

Quarterly Financial Report

MARINE ATLANTIC INC.

December 31, 2016

MARINE ATLANTIC INC.

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The following Quarterly Financial Report of the financial results of Marine Atlantic Inc. (“the Corporation”) is for the nine months ended December 31, 2016. This report should be read in conjunction with the Corporation’s 2015/16 – 2019/20 Corporate Plan Summary and the Corporation’s 2015/2016 Annual Report which includes the audited annual financial statements for the year ended March 31, 2016. Information about the Corporation, including the Annual Report and the Corporate Plan Summary, can be found at www.marineatlantic.ca once approved by the Federal Government.

The unaudited financial statements and the accompanying notes have been prepared in accordance with Public Sector Accounting Standards and are reported in Canadian dollars.

OVERVIEW OF THE CORPORATION

Marine Atlantic is a federal Crown Corporation tasked with fulfilling the constitutional mandate of offering freight and passenger service between North Sydney, NS, and Port aux Basques, NL. This service is vital to connect the Province of Newfoundland and Labrador with mainland Canada.

Headquartered in St. John’s, NL, Marine Atlantic operates terminals in Port aux Basques, NL, Argentia, NL, and North Sydney, NS, and provides ferry services on two routes: a year-round 96 nautical mile daily ferry service between Port aux Basques and North Sydney and a seasonal 280 nautical mile ferry service between Argentia and North Sydney.

To fulfill its mandate, Marine Atlantic operates a fleet of four ice-class ferries: the MV *Blue Puttees*, MV *Highlanders*, MV *Atlantic Vision* and the MV *Leif Ericson*. The Corporation reports annually to the Government of Canada through the Minister of Transport.

To ensure the safe operations of vessels at sea, Marine Atlantic Inc. is governed by various acts and regulations. These include: Canada Labour Code, Marine Occupational Safety and Health Regulations, Transportation of Dangerous Goods Act and Regulations, Marine Liability Act and Regulations, Canada Shipping Act, 2001, Canada Marine Act, Coastal Trade Act, Domestic Ferries Security Regulations (DFSR), and the Marine Transportation Security Regulations (MTSR) Part III. The Corporation also falls under the umbrella of the International Convention for the Safety of Life at Sea (SOLAS), the pre-eminent of all international treaties concerning the safety of merchant ships.

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QUARTERLY RESULTS

Financial Performance snapshot (in thousands)

Three months ending December 31, 2016							
	Actual	Budget	Prior Year	Variance to Budget ¹		Variance to Prior Year ¹	
				\$	%	\$	%
Revenue	\$22,249	\$22,829	\$22,161	\$ (580)	(3%)	\$ 88	0%
Expenses	\$50,816	\$52,494	\$55,655	\$ 1,678	3%	\$ 4,839	9%

Nine months ending December 31, 2016							
	Actual	Budget	Prior Year	Variance to Budget ¹		Variance to Prior Year ¹	
				\$	%	\$	%
Revenue	\$ 92,435	\$ 92,267	\$ 89,811	\$ 168	0%	\$ 2,624	3%
Expenses	\$163,687	\$174,958	\$180,955	\$ 11,271	6%	\$17,268	10%

¹ Positive Variance indicates a favourable result compared to Budget/Prior Year

Statistics snapshot

Three months ending December 31, 2016							
	Actual	Forecast	Prior Year	Variance to Forecast ²		Variance to Prior Year ²	
				#	%	#	%
Passengers	46,990	48,087	48,041	(1,097)	(2%)	(1,051)	(2%)
Passenger Units	17,139	17,524	17,490	(385)	(2%)	(351)	(2%)
Commercial Units	23,377	23,746	23,553	(369)	(2%)	(176)	(1%)
Auto Equivalent Units ³	114,007	117,240	114,693	(3,233)	(3%)	(686)	(1%)
Trips	382	382	384	0	0%	2	1%

Nine months ending December 31, 2016							
	Actual	Forecast	Prior Year	Variance to Forecast ²		Variance to Prior Year ²	
				#	%	#	%
Passengers	300,291	281,178	294,424	19,113	7%	5,867	2%
Passenger Units	112,418	106,030	108,260	6,388	6%	4,158	4%
Commercial Units	74,684	75,637	75,143	(953)	(1%)	(459)	(1%)
Auto Equivalent Units ³	433,098	431,351	429,471	1,747	0%	3,627	1%
Trips	1,416	1,374	1,374	(42)	(3%)	(42)	(3%)

² Positive Variance indicates a favourable result compared to Forecast/Prior Year

³ Auto Equivalent Unit or AEU is the length of an average passenger automobile

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Revenues

Compared to Budget

The Corporation's revenue was three percent lower for the quarter and less than half of one percent higher year to date compared to budget. Traffic trended lower than expected for the quarter, but higher year to date while anticipated adjustments to the fuel surcharge were not required due to falling fuel prices.

Compared to Prior Year

When compared to prior year the Corporation's revenue was less than half of one percent higher for the quarter and three percent higher year to date. Traffic was lower for the quarter, although higher year to date. The increase in revenue was a result of the increase in passenger traffic volumes and the 2016 general tariff rate increase which was effective April 2016.

Expenses

Compared to Budget

The Corporation's expenses were three percent lower than budget during the quarter and six percent lower year to date. Fuel costs were lower than anticipated, partially offset by realized losses on financial derivatives relating to fuel swaps. Operational costs were lower than budgeted. There were savings in labour and professional services costs for the quarter and year to date

Compared to Prior Year

The Corporation's expenses were nine percent lower for the quarter and ten percent lower year to date compared to last year. Charter fees are significantly lower than last year as the Corporation now owns three of the four vessels in the fleet. The MV *Blue Puttees* and MV *Highlanders* were purchased towards the end of fiscal 2015/16. Employee future benefits are lower due to changes in actuarial assumptions. Fuel costs are lower this year. Operating costs are higher due to regulatory training and strategic initiatives. Finally, amortization costs have increased significantly due to the vessel purchases.

Significant Events

Bar Harbor Terminal property

During the quarter the Corporation entered into a three-year lease agreement with the State of Maine for the former Marine Atlantic terminal property in Bar Harbor. As part of the agreement, the State of Maine had the option to buy the property. State officials subsequently decided to move forward with the purchase of the property.

The former Bar Harbor terminal was used as part of the Yarmouth-Maine service operated by Marine Atlantic and its predecessor Canadian National between 1956 and 1997.

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Tangible capital assets

During the third quarter the Corporation invested \$3.9 million (\$10.8 million YTD) as part of ongoing reinvestment in assets. This included \$2.1 million (\$8.1 million YTD) for vessel projects and \$1.8 million (\$2.7 million YTD) for shore facilities upgrades, information technology and equipment purchases.

Forecast

The Corporation's approved government funding for 2016/17 is \$146.2 million. Based upon results of the first nine months and the budget allocation for the remainder of the year, the Corporation is anticipating it will operate within its approved funding allocation. There have been no revisions to goals or objectives compared to the 2015/16 – 2019/20 Corporate Plan Summary.

RISK ANALYSIS

The financial risks of the Corporation have previously been disclosed in the Corporation's 2015/16 – 2019/20 Corporate Plan Summary and the Corporation's 2015/16 Annual Report. There are no significant changes to the risks previously identified.

REPORTING ON USE OF APPROPRIATIONS

The Corporation received \$19.0 million in appropriations from the Government of Canada during the third quarter ended December 31st, 2016 (\$47.2 million year to date). Please refer to Note 2(a) to the unaudited interim financial statements for the Corporation's accounting policy for government appropriations. Note 3 to the unaudited interim financial statements reports on how the appropriations received were used during the period.

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STATEMENT OF MANAGEMENT RESPONSIBILITY

Management is responsible for the preparation and fair presentation of these quarterly financial statements in accordance with the Treasury Board of Canada Standard on Quarterly Financial Reports for Crown Corporations and for such internal controls as management determines is necessary to enable the preparation of quarterly financial statements that are free from material misstatement. Management is also responsible for ensuring all other information in this quarterly financial report is consistent, where appropriate, with the quarterly financial statements.

Based on our knowledge, these unaudited quarterly financial statements present fairly, in all material respects, the financial position, results of operations and cash flows of the Corporation, as at the date of and for the periods presented in the quarterly financial statements.



Paul Griffin
President and CEO



Shawn Leamon, CGA
Vice President of Finance

St. John's, NL
February 20, 2017

MARINE ATLANTIC INC.
Unaudited Statement of Financial Position

As at December 31, 2016
(in thousands)

	Dec 31	Mar 31
	2016	2016
Financial assets		
Cash (Note 4)	\$ 12,767	\$ 13,105
Accounts receivable	8,118	11,089
Receivable from Government of Canada (Note 4)	-	13,000
Inventories held for resale	465	363
Derivative financial instruments	2,897	848
Accrued pension asset	120,660	123,168
	\$ 144,907	\$ 161,573
Liabilities		
Accounts payable and accrued liabilities	\$ 14,042	\$ 25,687
Derivative financial instruments	821	6,921
Deferred revenue	1,616	3,624
Payable to Government of Canada (Note 4)	2,665	2,626
Accrued vacation pay	6,030	6,077
Accrued pension liability	2,315	2,241
Accrued liability for non-pension post-retirement benefits	46,322	45,001
Accrued liability for post-employment benefits	11,515	11,748
	85,326	103,925
Net financial assets	\$ 59,581	\$ 57,648
Non-financial assets		
Tangible capital assets	391,348	409,172
Inventories held for consumption	14,169	15,022
Prepaid expenses	2,494	2,047
	408,011	426,241
Accumulated surplus	\$ 467,592	\$ 483,889

Contingencies (Note 7)

The accompanying notes are an integral part of these financial statements.

MARINE ATLANTIC INC.
Unaudited Statement of Operations

Period ended December 31, 2016
(in thousands)

	For the 3 Months Ended		For the 9 Months Ended	
	2016	2015	2016	2015
Revenues				
Transportation	\$ 20,155	\$ 20,080	\$ 83,588	\$ 81,266
Fuel surcharge	2,093	2,050	8,811	8,467
Other income	1	31	36	78
	22,249	22,161	92,435	89,811
Expenditures				
Wages and benefits	20,610	19,899	67,398	64,865
Charter fees	3,229	9,306	9,655	28,319
Charter importation taxes	-	715	-	2,146
Fuel	4,033	4,672	15,560	18,102
Materials, supplies and services	4,992	4,336	16,013	14,441
Repairs and maintenance	2,676	3,415	9,137	9,757
Insurance, rent and utilities	1,932	1,993	5,588	5,456
Travel	647	546	1,684	1,642
Administrative Costs	300	365	1,415	1,679
Employee future benefits (Note 5)	2,207	3,464	6,622	10,394
(Gain) Loss on exchange of foreign currency	(14)	(1,280)	1	(1,287)
Realized loss on derivative financial instruments	454	824	2,003	3,012
Loss on disposal of tangible capital assets	-	113	-	113
Amortization	9,750	7,287	28,611	22,316
	50,816	55,655	163,687	180,955
(Deficit) before government funding	(28,567)	(33,494)	(71,252)	(91,144)
Government funding				
Operations	16,006	17,653	36,364	61,302
Capital	3,874	109,808	10,787	123,096
	19,880	127,461	47,151	184,398
Operating surplus (deficit)	(8,687)	93,967	(24,101)	93,254
Accumulated operating surplus, beginning of period	473,790	265,510	489,204	266,223
Accumulated operating surplus, end of period	\$ 465,103	\$ 359,477	\$ 465,103	\$ 359,477

The accompanying notes are an integral part of these financial statements.

MARINE ATLANTIC INC.
Unaudited Statement of Remeasurement Gains and Losses

Period ended December 31, 2016
(in thousands)

	For the 3 Months Ended		For the 9 Months Ended	
	2016	2015	2016	2015
Accumulated remeasurement gains (losses), beginning of period	\$ 41	\$ (3,919)	\$ (5,315)	\$ (5,177)
Remeasurement gains (losses) arising during the year				
Unrealized gain (losses) gains on foreign exchange of cash	\$ (326)	\$ 864	\$ (345)	\$ 85
Unrealized gain (losses) on derivatives	2,320	(1,284)	6,146	(1,435)
Reclassifications to the statement of operations				
Realized losses on derivatives	454	824	2,003	3,012
Net remeasurement gains for the year	2,448	404	7,804	1,662
Accumulated remeasurement gains (losses) , end of the period	\$ 2,489	\$ (3,515)	\$ 2,489	\$ (3,515)

The accompanying notes are an integral part of these financial statements.

MARINE ATLANTIC INC.
Unaudited Statement of Change in Net Financial Assets
Period ended December 31, 2016
(in thousands)

	For the 3 Months Ended		For the 9 Months Ended	
	2016	2015	2016	2015
Surplus (deficit)	\$ (8,687)	\$ 93,967	\$ (24,101)	\$ 93,254
Change in tangible capital assets				
Acquisition of tangible capital assets	(3,874)	(109,808)	(10,787)	(123,096)
Amortization of tangible capital assets	9,750	7,287	28,611	22,316
Loss on disposal of tangible capital assets	-	113	-	113
(Increase) decrease in tangible capital assets	5,876	(102,408)	17,824	(100,667)
Change in other non-financial assets				
Net change in inventories held for consumption	652	836	853	5,861
Net change in prepaid expenses	507	2,075	(447)	3,684
Decrease in other non-financial assets	1,159	2,911	406	9,545
Remeasurement gains	2,448	404	7,804	1,662
Increase (decrease) in net financial assets	796	(5,126)	1,933	3,794
Net financial assets, beginning of period	58,785	41,548	57,648	32,629
Net financial assets, end of period	\$ 59,581	\$ 36,422	\$ 59,581	\$ 36,423

The accompanying notes are an integral part of these financial statements.

MARINE ATLANTIC INC.
Unaudited Statement of Cash Flow

Period ended December 31, 2016
(in thousands)

	For the 3 Months Ended		For the 9 Months Ended	
	2016	2015	2016	2015
Operating transactions				
Cash receipts from customers	\$ 22,873	\$ 22,082	\$ 90,626	\$ 86,135
Other income received	1	31	36	78
Government funding - operations	15,096	22,407	47,018	66,056
Government funding - capital	3,874	109,808	13,172	124,061
Cash payments to suppliers	(16,401)	(18,682)	(67,301)	(81,317)
Cash payments to and on behalf of employees	(21,898)	(21,691)	(67,419)	(64,600)
Cash paid for employee future benefits	(610)	(691)	(2,953)	(1,891)
	2,935	113,264	13,179	128,522
Capital transactions				
Purchase of tangible capital assets	(3,874)	(109,808)	(13,172)	(124,061)
	(3,874)	(109,808)	(13,172)	(124,061)
Effect of exchange rate changes on cash	(326)	1,346	(345)	2,132
Net increase (decrease) in cash	(1,265)	4,802	(338)	6,593
Cash, beginning of period	14,032	14,319	13,105	12,528
Cash, end of period	\$ 12,767	\$ 19,121	\$ 12,767	\$ 19,121
Cash consists of:				
Restricted cash			\$ 8,817	\$ 9,352
Unrestricted cash			3,950	9,769
			<u>\$ 12,767</u>	<u>\$ 19,121</u>

The accompanying notes are an integral part of these financial statements.

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Notes to the Unaudited Interim Financial Statements

December 31, 2016

(in thousands)

1. BASIS OF PRESENTATION

Marine Atlantic Inc. (“the Corporation”) is incorporated under the *Canada Business Corporations Act*. The *Marine Atlantic Inc. Acquisition Authorization Act* of 1986 established the Corporation as a parent Crown Corporation. As a result of the *National Marine Policy (1995)*, the mandate of the Corporation was narrowed to the operation of a ferry system.

The Corporation operates a ferry service between Nova Scotia and Newfoundland and Labrador. Marine Atlantic Inc.’s business is seasonal in nature, with the highest activity in the summer (second quarter) and the lowest activity in the winter (fourth quarter), due to the high number of leisure travellers and their preference to travel during the summer months. The Corporation also takes advantage of the low activity during the winter months to perform a significant portion of the required annual maintenance on vessels and terminals.

These unaudited interim financial statements have been prepared by management in accordance with the Treasury Board of Canada Standard on Quarterly Financial Reports for Crown Corporations. The basis of accounting used is Canadian public sector accounting standards. These interim financial statements do not include all of the disclosures provided in Marine Atlantic Inc.’s annual audited financial statements. The disclosures provided below are incremental to those included with the annual financial statements. The interim financial statements should be read in conjunction with the financial statements and the notes thereto for the year ended March 31, 2016.

2. SIGNIFICANT ACCOUNTING POLICIES

Basis of accounting

The financial statements are prepared in accordance with Canadian public sector accounting standards.

(a) Government funding

The Corporation receives government funding to fund its current cash requirements, related to operating expenses in excess of commercial revenues and to acquire tangible capital assets. The funding received is included in income for the period when funding has been authorized and all requirements are met by the Corporation. Any difference between amounts provided and amounts required represents a receivable from (payable to) the Government of Canada. On occasion, the Corporation sells assets for which the net proceeds are required to be returned to the Consolidated Revenue Fund. On these occasions, the net proceeds are applied against the operating funding requirements in the period of disposition.

(b) Financial instruments

Cash, accounts receivable, accounts payable, accrued liabilities and receivable from (payable to) the Government of Canada are measured at cost.

Derivatives are initially recognized at their fair value at the date the derivative contracts are entered into and are subsequently remeasured to their fair value at the end of each reporting period. Changes in fair value are recognized in the statement of remeasurement gains and losses until the derivative financial instrument is derecognized, at which point the accumulated remeasurement

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gain (loss) is reversed and reclassified to the statement of operations. Derivatives are derecognized at the expiry date of the derivative contract. Transaction costs are expensed as incurred.

(c) Insurance claims receivable

Accounts receivable includes recoverable insurance claims which are recognized when the Corporation has reasonable assurance the claim will be accepted and paid by the insurance underwriter.

(d) Inventory

Inventories consisting primarily of items used for consumption onboard vessels are valued at the lower of historical cost or replacement cost.

(e) Tangible capital assets

Tangible capital assets are comprised of vessel, facilities and equipment which are carried at cost less accumulated amortization. Major spare parts that are included in the Corporation's vessel spare parts inventory are accounted for as tangible capital assets. For this purpose, major spare parts are those that are expected to be used for more than one fiscal period in connection with a tangible capital asset.

The cost of work in progress includes materials, direct labour and overhead. Amounts included in work in progress are transferred to the appropriate tangible capital asset classification when available and ready for use and are then amortized.

Amortization is calculated at rates sufficient to write off the cost, less any residual value, of tangible capital assets over their estimated useful lives on a straight-line basis. The cost, less any residual value, of projects onboard the vessel are amortized over the lesser of the useful life of the asset or the useful life of the vessel. Leasehold improvements are amortized over the shorter of the term of the lease agreement or the asset's useful life.

Estimated useful lives and amortization methods are reviewed at the end of each year. The rates for significant classes of tangible capital assets are as follows:

Vessel (includes vessel projects)	5% to 10%
Shore facilities	2.5% to 5%
Equipment	10% to 25%
Leasehold improvements	Term of lease agreement or the asset's useful life

When conditions indicate that a tangible capital asset no longer contributes to the Corporation's ability to provide goods and services, the cost of the asset is written down to residual value, if any. Write-downs are not reversed.

(f) Employee future benefits

The Corporation accrues its obligations under employee benefit plans and the related costs, net of plan assets, as the benefits accrue to employees.

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Post-retirement benefits

i) Accrued pension asset (liability)

The Corporation maintains, through a trustee, a registered defined benefit pension plan covering substantially all of its employees, an unfunded supplementary retirement arrangement for senior managers hired prior to March 1, 2001, and an unfunded supplementary retirement arrangement adopted in 2006 for designated positions providing benefits for service since 2004. Eligibility under the latter supplementary arrangement was extended to benefits accrued for service since 2009 for all members of the registered defined benefit pension plan who are affected by the maximum pension payable by the registered plan. Benefits generally are based on employees' length of service and final or best average earnings for all benefits.

The cost of pensions is actuarially determined using the projected benefit method prorated on service and management's best estimate of expected plan investment performance, salary escalation, inflation and retirement ages of employees. The discount rate used to calculate the interest cost on the pension obligations is based on its expected return on plan assets for the registered pension plan and a proxy of the cost of borrowing for the other plans.

The expected long-term rate of return on plan assets is based on estimated returns, consistent with market conditions applicable on the measurement date, for each major asset class and the target asset mix specified in the plan's investment policy. A market-related value of plan assets is used for purposes of the financial statements, and the expected return on plan assets is based thereon. The market-related value of plan assets is determined using a method which amortizes gains or losses relative to the expected return over five years. Actuarial gains or losses arise from the difference between the actual rate of return and the expected long-term rate of return on plan assets and from changes in the pension obligations due to changes in actuarial assumptions used or actual experience differing from that which is expected based on the assumptions.

Actuarial gains and losses for the registered pension plan and for the supplementary retirement arrangement adopted in 2006 are amortized over the estimated average remaining service period of the members. Actuarial gains and losses for the former supplementary retirement arrangements are amortized over the average life expectancy of plan members.

Adjustments for plan amendments, net of offsetting unamortized actuarial gain/losses, related to prior period employee services are recognized in the statement of operations in the period of the plan amendment.

The estimated average remaining service period of the members covered by the registered pension plan and the supplementary retirement arrangement adopted in 2006 is 10.7 years (2015 – 10.9 years). For the former supplementary retirement arrangements, the average life expectancy of plan members is 16.4 years (2015 – 17.1 years).

ii) Health and dental plans

The Corporation provides life insurance and health and dental care benefits to current and retired employees. Union and non-union/management employees become eligible for basic and optional life insurance the first of the month following 60 days of continuous employment. Union employees become eligible for extended health and dental benefits the first of the month following the attainment of 1,040 hours of work and non-union/management employees become eligible the first of the month following date of hire.

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The cost of non-pension post-retirement benefits is actuarially determined using management's best estimate of future participation rates in the retiree health and dental plan, average health care cost per plan member, health care trend rates and utilization, salary escalation and mortality rates.

Adjustments arising from actuarial gains and losses are amortized over the estimated average remaining service period of the related employee group.

The estimated average remaining service period of members covered by non-pension employee future benefit plans expected to receive benefits is 11.8 years (2015 – 11.9 years). Adjustments for plan amendments, net of offsetting unamortized actuarial gain/losses, related to prior period employee service are recognized in the statement of operations in the period of the plan amendment.

iii) Complimentary ferry services for employees and retirees

Current and retired employees of Marine Atlantic Inc. have travel benefits on the Corporation's vessels. Union and non-union/management employees become eligible for travel pass privileges after acquiring four months of continuous employment plus 694 regular hours worked or two years of service, whichever occurs earliest. No liability has been recognized in the statement of financial position for this benefit because it is not material.

Post-employment benefits

i) Workers' compensation liabilities

For certain employees and former employees, the Corporation is a self-insured employer and is accountable for workers' compensation liabilities incurred. The cost of workers' compensation liabilities is actuarially determined using the net present value of liabilities for work-related injuries of current and former employees when awards are approved by the Workplace Health, Safety and Compensation Commission of Newfoundland and Labrador; Workplace Health, Safety and Compensation Commission of New Brunswick; or Workers' Compensation Commission of Prince Edward Island; or legislative amendments are made and the anticipated future costs can be reasonably calculated. Management recognizes changes in the net present value of the liability, based on updated actuarial estimates of future costs, as a result of actual experience and changes in actuarial assumptions.

Adjustments arising from actuarial gains and losses are amortized over the average expected period over which benefits will be paid which is 10.0 years (2015 – 10.0 years).

ii) Other benefits

Other post-employment benefits are the income replacement for employees on short-term disability and group benefit continuation for employees on long-term disability. The cost of these other post-employment benefits is actuarially determined using the net present value of the liabilities associated with employees currently on short-term or long-term disability taking into account inflation rates, interest rates, mortality rates and health care cost trend rates. Management recognizes changes in the net present value of the liability, based on updated actuarial estimates of future costs, as a result of actual experience and changes in actuarial assumptions.

Union employees become eligible for short-term disability benefits the first of the month following 60 days of continuous employment. This benefit is not available to non-union/management employees as they have a separate sick leave plan. The short-term disability

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(in thousands)

plan for union employees provides regular income to replace income lost because of a disability due to disease or non-work related injury. Benefits begin after the waiting period and continue until the employee is no longer disabled or until the end of the benefit period, whichever comes first. In order to qualify for short-term disability benefits, an employee must have met the eligibility period and meet the definition of disabled. The amount of weekly benefit is determined by the employees' collective agreement. An employee in receipt of short-term disability benefits has his/her extended health insurance maintained for a period of six months, his/her dental insurance maintained for a period of three months and his/her basic life insurance continued for a period of six months after which the employee can make application for a waiver of life premium to maintain coverage. Their travel pass privileges are maintained during the duration of their disability. Accidental death and dismemberment benefits are not provided to employees who are not active in the workplace.

Non-union/management employees become eligible for long-term disability benefits the first of the month following 60 days of continuous employment. This plan is not available to union employees. The long-term disability plan for non-union/management employees provides regular income to replace income lost because of a lengthy disability due to disease or non-work related injury. Benefits begin after a 26 week waiting period and continue until the employee is no longer disabled as defined by the policy or the employee reaches age 65, whichever comes first. The amount of weekly benefit is determined by whether the employee is a management employee or non-union employee. An employee in receipt of long-term disability has his/her extended health and dental insurance continued, along with his/her travel pass privileges, during the duration of his/her illness provided he/she continues to meet the definition of disabled and have not yet reached age 65. Basic life insurance is continued for a period of six months after which the employee can make application for a waiver of life premium to maintain coverage. Accidental death and dismemberment benefits are not provided to employees who are not active in the workplace.

There is also a sick leave plan for non-union/management employees hired after September 1, 2001 as they work and accumulate sick leave credits. Employees hired prior to September 1, 2001 are eligible for sick leave based on years of service. This plan is not available to union employees. The sick leave plan provides benefits that accumulate but do not vest. No liability has been recognized on the statement of financial position for this benefit because it is not material.

(g) Revenue recognition

The Corporation recognizes revenue when persuasive evidence of an arrangement exists, delivery has occurred, the price to the buyer is fixed or determinable and collection is reasonably assured. Transportation revenue and fuel surcharges are recorded when ferry services are provided. The Corporation requires customers to pay in advance when booking a reservation. These amounts received are recorded as deferred revenue and are recognized as revenue when ferry services are provided. Interest income is recorded as it is earned and collection is reasonably assured.

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(in thousands)

(h) Expenses

Expenses are reported on an accrual basis. Expenses for the operations of the Corporation are recorded when goods or services are received.

Expenses include provisions to reflect changes in the value of assets or liabilities, including provisions for bad debt and inventory obsolescence. Expenses also include amortization of tangible capital assets and utilization of inventories and prepaid expenses.

(i) Prepaid expenses

Prepaid expenses are disbursements made before the completion of the work, delivery of the goods or rendering of services or advance payments under the terms of lease agreements. Prepaid expenses also include costs related to the importation of chartered vessels that are amortized to charter importation taxes on the statement of operations over the remaining terms of the related lease agreements.

(j) Foreign currency translation

Monetary assets and liabilities denominated in a foreign currency are translated at exchange rates in effect at the financial statement date. Revenues and expenses are translated using exchange rates in effect at the date of the transaction. Commitments and contingencies denominated in foreign currencies are translated at exchange rates in effect at the financial statement date. An exchange gain or loss that arises prior to settlement is recognized in the statement of remeasurement gains and losses. In the period of settlement, the cumulative amount of remeasurement gains and losses is reversed in the statement of remeasurement gains and losses and an exchange gain or loss measured in relation to the exchange rate at the date of initial recognition is recognized in the statement of operations.

(k) Contingent liabilities

Contingent liabilities are potential liabilities which may become actual liabilities when one or more future events occur or fail to occur. If the future event is likely to occur or fail to occur, and a reasonable estimate of the loss can be made, an estimated liability is accrued and an expense recorded. If the likelihood is not determinable or an amount cannot be reasonably estimated, the contingency is disclosed in the notes to the financial statements.

(l) Measurement uncertainty

The preparation of the financial statements in conformity with Canadian public sector accounting standards requires management to make estimates and assumptions that affect the reporting amounts of assets and liabilities, and disclosure of contingent assets and liabilities, at the date of the financial statements and the reported amounts of the revenues and expenses during the period. Items requiring the use of significant estimates include accrued pension asset, accrued pension liability, non-pension post-retirement benefits and post-employment benefits, useful lives of tangible capital assets and litigation. Estimates are based on the best information available at the time of preparation of the financial statements and are reviewed annually to reflect new information as it becomes available. Actual results could differ from these estimates.

MARINE ATLANTIC INC.

Notes to the Unaudited Interim Financial Statements

December 31, 2016

(in thousands)

3. (PAYABLE TO) RECEIVABLE FROM GOVERNMENT OF CANADA

The Corporation receives its funding from the Government of Canada based primarily on cash flow requirements. Items recognized in the statement of operations and accumulated surplus in one year may be funded by the Government of Canada in different years. Accordingly, the Corporation has different net results of operations for the year on a government funding basis than on a generally accepted accounting principles basis.

	Dec 31, 2016 (9 months)	Mar 31, 2016 (12 months)
Payable to Government of Canada, beginning of period	\$ 2,626	\$ 2,766
Parliamentary appropriations received during the period	47,190	337,859
Recognized during the period:		
Operations	(36,364)	(114,637)
Tangible Capital Assets	(10,787)	(236,362)
Government funding (deficit) surplus	39	(13,140)
(Receivable from) Government of Canada, end of year	-	(13,000)
Payable to Government of Canada, end of period	\$ 2,665	\$ 2,626

4. CASH

Cash includes restricted cash consisting of cash denominated in Euros plus accumulated interest held in an escrow account. The total balance denominated in Euros is €6,223 (March 31, 2016 – €6,223), which translates to \$8,817 Canadian dollars at December 31, 2016 (March 31, 2016 – \$9,194).

5. EMPLOYEE FUTURE BENEFITS

During the three months ended December 31, 2016, the net employee future benefit expense was \$6,622 (December 31, 2015– \$10,394). The expense included costs for the Corporation's defined benefit pension plan, life insurance and health and dental care benefits to retirees and Workers' Compensation.

6. RELATED PARTY TRANSACTIONS

The Corporation is related in terms of common ownership to all Government of Canada created departments, agencies and Crown corporations. The Corporation enters into transactions with these entities in the normal course of business under the same terms and conditions that apply to unrelated parties. During the period, the Corporation incurred expenses of \$325 (2015 – \$368) with other federal Crown corporations, departments and agencies. In addition to these transactions, the Government of Canada provides funding to the Corporation as described in notes 2(a) and 3. The Corporation is given the right to use the crown land on which the terminals sit free of charge by

MARINE ATLANTIC INC.

Notes to the Unaudited Interim Financial Statements

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(in thousands)

Transport Canada. No amount was recorded since the fair value of the service received for free is not reliably measurable.

7. CONTINGENCIES

Legal Contingencies have been increased since the end of the most recently completed fiscal year. This increase was made to account for new claims that have a likelihood of payment.

TRAVEL AND HOSPITALITY DISCLOSURES

The Government of Canada has implemented a series of measures to strengthen public sector management by enhancing transparency and oversight of public resources in the federal government.

As a federal crown corporation, and in the spirit of these measures to promote openness, transparency and accountability, Marine Atlantic posts the travel and hospitality expenses of its Board of Directors and Executive Management Team through proactive disclosure on a quarterly basis.

All expenses are inclusive of taxes.

Board of Directors – Travel Expenditures

For:	<i>Careen, Nick</i> - Board Member; Member - Safety, Corporate Governance & Accountability Committee (SCGAC); Member - Audit & Risk Committee (ARC)					
Date	Purpose	Location	Transportation	Accommodation	Meals & Incidentals	Total
December 6-8, 2016	Attend Quarterly Meeting of Board of Directors and Committee Meetings	St. John's	\$ 154.50	\$ 610.47	\$ 227.50	\$ 992.47

For:	<i>Cook, Stan</i> - Board Member; Member - Audit & Risk Committee (ARC)					
Date	Purpose	Location	Transportation	Accommodation	Meals & Incidentals	Total
<i>No expense claims this period</i>			\$ -	\$ -	\$ -	\$ -

For:	<i>Doody, James G.</i> - Board Member; Chair - Audit & Risk Committee (ARC)					
Date	Purpose	Location	Transportation	Accommodation	Meals & Incidentals	Total
<i>No expense claims this period</i>			\$ -	\$ -	\$ -	\$ -

For:	<i>Duggan, Sharon</i> - Acting Chair of the Board of Directors; Chair - Safety, Corporate Governance & Accountability Committee (SCGAC); Member - Human Resources & Pension Management Committee (HRPMC); Member - Audit & Risk Committee (ARC)					
Date	Purpose	Location	Transportation	Accommodation	Meals & Incidentals	Total
October 6-7, 2016	Attend Board Committee Meeting	Halifax, NS	\$ 1,107.84	\$ 151.32	\$ 56.70	\$ 1,315.86
November 14-15, 2016	Attend Board Committee Meeting	Halifax, NS	\$ 462.04	\$ 151.32	\$ 96.40	\$ 709.76

For:	<i>Henley, John J.</i> - Board Member; Member - Safety, Corporate Governance & Accountability Committee (SCGAC)					
Date	Purpose	Location	Transportation	Accommodation	Meals & Incidentals	Total
<i>No expense claims this period</i>			\$ -	\$ -	\$ -	\$ -

For:	<i>Moffatt, Garfield</i> - Board Member; Chair - Human Resources & Pension Management Committee (HRPMC)					
Date	Purpose	Location	Transportation	Accommodation	Meals & Incidentals	Total
October 7, 2016	Attend Board Committee Meeting	Halifax, NS	\$ 200.00	\$ -	\$ 34.30	\$ 234.30
October 12, 2016	Attend Meeting with the Federal Minister of Public Services and Procurement	St. John's, NL	\$ 936.99	\$ -	\$ 51.10	\$ 988.09
November 1-3, 2016	Attend Board Meeting and Annual Public Meeting	St. John's, NL	\$ 718.61	\$ 406.98	\$ 220.50	\$ 1,346.09
November 15, 2016	Attend Board Committee Meeting	Halifax, NS	\$ 125.00	\$ -	\$ -	\$ 125.00
December 6-8, 2016	Attend Quarterly Meeting of Board of Directors and Committee Meetings	St. John's, NL	\$ 465.69	\$ 610.47	\$ 220.50	\$ 1,296.66

For:	<i>Pelley, Walter</i> - Board Member; Member - Human Resources & Pension Management Committee (HRPMC); Member - Audit & Risk Committee (ARC)					
Date	Purpose	Location	Transportation	Accommodation	Meals & Incidentals	Total
October 6-7, 2016	Attend Board Committee Meeting	Halifax, NS	\$ 381.00	\$ 151.32	\$ 96.60	\$ 628.92
November 1-4, 2016	Attend Board Meeting and Annual Public Meeting	St. John's, NL	\$ 1,086.34	\$ 610.47	\$ 288.60	\$ 1,985.41
November 14-15, 2016	Attend Board Committee Meeting	Halifax, NS	\$ 381.00	\$ 151.32	\$ 96.60	\$ 628.92
December 5-8, 2016	Attend Quarterly Meeting of Board of Directors and Committee Meetings	St. John's, NL	\$ 1,026.34	\$ 610.47	\$ 316.60	\$ 1,953.41

For:	<i>Rudderham, Dwight</i> - Board Member; Member - Human Resources & Pension Management Committee (HRPMC)					
Date	Purpose	Location	Transportation	Accommodation	Meals & Incidentals	Total
November 1-3, 2016	Attend Board Meeting and Annual Public Meeting	St. John's, NL	\$ 1,040.89	\$ 406.98	\$ 175.50	\$ 1,623.37
November 15, 2016	Attend Board Committee Meeting	Halifax, NS	\$ 1,001.47	\$ -	\$ -	\$ 1,001.47
December 6-9, 2016	Attend Quarterly Meeting of Board of Directors and Committee Meetings	St. John's, NL	\$ 1,068.53	\$ 406.98	\$ 147.50	\$ 1,623.01

Board of Directors – Hospitality Expenditures

Date	Event Description	Amount
October 6, 2016	Working meals for meeting of Board Committee including members of Executive Management	77.37
November 2-3, 2016	Working meals for two day Board of Directors Strategy Planning Sessions including members of Executive Management	1,708.45
December 6, 2016	Working meals for meeting of Board Committee including members of Executive Management	298.84
December 7, 2016	Working meals for meeting of Board Committee including members of Executive Management	198.59
December 9, 2016	Working meals for Board of Directors meeting including members of Executive Management	372.69
	Totals	\$ 2,655.94

Executive – Travel Expenditures

President and CEO

The President and CEO is responsible for the overall functioning oversight of the Corporation and all locations and facilities, is a member of and has responsibilities in providing updates and reports to the Board of Directors.

For:	<i>Griffin, Paul</i> - President & CEO; ex-officio member of the Board, SCGAC and HRCMC					
Date	Purpose	Location	Transportation	Accommodation	Per Diem Allowance	Total
October 12-19	Attend 2017 Interferry Conference	Manila, Philippines	\$ 1,712.88	\$ 1,806.73	\$ 373.28	\$ 3,892.89
November 13-18	Attend Management and Board Committee Meetings	North Sydney, NS Halifax, NS	\$ 1,822.54	\$ 644.00	\$ 275.00	\$ 2,741.54

Chief Information Officer

The Chief Information Officer is responsible for the Information Technology and Information Management (IT/IM) Division within the company. The position has responsibilities for the IT budgets, IT infrastructure and Records Management in all locations across the company, and has staff in Port aux Basques, North Sydney and St. John's. This position is also responsible to provide reports and updates to the Board of Directors.

For:	<i>Tibbo, Colin</i> - Chief Information Officer					
Date	Purpose	Location	Transportation	Accommodation	Per Diem Allowance	Total
October 17-20	Attend Conference and Business Meetings	Toronto, ON	\$ 1,249.78	\$ 461.68	\$ 98.00	\$ 1,809.46
November 14-18	Attend Business and Management Meetings	North Sydney, NS	\$ 1,256.10	\$ 464.52	\$ 178.00	\$ 1,898.62

Vice President of Corporate Strategy and Human Resources

The Vice President of Corporate Strategy and Human Resources is responsible for Human Resources as well as the development, implementation and monitoring of corporate strategy and policies, risk management and manages the day-to-day relationship with the Corporation's Shareholder. This position has staff responsibilities in North Sydney, Port aux Basques, and St. John's. This position is also responsible to provide reports and updates to the Human Resources Pension Management Committee, Safety, Corporate Governance and Accountability Committee and the Board of Directors.

For:	<i>Frew, David</i> - Vice President - Corporate Strategy and Human Resources					
Date	Purpose	Location	Transportation	Accommodation	Per Diem Allowance	Total
October 12-19	Attend 2017 Interferry Conference	Manila, Philippines	\$ 1,871.07	\$ 1,848.79	\$ 373.28	\$ 4,093.14

Vice President of Customer Experience

The Vice President of Customer Experience is responsible for all activities that contribute to meeting the needs of Marine Atlantic customers including reservations and ticketing, hospitality, marketing and customer relations, corporate communications, revenue generation, pricing, and the sailing schedule. Since August 2016, this position has also been responsible for the Health, Safety and Environment Department, until a new Director is in place. This position has staff responsibilities at all locations. This position is also responsible to provide reports and updates to the Board of Directors.

For: <i>Barnes, Don</i> - Vice President Customer Experience						
Date	Purpose	Location	Transportation	Accommodation	Per Diem Allowance	Total
October 1-8	Attend Conferences and Business Meetings	Weybridge, UK London, UK	\$ 1,469.18	\$ 2,155.06	\$ 1,273.72	\$ 4,897.96
October 15-21	Attend Business and Divisional Team Meetings	Port aux Basques, NL North Sydney, NS	\$ 1,120.20	\$ 646.44	\$ 342.00	\$ 2,108.64
October 30 - November 1	Attend Business and Divisional Team Meetings	Sydney, NS	\$ 1,226.72	\$ 242.16	\$ 150.00	\$ 1,618.88
November 8-14	Attend Business Meetings	Calgary, AB Toronto, ON	\$ 2,025.12	\$ 879.46	\$ 414.00	\$ 3,318.58
December 11-17	Attend Business and Divisional Team Meetings	North Sydney, NS	\$ 1,537.16	\$ 739.02	\$ 390.00	\$ 2,666.18

Corporate Counsel/Corporate Secretary

The Corporate Counsel is responsible for providing legal advice and guidance to the senior management of Marine Atlantic and is the Corporate Secretary to the Corporation and the Board of Directors. This position is accountable for overall legal affairs, corporate insurance program, contract administration, and is an integral part of labour relations. This position is also responsible to provide reports and updates to the Audit and Risk Committee, the Human Resources and Pension Management Committee, Safety, Corporate Governance and Accountability Committee and the Board of Directors.

For: <i>Penney, Jacqueline</i> - Corporate Counsel/Corporate Secretary						
Date	Purpose	Location	Transportation	Accommodation	Per Diem Allowance	Total
October 26-28	Attend Business Meetings	Toronto, ON	\$ 998.84	\$ 508.12	\$ 130.00	\$ 1,636.96
December 1-4	Attend Business Meetings	Toronto, ON	\$ 1,025.09	\$ 415.84	\$ 248.00	\$ 1,688.93

Vice President of Operations

The Vice President of Operations is accountable for the overall effectiveness of the Operations Division and is responsible for the planning, operations, capitalization and maintenance of the fleet, terminals and other related assets. This position has staff responsibilities in Port aux Basques, North Sydney, Argentia and the vessel fleet. This position is also responsible to provide reports and updates to the Board of Directors.

For:	<i>Hupman, Murray</i> - Vice President Operations					
Date	Purpose	Location	Transportation	Accommodation	Per Diem Allowance	Total
October 2-5	Attend Emergency Planning and Business Meetings	Port aux Basques, NL	\$ -	\$ 150.00	\$ 140.00	\$ 290.00
October 14-19	Attend Emergency Planning and Divisional Team Meetings	Port aux Basques, NL	\$ -	\$ 300.00	\$ 286.00	\$ 586.00
October 23-24	Attend Emergency Planning Meetings	Dartmouth, NS	\$ 139.74	\$ 157.18	\$ 78.00	\$ 374.92
October 26-27	Attend Business Meetings	Halifax, NS	\$ 587.09	\$ 163.05	\$ 108.00	\$ 858.14
October 31 - November 5	Attend Meeting of Board of Directors and Management Meetings	St. John's, NL	\$ 344.16	\$ 797.30	\$ 284.00	\$ 1,425.46
November 8-9	Attend Safety Conference	Halifax, NS	\$ 585.71	\$ 157.38	\$ 38.00	\$ 781.09
November 16-17, 18 & 30	Attend Management Training and Business Meetings	Sydney, NS	\$ 29.92	\$ -	\$ -	\$ 29.92
November 24-26	Attend Divisional Team Meetings	Port aux Basques, NL	\$ -	\$ 50.00	\$ 48.00	\$ 98.00
December 3-9	Attend Quarterly Meeting of Board of Directors and Committee Meetings	St. John's, NL	\$ 1,054.32	\$ 865.13	\$ 394.00	\$ 2,313.45
December 13	Attend Business Meetings	Halifax, NS	\$ 977.74	\$ -	\$ 70.00	\$ 1,047.74

Vice President of Finance

The Vice President of Finance is responsible for Corporate Accounting, Purchasing and Materials Management, and oversees the treasury, accounting, budget, tax and audit activities, and the purchase of materials, supplies and services. This position has staff responsibilities in Port aux Basques, North Sydney and St. John's. This position is also responsible to provide reports and updates to the Audit and Risk Committee, the Human Resources and Pension Management Committee, and the Board of Directors.

For:	<i>Leamon, Shawn</i> - Vice President Finance					
Date	Purpose	Location	Transportation	Accommodation	Per Diem Allowance	Total
October 6-7	Attend Board Committee Meeting	Halifax, NS	\$ 1,186.14	\$ 151.32	\$ 78.00	\$ 1,415.46
October 26-28	Attend Business Meetings	Toronto, ON	\$ 1,282.34	\$ 508.12	\$ 118.00	\$ 1,908.46
November 1-4	Attend Annual Public Meeting and Board Meetings	St. John's, NL	\$ 453.94	\$ 610.47	\$ 212.00	\$ 1,276.41
November 13-15	Attend Divisional Team Meetings	North Sydney, NS	\$ 16.50	\$ -	\$ 60.00	\$ 76.50
November 14-15	Attend Board Committee Meeting	Halifax, NS	\$ 484.59	\$ 151.32	\$ 52.00	\$ 687.91
December 1-8	Attend Business Meetings and Quarterly Meeting of Board of Directors and Committee Meetings	Toronto, ON St. John's, NL	\$ 1,724.33	\$ 1,277.05	\$ 444.00	\$ 3,445.38
December 12-14	Attend Business Meetings	Halifax, NS	\$ 808.93	\$ 285.00	\$ 116.00	\$ 1,209.93

Executive – Hospitality Expenditures

Date	Description	Amount
	<i>Nothing to report for this period</i>	-
	Totals	\$ -