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Government
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Gouvernement
du Canada

Industry, Trade
and Commerce

Industrie
et Commerce

Import Analysis

Analyse des importations

Pub. No. 00982 - F

I.D. 12270

July 7, 1982

ANALYSIS OF
SILVERSKIN ONIONS

JANUARY TO DECEMBER 1981

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Canada

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- REFERENCES:
- (1) Customs Tariff: Item 9020-1
 - (2) Canadian International Trade Classification (Cat. #65-502E, Statistics Canada)
 - (3) Imports by Commodities (Cat. #65-007, Statistics Canada) Commodity Codes 94-99 and 99-25

SECTION I

SCOPE OF ANALYSIS

This report is based on a detailed analysis of imports of silverskin onions in barrels of preservative brine during the period January to December 1981. This product is included in Statistics Canada import commodity codes:

- 94-99(89) Vegetables, preserved, not canned, n.e.s.
- 99-25(20) Pickels

Silverskin Onions - A small white onion with loose silvery skin. Used mainly in the gourmet and pickling trade.

SECTION II

CANADIAN PRODUCTION

Silverskin onions are presently being produced in Canada. However, Statistics Canada does not provide data on Canadian production or shipments.

SECTION III

ANALYSIS OF IMPORTS

Imports of silverskin onions in barrels of preservative brine during the period January to December 1981 amounted to a total quantity of 4,873 barrels for a value of \$944,529.

Silverskin onions imported in barrels weighing 135 kilograms (net drained weight) accounted for 94 per cent of the total value, with the remaining six per cent being imported in barrels of 100 or 120 kilograms.

The Netherlands was the major country of origin, accounting for 96 per cent of the total value. Israel accounted for the remaining four per cent.

All shipments included in this analysis are apparently, in Statistics Canada terminology "arms-length transactions", i.e. shipments between non-affiliated firms.

Full details of the analysis are provided in the following table.

IMPORTS OF SILVERSKIN ONIONS

JANUARY TO DECEMBER 1981

| | Barrel Size(1) (Kilograms) | Onion Size (MM) | Quantity | | Value (\$) | REGION OF ENTRY | |
|----------|----------------------------------|-----------------------|------------------|-----------|---------------|---------------------------------|--------------------------------|
| | | | (No. of Barrels) | (Lb.) | | Ontario (% of Quantity-lbs.) | Quebec (% of Quantity-lbs.) |
| Barrels: | 100 and 120 | Not Known | 408 | 103,518 | 61,271 | 100 | - |
| | 135 | 14/16 | 467 | 140,100 | 100,105 | 43 | 57 |
| | 135 | 16/18 | 342 | 102,600 | 77,498 | 64 | 36 |
| | 135 | 18/21 | 482 | 144,600 | 76,818 | 66 | 34 |
| | 135 | 21/23 | 747 | 224,100 | 166,142 | 37 | 63 |
| | 135 | 23/25 | 234 | 70,200 | 43,163 | 34 | 66 |
| | 135 | Not Known | 2,193 | 657,900 | 419,532 | 24 | 76 |
| | | | 4,873 | 1,443,018 | 944,529 | | |

NOTES: (1) Barrel Sizes indicated are "Net Drained Weight."

All percentages figures are rounded.

Dollar values shown are based on selling price F.O.B. plant, in Canadian dollars.

SECTION IV

IMPORT MARKET CONCENTRATION

SILVERSKIN ONIONS

JANUARY TO DECEMBER 1981

| <u>Value</u> <u>(\$)</u> | <u>MARKET SHARES</u> | | |
|-----------------------------|---|--|--|
| | <u>Top 3</u> <u>Importers</u> (-) | <u>Top 5</u> <u>Importers</u> % of Value | <u>Top 10</u> <u>Importers</u> (-) |
| 944,529 | 61 | 75 | 95 |

SECTION V

FOREIGN EXPORTERS TO CANADA

Exporters of silverskin onions to Canada for the year 1981 as analyzed in Section III, are as follows in descending order of value.

| <u>NAME</u> | <u>ADDRESS</u> | <u>Value</u> <u>(\$,000)</u> |
|-----------------------------|------------------|---------------------------------|
| A. Zwanenburg & Co. N.V. | Etten-Leur | Netherlands 793 |
| G.H. Polderman B.V. | Sintmaartensdijk | Netherlands 90 |
| Gilboa Beit-Hashita | | Israel 26 |
| Jo's Reijers Ltd. | Zwijndrecht | Netherlands 21 |
| American International Inc. | New York, NY | U.S.A* 14 |
| L.P. Uijttewall B.V. | Ter Aar | Netherlands 2 |

* Country of Origin was Israel

SECTION V

CANADIAN AND FOREIGN TARIFFS

CANADA

Silverskin onions included in this analysis were dutiable under the following most commonly applied tariff item.

| <u>Tariff Item</u> | <u>Description</u> | <u>British Preferential Tariff</u> | <u>Most Favoured Nation Tariff</u> | <u>General Tariff</u> | <u>General Preferential Tariff</u> | <u>U.K. & Ireland</u> |
|--------------------|--|------------------------------------|------------------------------------|-----------------------|------------------------------------|---------------------------|
| 9020-1 | Vegetables, pickled or preserved in salt, brine, oil, vinegar, acetic acid or liquid mustard, or in sulphur dioxide or other similar preservatives, whether or not in air-tight cans or other air-tight containers; vegetables pickled or preserved in any other manner, n.o.p. | 12.5% | 12.5% | 35% | - | 12.5% |

Tariff items and rates of duty are subject to change, and need to be verified by direct reference to:

Customs Programs Branch, Secretariat
Department of National Revenue
Customs and Excise
Ottawa, Ontario
K1A 0L5

FOREIGN COUNTRIES

Inquiries concerning tariffs and other government trade regulations in foreign countries should be directed to:

International Bureau
Department of Industry, Trade and Commerce
Ottawa, Ontario
K1A 0H5