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Import Analysis

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Analyse des importations

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ANALYSIS OF

PROFESSIONAL ELECTRIC ANGLE GRINDERS/SANDERS

NOVEMBER 1980 TO OCTOBER 1981

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Canada

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- REFERENCES:
- (1) Customs Tariff: Item 42700-1
  - (2) Canadian International Trade Classification (Cat. #65-502E, Statistics Canada)
  - (3) Imports by Commodities (Cat. #65-007, Statistics Canada) Commodity Code 751-90

## SECTION I

### SCOPE OF ANALYSIS

This report is based on a detailed analysis of imports of professional electric angle grinders/sanders (1) during the period November 1980 to October 1981. These electric tools are included in Statistics Canada Import Commodity Code 751-90 "Power driven hand tools, not elsewhere specified".

NOTE: (1) Professional tools are defined as those used by individuals as a means of earning a living.

## SECTION II

### CANADIAN PRODUCTION

According to departmental sources professional electric angle grinders/sanders are manufactured in Canada, but for reason of confidentiality data on production or shipments cannot be provided.

## SECTION III

### ANALYSIS OF IMPORTS

Imports of professional electric angle grinders/sanders during the period analyzed amounted to 60,590 units valued at \$4,026,219. West Germany accounted for 25 per cent of all imports in terms of dollar value, followed by the United States with 24 per cent, Italy 23 per cent and Japan 21 per cent. Of the total value of imports shown, 99 per cent are apparently (in Statistics Canada terminology) "company transfer transactions", i.e. shipments between affiliated firms.

Full details of the analysis are provided in the following table.

IMPORTS OF PROFESSIONAL ELECTRIC ANGLE GRINDERS/SANDERS

NOVEMBER 1980 TO OCTOBER 1981

Wheel/Disc Diameter (Inches)	Quantity (No.)	Value (\$)	REGION OF ENTRY		COUNTRY OF ORIGIN		Import Market Concentration Market Shares	
			Ontario (% of Value)	Other(1)	United States (% of Value)	Other(2)	Top 3 Importers (% of Value)	Top 5 Importers (% of Value)
4.0 ) 4.5 )	32,364*	2,095,781*	89	11				
5.0 ) 6.0 )	11,357*	622,291*	52	48				
7.0	2,507	247,944	76	24				
9.0	2,639	245,571	88	12				
Other (3)	11,723	814,632	7	93				
<b>TOTAL</b>	<b>60,590</b>	<b>4,026,219</b>	<b>66</b>	<b>34</b>	<b>24</b>	<b>76</b>	<b>73</b>	<b>88</b>

NOTES: \*Aggregated in order to preserve confidentiality.

(1) Includes the provinces of Quebec, Manitoba, Alberta and British Columbia.

(2) Includes Countries: Japan, West Germany, Italy, United Kingdom, Switzerland and Singapore.

(3) Includes angle grinders/sanders with wheel/disc diameters that could not be identified and those that have interchangeable wheel sizes.

Dollar values shown are based on selling price F.O.B. plant, in Canadian dollars.

SECTION IV

FOREIGN EXPORTERS TO CANADA

Exporters to Canada of products shown in Section III are listed below in descending order of dollar value. They accounted for 87 per cent of the total value of imports during the period analyzed.

<u>NAME</u>	<u>ADDRESS</u>	
Star Untensile Elettrici, SPA	Como	Italy
Makita Electric Works, Ltd.	Aichi	Japan
Metabowerke GMBH & Co.	Nurtingen	West Germany
Milwaukee Electric Tool Corp.	Brookfield, WI	U.S.A.
Black & Decker Mfg.	Towson, MD	U.S.A.
Wolf Electric Tool Ltd.	London	United Kingdom
Ackerman U. Schmitt	Stuttgart	West Germany
Makita U.S.A. Inc.	Denver, CO	U.S.A.

SECTION V

CANADIAN AND FOREIGN TARIFFS

CANADA

Professional electric angle grinders/sanders included in this analysis were dutiable under the following most commonly applied tariff item.

<u>Tariff Item</u>	<u>Description</u>	<u>British Preferential Tariff</u>	<u>Most Favoured Nation Tariff</u>	<u>General Tariff</u>	<u>General Preferential Tariff</u>	<u>U.K. &amp; Ireland</u>
42700-1	Machines, n.o.p., and accessories, attachments, control equipment and tools for use therewith; parts of the foregoing.....	2.5%	13.6%	35%	2.5%	8.5%

Tariff items and rates of duty are subject to change, and need to be verified by direct reference to:

Customs Programs Branch, Secretariat  
Department of National Revenue  
Customs and Excise  
Ottawa, Ontario  
K1A 0L5

FOREIGN COUNTRIES

Inquiries concerning tariffs and other government trade regulations in foreign countries should be directed to:

International Bureaux  
Department of Industry, Trade and Commerce  
Ottawa, Ontario  
K1A 0H5