



Government  
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Industry, Trade  
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Industrie  
et Commerce

Import Analysis

Analyse des importations

Pub. No. 00682 - B

I.D. 12260

August 13, 1982

ANALYSIS OF  
MOTOR GRADERS

JANUARY TO DECEMBER 1981

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Further information available from Import Analysis Directorate, Industry, Trade & Commerce,  
Ottawa Canada, K1A 0H5 Tel: (613) 995-8216

Canada

C O N T E N T S

- SECTION I - Scope of Analysis
- SECTION II - Canadian Production
- SECTION III - Analysis of Imports
- SECTION IV - Foreign Exporters to Canada
- SECTION V - Import Trends
- SECTION VI - Canadian and Foreign Tariffs

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- REFERENCES:
- (1) Customs Tariff: Item 43910-1
  - (2) Canadian International Trade Classification (Cat. #65-502E, Statistics Canada)
  - (3) Imports by Commodities (Cat. #65-007, Statistics Canada) Commodity Code 522-32

SECTION I

SCOPE OF ANALYSIS

This report is based on a detailed analysis of imports of motor graders during the months of January to December 1981. This product is included in Statistics Canada Import Commodity codes:

- 522-32(21) Graders, Self-Propelled, Elevating Type
- 522-32(22) Graders, Self-Propelled, Road Maintenance Type
- 522-32(29) Graders, Self-Propelled, Not Elsewhere Specified

SECTION II

CANADIAN PRODUCTION

Motor graders are presently being manufactured in Canada. For reasons of confidentiality Statistics Canada does not provide separate data on Canadian production, or shipments.

SECTION III

ANALYSIS OF IMPORTS

Imports of motor graders during the period January to December 1981 amounted to 265 graders for a value of \$33,229,490.

All imports originated in the United States. Eighty-two per cent of the total value of imports was identified as inter company transfer transactions and franchised dealers. Due to confidentiality, a further breakdown of these transactions is not appropriate.

Full details of the analysis are provided in the following table.

IMPORTS OF MOTOR GRADERS

JANUARY TO DECEMBER 1981

<u>Horse Power</u>	<u>Quantity</u> (No.)	<u>Value</u> (\$)	<u>REGION OF ENTRY</u>					<u>Import Market Concentration Market Shares</u>		
			<u>Atlantic</u>	<u>Que.</u> (% of Value)	<u>Ont.</u>	<u>Prairie</u>	<u>B.C.</u>	<u>Top 3</u> <u>Importers</u> ( - )	<u>Top 5</u> <u>Importers</u> (% of Value)	<u>Top 10</u> <u>Importers</u> ( - )
42 to 85	10	497,256	*	*	*	*	*			
125 to 135	33	3,126,273	*	*	*	71	*			
150	94	10,485,240	6	*	24	62	*			
180	71	10,305,463	*	*	*	59	*			
250	35	7,407,508	-	*	-	83	*			
Used	<u>22</u>	<u>1,407,750</u>	<u>*</u>	<u>*</u>	<u>17</u>	<u>*</u>	<u>*</u>	<u>—</u>	<u>—</u>	<u>—</u>
TOTAL	265	33,229,490	4	6	10	67	13	63	82	95

NOTES: Certain Horsepower Sizes were aggregated in order to preserve confidentiality.

All percentage figures are rounded.

Dollar values shown are based on selling price F.O.B. plant, in Canadian dollars.

\* Confidential.

SECTION IV

FOREIGN EXPORTERS TO CANADA

Major exporters of motor graders to Canada are listed below in descending order of value. These firms accounted for 93 per cent of the total value analyzed during the period January to December 1981.

UNITED STATES

ADDRESS

Caterpillar Tractor Co.

Peoria, IL

John Deere Inc.

Moline, IL

Earthworm Tractor Co. Inc.

Ardsley, NY

J.R. Jackson International

Irvine, CA

SECTION V

IMPORT TRENDS

Imports of graders, self-propelled and road scrapers and parts, except dig-carry-haul, commodity code 522-32, by major country of export.

During the years 1976 to 1981 imports increased at an average annual rate of nine per cent in terms of dollar value. Motor graders accounted for \$33,229,000 or 63 per cent of the overall imports of \$52,498,000 in 1981.

Calendar Years 1976-1981

Country of Export	1976		1977		1978		1979		1980		1981		% GROWTH P.A. 1976-1981	
	No.	\$,000	Qty.	Value										
U.S.A	290	33,491	292	41,132	277	48,403	296	54,861	294	51,994	270	52,356	+ 1	+ 9
Other	8	593	16	1,520	4	814	-	844	-	700	2	142	..	-25
TOTAL	298	34,084	308	42,652	281	49,217	296	55,705	294	52,699	272	52,498	- 2	+ 9

NOTES: Figures may not add due to rounding.

.. Not appropriate.

SOURCE: Statistics Canada

SECTION VI

CANADIAN AND FOREIGN TARIFFS

CANADA

Motor graders included in this analysis were dutiable under the following most commonly applied tariff item.

<u>Tariff Item</u>	<u>Description</u>	<u>British Prefer- ential Tariff</u>	<u>Most Favoured Nation Tariff</u>	<u>General Tariff</u>	<u>General Prefer- ential Tariff</u>	<u>U.K. &amp; Ireland</u>
43910-1	Cars and trailers including house trailers, n.o.p., wheel-barrows, trucks, road or railway scrapers and hand carts.....	10%	15.7%	30%	10%	10.2%

Tariff items and rates of duty are subject to change, and need to be verified by direct reference to:

Customs Programs Branch, Secretariat  
Department of National Revenue  
Customs and Excise  
Ottawa, Ontario  
K1A 0L5

FOREIGN COUNTRIES

Inquiries concerning tariffs and other government trade regulations in foreign countries should be directed to:

International Bureau  
Department of Industry, Trade and Commerce  
Ottawa, Ontario  
K1A 0H5