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ANALYSIS OF
PROFESSIONAL ROTARY HAMMERS

NOVEMBER 1980 TO OCTOBER 1981

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Canada

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- REFERENCES:
- (1) Customs Tariff: Item 42700-1
 - (2) Canadian International Trade Classification (Cat. #65-502E, Statistics Canada)
 - (3) Imports by Commodities (Cat. #65-007, Statistics Canada) Commodity Codes 522-99 & 751-90

SECTION I

SCOPE OF ANALYSIS

This report is based on a detailed analysis of imports of professional rotary hammers(1) during the period November 1980 to October 1981. Rotary hammers are normally included in the following Statistics Canada Import Classes:

522-99	Construction and Maintenance Machinery, Equipment and Parts, not elsewhere specified
751-90	Power Driven Hand Tools, not elsewhere specified

NOTE: (1) Professional tools are defined as those used by individuals as a means of earning a living.

SECTION II

CANADIAN PRODUCTION

According to departmental sources professional rotary hammers are not manufactured in Canada.

SECTION III

ANALYSIS OF IMPORTS

Imports of professional rotary hammers during the period November 1980 to October 1981 amounted to a total quantity of 2,415 pieces for a value of \$611,316.

This analysis indicates that 72 per cent of the total dollar value of imports originated in West Germany.

One hundred per cent of the imports covered in this report were identified as being between affiliated companies.

Full details of the analysis are provided in the following table.

IMPORTS OF PROFESSIONAL ROTARY HAMMERS

NOVEMBER 1980 TO OCTOBER 1981

<u>Price range</u> (<u>\$</u>)	<u>Quantity</u> (<u>No.</u>)	<u>Value</u> (<u>\$</u>)	<u>COUNTRY OF ORIGIN</u>			<u>PROVINCE OF ENTRY</u>		
			<u>West</u> <u>Germany</u> (<u>% of Value</u>)	<u>U.S.A.</u>	<u>Japan</u>	<u>West of</u> <u>Ontario</u> (<u>% of Value</u>)	<u>Ontario</u>	<u>East of</u> <u>Ontario</u>
Up to 250	1,132	224,309						
251 to 359	928	234,933						
Over 350	355	152,074						
TOTAL	2,415	611,316	72	20	8	6	88	6

IMPORT MARKET CONCENTRATION

PROFESSIONAL ROTARY HAMMERS

NOVEMBER 1980 TO OCTOBER 1981

Market Shares

<u>Value</u> (<u>\$</u>)	<u>Top 3</u> <u>Importers</u>	<u>Top 5</u> <u>Importers</u>	<u>Top 9</u> <u>Importers</u>
	(- <u>% of Value</u> -)		
611,316	79	89	100

NOTE: Dollar value shown are based on selling price F.O.B. plant, in Canadian dollars.

SECTION IV

FOREIGN EXPORTERS TO CANADA

Exporters of rotary hammers to Canada for the months November 1980 to October 1981 as analyzed in Section III, in descending order of value, are as follows:

<u>NAME</u>	<u>ADDRESS</u>	
Robert Bosch GMBH	Karlsruhe New Bern, NC	West Germany U.S.A.
Metabowerke GMBH	Nuertingen	West Germany
Skil Corp.	Elk Grove, IL	U.S.A.
Makita Electric Works Ltd.	Anjo Aichi	Japan
Milwaukee Electric Tool Corp.	Brookfield, WI	U.S.A.
The Black & Decker Mfg. Co.	Towson, MD	U.S.A.
AEG Telefunken		West Germany
Hitachi Koki Co. Ltd.	Tokyo	Japan
ITT Phillips Drill	Michigan City, IL	U.S.A.

SECTION V

CANADIAN AND FOREIGN TARIFFS

CANADA

Professional rotary hammers included in this analysis were dutiable under the following most commonly applied tariff item.

<u>Tariff Item</u>	<u>Description</u>	<u>British Preferential Tariff</u>	<u>Most Favoured Nation Tariff</u>	<u>General Tariff</u>	<u>General Preferential Tariff</u>	<u>U.K. & Ireland</u>
42700-1	Machines, n.o.p., and accessories, attachments, control equipment and tools for use therewith; parts of the foregoing.....	2.5%	13.6%	35%	2.5%	8.5%

Tariff items and rates of duty are subject to change, and need to be verified by direct reference to:

Customs Programs Branch, Secretariat
Department of National Revenue
Customs and Excise
Ottawa, Ontario
K1A 0L5

FOREIGN COUNTRIES

Inquiries concerning tariffs and other government trade regulations in foreign countries should be directed to:

International Bureaux
Department of Industry, Trade and Commerce
Ottawa, Ontario
K1A 0H5