	7	58.4	8452	23	97.8	13092	35	119.5
500 plus	24705	10	306.2	36570	22	472.5	45185	27	764.1
TOTAL	68326	5612	1068.9	105527	8247	1703.7	132907	10781	2643.9
 <u>OTHER</u>									
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	212	61.0	-	216	46.6	-	163	17.0
1-5	8017	2921	576.4	13778	5322	817.1	18315	7308	1441.9
6-25	9873	923	959.2	15538	1424	1657.9	20473	1861	1711.1
26-50	4878	135	540.4	7378	198	907.8	9982	270	1342.9
51-100	4344	58	114.8	5263	71	720.6	7213	100	468.4
101-250	6530	41	796.7	10527	64	1064.2	12984	78	587.9
251-500	5963	16	128.9	8625	23	116.9	12263	34	1033.2
500 plus	28563	18	831.9	106686	34	1545.0	119456	45	3041.2
TOTAL	68168	4324	4009.3	167795	7352	6876.1	200686	9859	9643.6

* Sales in Millions of Dollars

Data Coordination - DREE Hull

BRITISH COLUMBIA

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<u>ALL - INDUSTRIES</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Employees Reported	-	-	-	-	-	-	-	-	-
0 Employees	-	1138	594.1	-	759	149.8	-	543	156.4
1-5	77859	28766	3606.3	100491	38645	5117.6	121129	47725	7051.3
6-25	119144	10877	5612.9	140648	12932	8326.5	159344	14666	10209.4
26-50	53786	1467	2736.0	62735	1707	3987.9	68855	1875	5396.4
51-100	46670	623	2842.6	54223	723	4947.7	59946	801	5118.7
101-250	54141	328	3483.4	69253	424	5409.9	72712	438	5767.9
251-500	43310	115	788.3	50092	133	1068.5	54655	149	1989.9
500 plus	116747	75	4130.4	212017	108	6090.0	230409	134	8448.2
TOTAL	511657	43389	23794.1	689459	55431	35098.0	767050	66331	44138.1

* Sales in Millions of Dollars

Data Coordination - DREE Hull

BRITISH COLUMBIA

<u>MANUFACTURING</u>	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*	EMPLOYEES	ESTABS.	SALES*
No Sales	44582	416	-	51324	456	-	56014	475	-
0 Sales	9100	1000	-	6268	1122	-	9230	1285	-
0-50 000	2445	931	29.3	2412	1017	32.7	2138	990	32.1
50 000-250 000	9803	1583	203.9	9024	1731	226.9	8329	1824	242.1
250 000-2 000 000	25591	1105	827.1	27069	1348	1011.6	23796	1542	1161.1
2 000 000-20 000 000	27088	271	1719.8	27842	333	1959.2	28726	380	2307.9
20 000 000 plus	13970	33	3801.9	17282	48	5592.3	22195	67	6101.0
TOTAL	132579	5339	6582.0	141221	6055	8822.7	150428	6563	9844.2
 <u>TRANSPORTATION</u>									
No Sales	12514	242	-	13135	251	-	14533	271	-
0 Sales	3572	772	-	3144	864	-	7500	1223	-
0-50 000	1513	622	21.6	1900	912	31.3	1896	1019	35.1
50 000-250 000	4764	775	94.1	5127	962	118.7	5193	1200	146.3
250 000-2 000 000	7705	344	219.1	8001	453	296.6	9237	579	402.6
2 000 000-20 000 000	4123	54	318.6	5408	69	409.9	5237	82	478.9
20 000 000 plus	22070	12	1297.2	23655	15	2061.5	13241	15	2974.7
TOTAL	56261	2821	1950.8	60370	3526	2918.0	56837	4389	4037.7
 <u>CONSTRUCTION</u>									
No Sales	3273	109	-	5691	121	-	4077	131	-
0 Sales	4677	1554	-	6434	2335	-	8266	2677	-
0-50 000	2679	1268	41.7	3527	1874	61.7	3950	2176	73.4
50 000-250 000	8933	2073	270.2	9721	2611	343.3	10727	3246	427.4
250 000-2 000 000	13967	1164	762.1	17084	1570	1049.3	15795	1855	1256.6
2 000 000-20 000 000	6000	106	481.9	9566	165	833.8	7928	218	1109.6
20 000 000 plus	1230	7	244.9	1266	7	413.9	1560	7	288.3
TOTAL	40759	6281	1800.9	53289	8683	2701.9	52303	10310	3155.3

* Sales in Millions of Dollars

Data Coordination - DREE Hull

BRITISH COLUMBIA

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TRADE	1974			1976			1979		
	EMPLOYEES	ESTABS.	SALES	EMPLOYEES	ESTABS.	SALES	EMPLOYEES	ESTABS.	SALES
No Sales	35340	1581	-	37470	1576	-	39842	1741	-
0 Sales	11024	2538	-	12163	3143	-	17072	4381	-
0-50 000	8895	3958	130.7	8500	3862	131.8	7533	3546	122.2
50 000-250 000	32709	7394	934.6	34825	8236	1081.2	34116	8784	1186.8
250 000-2 000 000	33883	3043	1984.4	40071	4098	2703.1	45917	5148	3411.4
2 000 000-20 000 000	18269	461	2743.1	21404	600	3451.9	22447	761	4187.8
20 000 000 plus	5444	37	2589.3	6824	53	4707.6	6962	68	5905.2
TOTAL	145564	19012	8382.2	161257	21568	12075.6	173889	24429	14813.4
<u>SERVICES</u>									
No Sales	3728	163	-	5669	194	-	8763	296	-
0 Sales	10026	1411	-	29059	2330	-	30842	3300	-
0-50 000	4395	1812	52.9	5646	2423	71.2	6210	2823	84.9
50 000-250 000	11153	1696	201.4	13797	2472	303.1	15507	3146	386.6
250 000-2 000 000	14041	491	305.6	19949	765	498.4	21918	1092	697.3
2 000 000-20 000 000	5479	33	187.7	8263	51	251.4	14179	104	512.9
20 000 000 plus	19504	6	321.2	23144	12	579.6	35488	20	962.2
TOTAL	68326	5612	1068.9	105527	8247	1703.7	132907	10781	2643.9
<u>OTHER</u>									
No Sales	13941	223	-	28708	261	-	29504	473	-
0 Sales	14510	2149	-	73569	3803	-	88054	4840	-
0-50 000	1516	512	15.5	2379	880	27.6	2912	1196	37.0
50 000-250 000	4572	802	102.3	7303	1394	177.8	8927	1940	255.6
250 000-2 000 000	8014	469	336.4	11132	780	565.2	12491	1089	778.8
2 000 000-20 000 000	9155	133	812.7	12042	186	1171.5	13283	256	1652.4
20 000 000 plus	16460	36	2742.4	32662	48	4933.9	45515	65	6919.7
TOTAL	68168	4324	4009.3	167795	7352	6876.1	200686	9859	9643.6

* Sales in Millions of Dollars

Data Coordination - DREE Hull

BRITISH COLUMBIA

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<u>ALL - INDUSTRIES</u>	1974			1976			1979		
	<u>EMPLOYEES</u>	<u>ESTABS.</u>	<u>SALES*</u>	<u>EMPLOYEES</u>	<u>ESTABS.</u>	<u>SALES*</u>	<u>EMPLOYEES</u>	<u>ESTABS.</u>	<u>SALES*</u>
No Sales	113378	2734	-	141997	2859	-	152733	3387	-
0 Sales	52909	9424	-	130637	13597	-	160964	17706	-
0-50 000	21443	9103	291.7	24364	10968	356.2	24639	11750	384.8
50 000-250 000	71934	14323	1806.6	79797	17406	2251.0	82799	20140	2644.8
250 000-2 000 000	103201	6616	4434.9	123306	9014	6124.3	129154	11305	7707.9
2 000 000-20 000 000	70114	1058	6263.9	84525	1404	8077.7	91800	1801	10249.5
20 000 000 plus	78678	131	10996.9	104833	183	18288.8	124961	242	23151.1
TOTAL	511657	43389	23794.1	689459	55431	35098.0	767050	66331	44138.1

* Sales in Millions of Dollars

Data Coordination - DREE Hull

APPENDIX 4

Provincial Distribution of Small
Business by Major Industrial Groups

SMALL BUSINESS IN CANADA
WITH SALES LESS THAN OR EQUAL TO \$2 MILLION
PERCENT OF ALL BUSINESS

<u>INDUSTRY</u>	<u>1974</u>			<u>1976</u>			<u>1979</u>		
	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>
Manufacturing	48.8	91.9	13.1	43.8	90.3	10.0	42.0	89.2	8.5
Transportation	40.9	96.8	10.6	41.0	96.7	10.3	50.6	96.2	8.6
Construction	77.7	97.6	47.8	78.1	97.1	44.0	74.5	96.8	41.5
Trade	78.1	97.6	37.6	75.5	96.8	29.6	74.4	96.1	27.6
Services	74.9	99.2	51.4	68.9	98.9	39.1	68.7	98.5	33.0
Other	42.6	94.5	4.7	67.4	95.1	4.6	65.0	94.8	4.4
All Sectors	60.5	96.9	21.1	62.4	96.3	17.1	62.6	95.8	15.4

SMALL BUSINESS IN CANADA
WITH 25 OR LESS EMPLOYEES
PERCENT OF ALL BUSINESS

<u>INDUSTRY</u>	<u>1974</u>			<u>1976</u>			<u>1979</u>		
	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>
Manufacturing	13.4	75.0	13.3	13.6	76.1	13.8	14.2	77.8	13.8
Transportation	21.7	89.1	15.8	22.2	90.0	17.5	26.7	90.6	14.3
Construction	49.6	94.6	52.9	52.3	95.1	51.6	57.5	95.8	55.6
Trade	59.5	96.0	45.0	59.2	95.8	41.5	60.4	95.7	45.2
Services	33.0	94.3	48.0	27.9	93.7	47.3	24.8	93.6	45.6
Other	15.0	90.5	21.3	15.1	91.5	24.3	17.1	91.8	25.4
All Sectors	30.9	92.4	28.1	29.7	92.5	28.2	30.4	92.8	29.3

SMALL BUSINESS IN NEWFOUNDLAND
WITH SALES LESS THAN OR EQUAL TO \$2 MILLION
PERCENT OF ALL BUSINESS

<u>INDUSTRY</u>	<u>1974</u>			<u>1976</u>			<u>1979</u>		
	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>
Manufacturing	42.0	89.5	18.0	44.2	91.1	17.7	56.0	92.1	18.5
Transportation	53.0	96.0	23.1	48.4	94.9	16.9	69.2	95.7	6.2
Construction	69.5	97.2	47.4	64.1	95.4	39.7	69.7	96.6	40.2
Trade	77.8	97.8	51.5	71.0	97.2	46.1	75.7	97.6	45.0
Services	78.1	99.7	84.9	98.0	99.3	78.3	96.1	99.5	76.0
Other	78.9	97.7	50.3	94.8	97.3	44.1	87.1	98.6	53.9
All Sectors	67.8	97.4	43.8	72.7	96.8	30.3	76.9	97.4	35.2

SMALL BUSINESS IN NEWFOUNDLAND
WITH 25 OR LESS EMPLOYEES
PERCENT OF ALL BUSINESS

<u>INDUSTRY</u>	<u>1974</u>			<u>1976</u>			<u>1979</u>		
	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>
Manufacturing	11.1	73.5	17.0	11.9	77.9	17.3	14.0	79.2	14.9
Transportation	27.9	87.2	27.1	25.5	87.8	23.4	31.4	88.7	10.4
Construction	32.4	92.7	45.0	41.9	93.5	46.8	52.7	95.3	55.4
Trade	65.1	96.3	53.4	63.9	96.4	51.3	65.0	96.7	52.0
Services	37.5	95.1	63.4	30.1	93.9	75.4	27.2	94.7	74.3
Other	32.6	93.9	59.3	10.2	93.3	68.9	26.7	93.2	67.7
All Sectors	39.6	94.0	44.3	32.5	94.2	44.8	40.2	94.7	41.3

SMALL BUSINESS IN PRINCE EDWARD ISLAND
WITH SALES LESS THAN OR EQUAL TO \$2 MILLION
PERCENT OF ALL BUSINESS

<u>INDUSTRY</u>	<u>1974</u>			<u>1976</u>			<u>1979</u>		
	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>
Manufacturing	81.7	94.7	45.4	82.3	95.6	44.7	69.3	89.1	26.1
Transportation	57.8	96.2	30.2	54.4	96.9	28.2	43.2	95.7	24.4
Construction	76.7	98.1	52.3	76.3	98.1	59.9	74.6	98.3	57.1
Trade	82.9	97.9	70.7	77.7	96.0	53.0	74.0	95.7	49.8
Services	*	*	*	*	*	*	99.7	99.7	77.3
Other	98.2	98.6	60.3	86.1	98.5	54.7	96.7	98.1	52.2
All Sectors	82.5	98.0	61.6	81.2	97.3	52.8	79.3	96.7	45.3

SMALL BUSINESS IN PRINCE EDWARD ISLAND
WITH 25 OR LESS EMPLOYEES
PERCENT OF ALL BUSINESS

<u>INDUSTRY</u>	<u>1974</u>			<u>1976</u>			<u>1979</u>		
	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>
Manufacturing	26.6	77.5	47.0	28.0	81.1	31.0	35.2	84.3	30.2
Transportation	36.6	92.9	26.2	23.1	90.1	23.4	37.0	93.0	27.1
Construction	61.2	95.4	55.2	59.3	95.7	50.5	63.0	96.4	52.3
Trade	69.5	95.9	70.1	67.2	95.4	69.3	68.7	95.7	70.9
Services	62.7	95.2	80.0	42.9	93.8	83.2	37.3	95.6	91.7
Other	88.5	98.7	*	69.0	97.1	74.2	78.9	98.2	95.6
All Sectors	57.8	94.8	63.4	52.0	94.4	58.8	55.6	95.4	61.3

SMALL BUSINESS IN NOVA SCOTIA
WITH SALES LESS THAN OR EQUAL TO \$2 MILLION
PERCENT OF ALL BUSINESS

<u>INDUSTRY</u>	<u>1974</u>			<u>1976</u>			<u>1979</u>		
	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>
Manufacturing	63.5	94.5	26.8	74.6	95.1	31.3	55.5	93.2	19.2
Transportation	50.8	98.0	23.2	45.7	97.5	19.6	49.4	97.8	17.9
Construction	82.2	98.2	66.5	82.4	98.0	60.9	80.8	98.1	47.5
Trade	85.8	98.1	56.7	83.8	97.7	53.3	81.1	97.3	47.2
Services	92.2	99.5	80.3	89.7	99.4	67.3	83.6	99.4	59.4
Other	52.4	96.9	16.4	94.1	98.1	42.7	92.7	98.2	27.1
All Sectors	73.7	97.9	44.0	83.0	97.8	47.5	77.1	97.6	37.4

SMALL BUSINESS IN NOVA SCOTIA
WITH 25 OR LESS EMPLOYEES
PERCENT OF ALL BUSINESS

<u>INDUSTRY</u>	<u>1974</u>			<u>1976</u>			<u>1979</u>		
	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>
Manufacturing	13.4	76.8	19.0	15.4	78.7	22.5	17.4	80.8	17.1
Transportation	28.7	90.5	18.0	29.4	90.9	18.0	31.9	92.0	18.5
Construction	52.5	93.8	56.3	56.7	94.8	56.5	62.8	96.6	53.6
Trade	64.4	96.2	60.8	63.4	95.9	62.1	61.0	96.0	60.3
Services	45.3	94.5	66.4	29.8	93.7	68.1	28.1	94.2	61.4
Other	34.0	93.6	34.9	18.6	93.2	49.7	33.8	94.1	39.9
All Sectors	41.3	93.7	46.0	36.0	93.6	50.5	40.1	94.3	45.1

SMALL BUSINESS IN NEW BRUNSWICK
WITH SALES LESS THAN OR EQUAL TO \$2 MILLION
PERCENT OF ALL BUSINESS

INDUSTRY	1974			1976			1979		
	EMPL	ESTB	SALES	EMPL	ESTB	SALES	EMPL	ESTB	SALES
Manufacturing	62.7	92.3	18.1	60.8	93.0	19.4	56.6	92.6	17.5
Transportation	64.2	98.5	29.3	68.4	99.0	29.2	68.8	98.1	14.8
Construction	72.7	98.3	63.9	77.2	97.9	59.6	76.3	97.9	53.3
Trade	81.8	98.2	47.2	82.9	97.9	48.2	79.2	97.2	48.2
Services	92.7	99.6	86.9	79.8	99.4	69.0	83.3	99.1	48.9
Other	70.2	97.0	26.0	76.4	98.2	34.3	82.4	98.0	25.0
All Sectors	74.0	97.9	39.2	74.7	97.8	40.7	75.3	97.4	35.6

SMALL BUSINESS IN NEW BRUNSWICK
WITH 25 OR LESS EMPLOYEES
PERCENT OF ALL BUSINESS

INDUSTRY	1974			1976			1979		
	EMPL	ESTB	SALES	EMPL	ESTB	SALES	EMPL	ESTB	SALES
Manufacturing	14.7	74.8	24.2	14.8	75.3	15.7	17.4	79.9	17.6
Transportation	25.5	91.3	20.1	16.7	91.5	23.0	17.5	91.1	13.5
Construction	53.9	95.2	55.7	63.1	96.3	61.0	63.9	96.9	58.7
Trade	64.1	96.2	50.0	64.4	96.0	55.1	66.3	96.3	59.1
Services	62.6	96.7	69.4	34.6	95.3	55.8	28.0	94.8	48.3
Other	31.3	93.4	40.1	32.9	94.2	45.7	35.0	95.0	45.1
All Sectors	41.4	93.9	41.5	38.1	93.9	43.1	38.9	94.6	42.6

Data Coordination - DREE Hull

SMALL BUSINESS IN QUEBEC
WITH SALES LESS THAN OR EQUAL TO \$2 MILLION
PERCENT OF ALL BUSINESS

INDUSTRY	1974			1976			1979		
	EMPL	ESTB	SALES	EMPL	ESTB	SALES	EMPL	ESTB	SALES
Manufacturing	52.3	91.2	16.2	46.2	89.3	12.0	44.7	88.7	11.0
Transportation	25.5	96.0	5.6	26.2	95.9	5.7	48.0	95.1	5.2
Construction	74.2	97.3	48.1	65.8	96.3	41.0	71.9	96.4	41.6
Trade	77.4	97.4	41.8	73.7	96.7	32.4	74.9	96.3	30.9
Services	79.4	99.2	48.9	69.4	98.8	28.2	67.7	98.4	33.0
Other	32.8	93.6	2.9	68.2	94.0	2.6	68.6	94.0	3.9
All Sectors	56.7	96.6	20.0	59.4	95.9	15.2	62.9	95.6	16.2

SMALL BUSINESS IN QUEBEC
WITH 25 OR LESS EMPLOYEES
PERCENT OF ALL BUSINESS

INDUSTRY	1974			1976			1979		
	EMPL	ESTB	SALES	EMPL	ESTB	SALES	EMPL	ESTB	SALES
Manufacturing	12.9	72.1	17.5	12.5	73.0	16.9	14.6	75.3	19.8
Transportation	13.6	87.3	9.8	14.4	88.1	9.8	23.8	88.7	7.4
Construction	48.7	94.0	56.0	47.9	94.2	47.5	54.9	95.1	56.9
Trade	61.4	96.2	49.1	60.5	96.1	46.8	61.9	96.2	48.2
Services	28.6	94.5	45.2	24.4	93.8	54.2	23.1	93.6	34.6
Other	9.1	87.6	15.5	13.0	89.1	23.8	16.0	89.9	30.5
All Sectors	27.0	91.8	26.5	26.9	91.9	28.6	30.2	92.4	31.1

SMALL BUSINESS IN ONTARIO
WITH SALES LESS THAN OR EQUAL TO \$2 MILLION
PERCENT OF ALL BUSINESS

INDUSTRY	1974			1976			1979		
	EMPL	ESTB	SALES	EMPL	ESTB	SALES	EMPL	ESTB	SALES
Manufacturing	43.8	90.9	9.8	37.2	88.5	7.2	37.4	86.9	5.8
Transportation	61.1	96.5	14.5	55.8	95.9	13.2	48.0	94.7	9.9
Construction	79.2	97.3	42.6	72.7	96.8	41.3	73.4	96.2	39.8
Trade	77.8	97.5	31.9	74.8	96.5	22.4	71.9	95.5	22.3
Services	70.3	98.9	44.5	64.2	98.5	38.0	59.3	98.0	25.6
Other	36.7	93.1	3.5	59.8	93.4	3.3	62.0	92.8	2.7
All Sectors	57.8	98.4	16.7	57.8	95.6	13.0	56.5	94.7	11.0

SMALL BUSINESS IN ONTARIO
WITH 25 OR LESS EMPLOYEES
PERCENT OF ALL BUSINESS

INDUSTRY	1974			1976			1979		
	EMPL	ESTB	SALES	EMPL	ESTB	SALES	EMPL	ESTB	SALES
Manufacturing	11.2	72.2	8.3	11.7	73.4	10.8	11.2	74.6	9.6
Transportation	27.4	87.0	23.6	25.3	87.2	28.2	25.3	87.6	21.5
Construction	44.1	93.6	45.7	53.0	94.4	49.0	54.3	95.0	53.2
Trade	59.7	95.6	37.9	59.4	95.2	31.4	58.2	94.9	36.3
Services	31.0	93.2	44.3	27.7	92.8	38.6	26.6	92.6	48.7
Other	14.0	89.3	21.2	12.5	90.1	20.5	12.8	89.8	21.2
All Sectors	28.0	91.0	23.0	26.9	91.1	22.3	25.8	91.1	23.4

SMALL BUSINESS IN MANITOBA
WITH SALES LESS THAN OR EQUAL TO \$2 MILLION
PERCENT OF ALL BUSINESS

INDUSTRY	1974			1976			1979		
	EMPL	ESTB	SALES	EMPL	ESTB	SALES	EMPL	ESTB	SALES
Manufacturing	60.0	94.7	36.0	62.4	93.7	32.3	59.2	92.3	27.3
Transportation	40.2	97.2	16.2	47.3	97.6	18.8	49.9	96.6	7.1
Construction	78.9	98.2	42.7	75.8	97.7	43.8	74.4	97.5	36.4
Trade	68.2	97.7	22.9	72.3	97.0	25.5	69.4	96.1	19.3
Services	85.9	99.4	69.2	73.3	99.4	52.7	63.7	99.0	33.3
Other	49.9	95.9	5.4	76.2	96.4	6.9	44.3	96.4	3.5
All Sectors	64.7	97.6	22.9	70.4	97.2	23.6	60.7	96.6	14.6

SMALL BUSINESS IN MANITOBA
WITH 25 OR LESS EMPLOYEES
PERCENT OF ALL BUSINESS

INDUSTRY	1974			1976			1979		
	EMPL	ESTB	SALES	EMPL	ESTB	SALES	EMPL	ESTB	SALES
Manufacturing	17.6	78.6	28.4	17.7	79.5	34.9	20.0	80.5	36.2
Transportation	20.9	91.1	34.5	24.9	91.8	34.2	31.2	91.9	18.0
Construction	50.9	95.3	49.2	56.4	96.1	57.1	58.6	96.8	47.0
Trade	36.1	95.8	26.6	38.1	95.9	34.7	53.5	95.8	35.7
Services	40.2	95.2	66.1	24.7	94.1	48.7	23.6	93.8	50.4
Other	18.7	90.9	20.7	15.8	92.5	34.5	21.4	92.8	14.4
All Sectors	30.3	93.3	28.7	28.1	93.5	36.8	33.6	93.7	27.8

SMALL BUSINESS IN SASKATCHEWAN
WITH SALES LESS THAN OR EQUAL TO \$2 MILLION
PERCENT OF ALL BUSINESS

<u>INDUSTRY</u>	<u>1974</u>			<u>1976</u>			<u>1979</u>		
	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>
Manufacturing	49.3	96.3	12.0	44.6	95.2	9.2	44.8	94.1	8.3
Transportation	71.9	99.2	6.5	72.9	99.4	5.4	47.7	98.7	6.2
Construction	91.7	99.1	53.7	88.7	98.8	58.8	82.0	97.8	39.6
Trade	86.0	98.9	69.5	81.6	97.8	59.6	79.1	96.7	53.5
Services	97.8	99.9	96.0	66.4	99.5	58.3	75.9	99.2	56.7
Other	83.2	98.2	31.4	85.9	97.7	21.0	83.0	97.3	17.6
All Sectors	81.8	98.9	40.3	75.0	98.2	32.4	73.7	97.4	29.2

SMALL BUSINESS IN SASKATCHEWAN
WITH 25 OR LESS EMPLOYEES
PERCENT OF ALL BUSINESS

<u>INDUSTRY</u>	<u>1974</u>			<u>1976</u>			<u>1979</u>		
	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>
Manufacturing	23.9	84.4	12.8	22.6	83.1	17.9	25.4	84.9	12.8
Transportation	40.0	93.5	4.8	38.1	94.4	4.8	29.2	94.0	5.9
Construction	75.6	97.8	81.3	68.4	96.9	59.4	66.3	96.6	51.5
Trade	72.3	97.8	70.4	67.8	97.1	67.4	66.6	96.9	70.9
Services	62.7	97.4	81.6	34.8	95.6	48.0	31.2	94.6	49.9
Other	20.8	93.2	34.3	22.4	93.2	31.4	25.9	93.1	45.5
All Sectors	53.3	96.6	42.4	45.3	95.6	37.4	43.8	95.3	40.3

Data Coordination - DREE Hull

SMALL BUSINESS IN ALBERTA
WITH SALES LESS THAN OR EQUAL TO \$2 MILLION
PERCENT OF ALL BUSINESS

<u>INDUSTRY</u>	<u>1974</u>			<u>1976</u>			<u>1979</u>		
	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>
Manufacturing	55.6	95.0	21.8	59.9	94.2	18.4	47.9	92.3	16.6
Transportation	52.5	96.5	17.4	59.2	97.1	16.4	54.7	96.9	13.6
Construction	75.5	97.2	48.9	79.9	97.1	41.1	74.2	96.0	34.1
Trade	79.9	97.8	49.4	77.7	96.8	43.2	74.8	95.7	26.3
Services	82.8	99.3	69.5	74.9	99.2	56.8	89.5	98.7	54.3
Other	79.8	94.7	12.1	81.3	95.7	11.0	64.0	94.7	7.8
All Sectors	74.6	97.3	33.2	75.1	96.9	27.9	73.5	96.0	19.9

SMALL BUSINESS IN ALBERTA
WITH 25 OR LESS EMPLOYEES
PERCENT OF ALL BUSINESS

<u>INDUSTRY</u>	<u>1974</u>			<u>1976</u>			<u>1979</u>		
	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>
Manufacturing	23.0	82.7	23.4	24.7	83.5	22.8	23.3	83.5	22.0
Transportation	29.9	90.7	28.4	33.8	92.5	31.5	31.5	92.6	22.5
Construction	55.1	95.0	58.0	44.6	95.2	53.6	55.5	95.2	52.6
Trade	62.0	95.9	57.1	59.4	95.4	56.8	57.7	94.9	60.9
Services	38.4	94.8	59.4	32.2	94.0	53.6	16.8	94.0	55.2
Other	20.7	91.4	29.7	24.9	91.9	35.4	22.3	92.3	33.3
All Sectors	39.8	93.8	42.4	38.1	93.6	42.7	31.6	93.5	43.0

SMALL BUSINESS IN BRITISH COLUMBIA
WITH SALES LESS THAN OR EQUAL TO \$2 MILLION
PERCENT OF ALL BUSINESS

<u>INDUSTRY</u>	<u>1974</u>			<u>1976</u>			<u>1979</u>		
	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>
Manufacturing	53.3	93.8	16.1	49.8	93.1	14.4	46.0	92.6	14.5
Transportation	40.1	97.4	17.1	38.4	97.4	15.3	56.3	97.6	14.4
Construction	80.7	98.1	59.6	77.2	97.9	53.8	80.3	97.7	55.6
Trade	78.4	97.1	36.3	77.1	96.7	32.4	78.0	96.3	31.8
Services	61.3	99.2	52.3	68.5	99.2	51.2	59.9	98.8	44.2
Other	52.7	95.8	11.3	67.8	96.7	11.2	65.6	96.5	11.1
All Sectors	62.6	97.0	27.4	65.4	96.9	24.8	64.7	96.7	24.3

SMALL BUSINESS IN BRITISH COLUMBIA
WITH 25 OR LESS EMPLOYEES
PERCENT OF ALL BUSINESS

<u>INDUSTRY</u>	<u>1974</u>			<u>1976</u>			<u>1979</u>		
	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>	<u>EMPL</u>	<u>ESTB</u>	<u>SALES</u>
Manufacturing	21.4	84.8	25.1	21.5	85.7	18.2	22.0	87.0	22.2
Transportation	23.1	91.8	16.1	25.2	92.9	15.3	30.5	93.9	17.7
Construction	64.8	96.6	63.7	60.9	96.9	62.1	69.6	97.6	68.8
Trade	60.1	95.8	54.8	62.0	95.9	54.2	64.4	96.1	53.9
Services	34.6	94.5	46.8	31.8	94.4	46.0	32.2	94.7	44.3
Other	26.2	93.8	39.8	17.4	94.6	36.6	19.3	94.6	32.8
All Sectors	38.5	93.9	41.2	34.9	94.4	38.7	36.5	94.8	39.4

