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Government  
of Canada

Gouvernement  
du Canada

Industry, Trade  
and Commerce

Industrie  
et Commerce

Import Analysis

Analyse des importations

Pub. No. 00482 - D

I.D. 12240

June 10, 1982

ANALYSIS OF

POLYMERIC INSULATION FOAM  
(EXCLUDING INDUSTRIAL)

MAY TO OCTOBER 1981

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PERMISSION FROM THE IMPORT ANALYSIS DIRECTORATE**

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Canada

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- REFERENCES:
- (1) Customs Tariff: Item 93901-42
  - (2) Canadian International Trade Classification (Cat. #65-502E, Statistics Canada)
  - (3) Imports by Commodities (Cat. #65-007, Statistics Canada) Commodity Codes 423-18 & 429-95

SECTION I

SCOPE OF ANALYSIS

This report is based on a detailed examination of documents covering imports of polymeric insulation foam (excluding industrial) during the period May to October, 1981. The foam included in this analysis is specifically for use by the "do-it-yourself" homeowner. This product is included in Statistics Canada Import Commodity Codes 423-18 "Polyurethane resins" and 429-95 "Caulking, sealing and sound deadening compounds".

SECTION II

CANADIAN PRODUCTION

According to industry sources, polymeric insulation foam is manufactured in Canada. Statistics Canada does not provide data on shipments of this product by Canadian manufacturers for confidentiality reasons.

SECTION III

ANALYSIS OF IMPORTS

Imports of polymeric insulation foam (excluding industrial) during the period May to October, 1981 amounted to \$243,942. Nine percent of the imports covered in this report were identified as being between affiliated companies. There may have been others as well, but if so they could not readily be identified as such.

Full details of the analysis are provided in the following table.

IMPORTS OF POLYMERIC INSULATION FOAM (EXCLUDING INDUSTRIAL)

MAY TO OCTOBER, 1981

<u>Value</u> <u>(\$)</u>	<u>REGION OF ENTRY</u>			<u>COUNTRY OF ORIGIN</u>		<u>Import Market Concentration Market Shares</u>	
	<u>West of Ontario</u>	<u>Ontario</u>	<u>East of Ontario</u>	<u>United States</u>	<u>Other</u>	<u>Top 3 Importers</u>	<u>Top 5 Importers</u>
	<u>( % of Value )</u>			<u>( % of Value )</u>		<u>( % of Value )</u>	
243,942	9	76	15	100	-	67	83

NOTE: Dollar value shown is based on selling price F.O.B. plant, in Canadian dollars.

SECTION IV

FOREIGN EXPORTERS TO CANADA

Exporters to Canada of products shown in Section III are listed below in descending order of value.

<u>UNITED STATES</u>		<u>Value</u> ( <u>\$</u> )
Insta-Foam Products, Inc.	Joliet, IL	82,006
Convenience Products Inc.	St. Louis, MO )	
Fomo Products Inc.	Akron, OH )	
W.R. Grace and Co.	Emeryville, CA )	161,936*
	Oakland, CA )	
C. & R. Products Co.	Gardena, CA )	
		<hr/>
		243,942

\* Aggregated to preserve confidentiality.

SECTION V

CANADIAN AND FOREIGN TARIFFS

CANADA

During the period analyzed, polymeric insulation foam were dutiable under the following most commonly applied tariff item.

<u>Tariff Item</u>	<u>Description</u>	<u>British Preferential Tariff</u>	<u>Most Favoured Nation Tariff</u>	<u>General Tariff</u>	<u>General Preferential Tariff</u>	<u>U.K. &amp; Ireland</u>
93901-42	Polyurethanes.....	7.5%	7.5%	25%	5%	7.5%

Tariff items and rates of duty are subject to change, and need to be verified by direct reference to:

Customs Programs Branch, Secretariat  
Department of National Revenue  
Customs and Excise  
Ottawa, Ontario  
K1A 0L5

FOREIGN COUNTRIES

Inquiries concerning tariffs and other government trade regulations in foreign countries should be directed to:

International Bureaux  
Department of Industry, Trade and Commerce  
Ottawa, Ontario  
K1A 0H5